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UNITED STATES CENSUS OF BUSINESS 1948

VOLUME IV

WHOLESALE TRADE—GENERAL STATISTICS AND COMMODITY LINE SALES STATISTICS

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UNITED STATES CENSUS OF

BUSINESS

1948

Volume IV

WHOLESALE TRADE—GENERAL STATISTICS
COMMODITY LINE SALES STATISTICS

Size of Business, Operating Expenses, Credit, Class of Customer,
Legal Form of Organization, Trucks, and
Miscellaneous Subjects

Prepared by the Business Division
under the supervisiou of
WILLIAM C. TRUPPNER (to Jan. 2, 1951)
HARVEY KAILIN (beginning Jan. 2, 1951)

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PREFACE

This is one of a series of seven volumes presenting final results of the 1948 Census of Business for Wholesale, Retail, and Service Trades. Statistics for Wholesale Trade are contained in two volumes—Volume V, Area Statistics, and this volume. The Census, which was conducted by personal canvass of business establishments, was taken in accordance with the provisions of the act of June 19, 1948 (62 Stat. 478; 13 U. S. C. 121–123). This act provides for a Census of Business to cover the year 1948 and every fifth year thereafter. Previous business censuses covered the years 1929, 1933, 1935, and 1939.

Important to the conduct of the 1948 Census of Business was the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 3,000,000 business establishments in supplying the information required, as well as the work of the several thousand Census employees who participated in the field enumeration, editing, tabulation, and other census operations.

The advice of trade associations, individual businessmen, research and marketing organizations, and Government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by business organizations, trade papers, local newspapers, and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

The primary responsibility for the 1948 Census of Business was centered in the Business Division of the Census Bureau. Other divisions of the Bureau, particularly the Field Division and the Machine Tabulation Division, also had important functions in the census.

The Business Census was taken under the supervision of William C. Truppner, Chief of the Business Division. Harvey Kailin, Assistant Division Chief, Program Branch, was appointed Acting Chief January 2, 1951, to succeed Mr. Truppner who was detailed to the National Production Authority. Major contributions to the planning of the 1948 Census of Business were made by William A. Ruff, Assistant Chief, who retired January 1, 1948, and Earl D. Krickbaum, Chief of the Procedures and Processing Section until November 1, 1948.

The following personnel in the Business Division had important responsibilities in the census:

Max A. Bershad was Chief of the Statistical Methods Section. Henry Wulff, in charge of Quality Control, worked on field enumerating techniques, and office editing and tabulating procedures. Aaron Sabghir, in charge of Sampling Techniques, worked on the post-enumeration survey and measures of census coverage and accuracy.

John Albright was Chief of the Wholesale Trade Section and William P. McInerny was Assistant Chief. George L. Whalley, Max E. VanHorn, Frank R. Alvis, and Bruce B. Spratling, participated in the planning and developing of report forms, publication plans, and manuals; the writing of texts; and the handling of technical problems arising during the processing of reports and tabulations.

Louis Greenberg was responsible for review of all text material and table forms, and assisted on publication problems.

M. D. Bingham, Chief of the Procedures and Processing Section, was subsequently appointed Assistant Division Chief, Processing and Management Branch. Sol Dolleck was Assistant Chief of the Procedures and Processing Section; Richard S. McCurdy, succeeded by R. M. Micoly in July 1949, and assisted by Jervis Braunstein, was in charge of the Directory Subsection, responsible for receiving report forms and the handling of special problems connected with multiunit firms. Leroy H. Groeper was Chief of the Wholesale Trade Processing Subsection, and was in charge of editing, coding, and tabulating Wholesale Trade reports. J. Stanley Werking participated in the design of forms and all problems of printing and preparation of material for publication.

In the Field Division, Jack B. Robertson, assisted by Arthur Cook directed the field work for the Census of Business. Lancelot W. Armstrong, Machine Tabulation Division, assisted by Hugh Jones, was responsible for machine tabulation techniques and procedures; and Franklin L. Thatcher and Robert H. Brooks, Administrative Services Division, were responsible for the printing and publishing of the Census of Business.

DECEMBER 1951.

OTHER 1948 CENSUS OF BUSINESS VOLUMES*

Volume I: RETAIL TRADE—GENERAL STATISTICS, PART 1

Chapter
1. United States Summary.
2. Sales Size.
3. Single Units and Multiunits.
4. Employee Size.
5. City Size.
6. Legal Form of Organization.
7. Warehouses, Other Auxiliary Units.
8. Miscellaneous.
9. Territories (Alaska and Hawaii).

Volume II: RETAIL TRADE—GENERAL STATISTICS, PART 2, AND MERCHANDISE LINE SALES STATISTICS

10. Merchandise Inventories.
11. Credit.
12. Selected Types of Operation.
13. Employment and Pay Roll.
14. Trucks.
15. Miscellaneous.
16. Merchandise Line Sales—Food Group.
17. Merchandise Line Sales—Eating and Drinking Places.
18. Merchandise Line Sales—General Merchandise Group, General Stores.
19. Merchandise Line Sales—Apparel Group.
20. Merchandise Line Sales—Furniture, Furnishings, Appliance Group.
21. Merchandise Line Sales—Automotive Group and Gasoline Service Stations.
22. Merchandise Line Sales—Lumber, Building, Hardware Group.
23. Merchandise Line Sales—Drug and Proprietary Stores.
24. Merchandise Line Sales—Miscellaneous Kinds of Business.

Volume III: RETAIL TRADE—AREA STATISTICS

United States Summary
Area Statistics—Consists of 50 Chapters: One for each State, one for the District of Columbia, and one for Territories (Alaska and Hawaii).

Volume V: WHOLESALE TRADE—AREA STATISTICS

United States Summary
Area Statistics—Consists of 50 Chapters: One for each State, one for the District of Columbia, and one for Territories (Alaska and Hawaii).

Volume VI: SERVICE TRADE—GENERAL STATISTICS

Chapter
1. United States Summary.
2. Receipts Size.
3. Employee Size.
4. City Size.
5. Legal Form of Organization.
6. Trucks.
7. City Statistics.
8. Laundries, Cleaning and Dyeing Plants, and Related Services.
9. Amusements.
10. Hotels.
11. Tourist Courts.
12. Automobile Repair Services and Garages.
13. Miscellaneous.
14. Territories (Alaska and Hawaii).

Volume VII: SERVICE TRADE—AREA STATISTICS

United States Summary
Area Statistics—Consists of 50 Chapters: One for each State, one for the District of Columbia, and one for Territories (Alaska and Hawaii).

*See appendix H for a list of tables included in each chapter.

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INTRODUCTION

Scope of the census and area covered.—The 1948 Census of Business covers Retail, Wholesale, and Service Trades. Retail and Wholesale Trades in the Business Census correspond with minor exceptions to these trade divisions as described in the Standard Industrial Classification Manual, issued May 1949, under the sponsorship of the Bureau of the Budget, Executive Office of the President. For a discussion of the census scope of Service Trade, see Introduction to Volume VI: Service Trade—General Statistics. All previous Business Censuses covered Retail and Wholesale Trades; Service Trades were first enumerated in the 1933 Census.

The 1948 Census of Business includes business establishments located in continental United States and the Territories of Alaska and Hawaii. Data for Puerto Rico, obtained in a Census of Business for 1949, are published separately. The 1939 Business Census covered the same areas as the 1948 Census, and, in addition, Puerto Rico. All earlier Business Censuses were conducted only in continental United States.

Period covered by the census.—The 1948 Census of Business is basically a report of business activity in the calendar year 1948. However, the relatively small proportion of establishments that maintained their records on a fiscal-year basis and were unable to report on a calendar-year basis, were permitted to use a fiscal year ending between September 30, 1948, and March 31, 1949. In a very few cases, reports were accepted for fiscal years not falling within this range. Regardless of the fiscal year used, all establishments were required to report employment and payroll (except annual payroll) for the pay periods specified on the report forms.

Method of canvass.—The 1948 Census of Business was conducted primarily by means of field enumeration. For purposes of enumeration, 308 Census field offices were established with responsibility for canvassing the some 37,000 enumeration districts into which the Nation was divided. Full-scale field operations for the 1948 Census of Business were begun near the end of May 1949, shortly following the principal appropriation of funds for the census. The field work was divided into two broad phases, each of which is described below. The listing of business establishments, phase 1, was completed late in September, about 4 months after starting full-scale operations. The collection of report forms, phase 2, was substantially completed by the end of November 1949.

Enumerators were required to list all recognizable businesses (except medical, dental, and law offices, Government offices, and also farms), and in the course of listing, to go into each business establishment to record the name of the business and of the owner, general kind of business conducted, whether the establishment was part of a multiunit organization, and other items required for subsequent operations. Each establishment was listed by the enumerator as encountered while systematically canvassing each city block and each road or highway in rural areas in a preassigned pattern. A separate Listing Book (sec. IV of which is reproduced in appendix G) was used for each enumeration district.

During the listing operation, phase 1, appropriate report forms were left with business establishments for subsequent return to Census District Offices by mail. In a small proportion of cases (usually small retail or service businesses) the completed Census form was obtained by the enumerator in the course of the listing operation. In the case of business establishments which were units of multiunit organizations no report form was left for completion, unless requested by the establishment. In general, the reports for establishments operated by multiunit organizations were prepared at the central offices of the organizations. The reports so obtained were checked against a card file prepared from enumerator listings, thus insuring completeness of multiunit organization reporting.

A large percentage of the business establishments with which reporting forms were left during the listing operation completed the forms and mailed them to the Census District Office without further contact from the Bureau. Where necessary, reminder letters were mailed to establishments which had not submitted their report. Those establishments which did not file their report in response to the reminder letters were again visited by an enumerator who was instructed to secure the report.

To insure that the reports received were not only usable but met Census quality requirements, a field office coding and editing operation was conducted. This operation, along with the follow-up activities to obtain reports not promptly submitted, became phase 2 of the field operation. All reports which did not contain required information together with those which did not meet other quality standards were held in the field offices until a further check could be made with respondents and the reports corrected as necessary.

Because the completeness of coverage of the census depended so largely on the quality of the work done by individual enumerators during phase 1 of the enumeration, considerable effort was expended in verifying and correcting this work.

First, the work of each enumerator was checked in the

field by a crew leader or supervisor by recanvassing a sample of the work. Wherever the listing was found to be unsatisfactory, the enumerator was given further instructions before being allowed to proceed.

Second, a complete card file of firms reporting to the Social Security Administration's Bureau of Old Age and Survivors Insurance was obtained. These cards were arranged by enumeration districts and within enumeration districts by street and road to facilitate checking the cards to the listing books. The cards were individually checked to the listing books and a record made of whether or not the firm was listed. A check was then made to determine whether firms not listed were still at the location indicated. If found to be at such location, they were added to the listing. Further, if more than a fixed percentage of listings so added were of readily recognizable places of business, the entire district was recanvassed. This latter provision was necessary because the file included only establishments having one or more paid employees while the census covered all establishments including those having no employees. By recanvassing completely those districts having a significant number of establishments included in the Bureau of Old Age and Survivors Insurance files missed by the enumerator, it was possible to minimize misses among establishments with no employees.

Third, when the field operations were substantially complete, but prior to closing the field offices, a careful check by counties was made to verify establishment totals which differed significantly from trends in neighboring counties or those with similar economic characteristics. This check did not disclose any systematic faults in the canvass.

One other step taken to insure completeness of coverage is worthy of mention. As indicated above, the census listing operation began in late May 1949, by which time a number of businesses active at the end of 1948 had discontinued operations. Because it was not always feasible to locate the 1948 owners of such businesses or to get a report of their 1948 activities, it was sometimes necessary to estimate their sales volume based on information supplied by the 1949 occupants or other sources. This procedure was used only to account for businesses properly within the scope of the 1948 Census.

The "Post Enumeration Survey" (PES), which was made after the completion of the enumeration, is discussed below. It provides measures of the undercoverage of business in the census which occurred despite the procedures noted above.

Scope of Wholesale Trade.—The Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, defines Wholesale Trade as including "establishments or places of business primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies." The 1948 Census of Business was conducted in accordance with this definition.

Comparison of 1948 and 1939 Wholesale Trade scope.—With minor exceptions, the scope of Wholesale Trade in the 1948 census is the same as for 1939. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business, but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Data for this industry were collected and published in a special Census of Business release, No. BC–2P–1, entitled "Motion Picture Film Distributors." Administrative offices and auxiliary units of wholesale establishments were omitted in 1939, but included in 1948. Some adjustments in 1939 data were made in the case of individual companies which were classified differently in 1948 from 1939. Adjustments and scope changes are reflected in those tables which contain comparative statistics.

Type-of-operation classification.—Wholesale Trade, as defined above, is much broader than the conventional concept of "wholesaler" selling primarily to retailers, as it also includes foreign trade merchants, industrial distributors, manufacturer-owned wholesale outlets, agents, brokers, and assemblers of farm products. As the scope is so broad, the primary approach in classifying wholesale establishments is on the basis of type of operation of the establishment. In the Standard Industrial Classification Manual, wholesale establishments are divided into two major groups, one of which is further subdivided into four groups:

50 Merchant wholesalers.
51 Wholesale Trade, other than merchant wholesalers.
- 511 Sales branches and sales offices of manufacturing and mining companies.
- 512 Petroleum bulk stations.
- 513 Agents and brokers.
- 514 Assemblers, mainly of farm products.

These major groups are recognized in presenting Census of Business findings, but, in some tables, are broken into more detailed types with the result that data are shown for as many as 36 separate types of operation. Descriptions of these 36 types are shown in appendix B, and comparative Census classifications used in the 1948, 1939, and 1929 Censuses for the major groups are given in appendix D of this volume. A comparison of classifications used in the 1948 Census and in the Standard Industrial Classification Manual is presented in appendix E.

Establishment basis of the census.—Census of Business figures represent a summary of reports for individual "establishments" rather than for the combined activities of "companies." A separate report was obtained for each location at which business was conducted, including each location of multiunit organizations. For such

organizations, a separate report also was obtained for each central warehouse, administrative and district office, and each other location (other than a manufacturing plant) which serviced, or was auxiliary to, establishments of the organization reported to the Business Census. Each report was tabulated in accordance with the physical location of the establishment.

Kind-of-business classification.—In addition to "location" and "type of operation" classification, each establishment was assigned a kind-of-business classification. A total of 145 kind-of-business classifications are recognized in presenting census results for Wholesale Trade. The 145 detailed classifications are grouped into 53 classifications which, in turn, are further arranged according to 17 major groups. A complete listing of kinds of business together with their descriptions is given in appendix C of this volume, accompanied by a comparison of census classifications used in the 1948, 1939, and 1929 Business Censuses. In contrast to 145 Census classifications, SIC groups wholesale establishments under 57 kinds of business. A comparison of Census and SIC classifications including an outline of the differences in these two classification systems is given in appendix E.

Report forms.—Five report forms were used in enumerating wholesale establishments in the 1948 Census of Business. Form BC–30 was used for reporting operations of merchant wholesalers and manufacturers' sales branches and offices primarily engaged in selling consumer goods such as foods, drugs, clothing, jewelry, etc.; Form BC–31 was used in enumerating merchant wholesalers and manufacturers' sales branches and offices engaged in selling industrial, commercial, or professional goods such as electrical goods, lumber, machinery, metals, etc.; Form BC–32 was a specialized questionnaire used for reporting operations of petroleum bulk stations and distributing terminals; Form BC–33 was used for enumerating merchandise brokers and agents; and Form BC–34 was used for reporting activities of assemblers and marketers of farm products. The five forms were identical with respect to the basic information on number of establishments, sales, personnel, payroll, and inventories. They differed materially, however, in the amount and kind of detail called for on sales by commodity lines, expenses, cash and credit business, trucks, etc.

In addition to the five forms described above, Form BC–10 was required for each administrative office, warehouse, or other auxiliary unit, primarily engaged in performing functions for the wholesale establishments within their own organization. Reproductions of the report forms used in enumerating Wholesale Trade appear in appendix G.

Type of operation and kind of business detail in tables.—The detail in which data are presented by type of operation and kind of business in the tables in this volume is determined, basically, by the number of establishments in the areas to which the data shown relate. Because of the relationship between the number of establishments and the number of different classifications for which data can be presented without violating census laws designed to prevent disclosure of confidential information, the amount of detail shown varies.

For presentation of wholesale data, a "collapsible" stub was employed where the small number of establishments in an area or kind of business resulted in inability to present statistics without disclosure. In such cases, all kinds of business for which data could not be separately shown were lumped together in an "n. e. c." (not elsewhere classified) group. Thus, in a number of areas, data are presented for such classifications as "Merchant wholesalers, n. e. c.," or "Manufacturers' sales branches, n. e. c.," etc. Data in different tables for "n. e. c." groups usually are not comparable since they can consist of a varying number of kinds of business.

Preference was given to a different procedure in certain tables where it was feasible to use a common stub for a number of areas. Where information for a classification might result in disclosure of figures for an individual establishment in this type of table, all data for the classification except "Number of establishments" were suppressed. To prevent derivation of the suppressed figures by subtraction it was necessary that data for another classification also be withheld.

Standard metropolitan areas.—In addition to States, counties, and cities, Census of Business statistics are presented for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was one of an integrated economic unit with a large volume of daily travel and communication between a central city and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more entire counties. In New England, metropolitan areas have been defined on a town rather than on a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated July 28, 1950, entitled "Standard Metropolitan Area Definitions."

The 147 standard metropolitan areas for which 1948 Census of Business data are included in the Area Statistics Volumes are those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to the preparation of Census of Business tabulations, the list of metropolitan areas was increased to 168 areas. The list of 147 standard metropolitan areas included in the Census of Business and the description of the territory which they cover will be found on page 38. These areas are also shown on the map on page 40.

THE POST ENUMERATION SURVEY

To permit an appraisal of the accuracy of its published statistics, the Bureau of the Census conducted an intensive investigation, on a sample basis, of the 1948 Census of Business enumeration. This investigation, known as the Post Enumeration Survey (PES), was designed primarily to measure the completeness of coverage of wholesale, retail, and service establishments in the 1948 Census.

Strict precautions were taken to make the PES an independent and objective check of the census enumeration. The location of the sample areas, which the PES was to cover, was not revealed to the Bureau's field organization until after the census enumeration had been certified as completed and records concerning the enumeration returned to Washington.

Census concepts and procedures.—The 1948 Census of Business was defined as a census of "recognizable" establishments which would provide a measure of the volume of sales of such establishments in 1948 and of the number of their employees. "Recognizable" establishments, for census purposes, were defined as all establishments with one or more employees, whether or not "recognizable" as business places, as well as no-employee establishments which, because of appearance, sign, or marking, were recognizable to enumerators as business places.

The 1948 Census, by definition, excluded from the count of establishments those which were in business during 1948 but which went out of business before December 31, 1948. The 1948 sales of such establishments, referred to subsequently as "part-year" establishments, also were omitted from the census except in a relatively few cases where a successor establishment included in its Census report its own 1948 sales volume and that of its predecessor; i. e., the "part-year" establishment, and also in those cases where multiunit organizations supplied data on business units which had been discontinued during 1948.

The census enumeration was initiated by a listing operation in which Census enumerators in each of their enumeration districts were required to enter in a Listing Book the name, owner, address, major category of business, etc., for each recognizable place of business. Because of a delay in the appropriation for the census, the full-scale listing operation did not begin until almost June 1949 and was not substantially completed until late September 1949. As will be indicated later, a portion of the census "undercoverage" is attributable to the unavoidable delay in the start of the listing operation.

Analysis of PES data for coverage.—The program of analysis of PES data with respect to coverage has been designed to answer the following questions:

1. What is the extent of census "undercoverage" resulting from the failure of Census enumerators to list business establishments?
2. What is the extent of net census "undercoverage" resulting from the omission of establishments which were in business as of the end of 1948 but went out of business before the enumerator listing operation was conducted and from the erroneous inclusion in the census of establishments which entered into business in 1949?

A separate PES report, planned for later issuance, will provide additional measures including (1) a measure of the 1948 sales volume not in the census because of the definition excluding "part-year" businesses, (2) a measure of differences in the 1948 sales and employment reported in the census and, subsequently, in the PES, and (3) a measure of differences between the census and PES in establishment classification (that is, whether an establishment was classified as "wholesale" or as "other than wholesale").

Design and procedures of the PES.—The PES had the following features which were introduced with the aim of assuring accurate measurement of coverage error:

1. The area sample for the PES consisted of about 2,500 small areas (segments) ranging in size from part of a building and part of a city block to an entire town or village. These segments were located in about 530 counties throughout the United States. This sample, drawn on a probability basis, was designed to include about 1 in 200 of the wholesale establishments in the United States. Within the sample segments, enumerators were instructed to reenumerate and to make a thorough field search for establishments missed in the census. As an aid to this search, special mapping materials, including Sanborn maps which show and describe individual structures, were provided.
2. The re-enumeration procedure was entrusted to a relatively small group of highly selected and specially trained interviewers. Prior to the canvass of each segment, the interviewer was provided with the general Census listings for the enumeration district in which the segment was located. He was also provided with Social Security Administration (BOASI) establishment cards for the district. In canvassing the segment the interviewer had to account for all in-segment addresses whether or not they were included on the Census listings or in the BOASI cards. Also, the interviewer had to write, in effect, a business history of the segment for the period January 1, 1948, to the date of his recanvass. He was required to obtain a listing of all the occupants of each business address in the segment for that period. The interviewer

was instructed to obtain for each occupant sufficient information on the nature of the business activity to permit a classification into four major types: (i) wholesale, (ii) retail, (iii) service, (iv) other; i. e., not in the scope of the Census of Business. Finally, for each occupant in the first three classes, the interviewer was required to obtain from the best possible respondent information on 1948 sales and employment.

3. The materials obtained during the PES field work were thoroughly reviewed and a careful re-examination made of the Census listings to make sure that every establishment treated as missed in the census or erroneously included properly belonged in these categories.

PES findings on coverage of wholesale establishments.—The estimated undercoverage in the census enumeration of wholesale establishments, because of (1) the failure of enumerators to list wholesale establishments—"enumerator misses" and (2) omission of establishments in business on December 31, 1948, which went out of business in 1949 before the Census listing was begun—"late start of listing," was determined through the PES analysis to be 0.7 percent of the 1948 sales volume and 1.3 percent of the November 15, 1948, employment.

The PES data further indicate that this undercoverage was produced primarily by the failure to canvass or list small establishments. The omitted wholesale establishments had, on the average, 2.3 paid employees on November 15, 1948, as against 10.1 paid employees for the enumerated wholesale establishments. Saleswise, the situation is similar. The omitted wholesale establishments had, on the average, sales of $100,000 in 1948 as against $778,000 for the enumerated wholesale establishments. In terms of number of wholesale establishments they represented 5.5 percent of the 1948 Census total.

The following table indicates the undercoverage caused by "enumerator misses" and by "late start of listing," respectively:

Component of undercoverage	Undercoverage of wholesale establishments (as percent of census total)		
	Sales	Employment	Number of establishments
Total	0.7	1.3	5.5
Enumerator misses	0.7	0.9	3.6
Late start of listing	(1)	0.4	1.9

[1] Less than 0.05 percent.

Interpretation and limitations of PES under coverage findings.—The PES findings are subject to the following limitations:

1. The estimates of undercoverage of the total number of establishments is subject to a sampling error of approximately 0.8 percent; that is, the chances are 2 out of 3 that the "percent of Census total" estimates will not differ by more than 0.8 percent, absolutely, from the true value. The sampling errors of the estimates of uncoverage of sales and employment are approximately 0.4 and 0.6 percent, respectively.

2. In general, the weight given to each wholesale establishment enumerated in the PES was inversely proportional to the probability of its inclusion in the sample. In the case of three exceptionally large establishments (two of which were accounted for by the late listing), weights of unity rather than the appropriate sample weight were assigned because the bias thus resulting would be far less than the sampling error which would otherwise be introduced.

3. The "undercoverage" measures above refer only to losses occasioned by "enumerator misses" and the "late start of listing." These measures do not account for any differences which a change of census definition might cause (e. g., a change which would include establishments which went out of business in 1948); or for any differences resulting from differences in census and PES scope and kind-of-business classifications; or from differences in the reporting to the census and PES of 1948 sales volume or employment.

Measures of undercoverage of retail and service establishments will be found in the PES discussion in volumes I and VI, respectively, of the 1948 Census.

SUMMARY OF FINDINGS

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SUMMARY OF FINDINGS

SUMMARY OF WHOLESALE TRADE

Number of establishments.—In 1948 there were in the continental United States 244,705 establishments or places of business primarily engaged in Wholesale Trade. Of this number, 243,366 were classified as wholesale establishments primarily engaged in marketing or selling merchandise at wholesale and 1,339 were administrative offices, district offices, warehouses, or other auxiliary units engaged chiefly in administering or servicing wholesale establishments. Data for "wholesale establishments" and for "administrative offices, auxiliary units" are presented separately in tables 1A and 1B of this volume. Other tables in this volume are limited to wholesale establishments, except where the inclusion of administrative offices and auxiliary units is specifically noted.

Each wholesale establishment of organizations operating at more than one place of business is counted separately. An establishment is considered to be primarily engaged in Wholesale Trade when its principal function is to sell merchandise at wholesale, or to act as an agent in the marketing of goods at wholesale. "At wholesale" represents marketing or selling to retailers; to other wholesalers; or to industrial, commercial, professional, and similar types of end users rather than to household consumers, individual buyers for personal use, or to farmers. Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude those that operated during the entire year 1948 but had sales of less than $5,000. In the 1939 Census of Business the corresponding figure for exclusion from the tabulations was $500.

The number of wholesale establishments in 1948 was 45 percent larger than at the time of the first Census of Business (then called Distribution) which covered the year 1929. The number increased from 168,262 in 1929 to 199,726 in 1939, an increase of 19 percent for the 10-year period; then to 243,366 in 1948, or an increase of 22 percent in the 9-year period. Correspondingly, the number of retail stores in the United States increased by 20 percent during the decade 1929 to 1939, but recorded little or no change from 1939 to 1948. The number of manufacturing establishments showed a different trend by declining 16 percent from 1929 to 1939, then increasing by 39 percent from 1939 to 1947, or a net gain of 17 percent for the 18-year period.

Sales, entire year.—Total Wholesale Trade sales for the year 1948 amounted to $190.5 billion, $188.7 billion of which was reported by wholesale establishments and $1.8 billion by administrative offices and auxiliary units. "Sales" as the term is used here (see appendix F, Explanation of terms) includes receipts from merchandise sold, together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on an agency or commission basis are included as well as sales for the account of the reporting establishment. The above totals do not include wholesale sales made by manufacturers direct from manufacturing plants, nor wholesale sales made by retailers. However, they do include retail sales by wholesale establishments. A measure of wholesale sales by retail stores is presented in volume I, chapter 15.

Sales of wholesale establishments decreased from $66.7 billion in 1929 to $54.9 billion in 1939, a decline of 18 percent, then increased to $188.7 billion in 1948—a net gain from 1929 to 1948 of 183 percent. Correspondingly, sales of retail stores were down 13 percent, 1939 compared with 1929, but increased by 210 percent from 1939 to 1948—a net gain 1948 over 1929 of 170 percent.

Total 1948 Wholesale Trade sales as shown in this volume exceeded total sales of all retail stores during the year 1948 by $58.2 billion. This is occasioned by the fact that Wholesale Trade, as defined in the Standard Industrial Classification system—a definition adopted for Census purposes—is much broader than the concept of "wholesalers" or "jobbers" selling primarily to retailers, as it also includes establishments primarily engaged in selling (but not producing) merchandise to wholesalers; to industrial, commercial, professional, and similar end users; or to governmental bodies; and exporters. Sales of wholesale establishments are analyzed by class of customer in chapter 4 of this volume, where it is noted that sales to retailers constituted less than one-half of the total dollar volume.

Comparative summaries of Wholesale Trade, 1948, 1939, and 1929 are presented in tables 1C and 1D of this volume.

Employment and payroll.—A total of 2,627,000 persons were actively engaged in Wholesale Trade in November 1948. Of this number, 164,000 were active proprietors or partners of unincorporated businesses, and 2,463,000 were employed on a salary or wage basis. Payroll, including commissions and bonuses, of the 2.5 million paid employees amounted to $159.5 million for the work-week ended nearest November 15, 1948, or an average

of slightly less than $65 per week per employee. It should be noted that the $65 represents a general average for the country as a whole, all classes of employees in all types of wholesale establishments. It is not necessarily representative for any particular group of employees.

Number of employees and payroll were tabulated for the workweeks ending nearest March 15, July 15, and November 15. Employment during the workweek ended nearest November 15 averaged slightly higher than during either of the other two periods, but the difference in most instances was small, generally less than 5 percent. Variations from this general trend, however, may be noted in table 1E of this volume and in table 101, Volume V, Wholesale Trade. In tables providing figures for only one week of employment and payroll the data shown are for the workweek of November 15.

Of the 2.5 million paid employees, 2.4 million were engaged in wholesale establishments and the remainder at administrative offices and auxiliary units. The number of paid employees at wholesale establishments increased from 1.6 million in 1939 to 2.4 million in 1948, or 50 percent. During the same period the number of paid employees of retail stores increased by 43 percent.

Stocks.—Inventories of merchandise on hand for sale at the end of 1948 were valued (at cost) at $10,329 million, $10,167 million of which was reported by wholesale establishments and $162 million by administrative offices and auxiliary units. Postwar 1948 sales were up 245 percent over prewar 1939, compared with an increase of 164 percent in the dollar value of inventories.

Dollar value of inventories of all wholesale establishments reporting both beginning- and end-of-year stocks were up 8 percent December 31, 1948, over December 31, 1947. Not all types of establishments, however, followed this general trend. As shown in table 5A, dollar inventories in some classes of establishments, notably assemblers of farm products, decreased during the year 1948. These declines may have resulted primarily from price changes.

Wholesale Trade geographically.—Wholesale Trade, as measured in censuses for a State, city, or county represents the total business of all wholesale establishments, together with any administrative offices and auxiliary units, located within the area. Geographic measurement is according to the location of establishments from which business is conducted. Traveling salesmen, together with their sales, are credited to establishments from which they operate.

States.—Table 1B of this volume presents a summary of Wholesale Trade by States for the year 1948. Table 1D is a comparative summary by States, 1948, 1939, and 1929. New York led all other States with sales in 1948 totaling $43.6 billion, or 22.9 percent of the national total. Illinois ranked second with $18.3 billion sales, followed by California and Pennsylvania, each with sales totaling more than $10 billion. Considered together, these four States contributed 45.4 percent of the total for continental United States.

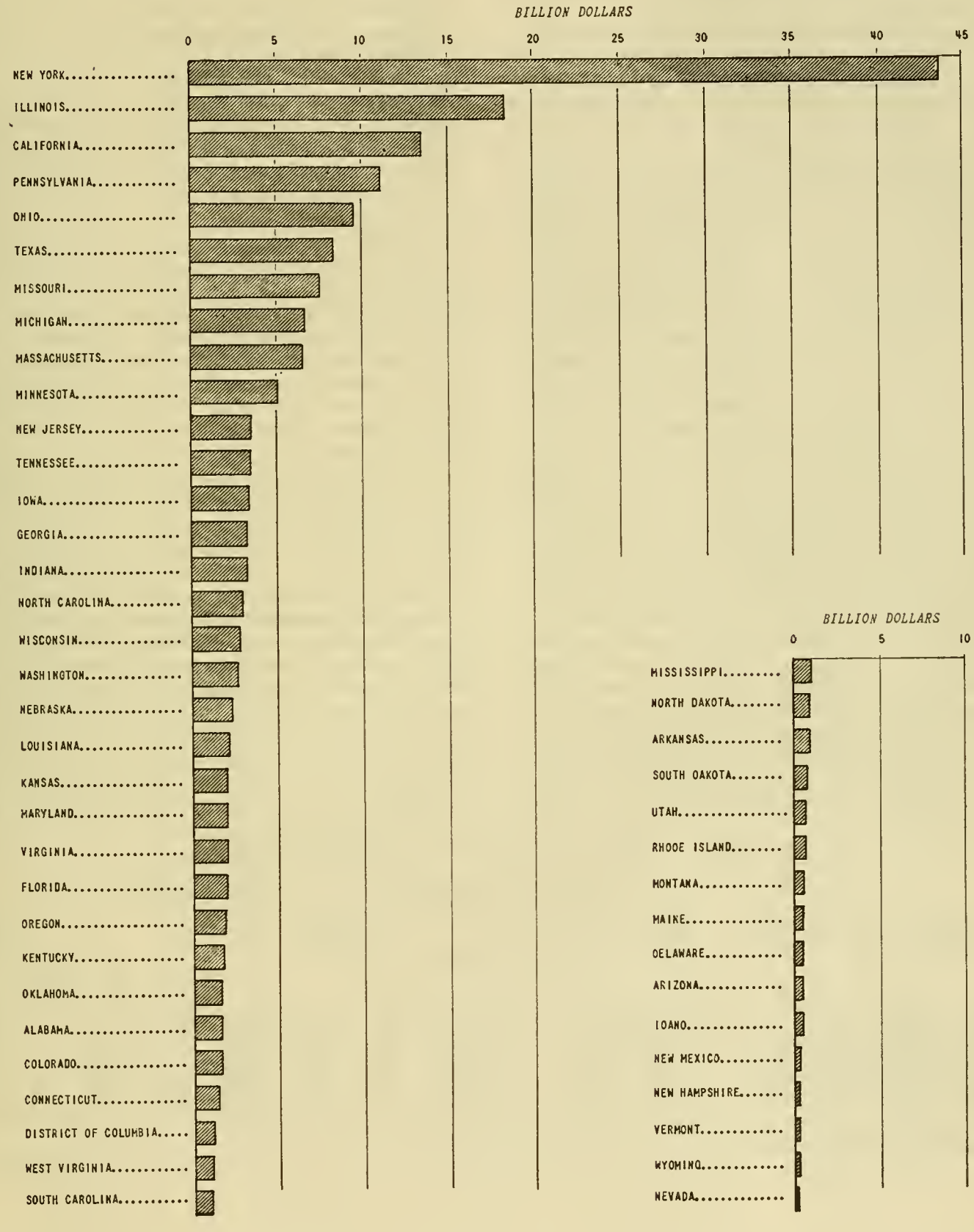
Data on establishments, sales, expenses, payroll, employment, and stocks are presented for each State by kind of business and type of operation in table 101, Volume V, Census of Business: 1948.

Standard metropolitan areas.—The next areas smaller than States for which Census of Business data are presented separately are standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform basis. Data on establishments, sales, payroll, and employment are presented separately in table 102, Volume V, Census of Business: 1948, for 147 standard metropolitan areas—those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to preparation of the Census of Business tabulations, there were additional metropolitan areas defined. The list of the 147 standard metropolitan areas identified separately in the Census of Business, together with their definitions appears on page 38 of this volume. The areas are also shown on the maps, pages 40 and 41, Standard Metropolitan Areas. Table 1H of this volume presents for merchant wholesalers the number of establishments and sales in standard metropolitan areas with 300,000 inhabitants or more by 49 kinds of business.

Significance of the 147 standard metropolitan areas as wholesale trade centers may be illustrated by the fact that although as a group they contained only slightly more than one-half (54.4 percent) of the population of the country in 1950, they accounted for two-thirds of the wholesale establishments, 84 percent of sales, and 78 percent of employment in Wholesale Trade in 1948. Their significance is further illustrated by the fact that the 14 areas each having a million or more inhabitants in 1950 contributed, as a group, 29 percent of the population of the country, 100,000 of the 243,000 wholesale establishments, and slightly more than one-half of wholesale sales. The 43 areas with 250,000–499,999 inhabitants accounted for about the same proportion of the total population (9.6 percent) as of wholesale sales (9.4 percent). Stated differently, per capita wholesale sales for metropolitan areas with a quarter to a half million population is approximately the same as for the country as a whole. Metropolitan areas with more than one-half million inhabitants recorded per capita wholesale sales in excess of national average whereas the reverse held true in smaller areas.

Weekly payroll of paid employees of wholesale establishments tends to be related to the size of the population center. Compared with an average of almost $65 per employee per week for the country as a whole, employees in metropolitan areas of a million or more inhabitants received an average of $73 per week. From this high the average decreased slightly but consistently with a decrease in the population size of the area to $54 a week

CHART 1.—WHOLESALE TRADE—SALES, BY STATE: 1948



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in the 2 areas with fewer than 100,000 inhabitants and to $48 in the nonmetropolitan areas. Here also it might be noted that these figures are average for all classes of employees in all types of establishments and may not be representative of any particular group.

Counties and cities.—Wholesale Trade data on number of establishments, sales, personnel, and payroll are presented in Volume V, "Wholesale Trade—Area Statistics"—for counties and for cities of 5,000 inhabitants or more. Table 103 presents these basic data, arranged by States, for each county and each city within the county. Data for counties with 50 or more wholesale establishments in 1948 are classified by type of operation and kind of business in table 104, which also is arranged by States. A separate Wholesale Trade bulletin consisting of tables 101, 102, 103, and 104 was published for each State and for the District of Columbia. For presentation of Wholesale Trade statistics a "collapsible" stub was employed where a small number of establishments in an area or kind of business resulted in inability to present data for all classifications without disclosure of individual operations. In such cases, all kinds of business for which data could not be shown separately were grouped together in an "n. e. c." (not elsewhere classified) group. Detail published was essentially determined by provisions of census law directed at preventing disclosure of figures for individual concerns.

Summary by type of operation.—Wholesale Trade as defined in the Standard Industrial Classification Manual, a definition adopted for purposes of conducting the 1948 Census, is much broader than the usual concept of "wholesale" or "jobber" as it also included foreign trade merchants and industrial distributors; manufacturers' sales branches and offices; petroleum bulk stations and terminals; merchandise brokers and agents; and assemblers (mainly farm products). For purposes of presenting census findings, wholesale establishments are divided into five more or less homogeneous type-of-operation groups and each establishment is assigned to one of the groups according to the character of its operations and the nature of functions performed. The five type-of-operation groups are:

Merchant wholesalers.
Manufacturers' sales branches, offices.
Petroleum bulk stations, terminals.
Agents, brokers.
Assemblers (mainly farm products).

The five type groups are further subdivided into a total of 36 detailed types of operation, all of which are described in appendix B of this volume. Summary data are presented separately for each type of operation in table 1E, and for each of the detailed types by kind of business in table 8D.

Of the five type-of-operation groups, merchant wholesalers are most important both in terms of number of establishments and sales. They operated 146,518 of the 243,366 wholesale establishments in the United States in 1948 and accounted for 42.3 percent of the sales. Manufacturers' sales branches and offices were second from the standpoint of sales, contributing $52.7 billion, or 28 percent of the $188.7 billion recorded by all wholesale establishments. These totals represent only the sales of branches and offices operated by manufacturers apart from the manufacturing plant and do not include wholesale sales made by manufacturers direct from plants nor from their general offices. Agents and brokers were third with sales (transactions negotiated) totaling $34.6 billion, followed by assemblers with $11 billion, and petroleum bulk stations and terminals with $10.6 billion.

Historically, merchant wholesalers also recorded the largest increase in count of establishments since the first Census of Business which covered the year 1929. Their number increased from 79,178 in 1929 to 100,961 in 1939, a gain of 28 percent, and to 146,518 in 1948, an additional gain of 45 percent, or an increase of 85 percent for the 19-year period. All type-of-operation groups except assemblers of farm products recorded increases in establishment counts from 1929 to 1939, and except for as-

TABLE A.—SUMMARY BY STANDARD METROPOLITAN AREA

Standard metropolitan area size groups	Establishments (number)	Sales, entire year		Payroll, entire year		Active proprietors,[1] November (number)	Paid employees and payroll workweek, ended nearest November 15				Population, 1950, percent of U. S. total[2]
		Amount ($1,000)	Percent of U. S. total	Amount $(1,000)	Percent of U. S. total		Paid employees		Payroll		
							Number	Percent of total	Amount (dollars)	Per employee (dollars)	
United States, total	243,366	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	153,223,967	64	100.0
147 standard metropolitan areas, total	161,932	158,093,897	83.8	6,755,437	84.5	105,513	1,870,767	78.5	128,440,452	69	54.4
14 areas with 1,000,000 inhabitants or more	99,524	102,622,073	54.4	4,218,459	52.6	67,968	1,089,400	45.7	79,726,288	73	29.4
18 areas with 500,000 to 999,999 inhabitants	22,838	24,615,720	13.0	1,051,553	13.2	13,443	307,838	12.9	20,046,434	65	7.8
43 areas with 250,000 to 499,999 inhabitants	22,004	17,667,378	9.4	868,221	10.9	13,408	273,419	11.5	16,757,701	61	9.6
70 areas with 100,000 to 249,999 inhabitants	17,176	12,754,549	6.8	604,414	7.6	10,435	195,612	8.2	11,664,937	60	7.5
2 areas with less than 100,000 inhabitants	390	434,177	0.2	12,790	0.2	259	4,498	0.2	245,092	54	0.1
Remainder of the United States	81,434	30,594,904	16.2	1,235,276	15.5	57,977	512,022	21.5	24,783,515	48	45.6

[1] Proprietors of unincorporated businesses.
[2] Based on advance 1950 population estimates.

semblers and petroleum bulk stations, again in 1948 over 1939. In contrast to the general trend, the number of assemblers decreased from 34,143 at the time of the first Census in 1929 to 28,931 in 1939 and to 19,268 in 1948, a trend related to changes in transportation facilities.

All type groups reported substantial increases in dollar volume of sales for 1948 over 1939 and also for 1948 over 1929. Some shifts in the pattern are noted, however, when sales for each of the type groups is expressed as a percent of total sales for all type groups combined. Merchant wholesalers, although their number of establishments increased rather sharply, barely held their own from the standpoint of sales—decreasing slightly from 43.7 percent of the total for all types in 1929 to 41.0 percent in 1939, then increasing modestly to 42.3 percent in 1948. Manufacturers' sales branches and offices increased their portion of sales of all wholesale establishments from 24.2 percent in 1929 to 26.0 percent in 1939, and 28.0 percent in 1948. Agents and brokers, on the other hand, contributed a decreasing portion of the total, declining from 21.8 percent at the time of the first census in 1929 to 21.5 percent in 1939 and 18.3 percent in 1948. Petroleum bulk stations and terminals—engaged primarily in the wholesale distribution of motor fuels, lubricants, and heating oils—accounted for 3.6 percent of the total dollar volume of wholesale establishments in 1929, 6.9 percent in 1939, but only 5.6 percent in 1948. The relative decline from 1939 to 1948 may have been partly a function of price.

Assemblers, their number declining consistently for the three census years, recorded a decrease in their portion of sales from 6.9 percent in 1929 to 4.6 percent in 1939, then an increase to 5.8 percent in 1948. Here also price trends may have been a contributing factor in the shift in their portion of total sales of all wholesale establishments. The fact that assemblers of farm products recorded an increase, 1948 over 1939, coupled with a decline in number of establishments indicated a substantial increase in the average sales per establishment.

Additional information on types of operation for the three census years appears in table 1C of this volume.

Summary by kind of business.—In addition to being classified according to functional type, each wholesale establishment was also assigned a kind-of-business classification for purposes of preparing totals by kind of business or trade. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales for the census year classified into individual commodity or merchandise lines. Establishments that handled lines broad enough to overlap Census classifications were assigned the kind of business according to their predominant activity and all of the business included in the one kind-of-business classification. The kind-of-business classification, while primarily on a commodity basis, should not be confused with the total volume of business in any one commodity or merchandise line since many establishments handled more than a single line of merchandise. Measures of commodity or merchandise lines handled by the various classes of wholesale establishments are given in tables 10, 11, 12, 13, and 14B of this volume.

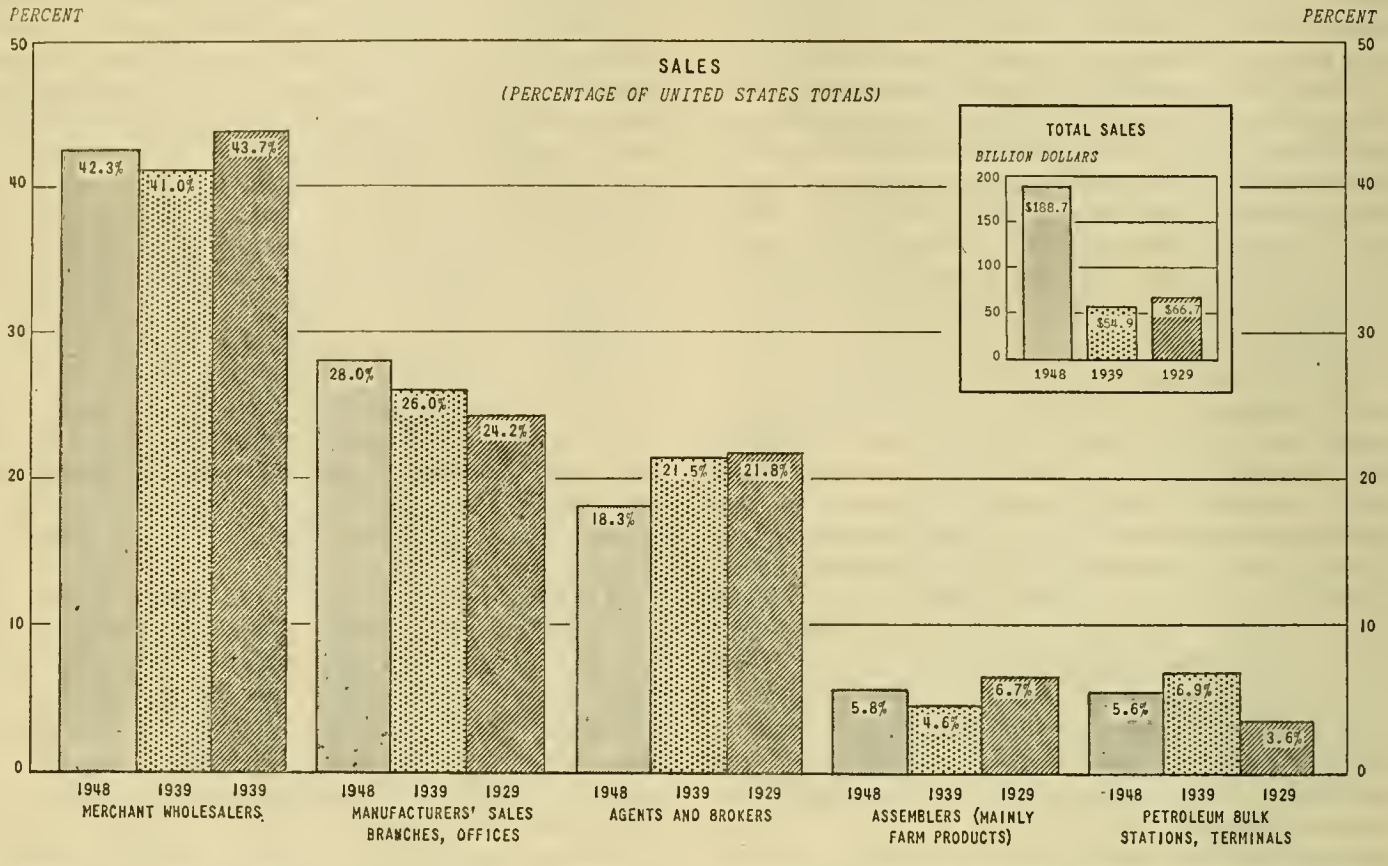
Wholesale establishments were classified into 145 detailed kinds of business. These detailed kinds were grouped into 53 trade classifications which were further arranged according to 17 major groups. Each of the detailed kinds of business is described in appendix C. In presenting the results on Wholesale Trade, the data are arranged first by type of operation, then for each of the major type groups by kind of business. As the functional type groups represent somewhat different levels of marketing, kind-of-business totals, independent of type of operation, are not presented in the census findings.

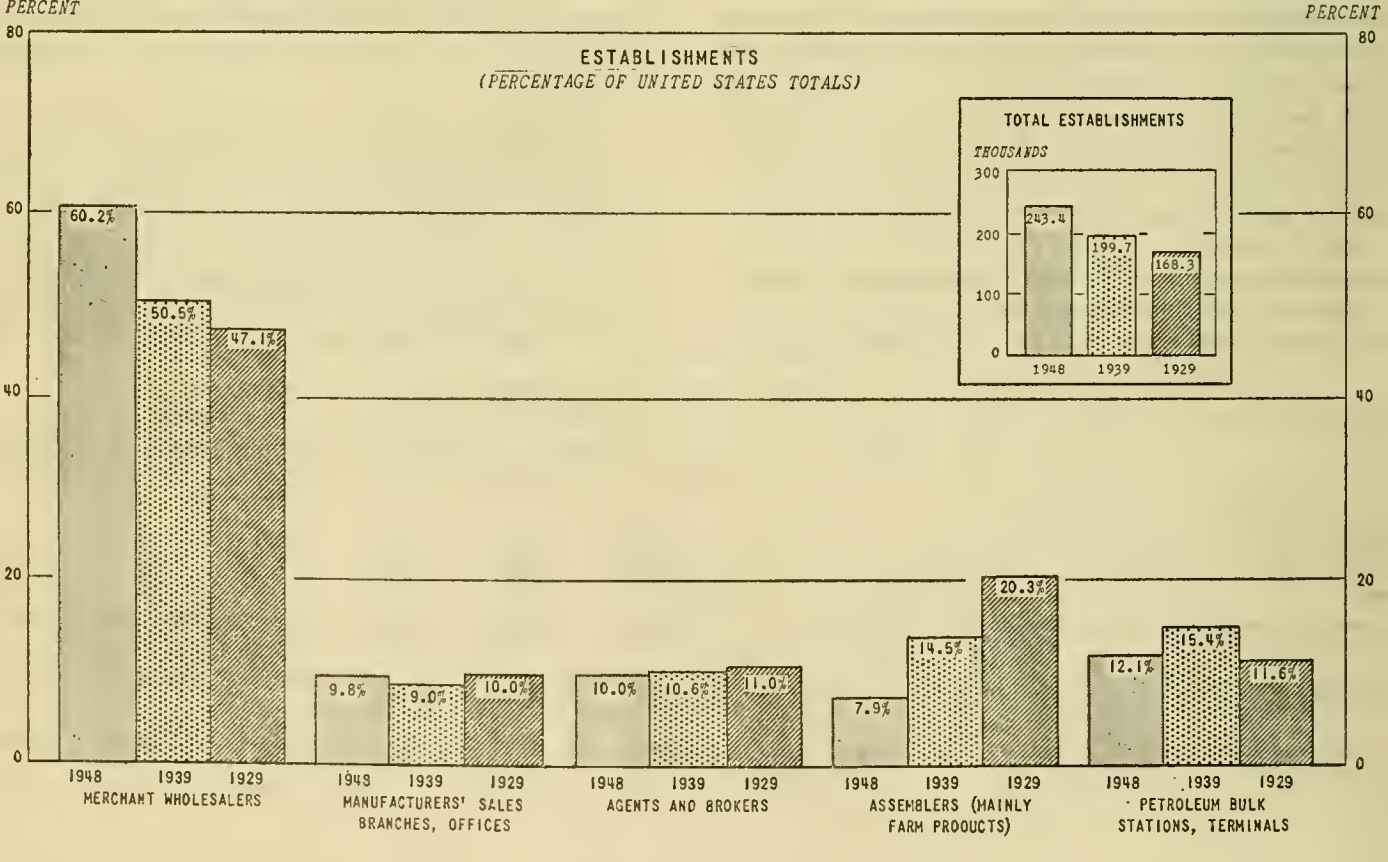
Basic data on number of establishments, sales, operating expenses, payroll, employment, and stocks are presented for the major types of operation by kinds of business in summary for the United States in tables 1A, 1C, and 1E of this volume. In Volume V, Census of Business: 1948, the basic data are presented by type of operation and kind of business for each State in table 101, for each standard metropolitan area in table 102,

TABLE B.—COMPARATIVE SUMMARY FOR THE UNITED STATES: 1948, 1939, AND 1929

Item	Total, all types of operation	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Agents and brokers	Assemblers (mainly farm products)
Number of establishments:						
1948	243,366	146,518	23,768	29,451	24,361	19,268
1939	199,726	100,961	17,926	30,825	21,083	28,931
1929	168,262	79,178	16,863	19,611	18,467	34,143
Sales:						
1948						
Amount (thousand dollars)	188,688,801	79,766,589	52,738,577	10,615,650	34,610,092	10,957,893
Percent of total	100.0	42.3	28.0	5.6	18.3	5.8
1939						
Amount (thousand dollars)	54,888,480	22,537,832	14,253,609	3,807,908	11,779,499	2,509,632
Percent of total	100.0	41.0	26.0	6.9	21.5	4.6
1929						
Amount (thousand dollars)	66,739,607	29,205,174	16,174,882	2,390,213	14,517,239	4,452,099
Percent of total	100.0	43.7	24.2	3.6	21.8	6.7

CHART 2.—WHOLESALE TRADE, BY TYPE OF OPERATION: 1948, 1939, AND 1929





and for each county with 50 or more wholesale establishments in table 104.

Table C, below, derived from table 1E of this volume, measures in terms of number of establishments and dollar volume of sales the importance of the 17 kind-of-business groups under the 5 major types of operation. Measured in dollar sales "Groceries, confectionery, meats" constituted the most important classification of merchant wholesalers and also of manufacturers' sales branches and offices. "Farm products (raw materials)"—principally grain and livestock commission merchants—constituted the most important kind of business of agents and brokers. Assemblers are found chiefly in the farm products trade; and by definition, petroleum bulk stations and terminals are limited to the petroleum trade.

Again measured in terms of dollar volume of sales, merchant wholesalers constituted the most important type group for 12 of the 17 major kind-of-business classifications. Manufacturers' sales branches and offices predominated in the case of "Drugs, chemicals, allied products"—principally chemicals; "Machinery, equipment, supplies"; and "Metals, metalwork (except scrap)." Agents and brokers—chiefly commission merchants—constituted the principal type of marketer of "Inedible farm products." Petroleum bulk stations, terminals contributed the largest portion of sales in "Other kinds of business," as shown in the accompanying table C.

Trends in the number of establishments and sales of merchant wholesalers—1929, 1939, and 1948—are shown for the 52 kinds of business in the accompanying table D. Generally, the trend both in establishments and sales was upward for 1948 over 1939 and also for 1948 over 1929. Exceptions to the general trend are noted in the count of establishments for the general-line trades (general-line groceries, general-line drugs, general-line dry goods, and general-line electrical merchandise). Here in each case the number of establishments in 1948 was lower than in 1929. "General-line dry goods" also recorded smaller dollar sales in 1948 than in 1929. Other kinds of business showing a smaller number of establishments in 1948 than in 1929 included: Fish, sea foods; Farm products (raw materials); Nonferrous metals, metal work; and Petroleum and products.

Sales gains, 1948 over 1929, amounted to 500 percent or more in six trades or kinds of business for which data are shown separately in table D, below, and gains of 300–499 percent were recorded by twelve trades. Industrial, heavy, and durable goods trades generally recorded larger percentage gains than did the consumer goods trades.

Additional historical information is presented by kind of business in table 1C of this volume.

Briefly reviewed in the following pages are findings derived from chapters 2 through 14 of this volume.

Sales Size and Expense Analysis

Service wholesalers, a portion of the merchant wholesaler group, and manufacturers' sales branches (with stocks) were selected for sales size and expense analysis studies in chapter 2. The term "service wholesaler" as used here includes the following types of operation as described in appendix B of this volume:

Service wholesalers (domestic market):
- Wholesale merchants, jobbers.
- Converters (textile).
- Industrial distributors.

Foreign trade merchants:
- Importers.

Exporters are excluded, but it was necessary to include a small number of retailer-cooperatives—limited service establishments—in the drug trade in order to avoid possible disclosure of individual information.

TABLE C.—SUMMARY BY 5 TYPE-OF-OPERATION GROUPS AND 17 KINDS OF BUSINESS

Kind of business	Number of establishments					Sales, entire year				
	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Agents, brokers	Assemblers (mainly farm products)	Merchant wholesalers ($1,000)	Manufacturers' sales branches, offices ($1,000)	Petroleum bulk stations, terminals ($1,000)	Agents, brokers ($1,000)	Assemblers (mainly farm products) ($1,000)
United States, total	**146,518**	**23,768**	**29,451**	**24,361**	[1] **19,268**	**79,766,589**	**52,738,577**	**10,615,650**	**34,610,092**	**10,957,893**
Groceries, confectionery, meats	17,345	3,514	----	3,171	844	11,356,738	7,967,289	----	5,487,102	324,842
Farm products (edible)	13,539	723	----	1,155	6,076	7,500,941	954,123	----	1,778,371	2,720,843
Beer, wines, distilled spirits	7,195	355	----	97	----	4,069,729	1,731,194	----	64,187	----
Drugs, chemicals, allied products	4,671	1,870	----	499	----	2,282,226	3,625,940	----	392,648	----
Tobacco and products (except leaf)	3,019	241	----	19	----	2,529,576	1,692,002	----	5,520	----
Dry goods, apparel	11,733	1,028	----	3,293	----	6,727,719	2,974,958	----	5,497,838	----
Furniture, home furnishings	3,813	696	----	1,045	----	1,314,945	897,904	----	469,963	----
Paper and its products	4,044	1,073	----	407	----	1,901,747	1,403,551	----	251,077	----
Farm products (raw materials)	2,594	----	----	3,744	11,939	6,903,993	----	----	11,739,902	7,756,809
Automotive	14,693	[1]	----	556	----	4,091,589	[1]	----	459,614	----
Electrical goods	5,443	1,326	----	1,312	----	4,424,566	4,374,478	----	683,553	----
Hardware, plumbing, heating	5,901	1,068	----	1,236	----	3,826,957	1,201,749	----	468,431	----
Lumber, construction materials	5,890	880	----	788	----	3,934,736	1,692,442	----	539,286	----
Machinery, equipment, supplies	21,430	6,750	----	3,365	----	6,731,372	6,964,179	----	1,422,424	----
Metals, metalwork (except scrap)	1,803	1,449	----	743	----	2,056,715	7,420,184	----	726,293	----
Waste materials	7,717	----	----	90	----	2,699,300	----	----	200,562	----
Other kinds of business	15,688	[1] 2,795	[2] 29,451	2,841	409	8,413,740	[1] 9,835,577	[2] 10,615,650	4,423,321	155,399

[1] Automotive included in "Other kinds of business."
[2] Petroleum and its products.

TABLE D.—MERCHANT WHOLESALERS—COMPARATIVE SUMMARY BY 52 KINDS OF BUSINESS: 1948, 1939, AND 1929

Kind of business	Number of establishments			Sales, entire year			Percent change in sales	
	1948	1939	1929	1948 ($1,000)	1939 ($1,000)	1929 ($1,000)	1948 over 1939	1948 over 1929
United States, total	**146,518**	**100,961**	**79,178**	**79,766,589**	**22,537,832**	**29,205,174**	**253.9**	**173.1**
Groceries, confectionery, meats	17,345	15,681	15,224	11,356,738	3,940,781	5,386,861	188.2	110.8
Groceries (general line)	4,265	3,942	5,748	5,799,121	2,185,736	2,938,579	165.3	97.3
Confectionery	2,077	2,089	2,928	377,047	132,682	250,008	184.2	50.8
Fish, sea foods	1,233	1,182	1,316	393,662	131,248	205,331	799.9	91.7
Meats, meat products	3,507	2,552	2,225	1,999,476	519,593	689,977	284.8	189.8
Other grocery, food specialties	6,263	5,916	3,907	2,787,432	971,522	1,302,966	186.9	113.9
Farm products (edible)	13,539	10,945	8,972	7,500,941	2,110,766	3,061,240	255.4	145.0
Dairy, poultry products	6,668	4,559	3,276	4,278,748	967,914	1,395,858	342.0	206.5
Fruits, vegetables (fresh)	6,871	6,386	5,696	3,222,193	1,142,852	1,665,382	181.9	93.5
Beer, wines, distilled spirits	7,195	6,232	(1)	4,969,729	1,249,164	(1)	225.8	(1)
Beer, ale	5,668	4,812	(1)	1,550,562	502,111	(1)	208.8	(1)
Wines, distilled spirits	1,527	1,420	(1)	2,519,167	747,053	(1)	237.2	(1)
Drugs, chemicals, allied products	4,671	3,298	2,376	2,282,226	801,813	947,962	184.6	140.8
Drugs (general line)	363	297	494	848,870	363,621	407,192	133.4	108.5
Drugs, drug sundries (specialty lines)	1,902	1,321	707	521,476	157,190	127,766	231.7	308.1
Industrial chemicals, explosives	1,189	746	570	690,019	200,719	283,476	243.8	143.4
Paints, varnishes	1,277	934	605	221,861	80,283	129,528	176.3	71.3
Tobacco and products (except leaf)	3,019	2,717	1,721	2,529,576	1,106,215	858,329	128.7	194.7
Dry goods, apparel	11,733	8,275	7,383	5,727,719	1,888,952	2,817,742	203.2	103.3
Clothing, furnishings, footwear	5,133	4,178	3,577	1,558,536	700,501	1,104,149	122.5	41.2
Dry goods (general line)	182	222	867	457,242	206,983	569,532	120.9	—19.7
Dry goods specialties, piece goods, notions	5,284	3,244	2,735	1,947,798	556,301	928,629	250.1	109.7
Piece goods converters	1,134	631	204	1,764,143	425,167	215,432	314.9	718.9
Furniture, home furnishings	3,813	2,214	1,750	1,314,945	373,464	494,777	252.1	165.8
Furniture (household, office)	1,173	433	521	379,730	61,188	126,846	520.6	199.4
Home furnishings, floor coverings	2,640	1,781	1,229	935,215	312,276	367,931	199.5	154.2
Paper and its products	4,044	2,898	2,297	1,901,747	574,973	704,388	230.8	170.0
Paper (exc. stationery and wallpaper)	2,904	2,102	1,645	1,688,542	507,699	606,936	232.6	178.2
Stationery, office supplies	880	515	427	180,867	46,551	66,592	288.5	171.6
Wallpaper	260	281	225	32,338	20,723	30,860	56.0	4.8
Farm products (raw materials)	2,594	2,086	3,400	6,903,993	1,628,706	3,697,456	323.9	86.7
Automotive	14,693	7,818	3,451	4,091,589	1,055,387	1,383,057	287.7	195.8
Automobiles, other motor vehicles	2,270	n. a.	n. a.	1,450,871	n. a.	n. a.	n. a.	n. a.
Automotive equipment, tires and tubes	12,423	n. a.	n. a.	2,640,718	n. a.	n. a.	n. a.	n. a.
Electrical goods	5,443	3,072	2,182	4,424,566	788,024	846,689	461.5	422.6
Electrical goods (general line)	540	455	863	1,521,874	300,377	367,901	406.6	313.7
Wiring supplies, construction materials, apparatus and equipment	2,385	1,162	433	864,672	150,952	83,117	472.8	940.3
Electrical appliances, specialties	2,518	1,455	886	2,038,020	336,695	395,671	505.3	415.1
Hardware, plumbing, heating	5,901	3,568	2,953	3,826,957	971,975	1,212,738	293.7	215.6
Hardware	2,153	1,343	1,249	2,013,997	592,000	714,528	240.2	181.9
Plumbing, heating equipment, supplies	3,748	2,225	1,704	1,812,960	379,975	498,210	377.1	263.9
Lumber, construction materials	5,890	3,303	3,774	3,934,736	804,392	1,283,891	389.2	206.5
Lumber, millwork	3,312	1,670	1,688	2,793,620	487,610	772,446	472.9	261.6
Other construction materials	2,578	1,633	2,086	1,141,116	316,782	511,445	260.2	123.1
Machinery, equipment, supplies	21,430	11,270	6,988	6,731,372	1,440,371	1,268,760	367.3	430.5
Commercial machines, equipment	4,814	1,643	812	870,025	136,822	116,383	535.9	647.6
Construction machinery, equipment	936	404	252	786,561	96,556	56,171	714.6	1,300.3
Farm-dairy machinery, equipment	883	319	208	485,297	59,395	58,351	717.1	731.7
Industrial machinery, equipment, supplies	7,304	4,018	3,004	2,999,989	640,936	685,719	368.1	337.5
Professional equipment, supplies	2,596	1,634	952	571,154	172,855	135,188	230.4	322.5
Service establishment equipment, supplies	4,240	3,008	1,574	767,142	268,725	166,402	185.5	361.0
Transportation (except automotive) equipment, supplies	657	244	186	251,204	65,082	50,546	286.0	397.0
Metals, metal work (except scrap)	1,803	1,017	856	2,056,715	515,975	672,581	298.6	205.8
Iron, steel and products	1,545	853	580	1,551,841	394,440	278,023	409.7	458.2
Nonferrous metals, metal work	258	164	276	504,874	211,535	394,558	138.7	28.0
Waste materials	7,717	6,059	3,919	2,699,300	656,000	474,453	311.5	468.9
Iron, steel scrap	3,054	1,869	600	1,699,428	334,136	207,759	408.6	718.0
Other scrap, waste materials	4,663	4,190	3,319	999,872	321,864	266,694	210.6	274.9
Other merchant wholesalers	15,688	10,508	11,932	8,413,740	2,630,874	4,094,250	219.8	105.5
Amusement, sporting goods	2,226	1,128	581	566,754	124,479	90,239	355.3	528.0
Books, periodicals, newspapers	1,601	866	421	459,950	168,572	127,546	172.8	260.6
Coal, coke	982	919	824	2,077,284	512,835	679,103	305.0	205.9
Farm supplies	1,658	1,477	1,158	1,271,599	333,844	589,695	280.9	115.6
Jewelry	3,391	1,805	1,666	799,012	234,054	355,086	241.4	125.0
Petroleum and products	1,196	1,275	3,114	750,220	196,734	723,968	281.3	3.6
Merchant wholesalers, miscellaneous products	4,634	3,038	4,168	2,488,921	1,060,356	1,528,613	134.7	62.8

n. a. Not available or not applicable.
[1] Prohibition era.
(—) Denotes decrease.

Service wholesalers, as described above, and manufacturers' sales branches were selected for statistical study in chapter 2 because of their importance, their similarity of operation, and because they are found in most kinds of business into which Wholesale Trade is classified. Both type groups customarily warehouse merchandise for sale, make deliveries from stock, grant credit, and generally sell through salesmen. Manufacturers' sales branches (with stocks) differ from service wholesalers, however, in that the latter buy and sell merchandise on their own account while the former are primarily engaged in selling products of their owners' factories.

Chapter 2 includes six tables. Tables 2A and 2B classify service wholesalers and manufacturers' sales branches (with stocks) by 1948 sales size. Tables 2C, 2D, and 2E analyze operating expenses of the two type groups, while 2F shows the count of service wholesalers by sales size and operating expense ratios.

Sales size.—Of the 138,439 service wholesale establishments in the United States in 1948 only 1,734 (or slightly more than 1 percent) reported sales for the year of $5 million or more. Sharply contrasted with this relatively small number of establishments in the uppermost sales-size bracket were 29,389 establishments (22 percent) in the less-than-$50,000 bracket. The less-than-$50,000 bracket actually represented $5,000–$49,999, as establishments reporting sales of less than $5,000 for the year were omitted from all Wholesale Trade tabulations. Although the 1,734 houses in the

upper bracket represented less than 2 percent of the establishments, they contributed 26 percent of the sales of all service wholesalers. On the other extreme, the under-$50,000 establishments as a group accounted for only 1 percent of sales. The number of establishments increased consistently with a decrease in sales-size bracket. Despite this increase in number of establishments, however, total sales decreased by sales bracket.

Operating expenses which includes payroll but not cost of merchandise sold nor any allowances for active proprietor-owners of unincorporated businesses, when expressed as a percent of sales, increased consistently with the decrease in sales size. For service wholesalers as a group, the range was from a low of 7.4 percent of sales in the $5-million-and-over bracket to a high of 24.3 percent in the under-$50,000 group.

Manufacturers' sales branches (with stocks) reported larger annual sales per establishment, on the average, than did service wholesalers as indicated by the fact that 1,266, or 8.1 percent, of the 15,716 branches were in the $5-million-and-over group, while only 1,400, 8.9 percent, were in the under-$50,000 bracket. In contrast to service wholesalers, the number of manufacturers' sales branches varied little by sales size. However, there was a high degree of concentration of sales in the upper brackets; 60 percent of total sales were in the largest sales bracket, 20 percent in the second bracket, and 10 percent in the third bracket. In total the 5,056 sales branches each with sales of a million dollars or more in 1948, accounted for approximately 90 percent of the sales of all manufacturers' sales branches for that year. Like service wholesalers, operating expenses of sales branches, when expressed as a percent of sales, increased from larger to smaller sales-size bracket.

Data similar to the above are presented for service wholesalers and for manufacturers' sales branches (with stocks) in summary for the United States by kind of business in table 2A, and for service wholesalers, kinds of business by geographic divisions and standard metropolitan areas with 1,000,000 inhabitants or more in table 2B. The number of size brackets or areas for which data are presented separately varies with the kind of business according to the number of establishments involved, the objective being to present as much significant information as possible without disclosing information for any individual concern.

Operating expenses.—In tables 2C, 2D, and 2E of this volume, the operating expenses of service wholesalers (as defined above) and manufacturers' sales branches (with stocks) are divided into the following functional classifications: Administrative expenses; selling expenses; shipping, delivery expenses; warehousing expenses; occupancy expenses; and other expenses. All service wholesalers and manufacturers' sales branches (with stocks) with total sales for the year 1948 exceeding $200,000 were asked to report their expenses on this basis. Where expense records were not kept in a manner readily permitting this grouping of accounts, respondents were requested to make adjustments on the basis of their best judgment. A description of the expense terms is given in appendix F of this volume.

Data are presented for the two type groups in summary for the United States in tables 2C and 2E by kind of business. Within sales-size groups of service wholesalers, table 2C, information is shown for incorporated, or "corporate" businesses separate from unincorporated or "noncorporate" businesses. The latter consists primarily of sole proprietorships and partnerships. Detail by sales size and corporate versus noncorporate structure varies by kind of business depending upon the number of establishments. Expense data are presented in table 2D for service wholesalers by kind of business in standard metropolitan areas of 1,000,000 inhabitants or more.

Tables 2C, 2D, and 2E, are limited to service wholesalers and manufacturers' sales branches (with stocks) whose sales for the year 1948 amounted to $200,000 or more.

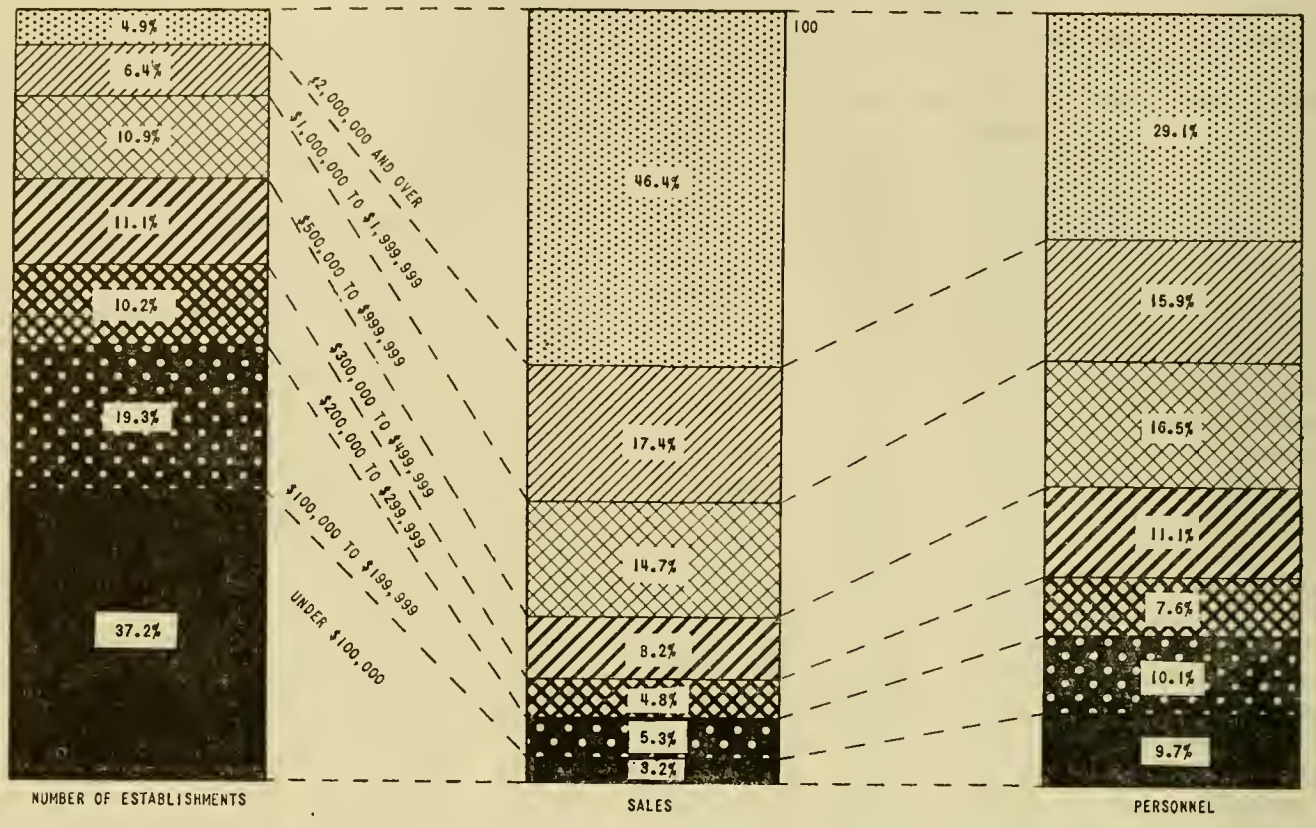
As not all service wholesalers and manufacturers' branches with sales of $200,000 or more submitted complete expense analyses, the number of establishments for which data are shown for a classification may be somewhat less than the total number in the classification with sales above the cutoff. The tables provide a measure of coverage for each classification by showing the number of establishments, sales, and expense ratios (expenses as a percent of sales) for all establishments

TABLE E.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES (WITH STOCKS)

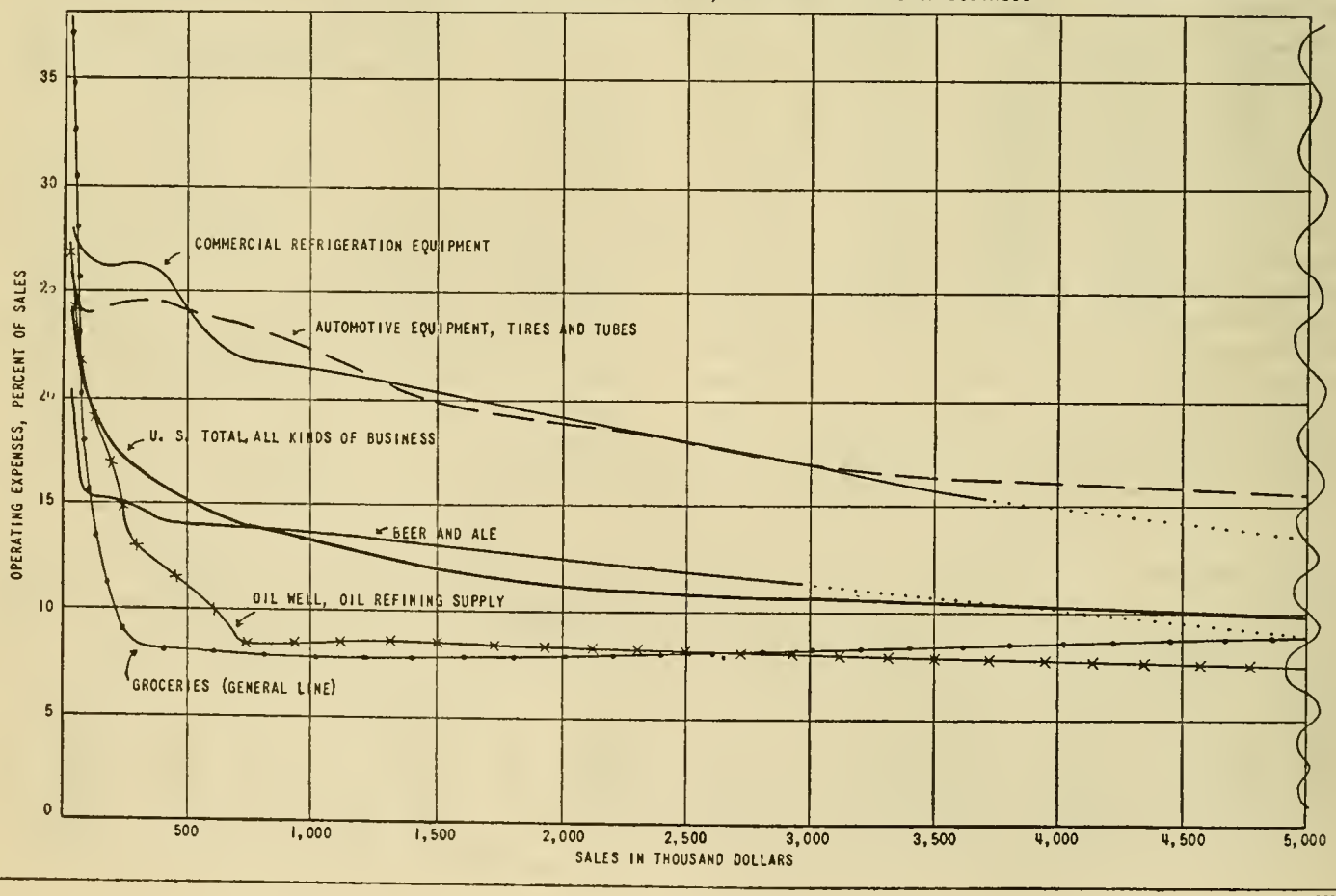
Sales-size group	Service wholesalers						Manufacturers' sales branches (with stocks)					
	Establishments (number)	Sales, entire year		Operating expenses, percent of sales	Pay roll, entire year		Establishments (number)	Sales, entire year		Operating expenses, percent of sales	Pay roll, entire year	
		Amount ($1,000)	Percent of total		Amount ($1,000)	Percent of sales		Amount ($1,000)	Percent of total		Amount ($1,000)	Percent of sales
United States, total	138,439	71,954,691	100.0	12.2	4,853,438	6.7	15,716	29,229,717	100.0	10.0	1,501,413	5.1
1948 sales:												
$5,000,000 and over	1,734	18,663,265	26.1	7.4	783,924	4.2	1,266	17,367,547	59.5	7.5	610,302	3.5
$2,000,000–$4,999,999	4,920	14,643,176	20.4	10.8	918,283	6.3	1,845	5,910,323	20.2	9.8	304,229	5.1
$1,000,000–$1,999,999	8,929	12,534,209	17.4	12.3	885,258	7.1	1,945	2,785,237	9.5	13.4	204,293	7.3
$500,000–$999,999	15,082	10,544,024	14.6	14.3	840,884	8.0	2,305	1,635,083	5.6	18.0	170,400	10.4
$300,000–$499,999	15,347	5,923,909	8.2	16.1	518,910	8.8	1,801	701,512	2.4	21.4	86,809	12.4
$200,000–$299,999	14,181	3,471,338	4.8	17.2	316,067	9.1	1,448	355,764	1.2	24.3	50,250	14.1
$100,000–$199,999	26,643	3,827,613	5.3	18.8	362,308	9.5	2,267	331,090	1.1	25.8	48,457	14.6
$50,000–$99,999	22,214	1,611,611	2.2	20.4	153,992	9.6	1,439	104,981	0.4	29.5	18,332	17.5
Under $50,000	29,389	735,546	1.0	24.3	73,812	10.0	1,400	38,180	0.1	35.4	8,341	21.8

CHART 3.—SERVICE WHOLESALERS: 1948

NUMBER OF ESTABLISHMENTS, SALES, AND PERSONNEL, BY SALES SIZE GROUP



RATIO OF OPERATING EXPENSES TO SALES, BY SELECTED KINDS OF BUSINESS



above the cutoff as well as information for those reporting the expense detail.

Operating expenses in the meat trade.—An expense analysis carries significance when considered in connection with a given kind of business. Meat wholesaling has been selected for consideration here although similar analyses could be prepared for other kinds of business. Data reviewed here appear on pages 2.80 and 2.111 of this volume.

Of the 2,059 meat (service) wholesalers in the United States with sales of $200,000 or more during the census year, 1,476 analyzed their expenses according to the six functional groups. Sales of these 1,476 wholesalers analyzing their expenses totaled $1,534,927,000 and their operating expenses amounted to 7.2 percent of sales for the year. Stated differently, it cost this group of meat wholesalers $72 to market a representative bill of goods amounting to $1,000. The $72 was divided as follows: $21 for administrative expenses; $16 for selling expenses; $13 for shipping expenses; $7 for warehouse expenses; $12 for occupancy expenses (or $19 for warehouse and occupancy combined); and $3 for other expenses. Wholesalers in the larger sales brackets—those with sales of $5,000,000 or more—as a group recorded a somewhat smaller cost, $47, to market a $1,000 bill of goods. Smaller ratios are noted in the upper brackets under all expense items except "Other."

As was found to be true in general in the review of table 2A, smaller establishments in the meat trade recorded higher operating expense ratios than larger ones. Particularly was this true with respect to administrative, selling, shipping, and occupancy costs.

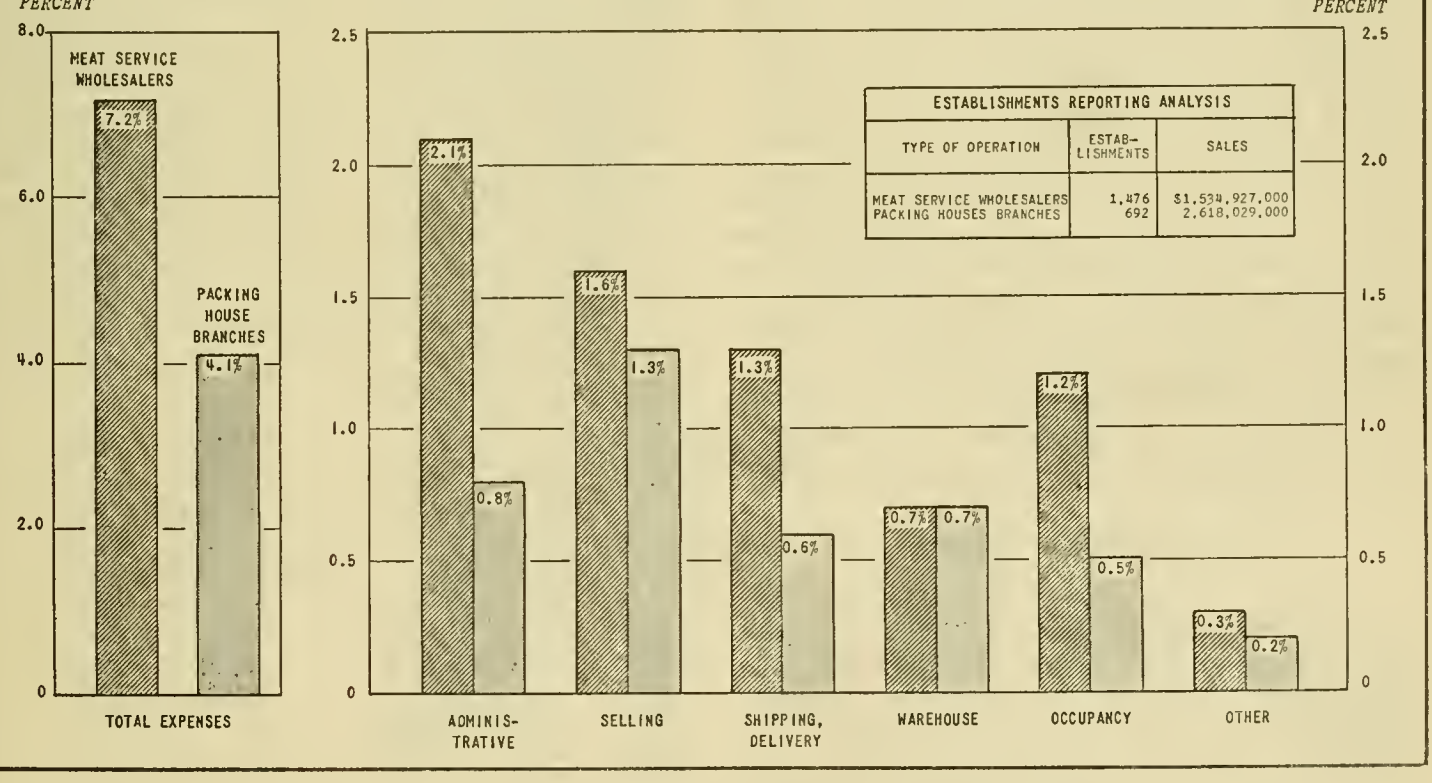
Within sales-size brackets, "noncorporate" businesses generally show lower total operating expense ratios than the incorporated businesses. Lower ratios are noted for "noncorporate" particularly under administrative expenses. This difference may be attributed, in part at least, to the fact that operating expenses as presented in census findings include no allowances for withdrawals by active proprietors and partners, the number of whom is shown in the last column of tables 2C, 2D, and 2E.

Meat packers' sales branches.—Of the 731 meat packers' sales branches with sales of $200,000 or more, 692 analyzed their expenses. Total expenses of those analyzed amounted to 4.1 percent of sales compared with 4.2 percent for all branches with sales above the cut-off. Expenses-as-a-percent-of-sales for packer branches were lower than those reported for service wholesalers. This may be explained in part by the fact that the buying function is subordinated or nonexistent for branches. This is reflected in the difference in administrative expenses as between the two types: 2.1 percent for service wholesalers compared with 0.8 percent for packers' sales branches.

CHART 4.—ANALYSIS OF EXPENSES OF MEAT SERVICE WHOLESALERS AND PACKING HOUSE BRANCHES: 1948

EXPENSES AS PERCENTAGE OF SALES

(LIMITED TO MEAT SERVICE WHOLESALERS AND PACKING HOUSE BRANCHES WITH TOTAL SALES OF $200,000 OR MORE AND REPORTING AN ANALYSIS OF EXPENSES)



Sales size and expense ratios.—Although larger establishments generally have lower operating expense ratios than small ones, the correlation is by no means perfect. Table 2F of this volume shows for service wholesalers the number of establishments for each kind of business by 1948 sales-size brackets and operating-expense-ratios brackets. The portion of the table relating to Meat, Meat Products Wholesalers is reproduced in table F, below.

Of the 3,336 meat (service) wholesalers in the United States in 1948, 919, or almost 30 percent, recorded expense ratios of less than 5 percent. On the other extreme, 188 recorded expenses of 20 percent or more with the number of establishments decreasing rather consistently from lower- to upper-expense-ratio brackets. Not only does the largest number of establishments for each sales-size bracket appear in the lowest expense ratio bracket but the greatest "low-expense" concentration appears in the largest sales bracket—with two-thirds of the 36 meat wholesalers with sales of $5,000,000 or more reporting expense-to-sales ratios of less than 5 percent. The fact that expense ratios vary widely within sales-size brackets reflects the many functions influencing operating expenses other than size, among which are: amount and type of services rendered; geographic location with respect to supplier and customer; type of customer served; amount of processing, if any; and class of merchandise handled.

Credit Sales, Receivables, Bad Debt Losses

Report forms used in the 1948 Census of Business provided for reporting of credit sales, beginning- and end-of-year receivables, end-of-year number of credit accounts, and bad debt losses during 1948 by merchant wholesalers and manufacturers' sales branches. Credit terms are described in appendix F of this volume. Results of these inquiries are presented in table 3A in summary for the United States for merchant wholesalers and for manufacturers' sales branches (with stocks) by kind of business; and in table 3B for standard metropolitan areas with 500,000 inhabitants or more for merchant wholesalers by kind of business. Table 3C cross-tabulates credit information of merchant wholesalers by sales size and number of credit accounts. This table is limited to a summary for the United States.

Tables 3A and 3B include, for their respective areas, all merchant wholesalers and manufacturers' sales branches (with stocks) indicating that they did any credit business during 1948. Establishments selling on a cash basis only are not included. The importance of those making credit sales compared with totals including those doing a cash business only may be measured for the United States as a whole by comparing totals in table 3A with those in table 1E of this volume, and may be measured for standard metropolitan areas having 500,000 inhabitants or more by comparing table 3B of this volume with the respective areas in table 102, in Volume V, Census of Business: 1948. Generally, establishments doing no credit business have considerably smaller annual dollar sales volume than those extending credit.

Not all establishments selling on credit submitted complete information on this inquiry. The findings are expressed in terms of ratios or relationships that are based on those supplying credit information. Extent of coverage of this inquiry is indicated by the fact that total sales of those submitting complete returns averaged approximately 90 percent of sales of all establishments doing a credit business, and that with few exceptions credit data are not shown separately for classifications with credit-sales coverage of less than 70 percent.

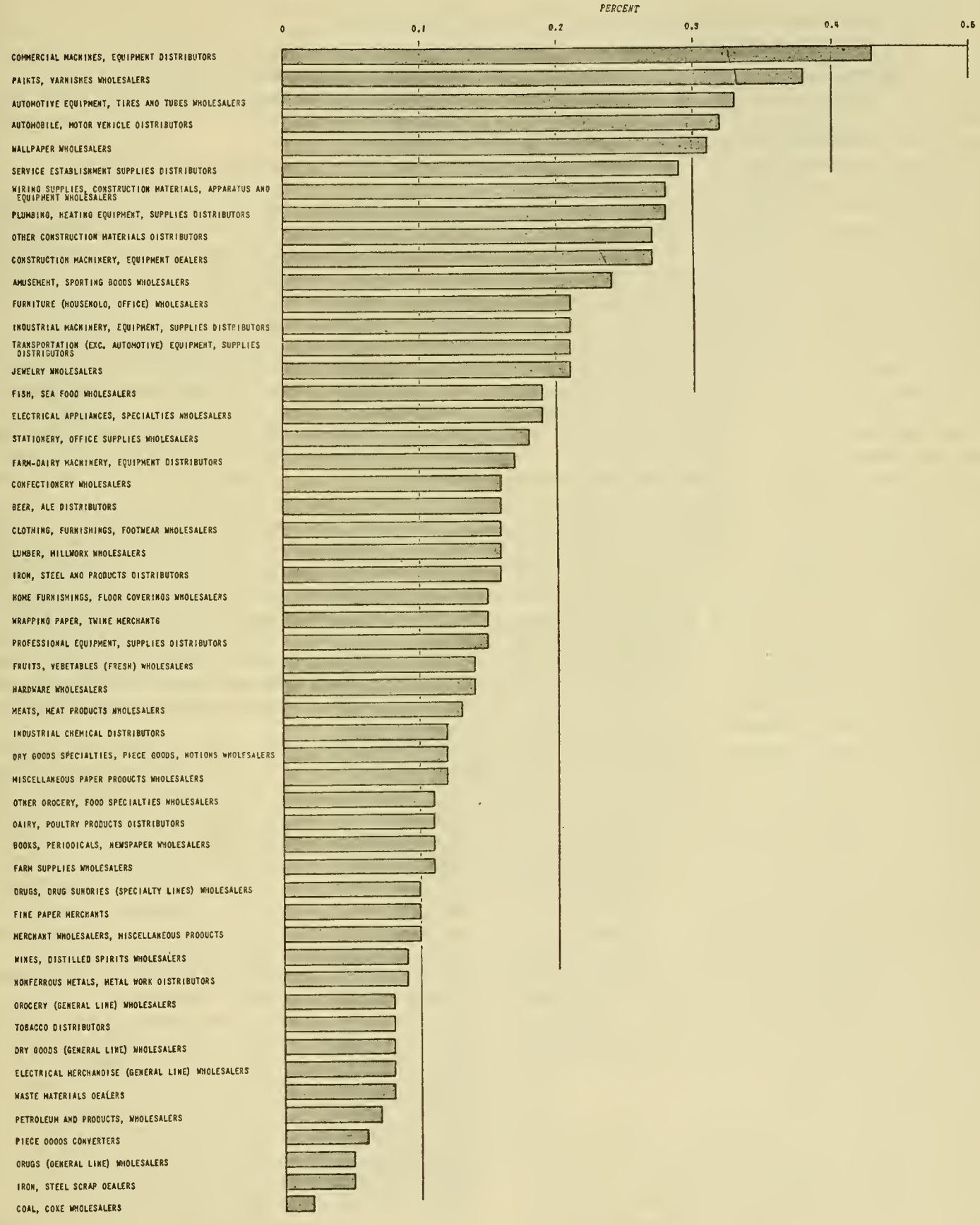
Credit sales.—Of the 146,518 merchant wholesalers in the country, 122,289 reported that at least a portion of their 1948 sales were on credit. Total sales of the 122,289 establishments amounted to $73.7 billion, 85.5 percent of which was on credit. Similarly, 15,301 of the 15,716 manufacturers' sales branches reported that they sold on credit. Total sales of the 15,301 branches amounted to $29.1 billion, 84.5 percent of which was on credit.

Credit sales as a percent of total sales of those extending credit varied considerably for merchant wholesalers by kind of business, but with few exceptions, notably cash-carry grocery wholesalers making some "time" sales, beer-ale wholesalers, and automobile and other motor vehicle wholesalers, credit represented more than one-half of their business. Approximately one-half of the kinds of business show credit sales, as defined above, accounting for 90 percent or more of their total business. Manufacturers' sales branches reported an even larger proportion of credit sales for most kinds of business than did merchant wholesalers.

TABLE F.—MEAT, MEAT PRODUCTS—NUMBER OF SERVICE WHOLESALERS, BY SALES SIZE AND OPERATING EXPENSE RATIOS

Operating expenses as a percent of sales: 1948	Establishments, total (number)	Number of establishments with 1948 sales of—				
		Under $200,000	$200,000–$499,999	$500,000–$999,999	$1,000,000–$4,999,999	$5,000,000 and over
United States, total	**3,336**	**1,268**	**1,025**	**548**	**459**	**36**
20 percent or more	188	142	26	10	10	----
17–19.9 percent	111	54	42	11	4	----
14–16.9 percent	225	110	62	26	26	1
11–13.9 percent	369	141	114	70	44	----
9–10.9 percent	461	187	148	69	55	2
7–8.9 percent	500	167	159	100	71	3
5–6.9 percent	563	172	188	117	80	6
Less than 5 percent	919	295	286	145	169	24

CHART 5.—MERCHANT WHOLESALERS—BAD DEBT LOSSES AS PERCENTAGE OF CREDIT SALES: 1948



Receivables.—Accounts and notes receivable resulting from the sale of merchandise, and held by merchant wholesalers at the end of 1948, amounted to 8.4 percent of credit sales during the year. This would indicate receivables turnover at the rate of approximately once a month. End-of-year receivables of manufacturers' sales branches represented 9 percent of their credit sales during 1948, a slightly higher ratio than for merchant wholesalers. As might be expected end-of-year receivable ratios varied considerably by kind of business ranging, for merchant wholesalers, from a low of 3.2 percent for retailer-cooperative grocery wholesalers to a high of 19.3 percent for general-line jewelry wholesalers. Variations by kind of business were greater for manufacturers' sales branches than for merchant wholesalers, ranging from a low of 3.1 percent for meat packer sales branches to a high of 40 percent for sales branches of laundry, dry cleaning equipment manufacturers.

Receivables of both merchant wholesalers and manufacturers' sales branches were higher at the end than at the beginning of the year 1948. They were up 6.5 percent in the case of merchant wholesalers and 3.4 percent for sales branches.

Bad debt losses.—Bad debt losses (receivables written off during 1948 as uncollectible) represented 0.14 percent of credit sales for merchant wholesalers and 0.04 percent for manufacturers' sales branches. The loss ratio for merchant wholesalers varied considerably by kind of business or trade, ranging from a low of 0.01 percent for railroad equipment and supplies distributors to a high of 0.61 percent for store machines, fixtures distributors. Losses of manufacturers' sales branches ranged from a low of less than 0.01 percent for a number of kinds of business to a high of slightly more than 1 percent for books, periodicals, and newspapers.

Number of credit accounts.—Merchant wholesalers doing a credit business averaged 300 credit accounts per establishment compared with 592 credit accounts per manufacturers' sales branch. Average 1948 credit sales per credit account amounted to $1,873 for merchant wholesalers and $2,842 for manufacturers' sales branches. Considerable variation may be noted by kind of business in table 3A, both in number of credit accounts and in average 1948 credit sales per account.

As indicated above, credit data for merchant wholesalers are cross tabulated in table 3C by sales size and by number of credit accounts. For each size group the number of establishments, bad debt loss ratios (losses expressed as a percent of credit sales), average annual credit sales per account, and average number of credit accounts are presented by kind of business for the United States as a whole.

Information in this table may be summarized as follows: Bad debt loss ratios tend to bear an inverse relationship to size as measured by annual credit sales volume. Larger establishments in general tend to have lower bad debt loss ratios than smaller ones. For example, the loss ratios decreased from 0.36 percent for merchant wholesalers with credit sales of less than $200,000 per year to 0.26 percent for those in the $200,000–$499,999 bracket, to 0.19 percent for those in the $500,000–$999,999 bracket, and to 0.09 percent for those in the $1,000,000-and-over bracket. Within credit-sales-size brackets the pattern of bad debt losses varies considerably by size as measured in terms of number of credit accounts with some tendency toward a decline in losses for establishments with the smaller number of accounts.

Sales by Class of Customer

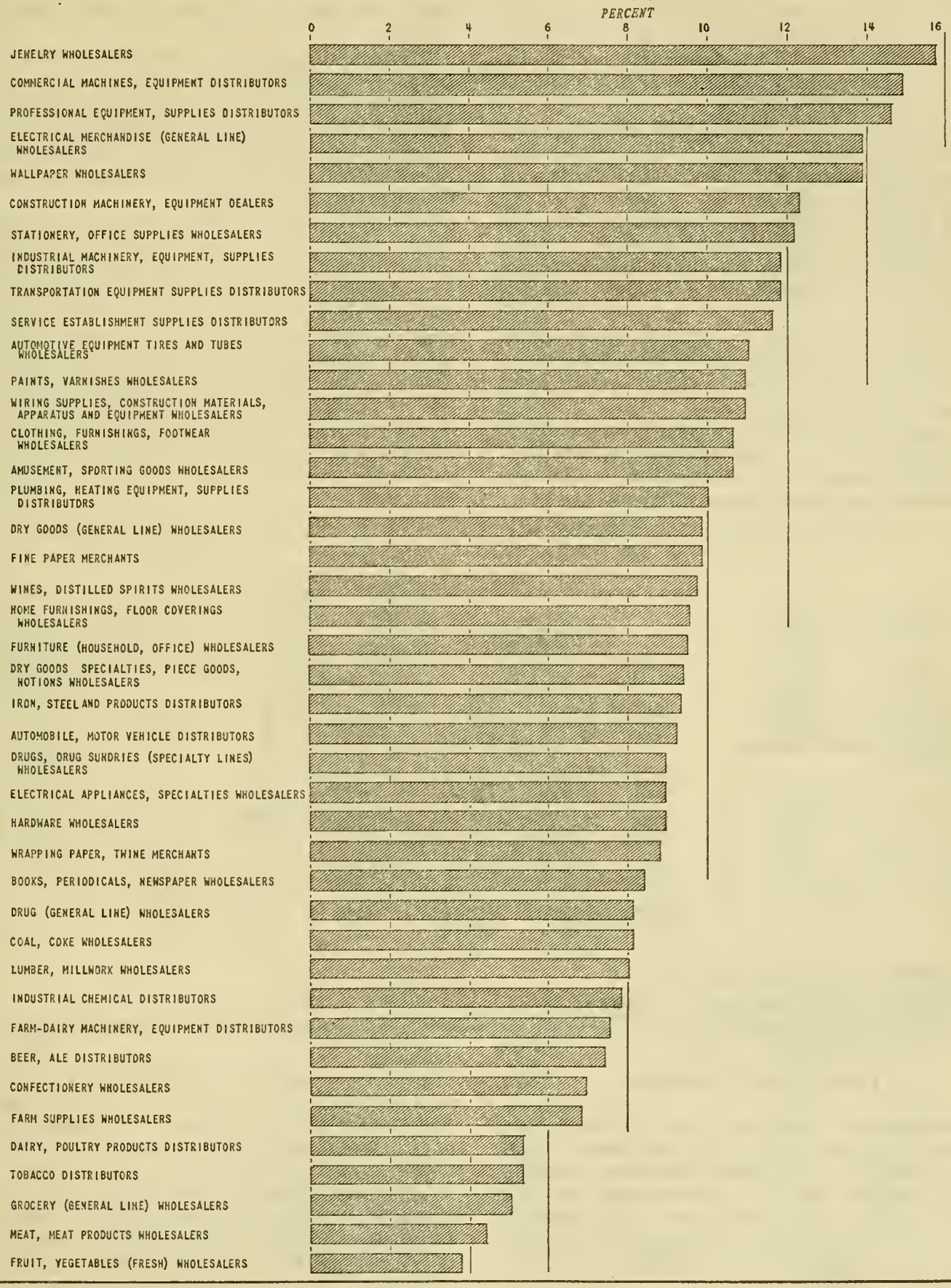
Each of the five report forms used in enumerating wholesale establishments (see reproductions in appendix G of this volume) provided for reporting 1948 sales by class of customer. Four of the five forms provided for reporting separately: sales to retailers; sales to industrial, institutional, professional, and other similar type of end users; sales to wholesale organizations; sales to household consumers and individual users (retail sales); and export sales. These five classifications were designed to encompass all sales. Form 32, the one used in enumerating petroleum bulk stations and terminals, provided for only a two-way break: sales to resellers and sales to consumers or users. Terms used in this inquiry are described more fully in appendix F.

Findings of these inquiries are presented in tables 4A and 4B of this volume. Table 4A is a summary for the United States by type of operation and kind of business. Table 5B presents class-of-customer information for each of the 32 standard metropolitan areas with 500,000 inhabitants or more. Table G, below, presents a comparative summary, by type of operation, of sales by class of customer, 1948, 1939, and 1935. Similar information was not developed in the first Business Census covering the year 1929.

Class-of-customer information was generally available from book records, or on the basis of reliable estimates. Records of assistance in supplying this information included among others: sales by functional discounts; State sales tax reports, particularly in States with differential functional ratios; export declarations; and farm accounts. The extent to which establishments supplied this information for any particular classification is indicated in the tables by a comparison between the entry in the column "All establishments—sales, entire year" and the corresponding entry "Establishments analyzing sales . . . sales, entire year." For most classifications the analysis is 90 percent or more complete.

Of the total $79.8 billion sales of merchant wholesalers, $75.8 billion, or 95.1 percent, was analyzed by class of customer. The $75.8 billion was distributed as follows: 46.9 percent, or less than one-half, to retailers; 31.8 percent, or slightly less than one-third, to industrial and similar end users; 13.7 percent to wholesale organizations, presumably duplicated elsewhere in Wholesale Trade; 1.6 percent to home or individual users (retail sales); while 6.0 percent represented exports. Histori-

CHART 6.—MERCHANT WHOLESALERS—END-OF-YEAR RECEIVABLES AS A PERCENT OF CREDIT SALES: 1948



cally the portion of sales to retailers declined from 59.2 percent in 1935 to 59.0 in 1939 and to 46.9 percent in 1948. Relative increases are noted historically in other customer classes, except the household consumers classification. Sales to industrial, commercial, and institutional users increased from 23.7 percent of the total in 1939 to 31.8 percent in 1948.

Manufacturers' sales branches and offices recorded relatively little change in sales by class of customer, postwar 1948 compared with prewar 1939; but, like merchant wholesalers, sales to retailers showed a relative decline since 1935, offset by increases for all other customer classes. Approximately one-third of their 1948 sales was to retailers, two-fifths to industrial and similar end users, and one-fourth to wholesale organizations.

Petroleum bulk stations and terminals reported that five-eighths of their 1948 sales were to resellers and three-eighths to users. The portion going to users increased substantially 1948 over 1935.

As expected, agents and brokers sell primarily to, or buy for, industrial users and wholesale organizations. Only about one-sixth of their transactions in 1948 were with retailers, and minor portions with home consumers and for export. Sales to, or purchases for, industrial users recorded relative gains 1948 over 1935, offset by declines in sales to retailers and sales to wholesale organizations.

Wholesale organizations constituted the principal customer of assemblers of farm products, taking 51.8 percent of their 1948 sales. Industrial users were second with 32.6 percent of their sales, followed by other customer classes with lesser portions. Sales to industrial users recorded relative increases historically, offset by a decline in sales to retailers.

Findings in table G, below, may be summarized briefly as follows: Retailers constituted the most important class of customer for only two of the five major type-of-operation groups—merchant wholesalers and petroleum bulk stations, terminals. Each of the five major type groups recorded relative decreases in sales to retailers historically. As customers of wholesale establishments, the importance of industrial and similar end users is increasing. For most classifications, retail sales of wholesale establishments are relatively unimportant. "Export sales" represent but a small portion of the total and show a tendency to fluctuate from one census year to another.

TABLE G.—COMPARATIVE SUMMARY OF SALES BY CLASS OF CUSTOMER: 1948, 1939, AND 1935

Type of operation and census year	All establishments [1]		Sales analyzed by class of customer					
	Number	Sales, entire year ($1,000)	Sales, entire year ($1,000)	Sales (as percent of total sales analyzed)				
				To retailers (percent)	To industrial users (percent)	To wholesale organizations (percent)	To household consumers (percent)	For export (percent)
Merchant wholesalers:								
1948	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
1939 [2]	100,961	22,537,832	20,881,963	59.0	23.7	10.9	1.9	4.5
1935 [2]	88,931	17,661,691	15,905,271	59.2	24.9	10.2	1.9	3.8
Manufacturers' sales branches and offices, combined:								
1948	23,768	52,738,577	51,154,221	31.3	42.7	23.0	0.4	2.6
1939 [2]	17,926	14,253,609	12,628,980	31.6	43.2	23.1	0.4	1.7
1935 [2]	15,830	11,066,088	9,110,062	41.5	37.8	19.4	0.3	1.0
Petroleum bulk stations, terminals:								
1948	29,451	[3] 9,000,370	[3] 6,522,646	[4] 64.1	[5] 35.9	([4])	([4])	([4])
1939	30,825	[3] 2,942,982	[3] 1,903,472	[4] 74.0	[5] 26.0	([4])	([4])	([4])
1935	27,333	2,704,047	1,379,520	73.3	9.9	8.4	8.0	0.4
Agents and brokers:								
1948	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
1939	[6] 20,903	[6] 11,201,035	[6] 9,839,969	16.8	35.8	39.5	0.7	7.2
1935	18,147	8,908,076	6,697,013	21.0	34.9	39.4	0.1	4.6
Assemblers (mainly farm products):								
1948	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
1939	[6] 29,122	[6] 3,088,571	[6] 2,698,058	13.5	21.3	54.2	6.2	4.8
1935	26,515	2,463,011	1,773,701	12.7	29.5	50.0	4.1	3.7

[1] Including those not analyzing sales by class of customer.
[2] 1939 and 1935 data not revised for minor scope changes.
[3] Excluding taxes.
[4] Entry under "To retailers" represents sales to all types of resellers.
[5] Entry under "To industrial users" represents all sales to users or consumers.
[6] Cooperative sales agencies were included with assemblers in 1939 but with agents and brokers in 1948. Their sales totaled $579,000,000 in 1939 and $1,255,000,000 in 1948. These establishments were not separately identified in 1935.

Legal Form of Organization

Approximately one-half, or 49.9 percent, of the 243,366 wholesale establishments in the United States in 1948, were operated as incorporated businesses, approximately one-third were sole proprietorships, one-sixth were partnerships, and a small number were classified as "other forms," which include such miscellaneous ownership types as nonincorporated cooperative associations, receiverships, estates, etc.

Incorporated businesses accounted for 75.7 percent of sales of all wholesale establishments, followed in turn by 12.8 percent for partnerships, 10.7 percent for sole proprietorships, and 0.8 percent for "other forms." In terms of sales, corporate businesses represented the most important legal form for each of the five type-of-operation groups, both in prewar 1939 and postwar 1948. In 1948 they contributed approximately three-fourths of the sales of merchant wholesalers, almost all, 99.5 percent, of the business of manufacturers' sales branches

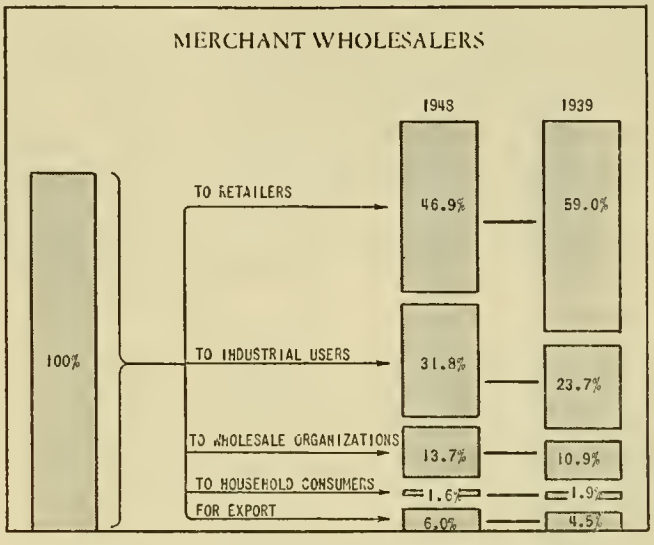
CHART 7.—WHOLESALE ESTABLISHMENTS—DISTRIBUTION OF SALES, BY CLASS CUSTOMER: 1948 AND 1939

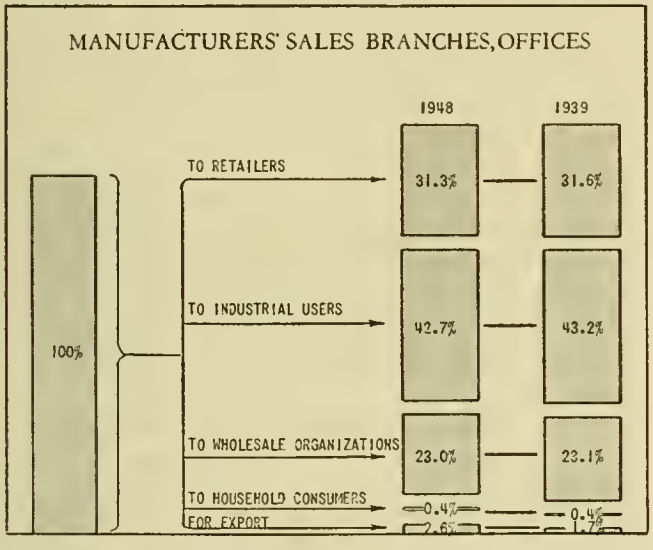
(SALES ANALYZED = 100%)

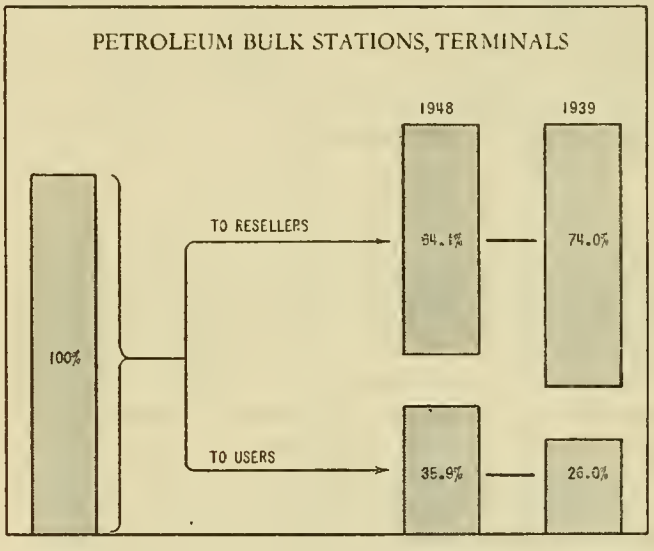
TOTAL SALES AND SALES ANALYZED BY CLASS OF CUSTOMER

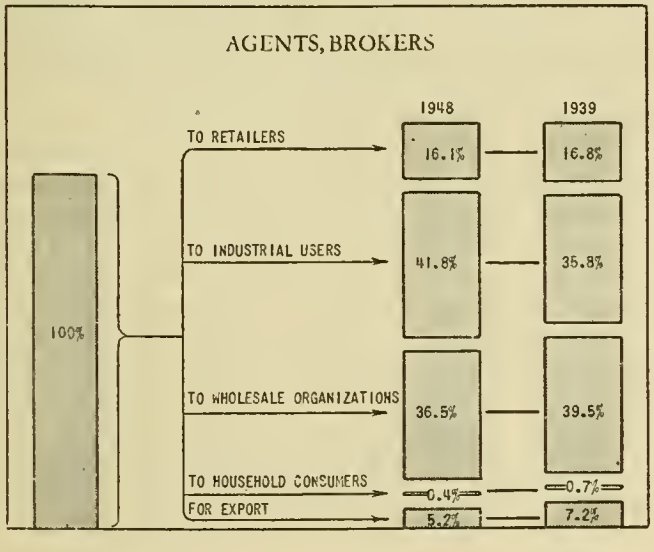
Type of operation	1948 (Million dol's)		1939 (Million dol's)	
	Total sales	Sales analyzed	Total sales	Sales analyzed
Merchant wholesalers....	79,767	75,838	22,538	20,882
Manufacturers' sales branches, offices.....	52,739	51,154	14,254	12,629
Petroleum bulk stations, terminals.....	[1]9,000	[1]6,523	[1]2,943	[1]1,903
Agents, brokers.....	34,610	28,691	[2]11,201	[2]8,839
Assemblers (mainly farm products).....	10,958	10,053	[2]3,089	[2]2,698

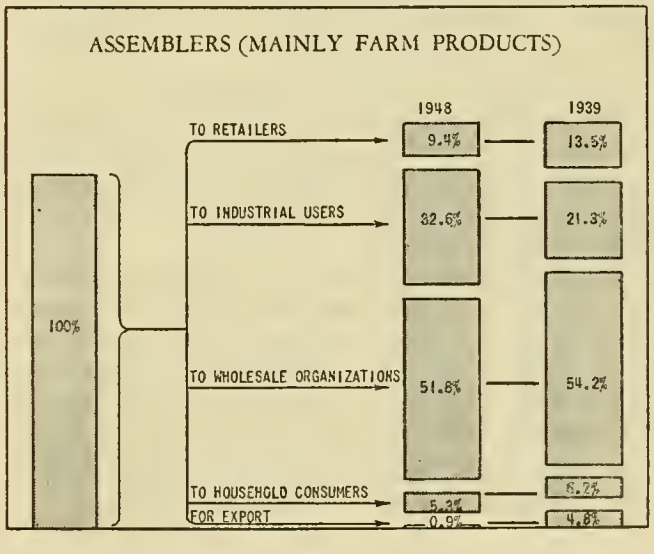
[1] Excluding taxes.
[2] Cooperative sales agencies were included with assemblers in 1939 but with agents and brokers in 1948. Their sales totaled $579 million in 1939 and $1,255 million in 1948.











and offices, 90 percent for petroleum bulk stations, terminals, and about one-half of the sales of agents and brokers, and also of assemblers. Their portion of total sales remained about the same for each of the type groups 1948 compared with 1939 except in the case of assemblers, where corporations registered an increase from 37.1 percent to 53.6 percent.

In terms of number of 1948 establishments, corporations also constituted the most important legal form for all but one of the five major type groups—agents and brokers, where sole proprietorships predominated by operating 55.8 percent of the establishments. Sole proprietorships operated 48.9 percent of the establishments classified as assemblers in 1939 but by 1948 were outnumbered by corporations.

Legal form data are presented in table 5A for the United States as a whole by type of operation and kind of business, and in summary for each State in table 5B.

TABLE H.—COMPARATIVE SUMMARY OF ESTABLISHMENTS AND SALES BY LEGAL FORM OF ORGANIZATION: 1948, 1939, AND 1929

Type of operation and census year	Establishments					Sales				
	Total (number)	Individual proprietorships, percent of total	Partnerships, percent of total	Corporations, percent of total	Other forms, percent of total	Total, entire year ($1,000)	Individual proprietorships, percent of total	Partnerships, percent of total	Corporations, percent of total	Other forms, percent of total
Total, all types:										
1948	243,366	31.8	17.6	49.9	0.7	188,688,801	10.7	12.8	75.7	0.8
1939 [1]	200,573	36.5	12.7	48.6	2.2	55,265,640	12.6	10.8	74.2	2.4
1929	169,702	30.9	12.7	52.6	0.8	69,291,548	10.8	11.6	74.2	3.4
Merchant wholesalers:										
1948	146,518	36.2	21.8	41.7	0.3	79,766,589	11.6	14.6	73.8	0.6
1939 [1]	101,627	41.7	16.6	41.4	0.3	23,641,924	12.9	12.2	73.8	1.1
Manufacturers' sales branches, offices:										
1948	23,768	1.5	1.4	96.9	0.2	52,738,577	0.1	0.3	99.5	0.1
1939 [1]	18,096	0.9	1.2	97.9	(2)	13,526,202	0.3	0.4	99.3	(3)
Petroleum bulk stations, terminals:										
1948	29,451	13.3	6.1	79.7	0.9	10,615,650	6.1	3.9	89.7	0.3
1939 [1]	30,825	12.4	4.8	80.8	2.0	3,807,908	5.9	3.2	90.0	0.9
Agents and brokers:										
1948	24,361	55.8	21.0	23.0	0.2	34,610,092	25.0	27.9	46.6	0.5
1939 [1]	20,903	60.5	15.0	24.3	0.2	11,201,035	26.7	23.0	49.7	0.6
Assemblers (mainly farm products):										
1948	19,268	33.8	19.0	42.3	4.9	16,957,893	19.0	20.4	53.6	7.0
1939 [1]	29,122	48.9	12.9	26.4	11.8	3,088,571	21.6	11.1	37.1	30.2

[1] 1939 data not revised for minor scope changes.
[2] Less than 0.05 percent.

Size by Number of Employees

Data for wholesale establishments, classified by size based on the number of paid employees during the workweek ended nearest November 15, 1948, are presented in chapter 6. The chapter includes two tables: Table 6A is a summary for the United States, type-of-operation groups by kind of business, while table 6B presents a summary for each State by employee size. Data for the country as a whole are summarized in table I, below. Data in this table are limited to "wholesale establishments" and do not cover "administrative offices, auxiliary units." An explanation of terms is given in appendix F.

A total of 2,555 wholesale establishments had 100 or more employees as of November 15, 1948. As a group these 2,555 establishments accounted for one-fifth of all paid personnel at that time and had an annual payroll totaling $1.7 billion, or 21.4 percent of the total for all wholesale establishments.

On the other extreme 36,682 establishments had no paid employees as of mid-November, 1948. A total of 42,602 proprietor-owners, however, were actively engaged in these businesses. Many of these establishments had paid employees at other times of the year as indicated by the fact that while they had no payroll for the workweek ended nearest November 15, their total payroll for the year 1948 amounted to $25 million.

Payroll for the workweek ended nearest November 15, all employee-size groups combined, averaged over $64 per paid employee. The weekly average was about the same for all employee-size groups except in the lower brackets where the number of active proprietors, not included in paid employees, is most significant.

Trucks, Truck-Tractors, Trailers

Four of the five report forms used in enumerating wholesale businesses provided for reporting number of trucks, truck-tractors, and trailers operated in December 1948. The inquiry did not appear on Form BC–33, used in enumerating merchandise brokers and agents; for, as a rule, they do not handle the merchandise sold. Provision was made for reporting the number of trucks and truck-tractors by manufacturers' rated capacity as follows: Under 1½ tons; 1½ tons; over 1½ tons, under 5 tons; and 5 tons and over; also provision was made for reporting the number of semitrailers and trailers. Results of this inquiry are presented in chapter 7 which includes three tables: Table 7A, United States Summary, type groups by kind of business; table 7B, United States Summary by geographic divisions and States; and table 7C, each State by type of operation and kind of business. The data are limited to company-operated (private carrier) vehicles owned or leased and do not include contract or common carrier vehicles. A summary for the United States by

TABLE I.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS

Employe-size group [1]	Establishments (number)	Sales, entire year		Payroll, entire year		Active proprietors,[2] November (number)	Paid employees and payroll, workweek ended nearest Nov. 15			
		Amount ($1,000)	Percent of total	Amount ($1,000)	Percent of total		Paid employees		Payroll	
							Number	Percent of total	Amount	Average per employee
United States, total	243,366	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	$153,223,967	$64
No paid employees	36,682	4,630,719	2.4	25,071	0.3	42,607				
1 paid employee	34,670	6,637,318	3.5	93,629	1.2	27,999	34,670	1.4	1,741,707	50
2 paid employees	29,489	8,628,639	4.6	171,163	2.1	21,173	58,978	2.6	3,292,486	56
3 paid employees	23,064	8,251,248	4.4	211,973	2.6	15,593	69,192	2.9	4,101,266	59
4 or 5 paid employees	30,566	14,741,208	7.8	439,857	5.5	19,092	136,055	5.7	8,412,611	62
6 or 7 paid employees	19,792	12,294,877	6.5	422,702	5.3	11,379	127,476	5.3	8,074,255	63
8 or 9 paid employees	12,493	9,447,767	5.0	364,380	4.6	6,279	105,304	4.4	6,889,547	65
10 to 19 paid employees	29,309	31,482,641	16.7	1,364,616	17.1	12,358	395,578	16.6	25,847,585	65
20 to 49 paid employees	19,463	40,452,979	21.5	1,983,515	24.8	5,806	577,568	24.3	37,930,369	66
50 to 99 paid employees	5,283	24,219,635	12.8	1,205,469	15.1	979	359,395	15.1	23,407,858	65
100 or more paid employees	2,555	27,901,770	14.8	1,708,338	21.4	255	518,573	21.8	33,526,283	65

[1] Based on total number of employees as of November 15, 1948.
[2] Proprietors of unincorporated businesses.

type of operation and rated capacity is shown in table J, below.

Wholesale organizations, other than agents and brokers, operated 366,330 trucks, 26,762 truck-tractors, and 30,594 semitrailers and trailers, or a total of 423,686 road-type vehicles as of December 1948. Among the trucks, those with manufacturers' rated capacity of 1½ tons were most common, numbering 144,251. Merchant wholesalers differ from other types of operation in that they use more under-1½-ton trucks than any other size. "Over 1½ tons, under 5 tons" constituted the most common type of truck-tractor in total and for each of the four type groups.

Of the 146,518 merchant wholesalers in the country, 78,910 or 53.9 percent, each reported that they operated one or more trucks, truck-tractors, or trailers during December 1948. The 78,910 establishments reported a total of 237,774 trucks, 14,503 truck-tractors, and 17,003 trailers and semitrailers, or a total of 269,280 vehicles, an average of 3½ per establishment. In the count of trucks, dairy and poultry products wholesalers ranked first among the kinds of business with 38,684, beer and ale distributors ranked second with 20,269, followed in turn by fruit and vegetable wholesalers with 17,662, and general-line grocery wholesalers with 15,993 trucks.

Less than one-half of manufacturers' sales branches (with stocks)—6,537 of 15,716—reported a total of 32,350 vehicles or an average of approximately 5 per sales branch. Each of the 29,451 petroleum bulk stations and terminals reported one or more trucks, truck-tractors, or trailers for a total of 91,271 vehicles—an average of 3 per establishment. Among the types of operation, petroleum bulk stations and terminals constituted the principal user of truck-tractors and trailers, 8,761 of the former and 9,066 of the latter having such vehicles. 9,226 of the assemblers of farm products reported that they operated 26,445 vehicles in December, or an average of slightly fewer than 3 per establishment.

Miscellaneous Subjects

This discussion reviews briefly findings derived from chapter 8. The chapter includes nine tables, as listed below, each table presenting statistics on a limited phase of Wholesale Trade.

Table No.	*Subject*
8A	City size.
8B	Firm size.
8C	Date acquired, or established.
8D	Detailed types of operation.
8E	Voluntary group grocery wholesalers.
8F	Retailer-cooperative grocery wholesalers.
8G and 8H	Transactions by agents and brokers.
8J	Kinds of business by States.

TABLE J.—NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED BY WHOLESALE TRADE FIRMS, DECEMBER 1948

[Includes vehicles operated from administrative offices and auxiliary units as well as those at wholesale establishments]

Type of equipment and rated capacity	Total	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Assemblers (mainly farm products)
Trucks, total	366,330	238,396	31,579	74,425	21,930
Manufacturers' rated capacity:					
Under 1½ tons	126,885	95,237	10,798	14,084	6,766
1½ tons	144,251	84,674	13,310	36,342	9,925
Over 1½ tons, under 5 tons	78,911	49,278	6,354	18,491	4,788
5 tons and over	16,283	9,207	1,117	5,608	451
Truck-tractors, total	26,762	14,553	1,276	8,942	1,991
Manufacturers' rated capacity:					
Under 1½ tons	789	604	34	96	55
1½ tons	3,895	2,368	285	839	403
Over 1½ tons, under 5 tons	13,493	7,560	492	4,261	1,180
5 tons and over	8,585	4,021	465	3,746	353
Semitrailers and trailers	30,594	17,085	1,655	9,277	2,577

City size.—Wholesale establishments are grouped in table 8A according to the size of the city (based on preliminary 1950 population counts) in which they are located. The table presents basic information on number of establishments, sales, expense-as-percent-of-sales ratios, payroll, employment, and stocks by type-of-operation groups, kind of business, and city size. A brief summary is presented in table K below.

A total of 88,830 of the 243,366 wholesale establishments in the country in 1948 were located in cities of 500,000 inhabitants or more. These 88,830 establishments accounted for 51.7 percent of the sales, 49.1 percent of the 1948 payroll, and 42.0 percent of the paid employees of all wholesale establishments for that year. In contrast the 18 cities in this size bracket contained only 17.5 percent of the country's population in 1950.

Concentration of Wholesale Trade in the larger cities is further illustrated by the fact that 131,491, or more than one-half of all establishments, were located in the 106 cities of 100,000 inhabitants or more. Establishments in these cities accounted for almost three-fourths, 73.3 percent, of the sales, 72.7 percent of the annual payroll, and 65.8 percent of the paid employees of all wholesale establishments. However, these cities contained only 29.2 percent of the population of the country. As shown in table A, above, if the measure is based on metropolitan areas rather than cities, the concentration is even greater.

Of the total of 243,366 wholesale establishments, 41,838 were located in incorporated places having less than 2,500 inhabitants, or in unincorporated places and rural areas. These establishments—chiefly petroleum bulk stations and assemblers of farm products—recorded 8.4 percent of the sales, 6.2 percent of annual payroll, and 9.0 percent of the paid employees of wholesale establishments, contrasted with 42.9 percent of the country's population. It should be observed that in census results all sales, payroll, and employment (including traveling salesmen) are credited to the city or area in which the establishment from which the business is conducted is located. Consistent with the findings in table A, average weekly payroll per paid employee is highest in the largest population centers and decreased with city size. Compared with the average of $64 per week for the country as a whole, payroll for the workweek ended nearest November 15, 1948, amounted to $74 in cities of 500,000 inhabitants or more. From this high it declined with the decrease in city size to $47 in the next to the lowest city-size bracket.

Firm size.—Wholesale Trade is analyzed in table 8B according to the number of wholesale establishments under a single ownership into the following classifications: 1 wholesale establishment only; 2 establishments; 3 to 5 establishments; 6 to 9 establishments; 10 to 14 establishments; 15 to 24 establishments; 25 to 49 establishments; 50 to 99 establishments; and 100 or more wholesale establishments. Administrative offices and auxiliary units are included, but shown separately in the summary totals. A comparative summary by firm size, 1948 and 1939, limited to wholesale establishments, is given in table L, below. Data as shown in table L for the year 1939 are unadjusted for scope changes of 847 establishments and $377 million sales. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Administrative offices and auxiliary units were omitted in 1939 but included in 1948. Scope changes are further explained in the introduction to the volume under the heading "Comparison of 1948 and 1939 Trade Scope."

The 243,366 wholesale establishments in the country in 1948 were operated by 181,745 different companies, firms, or other ownerships. More than two-thirds, or 172,142, of the 243,366 wholesale establishments in 1948 were owned by companies, concerns, or individuals who had only one wholesale establishment. Importance of the single-unit establishments is indicated by the fact that as a group they accounted for approximately one-half, 49.7 percent, of the sales of all wholesale establishments. On the other extreme 133 firms each operated 50 or more wholesale establishments. These

TABLE K.—SUMMARY OF WHOLESALE TRADE BY CITY SIZE

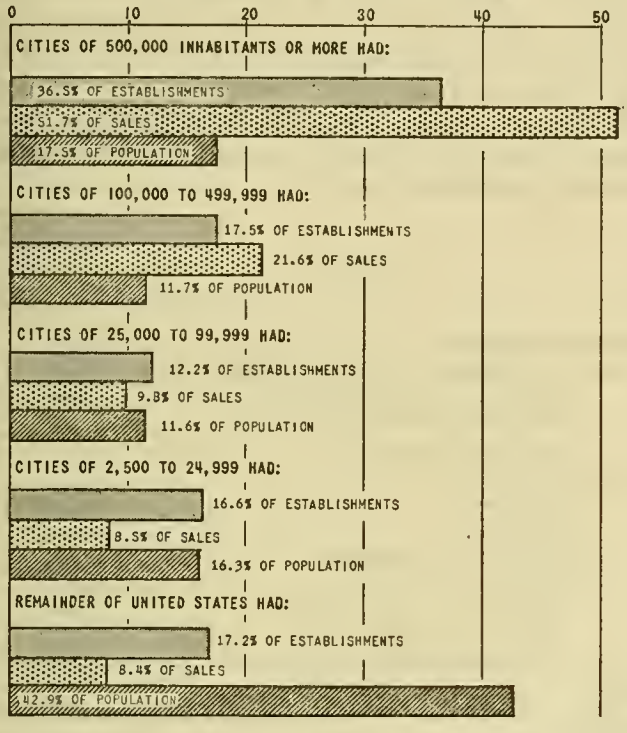
City-size group (number of inhabitants)	Establishments		Sales, entire year		Payroll, entire year		Active proprietors,[1] November (number)	Paid employees and payroll, workweek ended nearest Nov. 15			
								Employees		Payroll	
	Number	Percent of total	Amount ($1,000)	Percent of total	Amount ($1,000)	Percent of total		Number	Percent of total	Amount	Average per employee
United States, total	**243, 366**	**100. 0**	**188, 688, 801**	**100. 0**	**7, 990, 713**	**100. 0**	**163, 490**	**2, 382, 789**	**100. 0**	**$153, 223, 967**	**$64**
Cities with a 1950 population of—											
500,000 or more	88, 830	36. 5	97, 649, 201	51. 7	3, 919, 702	49. 1	59, 723	1, 001, 481	42. 0	73, 841, 637	74
100,000 to 499,999	42, 661	17. 5	40, 683, 677	21. 6	1, 889, 703	23. 6	24, 999	567, 116	23. 8	36, 248, 134	64
50,000 to 99,999	15, 303	6. 3	10, 293, 528	5. 4	531, 501	6. 6	9, 335	171, 304	7. 2	10, 278, 964	60
25,000 to 49,999	14, 491	5. 9	8, 257, 671	4. 4	440, 418	5. 5	9, 059	146, 750	6. 2	8, 458, 405	58
10,000 to 24,999	17, 684	7. 3	8, 041, 189	4. 3	390, 063	4. 9	12, 635	145, 379	6. 1	7, 570, 095	52
5,000 to 9,999	12, 381	5. 1	4, 536, 442	2. 4	188, 582	2. 4	9, 500	77, 745	3. 3	3, 772, 125	49
2,500 to 4,999	10, 178	4. 2	3, 439, 857	1. 8	135, 554	1. 7	7, 949	58, 526	2. 4	2, 756, 556	47
Incorporated places fewer than 2,500 inhabitants, unincorporated places, and rural areas	41, 838	17. 2	15, 787, 236	8. 4	495, 190	6. 2	30, 290	214, 488	9. 0	10, 298, 051	48

[1] Proprietors of unincorporated businesses.

133 firms as a group operated 30,126 establishments with sales amounting to approximately one-sixth, 17.2 percent, of the total.

CHART 8.—WHOLESALE TRADE—UNITED STATES, BY CITY SIZE: 1948

(POPULATION BASED ON 1950 ESTIMATES)



All firm-size groups recorded increases in number of firms and in number of establishments, 1948 over 1939, with the largest increase in the single-establishment firms. Some slight changes are noted, however, in the portion of total sales accounted for by the various firm-size groups, with a slight tendency toward an increase in larger size brackets. Single-unit establishments—although their number increased by 35,255, or 82.4 percent of the total increase in establishment count—recorded a decrease from 52.1 percent to 49.7 percent of total sales. On the other extreme, sales of firms operating 50 or more wholesale establishments increased from 14.0 percent to 17.2 percent of the total. Each of the firm-size groups from 1 through 10–14 establishments, except one, recorded some decrease in portion of total sales, 1948 compared with 1939, while all groups above this level recorded increases. Firms operating two wholesale establishments accounted for the same portion of sales in 1948 as in 1939—5.2 percent.

Data on number of firms are shown in table 8B at the summary level only, not by type of operation or kind of business. Firm size is based on the total number of wholesale establishments operated by a company during 1948, regardless of the type of operation or kind of business. For example, a company that may have operated a wholesale drug house, a wholesale hardware house, and two petroleum bulk stations was counted as one firm with four establishments. However, a company that operated one or more wholesale establishments and other establishments in business or industries other than wholesale, was classified by the number of wholesale establishments only.

Date acquired.—Census report forms provided for reporting for each wholesale establishment "Date of acquiring or establishing this business in this city under present ownership: (month) (year)." In tabulating the results of this inquiry, establishments which at the end of 1948 were operated by original owners were classified according to the date business was started. Others were classified according to the latest date the business changed ownership prior to the end of 1948. Change of name, without a change of the actual owners, was not considered change of ownership; neither was a change of location of the establishment within the same city, if it continued at the new location under the same ownership. However, a change in the legal form of organization, e. g., from partnership to corporation or a change from partnership to sole proprietorship, was considered a change in ownership; and the acquisition date reported was that of the latest change in legal form.

Findings of this inquiry are presented in table 8C for the country as a whole by type of operation and kind of business. Establishments are grouped histori-

TABLE L.—SIZE BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED BY COMPANY OR FIRM: 1948 AND 1939

[Sales are expressed as a percent of total for respective census year]

Number of wholesale establishments in company or firm	Companies or firms		Wholesale establishments		Sales as a percent of total	
	1948 (number)	1939[1] (number)	1948 (number)	1939[1] (number)	1948 (percent)	1939[1] (percent)
United States, total	**181,745**	**144,788**	**243,366**	**200,573**	**100.0**	**100.0**
1 wholesale establishment only	172,142	136,887	172,142	136,887	49.7	52.1
2 wholesale establishments	4,806	3,836	9,612	7,672	5.2	5.2
3–5 wholesale establishments	3,015	2,517	10,668	8,985	7.8	7.9
6–9 wholesale establishments	837	729	6,055	5,057	5.3	5.9
10–14 wholesale establishments	387	352	4,461	3,985	4.3	5.0
15–24 wholesale establishments	274	220	5,177	4,062	5.1	5.0
25–49 wholesale establishments	151	134	5,125	4,598	5.4	4.8
50–99 wholesale establishments	59	113	4,011	29,187	4.8	14.0
100 or more wholesale establishments	74		26,115		12.4	
Not stated				140		0.1

[1] 1939 data not revised for minor scope changes.

cally according to the time the business was acquired, or started, by 1948 owner. In addition to table 8C, a brief summary for the United States is presented by type of operation in table M, below.

Of the 243,336 wholesale establishments in the United States, 29,951, mostly establishments of multiunit organizations, failed to report this item of information. The following statements refer only to the 213,415 wholesale establishments that reported "date acquired" information and to the sales of these establishments.

Of the 213,415 wholesale establishments in the country at the end of the census year that reported this information 19,162, or 9 percent, either changed ownership during or were started in 1948. Approximately one-third, 31.5 percent, were acquired, or were started, by their 1948 owners since 1945. On the other extreme, 2,976 establishments operated continuously under the same ownership in the same city for more than 49 years, having been acquired by their 1948 owners prior to 1900.

Considering all types of establishments together, businesses started or acquired in 1948 accounted for 3.7 percent of the sales, and those operated under continuous ownership since 1945 accounted for 19.4 percent of sales. On the other extreme establishments operated continuously under the same ownership since 1899 contributed 4.4 percent of the sales and those operated under the same ownership for 21 years or more (acquired or started by 1948 owner prior to 1928) accounted for 20.3 percent of the total.

Large annual sales per establishment are generally associated with long operation under the same ownership. Establishments, all types of operation combined, acquired prior to 1900 by 1948 owners had an average annual sales volume in 1948 of $2,404,000. From this high, the average dropped rather consistently to $529,400 for those started or taken over during the period 1946–47. Average sales of places of business established or acquired in 1948 amounted to only $309,000, but many of these did not report for a full 12-months' operation.

Detailed types of operation.—Thirty-six detailed types of operation are identified in census findings on Wholesale Trade. Basic data on establishments, sales, expenses, payroll, and employment are presented separately for these detailed types in summary for the United States by kind of business in table 8D. Sequence or arrangement of the detailed types in the table, together with a statement of the number of kinds of business shown separately for each type, is shown below:

Type of operation	*Number of kinds of business shown separately in table 8D*
Merchant wholesalers:	
Service wholesalers (domestic market):	
Wholesale merchants, jobbers	51
Converters (textile)	1
Industrial distributors	10
Foreign trade merchants:	
Exporters	38
Importers	24
Limited-function wholesalers:	
Cash-carry wholesalers	11
Drop or direct-mill shippers	7
Wagon, truck distributors	10
Retailer-cooperative warehouses	4
Manufacturers' sales branches, offices:	
Sales branches (with stocks)	[1] 78
Sales offices (without stocks)	[1] 71

[1] See table 1E rather than table 8D.

TABLE M.—SUMMARY OF WHOLESALE TRADE, BY PERIOD ESTABLISHED OR ACQUIRED

[Sales are expressed as a percent of total sales of establishments reporting date acquired or established and as average sales per establishment]

Year or period business acquired (or established) by 1948 owner	Total, all types			Merchant wholesalers			Manufacturers' sales branches, offices		
	Establishments (number)	Average annual sales per establishment ($1,000)	Sales, percent of total reporting date acquired	Establishments (number)	Average annual sales per establishment ($1,000)	Sales, percent of total reporting date acquired	Establishments (number)	Average annual sales per establishment ($1,000)	Sales, percent of total reporting date acquired
United States, total	243,366	775		146,518	544		23,768	2,219	
Reporting date acquired, total	213,415	759	100.0	133,185	540	100.0	17,514	2,222	100.0
1948	19,162	309	3.7	13,486	203	3.8	1,045	861	2.3
1946–1947	48,025	529	15.7	34,603	380	18.2	2,480	1,487	9.5
1942–1945	31,131	573	11.0	21,034	402	11.7	1,928	1,550	7.7
1938–1941	25,725	605	9.6	16,308	442	10.0	1,889	1,604	7.8
1934–1937	21,113	814	10.6	12,819	570	10.2	2,008	2,385	12.3
1930–1933	17,083	872	9.2	9,362	629	8.2	1,486	2,304	8.8
1920–1929	30,560	1,054	19.9	14,876	886	18.3	3,818	2,360	23.1
1900–1919	17,640	1,456	15.9	8,807	1,206	14.8	2,380	3,783	23.1
Prior to 1900	2,976	2,404	4.4	1,890	1,829	4.8	480	4,350	5.4
Date not reported	29,951	894		13,333	584		6,254	2,210	
	Petroleum bulk stations, terminals			Agents, brokers			Assemblers (mainly farm products)		
United States, total	29,451	360		24,361	1,421		19,268	569	
Reporting date acquired, total	24,202	397	100.0	22,136	1,442	100.0	16,378	578	100.0
1948	946	200	2.0	2,418	705	5.3	1,267	305	4.1
1946–1947	2,568	266	7.1	5,440	1,192	20.3	2,934	486	15.0
1942–1945	1,878	320	6.2	3,611	1,241	14.0	2,680	498	14.1
1938–1941	2,509	351	9.1	2,890	1,121	10.2	2,129	560	12.6
1934–1937	2,606	420	11.4	2,111	1,480	9.8	1,569	561	9.3
1930–1933	3,452	414	14.9	1,715	1,908	10.3	1,068	825	9.3
1920–1929	7,072	380	28.0	2,544	2,210	17.6	2,250	769	18.3
1900–1919	2,900	562	17.0	1,240	2,342	9.1	2,313	658	16.1
Prior to 1900	271	1,513	4.3	167	6,474	3.4	168	696	1.2
Date not reported	5,249	192		2,225	1,209		2,890	516	

Type of operation	Number of kind of business shown separately in table 8 D
Petroleum bulk stations, terminals:	
Independent bulk stations	[1] 1
Commission stations	[1] 1
Salary, salary-commission stations	[1] 1
Cooperative bulk stations	[1] 1
Distributing terminals	[1] 1
Agents, brokers:	
Auction companies	8
Brokers (merchandise):	
Representing sellers	27
Representing buyers	17
Commission merchants	24
Export agents	24
Import agents	11
Manufacturers' agents:	
With stocks	20
Without stocks	22
Selling agents	23
Purchasing agents, resident buyers	6
Cooperative buying agencies	1
Cooperative sales agencies	4
Assemblers (mainly farm products):	
Assemblers (dealing on own account)	14
Commission buyers	13
Cooperative marketing associations	14
Cream stations	1
Country grain elevators:	
Independent	1
Line	1
Cooperative	1
Packers, shippers	4

[1] See table 1E rather than table 8D.

Descriptions of the above classifications are given in appendix B.

Voluntary groups, retailer cooperatives.—Some characteristics of two of the newer types of operation—voluntary group wholesalers and retailer cooperative warehouses—in the wholesale grocery trade are measured in tables 8E and 8F. The information was developed from replies to inquiries 2 (c) and 2 (d) of Form BC–30, Census of Business: 1948. (See reproductions in appendix G.) Terms used in this table are explained in appendix F.

Tables 8E and 8F present basic data on establishments, sales, expenses, payroll, personnel, and stocks for the United States as a whole and for Census geographic divisions. Establishments are grouped under geographic areas according to the percentage of their 1948 sales to retail members of the group; i. e., according to group participation. Findings of these tables may be summarized briefly as follows: The great majority of sales, for those reporting this information, of retailer-owned wholesalers in the grocery trade is to retail members of the group. The portion of total sales of voluntary group wholesalers to retail members varies widely, but in general the larger the participation the smaller the expenses-to-sales ratios of the wholesaler.

The importance of these two types of operation in the wholesale grocery trade is indicated in table 1E, page 1.10 of this volume.

Transactions by agents and brokers.—The Census definition of agents and brokers, based on the definition in the Standard Industrial Classification Manual, Volume II, includes in Wholesale Trade businesses primarily engaged in negotiating sales (or purchases) for the account of others on a commission basis. Many of them also conduct some business on their own account—"jobbing" business. "Sales" as shown in Census publications on Wholesale Trade for agents and brokers represents the total selling value of the goods in transactions negotiated for others, their principals, plus any sales on their own account. Tables 8G and 8H provide a measure of the two types of transactions. Table 8G presents a summary for the United States by kind of business and table 8H presents data separately for each standard metropolitan area with 1,000,000 inhabitants or more, by kind of business.

Agents and brokers who also did some jobbing business are distinguished in the tables from those operating exclusively on an agency basis. Not all respondents segregated their sales between agency and jobbing, hence those not making the segregation are shown as a separate classification. Therefore, three classifications are distinguished: (*a*) those negotiating transactions for others on an agency basis only, (*b*) those negotiating transactions for others and also buying and selling on their own account, and (*c*) those that did not report the analysis. In many instances it was necessary to combine classifications to avoid disclosure of individual operations. A summary of the information in table 8G is presented in table N, below.

Of the 24,361 wholesale establishments operated by wholesale agents and brokers, 17,976 reported that all of their 1948 business was on an agency basis; i. e., that they did not buy and sell on their own account. Transactions of these establishments amounted to $26.8 billion during the census year. Three thousand, nine hundred and twenty-three establishments reported varying amounts, but not to exceed 50 percent of the total, of sales on their own account. Total "sales" of this group amounted to $5.4 billion; $691 million, or 12.8 percent, of which was on their own account. Of the total, 2,462 establishments with sales amounting to $2.4 billion failed to report whether or not they did any jobbing business.

Kinds of business by States.—Published bulletins of the 1948 Census of Business included a series of 51 trade releases—Release Series BC–2–W—each presenting basic data on number of establishments, sales, expenses, payroll, personnel, and stocks for one or more kinds of business, by geographic divisions and States. Most of the 51 releases represented a rearrangement of information that appears in the State tables—table 101, Volume V, Census of Business: 1948. Eighteen of the 51 releases

TABLE N.—WHOLESALE AGENTS AND BROKERS

Class of agent, broker	Establishments (number)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received [1]	
		Total ($1,000)	For others ($1,000)	For own account ($1,000)	Amount ($1,000)	Percent of transactions negotiated for others
All agents, brokers, United States, total	**24,361**	**34,610,092**	**n. a.**	**n. a.**	**894,395**	**n. a.**
Negotiating for others only	17,976	26,843,397	26,843,397	n. a.	663,274	2.5
Negotiating for others and for own account	3,923	5,402,779	4,711,911	690,868	162,785	3.5
Not reporting analysis	2,462	2,363,916	n. a.	n. a.	68,336	n. a.

n. a. Not available or not applicable.
[1] On sales (or purchases) negotiated for others.

presented new information, information included in the State tables in broad trade classifications but not shown separately for individual kinds of business. Data from the 18 releases, covering the following 21 kinds of business are reproduced, with some modifications, in table 8J:

Barber, Beauty Supply Houses.
Commercial Refrigeration Equipment Supply Houses.
Dental Supply Houses.
Electrical Merchandise Wholesalers (General Line).
Electrical Wiring Supplies, Equipment Distributors.
Hardware Wholesalers (General Line).
Hardware Wholesalers (Specialty Line).
Heating Equipment Wholesalers.
Heating-Plumbing Equipment Wholesalers (General Line).
Hosiery, Underwear Wholesalers.
Laundry Supply Houses.
Leather and Shoe Findings Jobbers.
Oil Well Supply Houses.
Optical Goods Wholesalers.
Paint (With Glass, Wallpaper) Wholesalers.
Restaurant, Hotel Equipment Supply Houses.
School Supply Houses.
Shoe Wholesalers.
Surgical, Medical, Hospital Supply Houses.
Voluntary Group Grocery Wholesalers.
Wholesale Florists.

Alaska and Hawaii

In addition to the continental United States, the 1948 Census of Business also covered the Territories of Alaska and Hawaii. Information published on Wholesale Trade for these Territories is similar to that presented for States.

Basic data on number of wholesale establishments, sales, expenses, payroll, employment, and stocks are shown for each of the Territories as a whole by type of operation and kind of business in table 101. Data are shown in table 103 for judicial divisions in the case of Alaska and for counties in Hawaii. In each instance information is shown separately for cities of 5,000 inhabitants or more. Table 104 presents the basic information for each division or county with 50 or more wholesale establishments, by kind of business. Tables 101, 103, and 104 appear in Volume V, Census of Business 1948, Wholesale Trade, Area Statistics. Table 102 does not appear in this series as neither Territory contains any of the 147 standard metropolitan areas for which data are shown in 1948 Census of Business volumes. Summary information from table 101 is presented by type-of-operation groups in the accompanying table O.

There were 111 wholesale establishments in the Territory of Alaska in 1948 with sales amounting to $32.2 million and a total payroll for $1.5 million for the census year. Paid employees of the 111 establishments numbered 460 during the workweek ended nearest November 15, 1948, at an average wage of $60 for the week. Hawaii had 702 wholesale establishments with sales totaling $480.7 million and a total payroll for the year of $27.8 million. Payroll for the 8,221 paid employees of wholesale estab-

TABLE O.—WHOLESALE TRADE, TERRITORIES OF ALASKA AND HAWAII: 1948 AND 1939

Territory, census year, and type of operation	Establishments (number)	Sales, entire year ($1,000)	Payroll, entire year ($1,000)	Active proprietors,[1] November (number)	Paid employees and payroll, workweek ended nearest Nov. 15		
					Employees (number)	Payroll	
						Amount	Average per employee
Alaska—1948	**111**	**32,216**	**1,451**	**77**	**460**	**$27,484**	**$60**
1939	105	9,017	n. a.	62	247	n. a.	n. a.
1948 by type-of-operation groups:							
Merchant wholesalers	31	8,361	470	26	125	8,653	69
Petroleum bulk stations, terminals	64	19,034	702	41	265	13,962	53
Other operating types	16	4,821	279	10	70	4,869	70
Hawaii—1948	**702**	**480,734**	**27,798**	**507**	**8,221**	**536,678**	**65**
1939	704	97,045	n. a.	506	4,343	n. a.	n. a.
1948 by type-of-operation groups:							
Merchant wholesalers	534	249,270	22,537	413	6,886	426,509	62
Manufacturers' sales branches, offices	31	42,909	1,056	3	326	22,341	68
Petroleum bulk stations, terminals	34	38,823	1,172	9	317	23,823	75
Agents, brokers	95	147,954	2,932	82	631	61,591	98
Assemblers (mainly farm products)	8	1,778	101	----------	61	2,409	39

n. a. Not available or not applicable.
[1] Proprietors of unincorporated businesses.

lishments in this Territory averaged $65 for the work-week ended nearest November 15, 1948. Petroleum bulk stations and terminals constituted the principal type of operation in Alaska while merchant wholesalers led in Hawaii.

The Territories were covered in only one of the previous Censuses of Business, the 1939 census. For both Territories the number of wholesale establishments was about the same in postwar 1948 as in prewar 1939, but sales increased 257.3 percent in Alaska and 395.4 percent in Hawaii.

Tabular material included in this volume for the Territories is outlined below, together with table references to similar material for States.

Territory		Brief description of table	Corresponding table No. for States
Alaska—Table No.	Hawaii—Table No.		
9A	9O	Legal form of organization	5B
9B	9H	Employee size	6B
9C	9J	Number of trucks, truck-tractors, and trailers operated by wholesale establishments	7C
9D	9K	Petroleum bulk stations, terminals—basic data	14A
9E	9L	Petroleum bulk stations, terminals—dollar sales and gallons of petroleum products sold	14D
9F	9M	Petroleum bulk stations, terminals—storage capacity	14F

Sales by Commodity or Merchandise Lines

Four of the five report forms used in enumerating wholesale establishments in the 1948 Census of Business provided for analysis of sales during the census year by commodity or merchandise lines. The arrangement of the inquiries may be seen in the reproduction of the report forms in appendix G of this volume. Form BC–33, used in enumerating agents and brokers, did not provide for the commodity-line analysis of sales. Chapters 10 through 14 present the findings developed from these inquiries.

Reviewed in this section are chapters 10 through 13 only. Chapter 14, which presents the findings for petroleum bulk stations and terminals as developed from Form BC–32, is described in the following section. Chapters 10 through 13 were published as a separate subject bulletin entitled "U. S. Census of Business: 1948, Wholesale Trade—Commodity Line Sales—Bulletin No. 2–W–10 to 13."

Chapter 10 is a summary for the United States and consists of four tables, each presenting commodity-line information for a type-of-operation group, by kind of business as follows:

Table No.:	*Type of operation*
10A	Merchant wholesalers.
10B	Manufacturers' sales branches (with stocks).
10C	Manufacturers' sales offices (without stocks).
10D	Assemblers (mainly farm products).

Chapters 11, 12, and 13 consist of one table each, presenting similar information by Census geographic divisions. States comprising the geographic divisions are indicated on the map, page 42.

Table 11 covers merchant wholesalers and presents commodity-line data for the various kinds of business by geographic divisions. Table 12 presents similar information for manufacturers' sales branches (with stocks) and table 13 for assemblers (mainly farm products). Commodity-line information for manufacturers' sales offices (without stocks) is limited to the United States as a whole—table 10C.

An index to the kinds of business in tables 10, 11, 12, and 13 is given on page 10.02. Also, as a guide to locating information, a kind of business and geographic division index appears on the first page of each of the chapters 10, 11, 12, and 13.

Meaning of "commodity line".—The term "commodity line," as used in this volume, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for census purposes, in consultation with the representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for detailed sales analyses.

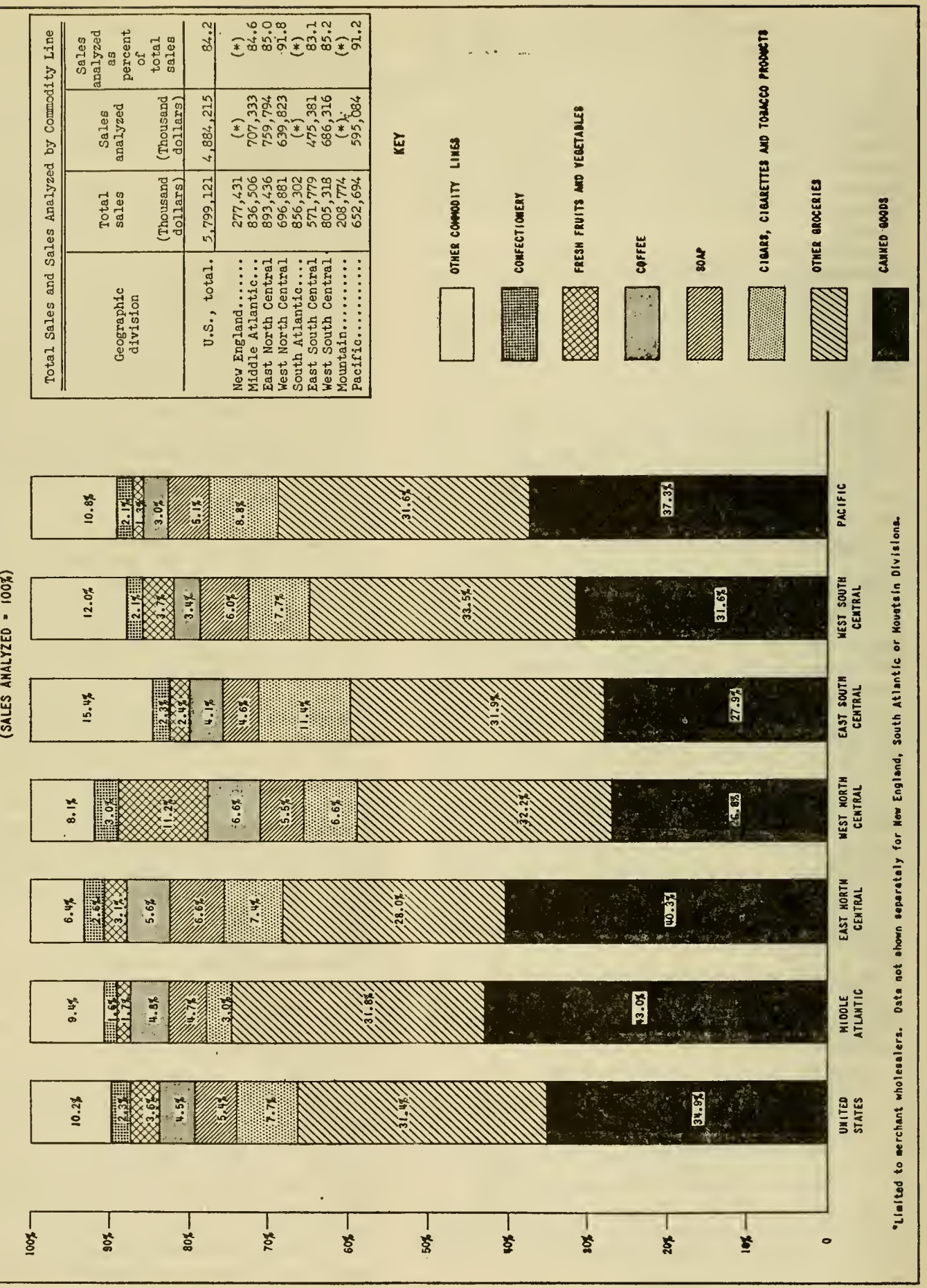
All commodity or merchandise items were grouped, for census purposes, into 126 principal commodity lines. Fifty-eight of the 126 principal or major lines were further subdivided into 274 detailed lines, giving a total of 400 classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line (No. 126), hence the sum of all commodity-line sales items is equivalent to total sales.

Commodity coverage and limitations of data.—Respondents were requested to select from the lines listed (see pp. 10.03 and 10.04 for complete list of commodity lines) the particular ones that applied to their business and to report book figures where available; otherwise, they were to report on the basis of the best possible approximation. Additional space was provided for writing in items not on the standard list. Written-in items subsequently were allocated to their proper place among the 400 commodity lines, or were included in "Miscellaneous lines of merchandise."

The commodity-line classification shown on a particular census report form was limited to those lines which might reasonably be handled by kinds of business required to report on that form. In the relatively few instances where businesses did not report on the correct form, data may not have been analyzed in the same detail as by other establishments in the same kind of business which reported on the correct form. The effect of this was to increase the amount in the "miscellaneous" category. This led to some loss of detail; however, a careful examination of the schedules leads to the conclusion that the loss for individual commodity lines which this occasioned is statistically insignificant.

Not all respondents reported their sales by commodity lines. Had all returns been analyzed on this basis, sales

CHART 9.—GENERAL LINE GROCERY WHOLESALERS—ANALYSIS OF SALES BY COMMODITY LINE
UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948



Total Sales and Sales Analyzed by Commodity Line				
Geographic division	Total sales (Thousand dollars)	Sales analyzed (Thousand dollars)	Sales analyzed as percent of total sales
U.S., total.	5,799,121	4,884,215	84.2
New England.....	277,431	(*)	(*)
Middle Atlantic...	836,506	707,333	84.6
East North Central	893,436	759,794	85.0
West North Central	696,881	639,823	91.8
South Atlantic....	856,302	(*)	(*)
East South Central	571,779	475,381	83.1
West South Central	805,318	686,316	85.2
Mountain.....	208,774	(*)	(*)
Pacific.....	652,694	595,084	91.2

*Limited to merchant wholesalers. Data not shown separately for New England, South Atlantic or Mountain Divisions.

of establishments analyzed would have been the same as total sales of all establishments and commodity coverage would have been 100 percent. The extent to which the analysis was complete for any trade or area may be measured by comparing sales for "All establishments" and sales of "Those analyzing commodity lines, total" as presented in the tables. Commodity coverage varied by kind of business and type of operation but for most trades it ranged upward from 90 percent.

Company records vary in the detail in which sales analyses are maintained and also as to grouping of lines. Respondents who maintained only limited records and those whose merchandise lines or departmental sales classifications differed from classifications on the report form were asked to make entries on the basis of best possible approximations. There is some indication that in such cases there was a tendency to overstate sales of the commodity lines most commonly handled in the trade and to understate the volume of business in secondary lines.

Presentation rules, chapters 10 through 13.—At the United States level, commodity-line detail is presented for a kind of business when 50 or more establishments reported their sales by commodity line. At the geographic division level, commodity-line detail is presented for a kind of business when 10 or more establishments reported their sales by commodity lines, provided that a total of at least 100 establishments in the same kind of business, throughout the United States, reported their sales by commodity lines.

Commodity-line detail is presented for a kind of business only where more than 80 percent of total sales are analyzed. Individual commodity-line data are presented when four or more establishments reported sales of the item and where the item, dollarwise, amounted to at least one-tenth of 1 percent of total sales analyzed.

Because of tabulating techniques used, there may be small differences between the sum of geographic division data for a particular commodity line when compared with the data shown for that commodity line at the United States level.

Commodity line number.—For convenience in locating items in the tables, and for determining types of merchandise sold by the various classes of wholesale establishments, each of the major commodity lines was assigned a number (see Commodity Lines, p. 10.03) and the number remains constant throughout the set of tables. The numbers are arranged in numerical sequence, so far as they appear, under a kind of business in any table. Absence of a number under a kind of business or geographic division generally indicates that the commodity line is not sold in significant amounts.

Column headings

Amount (column 1).—Entries in this column of the table show the amount of reported sales of each of the commodity lines. Where the commodity analysis or "coverage" is incomplete, they may represent less than the total amount of sales of the commodity line for the kind of business. Coverage for the trade is indicated by the relationship between "sales of establishments analyzed" and "sales of all establishments."

Percent distribution (column 2).—Entries in this column are established by relating reported sales of principal or numbered commodity lines to total sales analyzed for the trade. Percentages represent the importance or significance of commodity lines to kinds of business.

Percentages are shown for the major or numbered commodity lines only, not for the detailed commodity items. In relating sales as reported for detailed commodity lines to the total analyzed for the trade, consideration should be given to any amounts that may appear opposite "Not analyzed in detail." Such amounts (if any) represent sales analyzed only to the major or numbered commodity line level, not to the detailed commodity lines under the numbered items.

Number (column 3).—Entries in this column represent the number of wholesale establishments identified with the kind of business, geographic division, and commodity indicated in the stub. For each kind of business or geographic division the first entry represents total number of establishments in the classification. The second entry represents the total number of establishments in the classification or area that reported the commodity-line analysis. Other entries for the kind of business or geographic division represent the number of establishments that reported each specified commodity line.

Total sales (column 4).—Entries in this column represent total sales of all commodities (including any retail sales and service receipts) of the establishments which reported sales of the specified commodity line.

Column 1 as percent of column 4 (column 5).—Entries represent the relative importance of specified commodity lines to total sales of establishments reporting that they handled that line and are derived by dividing entries in column 1 by entries in column 4, line by line.

Sales Analyses—Petroleum Bulk Stations, Terminals

A special questionnaire, Form BC–32, was used in enumerating petroleum bulk stations and terminals in connection with the 1948 Census of Business. This form (see reproduction in appendix G) provided for reporting, among other things, bulk storage capacity for specified petroleum products as of December 31, 1948—inquiry 4 (b); and "Analysis of sales by commodity or merchandise lines"—inquiry 8. Gallonage sales of specified bulk petroleum products were called for in inquiry 8 as well as an analysis of dollar volume of sales by commodity lines.

Dollar sales as measured in this inquiry exclude the total amount of gasoline, oil, and other sales or turnover taxes (local, State, and Federal) paid directly by the reporting establishment to any governmental taxing agency.

Results of these inquiries are presented in chapter 14, which includes tables 14A through 14G. These tables were published in a separate bulletin entitled "Petroleum Bulk Stations and Terminals," Bulletin No. 2–W–14. A table of contents to the various tables in chapter 14 is given on page 14.01:

Table 14A presents basic data on number of bulk stations and terminals, their sales, expenses, payroll, personnel, and stocks, by geographic divisions and States. This information also appears by States in table 101, Volume V, Census of Business: 1948.

Table 14B is similar to tables 10, 11, 12, and 13 in that it presents an analysis of dollar sales by commodity lines. Explanations given in connection with those tables apply here for the most part. Data are shown in table 14B for the United States as a whole and for Census geographic divisions.

Tables 14C, 14D, and 14E measure sales, in gallons, of gasoline; kerosene, range oil, No. 1 fuel oil; light heating oils (Nos. 2–4); and light Diesel type fuel oil. Table 14C is a summary for the United States. Table 14D presents data for each State by counties. Table 14E presents information separately for distributing terminals and district offices. Data for distributing terminals are also included in tables 14C and 14D.

Table 14F measures storage capacity assigned, as of December 31, 1948, to: gasoline, kerosene, distillate fuel oils, and Diesel fuel oils and residual fuel oils. Data are presented at the geographic division and State levels. This is the first Census of Business in which information has been developed on storage capacity for bulk petroleum products. Information from this table is summarized in table Q, below.

Table 14G shows, for geographic divisions and States, the number of establishments and dollar sales (excluding taxes) for each of the following types of petroleum outlets.

Petroleum Bulk Stations:
- Independent Stations.
- Commission Stations.
- Salary Stations.
- Cooperative Stations.

Distributing Terminals.

Descriptions of the above classifications are given in appendix F.

Limitations of data in chapter 14.—Business establishments are classified, for census purposes, according to their primary operation during the census year. As chapter 14 deals primarily with the distribution of bulk petroleum products, data for establishments primarily engaged in selling packaged petroleum products are not included here; but they are included in other tables of this volume, classified according to their type of operation and kind of business. Firms handling bulk petroleum products as secondary lines are not included in these tables. Stations conducting a combined wholesale-retail business are classified as wholesale or retail according to their major activity during the census year.

Data for all tables except 14B are exclusive of operations of liquefied petroleum gas stations and distributing terminals. Sales made directly from petroleum refiners to retailers or to industrial and other users are not included. Transfers from bulk stations to gasoline service stations operated by the same company as the bulk plant, however, are included in the data. There is duplication in the data reported in these tables to the extent that refiner marketers sell from district offices, terminals, or from larger bulk stations to "jobbers" who in turn operate bulk stations.

Not all bulk stations and distributing terminals reported the analysis provided for in tables 14B, 14C, 14D, and 14E. A measure of "coverage" is shown in each table. Allowance should be made for the extent to which the analysis is incomplete as indicated by the relationship between "sales of establishments analyzed" and "sales of all establishments," or by percentage figures.

Gallonage sales.—Excluding the 324 bulk stations primarily engaged in selling liquefied petroleum gas, there were 29,127 petroleum bulk stations and terminals in the United States in 1948 with sales (excluding taxes) for the census year amounting to $8.9 billion. Of this number, 28,394, with sales totaling $6.7 billion, were classified as bulk stations, and 733, with sales of $2.2 billion, as distributing terminals. Data for the 29,127 establishments are summarized in table P, below.

Bulk stations and terminals, accounting for 92.8 percent of all dollar sales, reported gasoline sales totaling 32.3 billion gallons; and fuel, heating, and Diesel oils totaling 15.7 billion gallons. Assuming that the oper-

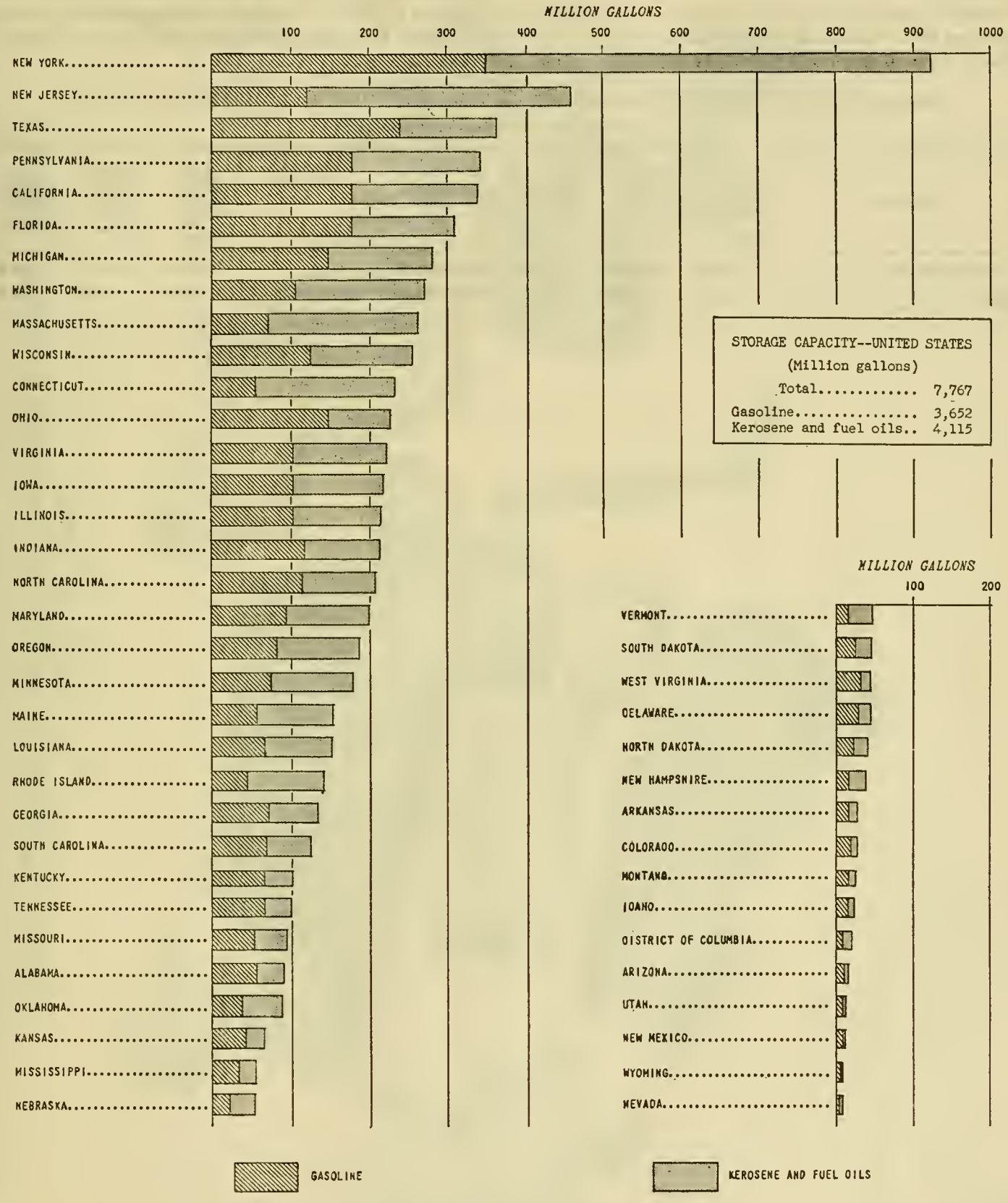
TABLE P.—PETROLEUM BULK STATIONS AND TERMINALS—ESTABLISHMENTS, DOLLAR SALES (EXCLUDING GASOLINE TAXES) AND GALLONS SOLD

[Excludes liquefied petroleum gas bulk stations]

Type of bulk station, terminal	All bulk stations, terminals		Bulk stations and terminals reporting number of gallons sold		
	Number	Sales [1] (excluding taxes), entire year ($1,000)	Sales coverage [2]	Gasoline (1,000 gallons)	Kerosene, fuel oils, heating oils, light Diesel-type fuel oil (1,000 gallons)
United States, total	**29,127**	**8,914,291**	**92.8**	**32,288,487**	**15,651,918**
Refiner-marketer	19,053	6,044,269	99.3	24,790,812	10,080,866
Other stations, terminals	10,074	2,870,022	79.1	7,497,675	5,571,052
Petroleum bulk stations	28,394	6,753,712	92.4	25,200,307	9,973,033
Refiner-marketer	18,559	4,585,546	99.3	19,095,583	6,627,117
Other stations	9,835	2,168,166	77.7	6,104,719	3,345,916
Distributing terminals	733	2,160,579	94.2	7,088,180	5,678,885
Refiner-marketer	494	1,458,723	99.3	5,695,224	3,453,749
Other terminals	239	701,856	83.5	1,392,956	2,225,136

[1] Including items other than petroleum products.
[2] Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.

CHART 10.—STORAGE CAPACITY OF PETROLEUM BULK STATIONS AND TERMINALS: 1948



ations of those not reporting gallons separately paralleled the experiences of those that reported this information, the above gallonage figures should be increased by about 8 percent.

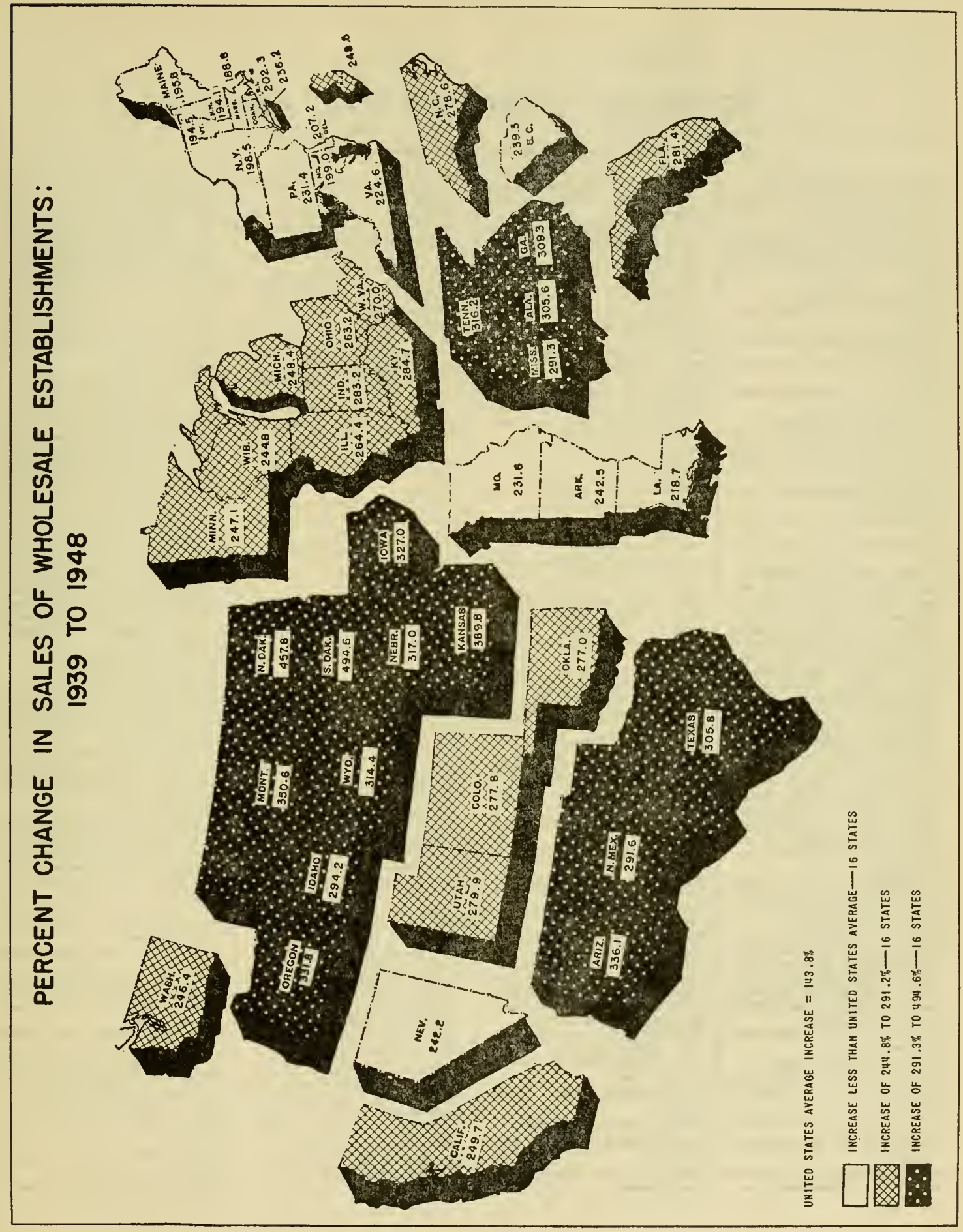
Storage capacity.—Storage capacity of the 29,127 petroleum bulk stations and terminals amounted to 7.7 billion gallons at the end of 1948; of which 3.7 billion was allocated to gasoline, 1.1 billion to kerosene, 1.9 billion to distillate fuel oils, and 1.1 billion to Diesel fuel oils and residual fuels.

Of the 7.7 billion gallons total capacity, 6.0 billion was reported by refiner-marketer stations and terminals, and 1.7 billion by other stations and terminals—principally jobbers.

TABLE Q.—PETROLEUM BULK STATIONS AND TERMINALS STORAGE CAPACITY, DEC. 31, 1948

[Excludes liquefied petroleum gas bulk stations]

Product	Total capacity, all bulk stations, terminals (1,000 gallons)	Refiner-marketer stations, terminals (1,000 gallons)	Other stations, terminals (1,000 gallons)	Product	Total capacity, all bulk stations, terminals (1,000 gallons)	Refiner-marketer stations, terminals (1,000 gallons)	Other stations, terminals (1,000 gallons)
United States, total	7,766,617	6,048,364	1,718,253	Distillate fuel oils	1,880,498	1,390,540	489,958
Gasoline	3,651,527	2,987,855	663,672	Diesel fuel oils and residual fuel oils	1,155,372	817,926	337,446
Kerosene	1,079,220	852,043	227,177				


PERCENT CHANGE IN SALES OF WHOLESALE ESTABLISHMENTS:
1939 TO 1948
MAINE 195.8
VT. 194.5
N.H. 194.1
MASS. 188.8
CONN. R.I. 202.3
236.2
N.Y. 198.5
PA. 231.4
N.J. 207.2
DEL. 199.0
MD. 248.5
VA. 224.6
N.C. 278.6
S.C. 239.3
GA. 309.3
FLA. 281.4
TENN. 316.2
ALA. 305.6
MISS. 291.3
W. VA. 270.0
OHIO 263.2
IND. 283.2
ILL. 264.4
MICH. 248.4
WIS. 244.8
MINN. 247.1
KY. 284.7
MO. 231.6
ARK. 242.5
LA. 218.7
IOWA 327.0
N. DAK. 457.8
S. DAK. 494.6
NEBR. 317.0
KANSAS 389.8
OKLA. 277.0
TEXAS 305.8
MONT. 350.6
WYO. 314.4
COLO. 277.8
UTAH 279.9
N. MEX. 291.6
ARIZ. 336.1
IDAHO 294.2
OREGON 331.8
WASH. 246.4
NEV. 242.2
CALIF. 249.7
UNITED STATES AVERAGE INCREASE = 143.8%
INCREASE LESS THAN UNITED STATES AVERAGE—16 STATES
INCREASE OF 244.8% TO 291.2%—16 STATES
INCREASE OF 291.3% TO 494.6%—16 STATES

STANDARD METROPOLITAN AREAS

[As defined by the Bureau of the Budget, June 5, 1950]

AKRON, OHIO: Summit County.

ALBANY-SCHENECTADY-TROY, N. Y.: Albany, Rensselaer, and Schenectady Counties.

ALLENTOWN-BETHLEHEM-EASTON, PA.: Lehigh and Northampton Counties, Pa.; Warren County, N. J.

ALTOONA, PA.: Blair County.

ASHEVILLE, N. C.: Buncombe County.

ATLANTA, GA.: Cobb, De Kalb, and Fulton Counties.

ATLANTIC CITY, N. J.: Atlantic County.

AUGUSTA, GA.: Richmond County, Ga.; Aiken County, S. C.

AUSTIN, TEX.: Travis County.

BALTIMORE, MD.: Baltimore city, Baltimore and Anne Arundel Counties.

BATON ROUGE, LA.: East Baton Rouge Parish.

BEAUMONT-PORT ARTHUR, TEX.: Jefferson County.

BINGHAMTON, N. Y.: Broome County.

BIRMINGHAM, ALA.: Jefferson County.

BOSTON, MASS.: All of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities; Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; Hingham and Hull towns in Plymouth County.

BRIDGEPORT, CONN.: Bridgeport city; Fairfield, Stratford, and Trumbull towns in Fairfield County; Milford town in New Haven County.

BROCKTON, MASS.: Brockton city; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County.

BUFFALO, N. Y.: Erie and Niagara Counties.

CANTON, OHIO: Stark County.

CEDAR RAPIDS, IOWA: Linn County.

CHARLESTON, S. C.: Charleston County.

CHARLESTON, W. VA.: Fayette and Kanawha Counties.

CHARLOTTE, N. C.: Mecklenburg County.

CHATTANOOGA, TENN.: Hamilton County, Tenn.; Walker County, Ga.

CHICAGO, ILL.: Cook, Du Page, Kane, Lake, and Will Counties, Ill.; Lake County, Ind.

CINCINNATI, OHIO: Hamilton County, Ohio; Campbell and Kenton Counties, Ky.

CLEVELAND, OHIO: Cuyahoga and Lake Counties.

COLUMBIA, S. C.: Richland County.

COLUMBUS, GA.: Chattahoochee and Muscogee Counties, Ga.; Russell County, Ala.

COLUMBUS, OHIO: Franklin County.

CORPUS CHRISTI, TEX.: Nueces County.

DALLAS, TEX.: Dallas County.

DAVENPORT, IOWA-ROCK ISLAND-MOLINE, ILL.: Rock Island County, Ill.; Scott County, Iowa.

DAYTON, OHIO: Greene and Montgomery Counties.

DECATUR, ILL.: Macon County.

DENVER, COLO.: Adams, Arapahoe, Denver, and Jefferson Counties.

DES MOINES, IOWA: Polk County.

DETROIT, MICH.: Macomb, Oakland, and Wayne Counties.

DULUTH, MINN.-SUPERIOR, WIS.: St. Louis County, Minn.; and Douglas County, Wis.

DURHAM, N. C.: Durham County.

EL PASO, TEX.: El Paso County.

ERIE, PA.: Erie County.

EVANSVILLE, IND.: Vanderburgh County.

FALL RIVER, MASS.: Fall River city; Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.

FLINT, MICH.: Genesee County.

FORT WAYNE, IND.. Allen County.

FORT WORTH, TEX.: Tarrant County

FRESNO, CALIF.: Fresno County.

GALVESTON, TEX.: Galveston County.

GRAND RAPIDS, MICH.: Kent County.

GREENSBORO-HIGH POINT, N. C.: Guilford County.

HAMILTON-MIDDLETOWN, OHIO: Butler County.

HARRISBURG, PA.: Cumberland and Dauphin Counties.

HARTFORD, CONN.: Hartford city; Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.

HOUSTON, TEX.: Harris County.

HUNTINGTON, W. VA.-ASHLAND, KY.: Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; Lawrence County, Ohio.

INDIANAPOLIS, IND.: Marion County.

JACKSON, MISS.: Hinds County.

JACKSONVILLE, FLA.: Duval County.

JOHNSTOWN, PA.: Cambria and Somerset Counties.

KALAMAZOO, MICH.: Kalamazoo County.

KANSAS CITY, MO.: Johnson and Wyandotte Counties, Kans.; Clay and Jackson Counties, Mo.

KNOXVILLE, TENN.: Anderson, Blount, and Knox Counties.

LANCASTER, PA.: Lancaster County.

LANSING, MICH.: Ingham County.

LAWRENCE, MASS.: Lawrence city; Andover, Methuen, and North Andover towns in Essex County.

LINCOLN, NEBR.: Lancaster County.

LITTLE ROCK, ARK.: Pulaski County

LOS ANGELES, CALIF.: Los Angeles and Orange Counties.

LOUISVILLE, KY.: Jefferson County, Ky.; Clark and Floyd Counties, Ind.

LOWELL, MASS.: Lowell city, Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.

MACON, GA.: Bibb and Houston Counties.

MADISON, WIS.: Dane County.

MANCHESTER, N. H.: Manchester city and Goffstown town.

MEMPHIS, TENN.: Shelby County.

MIAMI, FLA.: Dade County.

MILWAUKEE, WIS.: Milwaukee County.

MINNEAPOLIS-ST. PAUL, MINN.: Anoka, Dakota, Hennepin, and Ramsey Counties.

MOBILE, ALA.: Mobile County.

MONTGOMERY, ALA.: Montgomery County.

MUSKEGON, MICH.: Muskegon County.

NASHVILLE, TENN.: Davidson County.

NEW BEDFORD, MASS.: New Bedford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.

NEW BRITAIN-BRISTOL, CONN.: Bristol and New Britain cities; Berlin, Plainville and Southington towns in Hartford County; Plymouth town in Litchfield County.

NEW HAVEN, CONN.: New Haven city; Branford, East Haven, Hamden, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County.

NEW ORLEANS, LA.: Jefferson, Orleans, and St. Bernard Parishes.

NEW YORK-NORTHEASTERN NEW JERSEY: New York City (Bronx, Kings, New York, Queens, and Richmond Counties); Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.

NORFOLK-PORTSMOUTH, VA.: Norfolk and Princess Anne Counties; and the cities of Norfolk, South Norfolk, and Portsmouth.

OKLAHOMA CITY, OKLA.: Oklahoma County.

OMAHA, NEBR.: Douglas and Sarpy Counties, Nebr.; Pottawattamie County, Iowa.

PEORIA, ILL.: Peoria and Tazewell Counties.

PHILADELPHIA, PA.: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; Burlington, Camden, and Gloucester Counties, N. J.

PHOENIX, ARIZ.: Maricopa County.

PITTSBURGH, PA.: Allegheny, Beaver-Washington, and Westmoreland Counties.

PORTLAND, MAINE: Portland, South Portland, and Westbrook cities; Cape Elizabeth and Falmouth towns in Cumberland County.

PORTLAND, OREG.: Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.

PROVIDENCE, R. I.: Central Falls, Cranston, Pawtucket, Providence, and Woonsocket cities; Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County, R. I.; North Kingstown town in Washington County, R. I.; Warwick city, East Greenwich and West Warwick towns in Kent County, R. I.; all of Bristol County, R. I.; Attleboro city, North Attleboro and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; Blackstone and Millville towns in Worcester County, Mass.

RACINE, WIS.: Racine County.

RALEIGH, N. C.: Wake County.

READING, PA.: Berks County.

RICHMOND, VA.: Richmond city; Chesterfield and Henrico Counties.

ROANOKE, VA.: Roanoke city and Roanoke County.

ROCHESTER, N. Y.: Monroe County.

ROCKFORD, ILL.: Winnebago County.

SACRAMENTO, CALIF.: Sacramento County.

SAGINAW, MICH.: Saginaw County.

ST. JOSEPH, MO.: Buchanan County.

ST. LOUIS, MO.: St. Louis city, St. Charles and St. Louis Counties, Mo.; Madison and St. Clair Counties, Ill.

SALT LAKE CITY, UTAH: Salt Lake County.

SAN ANTONIO, TEX.: Bexar County.

SAN BERNARDINO, CALIF.: San Bernardino County.

SAN DIEGO, CALIF.: San Diego County.

SAN FRANCISCO-OAKLAND, CALIF.: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties.

SAN JOSE, CALIF.: Santa Clara County.

SAVANNAH, GA.: Chatham County.

SCRANTON, PA.: Lackawanna County.

SEATTLE, WASH.: King County.

SHREVEPORT, LA.: Caddo Parish.

SIOUX CITY, IOWA: Woodbury County.

SOUTH BEND, IND.: St. Joseph County.

SPOKANE, WASH.: Spokane County.

SPRINGFIELD, ILL.: Sangamon County.

SPRINGFIELD, MO.: Greene County.

SPRINGFIELD, OHIO: Clark County.

SPRINGFIELD-HOLYOKE, MASS.: Chicopee, Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County, Mass.; Northampton city; Easthampton and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.

STAMFORD-NORWALK, CONN.: Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport towns in Fairfield County.

STOCKTON, CALIF.: San Joaquin County.

SYRACUSE, N. Y.: Onondaga County.

TACOMA, WASH.: Pierce County.

TAMPA-ST. PETERSBURG, FLA. Hillsborough and Pinellas Counties.

TERRE HAUTE, IND.: Vigo County.

TOLEDO, OHIO: Lucas County.

TOPEKA, KANS.: Shawnee County.

TRENTON, N. J.: Mercer County.

TULSA, OKLA.: Tulsa County.

UTICA-ROME, N. Y.: Herkimer and Oneida Counties.

WACO, TEX.: McLennan County.

WASHINGTON, D. C.: The District of Columbia; Alexandria and Falls Church cities; Arlington and Fairfax Counties. Va.; Montgomery and Prince Georges Counties, Md.

WATERBURY, CONN.: Waterbury city; Naugatuck borough; Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; Thomaston and Watertown towns in Litchfield County.

WHEELING, W. VA.-STEUBENVILLE, OHIO: Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; Belmont and Jefferson Counties, Ohio.

WICHITA, KANS.: Sedgwick County.

WILKES-BARRE-HAZLETON, PA.: Luzerne County.

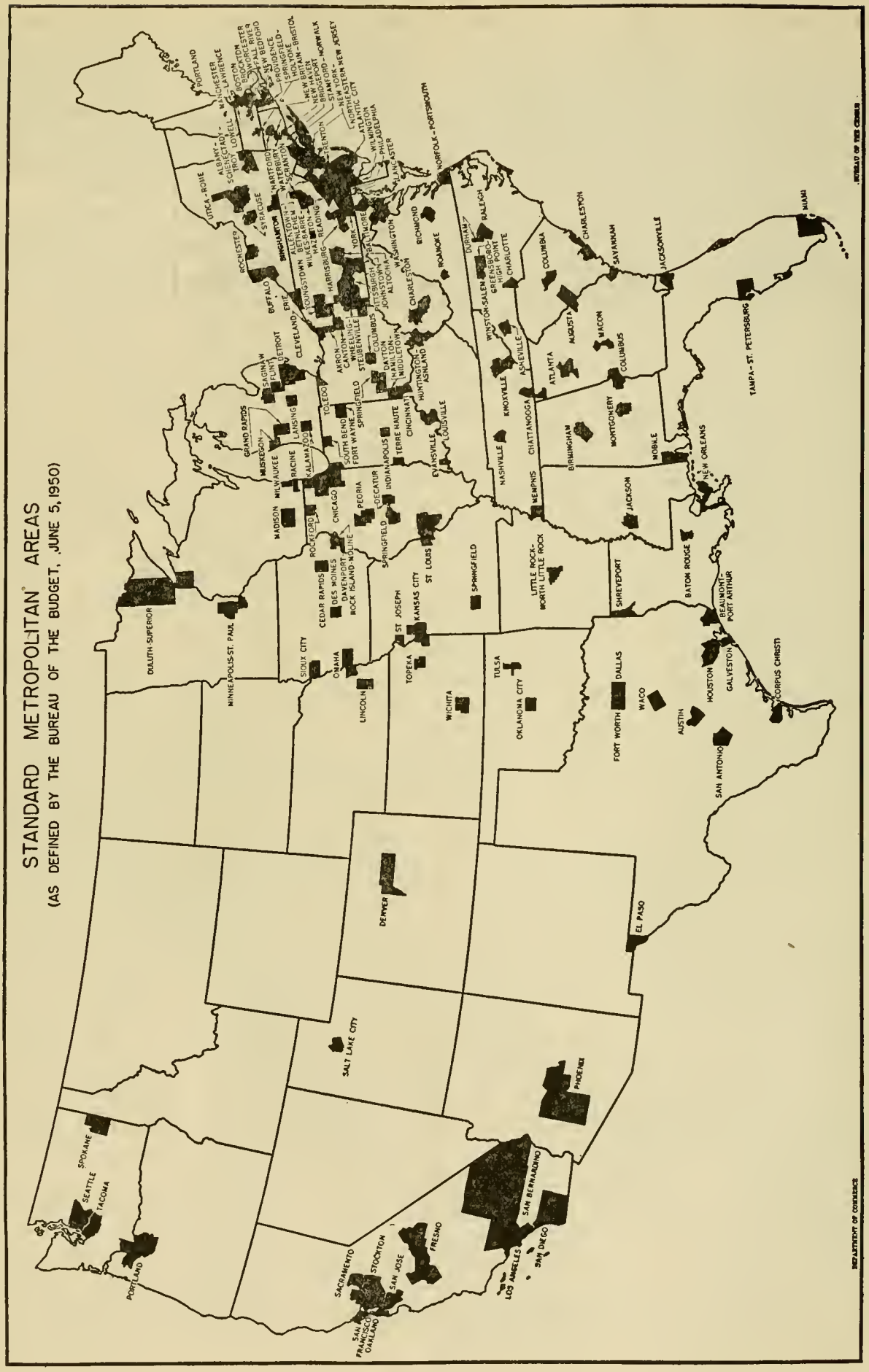
WILMINGTON, DEL.: New Castle County, Del.; Salem County, N. J.

WINSTON-SALEM, N. C.: Forsyth County.

WORCESTER, MASS.: Worcester city Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston towns in Worcester County.

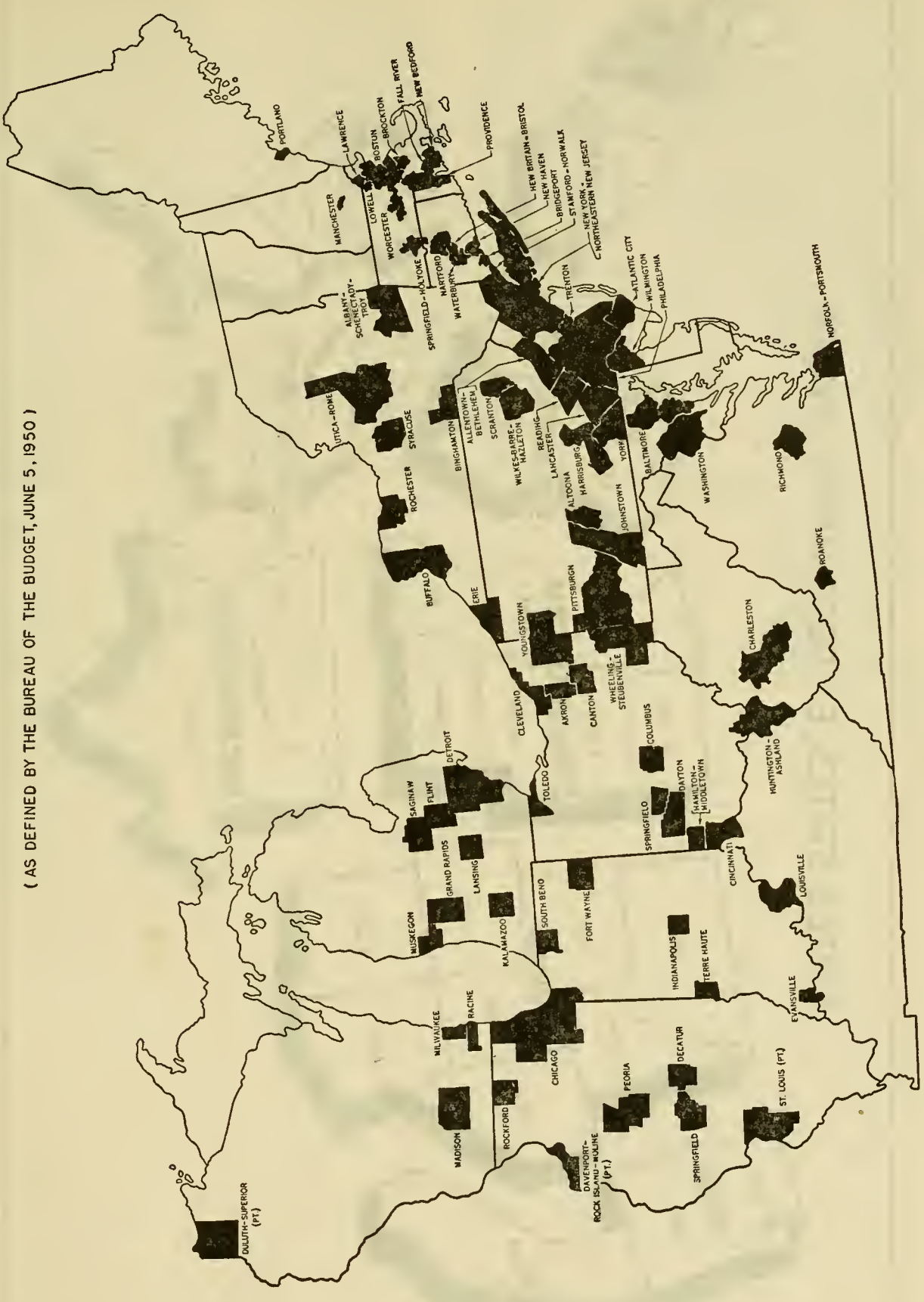
YORK, PA.: York County.

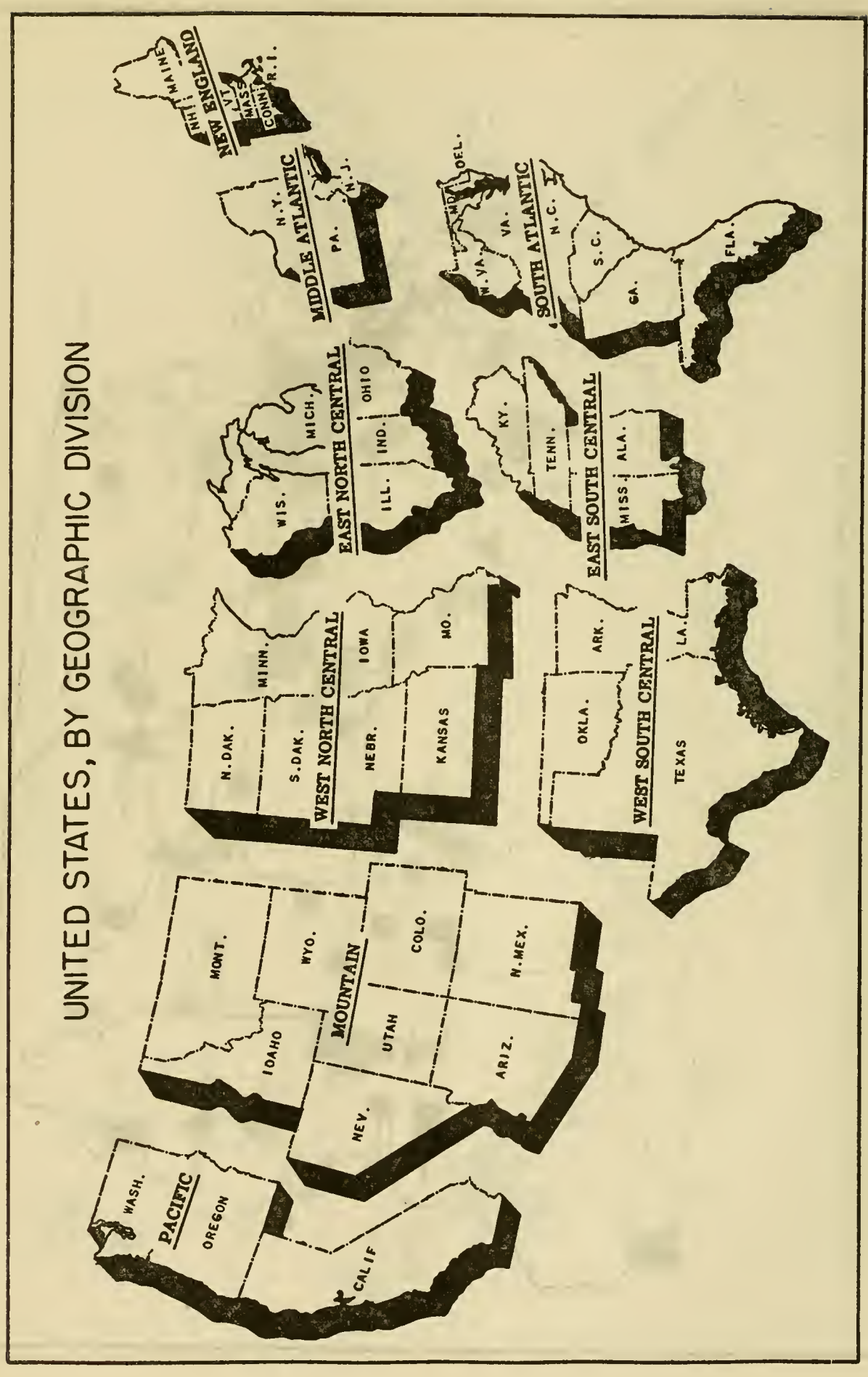
YOUNGSTOWN, OHIO: Mahoning and Trumbull Counties, Ohio; Mercer County, Pa.


STANDARD METROPOLITAN AREAS
(AS DEFINED BY THE BUREAU OF THE BUDGET, JUNE 5, 1950)
PORTLAND
MANCHESTER
LAWRENCE
BOSTON
BROCKTON
WORCESTER
FALL RIVER
NEW BEDFORD
PROVIDENCE
PROVIDENCE-BRISTOL
HOLYOKE
NEW BRITAIN-BRISTOL
NEW HAVEN
BRIDGEPORT
NORWALK
STAMFORD
NEW YORK
NEW JERSEY
NORTHEASTERN
ATLANTIC CITY
WILMINGTON
PHILADELPHIA
LANCASTER
TRENTON
NORFOLK-PORTSMOUTH
ALBANY-SCHENECTADY-TROY
LOWELL
UTICA-ROME
SYRACUSE
HARTFORD
WATERBURY
SCRANTON
ALLENTOWN
BETHLEHEM
WILKES-BARRE-HAZLETON
READING
YORK
BALTIMORE
WASHINGTON
RICHMOND
ROANOKE
DURHAM
RALEIGH
GREENSBORO-HIGH POINT
CHARLOTTE
COLUMBIA
CHARLESTON
SAVANNAH
JACKSONVILLE
MIAMI
ROCHESTER
BINGHAMTON
BUFFALO
ERIE
YOUNGSTOWN
HARRISBURG
PITTSBURGH
JOHNSTOWN
ALTOONA
CHARLESTON
WINSTON-SALEM
ASHEVILLE
AUGUSTA
MACON
COLUMBUS
TAMPA-ST. PETERSBURG
CLEVELAND
AKRON
CANTON
WHEELING-STEUBENVILLE
COLUMBUS
DAYTON
HAMILTON-MIDDLETOWN
HUNTINGTON-ASHLAND
KNOXVILLE
ATLANTA
MONTGOMERY
SAGINAW
FLINT
DETROIT
TOLEDO
SPRINGFIELD
CINCINNATI
LOUISVILLE
EVANSVILLE
CHATTANOOGA
BIRMINGHAM
MOBILE
NEW ORLEANS
GRAND RAPIDS
MUSKEGON
LANSING
SOUTH BEND
FORT WAYNE
TERRE HAUTE
INDIANAPOLIS
NASHVILLE
MEMPHIS
JACKSON
MILWAUKEE
RACINE
KALAMAZOO
MADISON
ROCKFORD
CHICAGO
PEORIA
DECATUR
SPRINGFIELD
ST LOUIS
LITTLE ROCK-NORTH LITTLE ROCK
SHREVEPORT
BATON ROUGE
BEAUMONT-PORT ARTHUR
DULUTH-SUPERIOR
MINNEAPOLIS-ST. PAUL
CEDAR RAPIDS
DES MOINES
DAVENPORT-ROCK ISLAND-MOLINE
ST JOSEPH
KANSAS CITY
SPRINGFIELD
SIOUX CITY
OMAHA
LINCOLN
TOPEKA
WICHITA
TULSA
OKLAHOMA CITY
FORT WORTH
DALLAS
WACO
AUSTIN
HOUSTON
GALVESTON
CORPUS CHRISTI
SAN ANTONIO
DENVER
EL PASO
SALT LAKE CITY
PHOENIX
SPOKANE
SEATTLE
TACOMA
PORTLAND
SACRAMENTO
STOCKTON
SAN JOSE
FRESNO
SAN FRANCISCO
OAKLAND
LOS ANGELES
SAN BERNARDINO
SAN DIEGO
BUREAU OF THE CENSUS
DEPARTMENT OF COMMERCE

STANDARD METROPOLITAN AREAS IN THE NORTHEASTERN PART OF THE UNITED STATES

(AS DEFINED BY THE BUREAU OF THE BUDGET, JUNE 5, 1950)




UNITED STATES, BY GEOGRAPHIC DIVISION
NEW ENGLAND
MAINE
N.H.
VT.
MASS.
CONN.
R.I.
MIDDLE ATLANTIC
N.Y.
PA.
N.J.
EAST NORTH CENTRAL
WIS.
MICH.
OHIO
IND.
ILL.
WEST NORTH CENTRAL
N.DAK.
MINN.
S.DAK.
IOWA
NEBR.
MO.
KANSAS
SOUTH ATLANTIC
DEL.
MD.
W.VA.
VA.
N.C.
S.C.
GA.
FLA.
EAST SOUTH CENTRAL
KY.
TENN.
MISS.
ALA.
WEST SOUTH CENTRAL
OKLA.
ARK.
LA.
TEXAS
MOUNTAIN
MONT.
IDAHO
WYO.
COLO.
N.MEX.
UTAH
NEV.
ARIZ.
PACIFIC
WASH.
OREGON
CALIF

LIST OF CORRECTIONS

This volume has been prepared primarily by assembling and binding the statistical portions of previously issued Subject Bulletins together with additional chapters covering other phases of Wholesale Trade which were not issued in bulletin form. This publication plan was adopted to conserve public funds and expedite the issuance of the volume. It was found desirable to reprint completely the following Subject Bulletins for volume publication: United States Summary; Sales Size and Operating Expenses; Sales by Class of Customer; Commodity Line Sales; and Petroleum Bulk Stations and Terminals. In some instances, therefore, data will differ from that shown in the bulletins as originally issued. The corrections appearing below represent revisions made after volume copy was returned from the printer.

["Line" and "Column" indicate the position of the item on a page. Thus "line 10" means the tenth line from the top of the table stub, counting every line in which printing appears regardless of presence of entries in field. "Column 5" means fifth column from the left, not counting the stub column]

Chapter	Page	Table No.	Line No.	Item	Column	Change from—	To—
Sales Size and Operating Expenses	2.43	2B	60	$5,000,000 and Over (United States, total)	4	37,647	37,947
	2.43	2B	67	$5,000,000 and Over (Other divisions)	4	2,721	3,021
Credit	3.08	3B	18	Buffalo, N. Y.—Farm products (edible), total	15	,000	1,000
Do	3.09	3B	52	Cincinnati, Ohio—Paints, varnishes	16		(z)
Do	3.12	3B	43	Denver, Colo.—Coal, coke	5	(v)	(y)
Do	3.13	3B	1	Houston, Tex., total	8	−21.5	+21.5
Do	3.14	3B	34	Kansas City, Mo.—Iron, steel scrap	3	100.2	100.0
Do	3.19	3B	51	San Diego, Calif.—Drugs	Stub	Drugs	Drugs, chemicals, allied products
Legal Form of Organization	5.33	5B	44	Other forms of organization (North Dakota)	3		n. a.
Do	5.40	5B	Footnote 1	Revise footnote 1 to read: Entries for agents and brokers represent commissions received expressed as a percent of sales.			
Trucks	7.04	7A	5	Dairy, poultry products	7	2,227	2,220
	7.04	7A	6	Fruits, vegetables (fresh)	7	2,485	2,479
	7.04	7A	7	Farm products (raw materials)	7	4,493	4,506
TERRITORIES							
Alaska—General Statistics	9.03	9A	Footnote 1	Revise footnote 1 to read: Includes 1 "Other form of organization."			
Hawaii—General Statistics	9.05	9G	Footnote 3	Revise footnote 3 to read: Includes 1 "Individual proprietorship"; 1 "Partnership"; and 18 "Corporations."			
	9.05	9G	Footnote 4	Revise footnote 4 to read: Includes 1 "Individual proprietorship" and 10 "Corporations."			
Commodity Line Sales—							
Merchant Wholesalers	11.15	11	40	Frozen foods—Not analyzed in detail	4	,949	4,949
Do	11.37	11	46	Seeds (field, garden)	1	,860	2,860
	11.37	11	47	Miscellaneous farm, marine products	1	,612	5,612
	11.37	11	48	Commodities, n. e. c	1	,156	3,156
	11.37	11	49	Service receipts	1	,645	1,645
Do	11.40	11	67	Service receipts	8	6	36
Do	11.44	11	42	Accessories	3	Illegible	10
Do	11.55	11	58	Cooking, food service equipment	8	Illegible	35
Petroleum Bulk Stations and Terminals.	14.30	14D	2	Gasoline (Passaic, N. J.)	4	Illegible	28,575
Do	14.39	14D	57	Light heating oils (Brazoria, Tex.)	6	Illegible	[3]1,311
United States Summary	1.30	1H	Footnote 1	Revise second sentence of footnote 1 to read: See page 38 for definitions of Standard Metropolitan Areas.			

UNITED STATES SUMMARY

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1C	Wholesale Establishments--United States, by type of operation and kind of business, 1948, 1939, and 1929: Establishments, sales, expenses, pay roll, and stocks.....	1.05
1D	Wholesale Establishments--Geographic division and State, 1948, 1939, and 1929: Establishments, sales, pay roll, personnel, and stocks.....	1.09
1E	Wholesale Establishments--United States, by type of operation and kind of business, 1948: Establishments, sales, expenses, pay roll, personnel, and stocks.....	1.10
1F	Wholesale Establishments--Type of operation, by geographic division and State, 1948: Establishments and sales.....	1.18
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1H	Merchant wholesalers--Kind of business, by selected standard metropolitan areas, 1948: Establishments and sales.....	1.25

P. O. - 11 - W - F. O.

Table 1 A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Total wholesale trade							Wholesale establishments							Administrative offices and auxiliary units					
	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thous. dollars)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thous. dollars)
United States, total	244,705	190,480,298	8,310,606	163,490	2,463,433	159,496,195	10,329,430	243,366	188,688,801	7,990,713	163,490	2,382,789	153,223,967	10,167,005	1,339	1,791,497	319,893	80,644	6,272,228	162,425
Type of Operation																				
Merchant wholesalers	146,793	79,815,763	5,109,223	106,823	1,519,613	96,490,216	7,276,634	146,518	79,766,589	5,064,381	106,823	1,507,990	95,651,971	7,206,834	275	49,174	44,842	11,623	838,245	69,800
Manufacturers' sales branches, offices, total	24,167	52,858,378	1,990,393	781	518,971	38,581,140	1,823,308	23,768	52,738,577	1,921,654	781	501,615	37,243,640	1,749,770	399	119,801	68,739	17,356	1,337,500	73,538
Sales branches (with stocks)	15,999	29,305,371	1,552,914	527	424,513	30,125,560	1,810,033	15,716	29,229,717	1,501,413	527	411,725	29,131,751	1,749,770	283	75,654	51,501	12,788	993,809	60,263
Sales offices (without stocks)	8,168	23,553,007	437,479	254	94,458	8,455,580	13,275	8,052	23,508,860	420,241	254	89,890	8,111,889	...	116	44,147	17,238	4,568	343,691	13,275
Petroleum bulk stations, terminals	30,058	12,202,278	539,061	23,952	160,843	10,695,246	724,851	29,451	10,615,650	345,847	23,952	112,466	6,840,356	709,205	607	1,586,628	193,214	48,377	3,854,890	15,646
Agents, brokers	24,377	34,619,208	356,740	21,820	103,258	6,887,793	71,543	24,361	34,610,092	350,148	21,820	101,650	6,761,190	68,829	16	9,116	6,592	1,608	126,603	2,714
Assemblers (mainly farm products)	19,310	10,984,671	315,189	10,114	160,748	6,841,800	433,094	19,268	10,957,893	308,683	10,114	159,068	6,726,810	432,367	42	26,778	6,506	1,680	114,990	727
Type by Kind of Business																				
Merchant wholesalers, total	146,793	79,815,763	5,109,223	106,823	1,519,613	96,490,216	7,276,634	146,518	79,766,589	5,064,381	106,823	1,507,990	95,651,971	7,206,834	275	49,174	44,842	11,623	838,245	69,800
Groceries, confectionery, meats	17,367	11,363,121	552,274	13,789	183,501	10,599,454	890,647	17,345	11,356,738	549,042	13,789	182,847	10,551,811	890,204	22	6,383	3,232	654	47,643	443
Farm products (edible)	13,560	7,505,667	467,900	13,460	157,070	9,065,207	144,793	13,539	7,500,941	463,551	13,460	155,933	8,979,427	144,524	21	4,726	4,349	1,137	85,780	269
Beer, wines, distilled spirits	7,202	4,069,733	225,893	5,422	64,112	4,361,938	379,624	7,195	4,069,729	224,362	5,422	63,637	4,332,966	374,745	7	4	1,531	475	28,972	4,879
Drugs, chemicals, allied products	4,691	2,283,173	188,464	2,637	56,402	3,557,176	265,010	4,671	2,282,226	186,477	2,637	56,042	3,520,080	264,617	20	947	1,987	360	37,096	393
Tobacco and products (exc. leaf)	3,022	2,529,576	76,727	2,743	26,458	1,453,540	118,481	3,019	2,529,576	75,456	2,743	26,143	1,427,348	115,748	3	...	1,271	315	26,192	2,733
Dry goods, apparel	11,761	5,729,042	352,434	9,294	80,944	6,357,744	678,775	11,733	5,727,719	346,731	9,294	79,451	6,244,927	672,545	28	1,323	5,703	1,493	112,817	6,230
Furniture, home furnishings	3,820	1,336,978	118,594	2,742	32,223	2,228,981	163,240	3,813	1,314,945	118,362	2,742	32,187	2,225,538	163,240	7	22,033	232	36	3,443	...
Paper and its products	4,052	1,901,928	182,528	2,401	50,351	3,439,610	195,854	4,044	1,901,747	179,649	2,401	49,067	3,382,934	194,829	8	181	2,879	1,284	56,676	1,025
Farm products (raw materials)	2,629	6,905,101	95,035	2,024	25,642	1,662,683	470,953	2,594	6,903,993	90,860	2,024	24,568	1,590,777	465,422	35	1,108	4,175	1,074	71,906	5,531
Automotive	14,703	4,093,178	426,361	10,130	136,800	8,268,322	607,231	14,693	4,091,589	424,634	10,130	136,329	8,233,896	606,650	10	1,589	1,727	471	34,926	581
Electrical goods	5,452	4,425,295	324,867	2,877	91,157	6,229,792	515,402	5,443	4,424,566	321,918	2,877	90,448	6,170,975	514,871	9	729	2,949	709	58,817	531
Hardware, plumbing, heating	5,906	3,826,957	362,375	3,138	102,875	6,659,061	626,816	5,901	3,826,957	361,684	3,138	102,740	6,646,009	626,816	5	...	691	135	13,052	...
Lumber, construction materials	5,914	3,936,153	306,919	2,972	87,818	5,818,335	279,369	5,890	3,934,736	303,907	2,972	87,064	5,760,795	277,077	24	1,417	3,012	754	57,540	2,292
Machinery, equipment, supplies	21,461	6,733,610	677,022	13,480	190,350	12,804,217	985,347	21,430	6,731,372	673,944	13,480	189,617	12,750,600	944,111	31	2,238	3,078	733	53,617	41,236
Metals, metal work (exc. scrap)	1,812	2,057,760	137,742	827	33,648	2,504,924	192,777	1,803	2,056,715	137,293	827	33,568	2,494,498	192,446	9	1,045	449	80	10,426	331
Waste materials	7,720	2,700,614	167,626	7,410	59,846	3,094,568	103,223	7,717	2,699,300	167,546	7,410	59,817	3,092,725	103,078	3	1,314	80	29	1,843	145
Other merchant wholesalers	15,721	8,417,877	446,462	11,477	140,416	8,384,164	659,092	15,688	8,413,740	438,965	11,477	138,532	8,246,665	655,911	33	4,137	7,497	1,884	137,499	3,181
Manufacturers' sales branches (with stocks), total	15,999	29,305,371	1,552,914	527	424,513	30,125,560	1,810,033	15,716	29,229,717	1,501,413	527	411,725	29,131,751	1,749,770	283	75,654	51,501	12,788	993,809	60,263
Groceries, confectionery, meats	3,155	6,822,448	217,813	16	67,073	4,347,698	233,512	3,138	6,802,136	212,563	16	65,866	4,238,485	231,804	17	20,312	5,250	1,207	109,213	1,708
Farm products (edible)	712	886,269	62,519	12	18,031	1,191,231	32,973	707	880,074	60,977	12	17,682	1,162,426	32,932	5	6,195	1,542	349	28,805	41
Beer, wines, distilled spirits	254	748,346	32,165	16	8,378	663,093	22,607	254	748,346	32,165	16	8,378	663,093	22,607	...	...	...	...	...	...
Drugs, chemicals, allied products	1,432	2,330,000	125,863	12	31,880	2,402,608	153,014	1,426	2,328,669	125,270	12	31,725	2,391,757	147,892	6	1,331	593	155	10,851	5,122
Tobacco and products (exc. leaf)	63	797,902	8,559	8	2,682	168,484	26,546	41	797,902	7,896	8	2,460	155,475	25,368	22	...	663	222	13,009	1,178
Dry goods, apparel	424	1,573,229	55,544	48	11,685	1,060,326	123,490	416	1,573,229	54,877	48	11,453	1,044,983	121,826	8	...	667	232	15,343	1,664
Furniture, home furnishings	377	(x)	(x)	(x)	(x)	(x)	(x)	376	534,135	29,097	31	7,358	540,041	22,503	1	(x)	(x)	(x)	(x)	(x)
Paper and its products	306	(x)	(x)	(x)	(x)	(x)	(x)	305	192,386	18,165	13	5,118	348,214	20,475	1	(x)	(x)	(x)	(x)	(x)
Automotive equipment, tires and tubes	734	1,603,633	97,207	31	31,761	2,066,789	252,392	700	1,571,876	91,097	31	29,603	1,947,682	228,437	34	31,757	6,110	2,158	119,107	23,955
Electrical goods	683	2,739,588	180,888	19	48,568	3,339,187	130,034	669	2,727,808	170,411	19	45,952	3,140,646	122,878	14	11,780	10,477	2,616	198,541	7,156
Hardware, plumbing, heating	630	664,527	50,493	33	13,778	968,223	54,732	630	664,527	50,493	33	13,778	968,223	54,732	...	...	...	...	...	...
Lumber, construction materials	464	613,076	56,350	54	15,862	1,125,217	53,217	457	613,076	56,085	54	15,786	1,120,338	53,217	7	...	265	76	4,879	...
Machinery, equipment, supplies	4,985	4,402,896	409,896	158	104,349	7,800,868	363,200	4,847	4,401,264	390,724	158	99,976	7,439,603	344,309	138	1,632	19,172	4,373	361,265	18,891
Metals, metal work (exc. scrap)	503	(x)	(x)	(x)	(x)	(x)	(x)	502	1,165,376	50,500	13	13,233	977,083	107,943	1	(x)	(x)	(x)	(x)	(x)
Other manufacturers' sales branches	1,277	4,230,860	156,901	63	44,531	3,108,470	213,307	1,248	4,228,913	151,093	63	43,357	2,993,702	212,847	29	1,947	5,808	1,174	114,768	460
Manufacturers' sales offices (without stocks), total	8,168	23,553,007	437,479	254	94,458	8,455,580	13,275	8,052	23,508,860	420,241	254	89,890	8,111,889	...	116	44,147	17,238	4,568	343,691	13,275
Groceries, confectionery, meats	383	1,165,153	28,819	3	8,060	574,002	967	376	1,165,153	28,398	3	7,933	564,655	...	7	...	421	127	9,347	967
Farm products (edible)	26	77,907	4,987	1	1,449	99,822	42	16	74,049	1,965	1	581	42,427	...	10	3,858	3,022	868	57,395	42
Beer, wines, distilled spirits	125	982,848	15,513	3	3,257	309,079	...	101	982,848	14,038	3	2,894	279,682	...	24	...	1,475	363	29,397	...
Drugs, chemicals, allied products	463	1,298,773	47,282	1	12,552	955,241	257	444	1,297,271	46,394	1	12,264	938,113	...	19	1,502	888	288	17,128	257
Tobacco and products (exc. leaf)	200	897,100	6,203	...	1,875	121,724	...	200	897,100	6,203	...	1,875	121,724	...	...	...	...	...	...	...
Dry goods, apparel	620	1,404,255	40,896	91	7,215	762,904	248	612	1,401,729	40,333	91	7,098	753,292	...	8	2,526	563	117	9,612	248
Furniture, home furnishings	326	367,558	12,032	17	2,588	228,343	1,468	320	363,769	10,211	17	2,092	192,108	...	6	3,789	1,821	496	36,235	1,468
Paper and its products	769	(x)	(x)	(x)	(x)	(x)	(x)	768	1,211,165	43,506	7	8,408	826,930	....	1	(x)	(x)	(x)	(x)	(x)
Automotive equipment, tires and tubes	152	292,342	10,033	7	2,615	192,451	5,558	143	268,091	8,062	7	2,029	156,705	...	9	24,251	1,981	586	35,746	5,558
Electrical goods	663	1,648,478	21,627	4	4,347	437,030	3,290	657	1,646,670	20,164	4	3,873	399,949	...	6	1,808	1,463	474	37,081	3,290
Hardware, plumbing, heating	438	537,222	13,083	10	2,968	256,767	...	438	537,222	13,083	10	2,968	256,767	...	...	...	...	...	...	...

See footnotes at end of table.

Table 1 A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Total wholesale trade							Wholesale establishments							Administrative offices and auxiliary units					
	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thous. dollars)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thous. dollars)
Type by Kind of Business--Con.																				
Manufacturers' sales offices (without stocks)--Continued																				
Lumber, construction materials	427	(x)	(x)	(x)	(x)	(x)	(x)	423	1,079,366	30,205	17	6,544	520,928	...	4	(x)	(x)	(x)	(x)	(x)
Machinery, equipment, supplies	1,912	2,563,475	70,960	57	14,351	1,355,507	591	1,903	2,562,915	69,321	57	14,007	1,320,215	...	9	560	1,639	344	35,292	591
Metals, metal work (exc. scrap)	948	(x)	(x)	(x)	(x)	(x)	(x)	947	6,254,806	49,050	15	9,732	980,228	...	1	(x)	(x)	(x)	(x)	(x)
Other manufacturers' sales offices	716	3,772,559	42,280	21	8,313	816,544	798	704	3,766,706	39,318	21	7,592	758,166	...	12	5,853	2,962	721	58,378	798
Agents, brokers, total	24,377	34,619,208	356,740	21,820	103,258	6,887,793	71,543	24,361	34,610,092	350,148	21,820	101,650	6,761,190	68,829	16	9,116	6,592	1,608	126,603	2,714
Groceries, confectionery, meats	3,171	5,487,102	45,285	2,938	10,962	832,369	9,002	3,171	5,487,102	45,285	2,938	10,962	832,369	9,002	...	...	...	...	...	...
Farm products (edible)	1,161	1,785,069	28,572	933	8,329	539,576	3,640	1,155	1,778,371	25,069	933	7,440	468,634	3,640	6	6,698	3,503	889	70,942	...
Beer, wines, distilled spirits	97	64,187	727	73	171	14,111	560	97	64,187	727	73	171	14,111	560	...	...	...	...	...	...
Drugs, chemicals, allied products	499	392,648	7,281	368	1,625	137,342	1,427	499	392,648	7,281	368	1,625	137,342	1,427	...	...	...	...	...	...
Tobacco and products (exc. leaf)	19	5,520	54	20	20	999	21	19	5,520	54	20	20	999	21	...	...	...	...	...	...
Dry goods, apparel	3,298	(x)	(x)	(x)	(x)	(x)	(x)	3,293	5,497,838	63,214	3,090	12,117	1,149,949	8,143	5	(x)	(x)	(x)	(x)	(x)
Furniture, home furnishings	1,045	469,963	9,337	984	2,221	183,772	991	1,045	469,963	9,337	984	2,221	183,772	991	...	...	...	...	...	...
Paper and its products	407	251,077	3,904	340	878	75,316	512	407	251,077	3,904	340	878	75,316	512	...	...	...	...	...	...
Farm products (raw materials)	3,747	11,741,177	58,384	3,705	35,523	1,339,936	18,201	3,744	11,739,902	58,287	3,705	35,492	1,338,167	18,188	3	1,275	97	31	1,769	13
Automotive	556	459,614	8,167	489	1,823	159,706	802	556	459,614	8,167	489	1,823	159,706	802	...	...	...	...	...	...
Electrical goods	1,313	(x)	(x)	(x)	(x)	(x)	(x)	1,312	683,553	13,970	1,207	3,236	271,221	1,872	1	(x)	(x)	(x)	(x)	(x)
Hardware, plumbing, heating	1,236	468,431	12,985	1,136	2,982	237,905	2,191	1,236	468,431	12,985	1,136	2,982	237,905	2,191	...	...	...	...	...	...
Lumber, construction materials	788	539,286	7,888	654	1,901	160,633	2,260	788	539,286	7,888	654	1,901	160,633	2,260	...	...	...	...	...	...
Machinery, equipment, supplies	3,365	1,422,424	38,669	2,841	8,525	728,944	7,966	3,365	1,422,424	38,669	2,841	8,525	728,944	7,966	...	...	...	...	...	...
Metals, metal work (exc. scrap)	743	726,293	8,577	608	1,843	158,893	1,089	743	726,293	8,577	608	1,843	158,893	1,089	...	...	...	...	...	...
Waste materials	90	200,562	3,227	50	557	51,347	532	90	200,562	3,227	50	557	51,347	532	...	...	...	...	...	...
Other agents, brokers	2,842	(x)	(x)	(x)	(x)	(x)	(x)	2,841	4,423,321	43,507	2,384	9,857	791,882	9,633	1	(x)	(x)	(x)	(x)	(x)
Assemblers (mainly farm products), total	19,310	10,984,671	315,189	10,114	160,748	6,841,800	433,094	19,268	10,957,893	308,683	10,114	159,068	6,726,810	432,367	42	26,778	6,506	1,680	114,990	727
Fish, sea foods	591	118,225	14,347	501	12,364	403,884	3,859	591	118,225	14,347	501	12,364	403,884	3,859	...	...	...	...	...	...
Other grocery, food specialties	253	206,617	12,920	125	11,576	438,490	21,430	253	206,617	12,920	125	11,576	438,490	21,430	...	...	...	...	...	...
Dairy, poultry products	3,942	1,618,011	51,990	2,756	24,122	1,067,840	36,277	3,939	1,618,011	51,525	2,756	23,977	1,058,747	36,277	3	...	465	145	9,093	...
Fruits, vegetables (fresh)	2,141	1,110,270	122,476	1,352	64,998	2,692,375	33,780	2,137	1,102,832	121,800	1,352	64,848	2,680,956	33,777	4	7,438	676	150	11,419	3
Farm products (raw materials)	11,968	7,772,331	104,420	5,114	44,010	2,057,238	327,289	11,939	7,756,809	101,172	5,114	43,371	2,008,649	326,753	29	15,522	3,248	639	48,589	536
Farm supplies	390	154,985	8,747	246	3,501	174,841	9,997	384	151,167	6,630	246	2,755	128,952	9,809	6	3,818	2,117	746	45,889	188
Assemblers, miscellaneous products	25	4,232	289	20	177	7,132	462	25	4,232	289	20	177	7,132	462	...	...	...	...	...	...

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.

Table 1 B.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and State	Total wholesale trade							Wholesale establishments							Administrative offices and auxiliary units					
	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thous. dollars)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thous. dollars)
United States, total	244,705	190,480,298	8,310,606	163,490	2,463,433	159,496,195	10,329,430	243,366	188,688,801	7,990,713	163,490	2,382,789	153,223,967	10,167,005	1,339	1,791,497	319,893	80,644	6,272,228	162,425
New England	13,223	9,480,860	480,821	6,603	140,937	8,836,533	620,203	13,123	9,341,451	461,899	6,603	136,339	8,472,979	608,506	100	139,409	18,922	4,598	363,554	11,697
Maine	936	490,529	27,594	424	9,735	515,179	43,621	927	490,529	27,136	424	9,616	505,435	43,619	9	...	458	119	9,744	2
New Hampshire	521	188,998	11,471	260	4,073	215,850	14,499	518	188,998	11,291	260	4,037	212,384	14,499	3	...	180	36	3,466	...
Vermont	397	168,216	9,479	206	3,193	171,562	15,411	393	168,216	9,206	206	3,141	166,391	15,411	4	...	273	52	5,171	...
Massachusetts	7,847	6,534,857	305,514	3,791	85,494	5,558,492	377,600	7,788	6,396,231	290,915	3,791	81,884	5,275,514	367,208	59	138,626	14,599	3,610	282,978	10,392
Rhode Island	1,143	722,552	36,631	679	11,413	683,383	56,058	1,136	722,552	35,210	679	11,103	657,035	56,050	7	...	1,421	310	26,348	8
Connecticut	2,379	1,375,708	90,132	1,243	27,029	1,692,067	113,014	2,361	1,374,925	88,141	1,243	26,558	1,656,220	111,719	18	783	1,991	471	35,847	1,295
Middle Atlantic	64,319	58,275,003	2,441,586	44,525	629,871	45,728,573	2,880,081	64,046	57,747,882	2,355,318	44,525	610,213	44,065,220	2,808,883	273	527,121	86,268	19,658	1,663,353	71,198
New York	43,945	43,560,734	1,716,909	29,358	412,202	31,840,701	2,052,049	43,786	43,140,120	1,651,425	29,358	397,720	30,587,987	2,032,869	159	420,614	65,484	14,482	1,252,714	19,180
New Jersey	5,722	3,629,810	210,119	3,794	60,356	4,011,380	257,516	5,695	3,596,934	204,040	3,794	58,812	3,889,931	233,725	27	32,876	6,079	1,544	121,449	23,791
Pennsylvania	14,652	11,084,459	514,558	11,373	157,313	9,876,492	570,516	14,565	11,010,828	499,853	11,373	153,681	9,587,302	542,289	87	73,631	14,705	3,632	289,190	28,227
East North Central	47,665	40,691,548	1,765,891	31,131	492,425	33,781,424	1,842,286	47,412	40,345,543	1,697,848	31,131	474,769	32,430,408	1,805,614	253	346,005	68,043	17,656	1,351,016	36,672
Ohio	11,154	9,552,905	433,877	6,652	124,306	8,291,898	436,245	11,099	9,468,871	421,175	6,652	120,922	8,042,258	426,219	55	84,034	12,702	3,384	249,640	10,026
Indiana	5,358	3,261,958	152,768	3,586	47,240	2,901,361	184,487	5,325	3,227,141	144,878	3,586	45,056	2,748,616	182,159	33	34,817	7,890	2,184	152,745	2,328
Illinois	17,533	18,326,663	716,379	11,983	189,088	13,653,679	689,034	17,454	18,136,506	689,689	11,983	182,512	13,112,559	679,769	79	190,157	26,690	6,576	541,120	9,265
Michigan	8,485	6,720,751	319,375	5,878	88,725	6,203,413	341,436	8,434	6,683,754	304,771	5,878	84,766	5,915,238	326,746	51	36,997	14,604	3,959	288,175	14,690
Wisconsin	5,135	2,829,271	143,492	3,032	43,066	2,731,073	191,084	5,100	2,829,271	137,335	3,032	41,513	2,611,737	190,721	35	...	6,157	1,553	119,336	363
West North Central	31,991	22,137,941	757,154	20,631	249,095	14,580,332	1,109,319	31,814	21,988,833	719,554	20,631	238,499	13,851,824	1,099,917	177	149,108	37,600	10,396	728,508	9,402
Minnesota	6,126	5,077,235	178,416	3,632	56,558	3,452,412	279,392	6,075	5,026,505	166,428	3,632	53,355	3,235,060	273,157	51	50,730	11,988	3,203	217,352	6,235
Iowa	6,003	3,366,206	103,552	4,418	36,165	1,979,433	137,738	5,980	3,361,733	99,434	4,418	35,028	1,901,861	137,735	23	4,473	4,118	1,137	77,572	3
Missouri	7,906	7,504,189	297,188	5,341	91,710	5,709,019	368,464	7,846	7,420,888	281,276	5,341	87,016	5,387,578	365,582	60	83,301	15,912	4,694	321,441	2 982
North Dakota	2,274	939,420	25,739	1,021	9,195	506,648	74,073	2,261	939,420	24,785	1,021	8,916	488,263	74,013	13	...	954	279	18,385	60
South Dakota	1,836	791,608	22,425	1,014	8,422	429,474	40,885	1,829	791,608	21,306	1,014	8,038	405,100	40,884	7	...	1,119	384	24,374	1
Nebraska	3,197	2,365,053	67,288	2,072	23,819	1,309,109	98,316	3,183	2,354,449	64,866	2,072	23,178	1,259,534	98,097	14	10,604	2,422	641	49,575	219
Kansas	4,649	2,094,230	62,546	3,133	23,226	1,194,237	110,451	4,640	2,094,230	61,459	3,133	22,968	1,174,428	110,449	9	...	1,087	258	19,809	2
South Atlantic	22,591	16,448,586	771,220	14,060	272,498	15,182,526	987,601	22,430	16,287,633	739,175	14,060	264,516	14,614,152	969,274	161	160,953	32,045	7,982	568,374	18,327
Delaware	374	483,721	18,514	217	5,358	368,935	23,077	370	483,721	17,734	217	5,153	352,165	23,077	4	...	780	205	16,770	...
Maryland	3,101	2,083,715	105,916	2,130	35,143	2,035,363	132,229	3,076	2,057,749	99,943	2,130	33,639	1,931,957	121,668	25	25,966	5,973	1,504	103,406	10,561
District of Columbia	1,133	1,242,601	63,928	585	17,524	1,221,376	50,826	1,114	1,242,601	62,327	585	17,106	1,187,366	50,815	19	...	1,601	418	34,010	11
Virginia	3,026	2,072,060	103,940	1,856	40,867	2,131,528	135,862	3,000	2,033,470	99,126	1,856	39,625	2,037,457	132,230	26	38,590	4,814	1,242	94,071	3,582
West Virginia	1,737	1,076,754	56,356	849	17,744	1,081,048	71,919	1,737	1,076,754	56,356	849	17,744	1,081,048	71,919	...	...	...	...	...	...
North Carolina	3,980	3,145,768	110,301	2,617	44,351	2,282,750	194,652	3,962	3,129,686	107,716	2,617	43,541	2,230,791	193,418	18	16,082	2,585	810	51,959	1,234
South Carolina	1,620	1,011,118	38,568	1,056	14,253	743,508	55,451	1,609	1,008,042	37,337	1,056	13,848	717,224	55,239	11	3,076	1,231	405	26,284	212
Georgia	3,872	3,331,185	143,750	2,516	46,079	2,703,128	177,714	3,844	3,264,294	133,260	2,516	44,004	2,549,597	175,504	28	66,891	10,490	2,075	153,531	2,210
Florida	3,748	2,001,664	129,947	2,234	51,179	2,614,890	145,871	3,718	1,991,316	125,376	2,234	49,856	2,526,547	145,354	30	10,348	4,571	1,323	88,343	517
East South Central	10,374	7,918,161	302,496	7,686	110,443	5,832,013	489,563	10,318	7,897,253	295,360	7,686	108,104	5,686,981	488,047	56	20,908	7,136	2,339	145,032	1,516
Kentucky	2,469	1,787,816	76,412	1,854	27,270	1,434,790	104,722	2,456	1,784,338	74,471	1,854	26,690	1,396,846	104,626	13	3,478	1,941	580	37,944	96
Tennessee	3,557	3,494,601	118,030	2,469	41,674	2,305,867	215,207	3,529	3,477,171	114,985	2,469	40,726	2,243,969	213,904	28	17,430	3,045	948	61,898	1,303
Alabama	2,606	1,677,829	75,203	2,027	27,538	1,449,634	102,659	2,597	1,677,829	73,785	2,027	26,991	1,417,792	102,602	9	...	1,418	547	31,842	57
Mississippi	1,742	957,915	32,851	1,336	13,961	641,722	66,975	1,736	957,915	32,119	1,336	13,697	628,374	66,915	6	...	732	264	13,348	60
West South Central	20,562	13,140,381	571,266	14,490	199,079	11,306,526	887,704	20,441	13,005,080	548,609	14,490	193,000	10,786,258	884,158	121	135,301	22,657	6,079	520,268	3,546
Arkansas	2,154	861,226	36,588	1,647	14,912	750,405	60,492	2,147	851,613	35,808	1,647	14,705	732,054	60,451	7	9,613	780	207	18,351	41
Louisiana	3,092	2,248,613	108,297	2,007	37,433	2,076,864	165,896	3,068	2,227,058	103,918	2,007	36,187	1,989,004	165,523	24	21,555	4,379	1,246	87,860	373
Oklahoma	3,692	1,739,200	76,828	2,540	26,349	1,564,162	110,796	3,668	1,729,240	72,717	2,540	25,188	1,427,262	109,907	24	9,960	4,111	1,161	136,900	889
Texas	11,624	8,291,342	349,553	8,296	120,385	6,915,095	550,520	11,558	8,197,169	336,166	8,296	116,920	6,637,938	548,277	66	94,173	13,387	3,465	277,157	2,243
Mountain	8,670	4,318,253	208,085	5,644	72,095	4,118,755	305,184	8,615	4,270,113	200,899	5,644	70,246	3,980,723	304,759	55	48,140	7,186	1,849	138,032	425
Montana	1,406	604,244	22,786	657	7,713	450,253	49,806	1,396	587,330	21,779	657	7,470	429,461	49,770	10	16,914	1,007	243	20,792	36
Idaho	1,152	415,822	19,957	734	9,112	444,653	26,998	1,147	415,822	19,561	734	8,999	436,770	26,960	5	...	396	113	7,883	38
Wyoming	463	153,477	6,144	339	2,223	130,082	14,290	463	153,477	6,144	339	2,223	130,082	14,290	...	...	...	...	...	...
Colorado	2,671	1,659,829	78,944	1,826	26,481	1,512,756	97,284	2,650	1,628,603	75,028	1,826	25,483	1,442,332	97,063	21	31,226	3,916	998	70,424	221
New Mexico	722	259,969	12,766	566	4,599	257,575	26,280	718	259,969	12,452	566	4,508	251,236	26,280	4	...	314	91	6,339	...
Arizona	868	420,481	24,557	605	8,220	468,363	29,939	864	420,481	24,023	605	8,087	458,214	29,938	4	...	534	133	10,149	1
Utah	1,131	724,933	38,255	726	12,411	764,973	53,139	1,123	724,933	37,298	726	12,150	743,416	53,059	8	...	957	261	21,557	80
Nevada	257	79,498	4,676	191	1,336	90,100	7,448	254	79,498	4,614	191	1,326	89,212	7,399	3	...	62	10	888	49
Pacific	25,310	18,069,565	1,012,087	18,720	296,990	20,129,513	1,207,489	25,167	17,805,013	972,051	18,720	287,103	19,335,422	1,197,847	143	264,552	40,036	9,887	794,091	9,642
Washington	4,186	2,658,504	153,442	2,734	47,575	3,140,458	189,624	4,147	2,643,174	145,511	2,734	45,658	2,987,103	188,998	39	15,330	7,931	1,917	153,355	626
Oregon	2,577	1,908,141	98,343	1,649	30,237	2,006,855	141,495	2,561	1,891,251	94,418	1,649	29,314	1,935,780	141,162	16	16,890	3,925	923	71,075	333
California	18,547	13,502,920	760,302	14,337	219,178	14,982,200	876,370	18,459	13,270,588	732,122	14,337	212,131	14,412,539	867,687	88	232,332	28,180	7,047	569,661	8,683

* Proprietors of unincorporated businesses.

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)			Sales, entire year (Thousand dollars)			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year (Thousand dollars)		Active proprietors* (Number)		Paid employees, workweek ended nearest Nov. 15 (Number)		Stocks on hand, end of year, at cost (Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
United States, total	243,366	199,726	168,262	188,688,801	54,888,480	66,739,607	n.a.	n.a.	7,990,713	2,589,876	163,490	133,466	2,382,789	1,605,347	10,167,005	3,847,552
Type of Operation																
Merchant wholesalers	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	11.6	13.1	5,064,381	1,498,353	106,823	71,924	1,507,990	948,601	7,206,834	2,620,862
Manufacturers' sales branches, offices, total	23,768	17,926	16,863	52,738,577	14,253,609	16,174,882	7.4	10.7	1,921,654	665,879	781	385	501,615	315,088	1,749,770	689,251
Sales branches (with stocks)	15,716	12,844	n.a.	29,229,717	9,610,329	n.a	10.0	12.5	1,501,413	533,930	527	260	411,725	267,514	1,749,770	689,251
Sales offices (without stocks)	8,052	5,082	n.a.	23,508,860	4,643,280	n.a.	4.3	6.9	420,241	131,949	254	125	89,890	47,574	...	...
Petroleum bulk stations, terminals	29,451	30,825	19,611	10,615,650	3,807,908	2,390,213	9.0	11.0	345,847	156,366	23,952	23,061	113,466	99,956	709,205	235,596
Agents, brokers	24,361	21,083	18,467	34,610,092	11,779,499	14,517,239	2.6	2.8	350,148	162,692	21,820	18,603	101,650	92,522	68,829	88,724
Assemblers (mainly farm products)	19,268	28,931	34,143	10,957,893	2,509,632	4,452,099	6.1	9.3	308,683	106,586	10,114	19,493	159,068	149,180	432,367	213,119
Type by Kind of Business																
Merchant wholesalers, total	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	11.6	13.1	5,064,381	1,498,353	106,823	71,924	1,507,990	948,601	7,206,834	2,620,862
Groceries, confectionery, meats	17,345	15,681	15,224	11,356,738	3,940,781	5,386,861	8.8	11.3	549,042	224,394	13,789	11,846	182,847	153,704	890,204	432,885
Groceries (general line)	4,265	3,942	5,748	5,799,121	2,185,736	2,938,579	8.1	9.5	285,414	112,922	2,091	1,558	94,434	76,616	598,773	300,018
Confectionery	2,077	2,089	2,028	377,047	132,682	250,008	11.9	13.2	24,438	8,051	2,004	2,004	9,609	7,075	25,086	9,440
Fish, sea foods	1,233	1,182	1,316	393,662	131,248	205,331	15.6	19.9	30,070	12,236	1,138	981	11,167	9,022	16,274	6,601
Meats, meat products	3,507	2,552	2,225	1,999,476	519,593	689,977	7.4	11.1	82,098	29,196	3,500	2,503	25,127	18,771	34,034	10,838
Other grocery, food specialties	6,263	5,916	3,907	2,787,432	971,522	1,302,966	9.7	14.1	127,022	61,989	5,056	4,800	42,510	42,220	216,037	105,988
Farm products (edible)	13,539	10,945	8,972	7,500,941	2,110,766	3,061,240	11.6	13.0	463,551	132,283	13,460	10,296	155,933	94,212	144,524	47,466
Dairy, poultry products	6,668	4,559	3,276	4,278,748	967,914	1,395,858	13.0	16.0	305,494	76,389	5,823	3,615	103,476	52,342	92,119	25,743
Fruits, vegetables (fresh)	6,871	6,386	5,696	3,222,193	1,142,852	1,665,382	9.8	10.5	158,057	55,894	7,637	6,681	52,457	41,870	52,405	21,723
Beer, wines, distilled spirits	7,195	6,232	n.a.	4,069,729	1,249,164	n.a.	10.9	12.9	224,362	73,677	5,422	4,507	63,637	46,211	374,745	121,471
Beer, ale	5,668	4,812	n.a.	1,550,562	502,111	n.a.	14.2	15.4	106,498	31,938	4,826	3,854	34,467	23,359	70,229	19,869
Wines, distilled spirits	1,527	1,420	n.a.	2,519,167	747,053	n.a.	8.9	11.3	117,864	41,739	596	653	29,170	22,852	304,516	101,602
Drugs, chemicals, allied products	4,671	3,298	2,376	2,282,226	801,813	947,962	15.8	17.3	186,477	69,096	2,637	1,598	56,042	40,226	264,617	114,569
Drugs (general line)	303	297	494	848,870	363,621	407,192	11.9	13.0	65,836	27,504	37	39	22,127	16,811	117,360	56,734
Drugs, drug sundries (specialty lines)	1,902	1,321	707	521,476	157,190	127,766	22.4	26.5	46,810	17,525	1,338	774	14,683	11,453	61,283	20,216
Industrial chemicals, explosives	1,189	746	570	690,019	200,719	283,476	13.4	15.0	45,839	14,087	518	321	10,696	5,954	51,078	23,224
Paints, varnishes	1,277	934	605	221,861	80,283	129,528	22.6	24.4	27,992	9,980	744	464	8,536	6,008	34,896	14,395
Tobacco and products (exc. leaf)	3,019	2,717	1,721	2,529,576	1,106,215	858,329	5.2	4.9	75,456	26,946	2,743	2,337	26,143	18,785	115,748	49,427
Dry goods, apparel	11,733	8,275	7,383	5,727,719	1,888,952	2,817,742	11.8	13.1	346,731	126,554	9,294	6,399	79,451	68,986	672,545	275,753
Clothing, furnishings, footwear	5,133	4,178	3,577	1,558,536	700,501	1,104,149	14.2	14.4	111,332	49,471	4,490	3,444	29,578	27,109	197,197	87,030
Dry goods (general line)	182	222	867	457,242	206,983	569,532	13.0	15.1	36,360	18,051	67	124	9,822	11,377	68,967	39,928
Dry goods specialties, piece goods, notions	5,284	3,244	2,735	1,947,798	556,301	928,629	12.2	13.4	117,064	37,963	4,250	2,544	27,805	21,142	215,882	84,897
Piece goods converters	1,134	631	204	1,764,143	425,167	215,432	8.9	9.7	81,975	21,069	487	287	12,246	9,358	190,499	63,898
Furniture, home furnishings	3,813	2,214	1,750	1,314,945	373,464	494,777	16.6	17.2	118,362	33,372	2,742	1,448	32,187	18,817	163,240	70,838
Furniture (household, office)	1,173	433	521	379,730	61,188	126,846	19.9	20.8	43,160	6,322	814	237	11,547	3,791	45,772	9,507
Home furnishings, floor coverings	2,640	1,781	1,229	935,215	312,276	367,931	15.3	16.6	75,202	27,050	1,928	1,211	20,640	15,026	117,468	61,331
Paper and its products	4,044	2,898	2,297	1,901,747	574,973	704,388	15.5	17.2	179,649	56,490	2,401	1,693	49,067	31,912	194,829	74,566
Paper (exc. stationery and wallpaper)	2,904	2,102	1,645	1,688,542	507,699	606,936	13.9	16.0	144,259	46,894	1,734	1,247	37,221	24,932	161,033	64,245
Stationery, office supplies	880	515	427	180,867	46,551	66,592	26.6	24.0	30,001	6,376	565	330	10,063	4,806	27,731	5,932
Wallpaper	260	281	225	32,338	20,723	30,860	33.6	33.4	5,389	3,220	102	116	1,783	2,174	6,065	4,389
Farm products (raw materials)	2,594	2,086	3,400	6,903,993	1,628,706	3,697,456	3.6	6.9	90,860	37,871	2,024	1,569	24,568	27,712	465,422	284,679
Automotive	14,693	7,818	3,451	4,091,589	1,055,387	1,383,057	17.8	17.5	424,634	100,927	10,130	5,236	136,329	67,380	606,650	141,134
Automobiles, other motor vehicles	2,270	n.a.	n.a.	1,450,371	n.a.	n.a.	10.0	n.a.	79,398	n.a.	1,501	n.a.	24,234	n.a.	122,055	n.a.
Automotive equipment, tires and tubes	12,423	n.a.	n.a.	2,640,718	n.a.	n.a.	22.0	n.a.	345,236	n.a.	8,629	n.a.	112,095	n.a.	484,595	n.a.
Electrical goods	5,443	3,072	2,182	4,424,566	788,024	846,689	12.7	16.6	321,918	71,599	2,877	1,555	90,448	38,592	514,871	83,485
Electrical goods (general line)	540	455	863	1,521,874	300,377	367,901	10.2	13.4	92,550	23,635	33	49	26,305	12,012	180,193	26,988
Wiring supplies, construction materials, apparatus, and equipment	2,385	1,162	433	864,672	150,952	83,117	16.2	18.3	81,426	15,150	1,501	689	23,151	8,999	108,855	20,087
Electrical appliances, specialties	2,518	1,455	886	2,038,020	336,695	395,671	13.1	18.6	147,942	32,814	1,343	817	40,992	17,581	225,823	36,410
Hardware, plumbing, heating	5,901	3,568	2,953	3,826,957	971,975	1,212,738	15.4	18.4	361,684	102,030	3,138	1,643	102,740	62,715	626,816	209,776
Hardware	2,153	1,343	1,249	2,013,997	592,000	714,528	15.6	18.4	203,852	64,556	1,259	607	59,359	40,180	366,191	146,595
Plumbing, heating equipment, supplies	3,748	2,225	1,704	1,812,960	379,975	498,210	15.1	18.4	157,832	37,474	1,879	1,036	43,381	22,535	260,625	63,181
Lumber, construction materials	5,890	3,303	3,774	3,934,736	804,392	1,283,891	14.0	15.2	303,907	63,029	2,972	1,498	87,064	37,420	277,077	80,308
Lumber, millwork	3,312	1,670	1,688	2,793,620	487,610	772,446	10.8	12.8	168,222	32,070	1,713	808	47,269	18,188	197,596	46,629
Other construction materials	2,578	1,633	2,086	1,141,116	316,782	511,445	22.0	19.0	135,685	30,959	1,259	690	39,795	19,232	79,481	33,679
Machinery, equipment, supplies	21,430	11,270	6,988	6,731,372	1,440,371	1,268,760	18.0	20.0	673,944	157,193	13,480	6,532	189,617	89,779	944,111	236,155
Commercial machines, equipment	4,814	1,643	812	870,025	136,822	116,383	23.9	23.5	112,506	17,670	3,537	1,123	32,722	11,299	120,325	18,504
Construction machinery, equipment	936	404	252	786,561	96,556	56,171	16.5	20.1	74,349	10,525	344	144	17,832	5,059	132,060	15,902
Farm-dairy machinery, equipment	883	319	208	485,297	59,395	58,351	11.6	16.5	28,568	4,864	521	163	8,152	2,866	57,762	7,490
Industrial machinery, equipment, supplies	7,304	4,018	3,004	2,999,989	640,936	685,719	16.0	17.3	269,660	61,028	3,973	1,991	72,763	33,137	401,110	104,720
Professional equipment, supplies	2,596	1,634	952	571,154	172,855	135,188	25.6	28.8	88,750	29,635	1,480	766	29,198	17,972	90,834	32,833
Service establishment equipment, supplies	4,240	3,008	1,574	767,142	268,725	166,402	19.0	20.1	75,640	27,408	3,312	2,256	23,057	16,882	111,313	47,452
Transportation (exc. automotive) equipment, supplies	657	244	186	251,204	65,082	50,546	19.7	17.9	24,471	6,063	313	89	5,893	2,564	30,707	9,254

See footnotes at end of table.

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)			Sales, entire year (Thousand dollars)			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year (Thousand dollars)		Active proprietors * (Number)		Paid employees, workweek ended nearest Nov. 15 (Number)		Stocks on hand, end of year, at cost (Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business--Con.																
Merchant wholesalers--Con.																
Metals, metal work (exc. scrap)..	1,803	1,017	856	2,056,715	515,975	672,581	12.1	12.0	137,293	32,620	827	479	33,568	17,226	192,446	63,741
Iron, steel and products.....	1,545	853	580	1,551,841	304,440	278,023	13.7	16.6	116,112	27,137	725	409	28,516	14,607	156,207	46,544
Nonferrous metals, metal work..	258	164	276	504,874	211,535	394,558	7.2	5.2	21,181	5,483	102	70	5,052	2,619	36,239	17,197
Waste materials.....	7,717	6,059	3,919	2,699,300	656,000	474,453	11.9	14.7	167,546	46,040	7,410	5,956	59,817	46,423	103,078	57,201
Iron, steel scrap.....	3,054	1,869	600	1,699,428	334,136	207,759	9.6	12.7	85,058	18,949	2,744	1,741	27,981	17,802	52,608	22,808
Other scrap, waste materials...	4,663	4,190	3,319	999,872	321,864	266,694	15.6	16.8	82,488	27,091	4,666	4,215	31,836	28,621	50,470	34,393
Other merchant wholesalers.....	15,688	10,508	11,932	8,413,740	2,630,874	4,094,250	9.9	11.2	438,965	144,232	11,477	7,332	138,532	88,501	655,911	277,408
Amusement, sporting goods.....	2,226	1,128	581	566,754	124,479	90,239	17.2	20.2	50,044	12,322	1,742	800	16,094	8,030	71,398	19,847
Books, periodicals, newspapers.	1,601	866	421	459,950	168,572	127,546	18.0	18.2	51,837	17,388	1,040	497	22,449	12,635	28,049	9,300
Coal, coke.....	982	919	824	2,077,284	512,835	679,103	4.2	8.1	46,303	19,667	261	293	11,311	9,702	64,630	31,641
Farm supplies.....	1,658	1,477	1,158	1,271,599	333,844	589,695	9.0	13.6	58,936	19,784	1,146	1,075	20,734	14,431	89,965	44,587
Jewelry.....	3,391	1,805	1,666	799,012	234,054	355,086	15.1	17.6	62,943	19,741	3,183	1,564	16,506	10,170	156,782	56,172
Petroleum and products.....	1,196	1,275	3,114	750,220	196,734	723,968	8.6	12.8	30,807	11,525	705	817	8,822	6,799	34,060	10,408
Merchant wholesalers, miscellaneous products.....	4,634	3,038	4,168	2,488,921	1,060,356	1,528,613	10.6	8.0	138,095	43,805	3,400	2,286	42,616	26,734	211,027	105,453
Manufacturers' sales branches (with stocks), total.....	15,716	12,844	n.a.	29,229,717	9,610,329	n.a.	10.0	12.5	1,501,413	533,930	527	260	411,725	267,514	1,749,770	689,251
Groceries, confectionery, meats..	3,138	2,592	...	6,802,136	2,333,306	...	6.8	11.1	212,563	104,219	16	31	65,866	59,154	231,804	93,974
Confectionery.....	133	56	...	355,338	61,001	...	12.0	13.9	14,924	2,602	6	5	4,210	1,449	15,820	2,349
Meats, meat products.....	734	924	...	2,770,342	1,076,480	...	4.2	6.8	65,731	39,510	6	6	22,769	25,373	70,576	30,421
Other grocery, food specialties	2,271	1,612	...	3,676,456	1,195,825	...	8.3	14.9	131,908	62,107	4	20	38,887	32,332	145,408	61,204
Dairy, poultry products.....	707	610	...	880,074	199,200	...	13.4	17.2	60,977	11,321	12	3	17,682	6,554	32,932	11,313
Beer, wines, distilled spirits...	254	409	...	748,346	274,265	...	10.3	19.1	32,165	15,532	16	5	8,378	6,487	22,607	10,810
Beer, ale.....	196	320	...	219,775	81,587	...	17.3	22.3	22,106	6,787	10	2	6,276	3,433	3,513	2,068
Wines, distilled spirits.....	58	89	...	528,571	192,678	...	7.4	17.7	10,059	8,745	6	3	2,102	3,054	19,094	8,742
Drugs, chemicals,allied products.	1,426	900	...	2,328,669	758,232	...	13.0	18.2	125,270	51,432	12	13	31,725	22,879	147,892	63,531
Drugs, drug sundries.....	249	237	...	502,833	202,097	...	21.6	27.6	46,609	18,269	1	4	12,404	8,757	43,614	19,007
Industrial chemicals,explosives	478	334	...	1,472,119	381,767	...	8.7	12.3	48,002	18,168	8	2	10,512	6,838	62,824	23,916
Paints, varnishes.....	699	329	...	353,717	174,368	...	18.8	20.4	30,659	14,995	3	7	8,809	7,284	41,454	20,608
Tobacco and products (exc. leaf).	41	44	...	797,902	446,489	...	6.7	13.9	7,896	8,437	8	6	2,460	4,059	25,368	11,769
Dry goods, apparel.....	416	510	...	1,573,229	510,384	...	6.3	12.3	54,877	31,197	48	76	11,453	13,917	121,826	62,248
Clothing, furnishings, footwear	196	297	...	384,498	300,302	...	10.5	13.0	22,864	18,161	31	59	4,766	8,168	41,017	32,929
Dry goods, piece goods,notions.	220	213	...	1,188,731	210,082	...	4.9	11.2	32,013	13,036	17	17	6,687	5,749	80,809	29,319
Furniture, home furnishings.....	376	285	...	534,135	131,625	...	10.9	14.0	29,097	8,634	31	4	7,358	3,961	22,503	11,724
Furniture (household, office)..	217	121	...	170,008	26,221	...	16.0	15.3	13,511	2,321	15	...	3,285	1,219	7,922	1,979
Home furnishings, floor coverings.....	159	164	...	364,127	105,404	...	8.5	13.7	15,586	6,313	16	4	4,073	2,742	14,581	9,745
Paper and its products.....	305	317	...	192,386	177,454	...	15.6	16.5	18,165	12,183	13	1	5,118	6,173	20,475	14,361
Stationery, office supplies....	184	125	...	60,680	14,047	...	21.8	27.7	8,256	2,185	...	1	2,340	n.a.	6,591	1,320
Other paper products.....	121	192	...	131,706	163,407	...	12.8	15.5	9,909	9,998	13	...	2,778	n.a.	13,884	13,041
Automotive equipment, tires and tubes.....	700	n.a.	...	1,571,876	n.a.	...	10.8	...	91,097	n.a.	31	n.a.	29,603	n.a.	228,437	n.a.
Electrical goods.....	669	393	...	2,727,808	643,067	...	9.0	7.6	170,411	29,274	19	4	45,952	12,608	122,878	29,266
Wiring supplies, construction materials, apparatus, and equipment.....	453	313	...	2,516,717	619,721	...	9.0	7.2	160,425	26,823	13	2	42,984	11,399	102,659	26,549
Electrical appliances, specialties.....	216	80	...	211,091	23,346	...	9.3	19.8	9,986	2,451	6	2	2,968	1,209	20,219	2,717
Hardware, plumbing, heating.....	630	617	...	664,527	276,045	...	13.0	15.9	50,493	21,207	33	9	13,773	11,946	54,732	33,894
Hardware.....	110	98	...	78,050	24,412	...	17.1	19.9	8,150	2,728	9	...	1,609	1,495	7,964	3,461
Plumbing, heating equipment, supplies.....	520	519	...	586,477	251,633	...	12.5	15.5	42,343	18,479	24	9	12,169	10,451	46,768	30,433
Lumber, construction materials...	457	353	...	613,076	238,475	...	16.6	14.1	56,085	18,350	54	13	15,786	9,821	53,217	23,484
Lumber, millwork.....	118	74	...	130,829	33,603	...	11.6	16.9	7,036	2,064	21	10	1,786	1,314	19,915	8,073
Other construction materials...	339	279	...	482,247	204,872	...	18.0	13.6	49,049	16,282	33	3	14,000	8,507	33,302	15,411
Machinery, equipment, supplies...	4,847	3,623	...	4,401,264	1,044,245	...	14.0	19.3	390,724	114,373	158	50	99,976	57,785	344,309	145,442
Commercial machines, equipment.	1,759	1,017	...	740,048	150,763	...	32.4	33.6	176,388	33,317	30	19	41,559	17,194	50,186	14,825
Construction machinery, equipment.....	57	26	...	45,807	11,975	...	14.5	10.2	3,012	770	4	2	670	257	5,945	1,212
Farm-dairy machinery, equipment	285	328	...	1,299,152	290,972	...	6.0	15.6	45,368	22,632	10	...	13,828	12,394	112,645	51,075
Industrial machinery,equipment supplies.....	1,785	1,348	...	1,811,835	399,688	...	11.4	15.8	116,511	34,428	68	17	29,390	15,349	115,279	50,572
Professional equipment,supplies	595	570	...	147,522	75,352	...	25.5	26.9	23,954	11,525	12	12	8,094	6,882	22,649	9,742
Service establishment equipment,supplies.....	296	324	...	263,023	111,438	...	11.6	18.0	17,328	11,201	30	...	4,347	5,517	18,717	17,472
Transportation (exc. automotive) equipment, supplies.....	70	10	...	93,877	4,057	...	16.6	23.2	8,163	500	4	...	2,088	192	18,888	544
Metals, metal work (exc. scrap)..	502	481	...	1,165,376	469,922	...	8.5	8.2	50,500	19,492	13	2	13,713	10,025	107,943	52,412
Iron, steel and products.....	398	391	...	813,009	366,849	...	9.8	8.5	41,735	16,124	13	1	10,829	8,411	76,971	40,649
Nonferrous metals, metal work..	104	90	...	352,367	103,073	...	5.5	7.3	8,765	3,368	...	1	2,404	1,614	30,972	11,763
Other manufacturers' sales branches.....	1,248	627	...	4,228,913	n.a.	...	9.1	...	151,093	n.a.	63	n.a.	43,357	n.a.	212,847	n.a.
Amusement, sporting goods.....	173	119	...	283,129	94,315	...	13.0	12.2	20,154	6,250	9	2	6,500	3,570	29,857	8,632
Books, periodicals, newspapers.	75	62	...	74,643	30,871	...	34.6	36.8	9,790	5,300	10	10	3,782	2,591	7,333	6,711
Coal, coke.....	16	6	...	88,171	6,461	...	3.5	19.8	1,708	455	8	...	401	224	7,084	1,364
Farm supplies.....	188	122	...	204,463	52,472	...	9.2	13.7	8,499	2,723	3	6	2,480	1,444	7,939	2,957
Jewelry.....	37	31	...	51,110	53,478	...	20.4	7.6	5,693	2,183	6	1	1,250	943	5,042	3,303
Petroleum and products.....	27	56	...	24,180	21,262	...	11.6	21.6	1,619	2,236	3	...	404	885	1,996	2,466
Manufacturers' sales branches, miscellaneous products.....	732	231	...	3,503,217	n.a.	...	8.2	...	103,630	n.a.	24	n.a.	28,540	n.a.	153,596	n.a.

See footnotes at end of table.

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)			Sales, entire year (Thousand dollars)			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year (Thousand dollars)		Active proprietors * (Number)		Paid employees, workweek ended nearest Nov. 15 (Number)		Stocks on hand, end of year, at cost (Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business--Con.																
Manufacturers' sales offices (without stocks), total	8,052	5,082	n.a.	23,508,860	4,643,280	n.a.	4.3	6.9	420,241	131,949	254	125	89,890	47,574	...	...
Groceries, confectionery, meats	376	810	...	1,165,153	346,375	...	6.9	17.5	28,398	15,968	3	3	7,933	7,109	...	...
Confectionery	18	4	...	69,686	2,199	...	2.4	25.5	1,026	110	1	...	287	33	...	...
Meats, meat products	22	16	...	39,166	14,331	...	5.4	5.9	578	381	...	...	157	155	...	...
Other grocery, food specialties	336	790	...	1,056,301	329,845	...	7.2	17.9	26,794	15,477	2	3	7,489	7,001	...	...
Dairy, poultry products	16	75	...	74,049	21,682	...	7.8	10.2	1,965	548	1	3	581	270	...	...
Beer, wines, distilled spirits	101	89	...	982,848	132,530	...	5.6	13.4	14,038	4,541	3	...	2,894	1,636	...	...
Drugs, chemicals, allied products	444	235	...	1,297,271	299,150	...	10.9	17.0	46,394	14,173	1	13	12,264	5,137	...	...
Drugs, drug sundries	78	54	...	189,667	50,153	...	13.0	22.3	9,893	2,985	...	6	2,140	1,059	...	...
Industrial chemicals, explosives	291	124	...	974,573	219,256	...	10.3	15.0	30,789	8,906	1	7	8,728	3,253	...	...
Paints, varnishes	75	57	...	133,031	29,741	...	11.6	22.5	5,712	2,282	...	...	1,396	825	...	...
Tobacco and products (exc. leaf)	200	136	...	897,100	279,863	...	2.6	1.1	6,203	2,131	...	1	1,875	1,082	...	...
Dry goods, apparel	612	372	...	1,401,729	341,970	...	5.7	7.1	40,333	12,519	91	68	7,098	4,219	...	...
Clothing, furnishings, footwear	318	241	...	459,732	121,306	...	8.3	10.1	19,671	6,440	69	63	3,521	2,173	...	...
Dry goods, piece goods, notions	294	131	...	941,997	220,664	...	4.4	5.4	20,662	6,079	22	5	3,577	2,046	...	...
Furniture, home furnishings	320	131	...	363,769	67,840	...	5.6	10.1	10,211	2,878	17	12	2,092	982	...	...
Furniture (household, office)	51	25	...	19,120	4,399	...	8.1	18.0	907	383	12	...	170	150	...	...
Home furnishings, floor coverings	269	106	...	344,649	63,441	...	5.5	9.5	9,304	2,495	5	12	1,922	832	...	...
Paper and its products	768	309	...	1,211,165	187,434	...	6.1	5.5	43,506	6,442	7	1	8,408	2,016	...	...
Fine paper	25	29	...	58,752	29,794	...	4.0	3.7	1,172	594	1	...	172	170	...	...
Stationery, office supplies	338	93	...	139,321	12,085	...	20.5	11.5	23,402	1,140	2	...	4,545	422	...	...
Other paper products	405	187	...	1,013,092	145,555	...	4.3	5.3	18,932	4,708	4	1	3,691	1,424	...	...
Automotive equipment, tires and tubes	143	51	...	268,091	60,046	...	7.2	11.0	8,052	2,168	7	...	2,029	844	...	...
Electrical goods	657	252	...	1,646,670	217,758	...	2.5	4.7	20,164	5,475	4	3	3,873	1,738	...	...
Wiring supplies, construction materials, apparatus, and equipment	556	189	...	925,223	171,363	...	3.4	4.8	14,971	4,290	...	2	3,033	1,419	...	...
Electrical appliances, specialties	101	63	...	721,447	46,395	...	1.3	4.3	5,193	1,185	4	1	840	319	...	...
Hardware, plumbing, heating	438	265	...	537,222	57,877	...	4.8	12.1	13,083	3,494	10	3	2,968	1,378	...	...
Hardware	68	55	...	71,554	16,088	...	7.8	8.4	2,078	713	3	2	806	232	...	...
Plumbing, heating equipment supplies	370	210	...	465,668	41,789	...	4.4	13.5	11,005	2,781	7	1	2,162	1,146	...	...
Lumber, construction materials	423	334	...	1,079,366	260,790	...	7.7	10.6	30,205	12,777	17	4	6,544	4,449	...	...
Lumber, millwork	54	51	...	81,907	17,659	...	6.4	13.8	1,913	1,137	11	4	326	474	...	...
Other construction materials	369	283	...	997,459	243,131	...	7.8	10.3	28,292	11,640	6	...	6,218	3,975	...	...
Machinery, equipment, supplies	1,903	1,106	...	2,562,915	509,441	...	4.8	8.1	69,321	22,012	57	6	14,007	7,751	...	...
Commercial machines, equipment	380	242	...	84,027	22,115	...	23.3	15.7	14,568	2,309	14	1	3,103	1,199	...	...
Construction machinery, equipment	49	29	...	63,220	8,074	...	8.0	13.7	1,605	607	...	...	268	255	...	...
Farm-dairy machinery, equipment	17	2	...	210,828	42	...	3.9	21.4	3,281	5	...	...	737	2	...	...
Industrial machinery, equipment, supplies	1,255	652	...	1,915,550	344,337	...	4.3	8.0	44,392	14,679	26	4	8,847	4,911	...	...
Professional equipment, supplies	81	57	...	67,882	3,964	...	5.7	17.1	2,609	379	4	...	516	175	...	...
Service establishment equipment, supplies	57	56	...	22,641	20,442	...	6.0	11.7	862	1,320	6	1	180	523	...	...
Transportation (exc. automotive) equipment, supplies	64	68	...	198,767	110,467	...	1.9	5.8	2,004	2,713	7	...	356	686	...	...
Metals, metal work (exc. scrap)	947	530	...	6,254,806	1,647,674	...	2.3	2.1	49,050	19,077	15	...	9,732	6,022	...	...
Iron, steel and products	729	455	...	5,410,524	1,395,969	...	2.1	2.0	38,364	15,655	10	...	7,161	4,967	...	...
Nonferrous metals, metal work	218	75	...	844,282	251,705	...	3.4	2.5	10,686	3,422	5	...	2,571	1,055	...	...
Other manufacturers' sales offices	704	387	...	3,766,706	212,850	...	2.7	8.0	39,318	7,746	21	8	7,592	2,861	...	...
Amusement, sporting goods	64	29	...	138,637	13,749	...	5.3	12.8	3,412	858	4	...	643	301	...	...
Books, periodicals, newspapers	127	73	...	54,431	13,337	...	10.8	18.3	3,933	1,588	1	1	700	942	...	...
Coal, coke	64	5	...	361,539	16,199	...	2.2	2.8	3,464	245	...	...	677	58	...	...
Farm supplies	36	20	...	114,755	11,696	...	6.7	7.1	2,362	422	1	...	570	139	...	...
Jewelry	56	29	...	44,823	9,569	...	5.6	6.6	1,795	446	3	4	233	105	...	...
Manufacturers' sales offices, miscellaneous products	357	231	...	3,052,521	148,300	...	2.4	7.4	24,352	4,187	12	3	4,769	1,316	...	...
Agents, brokers, total	24,361	21,083	18,467	34,610,092	11,779,499	14,517,239	2.6	2.8	350,148	162,692	21,820	18,603	101,650	92,522	68,829	88,724
Groceries, confectionery, meats	3,171	2,733	2,296	5,487,102	2,109,490	2,331,805	2.0	1.9	45,285	19,123	2,938	2,422	10,962	n.a.	9,002	12,638
Groceries, foods (exc. as specified)	2,883	2,514	1,961	4,740,299	1,966,086	2,139,340	2.1	1.9	42,354	17,974	2,639	2,224	10,258	n.a.	8,551	11,935
Confectionery	147	65	94	100,226	15,978	13,165	3.7	4.1	1,221	215	160	60	304	102	34	2
Fish, sea foods	58	70	111	32,460	11,811	34,030	4.3	6.2	616	362	49	53	165	196	376	73
Meats, meat products	83	84	130	614,117	115,615	145,270	0.6	1.2	1,094	572	90	85	235	279	41	628
Farm products (edible)	1,155	1,426	1,721	1,778,371	1,039,557	n.a.	3.0	3.6	25,069	17,850	933	1,113	7,440	n.a.	3,640	5,749
Dairy, poultry products	195	284	340	387,457	273,775	n.a.	1.5	3.0	2,523	3,577	161	178	786	n.a.	705	3,788
Fruits, vegetables (fresh)	960	1,142	1,381	1,390,914	765,782	n.a.	3.4	3.8	22,546	14,273	772	935	6,654	n.a	2,935	1,961
Beer, wines, distilled spirits	97	102	n.a.	64,187	30,051	n.a.	4.3	3.9	727	471	73	79	171	262	560	861
Beer, ale	17	19	n.a.	11,839	4,316	n.a.	5.4	3.7	124	60	14	21	36	...	136	11
Wines, distilled spirits	80	83	n.a.	52,343	25,735	n.a.	4.1	3.9	603	411	59	58	135	...	424	850
Drugs, chemicals, allied products	499	478	568	392,648	150,792	n.a.	4.5	5.3	7,281	4,032	368	356	1,625	1,772	1,427	1,519
Drugs, drug sundries	182	147	265	90,155	34,546	...	6.1	8.7	2,332	1,518	148	114	642	792	191	392
Industrial chemicals, explosives	251	241	238	270,335	101,598	166,395	3.9	4.3	4,409	2,218	168	173	842	934	1,120	1,093
Paints, varnishes	66	90	65	32,158	14,648	12,591	4.2	4.2	540	296	54	69	141	46	116	34

See footnotes at end of table.

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)			Sales, entire year (Thousand dollars)			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year (Thousand dollars)		Active proprietors* (Number)		Paid employees, workweek ended nearest Nov. 15 (Number)		Stocks on hand, end of year, at cost (Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business--Con.																
Agents, brokers--Continued																
Tobacco and products (exc. leaf).	19	25	32	5,520	16,135	4,202	3.9	3.6	54	207	20	32	20	78	21	124
Dry goods, apparel	3,293	2,906	2,141	5,497,838	2,092,200	2,119,502	3.2	2.5	63,214	29,340	3,090	2,791	12,117	11,357	8,143	6,447
Clothing, furnishings, footwear.	1,838	1,409	969	1,649,119	439,389	411,916	3.2	3.2	19,273	6,987	1,846	1,375	4,811	3,728	1,407	1,075
Dry goods (general line)	392	27	167	625,591	219,694	273,869	2.3	1.0	4,660	1,474	360	24	1,196	713	358	105
Dry goods, specialties, piece goods, notions	1,063	1,470	1,005	3,223,128	1,433,117	1,433,717	3.3	2.6	39,281	20,879	884	1,392	6,110	6,916	6,378	5,267
Furniture, home furnishings	1,045	789	679	469,963	100,956	161,650	5.9	6.5	9,337	3,206	984	713	2,221	1,807	991	682
Furniture (household, office)	484	259	311	204,345	35,424	77,073	6.4	7.4	3,964	1,328	460	240	896	728	329	332
Home furnishings, floor coverings	561	530	368	265,618	65,532	84,577	5.6	6.1	5,373	1,878	524	473	1,325	1,079	662	350
Paper and its products	407	470	336	251,077	98,607	99,384	4.2	5.1	3,904	2,694	340	362	878	1,132	512	777
Stationery, office supplies	105	169	130	25,076	9,034	9,662	7.3	11.3	799	552	98	142	223	323	219	92
Other paper products	302	301	206	226,001	89,573	89,722	3.9	4.5	3,105	2,142	242	220	655	809	293	685
Farm products (raw materials)	3,744	3,135	2,518	11,739,902	3,206,134	n.a.	1.2	1.7	58,287	26,568	3,705	3,376	35,492	n.a.	18,188	37,397
Automotive	556	331	393	459,614	121,426	123,187	4.8	3.0	8,167	1,856	489	289	1,823	862	802	648
Automobiles	62	31	20	86,535	16,965	9,878	2.2	2.8	791	282	57	13	252	169	233	72
Automotive equipment, tires and tubes	494	300	373	373,079	104,461	113,309	5.3	3.0	7,376	1,574	432	276	1,571	693	569	576
Electrical goods	1,312	837	711	683,553	130,532	n.a.	6.2	5.4	13,970	3,342	1,207	737	3,236	2,021	1,872	880
Wiring supplies, apparatus	945	384	n.a.	477,298	68,627	n.a.	6.4	5.5	10,204	1,831	867	321	2,307	957	1,494	344
Electrical appliances, specialties	367	453	n.a.	206,255	61,905	n.a.	5.7	5.3	3,766	1,511	340	416	929	1,064	378	536
Hardware, plumbing, heating	1,236	904	750	468,431	115,060	121,861	7.2	5.9	12,985	3,206	1,136	811	2,982	1,872	2,191	935
Hardware	497	392	344	227,178	61,860	71,633	6.2	4.7	4,782	1,365	470	361	1,168	784	487	309
Plumbing, heating equipment, supplies	739	512	406	241,253	53,200	50,228	8.2	7.3	8,203	1,841	666	450	1,814	1,088	1,704	626
Lumber, construction materials	788	944	952	539,286	213,760	369,512	4.7	5.1	7,888	4,928	654	752	1,901	2,287	2,260	709
Lumber, millwork	528	538	482	432,518	164,629	280,706	4.1	4.4	4,786	3,118	439	429	1,073	1,348	1,768	374
Other construction materials	260	406	470	106,768	49,131	88,806	7.0	7.4	3,102	1,810	215	323	828	939	492	335
Machinery, equipment, supplies	3,365	3,061	2,355	1,422,424	441,608	468,668	6.6	8.9	38,669	19,373	2,841	2,521	8,525	9,264	7,966	6,520
Commercial machines, equipment	339	664	347	75,938	46,009	34,524	8.5	23.5	3,068	7,158	302	439	956	3,686	868	2,849
Construction machinery, equipment	82	90	150	28,603	16,597	33,043	7.8	6.2	1,227	528	54	74	259	235	552	259
Farm-dairy machinery, equipment	64	71	49	28,993	5,056	7,877	5.7	10.2	814	268	48	67	176	157	353	90
Industrial machinery, equipment, supplies	2,191	1,632	1,411	827,266	236,197	264,332	7.8	6.8	26,480	8,305	1,867	1,418	5,639	3,821	4,951	2,575
Professional equipment, supplies	109	115	78	22,124	13,161	7,875	7.9	6.5	699	414	86	111	200	279	109	259
Service establishment equipment, supplies	380	295	156	258,169	88,748	39,753	4.0	3.4	3,606	1,519	344	265	757	648	866	303
Transportation (exc. automotive) equipment, supplies	200	194	164	181,331	35,840	81,264	4.0	6.7	2,775	1,181	140	147	538	438	267	185
Metals, metal work (exc. scrap)	743	608	417	726,293	359,125	615,443	3.4	2.1	8,577	3,990	608	522	1,843	1,744	1,089	3,135
Iron, steel and products	638	484	319	542,949	215,644	237,063	3.9	2.8	7,171	3,098	522	418	1,578	1,386	899	2,447
Nonferrous metals, metal work	105	124	98	183,344	143,481	378,380	1.9	1.1	1,406	892	86	104	265	358	190	688
Waste materials	90	121	78	200,562	74,181	73,255	3.5	4.1	3,227	1,152	50	82	557	356	532	1,266
Iron, steel scrap	50	51	42	164,613	50,736	49,010	3.2	4.4	2,313	818	34	25	348	222	461	553
Other scrap, waste materials	40	70	36	35,949	23,445	24,245	4.9	3.3	914	334	16	57	209	134	71	713
Other agents, brokers	2,841	2,213	2,520	4,423,321	1,479,885	n.a.	2.6	3.0	43,507	21,354	2,384	1,645	9,857	n.a.	9,633	8,437
Amusement, sporting goods	336	181	161	149,937	19,613	32,009	6.4	7.0	3,305	578	316	166	762	311	420	360
Books, periodicals, newspapers.	118	79	83	57,782	18,299	29,518	11.6	10.7	2,839	917	112	62	989	617	160	40
Coal, coke	201	305	433	655,737	404,269	362,558	2.9	4.4	7,247	8,265	80	77	1,289	2,794	428	3,010
Farm supplies	220	202	260	457,339	108,973	165,223	1.6	2.4	3,316	1,374	173	145	776	n.a.	1,309	337
Jewelry	369	210	175	121,966	18,737	24,521	4.2	4.9	854	320	389	204	237	159	3,210	221
Petroleum and products	124	146	152	373,605	91,930	55,083	1.9	2.8	2,432	1,128	74	88	401	394	173	78
Agents and brokers, miscellaneous products	1,473	1,090	1,256	2,606,935	818,064	n.a.	2.2	2.1	23,514	8,772	1,240	903	5,403	3,920	3,933	4,391
Assemblers (mainly farm products), total	19,268	28,931	34,143	10,957,893	2,509,632	4,452,099	6.1	9.3	308,683	106,586	10,114	19,493	159,068	149,180	432,367	213,119
Fish, sea foods	591	580	17	118,225	30,371	694	23.5	28.1	14,347	4,440	501	631	12,364	11,407	3,859	1,285
Other grocery, food specialties	253	230	246	206,617	38,037	30,701	13.4	13.5	12,920	2,351	125	167	11,576	n.a.	21,430	6,541
Dairy, poultry products	3,939	9,091	5,617	1,618,011	446,168	558,891	7.1	9.4	51,525	17,604	2,756	7,567	23,977	n.a.	36,277	6,342
Fruits, vegetables (fresh)	2,137	2,902	3,809	1,102,832	393,459	603,182	23.0	23.3	121,800	43,752	1,352	1,877	64,848	n.a.	33,777	12,916
Farm products (raw materials)	11,939	15,595	23,811	7,756,809	1,563,840	3,215,760	2.9	5.3	101,172	36,766	5,114	8,776	43,371	n.a.	326,753	181,842
Farm supplies	384	478	407	151,167	34,418	35,297	9.3	10.0	6,630	1,381	246	444	2,755	n.a.	9,809	3,777
Assemblers, miscellaneous products	25	55	236	4,232	3,339	7,574	13.9	13.4	289	292	20	31	177	238	462	416

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
[1] Entries for agents and brokers represent brokerage or commission received as a percent of sales entire year.

Table 1 D.—WHOLESALE ESTABLISHMENTS—GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and State	Establishments (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)			Active proprietors* (Number)		Paid employees, workweek ended nearest Nov. 15 (Number)		Stocks on hand, end of year, at cost (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929	Nov. 1948	1939	1948	1939	1948	1939	1929
United States, total	243,306	199,726	[1]168,262	188,688,801	54,888,480	[1]66,739,607	7,990,713	2,588,876	[1]2,941,698	163,490	133,466	2,382,789	1,605,347	16,168,905	3,847,552	[1]5,042,641
New England	13,123	10,064	9,721	9,341,451	3,149,541	3,988,607	461,899	166,488	202,367	6,603	5,461	126,339	95,342	608,506	236,639	318,635
Maine	927	1,032	986	490,529	165,848	175,853	27,136	10,135	11,202	424	608	9,616	7,454	43,619	18,132	22,973
New Hampshire	518	363	325	188,998	64,263	60,500	11,291	3,735	3,667	260	198	4,037	2,570	14,499	5,184	6,231
Vermont	393	383	308	168,216	57,112	57,393	9,206	3,434	2,899	206	209	3,141	2,364	15,411	5,140	5,432
Massachusetts	7,788	5,932	6,015	6,396,231	2,214,403	2,935,089	290,915	110,681	142,828	3,791	3,183	81,884	59,235	367,208	153,785	214,210
Rhode Island	1,136	761	734	722,552	238,989	275,357	35,210	12,433	14,534	679	455	11,103	7,624	56,050	20,975	22,805
Connecticut	2,361	1,593	1,353	1,374,925	408,926	484,415	88,141	26,070	27,237	1,243	808	26,558	16,095	111,719	33,423	46,984
Middle Atlantic	64,046	45,179	37,913	57,747,882	18,807,570	22,606,845	2,355,318	854,708	945,512	44,525	30,122	610,213	434,059	2,808,883	1,172,326	1,603,266
New York	43,786	30,255	25,110	43,140,120	14,452,737	17,072,380	1,651,425	625,440	677,590	29,358	19,541	397,720	297,738	2,032,869	894,396	1,236,942
New Jersey	5,695	3,523	2,334	3,596,934	1,032,078	935,521	204,040	62,044	54,648	3,794	1,928	58,812	36,089	233,725	74,123	67,615
Pennsylvania	14,565	11,401	10,469	11,010,828	3,322,755	4,598,944	499,853	167,224	213,274	11,373	8,653	153,681	100,232	542,289	203,807	298,709
East North Central	47,412	40,504	31,973	40,345,543	11,164,583	13,401,820	1,697,848	529,755	673,208	31,131	26,815	474,769	310,585	1,805,614	642,468	882,170
Ohio	11,099	9,545	8,005	9,468,871	2,606,812	2,910,629	421,175	130,311	150,293	6,652	6,017	120,922	76,788	426,219	149,298	191,342
Indiana	5,325	4,821	3,726	3,227,141	842,092	888,816	144,878	42,357	42,531	3,586	3,356	45,056	28,761	182,159	57,912	60,212
Illinois	17,454	14,468	11,534	18,136,506	4,977,030	6,660,084	689,689	226,544	336,877	11,983	9,552	182,512	124,835	679,769	256,362	410,039
Michigan	8,434	6,891	5,222	6,683,754	1,918,154	2,018,328	304,771	88,318	93,411	5,878	4,874	84,766	53,308	326,746	105,680	113,976
Wisconsin	5,100	4,779	3,486	2,829,271	820,495	923,963	137,335	42,225	50,094	3,032	3,016	41,513	26,893	190,721	73,216	106,601
West North Central	31,814	33,039	28,591	21,988,833	5,769,120	8,442,430	719,554	246,805	321,140	20,631	21,835	238,499	168,504	1,099,917	445,881	615,524
Minnesota	6,075	6,433	5,243	5,026,505	1,448,297	1,667,535	166,428	59,660	62,428	3,632	4,075	53,355	38,308	273,157	130,109	151,304
Iowa	5,980	5,790	4,936	3,361,733	787,208	1,040,840	99,434	31,690	40,541	4,418	4,306	35,028	24,281	137,735	47,836	68,555
Missouri	7,846	7,608	6,621	7,420,888	2,238,054	3,296,777	281,276	104,138	142,963	5,341	5,198	87,016	64,055	365,582	156,135	238,139
North Dakota	2,261	2,682	2,618	939,420	170,252	261,131	24,785	7,195	9,935	1,021	1,300	8,916	6,335	74,013	22,604	24,418
South Dakota	1,829	2,020	1,972	791,608	133,139	236,095	21,306	5,593	8,614	1,014	1,100	8,038	4,957	40,884	12,139	16,810
Nebraska	3,183	3,378	2,886	2,354,449	564,601	1,053,441	64,866	20,378	28,047	2,072	2,338	23,178	15,419	98,097	35,402	58,442
Kansas	4,640	5,128	4,315	2,094,230	427,569	886,611	61,459	18,151	28,612	3,133	3,518	22,968	15,149	110,449	41,656	57,856
South Atlantic	22,430	17,341	15,556	16,287,633	4,537,886	4,473,555	739,175	219,519	196,090	14,060	11,722	264,516	197,506	969,274	360,363	352,937
Delaware	370	316	286	483,721	157,474	111,0	17,734	6,01	3,778	217	189	5,153	2,962	23,077	4,562	10,514
Maryland	3,076	2,461	2,192	2,057,749	688,138	711,372	99,943	33,260	32,750	2,130	1,904	33,639	25,178	121,668	41,466	48,808
District of Columbia	1,114	735	478	1,242,601	338,233	216,791	62,327	17,616	12,102	585	437	17,106	10,087	50,815	17,980	12,336
Virginia	3,000	2,426	2,331	2,033,470	626,477	621,139	99,126	33,810	29,575	1,856	1,489	39,625	33,008	132,280	75,091	77,714
West Virginia	1,737	1,423	1,127	1,076,754	284,119	341,433	56,356	17,143	19,210	849	754	17,744	11,830	71,919	26,277	29,258
North Carolina	3,962	2,842	2,403	3,129,686	826,694	695,118	107,716	33,367	25,679	2,617	2,068	43,541	43,635	193,418	85,134	63,226
South Carolina	1,609	1,447	1,539	1,008,042	297,078	333,528	37,337	9,979	10,535	1,056	1,101	13,848	8,874	55,239	16,295	17,524
Georgia	3,844	3,009	3,159	3,244,294	797,580	992,009	133,260	34,069	36,184	2,516	2,086	44,004	24,849	175,504	52,904	61,328
Florida	3,718	2,682	2,041	1,991,316	522,093	444,078	125,376	34,257	26,271	2,234	1,694	49,856	37,083	145,354	40,654	32,229
East South Central	10,318	8,154	7,711	7,897,253	1,957,572	2,495,203	295,360	81,299	94,159	7,686	6,278	108,104	62,363	488,047	196,687	234,492
Kentucky	2,456	2,168	2,024	1,784,338	463,769	500,3[illegible]	74,471	23,572	25,872	1,854	1,672	26,690	17,302	104,626	67,544	99,196
Tennessee	3,529	2,634	2,238	3,477,171	835,369	1,043,463	114,985	30,867	34,216	2,469	1,916	40,726	23,343	213,904	68,198	67,510
Alabama	2,597	1,934	1,737	1,677,829	413,607	566,403	73,785	18,737	23,551	2,027	1,565	26,991	14,494	102,602	34,612	43,731
Mississippi	1,736	1,418	1,712	957,915	244,827	384,948	32,119	8,123	10,520	1,336	1,131	13,697	7,224	66,915	26,333	24,055
West South Central	20,441	18,380	17,480	13,005,080	3,425,977	4,726,740	548,609	147,803	166,483	14,490	13,257	193,000	117,137	884,158	310,935	385,584
Arkansas	2,147	1,782	2,045	851,613	248,643	366,510	35,808	9,604	11,949	1,647	1,466	14,705	8,045	60,451	20,623	28,849
Louisiana	3,068	2,360	1,711	2,227,058	698,804	828,056	103,918	31,787	28,900	2,007	1,419	36,187	24,013	165,523	65,070	58,718
Oklahoma	3,668	3,985	4,155	1,729,240	458,709	766,817	72,717	21,198	30,425	2,540	2,767	25,188	16,011	109,907	35,742	60,594
Texas	11,558	10,253	9,569	8,197,169	2,019,821	2,765,357	336,166	85,214	95,209	8,296	7,605	116,920	69,068	548,277	189,500	237,423
Mountain	8,615	7,259	5,743	4,273,113	1,080,863	1,167,413	200,899	53,077	54,777	5,644	4,598	70,246	39,292	304,759	88,929	104,720
Montana	1,396	1,333	1,243	587,330	130,334	158,227	21,779	6,105	6,979	657	596	7,470	4,252	49,770	15,985	19,026
Idaho	1,147	988	673	415,822	105,496	97,157	19,561	5,282	4,479	734	605	8,999	5,819	26,960	9,449	10,918
Wyoming	463	397	283	153,477	37,031	34,661	6,144	1,671	1,855	339	312	2,223	1,204	14,290	3,654	4,215
Colorado	2,650	2,274	2,056	1,628,603	431,118	536,353	75,028	19,920	23,520	1,826	1,572	25,483	14,211	97,063	27,561	37,435
New Mexico	718	542	315	259,969	66,387	53,143	12,452	3,197	2,313	566	414	4,508	2,522	26,280	7,752	4,744
Arizona	864	605	356	420,481	96,426	97,024	24,023	5,614	5,407	605	390	8,087	3,824	29,938	7,729	9,377
Utah	1,123	945	721	724,933	190,840	177,130	37,298	9,994	9,347	726	601	12,150	6,693	53,059	14,694	17,681
Nevada	254	175	96	79,498	23,231	13,718	4,614	1,294	877	191	108	1,326	767	7,399	2,105	1,324
Pacific	25,167	19,806	13,664	17,805,013	4,995,368	5,456,553	972,051	290,422	290,139	18,720	13,378	287,103	180,559	1,197,847	393,324	546,893
Washington	4,147	3,565	2,572	2,643,174	762,974	955,070	145,511	44,116	50,537	2,734	1,817	45,658	28,780	188,998	59,509	79,330
Oregon	2,561	1,916	1,437	1,891,251	437,954	465,196	94,418	24,315	24,056	1,649	1,019	29,314	15,696	141,162	38,341	40,580
California	18,459	14,325	9,655	13,270,588	3,794,440	4,036,287	732,122	221,991	215,546	14,337	10,542	212,131	136,083	867,687	295,474	426,983

* Proprietors of unincorporated businesses.

[1] To avoid disclosures, where scope changes involved only one or two establishments, adjustments were not made at the State and geographic division levels. Hence, figures will not add to United States totals.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
United States, total	243,366	188,688,801	n.a.	n.a.	7,990,713	163,490	2,284,794	2,339,139	2,382,789	143,157,318	148,783,558	153,223,967	10,167,005
Type of Operation													
Merchant wholesalers, total	146,518	79,766,589	9,286,353	11.6	5,064,381	106,823	1,448,231	1,492,333	1,507,990	89,147,584	93,342,186	95,651,971	7,206,834
Service wholesalers (domestic market):													
Wholesale merchants, jobbers	133,123	64,469,433	8,056,272	12.5	4,431,812	99,978	1,297,457	1,340,472	1,354,143	78,201,065	82,192,588	84,247,979	5,940,550
Converters (textile)	1,134	1,764,143	157,546	8.9	81,975	487	11,669	11,766	12,246	1,385,571	1,353,803	1,382,511	190,499
Industrial distributors	1,948	2,814,459	396,544	14.1	255,469	278	70,195	71,309	71,169	4,458,495	4,614,254	4,741,934	461,295
Foreign trade merchants:													
Exporters	3,596	3,906,484	297,668	7.6	112,044	1,772	26,141	25,116	25,707	1,949,491	1,931,285	1,940,116	236,880
Importers	2,203	2,817,100	177,021	6.3	80,206	1,374	16,321	16,379	17,155	1,345,656	1,351,356	1,417,621	278,726
Limited-function wholesalers:													
Cash-carry wholesalers	1,142	364,219	17,997	4.9	8,358	705	3,150	3,267	3,322	150,786	156,530	160,349	22,924
Drop or direct-mill shippers	1,769	2,781,999	122,275	4.4	59,859	892	11,510	11,997	11,906	1,028,219	1,077,286	1,080,138	6,670
Wagon, truck distributors	1,343	181,256	26,303	14.5	12,575	1,332	4,729	4,937	5,089	238,997	253,181	262,597	3,986
Retailer-cooperative warehouses	260	667,496	34,727	5.2	22,083	5	7,059	7,090	7,253	389,304	411,903	418,726	65,304
Manufacturers' sales branches, offices, total	23,768	52,738,577	3,930,431	7.4	1,921,654	781	495,866	503,770	501,615	35,857,733	36,410,141	37,243,640	1,749,770
Sales branches (with stocks)	15,716	29,229,717	2,909,299	10.0	1,501,413	527	408,912	415,259	411,725	28,212,841	28,646,106	29,131,751	1,749,770
Sales offices (without stocks)	8,052	23,508,860	1,021,132	4.3	420,241	254	86,954	88,511	89,890	7,644,892	7,764,035	8,111,889	...
Petroleum bulk stations, terminals, total	29,451	10,615,650	956,074	9.0	345,847	23,952	111,812	111,053	112,466	6,486,011	6,646,405	6,840,356	709,205
Independent bulk stations	7,417	1,814,677	206,666	11.4	83,522	6,465	29,695	29,462	30,429	1,568,231	1,583,356	1,641,050	87,388
Commission stations	16,292	2,572,570	202,426	7.9	50,096	16,111	21,339	21,554	21,515	971,229	992,951	1,002,096	19,463
Salary, salary-commission stations	3,937	3,606,394	435,778	12.1	135,663	1,288	46,355	46,021	38,702	3,037,508	3,168,112	2,704,854	472,922
Cooperative bulk stations	1,061	171,569	20,470	11.9	11,910	29	4,163	4,203	4,169	221,594	240,694	233,853	13,525
Distributing terminals	744	2,450,440	90,734	3.7	64,656	59	10,260	9,813	17,651	687,449	661,292	1,258,503	115,907
Agents, brokers, total	24,361	34,610,092	894,395	2.6	350,148	21,820	90,146	92,799	101,650	6,096,782	6,389,461	6,761,190	68,829
Auction companies	1,728	2,879,415	63,508	2.2	24,938	1,777	15,335	17,069	22,793	348,646	488,955	679,925	2,527
Brokers (merchandise):													
Representing sellers	5,042	8,734,577	162,552	1.9	61,316	4,678	13,962	14,379	14,462	1,063,775	1,109,721	1,117,935	15,116
Representing buyers	770	1,123,346	20,839	1.8	7,385	715	1,682	1,853	1,817	128,770	134,601	137,416	2,927
Commission merchants	2,403	7,544,234	99,987	1.3	49,303	2,243	14,647	14,616	15,184	871,499	894,778	913,160	13,404
Export agents	1,135	1,200,502	48,187	4.0	21,896	697	5,349	4,910	6,685	380,747	375,762	421,700	6,399
Import agents	308	707,226	15,459	2.2	4,912	191	1,056	1,075	1,078	84,875	86,833	88,057	3,570
Manufacturers' agents:													
With stocks	1,423	633,750	44,931	7.1	25,510	1,191	5,833	6,009	6,076	452,457	473,834	485,420	12,919
Without stocks	7,625	3,575,484	203,312	5.7	59,674	7,283	13,101	13,472	13,679	1,071,488	1,116,686	1,154,522	...
Selling agents	3,517	5,135,198	199,914	3.9	73,170	2,875	13,217	13,387	13,644	1,282,247	1,286,659	1,321,766	8,316
Purchasing agents, resident buyers	213	1,737,522	22,484	1.3	14,493	164	3,688	3,741	3,772	266,543	274,239	282,399	854
Cooperative buying agencies	23	83,383	1,917	2.3	858	5	166	168	176	18,599	18,695	19,359	366
Cooperative sales agencies	174	1,255,455	11,305	0.9	6,693	1	2,110	2,120	2,284	127,136	128,698	139,531	2,431
Assemblers (mainly farm products), total	19,268	10,957,893	664,405	6.1	308,683	10,114	138,739	139,184	159,068	5,569,208	5,995,365	6,726,810	432,367
Assemblers (dealing on own account)	5,156	2,312,596	99,083	4.3	38,957	4,318	18,292	18,265	22,374	672,589	705,218	869,998	72,479
Commission buyers	1,387	1,599,092	23,542	1.5	9,327	1,253	4,377	4,397	4,346	173,119	175,580	182,841	9,333
Cooperative marketing associations	1,131	1,843,689	171,043	9.3	81,572	31	35,107	36,675	38,212	1,520,483	1,652,987	1,748,798	121,323
Cream stations	1,212	289,146	20,639	7.1	8,734	574	3,891	4,228	3,959	166,540	182,105	171,268	1,772
Country grain elevators:													
Independent	2,618	1,126,773	48,270	4.3	21,553	2,014	8,182	9,217	8,997	370,255	432,215	411,602	51,797
Line	3,309	1,277,461	47,202	3.7	24,163	348	9,265	11,136	9,711	410,068	492,398	434,640	64,589
Cooperative	2,481	1,697,764	50,395	3.0	26,256	38	9,694	10,884	10,125	483,156	561,025	510,270	79,572
Packers, shippers	1,974	811,372	204,231	25.2	98,121	1,538	49,931	44,382	61,344	1,772,998	1,793,837	2,397,393	31,502
Type by Kind of Business													
Merchant wholesalers, total	146,518	79,766,589	9,286,353	11.6	5,064,381	106,823	1,448,231	1,492,333	1,507,990	89,147,584	93,342,186	95,651,971	7,206,834
Groceries, confectionery, meats:													
Groceries (general line)	4,265	5,799,121	471,707	8.1	285,414	2,091	93,261	94,434	94,434	5,102,458	5,302,279	5,392,727	598,773
Not sponsoring cooperative voluntary groups	2,963	3,378,567	294,027	8.7	174,773	1,839	58,603	59,477	59,541	3,156,093	3,253,857	3,308,364	354,853
Voluntary group wholesalers	635	1,633,954	135,673	8.3	85,413	163	27,022	27,244	26,941	1,505,784	1,583,770	1,607,433	172,136
Retailer-cooperative warehouses	211	582,340	26,939	4.6	16,722	1	5,218	5,269	5,421	294,030	312,702	321,683	54,182
Cash-carry depots	405	146,829	7,158	4.9	3,565	50	1,194	1,206	1,282	61,934	62,808	66,783	10,753
Institutional wholesalers	51	57,431	7,910	13.8	4,941	38	1,224	1,238	1,249	84,617	89,142	88,464	6,849
Confectionery	2,077	377,047	44,837	11.9	24,438	2,004	8,807	8,814	9,609	449,687	441,916	493,017	25,086
Fish, sea foods	1,233	393,662	61,361	15.6	30,070	1,138	10,177	10,397	11,167	545,980	571,092	594,595	16,274
Meats, meat products	3,507	1,999,476	149,139	7.4	82,098	3,500	23,449	24,287	25,127	1,448,129	1,536,462	1,607,280	34,034
Other grocery, food specialties	6,263	2,787,432	270,959	9.7	127,022	5,056	39,908	40,966	42,510	2,274,638	2,361,495	2,464,192	216,037
Canned foods	1,138	408,505	42,773	10.5	18,965	1,029	6,420	6,354	6,642	358,825	358,460	377,587	44,002
Coffee, tea, spices	573	590,961	44,317	7.5	19,923	399	5,630	5,622	5,729	341,232	339,575	359,588	53,260
Dried fruits, nuts	150	67,050	6,824	10.2	2,838	140	935	890	1,504	42,120	41,214	63,188	6,821
Flour	294	156,641	13,287	8.5	5,135	202	1,628	1,645	1,614	92,387	94,959	95,844	5,828
Frosted, frozen foods	447	239,630	34,208	14.3	16,586	238	5,084	5,397	5,559	293,970	319,829	337,947	24,662
Miscellaneous grocery specialties	3,661	1,324,645	129,550	7.8	63,575	3,048	20,211	21,058	21,462	1,146,104	1,207,458	1,230,038	81,464
Farm products (edible):													
Dairy, poultry products	6,668	4,278,748	555,073	13.0	305,494	5,823	98,329	105,008	103,476	5,613,076	6,048,449	6,014,543	92,119
Fruits, vegetables (fresh)	6,871	3,222,193	317,416	9.8	158,057	7,637	50,822	52,316	52,457	2,819,918	3,013,430	2,964,884	52,405
Beer, wines, distilled spirits:													
Beer, ale	5,668	1,550,562	220,603	14.2	106,498	4,826	32,258	36,202	34,467	1,823,654	2,168,431	2,028,303	70,229
Wines, distilled spirits	1,527	2,519,167	224,153	8.9	117,864	596	27,806	27,747	29,170	2,052,049	2,096,771	2,304,663	304,516

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Merchant wholesalers--Continued													
Drugs, chemicals, allied products:													
Drugs (general line)	303	848,870	100,834	11.9	65,836	37	21,894	22,030	22,127	1,187,132	1,225,659	1,251,532	117,360
Drugs, drug sundries (specialty lines)	1,902	521,476	116,738	22.4	46,810	1,338	14,143	14,187	14,683	846,185	859,685	922,068	61,283
Proprietary medicines, toiletries	802	207,069	61,684	29.8	25,144	556	7,506	7,469	7,768	452,894	456,753	507,887	24,617
Retailer cooperatives-specialty lines	17	6,551	607	9.3	374	1	137	138	138	6,743	6,922	7,154	1,425
Drug sundries	1,083	307,856	54,447	17.7	21,292	781	6,500	6,580	6,777	386,548	396,010	407,027	35,241
Industrial chemicals, explosives	1,189	690,019	92,288	13.4	45,839	518	10,806	10,854	10,696	823,400	832,714	824,155	51,078
Paints, varnishes	1,277	221,861	50,042	22.6	27,992	744	8,111	8,451	8,536	484,344	513,786	522,325	34,896
With glass, wallpaper	516	108,041	25,811	23.9	15,000	260	4,459	4,657	4,741	252,556	269,313	275,999	19,765
Without glass, wallpaper	761	113,820	24,231	21.3	12,992	484	3,652	3,794	3,795	231,788	244,473	246,326	15,131
Tobacco and products (except leaf)	3,019	2,529,576	131,184	5.2	75,456	2,743	25,385	26,112	26,143	1,359,168	1,411,052	1,427,348	115,748
Dry goods, apparel:													
Clothing, furnishings, footwear	5,133	1,558,536	220,576	14.2	111,332	4,490	28,900	28,055	29,578	1,975,116	1,931,125	2,050,453	197,197
Clothing, furnishings (general line)	379	179,233	24,725	13.8	13,146	371	3,763	3,586	3,778	237,542	226,323	240,788	25,064
Men's, boys' clothing, furnishings	1,454	402,531	57,252	14.2	29,634	1,253	7,968	7,753	8,094	538,845	527,526	554,801	55,448
Women's, children's clothing, furnishings	1,435	424,697	64,866	15.3	32,447	1,197	7,754	7,548	8,223	554,658	546,514	596,630	39,506
Furs (dressed), fur clothing	544	155,052	16,649	10.7	7,155	528	1,567	1,701	1,766	123,740	138,305	142,208	29,666
Millinery, millinery supplies	475	102,796	18,636	18.1	9,590	408	2,914	2,617	2,792	182,861	167,280	178,230	11,087
Shoes, other footwear	645	250,294	33,434	13.4	17,195	524	4,269	4,181	4,233	296,698	284,069	296,073	30,300
Work clothing	201	43,933	5,014	11.4	2,165	209	665	669	692	40,772	41,108	41,723	6,126
Dry goods (general line)	182	457,242	59,456	13.0	36,360	67	9,732	9,765	9,822	653,292	654,882	677,468	68,967
Dry goods specialties, piece goods, notions	5,284	1,947,798	236,716	12.2	117,064	4,250	27,300	27,006	27,805	2,078,864	2,050,249	2,134,495	215,882
Hosiery, underwear	702	208,443	22,619	10.8	11,271	618	3,144	3,097	3,268	207,127	200,724	217,433	17,399
Piece goods (jobbers)	2,441	1,133,056	115,197	10.2	53,177	1,756	11,123	11,012	11,078	916,931	915,394	914,031	114,496
Other dry goods, notions	2,141	606,299	98,900	16.3	52,616	1,876	13,033	12,897	13,459	954,806	934,131	1,003,031	83,987
Piece goods converters	1,134	1,764,143	157,546	8.9	81,975	487	11,669	11,766	12,246	1,385,571	1,353,803	1,382,511	190,499
Furniture, home furnishings:													
Furniture (household, office)	1,173	379,730	75,568	19.9	43,160	814	11,259	11,073	11,547	770,635	755,427	813,595	45,772
Household furniture	605	245,026	40,019	16.3	21,847	424	5,345	5,261	5,606	388,769	379,371	427,678	24,476
Office furniture	568	134,704	35,549	26.4	21,313	390	5,914	5,812	5,941	381,866	376,056	385,917	21,296
Home furnishings, floor coverings	2,640	935,215	143,060	15.3	75,202	1,928	19,630	19,701	20,640	1,288,253	1,331,386	1,411,943	117,468
China, glassware, crockery	537	116,884	25,314	21.6	13,214	450	3,569	3,582	3,784	226,801	234,491	244,377	18,299
Floor coverings	649	416,112	49,853	12.0	28,357	366	6,325	6,490	6,715	460,287	486,987	515,524	58,343
Antiques	271	13,208	3,334	25.2	1,423	262	414	393	423	25,355	26,290	28,123	4,530
Miscellaneous home furnishings	1,183	389,011	64,559	16.6	32,208	850	9,322	9,236	9,718	575,810	583,618	623,919	36,296
Paper and its products:													
Wrapping paper, twine	516	296,928	48,338	16.3	31,156	306	7,849	8,019	8,156	559,704	562,743	579,071	35,093
Fine paper	447	462,359	62,686	13.6	39,993	116	9,072	9,012	9,197	721,035	709,358	742,006	44,436
Stationery, office supplies	880	180,867	48,154	26.6	30,001	565	9,248	9,317	10,063	538,679	547,498	588,854	27,731
Wallpaper	260	32,338	10,883	33.6	5,389	102	1,739	1,641	1,783	91,783	88,144	98,814	6,065
Miscellaneous paper products	1,941	929,255	124,400	13.4	73,110	1,312	19,277	19,342	19,868	1,319,830	1,340,218	1,374,189	81,504
Farm products (raw materials):													
Cotton	325	1,768,332	78,832	4.4	16,995	320	3,346	3,295	3,381	244,119	239,078	250,579	161,198
Grain	391	3,022,406	64,975	2.1	29,358	145	7,405	8,174	8,084	467,901	543,781	570,985	128,326
Hides, skins, raw furs	858	504,212	29,696	5.9	12,997	735	3,349	3,243	3,318	225,734	220,646	226,605	50,952
Livestock (except horses, mules)	413	491,306	9,026	1.8	2,707	428	771	749	800	46,896	47,021	51,025	4,486
Tobacco (leaf)	148	225,576	21,528	9.5	10,182	76	4,470	2,095	5,584	174,369	115,884	200,339	27,574
Wool, mohair	271	513,313	25,149	4.9	11,920	191	1,911	2,124	1,918	170,580	186,956	173,947	63,887
Miscellaneous inedible farm products	188	378,848	16,310	4.3	6,701	129	1,358	1,388	1,483	109,904	111,031	117,297	28,999
Automotive:													
Automobiles, other motor vehicles	2,270	1,450,871	145,570	10.0	79,398	1,501	22,843	23,938	24,234	1,417,190	1,526,819	1,552,886	122,055
Automobiles, new and used	730	902,083	60,962	6.8	31,397	516	8,857	9,295	9,331	565,163	619,336	619,207	52,565
Trucks, tractors (road type)	1,540	548,788	84,608	15.4	48,001	985	13,986	14,643	14,903	852,027	907,483	933,679	69,490
Automotive equipment, tires and tubes	12,423	2,640,718	580,752	22.0	345,236	8,629	108,509	110,667	112,095	6,210,057	6,498,798	6,681,010	484,595
Automotive parts, accessories	11,059	2,325,491	520,984	22.4	315,227	7,632	99,462	101,379	102,795	5,654,662	5,920,819	6,096,959	439,857
Garage equipment, tools	390	75,967	17,050	22.4	9,995	243	2,848	2,903	2,978	186,521	188,377	194,480	12,138
Tires, tubes	974	239,260	42,718	17.8	20,014	754	6,199	6,385	6,322	368,874	389,602	389,571	32,600
Electrical goods:													
Electrical goods (general line)	540	1,521,874	156,128	10.2	92,550	33	24,895	26,150	26,305	1,665,757	1,741,239	1,790,540	180,193
Wiring supplies, construction materials, apparatus, and equipment	2,385	864,672	140,182	16.2	81,426	1,501	22,401	22,942	23,151	1,410,758	1,488,054	1,511,050	108,855
Wiring supplies, construction materials	1,890	717,026	108,195	15.1	62,495	1,181	17,070	17,431	17,785	1,077,654	1,130,025	1,158,009	87,551
Apparatus and equipment	495	147,646	31,987	21.7	18,931	320	5,331	5,511	5,366	333,104	358,029	353,041	21,304
Electrical appliances, specialties	2,518	2,038,020	267,196	13.1	147,942	1,343	38,773	39,834	40,992	2,588,387	2,733,789	2,869,385	225,823
Electrical appliances (general line)	365	769,714	98,363	12.8	55,162	107	13,759	14,107	14,407	983,028	1,020,533	1,067,636	85,416
Radios, television sets	1,210	491,215	75,571	15.4	41,213	781	11,592	11,791	12,157	724,832	757,119	803,109	56,858
Refrigerators, equipment (household)	239	443,158	42,183	9.5	24,185	73	6,137	6,449	6,661	407,741	461,285	476,300	44,765
Miscellaneous appliances, specialties	704	333,933	51,079	15.3	27,382	382	7,285	7,487	7,767	472,786	494,852	522,340	38,784
Hardware, plumbing, heating:													
Hardware	2,153	2,013,997	314,115	15.6	203,852	1,259	58,262	59,105	59,359	3,513,031	3,634,578	3,719,668	366,191
General line (with industrial department)	361	1,196,485	181,083	15.1	122,712	28	34,693	35,409	35,173	2,113,561	2,178,727	2,238,494	221,391
General line (without industrial department)	312	501,622	73,657	14.7	47,966	112	13,600	13,529	13,931	809,253	849,819	860,222	87,781
Specialty lines	1,480	315,890	59,375	18.8	33,174	1,119	9,969	10,167	10,255	590,217	606,032	620,952	57,019
Plumbing, heating equipment, supplies	3,748	1,812,960	273,952	15.1	157,832	1,879	40,980	42,316	43,381	2,631,826	2,792,869	2,926,341	260,625
Plumbing, heating (general line)	1,963	1,215,932	168,875	13.9	99,354	896	25,638	26,460	27,208	1,623,531	1,714,994	1,808,967	174,468
Heating (including stoves, ranges)	558	175,069	30,982	17.7	16,253	260	4,188	4,229	4,467	281,890	291,156	311,503	21,985
Plumbing fixtures, supplies	902	325,501	52,116	16.0	29,097	574	7,553	7,743	7,890	500,657	523,107	544,617	49,148
Air conditioning, ventilating equipment	325	96,458	21,979	22.8	13,128	149	3,601	3,884	3,816	225,748	263,612	261,254	15,024

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Merchant wholesalers--Continued													
Lumber, construction materials:													
Lumber, millwork	3,312	2,793,620	301,454	10.8	168,222	1,713	44,891	47,902	47,269	2,862,019	3,134,726	3,109,732	197,596
Direct mill shippers	965	1,055,673	57,538	5.4	26,814	615	4,999	5,312	5,192	459,870	487,046	483,947	3,444
Distributors with yards	2,347	1,737,947	243,916	14.0	141,408	1,098	39,892	42,590	42,077	2,402,149	2,647,680	2,625,785	194,152
Other construction materials	2,578	1,141,116	251,246	22.0	135,685	1,259	35,639	39,863	39,795	2,237,174	2,627,153	2,651,063	79,481
Brick, tile, terra cotta	272	99,606	15,597	15.6	7,987	127	1,993	2,218	2,162	131,261	152,774	149,779	5,892
Cement, lime, plaster	205	109,743	22,247	20.3	12,045	88	3,163	3,562	3,431	199,736	239,861	234,523	5,477
Glass (building)	343	109,964	31,272	28.4	20,750	221	5,535	5,583	5,787	340,756	360,292	381,605	13,129
Sand, gravel, crushed stone	200	87,098	21,668	24.9	10,036	122	2,373	3,042	2,983	158,600	212,694	210,724	2,617
Ready-mixed concrete distributors	358	175,403	59,091	33.7	30,098	170	7,674	9,242	9,104	490,360	628,258	617,505	4,219
Roofing, siding, insulation	345	173,772	24,639	14.2	13,337	156	3,348	3,575	3,702	219,748	241,246	261,893	14,955
Miscellaneous construction materials	855	385,530	76,732	19.9	41,432	375	11,553	12,641	12,626	696,713	792,028	795,034	33,192
Machinery, equipment, supplies:													
Commercial machines, equipment	4,814	870,025	207,947	23.9	112,506	3,537	32,332	32,963	32,722	2,064,479	2,147,041	2,126,125	120,325
Commercial refrigeration equipment	1,223	219,930	52,876	24.0	28,564	824	7,856	8,392	8,067	510,161	565,045	530,781	32,443
Office machines, equipment	896	104,172	29,274	28.1	17,243	661	5,437	5,442	5,683	327,582	337,608	358,735	13,352
Restaurant, hotel supplies (principally nonfood)	835	194,807	43,700	22.4	24,273	638	6,961	7,103	7,075	435,405	450,729	456,614	32,117
Store machines, fixtures	1,480	271,086	62,660	23.1	33,347	1,119	9,734	9,632	9,489	630,529	629,988	615,033	33,347
Other commercial machines, equipment	380	80,030	19,437	24.3	9,079	295	2,344	2,394	2,408	160,802	163,671	164,962	9,066
Construction machinery, equipment	936	786,561	129,570	16.5	74,349	344	16,950	17,624	17,832	1,271,228	1,358,052	1,399,458	132,060
Farm-dairy machinery, equipment	883	485,297	56,052	11.6	28,568	521	7,795	8,296	8,152	505,423	553,989	544,941	57,762
Industrial machinery, equipment, supplies	7,304	2,999,989	480,193	16.0	269,660	3,973	71,065	72,273	72,763	4,810,321	4,999,473	5,156,313	401,110
Industrial machinery, equipment (general line)	241	331,219	57,297	17.3	36,610	42	9,954	9,782	9,728	636,656	666,374	709,161	46,727
Belting, hose, packing	233	60,311	12,961	21.5	8,183	112	1,910	1,916	1,921	143,409	149,357	145,883	7,330
Machine tools	528	178,675	29,733	16.6	17,048	399	3,794	3,711	3,687	309,113	304,376	302,878	16,489
Mine, mill supplies	639	332,594	54,580	16.4	31,884	372	8,574	8,749	8,770	561,750	588,886	592,628	44,507
Oil well, oil refining supplies	1,027	718,051	66,466	9.2	30,798	272	8,536	9,123	9,099	564,948	610,484	630,114	102,217
Printing machinery, supplies (except paper)	215	52,001	11,096	21.3	6,132	119	1,435	1,416	1,443	111,213	108,000	111,359	5,587
Rope, cordage	111	75,134	6,712	8.9	4,010	53	782	791	787	72,034	66,718	67,884	5,828
Used machinery, equipment	176	41,728	9,626	23.1	4,513	146	1,188	1,183	1,174	80,314	83,418	79,630	10,443
Miscellaneous industrial machinery, supplies	4,134	1,210,276	231,722	19.1	130,482	2,458	34,892	35,602	36,154	2,330,884	2,421,860	2,516,776	161,982
Professional equipment, supplies	2,596	571,154	146,304	25.6	88,750	1,480	28,633	28,671	29,198	1,604,399	1,643,210	1,673,951	90,834
Dental supplies	472	96,751	25,198	26.0	15,325	254	5,059	5,075	4,997	280,364	289,962	285,019	18,650
Religious supplies	145	18,878	4,746	25.1	2,630	129	1,075	1,026	1,108	46,119	44,185	47,631	4,129
School equipment, supplies	252	65,601	12,994	19.8	7,837	167	2,287	2,386	2,468	132,848	139,938	147,536	9,589
Surgical, medical, hospital equipment, supplies	717	216,383	49,347	22.8	28,971	386	7,843	7,909	8,062	527,082	537,881	544,210	30,205
Miscellaneous professional equipment, supplies	1,010	173,541	54,019	31.1	33,987	544	12,369	12,275	12,563	617,986	631,244	649,555	28,261
Service establishment equipment, supplies	4,240	767,142	145,579	19.0	75,640	3,312	22,693	22,860	23,057	1,354,872	1,374,672	1,392,953	111,313
Barber, beauty supplies	1,063	100,228	32,684	32.6	16,956	883	6,217	6,210	6,257	322,582	322,656	325,764	20,323
Laundry, dry cleaning equipment, supplies	388	114,022	24,215	21.2	12,496	234	3,436	3,441	3,375	226,811	227,300	225,889	14,115
Shoe findings	1,307	334,044	39,580	11.8	19,592	1,077	5,233	5,248	5,347	330,132	333,489	339,900	47,734
Undertakers' supplies	102	10,083	2,835	28.1	1,527	73	528	514	505	30,107	28,466	28,347	1,740
Upholsterers' supplies	190	45,504	8,339	18.3	4,354	137	1,217	1,259	1,301	72,098	75,174	77,626	7,724
Miscellaneous service equipment, supplies	1,190	163,261	37,926	23.2	20,715	908	6,062	6,188	6,272	373,142	387,587	395,427	19,677
Transportation (except automotive) equipment, supplies	657	251,204	49,528	19.7	24,471	313	5,889	5,983	5,893	430,890	450,021	456,859	30,707
Aircraft, aeronautical equipment, supplies	196	56,175	13,319	23.7	5,991	85	1,700	1,769	1,753	115,890	119,387	122,058	6,343
Railroad equipment, supplies	84	69,910	12,329	17.6	5,597	29	801	808	828	86,167	94,667	98,647	5,324
Marine equipment, supplies	334	113,560	21,610	19.0	11,519	179	3,090	3,092	3,009	207,330	212,904	211,596	17,516
Other transportation equipment, supplies	43	11,559	2,270	19.6	1,364	20	298	314	303	21,503	23,063	24,558	1,524
Metals, metal work (except scrap):													
Iron, steel and products	1,545	1,551,841	212,304	13.7	116,112	725	26,865	27,875	28,516	1,923,436	2,032,420	2,115,833	156,207
Nonferrous metals, metal work	258	504,874	36,630	7.2	21,181	102	4,689	4,863	5,052	356,530	367,301	378,665	36,239
Waste materials:													
Iron, steel scrap	3,054	1,699,428	163,613	9.6	85,058	2,744	26,607	27,854	27,981	1,411,377	1,512,065	1,561,707	52,608
Other scrap, waste materials	4,663	999,872	156,558	15.6	82,488	4,666	31,471	31,888	31,836	1,474,225	1,513,507	1,531,018	50,470
Other merchant wholesalers:													
Amusement, sporting goods	2,226	566,754	97,808	17.2	50,044	1,742	14,787	15,462	16,094	864,784	914,139	951,866	71,398
Cameras, photographic goods	459	173,329	29,359	16.9	14,328	250	4,266	4,487	4,378	264,537	275,936	278,566	18,727
Sporting goods, toys, games	1,727	386,073	67,234	17.4	35,166	1,455	10,342	10,796	11,511	591,070	628,529	662,165	52,130
Other recreation goods	40	7,352	1,215	16.5	550	37	179	179	205	9,177	9,674	11,135	541
Books, periodicals, newspapers	1,601	459,950	82,718	18.0	51,837	1,040	20,595	21,167	22,449	925,061	963,137	1,027,492	28,049
Coal, coke	982	2,077,284	87,872	4.2	46,303	261	11,759	11,252	11,311	844,399	829,497	847,066	64,630
Direct shippers (without yards)	640	1,471,620	47,627	3.2	25,531	161	5,114	5,135	5,174	443,056	452,899	462,749	2,540
Distributors with yards	342	605,664	40,245	6.6	20,772	100	6,645	6,117	6,137	401,343	376,598	384,317	62,090
Farm supplies	1,658	1,271,599	114,444	9.0	58,936	1,146	19,683	26,782	20,734	1,049,417	1,171,291	1,092,001	89,965
Feed	857	609,325	38,353	6.3	18,289	671	6,176	6,276	6,321	323,498	334,116	339,019	22,620
Fertilizers, agricultural chemicals	244	149,336	17,678	11.8	7,516	124	2,344	2,358	2,295	142,148	144,880	141,322	10,550
Seeds	483	327,450	49,123	15.0	27,878	305	9,409	16,366	10,302	492,265	592,333	515,069	42,476
Miscellaneous farm supplies	74	185,488	9,290	5.0	5,253	46	1,754	1,782	1,816	91,506	99,962	96,591	14,319
Jewelry	3,391	799,012	120,590	15.1	62,943	3,183	15,675	15,360	16,506	1,092,091	1,064,662	1,190,010	156,782
Jewelry (general line)	387	204,586	33,321	16.3	18,666	301	4,241	4,281	4,580	310,456	310,763	349,207	37,040
Clocks, watches	443	108,598	18,148	16.7	9,134	375	1,973	1,961	2,145	159,626	159,293	173,093	21,405
Precious stones, metals	526	205,200	14,566	7.1	6,675	519	1,207	1,161	1,152	120,380	117,417	117,049	43,580
Watch materials, jewelers' tools, supplies	274	43,099	9,267	21.5	5,511	268	1,904	1,899	1,928	97,544	99,203	104,151	7,525
Costume jewelry	441	71,834	14,971	20.8	7,895	401	2,283	2,145	2,412	143,467	131,248	160,477	9,853
Miscellaneous jewelry	1,320	165,695	30,317	18.3	15,062	1,319	4,067	3,913	4,289	260,618	246,738	286,033	37,379

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Merchant wholesalers--Continued													
Other merchant wholesalers--Continued													
Petroleum and products	1,196	750,220	64,944	8.6	30,807	705	8,381	8,680	8,822	555,426	592,289	582,059	34,060
Merchant wholesalers, miscellaneous products	4,634	2,488,921	263,871	10.6	138,095	3,400	41,728	42,193	42,616	2,420,944	2,504,944	2,556,171	211,027
Flowers (cut), potted plants	545	129,848	24,644	19.0	14,056	425	4,161	4,221	4,285	236,206	241,235	246,985	4,065
Bulbs, plants	91	17,896	4,510	25.2	2,465	55	791	713	860	46,414	46,002	50,232	882
Forest products (except lumber)	393	147,673	20,828	14.1	11,376	309	4,164	4,476	4,481	214,092	233,006	228,368	10,497
General merchandise	183	720,247	72,218	10.0	41,870	70	12,385	12,518	12,347	705,575	752,434	753,879	68,397
Leather goods	115	17,302	3,625	21.0	1,847	101	635	642	677	34,452	33,415	36,526	2,814
Oils and fats (inedible)	68	181,070	11,642	6.4	5,817	36	1,487	1,578	1,541	96,587	101,478	105,799	12,243
Textiles and materials other than dry goods	636	264,872	29,529	11.1	15,502	503	5,500	5,513	5,515	268,976	276,221	279,714	24,849
Yarns (industrial)	236	154,823	11,062	7.1	5,385	132	1,116	1,054	1,124	93,793	87,655	95,767	14,706
Kinds of business, n.e.c	2,367	855,190	85,813	10.0	39,727	1,769	11,489	11,478	11,786	724,849	733,498	758,901	72,574
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	2,909,299	10.0	1,501,413	527	408,912	415,259	411,725	28,212,841	28,646,106	29,131,751	1,749,770
Groceries, confectionery, meats:													
Confectionery	133	355,338	42,791	12.0	14,924	6	4,073	4,039	4,210	280,999	279,139	298,915	15,820
Meats, meat products	734	2,770,342	116,928	4.2	65,731	6	22,700	22,736	22,769	1,306,056	1,323,088	1,354,270	70,576
Other grocery, food specialties	2,271	3,676,456	304,979	8.3	131,908	4	37,257	38,638	38,887	2,397,390	2,472,315	2,585,300	145,408
Canned foods	167	655,242	50,496	7.7	16,339	2	4,984	5,226	5,315	290,294	297,087	315,818	45,780
Coffee, tea, spices	54	228,572	16,357	7.2	4,951	...	1,315	1,431	1,452	86,182	90,226	96,906	9,970
Flour	155	493,895	25,456	5.2	11,804	...	3,397	3,433	3,391	220,727	223,370	225,546	8,491
Miscellaneous grocery specialties	1,895	2,298,747	212,670	9.2	98,814	2	27,561	28,548	28,729	1,800,187	1,861,632	1,947,030	81,167
Farm products (edible):													
Dairy, poultry products	707	880,074	118,299	13.4	60,977	12	17,710	19,497	17,682	1,112,552	1,286,953	1,162,426	32,932
Beer, wines, distilled spirits:													
Beer, ale	196	219,775	38,028	17.3	22,106	10	5,264	6,503	6,276	366,494	501,129	474,782	3,513
Wines, distilled spirits	58	528,571	39,403	7.4	10,059	6	1,931	2,074	2,102	172,850	174,890	188,311	19,094
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines)	249	502,833	108,764	21.6	46,609	1	12,478	12,115	12,404	849,099	811,525	875,854	43,614
Proprietary medicines, toiletries	89	157,876	43,134	27.3	15,800	1	4,191	4,067	4,153	263,081	261,887	291,707	12,709
Drug sundries	160	344,957	65,630	19.0	30,809	...	8,287	8,048	8,251	586,018	549,638	584,147	30,905
Industrial chemicals, explosives	478	1,472,119	128,409	8.7	48,002	8	10,322	10,601	10,512	864,802	887,857	908,015	62,824
Paints, varnishes	699	353,717	66,520	18.8	30,659	3	8,539	8,789	8,809	557,208	597,210	607,888	41,454
With glass, wallpaper	537	223,571	42,628	19.1	19,297	...	5,692	5,983	5,974	354,903	389,360	401,296	26,623
Without glass, wallpaper	162	130,146	23,892	18.4	11,362	3	2,847	2,806	2,835	202,305	207,850	206,592	14,831
Tobacco and products (except leaf)	41	797,902	53,439	6.7	7,896	8	2,183	2,249	2,460	151,464	149,001	155,475	25,368
Dry goods, apparel:													
Clothing, furnishings, footwear	196	384,498	40,270	10.5	22,864	31	4,321	4,420	4,766	412,769	394,910	441,933	41,017
Men's, boys' clothing, furnishings	85	175,388	15,434	8.8	9,451	17	1,543	1,580	1,838	169,187	152,785	187,230	16,216
Women's, children's clothing, furnishings	60	54,500	6,486	11.9	3,248	11	610	644	688	62,421	61,670	66,464	6,108
Shoes, other footwear	35	123,858	14,619	11.8	7,894	...	1,802	1,838	1,865	142,544	140,954	148,426	16,403
Clothing, furnishings, n.e.c	16	30,752	3,731	12.1	2,271	3	366	358	375	38,617	39,501	39,813	2,290
Dry goods, piece goods, notions	220	1,188,731	58,809	4.9	32,013	17	6,376	6,547	6,687	559,911	574,997	603,050	80,809
Hosiery, underwear	35	62,306	8,682	13.9	4,330	5	868	855	902	76,024	69,814	77,921	8,902
Piece goods	64	1,003,444	35,436	3.5	18,952	7	3,139	3,358	3,480	326,520	337,273	366,356	64,110
Other dry goods, notions	121	122,981	14,691	11.9	8,731	5	2,369	2,334	2,305	157,367	167,910	158,773	7,797
Furniture, home furnishings:													
Furniture (household, office)	217	170,008	27,228	16.0	13,511	15	3,211	3,263	3,285	251,561	240,037	245,479	7,922
Household furniture	106	104,503	10,114	9.7	5,054	6	1,009	1,023	1,029	77,882	76,660	80,831	4,815
Office furniture	111	65,505	17,114	26.1	8,457	9	2,202	2,240	2,256	173,679	163,377	164,648	3,107
Home furnishings, floor coverings	159	364,127	30,940	8.5	15,586	16	3,931	3,903	4,073	276,142	284,132	294,562	14,581
Floor coverings	59	241,634	19,443	8.0	10,076	5	2,611	2,554	2,606	182,650	188,303	188,669	7,069
Miscellaneous home furnishings	100	122,493	11,497	9.4	5,510	11	1,320	1,349	1,467	93,492	95,829	105,893	7,512
Paper and its products:													
Stationery, office supplies	184	60,680	13,235	21.8	8,256	...	2,339	2,280	2,340	154,587	153,273	156,504	6,591
Other paper products	121	131,706	16,851	12.8	9,909	13	2,749	2,651	2,778	187,082	182,146	191,710	13,884
Automotive equipment, tires and tubes	700	1,571,876	169,773	10.8	91,097	31	27,938	28,962	29,603	1,694,267	1,828,955	1,947,682	228,437
Automotive parts, accessories	359	792,829	104,277	13.2	57,900	26	18,364	18,810	19,544	1,066,459	1,124,368	1,273,242	163,379
Garage equipment, tools	106	30,458	8,520	28.0	4,420	2	918	926	979	99,019	106,151	85,499	3,186
Tires, tubes	235	748,589	56,976	7.6	28,777	3	8,656	9,226	9,080	528,789	598,436	588,941	61,872
Electrical goods:													
Wiring supplies, construction materials, apparatus, and equipment	453	2,516,717	225,556	9.0	160,425	13	51,798	47,643	42,984	3,260,842	3,030,881	2,942,084	102,659
Wiring supplies, construction materials	168	394,731	26,256	6.6	11,128	4	2,745	2,784	2,851	208,228	219,295	230,763	39,179
Apparatus and equipment	285	2,121,986	199,300	9.4	149,297	9	49,053	44,859	40,133	3,052,614	2,811,586	2,711,321	63,480
Electrical appliances, specialties	216	211,091	19,591	9.3	9,986	6	2,973	2,932	2,968	190,378	180,053	198,562	20,219
Radios, television sets	21	22,051	2,873	13.0	1,383	2	328	372	437	22,400	25,278	29,360	2,361
Electrical appliances, specialties, n.e.c	195	189,040	16,718	8.8	8,603	4	2,645	2,560	2,531	167,978	154,775	169,202	17,858
Hardware, plumbing, heating:													
Hardware	110	78,050	13,328	17.1	8,150	9	1,697	1,639	1,609	154,725	147,758	148,041	7,964
Plumbing, heating equipment, supplies	520	586,477	73,326	12.5	42,343	24	11,863	11,991	12,169	758,522	770,726	820,182	46,768
Plumbing, heating (general line)	237	356,601	36,712	10.3	21,926	6	6,863	7,036	7,156	392,431	399,717	427,075	31,439
Heating (including stoves, ranges)	157	129,003	19,150	14.8	10,365	8	2,620	2,589	2,658	190,659	190,694	203,444	9,793
Plumbing fixtures, supplies	49	29,762	3,939	13.2	2,116	8	483	486	465	38,205	39,216	39,384	2,637
Air conditioning, ventilating equipment	77	71,111	13,525	19.0	7,936	2	1,897	1,880	1,890	137,227	141,099	150,279	2,899

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[3] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[3] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Manufacturers' sales branches--Continued													
Lumber, construction materials:													
Lumber, millwork	118	130,829	15,229	11.6	7,036	21	1,718	1,735	1,786	127,185	129,330	135,325	19,915
Other construction materials	339	482,247	86,611	18.0	49,049	33	13,272	13,622	14,000	879,536	928,932	985,013	33,302
Brick, tile, terra cotta	40	31,317	3,544	11.3	1,945	2	433	454	462	35,637	36,957	39,698	1,996
Cement, lime, plaster	35	48,296	7,589	15.7	2,644	...	681	734	692	49,021	51,144	51,233	1,732
Glass (building)	131	135,479	23,678	17.5	17,915	2	5,713	5,966	6,190	324,060	352,778	363,733	23,749
Roofing, siding, insulation	35	48,582	6,581	13.5	3,950	...	822	797	871	58,915	58,598	71,155	1,289
Miscellaneous construction materials	98	218,573	45,219	20.7	22,595	29	5,623	5,671	5,785	411,903	429,455	459,194	4,536
Machinery, equipment, supplies:													
Commercial machines, equipment	1,759	740,048	240,208	32.4	176,388	30	39,354	40,591	41,559	3,656,928	3,367,552	3,386,766	50,186
Commercial refrigeration equipment	31	11,358	3,063	27.0	1,601	5	502	545	497	31,637	32,777	25,796	2,881
Office machines, equipment	1,438	645,778	215,739	33.4	160,347	12	35,428	36,594	37,588	3,322,201	3,043,932	3,075,407	40,695
Store machines, fixtures	222	62,408	16,167	25.9	11,928	9	2,828	2,852	2,872	257,436	246,370	238,872	3,771
Other commercial machines, equipment	68	20,504	5,239	25.6	2,512	4	596	600	602	45,654	44,473	46,691	2,839
Construction machinery, equipment	57	45,807	6,640	14.5	3,012	4	712	700	670	56,245	57,034	56,821	5,945
Farm-dairy machinery, equipment	285	1,299,152	78,496	6.0	45,368	10	13,790	14,115	13,828	825,939	893,744	858,095	112,645
Industrial machinery, equipment, supplies	1,785	1,811,835	206,562	11.4	116,511	68	28,788	29,486	29,390	2,132,433	2,197,961	2,204,091	115,279
Industrial machinery, equipment	60	149,975	7,486	5.0	4,147	...	926	943	950	81,416	74,733	80,240	4,685
Belting, hose, packing	178	197,693	24,344	12.3	11,645	...	2,852	2,967	2,903	201,089	214,761	215,207	15,101
Machine tools	134	79,319	8,660	10.9	5,125	5	1,101	1,159	1,146	91,500	97,410	109,328	8,050
Mine, mill supplies	146	201,943	15,780	7.8	9,176	9	1,883	1,920	1,907	169,651	173,266	154,851	8,011
Oil well, oil refining supplies	242	191,314	16,924	8.8	8,633	10	1,989	2,144	2,076	144,176	161,350	161,552	16,794
Printing machinery, supplies (exc. paper)	119	78,439	10,767	13.7	6,678	1	1,431	1,466	1,484	131,917	140,801	129,343	5,208
Rope, cordage	22	32,505	2,303	7.1	1,111	...	203	204	204	20,726	21,095	20,622	1,509
Miscellaneous industrial machinery, supplies	884	880,647	120,298	13.7	69,996	43	18,403	18,683	18,720	1,291,958	1,314,545	1,332,948	55,921
Professional equipment, supplies	595	147,522	37,571	25.5	23,954	12	8,121	8,118	8,094	446,305	452,925	449,654	22,649
Service establishment equipment, supplies	296	263,023	30,501	11.6	17,328	30	4,349	4,379	4,347	311,096	313,007	320,044	18,717
Laundry, dry cleaning equipment, supplies	50	51,481	9,236	17.9	5,185	6	1,083	1,098	1,044	88,649	90,802	89,950	4,220
Shoe findings	58	150,320	6,351	4.2	3,826	1	739	736	736	67,426	66,112	71,661	6,293
Undertakers' supplies	53	22,911	4,847	21.2	2,556	3	783	780	784	44,783	46,356	45,705	4,147
Miscellaneous service equipment, supplies	135	38,311	10,067	26.2	5,761	20	1,744	1,765	1,783	110,238	109,737	112,728	4,057
Transportation (except automotive) equipment, supplies	70	93,877	15,548	16.6	8,163	4	1,981	2,059	2,088	147,868	157,989	164,132	18,888
Aircraft, aeronautical equipment, supplies	7	3,199	559	17.5	269	1	75	79	81	4,920	5,187	5,515	632
Railroad equipment, supplies	15	77,738	11,649	15.0	5,742	...	1,338	1,431	1,431	99,632	109,368	114,819	15,437
Marine equipment, supplies	48	12,940	3,340	25.8	2,152	3	568	549	576	43,316	43,434	43,798	2,819
Metals, metal work (except scrap):													
Iron, steel and products	398	813,009	79,894	9.8	41,735	13	10,675	11,062	10,829	736,541	777,643	801,673	76,971
Nonferrous metals, metal work	104	352,367	19,295	5.5	8,765	...	2,212	2,348	2,404	162,500	161,954	175,410	30,972
Other manufacturers' sales branches:													
Amusement, sporting goods	173	283,129	36,885	13.0	20,154	9	6,064	6,419	6,500	353,778	418,192	415,931	29,857
Books, periodicals, newspapers	75	74,643	25,793	34.6	9,790	10	3,673	3,858	3,782	178,453	180,464	183,605	7,333
Coal, coke	16	88,171	3,075	3.5	1,708	8	399	401	401	32,165	32,272	32,729	7,084
Farm supplies	188	204,463	18,894	9.2	8,499	3	2,486	2,538	2,480	157,851	156,367	152,930	7,939
Feed	105	105,301	8,731	8.3	3,978	3	1,307	1,346	1,310	74,060	78,790	75,062	3,597
Fertilizers, agricultural chemicals	83	99,162	10,163	10.2	4,521	...	1,179	1,192	1,170	83,791	77,577	77,868	4,342
Jewelry	37	51,110	10,402	20.4	5,693	6	1,237	1,222	1,250	108,749	103,699	112,643	5,042
Petroleum and products	27	24,180	2,797	11.6	1,619	3	412	418	404	30,177	30,705	30,133	1,996
Manufacturers' sales branches, miscellaneous products	732	3,503,217	288,431	8.2	103,630	24	28,016	28,716	28,540	1,909,392	2,015,361	2,065,731	153,596
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	1,021,132	4.3	420,241	254	86,954	88,511	89,890	7,644,892	7,764,035	8,111,889	...
Groceries, confectionery, meats:													
Confectionery	18	69,686	1,712	2.4	1,026	1	255	267	287	18,168	19,480	20,513	...
Meats, meat products	22	39,166	2,134	5.4	578	...	142	141	157	12,424	13,344	15,485	...
Other grocery, food specialties	336	1,056,301	76,495	7.2	26,794	2	7,342	7,465	7,489	496,033	508,977	528,657	...
Farm products (edible):													
Dairy, poultry products	16	74,049	5,805	7.8	1,965	1	466	562	581	32,828	41,676	42,427	...
Beer, wines, distilled spirits	101	982,848	55,437	5.6	14,038	3	2,738	2,798	2,894	253,676	260,957	279,682	...
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines)	78	189,667	24,701	13.0	9,893	...	2,226	2,127	2,140	182,537	189,529	183,989	...
Proprietary medicines, toiletries	48	118,923	13,985	11.8	3,967	...	826	735	742	75,438	72,068	75,758	...
Drug sundries	30	70,744	10,716	15.1	5,926	...	1,400	1,392	1,398	107,099	117,461	108,231	...
Industrial chemicals, explosives	291	974,573	100,760	10.3	30,789	1	8,770	8,920	8,728	626,365	629,447	636,484	...
Paints, varnishes	75	133,031	15,495	11.6	5,712	...	1,351	1,340	1,396	111,031	108,765	117,640	...
Tobacco and products (except leaf)	200	897,100	23,728	2.6	6,203	...	1,690	1,698	1,875	109,373	112,500	121,724	...
Dry goods, apparel:													
Clothing, furnishings, footwear	318	459,732	38,127	8.3	19,671	69	3,416	3,393	3,521	339,423	343,727	353,751	...
Men's, boys' clothing, furnishings	118	204,141	18,140	8.9	9,192	30	1,514	1,474	1,560	163,358	165,186	169,662	...
Women's, children's clothing, furnishings	133	133,181	12,279	9.2	6,580	33	1,115	1,122	1,141	117,300	116,843	122,472	...
Shoes, other footwear	29	22,122	2,151	9.7	1,217	6	362	366	380	22,413	23,159	22,304	...
Work clothing	17	69,149	3,485	5.0	1,799	...	296	305	315	20,448	23,158	24,350	...
Clothing, furnishings, n.e.c	21	31,139	2,072	6.6	883	...	129	126	125	15,904	15,381	14,963	...
Dry goods, piece goods, notions	294	941,997	41,538	4.4	20,662	22	3,429	3,477	3,577	390,705	364,383	399,541	...
Hosiery, underwear	73	135,080	9,428	7.0	5,196	3	783	782	811	104,232	93,312	112,699	...
Piece goods	94	605,178	22,239	3.7	9,732	3	1,676	1,723	1,770	171,890	166,833	177,464	...
Other dry goods, notions	127	201,739	9,871	4.9	5,734	16	970	972	996	114,583	104,238	109,378	...

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Manufacturers' sales offices--Continued													
Furniture, home furnishings:													
Furniture (household, office)	51	19,120	1,554	8.1	907	12	161	168	170	16,862	17,581	18,045	...
Household furniture	30	11,803	1,073	9.1	613	12	106	108	108	11,921	12,078	12,374	...
Office furniture	21	7,317	481	6.6	294	...	55	60	62	4,941	5,503	5,671	...
Home furnishings, floor coverings	269	344,649	18,905	5.5	9,304	5	1,938	1,908	1,922	168,753	162,103	174,063	...
China, glassware, crockery	31	16,074	1,007	6.3	720	...	123	121	120	13,678	14,434	15,640	...
Floor coverings	126	253,599	9,775	3.8	4,366	...	743	779	796	75,969	72,388	79,849	...
Miscellaneous home furnishings	112	74,976	8,123	10.8	4,218	5	1,072	1,008	1,006	79,106	75,281	78,574	...
Paper and its products:													
Fine paper	25	58,752	2,370	4.0	1,172	1	180	172	172	19,565	18,925	18,416	...
Stationery, office supplies	338	139,321	28,511	20.5	23,402	2	4,432	4,478	4,545	424,069	410,403	441,205	...
Other paper products	405	1,013,092	43,241	4.3	18,932	4	3,525	3,563	3,691	356,366	356,786	367,309	...
Automotive equipment, tires and tubes	143	268,091	19,200	7.2	8,052	7	2,026	2,131	2,029	149,199	159,549	156,705	...
Electrical goods:													
Wiring supplies, construction materials, apparatus and equipment	556	925,223	31,393	3.4	14,971	...	2,875	2,982	3,033	260,133	274,118	284,968	...
Wiring supplies, construction materials	220	403,618	14,152	3.5	5,628	...	1,032	1,071	1,079	100,165	103,400	109,264	...
Apparatus and equipment	336	521,605	17,241	3.3	9,343	...	1,843	1,911	1,954	159,968	170,718	175,704	...
Electrical appliances, specialties	101	721,447	9,372	1.3	5,193	4	850	867	840	102,146	112,338	114,981	...
Hardware, plumbing, heating:													
Hardware	68	71,554	5,574	7.8	2,078	3	381	392	806	38,779	36,842	39,287	...
Plumbing, heating equipment, supplies	370	465,668	20,454	4.4	11,005	7	2,132	2,124	2,162	202,659	206,125	217,480	...
Plumbing, heating (general line)	69	257,519	5,920	2.3	3,295	2	665	663	668	61,141	62,281	64,169	...
Heating (including stovea, ranges)	57	39,961	4,070	10.2	1,671	2	270	275	277	28,677	29,575	32,977	...
Plumbing fixtures, supplies	93	49,402	3,518	7.1	1,912	...	382	379	380	35,823	36,744	37,365	...
Air conditioning, ventilating equipment	151	118,786	6,946	5.8	4,127	3	815	807	837	77,018	77,525	82,969	...
Lumber, construction materials:													
Lumber, millwork	54	81,907	5,255	6.4	1,913	11	282	304	326	31,700	31,720	32,597	...
Other construction materials	369	997,459	77,579	7.8	28,292	6	6,028	6,232	6,218	467,726	486,652	488,331	...
Brick, tile, terra cotta	74	109,236	6,426	5.9	1,973	4	550	552	555	35,585	36,640	38,241	...
Cement, lime, plaster	88	258,868	32,621	12.6	8,553	...	2,101	2,152	2,076	148,699	158,292	153,445	...
Glass (building)	37	164,350	1,646	1.0	926	...	174	195	199	15,048	17,087	18,754	...
Roofing, siding, insulation	81	266,273	22,667	8.5	10,809	1	1,973	2,077	2,122	159,071	166,131	168,510	...
Miscellaneous construction materials	89	198,732	14,219	7.2	6,031	1	1,230	1,256	1,266	109,323	108,502	109,381	...
Machinery, equipment, supplies:													
Commercial machines, equipment	380	84,027	19,617	23.3	14,568	14	2,898	3,026	3,103	267,484	256,290	286,712	...
Commercial refrigeration equipment	31	14,763	859	5.8	569	4	121	123	125	10,155	10,142	10,030	...
Office machines, equipment	271	39,579	15,207	38.4	11,494	4	2,434	2,545	2,629	215,772	202,240	234,780	...
Store machines, fixtures	36	12,269	1,771	14.4	1,129	5	154	162	143	16,686	18,905	17,268	...
Other commercial machines, equipment	42	17,416	1,780	10.2	1,376	1	189	196	206	24,871	25,003	24,634	...
Construction machinery, equipment	49	63,220	5,063	8.0	1,605	...	251	259	268	24,907	25,920	26,971	...
Farm-dairy machinery, equipment	17	210,828	8,321	3.9	3,281	...	632	707	737	51,947	57,758	61,219	...
Industrial machinery, equipment, supplies	1,255	1,915,550	82,538	4.3	44,392	26	8,500	8,723	8,847	790,367	816,546	841,093	...
Industrial machinery, equipment	16	13,208	704	5.3	331	...	75	76	79	5,896	6,463	6,716	...
Belting, hose, packing	61	44,012	2,842	6.4	1,508	2	311	310	313	32,765	31,370	31,676	...
Machine tools	122	77,725	6,232	8.0	3,324	1	506	511	516	60,483	60,205	62,876	...
Mine, mill supplies	73	30,189	2,853	9.4	1,488	6	276	292	296	26,273	27,407	28,399	...
Oil well, oil refining supplies	85	72,056	4,037	5.6	1,912	6	437	463	486	34,303	36,924	38,823	...
Printing machinery, supplies (except paper)	53	56,486	4,627	8.2	2,881	...	456	454	467	47,286	52,011	54,834	...
Miscellaneous industrial machinery, supplies	845	1,621,874	61,243	3.8	32,948	11	6,439	6,617	6,690	583,361	602,166	617,769	...
Professional equipment, supplies	81	67,882	3,852	5.7	2,609	4	483	489	516	48,458	49,867	51,463	...
Service establishment equipment, supplies	57	22,641	1,350	6.0	862	6	170	169	180	14,895	14,032	15,675	...
Transportation (except automotive) equipment, supplies	64	198,767	3,759	1.9	2,004	7	365	362	356	36,818	37,649	37,082	...
Railroad equipment, supplies	47	188,231	3,222	1.7	1,725	...	306	302	297	31,649	32,237	31,750	...
Other transportation equipment, supplies	17	10,536	537	5.1	279	7	59	60	59	5,169	5,412	5,332	...
Metals, metal work (except scrap):													
Iron, steel and products	729	5,410,524	115,163	2.1	38,364	10	7,115	7,211	7,161	689,664	718,143	768,210	...
Nonferrous metals, metal work	218	844,282	28,831	3.4	10,686	5	2,465	2,553	2,571	196,517	205,187	212,018	...
Other manufacturers' sales offices:													
Amusement, sporting goods	64	138,637	7,355	5.3	3,412	4	648	637	643	63,566	63,404	65,774	...
Books, periodicals, newspapers	127	54,431	5,858	10.8	3,933	1	688	683	700	75,753	68,182	73,255	...
Coal, coke	64	361,539	7,855	2.2	3,464	...	608	608	677	68,391	67,054	77,793	...
Farm supplies	36	114,755	7,745	6.7	2,362	1	565	553	570	43,155	42,835	44,079	...
Feed	19	68,934	4,357	6.3	1,297	1	326	323	343	24,186	25,277	26,010	...
Fertilizers, agricultural chemicals	17	45,821	3,388	7.4	1,065	...	239	230	227	18,969	17,558	18,069	...
Jewelry	56	44,823	2,515	5.6	1,795	3	216	219	233	29,493	31,393	38,392	...
Manufacturers' sales offices, misc. products	357	3,052,521	71,970	2.4	24,352	12	4,715	4,803	4,769	432,357	443,848	458,873	...
Forest products (except lumber)	38	43,849	1,144	2.6	681	1	136	142	142	13,167	13,649	13,706	...
Oils and fats (inedible)	22	168,091	1,742	1.0	826	...	146	149	152	14,741	15,224	15,724	...
Textiles and materials other than dry goods	70	226,675	10,545	4.6	4,443	...	766	764	774	81,078	80,016	84,241	...
Yarns (industrial)	31	385,701	8,868	2.3	1,103	...	175	179	178	18,265	18,247	19,543	...
Manufacturers' sales offices, n.e.c.	196	2,228,205	49,671	2.2	17,299	11	3,492	3,569	3,523	305,706	315,712	325,654	...

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Petroleum bulk stations, terminals	29,451	10,615,650	956,074	9.0	345,847	23,952	111,812	111,053	112,466	6,486,011	6,646,405	6,840,356	709,205
Refiner-marketer stations	19,053	7,392,698	627,978	8.5	213,245	16,278	67,355	67,281	67,117	4,025,129	4,179,405	4,262,580	526,929
Marketers without refining facilities	10,074	3,136,347	310,803	9.9	125,173	7,593	42,179	41,447	42,982	2,325,764	2,326,325	2,430,424	176,097
Marketers of liquefied petroleum gas	324	86,605	17,293	20.0	7,429	81	2,278	2,325	2,367	135,118	140,675	147,352	6,179
Agents, brokers, total	24,361	34,610,092	894,395	2.6	350,148	21,820	90,146	92,799	101,650	6,096,782	6,389,461	6,761,190	68,829
Groceries, confectionery, meats	3,171	5,487,102	108,079	2.0	45,285	2,938	10,736	10,960	10,962	788,138	811,569	832,369	9,002
Groceries, foods (except as specified)	2,883	4,740,299	98,907	2.1	42,354	2,639	10,063	10,282	10,258	735,623	758,108	775,464	8,551
Confectionery	147	100,226	3,733	3.7	1,221	160	299	293	304	22,797	22,560	23,403	34
Fish, sea foods	58	32,460	1,401	4.3	616	49	149	158	165	9,605	11,046	11,137	376
Meats, meat products	83	614,117	4,038	0.6	1,094	90	225	227	235	20,113	19,855	22,365	41
Farm products (edible)	1,155	1,778,371	53,212	3.0	25,069	933	7,674	7,710	7,440	465,206	480,807	468,634	3,640
Dairy, poultry products	195	387,457	5,930	1.5	2,523	161	710	708	786	48,309	49,075	53,394	705
Fruits, vegetables (fresh)	960	1,390,914	47,282	3.4	22,546	772	6,964	7,002	6,654	416,897	431,732	415,240	2,935
Beer, wines, distilled spirits	97	64,187	2,782	4.3	727	73	139	162	171	11,199	13,285	14,111	560
Beer, ale	17	11,839	639	5.4	124	14	27	39	36	1,700	2,909	2,714	136
Wines, distilled spirits	80	52,348	2,143	4.1	603	59	112	123	135	9,499	10,376	11,397	424
Drugs, chemicals, allied products	499	392,648	17,513	4.5	7,281	368	1,603	1,632	1,625	134,892	135,315	137,342	1,427
Drugs, drug sundries	182	90,155	5,499	6.1	2,332	146	614	617	642	43,193	43,042	47,885	191
Industrial chemicals, explosives	251	270,335	10,646	3.9	4,409	168	847	866	842	81,932	81,717	79,615	1,120
Paints, varnishes	66	32,158	1,368	4.2	540	54	142	149	141	9,767	10,556	9,842	116
Tobacco and products (except leaf)	19	5,520	216	3.9	54	20	19	22	20	993	1,057	999	21
Dry goods, apparel	3,293	5,497,838	173,992	3.2	63,214	3,090	11,684	11,866	12,117	1,122,747	1,121,444	1,149,949	8,143
Clothing, furnishings (general line)	245	519,560	11,189	2.2	5,546	213	1,406	1,432	1,405	105,725	110,646	108,272	306
Men's, boys' clothing, furnishings	358	215,723	9,360	4.3	3,205	337	592	592	608	59,587	56,659	57,741	490
Women's, children's clothing, furnishings	824	721,486	23,742	3.3	8,407	865	2,141	2,183	2,252	156,090	155,755	166,018	458
Furs (dressed), fur clothing	94	56,627	1,845	3.2	642	95	172	183	183	10,187	11,656	10,896	111
Millinery, millinery supplies	135	57,494	2,955	5.1	964	156	254	243	252	18,181	17,255	18,641	9
Shoes, other footwear	182	78,229	3,587	4.6	509	180	105	112	111	9,851	9,622	10,065	33
Dry goods (general line)	392	625,591	14,482	2.3	4,660	360	1,117	1,113	1,196	78,648	75,084	82,198	358
Hosiery, underwear	225	223,685	10,404	4.6	4,058	206	636	640	653	69,872	70,196	73,037	466
Piece goods	838	2,999,443	96,428	3.2	35,223	678	5,261	5,368	5,457	614,606	614,571	623,081	5,912
Furniture, home furnishings	1,045	469,963	27,779	5.9	9,337	984	2,130	2,191	2,221	172,453	173,175	183,772	991
Furniture (household, office)	484	204,345	13,015	6.4	3,964	460	886	898	896	76,072	75,633	78,869	329
Home furnishings, floor coverings	561	265,618	14,764	5.6	5,373	524	1,244	1,293	1,325	96,381	97,542	104,903	662
Paper and its products	407	251,077	10,600	4.2	3,904	340	873	881	878	73,229	73,329	75,316	512
Stationery, office supplies	105	25,076	1,831	7.3	799	98	222	223	223	15,344	14,853	16,250	219
Other paper products	302	226,001	8,769	3.9	3,105	242	651	658	655	57,885	58,476	59,066	293
Farm products (raw materials)	3,744	11,739,902	137,688	1.2	58,287	3,705	25,595	26,790	35,492	914,052	1,052,918	1,338,167	18,188
Cotton	362	835,198	7,087	0.8	2,303	353	664	645	763	39,455	39,167	43,604	5,074
Grain	356	1,616,616	14,986	0.9	6,101	260	1,430	1,494	1,479	99,162	105,467	106,069	2,869
Hides, skins, raw furs	216	352,086	9,356	2.6	4,438	171	968	887	894	75,451	72,109	71,669	1,873
Livestock (except horses, mules)	1,864	7,312,305	62,357	0.8	28,198	2,009	17,982	18,424	19,786	506,805	528,704	569,921	3,598
Tobacco (leaf)	674	1,007,856	35,700	3.5	13,683	660	3,636	4,440	11,704	128,949	243,842	484,576	1,118
Wool, mohair	171	407,319	5,298	1.3	2,280	166	551	573	487	39,896	38,140	35,450	2,118
Miscellaneous inedible farm products	101	208,522	2,904	1.4	1,284	86	364	327	379	24,334	25,489	26,878	1,538
Automotive	556	459,614	21,859	4.8	8,167	489	1,761	1,819	1,823	144,455	153,567	159,706	802
Automobiles, other motor vehicles	62	86,535	1,953	2.2	791	57	237	246	252	12,616	13,136	13,636	233
Automotive equipment, tires and tubes	494	373,079	19,906	5.3	7,376	432	1,524	1,573	1,571	131,839	140,431	146,070	569
Electrical goods	1,312	683,553	42,209	6.2	13,970	1,207	3,111	3,224	3,236	246,702	266,291	271,221	1,872
Wiring supplies, apparatus	945	477,298	30,509	6.4	10,204	867	2,212	2,319	2,307	178,838	196,057	195,164	1,494
Electrical appliances, specialties	367	206,255	11,700	5.7	3,766	340	899	905	929	67,864	70,234	76,057	378
Hardware, plumbing, heating	1,236	468,431	33,932	7.2	12,985	1,136	2,862	2,957	2,982	223,876	232,193	237,905	2,191
Hardware	497	227,178	14,167	6.2	4,782	470	1,166	1,183	1,168	84,098	88,610	88,137	487
Plumbing, heating equipment, supplies	739	241,253	19,765	8.2	8,203	666	1,696	1,774	1,814	139,778	143,583	149,768	1,704
Lumber, construction materials	788	539,286	25,402	4.7	7,888	654	1,787	1,828	1,901	145,725	154,455	160,633	2,260
Lumber, millwork	528	432,518	17,934	4.1	4,786	439	961	1,027	1,073	85,161	93,361	96,713	1,768
Other construction materials	260	106,768	7,468	7.0	3,102	215	826	801	828	60,564	61,094	63,920	492
Machinery, equipment, supplies	3,365	1,422,424	94,417	6.6	38,669	2,841	8,183	8,429	8,525	691,988	717,013	728,944	7,966
Commercial machines, equipment	339	75,938	6,464	8.5	3,068	302	865	916	956	56,534	61,876	63,193	868
Construction machinery, equipment	82	28,603	2,229	7.8	1,227	54	259	270	259	22,156	22,996	21,143	552
Farm-dairy machinery, equipment	64	28,993	1,664	5.7	814	48	168	177	176	14,923	15,512	16,396	353
Industrial machinery, equipment, supplies	2,191	827,266	64,928	7.8	26,480	1,867	5,448	5,570	5,639	475,229	487,320	494,528	4,951
Professional equipment, supplies	109	22,124	1,751	7.9	699	86	192	197	200	13,640	13,329	13,958	109
Service establishment equipment, supplies	380	258,169	10,205	4.0	3,606	344	739	760	757	60,919	63,322	64,721	866
Transportation (except automotive) equipment, supplies	200	181,331	7,176	4.0	2,775	140	512	539	538	48,587	52,658	55,005	267
Metals, metal work (except scrap)	743	726,293	24,485	3.4	8,577	608	1,786	1,861	1,843	147,870	152,938	158,893	1,089
Iron, steel and products	638	542,949	20,964	3.9	7,171	522	1,516	1,581	1,578	124,191	127,141	131,619	899
Nonferrous metals, metal work	105	183,344	3,521	1.9	1,406	86	270	280	265	23,679	25,797	27,274	190
Waste materials	90	200,562	7,070	3.5	3,227	50	573	596	557	51,713	51,907	51,347	532
Iron, steel scrap	50	164,613	5,292	3.2	2,313	34	366	394	348	33,851	35,565	34,148	461
Other scrap, waste materials	40	35,949	1,778	4.9	914	16	207	202	209	17,862	16,342	17,199	71
Other agents, brokers	2,841	4,423,321	113,160	2.6	43,507	2,384	9,630	9,871	9,857	761,544	798,198	791,882	9,633
Amusement, sporting goods	336	149,937	9,566	6.4	3,305	316	705	739	762	57,562	58,763	64,095	420
Books, periodicals, newspapers	118	57,782	6,691	11.6	2,839	112	992	974	989	51,323	50,656	50,368	160
Coal, coke	201	655,757	19,289	2.9	7,247	80	1,209	1,286	1,289	119,553	130,807	127,083	428
Farm supplies	220	457,339	7,565	1.6	3,316	173	753	799	776	51,878	56,097	55,796	1,309
Jewelry	369	121,966	5,192	4.2	854	389	240	237	237	15,610	15,788	16,852	3,210
Petroleum and products	124	373,605	7,283	1.9	2,432	74	372	380	401	41,069	51,994	46,209	173
Agents and brokers, miscellaneous products	1,473	2,606,935	57,574	2.2	23,514	1,240	5,359	5,456	5,403	424,549	434,093	431,479	3,933

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)[1] Amount (Thousand dollars)	Operating expenses (inc. pay roll)[1] Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Type by Kind of Business--Continued													
Assemblers (mainly farm products), total.	19,268	10,957,893	664,405	6.1	308,683	10,114	138,739	139,184	159,068	5,569,208	5,995,365	6,726,810	432,367
Groceries, confectionery, meats:													
Fish, sea foods	591	118,225	27,823	23.5	14,347	501	9,502	6,544	12,364	260,119	208,835	403,884	3,859
Other grocery, food specialties	253	206,617	27,804	13.4	12,920	125	6,278	5,192	11,576	214,037	188,826	438,490	21,430
Dried fruits, nuts	165	170,372	22,209	13.0	10,181	90	5,126	3,471	9,871	169,812	129,427	367,050	15,383
Miscellaneous grocery specialties	88	36,245	5,595	15.4	2,739	35	1,152	1,721	1,705	44,225	59,399	71,440	6,047
Farm products (edible):													
Dairy, poultry products	3,939	1,618,011	114,249	7.1	51,525	2,756	21,557	23,211	23,977	932,999	1,032,699	1,058,747	36,277
Fruits, vegetables (fresh)	2,137	1,102,832	254,602	23.1	121,800	1,352	59,663	58,939	64,848	2,279,728	2,446,852	2,680,956	33,777
Farm products (raw materials):													
Cotton	1,238	920,720	24,793	2.7	8,393	938	2,581	2,779	5,074	115,560	129,165	234,610	43,953
Grain	8,380	4,192,851	146,881	3.5	71,569	2,427	26,915	31,221	28,636	1,258,803	1,492,088	1,359,151	193,213
Hides, skins, raw furs	166	44,139	3,698	8.4	1,930	137	762	781	795	33,816	33,639	36,358	2,599
Livestock (except horses, mules)	1,532	2,233,335	28,717	1.3	10,188	1,273	4,513	4,597	4,814	183,316	186,296	199,530	6,895
Tobacco (leaf)	75	128,105	3,332	2.6	1,840	56	1,816	790	716	57,131	28,642	27,085	54,767
Wool, mohair	82	62,015	3,592	5.8	1,296	69	372	525	380	18,462	24,192	19,208	3,093
Miscellaneous inedible farm products	466	175,644	14,249	8.1	5,956	214	2,132	1,838	2,956	92,398	87,303	132,707	22,233
Other assemblers:													
Farm supplies	384	151,167	14,077	9.3	6,630	246	2,512	2,637	2,755	118,149	131,447	128,952	9,809
Feed	158	69,119	5,049	7.3	2,388	115	885	961	942	43,638	47,124	45,530	2,917
Seeds	163	60,689	7,005	11.5	3,299	83	1,313	1,299	1,501	60,859	65,488	71,100	6,254
Miscellaneous farm supplies	63	21,359	2,023	9.5	943	48	314	377	312	13,652	18,835	12,322	638
Assemblers, miscellaneous products	25	4,232	588	13.9	289	20	136	130	177	4,690	5,381	7,132	462

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified
[1] Entries for agents and brokers represent brokerage or commission received.

Table 1 F.—WHOLESALE ESTABLISHMENTS—TYPE OF OPERATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS AND SALES

Geographic division and State	Total, all operating types		Merchant wholesalers		Manufacturers' sales branches (with stocks)		Manufacturers' sales offices (without stocks)		Petroleum bulk stations, terminals		Agents and brokers		Assemblers (mainly farm products)	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	243,366	188,688,801	146,518	79,766,589	15,716	29,229,717	8,052	23,508,860	24,451	10,615,650	24,361	34,610,092	19,268	10,957,893
Geographic Divisions:														
New England	13,123	9,341,451	9,495	4,601,924	1,126	(x)	504	(x)	664	315,814	1,140	(x)	194	(x)
Middle Atlantic	64,046	57,747,882	48,834	25,519,599	3,261	9,298,369	2,503	8,814,748	1,808	1,948,289	7,065	11,632,136	575	534,741
East North Central	47,412	40,345,543	27,288	15,400,805	3,349	6,419,923	2,122	6,769,221	6,022	2,159,342	5,175	7,418,798	3,456	2,177,454
West North Central	31,714	21,988,833	11,639	7,667,169	1,560	2,618,019	640	1,594,327	7,703	1,161,294	2,327	4,996,904	7,945	3,951,120
South Atlantic	22,430	16,287,633	13,380	6,689,604	1,681	(x)	736	(x)	2,919	1,380,272	2,359	(x)	1,355	(x)
East South Central	10,318	7,897,253	5,819	3,802,140	655	875,124	205	564,984	1,666	582,635	1,049	1,590,973	854	481,397
West South Central	20,441	13,005,080	10,696	6,205,261	1,427	1,837,391	523	1,134,854	3,884	914,328	1,562	1,820,299	2,349	1,092,947
Mountain	8,615	4,270,113	3,956	1,782,645	534	538,291	131	172,591	2,209	412,182	500	746,694	1,285	617,710
Pacific	25,167	17,705,013	15,341	8,097,442	2,123	3,061,680	688	1,749,710	2,576	1,241,494	3,184	2,470,702	1,255	1,183,985
New England:														
Maine	927	490,529	590	250,576	89	61,315	11	18,750	153	98,420	30	24,546	54	36,922
New Hampshire	518	188,998	354	109,321	48	(x)	5	(x)	85	39,413	4	457	22	5,393
Vermont	393	168,216	239	80,901	32	17,495	4	1,794	74	31,209	13	6,868	31	29,949
Massachusetts	7,788	6,396,231	5,539	3,015,927	664	1,227,077	369	720,810	196	327,677	957	1,036,620	63	68,120
Rhode Island	1,136	722,552	946	356,054	75	123,901	26	66,080	38	100,521	47	(x)	4	(x)
Connecticut	2,361	1,374,925	1,827	789,145	218	204,466	89	81,101	118	218,574	89	51,414	20	30,225
Middle Atlantic:														
New York	43,786	43,140,120	33,599	18,869,076	1,830	6,350,949	1,665	6,454,477	820	838,047	5,494	10,247,762	378	379,809
New Jersey	5,695	3,596,934	4,743	1,966,467	321	697,332	122	250,143	237	501,824	220	149,101	52	32,067
Pennsylvania	14,565	11,010,828	10,492	4,684,056	1,110	2,250,088	716	2,110,128	751	608,418	1,351	1,235,273	145	122,865
East North Central:														
Ohio	11,099	9,468,871	6,821	4,014,887	956	1,625,973	658	1,735,586	879	523,625	1,139	1,201,027	646	367,773
Indiana	5,325	3,227,141	2,852	1,381,135	304	271,582	125	271,954	1,095	325,768	327	548,295	622	428,407
Illinois	17,454	18,136,506	9,839	6,148,547	1,175	3,035,877	829	2,928,110	1,741	550,942	2,437	4,469,002	1,433	1,004,028
Michigan	8,434	6,683,754	4,388	2,445,186	623	1,128,476	389	1,488,909	1,082	495,618	925	909,845	427	215,720
Wisconsin	5,100	2,829,271	2,788	1,411,050	291	358,015	121	744,662	1,225	263,389	347	290,629	328	161,526
West North Central:														
Minnesota	6,075	5,026,505	2,406	2,005,399	332	567,654	161	382,837	1,468	268,951	513	1,107,484	1,195	694,180
Iowa	5,980	3,361,733	1,975	960,879	263	240,071	53	120,070	1,810	256,450	285	728,292	1,594	1,055,971
Missouri	7,846	7,420,888	4,135	2,822,858	614	1,315,199	359	999,905	1,167	260,742	1,052	1,702,173	519	320,011
North Dakota	2,261	939,420	325	179,094	39	70,771	6	5,373	697	71,590	38	103,113	1,156	509,479
South Dakota	1,829	791,608	349	176,063	35	35,684	3	3,562	617	72,563	57	179,152	768	324,584
Nebraska	3,183	2,354,449	1,079	713,606	149	239,482	30	50,278	656	100,154	218	807,003	1,051	443,926
Kansas	4,640	2,094,230	1,370	809,270	128	149,158	28	32,302	1,288	130,844	164	369,687	1,662	602,969
South Atlantic:														
Delaware	370	483,721	231	87,091	44	(x)	13	(x)	41	19,876	16	(x)	25	(x)
Maryland	3,076	2,057,749	2,114	936,428	201	347,858	99	260,112	162	171,419	325	287,834	175	54,098
District of Columbia	1,114	1,242,601	692	497,742	123	251,734	116	306,287	10	33,858	170	151,190	3	1,790
Virginia	3,000	2,033,470	1,753	972,535	215	253,037	63	156,715	410	212,000	314	351,079	245	88,104
West Virginia	1,737	1,076,754	1,234	578,203	144	155,770	34	48,399	175	91,921	118	190,992	32	11,469
North Carolina	3,962	3,129,686	2,141	1,065,944	264	448,103	92	278,199	664	275,343	558	834,777	243	227,320
South Carolina	1,609	1,008,042	896	467,203	93	76,344	20	35,606	340	126,102	160	230,085	100	72,702
Georgia	3,844	3,264,294	1,973	1,084,654	386	771,534	235	580,354	572	189,510	449	503,491	229	134,751
Florida	3,718	1,991,316	2,346	999,804	211	290,314	64	136,167	545	260,243	249	175,512	303	129,276
East South Central:														
Kentucky	2,456	1,784,338	1,439	795,646	115	147,911	42	146,752	433	155,917	292	472,937	135	65,175
Tennessee	3,529	3,477,171	2,002	1,798,886	289	433,791	85	207,431	344	172,752	432	736,050	377	128,261
Alabama	2,597	1,677,829	1,524	783,012	191	249,962	67	196,840	434	150,856	209	198,403	172	98,756
Mississippi	1,736	957,915	924	424,596	60	43,460	11	13,961	455	103,110	116	183,583	170	189,205
West South Central:														
Arkansas	2,147	851,613	1,008	418,065	77	52,651	19	23,957	523	98,418	134	88,122	386	170,400
Louisiana	3,068	2,227,058	1,811	1,183,511	246	392,844	95	162,698	474	158,440	271	275,785	171	53,780
Oklahoma	3,668	1,729,240	1,702	735,897	210	218,993	67	114,128	814	147,849	171	279,372	704	233,001
Texas	11,558	8,197,169	6,175	3,867,788	894	1,172,903	342	834,071	2,073	509,621	986	1,177,020	1,088	635,766
Mountain:														
Montana	1,396	587,330	412	196,552	57	47,472	10	9,293	472	53,157	39	95,815	406	185,041
Idaho	1,147	415,822	338	125,148	52	18,233	4	2,622	371	59,858	30	77,890	352	132,071
Wyoming	463	153,477	214	83,167	23	13,677	6	985	180	29,138	9	11,741	36	14,769
Colorado	2,650	1,628,603	1,288	634,268	181	268,347	74	113,763	473	98,082	261	332,724	373	181,419
New Mexico	718	257,969	403	153,525	33	11,795	3	607	230	41,631	21	33,535	28	18,876
Arizona	864	420,481	479	228,391	64	42,231	8	10,259	209	62,926	49	49,945	45	26,729
Utah	1,123	724,933	670	306,690	108	132,612	26	35,062	180	46,720	94	145,044	45	58,805
Nevada	254	79,498	144	54,904	16	3,924	...	...	94	20,670	...	...	...	...
Pacific:														
Washington	4,147	2,643,174	2,329	1,271,433	355	367,657	105	155,517	610	236,511	414	378,680	334	233,368
Oregon	2,561	1,891,251	1,404	957,632	189	273,046	42	102,502	437	168,255	228	240,215	171	144,601
California	18,459	13,270,588	11,518	5,872,377	1,579	2,420,977	541	1,491,691	1,529	836,728	2,542	1,842,799	750	806,016

x Withheld to avoid disclosure.

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS AND SALES

Geographic division and State	Total, all merchant wholesalers		Groceries, confectionery, meats												Farm products (edible)						Tobacco and products (exc. leaf)	
			Total		Groceries (general line)		Confectionery		Fish, sea foods		Meats, meat products		Other grocery, food specialties		Total		Dairy, poultry products		Fruits, vegetables (fresh)			
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	146,518	79,766,589	17,345	11,356,738	4,265	5,799,121	2,077	377,047	1,233	393,662	3,507	1,999,476	6,263	2,787,432	13,539	7,500,941	6,668	4,278,748	6,871	3,222,193	3,019	2,529,576
New England	9,495	4,601,924	1,266	716,068	211	277,431	141	21,591	196	69,209	341	245,878	377	101,959	846	400,780	275	171,732	571	229,048	280	216,851
Maine	590	250,576	114	68,998	23	43,290	14	1,840	35	5,642	21	12,237	21	5,989	42	17,916	10	2,478	32	15,438	31	19,191
New Hampshire	454	109,321	50	28,186	11	10,961	10	687	3	140	7	5,294	19	11,104	44	10,517	19	5,638	25	4,879	18	11,431
Vermont	239	80,901	33	14,419	9	11,538	9	1,044	...	...	3	806	12	1,031	25	10,673	11	3,322	14	7,351	6	5,822
Massachusetts	5,539	3,015,927	709	438,073	103	147,236	70	11,997	118	57,801	215	160,287	203	60,752	489	247,982	157	108,579	332	139,403	135	114,019
Rhode Island	946	356,054	128	52,182	18	19,643	8	615	22	4,231	30	16,971	50	10,722	61	28,549	22	9,025	39	19,524	30	20,295
Connecticut	1,827	789,145	232	114,210	47	44,763	30	5,408	18	1,395	65	50,283	72	12,361	185	85,143	56	42,690	129	42,453	60	46,093
Middle Atlantic	48,834	25,519,599	5,115	3,219,542	605	836,506	562	88,549	371	134,391	1,203	818,212	2,374	1,341,884	3,536	2,148,049	1,596	1,328,231	1,940	819,818	808	665,919
New York	33,599	18,869,076	3,195	2,312,090	271	423,348	296	43,900	267	104,142	720	601,900	1,641	1,138,800	2,075	1,466,090	988	976,653	1,087	489,437	389	346,880
New Jersey	4,743	1,966,467	642	258,236	65	87,293	73	14,858	42	9,366	182	83,131	280	63,588	570	239,466	255	145,904	315	93,562	118	125,052
Pennsylvania	10,492	4,684,056	1,278	649,216	269	325,865	193	29,791	62	20,883	301	133,181	453	139,496	891	442,493	353	205,674	538	236,819	301	193,987
East North Central	27,288	15,400,805	3,030	1,830,588	618	893,436	388	86,987	154	51,795	748	384,739	1,122	413,631	2,990	1,883,712	1,749	1,140,902	1,241	742,810	600	564,071
Ohio	6,821	4,014,887	650	387,575	158	234,728	104	17,183	27	6,211	119	53,075	242	76,378	720	360,558	370	173,996	350	186,562	155	148,137
Indiana	2,852	1,381,135	323	189,615	88	132,286	55	7,317	4	943	54	17,250	122	31,819	368	128,732	264	82,356	104	46,376	77	67,674
Illinois	9,839	6,148,547	1,099	728,717	148	244,686	121	43,459	60	25,909	335	192,762	435	221,901	1,117	938,120	650	606,127	467	331,993	172	175,912
Michigan	4,988	2,445,186	661	364,290	156	178,722	70	13,842	45	15,592	172	96,399	218	59,735	513	262,856	285	140,518	228	122,338	127	120,906
Wisconsin	2,788	1,411,050	297	160,391	68	103,014	38	5,186	18	3,140	68	25,253	105	23,798	272	193,446	180	137,905	92	55,541	69	51,442
West North Central	11,639	7,667,169	1,222	930,138	442	696,881	132	26,780	36	5,979	210	71,555	402	128,943	1,402	616,831	925	346,823	477	270,008	291	219,915
Minnesota	2,406	2,005,399	236	191,478	79	136,415	24	7,194	16	3,429	42	15,408	75	29,032	288	156,186	196	98,339	92	57,347	65	48,583
Iowa	1,975	960,879	189	169,080	77	142,979	33	4,572	8	965	26	7,690	45	12,874	355	136,934	310	(x)	45	(x)	58	38,822
Missouri	4,135	2,822,858	439	283,066	132	176,725	39	7,609	5	759	89	33,387	174	64,586	482	218,001	238	87,744	244	130,257	77	74,496
North Dakota	325	179,094	65	57,450	33	50,322	7	3,260	4	(x)	7	(x)	14	1,688	14	2,676	13	(x)	1	(x)	6	2,924
South Dakota	349	176,063	46	40,862	27	37,936	8	1,980	...	...	1	(x)	10	(x)	33	8,021	25	5,054	8	2,967	8	3,304
Nebraska	1,079	713,606	95	104,513	37	87,720	11	1,302	2	(x)	16	7,921	29	(x)	79	43,057	41	25,998	38	17,059	34	21,730
Kansas	1,370	809,270	152	83,689	57	64,784	10	863	1	(x)	29	5,335	55	(x)	151	51,956	102	26,868	49	25,088	43	30,056
South Atlantic	13,380	6,689,604	2,248	1,263,521	840	856,302	365	65,133	200	57,676	228	125,255	615	159,155	1,310	611,843	490	288,502	820	323,341	304	278,827
Delaware	231	87,091	32	11,488	6	7,480	5	336	1	(x)	9	2,134	11	(x)	25	5,513	9	1,939	16	3,574	10	10,172
Maryland	2,114	936,428	282	132,912	49	67,602	44	10,725	40	11,766	39	21,194	110	21,625	194	82,719	64	29,535	130	53,184	53	44,634
District of Columbia	692	497,742	90	79,514	16	32,969	8	2,084	8	2,792	31	35,529	27	6,140	70	76,793	30	55,397	40	21,396	10	21,958
Virginia	1,753	972,535	314	180,009	134	127,562	59	9,840	24	7,555	28	14,516	69	20,536	170	71,533	83	40,542	87	30,991	31	36,319
West Virginia	1,234	578,203	199	120,175	92	89,832	36	6,630	1	(x)	21	9,286	49	(x)	141	44,402	53	20,219	88	24,183	33	33,171
North Carolina	2,141	1,065,944	411	226,565	208	173,883	72	12,824	15	4,515	27	10,781	89	24,562	196	92,199	97	46,100	99	46,099	50	30,364
South Carolina	896	467,203	178	117,520	78	94,241	42	6,225	3	(x)	10	3,963	45	(x)	78	34,765	25	10,903	53	23,862	33	14,734
Georgia	1,973	1,084,654	349	213,463	167	156,996	58	10,771	28	11,470	22	6,386	74	27,840	194	78,125	56	27,244	138	50,881	32	36,965
Florida	2,346	999,804	393	181,875	90	105,737	41	5,698	80	17,821	41	21,466	141	31,153	242	125,794	73	56,623	169	69,171	52	50,510
East South Central	5,889	3,802,140	971	729,414	463	571,779	164	25,143	37	8,110	87	29,292	220	95,090	701	256,484	327	132,261	374	124,223	118	109,931
Kentucky	1,439	795,646	241	162,179	127	130,170	39	4,962	1	(x)	19	12,102	55	(x)	192	69,846	91	40,090	101	29,756	31	22,102
Tennessee	2,002	1,798,886	248	251,342	102	181,503	51	10,189	10	1,585	31	7,383	54	50,682	243	94,896	114	51,673	129	43,223	28	31,354
Alabama	1,524	783,012	280	169,877	116	129,566	52	6,627	19	4,144	21	6,563	72	22,977	184	72,451	76	30,295	108	42,156	28	33,418
Mississippi	924	424,596	202	146,016	118	130,540	22	3,365	7	(x)	16	3,244	39	(x)	82	19,291	46	10,203	36	9,088	31	23,057
West South Central	10,696	6,205,261	1,421	1,101,882	618	805,318	146	34,348	105	18,002	214	79,400	338	164,814	912	451,696	490	229,667	422	222,029	290	190,384
Arkansas	1,008	418,065	208	140,860	119	118,138	24	3,502	5	793	33	10,055	27	8,372	95	30,726	54	15,456	41	15,290	22	13,082
Louisiana	1,811	1,183,511	363	276,632	141	144,331	30	8,090	54	6,897	42	23,971	96	93,343	142	98,314	62	39,853	80	58,461	44	34,171
Oklahoma	1,702	735,897	166	114,954	79	99,686	17	2,416	3	140	27	6,197	40	6,515	160	56,832	113	34,172	47	22,660	74	32,444
Texas	6,175	3,867,788	684	569,436	279	443,163	75	20,340	43	10,172	112	39,177	175	56,584	515	265,804	261	140,186	254	125,618	145	110,692
Mountain	3,956	1,782,645	444	291,380	166	208,774	53	9,074	11	2,154	94	40,149	120	31,229	460	171,110	241	87,021	219	84,089	97	64,841
Montana	412	196,552	47	37,733	26	33,423	8	1,944	...	...	5	1,606	8	760	47	16,120	28	5,840	19	10,280	13	6,610
Idaho	338	125,148	36	30,077	19	25,987	7	2,110	...	...	6	1,125	4	855	37	11,828	24	4,552	13	7,276	8	3,441
Wyoming	212	83,167	18	13,582	13	11,799	1	(x)	...	...	...	...	4	(x)	35	7,503	25	3,873	10	3,630	11	3,247
Colorado	1,288	634,268	151	92,279	38	47,111	15	2,355	5	1,470	42	23,121	51	18,222	172	57,078	78	27,821	74	29,257	30	27,339
New Mexico	403	153,525	49	27,957	23	23,396	4	333	...	...	10	1,916	12	2,312	49	15,494	31	8,428	18	7,066	11	6,122
Arizona	489	228,391	59	44,923	23	36,627	3	(x)	4	(x)	15	4,006	14	3,551	38	16,199	17	9,614	21	6,585	10	7,486
Utah	670	306,690	63	33,225	16	24,186	15	2,000	2	(x)	9	3,939	21	(x)	68	40,390	28	22,872	40	17,518	9	6,704
Nevada	144	54,904	21	11,604	8	6,245	...	...	...	...	7	4,436	6	923	14	6,498	10	4,021	4	2,477	5	3,892
Pacific	15,341	8,097,442	1,628	1,274,205	302	652,694	126	19,442	123	46,346	382	204,996	695	350,727	1,382	960,436	575	553,609	807	406,827	231	218,832
Washington	2,329	1,271,433	259	199,153	61	122,848	24	4,116	20	8,613	59	33,189	95	30,387	176	130,744	89	67,043	87	63,701	40	32,921
Oregon	1,494	953,632	136	108,957	32	65,131	21	1,871	11	4,464	20	10,507	52	26,984	119	72,361	62	37,706	57	34,655	37	26,149
California	11,518	5,872,377	1,233	966,095	209	464,715	81	13,455	92	33,269	303	161,300	548	293,356	1,087	757,331	424	448,860	663	308,471	154	154,761

See footnote at end of table.

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

ESTABLISHMENTS AND SALES

Geographic division and State	Beer, wines, distilled spirits						Drugs, chemicals, allied products										Furniture, home furnishings					
	Total		Beer, ale		Wines, distilled spirits		Total		Drugs (general line)		Drugs, drug sundries (specialty lines)		Industrial chemicals, explosives		Paints, varnishes		Total		Furniture (household, office)		Home furnishings, floor coverings	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	7,195	4,069,729	5,668	1,550,562	1,527	2,519,167	4,671	2,282,226	303	848,870	1,902	521,476	1,189	690,019	1,277	221,861	3,813	1,314,945	1,173	379,730	2,640	935,215
New England	308	278,912	197	(x)	111	(x)	279	133,579	23	54,707	87	17,421	89	45,601	80	15,850	232	(x)	83	(x)	149	(x)
Maine	42	17,401	40	(x)	2	(x)	18	7,516	2	(x)	7	(x)	2	(x)	7	(x)	3	615	...	...	3	61
New Hampshire	19	11,818	19	11,818	...	...	8	1,767	1	(x)	3	(x)	2	(x)	2	(x)	9	157	1	(x)	8	(x)
Vermont	17	3,930	17	3,930	...	...	5	1,524	1	(x)	1	(x)	3	(x)	...	...	1	(x)	...	...	1	(x)
Massachusetts	127	149,909	65	57,434	62	92,475	146	71,650	9	25,108	43	10,195	53	29,265	41	7,082	153	38,616	58	9,990	95	28,626
Rhode Island	34	28,240	22	15,267	12	12,973	43	23,883	2	(x)	10	(x)	22	14,224	9	1,844	19	6,618	5	1,088	14	5,53
Connecticut	69	67,614	34	10,361	35	57,253	59	27,239	8	16,564	23	4,206	7	1,532	21	4,937	47	9,621	19	2,012	28	7,6
Middle Atlantic	1,809	932,174	1,540	319,882	269	612,292	1,726	845,485	59	172,680	697	207,141	602	403,173	368	62,491	1,793	576,150	412	135,663	1,381	440,487
New York	526	560,942	331	95,814	195	465,128	1,292	658,214	37	92,516	547	171,797	487	352,943	221	40,958	1,430	461,506	304	113,472	1,126	348,034
New Jersey	163	176,083	108	40,984	55	135,699	175	76,364	6	21,136	51	16,145	59	29,147	59	9,936	85	27,672	31	6,554	54	21,118
Pennsylvania	1,120	194,549	1,101	183,084	19	11,465	259	110,907	16	59,028	99	19,199	56	21,083	88	11,597	278	86,972	77	15,637	201	71,335
East North Central	1,773	976,121	1,325	393,751	448	582,370	872	443,300	47	158,192	349	157,345	141	70,581	335	57,182	645	252,420	243	79,427	402	172,993
Ohio	285	146,886	216	92,001	69	54,885	231	95,259	15	45,866	88	14,332	38	19,769	90	15,292	156	51,512	53	10,813	103	40,699
Indiana	191	112,674	160	54,988	31	57,686	82	39,121	8	22,577	29	4,467	12	5,066	33	7,011	55	20,255	29	8,147	26	12,108
Illinois	591	379,876	413	114,247	178	265,629	345	220,934	12	49,426	157	122,336	58	31,060	118	18,112	318	145,786	126	51,126	192	94,660
Michigan	371	218,718	274	93,645	97	125,073	139	59,575	5	23,635	56	14,099	20	11,390	58	10,451	81	24,616	23	6,312	58	18,304
Wisconsin	335	117,967	262	38,870	73	79,097	75	28,411	7	16,688	19	2,111	13	3,296	36	6,316	35	10,251	12	3,029	23	7,222
West North Central	813	334,640	715	(x)	98	(x)	325	154,943	28	86,448	132	19,649	65	25,855	100	22,991	182	(x)	77	(x)	105	(x)
Minnesota	202	91,276	185	28,490	17	62,786	68	33,065	5	21,570	33	4,133	8	3,905	22	3,457	32	12,857	12	4,911	20	7,946
Iowa	149	35,555	148	(x)	1	(x)	55	25,518	7	15,007	23	3,495	7	2,116	18	4,900	15	5,028	7	3,505	8	1,523
Missouri	184	104,532	129	27,298	55	77,234	136	61,436	9	31,852	57	9,718	36	15,169	34	4,697	105	46,314	41	9,925	64	36,389
North Dakota	43	18,135	34	6,677	9	11,458	6	4,541	...	...	1	(x)	1	(x)	4	(x)	1	(x)	...	...	1	(x)
South Dakota	49	19,582	41	6,614	8	12,968	10	5,382	2	(x)	2	(x)	2	(x)	4	(x)	2	(x)	1	(x)	1	(x)
Nebraska	81	42,411	73	15,426	8	26,985	27	13,385	2	(x)	8	(x)	5	2,711	12	2,929	16	10,949	12	7,986	4	2,963
Kansas	105	23,149	105	23,149	...	...	23	11,616	3	8,521	8	1,367	6	1,019	6	709	11	2,529	4	798	7	1,731
South Atlantic	713	445,733	567	165,735	146	279,998	368	207,757	54	113,155	128	(x)	85	(x)	101	(x)	261	87,760	109	(x)	152	(x)
Delaware	16	15,105	10	4,717	6	10,388	4	651	...	...	1	(x)	1	(x)	2	(x)	5	1,361	2	(x)	3	(x)
Maryland	109	73,186	85	14,062	24	59,124	59	19,927	4	9,416	21	2,833	10	3,387	24	4,291	55	16,778	19	3,971	36	12,807
District of Columbia	27	54,313	10	10,306	17	44,007	27	13,349	3	9,199	10	1,272	5	615	9	2,263	22	10,903	12	8,438	10	2,465
Virginia	111	33,426	106	32,813	5	613	39	30,707	6	16,406	12	6,698	5	1,952	16	5,651	31	8,154	15	3,369	16	4,785
West Virginia	105	19,865	105	19,865	...	...	25	12,156	6	8,425	7	752	8	2,075	4	904	23	11,767	11	10,517	12	1,250
North Carolina	105	26,289	94	23,969	11	2,320	58	38,973	9	17,959	23	2,977	17	15,288	9	2,749	41	7,887	12	1,991	29	5,896
South Carolina	50	49,879	42	11,502	8	38,377	20	13,697	5	11,940	5	184	5	546	5	1,027	9	1,089	4	509	5	580
Georgia	77	67,698	47	18,612	30	49,086	70	43,733	12	21,115	24	4,727	20	15,968	14	1,923	21	12,696	8	3,686	13	9,010
Florida	113	105,972	68	29,889	45	76,083	66	34,564	9	18,695	25	2,923	14	10,774	18	2,172	54	17,125	26	10,417	28	6,708
East South Central	273	152,457	212	58,856	61	93,601	139	70,281	20	48,363	61	9,765	18	7,821	40	4,332	76	26,130	37	(x)	39	(x)
Kentucky	96	66,014	60	12,949	36	53,065	32	13,767	4	(x)	10	(x)	6	(x)	12	(x)	17	11,202	8	4,486	9	6,716
Tennessee	76	57,242	54	18,227	22	39,015	54	32,708	8	22,338	29	4,254	6	4,837	11	1,279	39	11,170	17	5,714	22	5,456
Alabama	48	18,619	45	17,098	3	1,521	36	17,318	6	14,421	14	1,757	3	(x)	13	(x)	15	3,083	9	1,518	6	1,565
Mississippi	53	10,582	53	10,582	...	...	17	6,488	2	(x)	8	(x)	3	763	4	649	5	675	3	(x)	2	(x)
West South Central	546	323,653	456	123,187	90	200,466	357	155,578	36	85,177	176	29,267	72	(x)	73	(x)	149	73,666	67	(x)	82	(x)
Arkansas	52	33,447	43	8,324	9	25,123	20	10,730	5	8,894	12	1,700	2	(x)	1	(x)	7	3,712	5	(x)	2	(x)
Louisiana	84	82,865	47	11,345	37	71,520	72	33,144	9	18,255	28	5,106	20	6,591	15	3,192	29	11,162	14	4,959	15	6,203
Oklahoma	78	24,966	78	24,966	...	...	44	19,167	4	11,131	23	2,858	9	4,049	8	1,129	19	14,237	9	9,634	10	4,603
Texas	332	182,375	288	78,552	44	103,823	221	92,537	18	46,897	113	19,603	41	12,407	49	13,630	94	44,555	39	14,252	55	30,303
Mountain	280	124,370	215	(x)	65	(x)	94	48,379	16	34,044	36	(x)	14	(x)	28	4,214	54	20,949	24	9,621	30	11,328
Montana	34	7,393	34	7,393	...	...	5	5,714	4	(x)	...	...	...	...	1	(x)	2	(x)	2	(x)	...	...
Idaho	39	8,810	39	8,810	...	...	4	(x)	...	...	3	(x)	...	...	1	(x)	2	(x)	1	(x)	1	(x)
Wyoming	21	9,552	20	(x)	1	(x)	1	(x)	...	...	...	...	1	(x)	...	...	...	...	...	...	...	...
Colorado	64	40,684	49	15,464	15	25,220	30	19,646	4	13,957	9	2,536	6	1,027	11	2,126	27	12,046	11	6,165	16	5,881
New Mexico	32	17,219	12	4,753	20	12,466	9	1,827	1	(x)	7	(x)	1	(x)	...	...	5	600	4	(x)	1	(x)
Arizona	47	25,233	28	10,548	19	14,685	14	7,501	3	5,423	7	1,373	1	(x)	3	(x)	6	612	1	(x)	5	(x)
Utah	25	5,522	25	5,522	...	...	28	12,301	4	7,624	10	977	5	2,400	9	1,300	11	6,362	5	2,063	6	4,299
Nevada	18	9,957	8	2,815	10	7,142	3	301	...	...	...	...	...	...	3	301	1	(x)	...	...	1	(x)
Pacific	680	501,669	441	173,807	239	327,862	511	222,924	20	96,104	236	52,276	103	58,960	152	15,584	421	142,557	121	27,047	300	115,510
Washington	96	43,161	81	30,564	15	12,597	63	32,194	5	17,222	19	3,377	16	10,246	23	1,349	45	16,562	15	3,294	30	13,268
Oregon	57	15,770	50	15,199	7	571	30	17,241	4	12,670	15	1,924	5	1,339	6	1,308	19	11,532	6	885	13	10,647
California	527	442,738	310	128,044	217	314,694	418	173,489	11	66,212	202	46,975	82	47,375	123	12,927	357	114,463	100	22,868	257	91,595

See footnote at end of table.

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

ESTABLISHMENTS AND SALES

Geographic division and State	Dry goods, apparel										Paper and its products								Farm products (raw materials)		Waste materials	
	Total		Clothing, furnishings, footwear		Dry goods (general line)		Dry goods specialties, piece goods, notions		Piece goods converters		Total		Paper, except stationery, wallpaper		Stationery, office supplies		Wallpaper					
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	11,733	5,727,719	5,133	1,558,536	182	457,242	5,284	1,947,798	1,134	1,764,143	4,044	1,901,747	2,904	1,688,542	880	180,867	260	32,338	2,594	6,903,993	7,717	2,699,300
New England	652	242,313	421	150,527	7	(x)	191	(x)	33	28,245	365	119,710	282	106,237	68	11,708	15	1,765	218	469,696	798	194,861
Maine	18	4,606	17	(x)	...	...	1	(x)	...	...	16	6,704	11	(x)	5	(x)	...	...	1	(x)	34	6,346
New Hampshire	5	4,539	4	(x)	...	...	1	(x)	...	...	7	722	6	(x)	1	(x)	...	...	1	(x)	43	2,113
Vermont	6	5,396	6	5,396	...	...	...	...	...	...	10	3,321	8	(x)	2	(x)	...	...	2	(x)	19	1,840
Massachusetts	509	193,744	340	123,498	5	4,868	142	43,336	22	22,042	231	78,360	177	71,006	43	5,703	11	1,651	197	451,784	492	121,658
Rhode Island	51	18,516	18	2,200	1	(x)	23	(x)	9	6,203	38	11,309	31	(x)	6	1,064	1	(x)	7	7,672	75	18,387
Connecticut	63	15,512	36	10,575	1	(x)	24	(x)	2	(x)	63	19,294	49	(x)	11	2,499	3	(x)	10	8,173	135	44,517
Middle Atlantic	7,874	4,200,253	2,848	877,444	45	(x)	3,955	(x)	1,026	1,661,142	1,783	753,746	1,294	670,699	384	67,366	105	15,681	929	1,380,938	2,655	795,074
New York	7,028	3,967,822	2,407	773,431	33	49,221	3,579	1,494,094	1,009	1,651,076	1,316	591,465	977	527,544	303	57,268	36	6,653	831	1,173,847	1,478	376,986
New Jersey	165	88,021	68	16,153	1	(x)	92	(x)	4	1,277	158	40,259	113	32,978	30	5,101	15	2,180	15	18,019	371	89,320
Pennsylvania	681	196,410	373	87,860	11	21,510	284	78,251	13	8,789	309	122,022	204	110,177	51	4,997	54	6,848	83	189,072	806	328,768
East North Central	1,075	371,408	665	201,178	16	34,460	378	114,763	16	21,007	697	422,474	508	386,220	148	30,658	41	5,596	347	965,781	1,859	978,312
Ohio	231	83,038	159	50,648	8	12,400	64	19,990	...	...	155	110,060	111	102,910	30	5,879	14	1,271	47	153,355	539	358,988
Indiana	41	21,984	22	10,201	3	8,897	16	2,886	...	...	60	32,368	39	30,493	12	1,418	9	457	24	109,506	244	63,259
Illinois	642	214,930	370	111,351	3	(x)	253	(x)	16	21,007	302	186,851	221	164,223	68	18,860	13	3,768	212	503,547	502	318,491
Michigan	105	30,060	74	16,731	2	(x)	29	(x)	...	...	101	60,406	79	(x)	19	2,189	3	(x)	33	46,958	361	174,784
Wisconsin	56	15,396	40	12,247	...	...	16	3,149	...	...	79	32,789	58	(x)	19	2,312	2	(x)	31	152,415	213	62,790
West North Central	373	268,067	255	75,841	14	158,969	97	(x)	7	(x)	232	(x)	164	127,540	43	(x)	25	1,835	403	1,486,448	737	204,643
Minnesota	112	41,923	79	25,189	2	(x)	30	(x)	1	(x)	72	37,379	54	(x)	16	2,717	2	(x)	74	402,154	121	38,005
Iowa	19	9,849	13	2,772	3	5,643	3	1,434	...	...	37	13,235	24	12,488	6	394	7	353	54	107,246	149	29,674
Missouri	221	207,248	152	45,288	6	143,521	57	13,894	6	4,545	82	66,729	56	60,797	13	4,736	13	1,196	106	490,264	233	81,146
North Dakota	3	(x)	...	...	1	(x)	2	(x)	...	...	3	1,881	3	1,881	...	...	...	...	6	6,769	22	5,185
South Dakota	...	...	...	...	...	...	...	...	...	...	3	(x)	1	(x)	2	(x)	...	...	3	408	29	4,699
Nebraska	8	(x)	4	(x)	1	(x)	3	(x)	...	...	16	11,394	11	(x)	3	447	2	(x)	123	189,497	67	18,886
Kansas	10	3,920	7	(x)	1	(x)	2	(x)	...	...	19	6,602	15	(x)	3	808	1	(x)	37	290,110	116	27,048
South Atlantic	510	193,025	290	86,653	35	60,559	169	31,628	16	14,185	307	133,831	224	118,878	59	12,263	24	2,690	166	387,886	537	206,628
Delaware	4	447	2	(x)	...	...	2	(x)	...	...	5	1,146	3	(x)	1	(x)	1	(x)	1	(x)	17	2,775
Maryland	169	47,590	100	28,545	4	1,781	57	12,727	8	4,537	65	28,409	44	24,960	14	2,458	7	991	22	36,595	97	40,083
District of Columbia	10	2,228	5	(x)	1	(x)	4	(x)	...	...	43	23,152	29	20,315	7	1,692	7	1,145	2	(x)	32	8,129
Virginia	51	31,959	34	14,100	6	16,509	11	1,350	...	...	28	19,576	20	(x)	6	1,727	2	(x)	32	90,862	76	26,100
West Virginia	16	27,216	10	4,702	4	(x)	2	(x)	...	...	13	3,873	10	(x)	2	(x)	1	(x)	2	(x)	56	12,300
North Carolina	71	18,585	35	8,797	3	3,663	31	(x)	2	(x)	38	20,293	31	(x)	5	1,851	2	(x)	44	114,201	84	38,368
South Carolina	24	8,913	7	2,213	3	1,366	11	1,723	3	3,611	17	6,000	12	(x)	5	(x)	...	...	24	35,400	33	8,309
Georgia	109	44,387	67	23,108	11	11,596	29	(x)	2	(x)	40	13,548	29	(x)	9	1,169	2	(x)	30	91,596	93	52,971
Florida	56	11,700	30	4,395	3	4,685	22	(x)	1	(x	58	17,834	46	(x)	10	1,705	2	(x)	9	2,674	49	15,987
East South Central	217	95,035	112	35,547	24	39,862	80	(x)	1	(x)	118	54,822	78	47,359	28	6,692	12	771	159	818,715	231	170,38
Kentucky	41	15,707	22	5,829	3	7,325	16	2,554	...	...	24	9,561	13	6,054	7	3,291	4	216	26	70,429	69	20,546
Tennessee	100	50,257	57	16,763	11	22,567	31	(x)	1	(x)	36	26,813	31	(x)	1	(x)	4	287	92	666,316	63	38,691
Alabama	50	21,154	19	7,548	7	8,052	24	5,554	...	...	38	13,154	23	(x)	12	1,718	3	(x)	29	42,404	67	39,446
Mississippi	26	7,917	14	5,408	3	1,918	9	591	...	...	20	5,294	11	(x)	8	(x)	1	(x)	12	39,566	32	4,649
West South Central	232	117,254	124	36,021	19	(x)	84	25,617	5	(x)	184	113,558	114	88,830	52	12,373	18	2,355	192	981,541	373	116,559
Arkansas	21	10,750	14	3,611	4	6,923	3	216	...	...	1	1,121	1	(x)	...	...	2	(x)	3	6,247	40	4,136
Louisiana	58	31,670	26	9,245	6	14,136	24	(x)	2	(x)	33	16,633	23	(x)	8	1,986	2	(x)	33	112,925	53	20,530
Oklahoma	13	6,113	7	2,440	2	(x)	4	(x)	...	...	21	15,735	14	(x)	5	1,873	2	(x)	19	58,717	86	14,155
Texas	140	68,721	77	20,725	7	26,504	53	18,479	3	3,113	120	67,509	69	56,973	39	8,514	12	2,022	137	803,652	194	74,738
Mountain	74	25,030	45	15,942	5	4,878	24	4,210	...	...	53	(x)	35	23,473	15	(x)	3	190	52	96,846	124	15,600
Montana	...	...	...	...	...	...	...	...	...	...	11	4,489	10	(x)	1	(x)	...	...	5	1,788	6	(x)
Idaho	1	(x)	...	...	1	(x)	...	...	...	...	3	845	3	845	...	...	...	...	3	75	11	1,538
Wyoming	...	...	...	...	...	...	...	...	...	...	1	(x)	...	...	1	(x)	...	...	4	1,914	14	1,310
Colorado	38	16,026	29	12,785	1	(x)	8	(x)	...	...	16	11,500	11	(x)	4	451	1	(x)	20	59,788	48	6,263
New Mexico	10	1,143	6	1,053	...	...	4	90	...	...	3	1,018	1	(x)	2	(x)	...	...	5	6,723	10	1,065
Arizona	13	1,432	5	526	...	...	8	906	...	...	5	3,016	4	(x)	1	(x)	...	...	8	21,978	11	1,329
Utah	10	5,314	5	1,578	2	(x)	3	(x)	...	...	13	5,027	5	(x)	6	(x)	2	(x)	7	4,580	17	3,044
Nevada	2	(x)	...	...	1	(x)	1	(x)	...	...	1	(x)	1	(x)	...	...	...	...	...	...	7	(x)
Pacific	726	215,334	373	79,383	17	(x)	306	79,786	30	(x)	305	148,643	205	119,306	83	27,882	17	1,455	128	316,142	403	84,234
Washington	61	19,043	34	9,129	2	(x)	23	(x)	2	(x)	41	19,867	32	(x)	7	2,208	2	(x)	22	45,082	62	12,970
Oregon	24	9,848	18	4,814	2	(x)	4	(x)	...	...	23	10,524	16	(x)	4	819	3	(x)	11	80,194	23	3,110
California	641	186,443	321	65,440	13	23,221	279	72,078	28	25,704	241	118,252	157	92,246	72	24,855	12	1,151	95	190,866	318	68,154

See footnote at end of table.

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

ESTABLISHMENTS AND SALES

Geographic division and State	Automotive						Machinery, equipment, supplies													
	Total		Automobiles, other motor vehicles		Automotive equipment, tires and tubes		Total		Commercial machinery, equipment, supplies		Construction machinery, equipment, supplies		Farm-dairy machinery, equipment		Industrial machinery, equipment, supplies		Professional machinery, equipment, supplies		Service machinery, equipment, supplies		Transportation machinery, equipment, supplies	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	14,693	4,091,589	2,270	1,450,871	12,423	2,640,718	21,430	6,731,372	4,814	870,025	936	786,561	883	485,297	7,304	2,999,989	2,596	571,154	4,240	767,142	657	251,204
New England	770	177,578	123	42,589	647	134,989	1,302	440,775	263	50,616	59	33,791	23	8,438	400	130,286	137	37,910	390	163,642	21	16,292
Maine	63	15,604	13	3,827	50	11,777	67	15,362	16	1,503	7	2,057	3	1,348	18	5,560	6	1,381	12	1,170	5	2,343
New Hampshire	40	7,966	10	2,497	30	5,469	37	5,158	9	475	8	2,621	1	(x)	5	953	5	(x)	9	(x)	...	...
Vermont	39	8,534	11	2,511	28	6,023	32	4,911	11	518	6	1,864	2	(x)	8	2,153	2	(x)	3	(x)	...	...
Massachusetts	340	90,565	47	18,816	299	71,749	793	313,009	135	36,203	19	15,788	9	2,815	231	81,235	84	21,255	305	152,964	10	2,749
Rhode Island	79	14,029	10	2,818	69	11,211	128	26,640	26	3,578	4	2,343	3	(x)	54	11,237	19	4,055	21	4,674	1	(x)
Connecticut	203	40,880	32	12,120	171	28,760	245	75,695	66	8,339	15	8,918	5	(x)	93	29,148	21	10,664	40	4,114	5	(x)
Middle Atlantic	2,579	860,682	449	327,832	2,130	532,850	5,792	1,528,943	1,216	223,078	163	124,815	127	56,982	1,815	637,840	849	188,249	1,458	226,732	164	71,24
New York	1,208	477,056	204	210,389	1,004	266,667	3,915	1,013,526	791	154,445	91	51,891	83	39,087	1,171	395,096	621	138,075	1,028	171,102	130	63,830
New Jersey	410	147,304	67	26,174	343	121,130	623	119,043	136	20,150	20	10,899	13	1,475	231	52,758	69	15,098	137	14,985	17	3,670
Pennsylvania	961	236,322	178	91,269	783	145,053	1,254	396,374	289	48,483	52	62,025	31	16,420	413	189,986	159	35,076	293	40,645	17	3,73
East North Central	3,013	901,789	531	332,045	2,482	569,744	4,144	1,221,989	962	180,419	158	111,220	180	105,006	1,511	544,331	530	108,294	721	118,611	82	54,108
Ohio	822	279,640	122	87,924	700	191,716	1,138	305,005	277	43,963	50	30,162	37	20,155	419	152,474	131	24,388	212	30,663	12	3,200
Indiana	398	95,277	76	33,667	322	61,610	388	124,592	90	16,383	16	13,325	20	20,703	137	59,494	47	6,481	74	7,691	4	51
Illinois	899	243,434	166	91,270	733	152,164	1,380	461,812	298	77,917	39	26,022	58	22,609	485	186,165	192	50,326	259	51,383	49	47,390
Michigan	595	202,464	108	79,670	487	122,794	778	202,990	173	26,926	29	20,895	34	15,912	323	103,235	107	17,573	98	16,171	14	2,57
Wisconsin	299	80,974	59	39,514	240	41,460	460	127,590	124	15,530	24	20,816	31	25,027	147	42,963	53	9,526	78	12,703	3	42.
West North Central	1,540	491,220	214	179,433	1,326	311,787	1,695	629,314	369	82,517	107	114,037	155	121,072	487	202,065	257	60,394	290	43,116	30	6,113
Minnesota	258	89,613	24	26,106	234	63,507	383	132,208	92	17,951	22	22,029	38	28,993	111	38,459	56	14,915	58	9,173	6	680
Iowa	278	88,319	35	35,887	243	52,432	226	85,091	59	9,151	11	14,596	30	27,227	47	22,381	39	7,190	38	(x)	2	(x)
Missouri	481	159,377	92	67,622	389	91,755	617	230,045	134	42,315	36	34,963	35	35,088	176	66,001	84	25,219	137	23,115	14	3,344
North Dakota	59	26,412	11	8,198	48	18,214	43	18,431	14	1,326	6	9,536	2	(x)	6	3,701	11	2,558	4	(x)	...	...
South Dakota	59	26,860	11	10,925	48	15,935	36	18,724	5	1,575	6	6,912	6	6,846	7	1,695	8	1,186	3	(x)	1	(x)
Nebraska	171	47,563	21	17,205	150	30,358	156	63,940	34	5,787	12	12,027	24	16,647	29	20,186	29	5,095	28	4,198	...	...
Kansas	234	53,076	20	13,490	214	39,586	235	80,875	31	4,412	14	13,974	20	(x)	111	49,642	30	4,231	22	2,521	7	(x)
South Atlantic	1,715	434,315	286	147,292	1,429	287,023	1,974	583,786	550	83,289	87	82,093	82	43,324	507	238,103	215	47,037	418	59,261	115	30,679
Delaware	24	4,697	3	1,018	21	3,679	27	2,399	6	400	...	...	...	...	4	(x)	5	354	11	1,074	1	(x)
Maryland	198	45,863	5	14,815	163	31,048	318	75,378	94	13,678	14	13,259	6	887	75	22,229	34	6,982	65	8,543	30	9,800
District of Columbia	66	25,458	14	13,665	52	11,793	120	23,959	40	7,282	2	(x)	1	(x)	21	(x)	15	4,377	35	5,982	6	48
Virginia	217	58,894	35	15,681	182	43,213	256	89,966	60	10,658	18	15,217	8	5,901	62	34,964	29	6,684	50	6,160	29	10,385
West Virginia	193	48,156	51	24,187	142	23,969	172	80,899	43	6,049	10	12,210	4	503	75	54,036	15	3,938	25	4,163	...	...
North Carolina	338	87,033	41	22,228	297	64,805	293	91,450	73	11,140	11	10,644	17	13,818	92	37,556	37	6,618	60	11,421	3	244
South Carolina	122	25,206	18	9,255	104	15,951	118	38,991	34	5,400	6	(x)	10	(x)	26	20,565	14	1,941	22	2,129	6	(x)
Georgia	264	65,134	36	14,043	228	51,091	283	97,570	74	13,264	17	19,034	12	8,938	77	35,049	23	9,133	73	13,145	7	1,00
Florida	293	73,874	53	32,400	240	41,474	387	81,174	126	15,349	9	5,184	24	10,986	75	27,910	43	7,010	77	6,644	33	8,0 1
East South Central	826	183,190	122	60,744	704	122,444	812	282,882	213	31,937	61	64,903	51	27,387	244	112,725	95	19,075	135	18,948	13	7,907
Kentucky	206	43,866	30	15,289	176	28,577	179	60,332	50	6,819	9	13,645	9	9,842	66	24,112	18	3,294	25	(x)	2	(x)
Tennessee	204	75,399	42	25,230	222	50,169	318	114,462	86	14,817	23	22,494	27	15,076	76	40,205	39	9,741	63	11,311	4	813
Alabama	204	39,270	33	14,247	171	25,023	208	73,296	58	8,975	13	16,723	9	1,135	60	32,389	27	3,809	35	3,932	6	6,333
Mississippi	152	24,655	17	5,980	135	18,675	107	34,732	19	1,326	16	12,041	6	1,334	42	16,019	11	2,231	12	(x)	1	(x)
West South Central	1,603	359,270	224	120,876	1,379	238,394	2,216	956,320	418	74,612	119	103,794	64	22,832	1,054	650,416	169	38,199	326	47,480	66	18,947
Arkansas	200	31,616	36	14,375	164	17,241	134	34,729	31	2,594	16	9,958	9	1,057	38	15,920	12	2,301	24	2,377	4	522
Louisiana	183	50,993	24	20,568	159	30,425	366	177,120	65	14,301	17	17,040	13	6,237	178	118,289	25	5,650	45	7,295	23	8,308
Oklahoma	290	52,455	32	16,413	258	36,042	403	170,287	65	9,845	18	15,031	13	4,162	218	129,901	30	4,880	56	5,797	3	671
Texas	930	224,206	132	69,520	798	154,686	1,313	574,184	257	47,872	68	61,765	29	11,436	620	386,306	102	25,368	201	32,011	36	9,426
Mountain	680	184,446	82	65,896	598	118,550	703	248,888	163	21,120	50	45,354	61	29,904	243	119,431	80	16,339	92	14,550	14	2,190
Montana	75	22,248	16	10,210	59	12,038	72	29,372	13	1,641	9	7,669	16	9,157	21	8,480	4	(x)	8	1,114	1	(x)
Idaho	77	16,064	5	7,074	72	8,990	57	18,335	8	570	6	8,304	10	4,263	21	4,128	6	686	5	(x)	1	(x)
Wyoming	45	12,120	5	3,378	40	8,742	43	29,566	8	731	6	4,142	2	(x)	25	24,395	2	(x)	...	...	...	...
Colorado	184	62,622	20	16,973	164	45,649	221	73,276	56	7,268	12	16,369	20	7,947	67	29,215	27	5,109	34	6,577	5	791
New Mexico	73	9,314	4	1,194	69	8,120	76	28,839	15	1,414	3	1,906	2	(x)	42	23,107	10	1,444	3	(x)	1	(x)
Arizona	90	23,867	12	8,717	78	15,150	81	21,894	27	4,568	4	(x)	1	(x)	22	10,322	15	4,161	11	1,182	1	(x)
Utah	114	32,496	17	17,373	97	15,123	130	43,679	30	4,069	7	4,857	9	7,575	34	17,708	16	3,606	29	4,739	5	1,125
Nevada	22	5,715	3	977	19	4,738	23	3,927	6	859	3	(x)	1	(x)	11	2,076	...	...	2	(x)	...	...
Pacific	1,967	499,099	239	174,162	1,728	324,937	2,792	838,475	660	122,437	132	100,754	140	70,292	1,034	364,792	264	55,657	410	74,802	152	43,741
Washington	329	81,625	57	34,475	272	47,150	442	126,463	123	19,810	16	15,871	23	11,934	150	45,039	40	10,528	64	9,975	26	13,306
Oregon	241	76,905	36	32,496	205	44,409	341	134,236	64	12,213	31	29,303	40	21,903	138	54,336	20	6,817	28	4,491	20	5,173
California	1,397	340,569	146	107,191	1,251	233,378	2,009	577,776	473	90,414	85	61,580	77	36,455	746	265,417	204	38,312	318	60,336	100	25,262

See footnote at end of table.

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

ESTABLISHMENTS AND SALES

Geographic division and State	Electrical goods						Hardware, plumbing, heating								Lumber, construction materials							
	Total		General line, apparatus, supplies		Electrical appliances, specialties		Total		Hardware (general line)		Hardware (specialty lines)		Plumbing, heating equipment, supplies		Total		Lumber, millwork				Other construction materials	
																	Direct mill shippers		Distributors, with yards			
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	5,443	4,424,566	2,925	2,386,546	2,518	2,038,020	5,901	3,826,957	673	1,698,107	1,480	315,890	3,748	1,812,960	5,890	3,934,736	965	1,055,673	2,347	1,737,947	2,578	1,141,116
New England	349	244,412	202	109,525	147	134,887	479	213,740	44	(x)	94	(x)	341	139,666	319	(x)	39	(x)	138	(x)	142	(x)
Maine	27	18,126	10	9,867	17	8,259	29	25,192	8	12,556	4	1,174	17	11,462	38	12,411	8	2,751	19	6,581	11	3,079
New Hampshire	9	6,436	5	5,549	4	887	18	8,245	3	2,332	3	391	12	5,522	19	3,684	...	...	10	1,835	9	1,849
Vermont	7	2,344	4	2,287	3	57	11	10,273	4	(x)	1	(x)	6	4,442	9	(x)	3	(x)	4	(x)	2	(x)
Massachusetts	182	129,064	113	55,517	69	73,547	251	107,436	16	22,167	59	13,881	176	71,388	154	102,901	23	26,810	68	48,245	63	27,846
Rhode Island	34	24,067	20	10,037	14	14,030	46	17,517	6	4,911	8	1,612	32	10,994	28	14,587	1	(x)	9	(x)	18	7,996
Connecticut	90	64,375	50	26,268	40	38,107	124	45,077	7	6,953	19	2,266	98	35,858	71	36,695	4	1,409	28	24,193	39	11,093
Middle Atlantic	1,574	1,180,164	907	580,506	667	599,658	1,969	866,719	142	222,682	618	104,135	1,209	539,902	1,529	927,701	197	174,314	635	403,496	697	349,891
New York	1,031	713,593	569	359,531	462	354,062	1,221	495,275	93	125,[illegible]	452	77,130	676	292,345	858	467,183	108	64,302	364	217,612	386	186,269
New Jersey	180	133,420	120	60,461	60	72,959	334	113,138	12	10,022	81	11,773	241	91,343	246	170,749	17	53,513	102	64,036	127	53,200
Pennsylvania	363	333,151	218	160,514	145	172,637	414	258,306	47	86,860	85	15,232	282	156,214	425	288,769	72	56,499	169	121,848	184	110,422
East North Central	1,102	912,379	566	515,235	536	397,144	1,032	650,274	108	307,903	236	46,797	688	295,574	1,203	770,959	156	132,561	432	377,127	615	261,271
Ohio	329	257,068	164	150,627	165	106,441	280	191,134	25	102,796	58	10,308	197	78,030	304	171,627	41	37,020	98	67,771	165	66,836
Indiana	116	93,164	57	49,406	59	43,758	102	70,073	14	37,125	17	2,530	71	30,418	154	85,901	16	12,113	60	45,212	78	28,576
Illinois	365	328,865	184	176,658	181	152,207	325	162,106	28	59,964	99	18,141	198	84,001	388	306,641	66	55,982	146	162,807	176	87,852
Michigan	193	158,718	107	95,861	86	62,857	224	146,414	27	64,534	48	11,610	149	70,270	240	145,658	16	15,463	101	79,430	123	50,765
Wisconsin	99	74,564	54	42,683	45	31,881	101	80,547	14	43,484	14	4,208	73	32,855	117	61,132	17	11,983	27	21,907	73	27,242
West North Central	424	429,189	217	249,132	207	180,057	398	(x)	46	(x)	81	(x)	271	(x)	412	333,252	66	124,359	119	100,468	227	108,425
Minnesota	78	99,189	42	56,407	36	42,782	94	141,279	13	107,519	19	4,198	62	29,562	80	122,419	21	62,177	26	20,620	41	39,622
Iowa	75	68,367	43	45,881	32	22,486	60	52,943	11	24,520	8	2,576	41	25,847	65	31,882	11	11,892	11	5,405	43	14,585
Missouri	152	157,117	75	84,312	77	72,805	158	153,696	11	79,519	38	7,715	109	66,462	158	102,684	24	33,521	52	38,884	82	30,279
North Dakota	14	12,963	6	10,280	8	2,683	2	(x)	...	...	1	(x)	1	(x)	12	5,885	...	...	4	1,710	8	4,175
South Dakota	17	16,616	7	9,503	10	7,113	13	9,625	3	(x)	1	(x)	9	5,282	9	6,050	2	(x)	1	(x)	6	1,186
Nebraska	45	46,058	22	27,833	23	18,225	33	29,188	3	11,137	4	1,950	26	16,101	33	30,380	4	(x)	11	(x)	18	6,673
Kansas	43	28,879	22	14,916	21	13,963	38	33,631	5	13,903	10	5,534	23	14,194	47	33,952	4	2,653	14	10,394	29	11,905
South Atlantic	566	511,200	286	273,341	280	237,859	583	454,022	100	(x)	117	(x)	366	229,152	612	368,631	128	(x)	259	(x)	225	95,465
Delaware	12	8,457	9	8,132	3	325	15	8,278	1	(x)	2	(x)	12	6,010	15	9,366	4	2,466	4	3,209	7	3,691
Maryland	75	60,777	39	31,127	36	29,650	93	42,627	9	11,020	19	3,989	65	27,618	84	59,443	19	9,392	38	39,005	27	11,046
District of Columbia	44	50,286	17	20,760	27	29,526	38	42,981	4	10,565	7	728	27	31,688	21	25,619	2	(x)	9	(x)	10	5,287
Virginia	73	70,036	36	31,942	37	38,094	73	69,257	19	28,548	13	4,651	41	36,058	90	47,828	19	19,850	36	15,809	35	12,169
West Virginia	51	36,866	20	19,789	31	17,077	46	52,704	20	42,475	13	4,366	13	5,863	48	22,816	9	5,133	20	12,197	19	5,486
North Carolina	91	91,705	49	57,015	42	34,690	85	73,313	13	30,921	13	4,388	59	38,004	90	59,134	23	28,341	44	21,269	23	9,524
South Carolina	36	25,887	20	18,821	16	7,066	41	37,953	13	21,890	9	4,491	19	11,572	39	22,129	12	8,784	10	7,227	17	6,118
Georgia	77	89,090	38	41,526	39	47,564	86	61,356	14	24,290	22	8,524	50	28,542	75	42,230	16	10,897	30	19,582	29	11,751
Florida	107	78,096	58	44,229	49	33,867	106	65,553	7	15,157	19	6,599	80	43,797	150	80,066	24	12,626	68	37,047	58	30,393
East South Central	228	191,195	114	106,524	114	84,671	196	283,209	53	212,079	40	11,665	103	59,465	324	191,209	85	66,942	152	77,210	87	47,057
Kentucky	49	32,360	28	19,416	21	12,944	53	94,069	11	74,819	11	2,277	31	16,973	64	42,901	11	8,566	28	19,907	25	14,428
Tennessee	98	97,244	49	60,903	49	36,341	59	90,226	17	67,186	10	3,167	32	19,873	87	43,198	22	9,655	38	16,085	27	17,458
Alabama	63	45,851	25	16,420	38	29,431	46	76,708	16	61,219	9	2,040	21	13,449	111	78,610	37	37,993	50	27,732	24	12,885
Mississippi	18	15,740	12	9,785	6	5,955	38	22,206	9	8,855	10	4,181	19	9,170	62	26,500	15	10,728	36	13,486	11	2,286
West South Central	391	340,724	200	194,843	191	145,881	427	345,058	59	169,842	84	31,506	284	143,710	439	221,493	53	28,801	200	127,219	186	65,473
Arkansas	32	23,304	10	7,789	22	15,515	35	27,619	6	16,164	7	2,707	22	8,748	41	14,130	4	2,165	23	8,367	14	3,598
Louisiana	60	71,350	30	46,762	30	24,588	71	67,049	13	46,363	11	2,625	47	18,061	82	42,651	22	9,655	26	19,685	34	13,331
Oklahoma	57	47,834	29	27,985	28	19,849	55	31,677	5	6,883	6	3,004	44	21,790	67	24,964	4	2,945	22	11,687	41	10,332
Texas	242	198,236	131	112,307	111	85,929	266	218,713	35	100,432	60	23,170	171	95,111	249	139,748	23	14,036	129	87,500	97	38,212
Mountain	166	115,514	74	63,890	92	51,624	167	(x)	35	(x)	29	(x)	103	(x)	142	(x)	16	(x)	57	(x)	69	(x)
Montana	22	16,832	13	11,405	9	5,427	27	19,248	7	12,491	7	1,961	13	4,796	18	9,764	2	(x)	7	(x)	9	2,114
Idaho	9	8,699	6	(x)	3	(x)	12	11,907	6	9,876	...	...	6	2,031	13	7,225	...	...	5	3,773	8	3,452
Wyoming	6	1,227	1	(x)	5	(x)	5	(x)	...	...	2	(x)	3	(x)	2	(x)	1	(x)	...	...	1	(x)
Colorado	46	34,518	19	12,534	27	21,984	51	30,649	8	13,168	9	1,509	34	15,972	48	43,491	7	3,117	19	33,502	22	6,872
New Mexico	8	3,654	3	3,074	5	580	17	7,830	3	3,713	3	408	11	3,709	12	8,519	...	...	6	(x)	6	(x)
Arizona	31	17,102	16	12,632	15	4,470	21	15,073	4	7,781	5	2,296	12	4,996	13	6,794	1	(x)	5	(x)	7	2,108
Utah	39	31,641	15	14,920	24	16,721	28	32,858	5	(x)	2	(x)	21	11,184	27	19,621	4	3,705	12	13,110	11	2,806
Nevada	5	1,841	1	(x)	4	(x)	6	3,198	2	(x)	1	(x)	3	(x)	9	5,609	1	(x)	3	(x)	5	2,628
Pacific	643	499,789	359	293,550	284	206,239	650	469,531	86	232,814	181	33,976	383	202,741	910	848,220	225	387,298	355	325,499	330	135,423
Washington	109	87,510	61	56,652	48	30,858	103	82,075	23	51,758	30	4,040	50	26,277	206	231,925	71	148,209	77	56,388	58	27,328
Oregon	62	60,[illegible]23	33	40,782	29	20,980	67	57,720	14	32,988	19	3,036	34	21,696	142	195,060	70	130,896	31	42,016	41	22,142
California	472	345,917	265	196,116	207	149,401	480	329,736	49	148,068	132	26,900	299	154,768	562	421,235	84	108,193	247	227,095	231	85,947

See footnote at end of tab .

Table 1G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

ESTABLISHMENTS AND SALES

Geographic division and State	Metals, metal work (exc. scrap)						Other merchant wholesalers													
	Total		Iron, steel and products		Nonferrous metals, metal work		Total		Amusement, sporting goods		Books, periodicals, newspapers		Coal, coke		Farm supplies		Jewelry		Petroleum and products		Merchant wholesales, miscellaneous products	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	1,803	2,056,715	1,545	1,551,841	258	504,874	15,688	8,413,740	2,226	566,754	1,601	459,950	982	2,077,284	1,658	1,271,599	3,391	799,012	1,196	750,220	4,634	2,488,921
New England	108	(x)	91	(x)	17	(x)	924	434,214	137	(x)	152	46,539	53	182,724	40	43,670	182	(x)	83	29,164	277	67,920
Maine	5	1,154	4	(x)	1	(x)	42	13,417	3	(x)	13	2,641	4	6,044	3	1,149	2	(x)	6	1,142	11	(x)
New Hampshire	1	(x)	1	(x)	...	...	26	4,961	2	(x)	14	2,240	2	(x)	...	...	1	(x)	3	582	4	(x)
Vermont	3	544	2	(x)	1	(x)	14	5,154	...	...	4	692	3	(x)	1	(x)	1	(x)	...	...	5	1,714
Massachusetts	62	65,826	53	50,489	9	15,337	563	301,331	82	24,069	88	27,162	31	144,966	17	20,671	118	21,304	42	15,418	185	47,741
Rhode Island	10	5,236	7	3,710	3	1,526	135	38,327	19	2,278	12	4,414	3	(x)	2	(x)	47	9,854	16	4,019	36	11,787
Connecticut	27	17,983	24	17,025	3	958	144	71,024	31	3,312	21	9,390	10	21,793	17	21,313	13	2,172	16	8,003	36	5,041
Middle Atlantic	703	1,053,150	577	676,766	126	376,384	6,660	3,584,910	801	228,946	513	182,965	387	737,429	256	233,321	2,134	501,709	351	375,985	2,218	1,324,555
New York	532	885,475	431	543,764	101	341,711	5,274	2,900,126	593	154,815	373	134,353	202	451,947	148	147,986	1,922	464,617	202	322,360	1,834	1,224,048
New Jersey	63	59,044	54	51,035	9	8,009	425	136,677	65	28,710	44	22,825	34	17,103	26	11,381	28	3,170	68	25,242	160	28,246
Pennsylvania	108	108,631	92	81,967	16	26,664	961	548,107	143	45,421	96	25,787	151	268,379	82	73,954	184	33,922	81	28,383	224	72,261
East North Central	401	456,461	353	395,612	48	60,849	2,505	1,798,767	411	97,970	334	86,267	279	782,019	268	306,048	404	115,585	189	77,483	620	333,395
Ohio	139	123,425	122	104,051	17	19,374	640	791,620	94	15,804	81	21,221	110	491,843	51	112,313	83	24,071	47	13,216	174	113,152
Indiana	23	43,198	21	(x)	2	(x)	206	83,742	21	4,744	45	9,068	20	27,104	36	24,317	14	3,259	24	5,822	46	9,428
Illinois	139	190,450	119	158,685	20	31,765	1,043	642,075	203	60,019	105	32,083	82	152,372	110	114,166	235	74,149	67	42,523	241	166,763
Michigan	85	88,693	78	81,303	7	7,390	381	131,080	55	9,398	63	16,648	43	46,700	32	16,733	51	8,850	31	8,976	106	23,775
Wisconsin	15	10,695	13	(x)	2	(x)	235	150,250	38	8,005	40	7,247	24	64,000	39	38,519	21	5,256	20	6,946	53	20,277
West North Central	95	102,748	83	(x)	12	(x)	1,095	824,933	178	44,430	115	21,963	89	134,221	272	191,787	125	(x)	98	(x)	218	278,300
Minnesota	17	26,662	13	23,332	4	3,330	218	341,123	37	6,539	25	4,871	24	64,955	31	39,325	32	7,178	16	36,593	53	181,662
Iowa	7	4,080	7	4,080	...	...	184	59,256	27	4,504	30	3,698	6	2,024	73	34,563	7	952	18	3,899	23	9,616
Missouri	48	64,839	41	53,981	7	10,858	457	321,868	87	29,621	26	7,923	45	54,525	93	76,941	72	21,131	27	64,311	107	67,416
North Dakota	2	(x)	2	(x)	...	...	24	10,801	4	151	3	546	1	(x)	9	7,862	...	...	2	(x)	5	950
South Dakota	1	(x)	1	(x)	...	...	31	13,214	5	760	5	935	...	...	14	5,369	2	(x)	4	(x)	1	(x)
Nebraska	8	1,993	8	1,993	...	...	87	35,130	9	908	10	1,376	9	7,436	23	7,839	6	2,061	14	7,777	16	7,733
Kansas	12	4,641	11	(x)	1	(x)	94	43,541	9	1,947	16	2,614	4	(x)	29	19,888	6	316	17	8,259	13	(x)
South Atlantic	104	(x)	86	(x)	18	(x)	1,102	471,778	148	29,201	137	36,254	80	149,908	214	(x)	106	26,058	139	(x)	278	91,738
Delaware	2	(x)	2	(x)	...	...	17	4,923	...	...	6	1,900	...	...	1	(x)	1	(x)	2	(x)	7	2,361
Maryland	24	16,866	17	12,689	7	4,177	217	112,041	32	6,595	15	5,001	28	35,847	25	15,644	23	6,584	38	8,946	56	33,424
District of Columbia	7	2,358	6	(x)	1	(x)	63	24,274	17	4,109	12	6,817	4	3,366	...	...	12	4,780	4	1,142	14	4,060
Virginia	18	8,200	16	(x)	2	(x)	143	99,703	13	1,719	20	4,416	18	64,888	31	16,571	7	1,254	20	3,384	34	7,471
West Virginia	9	2,603	7	(x)	2	(x)	102	45,377	11	983	14	2,278	14	30,242	39	9,804	3	218	11	668	10	1,184
North Carolina	12	4,811	9	4,583	3	228	134	44,774	14	2,845	23	4,613	3	(x)	33	15,549	10	1,817	13	1,902	38	(x)
South Carolina	3	1,078	3	1,078	...	...	71	24,647	11	1,302	8	1,782	3	4,785	21	12,137	2	(x)	11	1,167	15	(x)
Georgia	11	4,347	11	4,347	...	...	162	67,745	18	8,130	16	4,238	9	4,943	39	24,233	10	3,745	22	4,519	48	17,937
Florida	18	8,712	15	8,077	3	635	193	48,294	32	3,518	23	5,209	1	(x)	25	12,155	38	6,867	18	10,262	56	(x)
East South Central	30	17,045	30	17,045	...	...	470	236,759	58	17,447	44	12,616	49	58,886	133	87,472	33	6,020	29	7,458	124	46,860
Kentucky	4	1,417	4	1,417	...	...	115	59,298	16	8,981	10	1,540	13	6,609	36	19,392	7	1,283	5	2,222	28	19,271
Tennessee	14	9,631	14	9,631	...	...	183	107,937	20	5,679	15	6,721	26	43,600	43	33,518	15	2,577	15	3,011	49	12,831
Alabama	7	2,772	7	2,772	...	...	110	35,581	18	1,791	10	2,195	10	8,677	30	13,072	11	2,160	5	1,358	26	6,328
Mississippi	5	3,225	5	3,225	...	...	62	33,943	4	996	9	2,160	...	...	24	21,490	...	...	4	867	21	8,430
West South Central	117	(x)	108	(x)	9	(x)	847	281,309	124	26,875	83	21,065	15	5,235	180	91,287	76	20,425	151	39,551	218	76,871
Arkansas	8	1,549	8	1,549	...	...	80	24,727	7	3,655	9	2,063	4	(x)	39	12,330	...	...	6	860	15	(x)
Louisiana	15	10,149	13	(x)	2	(x)	118	46,153	20	3,285	9	3,394	1	(x)	20	10,290	12	3,840	17	8,948	39	(x)
Oklahoma	16	(x)	15	(x)	1	(x)	134	38,703	25	3,594	15	4,442	6	1,775	24	10,465	10	2,580	26	5,782	28	10,065
Texas	78	60,956	72	51,868	6	9,088	515	171,726	72	16,341	50	11,166	4	1,744	97	58,202	54	14,005	102	23,961	136	46,307
Mountain	32	14,755	29	13,997	3	758	334	111,118	78	(x)	51	9,057	15	(x)	54	(x)	37	(x)	28	6,673	71	(x)
Montana	4	2,450	4	2,450	...	...	24	15,551	7	799	4	(x)	...	...	5	962	1	(x)	4	1,840	3	(x)
Idaho	2	(x)	2	(x)	...	...	24	3,904	7	544	9	1,059	...	...	4	1,371	...	...	1	(x)	3	(x)
Wyoming	1	(x)	1	(x)	...	...	5	1,192	...	...	1	(x)	1	(x)	2	(x)	...	...	1	(x)	...	...
Colorado	10	4,754	9	(x)	1	(x)	132	42,307	32	7,894	13	2,821	7	2,350	23	10,439	18	2,599	11	2,770	28	13,434
New Mexico	...	...	...	...	...	...	34	16,201	2	(x)	7	843	...	...	3	(x)	9	645	5	965	8	(x)
Arizona	6	5,044	6	5,044	...	...	36	8,908	7	371	6	1,545	...	...	7	2,136	3	155	2	(x)	11	(x)
Utah	9	2,084	7	(x)	2	(x)	72	21,842	20	4,973	8	1,079	7	4,607	10	5,763	6	1,452	3	475	18	3,493
Nevada	...	...	...	...	...	..	7	1,213	3	356	3	(x)	...	...	...	...	...	...	1	(x)	...	...
Pacific	213	187,399	188	173,283	25	14,116	1,751	669,952	291	76,056	172	43,224	15	(x)	241	188,748	294	59,192	128	59,198	610	(x)
Washington	31	23,484	25	18,740	6	4,744	244	86,649	42	8,931	34	7,031	11	19,128	39	18,876	30	6,290	9	2,490	79	23,903
Oregon	20	11,444	17	9,030	3	2,414	142	55,764	42	6,433	16	3,701	1	(x)	31	26,964	7	2,790	9	4,002	36	(x)
California	162	152,471	146	145,513	16	6,958	1,365	527,539	207	60,692	122	32,492	3	250	171	142,908	257	50,112	110	52,706	495	188,379

x Withheld to avoid disclosure.

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS[1]: 1948

ESTABLISHMENTS AND SALES

Metropolitan area	Total, all merchant wholesalers		Groceries, confectionery, meats												Farm products (edible)						Tobacco and products (exc. leaf)	
			Total		Groceries (general line)		Confectionery		Fish, sea foods		Meats, meat products		Other grocery, food specialties		Total		Dairy, poultry products		Fruits, vegetables (fresh)			
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	146,518	79,766,589	17,345	11,356,738	4,265	5,799,121	2,077	377,047	1,233	393,662	3,507	1,999,476	6,263	2,787,432	13,539	7,500,941	6,668	4,278,748	6,871	3,222,193	3,019	2,529,576
Areas with population[2] of 1,000,000 or more, total	70,872	42,055,974	7,155	5,088,525	753	(x)	632	(x)	587	247,680	1,893	1,321,721	3,290	1,913,957	5,362	3,977,031	2,305	(x)	3,057	(x)	985	1,016,126
New York-Northeastern New Jersey	32,643	18,344,704	3,093	2,263,113	189	336,574	238	41,692	252	104,776	762	630,523	1,652	1,149,548	2,056	1,436,813	997	988,462	1,059	448,351	316	328,383
Chicago, Ill.	7,502	5,263,211	819	622,998	77	177,041	80	36,376	43	24,636	277	180,752	342	204,193	732	810,162	351	514,240	381	295,922	105	135,302
Los Angeles, Calif.	5,634	2,719,138	531	390,392	80	196,911	33	5,750	26	10,793	159	75,356	233	101,582	474	320,501	152	182,082	322	138,419	54	64,813
Philadelphia, Pa.	4,662	2,356,921	481	269,886	51	114,252	52	7,400	35	11,509	147	75,457	196	61,268	385	219,178	152	118,781	233	100,397	117	79,695
Detroit, Mich.	2,502	1,534,685	311	208,090	46	78,175	25	5,282	26	12,514	106	75,686	108	36,433	221	176,811	122	103,158	99	73,653	60	75,266
Boston, Mass.	3,727	2,340,597	449	289,431	50	80,122	41	8,667	81	40,424	141	111,312	136	48,906	279	189,641	87	87,180	192	102,461	64	54,444
San Francisco-Oakland, Calif.	3,060	2,013,794	348	338,624	41	110,339	27	4,012	38	15,481	54	47,960	188	160,832	247	244,361	93	146,284	154	98,077	40	47,394
Pittsburgh, Pa.	1,996	1,105,116	230	129,987	77	72,500	33	7,885	7	5,966	34	12,483	79	31,153	160	96,650	47	27,302	113	69,348	40	36,998
St. Louis, Mo.	2,178	1,475,862	217	127,918	37	67,321	21	4,065	6	(x)	59	18,145	94	(x)	239	106,902	103	48,774	136	58,128	44	45,805
Washington, D. C.	808	535,260	101	84,310	17	(x)	9	(x)	8	2,792	31	35,529	36	9,718	74	77,162	33	(x)	41	(x)	11	(x)
Cleveland, Ohio	1,868	1,347,860	135	85,996	18	39,499	10	1,463	8	2,805	41	17,227	58	25,002	140	100,754	54	37,913	86	62,841	32	34,924
Baltimore, Md.	1,660	809,980	207	102,154	26	46,009	30	9,668	38	(x)	27	17,506	86	(x)	156	72,077	43	25,918	113	46,159	37	36,689
Minneapolis-St.Paul, Minn.	1,436	1,553,317	106	119,852	23	79,271	12	3,902	9	1,455	21	11,215	41	24,009	99	63,093	37	23,688	62	39,405	22	(x)
Buffalo, N. Y.	1,196	655,529	127	55,774	21	32,013	21	2,707	10	2,026	34	12,570	41	6,458	100	62,926	34	27,461	66	35,465	43	28,377
Areas with population[2] of 500,000-999,999, total	14,287	10,290,142	1,415	1,079,656	261	(x)	157	(x)	110	39,512	303	159,411	581	314,119	1,220	823,521	456	365,875	764	457,646	235	290,415
Cincinnati, Ohio	1,172	781,210	104	69,543	19	35,503	19	3,802	3	531	22	10,129	41	19,578	123	75,914	37	29,171	86	46,743	15	21,309
Milwaukee, Wis.	1,163	658,489	123	65,004	16	30,491	13	2,373	6	1,543	37	15,194	51	15,403	84	61,464	34	35,423	50	26,041	21	23,811
Kansas City, Mo.	1,202	1,155,809	90	61,399	14	24,752	7	1,392	1	(x)	26	11,619	39	(x)	105	85,299	40	24,742	65	60,557	14	25,670
Houston, Tex.	852	913,602	70	113,045	13	86,121	7	1,811	5	1,922	17	8,856	28	14,335	64	41,082	26	25,364	38	15,718	8	15,993
Providence, R. I.	925	347,455	118	50,781	18	(x)	6	(x)	18	3,401	30	16,799	46	(x)	60	(x)	21	(x)	39	(x)	30	20,383
Seattle, Wash.	1,166	670,383	111	99,678	22	51,597	8	1,531	11	7,006	17	16,878	53	22,666	64	70,167	31	42,473	33	27,694	9	11,911
Portland, Oreg.	905	718,380	78	74,839	11	35,243	14	1,445	8	4,007	12	9,152	33	24,992	46	40,984	21	21,686	25	19,298	14	13,413
New Orleans, La.	825	662,378	138	139,871	29	34,742	7	3,666	29	4,723	24	18,615	49	78,125	76	69,031	27	25,326	49	43,705	16	17,493
Atlanta, Ga.	784	603,423	65	49,232	24	29,900	8	2,680	5	6,035	5	628	23	9,989	84	48,512	23	17,790	61	30,722	9	16,759
Dallas, Tex.	909	840,801	59	50,529	11	28,149	8	5,896	3	(x)	17	6,486	20	(x)	45	40,597	26	17,617	19	22,980	17	18,626
Louisville, Ky.	609	447,897	46	30,229	9	16,345	7	1,550	1	(x)	7	2,414	22	(x)	70	38,709	26	19,907	44	18,802	12	13,582
Denver, Colo.	805	504,560	72	61,664	11	26,265	5	548	5	1,470	22	18,187	29	15,194	84	36,615	30	16,604	54	20,011	10	17,779
Birmingham, Ala.	554	349,706	59	38,479	17	22,666	8	1,228	2	(x)	5	1,883	27	(x)	68	36,825	27	14,311	41	22,514	10	13,693
Indianapolis, Ind.	670	519,539	66	39,177	9	20,209	8	1,022	1	(x)	14	3,244	34	(x)	51	30,991	19	11,794	32	19,197	11	14,340
San Diego, Calif.	364	167,864	55	40,018	7	22,270	5	417	4	1,562	14	5,574	25	10,195	43	31,586	18	22,123	25	9,463	3	4,285
Youngstown, Ohio	360	158,717	48	33,335	9	15,344	10	1,315	5	573	10	2,783	14	13,320	41	(x)	14	(x)	27	(x)	8	8,140
Albany-Schenectady-Troy, N. Y.	536	337,611	77	33,273	17	16,656	12	1,719	2	(x)	18	7,699	28	(x)	65	35,456	22	14,176	43	21,280	14	18,799
Columbus, Ohio	486	452,318	36	29,560	5	17,219	5	(x)	1	(x)	6	3,271	19	(x)	47	29,799	14	12,604	33	17,195	14	14,429
Areas with population[2] of 300,000-499,999, total	9,758	6,203,351	1,085	727,509	235	462,479	129	23,313	76	17,106	244	124,612	401	99,999	898	437,765	327	(x)	571	(x)	200	225,265
San Antonio, Tex.	516	276,485	47	48,024	9	33,947	3	544	3	782	13	5,146	19	7,605	65	28,066	24	8,693	41	19,373	5	10,404
Miami, Fla.	609	297,551	87	48,576	13	25,038	7	1,073	10	2,929	16	10,358	41	9,178	81	48,163	17	22,029	64	26,134	8	15,873
Rochester, N. Y.	561	269,926	69	33,741	13	20,459	9	2,129	4	894	16	4,182	27	6,077	44	17,282	20	9,601	24	7,681	16	13,727
Memphis, Tenn.	549	1,043,711	39	46,697	7	33,463	6	1,185	5	1,009	4	1,700	17	9,340	31	22,414	19	12,019	12	10,395	5	12,168
Dayton, Ohio	340	188,450	26	25,921	7	19,570	2	(x)	...	...	6	4,677	11	(x)	35	11,402	15	5,784	20	5,618	9	11,149
Allentown-Bethlehem-Easton, Pa.	446	139,222	59	18,231	5	9,636	8	642	5	412	19	4,853	22	2,688	37	13,088	18	7,747	19	5,341	19	8,035
Norfolk-Portsmouth, Va.	372	218,600	61	43,403	15	24,455	10	2,041	6	4,091	13	8,806	17	4,010	27	9,173	14	5,689	13	3,484	8	14,353
Akron, Ohio	327	162,789	27	15,866	5	9,906	4	824	2	(x)	3	(x)	13	2,182	23	5,490	8	(x)	15	(x)	7	9,235
Springfield-Holyoke, Mass.	389	177,712	39	27,017	7	13,487	6	1,132	2	(x)	9	9,112	15	(x)	46	23,496	15	8,262	31	15,234	13	14,887
Tampa-St. Petersburg, Fla.	442	193,827	69	25,873	18	15,272	6	792	6	863	8	1,105	31	7,841	37	24,834	15	11,034	22	13,800	11	11,013
Toledo, Ohio	449	296,353	51	34,127	15	22,148	1	(x)	5	757	11	6,223	19	(x)	37	23,266	7	(x)	30	(x)	6	7,382
Wilkes-Barre-Hazleton, Pa.	445	137,622	90	32,092	13	12,740	7	370	3	907	23	13,644	44	4,431	43	16,013	10	6,821	33	9,192	22	9,952
Omaha, Nebr.	567	526,387	46	55,287	9	46,025	8	581	2	(x)	10	4,542	17	(x)	36	30,017	13	19,519	23	10,498	9	7,625
Fort Worth, Tex.	393	338,371	30	28,485	6	17,299	3	681	1	(x)	8	5,610	12	(x)	35	24,496	16	9,796	19	14,700	8	7,672
Hartford, Conn.	482	255,296	54	33,976	8	9,190	8	1,566	2	(x)	17	18,880	19	(x)	42	26,698	12	13,556	30	13,142	11	7,848
Wheeling, W. Va.-Steubenville, Ohio	273	105,589	39	18,089	16	13,265	10	2,506	...	...	1	(x)	12	(x)	23	7,107	7	2,852	16	4,255	8	16,683
Syracuse, N. Y.	463	227,472	52	22,103	6	9,024	5	844	8	971	13	7,423	20	3,841	44	14,803	11	1,966	33	12,837	7	9,426
Knoxville, Tenn.	257	151,562	26	21,609	10	16,982	6	2,232	1	(x)	6	1,538	3	(x)	52	15,639	14	8,168	38	7,471	1	(x)
Phoenix, Ariz.	278	164,061	27	28,004	11	24,527	2	(x)	2	(x)	9	1,736	3	1,236	24	13,230	7	7,681	17	5,549	3	2,591
Richmond, Va.	423	329,554	44	20,089	11	10,278	7	1,057	7	984	7	2,859	12	4,911	35	20,065	16	10,280	19	9,785	3	(x)
Oklahoma City, Okla.	517	282,248	36	35,155	9	28,412	3	1,060	1	(x)	12	3,028	11	(x)	44	15,627	30	6,605	14	9,022	10	8,149
Nashville, Tenn.	389	247,870	30	37,842	8	32,332	5	1,258	1	(x)	10	(x)	6	(x)	28	21,431	7	9,333	21	12,098	3	6,279
Charleston, W. Va.	271	172,693	37	27,302	14	15,024	3	408	...	...	10	5,448	10	6,422	29	5,965	12	2,990	17	2,975	8	6,214

See footnotes at end of table.

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS[1]: 1948—Continued

ESTABLISHMENTS AND SALES

Metropolitan area	Beer, wines, distilled spirits						Drugs, chemicals, allied products										Furniture, home furnishings					
	Total		Beer, ale		Wines, distilled spirits		Total		Drugs (general line)		Drugs, drug sundries (specialty lines)		Industrial chemicals, explosives		Paints, varnishes		Total		Furniture (household, office)		Home furnishings, floor coverings	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	7,195	4,069,729	5,668	1,550,562	1,527	2,519,167	4,671	2,282,226	303	848,870	1,902	521,476	1,189	690,019	1,277	221,861	3,813	1,314,945	1,173	379,730	2,640	935,215
Areas with population[2] of 1,000,000 or more, total	1,879	1,734,361	1,252	417,570	627	1,316,791	2,680	1,353,326	81	330,492	1,146	397,464	801	519,156	652	106,214	2,712	934,935	721	238,916	1,991	696,019
New York-Northeastern New Jersey	351	550,272	157	49,366	194	500,906	1,316	672,492	29	78,436	556	182,924	520	374,578	211	36,554	1,423	466,554	300	114,729	1,123	351,825
Chicago, Ill.	338	289,974	221	74,302	117	215,672	296	204,546	8	41,590	133	120,515	52	27,577	103	14,864	304	143,981	117	50,315	187	93,666
Los Angeles, Calif.	105	184,651	58	44,250	47	140,401	232	86,179	3	33,856	129	24,600	49	22,114	51	5,609	247	65,233	68	11,798	179	53,435
Philadelphia, Pa.	216	63,061	199	(x)	17	(x)	132	59,844	5	29,140	55	10,741	32	16,277	40	3,686	175	51,716	51	8,919	124	42,797
Detroit, Mich.	81	110,510	57	35,378	24	75,132	94	45,522	4	(x)	41	(x)	14	10,583	35	7,542	59	19,593	18	5,720	41	13,873
Boston, Mass.	48	76,561	24	32,171	24	44,390	95	51,830	4	17,782	29	8,840	38	20,556	24	4,652	130	34,266	51	7,993	79	26,273
San Francisco-Oakland, Calif.	147	117,650	61	27,275	86	90,375	114	66,752	4	20,474	47	16,630	23	24,442	40	5,206	86	44,545	17	8,401	69	36,144
Pittsburgh, Pa.	316	53,847	315	(x)	1	(x)	43	28,720	5	21,437	17	2,968	7	1,512	14	2,803	51	19,572	13	4,490	38	15,082
St. Louis, Mo.	58	45,784	29	7,985	29	37,799	75	31,155	4	16,042	32	5,192	20	(x)	19	(x)	56	22,677	20	5,051	36	17,626
Washington, D. C.	41	59,475	23	(x)	18	(x)	29	13,555	3	(x)	10	(x)	6	(x)	10	(x)	25	11,103	13	(x)	12	(x)
Cleveland, Ohio	54	31,312	26	13,336	28	17,976	91	23,721	3	9,380	31	3,838	16	3,853	41	6,650	58	21,122	19	3,838	39	17,284
Baltimore, Md.	36	60,055	16	3,475	20	56,580	51	19,400	4	9,416	18	2,630	8	(x)	21	(x)	49	16,290	17	(x)	32	(x)
Minneapolis-St.Paul, Minn.	37	58,416	27	6,895	10	51,521	62	28,870	3	(x)	31	(x)	8	(x)	20	x)	29	12,636	10	(x)	19	(x)
Buffalo, N. Y.	51	32,793	39	11,211	12	21,582	50	20,740	2	(x)	17	(x)	8	2,389	23	6,373	20	5,647	7	631	13	5,016
Areas with population[2] of 500,000-999,999, total	452	473,036	251	135,588	201	337,448	526	288,314	45	161,310	184	35,003	134	58,633	163	33,368	364	182,352	139	46,103	225	136,249
Cincinnati, Ohio	30	30,869	10	4,525	20	26,344	37	18,938	3	11,124	14	2,875	8	1,688	12	3,251	31	9,354	10	1,193	21	8,161
Milwaukee, Wis.	39	31,617	16	3,883	23	27,734	48	21,563	4	12,677	15	1,897	12	(x)	17	(x)	25	8,655	7	1,868	18	6,787
Kansas City, Mo.	49	40,200	29	11,116	20	29,084	48	24,307	2	(x)	21	(x)	15	7,546	10	1,931	44	23,514	21	4,794	23	18,720
Houston, Tex.	18	44,060	8	5,649	10	38,411	25	19,249	2	(x)	9	(x)	8	4,721	6	2,325	17	7,690	5	2,416	12	5,274
Providence, R. I.	33	(x)	22	(x)	11	(x)	44	(x)	2	(x)	10	(x)	23	(x)	9	(x)	19	6,618	5	1,088	14	5,530
Seattle, Wash.	29	23,734	18	11,687	11	12,047	39	22,615	3	(x)	10	(x)	12	9,301	14	906	36	14,252	13	(x)	23	(x)
Portland, Oreg.	27	8,598	20	8,027	7	571	29	(x)	4	(x)	14	(x)	5	(x)	6	(x)	18	(x)	5	(x)	13	(x)
New Orleans, La.	20	27,208	6	3,136	14	24,072	34	19,013	3	11,516	9	830	11	4,481	11	2,186	23	9,932	9	(x)	14	(x)
Atlanta, Ga.	19	35,747	8	6,371	11	29,376	37	17,299	4	9,658	16	3,600	8	2,403	9	1,638	15	12,036	5	3,259	10	8,777
Dallas, Texas	15	32,023	8	9,638	7	22,385	42	20,287	2	(x)	12	(x)	11	2,380	17	7,236	29	25,943	10	3,868	19	22,075
Louisville, Ky.	29	36,679	10	2,822	19	33,857	23	(x)	1	(x)	9	(x)	3	(x)	10	(x)	12	10,937	6	(x)	6	(x)
Denver, Colo.	22	31,314	12	8,145	10	23,169	22	15,144	2	(x)	7	(x)	5	(x)	8	(x)	24	11,923	10	(x)	14	(x)
Birmingham, Ala.	14	(x)	13	(x)	1	(x)	19	8,381	2	(x)	7	(x)	2	(x)	8	(x)	7	2,705	3	(x)	4	(x)
Indianapolis, Ind.	22	36,599	13	12,519	9	24,080	24	18,611	3	12,953	11	1,676	4	2,683	6	1,299	28	11,463	13	4,733	15	6,730
San Diego, Calif.	20	18,022	10	6,069	10	11,953	10	5,531	2	(x)	2	(x)	3	372	3	143	4	455	3	(x)	1	(x)
Youngstown, Ohio	26	10,998	23	8,292	3	2,706	10	3,028	1	(x)	4	(x)	1	(x)	4	(x)	6	862	1	(x)	5	(x)
Albany-Schenectady-Troy, N. Y.	23	25,116	16	6,735	7	18,381	16	12,103	2	(x)	6	(x)	2	(x)	6	(x)	13	(x)	7	(x)	6	(x)
Columbus, Ohio	17	9,511	9	5,586	8	3,925	19	12,833	3	8,789	8	2,831	1	(x)	7	(x)	13	11,218	6	811	7	10,407
Areas with population[2] of 300,000-499,999, total	400	323,276	287	120,946	113	202,330	346	190,210	44	114,494	132	22,766	55	28,892	115	24,058	217	80,061	94	42,493	123	37,568
San Antonio, Tex.	12	13,141	7	4,390	5	8,751	27	11,815	2	(x)	17	(x)	4	876	4	1,459	9	3,043	5	1,764	4	1,279
Miami, Fla.	22	36,819	10	8,936	12	27,883	17	9,948	3	6,965	8	1,024	2	(x)	4	(x)	16	5,108	6	4,363	10	745
Rochester, N. Y.	17	12,315	9	2,370	8	9,945	20	7,439	2	(x)	3	(x)	4	804	11	2,007	10	3,140	2	(x)	8	(x)
Memphis, Tenn.	14	21,604	5	2,912	9	18,692	23	15,571	2	(x)	15	(x)	3	1,833	3	935	15	3,855	4	942	11	2,913
Dayton, Ohio	9	8,445	7	(x)	2	(x)	15	6,851	2	(x)	5	(x)	3	534	5	1,429	3	731	2	(x)	1	(x)
Allentown-Bethlehem-Easton, Pa.	52	9,969	50	(x)	2	(x)	10	935	...	...	3	(x)	3	(x)	4	343	11	3,767	5	799	6	2,968
Norfolk-Portsmouth, Va.	15	8,021	13	(x)	2	(x)	14	10,794	1	(x)	3	(x)	4	(x)	6	(x)	6	1,312	3	377	3	935
Akron, Ohio	17	9,340	14	6,440	3	2,900	18	18,060	1	(x)	9	(x)	3	(x)	5	(x)	6	1,373	2	(x)	4	(x)
Springfield-Holyoke, Mass.	14	19,805	7	5,642	7	14,163	14	5,415	2	(x)	2	(x)	3	651	7	1,098	9	2,075	2	(x)	7	(x)
Tampa-St. Petersburg, Fla.	24	23,651	12	5,712	12	17,939	14	7,770	3	7,068	4	272	2	(x)	5	(x)	7	2,299	3	698	4	1,601
Toledo, Ohio	9	8,624	6	(x)	3	(x)	14	8,005	1	(x)	4	(x)	3	(x)	6	(x)	6	2,486	4	(x)	2	(x)
Wilkes-Barre-Hazleton, Pa.	29	4,780	29	4,780	...	...	5	2,320	2	(x)	2	(x)	...	...	1	(x)	7	1,596	1	(x)	6	(x)
Omaha, Nebr.	22	31,491	15	(x)	7	(x)	20	11,415	2	(x)	7	(x)	4	(x)	7	(x)	13	10,634	10	(x)	3	(x)
Fort Worth, Tex.	12	16,411	7	5,194	5	11,217	21	8,909	3	6,818	10	1,444	2	(x)	6	(x)	10	3,985	7	3,735	3	250
Hartford, Conn	12	16,221	4	2,010	8	14,211	16	8,760	2	(x)	6	(x)	2	(x)	6	(x)	21	4,581	9	1,315	12	3,266
Wheeling, W. Va.-Steubenville, Ohio	33	8,278	30	8,022	3	256	9	2,743	2	(x)	3	141	2	(x)	2	(x)	4	448	1	(x)	3	(x)
Syracuse, N. Y.	23	23,854	15	6,756	8	17,098	15	7,444	2	(x)	3	(x)	2	(x)	8	(x)	12	4,702	5	485	7	4,217
Knoxville, Tenn.	9	4,093	7	(x)	2	(x)	8	4,562	2	(x)	4	(x)	1	(x)	1	(x)	4	1,203	2	(x)	2	(x)
Phoenix, Ariz.	16	14,763	8	4,433	8	10,330	10	5,820	2	(x)	4	(x)	1	(x)	3	(x)	6	612	1	(x)	5	(x)
Richmond, Va.	10	5,488	10	5,488	...	...	17	13,699	3	(x)	5	(x)	...	...	9	(x)	12	4,547	4	1,413	8	3,134
Oklahoma City, Okla.	6	4,850	6	4,850	...	...	20	12,833	2	(x)	9	(x)	5	2,511	4	546	14	12,917	6	(x)	8	(x)
Nashville, Tenn.	13	18,197	6	5,003	7	13,194	12	5,653	2	(x)	4	(x)	1	(x)	5	(x)	8	934	4	631	4	303
Charleston, W. Va.	10	3,116	10	3,116	...	...	7	3,449	1	(x)	2	(x)	1	(x)	3	606	8	4,713	6	(x)	2	(x)

See footnotes at end of table.

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS[1]: 1948—Continued

ESTABLISHMENTS AND SALES

Metropolitan area	Dry goods, apparel										Paper and its products								Farm products (raw materials)		Waste materials	
	Total		Clothing, furnishings, footwear		Dry goods (general line)		Dry goods specialties, piece goods, notions		Piece goods converters		Total		Paper, except stationery, wallpaper		Stationery, office supplies		Wallpaper					
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	11,733	5,,27,719	5,133	1,558,536	182	457,242	5,284	1,947,798	1,134	1,764,143	4,044	1,901,747	2,904	1,688,542	880	180,867	260	32,338	2,594	6,903,993	7,717	2,699,300
Areas with population[2] of 1,000,000 or more, total	10,023	5,041,508	4,143	1,258,312	70	234,846	4,708	1,813,474	1,102	1,734,876	2,466	1,212,185	1,761	1,071,744	563	116,974	142	23,467	1,460	2,802,692	3,499	1,435,819
New York-Northeastern New Jersey	7,056	3,959,301	2,393	763,941	30	41,860	3,620	1,501,147	1,013	1,652,353	1,288	560,687	948	499,010	304	54,390	36	7,287	809	1,027,501	1,406	321,897
Chicago, Ill.	633	213,654	364	110,327	3	(x)	250	(x)	16	21,007	265	172,279	191	(x)	64	18,532	10	(x)	115	385,477	340	262,996
Los Angeles, Calif.	453	123,824	204	36,421	6	(x)	219	(x)	24	23,539	137	56,964	89	44,637	40	11,641	8	686	40	39,864	161	34,815
Philadelphia, Pa.	491	137,572	245	52,132	4	7,950	229	68,701	13	8,789	182	67,035	115	58,907	25	2,782	42	5,346	63	176,902	416	144,178
Detroit, Mich.	83	33,373	60	14,664	1	(x)	22	(x)	...	...	53	43,368	49	(x)	13	1,235	1	(x)	12	13,775	159	117,786
Boston, Mass.	447	179,494	301	116,474	4	(x)	124	(x)	18	17,898	148	59,408	107	53,856	33	4,241	8	1,311	183	434,044	293	86,924
San Francisco-Oakland, Calif.	173	55,027	111	27,402	6	9,345	52	16,115	4	2,165	63	44,139	39	33,606	20	10,068	4	465	32	90,367	79	21,021
Pittsburgh, Pa.	102	38,908	75	25,628	3	9,595	24	3,685	...	...	42	32,734	29	31,537	8	371	5	826	6	4,514	117	124,772
St. Louis, Mo.	163	174,463	116	36,295	3	(x)	39	(x)	5	(x)	44	42,629	29	(x)	10	3,760	5	(x)	95	154,943	149	72,854
Washington, D. C.	10	2,228	5	(x)	1	(x)	4	(x)	...	...	45	23,541	31	(x)	7	(x)	7	(x)	2	(x)	42	9,859
Cleveland, Ohio	107	32,554	77	20,080	3	(x)	27	(x)	...	...	39	32,474	28	(x)	10	2,574	1	(x)	10	18,905	120	138,254
Baltimore, Md.	166	47,293	98	(x)	4	(x)	56	(x)	8	(x)	57	26,659	40	(x)	10	2,199	7	(x)	18	(x)	72	37,785
Minneapolis-St.Paul,Minn.	99	35,857	71	21,812	2	(x)	25	(x)	1	(x)	61	33,968	44	(x)	15	(x)	2	(x)	61	334,557	46	12,421
Buffalo, N. Y.	40	7,960	23	4,256	...	...	17	3,704	...	...	32	16,300	22	14,525	4	897	6	878	14	75,372	99	50,273
Areas with population[2] of 500,000-999,999, total	598	258,532	356	113,766	24	69,057	200	(x)	18	(x)	413	227,137	285	204,433	93	19,412	35	3,292	270	1,602,967	623	317,160
Cincinnati, Ohio	78	29,405	57	20,859	1	(x)	20	(x)	...	...	44	35,543	30	33,124	10	2,012	4	407	7	17,004	57	64,256
Milwaukee, Wis.	42	9,119	31	(x)	...	...	11	(x)	...	...	44	18,252	31	(x)	12	1,434	1	(x)	17	43,441	85	33,790
Kansas City, Mo.	47	26,197	27	(x)	2	(x)	17	(x)	1	(x)	35	23,779	26	(x)	4	(x)	5	556	73	413,571	60	21,308
Houston, Tex.	19	9,362	10	3,495	1	(x)	8	(x)	...	...	18	11,361	13	(x)	2	(x)	3	595	17	(x)	28	22,887
Providence, R. I.	51	18,516	18	2,200	1	(x)	23	(x)	9	6,203	37	(x)	30	(x)	6	(x)	1	(x)	8	(x)	74	(x)
Seattle, Wash.	55	15,844	29	(x)	2	(x)	22	(x)	2	(x)	23	10,607	17	(x)	5	(x)	1	(x)	13	17,510	29	7,339
Portland, Oreg.	23	(x)	18	(x)	2	(x)	3	(x)	...	...	19	9,999	13	(x)	3	(x)	3	(x)	9	(x)	13	2,679
New Orleans, La.	42	22,481	21	6,928	3	9,094	16	(x)	2	(x)	19	8,845	14	(x)	4	(x)	1	(x)	27	99,946	22	12,372
Atlanta, Ga.	58	24,672	35	15,309	3	4,618	19	(x)	1	(x)	19	7,532	15	(x)	3	401	1	(x)	9	74,048	38	34,923
Dallas, Tex.	53	36,213	29	(x)	2	(x)	19	(x)	3	(x)	28	13,362	12	(x)	15	3,389	1	(x)	43	308,117	20	9,214
Louisville, Ky.	21	10,128	17	(x)	1	(x)	3	(x)	...	...	20	8,885	11	(x)	5	(x)	4	(x)	13	51,256	25	11,045
Denver, Colo.	36	(x)	29	(x)	1	(x)	6	(x)	...	...	12	10,287	9	(x)	2	(x)	1	(x)	18	(x)	16	4,323
Birmingham, Ala.	24	11,526	12	5,885	3	(x)	9	(x)	...	...	17	6,627	10	(x)	6	(x)	1	(x)	3	1,033	25	19,553
Indianapolis, Ind.	15	8,810	7	1,340	1	(x)	7	(x)	...	...	30	22,538	20	21,217	6	1,008	4	313	4	72,003	39	18,434
San Diego, Calif.	9	1,104	3	552	...	...	6	552	...	...	6	2,745	3	(x)	3	(x)	...	...	1	(x)	11	(x)
Youngstown, Ohio	6	1,187	4	(x)	...	...	2	(x)	...	...	3	(x)	3	(x)	...	...	...	...	...	...	20	12,402
Albany-Schenectady-Troy, N. Y.	10	(x)	5	(x)	...	...	5	(x)	...	...	22	9,504	19	8,671	3	833	...	...	3	(x)	35	5,547
Columbus, Ohio	9	6,792	4	2,099	1	(x)	4	(x)	...	...	17	13,078	9	(x)	4	540	4	(x)	5	25,788	26	14,878
Areas with population[2] of 300,000-499,999, total	325	145,108	201	55,355	27	65,615	95	(x)	2	(x)	259	147,729	205	134,602	32	10,483	22	2,644	265	1,097,014	430	195,563
San Antonio, Tex.	26	(x)	18	1,784	3	(x)	5	(x)	...	...	12	7,077	8	(x)	3	(x)	1	(x)	3	(x)	14	3,609
Miami, Fla.	37	5,183	21	3,554	...	...	15	(x)	1	(x)	12	4,463	10	(x)	2	(x)	...	(x)	...	...	10	2,498
Rochester, N. Y.	27	9,581	16	3,816	1	(x)	10	(x)	...	...	24	17,224	21	(x)	2	(x)	1	(x)	1	(x)	30	25,372
Memphis, Tenn.	31	16,369	22	4,093	1	(x)	8	(x)	...	...	12	10,154	11	(x)	...	...	1	(x)	77	644,935	19	18,841
Dayton, Ohio	6	3,632	2	(x)	1	(x)	3	(x)	...	...	10	6,636	8	(x)	...	...	2	(x)	2	(x)	23	9,951
Allentown-Bethlehem-Easton, Pa.	7	(x)	3	324	2	(x)	2	(x)	...	...	14	4,221	8	3,383	3	586	3	252	1	(x)	50	6,178
Norfolk-Portsmouth, Va.	15	(x)	11	2,492	2	(x)	2	(x)	...	...	7	3,570	4	(x)	2	(x)	1	(x)	1	(x)	16	9,926
Akron, Ohio	6	1,490	2	(x)	...	...	4	(x)	...	...	7	2,847	6	(x)	...	...	1	(x)	...	...	24	12,888
Springfield-Holyoke,Mass.	12	1,997	8	997	...	...	4	1,000	...	...	24	7,339	21	(x)	2	(x)	1	(x)	2	(x)	34	7,415
Tampa-St.Petersburg,Fla.	3	1,946	2	(x)	1	(x)	...	...	...	...	13	4,535	12	(x)	...	...	1	(x)	6	1,376	13	3,671
Toledo, Ohio	7	4,153	6	(x)	...	...	1	(x)	...	...	12	9,129	9	(x)	1	(x)	2	(x)	7	45,494	27	9,340
Wilkes-Barre-Hazleton,Pa.	16	3,398	11	2,685	...	...	5	713	...	...	12	(x)	12	(x)	...	...	...	...	...	...	25	5,669
Omaha, Nebr.	7	(x)	4	(x)	...	...	3	(x)	...	...	11	8,938	6	(x)	3	(x)	2	(x)	112	182,133	18	14,374
Fort Worth, Tex.	6	2,986	2	(x)	1	(x)	3	(x)	...	...	10	7,538	6	(x)	2	(x)	2	(x)	15	111,094	9	11,874
Hartford, Conn.	18	9,368	10	7,042	1	(x)	7	(x)	...	...	19	7,921	16	6,562	3	1,359	...	...	8	(x)	22	10,457
Wheeling, W. Va.-Steubenville, Ohio	5	(x)	3	(x)	...	...	2	(x)	...	...	5	1,511	3	(x)	2	(x)	...	...	...	...	26	10,430
Syracuse, N. Y.	18	4,197	14	(x)	1	(x)	3	(x)	...	...	16	5,558	12	(x)	4	(x)	...	...	2	(x)	22	13,042
Knoxville, Tenn.	10	6,730	3	(x)	2	(x)	4	(x)	1	(x)	5	1,323	4	(x)			1	(x)	...	...	4	(x)
Phoenix, Ariz.	12	(x)	5	(x)	...	...	7	(x)	...	...	3	(x)	3	(x)	...	...	...	...	7	(x)	2	(x)
Richmond, Va.	14	18,048	9	6,547	2	(x)	3	(x)	...	...	12	13,793	10	(x)	1	(x)	1	(x)	12	57,826	13	5,110
Oklahoma City, Okla.	10	(x)	6	(x)	2	(x)	2	(x)	...	...	8	8,347	5	(x)	2	(x)	1	(x)	5	7,913	12	5,725
Nashville, Tenn.	25	16,573	18	7,317	5	(x)	2	(x)	...	...	10	10,873	9	(x)	...	...	1	(x)	4	11,997	10	3,850
Charleston, W. Va.	7	13,271	5	(x)	2	(x)	...	...	...	...	1	(x)	1	(x)	...	...	...	...	...	...	7	3,261

See footnotes at end of table.

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS[1]: 1948—Continued

ESTABLISHMENTS AND SALES

Metropolitan area	Automotive						Machinery, equipment, supplies													
	Total		Automobiles, other motor vehicles		Automotive equipment, tires and tubes		Total		Commercial machinery, equipment, supplies		Construction machinery, equipment, supplies		Farm-dairy machinery, equipment		Industrial machinery, equipment, supplies		Professional machinery, equipment, supplies		Service machinery, equipment, supplies		Transportation machinery, equipment, supplies	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	14,693	4,091,589	2,270	1,450,871	12,423	2,640,718	21,430	6,731,372	4,814	870,025	936	786,561	883	485,297	7,304	2,999,989	2,596	571,154	4,240	765,142	657	251,204
Areas with population[2] of 1,000,000 or more, total	4,274	1,563,219	631	567,131	3,643	996,088	9,826	3,037,825	2,008	454,055	284	237,248	212	121,729	3,341	1,225,375	1,302	327,161	2,301	511,737	378	160,520
New York-Northeastern New Jersey	1,095	503,465	187	195,524	908	307,941	3,684	952,171	690	145,298	69	41,047	64	28,295	1,174	377,260	571	133,713	979	161,236	137	65,322
Chicago, Ill	565	168,253	107	57,148	458	111,105	1,103	385,918	230	69,660	24	13,984	25	(x)	388	151,683	164	48,590	225	47,450	47	(x)
Los Angeles, Calif	597	158,568	64	53,918	533	104,650	1,030	328,054	227	48,423	26	29,414	29	13,502	384	162,819	124	21,223	167	36,295	73	16,378
Philadelphia, Pa	282	96,514	42	48,815	240	47,699	579	168,063	115	22,868	19	16,565	10	3,512	203	82,388	67	15,190	154	24,976	11	2,564
Detroit, Mich	273	116,122	39	38,437	234	77,685	451	132,170	98	16,992	15	14,393	5	(x)	213	71,117	50	10,324	62	11,263	8	(x)
Boston, Mass	180	55,182	24	12,744	156	42,438	560	267,867	84	23,251	14	13,234	4	(x)	157	61,069	57	18,413	236	147,873	8	(x)
San Francisco-Oakland, Calif	293	99,931	27	31,831	266	68,100	548	158,070	124	26,739	34	22,259	16	9,950	196	59,515	57	12,744	97	19,939	24	6,924
Pittsburgh, Pa	191	46,516	27	13,883	164	32,633	261	135,402	58	12,790	16	25,775	7	6,302	91	66,688	31	12,926	52	9,848	6	1,073
St. Louis, Mo	202	84,637	38	39,808	164	44,829	321	130,726	75	32,280	13	15,653	10	12,939	96	36,908	34	16,153	82	13,723	11	3,070
Washington, D.C	89	31,236	18	14,994	71	16,242	141	29,488	43	8,272	5	(x)	4	692	26	6,863	16	(x)	37	(x)	10	2,318
Cleveland, Ohio	184	79,831	18	17,972	166	61,859	368	115,321	82	12,944	13	8,990	3	295	169	74,832	37	8,184	58	9,370	6	706
Baltimore, Md	121	32,097	19	11,118	102	20,979	282	70,691	77	12,160	13	(x)	3	(x)	71	20,435	31	(x)	58	8,199	29	(x)
Minneapolis-St. Paul, Minn.	127	68,213	14	24,407	113	43,806	289	112,542	62	15,616	18	19,844	27	26,240	88	28,314	39	13,308	51	(x)	4	(x)
Buffalo, N.Y	75	22,654	7	6,532	68	16,122	209	51,342	43	6,762	5	2,115	5	3,365	85	25,484	24	5,169	43	6,819	4	1,628
Areas with population[2] of 500,000-999,999, total	1,421	544,910	225	198,037	1,196	346,873	2,910	1,084,252	642	127,090	163	174,919	133	119,788	994	443,310	344	85,616	526	97,413	108	36,116
Cincinnati, Ohio	98	44,472	17	20,412	81	24,060	214	52,987	59	12,717	10	6,620	6	1,165	72	20,866	21	4,142	43	5,728	3	1,749
Milwaukee, Wis	83	38,958	19	24,136	64	14,822	257	83,587	57	9,718	19	(x)	10	11,247	96	33,107	26	(x)	47	10,576	2	(x)
Kansas City, Mo	111	41,906	15	10,872	96	31,034	209	74,466	36	(x)	14	14,185	16	16,786	55	17,998	42	8,409	42	8,197	4	(x)
Houston, Tex	96	37,696	9	6,666	87	31,030	252	147,325	47	8,475	13	13,431	3	(x)	122	104,909	22	10,123	37	6,540	8	(x)
Providence, R.I	72	12,920	8	(x)	64	(x)	129	(x)	26	(x)	4	(x)	2	(x)	57	11,037	19	(x)	20	(x)	1	(x)
Seattle Wash	115	32,894	21	13,378	94	19,516	268	88,870	54	11,051	10	8,153	12	8,865	102	34,034	26	7,808	43	6,399	21	12,560
Portland, Oreg	114	53,354	21	23,004	93	30,350	210	93,986	39	10,736	15	16,711	20	15,531	77	36,078	18	(x)	27	(x)	14	3,795
New Orleans, La	60	22,778	9	9,588	51	13,190	164	74,695	35	10,196	4	(x)	2	(x)	61	40,505	14	3,753	27	5,887	21	(x)
Atlanta, Ga	80	35,893	9	7,514	71	28,379	165	72,540	40	9,849	9	16,003	9	7,101	44	19,859	14	7,795	42	10,926	7	1,007
Dallas, Tex	99	48,994	15	12,792	84	36,202	216	77,034	44	11,142	13	19,355	5	2,404	72	23,978	29	7,178	42	10,432	11	2,545
Louisville, Ky	61	15,125	6	4,419	55	10,706	112	35,240	32	3,953	7	(x)	6	7,183	30	7,653	16	(x)	20	(x)	1	(x)
Denver, Colo	97	46,685	10	12,180	87	34,505	165	61,387	38	(x)	9	14,857	13	6,727	48	21,818	20	4,745	32	(x)	5	(x)
Birmingham, Ala	52	12,221	11	4,892	41	7,329	123	47,337	30	4,321	7	11,217	6	(x)	42	23,973	13	2,372	22	3,124	3	(x)
Indianapolis, Ind	73	30,287	15	10,807	58	19,480	136	63,817	25	4,919	5	6,970	9	17,144	53	26,934	17	(x)	26	4,934	1	(x)
San Diego, Calif	61	11,345	7	(x)	54	(x)	51	(x)	13	2,187	1	(x)	3	(x)	12	1,980	9	1,465	8	(x)	5	1,505
Youngstown, Ohio	51	16,922	13	10,369	38	6,553	63	12,304	16	1,551	2	(x)	4	1,967	15	5,518	11	1,647	15	(x)	...	...
Albany-Schenectady-Troy, N. Y	45	16,231	10	7,944	35	8,287	86	20,373	28	3,854	10	6,575	3	549	17	5,700	13	2,133	15	1,562	...	...
Columbus, Ohio	53	26,229	10	12,732	43	13,497	90	41,617	23	4,638	11	10,403	4	13,255	19	7,363	14	(x)	18	3,192	1	(x)
Areas with population[2] of 300,000-499,999, total	1,016	354,859	190	135,755	826	219,104	1,889	593,986	503	88,060	100	90,739	64	34,366	519	246,986	248	50,367	391	54,573	64	28,895
San Antonio, Tex	60	18,247	5	7,383	55	10,864	105	38,061	35	13,366	10	11,467	3	284	21	6,909	11	1,926	20	2,827	5	1,282
Miami, Fla	46	16,701	12	7,786	34	8,915	123	24,818	35	6,615	...	...	7	2,138	19	5,839	18	2,647	25	2,555	19	5,024
Rocheater, N.Y	40	13,781	7	7,635	33	6,146	117	25,317	28	4,012	2	(x)	2	(x)	36	11,004	19	6,182	26	2,675	4	486
Memphis, Tenn	46	31,981	6	9,945	40	22,036	110	52,002	25	4,949	5	7,015	8	11,092	34	19,911	8	(x)	29	6,983	1	(x)
Dayton, Ohio	34	12,213	7	6,341	27	5,872	77	20,222	15	2,254	4	(x)	3	1,082	28	12,184	11	1,122	14	1,900	2	(x)
Allentown-Bethlehem-Easton, Pa	37	6,782	8	1,911	29	4,871	59	14,003	13	1,985	2	(x)	1	(x)	12	9,523	13	(x)	18	1,041	...	...
Norfolk-Portsmouth, Va	23	5,995	3	1,736	20	4,259	77	28,177	14	2,143	1	(x)	2	(x)	16	14,972	9	1,151	17	1,861	18	7,270
Akron, Ohio	53	29,609	7	2,465	46	27,144	60	11,995	14	1,261	...	...	...	...	21	5,264	7	1,569	18	3,901	...	...
Springfield-Holyoke, Mass.	34	9,908	6	2,535	28	7,373	58	8,056	18	1,406	2	(x)	...	...	15	2,864	13	1,487	10	(x)	...	...
Tampa-St. Petersburg, Fla.	45	10,873	5	4,946	40	5,927	76	11,564	22	2,461	2	(x)	1	(x)	13	3,812	10	1,553	25	1,746	3	687
Toledo, Ohio	50	20,282	13	6,560	37	13,722	87	17,833	19	3,351	5	(x)	1	(x)	31	7,853	12	2,289	19	2,690	...	...
Wilkes-Barre-Hazleton, Pa.	43	7,862	11	2,123	32	5,739	57	16,444	19	1,435	4	4,330	...	...	17	9,177	8	851	9	651	...	...
Omaha, Nebr	48	25,181	8	14,199	40	10,982	98	40,756	19	4,574	6	7,360	14	4,661	24	18,526	15	2,581	20	3,054	...	...
Fort Worth, Tex	62	18,329	17	9,741	45	8,588	86	32,870	21	2,934	1	(x)	2	(x)	29	18,940	10	2,714	19	4,579	4	(x)
Hartford, Conn	56	11,936	8	3,598	48	8,338	76	31,258	21	2,946	8	4,625	2	(x)	27	7,943	6	(x)	11	1,387	1	(x)
Wheeling, W. Va.-Steubenville, Ohio	35	7,579	9	(x)	26	(x)	35	8,335	6	820	1	(x)	1	(x)	15	5,009	6	1,123	6	1,242	...	...
Syracuse, N. Y	32	9,626	8	4,288	24	5,338	99	24,204	40	5,230	5	3,576	2	(x)	23	11,399	16	2,319	13	(x)	...	...
Knoxville, Tenn	31	12,080	7	(x)	24	(x)	53	18,945	17	3,118	6	7,314	...	...	11	4,944	8	1,842	10	(x)	1	(x)
Phoenix, Ariz	44	14,974	9	(x)	35	(x)	49	15,702	17	3,598	4	1,350	...	...	11	6,548	8	3,039	8	(x)	1	(x)
Richmond, Va	59	22,788	9	5,571	50	17,217	88	33,417	19	4,544	9	7,621	3	(x)	23	8,932	11	4,222	21	3,247	2	(x)
Oklahoma City, Okla	57	19,829	8	7,612	49	12,217	154	58,664	36	7,517	10	13,385	6	(x)	57	29,821	14	2,500	29	3,336	2	(x)
Nashville, Tenn	40	10,360	7	2,653	33	7,707	89	25,667	34	4,701	8	7,374	5	(x)	14	4,859	12	4,635	15	2,188	1	(x)
Charleston, W. Va	41	17,943	10	9,332	31	8,611	56	35,676	16	2,790	5	9,465	1	(x)	22	20,753	3	(x)	9	1,890	...	...

See footnotes at end of table.

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS[1]: 1948—Continued

ESTABLISHMENTS AND SALES

Metropolitan area	Electrical goods						Hardware, plumbing, heating						Lumber, construction materials					
	Total		General line, apparatus, supplies		Electrical appliances, specialties		Total		Hardware		Plumbing, heating equipment, supplies		Total		Lumber, millwork		Other construction materials	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	5,443	4,424,566	2,925	2,386,546	2,518	2,038,020	5,901	3,826,957	2,153	2,013,997	3,748	1,812,960	5,890	3,934,736	3,312	2,793,620	2,578	1,141,116
Areas with population[2] of 1,000,000 or more, total	2,459	2,119,073	1,366	(x)	1,093	(x)	2,950	1,555,035	1,126	(x)	1,824	(x)	2,478	1,888,566	1,409	1,317,916	1,069	570,650
New York-Northeastern New Jersey	948	682,187	548	340,497	400	341,690	1,271	446,607	549	162,142	722	284,465	860	515,095	470	316,485	390	198,610
Chicago, Ill	281	284,670	141	149,505	140	135,165	277	130,296	111	64,560	166	65,736	307	274,936	182	203,969	125	70,967
Los Angeles, Calif	255	194,720	145	105,017	110	89,703	262	166,821	101	97,849	161	68,972	250	172,424	151	141,147	99	31,277
Philadelphia, Pa	166	158,474	111	66,385	55	92,089	239	116,434	64	28,538	175	87,896	192	163,664	111	103,389	81	60,275
Detroit, Mich	109	109,130	58	61,818	51	47,312	125	80,924	36	34,304	89	46,620	112	82,377	61	52,418	51	29,959
Boston, Mass	118	102,082	72	35,036	46	67,046	174	72,884	61	29,613	113	43,271	96	68,707	62	48,747	34	19,960
San Francisco-Oakland, Calif	111	103,314	64	59,607	47	43,707	130	102,120	58	50,925	72	51,195	167	198,796	113	166,005	54	32,791
Pittsburgh, Pa	69	83,457	40	39,381	29	44,076	68	59,639	20	33,392	48	26,247	94	78,398	52	44,601	42	33,797
St. Louis, Mo	82	87,478	37	40,657	45	46,821	75	87,021	27	49,365	48	37,656	90	58,993	44	41,939	46	17,054
Washington, D. C	50	51,431	19	(x)	31	(x)	41	46,305	13	(x)	28	(x)	32	31,991	17	24,387	15	7,604
Cleveland, Ohio	89	81,087	44	43,477	45	37,610	84	74,599	22	49,580	62	25,019	90	42,511	29	22,844	61	19,667
Baltimore, Md	61	54,735	32	26,745	29	27,990	75	31,250	19	8,402	56	22,848	70	50,769	46	40,314	24	10,455
Minneapolis-St. Paul, Minn	63	86,704	32	44,376	31	42,328	82	104,169	27	77,720	55	26,449	63	109,231	34	78,333	29	30,898
Buffalo, N. Y	57	39,604	23	19,342	34	20,262	47	35,966	18	21,028	29	14,938	55	40,674	37	33,338	18	7,336
Areas with population[2] of 500,000-999,999, total	724	730,048	359	373,836	365	356,212	698	617,765	236	375,170	462	242,595	743	632,998	468	487,275	275	145,723
Cincinnati, Ohio	56	44,583	30	27,512	26	17,071	54	23,687	14	7,572	40	16,115	70	56,835	51	47,022	19	9,813
Milwaukee, Wis	54	53,585	27	25,776	27	27,809	49	42,216	11	24,098	38	18,118	60	40,823	25	24,942	35	15,881
Kansas City, Mo	53	52,775	28	29,295	25	23,480	60	46,086	17	24,008	43	22,078	44	35,860	21	25,780	23	10,080
Houston, Tex	54	49,884	29	27,923	25	21,961	54	72,717	21	42,976	33	29,741	36	27,173	26	23,064	10	4,109
Providence, R. I	34	24,067	20	10,037	14	14,030	45	(x)	13	(x)	32	(x)	26	(x)	10	(x)	16	(x)
Seattle, Wash	61	56,220	31	32,118	30	24,102	55	37,195	28	20,878	27	16,317	101	86,979	79	73,763	22	13,216
Portland, Oreg	43	59,735	19	34,155	24	25,580	49	47,774	20	28,557	29	19,217	91	130,555	67	112,149	24	18,406
New Orleans, La	31	48,824	16	27,849	15	20,975	38	40,055	12	30,740	26	9,315	43	21,048	34	17,376	9	3,672
Atlanta, Ga	46	74,591	22	30,561	24	44,030	41	33,996	11	16,636	30	17,360	21	13,274	14	7,710	7	5,564
Dallas, Tex	45	38,522	29	26,931	16	11,591	54	32,771	18	14,740	36	18,031	22	20,063	14	14,103	8	5,960
Louisville, Ky	28	23,178	16	11,684	12	11,494	30	75,475	15	67,479	15	7,996	50	37,209	30	24,107	20	13,102
Denver, Colo	37	31,117	15	12,323	22	18,794	41	22,088	11	8,550	30	13,538	38	38,398	20	33,492	18	4,906
Birmingham, Ala	40	41,523	14	14,776	26	26,747	17	47,133	8	41,296	9	5,837	34	38,831	22	31,657	12	7,174
Indianapolis, Ind	32	44,886	14	19,046	18	25,840	35	28,120	12	15,577	23	12,543	38	35,905	22	26,624	16	9,281
San Diego, Calif	23	12,868	9	8,479	14	4,389	15	13,851	7	8,887	8	4,964	11	(x)	5	(x)	6	(x)
Youngstown, Ohio	21	13,875	13	10,477	8	3,398	14	(x)	3	(x)	11	(x)	12	6,782	5	3,281	7	3,501
Albany-Schenectady-Troy, N. Y	31	28,035	11	8,492	20	19,543	24	19,869	8	8,882	16	10,987	23	9,706	12	4,990	11	4,716
Columbus, Ohio	35	31,780	16	16,402	19	15,378	23	14,960	7	9,731	16	5,229	23	12,900	11	6,223	12	6,677
Areas with population[2] of 300,000-499,999, total	545	534,643	269	(x)	276	(x)	441	346,572	134	(x)	307	(x)	429	269,636	204	155,952	225	113,684
San Antonio, Tex	29	35,117	10	9,385	19	25,732	17	8,891	7	4,848	10	4,043	23	19,023	11	12,565	12	6,458
Miami, Fla	37	24,865	20	14,332	17	10,533	24	20,376	6	3,823	18	16,553	27	21,853	13	6,441	14	15,412
Rochester, N. Y	34	24,974	21	12,555	13	12,419	22	14,242	6	5,679	16	8,563	28	10,674	11	5,997	17	4,677
Memphis, Tenn	26	42,266	12	28,753	14	13,513	14	36,842	5	30,071	9	6,771	36	25,947	28	13,567	8	12,380
Dayton, Ohio	26	28,884	10	10,899	16	17,985	17	11,723	7	5,382	10	6,341	14	4,417	6	2,263	8	2,154
Allentown-Bethlehem-Easton, Pa	23	16,880	15	12,488	8	4,392	23	12,278	5	4,737	18	7,541	12	4,658	4	2,232	8	2,426
Norfolk-Portsmouth, Va	22	21,521	11	8,807	11	12,714	16	11,935	8	4,586	8	7,349	18	15,649	9	11,659	9	3,990
Akron, Ohio	11	9,621	8	8,446	3	1,175	11	12,680	3	7,917	8	4,763	22	11,577	5	1,959	17	9,618
Springfield-Holyoke, Mass	19	10,415	9	7,016	10	3,399	21	12,699	3	3,928	18	8,771	17	12,582	9	8,902	8	3,680
Tampa-St. Petersburg, Fla	22	21,495	11	12,720	11	8,775	30	15,848	8	8,600	22	7,248	23	15,315	11	7,929	12	7,386
Toledo, Ohio	29	28,926	13	17,041	16	11,885	25	22,451	7	16,660	18	5,791	26	20,886	11	10,979	15	9,907
Wilkes-Barre-Hazleton, Pa	17	8,980	8	4,051	9	4,929	20	11,200	7	6,856	13	4,344	16	5,945	8	3,842	8	2,103
Omaha, Nebr	27	38,227	12	22,042	15	16,185	22	18,615	4	6,134	18	12,481	20	22,728	11	19,642	9	3,086
Fort Worth, Tex	20	23,587	12	11,906	8	11,681	20	13,463	7	5,658	13	7,805	15	11,176	9	6,994	6	4,182
Hartford, Conn	26	34,031	14	8,861	12	25,170	31	11,125	5	1,861	26	9,264	19	16,258	8	11,635	11	4,623
Wheeling, W. Va.-Steubenville, Ohio	11	8,295	5	(x)	6	(x)	12	6,153	5	3,977	7	2,176	13	5,417	6	4,425	7	992
Syracuse, N. Y	29	26,542	15	11,168	14	15,374	21	13,341	6	3,244	15	10,097	17	6,600	3	1,178	14	5,422
Knoxville, Tenn	18	13,312	10	8,941	8	4,371	5	17,571	2	(x)	3	(x)	6	2,488	3	(x)	3	(x)
Phoenix, Ariz	25	15,824	13	11,561	12	4,263	14	11,389	5	7,554	9	3,835	6	3,450	3	2,633	3	817
Richmond, Va	22	29,401	8	14,574	14	14,827	15	17,381	6	9,663	9	7,718	25	8,683	11	4,409	14	4,274
Oklahoma City, Okla	28	30,644	11	14,045	17	16,599	31	22,610	4	6,582	27	16,028	26	14,665	12	8,709	14	5,956
Nashville, Tenn	29	27,062	14	15,838	15	11,224	16	15,296	8	10,886	8	4,410	15	7,266	11	5,996	4	1,270
Charleston, W. Va	15	13,774	7	10,352	8	3,422	14	8,463	10	(x)	4	(x)	5	2,379	1	(x)	4	(x)

See footnotes at end of table.

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS[1]: 1948—Continued

ESTABLISHMENTS AND SALES

Metropolitan area	Metals, metal work (exc. scrap)						Other merchant wholesalers													
	Total		Iron, steel, and products		Nonferrous metals, metal work		Total		Amusement, sporting goods		Books, periodicals, newspapers		Coal, coke		Farm supplies		Jewelry		Petroleum and products		Merchant wholesales, miscellaneous products	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total	1,803	2,056,715	1,545	1,551,841	258	504,874	15,688	8,413,740	2,226	566,754	1,601	459,950	982	2,077,284	1,658	1,271,599	3,391	799,012	1,196	750,220	4,634	2,488,921
Areas with population[2] of 1,000,000 or more, total	1,169	1,663,349	978	1,206,843	191	456,506	9,495	5,632,403	1,359	397,703	685	248,581	547	1,350,318	364	418,430	2,867	678,061	491	503,341	3,182	2,035,969
New York-Northeastern New Jersey	548	915,535	445	(x)	103	(x)	5,123	2,742,631	591	162,450	323	127,277	157	374,557	86	60,931	1,882	447,578	202	334,691	1,882	1,235,147
Chicago, Ill.	132	206,997	112	175,232	20	31,765	890	570,770	191	58,628	85	30,735	66	133,534	39	71,865	235	73,119	53	39,844	221	163,645
Los Angeles, Calif.	96	85,036	86	80,061	10	4,975	710	246,279	123	44,543	56	16,290	1	(x)	58	54,096	175	31,983	62	35,651	235	(x)
Philadelphia, Pa.	56	60,641	44	48,331	12	12,310	490	324,087	65	29,125	34	9,337	70	174,870	36	38,673	129	20,149	19	6,103	137	45,830
Detroit, Mich.	65	81,474	58	74,084	7	7,390	224	88,394	41	7,933	20	7,844	29	39,229	10	8,324	47	8,405	10	5,258	67	11,401
Boston, Mass.	41	50,678	33	(x)	8	(x)	422	267,153	62	19,007	51	16,624	25	141,645	12	18,473	106	20,170	31	13,137	135	38,097
San Francisco-Oakland, Calif.	48	57,715	43	(x)	5	(x)	434	223,968	62	14,001	27	8,797	2	(x)	35	57,638	75	17,508	18	6,664	215	(x)
Pittsburgh, Pa.	27	39,778	23	(x)	4	(x)	179	95,224	39	13,275	9	4,341	28	41,614	9	7,449	38	10,295	19	6,003	37	12,247
St. Louis, Mo.	33	48,577	29	40,252	4	8,325	235	153,300	50	21,842	14	4,487	38	33,873	19	19,406	45	11,252	9	5,814	60	56,626
Washington, D. C.	9	(x)	7	(x)	2	(x)	66	25,882	17	4,109	12	6,817	5	(x)	...	...	12	(x)	6	(x)	14	(x)
Cleveland, Ohio.	61	61,548	55	54,694	6	6,854	206	372,947	37	6,723	9	5,582	44	269,269	5	545	34	9,636	20	5,207	57	75,985
Baltimore, Md.	23	(x)	16	(x)	7	(x)	179	101,611	32	6,595	9	3,761	25	33,798	17	11,417	23	6,584	22	(x)	51	(x)
Minneapolis-St.Paul, Minn.	15	(x)	12	(x)	3	(x)	175	323,266	30	5,900	14	3,136	23	(x)	20	33,343	30	(x)	10	35,679	48	(x)
Buffalo, N. Y.	15	12,236	15	12,236	...	...	162	96,891	19	3,572	22	3,553	34	38,284	18	36,270	36	9,540	10	1,621	23	4,051
Areas with population[2] of 500,000-999,999, total	195	152,390	165	123,040	30	29,350	1,480	984,689	298	74,254	104	41,981	115	314,104	144	218,351	272	72,825	103	88,854	444	174,320
Cincinnati, Ohio.	25	18,635	20	12,899	5	5,736	129	167,876	16	3,820	12	4,592	29	131,046	4	4,363	28	11,235	5	4,151	35	8,669
Milwaukee, Wis.	11	9,590	9	(x)	2	(x)	121	73,014	25	5,911	12	3,796	11	28,815	10	15,125	20	(x)	8	869	35	(x)
Kansas City, Mo.	12	13,798	9	11,265	3	2,533	148	145,674	33	7,525	8	2,529	11	21,423	18	37,801	26	(x)	14	57,471	38	(x)
Houston, Tex.	16	22,146	14	(x)	2	(x)	60	(x)	11	(x)	3	1,663	...	...	4	6,461	14	4,322	9	3,064	19	(x)
Providence, R. I.	10	5,236	7	3,710	3	1,526	135	(x)	18	(x)	9	(x)	3	(x)	2	(x)	50	(x)	17	(x)	36	(x)
Seattle, Wash.	23	19,580	19	(x)	4	(x)	135	54,988	25	5,579	7	3,729	9	(x)	13	3,554	26	5,265	4	(x)	51	(x)
Portland, Oreg.	16	10,477	13	(x)	3	(x)	106	45,589	39	6,330	3	1,926	1	(x)	18	19,731	7	2,790	7	(x)	31	(x)
New Orleans, La.	11	6,308	9	(x)	2	(x)	61	22,478	17	3,062	3	2,416	1	(x)	2	(x)	9	3,574	3	532	26	(x)
Atlanta, Ga.	7	3,917	7	3,917	...	...	71	48,452	12	7,709	7	2,935	5	4,089	7	16,935	9	(x)	7	691	24	(x)
Dallas, Tex.	15	8,884	12	5,676	3	3,208	107	59,622	24	7,812	8	2,483	4	1,744	5	(x)	21	6,528	5	1,936	40	(x)
Louisville, Ky.	2	(x)	2	(x)	...	...	55	42,097	13	8,698	1	(x)	6	2,511	13	12,022	6	(x)	3	(x)	13	(x)
Denver, Colo.	9	(x)	8	(x)	1	(x)	102	35,840	28	7,247	7	2,111	4	1,930	13	6,360	18	2,599	9	(x)	23	(x)
Birmingham, Ala.	6	(x)	6	(x)	...	...	36	13,734	9	1,153	2	(x)	4	7,381	5	1,538	8	1,497	1	(x)	7	(x)
Indianapolis, Ind.	9	8,345	8	(x)	1	(x)	57	35,213	6	2,999	6	1,149	7	12,418	9	8,365	7	2,728	4	3,804	18	3,750
San Diego, Calif.	2	(x)	2	(x)	...	...	39	6,363	8	621	2	(x)	...	...	9	1,787	4	313	3	955	13	(x)
Youngstown, Ohio.	8	2,619	8	2,619	...	...	23	6,854	3	49	5	975	1	(x)	1	(x)	3	146	...	...	10	(x)
Albany-Schenectady-Troy, N. Y.	4	(x)	4	(x)	...	...	45	20,092	5	369	7	3,476	6	7,418	6	5,767	6	818	2	(x)	13	(x)
Columbus, Ohio.	9	12,453	8	(x)	1	(x)	50	144,493	6	301	2	(x)	13	71,490	5	65,791	10	1,229	2	(x)	12	(x)
Areas with population[2] of 300,000-499,999, total	126	89,389	111	78,731	15	10,658	887	444,766	158	36,168	91	30,947	87	189,948	110	73,421	114	26,716	91	25,946	236	61,620
San Antonio, Tex.	6	8,890	6	8,890	...	...	56	10,155	6	1,433	6	1,005	...	...	7	2,712	12	2,082	5	(x)	20	(x)
Miami, Fla.	5	2,066	5	2,066	...	...	57	10,241	13	1,073	2	(x)	...	...	5	1,360	25	4,198	2	(x)	10	(x)
Rochester, N. Y.	7	(x)	2	(x)	5	(x)	55	37,569	10	(x)	7	3,482	7	11,959	4	1,125	10	3,032	5	2,138	12	(x)
Memphis, Tenn.	7	2,464	7	2,464	...	...	44	39,601	4	1,208	3	1,453	2	(x)	8	17,992	6	1,356	4	678	17	(x)
Dayton, Ohio.	9	10,485	8	(x)	1	(x)	25	15,561	3	486	5	1,233	1	(x)	2	(x)	1	(x)	3	263	10	(x)
Allentown-Bethlehem-Easton, Pa.	3	657	3	657	...	...	29	17,333	4	319	8	1,627	4	9,036	4	(x)	2	(x)	3	325	4	(x)
Norfolk-Portsmouth, Va.	6	1,227	5	(x)	1	(x)	40	29,111	6	312	4	1,366	5	18,985	7	4,411	2	(x)	5	1,024	11	(x)
Akron, Ohio.	4	610	4	610	...	...	31	10,108	10	1,212	2	(x)	...	...	1	(x)	3	295	6	2,338	9	(x)
Springfield-Holyoke, Mass.	7	5,147	6	(x)	1	(x)	26	(x)	6	3,084	4	2,847	1	(x)	1	(x)	4	498	1	(x)	9	(x)
Tampa-St. Petersburg, Fla.	3	3,205	2	(x)	1	(x)	46	8,559	4	626	5	877	...	...	6	2,959	5	576	6	783	20	2,738
Toledo Ohio.	14	15,764	12	(x)	2	(x)	42	18,205	8	1,948	3	847	6	8,348	3	1,649	3	1,167	4	456	15	3,790
Wilkes-Barre-Hazleton, Pa.	2	(x)	2	(x)	...	...	41	8,786	6	(x)	6	1,510	8	5,218	7	885	3	326	4	329	7	(x)
Omaha, Nebr.	5	(x)	5	(x)	...	...	53	24,412	6	752	5	964	7	(x)	10	5,022	3	1,106	10	7,272	12	(x)
Fort Worth, Tex.	6	(x)	6	(x)	...	...	28	14,293	4	969	1	(x)	...	...	8	10,623	2	(x)	6	951	7	(x)
Hartford, Conn.	9	6,163	7	(x)	2	(x)	42	(x)	13	671	4	1,009	4	5,049	3	1,329	4	(x)	3	1,825	11	(x)
Wheeling, W. Va.-Steubenville, Ohio.	...	...	...	...	...	...	15	(x)	3	(x)	6	(x)	2	(x)	3	(x)	...	...	...	...	1	(x)
Syracuse, N. Y.	8	7,379	7	(x)	1	(x)	46	(x)	11	1,339	5	1,298	11	23,685	2	(x)	8	6,104	3	(x)	6	(x)
Knoxville, Tenn.	3	(x)	3	(x)	...	...	22	(x)	4	(x)	1	(x)	8	(x)	3	(x)	1	(x)	2	(x)	3	(x)
Phoenix, Ariz.	5	4,833	5	4,833	...	...	25	7,014	6	279	2	(x)	...	...	4	1,084	2	(x)	2	(x)	9	4,495
Richmond, Va.	5	(x)	5	(x)	...	...	37	42,737	4	971	2	(x)	8	34,050	6	3,756	4	422	5	951	8	(x)
Oklahoma City, Okla.	4	(x)	4	(x)	...	...	52	17,377	14	2,230	5	2,758	2	(x)	2	(x)	8	(x)	7	1,348	14	(x)
Nashville, Tenn.	4	(x)	4	(x)	...	...	53	27,737	9	2,415	3	2,517	7	10,747	9	7,080	5	996	2	(x)	18	(x)
Charleston, W. Va.	4	(x)	3	(x)	1	(x)	22	26,755	4	(x)	2	(x)	4	(x)	5	(x)	1	(x)	3	(x)	3	(x)

x Withheld to avoid disclosure. [1] Listed in order of area population. See page 0.31 for definitions of Standard Metropolitan Areas. [2] Based on advance 1950 population estimates.

SALES SIZE AND OPERATING EXPENSES

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Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
Service wholesalers, total[1]	138,439	71,954,691	12.2	4,853,438	102,117	1,456,169	91,861,329
$5,000,000 and over	1,734	18,663,265	7.4	783,924	348	203,916	14,482,431
$2,000,000--$4,999,999	4,920	14,643,176	10.8	918,283	1,542	247,671	16,871,877
$1,000,000--$1,999,999	8,929	12,534,209	12.3	885,258	3,805	244,431	16,362,723
$500,000--$999,999	15,082	10,544,024	14.3	840,884	8,382	248,307	15,817,242
$300,000--$499,999	15,347	5,923,909	16.1	518,910	10,437	163,207	9,953,759
$200,000--$299,999	14,181	3,471,338	17.2	316,067	10,554	107,325	6,094,733
$100,000--$199,999	26,643	3,827,613	18.8	362,308	21,510	135,320	7,159,570
$50,000--$99,999	22,214	1,611,611	20.4	153,992	19,036	66,382	3,306,103
Under $50,000	29,389	735,546	24.3	73,812	26,503	39,610	1,812,891
GROCERIES, CONFECTIONERY, MEATS							
Groceries (general line), not sponsoring cooperative or voluntary groups, total	2,998	3,415,771	8.8	178,906	1,871	60,593	3,381,738
$5,000,000 and over	63	542,060	12.1	41,177	7	11,138	791,817
$2,000,000--$4,999,999	293	837,513	8.6	44,300	98	14,443	806,870
$1,000,000--$1,999,999	743	1,029,967	7.7	47,659	391	16,748	901,410
$500,000--$999,999	1,002	722,784	8.0	32,611	670	12,618	623,000
$300,000--$499,999	509	201,959	8.3	9,256	372	3,795	180,563
$200,000--$299,999	246	60,945	8.7	2,780	213	1,283	55,215
$100,000--$199,999	121	19,385	10.0	953	108	468	18,775
$50,000--$99,999	13	926	20.7	97	7	62	2,406
Under $50,000	8	232	37.9	73	5	38	1,682
Groceries (general line), voluntary group wholesalers, total	635	1,633,954	8.3	85,413	163	26,941	1,607,433
$5,000,000 and over	72	678,728	8.3	36,388	1	10,657	699,785
$2,000,000--$4,999,999	172	529,176	8.0	26,928	53	8,604	500,356
$1,000,000--$1,999,999	216	313,496	8.4	15,933	66	5,375	292,015
$500,000--$999,999	130	97,839	9.2	5,184	28	1,957	96,961
$300,000--$499,999	27	10,949	8.8	540	7	218	10,532
$200,000--$299,999	13	3,209	12.9	226	6	78	4,285
Under $200,000	5	557	51.9	214	2	52	3,499
Confectionery, total	1,942	364,669	11.8	23,623	1,876	9,258	475,908
$1,000,000 and over	28	65,602	10.5	4,432	20	1,200	87,793
$500,000--$999,999	98	66,974	11.3	4,358	82	1,542	85,595
$300,000--$499,999	171	65,522	12.0	4,499	149	1,661	88,468
$200,000--$299,999	233	56,392	12.5	3,787	245	1,525	76,120
$100,000--$199,999	456	65,487	11.8	4,068	463	1,771	81,658
$50,000--$99,999	434	30,925	12.5	1,701	411	962	37,190
Under $50,000	522	13,767	15.3	778	506	597	19,084
Fish, sea foods (fresh), total	1,198	388,123	15.5	29,542	1,106	10,987	584,035
$2,000,000 and over	21	62,419	14.3	4,934	11	1,344	90,868
$1,000,000--$1,999,999	61	83,139	14.0	5,905	19	1,792	111,232
$500,000--$999,999	131	89,375	14.6	6,637	84	2,149	135,437
$300,000--$499,999	153	59,010	16.8	4,593	145	1,876	91,841
$200,000--$299,999	153	37,406	16.9	2,887	137	1,163	55,604
$100,000--$199,999	252	36,480	17.0	2,823	236	1,473	58,761
$50,000--$99,999	206	14,711	19.5	1,188	220	781	26,568
Under $50,000	221	5,583	23.0	575	254	409	13,724
Meats, meat products, total	3,336	1,963,830	7.4	80,597	3,329	24,465	1,576,401
$5,000,000 and over	36	257,810	4.8	7,047	9	1,670	134,837
$2,000,000--$4,999,999	135	401,969	6.9	16,028	83	4,020	302,185
$1,000,000--$1,999,999	324	446,549	7.5	19,301	245	5,214	364,983
$500,000--$999,999	548	393,608	8.1	18,308	484	5,689	363,582
$300,000--$499,999	568	219,113	8.5	10,136	606	3,459	199,670
$200,000--$299,999	457	111,890	8.1	4,362	508	1,725	89,856
$100,000--$199,999	684	100,793	8.9	3,981	765	1,806	84,466
$50,000--$99,999	350	25,694	10.8	1,111	392	622	26,486
Under $50,000	234	6,404	14.8	323	237	260	10,336
Canned foods, total	1,020	356,679	10.2	17,506	939	6,233	349,100
$1,000,000 and over	64	155,179	8.0	6,072	33	1,759	122,534
$500,000--$999,999	108	73,719	10.7	3,861	81	1,360	75,942
$300,000--$499,999	126	49,029	11.4	2,728	108	984	55,222
$200,000--$299,999	94	23,178	12.2	1,370	109	534	26,574
$100,000--$199,999	251	36,653	13.1	2,214	243	910	41,937
$50,000--$99,999	182	13,763	14.2	879	163	436	17,808
Under $50,000	195	5,158	18.7	382	202	250	9,083
Coffee, tea, spices, total	549	578,310	7.4	19,197	382	5,534	345,540
$5,000,000 and over	26	368,247	3.8	5,583	19	1,287	93,891
$2,000,000--$4,999,999	26	90,041	9.8	3,705	3	887	63,942
$1,000,000--$1,999,999	30	43,422	14.2	3,006	14	919	52,811
$500,000--$999,999	38	28,649	16.6	2,293	14	698	42,766
$300,000--$499,999	32	12,471	17.9	1,164	12	379	20,854
$200,000--$299,999	46	11,089	21.1	1,202	26	428	25,576
$100,000--$199,999	86	12,490	21.3	1,319	49	466	24,726
$50,000--$99,999	105	7,550	18.4	632	95	296	15,225
Under $50,000	160	4,351	19.9	293	150	174	5,749
GROCERIES, CONFECTIONERY, MEATS--Continued							
Dried fruits, nuts, total	136	60,877	10.1	2,620	127	1,407	58,500
$1,000,000 and over	14	38,471	8.3	1,288	14	385	23,586
$500,000--$999,999	9	6,856	11.9	368	5	269	10,340
$300,000--$499,999	18	6,972	14.0	423	12	274	10,658
$200,000--$299,999	11	2,645	12.0	154	6	100	3,210
$100,000--$199,999	24	3,434	13.3	208	20	169	5,211
$50,000--$99,999	21	1,609	15.9	112	25	133	3,623
Under $50,000	39	890	16.7	67	45	77	1,872
Flour, total	245	113,454	8.2	4,406	179	1,461	84,055
$1,000,000 and over	33	57,331	7.6	2,014	17	569	37,566
$500,000--$999,999	37	26,226	8.4	1,111	29	369	22,595
$300,000--$499,999	28	10,754	8.8	477	22	171	8,075
$200,000--$299,999	33	7,933	9.1	333	22	129	6,611
$100,000--$199,999	61	8,736	9.0	307	50	135	5,785
$50,000--$99,999	22	1,627	10.9	73	15	38	1,697
Under $50,000	31	847	16.4	91	24	50	1,726
Frosted, frozen foods, total	429	234,761	14.3	16,345	231	5,485	333,132
$5,000,000 and over	6	36,321	10.4	1,760	...	447	32,395
$2,000,000--$4,999,999	20	54,830	13.4	3,764	7	1,003	77,006
$1,000,000--$1,999,999	33	42,539	14.6	3,151	6	1,012	61,417
$500,000--$999,999	65	45,336	14.0	3,148	23	1,041	65,263
$300,000--$499,999	65	25,130	17.2	1,892	44	694	37,110
$200,000--$299,999	58	14,338	16.8	1,193	28	512	25,769
$100,000--$199,999	79	11,393	19.0	992	53	504	21,096
$50,000--$99,999	51	3,695	19.2	309	36	167	8,004
Under $50,000	52	1,179	27.2	136	34	105	5,072
Miscellaneous grocery specialties, total	3,177	1,105,265	10.2	57,079	2,673	19,618	1,105,541
$5,000,000 and over	18	276,510	3.2	4,168	10	1,099	77,169
$2,000,000--$4,999,999	54	148,251	7.6	5,908	13	1,580	118,527
$1,000,000--$1,999,999	126	169,923	12.4	11,055	56	3,354	209,818
$500,000--$999,999	276	192,838	11.6	11,928	171	3,804	222,498
$300,000--$499,999	285	111,703	13.3	7,770	205	2,749	153,092
$200,000--$299,999	251	61,268	14.0	4,565	206	1,782	90,043
$100,000--$199,999	554	79,126	15.4	5,933	489	2,395	116,420
$50,000--$99,999	585	41,084	18.2	3,320	563	1,516	66,044
Under $50,000	1,028	24,562	24.0	2,432	960	1,339	51,930
FARM PRODUCTS (EDIBLE)							
Dairy, poultry products, total	6,185	4,179,305	12.9	298,395	5,346	100,632	5,871,032
$5,000,000 and over	129	1,155,540	10.5	73,828	44	20,206	1,453,058
$2,000,000--$4,999,999	338	999,067	13.3	77,619	99	23,774	1,509,336
$1,000,000--$1,999,999	492	690,029	14.2	54,846	250	17,878	1,064,081
$500,000--$999,999	829	582,652	14.3	43,578	665	16,638	865,696
$300,000--$499,999	767	297,828	13.8	20,274	724	8,298	400,784
$200,000--$299,999	767	189,976	13.6	12,367	730	5,484	252,496
$100,000--$199,999	1,260	181,644	13.8	10,979	1,287	5,406	221,315
$50,000--$99,999	851	62,386	13.8	3,582	807	2,040	74,524
Under $50,000	752	20,183	18.4	1,322	740	908	29,742
Fruits, vegetables (fresh), total	6,388	3,147,233	9.8	155,288	7,128	51,428	2,914,557
$5,000,000 and over	44	370,939	5.9	11,752	21	3,292	242,816
$2,000,000--$4,999,999	230	679,048	8.2	30,276	205	8,464	543,097
$1,000,000--$1,999,999	479	657,868	10.7	37,493	406	11,065	680,434
$500,000--$999,999	890	619,748	10.8	34,655	962	11,328	637,427
$300,000--$499,999	896	345,855	11.1	18,100	1,043	6,637	342,189
$200,000--$299,999	795	194,782	11.3	9,664	981	3,805	188,434
$100,000--$199,999	1,283	186,302	11.4	8,786	1,553	4,112	177,752
$50,000--$99,999	972	71,583	12.4	3,409	1,088	1,924	74,302
Under $50,000	799	21,108	18.3	1,153	869	801	28,106
BEER, WINES, DISTILLED SPIRITS							
Beer, ale, total	5,645	1,546,213	14.2	106,285	4,807	34,401	2,023,736
$2,000,000 and over	50	147,887	11.4	10,588	26	2,639	198,032
$1,000,000--$1,999,999	184	247,033	13.3	18,753	105	4,871	343,221
$500,000--$999,999	535	363,972	14.2	26,617	384	7,778	493,514
$300,000--$499,999	697	267,276	14.3	17,995	557	5,900	341,359
$200,000--$299,999	842	206,285	15.0	13,734	688	5,014	264,520
$100,000--$199,999	1,469	213,229	15.2	12,858	1,297	5,221	256,157
$50,000--$99,999	1,049	77,713	15.5	4,177	957	2,034	88,316
Under $50,000	819	22,818	20.2	1,563	793	944	38,617

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
BEER, WINES, DISTILLED SPIRITS--Continued							
Wines, distilled spirits, total	1,444	2,390,797	9.1	116,768	596	28,707	2,281,674
$5,000,000 and over	98	900,235	8.0	38,249	8	7,928	736,840
$2,000,000--$4,999,999	259	779,209	8.9	37,336	76	8,82.	731,801
$1,000,000--$1,999,999	292	419,508	9.8	22,080	94	5,826	423,218
$500,000--$999,999	256	187,467	11.9	11,397	92	3,377	232,037
$300,000--$499,999	138	53,880	14.4	3,421	71	1,147	68,434
$200,000--$299,999	92	23,259	16.5	1,718	53	610	36,770
$100,000--$199,999	124	18,146	19.4	1,516	89	536	29,204
$50,000--$99,999	89	6,242	23.0	660	50	211	13,751
Under $50,000	96	2,553	32.8	391	63	187	9,619
DRUGS, CHEMICALS, ALLIED PRODUCTS							
Drugs (general line), total	303	848,870	11.9	65,836	37	22,127	1,251,532
$5,000,000 and over	42	312,072	12.0	24,736	...	7,969	462,231
$2,000,000--$4,999,999	121	372,062	11.7	28,302	14	9,704	551,516
$1,000,000--$1,999,999	90	132,265	12.0	10,257	11	3,493	191,636
$500,000--$999,999	37	28,257	12.1	2,237	4	835	40,526
Under $500,000	13	4,214	11.9	304	8	126	5,623
Proprietary medicines, toiletries, total	784	202,936	29.8	24,609	546	7,672	499,404
$5,000,000 and over	4	36,119	34.9	4,099	...	1,040	92,467
$2,000,000--$4,999,999	12	36,510	39.6	5,518	...	1,42	101,658
$1,000,000--$1,999,999	20	29,853	28.3	3,335	6	1,046	66,681
$500,000--$999,999	46	31,617	23.9	3,727	21	951	68,873
$300,000--$499,999	57	21,857	25.8	2,663	32	962	60,253
$200,000--$299,999	55	13,547	21.1	1,454	37	507	29,130
$100,000--$199,999	110	1,732	23.5	1,679	87	668	35,673
$50,000--$99,999	142	10,354	27.6	1,218	109	551	24,862
Under $50,000	338	7,347	31.1	916	254	520	19,807
Retailer-cooperatives--specialty lines, total	17	6,551	9.3	374	1	138	7,154
Drug sundries, total	1,012	271,976	18.5	19,708	75	6,409	378,411
$2,000,000 and over	9	111,063	17.0	4,221	5	1,042	79,711
$1,000,000--$1,999,999	17	22,080	21.3	1,959	3	573	40,073
$500,000--$999,999	51	35,361	20.7	4,002	20	1,211	72,883
$300,000--$499,999	87	32,974	17.0	2,933	78	983	53,953
$200,000--$299,999	85	20,480	17.0	1,804	62	573	34,183
$100,000--$199,999	190	26,085	18.5	2,305	157	937	46,884
$50,000--$99,999	217	15,618	21.2	1,549	178	647	31,369
Under $50,000	356	8,315	27.5	935	252	443	19,355
Industrial chemicals, total	965	535,080	14.5	40,338	432	9,661	731,166
$5,000,000 and over	17	154,748	9.3	8,548	3	1,815	148,816
$2,000,000--$4,999,999	41	125,580	14.3	9,408	5	2,127	179,570
$1,000,000--$1,999,999	65	88,388	14.3	6,241	12	1,312	104,163
$500,000--$999,999	107	74,833	18.5	6,870	16	1,619	122,552
$300,000--$499,999	96	36,872	16.6	3,208	24	778	58,128
$200,000--$299,999	78	18,630	19.2	1,727	38	472	30,695
$100,000--$199,999	142	20,122	23.0	2,318	63	706	45,904
$50,000--$99,999	134	9,585	25.7	1,175	71	423	24,069
Under $50,000	285	6,322	32.0	843	200	409	17,269
Paints, varnishes, total	1,267	220,436	22.6	27,856	741	8,585	519,814
$2,000,000 and over	4	11,513	19.9	1,467	...	393	25,269
$1,000,000--$1,999,999	21	28,466	20.0	3,879	...	990	72,939
$500,000--$999,999	64	42,731	22.9	5,641	11	1,621	105,840
$300,000--$499,999	90	34,728	24.2	5,128	26	1,495	90,294
$200,000--$299,999	136	32,802	22.2	3,976	52	1,173	74,413
$100,000--$199,999	274	37,670	22.8	4,449	149	1,457	82,288
$50,000--$99,999	309	22,543	22.7	2,289	225	871	46,642
Under $50,000	369	9,983	25.7	1,027	278	505	22,129
TOBACCO							
Tobacco and products (exc. leaf), total	2,877	2,490,226	5.1	74,586	2,609	25,877	1,411,956
$5,000,000 and over	50	378,630	5.0	13,219	9	3,742	227,493
$2,000,000--$4,999,999	223	652,242	4.8	19,617	155	6,193	367,925
$1,000,000--$1,999,999	458	632,936	5.0	18,418	363	6,395	354,264
$500,000--$999,999	688	487,449	5.4	14,275	594	5,467	277,780
$300,000--$499,999	494	192,631	5.4	5,167	507	2,137	101,090
$200,000--$299,999	315	76,784	5.5	1,882	344	909	38,562
$100,000--$199,999	361	53,748	6.7	1,454	356	732	32,072
$50,000--$99,999	174	12,841	7.6	402	167	220	9,249
Under $50,000	114	2,965	14.9	152	114	82	3,521
DRY GOODS, APPAREL							
Clothing, furnishings (general line), total	338	160,556	13.1	11,811	330	3,431	217,727
$2,000,000 and over	10	41,562	10.5	2,972	3	636	49,913
$1,000,000--$1,999,999	25	33,040	14.8	2,740	26	721	50,640
$500,000--$999,999	53	35,397	13.4	2,663	37	754	49,099
$300,000--$499,999	60	22,236	13.5	1,517	59	609	30,621
$200,000--$299,999	54	13,414	13.6	976	59	306	18,213
$100,000--$199,999	92	13,101	14.0	837	94	345	16,643
$50,000--$99,999	18	1,223	17.3	80	21	46	2,090
Under $50,000	26	583	18.2	26	21	14	508
Men's, boys' clothing, furnishings, total	1,410	391,835	14.3	29,089	1,226	7,913	543,842
$2,000,000 and over	21	96,163	12.9	7,224	...	1,625	126,125
$1,000,000--$1,999,999	44	60,620	13.0	4,549	14	1,059	85,893
$500,000--$999,999	102	70,570	15.0	5,592	61	1,356	101,413
$300,000--$499,999	150	57,813	15.7	4,833	127	1,358	91,139
$200,000--$299,999	141	34,727	14.7	2,451	108	762	49,164
$100,000--$199,999	292	42,057	14.3	2,728	290	986	55,461
$50 000--$99,999	275	20,199	15.3	1,214	264	511	24,300
Under $50,000	385	9,686	17.6	498	362	256	10,347
Women's, children's clothing, furnishings, total	1,386	417,181	15.4	32,008	1,170	8,104	587,574
$2,000,000 and over	22	79,818	13.5	5,839	10	1,078	87,133
$1,000,000--$1,999,999	54	76,657	15.3	5,939	21	1,166	112,359
$500,000--$999,999	121	83,393	15.3	6,854	83	1,552	126,358
$300,000--$499,999	188	72,407	15.6	5,914	127	1,531	111,238
$200,000--$299,999	146	36,396	15.0	2,415	156	775	45,370
$100,000--$199,999	295	42,780	16.7	3,257	278	1,163	66,009
$50,000--$99,999	246	17,591	18.1	1,235	220	518	26,311
Under $50,000	314	8,139	20.1	555	275	321	12,796
Furs (dressed), fur clothing, total	535	152,656	10.8	7,089	517	1,751	141,169
$2,000,000 and over	9	29,480	6.5	763	4	141	14,301
$1,000,000--$1,999,999	23	28,423	9.3	1,049	14	209	20,194
$500,000--$999,999	44	30,779	11.2	1,680	35	349	34,131
$300,000--$499,999	50	19,425	12.4	1,284	38	304	22,952
$200,000--$299,999	65	15,796	12.4	831	58	230	16,714
$100,000--$199,999	124	18,182	13.8	1,019	133	320	22,224
$50,000--$99,999	103	7,443	13.1	298	113	115	6,586
Under $50,000	117	3,128	18.6	165	122	83	4,067
Millinery, millinery supplies, total	469	102,360	18.1	9,566	406	2,780	177,655
$1,000,000 and over	9	24,641	13.0	1,424	1	304	30,862
$500,000--$999,999	30	21,366	17.0	1,995	25	479	33,273
$300,000--$499,999	48	18,409	19.7	2,112	43	587	37,904
$200,000--$299,999	53	13,271	20.7	1,441	36	416	26,787
$100,000--$199,999	97	13,678	22.6	1,594	85	554	28,963
$50,000--$99,999	113	8,158	20.4	836	104	352	16,501
Under $50,000	119	2,837	20.0	164	112	88	3,365
Shoes, other footwear, total	637	247,388	13.4	17,041	516	4,210	294,161
$2,000,000 and over	16	59,782	11.6	4,118	2	815	62,547
$1,000,000--$1,999,999	43	55,915	14.2	4,212	16	919	70,542
$500,000--$999,999	82	56,020	14.5	4,246	62	1,072	74,747
$300,000--$499,999	77	30,234	13.2	1,919	49	512	35,545
$200,000--$299,999	74	17,696	13.8	1,249	54	361	23,394
$100,000--$199,999	111	16,002	12.8	782	115	269	15,141
$50,000--$99,999	119	8,858	12.6	379	107	171	7,875
Under $50,000	115	2,881	17.0	136	111	91	4,370
Work clothing, total	196	42,777	11.0	2,062	206	665	39,771
$1,000,000 and over	5	7,961	8.8	291	3	54	5,970
$500,000--$999,999	13	7,703	8.4	300	18	78	5,333
$300,000--$499,999	26	9,824	12.0	604	22	187	10,852
$200,000--$299,999	27	6,519	12.9	373	24	112	7,086
$100,000--$199,999	48	6,675	12.1	344	53	150	7,124
$50,000--$99,999	40	3,007	13.1	114	49	66	2,394
Under $50,000	37	1,088	13.0	36	37	18	1,012
Dry goods (general line), total	174	446,919	13.1	35,930	61	9,723	668,844
$5,000,000 and over	16	218,253	12.0	16,318	...	4,409	313,266
$2,000,000--$4,999,999	42	122,448	14.3	11,110	3	3,028	199,719
$1,000,000--$1,999,999	49	69,567	14.7	6,199	10	1,562	113,890
$500,000--$999,999	43	30,871	12.0	1,934	31	588	34,742
$300,000--$499,999	9	3,820	13.0	278	6	101	5,344
$200,000--$299,999	3	757	11.4	31	...	13	607
Under $200,000	12	1,203	11.0	60	11	22	1,276

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Hosiery, underwear, total...	659	193,021	10.9	10,570	583	3,103	203,996
$2,000,000 and over.....	11	33,595	8.1	1,766	4	294	37,205
$1,000,000--$1,999,999....	32	42,636	10.7	2,368	29	648	45,303
$500,000--$999,999.....	55	35,597	11.5	2,189	42	622	40,872
$300,000--$499,999.....	84	33,015	10.9	1,798	75	566	33,070
$200,000--$299,999.....	63	15,264	11.0	685	62	233	13,504
$100,00--$199,999.....	143	20,843	11.9	1,054	121	369	19,918
$50,000--$99,999.....	112	7,849	13.8	429	102	205	8,113
Under $50,000.....	159	4,222	17.8	281	148	166	6,011
Piece goods (jobbers), total.	2,075	911,352	10.4	44,999	1,546	9,471	776,282
$5,000,000 and over.....	8	176,515	6.4	4,982	4	663	64,946
$2,000,000--$4,999,999....	56	170,342	9.2	7,637	16	1,355	128,273
$1,000,000--$1,999,999....	103	141,969	10.1	7,140	50	1,311	127,807
$500,000--$999,999.....	243	172,178	11.5	10,294	163	2,076	180,308
$300,000--$499,999.....	261	101,029	12.5	5,764	176	1,381	104,098
$200,000--$299,999.....	213	52,578	14.0	3,484	150	863	61,964
$100,000--$199,999.....	427	62,306	13.2	3,611	343	1,059	67,709
$50,000--$99,999.....	315	22,808	15.1	1,404	274	472	26,785
Under $50,000.....	449	11,627	17.4	683	370	291	14,392
Other dry goods, notions, total.....	2,077	595,301	16.4	52,064	1,842	13,325	993,593
$5,000,000 and over.....	7	67,231	18.2	6,110	...	1,486	140,953
$2,000,000--$4,999,999....	24	67,031	15.8	6,217	14	1,151	116,757
$1,000,000--$1,999,999....	84	114,116	15.4	10,203	63	2,106	183,917
$500,000--$999,999.....	157	104,601	16.5	9,537	79	2,241	168,693
$300,000--$499,999.....	231	89,494	16.1	7,847	186	2,019	146,399
$200,000--$299,999.....	211	51,348	15.3	3,891	219	1,283	73,439
$100,000--$199,999.....	405	58,604	17.0	5,164	356	1,614	99,026
$50,000--$99,999.....	395	28,292	16.7	1,970	377	863	40,870
Under $50,000.....	563	14,584	20.0	1,125	548	562	23,539
Piece goods, converters, total.....	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511
$5,000,000 and over.....	70	822,549	7.6	34,055	12	4,786	554,908
$2,000,000--$4,999,999....	140	423,711	9.3	19,494	51	2,719	338,582
$1,000,000--$1,999,999....	171	240,898	10.2	12,465	66	1,692	205,276
$500,000--$999,999.....	219	157,538	10.4	8,277	84	1,412	144,836
$300,000--$499,999.....	166	65,720	11.6	4,011	73	717	70,127
$200,000--$299,999.....	104	25,677	12.9	1,641	48	341	29,630
$100,000--$199,999.....	138	20,576	12.3	1,210	86	308	23,021
$50,000--$99,999.....	82	6,241	18.6	600	36	176	11,831
Under $50,000.....	44	1,233	30.1	222	31	95	4,300
FURNITURE, HOME FURNISHINGS							
Household furniture, total..	588	238,780	16.4	21,339	412	5,522	418,364
$2,000,000 and over.....	24	89,849	14.1	7,670	...	1,650	151,746
$1,000,000--$1,999,999....	27	39,322	15.6	3,583	10	759	67,677
$500,000--$999,999.....	59	41,104	16.5	3,583	28	877	65,973
$300,000--$499,999.....	72	27,837	18.2	2,639	35	870	54,467
$200,000--$299,999.....	66	15,870	17.8	1,348	39	383	26,366
$100,000--$199,999.....	104	14,839	21.5	1,474	96	539	30,497
$50,000--$99,999.....	82	6,177	21.5	610	63	235	12,408
Under $50,000.....	154	3,782	27.6	432	141	209	9,230
Office furniture, total.....	565	134,294	26.4	21,286	389	5,934	385,780
$2,000,000 and over.....	6	14,761	26.4	2,571	...	723	43,790
$1,000,000--$1,999,999....	11	13,785	25.2	2,389	4	538	43,056
$500,000--$999,999.....	47	32,322	25.6	5,343	15	1,271	90,201
$300,000--$499,999.....	69	26,152	26.5	4,063	44	1,077	71,213
$200,000--$299,999.....	57	13,732	26.3	2,155	28	626	44,408
$100,000--$199,999.....	172	24,431	28.2	3,717	112	1,254	72,639
$50,000--$99,999.....	82	5,950	25.6	728	72	276	14,063
Under $50,000.....	121	3,161	27.9	320	114	169	6,410
China, glassware, crockery, total.....	519	113,336	21.7	13,013	439	3,722	241,355
$2,000,000 and over.....	6	13,899	17.0	1,564	...	344	25,774
$1,000,000--$1,999,999....	23	28,492	19.7	3,168	4	807	57,718
$500,000--$999,999.....	30	20,199	21.0	2,275	25	600	41,031
$300,000--$499,999.....	48	17,774	24.7	2,232	27	602	41,878
$200,000--$299,999.....	37	9,288	21.8	1,068	32	304	19,477
$100,000--$199,999.....	83	11,533	23.4	1,304	78	430	26,355
$50,000--$99,999.....	106	7,647	26.8	961	83	414	19,723
Under $50,000.....	186	4,504	27.9	441	190	221	9,399
Floor coverings, total.....	641	413,582	12.0	28,182	363	6,687	513,622
$5,000,000 and over.....	13	96,162	10.2	6,368	...	1,468	101,105
$2,000,000--$4,999,999....	27	85,917	10.9	5,917	...	1,120	101,087
$1,000,000--$1,999,999....	64	89,771	11.5	5,724	15	1,357	105,493
$500,000--$999,999.....	95	67,707	12.8	4,772	36	1,142	89,520
$300,000--$499,999.....	81	31,208	13.4	2,166	33	521	42,179
$200,000--$299,999.....	71	17,580	14.3	1,321	40	368	25,325
$100,000--$199,999.....	117	16,997	18.7	1,374	87	470	30,205
$50,000--$99,999.....	78	5,632	16.4	366	69	159	9,227
Under $50,000.....	95	2,608	23.6	174	83	82	3,481
FURNITURE, HOME FURNISHINGS --Continued							
Antiques, total.....	266	12,615	25.3	1,352	258	409	26,993
$200,000 and over.....	10	4,228	28.7	688	1	172	13,370
$100,000--$199,999.....	16	2,083	22.5	247	12	65	4,594
$50,000--$99,999.....	38	2,637	23.6	219	39	81	4,848
Under $50,000.....	202	3,667	24.3	198	206	91	4,181
Other home furnishings, total.....	1,158	311,097	19.6	30,722	838	9,440	599,596
$5,000,000 and over.....	3	24,867	19.8	1,658	...	375	30,351
$2,000,000--$4,999,999...	16	48,432	15.1	4,696	7	1,089	85,733
$1,000,000--$1,999,999...	40	54,641	17.5	5,305	9	1,510	97,451
$500,000--$999,999.....	102	71,744	20.3	7,315	29	2,112	143,239
$300,000--$499,999.....	94	36,027	21.4	4,074	37	1,302	80,751
$200,000--$299,999.....	93	22,535	19.8	2,390	61	832	46,812
$100,000--$199,999.....	210	29,163	22.7	2,993	169	1,108	63,431
$50,000--$99,999.....	212	14,915	22.3	1,416	173	606	29,408
Under $50,000.....	388	8,773	26.0	875	353	506	22,420
PAPER AND PRODUCTS							
Wrapping paper, twine, total	513	296,052	16.3	31,148	305	8,149	578,793
$5,000,000 and over.....	4	31,249	13.7	3,119	...	720	58,047
$2,000,000--$4,999,999...	25	76,248	14.8	7,856	1	1,886	144,200
$1,000,000--$1,999,999...	51	70,866	17.2	8,095	10	2,045	147,203
$500,000--$999,999.....	84	58,897	17.7	6,562	19	1,747	125,977
$300,000--$499,999.....	68	26,449	16.8	2,624	33	761	49,283
$200,000--$299,999.....	58	13,971	17.8	1,422	41	451	26,057
$100,000--$199,999.....	81	11,639	17.1	944	74	321	17,655
$50,000--$99,999.....	64	4,592	15.6	364	59	138	7,100
Under $50,000.....	78	2,141	18.9	162	68	80	3,271
Fine paper, total.....	430	447,867	13.7	39,175	113	9,075	727,845
$5,000,000 and over.....	13	120,399	9.3	7,483	...	1,272	137,931
$2,000,000--$4,999,999...	52	152,362	12.7	12,992	8	2,970	237,699
$1,000,000--$1,999,999...	52	70,185	16.9	7,642	2	1,901	140,909
$500,000--$999,999.....	84	61,092	17.4	6,326	15	1,548	121,118
$300,000--$499,999.....	49	19,142	17.6	2,115	8	549	39,256
$200,000--$299,999.....	51	12,584	18.5	1,342	14	412	25,745
$100,000--$199,999.....	57	8,530	20.0	946	18	294	18,233
$50,000--$99,999.....	36	2,591	19.6	235	19	88	5,099
Under $50,000.....	36	982	25.2	94	29	41	1,855
Stationery, office supplies, total.....	859	178,549	26.8	29,885	547	10,031	586,849
$2,000,000 and over.....	9	27,469	29.5	4,846	...	1,942	108,773
$1,000,000--$1,999,999...	18	23,572	27.5	4,409	6	1,266	77,926
$500,000--$999,999.....	58	39,359	26.8	7,154	19	2,076	138,654
$300,000--$499,999.....	74	27,527	26.6	4,676	25	1,432	88,691
$200,000--$299,999.....	67	16,850	26.0	2,819	31	883	52,600
$100,000--$199,999.....	180	25,725	25.4	3,876	117	1,408	73,603
$50,000--$99,999.....	153	10,661	24.7	1,376	105	603	27,775
Under $50,000.....	300	7,386	24.1	729	244	421	18,827
Wallpaper, total.....	260	32,338	33.6	5,389	102	1,783	98,814
$500,000 and over.....	12	8,437	30.9	1,480	3	413	26,076
$300,000--$499,999.....	12	4,664	36.6	845	6	279	16,187
$200,000--$299,999.....	13	3,098	32.5	551	9	172	9,493
$100,000--$199,999.....	57	8,285	31.4	1,246	25	414	23,580
$50,000--$99,999.....	69	5,065	36.4	806	13	298	14,739
Under $50,000.....	97	2,789	39.7	461	46	207	8,739
Other paper products, total	1,899	859,564	13.8	71,118	1,286	19,514	1,340,715
$5,000,000 and over.....	16	158,909	6.7	7,585	...	1,791	151,228
$2,000,000--$4,999,999...	56	156,556	11.5	11,159	...	2,503	210,682
$1,000,000--$1,999,999...	118	167,244	14.7	15,137	42	3,609	269,767
$500,000--$999,999.....	232	161,448	16.6	16,376	106	4,343	307,389
$300,000--$499,999.....	219	84,507	17.8	8,890	102	2,669	168,002
$200,000--$299,999.....	192	46,551	17.0	4,436	148	1,458	82,870
$100,000--$199,999.....	360	52,198	18.2	4,894	264	1,817	95,250
$50,000--$99,999.....	304	22,030	18.5	1,794	260	799	36,183
Under $50,000.....	402	10,121	22.4	847	364	525	19,344
FARM PRODUCTS (INEDIBLE)							
Cotton, total.....	266	1,182,570	3.7	9,899	260	2,373	170,789
$5,000,000 and over.....	60	887,259	3.7	6,834	74	1,481	112,417
$2,000,000--$4,999,999...	65	194,427	2.8	1,247	54	299	23,732
$1,000,000--$1,999,999...	43	59,837	4.4	1,186	29	337	21,724
$500,000--$999,999.....	35	27,058	5.1	312	39	103	5,664
$300,000--$499,999.....	20	7,710	5.1	105	20	45	2,805
$200,000--$299,999.....	16	4,005	7.7	104	14	44	2,011
$100,000--$199,999.....	11	1,501	7.2	27	15	27	771
Under $100,000.....	16	773	19.7	84	15	37	1,665

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
FARM PRODUCTS (INEDIBLE)--Continued							
Grain, total	367	2,560,486	2.3	26,664	138	7,684	526,701
$5,000,000 and over	132	2,200,870	2.0	19,548	15	5,174	382,180
$2,000,000--$4,999,999	80	264,546	3.6	4,597	29	1,548	93,375
$1,000,000--$1,999,999	38	52,886	4.0	887	19	311	17,429
$500,000--$999,999	36	24,974	6.5	793	19	235	14,556
$300,000--$499,999	25	9,540	8.2	317	15	184	8,144
$200,000--$299,999	19	4,666	12.9	300	16	99	5,684
$100,000--$199,999	10	1,490	10.4	74	9	61	2,523
$50,000--$99,999	13	1,148	15.4	108	6	50	1,944
Under $50,000	14	366	21.6	40	10	22	866
Hides, skins, raw furs, total	831	491,559	5.8	12,662	716	3,225	219,985
$5,000,000 and over	13	196,812	3.1	2,953	...	669	47,304
$2,000,000--$4,999,999	21	61,318	6.6	1,844	11	417	31,871
$1,000,000--$1,999,999	43	60,320	6.6	1,993	45	503	33,152
$500,000--$999,999	97	68,168	7.2	2,271	61	521	39,302
$300,000--$499,999	114	44,464	8.6	1,474	116	396	26,991
$200,000--$299,999	93	22,418	7.7	649	82	173	11,904
$100,000--$199,999	172	24,962	9.4	860	162	290	16,662
$50,000--$99,999	124	9,164	11.4	388	101	164	7,884
Under $50,000	154	3,933	17.7	230	138	92	4,915
Livestock (exc. horses, mules), total	411	489,874	1.8	2,642	426	766	49,725
$5,000,000 and over	16	137,662	1.6	627	19	134	11,808
$2,000,000--$4,999,999	57	172,201	1.7	1,047	64	317	19,527
$1,000,000--$1,999,999	56	79,470	1.9	439	63	124	7,888
$500,000--$999,999	73	51,485	1.8	254	70	73	4,830
$300,000--$499,999	66	25,670	2.0	132	69	66	2,939
$200,000--$299,999	55	13,951	1.6	42	55	15	716
$100,000--$199,999	45	6,908	1.7	22	46	12	490
$50,000--$99,999	27	2,128	7.2	62	25	17	1,090
Under $50,000	16	399	13.0	17	15	8	437
Tobacco (leaf), total	106	148,140	9.6	6,340	66	3,265	122,954
$5,000,000 and over	6	74,766	5.2	1,387	...	598	24,261
$2,000,000--$4,999,999	12	42,790	14.7	2,935	...	1,931	66,087
$1,000,000--$1,999,999	8	12,491	8.9	579	1	260	8,043
$500,000--$999,999	11	8,319	11.9	396	8	207	7,936
$300,000--$499,999	12	4,642	17.4	466	5	102	7,627
$200,000--$299,999	8	1,797	25.4	217	3	61	3,648
$100,000--$199,999	14	1,892	19.6	169	11	66	3,272
$50,000--$99,999	14	981	19.4	87	15	27	1,528
Under $50,000	21	462	31.6	104	23	13	552
Wool, mohair, total	269	512,033	4.9	11,797	191	1,880	171,997
$5,000,000 and over	28	291,958	3.8	5,460	20	640	70,213
$2,000,000--$4,999,999	31	103,180	4.8	2,295	29	325	33,857
$1,000,000--$1,999,999	43	62,361	6.1	1,651	28	286	27,347
$500,000--$999,999	44	31,939	8.8	1,464	23	320	24,252
$300,000--$499,999	25	9,262	7.8	330	12	65	5,100
$200,000--$299,999	33	8,104	10.1	316	31	121	6,054
$100,000--$199,999	21	2,914	13.0	136	11	47	2,335
$50,000--$99,999	25	1,781	13.9	93	25	47	1,741
Under $50,000	19	534	23.2	52	12	29	1,098
Other inedible farm products, total	177	362,824	4.1	6,181	119	1,431	111,065
$5,000,000 and over	19	281,129	2.8	3,300	9	627	56,358
$2,000,000--$4,999,999	11	32,772	6.1	925	4	141	14,733
$1,000,000--$1,999,999	9	14,107	6.9	385	4	100	10,342
$500,000--$999,999	25	16,296	9.9	463	17	147	8,853
$300,000--$499,999	21	8,440	10.8	476	14	160	8,728
$200,000--$299,999	15	3,757	15.0	163	12	68	3,023
$100,000--$199,999	28	3,998	14.7	268	22	91	5,303
$50,000--$99,999	21	1,583	20.8	133	20	54	2,337
Under $50,000	28	742	22.8	68	17	43	1,388
AUTOMOTIVE							
Automobiles (new, used), total	708	805,934	7.1	29,826	505	8,842	584,415
$5,000,000 and over	28	230,884	6.6	8,269	3	2,266	176,454
$2,000,000--$4,999,999	89	272,672	6.6	10,307	24	2,845	185,103
$1,000,000--$1,999,999	107	152,900	7.3	5,831	46	1,900	115,121
$500,000--$999,999	112	77,440	7.3	2,511	96	773	50,893
$300,000--$499,999	89	34,619	8.7	1,332	64	395	24,271
$200,000--$299,999	69	16,728	9.7	661	59	252	12,033
$100,000--$199,999	107	15,076	10.8	654	104	271	14,888
$50,000--$99,999	57	4,339	13.5	180	60	8	3,789
Under $50,000	50	1,276	25.0	81	43	55	1,863
AUTOMOTIVE--Continued							
Trucks, tractors (road type), total	1,531	545,967	15.4	47,903	981	14,881	931,942
$2,000,000 and over	28	85,659	9.9	5,382	8	1,365	95,539
$1,000,000--$1,999,999	58	74,158	12.8	5,830	20	1,601	115,650
$500,000--$999,999	208	143,443	15.7	13,195	102	3,711	248,040
$300,000--$499,999	296	113,748	17.8	11,422	163	3,557	217,152
$200,000--$299,999	239	58,595	18.0	5,606	162	2,006	115,907
$100,000--$199,999	350	51,507	17.4	4,588	263	1,799	98,191
$50,000--$99,999	192	14,279	20.3	1,383	140	574	28,459
Under $50,000	160	4,578	24.7	497	123	268	13,004
Automotive parts, accessories, total	10,959	2,283,686	22.6	312,996	7,578	102,277	6,056,744
$5,000,000 and over	11	146,612	9.3	7,062	...	2,438	142,508
$2,000,000--$4,999,999	68	210,841	16.7	22,088	3	6,713	433,365
$1,000,000--$1,999,999	190	255,087	20.5	33,280	46	9,791	625,016
$500,000--$999,999	573	386,998	24.3	60,214	137	17,832	1,143,075
$300,000--$499,999	941	355,709	25.3	57,281	444	17,618	1,094,034
$200,000--$299,999	1,134	275,749	25.0	42,326	655	13,948	815,916
$100,000--$199,999	2,778	392,547	24.7	56,710	1,906	19,711	1,099,682
$50,000--$99,999	2,598	189,171	24.2	25,057	2,019	9,819	499,923
Under $50,000	2,666	70,972	26.2	8,978	2,368	4,407	203,225
Garage equipment, tools, total	387	75,461	22.5	9,963	240	2,970	194,010
$1,000,000 and over	5	7,598	19.8	1,009	...	236	19,120
$500,000--$999,999	29	21,082	21.2	2,790	6	709	52,210
$300,000--$499,999	37	14,272	23.2	2,018	13	560	39,111
$200,000--$299,999	44	10,603	24.1	1,503	17	451	29,037
$100,000--$199,999	97	13,646	22.0	1,567	69	590	32,271
$50,000--$99,999	79	5,680	24.8	771	61	259	15,469
Under $50,000	9	2,580	27.4	305	74	165	6,792
Tires, tubes, total	945	170,036	19.7	17,554	741	5,779	342,015
$1,000,000 and over	11	17,321	17.4	1,733	...	432	34,272
$500,000--$999,999	41	28,442	19.0	3,122	24	903	57,642
$300,000--$499,999	103	39,512	18.8	4,008	60	1,192	76,307
$200,000--$299,999	107	25,959	20.8	2,927	57	966	54,479
$100,000--$199,999	269	38,315	20.6	3,808	242	1,444	78,646
$50,000--$99,999	211	15,235	21.5	1,454	170	595	30,161
Under $50,000	203	5,252	20.6	502	188	247	10,508
ELECTRICAL GOODS							
Electrical goods (general line), total	537	1,420,970	10.4	88,595	33	25,249	1,716,676
$5,000,000 and over	71	566,971	11.1	37,947	...	10,806	755,056
$2,000,000--$4,999,999	180	525,175	9.4	29,603	3	8,224	561,376
$1,000,000--$1,999,999	176	260,325	9.8	15,400	8	4,427	292,070
$500,000--$999,999	89	63,034	14.1	5,145	19	1,621	98,384
$200,000--$499,999	14	4,926	15.8	441	2	140	8,313
Under $200,000	7	539	23.6	59	1	31	1,477
Wiring supplies, construction materials, total	1,837	702,468	15.2	61,759	1,149	17,581	1,144,161
$5,000,000 and over	4	31,711	11.4	1,815	...	457	31,567
$2,000,000--$4,999,999	44	124,574	12.6	10,114	3	2,385	179,818
$1,000,000--$1,999,999	114	151,862	14.2	13,259	36	3,365	233,886
$500,000--$999,999	218	152,134	15.9	14,285	87	3,939	267,489
$300,000--$499,999	272	105,778	16.5	9,802	144	2,968	187,215
$200,000--$299,999	230	56,573	16.3	5,143	131	1,643	93,735
$100,000--$199,999	347	50,906	17.6	4,625	239	1,649	91,979
$50,000--$99,999	272	19,746	19.4	1,880	205	737	38,439
Under $50,000	336	9,184	22.9	836	304	438	20,033
Apparatus and equipment, total	481	139,431	22.2	18,587	315	5,293	343,523
$5,000,000 and over	4	26,586	15.6	2,232	...	602	42,125
$2,000,000--$4,999,999	4	10,404	10.3	669	1	144	10,714
$1,000,000--$1,999,999	16	21,139	19.3	2,522	3	703	44,390
$500,000--$999,999	44	30,460	27.0	5,456	14	1,375	93,622
$300,000--$499,999	39	14,589	23.9	2,234	25	642	43,247
$200,000--$299,999	43	10,732	27.5	1,813	25	545	34,106
$100,000--$199,999	113	15,784	25.7	2,088	83	702	44,248
$50,000--$99,999	86	6,088	28.7	956	58	337	18,662
Under $50,000	132	3,649	31.6	617	106	243	12,409
Radios, television sets, total	1,173	475,780	15.4	40,168	772	11,951	784,657
$5,000,000 and over	12	122,692	10.9	7,589	...	2,099	148,528
$2,000,000--$4,999,999	21	72,088	12.3	5,038	...	1,200	93,840
$1,000,000--$1,999,999	56	77,738	14.9	6,522	10	1,845	121,413
$500,000--$999,999	104	69,746	17.7	6,897	32	1,996	133,540
$300,000--$499,999	119	44,985	19.1	4,841	64	1,403	93,960
$200,000--$299,999	120	28,956	19.5	2,946	84	940	59,656
$100,000--$199,999	261	36,874	21.0	3,958	183	1,395	81,447
$50,000--$99,999	219	16,058	22.6	1,724	156	721	36,592
Under $50,000	261	6,643	24.2	653	243	352	15,681

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
ELECTRICAL GOODS--Continued							
Refrigerators, equipment (household), total	221	437,675	9.5	23,902	67	6,591	470,897
$5,000,000 and over	27	246,514	7.5	11,228	4	3,022	226,975
$2,000,000--$4,999,999	31	99,890	10.3	6,062	5	1,656	115,342
$1,000,000--$1,999,999	40	55,512	12.8	3,739	7	992	70,854
$500,000- $999,999	29	20,545	13.8	1,442	5	406	27,882
$300,000--$499,999	17	6,734	14.5	523	6	156	9,918
$200,000--$299,999	14	3,338	17.4	284	8	91	5,369
$100,000- $199,999	25	3,468	20.3	404	10	170	10,550
$50,000--$99,999	16	1,220	27.7	159	13	52	2,893
Under $50,000	22	454	28.2	61	9	46	1,114
Electrical appliances (general line), total	359	755,509	12.8	54,492	105	14,214	1,052,978
$5,000,000 and over	37	312,517	11.7	21,326	2	5,548	424,139
$2,000,000- $4,999,999	82	257,580	13.0	19,409	5	4,894	357,856
$1,000,000--$1,999,999	79	117,553	13.8	8,673	22	2,203	169,498
$500,000--$999,999	62	46,728	14.4	3,321	24	988	63,334
$300,000--$499,999	32	12,248	17.4	1,045	13	305	22,337
$200,000--$299,999	14	3,514	16.9	274	6	94	5,348
$100,000- $199,999	27	3,743	20.1	285	18	116	7,305
$50,000- $99,999	19	1,393	20.9	139	11	55	2,768
Under $50,000	7	233	22.3	20	4	11	393
Other appliances, specialties, total	687	328,889	15.4	27,014	376	7,670	514,725
$5,000,000 and over	4	27,070	13.4	1,879	1	432	29,466
$2,000,000--$4,999,999	35	102,922	13.0	7,518	4	1,798	131,755
$1,000,000--$1,999,999	58	77,413	14.2	6,156	12	1,633	116,201
$500,000--$999,999	78	54,255	16.6	4,799	21	1,472	99,252
$300,0000-$499,999	54	21,116	15.9	1,651	21	532	32,285
$200,000--$299,999	73	18,051	19.4	1,900	36	587	36,721
$100,000--$199,999	112	15,549	22.5	1,734	70	628	40,197
$50,000--$99,999	111	8,175	23.7	865	91	323	16,716
Under $50,000	162	4,338	27.1	512	120	265	12,132
HARDWARE, PLUMBING, HEATING							
Hardware, general line (with industrial department), total	358	1,190,307	15.1	122,137	28	35,024	2,228,817
$5,000,000 and over	55	691,258	14.3	68,047	...	19,455	1,254,074
$2,000,000--$4,999,999	103	313,363	15.5	33,064	6	9,242	594,701
$1,000,000--$1,999,999	83	119,239	16.9	13,375	...	3,998	242,620
$500,000--$999,999	80	57,078	18.6	6,567	16	1,943	114,449
$300,000--$499,999	15	5,717	16.0	659	1	237	14,187
$200,000--$299,999	5	1,139	20.3	122	...	40	2,361
Under $200,000	17	2,513	21.8	303	5	109	6,425
Hardware, general line (without industrial department), total	304	486,626	14.8	46,962	112	13,692	843,214
$5,000,000 and over	19	168,454	13.1	14,161	...	4,239	254,164
$2,000,000--$4,999,999	42	130,706	15.1	13,754	4	3,890	253,497
$1,000,000--$1,999,999	67	94,237	15.2	9,596	22	2,767	168,106
$500,000--$999,999	115	79,140	16.7	7,971	47	2,328	141,494
$300,000--$499,999	17	6,965	18.3	759	7	242	13,761
$200,000--$299,999	16	3,950	19.2	422	2	126	7,470
$100,000--$199,999	17	2,535	16.5	263	16	86	4,146
Under $100,000	11	639	16.1	36	14	14	576
Hardware, specialty lines, total	1,423	304,850	19.0	32,515	1,080	10,065	608,525
$2,000,000 and over	10	27,614	16.5	2,883	...	738	51,203
$1,000,000--$1,999,999	27	37,821	18.8	4,311	...	1,274	78,095
$500,000--$999,999	74	49,484	17.9	5,057	22	1,515	94,059
$300,000--$499,999	194	73,606	19.9	8,488	134	2,458	156,800
$200,000--$299,999	179	43,748	18.8	4,597	132	1,360	84,228
$100,000--$199,999	298	42,447	19.5	4,447	205	1,430	85,533
$50,000--$99,999	292	21,200	19.5	1,885	264	793	39,472
Under $50,000	349	8,930	23.5	847	323	437	19,135
Plumbing, heating (general line), total	1,951	1,203,772	14.0	98,933	889	27,114	1,802,041
$5,000,000 and over	9	57,731	9.1	3,437	...	926	58,381
$2,000,000--$4,999,999	102	294,244	12.5	23,578	21	6,094	432,191
$1,000,000--$199,999	241	328,249	13.9	27,175	37	7,014	478,990
$500,000--$999,999	381	271,983	14.4	22,269	105	5,949	398,538
$300,000--$499,999	326	130,824	15.5	11,642	134	3,309	213,982
$200,000--$299,999	220	54,260	16.2	4,805	114	1,524	92,615
$100,000--$199,999	329	48,183	17.4	4,313	232	1,500	85,806
$50,000--$99,999	191	13,966	19.1	1,267	140	565	29,428
Under $50,000	152	4,332	23.1	447	106	233	12,110
HARDWARE, PLUMBING, HEATING--Continued							
Heating (inc. stoves, ranges), total	548	171,017	17.6	15,895	255	4,394	304,422
$2,000,000 and over	10	32,897	...	2,413	...	551	40,912
$1,000,000--$1,999,999	24	32,020	15.2	2,474	1	600	44,562
$500,000--$999,999	52	35,843	16.6	3,266	9	879	65,226
$300,000--$499,999	69	26,288	18.9	2,666	33	731	51,660
$200,000--$299,999	64	15,953	19.4	1,659	25	469	32,711
$100,000--$199,999	125	18,301	23.0	2,260	59	696	43,540
$50,000--$99,999	96	7,015	23.3	804	55	287	16,919
Under $50,000	108	2,700	28.1	353	73	181	8,892
Plumbing fixtures, supplies, total	889	322,062	16.0	28,920	563	7,858	541,443
$5,000,000 and over	4	29,924	13.1	2,855	...	779	53,227
$2,000,000--$4,999,999	15	41,840	16.1	4,256	...	998	74,688
$1,000,000--$1,999,999	44	55,979	14.5	4,507	22	1,107	82,139
$500,000--$999,999	112	78,897	16.1	7,305	60	1,785	133,282
$300,000--$499,999	120	47,293	17.1	4,305	46	1,157	80,272
$200,000--$299,999	99	24,614	15.1	1,806	60	548	39,518
$100,000--$199,999	199	29,054	17.8	2,556	151	907	51,214
$50,000--$99,999	146	10,478	21.2	1,019	111	411	20,309
Under $50,000	150	3,983	21.1	311	113	166	6,794
Air conditioning, ventilating equipment, total	320	95,556	22.8	13,046	144	3,802	259,680
$2,000,000 and over	4	17,669	20.1	1,908	...	553	40,673
$1,000,000--$1,999,999	13	16,190	20.9	2,267	3	679	45,699
$500,000--$999,999	31	20,828	23.5	3,184	6	905	61,058
$300,000--$499,999	33	12,870	23.0	1,763	8	461	33,391
$200,000--$299,999	37	9,124	22.4	1,256	11	343	26,259
$100,000--$199,999	90	13,181	25.5	1,849	44	538	35,332
$50,000--$99,999	59	4,325	27.9	629	34	231	11,975
Under $50,000	53	1,369	29.6	190	38	92	5,293
LUMBER, CONSTRUCTION MATERIALS							
Lumber, millwork (with yards), total	2,342	1,721,084	14.1	140,845	1,099	41,922	2,613,947
$5,000,000 and over	34	289,771	7.6	13,122	6	3,048	236,780
$2,000,000--$4,999,999	136	391,505	13.2	29,861	27	8,199	538,625
$1,000,000--$1,999,999	342	478,547	14.3	40,534	87	10,972	750,593
$500,000--$999,999	417	295,602	16.3	28,416	161	8,565	525,812
$300,000--$499,999	321	124,543	17.9	12,426	140	4,283	235,543
$200,000--$299,999	262	64,411	18.6	6,830	126	2,416	125,178
$100,000--$199,999	363	53,408	22.0	6,359	204	2,753	128,177
$50,000--$99,999	234	17,245	22.8	2,158	177	1,083	46,278
Under $50,000	233	6,052	33.2	1,139	171	603	26,961
Brick, tile, terra cotta, total	264	93,322	15.8	7,749	123	2,125	147,350
$1,000,000 and over	17	28,369	12.3	1,846	4	434	34,731
$500,000--$999,999	48	32,790	15.4	2,883	9	739	52,111
$300,000--$499,999	29	11,339	14.2	816	22	202	15,880
$200,000--$299,999	38	9,227	20.1	959	12	300	19,982
$100,000--$199,999	53	7,927	22.9	839	28	267	14,867
$50,000--$99,999	31	2,262	23.0	238	14	92	4,664
Under $50,000	48	1,408	26.5	168	34	91	5,115
Cement, lime, plaster, total	202	109,019	20.3	11,971	88	3,410	233,263
$2,000,000 and over	8	31,907	20.2	3,412	2	886	65,083
$1,000,000--$1,999,999	15	19,123	20.2	2,075	4	592	40,638
$500,000--$999,999	39	26,347	19.2	2,955	10	814	56,252
$300,000--$499,999	44	17,205	22.0	1,966	21	580	36,524
$200,000--$299,999	30	7,575	21.2	855	16	285	20,368
$100,000--$199,999	37	5,499	18.1	552	19	185	11,036
$50,000--$99,999	14	988	26.3	113	9	49	2,315
Under $50,000	15	375	25.9	43	7	19	1,047
Glass (building), total	339	109,219	28.5	20,723	217	5,776	381,098
$2,000,000 and over	6	17,108	23.4	2,735	...	650	42,445
$1,000,000--$1,999,999	20	25,972	28.0	5,023	1	1,326	86,203
$500,000--$999,999	36	25,092	28.3	4,727	7	1,218	87,869
$300,000--$499,999	43	16,890	28.9	3,194	17	890	63,803
$200,000--$299,999	32	7,964	31.9	1,622	20	515	30,423
$100,000--$199,999	72	10,248	32.7	2,203	61	710	44,322
$50,000--$99,999	54	4,040	33.9	878	43	303	17,853
Under $50,000	76	1,905	34.3	341	68	164	8,180
Sand, gravel, crushed stone, total	198	77,863	23.8	9,315	119	2,762	194,974
$2,000,000 and over	5	35,896	10.0	1,904	...	646	44,991
$1,000,000--$1,999,999	9	11,811	23.3	1,458	1	419	33,453
$500,000--$999,999	15	10,039	30.4	1,675	...	374	33,151
$300,000--$499,999	17	6,805	42.4	1,135	4	351	22,497
$200,000--$299,999	17	4,256	49.7	930	5	259	16,799
$100,000--$199,999	33	5,038	46.1	1,354	17	375	26,409
$50,000--$99,999	33	2,331	42.9	501	24	181	10,274
Under $50,000	69	1,687	48.1	358	68	157	7,400

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Continued							
Ready-mixed concrete distributor, total	358	175,403	33.7	30,098	170	9,104	617,505
$2,000,000 and over	15	52,572	32.2	9,116	...	2,402	185,732
$1,000,000--$1,999,999	28	36,135	30.4	5,779	1	1,544	113,442
$500,000--$999,999	61	43,127	34.2	7,084	17	2,227	153,768
$300,000--$499,999	41	15,727	36.6	2,935	22	944	55,642
$200,000--$299,999	51	12,531	37.3	2,492	17	838	47,926
$100,000--$199,999	69	10,226	39.5	1,786	41	685	38,223
$50,000--$99,999	52	3,945	38.0	703	39	330	16,248
Under $50,000	41	1,140	39.3	203	33	134	6,524
Roofing, siding, insulation, total	344	173,626	14.2	13,330	156	3,700	261,749
$5,000,000 and over	3	26,831	15.1	2,288	...	600	56,374
$2,000,000--$4,999,999	6	17,749	19.5	1,337	4	469	22,989
$1,000,000--$1,999,999	28	37,180	11.3	2,409	7	601	43,484
$500,000--$999,999	57	39,699	13.9	3,192	9	754	57,402
$300,000--$499,999	68	27,061	13.6	2,106	32	595	40,103
$200,000--$299,999	42	10,553	11.3	648	18	201	14,593
$100,000--$199,999	75	11,109	17.1	1,005	48	339	19,597
$50,000--$99,999	36	2,685	16.0	246	19	87	4,657
Under $50,000	29	759	26.4	99	19	54	2,550
Miscellaneous construction materials, total	848	379,294	20.0	41,235	370	12,591	790,900
$2,000,000 and over	17	54,488	20.6	6,051	4	1,676	112,419
$1,000,000--$1,999,999	81	106,451	20.1	12,064	14	3,370	222,797
$500,000--$999,999	147	103,615	17.7	10,093	37	2,974	197,844
$300,000--$499,999	144	55,250	20.7	6,066	41	1,922	114,439
$200,000--$299,999	115	27,606	21.1	3,112	59	1,066	62,198
$100,000--$199,999	152	22,062	21.9	2,496	85	1,012	51,966
$50,000--$99,999	97	7,118	27.8	1,010	59	394	21,163
Under $50,000	95	2,704	29.0	343	71	177	8,074
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT							
Commercial refrigeration equipment, total	1,205	216,957	24.2	28,408	814	8,036	528,195
$1,000,000 and over	8	29,955	15.2	1,564	6	379	29,046
$500,000--$999,999	55	36,520	22.2	5,215	34	1,294	96,906
$300,000--$499,999	124	47,982	26.0	7,473	55	1,845	131,001
$200,000--$299,999	132	32,136	26.4	4,973	59	1,390	90,354
$100,000--$199,999	291	41,680	26.3	5,573	185	1,633	102,797
$50,000--$99,999	281	20,028	26.9	2,554	211	996	53,789
Under $50,000	314	8,656	28.0	1,056	264	499	24,302
Office machines, equipment (exc. furniture), total	881	96,108	29.8	16,931	652	5,602	352,748
$1,000,000 and over	8	21,354	19.2	2,444	...	677	45,728
$500,000--$999,999	16	10,448	31.6	2,148	12	593	37,137
$300,000--$499,999	19	6,949	32.8	1,459	10	369	27,594
$200,000--$299,999	42	10,011	32.1	2,232	19	719	58,941
$100,000--$199,999	153	21,288	34.1	4,152	107	1,347	82,960
$50,000--$99,999	215	14,893	32.7	2,672	158	996	56,030
Under $50,000	428	11,165	32.7	1,824	346	901	44,358
Restaurant, hotel supplies (principally nonfood), total	833	194,719	22.4	24,269	636	7,072	456,527
$5,000,000 and over	4	28,712	16.4	2,932	...	787	58,887
$2,000,000--$4,999,999	5	16,585	27.5	2,905	...	769	53,229
$1,000,000--$1,999,999	18	22,532	24.1	3,072	5	793	53,308
$500,000--$999,999	53	36,364	21.7	4,530	17	1,169	80,955
$300,000--$499,999	73	27,418	22.9	3,684	35	1,022	67,279
$200,000--$299,999	79	18,956	24.2	2,436	63	721	45,163
$100,000--$199,999	179	25,244	22.2	2,804	144	970	53,311
$50,000--$99,999	177	12,688	24.5	1,364	160	553	31,578
Under $50,000	245	6,220	24.5	542	212	288	12,817
Store machines, fixtures, equipment, total	1,473	269,964	23.1	33,264	1,114	9,469	613,542
$2,000,000 and over	5	16,492	16.5	1,300	...	182	21,062
$1,000,000--$1,999,999	27	33,827	20.4	3,946	11	1,002	72,699
$500,000--$999,999	91	62,026	21.6	7,645	35	1,898	135,605
$300,000--$499,999	114	43,784	24.9	6,114	50	1,617	109,815
$200,000--$299,999	153	37,388	24.2	4,789	96	1,392	89,775
$100,000--$199,999	308	43,672	25.5	5,641	247	1,827	106,034
$50,000--$99,999	288	20,587	25.2	2,506	234	891	48,539
Under $50,000	487	12,188	26.1	1,323	441	660	30,013
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued							
Other commercial machines, equipment, total	374	77,707	24.6	8,945	293	2,384	162,559
$1,000,000 and over	14	23,285	29.6	2,390	6	369	42,804
$500,000--$999,999	26	17,123	20.2	1,862	17	495	34,292
$300,000--$499,999	33	12,293	21.4	1,406	23	395	25,553
$200,000--$299,999	28	6,972	24.8	1,078	14	259	17,028
$100,000--$199,999	68	9,604	22.7	1,197	38	419	22,887
$50,000--$99,999	71	4,987	26.4	635	64	252	11,835
Under $50,000	134	3,443	27.1	377	131	195	8,160
Construction machinery, equipment, total	912	779,194	16.5	74,078	330	17,764	1,393,115
$5,000,000 and over	11	65,657	14.6	6,121	1	1,447	111,257
$2,000,000--$4,999,999	93	271,800	15.3	25,524	10	5,663	465,631
$1,000,000--$1,999,999	150	213,841	16.7	20,298	24	4,897	394,841
$500,000--$999,999	183	132,885	17.4	12,535	50	3,079	230,239
$300,000--$499,999	124	48,574	18.0	4,805	56	1,222	95,534
$200,000--$299,999	84	20,833	20.4	2,170	39	578	41,905
$100,000--$199,999	117	17,342	20.4	1,734	65	505	33,016
$50,000--$99,999	85	6,350	22.2	634	43	253	13,602
Under $50,000	65	1,912	27.9	257	42	120	7,090
Farm-dairy machinery, equipment, total	840	465,877	11.6	27,583	513	7,942	527,594
$5,000,000 and over	16	109,140	6.4	3,637	4	854	72,447
$2,000,000--$4,999,999	31	100,433	8.1	4,285	3	1,049	88,283
$1,000,000--$1,999,999	68	91,568	12.4	6,079	16	1,645	111,282
$500,000--$999,999	91	65,675	14.9	5,125	34	1,481	96,434
$300,000--$499,999	85	34,653	17.4	3,143	43	856	53,358
$200,000--$299,999	84	20,431	17.3	1,733	41	575	32,022
$100,000--$199,999	217	31,551	17.2	2,534	161	970	50,109
$50,000--$99,999	127	9,363	18.6	780	109	361	16,290
Under $50,000	121	3,063	21.9	267	102	151	7,369
Industrial machinery, equipment (general line), total	232	315,391	17.6	35,617	41	9,296	691,898
$5,000,000 and over	7	42,173	17.5	5,299	...	1,513	114,304
$2,000,000--$4,999,999	34	108,609	15.7	11,455	2	2,907	223,202
$1,000,000--$1,999,999	66	94,765	17.6	10,444	5	2,571	194,620
$500,000--$999,999	87	62,364	19.7	7,264	19	1,997	141,613
$300,000--$499,999	9	3,500	26.5	531	3	148	7,692
$200,000--$299,999	10	2,536	19.7	206	6	70	4,493
Under $200,000	19	1,444	41.1	418	6	90	5,974
Belting, hose, packing, total	232	59,967	21.4	8,158	112	1,915	145,431
$1,000,000 and over	9	13,190	18.4	1,649	2	297	26,682
$500,000--$999,999	29	19,124	20.3	2,603	2	547	44,956
$300,000--$499,999	28	10,710	22.8	1,494	13	343	27,338
$200,000--$299,999	20	5,040	22.8	706	10	192	13,892
$100,000--$199,999	44	6,648	25.7	1,042	17	299	19,420
$50,000--$99,999	58	4,231	22.6	518	42	176	10,121
Under $50,000	44	1,024	28.8	146	26	61	3,022
Machine tools, total	514	170,414	16.9	16,581	387	3,603	293,895
$2,000,000 and over	16	44,143	14.6	4,268	2	702	70,699
$1,000,000--$1,999,999	28	37,391	15.8	3,797	12	716	64,495
$500,000--$999,999	37	26,605	15.4	2,176	28	436	40,534
$300,000--$499,999	63	24,973	16.5	2,297	34	527	41,484
$200,000--$299,999	48	11,155	21.8	1,297	24	345	25,207
$100,000--$199,999	114	16,919	21.3	1,827	80	533	33,824
$50,000--$99,999	87	6,184	21.9	655	85	218	12,013
Under $50,000	121	3,044	24.7	264	122	126	5,639
Mine, mill supply houses, total	617	323,806	16.4	31,283	357	8,644	582,008
$5,000,000 and over	6	41,813	14.0	3,659	...	1,081	69,083
$2,000,000--$4,999,999	35	100,287	14.3	9,260	1	2,278	171,255
$1,000,000--$1,999,999	43	57,737	15.5	5,012	15	1,288	88,875
$500,000--$999,999	58	41,981	17.5	4,386	15	1,198	74,919
$300,000--$499,999	93	36,570	18.9	3,843	36	1,084	79,183
$200,000--$299,999	70	17,573	20.1	1,963	31	620	36,332
$100,000--$199,999	126	18,326	20.8	2,000	82	616	38,442
$50,000--$99,999	97	7,028	23.0	773	95	302	14,727
Under $50,000	92	2,491	32.1	387	82	177	9,192
Oil well, oil refining supply houses, total	1,017	696,875	9.4	30,230	270	8,976	619,585
$5,000,000 and over	15	96,119	7.2	3,254	2	912	81,296
$2,000,000--$4,999,999	42	125,822	8.2	5,369	1	1,449	106,607
$1,000,000--$1,999,999	142	195,149	8.6	7,099	12	1,924	137,823
$500,000--$999,999	211	150,354	8.5	5,730	27	1,772	114,883
$300,000--$499,999	182	70,689	12.1	4,223	30	1,309	82,273
$200,000--$299,999	112	28,114	13.5	1,757	30	583	36,126
$100,000--$199,999	155	22,598	18.8	1,934	81	694	42,309
$50,000--$99,999	85	6,230	21.7	640	43	231	12,964
Under $50,000	73	1,800	27.1	224	44	102	5,304

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued							
Printing machinery, supplies (exc. paper), total	199	48,133	21.6	5,786	114	1,372	105,027
$1,000,000 and over	8	18,889	15.9	1,802	...	263	32,262
$500,000--$999,999	11	7,944	21.1	994	8	235	16,317
$300,000--$499,999	18	6,743	24.5	943	11	216	16,170
$200,000--$299,999	16	3,924	32.0	688	3	179	12,156
$100,000--$199,999	44	6,118	24.4	714	26	254	15,061
$50,000--$99,999	41	2,940	30.2	473	25	139	9,023
Under $50,000	61	1,575	26.7	172	41	86	4,038
Rope, cordage, total	106	73,400	8.8	3,889	52	769	66,008
$2,000,000 and over	7	31,824	5.4	1,212	4	166	19,277
$1,000,000--$1,999,999	11	14,740	10.0	792	4	153	15,253
$500,000--$999,999	19	13,998	11.3	1,047	4	222	17,279
$300,000--$499,999	19	7,355	11.0	396	11	108	6,974
$200,000--$299,999	8	2,076	17.0	187	6	39	2,514
$100,000--$199,999	17	2,363	15.2	192	5	52	3,402
$50,000--$99,999	9	653	14.2	42	9	17	765
Under $50,000	16	391	15.8	21	9	12	544
Used machinery, equipment, total	166	31,700	23.3	3,714	138	913	62,370
$1,000,000 and over	6	8,287	19.1	873	2	216	15,748
$500,000--$999,999	12	8,218	24.8	1,154	5	202	15,821
$300,000--$499,999	8	3,026	19.7	322	10	72	6,663
$200,000--$299,999	17	4,233	27.0	521	16	125	8,483
$100,000--$199,999	32	4,264	22.9	396	25	114	7,211
$50,000--$99,999	34	2,338	27.1	291	29	115	5,499
Under $50,000	57	1,334	31.3	157	51	69	2,945
Other industrial machinery, supplies, total	3,960	1,145,565	19.5	126,479	2,391	35,262	2,442,016
$5,000,000 and over	10	63,945	15.0	6,459	...	1,934	145,825
$2,000,000--$4,999,999	67	188,605	15.5	18,134	25	4,644	334,017
$1,000,000--$1,999,999	157	207,270	18.1	23,163	43	5,651	434,188
$500,000--$999,999	312	216,774	19.1	24,254	115	6,319	462,337
$300,000--$499,999	421	162,387	20.6	18,264	189	4,880	344,229
$200,000--$299,999	397	97,254	22.1	11,735	188	3,294	224,841
$100,000--$199,999	885	125,946	23.2	14,714	562	4,657	290,486
$50,000--$99,999	821	60,052	24.7	7,096	591	2,635	146,821
Under $50,000	890	23,332	27.3	2,660	678	1,248	59,272
Dental supply houses, total	463	95,904	26.1	15,257	243	4,964	283,179
$1,000,000 and over	7	14,918	26.7	2,348	...	546	38,560
$500,000--$999,999	39	27,438	26.6	4,783	2	1,547	89,166
$300,000--$499,999	48	18,285	28.1	3,399	7	1,109	63,538
$200,000--$299,999	54	13,020	24.7	1,955	18	626	37,374
$100,000--$199,999	89	12,442	24.9	1,698	50	633	32,543
$50,000--$99,999	85	6,289	23.2	729	54	310	14,463
Under $50,000	141	3,512	24.1	345	112	193	7,535
Religious supply houses, total	143	18,794	25.2	2,627	127	1,107	47,595
$500,000 and over	8	7,140	23.9	1,057	14	375	18,330
$300,000--$499,999	5	2,051	25.9	347	2	210	5,723
$200,000--$299,999	8	1,949	28.7	312	3	103	5,460
$100,000--$199,999	23	3,434	24.9	438	16	177	8,739
$50,000--$99,999	33	2,450	26.8	313	34	150	5,813
Under $50,000	66	1,770	24.5	160	58	92	3,530
School equipment, supplies, total	249	64,442	19.7	7,797	165	2,460	146,331
$1,000,000 and over	13	19,787	17.3	2,344	6	668	44,630
$500,000--$999,999	23	15,850	20.9	2,193	5	666	37,790
$300,000--$499,999	26	10,303	19.9	1,255	21	348	22,774
$200,000--$299,999	23	5,770	20.2	700	10	207	13,174
$100,000--$199,999	60	8,144	21.7	844	43	336	16,880
$50,000--$99,999	39	2,840	21.6	321	31	149	7,834
Under $50,000	65	1,748	20.4	140	49	86	3,249
Surgical, medical, hospital equipment, supplies, total	697	197,195	23.8	27,895	380	7,798	524,978
$5,000,000 and over	3	23,062	26.9	3,529	...	969	66,951
$2,000,000--$4,999,999	6	15,846	20.3	1,957	2	479	37,250
$1,000,000--$1,999,999	27	33,414	25.8	5,373	7	1,335	98,645
$500,000--$999,999	63	41,718	22.7	6,114	10	1,569	115,704
$300,000--$499,999	85	33,294	22.4	4,561	35	1,232	82,283
$200,000--$299,999	78	18,895	22.0	2,416	33	748	46,343
$100,000--$199,999	135	18,891	23.1	2,377	77	813	45,649
$50,000--$99,999	109	7,695	25.6	927	73	348	18,338
Under $50,000	191	4,380	31.1	641	143	305	13,815
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued							
Other professional equipment, supplies, total	994	170,767	31.3	33,715	538	12,499	644,008
$2,000,000 and over	7	24,602	23.4	4,403	...	1,573	79,347
$1,000,000--$1,999,999	14	16,963	26.4	2,679	...	805	49,072
$500,000--$999,999	38	25,795	26.2	4,096	13	1,375	76,940
$300,000--$499,999	64	24,125	34.5	5,392	31	1,929	104,536
$200,000--$299,999	81	19,372	34.2	4,353	35	1,491	80,758
$100,000--$199,999	249	34,547	35.1	7,369	114	2,910	144,197
$50,000--$99,999	235	16,616	37.1	3,648	116	1,556	72,155
Under $50,000	306	8,747	37.1	1,775	229	860	37,003
Barber, beauty supply houses, total	1,063	100,228	32.6	16,956	883	6,257	325,764
$500,000 and over	13	10,108	37.0	1,983	3	504	35,419
$300,000--$499,999	39	14,466	35.2	2,910	31	940	56,215
$200,000--$299,999	68	16,159	33.6	2,964	54	1,057	56,967
$100,000--$199,999	214	30,843	32.7	5,507	133	1,988	104,130
$50,000--$99,999	234	16,898	30.5	2,483	176	1,119	49,330
Under $50,000	495	11,754	27.0	1,109	486	649	23,703
Laundry, dry cleaning equipment, supplies, total	387	113,530	21.2	12,448	234	3,366	224,995
$2,000,000 and over	3	8,098	18.2	896	...	217	14,409
$1,000,000--$1,999,999	19	24,769	21.6	3,088	...	762	55,164
$500,000--$999,999	51	34,789	21.3	3,946	8	990	71,090
$300,000--$499,999	42	16,068	20.7	1,606	17	445	28,783
$200,000--$299,999	51	12,293	22.0	1,250	23	351	22,961
$100,000--$199,999	75	10,865	20.7	1,025	53	357	20,198
$50,000--$99,999	61	4,392	21.1	408	51	136	7,528
Under $50,000	85	2,256	27.2	229	82	108	4,862
Shoe findings, total	1,279	327,889	11.9	19,367	1,056	5,291	335,980
$5,000,000 and over	5	70,828	4.0	1,517	2	249	22,752
$2,000,000--$4,999,999	18	51,028	9.2	2,576	1	472	37,399
$1,000,000--$1,999,999	25	34,276	8.7	1,417	10	301	23,210
$500,000--$999,999	55	37,819	14.4	2,776	34	650	44,651
$300,000--$499,999	102	39,120	15.9	3,187	68	849	59,145
$200,000--$299,999	99	24,353	16.9	2,115	79	652	38,551
$100,000--$199,999	281	39,840	18.2	3,680	203	1,204	68,987
$50,000--$99,999	276	19,803	17.4	1,470	253	586	28,644
Under $50,000	418	10,822	18.2	629	406	328	12,641
Undertakers' supplies, total	100	9,740	28.8	1,522	70	503	28,247
$300,000 and over	6	2,558	37.6	595	1	181	11,503
$200,000--$299,999	6	1,564	23.3	242	...	70	4,347
$100,000--$199,999	22	2,975	25.9	392	11	125	7,208
$50,000--$99,999	20	1,390	28.1	195	15	62	3,050
Under $50,000	46	1,253	25.4	98	43	65	2,139
Upholsterers' supplies, total	190	45,504	18.3	4,354	137	1,301	77,626
$1,000,000 and over	5	7,387	18.6	713	2	214	12,821
$500,000--$999,999	21	15,009	18.5	1,560	11	379	27,397
$300,000--$499,999	24	9,208	19.2	949	13	295	16,264
$200,000--$299,999	20	4,976	18.0	454	13	143	8,562
$100,000--$199,999	37	5,203	15.7	405	29	136	7,132
$50,000--$99,999	36	2,664	17.9	199	28	94	4,128
Under $50,000	47	1,057	21.8	74	41	40	1,322
Other service equipment, supplies, total	1,184	160,966	23.4	20,649	904	6,252	394,323
$1,000,000 and over	12	19,889	15.4	1,980	7	484	37,179
$500,000--$999,999	49	34,459	20.2	4,002	14	959	72,675
$300,000--$499,999	68	25,818	23.8	3,522	38	938	65,087
$200,000--$299,999	84	20,306	26.3	2,882	60	865	56,574
$100,000--$199,999	224	31,434	26.8	4,644	150	1,436	87,810
$50,000--$99,999	239	16,957	26.2	2,209	201	838	43,986
Under $50,000	508	12,103	27.2	1,410	434	732	31,012
Aircraft, aeronautical equipment, supplies, total	175	42,124	27.2	5,414	78	1,622	109,916
$1,000,000 and over	10	14,184	29.0	1,865	...	477	34,994
$500,000--$999,999	15	10,307	24.7	1,363	3	403	29,976
$300,000--$499,999	13	5,182	25.8	562	7	206	11,631
$200,000--$299,999	13	3,117	28.2	435	2	108	8,458
$100,000--$199,999	42	5,674	26.6	721	23	253	15,097
$50,000--$99,999	34	2,497	27.2	299	20	95	5,959
Under $50,000	48	1,163	34.7	169	23	80	3,801

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued							
Railroad equipment, supplies, total	75	61,887	18.2	5,032	26	741	87,624
$2,000,000 and over	8	34,749	17.9	2,558	1	263	44,554
$1,000,000--$1,999,999	10	14,159	18.1	1,227	...	219	19,332
$500,000--$999,999	5	3,852	12.0	240	3	35	4,214
$300,000--$499,999	9	3,485	19.6	380	2	72	7,051
$200,000--$299,999	9	2,313	19.8	231	6	45	4,315
$100,000--$199,999	15	2,185	25.8	220	9	50	4,931
$50,000--$99,999	15	1,071	26.5	166	4	52	2,997
Under $50,000	4	73	37.0	10	1	5	230
Marine equipment, supplies, total	323	102,857	19.5	10,897	174	2,905	203,675
$2,000,000 and over	4	11,491	15.0	1,211	...	270	20,987
$1,000,000--$1,999,999	16	22,317	17.3	2,134	9	495	39,598
$500,000--$999,999	41	27,956	20.5	3,044	9	818	54,987
$300,000--$499,999	36	13,569	19.9	1,509	18	395	29,105
$200,000--$299,999	48	11,946	20.5	1,330	27	327	25,445
$100,000--$199,999	71	10,403	20.9	1,089	48	340	20,043
$50,000--$99,999	51	3,664	26.1	424	33	165	9,405
Under $50,000	56	1,511	27.0	156	30	95	4,105
Other transportation equipment, supplies, total	40	11,135	19.6	1,325	19	296	23,921
$500,000 and over	7	6,691	17.6	774	4	143	14,142
$200,000--$499,999	6	2,105	25.2	276	1	70	4,887
$100,000--$199,999	11	1,833	17.9	180	4	48	3,363
Under $100,000	16	506	30.2	95	10	35	1,529
METALS, METAL WORK (EXC. SCRAP)							
Iron, steel and products, total	1,359	1,200,481	16.0	107,969	663	26,853	1,973,624
$5,000,000 and over	36	307,405	12.3	21,448	6	5,496	386,053
$2,000,000--$4,999,999	113	348,996	16.0	31,596	29	7,627	557,984
$1,000,000--$1,999,999	172	237,328	16.6	22,653	41	5,191	422,973
$500,000--$999,999	230	165,372	18.5	17,176	68	4,030	314,894
$300,000--$499,999	154	60,711	18.9	6,433	80	1,603	112,893
$200,000--$299,999	147	35,911	20.0	3,777	100	1,160	74,236
$100,000--$199,999	207	29,759	21.1	3,073	129	1,011	60,992
$50,000--$99,999	153	11,217	23.9	1,315	105	492	31,040
Under $50,000	147	3,782	29.2	498	105	243	12,559
Nonferrous metals, metal work, total	231	418,104	7.7	18,677	93	4,737	348,115
$5,000,000 and over	10	247,951	5.0	7,879	...	1,798	146,766
$2,000,000--$4,999,999	22	70,358	11.0	4,143	2	1,174	77,628
$1,000,000--$1,999,999	36	50,127	11.0	3,144	15	805	56,153
$500,000--$999,999	39	27,671	12.0	1,810	10	448	31,689
$300,000--$499,999	27	10,473	13.8	705	11	208	15,108
$200,000--$299,999	21	5,031	18.4	435	9	104	8,094
$100,000--$199,999	31	4,516	16.7	388	15	110	8,195
$50,000--$99,999	17	1,350	18.7	92	11	40	2,106
Under $50,000	28	627	24.6	81	20	50	2,376
WASTE MATERIALS							
Iron, steel scrap, total	3,044	1,696,195	9.6	84,938	2,737	27,951	1,557,519
$5,000,000 and over	60	728,468	4.1	16,075	3	3,315	249,044
$2,000,000--$4,999,999	98	302,479	9.4	14,880	38	4,135	276,425
$1,000,000--$1,999,999	150	206,137	13.8	15,433	85	4,663	284,256
$500,000--$999,999	255	181,134	15.0	14,185	201	4,720	265,503
$300,000--$499,999	239	91,851	16.3	7,624	231	2,904	144,065
$200,000--$299,999	249	60,952	17.3	5,503	211	2,423	106,728
$100,000--$199,999	481	69,817	18.0	6,202	486	2,930	127,395
$50,000--$99,999	460	33,235	19.5	2,946	452	1,562	59,615
Under $50,000	1,052	22,122	22.4	2,090	1,030	1,299	44,488
Other scrap, waste materials, total	4,621	981,107	15.7	81,433	4,641	31,596	1,514,200
$5,000,000 and over	8	49,058	12.0	3,323	...	900	62,212
$2,000,000--$4,999,999	53	157,319	11.5	9,175	17	2,620	151,580
$1,000,000--$1,999,999	137	194,914	12.4	13,336	79	4,143	241,208
$500,000--$999,999	256	179,421	15.8	15,616	210	5,659	288,540
$300,000--$499,999	287	111,654	17.4	10,690	276	4,333	202,213
$200,000--$299,999	332	80,390	19.7	8,055	309	3,346	152,030
$100,000--$199,999	763	108,656	18.7	10,586	792	4,895	204,965
$50,000--$99,999	803	57,733	20.9	6,046	913	2,969	117,038
Under $50,000	1,982	41,962	24.4	4,606	2,045	2,731	94,414
OTHER TRADES							
Cameras, photographic goods, total	445	169,290	17.0	14,012	246	4,305	273,105
$5,000,000 and over	4	45,731	11.8	1,373	...	361	27,750
$2,000,000--$4,999,999	10	25,033	16.0	2,285	2	601	46,364
$1,000,000--$1,999,999	14	17,687	16.6	1,754	6	441	31,628
$500,000--$999,999	44	30,355	16.6	2,788	14	810	54,638
$300,000--$499,999	45	17,350	22.1	2,030	7	652	38,678
$200,000--$299,999	54	13,287	20.5	1,432	20	451	26,333
$100,000--$199,999	80	11,777	21.9	1,371	45	512	25,254
$50,000--$99,999	73	5,090	26.2	626	56	276	13,401
Under $50,000	121	2,980	28.7	353	96	201	9,059
Sporting goods, toys, games, total	1,692	377,616	17.4	34,669	1,431	11,377	652,322
$5,000,000 and over	3	24,306	8.9	1,471	...	300	24,615
$2,000,000--$4,999,999	19	59,324	13.9	5,247	3	1,355	94,650
$1,000,000--$1,999,999	28	38,022	20.5	4,259	8	1,347	79,353
$500,000--$999,999	105	70,073	18.0	7,020	54	2,029	129,049
$300,000--$499,999	160	59,376	17.5	5,561	117	1,691	101,008
$200,000--$299,999	164	39,910	18.4	3,812	132	1,382	72,004
$100,000--$199,999	334	47,759	19.1	4,095	309	1,669	82,490
$50,000--$99,999	360	26,138	20.3	2,294	339	1,058	47,660
Under $50,000	519	12,708	22.0	910	469	546	21,493
Other recreation goods, total	39	7,321	16.5	550	36	205	11,135
$200,000 and over	7	4,348	12.2	221	9	83	4,379
$100,000--$199,999	12	1,772	21.8	211	8	76	4,255
$50,000--$99,999	13	1,006	25.0	105	10	39	2,187
Under $50,000	7	195	20.5	13	9	7	314
Books, periodicals, newspapers, total	1,577	456,464	18.0	51,530	1,022	22,315	1,020,847
$5,000,000 and over	7	53,689	16.7	5,597	...	1,723	102,852
$2,000,000--$4,999,999	22	58,498	19.2	8,204	10	3,162	154,057
$1,000,000--$1,999,999	58	76,840	17.7	8,644	22	3,285	172,146
$500,000--$999,999	109	77,099	17.7	8,353	60	3,563	166,805
$300,000--$499,999	168	62,745	17.7	6,929	79	3,024	140,649
$200,000--$299,999	164	39,790	17.4	4,208	87	1,984	83,593
$100,000--$199,999	412	58,865	18.5	6,646	239	3,643	134,903
$50,000--$99,999	272	20,251	19.7	1,986	216	1,297	43,759
Under $50,000	365	8,687	27.1	963	309	634	22,083
Coal, coke (with yards), total	340	595,195	6.7	20,576	100	6,074	380,340
$5,000,000 and over	23	390,198	4.2	8,488	...	2,303	157,610
$2,000,000--$4,999,999	33	95,044	8.3	4,149	5	1,121	76,987
$1,000,000--$1,999,999	24	31,556	8.9	1,553	...	479	27,892
$500,000--$999,999	56	36,564	12.6	2,343	15	723	39,659
$300,000--$499,999	48	19,160	17.6	1,614	10	521	29,138
$200,000--$299,999	43	10,773	17.8	832	16	294	15,125
$100,000--$199,999	58	8,657	20.7	843	22	327	17,343
Under $100,000	55	3,243	34.8	754	32	306	16,586
Feed, total	847	600,143	6.3	18,208	660	6,285	337,181
$5,000,000 and over	21	213,901	3.6	3,539	13	762	58,990
$2,000,000--$4,999,999	37	112,847	4.8	2,795	14	728	47,298
$1,000,000--$1,999,999	61	79,630	7.6	3,139	39	1,093	60,247
$500,000--$999,999	112	78,014	8.4	3,119	75	1,117	57,813
$300,000--$499,999	133	50,764	8.8	2,069	118	908	41,603
$200,000--$299,999	110	27,188	11.0	1,593	91	696	31,795
$100,000--$199,999	202	29,084	11.6	1,446	164	673	26,686
$50,000--$99,999	92	6,626	12.8	319	76	196	7,641
Under $50,000	79	2,089	20.9	189	70	112	5,108
Fertilizers, agricultural chemicals, total	238	139,923	12.5	7,405	124	2,270	138,940
$5,000,000 and over	4	24,232	10.5	363	...	89	7,075
$2,000,000--$4,999,999	15	44,787	10.5	2,298	4	580	43,989
$1,000,000--$1,999,999	17	23,701	12.9	1,288	10	408	23,775
$500,000--$999,999	26	18,095	13.3	1,277	12	397	22,031
$300,000--$499,999	33	12,504	14.6	819	21	275	15,496
$200,000--$299,999	31	7,466	12.8	520	13	182	9,512
$100,000--$199,999	40	5,831	19.0	506	14	207	10,391
$50,000--$99,999	32	2,407	26.2	242	24	86	4,599
Under $50,000	40	900	27.1	92	26	46	2,072
Seeds, total	474	324,641	15.0	27,687	302	10,262	512,286
$5,000,000 and over	9	76,689	15.6	8,681	2	2,880	135,581
$2,000,000--$4,999,999	25	78,400	13.5	5,861	13	2,017	113,899
$1,000,000--$1,999,999	43	58,445	13.3	3,728	31	1,198	75,733
$500,000--$999,999	73	50,389	14.5	3,992	33	1,693	78,123
$300,000--$499,999	77	29,895	18.0	2,819	28	1,153	54,854
$200,000--$299,999	54	13,197	16.1	1,044	37	517	21,141
$100,000--$199,999	84	12,101	17.9	974	74	460	19,582
$50,000--$99,999	58	4,067	23.7	436	42	245	9,612
Under $50,000	51	1,458	24.5	152	42	99	3,761

See footnotes at end of table.

Table 2A.— SALES SIZE - SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER TRADES--Continued							
Other farm supplies, total.	72	185,067	5.0	5,245	45	1,814	96,435
$5,000,000 and over.....	5	129,467	3.6	2,872	...	1,007	52,963
$2,000,000--$4,999,999...	9	26,089	6.0	895	10	288	14,895
$1,000,000--$1,999,999...	12	19,248	8.1	829	4	230	14,250
$500,000--$999,999.....	7	5,179	8.3	203	1	84	4,504
$300,000--$499,999.....	4	1,460	12.7	80	6	30	1,654
$200,000--$299,999.....	4	1,047	20.0	91	1	65	3,181
$100,000--$199,999.....	13	1,818	21.2	205	7	72	3,594
$50,000--$99,999.....	6	445	18.0	21	5	15	515
Under $50,000.....	12	314	24.8	49	11	23	879
Jewelry (general line), total.....	382	202,876	16.3	18,604	296	4,558	348,111
$5,000,000 and over.....	3	22,348	16.9	2,336	...	435	45,198
$2,000,000--$4,999,999...	12	36,887	16.1	3,578	3	779	66,288
$1,000,000--$1,999,999...	31	44,621	14.8	3,668	11	795	63,550
$500,000--$999,999.....	59	40,751	16.7	4,003	25	1,037	77,947
$300,000--$499,999.....	64	24,037	17.7	2,151	60	590	39,402
$200,000--$299,999.....	67	16,390	16.5	1,347	44	422	26,098
$100,000--$199,999.....	109	15,771	16.7	1,354	110	436	26,021
$50,000--$99,999.....	22	1,581	17.0	125	27	46	2,698
Under $50,000.....	15	490	24.9	42	16	18	909
Clocks, watches, total.....	428	103,603	16.8	8,881	366	2,093	168,912
$2,000,000 and over.....	4	15,512	14.5	922	2	215	16,063
$1,000,000--$1,999,999...	19	24,456	18.0	2,543	8	473	49,230
$500,000--$999,999.....	30	20,949	16.1	2,007	11	410	36,240
$300,000--$499,999.....	40	15,313	15.2	1,187	39	303	23,668
$200,000--$299,999.....	34	8,294	18.4	711	18	169	13,598
$100,000--$199,999.....	67	9,365	19.5	831	51	240	15,839
$50,000--$99,999.....	81	5,981	16.9	413	75	169	8,726
Under $50,000.....	153	3,733	19.4	267	162	114	5,548
Precious stones, metals, total.....	513	192,428	7.2	6,410	512	1,109	112,236
$2,000,000 and over.....	15	47,573	3.3	736	16	74	10,050
$1,000,000--$1,999,999...	23	32,209	6.1	1,018	38	131	16,471
$500,000--$999,999.....	70	51,496	8.4	2,070	72	310	35,936
$300,000--$499,999.....	67	25,808	8.2	974	53	189	19,404
$200,000--$299,999.....	46	11,302	9.8	501	46	108	8,667
$100,000--$199,999.....	101	14,780	10.3	643	95	151	11,823
$50,000--$99,999.....	94	6,718	12.7	288	106	92	6,016
Under $50,000.....	97	2,542	17.2	180	86	54	3,869
Watch materials, jewelers' tools, supplies, total....	273	42,849	21.6	5,510	268	1,927	104,115
$1,000,000 and over.....	7	15,671	18.7	1,921	3	661	34,515
$500,000--$999,999.....	4	2,932	23.0	364	4	114	7,243
$300,000--$499,999.....	17	6,546	23.1	941	17	282	17,849
$200,000--$299,999.....	20	5,038	24.4	697	22	228	13,833
$100,000--$199,999.....	46	6,603	22.3	900	47	307	16,647
$50,000--$99,999.....	45	3,256	23.8	403	46	163	7,923
Under $50,000.....	134	2,803	22.9	284	129	172	6,105
Costume jewelry, total.....	435	71,203	20.9	7,856	398	2,402	159,757
$2,000,000 and over.....	3	10,684	15.7	842	...	182	14,383
$1,000,000--$1,999,999...	7	7,735	15.9	693	4	189	13,527
$500,000--$999,999.....	19	13,048	22.8	1,913	7	540	40,874
$300,000--$499,999.....	30	11,347	21.5	1,477	23	394	30,469
$200,000--$299,999.....	30	7,343	21.1	751	40	234	14,500
$100,000--$199,999.....	74	10,112	24.5	1,268	58	413	25,324
$50,000--$99,999.....	90	6,457	22.6	566	82	255	11,860
Under $50,000.....	182	4,477	23.6	346	184	195	8,820
Other jewelry, total.....	1,309	164,671	18.3	14,932	1,311	4,260	284,036
$2,000,000 and over.....	3	14,313	23.5	1,819	...	447	34,467
$1,000,000--$1,999,999...	16	21,372	18.4	2,259	...	604	43,713
$500,000--$999,999.....	36	23,118	19.6	2,570	11	574	46,012
$300,000--$499,999.....	77	29,317	16.8	2,523	85	587	46,509
$200,000--$299,999.....	57	13,670	16.2	1,223	49	301	23,227
$100,000--$199,999.....	184	25,740	17.0	2,116	169	667	40,824
$50,000--$99,999.....	315	22,374	17.7	1,559	335	631	30,874
Under $50,000.....	621	14,767	18.8	863	662	449	18,410
Petroleum and products, total.....	1,012	443,358	11.2	23,505	588	7,271	450,529
$5,000,000 and over.....	9	122,937	5.1	3,438	...	1,355	65,223
$2,000,000--$4,999,999...	23	68,529	7.3	2,606	1	550	53,203
$1,000,000--$1,999,999...	48	68,767	9.6	3,461	9	855	61,455
$500,000--$999,999.....	90	63,600	14.5	4,191	33	1,188	80,499
$300,000--$499,999.....	120	45,822	16.9	3,344	54	1,046	63,504
$200,000--$299,999.....	102	25,377	18.0	2,018	54	652	38,438
$100,000--$199,999.....	204	29,151	20.1	2,651	111	829	51,499
$50,000--$99,999.....	182	12,927	21.2	1,218	133	487	23,971
Under $50,000.....	234	6,248	25.6	578	193	309	12,737

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER TRADES--Continued							
Flowers (cut), potted plants, total.....	539	128,705	19.0	13,971	420	4,266	245,651
$2,000,000 and over.....	3	7,206	14.0	655	...	147	8,663
$1,000,000--$1,999,999...	13	17,992	17.6	2,317	...	588	35,984
$500,000--$999,999.....	48	32,813	19.2	3,670	12	1,070	63,604
$300,000--$499,999.....	76	28,941	19.0	3,165	32	883	56,703
$200,000--$299,999.....	65	16,456	19.5	1,639	37	498	28,351
$100,000--$199,999.....	117	16,782	17.9	1,476	91	521	29,933
$50,000--$99,999.....	73	5,308	22.8	554	76	270	12,486
Under $50,000.....	144	3,207	33.4	495	172	289	9,927
Bulbs, plants, total.....	90	17,770	25.2	2,459	54	858	50,110
$1,000,000 and over.....	3	4,119	20.4	565	...	106	10,596
$500,000--$999,999.....	6	4,063	24.3	491	...	146	9,021
$300,000--$499,999.....	7	2,496	23.3	324	...	99	6,137
$200,000--$299,999.....	12	2,954	26.0	414	3	133	7,376
$100,000--$199,999.....	17	2,502	31.6	424	10	248	10,835
$50,000--$99,999.....	15	1,077	31.5	162	14	81	4,331
Under $50,000.....	30	559	32.2	79	27	45	1,814
Forest products (exc. lumber), total.....	357	123,273	15.2	10,658	278	4,303	215,382
$2,000,000 and over.....	10	57,096	11.0	3,411	...	1,396	63,440
$1,000,000--$1,999,999...	19	25,591	11.2	1,657	8	668	42,930
$500,000--$999,999.....	13	8,503	26.2	1,332	9	386	23,567
$300,000--$499,999.....	26	10,510	16.3	1,055	18	472	20,304
$200,000--$299,999.....	25	6,084	27.0	896	20	319	16,556
$100,000--$199,999.....	57	7,721	24.9	1,195	44	431	22,869
$50,000--$99,999.....	66	4,610	25.9	663	52	335	14,056
Under $50,000.....	141	3,158	30.0	449	127	296	11,660
General merchandise, total.	98	467,922	10.6	31,939	45	10,121	588,301
$5,000,000 and over.....	26	358,934	10.3	24,662	...	7,504	447,949
$2,000,000--$4,999,999...	18	64,810	10.8	4,071	5	1,473	77,276
$1,000,000--$1,999,999...	22	29,729	13.8	2,319	17	821	46,732
$500,000--$999,999.....	14	11,165	11.2	704	9	243	13,012
$200,000--$499,999.....	6	1,865	10.8	96	5	51	1,715
Under $200,000.....	12	1,419	16.6	87	9	29	1,617
Leather goods, total.....	113	17,199	20.9	1,882	99	671	36,212
$1,000,000 and over.....	4	5,085	19.4	718	...	239	11,766
$500,000--$999,999.....	3	2,433	21.7	231	3	59	4,892
$300,000--$499,999.....	3	1,188	18.7	114	5	34	2,289
$200,000--$299,999.....	12	2,846	18.8	273	7	82	5,167
$100,000--$199,999.....	19	2,543	24.1	260	18	119	6,224
$50,000--$99,999.....	26	1,877	22.6	180	23	76	3,688
Under $50,000.....	46	1,227	23.5	106	43	62	2,186
Oils and fats (inedible), total.....	64	170,463	6.4	5,394	33	1,470	99,821
$2,000,000 and over.....	12	149,454	6.0	4,245	4	1,218	81,059
$1,000,000--$1,999,999...	9	13,217	4.9	458	7	90	6,857
$500,000--$999,999.....	6	3,949	12.6	294	3	53	4,664
$200,000--$499,999.....	6	1,683	17.9	182	3	47	3,115
$100,000--$199,999.....	9	1,207	22.6	98	5	29	1,762
$50,000--$99,999.....	10	694	21.9	84	3	19	1,566
Under $50,000.....	12	259	26.6	33	8	14	798
Textiles, and materials, other than dry goods, total	598	241,745	11.4	14,768	481	5,353	266,642
$5,000,000 and over.....	7	82,964	4.8	2,164	...	472	32,613
$2,000,000--$4,999,999...	8	26,570	5.3	769	2	172	13,809
$1,000,000--$1,999,999...	27	35,051	12.5	2,414	14	753	39,483
$500,000--$999,999.....	41	27,934	17.6	2,720	28	990	50,100
$300,000--$499,999.....	64	24,515	17.2	2,195	38	830	42,499
$200,000--$299,999.....	65	15,974	20.3	1,786	54	752	31,903
$100,000--$199,999.....	117	16,656	18.4	1,644	100	784	33,970
$50,000--$99,999.....	110	7,905	18.1	706	102	388	14,137
Under $50,000.....	159	4,176	22.4	370	143	212	8,128
Yarns, total.....	210	144,652	6.9	4,946	127	1,028	87,463
$5,000,000 and over.....	4	32,935	4.1	695	7	95	11,739
$2,000,000--$4,999,999...	16	49,926	5.0	1,290	4	182	21,531
$1,000,000--$1,999,999...	12	14,962	6.9	525	7	100	9,224
$500,000--$999,999.....	30	20,960	9.9	1,095	17	246	19,267
$300,000--$499,999.....	31	12,213	10.0	549	14	124	9,799
$200,000--$299,999.....	19	4,739	13.5	283	13	68	4,537
$100,000--$199,999.....	38	5,556	12.4	289	25	100	5,791
$50,000--$99,999.....	35	2,687	14.6	162	24	76	3,962
Under $50,000.....	25	674	23.3	58	16	37	1,613
Kind of business, n.e.c., total.....	1,836	730,497	9.7	33,646	1,486	10,266	650,765
$5,000,000 and over.....	18	404,006	2.7	4,481	2	738	71,509
$2,000,000--$4,999,999...	14	38,418	11.0	2,260	...	485	41,221
$1,000,000--$1,999,999...	36	48,987	15.6	4,355	11	1,389	83,865
$500,000--$999,999.....	97	67,907	18.2	6,003	58	1,665	127,558
$300,000--$499,999.....	136	51,900	19.7	5,097	103	1,420	93,866
$200,000--$299,999.....	137	32,924	18.2	2,824	123	901	51,561
$100,000--$199,999.....	327	45,893	20.8	4,696	260	1,706	93,183
$50,000--$99,999.....	335	23,710	22.7	2,281	287	1,029	50,176
Under $50,000.....	736	16,752	26.2	1,649	642	933	37,826

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
Manufacturers' sales branches, (with stocks), total	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751
$5,000,000 and over	1,266	17,367,547	7.5	610,302	7	165,195	11,839,188
$2,000,000--$4,999,999	1,845	5,910,323	9.8	304,229	4	83,724	5,919,974
$1,000,000--$1,999,999	1,945	2,785,237	13.4	204,293	32	55,470	3,958,947
$500,000--$999,999	2,305	1,635,083	18.0	170,400	72	45,616	3,266,930
$300,000--$499,999	1,801	701,512	21.4	86,809	57	23,440	1,677,002
$200,000--$299,999	1,448	355,764	24.3	50,250	61	14,060	974,744
$100,000--$199,999	2,267	331,090	25.8	48,457	101	14,641	942,573
$50,000--$99,999	1,439	104,981	29.5	18,332	92	6,156	368,401
Under $50,000	1,400	38,180	35.4	8,341	101	3,423	183,992
GROCERIES, CONFECTIONERY, MEATS							
Confectionery, total	133	355,338	12.0	14,924	6	4,210	298,915
$5,000,000 and over	16	229,690	7.9	4,853	...	1,251	99,678
$2,000,000--$4,999,999	18	54,665	16.4	3,766	...	1,034	70,574
$1,000,000--$1,999,999	30	43,930	20.1	3,508	...	1,039	72,868
$500,000--$999,999	22	16,077	23.0	1,393	...	419	26,815
$300,000--$499,999	18	7,105	28.2	921	...	339	20,418
$200,000--$299,999	5	1,284	32.3	179	...	50	3,322
$100,000--$199,999	15	2,183	23.1	239	4	60	4,032
$50,000--$99,999	3	234	26.5	40	2	11	673
Under $50,000	6	170	19.4	25	...	7	535
Meats, meat products, total	734	2,770,342	4.2	65,731	6	22,769	1,354,270
$5,000,000 and over	153	1,379,002	4.0	30,973	...	10,515	640,948
$2,000,000--$4,999,999	321	1,038,441	4.4	25,530	...	8,967	522,371
$1,000,000--$1,999,999	214	321,996	4.5	8,010	...	2,826	159,555
$500,000--$999,999	37	28,559	6.6	1,075	6	422	28,363
$200,000--$499,999	6	2,109	8.4	131	...	34	2,621
Under $200,000	3	235	13.6	12	...	5	412
Canned foods, total	167	655,242	7.7	16,339	2	5,315	315,818
$5,000,000 and over	34	385,765	7.5	6,538	...	1,972	125,601
$2,000,000--$4,999,999	57	187,160	6.5	5,324	...	1,762	102,549
$1,000,000--$1,999,999	46	67,618	11.5	3,516	...	1,111	65,520
$500,000--$999,999	14	10,944	11.4	608	...	221	12,171
$300,000--$499,999	5	2,129	10.3	118	1	56	1,495
$200,000--$299,999	4	955	13.3	63	...	27	2,158
Under $200,000	7	671	31.4	172	1	166	6,324
Coffee, tea, spices	54	228,572	7.2	4,951	...	1,452	96,906
Flour, total	155	493,895	5.2	11,804	...	3,391	225,546
$5,000,000 and over	27	331,787	4.1	6,275	...	1,703	120,346
$2,000,000--$4,999,999	26	87,490	5.9	2,554	...	734	48,038
$1,000,000--$1,999,999	36	51,566	8.1	1,843	...	562	35,065
$500,000--$999,999	19	13,448	10.2	562	...	191	11,380
$300,000--$499,999	11	4,292	13.0	271	...	93	4,823
$200,000--$299,999	11	2,749	12.6	144	...	47	2,750
$100,000--$199,999	13	2,023	10.9	125	...	39	2,365
Under $100,000	12	540	9.6	30	...	22	779
Miscellaneous grocery specialties, total	1,895	2,298,747	9.2	98,814	2	28,729	1,947,030
$5,000,000 and over	86	1,351,410	5.0	24,100	...	6,611	455,794
$2,000,000--$4,999,999	116	360,646	11.5	19,854	...	5,797	404,241
$1,000,000--$1,999,999	146	203,176	15.6	15,912	...	4,565	322,028
$500,000--$999,999	282	196,126	17.0	18,823	...	5,650	375,438
$300,000--$499,999	219	87,969	19.8	9,119	...	2,656	177,507
$200,000--$299,999	131	32,774	20.8	3,704	...	1,174	73,594
$100,000--$199,999	269	37,599	21.2	3,986	2	1,220	71,875
$50,000--$99,999	255	18,238	21.2	2,024	...	601	38,917
Under $50,000	391	10,809	22.8	1,292	...	455	27,636
FARM PRODUCTS (EDIBLE)							
Dairy, poultry products, total	707	880,074	13.4	60,977	12	17,682	1,162,426
$5,000,000 and over	42	400,465	11.0	25,567	...	6,665	477,649
$2,000,000--$4,999,999	67	205,175	10.6	11,648	...	3,278	230,125
$1,000,000--$1,999,999	76	109,305	16.0	8,533	3	2,770	164,271
$500,000--$999,999	99	67,117	20.3	6,210	...	1,960	118,687
$300,000--$499,999	126	48,657	20.6	4,442	...	1,374	81,749
$200,000--$299,999	103	25,809	21.8	2,277	4	764	42,756
$100,000--$199,999	134	19,921	24.1	1,936	3	720	39,709
$50,000--$99,999	41	3,073	26.6	297	2	103	5,380
Under $50,000	19	552	31.2	67	...	48	2,100
BEER, WINES, DISTILLED SPIRITS							
Beer, ale, total	196	219,775	17.3	22,106	10	6,276	474,782
$5,000,000 and over	6	63,276	13.9	5,931	...	1,709	144,397
$2,000,000--$4,999,999	21	61,172	21.5	7,237	...	1,921	151,263
$1,000,000--$1,999,999	33	48,407	17.3	4,962	...	1,326	95,478
$500,000--$999,999	40	28,564	14.6	2,290	...	755	51,634
$300,000--$499,999	22	8,610	17.2	746	...	230	12,903
$200,000--$299,999	10	2,543	22.0	248	2	81	5,050
$100,000--$199,999	37	5,264	19.6	462	4	168	9,547
$50,000--$99,999	24	1,804	23.9	213	4	80	4,176
Under $50,000	3	135	27.4	17	...	6	334
Wines, distilled spirits, total	58	528,571	7.4	10,059	6	2,102	188,311
$5,000,000 and over	24	486,857	6.8	7,931	...	1,557	141,776
$2,000,000--$4,999,999	7	24,017	15.2	896	...	230	21,502
$1,000,000--$1,999,999	7	10,212	11.1	458	3	88	10,200
$500,000--$999,999	8	5,572	14.8	503	...	147	8,776
$200,000--$499,999	4	987	23.0	151	3	39	3,275
$100,000--$199,999	5	745	23.2	99	...	30	2,333
Under $100,000	3	181	28.7	21	...	11	449
DRUGS, CHEMICALS, ALLIED PRODUCTS							
Proprietary medicines, toiletries, total	89	157,876	27.3	15,800	1	4,153	291,707
$5,000,000 and over	6	75,581	28.3	9,169	...	2,321	157,627
$2,000,000--$4,999,999	15	43,887	21.7	3,013	...	918	59,846
$1,000,000--$1,999,999	17	22,093	30.9	1,903	...	446	42,176
$500,000--$999,999	16	12,118	32.8	1,187	...	315	22,582
$300,000--$499,999	4	1,634	25.3	133	...	30	1,963
$200,000--$299,999	4	990	40.4	172	...	32	2,588
$100,000--$199,999	6	925	36.5	119	1	42	2,277
$50,000--$99,999	4	252	31.7	19	...	8	430
Under $50,000	17	396	48.7	85	...	41	2,218
Drug sundries, total	160	344,957	19.0	30,809	...	8,251	584,147
$5,000,000 and over	11	88,302	17.2	8,191	...	2,032	137,839
$2,000,000--$4,999,999	56	172,630	18.4	15,093	...	4,018	298,301
$1,000,000--$1,999,999	43	63,919	22.8	5,671	...	1,627	109,981
$500,000--$999,999	18	12,944	20.4	1,092	...	326	22,178
$300,000--$499,999	12	4,653	16.8	383	...	149	8,356
$200,000--$299,999	6	1,391	23.8	239	...	65	5,114
$50,000--$199,999	10	1,050	23.0	123	...	28	2,037
Under $50,000	4	68	36.8	17	...	6	341
Industrial chemicals, total	478	1,472,119	8.7	48,002	8	10,512	908,015
$5,000,000 and over	47	1,022,038	6.8	22,757	...	4,461	429,170
$2,000,000--$4,999,999	87	268,487	11.7	12,871	...	2,960	240,265
$1,000,000--$1,999,999	59	85,037	10.6	3,565	4	864	66,657
$500,000--$999,999	74	52,108	16.0	4,258	...	1,060	84,097
$300,000--$499,999	64	24,475	21.8	2,351	1	567	46,091
$200,000--$299,999	34	8,428	22.7	759	...	200	14,105
$100,000--$199,999	56	8,205	26.4	908	...	243	16,862
$50,000--$99,999	36	2,767	31.9	418	2	119	8,557
Under $50,000	21	574	38.5	115	1	38	2,211
Paints, varnishes, total	699	353,717	18.8	30,659	3	8,809	607,888
$5,000,000 and over	11	124,580	14.4	6,337	...	1,490	131,539
$2,000,000--$4,999,999	13	38,062	19.8	3,792	...	962	68,394
$1,000,000--$1,999,999	34	48,351	19.6	4,916	...	1,417	96,896
$500,000--$999,999	67	48,808	20.0	4,712	...	1,305	92,336
$300,000--$499,999	67	25,745	21.5	2,627	3	714	49,312
$200,000--$299,999	112	26,694	21.4	3,010	...	1,001	59,115
$100,000--$199,999	213	30,538	24.0	3,734	...	1,297	75,478
$50,000--$99,999	130	9,342	28.6	1,254	...	507	28,703
Under $50,000	52	1,597	36.8	277	...	116	6,115
TOBACCO							
Tobacco and products (exc. leaf)	41	797,902	6.7	7,896	8	2,460	155,475
DRY GOODS, APPAREL							
Men's,boys' clothing, furnishings, total	85	175,388	8.8	9,451	17	1,838	187,230
$5,000,000 and over	9	93,813	5.1	3,056	...	481	58,535
$2,000,000--$4,999,999	11	34,761	13.6	2,912	...	409	54,206
$1,000,000--$1,999,999	20	30,436	10.3	1,853	5	473	39,126
$500,000--$999,999	13	9,942	15.7	945	3	229	19,278
$300,000--$499,999	9	3,882	17.4	335	1	108	6,110
$100,000--$299,999	12	2,063	18.8	285	7	108	8,673
$50,000--$99,999	5	361	18.6	41	...	20	847
Under $50,000	6	130	37.7	24	1	10	455

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL							
Women's, children's clothing, furnishings, total...	60	54,500	11.9	3,248	11	688	66,464
$2,000,000 and over.....	6	2,879	8.4	903	...	135	17,974
$1,000,000--$1,999,999...	9	13,541	12.6	857	2	145	15,811
$500,000--$999,999.....	16	12,404	13.3	885	2	227	19,193
$300,000--$499,999.....	11	4,304	18.4	296	...	72	6,598
$200,000--$299,999.....	8	2,155	16.6	167	5	39	3,236
$100,000--$199,999.....	6	990	20.4	121	2	66	3,255
Under $100,000.....	4	227	13.6	19	...	4	397
Shoes, other footwear.....	35	123,858	11.8	7,894	...	1,865	148,426
Clothing, furnishings, n.e.c.....	16	30,752	12.1	2,271	3	375	39,813
Hosiery, underwear.....	35	62,306	13.9	4,330	5	902	77,921
Piece goods, total.....	64	1,003,444	3.5	18,952	7	3,480	366,356
$5,000,000 and over.....	24	960,383	3.2	16,583	...	3,095	322,423
$2,000,000--$4,999,999...	8	24,471	9.7	1,159	...	156	21,812
$1,000,000--$1,999,999...	8	10,587	14.3	678	...	97	11,780
$500,000--$999,999.....	4	3,318	13.6	13	4	22	2,579
$300,000--$499,999.....	7	2,541	15.5	188	2	50	4,010
$200,000--$299,999.....	5	1,258	16.9	82	...	24	1,632
$100,000--$199,999.....	5	749	23.0	110	1	32	1,691
Under $100,000.....	3	137	29.9	22	...	4	429
Other dry goods, notions, total.....	121	122,981	11.9	8,731	5	2,305	158,773
$5,000,000 and over.....	6	50,240	9.2	2,734	...	593	49,243
$2,000,000--$4,999,999...	8	27,170	7.1	1,179	...	291	22,347
$1,000,000--$1,999,999...	11	15,219	18.3	1,538	...	427	28,325
$500,000--$999,999.....	24	16,066	20.0	1,966	...	625	32,799
$300,000--$499,999.....	19	7,629	14.3	644	5	197	13,467
$200,000--$299,999.....	10	2,421	11.5	154	...	41	3,085
$100,000--$199,999.....	23	3,305	17.4	376	...	93	6,559
$50,000--$99,999.....	11	767	19.4	104	...	24	2,061
Under $50,000.....	9	164	30.5	36	...	14	887
FURNITURE, HOME FURNISHINGS							
Household furniture, total.	106	104,503	9.7	5,054	6	1,029	80,831
$1,000,000 and over.....	18	65,524	9.8	2,781	...	536	44,890
$500,000--$999,999.....	36	23,882	9.6	1,466	...	285	20,092
$300,000--$499,999.....	30	11,811	8.5	550	...	133	11,307
$200,000--$299,999.....	9	2,355	8.6	126	...	35	2,128
$100,000--$199,999.....	4	562	15.5	44	2	11	842
Under $100,000.....	9	369	31.2	7	4	29	1,572
Office furniture, total....	111	65,505	26.1	8,457	9	2,256	164,648
$2,000,000 and over.....	6	22,766	...	2,825	...	705	59,275
$1,000,000--$1,999,999...	9	13,432	17.0	1,414	...	379	26,768
$500,000--$999,999.....	18	12,421	20.8	1,419	...	336	25,344
$300,000--$499,999.....	19	7,181	31.1	1,197	5	323	22,333
$200,000--$299,999.....	16	4,150	32.6	679	...	218	13,319
$100,000--$199,999.....	35	5,062	34.9	844	4	262	15,684
$50,000--$99,999.....	5	418	28.9	70	...	29	1,658
Under $50,000.....	3	75	38.7	9	...	4	267
Floor coverings, total.....	59	241,634	8.0	10,076	5	2,606	188,669
$5,000,000 and over.....	15	145,538	8.9	6,364	...	1,632	121,423
$2,000,000--$4,999,999...	23	74,170	6.1	2,705	...	640	45,132
$1,000,000--$1,999,999...	11	16,642	7.8	624	...	221	13,690
$500,000--$999,999.....	4	3,052	8.0	115	1	30	2,167
Under $500,000.....	6	2,232	19.9	268	4	83	6,257
Miscellaneous home furnishings, total.....	100	122,493	9.4	5,510	11	1,467	105,893
$2,000,000 and over.....	9	73,913	5.7	2,072	...	403	39,006
$1,000,000--$1,999,999...	19	24,882	13.2	1,510	5	448	28,962
$500,000--$999,999.....	19	12,333	13.6	850	...	210	15,740
$300,000--$499,999.....	13	5,106	18.0	445	...	147	8,278
$200,000--$299,999.....	18	4,167	18.7	339	...	135	7,900
$100,000--$199,999.....	10	1,522	23.8	141	3	48	2,958
Under $100,000.....	12	570	47.2	153	3	76	3,049
PAPER AND ITS PRODUCTS							
Stationery, office supplies, total.....	184	60,680	21.8	8,256	...	2,340	156,504
$2,000,000 and over.....	8	22,259	16.8	2,366	...	693	43,736
$1,000,000--$1,999,999...	4	5,325	18.4	638	...	170	12,572
$500,000--$999,999.....	16	11,604	21.6	1,337	...	303	26,986
$300,000--$499,999.....	21	7,782	25.1	1,186	...	324	21,997
$200,000--$299,999.....	18	4,646	28.0	918	...	265	17,167
$100,000--$199,999.....	43	5,798	28.8	1,093	...	309	20,618
$50,000--$99,999.....	29	2,008	29.6	375	...	139	7,146
Under $50,000.....	45	1,258	38.5	343	...	137	6,282

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
PAPER AND ITS PRODUCTS--Con.							
Other paper products, total.	121	131,706	12.8	9,909	13	2,778	191,710
$2,000,000 and over.....	16	79,962	11.2	5,738	...	1,564	110,371
$1,000,000--$1,999,999...	15	21,855	11.4	1,419	...	348	25,815
$500,000--$999,999.....	23	15,999	18.3	1,393	6	426	28,871
$300,000--$499,999.....	16	6,157	18.5	622	1	219	11,858
$200,000--$299,999.....	17	4,241	15.2	395	3	118	7,760
$100,000--$199,999.....	15	2,407	16.8	200	...	57	4,129
$50,000--$99,999.....	11	909	21.6	113	2	31	2,238
Under $50,000.....	8	176	32.4	29	1	15	668
AUTOMOTIVE EQUIPMENT, TIRES AND TUBES							
Automotive parts, accessories, total.....	359	792,829	13.2	57,900	26	19,544	1,273,242
$5,000,000 and over.....	51	573,278	13.3	42,013	...	14,135	948,235
$2,000,000--$4,999,999...	40	121,614	9.6	6,220	...	2,128	128,726
$1,000,000--$1,999,999...	24	34,362	9.9	1,868	...	590	36,820
$500,000--$999,999.....	36	25,553	17.6	2,696	...	922	57,986
$300,000--$499,999.....	38	14,821	24.2	2,178	...	709	42,536
$200,000--$299,999.....	36	8,614	19.4	1,052	3	382	19,633
$100,000--$199,999.....	74	11,069	18.8	1,306	3	425	26,190
$50,000--$99,999.....	37	2,795	20.7	365	6	165	8,920
Under $50,000.....	23	723	45.9	202	14	88	4,196
Garage equipment, tools, total.....	106	30,458	28.0	4,420	2	979	85,499
$500,000 and over.....	15	10,999	21.1	1,481	...	309	30,538
$300,000--$499,999.....	16	5,793	24.1	611	...	125	11,647
$200,000--$299,999.....	34	8,282	37.0	1,510	1	345	28,375
$100,000--$199,999.....	32	4,943	32.6	742	...	179	13,556
Under $100,000.....	9	441	30.2	76	1	21	1,383
Tires, tubes, total.....	235	748,589	7.6	28,777	3	9,080	588,941
$5,000,000 and over.....	47	344,531	7.4	13,330	...	4,213	271,486
$2,000,000--$4,999,999...	102	337,270	6.9	11,995	...	3,817	249,203
$1,000,000--$1,999,999...	32	47,275	10.8	2,024	...	580	39,309
$500,000--$999,999.....	15	11,893	13.7	730	...	214	14,922
$300,000--$499,999.....	5	2,195	13.3	152	...	57	3,252
$200,000--$299,999.....	12	2,888	18.5	272	...	93	5,269
$100,000--$199,999.....	14	2,038	20.3	226	...	87	4,581
$50,000--$99,999.....	5	381	19.4	38	2	13	651
Under $50,000.....	3	118	19.5	10	1	6	268
ELECTRICAL GOODS							
Wiring supplies, construction materials, total.	168	394,731	6.6	11,128	4	2,851	230,763
$5,000,000 and over.....	19	163,820	5.6	3,358	...	772	62,827
$2,000,000--$4,999,999...	48	152,623	7.1	4,956	...	1,377	110,321
$1,000,000--$1,999,999...	33	46,564	6.7	1,423	...	352	29,088
$500,000--$999,999.....	33	24,226	8.1	881	...	209	18,325
$200,000--$499,999.....	17	6,115	13.1	374	...	96	7,443
$100,000--$199,999.....	5	737	19.3	84	...	21	1,529
Under $100,000.....	13	646	15.9	52	4	24	1,230
Apparatus and equipment, total.....	285	2,121,986	9.4	149,297	9	40,133	2,711,321
$5,000,000 and over.....	83	1,864,175	9.8	139,264	...	37,768	2,521,117
$2,000,000--$4,999,999...	42	137,014	6.4	5,131	...	1,263	95,418
$1,000,000--$1,999,999...	52	77,320	5.6	2,398	...	564	48,740
$500,000--$999,999.....	36	25,925	7.0	1,026	...	198	19,691
$300,000--$499,999.....	29	11,266	12.4	869	...	178	15,064
$200,000--$299,999.....	14	3,441	14.2	306	...	89	6,014
$100,000--$199,999.....	13	1,945	12.8	181	4	38	2,473
Under $100,000.....	16	900	25.3	122	5	35	2,804
Radios, television sets....	21	22,051	13.0	1,383	2	437	29,360
Electrical appliances, specialties, n.e.c., total.	195	189,040	8.8	8,603	4	2,531	169,202
$5,000,000 and over.....	8	60,855	6.1	1,905	...	511	32,236
$2,000,000--$4,999,999...	25	82,894	6.0	2,076	...	518	36,260
$1,000,000--$1,999,999...	15	21,643	8.6	885	...	242	20,599
$500,000--$999,999.....	7	4,383	22.1	550	1	180	9,457
$300,000--$499,999.....	13	4,746	19.6	613	2	191	11,282
$200,000--$299,999.....	20	4,780	31.3	863	...	260	18,283
$100,000--$199,999.....	44	6,382	25.5	1,006	...	328	24,733
$50,000--$99,999.....	37	2,627	30.8	484	...	188	10,722
Under $50,000.....	26	730	52.7	221	1	113	5,630

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
HARDWARE, PLUMBING, HEATING							
Hardware, total	110	78,050	17.1	8,150	9	1,609	148,041
$2,000,000 and over	8	37,716	5.7	1,335	...	245	24,301
$1,000,000--$1,999,999	6	8,726	17.0	992	...	150	17,093
$500,000--$999,999	20	14,045	30.9	2,474	...	499	43,192
$300,000--$499,999	28	10,508	32.4	2,135	...	428	39,559
$200,000--$299,999	15	3,627	31.6	680	2	145	13,024
$100,000--$199,999	17	2,491	21.5	333	2	87	6,435
$50,000--$99,999	11	791	29.2	172	5	42	3,191
Under $50,000	5	146	30.1	29	...	13	1,246
Plumbing, heating (general line), total	237	356,601	10.3	21,926	6	7,156	427,075
$5,000,000 and over	5	44,716	11.3	2,766	...	914	59,698
$2,000,000--$4,999,999	49	143,734	9.9	8,725	...	2,924	170,550
$1,000,000--$1,999,999	71	101,117	10.2	6,315	...	2,028	120,577
$500,000--$999,999	79	57,923	10.3	3,470	3	1,066	62,917
$300,000--$499,999	18	6,898	11.6	444	...	155	8,597
$200,000--$299,999	5	1,216	18.0	130	...	38	3,088
Under $200,000	10	997	15.9	76	3	29	1,648
Heating (inc. stoves, ranges), total	157	129,003	14.8	10,365	8	2,658	203,444
$200,000 and over	14	49,969	12.4	3,444	...	894	70,171
$1,000,000--$1,999,999	21	31,746	15.2	2,626	...	651	51,271
$500,000--$999,999	38	27,801	15.7	2,483	1	636	46,780
$300,000--$499,999	27	10,391	16.5	916	...	225	17,356
$200,000--$299,999	17	3,994	20.6	363	2	98	7,044
$100,000--$199,999	28	4,261	23.3	421	1	120	8,900
$50,000--$99,999	9	743	26.4	97	3	30	1,685
Under $50,000	3	98	31.6	15	1	4	237
Plumbing fixtures, supplies	49	29,762	13.2	2,116	8	465	39,384
Air conditioning, ventilating equipment, total	77	71,111	19.0	7,936	2	1,890	150,279
$200,000 and over	8	33,809	14.0	2,562	...	558	41,762
$1,000,000--$1,999,999	10	15,972	13.8	1,239	...	276	20,418
$500,000--$999,999	15	11,201	25.8	1,819	...	469	38,299
$300,000--$499,999	16	6,299	32.8	1,263	...	318	27,303
$200,000--$299,999	4	931	32.5	194	...	48	3,744
$100,000--$199,999	16	2,371	47.1	733	2	187	15,389
$50,000--$99,999	5	441	39.4	103	...	22	2,597
Under $50,000	3	87	42.5	23	...	12	767
LUMBER, CONSTRUCTION MATERIALS							
Lumber, millwork, total	118	130,829	11.6	7,036	21	1,786	135,325
$2,000,000 and over	17	63,068	10.9	2,835	...	616	53,980
$1,000,000--$1,999,999	27	42,101	10.6	2,186	3	507	40,523
$500,000--$999,999	19	14,758	12.3	955	3	292	19,343
$300,000--$499,999	12	4,733	14.0	305	2	96	6,789
$200,000--$299,999	14	3,381	19.7	342	2	115	6,918
$100,000--$199,999	14	2,107	28.3	320	7	123	5,708
Under $100,000	15	681	21.9	93	4	37	2,064
Brick, tile, terra cotta	40	31,317	11.3	1,945	2	462	39,698
Cement, lime, plaster	35	48,296	15.7	2,644	...	692	51,233
Glass (building), total	131	135,479	17.5	17,915	2	6,190	363,733
$2,000,000 and over	20	67,515	15.5	8,235	...	2,636	166,907
$1,000,000--$1,999,999	30	38,941	17.1	5,055	...	1,853	103,117
$500,000--$999,999	18	13,800	18.8	1,940	...	677	38,558
$300,000--$499,999	16	6,429	23.7	1,056	...	412	20,984
$200,000--$299,999	21	5,206	26.3	962	...	345	19,997
$100,000--$199,999	21	3,369	28.8	637	...	244	13,109
Under $100,000	5	219	32.4	30	2	23	1,061
Roofing, siding, insulation	35	48,582	13.5	3,950	...	871	71,155
Miscellaneous construction materials, total	98	218,573	20.7	22,595	29	5,785	459,194
$5,000,000 and over	15	161,726	18.2	13,505	...	3,213	279,009
$2,000,000--$4,999,999	6	17,304	23.8	2,306	...	504	39,022
$1,000,000--$1,999,999	10	12,739	27.2	1,734	5	639	44,190
$500,000--$999,999	27	18,896	30.7	3,665	4	1,038	69,452
$300,000--$499,999	10	3,671	36.1	741	1	222	15,432
$200,000--$299,999	9	2,169	24.5	333	9	76	6,537
$100,000--$199,999	12	1,632	24.6	251	3	64	4,540
Under $100,000	9	436	35.3	60	7	29	1,012
MACHINERY, EQUIPMENT, SUPPLIES							
Commercial refrigeration equipment	31	11,358	27.0	1,601	5	497	25,796
Office machines, equipment, total	1,438	645,778	33.4	160,347	12	37,588	3,075,407
$5,000,000 and over	11	87,365	27.6	19,948	...	4,201	412,836
$2,000,000--$4,999,999	33	103,835	31.8	24,761	...	6,032	473,132
$1,000,000--$1,999,999	82	110,317	33.3	27,113	...	6,178	510,504
$500,000--$999,999	207	141,327	33.5	35,154	...	7,729	643,188
$300,000--$499,999	237	90,305	34.3	22,620	...	5,235	434,582
$200,000--$299,999	212	52,352	37.8	14,264	1	3,379	272,109
$100,000--$199,999	273	40,664	38.9	11,022	2	2,980	213,473
$50,000--$99,999	196	14,225	39.9	3,990	8	1,252	79,470
Under $50,000	187	5,388	41.4	1,475	1	602	36,113
Store machines, fixtures, total	222	62,408	25.9	11,928	9	2,872	238,872
$1,000,000 and over	11	29,943	21.8	4,652	...	1,119	106,247
$500,000--$999,999	14	8,977	24.7	1,751	...	420	29,965
$300,000--$499,999	11	4,230	24.6	796	4	197	15,474
$200,000--$299,999	30	7,120	30.1	1,573	1	376	30,529
$100,000--$199,999	50	7,237	33.8	1,763	1	426	31,608
$50,000--$99,999	46	3,326	36.9	965	...	220	17,539
Under $50,000	60	1,575	35.9	428	3	114	7,510
Other commercial machines, equipment, total	68	20,504	25.6	2,512	4	602	46,691
$1,000,000 and over	4	12,257	25.0	1,260	...	255	23,802
$500,000--$999,999	5	3,450	20.3	386	...	88	6,669
$200,000--$499,999	8	2,300	26.3	318	...	72	5,598
$100,000--$199,999	8	1,045	36.9	232	1	78	4,532
$50,000--$99,999	8	519	33.9	119	...	30	2,125
Under $50,000	35	933	32.6	197	3	79	3,965
Construction machinery, equipment, total	57	45,807	14.5	3,012	4	670	56,821
$2,000,000 and over	5	16,178	12.6	809	...	164	15,291
$1,000,000--$1,999,999	10	14,410	13.1	653	...	157	11,162
$500,000--$999,999	12	8,821	18.0	923	...	192	17,558
$300,000--$499,999	8	2,901	17.8	317	...	71	5,475
$200,000--$299,999	8	1,854	18.7	175	1	50	4,277
$100,000--$199,999	10	1,416	15.5	111	3	28	2,488
Under $100,000	4	227	20.7	24	...	8	570
Farm-dairy machinery, equipment, total	285	1,299,152	6.0	45,368	10	13,828	858,095
$5,000,000 and over	113	997,091	5.4	32,393	...	10,206	620,542
$2,000,000--$4,999,999	61	230,633	7.0	8,194	...	2,283	151,860
$1,000,000--$1,999,999	27	40,234	10.6	2,645	...	693	46,882
$500,000--$999,999	28	20,489	12.8	1,311	...	352	23,099
$300,000--$499,999	13	4,948	11.2	315	...	106	6,017
$200,000--$299,999	13	3,305	11.3	210	3	75	3,927
$100,000--$199,999	10	1,524	19.2	177	1	61	3,335
$50,000--$99,999	8	586	20.3	73	1	30	1,456
Under $50,000	12	342	29.8	50	5	22	977
Industrial machinery, equipment	60	149,975	5.0	4,147	...	950	80,240
Belting, hose, packing, total	178	197,693	12.3	11,645	...	2,903	215,207
$5,000,000 and over	6	67,458	8.0	3,243	...	1,024	62,342
$2,000,000--$4,999,999	16	48,258	9.2	1,810	...	405	31,397
$1,000,000--$1,999,999	29	40,888	15.2	2,621	...	544	49,322
$500,000--$999,999	33	23,337	20.9	2,277	...	484	41,173
$300,000--$499,999	25	9,390	17.1	829	...	199	14,491
$200,000--$299,999	13	3,127	13.5	209	...	53	4,006
$100,000--$199,999	24	3,510	23.8	426	...	123	8,064
$50,000--$99,999	21	1,452	27.6	193	...	56	3,634
Under $50,000	11	273	37.0	37	...	15	778
Machine tools, total	134	79,319	10.9	5,125	5	1,146	109,328
$2,000,000 and over	6	18,309	8.5	869	...	219	18,350
$1,000,000--$1,999,999	16	21,635	11.0	1,337	...	227	29,705
$500,000--$999,999	25	17,765	10.2	1,175	...	269	25,243
$300,000--$499,999	34	13,604	12.3	991	2	235	20,737
$200,000--$299,999	18	4,378	12.4	328	...	83	6,497
$100,000--$199,999	18	2,763	15.2	271	...	69	4,999
$50,000--$99,999	8	583	31.2	95	1	26	2,647
Under $50,000	9	282	36.2	59	2	18	1,150

See footnotes at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Mine, mill supplies, total.	146	201,943	7.8	9,176	9	1,907	154,851
$5,000,000 and over.....	10	85,140	6.1	3,323	...	667	53,216
$2,000,000--$4,999,999...	18	58,948	7.1	2,352	...	434	37,308
$1,000,000--$1,999,999...	18	24,143	9.2	1,260	...	252	20,160
$500,000--$999,999.....	22	15,738	11.8	994	...	199	19,057
$300,000--$499,999.....	22	8,789	11.8	534	3	144	9,830
$200,000--$299,999.....	20	4,883	13.2	340	1	96	7,150
$100,000--$199,999.....	23	3,585	14.7	300	1	93	6,747
$50,000--$99,999.....	9	607	14.5	48	4	14	880
Under $50,000.....	4	110	25.4	25	...	8	503
Oil well, oil refining supplies, total.....	242	191,314	8.8	8,633	10	2,076	161,552
$2,000,000 and over.....	15	100,564	3.7	2,029	2	500	42,986
$1,000,000--$1,999,999...	26	33,025	12.8	1,893	...	380	31,568
$500,000--$999,999.....	40	28,482	13.2	1,985	2	452	35,652
$300,000--$499,999.....	29	11,639	15.3	922	...	232	15,345
$200,000--$299,999.....	33	8,023	16.8	723	...	199	14,717
$100,000--$199,999.....	49	7,261	19.2	706	2	194	13,702
$50,000--$99,999.....	23	1,634	27.0	232	2	71	4,738
Under $50,000.....	27	686	35.7	143	2	48	2,844
Printing machinery, supplies (exc. paper), total.....	119	78,439	13.7	6,678	1	1,484	129,343
$2,000,000 and over.....	11	35,546	9.7	2,119	...	443	41,013
$1,000,000--1,999,999....	10	13,869	15.8	1,426	...	305	26,858
$500,000--$999,999.....	23	15,698	13.6	1,368	...	292	27,785
$300,000--$499,999.....	16	6,293	16.0	563	...	110	10,280
$200,000--$299,999.....	11	2,583	25.9	424	...	101	7,077
$100,000--$199,999.....	19	2,798	26.0	395	...	110	7,770
$50,000--$99,999.....	18	1,356	34.5	305	1	75	5,758
Under $50,000.....	11	296	37.2	78	...	48	2,802
Rope, cordage.....	22	32,505	7.1	1,111	...	204	20,622
Miscellaneous industrial machinery, supplies, total	884	880,647	13.7	69,996	43	18,720	1,332,948
$5,000,000 and over.....	41	329,080	13.3	23,791	...	6,439	453,141
$2,000,000--$4,999,999...	86	262,196	10.6	16,724	...	4,611	314,107
$1,000,000--$1,999,999...	77	110,772	12.9	8,501	...	2,309	163,377
$500,000--$999,999.....	121	81,140	15.0	7,294	8	1,867	138,231
$300,000--$499,999.....	111	43,052	20.4	5,583	4	1,361	107,176
$200,000--$299,999.....	78	18,998	22.0	2,529	3	552	46,703
$100,000--$199,999.....	172	24,801	23.5	3,361	9	896	65,335
$50,000--$99,999.....	114	8,558	27.1	1,400	7	411	28,029
Under $50,000.....	84	2,050	52.5	813	12	274	16,849
Professional equipment, supplies, total.....	595	147,522	25.5	23,954	12	8,094	449,654
$1,000,000 and over.....	22	37,633	27.1	6,678	...	2,129	121,739
$500,000--$999,999.....	54	36,463	21.0	5,160	4	1,484	93,831
$300,000--$499,999.....	57	22,150	20.2	2,808	...	844	52,982
$200,000--$299,999.....	70	16,983	22.0	2,185	4	779	41,384
$100,000--$199,999.....	145	20,678	28.6	3,578	...	1,378	70,784
$50,000--$99,999.....	143	10,482	39.5	2,634	...	1,095	51,830
Under $50,000.....	104	3,133	46.3	911	4	385	17,104
Laundry, dry cleaning equipment, supplies.....	50	51,481	17.9	5,185	6	1,044	89,950
Shoe findings, total.....	58	150,320	4.2	3,826	1	736	71,661
$5,000,000 and over.....	8	84,809	3.0	1,373	...	235	23,087
$2,000,000--$4,999,999...	15	45,382	3.8	1,196	...	233	23,122
$1,000,000--$1,999,999...	7	10,059	6.4	385	...	57	6,730
$500,000--$999,999.....	8	5,471	7.6	292	...	45	5,076
$300,000--$499,999.....	7	2,685	18.6	299	...	83	7,859
$200,000--$299,999.....	5	1,168	27.1	189	...	56	4,062
$100,000--$199,999.....	4	516	26.9	60	1	14	1,096
Under $100,000.....	4	230	26.5	32	...	13	629
Undertakers' supplies.....	53	22,911	21.2	2,556	3	784	45,705
Upholsterers' supplies.....	26	5,951	28.3	614	...	185	10,879
Miscellaneous service equipment, supplies, total	109	32,360	25.9	5,147	20	1,598	101,849
$1,000,000 and over.....	6	11,101	15.4	1,175	...	322	23,956
$500,000--$999,999.....	12	7,945	30.0	1,480	...	440	29,233
$300,000--$499,999.....	18	6,511	28.9	1,088	1	348	21,307
$200,000--$299,999.....	12	2,918	38.9	618	...	223	12,248
$100,000--$199,999.....	13	1,899	33.2	380	...	131	7,264
$50,000--$99,999.....	15	1,103	34.6	239	5	69	4,496
Under $50,000.....	33	883	29.0	167	14	65	3,345
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Aircraft, aeronautical equipment, supplies.....	7	3,199	17.5	269	1	81	5,515
Railroad equipment, supplies	15	77,738	15.0	5,742	...	1,431	114,819
Marine equipment, supplies.	48	12,940	25.8	2,152	3	576	43,798
METALS, METALWORK (Exc. Scrap)							
Iron, steel and products, total.....	398	813,009	9.8	41,735	13	10,829	801,673
$5,000,000 and over.....	40	388,816	8.3	18,708	7	4,813	354,221
$2,000,000--$4,999,999...	66	204,257	8.7	8,569	...	2,269	165,562
$1,000,000--$1,999,999...	86	130,016	11.6	7,547	...	1,924	143,230
$500,000--$999,999.....	81	60,520	14.3	4,191	...	1,030	81,734
$300,000--$499,999.....	40	15,946	18.0	1,336	...	357	26,178
$200,000--$299,999.....	32	7,593	22.6	692	...	193	15,039
$100,000--$199,999.....	30	4,655	21.7	510	4	157	10,285
$50,000--$99,999.....	14	971	35.2	135	1	69	4,532
Under $50,000.....	9	235	39.6	47	1	17	892
Nonferrous metals, metal work.....	104	352,367	5.5	8,765	...	2,404	175,410
$5,000,000 and over.....	22	237,592	2.9	4,036	...	1,127	82,357
$2,000,000--$4,999,999...	23	72,817	10.6	2,868	...	793	55,794
$1,000,000--$1,999,999...	17	24,307	8.8	879	...	216	17,052
$500,000--$999,999.....	15	11,151	14.0	485	...	126	9,341
$300,000--$499,999.....	9	3,884	14.8	252	...	78	5,630
$200,000--$299,999.....	5	1,276	11.2	82	...	18	1,597
$100,000--$199,999.....	4	695	19.3	80	...	23	1,836
Under $100,000.....	9	645	22.9	83	...	23	1,803
OTHER MANUFACTURERS' SALES BRANCHES							
Amusements, sporting goods, total.....	173	283,129	13.0	20,154	10	6,500	415,931
$2,000,000 and over.....	22	183,229	7.2	7,113	...	2,153	145,757
$1,000,000--$1,999,999...	36	49,885	23.2	6,686	...	2,176	136,732
$500,000--$999,999.....	49	35,703	22.7	4,460	...	1,508	94,789
$300,000--$499,999.....	20	7,375	27.6	925	1	312	18,434
$200,000--$299,999.....	11	2,836	27.8	392	1	126	7,774
$100,000--$199,999.....	23	3,634	26.4	498	2	161	9,914
$50,000--$99,999.....	5	332	26.5	53	...	47	1,933
Under $50,000.....	7	135	37.0	27	6	17	598
Books, periodicals, newspapers.....	75	74,643	34.6	9,790	10	3,782	183,605
Coal, coke.....	16	88,171	3.5	1,708	8	401	32,729
Feed, total.....	106	105,301	8.3	3,978	3	1,310	75,062
$1,000,000 and over.....	21	69,829	8.3	2,372	...	687	44,990
$500,000--$999,999.....	27	20,087	8.3	886	1	338	16,288
$300,000--$499,999.....	23	9,211	7.1	372	...	150	7,355
$200,000--$299,999.....	13	3,366	9.0	169	...	65	3,127
$100,000--$199,999.....	16	2,451	11.6	156	...	58	2,790
Under $100,000.....	6	357	11.2	23	2	12	512
Fertilizers, agricultural chemicals, total.....	83	99,162	10.2	4,521	...	1,170	77,868
$2,000,000 and over.....	15	48,929	6.5	1,339	...	340	25,224
$1,000,000--$1,999,999...	21	31,183	11.1	1,605	...	424	25,804
$500,000--$999,999.....	16	12,533	15.6	908	...	211	14,616
$300,000--$499,999.....	9	3,804	20.8	337	...	96	6,079
$200,000--$299,999.....	3	740	30.9	81	...	21	1,338
$100,000--$199,999.....	10	1,558	24.4	175	...	47	3,331
$50,000--$99,999.....	5	334	38.9	59	...	24	1,149
Under $50,000.....	4	81	33.3	17	...	7	327
Jewelry.....	37	51,110	20.4	5,693	6	1,250	112,643
Petroleum and products.....	27	24,180	11.6	1,619	3	404	30,133
Manufacturers' sales branches, n.e.c. total....	732	3,503,217	8.2	103,630	24	28,540	2,065,731
$5,000,000 and over.....	168	2,895,786	7.0	47,739	...	12,876	958,104
$2,000,000--$4,999,999...	83	263,754	11.4	18,957	...	5,203	369,605
$1,000,000--$1,999,999...	137	189,168	14.6	18,433	...	4,973	360,083
$500,000--$999,999.....	149	106,110	17.5	12,309	3	3,534	245,776
$300,000--$499,999.....	75	29,969	19.2	3,665	4	1,145	78,759
$200,000--$299,999.....	41	10,295	19.2	1,272	4	417	29,334
$100,000--$199,999.....	43	6,233	22.2	883	5	265	17,525
$50,000--$99,999.....	21	1,523	32.8	332	6	110	5,920
Under $50,000.....	15	379	24.3	40	2	17	625

* Proprietors of unincorporated businesses.

n.e.c. Not elsewhere classified.

[1] Includes 34 retailer cooperative warehouses.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES, CONFECTIONERY, MEATS							
Groceries (general line), not sponsoring cooperative or voluntary groups, total...	2,998	3,415,771	8.8	178,906	1,871	60,593	3,381,738
$5,000,000 and Over							
United States, total....	63	542,060	12.1	41,177	7	11,138	791,817
Middle Atlantic.....	6	82,866	...	8,488	...	1,962	161,071
East North Central.....	10	82,152	...	9,402	...	2,487	173,577
West North Central.....	6	79,169	...	4,821	...	1,477	85,244
South Atlantic.....	9	56,629	...	3,452	...	1,070	65,518
East South Central.....	7	40,490	...	1,561	2	655	32,532
West South Central.....	7	51,223	...	1,963	5	665	38,427
Pacific.....	12	98,677	...	6,964	...	1,816	139,741
Other divisions.....	6	50,854	...	4,526	...	1,006	95,707
14 metro. areas.....	24	247,971	15.0	23,788	6,117	6,117	453,485
$1,000,000--$4,999,999							
United States, total....	1,036	1,867,480	8.1	91,959	489	31,191	1,708,280
New England.....	32	51,794	...	3,228	9	1,004	56,543
Middle Atlantic.....	88	158,013	...	10,112	69	2,798	191,794
East North Central.....	98	198,771	...	10,661	35	3,185	195,571
West North Central.....	97	173,122	...	9,495	26	3,155	176,989
South Atlantic.....	229	380,595	...	17,541	87	6,213	319,940
East South Central.....	171	313,480	...	13,169	116	5,200	240,203
West South Central.....	217	384,115	...	17,370	99	6,498	321,409
Mountain.....	52	94,056	...	4,387	19	1,491	79,727
Pacific.....	52	113,534	...	6,000	29	1,647	126,104
14 metro. areas, total..	121	244,627	11.3	16,135	93	4,447	317,547
New York-Northeastern New Jersey.....	30	65,229	...	4,260	16	1,118	83,274
Chicago, Ill.....	8	15,546	...	687	5	208	13,683
Los Angeles, Calif.....	7	22,560	...	1,756	8	420	35,499
Philadelphia, Pa.....	12	18,628	...	1,260	24	359	22,267
Detroit, Mich.....	10	19,064	...	919	8	249	18,545
Boston, Mass.....	11	20,635	...	1,574	1	435	27,812
San Francisco-Oakland, Calif.....	6	13,251	...	582	2	145	12,719
Pittsburgh, Pa.....	11	20,785	...	1,542	18	402	31,664
St. Louis, Mo.....	7	9,671	...	609	3	186	12,473
Washington, D. C.....	4	6,348	...	654	...	190	12,053
Cleveland, Ohio.....	4	10,221	...	666	2	217	16,358
Baltimore, Md.....	5	8,657	...	559	2	167	10,848
Minneapolis-St. Paul, Minn..	3	9,140	...	694	3	232	13,901
Buffalo, N. Y.....	3	4,892	...	373	1	119	6,451
$500,000--$999,999							
United States, total....	1,002	722,784	8.0	32,611	670	12,618	623,000
New England.....	28	20,799	...	1,097	9	372	19,659
Middle Atlantic.....	105	72,607	...	3,550	109	1,220	66,920
East North Central.....	105	72,852	...	3,893	71	1,380	70,801
West North Central.....	103	76,985	...	4,034	28	1,545	81,211
South Atlantic.....	224	161,515	...	6,613	165	2,662	123,775
East South Central.....	144	103,883	...	4,178	100	1,851	81,629
West South Central.....	214	155,567	...	6,479	139	2,652	125,842
Mountain.....	47	35,323	...	1,506	20	570	30,035
Pacific.....	32	23,253	...	1,261	29	366	22,928
14 metro. areas, total..	126	87,729	9.6	4,632	112	1,496	90,477
New York-Northeastern New Jersey.....	32	21,669	...	1,162	34	373	21,444
Chicago, Ill.....	10	6,642	...	339	8	118	5,878
Los Angeles, Calif.....	5	3,867	...	243	7	65	4,032
Philadelphia, Pa.....	10	7,176	...	334	15	118	7,182
Detroit, Mich.....	8	5,428	...	312	6	95	6,281
Boston, Mass.....	8	5,912	...	286	1	100	5,566
San Francisco-Oakland, Calif.....	8	5,648	...	293	9	76	5,887
Pittsburgh, Pa.....	22	14,191	...	645	13	184	11,325
St. Louis, Mo.....	8	5,894	...	426	5	144	10,645
Washington, D. C.....	3	2,526	...	135	5	46	2,383
Minneapolis-St. Paul, Minn..	3	2,640	...	173	...	67	4,203
Buffalo, N. Y.....	4	2,762	...	91	7	39	1,981
Other metro. areas.....	5	3,374	...	193	2	71	3,670
$200,000--$499,999							
United States, total....	755	262,904	8.4	12,036	585	5,078	235,778
New England.....	40	13,749	...	773	15	298	14,766
Middle Atlantic.....	127	43,358	...	1,978	129	712	36,458
East North Central.....	88	29,854	...	1,667	65	633	33,422
West North Central.....	46	15,591	...	820	22	331	17,736
South Atlantic.....	209	73,022	...	3,112	170	1,436	60,378
East South Central.....	89	32,033	...	1,248	77	622	25,735
West South Central.....	97	35,421	...	1,472	66	654	28,523
Mountain.....	24	8,631	...	393	6	162	8,176
Pacific.....	35	11,245	...	573	35	180	11,284
GROCERIES--Continued							
Groceries (gen. line), not sponsoring--Con.							
$200,000--$499,999--Con.							
14 metro areas, total..	152	53,190	9.8	2,810	155	944	53,142
New York-Northeastern New Jersey.....	51	17,459	...	852	55	267	15,165
Chicago, Ill.....	16	5,047	...	348	15	110	6,893
Los Angeles, Calif.....	9	3,052	...	207	7	59	4,049
Philadelphia, Pa.....	14	5,293	...	276	18	104	5,597
Detroit, Mich.....	10	3,322	...	131	12	50	2,533
Boston, Mass.....	11	3,951	...	275	5	92	5,104
San Francisco-Oakland, Calif.....	8	3,157	...	94	13	27	1,584
Pittsburgh, Pa.....	11	4,290	...	170	8	56	3,295
St. Louis, Mo.....	5	1,942	...	110	2	39	2,086
Washington, D. C.....	5	1,528	...	105	8	51	2,085
Cleveland, Ohio.....	4	1,472	...	88	3	27	1,454
Baltimore, Md.....	5	1,970	...	130	2	53	2,711
Other metro. areas.....	3	707	...	24	7	9	586
Under $200,000							
United States, total...	142	20,543	10.8	1,123	120	568	22,863
New England.....	7	1,106	...	61	3	38	1,323
Middle Atlantic.....	35	4,944	...	261	28	109	4,523
East North Central.....	21	3,111	...	142	22	74	3,090
West North Central.....	10	1,412	...	97	8	67	2,625
South Atlantic.....	40	5,801	...	308	39	146	5,961
East South Central.....	13	1,894	...	82	10	52	1,747
West South Central.....	10	1,623	...	59	7	28	1,175
Other divisions.....	6	652	...	113	3	54	2,419
14 metro. areas, total.	41	5,694	12.1	312	31	153	6,034
New York-Northeastern New Jersey.....	16	1,939	...	120	11	54	2,138
Chicago, Ill.....	5	860	...	42	4	23	981
Los Angeles, Calif.....	3	473	...	45	2	18	827
Boston, Mass.....	3	485	...	24	2	19	580
Pittsburgh, Pa.....	3	486	...	20	...	7	337
Baltimore, Md.....	3	325	...	16	4	6	248
Other metro. areas.....	8	1,126	...	45	8	26	923
Groceries (general line), voluntary group wholesalers, total.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433
$5,000,000 and Over							
United States, total...	72	678,728	8.3	36,388	1	10,657	699,785
Middle Atlantic.....	11	120,140	...	8,600	...	2,176	165,581
East North Central.....	19	173,028	...	10,509	1	2,956	189,072
West North Central.....	13	112,367	...	5,050	...	1,672	108,440
East South Central.....	4	40,487	...	1,528	...	526	29,062
West South Central.....	6	81,604	...	3,709	...	1,297	76,700
Pacific.....	13	101,756	...	4,167	...	1,170	79,700
Other divisions.....	6	49,346	...	2,825	...	860	51,230
14 metro. areas.....	27	286,508	9.4	17,060	...	4,553	336,219
$1,000,000--$4,999,999							
United States, total...	388	842,672	8.1	42,861	119	13,979	792,371
New England.....	40	88,769	...	4,620	3	1,483	85,325
Middle Atlantic.....	90	184,046	...	9,202	66	2,940	167,968
East North Central.....	77	176,389	...	9,735	12	2,923	182,767
West North Central.....	72	148,914	...	7,704	3	2,738	138,471
South Atlantic.....	35	80,408	...	3,655	21	1,318	68,901
East South Central.....	7	14,215	...	696	...	240	13,916
West South Central.....	29	66,212	...	3,091	10	1,154	57,880
Mountain.....	11	23,594	...	1,311	1	383	24,244
Pacific.....	27	60,125	...	2,847	3	800	52,899
14 metro. areas, total.	66	160,777	8.3	8,728	44	2,562	162,138
New York-Northeastern New Jersey.....	14	27,571	...	1,266	21	360	24,987
Chicago, Ill.....	9	20,382	...	1,219	...	287	20,838
Philadelphia, Pa.....	5	16,282	...	886	...	287	17,215
Boston, Mass.....	6	13,274	...	747	...	231	13,479
San Francisco-Oakland, Calif.....	6	16,516	...	1,134	...	287	19,496
Pittsburgh, Pa.....	5	11,340	...	592	8	173	11,095
Baltimore, Md.....	6	17,224	...	967	14	326	18,777
Minneapolis-St. Paul, Minn.	3	8,146	...	499	...	171	8,892
Buffalo, N. Y.....	5	12,240	...	605	1	204	12,507
Other metro. areas.....	7	17,802	...	813	...	236	14,852

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES--Continued							
Groceries (gen. line), voluntary group-Con.							
$500,000--$999,999							
United States, total....	130	97,839	9.2	5,184	28	1,957	96,961
New England.....	21	16,449	...	882	6	328	16,173
Middle Atlantic.....	25	17,634	...	971	8	358	17,965
East North Central.....	26	19,810	...	1,058	7	368	20,064
West North Central.....	18	12,663	...	669	5	252	12,621
South Atlantic.....	23	17,493	...	880	1	378	16,741
West South Central.....	6	4,869	...	364	1	156	6,300
Mountain.....	5	4,001	...	172	...	56	3,551
Other divisions.....	6	4,920	...	188	...	61	3,546
14 metro. areas.....	17	13,582	9.6	781	7	242	15,290
$200,000--$499,999							
United States, total....	40	14,158	9.8	766	13	296	14,817
New England.....	8	3,115	...	196	...	80	3,767
Middle Atlantic.....	8	2,692	...	156	5	58	2,964
East North Central.....	10	3,018	...	160	3	51	3,125
West North Central.....	4	1,477	...	63	3	24	1,347
West South Central.....	6	2,355	...	135	...	60	2,372
Other divisions.....	4	1,501	...	56	2	23	1,242
14 metro. areas.....	7	1,979	11.2	133	4	40	2,474
Under $200,000							
United States.....	5	557	51.9	214	2	52	3,499
Confectionery, total..	1,942	364,669	11.8	23,623	1,876	9,258	475,908
$1,000,000 and Over							
United States, total....	28	65,602	10.5	4,432	20	1,200	87,793
Middle Atlantic.....	6	11,054	...	1,096	1	265	18,991
East North Central.....	6	28,442	...	1,188	5	334	22,069
South Atlantic.....	6	9,919	...	646	6	183	13,648
West South Central.....	4	9,003	...	949	6	247	20,120
Other divisions.....	6	7,184	...	553	2	171	12,965
14 metro. areas.....	12	39,992	9.4	2,500	4	665	46,652
$500,000--$999,999							
United States, total....	98	66,974	11.3	4,358	82	1,542	85,595
New England.....	6	4,314	...	494	...	176	8,707
Middle Atlantic.....	22	14,885	...	938	17	338	18,983
East North Central.....	20	13,500	...	889	15	304	18,188
West North Central.....	12	8,723	...	474	16	162	9,011
South Atlantic.....	12	7,970	...	571	6	219	10,939
East South Central.....	6	3,755	...	277	6	93	5,586
West South Central.....	10	7,222	...	359	16	117	7,160
Mountain.....	4	2,517	...	107	1	36	2,301
Pacific.....	6	4,088	...	249	5	97	4,720
14 metro. areas, total..	39	26,811	12.6	2,061	24	721	39,475
New York-Northeastern New Jersey.....	12	8,429	...	616	12	235	11,457
Chicago, Ill.....	5	3,986	...	176	4	63	3,942
Detroit, Mich.....	3	1,782	...	187	...	61	4,207
Boston, Mass.....	4	2,870	...	310	...	114	5,364
Baltimore, Md.....	3	1,683	...	204	...	67	3,729
Other metro. areas.....	12	8,061	...	568	8	181	10,776
$200,000--$499,999							
United States, total....	404	121,914	12.2	8,286	394	3,186	164,588
New England.....	26	7,419	...	427	11	163	8,266
Middle Atlantic.....	99	30,336	...	2,333	117	870	46,873
East North Central.....	74	23,034	...	1,572	66	582	30,271
West North Central.....	26	8,676	...	393	30	169	7,795
South Atlantic.....	81	23,565	...	1,727	76	661	34,687
East South Central.....	32	9,165	...	562	32	254	11,486
West South Central.....	28	8,970	...	519	23	226	10,524
Mountain.....	11	3,268	...	215	10	82	4,231
Pacific.....	27	7,481	...	538	29	179	10,455
14 metro. areas, total..	130	40,064	12.5	2,736	136	1,055	56,294
New York-Northeastern New Jersey.....	42	12,752	...	1,088	47	389	22,376
Chicago, Ill.....	13	4,181	...	284	12	105	6,286
Los Angeles, Calif.....	5	1,303	...	54	7	28	1,611
Philadelphia, Pa.....	11	3,641	...	331	15	130	6,675
Detroit, Mich.....	4	1,248	...	47	6	18	824
Boston, Mass.....	8	2,556	...	111	3	37	2,148
San Francisco-Oakland, Calif	7	2,126	...	196	8	66	3,395
Pittsburgh, Pa.....	12	3,881	...	191	13	79	3,954
Washington, D. C.....	5	1,252	...	45	7	21	873
Baltimore, Md.....	10	3,342	...	201	8	107	4,693
Minneapolis-St. Paul, Minn.	4	1,211	...	43	3	16	735
Buffalo, N. Y.....	4	1,219	...	69	...	27	1,379
Other metro. areas.....	5	1,352	...	76	7	26	1,345
Under $200,000							
United States, total...	1,412	110,179	12.4	6,547	1,380	3,330	137,932
New England.....	97	6,723	...	496	64	261	10,171
Middle Atlantic.....	416	30,432	...	1,872	414	899	36,214
East North Central.....	258	19,380	...	1,208	253	592	26,367
West North Central.....	84	6,591	...	407	85	241	9,259
South Atlantic.....	238	20,816	...	1,225	240	639	26,605
East South Central.....	112	9,919	...	465	112	242	9,969
West South Central.....	93	8,204	...	371	104	221	7,988
Mountain.....	35	3,191	...	207	31	85	4,012
Pacific.....	79	4,923	...	296	77	150	7,347
14 metro. areas, total.	420	30,388	13.1	1,981	398	968	41,984
New York-Northeastern New Jersey.....	173	12,574	...	838	159	363	15,497
Chicago, Ill.....	56	4,036	...	297	56	170	7,637
Los Angeles, Calif.....	21	1,196	...	46	21	31	1,359
Philadelphia, Pa.....	35	2,892	...	139	46	72	2,817
Detroit, Mich.....	14	952	...	67	14	35	1,250
Boston, Mass.....	26	1,626	...	127	14	67	2,540
San Francisco-Oakland, Calif.....	17	1,131	...	98	13	52	2,893
Pittsburgh, Pa.....	21	1,483	...	98	26	49	2,229
St. Louis, Mo.....	14	1,288	...	98	14	32	2,039
Washington, D. C.....	3	362	...	19	5	11	568
Cleveland, Ohio.....	6	446	...	22	2	9	450
Baltimore, Md.....	13	1,206	...	49	12	39	1,177
Minneapolis-St. Paul, Minn.	5	289	...	11	3	5	262
Buffalo, N. Y.....	16	907	...	72	13	33	1,266
Fish, sea foods (fresh), total.....	1,198	388,123	15.5	29,542	1,106	10,987	584,035
$1,000,000 and Over							
United States, total...	82	145,558	14.2	10,839	30	3,136	202,100
New England.....	19	32,870	...	3,587	7	1,026	60,761
Middle Atlantic.....	29	53,107	...	2,833	11	703	52,368
East North Central.....	13	23,455	...	1,654	8	515	34,071
South Atlantic.....	9	17,075	...	1,217	3	419	24,736
Pacific.....	9	14,440	...	1,165	1	323	22,109
Other divisions.....	3	4,611	...	383	...	150	8,055
14 metro. areas, total.	63	107,890	14.3	8,123	23	2,203	149,352
New York-Northeastern New Jersey.....	25	46,956	...	2,557	6	594	46,404
Chicago, Ill.....	9	15,508	...	1,218	...	393	24,765
Detroit, Mich.....	4	7,947	...	436	8	122	9,306
Boston, Mass.....	14	20,250	...	2,879	4	793	48,411
San Francisco-Oakland, Calif.....	4	6,921	...	524	...	115	9,542
Other metro. areas.....	7	10,308	...	509	5	186	10,924
$500,000--$999,999							
United States, total...	131	89,375	14.6	6,637	84	2,149	135,437
New England.....	20	12,925	...	1,062	7	321	18,759
Middle Atlantic.....	48	33,068	...	2,325	30	677	47,449
East North Central.....	14	9,323	...	789	6	314	17,884
West North Central.....	3	1,622	...	173	2	82	4,475
South Atlantic.....	20	13,199	...	827	17	283	16,655
West South Central.....	4	2,929	...	186	4	82	4,777
Pacific.....	19	14,052	...	1,166	14	350	23,545
Other divisions.....	3	2,257	...	109	4	40	1,893
14 metro. areas, total.	91	61,867	13.7	4,646	45	1,411	94,364
New York-Northeastern New Jersey.....	38	26,070	...	1,997	21	546	40,970
Chicago, Ill.....	5	3,575	...	301	1	154	7,654
Los Angeles, Calif.....	5	3,570	...	228	2	61	4,160
Philadelphia, Pa.....	7	4,886	...	198	8	76	4,205
Detroit, Mich.....	3	1,861	...	92	2	27	1,686
Boston, Mass.....	16	10,100	...	879	2	258	16,158
San Francisco-Oakland, Calif.....	4	3,062	...	367	2	146	7,930
Baltimore, Md.....	8	5,198	...	275	4	65	5,467
Other metro. areas.....	5	3,545	...	309	3	78	6,134

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES--Continued							
Fish, sea foods--Con.							
$200,000--$499,999							
United States, total....	306	96,416	16.9	7,480	282	3,039	147,445
New England.....	50	15,782	...	1,386	23	556	27,475
Middle Atlantic.....	99	31,992	...	2,489	87	870	49,060
East North Central.....	38	11,983	...	1,015	39	404	19,421
South Atlantic.....	50	15,963	...	1,046	56	539	21,875
East South Central.....	8	2,242	...	157	4	110	2,579
West South Central.....	21	6,727	...	398	32	208	7,848
Pacific.....	30	9,111	...	820	37	257	15,376
Other divisions.....	10	2,616	...	169	4	95	3,811
14 metro. areas, total..	162	51,953	15.0	4,017	132	1,356	79,722
New York-Northeastern New Jersey.....	66	20,786	...	1,597	51	482	32,082
Chicago, Ill.....	12	3,976	...	282	12	77	4,650
Los Angeles, Calif.....	6	1,780	...	132	10	42	2,784
Philadelphia, Pa.....	12	4,157	...	344	12	131	6,865
Detroit, Mich.....	6	1,616	...	105	8	37	2,216
Boston, Mass.....	24	7,548	...	659	6	208	12,744
San Francisco-Oakland, Calif.....	10	3,203	...	233	10	88	4,790
Washington, D..C.....	3	982	...	81	2	32	1,642
Cleveland, Ohio.....	5	1,811	...	231	3	98	4,267
Baltimore, Md.....	9	3,304	...	167	12	81	3,789
Buffalo, N. Y.....	5	1,733	...	99	6	41	1,914
Other metro. areas.....	4	1,057	...	87	...	39	1,979
Under $200,000							
United States, total....	679	56,774	18.3	4,586	710	2,663	99,053
New England.....	104	7,461	...	603	100	331	12,039
Middle Atlantic.....	183	15,460	...	1,113	204	499	23,423
East North Central.....	85	6,783	...	604	81	269	12,220
West North Central.....	24	2,156	...	174	25	100	3,801
South Atlantic.....	117	11,002	...	1,076	120	737	24,477
East South Central.....	24	1,745	...	130	23	154	3,580
West South Central.....	74	5,714	...	386	78	379	9,614
Mountain.....	8	725	...	42	8	18	805
Pacific.....	60	5,728	...	458	71	176	9,094
14 metro. areas, total..	254	22,812	16.0	1,714	259	738	34,927
New York-Northeastern New Jersey.....	117	10,538	...	700	116	264	14,076
Chicago, Ill.....	17	1,577	...	186	21	68	3,329
Los Angeles, Calif.....	12	1,199	...	80	11	36	1,529
Philadelphia, Pa.....	13	887	...	83	13	67	1,977
Detroit, Mich.....	11	973	...	107	12	42	2,047
Boston, Mass.....	26	2,505	...	216	22	80	3,814
San Francisco-Oakland, Calif.....	18	1,304	...	96	29	44	2,062
St. Louis, Mo.....	3	475	...	50	5	25	996
Washington, D. C.....	3	525	...	27	4	16	684
Baltimore, Md.....	2	1,883	...	117	11	61	3,078
Minneapolis-St. Paul, Minn..	6	404	...	14	7	11	380
Buffalo, N. Y.....	4	283	...	26	3	20	735
Other metro. areas.....	4	259	...	12	5	4	220
Meats, meat products, total.....	3,336	1,963,830	7.4	80,597	3,329	24,465	1,576,401
$5,000,000 and Over							
United States, total....	36	257,810	4.8	7,047	9	1,670	134,837
Middle Atlantic.....	20	145,643	...	2,530	5	513	44,476
East North Central.....	6	44,479	...	2,004	1	524	47,839
Other divisions.....	10	67,688	...	2,513	3	633	42,522
14 metro. areas.....	30	241,485	4.4	6,017	6	1,394	118,975
$1,000,000--$4,999,999							
United States, total....	459	848,518	7.2	35,329	328	9,234	667,168
New England.....	59	121,761	...	4,505	24	1,236	82,172
Middle Atlantic.....	194	368,117	...	13,157	141	3,286	252,651
East North Central.....	86	150,053	...	7,110	62	1,709	132,125
West North Central.....	20	29,391	...	1,880	19	622	40,853
South Central.....	32	64,479	...	3,114	15	893	56,032
East South Central.....	4	4,833	...	245	3	76	4,326
West South Central.....	14	23,616	...	1,199	10	406	21,696
Mountain.....	4	7,234	...	310	2	83	5,746
Pacific.....	46	79,034	...	3,809	52	923	71,567
14 metro. areas, total..	320	617,288	6.9	24,224	243	5,870	458,770
New York-Northeastern New Jersey.....	145	286,572	...	9,522	104	2,206	182,538
Chicago, Ill.....	39	71,750	...	3,032	31	688	56,999
Los Angeles, Calif.....	17	27,458	...	1,447	19	359	27,977
GROCERIES--Continued							
Meats, meat products--Continued							
$1,000,000--$4,999,999--Con.							
14 metro. areas--Con.							
Philadelphia, Pa.....	23	42,863	...	1,996	17	563	39,980
Detroit, Mich.....	21	37,481	...	1,714	21	430	32,938
Boston, Mass.....	28	61,409	...	2,444	15	614	45,042
San Francisco-Oakland, Calif.....	14	29,379	...	1,184	12	247	18,680
St. Louis, Mo.....	4	6,791	...	578	1	159	11,253
Washington, D. C.....	9	22,355	...	899	4	218	17,188
Cleveland, Ohio.....	4	6,614	...	453	...	93	7,998
Baltimore, Md.....	5	10,614	...	342	3	90	5,665
Minneapolis-St.Paul, Minn..	5	7,254	...	255	10	82	5,720
Other metro. areas.....	6	6,748	...	358	6	121	8,792
$500,000--$999,999							
United States, total..	548	393,608	8.1	18,308	484	5,689	363,582
New England.....	76	54,349	...	2,203	48	705	42,233
Middle Atlantic.....	196	142,413	...	7,955	173	1,774	114,441
East North Central.....	107	75,285	...	3,706	87	1,080	73,513
West North Central.....	15	10,465	...	536	14	166	10,671
South Atlantic.....	34	24,602	...	1,175	28	424	23,223
East South Central.....	8	5,911	...	329	4	135	7,073
West South Central.....	25	18,338	...	861	24	330	17,764
Mountain.....	17	12,381	...	830	5	275	17,936
Pacific.....	70	49,864	...	2,713	101	800	56,728
14 metro. areas, total	311	222,628	7.9	10,200	303	2,879	201,941
New York-Northeastern New Jersey.....	124	90,294	...	3,547	102	980	68,926
Chicago, Ill.....	40	28,055	...	1,293	38	369	26,490
Los Angeles, Calif.....	24	16,457	...	930	37	266	19,318
Philadelphia, Pa.....	15	9,807	...	506	21	151	8,583
Detroit, Mich.....	25	17,806	...	738	27	189	14,455
Boston, Mass.....	35	24,461	...	981	30	327	20,261
San Francisco-Oakland, Calif.....	18	12,721	...	715	27	198	14,816
Pittsburgh, Pa.....	6	4,750	...	300	6	72	6,099
St. Louis, Mo.....	5	3,697	...	287	6	77	5,697
Washington, D.C.....	6	5,212	...	295	2	74	5,841
Cleveland, Ohio.....	4	3,106	...	206	2	47	3,721
Baltimore, Md.....	4	2,739	...	181	4	58	3,669
Other metro. areas.....	5	3,523	...	221	1	71	4,065
$200,000--$499,999							
United States, total..	1,025	331,003	8.4	14,498	1,114	5,184	289,526
New England.....	98	33,673	...	1,366	81	474	26,946
Middle Atlantic.....	317	100,614	...	3,878	317	1,325	76,203
East North Central.....	256	81,045	...	3,784	272	1,307	74,557
West North Central.....	65	20,514	...	1,106	69	400	21,989
South Atlantic.....	62	20,441	...	821	83	401	17,691
East South Central.....	25	8,071	...	397	31	174	8,071
West South Central.....	57	17,187	...	727	71	319	14,998
Mountain.....	25	8,357	...	412	32	156	9,084
Pacific.....	120	41,101	...	2,007	158	628	39,987
14 metro. areas, total	549	178,039	7.8	7,347	578	2,324	144,066
New York-Northeastern New Jersey.....	200	63,801	...	2,346	181	712	45,778
Chicago, Ill.....	93	30,397	...	1,077	98	346	21,180
Los Angeles, Calif.....	53	18,057	...	804	78	237	15,024
Philadelphia, Pa.....	43	13,422	...	521	60	201	10,212
Detroit, Mich.....	34	10,282	...	400	46	126	8,373
Boston, Mass.....	39	13,639	...	631	25	193	12,781
San Francisco-Oakland, Calif.....	15	4,969	...	285	22	97	6,221
Pittsburgh, Pa.....	11	3,768	...	215	11	71	4,156
St. Louis, Mo.....	13	4,070	...	243	13	75	5,023
Washington, D. C.....	6	1,861	...	51	8	21	1,198
Cleveland, Ohio.....	19	5,838	...	329	14	85	5,693
Baltimore, Md.....	8	2,704	...	84	15	47	1,811
Minneapolis-St. Paul,Minn.	7	2,308	...	148	3	41	2,643
Buffalo, N. Y.....	8	2,923	...	213	4	72	3,973
Under $200,000							
United States, total..	1,268	132,891	9.6	5,415	1,394	2,688	121,288
New England.....	99	9,817	...	359	94	171	7,307
Middle Atlantic.....	417	45,405	...	1,631	450	736	33,566
East North Central.....	246	26,317	...	1,053	285	509	23,558
West North Central.....	103	10,079	...	370	106	209	9,215
South Atlantic.....	85	8,187	...	427	84	255	9,781
East South Central.....	45	4,902	...	210	55	154	5,066
West South Central.....	102	10,122	...	444	117	275	11,283
Mountain.....	43	4,263	...	216	55	111	5,536
Pacific.....	128	13,799	...	705	148	268	15,976

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES--Continued							
Meats, meat products--Continued							
Under $200,000--Continued							
14 metro. areas, total.	586	64,948	9.0	2,446	638	1,054	53,103
New York-Northeastern New Jersey	233	25,945	...	905	240	356	19,119
Chicago, Ill.	79	8,570	...	313	89	120	6,178
Los Angeles, Calif.	58	5,933	...	275	68	95	5,814
Philadelphia, Pa.	49	5,812	...	231	55	123	4,911
Detroit, Mich.	23	2,768	...	75	31	51	2,414
Boston, Mass.	36	3,740	...	146	36	61	3,073
San Francisco-Oakland, Calif.	6	748	...	28	12	15	641
Pittsburgh, Pa.	14	1,744	...	96	22	40	1,773
St. Louis, Mo.	33	3,162	...	81	32	50	2,212
Washington, D. C.	8	742	...	24	8	10	414
Cleveland, Ohio	13	1,438	...	70	9	38	1,984
Baltimore, Md.	9	1,300	...	85	12	36	1,676
Minneapolis-St. Paul, Minn.	8	1,024	...	33	4	17	1,326
Buffalo, N. Y.	17	2,022	...	84	20	42	1,568
Canned foods, total..	1,020	356,679	10.2	17,506	939	6,233	349,100
$1,000,000 and Over							
United States, total...	64	155,179	8.0	6,072	33	1,759	122,534
Middle Atlantic	29	50,351	...	2,594	13	717	53,139
East North Central	14	55,069	...	1,508	2	408	28,838
South Atlantic	7	12,556	...	676	1	220	13,307
Pacific	8	24,780	...	975	8	303	20,954
Other divisions	6	12,423	...	319	9	111	6,296
14 metro. areas, total.	45	121,259	7.9	4,437	22	1,236	91,820
New York-Northeastern New Jersey	26	46,157	...	2,207	11	615	45,705
San Francisco-Oakland, Calif.	5	20,775	...	863	3	276	18,722
Other metro. areas	14	54,327	...	1,367	8	345	27,393
$500,000--$999,999							
United States, total...	108	73,719	10.7	3,861	81	1,360	75,942
New England	5	3,119	...	400	2	148	7,452
Middle Atlantic	36	25,810	...	1,351	14	431	26,716
East North Central	17	12,322	...	638	19	226	12,869
West North Central	7	5,184	...	359	4	143	7,181
South Atlantic	20	12,840	...	588	15	232	11,826
East South Central	6	3,762	...	179	3	69	3,470
Pacific	11	7,005	...	208	20	64	4,028
Other divisions	6	3,677	...	138	4	47	2,400
14 metro. areas, total.	56	39,749	11.7	2,060	46	721	42,020
New York-Northeastern New Jersey	25	18,316	...	884	10	283	17,948
Chicago, Ill.	4	2,468	...	187	1	63	4,291
Los Angeles, Calif.	4	2,754	...	87	3	27	1,560
Philadelphia, Pa.	6	3,948	...	249	10	84	4,974
Detroit, Mich.	4	3,494	...	134	6	57	2,537
Boston, Mass.	3	1,955	...	219	1	80	3,642
San Francisco-Oakland, Calif.	3	1,808	...	36	12	15	667
Other metro. areas	7	5,00	...	264	3	112	6,401
$200,000--$499,999							
United States, total...	220	77,207	11.7	4,098	217	1,518	81,796
New England	14	4,432	...	292	7	109	5,360
Middle Atlantic	89	28,497	...	1,575	100	540	31,357
East North Central	33	10,663	...	708	37	233	14,225
West North Central	5	1,522	...	60	3	28	1,289
South Atlantic	35	12,383	...	659	21	274	13,888
East South Central	8	2,951	...	127	5	52	2,501
West South Central	10	3,383	...	148	11	88	2,794
Mountain	3	933	...	34	5	15	835
Pacific	23	7,443	...	495	28	179	9,547
14 metro. areas, total.	125	40,999	12.2	2,448	138	845	47,921
New York-Northeastern New Jersey	66	21,345	...	1,148	80	378	23,797
Chicago, Ill.	11	3,640	...	282	7	90	5,038
Los Angeles, Calif.	12	4,182	...	288	17	98	5,234
Philadelphia, Pa.	6	2,133	...	123	6	45	2,751
Detroit, Mich.	7	2,150	...	84	11	28	1,761
Boston, Mass.	5	1,531	...	125	3	47	2,352
San Francisco-Oakland, Calif.	5	1,332	...	100	4	47	2,123
Baltimore, Md.	5	1,801	...	111	2	39	1,727
Buffalo, N. Y.	3	984	...	35	3	15	556
Other metro. areas	5	1,901	...	152	5	58	3,082

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES--Continued							
Canned foods--Con.							
Under $200,000							
United States, total....	628	55,574	13.9	3,475	608	1,596	68,828
New England	54	4,883	...	297	37	141	5,887
Middle Atlantic	217	19,596	...	1,130	210	448	21,083
East North Central	112	8,716	...	622	94	320	14,036
West North Central	29	2,015	...	154	28	86	3,282
South Atlantic	68	6,958	...	463	65	228	8,969
East South Central	21	1,723	...	83	22	47	1,643
West South Central	39	3,986	...	208	53	115	4,028
Mountain	10	792	...	39	11	18	749
Pacific	78	6,905	...	479	88	193	9,151
14 metro. areas, total.	334	29,969	14.1	1,825	310	733	35,188
New York-Northeastern New Jersey	154	14,153	...	834	136	308	15,404
Chicago, Ill.	31	2,713	...	154	20	66	3,276
Los Angeles, Calif.	31	2,724	...	147	36	55	2,621
Philadelphia, Pa.	16	1,655	...	77	19	34	1,416
Detroit, Mich.	16	1,326	...	93	13	45	2,078
Boston, Mass.	18	1,590	...	106	10	50	2,122
San Francisco-Oakland, Calif.	20	1,957	...	132	27	43	2,527
Pittsburgh, Pa.	7	578	...	35	8	17	667
Cleveland, Ohio	7	532	...	30	8	19	728
Baltimore, Md.	11	1,031	...	38	14	16	710
Minneapolis-St. Paul, Minn.	6	516	...	63	3	26	1,114
Buffalo, N. Y.	7	638	...	58	6	27	1,214
Other metro. areas	10	556	...	58	10	27	1,311
Coffee, tea, spices, total	549	578,310	7.4	19,197	382	5,534	345,540
$5,000,000 and Over							
United States, total...	26	368,247	3.8	5,583	19	1,287	93,891
Middle Atlantic	14	222,392	...	3,465	17	812	58,082
Pacific	6	66,690	...	664	2	148	12,700
Other divisions	6	79,165	...	1,454	...	327	23,109
14 metro. areas	22	320,800	3.5	4,706	19	1,112	80,936
$1,000,000--$4,999,999							
United States, total...	56	133,463	11.2	6,711	17	1,806	116,753
New England	4	10,825	...	994	...	272	17,129
Middle Atlantic	27	71,858	...	2,481	11	659	45,672
East North Central	7	11,827	...	955	...	217	16,548
West South Central	7	17,296	...	326	5	82	4,297
Pacific	8	13,867	...	1,040	1	292	18,763
Other divisions	3	7,790	...	915	...	284	14,344
14 metro. areas	44	107,474	10.6	5,329	12	1,420	93,752
$500,000--$999,999							
United States, total...	38	28,649	16.6	2,293	14	698	42,766
New England	4	3,175	...	264	1	92	5,385
Middle Atlantic	12	8,483	...	482	8	137	9,462
East North Central	10	7,930	...	814	3	255	14,883
West South Central	4	3,179	...	146	1	42	2,325
Pacific	3	2,539	...	218	...	55	4,063
Other divisions	5	3,343	...	369	1	117	6,648
14 metro. areas, total.	26	19,604	16.2	1,450	13	431	28,398
New York-Northeastern New Jersey	9	6,664	...	442	3	121	8,582
Chicago, Ill.	5	3,902	...	363	3	98	6,942
Boston, Mass.	4	3,175	...	264	1	92	5,385
Other metro. areas	8	5,863	...	381	6	120	7,489
$200,000--$499,999							
United States, total...	78	23,560	19.4	2,366	38	807	46,430
Middle Atlantic	30	9,402	...	944	15	316	17,204
East North Central	11	3,350	...	377	6	114	7,431
West North Central	8	2,349	...	214	...	91	6,985
South Atlantic	6	1,646	...	151	7	57	2,963
West South Central	9	2,768	...	267	3	102	4,633
Pacific	6	1,973	...	204	4	51	3,448
Other divisions	8	2,072	...	209	3	76	3,766
14 metro. areas, total.	45	13,427	20.0	1,413	17	442	25,613
New York-Northeastern New Jersey	23	7,012	...	687	9	202	12,259
Chicago, Ill.	3	875	...	135	...	34	2,522
Los Angeles, Calif.	4	1,197	...	150	2	38	2,372
Boston, Mass.	3	693	...	55	...	21	1,000
Pittsburgh, Pa.	3	1,025	...	110	1	53	1,978
Other metro. areas	9	2,625	...	276	5	94	5,482

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES--Continued							
Coffee, tea, spices--Continued							
Under $200,000							
United States, total...	351	24,391	20.2	2,244	294	936	45,700
New England	24	1,694	...	157	19	58	4,781
Middle Atlantic	137	9,226	...	842	106	346	16,352
East North Central	54	3,408	...	313	50	133	5,998
West North Central	33	2,534	...	231	31	102	4,698
South Atlantic	39	2,641	...	242	39	102	4,569
East South Central	10	513	...	26	8	20	516
West South Central	20	1,407	...	145	19	64	2,747
Mountain	4	451	...	42	2	19	937
Pacific	30	2,517	...	246	20	92	5,102
14 metro. areas, total.	201	14,632	20.8	1,440	145	562	29,476
New York-Northeastern New Jersey	95	6,903	...	674	60	263	12,682
Chicago, Ill.	23	1,490	...	136	19	52	2,615
Los Angeles, Calif.	10	642	...	69	9	40	1,577
Philadelphia, Pa.	19	1,162	...	83	19	34	1,582
Detroit, Mich.	10	795	...	106	8	42	1,936
Boston, Mass.	13	1,116	...	134	6	46	4,353
San Francisco-Oakland, Calif.	6	662	...	67	5	21	1,225
Pittsburgh, Pa.	3	185	...	14	2	8	527
St. Louis, Mo.	8	549	...	54	5	19	1,053
Washington, D. C.	5	345	...	42	4	10	720
Baltimore, Md.	6	578	...	36	7	17	661
Other metro. areas	3	205	...	25	1	10	545
Dried fruits, nuts, total	136	60,877	10.1	2,620	127	1,407	58,500
$1,000,000 and Over							
United States	14	38,471	8.3	1,288	14	385	23,586
$500,000--$999,999							
United States	9	6,856	11.9	368	5	269	10,340
$200,000--$499,999							
United States, total...	29	9,617	13.5	577	18	374	13,868
Middle Atlantic	11	3,279	...	216	4	118	4,619
South Atlantic	4	1,455	...	54	2	64	2,310
Pacific	4	1,366	...	43	3	13	975
Other divisions	10	3,517	...	264	9	179	5,964
14 metro. areas	16	5,290	13.6	340	8	204	8,107
Under $200,000							
United States, total...	84	5,933	14.5	387	90	379	10,706
Middle Atlantic	27	1,860	...	117	27	59	2,322
East North Central	10	753	...	39	11	32	1,153
South Atlantic	16	1,089	...	92	14	106	2,763
East South Central	5	300	...	17	3	8	314
West South Central	11	878	...	67	12	87	2,130
Pacific	11	900	...	44	17	69	1,742
Other divisions	4	153	...	11	6	18	282
14 metro. areas, total.	39	3,147	14.3	185	40	126	4,477
New York-Northeastern New Jersey	19	1,426	...	93	16	43	1,970
Chicago, Ill.	6	506	...	36	8	30	1,060
San Francisco-Oakland, Calif.	3	266	...	7	3	8	318
Other metro. areas	11	949	...	49	13	45	1,129
Flour, total	245	113,454	8.2	4,406	179	1,461	84,055
$1,000,000 and Over							
United States, total...	33	57,331	7.6	2,014	17	569	37,566
New England	4	4,967	...	181	...	60	3,208
Middle Atlantic	16	30,490	...	814	12	194	14,629
West North Central	5	9,706	...	516	2	137	10,165
Other divisions	8	12,168	...	503	3	178	9,564
14 metro. areas	21	37,965	7.1	1,187	11	295	21,726
$500,000--$999,999							
United States, total...	37	26,226	8.4	1,111	29	369	22,595
New England	4	3,026	...	107	2	27	2,186
Middle Atlantic	16	10,672	...	387	10	117	7,034
East North Central	4	3,389	...	157	5	52	2,598
West North Central	4	2,861	...	246	1	79	5,858
Pacific	3	2,040	...	29	6	6	465
Other divisions	6	4,238	...	185	5	88	4,454
GROCERIES--Continued							
Flour--Continued							
$500,000--$999,999--Con.							
14 metro. areas	22	15,252	7.9	570	18	160	10,029
$200,000--$499,999							
United States, total...	61	18,687	8.9	810	44	300	14,686
New England	9	2,918	...	120	2	43	2,209
Middle Atlantic	20	6,126	...	196	19	63	3,369
East North Central	14	3,872	...	257	7	94	4,997
West North Central	5	1,829	...	70	4	22	1,148
South Atlantic	6	1,801	...	63	5	32	1,194
West South Central	3	746	...	38	4	17	540
Other divisions	4	1,395	...	66	3	29	1,229
14 metro. areas, total.	31	9,216	9.0	354	21	106	6,385
New York-Northeastern New Jersey	17	5,204	...	165	14	49	2,790
Chicago, Ill.	6	1,616	...	106	4	26	2,190
Other metro. areas	8	2,396	...	83	3	31	1,405
Under $200,000							
United States, total...	114	11,210	9.8	471	89	223	9,208
New England	4	248	...	11	1	5	355
Middle Atlantic	49	5,008	...	168	40	80	3,620
East North Central	25	2,615	...	154	15	59	2,588
West North Central	10	920	...	53	8	25	983
South Atlantic	11	1,095	...	32	10	22	594
East South Central	5	358	...	22	5	15	436
West South Central	6	727	...	26	4	12	493
Other divisions	4	239	...	5	6	5	139
14 metro. areas, total.	54	5,568	10.6	266	37	108	5,227
New York-Northeastern New Jersey	27	3,079	...	80	20	35	1,720
Chicago, Ill.	5	469	...	44	2	14	773
Philadelphia, Pa.	3	462	...	22	2	7	434
San Francisco-Oakland, Calif.	3	173	...	5	5	5	139
Pittsburgh, Pa.	5	385	...	9	5	4	174
St. Louis, Mo.	3	189	...	47	1	17	802
Cleveland, Ohio	3	398	...	22	...	7	399
Other metro. areas	5	413	...	37	2	19	786
Frosted, frozen foods, total	429	234,761	14.3	16,345	231	5,485	333,132
$5,000,000 and Over							
United States	6	36,321	10.4	1,760	...	447	32,395
$1,000,000--$4,999,999							
United States, total...	53	97,369	13.9	6,915	13	2,015	138,423
Middle Atlantic	22	43,407	...	2,801	2	844	58,983
East North Central	14	24,697	...	1,713	1	459	33,933
West North Central	5	8,492	...	725	3	225	14,861
Pacific	6	13,161	...	1,004	6	280	19,251
Other divisions	6	7,612	...	672	1	207	11,395
14 metro. areas, total.	34	67,919	13.4	4,603	12	1,223	91,454
New York-Northeastern New Jersey	13	24,444	...	1,439	...	395	28,143
Chicago, Ill.	4	9,074	...	635	1	147	13,342
Philadelphia, Pa.	4	8,651	...	596	...	156	14,521
Other metro. areas	13	25,750	...	1,933	11	525	35,448
$500,000--$999,999							
United States, total...	65	45,336	14.0	3,148	23	1,041	65,263
New England	5	3,693	...	242	1	77	4,762
Middle Atlantic	15	10,269	...	596	7	213	12,002
East North Central	21	15,308	...	1,077	3	351	22,477
West North Central	5	3,292	...	312	...	77	5,437
South Atlantic	4	2,774	...	238	...	68	4,956
West South Central	4	2,962	...	206	4	64	3,844
Pacific	8	5,027	...	330	6	127	9,041
Other divisions	3	2,011	...	147	2	64	2,744
14 metro. areas, total.	30	20,938	14.5	1,460	8	474	31,598
New York-Northeastern New Jersey	6	4,050	...	214	...	75	4,481
Chicago, Ill.	6	4,793	...	325	2	92	6,618
Philadelphia, Pa.	3	1,832	...	179	2	76	3,695
Boston, Mass.	3	2,188	...	91	1	28	1,698
San Francisco-Oakland, Calif.	4	2,525	...	216	3	93	6,774
Other metro. areas	8	5,550	...	435	...	110	8,332

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
GROCERIES--Continued							
Frosted, frozen foods--Continued							
$200,000--$499,999							
United States, total...	123	39,468	17.1	3,085	72	1,206	62,879
New England	11	3,427	...	281	5	108	5,224
Middle Atlantic	34	10,427	...	857	18	348	17,985
East North Central	17	5,245	...	318	16	116	6,614
West North Central	6	1,970	...	166	2	54	2,769
South Atlantic	16	5,000	...	375	9	174	8,985
East South Central	6	2,124	...	165	...	60	3,151
West South Central	9	2,967	...	249	3	128	5,087
Mountain	5	1,874	...	128	2	52	2,761
Pacific	19	6,434	...	546	17	166	10,303
14 metro. areas, total.	36	10,728	15.9	812	25	338	17,893
New York-Northeastern New Jersey	11	2,997	...	191	7	90	4,951
Los Angeles, Calif.	3	1,215	...	77	3	27	1,535
Philadelphia, Pa.	6	1,565	...	147	2	59	2,677
Boston, Mass.	3	853	...	72	1	34	1,738
St. Louis, Mo.	3	1,008	...	71	2	21	1,055
Washington, D. C.	3	1,026	...	75	3	32	2,029
Other metro. areas	7	2,064	...	179	7	75	3,908
Under $200,000							
United States, total...	182	16,267	19.6	1,437	123	776	34,172
New England	9	656	...	86	7	35	1,772
Middle Atlantic	48	4,316	...	263	52	159	6,359
East North Central	30	2,416	...	193	17	90	4,326
West North Central	13	1,301	...	119	7	56	2,640
South Atlantic	27	2,473	...	256	7	127	6,115
East South Central	7	433	...	38	3	93	1,344
West South Central	11	1,204	...	103	5	52	2,300
Mountain	10	736	...	54	9	40	1,266
Pacific	27	2,732	...	325	16	124	8,050
14 metro. areas, total.	52	5,111	21.0	518	44	266	12,830
New York-Northeastern New Jersey	14	1,254	...	70	15	29	1,613
Chicago, Ill.	7	234	...	27	4	16	834
Los Angeles, Calif.	6	496	...	85	3	48	2,718
Philadelphia, Pa.	4	666	...	48	7	43	1,079
Detroit, Mich.	3	259	...	24	3	9	449
San Francisco-Oakland, Calif.	4	652	...	83	2	19	1,249
Pittsburgh, Pa.	3	237	...	20	2	7	390
St. Louis, Mo.	3	266	...	35	3	22	700
Other metro. areas	8	1,047	...	126	5	73	3,798
Miscellaneous grocery specialties, total..	3,177	1,105,265	10.2	57,079	2,673	19,618	1,105,541
$5,000,000 and Over							
United States	18	276,510	3.2	4,168	10	1,099	77,169
14 metro. areas	15	255,660	3.0	3,537	10	927	66,351
$1,000,000--$4,999,999							
United States, total...	180	318,174	10.1	16,963	69	4,934	328,345
New England	8	13,359	...	838	...	241	14,089
Middle Atlantic	65	126,177	...	6,100	23	1,509	116,993
East North Central	30	52,452	...	3,740	7	917	66,674
West North Central	10	15,417	...	706	1	227	13,016
South Atlantic	14	18,887	...	1,169	6	350	22,681
East South Central	10	16,974	...	1,091	3	422	20,330
West South Central	22	32,748	...	1,705	15	695	31,206
Mountain	3	5,300	...	116	3	161	3,756
Pacific	18	36,860	...	1,498	11	412	39,600
14 metro. areas, total.	105	201,942	9.8	10,268	28	2,511	198,868
New York-Northeastern New Jersey	47	92,297	...	3,933	14	925	72,434
Chicago, Ill.	15	26,557	...	1,793	1	416	31,878
Philadelphia, Pa.	5	10,647	...	783	...	166	14,084
Detroit, Mich.	3	4,620	...	402	...	101	7,913
Boston, Mass.	4	7,095	...	522	...	140	8,815
San Francisco-Oakland, Calif.	9	17,341	...	568	6	136	13,025
Pittsburgh, Pa.	4	8,829	...	594	1	164	11,207
St. Louis, Mo.	6	9,939	...	365	1	121	6,373
Other metro. areas	12	24,617	...	1,308	5	342	33,139
GROCERIES--Continued							
Miscellaneous grocery specialties--Con....							
$500,000--$999,999							
United States, total...	276	192,838	11.6	11,928	171	3,804	222,498
New England	12	8,424	...	732	2	239	12,862
Middle Atlantic	96	65,859	...	3,817	76	1,045	65,570
East North Central	51	37,619	...	2,639	28	802	49,669
West North Central	23	15,048	...	963	13	311	17,597
South Atlantic	33	22,743	...	1,065	20	494	24,748
East South Central	8	6,140	...	407	1	152	7,986
West South Central	20	14,485	...	765	13	291	14,478
Mountain	8	5,515	...	249	3	118	5,222
Pacific	25	17,005	...	1,291	15	352	24,366
14 metro. areas, total.	136	96,491	11.7	6,001	83	1,647	105,637
New York-Northeastern New Jersey	66	45,965	...	2,855	46	726	48,052
Chicago, Ill.	10	7,706	...	775	4	226	14,100
Los Angeles, Calif.	10	6,961	...	702	...	168	12,787
Philadelphia, Pa.	11	7,574	...	346	7	121	6,447
Detroit, Mich.	4	2,752	...	184	2	44	3,061
Boston, Mass.	6	4,364	...	183	2	55	3,197
San Francisco-Oakland, Calif.	7	5,102	...	278	8	91	5,990
Pittsburgh, Pa.	3	2,222	...	161	1	45	2,864
St. Louis, Mo.	3	2,226	...	79	3	30	1,265
Cleveland, Ohio	4	3,432	...	146	...	46	2,604
Baltimore, Md.	3	2,250	...	97	3	32	1,528
Minneapolis-St. Paul, Minn.	5	3,054	...	91	3	31	1,900
Other metro. areas	4	2,883	...	104	4	32	1,842
$200,000--$499,999							
United States, total...	536	172,971	13.5	12,335	411	4,531	243,135
New England	33	10,036	...	748	23	246	13,533
Middle Atlantic	158	51,381	...	3,537	108	1,138	67,721
East North Central	99	32,073	...	2,320	63	816	44,219
West North Central	26	8,203	...	801	12	349	16,068
South Atlantic	70	21,378	...	1,451	56	579	29,639
East South Central	27	10,007	...	464	24	219	9,283
West South Central	34	11,330	...	890	19	516	21,553
Mountain	12	3,680	...	202	13	80	4,338
Pacific	77	24,883	...	1,922	93	588	36,781
14 metro. areas, total.	251	81,111	13.8	5,704	211	1,913	110,779
New York-Northeastern New Jersey	104	34,046	...	2,232	65	694	42,925
Chicago, Ill.	34	10,994	...	732	28	248	14,480
Los Angeles, Calif.	21	6,827	...	406	30	160	7,659
Philadelphia, Pa.	15	5,013	...	355	15	132	6,768
Detroit, Mich.	5	1,616	...	92	3	24	1,430
Boston, Mass.	10	3,047	...	227	8	76	4,128
San Francisco-Oakland, Calif.	19	6,550	...	574	26	139	10,535
Pittsburgh, Pa.	6	1,886	...	163	1	57	3,603
St. Louis, Mo.	9	3,223	...	269	10	110	5,500
Baltimore, Md.	15	4,063	...	300	13	120	6,256
Minneapolis-St. Paul, Minn.	4	1,218	...	219	1	112	4,845
Buffalo, N. Y.	5	1,542	...	58	9	20	1,115
Other metro. areas	4	1,086	...	77	2	21	1,535
Under $200,000							
United States, total...	2,167	144,772	17.6	11,685	2,012	5,250	234,394
New England	132	8,170	...	707	109	360	14,514
Middle Atlantic	868	56,764	...	4,127	829	1,718	81,122
East North Central	417	26,476	...	2,349	386	1,013	46,439
West North Central	162	10,859	...	989	158	431	17,965
South Atlantic	182	13,542	...	958	132	483	19,223
East South Central	68	4,746	...	362	66	258	9,709
West South Central	82	6,536	...	532	73	285	11,200
Mountain	36	2,408	...	224	32	104	4,462
Pacific	220	15,271	...	1,437	227	598	29,760
14 metro. areas, total.	1,131	73,140	18.1	5,950	1,082	2,516	120,346
New York-Northeastern New Jersey	571	37,106	...	2,768	560	1,087	54,146
Chicago, Ill.	125	7,132	...	701	119	291	14,630
Los Angeles, Calif.	84	5,423	...	610	78	265	12,295
Philadelphia, Pa.	71	4,450	...	269	67	135	5,649
Detroit, Mich.	39	3,102	...	235	41	94	5,008
Boston, Mass.	41	2,859	...	269	28	138	5,965
San Francisco-Oakland, Calif.	47	3,650	...	328	68	138	6,937
Pittsburgh, Pa.	33	2,189	...	193	32	85	4,051
St. Louis, Mo.	30	1,781	...	156	26	101	3,668
Washington, D. C.	8	603	...	62	1	21	1,246
Cleveland, Ohio	23	1,614	...	146	19	53	2,419
Baltimore, Md.	31	1,598	...	93	20	46	1,710
Minneapolis-St. Paul, Minn.	14	835	...	65	11	31	1,223
Buffalo, N. Y.	14	798	...	55	12	31	1,399

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
FARM PRODUCTS (EDIBLE)							
Dairy, poultry products, total	6,185	4,179,305	12.9	298,395	5,346	100,632	5,871,032
$5,000,000 and Over							
United States, total	129	1,155,540	10.5	73,828	44	20,206	1,453,058
New England	4	35,126	...	907	...	308	17,275
Middle Atlantic	45	397,745	...	16,689	17	3,903	306,241
East North Central	36	380,221	...	19,599	16	5,209	389,399
West North Central	6	36,672	...	2,937	...	1,105	65,750
Pacific	29	232,418	...	25,975	10	7,226	526,223
Other divisions	9	73,358	...	7,721	1	2,455	148,170
14 metro. areas, total	97	941,113	9.5	53,841	33	13,825	1,056,702
New York-Northeastern New Jersey	40	357,667	...	14,482	17	3,346	270,665
Chicago, Ill.	21	272,634	...	9,785	9	2,463	204,434
Los Angeles, Calif.	11	101,805	...	12,170	...	3,351	256,115
Boston, Mass.	4	35,126	...	907	...	308	17,275
San Francisco-Oakland, Calif.	9	78,824	...	7,626	6	2,017	144,563
Other metro. areas	12	95,057	...	8,871	1	2,340	163,650
$1,000,000--$4,999,999							
United States, total	830	1,689,096	13.7	132,465	349	41,652	2,573,417
New England	40	79,330	...	5,474	8	1,643	102,617
Middle Atlantic	273	581,297	...	30,073	129	8,188	568,631
East North Central	192	384,846	...	30,484	94	8,962	600,536
West North Central	77	142,607	...	11,372	30	4,200	229,681
South Atlantic	69	132,648	...	14,228	16	5,095	275,450
East South Central	23	46,665	...	6,191	5	2,246	115,841
West South Central	52	102,677	...	11,772	22	4,509	234,865
Mountain	13	25,660	...	2,418	7	804	48,058
Pacific	91	193,366	...	20,453	38	6,005	397,738
14 metro. areas, total	424	911,789	10.6	53,936	200	14,412	1,043,387
New York-Northeastern New Jersey	186	412,464	...	18,831	76	4,760	352,678
Chicago, Ill.	65	148,401	...	9,577	24	2,445	181,836
Los Angeles, Calif.	22	41,890	...	3,019	11	898	58,537
Philadelphia, Pa.	30	58,706	...	2,226	26	701	40,345
Detroit, Mich.	23	54,348	...	4,263	21	1,039	88,639
Boston, Mass.	15	32,336	...	1,551	2	392	27,007
San Francisco-Oakland, Calif.	19	46,554	...	5,436	9	1,485	102,016
Pittsburgh, Pa.	9	18,636	...	1,619	2	440	36,323
St. Louis, Mo.	9	14,133	...	975	5	319	19,817
Washington, D. C.	12	27,438	...	1,923	...	547	37,802
Cleveland, Ohio	9	14,054	...	788	5	247	17,246
Baltimore, Md.	5	6,786	...	401	5	192	8,176
Minneapolis-St. Paul, Minn.	8	14,877	...	2,068	5	642	48,006
Buffalo, N. Y.	12	21,166	...	1,259	9	305	24,959
$500,000--$999,999							
United States, total	829	582,652	14.3	43,578	665	16,638	865,696
New England	38	26,013	...	2,099	25	652	32,703
Middle Atlantic	214	150,844	...	7,422	151	2,462	139,246
East North Central	197	137,995	...	11,426	171	3,966	226,336
West North Central	88	60,277	...	3,555	66	1,524	70,089
South Atlantic	83	59,501	...	6,198	35	2,816	130,500
East South Central	40	28,735	...	2,827	37	1,162	56,570
West South Central	63	44,858	...	3,775	57	1,914	79,084
Mountain	25	16,947	...	1,568	23	558	30,791
Pacific	81	57,482	...	4,708	100	1,584	100,377
14 metro. areas, total	323	224,614	9.8	11,962	307	3,826	234,493
New York-Northeastern New Jersey	133	93,174	...	4,268	93	1,296	81,024
Chicago, Ill.	46	32,129	...	1,955	52	557	37,165
Los Angeles, Calif.	24	16,356	...	1,101	32	390	22,754
Philadelphia, Pa.	21	14,811	...	628	22	229	11,578
Detroit, Mich.	17	11,886	...	674	23	203	14,493
Boston, Mass.	11	7,468	...	414	7	136	7,337
San Francisco-Oakland, Calif.	16	11,208	...	737	25	202	15,814
Pittsburgh, Pa.	7	4,952	...	209	4	68	3,260
St. Louis, Mo.	17	11,460	...	773	14	292	15,011
Washington, D. C.	3	2,077	...	135	3	49	2,638
Cleveland, Ohio	8	5,318	...	200	13	63	4,897
Baltimore, Md.	8	5,818	...	346	9	157	8,935
Minneapolis-St. Paul, Minn.	7	5,275	...	243	5	80	4,662
Buffalo, N. Y.	5	2,682	...	279	5	104	4,925
FARM PRODUCTS (EDIBLE)—Con.							
Dairy, poultry products--Continued							
$200,000--$499,999							
United States, total	1,534	487,804	13.7	32,641	1,454	13,782	653,280
New England	59	19,408	...	1,106	36	437	20,247
Middle Atlantic	386	121,939	...	5,795	327	2,030	111,420
East North Central	376	120,083	...	9,179	346	3,598	179,453
West North Central	188	57,807	...	3,177	199	1,514	62,509
South Atlantic	123	38,513	...	2,963	113	1,440	61,313
East South Central	89	29,194	...	2,173	97	1,226	44,081
West South Central	123	39,892	...	3,166	127	1,619	67,566
Mountain	65	20,803	...	1,981	68	857	40,904
Pacific	125	40,165	...	3,101	141	1,061	65,787
14 metro. areas, total	543	177,705	10.3	9,186	513	3,078	178,346
New York-Northeastern New Jersey	256	80,115	...	3,459	211	1,116	66,470
Chicago, Ill.	76	25,792	...	1,687	67	518	32,618
Los Angeles, Calif.	28	8,993	...	466	34	159	9,725
Philadelphia, Pa.	33	11,558	...	462	36	195	9,103
Detroit, Mich.	24	8,337	...	623	30	187	11,800
Boston, Mass.	26	8,805	...	505	11	171	8,767
San Francisco-Oakland, Calif.	17	5,438	...	447	27	104	9,047
Pittsburgh, Pa.	13	3,981	...	214	15	88	4,204
St. Louis, Mo.	21	7,613	...	359	24	162	7,107
Washington, D. C.	12	3,784	...	164	12	76	3,394
Cleveland, Ohio	11	4,380	...	270	16	87	5,351
Baltimore, Md.	10	3,618	...	160	16	71	3,122
Minneapolis-St. Paul, Minn.	8	2,643	...	187	9	80	4,070
Buffalo, N. Y.	8	2,648	...	183	5	64	3,568
Under $200,000							
United States, total	2,863	264,213	14.1	15,883	2,834	8,354	325,581
New England	122	10,475	...	751	99	352	14,211
Middle Atlantic	570	55,518	...	2,531	513	1,169	50,442
East North Central	804	74,505	...	4,576	843	2,248	91,729
West North Central	516	43,595	...	2,416	516	1,364	47,499
South Atlantic	178	17,872	...	1,218	147	766	25,728
East South Central	148	12,663	...	840	140	571	17,453
West South Central	214	17,844	...	1,315	222	870	31,045
Mountain	119	11,334	...	774	136	401	16,627
Pacific	192	20,407	...	1,462	218	613	30,847
14 metro. areas, total	766	75,525	10.8	3,423	764	1,503	69,009
New York-Northeastern New Jersey	323	31,896	...	1,168	296	500	23,580
Chicago, Ill.	113	10,947	...	628	120	234	12,144
Los Angeles, Calif.	53	5,730	...	328	61	128	6,939
Philadelphia, Pa.	51	5,433	...	178	46	102	3,964
Detroit, Mich.	46	4,399	...	177	55	79	3,279
Boston, Mass.	28	3,015	...	190	13	85	3,726
San Francisco-Oakland, Calif.	30	3,352	...	187	41	77	4,011
Pittsburgh, Pa.	16	1,482	...	86	17	27	1,389
St. Louis, Mo.	45	3,385	...	214	45	122	3,986
Washington, D. C.	4	350	...	14	3	11	610
Cleveland, Ohio	18	1,621	...	97	17	42	2,047
Baltimore, Md.	17	2,073	...	70	18	46	1,459
Minneapolis-St. Paul, Minn.	13	877	...	27	16	21	705
Buffalo, N. Y.	9	965	...	59	16	29	1,170
Fruits, vegetables (fresh), total	6,388	3,147,233	9.8	155,288	7,128	51,428	2,914,557
$5,000,000 and Over							
United States, total	44	370,939	5.9	11,752	21	3,292	242,816
Middle Atlantic	10	104,453	...	2,601	5	741	57,376
East North Central	15	121,028	...	3,512	10	799	67,438
West North Central	4	28,146	...	594	4	210	11,393
South Atlantic	4	26,170	...	566	...	192	11,248
Pacific	5	37,029	...	1,946	2	643	49,282
Other divisions	6	54,113	...	2,533	...	707	46,079
14 metro. areas, total	32	274,169	5.9	8,416	17	2,338	174,915
New York-Northeastern New Jersey	5	66,190	...	1,965	5	479	39,890
Chicago, Ill.	10	90,905	...	3,029	3	679	59,545
Other metro. areas	17	117,074	...	3,422	9	1,180	75,480

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
FARM PRODUCTS(EDIBLE)--Con.							
Fruits, vegetables (fresh)--Con.							
$1,000,000--$4,999,999							
United States, total...	709	1,336,916	9.5	67,769	611	19,529	1,223,531
New England	46	88,744	...	4,054	17	1,182	71,748
Middle Atlantic	161	299,713	...	13,206	156	3,413	238,252
East North Central	169	337,561	...	14,066	173	3,703	249,664
West North Central	70	132,357	...	8,718	45	2,737	164,088
South Atlantic	76	128,214	...	6,591	61	2,328	120,893
East South Central	24	50,455	...	2,358	20	956	41,504
West South Central	49	95,360	...	6,554	36	2,212	122,657
Mountain	18	25,847	...	1,608	22	445	26,805
Pacific	96	178,665	...	10,614	81	2,553	187,920
14 metro. areas, total.	318	617,131	8.6	26,832	339	6,783	476,030
New York-Northeastern New Jersey	85	161,928	...	8,004	74	1,875	145,552
Chicago, Ill.	61	119,041	...	4,087	80	942	72,488
Los Angeles, Calif.	33	65,345	...	3,785	24	851	66,074
Philadelphia, Pa.	20	39,707	...	1,532	27	453	24,963
Detroit, Mich.	11	28,003	...	905	17	220	15,024
Boston, Mass.	17	34,756	...	1,414	6	434	24,109
San Francisco-Oakland, Calif.	21	42,936	...	2,309	27	570	38,581
Pittsburgh, Pa.	15	24,956	...	821	20	326	18,526
St. Louis, Mo.	11	21,940	...	935	11	238	15,957
Washington, D. C.	3	6,622	...	214	8	90	4,566
Cleveland, Ohio	17	29,767	...	1,040	18	234	16,864
Baltimore, Md.	5	6,907	...	255	7	73	4,957
Minneapolis-St. Paul, Minn.	9	16,920	...	1,129	2	362	21,479
Buffalo, N. Y.	10	18,303	...	402	18	115	6,890
$500,000--$999,999							
United States, total...	890	619,748	10.8	34,655	962	11,328	637,427
New England	44	31,602	...	1,712	31	541	30,541
Middle Atlantic	220	151,434	...	7,916	249	2,505	148,172
East North Central	191	134,407	...	7,301	233	2,216	134,052
West North Central	78	54,320	...	3,080	64	983	55,435
South Atlantic	103	70,133	...	4,164	111	1,567	76,273
East South Central	37	25,938	...	1,432	40	597	25,597
West South Central	63	42,902	...	2,297	70	960	45,572
Mountain	40	28,059	...	1,734	35	606	33,654
Pacific	114	80,953	...	5,019	129	1,353	88,231
14 metro. areas, total.	410	286,620	9.6	14,826	514	4,464	274,675
New York-Northeastern New Jersey	107	73,559	...	3,594	112	1,063	69,959
Chicago, Ill.	59	43,396	...	2,422	88	669	45,132
Los Angeles, Calif.	35	24,836	...	1,314	55	362	23,398
Philadelphia, Pa.	19	12,153	...	732	26	273	13,095
Detroit, Mich.	24	16,145	...	789	38	263	15,781
Boston, Mass.	22	16,321	...	819	18	231	14,749
San Francisco-Oakland, Calif.	20	14,335	...	1,072	16	287	16,990
Pittsburgh, Pa.	24	16,663	...	894	37	313	16,705
St. Louis, Mo.	25	17,519	...	819	17	230	15,250
Washington, D. C.	14	9,958	...	754	9	258	13,888
Cleveland, Ohio	18	12,881	...	414	34	126	7,652
Baltimore, Md.	14	9,231	...	305	27	136	6,475
Minneapolis-St. Paul, Minn.	15	9,395	...	487	16	122	8,434
Buffalo, N. Y.	14	10,228	...	411	21	131	7,167
$200,000--$499,999							
United States, total...	1,691	540,637	11.2	27,764	2,024	10,442	530,623
New England	181	57,962	...	3,274	151	1,213	60,687
Middle Atlantic	495	158,705	...	7,565	617	2,678	146,534
East North Central	289	94,467	...	4,933	374	1,775	95,763
West North Central	103	32,126	...	1,750	117	660	33,848
South Atlantic	193	62,839	...	3,134	216	1,396	58,364
East South Central	87	27,442	...	1,498	109	716	29,452
West South Central	107	33,167	...	1,486	149	662	28,541
Mountain	64	19,872	...	1,050	74	415	20,693
Pacific	172	54,057	...	3,074	217	927	56,741
14 metro. areas, total.	753	242,903	10.1	12,165	837	4,158	232,831
New York-Northeastern New Jersey	260	83,289	...	4,152	278	1,332	79,573
Chicago, Ill.	78	26,069	...	1,365	103	441	26,634
Los Angeles, Calif.	63	18,838	...	1,028	97	343	20,458
Philadelphia, Pa.	64	20,346	...	781	96	297	14,780
Detroit, Mich.	31	10,209	...	478	48	162	8,841
Boston, Mass.	57	18,748	...	970	33	351	17,893
San Francisco-Oakland, Calif.	37	11,936	...	665	48	185	12,051
Pittsburgh, Pa.	29	9,693	...	445	45	170	8,213
St. Louis, Mo.	39	12,375	...	827	40	286	15,445
Washington, D. C.	13	4,151	...	176	15	78	3,370
Cleveland, Ohio	18	6,574	...	310	20	135	7,031
Baltimore, Md.	39	13,353	...	620	45	264	11,628
Minneapolis-St. Paul, Minn.	11	3,348	...	163	7	49	3,088
Buffalo, N. Y.	14	3,974	...	185	22	65	3,826
FARM PRODUCTS(EDIBLE)--Con.							
Fruits, vegetables (fresh)--Con.							
Under $200,000							
United States, total...	3,054	278,993	12.1	13,348	3,510	6,837	280,160
New England	268	24,656	...	1,153	280	583	23,482
Middle Atlantic	929	87,037	...	3,936	1,069	1,837	79,085
East North Central	476	43,598	...	1,871	574	901	38,816
West North Central	194	18,320	...	915	200	471	20,125
South Atlantic	387	30,686	...	1,730	421	978	35,916
East South Central	187	16,785	...	732	215	482	16,669
West South Central	169	15,934	...	719	185	480	16,169
Mountain	85	8,143	...	365	102	194	7,262
Pacific	359	33,834	...	1,927	464	911	42,636
14 metro. areas, total.	1,321	125,934	11.6	6,052	1,553	2,699	125,115
New York-Northeastern New Jersey	519	48,262	...	2,241	577	928	44,503
Chicago, Ill.	132	12,196	...	450	160	199	9,508
Los Angeles, Calif.	167	15,149	...	905	208	403	20,747
Philadelphia, Pa.	115	11,148	...	415	147	207	7,620
Detroit, Mich.	19	2,075	...	75	31	36	1,527
Boston, Mass.	85	8,413	...	454	88	211	8,970
San Francisco-Oakland, Calif.	60	6,277	...	302	96	129	6,651
Pittsburgh, Pa.	41	4,209	...	189	49	95	4,001
St. Louis, Mo.	56	5,997	...	377	51	160	7,774
Washington, D. C.	10	716	...	55	12	26	1,118
Cleveland, Ohio	26	2,843	...	124	33	47	2,555
Baltimore, Md.	43	3,695	...	229	50	112	4,554
Minneapolis-St. Paul, Minn.	23	2,163	...	66	21	34	1,812
Buffalo, N. Y.	25	2,791	...	170	30	112	3,775
BEER, WINES, DISTILLED SPIRITS							
Beer, ale	5,645	1,546,213	14.2	106,285	4,807	34,401	2,023,736
$1,000,000 and Over							
United States, total...	234	394,920	12.6	29,341	131	7,510	541,253
New England	37	64,931	...	4,883	8	1,349	89,017
Middle Atlantic	32	50,673	...	3,465	24	1,006	66,139
East North Central	69	114,893	...	10,394	21	2,281	191,079
West North Central	6	7,515	...	602	6	133	9,549
South Atlantic	21	33,159	...	2,107	29	609	33,840
East South Central	9	13,778	...	864	2	250	15,330
West South Central	18	30,477	...	1,923	7	570	39,881
Mountain	4	6,654	...	377	5	126	6,779
Pacific	38	72,840	...	4,726	29	1,186	89,639
14 metro. areas, total.	91	174,226	12.9	13,880	46	3,353	258,496
New York-Northeastern New Jersey	10	15,307	...	1,167	7	377	22,287
Chicago, Ill.	20	37,706	...	3,302	2	661	60,740
Los Angeles, Calif.	14	31,089	...	2,447	8	636	48,289
Detroit, Mich.	11	19,721	...	2,025	7	422	38,024
Boston, Mass.	10	26,023	...	1,953	1	504	35,063
San Francisco-Oakland, Calif.	7	11,868	...	781	9	193	14,911
Pittsburgh, Pa.	5	6,590	...	173	6	57	3,258
Washington, D. C.	4	8,484	...	603	...	137	9,206
Cleveland, Ohio	4	7,567	...	766	...	175	14,433
Other metro. areas	6	9,871	...	663	6	191	12,285
$500,000--$999,999							
United States, total...	535	363,972	14.2	26,617	384	7,778	493,514
New England	34	23,569	...	1,919	9	589	35,668
Middle Atlantic	109	72,801	...	5,318	70	1,661	105,314
East North Central	134	91,613	...	7,755	99	1,975	138,599
West North Central	45	29,704	...	1,901	29	547	34,323
South Atlantic	69	46,916	...	3,365	47	1,103	59,306
East South Central	20	13,938	...	1,000	13	346	18,077
West South Central	47	31,470	...	1,890	36	624	34,984
Mountain	29	19,538	...	1,158	28	336	22,864
Pacific	48	34,423	...	2,311	53	597	44,379
14 metro. areas, total.	120	83,757	14.6	6,396	85	1,833	127,680
New York-Northeastern New Jersey	23	16,250	...	1,535	6	521	36,161
Chicago, Ill.	12	8,197	...	716	12	157	12,910
Los Angeles, Calif.	10	7,294	...	544	5	142	10,909
Philadelphia, Pa.	10	6,140	...	374	8	99	6,815
Detroit, Mich.	13	9,287	...	766	12	195	14,167
Boston, Mass.	5	3,834	...	373	1	128	7,964
San Francisco-Oakland, Calif.	9	6,989	...	444	14	113	8,525
Pittsburgh, Pa.	16	10,153	...	413	16	135	7,091
St. Louis, Mo.	3	2,227	...	115	1	30	2,343
Washington, D. C.	4	2,669	...	166	2	39	2,907
Cleveland, Ohio	3	2,556	...	206	2	68	3,536
Buffalo, N. Y.	7	4,739	...	429	4	130	9,120
Other metro. areas	5	3,422	...	315	2	76	5,232

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
BEER, WINES, DISTILLED SPIRITS--Continued							
Beer, ale--Continued							
$200,000--$499,999							
United States, total...	1,539	473,561	14.6	31,729	1,245	10,914	605,879
New England	55	18,318	...	1,435	23	542	28,589
Middle Atlantic	334	104,467	...	6,604	315	2,466	129,523
East North Central	375	115,302	...	8,668	307	2,696	164,043
West North Central	201	60,026	...	4,155	158	1,403	78,422
South Atlantic	176	55,383	...	3,644	107	1,336	67,852
East South Central	64	19,218	...	1,133	54	508	20,416
West South Central	124	36,454	...	1,942	91	740	36,835
Mountain	72	21,450	...	1,130	61	391	22,066
Pacific	138	42,943	...	3,018	129	832	58,133
14 metro. areas, total.	299	94,609	14.2	6,495	279	2,187	129,038
New York-Northeastern New Jersey	32	10,272	...	830	18	308	19,749
Chicago, Ill.	50	15,728	...	1,262	37	372	24,541
Los Angeles, Calif.	14	4,318	...	318	8	110	6,911
Philadelphia, Pa.	60	18,943	...	1,247	55	408	23,117
Detroit, Mich.	13	4,338	...	366	21	100	6,594
Boston, Mass.	7	2,097	...	178	11	71	3,652
San Francisco-Oakland, Calif.	15	4,399	...	287	21	87	6,107
Pittsburgh, Pa.	65	20,048	...	838	79	377	16,456
St. Louis, Mo.	9	3,261	...	229	7	67	4,408
Washington, D. C.	10	3,589	...	272	4	81	4,957
Cleveland, Ohio	6	2,127	...	256	2	71	4,741
Minneapolis-St. Paul, Minn.	9	2,715	...	226	8	67	4,114
Buffalo, N. Y.	9	2,774	...	186	8	68	3,691
Under $200,000							
United States, total...	3,337	313,760	15.6	18,598	3,047	8,199	383,090
New England	71	7,586	...	680	38	300	14,519
Middle Atlantic	1,056	89,568	...	4,882	1,131	2,217	98,355
East North Central	740	72,005	...	4,577	652	1,818	91,356
West North Central	461	45,229	...	2,605	378	1,155	53,512
South Atlantic	300	30,016	...	1,991	221	906	41,892
East South Central	118	11,690	...	692	98	381	15,378
West South Central	267	24,786	...	1,192	199	698	26,343
Mountain	110	10,617	...	557	110	222	11,804
Pacific	214	22,263	...	1,422	220	502	29,931
14 metro. areas, total.	748	65,537	14.7	3,830	768	1,573	78,545
New York-Northeastern New Jersey	89	6,838	...	552	77	246	12,223
Chicago, Ill.	138	12,550	...	688	129	239	13,057
Los Angeles, Calif.	20	1,549	...	111	21	47	2,650
Philadelphia, Pa.	126	11,311	...	627	138	263	12,521
Detroit, Mich.	20	2,032	...	186	17	66	3,944
San Francisco-Oakland, Calif.	28	3,160	...	207	36	75	4,488
Pittsburgh, Pa.	241	19,291	...	672	287	336	13,086
St. Louis, Mo.	16	1,457	...	108	15	39	2,029
Cleveland, Ohio	13	1,086	...	114	5	45	2,349
Baltimore, Md.	13	1,090	...	88	8	36	1,383
Minneapolis-St. Paul, Minn.	15	2,119	...	127	12	58	3,251
Buffalo, N. Y.	22	2,336	...	243	20	84	5,394
Other metro. areas	7	718	...	107	3	39	2,170
Wines, distilled spirits, total	1,444	2,390,797	9.3	116,768	596	28,707	2,281,674
$5,000,000 and Over							
United States, total...	98	900,233	8.0	38,249	8	7,928	736,840
Middle Atlantic	33	372,324	...	17,686	...	3,675	336,161
East North Central	17	145,780	...	6,626	8	1,569	130,017
West North Central	8	67,714	...	2,214	...	420	43,098
South Atlantic	11	86,952	...	2,314	...	441	43,419
West South Central	12	82,766	...	2,099	...	433	36,250
Pacific	11	109,477	...	5,939	...	1,167	115,909
Other divisions	6	35,220	...	1,371	...	223	31,986
14 metro. areas	68	699,388	8.6	32,718	7	6,850	634,893
$1,000,000--$4,999,999							
United States, total...	551	1,198,717	9.2	59,416	170	14,651	1,155,019
New England	58	127,460	...	7,857	7	1,304	151,537
Middle Atlantic	83	197,042	...	12,862	15	3,009	255,352
East North Central	111	226,230	...	10,312	38	2,703	197,554
West North Central	52	107,092	...	4,793	19	1,307	89,923
South Atlantic	73	168,024	...	7,423	30	1,703	145,741
BEER, WINES, DISTILLED SPIRITS--Continued							
Wines, distilled spirits--Con.							
$1,000,000--$4,999,999--Con.							
East South Central	30	61,594	...	2,079	23	541	39,684
West South Central	48	101,636	...	3,618	26	1,083	66,376
Mountain	23	44,490	...	2,012	5	546	39,206
Pacific	73	165,149	...	8,460	7	1,855	169,646
14 metro. areas, total.	184	434,312	10.6	24,571	34	6,049	492,308
New York-Northeastern New Jersey	40	98,417	...	6,724	10	1,550	134,013
Chicago, Ill.	32	65,840	...	3,420	15	914	65,582
Los Angeles, Calif.	20	49,837	...	2,917	...	692	63,680
Philadelphia, Pa.	5	13,387	...	796	1	163	17,588
Boston, Mass.	14	35,956	...	1,991	...	471	41,243
San Francisco-Oakland, Calif.	23	51,893	...	2,742	3	572	51,278
St. Louis, Mo.	14	26,853	...	1,419	...	447	26,622
Washington, D. C.	11	34,335	...	1,556	...	327	31,909
Cleveland, Ohio	5	8,459	...	207	...	70	3,542
Baltimore, Md.	8	20,242	...	1,167	4	333	24,839
Minneapolis-St. Paul, Minn.	3	8,662	...	298	...	152	6,606
Buffalo, N. Y.	9	20,431	...	1,334	1	358	25,406
$500,000--$999,999							
United States, total...	256	187,467	11.9	11,397	92	3,377	232,037
New England	29	21,474	...	1,480	2	451	30,153
Middle Atlantic	23	16,646	...	1,323	4	367	29,203
East North Central	74	52,597	...	3,082	28	886	62,210
West North Central	17	12,942	...	792	4	209	14,595
South Atlantic	22	16,931	...	846	11	315	20,679
East South Central	17	12,882	...	609	8	180	13,304
West South Central	17	12,734	...	704	6	214	12,478
Mountain	12	8,300	...	353	10	179	6,866
Pacific	45	32,961	...	2,208	19	576	42,549
14 metro. areas, total.	73	53,590	13.9	3,792	28	1,065	80,231
New York-Northeastern New Jersey	18	12,980	...	1,036	3	254	20,683
Chicago, Ill.	24	17,476	...	1,019	10	269	22,211
Los Angeles, Calif.	5	3,889	...	324	2	90	6,776
San Francisco-Oakland, Calif.	15	11,399	...	830	11	228	16,010
Baltimore, Md.	3	2,510	...	188	...	71	3,998
Other metro. areas	8	5,336	...	395	2	153	10,553
$200,000--$499,999							
United States, total...	230	77,139	15.0	5,139	124	1,757	105,204
New England	13	4,427	...	358	7	139	6,480
Middle Atlantic	43	13,910	...	1,197	19	351	23,866
East North Central	77	25,820	...	1,597	49	517	30,845
West North Central	11	3,747	...	281	2	113	5,660
South Atlantic	18	6,152	...	422	11	162	9,229
East South Central	6	1,952	...	106	5	54	2,003
West South Central	8	2,798	...	151	10	76	3,605
Mountain	16	5,361	...	278	6	105	5,419
Pacific	38	12,972	...	749	15	240	18,097
14 metro. areas, total.	107	35,119	17.2	2,556	50	766	50,449
New York-Northeastern New Jersey	35	11,393	...	987	17	271	18,836
Chicago, Ill.	25	8,822	...	524	15	142	10,094
Los Angeles, Calif.	6	2,196	...	130	1	39	3,112
Philadelphia, Pa.	4	1,101	...	105	...	27	1,987
Detroit, Mich.	4	946	...	79	3	30	1,762
San Francisco-Oakland, Calif.	11	3,671	...	169	7	54	3,679
St. Louis, Mo.	8	2,567	...	227	2	89	4,743
Washington, D. C.	4	1,173	...	55	1	22	1,325
Cleveland, Ohio	5	1,680	...	141	3	44	2,572
Other metro. areas	5	1,570	...	139	1	48	2,339
Under $200,000							
United States, total...	309	27,241	21.6	2,567	202	994	52,574
New England	10	643	...	66	3	26	1,367
Middle Atlantic	85	6,155	...	762	39	279	14,697
East North Central	88	8,313	...	675	60	281	13,881
West North Central	10	464	...	49	5	21	940
South Atlantic	22	1,939	...	121	17	71	2,592
East South Central	5	342	...	47	3	19	1,059
West South Central	5	532	...	24	1	10	426
Mountain	13	1,362	...	72	9	38	2,000
Pacific	71	7,491	...	751	65	249	15,606

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
BEER, WINES, DISTILLED SPIRITS--Continued							
Wines, distilled spirits--Continued							
Under $200,000--Con.							
14 metro. areas, total..	181	15,731	23.4	1,628	115	585	32,952
New York-Northeastern New Jersey	67	4,916	...	655	27	237	12,485
Chicago, Ill.	22	1,874	...	183	14	75	3,879
Los Angeles, Calif.	9	1,134	...	81	9	27	1,688
Philadelphia, Pa.	7	395	...	49	2	11	1,031
Detroit, Mich.	8	796	...	45	8	14	891
Boston, Mass.	5	309	...	36	2	10	740
San Francisco-Oakland, Calif.	34	3,582	...	396	30	128	8,298
St. Louis, Mo.	4	293	...	29	2	9	505
Cleveland, Ohio	17	1,673	...	116	12	55	2,602
Baltimore, Md.	3	352	...	8	5	3	120
Other metro. areas	5	407	...	30	4	16	713
DRUGS, CHEMICALS, ALLIED PRODUCTS							
Drugs (general line), total	303	848,870	11.9	65,836	37	22,127	1,251,532
$5,000,000 and Over							
United States, total	42	312,072	12.0	24,736	...	7,969	462,231
Middle Atlantic	12	91,332	...	6,834	...	2,072	128,280
East North Central	10	73,192	...	5,831	...	1,734	105,831
West North Central	6	39,270	...	3,148	...	1,150	59,750
Pacific	7	63,707	...	5,109	...	1,586	98,748
Other divisions	7	44,571	...	3,814	...	1,427	69,622
14 metro. areas	28	222,870	11.7	17,675	...	5,590	334,560
$1,000,000--$4,999,999							
United States, total	211	504,327	11.8	38,559	25	13,197	743,152
New England	17	38,030	...	3,056	...	1,053	55,055
Middle Atlantic	28	70,915	...	5,182	4	1,737	98,611
East North Central	32	81,195	...	6,306	7	2,106	123,952
West North Central	18	44,550	...	3,594	2	1,303	70,273
South Atlantic	47	108,405	...	8,176	5	2,662	152,770
East South Central	17	40,330	...	3,174	4	1,140	60,551
West South Central	26	62,940	...	4,789	1	1,763	97,773
Mountain	14	26,407	...	1,983	2	701	38,263
Pacific	12	31,555	...	2,299	...	732	45,904
14 metro. areas, total..	37	98,531	11.5	7,483	12	2,481	145,910
New York-Northeastern New Jersey	9	23,190	...	1,744	2	610	35,285
Chicago, Ill.	5	16,658	...	1,254	4	414	25,778
Philadelphia, Pa.	3	7,028	...	554	...	178	11,520
Washington, D. C.	3	9,199	...	677	...	216	11,296
Baltimore, Md.	4	9,416	...	795	5	253	13,139
Other metro. areas	13	33,040	...	2,459	1	810	48,892
$500,000--$999,999							
United States, total	37	28,257	12.1	2,237	4	835	40,526
New England	4	3,095	...	250	1	110	4,768
Middle Atlantic	10	7,390	...	644	2	220	11,625
East North Central	5	3,805	...	311	...	129	5,697
West North Central	3	2,363	...	180	...	61	3,036
South Atlantic	6	4,435	...	353	...	116	6,303
West South Central	6	4,945	...	322	1	141	5,984
Other divisions	3	2,224	...	177	...	58	3,113
14 metro. areas	9	6,668	11.3	454	2	159	8,004
Under $500,000							
United States, total	13	4,214	11.9	304	8	126	5,623
Middle Atlantic	9	3,043	...	204	5	82	3,909
Other divisions	4	1,171	...	100	3	44	1,714
14 metro. areas	7	2,423	10.1	138	5	51	2,646
Proprietary medicines, toiletries, total	784	202,936	29.8	24,609	546	7,672	499,404
$5,000,000 and Over							
United States	4	36,119	34.9	4,099	...	1,040	92,467
DRUGS, CHEMICALS--Con.							
Proprietary medicines, toiletries--Con.							
$5,000,000 and Over--Con.							
14 metro. areas	4	36,119	34.9	4,099	...	1,040	92,467
$1,000,000--$4,999,999							
United States, total	32	66,363	34.5	8,853	6	2,473	168,339
Middle Atlantic	13	26,169	...	4,397	1	1,421	81,909
East North Central	8	18,422	...	2,439	3	508	46,922
Pacific	8	17,500	...	1,568	2	404	30,234
Other divisions	3	4,272	...	449	...	140	9,274
14 metro. areas	29	61,115	35.1	8,427	4	2,347	160,209
$500,000--$999,999							
United States, total	46	31,617	23.7	3,727	21	951	68,873
New England	4	2,584	...	185	3	63	3,390
Middle Atlantic	19	13,704	...	2,468	6	574	43,518
East North Central	8	6,086	...	472	5	119	9,880
South Atlantic	3	1,956	...	137	...	46	2,888
West South Central	5	3,114	...	187	4	69	3,834
Pacific	3	1,613	...	122	1	35	2,572
Other divisions	4	2,560	...	156	2	45	2,791
14 metro. areas, total..	27	19,330	31.6	2,932	10	692	53,116
New York-Northeastern New Jersey	15	11,066	...	2,340	1	523	41,128
Chicago, Ill.	3	2,479	...	225	2	44	5,355
Other metro. areas	9	5,785	...	367	7	125	6,633
$200,000--$499,999							
United States, total	112	35,404	24.0	4,117	69	1,469	89,383
Middle Atlantic	44	13,243	...	1,803	16	636	41,557
East North Central	17	5,698	...	725	13	205	15,567
West North Central	7	2,456	...	336	3	126	6,360
South Atlantic	7	2,136	...	153	8	92	3,100
East South Central	5	1,756	...	166	2	82	3,140
West South Central	12	3,571	...	334	11	121	7,597
Pacific	13	4,271	...	391	12	133	8,054
Other divisions	7	2,273	...	209	4	74	4,008
14 metro. areas, total..	63	19,807	29.0	2,683	35	904	61,512
New York-Northeastern New Jersey	35	10,472	...	1,559	14	529	36,846
Chicago, Ill.	8	2,764	...	468	4	130	11,752
Los Angeles, Calif.	3	1,047	...	101	5	44	2,008
Detroit, Mich.	3	812	...	31	6	12	891
San Francisco-Oakland, Calif.	4	1,172	...	159	1	46	3,168
Other metro. areas	10	3,540	...	365	5	143	6,847
Under $200,000							
United States, total	590	33,433	26.4	3,813	450	1,739	80,342
New England	28	1,749	...	185	22	93	3,525
Middle Atlantic	190	11,255	...	1,546	105	639	32,998
East North Central	132	7,262	...	934	104	390	19,678
West North Central	49	2,454	...	264	36	154	5,362
South Atlantic	48	2,880	...	235	44	127	4,455
East South Central	21	1,020	...	109	16	51	2,130
West South Central	42	2,801	...	143	50	75	2,912
Mountain	11	479	...	37	8	21	652
Pacific	69	3,533	...	360	65	189	8,630
14 metro. areas, total..	349	19,010	30.7	2,552	232	1,109	54,890
New York-Northeastern New Jersey	145	8,613	...	1,230	76	491	26,419
Chicago, Ill.	52	3,125	...	470	36	186	10,266
Los Angeles, Calif.	44	1,996	...	266	38	151	6,672
Philadelphia, Pa.	15	1,196	...	144	12	52	2,864
Detroit, Mich.	17	573	...	48	14	30	966
Boston, Mass.	4	168	...	26	4	8	306
San Francisco-Oakland, Calif.	7	366	...	29	8	19	657
Pittsburgh, Pa.	5	97	...	20	2	16	513
St. Louis, Mo.	13	617	...	66	11	33	1,344
Washington, D. C.	6	319	...	19	5	10	290
Cleveland, Ohio	11	488	...	72	10	20	1,177
Baltimore, Md.	8	538	...	39	9	26	781
Minneapolis-St. Paul, Minn.	15	573	...	71	6	36	1,313
Buffalo, N. Y.	7	341	...	52	1	31	1,322

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRUGS, CHEMICALS--Con.							
Retailer cooperatives-specialty lines	17	6,551	9.3	374	1	138	7,154
Drug sundries, total	1,012	271,976	18.5	19,708	755	6,409	378,411
$1,000,000 and Over							
United States, total	26	133,143	17.7	6,180	8	1,615	119,784
Middle Atlantic	9	22,823	...	2,570	...	646	50,804
East North Central	5	86,633	...	2,194	2	573	40,904
Pacific	5	7,462	...	462	3	133	9,231
Other divisions	7	16,225	...	954	3	263	18,845
14 metro. areas	17	118,927	17.9	4,899	4	1,246	93,772
$500,000--$999,999							
United States, total	51	35,361	20.7	4,002	20	1,211	72,883
Middle Atlantic	20	13,526	...	1,630	5	425	28,990
East North Central	11	7,976	...	1,035	5	365	17,900
West North Central	3	2,400	...	218	1	59	3,720
South Atlantic	3	1,939	...	172	...	68	2,990
West South Central	3	1,649	...	98	2	44	1,964
Pacific	8	5,806	...	610	7	167	11,826
Other divisions	3	2,065	...	239	...	83	5,493
14 metro. areas, total	32	22,990	21.0	2,557	8	698	46,108
New York-Northeastern New Jersey	13	9,305	...	1,085	1	285	19,252
Chicago, Ill.	5	3,419	...	394	...	126	6,737
Philadelphia, Pa.	3	1,965	...	342	1	76	6,708
San Francisco-Oakland, Calif.	3	2,445	...	299	1	73	5,922
Other metro. areas	8	5,856	...	437	5	138	7,489
$200,000--$499,999							
United States, total	172	53,454	17.0	4,737	140	1,556	88,136
New England	9	3,003	...	278	5	103	5,295
Middle Atlantic	64	19,259	...	1,823	43	557	34,169
East North Central	28	8,650	...	836	25	250	14,803
West North Central	12	3,681	...	412	5	114	7,079
South Atlantic	12	3,501	...	294	8	109	5,696
West South Central	27	8,850	...	582	36	229	11,409
Pacific	14	4,268	...	340	9	114	6,335
Other divisions	6	2,242	...	172	9	80	3,350
14 metro. areas, total	95	29,540	18.3	2,659	71	776	49,217
New York-Northeastern New Jersey	52	15,491	...	1,304	40	386	23,988
Chicago, Ill.	13	4,311	...	374	16	108	6,868
Los Angeles, Calif.	6	1,929	...	198	3	67	3,726
Philadelphia, Pa.	4	1,338	...	102	3	33	1,818
Boston, Mass.	3	999	...	88	2	26	1,694
San Francisco-Oakland, Calif.	4	1,174	...	54	3	19	1,097
St. Louis, Mo.	3	1,028	...	125	...	28	1,791
Buffalo, N. Y.	3	1,109	...	170	...	54	3,816
Other metro. areas	7	2,161	...	244	4	55	4,419
Under $200,000							
United States, total	763	50,018	20.8	4,789	587	2,027	97,608
New England	38	2,598	...	348	16	146	6,724
Middle Atlantic	255	15,964	...	1,651	188	676	32,756
East North Central	135	8,956	...	1,014	93	398	20,149
West North Central	52	3,516	...	313	38	125	6,633
South Atlantic	52	3,689	...	339	42	169	6,261
East South Central	27	1,653	...	121	34	53	2,449
West South Central	77	5,485	...	341	70	167	7,437
Mountain	16	1,458	...	93	12	45	1,918
Pacific	111	6,699	...	569	94	248	13,281
14 metro. areas, total	441	27,309	22.7	2,902	330	1,151	58,150
New York-Northeastern New Jersey	196	11,903	...	1,189	143	466	23,571
Chicago, Ill.	44	2,886	...	379	31	130	7,616
Los Angeles, Calif.	64	3,195	...	320	51	139	7,371
Philadelphia, Pa.	26	1,745	...	176	28	84	3,488
Detroit, Mich.	16	1,200	...	107	10	42	2,066
Boston, Mass.	18	1,057	...	171	7	68	3,261
San Francisco-Oakland, Calif.	21	1,719	...	152	19	60	2,950
Pittsburgh, Pa.	7	594	...	64	6	25	1,065
St. Louis, Mo.	12	439	...	68	6	29	1,565
Washington, D. C.	3	228	...	22	2	7	373
Cleveland, Ohio	13	1,134	...	145	10	54	2,723
Baltimore, Md.	5	419	...	20	4	13	452
Minneapolis-St. Paul, Minn.	10	462	...	46	10	13	851
Buffalo, N. Y.	6	328	...	43	3	21	798

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRUGS, CHEMICALS--Con.							
Industrial chemicals, total	965	535,080	14.5	40,338	432	9,661	731,166
$5,000,000 and Over							
United States, total	17	154,748	9.3	8,548	3	1,815	148,816
Middle Atlantic	10	100,171	...	6,058	3	1,208	101,687
Pacific	4	27,421	...	1,914	...	512	37,044
Other divisions	3	27,156	...	576	...	95	10,085
14 metro. areas	13	121,140	10.4	7,445	3	1,615	128,731
$1,000,000--$4,999,999							
United States, total	106	213,968	14.3	15,649	17	3,439	283,733
New England	15	24,622	...	1,296	...	303	20,233
Middle Atlantic	49	99,928	...	7,961	10	1,433	138,064
East North Central	18	38,449	...	2,863	5	710	54,102
West North Central	5	10,222	...	937	2	281	19,468
South Atlantic	6	14,430	...	406	...	111	8,284
West South Central	5	6,465	...	503	...	162	8,604
Pacific	5	14,360	...	1,098	...	275	25,250
Other divisions	3	5,492	...	585	...	164	9,728
14 metro. areas, total	72	156,068	14.7	11,856	14	2,352	213,203
New York-Northeastern New Jersey	42	83,785	...	6,954	9	1,209	120,994
Chicago, Ill.	9	20,513	...	1,332	5	329	25,436
Philadelphia, Pa.	4	10,503	...	571	...	145	10,079
Detroit, Mich.	3	8,568	...	856	...	157	14,288
Boston, Mass.	6	11,966	...	586	...	151	9,169
Other metro. areas	8	20,733	...	1,557	...	361	33,237
$500,000--$999,999							
United States, total	107	74,833	18.5	6,870	16	1,619	122,552
New England	12	8,578	...	811	4	127	13,431
Middle Atlantic	37	26,117	...	2,333	6	463	38,170
East North Central	13	8,126	...	727	2	183	14,549
West North Central	13	9,015	...	1,025	1	276	19,537
South Atlantic	8	6,019	...	686	1	169	11,970
East South Central	3	(x)	...	(x)	1	(x)	(x)
West South Central	9	6,305	...	471	...	121	7,732
Mountain	2	(x)	...	(x)	...	(x)	(x)
Pacific	10	7,022	...	568	1	200	12,761
14 metro. areas, total	63	44,543	18.8	4,097	12	847	71,535
New York-Northeastern New Jersey	32	22,426	...	1,940	6	376	31,778
Chicago, Ill.	4	2,387	...	173	...	27	2,739
Los Angeles, Calif.	3	2,390	...	223	...	92	5,422
Boston, Mass.	7	5,278	...	547	4	74	9,175
San Francisco-Oakland, Calif.	5	3,325	...	313	1	72	6,016
Minneapolis-St. Paul, Minn.	3	2,269	...	272	1	57	4,778
Other metro. areas	9	6,468	...	629	...	149	11,627
$200,000--$499,999							
United States, total	174	55,502	17.4	4,935	62	1,250	88,823
New England	14	4,958	...	418	5	100	7,224
Middle Atlantic	80	25,033	...	2,268	31	499	38,064
East North Central	22	7,243	...	679	8	183	13,725
West North Central	13	4,670	...	557	1	153	9,863
South Atlantic	12	3,438	...	346	...	93	6,501
West South Central	19	5,788	...	365	9	138	8,026
Pacific	8	2,578	...	165	6	39	2,818
Other divisions	6	1,794	...	137	2	45	2,602
14 metro. areas, total	97	31,210	18.1	2,838	34	643	49,891
New York-Northeastern New Jersey	58	17,926	...	1,604	21	327	26,911
Chicago, Ill.	8	2,789	...	222	1	54	5,346
Los Angeles, Calif.	4	1,150	...	73	2	21	1,370
Philadelphia, Pa.	6	2,306	...	251	2	45	4,072
Boston, Mass.	5	1,617	...	130	4	30	2,205
Pittsburgh, Pa.	4	1,257	...	134	1	49	2,079
Other metro. areas	12	4,165	...	424	3	117	7,908
Under $200,000							
United States, total	561	36,029	25.3	4,336	334	1,538	87,242
New England	44	2,181	...	257	26	92	4,863
Middle Atlantic	232	15,374	...	2,105	131	686	42,304
East North Central	87	5,105	...	629	53	234	11,898
West North Central	32	1,885	...	262	18	81	4,908
South Atlantic	50	4,001	...	431	27	169	9,023
East South Central	11	730	...	82	7	33	1,561
West South Central	34	2,546	...	188	24	95	4,563
Mountain	7	327	...	17	6	8	315
Pacific	64	3,880	...	365	42	140	7,807

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
DRUGS, CHEMICALS--Con.							
Industrial chemicals--Continued							
Under $200,000--Con.							
14 metro. areas, total..	342	21,618	26.7	2,869	203	967	57,110
New York-Northeastern New Jersey	183	11,466	...	1,687	106	561	33,245
Chicago, Ill.	31	1,888	...	327	19	110	6,256
Los Angeles, Calif.	32	1,733	...	148	25	61	3,612
Philadelphia, Pa.	20	1,714	...	147	10	39	3,168
Detroit, Mich.	7	282	...	37	3	12	829
Boston, Mass.	16	1,036	...	143	11	40	2,634
San Francisco-Oakland, Calif.	8	339	...	38	5	16	751
Pittsburgh, Pa.	4	449	...	34	3	13	711
St. Louis, Mo.	14	957	...	117	6	42	2,163
Washington, D. C.	4	488	...	39	4	11	862
Cleveland, Ohio.	12	598	...	46	7	28	945
Baltimore, Md.	4	251	...	17	1	9	348
Minneapolis-St. Paul, Minn.	3	87	...	8	3	1	50
Buffalo, N. Y.	4	330	...	81	...	24	1,536
Paints, varnishes, total	1,267	220,436	22.6	27,856	741	8,505	519,814
$1,000,000 and Over							
United States, total....	25	39,979	20.0	5,346	...	1,383	98,208
Middle Atlantic	8	11,002	...	914	...	191	17,361
East North Central	5	9,257	...	2,023	...	508	33,993
West North Central	4	6,288	...	647	...	211	12,432
South Atlantic	5	5,656	...	710	...	142	12,485
Other divisions	3	7,776	...	1,052	...	331	21,937
14 metro. areas	11	15,799	17.0	2,009	...	447	35,572
$500,000--$999,999							
United States, total....	64	42,731	22.9	5,641	11	1,621	105,840
New England	5	3,902	...	501	...	136	9,394
Middle Atlantic	17	11,207	...	1,294	7	398	23,588
East North Central	15	9,661	...	1,511	...	468	30,295
West North Central	8	5,275	...	762	...	206	14,245
South Atlantic	6	3,669	...	473	1	117	9,352
West South Central	6	4,368	...	507	...	161	9,359
Pacific	4	2,796	...	323	3	56	4,356
Other divisions	3	1,853	...	270	...	79	5,251
14 metro. areas, total..	27	18,536	23.0	2,217	10	632	42,801
New York-Northeastern New Jersey	6	4,080	...	391	7	115	6,851
Chicago, Ill.	5	2,969	...	405	...	155	8,962
Boston, Mass.	3	2,353	...	299	...	67	5,707
Cleveland, Ohio.	3	2,322	...	350	...	100	7,221
Buffalo, N. Y.	3	2,101	...	201	...	73	4,535
Other metro. areas	7	4,711	...	571	3	122	9,525
$200,000--$499,999							
United States, total....	226	67,530	23.2	9,104	78	2,668	164,707
New England	20	6,103	...	988	...	325	18,185
Middle Atlantic	60	18,592	...	2,395	26	682	41,986
East North Central	69	20,227	...	2,787	21	795	50,906
West North Central	20	6,454	...	1,146	5	317	19,315
South Atlantic	20	6,319	...	683	6	203	13,239
East South Central	5	1,205	...	138	...	38	1,748
West South Central	11	2,990	...	304	5	110	6,508
Mountain	5	1,407	...	203	2	78	4,450
Pacific	16	4,233	...	460	13	120	8,370
14 metro. areas, total..	111	33,226	22.9	4,358	47	1,211	80,662
New York-Northeastern New Jersey	36	10,925	...	1,289	16	354	23,872
Chicago, Ill.	15	4,187	...	596	6	173	12,520
Los Angeles, Calif.	10	2,564	...	330	6	86	5,901
Philadelphia, Pa.	3	913	...	166	1	58	3,355
Detroit, Mich.	6	1,895	...	253	3	66	4,217
San Francisco-Oakland, Calif.	3	816	...	33	6	9	719
Pittsburgh, Pa.	4	1,352	...	245	2	61	4,008
St. Louis, Mo.	4	1,460	...	321	...	77	4,605
Cleveland, Ohio.	10	2,592	...	332	1	91	6,500
Baltimore, Md.	7	2,513	...	216	3	75	4,524
Minneapolis-St. Paul, Minn.	7	2,182	...	391	2	106	7,726
Other metro. areas	6	1,827	...	186	1	53	2,715

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
DRUGS, CHEMICALS--Con.							
Paints, varnishes--Continued							
Under $200,000							
United States, total...	952	70,196	23.2	7,765	652	2,833	151,059
New England	53	4,551	...	599	22	213	11,251
Middle Atlantic	276	20,556	...	2,117	186	773	39,990
East North Central	246	18,037	...	2,177	150	747	40,945
West North Central	68	4,974	...	478	58	214	9,410
South Atlantic	70	5,590	...	655	48	231	12,509
East South Central	34	2,338	...	290	15	127	5,595
West South Central	53	3,896	...	398	41	163	8,475
Mountain	21	1,743	...	203	14	77	4,296
Pacific	131	8,511	...	848	118	288	18,588
14 metro. areas, total.	495	37,533	22.7	4,070	337	1,385	78,939
New York-Northeastern New Jersey	156	11,770	...	1,120	104	396	21,161
Chicago, Ill.	82	6,056	...	837	44	253	14,819
Los Angeles, Calif.	41	3,045	...	324	35	111	7,969
Philadelphia, Pa.	37	2,773	...	313	28	108	5,782
Detroit, Mich.	26	2,260	...	244	19	83	5,792
Boston, Mass.	18	1,717	...	217	3	77	4,316
San Francisco-Oakland, Calif.	33	2,368	...	218	32	66	4,333
Pittsburgh, Pa.	10	779	...	80	6	30	1,461
St. Louis, Mo.	15	978	...	81	13	39	1,590
Washington, D. C.	7	771	...	72	3	26	1,369
Cleveland, Ohio.	28	1,736	...	208	13	67	3,675
Baltimore, Md.	13	1,064	...	110	12	38	1,832
Minneapolis-St. Paul, Minn.	13	1,104	...	104	14	41	1,996
Buffalo, N. Y.	16	1,112	...	142	11	50	2,844
TOBACCO							
Tobacco and products (exc. leaf), total..	2,877	2,490,226	5.2	74,586	2,609	25,877	1,411,956
$5,000,000 and Over							
United States, total...	50	378,630	5.2	13,219	9	3,742	227,493
New England	4	29,113	...	1,258	...	397	22,518
Middle Atlantic	16	127,634	...	4,588	5	1,279	83,370
East North Central	11	84,338	...	2,511	...	628	44,244
West North Central	5	35,209	...	1,202	...	375	16,987
South Atlantic	8	59,230	...	2,404	2	705	38,507
Other divisions	6	43,106	...	1,256	2	358	21,867
14 metro. areas, total.	30	238,116	4.4	7,416	7	2,012	124,905
New York-Northeastern New Jersey	10	88,030	...	2,765	...	772	52,930
Chicago, Ill.	5	38,947	...	1,096	...	290	20,571
Other metro. areas	15	111,139	...	3,555	7	950	51,404
$1,000,000--$4,999,999							
United States, total...	681	1,285,178	4.9	38,035	518	12,588	722,189
New England	52	102,444	...	2,544	20	899	47,302
Middle Atlantic	176	335,680	...	8,911	169	2,915	167,572
East North Central	154	294,453	...	10,394	106	3,120	194,400
West North Central	51	90,398	...	2,715	43	948	52,731
South Atlantic	69	131,384	...	4,165	44	1,432	76,320
East South Central	32	64,747	...	1,810	26	706	34,047
West South Central	54	97,633	...	2,593	29	941	53,742
Mountain	17	33,622	...	1,137	8	479	22,667
Pacific	76	134,817	...	3,766	73	1,148	73,408
14 metro. areas, total.	256	533,783	4.3	14,438	243	4,267	269,849
New York-Northeastern New Jersey	80	163,635	...	3,609	76	1,034	66,960
Chicago, Ill.	35	67,951	...	2,185	23	589	44,333
Los Angeles, Calif.	19	34,168	...	731	21	232	14,027
Philadelphia, Pa.	23	41,704	...	1,111	33	418	18,928
Detroit, Mich.	14	34,482	...	1,221	15	325	23,343
Boston, Mass.	11	27,281	...	545	5	183	9,269
San Francisco-Oakland, Calif.	15	31,031	...	857	22	229	16,520
Pittsburgh, Pa.	10	20,327	...	784	11	239	15,514
St. Louis, Mo.	8	19,630	...	540	1	178	10,290
Washington, D. C.	5	14,112	...	495	6	146	8,471
Cleveland, Ohio.	12	27,441	...	1,011	12	249	17,346
Baltimore, Md.	9	21,281	...	556	7	173	9,656
Minneapolis-St. Paul, Minn.	7	12,887	...	289	4	112	5,360
Buffalo, N. Y.	8	17,853	...	504	7	160	9,832

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
TOBACCO--Continued							
Tobacco and products (exc. leaf)--Con.							
$500,000--$999,999							
United States, total....	688	487,449	5.4	14,275	594	5,467	277,780
New England.....	77	53,450	...	1,539	38	590	29,869
Middle Atlantic.....	129	92,849	...	2,499	117	937	49,042
East North Central.....	168	120,405	...	3,727	142	1,333	69,635
West North Central.....	83	58,861	...	1,864	76	721	36,061
South Atlantic.....	76	53,982	...	1,728	72	678	33,904
East South Central.....	23	16,550	...	480	29	227	9,229
West South Central.....	63	43,501	...	1,097	53	482	21,622
Mountain.....	28	18,205	...	515	20	204	10,351
Pacific.....	41	29,646	...	826	47	295	18,067
14 metro. areas, total..	174	124,752	4.5	3,118	174	1,168	62,731
New York-Northeastern New Jersey.....	48	33,515	...	697	47	246	14,011
Chicago, Ill.....	28	20,409	...	487	31	179	9,500
Los Angeles, Calif.....	8	6,096	...	176	8	71	4,475
Philadelphia, Pa.....	13	9,907	...	250	13	102	4,498
Detroit, Mich.....	15	10,201	...	260	12	74	4,358
Boston, Mass.....	15	10,581	...	383	10	133	7,685
San Francisco-Oakland, Calif.....	6	4,706	...	61	12	23	1,343
Pittsburgh, Pa.....	5	3,205	...	84	6	35	1,616
St. Louis, Mo.....	6	4,458	...	145	3	71	3,523
Washington, D. C.....	4	2,736	...	81	5	23	1,475
Cleveland, Ohio.....	6	4,601	...	165	7	60	3,212
Baltimore, Md.....	8	5,508	...	161	11	77	3,553
Minneapolis-St. Paul, Minn..	5	3,672	...	72	3	37	1,674
Buffalo, N. Y.....	7	5,157	...	96	6	37	1,808
$200,000--$499,999							
United States, total....	809	269,415	5.5	7,049	851	3,046	139,652
New England.....	71	22,889	...	589	56	253	11,187
Middle Atlantic.....	222	74,086	...	1,846	248	768	34,124
East North Central.....	132	44,405	...	1,246	135	523	24,760
West North Central.....	72	23,141	...	716	70	309	14,079
South Atlantic.....	77	24,902	...	661	91	311	14,370
East South Central.....	39	14,228	...	332	50	172	6,932
West South Central.....	104	34,683	...	868	108	404	17,225
Mountain.....	29	10,340	...	304	23	127	6,181
Pacific.....	63	20,741	...	487	70	179	10,794
14 metro. areas, total..	223	73,608	4.7	1,671	262	676	33,297
New York-Northeastern New Jersey.....	69	23,472	...	425	89	155	8,373
Chicago, Ill.....	16	5,131	...	179	19	59	3,335
Los Angeles, Calif.....	10	3,240	...	54	12	25	1,523
Philadelphia, Pa.....	29	9,153	...	218	39	100	4,188
Detroit, Mich.....	11	4,007	...	57	17	23	1,187
Boston, Mass.....	18	5,892	...	177	14	71	3,431
San Francisco-Oakland, Calif.....	11	3,390	...	69	16	28	1,267
Pittsburgh, Pa.....	20	7,109	...	213	20	94	4,179
St. Louis, Mo.....	7	1,859	...	38	6	17	763
Cleveland, Ohio.....	7	2,368	...	36	6	17	725
Baltimore, Md.....	9	2,867	...	73	11	31	1,448
Buffalo, N. Y.....	9	3,142	...	64	8	24	1,090
Other metro. areas.....	7	1,978	...	68	5	32	1,788
Under $200,000							
United States, total....	649	69,554	7.2	2,008	637	1,034	44,842
New England.....	58	5,853	...	135	51	74	2,873
Middle Atlantic.....	213	21,568	...	488	239	271	12,301
East North Central.....	110	12,289	...	508	102	210	9,052
West North Central.....	61	6,590	...	222	56	122	4,905
South Atlantic.....	64	7,730	...	220	55	119	4,856
East South Central.....	15	1,698	...	35	15	29	975
West South Central.....	63	6,780	...	174	54	106	4,072
Mountain.....	23	2,674	...	95	23	41	2,349
Pacific.....	42	4,372	...	131	42	62	3,459
14 metro. areas, total..	242	23,894	6.8	696	256	331	16,000
New York-Northeastern New Jersey.....	84	8,019	...	259	89	120	5,975
Chicago, Ill.....	19	1,877	...	145	14	53	2,710
Los Angeles, Calif.....	15	1,681	...	47	15	23	1,100
Philadelphia, Pa.....	38	3,642	...	78	48	31	2,069
Detroit, Mich.....	13	1,357	...	27	14	16	711
Boston, Mass.....	14	1,686	...	38	11	24	884
Pittsburgh, Pa.....	5	569	...	4	7	2	80
St. Louis, Mo.....	15	1,687	...	34	15	22	701
Cleveland, Ohio.....	6	444	...	5	4	3	175
Baltimore, Md.....	9	915	...	21	10	12	335
Buffalo, N. Y.....	16	1,663	...	18	18	16	557
Other metro. areas.....	8	354	...	20	11	9	703

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL							
Clothing, furnishings (general line), total	338	160,556	13.1	11,811	330	3,431	217,727
$1,000,000 and Over							
United States, total...	35	74,602	12.4	5,712	29	1,357	100,553
New England.....	4	11,937	...	925	2	234	10,047
Middle Atlantic.....	13	29,485	...	2,029	13	385	39,180
East North Central.....	6	14,367	...	1,172	3	332	20,535
East South Central.....	4	7,222	...	381	7	105	7,505
Other divisions.....	8	11,591	...	1,205	4	301	23,286
14 metro. areas.....	22	47,007	13.2	3,710	18	785	64,029
$500,000--$999,999							
United States, total...	53	35,397	13.4	2,663	37	754	49,099
Middle Atlantic.....	15	9,536	...	832	9	211	14,322
East North Central.....	4	2,639	...	135	7	30	2,269
West North Central.....	4	2,320	...	258	...	84	5,397
South Atlantic.....	8	5,323	...	454	9	123	8,511
East South Central.....	7	4,372	...	235	5	74	3,746
West South Central.....	7	5,374	...	409	...	123	7,801
Pacific.....	4	2,863	...	165	2	47	3,388
Other divisions.....	4	2,970	...	175	5	62	3,665
14 metro. areas.....	17	11,006	15.5	950	10	254	17,573
$200,000--$499,999							
United States, total...	114	35,650	13.5	2,493	118	915	48,834
New England.....	9	2,701	...	187	3	49	3,414
Middle Atlantic.....	30	9,177	...	543	39	223	11,492
East North Central.....	21	6,680	...	631	14	201	12,239
West North Central.....	8	2,708	...	174	6	42	3,435
South Atlantic.....	21	7,438	...	519	29	250	10,370
East South Central.....	11	2,640	...	151	13	58	2,805
West South Central.....	9	2,740	...	200	5	68	3,439
Other divisions.....	5	1,566	...	88	9	24	1,640
14 metro. areas, total.	49	15,458	13.9	1,011	58	343	20,137
New York-Northeastern New Jersey.....	17	5,349	...	354	20	153	7,824
Chicago, Ill.....	5	1,735	...	165	5	51	2,875
Los Angeles, Calif.....	3	994	...	40	7	11	713
Philadelphia, Pa.....	4	1,166	...	34	10	18	735
Boston, Mass.....	6	1,848	...	156	1	36	2,800
Pittsburgh, Pa.....	3	875	...	49	4	14	923
St. Louis, Mo.....	4	1,213	...	98	...	21	2,060
Other metro. areas.....	7	2,278	...	115	11	39	2,207
Under $200,000							
United States, total...	136	14,907	14.1	943	146	405	19,241
New England.....	8	938	...	45	6	21	865
Middle Atlantic.....	71	6,874	...	431	75	170	8,675
East North Central.....	20	2,296	...	187	22	80	3,514
West North Central.....	5	679	...	55	3	23	1,104
South Atlantic.....	11	1,429	...	71	14	36	1,605
East South Central.....	9	1,185	...	61	13	36	1,408
West South Central.....	8	1,085	...	74	8	32	1,683
Other divisions.....	4	421	...	19	5	7	387
14 metro. areas, total.	87	8,789	16.3	627	94	248	21,341
New York-Northeastern New Jersey.....	50	4,322	...	328	52	122	6,736
Chicago, Ill.....	8	885	...	106	10	42	2,002
Philadelphia, Pa.....	14	1,739	...	64	18	28	1,168
Boston, Mass.....	3	264	...	25	2	11	472
St. Louis, Mo.....	3	447	...	47	...	19	883
Baltimore, Md.....	3	396	...	13	6	5	250
Other metro. areas.....	6	736	...	44	6	21	830
Men's, boys' clothing, furnishings, total..	1,410	391,835	14.3	29,089	1,226	7,913	543,842
$1,000,000 and Over							
United States, total...	65	156,783	13.0	11,773	14	2,684	212,018
Middle Atlantic.....	47	123,030	...	9,337	14	2,081	164,730
East North Central.....	9	17,238	...	1,224	...	353	27,714
Other divisions.....	9	16,515	...	1,214	...	250	19,574
14 metro. areas, total.	57	139,637	12.9	10,489	14	2,384	186,549
New York-Northeastern New Jersey.....	40	111,146	...	8,294	11	1,871	147,900
Chicago, Ill.....	5	10,164	...	712	...	222	16,261
Other metro. areas.....	12	18,327	...	1,483	3	291	22,388

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Men's, boys' clothing, furnishings--Con.							
$500,000--$999,999							
United States, total	102	70,570	15.0	5,592	61	1,356	101,413
New England	4	2,894	...	210	...	54	4,439
Middle Atlantic	45	31,885	...	2,482	33	361	45,487
East North Central	23	15,553	...	1,281	7	278	23,150
West North Central	8	5,071	...	338	3	57	5,051
South Atlantic	6	4,193	...	331	2	144	5,261
East South Central	3	1,892	...	104	3	45	1,800
West South Central	5	2,881	...	296	...	80	5,180
Pacific	8	6,201	...	550	13	137	11,045
14 metro. areas, total	78	55,000	15.0	4,457	51	1,038	82,083
New York-Northeastern New Jersey	38	26,754	...	2,189	27	449	39,660
Chicago, Ill.	12	8,373	...	748	1	157	13,346
San Francisco-Oakland, Calif.	6	4,815	...	444	11	118	9,032
Pittsburgh, Pa.	4	2,708	...	168	4	80	3,327
St. Louis, Mo.	5	3,079	...	242	...	41	4,082
Cleveland, Ohio	3	1,781	...	88	2	18	1,990
Baltimore, Md.	3	2,401	...	241	2	102	4,045
Other metro. areas	7	5,089	...	337	4	73	6,601
$200,000--$499,999							
United States, total	291	92,540	15.3	7,284	235	2,120	140,303
New England	20	6,780	...	701	4	193	13,260
Middle Atlantic	144	45,993	...	3,544	123	958	67,323
East North Central	45	15,085	...	1,154	35	314	22,899
West North Central	21	6,608	...	422	17	144	8,112
South Atlantic	22	6,816	...	604	18	210	10,833
East South Central	6	1,809	...	155	4	44	2,975
West South Central	5	1,082	...	40	4	22	828
Mountain	4	1,296	...	88	4	28	1,570
Pacific	24	7,071	...	576	26	207	12,503
14 metro. areas, total	228	73,303	15.7	5,837	179	1,651	111,928
New York-Northeastern New Jersey	112	35,457	...	2,685	80	677	50,152
Chicago, Ill.	22	7,740	...	519	15	147	10,728
Los Angeles, Calif.	9	2,794	...	288	9	116	6,695
Philadelphia, Pa.	10	3,545	...	368	18	103	7,233
Boston, Mass.	17	5,869	...	615	4	167	10,122
San Francisco-Oakland, Calif.	9	2,635	...	222	7	67	4,605
Pittsburgh, Pa.	11	3,588	...	242	16	86	4,704
St. Louis, Mo.	8	2,276	...	184	8	57	3,599
Cleveland, Ohio	6	1,838	...	178	4	44	3,554
Baltimore, Md.	11	3,232	...	289	9	110	5,099
Minneapolis-St. Paul, Minn.	6	1,933	...	81	6	26	1,536
Other metro. areas	7	2,396	...	166	3	51	3,901
Under $200,000							
United States, total	952	71,942	15.0	4,440	916	1,753	90,108
New England	68	5,024	...	313	47	123	5,549
Middle Atlantic	531	38,810	...	2,324	506	906	47,857
East North Central	138	11,222	...	730	127	254	13,863
West North Central	35	3,161	...	196	30	80	3,667
South Atlantic	71	5,326	...	275	81	112	5,448
East South Central	19	1,811	...	139	20	61	2,753
West South Central	24	1,903	...	164	27	72	3,822
Mountain	4	294	...	7	4	4	145
Pacific	62	4,391	...	292	74	141	7,004
14 metro. areas, total	739	54,972	15.1	3,424	706	1,316	69,591
New York-Northeastern New Jersey	412	29,201	...	1,859	389	686	38,090
Chicago, Ill.	73	6,082	...	388	64	137	7,254
Los Angeles, Calif.	36	2,209	...	100	41	57	3,028
Philadelphia, Pa.	60	4,545	...	200	61	95	4,314
Detroit, Mich.	12	899	...	51	11	15	1,004
Boston, Mass.	35	2,568	...	216	23	80	3,873
San Francisco-Oakland, Calif.	16	1,501	...	162	15	68	2,269
Pittsburgh, Pa.	18	1,923	...	85	23	43	1,776
St. Louis, Mo.	15	1,127	...	71	13	27	1,140
Washington, D. C.	4	461	...	47	2	15	903
Cleveland, Ohio	16	1,608	...	85	20	31	1,679
Baltimore, Md.	30	1,776	...	81	35	32	1,509
Minneapolis-St. Paul, Minn.	8	904	...	40	8	16	787
Buffalo, N. Y.	4	168	...	39	1	14	965
DRY GOODS, APPAREL--Con.							
Women's, children's clothing, furnishings, total	1,386	417,181	15.4	32,008	1,170	8,104	587,574
$1,000,000 and Over							
United States, total	76	156,475	14.4	11,778	31	2,244	199,492
New England	4	11,088	...	641	3	152	12,337
Middle Atlantic	52	108,184	...	8,315	15	1,458	134,792
East North Central	12	23,087	...	1,934	6	406	35,260
Other divisions	8	14,116	...	888	7	228	17,103
14 metro. areas, total	68	137,512	15.0	10,824	26	1,999	180,980
New York-Northeastern New Jersey	49	100,902	...	8,151	15	1,432	131,672
Chicago, Ill.	8	16,589	...	1,345	6	261	24,498
Other metro. areas	11	20,021	...	1,328	5	306	24,810
$500,000--$999,999							
United States, total	121	83,393	15.3	6,854	83	1,552	126,358
New England	12	7,797	...	653	2	147	11,551
Middle Atlantic	69	46,740	...	4,204	45	909	80,198
East North Central	11	8,406	...	613	7	150	10,317
West North Central	8	5,199	...	452	4	128	8,698
South Atlantic	6	4,594	...	228	10	56	3,185
Pacific	11	7,887	...	521	11	116	8,800
Other divisions	4	2,770	...	183	4	46	3,609
14 metro. areas, total	103	70,991	15.2	5,871	67	1,289	108,894
New York-Northeastern New Jersey	58	39,263	...	3,754	30	743	71,423
Chicago, Ill.	6	4,332	...	242	5	48	4,062
Philadelphia, Pa.	6	4,201	...	240	9	93	4,965
Boston, Mass.	10	6,663	...	521	2	110	8,967
San Francisco-Oakland, Calif.	5	3,881	...	298	6	57	4,682
St. Louis, Mo.	3	1,982	...	107	...	30	1,866
Other metro. areas	15	10,669	...	709	15	208	12,929
$200,000--$499,999							
United States, total	334	108,803	15.4	8,329	283	2,306	156,608
New England	29	9,945	...	865	8	222	15,727
Middle Atlantic	178	56,896	...	3,923	168	1,060	72,102
East North Central	39	12,882	...	961	37	255	18,087
West North Central	25	9,083	...	843	16	264	15,801
South Atlantic	19	5,861	...	408	19	149	8,199
East South Central	7	2,109	...	84	7	39	1,718
West South Central	6	1,979	...	105	4	36	2,171
Mountain	4	1,221	...	102	5	24	1,405
Pacific	27	8,827	...	1,038	19	257	21,398
14 metro. areas, total	275	89,636	15.6	7,036	232	1,887	131,598
New York-Northeastern New Jersey	152	49,003	...	3,528	131	911	64,667
Chicago, Ill.	30	9,958	...	804	24	193	14,687
Los Angeles, Calif.	11	4,016	...	631	10	149	12,847
Philadelphia, Pa.	12	3,432	...	206	18	72	3,878
Boston, Mass.	26	8,736	...	733	8	190	13,225
San Francisco-Oakland, Calif.	5	1,439	...	127	4	37	2,431
Pittsburgh, Pa.	9	2,762	...	150	12	63	2,826
St. Louis, Mo.	11	3,882	...	400	2	122	7,356
Baltimore, Md.	6	1,637	...	80	10	29	1,684
Minneapolis-St. Paul, Minn.	8	2,947	...	293	5	90	5,834
Other metro. areas	5	1,824	...	84	8	31	2,163
Under $200,000							
United States, total	855	68,510	17.5	5,047	773	2,002	105,116
New England	46	3,910	...	306	30	144	6,533
Middle Atlantic	536	41,252	...	3,120	482	1,143	65,316
East North Central	86	8,163	...	534	89	235	11,224
West North Central	23	2,238	...	208	17	96	3,683
South Atlantic	36	3,632	...	213	38	86	4,207
East South Central	14	1,023	...	80	6	41	1,635
West South Central	12	1,198	...	87	10	46	1,966
Mountain	12	800	...	52	12	23	1,075
Pacific	90	6,294	...	447	89	188	9,477
14 metro. areas, total	736	58,937	17.5	4,331	658	1,641	90,427
New York-Northeastern New Jersey	476	35,864	...	2,837	409	1,012	60,051
Chicago, Ill.	45	4,406	...	309	42	113	6,028
Los Angeles, Calif.	59	4,073	...	273	59	123	5,609
Philadelphia, Pa.	34	2,673	...	136	40	66	2,375
Detroit, Mich.	9	1,031	...	59	8	43	1,911
Boston, Mass.	31	2,763	...	191	18	78	3,515
San Francisco-Oakland, Calif.	27	2,108	...	163	28	61	3,522
Pittsburgh, Pa.	8	972	...	42	11	17	805
St. Louis, Mo.	8	796	...	62	5	27	1,363
Cleveland, Ohio	15	1,224	...	70	18	35	1,491
Baltimore, Md.	11	1,543	...	113	9	35	2,177
Minneapolis-St. Paul, Minn.	8	881	...	43	8	17	885
Buffalo, N. Y.	5	603	...	33	3	14	695

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Furs (dressed), fur clothing, total.....	535	152,656	10.8	7,089	517	1,751	141,169
$1,000,000 and Over							
United States.....	32	57,903	7.9	1,812	18	350	34,495
14 metro. areas.....	32	57,903	7.9	1,812	18	350	34,495
$500,000--$999,999							
United States, total...	44	30,779	11.2	1,680	35	349	34,131
Middle Atlantic.....	34	23,953	...	1,180	27	250	24,912
East North Central.....	5	3,315	...	271	5	52	4,852
Other divisions.....	5	3,511	...	229	3	47	4,367
14 metro. areas, total.	41	28,473	11.1	1,542	35	320	31,744
New York-Northeastern New Jersey.....	30	21,097	...	1,033	25	218	22,350
Chicago, Ill.....	5	3,315	...	271	5	52	4,852
Other metro. areas.....	6	4,061	...	238	5	50	4,542
$200,000--$499,999							
United States, total...	115	35,221	12.4	2,115	96	534	39,666
New England.....	7	2,177	...	126	1	35	2,520
Middle Atlantic.....	73	22,819	...	1,198	54	281	22,691
East North Central.....	23	7,087	...	602	26	157	10,370
Pacific.....	7	1,900	...	84	8	23	1,924
Other divisions.....	5	1,238	...	105	7	38	2,161
14 metro. areas, total.	110	33,918	12.3	2,031	89	502	37,961
New York-Northeastern New Jersey.....	71	22,067	...	1,133	52	267	21,587
Chicago Ill.....	19	5,764	...	319	24	74	4,812
Boston, Mass.....	7	2,177	...	126	1	35	2,520
San Francisco-Oakland, Calif.....	3	741	...	29	3	8	755
Other metro. areas.....	10	3,169	...	424	9	118	8,287
Under $200,000							
United States, total...	344	28,753	14.2	1,482	368	518	32,877
New England.....	16	1,510	...	106	8	41	2,420
Middle Atlantic.....	232	18,026	...	729	253	256	15,388
East North Central.....	52	5,428	...	396	60	126	9,446
West North Central.....	13	1,438	...	95	15	41	2,073
Pacific.....	31	2,351	...	156	32	54	3,550
14 metro. areas, total.	334	27,769	13.9	1,368	357	467	30,800
New York-Northeastern New Jersey.....	218	16,986	...	659	239	217	13,578
Chicago, Ill.....	40	4,195	...	268	49	85	7,006
Los Angeles, Calif.....	18	1,372	...	107	20	38	2,604
Philadelphia, Pa.....	8	751	...	37	9	16	842
Detroit, Mich.....	4	357	...	21	2	7	628
Boston, Mass.....	15	1,472	...	106	7	41	2,420
San Francisco-Oakland, Calif.....	10	715	...	42	8	12	777
Cleveland, Ohio.....	6	487	...	38	8	15	892
Minneapolis-St. Paul, Minn.	8	1,125	...	71	11	28	1,583
Buffalo, N. Y.....	3	152	...	...	4	...	...
Other metro. areas.....	4	157	...	19	...	8	470
Millinery, millinery supplies, total.....	469	102,360	18.1	9,566	406	2,780	177,655
$1,000,000 and Over							
United States.....	9	24,641	13.0	1,424	1	304	30,862
14 metro. areas.....	9	24,641	13.0	1,424	1	304	30,862
$500,000--$999,999							
United States, total...	30	21,366	17.1	1,995	25	479	33,273
Middle Atlantic.....	24	17,139	...	1,390	22	336	23,069
East North Central.....	3	2,203	...	418	...	95	7,290
Other divisions.....	3	2,024	...	187	3	48	2,914
14 metro. areas.....	30	21,366	17.1	1,995	25	479	33,273
$200,000--$499,999							
United States, total...	101	31,680	20.1	3,553	79	1,003	64,691
Middle Atlantic.....	70	22,542	...	2,483	56	666	45,682
East North Central.....	13	3,958	...	350	18	110	5,991
West North Central.....	5	1,484	...	227	2	57	3,893
West South Central.....	4	895	...	100	1	42	1,987
Pacific.....	6	1,783	...	253	2	78	4,683
Other divisions.....	3	1,018	...	140	...	50	2,455
DRY GOODS, APPAREL--Con.							
Millinery, millinery supplies--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total.	93	29,537	20.0	3,25[illegible]	75	907	59,679
New York-Northeastern New Jersey.....	68	21,929	...	2,415	55	629	44,162
Chicago, Ill.....	9	2,774	...	209	13	70	3,808
San Francisco-Oakland, Calif.....	3	950	...	167	...	54	3,148
Other metro. areas.....	13	3,884	...	467	7	154	8,561
Under $200,000							
United States, total...	329	24,673	21.6	2,594	301	994	48,829
New England.....	10	595	...	53	7	25	971
Middle Atlantic.....	197	15,011	...	1,540	189	577	30,078
East North Central.....	49	3,602	...	445	38	155	7,438
West North Central.....	25	1,986	...	224	20	95	4,058
South Atlantic.....	6	254	...	14	6	8	279
East South Central.....	3	339	...	15	3	7	289
West South Central.....	7	626	...	45	8	29	981
Mountain.....	7	671	...	72	6	23	1,150
Pacific.....	25	1,589	...	186	24	75	3,585
14 metro. areas, total.	286	21,252	21.7	2,280	263	858	43,031
New York-Northeastern New Jersey.....	183	13,567	...	1,443	165	525	28,084
Chicago, Ill.....	26	1,977	...	318	20	105	5,192
Los Angeles, Calif.....	14	769	...	107	11	46	2,146
Philadelphia, Pa.....	6	709	...	4[illegible]	15	31	1,126
Detroit, Mich.....	8	515	...	22	8	11	382
Boston, Mass.....	8	546	...	50	5	23	921
San Francisco-Oakland, Calif.....	8	591	...	54	11	23	976
Pittsburgh, Pa.....	3	362	...	43	2	16	693
St. Louis, Mo.....	10	855	...	96	8	34	1,503
Cleveland, Ohio.....	6	417	...	36	4	11	692
Minneapolis-St. Paul, Minn.	7	576	...	56	6	28	1,141
Buffalo, N. Y.....	4	242	...	2	5	2	45
Other metro. areas.....	3	126	...	7	3	3	130
Shoes, other footwear, total.....	637	247,388	13.4	17,041	516	4,210	294,161
$1,000,000 and Over							
United States, total...	59	115,697	12.9	8,330	18	1,734	133,089
New England.....	19	47,391	...	3,030	...	550	45,528
Middle Atlantic.....	19	29,697	...	2,290	6	462	37,579
East North Central.....	5	10,455	...	813	...	220	14,485
South Atlantic.....	6	9,977	...	754	...	162	10,735
Other divisions.....	10	18,177	...	1,443	12	340	24,762
14 metro. areas, total.	41	77,737	12.5	5,344	10	1,032	88,734
New York-Northeastern New Jersey.....	13	18,425	...	1,441	3	262	23,491
Boston, Mass.....	16	38,078	...	2,249	...	390	35,245
Other metro. areas.....	12	21,234	...	1,654	7	380	29,998
$500,000--$999,999							
United States, total...	82	56,020	14.5	4,246	62	1,072	74,747
New England.....	11	6,929	...	539	1	137	8,920
Middle Atlantic.....	21	14,481	...	1,182	18	237	18,982
East North Central.....	11	7,407	...	437	16	120	8,139
West North Central.....	8	5,874	...	523	...	174	9,274
South Atlantic.....	19	13,419	...	897	19	252	17,850
West South Central.....	3	2,023	...	129	3	39	2,632
Pacific.....	6	3,880	...	353	4	81	5,362
Other divisions.....	3	2,007	...	186	1	32	3,588
14 metro. areas, total.	61	42,137	14.4	3,074	46	779	51,497
New York-Northeastern New Jersey.....	17	11,677	...	911	13	186	14,993
Chicago, Ill.....	6	3,936	...	189	8	60	3,666
St. Louis, Mo.....	6	4,327	...	409	...	122	5,234
Baltimore, Md.....	10	7,233	...	390	9	119	6,474
Other metro. areas.....	22	14,964	...	1,175	16	292	21,130
$200,000--$499,999							
United States, total...	151	47,930	13.4	3,168	103	873	58,939
New England.....	25	7,916	...	674	4	129	10,856
Middle Atlantic.....	56	17,901	...	1,063	45	290	20,717
East North Central.....	19	6,304	...	459	18	115	7,861
West North Central.....	19	5,998	...	319	11	105	6,233
South Atlantic.....	12	3,939	...	180	9	72	3,913
East South Central.....	4	945	...	64	1	21	1,110
West South Central.....	3	981	...	165	4	55	3,008
Mountain.....	3	732	...	71	1	33	1,376
Pacific.....	10	3,214	...	173	10	53	3,865

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Shoes, other footwear--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total.	110	35,157	13.2	2,248	75	570	41,754
New York-Northeastern New Jersey	30	9,284	...	629	10	145	12,276
Chicago, Ill.	8	3,017	...	236	4	52	4,319
Philadelphia, Pa.	13	4,416	...	206	19	64	3,792
Detroit, Mich.	3	713	...	70	3	16	956
Boston, Mass.	19	5,871	...	489	2	91	7,794
Pittsburgh, Pa.	5	1,652	...	75	9	29	1,770
St. Louis, Mo.	13	4,014	...	190	8	63	3,860
Minneapolis-St. Paul, Minn.	4	1,317	...	88	2	28	1,533
Other metro. areas	15	4,873	...	265	18	82	5,454
Under $200,000							
United States, total...	345	27,741	13.1	1,297	333	531	27,386
New England	100	7,797	...	415	78	132	7,852
Middle Atlantic	140	11,796	...	507	159	226	11,193
East North Central	31	2,390	...	163	20	63	3,475
West North Central	17	1,482	...	60	17	20	1,230
South Atlantic	13	1,165	...	30	13	20	635
West South Central	14	984	...	33	13	18	739
Pacific	18	1,337	...	57	19	28	1,576
Other divisions	12	790	...	32	14	24	686
14 metro. areas, total.	258	20,802	13.1	954	255	373	20,798
New York-Northeastern New Jersey	83	6,693	...	290	86	134	7,154
Chicago, Ill.	12	842	...	49	7	21	1,265
Los Angeles, Calif.	14	1,097	...	54	15	27	1,541
Philadelphia, Pa.	46	3,802	...	138	64	62	2,632
Detroit, Mich.	3	269	...	2	3	2	45
Boston, Mass.	75	5,743	...	330	57	98	6,387
St. Louis, Mo.	12	960	...	47	9	14	910
Baltimore, Md.	5	467	...	4	6	2	120
Minneapolis-St. Paul, Minn.	3	368	...	11	4	5	285
Other metro. areas	5	561	...	29	4	8	459
Work clothing, total.	196	42,777	11.0	2,062	206	665	39,771
$1,000,000 and Over							
United States	5	7,961	8.8	291	3	54	5,970
$500,000--$999,999							
United States, total...	13	7,703	8.4	300	18	78	5,333
Middle Atlantic	5	2,846	...	123	6	27	2,225
West North Central	3	1,804	...	28	6	14	576
Other divisions	5	3,053	...	149	6	37	2,532
$200,000--$499,999							
United States, total...	53	16,343	12.4	977	46	299	17,938
New England	4	1,117	...	58	4	20	1,076
Middle Atlantic	19	5,639	...	363	20	102	6,185
East North Central	9	2,845	...	138	4	44	2,621
West North Central	4	1,308	...	82	4	15	1,557
South Atlantic	7	2,011	...	104	6	39	1,956
Pacific	5	1,523	...	92	4	23	1,513
Other divisions	5	1,900	...	140	4	56	3,030
14 metro. areas, total.	29	8,585	12.7	531	28	139	9,540
New York-Northeastern New Jersey	12	3,276	...	242	11	54	3,870
Chicago, Ill.	3	777	...	24	1	9	451
Other metro. areas	14	4,532	...	265	16	76	5,219
Under $200,000							
United States, total...	125	10,770	12.5	494	139	234	10,530
New England	11	931	...	23	11	10	429
Middle Atlantic	38	3,375	...	98	48	50	2,128
East North Central	21	1,630	...	96	21	37	2,356
South Atlantic	19	1,503	...	79	19	47	1,644
East South Central	5	609	...	26	4	15	570
West South Central	8	800	...	70	7	30	1,447
Pacific	13	1,166	...	46	19	22	875
Other divisions	10	756	...	56	10	23	1,081
14 metro. areas, total.	71	6,035	12.2	217	86	104	4,489
New York-Northeastern New Jersey	25	2,257	...	69	32	38	1,515
Chicago, Ill.	8	704	...	39	7	16	861
Los Angeles, Calif.	6	433	...	15	10	7	259
Philadelphia, Pa.	7	672	...	15	10	8	344
Boston, Mass.	4	299	...	3	4	3	71
San Francisco-Oakland, Calif.	5	548	...	28	7	13	568
St. Louis, Mo.	3	232	...	11	4	5	176
Cleveland, Ohio	4	284	...	10	5	4	194
Baltimore, Md.	4	241	...	14	4	4	214
Other metro. areas	5	373	...	13	3	6	287
DRY GOODS, APPAREL--Con.							
Dry goods (general line), total	174	446,919	13.1	35,930	61	9,723	668,844
$5,000,000 and Over							
United States	16	218,253	12.0	16,318	...	4,409	313,266
$1,000,000--$4,999,999							
United States, total...	91	192,015	14.5	17,309	13	4,590	313,609
Middle Atlantic	21	40,118	...	3,381	5	860	59,688
East North Central	9	20,705	...	1,738	3	465	29,140
West North Central	10	22,414	...	1,823	...	542	32,527
South Atlantic	13	27,850	...	2,523	...	626	51,271
East South Central	12	25,380	...	2,373	...	654	42,881
West South Central	12	31,720	...	2,867	...	807	50,569
Pacific	10	17,094	...	2,019	5	488	37,119
Other divisions	4	6,734	...	585	...	148	10,414
14 metro. areas, total.	31	61,478	16.7	5,624	7	1,372	96,181
New York-Northeastern New Jersey	12	21,179	...	1,657	4	354	27,398
Philadelphia, Pa.	4	7,950	...	749	...	255	14,219
San Francisco-Oakland, Calif.	4	8,042	...	1,454	3	362	26,462
Other metro. areas	11	24,307	...	1,764	...	401	28,102
$500,000--$999,999							
United States, total...	43	30,871	12.0	1,934	31	588	34,742
New England	5	3,308	...	296	1	77	4,033
Middle Atlantic	9	6,807	...	241	6	60	4,322
South Atlantic	10	6,977	...	476	9	136	8,748
East South Central	8	5,564	...	305	3	116	5,832
West South Central	5	4,037	...	311	12	97	5,853
Pacific	3	1,809	...	153	...	58	3,031
Other divisions	3	2,369	...	152	...	44	2,923
14 metro. areas	17	11,890	12.0	755	7	200	12,321
Under $500,000							
United States, total...	24	5,780	12.4	369	17	136	7,227
Middle Atlantic	5	1,533	...	132	5	54	2,686
East North Central	4	609	...	25	3	10	503
South Atlantic	9	2,785	...	178	8	58	3,317
East South Central	3	444	...	19	1	9	415
Other divisions	3	409	...	15	...	5	306
14 metro. areas	8	1,130	8.5	46	8	13	817
Hosiery, underwear, total	659	193,021	10.9	10,570	583	3,103	203,996
$1,000,000 and Over							
United States, total...	43	76,231	9.6	4,134	33	942	82,508
Middle Atlantic	36	64,569	...	3,409	23	799	66,062
Other divisions	7	11,662	...	725	10	143	16,446
$500,000--$999,999							
United States, total...	55	35,597	11.5	2,189	42	622	40,872
Middle Atlantic	39	25,791	...	1,530	33	447	28,321
East North Central	7	4,378	...	343	3	90	6,830
South Atlantic	3	1,776	...	128	1	36	2,495
Other divisions	6	3,652	...	188	5	49	3,226
14 metro. areas, total.	48	31,223	11.5	1,947	39	559	36,289
New York-Northeastern New Jersey	28	18,808	...	1,268	26	369	23,658
Chicago, Ill.	5	3,133	...	262	2	75	4,945
Philadelphia, Pa.	8	4,912	...	171	6	59	2,916
Other metro. areas	7	4,370	...	246	5	56	4,770
$200,000--$499,999							
United States, total...	147	48,279	11.0	2,483	137	799	46,574
Middle Atlantic	110	35,508	...	1,585	103	517	29,555
East North Central	11	4,120	...	414	10	125	7,178
West North Central	5	1,603	...	79	6	30	1,836
South Atlantic	6	2,089	...	113	4	31	2,013
East South Central	6	1,845	...	99	3	34	1,784
West South Central	5	1,840	...	107	9	36	2,275
Pacific	4	1,274	...	86	2	26	1,933

See footnotes at end of table.

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Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Hosiery, underwear--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total.	126	41,099	10.8	2,044	119	624	37,455
New York-Northeastern New Jersey	80	25,423	...	1,022	74	274	18,392
Chicago, Ill.	7	2,638	...	326	4	97	5,627
Philadelphia, Pa.	24	8,078	...	420	23	180	8,295
Baltimore, Md.	4	1,452	...	70	4	19	1,173
Other metro. areas	11	3,508	...	206	14	54	3,968
Under $200,000							
United States, total...	414	32,914	13.1	1,764	371	740	34,042
New England	16	1,354	...	64	12	27	1,179
Middle Atlantic	254	21,103	...	1,015	231	415	19,454
East North Central	57	4,196	...	245	49	104	4,955
West North Central	12	1,240	...	101	11	31	1,742
South Atlantic	32	2,034	...	135	31	67	2,547
East South Central	14	779	...	46	14	38	1,033
Pacific	20	1,510	...	117	15	43	2,310
Other divisions	9	698	...	41	8	15	822
14 metro. areas, total.	330	27,734	12.8	1,409	298	556	26,805
New York-Northeastern New Jersey	190	16,613	...	702	162	262	13,364
Chicago, Ill.	36	2,692	...	162	30	71	3,195
Los Angeles, Calif.	17	1,392	...	107	13	35	2,101
Philadelphia, Pa.	51	3,595	...	214	57	106	4,237
Detroit, Mich.	4	569	...	26	4	10	454
Boston, Mass.	6	614	...	23	7	9	278
St. Louis, Mo.	6	689	...	72	3	21	1,153
Cleveland, Ohio	3	249	...	24	2	5	500
Baltimore, Md.	10	862	...	45	13	19	869
Other metro. areas	7	459	...	34	7	18	654
Piece goods (jobbers), total....	2,075	911,352	10.4	44,999	1,546	9,471	776,282
$5,000,000 and Over							
United States, total...	8	176,515	6.4	4,982	4	663	64,946
Middle Atlantic	8	176,515	...	4,982	4	663	64,946
$1,000,000--$4,999,999							
United States, total...	159	312,311	9.6	14,777	66	2,666	256,080
New England	6	13,449	...	455	...	81	6,620
Middle Atlantic	126	249,034	...	11,150	53	1,771	189,826
East North Central	10	21,219	...	1,500	1	348	25,325
East South Central	3	5,638	...	259	2	90	5,589
West South Central	4	7,047	...	433	...	128	9,532
Pacific	6	8,555	...	407	10	120	8,376
Other divisions	4	7,369	...	573	...	128	10,812
14 metro. areas, total.	145	287,570	9.4	13,266	64	2,235	226,284
New York-Northeastern New Jersey	123	243,966	...	10,864	50	1,709	186,136
Chicago, Ill.	5	11,334	...	957	...	213	16,625
Los Angeles, Calif.	6	8,555	...	407	10	120	8,376
Other metro. areas	11	23,715	...	1,038	4	193	15,147
$500,000--$999,999							
United States, total...	243	172,178	11.5	10,294	163	2,076	180,308
New England	10	7,061	...	529	...	87	8,638
Middle Atlantic	182	129,872	...	7,298	133	1,380	125,397
East North Central	18	11,794	...	873	11	214	15,351
West North Central	6	4,374	...	447	3	122	8,912
South Atlantic	4	2,931	...	249	...	66	4,577
West South Central	5	3,921	...	255	5	70	5,182
Pacific	18	12,225	...	643	11	137	12,251
14 metro. areas, total.	223	159,106	11.4	9,380	155	1,836	163,580
New York-Northeastern New Jersey	167	120,098	...	6,619	126	1,213	114,048
Chicago, Ill.	14	9,394	...	729	10	175	12,823
Los Angeles, Calif.	13	8,685	...	526	7	106	10,275
Philadelphia, Pa.	10	7,047	...	410	7	106	6,368
Boston, Mass.	8	5,858	...	430	...	68	7,222
San Francisco-Oakland, Calif.	3	2,440	...	88	2	19	1,429
Minneapolis-St. Paul, Minn.	3	2,138	...	252	...	69	5,233
Other metro. areas	5	3,446	...	326	3	80	5,682
DRY GOODS, APPAREL--Con.							
Piece goods--Con.							
$200,000--$499,999							
United States, total...	474	153,607	13.0	9,248	326	2,244	166,062
New England	22	6,955	...	540	7	132	8,831
Middle Atlantic	354	114,168	...	6,564	244	1,520	117,814
East North Central	35	11,452	...	818	19	183	13,993
South Atlantic	12	3,942	...	201	10	73	5,047
East South Central	7	2,593	...	140	7	53	2,695
West South Central	6	2,222	...	90	5	38	1,636
Pacific	31	10,161	...	673	33	192	12,404
Other divisions	7	2,114	...	222	1	53	3,642
14 metro. areas, total.	437	141,215	13.2	8,546	296	2,010	153,338
New York-Northeastern New Jersey	337	108,582	...	6,196	226	1,435	111,654
Chicago, Ill.	25	8,281	...	576	13	115	10,177
Los Angeles, Calif.	25	8,419	...	556	23	155	10,156
Philadelphia, Pa.	12	3,793	...	324	8	67	5,321
Boston, Mass.	19	6,148	...	495	7	123	7,941
St. Louis, Mo.	3	928	...	90	...	20	1,569
Cleveland, Ohio	3	909	...	39	4	10	742
Baltimore, Md.	4	1,317	...	93	3	26	2,564
Other metro. areas	9	2,838	...	177	12	59	3,214
Under $200,000							
United States, total...	1,191	96,741	14.2	5,698	987	1,822	108,886
New England	47	3,485	...	288	23	103	5,349
Middle Atlantic	924	74,277	...	4,236	769	1,300	80,268
East North Central	79	6,312	...	472	68	153	9,483
West North Central	12	1,363	...	104	8	38	2,245
South Atlantic	34	2,899	...	171	33	77	3,235
East South Central	5	284	...	34	5	17	677
West South Central	10	1,238	...	84	10	30	1,680
Mountain	3	253	...	6	3	2	96
Pacific	77	6,630	...	303	68	102	5,853
14 metro. areas, total.	1,108	90,264	14.1	5,288	920	1,644	100,346
New York-Northeastern New Jersey	868	70,182	...	4,071	715	1,231	77,261
Chicago, Ill.	60	4,537	...	317	52	98	6,246
Los Angeles, Calif.	53	4,593	...	158	50	55	2,935
Philadelphia, Pa.	43	3,492	...	148	41	60	2,685
Detroit, Mich.	5	567	...	60	4	17	1,370
Boston, Mass.	30	2,564	...	208	16	61	3,582
San Francisco-Oakland, Calif.	15	1,307	...	109	9	29	1,996
St. Louis, Mo.	6	820	...	76	4	31	1,681
Cleveland, Ohio	3	266	...	12	3	4	235
Baltimore, Md.	17	1,455	...	104	18	50	1,865
Minneapolis-St. Paul, Minn.	4	333	...	18	3	5	368
Other metro. areas	4	148	...	7	5	3	122
Other dry goods, notions, total.....	2,077	595,301	16.4	52,064	1,842	13,325	993,593
$5,000,000 and Over							
United States, total...	7	67,231	18.2	6,110	...	1,486	140,953
Middle Atlantic	7	67,231	...	6,110	...	1,486	140,953
14 metro. areas	7	67,231	18.2	6,110	...	1,486	140,953
$1,000,000--$4,999,999							
United States, total...	108	181,147	15.5	16,420	77	3,257	300,674
New England	4	5,507	...	430	...	76	7,682
Middle Atlantic	82	145,079	...	13,158	61	2,598	239,040
East North Central	10	12,690	...	1,350	10	258	27,306
Pacific	6	11,280	...	892	2	130	13,933
Other divisions	6	6,591	...	590	4	195	12,713
14 metro. areas, total.	97	87,106	15.6	15,144	62	2,929	278,776
New York-Northeastern New Jersey	79	141,386	...	12,877	53	2,490	233,064
Chicago, Ill.	6	7,463	...	774	2	141	18,713
Boston, Mass.	4	5,507	...	430	...	76	7,682
Other metro. areas	8	12,750	...	1,063	7	222	19,317
$500,000--$999,999							
United States, total...	157	104,601	16.5	9,537	79	2,241	168,693
New England	11	7,643	...	556	5	104	9,478
Middle Atlantic	118	78,532	...	7,408	53	1,713	130,645
East North Central	15	9,249	...	749	15	154	13,537
West North Central	3	2,296	...	240	3	96	3,954
Pacific	6	3,857	...	428	2	127	8,238
Other divisions	4	3,024	...	156	1	47	2,841

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Other dry goods, notions--Con.							
$500,000--$999,999--Con.							
14 metro. areas, total.	139	91,912	16.6	8,441	68	1,951	148,249
New York-Northeastern New Jersey	105	70,280	...	6,693	43	1,529	115,934
Chicago, Ill.	10	6,053	...	505	15	105	9,154
Los Angeles, Calif.	3	2,135	...	324	...	91	6,289
Philadelphia, Pa.	6	3,437	...	284	7	74	4,817
Boston, Mass.	5	3,572	...	213	...	37	4,000
San Francisco-Oakland, Calif.	3	1,722	...	104	2	36	1,949
Other metro. areas	7	4,713	...	318	1	79	6,106
$200,000--$499,999							
United States, total...	442	140,842	15.8	11,738	405	3,302	219,838
New England	13	3,677	...	319	7	103	6,038
Middle Atlantic	295	93,324	...	8,161	284	2,150	150,161
East North Central	42	14,682	...	1,213	33	420	25,139
West North Central	14	3,790	...	287	10	92	5,021
South Atlantic	13	4,408	...	341	9	81	6,061
East South Central	11	3,600	...	238	6	82	5,032
Pacific	43	14,094	...	926	46	291	18,064
Other divisions	11	3,267	...	253	10	83	4,322
14 metro. areas, total.	373	118,632	16.2	9,953	357	2,721	186,577
New York-Northeastern New Jersey	259	81,369	...	7,218	243	1,816	132,490
Chicago, Ill.	24	8,780	...	772	18	261	16,524
Los Angeles, Calif.	31	10,051	...	700	36	218	12,612
Philadelphia, Pa.	20	6,444	...	464	24	188	9,326
Detroit, Mich.	3	1,101	...	55	1	15	848
Boston, Mass.	5	1,545	...	160	3	45	3,365
San Francisco-Oakland, Calif.	7	2,355	...	122	6	30	2,996
Pittsburgh, Pa.	4	1,349	...	51	7	25	963
St. Louis, Mo.	6	1,640	...	149	5	43	2,389
Baltimore, Md.	6	1,974	...	135	6	31	2,605
Minneapolis-St. Paul, Minn.	4	964	...	65	4	21	1,245
Other metro. areas	4	1,060	...	62	4	28	1,214
Under $200,000							
United States, total...	1,363	101,480	17.4	8,259	1,281	3,039	163,435
New England	56	4,149	...	396	38	155	7,875
Middle Atlantic	967	70,779	...	5,903	904	2,023	113,957
East North Central	88	7,125	...	437	81	165	8,943
West North Central	32	2,579	...	219	33	106	4,661
South Atlantic	59	5,003	...	344	56	145	7,203
East South Central	32	2,016	...	114	38	64	2,556
West South Central	29	2,291	...	137	32	85	2,891
Mountain	15	1,183	...	80	24	40	1,521
Pacific	85	6,355	...	629	75	256	13,828
14 metro. areas, total.	1,153	86,509	17.8	7,153	1,065	2,522	140,117
New York-Northeastern New Jersey	882	64,652	...	5,538	815	1,862	107,083
Chicago, Ill.	53	4,582	...	308	46	103	6,385
Los Angeles, Calif.	62	4,580	...	491	52	201	10,528
Philadelphia, Pa.	40	3,300	...	179	42	74	3,169
Detroit, Mich.	3	393	...	2	4	1	30
Boston, Mass.	40	3,078	...	259	25	106	5,028
San Francisco-Oakland, Calif.	9	582	...	37	9	16	826
Pittsburgh, Pa.	13	971	...	71	15	33	1,434
St. Louis, Mo.	13	935	...	63	13	29	1,387
Washington, D. C.	3	271	...	21	4	9	345
Cleveland, Ohio	9	641	...	33	10	16	650
Baltimore, Md.	11	1,210	...	106	10	45	2,251
Minneapolis-St. Paul, Minn.	7	771	...	22	10	10	501
Buffalo, N. Y.	8	543	...	23	10	17	500
Piece goods, converters, total	1,134	1,764,143	8.9	81,975	487	12,241	1,382,511
$5,000,000 and Over							
United States	70	822,549	7.6	34,055	12	4,786	554,908
14 metro. areas	70	822,549	7.6	34,055	12	4,786	554,908
$1,000,000--$4,999,999							
United States, total...	311	664,609	9.6	31,959	117	4,411	543,858
New England	10	20,024	...	913	2	156	13,433
Middle Atlantic	277	596,575	...	29,137	112	3,957	494,527
East North Central	6	11,972	...	479	...	41	8,522
South Atlantic	3	8,597	...	169	3	67	2,743
Pacific	11	19,604	...	1,022	...	168	18,973
Other divisions	4	7,837	...	239	...	22	5,660

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
DRY GOODS, APPAREL--Con.							
Piece goods, converters--Con.							
$1,000,000--$4,999,999--Con.							
14 metro. areas	303	644,927	9.7	31,431	117	4,281	532,925
$500,000--$999,999							
United States, total...	219	157,538	10.4	8,277	84	1,412	144,836
New England	7	5,405	...	244	1	39	5,221
Middle Atlantic	195	139,381	...	7,517	81	1,282	130,830
East North Central	3	2,404	...	43	...	7	853
South Atlantic	3	2,286	...	99	...	17	1,997
Pacific	6	4,501	...	285	2	52	4,223
Other divisions	5	3,561	...	89	...	15	1,712
14 metro. areas, total.	203	146,367	10.3	7,768	84	1,309	134,203
New York-Northeastern New Jersey	183	131,223	...	7,158	81	1,205	122,886
Chicago, Ill.	3	2,404	...	43	...	7	853
Los Angeles, Calif.	3	2,151	...	180	2	32	2,010
Philadelphia, Pa.	4	2,984	...	90	...	14	1,767
Other metro. areas	10	7,605	...	297	1	51	6,687
$200,000--$499,999							
United States, total...	270	91,397	12.0	5,652	121	1,058	99,757
New England	7	2,023	...	73	1	17	1,170
Middle Atlantic	245	82,207	...	5,213	118	959	91,284
East North Central	4	1,450	...	61	...	8	1,027
South Atlantic	8	2,974	...	138	1	37	2,444
Pacific	3	1,431	...	99	1	26	2,593
Other divisions	3	1,312	...	68	...	11	1,239
14 metro. areas, total.	262	88,525	12.2	5,570	119	1,039	98,142
New York-Northeastern New Jersey	243	81,479	...	5,198	113	953	91,019
Chicago, Ill.	4	1,450	...	61	...	8	1,027
Boston, Mass.	3	757	...	38	...	10	484
Baltimore, Md.	5	1,857	...	108	...	26	1,841
Other metro. areas	7	2,982	...	165	6	42	3,771
Under $200,000							
United States, total...	264	28,050	14.5	2,032	153	579	39,152
New England	9	793	...	129	4	61	2,686
Middle Atlantic	240	25,468	...	1,796	139	478	34,013
Pacific	10	1,129	...	81	5	28	1,967
Other divisions	5	660	...	26	5	12	486
14 metro. areas, total.	256	27,334	14.2	1,903	150	522	36,476
New York-Northeastern New Jersey	235	24,953	...	1,779	134	463	33,685
Los Angeles, Calif.	8	829	...	68	5	25	1,711
Philadelphia, Pa.	5	515	...	17	5	15	328
Other metro. areas	8	1,037	...	39	6	19	752
FURNITURE, HOME FURNISHINGS							
Household furniture, total	588	238,780	16.4	21,339	412	5,522	418,364
$1,000,000 and Over							
United States, total...	51	129,171	14.6	11,253	10	2,409	219,423
Middle Atlantic	16	49,934	...	3,834	3	645	72,844
East North Central	12	27,258	...	2,636	5	527	51,072
West North Central	6	13,274	...	1,169	2	314	25,160
South Atlantic	9	19,675	...	1,995	...	511	42,284
West South Central	4	11,772	...	877	...	208	17,425
Other divisions	4	7,258	...	742	...	204	10,638
14 metro. areas	32	84,112	16.2	6,920	10	1,331	133,835
$500,000--$999,999							
United States, total...	59	41,104	16.5	3,583	28	877	65,973
Middle Atlantic	20	13,495	...	1,152	22	284	20,615
East North Central	10	7,089	...	601	...	132	12,992
West North Central	6	4,458	...	469	...	98	7,501
South Atlantic	5	3,774	...	323	...	99	6,476
West South Central	9	5,479	...	508	1	126	7,891
Pacific	5	3,470	...	243	3	58	5,325
Other divisions	4	3,339	...	287	2	80	5,173
14 metro. areas, total.	38	27,031	17.1	2,413	24	570	45,970
New York-Northeastern New Jersey	18	12,388	...	1,026	22	245	18,079
Chicago, Ill.	7	4,944	...	478	...	101	10,707
St. Louis, Mo.	4	3,047	...	329	...	68	5,502
Other metro. areas	9	6,652	...	580	2	156	11,682

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
FURNITURE, HOME FURNISHINGS--Continued							
Household furniture--Continued							
$200,000--$499,999							
United States, total...	138	43,707	18.0	3,987	74	1,253	80,833
New England	9	2,914	...	304	2	89	6,407
Middle Atlantic	47	14,777	...	1,571	27	465	33,110
East North Central	33	10,437	...	747	20	220	14,451
West North Central	10	2,693	...	293	2	87	5,624
South Atlantic	16	5,265	...	466	8	186	8,763
East South Central	7	2,033	...	129	7	45	2,629
West South Central	9	3,472	...	259	5	101	5,270
Other divisions	7	2,116	...	218	3	60	4,579
14 metro. areas, total.	91	28,170	19.0	2,625	49	767	54,375
New York-Northeastern New Jersey	34	10,449	...	1,268	10	358	27,738
Chicago, Ill.	20	5,907	...	394	12	99	7,119
Los Angeles, Calif.	3	950	...	86	...	25	2,158
Philadelphia, Pa.	10	3,506	...	235	16	65	3,723
Detroit, Mich.	5	1,899	...	150	4	41	3,587
Boston, Mass.	6	1,732	...	166	2	57	3,735
Cleveland, Ohio	3	935	...	69	3	24	1,257
Minneapolis-St. Paul, Minn.	4	1,004	...	76	1	24	1,451
Other metro. areas	6	1,788	...	181	1	74	3,607
Under $200,000							
United States, total...	340	24,798	22.4	2,516	300	983	52,135
New England	41	2,972	...	310	29	109	5,949
Middle Atlantic	130	9,599	...	865	118	349	17,919
East North Central	65	4,515	...	416	62	167	9,172
West North Central	14	992	...	143	13	58	2,668
South Atlantic	26	2,158	...	240	21	100	5,060
East South Central	7	501	...	42	4	26	1,022
West South Central	7	647	...	81	5	37	1,827
Mountain	6	436	...	56	5	16	1,109
Pacific	44	2,978	...	363	43	121	7,409
14 metro. areas, total.	252	18,188	23.2	1,823	231	681	37,890
New York-Northeastern New Jersey	92	6,892	...	590	86	233	12,744
Chicago, Ill.	41	2,954	...	311	37	120	7,135
Los Angeles, Calif.	34	2,296	...	302	33	98	6,138
Philadelphia, Pa.	20	1,402	...	134	18	55	2,698
Detroit, Mich.	3	139	...	24	2	7	308
Boston, Mass.	31	2,422	...	279	22	93	5,163
San Francisco-Oakland, Calif.	5	404	...	56	5	21	1,208
Pittsburgh, Pa.	3	152	...	9	3	8	184
Cleveland, Ohio	6	413	...	34	8	11	633
Baltimore, Md.	8	521	...	33	8	16	711
Buffalo, N. Y.	4	286	...	22	4	7	303
Other metro. areas	5	307	...	29	5	12	665
Office furniture, total	565	134,294	26.4	21,286	389	5,934	385,780
$1,000,000 and Over							
United States	17	28,546	25.8	4,960	4	1,261	86,846
14 metro. areas	12	19,933	22.9	2,839	4	593	51,844
$500,000--$999,999							
United States, total...	47	32,322	25.6	5,343	15	1,271	90,201
Middle Atlantic	16	11,375	...	1,781	4	375	30,697
East North Central	11	7,634	...	1,250	4	291	20,644
East South Central	3	1,721	...	351	...	100	5,378
West South Central	4	2,634	...	504	3	167	9,379
Pacific	6	4,393	...	687	4	146	11,719
Other divisions	7	4,565	...	770	...	192	12,384
14 metro. areas, total	26	18,704	24.4	2,958	9	606	49,281
New York-Northeastern New Jersey	12	8,818	...	1,421	3	293	24,623
Chicago, Ill.	6	4,374	...	537	4	134	9,089
Other metro. areas	8	5,512	...	1,000	2	179	15,569
$200,000--$499,999							
United States, total...	126	39,884	26.4	6,218	72	1,703	115,621
New England	7	2,125	...	292	6	91	5,698
Middle Atlantic	34	11,111	...	1,490	22	398	27,029
East North Central	30	9,693	...	1,663	13	425	29,036
West North Central	9	2,841	...	427	5	101	8,059
South Atlantic	13	4,070	...	629	6	189	11,734
East South Central	4	1,309	...	276	...	99	5,351
West South Central	10	2,722	...	510	3	163	9,297
Mountain	4	1,26	...	198	4	56	3,890
Pacific	15	4,753	...	733	13	181	15,527
FURNITURE, HOME FURNISHINGS--Continued							
Office furniture--Con.							
$200,000--$499,999--Con.							
14 metro. areas, total.	63	20,226	25.8	3,012	38	736	56,714
New York-Northeastern New Jersey	23	7,332	...	969	16	241	17,670
Chicago, Ill.	9	3,051	...	500	5	117	8,922
Los Angeles; Calif.	8	2,464	...	420	6	107	9,885
Philadelphia, Pa.	3	954	...	90	2	37	1,863
Boston, Mass.	3	725	...	112	1	35	2,576
San Francisco-Oakland, Calif.	3	1,191	...	173	2	31	2,633
Other metro. areas	14	4,509	...	748	6	168	13,165
Under $200,000							
United States, total...	375	33,542	27.7	4,765	298	1,699	93,112
New England	22	1,880	...	283	14	97	5,051
Middle Atlantic	131	11,017	...	1,566	106	561	32,171
East North Central	78	7,941	...	1,149	62	368	21,566
West North Central	28	2,312	...	305	18	98	5,436
South Atlantic	35	3,443	...	545	30	212	10,257
East South Central	11	720	...	82	11	42	1,667
West South Central	22	2,439	...	419	17	146	8,632
Mountain	9	952	...	107	7	47	1,852
Pacific	39	2,838	...	309	33	128	6,480
14 metro. areas, total.	189	15,967	27.2	2,179	167	713	40,945
New York-Northeastern New Jersey	89	7,444	...	1,013	72	327	19,208
Chicago, Ill.	22	1,779	...	276	22	75	5,046
Los Angeles, Calif.	17	1,176	...	105	15	39	2,385
Philadelphia, Pa.	15	1,348	...	229	20	82	4,339
Detroit, Mich.	7	754	...	68	6	25	1,166
Boston, Mass.	8	695	...	105	7	40	1,818
San Francisco-Oakland, Calif.	3	317	...	29	2	9	575
Pittsburgh, Pa.	5	663	...	91	2	40	1,796
St. Louis, Mo.	7	552	...	70	4	18	1,153
Washington, D. C.	4	571	...	90	7	25	1,237
Cleveland, Ohio	5	513	...	79	5	25	1,785
Baltimore, Md.	4	84	...	7	5	3	125
Other metro. areas	3	71	...	17	...	5	312
China, glassware, crockery, total	519	113,336	21.7	13,013	439	3,722	241,355
$1,000,000 and Over							
United States, total...	29	42,391	18.8	4,732	4	1,151	83,492
Middle Atlantic	19	28,229	...	3,004	2	656	50,590
Other divisions	10	14,162	...	1,728	2	495	32,902
14 metro. areas	21	31,510	19.4	3,371	2	739	56,337
$500,000--$999,999							
United States, total...	30	20,199	21.0	2,275	25	600	41,031
Middle Atlantic	17	11,464	...	1,220	13	279	21,836
East North Central	7	4,905	...	489	7	132	10,487
Other divisions	6	3,830	...	566	5	189	8,708
14 metro. areas, total.	23	15,260	21.9	1,687	18	429	30,545
New York-Northeastern New Jersey	13	8,900	...	1,056	9	231	18,966
Philadelphia, Pa.	4	2,564	...	164	4	48	2,870
Other metro. areas	6	3,796	...	467	5	150	8,709
$200,000--$499,999							
United States, total...	85	27,062	23.7	3,300	59	906	61,355
Middle Atlantic	51	15,994	...	1,991	33	517	36,064
East North Central	17	5,223	...	544	7	156	9,740
West South Central	3	1,134	...	164	2	45	2,261
Pacific	8	2,866	...	261	14	80	6,654
Other divisions	6	1,845	...	340	3	108	6,636
14 metro. areas, total.	72	22,907	23.3	2,631	56	710	49,665
New York-Northeastern New Jersey	48	15,214	...	1,875	27	465	33,552
Chicago, Ill.	10	3,074	...	212	6	49	3,694
Los Angeles, Calif.	7	2,632	...	258	12	78	6,539
Other metro. areas	7	1,987	...	286	11	118	5,880

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
FURNITURE, HOME FURNISHINGS--Continued							
China, glassware, crockery--Con.							
Under $200,000--Con.							
United States, total...	375	23,684	25.3	2,706	351	1,065	55,477
New England	10	646	...	66	9	33	1,300
Middle Atlantic	192	12,274	...	1,602	169	576	32,894
East North Central	62	4,005	...	419	57	176	8,557
West North Central	15	1,091	...	140	10	55	2,549
South Atlantic	25	1,203	...	111	27	54	2,170
East South Central	7	577	...	52	5	19	1,009
West South Central	9	555	...	30	14	15	704
Mountain	4	130	...	33	2	23	670
Pacific	51	3,203	...	253	58	114	5,624
14 metro. areas, total.	277	18,264	25.5	2,123	256	786	43,852
New York-Northeastern New Jersey	167	10,762	...	1,446	140	497	29,634
Chicago, Ill	26	1,845	...	153	20	56	3,222
Los Angeles, Calif	31	1,815	...	132	42	61	2,923
Philadelphia, Pa	5	238	...	17	6	9	358
Detroit, Mich	6	499	...	72	7	27	1,408
Boston, Mass	5	437	...	48	5	24	995
San Francisco-Oakland, Calif	14	1,007	...	78	11	30	1,523
Pittsburgh, Pa	6	406	...	37	8	18	744
St. Louis, Mo	6	555	...	69	5	31	1,297
Cleveland, Ohio	5	417	...	50	4	24	1,439
Baltimore, Md	6	283	...	21	8	9	309
Floor coverings, total	641	413,582	12.0	28,182	363	6,687	513,622
$5,000,000 and Over							
United States	13	96,162	10.2	6,368	...	1,468	107,105
$1,000,000--$4,999,999							
United States, total...	91	175,688	11.2	11,641	15	2,477	206,580
New England	7	10,212	...	647	3	147	10,443
Middle Atlantic	29	55,269	...	3,893	1	867	77,117
East North Central	21	44,863	...	2,946	3	477	45,746
West North Central	7	9,804	...	522	4	128	10,816
South Atlantic	8	14,243	...	1,067	...	264	23,585
West South Central	4	7,544	...	489	...	136	7,023
Mountain	3	5,956	...	405	...	98	5,362
Pacific	12	27,797	...	1,672	4	360	26,488
14 metro. areas, total.	51	107,476	11.5	7,292	10	1,394	130,744
New York-Northeastern New Jersey	12	24,524	...	1,906	1	398	41,091
Chicago, Ill	5	13,456	...	1,120	...	128	14,523
Los Angeles, Calif	4	10,358	...	587	2	103	10,509
Philadelphia, Pa	6	14,173	...	868	...	166	15,731
Pittsburgh, Pa	4	7,585	...	392	...	84	6,285
Cleveland, Ohio	4	7,037	...	560	...	95	9,692
Other metro. areas	16	30,343	...	1,859	7	420	32,913
$500,000--$999,999							
United States, total...	95	67,707	12.8	4,772	36	1,142	89,520
New England	4	2,857	...	139	...	35	2,161
Middle Atlantic	48	33,800	...	2,868	20	678	53,164
East North Central	8	6,366	...	375	5	87	8,415
West North Central	3	2,351	...	111	2	29	1,978
South Atlantic	5	3,179	...	227	2	60	4,419
East South Central	3	1,943	...	108	...	28	1,597
West South Central	8	6,373	...	339	1	84	4,860
Mountain	3	2,019	...	85	...	17	1,539
Pacific	13	8,819	...	520	6	124	11,387
14 metro. areas, total.	54	38,741	14.6	3,230	23	768	62,974
New York-Northeastern New Jersey	27	19,198	...	1,873	2	406	33,876
Los Angeles, Calif	5	3,245	...	172	2	43	3,811
Philadelphia, Pa	9	6,179	...	552	12	160	10,692
Detroit, Mich	3	2,362	...	146	3	34	4,221
Other metro. areas	10	7,757	...	487	4	125	10,374
$200,000--$499,999							
United States, total...	152	48,788	13.7	3,487	73	889	67,504
New England	12	3,588	...	251	9	72	4,431
Middle Atlantic	67	21,210	...	1,530	39	394	29,430
East North Central	30	10,003	...	802	12	192	14,976
West North Central	7	2,564	...	276	...	58	6,551
South Atlantic	15	5,028	...	240	5	73	4,005
West South Central	6	1,864	...	73	3	21	1,397
Pacific	8	2,419	...	195	3	53	4,527
Other divisions	7	2,112	...	120	2	26	2,187
FURNITURE, HOME FURNISHINGS--Continued							
Floor coverings--Con.							
$200,000--$499,999--Con.							
14 metro. areas, total.	88	28,356	15.3	2,362	54	594	46,285
New York-Northeastern New Jersey	44	14,312	...	999	33	226	18,868
Chicago, Ill	13	4,384	...	499	4	112	9,281
Los Angeles, Calif	4	1,190	...	124	2	34	2,355
Philadelphia, Pa	6	1,543	...	169	2	64	4,081
Detroit, Mich	3	827	...	64	2	16	1,176
Boston, Mass	5	1,813	...	163	5	45	2,800
St. Louis, Mo	3	1,301	...	170	...	37	4,438
Baltimore, Md	3	915	...	39	2	16	655
Other metro. areas	7	2,071	...	135	4	44	2,631
Under $200,000							
United States, total...	290	25,237	18.7	1,914	239	711	42,913
New England	20	1,885	...	187	6	72	5,063
Middle Atlantic	173	14,117	...	915	162	318	17,373
East North Central	26	2,429	...	176	18	56	4,667
West North Central	5	627	...	64	3	26	1,332
South Atlantic	28	3,038	...	231	14	115	6,263
Mountain	6	619	...	38	5	16	1,033
Pacific	25	2,047	...	229	25	77	5,072
Other divisions	7	475	...	74	6	31	2,110
14 metro. areas, total.	223	18,287	18.6	1,287	205	471	27,585
New York-Northeastern New Jersey	147	11,107	...	725	141	242	13,906
Chicago, Ill	15	1,337	...	62	14	19	1,240
Los Angeles, Calif	15	1,178	...	102	13	37	2,442
Philadelphia, Pa	9	872	...	31	13	13	551
Boston, Mass	12	976	...	80	4	38	2,866
San Francisco-Oakland, Calif	6	558	...	77	9	25	1,591
Pittsburgh, Pa	7	931	...	70	4	32	1,347
Washington, D. C	4	421	...	87	2	46	2,012
Cleveland, Ohio	3	342	...	44	1	15	1,440
Other metro. areas	5	565	...	9	4	4	190
Antiques, total	266	12,615	25.3	1,352	258	409	26,993
$200,000 and Over							
United States	10	4,228	28.7	688	1	172	13,370
14 metro. areas	10	4,228	28.7	688	1	172	13,370
Under $200,000							
United States, total...	256	8,387	23.6	664	257	237	13,623
New England	36	766	...	29	37	14	587
Middle Atlantic	170	6,471	...	599	166	205	12,222
East North Central	21	307	...	10	22	6	182
West South Central	3	141	...	8	2	5	318
Pacific	15	528	...	14	17	5	245
Other divisions	11	174	...	4	13	2	69
14 metro. areas, total.	208	7,299	24.5	634	202	221	12,890
New York-Northeastern New Jersey	137	5,654	...	575	131	192	11,719
Chicago, Ill	6	74	...	7	5	3	128
Los Angeles, Calif	13	503	...	14	15	5	245
Philadelphia, Pa	24	573	...	14	26	9	311
Boston, Mass	21	424	...	24	18	12	487
St. Louis, Mo	4	33	...	...	4	...	...
Other metro. areas	3	38	...	...	3	...	...
Other home furnishings, total	1,158	311,097	19.6	30,722	838	9,440	599,596
$1,000,000 and Over							
United States, total...	59	127,940	17.0	11,659	16	2,974	213,535
Middle Atlantic	25	44,407	...	3,921	3	1,023	70,138
East North Central	14	38,373	...	3,297	4	833	58,090
Pacific	10	16,573	...	1,924	...	533	37,559
Other divisions	10	28,587	...	2,517	9	585	47,748
14 metro. areas	49	99,666	16.9	8,817	14	2,278	162,024
$500,000--$999,999							
United States, total...	102	71,744	20.3	7,315	29	2,112	143,239
New England	7	4,769	...	594	1	173	9,411
Middle Atlantic	45	33,008	...	3,425	21	894	66,832
East North Central	20	14,105	...	1,600	2	573	34,924
West North Central	5	3,499	...	260	...	88	4,668
South Atlantic	6	3,771	...	292	...	82	6,560
Pacific	14	9,171	...	727	5	160	13,221
Other divisions	5	3,421	...	417	...	142	7,623

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
FURNITURE, HOME FURNISHINGS--Continued							
Other home furnishings--Continued							
$500,000--$999,999--Con.							
14 metro. areas, total.	77	53,943	20.9	5,473	25	1,513	107,721
New York-Northeastern New Jersey	30	21,699	...	2,564	10	589	50,562
Chicago, Ill.	7	4,477	...	601	...	206	12,907
Los Angeles, Calif.	7	4,089	...	296	4	52	5,574
Philadelphia, Pa.	8	5,944	...	544	6	193	9,944
Detroit, Mich.	3	2,354	...	180	2	59	4,163
Boston, Mass.	4	2,916	...	330	...	109	5,053
San Francisco-Oakland, Calif.	3	2,046	...	190	1	54	3,153
Pittsburgh, Pa.	3	2,080	...	75	2	39	1,830
Cleveland, Ohio.	5	3,686	...	332	...	88	6,645
Other metro. areas.	7	4,652	...	361	...	124	7,890
$200,000--$499,999							
United States, total...	187	58,562	20.8	6,464	98	2,134	127,563
New England.	11	3,248	...	390	...	129	8,072
Middle Atlantic.	78	25,546	...	2,838	48	879	55,416
East North Central.	37	11,534	...	1,591	19	556	33,076
West North Central.	6	1,963	...	260	2	80	4,202
South Atlantic.	17	5,249	...	425	6	137	7,589
East South Central.	4	852	...	68	2	25	1,093
West South Central.	6	1,487	...	89	6	43	1,854
Mountain.	5	1,607	...	157	2	58	3,034
Pacific.	23	7,076	...	646	13	227	13,227
14 metro. areas, total.	140	44,869	21.4	5,039	79	1,607	99,513
New York-Northeastern New Jersey	65	21,569	...	2,387	37	741	46,967
Chicago, Ill.	23	7,318	...	917	14	299	16,708
Los Angeles, Calif.	16	4,751	...	409	9	148	9,234
Philadelphia, Pa.	7	2,258	...	295	7	84	5,614
Detroit, Mich.	4	1,210	...	237	1	94	6,616
Boston, Mass.	6	1,777	...	147	...	47	2,908
San Francisco-Oakland, Calif.	4	1,389	...	123	3	41	2,140
St. Louis, Mo.	3	1,010	...	86	...	29	1,700
Washington, D. C.	3	897	...	76	3	25	1,473
Other metro. areas.	9	2,690	...	362	5	99	6,153
Under $200,000							
United States, total...	810	52,851	23.2	5,284	695	2,220	115,259
New England.	35	1,742	...	221	21	101	4,863
Middle Atlantic.	406	26,766	...	2,544	365	1,001	53,453
East North Central.	131	9,234	...	927	145	380	20,815
West North Central.	39	2,488	...	317	27	147	6,806
South Atlantic.	42	2,973	...	218	30	114	4,939
East South Central.	12	787	...	79	9	69	2,505
West South Central.	28	2,008	...	193	28	92	4,396
Mountain.	7	377	...	59	5	26	1,147
Pacific.	110	6,476	...	726	105	290	16,335
14 metro. areas, total.	633	41,074	23.2	4,128	558	1,655	89,832
New York-Northeastern New Jersey	338	21,571	...	2,087	302	798	44,086
Chicago, Ill.	61	4,333	...	509	53	202	11,961
Los Angeles, Calif.	69	3,684	...	467	64	183	10,865
Philadelphia, Pa.	37	2,695	...	223	43	100	4,883
Detroit, Mich.	19	1,456	...	125	18	51	2,865
Boston, Mass.	15	516	...	66	9	34	1,671
San Francisco-Oakland, Calif.	25	1,723	...	179	23	74	3,746
Pittsburgh, Pa.	11	984	...	84	7	34	1,885
St. Louis, Mo.	15	1,079	...	137	11	61	3,196
Washington, D. C.	3	232	...	21	3	8	447
Cleveland, Ohio.	14	988	...	79	8	32	1,322
Baltimore, Md.	13	1,084	...	76	10	39	1,553
Minneapolis-St. Paul, Minn.	10	543	...	53	6	28	936
Buffalo, N. Y.	3	186	...	22	1	11	426
PAPER AND ITS PRODUCTS							
Wrapping paper, twine, total.	513	296,052	16.3	31,148	305	8,149	578,793
$5,000,000 and Over							
United States.	4	31,249	13.7	3,119	...	720	58,047
PAPER AND ITS PRODUCTS--Con.							
Wrapping paper, twine--Continued							
$1,000,000--$4,999,999							
United States, total...	76	147,114	16.0	15,951	11	3,931	291,403
New England.	5	8,156	...	909	...	219	16,367
Middle Atlantic.	19	38,459	...	4,212	6	1,102	80,488
East North Central.	16	30,243	...	3,090	5	593	55,624
West North Central.	7	12,333	...	1,229	...	336	23,363
South Atlantic.	10	16,890	...	1,682	...	401	26,512
West South Central.	6	15,125	...	2,030	...	509	38,363
Pacific.	8	16,902	...	1,665	...	427	30,574
Other divisions.	5	9,006	...	1,134	...	344	20,112
14 metro. areas, total.	33	65,705	15.8	6,991	11	1,653	131,013
New York-Northeastern New Jersey	14	30,707	...	3,266	...	637	60,899
Chicago, Ill.	4	9,046	...	902	1	129	16,298
Minneapolis-St. Paul, Minn.	3	4,429	...	462	...	110	7,249
Other metro. areas.	12	21,523	...	2,361	10	777	46,567
$500,000--$999,999							
United States, total...	84	58,897	17.7	6,562	19	1,747	125,977
New England.	4	2,516	...	266	2	89	4,881
Middle Atlantic.	29	20,191	...	2,187	12	530	39,217
East North Central.	22	15,529	...	1,872	1	488	37,478
West North Central.	6	4,112	...	386	1	104	8,950
South Atlantic.	5	3,214	...	405	...	99	5,699
East South Central.	3	2,370	...	308	2	95	5,654
West South Central.	3	2,041	...	200	...	58	3,813
Mountain.	6	4,173	...	403	...	127	9,010
Pacific.	6	4,751	...	535	1	157	11,275
14 metro. areas, total.	33	22,620	17.9	2,422	12	560	43,542
New York-Northeastern New Jersey	14	9,525	...	997	10	207	17,532
Chicago, Ill.	7	4,913	...	560	...	153	10,606
Other metro. areas.	12	8,182	...	865	2	200	15,404
$200,000--$499,999							
United States, total...	126	40,420	17.2	4,046	74	1,212	75,340
New England.	12	3,437	...	381	2	117	7,012
Middle Atlantic.	47	14,858	...	1,343	40	379	24,234
East North Central.	18	5,364	...	558	18	164	10,090
West North Central.	9	3,504	...	337	6	115	7,506
South Atlantic.	18	5,813	...	669	...	194	12,214
Mountain.	5	1,906	...	181	1	64	3,429
Pacific.	10	3,328	...	309	7	80	5,577
Other divisions.	7	2,210	...	268	...	99	5,278
14 metro. areas, total.	58	18,196	17.2	1,810	50	486	33,591
New York-Northeastern New Jersey	30	9,198	...	833	24	213	15,271
Chicago, Ill.	8	2,175	...	219	8	58	4,086
Philadelphia, Pa.	5	1,555	...	134	5	48	2,475
Boston, Mass.	3	967	...	127	...	36	2,588
Other metro. areas.	12	4,301	...	497	13	131	9,171
Under $200,000							
United States, total...	223	18,372	16.9	1,470	201	539	28,026
New England.	21	1,926	...	163	15	57	3,363
Middle Atlantic.	132	10,377	...	792	124	289	14,590
East North Central.	38	3,215	...	256	30	99	4,911
West North Central.	5	313	...	51	2	11	919
South Atlantic.	13	1,392	...	120	11	42	2,170
West South Central.	5	395	...	34	8	17	717
Pacific.	9	754	...	54	11	24	1,356
14 metro. areas, total.	156	12,836	17.0	956	148	332	18,214
New York-Northeastern New Jersey	94	7,063	...	509	82	171	9,512
Chicago, Ill.	16	1,444	...	113	13	40	2,156
Los Angeles, Calif.	6	555	...	40	6	15	1,059
Philadelphia, Pa.	13	1,363	...	105	16	41	1,752
Detroit, Mich.	6	503	...	29	9	12	630
Boston, Mass.	7	788	...	78	5	19	1,470
Baltimore, Md.	4	377	...	20	6	9	378
Other metro. areas.	10	743	...	62	11	25	1,257
Fine paper, total....	430	447,867	13.7	39,175	113	9,075	727,845
$5,000,000 and Over							
United States, total...	13	120,399	9.3	7,483	...	1,272	137,931
Middle Atlantic.	7	56,998	...	3,707	...	680	67,116
East North Central.	6	63,401	...	3,776	...	592	70,815

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
PAPER AND ITS PRODUCTS—Con.							
Fine paper--Con.							
$1,000,000--$4,999,999							
United States, total...	104	222,547	14.0	20,634	10	4,871	378,608
New England	5	12,334	...	1,347	...	348	22,179
Middle Atlantic	32	66,748	...	6,690	2	1,355	115,160
East North Central	26	58,805	...	4,732	5	1,029	89,831
West North Central	13	25,973	...	2,563	...	710	47,675
South Atlantic	11	22,527	...	1,827	...	414	35,480
West South Central	7	13,033	...	1,195	...	411	25,151
Pacific	7	16,675	...	1,696	3	426	32,232
Other divisions	3	6,452	...	584	...	178	10,900
14 metro. areas, total.	66	158,321	14.0	14,640	10	3,265	259,744
New York-Northeastern New Jersey	19	43,368	...	4,469	...	908	77,378
Chicago, Ill.	9	27,861	...	1,971	5	426	36,500
Los Angeles, Calif.	3	9,309	...	1,031	3	244	17,094
Philadelphia, Pa.	7	10,738	...	1,261	2	228	19,741
Detroit, Mich.	3	8,016	...	539	...	108	10,097
St. Louis, Mo.	3	5,673	...	471	...	112	9,491
Cleveland, Ohio	3	6,236	...	598	...	144	10,906
Baltimore, Md.	3	8,912	...	639	...	124	12,051
Minneapolis-St. Paul, Minn.	6	12,620	...	1,405	...	385	24,519
Other metro. areas	10	25,588	...	2,256	...	586	41,967
$500,000--$999,999							
United States, total...	84	61,092	17.4	6,326	15	1,548	121,118
New England	10	7,338	...	667	...	147	9,584
Middle Atlantic	24	16,523	...	1,874	13	421	36,123
East North Central	14	10,682	...	1,174	2	231	22,798
West North Central	11	9,268	...	812	...	236	15,993
South Atlantic	7	4,973	...	517	...	134	10,148
West South Central	9	6,346	...	685	...	190	12,323
Pacific	4	2,963	...	343	...	100	9,329
Other divisions	5	2,999	...	254	...	89	4,820
14 metro. areas, total.	40	29,013	17.4	3,106	15	696	59,227
New York-Northeastern New Jersey	18	12,239	...	1,396	11	302	26,057
Chicago, Ill.	5	3,825	...	354	2	63	7,313
Philadelphia, Pa.	3	2,073	...	253	2	70	6,027
Boston, Mass.	3	2,296	...	246	...	40	2,695
Baltimore, Md.	3	2,091	...	236	...	70	4,678
Minneapolis-St. Paul, Minn.	4	3,559	...	324	...	86	6,572
Other metro. areas	4	2,930	...	297	...	65	5,885
$200,000--$499,999							
United States, total...	100	31,726	17.9	3,457	22	961	65,001
New England	8	2,653	...	246	2	51	4,290
Middle Atlantic	37	11,251	...	1,374	3	345	24,060
East North Central	19	6,357	...	675	5	200	13,013
West North Central	8	2,606	...	274	3	91	5,607
South Atlantic	12	4,122	...	487	...	135	9,873
East South Central	6	1,635	...	116	1	42	2,515
West South Central	4	1,500	...	149	...	54	2,856
Other divisions	6	1,602	...	136	8	43	2,787
14 metro. areas, total.	58	18,325	18.8	2,113	14	546	38,794
New York-Northeastern New Jersey	27	8,259	...	944	6	218	15,883
Chicago, Ill.	8	2,369	...	240	1	82	4,986
Philadelphia, Pa.	5	1,443	...	248	...	71	4,064
Boston, Mass.	3	1,103	...	109	...	18	2,083
Washington, D. C.	3	1,093	...	142	...	32	2,797
Baltimore, Md.	3	999	...	123	...	35	2,165
Other metro. areas	9	3,059	...	307	7	90	6,816
Under $200,000							
United States, total...	129	12,103	20.4	1,275	66	423	25,187
New England	21	1,991	...	175	11	59	3,357
Middle Atlantic	63	5,254	...	598	37	186	11,432
East North Central	18	1,951	...	225	7	67	4,477
South Atlantic	7	690	...	64	3	25	1,203
West South Central	8	842	...	77	3	35	1,760
Pacific	6	878	...	96	2	34	2,156
Other divisions	6	497	...	40	3	17	802
14 metro. areas, total.	86	7,635	21.9	908	48	281	17,674
New York-Northeastern New Jersey	51	3,968	...	472	30	142	8,941
Chicago, Ill.	13	1,340	...	183	7	57	3,679
Los Angeles, Calif.	5	683	...	83	...	28	1,889
Philadelphia, Pa.	3	279	...	22	3	11	470
Boston, Mass.	8	630	...	60	6	19	1,116
Other metro. areas	6	735	...	88	2	24	1,579
PAPER AND ITS PRODUCTS—Con.							
Stationery, office supplies, total	859	178,549	26.8	29,885	547	10,031	586,849
$1,000,000 and Over							
United States, total...	27	51,041	28.6	9,255	6	3,208	186,699
Middle Atlantic	7	14,523	...	2,026	1	600	43,450
East North Central	6	9,009	...	1,099	5	713	29,613
Pacific	6	15,204	...	3,153	...	923	56,955
Other divisions	8	12,305	...	2,977	...	972	56,681
14 metro. areas	18	38,050	29.3	7,070	4	2,536	148,054
$500,000--$999,999							
United States, total...	58	39,359	26.8	7,154	19	2,076	138,654
New England	5	3,313	...	488	...	161	10,418
Middle Atlantic	23	15,410	...	2,262	3	579	45,061
East North Central	9	5,997	...	1,406	...	387	26,202
South Atlantic	4	2,930	...	463	...	135	8,799
East South Central	3	2,028	...	452	...	129	8,176
West South Central	5	3,472	...	823	1	221	15,036
Pacific	6	4,038	...	785	9	303	16,234
Other divisions	3	2,171	...	475	6	161	8,728
14 metro. areas, total.	35	24,009	26.3	4,302	12	1,214	85,618
New York-Northeastern New Jersey	17	11,475	...	1,660	1	397	33,570
Chicago, Ill.	6	4,218	...	971	...	257	18,328
Los Angeles, Calif.	3	2,145	...	446	3	167	9,312
Other metro. areas	9	6,171	...	1,225	8	393	24,408
$200,000--$499,999							
United States, total...	141	44,377	26.4	7,495	56	2,315	141,291
New England	12	3,801	...	673	6	210	12,145
Middle Atlantic	53	17,052	...	2,730	17	746	50,622
East North Central	26	7,675	...	1,313	5	385	23,132
West North Central	8	3,157	...	651	2	244	12,587
South Atlantic	10	3,319	...	500	2	182	10,556
West South Central	9	2,434	...	454	5	144	8,307
Pacific	15	4,685	...	695	16	238	14,728
Other divisions	8	2,254	...	479	3	166	9,214
14 metro. areas, total.	79	25,814	25.4	4,169	28	1,147	77,260
New York-Northeastern New Jersey	44	14,364	...	2,241	14	589	42,330
Chicago, Ill.	13	4,134	...	644	...	186	10,847
Los Angeles, Calif.	4	1,135	...	157	5	47	2,563
Boston, Mass.	4	1,273	...	232	1	66	4,677
San Francisco-Oakland, Calif.	3	998	...	150	2	44	3,355
Other metro. areas	11	3,910	...	745	6	215	13,488
Under $200,000							
United States, total...	633	43,772	25.0	5,981	466	2,432	120,205
New England	50	3,547	...	511	25	203	9,463
Middle Atlantic	285	18,412	...	2,055	239	841	40,997
East North Central	105	7,849	...	1,279	56	467	25,964
West North Central	32	1,936	...	330	16	122	6,413
South Atlantic	43	3,278	...	519	27	247	10,570
East South Central	18	1,442	...	259	15	118	5,096
West South Central	34	2,479	...	363	25	165	8,877
Mountain	12	1,022	...	134	12	69	2,763
Pacific	54	3,807	...	531	51	200	10,062
14 metro. areas, total.	412	26,912	23.5	3,272	316	1,272	63,700
New York-Northeastern New Jersey	221	14,604	...	1,609	190	624	31,319
Chicago, Ill.	40	3,210	...	438	19	147	8,780
Los Angeles, Calif.	30	1,725	...	192	29	81	3,691
Philadelphia, Pa.	22	1,094	...	122	19	68	2,412
Detroit, Mich.	11	587	...	55	7	36	1,429
Boston, Mass.	27	1,924	...	273	11	96	5,075
San Francisco-Oakland, Calif.	12	932	...	128	11	50	2,309
Pittsburgh, Pa.	8	371	...	35	6	17	730
St. Louis, Mo.	8	318	...	38	3	15	949
Washington, D. C.	5	391	...	49	6	23	976
Cleveland, Ohio	6	377	...	116	3	30	2,087
Baltimore, Md.	7	422	...	63	3	35	1,403
Minneapolis-St. Paul, Minn.	12	836	...	141	6	47	2,340
Buffalo, N. Y.	3	121	...	13	3	3	200
Wallpaper, total	260	32,338	33.6	5,389	102	1,783	98,814
$500,000 and Over							
United States, total...	12	8,437	30.9	1,480	3	413	26,076
Middle Atlantic	7	4,527	...	914	3	268	17,686
Other divisions	5	3,910	...	566	...	145	8,390

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
PAPER AND ITS PRODUCTS--Con.							
Wallpaper--Continued							
$200,000--$499,999							
United States, total....	25	7,762	35.0	1,396	15	451	25,680
Middle Atlantic.....	13	4,098	...	743	11	263	14,597
East North Central.....	4	979	...	161	...	44	2,375
South Atlantic.....	3	1,208	...	245	1	81	4,786
Other divisions.....	5	1,477	...	247	3	63	3,922
14 metro. areas, total..	21	6,592	37.8	1,272	15	417	23,872
New York-Northeastern New Jersey.....	6	1,735	...	379	3	122	6,998
Philadelphia, Pa.....	4	1,393	...	232	8	106	5,226
Other metro. areas.....	11	3,464	...	661	4	189	11,648
Under $200,000							
United States, total....	223	16,139	34.4	2,513	84	919	47,058
New England.....	12	972	...	170	3	55	3,040
Middle Atlantic.....	85	7,056	...	1,145	43	397	21,132
East North Central.....	33	1,736	...	243	13	108	4,924
West North Central.....	24	1,595	...	245	7	84	4,068
South Atlantic.....	21	1,482	...	211	9	86	3,998
East South Central.....	12	771	...	91	2	40	1,555
West South Central.....	16	882	...	124	...	56	2,191
Mountain.....	3	190	...	31	1	14	625
Pacific.....	17	1,455	...	253	6	79	5,525
14 metro. areas, total..	110	9,467	32.2	1,478	61	499	27,688
New York-Northeastern New Jersey.....	25	2,105	...	397	7	117	7,432
Chicago, Ill.....	5	556	...	69	8	26	1,475
Los Angeles, Calif.....	8	686	...	136	1	38	2,953
Philadelphia, Pa.....	36	2,873	...	396	25	147	6,823
Boston, Mass.....	6	758	...	148	1	48	2,659
San Francisco-Oakland, Calif.....	4	465	...	66	2	24	1,638
Pittsburgh, Pa.....	3	194	...	45	...	15	742
St. Louis, Mo.....	4	199	...	18	3	7	286
Washington, D. C.....	5	410	...	51	5	17	909
Baltimore, Md.....	6	518	...	76	3	32	1,411
Buffalo, N. Y.....	5	540	...	52	6	17	939
Other metro. areas.....	3	163	...	24	...	11	421
Other paper products, total.....	1,899	859,564	13.8	71,118	1,286	19,514	1,340,715
$5,000,000 and Over							
United States, total....	16	158,909	6.7	7,585	...	1,791	151,228
Middle Atlantic.....	8	79,565	...	2,370	...	431	42,520
East North Central.....	5	37,760	...	3,551	...	888	78,099
Other divisions.....	3	41,584	...	1,664	...	472	30,609
14 metro. areas.....	12	123,951	6.5	5,693	...	1,257	116,492
$1,000,000--$4,999,999							
United States, total....	174	323,800	13.1	26,296	42	6,112	480,449
New England.....	9	18,717	...	1,417	...	407	26,275
Middle Atlantic.....	64	123,054	...	9,668	12	2,044	172,315
East North Central.....	41	73,863	...	6,212	7	1,351	114,714
West North Central.....	11	19,630	...	1,751	...	514	33,620
South Atlantic.....	14	26,565	...	2,100	7	495	36,515
East South Central.....	11	20,252	...	1,914	4	445	33,561
West South Central.....	9	14,027	...	1,218	...	315	24,191
Mountain.....	3	3,673	...	251	...	81	5,686
Pacific.....	12	24,019	...	1,765	12	460	33,572
14 metro. areas, total..	98	200,875	11.9	14,911	33	3,112	267,435
New York-Northeastern New Jersey.....	43	85,304	...	6,227	7	1,191	103,631
Chicago, Ill.....	12	21,937	...	1,681	2	281	31,686
Los Angeles, Calif.....	5	7,398	...	645	8	156	11,978
Philadelphia, Pa.....	8	13,606	...	1,140	5	261	19,083
Detroit, Mich.....	4	6,059	...	432	2	65	6,520
Boston, Mass.....	4	10,779	...	588	...	163	11,627
San Francisco-Oakland, Calif.....	3	9,227	...	224	2	45	4,630
Pittsburgh, Pa.....	4	9,034	...	878	...	177	17,409
St. Louis, Mo.....	3	7,385	...	685	...	267	12,974
Washington, D. C.....	4	10,330	...	722	4	144	13,531
Cleveland, Ohio.....	3	9,532	...	729	...	152	13,059
Other metro. areas.....	5	10,284	...	960	3	210	16,307

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
PAPER AND ITS PRODUCTS--Con.							
Other paper products--Continued							
$500,000--$999,999							
United States, total...	232	161,448	16.6	16,376	106	4,343	307,389
New England.....	20	13,262	...	1,402	9	375	25,404
Middle Atlantic.....	84	58,314	...	5,667	36	1,424	100,607
East North Central.....	45	31,866	...	3,275	24	834	63,235
West North Central.....	16	12,040	...	1,172	2	353	24,707
South Atlantic.....	20	13,581	...	1,505	2	402	28,773
West South Central.....	19	13,142	...	1,430	11	433	28,105
Pacific.....	15	9,797	...	994	19	262	19,271
Other divisions.....	13	9,446	...	931	3	260	17,287
14 metro. areas, total.	111	77,413	15.7	7,198	46	1,752	135,482
New York-Northeastern New Jersey.....	56	38,942	...	3,924	22	890	69,760
Chicago, Ill.....	9	6,026	...	559	5	140	12,283
Los Angeles, Calif.....	4	2,335	...	169	2	39	3,410
Philadelphia, Pa.....	7	5,338	...	446	6	137	8,933
Detroit, Mich.....	6	4,273	...	302	6	118	8,347
Boston, Mass.....	6	3,947	...	301	...	60	5,823
San Francisco-Oakland, Calif.....	5	3,270	...	405	4	95	7,902
Pittsburgh, Pa.....	3	1,992	...	92	1	30	1,576
Baltimore, Md.....	3	2,390	...	205	...	56	3,720
Minneapolis-St. Paul, Minn.	5	4,223	...	364	...	89	7,172
Buffalo, N. Y.....	3	1,849	...	153	...	40	2,780
Other metro. areas.....	4	2,828	...	278	...	58	3,776
$200,000--$499,999							
United States, total...	411	131,058	17.5	13,326	250	4,127	250,872
New England.....	52	17,766	...	1,945	16	544	37,530
Middle Atlantic.....	158	48,725	...	5,268	96	1,619	97,131
East North Central.....	73	22,890	...	2,049	56	703	39,038
West North Central.....	21	6,239	...	560	16	174	10,248
South Atlantic.....	36	12,198	...	1,315	15	380	24,091
East South Central.....	10	3,279	...	295	10	103	5,530
West South Central.....	16	5,677	...	481	7	162	10,332
Mountain.....	3	1,043	...	88	1	30	1,680
Pacific.....	42	13,241	...	1,325	33	412	25,292
14 metro. areas, total.	231	70,146	18.5	7,334	157	2,099	133,059
New York-Northeastern New Jersey.....	104	32,258	...	3,465	69	976	64,046
Chicago, Ill.....	30	8,459	...	866	20	274	14,652
Los Angeles, Calif.....	19	5,885	...	704	13	222	13,177
Philadelphia, Pa.....	13	3,945	...	431	13	115	7,688
Detroit, Mich.....	5	1,564	...	118	6	36	2,431
Boston, Mass.....	20	6,366	...	725	6	177	12,497
San Francisco-Oakland, Calif.....	10	3,087	...	189	9	62	3,718
Pittsburgh, Pa.....	3	865	...	60	1	18	1,080
St. Louis, Mo.....	6	1,646	...	127	9	44	2,369
Washington, D. C.....	7	1,887	...	240	2	54	4,033
Cleveland, Ohio.....	5	1,496	...	94	4	24	1,800
Baltimore, Md.....	4	1,404	...	203	3	54	3,353
Other metro. areas.....	5	1,284	...	112	2	43	2,215
Under $200,000							
United States, total...	1,066	84,349	18.8	7,535	888	3,141	150,777
New England.....	113	9,270	...	825	79	342	15,463
Middle Atlantic.....	537	40,762	...	3,458	470	1,366	67,547
East North Central.....	159	13,331	...	1,237	133	499	26,002
West North Central.....	54	4,029	...	314	45	149	6,458
South Atlantic.....	71	6,933	...	742	55	325	14,092
East South Central.....	21	1,689	...	140	14	89	3,475
West South Central.....	25	2,378	...	215	16	113	4,770
Mountain.....	9	638	...	35	11	16	832
Pacific.....	77	5,319	...	569	65	242	12,138
14 metro. areas, total.	705	53,522	19.3	4,830	608	1,848	94,510
New York-Northeastern New Jersey.....	417	29,912	...	2,580	357	967	49,971
Chicago, Ill.....	59	4,310	...	428	43	136	7,813
Los Angeles, Calif.....	40	2,649	...	327	34	141	7,047
Philadelphia, Pa.....	45	4,208	...	406	43	169	7,943
Detroit, Mich.....	19	1,905	...	150	16	77	3,927
Boston, Mass.....	41	3,295	...	281	30	102	4,540
San Francisco-Oakland, Calif.....	10	816	...	89	8	28	1,794
Pittsburgh, Pa.....	7	670	...	63	7	30	1,540
St. Louis, Mo.....	11	520	...	39	10	18	838
Washington, D. C.....	9	851	...	124	10	45	2,480
Cleveland, Ohio.....	9	983	...	82	12	31	1,702
Baltimore, Md.....	13	1,198	...	119	12	46	2,172
Minneapolis-St. Paul, Minn.	19	1,693	...	113	17	44	2,170
Buffalo, N. Y.....	6	512	...	29	9	14	573

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
FARM PRODUCTS (RAW MATERIALS)							
Cotton, total	266	1,182,570	3.7	9,899	260	2,373	170,789
$5,000,000 and Over							
United States, total	60	887,259	3.7	6,834	74	1,481	112,417
South Atlantic	9	129,055	...	1,379	1	303	19,396
East South Central	30	509,475	...	3,361	55	808	59,117
West South Central	13	180,698	...	1,317	4	243	20,723
Other divisions	8	68,031	...	777	14	127	13,181
$1,000,000--$4,999,999							
United States, total	108	254,264	3.2	2,433	83	636	45,456
New England	11	30,327	...	200	3	37	3,405
Middle Atlantic	3	6,025	...	128	3	16	2,454
South Atlantic	20	40,277	...	256	17	90	5,148
East South Central	37	88,027	...	577	38	168	10,951
West South Central	26	60,645	...	857	21	253	15,078
Mountain	4	12,810	...	83	...	18	2,183
Pacific	4	10,318	...	124	...	24	2,400
Other divisions	3	5,835	...	208	1	30	3,837
$500,000--$999,999							
United States, total	35	27,058	5.1	312	39	103	5,664
South Atlantic	13	9,616	...	97	17	32	1,670
East South Central	13	9,627	...	60	16	26	1,340
West South Central	4	3,337	...	88	5	32	1,296
Other divisions	5	4,478	...	67	1	13	1,358
$200,000--$499,999							
United States, total	36	11,715	6.0	209	34	89	4,816
New England	3	1,035	...	25	3	5	480
South Atlantic	9	2,929	...	69	8	30	1,655
East South Central	11	3,969	...	50	9	21	1,566
West South Central	8	2,458	...	52	12	30	865
Other divisions	5	1,324	...	13	2	3	250
Under $200,000							
United States, total	27	2,274	11.4	111	30	64	2,436
South Atlantic	13	1,159	...	48	17	33	1,049
East South Central	6	580	...	41	6	19	806
Other divisions	8	535	...	22	7	12	581
Grain, total	367	2,560,486	2.3	26,664	138	7,684	526,701
$5,000,000 and Over							
United States, total	132	2,200,870	2.0	19,548	15	5,174	382,180
Middle Atlantic	10	186,152	...	1,525	1	328	34,121
East North Central	34	591,236	...	5,439	6	1,538	125,588
West North Central	63	1,083,613	...	9,797	3	2,664	177,969
West South Central	12	163,698	...	1,144	...	284	19,279
Pacific	9	133,111	...	1,313	5	253	18,587
Other divisions	4	43,060	...	330	...	107	6,636
14 metro. areas, total	43	739,649	2.5	7,815	6	2,152	171,353
Chicago, Ill.	10	226,154	...	2,467	4	674	60,942
St. Louis, Mo.	5	94,815	...	1,090	...	314	22,481
Minneapolis-St. Paul, Minn.	15	264,096	...	2,884	...	867	57,667
Buffalo, N. Y.	4	58,986	...	723	...	189	19,579
Other metro. areas	9	95,598	...	651	2	108	10,684
$1,000,000--$4,999,999							
United States, total	118	317,432	3.6	5,484	48	1,859	110,804
New England	4	8,934	...	170	1	83	3,360
Middle Atlantic	4	7,468	...	124	1	46	2,474
East North Central	21	55,050	...	1,148	5	339	24,701
West North Central	32	91,304	...	1,204	4	402	25,599
South Atlantic	4	9,703	...	533	4	173	10,241
East South Central	5	14,126	...	396	1	141	7,460
West South Central	12	35,042	...	728	3	332	15,227
Mountain	4	14,076	...	502	1	187	10,001
Pacific	32	81,729	...	679	28	156	11,741
14 metro. areas, total	36	96,044	2.8	1,243	18	358	24,965
Chicago, Ill.	3	6,802	...	34	2	11	674
Los Angeles, Calif.	6	19,004	...	91	4	25	1,712
San Francisco-Oakland, Calif.	11	24,427	...	140	11	31	2,834
Minneapolis-St. Paul, Minn.	8	25,215	...	497	...	133	10,265
Other metro. areas	8	20,596	...	481	1	158	9,480
FARM PRODUCTS (RAW MATERIALS)--Continued							
Grains--Continued							
$500,000--$999,999							
United States, total	36	24,974	6.5	793	19	235	14,556
Middle Atlantic	5	3,136	...	75	3	25	1,471
East North Central	8	5,467	...	185	3	47	3,432
West North Central	7	4,937	...	332	3	104	6,155
West South Central	5	3,843	...	99	3	33	1,768
Pacific	7	5,300	...	59	5	15	1,120
Other divisions	4	2,291	...	43	2	11	610
14 metro. areas	12	8,421	5.9	214	7	52	4,143
$200,000--$499,999							
United States, total	44	14,206	9.8	617	31	283	13,828
New England	3	961	...	22	2	10	459
Middle Atlantic	6	2,141	...	63	4	26	1,181
East North Central	10	3,231	...	143	9	65	2,851
West North Central	7	2,217	...	262	3	111	6,575
South Atlantic	4	1,098	...	52	2	36	1,183
West South Central	4	1,271	...	20	3	12	379
Pacific	7	2,179	...	32	3	9	600
Other divisions	3	1,108	...	23	5	14	600
14 metro. areas	10	3,327	7.4	101	8	48	2,027
Under $200,000							
United States, total	37	3,004	13.7	222	25	133	5,333
Middle Atlantic	5	340	...	14	5	8	257
East North Central	6	342	...	37	4	12	711
South Atlantic	7	801	...	47	5	38	930
West South Central	6	370	...	75	2	32	1,451
Pacific	8	802	...	38	4	10	722
Other divisions	5	349	...	11	5	33	1,262
14 metro. areas	7	394	12.4	16	3	7	289
Hides, skins, raw furs, total	831	491,559	5.8	12,662	716	3,225	219,985
$5,000,000 and Over							
United States, total	13	196,812	3.1	2,953	...	669	47,304
Middle Atlantic	5	63,903	...	1,009	...	168	13,566
Other divisions	8	132,909	...	1,944	...	501	33,738
$1,000,000--$4,999,999							
United States, total	64	121,638	6.6	3,837	56	920	65,023
Middle Atlantic	33	66,077	...	1,925	25	323	31,826
East North Central	10	20,101	...	595	12	178	11,462
West North Central	6	7,867	...	385	6	125	6,111
East South Central	4	5,859	...	156	...	66	2,741
West South Central	6	12,891	...	425	7	147	6,246
Other divisions	5	8,843	...	351	6	81	6,637
14 metro. areas	42	85,509	6.7	2,584	25	491	44,001
$500,000--$999,999							
United States, total	97	68,168	7.2	2,271	61	521	39,302
Middle Atlantic	76	53,406	...	1,592	49	278	26,511
East North Central	4	2,968	...	109	2	34	1,965
West North Central	6	3,894	...	186	2	59	3,657
South Atlantic	3	2,363	...	156	2	59	2,798
Other divisions	8	5,537	...	228	6	91	4,371
14 metro. areas, total	78	54,250	7.1	1,698	51	305	28,207
New York-Northeastern New Jersey	70	48,741	...	1,406	49	246	23,403
Philadelphia, Pa.	3	2,329	...	101	...	16	1,324
Other metro. areas	5	3,180	...	191	2	43	3,480
$200,000--$499,999							
United States, total	207	66,882	8.3	2,123	198	569	38,895
New England	3	1,122	...	47	...	10	706
Middle Atlantic	164	52,558	...	1,385	144	324	25,923
East North Central	8	2,711	...	262	7	86	5,471
West North Central	10	2,843	...	138	14	45	2,264
South Atlantic	5	1,790	...	108	4	42	1,838
West South Central	8	2,673	...	79	15	28	1,018
Pacific	5	1,530	...	17	8	4	230
Other divisions	4	1,655	...	87	6	30	1,445

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
FARM PRODUCTS (RAW MATERIALS)--Continued							
Hides, skins, raw furs--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total..	174	55,796	8.2	1,722	152	412	32,489
New York-Northeastern New Jersey	159	50,513	...	1,314	141	299	24,776
Chicago, Ill.	4	1,257	...	240	3	69	4,985
Boston, Mass.	3	1,122	...	47	...	10	706
Other metro. areas	8	2,904	...	121	8	34	2,02
Under $200,000							
United States, total....	450	38,059	10.8	1,478	401	546	29,461
New England	9	726	...	58	5	15	965
Middle Atlantic	326	27,994	...	897	299	291	17,567
East North Central	35	2,682	...	152	31	56	3,414
West North Central	27	2,189	...	75	22	68	1,696
South Atlantic	5	237	...	14	4	16	250
East South Central	5	370	...	17	3	10	345
West South Central	7	1,012	...	45	7	16	874
Mountain	11	732	...	52	10	25	1,176
Pacific	25	2,117	...	168	20	49	3,174
14 metro. areas, total..	367	31,961	10.5	1,190	329	380	23,529
New York-Northeastern New Jersey	309	26,852	...	850	282	262	16,509
Chicago, Ill.	11	853	...	64	13	23	1,816
Los Angeles, Calif.	15	1,492	...	103	12	32	2,099
Philadelphia, Pa.	4	204	...	12	4	5	265
Detroit, Mich.	6	567	...	33	4	9	620
Boston, Mass.	5	614	...	56	1	14	945
San Francisco-Oakland, Calif.	5	427	...	40	3	10	610
Minneapolis-St. Paul, Minn..	7	547	...	12	7	8	327
Other metro. areas	5	405	...	20	3	17	338
Livestock (exc. horses, mules), total	411	489,874	1.8	2,642	426	766	49,725
$5,000,000 and Over							
United States, total....	16	137,662	1.6	627	19	134	11,808
West North Central	10	71,778	...	467	10	100	8,669
Other divisions	6	65,884	...	160	9	34	3,139
$1,000,000--$4,999,999							
United States, total....	113	251,671	1.8	1,486	127	441	27,415
East North Central	44	88,625	...	499	47	166	9,488
West North Central	56	128,805	...	798	68	213	14,392
West South Central	5	15,924	...	104	5	30	1,901
Mountain	5	11,017	...	60	2	20	1,129
Other divisions	3	7,300	...	25	5	12	505
14 metro. areas, total..	47	93,961	1.8	658	49	155	11,702
Chicago, Ill.	24	48,234	...	235	18	72	4,189
St. Louis, Mo.	12	19,756	...	37	20	13	793
Minneapolis-St. Paul, Minn..	8	18,479	...	231	8	40	3,549
Other metro. areas	3	7,492	...	155	3	30	3,171
$500,000--$999,999							
United States, total....	73	51,485	1.8	254	70	73	4,830
Middle Atlantic	3	1,836	...	4	5	1	50
East North Central	22	16,681	...	23	24	8	415
West North Central	45	30,575	...	221	38	62	4,265
Other divisions	3	2,393	...	6	3	2	100
14 metro. areas, total..	32	23,406	1.4	100	29	32	1,877
Chicago, Ill.	8	6,122	...	14	7	5	240
St. Louis, Mo.	14	10,559	...	9	17	3	175
Other metro. areas	10	6,725	...	77	5	24	1,462
$200,000--$499,999							
United States, total....	121	39,621	1.9	174	124	81	3,655
East North Central	48	16,371	...	47	50	21	920
West North Central	65	20,643	...	77	67	33	1,543
West South Central	4	1,404	...	27	4	12	630
Other divisions	4	1,203	...	23	3	15	562
14 metro. areas	49	16,496	1.0	32	49	15	587
FARM PRODUCTS (RAW MATERIALS)--Continued							
Livestock(exc. horses, mules)--Continued							
Under $200,000							
United States, total...	88	9,435	3.4	101	86	37	2,017
Middle Atlantic	3	28	...	2	3	2	117
East North Central	33	3,628	...	57	34	15	1,120
West North Central	44	5,233	...	24	43	8	391
East South Central	3	150	...	17	1	10	319
Other divisions	5	396	...	1	5	2	70
14 metro. areas, total.	32	3,440	4.0	59	30	14	1,150
Chicago, Ill.	6	746	...	48	7	10	923
St. Louis, Mo.	22	2,272	...	6	21	3	140
Other metro. areas	4	422	...	5	2	1	87
Tobacco (leaf), total	106	148,140	9.6	6,340	66	3,265	122,954
$1,000,000 and Over							
United States, total...	26	130,047	8.7	4,901	1	2,789	98,391
Middle Atlantic	6	30,099	...	759	1	85	12,847
South Atlantic	13	77,829	...	3,119	...	2,186	67,027
Other divisions	7	22,119	...	1,023	...	518	18,517
$500,000--$999,999							
United States, total...	11	8,319	11.9	396	8	207	7,936
Middle Atlantic	5	3,570	...	122	7	31	2,120
South Atlantic	3	2,140	...	87	1	16	1,335
Other divisions	3	2,609	...	187	...	160	4,481
$200,000--$499,999							
United States, total...	20	6,439	19.7	683	8	163	11,275
Middle Atlantic	12	3,907	...	390	1	62	6,676
South Atlantic	4	1,197	...	141	7	36	1,697
Other divisions	4	1,335	...	152	...	65	2,902
14 metro. areas	12	3,907	15.7	390	1	62	6,676
Under $200,000							
United States, total...	49	3,335	21.2	360	49	106	5,352
Middle Atlantic	23	1,264	...	71	32	29	1,310
East North Central	9	738	...	67	9	32	1,304
South Atlantic	9	831	...	58	6	23	1,128
Other divisions	8	502	...	164	2	22	1,610
14 metro. areas, total.	31	1,829	19.2	133	38	51	2,473
New York-Northeastern New Jersey	20	1,132	...	70	27	28	1,286
Chicago, Ill.	4	365	...	26	7	10	438
Other metro. areas	7	332	...	37	4	13	749
Wool, mohair, total..	269	512,033	4.9	11,797	191	1,880	171,997
$5,000,000 and Over							
United States, total...	28	291,958	3.8	5,460	20	640	70,213
New England	19	230,102	...	4,390	12	496	51,684
Other divisions	9	61,856	...	1,070	8	144	18,529
14 metro. areas	28	291,958	3.8	5,460	20	640	70,213
$1,000,000--$4,999,999							
United States, total...	74	165,541	5.3	3,946	57	611	61,204
New England	47	106,863	...	2,634	28	375	40,727
Middle Atlantic	21	48,893	...	1,074	24	193	17,114
Other divisions	6	9,785	...	238	5	43	3,363
14 metro. areas	70	159,299	5.3	3,782	53	577	59,173
$500,000--$999,999							
United States, total...	44	31,939	8.8	1,464	23	320	24,252
New England	28	19,629	...	825	9	153	13,621
Middle Atlantic	8	5,982	...	273	10	56	4,540
East North Central	3	2,380	...	176	1	51	2,886
Other divisions	5	3,948	...	190	3	60	3,205

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
FARM PRODUCTS (RAW MATERIALS)--Continued							
Wool, mohair--Con.							
$500,000--$999,999--Con.							
14 metro. areas, total..	37	26,886	8.7	1,248	18	253	20,538
New York-Northeastern New Jersey	3	2,104	...	188	1	39	3,305
Philadelphia, Pa.	5	3,878	...	85	9	17	1,235
Boston, Mass.	26	18,524	...	799	7	146	13,112
Other metro. areas	3	2,380	...	176	1	51	2,886
$200,000--$499,999							
United States, total....	58	17,366	8.8	646	43	186	11,154
New England	39	11,623	...	420	22	107	6,734
Middle Atlantic	15	4,595	...	200	17	68	3,972
Other divisions	4	1,148	...	26	4	11	448
14 metro. areas, total..	53	16,073	8.7	592	41	167	10,219
New York-Northeastern New Jersey	9	2,409	...	149	8	51	3,003
Boston, Mass.	37	11,175	...	389	22	98	6,227
Other metro. areas	7	2,489	...	54	11	18	989
Under $200,000							
United States, total....	85	5,229	14.4	281	48	123	5,174
New England	28	2,531	...	116	21	41	2,189
Middle Atlantic	22	1,374	...	74	14	39	1,589
East North Central	5	469	...	45	5	19	594
Other divisions	10	855	...	46	8	24	802
14 metro. areas, total..	50	3,977	14.9	217	35	88	4,067
New York-Northeastern New Jersey	14	726	...	40	10	20	866
Philadelphia, Pa.	6	472	...	27	4	14	558
Boston, Mass.	25	2,364	...	94	19	34	1,822
Other metro. areas	5	415	...	56	2	20	821
Miscellaneous inedible farm products, total.	177	362,824	4.1	6,181	119	1,431	111,065
$5,000,000 and Over							
United States, total....	19	281,129	2.8	3,300	9	627	56,358
Middle Atlantic	15	252,888	...	2,658	9	433	43,585
Other divisions	4	28,241	...	642	...	194	12,773
14 metro. areas	15	252,888	2.2	2,658	9	433	43,585
$1,000,000--$4,999,999							
United States, total....	20	46,879	6.3	1,310	8	241	25,075
Middle Atlantic	14	26,939	...	647	8	137	14,390
Other divisions	6	19,940	...	663	...	104	10,685
14 metro. areas	17	36,605	6.4	1,016	8	190	19,482
$500,000--$999,999							
United States, total....	25	16,296	9.9	463	17	147	8,853
Middle Atlantic	12	8,609	...	279	14	79	5,167
West North Central	8	4,560	...	114	2	44	2,278
Other divisions	5	3,127	...	70	1	24	1,408
14 metro. areas	13	9,374	7.6	298	14	85	5,487
$200,000--$499,999							
United States, total....	36	12,197	12.1	639	26	228	11,751
Middle Atlantic	13	3,889	...	204	10	65	3,831
East North Central	10	3,330	...	247	5	67	4,239
West South Central	4	1,398	...	31	4	14	585
Pacific	4	1,450	...	90	...	27	1,767
Other divisions	5	2,130	...	67	7	55	1,329
14 metro. areas	21	6,648	14.3	405	11	121	7,597
Under $200,000							
United States, total....	77	6,323	17.2	468	59	188	9,028
New England	3	248	...	25	3	7	441
Middle Atlantic	39	3,171	...	207	31	67	3,871
East North Central	19	1,952	...	162	17	69	3,209
East South Central	3	148	...	9	2	7	183
West South Central	6	283	...	30	4	22	575
Other divisions	7	521	...	36	2	16	749
FARM PRODUCTS (RAW MATERIALS)--Continued							
Miscellaneous inedible farm products--Con.							
Under $200,000--Con.							
14 metro. areas, total.	54	4,578	17.4	351	38	129	6,992
New York-Northeastern New Jersey	35	2,796	...	185	26	57	3,461
Chicago, Ill.	7	734	...	83	4	39	1,862
Philadelphia, Pa.	4	375	...	22	5	10	410
Other metro. areas	8	673	...	61	3	23	1,259
AUTOMOTIVE							
Automobiles, new and used, total.....	708	805,934	7.1	29,826	505	8,842	584,415
$5,000,000 and Over							
United States.....	28	230,884	6.6	8,269	3	2,266	176,454
14 metro. areas.....	16	146,163	4.9	4,224	2	1,192	87,983
$1,000,000--$4,999,999							
United States, total...	196	425,572	6.9	16,138	70	4,745	300,224
New England	10	15,052	...	589	5	200	11,841
Middle Atlantic	30	63,885	...	2,650	7	713	49,245
East North Central	46	106,209	...	3,324	19	972	66,880
West North Central	23	51,278	...	2,001	2	553	36,066
South Atlantic	20	41,925	...	1,421	5	476	28,130
East South Central	13	26,277	...	1,465	1	405	22,086
West South Central	25	54,259	...	1,506	16	580	31,954
Mountain	16	33,137	...	1,346	12	407	22,289
Pacific	13	33,550	...	1,836	3	439	31,733
14 metro. areas, total.	50	110,829	6.8	3,943	24	1,031	77,079
New York-Northeastern New Jersey	12	21,945	...	1,025	3	259	20,613
Chicago, Ill.	9	16,674	...	412	5	96	7,054
Los Angeles, Calif.	5	9,901	...	497	1	103	8,647
Philadelphia, Pa.	7	18,151	...	471	4	121	8,583
Detroit, Mich.	4	7,868	...	395	4	117	8,382
Boston, Mass.	4	7,724	...	231	4	103	6,042
Other metro. areas	9	28,566	...	912	3	232	17,758
$500,000--$999,999							
United States, total...	112	77,440	7.3	2,511	96	773	50,893
New England	4	2,781	...	50	3	14	911
Middle Atlantic	15	10,328	...	309	16	112	6,104
East North Central	30	20,440	...	593	23	152	10,325
West North Central	19	14,131	...	393	23	119	7,586
South Atlantic	12	8,403	...	374	3	109	7,655
West South Central	11	7,600	...	121	15	82	4,794
Pacific	17	11,054	...	525	12	142	10,234
Other divisions	4	2,703	...	146	1	43	3,284
14 metro. areas, total.	43	27,185	8.0	892	33	241	16,944
New York-Northeastern New Jersey	7	4,580	...	158	4	42	2,591
Chicago, Ill.	4	2,340	...	86	1	17	1,650
Los Angeles, Calif.	9	6,261	...	374	5	96	6,816
Detroit, Mich.	6	3,881	...	53	3	12	775
San Francisco-Oakland, Calif.	4	2,183	...	22	4	4	350
St. Louis, Mo.	6	3,735	...	112	3	28	2,235
Other metro. areas	7	4,205	...	87	13	42	2,527
$200,000--$499,999							
United States, total...	158	51,347	9.0	1,993	123	647	36,304
New England	12	4,212	...	317	4	100	6,050
Middle Atlantic	20	6,422	...	386	12	94	5,928
East North Central	51	16,345	...	410	44	125	7,665
West North Central	12	3,234	...	48	16	17	960
South Atlantic	12	4,165	...	165	8	63	3,293
East South Central	11	3,519	...	118	7	57	2,186
West South Central	22	7,471	...	272	18	92	4,982
Mountain	6	2,221	...	90	5	39	1,867
Pacific	12	3,758	...	187	9	60	3,373
14 metro. areas, total.	69	21,901	9.0	805	59	220	13,185
New York-Northeastern New Jersey	15	4,557	...	342	9	77	5,077
Chicago, Ill.	25	8,235	...	190	24	52	3,174
Los Angeles, Calif.	6	1,890	...	45	3	17	552
Detroit, Mich.	8	2,361	...	35	8	9	550
Boston, Mass.	4	1,346	...	111	2	31	1,866
Baltimore, Md.	3	776	...	4	4	4	80
Other metro. areas	8	2,736	...	78	9	30	1,886

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AUTOMOTIVE--Continued							
Automobiles, new and used--Continued							
Under $200,000							
United States, total....	214	20,691	12.2	915	213	411	20,540
Middle Atlantic.....	33	3,001	...	260	23	108	5,919
East North Central.....	76	8,033	...	238	75	114	5,327
West North Central.....	33	3,222	...	61	43	29	1,141
South Atlantic.....	11	1,123	...	115	8	53	3,118
East South Central.....	12	1,355	...	62	12	29	1,185
West South Central.....	26	1,971	...	91	24	45	1,801
Pacific.....	13	1,044	...	45	14	16	1,205
Other divisions.....	10	942	...	43	14	17	844
14 metro. areas, total..	73	6,599	11.3	231	73	103	5,437
New York-Northeastern New Jersey.....	15	1,031	...	38	11	21	899
Chicago, Ill.....	27	3,025	...	63	27	22	1,127
Los Angeles, Calif.....	7	438	...	9	9	5	480
Philadelphia, Pa.....	4	446	...	10	6	5	231
Detroit, Mich.....	5	307	...	3	5	2	55
Pittsburgh, Pa.....	4	503	...	73	...	34	1,921
St. Louis, Mo.....	7	592	...	19	12	6	368
Other metro. areas.....	4	257	...	16	3	8	356
Trucks, tractors (road type), total...	1,531	545,967	15.4	47,903	981	14,881	931,942
$1,000,000 and Over							
United States, total....	86	159,817	11.2	11,212	28	2,966	311,189
Middle Atlantic.....	14	25,996	...	1,249	13	365	24,298
East North Central.....	14	28,807	...	2,035	3	496	36,170
West North Central.....	12	27,972	...	1,479	1	426	24,356
South Atlantic.....	13	21,232	...	1,987	1	522	33,952
West South Central.....	8	13,337	...	765	1	276	18,273
Pacific.....	18	31,171	...	2,772	5	613	55,457
Other divisions.....	7	11,302	...	925	4	268	18,683
14 metro. areas, total..	27	63,420	9.9	3,966	13	894	68,830
New York-Northeastern New Jersey.....	4	9,012	...	400	2	129	8,297
Los Angeles, Calif.....	5	7,923	...	904	...	156	16,163
Other metro. areas.....	18	46,485	...	2,662	11	609	44,370
$500,000--$999,999							
United States, total....	208	143,443	15.7	13,195	102	3,711	248,040
New England.....	9	6,269	...	532	3	151	8,784
Middle Atlantic.....	23	16,300	...	1,418	10	393	25,205
East North Central.....	39	26,699	...	2,655	18	694	48,679
West North Central.....	17	11,196	...	873	10	267	18,098
South Atlantic.....	41	28,696	...	3,021	14	888	54,451
East South Central.....	19	12,876	...	1,199	6	372	22,065
West South Central.....	18	11,743	...	930	11	253	19,029
Mountain.....	9	5,929	...	502	5	142	11,082
Pacific.....	33	23,735	...	2,065	25	551	40,647
14 metro. areas, total..	47	33,017	15.1	2,725	26	685	49,331
New York-Northeastern New Jersey.....	10	7,221	...	683	3	156	11,583
Chicago, Ill.....	10	7,322	...	580	8	127	9,823
Los Angeles, Calif.....	4	2,729	...	277	2	69	5,054
San Francisco-Oakland, Calif.....	5	3,983	...	313	4	72	6,595
Washington, D. C.....	4	2,478	...	259	2	76	4,491
Other metro. areas.....	14	9,284	...	613	7	185	11,785
$200,000--$499,999							
United States, total....	535	172,343	17.9	17,028	325	5,563	333,059
New England.....	25	7,655	...	755	20	244	13,695
Middle Atlantic.....	110	34,561	...	3,428	51	1,182	69,184
East North Central.....	113	37,518	...	3,688	58	1,071	71,717
West North Central.....	36	12,423	...	1,227	22	423	24,502
South Atlantic.....	81	25,550	...	2,504	46	900	48,800
East South Central.....	29	9,022	...	792	18	327	17,057
West South Central.....	59	18,872	...	1,949	36	670	36,114
Mountain.....	21	7,890	...	754	17	247	16,579
Pacific.....	61	18,852	...	1,931	57	499	35,411
14 metro. areas, total..	110	34,599	18.6	3,743	51	1,109	75,196
New York-Northeastern New Jersey.....	34	9,917	...	1,107	11	344	22,847
Chicago, Ill.....	13	3,952	...	369	8	106	8,195
Los Angeles, Calif.....	7	2,044	...	163	9	43	3,480
Philadelphia, Pa.....	6	2,189	...	253	3	87	4,214
Detroit, Mich.....	5	1,706	...	160	3	42	3,255
Boston, Mass.....	4	1,288	...	66	2	17	1,188
San Francisco-Oakland, Calif.....	7	1,769	...	287	3	74	4,884
Pittsburgh, Pa.....	8	3,112	...	293	4	104	5,505
St. Louis, Mo.....	7	2,057	...	248	2	64	4,701
Washington, D. C.....	3	1,013	...	149	1	50	2,929
Cleveland, Ohio.....	8	3,151	...	388	...	75	6,452
Baltimore, Md.....	5	1,456	...	194	5	61	3,934
Minneapolis-St. Paul, Minn.	3	945	...	66	...	42	3,612
Under $200,000							
United States, total...	702	70,364	18.5	6,468	526	2,641	139,654
New England.....	55	5,812	...	561	22	203	10,417
Middle Atlantic.....	171	17,458	...	1,616	132	629	33,344
East North Central.....	152	15,398	...	1,355	116	480	27,104
West North Central.....	55	4,829	...	456	45	278	13,794
South Atlantic.....	94	9,544	...	993	64	442	22,170
East South Central.....	34	3,149	...	264	25	133	5,951
West South Central.....	55	6,291	...	570	46	257	12,746
Mountain.....	20	1,983	...	167	17	56	3,405
Pacific.....	66	5,900	...	486	59	163	10,723
14 metro. areas, total...	166	15,826	19.9	1,591	127	536	31,140
New York-Northeastern New Jersey.....	59	5,322	...	545	48	173	10,038
Chicago, Ill.....	15	1,482	...	149	13	36	2,820
Los Angeles, Calif.....	18	1,286	...	94	13	30	1,851
Philadelphia, Pa.....	15	1,895	...	197	10	68	3,722
Detroit, Mich.....	7	665	...	51	4	16	1,030
Boston, Mass.....	10	1,339	...	148	1	45	2,467
San Francisco-Oakland, Calif.....	4	408	...	44	3	12	869
Pittsburgh, Pa.....	9	1,002	...	69	8	31	1,742
St. Louis, Mo.....	8	661	...	67	9	27	1,475
Washington, D. C.....	4	312	...	59	2	27	1,417
Cleveland Ohio.....	4	529	...	38	6	12	806
Buffalo, N. Y.....	5	656	...	72	2	32	1,760
Other metro. areas.....	8	269	...	58	8	21	1,143
Automotive parts, accessories, total..	10,959	2,283,686	22.6	312,996	7,578	102,277	6,056,744
$5,000,000 and Over							
United States.....	11	146,612	9.3	7,062	...	2,438	142,508
$1,000,000--$4,999,999							
United States, total...	258	465,928	18.8	55,368	49	16,504	1,058,381
New England.....	14	18,547	...	2,181	2	713	39,762
Middle Atlantic.....	44	71,995	...	9,164	8	2,411	157,527
East North Central.....	60	114,855	...	15,138	13	4,331	287,198
West North Central.....	42	80,022	...	8,847	5	2,928	182,135
South Atlantic.....	29	45,548	...	5,024	9	1,653	96,282
East South Central.....	8	19,518	...	1,951	3	647	40,020
West South Central.....	17	37,720	...	3,762	1	1,267	74,671
Mountain.....	11	18,158	...	2,039	1	642	41,222
Pacific.....	33	59,565	...	7,262	7	1,912	139,564
14 metro. areas, total.	121	226,194	20.1	28,313	23	7,725	531,082
New York-Northeastern New Jersey.....	18	37,233	...	4,210	4	916	65,712
Chicago, Ill.....	13	27,984	...	3,345	2	933	60,410
Los Angeles, Calif.....	12	21,321	...	2,796	4	783	59,421
Philadelphia, Pa.....	6	9,363	...	1,322	2	394	23,029
Detroit, Mich.....	11	23,695	...	2,804	1	777	54,259
Boston, Mass.....	7	9,135	...	963	2	297	15,850
San Francisco-Oakland, Calif.....	9	18,426	...	2,002	3	497	35,394
Pittsburgh, Pa.....	6	7,882	...	1,078	2	308	21,034
St. Louis, Mo.....	6	11,523	...	1,400	...	378	27,755
Cleveland, Ohio.....	12	22,337	...	3,858	...	996	76,683
Baltimore, Md.....	4	6,405	...	827	...	273	14,971
Minneapolis-St. Paul, Minn.	10	21,264	...	2,422	3	769	51,684
Other metro. areas.....	7	9,576	...	1,286	...	404	24,880
$500,000--$999,999							
United States, total...	573	386,998	24.3	60,214	137	17,832	1,143,075
New England.....	34	23,094	...	3,735	8	1,130	66,122
Middle Atlantic.....	96	64,111	...	9,405	23	2,904	184,704
East North Central.....	125	83,322	...	13,011	25	3,585	245,203
West North Central.....	79	55,482	...	8,657	15	2,595	166,674
South Atlantic.....	65	43,206	...	6,763	12	2,067	128,178
East South Central.....	28	19,285	...	3,278	6	1,065	61,124
West South Central.....	60	41,697	...	6,355	24	1,943	118,863
Mountain.....	25	16,240	...	2,418	9	731	46,250
Pacific.....	61	40,561	...	6,592	15	1,812	125,957

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AUTOMOTIVE--Continued							
Automotive parts, accessories--Con.							
$500,000--$999,999--Con.							
14 metro. areas, total.	175	119,285	24.1	18,151	40	4,983	354,845
New York-Northeastern New Jersey	41	27,694	...	3,806	10	1,101	77,748
Chicago, Ill.	33	21,759	...	3,069	6	820	62,758
Los Angeles, Calif.	16	11,441	...	1,713	7	481	32,158
Philadelphia, Pa.	9	6,154	...	657	6	215	13,259
Detroit, Mich.	14	8,871	...	1,252	8	298	25,113
Boston, Mass.	12	7,559	...	1,258	...	309	22,693
San Francisco-Oakland, Calif.	8	5,067	...	720	1	170	12,175
Pittsburgh, Pa.	7	5,203	...	951	1	248	16,804
St. Louis, Mo.	8	6,340	...	1,339	...	360	25,598
Washington, D. C.	4	2,857	...	392	...	89	7,846
Cleveland, Ohio	5	3,670	...	821	...	230	15,630
Minneapolis-St. Paul, Minn.	13	9,269	...	1,718	...	513	34,856
Other metro. areas	5	3,401	...	455	1	149	8,207
$200,000--$499,999							
United States, total...	2,075	631,458	25.2	99,607	1,099	31,566	1,909,950
New England	136	40,843	...	6,548	32	2,131	118,960
Middle Atlantic	329	100,073	...	15,656	175	4,963	301,584
East North Central	458	139,203	...	23,203	230	7,054	440,858
West North Central	238	73,465	...	10,706	117	3,522	208,158
South Atlantic	253	77,910	...	12,356	109	4,039	239,754
East South Central	102	31,455	...	4,801	72	1,661	89,338
West South Central	219	67,206	...	9,668	142	3,229	181,631
Mountain	103	29,237	...	4,268	37	1,453	84,333
Pacific	237	72,066	...	12,401	185	3,514	245,334
14 metro. areas, total.	543	165,756	26.2	27,125	290	7,983	522,402
New York-Northeastern New Jersey	117	35,468	...	5,693	63	1,683	111,272
Chicago, Ill.	72	21,749	...	3,517	36	961	66,423
Los Angeles, Calif.	81	24,843	...	4,356	63	1,250	85,180
Philadelphia, Pa.	40	12,441	...	1,875	27	581	34,282
Detroit, Mich.	44	13,017	...	1,999	22	554	39,514
Boston, Mass.	33	9,881	...	1,502	10	479	28,919
San Francisco-Oakland, Calif.	28	8,437	...	1,464	23	356	28,375
Pittsburgh, Pa.	18	5,697	...	740	14	228	14,263
St. Louis, Mo.	21	6,746	...	1,235	7	404	24,536
Washington, D. C.	14	4,487	...	620	6	197	12,505
Cleveland, Ohio	27	8,750	...	1,611	5	447	29,151
Baltimore, Md.	12	3,752	...	708	8	248	12,899
Minneapolis-St. Paul, Minn.	22	6,784	...	1,137	5	391	21,946
Buffalo, N. Y.	14	3,704	...	668	1	204	13,137
Under $200,000							
United States, total...	8,042	652,690	24.7	90,745	6,293	33,937	1,802,830
New England	365	31,189	...	4,490	251	1,761	88,073
Middle Atlantic	1,303	105,577	...	14,944	1,019	5,542	294,072
East North Central	1,581	126,222	...	18,777	1,274	6,671	370,984
West North Central	829	71,315	...	9,837	603	3,692	193,647
South Atlantic	899	73,978	...	10,426	575	4,178	204,148
East South Central	501	41,186	...	5,256	380	2,228	104,845
West South Central	970	71,045	...	8,669	791	3,601	175,362
Mountain	397	34,200	...	4,246	244	1,666	86,741
Pacific	1,197	97,978	...	14,100	1,156	4,598	284,958
14 metro. areas, total.	2,199	172,617	26.7	26,622	1,810	9,099	528,282
New York-Northeastern New Jersey	510	38,367	...	5,828	426	2,024	114,188
Chicago, Ill.	285	22,392	...	3,665	226	1,138	70,280
Los Angeles, Calif.	367	28,480	...	4,389	370	1,451	88,088
Philadelphia, Pa.	149	12,909	...	1,834	114	678	36,027
Detroit, Mich.	128	9,743	...	1,421	125	468	28,222
Boston, Mass.	80	6,957	...	1,111	35	409	21,857
San Francisco-Oakland, Calif.	175	13,540	...	2,176	161	689	46,314
Pittsburgh, Pa.	117	9,816	...	1,211	85	449	24,309
St. Louis, Mo.	95	8,347	...	1,360	49	475	26,982
Washington, D. C.	40	2,844	...	572	24	213	11,701
Cleveland, Ohio	98	7,304	...	1,092	71	404	23,339
Baltimore, Md.	63	3,958	...	614	59	264	12,055
Minneapolis-St. Paul, Minn.	53	4,122	...	631	49	227	12,631
Buffalo, N. Y.	39	3,838	...	718	16	210	12,289
Garage equipment, tools, total.	387	75,461	22.5	9,963	240	2,970	194,010
$1,000,000 and Over							
United States	5	7,598	19.8	1,009	...	236	19,120
AUTOMOTIVE--Continued							
Garage equipment, tools--Continued							
$500,000--$999,999							
United States, total...	29	21,082	21.2	2,790	6	709	52,210
New England	3	2,269	...	334	...	76	6,627
Middle Atlantic	5	3,276	...	400	3	98	7,094
East North Central	5	3,404	...	741	...	174	12,741
South Atlantic	5	3,984	...	509	...	144	10,068
Pacific	6	4,090	...	499	2	125	9,507
Other divisions	5	4,059	...	307	1	92	6,173
14 metro. areas	16	10,858	22.5	1,556	5	384	29,115
$200,000--$499,999							
United States, total...	81	24,875	23.6	3,521	30	1,011	68,148
New England	9	3,067	...	435	3	125	7,228
Middle Atlantic	8	2,622	...	441	2	137	8,935
East North Central	15	4,345	...	742	...	156	13,019
West North Central	10	3,001	...	330	9	135	6,498
South Atlantic	9	2,714	...	396	2	119	7,833
West South Central	9	2,526	...	291	6	79	5,375
Pacific	15	4,446	...	617	3	172	13,132
Other divisions	6	2,154	...	269	5	88	6,128
14 metro. areas, total.	21	6,576	26.2	1,128	5	320	22,157
New York-Northeastern New Jersey	6	2,090	...	366	...	107	7,206
San Francisco-Oakland, Calif.	3	787	...	152	...	35	2,468
Other metro. areas	12	3,699	...	610	5	178	12,483
Under $200,000							
United States, total...	272	21,906	23.4	2,643	204	1,014	54,532
New England	8	523	...	81	4	29	1,954
Middle Atlantic	38	2,891	...	294	32	115	6,296
East North Central	38	3,756	...	508	18	165	10,240
West North Central	31	2,330	...	231	22	91	4,995
South Atlantic	34	2,590	...	333	23	149	6,755
East South Central	17	1,870	...	195	11	97	4,868
West South Central	30	2,260	...	272	30	141	5,639
Mountain	12	1,370	...	157	11	52	2,847
Pacific	64	4,316	...	572	53	175	10,938
14 metro. areas, total.	87	6,379	24.3	765	74	245	14,876
New York-Northeastern New Jersey	20	1,419	...	154	16	56	3,158
Chicago, Ill.	6	590	...	51	5	12	777
Los Angeles, Calif.	13	655	...	42	15	16	879
Philadelphia, Pa.	6	605	...	47	8	14	843
Detroit, Mich.	4	365	...	63	...	18	1,264
San Francisco-Oakland, Calif.	10	695	...	159	11	37	2,553
St. Louis, Mo.	5	238	...	30	3	11	639
Cleveland, Ohio	6	441	...	49	3	19	1,086
Baltimore, Md.	3	327	...	61	3	23	1,200
Minneapolis-St. Paul, Minn.	6	488	...	65	5	16	1,156
Buffalo, N. Y.	3	279	...	28	2	15	998
Other metro. areas	5	277	...	16	3	8	323
Tires, tubes, total..	945	170,036	19.7	17,554	741	5,779	342,015
$1,000,000 and Over							
United States	11	17,321	17.4	1,733	...	432	34,272
$500,000--$999,999							
United States, total...	41	28,442	19.0	3,122	24	903	57,642
New England	3	2,259	...	332	...	113	6,348
Middle Atlantic	15	9,579	...	968	11	304	20,733
East North Central	11	8,322	...	885	5	215	14,262
West North Central	4	2,460	...	204	3	60	3,615
South Atlantic	3	2,181	...	244	5	97	4,522
Other divisions	5	3,641	...	489	...	114	8,162
14 metro. areas, total.	27	17,969	18.1	1,890	14	546	36,203
New York-Northeastern New Jersey	12	7,699	...	736	6	215	15,928
Chicago, Ill.	4	2,498	...	293	1	74	5,000
Other metro. areas	11	7,772	...	861	7	257	15,275

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AUTOMOTIVE--Continued							
Tires, tubes--Con.							
$200,000--$499,999							
United States, total...	210	65,471	19.6	6,935	117	2,158	130,786
New England.....	19	6,078	...	730	6	216	12,470
Middle Atlantic.....	55	16,783	...	1,554	39	504	29,995
East North Central.....	37	11,134	...	1,197	20	338	23,674
West North Central.....	22	7,381	...	825	12	244	14,161
South Atlantic.....	30	8,963	...	1,075	8	370	21,005
East South Central.....	8	2,500	...	234	5	72	3,854
West South Central.....	12	3,714	...	305	8	109	5,706
Mountain.....	7	1,842	...	208	4	56	3,601
Pacific.....	20	7,076	...	807	15	249	16,320
14 metro. areas, total.	97	30,670	19.2	3,259	58	930	59,920
New York-Northeastern New Jersey.....	33	10,493	...	788	31	237	14,450
Chicago, Ill.....	12	3,787	...	439	8	120	8,673
Los Angeles, Calif.....	7	2,420	...	304	2	89	5,890
Philadelphia, Pa.....	3	760	...	94	2	29	1,567
Detroit, Mich.....	7	2,129	...	272	3	64	5,116
Boston, Mass.....	5	1,681	...	216	...	50	3,176
Pittsburgh, Pa.....	5	1,163	...	144	...	49	3,152
St. Louis, Mo.....	5	1,668	...	209	5	68	3,191
Washington, D. C.....	4	1,181	...	82	3	24	1,281
Cleveland, Ohio.....	3	965	...	112	...	28	2,020
Baltimore, Md.....	6	1,957	...	336	1	95	6,711
Minneapolis-St. Paul, Minn.	3	1,105	...	120	...	31	1,992
Other metro. areas.....	4	1,361	...	143	3	46	2,701
Under $200,000							
United States, total...	683	58,802	20.8	5,764	600	2,286	119,315
New England.....	53	4,302	...	465	41	196	9,595
Middle Atlantic.....	148	14,340	...	1,333	125	496	25,496
East North Central.....	127	10,349	...	949	129	355	21,719
West North Central.....	62	5,584	...	499	59	196	9,955
South Atlantic.....	93	8,289	...	885	66	391	18,303
East South Central.....	32	2,747	...	263	28	131	5,438
West South Central.....	56	4,061	...	425	47	162	8,022
Mountain.....	38	3,050	...	346	23	134	7,348
Pacific.....	74	6,080	...	599	82	225	13,439
14 metro. areas, total.	222	19,978	21.5	2,115	183	734	42,164
New York-Northeastern New Jersey.....	65	6,234	...	663	34	210	12,172
Chicago, Ill.....	19	1,802	...	180	16	66	4,142
Los Angelee, Calif.....	28	2,205	...	214	28	76	4,327
Philadelphia, Pa.....	17	2,063	...	172	20	68	3,609
Detroit, Mich.....	21	1,375	...	130	23	41	2,649
Boston, Mass.....	8	489	...	79	3	21	1,383
San Francisco-Oakland, Calif.....	14	1,140	...	174	12	60	3,999
Pittsburgh, Pa.....	8	1,001	...	102	10	40	1,818
St. Louis, Mo.....	15	1,311	...	126	11	52	2,601
Cleveland, Ohio.....	9	817	...	60	9	20	1,093
Baltimore, Md.....	8	786	...	102	8	39	2,054
Minneapolis-St. Paul, Minn.	5	428	...	55	5	21	1,140
Other metro. areas.....	5	327	...	58	4	20	1,177
ELECTRICAL GOODS							
Electrical goods (general line), total	537	1,420,970	10.4	88,595	33	25,249	1,716,676
$5,000,000 and Over							
United States, total...	71	566,971	11.1	37,647	...	10,806	755,056
Middle Atlantic.....	13	101,766	...	7,714	...	2,103	144,430
East North Central.....	15	124,001	...	8,749	...	2,399	168,158
West North Central.....	12	81,115	...	4,620	...	1,292	90,948
South Atlantic.....	7	54,359	...	3,229	...	967	60,411
West South Central.....	6	39,767	...	2,834	...	887	72,318
Pacific.....	12	121,853	...	7,780	...	2,242	168,695
Other divisions.....	6	44,110	...	2,721	...	916	50,096
14 metro. areas, total.	42	374,239	11.5	25,951	...	7,294	512,426
New York-Northeastern New Jersey.....	5	40,041	...	3,182	...	897	61,355
Chicago, Ill.....	6	56,344	...	4,068	...	1,007	76,324
Los Angeles, Calif.....	4	61,332	...	3,651	...	1,070	83,993
Philadelphia, Pa.....	4	34,278	...	2,625	...	658	44,016
Other metro. areas.....	23	182,244	...	12,425	...	3,662	246,738

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
ELECTRICAL GOODS--Continued							
Electrical goods (general line)--Con.							
$1,000,000--$4,999,999							
United States, total...	356	785,500	9.5	45,003	11	12,651	853,446
New England.....	26	48,354	...	2,149	4	656	41,763
Middle Atlantic.....	53	111,858	...	8,124	...	2,038	150,818
East North Central.....	67	151,615	...	9,300	...	2,669	181,969
West North Central.....	36	84,599	...	4,406	...	1,275	79,084
South Atlantic.....	62	134,473	...	7,458	...	2,163	142,938
East South Central.....	22	54,693	...	2,537	7	779	46,516
West South Central.....	39	85,564	...	4,351	...	1,249	79,917
Mountain.....	17	41,954	...	2,129	...	627	40,035
Pacific.....	34	72,390	...	4,549	...	1,195	90,406
14 metro. areas, total.	50	115,805	12.6	9,448	...	2,338	172,786
New York-Northeastern New Jersey.....	15	33,238	...	3,249	...	730	59,134
Chicago, Ill.....	3	5,877	...	447	...	112	8,815
Los Angeles, Calif.....	5	7,910	...	846	...	212	15,448
San Francisco-Oakland, Calif.....	6	13,689	...	830	...	222	16,924
Washington, D. C.....	3	6,014	...	393	...	105	6,800
Cleveland, Ohio.....	3	7,673	...	559	...	180	11,112
Baltimore, Md.....	3	9,271	...	706	...	205	11,584
Minneapolis-St. Paul, Minn.	3	6,745	...	267	...	85	5,155
Other metro. areas.....	9	25,388	...	2,151	...	487	37,814
$500,000--$999,999							
United States, total...	89	63,034	14.1	5,145	19	1,621	98,384
New England.....	9	6,392	...	485	2	120	7,129
Middle Atlantic.....	16	11,502	...	1,124	...	428	23,517
East North Central.....	18	13,506	...	1,324	9	359	23,173
West North Central.....	11	7,411	...	484	...	161	9,583
South Atlantic.....	15	10,687	...	867	1	284	16,399
West South Central.....	8	5,775	...	391	4	118	7,707
Pacific.....	6	3,671	...	263	1	79	6,803
Other divisions.....	6	4,090	...	207	2	72	4,073
14 metro. areas, total.	16	10,388	17.9	1,081	...	325	23,300
New York-Northeastern New Jersey.....	4	2,540	...	210	...	64	5,195
Buffalo, N. Y.....	3	1,762	...	272	...	85	5,531
Other metro. areas.....	9	6,086	...	599	...	176	12,574
$200,000--$499,999							
United States, total...	14	4,926	15.8	441	2	140	8,313
Middle Atlantic.....	6	2,193	...	274	2	75	4,408
South Atlantic.....	3	1,079	...	79	...	24	1,447
Other divisions.....	5	1,654	...	88	...	41	2,458
Under $200,000							
United States.....	7	539	23.6	59	1	31	1,477
Wiring supplies, construction materials, total.....	1,837	702,468	15.2	61,759	1,149	17,581	1,144,161
$5,000,000 and Over							
United States.....	4	31,711	11.4	1,815	...	457	31,567
$1,000,000--$4,999,999							
United States, total...	158	276,436	13.4	23,373	39	5,750	413,704
Middle Atlantic.....	37	58,018	...	5,485	7	1,373	103,298
East North Central.....	45	90,012	...	8,521	8	2,031	143,358
West North Central.....	18	35,412	...	2,577	...	692	45,750
South Atlantic.....	14	21,651	...	1,586	4	362	24,638
East South Central.....	4	5,714	...	351	...	85	5,932
West South Central.....	18	29,496	...	1,746	13	483	34,750
Pacific.....	17	29,466	...	2,562	5	594	47,298
Other divisions.....	5	6,667	...	545	2	130	8,680
14 metro. areas, total.	74	134,325	14.0	11,981	18	2,738	210,875
New York-Northeastern New Jersey.....	21	34,898	...	3,198	5	741	59,912
Chicago, Ill.....	14	31,910	...	2,918	1	657	45,729
Los Angeles, Calif.....	5	8,890	...	733	2	145	12,723
Philadelphia, Pa.....	4	5,287	...	411	1	106	7,493
Detroit, Mich.....	10	19,265	...	1,869	5	412	33,804
San Francisco-Oakland, Calif.....	5	6,511	...	525	3	124	10,065
Pittsburgh, Pa.....	5	8,867	...	672	1	163	15,800
Other metro. areas.....	10	18,697	...	1,655	...	390	25,349

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
ELECTRICAL GOODS--Continued							
Wiring spls,construction materials--Con.							
$500,000--$999,999							
United States, total...	218	152,134	15.9	14,285	87	3,939	267,489
New England	18	12,506	...	1,381	1	368	22,948
Middle Atlantic	61	40,931	...	3,751	44	987	68,368
East North Central	47	33,768	...	3,317	11	952	64,832
West North Central	12	9,287	...	678	1	193	12,946
South Atlantic	24	15,837	...	1,168	9	372	22,109
East South Central	6	4,022	...	519	...	137	9,127
West South Central	12	8,590	...	533	6	216	10,756
Mountain	6	4,365	...	385	4	92	7,574
Pacific	32	22,828	...	2,553	11	622	48,829
14 metro. areas, total.	105	73,340	16.1	7,099	60	1,769	126,929
New York-Northeastern New Jersey	38	26,540	...	2,470	38	596	43,411
Chicago, Ill.	11	8,108	...	779	6	199	15,563
Los Angeles, Calif.	11	7,977	...	855	2	212	15,322
Philadelphia, Pa.	8	4,832	...	376	5	108	6,443
Detroit, Mich.	4	3,186	...	220	3	57	4,597
Boston, Mass.	6	4,118	...	387	...	100	6,504
San Francisco-Oakland, Calif.	6	4,188	...	617	4	140	11,737
Cleveland, Ohio	3	1,808	...	133	...	21	1,779
Baltimore, Md.	5	3,372	...	333	1	118	6,337
Minneapolis-St. Paul, Minn.	4	3,153	...	220	1	52	2,192
Buffalo, N. Y.	4	2,560	...	409	...	101	7,360
Other metro. areas	5	3,498	...	300	...	65	5,684
$200,000--$499,999							
United States, total...	502	162,351	16.4	14,945	275	4,611	280,950
New England	43	14,202	...	1,368	11	420	24,723
Middle Atlantic	153	49,051	...	4,376	95	1,314	80,244
East North Central	106	32,978	...	3,104	53	1,004	56,914
West North Central	27	8,594	...	855	12	264	16,618
South Atlantic	55	18,188	...	1,719	13	509	30,935
East South Central	14	4,815	...	333	10	116	6,780
West South Central	31	9,894	...	783	28	276	16,190
Mountain	7	1,912	...	185	6	53	3,656
Pacific	66	22,717	...	2,222	47	655	44,890
14 metro. areas, total.	239	77,723	16.4	7,359	136	2,165	138,193
New York-Northeastern New Jersey	86	28,090	...	2,585	47	677	45,758
Chicago, Ill.	25	7,948	...	646	15	200	11,555
Los Angeles, Calif.	31	10,668	...	1,210	22	352	23,928
Philadelphia, Pa.	22	6,871	...	573	23	202	11,431
Detroit, Mich.	14	4,237	...	301	9	103	5,584
Boston, Mass.	19	6,404	...	687	5	195	12,462
San Francisco-Oakland, Calif.	10	3,606	...	310	7	115	6,646
Pittsburgh, Pa.	5	1,338	...	88	4	40	1,624
St. Louis, Mo.	6	2,032	...	177	...	44	3,829
Washington, D. C.	5	1,511	...	239	1	70	4,421
Baltimore, Md.	5	1,790	...	190	...	63	3,635
Minneapolis-St. Paul, Minn.	5	1,396	...	80	1	27	1,547
Other metro. areas	6	1,832	...	273	2	77	5,773
Under $200,000							
United States, total...	955	79,836	18.7	7,341	748	2,824	150,451
New England	76	6,839	...	565	47	233	10,869
Middle Atlantic	353	29,864	...	2,475	294	948	49,347
East North Central	157	13,360	...	1,419	117	542	29,695
West North Central	60	5,140	...	614	52	211	12,502
South Atlantic	73	6,462	...	563	45	241	11,648
East South Central	39	3,700	...	299	30	139	5,667
West South Central	49	3,985	...	316	39	138	6,675
Mountain	25	1,553	...	168	16	67	4,214
Pacific	123	8,933	...	922	108	305	19,834
14 metro. areas, total...	497	41,334	18.5	3,748	414	1,368	76,825
New York-Northeastern New Jersey	215	17,947	...	1,584	168	545	30,530
Chicago, Ill.	52	3,623	...	319	53	124	6,579
Los Angeles, Calif.	55	3,638	...	327	60	123	7,625
Philadelphia, Pa.	50	4,961	...	364	49	167	7,642
Detroit, Mich.	14	1,058	...	116	14	45	2,288
Boston, Mass.	29	2,844	...	256	8	103	5,096
San Francisco-Oakland, Calif.	21	1,786	...	222	14	62	5,060
Pittsburgh, Pa.	15	1,214	...	62	15	36	1,186
St. Louis, Mo.	8	827	...	109	6	32	2,116
Cleveland, Ohio	14	1,536	...	175	8	56	4,166
Baltimore, Md.	10	678	...	61	8	23	1,204
Minneapolis-St. Paul, Minn.	6	512	...	48	6	14	1,186
Other metro. areas	8	710	...	105	5	38	2,147
ELECTRICAL GOODS--Continued							
Apparatus and equipment, total....	481	139,431	22.2	18,587	315	5,293	343,523
$5,000,000 and Over							
United States	4	26,586	15.6	2,232	...	602	42,125
$1,000,000--$4,999,999							
United States, total...	20	31,543	16.4	3,191	4	847	55,104
Middle Atlantic	4	8,671	...	540	1	121	7,743
East North Central	4	6,825	...	930	2	256	16,645
South Atlantic	3	4,307	...	537	...	122	9,525
West South Central	4	4,861	...	319	1	116	6,499
Other divisions	5	6,879	...	865	...	232	14,692
14 metro. areas	8	15,306	16.7	1,504	3	396	25,222
$500,000--$999,999							
United States, total...	44	30,460	27.0	5,456	14	1,375	93,622
Middle Atlantic	11	7,579	...	1,108	4	288	20,107
East North Central	13	8,647	...	1,623	2	387	28,194
West North Central	3	2,308	...	190	1	34	3,590
South Atlantic	4	3,003	...	579	...	159	9,640
East South Central	3	2,322	...	635	2	180	11,147
West South Central	5	3,372	...	638	2	175	10,169
Pacific	5	3,229	...	683	3	152	10,775
14 metro. areas, total.	22	14,812	24.2	2,396	6	557	40,057
New York-Northeastern New Jersey	8	5,288	...	814	2	222	14,112
Chicago, Ill.	4	2,475	...	422	...	89	6,576
Other metro. areas	10	7,049	...	1,160	4	246	19,369
$200,000--$499,999							
United States, total...	82	25,321	25.4	4,047	50	1,187	77,353
New England	8	2,330	...	495	3	136	8,174
Middle Atlantic	22	6,815	...	976	14	295	19,094
East North Central	18	5,369	...	1,031	1	266	17,922
West North Central	7	2,465	...	348	4	116	6,921
South Atlantic	5	1,636	...	322	2	101	5,812
West South Central	5	1,470	...	115	5	29	2,282
Pacific	12	3,958	...	479	17	137	9,733
Other divisions	5	1,278	...	281	4	107	7,415
14 metro. areas, total.	39	12,429	26.4	2,014	23	578	37,694
New York-Northeastern New Jersey	12	3,774	...	516	9	160	10,418
Los Angeles, Calif.	3	770	...	41	5	21	1,179
Philadelphia, Pa.	3	923	...	148	...	31	2,941
Boston, Mass.	4	1,230	...	280	2	67	4,341
Cleveland, Ohio	5	1,566	...	299	...	71	5,371
Other metro. areas	12	4,166	...	730	7	228	13,444
Under $200,000							
United States, total...	331	25,521	27.3	3,661	247	1,282	73,319
New England	15	1,629	...	240	9	70	4,648
Middle Atlantic	115	8,967	...	1,240	80	417	26,983
East North Central	67	5,295	...	848	41	302	17,121
West North Central	24	1,600	...	205	21	80	3,739
South Atlantic	19	1,487	...	262	9	97	5,215
East South Central	14	1,177	...	175	14	63	3,701
West South Central	21	1,756	...	218	19	85	4,157
Mountain	8	556	...	66	9	24	1,333
Pacific	48	3,054	...	407	45	144	8,422
14 metro. areas, total.	194	14,911	25.8	2,036	145	685	42,749
New York-Northeastern New Jersey	78	6,116	...	868	49	293	19,743
Chicago, Ill.	16	1,392	...	140	10	49	2,736
Los Angeles, Calif.	26	1,517	...	197	28	70	3,854
Philadelphia, Pa.	16	1,312	...	164	17	53	2,631
Detroit, Mich.	8	553	...	86	7	26	1,824
Boston, Mass.	9	917	...	117	6	39	2,587
San Francisco-Oakland, Calif.	9	687	...	74	8	23	1,433
Pittsburgh, Pa.	5	427	...	89	2	31	2,075
St. Louis, Mo.	8	497	...	74	9	25	1,285
Cleveland, Ohio	8	644	...	98	3	33	1,728
Baltimore, Md.	3	168	...	40	1	14	726
Minneapolis-St. Paul, Minn.	4	295	...	28	2	10	540
Other metro. areas	4	386	...	61	3	19	1,587

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
ELECTRICAL GOODS--Continued							
Radios, television sets, total	1,173	475,780	15.4	40,168	772	11,951	784,657
$5,000,000 and Over							
United States, total	12	122,692	10.9	7,589	...	2,099	148,528
Middle Atlantic	6	79,131	...	4,128	...	1,035	75,241
Other divisions	6	43,561	...	3,461	...	1,064	73,287
14 metro. areas	12	122,692	10.9	7,589	...	2,099	148,528
$1,000,000--$4,999,999							
United States, total	77	149,826	13.6	11,560	10	3,045	215,253
New England	10	15,294	...	1,208	...	333	22,263
Middle Atlantic	25	45,098	...	3,298	3	867	57,077
East North Central	13	25,177	...	1,808	2	421	34,379
West North Central	9	20,875	...	1,772	...	468	31,253
South Atlantic	8	15,168	...	1,103	3	350	20,978
East South Central	3	7,028	...	551	...	134	9,873
West South Central	4	8,313	...	523	2	150	11,230
Pacific	5	12,873	...	1,297	...	322	28,200
14 metro. areas, total	48	96,637	13.7	7,517	6	1,904	139,463
New York-Northeastern New Jersey	19	36,339	...	2,586	2	573	44,315
Chicago, Ill.	6	13,824	...	896	...	191	16,615
Boston, Mass.	3	3,978	...	370	...	96	6,420
St. Louis, Mo.	4	10,830	...	836	...	214	16,590
Baltimore, Md.	3	7,002	...	472	...	123	7,967
Other metro. areas	13	24,664	...	2,357	4	707	47,556
$500,000--$999,999							
United States, total	104	69,746	17.7	6,897	32	1,996	133,540
New England	10	6,203	...	413	6	101	7,259
Middle Atlantic	27	17,219	...	1,833	8	582	37,390
East North Central	17	12,032	...	1,304	2	321	24,139
West North Central	7	5,527	...	541	1	166	9,460
South Atlantic	15	10,632	...	832	9	261	17,362
East South Central	5	2,967	...	284	...	85	6,341
West South Central	5	3,454	...	453	...	135	8,628
Mountain	5	3,891	...	376	...	103	7,083
Pacific	13	7,821	...	861	6	242	15,878
14 metro. areas, total	43	27,528	19.4	3,018	14	902	60,971
New York-Northeastern New Jersey	16	9,995	...	1,149	4	315	22,028
Chicago, Ill.	4	2,847	...	329	...	83	6,710
San Francisco-Oakland, Calif.	4	2,422	...	240	4	75	4,726
Cleveland, Ohio	3	2,097	...	156	...	41	3,045
Other metro. areas	16	10,167	...	1,144	6	388	24,462
$200,000--$499,999							
United States, total	239	73,941	19.3	7,787	148	2,343	153,616
New England	17	5,138	...	534	11	183	11,018
Middle Atlantic	54	16,196	...	1,713	47	511	32,688
East North Central	46	15,095	...	1,716	30	455	32,575
West North Central	18	5,236	...	515	11	191	11,519
South Atlantic	32	10,524	...	1,130	7	314	21,759
East South Central	11	3,366	...	308	4	113	6,454
West South Central	23	6,808	...	640	19	185	11,218
Mountain	8	2,569	...	241	2	87	5,083
Pacific	30	9,009	...	990	17	304	21,302
14 metro. areas, total	98	30,611	19.6	3,339	68	950	65,544
New York-Northeastern New Jersey	32	9,883	...	1,114	26	300	22,077
Chicago, Ill.	10	3,720	...	363	7	97	6,410
Los Angeles, Calif.	11	3,087	...	339	7	94	6,666
Philadelphia, Pa.	3	765	...	25	5	12	508
Detroit, Mich.	7	2,216	...	339	5	87	6,541
Boston, Mass.	6	2,031	...	176	3	63	3,953
San Francisco-Oakland, Calif.	8	2,739	...	293	5	93	5,933
St. Louis, Mo.	3	636	...	68	2	23	1,326
Washington, D. C.	5	1,676	...	170	2	50	3,433
Cleveland, Ohio	5	1,450	...	147	5	41	2,875
Buffalo, N. Y.	3	983	...	140	...	32	2,024
Other metro. areas	5	1,425	...	165	1	58	3,798
Under $200,000							
United States, total	741	59,575	20.8	6,335	582	2,468	133,720
New England	37	3,228	...	347	19	130	6,602
Middle Atlantic	181	14,773	...	1,412	147	534	29,580
East North Central	157	11,295	...	1,290	123	476	26,565
West North Central	60	5,311	...	598	52	268	13,112
South Atlantic	77	6,174	...	778	59	295	14,777
East South Central	26	1,835	...	216	16	86	4,407
West South Central	68	5,713	...	606	52	263	13,844
Mountain	29	2,764	...	265	23	108	5,379
Pacific	106	8,482	...	823	91	308	19,454
14 metro. areas, total	289	22,690	22.6	2,514	218	899	52,157
New York-Northeastern New Jersey	110	8,369	...	855	73	289	18,039
Chicago, Ill.	42	2,729	...	375	28	127	7,998
Los Angeles, Calif.	38	3,520	...	284	34	110	6,212
Philadelphia, Pa.	16	1,353	...	120	21	61	2,419
Detroit, Mich.	9	666	...	71	10	23	1,439
Boston, Mass.	7	566	...	67	2	18	1,076
San Francisco-Oakland, Calif.	17	940	...	143	18	53	3,508
Pittsburgh, Pa.	4	386	...	25	6	14	445
St. Louis, Mo.	13	1,310	...	165	6	64	3,082
Washington, D. C.	6	521	...	106	2	22	1,804
Cleveland, Ohio	7	456	...	96	4	36	2,457
Baltimore, Md.	7	534	...	74	5	23	967
Minneapolis-St. Paul, Minn.	6	607	...	57	5	27	1,442
Buffalo, N. Y.	7	733	...	76	4	32	1,269
Refrigerators, equipment (household), total	221	437,675	9.5	23,902	67	6,591	470,897
$5,000,000 and Over							
United States, total	27	246,514	7.5	11,228	4	3,022	226,975
Middle Atlantic	6	60,061	...	3,457	2	896	67,158
East North Central	6	60,089	...	2,682	2	662	52,672
West North Central	4	27,255	...	1,353	...	376	23,696
West South Central	4	31,150	...	1,541	...	440	32,521
Other divisions	7	67,959	...	2,195	...	648	50,928
14 metro. areas	15	152,479	8.1	7,197	2	1,885	143,755
$1,000,000--$4,999,999							
United States, total	71	155,402	11.2	9,801	12	2,648	186,196
New England	8	13,475	...	730	2	177	13,201
Middle Atlantic	12	23,757	...	1,490	1	395	30,529
East North Central	12	25,130	...	1,710	1	391	28,530
West North Central	6	14,103	...	990	...	424	22,572
South Atlantic	10	25,283	...	1,588	3	370	26,873
East South Central	6	13,885	...	806	3	192	14,623
West South Central	10	19,859	...	1,300	2	363	25,280
Mountain	4	11,232	...	565	...	176	10,275
Pacific	3	8,678	...	622	...	160	14,313
14 metro. areas	9	25,535	9.7	1,366	...	435	28,875
$200,000--$999,999							
United States, total	60	30,617	15.5	2,249	19	653	43,169
New England	6	4,414	...	330	...	97	5,428
Middle Atlantic	10	4,649	...	320	6	108	6,784
East North Central	11	4,498	...	408	1	115	8,542
West North Central	9	3,655	...	229	5	74	4,313
South Atlantic	7	4,009	...	254	1	90	4,440
East South Central	4	1,999	...	186	1	34	3,769
West South Central	4	1,878	...	123	1	42	2,622
Mountain	6	3,474	...	254	4	58	3,910
Pacific	3	2,041	...	145	...	35	3,361
14 metro. areas	12	4,229	17.9	484	4	125	9,237
Under $200,000							
United States, total	63	5,142	22.8	624	32	268	14,557
New England	6	455	...	41	5	15	689
Middle Atlantic	9	676	...	62	10	22	1,044
East North Central	24	1,620	...	206	10	94	3,673
West North Central	7	679	...	66	3	24	1,448
East South Central	4	515	...	61	...	36	1,163
West South Central	4	538	...	105	...	52	4,961
Pacific	4	342	...	39	3	12	737
Other divisions	5	317	...	44	1	13	842
14 metro. areas	16	1,331	22.3	177	14	66	3,250

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
ELECTRICAL GOODS--Continued							
Electrical appliances (general line), total	359	755,509	12.8	54,492	105	14,214	1,052,978
$5,000,000 and Over							
United States, total...	37	312,517	11.7	21,326	2	5,548	424,139
Middle Atlantic	13	130,513	...	9,067	1	2,359	200,134
East North Central	6	50,675	...	3,581	...	864	72,865
West North Central	5	33,084	...	2,157	...	666	44,719
Pacific	7	58,408	...	3,760	1	941	62,969
Other divisions	6	39,837	...	2,761	...	718	43,452
14 metro. areas, total.	30	272,259	11.7	18,439	1	4,818	371,739
New York-Northeastern New Jersey	6	65,906	...	4,255	...	1,090	104,957
Los Angeles, Calif	4	35,156	...	2,040	...	516	38,412
Philadelphia, Pa	4	45,136	...	3,348	...	873	63,213
Other metro. areas	16	126,061	...	8,796	1	2,339	165,157
$1,000,000--$4,999,999							
United States, total...	161	375,133	13.2	28,082	27	7,097	527,354
New England	6	14,177	...	1,203	...	305	22,124
Middle Atlantic	36	83,754	...	6,796	14	1,759	122,790
East North Central	35	80,837	...	6,024	1	1,451	114,490
West North Central	11	28,272	...	2,061	3	573	38,235
South Atlantic	25	57,556	...	3,436	3	840	69,657
East South Central	9	19,830	...	1,513	3	321	24,269
West South Central	14	36,632	...	2,797	...	757	52,863
Mountain	8	17,970	...	1,335	...	374	24,274
Pacific	17	36,105	...	2,917	3	717	58,652
14 metro. areas, total.	40	103,161	14.2	8,950	10	2,139	176,043
New York-Northeastern New Jersey	5	7,983	...	656	2	129	11,025
Los Angeles, Calif	3	5,977	...	563	2	107	8,968
Philadelphia, Pa	4	11,775	...	1,134	4	293	19,849
Pittsburgh, Pa	4	14,050	...	1,292	...	324	23,242
Washington, D. C	4	10,997	...	918	2	232	20,733
Cleveland, Ohio	4	16,024	...	1,281	...	282	26,216
Buffalo, N. Y	3	8,307	...	686	...	169	12,191
Other metro. areas	13	28,048	...	2,420	...	603	53,819
$500,000--$999,999							
United States, total...	62	46,728	14.4	3,321	24	988	63,334
Middle Atlantic	14	10,561	...	733	4	221	13,477
East North Central	13	9,916	...	759	5	216	14,169
West North Central	6	4,398	...	275	1	77	4,990
South Atlantic	19	14,071	...	1,067	6	290	20,571
Pacific	3	2,830	...	133	1	43	3,613
Other divisions	7	4,952	...	354	[illegible]	141	6,514
14 metro. areas	16	12,106	16.6	957	6	259	18,319
$200,000-$499,999							
United States, total...	46	15,762	17.3	1,319	19	399	27,685
Middle Atlantic	8	2,651	...	183	6	44	2,576
East North Central	9	2,976	...	409	...	130	9,728
South Atlantic	11	3,824	...	262	7	85	6,096
East South Central	10	3,502	...	250	2	70	5,053
West South Central	3	1,148	...	87	...	28	1,562
Other divisions	5	1,661	...	128	4	42	2,670
14 metro. areas, total.	13	4,566	18.6	482	11	135	9,404
New York-Northeastern New Jersey	5	1,578	...	108	1	24	1,767
Buffalo, N. Y	3	1,073	...	75	5	20	809
Other metro. areas	5	1,915	...	299	5	91	6,828
Under $200,000							
United States, total...	53	5,369	20.4	444	33	182	10,466
New England	6	655	...	39	7	16	784
Middle Atlantic	18	1,734	...	143	11	54	2,957
East North Central	11	823	...	73	9	28	1,405
West North Central	9	1,242	...	97	3	50	2,969
Mountain	3	360	...	37	1	10	761
Other divisions	6	555	...	55	2	24	1,590
14 metro. areas, total.	28	2,893	19.0	230	15	97	5,597
New York-Northeastern New Jersey	6	506	...	49	2	18	962
Chicago, Ill	3	421	...	25	1	6	450
Boston, Mass	4	417	...	26	5	12	504
St. Louis, Mo	4	497	...	44	1	15	880
Other metro. areas	11	1,052	...	86	6	46	2,801
ELECTRICAL GOODS--Continued							
Other appliances, specialties, total	687	328,889	15.4	27,014	376	7,670	514,725
$1,000,000 and Over							
United States, total...	97	207,405	13.5	15,553	17	3,863	277,422
New England	7	22,554	...	1,755	...	435	30,218
Middle Atlantic	23	46,157	...	3,610	5	852	58,111
East North Central	17	32,787	...	2,314	6	614	41,534
South Atlantic	15	37,524	...	3,118	...	752	52,983
East South Central	8	14,927	...	1,279	...	308	22,004
West South Central	11	20,256	...	1,355	2	362	27,202
Pacific	8	19,144	...	1,195	1	293	26,588
Other divisions	8	14,056	...	927	3	247	18,782
14 metro. areas, total.	41	89,933	13.9	6,629	6	1,668	115,576
New York-Northeastern New Jersey	16	33,873	...	2,694	...	592	42,356
Chicago, Ill	4	8,065	...	508	3	154	9,582
Los Angeles, Calif	4	8,641	...	582	...	146	14,111
Detroit, Mich	4	11,472	...	794	...	179	12,962
Other metro. areas	13	27,882	...	2,051	3	597	36,565
$500,000--$999,999							
United States, total...	78	54,255	16.6	4,799	21	1,472	99,252
New England	7	5,059	...	455	...	115	7,473
Middle Atlantic	17	11,332	...	1,175	8	428	24,815
East North Central	22	15,231	...	1,378	2	378	27,673
West North Central	8	5,334	...	384	5	132	10,103
South Atlantic	7	4,951	...	367	1	122	7,843
East South Central	4	2,826	...	223	...	60	6,547
West South Central	5	3,790	...	252	4	86	4,865
Mountain	3	2,293	...	153	1	45	2,892
Pacific	5	3,439	...	412	...	106	7,041
14 metro. areas, total.	34	23,296	20.0	2,397	11	713	49,552
New York-Northeastern New Jersey	14	9,090	...	1,033	6	354	22,088
Chicago, Ill	7	4,718	...	432	...	104	9,071
Other metro. areas	13	9,488	...	932	5	255	18,393
$200,000--$499,999							
United States, total...	127	39,167	17.5	3,551	57	1,119	69,006
Middle Atlantic	35	10,727	...	985	18	283	18,203
East North Central	33	9,913	...	1,016	13	339	20,332
West North Central	9	3,007	...	155	4	45	2,688
South Atlantic	9	3,277	...	291	1	96	5,781
East South Central	10	3,040	...	239	6	81	5,009
West South Central	9	2,737	...	218	4	77	4,705
Pacific	15	4,461	...	500	9	141	9,663
Other divisions	7	2,005	...	147	2	57	2,625
14 metro. areas, total.	65	19,423	20.1	2,166	25	636	41,644
New York-Northeastern New Jersey	23	6,828	...	688	10	176	12,610
Chicago, Ill	12	3,330	...	241	5	67	4,454
Los Angeles, Calif	8	2,423	...	225	5	66	4,683
Detroit, Mich	6	2,175	...	286	1	110	6,665
Pittsburgh, Pa	3	1,086	...	99	1	42	2,194
Cleveland, Ohio	5	1,258	...	257	1	57	4,321
Other metro. areas	8	2,323	...	370	2	118	6,717
Under $200,000							
United States, total...	385	28,062	23.6	3,111	281	1,216	69,045
New England	13	895	...	115	8	43	2,594
Middle Atlantic	111	8,022	...	872	76	336	19,648
East North Central	91	6,476	...	678	70	272	14,720
West North Central	30	2,123	...	199	24	79	3,616
South Atlantic	36	3,017	...	346	21	124	6,074
East South Central	11	994	...	90	9	52	3,113
West South Central	22	1,475	...	97	18	51	4,978
Mountain	18	1,292	...	153	13	53	2,975
Pacific	53	3,768	...	561	42	206	11,327
14 metro. areas, total.	207	14,626	24.1	1,665	159	642	35,791
New York-Northeastern New Jersey	71	4,224	...	551	49	182	11,237
Chicago, Ill	27	1,853	...	139	20	65	3,232
Los Angeles, Calif	26	2,066	...	274	30	108	5,593
Philadelphia, Pa	10	952	...	55	9	31	1,224
Detroit, Mich	9	658	...	82	7	30	1,894
Boston, Mass	6	380	...	49	2	24	1,341
San Francisco-Oakland, Calif	4	378	...	81	...	22	1,482
Pittsburgh, Pa	8	1,055	...	93	9	50	3,262
St. Louis, Mo	9	490	...	46	10	18	762
Washington, D. C	3	250	...	60	1	18	1,016
Cleveland, Ohio	12	893	...	90	9	37	1,736
Baltimore, Md	7	529	...	50	5	22	1,100
Minneapolis-St. Paul, Minn.	7	367	...	47	5	18	976
Buffalo, N. Y	8	531	...	48	3	17	936

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
HARDWARE, PLUMBING, HEATING							
Hardware, general line (with industrial department), total..	358	1,190,307	15.1	122,137	28	35,024	2,228,817
$5,000,000 and Over							
United States, total	55	691,258	14.3	68,047	...	19,455	1,254,074
East North Central.....	12	164,617	...	17,697	...	4,868	323,179
West North Central.....	7	114,332	...	11,332	...	3,553	212,905
South Atlantic.....	5	35,339	...	2,897	...	839	56,055
East South Central.....	6	125,097	...	11,859	...	3,583	217,816
West South Central.....	9	86,872	...	6,447	...	1,925	116,420
Pacific.....	11	122,706	...	12,244	...	3,368	221,986
Other divisions.....	5	42,295	...	5,571	...	1,319	105,713
14 metro. areas.....	17	263,297	16.1	29,377	...	8,176	543,036
$1,000,000--$4,999,999							
United States, total...	186	432,602	15.9	46,439	6	13,240	837,321
New England.....	10	21,728	...	2,544	...	783	41,435
Middle Atlantic.....	34	73,599	...	8,970	1	2,755	161,863
East North Central.....	30	72,186	...	8,349	...	2,239	146,511
West North Central.....	13	30,582	...	3,473	...	1,006	61,641
South Atlantic.....	32	84,438	...	8,049	...	2,066	142,186
East South Central.....	14	31,483	...	2,873	...	766	46,471
West South Central.....	9	22,937	...	2,017	...	679	36,879
Mountain.....	19	41,224	...	3,839	...	1,241	78,096
Pacific.....	25	54,425	...	6,325	5	1,705	122,239
14 metro. areas, total.	34	78,821	20.2	10,792	3	2,809	194,298
New York-Northeastern New Jersey.....	5	12,258	...	1,761	...	458	32,158
Chicago, Ill.....	3	6,129	...	925	...	180	14,975
Los Angeles, Calif.....	3	9,613	...	1,060	3	300	21,454
Boston, Mass.....	3	4,007	...	674	...	177	9,710
San Francisco-Oakland, Calif.	7	14,398	...	1,830	...	428	33,878
Washington, D.C.....	3	9,212	...	1,335	...	375	24,563
Minneapolis-St. Paul, Minn.	5	11,721	...	1,679	...	396	30,307
Other metro. areas.....	5	11,483	...	1,528	...	495	27,253
$500,000--$999,999							
United States, total...	80	57,078	18.6	6,567	16	1,943	114,449
New England.....	11	8,068	...	1,025	...	332	16,273
Middle Atlantic.....	21	14,040	...	1,738	10	539	31,677
East North Central.....	16	11,590	...	1,335	2	378	21,253
South Atlantic.....	6	4,906	...	378	...	124	6,412
West South Central.....	5	3,592	...	434	...	105	8,212
Mountain.....	3	2,525	...	215	...	70	3,507
Pacific.....	14	9,623	...	1,204	3	312	22,635
Other divisions.....	4	2,734	...	238	1	83	4,480
14 metro. areas, total..	28	18,606	21.0	2,457	8	658	43,747
New York-Northeastern New Jersey.....	8	5,008	...	583	4	151	11,075
Philadelphia, Pa.....	4	2,894	...	349	1	115	5,995
San Francisco-Oakland, Calif.....	5	3,814	...	586	1	156	11,384
Other metro. areas.....	11	6,890	...	939	2	236	15,293
$200,000--$499,999							
United States, total...	20	6,856	16.7	781	1	277	16,548
Middle Atlantic.....	7	2,353	...	300	1	117	5,463
East North Central.....	5	1,689	...	177	...	44	3,533
Other divisions.....	8	2,814	...	304	...	116	7,552
14 metro. areas.....	5	1,760	14.8	217	...	57	3,778
Under $200,000							
United States, total...	17	2,513	21.8	303	5	109	6,425
Middle Atlantic.....	5	818	...	110	2	32	1,754
East North Central.....	4	518	...	62	...	20	1,241
Pacific.....	3	397	...	47	...	17	1,170
Other divisions.....	5	780	...	84	3	40	2,260
14 metro. areas.....	7	1,054	24.1	141	2	42	2,369
Hardware, general line (without industrial department), total..	304	486,626	14.8	46,962	112	13,692	843,214
$5,000,000 and Over							
United States, total...	19	168,454	13.1	14,161	...	4,239	254,164
West North Central.....	5	58,326	...	4,379	...	1,243	83,188
East South Central.....	4	32,386	...	3,586	...	1,078	62,512
Other divisions.....	10	77,742	...	6,196	...	1,918	108,464
HARDWARE, PLUMBING, HEATING--Continued							
Hardware (without industrial dept.)--Con.							
$5,000,000 and Over--Con.							
14 metro. areas.....	7	81,007	11.3	5,463	...	1,630	102,577
$1,000,000--$4,999,999							
United States, total...	109	224,943	15.1	23,350	26	6,657	421,603
New England.....	5	14,314	...	1,682	...	500	31,233
Middle Atlantic.....	15	27,273	...	3,587	2	1,043	67,933
East North Central.....	15	33,401	...	3,253	5	930	58,185
West North Central.....	12	32,858	...	3,144	...	986	56,922
South Atlantic.....	24	38,917	...	4,330	5	1,091	70,482
East South Central.....	7	10,540	...	928	12	333	16,342
West South Central.....	17	35,096	...	3,510	2	966	63,373
Mountain.....	3	5,111	...	358	...	111	7,160
Pacific.....	11	27,433	...	2,558	...	697	49,973
14 metro. areas, total.	24	55,446	18.2	6,493	10	1,808	120,206
New York-Northeastern New Jersey.....	5	10,211	...	1,541	2	393	24,733
Los Angeles, Calif.....	3	11,102	...	1,019	...	246	18,899
Baltimore, Md.....	3	5,288	...	612	3	170	9,306
Other metro. areas.....	13	28,845	...	3,321	5	999	67,268
$500,000--$999,999							
United States, total...	115	79,140	16.7	7,971	47	2,328	141,494
New England.....	12	8,485	...	1,010	5	294	17,143
Middle Atlantic.....	21	14,585	...	1,604	13	430	27,955
East North Central.....	14	8,277	...	1,009	1	295	17,717
West North Central.....	4	2,701	...	332	1	105	5,455
South Atlantic.....	22	14,627	...	1,247	4	416	22,839
East South Central.....	12	8,490	...	639	3	220	11,226
West South Central.....	11	8,183	...	845	4	223	15,322
Mountain.....	6	4,283	...	273	2	78	5,655
Pacific.....	13	9,509	...	1,012	14	267	18,182
14 metro. areas, total.	34	23,621	18.8	2,588	21	644	44,694
New York-Northeastern New Jersey.....	13	9,143	...	925	9	227	15,231
Chicago, Ill.....	6	3,572	...	434	...	104	7,176
Los Angeles, Calif.....	3	1,905	...	264	4	72	4,451
Boston, Mass.....	3	2,435	...	321	1	61	5,582
San Francisco-Oakland, Calif.....	4	2,801	...	202	4	48	3,454
Other metro. areas.....	5	3,765	...	442	3	132	8,800
$200,000--$499,999							
United States, total...	33	10,915	18.6	1,181	9	368	21,231
Middle Atlantic.....	7	2,035	...	207	2	57	3,590
East North Central.....	6	2,077	...	227	...	80	4,276
South Atlantic.....	6	2,098	...	185	...	68	4,003
East South Central.....	3	1,145	...	131	...	39	2,234
West South Central.....	3	1,070	...	122	1	33	1,965
Pacific.....	4	1,296	...	158	5	42	2,787
Other divisions.....	4	1,194	...	151	1	49	2,376
14 metro. areas, total.	14	4,141	20.5	531	4	136	9,700
New York-Northeastern New Jersey.....	4	1,137	...	166	1	19	2,837
Chicago, Ill.....	3	750	...	84	...	30	1,844
Other metro. areas.....	7	2,254	...	281	3	87	5,019
Under $200,000							
United States, total...	28	3,174	16.4	299	30	100	4,722
Middle Atlantic.....	15	1,617	...	135	17	57	2,655
East North Central.....	4	370	...	40	2	12	705
Pacific.....	3	425	...	28	5	10	480
Other divisions.....	6	762	...	96	6	21	882
14 metro. areas.....	17	1,906	17.6	159	17	62	3,055
Hardware, specialty lines, total.....	1,423	304,850	19.0	32,515	1,080	10,065	608,525
$1,000,000 and Over							
United States, total...	37	65,435	17.8	7,194	...	2,012	129,298
Middle Atlantic.....	4	5,612	...	806	...	200	13,973
East North Central.....	6	9,047	...	1,264	...	230	21,801
West North Central.....	4	8,097	...	831	...	268	15,300
South Atlantic.....	9	14,823	...	1,382	...	438	24,355
West South Central.....	7	14,459	...	1,576	...	468	30,417
Pacific.....	4	8,222	...	714	...	159	11,939
Other divisions.....	3	5,175	...	621	...	249	11,513

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
HARDWARE, PLUMBING, HEATING--Continued							
Hardware, specialty lines--Continued							
$1,000,000 and Over--Con.							
14 metro. areas	13	23,105	21.3	3,074	...	769	52,471
$500,000--$999,999							
United States, total	74	49,484	17.9	5,057	22	1,515	94,059
New England	6	3,976	...	396	...	154	8,196
Middle Atlantic	21	13,906	...	1,668	7	448	30,112
East North Central	12	7,771	...	1,018	4	249	18,040
West North Central	7	5,027	...	477	4	169	9,385
South Atlantic	10	6,713	...	556	3	184	10,155
East South Central	6	3,680	...	282	1	104	5,663
West South Central	7	4,797	...	362	2	136	6,983
Other divisions	5	3,614	...	298	1	71	5,525
14 metro. areas, total	33	22,533	18.4	2,414	13	680	44,585
New York-Northeastern New Jersey	17	11,419	...	1,343	7	366	25,195
Boston, Mass.	4	2,652	...	244	...	89	5,313
St. Louis, Mo.	3	2,354	...	201	1	77	3,907
Other metro. areas	9	6,108	...	626	5	148	10,170
$200,000--$499,999							
United States, total	373	117,354	19.5	13,085	266	3,818	241,028
New England	27	7,813	...	804	12	274	15,245
Middle Atlantic	143	44,252	...	5,020	111	1,378	90,456
East North Central	55	17,150	...	1,945	44	544	35,286
West North Central	19	6,226	...	655	7	186	11,317
South Atlantic	34	12,025	...	1,166	15	389	20,791
East South Central	18	5,887	...	722	6	237	13,949
West South Central	22	7,241	...	665	24	223	14,148
Mountain	7	2,385	...	201	1	82	4,486
Pacific	48	14,375	...	1,907	46	505	35,350
14 metro. areas, total	217	67,095	20.6	8,043	169	2,178	147,379
New York-Northeastern New Jersey	100	30,865	...	3,730	78	905	66,224
Chicago, Ill.	25	7,693	...	841	31	250	16,319
Los Angeles, Calif.	21	6,617	...	968	24	255	17,988
Philadelphia, Pa.	19	5,848	...	550	16	219	10,716
Detroit, Mich.	4	1,192	...	143	3	30	2,384
Boston, Mass.	16	4,574	...	518	2	161	9,509
San Francisco-Oakland, Calif.	9	2,715	...	344	7	89	6,459
Pittsburgh, Pa.	3	1,087	...	112	...	39	2,233
St. Louis, Mo.	6	2,083	...	182	1	55	3,546
Cleveland, Ohio	5	1,645	...	243	4	69	4,487
Baltimore, Md.	4	1,371	...	156	3	47	2,914
Other metro. areas	5	1,405	...	256	...	59	4,600
Under $200,000							
United States, total	939	72,577	20.0	7,179	792	2,720	144,140
New England	60	4,773	...	544	34	218	10,273
Middle Atlantic	405	30,378	...	2,975	339	1,077	57,345
East North Central	159	12,662	...	1,285	141	452	24,675
West North Central	51	3,761	...	370	45	155	7,711
South Atlantic	62	4,700	...	544	35	230	11,465
East South Central	15	998	...	117	15	49	2,451
West South Central	45	4,438	...	436	37	186	9,078
Mountain	18	1,402	...	89	14	38	1,862
Pacific	124	9,465	...	819	132	315	19,280
14 metro. areas, total	614	45,755	20.2	4,531	545	1,668	90,893
New York-Northeastern New Jersey	320	23,821	...	2,372	264	851	45,875
Chicago, Ill.	58	4,460	...	406	56	142	8,116
Los Angeles, Calif.	55	3,978	...	397	60	163	8,372
Philadelphia, Pa.	34	2,516	...	178	33	75	3,313
Detroit, Mich.	22	1,612	...	201	30	56	3,452
Boston, Mass.	27	2,297	...	293	12	110	5,346
San Francisco-Oakland, Calif.	28	2,374	...	212	31	65	6,279
Pittsburgh, Pa.	8	434	...	76	13	25	1,512
St. Louis, Mo.	14	888	...	83	11	40	1,814
Washington, D. C.	7	338	...	28	5	23	1,048
Cleveland, Ohio	12	1,058	...	54	9	31	1,324
Baltimore, Md.	10	768	...	76	8	28	1,467
Minneapolis-St. Paul, Minn.	11	569	...	64	8	29	1,460
Buffalo, N. Y.	8	642	...	91	5	30	1,515
HARDWARE, PLUMBING, HEATING--Continued							
Plumbing, heating (general line), total	1,951	1,203,772	14.0	98,933	889	27,114	1,802,041
$5,000,000 and Over							
United States, total	9	57,731	9.1	3,437	...	926	58,381
South Atlantic	4	28,039	...	1,490	...	471	25,302
Other divisions	5	29,692	...	1,947	...	455	33,079
14 metro. areas	6	40,060	9.8	2,587	...	682	42,136
$1,000,000--$4,999,999							
United States, total	343	622,493	13.2	50,753	58	13,108	911,181
New England	24	37,045	...	3,481	2	873	57,325
Middle Atlantic	88	163,456	...	13,347	18	3,399	244,563
East North Central	55	98,858	...	9,328	12	2,267	164,860
West North Central	37	72,821	...	5,993	...	1,552	116,410
South Atlantic	49	90,036	...	5,971	4	1,733	102,053
East South Central	18	32,191	...	1,937	4	623	34,935
West South Central	24	40,497	...	3,527	5	849	59,745
Mountain	7	9,047	...	636	5	171	11,598
Pacific	41	78,542	...	6,533	8	1,641	119,692
14 metro areas, total	123	241,059	13.6	20,173	21	4,911	368,618
New York-Northeastern New Jersey	39	71,240	...	5,360	14	1,238	97,668
Chicago, Ill.	10	19,964	...	1,799	...	430	33,344
Los Angeles, Calif.	7	12,314	...	1,016	...	222	19,565
Philadelphia, Pa.	11	24,654	...	1,830	2	494	34,440
Detroit, Mich.	7	10,944	...	1,124	1	241	21,746
Boston, Mass.	6	9,307	...	948	2	198	14,662
San Francisco-Oakland, Calif.	12	30,245	...	2,567	...	661	48,617
Pittsburgh, Pa.	4	7,258	...	1,099	2	277	19,872
St. Louis, Mo.	5	10,934	...	913	...	268	15,784
Washington, D. C.	5	10,605	...	816	...	192	14,403
Baltimore, Md.	5	7,596	...	726	...	154	10,177
Minneapolis-St. Paul, Minn.	7	14,791	...	1,223	...	303	23,549
Other metro. areas	5	11,207	...	752	...	233	14,791
$500,000--$999,999							
United States, total	381	271,983	14.4	22,269	105	5,949	398,538
New England	53	36,042	...	3,060	7	857	54,549
Middle Atlantic	122	84,913	...	6,967	21	1,744	122,853
East North Central	54	41,168	...	3,690	19	917	66,740
West North Central	22	14,883	...	1,386	9	373	26,559
South Atlantic	48	36,434	...	3,067	8	861	51,386
East South Central	8	6,651	...	476	6	151	9,204
West South Central	30	20,406	...	1,454	14	433	27,524
Mountain	15	10,485	...	725	9	205	13,169
Pacific	29	21,001	...	1,444	12	408	26,554
14 metro. areas, total	157	111,510	14.0	9,185	36	2,228	165,909
New York-Northeastern New Jersey	58	40,692	...	3,331	2	771	57,776
Chicago, Ill.	15	10,941	...	938	4	220	14,862
Los Angeles, Calif.	9	6,533	...	436	2	80	7,605
Philadelphia, Pa.	24	16,381	...	1,221	12	344	21,995
Boston, Mass.	15	10,371	...	859	2	222	15,230
St. Louis, Mo.	7	4,882	...	480	4	112	8,377
Cleveland, Ohio	5	3,489	...	365	...	87	7,550
Baltimore, Md.	9	6,976	...	647	2	169	11,499
Buffalo, N. Y.	4	3,391	...	285	...	68	5,188
Other metro. areas	11	7,854	...	623	8	155	15,827
$200,000--$499,999							
United States, total	546	185,084	15.7	16,447	248	4,833	306,597
New England	70	23,768	...	2,222	14	635	37,713
Middle Atlantic	189	62,262	...	4,878	83	1,451	88,859
East North Central	95	32,879	...	3,099	53	894	59,676
West North Central	34	11,072	...	1,001	8	295	19,275
South Atlantic	59	20,772	...	1,778	27	544	31,604
East South Central	17	6,291	...	634	7	163	11,638
West South Central	33	11,829	...	981	17	338	21,830
Mountain	14	5,513	...	522	7	162	11,127
Pacific	35	10,698	...	1,332	32	351	24,875
14 metro. areas, total	239	78,290	15.5	6,656	115	1,866	122,648
New York-Northeastern New Jersey	94	29,507	...	2,374	34	639	42,452
Chicago, Ill.	22	7,474	...	572	23	168	11,048
Los Angeles, Calif.	9	2,637	...	228	7	66	5,474
Philadelphia, Pa.	31	10,354	...	840	18	268	15,962
Detroit, Mich.	11	3,800	...	329	1	94	6,064
Boston, Mass.	20	6,911	...	682	2	200	12,413
San Francisco-Oakland, Calif.	7	2,207	...	290	7	65	5,204
Pittsburgh, Pa.	5	2,003	...	121	7	38	2,314
St. Louis, Mo.	8	2,447	...	293	...	81	5,521
Cleveland, Ohio	9	3,107	...	241	5	66	4,682
Baltimore, Md.	11	3,977	...	362	6	99	6,128
Minneapolis-St. Paul, Minn.	6	1,970	...	150	3	38	2,608
Other metro. areas	6	1,896	...	174	2	44	2,778

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
HARDWARE, PLUMBING, HEATING--Continued							
Plumbing, heating (gen. line)--Con.							
Under $200,000							
United States, total..	672	66,481	18.2	6,027	478	2,298	127,344
New England.....	64	6,771	...	608	36	250	12,570
Middle Atlantic.....	307	29,022	...	2,382	232	884	48,744
East North Central.....	117	11,714	...	1,189	92	409	24,597
West North Central.....	32	3,377	...	307	30	132	6,850
South Atlantic.....	46	4,833	...	460	32	215	10,672
East South Central.....	15	1,554	...	178	10	74	4,387
West South Central.....	31	3,303	...	256	10	121	5,801
Mountain.....	16	1,837	...	159	8	57	3,219
Pacific.....	44	4,070	...	488	28	156	10,504
14 metro. areas, total	371	35,341	17.3	3,010	271	1,079	61,785
New York-Northeastern New Jersey.....	179	16,590	...	1,368	115	464	26,290
Chicago, Ill.....	43	4,179	...	380	38	131	7,956
Los Angeles, Calif.....	18	1,535	...	156	11	61	3,901
Philadelphia, Pa.....	51	4,756	...	332	47	134	6,979
Detroit, Mich.....	12	1,398	...	97	10	35	2,208
Boston, Mass.....	21	1,915	...	104	11	46	2,049
San Francisco-Oakland, Calif.	6	547	...	45	5	15	1,072
Pittsburgh, Pa.....	9	914	...	125	6	48	2,400
St. Louis, Mo.....	5	561	...	41	5	16	943
Cleveland, Ohio.....	7	1,057	...	140	6	33	2,253
Baltimore, Md.....	7	593	...	54	7	26	1,328
Minneapolis-St. Paul, Minn.	8	901	...	129	6	50	3,132
Buffalo, N. Y.....	5	395	...	39	4	20	1,274
Heating (inc. stoves, ranges), total.....	548	171,017	17.6	15,895	255	4,394	304,422
$1,000,000 and Over							
United States, total..	34	64,917	14.8	4,887	1	1,151	85,474
Middle Atlantic.....	11	19,985	...	1,613	...	440	28,122
West South Central.....	6	11,706	...	714	1	174	11,881
Pacific.....	5	11,936	...	988	...	152	18,729
Other divisions.....	12	21,290	...	1,572	...	385	26,742
14 metro. areas.....	20	39,644	16.7	3,322	...	764	59,029
$500,000--$999,999							
United States, total..	52	35,843	16.6	3,266	9	879	65,226
New England.....	3	1,926	...	215	...	54	3,770
Middle Atlantic.....	9	6,528	...	565	5	128	10,338
East North Central.....	15	9,334	...	990	2	250	19,898
West North Central.....	5	3,938	...	274	1	87	4,505
South Atlantic.....	4	2,770	...	250	1	103	8,321
West South Central.....	5	3,351	...	251	...	58	4,274
Mountain.....	4	2,928	...	250	...	67	3,716
Pacific.....	7	5,068	...	471	...	132	10,404
14 metro. areas, total	23	15,504	18.4	1,595	4	412	33,907
New York-Northeastern New Jersey.....	3	2,139	...	301	...	65	5,153
Chicago, Ill.....	4	2,610	...	253	...	72	4,449
Detroit, Mich.....	4	2,233	...	330	...	69	7,350
San Francisco-Oakland, Calif.	3	2,380	...	220	...	87	7,258
Other metro. areas.....	9	6,142	...	491	4	119	9,697
$200,000--$499,999							
United States, total..	133	42,241	19.1	4,325	58	1,200	84,371
New England.....	7	2,106	...	216	2	59	3,905
Middle Atlantic.....	35	11,423	...	1,142	25	272	19,051
East North Central.....	37	11,390	...	1,385	10	417	30,376
West North Central.....	17	5,543	...	489	5	142	8,986
South Atlantic.....	10	3,143	...	281	2	78	5,354
East South Central.....	4	1,348	...	199	4	54	3,807
West South Central.....	7	2,224	...	173	2	68	3,760
Mountain.....	8	2,535	...	195	5	49	3,975
Pacific.....	8	2,529	...	245	3	61	5,157
14 metro. areas, total	64	20,463	20.9	2,249	34	594	43,050
New York-Northeastern New Jersey.....	27	8,852	...	821	17	187	13,697
Chicago, Ill.....	7	2,079	...	234	2	97	6,753
Philadelphia, Pa.....	3	1,181	...	88	3	28	1,588
Detroit, Mich.....	5	1,451	...	240	2	57	5,153
Boston, Mass.....	4	987	...	120	2	35	2,341
San Francisco-Oakland, Calif.	4	1,391	...	95	3	25	1,722
Cleveland, Ohio.....	4	1,236	...	108	...	29	2,248
Other metro. areas.....	10	3,286	...	543	5	136	9,548

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
HARDWARE, PLUMBING, HEATING--Continued							
Heating (inc. stoves, ranges)--Continued							
Under $200,000							
United States, total...	329	28,016	23.5	3,417	187	1,164	69,351
New England.....	32	2,614	...	394	8	138	7,704
Middle Atlantic.....	85	6,947	...	961	46	299	17,927
East North Central.....	82	6,742	...	826	45	259	17,794
West North Central.....	36	3,167	...	372	19	133	7,015
South Atlantic.....	29	2,721	...	273	16	112	5,178
East South Central.....	8	850	...	107	12	46	2,265
West South Central.....	10	1,065	...	79	7	29	2,120
Mountain.....	11	1,012	...	90	4	35	1,867
Pacific.....	36	2,898	...	315	30	113	7,481
14 metro. areas, total.	156	13,219	24.7	1,749	77	558	34,648
New York-Northeastern New Jersey.....	57	4,504	...	655	27	205	12,751
Chicago, Ill.....	14	1,383	...	190	8	44	3,475
Los Angeles, Calif.....	10	617	...	56	12	18	1,076
Philadelphia, Pa.....	9	726	...	124	4	39	2,091
Detroit, Mich.....	11	870	...	127	2	43	3,390
Boston, Mass.....	11	1,112	...	163	1	61	3,638
San Francisco-Oakland, Calif.	7	525	...	41	5	20	1,375
St. Louis, Mo.....	5	597	...	105	2	29	1,602
Washington, D. C.....	4	481	...	29	3	14	643
Cleveland, Ohio.....	5	607	...	53	3	14	1,132
Baltimore, Md.....	10	858	...	85	2	31	1,392
Minneapolis-St. Paul, Minn.	8	668	...	80	4	31	1,529
Other metro. areas.....	5	271	...	41	4	9	554
Plumbing fixtures, supplies, total.....	889	322,062	16.0	28,920	563	7,858	541,443
$5,000,000 and Over							
United States.....	4	29,924	13.1	2,855	...	779	53,227
$1,000,000--$4,999,999							
United States, total...	59	97,819	15.2	8,763	22	2,105	156,827
New England.....	3	8,454	...	659	...	221	12,323
Middle Atlantic.....	21	37,365	...	3,567	5	773	64,019
East North Central.....	13	20,942	...	2,003	3	492	34,384
West North Central.....	5	5,560	...	580	7	119	9,487
South Atlantic.....	4	7,593	...	731	1	206	11,658
Mountain.....	3	3,804	...	262	2	63	4,582
Pacific.....	7	8,994	...	688	2	134	14,319
Other divisions.....	3	5,107	...	345	2	97	6,055
14 metro. areas, total.	36	56,845	15.7	5,353	13	1,161	96,583
New York-Northeastern New Jersey.....	13	23,129	...	2,423	1	490	42,835
Chicago, Ill.....	4	4,763	...	469	2	116	8,016
Detroit, Mich.....	4	6,192	...	675	...	135	9,839
Other metro. areas.....	15	22,761	...	1,786	10	420	35,893
$500,000--$999,999							
United States, total...	112	78,897	16.1	7,305	60	1,785	133,282
New England.....	4	2,722	...	233	...	57	3,804
Middle Atlantic.....	32	22,126	...	2,466	12	619	44,960
East North Central.....	16	12,088	...	973	15	222	17,504
West North Central.....	4	2,622	...	299	1	63	5,821
South Atlantic.....	12	8,973	...	943	5	221	16,863
West South Central.....	17	11,463	...	975	6	263	19,515
Pacific.....	23	16,464	...	1,240	20	295	22,825
Other divisions.....	4	2,439	...	176	1	45	1,990
14 metro. areas, total.	58	41,439	16.3	3,935	36	853	70,828
New York-Northeastern New Jersey.....	19	12,736	...	1,196	11	280	20,396
Chicago, Ill.....	6	4,516	...	341	8	72	5,712
Los Angeles, Calif.....	13	9,338	...	769	12	183	15,098
Philadelphia, Pa.....	5	3,142	...	449	...	96	7,148
Pittsburgh, Pa.....	5	4,11	...	519	1	96	10,181
Cleveland, Ohio.....	3	2,079	...	87	4	25	1,568
Other metro. areas.....	7	5,511	...	574	...	101	10,725
$200,000--$499,999							
United States, total...	219	41,907	16.4	6,111	106	1,705	119,790
New England.....	14	4,376	...	404	4	114	6,611
Middle Atlantic.....	57	18,361	...	1,499	28	404	28,081
East North Central.....	41	14,137	...	1,423	12	328	25,123
West North Central.....	15	4,660	...	408	7	127	7,516
South Atlantic.....	14	4,726	...	456	2	144	7,560
East South Central.....	3	1,059	...	71	2	25	1,303
West South Central.....	30	9,260	...	506	16	168	9,082
Mountain.....	5	1,829	...	179	1	43	3,461
Pacific.....	40	13,499	...	1,165	34	352	29,653

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
HARDWARE, PLUMBING, HEATING--Continued							
Plumbing fixtures, supplies--Con.							
$200,000--$499,999--Con.							
14 metro. areas, total.	119	39,640	17.7	3,599	64	953	73,592
New York-Northeastern New Jersey	42	13,356	...	1,237	16	307	22,839
Chicago, Ill.	7	2,722	...	344	...	59	6,390
Los Angeles, Calif.	23	7,419	...	653	17	228	19,715
Philadelphia, Pa.	6	1,882	...	112	7	36	2,009
Detroit, Mich.	4	1,457	...	132	3	34	2,421
Boston, Mass.	4	1,162	...	88	4	22	1,251
San Francisco-Oakland, Calif.	11	4,199	...	360	9	91	7,063
Pittsburgh, Pa.	4	1,246	...	55	5	29	1,161
Cleveland, Ohio	9	3,132	...	308	2	71	5,343
Baltimore, Md.	3	978	...	113	...	36	2,039
Minneapolis-St. Paul, Minn.	3	1,099	...	71	1	23	1,347
Other metro. areas	3	988	...	126	...	17	2,014
Under $200,000							
United States, total...	495	43,515	18.9	3,886	375	1,484	78,317
New England	49	4,021	...	338	35	157	7,279
Middle Atlantic	158	12,645	...	1,142	125	445	22,319
East North Central	74	6,824	...	644	59	207	11,912
West North Central	25	2,146	...	213	18	74	4,429
South Atlantic	46	4,643	...	376	26	152	7,338
East South Central	13	1,668	...	184	15	74	3,707
West South Central	36	3,428	...	260	26	102	4,928
Mountain	10	948	...	69	7	30	2,082
Pacific	84	7,192	...	660	64	243	14,323
14 metro. areas, total.	290	23,480	19.2	2,182	223	785	42,518
New York-Northeastern New Jersey	114	8,401	...	813	83	299	15,769
Chicago, Ill.	21	1,724	...	172	19	51	2,802
Los Angeles, Calif.	49	4,032	...	350	43	135	7,726
Philadelphia, Pa.	17	1,460	...	123	11	48	2,505
Detroit, Mich.	8	997	...	122	7	30	1,939
Boston, Mass.	21	1,428	...	113	10	53	2,330
San Francisco-Oakland, Calif.	12	893	...	122	5	36	1,965
Pittsburgh, Pa.	11	1,129	...	82	15	40	1,755
Cleveland, Ohio	9	1,039	...	89	4	23	2,032
Baltimore, Md.	8	677	...	45	9	19	889
Minneapolis-St. Paul, Minn.	12	876	...	68	10	23	1,412
Buffalo, N. Y.	4	467	...	42	4	17	769
Other metro. areas	4	357	...	41	3	11	625
Air conditioning, ventilating equipment, total	320	95,556	22.8	13,046	144	3,802	259,680
$1,000,000 and Over							
United States	17	33,859	20.5	4,175	3	1,232	86,372
14 metro. areas	10	15,802	23.9	2,330	3	635	47,071
$500,000--$999,999							
United States, total...	31	20,828	23.5	3,184	6	905	61,058
Middle Atlantic	6	3,759	...	549	...	147	11,016
East North Central	7	4,689	...	680	5	138	12,126
West North Central	4	2,873	...	391	...	150	6,617
South Atlantic	5	2,938	...	551	...	187	10,672
Pacific	4	3,044	...	328	...	75	6,633
Other divisions	5	3,525	...	685	1	208	13,994
14 metro. areas	13	9,441	21.7	1,364	4	347	24,152
$200,000--$499,999							
United States, total...	70	21,994	22.8	3,019	19	804	59,650
Middle Atlantic	11	3,579	...	720	2	196	13,113
East North Central	19	5,771	...	656	8	142	13,623
West North Central	10	3,556	...	414	1	110	8,405
South Atlantic	10	3,079	...	554	3	154	9,983
West South Central	13	3,954	...	501	4	150	10,663
Other divisions	7	2,055	...	174	1	52	3,863
14 metro. areas, total.	23	7,385	25.3	1,205	4	312	23,601
New York-Northeastern New Jersey	9	2,701	...	626	...	176	11,479
Chicago, Ill.	3	1,148	...	111	3	27	2,665
St. Louis, Mo.	3	926	...	84	...	31	2,549
Other metro. areas	8	2,610	...	384	1	78	6,908
HARDWARE, PLUMBING, HEATING--Continued							
Air conditioning, ventilating equipment--Continued							
Under $200,000							
United States, total...	202	18,875	26.3	2,668	116	861	52,600
New England	9	605	...	131	5	46	2,431
Middle Atlantic	41	3,940	...	627	21	197	10,706
East North Central	53	4,530	...	595	31	186	11,165
West North Central	18	1,843	...	228	7	79	4,963
South Atlantic	20	1,903	...	209	11	70	4,361
East South Central	10	1,029	...	150	1	58	3,153
West South Central	33	3,319	...	418	27	134	9,059
Mountain	5	456	...	47	5	16	903
Pacific	13	1,250	...	263	8	75	5,859
14 metro. areas, total.	78	7,521	27.2	1,151	47	345	21,371
New York-Northeastern New Jersey	31	2,878	...	460	15	137	7,604
Chicago, Ill.	9	1,070	...	103	5	22	1,652
Los Angeles, Calif.	6	648	...	120	3	39	2,975
Philadelphia, Pa.	5	716	...	108	4	32	1,878
Detroit, Mich.	9	942	...	123	10	33	2,531
Boston, Mass.	5	284	...	101	1	31	1,717
St. Louis, Mo.	3	326	...	47	2	20	1,044
Washington, D. C.	3	338	...	49	3	15	1,116
Other metro. areas	7	319	...	40	4	16	854
LUMBER, CONSTRUCTION MATERIALS							
Lumber, millwork (with yards), total.	2,342	1,721,084	14.1	140,845	1,099	41,922	2,613,947
$5,000,000 and Over							
United States, total...	34	289,771	7.6	13,122	6	3,048	236,780
Middle Atlantic	8	56,193	...	2,033	...	395	36,026
East North Central	10	88,451	...	3,090	...	614	55,212
Pacific	8	86,879	...	4,025	6	962	73,315
Other divisions	8	58,248	...	3,974	...	1,077	72,227
14 metro. areas	26	231,477	7.4	9,765	6	2,213	177,813
$1,000,000--$4,999,999							
United States, total...	478	870,052	13.8	70,395	114	19,171	1,289,218
New England	23	46,587	...	3,263	6	865	58,327
Middle Atlantic	105	198,926	...	17,594	17	4,577	329,022
East North Central	103	189,269	...	15,995	8	4,080	293,022
West North Central	34	58,324	...	5,226	5	1,456	94,435
South Atlantic	56	101,591	...	9,021	13	2,797	163,452
East South Central	20	34,316	...	2,537	16	904	47,766
West South Central	44	76,698	...	6,157	14	1,962	108,538
Mountain	16	26,206	...	1,531	10	452	28,125
Pacific	77	138,135	...	9,071	25	2,078	166,531
14 metro. areas, total.	226	437,923	14.5	57,683	42	9,457	693,035
New York-Northeastern New Jersey	54	104,609	...	8,695	6	1,997	151,873
Chicago, Ill.	25	49,982	...	4,393	3	994	82,175
Los Angeles, Calif.	28	56,325	...	4,658	9	1,127	88,704
Philadelphia, Pa.	23	44,741	...	4,664	6	1,392	87,703
Detroit, Mich.	18	35,899	...	3,249	...	754	56,895
Boston, Mass.	11	25,811	...	1,561	3	367	27,517
San Francisco-Oakland, Calif.	16	25,068	...	1,706	4	369	32,509
Pittsburgh, Pa.	4	9,422	...	426	1	137	7,499
St. Louis, Mo.	8	14,571	...	1,590	...	448	30,471
Washington, D. C.	6	14,226	...	1,141	3	283	20,377
Cleveland, Ohio	7	10,757	...	741	1	224	16,673
Baltimore, Md.	13	26,567	...	2,628	4	823	49,118
Minneapolis-St. Paul, Minn.	5	6,114	...	671	1	142	10,349
Buffalo, N. Y.	8	13,831	...	1,560	1	400	31,172
$500,000--$999,999							
United States, total...	417	295,602	16.3	28,416	161	8,565	525,812
New England	18	13,305	...	1,541	11	433	28,371
Middle Atlantic	107	74,790	...	7,740	33	1,958	139,085
East North Central	72	50,943	...	5,435	13	1,405	99,736
West North Central	23	16,720	...	1,601	5	452	29,230
South Atlantic	42	28,810	...	2,963	16	1,195	53,053
East South Central	32	22,301	...	2,196	18	1,038	39,755
West South Central	38	27,859	...	1,773	12	662	34,184
Mountain	10	7,404	...	548	...	182	9,881
Pacific	75	53,470	...	4,619	53	1,240	92,517

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con.							
Lumber, millwork (with yards)--Continued							
$500,000--$999,999							
14 metro. areas, total.	191	132,929	16.9	13,488	76	3,291	245,260
New York-Northeastern New Jersey	63	43,848	...	4,781	20	1,138	83,961
Chicago, Ill.	18	11,801	...	1,613	1	393	31,403
Los Angeles, Calif.	26	19,145	...	1,654	16	440	32,035
Philadelphia, Pa.	11	7,445	...	504	5	130	9,305
Detroit, Mich.	10	5,617	...	564	...	104	9,374
Boston, Mass.	6	4,509	...	580	5	111	10,277
San Francisco-Oakland, Calif.	15	10,607	...	816	18	206	15,940
Pittsburgh, Pa.	8	5,111	...	522	5	99	7,901
St. Louis, Mo.	6	4,674	...	478	...	125	8,913
Washington, D. C.	4	2,500	...	162	4	56	2,946
Cleveland, Ohio.	4	2,399	...	319	...	80	6,347
Baltimore, Md.	9	6,737	...	759	2	208	11,813
Minneapolis-St. Paul, Minn.	3	1,998	...	162	...	46	3,811
Buffalo, N. Y.	8	6,538	...	574	...	155	11,234
$200,000--$499,999							
United States, total...	583	188,954	18.1	19,256	266	6,699	360,721
New England.	24	8,280	...	755	6	248	14,547
Middle Atlantic.	151	48,077	...	5,718	56	1,692	101,526
East North Central.	112	36,100	...	4,124	43	1,140	73,316
West North Central.	24	7,724	...	625	2	207	11,245
South Atlantic.	75	25,442	...	2,469	31	1,211	49,118
East South Central.	45	14,190	...	1,372	32	777	25,421
West South Central.	42	13,651	...	1,201	33	503	24,297
Mountain.	13	4,129	...	398	4	140	8,294
Pacific.	97	31,361	...	2,594	59	781	52,957
14 metro. areas, total.	245	79,304	19.2	8,565	100	2,373	158,369
New York-Northeastern New Jersey	76	24,376	...	2,981	15	779	53,089
Chicago, Ill.	38	12,467	...	1,447	11	353	25,299
Los Angeles, Calif.	31	9,448	...	521	24	163	10,211
Philadelphia, Pa.	19	6,212	...	594	21	199	11,210
Detroit, Mich.	10	3,409	...	475	4	120	8,415
Boston, Mass.	7	2,252	...	134	3	46	2,618
San Francisco-Oakland, Calif.	21	7,053	...	800	11	234	18,247
Pittsburgh, Pa.	11	3,373	...	422	9	126	6,742
St. Louis, Mo.	7	2,036	...	232	...	72	4,499
Cleveland, Ohio.	8	2,923	...	414	2	99	7,957
Minneapolis-St. Paul, Minn.	4	1,478	...	89	...	22	1,259
Buffalo, N. Y.	6	2,113	...	269	...	83	4,447
Other metro. areas.	7	2,164	...	187	...	77	4,376
Under $200,000							
United States, total...	830	76,705	23.1	9,656	552	4,439	201,416
New England.	69	5,634	...	914	37	439	17,177
Middle Atlantic.	266	23,838	...	3,411	159	1,374	69,119
East North Central.	137	12,435	...	1,591	80	639	31,643
West North Central.	37	3,792	...	457	20	175	9,335
South Atlantic.	80	8,058	...	1,094	57	634	22,150
East South Central.	52	4,762	...	528	44	397	11,688
West South Central.	75	7,329	...	643	52	393	17,425
Mountain.	15	1,344	...	151	15	75	3,950
Pacific.	99	9,513	...	867	88	313	18,929
14 Metro. areas, total.	373	35,097	23.0	4,427	238	1,668	89,846
New York-Northeastern New Jersey	171	15,470	...	2,080	105	745	42,027
Chicago, Ill.	39	4,003	...	556	21	219	11,180
Los Angeles, Calif.	42	3,970	...	355	38	142	8,964
Philadelphia, Pa.	26	1,957	...	277	19	124	5,503
Detroit, Mich.	16	1,778	...	167	5	49	3,190
Boston, Mass.	21	1,980	...	297	10	150	5,326
San Francisco-Oakland, Calif.	17	1,465	...	131	18	45	2,568
Pittsburgh, Pa.	9	994	...	125	4	56	2,515
St. Louis, Mo.	8	941	...	132	...	37	2,266
Baltimore, Md.	4	447	...	49	3	16	837
Minneapolis-St. Paul, Minn.	8	788	...	68	6	28	2,103
Buffalo, N. Y.	7	671	...	101	5	33	1,996
Other metro. areas.	5	633	...	89	4	24	1,371
Brick, tile, terra cotta, total.	264	93,322	15.8	7,749	123	2,125	147,350
$1,000,000 and Over							
United States, total...	17	28,369	12.3	1,846	4	434	34,731
Middle Atlantic.	9	15,270	...	1,191	...	249	22,166
Other divisions.	8	13,099	...	655	4	185	12,565
14 metro. areas.	13	23,146	11.8	1,514	2	338	28,973
LUMBER, CONSTRUCTION MATERIALS--Con.							
Brick, tile, terra cotta--Continued							
$500,000--$999,999							
United States, total..	48	32,790	15.4	2,883	9	739	52,111
Middle Atlantic.	16	11,255	...	1,112	...	282	18,332
East North Central.	16	10,257	...	842	4	204	16,497
South Atlantic.	5	3,373	...	200	2	53	3,495
West South Central.	4	2,675	...	157	3	44	3,092
Other divisions.	7	5,230	...	572	...	156	10,695
14 metro. areas, total	30	20,149	16.8	1,959	6	489	34,709
New York-Northeastern New Jersey	11	8,022	...	793	...	177	12,754
Chicago, Ill.	5	2,883	...	232	...	62	3,785
Detroit, Mich.	4	2,674	...	197	4	67	4,443
Other metro. areas.	10	6,570	...	737	2	183	13,727
$200,000--$499,999							
United States, total..	67	20,566	16.8	1,775	34	502	35,862
New England.	4	1,101	...	61	3	15	872
Middle Atlantic.	24	8,074	...	676	10	193	13,505
East North Central.	20	5,722	...	498	13	132	10,205
West North Central.	5	1,722	...	143	2	34	2,867
South Atlantic.	4	1,362	...	106	1	33	1,990
West South Central.	5	1,346	...	82	3	24	1,362
Other divisions.	5	1,239	...	209	2	71	5,061
14 metro. areas, total	46	14,799	16.7	1,233	24	334	24,792
New York-Northeastern New Jersey	19	6,425	...	438	8	113	8,318
Chicago, Ill.	6	1,574	...	180	4	41	3,460
Detroit, Mich.	4	1,108	...	113	2	29	2,503
Cleveland, Ohio.	3	1,061	...	54	3	12	1,034
Other metro. areas.	14	4,631	...	448	7	139	9,477
Under $200,000							
United States, total..	132	11,597	23.3	1,245	76	450	24,646
Middle Atlantic.	57	5,266	...	587	37	223	11,936
East North Central.	27	2,553	...	311	6	97	5,981
West North Central.	10	815	...	43	10	16	863
South Atlantic.	7	733	...	43	4	26	900
West South Central.	10	898	...	100	4	36	2,057
Pacific.	12	789	...	89	11	26	1,490
Other divisions.	9	543	...	72	4	26	1,419
14 metro. areas, total	80	7,243	24.5	847	48	290	15,941
New York-Northeastern New Jersey	38	3,245	...	433	24	155	8,568
Chicago, Ill.	6	353	...	38	1	14	727
Los Angeles, Calif.	7	630	...	73	5	17	902
Philadelphia, Pa.	5	558	...	50	3	19	946
Pittsburgh, Pa.	4	394	...	11	2	8	213
Cleveland, Ohio.	8	903	...	173	1	46	3,089
Other metro. areas.	12	1,160	...	69	12	31	1,496
Cement, lime, plaster, total.	202	109,019	20.3	11,971	88	3,410	233,263
$1,000,000 and Over							
United States, total..	23	51,030	24.2	5,487	6	1,478	105,721
Middle Atlantic.	6	21,062	...	1,394	...	303	22,468
South Atlantic.	5	5,887	...	565	3	188	9,709
Pacific.	4	6,247	...	1,157	1	314	26,965
Other divisions.	8	17,834	...	2,371	2	673	46,579
14 metro. areas.	14	31,866	19.2	2,616	1	692	52,723
$500,000--$999,999							
United States, total..	39	26,347	19.2	2,955	10	814	56,252
New England.	3	1,916	...	195	...	60	3,367
Middle Atlantic.	11	7,466	...	1,040	3	264	18,943
East North Central.	7	4,675	...	419	2	119	7,726
South Atlantic.	5	3,397	...	274	...	94	4,449
Pacific.	9	6,350	...	763	5	191	16,480
Other divisions.	4	2,543	...	264	...	86	5,287
14 metro. areas, total	22	14,182	19.9	1,606	5	417	29,097
New York-Northeastern New Jersey	8	5,654	...	775	...	187	14,101
Los Angeles, Calif.	3	1,824	...	182	...	45	3,337
Other metro. areas.	11	6,704	...	649	5	185	11,659

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con.							
Cement, lime, plaster--Con.							
$200,000--$499,999							
United States, total....	74	24,780	21.8	2,821	37	865	56,892
New England.....	3	1,159	...	124	3	42	2,380
Middle Atlantic.....	24	7,967	...	891	6	285	17,913
East North Central.....	24	7,659	...	1,072	9	288	22,506
West North Central.....	3	1,219	...	115	1	36	2,058
South Atlantic.....	8	2,974	...	257	6	101	4,583
Pacific.....	7	2,361	...	269	7	81	5,456
Other divisions.....	5	1,441	...	93	5	32	1,996
14 metro. areas, total.	42	14,127	21.6	1,663	15	471	32,987
New York-Northeastern New Jersey.....	15	5,136	...	578	5	167	11,836
Chicago, Ill.....	9	3,009	...	424	...	96	8,473
Los Angeles, Calif.....	3	1,217	...	77	3	20	1,338
Pittsburgh, Pa.....	5	1,293	...	178	...	65	3,259
Other metro. areas.....	10	3,472	...	406	7	123	8,081
Under $200,000							
United States, total...	66	6,862	19.7	708	35	253	14,398
New England.....	7	763	...	104	1	34	1,877
Middle Atlantic.....	30	3,475	...	373	21	140	7,918
East North Central.....	13	1,014	...	87	5	27	1,421
West North Central.....	3	264	...	40	1	14	822
South Atlactic.....	4	488	...	26	2	11	453
Pacific.....	6	618	...	57	3	18	1,408
Other divisions.....	3	240	...	21	2	9	499
14 metro. areas.....	34	3,908	19.8	418	20	145	8,455
Glass (building), total.	339	109,219	28.5	20,723	217	5,776	381,098
$1,000,000 and Over							
United States, total...	26	43,080	26.2	7,758	1	1,976	128,648
Middle Atlantic.....	9	17,432	...	2,689	1	646	44,003
East North Central.....	9	15,495	...	2,708	...	679	43,676
Other divisions.....	8	10,153	...	2,361	...	651	40,969
14 metro. areas.....	16	27,145	26.3	4,894	1	1,196	83,966
$500,000--$999,999							
United States, total...	36	25,092	28.3	4,727	7	1,218	87,869
Middle Atlantic.....	10	7,799	...	1,070	3	260	16,430
East North Central.....	4	2,557	...	667	...	168	11,706
West North Central.....	5	3,280	...	603	...	169	11,575
South Atlantic.....	3	2,178	...	487	...	130	8,085
Pacific.....	9	5,994	...	1,246	3	295	26,611
Other divisions.....	5	3,284	...	654	1	196	13,462
14 metro. areas, total.	21	14,838	27.8	2,811	3	662	51,159
New York-Northeastern New Jersey.....	5	3,727	...	442	...	72	5,892
Los Angeles, Calif.....	3	1,948	...	469	2	112	10,560
San Francisco-Oakland, Calif.....	3	2,044	...	443	...	85	9,042
Minneapolis-St. Paul, Minn.	3	2,166	...	461	...	112	7,615
Other metro. areas.....	7	4,953	...	996	1	281	18,050
$200,000--$499,999							
United States, total...	75	24,854	29.8	4,816	37	1,405	94,226
New England.....	4	1,201	...	191	2	61	3,494
Middle Atlantic.....	16	5,335	...	927	9	234	18,351
East North Central.....	18	5,696	...	1,141	9	353	24,382
West North Central.....	6	2,100	...	460	3	153	9,230
South Atlantic.....	6	2,134	...	545	1	148	8,975
East South Central.....	5	1,832	...	339	2	99	5,384
West South Central.....	6	2,078	...	465	1	162	11,021
Mountain.....	3	982	...	183	2	61	2,783
Pacific.....	11	3,496	...	565	8	134	10,606
14 metro. areas, total.	32	10,414	31.5	2,083	22	543	42,302
New York-Northeastern New Jersey.....	7	2,066	...	340	2	72	6,339
Chicago, Ill.....	3	856	...	228	2	72	4,558
Los Angeles, Calif.....	4	1,274	...	279	1	52	4,772
Philadelphia, Pa.....	4	1,347	...	188	6	52	3,928
Detroit, Mich.....	3	1,005	...	271	2	70	6,241
Other metro. areas.....	11	3,866	...	777	9	215	16,464
LUMBER, CONSTRUCTION MATERIALS--Con.							
Glass(building)--Con.							
Under $200,000							
United States, total...	202	16,193	33.2	3,422	172	1,177	70,355
New England.....	15	1,275	...	304	5	101	6,110
Middle Atlantic.....	51	4,107	...	808	56	254	15,100
East North Central.....	37	2,253	...	396	34	145	8,445
West North Central.....	17	1,285	...	267	15	100	5,962
South Atlantic.....	18	1,432	...	308	10	113	5,856
East South Central.....	9	882	...	239	2	97	5,063
West South Central.....	18	1,611	...	405	14	161	8,593
Mountain.....	6	740	...	164	2	52	3,141
Pacific.....	31	2,608	...	531	34	154	12,085
14 metro. areas, total.	91	6,872	32.9	1,489	94	449	30,271
New York-Northeastern New Jersey.....	32	2,482	...	515	32	142	9,241
Chicago, Ill.....	12	448	...	81	14	29	1,656
Los Angeles, Calif.....	15	1,182	...	297	14	86	6,841
Philadelphia, Pa.....	5	422	...	99	9	33	1,571
Detroit, Mich.....	3	205	...	54	1	14	1,001
Boston, Mass.....	6	621	...	137	3	42	2,957
San Francisco-Oakland, Calif.....	6	418	...	74	6	20	1,714
Other metro. areas.....	12	1,094	...	232	15	83	5,290
Sand, gravel, crushed stone, total.....	198	77,863	23.8	9,315	119	2,762	194,974
$1,000,000 and Over							
United States, total...	14	47,707	13.3	3,362	1	1,065	78,444
East North Central.....	8	34,654	...	1,549	...	478	35,573
Other divisions.....	6	13,053	...	1,813	1	587	42,871
14 metro. areas.....	10	41,699	12.7	2,901	1	886	68,713
$500,000--$999,999							
United States, total...	15	10,039	30.4	1,675	...	374	33,151
Middle Atlantic.....	5	3,782	...	949	...	181	18,713
East North Central.....	3	2,077	...	150	...	41	2,521
Pacific.....	3	2,017	...	214	...	46	4,486
Other divisions.....	4	2,163	...	362	...	106	7,431
14 metro. areas.....	8	5,759	32.0	985	...	190	19,838
$200,000--$499,999							
United States, total...	34	11,061	45.2	2,065	9	610	39,296
Middle Atlantic.....	13	4,581	...	873	3	214	16,749
East North Central.....	12	3,322	...	593	4	219	12,315
Other divisions.....	9	3,158	...	599	2	177	10,232
14 metro. areas.....	14	4,887	43.6	908	2	222	17,649
Under $200,000							
United States, total...	135	9,056	45.7	2,213	109	713	44,083
New England.....	15	749	...	237	14	89	4,573
Middle Atlantic.....	29	1,889	...	523	17	148	10,262
East North Central.....	39	3,464	...	849	36	234	16,223
West North Central.....	9	583	...	117	4	45	2,312
West South Central.....	11	596	...	117	7	48	2,492
Mountain.....	5	320	...	53	5	15	1,143
Pacific.....	22	1,222	...	261	20	96	5,986
Other divisions.....	5	233	...	56	6	38	1,092
14 metro. areas, total.	52	4,260	42.1	1,005	40	279	19,900
New York-Northeastern New Jersey.....	22	1,548	...	419	13	114	8,213
Chicago, Ill.....	9	609	...	151	10	37	2,986
Los Angeles, Calif.....	4	130	...	27	4	15	807
Cleveland, Ohio.....	8	1,109	...	226	6	57	4,435
Other metro. areas.....	9	864	...	182	7	56	3,459
Ready-mixed concrete distributors, total..	358	175,403	33.7	30,098	170	9,104	617,505
$1,000,000 and Over							
United States, total...	43	88,707	31.4	14,895	1	3,946	299,174
Middle Atlantic.....	11	36,900	...	6,233	...	1,572	119,363
East North Central.....	6	11,023	...	2,012	...	510	39,824
South Atlantic.....	5	7,680	...	1,451	...	475	30,932
West South Central.....	5	8,322	...	1,513	...	409	36,979
Pacific.....	10	16,936	...	2,576	1	657	49,101
Other divisions.....	6	7,846	...	1,110	...	323	22,975

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con.							
Ready-mixed concrete distributors--Con.							
$1,000,000 and Over--Con.							
14 metro. areas, total.	22	54,475	30.1	8,618	...	2,194	166,844
New York-Northeastern New Jersey	4	22,390	...	4,192	...	1,025	78,373
Philadelphia, Pa.	7	14,510	...	2,041	...	547	40,990
Other metro. areas	11	17,575	...	2,385	...	622	47,481
$500,000--$999,999							
United States, total...	61	43,127	34.2	7,084	17	2,227	153,768
New England	4	3,034	...	400	...	120	8,623
Middle Atlantic	7	5,042	...	1,007	1	323	23,849
East North Central	13	8,717	...	1,512	4	397	31,710
West North Central	9	6,317	...	1,126	...	404	24,114
West South Central	8	5,682	...	827	5	337	18,255
Mountain	4	3,095	...	650	...	183	12,308
Pacific	11	8,039	...	1,012	2	278	25,263
Other divisions	5	3,201	...	550	5	185	9,646
14 metro. areas, total.	10	7,579	30.5	1,240	1	370	28,222
New York-Northeastern New Jersey	3	2,139	...	432	1	122	9,162
San Francisco-Oakland, Calif.	3	2,317	...	195	...	39	3,963
Other metro. areas	4	3,123	...	613	...	209	15,097
$200,000--$499,999							
United States, total...	92	28,258	36.9	5,427	39	1,782	103,568
New England	4	1,072	...	180	1	61	3,173
Middle Atlantic	8	2,295	...	572	2	174	10,875
East North Central	15	4,739	...	848	5	234	15,344
West North Central	15	4,285	...	868	...	309	15,347
South Atlantic	9	3,197	...	576	2	228	11,702
East South Central	5	1,660	...	255	3	91	4,480
West South Central	13	3,541	...	511	9	194	9,020
Mountain	5	1,997	...	426	3	158	9,776
Pacific	18	5,472	...	1,191	14	333	23,851
14 metro. areas, total.	17	4,680	39.5	907	6	286	18,065
New York-Northeastern New Jersey	4	1,115	...	286	...	86	5,643
Los Angeles, Calif.	3	748	...	156	5	38	3,161
St. Louis, Mo.	6	1,628	...	260	...	110	5,331
Other metro. areas	4	1,189	...	205	1	52	3,930
Under $200,000							
United States, total...	162	15,311	39.1	2,692	113	1,149	60,995
New England	8	882	...	180	2	62	3,830
Middle Atlantic	12	1,252	...	215	8	82	4,210
East North Central	32	2,922	...	628	27	263	14,922
West North Central	20	1,706	...	311	14	135	6,383
South Atlantic	9	901	...	125	6	75	2,996
East South Central	6	532	...	78	6	48	1,596
West South Central	33	2,787	...	500	19	248	10,954
Mountain	9	854	...	140	10	47	2,697
Pacific	33	3,475	...	515	21	189	13,407
14 metro. areas, total.	18	1,731	35.5	350	6	150	9,298
Chicago, Ill.	3	377	...	79	...	36	2,195
Los Angeles, Calif.	6	613	...	93	5	48	3,520
St. Louis, Mo.	3	251	...	54	...	24	884
Other metro. areas	6	490	...	124	1	42	2,699
Roofing, siding, insulation, total	344	173,626	14.2	13,330	156	3,700	261,749
$5,000,000 and Over							
United States	3	26,831	15.1	2,288	...	600	56,374
14 metro. areas	3	26,831	15.1	2,288	...	600	56,374
$1,000,000--$4,999,999							
United States, total...	34	54,929	13.9	3,746	11	1,070	66,473
New England	4	6,693	...	440	...	124	7,968
Middle Atlantic	10	18,860	...	1,232	...	269	21,501
East North Central	5	6,624	...	671	1	156	11,076
West North Central	5	6,718	...	322	...	78	5,422
South Atlantic	3	3,515	...	126	4	57	2,471
East South Central	3	6,234	...	519	2	145	8,389
Other divisions	4	6,285	...	436	4	241	9,646
14 metro. areas	19	30,659	11.1	1,796	...	361	30,831

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con.							
Roofing, siding, insulation--Con.							
$500,000--$999,999							
United States, total...	57	39,699	13.9	3,192	9	754	57,402
Middle Atlantic	17	11,783	...	1,194	2	271	22,962
East North Central	21	13,614	...	899	4	206	16,994
West North Central	4	3,073	...	134	...	43	2,423
South Atlantic	5	3,773	...	198	1	50	3,266
West South Central	3	2,243	...	402	1	84	5,214
Mountain	3	2,291	...	198	1	48	3,759
Other divisions	4	2,922	...	167	...	52	2,784
14 metro. areas, total.	31	20,914	15.2	1,844	3	421	35,315
New York-Northeastern New Jersey	12	7,952	...	1,024	...	225	19,775
Chicago, Ill.	9	5,612	...	347	2	86	7,015
Other metro. areas	10	7,350	...	473	1	110	8,525
$200,000--$499,999							
United States, total...	110	37,614	13.0	2,754	50	796	54,696
New England	6	1,598	...	110	2	35	2,138
Middle Atlantic	46	15,886	...	1,164	26	305	21,260
East North Central	27	9,276	...	643	12	157	14,601
West North Central	15	5,329	...	394	2	115	7,521
South Atlantic	5	1,797	...	198	3	101	4,030
West South Central	3	1,122	...	61	...	24	1,163
Pacific	5	1,740	...	122	5	35	2,763
Other divisions	3	866	...	62	...	24	1,220
14 metro. areas, total.	51	17,607	14.6	1,572	22	348	29,948
New York-Northeastern New Jersey	22	7,805	...	736	9	190	13,385
Los Angeles, Calif.	3	938	...	59	2	15	1,189
Philadelphia, Pa.	6	1,846	...	102	5	29	1,744
Pittsburgh, Pa.	3	1,330	...	77	4	10	1,403
Other metro. areas	17	5,688	...	598	2	104	12,227
Under $200,000							
United States, total...	140	14,553	17.4	1,350	86	480	26,804
New England	5	423	...	32	5	12	624
Middle Atlantic	49	5,126	...	447	38	139	8,434
East North Central	36	3,570	...	374	22	113	6,327
West North Central	10	838	...	148	3	60	4,311
South Atlantic	11	1,344	...	91	5	45	1,857
East South Central	5	637	...	66	2	22	1,233
West South Central	7	738	...	83	5	39	1,279
Mountain	3	305	...	12	1	8	570
Pacific	14	1,572	...	97	5	42	2,169
14 metro. areas, total.	55	6,328	18.6	642	31	212	13,465
New York-Northeastern New Jersey	24	2,648	...	301	18	78	5,337
Chicago, Ill.	6	736	...	86	3	21	1,450
Los Angeles, Calif.	5	473	...	17	2	10	440
Philadelphia, Pa.	4	507	...	50	...	18	943
St. Louis, Mo.	3	430	...	38	...	13	689
Buffalo, N. Y.	3	249	...	7	2	8	440
Other metro. areas	10	1,285	...	143	6	64	4,166
Miscellaneous construction materials, total	848	379,294	20.0	41,235	370	12,591	790,900
$1,000,000 and Over							
United States, total...	98	160,939	20.3	18,115	18	5,046	335,216
New England	7	10,129	...	719	...	176	13,806
Middle Atlantic	23	42,442	...	4,768	...	1,247	92,961
East North Central	19	28,931	...	3,337	3	774	58,940
West North Central	8	13,087	...	1,214	5	394	20,584
South Atlantic	14	19,784	...	3,121	2	916	54,751
East South Central	6	16,811	...	2,047	...	769	40,253
Mountain	4	7,676	...	446	4	140	9,172
Pacific	17	22,079	...	2,463	4	630	44,749
14 metro. areas, total.	39	63,265	18.6	6,320	3	1,564	121,456
New York-Northeastern New Jersey	10	17,565	...	1,508	...	385	28,449
Philadelphia, Pa.	5	7,197	...	1,210	...	339	22,250
Boston, Mass.	4	6,774	...	573	...	139	11,431
San Francisco-Oakland, Calif.	4	5,451	...	326	...	79	5,781
Pittsburgh, Pa.	4	11,252	...	1,449	...	363	30,859
Other metro. areas	12	15,026	...	1,254	3	259	22,686

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con.							
Misc. construction materials--Con.							
$500,000--$999,999							
United States, total...	147	103,615	17.7	10.093	37	2,974	197,844
New England	9	5,508	...	623	3	163	11,938
Middle Atlantic	28	19,017	...	1,574	7	469	31,223
East North Central	37	24,856	...	2,413	1	628	44,768
West North Central	13	9,896	...	552	3	177	10,986
South Atlantic	12	8,910	...	783	7	308	15,224
East South Central	7	5,296	...	624	...	176	11,155
West South Central	15	10,437	...	1,187	8	401	20,635
Mountain	3	2,053	...	97	...	30	1,792
Pacific	23	17,642	...	2,240	8	622	50,123
14 metro. areas, total.	47	31,792	14.9	2,523	15	700	49,182
New York-Northeastern New Jersey	12	7,950	...	633	6	172	11,895
Chicago, Ill.	5	3,201	...	286	...	52	4,667
Los Angeles, Calif.	3	2,035	...	115	1	31	2,659
Philadelphia, Pa.	4	2,510	...	151	1	52	3,182
Detroit, Mich.	4	2,513	...	199	...	43	3,717
San Francisco-Oakland, Calif.	5	3,901	...	585	4	159	11,670
Cleveland, Ohio	4	2,581	...	254	...	79	5,106
Minneapolis-St. Paul, Minn.	3	2,372	...	30	...	15	549
Other metro. areas	7	4,729	...	269	3	97	5,737
$200,000--$499,999							
United States, total...	259	82,856	20.9	9,178	100	2,988	176,637
New England	12	3,548	...	330	5	113	6,385
Middle Atlantic	67	20,634	...	2,615	25	845	52,315
East North Central	71	22,955	...	2,581	23	753	49,214
West North Central	27	9,767	...	691	11	243	13,350
South Atlantic	26	8,299	...	1,011	7	382	18,229
East South Central	10	2,914	...	456	2	142	7,326
West South Central	15	4,932	...	459	12	185	9,114
Mountain	4	1,468	...	190	...	48	3,005
Pacific	27	8,339	...	845	15	277	17,699
14 metro. areas, total.	89	28,662	23.9	3,634	40	1,103	75,024
New York-Northeastern New Jersey	33	10,053	...	1,273	10	364	25,048
Chicago, Ill.	12	3,842	...	572	9	150	11,397
Los Angeles, Calif.	7	2,319	...	295	6	103	6,875
Philadelphia, Pa.	8	2,600	...	482	5	179	9,787
Boston, Mass.	3	863	...	128	...	34	1,743
San Francisco-Oakland, Calif.	7	2,154	...	169	4	27	3,517
Pittsburgh, Pa.	6	2,189	...	226	3	67	4,946
St. Louis, Mo.	4	1,724	...	156	...	50	3,181
Cleveland, Ohio	5	1,484	...	228	1	107	6,777
Other metro. areas	4	1,434	...	105	2	22	1,753
Under $200,000							
United States, total...	344	31,884	23.8	3,849	215	1,583	81,203
New England	13	1,048	...	122	4	87	4,881
Middle Atlantic	90	8,422	...	933	59	349	18,140
East North Central	85	8,225	...	1,066	45	387	21,745
West North Central	28	2,694	...	339	19	134	7,792
South Atlantic	49	4,665	...	488	32	280	9,715
East South Central	11	976	...	130	8	67	2,653
West South Central	14	1,469	...	203	12	83	3,970
Mountain	12	962	...	161	7	76	3,924
Pacific	42	3,423	...	347	29	120	8,383
14 metro. areaa, total.	127	11,521	23.4	1,314	77	454	26,145
New York-Northeastern New Jersey	42	3,619	...	406	26	142	8,015
Chicago, Ill.	14	1,377	...	154	11	49	2,758
Los Angeles, Calif.	16	1,134	...	137	7	50	3,436
Philadelphia, Pa.	9	1,237	...	136	3	41	2,452
Detroit, Mich.	5	472	...	43	2	12	860
San Francisco-Oakland, Calif.	4	289	...	10	5	4	175
Pittsburgh, Pa.	4	552	...	87	2	38	1,466
St. Louis, Mo.	5	192	...	17	6	7	347
Cleveland, Ohio	14	1,421	...	230	7	74	4,582
Baltimore, Md.	5	405	...	20	5	10	432
Minneapolis-St. Paul, Minn.	3	315	...	20	2	12	400
Other metro. areas	6	508	...	54	1	15	1,222

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES							
Commercial refrigeration equipment, total	1,205	216,957	24.2	28,408	814	8,036	528,195
$1,000,000 and Over							
United States	8	29,955	15.2	1,564	6	379	29,046
$500,000--$999,999							
United States, total...	55	36,520	22.2	5,215	34	1,294	96,906
Middle Atlantic	13	8,879	...	1,159	7	308	21,266
East North Central	12	8,250	...	1,249	12	279	21,749
West North Central	5	3,068	...	465	...	127	9,080
South Atlantic	5	3,280	...	412	...	136	8,664
West South Central	5	3,112	...	447	4	87	9,186
Pacific	11	6,848	...	993	11	239	19,798
Other divisions	4	3,083	...	490	...	118	7,163
14 metro. areas, total.	32	22,681	21.8	3,115	23	756	56,076
New York-Northeastern New Jersey	8	5,443	...	733	3	191	13,623
Chicago, Ill.	5	3,726	...	558	7	135	10,007
Los Angeles, Calif.	6	3,969	...	552	2	112	9,954
Other metro. areas	13	9,543	...	1,272	11	318	22,492
$200,000--$499,999							
United States, total...	256	80,118	26.1	12,446	114	3,235	221,355
New England	14	4,600	...	781	3	206	12,656
Middle Atlantic	50	15,411	...	2,469	20	606	43,625
East North Central	43	13,896	...	2,569	10	679	47,879
West North Central	26	8,659	...	1,189	15	272	20,946
South Atlantic	36	10,267	...	1,528	11	385	26,802
East South Central	19	5,816	...	665	19	238	11,777
West South Central	24	7,572	...	1,118	16	332	19,987
Mountain	4	1,306	...	243	1	65	3,671
Pacific	40	12,591	...	1,884	19	452	34,012
14 metro. areas, total.	119	39,069	26.4	6,424	46	1,514	112,840
New York-Northeastern New Jersey	23	7,346	...	1,237	13	270	20,972
Chicago, Ill.	9	3,280	...	567	2	128	10,661
Los Angeles, Calif.	15	5,001	...	805	9	180	12,815
Philadelphia, Pa.	7	2,390	...	384	1	80	6,740
Detroit, Mich.	5	1,784	...	269	1	50	3,760
Boston, Mass.	8	2,829	...	579	3	143	8,057
San Francisco-Oakland, Calif.	12	3,963	...	470	5	119	9,532
Pittsburgh, Pa.	6	1,952	...	294	3	96	5,384
St. Louis, Mo.	10	3,242	...	521	6	144	9,111
Washington, D. C.	3	970	...	76	3	19	1,402
Cleveland, Ohio	6	1,741	...	356	...	80	8,210
Baltimore, Md.	5	1,541	...	416	...	108	7,460
Minneapolis-St. Paul, Minn.	7	2,234	...	328	...	75	6,981
Buffalo, N. Y.	3	796	...	122	...	22	1,755
Under $200,000							
United States, total...	886	70,364	26.7	9,183	660	3,128	180,888
New England	39	2,478	...	312	25	128	6,108
Middle Atlantic	153	12,099	...	1,805	108	639	36,918
East North Central	193	16,282	...	2,274	142	716	44,099
West North Central	80	5,844	...	796	55	269	16,033
South Atlantic	109	9,480	...	1,158	65	408	21,290
East South Central	40	3,711	...	416	27	169	8,521
West South Central	95	6,973	...	736	78	303	14,688
Mountain	41	3,191	...	341	29	105	6,499
Pacific	136	10,306	...	1,345	131	391	26,732
14 metro. areas, total.	223	18,712	29.8	2,962	161	917	59,544
New York-Northeastern New Jersey	63	4,905	...	829	47	276	17,099
Chicago, Ill.	20	2,078	...	303	14	94	6,332
Los Angeles, Calif.	29	2,152	...	276	22	82	6,106
Philadelphia, Pa.	13	1,107	...	163	11	67	3,768
Detroit, Mich.	20	2,008	...	414	17	114	7,223
Boston, Mass.	6	287	...	34	5	15	625
San Francisco-Oakland, Calif.	11	918	...	117	14	31	2,042
Pittsburgh, Pa.	7	429	...	51	7	19	953
St. Louis, Mo.	12	1,074	...	276	6	68	4,482
Washington, D. C.	5	519	...	53	3	16	940
Cleveland, Ohio	16	1,693	...	251	5	63	5,249
Baltimore, Md.	5	303	...	57	2	22	1,106
Minneapolis-St. Paul, Minn.	12	919	...	116	6	38	3,085
Buffalo, N. Y.	4	320	...	22	2	12	534

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Office machines, equipment (exc. furniture), total..	881	96,108	29.8	16,931	652	5,602	352,748
$1,000,000 and Over							
United States.....	8	21,354	19.2	2,444	...	677	45,728
14 metro. areas.....	8	21,354	19.2	2,444	...	677	45,728
$500,000--$999,999							
United States, total...	16	10,448	31.6	2,148	12	593	37,137
Middle Atlantic.....	4	2,502	....	419	6	134	7,374
East North Central.....	3	1,949	...	472	1	136	7,284
Pacific.....	6	3,906	...	901	5	236	16,443
Other divisions.....	3	2,091	...	356	...	87	6,036
14 metro. areas.....	12	8,075	32.7	1,729	12	477	29,917
$200,000--$499,999							
United States, total...	61	16,960	32.4	3,691	29	1,088	80,535
Middle Atlantic.....	12	3,300	...	602	5	157	10,653
East North Central.....	17	4,623	...	1,325	6	390	42,365
South Atlantic.....	8	2,085	...	441	1	143	8,128
West South Central.....	5	1,384	...	270	3	79	4,060
Mountain.....	3	668	...	101	6	28	1,839
Pacific.....	10	3,092	...	634	4	171	12,146
Other divisions.....	6	1,808	...	318	4	120	7,344
14 metro. areas.....	30	8,719	31.8	1,699	14	551	49,058
Under $200,000							
United States, total...	796	47,346	33.3	8,648	611	3,244	183,348
New England.....	41	2,538	...	597	27	224	12,522
Middle Atlantic.....	150	8,553	...	1,796	100	637	37,955
East North Central.....	132	7,481	...	1,184	115	468	24,640
West North Central.....	67	4,372	...	799	51	302	17,153
South Atlantic.....	112	6,087	...	1,166	70	464	25,094
East South Central.....	56	3,497	...	654	34	237	12,954
West South Central.....	80	4,661	...	734	73	286	15,830
Mountain.....	31	1,669	...	250	24	104	5,290
Pacific.....	127	8,488	...	1,468	117	522	31,910
14 metro. areas, total..	256	16,119	35.4	3,186	204	1,132	68,474
New York-Northeastern New Jersey.....	72	4,497	...	1,041	51	328	21,726
Chicago, Ill.....	26	1,562	...	301	22	115	6,732
Los Angeles, Calif.....	36	2,676	...	395	37	142	8,793
Philadelphia, Pa.....	13	737	...	138	8	46	2,483
Detroit, Mich.....	6	294	...	27	10	10	518
Boston, Mass.....	12	566	...	145	8	53	2,894
San Francisco-Oakland, Calif.....	24	1,643	...	304	25	118	7,426
Pittsburgh, Pa.....	9	599	...	140	3	62	3,879
St. Louis, Mo.....	10	544	...	188	8	68	3,776
Washington, D. C.....	7	401	...	55	5	20	1,096
Cleveland, Ohio.....	12	1,044	...	160	7	44	2,778
Baltimore, Md.....	13	833	...	131	14	53	2,723
Minneapolis-St. Paul, Minn.	9	423	...	81	4	44	2,049
Buffalo, N. Y.....	7	300	...	80	2	29	1,601
Restaurant, hotel supplies(principally nonfood), total....	833	194,719	22.4	24,269	636	7,072	456,527
$5,000,000 and Over							
United States.....	4	28,712	16.4	2,932	...	787	58,887
$1,000,000--$4,999,999							
United States, total...	23	39,117	25.6	5,977	5	1,562	106,537
East North Central.....	5	9,951	...	1,833	5	450	33,252
West South Central.....	4	6,638	...	699	...	199	13,678
Pacific.....	6	12,508	...	2,147	...	612	37,621
Other divisions.....	8	10,020	...	1,298	...	301	21,986
14 metro. areas.....	11	22,635	27.8	3,922	3	1,005	69,960
$500,000--$999,999							
United States, total...	53	36,364	21.7	4,530	17	1,169	80,955
Middle Atlantic.....	11	7,915	...	961	7	216	15,599
East North Central.....	16	11,159	...	1,088	7	248	19,102
West North Central.....	4	2,722	...	552	2	157	10,006
South Atlantic.....	8	4,992	...	574	...	169	11,827
Pacific.....	8	5,641	...	884	1	251	15,492
Other divisions.....	6	3,935	...	471	...	128	8,929
14 metro. areas.....	26	18,520	19.9	1,994	11	447	34,055
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Restaurant, hotel supplies--Con.							
$200,000--$499,999							
United States, total...	152	46,374	23.4	6,120	98	1,743	112,442
New England.....	9	2,765	...	497	2	153	9,304
Middle Atlantic.....	35	10,545	...	1,329	27	404	26,436
East North Central.....	32	9,115	...	1,188	10	318	19,987
West North Central.....	7	2,121	...	307	6	94	5,833
South Atlantic.....	25	8,042	...	1,100	14	301	19,660
West South Central.....	12	3,613	...	425	11	129	7,782
Pacific.....	25	7,938	...	899	27	248	16,827
Other divisions.....	7	2,235	...	375	1	96	6,613
14 metro. areas, total.	70	21,258	22.0	2,623	61	733	49,650
New York-Northeastern New Jersey.....	20	6,183	...	703	16	211	14,082
Chicago, Ill.....	12	3,320	...	426	3	117	7,483
Los Angeles, Calif.....	7	2,319	...	293	13	69	4,651
Detroit, Mich.....	5	1,423	...	181	5	52	3,164
Boston, Mass.....	4	1,378	...	211	2	53	3,826
San Francisco-Oakland, Calif.....	9	3,053	...	375	12	99	7,737
Other metro. areas.....	13	3,582	...	434	10	132	8,707
Under $200,000							
United States, total...	601	44,152	23.2	4,710	516	1,811	97,706
New England.....	40	2,951	...	341	26	139	6,884
Middle Atlantic.....	211	15,274	...	1,656	166	608	31,638
East North Central.....	122	9,034	...	905	123	336	18,243
West North Central.....	32	2,749	...	301	21	119	5,785
South Atlantic.....	48	3,615	...	308	47	145	7,237
East South Central.....	14	1,204	...	139	10	62	2,920
West South Central.....	39	2,625	...	377	33	154	8,078
Mountain.....	25	2,257	...	235	23	84	4,778
Pacific.....	70	4,443	...	448	67	164	12,143
14 metro. areas, total.	282	20,265	21.8	2,132	242	774	44,727
New York-Northeastern New Jersey.....	120	8,079	...	906	85	319	17,622
Chicago, Ill.....	32	2,021	...	174	36	69	3,628
Los Angeles, Calif.....	31	1,760	...	149	35	56	2,677
Philadelphia, Pa.....	13	1,265	...	127	13	36	1,819
Detroit, Mich.....	15	962	...	123	11	39	2,891
Boston, Mass.....	8	799	...	107	3	42	2,168
San Francisco-Oakland, Calif.....	17	1,241	...	147	14	51	6,093
Pittsburgh, Pa.....	8	864	...	66	7	28	1,504
St. Louis, Mo.....	4	286	...	39	3	15	767
Washington, D. C.....	5	458	...	32	5	14	851
Cleveland, Ohio.....	13	1,174	...	103	19	36	1,969
Baltimore, Md.....	4	266	...	43	...	27	838
Minneapolis-St. Paul, Minn.	6	645	...	49	3	17	877
Buffalo, N. Y.....	6	445	...	67	8	25	1,023
Store machines, fixtures, equipment, total.....	1,473	269,964	23.1	33,264	1,114	9,469	613,542
$1,000,000 and Over							
United States, total...	32	50,319	19.1	5,246	11	1,184	93,761
Middle Atlantic.....	10	16,608	...	1,715	5	351	28,536
East North Central.....	8	15,488	...	1,263	2	233	25,077
West South Central.....	4	5,007	...	532	3	156	11,498
Other divisions.....	10	13,216	...	1,736	1	444	28,650
14 metro. areas, total.	21	36,033	18.2	3,334	8	743	56,685
New York-Northeastern New Jersey.....	7	13,055	...	1,165	4	194	18,322
Chicago, Ill.....	4	9,905	...	542	2	93	11,279
Other metro. areas.....	10	13,073	...	1,627	2	456	27,084
$500,000--$999,999							
United States, total...	91	62,026	21.6	7,645	35	1,898	135,605
New England.....	6	3,774	...	519	2	122	10,045
Middle Atlantic.....	14	10,061	...	1,323	2	301	22,422
East North Central.....	19	13,122	...	1,628	12	372	29,331
West North Central.....	11	7,584	...	794	4	253	14,712
South Atlantic.....	9	6,028	...	733	3	175	13,617
East South Central.....	4	2,491	...	215	1	61	3,998
West South Central.....	12	7,691	...	844	4	220	11,576
Mountain.....	3	1,629	...	278	...	84	5,052
Pacific.....	13	9,646	...	1,311	7	310	24,852

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Store machines, fixtures--Con.							
$500,000--$999,999--Con.							
14 metro. areas, total.	36	25,722	20.4	3,086	16	708	55,407
New York-Northeastern New Jersey	5	3,539	...	330	...	77	5,872
Chicago, Ill.	5	3,557	...	409	4	80	6,929
Los Angeles, Calif.	4	3,194	...	352	3	81	6,792
Philadelphia, Pa.	3	2,228	...	245	2	49	3,503
Boston, Mass.	3	1,782	...	230	2	58	3,952
San Francisco-Oakland, Calif.	3	2,157	...	375	...	92	7,885
St. Louis, Mo.	3	1,720	...	152	3	43	2,782
Baltimore, Md.	3	2,230	...	179	1	52	3,229
Other metro. areas.	7	5,315	...	814	1	176	14,463
$200,000--$499,999							
United States, total...	267	81,172	24.6	10,903	146	3,009	199,590
New England	20	6,248	...	846	6	252	15,966
Middle Atlantic	48	14,622	...	1,954	28	518	37,537
East North Central	56	16,300	...	2,197	35	605	42,217
West North Central	32	10,574	...	1,493	8	436	26,913
South Atlantic	37	11,078	...	1,710	24	499	30,589
East South Central	12	3,713	...	425	5	116	7,031
West South Central	20	6,129	...	634	12	176	10,555
Mountain	7	2,208	...	374	2	98	6,644
Pacific	35	10,300	...	1,270	26	309	22,138
14 metro. areas, total.	120	37,070	25.0	5,108	68	1,340	95,539
New York-Northeastern New Jersey	20	6,015	...	759	10	208	14,064
Chicago, Ill.	22	6,389	...	986	14	262	18,639
Los Angeles, Calif.	16	4,797	...	568	14	140	9,946
Philadelphia, Pa.	9	2,877	...	393	7	109	7,960
Detroit, Mich.	3	833	...	78	2	15	2,008
Boston, Mass.	8	2,503	...	323	2	98	6,477
San Francisco-Oakland, Calif.	8	2,119	...	328	9	77	5,919
Pittsburgh, Pa.	9	2,921	...	439	5	85	8,366
St. Louis, Mo.	8	2,838	...	489	1	154	8,883
Baltimore, Md.	8	2,737	...	466	1	114	7,824
Minneapolis-St. Paul, Minn.	5	1,684	...	150	...	38	2,271
Other metro. areas.	4	1,357	...	129	3	40	3,182
Under $200,000							
United States, total...	1,083	76,447	25.5	9,470	922	3,378	184,586
New England	59	3,909	...	513	47	176	9,564
Middle Atlantic	294	18,184	...	2,263	257	827	44,402
East North Central	225	16,657	...	2,122	179	716	40,055
West North Central	77	5,902	...	725	70	275	14,124
South Atlantic	118	8,479	...	1,012	89	384	20,210
East South Central	50	3,470	...	490	43	177	9,099
West South Central	92	7,362	...	838	85	320	16,158
Mountain	34	2,560	...	334	26	109	6,539
Pacific	134	9,924	...	1,173	126	394	23,835
14 metro. areas, total.	474	30,789	26.8	3,920	414	1,315	75,486
New York-Northeastern New Jersey	171	9,751	...	1,354	147	468	26,811
Chicago, Ill.	42	2,731	...	359	28	109	6,874
Los Angeles, Calif.	53	3,778	...	389	51	137	7,519
Philadelphia, Pa.	25	1,391	...	92	27	42	1,612
Detroit, Mich.	29	2,157	...	275	23	81	5,451
Boston, Mass.	17	1,262	...	231	12	68	4,099
San Francisco-Oakland, Calif.	23	1,669	...	225	27	69	4,668
Pittsburgh, Pa.	8	664	...	59	8	25	1,068
St. Louis, Mo.	14	990	...	120	16	37	1,974
Washington, D. C.	9	534	...	76	8	21	1,454
Cleveland, Ohio.	21	1,611	...	219	18	63	3,756
Baltimore, Md.	30	2,324	...	302	26	117	6,036
Minneapolis-St. Paul, Minn.	10	621	...	66	10	25	1,296
Buffalo, N. Y.	17	1,306	...	159	13	53	2,868
Other commercial machines, equipment, total	374	77,707	24.9	8,945	293	2,384	162,559
$1,000,000 and Over							
United States, total...	14	23,285	30.8	2,390	6	369	42,804
Middle Atlantic	6	7,931	...	743	6	129	13,780
East North Central	4	9,529	...	625	...	114	10,070
Other div sions	4	5,825	...	1,022	...	126	18,954
14 metro. areas	9	15,512	26.7	1,113	4	201	19,641

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Other commercial mach., equipt--Con.							
$500,000--$999,999							
United States, total...	26	17,123	20.2	1,862	17	495	34,292
Middle Atlantic	10	6,629	...	812	12	215	16,135
East North Central	4	2,633	...	315	...	85	4,416
West North Central	4	2,215	...	297	1	90	5,788
Pacific	4	2,761	...	169	2	45	2,769
Other divisions	4	2,885	...	269	2	60	5,184
14 metro. areas	15	9,667	21.4	1,088	13	258	20,876
$200,000--$499,999							
United States, total...	61	19,265	22.6	2,484	37	654	42,581
Middle Atlantic	22	6,784	...	891	12	210	15,846
East North Central	13	4,053	...	425	10	142	8,005
West North Central	4	1,460	...	143	...	41	2,368
West South Central	4	1,362	...	205	6	74	4,211
Pacific	6	1,934	...	204	6	67	3,824
Other divisions	12	3,672	...	616	3	120	8,327
14 metro. areas, total.	37	11,509	22.4	1,344	25	360	24,681
New York-Northeastern New Jersey	15	4,650	...	599	7	140	10,167
Chicago, Ill.	6	2,003	...	160	4	49	3,134
Philadelphia, Pa.	3	991	...	107	4	31	2,250
San Francisco-Oakland, Calif.	3	825	...	110	6	35	1,996
Other metro. areas.	10	3,040	...	368	4	105	7,134
Under $200,000							
United States, total...	273	18,034	24.6	2,209	233	866	42,882
New England	18	1,156	...	119	16	50	2,235
Middle Atlantic	120	7,844	...	967	97	372	19,339
East North Central	55	3,501	...	484	46	181	9,350
West North Central	10	762	...	156	10	56	2,810
South Atlantic	22	1,803	...	172	17	87	3,412
East South Central	3	204	...	19	2	10	376
West South Central	18	1,089	...	129	21	47	2,196
Mountain	6	377	...	32	5	11	468
Pacific	21	1,298	...	131	19	52	2,696
14 metro. areas, total	174	11,422	25.6	1,517	142	549	29,913
New York-Northeastern New Jersey	82	5,242	...	689	61	242	13,913
Chicago, Ill.	27	1,838	...	278	22	100	5,256
Los Angeles, Calif.	13	699	...	89	11	35	1,761
Philadelphia, Pa.	16	1,068	...	121	16	51	2,263
Detroit, Mich.	3	239	...	21	3	9	792
Boston, Mass.	8	716	...	86	8	35	1,615
St. Louis, Mo.	3	231	...	47	3	15	557
Washington, D. C.	4	335	...	43	3	15	810
Cleveland, Ohio.	6	266	...	51	5	14	920
Baltimore, Md.	5	210	...	11	4	7	203
Minneapolis-St. Paul, Minn.	3	234	...	60	2	12	1,182
Other metro. areas.	4	344	...	21	4	14	641
Construction machinery, equipment, total	912	779,194	16.5	74,078	330	17,764	1,393,115
$5,000,000 and Over							
United States, total...	11	65,657	14.6	6,121	1	1,447	111,257
Middle Atlantic	4	25,980	...	2,647	1	625	47,662
Other divisions	7	39,777	...	3,474	...	822	63,595
14 metro. areas	6	36,578	14.9	3,297	1	805	63,331
$1,000,000--$4,999,999							
United States, total...	243	485,641	15.9	45,822	34	10,560	860,472
New England	11	19,906	...	1,761	2	384	29,997
Middle Atlantic	29	56,447	...	5,776	5	1,291	110,492
East North Central	36	69,340	...	6,840	4	1,430	114,804
West North Central	41	76,001	...	6,995	6	1,663	123,807
South Atlantic	27	58,717	...	5,313	2	1,286	95,846
East South Central	26	55,102	...	5,798	3	1,277	114,024
West South Central	30	59,197	...	5,121	2	1,213	106,739
Mountain	14	26,210	...	2,183	3	539	45,896
Pacific	29	64,721	...	6,035	7	1,477	118,867

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Construction mach., equipment--Con.							
$1,000,000--$4,999,999--Con.							
14 metro. areas, total.	60	131,619	16.5	12,624	15	2,802	234,320
New York-Northeastern New Jersey	11	23,113	...	2,735	2	562	50,505
Chicago, Ill.	3	7,587	...	888	...	154	11,540
Los Angeles, Calif.	8	19,444	...	1,514	2	343	26,985
Philadelphia, Pa.	3	7,787	...	1,098	...	261	22,699
Detroit, Mich.	5	10,673	...	1,285	...	277	23,467
Boston, Mass.	4	9,278	...	780	2	166	14,333
San Francisco-Oakland, Calif.	6	12,812	...	1,219	5	317	27,102
Pittsburgh, Pa.	4	9,945	...	523	2	123	11,492
St. Louis, Mo.	5	7,318	...	722	...	168	14,209
Cleveland, Ohio.	3	7,004	...	406	2	115	7,717
Baltimore, Md.	5	9,058	...	818	...	174	14,782
Minneapolis-St. Paul, Minn.	3	7,600	...	636	...	142	9,489
$500,000--$999,999							
United States, total...	183	132,885	17.4	12,535	50	3,079	230,239
New England.	4	2,975	...	432	...	116	8,331
Middle Atlantic.	27	21,433	...	2,200	11	557	39,127
East North Central.	23	15,993	...	1,652	3	322	27,341
West North Central.	24	17,831	...	1,775	7	394	31,298
South Atlantic.	24	16,474	..	1,417	7	363	24,972
East South Central.	7	4,347	...	292	2	75	5,041
West South Central.	28	20,975	...	1,882	9	465	36,527
Mountain.	14	9,642	...	831	4	216	14,715
Pacific.	32	23,215	...	2,054	7	571	42,887
14 metro. areas, total.	44	33,337	20.8	3,715	19	868	67,493
New York-Northeastern New Jersey	9	7,232	...	871	2	219	14,697
Los Angeles, Calif.	4	3,040	...	243	6	54	5,800
San Francisco-Oakland, Calif.	6	4,565	...	354	...	84	6,076
St. Louis, Mo.	3	2,306	...	262	3	60	4,087
Baltimore, Md.	5	3,657	...	358	3	77	7,054
Minneapolis-St. Paul, Minn.	5	3,617	...	424	...	75	6,969
Other metro. areas.	12	8,920	...	1,203	5	299	22,810
$200,000--$499,999							
United States, total...	208	69,407	18.7	6,975	95	1,800	137,439
New England.	25	8,550	...	892	6	245	18,420
Middle Atlantic.	41	12,733	...	1,417	20	337	25,627
East North Central.	40	14,412	...	1,644	17	351	30,667
West North Central.	16	5,849	...	559	6	126	9,143
South Atlantic.	14	4,710	...	389	11	129	12,289
East South Central.	11	3,540	...	341	3	105	6,048
West South Central.	26	8,252	...	699	16	219	15,586
Mountain.	10	3,415	...	257	2	58	4,216
Pacific.	25	7,946	...	777	14	230	15,443
14 metro. areas, total.	67	21,826	22.5	2,844	34	632	50,950
New York-Northeastern New Jersey	15	4,797	...	608	7	133	10,164
Chicago, Ill.	8	3,253	...	558	3	114	9,005
Los Angeles, Calif.	3	802	...	109	2	29	2,124
Philadelphia, Pa.	6	1,580	...	163	5	44	3,470
Detroit, Mich.	7	2,185	...	246	3	40	4,330
Boston, Mass.	5	2,087	...	343	1	68	6,767
San Francisco-Oakland, Calif.	9	3,032	...	289	7	90	5,673
Pittsburgh, Pa.	3	671	...	187	...	42	3,688
Cleveland, Ohio.	3	807	...	111	2	21	1,708
Minneapolis-St. Paul, Minn.	4	1,667	...	153	...	31	2,462
Other metro. areas.	4	945	...	77	4	20	1,559
Under $200,000							
United States, total...	267	25,604	21.4	2,625	150	878	53,708
New England.	19	2,160	...	208	3	61	4,004
Middle Atlantic.	49	3,879	...	465	24	149	8,918
East North Central.	53	4,935	...	504	25	152	10,217
West North Central.	23	2,297	...	206	14	68	4,343
South Atlantic.	21	2,163	...	208	10	69	3,856
East South Central.	17	1,914	...	231	10	107	4,148
West South Central.	32	3,175	...	244	30	94	6,229
Mountain.	11	1,054	...	75	9	32	1,761
Pacific.	42	4,027	...	484	25	146	10,232

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Construction mach., equipment--Con.							
Under $200,000--Continued							
14 metro. areas, total.	90	7,679	25.6	944	50	284	19,204
New York-Northeastern New Jersey	21	1,462	...	191	8	58	3,728
Chicago, Ill.	9	739	...	81	7	20	1,467
Los Angeles, Calif.	10	713	...	102	6	30	2,052
Philadelphia, Pa.	7	497	...	80	2	23	1,571
Boston, Mass.	3	317	...	48	2	10	860
San Francisco-Oakland, Calif.	12	1,072	...	114	9	33	2,450
Pittsburgh, Pa.	6	508	...	73	4	21	1,190
St. Louis, Mo.	3	71	...	11	5	7	337
Washington, D. C.	3	510	...	45	3	9	533
Cleveland, Ohio.	6	479	...	61	1	34	2,125
Minneapolis-St. Paul, Minn.	5	698	...	66	2	16	1,423
Other metro. areas.	5	613	...	72	1	23	1,468
Farm-dairy machinery, equipment, total....	840	465,877	11.6	27,583	513	7,942	527,594
$5,000,000 and Over							
United States, total...	16	109,140	6.4	3,637	4	854	72,447
East North Central.	6	42,288	...	1,481	...	337	25,785
West North Central.	7	49,114	...	1,569	2	386	35,008
Other divisions.	3	17,738	...	587	2	131	11,654
14 metro. areas.	5	31,680	7.5	1,178	2	305	22,788
$1,000,000--$4,999,999							
United States, total...	99	192,001	10.2	10,364	19	2,694	199,565
Middle Atlantic.	9	20,760	...	921	3	242	16,788
East North Central.	17	31,174	...	1,641	1	390	31,538
West North Central.	22	38,913	...	1,969	8	512	33,908
South Atlantic.	12	28,271	...	1,447	1	346	27,115
West South Central.	3	6,987	...	240	...	47	3,455
Mountain.	7	15,043	...	660	...	171	12,170
Pacific.	23	40,260	...	2,691	3	794	61,244
Other divisions.	6	10,593	...	795	3	192	13,347
14 metro. areas, total.	20	35,421	11.9	2,067	5	528	35,519
New York-Northeastern New Jersey	3	6,537	...	449	1	102	7,561
Los Angeles, Calif.	5	9,483	...	519	2	141	10,314
Minneapolis-St. Paul, Minn.	4	5,008	...	202	...	61	3,341
Other metro. areas.	8	14,393	...	897	2	224	14,303
$500,000--$999,999							
United States, total...	91	65,675	14.9	5,125	34	1,481	96,434
New England.	3	1,963	...	115	2	44	2,259
Middle Atlantic.	14	9,724	...	789	3	213	16,117
East North Central.	10	7,094	...	623	2	125	8,346
West North Central.	19	14,547	...	1,101	5	288	19,241
South Atlantic.	8	6,129	...	574	1	241	12,624
East South Central.	3	1,997	...	155	2	50	3,052
West South Central.	10	7,349	...	477	3	126	7,693
Mountain.	11	7,512	...	338	4	122	7,326
Pacific.	13	9,360	...	953	12	272	19,776
14 metro. areas, total.	22	16,585	15.2	1,319	7	311	21,360
New York-Northeastern New Jersey	3	1,785	...	95	...	31	2,210
Minneapolis-St. Paul, Minn.	5	4,608	...	396	1	73	4,995
Other metro. areas.	14	10,192	...	828	6	207	14,155
$200,000--$499,999							
United States, total...	169	55,084	17.4	4,876	84	1,431	85,380
New England.	4	1,267	...	169	...	46	2,605
Middle Atlantic.	17	5,367	...	466	7	133	8,058
East North Central.	39	13,371	...	1,005	21	295	17,773
West North Central.	31	10,261	...	820	18	232	13,981
South Atlantic.	14	4,283	...	354	9	135	6,325
East South Central.	8	2,393	...	226	6	109	4,887
West South Central.	16	5,138	...	490	9	136	8,140
Mountain.	13	4,303	...	359	4	107	6,892
Pacific.	27	8,701	...	987	10	238	16,719

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Farm-dairy machinery, equipment--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total.	39	12,391	19.9	1,183	16	315	20,166
New York-Northeastern New Jersey	6	1,972	...	188	3	54	3,234
Chicago, Ill.	5	1,519	...	114	2	32	2,216
Los Angeles, Calif.	6	2,026	...	238	3	58	3,873
Philadelphia, Pa.	4	1,383	...	107	2	33	1,875
San Francisco-Oakland, Calif.	3	1,187	...	162	1	38	2,697
Minneapolis-St. Paul, Minn.	6	1,656	...	116	1	35	1,889
Other metro. areas	9	2,648	...	258	4	65	4,382
Under $200,000							
United States, total...	465	43,977	17.8	3,581	372	1,482	73,768
New England	14	1,219	...	97	5	36	1,748
Middle Atlantic	57	4,735	...	419	45	149	7,602
East North Central	101	10,137	...	741	85	297	15,386
West North Central	73	7,241	...	635	57	280	12,940
South Atlantic	48	4,537	...	390	27	171	8,383
East South Central	34	3,348	...	268	30	141	5,933
West South Central	35	3,418	...	257	28	110	4,606
Mountain	30	3,046	...	200	23	81	4,422
Pacific	73	6,296	...	574	72	217	12,748
14 metro. areas, total.	90	7,773	20.4	720	82	234	13,781
New York-Northeastern New Jersey	23	1,906	...	225	20	60	3,961
Chicago, Ill.	13	1,226	...	84	9	29	1,721
Los Angeles, Calif.	16	1,537	...	166	18	46	2,988
Philadelphia, Pa.	3	229	...	14	4	7	329
San Francisco-Oakland, Calif.	9	563	...	37	11	14	869
St. Louis, Mo.	3	194	...	28	...	11	597
Baltimore, Md.	3	190	...	10	1	4	160
Minneapolis-St. Paul, Minn.	10	1,152	...	98	9	35	1,959
Other metro. areas	10	776	...	58	10	28	1,197
Industrial machinery, equipment (general line), total	232	315,391	17.6	35,617	41	9,296	691,898
$1,000,000 and Over							
United States, total...	107	245,547	16.8	27,198	7	6,991	532,126
Middle Atlantic	12	27,989	...	3,016	...	818	66,443
East North Central	18	45,078	...	6,536	...	1,581	143,937
West North Central	12	22,255	...	1,750	3	459	29,751
South Atlantic	24	55,542	...	5,651	...	1,278	93,376
East South Central	6	20,250	...	2,135	...	528	38,002
West South Central	12	28,285	...	2,865	1	791	59,802
Pacific	13	26,638	...	3,077	3	777	58,450
Other divisions	10	19,510	...	2,168	...	759	42,365
14 metro. areas	22	57,859	19.9	7,649	1	2,038	172,514
$500,000--$999,999							
United States, total...	87	62,364	19.7	7,264	19	1,997	141,613
New England	7	5,359	...	668	...	157	11,005
Middle Atlantic	11	7,729	...	925	2	257	16,637
East North Central	14	9,469	...	1,125	4	273	20,796
West North Central	7	4,877	...	732	6	203	14,993
South Atlantic	19	13,823	...	1,331	2	380	22,733
East South Central	7	5,550	...	620	...	135	10,967
West South Central	9	6,831	...	947	2	315	25,074
Mountain	3	1,954	...	177	2	55	4,963
Pacific	10	6,772	...	739	1	222	14,445
14 metro. areas, total.	13	9,236	23.7	1,324	6	354	26,266
New York-Northeastern New Jersey	3	2,419	...	319	...	87	5,820
Chicago, Ill.	3	1,557	...	259	2	69	4,459
Los Angeles, Calif.	3	2,264	...	329	...	89	6,124
Other metro. areas	4	2,996	...	417	4	109	9,863
$200,000--$499,999							
United States, total...	19	6,036	23.6	737	9	218	12,185
South Atlantic	4	1,363	...	179	...	50	2,675
West South Central	5	1,445	...	88	4	32	2,311
Pacific	4	1,243	...	118	4	38	1,945
Other divisions	6	1,985	...	352	1	98	5,254

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Industrial machinery, equipment (general line)--Continued							
Under $200,000							
United States	19	1,444	41.1	418	6	90	5,974
Belting, hose, packing, total	232	59,967	21.4	8,158	112	1,915	145,431
$1,000,000 and Over							
United States	9	13,190	18.4	1,649	2	297	26,682
14 metro. areas	9	13,190	18.4	1,649	2	297	26,682
$500,000--$999,999							
United States, total...	29	19,124	20.2	2,603	2	547	44,956
Middle Atlantic	8	5,286	...	772	...	148	11,118
East North Central	12	7,910	...	995	2	197	17,700
Pacific	6	4,053	...	613	...	148	12,371
Other divisions	3	1,875	...	223	...	54	3,767
14 metro. areas, total.	18	11,734	20.3	1,606	...	336	27,537
New York-Northeastern New Jersey	4	2,448	...	387	...	72	4,417
Chicago, Ill.	3	2,056	...	220	...	50	4,396
Los Angeles, Calif.	3	1,939	...	336	...	79	7,431
Other metro. areas	8	5,291	...	663	...	135	11,293
$200,000--$499,999							
United States, total...	48	15,750	22.8	2,200	23	535	41,230
Middle Atlantic	8	2,689	...	464	6	109	9,095
East North Central	16	5,442	...	709	7	156	14,071
South Atlantic	5	1,701	...	163	3	49	2,882
West South Central	4	1,400	...	137	5	32	2,578
Pacific	9	2,840	...	455	1	110	7,666
Other divisions	6	1,678	...	272	1	79	4,938
14 metro. areas, total.	27	8,273	23.8	1,236	13	295	23,234
New York-Northeastern New Jersey	4	1,136	...	252	1	56	4,488
Chicago, Ill.	5	1,549	...	223	3	43	4,047
Los Angeles, Calif.	3	1,025	...	111	1	30	1,852
Boston, Mass.	3	777	...	116	1	43	2,626
San Francisco-Oakland, Calif.	3	813	...	211	...	52	3,537
Cleveland, Ohio	3	931	...	90	...	20	1,940
Other metro. areas	6	2,042	...	233	7	51	4,744
Under $200,000							
United States, total...	146	11,903	24.8	1,706	85	536	32,563
New England	9	737	...	121	3	44	2,033
Middle Atlantic	48	3,707	...	539	42	150	10,001
East North Central	37	3,073	...	421	18	130	8,412
West North Central	13	1,089	...	169	7	63	3,476
South Atlantic	8	912	...	119	4	37	1,929
West South Central	5	326	...	39	3	16	745
Pacific	21	1,514	...	232	5	66	4,644
Other divisions	5	545	...	66	3	30	1,323
14 metro. areas, total.	78	6,395	24.1	924	54	261	16,999
New York-Northeastern New Jersey	34	2,545	...	395	27	106	7,244
Chicago, Ill.	4	253	...	67	1	15	1,225
Los Angeles, Calif.	5	420	...	83	2	17	1,442
Philadelphia, Pa.	4	481	...	39	3	11	752
Boston, Mass.	6	488	...	92	2	30	1,493
San Francisco-Oakland, Calif.	3	201	...	20	1	7	419
Pittsburgh, Pa.	3	178	...	25	5	6	505
St. Louis, Mo.	4	245	...	34	3	13	802
Cleveland, Ohio	7	742	...	61	5	22	1,249
Buffalo, N. Y.	3	215	...	21	4	8	436
Other metro. areas	5	627	...	87	1	26	1,432
Machine tools, total.	514	170,414	16.9	16,581	387	3,603	293,895
$1,000,000 and Over							
United States, total...	44	81,534	15.2	8,065	14	1,418	135,194
New England	6	9,566	...	1,172	...	206	17,884
Middle Atlantic	13	25,226	...	2,552	4	391	41,862
East North Central	10	24,052	...	2,263	...	403	37,264
West North Central	4	4,979	...	288	4	66	4,932
Pacific	7	12,653	...	1,253	4	234	23,319
Other divisions	4	5,058	...	537	2	118	9,933

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Machine tools--Con.							
$1,000,000 and Over--Con.							
14 metro. areas, total.	32	63,812	14.9	6,122	12	1,032	101,774
New York-Northeastern New Jersey	6	11,482	...	1,649	2	288	26,154
Chicago, Ill.	4	13,524	...	1,262	...	223	20,997
Pittsburgh, Pa.	4	6,482	...	442	2	48	7,066
Other metro. areas	18	32,324	...	2,769	8	473	47,557
$500,000--$999,999							
United States, total...	37	26,605	15.4	2,176	28	436	40,534
Middle Atlantic	11	7,758	...	613	10	112	11,831
East North Central	12	8,908	...	883	9	175	14,867
West North Central	4	2,593	...	246	3	45	4,255
West South Central	4	2,608	...	199	1	46	4,322
Pacific	3	2,282	...	75	3	28	1,914
Other divisions	3	2,456	...	160	2	30	3,345
14 metro. areas, total.	25	18,147	16.2	1,531	19	273	27,358
New York-Northeastern New Jersey	7	4,542	...	427	2	76	8,431
Chicago, Ill.	3	2,272	...	329	2	67	5,033
Detroit, Mich.	4	3,032	...	230	...	32	3,770
Cleveland, Ohio	3	2,004	...	171	5	32	3,066
Other metro. areas	8	6,297	...	374	10	66	7,058
$200,000--$499,999							
United States, total...	111	36,128	18.2	3,594	58	872	66,691
New England	10	2,694	...	239	4	58	4,201
Middle Atlantic	31	10,085	...	1,011	22	233	18,029
East North Central	39	13,643	...	1,490	12	338	27,382
West North Central	9	2,889	...	215	6	70	4,007
South Atlantic	3	689	...	110	...	35	2,160
West South Central	4	953	...	91	3	35	2,626
Pacific	12	4,314	...	382	10	91	7,166
Other divisions	3	861	...	56	1	12	1,120
14 metro. areas, total.	73	25,031	18.9	2,555	42	598	47,441
New York-Northeastern New Jersey	20	6,054	...	754	8	147	13,624
Chicago, Ill.	10	3,994	...	438	...	84	8,157
Los Angeles, Calif.	5	1,958	...	126	6	35	2,632
Philadelphia, Pa.	6	2,273	...	150	6	56	2,480
Detroit, Mich.	7	2,255	...	307	3	74	5,798
San Francisco-Oakland, Calif.	4	1,450	...	138	2	33	2,740
St. Louis, Mo.	3	1,026	...	65	5	26	1,433
Cleveland, Ohio	8	2,916	...	350	2	87	6,741
Minneapolis-St. Paul, Minn.	3	960	...	89	...	22	1,347
Buffalo, N. Y.	3	1,044	...	44	8	14	894
Other metro. areas	4	1,101	...	94	2	20	1,595
Under $200,000							
United States, total...	322	26,147	21.8	2,746	287	877	51,476
New England	16	1,471	...	209	10	80	4,612
Middle Atlantic	90	7,144	...	767	78	246	13,702
East North Central	137	10,980	...	1,154	136	321	20,912
West North Central	19	1,691	...	156	12	52	2,564
South Atlantic	12	974	...	91	10	37	1,892
East South Central	6	531	...	62	3	24	1,089
West South Central	14	1,262	...	145	9	60	3,333
Mountain	3	226	...	12	2	7	324
Pacific	25	1,868	...	150	27	50	3,048
14 metro. areas, total.	201	15,819	22.6	1,595	205	479	29,846
New York-Northeastern New Jersey	49	3,178	...	307	47	99	5,385
Chicago, Ill.	34	2,870	...	276	41	89	5,226
Los Angeles, Calif.	15	1,120	...	78	20	24	1,512
Philadelphia, Pa.	17	1,442	...	194	15	57	3,481
Detroit, Mich.	31	2,484	...	222	29	57	4,469
Boston, Mass.	5	598	...	105	4	29	2,266
San Francisco-Oakland, Calif.	4	283	...	16	2	7	325
Pittsburgh, Pa.	4	274	...	56	2	19	1,291
St. Louis, Mo.	3	254	...	21	2	9	480
Cleveland, Ohio	20	1,641	...	160	21	40	2,947
Minneapolis-St. Paul, Minn.	6	400	...	47	5	12	616
Buffalo, N. Y.	8	857	...	85	8	24	1,328
Other metro. areas	5	418	...	28	9	13	520
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Mine, mill supplies, total	617	323,806	16.4	31,283	357	8,644	582,008
$1,000,000 and Over							
United States, total...	81	199,837	14.6	17,931	16	4,647	329,213
Middle Atlantic	16	39,273	...	3,605	1	819	66,223
East North Central	14	39,431	...	3,677	8	883	67,823
West North Central	5	11,884	...	647	...	134	11,882
South Atlantic	13	34,684	...	2,694	...	717	46,598
East South Central	13	28,121	...	3,101	3	853	57,715
West South Central	12	28,850	...	2,226	4	636	44,305
Mountain	5	13,725	...	1,514	...	480	26,333
Other divisions	3	3,869	...	467	...	125	8,334
14 metro. areas, total.	18	51,590	14.9	4,592	8	1,065	88,265
Chicago, Ill.	4	7,311	...	463	3	91	8,431
Pittsburgh, Pa.	6	19,414	...	1,807	...	430	35,343
Other metro. areas	8	24,865	...	2,322	5	544	44,491
$500,000--$999,999							
United States, total...	58	41,981	17.5	4,386	15	1,198	74,919
New England	4	3,351	...	483	...	108	6,903
Middle Atlantic	9	6,160	...	593	5	169	10,158
East North Central	5	2,982	...	261	2	58	4,544
West North Central	5	3,759	...	355	...	119	6,744
South Atlantic	8	5,998	...	586	...	154	10,388
East South Central	4	2,543	...	315	3	113	5,559
West South Central	11	9,019	...	967	...	265	15,663
Mountain	3	2,072	...	187	1	56	3,631
Pacific	9	6,097	...	639	4	156	11,329
14 metro. areas	9	5,942	17.2	693	...	179	12,445
$200,000--$499,999							
United States, total...	163	54,143	19.3	5,806	67	1,704	115,515
New England	10	3,660	...	535	...	155	9,395
Middle Atlantic	30	9,816	...	1,142	15	296	20,671
East North Central	31	10,477	...	915	16	259	24,009
West North Central	9	2,716	...	289	5	143	5,561
South Atlantic	13	3,997	...	386	2	118	7,243
East South Central	17	5,552	...	640	12	229	13,868
West South Central	12	4,162	...	332	2	105	6,042
Mountain	13	4,791	...	513	1	144	9,966
Pacific	28	8,972	...	1,054	14	255	18,760
14 metro. areas, total.	52	15,913	20.2	1,743	29	470	31,235
New York-Northeastern New Jersey	18	5,583	...	670	13	175	12,381
Chicago, Ill.	5	1,381	...	137	4	47	2,819
Los Angeles, Calif.	7	2,063	...	228	3	55	4,252
Philadelphia, Pa.	6	1,961	...	239	...	63	3,735
Detroit, Mich.	4	1,480	...	77	4	31	1,441
San Francisco-Oakland, Calif.	6	1,809	...	188	2	34	3,058
Other metro. areas	6	1,636	...	204	3	65	3,549
Under $200,000							
United States, total...	315	27,845	22.4	3,160	259	1,095	62,361
New England	16	1,646	...	204	9	77	3,884
Middle Atlantic	77	6,718	...	752	63	252	14,112
East North Central	51	4,282	...	603	40	184	11,427
West North Central	17	1,390	...	108	11	43	2,544
South Atlantic	29	2,395	...	261	17	112	5,523
East South Central	20	2,455	...	203	18	82	4,120
West South Central	35	3,000	...	290	33	97	6,351
Mountain	11	1,191	...	169	11	66	3,295
Pacific	59	4,768	...	570	57	182	11,105
14 metro. areas, total.	127	10,706	23.9	1,251	114	397	23,710
New York-Northeastern New Jersey	39	3,801	...	463	30	135	8,336
Chicago, Ill.	12	888	...	154	14	37	2,828
Los Angeles, Calif.	21	1,812	...	223	23	69	4,009
Philadelphia, Pa.	7	453	...	37	7	19	889
San Francisco-Oakland, Calif.	11	833	...	113	9	36	2,243
Pittsburgh, Pa.	7	602	...	44	6	15	951
St. Louis, Mo.	8	455	...	34	6	16	937
Cleveland, Ohio	4	256	...	27	4	7	479
Baltimore, Md.	5	417	...	40	2	23	841
Minneapolis-St. Paul, Minn.	4	320	...	16	4	8	430
Buffalo, N. Y.	3	338	...	50	1	12	781
Other metro. areas	6	531	...	50	8	20	986

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Oil well, oil refining supplies, total.....	1,017	696,875	9.3	30,230	270	8,976	619,585
$5,000,000 and Over							
United States, total...	15	96,119	7.2	3,254	2	912	81,296
West South Central.....	11	64,032	...	1,989	...	539	47,182
Other divisions.....	4	32,087	...	1,265	2	373	34,114
$1,000,000--$4,999,999							
United States, total...	184	320,971	8.4	12,468	13	3,373	244,430
East North Central.....	9	14,810	...	433	...	112	8,237
West North Central.....	14	21,218	...	948	...	223	17,241
West South Central.....	123	221,283	...	8,258	9	2,291	160,676
Mountain.....	15	23,140	...	553	3	152	12,968
Pacific.....	18	33,892	...	1,894	1	501	38,177
Other divisions.....	5	6,628	...	382	...	94	7,131
14 metro. areas.....	14	28,722	11.5	1,908	1	496	37,998
$500,000--$999,999							
United States, total...	211	150,354	8.5	5,730	27	1,772	114,883
Middle Atlantic.....	7	5,470	...	445	2	144	8,206
East North Central.....	21	14,303	...	494	3	179	10,157
West North Central.....	14	9,717	...	282	4	102	5,192
South Atlantic.....	3	1,743	...	99	...	22	1,527
East South Central.....	8	5,585	...	270	...	77	5,726
West South Central.....	123	88,347	...	3,170	14	981	64,260
Mountain.....	14	9,203	...	304	3	92	6,646
Pacific.....	21	15,986	...	666	1	175	13,169
14 metro. areas.....	12	9,477	12.0	552	2	132	9,989
$200,000--$499,999							
United States, total...	294	98,803	12.5	5,980	60	1,892	118,399
Middle Atlantic.....	14	4,764	...	324	3	117	6,232
East North Central.....	33	10,675	...	569	3	182	11,257
West North Central.....	19	6,326	...	259	2	95	6,063
East South Central.....	14	4,360	...	153	3	67	3,201
West South Central.....	163	55,457	...	3,323	43	1,064	65,254
Mountain.....	12	4,410	...	158	1	60	3,002
Pacific.....	35	11,694	...	1,022	5	260	20,169
Other divisions.....	4	1,117	...	172	...	47	3,221
14 metro. areas.....	25	8,248	18.9	759	3	193	14,866
Under $200,000							
United States, total...	313	30,628	19.9	2,798	168	1,027	60,577
Middle Atlantic.....	15	1,752	...	247	8	86	4,699
East North Central.....	28	2,390	...	167	10	68	3,675
West North Central.....	19	2,092	...	169	12	73	4,209
South Atlantic.....	11	1,219	...	131	1	57	2,704
East South Central.....	12	1,441	...	95	3	45	1,823
West South Central.....	150	15,103	...	1,291	77	482	27,418
Mountain.....	15	1,203	...	77	10	26	1,618
Pacific.....	63	5,428	...	621	47	190	14,431
14 metro. areas.....	37	3,263	25.3	342	32	113	7,946
Printing machinery, supplies, (exc. paper), total.....	199	48,133	21.6	5,786	114	1,372	105,027
$1,000,000 and Over							
United States, total...	8	18,889	15.9	1,802	...	263	32,262
Middle Atlantic.....	4	13,223	...	1,255	...	175	23,697
East North Central.....	4	5,666	...	547	...	88	8,565
14 metro. areas.....	8	18,889	15.9	1,802	...	263	32,262
$500,000--$999,999							
United States, total...	11	7,944	21.1	994	8	235	16,317
Middle Atlantic.....	5	3,810	...	491	6	115	7,234
Other divisions.....	6	4,134	...	503	2	120	9,083
$200,000--$499,999							
United States, total...	34	10,667	27.3	1,631	14	395	28,326
New England.....	3	895	...	125	...	32	1,983
Middle Atlantic.....	10	3,109	...	470	4	112	8,102
East North Central.....	10	3,051	...	428	4	98	8,026
Pacific.....	5	1,667	...	275	3	64	4,599
Other divisions.....	6	1,945	...	333	3	89	5,616
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Printing machinery, supplies (exc. paper)--Con.							
$200,000--$499,999--Con.							
14 metro. areas, total.	26	8,240	27.3	1,320	10	314	23,044
New York-Northeastern New Jersey.....	10	3,109	...	470	4	112	8,102
Chicago, Ill.....	5	1,629	...	237	3	49	4,052
Los Angeles, Calif.....	3	1,022	...	158	3	32	2,532
Boston, Mass.....	3	895	...	125	...	32	1,983
Other metro. areas.....	5	1,585	...	330	...	89	6,375
Under $200,000							
United States, total...	146	10,633	26.4	1,359	92	479	28,122
New England.....	10	667	...	36	7	15	617
Middle Atlantic.....	55	3,822	...	502	30	187	10,945
East North Central.....	29	2,147	...	312	17	95	6,158
West North Central.....	5	310	...	53	2	18	1,089
South Atlantic.....	16	1,265	...	146	9	52	2,768
West South Central.....	6	485	...	61	6	22	1,500
Pacific.....	21	1,659	...	203	19	72	4,023
Other divisions.....	4	278	...	46	2	18	1,022
14 metro. areas, total.	107	8,395	26.0	1,039	63	359	21,524
New York-Northeastern New Jersey.....	42	2,923	...	421	20	148	9,030
Chicago, Ill.....	11	858	...	110	6	27	1,759
Los Angeles, Calif.....	7	524	...	86	6	33	1,781
Philadelphia, Pa.....	6	318	...	19	5	11	535
Detroit, Mich.....	3	285	...	23	1	12	587
Boston, Mass.....	8	603	...	33	6	13	541
San Francisco-Oakland, Calif.....	9	799	...	54	8	21	1,153
Pittsburgh, Pa.....	4	433	...	27	4	12	579
Washington, D. C.....	5	439	...	45	2	14	914
Cleveland, Ohio.....	5	582	...	127	3	38	2,888
Baltimore, Md.....	4	381	...	61	2	19	1,052
Other metro. areas.....	3	250	...	33	...	11	705
Rope, cordage, total.	106	73,400	8.8	3,889	52	769	66,008
$1,000,000 and Over							
United States, total...	18	46,564	9.2	2,004	8	319	34,530
Middle Atlantic.....	6	15,160	...	889	...	153	15,336
East North Central.....	4	7,022	...	493	1	70	9,290
Pacific.....	4	6,374	...	292	3	59	5,230
Other divisions.....	4	18,008	...	330	4	37	4,674
$500,000--$999,999							
United States, total...	19	13,998	11.3	1,047	4	222	17,279
Middle Atlantic.....	7	5,263	...	544	2	113	9,278
West North Central.....	3	2,130	...	139	...	39	1,917
Pacific.....	4	3,341	...	160	1	30	2,841
Other divisions.....	5	3,264	...	204	1	40	3,243
14 metro. areas.....	14	10,482	12.8	903	3	192	14,357
$200,000--$499,999							
United States, total...	27	9,431	12.3	583	17	147	9,488
Middle Atlantic.....	13	4,712	...	353	4	82	5,278
East North Central.....	5	1,595	...	86	7	30	1,504
West North Central.....	3	1,069	...	17	2	5	323
South Atlantic.....	3	1,089	...	30	4	14	531
Other divisions.....	3	966	...	97	...	16	1,852
14 metro. areas, total.	22	7,934	12.7	484	15	127	7,736
New York-Northeastern New Jersey.....	10	3,673	...	285	4	65	4,202
Baltimore, Md.....	3	1,089	...	30	4	14	531
Other metro. areas.....	9	3,172	...	169	7	48	3,003
Under $200,000							
United States, total...	42	3,407	15.0	255	23	81	4,711
New England.....	4	359	...	18	2	5	304
Middle Atlantic.....	18	1,173	...	103	12	34	1,954
East North Central.....	6	516	...	42	3	16	790
West South Central.....	3	362	...	19	...	4	258
Pacific.....	6	635	...	49	3	11	868
Other divisions.....	5	362	...	24	3	11	537
14 metro. areas.....	24	1,576	13.9	96	15	32	1,839

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Used machinery, equipment, total.....	166	31,700	23.3	3,714	138	913	62,370
$1,000,000 and Over							
United States.....	6	8,287	19.1	873	2	216	15,748
$500,000--$999,999							
United States.....	12	8,219	24.8	1,154	5	202	15,821
$200,000--$499,999							
United States, total....	25	6,359	24.0	843	26	197	15,146
Middle Atlantic.....	10	2,090	...	532	5	97	8,930
East North Central.....	5	1,296	...	110	7	26	2,138
Pacific.....	5	1,707	...	136	6	40	2,978
Other divisions.....	5	1,266	...	65	8	34	1,100
14 metro. areas.....	20	5,830	25.0	773	16	167	13,806
Under $200,000							
United States, total....	123	7,936	25.6	844	105	298	15,655
New England.....	15	1,418	...	174	8	68	3,341
Middle Atlantic.....	35	1,922	...	222	36	78	3,742
East North Central.....	20	1,462	...	165	17	46	3,247
West South Central.....	8	456	...	43	5	17	743
East South Central.....	4	269	...	21	4	8	438
West South Central.....	9	472	...	30	6	19	683
Pacific.....	25	1,556	...	149	23	47	2,815
Other divisions.....	7	381	...	40	6	15	646
14 metro. areas, total..	73	4,824	25.8	520	61	158	9,429
New York-Northeastern New Jersey.....	27	1,175	...	146	33	51	2,436
Chicago, Ill.....	6	472	...	77	2	15	1,466
Los Angeles, Calif.....	8	673	...	69	4	24	1,329
Philadelphia, Pa.....	4	442	...	54	1	14	867
Detroit, Mich.....	4	403	...	29	3	7	604
Boston, Mass.....	4	399	...	31	2	7	533
San Francisco-Oakland, Calif.....	8	529	...	47	7	13	976
St. Louis, Mo.....	5	393	...	41	2	16	713
Baltimore, Md.....	4	181	...	16	4	7	280
Other metro. areas.....	3	157	...	10	3	4	225
Miscellaneous industrial machinery, supplies, total.....	3,960	1,145,565	19.5	126,479	2,391	35,262	2,442,016
$5,000,000 and Over							
United States, total....	10	63,945	15.0	6,459	...	1,934	145,825
Middle Atlantic.....	5	28,170	...	2,300	...	616	43,333
Other divisions.....	5	35,775	...	4,159	...	1,318	102,492
$1,000,000--$4,999,999							
United States, total....	224	395,875	16.8	41,297	68	10,295	768,205
New England.....	10	15,299	...	1,256	2	273	21,946
Middle Atlantic.....	47	87,891	...	8,953	17	2,062	156,821
East North Central.....	59	105,466	...	11,920	16	2,798	217,829
West North Central.....	19	32,121	...	3,260	3	838	59,543
South Atlantic.....	25	47,258	...	4,987	10	1,322	92,561
East South Central.....	6	8,203	...	701	...	235	13,503
West South Central.....	22	44,090	...	4,082	3	1,187	85,334
Mountain.....	6	7,647	...	791	...	206	14,122
Pacific.....	30	47,900	...	5,347	17	1,374	106,546
14 metro. areas, total..	114	207,475	17.8	22,277	43	5,189	394,830
New York-Northeastern New Jersey.....	25	50,426	...	4,285	10	820	72,201
Chicago, Ill.....	20	40,521	...	4,352	11	1,094	75,955
Los Angeles, Calif.....	15	21,389	...	2,467	...	604	50,397
Philadelphia, Pa.....	10	16,931	...	2,166	7	592	41,268
Detroit, Mich.....	9	15,270	...	1,577	...	327	31,528
Boston, Mass.....	7	11,514	...	832	2	158	13,854
Pittsburgh, Pa.....	5	10,804	...	1,341	...	332	22,259
St. Louis, Mo.....	5	7,881	...	593	2	161	10,453
Cleveland, Ohio.....	7	12,892	...	1,795	2	423	30,171
Other metro. areas.....	11	19,847	...	2,869	9	678	46,744
$500,000--$999,999							
United States, total....	312	216,774	19.1	24,254	115	6,319	462,337
New England.....	23	15,813	...	1,840	3	426	30,934
Middle Atlantic.....	80	55,724	...	6,353	37	1,471	112,031
East North Central.....	65	44,545	...	5,852	15	1,590	113,128
West North Central.....	21	14,614	...	1,757	6	528	36,771
South Atlantic.....	25	17,457	...	1,754	6	475	31,096
East South Central.....	10	6,711	...	745	2	213	15,041
West South Central.....	26	18,489	...	1,897	16	530	39,201
Mountain.....	11	7,682	...	884	1	257	18,386
Pacific.....	51	35,739	...	3,172	29	829	65,749
14 metro. areas, total.	155	108,587	20.2	13,271	69	3,372	244,411
New York-Northeastern New Jersey.....	51	35,252	...	3,838	28	865	66,642
Chicago, Ill.....	21	14,154	...	1,947	9	428	36,813
Los Angeles, Calif.....	13	9,329	...	1,082	5	300	25,105
Philadelphia, Pa.....	8	6,069	...	873	4	174	12,950
Detroit, Mich.....	9	6,412	...	751	4	147	13,841
Boston, Mass.....	11	8,027	...	923	3	210	16,356
San Francisco-Oakland, Calif.....	14	9,529	...	979	11	248	18,132
St. Louis, Mo.....	9	6,389	...	989	...	260	19,499
Cleveland, Ohio.....	6	3,950	...	718	1	467	15,080
Baltimore, Md.....	4	3,353	...	378	...	89	5,568
Buffalo, N. Y.....	5	3,706	...	529	3	122	9,947
Other metro. areas.....	4	2,417	...	264	1	62	4,478
$200,000--$499,999							
United States, total...	818	259,641	21.2	29,999	377	8,174	569,070
New England.....	52	16,192	...	1,908	12	517	34,810
Middle Atlantic.....	206	63,914	...	7,595	110	1,985	143,185
East North Central.....	187	59,255	...	7,445	77	1,930	140,016
West North Central.....	66	21,407	...	2,339	34	696	47,450
South Atlantic.....	61	19,885	...	2,026	15	588	36,741
East South Central.....	32	10,350	...	1,227	16	363	22,886
West South Central.....	67	22,111	...	2,165	33	686	42,612
Mountain.....	31	9,848	...	1,189	9	358	22,870
Pacific.....	116	36,679	...	4,105	71	1,051	78,500
14 metro. areas, total.	407	129,336	22.0	15,778	209	4,031	298,733
New York-Northeastern New Jersey.....	118	37,047	...	4,525	57	1,117	84,853
Chicago, Ill.....	56	18,230	...	2,225	32	585	40,956
Los Angeles, Calif.....	37	11,413	...	1,293	17	325	24,650
Philadelphia, Pa.....	37	11,469	...	1,450	33	408	29,618
Detroit, Mich.....	29	9,537	...	1,361	9	320	28,038
Boston, Mass.....	23	7,587	...	901	8	250	16,147
San Francisco-Oakland, Calif.....	27	8,474	...	924	19	219	18,173
Pittsburgh, Pa.....	14	4,101	...	429	7	126	7,867
St. Louis, Mo.....	8	2,987	...	357	4	95	7,137
Cleveland, Ohio.....	16	4,579	...	778	7	167	13,799
Minneapolis-St. Paul, Minn.	18	6,412	...	639	8	163	12,515
Buffalo, N. Y.....	14	4,490	...	528	5	150	9,137
Other metro. areas.....	10	3,010	...	368	3	106	5,843
Under $200,000							
United States, total...	2,596	209,330	24.0	24,470	1,831	8,540	496,579
New England.....	181	14,315	...	1,757	89	661	35,739
Middle Atlantic.....	715	55,381	...	6,810	522	2,289	132,591
East North Central.....	581	46,544	...	5,552	414	1,872	114,543
West North Central.....	177	15,821	...	1,538	139	585	31,531
South Atlantic.....	194	14,175	...	1,798	120	667	37,659
East South Central.....	78	7,262	...	875	57	354	18,089
West South Central.....	204	17,196	...	1,863	146	747	39,272
Mountain.....	77	5,897	...	586	42	201	11,906
Pacific.....	389	32,739	...	3,691	302	1,164	75,249
14 metro. areas, total.	1,297	100,181	24.9	12,202	968	3,974	240,491
New York-Northeastern New Jersey.....	471	34,989	...	4,462	344	1,403	84,825
Chicago, Ill.....	158	12,425	...	1,403	133	435	27,679
Los Angeles, Calif.....	139	10,854	...	1,160	118	365	21,842
Philadelphia, Pa.....	73	6,201	...	679	64	266	14,292
Detroit, Mich.....	83	6,449	...	906	67	310	19,965
Boston, Mass.....	65	5,326	...	727	22	256	14,342
San Francisco-Oakland, Calif.....	73	6,028	...	747	54	215	16,180
Pittsburgh, Pa.....	27	2,329	...	297	22	100	5,893
St. Louis, Mo.....	39	3,342	...	399	25	144	7,812
Washington, D. C.....	8	688	...	115	7	42	2,382
Cleveland, Ohio.....	57	3,857	...	440	37	132	8,306
Baltimore, Md.....	33	2,449	...	322	21	116	6,491
Minneapolis-St. Paul, Minn.	34	2,493	...	192	29	72	3,701
Buffalo, N. Y.....	37	2,751	...	353	25	118	6,781

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Dental supplies, total	463	95,904	26.1	15,257	243	4,964	283,179
$1,000,000 and Over							
United States, total...	7	14,918	31.8	2,348	...	546	38,560
Middle Atlantic.....	4	10,958	...	1,684	...	346	26,216
Other divisions.....	3	3,960	...	664	...	200	12,344
$500,000--$999,999							
United States, total...	39	27,438	26.6	4,783	2	1,547	89,166
Middle Atlantic.....	7	5,506	...	1,114	...	356	21,569
East North Central.....	5	3,365	...	573	...	168	10,586
West North Central.....	6	4,224	...	712	...	225	12,618
South Atlantic.....	5	3,176	...	410	2	144	7,758
West South Central.....	3	2,180	...	503	...	153	9,035
Pacific.....	8	5,570	...	912	...	281	16,739
Other divisions.....	5	3,417	...	559	...	220	10,861
14 metro. areas.....	22	16,036	27.4	2,955	...	968	55,303
$200,000--$499,999							
United States, total...	102	31,305	26.7	5,354	25	1,735	100,912
New England.....	9	3,144	...	617	...	239	12,332
Middle Atlantic.....	22	6,835	...	1,084	14	346	20,276
East North Central.....	21	6,043	...	1,070	2	310	20,215
West North Central.....	11	3,531	...	675	2	221	12,004
South Atlantic.....	11	3,311	...	585	3	202	11,048
East South Central.....	5	1,236	...	216	2	65	4,027
West South Central.....	10	3,045	...	454	2	155	9,023
Mountain.....	3	1,058	...	204	...	53	3,645
Pacific.....	10	3,102	...	449	...	144	8,342
14 metro. areas, total.	36	11,310	26.6	1,887	14	636	35,439
New York-Northeastern New Jersey.....	14	4,171	...	591	10	209	10,509
Chicago, Ill.....	3	798	...	178	...	40	3,307
Los Angeles, Calif.....	5	1,429	...	213	...	69	3,573
Baltimore, Md.....	3	1,026	...	206	1	69	3,766
Other metro. areas.....	11	3,886	...	699	3	249	14,284
Under $200,000							
United States, total...	315	22,243	24.3	2,772	216	1,136	54,541
New England.....	14	1,090	...	183	5	75	3,336
Middle Atlantic.....	102	6,780	...	766	83	322	15,143
East North Central.....	72	5,058	...	644	39	250	12,608
West North Central.....	27	1,932	...	236	21	102	4,749
South Atlantic.....	25	1,885	...	254	15	103	4,769
East South Central.....	9	702	...	88	6	43	1,722
West South Central.....	16	1,475	...	212	10	79	3,850
Mountain.....	12	905	...	121	3	45	2,560
Pacific.....	38	2,416	...	268	34	117	5,804
14 metro. areas, total.	170	10,787	23.8	1,243	140	518	24,550
New York-Northeastern New Jersey.....	73	4,628	...	498	61	204	10,036
Chicago, Ill.....	19	1,121	...	160	10	61	3,076
Los Angeles, Calif.....	20	1,203	...	83	20	38	1,523
Philadelphia, Pa.....	9	616	...	64	6	30	1,098
Detroit, Mich.....	6	515	...	51	5	19	1,122
Boston, Mass.....	5	422	...	70	1	27	1,299
San Francisco-Oakland, Calif.....	9	553	...	106	8	49	2,465
Pittsburgh, Pa.....	3	197	...	12	5	5	186
St. Louis, Mo.....	4	361	...	29	8	17	604
Cleveland, Ohio.....	7	363	...	50	3	22	937
Minneapolis-St. Paul, Minn.	8	497	...	84	5	32	1,593
Buffalo, N. Y.....	3	140	...	23	3	9	401
Other metro. areas.....	4	171	...	13	5	5	210
Religious supplies, total.....	143	18,794	25.2	2,627	127	1,107	47,595
$500,000 and Over							
United States, total...	8	7,140	23.9	1,057	14	375	18,330
Middle Atlantic.....	4	3,291	...	221	14	83	3,540
Other divisions.....	4	3,849	...	836	...	292	14,790
14 metro. areas.....	8	7,140	23.9	1,057	14	375	18,330
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Religious supplies--Continued							
$200,000--$499,999							
United States, total...	13	4,000	27.2	659	5	313	11,183
New England.....	3	1,180	...	182	...	61	2,700
Middle Atlantic.....	6	1,893	...	319	3	200	5,763
Other divisions.....	4	927	...	158	2	52	2,720
14 metro. areas.....	8	2,190	31.5	437	3	228	7,808
Under $200,000							
United States, total.	122	7,654	25.4	911	108	419	18,082
New England.....	12	714	...	101	7	53	2,070
Middle Atlantic.....	53	3,493	...	408	55	168	7,967
East North Central.....	31	1,867	...	204	25	102	4,092
West North Central.....	9	477	...	60	8	31	1,272
East South Central.....	3	278	...	43	2	18	704
West South Central.....	3	139	...	8	1	7	172
Pacific.....	8	429	...	44	6	22	908
Other divisions.....	3	257	...	43	4	18	897
14 metro. areas, total.	87	5,038	24.9	579	80	241	11,395
New York-Northeastern New Jersey.....	45	2,803	...	340	47	127	6,628
Chicago, Ill.....	12	611	...	72	9	28	1,339
Los Angeles, Calif.....	5	205	...	12	5	10	330
Philadelphia, Pa.....	4	334	...	23	6	13	546
Detroit, Mich.....	6	415	...	40	5	20	866
San Francisco-Oakland, Calif.....	3	224	...	32	1	12	578
St. Louis, Mo.....	3	53	...	7	2	5	121
Cleveland, Ohio.....	4	87	...	8	2	5	200
Other metro. areas.....	5	306	...	45	3	21	787
School equipment, supplies, total.....	249	64,442	19.7	7,797	165	2,460	146,331
$1,000,000 and Over							
United States.....	13	19,787	17.3	2,344	6	668	44,630
$500,000--$999,999							
United States, total...	23	15,850	20.9	2,193	5	666	37,790
New England.....	3	2,291	...	270	...	60	3,345
Middle Atlantic.....	7	3,960	...	633	...	196	11,598
West North Central.....	3	2,212	...	273	...	138	3,755
Mountain.....	5	3,242	...	427	2	130	8,054
Other divisions.....	5	4,145	...	590	3	142	11,038
$200,000--$499,999							
United States, total...	49	16,073	20.0	1,955	31	555	35,948
Middle Atlantic.....	10	2,998	...	461	2	112	8,277
East North Central.....	10	3,036	...	424	9	103	7,951
West North Central.....	4	1,477	...	194	4	86	3,417
South Atlantic.....	8	3,070	...	356	2	68	5,574
East South Central.....	5	1,449	...	149	4	64	3,319
West South Central.....	5	1,615	...	145	2	55	3,286
Mountain.....	3	1,017	...	72	4	28	1,625
Other divisions.....	4	1,411	...	154	4	39	2,499
14 metro. areas.....	18	5,895	21.4	850	7	189	14,725
Under $200,000							
United States, total...	164	12,732	21.5	1,305	123	571	27,963
Middle Atlantic.....	65	5,047	...	580	51	235	12,082
East North Central.....	37	2,273	...	196	32	98	3,999
West North Central.....	13	1,160	...	97	7	47	2,101
South Atlantic.....	10	829	...	66	12	29	1,366
East South Central.....	13	939	...	61	8	38	1,573
West South Central.....	6	629	...	90	2	28	1,614
Pacific.....	13	1,217	...	128	9	50	2,729
Other divisions.....	7	638	...	87	2	46	2,499
14 metro. areas, total.	89	6,725	21.1	675	71	286	13,666
New York-Northeastern New Jersey.....	44	3,341	...	316	38	123	6,532
Chicago, Ill.....	15	1,100	...	74	13	35	1,441
Los Angeles, Calif.....	5	384	...	48	5	14	877
Philadelphia, Pa.....	4	383	...	84	1	39	1,780
San Francisco-Oakland, Calif.....	5	424	...	37	1	19	854
Pittsburgh, Pa.....	3	267	...	45	2	17	770
St. Louis, Mo.....	4	393	...	34	1	17	742
Buffalo, N. Y.....	3	117	...	7	3	6	158
Other metro. areas.....	6	316	...	30	7	16	512

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Surgical, medical, hospital equipment, supplies, total....	697	197,195	23.8	27,895	380	7,798	524,978
$1,000,000 and Over							
United States, total..	36	72,322	25.0	10,859	9	2,783	202,846
Middle Atlantic.....	12	19,972	...	2,677	2	540	48,286
East North Central.....	9	20,193	...	3,105	2	809	59,531
South Atlantic.....	4	4,705	...	556	5	125	10,654
Other divisions.....	11	27,452	...	4,521	...	1,309	84,375
14 metro. areas.....	25	54,951	24.9	8,202	4	1,987	150,854
$500,000--$999,999							
United States, total..	63	41,718	22.7	6,114	10	1,569	115,704
New England.....	11	7,645	...	1,114	2	357	20,442
Middle Atlantic.....	8	4,830	...	593	...	139	11,013
East North Central.....	7	4,746	...	783	...	195	19,292
West North Central.....	7	4,287	...	778	2	201	14,685
South Atlantic.....	9	6,121	...	849	...	203	12,018
West South Central.....	7	4,260	...	621	2	152	12,657
Pacific.....	11	7,825	...	1,111	4	245	21,787
Other divisions.....	3	2,004	...	259	...	77	3,810
14 metro. areas, total	33	21,947	22.8	3,213	6	781	65,459
Los Angeles, Calif.....	4	2,740	...	325	1	60	7,859
Detroit, Mich.....	3	1,699	...	311	...	82	6,261
Boston, Mass.....	6	4,218	...	597	2	194	11,421
San Francisco-Oakland, Calif.....	5	3,839	...	542	3	140	9,538
Minneapolis-St. Paul,Minn.	3	2,073	...	355	...	91	6,352
Other metro. areas.....	12	7,378	...	1,083	...	214	24,028
$200,000--$499,999							
United States, total..	163	52,189	22.3	6,977	68	1,980	128,626
New England.....	5	1,611	...	214	2	70	4,310
Middle Atlantic.....	50	16,141	...	2,233	30	621	38,632
East North Central.....	26	8,039	...	1,157	11	329	21,441
West North Central.....	12	3,725	...	599	5	180	12,007
South Atlantic.....	20	6,364	...	790	4	223	14,195
East South Central.....	9	2,901	...	279	1	101	5,023
West South Central.....	14	4,257	...	550	1	146	10,390
Mountain.....	4	1,394	...	184	...	44	2,766
Pacific.....	23	7,757	...	971	14	266	19,862
14 metro. areas, total	76	23,619	23.3	3,301	41	899	61,625
New York-Northeastern New Jersey.....	38	12,283	...	1,776	.16	496	30,552
Chicago, Ill..	7	2,137	...	265	3	57	5,179
Los Angeles, Calif.....	9	2,718	...	313	6	96	6,767
Philadelphia, Pa.....	5	1,574	...	198	6	45	3,339
Detroit, Mich.....	4	1,053	...	115	5	28	2,319
San Francisco-Oakland, Calif.....	4	1,289	...	188	2	53	3,977
Baltimore, Md.....	3	847	...	147	1	44	2,892
Other metro. areas.....	6	1,718	...	299	2	80	6,600
Under $200,000							
United States, total..	435	30,966	24.8	3,945	293	1,466	77,802
New England.....	22	1,177	...	168	9	79	3,297
Middle Atlantic.....	171	11,338	...	1,370	136	508	26,811
East North Central.....	68	4,415	...	511	53	173	9,403
West North Central.....	37	3,019	...	443	20	158	8,170
South Atlantic.....	31	2,565	...	308	18	123	5,706
East South Central.....	8	682	...	84	2	36	1,767
West South Central.....	27	2,103	...	266	15	113	6,277
Mountain.....	17	1,674	...	192	4	81	3,842
Pacific.....	54	3,993	...	603	36	195	12,529
14 metro. areas, total	249	16,517	25.5	2,166	191	760	42,200
New York-Northeastern New Jersey.....	125	8,068	...	1,063	96	379	20,144
Chicago, Ill.....	31	2,096	...	217	24	72	4,171
Los Angeles, Calif.....	29	1,984	...	329	19	98	6,352
Philadelphia, Pa.....	13	1,072	...	82	17	30	2,011
Detroit, Mich.....	5	328	...	57	4	19	971
Boston, Mass.....	7	221	...	36	4	25	724
San Francisco-Oakland, Calif.....	10	750	...	92	10	34	2,459
St. Louis, Mo.....	6	471	...	63	2	33	1,256
Washington, D. C.....	5	542	...	78	2	22	935
Cleveland, Ohio.....	4	210	...	36	4	11	804
Baltimore, Md.....	3	209	...	31	3	12	645
Minneapolis-St. Paul,Minn.	5	348	...	40	4	11	762
Other metro. areas.....	6	218	...	42	2	14	966

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Miscellaneous professional equipment, supplies, total.....	994	170,767	31.3	33,715	538	12,499	644,008
$1,000,000 and Over							
United States, total..	21	41,565	24.7	7,082	...	2,378	128,419
Middle Atlantic.....	12	28,066	...	5,177	...	1,781	92,198
East North Central.....	5	5,809	...	1,099	...	324	20,114
Other divisions.....	4	7,690	...	806	...	273	16,107
14 metro. areas.....	16	32,838	26.4	6,039	...	2,065	108,873
$500,000--$999,999							
United States, total..	38	25,795	25.5	4,096	13	1,375	76,940
Middle Atlantic.....	15	10,472	...	1,550	5	525	29,172
East North Central.....	5	3,451	...	603	3	191	11,609
West North Central.....	4	2,659	...	373	4	174	7,660
West South Central.....	6	4,200	...	575	...	185	9,891
Pacific.....	5	3,199	...	715	1	215	13,356
Other divisions.....	3	1,814	...	280	...	85	5,252
14 metro. areas, total	25	17,309	27.4	2,937	10	975	55,701
New York-Northeastern New Jersey.....	9	6,480	...	824	3	212	15,279
Chicago, Ill.....	3	2,112	...	446	. .	142	8,564
Pittsburgh, Pa.....	3	1,907	...	423	2	155	8,058
Other metro. areas.....	10	6,810	...	1,244	5	466	23,800
$200,000--$499,999							
United States, total..	145	43,497	34.4	9,745	66	3,420	185,294
New England.....	7	2,362	...	456	1	194	8,454
Middle Atlantic.....	34	9,922	...	1,974	7	616	37,181
East North Central.....	32	9,005	...	2,529	12	884	48,809
West North Central.....	18	5,476	...	1,611	9	554	30,108
South Atlantic.....	11	3,538	...	631	8	263	11,816
East South Central.....	5	1,462	...	302	8	124	5,762
West South Central.....	14	4,561	...	715	8	270	13,867
Mountain.....	5	1,765	...	382	2	147	6,842
Pacific.....	19	5,406	...	1,145	11	368	22,455
14 metro. areas, total	76	22,761	33.6	4,948	29	1,640	95,588
New York-Northeastern New Jersey.....	19	5,752	...	1,091	4	332	21,629
Chicago, Ill.....	6	1,504	...	414	3	112	7,425
Los Angeles, Calif.....	12	3,418	...	792	4	243	15,727
Detroit, Mich.....	3	901	...	188	2	71	3,865
Pittsburgh, Pa.....	4	1,115	...	260	2	89	5,310
St. Louis, Mo.....	5	1,504	...	471	2	142	9,135
Cleveland, Ohio.....	6	1,601	...	495	1	172	9,797
Baltimore, Md.....	4	1,462	...	234	4	102	4,311
Minneapolis-St. Paul,Minn.	3	1,140	...	293	2	98	5,053
Buffalo, N. Y.....	3	935	...	149	...	48	2,890
Other metro. areas.....	11	3,429	...	561	5	231	10,446
Under $200,000							
United States, total..	790	59,910	36.0	12,792	459	5,326	253,355
New England.....	41	2,833	...	541	20	243	10,462
Middle Atlantic.....	225	16,290	...	3,211	152	1,287	60,903
East North Central.....	188	14,006	...	3,493	96	1,365	69,572
West North Central.....	98	7,821	...	1,864	45	789	36,637
South Atlantic.....	72	6,641	...	1,304	28	580	27,026
East South Central.....	31	2,860	...	600	12	264	13,118
West South Central.....	53	3,961	...	864	32	422	16,891
Mountain.....	20	1,043	...	197	15	90	3,747
Pacific.....	62	4,455	...	718	59	286	14,999
14 metro. areas, total	302	23,239	30.9	4,210	211	1,617	81,319
New York-Northeastern New Jersey.....	113	8,393	...	1,394	84	519	26,576
Chicago, Ill.....	45	3,305	...	651	38	222	12,600
Los Angeles, Calif.....	29	1,816	...	262	26	107	5,697
Philadelphia, Pa.....	22	1,558	...	370	11	153	7,005
Detroit, Mich.....	16	1,430	...	316	9	105	5,565
Boston, Mass.....	16	1,016	...	140	11	65	2,641
San Francisco-Oakland, Calif.....	11	1,116	...	150	10	46	2,617
Pittsburgh, Pa.....	6	499	...	65	2	31	1,319
St. Louis, Mo.....	7	323	...	82	1	34	1,870
Washington, D. C.....	4	433	...	102	1	40	1,768
Cleveland, Ohio.....	6	365	...	87	4	35	1,709
Baltimore, Md.....	10	912	...	127	9	68	2,433
Minneapolis-St. Paul,Minn.	10	1,236	...	275	2	114	5,889
Buffalo, N. Y.....	7	837	...	189	3	78	3,630

See footnotes at end of table.

Table 2B.—SALES SIZE- SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Barber, beauty supplies, total....	1,063	100,228	32.6	16,956	883	6,257	325,764
$500,000 and Over							
United States, total..	13	10,108	37.0	1,983	3	504	35,419
Middle Atlantic.....	6	4,278	...	940	3	233	15,275
Other divisions.....	7	5,830	...	1,043	...	271	20,144
$200,000--$499,999							
United States, total..	107	30,625	34.4	5,874	85	1,997	113,182
New England.....	6	1,668	...	426	...	121	7,261
Middle Atlantic.....	27	8,072	...	1,477	39	550	29,269
East North Central.....	19	5,006	...	1,050	14	322	19,158
West North Central.....	10	3,007	...	506	7	176	10,553
South Atlantic.....	14	3,915	...	709	4	233	13,826
East South Central.....	4	1,012	...	159	8	62	3,232
West South Central.....	8	2,197	...	392	3	127	7,633
Mountain.....	6	1,748	...	416	...	130	8,199
Pacific.....	13	4,000	...	739	10	276	14,051
14 metro. areas, total	53	16,022	34.2	3,111	57	1,038	59,171
New York-Northeastern New Jersey.....	10	3,023	...	519	9	169	10,256
Chicago, Ill.....	4	1,124	...	282	1	79	5,251
Los Angeles, Calif.....	6	1,893	...	343	6	107	6,293
Philadelphia, Pa.....	6	1,979	...	456	18	183	8,719
Boston, Mass.....	4	1,255	...	361	...	99	6,036
San Francisco-Oakland, Calif.	3	939	...	176	2	36	3,278
Pittsburgh, Pa.....	5	1,360	...	228	6	93	4,766
Cleveland, Ohio.....	3	751	...	116	4	42	2,197
Minneapolis-St. Paul, Minn.	3	1,032	...	147	3	54	2,549
Other metro. areas.....	9	2,666	...	483	8	176	9,826
Under $200,000							
United States, total..	943	59,495	30.9	9,099	795	3,756	177,163
New England.....	58	3,252	...	510	44	226	9,938
Middle Atlantic.....	255	12,690	...	1,791	224	793	35,035
East North Central.....	178	12,472	...	2,082	141	765	39,884
West North Central.....	69	4,901	...	831	44	336	15,015
South Atlantic.....	123	7,696	...	1,183	105	507	22,528
East South Central.....	46	3,309	...	490	33	218	10,434
West South Central.....	111	7,330	...	969	96	453	18,688
Mountain.....	19	1,453	...	231	18	90	4,609
Pacific.....	84	6,392	...	1,012	90	368	21,032
14 metro. areas, total	348	19,475	29.2	2,850	321	1,115	55,814
New York-Northeastern New Jersey.....	133	6,219	...	815	119	331	15,910
Chicago, Ill.....	49	2,998	...	452	45	152	8,826
Los Angeles, Calif.....	31	2,490	...	314	38	111	6,458
Philadelphia, Pa.....	28	837	...	73	35	45	1,405
Detroit, Mich.....	8	633	...	106	8	37	1,880
Boston, Mass.....	17	867	...	132	12	63	2,354
San Francisco-Oakland, Calif.	11	940	...	173	11	71	4,413
Pittsburgh, Pa.....	11	592	...	101	7	51	1,924
St. Louis, Mo.....	18	1,395	...	289	11	102	5,050
Washington, D. C.....	9	563	...	91	10	36	1,867
Cleveland, Ohio.....	7	486	...	93	7	33	1,805
Baltimore, Md.....	12	485	...	84	9	26	1,556
Minneapolis-St. Paul, Minn.	8	714	...	72	4	37	1,506
Buffalo, N. Y.....	6	256	...	55	5	20	860
Laundry, dry cleaning equipment, supplies, total.....	387	113,530	21.2	12,448	234	3,366	224,995
$1,000,000 and Over							
United States, total..	22	32,867	20.8	3,984	...	979	69,573
Middle Atlantic.....	6	11,376	...	1,520	...	333	25,263
East North Central.....	4	5,260	...	552	...	132	10,114
South Atlantic.....	5	6,474	...	663	...	191	10,761
Other divisions.....	7	9,757	...	1,249	...	323	23,435
14 metro. areas.....	15	22,567	21.4	2,863	...	674	49,058
$500,000--$999,999							
United States, total..	51	34,789	21.3	3,946	8	990	71,090
Middle Atlantic.....	11	7,256	...	817	...	191	14,899
East North Central.....	11	7,654	...	966	5	247	17,373
West North Central.....	6	3,944	...	422	2	136	6,777
South Atlantic.....	9	5,997	...	546	...	141	9,409
East South Central.....	5	3,725	...	452	...	102	9,915
Pacific.....	4	3,204	...	433	...	85	7,321
Other divisions.....	5	3,009	...	310	1	88	5,396
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Laundry, dry cleaning equipment, supplies--Continued							
$500,000--$999,999--Con.							
14 metro. areas, total	25	17,234	22.2	2,110	3	529	38,258
New York-Northeastern New Jersey.....	4	2,193	...	223	...	53	4,305
Chicago, Ill.....	3	1,648	...	237	3	67	4,945
Philadelphia, Pa.....	3	2,055	...	277	...	64	4,906
Other metro. areas.....	15	11,338	...	1,373	...	345	24,102
$200,000--$499,999							
United States, total..	93	28,361	21.2	2,856	40	796	51,744
New England.....	6	1,690	...	176	4	51	3,329
Middle Atlantic.....	14	4,348	...	497	6	127	8,313
East North Central.....	19	6,081	...	679	4	173	12,609
West North Central.....	9	2,379	...	237	4	73	4,127
South Atlantic.....	18	5,119	...	477	12	139	8,786
East South Central.....	7	2,025	...	172	3	47	3,464
West South Central.....	11	3,790	...	343	3	109	6,260
Mountain.....	4	1,256	...	98	2	36	1,638
Pacific.....	5	1,673	...	177	2	41	3,218
14 metro. areas, total	40	11,761	22.6	1,321	20	352	23,938
New York-Northeastern New Jersey.....	10	2,998	...	402	4	97	6,481
Chicago, Ill.....	6	1,819	...	209	...	53	4,893
Boston, Mass.....	6	1,690	...	176	4	51	3,329
Cleveland, Ohio.....	4	1,193	...	153	2	35	2,015
Other metro. areas.....	14	4,061	...	381	10	116	7,220
Under $200,000							
United States, total..	221	17,513	21.6	1,662	186	601	32,588
New England.....	11	892	...	63	10	25	1,403
Middle Atlantic.....	59	4,076	...	386	45	141	6,911
East North Central.....	33	2,712	...	255	18	88	4,724
West North Central.....	16	1,309	...	177	9	63	3,432
South Atlantic.....	24	1,970	...	234	16	93	4,808
East South Central.....	7	578	...	59	8	18	943
West South Central.....	22	1,762	...	134	25	59	2,715
Mountain.....	7	848	...	74	7	28	2,043
Pacific.....	42	3,366	...	280	48	86	5,609
14 metro. areas, total	120	9,350	20.6	855	105	305	16,542
New York-Northeastern New Jersey.....	45	2,897	...	276	36	95	4,979
Chicago, Ill.....	7	672	...	51	5	17	983
Los Angeles, Calif.....	13	935	...	58	14	19	1,272
Philadelphia, Pa.....	6	505	...	41	5	20	771
Detroit, Mich.....	5	601	...	51	4	21	890
Boston, Mass.....	6	576	...	48	5	20	1,183
San Francisco-Oakland, Calif.	17	1,407	...	127	25	42	2,487
St. Louis, Mo.....	11	927	...	103	7	34	1,956
Baltimore, Md.....	3	239	...	18	2	10	608
Other metro. areas.....	7	591	...	82	2	27	1,413
Shoe findings, total	1,279	327,889	8.8	19,367	1,056	5,291	335,980
$5,000,000 and Over							
United States, total..	5	70,828	4.0	1,517	2	249	22,752
New England.....	5	70,828	...	1,517	2	249	22,752
14 metro. areas.....	5	70,828	4.0	1,517	2	249	22,752
$1,000,000--$4,999,999							
United States, total..	43	85,304	9.0	3,993	11	773	60,609
New England.....	15	36,658	...	1,527	2	287	23,506
Middle Atlantic.....	18	30,516	...	1,339	3	227	19,960
East North Central.....	6	12,749	...	672	...	137	9,496
Other divisions.....	4	5,381	...	455	6	122	7,647
14 metro. areas.....	39	77,620	9.1	3,603	10	704	56,373
$500,000--$999,999							
United States, total..	55	37,819	14.4	2,776	34	650	44,651
New England.....	15	10,710	...	552	5	103	8,459
Middle Atlantic.....	23	14,959	...	916	17	200	15,143
East North Central.....	8	5,516	...	463	8	131	7,979
Other divisions.....	9	6,634	...	845	4	216	13,070

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Shoe findings--Con.							
$500,000--$999,999--Con.							
14 metro. areas, total	42	29,330	12.0	1,722	28	355	27,073
New York-Northeastern New Jersey	19	12,387	...	707	17	148	11,043
Chicago, Ill.	3	2,413	...	95	4	22	1,500
Boston, Mass.	15	10,710	...	552	5	103	8,459
Other metro. areas	5	3,820	...	368	2	82	6,071
$200,000--$499,999							
United States, total	201	63,473	16.3	5,302	147	1,501	97,696
New England	35	11,836	...	860	17	258	16,854
Middle Atlantic	91	28,663	...	2,175	60	529	38,188
East North Central	20	6,468	...	635	16	200	12,395
West North Central	9	2,745	...	288	12	89	5,602
South Atlantic	12	3,487	...	299	15	90	5,398
East South Central	5	1,478	...	134	5	47	2,330
West South Central	12	3,611	...	354	11	116	6,068
Mountain	4	987	...	83	5	30	1,801
Pacific	13	4,198	...	474	6	142	9,060
14 metro. areas, total	132	43,769	15.5	3,426	86	881	62,571
New York-Northeastern New Jersey	66	21,283	...	1,699	34	385	29,345
Chicago, Ill.	10	3,351	...	257	12	84	5,880
Los Angeles, Calif.	4	1,338	...	163	2	44	3,035
Philadelphia, Pa.	11	3,342	...	187	18	62	3,336
Boston, Mass.	27	9,591	...	605	10	154	11,145
San Francisco-Oakland, Calif.	3	1,126	...	94	3	33	1,723
St. Louis, Mo.	3	1,137	...	142	2	35	2,692
Other metro. areas	8	2,601	...	279	5	84	5,415
Under $200,000							
United States, total	975	70,465	18.0	5,779	862	2,118	110,272
New England	166	10,894	...	975	110	373	18,454
Middle Atlantic	438	27,962	...	1,925	376	665	36,131
East North Central	137	11,453	...	977	146	340	17,685
West North Central	50	4,579	...	460	48	183	8,341
South Atlantic	67	5,301	...	492	62	177	9,788
East South Central	14	1,494	...	133	13	56	2,675
West South Central	30	2,709	...	243	25	117	5,487
Mountain	11	1,036	...	128	6	45	2,201
Pacific	62	5,037	...	446	76	162	9,510
14 metro. areas, total	628	43,001	16.9	3,274	558	1,126	62,903
New York-Northeastern New Jersey	327	20,865	...	1,496	257	480	28,407
Chicago, Ill.	48	3,584	...	236	55	88	4,463
Los Angeles, Calif.	28	2,378	...	154	38	57	3,434
Philadelphia, Pa.	30	1,416	...	75	35	33	1,443
Detroit, Mich.	13	1,108	...	120	11	35	2,144
Boston, Mass.	99	7,310	...	616	67	211	11,996
San Francisco-Oakland, Calif.	17	1,017	...	107	23	43	2,390
Pittsburgh, Pa.	15	1,334	...	90	17	39	1,695
St. Louis, Mo.	10	858	...	88	5	30	1,719
Washington, D. C.	4	187	...	26	7	10	499
Cleveland, Ohio	12	1,071	...	103	15	35	1,822
Baltimore, Md.	11	717	...	49	12	21	1,001
Minneapolis-St.Paul, Minn.	7	690	...	72	6	28	1,196
Buffalo, N. Y.	7	466	...	42	10	16	694
Undertakers' supplies, total	100	9,740	28.8	1,522	70	503	28,247
$200,000 and Over							
United States	12	4,122	32.2	837	1	251	15,850
14 metro. areas	8	2,938	27.4	436	1	144	8,349
Under $200,000							
United States, total	88	5,618	26.3	685	69	252	12,397
New England	6	481	...	43	4	17	802
Middle Atlantic	36	2,327	...	263	25	106	5,227
East North Central	15	956	...	111	12	44	2,280
West North Central	8	364	...	63	11	18	908
South Atlantic	11	855	...	153	3	44	2,249
East South Central	4	190	...	8	5	5	157
West South Central	4	311	...	26	2	13	547
Pacific	4	134	...	18	7	5	227
14 metro. areas, total	41	2,608	26.3	302	36	99	5,732
New York-Northeastern New Jersey	21	1,391	...	130	14	48	2,697
St. Louis, Mo.	6	279	...	56	6	15	806
Cleveland, Ohio	3	253	...	35	3	8	774
Other metro. areas	11	685	...	81	13	28	1,455
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Upholsterers' supplies, total	190	45,504	18.3	4,354	137	1,301	77,626
$500,00 and Over							
United States, total	26	22,396	18.5	2,273	13	593	40,218
Middle Atlantic	6	4,044	...	478	7	102	6,664
East North Central	6	4,423	...	497	1	118	9,696
West South Central	4	3,828	...	432	1	145	8,001
Pacific	5	6,139	...	524	4	144	9,781
Other divisions	5	8,962	...	342	...	84	6,076
14 metro. areas	16	13,362	18.1	1,334	12	324	22,524
$200,000--$499,999							
United States, total	44	14,184	18.8	1,403	26	438	24,826
Middle Atlantic	15	4,374	...	353	11	106	6,387
East North Central	13	4,400	...	511	...	140	9,075
West North Central	5	1,638	...	235	1	91	4,155
Pacific	5	1,832	...	144	5	38	2,227
Other divisions	6	1,940	...	160	9	63	2,982
14 metro. areas, total	33	10,481	18.0	1,003	14	321	18,366
New York-Northeastern New Jersey	10	2,821	...	200	6	57	3,762
Chicago, Ill.	4	1,296	...	182	...	54	3,831
Cleveland, Ohio	3	1,049	...	103	...	32	1,941
Other metro. areas	16	5,315	...	518	8	178	8,832
Under $200,000							
United States, total	120	8,924	17.1	678	98	270	12,582
New England	8	630	...	57	9	22	1,181
Middle Atlantic	61	4,371	...	310	49	126	5,745
East North Central	17	1,204	...	121	7	50	2,256
West North Central	3	257	...	16	1	6	348
South Atlantic	12	939	...	79	12	34	1,591
West South Central	9	594	...	37	10	11	456
Pacific	6	357	...	20	4	8	414
Other divisions	4	572	...	38	6	13	591
14 metro. areas, total	79	5,721	18.0	458	59	181	8,776
New York-Northeastern New Jersey	44	2,863	...	194	35	61	3,220
Chicago, Ill.	8	521	...	46	4	17	744
Los Angeles, Calif.	5	333	...	19	3	7	360
Philadelphia, Pa.	8	757	...	60	9	32	1,369
Boston, Mass.	4	358	...	44	2	16	940
Other metro. areas	10	889	...	95	6	48	2,143
Miscellaneous service equipment, supplies, total	1,184	160,966	23.4	20,649	904	6,252	394,323
$1,000,000 and Over							
United States, total	12	19,889	15.4	1,980	7	484	37,179
Pacific	5	9,307	...	1,141	7	260	21,882
Other divisions	7	10,582	...	839	...	224	15,297
14 metro. areas	9	15,367	17.9	1,797	2	422	33,365
$500,000--$999,999							
United States, total	49	34,459	20.2	4,002	14	959	72,675
New England	3	2,126	...	255	...	75	5,681
Middle Atlantic	17	11,877	...	1,419	5	324	28,493
East North Central	9	6,284	...	924	2	205	15,850
South Atlantic	3	1,990	...	152	...	37	2,322
West South Central	4	2,844	...	208	4	70	3,840
Pacific	9	6,301	...	827	3	187	12,889
Other divisions	4	3,037	...	217	...	61	3,600
14 metro. areas, total	37	25,208	20.1	2,877	10	648	52,408
New York-Northeastern New Jersey	10	7,257	...	853	2	166	18,738
Chicago, Ill.	4	3,023	...	381	2	66	5,962
Philadelphia, Pa.	4	2,606	...	248	3	68	4,444
San Francisco-Oakland, Calif.	4	2,745	...	241	3	57	3,970
Other metro. areas	15	9,577	...	1,154	...	291	19,294
$200,000--$499,999							
United States, total	152	46,124	24.9	6,404	98	1,803	121,661
New England	6	1,727	...	219	2	88	5,365
Middle Atlantic	43	12,986	...	1,713	24	478	30,069
East North Central	31	9,041	...	1,012	21	279	20,909
West North Central	15	4,767	...	817	4	203	14,094
South Atlantic	14	4,178	...	485	7	150	9,655
East South Central	3	708	...	120	4	38	2,226
West South Central	16	4,941	...	838	8	224	15,585
Mountain	6	1,709	...	322	10	82	6,202
Pacific	18	6,067	...	878	18	261	17,556

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT SUPPLIES--Continued							
Misc. service equipt, supplies--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total.	94	28,508	25.2	4,057	57	1,147	78,323
New York-Northeastern New Jersey	27	8,607	...	1,164	15	318	19,567
Chicago, Ill.	9	2,679	...	249	9	62	5,156
Los Angeles, Calif.	6	2,075	...	325	1	94	6,253
Philadelphia, Pa.	6	1,431	...	144	4	48	2,626
Detroit, Mich.	6	1,458	...	274	3	63	6,632
San Francisco-Oakland, Calif.	7	2,372	...	342	8	103	7,436
Pittsburgh, Pa.	4	1,391	...	259	...	62	4,827
St. Louis, Mo.	5	1,707	...	302	3	78	4,526
Baltimore, Md.	6	1,883	...	296	2	89	5,876
Minneapolis-St. Paul, Minn.	4	1,106	...	250	...	62	5,114
Other metro. areas.	14	3,799	...	452	12	168	10,310
Under $200,000							
United States, total...	971	60,494	26.7	8,263	785	3,006	162,808
New England.	36	2,565	...	360	17	127	7,024
Middle Atlantic.	296	18,408	...	2,021	269	750	39,557
East North Central.	187	11,115	...	1,893	151	608	34,136
West North Central.	79	5,019	...	769	50	267	15,165
South Atlantic.	98	6,374	...	978	67	372	20,912
East South Central.	35	1,584	...	251	25	109	4,600
West South Central.	87	5,318	...	788	66	306	15,859
Mountain.	27	1,822	...	195	15	76	4,385
Pacific.	126	8,289	...	1,008	125	391	21,170
14 metro. areas, total.	492	29,788	24.4	3,694	445	1,295	73,521
New York-Northeastern New Jersey	192	11,615	...	1,287	179	463	25,999
Chicago, Ill.	54	3,061	...	392	46	131	7,965
Los Angeles, Calif.	51	3,311	...	330	53	130	7,017
Philadelphia, Pa.	38	2,603	...	284	43	108	5,553
Detroit, Mich.	16	1,230	...	203	16	54	3,014
Boston, Mass.	20	1,137	...	199	9	66	3,673
San Francisco-Oakland, Calif.	23	1,653	...	251	24	88	5,658
Pittsburgh, Pa.	10	847	...	79	12	35	1,558
St. Louis, Mo.	18	954	...	182	12	58	3,599
Washington, D. C.	9	377	...	52	6	24	1,282
Cleveland, Ohio.	15	782	...	158	13	50	2,795
Baltimore, Md.	16	601	...	76	14	25	1,537
Minneapolis-St. Paul, Minn.	17	898	...	111	10	32	2,203
Buffalo, N. Y.	13	719	...	90	8	31	1,668
Aircraft, aeronautical equipment, supplies, total.	175	42,124	27.2	5,414	78	1,622	109,916
$1,000,000 and Over							
United States, total...	10	14,184	29.0	1,865	...	477	34,994
Middle Atlantic.	4	6,788	...	602	...	172	11,892
Other divisions.	6	7,396	...	1,263	...	305	23,102
$500,000--$999,999							
United States, total...	15	10,307	24.7	1,363	3	403	29,976
South Atlantic.	4	2,242	...	292	...	56	4,966
Pacific.	5	4,271	...	638	3	212	15,307
Other divisions.	6	3,794	...	433	...	135	9,703
14 metro. areas.	6	4,785	29.9	741	3	239	16,347
$200,000--$499,999							
United States, total...	26	8,299	26.7	997	9	314	20,089
Middle Atlantic.	3	935	...	48	...	15	953
East North Central.	3	1,034	...	107	2	52	2,459
West North Central.	4	1,431	...	194	...	63	3,281
South Atlantic.	3	896	...	77	...	17	1,540
West South Central.	4	1,029	...	208	1	43	3,593
Pacific.	9	2,974	...	363	6	124	8,263
14 metro. areas, total.	12	3,824	27.7	439	7	164	10,021
New York-Northeastern New Jersey	3	935	...	48	...	15	953
Los Angeles, Calif.	6	1,869	...	245	5	86	5,986
Other metro. areas.	3	1,020	...	146	2	63	3,082
Under $200,000							
United States, total...	124	9,334	27.7	1,189	66	428	24,857
Middle Atlantic.	21	1,293	...	148	9	52	3,517
East North Central.	10	926	...	131	1	49	2,725
West North Central.	8	612	...	121	3	52	2,406
South Atlantic.	13	1,360	...	200	4	70	4,347
West South Central.	17	1,295	...	128	15	51	2,642
Mountain.	7	485	...	53	1	19	917
Pacific.	43	2,934	...	349	32	117	7,279
Other divisions.	5	429	...	59	1	18	1,024
14 metro. areas, total.	68	4,626	26.4	536	37	190	12,212
New York-Northeastern New Jersey	14	910	...	107	6	39	2,707
Chicago, Ill.	6	426	...	54	1	23	1,209
Los Angeles, Calif.	31	1,753	...	172	24	65	3,675
San Francisco-Oakland, Calif.	5	446	...	46	2	9	911
Pittsburgh, Pa.	3	243	...	30	2	10	617
Other metro. areas.	9	848	...	127	2	44	3,093
Railroad equipment, supplies, total.	75	61,887	18.2	5,032	26	741	87,624
$1,000,000 and Over							
United States, total...	18	48,908	18.0	3,785	1	482	63,886
East North Central.	13	39,683	...	3,053	1	349	52,484
Other divisions.	5	9,225	...	732	...	133	11,402
$500,000--$999,999							
United States.	5	3,852	12.0	240	3	35	4,214
$200,000--$499,999							
United States, total...	18	5,798	19.7	611	8	117	11,366
Middle Atlantic.	6	2,264	...	252	3	45	4,721
East North Central.	8	2,194	...	222	4	39	4,377
Other divisions.	4	1,340	...	137	1	33	2,268
Under $200,000							
United States, total...	34	3,329	26.2	396	14	107	8,158
Middle Atlantic.	8	787	...	48	3	18	1,105
East North Central.	13	1,273	...	166	1	43	3,133
West North Central.	3	227	...	63	...	16	1,184
South Atlantic.	3	355	...	61	3	18	1,793
Pacific.	4	302	...	39	4	8	652
Other divisions.	3	385	...	19	3	4	291
14 metro. areas, total.	28	2,946	25.2	341	10	92	7,153
New York-Northeastern New Jersey	7	671	...	43	1	14	965
Chicago, Ill.	11	1,020	...	127	1	38	2,374
Other metro. areas.	10	1,255	...	171	8	40	3,814
Marine equipment, supplies, total.	323	102,857	19.5	10,897	174	2,905	203,675
$1,000,000 and Over							
United States, total...	20	33,808	16.5	3,345	9	765	60,585
Middle Atlantic.	7	10,676	...	994	2	238	20,521
South Atlantic.	6	9,013	...	830	7	176	14,269
Pacific.	4	8,397	...	988	...	220	18,173
Other divisions.	3	5,722	...	533	...	131	7,622
14 metro. areas.	11	16,728	17.6	1,658	2	364	31,940
$500,000--$999,999							
United States, total...	41	27,956	20.5	3,044	9	818	54,987
Middle Atlantic.	8	5,139	...	629	...	126	9,150
South Atlantic.	7	4,975	...	533	...	161	9,443
East South Central.	3	1,628	...	133	1	58	2,980
West South Central.	7	5,176	...	465	2	157	9,549
Pacific.	11	7,883	...	938	6	222	18,130
Other divisions.	5	3,155	...	346	...	94	5,735
14 metro. areas, total.	19	12,754	21.5	1,542	4	330	22,819
New York-Northeastern New Jersey	6	3,976	...	464	...	82	6,630
San Francisco-Oakland, Calif.	4	2,755	...	389	4	73	6,034
Other metro. areas.	9	6,023	...	689	...	175	10,155

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Marine equipment, supplies--Con.							
$200,000--$499,999							
United States, total...	84	25,515	20.2	2,839	45	722	54,550
New England	4	1,343	...	110	3	23	1,781
Middle Atlantic	21	6,165	...	811	15	202	14,192
South Atlantic	17	5,063	...	495	9	147	8,967
West South Central	18	5,735	...	543	10	147	11,005
Pacific	19	5,753	...	734	6	165	15,498
Other divisions	5	1,456	...	146	2	38	3,107
14 metro. areas, total.	36	10,919	22.1	1,308	25	318	24,933
New York-Northeastern New Jersey	17	4,890	...	722	11	170	12,637
Los Angeles, Calif.	4	1,162	...	121	3	23	2,117
San Francisco-Oakland, Calif.	4	1,394	...	202	2	49	5,660
Baltimore, Md.	3	784	...	63	4	15	1,086
Other metro. areas	8	2,689	...	200	5	61	3,433
Under $200,000							
United States, total...	178	15,578	22.7	1,669	111	600	33,553
New England	8	942	...	120	3	40	1,784
Middle Atlantic	36	2,835	...	369	16	121	7,363
East North Central	16	1,573	...	124	10	53	2,748
West North Central	5	573	...	43	2	19	783
South Atlantic	53	4,027	...	389	33	159	7,866
East South Central	3	395	...	19	2	8	382
West South Central	14	1,326	...	182	9	52	3,434
Mountain	3	304	...	47	1	19	827
Pacific	40	3,603	...	376	35	129	8,366
14 metro. areas, total.	88	7,550	23.3	907	54	307	18,046
New York-Northeastern New Jersey	29	2,302	...	292	13	94	5,863
Los Angeles, Calif.	13	1,224	...	147	10	47	2,910
Philadelphia, Pa.	3	80	...	11	1	6	269
San Francisco-Oakland, Calif.	8	806	...	98	8	32	2,005
Cleveland, Ohio	3	88	...	16	1	5	266
Baltimore, Md.	19	1,895	...	219	14	75	4,512
Other metro. areas	13	1,155	...	124	7	48	2,221
Other transportation equipment, supplies, total	40	11,135	19.6	1,325	19	296	23,921
$500,000 and Over							
United States	7	6,691	17.6	774	4	143	14,142
$200,000--$499,999							
United States	6	2,105	25.2	276	1	70	4,887
Under $200,000							
United States, total...	27	2,339	20.6	275	14	83	4,892
Middle Atlantic	9	973	...	92	2	32	2,001
East North Central	4	236	...	47	4	12	780
Pacific	6	665	...	81	5	20	1,378
Other divisions	8	465	...	55	3	19	733
14 metro. areas, total.	16	1,349	19.6	134	9	41	2,555
New York-Northeastern New Jersey	7	679	...	69	2	22	1,498
Los Angeles, Calif.	5	480	...	53	5	14	860
Other metro. areas	4	190	...	12	2	5	197
METALS, METALWORK (EXC. SCRAP)							
Iron, steel and products, total	1,359	1,200,481	16.0	107,969	663	26,853	1,973,624
$5,000,000 and Over							
United States, total...	36	307,405	12.3	21,448	6	5,496	386,053
Middle Atlantic	12	88,777	...	5,122	4	1,120	95,495
East North Central	13	123,597	...	8,552	2	1,984	149,343
Pacific	5	38,051	...	4,061	...	1,019	75,574
Other divisions	6	56,980	...	3,713	...	1,373	65,641
14 metro. areas, total.	31	276,226	12.6	19,555	6	4,742	354,129
New York-Northeastern New Jersey	9	62,445	...	3,230	4	668	61,556
Chicago, Ill.	6	78,696	...	6,357	...	1,604	115,292
Other metro. areas	16	135,085	...	9,968	2	2,470	177,281
METALS, METALWORK (EXC. SCRAP)--Continued							
Iron, steel and products--Con.							
$1,000,000--$4,999,999							
United States, total...	285	586,324	16.2	54,249	70	12,818	980,957
New England	18	44,097	...	4,411	8	1,016	76,843
Middle Atlantic	79	163,785	...	14,168	11	3,401	253,844
East North Central	84	183,363	...	17,049	25	3,578	309,974
West North Central	19	34,583	...	2,697	2	667	43,789
South Atlantic	13	19,515	...	2,074	...	526	43,001
East South Central	3	3,906	...	462	...	132	8,575
West South Central	21	39,508	...	2,835	11	800	51,178
Mountain	3	7,780	...	639	...	186	10,242
Pacific	45	89,787	...	9,914	13	2,512	183,511
14 metro. areas, total.	189	404,422	16.6	37,737	44	8,520	685,570
New York-Northeastern New Jersey	55	112,371	...	10,402	...	2,405	184,860
Chicago, Ill.	29	67,447	...	6,116	10	1,191	114,917
Los Angeles, Calif.	21	40,647	...	4,923	7	1,231	83,284
Philadelphia, Pa.	8	17,487	...	1,013	5	271	18,967
Detroit, Mich.	20	43,715	...	4,305	9	944	75,760
Boston, Mass.	7	21,845	...	2,232	...	473	39,596
San Francisco-Oakland, Calif.	10	22,249	...	2,310	...	590	47,350
Pittsburgh, Pa.	8	16,109	...	1,176	5	223	19,853
St. Louis, Mo.	5	8,153	...	754	2	197	11,555
Cleveland, Ohio	17	35,210	...	3,129	6	611	59,335
Baltimore, Md.	3	5,854	...	502	...	141	13,463
Buffalo, N. Y.	3	6,882	...	327	...	88	5,804
Other metro. areas	3	6,453	...	548	...	155	10,826
$500,000--$999,999							
United States, total...	230	165,372	18.5	17,176	68	4,030	314,894
New England	15	9,562	...	1,017	4	283	18,308
Middle Atlantic	69	48,307	...	4,985	13	1,082	89,692
East North Central	56	41,535	...	4,720	23	1,079	85,412
West North Central	11	8,041	...	756	...	188	14,997
South Atlantic	17	12,980	...	1,241	3	335	21,636
East South Central	4	2,634	...	168	2	41	3,114
West South Central	22	15,422	...	1,216	12	304	20,728
Mountain	3	2,305	...	292	...	76	4,812
Pacific	33	24,586	...	2,781	11	642	56,195
14 metro. areas, total.	144	104,695	19.6	11,356	36	2,499	209,658
New York-Northeastern New Jersey	48	32,981	...	3,648	8	720	61,413
Chicago, Ill.	19	14,820	...	1,713	5	350	31,832
Los Angeles, Calif.	16	12,067	...	1,360	2	300	28,336
Philadelphia, Pa.	7	5,232	...	479	3	129	9,040
Detroit, Mich.	9	6,459	...	941	3	214	18,934
Boston, Mass.	7	4,396	...	467	2	142	8,748
San Francisco-Oakland, Calif.	10	7,660	...	691	8	171	12,720
St. Louis, Mo.	6	4,882	...	419	...	95	8,345
Cleveland, Ohio	6	4,297	...	493	2	82	8,231
Baltimore, Md.	5	4,524	...	350	2	78	5,266
Minneapolis-St. Paul, Minn.	3	1,761	...	214	...	53	3,176
Buffalo, N. Y.	5	3,762	...	314	...	61	7,481
Other metro. areas	3	1,854	...	267	1	104	6,136
$200,000--$499,999							
United States, total...	301	96,622	19.3	10,210	180	2,763	187,129
New England	14	4,156	...	583	4	160	9,182
Middle Atlantic	93	29,550	...	3,115	50	828	57,426
East North Central	78	27,386	...	2,914	48	704	51,616
West North Central	21	6,805	...	802	6	234	14,558
South Atlantic	20	6,048	...	761	10	263	14,544
East South Central	10	2,891	...	399	4	106	7,728
West South Central	22	6,695	...	504	21	154	9,071
Mountain	10	2,995	...	274	10	82	5,119
Pacific	33	10,096	...	858	27	232	17,885
14 metro. areas, total.	171	56,949	19.7	6,133	100	1,566	111,433
New York-Northeastern New Jersey	61	19,731	...	2,065	27	487	37,134
Chicago, Ill.	28	10,260	...	967	18	256	18,905
Los Angeles, Calif.	17	5,276	...	528	14	132	9,283
Philadelphia, Pa.	12	4,080	...	428	10	131	8,532
Detroit, Mich.	11	3,858	...	277	10	61	5,215
Boston, Mass.	5	1,499	...	183	2	53	2,763
San Francisco-Oakland, Calif.	4	1,335	...	98	3	37	2,405
Pittsburgh, Pa.	3	945	...	156	4	55	2,762
St. Louis, Mo.	6	2,218	...	203	3	82	4,895
Cleveland, Ohio	12	4,239	...	789	2	149	11,146
Baltimore, Md.	5	1,351	...	154	3	43	2,959
Buffalo, N. Y.	4	1,349	...	183	4	49	3,261
Other metro. areas	3	808	...	102	...	31	2,173

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
METALS, METALWORK (EXC. SCRAP)--Continued							
Iron, steel and products--Continued							
Under $200,000							
United States, total...	507	44,758	22.2	4,886	339	1,746	104,591
New England.....	40	3,493	...	379	9	158	8,336
Middle Atlantic.....	165	14,695	...	1,658	110	551	37,048
East North Central.....	112	10,811	...	1,259	77	397	24,985
West North Central.....	33	2,559	...	260	26	113	6,114
South Atlantic.....	31	2,333	...	323	13	122	6,056
East South Central.....	11	1,126	...	121	5	59	2,319
West South Central.....	39	3,761	...	307	28	132	6,681
Mountain.....	13	917	...	110	11	45	2,608
Pacific.....	63	5,063	...	469	60	169	10,444
14 metro. areas, total.	270	24,164	22.2	2,684	179	860	57,820
New York-Northeastern New Jersey.....	118	10,268	...	1,253	77	399	28,454
Chicago, Ill.....	28	2,623	...	328	19	92	6,149
Los Angeles, Calif.....	26	2,019	...	164	29	59	3,463
Philadelphia, Pa.....	15	1,375	...	89	10	31	1,928
Detroit, Mich.....	14	1,141	...	167	7	53	4,107
Boston, Mass.....	12	1,191	...	154	3	49	3,137
San Francisco-Oakland, Calif.....	11	946	...	71	10	30	1,807
Pittsburgh, Pa.....	9	1,020	...	112	5	41	1,812
St. Louis, Mo.....	10	759	...	74	2	29	1,368
Cleveland, Ohio.....	16	1,835	...	174	11	42	2,964
Minneapolis-St. Paul, Minn.	4	425	...	42	1	14	1,372
Buffalo, N. Y.....	3	243	...	13	3	6	354
Other metro. areas.....	4	319	...	43	2	15	905
Nonferrous metals, metalwork, total....	231	418,104	7.7	18,677	93	4,737	348,115
$5,000,000 and Over							
United States.....	10	247,951	5.0	7,879	...	1,798	146,766
14 metro. areas.....	10	247,951	5.0	7,879	...	1,798	146,766
$1,000,000--$4,999,999							
United States, total...	58	120,485	11.0	7,287	17	1,979	133,781
New England.....	5	14,606	...	603	3	211	10,525
Middle Atlantic.....	24	43,924	...	2,361	7	558	42,064
East North Central.....	12	27,737	...	1,740	2	411	29,890
West North Central.....	6	13,584	...	1,053	...	373	23,667
West South Central.....	5	10,503	...	502	...	185	11,619
Other divisions.....	6	10,131	...	1,028	5	241	16,016
14 metro. areas, total.	41	86,762	11.0	5,351	12	1,433	98,273
New York-Northeastern New Jersey.....	21	35,657	...	2,103	5	488	36,500
Chicago, Ill.....	4	10,702	...	721	2	160	11,770
Detroit, Mich.....	3	5,144	...	382	...	83	7,055
St. Louis, Mo.....	3	8,113	...	738	...	268	17,856
Other metro. areas.....	10	27,146	...	1,407	3	434	25,092
$500,000--$999,999							
United States, total...	39	27,671	12.0	1,810	10	448	31,689
Middle Atlantic.....	18	11,992	...	738	6	193	12,685
East North Central.....	9	6,689	...	375	1	86	6,578
South Atlantic.....	4	2,939	...	220	...	53	3,557
Pacific.....	3	2,602	...	257	3	63	4,637
Other divisions.....	5	3,449	...	220	...	53	4,232
14 metro. areas, total.	31	21,346	12.7	1,458	10	362	25,564
New York-Northeastern New Jersey.....	11	7,254	...	481	4	115	8,151
Chicago, Ill.....	4	2,660	...	135	1	31	2,503
Other metro. areas.....	16	11,432	...	842	5	216	14,910
$200,000--$499,999							
United States, total...	48	15,504	15.4	1,140	20	312	23,202
New England.....	3	1,277	...	124	1	40	2,762
Middle Atlantic.....	21	7,023	...	597	7	152	10,862
East North Central.....	9	2,463	...	196	4	45	5,199
South Atlantic.....	3	841	...	55	1	22	1,164
West South Central.....	3	1,084	...	61	1	17	1,506
Pacific.....	6	1,943	...	52	5	18	1,176
Other divisions.....	3	873	...	55	1	18	1,033
METALS, METALWORK (EXC. SCRAP)--Continued							
Nonferrous metals, metalwork--Con.							
$200,000--$499,999--Con.							
14 metro. areas, total.	33	10,262	16.4	811	18	209	15,259
New York-Northeastern New Jersey.....	16	5,098	...	474	4	111	8,992
Los Angeles, Calif.....	3	1,039	...	24	4	8	606
Other metro. areas.....	14	4,125	...	313	10	90	5,661
Under $200,000							
United States, total...	76	6,493	17.9	561	46	200	12,677
New England.....	6	646	...	14	6	7	275
Middle Atlantic.....	31	2,590	...	188	13	77	4,725
East North Central.....	16	1,245	...	182	13	60	4,113
South Atlantic.....	9	604	...	79	4	28	1,613
Pacific.....	10	967	...	41	8	16	807
Other divisions.....	4	441	...	57	2	12	1,144
14 metro. areas, total.	50	4,082	16.7	344	29	126	8,452
New York-Northeastern New Jersey.....	24	1,940	...	122	10	56	3,450
Chicago, Ill.....	9	781	...	137	6	38	2,947
Los Angeles, Calif.....	4	129	...	2	6	1	40
Boston, Mass.....	3	313	...	9	3	5	175
Other metro. areas.....	10	919	...	74	4	26	1,840
WASTE MATERIALS							
Iron, steel scrap, total.....	3,044	1,696,195	9.6	84,938	2,737	27,951	1,557,519
$5,000,000 and Over							
United States, total...	60	728,468	4.1	16,075	3	3,315	249,044
Middle Atlantic.....	19	240,111	...	5,400	...	1,125	82,542
East North Central.....	24	357,362	...	7,292	...	1,211	105,460
West North Central.....	7	58,877	...	1,274	...	340	23,054
Other divisions.....	10	72,118	...	2,109	3	639	37,988
14 metro. areas, total.	40	518,118	3.4	10,702	...	1,899	151,925
New York-Northeastern New Jersey.....	4	59,859	...	1,672	...	281	25,278
Chicago, Ill.....	7	137,301	...	3,431	...	425	39,726
Detroit, Mich.....	5	42,453	...	735	...	100	8,474
Pittsburgh, Pa.....	6	78,018	...	849	...	160	13,132
Cleveland, Ohio.....	6	84,480	...	941	...	181	16,340
Buffalo, N. Y.....	4	23,628	...	695	...	183	15,004
Other metro. areas.....	8	92,379	...	2,379	...	569	33,971
$1,000,000--$4,999,999							
United States, total...	248	508,616	11.2	30,313	123	8,798	560,681
New England.....	15	31,916	...	1,852	3	517	35,595
Middle Atlantic.....	50	99,931	...	5,434	35	1,612	100,257
East North Central.....	99	207,212	...	13,119	42	3,230	236,941
West North Central.....	18	36,373	...	1,169	11	319	20,905
South Atlantic.....	24	47,029	...	3,437	13	1,305	66,255
East South Central.....	13	31,406	...	1,656	1	621	28,682
West South Central.....	17	36,461	...	2,231	4	761	43,200
Pacific.....	12	18,288	...	1,415	14	433	28,846
14 metro. areas, total.	102	212,277	11.2	12,369	49	3,291	229,755
New York-Northeastern New Jersey.....	12	23,562	...	1,500	6	384	26,904
Chicago, Ill.....	13	28,057	...	1,565	...	449	32,259
Los Angeles, Calif.....	4	8,567	...	535	4	194	13,090
Philadelphia, Pa.....	12	20,983	...	1,135	15	353	20,702
Detroit, Mich.....	14	29,777	...	1,914	9	416	34,571
Boston, Mass.....	6	10,769	...	571	...	135	9,181
Pittsburgh, Pa.....	13	25,142	...	1,198	9	317	21,671
St. Louis, Mo.....	8	19,686	...	548	2	172	8,940
Cleveland, Ohio.....	11	25,900	...	1,758	3	370	31,122
Baltimore, Md.....	3	8,319	...	877	...	325	17,307
Other metro. areas.....	6	11,515	...	768	1	176	14,008
$500,000--$999,999							
United States, total...	255	181,134	15.0	14,185	201	4,720	265,503
Middle Atlantic.....	70	50,406	...	3,639	47	1,264	71,276
East North Central.....	85	60,582	...	5,091	64	1,449	95,453
West North Central.....	23	16,995	...	975	31	375	19,363
South Atlantic.....	18	11,418	...	1,063	10	433	18,060
East South Central.....	11	8,513	...	583	7	286	13,038
West South Central.....	24	18,010	...	1,286	35	462	20,431
Pacific.....	13	8,759	...	879	6	253	16,001
Other divisions.....	11	6,451	...	669	1	198	11,881

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
WASTE MATERIALS--Continued							
Iron, steel scrap—Con.							
$500,000--$999,999--Con.							
14 metro. areas, total.	91	64,862	15.4	5,118	75	1,643	101,224
New York-Northeastern New Jersey	27	20,075	...	1,358	15	413	27,185
Chicago, Ill.	17	12,583	...	1,147	24	361	24,702
Los Angeles, Calif.	5	3,049	...	218	4	64	4,038
Philadelphia, Pa.	6	4,413	...	305	5	125	5,494
Detroit, Mich.	10	6,945	...	541	6	151	9,601
San Francisco-Oakland, Calif.	4	2,672	...	131	1	52	2,662
Pittsburgh, Pa.	7	5,019	...	375	6	169	7,786
St. Louis, Mo.	3	1,594	...	155	2	29	2,810
Cleveland, Ohio.	4	2,587	...	247	7	73	4,981
Minneapolis-St. Paul, Minn.	3	2,261	...	252	...	71	4,960
Other metro. areas	5	3,664	...	389	5	135	7,005
$200,000--$499,999							
United States, total...	488	152,803	16.7	13,127	442	5,327	250,793
New England	43	13,172	...	1,201	21	434	23,408
Middle Atlantic	99	30,680	...	2,749	95	1,052	53,298
East North Central	144	45,348	...	3,934	140	1,337	72,289
West North Central	46	14,211	...	1,086	58	444	20,698
South Atlantic	52	16,973	...	1,640	51	783	30,212
East South Central	29	9,190	...	688	26	476	14,869
West South Central	43	13,190	...	1,029	21	518	20,972
Mountain	10	2,498	...	133	8	59	2,895
Pacific	22	7,541	...	667	22	224	12,152
14 metro. areas, total.	150	47,984	18.4	4,428	141	1,545	84,498
New York-Northeastern New Jersey	34	10,678	...	979	22	312	19,052
Chicago, Ill.	26	8,389	...	890	23	243	16,837
Los Angeles, Calif.	8	2,789	...	237	11	59	3,172
Philadelphia, Pa.	13	4,002	...	493	10	189	9,649
Detroit, Mich.	11	3,877	...	340	8	122	6,693
Boston, Mass.	5	1,536	...	156	7	58	2,991
San Francisco-Oakland, Calif.	4	1,632	...	132	6	55	3,145
Pittsburgh, Pa.	7	2,062	...	156	8	70	2,789
St. Louis, Mo.	7	2,021	...	172	10	90	3,804
Washington, D. C.	4	1,129	...	108	4	52	1,931
Cleveland, Ohio.	13	4,070	...	266	11	106	4,854
Baltimore, Md.	3	1,202	...	93	3	40	1,571
Minneapolis-St. Paul, Minn.	5	1,857	...	116	10	44	2,253
Buffalo, N. Y.	10	2,740	...	290	8	105	5,757
Under $200,000							
United States, total...	1,993	125,174	19.2	11,238	1,968	5,791	231,498
New England	131	9,398	...	904	106	442	19,062
Middle Atlantic	451	27,678	...	2,479	457	1,272	50,566
East North Central	541	34,999	...	3,093	559	1,522	65,692
West North Central	335	17,904	...	1,314	321	724	25,985
South Atlantic	145	10,224	...	1,131	127	640	22,938
East South Central	71	5,068	...	430	65	261	8,151
West South Central	154	10,582	...	900	149	526	18,652
Mountain	51	3,401	...	340	49	147	6,346
Pacific	114	5,920	...	647	135	257	14,106
14 metro. areas, total.	503	32,750	19.4	2,889	515	1,319	60,451
New York-Northeastern New Jersey	155	9,388	...	809	155	334	16,127
Chicago, Ill.	57	4,074	...	387	59	169	8,166
Los Angeles, Calif.	44	2,312	...	233	54	114	6,550
Philadelphia, Pa.	59	2,704	...	223	59	126	4,607
Detroit, Mich.	33	2,809	...	257	35	113	5,174
Boston, Mass.	27	2,031	...	173	27	65	3,751
San Francisco-Oakland, Calif.	22	1,604	...	195	27	73	3,960
Pittsburgh, Pa.	13	489	...	48	9	38	884
St. Louis, Mo.	39	3,636	...	305	31	148	5,815
Washington, D. C.	6	391	...	43	3	26	1,199
Cleveland, Ohio.	18	1,163	...	95	23	48	2,061
Baltimore, Md.	5	522	...	30	6	18	561
Minneapolis-St. Paul, Minn.	13	1,100	...	57	13	27	1,060
Buffalo, N. Y.	12	527	...	34	14	20	536
Other scrap, waste materials, total....	4,621	981,107	15.7	81,433	4,641	31,596	1,514,200
$5,000,000 and Over							
United States, total...	8	49,058	12.0	3,323	...	900	62,212
Middle Atlantic	4	22,300	...	1,307	...	380	23,276
Other divisions	4	26,758	...	2,016	...	520	38,936
WASTE MATERIALS—Continued							
Other scrap, waste materials—Continued							
$1,000,000--$4,999,999							
United States, total...	190	352,233	12.0	22,511	96	6,763	392,788
New England	24	43,363	...	2,667	10	815	48,895
Middle Atlantic	57	99,151	...	5,836	13	1,439	103,288
East North Central	55	107,045	...	7,942	38	2,506	137,072
West North Central	13	22,8 5	...	1,308	3	374	19,983
South Atlantic	23	49,778	...	1,896	9	541	30,860
East South Central	7	10,436	...	873	12	383	16,943
Pacific	6	10,520	...	1,055	8	378	20,534
Other divisions	5	9,045	...	934	3	327	15,213
14 metro. areas, total.	108	197,907	11.4	11,905	58	3,261	212,850
New York-Northeastern New Jersey	32	55,468	...	3,220	4	714	59,004
Chicago, Ill.	19	34,832	...	2,404	23	665	40,774
Philadelphia, Pa.	10	19,364	...	1,124	2	280	20,274
Detroit, Mich.	6	14,135	...	402	5	149	7,152
Boston, Mass.	14	26,372	...	1,506	10	419	27,687
St. Louis, Mo.	6	11,324	...	591	...	187	9,282
Cleveland, Ohio.	5	10,082	...	742	...	246	13,825
Buffalo, N. Y.	4	7,358	...	553	2	159	10,354
Other metro. areas	12	18,972	...	1,363	12	442	24,498
$500,000--$999,999							
United States, total...	256	179,421	15.8	15,616	210	5,659	288,540
New England	28	19,823	...	1,863	14	592	31,460
Middle Atlantic	82	58,441	...	4,462	74	1,562	84,491
East North Central	71	50,229	...	4,434	58	1,551	84,955
West North Central	16	10,891	...	1,005	19	499	20,040
South Atlantic	23	15,798	...	1,342	18	507	22,609
East South Central	5	3,367	...	379	1	187	7,662
West South Central	8	5,430	...	285	10	126	4,663
Mountain	6	3,911	...	484	1	157	7,897
Pacific	17	11,531	...	1,362	15	478	24,763
14 metro. areas, total.	123	88,892	16.6	7,983	115	2,890	152,236
New York-Northeastern New Jersey	44	32,047	...	2,610	23	824	49,877
Chicago, Ill.	10	7,621	...	862	15	321	17,334
Los Angeles, Calif.	8	5,217	...	730	6	273	15,075
Philadelphia, Pa.	12	8,072	...	435	15	176	8,382
Detroit, Mich.	6	4,466	...	244	5	60	5,196
Boston, Mass.	10	7,841	...	821	1	225	12,325
San Francisco-Oakland, Calif.	5	3,615	...	381	7	126	6,099
Pittsburgh, Pa.	6	3,798	...	337	10	101	6,861
St. Louis, Mo.	9	6,720	...	746	16	438	14,659
Cleveland, Ohio.	3	2,190	...	78	4	62	3,016
Buffalo, N. Y.	5	4,133	...	242	8	104	4,395
Other metro. areas	5	3,172	...	497	5	180	9,017
$200,000--$499,999							
United States, total...	619	192,044	18.4	18,745	585	7,679	354,243
New England	79	24,553	...	2,358	58	931	44,313
Middle Atlantic	229	68,738	...	6,340	214	2,447	117,361
East North Central	147	47,192	...	4,756	154	1,877	94,242
West North Central	36	11,186	...	1,279	28	591	23,668
South Atlantic	52	16,617	...	1,701	48	842	32,396
East South Central	14	4,353	...	485	14	252	9,628
West South Central	22	6,831	...	717	23	336	11,680
Mountain	4	1,128	...	83	4	48	1,783
Pacific	36	11,446	...	1,026	42	355	19,172
14 metro. areas, total.	326	98,690	18.0	9,468	332	3,664	178,556
New York-Northeastern New Jersey	131	39,253	...	3,383	124	1,243	63,165
Chicago, Ill.	38	11,497	...	1,056	55	375	19,818
Los Angeles, Calif.	15	4,642	...	468	18	188	9,191
Philadelphia, Pa.	37	10,987	...	854	46	346	15,660
Detroit, Mich.	13	4,355	...	647	12	245	12,337
Boston, Mass.	37	11,020	...	997	26	354	18,227
San Francisco-Oakland, Calif.	9	3,193	...	245	9	72	4,705
Pittsburgh, Pa.	9	3,206	...	444	10	160	8,297
St. Louis, Mo.	8	2,020	...	267	9	132	5,124
Cleveland, Ohio.	9	2,702	...	307	5	133	5,969
Baltimore, Md.	8	2,936	...	491	9	281	10,207
Buffalo, N. Y.	5	1,242	...	103	4	44	2,356
Other metro. areas	7	1,637	...	206	5	91	3,500

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
WASTE MATERIALS--Continued							
Other scrap, waste materials--Continued							
Under $200,000							
United States, total...	3,548	208,351	20.5	21,238	3,750	10,595	416,417
New England	464	25,743	...	2,499	411	1,215	47,173
Middle Atlantic	1,559	85,004	...	8,222	1,766	3,926	159,986
East North Central	684	43,617	...	4,666	742	2,250	92,323
West North Central	242	14,839	...	1,593	218	821	30,390
South Atlantic	194	14,666	...	1,664	177	1,022	35,010
East South Central	77	5,047	...	692	75	397	12,415
West South Central	99	6,459	...	627	93	386	12,318
Mountain	52	3,162	...	275	56	111	5,296
Pacific	177	9,814	...	1,000	212	467	21,506
14 metro. areas, total..	1,975	111,162	20.0	11,083	2,193	5,198	218,046
New York-Northeastern New Jersey	937	48,325	...	4,748	1,092	2,061	91,273
Chicago, Ill.	150	9,564	...	834	185	365	17,316
Los Angeles, Calif.	74	4,810	...	522	94	252	11,318
Philadelphia, Pa.	256	14,024	...	1,481	268	766	29,540
Detroit, Mich.	60	3,918	...	414	81	186	7,605
Boston, Mass.	190	10,618	...	980	160	488	18,914
San Francisco-Oakland, Calif.	26	1,363	...	187	28	81	4,312
Pittsburgh, Pa.	23	900	...	110	22	57	2,458
St. Louis, Mo.	67	4,606	...	412	59	197	8,061
Washington, D. C.	22	1,667	...	224	19	121	4,297
Cleveland, Ohio	50	3,550	...	489	52	214	9,491
Baltimore, Md.	47	3,781	...	404	46	252	8,588
Minneapolis-St. Paul, Minn.	19	1,176	...	92	20	59	1,518
Buffalo, N. Y.	54	2,860	...	186	67	99	3,355
OTHER MERCHANT WHOLESALERS							
Cameras, photographic goods, total	445	169,290	17.0	14,012	246	4,305	273,105
$5,000,000 and Over							
United States	4	45,731	11.8	1,373	...	361	27,750
$1,000,000--$4,999,999							
United States, total...	24	42,720	16.2	4,039	8	1,042	77,992
Middle Atlantic	9	14,103	...	1,335	2	337	26,723
East North Central	7	13,814	...	1,455	2	389	26,413
Pacific	3	5,069	...	405	4	107	9,151
Other divisions	5	9,734	...	844	...	209	15,705
14 metro. areas	21	37,967	16.8	3,605	8	897	69,030
$500,000--$999,999							
United States, total...	44	30,355	16.6	2,788	14	810	54,638
Middle Atlantic	9	6,266	...	735	2	183	14,076
East North Central	10	7,205	...	638	3	191	11,236
West South Central	5	3,057	...	184	1	59	3,706
Pacific	13	9,831	...	833	5	229	17,426
Other divisions	7	3,996	...	398	3	148	8,194
14 metro. areas, total.	24	17,272	17.9	1,759	7	471	34,805
New York-Northeastern New Jersey	7	4,987	...	639	2	157	12,279
Chicago, Ill.	4	2,983	...	203	...	68	4,257
Los Angeles, Calif.	7	4,988	...	453	3	132	10,208
Other metro. areas	6	4,314	...	464	2	114	8,061
$200,000--$499,999							
United States, total...	99	30,637	21.4	3,462	27	1,103	65,011
New England	4	1,245	...	181	2	66	3,002
Middle Atlantic	27	8,446	...	1,226	6	390	23,597
East North Central	20	6,905	...	713	8	202	12,487
West North Central	4	1,182	...	90	2	31	1,794
South Atlantic	12	3,438	...	384	2	131	7,544
East South Central	6	1,964	...	178	...	70	3,172
West South Central	8	2,416	...	119	2	44	2,041
Mountain	4	1,071	...	116	...	34	2,092
Pacific	14	4,240	...	455	5	135	9,282
14 metro. areas, total.	60	18,411	21.4	2,221	20	665	42,741
New York-Northeastern New Jersey	21	6,441	...	917	5	265	18,386
Chicago, Ill.	12	3,892	...	392	4	107	7,850
Los Angeles, Calif.	5	1,358	...	105	3	29	2,013
Boston, Mass.	3	794	...	89	2	26	1,512
San Francisco-Oakland, Calif.	4	1,113	...	181	1	47	3,540
Cleveland, Ohio	4	1,434	...	147	1	37	2,102
Baltimore, Md.	3	719	...	58	2	28	1,0.5
Other metro. areas	8	2,660	...	332	2	126	6,273
OTHER MERCHANT WHOLESALERS--Continued							
Cameras, photographic goods--Continued							
Under $200,000							
United States, total...	274	19,847	24.0	2,350	197	989	47,714
New England	13	830	...	94	9	38	1,926
Middle Atlantic	79	5,745	...	583	55	242	12,101
East North Central	32	3,713	...	400	43	152	7,790
West North Central	23	1,753	...	290	15	127	5,227
South Atlantic	26	1,855	...	210	14	101	4,381
East South Central	8	745	...	70	8	23	1,173
West South Central	20	1,629	...	202	15	89	3,768
Mountain	12	820	...	105	9	54	2,941
Pacific	41	2,757	...	396	29	163	8,407
14 metro. areas, total.	154	10,689	22.5	1,172	116	464	23,672
New York-Northeastern New Jersey	62	4,163	...	429	43	175	8,731
Chicago, Ill.	18	1,668	...	169	19	59	3,303
Los Angeles, Calif.	17	981	...	118	13	36	2,108
Philadelphia, Pa.	4	364	...	30	3	11	548
Detroit, Mich.	8	372	...	43	4	15	857
Boston, Mass.	7	410	...	44	6	18	797
San Francisco-Oakland, Calif.	7	339	...	55	6	31	1,693
Pittsburgh, Pa.	4	551	...	62	2	18	1,213
St. Louis, Mo.	3	234	...	42	...	17	795
Cleveland, Ohio	7	339	...	17	9	10	454
Baltimore, Md.	6	516	...	59	4	28	1,286
Minneapolis-St. Paul, Minn.	5	501	...	64	2	28	1,347
Other metro. areas	6	251	...	40	5	18	540
Sporting goods, toys, games, total	1,692	377,616	17.4	34,669	1,431	11,377	652,322
$5,000,000 and over							
United States	3	24,306	8.9	1,471	...	300	24,615
14 metro. areas	3	24,306	8.9	1,471	...	300	24,615
$1,000,000--$4,999,999							
United States, total...	47	97,346	16.5	9,506	11	2,702	174,003
New England	3	7,092	...	473	...	124	8,816
Middle Atlantic	19	36,930	...	3,260	9	970	64,348
East North Central	7	12,785	...	1,446	2	449	28,441
West North Central	5	13,010	...	1,206	...	292	22,364
South Atlantic	3	4,588	...	471	...	140	8,072
Pacific	4	8,334	...	838	...	179	14,790
Other divisions	6	14,607	...	1,812	...	548	27,172
14 metro. areas, total.	36	72,354	16.5	6,852	9	1,913	131,520
New York-Northeastern New Jersey	15	28,291	...	2,804	...	728	55,058
Los Angeles, Calif.	4	8,334	...	838	...	179	14,790
Other metro. areas	17	35,729	...	3,210	9	1,006	61,672
$500,000--$999,999							
United States, total...	105	70,073	18.0	7,020	54	2,029	129,049
New England	8	5,156	...	545	...	158	9,469
Middle Atlantic	41	28,205	...	2,752	29	795	50,840
East North Central	15	10,811	...	1,246	5	365	24,456
West North Central	11	6,708	...	666	6	201	12,059
South Atlantic	5	3,166	...	381	...	116	6,300
West South Central	7	4,378	...	434	4	132	6,519
Pacific	13	8,260	...	837	10	200	15,846
Other divisions	5	3,389	...	159	...	62	3,560
14 metro. areas, total.	74	49,514	18.1	5,072	45	1,443	93,116
New York-Northeastern New Jersey	31	21,390	...	2,317	16	648	42,515
Chicago, Ill.	6	3,534	...	328	2	105	6,238
Los Angeles, Calif.	6	3,696	...	296	3	86	6,486
Philadelphia, Pa.	4	2,541	...	200	8	71	3,629
Boston, Mass.	6	4,063	...	434	...	125	7,529
San Francisco-Oakland, Calif.	4	2,801	...	343	7	65	5,298
Pittsburgh, Pa.	4	3,107	...	131	5	41	2,505
St. Louis, Mo.	4	2,760	...	354	1	98	5,738
Minneapolis-St. Paul, Minn.	3	1,551	...	131	...	38	2,394
Other metro. areas	6	4,071	...	538	3	166	10,784
$200,000--$499,999							
United States, total...	324	99,286	17.9	9,373	249	3,073	173,012
New England	20	6,096	...	673	11	198	11,385
Middle Atlantic	100	30,994	...	2,662	81	918	50,637
East North Central	64	19,389	...	1,941	46	582	35,609
West North Central	28	8,197	...	974	14	349	17,485
South Atlantic	22	6,845	...	616	17	218	11,040
East South Central	13	3,838	...	355	16	150	6,450
West South Central	22	6,218	...	526	17	190	9,790
Mountain	14	4,313	...	483	3	147	8,582
Pacific	41	13,396	...	1,143	44	321	22,034

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Sporting goods, toys, games--Continued							
$200,000--$499,999--Con.							
14 metro. areas, total.	197	60,830	17.0	5,421	167	1,778	102,231
New York-Northeastern New Jersey	67	20,792	...	1,689	54	623	32,566
Chicago, Ill.	31	9,129	...	809	27	241	14,455
Los Angeles, Calif.	15	4,888	...	429	18	124	8,506
Philadelphia, Pa.	8	2,619	...	270	8	85	4,610
Detroit, Mich.	7	2,151	...	170	7	46	2,757
Boston, Mass.	11	3,192	...	402	5	108	6,499
San Francisco-Oakland, Calif.	11	3,650	...	220	16	66	4,912
Pittsburgh, Pa.	10	2,782	...	274	6	98	5,228
St. Louis, Mo.	9	2,616	...	345	2	128	6,612
Washington, D. C.	3	1,006	...	64	3	23	1,137
Cleveland, Ohio	7	2,063	...	261	4	76	5,948
Baltimore, Md.	5	1,688	...	124	6	55	2,505
Minneapolis-St. Paul, Minn.	7	2,053	...	175	5	53	3,308
Buffalo, N. Y.	6	2,201	...	189	6	52	3,188
Under $200,000							
United States, total...	1,213	86,605	19.9	7,299	1,117	3,273	151,643
New England	86	6,863	...	594	70	263	11,737
Middle Atlantic	467	32,729	...	2,656	426	1,204	55,305
East North Central	218	14,774	...	1,245	197	562	25,915
West North Central	98	7,738	...	772	94	333	14,949
South Atlantic	76	5,353	...	505	68	245	10,684
East South Central	25	1,941	...	167	22	65	3,154
West South Central	58	4,269	...	389	51	174	8,028
Mountain	39	2,683	...	181	41	76	4,597
Pacific	146	10,255	...	790	148	351	17,274
14 metro. areas, total.	718	52,150	19.7	4,399	661	1,934	91,425
New York-Northeastern New Jersey	337	22,598	...	1,940	297	832	40,336
Chicago, Ill.	99	6,362	...	581	96	251	12,020
Los Angeles, Calif.	60	3,861	...	298	59	133	6,790
Philadelphia, Pa.	38	3,725	...	242	36	132	5,293
Detroit, Mich.	21	1,920	...	146	20	59	2,800
Boston, Mass.	30	2,642	...	228	21	111	4,588
San Francisco-Oakland, Calif.	28	2,300	...	189	31	81	3,899
Pittsburgh, Pa.	17	1,664	...	127	17	82	2,816
St. Louis, Mo.	27	2,223	...	265	23	104	5,442
Washington, D. C.	5	411	...	55	7	14	858
Cleveland, Ohio	17	1,237	...	104	17	41	1,943
Baltimore, Md.	16	1,589	...	105	16	40	2,041
Minneapolis-St. Paul, Minn.	13	974	...	84	13	41	2,068
Buffalo, N. Y.	10	644	...	35	8	13	531
Other recreation goods, total	39	7,321	16.5	550	36	205	11,135
$500,000 and Over							
United States	5	3,850	11.8	198	6	74	3,920
14 metro. areas	5	3,850	11.8	198	6	74	3,920
Under $500,000							
United States, total...	34	3,471	21.7	352	30	131	7,215
Middle Atlantic	7	792	...	103	5	38	1,897
East North Central	9	829	...	63	9	27	1,320
Mountain	3	298	...	18	5	8	640
Pacific	9	1,008	...	123	6	42	2,667
Other divisions	6	544	...	45	5	16	691
14 metro. areas, total.	17	1,992	22.0	215	14	75	4,214
New York-Northeastern New Jersey	3	369	...	79	2	29	1,493
Chicago, Ill.	3	336	...	16	4	6	279
Los Angeles, Calif.	4	510	...	47	2	21	1,121
San Francisco-Oakland, Calif.	3	261	...	47	1	10	952
Other metro. areas	4	516	...	26	5	9	369
Books, periodicals, newspapers, total...	1,577	456,464	18.0	51,530	1,022	22,315	1,020,847
$5,000,000 and Over							
United States	7	53,689	15.7	5,597	...	1,723	102,852
14 metro. areas	7	53,689	15.7	5,597	...	1,723	102,852
$1,000,000--$4,999,999							
United States, total...	80	135,338	18.4	16,848	32	6,447	326,203
New England	11	17,739	...	2,204	2	757	41,524
Middle Atlantic	35	59,751	...	7,700	6	2,773	152,143
East North Central	12	23,452	...	3,658	7	1,726	69,702
West North Central	3	3,889	...	399	3	167	7,444
South Atlantic	5	8,191	...	733	4	283	13,659
Pacific	9	15,153	...	1,678	5	530	32,316
Other divisions	5	7,163	...	476	5	211	9,415
OTHER MERCHANT WHOLESALERS--Continued							
Books, periodicals, newspapers--Con.							
$1,000,000--$4,999,999--Con.							
14 metro. areas, total.	52	98,838	19.3	13,038	22	4,770	245,062
New York-Northeastern New Jersey	22	38,470	...	5,288	5	1,619	96,301
Chicago, Ill.	4	9,309	...	1,744	...	1,002	33,391
Los Angeles, Calif.	4	7,343	...	739	3	243	14,227
Boston, Mass.	4	9,040	...	1,362	...	442	25,940
Other metro. areas	18	34,676	...	3,905	14	1,464	75,203
$500,000--$999,999							
United States, total...	109	77,099	17.7	8,353	60	3,563	166,805
New England	13	8,464	...	799	7	444	17,144
Middle Atlantic	33	24,287	...	3,017	14	1,212	58,766
East North Central	22	15,276	...	1,710	17	721	33,485
West North Central	6	4,254	...	438	...	178	8,462
South Atlantic	9	6,794	...	684	6	255	13,924
East South Central	4	2,424	...	206	...	87	3,929
West South Central	7	5,004	...	408	4	198	8,319
Mountain	3	2,147	...	228	2	97	4,149
Pacific	12	8,449	...	863	10	371	18,627
14 metro. areas, total.	48	38,438	19.8	3,925	23	1,620	80,767
New York-Northeastern New Jersey	23	16,661	...	2,343	5	862	45,237
Chicago, Ill.	10	6,717	...	644	9	269	13,525
Los Angeles, Calif.	5	3,522	...	269	6	175	6,318
San Francisco-Oakland, Calif.	3	1,675	...	267	...	86	6,009
Other metro. areas	7	4,863	...	402	3	228	9,678
$200,000--$499,999							
United States, total...	332	102,535	17.6	11,137	166	5,008	224,242
New England	39	11,867	...	1,166	20	692	23,001
Middle Atlantic	81	25,548	...	2,812	47	1,253	57,349
East North Central	66	19,841	...	2,125	42	883	43,229
West North Central	24	7,903	...	1,138	5	507	24,419
South Atlantic	41	13,083	...	1,334	19	565	24,886
East South Central	13	4,020	...	466	4	267	10,486
West South Central	26	8,031	...	799	10	363	15,664
Mountain	9	3,040	...	312	5	118	6,418
Pacific	33	9,202	...	985	14	360	18,790
14 metro. areas, total.	100	31,062	20.7	4,017	36	1,585	80,764
New York-Northeastern New Jersey	32	9,903	...	1,345	19	470	26,229
Chicago, Ill.	14	4,508	...	665	5	233	15,334
Los Angeles, Calif.	10	3,143	...	352	...	124	6,863
Philadelphia, Pa.	8	2,042	...	278	2	129	5,520
Detroit, Mich.	5	1,405	...	188	...	66	3,720
Boston, Mass.	11	3,551	...	453	4	260	8,562
San Francisco-Oakland, Calif.	5	1,380	...	157	...	49	2,844
St. Louis, Mo.	3	1,140	...	155	...	99	3,662
Washington, D. C.	3	1,000	...	149	...	41	2,986
Minneapolis-St. Paul, Minn.	3	1,179	...	115	2	53	2,382
Other metro. areas	6	1,811	...	160	4	61	2,662
Under $200,000							
United States, total...	1,049	87,803	19.6	9,595	764	5,574	200,745
New England	88	8,361	...	1,219	46	1,026	25,057
Middle Atlantic	345	22,953	...	2,869	269	1,373	58,205
East North Central	228	21,549	...	2,127	160	1,300	47,764
West North Central	80	5,845	...	637	53	405	12,681
South Atlantic	82	8,186	...	839	48	455	16,885
East South Central	25	2,892	...	233	24	134	4,894
West South Central	45	3,884	...	353	28	200	7,771
Mountain	39	3,870	...	295	28	150	6,241
Pacific	117	10,263	...	1,023	108	531	21,247
14 metro. areas, total.	463	29,940	26.3	4,147	363	2,244	89,659
New York-Northeastern New Jersey	228	12,353	...	1,835	178	752	37,815
Chicago, Ill.	54	4,369	...	545	35	318	12,554
Los Angeles, Calif.	36	2,125	...	211	31	128	5,331
Philadelphia, Pa.	23	1,308	...	127	25	101	2,764
Detroit, Mich.	12	1,164	...	115	12	76	4,351
Boston, Mass.	35	3,394	...	765	9	600	15,833
San Francisco-Oakland, Calif.	17	1,493	...	204	22	77	3,942
Pittsburgh, Pa.	5	308	...	23	4	11	690
St. Louis, Mo.	9	724	...	77	7	44	1,505
Washington, D. C.	5	321	...	48	3	24	1,079
Cleveland, Ohio	6	495	...	29	7	12	615
Baltimore, Md.	5	412	...	54	5	21	1,014
Minneapolis-St. Paul, Minn.	9	341	...	47	9	23	879
Buffalo, N. Y.	19	1,133	...	67	16	57	1,287

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Coal, coke (with yard), total.....	340	595,195	6.7	20,576	100	6,074	380,340
$5,000,000 and Over							
United States, total...	23	390,198	4.2	8,488	...	2,303	157,610
New England.....	6	94,153	...	2,708	...	651	44,192
Middle Atlantic.....	5	106,967	...	1,088	...	426	20,125
East North Central.....	8	152,251	...	3,228	...	757	63,955
Other divisions.....	4	36,827	...	1,464	...	469	29,338
14 metro. areas.....	15	334,484	3.4	5,930	...	1,597	104,351
$1,000,000--$4,999,999							
United States, total...	57	126,600	8.4	5,702	5	1,600	104,879
New England.....	10	25,095	...	998	2	258	19,143
Middle Atlantic.....	19	34,503	...	1,421	3	398	24,274
East North Central.....	20	48,962	...	2,615	...	783	49,103
Other divisions.....	8	18,040	...	668	...	161	12,359
14 metro. areas, total.	28	56,007	8.2	2,624	...	742	48,405
New York-Northeastern New Jersey.....	9	16,386	...	609	...	133	8,656
Chicago, Ill.....	4	8,522	...	553	...	203	11,097
Detroit, Mich.....	3	6,505	...	360	...	94	7,811
Boston, Mass.....	3	8,312	...	301	...	65	5,435
Other metro. areas.....	9	16,282	...	801	...	247	15,408
$500,000--$999,999							
United States, total...	56	36,564	12.6	2,343	15	723	39,659
Middle Atlantic.....	28	19,200	...	1,275	8	348	21,272
East North Central.....	12	7,497	...	385	6	135	7,148
West North Central.....	7	4,455	...	321	...	123	5,619
South Atlantic.....	3	1,662	...	92	...	34	1,758
West South Central.....	3	1,652	...	132	...	48	1,769
Other divisions.....	3	2,098	...	138	1	35	2,093
14 metro. areas, total.	34	22,972	13.6	1,603	8	479	26,986
New York-Northeastern New Jersey.....	14	9,350	...	675	7	174	9,768
Philadelphia, Pa.....	3	2,180	...	212	1	46	2,850
St. Louis, Mo.....	4	2,593	...	178	...	77	3,223
Buffalo, N. Y.....	5	3,248	...	114	...	38	2,263
Other metro. areas.....	8	5,601	...	424	...	144	8,882
$200,000--$499,999							
United States, total...	91	29,933	17.7	2,446	26	815	44,263
Middle Atlantic.....	42	14,590	...	1,032	8	326	17,686
East North Central.....	24	7,035	...	726	7	229	13,010
West North Central.....	11	3,351	...	259	4	92	4,688
South Atlantic.....	5	1,771	...	262	...	121	6,073
East South Central.....	3	1,216	...	54	2	17	884
Pacific.....	3	967	...	63	5	17	1,101
Other divisions.....	3	1,003	...	50	...	13	821
14 metro. areas, total.	56	19,049	17.0	1,489	11	479	25,666
New York-Northeastern New Jersey.....	21	7,714	...	664	...	186	10,409
Chicago, Ill.....	7	1,907	...	209	1	58	3,492
Philadelphia, Pa.....	6	1,873	...	180	2	63	3,260
St. Louis, Mo.....	7	2,229	...	157	2	55	2,734
Buffalo, N. Y.....	8	2,872	...	73	3	34	1,608
Other metro. areas.....	7	2,454	...	206	3	83	4,163
Under $200,000							
United States, total...	113	11,900	24.6	1,597	54	633	33,929
New England.....	4	563	...	43	4	22	877
Middle Atlantic.....	43	4,446	...	431	17	184	8,275
East North Central.....	27	3,105	...	699	12	218	13,942
West North Central.....	12	1,250	...	101	4	39	2,594
South Atlantic.....	9	790	...	102	5	62	2,291
East South Central.....	9	523	...	74	6	60	1,618
Other divisions.....	9	1,223	...	147	6	48	4,332
14 metro. areas, total.	64	6,985	20.0	740	22	304	14,171
New York-Northeastern New Jersey.....	18	1,980	...	207	7	82	3,461
Chicago, Ill.....	9	998	...	107	4	43	2,125
Philadelphia, Pa.....	6	545	...	48	...	21	974
Detroit, Mich.....	3	512	...	76	...	21	1,332
Pittsburgh, Pa.....	5	502	...	54	4	19	1,178
St. Louis, Mo.....	11	1,157	...	85	2	35	1,605
Baltimore, Md.....	4	398	...	57	1	38	1,224
Buffalo, N. Y.....	4	528	...	56	...	28	1,374
Other metro. areas.....	4	365	...	50	4	17	898

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Feed, total.....	847	600,143	6.3	18,208	660	6,285	337,181
$5,000,000 and Over							
United States, total...	21	213,901	3.6	3,539	13	762	58,990
Middle Atlantic.....	9	92,811	...	1,781	...	434	34,143
Pacific.....	4	54,462	...	1,026	9	196	14,190
Other divisions.....	8	66,628	...	732	4	132	10,657
14 metro. areas.....	13	136,741	3.9	2,296	12	433	37,261
$1,000,000--$4,999,999							
United States, total...	98	192,477	6.0	5,934	53	1,821	107,545
New England.....	5	10,359	...	344	...	67	5,397
Middle Atlantic.....	14	35,689	...	1,013	3	259	16,842
East North Central.....	16	28,339	...	835	2	250	15,907
West North Central.....	22	45,700	...	1,356	12	412	24,684
South Atlantic.....	9	16,386	...	585	7	218	10,510
East South Central.....	3	3,208	...	109	3	65	2,257
West South Central.....	11	22,378	...	486	10	153	8,350
Mountain.....	3	6,187	...	220	1	98	4,438
Pacific.....	15	24,231	...	986	15	299	19,160
14 metro. areas, total.	27	59,875	4.7	1,571	11	322	26,420
Los Angeles, Calif.....	4	7,642	...	462	5	96	7,604
Philadelphia, Pa.....	3	7,872	...	231	1	42	3,655
Minneapolis-St. Paul, Minn.	5	11,246	...	226	...	41	4,435
Other metro. areas.....	15	33,115	...	652	5	143	10,726
$500,000--$999,999							
United States, total...	112	78,014	8.4	3,119	75	1,117	57,813
New England.....	4	2,655	...	211	...	63	3,566
Middle Atlantic.....	11	8,108	...	398	5	112	7,358
East North Central.....	17	12,414	...	649	12	177	10,963
West North Central.....	26	18,353	...	514	27	212	9,593
South Atlantic.....	17	11,123	...	402	5	170	7,544
East South Central.....	10	6,789	...	285	4	132	5,523
West South Central.....	13	8,938	...	314	14	138	6,295
Mountain.....	4	2,627	...	113	2	41	1,762
Pacific.....	10	7,007	...	233	6	72	5,209
14 metro. areas.....	13	9,284	11.0	534	7	118	9,328
$200,000--$499,999							
United States, total...	243	77,952	9.6	3,662	209	1,604	73,398
New England.....	8	2,748	...	147	6	65	3,033
Middle Atlantic.....	35	11,435	...	513	31	196	9,865
East North Central.....	36	11,931	...	751	24	269	14,349
West North Central.....	38	11,372	...	504	39	220	9,636
South Atlantic.....	43	13,746	...	621	22	300	12,146
East South Central.....	22	7,403	...	298	25	157	6,187
West South Central.....	39	12,508	...	520	40	285	11,609
Mountain.....	5	1,605	...	88	5	45	2,365
Pacific.....	17	5,204	...	220	17	67	4,208
14 metro. areas, total.	34	11,777	11.0	735	23	212	13,854
New York-Northeastern New Jersey.....	11	3,925	...	199	13	65	3,702
Chicago, Ill.....	3	809	...	224	1	55	4,384
Los Angeles, Calif.....	4	1,353	...	38	5	11	655
Philadelphia, Pa.....	4	1,287	...	53	2	21	1,125
Boston, Mass.....	3	1,127	...	71	...	22	1,342
Other metro. areas.....	9	3,276	...	150	2	38	2,646
Under $200,000							
United States, total...	373	37,799	12.4	1,954	310	981	39,435
New England.....	4	398	...	17	...	9	348
Middle Atlantic.....	51	5,350	...	241	48	136	5,060
East North Central.....	67	6,091	...	411	56	165	8,364
West North Central.....	69	6,204	...	307	52	167	6,916
South Atlantic.....	62	7,442	...	391	39	205	7,203
East South Central.....	24	2,460	...	112	23	76	2,112
West South Central.....	50	4,969	...	222	49	125	4,613
Mountain.....	12	1,175	...	67	9	30	1,226
Pacific.....	34	3,710	...	186	34	68	3,593
14 metro. areas, total.	55	5,434	14.6	354	45	141	7,236
New York-Northeastern New Jersey.....	11	820	...	22	7	11	416
Chicago, Ill.....	10	926	...	129	9	29	2,336
Los Angeles, Calif.....	6	667	...	41	5	15	832
Philadelphia, Pa.....	4	572	...	34	5	27	1,100
San Francisco-Oakland, Calif.	4	567	...	33	7	9	553
Pittsburgh, Pa.....	4	356	...	11	3	8	204
St. Louis, Mo.....	6	410	...	32	4	17	770
Baltimore, Md.....	5	658	...	27	2	15	489
Other metro. areas.....	5	458	...	25	3	10	536

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Fertilizers, agricultural chemicals, total	238	139,923	12.5	7,405	124	2,270	138,940
$5,000,000 and Over							
United States	4	24,232	10.5	363	...	89	7,075
$1,000,000--$4,999,999							
United States, total	32	68,488	11.3	3,586	14	988	67,764
Middle Atlantic	8	18,708	...	1,859	...	418	34,355
East North Central	3	5,982	...	125	2	29	2,481
West North Central	4	7,845	...	478	2	151	11,207
East South Central	3	7,000	...	116	...	102	2,484
Pacific	10	19,048	...	832	9	236	15,137
Other divisions	4	9,905	...	176	1	52	2,100
14 metro. areas, total	16	38,110	12.5	2,457	10	538	45,952
New York-Northeastern New Jersey	4	9,729	...	846	...	156	15,256
Los Angeles, Calif.	4	7,832	...	396	8	95	7,627
Other metro. areas	8	20,549	...	1,215	2	287	23,069
$500,000--$999,999							
United States, total	26	18,095	13.3	1,277	12	397	22,031
Middle Atlantic	6	4,837	...	330	3	92	5,010
West North Central	3	2,086	...	182	...	48	2,978
Pacific	9	6,188	...	392	4	89	7,713
Other divisions	8	4,984	...	373	5	168	6,330
14 metro. areas	10	7,167	12.5	530	7	123	9,127
$200,000--$499,999							
United States, total	64	19,970	13.9	1,339	34	457	25,008
Middle Atlantic	10	2,946	...	226	5	80	3,722
East North Central	5	1,572	...	142	3	45	2,251
West North Central	11	3,142	...	199	9	74	3,812
South Atlantic	6	1,630	...	75	1	37	1,843
East South Central	7	2,190	...	85	4	40	1,435
West South Central	5	1,611	...	47	3	23	1,088
Pacific	15	5,112	...	469	8	126	9,287
Other divisions	5	1,767	...	96	1	32	1,570
14 metro. areas, total	17	5,747	19.1	532	10	155	10,423
New York-Northeastern New Jersey	7	2,008	...	112	4	38	1,940
Los Angeles, Calif.	3	1,228	...	229	1	58	4,369
San Francisco-Oakland, Calif	4	1,486	...	126	2	40	2,837
Other metro. areas	3	1,025	...	65	3	19	1,277
Under $200,000							
United States, total	112	9,138	21.7	840	64	339	17,062
New England	3	68	...	6	2	4	100
Middle Atlantic	12	989	...	131	6	54	3,014
East North Central	6	461	...	56	2	21	1,306
West North Central	10	471	...	25	7	14	669
South Atlantic	22	2,335	...	200	7	90	3,659
East South Central	4	338	...	48	2	24	691
West South Central	9	745	...	32	6	24	853
Mountain	5	486	...	47	1	15	971
Pacific	41	3,245	...	295	31	93	5,799
14 metro. areas, total	37	3,230	24.7	356	25	128	7,626
New York-Northeastern New Jersey	4	225	...	23	4	7	400
Los Angeles, Calif.	12	1,061	...	122	11	39	2,388
Philadelphia, Pa.	3	369	...	76	1	30	1,779
San Francisco-Oakland, Calif	5	306	...	43	3	14	1,045
Baltimore, Md.	5	682	...	37	2	17	729
Other metro. areas	8	587	...	49	4	21	1,285
Seeds, total	474	324,641	15.0	27,687	302	10,262	512,286
$5,000,000 and Over							
United States	9	76,689	15.6	8,681	2	2,880	135,581
$1,000,000-$4,999,999							
United States, total	68	136,845	13.4	9,589	44	3,215	189,632
Middle Atlantic	5	10,191	...	502	3	108	7,532
East North Central	22	50,436	...	3,530	19	1,030	65,929
West North Central	15	32,662	...	2,035	6	670	34,512
South Atlantic	4	5,422	...	172	3	62	2,761
East South Central	8	10,878	...	648	3	204	15,443
West South Central	4	6,878	...	267	2	74	9,095
Pacific	6	12,707	...	1,940	5	844	43,016
Other divisions	4	7,671	...	495	3	223	14,344
OTHER MERCHANT WHOLESALERS--Continued							
Seeds--Continued							
$1,000,000--$4,999,999--Con.							
14 metro. areas	18	38,529	17.4	3,795	6	1,502	79,613
$500,000--$999,999							
United States, total	73	50,389	14.5	3,992	33	1,693	78,123
Middle Atlantic	10	7,030	...	822	3	251	13,980
East North Central	13	8,928	...	808	...	366	17,153
West North Central	16	10,613	...	703	3	394	15,208
South Atlantic	7	4,487	...	267	4	101	4,349
East South Central	7	4,595	...	121	6	58	2,415
Mountain	5	3,700	...	468	2	197	8,892
Pacific	9	6,611	...	603	10	211	11,724
Other divisions	6	4,425	...	200	5	115	4,402
14 metro. areas	11	7,905	19.0	880	3	303	17,713
$200,000--$499,999							
United States, total	131	43,092	17.4	3,863	65	1,670	75,995
New England	4	1,185	...	116	...	46	2,176
Middle Atlantic	22	7,692	...	1,054	8	412	18,088
East North Central	17	5,867	...	408	8	152	7,428
West North Central	19	6,153	...	577	10	280	13,350
South Atlantic	11	3,555	...	235	7	85	4,337
East South Central	21	6,439	...	460	16	281	11,636
West South Central	17	5,372	...	261	10	108	4,613
Mountain	6	2,040	...	206	4	72	3,108
Pacific	14	4,789	...	546	2	234	11,259
14 metro. areas, total	21	7,206	20.6	782	7	285	12,951
New York-Northeastern New Jersey	9	3,149	...	259	3	68	3,966
Philadelphia, Pa.	4	1,244	...	247	1	101	3,869
Other metro. areas	8	2,813	...	276	3	116	5,116
Under $200,000							
United States, total	193	17,626	19.8	1,562	158	804	32,955
Middle Atlantic	30	1,763	...	200	18	129	4,649
East North Central	44	4,200	...	379	38	188	7,746
West North Central	27	2,054	...	152	29	82	3,303
South Atlantic	20	2,164	...	186	19	88	3,560
East South Central	11	1,238	...	77	7	52	2,148
West South Central	14	1,649	...	140	8	95	3,115
Pacific	40	3,766	...	343	31	137	6,952
Other divisions	7	792	...	85	8	33	1,482
14 metro. areas, total	56	4,226	23.5	446	37	176	8,745
New York-Northeastern New Jersey	9	423	...	38	4	16	684
Chicago, Ill.	8	634	...	60	6	25	1,051
Los Angeles, Calif.	11	753	...	83	5	30	1,561
Philadelphia, Pa.	6	550	...	39	4	12	737
San Francisco-Oakland, Calif	6	507	...	52	6	18	934
St. Louis, Mo.	3	182	...	14	2	8	265
Cleveland, Ohio	3	342	...	60	3	21	1,105
Buffalo, N. Y.	3	198	...	20	1	9	330
Other metro. areas	7	637	...	74	6	37	2,078
Miscellaneous farm supplies, total	72	185,067	5.0	5,245	45	1,814	96,435
$1,000,000 and Over							
United States, total	26	174,8[illegible]	6.9	4,596	14	1,525	82,108
Middle Atlantic	6	10,493	...	372	...	107	8,158
East North Central	4	11,835	...	2,368	...	773	42,406
South Atlantic	5	11,216	...	467	...	171	6,682
Pacific	4	13,179	...	679	...	156	12,433
Other divisions	7	21,081	...	710	14	318	12,429
$200,000--$999,999							
United States, total	15	7,686	15.8	374	8	179	9,339
Middle Atlantic	3	2,019	...	85	2	29	1,836
Pacific	4	1,354	...	91	2	69	3,439
Other divisions	8	4,313	...	198	4	81	4,064
Under $200,000							
United States, total	31	2,577	21.1	275	23	110	4,988
Middle Atlantic	10	599	...	33	10	17	668
East North Central	4	467	...	62	2	26	978
West North Central	3	81	...	25	3	9	330
West South Central	5	514	...	47	2	23	865
Pacific	5	637	...	103	3	31	2,002
Other divisions	4	279	...	5	3	4	145

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Jewelry (general line) total	382	202,876	16.3	18,604	296	4,558	348,111
$1,000,000 and Over							
United States, total	46	103,856	15.7	9,582	14	2,009	175,036
New England	4	8,594	...	682	2	127	10,330
Middle Atlantic	15	38,175	...	3,599	6	675	65,290
East North Central	11	22,289	...	2,379	3	511	46,000
West North Central	5	9,515	...	861	...	223	16,408
Pacific	6	14,813	...	1,351	...	327	23,074
Other divisions	5	10,470	...	710	3	146	13,934
14 metro. areas, total	31	78,058	15.4	7,301	9	1,612	136,959
New York-Northeastern New Jersey	9	25,337	...	2,220	2	428	42,635
Chicago, Ill	4	12,436	...	1,396	2	318	27,867
Other metro. areas	18	40,285	...	3,685	5	866	66,457
$500,000--$999,999							
United States, total	59	40,751	16.7	4,003	25	1,037	77,947
Middle Atlantic	21	13,879	...	1,162	13	277	22,163
East North Central	11	8,724	...	1,072	4	307	19,924
West North Central	6	3,990	...	412	...	101	8,092
South Atlantic	7	4,396	...	485	5	147	9,618
West South Central	5	4,184	...	432	...	108	8,764
Pacific	5	3,146	...	268	3	53	5,267
Other divisions	4	2,432	...	172	...	44	4,119
14 metro. areas, total	38	25,806	15.2	2,316	22	579	43,988
New York-Northeastern New Jersey	11	7,145	...	455	4	108	8,381
Chicago, Ill	4	3,176	...	290	4	79	5,881
Philadelphia, Pa	4	2,724	...	349	5	63	5,712
Pittsburgh, Pa	4	2,802	...	277	4	81	5,649
Baltimore, Md	4	2,409	...	256	2	91	5,045
Other metro. areas	11	7,550	...	689	3	157	13,320
$200,000--$499,999							
United States, total	131	40,427	17.2	3,498	104	1,012	65,500
New England	11	3,210	...	318	13	98	5,752
Middle Atlantic	34	10,808	...	858	31	225	16,023
East North Central	26	8,322	...	673	13	170	12,115
West North Central	11	3,389	...	330	8	89	5,997
South Atlantic	13	3,972	...	276	11	99	5,422
East South Central	9	2,803	...	358	6	84	5,899
West South Central	10	2,736	...	219	5	69	4,402
Mountain	4	1,155	...	99	5	58	2,228
Pacific	13	4,032	...	367	12	120	7,662
14 metro. areas, total	72	22,082	16.9	1,858	60	498	34,762
New York-Northeastern New Jersey	21	6,695	...	515	16	124	9,150
Chicago, Ill	15	4,118	...	405	9	104	7,086
Los Angeles, Calif	4	1,128	...	81	5	27	1,509
Philadelphia, Pa	5	1,564	...	145	9	55	3,650
Detroit, Mich	5	1,942	...	63	4	9	1,331
Boston, Mass	7	2,065	...	196	6	60	3,314
St. Louis, Mo	4	1,361	...	126	4	32	2,380
Other metro. areas	11	3,209	...	327	7	87	6,342
Under $200,000							
United States, total	146	17,842	16.9	1,521	153	500	29,628
New England	12	1,603	...	161	14	54	3,084
Middle Atlantic	65	7,687	...	634	74	206	11,928
East North Central	21	2,526	...	218	20	73	4,306
West North Central	13	1,801	...	112	17	38	2,248
South Atlantic	9	1,251	...	139	8	38	2,679
East South Central	3	447	...	26	5	11	573
West South Central	3	250	...	38	1	10	621
Mountain	3	267	...	34	2	15	677
Pacific	17	2,010	...	159	12	55	3,512
14 metro. areas, total	109	13,133	16.4	1,073	121	339	20,923
New York-Northeastern New Jersey	40	4,483	...	375	46	109	7,034
Chicago, Ill	11	1,395	...	81	12	25	1,571
Los Angeles, Calif	7	738	...	89	4	19	1,654
Philadelphia, Pa	11	1,380	...	109	17	43	2,288
Detroit, Mich	5	553	...	55	6	23	1,622
Boston, Mass	9	1,274	...	131	9	38	2,389
San Francisco-Oakland, Calif	3	299	...	19	2	12	527
Pittsburgh, Pa	6	733	...	66	6	20	1,069
Minneapolis-St. Paul, Minn.	9	1,243	...	83	13	27	1,675
Buffalo, N. Y.	3	397	...	27	2	9	401
Other metro. areas	5	638	...	38	4	14	693
OTHER MERCHANT WHOLESALERS--Continued							
Clocks, watches, total	428	103,603	16.8	8,881	366	2,093	168,912
$1,000,000 and Over							
United States, total	23	39,968	16.6	3,465	10	688	65,293
Middle Atlantic	16	28,664	...	2,461	2	467	43,614
Other divisions	7	11,304	...	1,004	8	221	21,679
14 metro areas	20	35,856	16.4	2,989	2	577	55,830
$500,000- $999,999							
United States, total	30	20,949	16.1	2,007	11	410	36,240
Middle Atlantic	25	17,145	...	1,557	8	322	27,589
Other divisions	5	3,804	...	450	3	88	8,651
$200,000--$499,999							
United States, total	74	23,607	16.4	1,898	57	472	37,266
Middle Atlantic	61	19,829	...	1,636	46	415	32,133
East North Central	6	1,754	...	74	8	17	1,498
Other divisions	7	2,024	...	188	3	40	3,635
14 metro. areas, total	67	21,036	16.4	1,711	54	421	33,538
New York-Northeastern New Jersey	54	17,167	...	1,478	32	355	29,012
Los Angeles, Calif	5	1,312	...	115	3	27	2,180
Philadelphia, Pa	3	946	...	58	10	26	976
Other metro. areas	5	1,611	...	60	9	13	1,370
Under $200,000							
United States, total	301	19,079	18.7	1,511	288	523	30,113
New England	10	717	...	53	9	20	1,154
Middle Atlantic	211	13,634	...	1,105	190	365	21,525
East North Central	31	2,064	...	183	25	56	3,524
West North Central	6	358	...	35	5	22	1,007
South Atlantic	11	364	...	18	16	12	462
West South Central	5	363	...	12	9	8	310
Pacific	24	1,303	...	90	30	37	1,853
Other divisions	3	276	...	15	4	3	278
14 metro. areas, total	272	17,255	18.9	1,412	254	468	27,647
New York-Northeastern New Jersey	200	12,848	...	1,043	179	343	20,405
Chicago, Ill	24	1,489	...	131	21	38	2,573
Los Angeles, Calif	17	1,086	...	90	21	37	1,853
Philadelphia, Pa	8	496	...	53	9	18	930
Boston, Mass	5	419	...	43	3	14	942
San Francisco-Oakland, Calif	7	217	...	...	9	...	...
Other metro. areas	11	700	...	52	12	18	944
Precious stones, metals, total	513	192,428	7.2	6,410	512	1,109	112,236
$1,000,000 and Over							
United States	38	79,782	4.4	1,754	54	205	26,521
$500,000--$999,999							
United States, total	70	51,496	8.4	2,070	72	310	35,936
Middle Atlantic	63	45,924	...	1,666	66	248	29,159
Other divisions	7	5,572	...	404	6	62	6,777
14 metro. areas	65	47,883	8.4	1,941	67	295	34,413
$200,000--$499,999							
United States, total	113	37,110	8.7	1,475	99	297	28,071
Middle Atlantic	98	32,858	...	1,233	86	248	24,254
East North Central	5	1,662	...	30	7	10	541
Pacific	6	1,516	...	79	5	19	1,433
Other divisions	4	1,074	...	133	1	20	1,843
14 metro. areas	110	36,332	8.7	1,430	97	285	27,455
Under $200,000							
United States, total	292	24,040	11.7	1,111	287	297	21,708
New England	7	534	...	19	4	7	356
Middle Atlantic	221	17,758	...	868	213	231	17,035
East North Central	24	2,318	...	139	23	34	2,555
West North Central	6	709	...	11	9	4	225
Pacific	31	2,356	...	69	33	20	1,487
Other divisions	3	365	...	5	5	1	50

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Precious stones, metals--Continued							
Under $200,000--Continued							
14 metro. areas, total	277	22,718	11.9	1,081	263	287	21,093
New York-Northeastern New Jersey	214	16,902	...	854	205	224	16,753
Chicago, Ill.	17	1,705	...	101	16	24	1,877
Los Angeles, Calif.	18	1,363	...	43	16	11	854
Philadelphia, Pa.	3	454	...	10	2	5	209
Boston, Mass.	5	448	...	9	3	4	186
San Francisco-Oakland, Calif.	9	597	...	20	9	7	433
St. Louis, Mo.	5	658	...	7	6	3	141
Other metro. areas	6	591	...	37	6	9	640
Watch materials, jewelers' tools, supplies, total	273	42,849	21.6	5,510	268	1,927	104,115
$1,000,000 and Over							
United States	7	15,671	18.7	1,921	3	661	34,515
$500,000--$999,999							
United States	4	2,932	23.0	364	4	114	7,243
$200,000-$499,999							
United States, total	37	11,584	23.7	1,638	39	510	31,682
Middle Atlantic	16	4,860	...	586	14	170	11,832
East North Central	7	2,010	...	336	9	114	6,579
West South Central	4	1,487	...	249	1	75	4,548
Pacific	4	1,041	...	189	5	49	3,312
Other divisions	6	2,186	...	278	10	102	5,411
14 metro. areas	24	7,022	22.2	870	29	271	16,776
Under $200,000							
United States, total	225	12,662	22.8	1,587	222	642	30,675
New England	19	1,291	...	186	11	77	3,553
Middle Atlantic	114	6,138	...	569	115	234	11,081
East North Central	27	1,666	...	288	23	106	5,259
West North Central	15	867	...	124	19	55	2,455
South Atlantic	11	756	...	133	9	56	2,570
East South Central	8	377	...	49	8	25	972
West South Central	7	334	...	50	6	18	1,050
Mountain	5	367	...	45	9	21	993
Pacific	19	866	...	143	22	50	2,742
14 metro. areas, total	161	9,227	21.4	1,060	160	414	20,452
New York-Northeastern New Jersey	88	4,453	...	347	86	136	6,679
Chicago, Ill.	9	287	...	23	10	10	417
Los Angeles, Calif.	6	83	...	2	7	3	83
Philadelphia, Pa.	15	969	...	113	19	56	2,422
Detroit, Mich.	3	165	...	22	4	11	535
Boston, Mass.	14	1,119	...	159	10	61	2,922
San Francisco-Oakland, Calif.	8	543	...	109	10	36	2,034
St. Louis, Mo.	4	139	...	22	4	11	413
Cleveland, Ohio	5	509	...	111	4	34	2,141
Minneapolis-St. Paul, Minn.	3	262	...	44	4	17	806
Other metro. areas	6	698	...	108	2	39	2,000
Costume Jewelry, total	435	71,203	20.9	7,856	398	2,402	159,757
$1,000,000 and Over							
United States	10	18,419	15.8	1,535	4	371	27,910
14 metro. areas	10	18,419	15.8	1,535	4	371	27,910
$500,000--$999,999							
United States, total	19	13,048	22.8	1,913	7	540	40,874
Middle Atlantic	12	8,350	...	1,125	4	337	23,024
Other divisions	7	4,698	...	788	3	203	17,850
14 metro. areas	14	9,550	21.7	1,317	4	366	26,201
$200,000--$499,999							
United States, total	60	18,690	21.4	2,228	63	628	44,969
New England	6	1,741	...	176	4	59	2,421
Middle Atlantic	36	11,207	...	1,368	40	371	27,548
East North Central	6	2,090	...	298	4	81	6,672
West North Central	4	1,294	...	137	3	48	2,520
Pacific	8	2,358	...	249	12	69	5,808
OTHER MERCHANT WHOLESALERS--Continued							
Costume Jewelry--Con.							
$200,000--$499,999--Con.							
14 metro. areas, total	52	16,081	22.2	1,971	57	545	41,157
New York-Northeastern New Jersey	33	10,226	...	1,257	34	332	24,737
Chicago, Ill.	3	875	...	141	2	54	3,223
Los Angeles, Calif.	5	1,575	...	172	7	45	4,071
Other metro. areas	11	3,405	...	401	14	114	9,126
Under $200,000							
United States, total	346	21,046	23.7	2,180	324	863	46,004
New England	24	1,177	...	141	19	58	3,174
Middle Atlantic	204	12,838	...	1,376	186	510	29,542
East North Central	55	3,570	...	340	52	122	6,346
West North Central	10	582	...	36	13	18	561
South Atlantic	12	821	...	92	8	41	1,967
West South Central	9	488	...	48	10	52	1,211
Mountain	6	81	...	8	7	6	187
Pacific	26	1,489	...	139	29	56	3,016
14 metro. areas, total	284	17,412	23.8	1,819	266	680	38,580
New York-Northeastern New Jersey	179	11,231	...	1,250	155	457	26,651
Chicago, Ill.	31	1,685	...	174	30	66	3,358
Los Angeles, Calif.	14	565	...	27	15	14	494
Philadelphia, Pa.	16	942	...	67	24	26	1,748
Boston, Mass.	11	667	...	80	8	36	1,929
San Francisco-Oakland, Calif.	9	584	...	55	11	18	1,177
Pittsburgh, Pa.	3	276	...	33	2	14	593
St. Louis, Mo.	5	243	...	5	9	3	114
Cleveland, Ohio	6	552	...	44	5	15	771
Baltimore, Md.	4	442	...	59	2	20	1,226
Other metro. areas	6	265	...	25	5	11	529
Miscellaneous jewelry, total	1,309	164,671	18.3	14,932	1,311	4,260	284,036
$1,000,000 and Over							
United States, total	19	35,685	20.4	4,078	...	1,051	78,180
Middle Atlantic	6	14,888	...	1,623	...	395	31,389
Other divisions	13	20,797	...	2,455	...	656	46,791
14 metro. areas	13	27,581	21.2	3,239	...	799	62,111
$500,000--$999,999							
United States, total	36	23,118	19.6	2,570	11	574	46,012
Middle Atlantic	22	13,657	...	1,554	7	333	28,142
East North Central	10	6,817	...	592	2	125	9,223
Other divisions	4	2,644	...	424	2	116	8,647
14 metro. areas, total	29	18,513	18.6	1,957	9	435	34,900
New York-Northeastern New Jersey	18	11,222	...	1,328	3	269	23,453
Chicago, Ill.	5	3,592	...	336	1	77	4,958
Other metro. areas	6	3,699	...	293	5	89	6,489
$200,000--$499,999							
United States, total	134	42,987	16.6	3,746	134	888	69,736
New England	10	3,141	...	414	3	95	7,122
Middle Atlantic	83	26,672	...	2,110	90	515	39,999
East North Central	19	6,162	...	675	16	127	11,549
West North Central	3	949	...	151	1	29	2,450
South Atlantic	4	1,403	...	141	2	38	2,471
West South Central	3	1,209	...	78	5	27	2,020
Mountain	3	791	...	67	5	26	1,490
Pacific	9	2,660	...	110	12	31	2,635
14 metro. areas, total	116	37,532	16.3	3,198	114	743	59,335
New York-Northeastern New Jersey	73	23,799	...	1,976	75	472	37,344
Chicago, Ill.	15	4,891	...	522	14	100	10,170
Los Angeles, Calif.	7	2,115	...	91	9	25	2,197
Philadelphia, Pa.	7	1,905	...	75	10	28	1,565
Boston, Mass.	5	1,759	...	197	1	55	3,704
Other metro. areas	9	3,063	...	337	5	63	4,355

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Miscellaneous jewelry--Continued							
Under $200,000							
United States, total...	1,120	62,881	17.7	4,538	1,166	1,747	90,108
New England	65	3,926	...	316	62	122	6,224
Middle Atlantic	720	38,395	...	2,680	752	1,019	53,219
East North Central	120	7,953	...	530	120	214	10,536
West North Central	39	2,551	...	169	49	72	3,428
South Atlantic	31	1,172	...	117	32	52	2,098
East South Central	8	563	...	96	6	30	1,848
West South Central	18	1,117	...	102	22	51	2,113
Mountain	11	685	...	38	11	17	845
Pacific	108	6,519	...	490	112	170	9,797
14 metro. areas, total.	971	53,833	17.0	3,621	1,012	1,379	71,513
New York-Northeastern New Jersey	621	32,145	...	2,207	643	803	43,505
Chicago, Ill.	69	4,258	...	256	72	103	5,002
Los Angeles, Calif.	73	4,840	...	257	79	99	5,069
Philadelphia, Pa.	50	2,923	...	147	55	107	3,294
Detroit, Mich.	18	1,202	...	89	21	32	1,806
Boston, Mass.	40	2,593	...	173	32	62	3,361
San Francisco-Oakland, Calif.	24	1,059	...	134	22	36	2,358
Pittsburgh, Pa.	10	639	...	19	11	11	421
St. Louis, Mo.	16	1,089	...	91	14	40	1,703
Washington, D. C.	4	155	...	13	5	4	258
Cleveland, Ohio	8	488	...	19	8	8	373
Baltimore, Md.	6	194	...	19	8	8	377
Minneapolis-St. Paul, Minn.	9	661	...	41	13	15	995
Buffalo, N. Y.	23	1,587	...	156	29	51	2,991
Petroleum and products, total	1,012	443,358	11.2	23,505	588	7,271	450,529
$5,000,000 and Over							
United States	9	122,937	5.1	3,438	...	1,355	65,223
$1,000,000--$4,999,999							
United States, total...	71	137,296	8.4	6,067	10	1,405	114,658
New England	6	9,775	...	518	...	108	8,435
Middle Atlantic	29	56,231	...	2,379	3	582	41,487
East North Central	14	29,088	...	1,005	3	172	19,419
West North Central	5	7,669	...	431	...	117	7,788
West South Central	5	11,242	...	649	4	187	14,751
Pacific	9	17,952	...	1,007	...	224	21,407
Other divisions	3	5,339	...	78	...	15	1,371
14 metro. areas, total.	43	89,108	7.7	3,607	4	745	65,011
New York-Northeastern New Jersey	23	46,933	...	1,937	2	449	33,292
Chicago, Ill.	6	14,101	...	437	2	22	7,829
Los Angeles, Calif.	6	12,639	...	831	...	182	16,102
Other metro. areas	8	15,435	...	402	...	92	7,788
$500,000--$999,999							
United States, total...	90	63,600	14.5	4,191	33	1,188	80,499
New England	10	6,939	...	499	1	180	8,889
Middle Atlantic	20	14,759	...	1,096	13	286	19,455
East North Central	15	10,817	...	694	1	162	13,136
West North Central	14	9,903	...	705	5	229	15,218
South Atlantic	7	4,688	...	510	1	141	9,242
West South Central	6	3,985	...	140	5	49	2,684
Pacific	13	8,920	...	389	4	110	8,687
Other divisions	5	3,589	...	158	3	31	3,188
14 metro. areas, total.	44	31,987	15.4	2,235	16	633	43,710
New York-Northeastern New Jersey	15	10,533	...	667	9	164	11,747
Chicago, Ill.	5	3,345	...	262	...	65	6,240
Los Angeles, Calif.	9	6,256	...	309	4	86	7,089
Detroit, Mich.	3	2,821	...	141	1	34	2,559
Boston, Mass.	3	2,642	...	186	1	81	3,177
Minneapolis-St. Paul, Minn.	3	1,670	...	162	1	39	2,915
Other metro. areas	6	4,720	...	508	...	164	9,983
$200,000--$499,999							
United States, total...	222	71,199	17.3	5,362	108	1,698	101,942
New England	26	8,657	...	562	10	190	10,202
Middle Atlantic	60	20,150	...	1,604	25	501	30,779
East North Central	30	9,591	...	792	17	253	15,618
West North Central	25	8,587	...	867	9	272	16,026
South Atlantic	19	5,306	...	345	9	109	5,960
East South Central	7	1,955	...	135	2	48	2,586
West South Central	26	7,637	...	404	16	152	7,536
Mountain	4	1,553	...	141	...	38	2,548
Pacific	25	7,763	...	512	20	135	10,687
14 metro. areas, total.	92	30,528	17.2	2,431	40	708	46,284
New York-Northeastern New Jersey	27	9,540	...	806	4	209	14,508
Chicago, Ill.	8	2,914	...	229	4	70	4,308
Los Angeles, Calif.	13	3,847	...	119	16	36	2,472
Philadelphia, Pa.	8	2,873	...	233	5	77	5,031
Boston, Mass.	12	3,887	...	263	4	94	5,126
San Francisco-Oakland, Calif.	4	1,344	...	167	1	44	3,461
Pittsburgh, Pa.	3	896	...	59	4	22	1,047
Cleveland, Ohio	5	1,485	...	124	...	34	2,541
Baltimore, Md.	4	1,215	...	117	...	26	1,773
Other metro. areas	8	2,527	...	314	2	96	6,017
Under $200,000							
United States, total...	620	48,326	21.0	4,447	437	1,625	88,207
New England	37	2,687	...	237	22	92	4,069
Middle Atlantic	169	13,493	...	1,387	97	509	27,144
East North Central	107	8,038	...	912	80	289	18,176
West North Central	38	3,008	...	318	25	116	7,227
South Atlantic	90	6,729	...	527	65	212	10,464
East South Central	14	1,612	...	99	12	39	1,708
West South Central	89	6,321	...	375	85	186	7,794
Mountain	16	1,289	...	112	11	36	1,926
Pacific	60	5,149	...	480	40	146	9,699
14 metro. areas, total.	223	18,650	22.6	2,090	131	674	41,528
New York-Northeastern New Jersey	86	6,422	...	756	46	253	14,915
Chicago, Ill.	26	2,283	...	218	23	68	3,954
Los Angeles, Calif.	24	1,733	...	212	16	62	4,034
Philadelphia, Pa.	8	939	...	125	4	37	2,053
Detroit, Mich.	3	274	...	40	...	11	808
Boston, Mass.	12	874	...	39	5	14	692
San Francisco-Oakland, Calif.	10	923	...	72	10	22	1,573
Pittsburgh, Pa.	12	1,090	...	84	7	52	1,987
Washington, D. C.	5	519	...	50	3	15	830
Cleveland, Ohio	11	1,118	...	191	5	44	4,001
Baltimore, Md.	15	1,293	...	76	11	30	1,502
Buffalo, N. Y.	7	719	...	114	1	39	2,179
Other metro. areas	4	463	...	113	...	27	3,000
Flowers (cut), potted plants, total	539	128,705	19.0	13,971	420	4,266	245,651
$1,000,000 and Over							
United States, total...	16	25,198	16.6	2,972	...	735	44,647
Middle Atlantic	4	5,396	...	775	...	179	12,073
East North Central	7	11,928	...	1,124	...	220	14,491
Other divisions	5	7,874	...	1,073	...	336	18,083
14 metro. areas	13	19,602	17.9	2,578	...	612	37,956
$500,000--$999,999							
United States, total...	48	32,813	19.2	3,670	12	1,070	63,604
New England	3	2,275	...	229	...	69	3,894
Middle Atlantic	14	9,556	...	1,286	2	396	22,736
East North Central	12	8,239	...	842	...	212	12,926
South Atlantic	5	3,673	...	306	...	83	4,761
East South Central	3	1,721	...	105	...	28	2,529
Pacific	8	5,170	...	583	7	167	11,035
Other divisions	3	2,179	...	319	3	115	5,723
14 metro. areas, t tal.	29	20,381	20.0	2,350	6	679	40,412
New York-Northeastern New Jersey	8	4,925	...	415	1	99	7,599
Los Angeles, Calif.	3	2,101	...	258	...	63	4,514
Boston, Mass.	3	2,275	...	229	...	69	3,894
Other metro. areas	15	11,080	...	1,448	5	448	24,405

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS- Continued							
Flowers (cut), potted plants--Continued							
$200,000--$499,999							
United States, total...	141	45,397	19.2	4,804	69	1,381	85,054
New England.....	12	3,544	...	366	2	91	6,487
Middle Atlantic.....	38	12,105	...	1,580	13	424	27,130
East North Central.....	30	10,394	...	1,018	16	297	18,071
West North Central.....	12	3,707	...	271	7	102	5,074
South Atlantic.....	13	4,584	...	414	8	114	7,362
East South Central.....	9	2,831	...	240	3	71	3,989
West South Central.....	10	3,084	...	213	10	72	4,030
Mountain.....	3	920	...	194	...	63	3,264
Pacific.....	14	4,228	...	508	10	147	9,647
14 metro. areas, total.	72	23,526	21.3	2,927	33	802	52,494
New York-Northeastern New Jersey.....	28	9,013	...	1,116	5	270	18,747
Chicago, Ill.....	3	1,094	...	126	...	33	2,234
Los Angeles, Calif.....	7	2,066	...	243	4	73	4,970
Philadelphia, Pa.....	4	1,299	...	202	5	73	3,520
Detroit, Mich.....	6	2,073	...	285	7	86	5,244
Boston, Mass.....	7	2,305	...	225	2	49	4,069
St. Louis, Mo.....	3	863	...	69	...	21	1,362
Cleveland, Ohio.....	4	1,434	...	183	...	42	2,790
Other metro. areas.....	10	3,379	...	478	10	155	9,558
Under $200,000							
United States, total...	334	25,297	20.9	2,525	339	1,080	52,346
New England.....	37	2,675	...	300	30	133	5,560
Middle Atlantic.....	86	6,131	...	679	73	285	14,039
East North Central.....	29	2,790	...	249	30	95	5,676
West North Central.....	13	1,220	...	196	6	78	3,818
South Atlantic.....	33	3,318	...	264	21	127	6,313
East South Central.....	10	1,196	...	109	9	48	2,069
West South Central.....	22	1,890	...	149	17	65	3,105
Mountain.....	3	93	...	6	2	5	195
Pacific.....	101	5,984	...	573	151	244	11,571
14 metro. areas, total.	197	12,996	22.1	1,398	218	574	28,541
New York-Northeastern New Jersey.....	59	3,960	...	469	51	168	8,938
Chicago, Ill.....	5	586	...	45	4	13	880
Los Angeles, Calif.....	26	2,433	...	204	27	69	4,155
Philadelphia, Pa.....	9	573	...	77	6	39	1,867
Detroit, Mich.....	3	319	...	25	2	11	809
Boston, Mass.....	17	1,133	...	103	10	53	2,035
San Francisco-Oakland, Calif.	66	2,802	...	325	116	156	6,549
St. Louis, Mo.....	4	354	...	63	...	29	1,243
Baltimore, Md.....	3	271	...	29	...	17	902
Other metro. areas.....	5	565	...	58	2	19	1,163
Bulbs, plants, total.	90	17,770	25.2	2,459	54	858	50,110
$1,000,000 and Over							
United States.....	3	4,119	20.4	565	...	106	10,596
14 metro. areas.....	3	4,119	20.4	565	...	106	10,596
$500,000--$999,999							
United States.....	6	4,063	24.3	491	...	146	9,021
14 metro. areas.....	6	4,063	24.3	491	...	146	9,021
$200,000--$499,999							
United States, total...	19	5,450	24.8	738	3	232	13,513
Middle Atlantic.....	8	2,288	...	400	3	123	6,742
Pacific.....	7	2,130	...	266	...	82	4,968
Other divisions.....	4	1,032	...	72	...	27	1,803
14 metro. areas.....	13	3,912	28.4	611	3	188	10,590
Under $200,000							
United States, total...	62	4,138	31.6	665	51	374	16,980
Middle Atlantic.....	19	990	...	156	11	76	4,015
East North Central.....	7	588	...	104	4	48	2,461
West North Central.....	3	322	...	64	2	67	3,058
South Atlantic.....	4	421	...	89	3	67	1,672
West South Central.....	4	464	...	59	...	23	1,446
Pacific.....	20	1,139	...	163	28	75	3,695
Other divisions.....	5	214	...	30	3	18	633
14 metro. areas, total.	33	1,761	31.7	300	34	125	6,812
New York-Northeastern New Jersey.....	12	649	...	56	8	19	1,116
Los Angeles, Calif.....	5	368	...	39	4	16	797
Philadelphia, Pa.....	3	198	...	80	2	44	2,285
San Francisco-Oakland, Calif.	10	289	...	55	19	31	1,424
Other metro areas.....	3	257	...	70	1	15	1,190
OTHER MERCHANT WHOLESALERS--Continued							
Forest products (exc. lumber), total.....	357	123,273	15.2	10,658	278	4,303	215,382
$1,000,000 and Over							
United States, total...	29	82,687	11.0	5,068	8	2,064	106,370
Middle Atlantic.....	6	34,765	...	617	...	96	10,052
East North Central.....	6	12,926	...	460	6	114	12,020
West North Central.....	7	20,303	...	3,056	1	1,499	66,975
Other divisions.....	10	14,693	...	935	1	355	17,323
14 metro. areas.....	16	62,663	11.2	3,812	4	1,594	79,199
$500,000--$999,999							
United States, total...	13	8,503	26.2	1,332	9	386	23,567
Middle Atlantic.....	4	2,664	...	382	3	113	7,499
East North Central.....	5	3,349	...	645	3	190	11,169
Other divisions.....	4	2,490	...	305	3	83	4,899
14 metro. areas.....	5	3,195	26.6	530	5	134	10,338
$200,000--$499,999							
United States, total...	51	16,594	20.2	1,951	38	791	36,860
Middle Atlantic.....	24	7,480	...	938	16	336	18,211
East North Central.....	7	2,232	...	323	3	100	5,294
South Atlantic.....	4	1,311	...	108	1	49	1,933
East South Central.....	3	1,142	...	120	3	64	2,481
West South Central.....	4	1,373	...	181	4	143	3,652
Pacific.....	5	1,731	...	213	5	55	3,091
Other divisions.....	4	1,325	...	68	6	44	2,198
14 metro. areas, total.	34	10,643	22.4	1,352	25	511	26,058
New York-Northeastern New Jersey.....	19	5,673	...	778	12	284	15,844
Chicago, Ill.....	3	1,140	...	183	...	50	2,904
Other metro. areas.....	12	3,830	...	391	13	177	7,310
Under $200,000							
United States, total...	264	15,489	26.2	2,307	223	1,062	48,585
New England.....	31	1,541	...	225	26	102	4,152
Middle Atlantic.....	80	3,927	...	586	70	246	11,613
East North Central.....	54	3,791	...	655	46	251	13,345
West North Central.....	15	1,052	...	152	10	64	2,830
South Atlantic.....	22	1,552	...	145	18	77	2,900
West South Central.....	13	706	...	154	12	58	2,462
Pacific.....	38	2,104	...	271	35	186	8,525
Other divisions.....	11	816	...	119	6	78	2,758
14 metro. areas, total.	134	7,606	25.9	1,142	121	459	22,358
New York-Northeastern New Jersey.....	48	2,307	...	329	38	119	6,612
Chicago, Ill.....	13	882	...	213	10	82	3,828
Los Angeles, Calif.....	7	292	...	47	7	31	1,152
Philadelphia, Pa.....	7	301	...	49	7	26	945
Detroit, Mich.....	4	307	...	41	5	18	949
Boston, Mass.....	14	839	...	136	10	53	2,435
San Francisco-Oakland, Calif	9	441	...	34	11	14	690
Pittsburgh, Pa.....	6	339	...	63	5	30	1,178
St. Louis, Mo.....	4	315	...	81	1	32	1,603
Cleveland, Ohio.....	7	393	...	34	12	19	940
Baltimore, Md.....	3	285	...	24	3	9	466
Minneapolis-St. Paul, Minn.	6	534	...	29	5	10	553
Buffalo, N. Y.....	6	371	...	62	7	16	1,007
General merchandise, total.....	98	467,922	10.6	31,939	45	10,121	588,301
$5,000,000 and Over							
United States, total...	26	358,934	10.3	24,662	...	7,504	447,949
Middle Atlantic.....	6	99,532	...	5,032	...	817	70,999
East North Central.....	5	70,604	...	5,459	...	1,936	114,874
West North Central.....	8	102,331	...	6,465	...	2,350	127,217
Other divisions.....	7	86,467	...	7,706	...	2,392	134,859
14 metro. areas, total.	18	295,496	10.0	19,566	...	5,809	353,895
New York-Northeastern New Jersey.....	6	99,532	...	5,032	...	817	70,999
Minneapolis-St. Paul, Minn.	4	61,532	...	3,170	...	1,130	65,461
Other metro. areas.....	8	134,432	...	11,364	...	3,862	217,435
$1,000,000--$4,999,999							
United States, total...	40	94,539	11.7	6,390	22	2,294	124,008
Middle Atlantic.....	10	17,958	...	1,417	6	440	30,014
East North Central.....	4	13,667	...	1,111	...	363	16,701
West North Central.....	6	19,153	...	1,041	2	539	23,322
East South Central.....	3	4,229	...	207	3	71	3,848
West South Central.....	6	11,391	...	539	7	228	10,634
Mountain.....	4	9,900	...	461	...	176	8,017
Pacific.....	7	18,241	...	1,614	4	477	31,472

See footnotes at end of table.

Table 2B.—SALES SIZE- SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
General merchandise--Continued							
$1,000,000--$4,999,999--Con.							
14 metro. areas, total..	17	41,975	15.1	3,653	7	1,132	70,557
New York-Northeastern New Jersey	10	17,958	...	1,417	6	440	30,014
Los Angeles, Calif.	3	10,548	...	1,156	...	339	22,319
Other metro. areas	4	13,469	...	1,080	1	353	18,224
$500,000--$999,999							
United States, total...	14	11,165	11.2	704	9	243	13,012
Middle Atlantic	6	4,762	...	293	4	91	5,434
East North Central	4	3,364	...	223	4	102	4,378
Other divisions	4	3,039	...	188	1	50	3,200
14 metro. areas	6	4,716	9.3	220	5	76	4,179
$200,000--$499,999							
United States	6	1,865	10.8	96	5	51	1,715
Under $200,000							
United States, total...	12	1,419	16.6	87	9	29	1,617
Middle Atlantic	4	470	...	22	5	9	417
East North Central	3	453	...	33	2	10	648
Other divisions	5	496	...	32	2	10	552
14 metro. areas	8	980	17.2	55	8	19	1,065
Leather goods, total.	113	17,199	20.9	1,882	99	671	36,212
$1,000,000 and Over							
United States	4	5,085	19.4	718	...	239	11,766
$500,000--$999,999							
United States	3	2,433	21.7	231	3	59	4,892
$200,000--$499,999							
United States, total...	15	4,034	18.8	387	12	116	7,456
Middle Atlantic	9	2,246	...	195	10	61	4,014
East North Central	3	811	...	102	...	29	1,913
Other divisions	3	977	...	90	2	26	1,529
14 metro. areas	12	3,205	19.5	311	10	96	6,322
Under $200,000							
United States, total...	91	5,647	23.5	546	84	257	12,098
New England	5	369	...	34	2	11	635
Middle Atlantic	48	2,901	...	236	41	114	5,729
East North Central	13	779	...	103	13	46	1,945
West North Central	5	332	...	32	7	17	629
South Atlantic	3	220	...	21	2	12	464
West South Central	3	257	...	24	4	18	489
Pacific	9	552	...	77	8	26	1,834
Other divisions	5	237	...	19	7	13	373
14 metro. areas, total.	70	4,503	23.9	445	62	190	10,062
New York-Northeastern New Jersey	43	2,629	...	206	36	103	5,065
Chicago, Ill.	6	251	...	17	6	7	335
Los Angeles, Calif.	4	66	...	2	4	2	47
Philadelphia, Pa.	3	229	...	25	4	9	567
Boston, Mass.	3	262	...	23	1	7	425
San Francisco-Oakland, Calif.	3	336	...	67	2	21	1,645
St. Louis, Mo.	3	225	...	22	4	11	423
Other metro. areas	5	505	...	83	5	30	1,555
Oils and fats (inedible), total...	64	170,463	6.4	5,394	33	1,470	99,821
$1,000,000 and Over							
United States, total...	21	162,671	5.9	4,703	11	1,308	87,916
Middle Atlantic	9	24,473	...	465	4	110	9,406
East North Central	7	28,493	...	2,483	4	774	46,801
Other divisions	5	109,705	...	1,755	3	424	31,709
14 metro. areas	16	154,792	5.8	4,428	5	1,240	83,195
OTHER MERCHANT WHOLESALERS--Continued							
Oils and fats (inedible)--Con.							
$500,000--$999,999							
United States	6	3,949	12.6	294	3	53	4,664
$200,000--$499,999							
United States	6	1,683	17.9	182	3	47	3,115
Under $200,000							
United States, total...	31	2,160	22.9	215	16	62	4,126
Middle Atlantic	16	918	...	97	8	25	1,860
East North Central	7	673	...	67	4	21	1,307
South Atlantic	3	199	...	6	3	4	125
Other divisions	5	370	...	45	1	12	834
14 metro. areas	23	1,570	21.7	139	11	37	2,677
Textiles and materials, other than dry goods, total	598	241,745	11.4	14,768	481	5,353	266,642
$5,000,000 and Over							
United States	7	82,964	4.8	2,164	...	472	32,613
$1,000,000--$4,999,999							
United States, total...	35	61,621	9.4	3,183	16	925	53,292
New England	5	8,362	...	568	2	170	9,026
Middle Atlantic	15	27,985	...	1,372	...	411	23,982
East North Central	4	8,958	...	581	3	154	9,548
Pacific	6	7,071	...	377	4	103	5,946
Other divisions	5	9,245	...	285	7	87	4,790
14 metro. areas	27	49,262	9.0	2,529	3	695	42,571
$500,000--$999,999							
United States, total...	41	27,934	17.6	2,720	28	990	50,100
New England	4	2,723	...	133	...	46	2,506
Middle Atlantic	16	11,154	...	1,182	7	380	21,565
East North Central	8	5,604	...	705	9	223	12,382
West South Central	5	3,135	...	330	...	165	5,910
Pacific	3	2,222	...	87	3	18	2,902
Other divisions	5	3,096	...	283	9	158	4,835
14 metro. areas	20	13,664	16.4	1,384	4	359	26,339
$200,000--$499,999							
United States, total...	129	40,489	18.4	3,981	92	1,582	74,402
New England	13	4,273	...	423	5	134	7,469
Middle Atlantic	48	15,278	...	1,287	37	431	23,160
East North Central	15	5,087	...	483	7	168	9,127
West North Central	5	1,636	...	179	6	85	3,374
South Atlantic	12	3,429	...	431	7	242	10,434
West South Central	7	2,135	...	322	5	182	5,832
Pacific	25	7,603	...	745	19	299	13,406
Other divisions	4	1,048	...	111	6	41	1,600
14 metro. areas, total.	87	27,858	16.7	2,381	52	795	43,431
New York-Northeastern New Jersey	34	11,206	...	800	11	215	14,218
Chicago, Ill.	8	2,507	...	213	3	57	3,997
Los Angeles, Calif.	11	3,544	...	306	5	119	5,817
Philadelphia, Pa.	8	2,261	...	222	15	87	3,880
San Francisco-Oakland, Calif.	6	1,825	...	143	4	51	2,700
Other metro. areas	20	6,515	...	697	14	266	12,819
Under $200,000							
United States, total...	386	28,737	18.9	2,720	345	1,384	56,235
New England	38	2,394	...	257	30	127	5,441
Middle Atlantic	179	11,832	...	895	171	368	18,407
East North Central	48	3,810	...	423	31	190	8,182
West North Central	22	2,367	...	301	20	187	7,005
South Atlantic	28	2,286	...	241	27	173	5,027
East South Central	6	537	...	76	5	71	1,681
West South Central	14	830	...	104	12	82	2,098
Mountain	9	358	...	24	8	12	404
Pacific	42	4,323	...	399	41	174	7,990

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS--Continued							
Textiles, etc., other than dry goods--Con.							
Under $200,000--Con.							
14 metro. areas, total.	251	18,732	17.5	1,599	230	684	32,929
New York-Northeastern New Jersey	139	9,317	...	687	131	264	14,445
Chicago, Ill.	25	2,087	...	260	10	95	4,890
Los Angeles, Calif.	20	2,471	...	226	24	97	4,368
Philadelphia, Pa.	15	1,015	...	51	13	21	931
Detroit, Mich.	4	367	...	30	5	13	533
Boston, Mass.	19	1,102	...	124	17	68	2,889
San Francisco-Oakland, Calif.	5	498	...	19	4	6	393
Pittsburgh, Pa.	3	201	...	26	4	19	568
St. Louis, Mo.	6	703	...	94	3	58	2,333
Cleveland, Ohio.	3	256	...	22	6	16	472
Baltimore, Md.	5	164	...	13	4	10	261
Minneapolis-St. Paul, Minn.	4	231	...	...	6	...	...
Other metro. areas	3	320	...	47	3	17	846
Yarns, total	210	144,652	6.9	4,946	127	1,028	87,463
$5,000,000 and Over							
United States, total...	4	32,935	4.1	695	7	95	11,739
Middle Atlantic	4	32,935	...	695	7	95	11,739
14 metro. areas	4	32,935	4.1	695	7	95	11,739
$1,000,000--$4,999,999							
United States, total...	28	64,888	5.4	1,815	11	282	30,755
Middle Atlantic	23	53,851	...	1,475	10	224	26,268
Other divisions	5	11,037	...	340	1	58	4,487
14 metro. areas	24	55,976	6.0	1,713	9	268	29,096
$500,000--$999,999							
United States, total...	30	20,960	9.9	1,095	17	246	19,267
Middle Atlantic	24	17,121	...	982	12	214	17,003
East North Central	3	1,930	...	92	...	23	1,866
Other divisions	3	1,909	...	21	5	9	398
14 metro. areas	24	17,121	10.4	982	12	214	17,003
$200,000--$499,999							
United States, total...	50	16,952	10.9	832	27	192	14,336
New England	7	2,058	...	170	4	38	2,906
Middle Atlantic	40	13,762	...	579	23	128	9,289
Other divisions	3	1,132	...	83	...	26	2,141
14 metro. areas, total.	44	15,039	9.8	667	24	148	10,930
New York-Northeastern New Jersey	37	12,543	...	540	20	116	8,913
Philadelphia, Pa.	3	1,219	...	39	3	12	376
Other metro. areas	4	1,277	...	88	1	20	1,641
Under $200,000							
United States, total...	98	8,917	13.9	509	65	213	11,366
New England	11	1,292	...	68	8	18	1,433
Middle Atlantic	75	6,602	...	391	50	161	8,504
South Atlantic	5	316	...	20	1	14	385
Pacific	3	334	...	13	1	12	450
Other divisions	4	373	...	17	5	8	594
14 metro. areas, total.	83	7,490	13.7	437	56	185	9,825
New York-Northeastern New Jersey	68	6,109	...	372	44	148	8,050
Philadelphia, Pa.	6	479	...	19	5	13	454
Boston, Mass.	3	305	...	16	1	4	277
Other metro. areas	6	597	...	30	6	20	1,044
Kinds of business, n.e.c., total	1,836	730,497	9.7	33,646	1,486	10,266	650,765
$5,000,000 and Over							
United States	18	404,006	2.7	4,481	2	738	71,509
14 metro. areas	18	404,006	2.7	4,481	2	738	71,509
OTHER MERCHANT WHOLESALERS--Continued							
Kinds of business, n.e.c.--Continued							
$1,000,000--$4,999,999							
United States, total...	50	87,405	13.6	6,615	11	1,874	125,086
New England	9	15,211	...	1,116	3	391	19,103
Middle Atlantic	21	37,689	...	2,381	5	606	43,301
East North Central	4	7,976	...	582	...	173	11,571
West South Central	3	6,620	...	980	...	309	18,991
Pacific	7	11,699	...	936	3	208	19,687
Other divisions	6	8,210	...	620	...	187	12,433
14 metro. areas	37	62,514	14.5	4,708	11	1,339	90,310
$500,000--$999,999							
United States, total...	97	67,907	18.2	6,003	58	1,665	127,558
New England	3	2,268	...	166	1	32	2,448
Middle Atlantic	42	29,459	...	2,777	21	705	49,415
East North Central	14	10,451	...	905	17	248	17,897
South Atlantic	7	4,472	...	370	4	95	7,373
East South Central	4	3,093	...	147	2	57	3,063
Pacific	16	11,385	...	913	9	250	19,754
Other divisions	11	6,779	...	725	4	278	27,608
14 metro. areas, total.	62	44,011	19.1	4,072	31	1,009	73,746
New York-Northeastern New Jersey	32	22,996	...	2,316	11	548	40,081
Chicago, Ill.	7	5,233	...	498	1	115	9,588
Los Angeles, Calif.	8	5,675	...	394	3	95	6,888
Philadelphia, Pa.	6	3,864	...	268	9	85	5,592
San Francisco-Oakland, Calif.	3	2,164	...	178	...	49	4,424
Other metro. areas	6	4,079	...	418	7	117	7,173
$200,000--$499,999							
United States, total...	273	84,824	19.1	7,921	226	2,321	145,427
New England	12	3,466	...	353	4	84	5,928
Middle Atlantic	103	31,935	...	2,899	85	794	51,336
East North Central	65	21,857	...	2,076	47	648	41,000
West North Central	16	4,810	...	658	18	190	11,347
South Atlantic	19	5,849	...	411	16	122	6,884
East South Central	12	3,796	...	269	13	109	5,486
West South Central	17	5,120	...	348	17	125	5,969
Mountain	6	1,669	...	138	4	43	2,716
Pacific	23	6,322	...	769	22	206	14,761
14 metro. areas, total.	163	51,136	19.6	4,880	139	1,343	90,202
New York-Northeastern New Jersey	77	23,547	...	2,077	55	538	36,896
Chicago, Ill.	28	9,951	...	1,043	20	280	20,843
Los Angeles, Calif.	12	3,156	...	446	9	127	8,945
Philadelphia, Pa.	14	4,366	...	394	22	127	6,761
Detroit, Mich.	4	1,481	...	205	3	68	3,925
Boston, Mass.	5	1,506	...	152	2	25	2,893
San Francisco-Oakland, Calif.	7	1,995	...	187	12	48	3,346
Pittsburgh, Pa.	4	1,393	...	83	4	41	1,864
Cleveland, Ohio.	4	1,432	...	105	5	30	1,822
Minneapolis-St. Paul, Minn.	5	1,339	...	85	7	33	1,635
Other metro. areas	3	970	...	103	...	26	1,272
Under $200,000							
United States, total...	1,398	86,355	22.4	8,626	1,189	3,668	181,185
New England	63	3,865	...	360	44	175	7,923
Middle Atlantic	568	32,901	...	3,132	445	1,259	63,820
East North Central	235	14,845	...	1,606	206	624	34,590
West North Central	80	4,815	...	533	65	231	10,953
South Atlantic	88	5,177	...	626	70	310	12,984
East South Central	46	3,793	...	257	51	134	5,774
West South Central	87	6,567	...	621	78	324	12,999
Mountain	27	1,831	...	194	22	81	3,769
Pacific	204	12,561	...	1,297	208	530	28,373
14 metro. areas, total.	905	54,362	23.4	5,598	750	2,252	118,134
New York-Northeastern New Jersey	467	26,983	...	2,610	343	1,036	53,998
Chicago, Ill.	78	5,248	...	494	75	208	11,268
Los Angeles, Calif.	102	6,055	...	612	107	270	14,352
Philadelphia, Pa.	32	1,748	...	120	41	56	2,416
Detroit, Mich.	34	1,913	...	202	30	85	4,325
Boston, Mass.	26	1,297	...	104	16	51	2,029
San Francisco-Oakland, Calif.	51	3,261	...	410	73	152	9,060
Pittsburgh, Pa.	12	950	...	139	10	50	2,767
St. Louis, Mo.	24	1,668	...	216	14	83	4,196
Washington, D. C.	9	557	...	92	7	32	1,850
Cleveland, Ohio.	25	1,953	...	300	19	83	6,086
Baltimore, Md.	21	1,300	...	187	20	86	3,538
Minneapolis-St. Paul, Minn.	15	893	...	42	7	29	783
Buffalo, N. Y.	9	536	...	70	8	31	1,526

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

Table 2C.- OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
GROCERIES, CONFECTIONERY, MEATS													
Groceries (general line), not sponsoring cooperative or voluntary groups, total	2,856	3,395,228	8.7	2,376	3,033,177	8.9	2.3	2.4	1.8	1.2	0.9	0.3	1,371
$5,000,000 and over	63	542,060	12.1	60	527,544	11.9	2.8	3.6	2.1	1.8	1.2	0.4	7
$1,000,000--$4,999,999	1,036	1,867,480	8.1	954	1,725,792	8.2	2.2	2.1	1.6	1.2	0.8	0.3	436
Corporate	785	1,465,386	8.6	730	1,360,367	8.7	2.5	2.2	1.7	1.2	0.8	0.3	...
Noncorporate	251	402,094	6.4	224	365,425	6.4	1.4	1.6	1.6	0.9	0.6	0.3	436
$500,000--$999,999	1,002	722,784	8.0	808	584,181	8.0	2.1	1.8	1.8	1.0	0.9	0.4	508
Corporate	612	447,271	8.7	516	378,052	8.7	2.5	2.0	1.8	1.1	0.9	0.4	...
Noncorporate	390	275,513	6.7	292	206,129	6.8	1.4	1.6	1.8	0.8	0.9	0.3	508
$200,000--$499,999	755	262,904	8.4	554	195,660	8.5	2.2	2.0	1.8	0.9	1.2	0.4	420
Corporate	334	121,456	9.6	265	98,183	9.4	3.0	2.1	1.8	1.0	1.1	0.4	...
Noncorporate	421	141,448	7.3	289	97,477	7.6	1.6	2.0	1.8	0.7	1.2	0.3	420
Groceries (general line), voluntary group wholesalers	630	1,633,397	8.3	378	867,858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	111
Confectionery, total	530	254,490	11.6	386	205,683	11.6	3.6	4.3	1.7	0.7	1.0	0.3	343
$1,000,000 and over	28	65,602	10.5	25	62,247	10.2	3.4	4.0	1.2	0.8	0.6	0.2	18
Corporate	18	49,851	11.4	17	(x)	11.5	3.9	4.7	1.3	0.8	0.6	0.2	...
Noncorporate	10	15,751	7.9	8	(x)	5.6	1.6	1.7	0.8	0.7	0.6	0.2	18
$500,000--$999,999	98	66,974	11.3	85	58,226	11.4	3.9	3.6	1.7	0.8	1.1	0.3	69
Corporate	42	28,995	14.7	40	(x)	14.5	6.0	3.9	1.9	1.1	1.2	0.4	...
Noncorporate	56	37,979	8.8	45	(x)	8.7	2.1	3.3	1.6	0.6	0.9	0.2	69
$200,000--$499,999	404	121,914	12.2	276	85,210	12.8	3.4	4.9	2.0	0.6	1.4	0.5	256
Fish, sea foods (fresh), total	519	331,349	15.0	393	274,734	15.3	3.9	2.6	3.5	2.1	2.6	0.6	268
$1,000,000 and over	82	145,558	14.2	75	(x)	14.6	3.4	2.5	3.1	2.2	2.7	0.7	30
Corporate	65	116,953	15.2	60	108,602	15.4	3.4	2.6	3.1	2.4	3.1	0.8	...
Noncorporate	17	28,605	10.0	15	(x)	10.8	2.7	2.1	3.0	1.6	1.1	0.3	30
$500,000--$999,999	131	89,375	14.6	104	71,628	15.4	4.7	2.4	3.5	2.2	2.1	0.5	62
Corporate	78	52,704	16.6	65	44,234	17.6	5.8	2.5	3.6	2.7	2.3	0.7	...
Noncorporate	53	36,671	11.6	39	27,394	11.8	2.8	2.2	3.6	1.4	1.6	0.2	62
$200,000--$499,999	306	96,416	16.9	214	(x)	16.5	4.2	2.9	4.0	1.9	2.9	0.6	176
Corporate	122	39,493	19.2	94	(x)	18.7	6.1	3.1	3.6	2.3	3.1	0.5	...
Noncorporate	184	56,923	15.2	120	38,646	14.8	2.9	2.7	4.5	1.5	2.6	0.6	176
Meats, meat products, total	2,068	1,830,939	7.3	1,476	1,534,927	7.2	2.1	1.6	1.3	0.7	1.2	0.3	1,316
$5,000,000 and over	36	257,810	4.8	34	(x)	4.7	1.5	0.8	0.9	0.4	0.7	0.4	9
Corporate	31	224,738	4.8	29	(x)	4.7	1.5	0.8	1.0	0.4	0.6	0.4	...
Noncorporate	5	33,072	4.9	5	33,072	4.9	1.6	1.0	0.6	0.1	0.8	0.8	9
$1,000,000--$4,999,999	459	848,518	7.2	426	801,590	7.2	2.0	1.6	1.3	0.8	1.2	0.3	304
Corporate	263	512,629	8.2	243	484,644	8.2	2.6	1.7	1.4	0.9	1.3	0.3	...
Noncorporate	196	335,889	5.7	183	316,946	5.7	1.3	1.4	1.2	0.6	1.0	0.2	304
$500,000--$999,999	548	393,608	8.1	393	282,136	8.2	2.3	1.8	1.6	0.6	1.5	0.4	351
Corporate	232	173,534	9.9	173	128,790	9.9	3.1	2.0	1.8	0.8	1.7	0.5	...
Noncorporate	316	220,074	6.6	220	153,346	6.8	1.6	1.7	1.3	0.6	1.3	0.3	351
$200,000--$499,999	1,025	331,003	8.4	623	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	652
Canned foods, total	392	301,105	9.5	287	247,209	9.6	3.1	2.5	1.8	0.7	1.1	0.4	230
$1,000,000 and over	64	155,179	8.0	58	144,299	8.1	2.6	2.2	1.3	0.6	1.0	0.4	26
Corporate	49	134,785	8.3	44	(x)	8.4	2.7	2.3	1.3	0.6	1.0	0.5	...
Noncorporate	15	20,394	5.8	14	(x)	5.9	1.9	1.2	1.7	0.4	0.5	0.2	26
$500,000--$999,999	108	73,719	10.7	77	52,246	11.1	3.5	2.8	2.2	1.0	1.2	0.4	71
Corporate	56	38,794	12.6	42	28,515	13.1	4.7	3.4	2.1	1.2	1.2	0.5	...
Noncorporate	52	34,925	8.6	35	23,731	8.6	2.0	2.0	2.3	0.8	1.2	0.3	71
$200,000--$499,999	220	72,207	11.7	152	50,664	12.4	3.9	3.1	2.4	0.9	1.6	0.5	133
Corporate	87	30,028	13.6	63	21,778	14.2	5.5	3.1	2.6	0.9	1.6	0.5	...
Noncorporate	133	42,179	10.3	89	28,886	11.0	2.5	3.2	2.3	0.9	1.6	0.5	133
Coffee, tea, spices, total	198	553,919	6.9	175	540,966	6.8	1.9	2.4	1.2	0.6	0.4	0.3	71
$5,000,000 and over	26	368,247	3.8	26	368,247	3.8	1.1	1.0	1.0	0.3	0.2	0.2	19
Corporate	20	300,527	4.3	20	300,527	4.3	1.2	1.1	1.2	0.3	0.2	0.3	...
Noncorporate	6	67,720	1.5	6	67,720	1.5	1.0	0.3	0.1	(z)	(z)	0.1	19
$1,000,000--$4,999,999	56	133,463	11.2	54	(x)	11.6	3.1	4.9	1.4	1.1	0.8	0.3	15
$500,000--$999,999	38	28,649	16.6	33	24,839	16.2	4.3	5.5	2.5	1.9	1.5	0.5	10
Corporate	30	22,895	18.0	27	(x)	17.0	4.6	6.1	2.2	2.1	1.6	0.4	...
Noncorporate	8	5,754	11.1	6	(x)	12.7	3.2	2.7	3.8	1.0	1.1	0.9	10
$200,000--$499,999	78	23,560	19.4	62	(x)	21.0	6.2	7.3	2.7	2.3	1.9	0.6	27
Dried fruits, nuts	52	54,944	9.7	37	43,983	9.4	2.8	2.1	0.9	2.2	1.0	0.4	32
Flour, total	131	102,244	8.0	105	90,064	7.7	2.3	2.2	1.6	0.6	0.6	0.4	76
$1,000,000 and over	33	57,331	7.6	31	(x)	6.8	2.3	2.3	1.2	0.4	0.4	0.2	17
Corporate	21	34,124	9.6	20	(x)	8.4	2.9	3.0	1.3	0.5	0.4	0.3	...
Noncorporate	12	23,207	4.5	11	(x)	4.3	1.4	1.0	1.1	0.4	0.3	0.1	17
$500,000--$999,999	37	26,226	8.4	31	21,852	8.8	2.0	2.0	2.1	0.8	0.9	1.0	25
Corporate	16	12,009	11.4	14	(x)	12.1	2.9	2.8	2.1	1.3	1.2	1.8	...
Noncorporate	21	14,217	5.8	17	(x)	5.8	1.3	1.4	2.0	0.4	0.5	0.2	25
$200,000--$499,999	61	16,687	8.9	43	(x)	9.5	3.0	2.2	2.1	0.8	0.9	0.5	34

See footnotes at end of table.

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
GROCERIES, CONFECTIONERY, MEATS--Continued													
Frosted, frozen foods, total	247	218,494	13.9	208	196,188	13.9	3.6	3.6	2.9	1.8	1.3	0.7	84
$5,000,000 and over	6	36,321	10.4	6	36,321	10.4	2.8	3.2	1.8	0.8	0.8	1.0	...
$1,000,000--$4,999,999	53	97,369	13.9	49	90,603	13.9	3.9	3.3	2.9	2.0	1.2	0.6	13
Corporate	47	86,644	14.2	43	79,878	14.2	3.9	3.5	2.9	2.0	1.3	0.6	...
Noncorporate	6	10,725	11.6	6	10,725	11.6	2.7	2.3	2.9	2.3	0.7	0.7	13
$500,000--$999,999	65	45,336	14.0	53	37,186	14.3	3.9	3.7	3.0	1.9	1.2	0.6	17
Corporate	49	33,804	15.0	40	27,752	15.4	4.3	3.9	3.3	2.0	1.3	0.6	...
Noncorporate	16	11,532	11.1	13	9,434	11.2	2.5	3.3	2.1	1.6	1.2	0.5	17
$200,000--$499,999	123	39,468	17.1	100	32,078	17.6	3.8	4.5	3.9	2.1	2.4	0.9	54
Corporate	70	21,743	18.9	59	18,203	19.7	5.0	4.3	4.2	2.5	2.8	0.9	...
Noncorporate	53	17,725	14.8	41	13,875	14.9	2.4	4.6	3.4	1.5	2.0	1.0	54
Miscellaneous grocery specialties, total	1,010	960,493	9.0	773	830,666	8.6	2.3	2.7	1.7	0.7	0.8	0.4	509
$5,000,000 and over	18	276,510	3.2	18	276,510	3.2	1.1	0.7	0.9	0.2	0.1	0.2	10
$1,000,000--$4,999,999	180	318,174	10.1	161	281,082	9.9	2.5	3.5	1.9	0.9	0.7	0.4	59
Corporate	135	239,736	10.5	118	(x)	10.4	2.7	3.7	2.0	0.9	0.7	0.4	...
Noncorporate	45	78,438	8.5	43	(x)	8.5	2.2	2.4	1.7	0.9	0.8	0.5	59
$500,000--$999,999	276	192,838	11.6	214	149,582	12.2	3.3	3.9	2.3	0.9	1.3	0.5	150
Corporate	159	113,768	13.7	120	85,463	14.2	4.0	4.8	2.5	1.0	1.4	0.5	...
Noncorporate	117	79,070	8.8	94	64,119	9.4	2.3	2.7	2.1	0.7	1.1	0.5	150
$200,000--$499,999	536	172,971	13.5	380	123,492	13.8	3.5	4.7	2.5	1.0	1.6	0.5	290
Corporate	236	78,132	16.1	168	55,145	16.3	5.0	5.5	2.4	1.2	1.7	0.5	...
Noncorporate	300	94,839	11.4	212	68,347	11.7	2.4	3.9	2.6	0.9	1.4	0.5	290
FARM PRODUCTS (EDIBLE)													
Dairy, poultry products, total	3,322	3,915,092	12.8	2,270	3,244,187	12.6	2.4	2.5	3.9	1.2	2.2	0.4	1,557
$5,000,000 and over	129	1,155,540	10.5	120	1,091,798	10.2	2.0	1.9	3.5	1.0	1.5	0.3	44
$1,000,000--$4,999,999	830	1,689,096	13.7	727	1,480,743	13.5	2.5	2.7	4.2	1.3	2.3	0.5	315
Corporate	610	1,305,602	15.1	532	1,141,819	15.0	2.8	3.0	4.7	1.4	2.5	0.6	...
Noncorporate	220	383,494	8.8	195	338,924	8.5	1.6	1.7	2.4	1.0	1.6	0.2	315
$500,000--$999,999	829	582,652	14.3	551	387,185	(v)	(v)	(v)	(v)	(v)	(v)	(v)	425
$200,000--$499,999	1,534	487,804	13.7	872	284,461	(v)	(v)	(v)	(v)	(v)	(v)	(v)	773
Fruits, vegetables (fresh), total	3,334	2,868,240	9.6	2,412	2,385,495	9.6	2.3	2.1	2.6	1.2	1.1	0.3	2,455
$5,000,000 and over	44	370,939	5.9	42	(x)	5.8	1.4	2.0	0.6	1.1	0.5	0.2	19
Corporate	37	328,905	6.3	36	(x)	6.2	1.4	2.3	0.6	1.2	0.5	0.2	...
Noncorporate	7	42,034	2.8	6	(x)	2.7	0.9	0.9	0.3	0.1	0.3	0.2	19
$1,000,000--$4,999,999	709	1,336,916	9.5	633	1,212,824	9.5	2.4	2.0	2.6	1.3	0.9	0.3	561
Corporate	405	798,638	10.0	364	733,470	10.0	2.8	2.2	2.4	1.4	0.9	0.3	...
Noncorporate	304	538,278	8.6	269	479,354	8.7	1.8	1.8	2.7	1.2	0.9	0.3	561
$500,000--$999,999	890	619,748	10.8	673	469,240	11.1	2.5	2.2	3.3	1.3	1.4	0.4	706
Corporate	336	243,728	12.6	271	197,025	12.8	3.5	2.5	3.3	1.6	1.5	0.4	...
Noncorporate	554	376,020	9.7	402	272,215	9.9	1.9	2.0	3.3	1.1	1.3	0.3	706
$200,000--$499,999	1,691	540,637	11.2	1,064	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1,169
BEER, WINES, DISTILLED SPIRITS													
Beer, ale, total	2,308	1,232,453	13.9	1,821	1,018,062	13.8	3.1	3.5	4.4	0.9	1.5	0.4	1,398
$1,000,000 and over	234	394,920	12.6	214	362,790	12.9	3.0	3.4	4.3	1.0	1.0	0.2	123
Corporate	143	258,046	12.7	133	233,161	14.0	3.5	3.9	4.2	1.1	1.0	0.3	...
Noncorporate	86	136,874	10.9	81	129,629	10.8	2.2	2.6	4.1	0.9	0.9	0.1	123
$500,000--$999,999	535	363,972	14.2	424	285,668	14.0	3.2	3.6	4.5	0.8	1.5	0.4	310
Corporate	256	175,492	16.0	211	142,373	15.7	4.3	3.9	4.5	1.0	1.5	0.5	...
Noncorporate	279	188,480	12.6	213	143,295	12.3	2.1	3.4	4.2	0.7	1.5	0.4	310
$200,000--$499,999	1,539	473,561	14.6	1,183	369,604	14.7	3.0	3.6	4.8	0.8	2.0	0.5	965
Corporate	444	142,797	16.8	349	114,256	16.5	4.6	4.0	4.6	0.9	1.9	0.5	...
Noncorporate	1,095	330,764	13.7	834	255,348	13.9	2.4	3.4	4.8	0.7	2.1	0.5	965
Wines, distilled spirits, total	1,135	2,363,556	9.2	997	2,249,109	9.1	2.7	3.7	1.0	0.6	0.7	0.4	315
$5,000,000 and over	98	900,233	8.0	98	900,233	8.0	2.3	3.6	0.8	0.5	0.5	0.3	8
Corporate	93	865,732	8.1	93	865,732	8.1	2.3	3.7	0.8	0.5	0.5	0.3	...
Noncorporate	5	34,501	4.3	5	34,501	4.3	1.0	1.8	0.8	0.5	0.2	(z)	8
$1,000,000--$4,999,999	551	1,198,717	9.2	521	1,138,057	9.3	2.8	3.7	1.1	0.6	0.7	0.4	148
Corporate	454	1,011,493	9.7	440	980,531	9.7	3.0	3.8	1.2	0.6	0.7	0.4	...
Noncorporate	97	187,224	6.8	81	157,526	6.9	1.6	2.7	0.8	0.6	0.8	0.4	148
$500,000--$999,999	256	187,467	11.9	210	154,500	12.1	3.6	4.2	1.6	0.9	1.2	0.6	71
Corporate	184	136,671	12.5	159	118,360	12.5	3.9	4.4	1.5	0.9	1.2	0.6	...
Noncorporate	72	50,796	10.4	51	36,140	10.8	2.4	4.0	1.8	0.8	1.3	0.5	71
$200,000--$499,999	230	77,139	15.0	168	56,319	15.6	4.8	4.8	2.3	1.1	1.9	0.7	88
Corporate	128	43,614	15.8	98	33,684	16.6	5.6	5.0	2.1	1.3	2.0	0.6	...
Noncorporate	102	33,525	13.9	70	22,635	14.2	3.8	4.5	2.6	0.7	1.8	0.8	88

See footnotes at end of table.

Table 2C.- OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
DRUGS, CHEMICALS, ALLIED PRODUCTS													
Drugs (general line), total	302	848,769	11.9	278	807,037	11.9	4.3	2.9	1.0	2.5	0.8	0.4	30
$5,000,000 and over	42	312,072	12.0	40	(x)	11.9	4.3	2.7	1.0	2.8	0.6	0.5	...
Corporate	42	312,072	12.0	40	(x)	11.9	4.3	2.7	1.0	2.8	0.6	0.5	...
Noncorporate	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000--$4,999,999	211	504,327	11.8	202	482,379	11.9	4.5	2.9	1.0	2.4	0.8	0.3	25
Corporate	201	484,474	11.8	192	462,526	11.9	4.5	3.0	0.9	2.4	0.8	0.3	...
Noncorporate	10	19,853	10.8	10	19,853	10.8	2.9	2.7	1.6	2.5	1.0	0.1	25
$500,000--$999,999	37	28,257	12.1	29	21,649	12.9	5.0	2.8	1.6	1.7	1.4	0.4	3
$200,000--$499,999	12	4,113	11.5	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
Proprietary medicines, toiletries, total	194	169,503	30.4	147	143,372	32.0	6.9	18.5	2.7	0.8	1.6	1.5	56
$5,000,000 and over	4	36,119	34.9	4	36,119	34.9	4.0	27.4	2.2	0.1	0.8	0.4	...
$1,000,000--$4,999,999	32	66,363	34.5	28	56,697	36.1	8.1	19.0	3.3	1.0	1.9	2.8	6
Corporate	29	61,614	36.1	25	51,948	38.1	8.6	19.9	3.6	1.0	1.9	3.1	...
Noncorporate	3	4,749	14.3	3	4,749	14.3	2.6	7.3	0.9	0.7	2.6	0.2	6
$500,000--$999,999	46	31,617	23.9	38	26,368	26.4	7.8	13.4	2.1	0.8	1.7	0.6	13
$200,000--$499,999	112	35,404	24.0	77	24,188	(v)	(v)	(v)	(v)	(v)	(v)	(v)	37
Retailer-cooperatives--specialty lines	13	6,282	9.2	9	3,949	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Drug sundries, total	249	221,958	18.0	201	202,051	18.2	4.7	8.0	3.4	0.6	0.9	0.6	144
$1,000,000 and over	26	133,143	17.7	24	(x)	17.8	3.5	8.8	3.9	0.4	0.5	0.7	...
Corporate	21	119,636	17.8	19	(x)	17.9	3.5	8.6	4.2	0.4	0.4	0.8	...
Noncorporate	5	13,507	16.9	5	13,507	16.9	3.1	11.3	1.2	0.1	0.8	0.4	...
$500,000--$999,999	51	35,361	20.7	42	(x)	22.1	7.9	8.2	2.8	1.2	1.4	0.6	19
Corporate	35	23,855	24.6	28	(x)	27.1	9.7	10.7	3.0	1.5	1.6	0.6	...
Noncorporate	16	11,506	12.6	14	(x)	12.8	4.6	3.5	2.4	0.8	1.0	0.5	19
$200,000--$499,999	172	53,454	17.0	135	42,293	16.8	6.3	5.2	2.3	0.8	1.7	0.5	117
Corporate	88	27,937	21.9	71	22,486	21.0	8.7	6.2	2.8	0.9	1.8	0.6	...
Noncorporate	84	25,517	11.7	64	19,807	11.9	3.6	4.0	1.8	0.6	1.5	0.4	117
Industrial chemicals, total	404	499,051	13.7	340	459,971	13.8	5.4	4.6	1.4	1.0	1.1	0.3	78
$5,000,000 and over	17	154,748	9.3	17	154,748	9.3	4.6	2.4	1.1	0.6	0.5	0.1	3
$1,000,000--$4,999,999	106	213,968	14.3	100	199,640	14.7	5.2	5.2	1.4	1.1	1.4	0.4	17
Corporate	99	200,556	14.4	93	186,228	14.9	5.3	5.2	1.4	1.2	1.4	0.4	...
Noncorporate	7	13,412	12.5	7	13,412	12.5	2.8	6.6	1.4	0.4	0.8	0.5	17
$500,000--$999,999	107	74,833	18.5	91	62,902	18.6	6.5	7.3	1.9	1.2	1.2	0.5	8
$200,000--$499,999	174	55,502	17.4	132	42,681	18.3	6.8	5.8	2.2	1.3	1.7	0.5	50
Corporate	124	41,200	18.7	93	31,292	19.5	7.5	6.0	2.2	1.5	1.8	0.5	...
Noncorporate	50	14,302	13.9	39	11,389	15.0	4.8	5.3	2.2	0.7	1.5	0.5	50
Paints, varnishes, total	315	150,240	22.3	262	126,535	22.1	8.3	7.2	1.9	1.6	2.2	0.9	67
$1,000,000 and over	25	39,979	20.0	21	32,346	18.4	6.6	7.3	1.1	1.6	1.3	0.5	...
Corporate	25	39,979	20.0	21	32,346	18.4	6.6	7.3	1.1	1.6	1.3	0.5	...
Noncorporate	...	...	...	...	...	...	...	...	...	...	...	...	...
$500,000--$999,999	64	42,731	22.9	55	37,154	23.1	8.7	7.3	2.1	2.1	2.0	0.9	7
$200,000--$499,999	226	67,530	23.2	186	57,035	23.5	8.9	7.0	2.3	1.3	2.9	1.1	60
Corporate	171	52,255	25.0	143	44,907	25.0	10.0	7.2	2.2	1.5	3.0	1.1	...
Noncorporate	55	15,275	17.4	43	12,128	18.0	5.1	5.9	2.6	0.7	2.6	1.1	60
TOBACCO													
Tobacco and products (exc. leaf), total	2,228	2,420,672	5.1	1,692	2,053,939	5.2	1.5	1.8	0.8	0.4	0.5	0.2	1,388
$5,000,000 and over	50	378,630	5.2	46	353,700	5.3	1.5	1.9	0.8	0.6	0.3	0.2	7
Corporate	43	329,893	5.5	40	(x)	5.5	1.6	1.9	0.8	0.6	0.4	0.2	...
Noncorporate	7	48,737	3.3	6	(x)	3.7	0.6	2.0	0.5	0.3	0.2	0.1	7
$1,000,000--$4,999,999	681	1,285,178	4.9	617	1,161,754	5.0	1.4	1.7	0.8	0.4	0.5	0.2	454
Corporate	380	757,618	5.7	355	701,898	5.7	1.8	1.8	0.9	0.4	0.6	0.2	...
Noncorporate	301	527,560	3.8	262	459,856	3.9	0.9	1.5	0.7	0.3	0.4	0.1	454
$500,000--$999,999	688	487,449	5.4	508	361,772	5.4	1.5	1.9	0.8	0.4	0.6	0.2	404
$200,000--$499,999	809	269,415	5.5	521	176,713	(v)	(v)	(v)	(v)	(v)	(v)	(v)	523
DRY GOODS, APPAREL													
Clothing, furnishings (general line), total	202	145,649	12.9	170	121,114	13.2	5.0	4.5	1.4	0.4	1.5	0.4	152
$1,000,000 and over	35	74,602	12.4	30	60,084	12.7	4.3	4.9	1.6	0.3	1.2	0.4	29
Corporate	25	60,069	12.1	20	45,551	12.3	4.7	5.1	0.9	0.2	0.9	0.5	...
Noncorporate	10	14,533	13.7	10	14,533	13.7	3.0	4.0	3.8	0.6	2.1	0.2	29
$500,000--$999,999	53	35,397	13.4	49	32,767	13.2	5.2	4.2	1.1	0.6	1.7	0.4	33
Corporate	33	22,280	13.6	32	(x)	13.4	5.6	4.0	1.1	0.6	1.7	0.4	...
Noncorporate	20	13,117	12.9	17	(x)	12.7	4.4	4.6	1.1	0.4	1.8	0.4	33
$200,000--$499,999	114	35,650	13.5	91	28,263	14.4	5.8	4.4	1.4	0.5	1.9	0.4	90
Corporate	52	16,286	17.3	44	13,360	18.5	8.0	5.4	1.7	0.7	2.2	0.5	...
Noncorporate	62	19,364	10.4	47	14,903	10.7	3.9	3.5	1.0	0.3	1.6	0.4	90

See footnotes at end of table.

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
DRY GOODS, APPAREL--Continued													
Men's, boys' clothing, furnishings, total	458	319,293	14.1	366	279,330	14.1	5.7	4.9	1.1	0.4	1.4	0.6	243
$1,000,000 and over	65	156,783	13.0	61	150,138	13.1	5.4	5.0	0.9	0.4	0.8	0.6	14
Corporate	59	146,384	13.2	55	139,739	13.3	5.5	5.1	0.9	0.4	0.8	0.6	...
Noncorporate	6	10,399	9.8	6	10,399	9.8	3.3	3.6	1.0	0.4	1.0	0.5	14
$500,000--$999,999	102	70,570	15.0	81	56,707	15.0	6.5	4.8	1.1	0.5	1.5	0.6	44
Corporate	69	48,177	16.2	58	40,612	16.1	7.1	5.0	1.1	0.5	1.6	0.8	...
Noncorporate	33	22,393	12.3	23	16,095	12.3	4.3	4.5	1.2	0.6	1.5	0.2	44
$200,000--$499,999	291	92,540	15.3	224	72,485	15.6	6.1	4.9	1.4	0.3	2.3	0.6	185
Corporate	144	47,007	18.5	114	37,633	18.9	8.5	5.6	1.3	0.3	2.6	0.6	...
Noncorporate	147	45,533	12.1	110	34,852	12.1	3.7	4.2	1.4	0.3	2.0	0.5	185
Women's,children's clothing, furnishings, total	531	348,671	14.9	457	315,162	15.0	5.8	5.2	1.7	0.2	1.5	0.6	344
$1,000,000 and over	76	156,475	14.4	71	150,960	14.3	4.9	5.5	2.1	0.1	1.2	0.5	27
Corporate	63	133,073	14.0	60	(x)	13.8	4.9	5.3	1.8	0.2	1.2	0.4	...
Noncorporate	13	23,402	16.4	11	(x)	17.2	5.1	5.4	3.7	(z)	1.4	1.6	27
$500,000--$999,999	121	83,393	15.3	105	71,943	15.4	6.1	5.2	1.4	0.3	1.6	0.8	86
Corporate	77	53,683	17.2	63	(x)	17.6	7.8	5.5	1.4	0.3	1.8	0.8	...
Noncorporate	44	29,710	11.9	42	(x)	12.0	3.6	4.7	1.3	0.2	1.5	0.7	86
$200,000--$499,999	334	108,803	15.4	281	92,259	15.6	6.7	4.9	1.4	0.1	1.9	0.6	231
Corporate	178	61,141	17.0	155	53,129	17.4	8.0	5.3	1.4	(z)	1.9	0.8	...
Noncorporate	156	47,662	13.3	126	39,130	13.3	5.1	4.3	1.4	0.2	1.9	0.4	231
Furs (dressed), fur clothing, total	191	123,903	10.0	163	111,913	9.9	4.4	2.2	0.7	0.1	1.3	1.2	127
$1,000,000 and over	32	57,903	7.9	31	(x)	7.8	3.2	1.8	0.4	0.2	0.9	1.3	18
Corporate	24	47,570	8.0	23	(x)	7.9	3.3	1.8	0.4	0.2	0.9	1.3	...
Noncorporate	8	10,333	7.4	8	10,333	7.4	2.8	1.6	0.5	(z)	0.9	1.6	18
$500,000--$999,999	44	30,779	11.2	38	(x)	11.1	5.6	2.4	0.6	(z)	1.4	1.1	25
Corporate	26	18,472	12.6	25	(x)	12.9	7.1	2.5	0.7	(z)	1.4	1.2	...
Noncorporate	18	12,307	9.1	13	(x)	7.4	2.5	2.3	0.5	(z)	1.3	0.8	25
$200,000--$499,999	115	35,221	12.4	94	29,381	13.0	6.2	2.7	1.2	(z)	2.0	0.9	84
Corporate	53	17,130	15.2	42	13,790	16.2	7.7	3.7	1.8	(z)	2.3	0.7	...
Noncorporate	62	18,091	9.8	52	15,591	10.1	4.7	1.8	0.8	(z)	1.7	1.1	84
Millinery, millinery supplies, total.	140	77,687	17.0	121	69,895	16.8	6.9	5.7	1.7	0.2	1.6	0.7	93
$1,000,000 and over	9	24,641	13.0	9	24,641	13.0	5.4	4.6	1.0	0.3	0.7	1.0	1
$500,000--$999,999	30	21,366	17.1	27	18,561	17.0	6.7	5.4	2.5	0.2	1.8	0.4	23
Corporate	19	13,671	19.2	17	(x)	20.2	8.9	6.4	2.7	0.1	1.7	0.4	...
Noncorporate	11	7,695	12.0	10	(x)	11.6	3.5	3.8	2.0	0.2	1.9	0.2	23
$200,000--$499,999	101	31,680	20.1	85	26,693	20.2	8.2	7.0	1.8	0.1	2.4	0.7	69
Corporate	56	17,820	23.4	46	14,565	23.3	10.8	7.6	1.6	0.2	2.3	0.8	...
Noncorporate	45	13,860	16.0	39	12,128	16.4	5.0	6.5	1.9	(z)	2.5	0.5	69
Shoes, other footwear, total	292	219,647	13.4	253	202,483	13.3	5.0	4.8	1.2	0.5	1.2	0.6	156
$1,000,000 and over	59	115,697	12.9	57	(x)	12.9	4.5	5.1	1.1	0.6	0.9	0.7	17
Corporate	50	103,916	13.2	49	(x)	13.0	4.4	5.2	1.1	0.6	1.0	0.7	...
Noncorporate	9	11,781	11.5	8	(x)	12.1	4.7	4.2	1.2	0.5	0.5	1.0	17
$500,000--$999,999	82	56,020	14.5	73	49,027	14.0	5.2	4.8	1.4	0.6	1.4	0.6	55
Corporate	52	35,869	16.5	47	31,840	15.9	6.7	5.2	1.4	0.5	1.5	0.6	...
Noncorporate	30	20,151	11.0	26	17,187	10.7	3.0	4.1	1.3	0.6	1.2	0.5	55
$200,000--$499,999	151	47,930	13.4	123	(x)	13.7	6.0	3.8	1.5	0.4	1.5	0.5	84
Corporate	84	26,904	15.4	70	23,040	15.4	7.7	3.9	1.5	0.2	1.6	0.5	...
Noncorporate	67	21,026	10.9	53	(x)	11.4	3.2	3.9	1.6	0.7	1.5	0.5	84
Work clothing, total	71	32,007	10.5	60	28,017	10.6	4.2	2.7	1.1	0.9	1.2	0.5	60
$1,000,000 and over	5	7,961	8.8	5	7,961	8.8	4.3	1.6	0.7	1.3	0.4	0.5	3
$500,000--$999,999	13	7,703	8.4	11	(x)	8.6	3.0	2.1	1.3	0.6	1.2	0.4	18
$200,000--$499,999	53	16,343	12.4	44	(x)	12.7	4.9	3.6	1.2	0.7	1.7	0.6	39
Corporate	25	7,864	13.7	20	(x)	13.4	6.1	3.6	1.2	0.3	1.6	0.6	...
Noncorporate	28	8,479	11.2	24	7,067	12.0	3.6	3.7	1.1	1.2	1.8	0.6	39
Dry goods (general line), total	162	445,716	13.1	142	421,424	13.0	4.0	4.9	1.4	0.5	1.0	1.2	37
$5,000,000 and over	16	218,253	12.0	15	(x)	11.9	3.0	4.6	1.3	0.6	0.8	1.6	...
$1,000,000--$4,999,999	91	192,015	14.5	85	180,988	14.4	4.9	5.9	1.4	0.5	1.0	0.7	13
Corporate	81	175,769	14.7	75	164,742	14.7	4.9	6.2	1.4	0.5	1.0	0.7	...
Noncorporate	10	16,246	11.6	10	16,246	11.6	4.9	4.2	1.0	0.2	0.9	0.4	13
$500,000--$999,999	43	30,871	12.0	34	24,299	12.4	4.9	3.8	1.1	0.3	1.7	0.6	20
$200,000--$499,999	12	4,577	12.8	8	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4
Hosiery, underwear, total	245	160,107	10.4	210	144,787	10.6	4.7	3.4	0.9	0.2	1.0	0.4	175
$1,000,000 and over	43	76,231	9.6	40	72,719	9.7	4.3	3.4	0.9	0.2	0.6	0.3	33
Corporate	30	54,492	11.1	27	50,980	11.4	5.0	4.1	1.1	0.2	0.6	0.4	...
Noncorporate	13	21,739	5.6	13	21,739	5.6	2.2	1.8	0.6	0.1	0.7	0.2	33
$500,000--$999,999	55	35,597	11.5	48	31,268	11.4	4.4	3.9	0.8	0.3	1.4	0.6	37
Corporate	26	16,741	13.5	23	14,898	13.1	6.0	4.4	0.6	0.2	1.6	0.3	...
Noncorporate	29	18,856	9.7	25	16,370	9.8	3.1	3.4	1.0	0.3	1.1	0.9	37
$200,000--$499,999	147	48,279	11.0	122	40,800	11.5	5.4	3.0	0.9	0.4	1.4	0.4	105
Corporate	65	21,750	13.9	57	18,983	14.3	7.8	3.3	1.0	0.4	1.4	0.4	...
Noncorporate	82	26,529	8.5	65	21,817	9.1	3.6	2.6	0.8	0.4	1.4	0.3	105

See footnotes at end of table.

Table 2C.- OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
DRY GOODS, APPAREL--Continued													
Piece goods (jobbers), total	884	814,611	9.9	776	761,055	9.9	4.4	3.2	0.8	0.1	0.9	0.5	485
$5,000,000 and over	8	176,515	6.4	8	176,515	6.4	1.5	3.6	0.5	(z)	0.5	0.3	4
$1,000,000--$4,999,999	159	312,311	9.6	150	299,856	9.6	4.4	2.9	0.8	0.2	0.8	0.5	59
Corporate	127	259,602	10.2	122	252,448	10.2	4.8	3.1	0.8	0.2	0.8	0.5	...
Noncorporate	32	52,709	6.6	28	47,408	6.4	2.5	2.0	0.7	(z)	0.6	0.6	59
$500,000--$999,999	243	172,178	11.5	217	153,999	11.7	5.6	3.4	0.9	0.1	1.2	0.5	149
Corporate	156	111,962	13.5	137	98,874	13.9	7.1	3.9	1.0	0.1	1.2	0.6	...
Noncorporate	87	60,216	7.7	80	55,125	7.6	2.8	2.6	0.7	(z)	1.1	0.4	149
$200,000--$499,999	474	153,607	13.0	401	130,685	13.1	6.5	3.4	1.1	0.1	1.5	0.5	273
Corporate	268	88,001	15.6	233	76,556	15.6	8.5	3.8	1.1	0.1	1.6	0.5	...
Noncorporate	206	65,606	9.6	168	54,129	9.5	3.6	2.8	1.1	0.1	1.5	0.4	273
Other dry goods, notions, total	714	493,821	16.2	613	453,884	16.2	6.5	5.9	1.7	0.2	1.3	0.6	470
$5,000,000 and over	7	67,231	18.2	7	67,231	18.2	7.1	6.7	2.5	0.1	1.0	0.8	...
$1,000,000--$4,999,999	108	181,147	15.5	106	(x)	15.3	5.8	6.1	1.4	0.4	1.0	0.6	74
Corporate	82	145,188	16.2	81	(x)	15.9	6.3	6.2	1.4	0.4	1.0	0.6	...
Noncorporate	26	35,959	12.8	25	(x)	12.9	4.3	5.3	1.4	0.3	1.0	0.6	74
$500,000--$999,999	157	104,601	16.5	138	(x)	16.9	7.2	5.6	1.8	0.1	1.6	0.6	69
Corporate	113	75,811	16.7	101	67,695	17.9	8.2	5.6	1.8	0.1	1.6	0.6	...
Noncorporate	44	28,790	14.0	37	(x)	14.2	4.6	5.4	1.8	0.2	1.7	0.5	69
$200,000--$499,999	442	140,842	15.8	362	116,178	16.0	6.7	5.4	1.6	0.2	1.7	0.4	327
Corporate	211	70,061	18.8	175	58,385	18.8	8.6	6.0	1.9	0.2	1.7	0.4	...
Noncorporate	231	70,781	12.8	187	57,793	13.1	4.4	4.9	1.4	0.3	1.7	0.4	327
Piece goods, converters, total	870	1,736,093	8.8	763	1,634,420	8.8	4.2	2.9	0.5	0.1	0.6	0.5	293
$5,000,000 and over	70	822,549	7.6	69	(x)	7.6	3.7	2.6	0.3	0.1	0.4	0.5	12
Corporate	65	788,047	7.6	64	(x)	7.6	3.7	2.6	0.3	0.1	0.4	0.5	...
Noncorporate	5	34,502	7.4	5	34,502	7.4	3.8	2.4	0.2	(z)	0.3	0.7	12
$1,000,000--$4,999,999	311	664,609	9.6	290	621,125	9.6	4.3	3.3	0.6	0.1	0.7	0.6	111
Corporate	262	571,604	10.1	245	536,092	10.0	4.6	3.5	0.6	0.1	0.6	0.6	...
Noncorporate	49	93,005	6.4	45	85,033	6.8	2.6	2.4	0.5	(z)	0.8	0.5	111
$500,000--$999,999	219	157,538	10.4	179	130,160	10.7	5.6	3.0	0.7	(z)	0.9	0.5	66
Corporate	169	122,765	11.1	142	103,691	11.4	6.3	3.1	0.6	(z)	0.9	0.5	...
Noncorporate	50	34,773	7.8	37	26,469	8.0	3.3	2.6	0.8	(z)	0.8	0.5	66
$200,000--$499,999	270	91,397	12.0	225	(x)	12.2	6.8	2.8	0.8	(z)	1.1	0.7	104
Corporate	193	65,862	13.1	159	55,117	13.4	8.0	2.9	0.7	(z)	1.1	0.7	...
Noncorporate	77	25,535	9.0	66	(x)	9.2	4.2	2.5	0.9	0.1	1.0	0.5	104
FURNITURE, HOME FURNISHINGS													
Household furniture, total	248	213,982	15.6	191	183,855	15.8	6.1	5.4	1.6	0.9	1.4	0.4	81
$1,000,000 and over	51	129,171	14.6	45	118,794	14.7	5.4	5.6	1.5	1.0	0.9	0.3	8
$500,000--$999,999	59	41,104	16.5	48	33,853	16.7	6.8	4.9	1.6	0.8	2.0	0.6	21
Corporate	47	32,616	17.2	39	27,244	17.4	7.0	5.1	1.7	0.8	2.1	0.7	...
Noncorporate	12	8,488	14.2	9	6,609	14.0	5.4	4.1	1.3	1.1	1.6	0.5	21
$200,000--$499,999	138	43,707	18.0	98	31,208	18.8	7.7	5.0	1.8	0.8	2.7	0.8	52
Corporate	89	29,160	20.5	65	21,380	21.2	9.4	5.3	1.8	0.9	2.9	0.9	...
Noncorporate	49	14,547	13.1	33	9,828	13.7	3.9	4.5	1.8	0.8	2.2	0.5	52
Office furniture	190	100,752	26.0	119	63,824	(v)	(v)	(v)	(v)	(v)	(v)	(v)	57
China, glassware, crockery, total	144	89,652	20.8	119	79,884	20.8	8.3	7.2	1.8	1.0	1.8	0.7	69
$1,000,000 and over	29	42,391	18.8	29	42,391	18.8	8.2	6.8	1.0	1.1	1.1	0.6	4
$500,000--$999,999	30	20,199	21.0	23	15,769	21.5	7.3	7.9	2.6	1.1	2.1	0.5	19
Corporate	20	14,016	22.6	16	11,542	22.4	7.5	8.4	2.5	1.2	2.2	0.6	...
Noncorporate	10	6,183	17.5	7	4,227	19.0	6.8	6.7	2.8	0.9	1.6	0.2	19
$200,000--$499,999	85	27,062	23.7	67	21,724	24.3	9.1	7.4	3.0	0.8	3.1	0.9	46
Corporate	51	16,689	26.5	42	14,101	27.0	11.3	8.2	2.9	0.6	2.9	1.1	...
Noncorporate	34	10,373	19.2	25	7,623	19.3	4.8	6.1	3.3	1.1	3.3	0.7	46
Floor coverings, total	351	388,345	11.5	303	364,764	11.5	4.2	3.6	0.9	1.2	1.1	0.5	98
$5,000,000 and over	13	96,162	10.2	13	96,162	10.2	3.7	2.9	0.6	1.6	1.1	0.3	...
$1,000,000--$4,999,999	91	175,688	11.2	88	171,227	11.2	3.9	3.6	1.0	1.1	1.0	0.6	13
Corporate	82	162,805	11.5	80	(x)	11.5	4.0	3.7	1.0	1.2	1.0	0.6	...
Noncorporate	9	12,883	7.7	8	(x)	7.3	2.6	1.9	0.3	0.7	1.1	0.7	13
$500,000--$999,999	95	67,707	12.8	83	59,250	13.1	4.4	4.5	1.2	0.8	1.4	0.8	28
Corporate	75	54,171	12.9	66	47,652	13.2	4.9	4.5	1.2	0.8	1.4	0.4	...
Noncorporate	20	13,536	12.4	17	11,598	12.8	3.1	4.2	1.3	0.7	1.3	2.2	28
$200,000--$499,999	152	48,788	13.7	119	38,125	13.5	5.7	3.5	1.2	0.8	1.7	0.6	57
Corporate	95	31,857	15.1	75	25,218	14.9	6.8	3.7	1.1	0.9	1.7	0.7	...
Noncorporate	57	16,931	11.1	44	12,907	10.7	3.4	3.1	1.5	0.6	1.7	0.4	57
Antiques	10	4,228	28.7	9	(x)	27.7	10.0	4.4	3.5	1.1	7.4	1.3	1

See footnotes at end of table.

Table 2C.– OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
FURNITURE, HOME FURNISHINGS--Continued													
Other home furnishings, total	348	258,246	18.8	292	223,079	18.3	6.4	6.8	2.1	0.8	1.4	0.8	127
$5,000,000 and over	3	24,867	19.8	2	(x)	17.0	2.6	12.1	1.9	0.2	0.2	(z)	...
Corporate	3	24,867	19.8	2	(x)	17.0	2.6	12.1	1.9	0.2	0.2	(z)	...
Noncorporate	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000--$4,999,999	56	103,073	16.4	54	(x)	16.6	5.9	5.7	1.6	1.1	1.4	0.9	16
Corporate	51	96,171	16.4	49	(x)	16.7	6.0	5.6	1.7	1.0	1.4	1.0	...
Noncorporate	5	6,902	16.3	5	6,902	16.3	5.3	6.7	1.0	2.0	0.9	0.4	16
$500,000--$999,999	102	71,744	20.3	87	60,261	19.6	7.3	7.3	2.5	0.6	1.3	0.6	28
Corporate	81	57,083	21.2	67	(x)	20.3	8.0	7.2	2.7	0.6	1.4	0.4	...
Noncorporate	21	14,661	16.8	20	(x)	17.2	5.8	7.4	1.6	0.4	1.0	1.0	28
$200,000--$499,999	187	58,562	20.8	149	47,286	20.7	7.7	6.6	2.7	0.6	2.2	0.9	83
Corporate	121	39,055	22.9	98	31,923	22.9	9.1	7.1	2.9	0.6	2.2	1.0	...
Noncorporate	66	19,507	16.7	51	15,363	16.2	5.1	5.3	2.4	0.7	2.1	0.6	83
PAPER AND PRODUCTS													
Wrapping paper, twine, total	290	277,680	16.3	247	253,947	16.2	5.3	6.1	1.6	1.6	1.2	0.4	77
$5,000,000 and over	4	31,249	13.7	4	31,249	13.7	5.1	5.8	0.9	1.3	0.5	0.1	...
$1,000,000--$4,999,999	76	147,114	16.0	73	139,521	15.9	5.1	5.9	1.5	1.8	1.1	0.5	11
Corporate	73	141,681	16.1	70	134,088	16.0	5.3	5.8	1.5	1.7	1.2	0.5	...
Noncorporate	3	5,433	14.3	3	5,433	14.3	3.0	6.5	1.0	3.0	0.8	(z)	11
$500,000--$999,999	84	58,897	17.7	75	53,024	17.6	5.4	6.9	2.0	1.5	1.3	0.5	18
Corporate	71	50,103	17.8	64	(x)	17.8	5.5	7.1	1.8	1.6	1.3	0.5	...
Noncorporate	13	8,794	16.8	11	(x)	16.4	5.0	5.6	3.3	0.8	1.3	0.4	18
$200,000--$499,999	126	40,420	17.2	95	30,153	17.8	5.6	6.0	2.3	1.2	2.2	0.5	48
Fine paper, total	301	435,764	13.5	268	416,687	13.1	4.0	5.0	1.0	1.4	1.1	0.6	42
$5,000,000 and over	13	120,399	9.3	13	120,399	9.3	2.6	4.2	0.4	0.8	0.5	0.8	...
$1,000,000--$4,999,999	104	222,547	14.0	100	218,018	13.8	4.0	5.3	1.1	1.6	1.3	0.5	10
Corporate	101	215,641	14.1	97	211,112	13.8	4.0	5.1	1.2	1.6	1.3	0.6	...
Noncorporate	3	6,906	11.2	3	6,906	11.2	5.6	3.7	0.3	0.9	0.6	0.1	10
$500,000--$999,999	84	61,092	17.4	72	52,304	16.9	5.6	5.7	1.5	2.0	1.3	0.8	13
Corporate	77	56,243	17.4	66	(x)	16.8	5.6	5.8	1.4	2.0	1.2	0.8	...
Noncorporate	7	4,849	18.4	6	(x)	18.8	7.2	5.3	1.9	1.8	1.8	0.8	13
$200,000--$499,999	100	31,728	17.9	83	25,966	17.8	6.6	5.4	1.7	1.6	2.0	0.5	19
Corporate	82	26,424	19.1	68	21,634	19.0	7.4	5.6	1.6	1.8	2.1	0.5	...
Noncorporate	18	5,302	12.4	15	4,332	11.6	2.9	4.2	2.3	0.6	1.4	0.2	19
Stationery, office supplies, total	226	134,777	27.3	172	106,818	27.4	9.8	9.6	3.2	1.2	2.4	1.2	66
$1,000,000 and over	27	51,041	28.6	23	43,060	28.7	10.0	9.9	3.4	1.9	1.9	1.6	...
Corporate	24	47,646	29.3	20	39,665	29.6	10.4	10.0	3.5	2.0	1.9	1.8	...
Noncorporate	3	3,395	17.9	3	3,395	17.9	4.9	8.4	2.3	1.0	1.2	0.1	6
$500,000--$999,999	58	39,359	26.8	40	28,249	26.5	9.8	9.6	3.0	0.5	2.7	0.9	13
Corporate	52	35,097	27.3	35	(x)	26.9	10.0	9.6	3.1	0.5	2.8	0.9	...
Noncorporate	6	4,262	23.1	5	(x)	23.6	7.4	9.7	2.3	0.8	2.2	1.2	13
$200,000--$499,999	141	44,377	26.4	109	35,509	26.7	9.8	9.1	3.3	0.9	2.8	0.8	47
Corporate	102	32,851	27.7	79	26,328	28.0	11.3	9.4	3.2	0.6	2.8	0.7	...
Noncorporate	39	11,526	22.7	30	9,181	22.9	5.6	8.4	3.5	1.7	2.9	0.8	47
Wallpaper, total	37	16,199	32.9	31	13,772	33.1	13.6	10.4	2.5	1.9	4.1	0.6	16
$500,000 and over	12	8,437	30.9	11	(x)	32.2	14.1	11.2	1.8	1.2	3.5	0.4	2
$200,000--$499,999	25	7,762	35.0	20	(x)	34.3	13.0	9.3	3.5	2.7	5.0	0.8	14
Corporate	18	5,760	35.6	14	(x)	34.4	13.7	9.5	2.4	2.4	5.5	0.9	...
Noncorporate	7	2,002	33.1	6	(x)	33.9	11.1	8.8	5.9	3.5	3.8	0.8	14
Other paper products, total	833	775,215	13.3	678	683,804	13.0	4.5	4.7	1.3	1.0	1.1	0.4	315
$5,000,000 and over	16	158,909	6.7	16	158,909	6.7	2.6	2.7	0.3	0.6	0.3	0.2	...
$1,000,000--$4,999,999	174	323,800	13.1	157	294,235	12.9	4.4	4.6	1.3	1.2	1.0	0.4	36
Corporate	153	293,519	13.3	141	270,876	13.1	4.5	4.6	1.3	1.2	1.1	0.4	...
Noncorporate	21	30,281	11.3	16	23,359	10.8	3.4	4.1	1.5	0.8	0.8	0.2	36
$500,000--$999,999	232	161,448	16.6	188	129,224	16.8	6.0	5.8	1.8	1.3	1.5	0.4	83
Corporate	177	125,057	17.2	143	99,314	17.3	6.4	6.0	1.7	1.3	1.5	0.4	...
Noncorporate	55	36,391	14.6	45	29,910	15.4	4.3	5.5	2.3	1.4	1.4	0.5	83
$200,000--$499,999	411	131,058	17.5	317	101,436	17.9	6.2	5.6	2.5	1.1	1.9	0.6	196
Corporate	233	77,309	19.6	180	60,120	19.8	7.6	5.7	2.5	1.2	2.0	0.8	...
Noncorporate	178	53,749	14.5	137	41,316	15.1	4.0	5.5	2.4	1.0	1.8	0.4	196
FARM PRODUCTS (INEDIBLE)													
Cotton	239	1,180,296	3.6	127	852,287	3.9	(v)	1.0	(v)	0.6	(v)	1.4	(v)	0.5	(v)	0.2	(v)	0.2	(v)	133
Grains	330	2,557,482	2.3	78	162,396	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	51
Hides, skins, raw furs, total	381	453,500	5.4	297	397,245	5.2	2.0	1.0	0.6	0.5	0.6	0.5	245
$5,000,000 and over	13	196,812	3.1	11	(x)	3.0	1.1	0.6	0.6	0.4	0.2	0.1	...
$1,000,000--$4,999,999	64	121,638	6.6	58	111,111	6.6	2.5	1.4	0.5	0.6	0.9	0.7	55
Corporate	38	75,886	7.0	35	71,256	7.0	2.9	1.6	0.3	0.5	1.0	0.7	...
Noncorporate	26	45,752	5.8	23	39,855	5.8	1.8	1.0	0.8	0.7	0.7	0.8	55
$500,000--$999,999	97	68,168	7.2	75	(x)	7.5	3.2	1.1	0.6	0.5	1.0	1.1	42
Corporate	58	40,676	8.5	49	34,769	8.5	4.5	1.0	0.5	0.3	1.0	1.2	...
Noncorporate	39	27,492	5.3	26	(x)	5.7	1.3	1.2	0.8	0.7	0.9	0.8	42
$200,000--$499,999	207	60,882	8.3	153	(x)	7.9	3.2	1.4	0.5	0.4	1.5	0.9	148
Corporate	81	26,484	11.3	60	(x)	10.1	5.2	1.5	0.4	0.3	1.8	0.8	...
Noncorporate	126	40,398	6.3	93	30,122	6.5	2.1	1.3	0.6	0.4	1.3	0.9	148

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (*Thousand dollars*)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (*Thousand dollars*)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (*Number*)
FARM PRODUCTS (INEDIBLE)--Continued													
Livestock (exc. horses, mules)	323	480,439	1.7	16	25,583	(v)	(v)	(v)	(v)	(v)	(v)	(v)	15
Tobacco (leaf)	57	144,805	9.4	36	104,434	8.6	3.2	1.4	0.8	0.8	1.2	1.2	15
Wool, mohair, total	204	506,804	4.8	154	452,073	4.5	2.4	0.9	0.3	0.3	0.3	0.3	103
$5,000,000 and over	28	291,958	3.8	26	(x)	3.5	1.9	0.7	0.2	0.3	0.2	0.2	20
Corporate	21	232,554	3.9	19	(x)	3.6	1.8	0.7	0.3	0.3	0.2	0.3	...
Noncorporate	7	59,404	3.2	7	59,404	3.2	1.5	1.0	0.1	0.2	0.2	0.2	20
$1,000,000--$4,999,999	74	165,541	5.3	63	140,868	5.5	3.1	1.0	0.4	0.2	0.4	0.4	45
Corporate	47	105,288	6.3	42	93,570	6.6	4.0	1.1	0.4	0.2	0.5	0.4	...
Noncorporate	27	60,253	3.6	21	47,298	3.4	1.4	0.8	0.3	0.2	0.2	0.5	45
$500,000--$999,999	44	31,939	8.8	31	22,538	8.1	4.2	1.5	0.4	0.5	0.7	0.8	13
$200,000--$499,999	58	17,366	8.9	34	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	25
Other inedible farm products	100	356,501	3.9	63	308,417	3.1	1.6	0.6	0.3	0.2	0.2	0.2	38
AUTOMOTIVE													
Automobiles (new, used)	494	785,243	7.0	288	539,414	6.6	2.7	1.9	0.5	0.2	1.0	0.3	141
Trucks, tractors (road type)	829	475,603	15.0	498	311,781	(v)	(v)	(v)	(v)	(v)	(v)	(v)	272
Automotive parts, accessories, total	2,917	1,630,996	21.7	2,325	1,375,003	21.2	7.0	7.0	2.2	1.5	2.4	1.1	1,015
$5,000,000 and over	11	146,612	9.3	11	146,612	9.3	2.5	3.1	0.7	1.4	0.8	0.8	...
$1,000,000--$4,999,999	258	465,928	18.8	235	425,704	19.0	6.4	5.8	2.0	1.9	1.9	1.0	42
Corporate	227	420,899	18.9	208	386,879	19.1	6.6	5.7	1.9	2.0	1.9	1.0	...
Noncorporate	31	45,029	17.7	27	38,825	17.8	5.3	7.3	2.0	1.0	1.5	0.7	42
$500,000--$999,999	573	386,998	24.3	441	298,633	23.7	8.0	8.0	2.5	1.4	2.5	1.3	112
Corporate	473	319,654	25.3	364	246,569	24.6	8.5	8.0	2.6	1.6	2.6	1.3	...
Noncorporate	100	67,344	19.5	77	52,064	19.4	5.8	7.9	2.0	0.7	2.0	1.0	112
$200,000--$499,999	2,075	631,458	25.2	1,638	504,054	25.2	8.0	8.6	2.7	1.3	3.4	1.2	861
Corporate	1,269	393,842	26.5	1,025	320,978	26.3	8.9	8.4	2.8	1.4	3.4	1.4	...
Noncorporate	806	237,616	23.0	613	183,076	23.3	6.5	8.7	2.6	1.1	3.4	1.0	861
Garage equipment, tools	115	53,555	22.1	79	36,567	22.4	7.9	8.1	2.7	0.8	2.2	0.7	23
Tires, tubes, total	262	111,234	19.1	193	83,459	19.1	6.2	5.4	2.5	0.9	2.8	1.3	109
$1,000,000 and over	11	17,321	17.4	8	12,933	16.1	5.3	4.3	2.2	1.3	2.4	0.6	...
$500,000--$999,999	41	28,442	19.0	30	21,491	19.3	6.2	5.8	2.0	0.8	2.8	1.7	19
Corporate	28	19,835	20.3	20	14,544	21.2	7.2	6.1	2.2	0.8	3.0	1.9	...
Noncorporate	13	8,607	15.9	10	6,947	15.5	4.1	5.1	1.5	0.9	2.5	1.4	19
$200,000--$499,999	210	65,471	19.6	155	49,035	19.7	6.3	5.6	2.8	0.8	2.9	1.3	90
Corporate	117	36,448	21.9	85	26,633	22.0	7.7	6.1	3.2	0.7	3.1	1.2	...
Noncorporate	93	29,023	16.7	70	22,402	17.0	4.5	5.0	2.4	0.9	2.8	1.4	90
ELECTRICAL GOODS													
Electrical goods (general line), total	530	1,420,431	10.4	506	1,392,797	10.3	3.5	3.8	0.7	0.8	0.8	0.7	23
$5,000,000 and over	71	566,971	11.1	71	566,971	11.1	3.8	4.1	0.6	0.9	0.8	0.9	...
$1,000,000--$4,999,999	356	785,500	9.5	347	766,931	9.4	3.2	3.5	0.6	0.8	0.7	0.6	8
$500,000--$999,999	89	63,034	14.1	77	55,087	13.5	4.6	4.4	1.1	1.0	1.8	0.6	14
Corporate	77	55,366	14.5	67	(x)	13.8	4.6	4.6	1.1	1.0	1.9	0.6	...
Noncorporate	12	7,668	11.6	10	(x)	12.0	4.6	3.2	1.4	0.7	1.5	0.6	14
$200,000--$499,999	14	4,926	15.8	11	3,808	16.3	6.9	2.9	1.8	2.6	1.8	0.3	1
Wiring supplies, construction materials, total	882	622,632	14.7	704	529,114	14.4	6.2	4.0	1.3	0.8	1.4	0.7	318
$5,000,000 and over	4	31,711	11.4	3	(x)	11.2	8.8	1.3	0.4	...	0.5	0.2	...
$1,000,000--$4,999,999	158	276,436	13.4	144	(x)	13.2	5.4	4.1	1.1	1.0	1.1	0.5	39
Corporate	136	244,670	13.8	123	226,030	13.4	5.5	4.1	1.1	1.0	1.1	0.6	...
Noncorporate	22	31,766	10.7	21	(x)	11.3	5.0	3.7	0.8	0.6	0.9	0.3	39
$500,000--$999,999	218	152,134	15.9	176	123,177	15.7	6.5	4.0	1.6	0.8	1.8	1.0	67
Corporate	168	118,667	16.6	139	97,670	16.4	6.8	4.2	1.6	0.9	1.9	1.0	...
Noncorporate	50	33,467	13.3	37	25,507	13.1	4.6	3.6	1.6	0.5	1.4	1.4	67
$200,000--$499,999	502	162,351	16.4	383	125,493	16.1	6.6	4.3	1.7	0.7	2.1	0.7	212
Corporate	294	98,048	17.9	228	77,367	17.6	7.6	4.4	1.7	0.8	2.2	0.9	...
Noncorporate	208	64,303	14.2	155	48,126	13.7	4.6	4.2	1.7	0.6	2.0	0.6	212
Apparatus and equipment, total	150	113,910	21.1	111	89,594	19.2	7.3	5.1	1.6	1.6	2.5	1.1	49
$5,000,000 and over	4	26,586	15.6	4	26,586	15.6	4.8	4.7	0.9	1.7	3.3	0.2	...
$1,000,000--$4,999,999	20	31,543	16.4	14	23,674	12.9	4.8	3.8	1.4	1.5	0.8	0.6	2
$500,000--$999,999	44	30,460	27.0	29	19,514	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
$200,000--$499,999	82	25,321	25.4	64	19,820	25.2	10.3	5.8	3.1	1.7	3.0	1.3	41
Corporate	49	15,296	28.9	38	11,727	28.8	12.2	6.6	3.2	2.0	3.2	1.6	...
Noncorporate	33	10,025	20.2	26	8,093	20.0	7.6	4.7	2.9	1.3	2.6	0.9	41
Radios, television sets, total	432	416,205	14.5	354	371,222	14.2	5.2	5.3	1.3	0.5	1.3	0.6	151
$5,000,000 and over	12	122,692	10.9	12	122,692	10.9	3.5	4.4	1.1	0.4	0.9	0.5	...
$1,000,000--$4,999,999	77	149,826	13.6	71	136,578	13.3	4.8	5.1	1.3	0.5	1.0	0.6	9
Corporate	71	141,966	13.6	65	128,718	13.3	4.8	5.3	1.2	0.4	1.0	0.6	...
Noncorporate	6	7,860	13.7	6	7,860	13.7	4.6	4.6	1.9	1.2	0.9	0.5	9
$500,000--$999,999	104	69,746	17.7	78	52,304	17.7	7.2	5.7	1.7	0.6	1.8	0.7	26
$200,000--$499,999	249	73,941	19.3	193	59,648	19.6	7.5	6.9	1.6	0.4	2.4	0.8	116
Corporate	125	40,218	21.4	108	34,789	21.5	9.2	6.8	1.6	0.4	2.7	0.8	...
Noncorporate	114	33,723	16.7	85	24,859	17.1	5.3	7.0	1.7	0.4	2.0	0.7	116

See footnotes at end of table.

Table 2C.-- OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
ELECTRICAL GOODS--Continued													
Refrigerators, equipment (household), total....	158	432,533	9.3	119	234,165	(v)	(v)	(v)	(v)	(v)	(v)	(v)	33
$5,000,000 and over	27	246,514	7.5	10	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4
$1,000,000--$4,999,999	71	155,402	11.2	60	127,983	11.7	3.9	4.7	0.9	0.6	1.0	0.6	12
Corporate	62	139,045	11.4	52	(x)	12.1	4.0	4.9	0.9	0.7	1.0	0.6	...
Noncorporate	9	16,357	9.4	8	(x)	9.0	3.1	3.2	1.0	0.3	0.6	0.8	12
$500,000--$999,999	29	20,545	13.8	27	(x)	13.2	4.2	4.5	1.6	0.8	1.4	0.7	5
Corporate	25	17,314	14.5	23	(x)	13.8	4.4	4.8	1.6	0.8	1.4	0.8	...
Noncorporate	4	3,231	10.0	4	3,231	10.0	3.4	3.2	1.3	0.7	1.0	0.4	5
$200,000--$499,999	31	10,072	15.5	22	(x)	13.6	4.8	4.5	1.2	0.6	1.6	0.9	12
Corporate	19	6,353	17.2	13	4,732	15.0	5.9	5.0	1.0	0.8	1.6	0.7	...
Noncorporate	12	3,719	12.5	9	(x)	11.3	2.6	3.9	1.6	0.2	1.8	1.2	12
Electrical appliances (general line), total....	306	750,140	12.7	268	715,318	12.6	4.0	5.3	1.0	0.7	0.9	0.7	50
$5,000,000 and over	37	312,517	11.7	37	312,517	11.7	3.6	5.0	1.0	0.7	0.7	0.7	2
$1,000,000--$4,999,999	161	375,133	13.2	152	355,429	13.2	4.3	5.5	0.9	0.7	1.0	0.8	21
Corporate	144	343,605	13.2	138	331,090	13.2	4.3	5.5	0.9	0.7	1.0	0.8	...
Noncorporate	17	31,528	13.3	14	24,339	13.9	4.4	5.1	1.5	0.8	1.2	0.9	21
$500,000--$999,999	62	46,728	14.4	48	36,583	14.4	5.2	5.3	1.1	0.8	1.4	0.6	16
$200,000--$499,999	46	15,762	17.3	31	10,789	16.2	6.6	5.0	1.7	0.4	1.9	0.6	11
Other appliances, specialties, total....	302	300,827	14.6	241	260,967	14.6	5.3	5.4	1.3	0.7	1.1	0.8	71
$5,000,000 and over	4	27,070	13.4	4	27,070	13.4	4.0	4.9	0.5	0.4	1.3	2.3	1
$1,000,000--$4,999,999	93	180,335	13.5	83	163,970	13.6	4.9	5.3	1.2	0.7	0.9	0.6	15
Corporate	81	160,195	13.4	72	(x)	13.6	4.9	5.4	1.1	0.7	0.9	0.6	...
Noncorporate	12	20,140	13.9	11	(x)	13.7	5.2	4.2	1.7	0.8	0.8	1.0	15
$500,000--$999,999	78	54,255	16.6	59	41,119	16.8	6.1	6.2	1.6	0.7	1.3	0.9	16
Corporate	62	44,062	17.3	47	33,555	17.4	6.3	6.3	1.7	0.8	1.3	1.0	...
Noncorporate	16	10,193	13.7	12	7,564	14.1	4.5	5.6	1.5	0.4	1.4	0.7	16
$200,000--$499,999	127	39,167	17.5	95	28,808	17.9	7.1	5.4	2.1	0.5	2.0	0.8	39
Corporate	81	25,278	20.2	61	18,656	20.4	8.3	6.0	2.4	0.5	2.2	1.0	...
Noncorporate	46	13,889	12.6	34	10,152	13.3	5.1	4.1	1.6	0.4	1.6	0.5	39
HARDWARE, PLUMBING, HEATING													
Hardware, general line (with industrial department), total....	341	1,187,794	15.1	308	1,137,987	15.0	4.8	4.8	1.2	2.3	1.4	0.5	21
$5,000,000 and over	55	691,258	14.3	54	(x)	14.3	4.2	4.6	1.0	2.7	1.3	0.5	...
$1,000,000--$4,999,999	186	432,602	15.9	172	405,490	15.9	5.5	5.0	1.4	1.8	1.6	0.6	6
Corporate	181	419,084	15.8	167	391,972	15.9	5.5	5.0	1.5	1.7	1.6	0.6	...
Noncorporate	5	13,518	16.9	5	13,518	16.9	5.5	6.0	0.9	2.5	1.5	0.5	6
$500,000--$999,999	80	57,078	18.6	66	47,584	17.6	6.5	5.2	1.8	1.2	2.0	0.9	14
Corporate	67	47,994	18.9	54	(x)	17.8	6.8	5.0	1.7	1.3	2.0	1.0	...
Noncorporate	13	9,084	17.4	12	(x)	16.9	5.3	6.1	2.2	0.9	1.8	0.6	14
$200,000--$499,999	20	6,856	16.7	16	(x)	18.8	7.7	5.0	1.8	0.7	2.1	1.5	1
Hardware, general line (without industrial department), total....	276	483,452	14.8	238	435,671	14.6	4.7	4.7	1.3	2.0	1.3	0.6	75
$5,000,000 and over	19	168,454	13.1	17	(x)	12.5	4.3	4.0	0.8	1.9	0.9	0.6	...
$1,000,000--$4,999,999	109	224,943	15.1	101	211,736	15.1	4.7	5.0	1.4	2.1	1.3	0.6	26
Corporate	101	211,496	15.2	93	198,289	15.3	4.9	5.1	1.4	2.1	1.3	0.5	...
Noncorporate	8	13,447	13.2	8	13,447	13.2	3.2	4.8	1.3	2.2	0.8	0.9	26
$500,000--$999,999	115	79,140	16.7	97	65,427	16.7	5.2	5.1	2.1	1.6	2.0	0.7	48
Corporate	81	55,974	17.2	66	45,167	17.4	5.8	5.1	2.0	1.7	2.1	0.7	...
Noncorporate	34	23,166	15.3	31	20,260	15.3	4.2	5.1	2.2	1.4	1.7	0.7	48
$200,000--$499,999	33	10,915	18.6	23	(x)	19.4	8.4	5.2	1.9	1.3	1.8	0.8	1
Hardware, specialty lines, total....	484	232,273	18.7	380	189,745	18.5	7.1	5.4	2.1	1.2	1.9	0.8	230
$1,000,000 and over	37	65,435	17.8	34	59,744	17.4	6.2	4.8	1.9	1.8	1.8	0.9	...
$500,000--$999,999	74	49,484	17.9	57	38,157	18.1	6.9	5.8	2.0	0.9	1.7	0.8	22
Corporate	61	40,923	18.8	45	(x)	19.3	7.6	6.1	2.2	1.0	1.8	0.8	...
Noncorporate	13	8,561	13.4	12	(x)	13.0	4.1	4.8	1.6	0.6	1.4	0.5	22
$200,000--$499,999	373	117,354	19.5	289	91,844	19.5	7.9	5.5	2.2	1.0	2.1	0.8	208
Corporate	212	66,997	22.0	167	53,576	21.9	9.5	5.9	2.4	1.0	2.2	0.9	...
Noncorporate	161	50,357	16.1	122	38,268	16.1	5.7	5.0	2.0	0.9	1.9	0.6	208
Plumbing, heating (general line), total....	1,279	1,137,291	13.7	1,074	985,109	13.8	5.6	3.2	1.5	1.4	1.4	0.7	321
$5,000,000 and over	9	57,731	9.1	9	57,731	9.1	4.5	1.6	1.0	1.0	0.8	0.2	...
$1,000,000--$4,999,999	343	622,493	13.2	305	549,464	13.6	5.5	3.4	1.3	1.5	1.2	0.7	47
Corporate	316	574,375	13.2	281	506,915	13.6	5.5	3.4	1.3	1.5	1.2	0.7	...
Noncorporate	27	48,118	13.4	24	42,549	12.8	4.4	3.4	1.4	1.6	1.2	0.8	47
$500,000--$999,999	381	271,983	14.4	316	226,094	14.4	5.7	3.1	1.8	1.5	1.6	0.7	81
Corporate	309	222,120	15.0	257	184,941	15.0	6.0	3.2	1.8	1.5	1.7	0.8	...
Noncorporate	72	49,863	11.7	59	41,153	11.7	3.9	2.8	1.7	1.4	1.4	0.5	81
$200,000--$499,999	546	185,084	15.7	444	131,820	15.8	6.2	3.4	2.2	1.2	2.0	0.8	193
Corporate	356	124,021	17.2	298	104,356	17.2	7.1	3.6	2.2	1.4	2.1	0.8	...
Noncorporate	190	61,063	12.7	146	47,464	12.5	4.0	3.0	2.1	0.8	1.7	0.9	193

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
HARDWARE, PLUMBING, HEATING--Continued													
Heating (inc. stoves, ranges), total	219	143,001	16.5	174	117,626	16.8	6.0	5.5	2.0	1.2	1.4	0.7	55
$1,000,000 and over	34	64,917	14.8	29	55,757	15.4	4.9	6.1	1.8	1.2	0.9	0.5	1
Corporate	30	59,953	15.0	26	(x)	15.8	5.0	6.3	1.8	1.2	1.0	0.5	...
Noncorporate	4	4,964	11.5	3	(x)	9.2	3.5	2.2	2.0	0.7	0.5	0.3	1
$500,000--$999,999	52	35,843	16.6	43	29,350	17.6	7.1	5.0	1.9	1.1	1.7	0.8	4
$200,000 - $499,999	133	42,241	19.1	102	32,519	18.4	7.1	4.9	2.3	1.1	1.9	1.1	50
Corporate	92	29,340	21.3	71	22,788	20.2	8.1	5.6	2.2	1.0	2.1	1.2	...
Noncorporate	41	12,901	13.9	31	9,731	14.3	4.9	3.4	2.3	1.4	1.5	0.8	50
Plumbing fixtures, supplies, total	394	278,547	15.5	308	236,296	15.7	6.4	4.0	1.7	1.3	1.6	0.7	142
$5,000,000 and over	4	29,924	13.1	4	29,924	13.1	4.4	5.6	1.0	0.9	0.8	0.4	...
$1,000,000--$4,999,999	59	97,819	15.2	55	91,474	15.5	6.5	3.9	1.7	1.5	1.4	0.5	18
Corporate	48	83,807	16.0	46	(x)	16.2	6.9	4.0	1.8	1.5	1.5	0.5	...
Noncorporate	11	14,012	10.6	9	(x)	10.9	3.5	3.2	1.2	1.4	0.9	0.7	18
$5000,000--$999,999	112	78,897	16.1	87	61,900	16.3	7.2	3.4	1.8	1.4	1.7	0.8	48
Corporate	77	55,561	18.1	60	43,757	18.2	8.9	3.6	1.8	1.3	1.8	0.8	...
Noncorporate	35	23,336	11.4	27	18,143	12.0	3.3	2.9	2.0	1.5	1.5	0.8	48
$200,000--$499,999	219	71,907	16.4	162	52,998	16.7	6.6	4.1	2.1	0.8	2.2	0.9	76
Corporate	131	43,848	18.0	103	33,989	18.9	8.4	4.6	1.9	1.0	2.0	1.0	...
Noncorporate	88	28,059	13.9	59	19,009	12.9	3.4	3.2	2.4	0.6	2.6	0.7	76
Air conditioning, ventilating equipment, total	118	76,681	22.0	94	62,658	20.4	7.9	5.6	1.7	1.3	2.3	1.6	24
$1,000,000 and over	17	33,859	20.5	14	29,389	19.1	6.5	5.6	1.8	1.8	2.1	1.3	3
Corporate	14	29,821	21.1	11	25,351	19.5	6.6	5.7	1.9	1.8	2.2	1.3	...
Noncorporate	3	4,038	16.3	3	4,038	16.3	6.3	5.2	0.7	1.5	1.1	1.5	3
$500,000--$999,999	31	20,828	23.5	22	14,784	20.4	7.9	5.5	1.5	0.9	2.2	2.4	6
$200,000--$499,999	70	21,994	22.8	58	18,485	22.6	10.2	5.6	1.8	0.8	2.9	1.3	15
Corporate	50	15,784	25.0	42	13,429	24.7	11.4	6.0	2.0	0.7	3.3	1.3	...
Noncorporate	20	6,210	17.2	16	5,056	17.2	7.3	4.2	1.3	1.2	1.7	1.5	15
LUMBER, CONSTRUCTION MATERIALS													
Lumber, millwork (with yards), total	1,512	1,644,379	13.6	1,154	1,391,548	12.8	4.2	2.4	2.1	1.8	1.5	0.8	374
$5,000,000 and over	34	289,771	7.6	31	263,341	6.7	2.2	1.7	0.8	0.9	0.6	0.5	6
$1,000,000--$4,999,999	478	870,052	13.8	435	790,020	13.2	4.3	2.4	2.0	2.1	1.6	0.8	98
Corporate	407	750,123	14.3	376	692,002	13.6	4.6	2.4	2.0	2.2	1.6	0.8	...
Noncorporate	71	119,929	10.6	59	98,018	10.4	2.7	2.5	2.0	1.2	1.2	0.8	98
$500,000--$999,999	417	295,602	16.3	291	208,594	15.7	5.4	2.8	2.8	2.0	1.9	0.8	116
Corporate	299	215,135	17.3	211	153,918	16.7	6.2	2.9	2.6	2.3	2.0	0.7	...
Noncorporate	118	80,467	13.6	80	54,676	12.9	3.5	2.3	3.2	1.2	1.7	1.0	116
$200,000--$499,999	583	188,954	18.1	397	129,693	18.4	6.3	2.8	4.1	2.0	2.4	0.8	154
Brick, tile, terra cotta, total	132	81,725	14.7	104	68,409	14.3	5.8	3.0	3.0	0.9	1.2	0.4	39
$1,000,000 and over	17	28,369	12.3	16	(x)	12.0	5.8	2.8	1.8	0.7	0.5	0.4	4
$500,000--$999,999	48	32,790	15.4	39	26,319	15.1	5.5	3.0	3.5	1.2	1.5	0.4	25
$200,000--$499,999	67	20,566	16.8	49	(x)	17.2	6.3	3.4	4.3	0.7	2.0	0.5	10
Cement, lime, plaster, total	136	102,157	20.3	111	91,856	20.4	5.2	2.2	6.9	2.7	2.5	0.9	45
$1,000,000 and over	23	51,030	20.2	23	51,030	20.2	4.5	2.2	7.2	2.5	3.0	0.8	6
Corporate	20	45,930	19.8	20	45,930	19.8	4.3	2.3	6.9	2.7	2.9	0.7	...
Noncorporate	3	5,100	23.5	3	5,100	23.5	6.0	1.5	9.5	1.2	3.9	1.4	6
$500,000--$999,999	39	26,347	19.2	32	(x)	19.2	5.8	1.8	5.7	3.4	1.4	1.1	9
Corporate	32	21,521	20.7	26	17,380	20.8	6.5	2.0	6.0	3.5	1.5	1.3	...
Noncorporate	7	4,826	12.5	6	(x)	12.[illegible]	2.8	1.1	4.5	3.2	0.8	0.4	9
$200,000--$499,999	74	24,780	21.8	56	(x)	22.3	6.1	2.5	8.3	2.2	2.2	1.0	30
Corporate	50	16,856	25.0	39	13,463	25.4	6.9	2.8	9.5	2.7	2.5	1.0	...
Noncorporate	24	7,924	14.8	17	(x)	15.0	4.3	1.9	4.9	1.2	1.6	1.1	30
Glass (building), total	137	93,026	27.7	101	74,130	27.0	8.3	5.9	3.3	5.6	2.4	1.5	31
$1,000,000 and over	26	43,080	26.2	23	38,696	25.2	7.5	6.0	2.8	5.2	1.9	1.8	1
$500,000--$999,999	36	25,092	28.3	27	18,709	28.8	9.1	5.8	3.2	6.8	3.0	0.9	5
Corporate	30	20,827	29.9	22	(x)	30.4	9.0	6.2	3.4	7.9	3.2	0.7	...
Noncorporate	6	4,265	20.5	5	(x)	21.2	8.6	4.1	2.4	1.9	2.0	2.2	5
$200,000--$499,999	75	24,854	29.8	51	16,725	28.9	9.3	5.7	4.4	5.1	3.1	1.3	25
Sand, gravel, crushed stone	63	68,807	20.9	44	58,991	18.5	3.9	2.0	7.5	1.3	3.1	0.7	8
Ready-mixed concrete distributor	196	160,092	33.2	126	120,576	33.1	4.8	1.9	17.3	3.2	4.0	1.9	31
Roofing, siding, insulation, total	204	159,073	13.9	153	129,203	12.7	4.2	3.4	1.9	1.4	1.0	0.8	41
$5,000,000 and over	3	26,331	15.1	2	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
$1,000,000--$4,999,999	34	54,929	13.9	31	49,377	14.6	4.3	4.0	2.5	1.6	1.0	1.2	11
Corporate	29	47,267	11.3	27	(x)	11.[illegible]	4.1	2.0	2.4	1.8	1.0	0.5	...
Noncorporate	5	7,662	29.8	4	(x)	33.5	5.8	17.2	3.2	0.7	0.9	5.7	11
$500,000--$999,999	57	39,699	13.9	48	(x)	13.4	5.0	3.1	2.3	1.2	1.2	0.6	7
Corporate	47	33,252	14.5	40	28,005	14.1	5.2	3.4	2.3	1.4	1.2	0.6	...
Noncorporate	10	6,447	10.6	8	(x)	9.[illegible]	3.6	2.0	2.1	0.6	1.1	0.4	7
$200,000--$499,999	110	37,614	13.0	72	25,142	(v)	(v)	(v)	(v)	(v)	(v)	(v)	23

See footnotes at end of table.

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
LUMBER, CONSTRUCTION MATERIALS--Continued													
Miscellaneous construction materials, total.....	504	347,410	19.6	369	275,812	19.5	5.1	3.1	6.0	2.1	2.4	0.8	116
$1,000,000 and over.....	98	160,939	20.3	84	141,028	20.4	5.0	3.3	6.3	2.5	2.6	0.7	18
Corporate.....	91	151,425	20.6	77	131,514	20.7	5.1	3.4	6.3	2.6	2.6	0.7	...
Noncorporate.....	7	9,514	15.5	7	9,514	15.5	2.6	2.1	6.3	1.3	2.4	0.8	18
$500,000--$999,999.....	147	103,615	17.7	114	80,078	17.6	5.1	2.6	5.1	1.5	2.3	1.0	37
Corporate.....	119	83,333	18.0	89	62,276	18.2	5.1	2.6	5.3	1.7	2.4	1.1	...
Noncorporate.....	28	20,282	16.3	25	17,802	15.1	5.1	2.8	4.2	0.8	1.6	0.6	37
$200,000--$499,999.....	259	83,856	20.9	171	54,706	(v)	(v)	(v)	(v)	(v)	(v)	(v)	61
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT													
Commercial refrigeration equipment, total.....	319	146,593	22.9	253	121,380	22.5	7.4	8.1	2.5	0.8	2.3	1.4	114
$1,000,000 and over.....	8	29,955	15.2	8	29,955	15.2	3.8	8.2	0.6	0.5	1.0	1.1	6
$500,000--$999,999.....	55	36,920	22.2	39	26,367	22.0	7.0	8.0	2.7	0.7	2.4	1.2	21
$200,000--$499,999.....	256	80,118	26.1	206	65,058	26.0	9.3	8.1	3.3	0.9	2.8	1.6	87
Corporate.....	168	52,896	27.6	136	43,688	27.4	10.6	8.4	3.2	0.8	2.8	1.6	...
Noncorporate.....	88	27,222	23.3	70	21,370	23.3	6.9	7.5	3.5	1.0	2.8	1.6	87
Office machines, equipt (exc. furniture), total.	85	48,762	26.4	52	35,088	23.6	8.0	11.5	1.7	0.1	1.5	0.8	27
$1,000,000 and over.....	8	21,354	19.2	5	16,868	14.1	3.6	7.3	1.6	0.2	0.4	1.0	...
$500,000--$999,999.....	16	10,448	31.6	13	8,672	33.2	13.7	15.2	1.6	(z)	2.1	0.6	10
Corporate.....	8	5,226	32.9	7	(x)	32.1	14.1	13.7	1.4	(z)	2.1	0.8	...
Noncorporate.....	8	5,222	30.4	6	(x)	34.4	13.4	16.7	1.8	...	2.1	0.4	10
$200,000--$499,999.....	61	16,960	32.4	34	9,548	(v)	(v)	(v)	(v)	(v)	(v)	(v)	17
Restaurant, hotel supplies (principally nonfood), total.....	232	150,567	22.2	191	133,210	22.1	8.0	7.4	2.4	1.0	2.0	1.3	103
$5,000,000 and over.....	4	28,712	16.4	4	28,712	16.4	6.8	6.5	1.0	0.5	0.8	0.8	...
$1,000,000--$4,999,999.....	23	39,117	25.6	21	(x)	26.3	9.0	9.5	2.6	1.2	2.0	2.0	5
$500,000--$999,999.....	53	36,364	21.7	47	(x)	21.7	8.0	7.0	2.4	1.4	1.6	1.3	16
Corporate.....	43	29,323	22.2	38	26,107	22.3	8.6	6.8	2.3	1.5	1.6	1.5	...
Noncorporate.....	10	7,041	19.7	9	(x)	19.2	5.7	7.6	2.9	0.9	1.3	0.8	16
$200,000--$499,999.....	152	46,374	23.4	119	36,505	23.0	8.2	6.4	3.2	1.3	3.4	0.8	82
Corporate.....	95	30,147	25.0	74	23,794	24.5	9.6	6.5	3.4	0.9	3.1	1.0	...
Noncorporate.....	57	16,227	20.3	45	12,711	20.3	5.7	6.4	2.8	1.0	3.8	0.6	82
Store machines, fixtures, equipment, total.....	390	193,517	22.2	251	133,902	21.6	7.5	7.0	2.3	0.9	2.3	1.6	114
$1,000,000 and over.....	32	50,319	19.1	25	40,375	18.2	5.3	8.1	1.5	0.3	1.4	1.6	4
$500,000--$999,999.....	91	62,026	21.6	63	43,945	21.4	7.2	6.3	2.8	1.3	2.4	1.4	24
$200,000--$499,999.....	267	81,172	24.6	163	49,582	(v)	(v)	(v)	(v)	(v)	(v)	(v)	86
Other commercial machines, equipment, total.....	101	59,673	24.6	76	47,629	25.5	7.3	11.0	2.0	1.5	1.8	1.9	39
$1,000,000 and over.....	14	23,285	29.6	11	19,376	32.0	7.0	18.3	1.2	1.6	1.0	2.9	2
$500,000--$999,999.....	26	17,123	20.2	21	14,026	19.6	7.5	5.4	1.5	1.8	2.2	1.2	9
$200,000--$499,999.....	61	19,265	22.6	44	14,227	22.6	7.6	6.5	3.6	1.1	2.7	1.1	28
Corporate.....	35	11,036	24.9	26	8,548	24.3	9.0	5.9	4.2	0.8	3.0	1.4	...
Noncorporate.....	26	8,229	19.5	18	5,679	20.2	5.8	7.4	2.6	1.5	2.3	0.6	28
Construction machinery, equipment, total.....	645	753,590	16.3	516	660,500	16.2	4.7	5.7	1.6	1.1	1.8	1.3	144
$5,000,000 and over.....	11	65,657	14.6	11	65,657	14.6	3.6	4.6	1.4	1.5	1.5	2.0	1
$1,000,000--$4,999,999.....	243	485,641	15.9	220	445,054	15.9	4.6	5.8	1.6	1.1	1.6	1.2	24
Corporate.....	226	454,105	16.0	209	423,532	16.0	4.6	5.9	1.6	1.1	1.6	1.2	...
Noncorporate.....	17	31,536	15.1	11	21,522	14.6	3.4	5.4	1.9	1.6	1.6	0.7	24
$500,000--$999,999.....	183	132,885	17.4	133	98,452	17.5	5.4	6.0	1.7	1.1	2.1	1.2	44
Corporate.....	148	107,289	18.0	107	79,573	18.0	5.6	6.0	1.8	1.1	2.3	1.2	...
Noncorporate.....	35	25,596	14.8	26	18,879	15.0	4.4	5.4	1.3	1.1	1.4	1.4	44
$200,000--$499,999.....	208	69,407	18.7	152	51,337	18.9	6.5	6.2	1.6	0.9	2.3	1.4	75
Corporate.....	141	47,670	20.1	101	34,506	20.4	7.5	6.7	1.4	0.9	2.6	1.3	...
Noncorporate.....	67	21,737	15.8	51	16,831	15.8	4.4	5.3	2.0	0.8	1.8	1.5	75
Farm-dairy machinery, equipment, total.....	375	421,900	10.9	286	346,526	10.7	3.9	3.5	0.9	0.7	1.2	0.5	115
$5,000,000 and over.....	16	109,140	6.4	16	109,140	6.4	2.5	1.9	0.4	0.5	0.9	0.2	4
$1,000,000--$4,999,999.....	99	192,001	10.2	77	151,814	10.4	3.9	3.5	0.7	0.7	1.0	0.6	15
Corporate.....	86	173,616	10.0	67	136,971	10.3	3.9	3.5	0.7	0.7	0.9	0.6	...
Noncorporate.....	13	18,385	12.0	10	14,843	10.7	3.5	3.6	1.1	0.8	1.1	0.6	15
$500,000--$999,999.....	91	65,675	14.9	60	43,008	(v)	(v)	(v)	(v)	(v)	(v)	(v)	25
$200,000--$499,999.....	169	55,084	17.4	133	42,564	17.5	6.0	5.7	1.8	1.0	1.9	1.1	67
Corporate.....	104	36,042	17.9	83	27,876	17.7	6.6	5.8	1.5	0.9	1.8	1.1	...
Noncorporate.....	65	19,042	16.5	50	14,688	17.3	5.1	5.4	2.5	1.3	2.0	1.0	67
Industrial machinery, equipt (gen. line), total.	213	313,947	17.5	199	295,067	16.8	6.6	5.6	1.2	1.1	1.5	0.8	31
$5,000,000 and over.....	7	42,173	17.5	6	(x)	14.2	5.1	4.4	0.5	1.3	1.9	1.0	...
$1,000,000--$4,999,999.....	100	203,374	16.6	96	197,704	16.1	6.2	5.5	1.2	1.2	1.2	0.8	7
Corporate.....	94	195,070	16.7	90	189,400	16.2	6.3	5.5	1.2	1.2	1.2	0.8	...
Noncorporate.....	6	8,304	14.5	6	8,304	14.5	3.9	5.8	1.7	1.3	1.0	0.8	7
$500,000--$999,999.....	87	62,364	19.7	81	58,639	19.7	7.5	6.6	1.7	0.9	2.3	0.7	18
Corporate.....	73	53,287	19.9	68	(x)	19.8	7.9	6.7	1.6	0.9	2.0	0.7	...
Noncorporate.....	14	9,077	18.9	13	(x)	19.0	5.2	5.8	2.3	0.8	4.2	0.7	18
$200,000--$499,999.....	19	6,036	23.6	16	(x)	24.3	9.1	6.1	1.6	0.7	3.6	3.2	6
Corporate.....	12	3,892	26.2	11	(x)	27.3	9.6	6.9	1.6	0.7	4.4	4.1	...
Noncorporate.....	7	2,144	19.0	5	(x)	17.3	7.5	4.2	1.6	0.	1.8	1.3	6

See footnotes at end of table.

Table 2C.- OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Belting, hose, packing, total	86	48,064	20.6	76	43,214	20.3	8.5	6.7	1.5	1.1	1.9	0.6	23
$1,000,000 and over	9	13,190	18.4	8	(x)	17.9	7.5	6.5	0.7	1.8	0.9	0.5	2
$500,000--$999,999	29	19,124	20.3	27	(x)	20.2	8.7	6.5	1.5	0.8	2.1	0.6	2
$200,000--$499,999	48	15,750	22.8	41	13,428	22.7	9.2	7.0	2.3	0.8	2.6	0.8	19
Corporate	32	10,686	25.8	28	9,277	25.8	10.4	8.0	2.9	0.7	2.8	1.0	...
Noncorporate	16	5,064	16.3	13	4,151	15.6	6.2	4.8	1.0	1.0	2.2	0.4	19
Machine tools, total	192	144,267	16.0	165	131,756	15.7	7.0	5.7	0.8	0.6	1.2	0.4	80
$1,000,000 and over	44	81,534	15.2	43	(x)	15.1	7.0	5.6	0.7	0.5	1.0	0.3	12
Corporate	38	72,866	15.6	38	72,866	15.6	7.3	5.8	0.7	0.6	0.9	0.3	...
Noncorporate	6	8,668	11.2	5	(x)	10.1	3.4	4.5	0.2	0.1	1.6	0.3	12
$500,000--$999,999	37	26,605	15.4	30	(x)	14.4	6.1	5.0	0.9	1.1	1.0	0.3	24
Corporate	23	17,027	18.1	18	13,255	16.8	7.4	5.2	1.3	1.6	1.1	0.2	...
Noncorporate	14	9,578	10.6	12	(x)	10.6	4.3	4.6	0.3	0.2	0.9	0.3	24
$200,000--$499,999	111	36,128	18.2	92	30,141	18.0	7.6	6.4	1.1	0.6	1.7	0.6	44
Corporate	70	22,960	20.6	61	19,981	19.8	8.7	6.9	1.1	0.8	1.8	0.5	...
Noncorporate	41	13,168	14.0	31	10,160	14.6	5.1	5.7	1.0	0.2	1.7	0.9	44
Mine, mill supply houses, total	302	295,961	15.8	253	268,841	15.5	5.5	4.7	1.4	1.3	1.6	1.0	80
$5,000,000 and over	6	41,813	14.0	6	41,813	14.0	4.4	5.2	1.2	1.2	1.0	1.0	...
$1,000,000--$4,999,999	75	158,024	14.7	69	148,695	14.3	5.1	4.2	1.2	1.2	1.6	1.0	14
Corporate	67	145,006	14.9	63	(x)	14.5	5.2	4.2	1.2	1.3	1.6	1.0	...
Noncorporate	8	13,018	12.6	6	(x)	12.0	2.8	4.5	1.9	0.2	1.2	1.4	14
$500,000--$999,999	58	41,981	17.5	47	34,053	17.8	6.4	5.0	1.7	2.0	1.5	1.2	13
Corporate	45	32,915	18.3	37	27,348	18.8	7.0	5.0	1.9	2.0	1.7	1.2	...
Noncorporate	13	9,066	14.5	10	6,705	13.7	3.9	5.1	1.0	1.6	0.8	1.3	13
$200,000--$499,999	163	54,143	19.3	131	44,280	19.1	7.4	5.6	2.0	1.3	2.1	0.7	53
Corporate	109	36,350	19.7	87	29,736	19.7	8.3	5.7	1.6	1.5	2.0	0.6	...
Noncorporate	54	17,793	18.5	44	14,544	17.9	5.7	5.2	2.7	0.9	2.4	1.0	53
Oil well, oil refining supply houses, total	704	666,247	8.7	440	460,550	10.1	3.2	3.0	1.0	0.8	0.9	1.2	77
$5,000,000 and over	15	96,119	7.2	12	77,344	7.6	2.8	2.2	0.4	0.6	0.4	1.2	2
$1,000,000--$4,999,999	184	320,971	8.4	110	229,225	10.0	3.3	3.0	0.8	0.7	1.0	1.2	13
Corporate	174	306,706	8.1	100	214,960	9.6	3.2	2.7	0.8	0.7	0.9	1.3	...
Noncorporate	10	14,265	15.6	10	14,265	15.6	5.0	5.6	2.0	1.3	1.1	0.6	13
$500,000--$999,999	211	150,354	8.5	126	89,729	(y)	(y)	(y)	(y)	(y)	(y)	(y)	22
$200,000--$499,999	294	98,803	12.5	192	64,252	(y)	(y)	(y)	(y)	(y)	(y)	(y)	40
Printing machinery, supplies (exc. paper), total	53	37,500	20.2	38	27,697	20.1	8.3	6.0	1.2	2.5	1.7	0.4	12
$1,000,000 and over	8	18,889	15.9	6	(x)	15.9	5.2	6.5	0.8	3.0	0.3	0.1	...
$500,000--$999,999	11	7,944	21.1	8	(x)	21.9	10.8	4.3	0.8	1.8	4.0	0.2	6
$200,000--$499,999	34	10,667	27.3	24	7,211	27.2	12.3	6.6	2.3	1.9	2.8	1.3	6
Rope, cordage, total	64	69,993	8.5	55	64,051	8.2	3.7	3.1	0.6	0.1	0.5	0.2	25
$1,000,000 and over	18	46,564	6.9	17	(x)	6.5	2.9	2.6	0.5	(z)	0.3	0.2	8
$500,000--$999,999	19	13,998	11.3	14	10,905	11.8	5.1	4.8	0.8	0.3	0.7	0.1	2
$200,000--$499,999	27	9,431	12.3	24	(x)	12.0	5.2	3.8	1.0	0.4	1.2	0.4	15
Corporate	15	5,082	16.2	13	(x)	16.3	8.4	4.5	1.1	0.4	1.4	0.5	...
Noncorporate	12	4,349	7.8	11	(x)	7.4	2.1	3.1	0.8	0.2	0.9	0.3	15
Used machinery, equipment, total	43	23,764	22.6	36	17,993	23.6	7.6	7.0	2.1	2.0	2.5	2.4	28
$1,000,000 and over	6	8,287	19.1	4	(x)	(y)	(y)	(y)	(y)	(y)	(y)	(y)	...
$500,000--$999,999	12	8,218	24.8	10	(x)	26.4	8.4	7.4	1.9	0.8	2.6	5.3	5
Corporate	9	5,777	24.3	7	(x)	26.6	10.7	9.3	2.4	0.6	2.5	1.1	...
Noncorporate	3	2,441	26.0	3	2,441	26.0	4.4	3.9	1.1	1.1	2.7	12.8	5
$200,000--$499,999	25	7,259	24.0	22	6,141	25.2	9.8	5.2	2.7	3.5	2.8	1.2	23
Corporate	9	2,798	24.7	7	(x)	26.5	12.4	4.0	2.7	5.1	1.8	0.5	...
Noncorporate	16	4,461	23.5	15	(x)	24.5	8.5	5.8	2.7	2.7	3.3	1.5	23
Other industrial machinery, supplies, total	1,364	936,235	18.4	1,066	785,238	18.3	7.2	5.6	1.7	1.1	1.7	1.0	425
$5,000,000 and over	10	63,945	15.0	10	63,945	15.0	5.6	4.7	0.8	1.6	1.2	1.1	...
$1,000,000--$4,999,999	224	395,875	16.8	200	357,824	16.8	6.4	5.2	1.6	1.1	1.5	1.0	64
Corporate	193	345,083	17.4	172	310,982	17.3	6.8	5.3	1.6	1.1	1.6	0.9	...
Noncorporate	31	50,792	13.2	28	46,842	13.0	3.7	4.9	1.3	1.0	1.1	1.0	64
$500,000--$999,999	312	216,774	19.1	239	165,015	19.0	7.6	6.2	1.6	0.9	1.8	0.9	81
Corporate	234	164,715	20.3	184	128,934	20.4	8.4	6.6	1.6	1.0	1.8	1.0	...
Noncorporate	78	52,059	15.2	55	36,081	13.9	5.2	4.5	1.2	0.7	1.8	0.5	81
$200,000--$499,999	818	259,641	21.2	617	198,454	21.5	8.4	6.2	2.5	1.2	2.2	1.0	280
Corporate	531	171,702	23.3	411	133,821	23.3	9.9	6.7	2.4	1.1	2.1	1.1	...
Noncorporate	287	87,939	17.1	206	64,633	17.8	5.9	5.0	2.5	1.3	2.3	0.8	280
Dental supply houses, total	148	73,661	26.7	135	69,211	26.3	8.9	11.8	2.5	0.3	2.0	0.8	21
$1,000,000 and over	7	14,918	26.7	7	14,918	26.7	8.1	14.7	2.0	0.3	1.3	0.3	...
$500,000--$999,999	39	27,438	26.6	37	(x)	26.1	9.1	10.9	2.9	0.5	1.9	0.8	2
$200,000--$499,999	102	31,305	26.7	91	(x)	26.2	9.2	11.1	2.3	0.2	2.5	0.9	19
Corporate	87	27,451	27.6	79	25,121	26.9	9.6	11.3	2.2	0.2	2.6	1.0	...
Noncorporate	15	3,854	19.7	12	(x)	20.1	6.2	8.3	2.7	0.4	2.0	0.5	19

See footnotes at end of table.

Table 2C.– OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Religious supply houses	21	11,140	25.1	16	8,892	26.0	10.7	8.0	2.9	0.3	3.2	0.9	18
School equipment, supplies, total	85	51,710	19.3	65	39,557	18.9	6.5	7.1	1.7	1.6	1.5	0.	32
$1,000,000 and over	13	19,787	17.3	12	(x)	16.7	5.4	7.1	1.4	1.6	0.9	0.3	6
$500,000--$999,999	23	15,850	20.9	12	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
$200,000--$499,999	49	16,073	20.0	41	13,148	20.1	7.4	7.0	1.8	1.4	1.9	0.6	24
Corporate	29	9,167	22.4	25	7,654	22.7	9.7	7.1	2.2	1.1	1.8	0.8	...
Noncorporate	20	6,906	16.8	16	5,494	16.5	3.9	7.0	1.4	1.9	2.0	0.3	24
Surgical, medical, hospital equipment, supplies, total	262	166,229	23.6	214	142,920	23.9	9.8	8.9	1.7	0.6	2.1	0.8	71
$5,000,000 and over	3	23,062	26.9	2	(x)	27.2	16.1	8.5	0.6	0.6	1.0	0.4	...
$1,000,000--$4,999,999	33	49,260	24.0	33	49,260	24.0	9.2	9.3	1.5	1.0	2.2	0.8	9
Corporate	29	42,905	24.8	29	42,905	24.8	10.0	9.3	1.6	0.8	2.3	0.8	...
Noncorporate	4	6,355	19.2	4	6,355	19.2	4.2	10.1	0.8	2.2	1.3	0.6	9
$500,000--$999,999	63	41,718	22.7	53	(x)	23.3	8.7	9.1	2.1	0.5	2.1	0.8	9
Corporate	56	37,266	23.3	47	31,629	23.8	9.3	9.1	2.2	0.5	2.0	0.7	...
Noncorporate	7	4,452	17.7	6	(x)	19.5	4.2	9.8	1.4	0.1	2.9	1.1	9
$200,000--$499,999	163	52,189	22.3	126	41,214	22.9	9.1	8.3	2.0	0.4	2.3	0.8	53
Corporate	115	37,806	22.9	89	29,910	23.4	9.8	8.2	1.8	0.5	2.2	0.9	...
Noncorporate	48	14,383	20.6	37	11,304	21.4	7.1	8.6	2.3	0.2	2.5	0.7	53
Other professional equipment, supplies, total	204	110,857	28.8	161	90,483	28.6	11.9	5.6	3.3	3.2	2.6	2.0	54
$1,000,000 and over	21	41,565	24.7	18	36,318	24.5	8.7	5.6	4.4	2.1	2.1	1.6	...
$500,000--$999,999	38	25,795	26.2	28	19,307	25.5	10.6	6.4	2.6	3.0	2.3	0.6	11
Corporate	28	19,417	27.9	19	(x)	26.9	12.6	5.9	2.9	2.7	2.2	0.6	...
Noncorporate	10	6,378	21.1	9	(x)	22.4	6.3	7.7	2.0	3.6	2.7	0.4	11
$200,000--$499,999	145	43,497	34.4	115	34,858	34.5	15.8	5.1	2.6	4.5	3.4	3.1	43
Barber, beauty supply houses, total	120	40,733	35.0	96	32,31[illegible]	35.8	11.3	14.7	4.6	0.8	3.3	1.1	80
$1,000,000 and over	3	3,576	50.5	2	(x)	55.6	16.6	27.1	5.7	...	2.6	3.6	...
$500,000--$999,999	10	6,532	29.7	8	(x)	31.4	8.9	13.9	4.6	0.6	2.5	0.9	3
$200,000--$499,999	107	30,625	34.4	86	24,521	34.7	11.2	13.8	4.5	0.9	3.5	0.8	77
Corporate	63	18,593	36.6	50	14,481	37.1	13.4	13.6	4.6	0.9	3.6	1.0	...
Noncorporate	44	12,032	30.9	36	10,040	31.1	8.2	13.7	4.4	0.8	3.4	0.6	77
Laundry, dry cleaning equipment, supplies, total	166	96,017	21.1	146	88,422	21.0	7.2	7.2	2.5	1.3	1.4	1.4	38
$1,000,000 and over	22	32,867	20.8	21	(x)	20.3	6.8	7.2	2.4	1.4	1.1	1.4	...
$500,000--$999,999	51	34,789	21.3	49	(x)	21.4	7.2	7.5	2.6	1.2	1.5	1.4	8
Corporate	47	32,085	21.3	45	(x)	21.4	7.3	7.3	2.6	1.3	1.5	1.4	...
Noncorporate	4	2,704	21.2	4	2,704	21.2	6.4	9.8	3.0	0.4	1.1	0.5	8
$200,000--$499,999	93	28,361	21.2	76	23,536	21.4	7.8	6.7	2.5	1.3	1.8	1.2	30
Corporate	64	19,819	22.1	56	17,275	22.3	8.2	6.7	2.7	1.4	1.9	1.4	...
Noncorporate	29	8,542	19.3	20	6,261	19.1	6.7	6.6	2.1	1.0	1.8	0.9	30
Shoe findings, total	304	257,424	10.2	245	228,614	9.9	4.2	2.9	1.0	0.3	0.9	0.6	159
$5,000,000 and over	5	70,828	4.0	5	70,828	4.0	1.8	1.3	0.4	0.1	0.2	0.2	2
$1,000,000--$4,999,999	43	85,304	9.0	39	77,372	9.0	3.6	2.7	0.9	0.3	0.8	0.7	13
Corporate	35	73,136	9.1	32	(x)	9.0	3.9	2.7	0.8	0.1	0.8	0.7	...
Noncorporate	8	12,168	8.6	7	(x)	9.1	2.3	2.6	1.1	1.2	0.9	1.0	13
$500,000--$999,999	55	37,819	14.4	45	31,080	14.8	6.2	4.2	1.6	0.6	1.3	0.9	28
Corporate	39	26,311	15.9	32	21,657	16.2	7.1	4.7	1.6	0.5	1.3	1.0	...
Noncorporate	16	11,508	11.0	13	9,423	11.9	4.5	3.2	1.8	0.7	1.1	0.6	28
$200,000--$499,999	201	63,473	16.3	156	49,334	16.6	7.3	4.5	1.8	0.5	1.7	0.8	116
Corporate	113	36,681	18.6	88	28,993	19.1	9.5	4.4	1.8	0.6	1.9	0.9	...
Noncorporate	88	26,792	13.1	68	20,341	13.0	4.0	4.7	1.7	0.4	1.5	0.7	116
Undertakers' supplies	12	4,122	32.2	7	2,247	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Upholsterers' supplies, total	70	36,580	18.6	59	30,965	18.5	8.2	5.5	1.8	0.8	1.5	0.7	36
$1,000,000 and over	5	7,387	18.6	4	(x)	18.8	5.7	8.0	1.3	2.0	1.2	0.6	2
$500,000--$999,999	21	15,009	18.5	18	(x)	18.8	9.6	4.8	1.8	0.6	1.3	0.7	8
Corporate	14	10,259	19.3	12	(x)	19.6	11.2	3.9	1.6	0.7	1.4	0.8	...
Noncorporate	7	4,750	16.7	6	(x)	17.2	6.1	6.7	2.2	0.6	1.0	0.6	8
$200,000--$499,999	44	14,184	18.8	37	11,816	17.9	7.8	5.0	2.0	0.4	2.0	0.7	26
Corporate	28	9,260	20.9	21	6,892	20.1	9.5	5.1	2.1	0.4	2.2	0.8	...
Noncorporate	16	4,924	14.8	16	4,924	14.8	5.4	5.0	1.8	0.4	1.7	0.5	26
Other service equipment, supplies, total	213	100,472	21.4	157	74,312	23.2	7.0	9.9	2.6	0.8	2.0	0.9	87
$1,000,000 and over	12	19,889	15.4	9	14,315	19.4	7.6	8.4	0.8	0.9	1.2	0.5	7
$500,000--$999,999	49	34,459	20.2	34	24,940	21.8	6.0	9.1	3.0	0.5	2.0	1.2	5
$200,000--$499,999	152	46,124	24.9	114	35,057	25.7	7.6	11.1	3.1	0.9	2.3	0.3	75
Corporate	82	25,991	24.4	61	19,707	25.8	7.6	11.1	3.3	0.8	2.1	0.9	...
Noncorporate	70	20,133	25.6	53	15,350	25.6	7.6	10.9	2.8	1.0	2.5	0.8	75
Aircraft, aeronautical equipment, supplies	51	32,790	27.1	36	25,789	27.4	11.6	6.5	3.4	3.7	1.9	1.3	10

See footnotes at end of table.

Table 2C.- OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Railroad equipment, supplies, total	41	58,558	17.8	37	55,709	17.9	7.8	5.8	1.4	0.6	0.6	1.7	10
$1,000,000 and over	18	48,908	18.0	16	(x)	18.2	7.7	6.0	1.4	0.6	0.5	2.0	1
$500,000--$999,999	5	3,852	12.0	5	3,852	12.0	5.4	3.4	1.9	(z)	1.2	0.1	3
$200,000--$499,999	18	5,798	19.7	16	(x)	19.3	9.7	5.5	1.2	1.0	1.7	0.2	6
Corporate	12	3,967	22.8	11	(x)	21.6	10.6	6.7	0.8	1.2	2.1	0.2	...
Noncorporate	6	1,837	12.9	5	(x)	13.8	7.7	2.7	2.3	0.4	0.7	(z)	6
Marine equipment, supplies, total	145	87,279	18.9	117	76,120	18.8	7.8	4.8	1.8	1.4	2.0	1.0	50
$1,000,000 and over	20	33,808	16.5	20	33,808	16.5	6.4	4.2	1.4	2.0	1.7	0.8	9
Corporate	16	28,551	17.1	16	28,551	17.1	6.8	4.6	1.2	1.7	1.9	0.9	...
Noncorporate	4	5,257	13.6	4	5,257	13.6	4.9	2.0	2.7	3.6	0.4	(z)	9
$500,000--$999,999	41	27,956	20.5	35	24,163	20.3	8.5	5.3	2.2	0.9	2.0	1.4	8
Corporate	34	23,743	20.6	29	(x)	20.4	9.0	5.1	2.2	0.8	2.0	1.3	...
Noncorporate	7	4,213	20.0	6	(x)	19.7	5.8	6.0	2.5	1.2	2.0	2.2	8
$200,000--$499,999	84	25,515	20.2	62	18,149	21.0	9.2	5.4	1.7	1.0	2.6	1.1	33
Corporate	51	15,192	22.9	38	10,967	24.1	11.1	6.0	1.6	1.0	2.9	1.5	...
Noncorporate	33	10,323	16.1	24	7,182	16.2	5.6	4.6	2.0	1.1	2.3	0.6	33
Other transportation equipment, supplies	13	8,796	19.4	11	(x)	19.4	10.0	4.7	1.7	0.5	1.3	1.2	1
METALS, METALWORK (EXC. SCRAP)													
Iron, steel and products, total	852	1,155,723	15.8	700	1,044,182	15.6	5.4	3.4	1.6	2.8	1.6	0.8	249
$5,000,000 and over	36	307,405	12.3	36	307,405	12.3	4.2	2.7	1.2	2.2	1.3	0.7	6
$1,000,000--$4,999,999	285	586,324	16.2	251	524,797	16.2	5.7	3.7	1.5	2.9	1.6	0.8	60
Corporate	245	513,367	16.8	216	460,383	16.7	5.9	3.7	1.5	3.1	1.7	0.8	...
Noncorporate	40	72,957	12.1	35	64,414	12.1	3.6	3.7	1.6	2.0	0.8	0.4	60
$500,000--$999,999	230	165,372	18.5	192	137,615	18.6	6.8	3.8	2.1	3.4	1.8	0.7	43
Corporate	179	129,736	20.0	156	111,728	20.0	7.4	4.2	2.0	3.7	1.9	0.8	...
Noncorporate	51	35,636	12.9	36	25,887	12.6	4.1	2.2	2.5	2.2	1.2	0.4	43
$200,000--$499,999	301	96,622	19.3	227	74,365	19.6	7.6	4.2	2.4	2.6	2.2	0.6	140
Corporate	184	60,561	21.6	137	45,613	21.8	8.9	4.6	2.1	3.0	2.5	0.7	...
Noncorporate	117	36,061	15.5	90	28,752	16.1	5.4	3.6	2.8	1.9	1.8	0.6	140
Nonferrous metals, metal work, total	155	411,611	7.6	139	395,855	7.5	2.9	2.4	0.5	0.7	0.6	0.4	45
$5,000,000 and over	10	247,951	5.0	10	247,951	5.0	2.0	2.1	0.1	0.4	0.2	0.2	...
$1,000,000--$4,999,999	58	120,485	11.0	53	109,025	11.1	3.8	2.9	1.2	1.3	1.2	0.7	17
Corporate	49	106,801	11.2	44	95,341	11.4	4.0	3.0	1.1	1.4	1.1	0.8	...
Noncorporate	9	13,684	9.4	9	13,684	9.4	3.2	1.8	1.6	0.9	1.6	0.3	17
$500,000--$999,999	39	27,671	12.0	36	25,762	12.1	5.2	3.0	1.2	0.9	1.1	0.7	10
Corporate	30	21,523	11.8	27	19,614	12.0	5.4	2.8	1.1	0.9	1.1	0.7	...
Noncorporate	9	6,148	12.5	9	6,148	12.5	4.6	3.6	1.5	1.0	1.2	0.6	10
$200,000--$499,999	48	15,504	15.3	40	13,117	16.0	6.2	4.9	1.6	1.1	1.5	0.7	18
Corporate	30	9,810	14.6	24	(x)	15.5	6.1	4.2	1.7	1.2	1.4	0.9	...
Noncorporate	18	5,694	16.5	16	(x)	16.9	6.5	5.8	1.6	0.9	1.7	0.4	18
WASTE MATERIALS													
Iron, steel scrap, total	1,051	1,571,021	8.9	721	1,337,428	8.4	3.1	0.9	1.9	1.0	1.2	0.3	526
$5,000,000 and over	60	728,468	4.1	55	693,371	4.0	2.1	0.6	0.4	0.4	0.3	0.2	3
$1,000,000--$4,999,999	248	508,616	11.2	214	435,528	11.3	3.6	1.0	2.7	1.6	2.0	0.4	107
Corporate	182	384,795	11.4	157	326,966	11.6	3.9	1.1	2.4	1.8	1.9	0.5	...
Noncorporate	66	123,821	10.5	57	108,562	10.5	2.4	0.9	3.5	1.0	2.3	0.4	107
$500,000--$999,999	255	181,134	15.0	163	116,951	(v)	(v)	(v)	(v)	(v)	(v)	(v)	145
$200,000--$499,999	488	152,803	16.7	289	91,378	(v)	(v)	(v)	(v)	(v)	(v)	(v)	271
Other scrap, waste materials, total	1,073	772,756	14.5	715	587,858	13.9	3.9	1.6	3.2	2.6	2.0	0.6	561
$5,000,000 and over	8	49,058	12.0	6	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
$1,000,000--$4,999,999	190	352,233	12.0	170	313,961	12.0	3.4	1.5	2.6	2.4	1.6	0.5	88
Corporate	139	261,840	13.4	122	232,052	13.3	3.8	1.7	2.7	2.7	1.8	0.6	...
Noncorporate	51	90,393	8.0	48	81,909	8.2	1.8	0.9	2.2	1.8	1.2	0.3	88
$500,000--$999,999	256	179,421	15.8	172	121,607	16.5	4.5	1.6	4.3	2.7	2.6	0.8	138
$200,000--$499,999	619	192,044	18.4	367	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	335
OTHER TRADES													
Cameras, photographic goods, total	171	149,443	16.0	138	132,124	15.9	6.8	4.6	1.6	0.5	1.6	0.8	39
$5,000,000 and over	4	45,731	11.8	4	45,731	11.8	5.0	3.1	1.2	0.4	1.0	1.1	...
$1,000,000--$4,999,999	24	42,720	16.2	21	38,089	16.8	6.8	5.8	1.8	0.6	1.3	0.5	8
Corporate	20	36,861	17.1	17	32,230	17.9	7.0	6.3	2.0	0.6	1.4	0.6	...
Noncorporate	4	5,859	10.6	4	5,859	10.6	4.9	3.0	1.0	0.6	0.8	0.3	8
$500,000--$999,999	44	30,355	16.6	34	23,566	16.8	7.0	4.5	1.6	0.4	2.4	0.9	10
Corporate	34	23,843	16.9	26	(x)	17.1	7.7	4.5	1.5	0.4	2.1	0.9	...
Noncorporate	10	6,512	15.7	8	(x)	15.8	4.9	4.6	1.8	0.4	3.4	0.7	10
$200,000--$499,999	99	30,637	21.4	79	24,738	21.4	9.4	5.5	2.2	0.7	2.8	0.8	21
Corporate	73	23,214	23.4	61	19,637	23.1	10.4	6.0	2.4	0.8	2.7	0.8	...
Noncorporate	26	7,423	15.1	18	5,101	14.7	5.7	3.5	1.5	0.2	3.1	0.7	21

See footnotes at end of table.

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
OTHER TRADES--Continued													
Sporting goods, toys, games, total	479	291,011	16.7	388	253,353	16.6	6.1	5.4	1.8	1.0	1.7	0.6	260
$5,000,000 and over	3	24,306	8.9	3	24,306	8.9	3.4	2.7	0.7	1.3	0.6	0.2	...
$1,000,000--$4,999,999	47	97,346	16.5	45	(x)	16.8	6.2	5.7	1.6	1.1	1.4	0.8	11
Corporate	43	91,555	16.8	41	(x)	17.1	6.5	5.8	1.6	1.1	1.4	0.7	...
Noncorporate	4	5,791	12.0	4	5,791	12.0	2.4	4.5	2.1	0.3	1.5	1.2	11
$500,000--$999,999	105	70,073	18.0	85	(x)	18.0	6.5	5.5	2.4	0.9	2.1	0.6	47
Corporate	76	50,871	18.9	61	40,613	19.0	7.4	5.6	2.2	1.0	2.3	0.5	...
Noncorporate	29	19,202	15.3	24	(x)	15.4	4.4	5.4	2.8	0.7	1.5	0.6	47
$200,000--$499,999	324	99,286	17.9	255	78,785	17.9	6.6	5.7	1.9	0.8	2.2	0.7	202
Corporate	158	50,237	20.4	122	39,271	20.3	8.1	6.0	2.1	0.8	2.4	0.9	...
Noncorporate	166	49,049	15.4	133	39,514	15.4	5.0	5.3	1.8	0.7	2.0	0.6	202
Other recreation goods	7	4,348	12.2	7	4,348	12.2	4.6	3.7	2.0	(z)	1.5	0.4	9
Books, periodicals, newspapers	528	368,661	17.6	279	225,934	(v)	(v)	(v)	(v)	(v)	(v)	(v)	184
Coal, coke (with yard), total	227	583,295	6.3	178	536,087	5.9	1.6	1.1	1.4	0.8	0.9	0.1	35
$5,000,000 and over	23	390,198	4.2	22	(x)	4.1	1.0	1.2	0.8	0.3	0.7	0.1	...
$1,000,000--$4,999,999	57	126,600	8.4	50	114,397	8.4	1.7	1.0	1.9	2.4	1.2	0.2	5
Corporate	53	116,589	8.5	47	(x)	8.5	1.8	1.0	1.8	2.5	1.3	0.1	...
Noncorporate	4	10,011	7.5	3	(x)	7.6	0.8	1.1	3.2	1.3	0.9	0.2	5
$500,000--$999,999	56	36,564	12.8	46	29,932	13.2	4.0	1.7	4.1	1.1	2.0	0.3	12
Corporate	48	31,311	13.1	40	(x)	13.8	4.4	1.5	4.2	1.3	2.1	0.3	...
Noncorporate	8	5,253	9.4	6	(x)	9.5	1.6	2.5	3.7	0.3	0.9	0.5	12
$200,000--$499,999	91	29,933	17.7	60	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	18
Feed	474	562,344	5.9	294	398,905	5.9	1.8	1.4	1.0	0.8	0.7	0.2	204
Fertilizers, agricultural chemicals, total	126	130,785	11.8	93	111,231	11.8	2.9	3.0	0.9	3.3	1.3	0.4	39
$5,000,000 and over	4	24,232	10.5	4	24,232	10.5	1.7	2.0	0.1	6.3	0.2	0.2	...
$1,000,000--$4,999,999	32	68,488	11.3	27	59,015	11.8	3.1	3.6	0.6	2.7	1.4	0.4	12
$500,000--$999,999	26	18,095	13.3	22	15,252	12.4	3.6	2.4	2.2	1.9	1.9	0.4	11
Corporate	18	12,928	12.8	15	(x)	11.0	3.8	1.6	1.3	1.9	2.1	0.3	...
Noncorporate	8	5,167	14.6	7	(x)	15.8	3.4	4.2	4.4	1.9	1.4	0.5	11
$200,000--$499,999	64	19,970	13.9	40	12,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	16
Seeds	281	307,015	14.7	182	223,761	14.4	4.1	3.6	1.8	2.6	1.5	0.8	100
Other farm supplies	41	182,490	4.8	20	73,907	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8
Jewelry (general line), total	236	185,034	16.3	194	165,345	16.3	7.4	5.7	1.1	0.1	1.3	0.7	119
$5,000,000 and over	3	22,348	16.9	3	22,348	16.9	4.7	8.3	2.4	(z)	0.6	0.9	...
$1,000,000--$4,999,999	43	81,508	15.4	41	(x)	15.4	7.3	5.4	1.0	0.1	1.0	0.6	11
Corporate	37	70,947	15.7	36	(x)	15.3	7.4	5.2	1.0	0.1	1.0	0.6	...
Noncorporate	6	10,561	13.4	5	(x)	15.7	7.2	6.4	0.9	(z)	0.8	0.4	11
$500,000--$999,999	59	40,751	16.7	50	34,315	16.6	8.3	5.2	0.6	0.3	1.6	0.6	25
Corporate	47	33,503	17.4	38	27,067	17.5	9.3	5.3	0.7	0.1	1.5	0.6	...
Noncorporate	12	7,248	13.4	12	7,248	13.4	4.7	5.0	0.4	1.0	2.0	0.3	25
$200,000--$499,999	131	40,427	17.2	100	(x)	17.8	8.4	5.2	1.1	0.2	2.0	0.9	83
Corporate	72	22,827	18.7	56	17,347	19.2	10.0	5.3	1.2	0.1	1.7	0.9	...
Noncorporate	59	17,600	15.3	44	(x)	16.1	6.2	5.1	0.9	0.3	2.6	1.0	83
Clocks, watches, total	127	84,524	16.4	106	74,442	16.8	7.7	6.3	0.6	0.2	1.1	0.9	71
$1,000,000 and over	23	39,968	16.6	21	(x)	16.8	7.3	7.3	0.5	0.3	0.8	0.6	10
Corporate	20	32,443	19.0	18	(x)	19.5	8.6	8.7	0.3	0.3	0.8	0.8	...
Noncorporate	3	7,525	6.4	3	7,525	6.4	2.3	1.3	1.4	0.3	0.8	0.1	10
$500,000--$999,999	30	20,949	16.1	26	(x)	17.1	7.9	5.5	0.8	0.1	1.3	1.5	10
Corporate	24	16,422	17.8	22	(x)	18.6	8.9	5.8	0.9	(z)	1.4	1.6	...
Noncorporate	6	4,527	9.6	4	(x)	10.2	3.5	4.1	0.5	0.5	0.8	0.8	10
$200,000--$499,999	74	23,607	16.4	59	18,860	16.5	8.1	5.1	0.7	0.2	1.4	1.0	51
Corporate	45	14,229	20.9	33	10,337	22.1	11.6	6.7	0.8	0.3	1.2	1.5	...
Noncorporate	29	9,378	9.4	26	8,523	9.6	3.7	3.1	0.6	0.2	1.5	0.5	51
Precious stones, metals, total	221	168,388	6.6	185	141,473	6.9	3.7	1.9	0.2	(z)	0.7	0.4	182
$1,000,000 and over	38	79,782	4.4	32	66,161	4.8	2.6	1.2	0.2	...	0.5	0.3	40
Corporate	18	41,108	5.4	17	(x)	5.5	3.4	1.0	0.4	...	0.5	0.2	...
Noncorporate	20	38,674	3.5	15	(x)	4.0	1.8	1.4	(z)	...	0.5	0.3	40
$500,000--$999,999	70	51,496	8.4	61	45,328	8.2	4.0	2.8	0.2	(z)	0.7	0.5	63
Corporate	32	23,806	11.4	29	21,687	11.2	6.0	3.6	0.3	0.1	0.8	0.4	...
Noncorporate	38	27,690	5.8	32	23,641	5.4	2.3	1.9	0.1	...	0.6	0.5	63
$200,000--$499,999	113	37,110	8.7	92	29,984	9.3	5.3	2.3	0.1	(z)	1.2	0.4	79
Corporate	39	13,830	14.2	33	11,498	15.4	9.7	3.7	0.2	...	1.4	0.4	...
Noncorporate	74	23,280	5.5	59	18,486	5.6	2.6	1.5	(z)	(z)	1.0	0.5	79
Watch materials, jewelers' tools, supplies	48	30,187	21.0	38	26,078	20.5	9.0	6.2	1.7	1.6	1.3	0.7	31
Costume jewelry, total	89	50,157	19.7	77	45,920	19.3	8.3	6.9	1.8	0.4	1.4	0.5	62
$1,000,000 and over	10	18,419	15.8	10	18,419	15.8	6.0	5.3	2.0	0.9	1.2	0.4	4
$500,000--$999,999	19	13,048	22.8	17	(x)	22.9	9.7	9.3	2.0	...	1.5	0.4	5
Corporate	15	10,181	22.9	14	(x)	23.5	9.9	9.4	2.3	...	1.5	0.4	...
Noncorporate	4	2,867	22.1	3	(x)	19.9	8.3	8.8	0.7	...	1.5	0.6	5
$200,000--$499,999	60	18,690	21.4	50	(x)	20.7	9.8	7.0	1.5	0.2	1.6	0.6	53
Corporate	28	9,844	24.7	24	(x)	24.1	12.4	7.7	1.8	0.1	1.4	0.7	...
Noncorporate	32	8,846	18.4	26	8,330	17.6	7.1	6.4	1.4	0.3	1.9	0.6	53

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
OTHER TRADES--Continued													
Other jewelry, total	189	101,790	18.6	158	91,049	18.9	8.2	6.9	1.4	0.2	1.5	0.7	102
$1,000,000 and over	19	35,685	20.4	19	35,685	20.4	8.3	8.6	1.5	(z)	1.2	0.8	...
Corporate	19	35,685	20.4	19	35,685	20.4	8.3	8.6	1.5	(z)	1.2	0.8	...
Noncorporate	...	...	...	...	...	...	...	...	...	...	...	...	...
$500,000--$999,999	36	23,118	19.6	34	(x)	19.6	8.2	6.9	1.7	0.5	1.6	0.7	9
Corporate	26	17,331	21.6	25	(x)	21.5	8.9	7.6	2.0	0.4	1.8	0.8	...
Noncorporate	10	5,787	13.5	9	(x)	13.5	5.9	4.4	0.8	0.8	1.1	0.5	9
$200,000--$499,999	134	42,987	16.6	105	(x)	16.9	8.2	5.3	0.9	0.3	1.6	0.6	93
Corporate	55	17,826	22.8	49	(x)	21.8	12.0	5.6	1.2	0.4	1.8	0.8	...
Noncorporate	79	25,161	12.3	56	18,239	12.6	4.8	5.0	0.7	0.3	1.4	0.4	93
Petroleum and products, total	392	395,032	10.0	239	305,425	9.4	3.2	2.4	1.9	0.4	1.2	0.3	89
$5,000,000 and over	9	122,937	15.1	9	122,937	5.1	2.3	1.6	0.2	0.3	0.4	0.3	...
$1,000,000--$4,999,999	71	137,296	8.4	55	104,493	9.1	3.0	2.5	2.0	0.3	1.1	0.2	9
Corporate	63	124,015	8.4	48	(x)	9.1	3.0	2.4	2.0	0.4	1.1	0.2	...
Noncorporate	8	13,281	8.5	7	(x)	8.8	2.4	3.6	1.6	0.2	0.7	0.3	9
$500,000--$999,999	90	63,600	14.5	54	37,956	(v)	(v)	(v)	(v)	(v)	(v)	(v)	22
$200,000--$499,999	222	71,199	17.3	121	40,039	(v)	(v)	(v)	(v)	(v)	(v)	(v)	58
Flowers (cut), potted plants, total	205	103,408	18.6	173	87,681	18.2	6.2	5.4	2.8	0.7	2.6	0.5	70
$1,000,000 and over	16	25,198	16.6	14	(x)	16.9	7.0	4.5	2.2	0.4	2.3	0.5	...
$500,000--$999,999	48	32,813	19.2	42	(x)	19.4	4.9	6.5	3.4	1.6	2.6	0.4	12
Corporate	37	25,602	18.0	31	(x)	18.1	5.1	6.2	3.5	0.9	2.0	0.4	...
Noncorporate	11	7,211	26.0	11	7,211	23.6	4.3	7.5	3.1	3.7	4.4	0.6	12
$200,000--$499,999	141	45,397	19.2	117	37,564	17.9	6.6	5.0	2.7	0.3	2.8	0.5	58
Corporate	92	30,190	20.3	74	24,327	19.4	8.0	5.3	2.4	0.1	3.0	0.6	...
Noncorporate	49	15,207	17.0	43	13,237	15.0	3.7	4.4	3.3	0.6	2.6	0.4	58
Bulbs, plants, total	28	13,632	23.3	22	12,092	23.3	10.0	6.1	4.2	0.6	2.0	0.4	2
$1,000,000 and over	3	4,119	20.4	3	4,119	20.4	9.2	5.7	3.7	0.1	1.2	0.5	...
$500,000--$999,999	6	4,063	24.3	6	4,063	24.3	11.7	6.4	2.3	1.4	2.2	0.3	...
$200,000--$499,999	19	5,450	24.8	13	3,910	25.2	9.2	6.2	6.6	0.2	2.6	0.4	2
Forest products (exc. lumber), total	93	107,784	13.6	62	85,962	13.4	3.5	1.4	4.8	2.0	1.3	0.4	31
$1,000,000 and over	29	82,687	11.0	20	68,909	11.3	2.8	1.0	4.6	1.6	0.9	0.4	5
$500,000--$999,999	13	8,503	26.2	10	6,614	25.2	6.8	3.7	5.1	5.8	2.7	1.1	6
$200,000--$499,999	51	16,594	20.2	32	10,439	(v)	(v)	(v)	(v)	(v)	(v)	(v)	20
General merchandise, total	86	466,503	10.6	72	407,044	10.4	4.0	2.4	1.0	1.8	0.9	0.3	36
$5,000,000 and over	26	358,934	10.3	24	(x)	10.0	4.2	2.3	0.7	1.8	0.8	0.2	...
$1,000,000--$4,999,999	40	94,539	11.7	34	82,698	11.6	3.9	2.8	1.8	1.5	1.1	0.5	22
Corporate	29	77,808	11.8	24	(x)	11.5	3.8	2.9	1.6	1.6	1.0	0.6	...
Noncorporate	11	16,731	11.5	10	(x)	12.2	4.1	2.3	2.8	1.1	1.5	0.4	22
$500,000--$999,999	14	11,165	11.2	10	8,172	11.8	3.6	4.1	1.4	0.5	1.8	0.4	9
$200,000--$499,999	6	1,865	10.8	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	5
Leather goods	22	11,552	19.7	14	7,415	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10
Oils and fats (inedible)	33	168,303	6.2	19	51,665	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8
Textiles and materials, other than dry goods, total	212	213,008	10.4	159	190,173	9.6	4.2	2.2	1.0	0.6	1.1	0.5	98
$5,000,000 and over	7	82,964	4.8	7	82,964	4.8	2.7	1.5	0.1	0.1	0.3	0.1	...
$1,000,000--$4,999,999	35	61,621	9.4	33	(x)	9.1	4.3	2.0	1.1	0.3	0.7	0.7	14
Corporate	27	49,413	9.6	26	(x)	9.7	4.7	2.1	1.1	0.3	0.7	0.8	...
Noncorporate	8	12,208	8.6	7	(x)	6.4	2.5	1.6	1.2	0.3	0.7	0.1	14
$500,000--$999,999	41	27,934	17.6	28	(x)	18.5	7.2	3.8	2.1	1.3	2.9	1.2	26
$200,000--$499,999	129	40,489	18.4	91	28,949	18.2	7.2	3.6	2.3	2.1	2.6	0.4	58
Yarns, total	112	135,735	6.5	95	126,361	6.6	3.3	1.7	0.6	0.2	0.6	0.2	49
$5,000,000 and over	4	32,935	4.1	4	32,935	4.1	1.9	1.5	0.4	(z)	0.3	(z)	7
$1,000,000--$4,999,999	28	64,888	5.4	26	(x)	5.5	2.6	1.4	0.6	0.2	0.4	0.3	11
Corporate	22	51,187	6.0	20	(x)	6.1	3.1	1.4	0.6	0.3	0.4	0.3	...
Noncorporate	6	13,701	3.2	6	13,701	3.2	0.9	1.3	0.3	(z)	0.5	0.2	11
$500,000--$999,999	30	20,960	9.9	25	(x)	11.6	5.6	2.8	1.3	0.3	1.2	0.4	14
Corporate	20	14,129	12.0	17	11,839	13.7	7.4	2.6	1.5	0.4	1.4	0.4	...
Noncorporate	10	6,831	5.5	8	(x)	6.9	1.5	3.2	0.9	(z)	0.9	0.4	14
$200,000--$499,999	50	16,952	10.9	40	12,932	11.3	5.7	2.6	1.0	0.2	1.2	0.6	17
Corporate	31	10,726	12.8	26	9,322	13.0	7.5	2.8	1.0	0.3	1.0	0.4	...
Noncorporate	19	6,226	7.7	14	4,610	8.0	2.2	2.2	1.0	(z)	1.8	0.8	17
Kind of business, n.e.c., total	438	644,142	8.0	320	545,028	7.7	3.3	2.0	0.9	0.5	0.6	0.4	231
$5,000,000 and over	18	404,000	2.7	16	(x)	2.8	1.6	0.4	0.4	(z)	0.2	0.2	2
$1,000,000--$4,999,999	50	87,405	13.6	41	69,868	14.8	5.9	4.2	1.4	1.3	1.1	0.9	11
Corporate	43	75,396	13.2	34	57,459	14.4	5.4	4.3	1.5	1.4	0.8	1.0	...
Noncorporate	7	12,009	16.3	7	12,009	16.3	7.5	3.9	0.9	1.0	2.7	0.3	11
$500,000--$999,999	97	67,907	18.2	85	58,905	18.4	6.9	5.8	1.7	1.5	1.6	0.9	55
Corporate	67	47,380	19.7	58	40,776	20.3	8.3	6.4	1.5	1.7	1.5	0.9	...
Noncorporate	30	20,527	14.9	27	18,129	14.1	3.3	4.4	2.2	1.2	1.9	1.1	55
$200,000--$499,999	273	84,824	19.1	178	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	163

* Proprietors of unincorporated businesses.
v Insufficient analysis of expenses to show separately.
x Withheld to avoid disclosure.
z Less than 0.1 percent.
n.e.c. Not elsewhere classified.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales: Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS													
Groceries (General Line), Not Sponsoring Cooperative or Voluntary Groups													
14 metropolitan areas, total	423	633,517	12.4	355	586,166	12.5	3.2	4.0	2.2	1.5	1.2	0.4	293
New York-Northeastern New Jersey	118	180,061	13.1	98	169,906	13.4	3.5	4.8	2.4	1.4	0.9	0.4	82
Chicago, Ill	38	73,859	18.9	34	72,205	19.1	4.4	7.1	3.0	2.5	1.6	0.5	26
Los Angeles, Calif	24	55,719	10.7	19	52,733	10.8	1.8	2.8	1.7	1.7	2.5	0.3	18
Philadelphia, Pa	36	31,097	10.6	29	27,162	11.3	3.0	3.9	1.7	1.6	0.8	0.3	47
Detroit, Mich	29	(x)	8.9	24	31,408	9.0	2.7	2.0	1.6	1.4	1.1	0.2	19
Boston, Mass	32	(x)	12.6	28	43,527	12.8	3.2	4.3	2.2	1.2	1.2	0.5	7
San Francisco-Oakland, Calif	26	61,678	10.4	21	48,682	9.2	2.5	2.8	1.8	1.0	0.6	0.5	20
Pittsburgh, Pa	44	39,266	10.6	38	36,838	10.9	2.3	3.7	2.2	1.4	1.0	0.3	32
St. Louis, Mo	21	(x)	12.7	20	30,703	12.7	3.3	3.4	2.6	1.2	1.9	0.3	10
Cleveland, Ohio	12	18,928	9.6	11	(x)	9.6	4.0	2.4	1.1	0.6	1.3	0.2	5
Baltimore, Md	13	17,430	10.4	12	(x)	10.2	2.9	2.5	1.8	1.6	1.0	0.4	6
Minneapolis-St. Paul, Minn	8	(x)	10.9	5	17,508	10.4	3.3	3.9	0.8	1.6	0.6	0.2	3
Buffalo, N. Y	10	15,317	9.1	9	(x)	9.2	2.9	2.2	2.0	0.8	0.7	0.6	12
Groceries (General Line), Voluntary Group Wholesalers													
14 metropolitan areas	117	462,846	9.0	41	167,81	(v)	(v)	(v)	(v)	(v)	(v)	(v)	38
Confectionery													
14 metropolitan areas, total	181	106,867	11.4	138	91,081	11.2	4.1	3.5	1.5	0.8	1.0	0.3	113
New York-Northeastern New Jersey	57	27,941	14.6	47	24,625	14.7	5.1	5.2	2.4	0.6	1.1	0.3	39
Chicago, Ill	20	(x)	6.5	19	31,690	6.5	1.7	1.2	0.6	0.6	0.3	0.1	14
Detroit, Mich	8	(x)	17.6	5	3,101	21.9	6.6	7.2	1.4	4.2	1.8	0.7	4
Boston, Mass	13	(x)	12.6	10	5,863	12.4	5.0	2.5	1.2	1.7	1.8	0.2	1
San Francisco-Oakland, Calif	8	(x)	15.3	5	1,905	12.3	4.1	3.9	1.8	0.4	1.7	0.4	5
Pittsburgh, Pa	15	6,719	10.0	12	5,556	11.0	4.2	2.6	1.8	0.5	1.5	0.3	10
St. Louis, Mo	6	(x)	8.4	6	(x)	8.4	1.6	3.3	1.7	0.9	0.9	(z)	8
Washington, D. C	6	(x)	8.3	5	1,756	9.0	1.7	1.2	4.1	0.5	1.1	0.4	10
Baltimore, Md	15	(x)	11.1	12	7,302	9.6	3.0	3.6	1.3	0.2	1.0	0.5	9
Fish, Sea Foods (Fresh)													
14 metropolitan areas, total	316	221,710	14.3	254	190,124	14.7	4.1	2.5	3.2	1.8	2.5	0.6	143
New York-Northeastern New Jersey	129	93,812	11.9	105	80,071	12.4	4.1	3.0	2.3	1.1	1.4	0.5	47
Chicago, Ill	26	23,059	14.6	22	20,708	14.6	5.4	2.5	2.9	1.4	2.3	0.6	10
Los Angeles, Calif	13	8,230	11.2	9	5,976	12.0	2.9	3.1	1.8	1.4	2.5	0.3	8
Philadelphia, Pa	20	(x)	11.9	16	7,893	12.0	3.0	2.5	2.6	1.2	2.4	0.3	19
Detroit, Mich	13	11,424	13.8	11	(x)	13.9	2.9	1.9	6.0	0.8	2.2	0.2	13
Boston, Mass	54	37,898	21.0	46	34,023	21.5	4.2	2.4	4.0	3.9	6.1	0.9	10
San Francisco-Oakland, Calif	18	13,186	18.1	13	11,161	18.1	3.6	1.9	6.1	3.2	2.0	1.3	6
Pittsburgh, Pa	5	(x)	14.4	5	(x)	14.4	4.6	1.0	6.1	1.8	0.7	0.2	6
Washington, D. C	5	(x)	15.2	4	1,961	14.9	3.7	3.7	4.4	1.2	1.2	0.7	4
Cleveland, Ohio	6	(x)	19.5	5	2,422	18.2	5.4	4.2	3.0	3.3	2.1	0.2	4
Baltimore, Md	18	(x)	9.3	13	7,515	9.7	5.7	1.1	1.0	0.4	0.8	0.7	10
Meats, Meat Products													
14 metropolitan areas, total	1,210	1,259,440	6.7	891	1,056,859	6.8	2.2	1.4	1.2	0.6	1.1	0.3	806
New York-Northeastern New Jersey	489	586,310	5.7	360	520,190	5.6	2.0	1.1	1.0	0.4	0.9	0.2	275
Chicago, Ill	177	168,116	7.3	128	139,572	7.6	2.1	1.8	1.5	0.7	1.0	0.5	112
Los Angeles, Calif	95	(x)	9.1	67	93,501	9.3	2.3	1.7	2.1	1.1	1.7	0.4	98
Philadelphia, Pa	81	66,092	8.3	52	54,489	8.6	2.9	2.3	1.3	0.7	1.0	0.4	56
Detroit, Mich	81	(x)	7.4	61	63,157	7.4	1.7	1.6	1.2	1.4	1.2	0.3	71
Boston, Mass	104	(x)	6.5	85	96,492	7.3	2.1	1.6	1.2	0.6	1.2	0.6	58
San Francisco-Oakland, Calif	47	47,069	7.8	41	43,363	7.3	1.6	1.7	1.3	0.9	1.6	0.2	52
St. Louis, Mo	22	14,558	11.0	18	9,862	11.0	2.4	2.4	2.0	2.1	1.9	0.2	16
Washington, D. C	22	(x)	7.2	17	31,105	7.0	2.1	1.1	1.4	0.7	1.4	0.3	12
Cleveland, Ohio	27	15,558	9.5	21	13,806	9.6	3.1	1.8	1.3	1.3	1.6	0.5	14
Baltimore, Md	17	16,057	6.7	16	(x)	6.3	2.3	1.2	1.4	0.4	0.6	0.4	21
Buffalo, N. Y	16	10,473	10.7	13	9,311	10.9	3.1	2.6	2.6	1.1	1.3	0.2	8
Canned Foods													
14 metropolitan areas	226	202,007	9.5	172	175,179	9.5	3.2	2.5	1.6	0.6	1.2	0.4	139
Coffee, Tea, Spices													
14 metropolitan areas	137	461,305	6.2	121	453,678	6.1	1.8	2.0	1.1	0.5	0.4	0.3	48
Dried Fruits, Nuts													
14 metropolitan areas	35	45,694	9.0	23	36,416	8.8	2.7	1.9	1.0	2.1	0.8	0.3	22
Flour													
14 metropolitan areas, total	74	62,433	7.6	59	55,616	7.7	2.7	2.3	1.5	0.4	0.5	0.3	44
New York-Northeastern New Jersey	40	29,308	8.7	31	25,230	8.8	3.2	3.0	1.0	0.1	0.6	0.3	22
Chicago, Ill	9	4,558	10.8	7	(x)	11.3	3.1	3.3	2.8	1.3	0.4	0.4	6
Philadelphia, Pa	3	4,537	5.3	3	4,537	5.3	3.2	1.0	0.5	0.1	0.2	0.3	2
Boston, Mass	7	(x)	8.2	4	4,354	8.9	3.2	2.1	2.0	0.7	0.5	0.4	...
St. Louis, Mo	3	(x)	8.8	3	(x)	8.8	4.3	1.6	1.5	0.6	0.7	0.3	2

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS--Continued													
Frosted, Frozen Foods													
14 metropolitan areas, total	104	123,199	13.4	93	116,085	13.4	3.6	3.5	2.6	1.9	1.1	0.7	38
New York-Northeastern New Jersey	31	(x)	13.7	29	36,262	13.6	3.8	4.1	2.1	1.7	1.1	0.8	4
Chicago, Ill	14	24,394	11.7	13	(x)	11.3	3.5	3.2	1.5	0.7	1.2	1.2	5
Los Angeles, Calif	7	(x)	16.5	5	7,984	16.3	4.2	2.5	6.4	1.8	1.2	0.2	1
Philadelphia, Pa	13	12,048	14.6	13	12,048	14.6	4.3	3.3	3.1	1.9	1.4	0.6	4
Boston, Mass	7	(x)	19.7	6	4,014	19.8	2.9	1.6	3.5	9.2	2.3	0.3	2
San Francisco-Oakland, Calif	8	(x)	12.7	8	(x)	12.7	3.5	2.8	3.0	2.3	0.6	0.5	10
St. Louis, Mo	7	(x)	15.4	7	(x)	15.4	4.0	5.0	2.8	2.7	0.6	0.3	5
Washington, D. C	5	(x)	19.6	4	2,252	21.0	8.5	5.1	3.2	1.4	2.6	0.2	3
Cleveland, Ohio	4	3,985	8.0	4	3,985	8.0	3.3	3.0	1.0	0.2	0.4	0.1	2
Miscellaneous Grocery Specialties													
14 metropolitan areas, total	507	635,204	7.9	396	574,929	7.6	2.3	2.2	1.5	0.6	0.6	0.4	258
New York-Northeastern New Jersey	228	393,188	6.1	182	368,272	5.7	2.0	1.5	1.3	0.2	0.4	0.3	113
Chicago, Ill	61	(x)	9.4	46	56,326	8.8	2.6	2.8	1.3	0.8	1.0	0.3	22
Los Angeles, Calif	39	(x)	13.6	31	35,977	13.8	3.1	4.1	3.0	2.0	0.9	0.7	26
Philadelphia, Pa	31	23,234	12.8	24	20,848	13.5	2.9	5.0	2.7	1.2	1.1	0.6	17
Detroit, Mich	12	8,988	12.3	9	7,506	13.1	2.6	5.7	2.4	0.8	1.3	0.3	3
Boston, Mass	20	14,506	11.7	14	11,284	14.0	4.0	5.3	2.0	0.8	1.6	0.3	2
San Francisco-Oakland, Calif	36	(x)	8.0	28	30,397	7.9	2.1	2.0	1.2	1.0	0.8	0.8	35
St. Louis, Mo	18	15,388	10.0	15	13,664	10.0	1.6	3.7	2.0	1.1	1.2	0.4	8
Washington, D. C	6	4,013	11.8	3	2,877	13.5	2.6	6.9	1.6	0.9	0.7	0.8	...
Cleveland, Ohio	7	7,431	10.8	7	7,431	10.8	2.0	5.7	2.0	0.3	0.6	0.2	...
Baltimore, Md	20	(x)	11.3	18	8,430	11.7	3.1	4.1	1.7	0.8	1.2	0.8	13
Buffalo, N. Y	7	(x)	7.8	7	(x)	7.8	2.4	2.5	1.0	0.9	0.9	0.1	13
FARM PRODUCTS (EDIBLE)													
Dairy, Poultry Products													
14 metropolitan areas, total	1,387	2,255,221	10.0	1,061	2,019,124	9.7	2.2	2.0	3.0	0.8	1.4	0.3	739
New York-Northeastern New Jersey	615	943,420	8.1	485	864,195	7.9	1.9	1.7	2.5	0.6	0.9	0.3	291
Chicago, Ill	208	478,956	8.3	164	441,563	8.1	1.7	2.0	2.0	0.9	1.3	0.2	111
Los Angeles, Calif	85	169,044	16.0	70	155,261	14.7	3.3	1.8	5.9	2.1	1.1	0.5	60
Philadelphia, Pa	87	108,987	8.4	63	94,322	8.3	1.9	1.4	2.1	0.4	2.2	0.3	57
Detroit, Mich	67	94,410	15.2	49	86,013	15.4	2.2	4.2	3.9	0.8	3.8	0.5	51
Boston, Mass	56	83,735	7.5	38	68,128	6.7	1.8	1.6	1.3	0.3	1.5	0.2	12
San Francisco-Oakland, Calif	61	142,024	17.9	44	123,049	18.5	5.1	3.0	6.6	0.9	2.4	0.5	34
St. Louis, Mo	49	(x)	10.9	38	39,052	11.4	2.7	2.4	3.0	1.2	1.9	0.2	30
Washington, D. C	28	(x)	11.8	21	46,651	10.8	2.3	1.6	5.7	0.5	0.5	0.2	11
Cleveland, Ohio	30	(x)	11.0	29	35,211	10.7	2.0	3.6	2.2	0.5	2.1	0.3	33
Baltimore, Md	24	(x)	7.8	21	21,992	7.8	1.7	1.5	2.2	0.6	1.0	0.8	24
Buffalo, N. Y	25	26,496	11.6	19	22,130	11.7	2.2	2.2	3.4	0.6	3.0	0.3	13
Fruits, Vegetables (Fresh)													
14 metropolitan areas, total	1,513	1,420,823	8.5	1,103	1,199,247	8.4	2.2	2.0	2.0	0.9	1.0	0.3	1,235
New York-Northeastern New Jersey	457	384,966	9.0	317	324,377	9.0	2.4	2.1	2.4	0.8	1.0	0.3	301
Chicago, Ill	208	279,411	6.8	148	237,808	6.7	2.1	1.8	1.4	0.5	0.8	0.1	179
Los Angeles, Calif	132	(x)	10.9	101	96,333	10.2	3.5	2.1	1.7	0.8	1.5	0.6	129
Philadelphia, Pa	105	(x)	8.5	84	80,041	8.6	2.1	1.8	2.6	1.0	0.9	0.2	119
Detroit, Mich	68	(x)	8.0	45	53,064	8.5	1.5	1.1	3.9	1.2	0.7	0.1	75
Boston, Mass	99	92,085	9.2	76	79,968	9.3	2.3	2.0	1.1	2.6	1.0	0.3	40
San Francisco-Oakland, Calif	80	(x)	11.2	60	70,361	11.1	2.8	3.4	2.1	0.8	1.3	0.7	61
Pittsburgh, Pa	70	(x)	7.7	45	51,122	7.4	2.4	2.0	1.2	0.6	1.1	0.1	65
St. Louis, Mo	75	51,834	7.9	67	47,601	8.1	2.7	1.6	2.1	0.6	0.9	0.2	58
Washington, D. C	30	20,731	10.3	21	17,349	10.4	2.1	2.9	2.6	1.1	1.1	0.6	19
Cleveland, Ohio	55	(x)	5.6	52	57,310	5.6	1.6	1.6	1.0	0.5	0.8	0.1	75
Baltimore, Md	60	(x)	7.1	37	31,916	6.5	2.1	1.9	0.8	0.7	0.8	0.2	51
Buffalo, N. Y	38	32,505	7.7	33	30,500	7.7	1.3	1.4	2.8	1.2	0.7	0.3	51
BEER, WINES, DISTILLED SPIRITS													
Beer, Ale													
14 metropolitan areas, total	510	352,592	13.7	388	291,297	14.0	3.1	3.4	5.0	1.0	1.2	0.3	299
New York-Northeastern New Jersey	65	41,829	17.7	55	34,772	18.2	4.4	5.6	5.5	0.8	1.4	0.5	27
Chicago, Ill	82	61,631	13.8	64	47,588	14.8	3.0	3.9	5.7	0.7	1.2	0.3	43
Los Angeles, Calif	38	42,701	13.4	31	37,718	13.6	3.4	3.2	3.8	1.8	1.2	0.2	18
Philadelphia, Pa	73	31,528	12.7	54	24,743	12.8	2.6	3.4	4.1	1.3	1.3	0.1	47
Detroit, Mich	37	33,346	14.9	31	29,282	14.9	2.9	3.2	6.3	1.2	1.2	0.1	35
Boston, Mass	22	31,954	13.4	20	(x)	12.8	2.9	3.5	4.0	0.8	1.4	0.2	13
San Francisco-Oakland, Calif	31	23,256	12.7	24	19,689	13.0	3.3	2.4	5.4	1.0	0.7	0.2	32
St. Louis, Mo	13	(x)	12.6	11	5,633	12.5	3.1	2.5	5.3	0.5	1.1	(z)	8
Washington, D. C	18	14,742	11.9	16	(x)	11.6	2.2	3.5	3.9	0.7	0.9	0.4	5
Cleveland, Ohio	13	12,250	15.2	13	12,250	15.2	2.9	3.1	7.3	0.9	0.9	0.1	4
Buffalo, N. Y	17	(x)	17.6	16	8,674	17.8	4.2	3.6	6.5	1.3	1.2	1.0	12
Wines, Distilled Spirits													
14 metropolitan areas, total	432	1,222,409	9.8	385	1,184,821	9.8	2.8	4.3	1.1	0.6	0.6	0.4	100
New York-Northeastern New Jersey	125	489,775	10.8	113	475,808	10.8	3.2	5.1	1.0	0.6	0.5	0.4	24
Chicago, Ill	84	213,671	8.5	79	203,581	8.4	2.4	3.7	0.9	0.6	0.6	0.2	41
Los Angeles, Calif	38	139,267	10.5	34	136,997	10.4	2.6	4.3	1.6	0.7	0.8	0.4	2
Philadelphia, Pa	10	(x)	15.9	9	19,580	14.0	3.9	3.8	2.7	2.4	1.1	0.1	1
Detroit, Mich	5	(x)	21.8	4	1,625	23.2	7.9	8.5	3.0	0.9	2.5	0.4	3
Boston, Mass	19	44,081	10.6	18	(x)	10.7	2.7	4.5	1.1	0.5	0.8	1.1	...
San Francisco-Oakland, Calif	52	86,995	9.9	46	83,876	10.0	2.7	4.1	1.1	0.7	0.8	0.6	17
St. Louis, Mo	25	37,506	9.1	20	35,333	8.9	3.0	3.3	1.0	0.5	0.9	0.2	2
Washington, D. C	17	(x)	7.0	15	38,922	7.2	2.7	2.3	0.7	0.3	0.8	0.4	1
Cleveland, Ohio	11	(x)	5.2	11	(x)	5.2	0.9	2.0	1.5	0.2	0.4	0.2	3
Baltimore, Md	17	(x)	8.2	17	(x)	8.2	2.5	3.3	0.7	1.0	0.4	0.3	4
Minneapolis-St. Paul, Minn	8	(x)	6.4	8	(x)	6.4	2.0	2.6	0.4	0.4	0.5	0.5	...
Buffalo, N. Y	11	(x)	10.9	11	(x)	10.9	3.2	5.3	1.3	0.4	0.6	0.1	2

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales						Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
DRUGS, CHEMICALS, ALLIED PRODUCTS													
Drugs (General Line)													
14 metropolitan areas, total	81	330,492	11.6	70	313,417	11.6	4.3	2.5	1.1	2.8	0.7	0.2	14
New York-Northeastern New Jersey	29	78,436	12.4	24	71,124	12.5	4.5	2.6	1.7	2.7	0.8	0.2	4
Chicago, Ill	8	41,590	11.7	7	(x)	11.7	4.2	2.8	1.5	2.3	0.8	0.1	4
Los Angeles, Calif	3	33,856	11.4	3	33,856	11.4	4.6	2.1	0.6	3.0	0.7	0.4	...
Philadelphia, Pa	5	(x)	12.1	5	(x)	12.1	4.6	2.2	1.3	3.0	0.7	0.3	...
Detroit, Mich	4	16,461	11.2	3	(x)	11.1	3.9	3.2	1.0	2.4	0.6	...	1
Boston, Mass	4	17,782	13.7	4	17,782	13.7	5.6	3.0	1.5	2.8	0.8	(z)	...
San Francisco-Oakland, Calif	4	20,474	13.0	4	20,474	13.0	4.7	2.9	0.7	4.0	0.6	0.1	...
Pittsburgh, Pa	5	21,437	7.1	3	(x)	6.8	2.7	1.9	0.5	1.3	0.4	...	...
St. Louis, Mo	4	16,042	13.2	3	(x)	13.6	5.7	3.4	1.0	2.9	0.6	(z)	...
Washington, D. C	3	9,199	10.8	3	9,199	10.8	3.5	2.4	1.0	2.9	0.4	0.6	...
Baltimore, Md	4	9,416	11.9	4	9,416	11.9	2.9	2.2	0.8	4.2	1.2	0.6	5
Minneapolis-St. Paul, Minn	3	17,593	10.6	3	17,593	10.6	4.4	2.0	0.5	2.8	0.6	0.3	...
Proprietary Medicines, Toiletries													
14 metropolitan areas	123	136,371	33.6	93	117,996	35.8	7.3	21.5	2.9	0.8	1.6	1.7	27
Retailer-Cooperatives--Specialty Lines													
14 metropolitan areas	9	3,910	8.2	5	2,224	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Drug Sundries													
14 metropolitan areas	144	171,457	18.4	112	156,345	18.6	4.6	8.5	3.8	0.4	0.7	0.6	72
Industrial Chemicals													
14 metropolitan areas, total	245	352,961	14.0	207	327,615	14.2	5.3	4.7	1.8	0.9	1.2	0.3	53
New York-Northeastern New Jersey	142	224,286	13.6	125	216,580	13.8	5.5	4.1	1.9	0.6	1.3	0.4	35
Chicago, Ill	21	25,689	17.1	13	18,463	18.5	4.6	8.8	2.0	1.4	1.3	0.4	6
Los Angeles, Calif	10	17,740	15.4	8	(x)	16.6	5.2	5.9	1.8	2.0	1.6	0.1	1
Philadelphia, Pa	12	(x)	14.0	9	12,735	13.8	4.0	6.6	1.6	0.8	0.7	0.1	2
Detroit, Mich	7	10,301	17.3	7	10,301	17.3	7.2	5.6	1.8	1.4	1.1	0.2	1
Boston, Mass	18	18,861	12.6	17	(x)	12.7	5.6	4.3	1.3	0.4	0.9	0.2	4
San Francisco-Oakland, Calif	10	23,045	10.5	7	21,413	10.1	4.8	3.4	0.4	1.0	0.2	0.3	1
St. Louis, Mo	5	6,502	14.3	4	(x)	14.3	5.3	5.3	0.5	2.5	0.5	0.2	...
Cleveland, Ohio	4	3,255	19.2	4	3,255	19.2	7.0	6.4	2.3	1.8	0.9	0.8	1
Minneapolis-St. Paul, Minn	5	(x)	19.4	4	2,939	16.0	5.2	6.9	1.1	1.4	0.9	0.5	1
Buffalo, N. Y	4	2,059	22.9	4	2,059	22.9	6.0	6.9	3.4	4.3	2.2	0.1	...
Paints, Varnishes													
14 metropolitan areas, total	149	67,561	21.6	121	56,963	21.7	8.4	6.9	2.1	1.3	2.1	0.9	43
New York-Northeastern New Jersey	48	23,650	16.8	41	20,898	16.3	7.1	4.0	2.0	0.9	1.5	0.8	16
Chicago, Ill	21	(x)	26.5	16	6,845	29.5	9.5	12.1	2.5	0.9	3.4	1.1	6
Los Angeles, Calif	10	2,564	22.2	7	1,834	23.8	7.1	9.2	2.8	1.6	2.2	0.9	4
Boston, Mass	5	(x)	24.8	5	(x)	24.8	9.9	9.8	1.7	1.2	1.5	0.7	...
San Francisco-Oakland, Calif	6	2,794	15.0	5	(x)	15.3	4.0	6.1	1.6	0.7	1.6	1.3	7
Pittsburgh, Pa	5	(x)	27.7	4	1,894	28.4	16.6	5.1	3.6	0.6	1.5	1.0	2
Washington, D. C	3	1,578	23.4	3	1,578	23.4	7.0	6.6	3.8	1.1	4.3	0.6	1
Cleveland, Ohio	13	4,914	29.2	11	(x)	29.6	10.9	10.6	2.5	2.3	2.5	0.8	1
Baltimore, Md	8	(x)	17.9	8	(x)	17.9	8.0	5.2	1.2	0.5	2.2	0.8	3
Buffalo, N. Y	7	5,261	20.0	7	5,261	20.0	9.4	5.3	1.0	2.1	1.4	0.8	...
TOBACCO													
Tobacco and Products (Exc. Leaf)													
14 metropolitan areas, total	683	970,259	4.4	511	835,295	4.5	1.3	1.6	0.7	0.4	0.4	0.1	491
New York-Northeastern New Jersey	207	308,652	3.7	147	269,152	3.8	1.1	1.2	0.7	0.4	0.3	0.1	136
Chicago, Ill	84	132,438	4.7	67	113,245	4.6	1.4	1.5	0.9	0.3	0.4	0.1	61
Los Angeles, Calif	39	(x)	3.4	32	54,479	3.4	0.7	1.1	0.6	0.4	0.4	0.2	34
Philadelphia, Pa	67	(x)	3.8	48	56,985	4.1	1.0	1.5	0.5	0.6	0.4	0.1	67
Detroit, Mich	43	72,858	4.2	32	63,567	4.2	1.3	1.2	0.8	0.3	0.5	0.1	29
Boston, Mass	45	(x)	5.2	32	44,518	5.3	1.8	1.1	0.7	0.2	1.4	0.1	18
San Francisco-Oakland, Calif	33	(x)	5.7	24	35,314	6.2	1.8	2.1	0.8	0.6	0.5	0.4	33
Pittsburgh, Pa	36	(x)	7.4	24	30,668	7.7	2.3	2.6	1.2	0.8	0.6	0.2	26
St. Louis, Mo	23	(x)	4.5	18	37,528	4.5	1.4	1.7	0.6	0.3	0.4	0.1	6
Washington, D. C	11	(x)	4.3	10	21,882	4.3	1.0	1.6	0.8	0.4	0.3	0.2	10
Cleveland, Ohio	25	34,410	5.6	24	(x)	5.6	1.6	2.1	0.8	0.4	0.5	0.2	24
Baltimore, Md	27	(x)	5.9	22	31,374	6.3	2.0	2.9	0.6	0.3	0.4	0.1	24
Minneapolis-St. Paul, Minn	19	24,549	4.1	10	(x)	4.6	1.3	1.8	0.6	0.3	0.3	0.3	6
Buffalo, N. Y	24	26,152	4.2	21	24,993	4.2	1.8	1.1	0.5	0.2	0.5	0.1	17
DRY GOODS, APPAREL													
Clothing, Furnishings (General Line)													
14 metropolitan areas, total	88	74,271	13.7	71	59,234	14.3	5.5	4.7	1.9	0.4	1.4	0.4	62
New York-Northeastern New Jersey	38	38,690	13.4	32	35,608	14.2	5.1	4.4	2.5	0.6	1.2	0.4	23
Chicago, Ill	7	(x)	22.8	6	3,864	22.5	8.3	7.5	0.7	(z)	5.6	0.4	7
Los Angeles, Calif	5	(x)	8.7	4	2,758	9.1	2.5	3.0	1.8	(z)	1.7	0.1	7
Philadelphia, Pa	7	4,583	11.8	5	(x)	11.8	4.0	6.1	1.0	...	0.6	0.1	13
Detroit, Mich	4	1,847	12.1	4	1,847	12.1	5.2	3.2	2.0	...	1.1	0.6	2
St. Louis, Mo	7	3,779	14.3	6	(x)	14.2	5.2	5.4	1.1	0.4	1.7	0.4	...
Cleveland, Ohio	3	1,939	10.5	3	1,939	10.5	4.3	3.7	1.4	0.2	...	0.9	2
Baltimore, Md	4	3,088	16.2	3	(x)	18.1	9.2	5.4	0.4	0.4	0.6	2.1	3

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
DRY GOODS, APPAREL--Continued													
Men's, Boys' Clothing, Furnishings													
14 metropolitan areas, total	363	267,940	14.1	295	237,141	14.2	5.9	4.9	1.0	0.4	1.4	0.6	195
New York-Northeastern New Jersey	190	173,357	14.0	169	165,520	14.0	5.9	4.8	1.1	0.4	1.2	0.6	98
Los Angeles, Calif	11	(x)	15.8	7	3,417	13.1	4.4	4.8	1.4	(z)	1.1	1.4	3
Philadelphia, Pa	14	7,708	15.2	12	(x)	15.6	7.3	5.1	0.8	0.3	1.6	0.5	16
Detroit, Mich	6	2,465	12.5	5	(x)	11.5	4.9	2.8	0.7	0.5	2.3	0.3	5
Boston, Mass	22	(x)	13.8	14	10,920	13.4	5.7	4.7	0.6	0.1	1.9	0.4	3
San Francisco-Oakland, Calif	16	(x)	14.6	11	5,878	14.1	5.9	4.6	1.4	0.4	1.4	0.4	14
Pittsburgh, Pa	16	(x)	12.2	14	7,410	12.7	4.1	4.6	1.0	0.3	1.9	0.8	21
St. Louis, Mo	14	(x)	16.7	13	6,827	16.8	7.3	5.1	0.9	1.2	1.7	0.6	8
Cleveland, Ohio	11	(x)	13.9	9	5,423	15.3	6.3	6.2	0.8	0.6	1.3	0.1	4
Minneapolis-St. Paul, Minn	7	(x)	11.3	4	2,122	12.4	5.8	2.8	0.4	1.7	1.0	0.7	3
Buffalo, N. Y	3	1,486	11.4	3	1,486	11.4	3.6	5.5	1.2	0.1	0.3	0.7	...
Women's, Children's Clothing, Furnishings													
14 metropolitan areas, total	446	298,139	15.2	379	266,254	15.2	5.8	5.3	1.8	0.2	1.5	0.6	280
New York-Northeastern New Jersey	259	189,168	15.2	230	175,221	15.4	5.6	5.8	1.8	0.1	1.5	0.6	151
Chicago, Ill	44	30,879	14.8	37	27,568	14.7	7.5	3.8	1.2	0.1	1.5	0.6	34
Los Angeles, Calif	17	(x)	17.4	12	6,843	14.6	5.9	4.2	1.8	0.2	1.5	1.0	13
Philadelphia, Pa	20	(x)	9.7	17	10,508	9.6	3.8	3.7	0.6	0.1	1.1	0.3	22
Detroit, Mich	6	4,767	9.7	5	(x)	7.4	4.7	0.8	0.6	...	1.2	0.1	6
Boston, Mass	39	22,559	17.7	32	19,461	18.3	6.1	5.6	4.3	(z)	1.8	0.5	10
San Francisco-Oakland, Calif	10	5,320	14.3	9	(x)	16.8	7.3	5.6	1.1	0.2	1.6	1.0	10
Pittsburgh, Pa	13	5,277	13.0	12	(x)	13.2	5.5	3.6	0.9	0.5	2.2	0.5	16
St. Louis, Mo	16	(x)	15.7	15	7,721	15.8	6.7	4.9	1.4	0.4	1.8	0.6	2
Cleveland, Ohio	4	3,410	24.5	3	(x)	25.4	5.2	13.1	1.8	3.0	1.5	0.8	3
Furs (Dressed), Fur Clothing													
14 metropolitan areas, total	183	120,294	9.9	157	110,311	9.8	4.4	2.2	0.6	0.1	1.3	1.2	120
New York-Northeastern New Jersey	131	98,699	9.0	116	92,254	9.0	4.3	1.9	0.4	0.1	1.1	1.2	79
Chicago, Ill	26	(x)	12.8	23	10,659	13.0	5.7	3.4	0.7	0.2	1.9	1.1	27
Philadelphia, Pa	3	1,302	7.6	3	1,302	7.6	2.9	2.7	0.3	...	1.5	0.2	4
Boston, Mass	8	(x)	13.1	5	2,214	13.3	9.3	2.0	0.5	...	1.0	0.5	1
San Francisco-Oakland, Calif	7	3,385	11.9	6	(x)	12.2	5.8	2.5	0.3	...	2.2	1.4	5
Millinery, Millinery Supplies													
14 metropolitan areas, total	132	75,544	16.9	112	67,583	16.5	6.7	5.6	1.7	0.2	1.6	0.7	89
New York-Northeastern New Jersey	98	61,478	15.7	84	55,459	15.5	6.4	5.2	1.6	0.2	1.4	0.7	67
Chicago, Ill	13	(x)	23.9	11	5,066	22.8	8.0	9.7	2.1	0.2	2.5	0.3	10
San Francisco-Oakland, Calif	3	950	29.2	3	950	29.2	8.4	10.9	3.7	...	3.9	2.3	...
St. Louis, Mo	3	1,242	23.1	3	1,242	23.1	12.6	6.9	0.5	0.9	2.0	0.2	4
Shoes, Other Footwear													
14 metropolitan areas, total	212	155,031	13.2	181	140,485	12.9	5.1	4.4	1.3	0.3	1.2	0.6	109
New York-Northeastern New Jersey	60	39,386	14.0	52	35,480	14.5	6.2	4.6	1.7	0.2	1.2	0.6	18
Chicago, Ill	15	(x)	13.0	13	9,597	13.1	4.6	4.1	1.3	0.9	1.2	1.0	10
Los Angeles, Calif	13	7,365	15.3	12	(x)	15.4	5.0	5.3	1.5	0.4	2.0	1.2	8
Philadelphia, Pa	18	(x)	12.8	12	7,413	12.3	4.5	3.7	1.7	0.2	1.8	0.4	20
Boston, Mass	45	50,366	12.4	42	49,350	12.1	4.8	4.6	1.1	0.2	1.0	0.4	2
San Francisco-Oakland, Calif	4	2,510	12.6	4	2,510	12.6	1.2	6.2	2.2	0.7	2.0	0.3	5
Pittsburgh, Pa	8	7,230	9.6	6	(x)	9.1	3.2	3.1	0.7	0.9	1.0	0.2	8
St. Louis, Mo	21	(x)	13.2	20	9,511	12.8	6.7	2.6	0.9	0.5	1.3	0.8	12
Cleveland, Ohio	4	2,234	10.0	4	2,234	10.0	2.3	5.0	0.4	1.1	0.8	0.4	12
Baltimore, Md	14	10,818	13.0	12	(x)	12.7	4.2	4.9	1.3	0.3	1.2	0.8	11
Work Clothing													
14 metropolitan areas, total	44	21,829	9.8	33	17,259	10.1	4.3	2.4	0.9	1.1	0.9	0.5	30
New York-Northeastern New Jersey	19	(x)	10.9	16	8,272	10.7	5.4	1.9	1.0	1.1	0.8	0.5	15
Los Angeles, Calif	3	(x)	15.4	3	(x)	15.4	4.6	4.7	3.2	...	2.0	0.9	3
Dry Goods (General Line)													
14 metropolitan areas, total	55	223,892	12.9	52	221,212	12.9	3.7	4.5	1.5	0.7	1.0	1.5	16
New York-Northeastern New Jersey	20	(x)	16.5	19	30,625	16.8	7.3	6.1	1.8	0.1	1.0	0.5	6
Los Angeles, Calif	4	8,524	13.2	4	8,524	13.2	3.9	3.7	2.6	0.4	0.8	1.8	...
Philadelphia, Pa	4	7,950	12.3	4	7,950	12.3	4.7	4.1	1.8	0.3	0.8	0.6	...
Boston, Mass	4	(x)	13.4	4	(x)	13.4	5.8	4.2	1.3	...	1.8	0.3	...
San Francisco-Oakland, Calif	6	(x)	27.3	5	7,992	29.0	8.4	6.8	6.3	0.9	2.4	4.2	3
Pittsburgh, Pa	3	9,595	12.4	3	9,595	12.4	3.4	2.7	4.2	...	1.4	0.7	...
Hosiery, Underwear													
14 metropolitan areas, total	216	147,295	10.3	189	135,264	10.4	4.6	3.3	0.9	0.2	1.0	0.4	156
New York-Northeastern New Jersey	134	90,699	10.0	119	86,216	9.9	4.4	3.2	0.8	0.2	0.9	0.4	95
Chicago, Ill	15	12,172	15.7	15	12,172	15.7	6.7	4.6	1.8	0.2	1.4	1.0	6
Philadelphia, Pa	42	31,091	9.2	35	26,370	9.5	4.0	3.1	0.7	0.6	0.9	0.2	29
Cleveland, Ohio	4	2,034	13.4	4	2,034	13.4	6.2	4.6	1.3	0.1	0.7	0.5	6
Baltimore, Md	4	1,452	10.1	4	1,452	10.1	4.1	3.2	0.6	...	1.6	0.6	4

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
DRY GOODS, APPAREL--Continued													
Piece Goods (Jobbers)													
14 metropolitan areas, total	813	764,406	9.8	713	714,620	9.7	4.2	3.2	0.8	0.1	0.9	0.5	450
New York-Northeastern New Jersey	635	649,161	9.3	568	615,191	9.2	3.9	3.1	0.8	0.1	0.8	0.5	351
Chicago, Ill	44	29,009	13.8	36	25,107	14.5	6.5	5.0	1.2	(z)	1.4	0.4	21
Los Angeles, Calif	44	25,659	12.0	36	22,363	12.3	5.5	3.5	1.2	0.1	1.2	0.8	35
Philadelphia, Pa	25	15,908	11.3	18	11,821	11.4	5.1	3.9	0.9	0.1	1.1	0.3	14
Detroit, Mich	3	5,658	4.7	3	5,658	4.7	2.2	1.3	0.4	0.2	0.3	0.3	1
Boston, Mass	31	21,362	13.4	25	19,315	12.8	5.5	4.2	0.9	(z)	1.7	0.5	5
San Francisco-Oakland, Calif	8	3,814	11.9	7	(x)	14.0	6.0	3.8	1.3	...	2.0	0.9	10
St. Louis, Mo	5	(x)	16.9	5	(x)	16.9	7.0	6.4	1.1	0.2	1.8	0.4	3
Cleveland, Ohio	5	(x)	16.5	5	(x)	16.5	7.8	3.2	3.4	...	1.9	0.2	4
Baltimore, Md	6	(x)	10.2	6	(x)	10.2	6.1	2.2	0.7	0.3	0.8	0.1	3
Other Dry Goods, Notions													
14 metropolitan areas, total	616	444,881	16.4	538	415,644	16.5	6.7	5.9	1.8	0.2	1.3	0.6	398
New York-Northeastern New Jersey	450	360,266	16.9	405	344,556	16.9	6.8	6.2	1.8	0.2	1.3	0.6	288
Chicago, Ill	40	22,296	16.4	32	19,365	16.5	7.6	5.4	1.6	0.2	1.5	0.2	26
Los Angeles, Calif	36	(x)	14.1	31	14,184	14.0	5.0	4.9	1.3	0.2	2.2	0.4	34
Philadelphia, Pa	27	(x)	16.0	24	10,073	16.3	5.5	6.5	2.0	0.5	1.5	0.3	26
Detroit, Mich	7	4,640	14.6	7	4,640	14.6	6.6	3.5	1.5	0.9	1.4	0.7	1
Boston, Mass	14	10,624	13.1	10	8,479	12.3	5.2	3.9	1.3	0.5	1.3	0.1	1
San Francisco-Oakland, Calif	12	(x)	10.5	7	6,472	10.9	4.3	3.5	0.5	0.1	1.9	0.6	2
Cleveland, Ohio	3	1,338	11.2	3	1,338	11.2	7.1	1.8	0.5	0.1	1.6	0.1	...
Baltimore, Md	7	(x)	8.7	7	(x)	8.7	4.6	2.0	1.0	...	0.6	0.5	6
Piece Goods Converters													
14 metropolitan areas, total	838	1,702,368	8.8	747	1,611,848	8.8	4.2	2.9	0.5	0.1	0.6	0.5	291
New York-Northeastern New Jersey	770	1,622,226	9.0	694	1,543,807	8.9	4.3	2.9	0.5	0.1	0.6	0.5	282
Chicago, Ill	14	(x)	4.3	11	19,622	4.4	0.8	3.3	0.1	...	0.2	(z)	...
Los Angeles, Calif	16	(x)	9.1	15	22,098	8.6	3.7	3.1	0.4	0.3	0.8	0.3	3
Boston, Mass	16	17,701	8.7	13	14,921	9.8	4.8	3.2	0.6	(z)	0.8	0.4	...
St. Louis, Mo	4	2,346	6.1	4	2,346	6.1	1.9	3.0	0.3	...	0.4	0.5	...
Baltimore, Md	6	(x)	5.6	3	3,014	6.3	2.1	2.0	0.7	...	0.6	0.9	3
FURNITURE, HOME FURNISHINGS													
Household Furniture													
14 metropolitan areas, total	161	139,313	15.6	126	121,756	15.6	6.1	5.6	1.6	0.5	1.4	0.4	66
New York-Northeastern New Jersey	66	69,888	14.8	56	64,719	14.5	5.7	5.5	1.5	0.4	1.2	0.2	26
Chicago, Ill	38	36,943	17.1	26	31,030	17.0	6.9	5.9	2.0	0.2	1.4	0.6	17
Los Angeles, Calif	7	4,422	12.9	6	(x)	13.0	4.6	4.2	1.1	1.1	1.4	0.6	...
Philadelphia, Pa	12	(x)	16.5	11	4,232	16.9	6.2	5.5	1.4	1.0	2.1	0.7	14
Boston, Mass	8	(x)	18.7	7	3,424	18.7	6.7	4.9	1.8	1.8	3.2	0.3	2
St. Louis, Mo	6	(x)	17.7	6	(x)	17.7	6.7	5.8	1.4	1.2	2.0	0.6	1
Cleveland, Ohio	3	935	16.8	3	935	16.8	6.3	5.1	1.5	0.4	2.9	0.6	3
Baltimore, Md	3	1,705	16.1	3	1,705	16.1	8.3	2.4	1.4	0.5	2.3	1.2	...
Office Furniture													
14 metropolitan areas, total	101	58,863	24.3	64	41,095	24.2	9.0	8.0	2.7	1.6	2.6	0.3	27
New York-Northeastern New Jersey	40	24,493	21.5	29	19,270	21.0	7.4	6.9	2.0	1.9	2.6	0.2	14
Los Angeles, Calif	9	(x)	23.9	7	3,410	22.7	7.8	7.9	1.8	1.3	3.8	0.1	5
Philadelphia, Pa	4	(x)	23.0	3	1,304	23.6	9.0	8.9	2.1	1.8	1.8	...	1
Boston, Mass	4	(x)	28.1	3	1,039	30.4	12.1	7.0	4.6	1.2	5.4	0.1	1
Pittsburgh, Pa	3	1,627	31.6	3	1,627	31.6	11.5	11.0	3.6	1.9	3.3	0.3	3
Washington, D. C	3	2,739	15.0	3	2,739	15.0	6.8	3.7	1.0	1.5	1.8	0.2	1
China, Glassware, Crockery													
14 metropolitan areas, total	116	69,677	21.2	99	63,938	21.4	8.7	7.3	2.1	0.8	1.9	0.6	64
New York-Northeastern New Jersey	77	48,165	20.8	65	44,378	20.9	9.3	6.8	2.0	0.5	1.8	0.5	32
Chicago, Ill	14	6,652	19.3	12	(x)	19.6	7.6	7.4	0.9	1.3	1.4	1.0	3
Los Angeles, Calif	7	2,632	23.6	7	2,632	23.6	5.7	9.1	4.5	1.3	2.3	0.7	12
Philadelphia, Pa	8	5,908	22.7	6	(x)	23.4	9.2	9.2	2.7	0.7	1.6	(z)	6
Boston, Mass	3	3,307	28.6	3	3,307	28.6	8.2	9.1	2.4	3.4	2.8	2.7	...
Floor Coverings													
14 metropolitan areas, total	204	254,028	11.9	175	239,226	11.9	4.6	3.7	1.0	1.0	1.1	0.5	69
New York-Northeastern New Jersey	87	86,309	12.6	78	83,366	12.8	5.0	4.0	1.5	0.7	1.2	0.4	32
Chicago, Ill	22	(x)	12.8	19	35,041	12.5	4.5	4.3	1.2	1.3	0.9	0.3	4
Los Angeles, Calif	15	(x)	10.2	10	27,230	10.0	3.3	3.0	0.6	1.4	1.0	0.7	3
Philadelphia, Pa	21	21,895	12.6	18	20,813	12.4	3.6	4.8	0.8	0.7	1.2	1.3	12
Detroit, Mich	8	(x)	10.1	6	7,263	9.5	2.7	3.6	0.7	0.9	1.6	(z)	4
Boston, Mass	11	(x)	12.6	10	9,974	12.5	4.9	4.5	0.7	0.7	0.9	0.8	2
San Francisco-Oakland, Calif	5	15,856	11.8	5	15,856	11.8	3.9	3.0	0.6	2.2	1.6	0.5	4
Pittsburgh, Pa	7	8,849	9.5	7	8,849	9.5	3.5	2.8	1.3	0.4	1.0	0.5	1
St. Louis, Mo	5	(x)	11.0	4	12,956	10.2	6.8	1.9	0.2	0.4	0.8	0.1	...
Cleveland, Ohio	6	(x)	13.2	6	(x)	13.2	7.0	2.6	0.9	0.6	0.9	1.2	2
Baltimore, Md	7	6,425	11.2	6	(x)	11.2	4.1	3.6	0.8	1.7	0.9	0.1	2
Antiques													
14 metropolitan areas	12	6,185	28.1	9	4,019	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
FURNITURE, HOME FURNISHINGS--Continued													
Other Home Furnishings													
14 metropolitan areas, total	266	198,478	19.0	229	181,968	18.6	6.5	7.0	2.2	0.7	1.5	0.7	109
New York-Northeastern New Jersey	118	84,884	19.0	110	80,824	18.9	7.7	5.8	2.4	0.6	1.7	0.7	48
Chicago, Ill	40	41,411	20.9	29	36,909	19.8	5.3	10.2	2.2	0.3	1.0	0.8	13
Los Angeles, Calif	26	13,386	21.1	23	12,556	21.4	6.9	8.7	2.4	0.9	1.8	0.7	12
Philadelphia, Pa	16	(x)	17.4	13	8,558	16.8	5.9	5.6	2.1	0.5	2.0	0.7	11
Detroit, Mich	7	3,564	22.8	6	(x)	19.3	5.9	7.3	3.1	0.5	1.7	0.8	3
Boston, Mass	12	(x)	15.2	7	8,232	14.3	4.1	5.0	1.3	0.8	2.3	0.8	7
San Francisco-Oakland, Calif	13	13,424	16.9	12	(x)	17.3	5.9	6.3	1.4	2.1	1.1	0.5	3
Pittsburgh, Pa	6	3,699	15.6	6	3,699	15.6	5.8	5.1	2.5	0.5	1.2	0.5	4
Cleveland, Ohio	9	7,103	19.8	9	7,103	19.8	6.5	9.4	1.3	1.4	1.0	0.2	4
Baltimore, Md	5	4,560	13.3	4	(x)	12.7	3.2	4.7	1.4	0.5	2.3	0.6	...
PAPER AND ITS PRODUCTS													
Wrapping Paper, Twine													
14 metropolitan areas, total	128	137,770	15.9	105	125,889	15.7	5.3	5.7	1.7	1.5	1.2	0.3	60
New York-Northeastern New Jersey	58	49,430	16.6	52	46,574	16.4	6.0	5.0	2.5	1.1	1.5	0.3	30
Chicago, Ill	20	(x)	15.3	15	19,097	15.2	4.4	7.3	1.4	1.0	0.8	0.3	5
Los Angeles, Calif	4	14,858	15.1	3	(x)	15.1	5.5	6.0	0.9	1.8	0.4	0.5	2
Boston, Mass	11	(x)	15.0	8	14,497	14.7	5.0	6.2	1.4	1.0	0.9	0.2	2
San Francisco-Oakland, Calif	4	9,716	14.6	3	(x)	14.4	5.6	5.7	0.9	1.5	0.6	0.1	...
Pittsburgh, Pa	4	3,015	27.1	4	3,015	27.1	7.7	5.0	0.8	9.8	3.1	0.7	1
Cleveland, Ohio	3	2,016	16.4	3	2,016	16.4	3.1	6.9	0.8	1.0	4.4	0.2	9
Minneapolis-St. Paul, Minn	5	(x)	15.9	4	4,327	14.9	4.3	5.6	1.7	1.2	0.7	1.4	5
Buffalo, N. Y	4	4,839	13.1	4	4,839	13.1	5.0	4.0	1.0	1.7	1.2	0.2	...
Fine Paper													
14 metropolitan areas, total	174	303,117	13.1	153	290,058	12.8	3.9	4.8	1.0	1.3	1.2	0.6	33
New York-Northeastern New Jersey	68	104,877	13.8	63	102,383	13.7	3.9	5.1	1.2	1.0	1.7	0.8	17
Chicago, Ill	25	74,004	9.9	19	71,446	9.5	3.4	3.8	0.6	1.0	0.4	0.3	7
Los Angeles, Calif	6	10,274	16.7	6	10,274	16.7	5.8	5.7	1.4	2.4	1.3	0.1	6
Philadelphia, Pa	16	(x)	17.3	13	17,016	15.5	5.2	6.3	1.1	0.9	1.2	0.8	2
Detroit, Mich	6	14,682	10.9	6	14,682	10.9	2.8	3.8	1.1	1.6	0.4	1.2	1
Boston, Mass	9	11,748	16.8	8	(x)	16.6	6.0	5.8	1.7	1.5	1.2	0.4	...
San Francisco-Oakland, Calif	4	(x)	14.7	4	(x)	14.7	3.8	5.6	1.5	2.5	0.9	0.4	...
Pittsburgh, Pa	3	9,903	10.6	3	9,903	10.6	2.8	3.9	0.6	1.3	0.7	1.3	...
St. Louis, Mo	5	(x)	13.4	4	5,970	13.7	3.7	5.4	1.4	2.1	1.0	0.1	...
Cleveland, Ohio	4	(x)	14.0	4	(x)	14.0	3.3	6.6	0.6	1.6	1.3	0.6	...
Baltimore, Md	9	12,002	12.8	9	12,002	12.8	3.5	3.8	1.0	1.0	2.2	1.3	...
Minneapolis-St. Paul, Minn	12	(x)	16.0	8	12,918	15.5	4.2	6.7	0.9	2.5	1.0	0.2	...
Stationery, Office Supplies													
14 metropolitan areas, total	132	87,873	27.3	100	71,077	27.3	10.2	9.1	3.6	1.2	2.3	0.9	40
New York-Northeastern New Jersey	67	37,817	23.4	59	33,645	23.7	9.4	7.7	3.7	0.5	1.9	0.5	15
Los Angeles, Calif	9	(x)	29.6	6	7,781	27.3	8.3	10.8	2.2	3.8	1.2	1.0	6
Philadelphia, Pa	3	1,688	28.6	3	1,688	28.6	12.6	6.7	5.9	0.1	2.5	0.8	2
San Francisco-Oakland, Calif	7	(x)	32.9	7	(x)	32.9	11.4	10.8	4.9	2.0	2.8	1.0	8
Baltimore, Md	3	1,777	35.5	3	1,777	35.5	9.0	14.3	4.6	2.3	4.6	0.7	1
Wallpaper													
14 metropolitan areas	32	14,000	35.7	25	10,971	37.1	15.2	11.6	2.8	2.2	4.6	0.7	16
Other Paper Products													
14 metropolitan areas, total	452	472,385	12.1	354	415,015	11.7	4.4	4.1	1.2	0.8	0.9	0.3	177
New York-Northeastern New Jersey	209	225,475	11.2	166	196,316	10.7	4.4	3.5	1.3	0.4	0.9	0.2	68
Chicago, Ill	52	(x)	13.8	30	30,407	13.0	4.1	5.4	1.1	1.1	1.0	0.3	14
Los Angeles, Calif	28	15,618	17.1	23	13,594	16.6	5.6	4.3	2.1	1.1	2.1	1.4	24
Philadelphia, Pa	29	(x)	14.6	25	24,218	14.2	5.4	4.6	1.3	1.6	0.9	0.4	22
Detroit, Mich	16	(x)	11.5	15	21,526	11.5	3.7	3.8	1.4	1.2	1.0	0.4	12
Boston, Mass	30	21,092	14.2	24	18,511	14.0	5.7	5.1	1.3	0.6	0.8	0.5	5
San Francisco-Oakland, Calif	18	15,584	10.5	10	12,176	10.3	2.6	4.3	1.8	0.4	0.6	0.6	9
Pittsburgh, Pa	11	(x)	11.7	10	17,268	11.8	4.3	3.9	1.4	1.2	0.8	0.2	2
St. Louis, Mo	11	(x)	10.7	9	28,577	10.6	3.4	4.4	0.4	1.0	1.3	0.1	7
Washington, D. C	13	(x)	10.9	12	13,100	10.8	3.3	4.2	1.2	0.9	0.8	0.4	6
Cleveland, Ohio	10	(x)	12.6	9	19,624	12.6	4.0	5.1	1.0	1.4	0.4	0.7	1
Baltimore, Md	10	(x)	12.8	10	(x)	12.8	3.9	5.6	1.0	1.1	0.9	0.3	6
Minneapolis-St. Paul, Minn	8	7,248	12.7	6	(x)	12.5	4.2	5.3	0.5	1.5	0.8	0.2	1
Buffalo, N. Y	7	5,848	14.4	5	(x)	14.0	4.5	6.0	1.3	1.6	0.3	0.3	...
FARM PRODUCTS (RAW MATERIALS)													
Cotton													
14 metropolitan areas	27	75,325	5.6	20	64,263	5.9	2.7	1.7	0.4	0.7	0.2	0.2	6
Grain													
14 metropolitan areas	101	847,441	2.6	32	90,364	(v)	(v)	(v)	(v)	(v)	(v)	(v)	26
Hides, Skins, Raw Furs													
14 metropolitan areas, total	303	359,195	5.2	245	334,421	5.0	2.2	0.9	0.5	0.3	0.6	0.5	175
New York-Northeastern New Jersey	265	226,495	5.7	220	209,110	5.7	2.5	1.2	0.3	0.1	0.8	0.8	165
Chicago, Ill	8	(x)	3.9	7	67,608	3.2	1.0	0.3	1.3	0.4	0.1	0.1	5
Boston, Mass	6	6,354	5.3	4	(x)	5.9	2.7	1.7	0.5	0.2	0.6	0.2	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
FARM PRODUCTS (RAW MATERIALS)--Continued													
Livestock (Exc. Horses, Mules)													
14 metropolitan areas	131	155,670	1.7	14	21,825	(v)	(v)	(v)	(v)	(v)	(v)	(v)	12
Tobacco (Leaf)													
14 metropolitan areas	21	35,542	8.1	18	34,309	8.1	4.3	1.0	0.3	0.8	0.3	1.4	7
Wool, Mohair													
14 metropolitan areas, total	188	494,216	4.7	145	443,358	4.4	2.3	0.9	0.3	0.3	0.3	0.3	99
New York-Northeastern New Jersey	19	(x)	5.8	13	24,905	5.7	3.3	1.3	0.3	0.1	0.4	0.3	10
Philadelphia, Pa.	32	83,423	4.4	24	69,210	4.2	2.0	0.9	0.3	0.3	0.3	0.4	36
Boston, Mass.	128	364,676	4.6	103	339,014	4.3	2.4	0.8	0.3	0.3	0.2	0.3	52
Other Inedible Farm Products													
14 metropolitan areas total	66	305,515	3.1	51	293,512	3.0	1.5	0.6	0.3	0.2	0.2	0.2	30
New York-Northeastern New Jersey	49	250,428	3.0	38	243,060	2.9	1.4	0.6	0.3	0.2	0.2	0.2	25
Chicago, Ill.	5	1,764	14.1	4	(x)	13.5	7.2	4.0	0.4	0.1	1.4	0.4	1
Philadelphia, Pa.	5	41,897	2.0	5	41,897	2.0	1.6	(z)	0.1	0.1	0.1	0.1	4
AUTOMOTIVE													
Automobiles (New, Used)													
14 metropolitan areas, total	178	306,078	6.1	110	242,993	5.9	2.6	1.6	0.5	0.2	0.8	0.2	56
New York-Northeastern New Jersey	38	72,193	6.5	29	66,021	6.6	2.7	2.1	0.5	0.3	0.7	0.3	11
Chicago, Ill.	39	(x)	5.3	28	23,972	4.6	2.2	1.2	0.3	0.1	0.7	0.1	24
Los Angeles, Calif.	22	(x)	8.7	12	32,382	8.8	4.4	1.8	0.8	0.3	1.1	0.4	1
Philadelphia, Pa.	12	37,822	5.0	7	28,997	5.0	2.2	1.7	0.2	...	0.8	0.1	5
San Francisco-Oakland, Calif.	7	6,935	8.0	4	5,282	6.7	2.8	0.6	2.3	0.4	0.6	(z)	4
Pittsburgh, Pa.	4	5,115	5.3	4	5,115	5.3	2.4	1.3	0.5	...	0.9	0.2	3
St. Louis, Mo.	13	32,356	6.3	10	30,785	6.2	2.2	1.9	0.6	0.4	0.9	0.2	3
Washington, D. C.	4	7,645	6.2	3	(x)	5.8	2.9	1.6	0.1	...	1.2	(z)	2
Trucks, Tractors (Road Type)													
14 metropolitan areas	184	131,036	13.5	105	78,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	40
Automotive Parts, Accessories													
14 metropolitan areas, total	846	626,853	20.2	663	532,925	19.9	6.6	6.4	2.1	1.6	2.1	1.1	282
New York-Northeastern New Jersey	177	(x)	14.4	150	149,290	14.0	5.6	4.2	1.7	0.5	1.4	0.6	63
Los Angeles, Calif.	110	(x)	21.6	89	55,660	21.2	5.7	7.3	2.7	1.7	2.6	1.2	57
Philadelphia, Pa.	55	27,958	22.2	42	23,561	22.1	7.1	7.4	2.3	2.3	2.4	0.6	31
Detroit, Mich.	70	(x)	19.4	59	51,783	19.7	5.7	5.7	2.1	1.9	2.0	2.3	28
Boston, Mass.	52	26,575	23.0	37	20,733	21.8	8.0	6.2	2.5	1.1	2.8	1.2	9
San Francisco-Oakland, Calif.	46	(x)	17.0	40	41,003	16.7	5.0	5.4	2.2	1.0	2.1	1.0	25
Pittsburgh, Pa.	31	18,782	23.9	25	16,073	22.4	8.0	7.5	2.7	1.0	1.8	1.4	15
St. Louis, Mo.	36	(x)	21.4	30	26,395	20.6	6.6	5.7	2.0	3.3	1.6	1.4	6
Washington, D. C.	21	11,464	19.5	18	8,897	22.0	8.6	7.0	2.0	0.6	2.6	1.2	6
Cleveland, Ohio	46	(x)	27.7	45	50,546	27.8	6.6	11.4	2.0	3.5	2.8	1.5	5
Baltimore, Md.	18	(x)	21.8	14	10,000	21.4	8.3	4.7	1.8	2.7	3.7	0.2	4
Buffalo, N. Y.	21	(x)	24.0	13	8,253	27.2	12.0	7.6	1.8	1.4	2.8	1.6	...
Garage Equipment, Tools													
14 metropolitan areas	40	22,579	23.0	24	12,858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	5
Tires, Tubes													
14 metropolitan areas, total	130	59,269	18.2	92	42,250	17.5	6.0	4.8	2.7	0.8	2.4	0.8	56
New York-Northeastern New Jersey	47	(x)	14.9	36	15,103	15.2	5.7	4.1	2.1	0.8	1.8	0.7	32
Los Angeles, Calif.	7	2,420	20.3	6	(x)	19.0	6.6	5.6	3.5	...	2.5	0.8	2
Detroit, Mich.	9	(x)	14.8	4	5,505	11.4	3.3	2.1	1.7	2.2	1.9	0.2	2
San Francisco-Oakland, Calif.	4	2,879	23.0	4	2,879	23.0	6.2	8.2	3.9	0.6	3.0	1.1	2
St. Louis, Mo.	8	3,621	18.1	8	3,621	18.1	6.8	5.8	2.3	0.5	2.2	0.5	6
Washington, D. C.	4	1,181	15.6	3	(x)	14.2	3.0	6.4	2.6	0.1	1.4	0.7	1
Cleveland, Ohio	3	965	19.0	3	965	19.0	7.8	5.5	2.6	...	2.9	0.2	...
Baltimore, Md.	7	(x)	26.3	6	2,540	25.5	10.8	7.0	1.9	1.3	2.4	2.1	1
ELECTRICAL GOODS													
Electrical Goods (General Line)													
14 metropolitan areas, total	114	502,646	11.9	106	484,322	11.9	4.0	4.3	0.8	0.9	0.9	1.0	1
New York-Northeastern New Jersey	26	(x)	14.1	25	75,989	14.1	5.1	4.2	0.9	0.8	0.9	2.2	...
Chicago, Ill.	11	(x)	11.6	10	63,125	11.6	5.3	3.1	1.1	0.8	0.9	0.4	...
Los Angeles, Calif.	11	(x)	11.6	11	(x)	11.6	3.2	5.2	0.8	1.0	0.7	0.7	...
Philadelphia, Pa.	6	(x)	11.0	6	(x)	11.0	3.3	4.7	0.9	0.7	0.9	0.5	...
Detroit, Mich.	4	(x)	12.4	4	(x)	12.4	4.1	5.3	1.0	0.7	0.9	0.4	...
Boston, Mass.	4	19,410	15.8	4	19,410	15.8	6.0	5.5	0.7	1.1	1.3	1.2	...
San Francisco-Oakland, Calif.	10	(x)	12.2	10	(x)	12.2	3.6	4.9	0.5	1.2	0.9	1.1	...
Pittsburgh, Pa.	6	25,667	11.5	5	(x)	11.4	3.2	4.7	0.5	1.2	0.9	0.9	...
St. Louis, Mo.	6	29,625	10.4	6	29,625	10.4	3.5	3.9	0.7	1.0	0.5	0.8	...
Washington, D. C.	4	(x)	10.1	4	(x)	10.1	3.4	3.3	0.5	0.7	0.7	1.5	...
Cleveland, Ohio	7	(x)	11.6	6	27,820	11.1	4.0	4.0	0.7	0.9	0.9	0.6	...
Baltimore, Md.	6	17,773	11.9	5	(x)	11.6	3.8	3.7	0.7	0.7	1.5	1.2	...
Buffalo, N. Y.	7	14,034	12.4	6	(x)	11.4	4.6	4.2	0.5	0.7	0.6	0.8	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
ELECTRICAL GOODS--Continued													
Wiring Supplies, Construction Materials													
14 metropolitan areas, total	421	310,036	14.9	339	264,058	14.6	6.7	3.7	1.4	0.7	1.5	0.6	169
New York-Northeastern New Jersey	147	(x)	14.2	132	100,290	13.9	7.4	2.8	1.4	0.3	1.4	0.6	84
Chicago, Ill	51	(x)	14.8	32	40,422	14.7	6.4	4.4	1.4	0.9	1.2	0.4	8
Los Angeles, Calif	47	27,535	16.5	34	20,612	16.1	5.6	4.3	2.0	1.0	2.0	1.2	19
Philadelphia, Pa	34	16,990	13.7	26	12,972	13.9	5.4	4.6	1.5	0.6	1.4	0.4	21
Detroit, Mich	28	26,688	15.2	22	25,057	15.4	6.2	4.4	1.5	1.0	1.7	0.6	13
Boston, Mass	25	10,522	17.1	20	8,515	16.8	6.9	3.6	1.9	0.8	2.6	1.0	4
Pittsburgh, Pa	11	(x)	13.0	10	10,597	12.9	5.0	3.3	1.0	1.5	1.8	0.3	4
St. Louis, Mo	10	7,175	15.2	9	(x)	15.3	7.2	3.9	1.2	1.1	1.6	0.3	...
Washington, D. C	8	3,979	17.4	6	(x)	16.1	6.4	4.8	1.2	0.5	2.1	1.1	1
Cleveland, Ohio	9	7,548	12.6	8	(x)	13.1	5.7	5.1	0.8	0.3	1.0	0.2	2
Baltimore, Md	12	(x)	14.3	11	7,340	14.1	7.0	2.7	1.7	0.3	1.8	0.6	1
Minneapolis-St. Paul, Minn	12	11,498	14.1	10	(x)	14.2	5.8	4.5	1.6	1.1	0.8	0.4	1
Buffalo, N. Y	6	(x)	26.3	5	2,505	24.2	9.6	5.7	2.2	2.2	3.7	0.8	...
Apparatus and Equipment													
14 metropolitan areas, total	72	61,711	20.9	49	42,867	18.6	7.8	5.0	1.7	1.2	1.9	1.0	25
New York-Northeastern New Jersey	22	(x)	18.1	19	13,011	16.5	7.8	4.1	1.4	0.8	1.8	0.6	9
Los Angeles, Calif	5	(x)	25.0	5	(x)	25.0	11.5	6.1	1.2	1.8	4.3	0.1	5
Philadelphia, Pa	5	(x)	16.8	4	3,778	17.3	6.0	7.2	2.4	0.3	0.7	0.7	3
Detroit, Mich	4	5,249	22.7	3	(x)	19.6	11.0	3.9	1.2	0.4	1.7	1.4	1
Boston, Mass	4	1,230	33.9	4	1,230	33.9	8.9	4.2	8.0	...	3.2	9.6	2
Pittsburgh, Pa	3	1,276	24.4	3	1,276	24.4	7.4	11.0	2.7	1.2	1.8	0.3	2
Cleveland, Ohio	5	1,566	28.3	3	(x)	26.0	14.9	6.2	1.3	...	3.5	0.1	...
Radios, Television Sets													
14 metropolitan areas, total	201	277,468	13.7	168	259,438	13.4	4.8	5.1	1.3	0.4	1.3	0.5	67
New York-Northeastern New Jersey	73	135,348	11.7	64	130,168	11.6	4.4	3.9	1.2	0.4	1.2	0.5	24
Chicago, Ill	23	43,118	15.8	18	40,034	15.2	5.1	6.6	1.5	0.3	1.1	0.6	5
Los Angeles, Calif	16	16,711	14.8	13	15,896	14.5	4.8	6.3	1.0	0.4	1.2	0.8	3
Philadelphia, Pa	6	3,993	22.3	4	(x)	24.1	8.9	7.3	2.2	1.8	2.8	1.1	2
Detroit, Mich	10	9,243	16.2	6	7,601	15.8	4.1	7.3	1.1	0.6	2.1	0.6	3
Boston, Mass	11	(x)	14.7	10	6,121	14.3	5.2	6.1	0.8	0.7	1.3	0.2	5
San Francisco-Oakland, Calif	14	(x)	16.5	11	9,076	16.6	5.4	7.3	0.6	1.0	1.4	0.9	9
Pittsburgh, Pa	5	3,642	17.0	4	(x)	17.2	4.9	3.8	4.4	1.1	2.5	0.5	1
St. Louis, Mo	10	21,808	12.8	10	21,808	12.8	5.4	5.4	1.1	(z)	0.6	0.3	2
Washington, D. C	9	5,093	21.9	8	(x)	22.2	9.5	6.0	2.5	0.8	2.9	0.5	6
Cleveland, Ohio	9	(x)	15.4	9	(x)	15.4	6.0	4.6	1.1	0.7	2.2	0.8	5
Baltimore, Md	6	8,656	12.0	6	8,656	12.0	4.5	4.5	1.4	0.2	0.7	0.7	2
Refrigerators, Equipment (Household)													
14 metropolitan areas	36	182,243	8.6	18	53,624	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Electrical Appliances (General Line)													
14 metropolitan areas, total	99	392,092	12.6	90	385,624	12.5	3.8	5.3	1.1	0.8	0.8	0.7	22
New York-Northeastern New Jersey	18	(x)	11.9	16	76,368	11.9	3.5	5.0	0.8	1.2	0.8	0.6	3
Chicago, Ill	6	36,889	14.0	4	(x)	13.6	4.6	4.3	2.9	0.8	0.8	0.2	...
Los Angeles, Calif	8	(x)	10.8	7	41,133	10.7	3.0	4.7	1.1	0.5	0.7	0.7	2
Philadelphia, Pa	10	(x)	12.5	8	55,769	12.8	3.0	6.9	0.5	0.6	0.6	1.2	2
Detroit, Mich	6	11,173	14.4	5	(x)	14.3	5.7	5.0	1.3	0.6	1.0	0.7	...
Boston, Mass	8	(x)	13.0	8	(x)	13.0	5.3	5.1	0.7	0.4	0.8	0.7	...
San Francisco-Oakland, Calif	4	15,601	13.8	4	15,601	13.8	4.3	6.1	1.8	0.2	0.7	0.7	1
Pittsburgh, Pa	6	(x)	12.2	6	(x)	12.2	3.5	5.5	0.7	0.9	1.0	0.6	1
St. Louis, Mo	3	9,046	9.7	3	9,046	9.7	4.0	2.6	0.5	1.1	0.8	0.7	2
Washington, D. C	8	18,273	13.3	8	18,273	13.3	4.6	4.2	1.3	1.3	1.3	0.6	5
Cleveland, Ohio	5	(x)	12.6	5	(x)	12.6	3.3	5.4	1.1	1.0	1.2	0.6	...
Baltimore, Md	4	11,023	13.3	4	11,023	13.3	3.3	5.0	1.4	1.4	1.0	1.2	1
Minneapolis-St. Paul, Minn	5	(x)	13.4	5	(x)	13.4	4.7	5.4	1.2	0.2	1.0	0.9	...
Buffalo, N. Y	8	(x)	13.6	7	10,370	13.2	4.7	4.9	0.9	1.2	0.9	0.6	5
Miscellaneous Appliances, Specialties													
14 metropolitan areas, total	140	132,652	15.9	111	115,774	15.6	6.0	5.5	1.6	0.5	1.2	0.8	34
New York-Northeastern New Jersey	53	49,791	16.3	46	46,185	16.2	7.1	4.8	1.9	0.5	1.1	0.8	12
Chicago, Ill	23	16,113	18.0	18	14,030	18.1	6.5	8.3	1.2	0.4	1.2	0.5	8
Los Angeles, Calif	14	(x)	14.8	10	8,854	14.4	6.7	4.7	1.1	0.6	0.8	0.5	3
Philadelphia, Pa	6	6,823	12.0	5	(x)	12.3	4.1	3.9	1.5	0.8	1.4	0.6	5
Detroit, Mich	12	(x)	15.2	8	13,155	14.2	4.6	5.0	2.0	0.3	0.9	1.4	2
Boston, Mass	3	9,469	10.3	3	9,469	10.3	2.9	4.1	0.2	0.2	2.3	0.6	...
St. Louis, Mo	3	2,557	15.4	3	2,557	15.4	7.1	5.6	1.0	0.3	1.1	0.3	...
Cleveland, Ohio	8	4,041	23.8	7	(x)	22.8	8.6	8.2	3.4	0.9	1.4	0.3	1
HARDWARE, PLUMBING, HEATING													
Hardware, General Line (With Industrial Department)													
14 metropolitan areas, total	84	362,484	17.2	74	353,303	17.1	5.6	4.9	1.4	2.9	1.6	0.7	11
New York-Northeastern New Jersey	16	38,757	20.2	14	(x)	20.2	6.7	5.9	2.4	2.4	2.4	0.4	4
Chicago, Ill	8	35,086	16.7	5	33,393	16.7	5.5	5.2	1.3	2.2	2.2	0.3	...
Los Angeles, Calif	9	(x)	16.0	9	(x)	16.0	5.1	4.2	1.4	3.4	0.9	1.0	4
Philadelphia, Pa	5	(x)	18.0	4	3,545	17.7	7.3	5.1	1.4	2.6	0.7	0.6	1
Detroit, Mich	4	25,035	18.9	4	25,035	18.9	6.1	4.6	1.0	2.9	2.4	1.9	1
Boston, Mass	6	5,442	23.7	4	(x)	21.8	10.5	5.0	3.1	0.4	1.8	1.0	...
San Francisco-Oakland, Calif	14	(x)	17.8	14	(x)	17.8	6.0	4.6	0.8	3.0	1.7	1.7	1
Pittsburgh, Pa	3	4,643	20.3	3	4,643	20.3	7.3	7.8	2.3	0.3	2.3	0.3	...
Washington, D. C	3	9,212	19.9	3	9,212	19.9	6.9	2.9	5.3	1.0	3.4	0.4	...
Minneapolis-St. Paul, Minn	6	(x)	17.9	5	30,958	17.5	5.0	5.9	1.5	3.8	1.1	0.2	...
Buffalo, N. Y	5	17,913	20.0	5	17,913	20.0	7.9	3.9	2.0	2.4	3.0	0.8	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
HARDWARE, PLUMBING, HEATING--Continued													
Hardware, General Line (Without Industrial Department)													
14 metropolitan areas, total	79	164,215	15.0	64	146,897	15.3	5.2	4.7	1.3	2.3	1.2	0.6	34
New York-Northeastern New Jersey	23	(x)	16.2	19	28,514	15.6	5.7	5.0	2.4	0.9	1.3	0.3	11
Los Angeles, Calif	7	(x)	20.0	6	11,888	20.9	5.9	7.7	1.9	2.1	2.3	1.0	6
Philadelphia, Pa	5	15,419	16.9	4	(x)	17.0	4.9	5.9	1.8	2.3	1.5	0.6	3
Boston, Mass	7	(x)	18.0	6	10,968	18.1	4.7	8.8	0.6	3.2	0.7	0.1	1
San Francisco-Oakland, Calif	7	4,945	12.8	7	4,945	12.8	4.4	3.8	1.3	1.7	1.3	0.3	5
Pittsburgh, Pa	4	16,966	14.5	4	16,966	14.5	3.9	4.9	1.3	3.3	0.8	0.3	...
Baltimore, Md	4	(x)	17.5	4	(x)	17.5	6.2	5.4	0.9	3.4	1.1	0.5	3
Minneapolis-St. Paul, Minn	5	(x)	12.3	4	40,928	12.1	5.1	1.8	0.6	2.6	1.0	1.0	...
Hardware, Specialty Lines													
14 metropolitan areas, total	263	112,733	20.3	214	93,220	20.2	8.4	5.6	2.5	1.0	1.9	0.8	155
New York-Northeastern New Jersey	120	46,425	20.6	103	40,783	21.1	9.4	5.6	2.9	0.7	1.9	0.6	73
Chicago, Ill	27	(x)	20.6	20	6,284	22.8	9.3	6.8	2.8	1.4	1.9	0.6	27
Los Angeles, Calif	26	(x)	19.5	23	14,875	19.4	8.5	4.9	2.4	0.6	2.0	1.0	20
Philadelphia, Pa	20	(x)	15.9	14	4,777	15.9	6.6	4.4	2.6	0.2	1.5	0.6	11
Detroit, Mich	9	(x)	22.7	7	6,879	22.8	4.8	8.7	3.7	2.6	1.5	1.5	7
San Francisco-Oakland, Calif	9	2,715	19.9	8	(x)	17.6	7.6	3.2	1.7	2.1	2.2	0.8	7
St. Louis, Mo	9	4,437	16.0	7	(x)	14.8	5.9	4.4	0.9	0.7	2.3	0.6	1
Cleveland, Ohio	5	1,645	21.5	4	(x)	15.2	6.3	5.5	0.8	1.5	1.0	0.1	4
Baltimore, Md	4	1,371	21.9	4	1,371	21.9	11.5	6.0	2.1	0.6	1.3	0.4	3
Minneapolis-St. Paul, Minn	5	2,903	22.8	3	(x)	24.5	12.6	5.5	1.1	0.8	2.5	2.0	...
Plumbing, Heating (General Line)													
14 metropolitan areas, total	525	470,919	13.7	433	415,922	13.6	5.7	2.9	1.7	1.3	1.4	0.6	140
New York-Northeastern New Jersey	193	(x)	13.6	159	135,823	13.7	6.0	2.6	2.0	1.0	1.4	0.7	42
Chicago, Ill	47	38,379	15.0	37	27,677	15.0	5.8	3.4	2.2	1.3	1.4	0.9	25
Los Angeles, Calif	25	21,484	12.6	21	18,757	12.5	4.4	3.0	1.8	1.4	1.6	0.3	7
Philadelphia, Pa	67	(x)	12.1	52	48,783	12.0	4.6	3.0	1.9	1.0	1.1	0.4	22
Detroit, Mich	23	(x)	15.7	17	20,440	15.2	6.0	3.7	1.4	2.3	1.2	0.6	3
Boston, Mass	41	26,589	14.8	37	25,074	14.8	6.6	2.8	2.0	1.5	1.4	0.5	5
San Francisco-Oakland, Calif	21	(x)	13.5	18	31,262	13.3	6.1	2.9	0.9	1.4	1.3	0.7	8
Pittsburgh, Pa	10	(x)	18.6	7	(x)	16.5	6.4	4.6	1.0	2.6	1.0	0.9	3
St. Louis, Mo	20	18,263	16.0	18	(x)	15.9	6.7	3.4	1.4	1.6	2.0	0.8	4
Washington, D. C	11	29,467	10.4	11	29,467	10.4	4.9	1.6	1.6	0.9	1.0	0.4	3
Cleveland, Ohio	16	(x)	12.2	15	10,990	12.2	3.9	3.8	1.3	1.0	1.4	0.8	5
Baltimore, Md	25	18,549	14.5	22	16,576	14.8	5.7	3.8	1.9	1.2	1.8	0.4	7
Minneapolis-St. Paul, Minn	15	(x)	15.2	12	17,246	15.1	6.4	3.8	1.4	1.6	1.4	0.5	5
Buffalo, N. Y	11	11,391	13.2	7	9,031	12.2	6.1	1.7	1.1	1.9	0.7	0.7	1
Heating (Inc. Stoves, Ranges)													
14 metropolitan areas, total	107	75,611	18.2	79	61,685	18.1	5.9	6.2	2.4	1.3	1.5	0.8	27
New York-Northeastern New Jersey	35	22,024	18.8	27	18,024	18.8	7.0	3.8	4.1	1.1	2.0	0.8	15
Los Angeles, Calif	8	12,156	16.2	8	12,156	16.2	3.8	9.1	1.3	1.1	0.5	0.4	...
Philadelphia, Pa	4	(x)	12.6	3	1,508	13.1	6.2	4.2	1.1	...	1.6	...	4
Detroit, Mich	9	3,684	27.4	7	(x)	28.9	8.4	5.2	8.0	2.0	2.3	3.0	1
Boston, Mass	6	(x)	21.2	3	4,565	21.5	6.1	9.8	1.8	1.6	1.8	0.4	...
San Francisco-Oakland, Calif	8	(x)	14.2	8	(x)	14.2	5.7	4.1	0.9	0.9	1.8	0.8	3
Pittsburgh, Pa	9	9,964	17.2	7	(x)	17.5	5.4	5.5	0.8	3.0	1.4	1.4	2
Cleveland, Ohio	6	(x)	18.0	6	(x)	18.0	6.2	8.3	0.7	0.7	1.5	0.6	...
Plumbing Fixtures, Supplies													
14 metropolitan areas, total	216	160,270	15.4	169	134,359	15.5	6.5	3.8	1.9	1.2	1.5	0.6	86
New York-Northeastern New Jersey	75	(x)	16.6	55	46,658	16.9	7.1	4.6	2.1	1.0	1.5	0.6	16
Los Angeles, Calif	40	(x)	13.8	30	21,004	12.3	4.1	2.9	1.5	1.5	1.5	0.8	26
Philadelphia, Pa	17	16,263	14.9	14	14,192	15.6	5.5	3.2	2.8	1.7	2.1	0.3	8
Detroit, Mich	10	(x)	17.5	10	(x)	17.5	8.1	3.9	1.5	2.2	1.4	0.4	3
San Francisco-Oakland, Calif	14	7,285	15.1	12	(x)	15.3	6.1	4.0	0.7	2.2	1.7	0.6	8
Pittsburgh, Pa	9	5,363	16.0	8	(x)	16.4	6.1	4.9	2.6	1.1	1.2	0.5	5
St. Louis, Mo	4	12,153	10.2	4	12,153	10.2	5.2	1.9	1.8	0.4	0.8	0.1	4
Cleveland, Ohio	13	(x)	17.6	12	6,101	17.9	6.5	5.5	2.5	0.9	1.7	0.8	6
Minneapolis-St. Paul, Minn	6	3,692	18.4	4	(x)	19.3	10.3	3.4	1.0	1.5	2.7	0.4	1
Air Conditioning, Ventilating Equipment													
14 metropolitan areas, total	46	32,628	23.6	40	27,378	22.0	9.0	6.4	2.1	1.2	1.9	1.4	8
Los Angeles, Calif	3	1,811	18.7	3	1,811	18.7	6.6	7.5	0.6	0.7	1.9	1.4	...
Detroit, Mich	7	5,850	16.7	6	(x)	16.3	7.7	5.4	1.0	0.6	1.2	0.4	4
San Francisco-Oakland, Calif	3	2,652	14.8	3	2,652	14.8	5.9	4.1	1.6	0.6	1.5	1.1	1
St. Louis, Mo	5	(x)	27.2	5	(x)	27.2	9.3	11.8	1.9	1.5	1.6	1.1	...
Washington, D. C	4	2,802	32.3	3	(x)	24.6	9.8	8.0	2.0	0.7	1.3	2.8	2
Lumber, Millwork (With Yards)													
14 metropolitan areas, total	688	881,633	13.4	546	762,563	12.8	4.3	2.4	2.1	1.8	1.5	0.7	161
New York-Northeastern New Jersey	196	197,207	15.6	158	175,282	15.2	5.0	2.8	3.0	1.5	2.2	0.7	27
Chicago, Ill	89	150,183	11.5	70	132,982	11.0	4.0	2.4	1.4	1.6	1.0	0.6	14
Los Angeles, Calif	87	(x)	13.0	66	91,867	10.1	3.3	2.0	1.0	1.6	1.8	0.4	32
Philadelphia, Pa	57	82,888	13.6	42	72,383	12.8	4.2	2.0	2.7	1.8	1.2	0.9	14
Detroit, Mich	38	44,925	15.1	30	41,552	14.6	5.8	1.9	1.5	3.1	1.4	0.9	4
Boston, Mass	25	(x)	13.0	22	37,075	12.9	4.2	3.0	1.5	2.1	1.7	0.4	10
San Francisco-Oakland, Calif	56	78,388	11.1	46	73,123	10.3	2.7	2.6	1.5	1.7	1.2	0.6	34
Pittsburgh, Pa	23	17,906	13.0	13	13,045	11.4	3.2	2.3	3.2	1.0	1.5	0.2	8
St. Louis, Mo	22	(x)	14.6	21	25,540	14.5	4.8	3.5	1.8	2.8	1.2	0.4	...
Washington, D. C	13	23,418	10.8	10	19,752	10.6	3.6	1.3	3.0	0.7	1.1	0.9	7
Cleveland, Ohio	19	16,079	15.5	17	(x)	15.1	5.1	2.4	1.8	3.5	1.5	0.8	3
Baltimore, Md	27	34,776	15.7	24	30,269	15.8	5.2	2.7	2.0	1.9	2.1	0.9	6
Buffalo, N. Y	23	(x)	14.3	17	25,815	13.8	4.8	2.1	3.3	1.9	1.0	0.7	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
HARDWARE, PLUMBING, HEATING--Continued													
Brick, Tile, Terra Cotta													
14 metropolitan areas, total	89	58,094	14.8	66	45,947	14.3	5.8	2.8	3.2	0.9	1.3	0.3	26
New York-Northeastern New Jersey	37	26,896	14.7	25	20,107	14.8	7.3	2.7	2.1	1.0	1.3	0.4	8
Chicago, Ill.	12	(x)	10.7	8	6,294	10.3	3.3	1.6	3.9	0.8	0.5	0.2	4
Los Angeles, Calif.	3	(x)	27.8	3	(x)	27.8	6.9	1.1	6.8	0.8	11.6	0.6	1
Philadelphia, Pa.	6	4,690	12.2	6	4,690	12.2	4.5	3.6	1.4	1.8	0.7	0.2	1
St. Louis, Mo.	5	(x)	13.4	4	1,981	13.8	5.9	3.5	2.2	0.6	1.4	0.2	2
Cleveland, Ohio	5	(x)	11.9	5	(x)	11.9	4.6	3.3	2.1	1.0	0.7	0.2	3
Cement, Lime, Plaster													
14 metropolitan areas, total	78	60,175	17.5	63	53,482	16.9	4.8	2.0	6.1	1.9	1.4	0.7	20
New York-Northeastern New Jersey	25	(x)	14.3	19	19,915	12.7	5.3	1.4	3.4	1.1	1.0	0.5	5
Los Angeles, Calif.	7	(x)	17.4	7	(x)	17.4	4.4	1.5	7.5	1.0	2.5	0.5	4
Philadelphia, Pa.	3	5,669	10.9	3	5,669	10.9	2.1	6.2	1.6	(z)	0.6	0.4	1
Detroit, Mich.	5	3,179	17.5	4	(x)	19.2	7.1	0.6	6.8	0.1	4.5	0.1	1
Boston, Mass.	3	2,734	17.9	3	2,734	17.9	3.3	3.0	5.0	3.3	2.1	1.2	...
San Francisco-Oakland, Calif.	4	3,601	31.9	4	3,601	31.9	5.7	2.6	21.3	1.3	0.8	0.2	2
Pittsburgh, Pa.	5	1,293	22.7	4	(x)	24.6	4.6	2.3	9.3	3.5	4.2	0.7	...
Baltimore, Md.	6	4,518	19.3	5	(x)	19.7	4.6	1.6	7.9	1.3	1.6	2.7	4
Buffalo, N. Y.	3	2,603	14.8	3	2,603	14.8	4.9	2.0	1.0	5.5	0.1	1.3	3
Glass (Building)													
14 metropolitan areas	69	52,397	27.8	47	39,865	26.5	8.4	5.8	3.1	6.0	2.2	1.0	17
Sand, Gravel, Crushed Stone													
14 metropolitan areas	32	52,345	17.7	25	47,365	15.8	3.2	1.4	7.2	0.8	2.7	0.5	3
Ready-Mixed Concrete Distributors													
14 metropolitan areas, total	49	66,734	30.8	35	52,810	31.6	4.4	2.1	17.0	4.0	3.1	1.0	5
New York-Northeastern New Jersey	11	25,644	35.6	8	23,346	34.9	3.1	1.7	19.6	7.9	1.3	1.3	1
Philadelphia, Pa.	7	14,510	28.7	6	(x)	27.7	4.2	1.7	16.4	0.7	4.4	0.3	...
San Francisco-Oakland, Calif.	5	(x)	17.9	4	3,519	17.6	1.2	0.2	9.7	2.3	4.2	(z)	...
St. Louis, Mo.	10	5,368	34.8	7	3,912	33.4	5.5	5.6	15.7	1.5	4.4	0.7	...
Roofing, Siding, Insulation													
14 metropolitan areas	104	96,011	13.8	74	61,487	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10
Miscellaneous Construction Materials													
14 metropolitan areas, total	175	123,719	18.9	121	94,194	18.4	4.7	3.7	5.0	1.8	2.4	0.8	45
New York-Northeastern New Jersey	55	35,568	18.5	44	32,554	17.6	4.4	2.4	6.2	1.8	2.3	0.5	13
Los Angeles, Calif.	11	(x)	15.6	9	4,854	14.2	4.9	2.1	5.4	0.4	0.9	0.5	6
Philadelphia, Pa.	17	12,307	26.1	12	8,671	26.5	6.8	12.8	3.2	0.9	2.0	0.8	6
Detroit, Mich.	8	(x)	20.5	5	5,253	20.5	4.1	4.8	1.8	2.6	1.3	5.9	3
Boston, Mass.	8	(x)	16.5	6	5,953	12.2	6.0	3.0	0.9	1.2	0.9	0.2	3
San Francisco-Oakland, Calif.	16	11,506	17.5	13	9,628	16.7	2.3	3.0	6.7	2.3	1.8	0.6	5
Pittsburgh, Pa.	12	(x)	21.6	9	13,820	21.6	4.6	2.7	5.7	1.8	6.3	0.5	3
St. Louis, Mo.	6	(x)	13.7	6	(x)	13.7	3.7	1.6	6.1	1.1	0.8	0.4	...
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT													
Commercial Refrigeration Equipment													
14 metropolitan areas, total	156	82,960	21.2	125	68,527	20.6	7.4	7.3	2.1	0.9	2.0	0.9	48
New York-Northeastern New Jersey	35	19,832	23.6	30	17,531	24.4	9.6	7.2	2.8	1.2	2.7	0.9	15
Los Angeles, Calif.	21	8,970	23.6	17	7,176	25.2	8.4	8.5	2.4	1.6	3.0	1.3	6
Philadelphia, Pa.	8	(x)	20.3	7	2,768	20.6	9.4	6.6	2.1	0.5	1.7	0.3	2
Detroit, Mich.	6	(x)	23.7	5	1,784	23.8	5.8	7.2	4.5	2.8	2.8	0.7	1
Boston, Mass.	10	(x)	28.4	7	3,348	25.4	15.8	6.8	0.9	0.2	1.1	0.6	2
St. Louis, Mo.	11	(x)	9.2	8	16,441	8.4	1.9	5.6	0.2	0.1	0.5	0.1	2
Cleveland, Ohio	9	3,983	24.3	8	(x)	24.1	6.0	10.8	3.4	1.6	1.6	0.7	5
Baltimore, Md.	6	(x)	32.4	5	2,008	34.8	15.7	6.8	2.3	3.1	2.5	4.4	...
Minneapolis-St. Paul, Minn.	7	2,234	24.5	7	2,234	24.5	9.2	6.4	4.6	0.4	2.7	1.2	...
Buffalo, N. Y.	3	(x)	25.2	3	(x)	25.2	8.7	6.5	3.1	0.4	2.0	4.5	...
Office Machines, Equipment (Exc. Furniture)													
14 metropolitan areas	50	38,148	24.9	34	28,709	21.8	6.7	11.0	1.7	0.2	1.3	0.9	19
Restaurant, Hotel Supplies (Principally Nonfood)													
14 metropolitan areas, total	110	84,440	21.9	92	77,035	21.9	8.1	6.9	2.4	1.2	2.0	1.3	62
New York-Northeastern New Jersey	33	24,542	20.1	29	23,131	20.1	8.4	5.5	2.2	1.2	2.1	0.7	14
Chicago, Ill.	20	(x)	25.2	14	16,359	25.8	9.9	10.7	1.3	1.5	1.4	1.0	3
Los Angeles, Calif.	10	14,013	18.9	10	14,013	18.9	6.3	5.3	3.1	0.6	2.3	1.3	13
Detroit, Mich.	10	(x)	22.1	8	5,370	22.0	8.5	7.0	2.6	1.2	2.3	0.4	8
San Francisco-Oakland, Calif.	12	8,233	25.3	10	(x)	25.2	6.9	8.0	3.1	1.4	1.9	3.9	8
St. Louis, Mo.	5	2,905	21.2	5	2,905	21.2	8.6	5.9	1.9	0.6	2.1	2.1	...
Washington, D. C.	4	1,758	21.2	4	1,758	21.2	7.0	7.7	2.4	(z)	1.9	2.2	4

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Store Machines, Fixtures, Equipment													
14 metropolitan areas, total	177	98,825	21.3	118	71,087	20.8	6.7	7.5	2.2	0.9	2.1	1.4	55
New York-Northeastern New Jersey	32	22,609	21.7	23	17,084	22.0	7.6	8.9	2.0	0.4	1.5	1.6	7
Chicago, Ill.	31	19,851	18.0	18	13,656	16.7	5.5	7.6	1.4	0.6	1.4	0.2	11
Los Angeles, Calif.	21	(x)	21.1	14	6,083	21.3	6.6	7.7	2.2	1.0	2.7	1.1	13
Philadelphia, Pa.	13	(x)	25.7	11	5,035	27.1	7.5	13.4	1.2	1.0	3.5	0.5	10
San Francisco-Oakland, Calif.	11	4,276	30.1	7	3,182	31.9	9.6	10.7	2.2	3.5	3.2	2.7	...
Pittsburgh, Pa.	10	(x)	21.8	7	3,195	19.2	7.0	6.4	1.5	0.2	1.6	2.5	4
St. Louis, Mo.	12	(x)	22.2	8	3,871	18.9	5.9	4.3	1.9	0.9	3.3	2.6	5
Cleveland, Ohio	4	2,367	21.7	4	2,367	21.7	6.0	3.2	7.3	...	1.8	3.4	1
Baltimore, Md.	11	4,967	19.4	7	3,379	14.8	6.1	2.3	1.6	2.8	1.4	0.6	1
Buffalo, N. Y.	4	3,076	24.9	3	(x)	25.6	8.1	5.2	5.6	3.3	2.6	0.8	...
Other Commercial Machines, Equipment													
14 metropolitan areas	61	36,688	23.9	43	24,520	(v)	(v)	(v)	(v)	(v)	(v)	(v)	27
Construction Machinery, Equipment													
14 metropolitan areas, total	177	223,360	17.5	142	192,826	17.3	5.2	5.7	2.0	1.1	1.8	1.5	56
New York-Northeastern New Jersey	35	35,142	18.8	30	32,088	19.0	6.7	5.2	2.5	1.4	2.3	0.9	6
Los Angeles, Calif.	16	(x)	15.9	11	20,724	16.3	4.0	5.7	2.1	0.8	1.3	2.4	7
Philadelphia, Pa.	12	16,068	17.3	10	(x)	17.6	4.4	6.2	2.4	1.6	2.4	0.6	5
Detroit, Mich.	14	(x)	21.7	12	13,744	21.6	9.4	5.6	2.6	1.0	2.6	0.4	2
Boston, Mass.	11	(x)	18.7	8	11,154	17.1	4.4	6.7	1.5	1.5	1.6	1.4	2
San Francisco-Oakland, Calif.	21	20,409	17.6	15	16,364	16.6	4.2	5.3	2.6	0.9	1.7	1.9	12
Pittsburgh, Pa.	10	25,267	16.4	7	23,940	15.9	4.2	4.7	2.0	1.4	1.1	2.5	2
St. Louis, Mo.	10	(x)	17.7	10	(x)	17.7	4.0	6.3	2.3	0.1	2.7	2.3	5
Cleveland, Ohio	7	(x)	18.3	6	6,212	19.6	6.1	8.0	2.4	0.6	2.0	0.5	2
Baltimore, Md.	10	12,715	14.5	9	(x)	14.7	5.9	4.1	1.1	1.0	1.8	0.8	3
Minneapolis-St. Paul, Minn.	13	(x)	15.0	10	15,872	14.6	4.7	7.0	0.6	0.4	0.9	1.0	...
Farm-Dairy Machinery, Equipment													
14 metropolitan areas, total	86	96,077	12.1	70	85,538	11.9	4.4	4.0	0.9	0.8	1.2	0.6	27
New York-Northeastern New Jersey	12	10,294	14.4	12	10,294	14.4	5.0	4.9	1.7	0.4	1.6	0.8	4
Chicago, Ill.	9	5,913	14.9	7	(x)	15.6	5.4	7.8	0.7	0.5	0.6	0.6	2
Los Angeles, Calif.	11	11,509	13.8	9	(x)	13.2	6.4	2.9	1.0	1.2	1.1	0.6	4
Philadelphia, Pa.	6	(x)	12.8	4	2,368	13.7	4.0	5.3	1.0	(z)	3.2	0.2	4
Boston, Mass.	3	1,342	14.4	3	1,342	14.4	7.6	3.0	1.2	0.7	1.2	0.7	2
San Francisco-Oakland, Calif.	7	9,387	11.6	5	(x)	11.2	3.5	5.5	0.2	1.0	0.6	0.4	3
Pittsburgh, Pa.	5	6,158	7.9	3	(x)	8.3	3.4	2.9	0.3	0.6	0.6	0.5	1
St. Louis, Mo.	6	12,332	7.4	5	(x)	6.5	2.7	2.2	0.4	0.6	0.5	0.1	1
Minneapolis-St. Paul, Minn.	17	(x)	13.6	13	23,396	13.1	4.2	4.8	0.9	0.7	1.8	0.7	1
Buffalo, N. Y.	4	3,327	17.7	4	3,327	17.7	7.2	4.4	1.5	1.9	1.4	1.3	2
Industrial Machinery, Equipment (General Line)													
14 metropolitan areas, total	39	68,303	20.4	36	56,806	19.7	7.7	6.3	1.6	1.4	1.6	1.1	9
New York-Northeastern New Jersey	6	8,944	22.2	6	8,944	22.2	10.0	5.9	2.2	1.2	2.3	0.6	...
Chicago, Ill.	5	(x)	24.4	5	(x)	24.4	11.8	5.0	2.8	2.2	1.4	1.2	2
Los Angeles, Calif.	9	(x)	18.0	8	8,931	17.8	4.9	8.0	0.6	1.0	1.4	1.9	1
Philadelphia, Pa.	3	9,005	17.2	3	9,005	17.2	5.4	6.7	2.6	0.5	1.3	0.7	...
St. Louis, Mo.	3	(x)	21.7	3	(x)	21.7	7.5	4.2	1.0	4.4	3.2	1.4	4
Belting, Hose, Packing													
14 metropolitan areas, total	54	33,197	20.4	48	29,792	20.4	8.3	7.0	1.4	1.2	1.8	0.7	14
New York-Northeastern New Jersey	9	(x)	24.7	9	(x)	24.7	9.9	8.8	2.3	0.6	2.5	0.6	1
Philadelphia, Pa.	3	1,227	24.8	3	1,227	24.8	12.5	7.8	2.6	0.1	0.9	0.9	3
Detroit, Mich.	5	3,049	19.6	5	3,049	19.6	5.9	9.0	1.6	1.1	1.5	0.5	3
Boston, Mass.	3	777	25.4	3	777	25.4	12.2	5.1	2.3	...	2.8	3.0	1
Pittsburgh, Pa.	4	4,497	18.2	4	4,497	18.2	8.4	6.2	0.8	1.4	1.3	0.1	2
Cleveland, Ohio	7	(x)	16.6	7	(x)	16.6	7.1	5.4	0.9	1.7	0.6	0.9	...
Machine Tools													
14 metropolitan areas, total	130	106,990	16.0	109	96,731	15.6	6.8	5.8	0.8	0.7	1.2	0.3	58
New York-Northeastern New Jersey	33	22,078	21.9	28	20,095	21.9	9.7	7.3	1.3	0.9	2.0	0.7	10
Chicago, Ill.	17	19,790	18.6	15	(x)	17.6	7.4	7.0	0.9	1.2	0.8	0.3	2
Los Angeles, Calif.	10	12,114	14.6	9	(x)	14.3	5.8	5.3	0.5	0.7	1.7	0.3	8
Philadelphia, Pa.	9	9,535	9.8	6	8,373	9.3	4.9	3.9	(z)	(z)	0.5	(z)	4
Detroit, Mich.	14	10,504	16.7	11	9,672	15.4	6.3	6.6	1.3	0.3	0.8	0.1	1
Boston, Mass.	7	6,121	12.3	6	(x)	12.5	6.5	4.7	0.1	0.2	0.8	0.2	...
San Francisco-Oakland, Calif.	7	4,296	13.4	7	4,296	13.4	5.3	5.7	0.6	0.6	1.0	0.2	5
Pittsburgh, Pa.	4	6,482	8.6	4	6,482	8.6	5.2	3.1	...	...	0.3	(z)	2
St. Louis, Mo.	6	3,828	11.2	6	3,828	11.2	4.2	4.0	0.5	1.6	0.4	0.5	9
Cleveland, Ohio	11	4,920	19.8	10	(x)	20.2	10.5	6.3	0.6	0.3	2.3	0.2	6
Buffalo, N. Y.	5	(x)	9.1	4	2,545	7.3	2.8	3.4	0.3	0.2	0.5	0.1	11
Mine, Mill Supply Houses													
14 metropolitan areas, total	79	73,445	16.2	62	67,878	16.1	5.6	5.4	1.3	1.4	1.4	1.0	28
New York-Northeastern New Jersey	21	8,187	19.5	18	7,324	19.6	10.0	4.7	2.0	0.3	2.2	0.4	10
Chicago, Ill.	10	(x)	12.8	7	8,262	13.3	5.6	5.0	0.4	1.2	0.2	0.9	7
Philadelphia, Pa.	8	(x)	17.2	6	6,865	17.3	7.5	3.1	1.6	2.5	1.6	1.0	...
Detroit, Mich.	6	(x)	13.1	4	2,294	12.3	5.7	4.0	0.9	(z)	1.4	0.3	8
San Francisco-Oakland, Calif.	8	(x)	19.3	5	2,121	20.8	8.0	8.2	1.1	0.9	2.1	0.5	2
Pittsburgh, Pa.	7	(x)	15.0	7	(x)	15.0	5.3	3.8	1.2	1.9	1.5	1.3	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Oil Well, Oil Refining Supply Houses													
14 metropolitan areas, total	54	70,779	11.4	39	57,281	11.3	3.8	2.8	0.7	1.8	1.0	1.2	4
Los Angeles, Calif.	41	(x)	11.3	28	41,380	11.1	3.4	2.8	0.6	2.0	0.9	1.4	3
San Francisco-Oakland, Calif.	4	6,155	11.9	4	6,155	11.9	3.8	4.2	1.0	1.2	0.9	0.8	...
Printing Machinery, Supplies (Exc. Paper)													
14 metropolitan areas, total	44	34,486	19.8	32	25,892	19.4	7.9	5.9	1.1	2.6	1.7	0.2	12
New York-Northeastern New Jersey	17	16,924	18.1	15	(x)	18.7	7.2	5.9	0.9	2.3	2.1	0.3	8
Boston, Mass.	4	(x)	19.9	4	(x)	19.9	10.3	3.3	0.6	2.7	2.5	0.5	...
Rope, Cordage													
14 metropolitan areas, total	51	61,083	8.5	41	53,719	8.1	3.6	3.1	0.6	0.1	0.5	0.2	20
New York-Northeastern New Jersey	21	18,420	10.4	17	16,268	10.1	5.0	3.3	0.8	0.1	0.6	0.3	2
Chicago, Ill.	3	3,445	5.5	3	3,445	5.5	2.4	2.2	(z)	0.2	0.6	0.1	3
San Francisco-Oakland, Calif.	4	(x)	12.2	4	(x)	12.2	5.5	4.0	1.7	(z)	0.7	0.3	3
Baltimore, Md.	5	(x)	11.6	4	(x)	11.4	4.1	5.7	0.7	0.1	0.7	0.1	4
Used Machinery, Equipment													
14 metropolitan areas, total	30	14,986	23.1	24	10,873	23.6	7.5	8.3	2.0	2.8	2.4	0.6	16
New York-Northeastern New Jersey	10	5,407	30.8	8	(x)	32.5	9.4	13.9	2.4	3.0	3.3	0.5	3
Philadelphia, Pa.	3	857	28.5	3	857	28.5	8.6	2.3	2.7	11.8	3.0	0.1	2
Other Industrial Machinery, Supplies													
14 metropolitan areas, total	683	491,357	19.0	519	412,053	18.6	7.6	5.8	1.8	1.0	1.6	0.8	229
New York-Northeastern New Jersey	196	(x)	17.3	167	121,554	17.1	7.3	5.1	1.5	0.6	1.6	1.0	79
Chicago, Ill.	97	72,905	20.9	58	50,992	19.6	8.1	5.9	2.6	0.9	1.4	0.7	27
Los Angeles, Calif.	66	(x)	17.6	49	44,266	17.1	6.8	5.7	1.5	0.8	1.3	1.0	17
Philadelphia, Pa.	55	34,469	20.5	32	24,670	19.7	7.9	6.8	2.3	0.8	1.4	0.5	23
Detroit, Mich.	48	(x)	19.3	33	29,393	18.5	8.1	5.5	1.5	1.0	1.8	0.6	9
Boston, Mass.	41	27,128	19.9	31	21,381	20.4	7.0	7.4	2.2	1.0	1.8	1.0	7
San Francisco-Oakland, Calif.	44	22,945	19.8	38	20,573	19.2	7.5	4.7	2.6	1.6	1.4	1.4	33
Pittsburgh, Pa.	24	28,092	17.1	18	26,354	16.9	7.1	5.0	1.1	1.8	1.3	0.6	3
St. Louis, Mo.	23	(x)	17.6	19	20,753	18.8	7.5	5.8	1.0	2.3	1.7	0.5	3
Cleveland, Ohio	29	21,421	23.7	27	(x)	23.7	9.5	8.6	1.6	1.3	2.1	0.6	10
Minneapolis-St. Paul, Minn.	22	(x)	18.6	15	10,213	18.6	6.3	6.4	1.9	0.2	3.2	0.6	6
Buffalo, N. Y.	22	12,623	21.0	20	(x)	21.1	9.1	5.9	3.4	0.8	1.5	0.4	6
Dental Supply Houses													
14 metropolitan areas, total	64	41,146	27.0	58	39,137	26.7	8.5	12.6	2.8	0.4	1.7	0.7	10
New York-Northeastern New Jersey	20	16,191	25.7	19	(x)	26.0	8.0	14.1	1.9	0.1	1.6	0.3	9
Chicago, Ill.	5	(x)	29.9	3	3,149	28.0	7.7	12.7	4.9	0.4	1.9	0.4	...
Los Angeles, Calif.	8	3,434	24.9	8	3,434	24.9	8.0	12.4	1.8	0.3	1.6	0.8	...
Philadelphia, Pa.	4	3,362	31.6	3	(x)	32.1	9.9	13.0	5.4	1.9	0.5	1.4	...
Detroit, Mich.	4	2,227	24.8	4	2,227	24.8	7.1	11.8	1.5	...	1.9	2.5	...
Boston, Mass.	4	2,153	32.7	3	(x)	28.9	9.2	13.3	2.4	1.7	2.0	0.3	...
San Francisco-Oakland, Calif.	3	1,625	26.3	3	1,625	26.3	6.8	11.4	5.6	0.4	1.7	0.4	...
Pittsburgh, Pa.	3	1,609	27.1	3	1,609	27.1	8.1	10.8	4.5	0.6	2.5	0.6	...
Baltimore, Md.	3	(x)	31.5	3	(x)	31.5	9.8	14.1	4.4	...	2.3	0.9	1
Minneapolis-St. Paul, Minn.	3	1,901	22.4	3	1,901	22.4	10.5	7.2	2.2	0.4	1.8	0.3	...
Religious Supply Houses													
14 metropolitan areas	16	9,330	25.6	12	7,503	25.6	11.0	8.0	2.6	0.2	2.9	0.9	16
School Equipment, Supplies													
14 metropolitan areas	30	17,976	19.6	24	14,458	18.7	7.0	5.5	2.5	1.5	1.7	0.5	12
Surgical, Medical, Hospital Equipment, Supplies													
14 metropolitan areas, total	134	100,317	24.1	110	89,472	24.5	10.6	9.3	1.6	0.6	1.7	0.7	44
New York-Northeastern New Jersey	56	35,306	22.7	49	32,605	23.2	10.1	8.5	1.9	0.4	1.5	0.8	14
Chicago, Ill.	13	(x)	21.8	9	16,119	22.4	9.7	9.3	1.4	0.6	0.8	0.6	5
Los Angeles, Calif.	15	(x)	23.7	13	7,087	24.8	8.8	10.4	1.4	0.4	3.0	0.8	5
Philadelphia, Pa.	5	1,574	19.9	4	(x)	18.4	6.9	7.6	1.7	...	1.9	0.3	6
Detroit, Mich.	8	(x)	22.9	7	3,354	21.4	6.8	8.9	2.5	0.5	2.3	0.4	5
Boston, Mass.	9	7,211	23.2	7	(x)	24.4	6.7	9.4	2.4	2.4	3.0	0.5	1
San Francisco-Oakland, Calif.	9	5,128	23.4	7	(x)	23.3	7.3	10.1	1.9	0.7	2.2	1.1	5
Baltimore, Md.	4	(x)	19.9	3	1,737	19.8	7.0	7.7	1.4	0.2	1.7	1.8	1
Other Professional Equipment, Supplies													
14 metropolitan areas, total	117	72,908	28.9	86	56,653	27.6	10.9	6.0	3.9	2.3	2.4	2.1	24
New York-Northeastern New Jersey	34	25,634	25.4	30	21,802	24.7	10.8	5.3	4.0	1.1	2.3	1.2	6
Los Angeles, Calif.	13	(x)	33.0	11	3,163	34.3	16.7	8.3	2.9	1.6	4.2	0.6	4
Philadelphia, Pa.	5	6,035	23.9	3	(x)	24.8	9.7	3.1	5.9	3.9	1.4	0.8	2
Boston, Mass.	7	(x)	28.3	5	1,814	25.8	10.6	8.6	1.4	3.8	1.2	0.2	1
Pittsburgh, Pa.	10	9,937	31.1	8	(x)	31.0	8.2	7.4	3.9	4.2	2.3	5.0	2
St. Louis, Mo.	6	(x)	26.1	6	(x)	26.1	6.7	4.8	3.6	5.2	1.5	4.3	2
Cleveland, Ohio	7	(x)	39.5	7	(x)	39.5	21.7	9.1	3.4	...	2.9	2.4	1
Baltimore, Md.	4	1,462	24.7	3	(x)	26.5	12.7	3.6	1.4	...	4.4	4.4	2

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Barber, Besuty Supply Nouses													
14 metropolitan areas, total	64	24,169	35.8	48	17,849	37.2	11.8	16.0	4.7	0.7	3.4	0.6	52
New York-Northeastern New Jersey	16	7,301	39.3	15	(x)	39.5	14.1	17.1	4.5	0.4	3.0	0.4	12
Los Angeles, Calif	7	(x)	35.3	5	1,842	36.5	9.6	18.2	2.9	2.7	2.3	0.8	5
Philadelphia, Pa	6	1,979	37.8	6	1,979	37.8	11.3	15.1	7.6	0.2	3.4	0.2	18
Detroit, Mich	3	1,205	32.4	3	1,205	32.4	4.1	17.7	5.4	0.2	2.6	2.4	2
Pittsburgh, Ps	5	1,360	30.7	4	(x)	31.0	7.2	13.2	4.6	1.1	3.6	1.3	6
Laundry, Dry Cleaning Equipment, Supplies													
14 metropolitan areas, total	80	51,562	21.9	67	45,854	21.7	7.5	7.5	2.6	1.4	1.4	1.3	15
New York-Northeastern New Jersey	19	13,901	23.6	18	(x)	22.6	8.9	7.2	2.8	1.2	1.5	1.0	4
Chicago, Ill	12	7,639	22.9	8	6,163	23.8	7.3	8.9	3.4	1.4	1.6	1.2	...
Los Angeles, Calif	5	(x)	23.6	4	3,374	22.9	9.4	8.6	1.5	1.9	0.6	0.9	...
Philadelphia, Ps	7	(x)	17.3	7	(x)	17.3	6.5	6.6	2.5	0.4	0.7	0.6	2
Boston, Mass	8	(x)	21.4	6	3,246	21.5	6.6	7.0	2.3	1.7	1.8	2.1	1
San Francisco-Oaklsnd, Cslif	4	2,951	20.7	3	(x)	20.0	8.2	6.0	0.8	3.0	1.2	0.8	...
Washington, D. C	4	2,151	23.2	4	2,151	23.2	5.3	10.7	2.8	1.6	2.0	0.8	1
Cleveland, Ohio	5	(x)	20.9	5	(x)	20.9	6.6	6.8	3.6	0.7	2.0	1.2	2
Shoe Findings													
14 metropolitan aress, total	218	221,547	9.1	178	200,042	8.8	3.9	2.5	0.9	0.2	0.7	0.6	102
New York-Northesstern New Jersey	101	60,464	12.4	86	51,654	12.6	6.0	3.3	1.3	0.1	1.1	0.8	41
Chicago, Ill	17	14,551	9.3	13	12,313	9.3	4.3	2.4	0.8	0.4	1.0	0.4	11
Los Angeles, Calif	6	(x)	18.5	5	3,462	17.7	3.9	4.9	1.6	3.3	1.6	2.4	8
Philadelphia, Ps	12	(x)	13.0	10	3,372	12.6	5.2	3.6	1.4	0.4	1.2	0.8	15
Boston, Msss	62	127,787	6.5	51	121,549	6.4	3.0	1.9	0.6	0.1	0.4	0.4	16
San Francisco-Oakland, Calif	4	(x)	19.0	3	(x)	19.5	8.0	5.7	1.4	1.9	2.5	...	5
St. Louis, Mo	7	5,482	14.5	5	(x)	13.4	7.8	3.6	1.0	0.3	0.5	0.2	2
Undertakers' Supplies													
14 metropolitan areas	8	2,938	27.4	4	1,320	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Upholsterers' Supplies													
14 metropolitan aress	49	23,843	18.1	39	19,576	17.6	8.0	4.6	1.9	0.8	1.6	0.7	23
Other Service Equipment, Supplies													
14 metropolitan areas	140	69,083	21.7	102	50,029	23.6	7.8	9.4	2.8	0.7	2.1	0.8	51
Aircraft, Aeronautical Equipment, Supplies													
14 metropolitan areas, total	26	20,111	28.1	21	17,858	28.2	12.7	6.7	2.5	2.8	2.3	1.2	9
New York-Northesstern New Jersey	7	7,723	25.3	5	(x)	26.2	13.7	5.7	0.8	3.8	1.5	0.7	...
Los Angeles, Cslif	13	8,278	30.9	10	(x)	29.4	10.7	9.0	4.2	2.1	2.0	1.4	7
Railrosd Equipment, Supplies													
14 metropolitan areas, total	36	54,686	18.0	32	52,867	17.9	7.7	5.8	1.4	0.6	0.7	1.7	9
New York-Northeastern New Jersey	8	(x)	15.4	7	(x)	14.9	5.6	6.6	1.5	0.2	0.9	0.1	2
Chicago, Ill	21	(x)	18.6	19	41,673	18.5	7.8	5.8	1.4	0.7	0.6	2.2	7
Marine Equipment, Supplies													
14 metropolitan areas, total	66	40,401	20.0	55	36,713	19.9	9.0	5.5	1.9	1.2	1.8	0.5	23
New York-Northesstern New Jersey	30	19,542	21.1	25	18,200	20.9	9.9	6.2	2.0	0.5	2.0	0.3	10
Los Angeles, Calif	6	(x)	17.8	4	2,396	17.6	8.4	3.8	1.6	0.6	2.3	0.9	...
Philadelphia, Ps	3	(x)	19.2	3	(x)	19.2	8.7	6.8	0.8	0.1	0.8	2.0	...
Soston, Mass	4	2,192	18.9	4	2,192	18.9	7.3	4.0	4.8	0.1	1.9	0.8	1
Saltimore, Md	8	7,345	17.1	8	7,345	17.1	7.1	4.1	0.8	3.4	1.2	0.5	4
Other Transportation Equipment, Supplies													
14 metropolitan aress	10	7,174	19.9	7	5,947	17.9	10.1	3.7	1.0	0.4	1.3	1.4	...
METALS, METALWORK (EXC. SCRAP)													
Iron, Steel and Products													
14 metropolitan areas, totsl	535	842,292	15.8	440	735,702	15.6	5.4	3.6	1.5	2.8	1.5	0.8	143
New York-Northeastern New Jersey	173	227,528	15.1	151	217,485	14.9	6.3	3.1	1.7	2.2	1.1	0.5	25
Chicago, Ill	82	171,223	16.4	55	131,325	16.3	4.7	3.8	1.4	3.2	2.1	1.1	20
Los Angeles, Calif	57	77,081	18.0	47	66,455	17.5	5.8	5.0	1.3	3.0	1.6	0.8	20
Philadelphia, Ps	29	(x)	12.2	26	46,192	12.2	4.1	2.5	1.1	3.1	1.0	0.4	15
Detroit, Mich	43	72,572	17.5	32	60,903	17.2	5.0	3.9	0.8	5.3	1.9	0.3	20
Boston, Mass	20	(x)	15.7	17	34,558	15.5	5.5	4.0	1.5	2.4	1.1	1.0	4
San Francisco-Oakland, Calif	26	(x)	19.4	24	45,638	20.1	7.0	4.4	1.8	3.8	1.9	1.2	11
Pittsburgh, Pa	14	24,404	16.3	10	19,397	15.1	4.4	2.5	2.0	3.7	1.2	1.3	7
St. Louis, Mo	19	(x)	12.2	16	37,153	11.3	3.7	1.8	2.0	0.8	0.8	2.2	5
Cleveland, Ohio	36	(x)	15.2	34	50,064	15.1	5.9	4.2	0.9	2.0	1.5	0.6	10
Saltimore, Md	13	11,729	14.1	12	(x)	14.2	4.8	3.1	1.5	2.4	1.7	0.7	2
Buffalo, N. Y	12	11,993	13.2	11	(x)	13.0	5.1	3.1	1.6	2.3	0.7	0.2	4

See footnotes st end of tsble.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
METALS, METALWORK (EXC. SCRAP)													
Nonferrous Metals, Metalwork													
14 metropolitan areas, total	115	366,321	7.1	103	350,217	7.0	2.7	2.4	0.4	0.6	0.5	0.4	40
New York-Northeastern New Jersey	55	260,776	5.4	49	254,183	5.4	2.2	2.1	0.2	0.3	0.3	0.3	13
Chicago, Ill.	11	30,984	11.4	7	22,676	11.2	5.0	2.2	0.6	2.0	0.9	0.5	3
Los Angeles, Calif.	6	4,846	17.0	6	4,846	17.0	5.6	5.3	1.5	2.4	1.4	0.8	5
Philadelphia, Pa.	10	11,480	7.5	9	(x)	7.6	2.5	2.4	0.5	0.8	0.7	0.7	7
Detroit, Mich.	7	7,390	12.4	7	7,390	12.4	3.7	5.0	0.7	1.7	0.7	0.6	3
Boston, Mass.	5	(x)	11.1	5	(x)	11.1	4.2	3.0	1.0	0.8	0.5	1.6	4
San Francisco-Oakland, Calif.	3	1,576	20.4	3	1,576	20.4	10.0	3.0	1.0	1.9	2.2	2.3	3
St. Louis, Mo.	4	(x)	12.1	4	(x)	12.1	2.8	5.2	0.5	2.0	0.9	0.7	1
Cleveland, Ohio	4	6,749	7.3	4	6,749	7.3	2.0	3.1	0.6	0.7	0.7	0.2	...
Baltimore, Md.	5	(x)	14.3	4	3,495	13.6	5.4	3.5	1.4	0.9	1.3	1.1	1
WASTE MATERIALS													
Iron, Steel Scrap													
14 metropolitan areas, total	383	843,241	7.1	278	754,022	6.7	2.6	0.9	1.4	0.7	0.9	0.2	199
New York-Northeastern New Jersey	77	114,174	8.4	48	96,847	7.9	3.1	1.2	1.8	0.4	1.0	0.4	27
Chicago, Ill.	63	186,330	6.9	43	170,218	5.9	2.3	1.0	1.1	0.8	0.6	0.1	39
Los Angeles, Calif.	17	14,405	14.4	13	12,410	15.3	3.9	2.8	2.3	2.8	2.5	1.0	12
Philadelphia, Pa.	34	77,500	8.5	22	72,069	7.9	4.0	0.4	1.7	0.5	0.5	0.8	21
Detroit, Mich.	40	83,052	7.6	33	78,468	7.2	2.2	0.9	2.2	0.7	1.0	0.2	19
Boston, Mass.	14	20,446	10.0	10	17,966	8.9	3.0	0.4	3.5	(z)	1.7	0.3	4
Pittsburgh, Pa.	33	110,241	4.4	28	100,758	4.4	1.6	0.6	0.7	0.8	0.7	(z)	19
St. Louis, Mo.	20	(x)	4.5	19	44,311	4.4	1.8	0.6	0.6	0.6	0.7	0.1	14
Washington, D. C.	5	(x)	20.7	5	(x)	20.7	4.6	0.4	7.1	3.8	4.4	0.4	4
Cleveland, Ohio	34	117,037	4.8	26	102,767	4.8	1.9	0.9	0.9	0.6	0.4	0.1	15
Baltimore, Md.	9	26,550	14.7	6	21,331	16.0	3.4	1.1	3.9	0.7	6.3	0.6	3
Buffalo, N. Y.	18	34,123	6.9	14	27,049	6.6	2.4	0.3	1.2	1.1	1.1	0.5	10
Other Scrap, Waste Materials													
14 metropolitan areas, total	564	426,457	14.2	386	330,716	13.2	3.9	1.6	3.1	2.2	1.9	0.5	323
New York-Northeastern New Jersey	209	(x)	13.5	141	109,203	13.0	5.0	1.4	3.1	1.4	1.7	0.4	84
Chicago, Ill.	68	(x)	16.4	43	41,749	13.9	3.5	1.8	3.8	2.3	2.1	0.4	65
Los Angeles, Calif.	24	(x)	23.9	17	10,789	23.8	4.3	2.8	5.2	7.6	3.0	0.9	16
Philadelphia, Pa.	61	(x)	13.7	39	34,417	11.3	3.0	1.4	3.1	1.9	1.6	0.3	39
Detroit, Mich.	26	(x)	11.5	19	23,010	10.8	2.7	1.7	1.8	2.8	1.2	0.6	20
Boston, Mass.	62	(x)	12.7	47	46,360	11.9	3.7	1.5	2.7	2.2	1.4	0.4	20
San Francisco-Oakland, Calif.	17	10,799	15.7	13	9,066	15.2	3.2	0.7	3.8	4.8	1.6	1.1	14
St. Louis, Mo.	23	20,064	13.4	17	17,200	11.7	3.1	2.1	2.0	2.0	2.2	0.3	21
Washington, D. C.	9	5,645	13.9	6	4,210	11.1	2.5	1.0	2.9	2.4	2.1	0.2	9
Cleveland, Ohio	17	14,974	12.7	15	(x)	12.6	3.9	2.0	2.1	1.6	2.6	0.4	9
Baltimore, Md.	12	7,017	22.7	10	(x)	20.0	6.1	2.0	3.0	1.4	3.8	3.7	9
Buffalo, N. Y.	14	12,733	11.9	10	9,502	13.5	2.9	1.8	4.6	2.5	1.6	0.1	9
OTHER TRADES													
Cameras, Photographic Goods													
14 metropolitan areas, total	108	108,603	16.2	85	97,869	16.1	6.6	4.8	1.8	0.5	1.5	0.9	25
New York-Northeastern New Jersey	37	(x)	19.2	33	44,321	18.8	7.9	5.7	2.0	0.6	2.0	0.6	7
Chicago, Ill.	22	19,561	15.7	13	14,559	16.0	6.9	5.1	2.0	0.5	1.1	0.4	2
Los Angeles, Calif.	15	22,219	9.9	10	19,510	9.0	3.0	2.6	0.6	0.2	0.5	2.1	5
Philadelphia, Pa.	4	2,439	19.4	4	2,439	19.4	7.9	4.0	4.1	0.3	2.8	0.3	1
Detroit, Mich.	3	1,981	14.0	3	1,981	14.0	5.7	4.5	1.9	...	1.5	0.4	3
Boston, Mass.	5	(x)	11.8	5	(x)	11.8	6.2	3.1	0.6	0.4	0.9	0.6	2
San Francisco-Oakland, Calif.	7	3,937	16.0	5	(x)	15.4	6.0	5.6	1.6	0.5	1.0	0.7	3
Washington, D. C.	3	1,307	25.8	3	1,307	25.8	12.3	4.6	4.6	...	2.8	1.5	...
Cleveland, Ohio	4	1,434	20.0	4	1,434	20.0	10.6	4.7	1.7	0.3	2.4	0.3	1
Sporting Goods, Toys, Games													
14 metropolitan areas, total	310	207,064	16.1	221	170,095	15.8	6.0	4.9	1.8	0.9	1.6	0.6	154
New York-Northeastern New Jersey	114	(x)	17.4	89	67,244	17.7	7.8	4.9	2.3	0.5	1.7	0.5	45
Chicago, Ill.	44	(x)	14.9	24	20,508	12.8	5.5	4.0	1.3	0.3	1.4	0.3	18
Los Angeles, Calif.	25	16,918	15.9	19	14,951	15.8	4.1	5.4	2.2	1.7	1.8	0.6	17
Philadelphia, Pa.	14	(x)	11.4	10	18,257	11.0	3.1	3.5	1.2	1.9	1.0	0.3	12
Boston, Mass.	19	(x)	17.0	14	8,361	16.1	6.2	5.2	1.6	0.2	1.5	1.4	5
Pittsburgh, Pa.	16	(x)	14.7	11	7,868	15.2	4.9	4.3	2.1	1.0	1.8	1.1	15
St. Louis, Mo.	17	16,362	16.8	15	(x)	17.0	6.4	6.6	1.2	0.9	1.3	0.6	1
Baltimore, Md.	7	(x)	19.2	5	3,114	18.6	4.9	6.6	3.8	1.3	1.6	0.4	4
Buffalo, N. Y.	7	(x)	14.5	7	(x)	14.5	5.4	4.8	1.3	1.2	1.3	0.5	6
Other Recreation Goods													
14 metropolitan Areas	7	4,348	12.2	6	(x)	12.2	4.2	4.0	2.1	(z)	1.5	0.4	7
Books, Periodicals, Newspapers													
14 metropolitan areas	207	217,027	18.7	122	143,313	(v)	(v)	(v)	(v)	(v)	(v)	(v)	59

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
OTHER TRADES--Continued													
Coal, Coke (With Yard)													
14 metropolitan areas, total	133	432,512	5.2	97	391,233	4.6	1.3	1.2	1.0	0.4	0.6	0.1	14
New York-Northeastern New Jersey	47	93,270	6.0	37	88,718	5.3	1.6	2.0	0.7	0.3	0.7	(z)	5
Chicago, Ill	13	(x)	8.7	5	13,31[illegible]	7.2	2.0	1.4	1.7	1.1	0.8	0.2	...
Philadelphia, Pa	13	53,487	3.8	13	53,487	3.8	1.4	0.9	0.6	0.2	0.3	0.4	3
Detroit, Mich	6	8,080	10.2	4	(x)	6.[illegible]	1.0	1.[illegible]	3.0	0.4	0.7	(z)	1
Boston, Mass	7	88,664	5.0	7	88,664	5.0	1.0	1.1	1.4	0.5	0.9	0.1	...
Pittsburgh, Pa	3	(x)	17.8	3	(x)	17.8	3.3	2.4	10.0	0.3	1.8	(z)	...
St. Louis, Mo	11	4,822	15.9	9	(x)	15.7	5.6	0.4	7.9	(z)	1.6	0.2	2
Feed													
14 metropolitan areas, total	87	217,677	4.8	56	179,602	4.8	1.7	1.4	0.7	0.4	0.4	0.2	35
New York-Northeastern New Jersey	16	25,581	4.4	8	21,123	2.8	1.[illegible]	0.4	0.4	0.2	0.2	0.1	7
Chicago, Ill	7	8,660	10.5	4	7,497	7.0	1.[illegible]	0.6	1.3	1.5	2.0	0.1	3
Los Angeles, Calif	12	(x)	7.0	10	26,094	6.9	1.1	2.2	1.9	0.8	0.8	0.1	11
San Francisco-Oakland, Calif	6	41,516	4.3	5	(x)	4.2	2.2	1.7	0.1	(z)	0.2	(z)	12
Baltimore, Md	3	3,593	4.7	3	3,593	5.7	2.8	1.7	...	(z)	1.2	(z)	1
Minneapolis-St. Paul, Minn	9	25,754	4.4	4	21,070	4.1	1.1	0.6	1.7	0.2	0.1	0.4	...
Buffalo, N. Y	7	27,651	4.2	6	(x)	4.3	1.9	1.5	0.2	0.3	0.1	0.3	...
Fertilizers, Agricultural Chemicals													
14 metropolitan areas, total	43	51,024	13.2	35	42,336	13.8	4.3	4.5	1.1	1.9	1.4	0.6	19
New York-Northeastern New Jersey	13	(x)	13.3	9	11,444	11.7	5.4	2.2	0.2	2.4	0.3	1.2	...
Los Angeles, Calif	8	(x)	13.9	8	(x)	13.9	2.4	2.9	2.2	3.7	2.0	0.7	9
San Francisco-Oakland, Calif	10	10,759	10.3	9	(x)	9.6	4.3	2.8	0.6	0.7	1.0	0.2	3
Seeds													
14 metropolitan areas	53	71,869	17.5	37	45,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	15
Other Farm Supplies													
14 metropolitan areas	6	51,455	5.0	2	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Jewelry (General Line)													
14 metropolitan areas, total	141	125,946	15.6	122	118,574	15.6	7.2	5.3	1.1	0.1	1.2	0.7	82
New York-Northeastern New Jersey	41	39,177	13.5	38	37,663	13.6	[illegible].7	4.[illegible]	1.7	(z)	1.0	0.4	22
Chicago, Ill	23	19,730	17.6	19	18,834	17.8	8.6	6.7	0.9	0.1	1.2	0.3	12
Los Angeles, Calif	8	9,760	12.8	7	(x)	12.6	5.2	3.9	1.0	...	1.4	1.1	6
Philadelphia, Pa	11	(x)	17.1	10	7,620	17.2	7.0	6.7	1.1	0.2	1.6	0.6	15
Detroit, Mich	7	(x)	12.1	4	3,034	12.6	5.9	3.1	1.0	0.1	1.7	0.8	4
Boston, Mass	11	(x)	15.0	9	9,043	15.1	5.7	5.9	0.8	0.1	1.0	1.6	3
San Francisco-Oakland, Calif	5	5,835	17.7	5	5,835	17.7	7.3	7.1	0.8	...	1.1	1.4	2
Pittsburgh, Pa	6	(x)	18.5	6	(x)	18.5	6.9	5.8	0.7	1.8	3.1	0.2	5
St. Louis, Mo	8	7,064	20.2	7	(x)	19.4	10.8	5.7	0.9	...	1.4	0.6	4
Cleveland, Ohio	5	4,908	20.0	5	4,908	20.0	13.0	4.7	0.4	0.1	1.0	0.8	1
Baltimore, Md	7	5,173	16.4	5	(x)	15.9	8.3	5.4	0.2	(z)	0.9	1.1	4
Buffalo, N. Y	3	1,225	13.1	3	1,225	13.1	8.8	2.4	0.6	...	1.1	0.2	2
Clocks, Watches													
14 metropolitan areas, total	116	77,157	16.3	99	69,049	16.8	7.9	6.4	0.5	0.2	1.0	0.8	61
New York-Northeastern New Jersey	94	62,425	17.0	80	55,398	17.5	8.0	6.8	0.5	0.2	1.1	0.9	38
Chicago, Ill	7	5,961	19.4	7	5,961	19.4	11.8	5.7	0.3	...	0.8	0.8	2
Philadelphia, Pa	3	(x)	14.6	3	(x)	14.6	4.4	5.[illegible]	1.7	0.6	2.2	0.2	10
Precious Stones, Metals													
14 metropolitan areas, total	212	162,355	6.4	182	139,059	6.7	3.5	1.9	0.2	(z)	0.7	0.4	180
New York-Northeastern New Jersey	188	145,094	6.0	162	123,570	6.4	3.4	1.7	0.2	(z)	0.7	0.4	160
Chicago, Ill	9	(x)	9.7	7	(x)	10.0	4.3	3.7	1.0	...	0.7	0.3	9
Los Angeles, Calif	5	(x)	10.8	5	(x)	10.8	4.2	4.3	0.4	...	0.9	1.0	5
Watch Materials, Jewelers' Tools, Supplies													
14 metropolitan areas, total	34	24,483	19.4	27	22,517	19.1	7.9	5.9	1.5	1.9	1.2	0.7	26
New York-Northeastern New Jersey	17	(x)	19.6	15	9,179	19.3	8.6	5.8	1.8	1.0	1.1	1.0	12
Chicago, Ill	6	(x)	17.8	4	10,716	17.9	6.4	5.4	1.4	3.1	1.1	0.5	3
Costume Jewelry													
14 metropolitan areas, total	76	44,050	19.4	65	39,939	19.0	8.3	6.4	2.0	0.4	1.4	0.5	50
New York-Northeastern New Jersey	52	34,054	19.0	47	31,784	18.7	8.3	5.9	2.2	0.5	1.4	0.4	31
Los Angeles, Calif	7	(x)	19.5	7	(x)	19.5	6.5	9.6	0.7	0.1	1.8	0.8	9
Pittsburgh, Pa	3	(x)	22.1	3	(x)	22.1	8.3	9.3	2.8	...	1.6	0.1	4
Other Jewelry													
14 metropolitan areas, total	158	83,626	18.4	131	74,893	18.7	8.2	6.8	1.4	0.1	1.5	0.7	87
New York-Northeastern New Jersey	97	49,909	18.1	82	45,586	18.5	8.1	6.8	1.2	0.1	1.5	0.8	55
Chicago, Ill	23	16,421	20.2	22	(x)	20.2	8.9	7.4	2.0	(z)	1.2	0.7	15
Los Angeles, Calif	9	(x)	18.0	7	3,166	19.6	7.5	8.2	0.9	...	2.2	0.8	6
San Francisco-Oakland, Calif	3	2,895	18.5	3	2,895	18.5	8.7	7.4	0.9	...	1.1	0.4	2
Cleveland, Ohio	3	1,825	15.4	3	1,825	15.4	6.7	5.8	0.[illegible]	...	1.9	0.5	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
OTHER TRADES--Continued													
Petroleum and Products													
14 metropolitan areas	186	223,641	9.5	120	180,675	8.9	3.2	2.2	1.6	0.5	1.0	0.4	31
Flowers (Cut), Potted Plants													
14 metropolitan areas, total	114	63,509	19.8	90	53,358	19.1	6.6	5.6	3.0	0.7	2.7	0.5	27
New York-Northeastern New Jersey	38	(x)	21.0	30	13,245	19.6	7.9	5.8	2.6	0.1	2.6	0.6	6
Chicago, Ill.	10	(x)	15.2	7	9,861	14.4	7.2	4.1	1.2	0.6	1.1	0.2	...
Los Angeles, Calif.	10	4,167	21.9	8	(x)	22.3	6.4	4.4	7.9	0.4	2.8	0.4	2
Philadelphia, Pa.	6	(x)	23.7	6	(x)	23.7	6.0	5.2	7.4	0.4	4.4	0.3	5
Detroit, Mich.	8	(x)	21.5	6	2,529	17.9	4.3	8.2	2.2	(z)	2.7	0.5	3
Boston, Mass.	10	4,580	18.0	7	3,823	18.7	7.1	6.4	2.1	0.1	2.5	0.5	1
San Francisco-Oakland, Calif.	6	4,076	23.7	5	(x)	22.6	6.1	4.7	3.9	0.8	5.6	1.5	5
St. Louis, Mo.	5	(x)	14.5	5	(x)	14.5	7.5	4.1	0.7	...	2.1	0.1	...
Cleveland, Ohio	7	3,919	18.2	6	(x)	17.5	5.1	8.2	2.0	0.1	1.8	0.3	...
Baltimore, Md.	4	2,488	11.6	4	2,488	11.6	2.2	7.0	1.3	(z)	0.9	0.2	3
Bulbs and Plants													
14 metropolitan areas, total	22	12,094	24.3	19	11,349	23.8	10.3	6.4	4.1	0.6	2.0	0.4	2
New York-Northeastern New Jersey	12	(x)	27.9	11	6,100	27.1	11.8	8.4	3.2	0.9	2.3	0.5	...
San Francisco-Oakland, Calif.	5	(x)	20.4	3	2,608	19.6	7.9	2.5	6.6	0.4	1.8	0.4	...
Forest Products (Exc. Lumber)													
14 metropolitan areas, total	55	76,501	13.4	39	67,132	12.5	3.5	0.9	5.2	1.4	1.2	0.3	19
New York-Northeastern New Jersey	27	39,558	6.9	18	34,303	5.6	2.5	0.6	1.0	0.5	0.6	0.4	6
Philadelphia, Pa.	4	(x)	15.7	3	999	17.3	6.9	2.3	2.9	2.4	2.8	...	2
St. Louis, Mo.	5	17,566	29.6	5	17,566	29.6	5.3	1.0	16.3	3.9	2.8	0.3	...
General Merchandise													
14 metropolitan areas	45	343,309	10.6	38	306,917	10.3	4.3	2.4	0.8	1.8	0.8	0.2	17
Leather Goods													
14 metropolitan areas	18	9,623	19.5	11	5,833	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8
Oils and Fats (Inedible)													
14 metropolitan areas	26	159,982	6.1	18	47,796	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4
Textiles and Materials, Other Than Dry Goods													
14 metropolitan areas, total	139	161,092	8.9	107	146,860	8.4	4.1	1.9	0.8	0.3	0.9	0.4	42
New York-Northeastern New Jersey	60	106,943	7.1	47	101,595	6.7	3.7	1.5	0.4	0.1	0.7	0.3	5
Chicago, Ill.	11	9,611	12.2	11	9,611	12.2	4.6	2.9	1.8	0.7	1.8	0.4	3
Los Angeles, Calif.	15	(x)	14.7	12	7,137	14.2	3.3	3.6	1.8	2.2	1.3	2.0	4
Philadelphia, Pa.	12	10,128	7.6	10	(x)	7.4	2.4	1.4	2.3	0.6	0.6	0.1	14
Boston, Mass.	18	(x)	11.7	13	10,530	11.5	5.7	2.7	0.7	0.5	0.9	1.0	2
Pittsburgh, Pa.	4	2,649	23.3	3	(x)	21.8	6.8	5.8	3.8	2.0	1.5	1.9	5
Yarns (Industrial)													
14 metropolitan areas, total	96	121,071	6.6	86	116,825	6.7	3.1	1.8	0.6	0.2	0.7	0.3	43
New York-Northeastern New Jersey	86	102,819	6.7	77	98,928	6.8	3.3	1.8	0.6	0.1	0.7	0.3	40
Kind of Business, Not Elsewhere Classified													
14 metropolitan areas, total	280	561,667	6.8	212	484,520	6.6	3.1	1.6	0.7	0.3	0.5	0.4	147
New York-Northeastern New Jersey	145	422,670	5.2	120	362,792	5.3	2.6	1.2	0.7	0.2	0.4	0.2	64
Los Angeles, Calif.	23	12,690	22.3	16	10,160	22.2	7.3	7.3	1.0	2.8	1.8	2.0	9
Philadelphia, Pa.	21	(x)	19.1	17	(x)	18.9	5.2	5.8	2.8	0.9	3.7	0.5	30
Boston, Mass.	14	(x)	18.4	11	10,493	18.7	10.7	3.8	2.1	(z)	1.3	0.8	5
San Francisco-Oakland, Calif.	14	11,999	14.2	12	(x)	14.6	4.9	5.0	1.2	1.7	1.1	0.7	8

* Proprietors of unincorporated businesses.
v Insufficient analysis of expenses to show separately.
x Withheld to avoid disclosure.
z Less than 0.1 percent.
n.e.c. Not elsewhere classified.
Note: See explanatory material for definitions of Standard Metropolitan Areas.

Table 2E.— OPERATING EXPENSE RATIOS OF MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)													
Groceries, confectionery, meats:													
Confectionery	109	352,751	12.0	89	226,325	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Meats, meat products	731	2,770,107	4.2	692	2,618,029	4.1	0.8	1.3	0.6	0.7	0.5	0.2	5
Other grocery, food specialties:													
Canned foods	160	654,571	7.7	143	582,300	8.4	1.0	3.7	2.6	0.4	0.6	0.1	1
Coffee, tea, spices	39	226,285	6.9	39	226,285	6.9	1.3	4.3	0.9	(z)	0.2	0.2	...
Flour	130	491,332	5.1	69	227,404	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous grocery specialties	980	2,232,101	8.9	914	2,180,749	8.7	1.5	4.0	2.1	0.6	0.3	0.2	...
Farm products (edible):													
Dairy, poultry products	513	856,528	13.1	464	827,559	13.1	2.1	3.5	5.8	0.8	0.6	0.3	2
Beer, wines, distilled spirits:													
Beer, ale	132	212,572	17.2	117	197,262	17.1	2.3	5.5	6.7	1.8	0.6	0.2	2
Wines, distilled spirits	50	527,645	7.4	48	(x)	7.3	1.0	5.5	0.1	0.2	0.2	0.3	6
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines):													
Proprietary medicines, toiletries	62	156,303	27.2	54	120,720	27.2	4.5	17.0	3.7	0.9	0.8	0.3	...
Drug sundries	146	343,839	19.0	132	303,105	19.5	2.8	11.8	2.8	1.2	0.7	0.2	...
Industrial chemicals	365	1,460,573	8.6	318	1,356,176	8.7	2.4	3.1	2.4	0.3	0.4	0.1	5
Paints, varnishes	304	312,240	17.9	278	304,322	17.8	4.9	7.9	2.2	1.2	1.1	0.5	3
Tobacco and products (exc. leaf)	34	797,253	6.7	26	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Dry goods, apparel:													
Clothing, furnishings, footwear:													
Men's, boys' clothing, furnishings	65	173,561	8.7	59	165,047	8.4	3.2	3.6	0.5	0.2	0.5	0.4	9
Women's, children's clothing, furnishings	50	53,283	11.7	46	51,530	11.2	4.3	4.4	0.7	0.1	1.2	0.5	7
Shoes, other footwear	35	123,858	11.8	34	(x)	12.1	1.7	6.9	1.1	1.5	0.5	0.4	...
Clothing, furnishings, n.e.c	12	30,318	12.0	11	(x)	11.6	3.1	6.0	1.3	0.3	0.5	0.4	...
Dry goods, piece goods, notions:													
Hosiery, underwear	30	61,924	13.8	26	56,727	14.3	4.3	7.8	0.8	0.4	0.8	0.2	4
Piece goods	56	1,002,558	3.5	47	559,310	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Other dry goods, notions	78	118,745	11.7	72	111,447	11.8	4.6	4.0	1.5	0.8	0.6	0.3	5
Furniture, home furnishings:													
Furniture (household, office):													
Household furniture	93	103,572	9.6	88	100,777	9.3	2.5	4.9	0.5	0.6	0.8	(z)	...
Office furniture	68	59,950	25.4	68	59,950	25.4	4.0	16.3	1.8	0.7	1.6	1.0	...
Home furnishings, floor coverings:													
Floor coverings	59	241,634	8.0	57	(x)	8.0	2.1	5.1	0.1	0.3	0.4	(z)	5
Home furnishings, floor coverings, n.e.c	78	120,401	9.0	69	(x)	8.8	2.5	3.3	1.9	0.4	0.5	0.2	5
Paper and its products:													
Stationery, office supplies	67	51,616	20.3	49	40,245	21.3	7.2	10.0	1.7	1.0	1.0	0.4	...
Other paper products	87	128,214	12.6	67	117,782	12.8	3.7	4.9	1.7	1.1	0.8	0.6	7
Automotive equipment, tires and tubes:													
Automotive parts, accessories	225	778,242	13.0	93	76,469	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
Garage equipment, tools	65	25,074	27.0	62	24,346	27.0	5.7	17.7	0.7	0.1	2.6	0.2	1
Tires, tubes	213	746,052	7.6	173	561,229	8.2	2.0	3.8	0.8	0.4	0.6	0.6	...
Electrical goods:													
Wiring supplies, construction materials, apparatus and equipment:													
Wiring supplies, construction materials	150	393,348	6.6	118	313,493	6.7	2.7	2.9	0.5	0.3	0.2	0.1	...
Apparatus and equipment	256	2,119,141	9.4	202	1,661,880	10.8	1.4	1.5	0.2	0.5	0.3	6.9	...
Electrical appliances, specialties:													
Radioa, television sets	14	21,323	12.5	13	(x)	12.7	5.1	5.4	0.7	0.6	0.7	0.2	1
Electrical appliances, specialties, n.e.c	88	179,301	7.8	80	(x)	7.4	2.4	3.1	0.7	0.5	0.6	0.1	...
Hardware, plumbing, heating:													
Hardware	77	74,622	16.8	70	60,422	18.9	2.7	13.3	1.6	0.6	0.6	0.1	2
Plumbing, heating equipment, supplies:													
Plumbing, heating (general line)	227	355,604	10.3	218	341,298	10.6	3.3	3.0	0.6	1.4	1.2	1.1	3
Heating (inc. stoves, ranges)	117	123,901	14.5	103	117,174	13.7	3.0	5.9	0.8	0.4	0.8	2.8	...
Plumbing fixtures, supplies	27	27,238	12.6	23	23,240	13.5	3.7	7.7	1.1	0.3	0.7	(z)	3
Air conditioning, ventilating equipment	53	68,212	17.9	7	7,128	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Lumber, construction materials:													
Lumber, millwork	89	128,041	11.3	79	120,276	11.4	3.9	3.1	1.2	1.6	0.9	0.7	7
Other construction materials:													
Brick, tile, terra cotta	29	30,449	10.9	24	28,060	10.7	2.9	4.0	2.2	0.6	0.8	0.2	...
Cement, lime, plaster	30	47,985	15.6	30	47,985	15.6	3.6	6.4	3.0	1.4	0.9	0.3	...
Glass (building)	105	131,891	17.2	105	131,891	17.2	5.3	5.9	1.0	3.0	1.0	1.0	...
Roofing, siding, insulation	28	47,759	13.3	24	46,208	12.9	2.5	7.2	0.9	0.3	0.5	1.5	...
Miscellaneous construction materials	77	216,505	20.0	56	204,243	19.4	9.5	6.3	1.0	0.6	1.0	1.1	12
Machinery, equipment, supplies:													
Commercial machines, equipment:													
Commercial refrigeration equipment	17	9,919	25.1	15	(x)	22.9	4.8	12.1	2.2	1.0	1.5	1.3	2
Office machines, equipment	782	585,501	32.8	673	524,876	32.0	4.9	21.9	1.0	(z)	1.3	2.9	...
Store machines, fixtures	66	50,270	23.7	57	40,436	23.6	5.0	12.6	2.3	0.7	1.7	1.3	5
Other commercial machines, equipment	17	18,007	24.3	17	18,007	24.3	6.6	7.8	4.5	2.6	1.1	1.7	...
Construction machinery, equipment	43	44,164	14.4	31	27,937	14.0	5.1	4.8	0.9	1.0	1.7	0.5	...
Farm-dairy machinery, equipment	255	1,296,700	6.0	220	1,255,622	5.9	1.7	2.8	0.1	0.9	0.4	(z)	3

See footnotes at end of table.

Table 2E.— OPERATING EXPENSE RATIOS OF MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of $200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of $200,000 or more			Establishments with sales of $200,000 or more reporting analysis of expenses								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales: Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	Active proprietors,* November (Number)
Machinery, equipment, supplies--Continued													
Industrial machinery, equipment, supplies:													
Industrial machinery, equipment	58	149,799	5.0	58	149,799	5.0	1.6	2.5	0.2	0.3	0.4	(z)	...
Belting, hose, packing	122	192,458	12.0	107	178,198	10.1	2.7	4.8	0.8	1.2	0.5	0.1	...
Machine tools	99	75,691	10.5	61	59,010	10.8	1.7	7.1	1.5	(z)	0.4	0.1	2
Mine, mill supplies	110	197,641	7.6	86	188,401	7.6	2.0	4.3	0.2	0.3	0.6	0.2	4
Oil well, oil refining supplies	143	181,733	8.2	108	155,149	8.4	2.0	4.1	0.8	0.8	0.5	0.2	4
Printing machinery, supplies (exc. paper)	71	73,989	12.8	67	71,930	12.9	3.2	7.2	1.4	0.1	0.8	0.2	...
Rope, cordage	19	32,176	7.0	13	13,020	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous industrial machinery, supplies, n.e.c.	514	845,238	13.1	355	744,586	13.8	3.1	4.7	1.2	0.4	0.7	3.7	12
Professional equipment, supplies	203	113,229	23.0	179	100,927	23.5	11.1	8.2	1.4	0.4	1.4	1.0	8
Service establishment equipment, supplies:													
Laundry, dry cleaning equipment, supplies	31	49,346	17.7	27	47,527	17.9	4.3	8.3	1.7	1.9	1.1	0.6	...
Shoe findings	50	149,574	4.1	44	143,392	4.2	1.6	1.8	0.2	0.2	0.2	0.2	...
Undertakers' supplies	41	22,323	20.1	41	22,323	20.1	3.4	9.2	4.2	(z)	2.1	1.2	...
Upholsterers' supplies	9	3,570	27.6	9	3,570	27.6	7.2	17.4	0.5	...	2.5	(z)	...
Miscellaneous service equipment, supplies	48	28,475	24.9	38	24,704	26.3	5.2	14.9	3.8	0.2	2.0	0.2	1
Transportation (exc. automotive) equipment, supplies:													
Aircraft, aeronautical equipment, supplies	3	2,880	14.5	3	2,880	14.5	4.5	6.9	0.3	1.5	1.2	0.1	...
Railroad equipment, supplies	15	77,738	15.0	8	51,841	15.6	3.8	6.6	2.5	0.5	0.3	1.9	...
Marine equipment, supplies	15	10,354	23.7	10	8,580	23.5	12.5	6.6	2.3	(z)	1.7	0.4	...
Metals, metalwork (exc. scrap):													
Iron, steel and products	345	807,148	9.7	274	726,066	9.6	2.3	3.1	1.0	1.8	0.9	0.5	7
Nonferrous metal, metalwork	91	351,027	5.4	81	339,544	5.4	1.4	1.6	0.7	0.6	1.0	0.1	...
Other manufacturers' sales branches:													
Amusement, sporting goods	138	279,028	12.8	129	271,304	12.3	4.2	4.5	1.7	0.6	0.9	0.4	1
Books, periodicals, newspapers	45	73,139	34.7	43	(x)	34.2	9.6	18.5	2.4	0.5	3.1	0.1	10
Coal, coke	14	87,996	3.4	9	62,537	4.3	1.0	2.0	1.1	(z)	0.2	(z)	4
Farm supplies:													
Feed	83	102,493	8.2	65	68,043	9.2	2.1	3.0	2.6	0.6	0.7	0.2	1
Fertilizers, agricultural chemicals	64	97,189	9.9	64	97,189	9.9	3.4	3.2	1.6	0.9	0.5	0.3	...
Jewelry	26	49,964	20.3	24	(x)	20.3	6.0	9.8	2.1	0.7	1.2	0.5	3
Petroleum and products	17	23,203	10.8	12	17,539	11.3	4.4	3.9	0.9	0.8	0.8	0.5	...
Manufacturers' sales branches, miscellaneous products	653	3,495,082	8.2	386	905,171	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10

* Proprietors of unincorporated businesses.
v Insufficient analysis of expenses to show separately.
x Withheld to avoid disclosure.
z Less than 0.1 percent.

Table 2F.— FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
GROCERIES, CONFECTIONERY, MEATS												
Groceries (general line), not sponsoring cooperative or voluntary groups, total	2,498	432	789	808	474	283	109	54	20	12	7	10
$5,000,000 and over	63	9	11	15	6	10	4	3	3	...	2	...
$1,000,000--$4,999,999	1,036	130	292	315	165	71	32	23	5	3	...	...
$500,000--$999,999	1,002	143	298	266	162	87	24	13	3	3	...	3
$200,000--$499,999	755	129	164	190	117	96	36	10	4	4	3	2
Under $200,000	142	21	24	22	24	19	13	5	5	2	2	5
Groceries (general line), voluntary group wholesalers, total	635	55	128	222	141	56	16	4	3	3	4	3
$5,000,000 and over	72	11	20	18	11	5	5	1	1	...	...	...
$1,000,000--$4,999,999	388	31	87	144	82	33	7	1	...	1	1	1
$500,000--$999,999	130	8	14	49	39	14	2	1	1	1	1	...
Under $500,000	45	5	7	11	9	4	2	1	1	1	2	2
Confectionery, total	1,942	276	197	218	240	326	220	135	110	79	53	88
$1,000,000 and over	28	6	3	3	1	2	7	...	3	2	1	...
$500,000--$999,999	98	18	11	19	8	11	13	8	4	2	1	3
$200,000--$499,999	404	53	42	54	44	76	55	42	18	8	6	6
Under $200,000	1,412	199	141	142	187	237	145	85	85	67	45	79
Fish, sea foods (fresh), total	1,198	47	61	86	142	168	177	136	150	85	47	99
$1,000,000 and over	82	6	9	6	14	8	14	7	10	6	1	1
$500,000--$999,999	131	11	5	12	19	22	14	19	17	9	1	2
$200,000--$499,999	306	5	11	22	35	55	54	37	38	27	12	10
Under $200,000	679	25	36	46	74	83	95	73	85	43	33	86
Meats, meat products, total	3,336	919	563	500	461	369	225	111	91	36	20	41
$5,000,000 and over	36	24	6	3	2	...	1	...	...	...	...	...
$1,000,000--$4,999,999	459	169	80	71	55	44	26	4	8	1	1	...
$500,000--$999,999	548	145	117	100	69	70	26	11	6	4	...	...
$200,000--$499,999	1,025	286	188	159	148	114	62	42	18	3	3	2
Under $200,000	1,268	295	172	167	187	141	110	54	59	28	16	39
Canned foods, total	1,020	122	126	124	124	154	112	60	76	50	17	55
$1,000,000 and over	64	11	12	7	9	10	5	5	3	1	1	...
$500,000--$999,999	108	15	16	15	17	20	11	5	6	3	...	...
$200,000--$499,999	220	25	32	33	32	34	21	17	12	10	1	3
Under $200,000	628	71	66	69	66	90	75	33	55	36	15	52
Coffee, tea, spices, total	549	62	30	30	36	55	58	52	95	54	29	48
$5,000,000 and over	26	15	4	5	...	1	1	...	...	...	...	...
$1,000,000--$4,999,999	56	22	4	3	4	1	4	3	6	3	2	4
$500,000--$999,999	98	7	3	2	2	3	2	6	3	5	4	1
$200,000--$499,999	78	7	3	3	2	3	8	10	24	8	6	4
Under $200,000	351	11	16	17	28	47	43	33	62	38	17	39
Dried fruits, nuts, total	136	18	12	14	16	15	21	5	14	10	6	5
$1,000,000 and over	14	4	2	3	2	2	1	...	...	...	...	...
$200,000--$999,999	38	5	6	5	2	5	6	1	3	3	1	1
Under $200,000	84	9	4	6	12	8	14	4	11	7	5	4
Flour, total	245	58	41	47	30	32	12	5	5	2	3	10
$1,000,000 and over	33	8	10	6	4	1	2	...	...	...	1	1
$500,000--$999,999	37	10	8	8	4	4	1	1	...	...	...	1
$200,000--$499,999	61	12	12	9	10	13	2	1	1	...	...	1
Under $200,000	114	28	11	24	12	14	7	3	4	2	2	7
Frozen, frozen foods, total	429	17	13	23	46	68	71	55	62	30	10	34
$1,000,000 and over	59	3	2	2	14	12	13	8	3	1	...	1
$500,000--$999,999	65	5	2	4	7	14	13	10	6	4	...	...
$200,000--499,999	123	2	4	8	10	23	24	21	16	9	3	3
Under $200,000	182	7	5	9	15	19	21	16	37	16	7	30
Miscellaneous grocery specialties, total	3,177	260	262	337	344	411	368	226	279	201	132	357
$5,000,000 and over	18	12	3	1	1	...	...	...	...	1	...	...
$1,000,000--$4,999,999	180	44	19	25	21	30	11	9	9	4	3	5
$500,000--$999,999	276	34	57	41	34	36	21	15	18	12	4	4
$200,000--$499,999	536	52	52	74	70	95	56	40	42	24	15	16
Under $200,000	2,167	118	131	196	218	250	280	162	210	160	110	332
FARM PRODUCTS (EDIBLE)												
Dairy, poultry products, total	6,185	1,153	787	745	589	550	400	299	523	401	358	380
$5,000,000 and over	129	47	12	10	7	7	11	8	12	8	4	3
$1,000,000--$4,999,999	830	187	98	81	63	59	35	59	95	61	64	28
$500,000--$999,999	829	153	106	113	78	68	47	38	60	55	73	38
$200,000--$499,999	1,534	248	227	223	167	143	85	64	112	103	90	72
Under $200,000	2,863	518	344	318	274	273	222	130	244	174	127	239
Fruits, vegetables (fresh), total	6,388	832	875	949	950	1,076	654	296	311	133	107	205
$5,000,000 and over	44	26	5	3	1	5	1	1	1	1	...	...
$1,000,000--$4,999,999	709	135	111	101	97	128	74	28	27	5	7	3
$500,000--$999,999	890	91	134	138	166	168	97	32	42	14	4	4
$200,000--$499,999	1,691	173	226	276	293	310	189	93	74	18	15	19
Under $200,000	3,054	407	399	431	393	465	293	142	169	95	81	179

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
BEER, WINES, DISTILLED SPIRITS												
Beer, ale, total	5,645	130	332	549	730	1,100	1,035	586	560	231	140	252
$1,000,000 and over	234	3	15	28	39	51	58	28	10	1	...	1
$500,000--$999,999	535	4	22	53	73	138	116	67	39	11	4	8
$200,000--$499,999	1,539	11	66	148	223	330	328	189	150	52	18	24
Under $200,000	3,337	112	229	320	395	581	533	302	361	167	118	219
Wines, distilled spirits, total	1,444	104	120	285	291	206	133	63	89	52	28	73
$5,000,000 and over	98	16	22	26	20	8	3	2	1	...	...	...
$1,000,000--$4,999,999	551	58	67	164	138	71	25	10	9	6	...	3
$500,000--$999,999	256	12	18	49	64	48	32	11	11	7	3	1
$200,000--$499,999	230	10	7	28	43	45	30	23	19	10	4	11
Under $200,000	309	8	6	18	26	34	43	17	49	29	21	58
DRUGS, CHEMICALS, ALLIED PRODUCTS												
Drugs (general line), total	303	2	7	18	59	166	41	7	1	2	...	...
$5,000,000 and over	42	1	1	1	4	29	6	...	...	...	...	...
$1,000,000--$4,999,999	211	...	2	14	44	119	31	1	...	...	...	...
$500,000--$999,999	37	...	3	2	8	15	3	4	1	1	...	...
Under $500,000	13	1	1	1	3	3	1	2	...	1	...	...
Proprietary medicines, toiletries, total	784	31	35	56	50	91	56	48	56	50	47	264
$1,000,000 and over	36	...	...	5	3	2	1	1	3	3	3	15
$500,000--$999,999	46	3	2	7	1	11	4	2	4	1	2	9
$200,000--$499,999	112	9	3	7	12	15	13	10	9	5	3	26
Under $200,000	590	19	30	37	34	63	38	35	40	41	39	214
Retailer-cooperatives--specialty lines	17	2	3	1	5	2	1	2	1	...	...	...
Drug sundries, total	1,012	50	62	61	69	124	111	92	113	71	62	197
$1,000,000 and over	26	4	2	1	3	5	3	...	1	...	...	7
$500,000--$999,999	51	2	4	6	2	3	9	5	8	3	1	8
$200,000--$499,999	172	10	11	11	18	34	21	23	20	7	5	12
Under $200,000	763	34	45	43	46	82	78	64	84	61	56	170
Industrial chemicals, total	965	42	47	62	75	108	100	73	103	86	64	205
$5,000,000 and over	17	8	...	3	...	3	...	...	2	1	...	...
$1,000,000--$4,999,999	106	5	11	7	21	23	14	11	3	3	1	7
$500,000--$999,999	107	2	7	10	11	20	14	9	10	6	6	12
$200,000--$499,999	174	11	7	13	19	21	24	18	25	13	3	15
Under $200,000	561	16	22	24	24	41	48	35	63	63	54	171
Paints, varnishes, total	1,267	14	19	28	52	99	134	143	275	216	120	167
$1,000,000 and over	25	1	2	...	1	2	3	4	5	3	3	1
$500,000--$999,999	64	...	...	...	2	4	8	10	18	13	4	5
$200,000--$499,999	226	3	2	3	5	17	25	33	54	45	26	13
Under $200,000	952	10	15	25	44	76	98	96	198	155	87	148
TOBACCO												
Tobacco and products (exc. leaf), total	2,877	1,482	692	327	133	90	44	32	19	21	10	27
$5,000,000 and over	50	29	7	8	4	1	1	...	...	...	...	...
$1,000,000--$4,999,999	681	386	175	70	31	12	3	1	1	2	...	...
$500,000--$999,999	688	347	188	88	24	23	9	2	4	1	2	...
$200,000--$499,999	809	430	207	90	34	16	11	12	3	5	...	1
Under $200,000	649	290	115	71	40	38	20	17	11	13	8	26
DRY GOODS, APPAREL												
Clothing, furnishings (general line), total	338	27	23	41	39	61	59	34	18	15	10	11
$1,000,000 and over	35	3	1	5	7	8	3	4	1	1	...	2
$500,000--$999,999	53	1	2	5	7	16	11	6	4	...	1	...
$200,000--$499,999	114	14	10	11	10	14	26	14	4	7	2	2
Under $200,000	136	9	10	20	15	23	19	10	9	7	7	7
Men's, boys' clothing, furnishings, total	1,410	99	100	149	146	225	201	120	163	85	47	75
$1,000,000 and over	65	2	3	9	10	14	10	9	7	1	...	...
$500,000--$999,999	102	6	6	6	14	20	21	11	11	4	1	2
$200,000--$499,999	291	18	20	36	30	43	44	34	32	17	9	8
Under $200,000	952	73	71	98	92	148	126	66	113	63	37	65
Women's, children's clothing, furnishings, total	1,386	90	91	103	143	222	194	144	154	79	57	109
$1,000,000 and over	76	4	5	7	7	12	17	9	10	2	3	...
$500,000--$999,999	121	4	10	8	15	23	17	16	16	6	1	5
$200,000--$499,999	334	19	17	28	33	67	58	46	32	16	11	7
Under $200,000	855	63	59	60	88	120	102	73	96	55	42	97
Furs (dressed), fur clothing, total	535	83	65	62	61	70	46	31	44	25	17	31
$1,000,000 and over	32	11	5	...	3	2	5	1	...	...	...	...
$500,000--$999,999	44	5	5	13	4	7	4	3	...	1	1	1
$200,000--$499,999	115	19	12	16	15	16	11	7	11	5	...	3
Under $200,000	344	48	43	33	34	45	26	20	33	19	16	27
Millinery, millinery supplies, total	469	13	22	15	28	55	58	55	85	50	39	49
$500,000 and over	39	2	2	2	4	5	7	6	2	7	1	1
$200,000--$499,999	101	3	4	2	5	6	9	17	28	14	9	4
Under $200,000	329	8	16	11	19	44	42	32	55	29	29	44

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

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	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
DRY GOODS, APPAREL—Continued												
Shoes, other footwear, total	637	32	51	72	88	121	121	62	42	16	11	21
$1,000,000 and over	59	2	3	5	3	17	20	5	3	...	...	1
$500,000--$999,999	82	1	2	6	12	18	27	8	5	1	...	2
$200,000--$499,999	151	7	9	18	24	27	28	20	13	1	3	1
Under $200,000	345	22	37	43	49	59	46	29	21	14	8	17
Work clothing, total	196	23	24	29	24	34	25	11	9	8	3	6
$500,000 and over	18	4	3	5	1	2	3	...	...	...	...	...
$200,000--$499,999	53	4	8	5	5	12	8	5	3	2	1	...
Under $200,000	125	15	13	19	18	20	14	6	6	6	2	6
Dry goods (general line), total	174	4	11	13	24	54	39	13	11	1	1	3
$5,000,000 and over	16	...	...	...	3	7	5	1	...	...	...	...
$1,000,000--$4,999,999	91	...	4	3	10	36	24	5	5	1	1	2
$500,000--$999,999	43	2	4	7	8	8	4	6	4	...	...	...
$200,000--$499,999	12	...	1	1	2	3	3	1	1	...	...	...
Under $200,000	12	2	2	2	1	...	3	...	1	...	...	1
Hosiery, underwear, total	659	85	79	75	94	98	66	41	48	27	15	31
$1,000,000 and over	43	11	2	6	7	7	3	3	3	1	...	...
$500,000--$999,999	55	4	8	9	11	7	7	4	3	1	1	...
$200,000--$499,999	147	22	18	26	21	25	16	5	10	2	...	2
Under $200,000	414	48	51	34	55	59	40	29	32	23	14	29
Piece goods (jobbers), total	2,075	262	225	218	256	310	226	144	172	114	48	100
$1,000,000 and over	167	29	35	35	22	17	8	6	7	7	1	...
$500,000--$999,999	243	33	29	29	41	48	27	13	9	8	3	3
$200,000--$499,999	474	54	57	56	57	73	50	44	50	10	9	14
Under $200,000	1,191	146	104	98	136	172	141	81	106	89	35	83
Other dry goods, notions, total	2,077	120	150	166	213	301	268	222	247	134	84	172
$1,000,000 and over	115	6	7	9	11	25	17	12	13	7	3	5
$500,000--$999,999	157	5	3	14	15	35	29	16	20	8	4	8
$200,000--$499,999	442	19	33	36	55	79	61	56	51	23	10	19
Under $200,000	1,363	90	107	107	132	162	161	138	163	96	67	140
Piece goods, converters, total	1,134	152	136	166	172	197	111	58	77	35	9	21
$5,000,000 and over	70	11	16	15	18	5	3	1	1	...	...	...
$1,000,000--$4,999,999	311	50	53	53	54	47	28	7	14	4	1	...
$500,000--$999,999	219	31	17	36	35	60	21	9	8	2	...	...
$200,000--$499,999	270	31	31	30	39	50	32	22	21	11	1	2
Under $200,000	264	29	19	32	26	35	27	19	33	18	7	19
FURNITURE, HOME FURNISHINGS												
Household furniture, total	588	13	14	22	26	85	93	73	107	56	25	74
$1,000,000 and over	51	1	1	4	2	10	19	7	3	4	...	...
$500,000--$999,999	59	2	1	1	1	10	16	14	10	4	...	...
$200,000--$499,999	138	1	4	8	9	22	23	19	31	14	2	5
Under $200,000	340	9	8	9	14	43	35	33	63	34	23	69
Office furniture, total	565	5	4	7	16	28	37	58	107	117	57	129
$1,000,000 and over	17	...	1	...	...	3	1	...	3	4	2	3
$500,000--$999,999	47	1	...	...	...	1	5	5	13	10	4	8
$200,000--$499,999	126	...	...	2	4	3	10	17	20	35	10	25
Under $200,000	375	4	3	5	12	21	21	36	71	68	41	93
China, glassware, crockery, total	519	6	11	27	19	35	57	36	97	72	50	109
$1,000,000 and over	29	1	...	1	1	3	4	4	11	4	...	...
$500,000--$999,999	30	...	1	...	2	2	3	6	7	6	1	2
$200,000--$499,999	85	1	3	3	5	4	5	7	22	17	7	11
Under $200,000	375	4	7	23	11	26	45	19	57	45	42	96
Floor coverings, total	641	30	39	77	100	145	67	44	45	30	16	48
$5,000,000 and over	13	...	1	3	3	5	1	...	...	...	...	...
$1,000,000--$4,999,999	91	2	10	12	19	35	9	1	2	...	...	1
$500,000--$999,999	95	4	8	18	16	27	6	7	3	2	...	4
$200,000--$499,999	152	6	8	19	31	29	26	14	9	5	1	4
Under $200,000	290	18	12	25	31	49	25	22	31	23	15	39
Antiques, total	266	11	5	12	11	16	33	11	40	39	33	55
$200,000 and over	10	...	...	...	...	...	...	2	1	3	1	3
Under $200,000	256	11	5	12	11	16	33	9	39	36	32	52
Other home furnishings, total	1,158	28	37	57	69	112	157	103	194	105	91	205
$1,000,000 and over	59	1	1	1	5	5	20	12	11	2	1	...
$500,000--$999,999	102	...	3	2	4	9	30	14	20	8	4	8
$200,000--$499,999	187	4	4	8	12	17	20	30	46	16	17	13
Under $200,000	810	23	29	46	48	81	87	47	117	79	69	184

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	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
PAPER AND PRODUCTS												
Wrapping paper, twine, total	513	6	12	18	47	76	116	108	73	33	11	13
$1,000,000 and over	80	...	...	...	8	21	18	21	8	2	1	1
$500,000--$999,999	84	...	...	...	5	7	26	24	16	3	3	...
$200,000--$499,999	126	...	2	8	7	15	27	33	25	7	2	...
Under $200,000	223	6	10	10	27	33	45	30	24	21	5	12
Fine paper, total	430	4	13	24	37	82	69	81	47	34	21	18
$5,000,000 and over	13	...	1	7	1	2	2	...	...	...	...	...
$1,000,000--$4,999,999	104	1	2	3	14	37	19	17	5	4	...	2
$500,000--$999,999	84	...	4	...	6	16	18	23	10	3	2	2
$200,000--$499,999	100	1	4	4	9	14	14	19	19	9	7	...
Under $200,000	129	2	2	10	7	13	16	22	13	18	12	14
Stationery, office supplies, total	859	15	17	15	37	66	71	77	142	135	116	168
$1,000,000 and over	27	...	...	...	...	...	3	3	5	5	4	7
$500,000--$999,999	58	1	...	...	1	1	2	10	10	12	11	10
$200,000--$499,999	141	4	3	1	3	1	5	16	32	31	19	26
Under $200,000	633	10	14	14	33	64	61	48	95	87	82	125
Wallpaper, total	260	2	1	1	4	7	19	7	19	24	30	146
$500,000 and over	12	...	...	...	1	...	1	...	2	2	1	5
$200,000--$499,999	25	...	...	...	...	1	2	1	4	1	2	14
Under $200,000	223	2	1	1	3	6	16	6	13	21	27	127
Other paper products, total	1,899	74	94	108	154	248	294	279	283	126	88	151
$5,000,000 and over	16	6	1	1	3	2	3	...	...	...	...	...
$1,000,000--$4,999,999	174	9	20	21	15	23	36	24	20	3	...	3
$500,000--$999,999	232	8	8	11	13	35	46	47	45	11	3	5
$200,000--$499,999	411	13	17	18	31	57	65	89	63	29	14	15
Under $200,000	1,066	38	48	57	92	131	144	119	155	83	71	128
FARM PRODUCTS (INEDIBLE)												
Cotton, total	266	177	41	14	13	6	4	3	2	...	1	5
$5,000,000 and over	60	42	9	7	1	1	...	...	...	...	...	...
$1,000,000--$4,999,999	108	86	17	1	1	1	...	1	...	...	...	1
$500,000--$999,999	35	23	6	...	4	...	...	1	1	...	...	...
$200,000--$499,999	36	17	6	5	5	1	1	...	...	...	1	...
Under $200,000	27	9	3	1	2	3	3	1	1	...	...	4
Grain, total	367	253	33	20	23	11	5	3	8	3	4	4
$5,000,000 and over	132	124	5	2	1	...	...	...	...	...	...	...
$1,000,000--$4,999,999	118	84	16	7	7	3	1	...	...	...	...	...
$500,000--$999,999	36	20	5	2	5	1	1	...	1	...	1	...
$200,000--$499,999	44	20	3	6	5	1	1	2	3	1	...	2
Under $200,000	37	5	4	3	5	6	2	1	4	2	3	2
Hides, skins, raw furs, total	831	199	153	124	90	86	50	31	30	20	16	32
$5,000,000 and over	13	9	4	...	...	...	...	...	...	...	...	...
$1,000,000--$4,999,999	64	21	23	9	4	3	3	1	...	...	...	...
$500,000--$999,999	97	25	22	25	10	10	4	...	1	...	...	...
$200,000--$499,999	207	62	48	37	22	19	8	7	3	...	...	1
Under $200,000	450	82	56	53	54	54	35	23	26	20	16	31
Livestock (exc. horses, mules), total	411	374	9	8	1	7	1	1	1	2	...	7
$5,000,000 and over	16	16	...	...	...	...	...	...	...	...	...	...
$1,000,000--$4,999,999	113	109	2	2	...	...	...	...	...	...	...	...
$500,000--$999,999	73	69	1	1	...	1	...	1	...	...	...	...
$200,000--$499,999	121	111	3	3	1	2	1	...	...	...	...	...
Under $200,000	88	69	3	2	...	4	...	...	1	2	...	7
Tobacco (leaf), total	106	7	12	12	13	11	11	9	13	4	3	11
$1,000,000 and over	26	5	4	3	5	2	1	3	3	...	...	...
$500,000--$999,999	11	...	2	2	3	1	1	1	1	...	...	...
$200,000--$499,999	20	...	1	1	2	5	1	...	5	1	1	3
Under $200,000	49	2	5	6	3	3	8	5	4	3	2	8
Wool, mohair, total	269	96	42	31	23	27	20	8	11	1	5	5
$5,000,000 and over	28	22	4	1	...	...	1	...	...	...	...	...
$1,000,000--$4,999,999	74	39	12	9	7	3	3	1	...	...	...	...
$500,000--$999,999	44	11	13	6	3	6	1	1	2	...	1	...
$200,000--$499,999	58	16	7	7	7	11	7	2	1	...	...	...
Under $200,000	65	8	6	8	6	7	8	4	8	1	4	5
Other inedible farm products, total	177	43	14	17	18	20	23	7	10	10	2	13
$5,000,000 and over	19	12	2	2	2	...	1	...	...	...	...	...
$1,000,000--$4,999,999	20	11	1	4	1	2	1	...	...	...	...	...
$500,000--$999,999	25	7	3	3	2	7	...	1	...	2	...	...
$200,000--$499,999	36	7	6	2	7	3	4	1	1	3	...	2
Under $200,000	77	6	2	6	6	8	17	5	9	5	2	11

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
AUTOMOTIVE												
Automobiles (new, used), total	708	216	126	81	92	56	41	19	32	11	7	27
$5,000,000 and over	28	14	4	5	1	3	1	...	...	...	...	...
$1,000,000--$4,999,999	196	48	63	44	18	13	7	...	3	...	...	...
$500,000--$999,999	112	36	26	8	22	15	2	1	1	1	...	...
$200,000--$499,999	158	62	16	9	21	15	14	6	9	3	...	3
Under $200,000	214	56	17	15	30	10	17	12	19	7	7	24
Trucks, tractors (road type), total	1,531	52	63	92	131	200	288	223	210	114	58	100
$1,000,000 and over	86	7	13	12	14	13	9	5	9	4	...	...
$500,000--$999,999	208	7	7	10	20	47	42	32	24	14	1	4
$200,000--$499,999	535	12	11	16	40	78	145	81	73	37	24	18
Under $200,000	702	26	32	54	57	62	92	105	104	59	33	78
Automotive parts, accessories, total	10,959	85	134	230	315	723	980	1,191	2,497	1,963	1,180	1,661
$5,000,000 and over	11	2	...	1	2	3	2	...	...	...	...	1
$1,000,000--$4,999,999	258	5	3	10	12	20	36	53	72	25	12	10
$500,000--$999,999	573	2	...	5	7	26	58	84	167	105	61	58
$200,000--$499,999	2,775	4	6	19	23	99	141	255	596	463	246	223
Under $200,000	8,042	72	125	195	271	575	743	799	1,662	1,370	861	1,369
Garage equipment, tools, total	387	5	11	10	19	28	18	44	91	67	34	60
$500,000 and over	34	...	2	...	...	4	2	7	11	4	2	2
$200,000--$499,999	81	...	1	...	1	7	5	10	31	15	2	9
Under $200,000	272	5	8	10	18	17	11	27	49	48	30	49
Tires, tubes, total	945	27	40	51	59	100	118	102	170	110	78	90
$1,000,000 and over	11	...	...	...	1	1	2	2	5	...	...	...
$500,000--$999,999	41	...	1	1	3	6	8	9	5	4	3	1
$200,000--$499,999	210	3	6	11	14	21	24	34	43	27	16	11
Under $200,000	683	24	33	39	41	72	84	57	117	79	59	78
ELECTRICAL GOODS												
Electrical goods (general line), total	537	45	87	108	85	92	63	24	18	3	5	7
$5,000,000 and over	71	1	4	13	16	25	9	2	1	...	...	...
$1,000,000--$4,999,999	356	41	72	86	54	52	28	10	10	...	2	1
$500,000--$999,999	89	1	11	9	13	14	20	9	6	1	3	2
Under $500,000	21	2	...	...	2	1	6	3	1	2	...	4
Wiring supplies, construction materials, total	1,837	48	70	145	175	317	323	200	221	105	82	151
$1,000,000 and over	162	6	5	12	22	53	39	11	6	2	3	3
$500,000--$999,999	218	...	5	13	23	47	62	32	15	10	5	6
$200,000--$499,999	502	13	18	35	54	101	100	67	58	21	10	25
Under $200,000	955	29	42	85	76	116	122	90	142	72	64	117
Apparatus and equipment, total	481	12	8	13	22	44	37	28	69	66	53	129
$1,000,000 and over	24	2	...	...	4	4	5	1	4	2	...	2
$500,000--$999,999	44	...	1	1	1	6	1	3	7	7	4	13
$200,000--$499,999	82	1	1	4	2	12	5	6	9	12	12	18
Under $200,000	331	9	6	8	15	22	26	18	49	45	37	96
Radio, television sets, total	1,173	21	25	33	77	154	178	147	202	152	64	120
$5,000,000 and over	12	...	2	...	3	4	2	...	1	...	...	...
$1,000,000--$4,999,999	77	1	1	3	11	30	14	8	5	4	...	...
$500,000--$999,999	104	4	2	2	6	20	24	16	13	11	4	2
$200,000--$499,999	239	2	4	11	8	23	51	48	40	30	11	11
Under $200,000	741	14	16	17	49	77	87	75	143	107	49	107
Refrigerators, equipment (household), total	221	3	28	15	25	45	33	20	23	11	3	15
$5,000,000 and over	27	3	17	...	2	3	1	...	1	...	...	...
$1,000,000--$4,999,999	71	...	7	9	14	21	12	6	2	...	...	...
$500,000--$999,999	29	...	2	1	2	13	8	1	1	1	...	...
$200,000--$499,999	31	...	...	4	3	7	6	5	4	1	...	1
Under $200,000	63	...	2	1	4	1	6	8	15	9	3	14
Electrical appliances (general line), total	359	8	16	19	33	108	87	33	34	9	2	10
$5,000,000 and over	37	...	3	7	4	16	6	...	...	1	...	...
$1,000,000--$4,999,999	161	3	5	7	17	62	47	15	5	...	...	...
$500,000--$999,999	62	1	1	2	6	18	23	4	7	...	...	...
$200,000--$499,999	46	2	1	1	3	10	6	7	11	3	...	2
Under $200,000	53	2	6	2	3	2	5	7	11	5	2	8
Other appliances, specialties, total	687	10	24	25	47	90	114	85	98	62	50	82
$1,000,000 and over	97	1	3	5	15	26	25	15	4	3	...	...
$500,000--$999,999	78	...	3	4	5	12	23	14	9	4	1	3
$200,000--$499,999	127	6	7	5	8	19	22	18	21	7	6	8
Under $200,000	385	3	11	11	19	33	44	38	64	48	43	71
HARDWARE, PLUMBING, HEATING												
Hardware, general line (with industrial department), total	358	...	3	15	27	68	89	68	60	15	10	3
$5,000,000 and over	55	...	...	2	5	21	20	4	3	...	...	...
$1,000,000--$4,999,999	186	...	2	7	10	42	49	42	26	5	3	...
$500,000--$999,999	80	...	1	5	5	5	16	19	18	7	2	2
$200,000--$499,999	20	...	...	1	4	...	2	2	8	1	1	1
Under $200,000	17	...	...	...	3	...	2	1	5	2	~	...
Hardware, general line (without industrial department), total	304	6	4	12	22	69	81	44	45	15	4	2
$5,000,000 and over	19	1	...	1	1	12	2	1	...	1	...	...
$1,000,000--$4,999,999	109	1	...	3	12	29	41	9	10	3	1	...
$500,000--$999,999	115	2	2	3	6	20	26	29	20	4	2	1
$200,000--$499,999	33	...	1	...	1	3	9	4	10	5	...	...
Under $200,000	28	2	1	5	2	5	3	1	5	2	1	1

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
HARDWARE, PLUMBING, HEATING--Continued												
Hardware, specialty lines, total	1,423	33	36	75	92	166	179	192	265	153	93	139
$1,000,000 and over	37	1	...	2	3	9	3	6	5	3	4	1
$500,000--$999,999	74	1	1	7	4	11	12	11	20	1	4	2
$200,000--$499,999	373	7	7	9	18	60	51	70	73	46	15	17
Under $200,000	939	24	28	57	67	86	113	105	167	103	70	119
Plumbing, heating (general line), total	1,951	36	74	151	229	398	429	229	162	90	51	102
$1,000,000 and over	352	1	6	40	44	112	89	41	14	3	...	2
$500,000--$999,999	381	2	12	26	52	88	114	50	27	2	4	4
$200,000--$499,999	546	11	21	36	64	111	132	68	48	23	14	18
Under $200,000	672	22	35	49	69	87	94	70	73	62	33	78
Heating (inc. stoves, ranges), total	548	10	19	31	37	60	75	56	81	59	36	84
$1,000,000 and over	34	...	3	3	2	10	4	5	4	1	1	1
$500,000--$999,999	52	1	3	2	4	7	13	10	6	1	3	2
$200,000--$499,999	133	2	4	10	12	18	22	17	17	12	4	15
Under $200,000	329	7	9	16	19	25	36	24	54	45	28	66
Plumbing, fixtures, supplies, total	889	33	36	66	82	135	134	101	124	70	39	69
$1,000,000 and over	63	1	...	11	8	13	11	8	5	5	...	1
$500,000--$999,999	112	2	8	3	11	27	26	7	20	3	1	4
$200,000--$499,999	219	5	12	14	24	42	37	33	27	14	4	7
Under $200,000	495	25	16	38	39	53	60	53	72	48	34	57
Air conditioning, ventilating equipment, total	320	6	7	12	7	21	34	25	54	36	33	75
$1,000,000 and over	17	...	...	1	1	...	4	2	3	3	1	2
$500,000--$999,999	31	...	...	1	...	1	7	7	5	5	...	5
$200,000--$499,999	70	1	2	3	...	2	7	11	20	8	10	6
Under $200,000	202	5	5	7	6	18	16	15	26	20	22	62
LUMBER, CONSTRUCTION MATERIALS												
Lumber, millwork (with yards), total	2,342	104	125	183	217	303	289	268	282	207	116	248
$5,000,000 and over	34	9	5	9	5	3	1	1	...	1	...	...
$1,000,000--$4,999,999	478	31	44	65	57	72	68	57	34	29	12	9
$500,000--$999,999	417	23	18	38	49	68	48	54	53	37	17	12
$200,000--$499,999	583	16	31	39	67	81	74	73	85	46	34	37
Under $200,000	830	25	27	32	39	79	98	83	110	94	53	190
Brick, tile, terra cotta, total	264	10	13	23	21	35	40	20	34	20	15	33
$1,000,000 and over	17	2	...	1	3	5	3	2	1	...	...	...
$500,000--$999,999	48	...	5	6	4	11	5	5	8	2	1	1
$200,000--$499,999	67	4	1	6	9	9	13	7	5	6	3	4
Under $200,000	132	4	7	10	5	10	19	6	20	12	11	28
Cement, lime, plaster, total	202	1	7	5	16	21	31	27	33	24	17	20
$1,000,000 and over	23	...	1	...	3	2	4	...	2	6	2	3
$500,00--$999,999	39	...	4	...	3	3	6	7	9	3	2	2
$200,000--$499,999	74	...	...	1	6	10	12	12	13	5	7	8
Under $200,000	66	1	2	4	4	6	9	8	9	10	6	7
Glass (building), total	339	...	4	4	8	7	18	12	49	62	57	118
$1,000,000 and over	26	...	...	...	1	1	4	1	2	6	7	4
$500,000--$999,999	36	...	...	...	...	1	2	4	7	7	3	12
$200,000--$499,999	75	...	2	3	...	...	6	1	14	12	12	25
Under $200,000	202	...	2	1	7	5	6	6	26	37	35	77
Sand, gravel, crushed stone, total	198	5	1	3	6	5	9	4	12	12	18	123
$1,000,000 and over	14	2	...	2	1	...	2	1	...	2	...	4
$500,000--$999,999	15	1	1	...	1	...	...	1	3	1	4	3
$200,000--$499,999	34	...	...	...	2	...	2	1	2	4	3	20
Under $200,000	135	2	...	1	2	5	5	1	7	5	11	96
Ready-mixed concrete distributor, total	358	...	...	1	...	9	16	19	36	37	54	186
$1,000,000 and over	43	...	...	...	...	1	3	3	7	8	5	16
$500,000--$999,999	61	...	...	...	...	1	5	...	9	8	11	27
$200,000--$499,999	92	...	...	1	...	1	3	7	4	8	13	55
Under $200,000	162	...	...	...	...	6	5	9	16	13	25	88
Roofing, siding, insulation, total	344	19	43	43	48	57	36	22	25	14	10	27
$1,000,000 and over	37	4	4	6	4	5	10	1	...	1	...	2
$500,000--$999,999	57	1	9	6	11	14	5	2	2	3	...	4
$200,000--$499,999	110	4	22	15	18	23	10	5	6	1	1	5
Under $200,000	140	10	8	16	15	15	11	14	17	9	9	16
Miscellaneous construction materials, total	848	21	29	67	75	84	85	84	114	89	49	151
$1,000,000 and over	98	2	5	7	11	13	9	10	12	15	3	11
$500,000--$999,999	147	6	5	17	16	16	22	17	13	15	6	14
$200,000--$499,999	259	6	12	19	30	27	27	24	42	19	15	38
Under $200,000	344	7	7	24	18	28	27	33	47	40	25	88

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT												
Commercial refrigeration equipment, total	1,205	3	20	13	33	61	108	116	220	234	161	236
$500,000 and over	63	...	1	1	3	3	7	10	16	14	4	4
$200,000--$499,999	256	...	3	1	3	11	18	33	61	42	43	41
Under $200,000	886	3	16	11	27	47	83	73	143	178	114	191
Office machines, equipment (exc. furniture)	881	2	6	9	17	28	39	41	121	142	138	338
$500,000 and over	24	...	...	2	...	...	3	...	3	3	5	8
$200,000--$499,999	61	...	1	...	1	...	3	3	8	12	13	20
Under $200,000	796	2	5	7	16	28	33	38	110	127	120	310
Restaurant, hotel supplies (principally norfood), total	833	6	11	20	31	78	93	104	158	146	76	110
$1,000,000 and over	27	...	...	...	1	2	5	2	6	5	4	2
$500,000--$999,999	53	1	1	1	2	1	6	14	8	13	4	2
$200,000--$499,999	152	1	1	3	2	11	21	20	38	28	12	15
Under $200,000	601	4	9	16	26	64	61	68	106	100	56	91
Store machines, fixtures, equipment, total	1,473	13	23	46	69	124	125	108	305	239	134	287
$1,000,000 and over	32	...	1	2	1	5	3	5	8	3	2	2
$500,000--$999,999	91	1	3	4	3	9	11	9	19	13	10	9
$200,000--$499,999	267	3	2	2	10	27	22	26	68	43	20	44
Under $200,000	1,083	9	17	38	55	83	89	68	210	180	102	232
Other commercial machines, equipment, total	374	5	12	11	17	21	34	43	70	53	39	69
$1,000,000 and over	14	...	...	...	1	1	...	3	2	...	1	6
$500,000--$999,999	26	1	1	...	1	2	2	3	8	6	1	1
$200,000--$499,999	61	...	1	1	2	6	7	11	11	7	10	5
Under $200,000	273	4	10	10	13	12	25	26	49	40	27	57
Construction machinery, equipment, total	912	11	23	32	68	132	187	163	151	51	33	61
$5,000,000 and over	11	...	1	1	...	2	3	3	1	...	...	...
$1,000,000--$4,999,999	243	1	3	4	16	46	81	52	31	3	4	2
$500,000--$999,999	183	1	3	8	21	24	35	46	28	8	3	6
$200,000--$499,999	208	1	6	8	14	26	37	39	48	15	3	11
Under $200,000	267	8	10	11	17	34	31	23	43	25	23	42
Farm-dairy machinery, equipment, total	840	36	54	60	71	127	137	108	98	66	38	45
$5,000,000 and over	16	4	9	...	1	1	1	...	...	...	...	...
$1,000,000--$4,999,999	99	8	20	13	13	13	15	11	4	1	...	1
$500,000--$999,999	91	7	3	8	7	13	21	17	10	3	...	2
$200,000--$499,999	169	6	1	6	11	33	35	27	25	15	9	1
Under $200,000	465	11	21	33	39	67	65	53	59	47	29	41
Industrial machinery, equipment (general line), total	232	2	2	5	10	28	52	51	48	16	5	13
$1,000,000 and over	107	2	1	3	6	15	32	21	17	8	1	1
$500,000--$999,999	87	...	...	2	2	11	16	22	24	4	1	5
$200,000--$499,999	19	...	1	...	...	1	1	6	5	2	1	2
Under $200,000	19	...	...	...	2	1	3	2	2	2	2	5
Belting, hose, packing, total	232	...	8	5	12	7	29	22	46	37	36	30
$500,000 and over	38	...	...	...	2	3	5	9	13	4	2	...
$200,000--$499,999	48	...	...	1	4	2	9	5	9	5	6	7
Under $200,000	146	...	8	4	6	2	15	8	24	28	28	23
Machine tools, total	514	13	20	31	42	52	64	60	82	47	34	69
$1,000,000 and over	44	1	3	6	8	8	4	6	3	2	1	2
$500,000--$999,999	37	1	3	4	7	3	6	3	5	3	...	2
$200,000--$499,999	111	3	3	7	10	15	14	20	20	4	7	8
Under $200,000	322	8	11	14	17	26	40	31	54	38	26	57
Mine, mill supply houses, total	617	8	21	32	35	65	83	96	103	61	44	69
$1,000,000 and over	81	3	2	7	11	14	16	17	8	1	...	2
$500,000--$999,999	58	1	2	4	1	7	14	14	11	1	1	2
$200,000--$499,999	163	3	4	10	9	15	19	33	33	17	12	8
Under $200,000	315	1	13	11	14	29	34	32	51	42	31	57
Oil well, oil refining supply houses, total	1,017	219	133	113	98	100	82	53	72	35	26	86
$5,000,000 and over	15	6	2	3	1	2	...	1	...	...	...	...
$1,000,000--$4,999,999	184	77	23	30	10	15	9	4	10	3	2	1
$500,000--$999,999	211	79	35	24	18	21	12	7	9	2	3	1
$200,000--$499,999	294	47	64	32	28	26	24	22	21	13	2	15
Under $200,000	313	10	9	24	41	36	37	19	32	17	19	69
Printing machinery, supplies (exc. paper), total	199	3	2	6	10	16	22	15	32	26	17	50
$500,000 and over	19	...	...	...	1	1	6	3	5	2	1	...
$200,000--$499,999	34	...	...	1	1	...	3	3	7	7	4	8
Under $200,000	146	3	2	5	8	15	13	9	20	17	12	42
Rope, cordage, total	106	9	18	11	15	9	17	9	10	5	...	3
$1,000,000 and over	18	3	5	1	5	1	3	...	...	...	...	...
$500,000--$999,999	19	3	3	2	4	...	3	2	2	...	...	...
$200,000--$499,999	27	2	5	3	1	5	3	4	3	...	...	1
Under $200,000	42	1	5	5	5	3	8	3	5	5	...	2

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued												
Used machinery, equipment, total	166	4	3	2	4	16	18	21	25	21	12	40
$500,000 and over	18	...	1	1	...	2	2	3	3	1	1	4
$200,000--$499,999	25	...	...	...	1	3	4	5	4	1	2	5
Under $200,000	123	4	2	1	3	11	12	13	18	19	9	31
Other industrial machinery, supplies, total	3,960	61	69	126	186	354	459	492	789	478	325	621
$5,000,000 and over	10	2	...	...	...	2	...	3	3	...	...	...
$1,000,000--$4,999,999	224	4	8	6	16	30	53	52	35	9	4	7
$500,000--$999,999	312	9	9	11	22	37	47	68	53	23	15	18
$200,000--$499,999	818	12	13	27	36	80	110	128	185	104	56	67
Under $200,000	2,596	34	39	82	112	205	249	241	513	342	250	529
Dental supply houses, total	463	2	7	16	11	22	32	44	120	95	61	53
$500,000 and over	46	...	...	...	...	...	...	1	21	10	8	6
$200,000--$499,999	102	...	1	1	1	1	3	9	33	31	14	8
Under $200,000	315	2	6	15	10	21	29	34	66	54	39	39
Religious supply houses, total	143	4	4	5	3	10	12	8	23	21	22	31
$200,000 and over	21	1	1	...	...	2	...	2	4	2	6	3
Under $200,000	122	3	3	5	3	8	12	6	19	19	16	28
School equipment, supplies, total	249	10	10	8	12	24	36	21	47	40	15	26
$1,000,000 and over	13	...	2	...	...	2	3	1	3	2	...	...
$500,000--$999,999	23	...	1	1	...	1	2	4	9	5	...	...
$200,000--$499,999	49	...	1	...	...	8	10	7	10	10	1	2
Under $200,000	164	10	6	7	12	13	21	9	25	23	14	24
Surgical, medical hospital equipment, supplies, total	697	3	6	12	17	58	67	80	152	115	75	112
$1,000,000 and over	36	...	...	...	...	1	4	2	9	13	6	1
$500,000--$999,999	63	...	1	...	...	1	6	14	25	8	5	3
$200,000--$499,999	163	...	...	1	4	15	14	34	43	34	11	7
Under $200,000	435	3	5	11	13	41	43	30	75	60	53	101
Other professional equipment, supplies, total	994	8	5	19	16	34	53	43	87	96	111	522
$1,000,000 and over	21	1	...	...	...	...	4	1	5	4	4	2
$500,000--$999,999	38	...	1	...	2	...	5	3	7	8	6	6
$200,000--$499,999	145	1	...	3	1	6	4	5	17	17	15	76
Under $200,000	790	6	4	16	13	28	40	34	58	67	86	438
Barber, beauty supply houses, total	1,063	5	13	9	20	44	69	58	126	158	221	340
$500,000 and over	13	...	...	...	1	...	1	...	...	1	6	4
$200,000--$499,999	107	...	...	...	...	1	1	2	5	16	32	50
Under $200,000	943	5	13	9	19	43	67	56	121	141	183	286
Laundry, dry cleaning equipment, supplies, total	387	5	3	11	11	36	45	64	94	47	25	46
$1,000,000 and over	22	...	...	...	...	1	4	4	10	2	...	1
$500,000--$999,999	51	...	...	...	...	1	6	19	19	2	1	3
$200,000--$499,999	93	...	...	2	3	3	12	25	25	12	5	6
Under $200,000	221	5	3	9	8	31	23	16	40	31	19	36
Shoe findings, total	1,279	70	85	101	119	173	168	152	174	106	44	87
$1,000,000 and over	48	12	11	6	4	7	4	4	...	...	...	...
$500,000--$999,999	55	4	...	10	7	11	9	4	6	2	...	2
$200,000--$499,999	201	11	10	15	17	33	22	38	30	15	4	6
Under $200,000	975	43	64	70	91	122	133	106	138	89	40	79
Undertakers' supplies, total	100	...	3	1	4	6	7	9	15	18	11	26
$200,000 and over	12	...	1	...	...	...	...	2	1	2	2	4
Under $200,000	88	...	2	1	4	6	7	7	14	16	9	22
Upholsterers' supplies, total	190	2	6	5	20	36	30	19	37	14	6	15
$500,000 and over	26	...	...	...	1	3	5	6	10	1	...	...
$200,000--$499,999	44	...	1	...	3	7	12	1	14	4	1	1
Under $200,000	120	2	5	5	16	26	13	12	13	9	5	14
Other service equipment, supplies, total	1,184	21	29	29	46	87	83	81	197	205	121	285
$1,000,000 and over	12	2	2	...	1	1	...	1	1	4	...	...
$500,000--$999,999	49	3	4	1	8	7	2	1	4	13	1	5
$200,000--$499,999	152	1	4	3	2	15	11	13	31	30	15	27
Under $200,000	971	15	19	25	35	64	70	66	161	158	105	253
Aircraft, aeronautical equipment, supplies, total	175	1	3	4	6	6	11	12	33	24	22	53
$1,000,000 and over	10	...	...	...	...	...	1	...	2	1	4	2
$500,000--$999,999	15	...	2	1	...	...	2	2	3	...	2	3
$200,000--$499,999	26	...	...	1	2	1	1	2	4	6	3	6
Under $200,000	124	1	1	2	4	5	7	8	24	17	13	42
Railroad equipment, supplies, total	75	4	3	3	8	4	8	7	13	5	7	13
$1,000,000 and over	18	2	...	1	4	1	2	2	3	2	...	1
$200,000--$999,999	23	1	2	1	3	2	3	2	4	2	1	2
Under $200,000	34	1	1	1	1	1	3	3	6	1	6	10
Marine equipment, supplies, total	323	5	2	12	20	31	48	40	54	36	31	44
$1,000,000 and over	20	...	...	1	2	3	6	4	2	1	...	1
$500,000--$999,999	41	...	...	...	2	...	11	8	12	3	4	1
$200,000--$499,999	84	1	...	2	8	12	12	13	14	11	4	7
Under $200,000	178	4	2	9	8	16	19	15	26	21	23	35
Other transportation equipment, supplies, total	40	1	2	...	2	...	7	5	7	2	5	9
$200,000 and over	13	...	...	...	1	...	3	3	2	1	2	1
Under $200,000	27	1	2	...	1	...	4	2	5	1	3	8

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS - UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
METALS, METALWORK (EXC. SCRAP)												
Iron, steel and products, total	1,359	49	67	90	98	173	176	148	185	123	83	167
$5,000,000 and over	36	5	4	1	7	5	11	1	1	...	...	1
$1,000,000--$4,999,999	285	7	23	21	23	47	51	39	34	18	10	12
$500,000--$999,999	230	9	14	14	13	32	34	31	32	23	11	17
$200,000--$499,999	301	7	9	25	23	40	40	31	48	35	18	25
Under $200,000	507	21	17	29	32	49	40	46	70	47	44	112
Nonferrous metals, metalwork, total	231	27	20	27	21	47	23	15	19	12	7	13
$5,000,000 and over	10	5	1	1	...	2	...	...	1	...	...	...
$1,000,000--$4,999,999	58	9	3	8	7	17	8	2	3	1	...	...
$500,000--$999,999	39	3	6	6	6	7	4	3	3	...	1	...
$200,000--$499,999	48	3	5	4	2	13	5	4	6	3	...	3
Under $200,000	76	7	5	8	6	8	6	6	6	8	6	10
WASTE MATERIALS												
Iron, steel scrap, total	3,044	163	187	218	241	388	391	323	400	257	157	319
$5,000,000 and over	60	38	9	7	3	1	1	1	...	...	...	...
$1,000,000--$4,999,999	248	36	29	25	22	38	45	22	20	8	...	3
$500,000--$999,999	255	16	25	23	24	33	46	33	28	15	6	6
$200,000--$499,999	488	20	26	38	53	73	69	71	71	33	14	20
Under $200,000	1,993	53	98	125	139	243	230	196	281	201	137	290
Other scrap, waste materials, total	4,621	225	248	260	340	527	499	436	566	446	334	740
$1,000,000 and over	198	27	30	23	27	25	18	24	12	6	3	3
$500,000--$999,999	256	28	24	25	17	34	20	32	30	20	14	12
$200,000--$499,999	619	37	45	33	48	84	68	79	92	40	33	60
Under $200,000	3,548	133	149	179	248	384	393	301	432	380	284	665
OTHER TRADES												
Cameras, photographic goods, total	445	12	5	20	17	51	56	62	61	37	35	89
$1,000,000 and over	28	...	1	4	...	7	7	4	2	2	1	...
$500,000--$999,999	44	...	...	3	3	11	8	12	3	3	...	1
$200,000--$499,999	99	2	...	5	4	10	18	14	18	9	11	8
Under $200,000	274	10	4	8	10	23	23	32	38	23	23	80
Sporting goods, toys, games, total	1,692	36	79	94	115	201	243	206	270	174	106	168
$1,000,000 and over	50	...	6	1	2	10	10	6	9	1	2	3
$500,000--$999,999	105	2	2	4	7	18	21	16	13	13	8	1
$200,000--$499,999	324	4	14	22	19	40	54	62	55	27	14	13
Under $200,000	1,213	30	57	67	87	133	158	122	193	133	82	151
Other recreation goods	39	2	1	3	1	5	5	5	7	2	4	4
Books, periodicals, newspapers, total	1,577	24	56	77	132	233	278	202	174	110	86	205
$1,000,000 and over	87	...	2	2	3	17	25	15	13	2	4	4
$500,000--$999,999	109	2	4	3	6	20	31	13	15	6	5	4
$200,000--$499,999	332	1	7	11	29	64	87	60	30	15	14	14
Under $200,000	1,049	21	43	61	94	132	135	114	116	87	63	183
Coal, coke (with yard), total	340	41	32	32	27	39	31	31	44	20	11	32
$5,000,000 and over	23	12	...	2	5	2	1	1	...	...	...	...
$1,000,000--$4,999,999	57	16	7	7	10	7	5	3	1	1	...	...
$500,000--$999,999	56	5	14	5	6	3	8	7	5	2	...	11
$200,000--$499,999	91	4	8	10	2	17	8	10	13	6	3	...
Under $200,000	113	4	3	8	4	10	9	10	25	11	8	21
Feed, total	847	184	124	140	106	96	70	41	36	15	12	23
$5,000,000 and over	21	14	5	2	...	...	...	...	...	...	...	...
$1,000,000--$4,999,999	98	42	13	16	11	11	3	...	1	1	...	...
$500,000--$999,999	112	30	21	21	16	10	8	3	1	1	1	...
$200,000--$499,999	243	41	36	54	41	30	16	15	4	3	2	1
Under $200,000	373	57	49	47	38	45	43	23	30	10	9	22
Fertilizers, agricultural chemicals, total	238	26	20	19	31	30	16	15	22	14	13	32
$1,000,000 and over	36	5	5	4	9	6	3	...	1	1	2	...
$500,000--$999,999	26	2	3	...	7	5	1	5	2	...	1	...
$200,000--$499,999	64	11	4	7	9	11	5	5	4	4	2	2
Under $200,000	112	8	8	8	6	8	7	5	15	9	8	30
Seeds, total	474	43	38	50	41	64	52	36	38	29	30	53
$1,000,000 and over	77	8	15	12	6	12	7	3	3	4	3	4
$500,000--$999,999	73	8	5	11	10	11	8	5	2	5	6	2
$200,000--$499,999	131	6	12	11	13	22	16	15	15	5	6	10
Under $200,000	193	21	6	16	12	19	21	13	18	15	15	37
Other farm supplies, total	72	7	15	11	9	6	4	4	4	4	1	7
$1,000,000 and over	26	5	12	3	5	...	1	...	...	...	...	...
$500,000--$999,999	7	...	1	5	...	1	...	...	...	...	...	...
$200,000--$499,999	8	1	...	1	1	1	1	...	...	2	1	...
Under $200,000	31	1	2	2	3	4	2	4	4	2	...	7
Jewelry (general line), total	382	15	17	30	27	57	68	51	57	38	12	10
$1,000,000 and over	46	3	1	1	3	7	16	8	4	2	1	...
$500,000--$999,999	59	1	2	10	3	5	9	12	12	3	...	2
$200,000--$499,999	131	6	7	8	5	20	25	14	26	14	4	2
Under $200,000	146	5	7	11	16	25	18	17	15	19	7	6
Clocks, watches, total	428	42	24	28	43	57	42	32	55	32	25	48
$1,000,000 and over	23	1	2	1	2	3	...	3	7	4	...	...
$500,000--$999,999	30	2	2	2	3	2	6	7	3	...	3	...
$200,000--$499,999	74	10	4	3	7	7	15	7	8	4	5	4
Under $200,000	301	29	16	22	31	45	21	15	37	24	17	44

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
OTHER TRADES--Continued												
Precious stones, metals, total	513	170	70	51	44	36	37	22	34	13	12	24
$1,000,000 and over	38	25	5	3	1	...	...	4	...	...	...	...
$500,000--$999,999	70	29	10	8	10	4	2	2	3	1	...	1
$200,000--$499,999	113	45	18	13	10	5	6	3	6	4	2	1
Under $200,000	292	71	37	27	23	27	29	13	25	8	10	22
Watch materials, jewelers' tools, supplies, total	273	9	9	14	15	17	28	26	52	31	23	49
$500,000 and over	11	1	1	...	...	...	...	4	...	1	2	2
$200,000--$499,999	37	...	1	1	2	2	2	4	11	3	8	3
Under $200,000	225	8	7	13	13	15	26	18	41	27	13	44
Costume jewelry, total	435	7	14	14	29	29	45	42	86	59	45	65
$1,000,000 and over	10	1	...	...	1	2	1	1	1	1	2	...
$500,000--$999,999	19	...	...	...	1	...	2	3	8	3	1	1
$200,000--$499,999	60	1	2	1	3	6	6	10	10	10	6	5
Under $200,000	346	5	12	13	24	21	36	28	67	45	36	59
Other jewelry, total	1,309	123	104	97	91	140	132	109	178	112	74	149
$1,000,000 and over	19	1	...	1	...	1	3	2	8	2	...	1
$500,000--$999,999	36	1	1	2	1	4	5	9	5	4	2	2
$200,000--$499,999	134	15	10	12	9	14	14	18	20	10	5	7
Under $200,000	1,120	106	93	82	81	121	110	80	145	96	67	139
Petroleum and products, total	1,012	81	58	77	79	106	115	77	138	94	51	136
$1,000,000 and over	80	28	12	12	9	5	6	2	5	...	1	...
$500,000--$999,999	90	8	5	6	12	17	18	8	8	3	1	4
$200,000--$499,999	222	20	13	18	20	28	26	19	31	19	9	19
Under $200,000	620	25	28	41	38	56	65	48	94	72	40	113
Flowers (cut), potted plants, total	539	11	12	19	37	69	84	67	75	39	24	102
$1,000,000 and over	16	...	...	1	...	3	4	4	2	2	...	...
$500,000--$999,999	48	...	...	1	4	11	15	4	6	3	1	3
$200,000--$499,999	141	...	...	6	9	22	35	27	21	8	3	10
Under $200,000	334	11	12	11	24	33	30	32	46	26	20	89
Bulbs and plants, total	90	1	...	2	2	3	8	9	19	17	5	24
$200,000 and over	28	...	...	...	2	2	2	5	7	5	...	5
Under $200,000	62	1	...	2	...	1	6	4	12	12	5	19
Forest products (exc. lumber), total	357	25	9	14	25	27	33	28	31	32	35	98
$1,000,000 and over	29	6	2	3	6	3	3	3	1	1	...	1
$500,000--$999,999	13	2	...	1	...	...	...	3	1	1	1	4
$200,000--$499,999	51	4	2	5	4	3	5	3	5	5	4	11
Under $200,000	264	13	5	5	15	21	25	19	24	25	30	82
General merchandise, total	98	9	16	12	8	20	11	13	6	1	...	2
$5,000,000 and over	26	4	4	2	4	6	...	5	1	...	...	...
$1,000,000--$4,999,999	40	4	9	6	...	7	4	5	4	...	...	1
$500,000--$999,999	14	...	3	2	1	4	2	2	...	...	...	...
Under $500,000	18	1	...	2	3	3	5	1	1	1	...	1
Leather goods, total	113	2	1	5	6	11	16	8	27	7	12	18
$200,000 and over	22	...	...	3	1	3	4	1	5	2	2	1
Under $200,000	91	2	1	2	5	8	12	7	22	5	10	17
Oils and fats (inedible), total	64	14	4	8	5	8	3	3	3	3	5	8
$1,000,000 and over	21	8	2	5	1	3	1	...	1	...	...	...
$200,000--$999,999	12	3	1	1	1	1	...	2	...	...	2	1
Under $200,000	31	3	1	2	3	4	2	1	2	3	3	7
Textiles and materials, other than dry goods, total	598	43	28	38	51	75	88	63	63	59	39	51
$1,000,000 and over	42	12	4	6	5	4	5	1	2	3	...	...
$500,000--$999,999	41	3	...	1	2	11	8	4	2	6	1	3
$200,000--$499,999	129	6	5	7	8	15	26	15	20	14	5	8
Under $200,000	386	22	19	24	36	45	49	43	39	36	33	40
Yarns, total	210	38	30	31	20	14	23	21	11	4	8	10
$1,000,000 and over	32	12	11	5	1	2	1	...	...	...	...	...
$500,000--$999,999	30	7	3	7	3	2	1	4	1	1	1	...
$200,000--$499,999	50	6	10	11	4	4	5	6	2	...	1	1
Under $200,000	98	13	6	8	12	6	16	11	8	3	6	9
Kind of business n.e.c., total	1,836	91	78	105	131	179	193	152	249	170	131	357
$5,000,000 and over	18	15	1	1	...	1	...	...	...	...	...	...
$1,000,000--$4,999,999	50	8	6	6	2	5	6	7	3	2	3	2
$500,000--$999,999	97	6	2	4	16	10	8	12	17	6	8	8
$200,000--$499,999	273	13	16	20	26	29	36	38	30	27	15	23
Under $200,000	1,398	49	53	74	87	134	143	95	199	135	105	324

n.e.c. Not elsewhere classified.

INDEX TO KINDS OF BUSINESS IN TABLES 2A, 2B, 2C, 2D, 2E, and 2F

Kind of business	Table 2A: Service wholesalers (page)	Table 2A: Manufacturers sales branches (page)	Table 2B (page)	Table 2C (page)	Table 2D (page)	Table 2E (page)	Table 2F (page)
Groceries, confectionery, meats:							
Groceries (general line)							
Not sponsoring cooperative, voluntary groups	2.02		2.15	2.80	2.95		2.113
Voluntary group wholesalers	2.02		2.15	2.80	2.95		2.113
Confectionery	2.02	2.11	2.16	2.80	2.95	2.111	2.113
Fish, sea foods (fresh)	2.02		2.16	2.80	2.95		2.113
Meats, meat products	2.02	2.11	2.17	2.80	2.95	2.111	2.113
Other grocery, food specialties							
Canned foods	2.02	2.11	2.18	2.80	2.95	2.111	2.113
Coffee, tea, spices	2.02	2.11	2.18	2.80	2.95	2.111	2.113
Dried fruits, nuts	2.02		2.19	2.80	2.95		2.113
Flour	2.02	2.11	2.19	2.80	2.95	2.111	2.113
Frosted, frozen foods	2.02		2.19	2.81	2.96		2.113
Miscellaneous grocery specialties	2.02	2.11	2.20	2.81	2.96	2.111	2.113
Farm products (edible):							
Dairy, poultry products	2.02	2.11	2.21	2.81	2.96	2.111	2.113
Fruits, vegetables (fresh)	2.02		2.21	2.81	2.96		2.113
Beer, wines, distilled spirits:							
Beer, ale	2.02	2.11	2.22	2.81	2.96	2.111	2.114
Wines, distilled spirits	2.03	2.11	2.23	2.81	2.96	2.111	2.114
Drugs, chemicals, allied products:							
Drugs (general line)	2.03		2.24	2.82	2.97		2.114
Drugs, drug sundries (specialty lines)							
Proprietary medicines, toiletries	2.03	2.11	2.24	2.82	2.97	2.111	2.114
Retailer cooperatives-specialty lines	2.03		2.25	2.82	2.97		2.114
Drug sundries	2.03	2.11	2.25	2.82	2.97	2.111	2.114
Industrial chemicals, explosives	2.03	2.11	2.25	2.82	2.97	2.111	2.114
Paints, varnishes	2.03	2.11	2.26	2.82	2.97	2.111	2.114
Tobacco and products (except leaf)	2.03	2.11	2.26	2.82	2.97	2.111	2.114
Dry goods, apparel:							
Clothing, furnishings, footwear							
Clothing, furnishings (general line)	2.03		2.27	2.82	2.97		2.114
Men's, boys' clothing, furnishings	2.03	2.11	2.27	2.83	2.98	2.111	2.114
Women's, children's clothing, furnishings	2.03	2.12	2.28	2.83	2.98	2.111	2.114
Furs (dressed), fur clothing	2.03		2.29	2.83	2.98		2.114
Millinery, millinery supplies	2.03		2.29	2.83	2.98		2.114
Shoes, other footwear	2.03	2.12	2.29	2.83	2.98	2.111	2.115
Work clothing	2.03		2.30	2.83	2.98		2.115
Dry goods (general line)	2.03		2.30	2.83	2.98		2.115
Dry goods specialties, piece goods, notions							
Hosiery, underwear	2.04	2.12	2.30	2.83	2.98	2.111	2.115
Piece goods (jobbers)	2.04	2.12	2.31	2.84	2.99	2.111	2.115
Other dry goods, notions	2.04	2.12	2.31	2.84	2.99	2.111	2.115
Piece goods converters	2.04		2.32	2.84	2.99		2.115
Furniture, home furnishings:							
Furniture (household, office)							
Household furniture	2.04	2.12	2.32	2.84	2.99	2.111	2.115
Office furniture	2.04	2.12	2.33	2.84	2.99	2.111	2.115
Home furnishings, floor coverings							
China, glassware, crockery	2.04		2.33	2.84	2.99		2.115
Floor coverings	2.04	2.12	2.34	2.84	2.99	2.111	2.115
Antiques	2.04		2.34	2.84	2.99		2.115
Other home furnishings	2.04	2.12	2.34	2.85	2.100	2.111	2.115
Paper and its products:							
Wrapping paper, twine	2.04		2.35	2.85	2.100		2.116
Fine paper	2.04		2.35	2.85	2.100		2.116
Stationery, office supplies	2.04	2.12	2.36	2.85	2.100	2.111	2.116
Wallpaper	2.04		2.36	2.85	2.100		2.116
Other paper products	2.04	2.12	2.37	2.85	2.100	2.111	2.116
Farm products (inedible):							
Cotton	2.04		2.38	2.85	2.100		2.116
Grain	2.05		2.38	2.85	2.100		2.116
Hides, skins, raw furs	2.05		2.38	2.85	2.100		2.116
Livestock (except horses, mules)	2.05		2.39	2.86	2.101		2.116
Tobacco (leaf)	2.05		2.39	2.86	2.101		2.116
Wool, mohair	2.05		2.39	2.86	2.101		2.116
Other inedible farm products	2.05		2.40	2.86	2.101		2.116
Automotive:							
Automobiles, other motor vehicles							
Automobiles, new and used	2.05		2.40	2.86	2.101		2.117
Trucks, tractors (road type)	2.05		2.41	2.86	2.101		2.117
Automotive equipment, tires and tubes							
Automotive parts, accessories	2.05	2.12	2.41	2.86	2.101	2.111	2.117
Garage equipment, tools	2.05	2.12	2.42	2.86	2.101	2.111	2.117
Tires, tubes	2.05	2.12	2.42	2.86	2.101	2.111	2.117
Electrical goods:							
Electrical goods (general line)	2.05		2.43	2.86	2.101		2.117
Wiring supplies, construction materials, apparatus, and equipment:							
Wiring supplies, construction materials	2.05	2.12	2.43	2.86	2.102	2.111	2.117
Apparatus and equipment	2.05	2.12	2.44	2.86	2.102	2.111	2.117
Electrical appliances, specialties:							
Electrical appliances (general line)	2.06		2.46	2.87	2.102		2.117
Radios, television sets	2.05	2.12	2.45	2.86	2.102	2.111	2.117
Refrigerators, equipment (household)	2.06		2.45	2.87	2.102		2.117
Other appliances, specialties	2.06	2.12	2.46	2.87	2.102	2.111	2.117
Hardware, plumbing, heating:							
Hardware		2.13				2.111	
General line (with industrial department)	2.06		2.47	2.88	2.102		2.117
General line (without industrial department)	2.06		2.47	2.88	2.103		2.117
Specialty lines	2.06		2.47	2.88	2.103		2.118
Hardware, plumbing, heating--Continued							
Plumbing, heating equipment, supplies:							
Plumbing, heating (general line)	2.06	2.13	2.48	2.87	2.103	2.111	2.118
Heating (including stoves, ranges)	2.06	2.13	2.49	2.88	2.103	2.111	2.118
Plumbing fixtures, supplies	2.06	2.13	2.49	2.88	2.103	2.111	2.118
Air conditioning, ventilating equipment	2.06	2.13	2.50	2.88	2.103	2.111	2.118
Lumber, construction materials:							
Lumber, millwork		2.13				2.111	
Distributors with yards	2.06		2.50	2.88	2.103		2.118
Other construction materials:							
Brick, tile, terra cotta	2.06	2.13	2.51	2.88	2.104	2.111	2.118
Cement, lime, plaster	2.06	2.13	2.51	2.88	2.104	2.111	2.118
Glass (building)	2.06	2.13	2.52	2.88	2.104	2.111	2.118
Sand, gravel, crushed stone	2.06		2.52	2.88	2.104		2.118
Ready-mixed concrete distributors	2.07		2.52	2.88	2.104		2.118
Roofing, siding, insulation	2.07	2.13	2.53	2.88	2.104	2.111	2.118
Miscellaneous construction materials	2.07	2.13	2.53	2.89	2.104	2.111	2.118
Machinery, equipment, supplies:							
Commercial machines, equipment:							
Commercial refrigeration equipment	2.07	2.13	2.54	2.89	2.104	2.111	2.119
Office machines, equip.(exc. furniture)	2.07	2.13	2.55	2.89	2.104	2.111	2.119
Restaurant, hotel supplies (principally nonfood)	2.07		2.55	2.89	2.104		2.119
Store machines, fixtures, equipment	2.07	2.13	2.55	2.89	2.105	2.111	2.119
Other commercial machines, equipment	2.07	2.13	2.56	2.89	2.105	2.111	2.119
Construction machinery, equipment	2.07	2.13	2.56	2.89	2.105	2.111	2.119
Farm-dairy machinery, equipment	2.07	2.13	2.57	2.89	2.105	2.111	2.119
Industrial machinery, equipment, supplies							
Industrial machinery, equipment (general line)	2.07	2.13	2.58	2.89	2.105	2.112	2.119
Belting, hose, packing	2.07	2.13	2.58	2.90	2.105	2.112	2.119
Machine tools	2.07	2.13	2.58	2.90	2.105	2.112	2.119
Mine, mill supply houses	2.07	2.14	2.59	2.90	2.105	2.112	2.119
Oil well, oil refining supply houses	2.07	2.14	2.60	2.90	2.106	2.112	2.119
Printing machinery, supplies (except paper)	2.08	2.14	2.60	2.90	2.106	2.112	2.119
Rope, cordage	2.08	2.14	2.60	2.90	2.106	2.112	2.119
Used machinery, equipment	2.08		2.61	2.90	2.106		2.120
Other industrial machinery, supplies	2.08	2.14	2.61	2.90	2.106	2.112	2.120
Professional equipment, supplies		2.14				2.112	
Dental supply houses	2.08		2.62	2.90	2.106		2.120
Religious supply houses	2.08		2.62	2.91	2.106		2.120
School equipment, supplies	2.08		2.62	2.91	2.106		2.120
Surgical, medical, hospital equipment, supplies	2.08		2.63	2.91	2.106		2.120
Other professional equipment, supplies	2.08		2.63	2.91	2.106		2.120
Service establishment equipment, supplies							
Barber, beauty supply houses	2.08		2.64	2.91	2.107		2.120
Laundry, dry cleaning equipment, supplies	2.08	2.14	2.64	2.91	2.107	2.112	2.120
Shoe findings	2.08	2.14	2.64	2.91	2.107	2.112	2.120
Undertakers' supplies	2.08	2.14	2.65	2.91	2.107	2.112	2.120
Upholsterers' supplies	2.08	2.14	2.65	2.91	2.107	2.112	2.120
Other service equipment, supplies	2.08	2.14	2.65	2.91	2.107	2.112	2.120
Transportation (except automotive) equipment, supplies:							
Aircraft, aeronautical equipment, supplies	2.08	2.14	2.66	2.91	2.107	2.112	2.120
Railroad equipment, supplies	2.09	2.14	2.66	2.92	2.107	2.112	2.120
Marine equipment, supplies	2.09	2.14	2.66	2.92	2.107	2.112	2.120
Other transportation equipment, supplies	2.09		2.67	2.92	2.107		2.120
Metals, metal work (except scrap):							
Iron, steel and products	2.09	2.14	2.67	2.92	2.107	2.112	2.121
Nonferrous metals, metal work	2.09	2.14	2.68	2.92	2.108	2.112	2.121
Waste materials:							
Iron, steel scrap	2.09		2.68	2.92	2.108		2.121
Other scrap, waste materials	2.09		2.69	2.92	2.108		2.121
Other kinds of business:							
Amusement, sporting goods		2.14				2.112	
Cameras, photographic goods	2.09		2.70	2.92	2.108		2.121
Sporting goods, toys, games	2.09		2.70	2.93	2.108		2.121
Other recreation goods	2.09		2.71	2.93	2.108		2.121
Books, periodicals, newspapers	2.09	2.14	2.71	2.93	2.108	2.112	2.121
Coal, coke		2.14				2.112	
Distributors, with yards	2.09		2.72	2.93	2.109		2.121
Farm supplies:							
Feed	2.09	2.14	2.72	2.93	2.109	2.112	2.121
Fertilizers, agricultural chemicals	2.09	2.14	2.73	2.93	2.109	2.112	2.121
Seeds	2.09		2.73	2.93	2.109		2.121
Other farm supplies	2.10		2.73	2.93	2.109		2.121
Jewelry		2.14				2.112	
Jewelry (general line)	2.10		2.74	2.93	2.109		2.121
Clocks, watches	2.10		2.74	2.93	2.109		2.121
Precious stones, metals	2.10		2.74	2.93	2.109		2.122
Watch materials, jewelers' tools, supplies	2.10		2.75	2.93	2.109		2.122
Costume jewelry	2.10		2.75	2.93	2.109		2.122
Other jewelry	2.10		2.75	2.94	2.109		2.122
Petroleum and products	2.10	2.14	2.76	2.94	2.110	2.112	2.122
Other kinds of business		2.14				2.112	
Flowers (cut, potted plants)	2.10		2.76	2.94	2.110		2.122
Bulbs, plants	2.10		2.77	2.94	2.110		2.122
Forest products (except lumber)	2.10		2.77	2.94	2.110		2.122
General merchandise	2.10		2.77	2.94	2.110		2.122
Leather goods	2.10		2.78	2.94	2.110		2.122
Oils and fats (inedible)	2.10		2.78	2.94	2.110		2.122
Textiles and materials, other than drygoods	2.10		2.78	2.94	2.110		2.122
Yarns (industrial)	2.10		2.78	2.94	2.110		2.122
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CREDIT

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Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Type of operation and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
Merchant wholesalers, total	122,289	73,668,604	85.5	8.4	0.14	300	1,873	+6.5
Groceries, confectionery, meats:								
Groceries (general line)	3,700	5,413,503	82.3	5.0	0.08	485	2,516	+2.4
Not sponsoring cooperative, voluntary groups	2,838	3,294,877	83.5	5.4	0.10	475	2,073	+3.6
Voluntary group wholesalers	588	1,523,900	77.6	4.7	0.06	655	3,040	+6.0
Retailer-cooperative warehouses	172	514,039	91.5	3.2	0.02	160	17,161	-16.4
Cash-carry depots	51	23,256	18.4	8.9	0.07	67	1,561	...
Institutional wholesalers	51	57,431	81.1	6.8	0.17	473	1,975	-3.0
Confectionery	1,454	320,821	62.7	6.9	0.16	186	847	+13.4
Fish, sea foods	988	368,993	82.9	5.8	0.19	126	2,830	+4.8
Meats, meat products	2,879	1,888,877	80.8	4.4	0.13	129	4,536	+9.1
Other grocery, food specialties	4,695	2,504,251	81.1	6.7	0.11	258	1,918	+3.2
Canned foods	919	376,456	82.7	6.4	0.13	227	1,612	-14.0
Coffee, tea, spices	494	534,619	88.2	6.9	0.05	588	1,892	+18.3
Dried fruits, nuts	108	62,207	88.0	4.5	0.04	196	3,058	+4.6
Flour	249	143,359	87.7	8.0	0.16	175	3,242	-3.6
Frosted, frozen foods	413	233,862	71.5	6.8	0.15	191	2,322	+21.6
Miscellaneous grocery specialties	2,512	1,153,748	77.9	6.6	0.12	224	1,837	+0.4
Farm products (edible):								
Dairy, poultry products	4,926	3,956,758	74.1	5.3	0.11	646	1,062	+5.4
Fruits, vegetables (fresh)	5,415	3,010,361	78.9	3.8	0.14	127	3,785	-4.8
Beer, wines, distilled spirits:								
Beer, ale	2,504	839,924	49.3	7.4	0.16	171	1,188	+5.0
Wines, distilled spirits[2]	1,233	2,220,926	86.0	9.7	0.09	855	1,938	+11.6
Drugs, chemicals, allied products:								
Drugs (general line)[2]	302	847,441	95.4	8.1	0.05	706	3,816	+6.4
Drugs, drug sundries (specialty lines)	1,527	489,503	87.3	8.9	0.10	341	980	+4.0
Proprietary medicines, toiletries	628	193,172	88.2	8.6	0.11	392	833	...
Retailer cooperatives--specialty lines	12	4,577	91.7	15.0	0.03	89	3,945	+7.4
Drug sundries	887	291,754	82.8	9.0	0.09	310	1,091	+6.8
Industrial chemicals	1,034	640,371	91.5	7.8	0.12	258	2,507	+4.7
Paints, varnishes	1,214	218,670	84.6	10.9	0.38	260	644	+14.0
With glass, wallpaper	295	106,482	80.7	12.0	0.42	340	557	+22.4
Without glass, wallpaper	719	112,188	88.4	10.0	0.34	204	745	+6.1
Tobacco and products (exc. leaf)	2,535	2,396,168	66.5	5.3	0.08	411	1,602	+11.3
Dry goods, apparel:								
Clothing, furnishings, footwear	4,745	1,520,809	95.2	10.6	0.16	279	1,209	+1.1
Clothing, furnishings (general line)	350	174,523	92.8	9.4	0.16	381	1,325	+0.3
Men's, boys' clothing, furnishings	1,305	392,925	93.5	10.8	0.10	275	1,147	+4.5
Women's, children's clothing, furnishings	1,350	412,254	96.9	9.5	0.11	312	1,064	+2.9
Furs (dressed), fur clothing	502	150,236	94.7	14.6	0.34	75	4,127	-16.0
Millinery, millinery supplies	446	100,732	97.6	10.0	0.30	217	1,124	+8.8
Shoes, other footwear	610	247,777	97.0	10.9	0.15	396	1,085	+7.0
Work clothing	182	42,362	89.7	9.6	0.21	198	1,050	+3.1
Dry goods (general line)	181	455,526	96.7	9.8	0.08	1,339	1,902	-6.0
Dry goods specialties, piece goods, notions	4,816	1,872,228	94.1	9.4	0.12	241	1,722	+5.6
Hosiery, underwear	616	200,728	93.8	7.6	0.11	232	1,484	-8.3
Piece goods (jobbers)	2,241	1,082,940	93.4	9.7	0.11	190	2,690	+8.0
Other dry goods, notions	1,959	588,560	95.6	9.4	0.14	304	1,080	+4.8
Piece goods converters	1,099	1,747,278	98.8	9.0	0.06	207	8,346	+14.8
Furniture, home furnishings:								
Furniture (household, office)	1,007	362,601	89.1	9.5	0.21	421	868	+6.2
Household furniture	501	233,356	88.8	9.0	0.24	466	935	+7.4
Office furniture	506	129,245	89.6	10.5	0.12	357	743	+4.5
Home furnishings, floor coverings	2,249	909,659	95.2	9.6	0.15	376	1,169	+20.3
China, glassware, crockery	472	109,568	94.6	10.6	0.20	360	698	+20.3
Floor coverings	595	411,729	96.4	9.6	0.14	372	1,963	+33.4
Antiques	119	9,342	81.6	14.8	0.12	690	1,274	+1.3
Miscellaneous home furnishings	1,063	379,020	94.3	9.3	0.15	410	931	+9.1

Type of operation and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
Merchant wholesalers—Continued								
Paper and its products:								
Wrapping paper, twine	492	294,327	95.6	8.8	0.15	856	740	+5.1
Fine paper	436	461,363	98.0	9.8	0.10	583	1,872	-2.9
Stationery, office supplies	811	173,736	87.8	12.2	0.18	500	437	+13.3
Wallpaper	162	27,185	82.5	13.9	0.31	335	453	+18.0
Miscellaneous paper products	1,821	917,407	94.4	8.4	0.12	522	1,028	-0.9
Farm products (raw materials)	2,092	5,301,733	(v)	(v)	(v)	(v)	(v)	(v)
Automotive:								
Automobiles, other motor vehicles	1,764	1,239,819	40.9	9.2	0.32	173	1,932	+11.5
Automobiles, new and used	431	724,396	27.8	7.8	0.20	217	2,536	...
Trucks, tractors (road type)	1,333	515,423	59.1	10.1	0.39	159	1,690	+18.0
Automotive equipment, tires and tubes	11,404	2,495,166	81.4	11.0	0.33	241	825	+1.4
Automotive parts, accessories	10,175	2,192,519	81.7	10.7	0.33	243	809	+1.5
Garage equipment, tools	358	72,025	87.3	10.6	0.27	227	842	+2.0
Tires, tubes	871	230,622	76.5	13.7	0.34	223	1,018	+0.7
Electrical goods:								
Electrical goods (general line)	536	1,514,237	96.4	13.9	0.08	828	3,315	+7.7
Wiring supplies, construction materials, apparatus and equipment	2,220	845,932	89.0	10.9	0.28	268	1,371	+12.0
Wiring supplies, construction materials	1,770	704,265	89.0	10.7	0.29	278	1,381	+10.6
Apparatus and equipment	450	141,667	89.2	12.2	0.20	222	1,317	+19.0
Electrical appliances, specialties	2,305	2,009,617	86.2	8.9	0.19	382	2,274	+4.9
Electrical appliances (general line)	356	766,719	90.2	8.4	0.17	660	3,292	-0.1
Radios, television sets	1,107	481,853	86.6	11.7	0.29	294	1,487	+19.9
Refrigerators, equipment (household)	225	441,798	77.1	6.9	0.13	430	3,863	-4.8
Miscellaneous appliances, specialties	617	319,247	88.5	8.6	0.20	350	1,501	+2.9
Hardware, plumbing, heating:								
Hardware	2,030	2,000,305	93.3	8.9	0.14	689	1,465	+4.4
General line (with industrial department)	358	1,195,075	94.5	9.2	0.13	1,810	1,779	+3.0
General line (without industrial department)	306	498,768	93.3	8.1	0.12	1,035	1,541	+7.6
Specialty lines	1,366	306,462	88.7	9.0	0.23	274	785	+5.4
Plumbing, heating equipment, supplies	3,554	1,789,513	91.2	10.0	0.28	242	2,031	+12.8
Plumbing, heating (general line)	1,895	1,207,139	92.4	10.0	0.29	266	2,330	+14.0
Heating (inc. stoves, ranges)	509	170,884	86.1	9.9	0.33	221	1,409	+7.3
Plumbing fixtures, supplies	844	317,389	90.3	9.6	0.21	210	1,662	+9.4
Air conditioning, ventilating equipment	306	94,101	89.0	10.9	0.35	203	1,515	+17.6
Lumber, construction materials:								
Lumber, millwork	3,022	2,725,631	95.3	8.0	0.16	164	5,642	+5.2
Direct mill shippers	826	1,015,937	97.8	6.9	0.09	126	10,551	-0.2
Distributors with yards	2,196	1,709,694	93.9	8.7	0.21	117	4,440	+8.0
Other construction materials	2,440	1,124,108	91.2	9.4	0.27	212	2,171	+10.1
Brick, tile, terra cotta	265	99,347	93.4	8.8	0.20	130	3,000	+12.2
Cement, lime, plaster	198	107,485	88.3	9.4	0.30	234	2,197	+14.3
Glass (building)	325	109,468	91.4	12.3	0.29	301	1,068	+15.8
Sand, gravel, crushed stone	179	85,780	94.5	10.4	0.32	124	4,175	-3.8
Ready-mixed concrete distributors	333	170,393	92.0	9.1	0.24	175	2,980	+11.9
Roofing, siding, insulation	333	171,423	91.5	8.1	0.24	194	2,584	+9.0
Miscellaneous construction materials	807	380,212	90.2	9.3	0.29	240	1,959	+10.6
Machinery, equipment, supplies:								
Commercial machines, equipment	4,196	825,264	82.6	14.9	0.43	220	877	+9.8
Commercial refrigerstion equipment	1,094	210,411	81.7	13.6	0.47	162	1,142	+14.6
Office machines, equipment	766	96,122	89.1	12.7	0.14	258	565	+19.1
Restaurant, hotel supplies (principally nonfood)	750	191,241	82.2	16.4	0.38	283	887	+10.6
Store machines, fixtures	1,245	255,140	79.4	15.8	0.61	179	1,053	+0.9
Other commercial machines, equipment	341	72,350	88.9	14.7	0.28	319	574	+20.2
Construction machinery, equipment	879	775,949	87.5	12.3	0.27	267	3,146	+20.4
Farm-dairy machinery, equipment	803	462,991	67.6	7.5	0.17	250	1,735	+9.0

See footnotes at end of table.

Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Type of operation and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
Merchant Wholesalers--Continued								
Machinery, equipment, supplies--Continued								
Industrial machinery, equipment, supplies...	6,742	2,926,906	94.0	11.8	0.21	257	1,806	+11.1
Industrial machinery, equipment (general line).....	237	330,858	93.3	11.4	0.21	809	1,678	+12.1
Belting, hose, packing.....	221	59,463	95.6	8.2	0.24	299	981	+3.7
Machine tools.....	462	170,398	91.9	9.9	0.14	184	2,030	-5.0
Mine, mill supplies.....	589	326,921	92.3	10.0	0.23	274	2,045	-8.7
Oil well, oil refining supplies.....	1,002	714,690	97.6	16.2	0.13	86	8,567	+34.8
Printing machinery, supplies (exc. paper).	197	48,959	94.6	12.7	0.08	178	1,574	+14.4
Rope, cordage.....	104	73,379	98.8	6.1	0.05	359	1,650	+10.1
Used machinery, equipment.....	114	35,005	69.6	8.6	0.35	57	4,912	-1.0
Miscellaneous industrial machinery, supplies.....	3,816	1,167,233	93.0	10.0	0.28	280	1,168	-3.9
Professional equipment, supplies.....	2,402	557,008	93.4	14.6	0.15	354	680	+4.6
Dental supplies.....	450	96,045	95.2	17.2	0.17	455	503	+1.1
Religious supplies.....	129	17,878	90.0	12.4	0.16	522	281	+6.7
School equipment, supplies.....	227	63,714	92.9	15.4	0.15	456	577	+15.2
Surgical, medical, hospital equipment, supplies.....	665	211,955	91.8	16.2	0.14	434	770	+0.3
Miscellaneous professional equipment, supplies.....	931	167,416	94.8	11.1	0.15	207	909	+10.5
Service establishment equipment, supplies...	3,880	750,261	91.5	11.6	0.29	328	621	-3.6
Barber, beauty supplies.....	938	96,696	80.3	16.8	0.51	469	196	-0.3
Laundry, dry cleaning equipment, supplies.	365	111,576	91.8	16.0	0.44	482	654	-0.3
Shoe findings.....	1,206	328,683	95.8	9.5	0.18	180	1,678	-7.7
Undertakers' supplies.....	92	9,511	92.4	17.0	0.34	226	468	+9.7
Upholsterers' supplies.....	183	44,483	79.3	10.7	0.48	261	794	+0.2
Miscellaneous service equipment, supplies.	1,096	159,312	92.2	10.7	0.27	350	438	-3.6
Transportation (exc. automotive) equipment, supplies.....	576	230,347	90.2	11.8	0.21	145	2,644	+11.3
Aircraft, aeronautical equipment, supplies..	166	42,489	79.5	12.8	0.51	98	2,162	+28.7
Railroad equipment, supplies.....	73	67,607	97.8	14.6	0.01	133	7,281	+9.1
Marine equipment, supplies.....	298	108,800	88.5	9.5	0.24	172	1,951	+6.6
Other transportation equipment, supplies..	39	11,451	97.7	10.3	0.34	161	1,873	+24.5
Metals, metal work (exc. scrap):								
Iron, steel and products.....	1,395	1,520,973	88.6	9.3	0.16	329	299	+19.9
Nonferrous metals, metal work.....	240	459,371	95.8	7.2	0.09	382	5,319	+49.0
Waste materials:								
Iron, steel scrap.....	1,634	1,537,351	95.4	7.0	0.05	59	19,913	+31.8
Other scrap, waste materials.....	2,581	834,141	92.0	6.0	0.08	52	7,267	+10.2
Other merchant wholesalers:								
Amusement, sporting goods.....	1,974	547,210	87.0	10.6	0.24	328	840	+13.4
Cameras, photographic goods.....	412	169,305	90.6	10.6	0.21	365	1,203	+8.8
Sporting goods, toys, games.....	1,525	370,720	84.8	10.7	0.26	319	728	+15.8
Other recreation goods.....	37	7,185	78.4	17.9	0.38	244	860	+21.3
Books, periodicals, newspapers.....	1,277	404,691	93.7	8.4	0.11	398	845	+2.6
Coal, coke.....	903	2,041,448	97.2	8.1	0.02	231	10,627	-10.6
Direct shippers (without yards).....	581	1,438,192	98.4	8.1	0.02	122	21,535	-12.4
Distributors with yards.....	322	603,256	94.2	7.9	0.02	445	4,726	-6.0
Farm supplies.....	1,412	1,090,379	75.4	6.8	0.11	296	2,105	+5.8
Feed.....	724	534,310	69.7	6.3	0.13	188	2,727	-2.8
Fertilizers, agricultural chemicals.....	214	137,649	82.3	7.2	0.10	210	2,832	+20.0
Seeds.....	411	291,716	73.9	8.6	0.14	541	1,083	+9.2
Miscellaneous farm supplies.....	63	126,704	93.6	4.1	0.03	159	14,364	+13.3
Jewelry.....	2,901	763,006	93.2	15.7	0.21	224	1,278	+7.8
Jewelry (general line).....	361	200,447	91.7	19.3	0.22	416	1,322	+11.4
Clocks, watches.....	373	104,293	95.0	13.5	0.26	211	1,470	+10.3
Precious stones, metals.....	467	196,130	94.1	14.3	0.09	69	6,438	+0.6
Watch materials, jewelers' tools, supplies	232	36,651	88.2	13.0	0.33	423	403	+11.9
Costume jewelry.....	410	70,766	96.9	12.4	0.24	238	791	+9.6
Miscellaneous jewelry.....	1,058	154,719	92.1	16.3	0.29	175	924	+8.1
Merchant Wholesalers--Continued								
Other merchant wholesalers--Continued								
Petroleum and products.....	1,084	724,244	90.0	6.4	0.07	252	3,375	+25.9
Merchant wholesalers, miscellaneous products.	3,818	2,312,317	85.9	8.5	0.10	246	2,647	-2.2
Flowers (cut), potted plants.....	491	128,639	82.2	12.6	0.27	179	1,382	+6.6
Bulbs, plants.....	78	16,841	86.1	18.9	0.48	414	555	+10.2
Forest products (exc. lumber).....	298	144,367	94.8	8.5	0.12	58	9,735	-12.9
General merchandise.....	159	664,958	79.7	7.8	0.08	1,356	2,722	+13.0
Leather goods.....	104	16,467	88.7	9.6	0.15	252	665	+6.3
Oils and fats (inedible).....	61	176,810	71.3	3.5	0.03	953	2,600	-3.4
Textiles and materials, other than dry goods	518	248,777	96.4	6.5	0.10	195	2,797	+3.0
Yarns (industrial).....	215	150,393	97.1	7.1	0.05	93	7,987	+1.1
Kinds of business, n.e.c.....	1,894	765,065	88.1	10.1	0.11	188	2,545	-13.3
Manufacturers' sales branches (with stocks), total.....	15,301	29,099,356	84.5	9.0	0.04	592	2,842	+3.4
Groceries, confectionery, meats:								
Confectionery.....	96	313,179	93.7	4.3	0.02	1,068	2,209	+6.7
Meats, meat products.....	734	2,770,342	91.5	3.1	0.02	403	8,685	+8.7
Other grocery, food specialties.....	2,149	3,662,924	84.6	5.5	0.03	489	3,172	+9.9
Canned foods.....	166	653,658	91.0	6.3	0.02	1,856	1,934	+24.9
Coffee, tea, spices.....	54	228,572	97.8	3.4	0.02	787	5,257	+3.5
Flour.....	155	493,895	82.8	6.3	0.03	280	9,972	+6.2
Miscellaneous grocery specialties.....	1,774	2,286,799	81.9	5.2	0.03	359	3,189	+6.4
Farm products (edible):								
Dairy, poultry products.....	697	877,764	66.6	4.9	0.05	1,005	889	+3.6
Beer, wines, distilled spirits:								
Beer, ale.....	163	203,729	74.2	6.4	0.05	800	1,184	-3.6
Wines, distilled spirits	51	527,546	99.5	10.2	(z)	319	34,694	-15.7
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines).....	230	502,206	99.1	10.8	0.04	2,138	1,020	+5.0
Proprietary medicines, toiletries.....	71	157,252	98.7	10.0	0.04	2,242	981	+0.9
Drug sundries.....	159	344,954	99.3	11.3	0.04	2,081	1,042	+6.7
Industrial chemicals.....	478	1,472,119	97.4	7.9	0.02	497	6,565	+9.0
Paints, varnishes.....	696	352,833	94.5	9.8	0.11	211	2,304	+12.7
With glass, wallpaper.....	534	222,687	92.6	10.2	0.10	174	2,241	+12.9
Without glass, wallpaper.....	162	130,146	97.8	9.2	0.12	342	2,421	+12.3
Tobacco and products (exc. leaf).....	41	797,902	97.0	4.0	(z)	1,160	16,275	+11.6
Dry goods, apparel:								
Clothing, furnishings, footwear.....	194	383,954	99.7	10.1	0.04	997	2,176	+5.6
Men's, boys' clothing, furnishings.....	85	175,388	99.9	9.3	0.02	863	2,823	+8.4
Women's, children's clothing, furnishings..	58	53,956	99.6	7.2	0.06	571	1,644	+14.9
Shoes, other footwear.....	35	123,858	100.0	13.4	0.02	1,657	2,226	+6.3
Clothing, furnishings, n.e.c.....	16	30,752	97.1	6.7	0.16	1,808	1,154	-25.2
Dry goods, piece goods, notions.....	215	1,188,476	88.5	14.7	0.03	863	4,941	+20.0
Hosiery, underwear.....	34	62,281	90.0	7.0	0.08	1,152	1,422	-16.6
Piece goods.....	63	1,003,387	87.0	16.4	0.02	721	16,978	+25.0
Other dry goods, notions.....	118	122,808	99.6	8.3	0.07	843	1,268	-1.5
Furniture, home furnishings:								
Furniture (household, office).....	215	157,711	98.0	10.0	0.03	262	2,780	-8.0
Home furnishings, floor coverings.....	157	363,922	97.3	8.2	0.04	525	4,610	+21.1
Floor coverings.....	59	241,634	99.3	7.5	0.03	289	14,526	+19.8
Miscellaneous home furnishings.....	98	122,288	93.3	9.5	0.06	674	1,903	+23.4
Paper and its products:								
Stationery, office supplies.....	184	60,680	98.4	10.8	0.14	495	686	+2.0
Other paper products.....	121	131,706	97.8	9.0	0.15	847	1,410	+4.4

See footnotes at end of table.

Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Type of operation and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
Manufacturers' sales branches (with stocks)--Continued								
Automotive equipment, tires and tubes	688	1,568,329	78.4	10.0	0.03	331	6,032	-7.2
Automotive parts, accessories	349	789,399	86.2	9.4	0.01	305	7,235	-4.7
Garage equipment, tools	105	30,423	91.1	12.9	0.29	229	1,080	-1.5
Tires, tubes	234	748,507	69.8	10.6	0.05	396	5,697	-10.2
Electrical goods:								
Wiring supplies, construction materials, apparatus and equipment	450	2,515,998	99.6	11.9	0.01	191	30,673	-10.6
Wiring supplies, construction materials	168	394,731	98.6	6.2	0.02	128	19,070	+1.5
Apparatus and equipment	282	2,121,267	99.8	12.9	0.01	226	34,406	-11.5
Electrical appliances, specialties	215	210,741	84.6	11.8	0.04	505	1,675	-9.2
Radios, television sets	21	22,051	96.8	13.9	0.10	478	2,411	+19.9
Electrical appliances, specialties, n.e.c.	194	188,690	83.2	11.5	0.03	508	1,604	-12.3
Hardware, plumbing, heating:								
Hardware	109	77,924	92.5	16.4	0.02	734	1,620	+12.3
Plumbing, heating equipment, supplies	515	585,576	95.0	11.4	0.07	357	3,155	+0.5
Plumbing, heating (general line)	237	356,601	97.0	11.2	0.08	371	3,861	+2.4
Heating (inc. stoves, ranges)	153	128,290	96.9	11.1	0.06	449	2,000	-5.6
Plumbing fixtures, supplies	48	29,574	98.3	8.7	0.05	361	2,110	+6.9
Air conditioning, ventilating equipment	77	71,111	80.2	14.2	0.03	163	4,601	+0.6
Lumber, construction materials:								
Lumber, millwork	103	128,814	91.4	7.8	0.11	256	4,733	+10.3
Other construction materials	324	475,760	98.8	9.5	0.05	345	4,612	+12.6
Brick, tile, terra cotta	40	31,317	87.0	10.6	0.16	222	3,262	+32.0
Cement, lime, plaster	33	48,119	94.6	4.2	0.01	62	22,615	+5.3
Glass (building)	130	135,444	98.1	9.4	0.04	467	2,186	+15.6
Roofing, siding, insulation	35	48,582	99.4	9.7	0.05	205	7,440	-8.4
Miscellaneous construction materials	86	212,298	99.0	10.5	0.04	377	9,460	+14.9
Machinery, equipment, supplies:								
Commercial machines, equipment	1,736	737,361	83.2	17.2	0.05	384	1,033	-1.8
Commercial refrigeration equipment	22	9,324	89.4	24.4	0.31	201	1,969	-26.1
Office machines, equipment	1,432	645,504	83.5	16.9	0.04	422	1,004	-1.3
Store machines, fixtures	217	62,148	75.2	20.7	0.09	199	1,042	+7.2
Other commercial machines, equipment	65	20,385	96.7	15.8	0.04	252	2,902	-19.0
Construction machinery, equipment	56	45,657	95.5	11.9	0.04	150	4,288	+1.3
Farm-dairy machinery, equipment	282	1,299,023	89.8	8.5	0.01	250	18,055	+43.7
Manufacturers' sales branches (with stocks)--Continued								
Machinery, equipment, supplies--Continued								
Industrial machinery, equipment, supplies	1,758	1,805,803	98.0	12.4	0.07	305	2,970	+5.5
Industrial machinery, equipment	60	149,975	(v)	(v)	(v)	(v)	(v)	(v)
Belting, hose, packing	178	197,693	99.4	8.2	0.05	613	1,774	-1.8
Machine tools	119	75,561	98.2	9.0	0.06	235	2,391	-25.3
Mine, mill supplies	143	201,771	99.4	15.0	0.02	480	2,868	+8.6
Oil well, oil refining supplies	240	191,042	98.1	17.0	0.12	88	10,819	+35.7
Printing machinery, supplies (exc. paper)	118	78,340	92.0	20.0	0.12	331	1,677	+14.5
Rope, cordage	22	32,505	100.0	5.8	0.02	196	9,571	+14.2
Miscellaneous industrial machinery, supplies	878	878,916	(v)	(v)	(v)	(v)	(v)	(v)
Professional equipment, supplies	593	147,505	97.5	11.9	0.06	223	1,092	+2.0
Service establishment equipment, supplies	280	262,075	99.0	16.8	0.08	437	2,536	-11.9
Laundry, dry cleaning equipment, supplies	50	51,481	98.9	40.0	0.18	707	1,465	-9.9
Shoe findings	58	150,320	99.2	9.1	0.04	258	11,285	-21.3
Undertakers' supplies	53	22,911	99.5	14.1	0.07	378	1,202	+19.6
Miscellaneous service equipment, supplies	119	37,363	(v)	(v)	(v)	(v)	(v)	(v)
Transportation (exc. automotive) equipment, supplies	70	93,877	98.9	12.7	0.04	72	14,777	+0.5
Aircraft, aeronautical equipment, supplies	7	3,199	90.3	9.5	0.78	183	2,564	-9.0
Railroad equipment, supplies	15	77,738	100.0	13.3	(z)	86	47,247	+1.3
Marine equipment, supplies	48	12,940	94.2	10.6	0.07	53	5,051	-3.6
Metals, metal work (exc. scrap):								
Iron, steel and products	390	807,011	97.9	7.8	0.05	583	3,726	-28.2
Nonferrous metals, metal work	101	352,151	99.3	7.9	0.06	476	8,629	+22.2
Other manufacturers' sales branches:								
Amusement, sporting goods	172	283,118	(v)	(v)	(v)	(v)	(v)	(v)
Books, periodicals, newspapers	56	74,219	95.8	15.4	1.06	35,717	40	+0.4
Coal, coke	13	86,804	98.1	11.5	(z)	354	23,230	+13.2
Farm supplies	185	204,021	91.5	7.0	0.04	331	3,240	+7.8
Feed	104	105,062	86.5	6.0	0.05	283	3,441	+1.5
Fertilizers, agricultural chemicals	81	98,959	96.8	7.8	0.03	385	3,073	+13.4
Jewelry	36	50,775	82.4	13.2	0.13	1,111	1,189	+1.8
Petroleum products	25	20,851	94.7	8.1	0.26	331	3,688	+25.0
Manufacturers' sales branches, n.e.c.	723	3,498,970	33.8	16.6	0.03	200	9,977	+8.4

v Insufficient analysis of credit data to show separately.
z Less than 0.01 percent.
n.e.c. Not elsewhere classified.
[1] Includes only establishments reporting beginning and end-of-year receivables.
2 Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
ALBANY-SCHENECTADY-TROY, N. Y., total...	466	328,996	84.8	8.4	0.16	382	1,403	+14.9
Groceries, confectionery, meats, total	60	31,578	81.4	4.4	0.12	315	1,576	+9.4
Groceries (general line)	16	(x)	79.3	4.0	0.07	495	1,689	+5.2
Confectionery	9	(x)	73.4	7.0	0.02	270	550	+26.2
Meats, meat products	14	7,270	83.5	3.2	0.22	76	6,135	+5.5
Grocery, food specialties, n.e.c.	21	6,537	85.9	6.2	0.16	343	969	+19.6
Farm products (edible), total	54	34,062	80.4	3.8	0.12	522	1,083	+2.4
Dairy, poultry products	19	13,939	82.4	6.0	0.05	1,325	526	+7.7
Fruits, vegetables (fresh)	35	20,123	79.0	2.3	0.16	134	3,757	-9.8
Beer, wines, distilled spirits, total	23	25,116	93.0	11.2	0.19	1,081	1,070	+51.6
Beer, ale	16	6,735	79.0	7.6	0.08	306	1,287	+3.7
Wines, distilled spirits	7	18,381	98.1	12.3	0.22	2,522	1,021	+65.1
Drugs, chemicals, allied products, total	16	12,103	93.5	9.7	0.04	389	1,933	+8.1
Drugs	8	8,657	98.1	9.5	0.02	306	3,941	+50.0
Industrial chemicals, paints	8	3,446	81.9	10.2	0.10	461	766	+16.7
Tobacco and products (exc. leaf)	11	17,804	75.2	4.4	0.07	844	1,582	+22.8
Paper and its products, total	21	9,497	93.0	12.3	0.06	390	912	+15.9
Wrapping paper, twine	3	415	89.6	8.9	0.18	200	619	+57.1
Fine paper	3	4,651	(v)	(v)	(v)	(v)	(v)	(v)
Stationery, office supplies	3	833	99.9	23.2	0.09	671	413	+41.9
Other paper products	12	3,598	96.4	8.8	0.08	370	819	+11.2
Automotive equipment, tires and tubes	33	8,208	79.2	12.5	0.30	304	679	+7.4
Electrical goods, total	29	27,860	83.3	11.2	0.19	408	2,280	+15.5
General line, apparatus, supplies	10	(x)	95.6	11.8	0.07	423	2,459	+28.2
Electrical appliances, specialties	19	(x)	78.0	11.0	0.25	402	2,203	+9.6
Hardware, plumbing, heating, total	23	19,859	95.0	10.0	0.24	458	2,043	+1.0
Hardware	8	8,882	95.8	7.1	0.04	639	2,200	(z)
Plumbing, heating equipment, supplies	15	10,977	94.3	12.4	0.41	381	1,930	+1.5
Lumber, construction materials, total	20	9,532	95.8	11.6	0.24	171	2,735	+19.6
Lumber, millwork	10	4,856	94.5	12.7	0.27	178	2,688	+13.8
Other construction materials	10	4,676	97.0	10.3	0.21	164	2,787	+25.8
Machinery, equipment, supplies, total	83	20,277	89.5	11.5	0.27	230	1,014	+11.1
Commercial machines, equipment	28	3,854	81.8	12.0	0.55	119	1,036	+10.8
Construction machinery, equipment	10	6,575	89.7	10.4	0.17	166	4,511	+13.0
Farm-dairy machinery, equipment	3	549	(v)	(v)	(v)	(v)	(v)	(v)
Industrial machinery, equipment, supplies	16	5,672	(v)	(v)	(v)	(v)	(v)	(v)
Professional equipment, supplies	12	2,085	96.0	17.1	0.12	263	633	+9.2
Service establishment equipment, supplies	14	1,542	88.5	18.9	0.72	350	315	+12.1
Waste materials	24	4,848	95.5	7.6	0.16	42	6,160	+21.5
Other merchant wholesalers	69	108,252	(v)	(v)	(v)	(v)	(v)	(v)
ATLANTA, GA., total	671	500,113	81.9	7.9	0.24	360	1,755	+5.9
Groceries, confectionery, meats, total	49	40,678	83.0	5.1	0.27	510	1,448	+13.8
Groceries (general line)	16	22,419	87.8	4.4	0.24	736	1,711	+13.3
Confectionery	8	2,680	51.9	8.6	0.29	299	424	+10.5
Fish, sea foods	5	6,035	76.8	5.2	0.31	865	1,072	+1.7
Meats, meat products	3	442	40.1	3.9	0.47	20	3,282	+25.0
Other grocery, food specialties	17	9,102	86.6	6.8	0.33	316	1,627	+21.8
Farm products (edible), total	52	46,174	73.3	2.2	0.18	120	5,492	-5.1
Dairy, poultry products	16	16,840	75.3	2.0	0.21	181	5,131	-22.1
Fruits, vegetables (fresh)	36	29,334	72.1	2.3	0.15	93	5,795	+4.3
Beer, wines, distilled spirits	6	16,178	25.2	2.3	0.19	255	2,285	+58.1
ATLANTA, GA.--Continued								
Drugs, chemicals, allied products, total	34	17,180	93.4	8.0	0.17	469	1,114	+5.5
Drugs (general line)	4	9,658	99.5	7.8	0.04	502	4,781	+11.8
Drugs, drug sundries (specialty lines)	15	3,568	81.8	4.0	0.20	375	568	+6.8
Industrial chemicals, explosives	7	2,325	90.8	13.4	0.55	845	413	-7.5
Paints, varnishes	8	1,629	(v)	(v)	(v)	(v)	(v)	(v)
Tobacco and products (exc. leaf)	8	16,741	62.0	3.3	0.02	359	3,708	-8.3
Dry goods, apparel, total	54	24,345	95.3	7.8	0.22	352	1,302	+15.7
Clothing, furnishings, footwear	34	15,293	95.6	8.7	0.19	412	1,163	+22.9
Dry goods (general line)	3	4,618	96.7	7.0	0.24	745	2,000	-8.0
Dry goods specialties, piece goods, notions	17	4,434	92.9	5.4	0.31	181	1,338	+25.3
Furniture, home furnishings, total	14	11,976	90.6	9.0	0.30	1,000	744	+11.4
Furniture (household, office)	5	3,259	77.5	6.9	0.24	191	3,072	+2.0
Home furnishings, floor coverings	9	8,717	95.4	9.6	0.32	1,303	616	+14.1
Paper and its products, total	17	7,416	86.7	9.0	0.16	605	771	+4.9
Fine paper	5	3,495	95.5	8.7	0.05	512	1,304	-3.6
Stationery, office supplies	3	401	(v)	(v)	(v)	(v)	(v)	(v)
Paper products, n.e.c.	9	3,520	78.0	9.2	0.27	543	656	+17.4
Farm products (raw materials)	6	11,099	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	64	23,884	88.5	8.0	0.21	269	1,334	+7.1
Electrical goods, total	46	74,591	77.1	8.4	0.15	522	2,691	-5.4
General line, apparatus, supplies	22	30,561	92.6	9.2	0.16	502	2,718	-1.4
Electrical appliances, specialties	24	44,030	67.2	7.6	0.14	540	2,666	-9.4
Hardware, plumbing, heating, total	40	33,941	89.9	8.7	0.46	415	2,075	+9.6
Hardware	11	16,636	95.8	9.0	0.29	1,059	1,649	+0.8
Plumbing, heating equipment, supplies	29	17,305	84.3	8.4	0.64	192	2,888	+22.3
Lumber, construction materials, total	21	13,274	94.5	6.2	0.24	219	2,844	-10.0
Lumber, millwork	14	7,710	96.1	6.0	0.23	196	2,836	-14.4
Other construction materials	7	5,564	92.5	6.4	0.26	258	2,855	-3.5
Machinery, equipment, supplies, total	153	71,534	85.0	12.6	0.37	355	1,224	+7.0
Commercial machines, equipment	34	9,075	84.5	15.0	0.60	188	1,358	-14.4
Construction machinery, equipment	9	16,003	92.2	15.6	0.33	430	3,809	+36.2
Farm-dairy machinery, equipment	9	7,101	27.6	9.6	0.08	70	3,310	-5.0
Industrial machinery, equipment, supplies	41	19,793	94.7	8.2	0.36	358	1,420	+12.2
Professional equipment, supplies	14	7,795	94.0	14.6	0.21	832	629	+4.7
Service establishment equipment, supplies	39	10,760	89.9	13.7	0.54	383	664	-11.5
Transportation (exc. automotive) equipment, supplies	7	1,007	67.3	9.8	0.01	79	1,368	-22.9
Metals, metal work (exc. scrap)	7	3,917	58.7	14.4	0.30	204	1,509	-21.5
Waste materials, total	26	32,369	87.6	4.5	0.14	64	16,774	-1.2
Iron, steel scrap	6	7,664	92.9	6.4	0.13	109	10,905	+34.8
Other scrap, waste materials	20	24,705	85.9	3.8	0.14	49	21,110	-18.8
Other merchant wholesalers, total	74	54,816	84.7	9.4	0.19	374	1,634	+20.9
Automobiles, other motor vehicles	8	(x)	40.2	10.9	0.18	144	3,225	+5.7
Amusement, sporting goods	12	7,709	95.1	7.6	0.10	579	1,130	+46.2
Books, periodicals, newspapers	6	(x)	97.3	12.0	0.09	590	722	+8.9
Coal, coke	4	(x)	98.7	14.4	0.01	116	7,804	-3.9
Farm supplies	7	16,935	(v)	(v)	(v)	(v)	(v)	(v)
Petroleum and products	7	691	98.9	11.7	0.10	204	519	-3.1
Merchant wholesalers, n.e.c.	30	16,003	94.2	9.8	0.33	402	1,332	-5.1

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
BALTIMORE, MD., total	1,460	778,219	83.9	8.7	0.16	326	1,474	+5.2
Groceries, confectionery, meats, total	171	90,125	74.4	6.4	0.14	224	1,991	-3.4
Groceries (general line)	23	37,592	69.4	5.9	0.10	475	2,474	+0.1
Confectionery	18	7,522	84.2	5.8	0.22	522	710	+6.4
Meats, meat products	25	17,126	85.9	5.1	0.09	144	4,368	-2.4
Grocery, food specialties, n.e.c.	105	27,885	71.5	8.8	0.23	115	1,820	-9.1
Farm products (edible), total	132	69,828	78.8	3.3	0.13	180	2,659	-5.0
Dairy, poultry products	39	24,743	81.5	4.6	0.06	281	2,014	+0.9
Fruits, vegetables (fresh)	93	45,085	77.0	2.5	0.17	127	3,392	-12.7
Beer, wines, distilled spirits, total	30	58,928	63.4	10.1	0.06	599	2,139	+4.5
Beer, ale	11	2,411	24.7	7.9	0.02	70	773	+7.9
Wines, distilled spirits	19	56,517	65.0	10.1	0.06	922	2,203	+4.4
Drugs, chemicals, allied products, total	42	19,077	81.6	7.8	0.31	300	1,383	+20.2
Drugs (general line)	4	9,416	93.6	6.5	0.09	721	3,037	+16.9
Drugs, drug sundries (specialty lines)	13	2,399	74.4	6.0	0.13	159	935	+18.9
Industrial chemicals, paints	25	7,262	68.8	10.8	0.79	288	742	+24.8
Tobacco and products (exc. leaf)	32	36,071	63.6	8.3	0.17	859	885	-3.2
Dry goods, apparel	159	46,857	97.5	10.0	0.19	438	732	+8.1
Furniture, home furnishings	45	15,912	96.3	10.6	0.13	501	748	+24.9
Paper and its products, total	56	26,611	90.6	7.3	0.11	556	847	-2.6
Fine paper	10	12,156	91.7	6.1	0.02	738	1,510	-8.9
Stationery, office supplies	9	2,151	84.8	12.0	0.12	262	970	+5.9
Wallpaper	7	991	73.5	12.8	0.99	305	385	+11.1
Paper products, n.e.c.	30	11,313	91.8	7.4	0.14	618	600	+0.3
Farm products (raw materials)	15	33,831	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	93	17,549	79.2	11.2	0.31	224	720	+11.0
Electrical goods, total	59	54,640	92.0	10.2	0.20	316	2,709	+9.4
General line, apparatus, supplies	31	26,697	95.0	10.8	0.14	363	1,990	-2.9
Electrical appliances, specialties	28	27,943	89.5	9.8	0.24	268	3,724	+23.5
Hardware, plumbing, heating, total	73	30,901	92.4	10.2	0.31	263	1,581	+7.8
Hardware	19	8,402	86.2	9.9	0.20	413	1,066	+7.8
Plumbing, heating equipment, supplies	54	22,499	94.8	10.3	0.35	212	1,923	+7.7
Lumber, construction materials, total	64	49,963	92.9	10.3	0.15	356	2,253	+15.4
Lumber, millwork	43	39,651	93.3	10.2	0.13	362	2,584	+12.3
Other construction materials	21	10,312	91.3	10.6	0.24	344	1,516	+27.3
Machinery, equipment, supplies, total	254	68,789	89.4	11.2	0.27	297	907	+2.2
Commercial machines, equipment	64	11,176	80.8	12.9	0.49	146	990	-0.1
Industrial machinery, equipment, supplies	68	20,330	94.7	9.3	0.17	397	859	-8.0
Professional equipment, supplies	31	6,830	95.8	9.2	0.09	260	862	+5.7
Service establishment equipment, supplies	52	8,032	89.4	12.8	0.32	472	337	+0.5
Other machinery, equipment, supplies, n.e.c.	39	22,421	86.8	12.3	0.30	185	2,975	+16.5
Waste materials, total	47	35,220	85.5	8.8	0.04	54	12,222	+35.4
Iron, steel scrap	9	26,265	86.6	10.4	0.04	41	49,832	+43.9
Other scrap, waste materials	38	8,955	81.9	4.6	0.07	58	4,106	+6.0
Other merchant wholesalers, total	188	123,917	89.0	8.6	0.10	334	2,078	+2.6
Automobiles, other motor vehicles	16	10,342	54.7	10.4	0.12	95	4,804	-22.6
Amusement, sporting goods	29	6,349	81.4	12.4	0.33	227	841	+19.5
Books, periodicals, newspapers	8	3,756	96.0	7.5	0.05	377	1,337	+0.8
Coal, coke	19	32,386	99.1	7.2	0.01	68	30,864	-23.5
Farm supplies	12	9,908	75.7	5.7	0.11	177	3,804	-4.3
Jewelry	20	6,509	87.5	27.1	0.46	351	912	+13.4
Petroleum and products	19	6,186	73.2	4.6	0.07	193	1,633	-33.0
Merchant wholesalers, n.e.c.	65	48,481	94.9	7.8	0.09	550	1,454	+11.1
BIRMINGHAM, ALA., total	473	333,907	87.8	7.8	0.21	348	2,026	+1.4
Groceries, confectionery, meats, total	54	36,677	82.1	4.5	0.11	344	1,769	+10.5
Groceries (general line)	14	21,226	92.3	3.6	0.06	590	2,370	+11.3
Confectionery	7	(x)	33.2	10.9	0.55	272	203	-21.1
Meats, meat products	5	1,883	71.4	3.6	0.10	137	2,324	(z)
Grocery, food specialties, n.e.c.	28	(x)	69.7	6.4	0.19	256	1,296	-4.9
Farm products (edible), total	38	33,411	70.7	3.5	0.11	320	1,891	-9.7
Dairy, poultry products	16	13,077	53.0	6.2	0.23	638	737	+39.2
Fruits, vegetables (fresh)	22	20,334	81.9	2.0	0.04	62	11,527	-29.5
Drugs, chemicals, allied products, total	16	8,233	92.7	8.6	0.08	254	2,444	+4.0
Drugs	6	7,817	93.0	8.5	0.02	429	2,822	+7.1
Industrial chemicals, paints	10	416	(v)	(v)	(v)	(v)	(v)	(v)
Tobacco and products (exc. leaf)	10	13,693	66.9	4.8	(y)	263	3,846	+15.4
Dry goods, apparel, total	24	11,526	93.6	8.6	0.22	601	814	+12.9
Clothing, furnishings, footwear	12	5,885	97.3	11.1	0.17	709	732	+18.3
Dry goods	12	5,641	89.7	5.7	0.27	493	931	+1.6
Furniture, home furnishings	7	2,705	87.2	13.1	0.19	293	1,151	+27.6
Paper and its products	16	(x)	95.1	9.3	0.10	467	947	+7.9
Farm products (raw materials)	3	1,033	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	38	7,021	83.9	8.2	0.47	243	748	+1.1
Electrical goods, total	37	41,377	83.3	8.3	0.17	406	2,561	-5.3
General line, apparatus, supplies	14	14,776	97.1	8.2	0.10	254	4,674	-7.9
Electrical appliances, specialties	23	26,601	75.6	8.4	0.23	493	1,939	-3.4
Hardware, plumbing, heating, total	17	47,133	96.2	8.6	0.18	1,244	2,271	-3.9
Hardware	8	41,296	97.2	8.5	0.14	2,227	2,252	-5.5
Plumbing, heating equipment, supplies	9	5,837	89.0	8.6	0.46	262	2,435	+10.8
Lumber, construction materials, total	33	(x)	97.7	8.0	0.40	238	5,268	-5.6
Lumber, millwork	21	(x)	98.8	7.6	0.41	237	6,970	-8.4
Other construction materials	12	7,174	93.2	9.5	0.36	240	2,520	+5.0
Machinery, equipment, supplies, total	114	46,972	94.7	10.0	0.31	323	1,437	-0.7
Commercial machines, equipment	25	4,185	(v)	(v)	(v)	(v)	(v)	(v)
Construction machinery, equipment	7	11,217	96.2	10.6	0.18	277	5,558	-19.8
Industrial machinery, equipment, supplies	39	23,806	96.4	8.6	0.29	337	1,965	+17.1
Professional equipment, supplies	13	2,372	96.2	14.8	0.35	378	539	+22.5
Service establishment equipment, supplies	21	3,062	92.4	15.6	1.02	429	345	-4.6
Other machinery, equipment, supplies, n.e.c.	9	2,330	84.5	6.3	0.04	169	1,504	+22.7
Waste materials, total	17	19,178	97.4	8.0	0.05	48	22,920	+55.2
Iron, steel scrap	10	13,955	98.3	8.8	0.04	24	56,444	+53.6
Other scrap, waste materials	7	5,223	95.0	5.8	0.06	82	8,678	+62.7
Other merchant wholesalers, total	49	20,449	78.9	9.4	0.30	190	1,881	-1.9
Automobiles, other motor vehicles	10	(x)	40.8	9.8	0.85	138	1,576	+29.2
Amusement, sporting goods	7	779	(v)	(v)	(v)	(v)	(v)	(v)
Coal, coke	4	7,381	98.2	7.4	...	75	25,791	-24.7
Farm supplies	5	1,538	80.6	7.3	0.13	344	889	-6.1
Jewelry	7	(x)	91.0	21.4	1.18	300	577	+28.1
Merchant wholesalers, n.e.c.	16	4,650	82.4	8.6	0.18	150	1,742	+12.6
BOSTON, MASS., total	3,371	2,262,952	93.8	7.7	0.12	309	2,272	+3.9
Groceries, confectionery, meats, total	413	282,205	90.0	6.3	0.18	341	1,884	+6.8
Groceries (general line)	44	75,458	85.4	8.5	0.21	1,310	1,128	+3.7
Confectionery	39	8,461	77.6	8.6	0.11	82	2,199	+24.6
Fish, sea foods	77	40,259	94.4	5.0	0.20	123	4,035	+15.1
Meats, meat products	136	110,492	92.4	4.4	0.13	122	6,456	+8.2
Other grocery, food specialties	117	47,535	90.4	8.4	0.29	430	806	+3.0

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
BOSTON, MASS.--Continued								
Farm products (edible), total	252	186,301	87.6	4.4	0.11	238	3,167	-2.0
Dairy, poultry products	76	85,526	90.4	4.9	0.10	349	3,058	+2.7
Fruits, vegetables (fresh)	176	100,775	85.1	3.9	0.12	178	3,283	-6.8
Beer, wines, distilled spirits, total	46	76,476	94.9	16.4	0.08	1,189	1,246	+10.7
Beer, ale	24	32,171	(v)	(v)	(v)	(v)	(v)	(v)
Wines, distilled spirits	22	44,305	97.7	18.7	0.08	1,882	1,087	+10.0
Drugs, chemicals, allied products, total	89	51,542	95.4	7.8	0.07	230	2,697	+4.8
Drugs (general line)	4	17,782	96.6	10.5	0.01	1,092	3,936	+4.3
Drugs, drug sundries (specialty lines)	26	8,690	98.9	3.8	0.09	181	1,947	+44.6
Industrial chemicals, explosives	36	(x)	92.6	6.3	0.03	141	4,105	-2.3
Paints, varnishes	23	(x)	97.3	10.0	0.42	232	929	+6.2
Tobacco and products (exc. leaf)	57	53,727	84.9	5.9	0.07	502	1,540	+13.5
Dry goods, apparel, total	428	177,514	98.2	9.5	0.11	300	1,470	+0.4
Clothing, furnishings, footwear	286	115,007	98.4	9.6	0.12	315	1,382	-2.0
Dry goods	124	44,609	97.1	10.1	0.13	290	1,206	+3.4
Piece goods converters	18	17,898	99.8	7.6	0.02	142	7,354	+9.7
Furniture, home furnishings, total	102	33,357	91.2	11.1	0.23	426	936	+12.5
Furniture (household, office)	42	7,469	77.9	13.5	0.33	161	1,024	+9.8
Home furnishings, floor coverings	60	25,888	95.1	10.6	0.21	623	919	+13.4
Paper and its products, total	139	58,283	96.9	8.3	0.13	475	924	-0.9
Wrapping paper, twine	17	16,573	99.0	7.1	0.08	704	1,592	-15.3
Fine paper	17	12,378	98.5	9.7	0.14	792	905	+6.4
Stationery, office supplies	29	3,900	94.3	11.5	0.06	475	291	+23.2
Wallpaper	8	1,311	89.7	14.8	0.17	278	563	+36.0
Other paper products	68	24,121	95.4	7.6	0.17	356	1,037	-1.6
Farm products (raw materials)	159	387,830	97.0	3.4	0.01	28	97,662	+4.1
Automotive equipment, tires and tubes	150	41,682	85.6	11.8	0.33	268	911	+4.2
Electrical goods, total	115	101,854	89.6	9.6	0.14	384	2,408	-0.6
General line, apparatus, supplies	70	(x)	93.2	13.4	0.20	330	1,574	+0.2
Electrical appliances, specialties	45	(x)	87.7	7.4	0.10	483	3,477	-1.4
Hardware, plumbing, heating, total	171	72,768	92.1	10.3	0.21	345	1,216	+9.7
Hardware	61	29,613	93.0	9.8	0.17	523	963	+1.2
Plumbing, heating equipment, supplies	110	43,155	91.5	10.7	0.24	240	1,542	+15.9
Lumber, construction materials, total	92	68,365	96.8	9.8	0.29	219	3,466	+16.5
Lumber, millwork	59	48,413	97.3	9.7	0.17	174	4,882	+16.7
Other construction materials	33	19,952	95.4	10.0	0.60	302	1,961	+16.0
Machinery, equipment, supplies, total	531	264,957	95.9	10.2	0.16	284	1,893	-2.9
Commercial machines, equipment	80	22,782	83.2	12.8	0.34	263	928	+5.9
Construction machinery, equipment	13	(x)	80.0	10.8	0.49	303	2,612	+3.1
Industrial machinery, equipment, supplies	151	60,105	96.9	10.8	0.18	271	1,235	+19.3
Professional equipment, supplies	54	18,348	97.1	16.0	0.15	769	546	+8.8
Service establishment equipment, supplies	224	147,104	99.0	9.0	0.12	197	3,890	-13.3
Other machinery, equipment, supplies, n.e.c.	9	(x)	90.3	13.7	0.12	270	1,220	-12.0
Metals, metal work (exc. scrap)	41	50,678	98.7	8.0	0.29	551	2,469	+14.7
Waste materials, total	192	81,837	98.6	6.2	0.10	28	19,979	+28.9
Iron, steel scrap	29	21,706	99.3	8.8	0.15	15	69,252	+56.6
Other scrap, waste materials	163	60,131	98.4	5.2	0.09	30	15,938	+16.6
Other merchant wholesalers; total	394	273,576	93.4	9.2	0.10	342	2,242	+0.8
Automobiles, other motor vehicles	18	10,767	(v)	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	61	18,970	89.4	10.1	0.26	366	720	+11.6
Books, periodicals, newspapers	44	14,960	95.2	8.6	0.09	947	364	+1.9
Coal, coke	25	141,645	98.3	8.9	0.02	714	9,041	-1.9
Farm supplies	11	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Jewelry	90	19,186	89.4	15.8	0.25	246	905	+2.7
Petroleum and products	29	(x)	79.5	9.3	0.17	232	1,562	+13.3
Merchant wholesalers, miscellaneous products	116	37,053	95.1	8.9	0.34	145	2,278	-1.8
BUFFALO, N.Y., total	1,010	616,808	83.2	8.2	0.11	327	1,555	+7.7
Groceries, confectionery, meats, total	101	52,412	69.2	5.7	0.05	324	1,183	+4.6
Groceries (general line)	21	32,013	67.9	5.4	0.04	834	1,365	-0.3
Confectionery	15	1,902	79.6	7.9	0.15	396	255	+85.2
Fish, sea foods	8	1,901	57.1	6.6	0.11	61	2,198	-3.2
Meats, meat products	27	10,623	74.4	5.4	0.05	88	3,573	+4.0
Other grocery, food specialties	30	5,973	67.7	7.1	0.09	199	700	+11.2
Farm products (edible), total	91	61,594	77.8	3.2	0.03	537	-,000	-5.4
Dairy, poultry products	32	26,939	73.5	3.9	0.04	1,411	461	+7.3
Fruits, vegetables (fresh)	59	34,655	81.0	2.6	0.03	115	4,176	-17.1
Beer, wines, distilled spirits, total	41	30,111	83.6	14.3	0.04	725	870	+27.4
Beer, ale	30	(x)	61.1	8.2	0.10	188	907	+9.8
Wines, distilled spirits	11	(x)	92.9	15.8	0.03	2,092	861	+30.3
Drugs, chemicals, allied products, total	42	20,050	94.2	6.6	0.12	373	1,339	+5.6
Drugs	13	11,382	95.9	5.6	0.07	305	3,460	-1.8
Industrial chemicals, explosives	8	2,389	100.0	6.8	0.03	663	434	+21.6
Paints, varnishes	21	6,279	88.8	8.6	0.25	302	944	+10.3
Tobacco and products (exc. leaf)	34	27,308	71.5	6.6	0.02	241	2,449	+19.7
Dry goods, apparel, total	35	7,523	91.6	10.7	0.11	288	735	+9.7
Clothing, furnishings, footwear	20	3,965	97.1	9.9	0.14	213	987	+7.4
Dry goods specialties, piece goods, notions	15	3,558	85.4	11.8	0.06	385	556	+12.1
Furniture, home furnishings, total	17	5,595	97.8	9.2	0.12	380	925	-1.2
Furniture (household, office)	5	609	97.2	7.9	0.22	190	766	-8.2
Home furnishings, floor coverings	12	4,986	97.9	9.4	0.10	450	949	-0.4
Paper and its products, total	31	16,288	94.6	10.7	0.28	587	921	-4.0
Wrapping paper, twine	5	4,955	96.5	9.4	0.03	740	1,292	+14.7
Fine paper	4	3,210	97.9	10.8	0.77	680	1,156	-30.0
Stationery, office supplies	3	885	95.2	10.6	0.32	676	416	-11.0
Wallpaper	6	878	86.3	30.3	0.68	134	1,148	+55.0
Other paper products	13	6,360	92.4	9.6	0.18	621	773	-7.3
Farm products (raw materials)	7	58,160	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	66	16,087	78.7	12.3	0.25	217	1,004	+8.4
Electrical goods, total	55	39,271	85.0	11.6	0.28	319	2,203	+13.4
General line, apparatus, supplies	21	19,009	95.8	11.8	0.15	304	2,980	+21.7
Electrical appliances, specialties	34	20,262	75.4	11.5	0.43	330	1,674	+3.2
Hardware, plumbing, heating, total	44	35,846	94.3	10.1	0.18	529	1,286	-5.0
Hardware	17	21,012	95.2	9.2	0.13	897	1,028	-15.6
Plumbing, heating equipment, supplies	27	14,834	93.0	11.1	0.23	300	1,770	+6.0
Lumber, construction materials, total	53	40,657	95.5	7.9	0.15	159	4,793	+5.4
Lumber, millwork	36	33,330	97.1	7.8	0.12	148	6,096	+6.3
Other construction materials	17	7,327	88.1	8.3	0.27	186	2,309	-0.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
BUFFALO, N.Y.--Continued								
Machinery, equipment, supplies, total	187	49,826	90.0	10.3	0.19	251	1,068	+0.7
Commercial machines, equipment	31	5,946	82.4	18.6	0.35	202	870	+13.0
Construction machinery, equipment	5	2,115	93.7	8.3	0.60	130	3,038	-5.2
Farm-dairy machinery, equipment	5	3,365	92.0	4.2	0.25	327	1,895	-58.6
Industrial machinery, equipment, supplies	80	25,124	92.6	8.9	0.12	212	1,497	-2.6
Professional equipment, supplies	22	5,154	91.0	11.9	0.18	368	629	+7.3
Service establishment equipment, supplies	40	6,494	84.5	13.9	0.25	338	470	+24.8
Transportation (exc. automotive) equipment, supplies	4	1,628	89.1	8.0	(y)	85	4,252	-2.5
Metals, metal work (exc. scrap)	13	11,835	83.3	5.8	0.08	223	3,405	+27.8
Waste materials, total	47	45,713	96.2	7.3	0.03	56	20,481	+55.8
Iron, steel scrap	18	33,470	99.0	7.7	0.02	39	49,590	+50.8
Other scrap, waste materials	29	12,243	88.5	6.3	0.04	70	7,230	+73.4
Other merchant wholesalers, total	146	98,532	72.6	7.4	0.08	259	2,256	-1.2
Automobiles, other motor vehicles	6	(x)	12.1	6.1	0.35	74	2,483	-12.7
Amusement, sporting goods	17	3,439	84.3	12.7	0.48	237	795	+33.1
Books, periodicals, newspapers	14	3,134	99.4	5.6	0.02	231	1,264	+33.1
Coal, coke	34	38,284	88.3	5.6	0.01	267	3,043	+0.9
Farm supplies	15	32,340	63.9	6.9	(y)	246	6,970	-8.9
Jewelry	32	9,454	53.8	24.4	0.69	373	395	-5.6
Petroleum and products	9	(x)	91.5	10.5	0.75	338	592	-14.9
Merchant wholesalers, miscellaneous products	19	3,953	97.4	6.8	0.01	111	2,174	+7.1
CHICAGO, ILL., total	5,990	4,946,956	86.4	7.5	0.11	351	2,182	+4.8
Groceries, confectionery, meats, total	615	583,172	81.5	6.3	0.10	345	2,400	+16.5
Groceries (general line)	67	165,757	71.5	6.7	0.07	1,199	1,444	-3.5
Confectionery	60	34,822	86.1	4.5	0.03	99	6,019	+30.0
Fish, sea foods	39	24,328	89.5	6.0	0.13	144	4,148	+40.4
Meats, meat products	207	164,581	80.9	4.9	0.12	91	7,824	+27.1
Other grocery, food specialties	242	193,684	88.9	7.6	0.10	407	1,854	+23.9
Farm products (edible), total	559	773,131	83.8	3.3	0.07	239	5,053	-0.5
Dairy, poultry products	262	494,236	82.6	3.7	0.06	396	4,160	+1.1
Fruits, vegetables (fresh)	297	278,895	85.8	2.6	0.09	100	8,189	-4.1
Beer, wines, distilled spirits, total	149	233,578	67.0	8.6	0.09	640	1,822	+17.3
Beer, ale	37	19,495	19.4	5.9	0.26	58	1,614	+5.6
Wines, distilled spirits	112	214,083	70.9	8.6	0.09	791	1,826	+17.5
Drugs, chemicals, allied products, total	250	202,142	92.3	8.0	0.06	397	2,075	+8.4
Drugs (general line)	8	41,590	87.0	8.4	0.07	1,138	3,972	+12.5
Drugs, drug sundries (specialty lines)	103	118,645	94.1	8.0	0.02	586	2,216	+7.8
Industrial chemicals, explosives	46	27,378	97.8	6.1	0.10	287	2,209	+8.9
Paints, varnishes	93	14,529	81.5	10.2	0.28	202	632	+2.2
Tobacco and products (exc. leaf)	96	133,236	77.9	4.1	0.05	411	2,716	+11.7
Dry goods, apparel, total	552	206,295	93.3	9.0	0.15	358	1,015	-4.3
Clothing, furnishings, footwear	316	105,527	95.0	9.5	0.16	287	1,140	-5.4
Dry goods	222	80,154	92.7	8.0	0.22	472	761	-2.3
Piece goods converters	14	20,614	87.6	9.7	0.08	175	8,347	-4.9
Furniture, home furnishings, total	243	137,002	94.0	9.6	0.16	423	1,318	+24.1
Furniture (household, office)	91	47,987	92.2	8.5	0.18	531	968	+4.8
Home furnishings, floor coverings	152	89,015	94.8	10.1	0.14	365	1,593	+34.0
Paper and its products, total	242	166,656	95.6	7.8	0.09	473	1,567	-12.3
Wrapping paper, twine	30	22,187	94.7	4.6	0.09	529	1,422	-27.1
Stationery, office supplies	57	(x)	86.6	11.0	0.31	532	527	+7.0
Wallpaper	9	(x)	90.7	11.1	0.30	1,258	346	-4.3
Paper products, n.e.c.	146	124,806	97.0	7.9	0.07	403	2,198	-13.4
CHICAGO, ILL.--Continued								
Farm products (raw materials)	66	320,364	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	395	105,176	77.2	10.0	0.30	255	870	+0.2
Electrical goods, total	241	280,511	86.9	10.8	0.18	487	2,428	+13.9
General line, apparatus, supplies	123	147,645	87.8	11.7	0.18	569	2,208	+11.6
Electrical appliances, specialties	118	132,866	86.0	9.8	0.18	408	2,725	+17.3
Hardware, plumbing, heating, total	258	128,292	92.1	8.6	0.15	305	1,653	+13.9
Hardware	101	63,638	96.8	8.3	0.12	480	1,412	+12.5
Plumbing, heating equipment, supplies	157	64,654	87.5	8.9	0.18	193	2,040	+15.4
Lumber, construction materials, total	289	273,186	95.6	7.5	0.22	171	5,495	-3.3
Lumber, millwork	172	202,951	96.6	7.0	0.14	155	7,374	+1.1
Other construction materials	117	70,235	92.8	9.1	0.44	198	3,195	-11.9
Machinery, equipment, supplies, total	957	372,258	90.4	12.0	0.18	314	1,229	-16.7
Commercial machines, equipment	182	65,281	77.2	15.5	0.40	324	822	+7.4
Construction machinery, equipment	22	13,895	85.8	7.6	0.20	182	2,925	+23.3
Industrial machinery, equipment, supplies	341	147,095	92.4	9.4	0.18	328	1,381	-35.1
Professional equipment, supplies	142	46,950	96.0	16.2	0.13	440	845	-14.6
Service establishment equipment, supplies	204	46,219	90.0	10.0	0.22	270	831	-8.8
Other machinery, equipment, supplies, n.e.c.	68	52,818	97.3	14.8	0.06	...	5,581	-2.1
Metals, metal work (exc. scrap), total	124	206,166	98.1	6.7	0.09	497	3,544	+21.7
Iron, steel and products	104	174,401	98.5	6.9	0.10	497	3,550	+23.4
Nonferrous metals, metal work	20	31,765	95.9	5.7	0.09	498	3,516	+9.9
Waste materials, total	179	238,937	93.8	7.5	0.03	70	20,046	+18.0
Iron, steel scrap	68	176,461	93.3	7.7	0.03	105	25,565	+27.3
Other scrap, waste materials	111	62,476	95.5	6.7	0.05	48	12,056	-5.4
Other merchant wholesalers, total	775	586,854	88.3	9.0	0.10	473	1,568	+12.8
Automobiles, other motor vehicles	48	36,085	39.0	10.5	0.15	82	3,676	+15.6
Amusement, sporting goods	161	56,146	84.5	8.9	0.22	343	942	-0.1
Books, periodicals, newspapers	70	28,569	87.6	10.1	0.10	499	769	+11.3
Coal, coke	62	133,029	95.5	9.4	0.01	199	10,686	+5.0
Farm supplies	32	70,556	92.8	5.1	0.02	659	3,978	+34.6
Jewelry	188	65,614	91.8	14.5	0.21	355	1,026	+11.6
Petroleum and products	45	37,746	97.0	6.2	0.05	161	7,642	+34.7
Merchant wholesalers, miscellaneous products	169	159,109	87.8	8.6	0.11	958	985	+17.5
CINCINNATI, OHIO, total	998	745,379	89.4	8.1	0.08	360	1,890	-3.8
Groceries, confectionery, meats, total	89	67,134	64.0	5.8	0.10	315	1,634	+2.8
Groceries (general line)	17	(x)	59.0	4.6	0.02	659	1,885	+5.0
Confectionery	17	(x)	41.2	6.4	0.15	187	490	+13.2
Fish, sea foods	3	531	60.6	10.9	0.16	125	859	+31.2
Meats, meat products	16	9,204	66.2	6.6	0.18	127	3,390	+14.2
Other grocery, food specialties	36	19,414	75.9	7.0	0.17	304	1,414	-4.0
Farm products (edible), total	85	71,021	75.7	5.3	0.07	720	936	+4.0
Dairy, poultry products	25	27,691	78.8	5.7	0.10	2,229	440	-1.8
Fruits, vegetables (fresh)	60	43,330	73.7	5.1	0.05	105	5,220	+8.2
Beer, wines, distilled spirits, total	14	18,107	20.1	32.4	(y)	44	4,815	+53.8
Beer, ale	5	3,427	4.5	10.4	0.01	32	956	-15.8
Wines, distilled spirits	9	14,680	25.4	33.7	(y)	51	6,338	+56.4
Drugs, chemicals, allied products, total	32	18,471	95.4	10.4	0.13	378	1,503	-1.4
Drugs (general line)	3	11,124	98.0	9.3	0.06	895	4,060	+8.8
Drugs, drug sundries (specialty lines)	11	2,477	88.5	21.0	0.18	445	441	-13.4
Industrial chemicals, explosives	7	1,667	94.8	10.9	0.23	266	991	-18.1
Paints, varnishes	11	3,243	92.1	6.7	0.28	232	1,172	...
Tobacco and products (exc. leaf)	12	20,247	58.4	4.6	0.04	1,064	926	-3.5

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
CINCINNATI, OHIO--Continued								
Dry goods, apparel, total	74	28,851	97.1	9.5	0.13	298	1,436	+8.3
Clothing, furnishings, footwear	56	20,853	97.1	9.6	0.14	283	1,427	+10.9
Dry goods	18	7,998	96.9	9.0	0.10	342	1,457	+0.4
Furniture, home furnishings, total	23	9,017	91.9	7.8	0.06	589	659	+4.8
Furniture (household, office)	6	974	87.8	6.8	...	116	1,543	+37.8
Home furnishings, floor coverings	17	8,043	92.4	7.9	0.06	700	624	+2.6
Paper and its products, total	39	35,147	95.5	8.0	0.04	626	1,438	-3.8
Wrapping paper, twine	7	4,900	94.9	7.0	0.04	555	1,196	-9.1
Fine paper	5	21,661	99.5	8.2	0.01	1,323	3,258	-1.4
Stationery, office supplies	9	1,956	86.4	11.1	0.10	514	402	-2.1
Paper products, n.e.c.	18	6,630	85.4	7.1	0.11	503	625	-9.6
Farm products (raw materials)	6	16,955	(y)	(y)	(y)	(y)	(y)	(y)
Automotive equipment, tires and tubes	75	19,425	84.6	9.1	0.34	289	809	-1.2
Electrical goods, total	55	44,536	92.8	9.7	0.12	298	2,830	-9.8
General line, apparatus, supplies	29	27,465	92.7	10.5	0.13	356	2,710	-12.0
Electrical appliances, specialties	26	17,071	93.1	8.4	0.11	230	3,049	-5.0
Hardware, plumbing, heating, total	51	23,560	90.9	9.0	0.15	309	1,472	+5.6
Hardware	14	7,572	88.0	8.9	0.11	684	769	+8.7
Plumbing, heating equipment, supplies	37	15,988	92.2	9.1	0.16	177	2,431	+4.3
Lumber, construction materials, total	67	56,093	95.4	7.2	0.10	155	5,402	+3.5
Lumber, millwork	48	46,280	95.7	6.5	0.06	126	7,531	-1.8
Other construction materials	19	9,813	94.0	11.0	0.34	233	2,283	+20.8
Machinery, equipment, supplies, total	195	52,336	93.1	18.8	0.22	228	1,118	+11.5
Commercial machines, equipment	54	12,597	86.3	29.6	0.13	116	1,804	+49.1
Construction machinery, equipment	7	6,490	92.2	6.8	0.03	159	5,062	+3.6
Farm-dairy machinery, equipment	5	1,120	93.6	12.1	0.23	75	2,780	-15.3
Industrial machinery, equipment, supplies	66	20,583	97.5	8.9	0.31	242	1,326	-5.9
Professional equipment, supplies	19	4,106	92.7	15.8	0.26	345	604	-2.6
Service establishment equipment, supplies	41	5,691	90.6	11.3	0.20	314	410	-18.3
Transportation (exc. automotive) equipment, supplies	3	1,749	97.8	4.1	0.13	134	4,267	-29.4
Metals, metal work (exc. scrap), total	24	18,599	95.8	7.0	0.10	273	2,826	+2.1
Iron, steel and products	20	12,899	95.8	7.0	0.06	233	2,746	-4.0
Nonferrous metals, metal work	4	5,700	95.9	7.1	0.18	454	3,012	+18.5
Waste materials, total	34	62,658	98.4	5.8	0.02	61	32,215	+20.9
Iron, steel scrap	13	37,812	99.6	5.2	0.01	44	71,956	+13.3
Other scrap, waste materials	21	24,846	96.6	6.7	0.03	73	17,176	+35.5
Other merchant wholesalers, total	123	183,222	95.6	8.0	0.03	534	2,825	-21.7
Automobiles, other motor vehicles	8	16,208	(y)	(y)	(y)	(y)	(y)	(y)
Amusement, sporting goods	13	3,744	88.5	12.0	0.17	301	835	-9.2
Books, periodicals, newspapers	10	(x)	91.1	9.1	0.04	2,148	224	+6.8
Coal, coke	28	131,043	99.3	7.7	0.01	288	17,167	-28.5
Farm supplies	3	(x)	98.7	5.7	(y)	1,415	930	+112.3
Jewelry	27	11,197	91.7	13.7	0.08	626	643	+5.5
Petroleum and products	5	4,151	(y)	(y)	(y)	(y)	(y)	(y)
Merchant wholesalers, miscellaneous products	29	8,441	90.2	10.5	0.28	291	924	+5.5
CLEVELAND, OHIO, total	1,646	1,297,655	90.8	9.5	0.07	361	2,412	-0.2
Groceries, confectionery, meats, total	123	85,123	71.5	7.5	0.08	295	1,944	+7.8
Groceries (general line)	18	39,499	64.0	9.5	0.06	762	1,842	+10.0
Confectionery	8	1,372	87.5	5.0	0.16	192	1,176	-18.2
Fish, sea foods	6	2,541	87.8	4.2	0.02	71	5,247	+33.3
Meats, meat products	40	17,175	77.2	5.2	0.10	69	5,007	+14.8
Other grocery, food specialties	51	24,536	77.5	6.8	0.12	345	1,379	+0.5
Farm products (edible), total	120	96,221	71.0	3.6	0.04	362	1,709	-5.2
Dairy, poultry products	47	37,448	64.6	5.7	0.06	746	760	+3.6
Fruits, vegetables (fresh)	13	58,773	75.1	2.6	0.03	127	5,129	-13.9

See footnotes at end of table.

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
CLEVELAND, OHIO--Continued								
Beer, wines, distilled spirits, total	9	5,224	56.4	18.0	...	71	5,911	+14.1
Beer, ale	4	3,055	33.4	3.8	...	53	9,519	-50.6
Wines, distilled spirits	5	2,169	88.9	25.4	...	78	4,934	+27.0
Drugs, chemicals, allied products, total	84	23,388	87.1	9.8	0.16	355	871	+7.2
Drugs (general line)	3	9,380	91.8	6.9	0.01	975	3,809	+15.6
Drugs, drug sundries (specialty lines)	27	3,696	67.7	10.6	0.04	334	394	+0.8
Industrial chemicals, explosives	14	(x)	98.5	11.6	0.05	228	1,449	+17.7
Paints, varnishes	40	(x)	84.1	12.3	0.50	372	458	-2.5
Tobacco and products (exc. leaf)	26	33,598	64.0	4.4	0.06	540	1,724	+1.6
Dry goods, apparel, total	101	32,311	92.8	10.9	0.17	424	781	+1.8
Clothing, furnishings, footwear	72	19,872	93.1	11.4	0.24	261	1,072	-1.9
Dry goods	29	12,439	92.5	10.1	0.06	846	548	+10.6
Furniture, home furnishings, total	52	20,636	94.2	9.2	0.09	385	1,147	+23.7
Furniture (household, office)	17	3,419	86.3	11.0	0.18	193	988	+17.6
Home furnishings, floor coverings	35	17,217	95.7	8.9	0.07	492	1,182	+25.5
Paper and its products, total	38	32,426	95.6	7.3	0.08	724	1,303	-6.6
Wrapping paper, twine	5	2,154	86.6	8.9	0.30	466	801	-6.7
Fine paper	4	6,700	98.3	10.2	(y)	1,213	1,416	-6.1
Stationery, office supplies	10	2,574	97.6	9.0	0.09	454	826	-1.9
Paper products, n.e.c.	19	20,998	95.1	6.2	0.08	809	1,452	-7.7
Farm products (raw materials)	9	(x)	(y)	(y)	(y)	(y)	(y)	(y)
Automotive equipment, tires and tubes	154	58,212	87.4	10.8	0.16	702	564	+1.3
Electrical goods, total	81	79,307	92.5	9.6	0.09	581	1,912	-6.7
General line, apparatus, supplies	42	42,865	96.4	10.5	0.08	621	1,970	-2.9
Electrical appliances, specialties	39	36,442	87.9	8.5	0.12	540	1,844	-12.3
Hardware, plumbing, heating, total	81	74,425	97.3	9.0	0.11	428	2,629	+11.1
Hardware	21	49,578	98.9	8.2	0.07	1,098	3,154	+17.7
Plumbing, heating equipment, supplies	60	24,847	94.1	10.8	0.19	237	1,935	+1.9
Lumber, construction materials, total	87	42,425	93.6	11.4	0.23	184	2,622	+28.5
Lumber, millwork	28	22,807	98.0	12.2	0.20	177	4,590	+41.3
Other construction materials	59	19,618	88.4	9.8	0.27	187	1,503	+7.6
Machinery, equipment, supplies, total	339	113,486	94.4	11.2	0.14	288	1,402	+10.2
Commercial machines, equipment	72	12,581	88.1	13.8	0.43	144	1,358	+32.7
Construction machinery, equipment	13	8,990	88.8	8.9	0.07	110	4,860	-2.8
Farm-dairy machinery, equipment	3	295	98.2	5.3	...	202	696	-50.0
Industrial machinery, equipment, supplies	154	73,440	96.7	10.9	0.11	326	1,926	+10.4
Professional equipment, supplies	35	8,156	92.9	11.5	0.12	367	684	+8.5
Service establishment equipment, supplies	56	9,318	89.6	12.7	0.18	382	487	-6.0
Transportation (exc. automotive) equipment, supplies	6	706	85.9	2.0	(y)	44	3,143	+10.0
Metals, metal work (exc. scrap), total	60	(x)	99.3	6.2	0.11	352	3,270	+15.6
Iron, steel and products	54	(x)	99.3	6.2	0.10	348	3,243	+15.6
Nonferrous metals, metal work	6	6,854	99.1	7.0	0.11	388	3,500	+15.3
Waste materials, total	79	134,828	99.7	8.0	0.02	67	32,063	+43.5
Iron, steel scrap	39	116,585	99.1	8.2	0.01	50	72,642	+48.8
Other scrap, waste materials	40	18,243	98.6	6.3	0.12	85	6,750	+9.7
Other merchant wholesalers, total	203	388,555	95.2	11.6	0.02	210	11,302	-17.0
Automobiles, other motor vehicles	15	17,159	21.5	9.1	0.43	112	2,627	-19.5
Amusement, sporting goods	34	6,399	81.2	12.3	0.21	269	717	+21.8
Books, periodicals, newspapers	5	4,960	99.2	4.9	0.02	544	1,808	-4.0
Coal, coke	44	269,269	99.5	10.4	0.02	134	49,684	-1.4
Farm supplies	5	545	(y)	(y)	(y)	(y)	(y)	(y)
Jewelry	31	9,543	91.6	25.4	0.26	330	1,124	+27.0
Petroleum and products	20	5,207	95.4	4.9	0.48	235	1,158	-19.5
Merchant wholesalers, miscellaneous products	49	75,473	97.9	15.3	0.01	150	15,150	-45.2

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
COLUMBUS, OHIO, total	419	425,711	86.6	7.8	0.09	467	1,792	-0.2
Groceries, confectionery, meats, total	32	29,400	73.2	7.6	0.08	421	1,643	+16.0
Groceries (general line)	4	17,143	70.6	4.8	0.05	1,499	2,019	+3.0
Confectionery	4	573	50.1	9.0	0.02	152	470	-3.7
Meats, meat products	6	3,271	71.0	5.8	0.19	83	4,642	-24.6
Grocery, food specialties, n.e.c.	18	8,413	81.0	13.1	0.11	350	1,134	+39.9
Farm products (edible), total	39	29,144	79.1	4.5	0.02	1,233	535	+10.3
Dairy, poultry products	12	12,407	69.2	7.6	(y)	3,764	219	+19.7
Fruits, vegetables (fresh)	27	16,737	86.2	2.7	0.03	179	3,313	-4.2
Beer, wines, distilled spirits	3	795	07.4	16.0	...	100	500	+60.0
Drugs, chemicals, allied products, total	18	(x)	88.8	12.9	0.05	478	1,592	+11.6
Drugs (general line)	3	8,789	93.6	11.7	0.04	954	2,875	+14.1
Drugs, drug sundries (specialty lines)	7	(x)	73.5	14.5	0.02	522	794	+13.0
Industrial chemicals, paints	8	1,213	84.1	12.1	0.25	249	439	-19.7
Tobacco and products (exc. leaf)	12	13,759	35.7	7.6	0.15	218	2,139	+3.2
Dry goods, apparel, total	6	6,229	83.0	11.9	0.14	737	1,169	+9.0
Clothing, furnishings, footwear	3	(x)	45.1	13.2	0.23	240	1,139	+13.7
Dry goods	3	(x)	98.6	11.7	0.12	1,233	1,175	+8.1
Furniture, home furnishings, total	11	11,075	98.1	7.5	0.06	883	1,476	+11.2
Furniture (household, office)	4	668	(v)	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	7	10,407	98.7	7.5	0.05	1,006	1,459	+10.5
Paper and its products	12	12,804	97.3	2.8	0.06	975	1,168	+6.8
Farm products (raw materials)	3	25,332	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	40	13,264	81.6	8.8	0.23	307	1,008	-5.8
Electrical goods, total	35	31,780	94.4	8.6	0.08	428	2,076	-6.8
General line, apparatus, supplies	16	16,402	93.8	9.2	0.11	536	1,892	-3.1
Electrical appliances, specialties	19	15,378	95.0	8.1	0.05	338	2,317	-11.1
Hardware, plumbing, heating, total	22	(x)	96.3	6.6	0.15	488	1,663	+10.1
Hardware	7	9,731	98.4	5.4	0.09	1,048	1,503	-1.2
Plumbing, heating equipment, supplies	15	(x)	91.5	9.9	0.30	152	2,324	+27.7
Lumber, construction materials, total	22	12,883	96.8	6.8	0.11	254	2,563	+14.0
Lumber, millwork	10	6,206	97.3	6.5	0.12	155	4,205	-1.3
Other construction materials	12	6,677	96.3	7.2	0.10	354	1,844	+32.2
Machinery, equipment, supplies, total	82	31,422	88.0	8.9	0.17	300	1,407	+6.3
Commercial machines, equipment	18	4,134	73.6	12.4	0.20	219	998	-0.4
Construction machinery, equipment	11	10,403	99.5	7.6	0.04	180	6,296	+20.6
Farm-dairy machinery, equipment	3	(x)	64.4	5.6	0.01	396	2,834	-15.9
Industrial machinery, equipment, supplies	19	7,363	88.8	9.9	0.41	335	1,144	+17.1
Service establishment equipment, supplies	17	3,162	84.6	9.5	0.38	417	410	-14.3
Other machinery, equipment, supplies, n.e.c.	14	(x)	98.2	12.0	0.14	268	838	+5.5
Metals, metal work (exc. scrap)	9	12,453	95.4	7.1	0.23	531	2,517	-1.7
Waste materials, total	19	14,585	93.8	7.0	0.13	27	31,067	+10.6
Iron, steel scrap	6	11,059	99.0	7.5	0.12	42	43,448	+23.6
Other scrap, waste materials	13	3,526	76.9	4.7	0.18	18	13,733	-11.5
Other merchant wholesalers, total	54	153,512	91.4	8.4	0.04	332	5,890	-14.2
Automobiles, other motor vehicles	10	12,732	48.5	4.7	0.06	684	1,221	-7.4
Amusement, sporting goods	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Coal, coke	11	71,423	99.9	9.2	0.03	329	2,044	-16.0
Farm supplies	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Jewelry	10	1,229	84.4	16.1	0.68	223	492	+17.8
Merchant wholesalers, n.e.c.	15	5,658	78.0	7.1	0.04	182	1,818	+1.4

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
DALLAS, TEX., total	811	678,760	84.2	9.3	0.22	466	1,324	+8.4
Groceries, confectionery, meats, total	51	47,626	73.8	5.3	0.20	309	2,534	+5.4
Groceries (general line)	9	(x)	89.5	4.8	0.15	896	2,860	+4.7
Confectionery	7	(x)	32.7	6.8	0.10	201	1,339	-34.1
Meats, meat products	14	6,266	43.8	5.0	0.25	49	3,904	-9.5
Grocery, food specialties, n.e.c.	21	8,832	74.2	6.4	0.36	231	2,010	+21.1
Farm products (edible), total	38	38,668	80.3	5.4	0.11	882	1,116	+19.0
Dairy, poultry products	20	(x)	80.0	7.3	0.12	954	744	+27.8
Fruits, vegetables (fresh)	18	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Beer, wines, distilled spirits, total	15	32,023	72.5	6.3	0.08	280	5,829	+21.8
Beer, ale	8	9,638	26.4	10.3	0.24	220	1,447	+10.9
Wines, distilled spirits	7	22,385	92.8	5.8	0.06	361	9,390	+24.1
Drugs, chemicals, allied products, total	38	19,946	90.5	7.8	0.27	233	2,426	+10.2
Drugs	10	10,330	86.1	9.1	0.07	417	2,638	+10.3
Industrial chemicals, explosives	11	2,380	90.9	6.7	0.16	71	2,755	+19.6
Paints, varnishes	17	7,236	96.8	6.4	0.55	220	2,136	+7.6
Tobacco and products (exc. leaf)	11	13,771	44.8	8.7	0.05	811	762	-0.6
Dry goods, apparel	49	36,009	99.2	11.1	0.12	524	1,732	-5.5
Furniture, home furnishings, total	27	25,815	91.2	9.0	0.26	964	1,087	+12.8
Furniture (household, office)	10	33,868	93.4	11.2	0.76	858	525	+9.6
Home furnishings, floor coverings	17	21,947	90.8	8.7	0.18	1,012	1,309	+13.3
Paper and its products, total	27	13,294	96.2	11.3	0.18	899	666	+13.5
Fine paper	4	4,496	96.4	12.8	0.28	815	1,329	+18.5
Stationery, office supplies	15	3,389	93.9	9.7	0.10	1,155	270	+5.8
Paper products, n.e.c.	8	5,409	97.6	10.9	0.12	570	1,238	+12.9
Farm products (raw materials)	32	170,764	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	79	31,530	87.1	10.0	0.39	459	758	-11.8
Electrical goods, total	43	38,513	92.9	9.6	0.19	405	2,331	+6.6
General line, apparatus, supplies	28	26,926	94.2	10.2	0.18	408	2,330	+9.3
Electrical appliances, specialties	15	11,587	89.7	8.0	0.21	396	2,331	-1.5
Hardware, plumbing, heating, total	52	31,990	93.0	7.9	0.29	421	1,358	+6.6
Hardware	18	14,740	94.5	7.2	0.09	926	965	+7.5
Plumbing, heating equipment, supplies	34	17,250	91.8	8.5	0.51	168	2,436	+5.7
Lumber, construction materials, total	21	20,048	83.8	10.0	0.26	688	1,232	+8.1
Lumber, millwork	13	14,088	87.5	8.9	0.23	284	3,256	+1.8
Other construction materials	8	5,960	74.5	12.7	0.33	1,426	491	+20.4
Machinery, equipment, supplies, total	198	74,818	82.1	12.9	0.38	343	1,047	+18.6
Commercial machines, equipment	37	10,203	73.9	13.0	0.80	207	1,253	-19.1
Construction machinery, equipment	13	19,355	64.7	11.0	0.39	272	3,687	+15.4
Farm-dairy machinery, equipment	5	2,404	80.0	8.0	0.21	483	796	-16.3
Industrial machinery, equipment, supplies	65	22,974	95.8	12.6	0.22	323	1,252	+37.6
Professional equipment, supplies	27	6,918	95.9	16.2	0.12	287	912	+27.8
Service establishment equipment, supplies	42	10,432	87.2	13.8	0.58	549	446	+35.2
Transportation (exc. automotive) equipment, supplies	9	2,532	70.3	18.5	0.59	216	1,010	+34.0
Metals, metal work (exc. scrap), total	14	8,799	92.5	10.3	0.22	582	1,143	+8.2
Iron, steel and products	11	5,591	92.8	10.9	0.18	701	797	-2.6
Nonferrous metals, metal work	3	3,208	91.9	9.4	0.27	223	4,398	+34.6
Waste materials, total	12	8,925	85.8	7.4	0.01	30	23,188	+97.1
Iron, steel scrap	6	4,052	77.0	3.8	0.02	41	11,305	+33.3
Other scrap, waste materials	6	4,873	90.3	9.0	0.01	21	42,181	+97.9
Other merchant wholesalers, total	104	66,221	86.8	9.9	0.21	548	1,015	+6.9
Automobiles, other motor vehicles	8	7,926	(v)	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	23	7,802	79.2	12.7	0.35	458	710	+12.0
Books, periodicals, newspapers	7	(x)	99.6	13.1	0.06	359	732	+35.7
Coal, coke	4	1,744	98.3	11.4	0.66	59	7,294	-26.9
Jewelry	18	6,307	95.4	14.4	0.32	1,076	351	+14.0
Petroleum and products	4	(x)	98.9	13.8	0.08	437	1,011	+7.8
Merchant wholesalers, n.e.c.	40	38,808	94.6	7.6	0.12	499	1,979	+7.4

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
DENVER, COLO., total	741	497,924	86.5	8.6	0.19	417	1,561	+5.1
Groceries, confectionery, meats, total	63	60,898	86.6	5.2	0.07	436	1,769	+24.2
Groceries (general line)	10	(x)	89.6	3.7	0.06	381	4,758	+4.8
Confectionery	3	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Fish, sea foods	5	1,470	73.5	5.4	...	173	2,027	+7.3
Meats, meat products	20	17,931	79.4	2.6	0.05	67	6,042	+4.1
Other grocery, food specialties	25	14,930	92.2	9.3	0.10	761	856	+56.9
Farm products (edible), total	70	35,058	74.1	4.5	0.28	160	2,452	-17.4
Dairy, poultry products	18	15,288	80.0	4.7	0.46	199	3,377	-22.6
Fruits, vegetables (fresh)	52	19,770	69.7	4.3	0.14	147	2,054	-11.2
Beer, wines, distilled spirits, total	22	31,314	90.2	8.7	0.07	758	1,693	+23.5
Beer, ale	12	8,145	65.3	7.9	0.05	380	1,168	+1.3
Wines, distilled spirits	10	23,169	98.9	8.9	0.08	1,212	1,890	+29.9
Drugs, chemicals, allied products, total	20	15,099	95.9	7.4	0.23	316	2,682	+29.9
Drugs	8	12,844	96.5	7.0	0.21	537	3,847	+34.5
Industrial chemicals, paints	12	2,255	92.6	10.1	0.33	195	937	+11.2
Tobacco and products (exc. leaf)	9	(x)	75.2	6.0	0.08	1,784	826	-8.0
Furniture, home furnishings	23	11,913	(v)	(v)	(v)	(v)	(v)	(v)
Paper and its products	10	10,208	97.7	8.6	0.23	1,066	1,306	+1.9
Automotive equipment, tires and tubes	81	34,282	88.3	9.9	0.27	355	1,229	-5.3
Electrical goods, total	35	31,004	93.5	9.2	0.18	343	2,620	+19.8
General line, apparatus, supplies	15	12,323	96.9	13.3	0.25	340	2,663	+54.0
Electrical appliances, specialties	20	18,681	91.4	6.4	0.13	345	2,590	-9.2
Hardware, plumbing, heating, total	40	(x)	95.3	10.4	0.35	375	1,449	+14.6
Hardware	11	8,550	93.3	9.5	0.10	816	889	+13.8
Plumbing, heating equipment, supplies	29	(x)	96.5	11.0	0.50	195	2,404	+15.0
Lumber, construction materials, total	36	38,172	98.4	7.0	0.13	223	5,676	+15.5
Lumber, millwork	19	(x)	98.9	6.9	0.12	257	7,494	+14.9
Other construction materials	17	(x)	94.8	8.1	0.20	175	1,886	+20.1
Machinery, equipment, supplies, total	155	60,695	90.2	13.2	0.30	401	1,036	+19.1
Construction machinery, equipment	9	14,857	88.9	19.0	0.21	280	4,931	+36.8
Farm-dairy machinery, equipment	12	6,700	97.9	5.0	0.06	121	5,113	+1.4
Industrial machinery, equipment, supplies	45	21,467	93.4	11.2	0.20	429	1,225	+28.2
Professional equipment, supplies	18	4,686	92.8	15.4	0.24	375	741	+23.1
Other machinery, equipment, supplies, n.e.c.	71	12,985	81.0	14.6	0.81	468	379	-8.5
Waste materials, total	13	3,739	87.2	5.1	0.04	41	7,411	-30.2
Iron, steel scrap	7	724	(v)	(v)	(v)	(v)	(v)	(v)
Other scrap, waste materials	6	3,015	88.9	4.5	0.02	34	15,722	-19.7
Other merchant wholesalers, total	164	125,998	(v)	(v)	(v)	(v)	(v)	(v)
Automobiles, other motor vehicles	10	12,180	41.7	16.4	0.73	371	2,626	+13.1
Amusement, sporting goods	26	7,159	91.3	10.3	0.28	476	636	+15.1
Books, periodicals, newspapers	6	(x)	94.3	10.1	0.03	272	840	-18.8
Coal, coke	4	1,930	100.0	7.6	(v)	32	18,537	-26.3
Farm supplies	12	(x)	88.2	6.2	0.06	184	2,439	+29.8
Jewelry	18	2,599	83.8	13.7	0.55	354	342	+3.1
Merchant wholesalers, n.e.c.	88	94,356	(v)	(v)	(v)	(v)	(v)	(v)
DETROIT, MICH., total	2,037	1,367,742	79.9	7.9	0.13	254	2,351	+3.3
Groceries, confectionery, meats, total	229	192,756	68.3	4.8	0.06	143	4,195	+13.4
Groceries (general line)	29	70,453	63.6	5.0	0.02	356	4,419	+11.8
Confectionery	12	3,800	65.6	4.8	0.09	120	2,398	-18.0
Fish, sea foods	22	12,055	80.2	4.8	0.14	96	5,710	+11.5
Meats, meat products	92	72,675	72.3	4.0	0.06	58	8,281	+21.2
Other grocery, food specialties	74	33,773	65.6	5.8	0.09	168	2,110	+11.4
Farm products (edible), total	153	163,537	63.8	5.4	0.07	348	2,176	+3.9
Dairy, poultry products	85	98,974	60.9	7.5	0.07	579	1,404	+7.5
Fruits, vegetables (fresh)	68	64,653	68.5	2.2	0.07	59	11,633	-11.6
DETROIT, MICH.--Continued								
Beer, wines, distilled spirits, total	14	9,794	15.2	11.0	0.21	115	1,300	-6.3
Beer, ale	10	8,472	7.8	7.1	0.41	127	666	+19.4
Wines, distilled spirits	4	1,322	59.5	13.8	0.06	82	4,258	-13.5
Drugs, chemicals, allied products, total	87	42,763	77.6	9.1	0.10	325	1,399	+8.8
Drugs	40	24,675	72.8	8.1	0.03	402	1,455	+3.2
Industrial chemicals, explosives	14	10,583	89.0	9.7	0.13	357	2,020	+9.4
Paints, varnishes	33	7,505	76.8	11.2	0.27	229	845	+24.5
Tobacco and products (exc. leaf)	44	70,371	59.5	3.5	0.06	162	6,408	+23.7
Dry goods, apparel, total	78	330,083	89.5	8.0	0.12	238	1,770	+1.1
Clothing furnishings, footwear	55	14,374	85.8	10.4	0.19	181	1,315	+1.6
Dry goods	23	18,709	92.5	6.4	0.06	390	2,334	+0.5
Furniture, home furnishings, total	52	19,257	85.6	9.3	0.18	416	766	-2.7
Furniture (household, office)	14	5,534	(v)	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	38	13,723	90.9	9.4	0.17	450	776	+5.0
Paper and its products, total	58	42,982	90.0	8.7	0.09	529	1,478	+0.6
Wrapping paper, twine	6	3,667	92.4	7.4	0.10	449	1,808	-16.9
Fine paper	6	14,682	98.3	9.6	0.12	940	2,528	+4.1
Stationery, office supplies	12	1,156	97.4	12.4	0.04	186	483	+34.8
Paper products, n.e.c.	34	23,477	84.1	8.3	0.07	540	1,206	+0.1
Farm products (raw materials)	11	13,763	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	200	70,992	78.1	11.2	0.34	189	1,740	+5.7
Electrical goods, total	102	107,350	86.3	10.6	0.14	315	3,362	+5.7
General line, apparatus, supplies	56	61,689	89.4	11.1	0.17	378	2,903	+2.6
Electrical appliances, specialties	46	45,661	82.1	10.0	0.11	233	4,325	+10.8
Hardware, plumbing, heating, total	118	80,438	91.0	9.2	0.18	296	2,324	-3.7
Hardware	33	34,203	93.2	8.9	0.06	561	1,942	-17.9
Plumbing, heating equipment, supplies	85	46,235	89.3	9.4	0.27	192	2,759	+12.9
Lumber, construction materials, total	111	82,306	94.0	8.7	0.24	172	4,219	-6.2
Lumber, millwork	61	52,418	94.7	9.3	0.20	116	7,393	-9.6
Other construction materials	50	29,888	92.9	7.6	0.30	240	2,354	+1.8
Machinery, equipment, supplies, total	401	127,752	84.4	10.2	0.21	248	1,256	-2.8
Commercial machines, equipment	82	15,244	77.6	11.7	0.42	129	1,153	+9.2
Construction machinery, equipment	15	14,393	86.0	9.2	0.15	407	2,123	+1.1
Industrial machinery, equipment, supplies	192	68,761	91.2	9.4	0.19	231	1,618	-7.4
Professional equipment, supplies	46	10,289	92.7	13.7	0.09	399	668	+7.0
Service establishment equipment, supplies	55	11,017	83.0	12.3	0.36	352	515	-0.4
Other machinery, equipment, supplies, n.e.c.	11	8,048	27.6	10.7	0.14	130	1,829	-21.9
Metals, metal work (exc. scrap), total	64	81,460	98.2	6.5	0.14	390	3,396	+31.0
Iron, steel and products	57	74,070	98.2	6.2	0.15	366	3,745	+33.3
Nonferrous metals, metal work	7	7,390	97.7	8.4	0.10	540	1,910	+17.2
Waste materials, total	93	108,559	98.6	5.7	0.04	30	48,395	+2.8
Iron, steel scrap	49	79,381	100.0	4.9	0.03	24	87,089	-9.4
Other scrap, waste materials	44	29,178	94.9	7.9	0.05	39	20,591	+34.2
Other merchant wholesalers, total	222	120,579	66.3	10.0	0.12	281	1,430	-4.6
Automobiles, other motor vehicles	23	34,122	(v)	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	36	7,596	75.0	13.2	0.23	185	857	+14.3
Books, periodicals, newspapers	17	7,544	88.7	9.4	0.07	319	1,307	+8.9
Coal, coke	29	39,229	93.0	11.1	(y)	68	19,063	-15.4
Farm supplies	9	8,250	88.0	5.0	0.13	2,636	343	+24.6
Jewelry	41	7,827	83.6	14.8	0.34	184	915	+10.7
Petroleum and products	10	5,258	94.1	5.2	0.07	238	2,718	-3.3
Merchant wholesalers, miscellaneous products	57	10,753	68.9	9.5	0.37	107	1,331	+2.5

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
HOUSTON, TEX., total	741	645,693	83.2	9.9	0.18	362	2,355	-21.5
Groceries, confectionery, meats, total	51	109,826	57.6	6.8	0.10	355	4,142	+13.0
Groceries (general line)	13	86,121	46.4	7.1	0.14	861	4,879	+11.3
Confectionery	6	(x)	44.0	9.7	0.08	174	976	+31.2
Fish, sea foods	a	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Meats, meat products	10	7,810	66.5	3.7	0.52	122	4,668	-17.5
Other grocery, food specialties	18	12,317	62.6	7.4	0.05	196	2,454	+40.8
Farm products (edible), total	47	37,607	63.4	6.5	0.20	943	693	+24.2
Dairy, poultry products	19	23,834	61.3	7.8	0.10	2,373	443	+31.8
Fruits, vegetables (fresh)	28	13,773	66.8	4.6	0.36	58	6,967	+8.0
Beer, wines, distilled spirits, total	16	43,583	86.2	9.2	0.19	423	5,821	+39.0
Beer, ale	6	5,172	17.9	4.8	0.05	96	1,657	-4.3
Wines, distilled spirits	10	38,411	94.1	9.3	0.19	587	6,160	+39.9
Drugs, chemicals, allied products, total	23	19,130	92.3	8.8	0.11	412	2,145	+9.8
Drugs	9	12,084	89.3	9.3	0.13	402	3,350	+11.6
Industrial chemicals, explosives	8	4,721	97.4	6.0	0.01	147	3,798	+0.7
Paints, varnishes	6	2,325	97.4	11.0	0.17	894	585	+60.0
Tobacco and products (exc. leaf)	7	(x)	43.0	8.8	0.08	522	1,728	+26.9
Dry goods, apparel, total	17	8,968	88.5	9.0	0.25	428	1,298	+11.8
Clothing, furnishings, footwear	10	3,495	94.9	8.6	0.36	379	947	+16.6
Dry goods	7	5,473	84.5	9.4	0.17	516	1,761	+9.0
Furniture, home furnishings, total	17	7,690	94.7	10.7	0.17	498	1,154	+28.4
Furniture (household, office)	5	2,416	95.0	10.2	0.18	962	535	+4.9
Home furnishings, floor coverings	12	5,274	94.5	10.8	0.17	299	2,005	+44.5
Paper and its products	17	11,277	97.3	8.2	0.18	488	1,350	-2.4
Automotive equipment, tires and tubes	83	27,168	83.8	12.8	0.29	274	1,191	+24.4
Electrical goods, total	53	(x)	88.5	10.2	0.15	325	2,926	+31.9
General line, apparatus, supplies	29	27,923	95.6	11.0	0.13	306	3,449	+35.1
Electrical appliances, specialties	24	(x)	79.5	8.9	0.17	347	2,397	+25.8
Hardware, plumbing, heating, total	52	72,021	92.8	9.4	0.11	589	2,316	+21.2
Hardware	20	42,929	92.7	8.6	0.10	1,060	1,975	+11.8
Plumbing, heating equipment, supplies	32	29,692	93.0	10.9	0.13	270	3,223	+36.4
Lumber, construction materials, total	31	25,355	92.1	6.2	0.13	112	7,498	-5.8
Lumber, millwork	21	21,246	94.1	6.0	0.06	120	8,020	-11.1
Other construction materials	10	4,109	(v)	(v)	(v)	(v)	(v)	(v)
Machinery, equipment, supplies, total	233	144,171	95.4	13.1	0.21	274	2,552	+21.2
Commercial machines, equipment	42	7,646	69.9	15.2	0.36	100	1,546	+21.0
Construction machinery, equipment	11	13,181	94.8	14.9	0.19	292	3,895	+29.2
Industrial machinery, equipment, supplies	119	104,484	97.8	12.9	0.18	244	3,995	+24.1
Professional equipment, supplies	20	(x)	97.4	11.6	0.21	389	1,175	+6.2
Service establishment equipment, supplies	32	6,319	83.5	16.3	0.58	518	384	+8.5
Other machinery, equipment, supplies, n.e.c.	9	(x)	89.8	8.0	0.55	134	2,607	-18.9
Metals, metal work (exc. scrap)	16	22,146	93.4	9.4	0.17	281	5,532	+43.1
Waste materials, total	13	18,840	96.6	6.0	0.07	61	36,063	+1.8
Iron, steel scrap	9	17,023	96.3	5.8	0.08	48	47,670	+2.3
Other scrap, waste materials	4	1,817	100.0	7.3	0.03	150	9,753	-0.8
Other merchant wholesalers, total	65	32,014	85.3	12.8	0.27	226	1,748	+18.7
Automobiles, other motor vehicles	6	3,308	64.9	7.5	0.22	115	3,515	+20.6
Amusement, sporting goods	11	2,797	91.8	8.2	0.24	356	759	+3.9
Books, periodicals, newspapers	3	1,663	99.3	8.7	0.47	576	1,412	+5.2
Farm supplies	3	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Jewelry	12	4,297	93.4	19.7	0.27	203	1,772	+3.4
Petroleum and products	8	(x)	84.1	12.9	0.41	91	4,324	+87.1
Merchant wholesalers, n.e.c.	22	14,681	90.6	12.7	0.10	250	1,675	+29.9
INDIANAPOLIS, IND., total	555	487,004	84.0	8.3	0.14	422	1,722	+4.7
Groceries, confectionery, meats, total	50	30,893	66.0	4.5	0.06	173	2,265	+10.4
Groceries (general line)	7	(x)	70.7	3.2	0.04	510	2,302	-0.4
Confectionery	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Meats, meat products	12	2,796	46.7	4.6	0.04	45	2,453	+6.7
Grocery, food specialties, n.e.c.	24	13,205	65.9	5.8	0.07	150	2,218	+16.0
INDIANAPOLIS, IND.--Continued								
Farm products (edible), total	36	28,021	80.4	3.2	0.09	230	3,208	-6.2
Dairy, poultry products	13	11,260	77.2	5.1	0.10	461	1,860	-10.6
Fruits, vegetables (fresh)	23	16,761	82.7	1.7	0.09	86	7,729	+3.8
Beer, wines, distilled spirits	9	24,080	88.4	6.7	0.04	1,156	2,044	+17.2
Drugs, chemicals, allied products, total	20	18,143	93.1	9.7	0.10	623	1,786	+6.0
Drugs (general line)	3	12,953	96.9	10.1	0.07	1,630	2,568	+6.9
Drugs, drug sundries (specialty lines)	7	1,208	76.8	7.5	0.43	314	678	-41.8
Industrial chemicals, explosives	4	2,683	96.4	8.5	0.04	632	1,319	+22.7
Paints, varnishes	6	1,299	62.1	9.3	0.52	261	603	+36.4
Tobacco and products (exc. leaf)	10	(x)	73.0	7.4	0.05	851	1,540	+2.1
Dry goods, apparel, total	12	8,720	92.0	8.2	0.03	817	1,057	-11.0
Clothing, furnishings, footwear	7	1,340	89.5	7.5	0.07	131	1,676	-9.7
Dry goods	5	7,380	92.4	8.4	0.02	1,675	997	-11.0
Furniture, home furnishings, total	26	11,284	93.4	7.8	0.18	585	816	-11.0
Furniture (household, office)	13	4,733	88.9	4.9	0.32	837	427	-32.0
Home furnishings, floor coverings	13	6,551	96.6	9.3	0.12	383	1,496	+6.8
Paper and its products	24	22,178	96.5	6.5	0.14	979	1,133	-5.7
Farm products (raw materials)	4	72,003	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	55	19,349	87.9	10.2	0.21	305	1,198	-8.5
Electrical goods, total	29	44,718	85.1	10.2	0.13	605	2,647	-1.8
General line, apparatus, supplies	12	18,895	91.2	12.0	0.11	877	2,415	+5.4
Electrical appliances, specialties	17	25,823	75.4	8.5	0.15	437	2,932	-10.1
Hardware, plumbing, heating, total	32	27,648	90.1	9.7	0.20	560	1,138	+21.6
Hardware	11	15,514	(v)	(v)	(v)	(v)	(v)	(v)
Plumbing, heating equipment, supplies	21	12,134	89.4	10.2	0.20	404	1,456	+16.9
Lumber, construction materials, total	34	34,618	96.8	7.4	0.14	218	4,205	+1.5
Lumber, millwork	21	(x)	97.6	7.4	0.12	194	5,530	+1.4
Other construction materials	13	(x)	95.0	7.5	0.17	252	2,718	+1.7
Machinery, equipment, supplies, total	123	65,742	81.8	10.9	0.19	448	1,068	+12.4
Commercial machines, equipment	23	4,650	81.0	13.7	0.29	180	1,386	+24.0
Construction machinery, equipment	5	6,970	97.2	10.8	0.31	368	4,207	+33.4
Farm-dairy machinery, equipment	9	17,144	(v)	(v)	(v)	(v)	(v)	(v)
Industrial machinery, equipment, supplies	48	26,274	90.5	10.2	0.17	539	1,205	-7.9
Service establishment equipment, supplies	23	4,858	91.2	12.4	0.18	610	419	+30.3
Other machinery, equipment, supplies, n.e.c.	15	2,846	94.9	14.8	0.08	437	423	+28.6
Metals, metal work (exc. scrap)	8	(x)	98.7	8.2	0.04	311	3,664	+4.7
Waste materials, total	24	16,470	97.7	5.8	0.15	23	30,677	+11.5
Iron, steel scrap	11	8,534	97.5	8.1	0.35	24	30,638	+57.0
Other scrap, waste materials	13	7,936	97.9	4.1	0.01	23	30,704	-33.5
Other merchant wholesalers	59	44,282	74.0	10.8	0.13	281	1,876	+8.0
KANSAS CITY, MO., total	1,028	1,119,245	86.2	7.7	0.13	477	1,433	+3.4
Groceries, confectionery, meats, total	68	57,440	81.1	9.1	0.04	223	2,659	-5.6
Groceries (general line)	7	22,009	(v)	(v)	(v)	(v)	(v)	(v)
Confectionery	6	1,374	61.4	6.3	0.04	191	734	+20.9
Meats, meat products	20	10,846	64.9	11.1	0.06	180	2,125	+13.1
Grocery, food specialties, n.e.c.	35	23,151	82.9	10.6	0.05	238	2,501	-16.9
Farm products (edible), total	81	81,248	85.6	3.0	0.05	417	2,067	+6.8
Dairy, poultry products	25	21,592	80.5	4.1	0.08	1,313	708	+11.0
Fruits, vegetables (fresh)	56	59,656	87.8	2.6	0.04	101	8,290	+4.5
Beer, wines, distilled spirits, total	39	37,341	77.7	8.3	0.16	489	1,675	+10.3
Beer, ale	19	8,257	39.9	4.6	0.25	167	1,118	+7.0
Wines, distilled spirits	20	29,084	88.1	8.7	0.15	793	1,786	+10.5
Drugs, chemicals, allied products, total	41	22,877	90.4	8.3	0.13	539	1,077	+14.2
Drugs	18	13,536	86.4	8.4	0.06	565	1,371	+12.8
Industrial chemicals, explosives	14	7,495	96.9	7.1	0.13	686	925	+1.9
Paints, varnishes	9	1,846	93.4	13.3	0.69	316	607	+65.2

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
KANSAS CITY, MO.--Continued								
Tobacco and products (exc. leaf)	11	24,529	69.5	8.3	0.06	4,026	426	+21.0
Dry goods, apparel	45	25,885	96.0	8.5	0.08	754	810	...
Furniture, home furnishings, total	40	23,467	95.7	7.3	0.09	600	1,017	+17.2
Furniture (household, office)	17	4,747	88.6	11.6	0.15	389	781	+23.8
Home furnishings, floor coverings	23	18,720	97.5	6.3	0.08	730	1,095	+14.6
Paper and its products, total	31	23,546	97.8	7.0	0.10	657	1,236	+3.1
Wrapping paper, twine	6	2,079	91.9	8.3	0.16	386	825	+25.7
Fine paper	4	6,754	99.4	7.7	0.21	1,671	1,005	-0.6
Wallpaper	3	388	92.3	15.6	0.59	486	246	+4.3
Paper products, n.e.c.	18	14,325	98.0	6.2	0.02	530	1,732	+2.3
Farm products (raw materials)	72	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	80	25,828	78.4	8.7	0.19	354	857	-3.4
Electrical goods, total	49	51,637	86.9	10.5	0.22	431	2,424	-0.3
General line, apparatus, supplies	25	(x)	93.6	11.9	0.22	513	2,615	-2.8
Electrical appliances, specialties	24	(x)	78.2	8.0	0.21	350	2,144	+5.5
Hardware, plumbing, heating, total	55	(x)	92.9	7.9	0.24	700	1,225	-2.3
Hardware	16	(x)	96.4	7.1	0.14	1,639	1,073	-15.4
Plumbing, heating equipment, supplies	39	21,624	89.2	8.8	0.36	361	1,475	+15.3
Lumber, construction materials, total	42	35,179	85.7	8.0	0.20	260	2,673	+17.9
Lumber, millwork	20	(x)	95.4	7.4	0.06	274	3,890	+21.4
Other construction materials	22	(x)	60.6	10.6	0.78	244	1,144	+12.1
Machinery, equipment, supplies, total	194	73,438	77.9	10.8	0.21	378	843	+0.1
Construction machinery, equipment	13	14,131	84.4	11.9	0.10	242	3,515	+0.6
Farm-dairy machinery, equipment	16	16,786	46.9	7.0	0.10	262	2,161	-8.1
Industrial machinery, equipment, supplies	52	17,785	89.5	8.2	0.19	328	1,045	-8.8
Professional equipment, supplies	36	7,959	95.0	12.4	0.10	261	860	+12.5
Service establishment equipment, supplies	40	8,141	86.7	13.2	0.20	826	242	+2.3
Other machinery, equipment, supplies, n.e.c.	37	8,636	80.5	14.9	0.71	204	991	+4.2
Metals, metal work (exc. scrap), total	12	13,798	89.5	9.6	0.08	255	4,827	+54.1
Iron, steel and products	9	11,265	89.2	10.1	0.01	264	5,416	+57.7
Nonferrous metals, metal work	3	2,533	91.0	7.2	0.38	234	3,279	+34.8
Waste materials, total	27	18,351	98.9	6.6	0.22	180	5,837	+6.1
Iron, steel scrap	15	15,541	100.2	7.1	0.26	304	6,774	+9.8
Other scrap, waste materials	12	2,810	92.3	3.6	0.02	84	3,205	-24.3
Other merchant wholesalers, total	141	146,756	89.0	6.8	0.09	421	2,377	-2.8
Automobiles, other motor vehicles	9	5,955	51.6	3.4	0.38	246	1,513	+10.5
Amusement, sporting goods	29	7,169	75.0	13.6	0.33	436	508	+53.0
Books, periodicals, newspapers	8	2,529	88.8	27.4	0.28	1,218	261	+11.9
Coal, coke	11	21,423	95.9	8.8	0.02	437	5,169	-3.6
Farm supplies	15	34,702	(v)	(v)	(v)	(v)	(v)	(v)
Petroleum and products	12	56,606	98.9	2.6	0.05	390	19,826	-25.0
Merchant wholesalers, n.e.c.	57	18,372	95.0	12.3	0.20	284	1,279	+9.6
LOS ANGELES, CALIF., total	4,997	2,610,506	87.2	8.8	0.22	280	1,893	+5.9
Groceries, confectionery, meats, total	423	356,475	89.0	5.0	0.12	241	3,729	-14.1
Groceries (general line)	32	178,900	96.6	3.6	0.03	736	7,828	-36.9
Confectionery	29	5,546	73.1	7.8	0.09	90	2,053	+32.2
Fish, sea foods	25	10,776	82.5	4.8	0.30	129	3,262	+10.8
Meats, meat products	144	72,932	76.7	4.7	0.34	80	5,703	+19.0
Other grocery, food specialties	193	88,321	84.6	8.4	0.16	300	1,566	+13.5
Farm products (edible), total	400	314,360	70.7	5.7	0.25	326	1,928	+10.9
Dairy, poultry products	134	180,290	64.7	7.0	0.16	806	1,289	+14.6
Fruits, vegetables (fresh)	266	134,070	79.6	4.1	0.36	86	4,950	+3.8
LOS ANGELES, CALIF.--Continued								
Beer, wines, distilled spirits, total	102	184,231	83.7	11.1	0.11	885	1,958	-5.1
Beer, ale	55	43,830	59.0	6.9	0.17	354	1,354	+4.2
Wines, distilled spirits	47	140,401	91.2	11.8	0.10	1,442	2,113	-6.2
Drugs, chemicals, allied products, total	203	84,993	91.9	7.5	0.12	348	1,443	+2.6
Drugs (general line)	3	33,856	97.3	6.4	0.04	2,154	5,094	+9.6
Drugs, drug sundries (specialty lines)	107	23,678	82.8	7.2	0.10	377	625	+0.7
Industrial chemicals, explosives	42	21,850	95.8	8.8	0.15	371	1,815	-6.8
Paints, varnishes	51	5,609	82.3	11.7	0.73	145	665	+21.1
Tobacco and products (exc. leaf)	49	62,739	75.5	5.7	0.06	316	3,359	-11.8
Dry goods, apparel, total	427	121,580	94.0	10.6	0.24	223	1,344	+3.8
Clothing, furnishings, footwear	191	35,636	93.9	11.6	0.27	214	959	+9.7
Dry goods	212	62,405	93.0	10.4	0.28	238	1,264	+5.1
Piece goods converters	24	23,539	97.2	9.4	0.08	146	7,215	+10.7
Furniture, home furnishings, total	212	63,598	93.3	11.1	0.29	274	1,203	+21.6
Furniture (household, office)	58	11,344	89.4	12.7	0.32	161	1,246	-2.5
Home furnishings, floor coverings	154	52,254	94.1	10.8	0.29	310	1,196	+27.1
Paper and its products, total	129	56,545	92.8	10.3	0.21	614	771	+10.5
Wrapping paper, twine	10	15,413	96.2	10.0	0.12	2,465	841	-1.0
Fine paper	11	10,957	97.0	9.3	0.19	619	1,560	+19.4
Stationery, office supplies	37	11,520	94.3	13.5	0.39	702	518	+12.0
Wallpaper	7	634	86.8	12.8	0.26	235	366	+50.0
Other paper products	64	18,021	86.4	9.2	0.20	370	716	+16.4
Farm products (raw materials)	33	24,970	69.0	10.6	0.28	46	11,270	+44.8
Automotive equipment, tires and tubes	487	92,806	80.2	10.0	0.38	170	1,012	+1.2
Electrical goods, total	236	193,730	90.2	9.0	0.29	364	2,402	-2.3
General line, apparatus, supplies	137	104,905	95.6	10.2	0.34	329	2,552	-4.2
Electrical appliances, specialties	99	88,825	83.4	7.4	0.22	416	2,225	+1.7
Hardware, plumbing, heating, total	245	165,755	94.2	9.6	0.28	305	2,187	+8.8
Hardware	93	97,423	95.4	9.9	0.27	753	1,449	+4.8
Plumbing, heating equipment, supplies	152	68,332	92.2	9.1	0.31	172	2,271	+15.6
Lumber, construction materials, total	240	170,480	93.2	10.3	0.24	113	6,038	+12.6
Lumber, millwork	142	139,212	94.3	10.2	0.21	112	8,378	+11.6
Other construction materials	98	31,268	88.5	10.5	0.33	115	2,810	+17.5
Machinery, equipment, supplies, total	960	323,511	89.4	11.9	0.28	288	1,252	+14.2
Commercial machines, equipment	205	47,195	81.2	16.2	0.44	217	1,090	+5.8
Construction machinery, equipment	25	29,398	83.3	10.1	0.33	797	1,371	+10.9
Farm-dairy machinery, equipment	26	12,921	74.7	7.7	0.23	215	1,898	+0.3
Industrial machinery, equipment, supplies	365	161,230	94.1	10.7	0.19	266	1,796	+20.8
Professional equipment, supplies	117	20,652	94.2	14.5	0.23	304	652	+13.8
Service establishment equipment, supplies	158	36,054	88.2	14.2	0.43	418	587	+16.8
Transportation (exc. automotive) equipment, supplies	64	16,061	86.0	11.5	0.47	90	2,694	+26.6
Metals, metal work (exc. scrap), total	88	83,205	89.3	9.5	0.29	336	2,802	+24.9
Iron, steel and products	78	78,230	91.7	9.4	0.29	353	2,912	+25.7
Nonferrous metals, metal work	10	4,975	51.6	12.0	0.48	206	1,380	+9.2
Waste materials, total	87	29,000	86.7	5.6	0.17	50	8,189	-4.1
Iron, steel scrap	31	14,740	85.4	5.1	0.25	41	12,208	-4.6
Other scrap, waste materials	56	14,260	88.1	6.1	0.08	56	5,988	-3.6
Other merchant wholesalers, total	676	282,528	85.3	9.2	0.21	238	1,814	+15.0
Automobiles, other motor vehicles	54	52,161	73.0	7.8	0.17	285	3,926	+18.3
Amusement, sporting goods	109	43,425	92.1	7.8	0.17	299	1,340	+12.8
Books, periodicals, newspapers	47	15,872	93.0	9.3	0.18	332	1,196	+3.0
Farm supplies	51	46,894	84.1	5.8	0.15	221	3,990	+25.5
Jewelry	166	31,557	91.9	19.7	0.40	136	1,102	+14.9
Petroleum and products	56	33,779	83.8	20.8	0.35	168	1,236	+19.5
Merchant wholesalers, n.e.c.	193	58,840	87.5	13.3	0.09	75	1,400	+12.0

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable beginning to end of year 1948
LOUISVILLE, KY., total	527	414,673	83.7	9.2	0.13	446	1,486	+3.9
Groceries, confectionery, meats, total	34	27,257	72.3	6.8	0.14	169	2,650	+11.0
Groceries (general line)	8	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Confectionery	3	1,242	79.6	7.4	0.05	181	1,821	+2.8
Meats, meat products	5	(x)	73.5	8.2	0.34	51	7,522	+8.7
Groceries, food specialties, n.e.c.	18	9,475	58.7	8.1	0.17	165	1,875	+8.2
Farm products (edible), total	50	36,230	65.8	4.7	0.09	1,073	519	+13.2
Dairy, poultry products	19	19,229	66.4	6.8	0.13	2,550	289	+15.4
Fruits, vegetables (fresh)	31	17,001	65.3	2.2	0.04	69	6,310	+6.2
Beer, wines, distilled spirits, total	11	13,266	11.8	4.0	0.35	81	1,859	+13.0
Beer, ale	4	1,356	5.0	15.6	(y)	20	738	-40.0
Wines, distilled spirits	7	11,910	12.3	3.7	0.36	107	1,951	+16.1
Drugs, chemicals, allied products, total	20	7,066	89.6	9.4	0.15	251	1,544	+1.9
Drugs	7	5,799	92.1	9.3	0.05	414	1,842	-0.6
Industrial chemicals, paints	13	1,267	77.9	9.8	0.76	124	768	+18.9
Tobacco and products (exc. leaf)	12	13,582	74.7	3.2	(y)	232	3,923	+1.6
Dry goods, apparel	20	10,123	98.2	11.2	0.03	534	932	-0.1
Furniture, home furnishings	12	10,937	96.5	8.7	0.09	1,087	1,056	-20.1
Paper and its products	18	8,694	93.1	11.2	0.09	994	508	+6.9
Farm products (raw materials)	11	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	51	10,095	79.0	8.1	0.27	248	724	-3.6
Electrical goods, total	27	(x)	96.7	9.0	0.12	295	3,278	+17.1
General line, apparatus, supplies	16	11,684	94.3	11.2	0.07	301	2,770	+7.0
Electrical appliances, specialties	11	(x)	99.3	6.6	0.16	286	4,050	+41.6
Hardware, plumbing, heating, total	30	75,475	97.0	12.7	0.14	1,416	2,042	+3.6
Hardware	15	67,479	97.6	13.0	0.12	2,490	2,026	+4.3
Plumbing, heating equipment, supplies	15	7,996	92.0	9.6	0.39	253	2,202	-4.9
Lumber, construction materials, total	48	36,663	94.6	8.7	0.20	184	3,944	-3.8
Lumber, millwork	28	23,561	95.7	8.3	0.12	162	4,598	-0.4
Other construction materials	20	13,102	93.0	9.3	0.34	217	3,196	-9.4
Machinery, equipment, supplies, total	107	35,140	73.8	11.7	0.21	224	1,271	+17.4
Commercial machines, equipment	31	3,941	69.8	13.4	0.41	95	1,048	+8.6
Farm-dairy machinery, equipment	6	7,183	(v)	(v)	(v)	(v)	(v)	(v)
Industrial machinery, equipment, supplies	29	7,644	92.4	7.9	0.29	210	1,238	-13.9
Other machinery equipment, supplies, n.e.c.	41	16,372	89.7	13.0	0.13	327	1,398	+31.9
Waste materials, total	14	9,737	93.1	7.0	0.06	49	18,078	-10.2
Iron, steel scrap	5	6,318	97.8	3.8	0.04	84	18,326	-35.1
Other scrap, waste materials	9	3,419	84.2	14.3	0.12	25	17,526	+12.4
Other merchant wholesalers, total	62	47,465	86.9	7.0	0.06	401	1,815	+0.8
Automobiles, other motor vehicles	6	4,419	62.8	3.0	0.09	116	3,973	-15.8
Amusement, sporting goods	12	8,676	85.2	10.3	0.03	932	715	+9.6
Coal, coke	6	2,511	91.6	9.8	0.19	97	3,937	-7.8
Farm supplies	13	12,022	81.8	5.0	0.08	207	3,661	+33.8
Merchant wholesalers, n.e.c.	25	19,837	95.8	7.0	0.05	413	2,248	-9.2
MILWAUKEE, WIS., total	1,022	625,341	80.4	8.4	0.10	397	1,276	+10.0
Groceries, confectionery, meats, total	96	59,345	72.0	5.3	0.08	201	2,319	+7.5
Groceries (general line)	10	27,734	71.5	4.0	0.04	461	4,592	-1.4
Confectionery	10	2,218	60.8	4.7	0.04	214	699	+24.0
Fish, sea foods	5	1,452	61.0	8.7	(y)	185	1,068	+15.9
Meats, meat products	29	14,003	73.8	5.4	0.10	81	4,528	+27.2
Other grocery, food specialties	42	13,938	74.0	7.6	0.13	229	1,094	+3.2
MILWAUKEE, WIS.--Continued								
Farm products (edible), total	71	58,671	72.2	4.3	0.10	846	725	+3.3
Dairy, poultry products	30	34,672	67.6	5.8	0.13	1,893	424	+11.1
Fruits, vegetables (fresh)	41	23,999	78.7	2.5	0.05	94	5,042	-14.0
Beer, wines, distilled spirits, total	36	31,081	62.8	14.0	0.15	385	1,332	+23.4
Beer, ale	13	3,347	42.0	5.5	0.07	94	1,236	-1.5
Wines, distilled spirits	23	27,734	65.6	14.7	0.16	543	1,342	+24.5
Drugs, chemicals, allied products, total	45	21,527	91.7	8.7	0.05	485	1,059	+6.2
Drugs (general line)	4	12,677	93.1	8.3	0.02	816	3,618	+4.2
Drugs, drug sundries (specialty lines)	13	1,873	81.7	10.0	0.05	453	357	+12.4
Industrial chemicals, paints	28	6,977	91.6	9.0	0.11	444	564	+8.5
Tobacco and products (exc. leaf)	16	22,894	84.4	4.2	0.03	749	1,424	+15.5
Dry goods, apparel	38	9,002	90.9	9.6	0.02	271	621	+27.0
Furniture, home furnishings, total	23	8,611	89.0	9.6	0.07	345	1,034	+16.2
Furniture (household, office)	7	1,868	71.2	10.0	0.12	161	1,005	+65.5
Home furnishings, floor coverings	16	6,743	94.0	9.5	0.06	424	1,039	+10.9
Paper and its products, total	39	18,044	92.0	6.3	0.09	612	820	-3.8
Wrapping paper, twine	3	2,006	88.0	5.9	0.21	1,583	372	-25.5
Fine paper	5	3,611	100.0	8.3	0.05	692	1,044	+0.7
Stationery, office supplies	10	1,423	(v)	(v)	(v)	(v)	(v)	(v)
Paper products, n.e.c.	21	11,004	90.3	5.6	0.08	476	1,043	-12.9
Farm products (raw materials)	13	31,515	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	62	14,738	82.7	10.7	0.28	322	638	+0.4
Electrical goods, total	51	53,476	85.0	12.7	0.09	498	1,920	+25.5
General line, apparatus, supplies	25	25,762	95.0	15.0	0.04	648	1,631	+48.2
Electrical appliances, specialties	26	27,714	75.5	10.0	0.15	354	2,428	-1.4
Hardware, plumbing, heating, total	48	42,194	90.1	10.0	0.08	451	1,861	+5.0
Hardware	11	24,098	88.6	8.8	0.04	838	2,318	-6.0
Plumbing, heating equipment, supplies	37	18,096	92.1	11.6	0.14	326	1,482	+18.8
Lumber, construction materials, total	56	40,450	91.7	8.8	0.12	364	1,868	+19.4
Lumber, millwork	23	24,899	89.1	9.6	0.13	339	2,970	+16.7
Other construction materials	33	15,551	95.9	7.8	0.11	380	1,234	+24.5
Machinery, equipment, supplies, total	235	81,700	89.8	9.0	0.13	346	997	-0.7
Commercial machines, equipment	53	9,648	77.9	12.4	0.27	240	747	+2.2
Farm-dairy machinery, equipment	9	11,152	84.8	2.8	0.04	872	1,564	+16.4
Industrial machinery, equipment, supplies	89	32,779	94.3	7.7	0.10	365	1,046	-4.9
Service establishment equipment, supplies	43	9,678	93.1	10.5	0.14	281	794	-9.0
Other machinery, equipment, supplies, n.e.c.	41	18,443	89.0	12.0	0.15	410	1,036	+3.3
Metals, metal work (exc. scrap)	11	9,590	93.7	10.5	0.04	412	1,981	+69.4
Waste materials, total	61	31,987	92.2	5.2	0.05	27	18,918	+20.6
Iron, steel scrap	31	20,165	88.8	5.1	0.03	20	29,603	+27.2
Other scrap, waste materials	30	11,822	97.8	5.4	0.08	34	12,152	+12.5
Other merchant wholesalers, total	121	90,516	62.0	8.4	0.09	484	1,108	+1.6
Automobiles, other motor vehicles	14	21,557	18.8	7.2	0.06	88	3,460	+52.5
Amusement, sporting goods	23	5,698	71.2	10.0	0.33	279	642	+7.2
Books, periodicals, newspapers	11	3,788	91.8	8.5	0.07	875	438	-9.7
Coal, coke	11	28,815	78.1	9.1	0.01	1,384	1,293	-0.7
Farm supplies	7	13,023	45.2	3.6	0.07	399	2,105	+12.2
Petroleum and products	7	857	98.8	1.4	0.29	101	2,155	+12.5
Merchant wholesalers, n.e.c.	48	16,778	92.8	9.5	0.15	326	1,104	-0.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
MINNEAPOLIS-ST. PAUL, MINN., total	1,287	1,463,099	92.5	7.5	0.11	468	1,773	+7.1
Groceries, confectionery, meats, total	83	98,903	72.4	6.1	0.09	676	1,459	+26.8
Groceries (general line)	16	63,306	69.3	4.0	0.06	1,631	1,697	+19.3
Confectionery	9	3,604	77.2	8.5	0.09	69	5,007	+11.8
Fish, sea foods	7	1,397	100.0	7.5	0.06	61	3,743	-14.0
Meats, meat products	19	11,021	82.8	5.8	0.14	120	4,518	+26.8
Other grocery, food specialties	32	19,575	73.6	12.2	0.12	776	718	+42.9
Farm products (edible), total	79	60,241	74.4	5.8	0.07	413	1,523	-4.7
Dairy, poultry products	26	21,643	63.1	10.8	0.14	936	648	-0.7
Fruits, vegetables (fresh)	53	38,598	80.5	3.6	0.04	179	3,567	-9.6
Beer, wines, distilled spirits, total	30	46,369	87.2	10.3	0.08	747	1,554	+33.6
Beer, ale	21	(x)	59.2	8.6	0.17	189	869	+19.9
Wines, distilled spirits	9	(x)	92.6	10.5	0.07	2,422	1,714	+35.0
Drugs, chemicals, allied products	56	28,697	95.4	7.5	0.09	343	1,694	+8.8
Tobacco and products (exc. leaf)	19	22,664	(v)	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel, total	97	35,826	93.1	9.5	0.20	340	965	-6.2
Clothing, furnishings, footwear	70	21,805	93.4	10.2	0.20	284	895	-8.0
Dry goods	27	14,021	92.5	8.7	0.19	475	1,066	-3.3
Furniture, home furnishings	26	12,359	98.2	9.6	0.75	451	909	+0.3
Paper and its products	57	33,757	96.5	7.6	0.09	765	921	-7.1
Farm products (raw materials)	56	305,051	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	106	43,520	71.9	9.8	0.25	367	831	-15.9
Electrical goods, total	60	86,483	93.5	10.8	0.09	1,147	1,323	+8.4
General line, apparatus, supplies	30	44,197	98.3	12.8	0.04	1,029	1,408	+24.0
Electrical appliances, specialties	30	42,286	88.5	8.6	0.15	1,302	1,236	-12.5
Hardware, plumbing, heating, total	76	103,464	94.1	6.3	0.09	670	1,729	+10.2
Hardware	26	77,712	94.4	5.2	0.06	1,279	1,931	+7.9
Plumbing, heating equipment, supplies	50	25,752	93.3	8.8	0.18	365	1,375	+15.4
Lumber, construction materials, total	63	109,231	98.2	7.1	0.06	277	6,453	+7.7
Lumber, millwork	34	78,333	99.6	7.3	0.04	245	10,026	+5.2
Other construction materials	29	30,898	94.8	6.8	0.09	312	3,418	+15.1
Machinery, equipment, supplies, total	270	110,597	90.8	9.9	0.26	401	1,075	+8.5
Commercial machines, equipment	56	15,347	86.9	12.0	0.50	254	1,129	-14.2
Construction machinery, equipment	17	19,773	93.7	12.4	0.17	408	2,839	+44.5
Farm-dairy machinery, equipment	26	(x)	90.3	5.7	0.18	482	2,217	+10.7
Industrial machinery, equipment, supplies	83	28,187	89.1	8.6	0.30	320	1,029	-0.9
Professional equipment, supplies	38	(x)	95.5	13.7	0.17	698	500	+12.4
Other machinery, equipment, supplies, n.e.c.	50	8,118	91.5	11.5	0.30	389	414	-3.1
Waste materials, total	26	10,587	90.4	5.6	0.02	108	4,306	+77.1
Iron, steel scrap	16	5,641	85.0	6.4	0.04	148	2,630	+110.1
Other scrap, waste materials	10	4,946	95.7	4.7	(y)	28	21,872	+46.0
Other merchant wholesalers, total	183	355,350	77.8	5.7	0.06	260	4,443	+6.9
Automobiles, other motor vehicles	11	23,189	(v)	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	26	5,207	73.9	12.9	0.15	192	752	+29.6
Books, periodicals, newspapers	12	3,042	72.7	9.7	0.05	376	467	+18.8
Farm supplies	17	19,972	63.9	8.4	0.09	211	2,688	-18.5
Petroleum and products	10	35,679	86.8	7.2	0.17	361	13,807	+51.8
Merchant wholesalers, n.e.c.	107	268,261	82.5	5.1	0.04	429	5,026	+3.0
NEW ORLEANS, LA., total	718	563,027	82.3	8.4	0.16	335	2,158	+1.9
Groceries, confectionery, meats, total	110	128,333	83.3	5.8	0.05	190	5,744	+0.8
Groceries (general line)	25	29,527	78.5	5.9	0.04	302	3,095	+6.0
Confectionery	5	3,329	48.3	6.5	0.04	221	1,456	-11.8
Fish, sea foods	21	3,716	63.5	6.6	0.15	70	1,972	-3.8
Meats, meat products	16	17,310	65.5	4.3	0.13	230	3,305	+6.8
Other grocery, food specialties	43	74,451	92.1	6.0	0.04	133	13,350	+3.8
NEW ORLEANS, LA.--Continued								
Farm products (edible), total	60	65,908	76.3	4.4	0.06	109	8,576	-2.1
Dairy, poultry products	20	23,163	65.8	5.1	0.04	123	7,121	-2.9
Fruits, vegetables (fresh)	40	42,745	81.8	4.1	0.06	103	9,348	-1.8
Beer, wines, distilled spirits, total	18	26,866	70.4	5.6	0.26	488	2,154	-45.4
Beer, ale	4	2,794	26.5	8.0	0.21	366	505	-49.1
Wines, distilled spirits	14	24,072	75.5	5.5	0.26	523	2,484	-45.1
Drugs, chemicals, allied products, total	29	18,688	89.1	7.8	0.10	327	1,851	+5.3
Drugs (general line)	3	11,516	90.0	8.7	0.02	1,503	2,650	+1.7
Drugs, drug sundries (specialty lines)	5	(x)	37.6	5.7	0.16	121	410	+62.5
Industrial chemicals, explosives	10	(x)	98.0	4.5	0.09	232	2,163	+39.7
Paints, varnishes	11	2,186	83.4	11.1	0.52	245	807	-8.3
Tobacco and products (exc. leaf)	10	15,233	45.6	8.2	0.06	555	1,387	+30.0
Dry goods, apparel, total	40	22,388	94.2	10.2	0.20	704	794	-0.9
Clothing, furnishings, footwear	20	6,886	97.9	10.8	0.22	863	415	+1.4
Dry goods (general line)	3	9,094	93.8	8.9	0.18	2,174	1,307	-13.0
Dry goods, specialties, piece goods, notions	17	6,408	91.1	11.5	0.21	248	1,434	+7.1
Furniture, home furnishings	22	9,927	90.4	11.7	0.19	992	594	+51.5
Paper and its products	18	8,754	93.9	8.6	0.10	352	1,363	+4.0
Farm products (raw materials)	17	28,402	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	48	9,712	80.2	9.5	0.48	219	788	+12.3
Electrical goods, total	30	48,722	84.6	9.8	0.18	620	2,204	+0.6
General line, apparatus, supplies	16	27,849	96.1	11.1	0.15	830	2,034	+7.5
Electrical appliances, specialties	14	20,873	71.6	8.0	0.22	425	2,511	-12.9
Hardware, plumbing, heating, total	38	40,055	97.0	9.2	0.12	632	1,788	-1.2
Hardware	12	30,740	98.5	9.5	0.11	1,554	1,932	-0.4
Plumbing, heating equipment, supplies	26	9,315	91.2	7.8	0.14	231	1,366	-5.7
Lumber, construction materials, total	38	19,361	96.4	9.8	0.26	166	3,590	+18.1
Lumber, millwork	30	15,731	96.9	10.2	0.31	119	5,118	+16.5
Other construction materials	8	3,630	94.3	8.4	0.09	324	1,718	+26.6
Machinery, equipment, supplies, total	152	74,116	89.4	11.9	0.34	284	1,834	+4.6
Commercial machines, equipment	33	10,170	80.9	19.2	1.06	213	1,502	+3.4
Industrial machinery, equipment, supplies	57	40,360	98.2	10.4	0.28	267	2,864	+5.7
Professional equipment, supplies	14	3,753	91.1	21.8	0.40	356	742	+26.8
Service establishment equipment, supplies	23	5,840	81.7	14.8	0.42	423	642	-3.7
Other machinery, equipment, supplies, n.e.c.	25	13,993	71.5	9.2	0.15	235	1,796	-4.8
Metals, metalwork (exc. scrap)	11	6,308	94.0	8.9	0.18	168	4,131	+31.6
Waste materials, total	15	11,413	88.5	12.3	0.03	93	8,167	+24.2
Iron, steel scrap	8	9,398	86.7	9.4	0.03	138	7,606	+20.0
Other scrap, waste materials	7	2,015	96.8	24.3	0.03	31	11,712	+30.6
Other merchant wholesalers, total	62	28,841	63.4	14.4	0.19	328	1,102	+34.2
Automobiles, other motor vehicles	7	(x)	20.0	11.1	0.32	143	1,763	+67.6
Amusement, sporting goods	16	(x)	92.1	14.5	(y)	236	612	+3.6
Jewelry	8	3,540	92.1	14.0	0.29	762	607	+11.2
Merchant wholesalers, n.e.c.	31	14,462	75.6	15.0	0.16	288	1,756	+51.2
NEW YORK-NORTHEASTERN NEW JERSEY, total	28,312	17,308,959	90.6	8.9	0.10	249	2,534	+6.2
Groceries, confectionery, meats, total	2,538	2,101,393	88.3	5.5	0.08	309	2,680	-2.1
Groceries (general line)	177	328,270	88.4	6.8	0.08	963	1,800	-0.4
Confectionery	189	38,253	87.5	7.8	0.12	284	650	+15.7
Fish, sea foods	231	103,142	90.2	5.9	0.10	134	3,212	-0.6
Meats, meat products	684	612,566	90.9	3.7	0.09	172	5,101	+2.9
Other grocery, food specialties	1,257	1,019,162	86.4	6.1	0.07	324	2,556	-5.2
Farm products (edible), total	1,751	1,401,457	85.7	4.2	0.09	186	4,069	-2.6
Dairy, poultry products	899	974,302	87.5	4.4	0.07	267	3,793	-1.8
Fruits, vegetables (fresh)	852	427,155	81.7	3.8	0.14	95	4,937	-5.1

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
NEW YORK-NORTHEASTERN NEW JERSEY--Con.								
Beer, wines, distilled spirits, total	309	540,342	97.6	9.1	0.04	1,094	1,764	+7.7
Beer, ale	127	45,609	85.3	7.3	0.11	521	695	+8.8
Wines, distilled spirits	182	494,733	98.7	9.3	0.04	1,438	1,996	+7.6
Drugs, chemicals, allied products, total	1,132	619,718	92.2	9.0	0.10	286	1,989	+2.6
Drugs (general line)	29	78,436	97.5	10.1	0.03	630	4,187	+2.7
Drugs, drug sundries (specialty lines)	479	173,978	93.4	9.9	0.11	382	1,012	-1.8
Industrial chemicals, explosives	428	331,348	90.8	8.0	0.11	195	4,048	+5.3
Paints, varnishes	196	35,956	87.7	11.4	0.19	187	959	+8.2
Tobacco and products (exc. leaf)	270	318,367	79.5	4.8	0.05	446	2,201	+22.5
Dry goods, apparel, total	6,556	3,865,533	96.8	9.6	0.09	220	2,902	+8.5
Clothing, furnishings, footwear	2,197	744,011	95.8	11.1	0.16	223	1,650	-0.2
Dry goods (general line)	29	41,562	97.3	9.5	0.09	591	2,389	+10.5
Dry goods specialties, piece goods, notions	3,348	1,443,815	94.8	9.5	0.10	216	2,173	+6.4
Piece goods converters	982	1,636,145	98.9	9.0	0.06	215	8,419	+15.9
Furniture, home furnishings, total	1,218	449,458	95.2	9.3	0.11	335	1,204	+16.0
Furniture (household, office)	248	107,036	90.8	7.9	0.14	542	844	+8.0
Home furnishings, floor coverings	970	342,422	96.6	9.6	0.11	290	1,348	+18.1
Paper and its products, total	1,198	552,442	96.5	10.0	0.11	345	1,525	-0.4
Wrapping paper, twine	147	56,203	98.7	7.9	0.19	413	1,107	+6.2
Fine paper	125	119,967	97.9	12.4	0.13	347	3,014	+0.7
Stationery, office supplies	280	52,351	85.6	10.8	0.08	305	592	+12.4
Wallpaper	33	6,951	87.0	16.0	0.10	465	418	+28.7
Other paper products	613	316,970	97.5	9.2	0.10	338	1,734	-04.5
Farm products (raw materials)	716	812,102	77.9	10.1	0.14	70	11,831	+4.7
Automotive equipment, tires and tubes	806	300,532	85.6	11.6	0.13	237	1,554	-0.8
Electrical goods, total	850	670,781	91.2	17.1	0.15	303	2,750	+11.7
General line, apparatus, supplies	504	383,343	93.1	24.4	0.11	252	2,737	+9.8
Electrical appliances, specialties	346	337,438	89.4	9.9	0.19	384	2,764	+17.0
Hardware, plumbing, heating, total	1,182	437,243	92.0	9.8	0.22	247	1,532	+2.9
Hardware	508	158,596	92.5	9.7	0.18	300	1,088	-4.6
Plumbing, heating equipment, supplies	674	278,647	91.7	9.8	0.24	206	2,026	+7.8
Lumber, construction materials, total	808	508,004	95.2	9.4	0.17	147	4,601	+12.8
Lumber, millwork	431	311,953	96.0	9.2	0.17	124	6,330	+11.2
Other construction materials	377	196,051	93.9	9.8	0.18	173	3,195	+15.4
Machinery, equipment, supplies, total	3,215	887,880	91.8	12.0	0.19	264	1,118	+6.2
Commercial machines, equipment	585	140,184	87.3	13.5	0.25	256	998	+13.0
Construction machinery, equipment	51	37,580	90.4	7.9	0.10	167	4,318	+2.8
Farm-dairy machinery, equipment	48	19,691	76.1	9.9	0.19	115	3,158	+27.7
Industrial machinery, equipment, supplies	996	339,835	92.6	11.7	0.20	209	1,741	+5.6
Professional equipment, supplies	524	129,332	92.6	14.3	0.09	525	508	+1.7
Service establishment equipment, supplies	891	158,181	94.2	11.2	0.25	210	927	-1.8
Transportation (exc. automotive) equipment, supplies	120	63,077	94.7	10.4	0.12	149	3,606	+33.3
Metals, metal work (exc. scrap)	462	838,866	84.3	10.0	0.06	271	5,326	+29.4
Waste materials, total	837	285,453	95.6	5.8	0.03	34	12,454	+19.5
Iron, steel scrap	132	115,821	97.6	6.3	0.02	32	33,775	+29.7
Other scrap, waste materials	705	169,632	94.3	5.4	0.04	35	8,537	+11.8
Other merchant wholesalers, total	4,464	2,719,388	86.6	9.2	0.09	210	3,087	+1.2
Automobiles, other motor vehicles	115	154,368	24.5	16.1	0.25	90	5,077	-7.9
Amusement, sporting goods	531	157,353	89.1	10.6	0.20	334	946	+10.7
Books, periodicals, newspapers	277	119,643	95.6	9.7	0.11	565	896	-6.1
Coal, coke	136	361,147	98.1	5.7	0.01	134	22,686	-21.6
Farm supplies	66	47,263	75.4	8.0	0.04	291	1,966	-3.2
Jewelry	1,585	427,891	95.2	14.8	0.17	154	1,989	+7.6
Petroleum and products	178	321,310	93.8	6.1	0.02	229	8,569	+43.8
Merchant wholesalers, miscellaneous products	1,576	1,130,413	85.1	8.6	0.08	166	4,689	-1.9
PHILADELPHIA, PA., total	3,643	2,174,133	88.0	7.2	0.10	262	2,164	+9.4
Groceries, confectionery, meats, total	361	226,247	85.2	5.2	0.10	213	2,561	+6.2
Groceries (general line)	45	81,698	92.0	4.2	0.04	680	2,156	-3.8
Confectionery	34	6,106	71.6	5.5	0.15	195	700	+7.3
Fish, sea foods	27	10,876	83.6	5.8	0.24	107	3,265	-13.2
Meats, meat products	115	70,239	84.1	5.1	0.10	82	6,804	+9.4
Other grocery, food specialties	140	57,328	80.0	6.6	0.14	188	1,922	+19.4
Farm products (edible), total	310	205,141	78.1	3.6	0.12	155	3,462	-0.1
Dairy, poultry products	120	112,802	77.2	4.5	0.09	240	3,003	+3.1
Fruits, vegetables (fresh)	190	92,339	79.2	2.6	0.16	98	4,212	-6.8
Beer, wines, distilled spirits	57	25,545	80.8	7.4	0.02	368	1,830	+12.6
Drugs, chemicals, allied products, total	112	58,487	94.8	7.1	0.07	319	1,764	+12.3
Drugs (general line)	5	29,140	98.1	6.1	0.02	1,326	4,311	+6.0
Drugs, drug sundries (specialty lines)	42	9,641	81.9	9.8	0.12	333	614	+21.0
Industrial chemicals, explosives	29	16,232	98.8	6.5	0.07	284	2,261	+12.8
Paints, varnishes	36	3,474	82.3	13.2	0.48	161	527	+32.3
Tobacco and products (exc. leaf)	87	74,375	80.4	2.9	0.05	370	2,036	+12.4
Dry goods, apparel, total	442	132,676	93.3	8.6	0.11	230	1,276	-1.1
Clothing, furnishings, footwear	227	50,513	93.4	11.2	0.13	217	1,035	+6.4
Dry goods (general line)	4	7,950	97.8	6.2	0.05	2,738	709	-16.8
Dry goods specialties, piece goods, notions	199	65,433	91.9	7.0	0.11	197	1,629	-8.9
Piece goods converters	12	8,780	99.6	8.5	0.07	110	4,778	+29.4
Furniture, home furnishings, total	133	49,747	91.0	9.6	0.23	383	1,002	+21.5
Furniture (household, office)	42	8,357	86.5	7.9	0.29	208	1,000	+0.6
Home furnishings, floor coverings	91	41,390	91.8	9.8	0.22	449	1,003	+25.7
Paper and its products, total	160	66,205	92.9	8.2	0.10	370	1,124	-0.6
Wrapping paper, twine	19	6,507	92.4	5.4	0.05	335	1,044	+21.8
Fine paper	19	20,155	99.2	8.6	0.02	487	2,279	-5.3
Stationery, office supplies	19	2,485	91.7	10.7	0.22	480	307	+14.7
Wallpaper	34	5,089	68.3	12.4	0.38	220	473	+1.0
Other paper products	69	31,969	93.0	7.7	0.13	387	1,137	-0.8
Farm products (raw materials)	56	172,803	84.6	4.6	0.03	86	30,518	+15.6
Automotive equipment, tires and tubes	213	(x)	79.7	11.6	0.15	198	892	+14.5
Electrical goods, total	142	156,050	91.2	10.5	0.15	420	2,322	+11.2
General line, apparatus, supplies	95	64,913	93.9	10.4	0.10	328	1,807	+12.7
Electrical appliances, specialties	47	91,137	89.2	10.5	0.19	635	2,939	+10.3
Hardware, plumbing, heating, total	208	111,382	90.2	9.9	0.13	320	1,620	+21.4
Hardware	56	26,667	92.7	12.1	0.14	539	905	+10.1
Plumbing, heating equipment, supplies	152	84,715	89.5	9.2	0.13	237	2,241	+27.3
Lumber, construction materials, total	181	161,611	95.5	7.5	0.12	223	4,056	+14.3
Lumber, millwork	103	101,828	96.1	7.4	0.11	186	5,609	+19.8
Other construction materials	78	59,783	94.5	7.9	0.14	274	2,570	+6.0
Machinery, equipment, supplies, total	505	160,087	89.5	10.4	0.13	343	910	+10.3
Commercial machines, equipment	91	18,467	84.3	9.5	0.18	189	1,045	+10.8
Construction machinery, equipment	19	16,565	63.5	9.4	0.18	195	3,165	+35.8
Farm-dairy machinery, equipment	9	(x)	92.7	6.7	0.11	256	1,498	+13.3
Industrial machinery, equipment, supplies	182	80,204	96.4	10.2	0.10	399	1,174	+14.3
Professional equipment, supplies	62	14,831	94.1	12.7	0.10	508	499	-4.0
Service establishment equipment, supplies	133	24,127	88.8	11.6	0.20	334	532	+1.1
Transportation (exc. automotive) equipment, supplies	9	(x)	58.2	7.1	0.10	98	1,936	+33.
Metals, metal work (exc. scrap), total	55	(x)	95.1	7.0	0.12	363	3,118	+23.4
Iron, steel and products	43	(x)	94.8	6.8	0.14	403	2,882	+23.
Nonferrous metals, metal work	12	12,310	96.1	7.5	0.05	224	4,588	+23.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
PHILADELPHIA, PA.--Continued								
Waste materials, total	185	126,464	96.4	6.1	0.04	59	13,215	+28.5
Iron, steel scrap	47	75,963	99.0	6.6	0.03	60	35,412	+45.9
Other scrap, waste materials	138	50,501	92.1	5.0	0.06	59	5,986	-1.1
Other merchant wholesalers, total	436	342,468	85.2	7.7	0.06	262	2,890	+0.2
Automobiles, other motor vehicles	28	35,895	27.4	9.6	0.31	196	2,895	+52.0
Amusement, sporting goods	57	27,629	91.3	9.2	0.12	507	1,008	+25.8
Books, periodicals, newspapers	23	8,315	91.0	5.5	0.05	397	933	+8.7
Coal, coke	70	174,870	94.9	7.0	0.03	118	21,500	-10.3
Farm supplies	30	27,555	69.5	7.0	0.06	500	1,230	+32.8
Jewelry	99	18,430	84.6	15.4	0.19	198	860	+14.0
Petroleum and products	17	5,999	(v)	(v)	(v)	(v)	(v)	(v)
Merchant wholesalers, miscellaneous products	112	43,775	90.7	7.2	0.08	205	1,879	+1.1
PITTSBURGH, PA., total	1,450	1,013,892	88.6	8.3	0.11	351	1,987	+9.3
Groceries, confectionery, meats, total	174	120,123	82.4	7.1	0.09	341	1,878	+2.9
Groceries (general line)	58	66,937	83.3	5.7	0.08	501	2,001	-1.3
Confectionery	22	6,811	82.4	6.2	0.11	275	1,169	+33.5
Fish, sea foods	7	5,966	88.3	7.6	0.08	227	3,798	+11.6
Meats, meat products	27	10,426	80.5	14.0	0.18	118	2,789	+10.6
Other grocery, food specialties	60	29,983	79.7	8.3	0.08	308	1,470	...
Farm products (edible), total	122	90,087	79.4	3.5	0.09	228	2,779	+14.6
Dairy, poultry products	34	25,844	68.7	6.0	0.07	350	1,636	+17.3
Fruits, vegetables (fresh)	88	64,243	83.6	2.7	0.10	183	3,570	+12.7
Beer, wines, distilled spirits	37	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Drugs, chemicals, allied products, total	37	27,246	82.4	8.1	0.08	582	1,210	+9.9
Drugs (general line)	5	21,437	84.5	7.2	0.02	1,020	3,549	+7.7
Drugs, drug sundries (specialty lines)	14	2,021	59.7	10.4	0.05	586	183	+7.0
Industrial chemicals, explosives	4	985	90.6	11.3	0.28	1,458	136	+34.0
Paints, varnishes	14	2,803	79.8	13.5	0.64	178	922	+17.6
Tobacco and products (exc. leaf)	36	35,471	83.0	8.0	0.08	627	1,249	+13.0
Dry goods, apparel, total	93	37,666	90.3	12.1	0.10	280	1,410	-3.6
Clothing, furnishings, footwear	71	24,828	93.5	13.0	0.11	273	1,227	+3.9
Dry goods (general line)	3	9,595	84.7	10.9	0.04	1,087	2,492	-23.0
Dry goods specialties, piece goods, notions	19	3,243	81.9	8.1	0.19	138	1,258	-11.0
Furniture, home furnishings, total	47	19,318	86.4	9.8	0.28	348	1,132	+14.3
Furniture (household, office)	12	4,462	70.9	8.1	0.01	346	1,133	-23.0
Home furnishings, floor coverings	35	14,856	91.0	10.1	0.34	348	1,131	+28.1
Paper and its products, total	40	32,647	97.4	8.2	0.07	1,032	851	-4.5
Wrapping paper, twine	6	3,202	98.4	6.4	0.18	570	768	+4.9
Pine paper	5	10,185	99.0	9.0	0.01	829	2,432	-16.0
Stationery, office supplies	8	371	94.3	12.2	0.07	278	218	-11.1
Wallpaper	4	764	92.0	15.6	0.36	420	536	+32.9
Other paper products	17	18,125	96.6	7.6	0.09	1,558	660	+1.7
Farm products (raw materials)	4	(x)	39.6	2.7	...	117	2,450	-48.6
Automotive equipment, tires and tubes	135	28,832	82.2	12.1	0.36	180	1,115	+15.0
Electrical goods, total	65	83,255	89.9	9.7	0.10	497	2,498	+6.6
General line, apparatus, supplies	38	39,277	91.6	11.2	0.09	562	2,035	+21.1
Electrical appliances, specialties	27	43,978	88.4	8.0	0.12	410	3,354	-7.6
Hardware, plumbing, heating, total	65	59,537	94.1	8.6	0.21	670	1,548	+19.4
Hardware	19	33,327	96.0	7.2	0.06	1,371	1,764	+16.7
Plumbing, heating equipment, supplies	46	26,210	91.5	10.6	0.44	430	1,311	+22.1
Lumber, construction materials, total	86	76,319	92.1	8.3	0.09	195	4,189	+3.1
Lumber, millwork	46	42,715	95.0	7.2	0.04	138	6,233	+1.1
Other construction materials	40	33,604	88.8	9.6	0.14	254	3,047	+4.8
PITTSBURGH, PA.--Continued								
Machinery, equipment, supplies, total	234	132,320	93.1	10.2	0.18	445	1,334	+4.3
Commercial machines, equipment	50	11,922	89.6	13.9	0.74	297	843	-4.5
Construction machinery, equipment	16	25,775	96.7	9.6	0.31	287	5,808	+4.0
Farm-dairy machinery, equipment	7	6,302	38.2	8.7	0.17	133	2,955	+19.0
Industrial machinery, equipment, supplies	81	65,751	96.7	9.1	0.06	380	2,406	+8.3
Professional equipment, supplies	29	12,754	96.5	11.6	0.07	906	556	+7.5
Service establishment equipment, supplies	45	8,743	92.0	13.8	0.18	552	347	-6.5
Transportation (exc. automotive) equipment, supplies	6	1,073	59.1	7.3	0.50	89	1,324	-26.1
Metals, metal work (exc. scrap)	27	39,778	97.3	8.2	0.10	483	3,185	+41.6
Waste materials, total	70	120,145	97.3	6.3	0.01	60	31,490	+29.4
Iron, steel scrap	44	110,669	98.4	6.2	0.01	45	61,742	+34.0
Other scrap, waste materials	26	9,476	85.3	8.5	0.02	85	4,289	-2.2
Other merchant wholesalers, total	178	103,829	82.9	10.0	0.09	258	2,110	+7.2
Automobiles, other motor vehicles	23	13,307	34.6	9.0	0.12	100	2,512	+43.2
Amusement, sporting goods	34	12,662	87.8	10.9	0.34	377	904	+23.2
Books, periodicals, newspapers	7	(x)	94.1	8.8	0.04	248	1,598	+3.6
Coal, coke	26	40,806	96.8	8.4	0.01	71	22,449	-1.1
Farm supplies	7	7,333	52.9	5.7	0.09	405	1,367	-8.7
Jewelry	34	9,682	91.0	16.5	0.14	251	1,113	+13.9
Petroleum and products	18	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Merchant wholesalers, miscellaneous products	29	11,637	91.7	11.2	0.09	372	1,192	+12.6
PORTLAND, OREG., total	825	697,405	86.6	7.8	0.20	395	1,898	+0.6
Groceries, confectionery, meats, total	66	71,778	81.4	5.4	0.05	449	2,120	+4.7
Groceries (general line)	10	(x)	92.2	3.6	0.02	694	4,476	-8.6
Confectionery	11	1,280	65.1	9.1	0.10	184	648	+2.0
Fish, sea foods	6	(x)	90.8	3.5	0.05	80	7,253	+0.8
Meats, meat products	9	8,825	78.0	3.2	0.07	145	5,701	+18.1
Other grocery, food specialties	30	22,715	65.0	9.5	0.08	654	980	+17.9
Farm products (edible), total	44	40,539	84.5	4.7	0.10	1,118	810	+5.8
Dairy, poultry products	19	21,241	81.0	5.6	0.09	2,511	462	+7.0
Fruits, vegetables (fresh)	25	19,298	89.2	3.6	0.11	92	7,815	+3.6
Beer, wines, distilled spirits	15	5,121	12.1	11.3	0.08	38	1,268	+5.2
Tobacco and products (exc. leaf)	11	11,999	40.8	18.2	0.10	377	1,196	+73.4
Paper and its products	17	9,861	97.0	9.3	0.12	1,071	548	-3.3
Automotive equipment, tires and tubes	89	26,676	83.1	10.3	0.24	317	860	-4.9
Electrical goods, total	43	59,735	93.4	8.3	0.14	527	3,045	+4.4
General line, apparatus, supplies	19	34,155	97.0	9.4	0.07	747	3,135	+6.9
Electrical appliances, specialties	24	25,580	87.8	6.5	0.24	368	2,912	+0.4
Hardware, plumbing, heating, total	47	47,661	97.9	7.6	0.15	472	2,459	+8.9
Hardware	18	28,444	98.1	6.4	0.08	772	2,270	+1.8
Plumbing, heating equipment, supplies	29	19,217	97.6	9.6	0.26	276	2,804	+17.5
Lumber, construction materials, total	84	126,220	95.6	6.3	0.30	162	9,510	-12.1
Lumber, millwork	62	(x)	96.5	5.9	0.32	106	17,131	-16.6
Other construction materials	22	(x)	90.2	8.5	0.21	323	2,380	+18.0
Machinery, equipment, supplies, total	202	93,396	88.9	10.9	0.34	334	1,361	+6.5
Commercial machines, equipment	36	10,415	86.1	17.0	0.54	409	700	-1.2
Construction machinery, equipment	15	16,711	93.4	10.8	0.38	313	3,677	+23.4
Farm-dairy machinery equipment	19	15,515	72.8	8.4	0.23	283	2,037	+20.7
Industrial machinery, equipment, supplies	75	35,985	93.5	9.6	0.35	258	1,854	+0.6
Transportation (exc. automotive) equipt, spls	14	3,795	82.2	9.6	0.16	182	1,244	-11.4
Other machinery, equipment, supplies, n.e.c.	43	10,975	93.5	13.4	0.22	496	510	+13.7
Waste materials, total	9	1,878	81.4	7.2	0.10	55	3,868	+33.3
Iron, steel scrap	5	1,239	75.1	10.1	0.07	35	6,676	+49.2
Other scrap, waste materials	4	639	94.6	2.5	0.16	82	2,280	-22.2

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
PORTLAND, OREG.--Continued								
Other merchant wholesalers, total	198	202,541	(v)	(v)	(v)	(v)	(v)	(v)
Automobiles, other motor vehicles	20	22,825	55.0	8.5	0.04	191	4,186	+30.3
Amusement, sporting goods	31	5,914	82.7	16.1	0.46	278	566	+42.3
Books, periodicals, newspapers	3	1,926	66.2	11.8	0.01	356	1,768	-3.3
Farm supplies	16	19,473	66.7	5.7	0.08	466	2,128	-30.3
Jewelry	7	2,790	96.4	16.7	0 09	292	1,316	+7.2
Merchant wholesalers, n.e.c	121	149,613	(v)	(v)	(v)	(v)	(v)	(v)
PROVIDENCE, R.I., total	793	331,591	88.6	8.1	0.15	265	1,534	+0.4
Groceries, confectionery, meats, total	99	48,884	78.7	4.1	0.10	197	2,170	+2.6
Groceries (general line)	18	19,643	76.2	3.5	0.13	361	2,256	+6.2
Fish, sea foods	13	2,794	87.2	5.1	0.18	72	3,358	-10.2
Meats, meat products	27	16,376	87.7	3.1	0.06	114	4,982	+11.4
Grocery, food specialties, n.e.c	41	10,071	65.9	7.3	0.13	207	849	-3.9
Tobacco and products (exc. leaf)	26	20,059	(v)	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	46	18,065	93.5	7.6	0.10	163	2,161	+7.5
Furniture, home furnishings, total	15	6,547	91.8	8.7	0.07	384	1,114	+24.6
Furniture (household, office)	5	1,088	70.2	8.6	0.10	287	640	+80.6
Home furnishings, floor coverings	10	5,459	96.1	8.7	0.07	422	1,242	+19.4
Automotive equipment, tires and tubes	56	10,064	82.2	11.1	0.40	280	610	+13.9
Electrical goods, total	32	23,714	93.6	8.8	0.20	400	1,788	-2.7
General line, apparatus, supplies	19	(x)	95.9	11.0	0.13	420	1,262	-3.0
Electrical appliances, specialties	13	(x)	92.0	7.1	0.26	373	2,609	-2.4
Metals, metal work (exc. scrap), total	10	5,236	94.6	8.5	0.17	339	1,619	+19.4
Iron, steel and products	7	3,710	97.0	7.0	0.07	471	1,270	+10.8
Nonferrous metals, metal work	3	1,526	88.6	12.4	0.45	75	6,009	+34.7
Merchant wholesalers, n.e.c	509	199,022	90.6	8.9	0.15	267	1,502	-1.9
ST. LOUIS, MO., total	1,814	1,418,961	86.4	8.9	0.11	397	1,941	+5.6
Groceries, confectionery, meats, total	155	120,642	78.8	6.6	0.06	310	2,437	-3.4
Groceries (general line)	30	65,476	79.5	6.4	0.03	466	3,722	-11.1
Confectionery	16	3,581	30.6	10.6	0.22	84	1,076	(s)
Meats, meat products	40	15,758	81.8	4.7	0.08	104	4,486	+18.6
Grocery, food specialties, n.e.c	69	35,827	80.9	7.7	0.09	358	1,352	+5.8
Farm products (edible), total	186	101,879	75.6	3.7	0.12	112	4,160	+0.3
Dairy, poultry products	76	46,516	69.7	4.1	0.09	86	5,612	+5.4
Fruits, vegetables (fresh)	110	55,363	80.4	3.4	0.15	127	3,556	-5.2
Beer, wines, distilled spirits, total	33	38,582	70.0	10.2	0.08	389	2,168	+50.4
Beer, ale	6	1,111	28.8	6.1	0.18	53	1,190	-23.5
Wines, distilled spirits	27	37,471	71.5	10.2	0.08	469	2,194	+51.2
Drugs, chemicals, allied products, total	66	30,538	91.2	8.0	0.07	422	1,248	+2.6
Drugs (general line)	4	16,042	93.4	8.0	0.01	1,101	3,403	-0.9
Drugs, drug sundries (specialty lines)	25	4,646	79.6	10.1	0.13	180	889	+14.1
Industrial chemicals, paints	37	9,850	93.1	7.1	0.14	500	640	+4.3
Tobacco and products (exc. leaf)	30	42,801	40.9	7.4	0.07	775	955	+12.2
Dry goods, apparel, total	155	174,061	98.9	9.6	0.05	691	1,877	-12.9
Clothing, furnishings, footwear	111	35,957	98.2	8.6	0.14	504	714	+7.5
Dry goods	44	138,104	99.1	9.9	0.03	1,147	3,128	-16.4
Furniture, home furnishings, total	47	21,742	94.9	6.3	0.21	585	965	+15.9
Furniture (household, office)	16	4,162	91.3	12.6	0.60	942	390	+2.1
Home furnishings, floor coverings	31	17,580	95.8	5.0	0.13	462	1,370	+25.5
ST. LOUIS, MO.--Continued								
Paper and its products	39	41,931	97.6	8.6	0.03	536	2,905	+18.6
Farm products (raw materials)	95	154,943	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	146	38,506	82.4	9.8	0.20	316	810	-1.3
Electrical goods, total	73	86,658	90.3	11.9	0.12	418	2,936	+15.1
General line, apparatus, supplies	33	40,006	95.6	15.2	0.10	496	2,628	+15.8
Elecirical appliances, specialties	40	46,652	85.8	8.8	0.14	351	3,307	+14.2
Hardware, plumbing, heating, total	73	(x)	97.6	8.6	0.13	638	2,151	+2.9
Hardware	25	(x)	98.5	8.8	0.07	1,229	1,917	+13.0
Plumbing, heating equipment, supplies	48	37,656	96.5	8.3	0.20	342	2,570	-8.9
Lumber, construction materials, total	84	57,850	96.3	7.4	0.08	196	3,583	+1.9
Lumber, millwork	42	41,088	97.6	6.9	0.06	231	4,372	+0.3
Other construction materials	42	16,762	93.1	8.4	0.16	161	2,476	+5.5
Machinery, equipment, supplies, total	289	128,491	85.9	12.2	0.20	409	1,180	+6.2
Commercial machines, equipment	69	32,109	90.9	11.0	0.10	292	2,011	+6.3
Construction machinery, equipment	11	15,602	76.4	18.5	0.30	360	3,310	+15.3
Farm-dairy machinery, equipment	9	(x)	45.1	9.4	0.21	310	2,618	+5.7
Industrial machinery, equipment, supplies	85	36,074	95.7	7.6	0.29	490	960	+13.6
Professional equipment, supplies	28	15,616	95.3	22.3	0.09	737	935	-0.1
Service establishment equipment, supplies	77	13,631	89.4	8.7	0.17	335	578	-10.9
Transportation (exc. automotive) equipment, supplies	10	(x)	78.9	14.2	0.54	211	1,213	+29.2
Metals, metal work (exc. scrap), total	30	(x)	93.8	8.6	0.28	471	3,665	+42.6
Iron, steel and products	27	40,095	93.8	8.8	0.30	419	3,870	+48.6
Nonferrous metals, metal work	3	(x)	93.7	7.5	0.23	871	2,908	+16.2
Waste materials, total	81	67,463	92.9	8.8	0.03	132	8,399	+44.4
Iron, steel scrap	35	46,403	90.6	10.8	0.02	110	16,044	+62.0
Other scrap, waste materials	46	21,060	98.2	4.5	0.06	148	4,167	-4.4
Other merchant wholesalers, total	232	178,664	79.2	9.3	0.13	493	1,525	+8.6
Automobiles, other motor vehicles	22	29,806	34.7	6.7	0.10	284	2,337	+35.1
Amusement, sporting goods	47	21,746	77.2	9.5	0.33	421	1,122	+24.9
Books, periodicals, newspapers	11	3,861	93.7	7.3	0.10	979	484	+4.0
Coal, coke	35	31,949	85.7	10.2	0.06	204	5,406	-11.3
Farm supplies	19	19,406	(v)	(v)	(v)	(v)	(v)	(v)
Jewelry	38	10,657	88.3	12.7	0.30	327	1,012	+20.9
Petroleum and products	9	5,814	(v)	(v)	(v)	(v)	(v)	(v)
Merchant wholesalers, miscellaneous products	51	55,425	97.3	9.1	0.08	854	1,590	+12.0
SAN DIEGO, CALIF., total	320	162,425	77.0	8.9	0.20	254	1,862	+10.6
Groceries, confectionery, meats, total	44	37,379	75.3	4.7	0.06	107	6,766	+12.2
Groceries (general line)	3	19,898	89.2	3.7	0.03	708	8,427	-4.2
Confectionery	5	417	27.4	8.2	0.93	24	1,010	+40.0
Fish, sea foods	4	1,562	(v)	(v)	(v)	(v)	(v)	(v)
Meats, meat products	14	5,574	55.3	5.9	0.34	73	3,059	+29.9
Other grocery, food specialties	18	9,928	55.4	7.9	0.06	50	6,375	+54.8
Farm products (edible), total	38	30,814	58.7	6.1	0.23	413	1,315	+1.2
Dairy, poultry products	16	21,984	51.4	6.8	0.12	829	930	...
Fruits, vegetables (fresh)	22	8,830	80.1	4.9	0.43	70	5,054	+6.5
Beer, wines, distilled spirits, total	20	18,022	81.1	10.3	0.10	460	1,588	+4.3
Beer, ale	10	6,069	66.8	7.5	0.07	330	1,226	+3.8
Wines, distilled spirits	10	11,953	88.4	11.3	0.11	590	1,790	+4.4
Drugs	7	4,996	93.4	7.2	0.06	221	3,510	-0.6
Tobacco and products (exc. leaf)	3	4,285	56.1	9.4	0.04	538	1,490	+137.7
Dry goods, apparel	8	1,098	(v)	(v)	(v)	(v)	(v)	(v)
Furniture, home furnishings	4	455	(v)	(v)	(v)	(v)	(v)	(v)
Paper and its products	6	2,745	84.5	13.2	0.12	569	679	+9.2
Automotive equipment, tires and tubes	52	7,137	79.7	10.4	0.40	124	950	-1.4

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
SAN DIEGO, CALIF.--Continued								
Electrical goods, total	23	12,868	93.4	13.8	0.27	257	2,406	+21.1
General line, apparatus, supplies	9	8,479	96.2	13.8	0.28	398	2,914	+33.2
Electrical appliances, specialties	14	4,389	88.0	13.7	0.25	175	1,732	+0.6
Hardware, plumbing, heating, total	13	13,696	92.1	10.1	0.38	461	2,136	+15.3
Hardware	6	8,797	93.2	11.3	0.23	834	1,776	+14.9
Plumbing, heating equipment, supplies	7	4,899	90.1	7.9	0.63	195	3,234	+16.4
Lumber, construction materials, total	9	5,886	78.1	9.3	0.08	143	4,887	-13.3
Lumber, millwork	4	4,018	97.7	9.5	0.04	246	5,106	-20.6
Other construction materials	5	1,868	35.9	7.3	0.47	40	3,542	+111.1
Machinery, equipment, supplies, total	48	10,286	(v)	(v)	(v)	(v)	(v)	(v)
Commercial machines, equipment	11	(x)	79.9	40.7	0.12	191	1,421	+15.4
Industrial machinery, equipment, supplies	11	(x)	90.7	9.6	0.15	149	1,368	+5.7
Professional equipment, supplies	9	1,465	97.2	15.5	0.30	302	754	+12.8
Transportation (exc. automotive) equipment, supplies	5	1,505	89.4	12.8	2.52	224	1,299	+2.8
Other machinery equipment, supplies, n.e.c.	12	3,306	(v)	(v)	(v)	(v)	(v)	(v)
Waste materials	5	1,768	(v)	(v)	(v)	(v)	(v)	(v)
Other merchant wholesalers	40	10,990	68.8	9.5	0.26	171	1,154	+12.7
SAN FRANCISCO-OAKLAND, CALIF., total	2,750	1,911,215	86.8	8.6	0.18	379	1,791	+4.0
Groceries, confectionery, meats, total	294	306,856	87.3	5.7	0.11	291	3,494	+7.0
Groceries (general line)	38	109,664	87.7	5.9	0.10	880	3,013	+9.2
Confectionery	20	3,361	57.6	7.4	0.18	126	869	+18.5
Fish, sea foods	35	15,430	93.5	5.4	0.13	177	2,608	-4.3
Meats, meat products	47	46,772	85.1	4.6	0.14	150	5,416	-7.0
Other grocery, food specialties	154	131,629	87.8	5.9	0.11	218	3,932	+11.0
Farm products (edible), total	224	240,245	78.0	6.0	0.15	750	1,244	+2.2
Dairy, poultry products	80	144,877	78.0	6.0	0.13	1,812	865	-2.0
Fruits, vegetables (fresh)	144	95,368	78.0	6.0	0.18	140	4,053	+9.8
Beer, wines, distilled spirits, total	138	116,503	83.0	11.2	0.16	596	1,352	+6.2
Beer, ale	56	26,806	42.1	7.5	0.19	307	761	-21.5
Wines, distilled spirits	82	89,697	95.2	11.7	0.15	782	1,503	+8.6
Drugs, chemicals, allied products, total	105	65,759	94.3	8.9	0.14	397	1,648	+3.3
Drugs (general line)	4	20,474	98.5	5.2	0.08	760	6,628	-3.8
Drugs, drug sundries (specialty lines)	42	16,195	(v)	(v)	(v)	(v)	(v)	(v)
Industrial chemicals, explosives	21	23,940	93.9	12.2	0.19	675	1,890	+5.2
Paints, varnishes	38	5,150	88.9	11.8	0.54	160	814	-1.0
Tobacco and products (exc. leaf)	37	47,302	79.1	6.0	0.08	597	1,724	+3.9
Dry goods, apparel, total	169	54,110	96.0	10.8	0.30	334	1,011	+1.9
Clothing, furnishings, footwear	109	26,608	96.0	11.8	0.30	310	772	-1.5
Dry goods (general line)	6	9,345	95.8	11.8	0.18	879	1,699	+20.1
Dry goods specialties, piece goods, notions	50	15,992	95.8	8.2	0.36	319	1,143	-2.4
Piece goods converters	4	2,165	99.6	11.4	0.37	139	4,727	-7.8
Furniture, home furnishings, total	76	41,717	93.0	10.6	0.22	580	1,010	+16.1
Furniture (household, office)	16	8,359	(v)	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	60	33,358	92.6	10.8	0.24	597	1,046	+22.2
Paper and its products, total	54	43,282	96.0	11.3	0.13	1,194	816	+8.9
Wrapping paper, twine	6	9,861	97.8	12.1	0.07	3,525	674	+16.3
Fine paper	4	(x)	99.6	9.3	0.18	678	2,592	-7.6
Stationery, office supplies	16	9,818	90.1	16.6	0.16	1,507	445	+11.4
Wallpaper	3	(x)	92.3	9.6	0.26	279	459	+2.8
Other paper products	25	16,136	97.1	8.3	0.12	659	1,271	+8.1
Farm products (raw materials)	18	71,232	41.0	7.1	1.27	96	21,441	+13.7
Automotive equipment, tires and tubes	250	67,012	84.7	10.3	0.28	190	1,253	-4.3
SAN FRANCISCO-OAKLAND, CALIF.--Con.								
Electrical goods, total	105	102,734	90.9	10.5	0.16	411	2,536	+2.6
General line, apparatus, supplies	61	59,097	97.3	11.4	0.13	389	2,895	+6.8
Electrical appliances, specialties	44	43,637	81.8	9.0	0.22	440	2,103	-5.4
Hardware, plumbing, heating, total	124	99,797	96.4	9.3	0.16	474	1,760	+8.1
Hardware	53	48,645	95.7	9.2	0.09	762	1,358	+6.5
Plumbing, heating equipment, supplies	71	51,152	97.2	9.4	0.22	263	2,616	+9.6
Lumber, construction materials, total	155	196,552	97.9	8.4	0.12	150	7,905	+0.5
Lumber, millwork	104	163,822	98.6	8.1	0.10	122	12,049	+1.4
Other construction materials	51	32,730	94.6	9.6	0.24	206	3,107	-3.3
Machinery, equipment, supplies, total	514	155,691	92.4	11.8	0.28	303	1,035	+1.4
Commercial machines, equipment	116	26,430	89.8	15.1	0.44	275	861	+2.5
Construction machinery, equipment	34	22,259	93.5	12.8	0.31	221	2,989	+7.1
Farm-dairy machinery, equipment	15	9,934	93.8	3.6	0.03	237	2,787	+5.1
Industrial machinery, equipment, supplies	179	58,080	94.4	10.3	0.23	252	1,342	-6.5
Professional equipment, supplies	57	12,744	90.8	16.4	0.28	349	631	+10.6
Service establishment equipment, supplies	91	19,489	89.2	13.1	0.38	490	436	-4.6
Transportation (exc. automotive) equipment, supplies	22	6,755	90.6	9.5	0.03	158	1,983	+9.3
Metals metal work (exc. scrap)	46	56,328	96.8	10.6	0.20	282	3,769	+12.9
Waste materials, total	51	18,764	93.7	7.8	0.13	44	10,776	+5.0
Iron, steel scrap	22	7,193	95.8	7.6	0.15	34	13,745	+1.5
Other scrap, waste materials	29	11,571	92.4	8.0	0.12	50	9,427	+3.6
Other merchant wholesalers, total	390	227,331	82.0	8.7	0.15	329	1,748	+2.4
Automobiles, other motor vehicles	22	29,909	(v)	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	55	13,277	91.7	13.6	0.34	320	709	+21.4
Books, periodicals, newspapers	26	(x)	96.0	11.6	0.14	626	564	-0.7
Farm supplies	34	57,620	78.3	8.8	0.16	670	1,978	-18.1
Jewelry	66	17,346	94.4	13.9	0.22	270	1,013	-5.6
Petroleum and products	18	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Merchant wholesalers, n.e.c.	169	93,842	89.8	7.0	0.12	242	3,141	+12.4
SEATTLE, WASH., total	1,048	625,633	85.8	9.0	0.21	352	1,676	-2.2
Groceries, confectionery, meats, totsl	94	96,052	87.4	7.3	0.15	323	3,086	-2.7
Groceries (general line)	17	50,294	92.0	6.9	0.06	606	4,272	-2.8
Confectionery	8	1,531	20.0	17.8	0.23	87	488	-7.5
Fish, sea foods	11	7,006	79.0	7.4	0.06	182	2,999	+4.1
Meats, meat products	15	16,829	82.0	6.0	0.12	188	5,371	-16.8
Other grocery, food specialties	43	20,392	88.9	9.0	0.39	317	1,621	+8.9
Farm products (edible), total	57	64,000	77.8	6.2	0.18	1,086	837	+3.6
Dairy, poultry products	25	36,313	70.6	7.5	0.14	2,418	444	+2.3
Fruits, vegetables (fresh)	32	27,687	86.5	4.9	0.23	110	7,202	+5.5
Beer, wines, distilled spirits, total	17	18,034	67.2	18.5	0.13	124	5,685	+33.2
Beer, ale	8	6,191	14.2	13.8	...	46	2,489	+139.5
Wines, distilled spirits	9	11,843	100.0	18.9	0.14	202	6,418	+29.7
Drugs, chemicals, allied products, total	37	22,593	84.9	7.1	0.11	295	1,943	-2.2
Drugs	11	12,386	93.2	5.2	0.02	346	3,657	-1.5
Industrial chemicals, explosives	12	9,301	73.2	9.8	0.21	454	1,356	-2.4
Paints, varnishes	14	906	85.6	11.9	0.54	124	456	-5.0
Tobacco and products (exc. leaf)	8	11,803	65.4	7.4	0.08	440	2,190	+5.3
Dry goods, apparel	54	15,839	95.8	10.4	0.14	225	1,417	+0.3
Furniture, home furnishings	36	14,252	95.5	9.0	0.12	343	1,308	+9.1
Paper and its products	21	10,496	96.1	12.6	0.20	1,297	439	-0.6
Farm products (raw materials)	8	6,269	48.8	4.2	0.02	31	16,293	-8.7
Automotive equipment, tires and tubes	90	19,106	84.1	12.1	0.29	257	844	+3.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business: Number	Establishments doing credit business: Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts and notes receivable[1] beginning to end of year 1948
SEATTLE, WASH.--Continued								
Electrical goods, total	58	56,132	88.8	9.0	0.17	469	2,321	-14.9
General line, apparatus, supplies	31	32,118	91.5	9.8	0.12	506	2,296	-11.2
Electrical appliances, specialties	27	24,014	85.2	7.9	0.24	424	2,357	-20.8
Hardware, plumbing, heating, total	50	36,978	86.8	10.5	0.32	337	2,259	-4.1
Hardware	24	20,690	85.6	12.1	0.28	463	1,986	+10.1
Plumbing, heating equipment, supplies	26	16,288	88.4	8.5	0.37	228	2,738	-22.5
Lumber, construction materials, total	88	81,436	90.1	6.4	0.20	121	7,189	-30.2
Lumber, millwork	66	68,220	89.4	6.0	0.17	90	11,195	-29.8
Other construction materials	22	13,216	93.8	9.4	0.39	223	1,992	-31.4
Machinery, equipment, supplies, total	250	87,419	88.3	12.8	0.39	330	1,036	+6.7
Commercial machines, equipment	48	10,556	86.4	14.3	0.75	410	623	-6.6
Construction machinery, equipment	10	8,153	97.5	12.0	0.10	189	4,577	-2.5
Farm-dairy machinery, equipment	12	8,865	65.7	10.7	0.03	99	5,269	+23.7
Industrial machinery, equipment, supplies	94	33,346	87.2	11.8	0.46	253	1,458	+7.9
Professional equipment, supplies	25	7,803	96.7	15.1	0.16	424	686	+14.3
Service establishment equipment, supplies	42	6,394	93.4	15.0	0.42	402	398	+0.6
Transportation (exc. automotive) equipment, supplies	19	12,302	(v)	(v)	(v)	(v)	(v)	(v)
Metals, metal work (exc. scrap)	22	19,516	91.6	10.6	0.37	340	2,614	+9.8
Waste materials, total	21	7,118	91.9	4.9	0.31	62	9,010	-5.9
Iron, steel scrap	7	4,614	93.2	4.6	0.07	106	9,851	+1.6
Other scrap, waste materials	14	2,504	89.3	5.5	0.79	38	7,662	-16.8
Other merchant wholesalers, total	137	58,590	82.8	9.4	0.14	233	1,788	+15.8
Automobiles, other motor vehicles	19	13,288	59.9	6.4	0.18	88	5,559	-19.1
Amusement, sporting goods	24	5,537	89.3	20.0	0.15	293	802	+27.9
Books, periodicals, newspapers	7	3,729	99.1	10.0	0.17	347	1,764	-1.6
Farm supplies	11	3,211	80.4	9.7	0.22	130	2,296	-5.2
Jewelry	24	5,150	94.1	15.6	0.26	249	987	+21.4
Merchant wholesalers, n.e.c.	52	27,675	87.8	6.7	0.08	256	2,211	+29.0
WASHINGTON, D.C., total	714	514,536	81.4	9.9	0.18	370	1,745	+2.1
Groceries, confectionery, meats, total	89	81,556	72.6	6.1	0.16	148	4,618	+8.4
Fish, sea foods	7	(x)	70.2	8.0	0.69	98	2,682	-17.0
Meats, meat products	27	34,960	69.4	5.7	0.16	137	6,710	+10.2
Other grocery, food specialties	31	9,160	63.4	8.0	0.21	86	2,472	+43.2
Grocery, food specialties, n.e.c.	24	(x)	78.2	5.9	0.10	265	4,407	+3.3
Farm products (edible)	65	75,834	75.8	8.2	0.18	1,167	739	+4.5
Beer, wines, distilled spirits	35	56,321	76.9	10.1	0.06	310	4,358	+13.9
WASHINGTON, D.C.--Continued								
Dry goods, apparel, total	8	2,032	89.4	11.6	0.10	231	1,059	-7.0
Clothing, furnishings, footwear	4	428	92.6	15.4	...	51	1,869	-4.4
Dry goods	4	1,604	88.8	10.8	0.12	366	974	-7.8
Furniture, home furnishings	21	10,735	91.6	11.7	0.16	539	676	+7.8
Automotive equipment, tires and tubes	68	14,510	79.0	12.9	0.45	210	907	+18.7
Electrical goods	45	50,912	92.7	10.5	0.17	364	2,930	+4.2
Hardware, plumbing, heating	39	46,150	90.9	11.3	0.27	500	2,126	+1.4
Lumber, construction materials, total	32	31,991	94.1	9.3	0.19	171	5,575	+3.6
Lumber, millwork	17	24,387	95.4	9.1	0.13	204	6,927	+1.9
Other construction materials	15	7,604	90.1	9.7	0.39	135	3,387	+9.7
Machinery, equipment, supplies, total	130	28,742	87.9	13.8	0.32	200	1,138	+11.3
Commercial machines, equipment	39	8,184	83.5	11.1	0.52	194	1,150	+16.9
Construction machinery, equipment	5	937	99.6	6.7	0.34	132	1,409	+1.8
Farm-dairy machinery, equipment	3	(x)	70.1	6.3	0.47	126	1,045	+50.0
Industrial machinery, equipment, supplies	23	6,607	93.4	12.7	0.08	176	2,191	-15.4
Transportation (exc. automotive) equipment, supplies	9	(x)	95.1	13.7	0.12	25	12,060	+34.5
Other machinery, equipment, supplies, n.e.c.	51	10,398	86.4	17.8	0.38	251	711	+22.6
Waste materials, total	20	7,049	95.0	7.1	0.02	150	2,886	+6.5
Iron, steel scrap	5	1,088	(v)	(v)	(v)	(v)	(v)	(v)
Other scrap, waste materials	15	5,961	96.2	7.6	0.02	184	2,726	+8.5
Other merchant wholesalers, total	162	108,704	77.9	11.3	0.16	372	1,690	-16.5
Automobiles, other motor vehicles	13	11,984	48.8	6.2	0.12	162	3,794	+47.4
Amusement, sporting goods	15	4,048	75.5	11.0	0.46	193	1,098	+10.5
Books, periodicals, newspapers	9	6,244	99.0	11.4	0.13	1,314	583	-9.9
Jewelry	12	4,780	91.6	40.3	0.42	324	1,426	-30.7
Merchant wholesalers, n.e.c.	113	81,648	79.9	9.8	0.13	340	2,055	-6.7
YOUNGSTOWN, OHIO, total	290	145,322	81.6	7.9	(y)	305	1,492	+12.8
Groceries, confectionery, meats	35	31,913	80.9	5.1	0.06	314	2,527	+8.7
Farm products (edible)	32	21,731	78.9	4.4	0.04	667	899	+9.3
Beer, wines, distilled spirits	3	4,218	(v)	(v)	(v)	(v)	(v)	(v)
Drugs, chemicals, allied products	6	2,766	92.8	7.3	0.17	146	2,935	+4.5
Tobacco and products (exc. leaf)	7	(x)	64.0	5.9	0.03	462	1,569	+39.4
Dry goods, apparel	6	1,187	73.4	11.5	0.07	94	1,544	+20.8
Furniture, home furnishings	6	862	92.0	8.9	0.09	166	914	-5.7
Paper and its products	3	2,898	96.5	8.2	0.05	1,668	559	+60.4
Automotive equipment, tires and tubes	37	6,512	72.8	9.8	0.43	237	675	-3.5
Electrical goods	21	13,875	94.1	11.1	0.11	702	2,998	+12.9
Hardware, plumbing, heating	13	3,824	89.7	8.5	0.08	166	1,610	+9.3
Lumber, construction materials	12	6,782	80.1	12.7	0.46	315	1,531	+2.7
Machinery, equipment, supplies	57	11,873	90.5	10.8	0.13	266	745	+13.1
Metals, metalwork (exc. scrap)	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Waste materials	13	11,502	96.6	9.2	0.04	62	14,408	+6.4
Other merchant wholesalers	32	14,934	65.4	12.7	0.24	207	1,598	+38.3

v Insufficient analysis of credit sales to show separately.
x Withheld to avoid disclosure.
y Less than 0.01 percent.
z Less than 0.1 percent.
o.e.c. Not elsewhere classified
[1] Includes only establishments reporting beginning and end-of-year receivables.

Note: See explanatory material for definitions of Standard Metropolitan Areas.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000–$999,999				$200,000–$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
United States, total	14,429	0.09	2,899	885	13,374	0.19	1,545	383	24,708	0.26	1,064	247	43,942	0.36	584	120
1,000 or more credit accounts	3,170	0.08	1,240	2,932	1,160	0.23	355	1,858	955	0.34	188	1,649	376	0.38	83	1,466
500--999 credit accounts	2,794	0.11	3,482	667	1,825	0.24	986	645	2,145	0.32	476	619	1,145	0.45	170	614
200--499 credit accounts	3,890	0.10	6,350	320	4,218	0.20	1,977	306	7,130	0.32	947	295	7,357	0.38	390	255
Less than 200 credit accounts	4,575	0.06	30,641	79	6,171	0.15	6,899	81	14,478	0.22	3,273	75	35,064	0.35	1,024	60
GROCERIES, CONFECTIONERY, MEATS																
Groceries (general line):																
Not sponsoring cooperative, voluntary groups	992	0.08	2,243	842	871	0.13	1,940	300	629	0.18	1,326	199	101	0.24	887	122
1,000 or more credit accounts	173	0.09	1,400	2,711	14	0.17	428	1,682	4	0.16	256	1,600	...	...	...	...
500-999 credit accounts	341	0.09	2,731	657	84	0.14	1,147	594	23	0.19	521	581	1	(x)	(x)	(x)
200-499 credit accounts	385	0.09	3,634	345	526	0.12	1,996	306	252	0.20	1,087	270	22	0.32	528	251
Less than 200 credit accounts	93	0.06	13,112	99	247	0.12	4,409	108	350	0.16	2,232	107	78	0.22	1,253	81
Voluntary group wholesalers	390	0.06	3,234	780	116	0.08	2,037	309	26	0.16	770	399	2	(x)	(x)	(x)
1,000 or more credit accounts	82	0.08	2,068	2,142	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	112	0.07	3,314	676	19	0.17	1,085	639	2	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts	143	0.03	6,401	334	56	0.08	2,066	319	12	0.11	1,116	294	...	...	...	...
Less than 200 credit accounts	53	0.06	12,364	98	40	0.04	4,780	115	11	0.19	3,069	85	2	(x)	(x)	(x)
Retailer-cooperative warehouses	88	0.02	18,900	247	34	0.01	8,701	64	29	0.01	6,447	49	8	0.56	3,054	37
1,000 or more credit accounts	2	(x)	(x)	(x)	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	9	0.03	14,218	716	...	...	...	...	...	...	...	...	...	...	...	...
200--499 credit accounts	24	0.02	15,734	314	...	...	...	...	...	...	...	...	...	...	...	...
Less than 200 credit accounts	53	0.02	19,612	106	34	0.01	8,701	64	29	0.01	6,447	49	8	0.56	3,054	37
Cash-carry depots	4	0.04	2,308	178	3	(x)	(x)	(x)	18	...	1,215	61	6	...	2,762	10
Institutional wholesalers	17	0.14	2,016	949	8	0.12	2,328	268	18	0.50	1,545	156	2	(x)	(x)	(x)
1,000 or more credit accounts	6	0.18	1,348	2,004	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	5	0.16	2,315	567	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200--499 credit accounts	3	0.11	3,609	318	2	(x)	(x)	(x)	9	0.61	1,398	222	...	...	...	...
Less than 200 credit accounts	3	0.04	19,290	109	5	0.08	5,958	108	9	0.28	1,912	90	2	(x)	(x)	(x)
Confectionery, total	26	0.05	2,004	965	90	0.18	1,065	389	333	0.17	693	258	683	0.33	479	94
1,000 or more credit accounts	9	0.11	627	2,194	6	0.18	294	2,250	8	0.12	184	1,831	1	(x)	(x)	(x)
500--999 credit accounts	4	0.02	1,328	694	16	0.25	838	616	42	0.18	464	625	12	0.56	168	606
200-499 credit accounts	7	0.11	3,993	259	23	0.12	1,452	320	100	0.15	644	311	89	0.38	333	270
Less than 200 credit accounts	6	(z)	35,984	125	45	0.18	3,326	96	183	0.18	1,756	77	581	0.30	674	55
Fish, sea foods, total	79	0.13	4,580	341	119	0.14	3,368	165	247	0.30	1,860	133	328	0.34	1,202	56
1,000 or more credit accounts	4	0.24	1,590	1,575	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	12	0.15	2,626	608	5	0.08	1,065	508	7	0.10	404	535	1	(x)	(x)	(x)
200--499 credit accounts	34	0.13	5,202	293	32	0.13	2,235	266	42	0.22	1,085	261	8	0.15	461	235
Less than 200 credit accounts	29	0.10	12,544	116	82	0.14	5,634	105	197	0.33	2,831	85	318	0.34	1,487	44
Meats, meat products, total	471	0.10	8,049	241	481	0.16	4,167	134	791	0.21	2,881	77	659	0.31	1,517	48
1,000 or more credit accounts	13	0.12	3,019	1,492	1	(x)	(x)	(x)	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	33	0.13	4,590	618	13	0.21	923	638	4	(z)	488	592	3	0.53	208	568
200-499 credit accounts	157	0.09	7,742	288	91	0.20	2,196	266	48	0.13	933	267	21	0.39	279	293
Less than 200 credit accounts	268	0.09	14,442	106	376	0.14	6,716	82	737	0.22	3,856	57	634	0.30	2,049	35
Other grocery, food specialties:																
Canned foods	65	0.07	3,466	645	106	0.11	1,442	403	184	0.27	1,095	234	404	0.29	573	115
1,000 or more credit accounts	11	0.12	615	2,536	6	0.18	241	2,782	7	0.95	214	1,636	3	0.41	96	1,533
500--999 credit accounts	12	0.09	2,516	675	18	0.16	1,027	599	11	0.24	453	647	11	0.13	190	568
200--499 credit accounts	14	0.06	5,493	261	40	0.13	1,903	302	54	0.22	1,060	278	55	0.37	346	280
Less than 200 credit accounts	28	0.06	38,583	81	42	0.04	7,491	75	112	0.25	2,685	85	335	0.28	972	60
Coffee, tea, spices	75	0.2	2,301	2,331	37	0.24	996	636	72	0.31	828	278	220	0.40	512	96
1,000 or more credit accounts	18	0.05	683	9,055	8	0.13	438	1,956	3	0.20	242	1,307	1	(x)	(x)	(x)
500--999 credit accounts	8	0.43	1,027	801	5	0.99	650	624	7	0.52	377	560	3	0.25	114	630
200--499 credit accounts	10	0.01	20,246	327	12	0.43	1,492	339	33	0.34	778	300	26	0.35	328	279
Less than 200 credit accounts	39	(z)	102,589	54	12	0.01	11,938	59	29	0.25	2,851	78	190	0.41	781	55
Dried fruits, nuts	15	0.02	3,404	734	7	0.05	4,548	147	19	0.08	2,257	124	42	0.31	1,192	44
1,000 or more credit accounts	4	0.02	2,210	2,275	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	4	0.02	4,289	379	...	...	...	...	3	0.21	825	368	2	(x)	(x)	(x)
Less than 200 credit accounts	7	0.03	27,613	56	6	0.05	7,260	88	15	0.05	5,315	50	40	0.31	1,458	35
Flour	40	0.09	6,207	297	37	0.23	2,493	256	60	0.31	1,747	160	74	0.23	978	82
1,000 or more credit accounts	2	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	6	0.21	2,647	673	6	0.17	1,110	379	1	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	12	0.23	4,234	270	14	0.29	2,387	294	17	0.21	1,047	268	9	0.30	409	270
Less than 200 credit accounts	20	0.02	37,360	63	17	0.18	5,298	110	41	0.35	3,453	81	65	0.21	1,359	56
Frosted, frozen foods	58	0.13	3,360	520	56	0.10	2,208	211	112	0.30	1,307	150	126	0.18	849	70
1,000 or more credit accounts	7	0.16	1,268	1,911	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	12	0.11	3,050	606	5	0.04	1,040	651	4	0.38	354	580	...	...	...	...
200--499 credit accounts	26	0.15	5,082	320	20	0.17	1,659	259	28	0.40	721	280	9	0.19	368	277
Less than 200 credit accounts	13	0.10	16,824	91	31	0.07	4,164	110	80	0.26	2,339	82	117	0.18	1,039	54
Miscellaneous grocery specialties	197	0.07	2,888	873	265	0.14	1,537	348	453	0.22	1,200	190	996	0.31	608	81
1,000 or more credit accounts	38	0.18	615	3,384	16	0.13	334	1,974	13	0.24	197	1,581	4	0.22	72	1,175
500--999 credit accounts	38	0.05	6,558	641	37	0.16	1,023	634	24	0.34	440	603	12	0.45	173	657
200--499 credit accounts	44	0.06	6,016	323	94	0.16	1,915	302	97	0.31	999	280	102	0.34	315	269
Less than 200 credit accounts	77	0.05	35,278	63	118	0.11	6,025	74	319	0.17	2,739	76	878	0.30	949	47
FARM PRODUCTS (EDIBLE)																
Dairy, poultry products, total	844	0.09	1,145	2,096	665	0.16	1,049	464	1,084	0.20	782	258	1,243	0.30	496	115
1,000 or more credit accounts	221	0.14	323	7,411	96	0.22	211	2,352	86	0.33	132	1,668	11	0.39	115	1,345
500--999 credit accounts	66	0.07	4,983	643	40	0.48	748	674	76	0.42	230	719	59	0.45	128	629
200--499 credit accounts	199	0.09	8,358	299	85	0.22	1,641	281	123	0.27	800	281	155	0.39	197	305
Less than 200 credit accounts	358	0.05	27,059	81	444	0.11	6,786	72	799	0.16	3,405	58	1,018	0.26	1,264	43

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000-$999,999				$200,000-$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
FARM PRODUCTS (EDIBLE)--Continued																
Fruits, vegetables (fresh), total	672	0.10	6,053	322	790	0.16	3,092	170	1,406	0.21	2,169	103	1,556	0.37	1,452	45
1,000 or more credit accounts	35	0.10	1,729	1,537	6	0.22	340	1,870	5	0.34	212	1,390	...	...	...	...
500--999 credit accounts	101	0.12	3,586	632	20	0.14	951	596	14	0.07	464	549	4	0.71	190	515
200--499 credit accounts	232	0.13	5,878	302	226	0.15	1,993	279	160	0.30	982	266	40	0.40	385	263
Less than 200 credit accounts	304	0.07	20,174	94	538	0.16	5,721	89	1,227	0.20	3,045	72	1,512	0.37	1,690	38
BEER, WINES, DISTILLED SPIRITS																
Beer, ale, total	138	0.12	1,725	489	269	0.15	1,084	320	655	0.18	923	164	817	0.22	672	74
1,000 or more credit accounts	20	0.14	947	1,487	18	0.16	328	1,703	14	0.10	215	1,270	1	(x)	(x)	(x)
500--999 credit accounts	30	0.11	2,008	688	31	0.16	878	653	31	0.08	455	621	10	0.12	187	626
200--499 credit accounts	46	0.09	2,414	320	82	0.14	1,496	316	128	0.17	818	285	50	0.19	303	273
Less than 200 credit accounts	42	0.21	4,734	57	138	0.17	2,876	67	482	0.21	1,676	70	756	0.23	888	53
Wines, distilled spirits*, total	562	0.08	2,090	1,378	218	0.11	1,338	463	171	0.15	816	332	165	0.24	525	145
1,000 or more credit accounts	239	0.08	1,500	2,645	15	0.10	388	1,977	11	0.13	215	1,636	2	(x)	(x)	(x)
500--999 credit accounts	138	0.09	2,868	706	58	0.08	953	669	20	0.16	433	626	4	0.29	147	608
200--499 credit accounts	113	0.08	6,460	340	87	0.16	1,893	317	64	0.22	874	316	34	0.27	368	280
Less than 200 credit accounts	72	0.10	22,152	89	58	0.09	6,941	86	76	0.08	3,183	80	125	0.23	963	69
DRUGS, CHEMICALS. ALLIED PRODUCTS																
Drugs (general line)*, total	248	0.05	3,267	943	33	0.05	2,362	312	12	0.02	1,160	278	1	(x)	(x)	(x)
1,000 or more credit accounts	56	0.04	2,265	2,434	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	93	0.06	4,176	684	5	0.14	1,197	555	1	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	92	0.05	5,364	360	22	0.04	2,538	307	3	0.06	1,705	225	...	...	...	...
Less than 200 credit accounts	7	(z)	854	116	6	0.01	4,971	131	7	(z)	2,174	138	1	(x)	(x)	(x)
Drugs, drug sundries (specialty lines):																
Proprietary medicines, toiletries	36	0.06	1,109	2,384	42	0.14	1,393	447	94	0.13	660	414	298	0.31	343	148
1,000 or more credit accounts	16	0.04	728	4,808	4	0.25	427	1,688	9	0.23	140	1,949	4	0.18	74	1,432
500--999 credit accounts	10	0.04	3,324	644	7	0.16	1,036	639	14	0.17	464	682	18	0.26	149	677
200--499 credit accounts	6	0.13	5,774	357	22	0.05	1,900	323	27	0.14	940	305	48	0.41	292	265
Less than 200 credit accounts	4	0.14	16,725	80	9	0.31	11,138	51	44	0.08	3,104	81	228	0.28	680	59
Retailer cooperatives--specialty lines	...	...	...	...	3	0.07	8,147	84	7	...	2,501	112	2	(x)	(x)	(x)
Drug sundries	31	0.03	3,091	1,508	50	0.13	749	701	152	0.18	715	357	457	0.22	325	174
1,000 or more credit accounts	6	0.01	2,347	6,404	13	0.11	358	1,762	9	0.16	214	1,584	9	0.30	76	1,530
500--999 credit accounts	6	0.03	3,248	748	12	0.06	829	620	32	0.12	449	635	20	0.60	154	666
200--499 credit accounts	12	0.15	5,981	278	11	0.18	1,627	309	53	0.28	968	280	114	0.15	262	283
Less than 200 credit accounts	7	0.03	39,308	72	14	0.18	4,839	94	58	0.10	2,483	83	314	0.20	706	64
Industrial chemicals, total	143	0.08	4,280	613	117	0.18	1,785	362	196	0.21	1,481	200	362	0.29	549	120
1,000 or more credit accounts	24	0.13	1,708	2,388	11	0.24	382	1,856	8	0.37	300	1,506	6	0.42	101	1,525
500--999 credit accounts	22	0.04	3,864	683	17	0.33	950	666	14	0.23	490	601	11	0.55	201	598
200--499 credit accounts	37	0.10	7,583	321	14	0.33	2,310	313	37	0.22	1,039	299	48	0.38	328	275
Less than 200 credit accounts	60	0.04	37,387	58	75	0.10	7,524	83	137	0.20	5,062	56	297	0.24	1,192	49
Paints, varnishes:																
With glass, wallpaper	12	0.18	892	1,650	36	0.32	677	853	104	0.52	492	495	261	0.69	377	148
1,000 or more credit accounts	8	0.18	763	2,206	8	0.13	352	1,708	11	0.29	203	1,492	3	0.57	52	1,267
500--999 credit accounts	2	(x)	(x)	(x)	20	0.35	872	685	24	0.79	398	635	8	0.99	150	559
200--499 credit accounts	2	(x)	(x)	(x)	8	0.46	1,203	420	49	0.44	708	356	52	0.66	309	270
Less than 200 credit accounts	...	...	...	...	...	...	...	...	20	0.56	1,525	117	198	0.67	575	82
Without glass, wallpaper	13	0.10	1,298	1,240	23	0.22	987	638	107	0.35	739	340	447	0.58	511	120
1,000 or more credit accounts	3	0.22	320	4,350	3	0.53	405	1,400	4	0.43	191	1,525	2	(x)	(x)	(x)
500--999 credit accounts	3	0.04	4,213	560	13	0.13	1,009	617	18	0.36	502	598	11	0.43	174	561
200--499 credit accounts	4	0.05	5,123	297	7	0.25	1,906	352	53	0.38	790	302	76	0.72	329	253
Less than 200 credit accounts	3	0.16	18,127	66	...	...	...	...	32	0.28	2,179	110	358	0.54	773	71
TOBACCO AND ITS PRODUCTS (EXC. LEAF)																
Tobacco and products (exc. leaf), total	670	0.06	1,560	1,054	612	0.09	1,429	292	656	0.15	1,124	160	325	0.27	677	82
1,000 or more credit accounts	166	0.06	911	3,134	21	0.07	351	1,632	7	0.10	130	1,952	1	(x)	(x)	(x)
500--999 credit accounts	157	0.07	2,337	669	72	0.09	974	633	24	0.15	437	591	2	(x)	(x)	(x)
200--499 credit accounts	213	0.05	3,928	317	239	0.10	1,570	305	157	0.12	936	266	33	0.10	366	271
Less than 200 credit accounts	134	0.07	8,948	97	280	0.10	3,260	92	468	0.16	2,000	76	289	0.31	939	54
DRY GOODS, APPAREL																
Clothing, furnishings, footwear:																
Clothing, furnishings (general line)	35	0.14	1,787	1,201	54	0.15	1,422	429	119	0.18	933	305	94	0.20	772	142
1,000 or more credit accounts	15	0.10	1,070	2,330	4	0.23	449	1,425	4	0.13	214	1,375	1	(x)	(x)	(x)
500--999 credit accounts	9	0.16	3,134	589	15	0.17	1,001	632	23	0.22	571	602	1	(x)	(x)	(x)
200--499 credit accounts	4	0.38	8,674	300	23	0.13	2,001	318	47	0.20	1,052	285	28	0.27	472	272
Less than 200 credit accounts	7	0.02	18,712	81	12	0.12	9,237	56	45	0.13	2,981	80	64	0.15	1,632	62
Men's, boys' clothing, furnishings	62	0.03	2,155	1,087	96	0.14	1,071	623	280	0.15	919	315	624	0.19	588	126
1,000 or more credit accounts	28	0.03	1,647	1,924	20	0.18	374	1,921	19	0.19	251	1,340	5	0.58	82	1,378
500--999 credit accounts	14	0.04	2,453	649	13	0.16	1,010	676	35	0.18	550	626	21	0.30	173	600
200--499 credit accounts	13	0.03	5,914	312	32	0.08	2,184	301	104	0.19	982	295	102	0.16	399	280
Less than 200 credit accounts	7	0.02	25,500	57	31	0.18	6,722	95	122	0.10	3,242	82	496	0.18	1,051	61
Women's, children's clothing, furnishings	69	0.05	1,529	1,378	117	0.12	1,377	486	314	0.13	852	366	615	0.25	600	132
1,000 or more credit accounts	20	0.05	1,136	3,066	12	0.16	388	1,627	26	0.18	220	1,537	8	0.15	114	1,026
500--999 credit accounts	12	0.04	2,621	687	27	0.16	1,019	676	47	0.12	565	598	17	0.06	206	603
200--499 credit accounts	11	0.12	4,618	338	53	0.10	2,107	323	121	0.16	1,083	290	111	0.31	384	274
Less than 200 credit accounts	6	(z)	27,443	77	25	0.12	8,223	78	120	0.10	3,010	97	479	0.25	1,057	67
Furs (dressed), fur clothing	31	0.24	10,771	157	40	0.59	4,886	137	108	0.29	2,896	102	244	0.39	1,950	44
1,000 or more credit accounts	1	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	1	(x)	(x)	(x)	2	(x)	(x)	(x)	2	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	5	0.44	5,187	263	8	1.06	2,065	293	13	0.27	993	303	4	0.44	342	288
Less than 200 credit accounts	24	0.23	19,797	85	30	0.50	9,670	71	92	0.28	5,520	53	240	0.39	2,146	39

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000–$999,999				$200,000–$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
DRY GOODS, APPAREL--Continued																
Clothing, furnishings, footwear--Continued																
Millinery, millinery supplies	9	0.50	2,858	955	29	0.20	1,326	515	96	0.18	991	310	237	0.34	619	121
1,000 or more credit accounts	4	0.81	2,314	1,545	3	0.39	402	1,804	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	3	0.13	3,590	599	7	0.20	1,014	642	14	0.19	535	595	4	0.03	169	707
200--499 credit accounts	2	(x)	(x)	(x)	14	0.17	2,080	316	48	0.20	977	301	53	0.35	444	244
Less than 200 credit accounts	...	...	...	...	5	0.14	6,395	121	32	0.17	2,936	109	180	0.35	896	71
Shoes, other footwear	58	0.14	1,319	1,440	79	0.15	1,013	660	147	0.15	1,050	293	246	0.16	630	128
1,000 or more credit accounts	28	0.18	904	2,466	15	0.18	390	1,867	6	0.24	170	1,769	2	(x)	(x)	(x)
500--999 credit accounts	14	0.08	3,126	717	22	0.14	1,134	613	12	0.27	604	639	6	0.55	144	660
200--499 credit accounts	12	0.16	3,073	340	25	0.16	1,765	356	67	0.13	1,101	288	37	0.18	430	257
Less than 200 credit accounts	4	0.01	12,087	78	17	0.12	6,279	102	62	0.13	3,190	89	201	0.14	1,004	74
Work clothing	4	0.21	3,979	349	13	0.15	1,244	417	50	0.23	1,186	236	91	0.25	531	143
Dry goods (general line), total	106	0.07	2,008	1,867	43	0.25	1,214	545	13	0.17	982	328	8	0.06	1,027	92
1,000 or more credit accounts	66	0.06	1,886	2,637	6	0.63	413	1,626	...	...	...	...	...	...	...	...
500--999 credit accounts	28	0.12	2,440	718	13	0.23	1,013	634	4	0.13	575	595	...	...	...	...
200--499 credit accounts	10	0.11	4,200	354	15	0.19	2,005	314	5	0.20	1,085	320	...	...	...	...
Less than 200 credit accounts	2	(x)	(x)	(x)	9	0.14	9,314	79	4	0.16	3,830	71	8	0.06	1,027	92
Dry goods specialties, piece goods, notions:																
Hosiery, underwear	46	0.08	2,473	704	53	0.11	1,719	358	146	0.12	1,212	245	266	0.20	639	119
1,000 or more credit accounts	9	0.07	948	2,216	3	0.19	244	1,833	7	0.27	288	1,286	1	(x)	(x)	(x)
500--999 credit accounts	13	0.06	2,450	651	10	0.21	1,054	630	14	0.10	534	621	4	0.12	217	625
200--499 credit accounts	9	0.03	5,008	317	17	0.14	2,037	299	44	0.13	1,068	280	51	0.19	354	284
Less than 200 credit accounts	15	0.12	23,496	74	23	0.03	6,778	92	81	0.10	3,967	72	210	0.19	1,126	61
Piece goods (jobbers)	195	0.06	4,347	629	261	0.13	2,401	279	509	0.16	1,694	182	856	0.28	1,181	70
1,000 or more credit accounts	24	0.08	1,614	3,410	17	0.20	416	1,698	10	0.13	149	2,405	3	0.17	88	1,317
500--999 credit accounts	29	0.06	4,421	639	22	0.30	1,100	646	25	0.23	518	629	5	1.08	243	520
200--499 credit accounts	46	0.08	6,861	314	59	0.12	2,091	311	109	0.18	1,114	289	70	0.36	375	258
Less than 200 credit accounts	96	0.05	28,248	81	163	0.10	9,575	70	365	0.14	5,124	59	778	0.27	1,792	45
Other dry goods, notions	106	0.12	1,363	1,585	149	0.11	1,362	474	416	0.16	869	344	904	0.21	701	109
1,000 or more credit accounts	48	0.16	887	2,983	18	0.11	421	1,683	26	0.26	184	1,983	3	0.12	105	1,775
500--999 credit accounts	25	0.10	3,160	656	26	0.28	984	668	40	0.16	524	582	21	0.19	226	596
200--499 credit accounts	27	0.04	5,369	288	63	0.08	2,031	310	179	0.18	1,047	299	129	0.29	394	271
Less than 200 credit accounts	6	0.06	12,683	109	42	0.05	7,659	83	171	0.11	3,188	85	751	0.19	1,135	61
Piece goods converters, total	314	0.06	10,526	394	182	0.03	4,722	150	229	0.08	3,007	110	153	0.19	2,426	44
1,000 or more credit accounts	34	0.05	5,790	1,864	6	0.04	569	1,305	3	0.09	294	1,350	...	...	...	...
500--999 credit accounts	40	0.05	9,402	621	3	0.10	938	683	7	...	610	514	...	...	...	...
200--499 credit accounts	80	0.05	14,492	278	33	0.05	2,742	270	32	0.05	1,383	256	4	0.12	293	312
Less than 200 credit accounts	160	0.08	28,651	83	140	0.02	11,551	60	187	0.09	6,508	50	149	0.19	2,910	37
FURNITURE, HOME FURNISHINGS																
Furniture (household, office):																
Household furniture	41	0.14	1,430	1,617	53	0.31	774	771	116	0.38	584	480	182	0.46	608	123
1,000 or more credit accounts	19	0.14	1,073	2,954	10	0.43	266	2,750	14	0.51	144	2,278	2	(x)	(x)	(x)
500--999 credit accounts	9	0.14	1,954	803	10	0.46	1,012	606	14	0.38	502	614	7	0.55	215	600
200--499 credit accounts	9	0.19	5,476	317	18	0.17	1,886	306	30	0.45	915	331	27	0.60	419	274
Less than 200 credit accounts	4	...	54,607	22	15	0.28	4,348	120	58	0.30	2,765	90	146	0.38	1,205	53
Office furniture	13	0.06	851	1,663	29	0.04	716	860	95	0.15	761	390	139	0.32	592	112
1,000 or more credit accounts	7	0.08	508	2,670	8	0.05	276	2,293	8	0.24	168	1,671	...	...	...	...
500--999 credit accounts	3	0.01	2,086	658	6	0.02	1,058	580	16	0.26	464	635	5	0.59	195	680
200--499 credit accounts	3	0.07	4,999	318	9	0.04	2,189	267	35	0.16	1,061	292	17	0.40	332	276
Less than 200 credit accounts	...	...	...	...	6	0.03	5,365	120	36	0.06	3,112	93	117	0.27	939	63
Home furnishings, floor coverings:																
Chins, glassware, crockery	29	0.15	1,178	1,180	26	0.13	647	1,018	80	0.24	632	456	244	0.33	377	162
1,000 or more credit accounts	11	0.19	575	2,498	8	0.21	280	2,362	8	0.48	151	1,966	4	0.21	81	1,470
500--999 credit accounts	7	0.18	2,173	658	5	0.09	824	719	15	0.19	523	654	11	0.34	146	581
200--499 credit accounts	5	0.08	4,470	306	11	0.11	2,042	342	27	0.20	985	299	49	0.29	261	303
Less than 200 credit accounts	6	0.12	12,692	100	2	(x)	(x)	(x)	30	0.25	2,622	97	180	0.36	778	68
Floor coverings	99	0.14	2,698	931	92	0.12	1,588	428	135	0.13	1,228	253	178	0.22	709	125
1,000 or more credit accounts	34	0.16	2,113	1,772	10	0.10	565	1,238	4	0.21	206	1,395	3	0.07	78	1,467
500--999 credit accounts	34	0.15	3,438	677	19	0.10	1,074	643	15	0.10	626	571	7	0.29	245	543
200--499 credit accounts	23	0.10	3,536	359	42	0.16	2,320	313	50	0.20	1,065	288	24	0.32	430	280
Less than 200 credit accounts	8	0.01	20,457	79	21	0.03	7,073	81	66	0.07	3,554	86	144	0.20	1,588	51
Antiques	1	(x)	(x)	(x)	1	(x)	(x)	(x)	7	0.03	843	332	62	0.24	1,232	37
Miscellaneous home furnishings	57	0.07	2,026	1,620	96	0.19	618	1,050	181	0.30	641	437	540	0.31	371	164
1,000 or more credit accounts	29	0.06	1,623	8,757	37	0.21	338	2,092	21	0.58	240	1,493	8	0.37	63	1,657
500--999 credit accounts	13	0.07	4,077	665	21	0.12	952	673	35	0.23	500	620	30	0.39	166	597
200--499 credit accounts	9	0.03	4,426	358	24	0.21	1,942	324	63	0.28	850	314	114	0.31	293	288
Less than 200 credit accounts	6	0.26	15,123	85	14	0.20	4,934	110	62	0.24	2,449	102	388	0.30	791	63
PAPER AND ITS PRODUCTS																
Wrapping paper, twine, totsl	76	0.12	962	2,294	83	0.16	536	1,237	117	0.21	607	486	149	0.20	398	201
1,000 or more credit accounts	56	0.11	792	2,963	41	0.21	333	2,024	14	0.11	222	1,612	3	0.57	74	1,462
500--999 credit accounts	11	0.06	2,999	636	24	0.15	1,020	632	23	0.10	455	642	8	0.12	244	619
200--499 credit accounts	3	0.07	4,441	330	12	0.06	1,984	330	52	0.28	891	324	45	0.22	337	291
Less than 200 credit accounts	6	0.45	27,017	68	6	0.12	7,494	90	28	0.24	2,852	97	93	0.17	796	81
Fine paper, total	119	0.09	2,440	1,177	85	0.12	1,262	561	96	0.11	943	324	104	0.15	587	161
1,000 or more credit accounts	59	0.07	1,723	1,940	12	0.18	431	1,675	7	0.17	223	1,371	1	(x)	(x)	(x)
500--999 credit accounts	26	0.05	4,409	658	19	0.07	1,018	669	11	0.17	579	595	4	0.04	237	575
200--499 credit accounts	23	0.09	6,300	334	38	0.08	2,056	341	38	0.10	1,005	290	26	0.26	433	275
Less than 200 credit accounts	11	0.46	24,598	76	16	0.18	6,202	121	40	0.09	3,133	98	73	0.09	1,151	72

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000–$999,999				$200,000–$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
PAPER AND ITS PRODUCTS--Continued																
Stationery, office supplies, total	23	0.19	598	2,635	46	0.19	470	1,316	110	0.13	454	635	370	0.24	284	230
1,000 or more credit accounts	18	0.21	524	3,219	26	0.22	310	1,965	20	0.12	166	1,941	13	0.18	90	1,320
500--999 credit accounts	3	0.10	1,544	752	8	0.22	845	840	27	0.21	395	681	28	0.20	159	624
200--499 credit accounts	1	(x)	(x)	(x)	7	0.12	2,220	297	29	0.15	824	345	114	0.22	289	295
Less than 200 credit accounts	1	(x)	(x)	(x)	5	0.04	3,680	125	34	0.06	3,691	78	215	0.28	601	79
Wallpaper, total	1	(x)	(x)	(x)	11	0.24	428	1,433	24	0.34	514	477	99	0.36	386	182
1,000 or more credit accounts	...	...	...	...	4	0.27	186	3,250	2	(x)	(x)	(x)	2	(x)	(x)	(x)
500--999 credit accounts	...	...	...	...	2	(x)	(x)	(x)	5	0.42	482	564	5	0.49	157	586
200--499 credit accounts	1	(x)	(x)	(x)	4	0.29	1,551	350	12	0.26	752	339	22	0.25	371	290
Less than 200 credit accounts	...	...	...	...	1	(x)	(x)	(x)	5	0.21	1,591	112	70	0.39	581	94
Miscellaneous paper products, total	192	0.06	2,030	1,327	216	0.16	666	973	384	0.23	566	513	731	0.33	384	189
1,000 or more credit accounts	74	0.10	896	2,828	88	0.19	346	1,837	58	0.22	247	1,477	14	0.45	89	1,560
500--999 credit accounts	47	0.08	2,958	702	45	0.24	894	702	103	0.22	472	637	43	0.26	194	618
200--499 credit accounts	28	0.04	6,144	332	44	0.10	2,218	319	123	0.20	844	305	190	0.39	332	287
Less than 200 credit accounts	43	0.02	55,069	74	39	0.08	8,373	75	100	0.28	3,385	82	484	0.30	791	73
FARM PRODUCTS (RAW MATERIALS)																
Farm products (raw materials)	235	0.07	15,943	252	166	0.17	8,419	74	279	0.31	5,994	48	361	0.15	6,876	43
AUTOMOTIVE																
Automobiles, other motor vehicles:																
Automobiles, new and used	116	0.19	2,969	326	34	0.13	1,875	171	52	0.42	1,255	129	34	0.74	473	70
1,000 or more credit accounts	5	0.10	624	3,141	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts	9	0.20	2,559	664	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	33	0.27	3,881	294	7	0.12	911	337	13	0.62	893	268	2	(x)	(x)	(x)
Less than 200 credit accounts	69	0.15	7,709	93	26	0.14	4,394	75	38	0.32	2,158	62	32	0.71	542	57
Trucks, tractors (road type)	64	0.24	3,614	312	152	0.36	1,764	270	347	0.53	1,225	150	258	0.11	739	74
1,000 or more credit accounts	3	0.14	1,227	1,167	3	0.10	92	4,691	4	1.13	132	1,366	...	...	...	...
500--999 credit accounts	10	0.47	2,813	614	5	0.53	803	600	4	0.24	292	666	4	(z)	142	716
200--499 credit accounts	25	0.26	3,114	316	55	0.42	2,003	269	72	0.61	809	275	17	0.68	350	236
Less than 200 credit accounts	26	0.10	10,568	95	89	0.32	4,247	103	267	0.50	1,924	90	237	0.73	1,008	51
Automotive equipment, tires and tubes:																
Automotive parts, accessories	244	0.16	1,438	1,365	541	0.25	999	582	1,858	0.39	738	336	5,481	0.54	491	130
1,000 or more credit accounts	103	0.21	702	2,592	81	0.27	508	1,328	34	3.36	188	1,715	17	0.21	122	1,373
500--999 credit accounts	72	0.20	2,104	702	208	0.32	928	646	271	0.41	496	589	77	0.63	168	593
200--499 credit accounts	36	0.10	5,360	360	185	0.22	1,528	357	1,150	0.40	792	313	1,052	0.55	380	264
Less than 200 credit accounts	33	0.08	45,271	78	67	0.10	5,028	102	403	0.34	1,830	116	4,335	0.54	638	85
Garage equipment, tools	5	0.14	1,223	1,193	25	0.24	1,146	558	68	0.27	878	311	192	0.37	548	130
1,000 or more credit accounts	4	0.15	1,115	1,321	4	0.27	567	1,288	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	1	(x)	(x)	(x)	9	0.29	995	627	9	0.34	530	613	4	0.40	203	525
200--499 credit accounts	...	...	...	...	9	0.16	2,015	322	34	0.26	934	301	40	0.33	376	278
Less than 200 credit accounts	...	...	...	...	3	0.36	6,294	85	23	0.25	2,268	99	148	0.38	772	80
Tires, tubes	14	0.07	2,282	1,885	37	0.41	1,113	522	192	0.50	847	282	451	0.60	549	123
1,000 or more credit accounts	2	(x)	(x)	(x)	6	0.48	422	1,586	6	0.71	157	1,754	2	(x)	(x)	(x)
500--999 credit accounts	5	0.17	2,298	738	5	0.63	1,203	592	17	0.47	418	589	5	0.43	175	585
200--499 credit accounts	5	0.12	10,710	264	17	0.39	1,696	337	86	0.56	860	288	87	0.80	376	266
Less than 200 credit accounts	2	(x)	(x)	(x)	9	0.22	3,800	122	83	0.41	2,113	107	357	0.53	792	74
ELECTRICAL GOODS																
Electrical goods (general line), total	412	0.08	3,557	923	85	0.18	1,332	490	14	0.27	1,199	274	5	0.52	664	76
1,000 or more credit accounts	119	0.08	2,994	2,010	6	0.19	434	1,730	...	...	...	...	...	...	...	...
500--999 credit accounts	122	0.08	3,783	698	23	0.28	979	662	3	0.33	434	629	...	...	...	...
200--499 credit accounts	154	0.08	5,408	348	46	0.16	2,053	318	3	0.36	1,626	304	...	...	...	...
Less than 200 credit accounts	17	0.06	10,745	132	10	0.05	4,302	140	8	0.19	2,214	130	5	0.52	664	76
Wiring supplies, construction materials, apparatus and equipment:																
Wiring supplies, construction materials	147	0.20	2,366	738	205	0.36	1,487	422	461	0.38	958	294	643	0.40	620	120
1,000 or more credit accounts	35	0.21	1,340	1,766	12	0.34	436	1,442	17	0.24	216	1,518	3	0.30	100	1,407
500--999 credit accounts	47	0.21	2,300	653	53	0.34	1,062	615	41	0.44	560	586	11	0.92	152	636
200--499 credit accounts	46	0.23	5,001	308	104	0.39	2,016	315	217	0.40	976	296	105	0.40	381	267
Less than 200 credit accounts	19	0.04	17,604	97	36	0.30	5,312	106	186	0.35	2,249	114	524	0.39	938	73
Apparatus and equipment	17	0.13	2,075	1,167	40	0.26	1,371	454	74	0.23	1,116	255	218	0.26	728	97
1,000 or more credit accounts	5	0.21	1,026	3,240	5	0.31	377	1,430	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	2	(x)	(x)	(x)	9	0.30	1,174	557	8	0.51	507	563	2	(x)	(x)	(x)
200--499 credit accounts	6	0.11	5,953	335	14	0.34	1,822	332	28	0.18	1,092	282	21	0.17	372	278
Less than 200 credit accounts	4	0.03	25,423	97	12	0.12	5,758	114	37	0.21	3,441	78	194	0.27	1,056	63
Electrical appliances, specialties:																
Electrical appliances (general line)	190	0.16	3,514	908	52	0.24	2,064	333	38	0.35	1,345	239	24	0.44	799	103
1,000 or more credit accounts	56	0.21	2,320	1,907	2	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts	67	0.12	4,461	683	5	0.22	1,543	524	4	0.33	627	575	...	...	...	...
200--499 credit accounts	57	0.14	7,466	331	35	0.27	2,192	312	17	0.52	1,121	296	5	0.02	489	249
Less than 200 credit accounts	10	0.03	12,028	113	10	0.17	5,090	126	17	0.16	2,931	103	19	0.63	1,114	64
Radios, television sets	89	0.22	2,610	1,088	95	0.25	1,455	389	210	0.47	821	297	495	0.58	484	134
1,000 or more credit accounts	26	0.17	1,494	2,520	5	0.52	485	1,260	5	0.50	221	1,420	2	(x)	(x)	(x)
500--999 credit accounts	33	0.33	4,650	659	21	0.21	856	661	24	0.42	467	588	6	0.18	190	542
200--499 credit accounts	27	0.13	5,242	338	46	0.18	1,928	311	111	0.46	829	305	112	0.56	359	266
Less than 200 credit accounts	3	0.02	13,110	148	23	0.36	4,616	105	70	0.51	2,041	105	375	0.60	674	81

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of— $1,000,000 or more: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	$500,000-$999,999: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	$200,000-$499,999: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Less than $200,000: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
ELECTRICAL GOODS--Continued																
Electrical appliances, specialties--Continued																
Refrigerators, equipment (household)	94	0.12	4,901	614	30	0.21	1,986	467	31	0.34	1,301	221	38	0.93	570	128
1,000 or more credit accounts	8	0.24	1,100	3,304	3	0.08	1,889	1,853	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	22	0.10	5,762	681	4	0.25	973	626	1	(x)	(x)	(x)	2	(x)	(x)	(x)
200--499 credit accounts	48	0.09	9,085	298	17	0.29	2,131	317	11	0.50	1,038	304	7	1.34	402	255
Less than 200 credit accounts	16	0.16	18,720	125	6	0.33	6,119	93	18	0.17	2,632	106	29	0.88	1,065	58
Miscellaneous appliances, specialties	85	0.11	2,363	851	69	0.29	1,142	522	108	0.35	826	318	217	0.63	519	125
1,000 or more credit accounts	24	0.15	1,562	1,768	9	0.43	322	2,126	8	0.13	201	1,618	2	(x)	(x)	(x)
500--999 credit accounts	34	0.09	2,825	656	11	0.24	1,037	636	8	1.19	432	614	4	(x)	(x)	(x)
200--499 credit accounts	21	0.09	5,043	337	27	0.32	2,089	304	39	0.36	967	284	47	0.88	312	266
Less than 200 credit accounts	6	0.03	11,448	88	22	0.19	6,272	77	53	0.24	2,373	103	164	0.50	984	60
HARDWARE, PLUMBING, HEATING																
Hardware:																
General line (with industrial department)	224	0.12	1,903	2,339	73	0.25	850	765	19	0.90	849	420	11	0.22	364	364
1,000 or more credit accounts	171	0.12	1,819	2,884	22	0.26	406	1,576	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	36	0.17	2,486	714	22	0.28	990	681	5	0.56	588	566	2	(x)	(x)	(x)
200--499 credit accounts	14	0.05	4,407	360	13	0.32	1,856	354	7	0.54	1,195	355	3	0.26	415	380
Less than 200 credit accounts	3	(x)	(x)	(x)	16	0.12	6,394	98	5	(x)	(x)	(x)	5	0.01	1,416	73
General line (without industrial department)	120	0.10	1,773	1,697	109	0.17	923	659	30	0.35	945	326	19	0.22	468	184
1,000 or more credit accounts	67	0.14	1,325	2,611	16	0.22	363	1,754	...	...	...	...	...	...	...	...
500--999 credit accounts	33	0.04	3,568	725	43	0.13	876	699	6	0.54	466	674	1	(x)	(x)	(x)
200--499 credit accounts	13	0.03	7,525	304	37	0.18	1,791	343	16	0.28	1,019	313	9	0.21	436	259
Less than 200 credit accounts	7	0.02	16,443	124	13	0.19	6,700	81	8	0.35	3,080	92	9	0.29	788	74
Specialty lines	33	0.14	1,554	1,026	69	0.18	979	621	344	0.26	769	368	666	0.32	465	153
1,000 or more credit accounts	14	0.12	911	1,723	16	0.21	352	1,704	17	0.33	221	1,435	3	0.38	30	4,173
500--999 credit accounts	10	0.24	1,975	738	12	0.08	1,169	587	69	0.38	522	614	27	0.38	158	615
200--499 credit accounts	7	0.05	5,925	317	24	0.21	1,998	300	157	0.26	861	318	147	0.34	359	264
Less than 200 credit accounts	2	(x)	(x)	(x)	17	0.18	7,318	78	101	0.17	2,714	98	489	0.30	893	70
Plumbing, heating equipment, supplies:																
Plumbing, heating (general line)	335	0.26	3,172	578	354	0.32	2,114	311	505	0.35	1,639	189	490	0.37	819	101
1,000 or more credit accounts	41	0.24	1,742	1,540	11	0.54	286	2,465	4	0.16	202	1,665	...	...	...	...
500--999 credit accounts	114	0.26	3,138	660	28	0.45	1,170	608	18	0.48	450	658	12	1.18	162	622
200--499 credit accounts	160	0.26	4,480	330	158	0.35	2,376	285	151	0.38	1,329	272	55	0.28	436	272
Less than 200 credit accounts	20	0.17	12,260	130	157	0.24	4,684	133	332	0.34	2,653	108	423	0.36	1,214	64
Heating (inc. stoves, ranges)	29	0.12	3,290	506	49	0.50	1,439	418	121	0.39	1,044	263	204	0.51	672	110
1,000 or more credit accounts	3	0.16	1,193	1,767	3	0.19	406	1,667	7	0.37	170	2,068	1	(x)	(x)	(x)
500--999 credit accounts	6	0.13	2,900	701	13	0.90	973	669	3	0.70	477	602	8	0.15	114	586
200--499 credit accounts	12	0.11	4,737	352	16	0.47	1,934	300	30	0.50	948	278	21	0.39	321	281
Less than 200 credit accounts	8	0.12	10,288	118	17	0.26	4,911	116	81	0.34	3,063	88	174	0.55	1,153	63
Plumbing fixtures, supplies	55	0.12	2,683	645	97	0.23	2,046	309	192	0.31	1,567	188	340	0.28	619	128
1,000 or more credit accounts	8	0.12	1,016	2,260	7	0.26	538	1,247	3	0.37	207	1,646	5	0.25	68	1,933
500--999 credit accounts	13	0.10	3,055	690	6	0.38	876	679	8	0.17	535	608	6	0.16	260	534
200--499 credit accounts	23	0.13	5,043	323	41	0.25	2,201	304	55	0.24	1,155	284	46	0.40	381	272
Less than 200 credit accounts	11	0.13	12,070	90	43	0.18	5,466	109	126	0.35	3,256	85	283	0.26	1,137	64
Air conditioning, ventilating equipment	15	0.25	2,432	805	26	0.42	2,008	299	60	0.40	1,173	234	134	0.43	782	104
1,000 or more credit accounts	3	0.14	1,741	2,527	1	(x)	(x)	(x)	3	0.16	287	1,058	2	(x)	(x)	(x)
500--999 credit accounts	3	0.19	4,099	513	2	(x)	(x)	(x)	6	0.45	553	567	3	0.02	130	737
200--499 credit accounts	8	0.51	2,910	357	15	0.45	2,036	292	16	0.44	1,030	272	10	0.17	470	224
Less than 200 credit accounts	1	(x)	(x)	(x)	8	0.37	4,437	121	35	0.38	2,965	88	119	0.48	1,359	58
LUMBER, CONSTRUCTION MATERIALS																
Lumber, millwork:																
Direct mill shippers	246	0.07	10,694	285	129	0.14	14,316	46	154	0.14	9,606	37	140	0.28	3,214	28
1,000 or more credit accounts	5	(z)	2,151	8,954	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	6	0.02	11,304	644	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200--499 credit accounts	38	0.09	15,654	279	3	0.48	2,590	290	6	0.04	1,733	217	4	0.01	476	226
Less than 200 credit accounts	197	0.09	40,562	56	125	0.13	18,180	36	148	0.14	11,911	30	136	0.28	4,021	23
Distributors with yards	460	0.16	6,308	340	341	0.29	3,120	206	506	0.30	2,433	125	508	0.55	1,246	66
1,000 or more credit accounts	22	0.31	1,647	1,533	4	0.78	433	1,832	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	77	0.13	3,602	654	24	0.46	1,039	584	11	0.56	610	588	4	(x)	(x)	(x)
200--499 credit accounts	167	0.12	7,626	318	107	0.37	2,172	287	92	0.50	1,189	280	28	0.77	388	284
Less than 200 credit accounts	194	0.21	18,005	98	206	0.22	7,432	88	401	0.24	4,265	70	475	0.50	1,737	46
Other construction materials:																
Brick, tile, terra cotta	19	0.13	4,630	356	47	0.19	3,054	210	64	0.26	2,568	110	95	0.41	1,442	58
1,000 or more credit accounts	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts	1	(x)	(x)	(x)	3	0.26	1,117	573	2	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	9	0.04	5,137	364	15	0.25	2,285	292	7	0.29	1,292	250	3	0.38	459	267
Less than 200 credit accounts	7	0.28	17,879	84	28	0.15	6,360	98	55	0.26	3,830	73	92	0.41	1,610	51
Cement, lime, plaster	22	0.18	3,345	556	36	0.44	2,176	279	68	0.38	1,429	217	50	0.49	1,011	84
1,000 or more credit accounts	2	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	10	0.06	3,913	703	4	0.35	1,025	542	4	0.46	583	592	...	...	...	...
200--499 credit accounts	7	0.33	3,598	320	12	0.32	2,273	299	24	0.39	1,219	268	6	0.20	472	250
Less than 200 credit accounts	3	0.06	13,657	89	19	0.55	4,784	120	38	0.30	3,282	91	44	0.54	1,310	61
Glass (building)	22	0.16	1,192	1,295	34	0.27	1,437	437	62	0.40	1,059	278	143	0.58	574	126
1,000 or more credit accounts	11	0.16	788	2,093	3	0.34	468	1,318	3	0.19	322	1,300	1	(x)	(x)	(x)
500--999 credit accounts	5	0.10	2,941	625	6	0.32	1,113	584	4	0.34	594	619	5	1.12	175	560
200--499 credit accounts	5	0.15	2,567	436	21	0.25	1,912	327	22	0.44	1,008	320	22	0.34	442	276
Less than 200 credit accounts	1	(x)	(x)	(x)	4	0.21	4,539	138	33	0.42	2,200	117	115	0.65	930	66

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS – UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000–$999,999				$200,000–$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
LUMBER CONSTRUCTION MATERIALS--Continued																
Other construction materials--Continued																
Sand, gravel, crushed stone	15	0.36	7,981	443	15	0.20	2,781	222	28	0.20	2,836	114	90	0.31	1,025	58
1,000 or more credit accounts	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200--499 credit accounts	5	0.21	5,837	321	6	0.25	2,312	280	3	0.68	870	360	6	0.34	463	254
Less than 200 credit accounts	7	0.01	17,462	136	8	0.13	6,926	87	25	0.14	3,839	85	84	0.30	1,258	44
Ready-mixed concrete distributors	32	0.13	5,306	385	53	0.25	2,658	242	71	0.55	1,784	155	84	0.41	1,146	74
1,000 or more credit accounts	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts	7	0.06	5,820	661	7	0.23	1,216	542	3	0.26	322	599	1	(x)	(x)	(x)
200--499 credit accounts	17	0.27	4,745	307	16	0.21	2,438	269	16	1.01	1,316	256	3	(x)	(x)	(x)
Less than 200 credit accounts	7	0.01	17,162	101	29	0.27	5,708	111	52	0.37	2,673	98	80	0.37	1,353	62
Roofing, siding, insulation	36	0.15	3,321	623	50	0.33	2,781	227	103	0.28	1,992	155	105	0.61	1,306	69
1,000 or more credit accounts	4	0.09	784	2,600	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	9	0.40	2,909	588	2	(x)	(x)	(x)	3	0.12	701	550	1	(x)	(x)	(x)
200--499 credit accounts	19	0.08	7,382	327	25	0.48	2,436	277	25	0.22	1,297	274	4	0.23	658	224
Less than 200 credit accounts	4	0.13	9,893	126	23	0.15	4,663	127	75	0.31	2,914	100	100	0.64	1,505	59
Miscellaneous construction materials	89	0.24	2,884	542	130	0.27	2,094	308	223	0.39	1,370	211	206	0.38	861	99
1,000 or more credit accounts	11	0.19	1,568	1,713	2	(x)	(x)	(x)	7	0.42	236	1,229	1	(x)	(x)	(x)
500--999 credit accounts	24	0.18	2,314	654	18	0.26	1,111	640	9	0.82	394	643	4	0.34	119	606
200--499 credit accounts	43	0.26	4,337	290	55	0.32	2,184	302	67	0.48	1,029	281	23	0.30	438	274
Less than 200 credit accounts	11	0.40	15,392	113	55	0.19	5,613	108	140	0.33	2,942	99	178	0.38	1,349	60
MACHINERY, EQUIPMENT, SUPPLIES																
Commercial machines, equipment:																
Commercial refrigeration equipment	8	0.05	6,396	511	44	0.41	1,291	440	231	0.59	1,047	248	493	0.63	727	93
1,000 or more credit accounts	2	(x)	(x)	(x)	3	0.34	250	2,493	4	0.65	80	2,675	1	(x)	(x)	(x)
500--999 credit accounts	1	(x)	(x)	(x)	7	0.22	1,018	675	27	1.05	539	584	8	1.34	170	570
200--499 credit accounts	3	0.06	3,972	305	20	0.62	2,008	289	69	0.72	987	288	48	0.53	358	268
Less than 200 credit accounts	2	(x)	(x)	(x)	14	0.22	4,856	99	131	0.37	2,816	84	436	0.63	1,020	63
Office machines, equipment	8	0.02	916	3,409	11	0.05	934	675	42	0.18	618	423	359	0.30	320	164
1,000 or more credit accounts	5	0.02	630	5,411	3	0.14	360	1,395	2	(x)	(x)	(x)	7	0.12	69	1,458
500--999 credit accounts	...	...	...	...	5	0.04	1,209	580	8	0.35	383	660	13	0.72	138	646
200--499 credit accounts	...	...	...	...	1	(x)	(x)	(x)	17	0.25	835	286	87	0.36	283	270
Less than 200 credit accounts	3	0.02	37,296	71	2	(x)	(x)	(x)	15	0.04	2,923	95	252	0.22	617	66
Restaurants, hotel supplies (principally nonfood)	25	0.23	1,415	1,604	50	0.33	1,139	543	135	0.54	704	361	353	0.63	455	126
1,000 or more credit accounts	17	0.23	1,316	2,214	7	0.26	443	1,432	10	0.64	235	1,497	1	(x)	(x)	(x)
500--999 credit accounts	1	(x)	(x)	(x)	15	0.61	840	733	19	0.62	470	599	11	0.70	176	582
200--499 credit accounts	5	0.30	2,330	344	14	0.22	1,861	317	58	0.62	911	297	66	0.68	332	280
Less than 200 credit accounts	2	(x)	(x)	(x)	14	0.17	5,328	120	48	0.34	1,902	107	275	0.60	713	65
Store machines, fixtures	25	0.42	1,785	706	75	0.49	1,336	419	180	0.95	1,132	215	474	0.50	551	105
1,000 or more credit accounts	7	0.32	711	1,950	5	0.40	276	2,556	6	0.28	194	1,307	4	0.15	98	1,396
500--999 credit accounts	2	(x)	(x)	(x)	12	0.50	1,014	590	10	1.21	463	649	9	0.26	253	559
200--499 credit accounts	7	0.59	3,641	290	26	0.47	1,711	317	49	1.70	911	280	64	0.59	298	267
Less than 200 credit accounts	9	0.42	16,591	81	32	0.52	5,171	104	115	0.60	2,520	92	397	0.50	925	56
Other commercial machines, equipment	7	0.26	841	1,469	25	0.17	863	682	54	0.33	601	451	171	0.37	304	180
1,000 or more credit accounts	2	(x)	(x)	(x)	5	0.06	280	2,064	5	0.25	135	1,870	5	0.17	87	1,400
500--999 credit accounts	3	0.37	1,600	767	5	0.20	862	703	13	0.11	508	604	9	0.27	160	646
200--499 credit accounts	1	(x)	(x)	(x)	7	0.20	1,659	360	18	0.47	871	312	36	0.28	292	280
Less than 200 credit accounts	1	(x)	(x)	(x)	8	0.18	6,700	86	18	0.39	2,923	85	121	0.48	616	66
Construction machinery, equipment, total	235	0.25	3,754	511	155	0.34	3,137	206	190	0.25	1,672	185	159	0.42	1,236	70
1,000 or more credit accounts	19	0.16	1,310	2,039	...	...	...	...	5	0.75	166	1,466	...	...	...	...
500--999 credit accounts	56	0.23	4,023	643	13	0.37	1,038	615	5	0.69	480	614	...	...	...	...
200--499 credit accounts	129	0.30	5,264	317	48	0.46	2,398	282	44	0.22	1,314	296	13	0.64	350	261
Less than 200 credit accounts	31	0.20	9,052	142	94	0.27	5,722	110	136	0.23	3,327	86	146	0.40	1,628	52
Farm-dairy machinery, equipment, total	93	0.07	3,538	480	83	0.17	1,523	410	150	0.38	1,051	255	292	0.48	506	132
1,000 or more credit accounts	9	0.07	1,213	2,692	10	0.44	441	1,557	7	0.71	187	1,400	2	(x)	(x)	(x)
500--999 credit accounts	12	0.25	2,009	620	9	0.14	1,210	589	12	0.52	517	539	10	0.32	162	631
200--499 credit accounts	27	0.08	5,617	332	32	0.13	1,938	330	50	0.39	963	290	46	0.84	328	303
Less than 200 credit accounts	45	0.03	15,755	89	32	0.13	6,961	81	81	0.31	2,796	93	234	0.36	916	64
Industrial machinery, equipment, supplies:																
Industrial machinery, equipment (general line)	104	0.18	1,900	1,187	85	0.31	1,160	540	16	0.65	1,140	307	12	0.70	760	94
1,000 or more credit accounts	47	0.18	1,287	2,088	13	0.23	424	1,737	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	23	0.22	2,454	675	19	0.23	1,061	622	3	1.15	966	572	...	...	...	...
200--499 credit accounts	25	0.17	6,326	348	30	0.47	2,054	304	6	0.22	1,124	268	2	(x)	(x)	(x)
Less than 200 credit accounts	9	0.07	13,512	126	23	0.20	5,166	105	6	0.48	2,338	99	10	0.74	1,270	52
Belting, hose, packing	9	0.13	1,579	911	28	0.16	1,414	451	46	0.26	945	332	96	0.54	433	190
1,000 or more credit accounts	3	0.14	897	2,217	1	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)
500--999 credit accounts	...	...	...	...	12	0.22	875	662	6	0.88	595	588	5	0.06	243	594
200--499 credit accounts	4	0.19	3,240	329	10	0.10	2,208	290	19	0.30	833	338	29	0.28	385	270
Less than 200 credit accounts	2	(x)	(x)	(x)	5	0.15	6,906	108	20	0.06	2,837	115	60	0.85	801	81
Machine tools	40	0.09	2,880	631	35	0.15	2,754	240	106	0.18	1,703	169	187	0.34	760	91
1,000 or more credit accounts	9	0.12	702	2,067	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	3	0.09	3,510	657	2	(x)	(x)	(x)	4	0.29	574	649	2	(x)	(x)	(x)
200--499 credit accounts	10	0.09	5,705	299	8	0.15	2,269	318	30	0.21	1,100	282	27	0.35	330	277
Less than 200 credit accounts	18	0.08	21,328	93	24	0.14	9,778	65	71	0.16	3,972	68	158	0.33	1,268	52
Mine, mill supplies	76	0.18	2,699	859	52	0.21	2,161	318	147	0.32	1,423	209	211	0.49	822	102
1,000 or more credit accounts	21	0.15	1,615	2,146	2	(x)	(x)	(x)	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	17	0.18	3,140	633	7	0.15	1,262	559	15	0.78	494	612	2	(x)	(x)	(x)
200--499 credit accounts	27	0.18	4,994	308	26	0.24	2,617	272	33	0.25	1,219	277	33	0.50	435	264
Less than 200 credit accounts	11	0.28	24,594	104	17	0.18	5,760	110	97	0.28	3,208	88	175	0.49	1,293	61

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of— $1,000,000 or more: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	$500,000-$999,999: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	$200,000-$499,999: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Less than $200,000: Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
MACHINERY, EQUIPMENT, SUPPLIES--Continued																
Industrial machinery, equipment, supplies--Con.																
Oil well, oil refining supplies	198	0.11	11,722	180	196	0.11	8,741	80	280	0.22	6,035	56	234	0.22	1,924	50
1,000 or more credit accounts	6	0.09	4,352	1,316	...	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts	8	0.18	4,216	573	3	0.12	1,263	606	1	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts	38	0.12	10,854	303	23	0.27	2,280	293	16	0.25	1,106	272	15	0.48	475	254
Less than 200 credit accounts	146	0.10	20,493	80	170	0.09	16,821	42	263	0.22	8,464	40	219	0.20	2,616	36
Printing machinery, supplies (exc. paper)	7	0.01	6,577	371	11	0.03	3,918	169	32	0.13	836	354	92	0.26	630	104
1,000 or more credit accounts	...	...	...	...	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	2	(x)	(x)	(x)	...	...	...	...	7	0.26	550	574	1	(x)	(x)	(x)
200--499 credit accounts	2	(x)	(x)	(x)	5	0.03	2,781	259	8	0.19	1,102	284	14	0.43	304	257
Less than 200 credit accounts	3	...	15,824	129	6	0.03	6,525	94	15	0.03	3,390	83	77	0.22	901	70
Rope, cordage	16	0.02	2,936	646	16	0.09	1,073	686	27	0.09	1,272	278	32	0.06	629	130
1,000 or more credit accounts	3	(z)	1,681	1,561	3	0.06	282	2,497	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts	8	0.04	2,719	634	2	(x)	(x)	(x)	5	0.26	485	622	1	(x)	(x)	(x)
200--499 credit accounts	1	(x)	(x)	(x)	5	0.05	2,266	373	8	0.06	1,216	284	2	(x)	(x)	(x)
Less than 200 credit accounts	4	(z)	16,642	96	6	(z)	9,236	71	13	0.02	5,208	71	28	0.03	1,831	44
Used machinery, equipment	7	0.02	12,706	108	11	0.89	6,860	82	18	0.23	3,337	55	40	0.49	1,367	43
Miscellaneous industrial machinery, supplies	226	0.21	1,974	957	279	0.24	1,378	475	730	0.37	943	307	1,627	0.43	518	144
1,000 or more credit accounts	68	0.19	1,029	2,303	27	0.28	355	1,997	42	0.44	200	1,486	21	0.28	94	1,254
500--999 credit accounts	54	0.16	2,705	664	65	0.26	1,060	650	104	0.40	493	599	63	0.44	177	584
200--499 credit accounts	62	0.24	5,298	328	85	0.27	2,060	316	230	0.43	1,020	296	328	0.48	328	280
Less than 200 credit accounts	42	0.29	17,387	83	102	0.19	6,717	92	354	0.30	3,183	87	1,215	0.41	1,034	66
Professional equipment, supplies:																
Dental supplies	7	0.07	1,173	1,776	36	0.23	477	1,420	91	0.17	530	562	226	0.20	331	219
1,000 or more credit accounts	6	0.14	596	2,037	30	0.22	457	1,535	8	0.16	275	1,253	...	...	...	...
500--999 credit accounts	...	...	...	...	6	0.24	661	841	40	0.18	505	670	17	0.10	227	605
200--499 credit accounts	1	(x)	(x)	(x)	...	...	...	...	36	0.17	682	378	96	0.21	310	296
Less than 200 credit accounts	...	...	...	...	...	...	...	...	7	0.13	2,087	106	113	0.21	487	95
Religious supplies	1	(x)	(x)	(x)	6	0.17	466	1,568	12	0.13	214	1,299	74	0.22	269	237
School equipment, supplies	9	0.12	940	1,461	21	0.20	521	1,255	44	0.09	605	492	102	0.20	361	200
1,000 or more credit accounts	6	0.13	766	1,887	9	0.38	295	2,256	6	0.14	191	1,563	3	0.44	95	1,333
500--999 credit accounts	3	0.09	2,016	609	8	0.08	1,019	668	12	0.15	461	646	3	0.01	193	503
200--499 credit accounts	...	...	...	...	2	(x)	(x)	(x)	11	0.07	1,172	279	35	0.28	314	298
Less than 200 credit accounts	...	...	...	...	2	(x)	(x)	(x)	15	0.03	2,849	97	61	0.11	762	74
Surgical, medical, hospital equipment, supplies	38	0.06	978	2,045	60	0.20	758	833	144	0.16	677	436	285	0.25	370	192
1,000 or more credit accounts	25	0.06	754	2,828	22	0.17	466	1,401	13	0.21	258	1,414	3	0.05	247	1,307
500--999 credit accounts	7	0.12	2,102	691	20	0.31	922	720	32	0.22	479	606	23	0.36	216	570
200--499 credit accounts	6	0.02	5,804	361	13	0.11	1,749	336	70	0.14	959	314	87	0.29	325	282
Less than 200 credit accounts	...	...	...	...	5	0.02	6,726	78	29	0.11	2,467	102	172	0.20	646	76
Miscellaneous professional equipment, supplies	20	0.08	790	2,433	34	0.16	848	739	134	0.15	1,136	261	571	0.21	892	86
1,000 or more credit accounts	12	0.06	639	3,714	4	0.13	255	3,000	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	4	0.24	1,507	751	12	0.21	836	734	17	0.27	626	606	9	0.78	178	619
200--499 credit accounts	3	(z)	2,880	318	12	0.17	2,070	311	57	0.13	1,052	296	57	0.32	346	267
Less than 200 credit accounts	1	(x)	(x)	(x)	6	0.02	5,354	99	59	0.13	2,254	114	505	0.18	1,324	57
Service establishment equipment, supplies:																
Barber, beauty supplies	3	0.82	262	4,115	9	0.19	479	1,193	100	0.46	221	1,062	587	0.57	162	342
1,000 or more credit accounts	3	0.82	262	4,115	6	0.21	344	1,617	50	0.50	159	1,642	42	0.59	87	1,385
500--999 credit accounts	...	...	...	...	1	(x)	(x)	(x)	26	0.35	304	716	96	0.61	180	672
200--499 credit accounts	...	...	...	...	1	(x)	(x)	(x)	15	0.64	596	318	186	0.64	692	313
Less than 200 credit accounts	...	...	...	...	1	(x)	(x)	(x)	9	0.25	2,593	85	263	0.39	347	76
Laundry, dry cleaning equipment, supplies	21	0.43	782	1,776	46	0.42	705	929	86	0.44	603	468	142	0.54	438	161
1,000 or more credit accounts	18	0.46	721	1,988	20	0.41	495	1,437	8	0.44	261	1,462	3	0.43	106	1,117
500--999 credit accounts	3	0.17	2,246	503	16	0.41	927	705	24	0.50	478	628	5	0.16	215	594
200--499 credit accounts	...	...	...	...	7	0.31	1,582	338	30	0.47	818	351	29	0.22	370	292
Less than 200 credit accounts	...	...	...	...	3	0.86	4,831	117	24	0.31	1,844	122	105	0.77	744	74
Shoe findings	48	0.07	14,376	224	54	0.31	1,832	350	198	0.30	1,073	280	665	0.33	504	136
1,000 or more credit accounts	1	(x)	(x)	(x)	7	0.47	433	1,458	10	0.21	203	1,595	5	0.18	86	1,290
500--999 credit accounts	4	0.08	9,926	616	6	0.56	1,050	617	28	0.38	469	596	13	0.45	224	543
200--499 credit accounts	14	0.12	10,430	291	9	0.28	2,272	282	50	0.42	893	312	169	0.26	245	286
Less than 200 credit accounts	29	0.04	35,380	84	32	0.23	8,384	77	110	0.24	4,822	65	478	0.38	937	60
Undertakers' supplies	...	...	...	...	1	(x)	(x)	(x)	10	0.60	276	993	59	0.22	665	103
Upholsterers' supplies	5	0.32	1,049	1,009	18	0.41	1,016	524	43	0.61	724	366	88	0.52	522	119
1,000 or more credit accounts	2	(x)	(x)	(x)	3	0.27	505	1,111	...	...	...	...	...	...	...	...
500--999 credit accounts	2	(x)	(x)	(x)	6	0.32	794	668	11	0.54	463	708	2	(x)	(x)	(x)
200--499 credit accounts	1	(x)	(x)	(x)	6	0.45	1,588	344	20	0.80	799	322	12	0.26	279	271
Less than 200 credit accounts	...	...	...	...	3	0.64	43,667	11	12	0.31	1,743	126	74	0.58	767	76
Miscellaneous service equipment, supplies	13	0.12	2,306	706	46	0.20	938	738	140	0.30	377	742	648	0.37	252	234
1,000 or more credit accounts	5	0.12	1,179	1,387	11	0.17	395	1,906	32	0.36	140	2,157	28	0.30	83	1,491
500--999 credit accounts	1	(x)	(x)	(x)	9	0.28	1,013	640	29	0.49	424	650	49	0.51	149	628
200--499 credit accounts	3	0.26	3,112	406	20	0.23	2,007	340	43	0.11	977	291	174	0.40	258	281
Less than 200 credit accounts	4	0.07	21,463	94	6	0.03	9,364	72	36	0.34	2,637	98	397	0.32	582	76
Transportation (exc. automotive) equipment, supplies:																
Aircraft, aeronautical equipment, supplies	9	0.26	2,311	497	12	0.70	4,670	114	24	0.47	1,987	121	85	0.78	1,228	49
Railroad equipment, supplies	17	0.01	8,358	344	7	0.09	10,246	61	19	0.02	4,301	70	18	0.01	2,374	43
Marine equipment, supplies	18	0.14	3,860	438	38	0.22	2,028	307	73	0.36	1,457	171	109	0.44	868	83
1,000 or more credit accounts	3	0.30	1,031	1,267	3	0.35	577	1,168	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	4	0.27	1,942	599	6	0.26	1,090	604	1	(x)	(x)	(x)	2	(x)	(x)	(x)
200--499 credit accounts	4	0.21	4,823	312	11	0.30	2,183	272	17	0.48	873	280	7	1.08	380	259
Less than 200 credit accounts	7	0.04	35,921	63	18	0.13	7,246	85	53	0.34	3,534	70	100	0.38	1,186	58
Other transportation equipment, supplies	2	(x)	(x)	(x)	5	0.30	3,060	230	7	0.83	1,007	298	20	0.41	1,505	50

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000-$999,999				$200,000-$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
METALS, METAL WORK (EXC. SCRAP)																
Iron, steel and products, total	336	0.14	3,684	729	221	0.16	2,202	293	305	0.24	1,670	183	326	0.36	1,004	86
1,000 or more credit accounts	70	0.14	1,923	2,378	13	0.11	375	1,985	8	0.08	245	1,320	...	...	...	...
500--999 credit accounts	61	0.18	3,494	675	22	0.22	1,209	613	20	0.14	523	623	7	0.14	221	642
200--499 credit accounts	86	0.13	5,560	325	54	0.18	2,216	293	69	0.35	1,251	280	34	0.35	446	264
Less than 200 credit accounts	119	0.13	30,563	78	132	0.14	8,480	73	208	0.22	4,466	64	285	0.37	1,590	51
Nonferrous metals, metal work, total	71	0.07	6,705	798	40	0.16	2,348	287	46	0.41	1,899	155	50	0.50	819	91
1,000 or more credit accounts	16	0.13	1,712	2,681	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	9	0.18	3,182	729	6	0.23	963	758	3	0.36	614	593	...	...	...	...
200--499 credit accounts	15	0.52	3,504	341	11	0.18	2,089	348	9	0.27	1,322	249	7	1.13	237	309
Less than 200 credit accounts	31	0.02	127,740	68	22	0.11	8,644	74	33	0.46	43,116	64	43	0.40	1,348	55
WASTE MATERIALS																
Iron, steel scrap, total	277	0.04	37,841	108	196	0.09	9,225	70	297	0.12	6,094	45	369	0.27	2,153	31
1,000 or more credit accounts	5	0.24	1,619	1,920	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	4	0.02	7,814	630	2	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)
200--499 credit accounts	22	0.06	9,395	260	11	0.08	2,232	293	9	0.66	706	302	6	0.86	255	216
Less than 200 credit accounts	246	0.04	86,864	49	181	0.08	17,383	37	287	0.11	8,484	33	362	0.26	2,517	27
Other scrap, waste materials, total	183	0.07	21,852	86	197	0.06	8,635	74	441	0.09	3,886	76	931	0.12	2,428	31
1,000 or more credit accounts	2	(x)	(x)	(x)	...	...	...	...	4	0.07	156	1,625	3	0.27	54	1,909
500--999 credit accounts	4	0.01	4,025	612	2	(x)	(x)	(x)	9	0.09	402	725	...	...	...	...
200--499 credit accounts	8	0.10	9,430	261	20	0.10	2,174	286	27	0.10	1,069	257	14	0.15	353	293
Less than 200 credit accounts	169	0.07	38,041	49	175	0.06	14,472	44	401	0.09	8,745	34	914	0.12	3,603	21
OTHER MERCHANT WHOLESALERS																
Amusement, sporting goods:																
Cameras, photographic goods	29	0.08	1,997	1,452	42	0.38	984	639	90	0.36	717	365	168	0.41	575	111
1,000 or more credit accounts	15	0.13	1,113	2,410	5	0.26	321	1,873	8	1.06	229	1,269	1	(x)	(x)	(x)
500--999 credit accounts	7	0.09	2,323	690	18	0.52	866	709	16	0.33	439	668	1	(x)	(x)	(x)
200--499 credit accounts	2	(x)	(x)	(x)	12	0.22	2,224	316	33	0.32	1,031	271	29	0.46	373	273
Less than 200 credit accounts	5	(z)	80,976	75	7	0.42	4,335	129	33	0.21	2,400	92	137	0.38	839	66
Sporting goods, toys, games	48	0.15	1,385	1,548	101	0.21	819	710	288	0.34	667	387	785	0.41	364	171
1,000 or more credit accounts	29	0.14	1,127	2,284	18	0.29	291	2,314	24	0.55	182	1,490	11	0.59	78	1,433
500--999 credit accounts	9	0.08	3,128	640	27	0.27	965	648	48	0.32	460	631	39	0.72	167	596
200--499 credit accounts	6	0.38	2,854	333	36	0.13	1,829	297	124	0.35	923	293	203	0.38	309	278
Less than 200 credit accounts	4	0.33	14,298	80	20	0.19	5,528	92	92	0.27	2,260	97	532	0.37	680	73
Other recreation goods	1	(x)	(x)	(x)	4	0.18	2,572	190	2	(x)	(x)	(x)	14	1.06	286	244
Books, periodicals, newspapers, total	79	0.07	1,316	1,611	91	0.14	842	762	258	0.12	860	330	602	0.20	377	220
1,000 or more credit accounts	33	0.07	808	3,091	16	0.11	283	2,478	13	0.21	177	1,926	26	0.28	63	1,648
500--999 credit accounts	28	0.05	2,982	710	21	0.18	1,025	679	15	0.06	480	664	32	0.23	148	601
200--499 credit accounts	12	0.07	3,612	402	37	0.13	1,707	381	130	0.12	1,010	298	117	0.28	326	277
Less than 200 credit accounts	6	0.26	15,158	92	17	0.13	6,333	79	100	0.11	2,186	114	427	0.17	894	88
Coal, coke:																
Direct shippers (without yards)	262	0.02	25,038	188	88	0.09	11,760	60	82	0.02	7,044	47	71	0.35	1,771	47
1,000 or more credit accounts	9	(z)	6,308	1,584	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts	11	0.01	14,755	692	...	...	...	...	...	...	...	...	...	...	...	...
200--499 credit accounts	44	0.02	24,574	293	2	(x)	(x)	(x)	6	0.03	1,067	246	5	1.10	320	239
Less than 200 credit accounts	198	0.02	49,232	73	85	0.08	16,573	42	76	0.02	10,738	31	66	0.30	2,593	32
Distributors with yards	75	0.01	6,976	935	50	0.05	1,291	430	72	0.10	1,190	204	59	0.20	556	129
1,000 or more credit accounts	19	0.02	3,171	3,108	7	0.11	334	1,672	3	0.41	176	1,380	1	(x)	(x)	(x)
500--999 credit accounts	6	(z)	15,390	588	2	(x)	(x)	(x)	4	0.21	324	651	3	0.09	223	622
200--499 credit accounts	15	0.02	21,616	315	20	0.05	1,638	332	16	0.10	862	284	5	0.06	259	260
Less than 200 credit accounts	35	(z)	51,083	82	21	0.04	6,626	87	49	0.08	3,507	70	50	0.24	953	69
Farm supplies:																
Feed	81	0.09	6,961	305	84	0.15	1,764	296	177	0.20	1,379	158	175	0.42	550	114
1,000 or more credit accounts	6	0.14	1,278	1,806	5	0.05	343	1,765	...	...	...	...	1	(x)	(x)	(x)
500--999 credit accounts	7	0.09	2,415	619	5	0.14	849	613	8	0.16	398	575	2	(x)	(x)	(x)
200--499 credit accounts	22	0.12	8,976	275	34	0.14	1,966	284	43	0.29	828	283	31	0.57	304	268
Less than 200 credit accounts	46	0.06	26,838	76	40	0.17	5,839	82	126	0.16	2,377	89	141	0.39	860	67
Fertilizers, agricultural chemicals	29	0.03	5,034	471	21	0.16	3,148	203	48	0.24	1,298	199	69	0.52	667	113
1,000 or more credit accounts	5	0.10	1,061	1,967	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	2	(x)	(x)	(x)	4	0.30	976	622	4	0.30	527	713	1	(x)	(x)	(x)
200--499 credit accounts	4	0.13	4,248	322	4	0.18	1,881	272	8	0.17	870	285	15	0.59	288	280
Less than 200 credit accounts	18	0.01	57,370	46	13	0.12	13,003	53	34	0.26	3,468	68	53	0.51	1,430	52
Seeds	62	0.10	1,611	1,244	51	0.18	956	528	104	0.26	638	381	92	0.31	277	267
1,000 or more credit accounts	17	0.07	1,012	3,767	5	0.21	184	2,910	4	0.26	95	3,662	5	0.60	53	2,428
500--999 credit accounts	8	0.04	2,583	698	10	0.08	739	706	17	0.22	477	607	5	0.66	91	666
200--499 credit accounts	19	0.20	4,216	302	13	0.36	1,862	283	36	0.25	771	312	20	0.31	328	285
Less than 200 credit accounts	18	0.13	11,976	97	23	0.10	6,641	72	47	0.29	2,998	73	62	0.23	1,173	55
Miscellaneous farm supplies	19	0.01	30,586	163	5	0.03	18,548	35	6	0.23	924	288	14	1.14	530	143
Jewelry:																
Jewelry (general line)	45	0.15	2,149	1,024	54	0.22	1,001	605	117	0.42	813	330	100	0.34	756	141
1,000 or more credit accounts	17	0.19	1,687	2,004	9	0.46	338	1,913	4	0.72	82	2,260	...	...	...	...
500--999 credit accounts	15	0.07	2,345	670	15	0.19	1,096	629	18	0.39	475	640	2	(x)	(x)	(x)
200--499 credit accounts	4	0.29	3,958	355	16	0.25	1,846	306	40	0.65	855	322	21	0.28	473	283
Less than 200 credit accounts	9	0.03	22,219	62	14	0.02	6,777	79	55	0.23	2,736	94	77	0.37	1,058	93
Clocks, watches	23	0.08	2,043	831	33	0.45	1,908	351	67	0.28	1,341	222	172	0.48	652	102
1,000 or more credit accounts	8	0.12	1,276	1,852	1	(x)	(x)	(x)	3	0.21	209	1,608	1	(x)	(x)	(x)
500--999 credit accounts	3	0.03	2,023	658	5	0.31	1,196	585	2	(x)	(x)	(x)	4	0.02	168	784
200--499 credit accounts	7	0.12	4,195	266	14	0.28	2,035	346	17	0.54	1,060	286	21	1.23	262	294
Less than 200 credit accounts	5	(z)	17,747	94	13	0.72	9,733	63	45	0.19	3,285	90	146	0.36	1,256	50

See footnotes at end of table.

Table 3C.— MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS —UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	$1,000,000 or more				$500,000-$999,999				$200,000-$499,999				Less than $200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
OTHER MERCHANT WHOLESALERS--Continued																
Jewelry--Continued																
Precious stones, metals	39	0.04	21,978	89	65	0.15	5,525	125	103	0.09	4,064	77	170	0.11	2,007	38
1,000 or more credit accounts	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	3	0.05	4,758	562	2	(x)	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	(x)
200--499 credit accounts	2	(x)	(x)	(x)	8	0.02	2,915	266	7	0.37	937	276	6	0.25	498	233
Less than 200 credit accounts	34	0.04	48,152	40	54	0.17	11,765	88	94	0.07	7,861	40	163	0.11	2,736	28
Watch materials, jewelers' tools, supplies	6	0.09	410	4,278	3	0.05	1,491	522	36	0.46	408	698	129	0.56	290	171
1,000 or more credit accounts	3	0.17	151	8,333	1	(x)	(x)	(x)	14	0.74	263	1,169	...	...	...	...
500--999 credit accounts	...	...	...	...	...	...	...	...	10	0.40	436	622	12	0.56	230	577
200--499 credit accounts	2	(x)	(x)	(x)	2	(x)	(x)	(x)	7	0.22	814	305	29	0.88	229	302
Less than 200 credit accounts	1	(x)	(x)	(x)	...	...	...	...	5	(z)	3,715	80	88	0.32	437	73
Costume jewelry	10	0.18	3,146	578	19	0.24	720	942	59	0.22	949	319	253	0.36	399	156
1,000 or more credit accounts	3	0.45	1,324	1,148	3	0.30	206	3,650	5	0.24	346	1,044	6	0.30	63	1,500
500--999 credit accounts	3	0.20	2,780	533	4	0.32	796	812	6	0.37	498	558	5	0.66	216	640
200--499 credit accounts	2	(x)	(x)	(x)	11	0.20	2,146	320	28	0.24	928	315	47	0.37	343	265
Less than 200 credit accounts	2	(x)	(x)	(x)	1	(x)	(x)	(x)	20	0.13	4,326	72	195	0.33	690	76
Miscellaneous jewelry	18	0.18	1,563	1,196	32	0.30	856	697	119	0.25	1,212	245	591	0.46	555	104
1,000 or more credit accounts	7	0.14	1,139	2,478	9	0.37	325	1,733	5	0.16	244	1,510	2	(x)	(x)	(x)
500--999 credit accounts	5	0.18	2,008	602	6	0.44	1,041	602	7	0.08	532	627	13	0.67	120	601
200--499 credit accounts	3	0.25	3,965	330	9	0.36	2,267	292	43	0.43	1,053	284	82	0.61	319	274
Less than 200 credit accounts	3	0.30	21,124	62	8	0.01	9,091	59	64	0.16	3,681	78	494	0.41	898	58
Petroleum and products, total	92	0.04	10,837	449	67	0.20	1,529	386	157	0.18	886	290	328	0.40	431	152
1,000 or more credit accounts	12	0.04	2,093	2,611	11	0.18	342	1,603	10	0.60	136	1,829	5	0.93	69	1,421
500--999 credit accounts	5	0.13	8,657	619	5	0.31	966	622	17	0.32	477	678	13	0.63	168	630
200--499 credit accounts	10	0.12	6,983	327	9	0.39	2,025	290	35	0.23	829	290	65	0.28	283	283
Less than 200 credit accounts	65	0.02	91,423	56	42	0.15	9,984	60	95	0.10	4,304	59	245	0.41	889	66
Merchant wholesalers, miscellaneous products:																
Flowers (cut), potted plants	17	0.27	2,054	640	47	0.22	1,868	303	136	0.26	1,235	219	202	0.36	809	86
1,000 or more credit accounts	3	0.02	890	1,665	1	(x)	(x)	(x)	3	0.39	266	1,053	1	(x)	(x)	(x)
500--999 credit accounts	6	0.36	2,516	558	4	0.24	934	762	8	0.21	430	603	2	(x)	(x)	(x)
200--499 credit accounts	7	0.29	3,654	340	25	0.20	1,949	288	45	0.22	1,195	271	11	0.28	294	287
Less than 200 credit accounts	1	(x)	(x)	(x)	17	0.18	3,654	146	80	0.28	2,009	120	188	0.36	1,112	62
Bulbs, plants	3	0.86	487	2,707	5	0.17	605	1,116	13	0.51	601	404	34	0.23	563	113
Forest products (exc. lumber)	31	0.07	25,623	110	16	0.28	9,419	69	43	0.21	3,561	82	116	0.30	1,702	38
General merchandise	95	0.07	2,848	1,760	15	0.25	898	653	6	0.37	1,803	95	16	0.43	888	94
1,000 or more credit accounts	25	0.05	1,305	6,086	4	0.43	273	2,000	...	...	...	...	...	...	...	...
500--999 credit accounts	9	0.32	1,968	589	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200--499 credit accounts	23	0.10	14,046	284	2	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)
Less than 200 credit accounts	38	0.06	55,299	83	8	0.17	8,380	64	5	0.23	2,420	74	14	0.34	1,183	69
Leather goods	4	0.06	988	1,144	2	(x)	(x)	(x)	12	0.08	995	219	49	0.34	364	160
Oils and fats (inedible)	19	0.03	2,653	2,227	6	0.08	3,543	193	5	0.02	1,291	217	18	0.06	1,004	67
Textiles and materials other than dry goods	41	0.06	5,190	692	38	0.20	1,500	430	119	0.18	2,004	151	211	0.16	919	84
1,000 or more credit accounts	10	0.04	2,720	2,280	6	0.21	387	1,958	1	(x)	(x)	(x)	2	(x)	(x)	(x)
500--999 credit accounts	5	0.05	2,974	575	...	...	...	...	8	0.14	489	629	4	0.27	140	705
200--499 credit accounts	5	0.08	7,021	305	12	0.20	2,233	285	24	0.26	1,274	271	15	0.52	430	267
Less than 200 credit accounts	21	0.06	56,063	56	20	0.19	10,642	58	86	0.16	4,585	63	190	0.12	1,770	42
Yarns (industrial)	32	0.04	29,736	101	31	0.04	7,112	95	49	0.04	3,101	105	63	0.16	1,063	86
1,000 or more credit accounts	...	...	...	...	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...	3	(z)	170	567
200--499 credit accounts	6	0.02	20,280	287	2	(x)	(x)	(x)	6	0.01	1,220	290	4	0.54	376	329
Less than 200 credit accounts	26	0.05	40,497	58	27	0.04	15,308	44	41	0.04	9,566	34	56	0.13	2,076	43
Kinds of business, n.e.c.	71	0.03	11,773	512	115	0.21	1,356	427	254	0.25	942	287	831	0.41	605	100
1,000 or more credit accounts	5	0.18	372	4,280	15	0.21	354	1,789	16	0.56	179	1,856	12	0.57	55	1,517
500--999 credit accounts	12	0.05	13,320	684	18	0.27	936	677	25	0.24	445	660	15	0.48	166	634
200--499 credit accounts	12	0.02	17,976	332	19	0.15	1,910	314	54	0.25	946	298	687	0.46	751	68
Less than 200 credit accounts	42	0.02	86,812	66	63	0.21	8,396	65	159	0.21	3,859	66	117	0.24	1,459	74

* Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."
x Withheld to avoid disclosure.
z Less than 0.01 percent.
n.e.c. Not elsewhere classified.

INDEX TO KINDS OF BUSINESS IN TABLES 3A AND 3C

Kind of business	Table 3A: Merchant wholesalers (Page)	Table 3A: Manufacturers' sales branches (Page)	Table 3C (Page)
Groceries, confectionery, meats:			
Groceries (general line)	3.03		
Not sponsoring cooperative, voluntary groups	3.03		3.22
Voluntary group wholesalers	3.03		3.22
Retailer-cooperative warehouses	3.03		3.22
Cash-carry depots	3.03		3.22
Institutional wholesalers	3.03		3.22
Confectionery	3.03	3.04	3.22
Fish, sea foods	3.03		3.22
Meats, meat products	3.03	3.04	3.22
Other grocery, food specialties	3.03	3.04	
Canned foods	3.03	3.04	3.22
Coffee, tea, spices	3.03	3.04	3.22
Dried fruits, nuts	3.03		3.22
Flour	3.03	3.04	3.22
Frosted, frozen foods	3.03		3.22
Miscellaneous grocery specialties	3.03	3.04	3.22
Farm products (edible):			
Dairy, poultry products	3.03	3.04	3.22
Fruits, vegetables (fresh)	3.03		3.23
Beer, wines, distilled spirits:			
Beer, ale	3.03	3.04	3.23
Wines, distilled spirits	3.03	3.04	3.23
Drugs, chemicals, allied products:			
Drugs (general line)	3.03		3.23
Drugs, drug sundries (specialty lines)	3.03	3.04	
Proprietary medicines, toiletries	3.03	3.04	3.23
Retailer cooperatives-specialty lines	3.03		3.23
Drug sundries	3.03	3.04	3.23
Industrial chemicals, explosives	3.03	3.04	3.23
Paints, varnishes	3.03	3.04	
With glass, wallpaper	3.03	3.04	3.23
Without glass, wallpaper	3.03	3.04	3.23
Tobacco and products (except leaf)	3.03	3.04	3.23
Dry goods, apparel:			
Clothing, furnishings, footwear	3.03	3.04	
Clothing, furnishings (general line)	3.03		3.23
Men's, boys' clothing, furnishings	3.03	3.04	3.23
Women's, children's clothing, furnishings	3.03	3.04	3.23
Furs (dressed), fur clothing	3.03		3.23
Millinery, millinery supplies	3.03		3.24
Shoes, other footwear	3.03	3.04	3.24
Work clothing	3.03		3.24
Dry goods (general line)	3.03		3.24
Dry goods specialties, piece goods, notions	3.03	3.04	
Hosiery, underwear	3.03	3.04	3.24
Piece goods (jobbers)	3.03	3.04	3.24
Other dry goods, notions	3.03	3.04	3.24
Piece goods converters	3.03		3.24
Furniture, home furnishings:			
Furniture (household, office)	3.03	3.04	
Household furniture	3.03		3.24
Office furniture	3.03		3.24
Home furnishings, floor coverings	3.03	3.04	
China, glassware, crockery	3.03		3.24
Floor coverings	3.03	3.04	3.24
Antiques	3.03		3.24
Miscellaneous home furnishings	3.03	3.04	3.24
Paper and its products:			
Wrapping paper, twine	3.03		3.24
Fine paper	3.03		3.24
Stationery, office supplies	3.03	3.04	3.25
Wallpaper	3.03		3.25
Miscellaneous paper products	3.03	3.04	3.25
Farm products (raw materials)	3.03		3.25
Automotive:			
Automobiles, other motor vehicles	3.03		
Automobiles, new and used	3.03		3.25
Trucks, tractors (road type)	3.03		3.25
Automotive equipment, tires and tubes	3.03	3.05	
Automotive parts, accessories	3.03	3.05	3.25
Garage equipment, tools	3.03	3.05	3.25
Tires, tubes	3.03	3.05	3.25
Electrical goods:			
Electrical goods (general line)	3.03		3.25
Wiring supplies, construction materials, apparatus, and equipment	3.03	3.05	
Wiring supplies, construction materials	3.03	3.05	3.25
Apparatus and equipment	3.03	3.05	3.25
Electrical appliances, specialties	3.03	3.05	
Electrical appliances (general line)	3.03		3.25
Radios, television sets	3.03	3.05	3.25
Refrigerators, equipment (household)	3.03		3.26
Miscellaneous appliances, specialties	3.03	3.05	3.26
Hardware, plumbing, heating:			
Hardware	3.03	3.05	
General line (with industrial department)	3.03		3.26
General line (without industrial department)	3.03		3.26
Specialty lines	3.03		3.26
Hardware, plumbing, heating--Continued			
Plumbing, heating equipment, supplies	3.03	3.05	
Plumbing, heating (general line)	3.03	3.05	3.26
Heating (including stoves, ranges)	3.03	3.05	3.26
Plumbing fixtures, supplies	3.03	3.05	3.26
Air conditioning, ventilating equipment	3.03	3.05	3.26
Lumber, construction materials:			
Lumber, millwork	3.03	3.05	
Direct mill shippers	3.03		3.26
Distributors with yards	3.03		3.26
Other construction materials	3.03	3.05	
Brick, tile, terra cotta	3.03	3.05	3.26
Cement, lime, plaster	3.03	3.05	3.26
Glass (building)	3.03	3.05	3.26
Sand, gravel, crushed stone	3.03		3.27
Ready-mixed concrete distributors	3.03		3.27
Roofing, siding insulation	3.03	3.05	3.27
Miscellaneous construction materials	3.03	3.05	3.27
Machinery, equipment, supplies:			
Commercial machines, equipment	3.03	3.05	
Commercial refrigeration equipment	3.03	3.05	3.27
Office machines, equipment	3.03	3.05	3.27
Restaurant, hotel supplies (principally nonfood)	3.03		3.27
Store machines, fixtures	3.03	3.05	3.27
Other commercial machines, equipment	3.03	3.05	3.27
Construction machinery, equipment	3.03	3.05	3.27
Farm-dairy machinery, equipment	3.03	3.05	3.27
Industrial machinery, equipment, supplies	3.04	3.05	
Industrial machinery, equipment (general line)	3.04	3.05	3.27
Belting, hose packing	3.04	3.05	3.27
Machine tools	3.04	3.05	3.27
Mine, mill supplies	3.04	3.05	3.27
Oil well, oil refining supplies	3.04	3.05	3.28
Printing machinery, supplies (except paper)	3.04	3.05	3.28
Rope, cordage	3.04	3.05	3.28
Used machinery, equipment	3.04		3.28
Miscellaneous industrial machinery supplies	3.04	3.05	3.28
Professional equipment, supplies	3.04	3.05	
Dental supplies	3.04		3.28
Religious supplies	3.04		3.28
School equipment, supplies	3.04		3.28
Surgical, medical, hospital equipment, supplies	3.04		3.28
Miscellaneous professional equipment, supplies	3.04		3.28
Service establishment equipment, supplies	3.04	3.05	
Barber, beauty supplies	3.04		3.28
Laundry, dry cleaning equipment, supplies	3.04	3.05	3.28
Shoe findings	3.04	3.05	3.28
Undertakers' supplies	3.04	3.05	3.28
Upholsterers' supplies	3.04		3.28
Miscellaneous service equipment, supplies	3.04	3.05	3.28
Transportation (except automotive) equipment, supplies	3.04	3.05	
Aircraft, aeronautical equipment, supplies	3.04	3.05	3.28
Railroad equipment, supplies	3.04	3.05	3.28
Marine equipment, supplies	3.04	3.05	3.28
Other transportation equipment, supplies	3.04		
Metals, metal work (except scrap):			
Iron, steel and products	3.04	3.05	3.29
Nonferrous metals, metal work	3.04	3.05	3.29
Waste materials:			
Iron, steel scrap	3.04		3.29
Other scrap, waste materials	3.04		3.29
Other kinds of business:			
Amusement, sporting goods	3.04	3.05	
Cameras, photographic goods	3.04		3.29
Sporting goods, toys, games	3.04		3.29
Other recreation goods	3.04		3.29
Books, periodicals, newspapers	3.04	3.05	3.29
Coal, coke	3.04	3.05	
Direct shippers, (without yards)	3.04		3.29
Distributors, with yards	3.04		3.29
Farm supplies	3.04	3.05	
Feed	3.04	3.05	3.29
Fertilizers, agricultural chemicals	3.04	3.05	3.29
Seeds	3.04		3.29
Miscellaneous farm supplies	3.04		3.29
Jewelry	3.04	3.05	
Jewelry (general line)	3.04		3.29
Clocks, watches	3.04		3.29
Precious stones, metals	3.04		3.30
Watch materials, jewelers' tools, supplies	3.04		3.30
Costume jewelry	3.04		3.30
Miscellaneous jewelry	3.04		3.30
Petroleum and products	3.04	3.05	3.30
Other kinds of business	3.04	3.05	
Flowers (cut), potted plants	3.04		3.30
Bulbs, plants	3.04		3.30
Forest products (except lumber)	3.04		3.30
General merchandise	3.04		3.30
Leather goods	3.04		3.30
Oils and fats (inedible)	3.04		3.30
Textiles and materials other than dry goods	3.04		3.30
Yarns (industrial)	3.04		3.30
Kinds of business, n.e.c.	3.04		3.30

INDEX TO METROPOLITAN AREA CREDIT INFORMATION

X Indicates the Metropolitan Areas for Which Credit Information is Shown Separately for Each Kind of Business

Kind of business	Standard metropolitan area																														
	Albany-Schenectady-Troy	Atlanta	Baltimore	Birmingham	Boston	Buffalo	Chicago	Cincinnati	Cleveland	Columbus, Ohio	Dallas	Denver	Detroit	Houston	Indianapolis	Kansas City	Los Angeles	Louisville	Milwaukee	Minneapolis-St. Paul	New Orleans	New York-North-eastern New Jersey	Philadelphia	Pittsburgh	Portland, Oreg.	Providence	St. Louis	San Diego	San Francisco-Oakland	Seattle	Washington	Youngstown
Groceries, confectionery, meats	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Groceries (general line)	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x		x	x	x	x	x	x	x	x		x			
Confectionery	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x		x	x	x	x		
Fish, sea foods		x			x	x	x	x	x				x				x		x	x	x	x	x	x	x				x	x	
Meats, meat products	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
Other grocery, food specialties		x			x	x	x	x	x			x	x	x			x		x	x	x	x	x	x	x		x	x	x	x	
Farm products (edible)	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x
Dairy, poultry products	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x		
Fruits, vegetables (fresh)	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x		
Beer, wines, distilled spirits	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	
Beer, ale	x		x			x	x	x	x		x	x	x	x		x	x	x	x	x	x	x					x	x	x	x		
Wines, distilled spirits	x		x		x	x	x	x	x		x	x	x	x		x	x	x	x	x	x	x					x	x	x	x		
Drugs, chemicals, allied products	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x			x	x	x	x		x
Drugs (general line)		x	x		x		x	x	x	x					x		x		x		x	x	x	x			x				x
Drugs, drug sundries (specialty lines)		x	x		x		x	x	x	x					x		x		x		x	x	x	x			x				
Industrial chemicals, explosives		x			x	x	x	x	x		x		x	x	x	x	x		x		x	x	x	x					x	x	
Paints, varnishes					x	x	x	x	x		x		x	x	x	x	x		x		x	x	x	x					x	x	
Tobacco and products (exc. leaf)	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x		x	x	x	x		x
Dry goods, apparel		x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x		x	x		x	x	x	x
Clothing, furnishings, footwear		x		x	x	x	x	x	x	x			x	x	x		x			x	x	x	x	x			x		x		x	
Dry goods (general line)		x																			x	x	x	x								
Dry goods specialties, piece gooda, notions		x				x															x	x	x	x								
Piece goods converters					x		x										x					x	x									
Furniture, home furnishings		x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x		x	x		x	x	x	x
Furniture (household, office)		x			x	x	x	x	x		x			x	x	x	x		x			x	x	x		x	x					
Home furnishings, floor coverings		x			x	x	x	x	x	x	x		x	x	x	x	x		x			x	x	x		x	x		x			
Paper and its products	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x		x
Wrapping paper, twine	x				x	x	x	x	x				x			x	x		x			x	x	x					x			
Fine paper		x	x		x	x		x	x		x		x			x	x		x			x	x	x					x			
Stationery, office supplies	x		x		x	x	x	x	x		x		x				x					x	x	x					x			
Wallpaper			x		x	x	x									x	x					x	x	x					x			
Other paper products	x				x	x											x					x	x	x					x			
Farm products (raw materials)					x												x					x	x	x					x	x		
Automotive equipment, tires and tubes	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Electrical goods	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
General line, apparatus, supplies	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		
Electrical appliancea, specialties	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		
Hardware, plumbing, heating	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x
Hardware	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x		x	x	x	x		
Plumbing, heating equipment, supplies	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x		
Lumber, construction materials	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x
Lumber, millwork	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	
Other construction materials	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	
Machinery, equipment, supplies	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x		x	x	x	x
Commercial machines, equipment	x	x	x		x	x	x	x	x	x	x		x	x	x		x	x	x	x	x	x	x	x			x	x	x	x	x	
Construction machinery, equipment	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x		x		x	x	x	x			x		x	x	x	
Farm-dairy machinery, equipment		x				x		x	x	x	x	x				x	x		x	x		x	x	x					x	x	x	
Industrial machinery, equipment, supplies		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	
Professional equipment, supplies	x	x	x	x	x	x	x	x	x		x	x	x	x		x	x			x	x	x	x	x			x	x	x	x		
Service establishment equipment, supplies	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x		x		x	x	x	x			x		x	x		
Transportation (exc. automotive) equipment, supplies		x				x		x	x		x						x					x	x	x	x		x	x	x		x	
Metals, metal work (exc. scrap)		x			x	x	x	x	x	x	x		x	x	x	x	x		x		x	x	x	x		x	x		x	x		
Iron, steel and products							x	x	x		x		x			x	x					x				x	x					
Nonferrous metals, metal work							x	x	x		x		x			x	x					x				x	x					
Waste materials	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x		x	x	x	x
Iron, steel scrap		x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x		x		x	x		
Other scrap, waste materials		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x		x		x	x	x	
Other merchant wholesalers		x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x
Automobiles, other motor vehicles		x	x	x		x	x		x	x		x		x		x	x	x	x		x	x	x	x	x		x		x	x		
Amusement, sporting goods		x	x		x	x	x	x	x		x	x	x	x		x	x	x	x	x	x	x	x	x			x		x	x	x	
Books, periodicals, newspapers		x	x		x	x	x	x	x		x	x	x	x		x	x		x	x		x	x	x	x		x		x	x	x	
Goal, coke		x	x	x	x	x	x	x	x	x	x	x	x			x		x	x			x	x	x			x					
Farm supplies			x	x		x	x	x				x	x				x	x	x	x		x	x	x	x				x	x		
Jewelry			x	x	x	x	x	x	x	x	x	x	x	x			x				x	x	x	x			x		x	x	x	
Petroleum and products		x	x		x	x	x		x		x		x	x		x	x		x	x		x										
Merchant wholesalers, miscellaneous products					x	x	x	x	x				x									x	x	x			x					

CLASS OF CUSTOMER

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Table 4A.— SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE OF OPERATION								
Merchant wholesalers	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
Manufacturers' sales branches, offices, total	23,768	52,738,577	51,154,221	31.3	42.7	23.0	0.4	2.6
Sales branches (with stocks)	15,716	29,229,717	28,433,422	40.7	35.4	20.5	0.7	2.7
Sales offices (without stocks)	8,052	23,508,860	22,720,799	19.6	51.6	26.2	0.1	2.5
Petroleum bulk stations, terminals	29,451	[2]9,000,370	[2]6,522,646	[3]64.1	[4]35.9	([3])	([4])	([3])
Agents, brokers	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
Assemblers (mainly farm products)	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
TYPE BY KIND OF BUSINESS								
Merchant wholesalers, total	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
Groceries, confectionery, meats:								
Groceries (general line)	4,265	5,799,121	5,618,463	90.9	6.4	1.7	0.4	0.6
Not sponsoring cooperative, voluntary groups	2,963	3,378,567	3,272,217	89.3	7.2	2.0	0.5	1.0
Voluntary group wholesalers	635	1,633,954	1,574,358	93.6	4.7	1.4	0.1	0.2
Retailer-cooperative warehouses	211	582,340	573,871	98.8	0.2	0.9	0.1	...
Cash-carry depots	405	146,829	141,468	96.7	1.4	1.7	0.2	...
Institutional wholesalers	51	57,431	56,549	12.9	80.4	5.8	0.7	0.2
Confectionery	2,077	377,047	356,486	87.1	3.0	8.3	0.6	1.0
Fish, sea foods	1,233	393,662	369,863	58.5	12.6	25.2	2.8	0.9
Meats, meat products	3,507	1,999,476	1,900,558	65.9	16.5	14.6	2.2	0.8
Other grocery, food specialties	6,263	2,787,432	2,696,866	38.3	23.5	28.0	0.7	9.5
Canned foods	1,138	408,505	392,921	45.5	11.3	29.7	0.6	12.9
Coffee, tea, spices	573	590,961	569,459	26.4	11.0	58.6	0.2	3.8
Dried fruits, nuts	150	67,050	63,620	21.9	13.5	53.7	0.7	10.2
Flour	294	156,641	152,831	29.1	30.2	11.0	0.6	29.1
Frosted, frozen foods	447	239,630	236,444	54.4	17.4	23.8	1.3	3.1
Miscellaneous grocery specialties	3,661	1,324,645	1,281,591	40.2	33.6	15.5	0.7	10.0
Farm products (edible):								
Dairy, poultry products	6,668	4,278,748	4,056,989	56.2	8.7	25.5	8.4	1.2
Fruits, vegetables (fresh)	6,871	3,222,193	3,109,934	68.7	5.4	23.7	0.3	1.9
Beer, wines, distilled spirits:								
Beer, ale	5,668	1,550,562	1,468,506	93.3	1.3	3.7	1.5	0.2
Wines, distilled spirits[5]	1,527	2,519,167	2,486,443	87.3	0.6	11.3	0.4	0.4
Drugs, chemicals, allied products:								
Drugs (general line)[5]	303	848,870	829,188	95.0	3.7	1.0	0.3	(z)
Drugs, drug sundries (specialty lines)	1,902	521,476	508,002	54.2	10.9	25.8	0.9	8.2
Proprietary medicines, toiletries	802	207,069	200,420	71.4	5.9	19.4	0.7	2.6
Retailers cooperatives—specialty lines	17	6,551	6,490	97.8	...	1.8	0.4	...
Drug sundries	1,083	307,856	301,092	41.8	14.5	30.6	0.9	12.2
Industrial chemicals, explosives	1,189	690,019	674,160	6.1	52.2	15.8	0.3	25.6
Paints, varnishes	1,277	221,861	201,834	40.4	39.5	9.8	9.3	1.0
With glass, wallpaper	516	108,041	96,240	44.9	34.0	8.2	12.9	(z)
Without glass, wallpaper	761	113,820	105,594	36.5	44.4	11.3	6.2	1.6
Tobacco and products (exc. leaf)	3,019	2,529,576	2,426,097	88.3	1.3	9.3	0.6	0.5
TYPE BY KIND OF BUSINESS--Continued								
Merchant wholesalers--Continued								
Dry goods, apparel:								
Clothing, furnishings, footwear	5,133	1,558,536	1,492,873	80.9	5.4	8.9	0.8	4.0
Clothing, furnishings (general line)	379	179,233	174,274	78.8	3.4	4.8	0.8	12.2
Men's, boys' clothing, furnishings	1,454	402,531	384,971	85.9	3.1	6.2	0.8	4.0
Women's, children's clothing, furnishings	1,435	424,697	402,709	90.0	3.4	3.7	0.5	2.4
Furs (dressed), fur clothing	544	155,052	146,744	48.1	12.2	33.1	2.2	4.4
Millinery, millinery supplies	475	102,796	98,311	46.3	21.2	30.8	0.7	1.0
Shoes, other footwear	645	250,294	242,386	94.9	0.7	1.8	0.5	2.1
Work clothing	201	43,933	43,478	71.2	20.3	5.9	0.9	1.7
Dry goods (general line)	182	457,242	447,370	90.6	3.3	2.4	0.3	3.4
Dry goods, specialties, piece goods, notions	5,284	1,947,798	1,869,720	41.1	26.0	18.4	0.4	14.1
Hosiery, underwear	702	208,443	202,138	80.4	1.7	10.0	0.4	7.5
Piece goods (jobbers)	2,441	1,133,056	1,089,335	26.3	29.9	22.1	0.4	21.3
Other dry goods, notions	2,141	606,299	578,247	55.0	27.3	14.5	0.4	2.8
Piece goods converters	1,134	1,764,143	1,727,118	17.0	49.4	27.9	(z)	5.7
Furniture, home furnishings:								
Furniture (household, office)	1,173	379,730	314,890	66.1	26.7	3.5	3.4	0.3
Household furniture	605	245,026	229,676	85.9	6.9	3.5	3.5	0.2
Office furniture	568	134,704	85,214	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	2,640	935,215	911,765	77.9	7.2	11.9	1.2	1.8
China, glassware, crockery	537	116,884	111,260	72.2	14.0	6.8	1.5	5.5
Floor coverings	649	416,112	409,664	89.1	3.9	5.5	0.9	0.6
Antiques	271	13,208	12,147	59.0	15.0	14.8	11.1	0.1
Miscellaneous home furnishings	1,183	389,011	378,694	68.4	8.4	20.1	1.1	2.0
Paper and its products:								
Wrapping paper, twine	516	296,928	257,938	43.9	38.1	16.4	1.3	0.3
Fine paper	447	462,359	427,245	12.3	74.1	11.5	(z)	2.1
Stationery, office supplies	880	180,867	153,239	31.4	54.4	8.7	3.0	2.5
Wallpaper	260	32,338	31,001	49.7	25.4	19.9	5.0	(z)
Miscellaneous paper products	1,941	929,255	890,547	29.7	50.5	14.9	0.4	4.5
Farm products (raw materials):								
Cotton	325	1,768,332	1,714,616	(z)	58.9	6.1	(z)	35.0
Grain	391	3,022,406	2,948,997	2.4	52.7	30.0	0.5	14.4
Hides, skins, raw furs	858	504,212	489,998	6.9	58.7	26.2	0.4	7.8
Livestock (exc. horses, mules)	413	491,306	341,621	(v)	(v)	(v)	(v)	(v)
Tobacco (leaf)	148	225,576	223,030	0.3	58.8	3.4	(z)	37.5
Wool, mohair	271	513,313	488,574	0.1	89.8	8.7	0.1	1.3
Miscellaneous inedible farm products	188	378,848	376,495	5.7	76.4	11.7	0.1	6.1
Automotive:								
Automobiles, other motor vehicles	2,270	1,450,871	1,079,942	42.5	28.6	9.4	10.3	9.2
Automobiles, new and used	730	902,083	693,241	54.4	7.2	11.6	13.0	13.8
Trucks, tractors (road type)	1,540	548,788	386,701	21.2	67.0	5.3	5.7	0.8
Automotive equipment, tires and tubes	12,423	2,640,718	2,394,040	50.0	19.5	21.8	3.4	5.3
Automotive parts, accessories	11,059	2,325,491	2,105,881	52.1	19.3	22.8	3.1	2.7
Garage equipment, tools	390	75,967	70,087	30.2	42.2	24.8	2.1	0.7
Tires, tubes	974	239,260	218,072	35.9	13.7	11.3	7.4	31.7

See footnotes at end of table.

Table 4A.— SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS--Continued								
Merchant wholesalers--Continued								
Electrical goods:								
Electrical goods (general line)	540	1,521,874	1,491,152	44.4	45.2	3.2	0.5	6.7
Wiring supplies, construction materials, apparatus and equipment	2,385	864,672	813,750	28.1	54.8	11.4	1.7	4.0
Wiring supplies, construction materials	1,890	717,026	677,138	28.8	54.3	11.5	1.9	3.5
Apparatus and equipment	495	147,646	136,612	24.8	57.2	10.7	0.9	6.4
Electrical appliances, specialties	2,518	2,038,020	1,964,491	85.4	5.5	5.4	2.0	1.7
Electrical appliances (general line)	365	769,714	736,400	90.4	3.9	2.4	1.4	1.9
Radios, television sets	1,210	491,215	468,917	75.0	8.6	12.6	1.5	2.3
Refrigerators, equipment (household)	239	443,158	436,163	88.8	3.9	2.6	3.8	0.9
Miscellaneous appliances, specialties	704	333,933	323,011	84.7	6.7	5.7	1.2	1.7
Hardware, plumbing, heating:								
Hardware	2,153	2,013,997	1,905,782	65.5	24.3	6.3	2.1	1.8
General line (with industrial department)	361	1,196,485	1,124,991	62.3	29.6	5.4	1.6	1.1
General line (without industrial department)	312	501,622	488,237	83.2	6.6	6.3	2.1	1.8
Specialty lines	1,480	315,890	292,554	48.7	32.8	9.9	4.3	4.3
Plumbing, heating equipment, supplies	3,748	1,812,960	1,707,901	42.1	43.6	11.3	1.5	1.5
Plumbing, heating (general line)	1,963	1,215,932	1,153,900	43.6	45.2	8.7	1.3	1.2
Heating (inc. stoves, ranges)	558	175,069	160,960	59.8	18.9	16.3	2.5	2.5
Plumbing fixtures, supplies	902	325,501	301,946	27.4	49.7	19.1	1.3	2.5
Air conditioning, ventilating equipment	325	96,458	91,095	39.9	47.4	9.4	2.7	0.6
Lumber, construction materials:								
Lumber, millwork	3,312	2,793,620	2,641,229	47.9	33.5	14.6	2.0	2.0
Direct mill shippers	965	1,055,673	1,019,238	49.0	27.2	20.4	0.2	3.2
Distributors with yards	2,347	1,737,947	1,621,991	47.2	37.4	11.0	3.0	1.4
Other construction materials	2,578	1,141,116	1,051,433	25.7	60.1	10.0	3.6	0.6
Brick, tile, terra cotta	272	99,606	94,278	10.9	67.7	17.5	1.5	2.4
Cement, lime, plaster	205	109,743	106,806	10.2	79.0	5.1	4.4	1.3
Glass (building)	343	109,964	97,671	30.8	39.0	24.8	4.2	1.2
Sand, gravel, crushed stone	200	87,098	85,528	5.0	87.3	3.9	3.7	0.1
Ready-mixed concrete distributors	358	175,403	151,685	3.1	90.1	2.3	4.5	...
Roofing, siding, insulation	345	173,772	162,176	50.8	30.9	17.1	1.2	(z)
Miscellaneous construction materials	855	385,530	353,289	36.1	52.1	6.9	4.4	0.5
Machinery, equipment, supplies:								
Commercial machines, equipment	4,814	870,025	731,381	21.7	65.8	7.9	1.5	3.1
Commercial refrigeration equipment	1,223	219,930	196,094	21.2	65.0	8.3	1.9	3.6
Office machines, equipment	896	104,172	78,771	22.0	61.6	5.2	1.7	9.5
Restaurant, hotel supplies (principally confood)	835	194,807	182,991	20.7	71.2	4.9	1.5	1.7
Store machines, fixtures	1,480	271,086	205,290	19.4	68.7	10.1	0.7	1.1
Other commercial machines, equipment	380	80,030	68,235	31.8	50.3	11.6	2.3	4.0
Construction machinery, equipment	936	786,561	738,153	4.6	91.9	1.1	0.7	1.7
Farm-dairy machinery, equipment	883	485,297	459,077	64.9	22.8	6.9	1.4	4.0
Industrial machinery, equipment, supplies	7,304	2,999,989	2,848,830	6.9	79.9	7.1	0.6	5.5
Industrial machinery, equipment (general line)	241	331,219	316,424	8.4	78.6	5.3	1.4	6.3
Belting, hose, packing	233	60,311	59,244	10.5	75.0	12.6	0.9	1.0
Machine tools	528	178,675	173,578	3.9	82.0	7.0	0.5	6.6
Mine, mill supplies	639	332,594	303,714	10.8	81.7	3.4	1.1	3.0
Oil well, oil refining supplies	1,027	718,051	705,501	2.2	91.3	3.2	0.1	3.2
Printing machinery, supplies (exc. paper)	215	52,001	49,758	5.2	78.5	1.6	0.1	14.6
Rope, cordage	111	75,134	74,699	14.2	51.2	30.8	(z)	3.8
Used machinery, equipment	176	41,728	38,707	8.7	65.9	7.5	2.0	15.9
Miscellaneous industrial mach., spls.	4,134	1,210,276	1,127,205	8.2	75.0	9.5	0.6	6.7
TYPE BY KIND OF BUSINESS--Continued								
Merchant wholesalers--Continued								
Machinery, equipment, supplies--Continued								
Professional equipment, supplies	2,596	571,154	531,435	18.3	68.3	5.6	1.7	6.1
Dental supplies	472	96,751	84,425	2.5	86.3	8.3	0.1	2.8
Religious supplies	145	18,878	17,302	30.9	42.4	20.8	4.3	1.6
School equipment, supplies	252	65,601	59,131	17.3	72.2	6.7	1.7	2.1
Surgical, medical, hospital equipment, supplies	717	216,383	207,187	5.9	77.6	3.7	2.4	10.4
Miscellaneous professional equipment, supplies	1,010	173,541	163,390	41.4	48.4	4.6	1.5	4.1
Service establishment equipment, supplies	4,240	767,142	731,468	17.0	73.2	7.0	0.8	2.0
Barber, beauty supplies	1,063	100,228	98,047	28.5	63.1	7.0	1.3	0.1
Laundry, dry cleaning equipment, supplies	388	114,022	108,686	4.1	90.5	4.5	0.1	0.8
Shoe findings	1,307	334,044	318,302	17.6	71.0	7.7	0.6	3.1
Undertakers' supplies	102	10,083	8,947	45.6	48.9	2.2	0.3	3.0
Upholsterers' supplies	190	45,504	43,572	35.4	55.6	8.5	0.4	0.1
Miscellaneous service equipt, spls.	1,190	163,261	153,914	10.6	78.2	7.3	1.5	2.4
Transportation (exc. automotive) equipment, supplies	657	251,204	237,137	12.4	60.2	7.8	1.7	17.9
Aircraft, aeronautical equipment, supplies	196	56,175	50,614	12.6	39.2	9.8	0.8	37.6
Railroad equipment, supplies	84	69,910	68,329	0.2	80.3	6.0	(z)	13.5
Marine equipment, supplies	334	113,560	106,779	19.3	55.9	8.7	3.3	12.8
Other transportation equipment, supplies	43	11,559	11,415	19.4	73.3	1.5	1.4	4.4
Metals, metal work (exc. scrap):								
Iron, steel, and products	1,545	1,551,841	1,531,855	6.0	61.5	8.9	0.5	23.1
Nonferrous metals, metal work	258	504,874	503,264	1.5	65.2	12.0	0.1	21.2
Waste materials:								
Iron, steel scrap	3,054	1,699,428	1,659,218	1.5	84.7	12.2	0.5	1.1
Other scrap, waste materials	4,663	999,872	967,222	4.8	70.7	20.9	0.5	3.1
Other merchant wholesalers:								
Amusement, sporting goods	2,226	566,754	511,518	59.9	22.9	10.5	3.1	3.6
Cameras, photographic goods	459	173,329	163,628	40.7	49.2	3.1	3.1	3.9
Sporting goods, toys, games	1,727	386,073	340,937	69.5	9.9	14.0	3.0	3.6
Other recreation goods	40	7,352	6,953	37.3	40.7	17.5	3.7	0.8
Books, periodicals, newspapers	1,601	459,950	438,074	79.8	8.3	9.6	1.3	1.0
Coal, coke	982	2,077,284	2,033,728	26.2	53.3	9.2	1.6	9.7
Direct shippers (without yards)	640	1,471,620	1,438,359	24.6	54.3	10.0	0.2	10.9
Distributors with yards	342	605,664	595,369	30.2	51.0	7.1	4.8	6.9
Farm supplies	1,658	1,271,599	1,194,306	54.7	17.5	22.4	3.0	2.4
Feed	857	609,325	558,920	52.2	20.4	21.7	3.7	2.0
Fertilizers, agricultural chemicals	244	149,336	143,312	33.0	24.6	34.4	1.7	6.3
Seeds	483	327,450	312,366	57.8	7.5	28.2	4.1	2.4
Miscellaneous farm supplies	74	185,488	179,708	74.6	19.9	5.1	0.2	0.2
Jewelry	3,391	799,012	763,463	67.4	5.8	22.6	1.4	2.8
Jewelry (general line)	387	204,586	199,745	90.7	1.8	4.1	2.6	0.8
Clocks, watches	443	108,598	100,416	71.6	2.2	20.6	1.2	4.4
Precious stones, metals	526	205,200	197,808	35.6	5.7	52.5	0.4	5.8
Watch materials, jewelers' tools, supplies	274	43,099	40,466	53.9	21.5	23.1	0.5	1.0
Costume jewelry	441	71,834	70,104	75.6	6.2	15.8	0.6	1.8
Miscellaneous jewelry	1,320	165,695	154,924	75.1	9.1	12.4	2.0	1.4
Petroleum and products	1,196	750,220	695,440	38.4	21.4	11.0	2.0	27.2

See footnotes at end of table.

Table 4A.— SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS--Continued								
Merchant wholesalers--Continued								
Other merchant wholesalers--Continued								
Merchant wholesalers, miscellaneous products	4,634	2,488,921	2,402,305	26.0	40.7	13.6	0.7	19.0
Flowers (cut), potted plants	545	129,848	124,394	88.9	2.3	7.7	0.6	0.5
Bulbs, plants	91	17,896	16,420	55.5	5.1	38.4	0.9	0.1
Forest products (exc. lumber)	393	147,673	146,994	9.1	71.4	13.2	1.0	5.3
General merchandise	183	720,247	707,583	43.9	8.5	8.6	0.8	38.2
Leather goods	115	17,302	14,643	69.3	15.4	7.5	6.9	0.9
Oils and fats (inedible)	68	181,070	180,987	7.8	74.1	10.5	0.4	7.2
Textiles and materials other than dry goods	636	264,872	250,912	6.6	58.4	24.9	0.4	9.7
Yarns (industrial)	236	154,823	145,206	7.5	55.3	27.3	0.5	9.4
Kinds of business, n.e.c.	2,367	855,190	815,166	16.0	54.7	13.2	0.6	15.5
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	28,433,422	40.7	35.4	20.5	0.7	2.7
Groceries, confectionery, meats:								
Confectionery	133	355,338	355,016	26.1	14.9	58.0	(z)	1.0
Meats, meat products	734	2,770,342	2,759,770	90.6	3.3	6.0	0.1	(z)
Other grocery, food specialties	2,271	3,676,456	3,657,704	40.5	16.4	40.2	0.2	2.7
Canned foods	167	655,242	655,242	41.2	3.2	51.0	...	4.6
Coffee, tea, spices	54	228,572	228,572	19.4	(z)	80.6	...	...
Flour	155	493,895	493,895	21.2	27.0	42.3	0.1	9.4
Miscellaneous grocery specialties	1,895	2,298,747	2,279,995	46.4	19.6	32.6	0.4	1.0
Farm products (edible):								
Dairy, poultry products	707	880,074	879,031	75.0	6.9	14.3	3.4	0.4
Beer, wines, distilled spirits:								
Beer, ale	196	219,775	217,945	82.8	(z)	16.5	0.2	0.5
Wines, distilled spirits	58	528,571	528,353	27.3	(z)	72.3	(z)	0.4
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines)	249	502,833	499,370	55.7	15.4	25.8	0.3	2.8
Proprietary medicines, toiletries	89	157,876	156,634	52.4	1.1	43.1	(z)	3.4
Drug sundries	160	344,957	342,736	57.4	21.9	17.8	0.4	2.5
Industrial chemicals, explosives	478	1,472,119	1,463,586	2.2	74.8	16.8	(z)	6.2
Paints, varnishes	699	353,717	345,633	36.8	41.4	13.7	6.3	1.8
With glass, wallpaper	537	223,571	221,531	33.4	44.4	12.9	9.0	0.3
Without glass, wallpaper	162	130,146	124,102	43.0	36.2	15.0	1.5	4.3
Tobacco and products (exc. leaf)	41	797,902	752,230	7.2	0.1	87.9	(z)	4.8
Dry goods, apparel:								
Clothing, furnishings, footwear	196	384,498	383,475	92.2	2.1	5.1	(z)	0.6
Men's, boys' clothing, furnishings	85	175,388	175,045	94.1	0.6	5.1	(z)	0.2
Women's, children's clothing, furnishings	60	54,500	53,820	94.0	1.0	4.8	0.1	0.1
Shoes, other footwear	35	123,858	123,858	91.7	0.2	6.6	(z)	1.5
Clothing, furnishings, n.e.c.	16	30,752	30,752	78.6	21.1	0.1	0.2	...
Dry goods, piece goods, notions	220	1,188,731	1,168,514	14.9	65.1	18.1	(z)	1.9
Hosiery, underwear	35	62,306	62,306	92.0	0.1	1.7	0.1	6.1
Piece goods	64	1,003,444	983,744	7.9	72.2	18.2	(z)	1.7
Other dry goods, notions	121	122,981	122,464	31.6	41.4	25.7	0.1	1.2

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS--Continued								
Manufacturers' sales branches (with stocks)--Continued								
Furniture, home furnishings:								
Furniture (household, office)	217	170,008	169,356	59.4	37.2	2.3	(z)	1.1
Household furniture	106	104,503	103,992	92.4	4.7	1.2	(z)	1.7
Office furniture	111	65,505	65,364	6.9	89.1	4.0	(z)	(z)
Home furnishings, floor coverings	159	364,127	363,400	61.0	13.2	25.6	0.1	0.1
Floor coverings	59	241,634	241,634	55.1	16.0	28.9	(z)	(z)
Miscellaneous home furnishings	100	122,493	121,766	72.6	7.8	19.2	0.1	0.3
Paper and its products:								
Stationery, office supplies	184	60,680	55,874	43.4	44.2	9.2	2.0	1.2
Other paper products	121	131,706	128,503	30.1	53.3	16.3	0.1	0.2
Automotive equipment, tires and tubes	700	1,571,876	1,274,136	73.4	6.2	19.4	0.1	0.9
Automotive parts, accessories	359	792,829	607,603	65.6	3.6	28.8	0.1	1.9
Garage equipment, tools	106	30,458	30,458	5.3	93.8	0.2	0.7	...
Tires, tubes	235	748,589	636,075	84.2	4.6	11.2	...	...
Electrical goods:								
Wiring supplies, construction materials, and equipment	453	2,516,717	2,481,143	2.5	86.5	10.9	...	0.1
Wiring supplies, construction materials	168	394,731	389,618	7.2	39.8	52.9	...	0.1
Apparatus and equipment	285	2,121,986	2,091,525	1.6	95.2	3.0	...	0.2
Electrical appliances, specialties	216	211,091	210,636	71.4	3.0	19.5	2.5	3.6
Radios, television sets	21	22,051	21,959	80.8	13.4	5.8	...	...
Electrical appliances, specialties, n.e.c.	195	189,040	188,677	70.4	1.7	21.1	2.8	4.0
Hardware, plumbing, heating:								
Hardware	110	78,050	64,338	20.8	10.1	60.8	0.1	8.2
Plumbing, heating equipment, supplies	520	586,477	580,924	25.3	48.7	23.3	0.4	2.3
Plumbing, heating (general line)	237	356,601	356,167	22.8	56.9	17.5	0.6	2.2
Heating (inc. stoves, ranges)	157	129,003	126,974	50.7	25.8	22.6	0.2	0.7
Plumbing fixtures, supplies	49	29,762	29,496	1.8	39.0	55.7	0.4	3.1
Air-conditioning, ventilating equipment	77	71,111	68,287	1.5	52.5	40.4	0.1	5.5
Lumber, construction materials:								
Lumber, millwork	118	130,829	129,008	26.9	18.9	53.6	0.6	(z)
Other construction materials	339	482,247	472,209	20.3	50.5	24.2	4.4	0.6
Brick, tile, terra cotta	40	31,317	30,530	57.6	26.9	14.3	0.4	0.8
Cement, lime, plaster	35	48,296	48,285	42.2	52.3	4.8	0.1	0.6
Glass (building)	131	135,479	129,973	32.1	49.8	13.4	4.6	0.1
Roofing, siding, insulation	35	48,582	48,468	24.1	29.5	43.6	(z)	2.8
Miscellaneous construction materials	98	218,573	214,953	2.0	58.8	32.2	6.7	0.3
Machinery equipment supplies:								
Commercial machines, equipment	1,759	740,048	680,630	1.9	93.2	3.4	0.2	1.3
Commercial refrigeration equipment	31	11,358	10,276	20.2	55.8	22.6	(z)	1.4
Office machines, equipment	1,438	645,778	588,954	1.3	95.7	2.6	0.2	0.2
Store machines, fixtures	222	62,408	61,016	2.6	88.8	7.4	(z)	1.2
Other commercial machines, equipment	68	20,504	20,384	7.2	50.7	7.4	1.5	33.2
Construction machinery, equipment	57	45,807	45,581	0.3	77.4	14.0	(z)	8.3
Farm-dairy machinery, equipment	285	1,299,152	1,298,046	86.0	7.0	4.8	0.9	1.3

See footnotes at end of table.

Table 4A.— SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS--Continued								
Manufacturers' sales branches (with stocks)--Continued								
Machinery equipment supplies--Continued								
Industrial machinery, equipment, supplies	1,785	1,811,835	1,692,644	1.9	77.4	16.7	0.1	3.9
Industrial machinery, equipment	60	149,975	149,975	...	93.7	3.0	...	3.3
Belting, hose, packing	178	197,693	99,023	(v)	(v)	(v)	(v)	(v)
Machine tools	134	79,319	77,394	1.3	70.3	25.5	0.1	2.8
Mine, mill supplies	146	201,943	201,181	0.6	84.2	11.5	0.1	3.6
Oil well, oil refining supplies	242	191,314	190,182	2.9	70.5	9.2	(z)	17.4
Printing machinery, supplies (exc. paper)	119	78,439	78,439	5.7	82.6	3.1	(z)	8.6
Rope, cordage	22	32,505	30,055	1.2	16.4	82.2	...	0.2
Miscellaneous industrial machinery, supplies	884	880,647	866,395	1.3	80.2	17.4	0.1	1.0
Professional equipment, supplies	595	147,522	140,853	30.7	50.4	17.6	0.3	1.0
Service establishment equipment, supplies	296	263,023	260,183	11.1	81.5	5.3	(z)	2.1
Laundry, dry cleaning equipment, supplies	50	51,481	51,481	0.1	92.5	0.8	...	6.6
Shoe findings	58	150,320	148,004	1.0	92.2	5.6	...	1.2
Undertakers' supplies	53	22,911	22,861	75.2	24.3	0.5	...	...
Miscellaneous service equipment, supplies	135	38,311	37,837	26.8	59.0	13.5	0.1	0.6
Transportation (exc. automotive) equipment, supplies	70	93,877	93,675	1.9	94.7	2.6	...	0.8
Aircraft, aeronautical equipment, supplies	7	3,199	3,199	47.1	44.6	6.1	...	2.2
Railroad equipment, supplies	15	77,738	77,738	0.1	98.5	0.6	(z)	0.8
Marine equipment, supplies	48	12,940	12,738	1.5	84.0	13.9	0.3	0.3
Metals, metal work (exc. scrap):								
Iron, steel and products	398	813,009	779,756	3.6	73.6	20.4	0.3	2.1
Nonferrous metals, metal work	104	352,367	352,151	0.4	81.8	16.5	0.1	1.2
Other manufacturers' sales branches:								
Amusement, sporting goods	173	283,129	282,567	13.7	64.7	6.5	14.1	1.0
Books, periodicals, newspapers	75	74,643	46,239	(v)	(v)	(v)	(v)	(v)
Coal, coke	16	88,171	85,147	23.6	66.9	4.9	4.3	0.3
Farm supplies	188	204,463	197,273	57.5	22.4	17.6	1.1	1.4
Feed	105	105,301	100,375	59.1	17.7	21.0	1.0	1.2
Fertilizers, agricultural chemicals	83	99,162	96,898	55.7	27.3	14.1	1.2	1.7
Jewelry	37	51,110	50,699	72.7	16.2	8.8	0.2	2.1
Petroleum and products	27	24,180	20,407	39.0	25.2	33.8	1.2	0.8
Manufacturers' sales branches, miscellaneous products	732	3,503,217	3,467,417	62.3	16.7	11.1	1.3	8.6
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	22,720,799	19.6	51.6	26.2	0.1	2.5
Groceries, confectionery, meats:								
Confectionery	18	69,686	69,686	41.9	8.1	49.9	0.1	(z)
Meats, meat products	22	39,166	39,166	47.6	10.2	42.2	...	...
Other grocery, food, specialties	336	1,056,301	1,051,472	40.2	22.9	32.9	(z)	4.0
Farm products (edible):								
Dairy, poultry products	16	74,049	74,049	85.0	5.3	9.7	(z)	(z)
Beer, wines, distilled spirits	101	982,848	973,943	23.5	0.7	75.4	(z)	0.4
TYPE BY KIND OF BUSINESS--Continued								
Manufacturers' sales offices (without stocks)--Continued								
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines)	78	189,667	188,817	61.6	5.6	30.0	(z)	2.8
Industrial chemicals, explosives	291	974,573	960,406	1.6	87.8	7.4	(z)	3.2
Paints, varnishes	75	133,031	132,693	24.4	62.9	11.7	0.2	0.8
Tobacco and products (exc. leaf)	200	897,100	897,100	10.7	2.6	85.1	(z)	1.6
Dry goods, apparel:								
Clothing, furnishings, footwear	318	459,732	438,656	83.0	0.6	14.4	(z)	2.0
Men's, boys' clothing, furnishings	118	204,141	203,657	86.5	1.2	8.1	0.1	4.1
Women's, children's clothing, furnishings	133	133,181	132,854	86.2	0.2	13.2	(z)	0.4
Shoes, other footwear	29	22,122	22,122	88.3	...	11.7	...	...
Work clothing	17	69,149	68,489	62.1	...	37.8	...	0.1
Millinery, millinery supplies	21	31,139	11,534	(v)	(v)	(v)	(v)	(v)
Dry goods, piece goods, notions	294	941,997	915,772	28.1	50.2	20.0	(z)	1.7
Hosiery, underwear	73	135,080	132,935	90.7	0.8	8.0	0.1	0.4
Piece goods	94	605,178	590,987	12.2	59.2	26.4	(z)	2.2
Other dry goods, notions	127	201,739	191,850	33.4	56.8	8.9	(z)	0.9
Furniture, home furnishings:								
Furniture (household, office)	51	19,120	18,668	76.4	14.3	3.7	(z)	5.6
Home furnishings, floor coverings	269	344,649	336,009	52.4	2.6	44.8	(z)	0.2
China, glassware, crockery	31	16,074	16,074	44.3	14.1	41.5	...	0.1
Floor coverings	126	253,599	250,609	49.7	1.3	49.0	(z)	(z)
Miscellaneous home furnishings	112	74,976	59,326	63.6	4.7	30.6	0.2	0.9
Paper and its products:								
Fine paper	25	58,752	58,752	2.2	11.9	85.7	(z)	0.2
Stationery, office supplies	338	139,321	126,720	7.3	87.4	4.8	(z)	0.5
Miscellaneous paper products	405	1,013,092	959,690	6.1	49.1	44.2	(z)	0.6
Automotive equipment, tires and tubes	143	268,091	268,059	24.3	34.1	40.0	(z)	1.6
Electrical goods:								
Wiring supplies, construction materials, apparatus and equipment	556	925,223	897,694	2.0	81.5	15.8	0.1	0.6
Wiring supplies, construction materials	220	403,618	385,796	1.0	70.8	27.4	(z)	0.8
Apparatus and equipment	336	521,605	511,898	2.7	89.7	7.0	0.2	0.4
Electrical appliances, specialties	101	721,447	709,705	3.7	1.3	91.8	(z)	3.2
Hardware, plumbing, heating:								
Hardware	68	71,554	71,554	12.0	46.9	38.1	0.4	2.6
Plumbing, heating equipment, supplies	370	465,668	424,525	5.1	38.3	56.0	(z)	0.6
Plumbing, heating (general line)	69	257,519	257,519	(z)	33.6	66.3	(z)	0.1
Heating (inc. stoves, ranges)	57	39,961	39,934	31.3	7.9	60.6	(z)	0.2
Plumbing fixtures, supplies	93	49,402	49,402	15.6	55.6	24.2	...	4.6
Air-conditioning, ventilating equipment	151	118,786	77,670	(v)	(v)	(v)	(v)	(v)
Lumber, construction materials:								
Lumber, millwork	54	81,907	55,316	(v)	(v)	(v)	(v)	(v)
Other construction materials	369	997,459	970,981	35.2	31.9	31.8	(z)	1.1
Brick, tile, terra cotta	74	109,236	103,641	4.4	87.8	5.0	(z)	2.8
Cement, lime, plaster	88	258,868	248,035	52.2	26.2	19.5	...	2.1
Glass (building)	37	164,350	164,350	1.1	57.7	41.1	(z)	0.1
Roofing, siding, insulation	81	266,273	266,071	48.5	8.7	42.2	...	0.6
Miscellaneous construction materials	89	198,732	188,884	40.7	19.2	39.9	(z)	0.2

See footnotes at end of table.

Table 4A.— SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS--Continued								
Manufacturers' sales offices (without stocks)--Continued								
Machinery, equipment, supplies:								
Commercial machines, equipment	380	84,027	83,611	21.0	71.7	2.7	(z)	4.6
Commercial refrigeration, equipment	31	14,763	14,763	33.8	60.8	5.1	0.3	(z)
Office machines, equipment	271	39,579	39,579	...	90.7	...	...	9.3
Store machines, fixtures	36	12,269	12,219	3.8	85.0	10.0	...	1.2
Other commercial machines, equipment	42	17,416	17,050	70.8	27.6	1.6	...	...
Construction machinery, equipment	49	63,220	63,190	0.2	86.4	3.7	...	9.7
Farm-dairy machinery, equipment	17	210,828	210,643	4.5	1.8	74.8	(z)	18.9
Industrial machinery, equipment, supplies	1,255	1,915,550	1,883,090	1.7	84.5	9.6	(z)	4.2
Industrial machinery, equipment	16	13,208	13,208	...	90.4	9.6	...	...
Belting, hose, packing	61	44,012	37,653	1.3	77.9	8.8	(z)	12.0
Machine tools	122	77,725	77,569	0.4	93.4	4.0	...	2.2
Mine, mill supplies	73	30,189	29,752	0.4	76.9	11.1	(z)	11.6
Oil well, oil refining supplies	85	72,056	69,963	2.0	94.4	3.1	(z)	0.5
Printing mach., supplies (exc. paper)	53	56,486	56,486	(z)	88.3	(z)	...	11.7
Miscellaneous industrial machinery, supplies	845	1,621,874	1,598,459	1.8	83.7	10.6	(z)	3.9
Professional equipment, supplies	81	67,882	67,882	11.0	37.4	51.1	(z)	0.5
Service establishment equipment, supplies	57	22,641	22,631	2.8	55.8	40.8	0.3	0.3
Transportation (exc. automotive) equipment, supplies	64	198,767	198,767	0.1	96.8	0.3	(z)	2.8
Railroad equipment, supplies	47	188,231	188,231	(z)	96.9	0.1	(z)	3.0
Other transportation equipt., supplies	17	10,536	10,536	0.5	95.7	3.4	0.2	0.2
Metals, metal work (exc. scrap):								
Iron, steel and products	729	5,410,524	5,371,670	0.7	84.4	12.6	(z)	2.3
Nonferrous metals, metal work	218	844,282	800,152	0.7	89.0	8.9	(z)	1.4
Other manufacturers' sales offices:								
Amusement, sporting goods	64	138,637	137,244	32.1	7.9	55.8	0.3	3.9
Books, periodicals, newspapers	127	54,431	52,715	13.4	51.8	17.6	0.1	17.1
Coal, coke	64	361,539	360,921	30.9	59.5	5.0	1.4	3.2
Farm supplies	36	114,755	90,263	75.8	16.0	7.1	0.1	1.0
Jewelry	56	44,823	44,298	57.0	11.0	32.0	(z)	(z)
Manufacturers' sales offices, miscellaneous products	357	3,052,521	2,694,219	63.4	23.1	9.7	(z)	3.8
Forest products (exc. lumber)	38	43,849	43,849	1.0	94.1	4.3	(z)	0.6
Oils and fats (inedible)	22	168,091	90,896	(v)	(v)	(v)	(v)	(v)
Textiles and materials other than dry goods	70	226,675	221,943	2.8	37.3	57.9	(z)	2.0
Yarns (industrial)	31	385,701	385,701	1.4	68.4	27.3	...	2.9
Manufacturers' sales offices, n.e.c.	196	2,228,025	1,951,830	86.6	8.9	0.5	(z)	4.0
Petroleum bulk stations, terminals	29,451	[2]9,000,370	[2]6,522,646	[3]64.1	[4]35.9	([3])	([4])	([3])
Agents, brokers, totsl	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
Groceries, confectionery, meats	3,171	5,487,102	4,590,713	14.0	19.0	61.8	(z)	5.2
Groceries, foods (exc. as specified)	2,883	4,740,299	4,168,056	13.2	20.5	60.6	0.1	5.6
Confectionery	147	100,226	84,289	24.2	9.9	65.8	...	0.1
Fish, sea foods	58	32,460	29,843	10.4	5.0	84.1	0.5	...
Meats, meat products	83	614,117	308,525	(v)	(v)	(v)	(v)	(v)
Farm products (edible)	1,155	1,778,371	1,607,421	19.4	10.2	69.4	0.2	0.8
Dairy, poultry products	195	387,457	349,049	30.4	13.5	54.4	0.3	1.4
Fruits, vegetables (fresh)	960	1,390,914	1,258,372	16.4	9.3	73.5	0.2	0.6
TYPE BY KIND OF BUSINESS--Continued								
Agents, brokers--Continued								
Beer, wines, distilled spirits	97	64,187	49,052	20.1	29.0	44.5	...	6.4
Beer, ale	17	11,839	6,247	(v)	(v)	(v)	(v)	(v)
Wines, distilled spirits	80	52,348	42,805	21.4	29.0	42.2	...	7.4
Drugs, chemicals, allied products	499	392,648	358,995	8.5	53.3	25.4	(z)	12.8
Drugs, drug sundries	182	90,155	77,746	33.2	8.4	53.6	(z)	4.3
Industrial chemicals, explosives	251	270,335	252,995	1.1	66.9	17.5	(z)	14.5
Paints, varnishes	66	32,158	28,254	7.7	54.6	18.1	(z)	19.6
Tobacco and products (exc. leaf)	19	5,520	4,719	20.5	1.9	70.6	0.4	6.6
Dry goods, apparel	3,293	5,497,838	5,002,317	37.0	38.5	21.3	(z)	3.2
Clothing, furnishings (general line)	245	519,560	490,715	84.5	0.7	12.6	(z)	2.2
Men's, boys' clothing, furnishings	358	215,723	194,075	78.1	2.5	17.3	(z)	2.1
Women's, children's clothing, furnishings	824	721,486	647,488	87.1	3.1	8.6	0.1	1.1
Furs (dressed), fur clothing	94	56,627	55,454	60.3	13.2	25.6	0.3	0.6
Millinery, millinery supplies	135	57,494	54,225	77.8	5.9	16.3	...	(z)
Shoes, other footwear	182	78,229	70,484	82.1	1.0	10.4	...	6.5
Dry goods (exc. as specified)	392	625,591	284,285	(v)	(v)	(v)	(v)	(v)
Hosiery, underwear	225	223,685	209,809	58.2	0.8	39.0	(z)	2.0
Piece goods	838	2,999,443	2,995,782	12.5	61.0	22.3	(z)	4.2
Furniture, home furnishings	1,045	469,963	398,051	75.9	6.4	16.1	0.4	1.2
Furniture (household, office)	484	204,345	172,739	83.8	6.8	8.6	0.4	0.4
Home furnishings, floor coverings	561	265,618	225,312	69.9	6.0	21.9	0.3	1.9
Paper and its products	407	251,077	235,969	8.2	63.8	25.8	0.1	2.1
Stationery, office supplies	105	25,076	23,096	28.9	41.0	23.8	0.1	6.2
Miscellaneous paper products	302	226,001	212,873	6.0	66.2	26.0	0.1	1.7
Farm products (raw materials)	3,744	11,739,902	8,677,420	3.7	46.3	42.6	2.5	4.9
Cotton	362	835,198	655,168	1.7	63.2	29.5	(z)	5.6
Grain	356	1,616,616	1,172,439	3.2	52.9	42.5	0.1	1.3
Hides, skins, raw furs	216	352,086	292,012	3.6	53.5	35.9	(z)	7.0
Livestock (exc. horses, mules)	1,864	7,312,305	5,215,752	4.7	46.9	46.4	2.0	(z)
Tobacco (leaf)	674	1,007,856	879,366	1.4	80.1	11.7	0.1	6.7
Wool, mohair	171	407,319	300,515	1.0	75.4	22.9	0.4	0.3
Miscellaneous inedible farm products	101	208,522	162,168	2.4	48.8	34.9	0.1	13.8
Automotive	556	459,614	417,742	12.2	40.7	27.4	0.2	19.5
Automobiles, other motor vehicles	62	86,535	80,472	24.4	8.2	2.4	0.8	64.2
Automotive equipment, tires and tubes	494	373,079	337,270	9.3	48.4	33.4	0.1	8.8
Electrical goods	1,312	683,553	595,744	10.6	40.2	43.9	0.2	5.1
Wiring supplies, apparatus	945	477,298	413,427	6.6	43.8	45.0	0.2	4.4
Electrical appliances, specialties	367	206,255	182,317	19.7	31.8	41.8	(z)	6.7
Hardware, plumbing, heating	1,236	468,431	400,283	11.2	33.7	52.7	0.1	2.3
Hardware	497	227,178	190,369	9.5	34.9	52.9	0.1	2.6
Plumbing, heating equipment, supplies	739	241,253	209,914	12.8	32.5	52.6	0.1	2.0
Lumber, construction materials	788	539,286	486,360	39.2	35.7	20.9	0.3	3.9
Lumber, millwork	528	432,518	396,775	45.9	30.1	20.6	0.1	3.3
Other construction materials	260	106,768	89,585	9.9	60.3	22.0	1.2	6.6

See footnotes at end of table.

Table 4A.— SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS--Continued								
Agents, brokers--Continued								
Machinery, equipment, supplies	3,365	1,422,424	1,335,542	3.2	73.2	9.5	0.1	14.0
Commercial machines, equipment	339	75,938	67,382	8.5	58.5	28.2	0.2	4.6
Construction machinery, equipment	82	28,603	27,345	3.1	58.5	11.2	0.5	26.7
Farm-dairy machinery, equipment	64	28,993	21,842	16.9	7.1	17.2	0.3	58.5
Industrial machinery equipment, supplies	2,191	827,266	802,518	2.5	75.0	8.2	0.2	14.1
Professional equipment, supplies	109	22,124	17,651	4.9	47.5	20.5	1.1	26.0
Service establishment equipment, supplies	380	258,169	236,659	4.5	81.3	11.9	(z)	2.3
Transportation (exc. automotive) equipment, supplies	200	181,331	162,145	0.4	72.5	2.7	(z)	24.4
Metals, metal work (exc. scrap)	743	726,293	635,447	1.6	72.8	7.9	(z)	17.7
Iron, steel and products	638	542,949	473,987	1.8	71.7	6.0	(z)	20.5
Nonferrous metal, metal work	105	183,344	161,460	1.3	76.0	13.1	(z)	9.6
Waste materials	90	200,562	177,284	2.3	91.3	1.9	0.5	4.0
Other agents, brokers	2,841	4,423,321	3,718,206	19.4	45.5	23.8	0.3	11.0
Amusement, sporting goods	336	149,937	133,250	55.1	3.9	38.5	(z)	2.5
Books, periodicals, newspapers	118	57,782	54,222	28.9	25.3	32.1	2.0	11.7
Coal, coke	201	655,757	487,489	15.5	60.6	13.3	1.9	8.7
Farm supplies	220	457,339	419,388	2.6	36.6	56.6	0.2	4.0
Jewelry	369	121,966	106,276	23.6	6.5	54.4	0.2	15.3
Petroleum and products	124	373,605	286,863	4.4	16.9	54.3	(z)	24.4
Agents and brokers, miscellaneous products	1,473	2,606,935	2,230,718	22.8	52.3	13.5	(z)	11.4
TYPE BY KIND OF BUSINESS--Continued								
Assemblers (mainly farm products), total	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
Groceries, confectionery, meats:								
Fish, sea foods	591	118,225	106,863	41.7	1.7	55.3	1.3	(z)
Other grocery, food specialties	253	206,617	189,337	7.9	37.6	49.6	1.6	3.3
Dried fruits, nuts	165	170,372	154,771	6.7	41.0	48.3	1.1	2.9
Miscellaneous grocery specialties	88	36,245	34,566	13.6	21.8	55.8	4.0	4.8
Farm products (edible):								
Dairy, poultry products	3,939	1,618,011	1,485,230	39.3	15.1	41.8	3.7	0.1
Fruits, vegetables (fresh)	2,137	1,102,832	1,009,805	10.9	5.1	80.5	2.9	0.6
Farm products (raw materials):								
Cotton	1,238	920,720	879,816	0.6	63.4	32.9	1.3	1.8
Grain	8,380	4,192,851	3,981,672	2.6	27.5	60.4	9.3	0.2
Hides, skins, raw furs	166	44,139	40,156	0.6	73.6	25.5	0.3	(z)
Livestock (exc. horses, mules)	1,532	2,233,335	1,881,655	2.1	57.6	38.4	1.9	(z)
Tobacco (leaf)	75	128,105	126,315	...	43.5	16.1	0.2	40.2
Wool, mohair	82	62,015	56,447	0.2	82.4	15.6	1.8	(z)
Miscellaneous inedible farm products	466	175,644	170,703	5.8	21.3	63.0	8.7	1.2
Other assemblers	409	155,399	125,171	28.7	19.3	42.9	8.9	0.2

v Insufficient analysis of sales by class of customer to show separately.
z Less than 0.1 percent.
[1] Including establishments for which no analysis of sales by class of customer was obtained.
[2] Excluding taxes.
[3] Entry under "To retailers" represents sales to all types of resellers.
[4] Entry under "To industrial users" represents all sales to users or consumers.
[5] Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
ALBANY-SCHENECTADY-TROY, N. Y.								
Type of Operation								
Merchant wholesalers	536	337,611	320,742	51.4	39.4	6.2	2.0	1.0
Manufacturers' sales branches, offices, total	140	132,171	128,530	48.1	27.5	24.0	0.3	0.1
Sales branches (with stocks)	105	93,419	90,317	61.2	22.6	15.7	0.5	...
Sales offices (without stocks)	35	38,752	38,213	17.0	39.2	43.4	(z)	0.4
Petroleum bulk stations, terminals	34	64,892	n.a.	...	...	...	...	...
Agents, brokers	39	26,595	19,770	10.6	22.3	66.9	(z)	0.2
Assemblers (mainly farm products)	4	1,559	1,559	66.4	...	33.1	0.5	...
Type by Kind of Business								
Merchant wholesalers, total	536	337,611	320,742	51.4	39.4	6.2	2.0	1.0
Groceries, confectionery, meats	77	33,273	32,130	85.1	11.3	2.1	1.5	...
Groceries (general line)	17	16,656	16,656	89.4	9.2	1.4	...	...
Confectionery	12	1,719	1,647	100.0	...	(z)	...	...
Meats, meat products	18	7,699	6,628	90.6	3.5	...	5.9	...
Grocery, food specialties, n.e.c	30	7,199	7,199	66.5	26.2	5.9	1.4	...
Farm products (edible)	65	35,456	34,113	73.9	3.4	17.1	5.6	...
Dairy, poultry products	22	14,176	13,067	63.9	6.0	15.5	14.6	...
Fruits, vegetables (fresh)	43	21,280	21,046	80.2	1.8	18.0	(z)	...
Beer, wines, distilled spirits	23	25,116	25,116	92.0	0.4	7.6	(z)	...
Beer, ale	16	6,735	6,735	93.7	1.5	4.7	0.1	...
Wines, distilled spirits	7	18,381	18,381	91.3	...	8.7	...	...
Drugs, chemicals, allied products	16	12,103	9,690	90.0	5.0	3.4	1.6	(z)
Drugs	8	8,657	8,657	97.6	1.4	0.8	0.2	...
Industrial chemicals, paints	8	3,446	1,033	(v)	(v)	(v)	(v)	(v)
Tobacco and products (exc. leaf)	14	18,799	18,739	91.4	0.5	7.7	0.4	...
Paper and its products	22	9,504	7,354	15.8	70.8	6.6	0.5	6.3
Automotive equipment, tires and tubes	35	8,287	8,051	60.7	22.4	13.1	3.8	...
Electrical goods	31	28,035	24,991	76.2	20.5	2.7	0.6	(z)
General line, apparatus, supplies	11	8,492	8,313	44.3	47.3	7.8	0.6	...
Electrical appliances, specialties	20	19,543	16,678	92.2	7.1	0.1	0.6	(z)
Hardware, plumbing, heating	24	19,869	19,869	55.3	35.3	7.5	1.9	...
Hardware	8	8,882	8,882	70.8	29.0	(z)	0.2	...
Plumbing, heating equipment, supplies	16	10,987	10,987	42.7	40.4	13.5	3.4	...
Lumber, construction materials	23	9,706	8,828	74.3	18.5	5.6	1.6	...
Lumber, millwork	12	4,990	4,690	70.9	23.3	5.8	(z)	...
Other construction materials	11	4,716	4,138	78.0	13.3	5.4	3.3	...
Machinery, equipment, supplies	86	20,373	17,846	7.3	91.3	0.8	0.6	(z)
Commercial machines, equipment	28	3,854	2,773	24.1	70.6	4.9	0.4	(z)
Construction machinery, equipment	10	6,575	5,943	...	100.0	...	...	...
Farm-dairy machinery, equipment	3	549	549	25.2	69.6	...	5.2	...
Industrial machinery, equipment, supplies	17	5,700	5,538	3.0	96.0	0.1	0.9	(z)
Professional equipment, supplies	13	2,133	1,752	6.4	92.5	0.2	0.9	...
Service establishment equipment, supplies	15	1,562	1,291	16.6	82.4	0.4	0.6	...
Waste materials	35	5,547	5,455	...	77.3	21.0	1.7	...
Other merchant wholesalers	85	111,543	108,626	18.0	73.3	3.7	2.2	2.8
Automobiles, other motor vehicles	10	7,944	6,018	55.0	20.5	...	24.5	...
Amusement, sporting goods	5	369	369	72.4	27.4	...	0.2	...
Books, periodicals, newspapers	7	3,476	3,476	64.0	36.0	...	...	...
Coal, coke	6	7,418	7,349	62.0	25.6	...	12.4	...
Farm supplies	6	5,767	5,317	48.6	46.5	4.9	...	...
Jewelry	6	818	755	100.0	...	...	...	...
Merchant wholesalers, n.e.c	45	85,751	85,342	6.9	85.1	4.5	(z)	3.5
ALBANY-SCHENECTADY-TROY, N. Y.--Continued								
Type by Kind of Business--Continued								
Manufacturers' sales branches (with stocks), total	105	93,419	90,317	61.2	22.6	15.7	0.5	...
Groceries, confectionery, meats	20	42,309	42,309	67.3	4.7	27.9	0.1	...
Beer, wines, distilled spirits	6	3,354	3,354	99.4	0.1	...	0.5	...
Drugs, chemicals, allied products	5	2,663	2,663	10.0	72.1	12.6	5.3	...
Electrical goods	3	862	(x)	36.0	43.9	20.1	...	...
Hardware, plumbing, heating	4	1,775	(x)	39.7	54.6	5.2	0.5	...
Machinery, equipment, supplies	38	15,109	14,677	47.5	49.8	2.6	0.1	...
Commercial machines, equipment	22	5,231	4,799	0.6	95.1	4.1	0.2	...
Industrial machinery, equipment, supplies	7	1,584	1,584	...	100.0	...	...	...
Other machinery, equipment, supplies	9	8,294	8,294	83.9	14.0	2.1	...	...
Manufacturers' sales branches, n.e.c	29	27,347	24,899	61.5	32.0	5.6	0.9	...
Manufacturers' sales offices (without stocks), total	35	38,752	38,213	17.0	39.2	43.4	(z)	0.4
Paper and its products	6	1,266	970	1.1	98.9	...	...	...
Machinery, equipment, supplies	10	1,848	1,848	1.5	90.5	7.9	...	0.1
Manufacturers' sales offices, n.e.c	19	35,638	35,395	18.3	34.9	46.4	(z)	0.4
Agents, brokers, total	39	26,595	19,770	10.6	22.3	66.9	(z)	0.2
Groceries, confectionery, meats	12	12,479	8,400	13.8	9.6	76.6	...	...
Farm products (edible)	5	7,548	6,235	2.5	...	97.5	...	...
Hardware, plumbing, heating	4	887	887	1.2	76.9	16.9	...	5.0
Machinery, equipment, supplies	6	1,292	337	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c	12	4,389	3,911	15.0	70.5	14.4	0.1	...
ATLANTA, GA.								
Type of Operation								
Merchant wholesalers	784	603,423	574,749	48.6	39.7	10.6	0.8	0.3
Manufacturers' sales branches, offices, total	508	1,263,894	1,204,276	38.9	31.6	29.2	0.2	0.1
Sales branches (with stocks)	291	703,796	677,077	46.3	33.2	20.2	0.3	(z)
Sales offices (without stocks)	217	560,098	527,199	29.5	29.5	40.9	(z)	0.1
Petroleum bulk stations, terminals	31	42,200	n.a.	...	...	...	...	...
Agents, brokers	270	294,838	286,349	11.5	32.5	55.8	(z)	0.2
Assemblers (mainly farm products)	19	13,655	11,534	52.4	32.0	10.3	5.3	...
Type by Kind of Business								
Merchant wholesalers, total	784	603,423	574,749	48.6	39.7	10.6	0.8	0.3
Groceries, confectionery, meats	65	49,232	47,152	66.0	27.4	6.4	0.2	...
Groceries (general line)	24	29,900	29,900	71.7	27.5	0.8	(z)	...
Confectionery	8	2,680	(x)	96.4	3.4	0.1	0.1	...
Fish, sea foods	5	6,035	6,035	56.7	34.8	7.8	0.7	...
Meats, meat products	5	628	(x)	44.6	55.4	...	...	...
Other grocery, food specialties	23	9,989	9,213	49.8	24.5	25.0	0.7	...
Farm products (edible)	84	48,512	46,878	49.8	4.0	43.0	3.2	...
Dairy, poultry products	23	17,790	16,861	71.1	6.8	13.7	8.4	...
Fruits, vegetables (fresh)	61	30,722	30,017	37.9	2.5	59.4	0.2	...
Beer, wines, distilled spirits	19	35,747	31,020	99.5	(z)	0.1	0.4	...
Beer, ale	8	6,371	6,371	97.9	0.2	...	1.9	...
Wines, distilled spirits	11	29,376	24,649	99.9	...	0.1	...	...
Drugs, chemicals, allied products	37	17,299	16,273	66.4	15.5	16.6	1.5	(z)
Drugs (general line)	4	9,658	9,658	98.2	0.5	1.1	0.2	...
Drugs, drug sundries (specialty lines)	16	3,600	3,166	31.6	1.7	66.4	0.2	0.1
Industrial chemicals, explosives	8	2,403	2,320	...	79.4	20.6	...	...
Paints, varnishes	9	1,638	1,129	28.8	51.2	0.9	19.1	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
ATLANTA, GA.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Tobacco and products (exc. leaf)	9	16,759	16,759	89.7	1.2	9.1	(z)	...
Dry goods, apparel	58	24,672	24,351	85.8	8.0	6.1	0.1	...
Clothing, furnishings, footwear	35	15,309	14,988	92.0	1.5	6.5	(z)	...
Dry goods (general line)	3	4,618	4,618	94.1	1.3	4.3	0.3	...
Dry goods specialties, piece goods, notions	20	4,745	4,745	58.2	34.9	6.5	0.4	...
Furniture, home furnishings	15	12,036	11,181	94.4	3.1	2.5	(z)	...
Furniture (household, office)	5	3,259	2,430	74.1	14.5	11.4	...	...
Home furnishings, floor coverings	10	8,777	8,751	99.9	...	...	0.1	...
Paper and its products	19	7,532	7,492	30.5	62.8	6.6	0.1	...
Fine paper	5	3,495	3,495	42.2	50.9	6.7	0.2	...
Stationery, office supplies	3	401	401	...	100.0	...	...	...
Paper products, n.e.c	11	3,636	3,596	22.5	70.4	7.1	...	...
Farm products (raw materials)	9	74,048	74,048	...	93.8	5.2	...	1.0
Automotive equipment, tires and tubes	71	28,379	25,456	41.6	17.7	40.2	0.5	(z)
Electrical goods	46	74,591	74,591	71.7	25.8	2.4	0.1	...
General line, apparatus, supplies	22	30,561	30,561	37.3	58.1	4.6	(z)	...
Electrical appliances, specialties	24	44,030	44,030	95.5	3.4	0.9	0.2	...
Hardware, plumbing, heating	41	33,996	32,496	86.1	9.5	4.0	0.4	...
Hardware	11	16,636	16,636	90.0	8.8	0.6	0.6	...
Plumbing, heating equipment, supplies	30	17,360	15,860	81.9	10.3	7.5	0.3	...
Lumber, construction materials	21	13,274	1,692	43.	48.7	5.5	2.3	...
Lumber, millwork	14	7,710	7,128	77.9	18.4	3.1	0.6	...
Other construction materials	7	5,564	5,564	0.1	86.8	8.6	4.5	...
Machinery, equipment, supplies	165	72,540	69,201	18.7	78.1	2.5	0.7	(z)
Commercial machines, equipment	40	9,849	9,146	17.3	77.2	2.7	2.8	...
Construction machinery, equipment	9	16,003	16,003	5.8	94.2	...	...	...
Farm-dairy machinery, equipment	9	7,101	7,089	91.7	7.6	0.5	0.2	...
Industrial machinery, equipment, supplies	44	19,859	17,867	7.8	84.8	7.4	(z)	(z)
Professional equipment, supplies	14	7,795	7,258	9.7	88.6	0.5	1.2	...
Service establishment equipment, supplies	42	10,926	10,856	13.8	85.2	0.8	0.2	...
Transportation (exc. automotive) equipment, supplies	7	1,007	982	30.6	55.3	2.4	9.5	2.2
Metals, metal work (exc. scrap)	7	3,917	3,557	4.7	86.7	7.4	...	1.2
Waste materials	38	34,923	34,790	1.0	91.1	6.2	...	1.7
Iron, steel scrap	11	9,235	9,235	3.8	83.8	12.4	...	...
Other scrap, waste materials	27	25,688	25,555	...	93.8	3.9	...	2.3
Other merchant wholesalers	80	55,966	46,812	51.2	26.8	19.2	2.6	0.2
Automobiles, other motor vehicles	9	7,514	7,047	53.4	34.5	...	12.1	...
Amusement, sporting goods	12	7,709	7,411	48.0	42.7	8.6	0.7	...
Books, periodicals, newspapers	7	2,935	2,935	55.3	44.7	...	...	...
Coal, coke	5	4,089	2,830	17.9	82.1	...	...	...
Farm supplies	7	16,935	16,935	49.3	0.2	48.4	1.6	0.5
Petroleum and products	7	691	574	24.2	74.1	1.7	...	...
Merchant wholesalers, n.e.c	33	16,093	9,080	(v)	(v)	(v)	(v)	(v)
Manufacturers' sales branches (with stocks), total	291	703,796	677,077	46.3	33.2	20.2	0.3	(z)
Groceries, confectionery, meats	35	137,927	137,927	50.6	7.9	41.5	(z)	...
Drugs, chemicals, allied products	31	73,986	73,680	41.0	32.6	26.1	0.3	...
Electrical goods	22	130,717	130,717	5.3	83.4	10.8	0.5	...
Hardware, plumbing, heating	13	17,847	17,459	55.5	24.6	19.7	0.2	...
ATLANTA, GA.--Continued								
Type by Kind of Business--Continued								
Manufacturers' sales branches (with stocks)--Continued								
Machinery, equipment, supplies	88	102,334	96,973	41.3	46.6	10.6	0.7	0.3
Commercial machines, equipment	23	9,801	8,444	0.7	92.4	6.6	0.3	...
Industrial machinery, equipment, supplies	38	42,465	38,969	1.7	76.7	21.3	(z)	0.3
Other machinery, equipment, supplies	27	50,068	49,560	80.5	15.2	2.8	1.2	0.3
Manufacturers' sales branches, n.e.c	102	240,985	220,321	70.9	14.0	14.9	0.2	(z)
Manufacturers' sales offices (without stocks), total	217	560,098	527,199	29.5	29.5	40.9	(z)	0.1
Drugs, chemicals, allied products	9	20,356	20,356	20.3	60.5	18.9	(z)	0.3
Furniture, home furnishings	7	11,702	11,702	36.9	0.5	62.6	...	...
Lumber, construction materials	12	42,606	42,255	30.5	13.3	56.2	(z)	...
Machinery, equipment, supplies	50	45,240	45,240	6.9	75.2	17.1	0.1	0.7
Manufacturers' sales offices, n.e.c	139	440,194	407,646	32.2	25.4	42.4	(z)	(z)
Agents, brokers, total	270	294,838	286,349	11.5	32.5	55.8	(z)	0.2
Groceries, confectionery, meats	45	49,094	48,072	14.2	26.5	59.3	...	(z)
Farm products (edible)	11	11,636	10,254	4.1	10.2	85.7	...	...
Dairy, poultry products	4	1,607	1,607	0.9	65.1	34.0	...	...
Fruits, vegetables (fresh)	7	10,029	8,647	4.7	...	95.3	...	...
Paper and its products	7	3,165	2,869	5.2	37.0	57.8	...	...
Farm products (raw materials)	11	32,091	32,080	1.5	60.1	38.4	...	...
Automotive equipment, tires and tubes	16	9,446	8,817	2.6	18.0	79.4	...	...
Electrical goods	31	26,533	24,933	14.6	14.5	70.6	0.3	...
Wiring supplies, apparatus	20	17,727	16,127	18.5	15.1	66.0	0.4	...
Electrical appliances, specialties	11	8,806	8,806	7.6	13.4	78.9	0.1	...
Hardware, plumbing, heating	22	6,839	6,212	5.2	20.3	74.3	0.2	...
Hardware, specialty lines	6	3,112	2,590	...	...	100.0	...	...
Plumbing, heating equipment, supplies	16	3,727	3,622	8.9	34.9	55.9	0.3	...
Lumber, construction materials	10	2,812	2,287	0.8	55.5	43.7	...	...
Machinery, equipment, supplies	34	11,121	10,651	9.0	72.4	18.5	(z)	0.1
Agents and brokers, n.e.c	83	142,101	140,174	14.1	31.1	54.5	(z)	0.3
BALTIMORE, MD.								
Type of Operation								
Merchant wholesalers	1,660	809,980	780,043	51.4	31.2	12.8	1.6	3.0
Manufacturers' sales branches, offices, total	256	590,473	582,819	34.8	46.1	18.8	0.2	0.1
Sales branches (with stocks)	164	330,847	324,950	53.4	29.8	16.3	0.3	0.2
Sales offices (without stocks)	92	259,626	257,869	11.4	66.6	21.9	0.1	(z)
Petroleum bulk stations, terminals	30	120,924	n.a.	...	...	...	...	...
Agents, brokers	281	229,877	182,992	14.5	33.0	51.0	(z)	1.5
Assemblers (mainly farm products)	36	23,354	19,791	54.1	0.8	37.9	0.4	6.8
Type by Kind of Business								
Merchant wholesalers, total	1,660	809,980	780,043	51.4	31.2	12.8	1.6	3.0
Groceries, confectionery, meats	207	102,154	96,909	71.0	13.7	10.5	1.7	3.1
Groceries (general line)	26	46,009	42,122	84.2	14.9	(z)	0.9	...
Confectionery	30	9,668	9,668	96.2	...	0.5	3.3	...
Meats, meat products	27	17,506	17,379	57.8	17.8	14.7	2.9	6.8
Grocery, food specialties, n.e.c	124	28,971	27,740	50.4	13.9	27.4	1.7	6.6

[1] See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
BALTIMORE, MD.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	156	72,077	70,470	74.9	5.7	18.0	1.4	...
Dairy, poultry products	43	25,918	25,295	69.6	4.8	21.9	3.7	...
Fruits, vegetables (fresh)	113	46,159	45,175	77.9	6.2	15.8	0.1	...
Beer, wines, distilled spirits	36	60,055	59,992	76.8	(z)	23.2	(z)	(z)
Beer, ale	16	3,475	3,475	99.5	(z)	...	0.5	...
Wines, distilled spirits	20	56,580	56,517	75.4	...	24.6	...	(z)
Drugs, chemicals, allied products	51	19,400	18,812	63.2	22.5	5.9	2.5	5.9
Drugs (general line)	4	9,416	9,416	93.8	3.5	2.6	0.1	...
Drugs, drug sundries (specialty lines)	18	2,630	2,553	85.4	4.7	9.2	0.7	...
Industrial chemicals, paints	29	7,356	6,843	12.9	55.3	9.2	6.3	16.3
Tobacco and products (exc. leaf)	37	36,689	36,547	86.9	2.6	10.0	0.5	...
Dry goods, apparel	166	47,293	46,214	80.4	6.5	11.9	0.3	0.9
Furniture, home furnishings	49	16,290	16,072	85.4	12.4	1.2	1.0	...
Paper and its products	57	26,659	26,289	11.0	67.5	21.0	0.5	(z)
Fine paper	10	12,156	12,156	10.2	78.7	11.1	...	...
Stationery, office supplies	10	2,199	2,143	1.1	95.6	...	3.3	...
Wallpaper	7	991	950	2.8	83.7	11.0	2.5	...
Paper products, n.e.c.	30	11,313	11,040	14.6	48.3	36.8	0.3	(z)
Farm products (raw materials)	18	34,003	34,003	1.5	16.9	40.1	...	41.5
Automotive equipment, tires and tubes	102	20,979	19,495	62.5	20.0	12.2	3.2	2.1
Electrical goods	61	54,735	51,337	59.1	23.6	15.8	1.5	(z)
General line, apparatus, supplies	32	26,745	23,482	47.6	49.8	1.7	0.9	...
Electrical appliances, specialties	29	27,990	27,855	68.6	1.6	27.8	2.0	(z)
Hardware, plumbing, heating	75	31,250	30,756	36.7	50.9	10.1	1.1	1.2
Hardware	19	8,402	8,158	63.8	27.3	1.8	2.4	4.7
Plumbing, heating equipment, supplies	56	22,848	22,598	26.8	59.4	13.1	0.7	...
Lumber, construction materials	70	50,769	46,933	41.7	43.8	8.1	6.3	0.1
Lumber, millwork	46	40,314	36,622	45.4	42.8	4.6	7.0	0.2
Other construction materials	24	10,455	10,311	28.4	47.5	20.3	3.8	(z)
Machinery, equipment, supplies	282	70,691	62,391	13.6	77.8	6.4	0.8	1.4
Commercial machines, equipment	77	12,160	9,715	21.5	68.6	8.4	1.5	...
Industrial machinery, equipment, supplies	71	20,435	16,110	6.4	80.4	11.8	1.0	0.4
Professional equipment, supplies	31	6,830	6,506	26.4	70.5	2.4	0.7	(z)
Service establishment equipment, supplies	58	8,199	8,045	24.2	67.7	7.5	0.6	...
Other machinery, equipment, supplies	45	23,067	22,015	7.8	85.7	2.5	0.4	3.6
Waste materials	72	37,785	36,936	0.6	90.2	8.4	0.2	0.6
Iron, steel scrap	14	27,072	27,072	0.3	97.9	1.8	(z)	...
Other scrap, waste materials	58	10,713	9,864	1.5	69.1	26.4	0.6	2.4
Other merchant wholesalers	221	129,151	126,887	42.0	46.1	7.0	2.5	2.4
Automobiles, other motor vehicles	19	11,118	10,582	6.0	51.8	32.6	8.1	1.5
Amusement, sporting goods	32	6,595	6,317	74.4	17.6	1.3	6.7	(z)
Books, periodicals, newspapers	9	3,761	3,761	85.2	14.8	...	...	...
Coal, coke	25	33,798	33,293	11.0	77.2	4.5	0.3	7.0
Farm supplies	17	11,417	11,307	64.4	25.2	7.1	2.9	0.4
Jewelry	23	6,584	6,088	84.3	1.3	5.4	9.0	...
Petroleum and products	22	6,362	6,175	24.2	65.2	1.0	9.6	...
Merchant wholesalers, n.e.c.	74	49,516	49,364	55.2	37.6	5.5	0.7	1.0
Manufacturers' sales branches (with stocks), total	164	330,847	324,950	53.4	29.8	16.3	0.3	0.2
Groceries, confectionery, meats	27	118,581	118,581	46.7	23.7	29.2	(z)	0.4
Dry goods, apparel	6	2,925	2,925	88.8	9.3	1.9	...	...
Paper and its products	4	722	722	50.2	46.7	1.4	1.7	...
Hardware, plumbing, heating	7	3,731	3,406	3.0	67.0	29.6	0.4	...
Machinery, equipment, supplies	55	40,196	39,332	48.2	49.6	2.1	0.1	(z)
Commercial machines, equipment	21	10,068	9,404	(z)	97.6	2.2	0.2	...
Industrial machinery, equipment, supplies	17	6,040	6,040	...	92.3	7.4	0.1	0.2
Other machinery, equipment, supplies	17	24,088	23,888	79.3	19.9	0.8	(z)	...
Manufacturers' sales branches, n.e.c.	65	164,692	159,984	60.1	29.0	10.3	0.6	...
Manufacturers' sales offices (without stocks), total	92	259,626	257,869	11.4	66.6	21.9	0.1	(z)
Groceries, confectionery, meats	8	21,941	21,064	52.2	9.2	38.6	...	...
Hardware, plumbing, heating	5	6,001	6,001	(z)	13.5	86.5	...	...
Lumber, construction materials	6	12,911	12,764	53.4	15.6	31.0	...	(z)
Manufacturers' sales offices, n.e.c.	73	218,773	218,040	5.3	76.6	18.0	0.1	(z)
Agents, brokers, total	281	229,877	182,992	14.5	33.0	51.0	(z)	1.5
Groceries, confectionery, meats	52	53,900	41,464	17.4	16.0	66.5	...	0.1
Farm products (edible)	25	45,842	36,549	16.0	4.2	79.8	(z)	...
Drugs, chemicals, allied products	8	5,501	(x)	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	41	22,106	18,062	44.1	31.6	23.9	...	0.4
Clothing, furnishings, footwear	17	4,123	3,750	100.0	...	...	...	...
Dry goods specialties, piece goods, notions	24	17,983	14,312	29.4	39.9	30.1	...	0.6
Furniture, home furnishings	10	2,447	2,307	47.4	13.1	39.5	...	...
Paper and its products	5	1,921	(x)	15.8	2.5	81.7	...	...
Farm products (raw materials)	15	54,691	53,151	0.1	61.8	38.1	...	...
Automotive equipment, tires and tubes	3	1,076	1,076	18.6	...	72.0	...	9.4
Hardware, plumbing, heating	20	10,326	2,315	(v)	(v)	(v)	(v)	(v)
Hardware, specialty lines	8	8,224	288	(v)	(v)	(v)	(v)	(v)
Plumbing, heating equipment, supplies	12	2,102	2,027	29.7	32.4	37.8	(z)	0.1
Lumber, construction materials	13	5,797	3,198	(v)	(v)	(v)	(v)	(v)
Machinery, equipment, supplies	47	10,291	6,984	5.4	83.8	9.0	0.1	1.7
Agents and brokers, n.e.c.	42	15,979	12,631	8.1	27.4	46.2	(z)	18.3
BIRMINGHAM, ALA.								
Type of Operation								
Merchant wholesalers	554	349,706	341,314	58.5	32.6	7.1	1.7	0.1
Manufacturers' sales branches, offices, total	165	368,071	348,598	32.4	51.1	15.3	0.3	0.9
Sales branches (with stocks)	110	188,556	173,848	51.9	37.3	8.5	0.6	1.7
Sales offices (without stocks)	55	179,515	174,750	13.0	64.8	22.2	(z)	(z)
Petroleum bulk stations, terminals	28	35,141	n.a.	...	...	...	...	...
Agents, brokers	115	95,295	85,610	23.9	36.7	37.3	0.6	1.5
Assemblers (mainly farm products)	4	1,211	1,211	...	33.1	66.9	...	...
Type by Kind of Business								
Merchant wholesalers, total	554	349,706	341,314	58.5	32.6	7.1	1.7	0.1
Groceries, confectionery, meats	59	38,479	38,479	81.6	4.0	12.3	2.1	...
Groceries (general line)	17	22,666	22,666	85.5	3.7	8.0	2.8	...
Confectionery	8	1,228	1,228	95.5	2.8	1.7	...	...
Meats, meat products	5	1,883	1,883	91.9	5.3	...	2.8	...
Grocery, food specialties, n.e.c.	29	12,702	12,702	72.0	4.2	22.9	0.9	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
BIRMINGHAM, ALA.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	68	36,825	35,613	69.9	1.1	24.9	4.1	...
Dairy, poultry products	27	14,311	13,656	84.1	2.6	2.5	10.8	...
Fruits, vegetables (fresh)	41	22,514	21,957	61.0	0.2	38.8	...	...
Beer, wines, distilled spirits	14	8,000	8,000	99.8	0.1	0.1	...	...
Drugs, chemicals, allied products	19	8,381	8,298	78.4	19.3	2.1	0.2	...
Drugs	9	7,965	7,965	80.1	17.8	2.1	(z)	...
Industrial chemicals, paints	10	416	333	38.8	54.9	3.0	3.3	...
Tobacco and products (exc. leaf)	10	13,693	13,602	94.6	...	5.4	...	...
Dry goods, apparel	24	11,526	11,506	95.8	0.6	3.4	0.2	(z)
Clothing, furnishings, footwear	12	5,885	5,885	98.1	1.2	0.4	0.3	...
Dry goods	12	5,641	5,621	93.3	0.1	6.6	...	(z)
Furniture, home furnishings	7	2,705	2,705	66.7	23.5	8.9	0.9	...
Paper and its products	17	6,627	6,364	64.8	28.7	6.2	0.3	...
Farm products (raw materials)	3	1,033	1,033	6.5	92.9	...	0.6	...
Automotive equipment, tires and tubes	41	7,329	5,786	46.7	26.2	23.7	3.4	...
Electrical goods	40	41,523	41,007	73.1	24.1	1.3	1.5	...
General line, apparatus, supplies	14	14,776	14,685	39.5	57.9	2.6	(z)	...
Electrical appliances, specialties	26	26,747	26,322	91.8	5.4	0.4	2.4	...
Hardware, plumbing, heating	17	47,133	47,133	69.0	28.1	0.9	2.0	...
Hardware	8	41,296	41,296	67.5	29.6	0.7	2.2	...
Plumbing, heating equipment, supplies	9	5,837	5,837	79.7	17.2	3.1	(z)	...
Lumber, construction materials	34	38,831	38,831	64.7	27.6	6.9	0.8	...
Lumber, millwork	22	31,657	31,657	72.4	19.5	8.0	0.1	...
Other construction materials	12	7,174	7,174	30.7	63.4	2.3	3.6	...
Machinery, equipment, supplies	123	47,337	44,149	4.6	91.2	3.8	0.4	(z)
Commercial machines, equipment	30	4,321	2,321	(v)	(v)	(v)	(v)	(v)
Construction machinery, equipment	7	11,217	11,217	...	99.9	0.1	...	(z)
Industrial machinery, equipment, supplies	42	23,973	23,548	1.7	92.4	5.8	0.1	...
Professional equipment, supplies	13	2,372	1,889	28.5	66.6	4.6	0.3	...
Service establishment equipment, supplies	22	3,124	3,062	13.3	85.6	1.0	0.1	...
Other machinery, equipment, supplies	8	2,330	2,112	9.9	81.2	5.8	3.1	...
Waste materials	25	19,553	19,408	0.7	95.6	3.1	0.6	...
Iron, steel scrap	12	14,060	14,060	0.5	95.7	3.5	0.3	...
Other scrap, waste materials	13	5,493	5,348	1.1	95.5	2.0	1.4	...
Other merchant wholesalers	53	20,731	19,400	33.9	50.9	7.9	5.0	2.3
Automobiles, other motor vehicles	11	4,892	4,378	47.2	28.9	11.7	12.2	...
Amusement, sporting goods	9	1,153	847	56.6	37.5	...	5.9	...
Coal, coke	4	7,381	7,381	7.3	86.6	...	0.7	5.4
Farm supplies	5	1,538	1,432	75.2	1.4	...	23.4	...
Jewelry	8	1,497	1,278	93.7	4.2	2.1	...	...
Merchant wholesalers, n.e.c.	16	4,270	4,084	29.7	45.0	24.1	...	1.2
Manufacturers' sales branches (with stocks), total	110	188,556	173,848	51.9	37.3	8.5	0.6	1.7
Groceries, confectionery, meats	15	37,996	28,194	85.4	2.1	12.5	(z)	...
Drugs, chemicals, allied products	13	11,129	10,629	4.7	84.4	8.5	2.4	(z)
Furniture, home furnishings	3	1,109	1,109	72.1	27.9	...	...	...
Machinery, equipment, supplies	43	38,017	36,332	33.4	49.0	16.4	1.2	(z)
Commercial machines, equipment	14	4,175	3,480	0.8	90.9	7.9	0.4	...
Industrial machinery, equipment, supplies	22	18,002	17,012	0.4	73.1	26.4	(z)	0.1
Other machinery, equipment, supplies	7	15,840	15,840	76.1	13.7	7.6	2.6	...
Manufacturers' sales branches, n.e.c.	36	100,305	97,584	54.0	38.2	4.3	0.4	3.1
Agents, brokers, total	115	95,295	85,610	23.9	36.7	37.3	0.6	1.5
Groceries, confectionery, meats	29	29,279	23,742	27.3	2.3	70.4	...	...
Dry goods, apparel	4	1,131	(x)	47.5	0.5	52.0	...	...
Farm products (raw materials)	3	15,134	(x)	68.2	...	31.8	...	...
Electrical goods	5	1,835	1,835	70.9	18.1	11.0	...	...
Hardware, plumbing, heating	8	3,854	3,395	16.2	24.4	58.3	...	1.1
Lumber, construction materials	4	1,364	1,364	27.0	72.3	0.4	0.3	...
Machinery, equipment, supplies	28	9,394	9,370	...	93.4	6.6	(z)	...
Agents and brokers, n.e.c.	34	33,304	31,930	7.8	62.5	24.1	1.7	3.9
BOSTON, MASS.								
Type of Operation								
Merchant wholesalers	3,727	2,340,597	2,178,058	38.8	48.8	10.2	0.9	1.3
Manufacturers' sales branches, offices, total	795	1,740,330	1,698,667	29.2	40.2	29.0	0.2	1.4
Sales branches (with stocks)	462	1,052,600	1,029,238	36.2	40.6	22.6	0.3	0.3
Sales offices (without stocks)	333	687,730	669,429	18.5	39.7	38.6	(z)	3.2
Petroleum bulk stations, terminals	56	211,693	n.a.	...	...	...	...	...
Agents, brokers	887	1,008,069	774,660	13.0	53.9	32.5	(z)	0.6
Assemblers (mainly farm products)	22	39,715	36,651	27.5	60.4	12.0	0.1	...
Type by Kind of Business								
Merchant wholesalers, total	3,727	2,340,597	2,178,058	38.8	48.8	10.2	0.9	1.3
Groceries, confectionery, meats	449	289,431	265,125	59.9	21.0	17.8	0.9	0.4
Groceries (general line)	50	80,122	75,907	79.0	19.0	1.6	0.4	(z)
Confectionery	41	8,667	7,957	58.4	0.2	40.4	0.8	0.2
Fish, sea foods	81	40,424	38,133	46.5	19.8	33.1	0.5	0.1
Meats, meat products	141	111,312	104,167	56.6	18.3	22.7	1.6	0.8
Other grocery, food specialties	136	48,906	38,961	44.9	37.6	16.4	0.7	0.4
Farm products (edible)	279	189,641	175,978	57.9	13.6	25.8	1.6	1.1
Dairy, poultry products	87	87,180	77,873	56.3	19.5	20.9	3.3	...
Fruits, vegetables (fresh)	192	102,461	98,105	59.2	9.1	29.6	0.1	2.0
Beer, wines, distilled spirits	48	76,561	76,221	93.1	1.2	5.7	...	...
Beer, ale	24	32,171	32,171	88.4	2.5	9.1	...	...
Wines, distilled spirits	24	44,390	44,050	96.5	0.2	3.3	...	...
Drugs, chemicals, allied products	95	51,830	51,449	42.1	51.6	3.7	0.2	2.4
Drugs (general line)	4	17,782	17,782	96.9	2.4	0.5	0.2	...
Drugs, drug sundries (specialty lines)	29	8,840	8,642	27.0	69.5	3.5	...	(z)
Industrial chemicals, explosives	38	20,556	20,443	1.6	89.4	3.1	(z)	5.9
Paints, varnishes	24	4,652	4,582	38.8	40.4	19.5	1.0	0.3
Tobacco and products (exc. leaf)	64	54,444	48,358	85.2	(z)	14.6	0.2	...
Dry goods, apparel	447	179,494	175,087	73.9	15.0	9.6	0.5	1.0
Clothing, furnishings, footwear	301	116,474	112,984	96.6	0.7	1.1	0.3	1.3
Dry goods	128	45,122	44,205	37.8	42.4	18.1	1.5	0.2
Piece goods converters	18	17,898	17,898	20.1	37.8	41.5	(z)	0.6
Furniture, home furnishings	130	34,266	29,480	82.7	12.7	2.8	1.8	...
Furniture (household, office)	51	7,993	7,021	76.4	19.7	2.4	1.5	...
Home furnishings, floor coverings	79	26,273	22,459	84.7	10.5	2.9	1.9	...
Paper and its products	148	59,408	56,890	13.0	72.7	12.4	1.1	0.8
Wrapping paper, twine	18	16,650	15,829	9.0	82.9	5.4	2.7	(z)
Fine paper	17	12,378	12,192	1.0	76.9	22.1	...	...
Stationery, office supplies	33	4,241	3,898	45.8	41.3	11.2	1.7	...
Wallpaper	8	1,311	1,311	53.0	10.0	33.1	3.9	...
Other paper products	72	24,828	23,660	14.3	72.4	11.3	0.2	1.8

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
BOSTON, MASS.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (raw materials)	183	434,044	403,913	1.6	89.2	6.7	(z)	2.5
Automotive equipment, tires and tubes	156	42,438	36,909	36.9	22.8	35.0	2.4	2.9
Electrical goods	118	102,082	98,174	76.9	19.7	1.8	1.4	0.2
General line, apparatus, supplies	72	35,036	32,681	41.7	52.3	4.1	1.9	(z)
Electrical appliances, specialties	46	67,046	65,493	94.5	3.3	0.6	1.3	0.3
Hardware, plumbing, heating	174	72,884	63,978	53.1	33.3	9.6	3.9	0.1
Hardware	61	29,613	28,018	57.0	24.3	11.0	7.5	0.2
Plumbing, heating equipment, supplies	113	43,271	35,960	50.0	40.4	8.5	1.1	(z)
Lumber, construction materials	96	68,707	58,745	47.5	34.8	16.3	1.4	(z)
Lumber, millwork	62	48,747	41,885	50.6	31.8	16.5	1.1	...
Other construction materials	34	19,960	16,860	39.6	42.5	15.8	1.9	0.2
Machinery, equipment, supplies	560	267,867	246,736	5.3	89.3	3.1	0.2	2.1
Commercial machines, equipment	84	23,251	17,766	31.8	63.3	4.0	0.9	(z)
Construction machinery, equipment	14	13,234	12,398	...	97.5	2.5	...	...
Industrial machinery, equipment, supplies	157	61,069	55,877	2.4	89.8	4.9	0.1	2.8
Professional equipment, supplies	57	18,413	15,207	12.8	86.2	0.2	0.6	0.2
Service establishment equipment, supplies	236	147,873	142,220	2.5	92.9	2.0	(z)	2.6
Other machinery, equipment, supplies	12	4,027	3,268	12.6	52.3	33.2	1.8	0.1
Metals, metal work (exc. scrap)	41	50,678	48,870	0.4	97.1	1.8	(z)	0.7
Waste materials	293	86,925	84,381	4.2	76.7	15.9	(z)	3.2
Iron, steel scrap	41	22,477	22,252	3.5	91.4	2.9	(z)	2.2
Other scrap, waste materials	252	64,448	62,129	4.6	71.5	20.4	(z)	3.5
Other merchant wholesalers	446	279,897	257,764	44.7	47.1	4.6	2.7	0.9
Automobiles, other motor vehicles	24	12,744	4,991	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	62	19,007	17,590	74.6	10.2	14.1	1.1	(z)
Books, periodicals, newspapers	51	16,624	13,354	80.6	11.9	2.8	4.4	0.3
Coal, coke	25	141,645	141,645	31.7	64.1	0.3	3.3	0.6
Farm supplies	12	18,473	18,138	73.4	16.7	9.2	0.7	...
Jewelry	106	20,170	17,550	82.5	4.2	9.3	3.6	0.4
Petroleum and products	31	13,137	10,123	79.2	8.5	8.0	4.3	...
Merchant wholesalers, miscellaneous products	135	38,097	34,373	22.7	60.5	12.2	0.4	4.2
Manufacturers' sales branches (with stocks), total	462	1,052,600	1,029,238	36.2	40.6	22.6	0.3	0.3
Groceries, confectionery, meats	61	297,070	297,070	49.9	19.0	31.0	0.1	(z)
Confectionery	7	33,815	33,815	12.5	61.5	26.0	...	...
Meats, meat products	17	117,580	117,580	82.3	7.2	10.2	0.3	(z)
Other grocery, food specialties	37	145,675	145,675	32.3	18.6	49.0	(z)	0.1
Farm products (edible)	11	28,945	28,945	82.3	6.5	11.0	0.2	...
Beer, wines, distilled spirits	6	25,399	25,399	11.7	(z)	88.3	...	...
Drugs, chemicals, allied products	53	81,071	77,691	19.5	65.9	14.0	0.4	0.2
Drugs, drug sundries (specialty lines)	7	15,157	15,157	70.2	14.3	15.0	0.5	...
Industrial chemicals, explosives	28	56,700	53,320	1.1	85.7	13.0	...	0.2
Paints, varnishes	18	9,214	9,214	43.1	35.8	18.3	2.8	...
Furniture, home furnishings	12	19,364	19,364	51.2	25.3	23.5	...	...
Automotive equipment, tires and tubes	22	46,725	40,373	67.9	7.5	24.6	...	...
Electrical goods	26	135,218	135,218	6.0	77.4	16.1	(z)	0.5
Hardware, plumbing, heating	26	20,928	20,928	3.6	36.2	59.7	0.3	0.2
Machinery, equipment, supplies	150	179,291	174,316	5.8	78.9	14.5	(z)	0.8
Commercial machines, equipment	28	18,031	16,459	(z)	97.9	2.0	0.1	...
Industrial machinery, equipment, supplies	74	67,839	65,064	0.7	72.0	26.7	(z)	0.6
Professional equipment, supplies	16	6,005	6,005	15.8	68.8	14.5	0.4	0.5
Service establishment equipment, supplies	25	74,256	73,628	2.4	88.2	8.1	...	1.3
Other machinery, equipment, supplies	7	13,160	13,160	52.8	42.1	4.9	(z)	0.2
Manufacturers' sales branches (with stocks)--Continued								
Metals, metal work (exc. scrap)	13	23,803	22,317	0.3	72.9	26.7	0.1	(z)
Manufacturers' sales branches, n.e.c.	82	194,786	187,617	67.1	18.2	13.0	1.3	0.4
Manufacturers' sales offices (without stocks), total	333	687,730	669,429	18.5	39.7	38.6	(z)	3.2
Furniture, home furnishings	10	8,099	8,099	32.1	1.6	66.3	...	...
Paper and its products	38	80,215	77,518	1.7	34.7	62.4	...	1.2
Electrical goods	27	60,035	58,973	2.0	14.8	83.2	(z)	(z)
Lumber, construction materials	23	33,103	32,845	36.1	39.9	23.2	...	0.8
Machinery, equipment, supplies	76	84,289	84,173	2.6	62.2	18.1	...	17.1
Manufacturers' sales offices, n.e.c.	159	421,989	407,821	25.6	40.2	32.7	(z)	1.5
Agents, brokers, total	887	1,008,069	774,660	13.0	53.9	32.5	(z)	0.6
Groceries, confectionery, meats	111	210,235	172,582	24.4	12.6	63.0	...	...
Farm products (edible)	34	56,539	47,946	26.8	0.1	73.0	0.1	(z)
Dairy, poultry products	9	8,277	6,497	39.7	0.5	59.8	(z)	...
Fruits, vegetables (fresh)	25	48,262	41,449	24.8	(z)	75.1	0.1	(z)
Furniture, home furnishings	26	8,801	7,390	87.9	9.0	2.8	0.3	...
Paper and its products	29	6,684	5,268	27.5	32.9	39.6	(z)	...
Farm products (raw materials)	134	395,609	288,496	0.4	82.0	16.8	...	0.8
Hardware, plumbing, heating	45	11,581	9,926	24.3	35.4	40.3	(z)	...
Hardware, specialty lines	16	4,736	3,837	25.6	30.2	44.2	...	...
Plumbing, heating equipment, supplies	29	6,845	6,089	23.4	38.9	37.7	(z)	...
Machinery, equipment, supplies	111	73,043	60,650	0.3	75.2	22.8	(z)	1.7
Metals, metal work (exc. scrap)	31	25,707	16,048	(v)	(v)	(v)	(v)	(v)
Waste materials	6	1,698	320	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c.	360	218,172	166,034	20.5	56.6	22.4	(z)	0.5
BUFFALO, N. Y.								
Type of Operation								
Merchant wholesalers	1,196	655,529	644,216	43.5	43.0	10.7	1.5	1.3
Manufacturers' sales branches, offices, total	287	669,941	651,001	43.9	41.0	13.8	0.1	1.2
Sales branches (with stocks)	169	305,201	295,094	52.4	32.8	14.5	0.2	0.1
Sales offices (without stocks)	118	364,740	355,907	36.7	47.9	13.3	...	2.1
Petroleum bulk stations, terminals	58	66,399	n.a.	...	...	...	...	...
Agents, brokers	190	119,733	110,486	11.4	29.5	58.6	(z)	0.5
Assemblers (mainly farm products)	14	17,254	17,254	49.3	10.4	37.0	1.7	1.6
Type by Kind of Business								
Merchant wholesalers, total	1,196	655,529	644,216	43.5	43.0	10.7	1.5	1.3
Groceries, confectionery, meats	127	55,774	54,044	75.0	14.8	8.6	1.6	...
Groceries (general line)	21	32,013	31,287	88.7	10.0	0.9	0.4	...
Confectionery	21	2,707	2,707	55.9	13.5	27.3	3.3	...
Fish, sea foods	10	2,026	1,771	90.4	2.0	(z)	7.6	...
Meats, meat products	34	12,570	11,821	46.3	26.6	22.7	4.4	...
Other grocery, food specialties	41	6,458	6,458	64.8	20.7	14.4	0.1	...
Farm products (edible)	100	62,926	61,770	66.6	13.0	17.4	3.0	(z)
Dairy, poultry products	34	27,461	26,305	55.7	19.3	18.1	6.9	...
Fruits, vegetables (fresh)	66	35,465	35,465	74.8	8.3	16.8	0.1	(z)
Beer, wines, distilled spirits	51	32,793	32,793	95.4	0.6	3.8	0.2	...
Beer, ale	39	11,211	11,211	87.6	1.8	10.0	0.6	...
Wines, distilled spirits	12	21,582	21,582	99.5	...	0.5	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
BUFFALO, N. Y.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Drugs, chemicals, allied products	50	20,740	20,585	59.4	24.2	14.5	1.8	0.1
Drugs	19	11,978	11,978	88.8	7.1	3.6	0.3	0.2
Industrial chemicals, explosives	8	2,389	2,389	24.1	68.1	7.7	...	0.1
Paints, varnishes	23	6,373	6,218	16.0	40.4	38.1	5.5	...
Tobacco and products (exc. leaf)	43	28,377	28,211	87.0	0.2	12.1	0.7	...
Dry goods, apparel	40	7,960	7,960	92.8	4.0	3.1	0.1	...
Clothing, furnishings, footwear	23	4,256	4,256	97.6	0.1	2.3	...	...
Dry goods specialties, piece goods, notions	17	3,704	3,704	87.4	8.6	3.9	0.1	...
Furniture, home furnishings	20	5,647	5,302	93.8	6.1	...	0.1	...
Furniture (household, office)	7	631	286	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	13	5,016	5,016	93.6	6.4	...	...	...
Paper and its products	32	16,300	15,994	16.2	77.2	6.4	0.2	...
Wrapping paper, twine	5	4,955	4,955	6.9	91.1	2.0	...	...
Fine paper	4	3,210	3,210	2.8	97.2	...	...	...
Stationery, office supplies	4	897	897	8.8	73.7	14.9	2.6	...
Wallpaper	6	878	691	66.8	5.4	25.7	2.1	...
Other paper products	13	6,360	6,241	25.7	64.5	9.8	...	...
Farm products (raw materials)	14	75,372	75,372	0.7	77.2	20.9	...	1.2
Automotive equipment, tires and tubes	68	16,122	15,765	55.7	22.2	15.2	6.9	(z)
Electrical goods	57	39,604	37,890	71.0	24.4	3.1	1.5	(z)
General line, apparatus, supplies	23	19,342	17,750	47.6	46.2	5.3	0.9	...
Electrical appliances, specialties	34	20,262	20,140	91.7	5.2	1.1	2.0	(z)
Hardware, plumbing, heating	47	35,966	34,843	10.7	69.6	17.3	2.4	(z)
Hardware	18	21,028	21,028	9.6	63.7	24.2	2.5	...
Plumbing, heating equipment, supplies	29	14,938	13,815	12.4	78.5	6.9	2.2	(z)
Lumber, construction materials	55	40,674	40,251	48.3	37.3	11.9	1.8	0.7
Lumber, millwork	37	33,338	33,338	57.9	31.7	8.6	1.4	0.4
Other construction materials	18	7,336	6,913	2.7	64.3	27.6	3.6	1.8
Machinery, equipment, supplies	209	51,342	48,706	5.9	88.7	4.4	0.7	0.3
Commercial machines, equipment	43	6,762	6,062	16.0	81.1	2.6	0.3	...
Construction machinery, equipment	5	2,115	(x)	(x)	(x)	(x)	(x)	(x)
Farm-dairy machinery, equipment	5	3,365	3,365	1.1	80.3	14.0	4.6	...
Industrial machinery, equipment, supplies	85	25,484	24,891	2.1	95.0	2.3	0.5	0.1
Professional equipment, supplies	24	5,169	4,989	16.5	77.0	6.0	0.5	(z)
Service establishment equipment, supplies	43	6,819	5,997	8.6	83.6	6.9	0.6	0.3
Transportation (exc. automotive) equipment, supplies	4	1,628	(x)	(x)	(x)	(x)	(x)	(x)
Metals, metal work (exc. scrap)	15	12,236	12,236	2.2	95.3	2.5	(z)	(z)
Waste materials	99	50,273	50,152	2.4	82.6	13.0	1.8	0.2
Iron, steel scrap	30	34,650	34,650	3.2	88.8	7.3	0.4	0.3
Other scrap, waste materials	69	15,623	15,502	0.6	68.9	25.6	4.9	(z)
Other merchant wholesalers	169	103,423	102,342	49.8	35.6	5.6	2.0	7.0
Automobiles, other motor vehicles	7	6,532	6,426	83.0	7.3	1.0	8.7	(z)
Amusement, sporting goods	19	3,572	3,572	66.7	22.7	2.8	7.8	...
Books, periodicals, newspapers	22	3,553	3,553	96.2	3.6	...	0.2	...
Coal, coke	34	38,284	38,022	44.2	29.6	8.0	3.0	15.2
Farm supplies	18	36,270	36,270	49.7	44.6	4.9	(z)	0.8
Jewelry	36	95.40	9,285	(v)	(v)	(v)	(v)	(v)
Petroleum and products	10	1,621	1,466	44.1	54.2	...	1.7	...
Merchant wholesalers, miscellaneous products	23	4,051	3,748	5.8	73.9	18.1	...	2.2
Manufacturers' sales branches (with stocks), total	169	305,201	295,094	52.4	32.8	14.5	0.2	0.1
Groceries, confectionery, meats	16	45,608	45,534	74.6	6.9	18.5	(z)	...
Beer, wines, distilled spirits	4	2,089	2,089	66.2	(z)	32.4	0.1	1.3
Drugs, chemicals, allied products	10	8,508	8,026	28.7	46.2	23.7	1.4	...
Furniture, home furnishings	4	5,381	5,381	42.1	18.1	39.8	...	...
Electrical goods	11	28,125	28,125	18.1	72.6	9.3	...	...
Hardware, plumbing, heating	8	5,414	5,153	37.0	32.2	30.8	(z)	(z)
Lumber, construction materials	3	3,001	3,001	24.4	54.0	17.0	4.6	...
Machinery, equipment, supplies	60	43,404	38,836	24.8	68.1	7.0	(z)	0.1
Commercial machines, equipment	24	8,663	8,078	27.6	69.7	2.6	0.1	...
Industrial machinery, equipment, supplies	22	24,648	20,732	1.2	89.1	9.6	(z)	0.1
Other machinery, equipment, supplies	14	10,093	10,026	71.4	23.1	5.3	0.1	0.1
Manufacturers' sales branches, n.e.c	53	163,671	158,949	61.2	24.4	14.0	0.2	0.2
Manufacturers' sales offices (without stocks), total	118	364,740	355,907	36.7	47.9	13.3	...	2.1
Groceries, confectionery, meats	6	24,413	24,413	35.3	16.1	48.6	...	...
Drugs, chemicals, allied products	4	11,334	11,334	40.1	56.7	3.2	...	...
Furniture, home furnishings	7	6,348	6,348	55.4	22.4	22.2	...	...
Paper and its products	10	3,988	3,613	2.8	90.1	7.1	...	...
Electrical goods	15	5,651	5,651	0.8	33.1	66.1	...	...
Hardware, plumbing, heating	6	5,792	5,792	2.1	9.3	88.4	...	0.2
Lumber, construction materials	9	23,110	23,110	44.1	31.7	23.2	...	1.0
Machinery, equipment, supplies	24	18,317	18,317	3.1	75.6	20.3	...	1.0
Other manufacturers' sales offices	37	265,787	257,329	40.0	51.2	6.0	...	2.8
Agents, brokers, total	190	119,733	110,486	11.4	29.5	58.6	(z)	0.5
Groceries, confectionery, meats	34	35,512	34,284	20.5	2.6	76.9	(z)	...
Farm products (edible)	5	10,403	10,403	10.8	...	89.2	...	...
Dry goods, apparel	4	443	443	50.6	37.0	12.4	...	...
Paper and its products	7	1,165	1,165	3.9	64.3	31.8	...	...
Farm products (raw materials)	11	23,085	20,649	...	5.2	94.8	...	...
Automotive equipment, tires and tubes	3	642	(x)	(v)	(v)	(v)	(v)	(v)
Electrical goods	14	6,698	5,015	...	84.7	15.3	(z)	...
Wiring supplies, apparatus	10	4,602	2,919	(v)	(v)	(v)	(v)	(v)
Electrical appliances, specialties	4	2,096	2,096	...	86.4	13.6	...	...
Hardware, plumbing, heating	17	2,815	2,815	15.7	32.1	52.0	0.2	...
Hardware, specialty lines	5	713	713	34.5	37.3	28.2	...	...
Plumbing, heating equipment, supplies	12	2,102	2,102	9.3	30.4	60.1	0.2	...
Machinery, equipment, supplies	50	10,944	10,122	2.2	95.2	2.6	(z)	(z)
Metals, metal work (exc. scrap)	12	3,861	2,709	...	91.9	...	...	8.1
Waste materials	3	2,333	(x)	...	100.0	...	...	...
Agents and brokers, n.e.c	30	21,832	20,489	16.5	51.5	32.0	...	...
CHICAGO, ILL.								
Type of Operation								
Merchant wholesalers	7,502	5,263,211	5,023,684	44.8	34.7	18.3	1.2	1.0
Manufacturers' sales branches, offices, total	1,717	5,686,005	5,496,183	22.9	48.7	26.9	0.6	0.9
Sales branches (with stocks)	938	2,854,252	2,770,125	30.1	44.9	22.6	1.1	1.3
Sales offices (without stocks)	779	2,831,753	2,726,058	15.6	52.7	31.3	(z)	0.4
Petroleum bulk stations, terminals	280	354,288	n.a.	...	...	...	...	...
Agents, brokers	2,232	3,610,075	2,777,986	14.0	51.3	33.8	0.1	0.8
Assemblers (mainly farm products)	76	166,529	148,451	4.9	53.7	39.2	2.2	(z)
Type by Kind of Business								
Merchant wholesalers, total	7,502	5,263,211	5,023,684	44.8	34.7	18.3	1.2	1.0
Groceries, confectionery, meats	819	622,998	611,494	61.3	16.7	20.1	1.0	0.9
Groceries (general line)	77	177,041	175,986	78.3	17.2	3.9	0.2	0.4
Confectionery	80	36,376	35,307	92.0	0.4	7.5	0.1	...
Fish, sea foods	43	24,636	23,150	67.4	6.9	23.7	2.0	(z)
Meats, meat products	277	180,752	176,549	64.3	15.5	17.5	2.3	0.4
Other grocery, food specialties	342	204,193	200,502	37.4	21.4	38.5	0.7	2.0

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
CHICAGO, ILL.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	732	810,162	721,097	50.0	6.9	40.5	1.6	1.0
Dairy, poultry products	351	514,240	442,085	49.4	8.6	39.6	2.4	...
Fruits, vegetables (fresh)	381	295,922	279,012	51.1	4.2	41.9	0.2	2.6
Beer, wines, distilled spirits	338	289,974	285,774	88.0	0.1	11.7	0.2	...
Beer, ale	221	74,302	71,927	96.1	0.3	2.9	0.7	...
Wines, distilled spirits	117	215,672	213,847	85.2	0.1	14.6	0.1	...
Drugs, chemicals, allied products	296	204,546	200,945	47.0	12.2	38.8	1.1	0.9
Drugs (general line)	8	41,590	41,590	97.5	1.7	0.7	0.1	...
Drugs, drug sundries (specialty lines)	133	120,515	118,004	38.5	5.5	54.2	0.4	1.4
Industrial chemicals, explosives	52	27,577	27,061	13.4	41.7	44.3	(z)	0.6
Paints, varnishes	103	14,864	14,290	33.9	42.8	11.5	11.8	...
Tobacco and products (exc. leaf)	105	135,302	131,782	83.9	0.8	15.1	0.2	...
Dry goods, apparel	633	213,654	206,683	74.8	14.3	8.9	1.0	1.0
Clothing, furnishings, footwear	364	110,327	105,581	90.7	2.4	4.7	1.2	1.0
Dry goods	253	82,320	80,720	65.3	23.9	8.6	1.0	1.2
Piece goods converters	16	21,007	20,382	29.7	38.0	31.7	...	0.6
Furniture, home furnishings	304	143,981	136,786	81.0	8.3	6.7	2.6	1.4
Furniture (household, office)	117	50,315	44,500	77.9	12.0	4.0	6.1	...
Home furnishings, floor coverings	187	93,666	92,286	82.2	6.6	8.1	1.0	2.1
Paper and its products	265	172,279	164,890	20.8	69.6	8.6	0.3	0.7
Wrapping paper, twine	36	23,542	22,596	37.0	41.0	22.0	(z)	...
Stationery, office supplies	64	18,532	13,933	38.2	56.9	2.9	0.8	1.2
Wallpaper	10	3,720	3,720	59.5	11.3	23.1	6.1	...
Paper products, n.e.c.	155	126,485	124,641	14.7	78.0	6.4	0.1	0.8
Farm products (raw materials)	115	385,477	370,693	1.8	77.6	20.0	(z)	0.6
Automotive equipment, tires and tubes	458	111,105	103,571	43.5	16.8	32.7	3.4	3.6
Electrical goods	281	284,670	281,717	60.1	29.2	6.1	2.0	2.6
General line, apparatus, supplies	141	149,505	148,161	39.8	50.3	5.2	0.9	3.8
Electrical appliances, specialties	140	135,165	133,556	82.5	5.9	7.2	3.2	1.2
Hardware, plumbing, heating	277	130,296	128,061	57.0	26.1	15.0	1.8	0.1
Hardware	111	64,560	63,260	77.6	16.2	5.5	0.6	0.1
Plumbing, heating equipment, supplies	166	65,736	64,801	37.0	35.7	24.4	2.9	(z)
Lumber, construction materials	307	274,936	263,546	30.1	54.2	13.0	2.6	0.1
Lumber, millwork	182	203,969	199,088	34.6	48.4	14.7	2.2	0.1
Other construction materials	125	70,967	64,458	16.2	72.0	7.7	4.1	(z)
Machinery, equipment, supplies	1,103	385,918	361,601	12.1	73.1	10.8	0.6	3.4
Commercial machines, equipment	230	69,660	63,582	20.8	59.3	17.6	0.5	1.8
Construction machinery, equipment	24	13,984	10,483	1.8	95.7	2.1	0.2	0.2
Industrial machinery, equipment, supplies	388	151,683	141,558	8.9	79.6	9.6	0.3	1.6
Professional equipment, supplies	164	48,590	46,392	13.7	65.3	6.4	1.3	13.3
Service establishment equipment, supplies	225	47,450	45,854	18.0	68.9	11.9	0.9	0.3
Other machinery, equipment, supplies	72	54,551	53,732	5.7	79.2	10.2	0.3	4.6
Metals, metal work (exc. scrap)	132	206,997	206,997	1.9	88.5	8.8	(z)	0.8
Iron, steel and products	112	175,232	175,232	1.6	91.0	6.5	(z)	0.9
Nonferrous metals, metal work	20	31,765	31,765	3.3	74.7	21.9	(z)	0.1
Waste materials	340	262,998	261,114	1.2	88.5	9.9	0.2	0.2
Iron, steel scrap	120	190,404	190,199	0.6	93.1	6.1	0.2	(z)
Other scrap, waste materials	220	72,594	70,915	3.0	76.0	20.1	0.1	0.8
Other merchant wholesalers	997	627,918	586,933	56.8	28.7	11.4	2.5	0.6
Automobiles, other motor vehicles	107	57,148	52,472	53.6	22.5	10.3	13.6	(z)
Amusement, sporting goods	191	58,628	49,027	63.4	25.6	8.2	1.9	0.9
Books, periodicals, newspapers	85	30,735	27,658	73.6	14.4	10.9	0.8	0.3
Coal, coke	66	133,534	124,438	31.8	59.8	5.7	2.0	0.7
Farm supplies	39	71,865	71,268	84.3	10.6	3.6	1.3	0.2
Jewelry	235	73,119	71,061	76.5	7.9	13.8	1.4	0.4
Petroleum and products	53	39,844	36,770	18.1	36.4	44.5	1.0	...
Merchant wholesalers, miscellaneous products	221	163,045	154,239	60.0	25.3	12.3	1.0	1.4
Manufacturers' sales branches (with stocks), total	938	2,854,252	2,770,125	30.1	44.9	22.6	1.1	1.3
Groceries, confectionery, meats	129	605,170	604,667	47.1	16.4	35.0	(z)	1.5
Confectionery	20	90,665	90,665	13.1	15.5	68.7	...	2.7
Meats, meat products	39	220,407	220,407	88.5	8.8	2.7	(z)	...
Other grocery, food specialties	70	294,098	293,595	26.5	22.5	48.8	(z)	2.2
Farm products (edible)	15	122,889	122,482	43.3	18.3	31.2	7.2	...
Drugs, chemicals, allied products	100	263,390	262,466	18.9	59.9	21.0	0.2	(z)
Dry goods, apparel	42	85,089	85,089	68.9	20.5	10.4	0.2	(z)
Clothing, furnishings, footwear	23	49,012	49,012	85.8	2.2	11.8	0.2	...
Dry goods specialties, piece goods, notions	19	36,077	36,077	45.8	45.4	8.6	0.2	(z)
Furniture, home furnishings	33	58,043	58,043	58.2	24.9	16.9	(z)	...
Furniture (household, office)	13	8,936	8,936	54.0	44.6	1.4	...	...
Home furnishings, floor coverings	20	49,107	49,107	58.8	21.4	19.8	(z)	...
Automotive equipment, tires and tubes	31	95,709	73,353	52.9	16.0	30.8	0.1	0.2
Electrical goods	67	313,335	285,324	7.6	71.3	19.8	0.3	1.0
Wiring supplies, apparatus	47	287,956	259,945	3.0	77.3	19.6	0.1	...
Electrical appliances, specialties	20	25,379	25,379	53.7	10.0	22.2	2.6	11.5
Hardware, plumbing, heating	54	65,604	63,343	25.2	33.3	36.1	0.2	5.2
Hardware, specialty lines	19	21,938	21,148	16.5	8.1	74.6	0.1	0.7
Plumbing, heating equipment, supplies	35	43,666	42,195	29.5	46.0	16.7	0.3	7.5
Lumber, construction materials	31	67,237	61,973	19.0	41.7	37.2	2.0	0.1
Machinery, equipment, supplies	248	512,734	496,133	5.9	73.6	16.6	0.1	3.8
Commercial machines, equipment	49	65,575	60,514	2.2	92.8	4.5	0.3	0.2
Construction machinery, equipment	3	1,176	1,176	...	78.2	21.8	...	...
Farm-dairy machinery, equipment	8	37,737	37,737	38.9	16.6	1.6	0.8	42.1
Industrial machinery, equipment, supplies	134	292,575	281,249	2.4	71.5	25.5	(z)	0.6
Professional equipment, supplies	26	17,453	17,453	13.4	56.0	26.8	0.2	3.6
Service establishment equipment, supplies	20	34,883	34,669	10.9	83.6	5.1	...	0.4
Transportation (exc. automotive) equipment, supplies	8	63,335	63,335	0.6	97.7	0.8	...	0.9
Other manufacturers' sales branches	188	665,052	657,252	36.2	46.2	14.5	2.9	0.2
Amusement, sporting goods	15	80,132	80,132	10.3	66.0	6.0	17.5	0.2
Farm supplies	3	1,045	1,045	...	96.8	3.2	...	...
Manufacturers' sales branches, n.e.c.	170	583,875	576,075	39.9	43.3	15.7	0.9	0.2
Manufacturers' sales offices (without stocks), total	779	2,831,753	2,726,058	15.6	52.7	31.3	(z)	0.4
Drugs, chemicals, allied products	58	153,680	152,492	13.2	66.6	19.2	0.1	0.9
Furniture, home furnishings	44	65,236	63,662	44.5	1.8	53.7	...	(z)
Paper and its products	80	270,061	264,980	5.5	38.8	55.6	0.1	(z)
Electrical goods	47	133,393	132,319	3.1	39.9	57.0	(z)	(z)

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[3]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
CHICAGO, ILL.--Continued								
Type by Kind of Business--Continued								
Manufacturers' sales offices (without stocks)--Continued								
Hardware, plumbing, heating	40	81,298	73,016	10.6	48.3	41.1	...	(z)
Lumber, construction materials	38	144,623	131,978	28.4	33.5	38.1	(z)	(z)
Machinery, equipment, supplies	202	364,291	356,540	3.6	85.3	10.2	(z)	0.9
Manufacturers' sales offices, n.e.c.	270	1,619,171	1,551,071	19.3	51.1	29.0	0.1	0.5
Agents, brokers, total	2,232	3,610,075	2,777,986	14.0	51.3	33.8	0.1	0.8
Groceries, confectionery, meats	202	791,154	477,891	10.7	14.9	73.2	0.2	1.0
Farm products (edible)	70	229,235	180,188	22.0	3.8	73.9	(z)	0.3
Drugs, chemicals, allied products	51	31,075	24,243	22.3	64.1	12.6	...	1.0
Drugs, drug sundries (specialty lines)	19	10,390	6,035	(v)	(v)	(v)	(v)	(v)
Industrial chemicals, paints	32	20,685	18,208	6.6	85.3	7.6	...	0.5
Dry goods, apparel	461	332,494	280,521	42.3	43.5	14.1	(z)	0.1
Clothing, furnishings, footwear	265	107,499	76,154	91.7	2.9	5.4	(z)	(z)
Dry goods specialties, piece goods, notions	196	224,995	204,367	24.0	58.6	17.3	(z)	0.1
Farm products (raw materials)	137	946,310	819,890	2.9	71.0	25.8	...	0.3
Lumber, construction materials	55	35,247	27,842	30.2	49.1	19.8	0.7	0.2
Machinery, equipment, supplies	298	157,468	136,062	2.5	85.5	10.1	(z)	1.9
Metals, metal work (exc. scrap)	83	112,958	92,313	3.8	95.6	0.4	(z)	0.2
Iron, steel and products	64	98,569	78,483	3.4	96.0	0.3	(z)	0.3
Nonferrous metals, metal work	19	14,389	13,830	6.1	92.9	1.0	...	...
Agents and brokers, n.e.c.	875	974,134	739,036	18.2	55.2	24.6	0.3	1.7
CINCINNATI, OHIO								
Type of Operation								
Merchant wholesalers	1,172	781,210	749,904	41.9	44.4	11.1	1.6	1.0
Manufacturers' sales branches, offices, total	396	1,026,458	997,501	29.2	47.8	21.6	0.6	0.8
Sales branches (with stocks)	226	569,530	554,827	36.3	38.9	24.4	0.3	0.1
Sales offices (without stocks)	170	456,928	442,674	20.4	58.9	18.0	1.0	1.7
Petroleum bulk stations, terminals	35	45,863	n.a.	...	...	...	...	...
Agents, brokers	307	437,134	277,062	15.7	43.4	40.9	(z)	(z)
Assemblers (mainly farm products)	9	5,477	5,477	2.9	21.3	75.2	0.4	0.2
Type by Kind of Business								
Merchant wholesalers, total	1,172	781,210	749,904	41.9	44.4	11.1	1.6	1.0
Groceries, confectionery, meats	104	69,543	68,916	75.2	21.0	2.7	1.1	...
Groceries (general line)	19	35,503	35,503	90.2	9.1	0.7	(z)	...
Confectionery	19	3,802	3,516	83.2	7.5	8.9	0.4	...
Fish, sea foods	3	531	531	20.2	68.7	0.6	10.5	...
Meats, meat products	22	10,129	9,918	62.6	30.6	0.5	6.3	...
Other grocery, food specialties	41	19,578	19,448	54.4	38.7	6.5	0.4	...
Farm products (edible)	123	75,914	65,944	53.4	4.5	38.1	4.0	...
Dairy, poultry products	37	29,171	20,048	78.4	7.0	1.7	12.9	...
Fruits, vegetables (fresh)	86	46,743	45,896	42.4	3.4	54.1	0.1	...
Beer, wines, distilled spirits	30	30,869	30,722	60.9	0.2	38.9	(z)	...
Beer, ale	10	4,525	4,378	99.6	0.1	0.1	0.2	...
Wines, distilled spirits	20	26,344	26,344	54.4	0.2	45.4	(z)	...
CINCINNATI, OHIO--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Drugs, chemicals, allied products	37	18,938	18,938	92.9	20.6	5.1	1.4	...
Drugs (general line)	3	11,124	11,124	94.2	3.7	1.8	0.3	...
Drugs, drug sundries (specialty lines)	14	2,875	2,875	65.3	17.3	16.7	0.7	...
Industrial chemicals, explosives	8	1,688	1,688	0.6	92.4	5.5	1.5	...
Paints, varnishes	12	3,251	3,251	44.0	44.1	6.4	5.5	...
Tobacco and products (exc. leaf)	15	21,309	18,955	90.0	3.0	6.9	0.1	...
Dry goods, apparel	78	29,405	28,620	86.0	13.0	0.4	0.6	(z)
Clothing, furnishings, footwear	57	20,859	20,830	93.7	0.5	0.1	0.7	(z)
Dry goods	21	8,546	7,790	52.1	46.4	1.4	0.1	...
Furniture, home furnishings	31	9,354	8,404	82.4	14.6	...	3.0	...
Furniture (household, office)	10	1,193	968	22.7	77.3	...	...	...
Home furnishings, floor coverings	21	8,161	7,436	90.2	6.4	...	3.4	...
Paper and its products	44	35,543	35,227	13.0	78.4	8.3	0.3	(z)
Wrapping paper, twine	7	4,900	4,900	22.8	49.1	27.8	...	0.3
Fine paper	5	21,661	21,661	3.2	94.7	2.1	...	...
Stationery, office supplies	10	2,012	1,696	32.7	42.9	24.4	...	...
Wallpaper	4	407	407	25.4	52.8	...	21.8	...
Other paper products	18	6,563	6,563	32.1	57.3	10.6	(z)	...
Farm products (raw materials)	7	17,004	16,940	0.7	78.4	20.9	...	...
Automotive equipment, tires and tubes	81	24,060	23,106	50.9	22.2	24.5	2.4	(z)
Electrical goods	56	44,583	44,015	60.7	31.1	7.1	0.8	0.3
General line, apparatus, supplies	30	27,512	27,215	40.4	47.1	11.2	0.8	0.5
Electrical appliances, specialties	26	17,071	16,800	93.4	5.5	0.3	0.8	...
Hardware, plumbing, heating	54	23,687	23,281	51.5	43.4	1.1	3.8	0.2
Hardware	14	7,572	7,184	63.5	30.9	...	5.0	0.6
Plumbing, heating equipment, supplies	40	16,115	16,097	46.2	48.9	1.5	3.4	(z)
Lumber, construction materials	70	56,835	56,483	30.6	58.2	10.0	1.1	0.1
Lumber, millwork	51	47,022	46,754	34.1	55.6	10.0	0.1	0.2
Other construction materials	19	9,813	9,729	13.7	70.6	10.1	5.6	...
Machinery, equipment, supplies	214	52,987	50,071	8.8	84.1	5.4	1.0	0.7
Commercial machines, equipment	59	12,717	11,150	9.9	82.6	6.2	1.3	...
Construction machinery, equipment	10	6,620	5,441	0.5	99.2	0.1	0.2	...
Farm-dairy machinery, equipment	6	1,165	1,165	66.9	32.9	...	0.2	...
Industrial machinery, equipment, supplies	72	20,866	20,748	1.4	89.6	7.9	1.0	0.1
Professional equipment, supplies	21	4,142	4,107	19.9	65.9	7.3	1.9	5.0
Service establishment equipment, supplies	43	5,728	5,711	24.4	73.8	0.9	0.9	...
Transportation (exc. automotive) equipment, supplies	3	1,749	1,749	...	92.3	...	...	7.7
Metals, metal work (exc. scrap)	25	18,635	18,599	4.7	91.1	4.0	0.2	(z)
Iron, steel and products	20	12,899	12,863	6.8	88.5	4.4	0.3	(z)
Nonferrous metals, metal work	5	5,736	5,736	...	97.1	2.9	...	...
Waste materials	57	64,256	64,125	1.7	88.3	5.6	0.1	4.3
Iron, steel scrap	22	38,432	38,418	0.5	93.9	5.6	(z)	...
Other scrap, waste materials	35	25,824	25,707	3.5	79.8	5.7	0.2	10.8
Other merchant wholesalers	146	188,288	177,558	38.0	49.4	7.5	2.8	2.3
Automobiles, other motor vehicles	17	20,412	10,374	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	16	3,820	3,738	63.8	31.9	0.3	3.5	0.5
Books, periodicals, newspapers	12	4,592	4,334	75.2	14.5	1.9	8.4	(z)
Coal, coke	29	131,046	130,804	29.7	60.0	8.1	0.3	1.9
Farm supplies	4	4,363	4,363	61.3	2.7	27.6	8.4	...
Jewelry	28	11,235	11,235	96.8	0.4	0.3	2.5	...
Petroleum and products	5	4,151	4,151	24.0	63.1	12.9	(z)	...
Merchant wholesalers, miscellaneous products	35	8,669	8,559	49.7	22.1	8.6	1.3	18.3

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
CINCINNATI, OHIO--Continued								
Type by Kind of Business--Continued								
Manufacturers' sales branches (with stocks), total	226	569,530	554,827	36.3	38.9	24.4	0.3	0.1
Groceries, confectionery, meats	24	126,451	126,368	33.5	25.0	41.5	(z)	...
Drugs, chemicals, allied products	22	43,948	43,948	16.2	70.8	12.5	0.5	(z)
Dry goods, apparel	3	504	504	78.8	21.2	...	...	...
Furniture, home furnishings	6	9,616	9,616	85.7	11.1	0.1	...	3.1
Paper and its products	3	1,101	1,101	5.7	94.3	...	...	...
Electrical goods	16	52,950	52,950	10.6	79.3	9.8	0.3	...
Hardware, plumbing, heating	12	8,088	7,634	6.0	65.7	28.1	0.2	...
Lumber, construction materials	9	25,887	25,887	8.3	42.8	48.3	0.6	...
Machinery, equipment, supplies	79	73,887	67,553	9.0	84.7	6.0	(z)	0.3
Commercial machines, equipment	22	7,193	6,532	0.9	95.0	3.9	0.2	...
Industrial machinery, equipment, supplies	33	47,182	41,544	1.3	90.8	7.5	...	0.4
Other machinery, equipment, supplies	24	19,512	19,477	28.3	68.1	3.2	(z)	0.4
Other manufacturers' sales branches	52	227,098	219,266	58.8	16.3	24.4	0.5	(z)
Manufacturers' sales offices (without stocks), total	170	456,928	442,674	20.4	58.9	18.0	1.0	1.7
Groceries, confectionery, meats	6	27,420	27,420	52.3	17.7	30.0	(z)	...
Drugs, chemicals, allied products	20	24,300	24,300	12.9	79.4	7.5	...	0.2
Furniture, home furnishings	10	5,690	5,690	60.7	2.6	36.7	...	...
Paper and its products	14	13,802	13,021	0.5	96.1	...	...	3.4
Electrical goods	15	29,547	29,547	(z)	65.9	34.1	...	...
Hardware, plumbing, heating	13	12,216	12,216	2.2	35.3	62.5	...	...
Lumber, construction materials	6	17,224	17,073	34.3	18.2	47.5	...	(z)
Machinery, equipment, supplies	42	36,366	36,049	2.8	88.5	8.7	...	...
Other manufacturers' sales offices	44	290,363	277,358	22.3	59.7	13.9	1.5	2.6
Agents, brokers, total	307	437,134	277,062	15.7	43.4	40.9	(z)	(z)
Groceries, confectionery, meats	47	63,334	62,435	24.6	41.7	33.7	...	(z)
Farm products (edible)	14	27,456	23,033	41.3	...	58.7	...	...
Dry goods, apparel	17	6,324	6,324	33.2	53.1	13.7	...	(z)
Clothing, furnishings, footwear	5	857	857	100.0	...	...	...	...
Dry goods specialties, piece goods, notions	12	5,467	5,467	22.7	61.3	15.9	...	0.1
Furniture, home furnishings	7	2,038	2,038	93.4	2.7	3.9	...	...
Farm products (raw materials)	19	84,667	83,638	1.7	34.6	63.7	...	...
Automotive equipment, tires and tubes	6	4,338	4,260	11.6	72.0	16.4	...	...
Electrical goods	23	8,852	8,790	9.3	29.4	61.3	...	...
Wiring supplies, apparatus	19	8,310	(x)	(x)	(x)	(x)	...	...
Electrical appliances, specialties	4	542	(x)	(x)	(x)	(x)	...	...
Hardware, plumbing, heating	28	5,588	5,428	11.4	37.3	51.3	...	...
Hardware, specialty lines	7	756	756	18.1	39.5	42.4	...	...
Plumbing, heating equipment, supplies	21	4,832	4,672	10.3	36.9	52.8	...	...
Lumber, construction materials	11	3,463	3,463	31.8	66.4	1.8	...	...
Lumber, millwork	7	2,859	2,859	34.8	63.1	2.1	...	...
Other construction materials	4	604	604	17.6	82.0	0.4	...	...
Machinery, equipment, supplies	81	28,215	23,454	2.6	86.9	10.5	(z)	(z)
Commercial machines, equipment	6	651	651	22.4	59.5	17.8	...	0.3
Industrial machinery, equipment, supplies	57	18,581	15,579	0.4	91.4	8.2	(z)	...
Other machinery, equipment, supplies	18	8,983	7,224	5.5	79.7	14.8	...	(z)
Metals, metal work (exc. scrap)	9	6,501	5,826	...	100.0	...	...	...
Agents and brokers, n.e.c.	45	196,358	48,373	19.2	53.4	27.0	(z)	0.4
CLEVELAND, OHIO								
Type of Operation								
Merchant wholesalers	1,868	1,347,860	1,305,514	35.3	49.7	11.4	1.0	2.6
Manufacturers' sales branches, offices, total	616	1,669,946	1,624,472	19.3	60.2	19.7	0.2	0.6
Sales branches (with stocks)	293	713,371	695,694	28.0	53.3	17.9	0.6	0.2
Sales offices (without stocks)	323	956,575	928,778	12.8	65.3	21.1	(z)	0.8
Petroleum bulk stations, terminals	44	89,001	n.a.	...	...	...	...	...
Agents, brokers	481	370,281	347,095	11.6	51.5	35.4	0.3	1.2
Assemblers (mainly farm products)	5	18,826	18,826	15.8	4.2	79.6	0.4	...
Type by Kind of Business								
Merchant wholesalers, total	1,868	1,347,860	1,305,514	35.3	49.7	11.4	1.0	2.6
Groceries, confectionery, meats	135	85,996	80,934	68.9	16.9	13.5	0.7	(z)
Groceries (general line)	18	39,499	39,499	78.0	12.4	9.5	0.1	...
Confectionery	10	1,463	1,147	53.1	0.5	45.8	0.6	...
Fish, sea foods	8	2,805	2,805	71.5	11.5	15.1	1.9	...
Meats, meat products	41	17,227	16,987	75.4	19.1	4.2	1.3	...
Other grocery, food specialties	58	25,002	20,496	46.3	25.7	27.0	0.8	0.2
Farm products (edible)	140	100,754	100,093	70.1	7.2	19.8	2.9	...
Dairy, poultry products	54	37,913	37,720	61.1	14.0	17.5	7.4	...
Fruits, vegetables (fresh)	86	62,841	62,373	75.6	3.1	21.2	0.1	...
Beer, wines, distilled spirits	54	31,312	31,242	94.2	4.0	1.3	0.5	...
Beer, ale	26	13,336	13,266	99.4	...	0.4	0.2	...
Wines, distilled spirits	28	17,976	17,976	90.4	6.9	1.9	0.8	...
Drugs, chemicals, allied products	91	23,721	23,209	56.6	31.3	8.7	3.2	0.2
Drugs (general line)	3	9,380	9,380	97.5	2.3	(z)	0.2	...
Drugs, drug sundries (specialty lines)	31	3,838	3,700	63.5	7.9	26.6	0.3	1.7
Industrial chemicals, explosives	16	3,853	3,853	0.2	93.9	4.5	1.4	...
Paints, varnishes	41	6,650	6,276	26.0	50.3	13.6	10.1	(z)
Tobacco and products (exc. leaf)	32	34,924	34,838	88.8	0.8	5.3	(z)	5.1
Dry goods, apparel	107	32,554	31,513	89.4	7.8	1.7	0.9	0.2
Clothing, furnishings, footwear	77	20,080	19,239	92.8	5.0	1.1	1.1	(z)
Dry goods	30	12,474	12,274	84.0	12.4	2.6	0.6	0.4
Furniture, home furnishings	58	21,122	20,428	83.7	11.6	3.8	0.8	0.1
Furniture (household, office)	19	3,838	3,244	37.6	56.2	2.4	3.8	...
Home furnishings, floor coverings	39	17,284	17,184	92.4	3.1	4.1	0.3	0.1
Paper and its products	39	32,474	32,272	20.4	73.7	5.9	(z)	(z)
Wrapping paper, twine	5	2,154	2,154	23.7	44.6	31.7	...	...
Fine paper	4	6,700	6,700	31.5	63.8	4.7	...	...
Stationery, office supplies	10	2,574	2,372	0.2	99.8	...	...	...
Paper products, n.e.c.	20	21,046	21,046	18.7	76.9	4.4	(z)	(z)
Farm products (raw materials)	10	18,905	4,687	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	166	61,859	60,402	47.4	11.9	35.0	2.6	3.1
Electrical goods	89	81,087	75,952	69.1	28.6	1.2	1.1	(z)
General line, apparatus, supplies	44	43,477	38,576	44.2	53.8	1.4	0.6	(z)
Electrical appliances, specialties	45	37,610	37,376	94.8	2.4	1.0	1.8	...
Hardware, plumbing, heating	84	74,599	73,603	60.0	29.2	9.9	0.9	(z)
Hardware	22	49,580	49,208	75.0	23.6	0.7	0.7	(z)
Plumbing, heating equipment, supplies	62	25,019	24,395	29.6	40.8	28.4	1.2	(z)
Lumber, construction materials	90	42,511	40,361	40.3	46.1	9.2	4.4	...
Lumber, millwork	29	22,844	22,481	63.2	31.0	4.0	1.8	...
Other construction materials	61	19,667	17,880	11.6	65.0	15.8	7.6	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
CLEVELAND, OHIO--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Machinery, equipment, supplies	368	115,321	110,980	7.3	86.4	3.2	1.2	1.9
Commercial machines, equipment	82	12,944	12,243	19.4	65.7	14.3	0.3	0.3
Construction machinery, equipment	13	8,990	6,691	1.0	97.8	1.0	...	0.2
Farm-dairy machinery, equipment	3	295	295	2.7	90.9	6.4	...	...
Industrial machinery, equipment, supplies	169	74,832	74,168	2.9	92.6	1.1	0.8	2.6
Professional equipment, supplies	37	8,184	7,983	20.6	74.2	1.0	4.2	...
Service establishment equipment, supplies	58	9,370	8,894	20.8	71.2	6.4	1.6	...
Transportation (exc. automotive) equipment, supplies	6	706	706	1.5	12.9	44.0	39.5	2.1
Metals, metal work (exc. scrap)	61	61,548	61,548	1.5	92.4	5.8	(z)	0.3
Iron, steel and products	55	54,694	54,694	1.8	91.9	6.0	(z)	0.3
Nonferrous metals, metal work	6	6,854	6,854	...	95.8	4.2	...	...
Waste materials	120	138,254	137,609	0.1	96.4	3.3	(z)	0.2
Iron, steel scrap	52	119,200	118,072	(z)	97.0	2.8	...	0.2
Other scrap, waste materials	68	20,054	19,537	0.5	92.7	6.8	(z)	...
Other merchant wholesalers	224	390,919	385,843	15.1	60.5	16.9	0.3	7.2
Automobiles, other motor vehicles	18	17,972	17,485	55.6	25.4	15.1	3.9	...
Amusement, sporting goods	37	6,723	6,529	61.0	24.9	12.3	1.8	...
Books, periodicals, newspapers	9	5,582	5,582	96.6	2.7	0.7	...	...
Coal, coke	44	269,269	266,191	8.6	62.6	20.2	(z)	8.6
Farm supplies	5	545	545	54.2	10.8	23.8	11.2	...
Jewelry	34	9,636	9,129	97.7	1.0	0.7	0.6	...
Petroleum and products	20	5,207	5,207	41.5	57.2	...	1.3	...
Merchant wholesalers, miscellaneous products	57	75,985	75,175	7.0	76.3	10.1	0.3	6.3
Manufacturers' sales branches (with stocks), total	293	713,371	695,694	28.0	53.3	17.9	0.6	0.2
Groceries, confectionery, meats	28	87,939	87,648	59.0	14.5	26.5	(z)	...
Drugs, chemicals, allied products	28	77,950	77,950	12.3	71.3	16.0	0.2	0.2
Furniture, home furnishings	9	6,901	6,901	80.6	13.2	5.9	(z)	0.3
Paper and its products	7	4,791	4,791	(v)	(v)	(v)	(v)	(v)
Electrical goods	22	136,494	136,494	12.1	71.8	16.0	0.1	(z)
Hardware, plumbing, heating	14	25,474	23,642	28.1	52.2	18.6	0.4	0.7
Lumber, construction materials	11	41,556	41,556	13.4	49.2	31.9	5.5	(z)
Machinery, equipment, supplies	99	75,747	73,678	1.9	84.4	12.4	(z)	1.3
Commercial machines, equipment	26	16,467	15,562	0.3	96.4	3.2	0.1	...
Industrial machinery, equipment, supplies	52	52,970	52,287	1.4	81.7	15.0	(z)	1.9
Other machinery, equipment, supplies	21	6,310	5,829	10.3	76.0	13.7	(z)	...
Manufacturers' sales branches, n.e.c.	75	256,519	243,034	40.0	43.2	16.4	0.4	...
Manufacturers' sales offices (without stocks), total	323	956,575	928,778	12.8	65.3	21.1	(z)	0.8
Groceries, confectionery, meats	11	14,908	14,750	51.5	6.9	41.6	...	...
Drugs, chemicals, allied products	21	58,474	56,728	13.4	80.6	4.0	(z)	2.0
Furniture, home furnishings	7	8,539	8,539	74.3	0.8	24.9	...	...
Paper and its products	28	29,700	28,654	3.7	38.7	57.6	...	...
Electrical goods	36	105,808	105,634	1.6	26.3	71.9	...	0.2
Hardware, plumbing, heating	20	21,488	16,476	11.6	61.0	25.8	(z)	1.6
Lumber, construction materials	14	29,525	28,806	27.1	35.0	37.9	..	...
Machinery, equipment, supplies	85	94,795	90,338	1.8	87.4	8.4	(z)	2.4
Other manufacturers' sales offices	101	593,338	578,853	14.3	72.9	12.1	(z)	0.7
Agents, brokers, total	481	370,281	347,095	11.6	51.5	35.4	0.3	1.2
Groceries, confectionery, meats	59	74,014	70,613	20.7	15.4	63.7	...	0.2
Farm products (edible)	10	19,841	15,613	8.0	0.5	91.5	...	...
Drugs, chemicals, allied products	13	15,052	14,962	3.9	82.1	13.9	...	0.1
Dry goods, apparel	23	21,740	20,188	55.5	25.2	19.3	(z)	...
Clothing, furnishings, footwear	9	2,350	2,178	71.7	...	28.3	...	...
Dry goods specialties, piece goods, notions	14	19,390	18,010	53.6	28.2	18.2	(z)	...
Furniture, home furnishings	14	3,818	3,580	86.8	3.3	7.9	...	2.0
Furniture (household, office)	6	1,347	1,347	87.7	6.6	...	...	5.7
Home furnishings, floor coverings	8	2,471	2,233	86.2	1.3	12.5	...	...
Paper and its products	6	1,828	(x)	2.7	37.6	59.7	...	...
Farm products (raw materials)	6	39,433	39,433	...	43.3	54.3	2.4	...
Automotive equipment, tires and tubes	10	12,208	12,023	...	9.4	60.8	...	29.8
Electrical goods	46	26,595	23,919	0.1	68.4	31.5	...	(z)
Wiring supplies, apparatus	37	19,450	16,930	0.1	72.4	27.5	...	(z)
Electrical appliances, specialties	9	7,145	6,989	0.1	58.7	41.2	...	...
Hardware, plumbing, heating	47	18,000	17,481	2.1	43.1	54.8	...	...
Hardware, specialty lines	18	7,060	6,864	...	55.7	44.3	...	...
Plumbing, heating equipment, supplies	29	10,940	10,617	3.4	35.1	61.5	...	...
Lumber, construction materials	13	6,875	6,875	51.9	31.8	16.3	...	...
Machinery, equipment, supplies	141	58,154	55,488	0.9	90.6	8.2	(z)	0.3
Commercial machines, equipment	5	3,759	3,380	5.8	58.8	35.4	...	(z)
Industrial machinery, equipment, supplies	122	44,192	41,905	0.5	94.8	4.6	(z)	0.1
Other machinery, equipment, supplies	14	10,203	10,203	1.5	83.7	13.8	...	1.0
Metals, metal work (exc. scrap)	45	31,258	31,085	...	96.5	2.4	...	1.1
Iron, steel and products	39	28,763	28,590	...	96.1	2.7	...	1.2
Nonferrous metals, metal work	6	2,495	2,495	...	100.0	...	...	...
Waste materials	3	2,364	(x)	(v)	(v)	(v)	(v)	(v)
Other agents and brokers	45	39,101	33,692	14.9	72.9	12.2	(z)	...
COLUMBUS, OHIO								
Type of Operation								
Merchant wholesalers	486	452,318	439,756	50.3	36.1	8.6	1.3	3.7
Manufacturers' sales branches, offices, total	131	174,446	172,294	52.4	29.5	17.0	0.4	0.7
Sales branches (with stocks)	93	119,206	118,752	63.6	23.4	12.4	0.6	...
Sales offices (without stocks)	38	55,240	53,542	27.7	43.1	26.9	(z)	2.3
Petroleum bulk stations, terminals	22	31,505	n.a.	...	...	...	...	...
Agents, brokers	68	53,837	46,499	17.0	17.2	63.5	2.3	...
Assemblers (mainly farm products)	8	9,496	8,056	0.1	39.4	52.1	8.4	...
Type by Kind of Business								
Merchant wholesalers, total	486	452,318	439,756	50.3	36.1	8.6	1.3	3.7
Groceries, confectionery, meats	36	29,560	29,560	65.3	25.8	7.9	1.0	...
Groceries (general line)	5	17,219	17,219	84.0	16.0	(z)	(z)	...
Confectionery	5	623	623	99.4	0.6	...	...	...
Meats, meat products	6	3,271	3,271	23.7	70.3	...	6.0	...
Grocery, food specialties, n.e.c.	20	8,447	8,447	41.0	30.4	27.4	1.2	...
Farm products (edible)	47	29,799	29,278	82.3	3.5	6.0	8.2	...
Dairy, poultry products	14	12,604	12,313	80.4	0.4	(z)	19.2	...
Fruits, vegetables (fresh)	33	17,195	16,965	83.7	5.9	10.3	0.1	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
COLUMBUS, OHIO--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Beer, wines, distilled spirits	17	9,511	9,393	99.4	...	0.6	...	...
Beer, ale	9	5,586	5,586	100.0	...	...	...	...
Wines, distilled spirits	8	3,925	3,807	98.4	...	1.6	...	...
Drugs, chemicals, allied products	19	12,833	12,290	72.0	22.7	0.8	4.5	...
Drugs (general line)	3	8,789	8,789	91.4	8.6	...	...	...
Drugs, drug sundries (specialty lines)	8	2,831	2,831	21.7	59.4	0.7	18.2	...
Industrial chemicals, paints	8	1,213	670	(v)	(v)	(v)	(v)	(v)
Tobacco and products (exc. leaf)	14	14,429	13,083	91.3	...	7.8	0.9	...
Dry goods, apparel	9	6,792	6,792	91.0	3.2	5.8	(z)	...
Clothing, furnishings, footwear	4	2,099	2,099	94.1	...	5.9	...	...
Dry goods	5	4,693	4,693	89.6	4.6	5.7	0.1	...
Furniture, home furnishings	13	11,218	10,629	97.3	2.6	...	0.1	...
Furniture (household, office)	6	811	222	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	7	10,407	10,407	97.4	2.6	...	(z)	...
Paper and its products	17	13,078	10,946	31.1	67.8	1.0	0.1	...
Farm products (raw materials)	5	25,788	25,788	2.0	24.0	26.5	0.4	47.1
Automotive equipment, tires and tubes	43	13,497	12,814	57.1	7.8	34.1	1.0	...
Electrical goods	35	31,780	30,614	68.3	29.6	0.8	1.3	(z)
General line, apparatus, supplies	16	16,402	15,412	41.6	55.5	0.9	2.0	(z)
Electrical appliances, specialties	19	15,378	15,202	95.3	3.4	0.7	0.6	...
Hardware, plumbing, heating	23	14,960	14,037	62.9	36.4	(z)	0.7	...
Hardware	7	9,731	9,586	75.0	24.6	...	0.4	...
Plumbing, heating equipment, supplies	16	5,229	4,451	36.6	62.1	0.2	1.1	...
Lumber, construction materials	23	12,900	12,678	43.2	48.9	4.0	3.9	...
Lumber, millwork	11	6,223	6,206	75.5	18.3	4.8	1.4	...
Other construction materials	12	6,677	6,472	12.4	78.1	3.2	6.3	...
Machinery, equipment, supplies	90	41,617	38,609	43.0	52.2	2.8	0.3	1.7
Commercial machines, equipment	23	4,638	3,663	36.0	51.9	8.8	3.3	...
Construction machinery, equipment	11	10,403	10,403	0.1	93.8	...	...	6.1
Farm-dairy machinery, equipment	4	13,255	13,255	93.4	3.3	3.3	(z)	...
Industrial machinery, equipment, supplies	19	7,363	6,268	24.2	75.8	...	...	(z)
Service establishment equipment, supplies	18	3,192	2,647	19.6	67.0	13.4	(z)	...
Other machinery, equipment, supplies	15	2,766	2,373	35.8	63.8	...	0.4	...
Metals, metal work (exc. scrap)	9	12,453	12,453	44.6	45.4	6.6	2.5	0.9
Waste materials	26	14,878	14,878	6.2	86.2	7.4	0.2	...
Iron, steel scrap	8	11,136	11,136	8.1	91.1	0.7	0.1	...
Other scrap, waste materials	18	3,742	3,742	0.5	71.5	27.6	0.4	...
Other merchant wholesalers	60	157,225	155,914	39.6	46.9	10.8	0.6	2.1
Automobiles, other motor vehicles	10	12,732	11,959	11.0	52.8	29.4	6.8	...
Amusement, sporting goods	6	301	301	83.8	...	16.2	...	...
Coal, coke	13	71,490	71,490	20.0	58.9	16.4	(z)	4.7
Farm supplies	5	65,791	65,791	62.5	35.6	1.9	(z)	(z)
Jewelry	10	1,229	1,229	95.9	...	...	4.1	...
Merchant wholesalers, n.e.c.	16	5,682	5,144	66.5	25.9	6.5	1.1	...
Manufacturers' sales branches (with stocks), total	93	119,206	118,752	63.6	23.4	12.4	0.6	...
Groceries, confectionery, meats	21	24,969	24,955	72.1	11.1	16.7	0.1	...
Drugs, chemicals, allied products	5	7,828	7,828	23.5	67.0	6.5	3.0	...
Furniture, home furnishings	5	3,079	3,079	98.8	...	1.2	(z)	...
Electrical goods	5	1,217	1,217	20.6	29.9	49.4	0.1	...
Machinery, equipment, supplies	34	53,786	53,346	65.7	24.7	9.0	0.6	...
Commercial machines, equipment	17	5,866	5,426	0.1	97.0	2.7	0.2	...
Industrial machinery, equipment, supplies	4	3,232	3,232	...	100.0	...	...	...
Other machinery, equipment, supplies	13	44,688	44,688	78.4	10.5	10.4	0.7	...
Manufacturers' sales branches, n.e.c.	23	28,327	28,327	61.1	22.0	16.3	0.6	...
Manufacturers' sales offices (without stocks), total	38	55,240	53,542	27.7	43.1	26.9	(z)	2.3
Paper and its products	9	2,974	2,734	0.4	99.6	...	...	...
Hardware, plumbing, heating	4	1,700	1,700	5.1	56.0	36.8	0.5	1.6
Machinery, equipment, supplies	7	4,061	4,061	0.5	69.1	0.8	...	29.6
Manufacturers' sales offices, n.e.c.	18	46,505	45,047	32.6	36.9	30.5	...	...
Agents, brokers, total	68	53,837	46,499	17.0	17.2	63.5	2.3	...
Groceries, confectionery, meats	17	16,966	15,840	33.5	0.9	65.6	...	...
Farm products (edible)	4	3,682	(x)	6.0	12.6	81.4	(z)	...
Farm products (raw materials)	3	19,309	(x)	(x)	(x)	(x)	(x)	(x)
Electrical goods	3	1,568	1,568	...	52.0	48.0	...	...
Hardware, plumbing, heating	8	861	748	11.9	15.7	72.2	0.2	...
Lumber, construction materials	3	1,452	(x)	95.6	...	4.4	...	...
Machinery, equipment, supplies	12	3,122	3,122	1.6	79.0	19.3	0.1	...
Metals, metal work (exc. scrap)	3	844	844	1.1	98.5	...	0.4	...
Agents and brokers, n.e.c.	15	6,033	4,632	11.9	69.5	16.3	2.3	...
DALLAS, TEX.								
Type of Operation								
Merchant wholesalers	909	840,801	786,165	39.0	29.8	7.6	0.7	22.9
Manufacturers' sales branches, offices, total	424	993,846	956,760	42.0	23.6	33.5	0.1	0.8
Sales branches (with stocks)	260	550,245	538,500	42.9	29.8	25.7	0.2	1.4
Sales offices (without stocks)	164	443,601	418,260	40.7	15.7	43.5	(z)	0.1
Petroleum bulk stations, terminals	27	25,732	n.a.	...	...	...	...	...
Agents, brokers	387	347,942	251,019	19.9	33.2	44.2	(z)	2.7
Assemblers (mainly farm products)	48	30,128	29,468	10.8	40.3	45.9	0.2	2.8
Type by Kind of Business								
Merchant wholesalers, total	909	840,801	786,165	39.0	29.8	7.6	0.7	22.9
Groceries, confectionery, meats	59	50,529	49,785	69.9	22.1	7.6	0.4	(z)
Groceries (general line)	11	28,149	28,149	77.4	22.5	0.1	...	...
Confectionery	8	5,896	5,896	84.2	13.3	2.5	...	...
Meats, meat products	17	6,486	5,914	77.2	6.3	16.2	...	0.3
Grocery, food specialties, n.e.c.	23	9,998	9,826	35.3	35.8	26.9	2.0	(z)
Farm products (edible)	45	40,597	38,261	67.9	2.0	25.8	4.3	(z)
Dairy, poultry products	26	17,617	17,617	55.8	3.2	31.6	9.4	(z)
Fruits, vegetables (fresh)	19	22,980	20,644	78.1	1.0	20.9	...	...
Beer, wines, distilled spirits	15	32,023	32,023	98.2	...	...	1.8	...
Beer, ale	8	9,638	9,638	94.0	...	...	6.0	...
Wines, distilled spirits	7	22,385	22,385	100.0	...	...	...	...
Drugs, chemicals, allied products	42	20,287	19,233	67.9	20.5	10.7	0.9	...
Drugs	14	10,671	10,671	91.1	0.8	7.5	0.6	...
Industrial chemicals, explosives	11	2,380	1,517	(v)	(v)	(v)	(v)	(v)
Paints, varnishes	17	7,236	7,045	46.0	43.5	8.9	1.6	...
Tobacco and products (exc. leaf)	17	18,626	18,626	84.7	(z)	15.3	(z)	...
Dry goods, apparel	53	36,213	34,442	93.3	3.1	3.2	(z)	0.4

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
DALLAS, TEX.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Furniture, home furnishings	29	25,943	25,549	90.0	9.3	(z)	0.7	...
Furniture (household, office)	10	3,869	3,536	53.9	41.2	...	4.9	...
Home furnishings, floor coverings	19	22,075	22,013	95.9	4.1	(z)	(z)	...
Paper and its products	28	13,362	10,880	25.8	71.2	2.4	0.6	...
Farm products (raw materials)	43	308,117	292,356	0.2	30.1	8.4	(z)	61.3
Automotive equipment, tires and tubes	84	36,202	28,210	64.9	20.7	13.7	0.7	(z)
Electrical goods	45	38,522	37,521	61.9	34.6	3.0	0.5	(z)
General line, apparatus, supplies	29	26,931	26,774	48.8	47.3	3.6	0.3	(z)
Electrical appliances, specialties	16	11,591	10,747	94.3	3.1	1.6	1.0	...
Hardware, plumbing, heating	54	32,771	32,533	59.1	29.9	9.8	1.2	...
Hardware	18	14,740	14,502	83.2	16.6	...	0.2	...
Plumbing, heating equipment, supplies	36	18,031	18,031	39.6	40.6	17.8	2.0	...
Lumber, construction materials	22	20,063	17,777	51.1	48.3	0.3	0.2	0.1
Lumber, millwork	14	14,103	13,358	62.2	37.2	0.3	0.2	0.1
Other construction materials	8	5,960	4,419	8.9	90.7	0.1	0.3	...
Machinery, equipment, supplies	216	77,034	74,120	17.7	77.7	3.1	0.6	0.9
Commercial machines, equipment	44	11,142	10,603	24.2	74.9	0.7	0.2	...
Construction machinery, equipment	13	19,355	19,355	35.8	64.1	...	...	0.1
Farm-dairy machinery, equipment	5	2,404	2,404	32.6	41.2	19.6	6.6	...
Industrial machinery, equipment, supplies	72	23,978	23,612	4.2	92.0	2.7	0.8	0.3
Professional equipment, supplies	29	7,178	6,903	5.7	90.3	3.5	0.5	...
Service establishment equipment, supplies	42	10,432	8,698	15.6	75.8	8.3	(z)	0.3
Transportation (exc. automotive) equipment, supplies	11	2,545	2,545	3.1	67.9	5.9	0.8	22.3
Metals, metal work (exc. scrap)	15	8,884	8,884	20.7	77.9	1.4	(z)	(z)
Iron, steel and products	12	5,676	5,676	32.4	65.8	1.8	...	...
Nonferrous metals, metal work	3	3,208	3,208	...	99.2	0.8	(z)	(z)
Waste materials	20	9,214	9,019	(z)	99.1	0.8	0.1	...
Iron, steel scrap	11	4,226	4,031	0.1	99.0	0.5	0.4	...
Other scrap, waste materials	9	4,988	4,988	...	99.1	0.9	...	...
Other merchant wholesalers	122	72,414	56,946	72.6	16.0	8.4	2.5	0.5
Automobiles, other motor vehicles	15	12,792	9,391	71.6	15.6	9.6	3.1	0.1
Amusement, sporting goods	24	7,812	7,431	67.0	27.3	4.6	1.1	...
Books, periodicals, newspapers	8	2,483	2,483	63.4	36.6	...	...	...
Coal, coke	4	1,744	(x)	40.7	17.0	42.3	...	...
Jewelry	21	6,528	6,118	97.4	...	0.4	1.0	1.2
Petroleum and products	5	1,936	(x)	67.3	15.9	16.8	...	...
Merchant wholesalers, n.e.c.	45	39,119	28,352	71.8	14.7	9.3	3.5	0.7
Manufacturers' sales branches (with stocks), total	260	550,245	538,500	42.9	29.8	25.7	0.2	1.4
Groceries, confectionery, meats	25	132,834	132,807	44.9	9.7	45.4	(..)	...
Drugs, chemicals, allied products	24	26,806	26,050	60.0	15.2	24.4	0.4	(z)
Furniture, home furnishings	7	10,291	10,291	36.5	22.2	41.3	...	...
Paper and its products	6	568	413	63.6	29.5	6.9	...	...
Electrical goods	16	71,686	71,686	9.0	72.5	18.2	0.3	...
Hardware, plumbing, heating	10	10,461	10,194	26.1	46.3	27.6	(z)	...
Lumber, construction materials	4	1,470	1,470	13.7	56.0	30.3	...	...
Machinery, equipment, supplies	99	138,684	133,673	37.1	45.7	11.9	0.3	5.0
Commercial machines, equipment	22	11,584	9,471	2.7	91.8	5.3	0.2	...
Industrial machinery, equipment, supplies	42	55,732	52,834	0.9	68.9	17.7	(z)	12.5
Other machinery, equipment, supplies	35	71,368	71,368	68.6	22.5	8.4	0.5	(z)
Manufacturers' sales branches, n.e.c.	69	157,445	151,916	61.0	14.9	23.3	0.3	0.5
Manufacturers' sales offices (without stocks), total	164	443,601	418,260	40.7	15.7	43.5	(z)	0.1
Groceries, confectionery, meats	9	29,411	29,411	14.0	47.9	38.1	...	...
Drugs, chemicals, allied products	7	11,950	11,950	59.9	14.9	25.2	...	...
Paper and its products	11	8,218	7,243	13.7	51.7	34.6	...	...
Electrical goods	11	51,162	51,162	1.6	4.1	94.3	...	...
Hardware, plumbing, heating	13	16,489	12,240	19.7	14.2	66.1	...	...
Lumber, construction materials	8	33,598	31,025	37.0	0.9	61.7	...	0.4
Machinery, equipment, supplies	31	28,779	28,431	4.8	69.4	25.2	...	0.6
Manufacturers' sales offices, n.e.c.	74	263,994	246,798	57.5	8.9	33.5	(z)	0.1
Agents, brokers, total	387	347,942	251,019	19.9	33.2	44.2	(z)	2.7
Groceries, confectionery, meats	41	63,881	48,316	10.6	24.4	61.9	...	3.1
Farm products (edible)	5	3,970	(x)	...	...	100.0	...	...
Drugs, chemicals, allied products	5	2,200	(x)	43.1	45.0	11.9	...	...
Dry goods, apparel	82	68,169	56,328	40.5	38.7	20.6	...	0.2
Furniture, home furnishings	26	9,902	6,491	78.2	...	21.8	(z)	...
Furniture (household, office)	9	4,240	2,865	94.6	...	5.4	...	...
Home furnishings, floor coverings	17	5,662	3,626	(v)	(v)	(v)	(v)	(v)
Farm products (raw materials)	24	60,197	24,197	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	32	21,666	15,312	26.2	6.0	63.1	...	4.7
Electrical goods	40	23,087	19,152	5.3	9.5	85.2	(z)	...
Wiring supplies, apparatus	29	17,215	14,808	3.0	10.7	86.2	0.1	...
Electrical appliances, specialties	11	5,872	4,344	13.0	5.3	81.7	...	...
Hardware, plumbing, heating	24	14,695	12,718	15.3	30.6	54.0	(z)	0.1
Lumber, construction materials	17	12,981	9,791	54.0	8.8	37.2	...	...
Machinery, equipment, supplies	37	11,317	9,484	3.4	56.6	40.0	...	...
Commercial machines, equipment	9	2,026	1,719	9.6	3.4	87.0	...	...
Industrial machinery, equipment, supplies	19	6,135	6,135	...	76.3	23.7	...	...
Other machinery, equipment, supplies	9	3,156	1,630	(v)	(v)	(v)	(v)	(v)
Metals, metal work (exc. scrap)	7	2,239	1,879	5.8	20.8	73.4	...	...
Agents and brokers, n.e.c.	47	53,638	41,600	8.6	77.5	12.6	...	1.3
DENVER, COLO.								
Type of Operation								
Merchant wholesalers	805	504,560	446,716	61.7	26.3	10.4	1.4	0.2
Manufacturers' sales branches, offices, total	221	371,433	339,931	33.5	37.4	28.3	0.8	(z)
Sales branches (with stocks)	151	259,975	228,850	39.3	39.8	19.7	1.2	(z)
Sales offices (without stocks)	70	111,458	111,081	21.5	32.4	46.1	(z)	...
Petroleum bulk stations, terminals	57	34,114	n.a.	...	...	...	...	...
Agents, brokers	225	283,632	200,503	9.7	31.8	57.9	(z)	0.6
Assemblers (mainly farm products)	37	31,741	28,427	1.8	21.2	74.7	2.3	...
Type by Kind of Business								
Merchant wholesalers, total	805	504,560	446,716	61.7	26.3	10.4	1.4	0.2
Groceries, confectionery, meats	72	61,664	59,705	85.9	6.1	7.3	0.2	0.5
Groceries (general line)	11	26,265	26,265	97.0	2.3	0.7	(z)	...
Confectionery	5	548	435	99.3	...	0.7	...	...
Fish, sea foods	5	1,470	1,323	75.3	15.8	8.9	...	...
Meats, meat products	22	18,187	16,672	84.3	9.7	5.3	0.7	...
Other grocery, food specialties	29	15,194	15,010	68.8	8.1	21.1	0.1	1.9

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
DENVER, COLO.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	84	36,615	34,422	60.0	13.1	26.3	0.6	...
Dairy, poultry products	30	16,604	15,265	57.6	16.3	25.4	0.7	...
Fruits, vegetables (fresh)	54	20,011	19,157	61.9	10.5	26.9	0.7	...
Beer, wines, distilled spirits	22	31,314	31,314	96.6	(z)	3.4	(z)	...
Beer, ale	12	8,145	8,145	88.5	0.1	11.4	(z)	...
Wines, distilled spirits	10	23,169	23,169	99.5	(z)	0.5	...	...
Drugs, chemicals, allied products	22	15,144	14,916	87.9	7.8	4.0	0.3	...
Drugs	9	12,872	12,865	98.0	1.8	(z)	0.2	...
Industrial chemicals, paints	13	2,272	2,051	24.5	45.4	28.6	1.5	...
Tobacco and products (exc. leaf)	10	17,779	14,943	90.7	0.4	8.9	(z)	...
Furniture, home furnishings	24	11,923	5,966	(v)	(v)	(v)	(v)	(v)
Paper and its products	12	10,287	7,715	15.6	80.4	3.6	0.4	...
Automotive equipment, tires and tubes	87	34,505	29,158	47.7	30.3	20.1	1.9	...
Electrical goods	37	31,117	30,894	72.8	25.2	1.0	1.0	...
General line, apparatus, supplies	15	12,323	12,122	38.0	60.1	1.7	0.2	...
Electrical appliances, specialties	22	18,794	18,772	95.2	2.6	0.6	1.6	...
Hardware, plumbing, heating	41	22,088	21,558	65.1	29.2	4.6	1.1	...
Hardware	11	8,550	8,520	63.3	33.7	0.9	2.1	...
Plumbing, heating equipment, supplies	30	13,538	13,038	66.3	26.1	7.0	0.6	...
Lumber, construction materials	38	38,398	28,127	77.0	13.8	7.9	1.3	...
Lumber, millwork	20	33,492	24,685	81.4	8.6	9.0	1.0	...
Other construction materials	18	4,906	3,442	45.7	50.3	0.1	3.9	...
Machinery, equipment, supplies	165	61,387	47,228	20.8	72.7	4.8	0.9	0.8
Construction machinery, equipment	9	14,857	12,655	2.4	96.3	0.6	0.1	0.6
Farm-dairy machinery, equipment	13	6,727	6,539	73.0	23.4	3.5	0.1	...
Industrial machinery, equipment, supplies	48	21,818	12,411	(v)	(v)	(v)	(v)	(v)
Professional equipment, supplies	20	4,745	4,596	13.7	77.0	2.5	6.8	...
Other machinery, equipment, supplies	75	13,240	11,027	23.4	73.7	2.3	0.6	(z)
Waste materials	16	4,323	4,323	4.6	47.2	47.9	0.3	...
Iron, steel scrap	9	1,304	1,304	14.4	62.6	22.6	0.4	...
Other scrap, waste materials	7	3,019	3,019	0.4	40.5	58.9	0.2	...
Other merchant wholesalers	175	128,016	116,447	49.9	32.9	13.9	3.3	(z)
Automobiles, other motor vehicles	10	12,180	10,354	52.3	15.4	2.3	30.0	...
Amusement, sporting goods	28	7,247	6,319	83.6	12.9	3.2	0.3	...
Books, periodicals, newspapers	7	2,111	2,111	99.1	...	0.7	0.2	...
Coal, coke	4	1,930	1,930	13.4	86.6	...	...	...
Farm supplies	13	6,360	6,321	49.5	14.5	28.5	7.4	0.1
Jewelry	18	2,599	2,569	75.5	12.6	10.1	1.8	...
Merchant wholesalers, n.e.c.	95	95,589	86,843	46.0	38.0	15.8	(z)	0.2
Manufacturers' sales branches (with stocks), total	151	259,975	228,850	39.3	39.8	19.7	1.2	(z)
Groceries, confectionery, meats	19	29,401	29,250	39.6	6.9	53.5	(z)	...
Drugs, chemicals, allied products	18	18,105	17,622	27.4	34.3	37.3	1.0	...
Paper and its products	3	704	704	23.4	74.8	1.8	...	...
Electrical goods	6	55,097	55,097	2.4	95.1	2.5	(z)	...
Machinery, equipment, supplies	48	52,741	26,410	(v)	(v)	(v)	(v)	(v)
Manufacturers' sales branches, n.e.c.	57	103,927	99,767	64.7	13.8	19.1	2.4	(z)
Manufacturers' sales offices (without stocks), total	70	111,458	111,081	21.5	32.4	46.1	(z)	...
Groceries, confectionery, meats	8	15,841	15,841	27.3	8.6	64.1	...	...
Furniture, home furnishings	5	2,733	(x)	71.6	0.1	28.3	...	...
Paper and its products	4	2,595	(x)	...	100.0	...	...	...
Electrical goods	5	8,706	8,706	5.2	39.1	55.7	...	...
Hardware, plumbing, heating	3	4,534	4,534	1.7	9.5	88.8	...	...
Lumber, construction materials	8	15,997	15,997	53.5	8.6	37.9	(z)	...
Manufacturers' sales offices, n.e.c.	37	61,052	60,913	14.1	44.4	41.5	...	...
Agents, brokers, total	225	283,632	200,503	9.7	31.8	57.9	(z)	0.6
Groceries, confectionery, meats	31	34,366	24,131	4.1	7.8	88.1	...	...
Farm products (edible)	11	10,019	5,146	(v)	(v)	(v)	(v)	(v)
Drugs, chemicals, allied products	6	1,559	1,444	67.6	...	32.4	...	...
Dry goods, apparel	15	2,920	2,241	97.6	0.1	2.3	...	...
Furniture, home furnishings	18	9,098	7,751	78.5	12.9	8.6	(z)	...
Furniture (household, office)	11	6,493	5,842	82.0	17.2	0.8	(z)	...
Home furnishings, floor coverings	7	2,605	1,909	67.5	...	32.5	...	...
Farm products (raw materials)	23	181,083	124,994	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	12	4,747	3,819	9.4	(z)	90.6	...	...
Electrical goods	22	7,626	6,473	5.5	42.0	52.5	(z)	...
Wiring supplies, apparatus	19	6,873	5,720	4.4	47.5	48.1	(z)	...
Electrical appliances, specialties	3	753	753	14.2	...	85.8	...	...
Hardware, plumbing, heating	23	7,081	5,940	4.8	11.2	84.0	...	...
Hardware, specialty lines	11	3,316	3,119	8.9	16.9	74.2	...	...
Plumbing, heating equipment, supplies	12	3,765	2,821	0.2	4.9	94.9	...	...
Lumber, construction materials	4	3,330	3,330	59.7	...	40.0	0.3	...
Machinery, equipment, supplies	26	7,925	7,319	10.2	67.8	22.0	(z)	(z)
Metals, metal work (exc. scrap)	3	912	912	9.7	44.5	38.3	7.5	...
Agents and brokers, n.e.c.	31	12,966	7,003	(v)	(v)	(v)	(v)	(v)
DETROIT, MICH.								
Type of Operation								
Merchant wholesalers	2,502	1,534,685	1,428,003	51.6	34.2	11.8	2.1	0.3
Manufacturers' sales branches, offices, total	706	2,294,463	2,255,950	17.6	59.2	21.0	0.4	1.8
Sales branches (with stocks)	367	873,050	843,341	31.8	45.8	18.9	1.1	2.4
Sales offices (without stocks)	339	1,421,413	1,412,609	9.2	67.1	22.3	(z)	1.4
Petroleum bulk stations, terminals	120	229,597	n.a.	...	...	...	...	...
Agents, brokers	767	786,276	736,338	8.7	74.5	16.4	(z)	0.4
Assemblers (mainly farm products)	5	21,084	20,171	26.0	71.3	2.7	...	...
Type by Kind of Business								
Merchant wholesalers, total	2,502	1,534,685	1,428,003	51.6	34.2	11.8	2.1	0.3
Groceries, confectionery, meats	311	208,090	201,241	74.6	10.2	14.5	0.7	(z)
Groceries (general line)	46	78,175	78,175	91.1	6.7	2.0	0.2	...
Confectionery	25	5,282	5,035	67.1	1.2	29.6	2.1	(z)
Fish, sea foods	26	12,514	12,364	65.9	11.3	20.2	2.0	0.6
Meats, meat products	106	75,686	72,326	61.0	9.8	28.5	0.7	...
Other grocery, food specialties	108	36,433	33,341	69.9	20.4	9.0	0.7	...
Farm products (edible)	221	176,811	164,894	70.4	4.9	17.7	6.9	0.1
Dairy, poultry products	122	103,158	101,150	66.7	6.0	16.1	11.2	...
Fruits, vegetables (fresh)	99	73,653	63,744	75.9	3.2	20.5	0.1	0.3
Beer, wines, distilled spirits	81	110,510	108,023	98.1	(z)	0.2	1.7	(z)
Beer, ale	57	35,378	33,634	99.3	(z)	0.5	0.2	(z)
Wines, distilled spirits	24	75,132	74,389	97.6	...	(z)	2.4	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer						
				Sales (as percent of total sales analyzed)—					
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
DETROIT, MICH.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Drugs, chemicals, allied products	94	45,522	44,767	68.4	24.4	4.8	2.4	(z)
Drugs	45	27,397	27,381	92.8	3.4	3.2	0.6	(z)
Industrial chemicals, explosives	14	10,583	10,583	12.7	75.2	7.8	4.3	(z)
Paints, varnishes	35	7,542	6,803	56.9	30.3	6.1	6.7	...
Tobacco and products (exc. leaf)	60	75,266	62,055	83.5	0.4	15.9	0.2	...
Dry goods, apparel	83	33,373	32,644	72.1	17.0	9.2	1.7	(z)
Clothing, furnishings, footwear	60	14,664	14,075	90.9	3.1	3.6	2.4	...
Dry goods	23	18,709	18,569	57.8	27.6	13.4	1.2	(z)
Furniture, home furnishings	59	19,593	16,074	89.2	7.9	1.5	1.4	(z)
Furniture (household, office)	18	5,720	2,504	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	41	13,873	13,570	94.7	2.4	1.7	1.2	(z)
Paper and its products	63	43,368	39,651	23.9	56.9	19.1	0.1	(z)
Wrapping paper, twine	8	3,769	1,061	(v)	(v)	(v)	(v)	(v)
Fine paper	6	14,682	14,682	1.2	81.5	17.3	...	...
Stationery, office supplies	13	1,235	891	23.6	67.4	9.0	...	...
Paper products, n.e.c.	36	23,682	23,017	35.9	42.4	21.5	0.2	(z)
Farm products (raw materials)	12	13,775	8,948	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	234	77,685	65,878	35.1	40.0	19.8	3.3	1.8
Electrical goods	109	109,130	107,047	59.4	34.8	3.0	1.9	0.9
General line, apparatus, supplies	58	61,818	61,011	40.0	54.8	4.1	0.9	0.2
Electrical appliances, specialties	51	47,312	46,036	85.1	8.3	1.7	3.0	1.9
Hardware, plumbing, heating	125	80,924	78,618	31.8	53.2	13.5	1.5	(z)
Hardware	36	34,304	34,150	22.7	54.2	22.4	0.7	(z)
Plumbing, heating equipment, supplies	89	46,620	44,468	38.8	53.0	6.1	2.1	(z)
Lumber, construction materials	112	82,377	77,288	45.7	47.8	4.8	1.7	(z)
Lumber, millwork	61	52,418	51,058	50.3	47.4	1.0	1.3	...
Other construction materials	51	29,959	26,230	36.6	48.8	12.2	2.4	(z)
Machinery, equipment, supplies	451	132,170	126,254	13.8	78.5	6.5	1.0	0.2
Commercial machines, equipment	98	16,992	16,147	27.3	60.8	9.6	2.3	(z)
Construction machinery, equipment	15	14,393	13,587	4.1	95.4	0.5	...	(z)
Industrial machinery, equipment, supplies	213	71,117	69,230	2.6	87.9	8.5	0.7	0.3
Professional equipment, supplies	50	10,324	9,850	15.6	78.4	2.3	3.7	...
Service establishment equipment, supplies	62	11,263	9,651	26.8	70.1	2.8	0.3	(z)
Other machinery, equipment, supplies	13	8,081	7,789	84.2	12.4	1.8	1.1	0.5
Metals, metal work (exc. scrap)	65	81,474	72,657	1.6	93.1	5.1	0.2	(z)
Iron, steel and products	58	74,084	66,283	1.7	92.8	5.3	0.2	(z)
Nonferrous metals, metal work	7	7,390	6,374	0.1	97.6	1.9	0.2	0.2
Waste materials	159	117,786	111,783	0.5	73.7	24.8	0.8	0.2
Iron, steel scrap	73	85,861	80,689	0.3	75.4	23.3	1.0	...
Other scrap, waste materials	86	31,925	31,094	1.0	69.6	28.3	0.1	1.0
Other merchant wholesalers	263	126,831	110,181	58.3	28.8	8.4	3.0	1.5
Automobiles, other motor vehicles	39	38,437	26,709	83.7	9.7	0.6	5.9	0.1
Amusement, sporting goods	41	7,933	7,484	69.1	11.2	5.2	1.9	12.6
Books, periodicals, newspapers	20	7,844	7,758	91.8	7.0	1.2	(z)	(z)
Coal, coke	29	39,229	36,996	24.7	59.3	12.1	3.0	0.9
Farm supplies	10	8,324	8,324	63.9	4.8	26.2	1.2	3.9
Jewelry	47	8,405	7,930	82.2	9.6	5.0	3.2	...
Petroleum and products	10	5,258	5,240	45.1	53.6	0.8	0.5	...
Merchant wholesalers, miscellaneous products	67	11,401	9,740	63.5	19.5	15.9	1.1	(z)
Manufacturers' sales branches (with stocks), total	367	873,050	843,341	31.8	45.8	18.9	1.1	2.4
Groceries, confectionery, meats	40	144,961	144,769	52.7	11.4	35.9	(z)	(z)
Farm products (edible)	6	21,612	21,612	87.1	(z)	12.9	...	...
Beer, wines, distilled spirits	4	3,476	(x)	84.9	...	14.5	0.1	0.5
DETROIT, MICH.--Continued								
Type by Kind of Business--Continued								
Manufacturers' sales branches (with stocks)--Continued								
Drugs, chemicals, allied products	33	57,808	56,854	12.5	61.1	25.6	0.4	0.4
Furniture, home furnishings	8	11,093	11,093	63.1	35.2	1.7	(z)	...
Furniture (household, office)	4	5,589	5,589	30.1	69.6	0.3	...	...
Home furnishings, floor coverings	4	5,504	5,504	96.6	0.2	3.2	(z)	...
Paper and its products	10	3,107	2,664	22.5	49.9	27.6	...	...
Automotive equipment, tires and tubes	21	63,650	58,582	68.4	11.7	19.9	...	(z)
Electrical goods	23	115,673	115,673	10.6	78.6	6.7	0.2	3.9
Wiring supplies, apparatus	15	101,332	101,332	2.8	89.6	7.6	...	...
Electrical appliances, specialties	8	14,341	14,341	66.3	0.1	...	1.8	31.8
Hardware, plumbing, heating	12	10,931	(x)	4.6	69.8	25.4	0.2	...
Hardware, specialty lines	3	1,351	(x)	(v)	(v)	(v)	(v)	(v)
Plumbing, heating equipment, supplies	9	9,580	9,580	3.3	75.2	21.3	0.2	...
Lumber, construction materials	14	32,891	32,891	16.8	36.7	45.6	0.9	(z)
Machinery, equipment, supplies	127	112,485	97,551	4.8	81.7	13.4	0.1	(z)
Commercial machines, equipment	28	18,123	16,287	0.1	95.0	4.8	0.1	...
Industrial machinery, equipment, supplies	80	87,287	74,189	5.6	78.5	15.8	0.1	(z)
Professional equipment, supplies	10	2,857	2,857	15.8	63.0	21.2	...	...
Other machinery, equipment, supplies	9	4,218	4,218	1.5	98.5	...	...	...
Manufacturers' sales branches, n.e.c.	69	295,363	288,064	32.0	46.5	13.3	2.8	5.4
Manufacturers' sales offices (without stocks), total	339	1,421,413	1,412,609	9.2	67.1	22.3	(z)	1.4
Groceries, confectionery, meats	11	38,605	38,605	58.4	7.7	33.9	(z)	...
Furniture, home furnishings	7	10,745	10,529	76.6	0.6	22.8	...	...
Paper and its products	30	18,554	15,645	0.7	75.2	24.1	...	...
Electrical goods	26	45,769	45,573	0.5	30.4	69.1	...	...
Machinery, equipment, supplies	93	264,016	263,539	1.0	32.9	60.6	(z)	5.5
Manufacturers' sales offices, n.e.c.	172	1,043,724	1,038,718	9.2	80.2	10.1	(z)	0.5
Agents, brokers, total	767	786,276	736,338	8.7	74.5	16.4	(z)	0.4
Groceries, confectionery, meats	54	82,024	74,841	30.2	18.3	51.0	...	0.5
Farm products (edible)	11	36,395	35,091	22.7	...	75.9	(z)	1.4
Paper and its products	15	5,975	5,954	5.3	69.9	24.7	...	0.1
Electrical goods	59	35,863	33,562	1.5	79.2	18.8	...	0.5
Wiring supplies, apparatus	42	27,739	25,669	2.0	79.4	18.6	...	...
Electrical appliances, specialties	17	8,124	7,893	0.1	78.0	19.5	...	2.4
Hardware, plumbing, heating	75	42,935	40,119	6.4	60.4	33.2	(z)	(z)
Hardware, specialty lines	38	35,460	32,710	5.4	64.5	30.1	...	...
Plumbing, heating equipment, supplies	37	7,475	7,409	10.7	42.5	46.5	0.3	(z)
Lumber, construction materials	24	21,203	19,488	5.5	74.6	19.5	0.3	0.1
Lumber, millwork	13	15,262	13,636	7.8	68.7	23.1	0.4	...
Other construction materials	11	5,941	5,852	...	88.5	11.0	...	0.5
Machinery, equipment, supplies	220	117,900	113,564	2.3	91.0	5.6	(z)	1.1
Commercial machines, equipment	4	1,943	1,943	24.4	68.7	6.6	...	0.3
Industrial machinery, equipment, supplies	183	93,521	89,991	1.5	93.1	5.3	...	0.1
Other machinery, equipment, supplies	29	22,436	21,630	3.4	84.6	6.7	0.1	5.2
Metals, metal work (exc. scrap)	100	112,225	91,872	2.5	95.3	2.1	...	0.1
Iron, steel and products	86	95,379	84,477	2.7	95.4	1.9	...	...
Nonferrous metals, metal work	14	16,846	7,395	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c.	209	331,756	321,847	7.5	85.3	7.0	(z)	0.2

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
HOUSTON, TEX.								
Type of Operation								
Merchant wholesalers	852	913,602	874,889	38.3	33.8	5.1	0.8	22.0
Manufacturers' sales branches, offices, total	289	586,020	574,970	25.5	54.6	19.3	0.4	0.2
Sales branches (with stocks)	189	293,126	283,726	46.1	38.9	14.0	0.9	0.1
Sales office (without stocks)	100	292,894	291,244	5.6	69.7	24.4	(z)	0.3
Petroleum bulk stations, terminals	37	82,785	n.a.	...	...	...	...	...
Agents, brokers	156	151,828	88,357	(v)	(v)	(v)	(v)	(v)
Assemblers (mainly farm products)	3	14,889	14,889	...	49.3	50.7	...	...
Type by Kind of Business								
Merchant wholesalers, total	852	913,602	874,889	38.3	33.8	5.1	0.8	22.0
Groceries, confectionery, meats	70	113,045	110,994	79.7	13.8	3.8	1.0	1.7
Groceries (general line)	13	86,121	86,121	87.4	12.0	0.2	(z)	0.4
Confectionery	7	1,811	1,677	77.1	3.0	19.9	...	...
Fish, sea foods	5	1,922	1,872	84.1	13.0	0.2	2.7	...
Meats, meat products	17	8,856	7,527	71.5	0.9	26.2	1.4	...
Other grocery, food specialties	28	14,335	13,797	34.9	34.1	12.7	7.0	11.3
Farm products (edible)	64	41,082	37,120	86.2	3.8	7.2	2.8	(z)
Dairy, poultry products	26	25,364	23,837	90.3	4.7	0.8	4.2	(z)
Fruits, vegetables (fresh)	38	15,718	13,283	79.1	2.3	18.5	0.1	...
Beer, wines, distilled spirits	18	44,060	44,060	98.2	...	1.8	...	...
Beer, ale	8	5,649	5,649	100.0	...	...	...	...
Wines, distilled spirits	10	38,411	38,411	97.9	...	2.1	...	...
Drugs, chemicals, allied products	25	19,249	18,510	75.7	11.7	11.1	1.5	...
Drugs	11	12,203	12,193	96.2	2.1	1.6	0.1	...
Industrial chemicals, explosives	8	4,721	4,032	6.5	43.0	45.5	5.0	...
Paints, varnishes	6	2,325	2,285	86.6	8.5	1.8	3.1	...
Tobacco and products (exc. leaf)	8	15,993	15,993	99.9	(z)	0.1	...	...
Dry goods, apparel	19	9,362	8,741	96.5	1.9	1.2	0.4	...
Clothing, furnishings, footwear	10	3,495	3,118	96.6	3.2	0.2	(z)	...
Dry goods	9	5,867	5,623	96.4	1.2	1.8	0.6	...
Furniture, home furnishings	17	7,690	6,628	87.8	10.8	...	1.4	...
Furniture (household, office)	5	2,416	1,695	59.8	36.5	...	3.7	...
Home furnishings, floor coverings	12	5,274	4,933	97.1	2.3	...	0.6	...
Paper and its products	18	11,361	9,739	19.6	65.7	14.6	0.1	...
Automotive equipment, tires and tubes	87	31,030	28,251	57.9	21.7	18.6	1.8	...
Electrical goods	54	49,884	42,449	63.1	30.2	5.7	1.0	...
General line, apparatus, supplies	29	27,923	21,169	36.6	52.6	10.7	0.1	...
Electrical appliances, specialties	25	21,961	21,280	89.5	7.8	0.7	2.0	...
Hardware, plumbing, heating	54	72,717	65,129	55.7	33.9	8.2	2.0	0.2
Hardware	21	42,976	38,468	43.3	46.6	6.9	3.0	0.2
Plumbing, heating equipment, supplies	33	29,741	26,661	74.0	15.6	10.0	0.4	...
Lumber, construction materials	36	27,173	26,513	76.1	21.8	0.4	1.3	0.4
Lumber, millwork	26	23,064	22,531	89.0	9.6	...	1.4	...
Other construction materials	10	4,109	3,982	3.0	90.9	2.8	0.9	2.4
Machinery, equipment, supplies	252	147,325	141,872	5.8	87.9	5.0	0.4	0.9
Commercial machines, equipment	47	8,475	6,435	16.3	70.5	11.9	0.3	1.0
Construction machinery, equipment	13	13,431	13,431	0.3	99.7	...	...	...
Industrial machinery, equipment, supplies	122	104,909	103,769	4.2	88.2	6.1	0.4	1.1
Professional equipment, supplies	22	10,123	8,005	2.3	96.3	(z)	...	1.4
Service establishment equipment, supplies	37	6,540	6,385	26.7	72.6	0.3	0.4	...
Other machinery, equipment, supplies	11	3,847	3,847	21.8	77.4	...	0.8	...
HOUSTON, TEX.—Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Metals, metal work (exc. scrap)	16	22,146	22,146	0.5	82.9	16.3	0.3	...
Waste materials	28	22,887	22,024	...	92.4	6.7	0.4	0.5
Iron, steel scrap	19	19,984	19,121	...	92.3	7.3	0.4	...
Other scrap, waste materials	9	2,903	2,903	...	93.9	2.6	...	3.5
Other merchant wholesalers	86	278,598	274,729	6.3	21.7	2.9	0.3	68.8
Automobiles, other motor vehicles	9	6,666	6,089	54.8	38.6	...	6.6	...
Amusement, sporting goods	11	2,797	2,667	64.8	24.9	10.1	0.2	...
Books, periodicals, newspapers	3	1,663	1,663	100.0	...	...	...	...
Farm supplies	4	6,461	6,461	27.3	67.4	...	5.3	...
Jewelry	14	4,322	4,217	95.5	2.0	2.2	0.3	...
Petroleum and products	9	3,064	2,781	25.5	68.7	5.2	0.6	...
Merchant wholesalers, n.e.c.	36	253,625	250,851	1.6	20.0	3.0	(z)	75.4
Manufacturers' sales branches (with stocks), total	189	293,126	283,726	46.1	38.9	14.0	0.9	0.1
Groceries, confectionery, meats	19	57,221	57,221	68.9	4.5	26.6	(z)	...
Drugs, chemicals, allied products	14	13,955	13,955	27.1	62.4	8.5	2.0	...
Furniture, home furnishings	7	3,586	(x)	63.3	18.3	18.4	...	...
Paper and its products	4	728	(x)	(v)	(v)	(v)	(v)	(v)
Electrical goods	10	30,130	30,130	1.8	94.3	3.9	(z)	(z)
Hardware, plumbing, heating	12	11,878	11,531	24.4	61.9	13.6	0.1	(z)
Lumber, construction materials	7	16,380	16,380	37.2	49.6	1.5	11.7	...
Machinery, equipment, supplies	71	64,433	62,398	15.6	65.8	17.8	0.3	0.5
Commercial machines, equipment	19	9,120	8,251	0.3	97.4	2.1	0.2	...
Industrial machinery, equipment, supplies	41	39,799	38,648	3.0	73.6	22.5	0.1	0.8
Other machinery, equipment, supplies	11	15,514	15,499	55.0	29.6	14.3	1.0	0.1
Manufacturers' sales branches, n.a.c.	45	94,815	88,083	75.0	15.1	9.9	(z)	(z)
Manufacturers' sales offices (without stocks), total	100	292,894	291,244	5.6	69.7	24.4	(z)	0.3
Groceries, confectionery, meats	4	14,899	14,899	24.6	8.7	66.7	...	...
Paper and its products	6	5,391	(x)	...	100.0	...	...	...
Electrical goods	5	3,079	(x)	...	53.3	46.7	...	...
Lumber, construction materials	5	11,019	11,019	55.5	24.2	20.3	...	...
Machinery, equipment, supplies	39	50,746	50,644	3.9	86.4	8.3	(z)	1.4
Manufacturers' sales offices, n.e.c.	41	207,760	207,046	2.2	72.1	25.6	(z)	0.1
INDIANAPOLIS, IND.								
Type of Operation								
Merchant wholesalers	670	519,539	501,749	52.4	27.5	18.5	1.2	0.4
Manufacturers' sales branches, offices, total	207	395,716	387,158	32.9	46.0	20.3	0.8	...
Sales branches (with stocks)	120	183,592	178,812	57.8	29.1	11.2	1.9	...
Sales offices (without stocks)	87	212,124	208,346	11.6	60.4	28.0	...	...
Petroleum bulk stations, terminals	33	43,634	n.a.	...	...	...	...	...
Agents, brokers	193	374,076	325,322	5.5	76.1	17.8	0.6	...
Assemblers (mainly farm products)	26	148,060	144,523	(z)	44.9	54.7	0.4	...
Type by Kind of Business								
Merchant wholesalers, total	670	519,539	501,749	52.4	27.5	18.5	1.2	0.4
Groceries, confectionery, meats	66	39,177	38,991	89.7	6.6	2.0	0.8	0.9
Groceries (general line)	9	20,209	20,209	97.1	2.9	...	...	...
Confectionery	8	1,022	1,022	71.9	2.7	25.3	0.1	...
Meats, meat products	14	3,244	3,244	86.8	6.7	...	6.5	...
Grocery, food specialties, n.e.c.	35	14,702	14,516	81.2	12.1	3.4	0.6	2.7

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
INDIANAPOLIS, IND.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	51	30,991	30,195	63.4	2.8	31.3	2.5	...
Dairy, poultry products	19	11,794	11,658	70.7	1.0	21.7	6.6	...
Fruits, vegetables (fresh)	32	19,197	18,537	58.8	3.8	37.4	(z)	...
Beer, wines, distilled spirits	22	36,599	36,497	93.4	4.8	1.7	0.1	...
Beer, ale	13	12,519	12,417	85.5	14.2	...	0.3	...
Wines, distilled spirits	9	24,080	24,080	97.4	...	2.6	(z)	...
Drugs, chemicals, allied products	24	18,611	18,131	77.9	17.7	2.9	1.5	...
Drugs (general line)	3	12,953	12,953	98.6	1.1	0.1	0.2	...
Drugs, drug sundries (specialty lines)	11	1,676	1,676	67.1	12.8	12.5	7.6	...
Industrial chemicals, explosives	4	2,683	2,683	1.7	94.8	3.5	...	...
Paints, varnishes	6	1,299	819	(v)	(v)	(v)	(v)	(v)
Tobacco and products (exc. leaf)	11	14,340	13,411	90.0	0.7	5.6	3.7	...
Dry goods, apparel	15	8,810	8,721	88.1	8.7	0.6	0.9	1.7
Clothing, furnishings, footwear	7	1,340	1,264	95.0	...	3.1	1.9	...
Dry goods	8	7,470	7,457	86.8	10.3	0.2	0.7	2.0
Furniture, home furnishings	28	11,463	9,828	89.1	7.7	2.3	0.9	...
Furniture (household, office)	13	4,733	3,098	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	15	6,730	6,730	94.1	3.2	1.3	1.4	...
Paper and its products	30	22,538	21,901	25.8	47.2	27.0	(z)	...
Farm products (raw materials)	4	72,003	72,003	...	22.6	77.4	...	(z)
Automotive equipment, tires and tubes	58	19,480	18,729	48.8	12.6	32.9	1.8	3.9
Electrical goods	32	44,886	43,317	73.4	23.6	2.3	0.7	...
General line, apparatus, supplies	14	19,046	18,788	40.9	53.2	5.0	0.9	...
Electrical appliances, specialties	18	25,840	24,539	98.2	1.1	0.1	0.6	...
Hardware, plumbing, heating	35	28,120	27,906	55.1	37.0	5.6	2.3	...
Hardware	12	15,577	15,498	65.4	29.6	2.4	2.6	...
Plumbing, heating equipment, supplies	23	12,543	12,408	42.3	46.2	9.6	1.9	...
Lumber, construction materials	38	35,905	35,498	62.6	25.2	6.3	5.8	0.1
Lumber, millwork	22	26,624	26,404	78.0	17.3	...	4.5	0.2
Other construction materials	16	9,281	9,094	17.5	48.7	24.7	9.1	...
Machinery, equipment, supplies	136	63,817	56,421	39.5	53.0	6.3	0.2	1.0
Commercial machines, equipment	25	4,919	4,348	41.6	56.3	2.1	(z)	...
Construction machinery, equipment	5	6,970	6,336	...	95.4	4.6	...	...
Farm-dairy machinery, equipment	9	17,144	17,144	94.4	1.0	4.6	(z)	...
Industrial machinery, equipment, supplies	53	26,934	21,865	12.3	74.5	10.5	0.1	2.6
Service establishment equipment, supplies	26	4,934	3,899	18.2	80.9	0.7	0.2	...
Other machinery, equipment, supplies	18	2,916	2,829	33.2	62.7	0.8	3.3	...
Metals, metal work (exc. scrap)	9	8,345	8,196	99.2	0.6	0.2	...	...
Waste materials	39	18,434	18,058	0.5	87.3	12.2	(z)	...
Iron, steel scrap	18	10,016	9,784	0.9	90.4	8.7	(z)	...
Other scrap, waste materials	21	8,418	8,274	(z)	83.6	16.4	(z)	...
Other merchant wholesalers	72	46,020	43,946	58.0	35.5	5.3	0.6	0.6
Automobiles, other motor vehicles	15	10,807	9,064	56.7	35.0	4.0	1.1	3.2
Amusement, sporting goods	6	2,999	2,999	56.9	25.1	18.0	...	...
Books, periodicals, newspapers	6	1,149	(x)	76.8	...	15.7	6.2	1.3
Coal, coke	7	12,418	12,418	20.0	78.7	1.1	0.2	...
Farm supplies	9	8,365	8,281	93.2	...	6.2	0.6	...
Jewelry	7	2,728	2,728	100.0	...	...	...	...
Petroleum and products	4	3,804	(x)	100.0	...	...	...	...
Manufacturers' sales branches (with stocks), total	120	183,592	178,812	57.8	29.1	11.2	1.9	...
Groceries, confectionery, meats	16	22,113	22,065	65.9	4.9	29.2	(z)	...
Drugs, chemicals, allied products	5	1,763	1,763	21.1	61.6	15.3	2.0	...
Furniture, home furnishings	3	4,157	4,157	64.2	35.8	(z)	...	...
Hardware, plumbing, heating	6	4,826	4,484	38.1	40.2	21.7	...	...
Lumber, construction materials	8	6,519	6,519	30.5	62.9	2.3	4.3	...
Machinery, equipment, supplies	45	50,661	49,927	64.9	26.8	7.8	0.5	...
Commercial machines, equipment	19	7,100	6,450	0.1	93.7	6.0	0.2	...
Industrial machinery, equipment, supplies	12	5,451	5,451	...	75.1	24.8	0.1	...
Other machinery, equip., supplies	14	38,110	38,026	85.1	8.7	5.6	0.6	...
Manufacturers' sales branches, n.e.c.	37	93,553	89,897	55.2	32.5	9.2	3.1	...
Manufacturers' sales offices (without stocks), total	87	212,124	208,346	11.6	60.4	28.0	...	...
Paper and its products	14	5,212	3,310	(v)	(v)	(v)	(v)	(v)
Electrical goods	13	31,615	31,615	4.1	42.8	53.1	...	...
Hardware, plumbing, heating	4	752	752	0.3	54.8	44.9	...	...
Lumber, construction materials	7	10,725	10,725	25.1	16.6	58.3	...	...
Machinery, equipment, supplies	16	22,731	21,422	0.6	97.8	1.6	...	...
Manufacturers' sales offices, n.e.c.	33	141,089	140,522	14.2	61.1	24.7	...	...
Agents, brokers, total	193	374,076	325,322	5.5	76.1	17.8	0.6	(z)
Groceries, confectionery, meats	30	29,636	16,988	(v)	(v)	(v)	(v)	(v)
Farm products (edible)	6	18,291	15,219	77.7	...	22.3	...	...
Drugs, chemicals, allied products	3	849	(x)	(v)	(v)	(v)	(v)	(v)
Furniture, home furnishings	4	720	(x)	28.5	0.8	57.7	13.0	...
Farm products (raw materials)	27	255,290	236,784	...	87.6	11.6	0.8	...
Automotive equipment, tires and tubes	6	1,378	1,378	...	8.3	91.7	...	...
Electrical goods	19	11,548	10,148	4.8	33.0	62.2	...	(z)
Lumber, construction materials	6	6,597	1,801	(v)	(v)	(v)	(v)	(v)
Machinery, equipment, supplies	41	17,139	14,744	2.3	93.0	4.7	...	(z)
Metals, metal work (exc. scrap)	6	3,971	3,913	7.2	91.8	1.0	...	...
Agents and brokers, n.e.c.	45	28,557	23,230	16.5	71.4	12.1	...	...
KANSAS CITY, MO.								
Type of Operation								
Merchant wholesalers	1,202	1,155,809	1,061,188	40.0	36.6	17.8	1.1	4.5
Manufacturers' sales branches, offices, total	369	1,006,276	942,790	47.7	23.4	28.4	0.2	0.3
Sales branches (with stocks)	237	581,427	545,178	51.5	22.1	25.6	0.3	0.5
Sales offices (without stocks)	132	424,849	397,609	42.3	25.3	32.3	...	0.1
Petroleum bulk stations, terminals	100	49,068	n.a.	...	...	...	...	...
Agents, brokers	396	918,378	796,370	6.2	11.6	81.5	(z)	0.7
Assemblers (mainly farm products)	60	123,336	117,602	9.4	16.0	73.3	1.3	...
Type by Kind of Business								
Merchant wholesalers, total	1,202	1,155,809	1,061,188	40.0	36.6	17.8	1.1	4.5
Groceries, confectionery, meat	90	61,399	58,916	68.5	17.7	9.0	0.8	4.0
Groceries (general line)	14	24,752	22,752	92.1	6.8	1.1	...	...
Confectionery	7	1,392	1,271	88.2	....	11.8	...	...
Meats, meat products	26	11,619	11,456	61.8	32.1	3.6	2.5	...
Grocery food specialties, n.e.c.	43	23,636	23,437	47.9	22.2	19.0	0.8	10.1
Farm products (edible)	105	85,299	82,279	46.7	6.8	42.0	4.5	...
Dairy, poultry products	40	24,742	24,429	33.1	18.4	33.7	14.8	...
Fruits, vegetables (fresh)	65	60,557	57,850	52.4	1.9	45.6	0.1	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
KANSAS CITY, MO.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Beer, wines, distilled spirits	49	40,200	38,910	92.2	4.6	3.0	0.2	...
Beer, ale	29	11,116	9,826	99.3	...	...	0.7	...
Wines, distilled spirits	20	29,084	29,084	89.8	6.2	4.0	...	...
Drugs, chemicals, allied products	48	24,307	22,878	72.2	11.8	15.4	0.6	...
Drugs	23	14,830	14,767	94.1	3.1	2.1	0.7	...
Industrial chemicals, explosives	15	7,546	6,265	15.6	33.0	51.3	0.1	...
Paints, varnishes	10	1,931	1,846	89.6	8.9	0.8	0.7	...
Tobacco and products (exc. leaf)	14	25,670	25,670	89.9	3.0	7.1	(z)	...
Dry goods, apparel	47	26,197	25,957	84.4	13.5	1.4	0.4	0.3
Furniture, home furnishings	44	23,514	23,311	89.8	8.5	0.1	1.6	...
Furniture (household, office)	21	4,794	4,634	70.1	24.1	0.3	5.5	...
Home furnishings, floor coverings	23	18,720	18,677	94.8	4.6	(z)	0.6	...
Paper and its products	35	23,779	20,835	11.7	37.8	50.4	0.1	...
Farm products (raw materials)	73	41,357	343,830	0.3	58.8	27.3	0.4	13.2
Automotive equipment, tires and tubes	96	31,034	30,111	63.9	16.9	13.8	5.4	(z)
Electrical goods	53	52,775	52,668	66.8	29.3	2.8	0.8	0.3
General line, apparatus, supplies	28	29,295	29,188	45.5	50.2	3.6	0.7	...
Electrical appliances, specialties	25	23,480	23,480	93.2	3.4	1.8	1.0	0.6
Hardware, plumbing, heating	60	46,086	45,394	66.1	28.9	4.8	0.2	...
Hardware	17	24,008	23,854	66.9	31.4	1.4	0.3	...
Plumbing, heating equipment, supplies	43	22,078	21,540	65.0	26.1	8.7	0.2	...
Lumber, construction materials	44	35,860	34,055	54.2	34.1	11.5	0.2	...
Lumber, millwork	21	25,780	24,514	64.0	16.0	16.0	...	...
Other construction materials	23	10,080	9,537	18.5	80.7	...	0.8	...
Machinery, equipment, supplies	209	74,466	73,128	27.6	65.6	5.6	1.2	(z)
Construction machinery, equipment	14	14,185	14,100	5.1	94.3	0.1	0.5	...
Farm-dairy machinery, equipment	16	16,786	16,551	81.7	13.9	3.5	0.8	0.1
Industrial machinery, equipment, supplies	55	17,998	17,854	10.0	75.1	13.0	1.8	0.1
Professional equipment, supplies	42	8,409	8,409	21.9	75.8	1.2	1.1	...
Service establishment equipment, supplies	42	8,197	8,197	10.2	88.3	1.5	(z)	...
Other machinery, equipment, supplies	40	8,891	8,017	18.8	66.0	12.4	2.8	...
Metals, metal work (exc. scrap)	12	13,798	13,798	9.0	78.5	12.0	0.4	0.1
Iron, steel and products	9	11,265	11,265	11.1	75.2	13.2	0.4	0.1
Nonferrous metals, metal work	3	2,533	2,533	...	93.2	6.8	...	...
Waste materials	60	21,308	20,586	0.8	86.3	11.7	1.2	...
Iron, steel scrap	31	17,170	16,761	0.5	91.0	7.2	1.3	...
Other scrap, waste materials	29	4,138	3,825	2.4	65.4	31.6	0.6	...
Other merchant wholesalers	163	156,546	148,862	66.5	19.7	12.4	1.4	(z)
Automobiles, other motor vehicles	15	10,872	9,971	47.7	14.6	24.6	13.1	...
Amusement, sporting goods	33	7,525	6,998	64.8	16.7	10.5	8.0	...
Books, periodicals, newspapers	8	2,529	2,231	67.1	32.5	...	0.4	...
Coal, coke	11	21,423	18,991	38.4	55.6	6.0	...	...
Farm supplies	18	37,801	36,071	42.7	20.3	37.0	(z)	...
Petroleum and products	14	57,471	56,166	87.1	12.2	0.6	0.1	...
Merchant wholesalers, n.e.c.	64	18,925	18,434	89.6	6.8	2.7	0.9	(z)
Manufacturers' sales branches (with stocks), total	237	581,427	545,178	51.5	22.1	25.6	0.3	0.5
Groceries, confectionery, meats	25	111,393	111,310	45.6	6.4	47.9	0.1	...
Drugs, chemicals, allied products	25	29,872	29,412	52.3	26.9	20.3	0.5	...
Furniture, home furnishings	6	12,452	12,452	65.7	7.7	26.6	...	...
Paper and its products	7	1,203	1,123	24.6	14.5	55.9	5.0	...
Electrical goods	22	69,374	68,303	11.3	69.0	19.4	0.3	...
Lumber, construction materials	7	5,151	4,695	66.8	25.6	6.6	0.6	0.4
Machinery, equipment, supplies	73	114,873	111,247	56.9	27.8	13.4	(z)	1.9
Manufacturers' sales branches, n.e.c.	72	237,109	206,636	63.8	12.2	23.2	0.4	0.4
Manufacturers' sales offices (without stocks), total	132	424,849	397,609	42.3	25.3	32.3	...	0.1
Groceries, confectionery, meats	9	36,983	36,983	28.3	38.1	33.6	...	...
Drugs, chemicals, allied products	8	19,653	19,653	23.8	56.1	20.1	...	(z)
Furniture, home furnishings	7	5,140	5,140	97.0	1.1	1.9	...	...
Paper and its products	14	8,851	7,741	0.7	95.3	4.0	...	...
Electrical goods	13	64,580	64,580	2.4	5.7	91.9	...	...
Hardware, plumbing, heating	11	11,893	11,893	2.7	12.1	85.2	...	...
Lumber, construction materials	13	41,939	26,062	(v)	(v)	(v)	(v)	(v)
Manufacturers' sales offices, n.e.c.	57	235,810	225,557	59.3	26.1	14.6	...	(x)
Agents, brokers, total	396	918,378	796,370	6.2	11.6	81.5	(z)	0.7
Groceries, confectionery, meats	40	76,493	62,274	40.1	2.8	48.9	...	8.2
Farm products (edible)	13	19,134	12,714	(v)	(v)	(v)	(v)	(v)
Drugs, chemicals, allied products	10	1,095	737	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	19	5,735	2,860	(v)	(v)	(v)	(v)	(v)
Paper and its products	4	378	(x)	(v)	(v)	(v)	(v)	(v)
Farm products (raw materials)	82	700,960	639,014	0.9	9.3	89.8	...	...
Automotive equipment, tires and tubes	19	13,271	8,761	(v)	(v)	(v)	(v)	(v)
Electrical goods	46	24,443	12,924	(v)	(v)	(v)	(v)	(v)
Metals, metal work (exc. scrap)	4	304	(x)	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c.	159	76,565	56,779	11.6	46.8	40.6	0.5	0.5
LOS ANGELES, CALIF.								
Type of Operation								
Merchant wholesalers	5,634	2,719,138	2,558,515	53.5	28.2	14.2	2.3	1.8
Manufacturers' sales branches, office, total	966	1,747,116	1,676,765	36.8	38.1	24.2	0.6	0.3
Sales branches (with stocks)	708	1,055,663	1,024,602	38.9	37.0	23.0	0.9	0.2
Sales offices (without stocks)	258	691,453	652,163	33.6	39.5	26.3	0.1	0.5
Petroleum bulk stations, terminals	232	310,929	n.a.	...	...	...	...	...
Agents, brokers	1,403	922,803	765,017	27.4	28.8	42.4	0.1	1.3
Assemblers (mainly farm products)	140	234,863	202,337	17.1	9.9	72.0	0.3	0.7
Type by Kind of Business								
Merchant wholesalers, total	5,634	2,719,138	2,558,515	53.5	28.2	14.2	2.3	1.8
Groceries, confectionery, meats	531	390,392	377,140	76.8	14.2	7.5	0.9	0.6
Groceries (general line)	80	196,911	196,811	93.3	5.0	1.7	(z)	...
Confectionery	33	5,750	5,280	89.9	8.2	1.7	(z)	0.2
Fish, sea foods	26	10,793	9,309	35.8	28.3	32.6	3.3	...
Meats, meat products	159	75,356	67,371	63.9	24.0	8.8	3.3	...
Other grocery, food specialties	233	101,582	98,369	55.8	25.0	16.1	0.8	2.3
Farm products (edible)	474	320,501	292,605	67.5	5.5	18.3	8.7	(z)
Dairy, poultry products	152	182,082	173,689	68.5	5.9	11.1	14.5	(z)
Fruits, vegetables (fresh)	322	138,419	118,916	66.1	4.9	28.8	0.2	(z)
Beer, wines, distilled spirits	105	184,651	181,591	92.3	0.4	7.3	(z)	(z)
Beer, ale	58	44,250	41,533	98.5	1.1	0.3	0.1	...
Wines, distilled spirits	47	140,401	140,058	90.4	0.2	9.4	(z)	(z)

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments [1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
LOS ANGELES, CALIF.--Continued								
Type by Kind of Business—Continued								
Merchant wholesalers--Continued								
Drugs, chemicals, allied products	232	86,179	83,823	60.1	23.2	10.8	0.9	5.0
Drugs (general line)	3	33,856	33,856	93.4	6.2	(z)	0.4	(z)
Druga, drug sundries (specialty lines)	129	24,600	23,418	67.8	3.9	19.8	0.5	8.0
Industrial chemicals, explosives	49	22,114	21,873	7.2	62.6	18.5	1.2	10.5
Paints, varnishes	51	5,609	4,676	27.2	59.0	8.0	5.3	0.5
Tobacco and products (exc. leaf)	54	64,813	58,269	79.7	1.8	18.5	(z)	...
Dry goods, apparel	453	123,824	118,935	63.7	20.8	12.5	1.0	2.0
Clothing, furnishings, footwear	204	36,421	34,288	89.8	2.9	2.6	1.7	3.0
Dry goods	225	63,864	61,278	64.3	22.2	11.5	0.9	1.1
Piece goods converters	24	23,539	23,369	23.7	43.4	29.8	(z)	3.1
Furniture, home furnishings	247	65,233	63,298	82.4	7.1	7.5	2.3	0.7
Furniture (household, office)	68	11,798	10,778	46.9	36.7	14.0	2.2	0.2
Home furnishings, floor coverings	179	53,435	52,520	89.6	1.0	6.2	2.4	0.8
Paper and its products	137	56,964	51,992	39.1	42.1	15.9	2.5	0.4
Wrapping paper, twine	10	15,413	15,413	65.8	21.1	6.8	5.9	0.4
Fine paper	11	10,957	7,666	6.9	47.1	46.0	...	...
Stationery, office supplies	40	11,641	11,567	22.8	68.7	5.9	1.5	1.1
Wallpaper	8	686	594	33.7	8.8	45.1	12.4	...
Other paper products	68	18,267	16,752	40.8	42.0	16.2	1.0	(z)
Farm products (raw materials)	40	39,864	36,423	4.2	49.1	20.8	0.3	25.6
Automotive equipment, tires and tubes	533	104,650	91,634	52.2	18.6	23.2	4.6	1.4
Electrical goods	255	194,720	189,800	59.7	27.6	9.8	2.3	0.6
General line, apparatus, supplies	145	105,017	103,375	37.5	44.2	15.5	2.6	0.2
Electrical appliances, specialties	110	89,703	86,425	86.2	7.8	3.1	1.9	1.0
Hardware, plumbing, heating	262	166,821	161,089	41.9	41.2	15.8	0.7	0.4
Hardware	101	97,849	96,555	48.1	42.7	8.1	0.6	0.5
Plumbing, heating equipment, supplies	161	68,972	64,534	32.8	39.1	27.2	0.8	0.1
Lumber, construction materials	250	172,424	161,546	29.8	59.3	9.3	1.3	0.3
Lumber, millwork	151	141,147	132,794	33.4	57.1	8.3	1.0	0.2
Other construction materials	99	31,277	28,752	13.5	68.9	14.1	2.7	0.8
Machinery, equipment, supplies	1,030	328,054	305,009	13.5	68.6	14.8	1.0	2.1
Commercial machines, equipment	227	48,423	43,407	14.2	71.8	10.5	2.6	0.9
Construction machinery, equipment	26	29,414	22,430	7.7	86.7	4.7	0.2	0.7
Farm-dairy machinery, equipment	29	13,502	13,208	58.1	15.6	18.8	0.7	6.8
Industrial machinery, equipment, supplies	384	162,819	155,485	7.8	70.0	20.2	0.3	1.7
Professional equipment, supplies	124	21,223	19,705	14.9	80.1	4.2	0.6	0.2
Service establishment equipment, supplies	167	36,295	34,907	26.6	66.6	4.4	1.0	1.4
Transportation (exc. automotive) equipment, supplies	73	16,378	15,867	8.1	55.4	20.5	4.4	11.6
Metals, metal work (exc. scrap)	96	85,036	83,041	12.7	64.4	19.6	2.1	1.2
Iron, steel and products	86	80,061	78,066	10.8	65 8	19.8	2.3	1.3
Nonferrous metals, metal work	10	4,975	4,975	43.1	39.8	17.0	(z)	0.1
Waste materials	161	34,815	32,854	3.6	55.6	36.8	1.0	3.0
Iron, steel scrap	62	16,751	15,995	3.3	67.4	27.1	1.4	0.8
Other scrap, waste materials	99	18,064	16,859	3.9	44.4	46.0	0.6	5.1
Other merchant wholesalers	774	300,197	269,466	51.2	18.3	21.3	3.5	5.7
Automobiles, other motor vehicles	64	53,918	41,031	64.2	15.8	6.4	13.4	0.2
Amusement, sporting goods	123	44,543	37,508	47.2	42.9	7.4	1.7	0.8
Books, periodicals, newspapers	56	16,290	15,837	90.6	6.6	1.7	0.2	0.9
Farm supplies	58	54,096	52,389	18.4	22.6	55.3	2.7	1.0
Jewelry	175	31,983	31,062	80.8	3.1	11.5	2.4	2.2
Petroleum and products	62	35,651	32,181	46.8	9.5	32.6	0.4	10.7
Merchant wholesalers, n.e.c.	236	63,716	59,458	49.9	16.6	14.8	1.6	17.1
Manufacturers' sales branches (with stocks), total	708	1,055,663	1,024,602	38.9	37.0	23.0	0.9	0.2
Groceries, confectionery, meats	60	191,627	191,627	48.7	11.4	39.4	0.5	(z)
Confectionery	11	19,674	19,674	12.4	14.7	72.9	...	(z)
Meats, meat products	9	31,461	31,461	95.7	1.2	3.0	0.1	...
Other grocery, food specialties	40	140,492	140,492	43.2	13.2	42.9	0.7	(z)
Farm products (edible)	5	21,070	21,070	77.8	4.4	17.8	...	...
Beer, wines, distilled spirits	17	51,779	51,779	30.9	...	69.1	(z)	(z)
Drugs, chemicals, allied products	126	81,501	77,937	33.0	47.2	16.4	3.1	0.3
Furniture, home furnishings	17	28,187	27,496	68.5	15.5	16.0	...	(z)
Furniture (household, office)	8	6,704	6,291	49.0	47.6	3.4	...	(z)
Home furnishings, floor coverings	9	21,483	21,205	74.1	6.2	19.7	...	...
Paper and its products	18	29,041	28,833	29.1	55.7	15.2	(z)	...
Automotive equipment, tires and tubes	32	65,403	56,194	74.0	5.1	20.9	...	(z)
Electrical goods	40	114,022	112,052	8.6	75.5	15.0	0.3	0.6
Wiring supplies, apparatus	30	106,095	104,125	2.5	81.2	15.7	(z)	0.6
Electrical appliances, specialties	10	7,927	7,927	88.5	1.8	5.8	3.8	0.1
Hardware, plumbing, heating	37	37,793	37,124	18.6	59.1	22.0	0.1	0.2
Hardware, specialty lines	11	5,169	4,500	13.4	1.0	85.6	...	...
Plumbing, heating equipment, supplies	26	32,624	32,624	19.3	66.9	13.3	0.2	0.3
Lumber, construction materials	29	30,570	30,414	16.6	49.2	31.4	2.7	0.1
Machinery, equipment, supplies	200	135,130	128,066	15.9	69.9	13.5	0.1	0.6
Commercial machines, equipment	32	30,071	27,634	3.7	91.9	4.2	0.2	...
Farm-dairy machinery, equipment	4	14,973	14,973	82.9	14.0	3.0	...	0.1
Industrial machinery, equipment, supplies	107	73,032	68,546	3.5	75.6	20.0	(z)	0.9
Professional equipment, supplies	27	5,103	4,962	47.5	32.6	19.8	0.1	...
Service establishment equipment, supplies	21	8,568	8,568	25.6	65.4	8.5	...	0.5
Other machinery, equipment, supplies	9	3,383	3,383	0.3	92.0	7.7	...	...
Metals, metal work (exc. scrap)	37	62,619	58,592	3.4	83.3	13.2	0.1	(z)
Iron, steel and products	28	37,673	33,646	5.6	76.4	18.0	...	(z)
Nonferrous metals, metal work	9	24,946	24,946	0.4	92.7	6.6	0.3	(z)
Other manufacturers' sales branches	90	206,921	203,418	66.5	17.7	13.4	2.1	0.3
Amusement, sporting goods	15	26,340	26,340	22.3	56.7	8.7	12.3	(z)
Farm supplies	5	4,215	4,215	...	63.4	25.7	0.6	10.3
Manufacturers' sales branches, n.e.c.	70	176,366	172,863	74.7	10.7	13.9	0.6	0.1
Manufacturers' sales offices (without stocks), total	258	691,453	652,163	33.6	39.5	26.3	0.1	0.5
Druga, chemicals, allied products	21	35,346	35,346	32.1	57.9	8.8	(z)	1.2
Furniture, home furnishings	16	12,075	11,664	58.7	2.2	39.0	...	0.1
Paper and its products	20	17,746	16,375	17.0	48.7	34.3	...	...
Electrical goods	17	28,056	28,056	2.6	28.3	67.0	1.4	0.7
Hardware, plumbing, heating	13	14,361	13,021	0.1	16.3	83.4	...	0.2
Machinery, equipment, supplies	59	62,057	61,864	1.8	88.5	7.6	0.2	1.9
Manufacturers' sales offices, n.e.c.	112	521,812	485,837	40.4	33.9	25.4	(z)	0.3
Agents, brokers, total	1,403	922,803	765,017	27.4	28.8	42.4	0.1	1.3
Groceries, confectionery, meats	109	139,187	116,456	16.8	9.2	72.3	...	1.7
Farm products (edible)	71	109,504	100,073	21.6	9.5	68.8	(z)	0.1
Dairy, poultry products	13	21,589	19,120	40.6	0.7	58.2	(z)	0.5
Fruits, vegetables (fresh)	58	87,915	80,953	17.1	11.6	71.3	(z)	(z)
Dry goods, apparel	370	174,425	142,920	54.5	30.6	14.2	(z)	0.7
Clothing, furnishings, footwear	214	86,413	66,095	90.2	5.6	4.0	(z)	0.2
Dry goods specialties, piece goods, notions	156	88,012	76,825	23.6	52.2	23.0	(z)	1.2

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
LOS ANGELES, CALIF.--Continued								
Type by Kind of Business--Continued								
Agents, brokers--Continued								
Furniture, home furnishings	105	58,695	49,684	84.7	1.4	13.4	0.5	(z)
Furniture (household, office)	36	10,959	9,872	83.5	3.6	10.3	2.6	...
Home furnishings, floor coverings	69	47,736	39,812	85.0	0.9	14.1	(z)	(z)
Paper and its products	27	7,693	7,130	36.2	31.4	26.1	...	6.3
Farm products (raw materials)	35	118,232	97,439	2.7	50.7	46.6	(z)	...
Automotive equipment, tires and tubes	39	20,178	15,801	27.8	1.8	69.5	0.2	0.7
Electrical goods	102	39,771	29,899	12.7	43.1	44.2	...	...
Wiring supplies, apparatus	72	27,578	23,589	10.3	45.9	43.8	...	...
Electrical appliances, specialties	30	12,193	6,310	(v)	(v)	(v)	(v)	(v)
Hardware, plumbing, heating	70	29,764	19,367	12.1	15.5	72.4	(z)	(z)
Lumber, construction materials	40	34,762	26,624	57.0	17.4	23.1	...	2.5
Lumber, millwork	28	32,361	24,223	56.9	18.1	25.0	...	...
Other construction materials	12	2,401	2,401	59.5	9.6	3.5	...	27.4
Machinery, equipment, supplies	173	58,727	51,306	4.3	75.5	16.7	0.4	3.1
Commercial machines, equipment	24	3,758	3,442	9.4	16.9	62.5	0.3	10.9
Industrial machinery, equipment, supplies	78	17,479	12,708	5.2	61.6	24.6	1.6	7.0
Other machinery, equipment, supplies	71	37,490	35,156	3.5	86.1	9.4	(z)	1.0
Metals, metal work (exc. scrap)	28	15,534	13,531	1.7	86.6	6.5	...	5.2
Agents and brokers, n.e.c.	234	116,331	94,787	16.4	34.4	45.6	(z)	3.6
LOUISVILLE, KY.								
Type of Operation								
Merchant wholesalers	609	447,897	440,391	59.3	23.2	14.6	2.2	0.7
Manufacturers' sales branches, offices, total	99	268,730	267,017	60.1	18.7	20.7	0.4	0.1
Sales branches (with stocks)	63	132,114	130,531	69.5	17.8	11.9	0.8	...
Sales offices (without stocks)	36	136,616	136,486	51.2	19.5	29.2	(z)	0.1
Petroleum bulk stations, terminals	34	45,887	n.a.	...	...	...	...	...
Agents, brokers	82	180,490	148,942	11.4	42.7	45.1	0.8	(z)
Assemblers (mainly farm products)	22	32,664	31,309	(z)	27.9	66.7	(z)	5.4
Type by Kind of Business								
Merchant wholesalers, total	609	447,897	440,391	59.3	23.2	14.6	2.2	0.7
Groceries, confectionery, meats	46	30,229	29,766	71.6	17.5	9.9	1.0	...
Groceries (general line)	9	16,345	16,025	73.4	11.2	14.2	1.2	...
Confectionery	7	1,550	1,550	79.0	...	21.0	...	...
Meats, meat products	7	2,414	2,307	38.9	59.1	...	2.0	...
Grocery, food specialties, n.e.c.	23	9,920	9,884	75.1	20.7	3.6	0.6	...
Farm products (edible)	70	38,709	37,423	60.7	6.0	20.8	12.0	0.5
Dairy, poultry products	26	19,907	19,688	40.6	11.2	24.4	22.8	1.0
Fruits, vegetables (fresh)	44	18,802	17,735	82.8	0.3	16.8	0.1	...
Beer, wines, distilled spirits	29	36,679	36,679	97.5	0.6	1.9	(z)	...
Beer, ale	10	2,822	2,822	91.2	8.1	(z)	0.7	...
Wines, distilled spirits	19	33,857	33,857	97.9	...	2.1	...	...
Drugs, chemicals, allied products	23	7,152	7,008	83.9	10.4	4.7	1.0	...
Drugs	10	5,885	5,885	95.6	3.6	0.7	0.1	...
Industrial chemicals, paints	13	1,267	1,123	22.8	46.0	25.3	5.9	...
Tobacco and products (exc. leaf)	12	13,582	13,582	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	21	10,128	10,051	89.4	3.9	6.4	0.3	...
Furniture, home furnishings	12	10,937	10,788	91.7	6.1	...	2.2	...
Paper and its products	20	8,885	8,706	36.5	54.1	9.4	(z)	...
Farm products (raw materials)	13	51,256	51,256	...	37.0	58.2	...	4.8
Automotive equipment, tires and tubes	55	10,706	9,746	61.6	22.5	14.5	1.4	...
LOUISVILLE, KY.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Electrical goods	28	23,178	22,335	69.3	25.8	4.1	0.8	(z)
General line, apparatus, supplies	16	11,684	11,571	54.1	40.4	4.0	1.5	(z)
Electrical appliances, specialties	12	11,494	10,764	85.8	10.0	4.2	(z)	...
Hardware, plumbing, heating	30	75,475	75,475	89.9	9.2	0.4	0.5	...
Hardware	15	67,479	67,479	95.2	4.0	0.4	0.4	(z)
Plumbing, heating equipment, supplies	15	7,996	7,996	46.3	52.8	(z)	0.9	...
Lumber, construction materials	50	37,209	36,660	50.8	39.4	5.3	3.0	1.5
Lumber, millwork	30	24,107	23,803	73.8	20.6	0.8	2.5	2.3
Other construction materials	20	13,102	12,857	8.0	74.4	13.7	3.9	...
Machinery, equipment, supplies	112	35,240	33,284	24.1	73.7	1.4	0.8	(z)
Commercial machines, equipment	32	3,953	3,414	30.7	68.1	1.2	(z)	...
Farm-dairy machinery, equipment	6	7,183	6,837	87.5	11.1	0.2	1.2	...
Industrial machinery, equipment, supplies	30	7,653	7,428	1.2	96.0	2.4	0.4	(z)
Other machinery, equipment, supplies	44	16,451	15,605	5.9	91.7	1.5	0.9	...
Waste materials	25	11,045	10,602	0.1	78.1	21.8	(z)	...
Other merchant wholesalers	63	47,487	47,030	63.4	14.9	16.9	4.6	0.2
Automobiles, other motor vehicles	6	4,419	4,254	6.9	27.0	48.2	17.9	...
Amusement, sporting goods	13	8,698	8,629	76.5	8.2	...	15.3	...
Coal, coke	6	2,511	2,352	14.5	65.2	17.2	3.1	...
Farm supplies	13	12,022	12,022	78.9	...	20.9	0.2	...
Merchant wholesalers, n.e.c.	25	19,837	19,773	66.3	18.2	15.1	(z)	0.4
Manufacturers' sales branches (with stocks), total	63	132,114	130,531	69.5	17.8	11.9	0.8	...
Groceries, confectionery, meats	19	42,001	41,862	70.1	8.5	21.4	(z)	...
Machinery, equipment, supplies	19	13,448	13,125	53.0	40.7	1.8	4.5	...
Manufacturers' sales branches, n.e.c.	25	76,665	75,544	72.1	18.9	8.4	0.6	...
Agents, brokers, total	82	180,490	148,942	11.4	42.7	45.1	0.8	(z)
Groceries, confectionery, meats	23	59,319	52,195	8.0	29.1	62.9	...	...
Drugs, chemicals, allied products	3	2,571	2,571	...	96.7	3.3	...	...
Dry goods, apparel	3	3,326	3,326	17.7	4.9	77.4	...	...
Farm products (raw materials)	16	82,755	60,044	16.8	36.5	46.7	...	...
Hardware, plumbing, heating	4	707	707	0.5	17.0	82.5	...	...
Agents and brokers, n.e.c.	33	31,812	30,099	6.8	79.0	10.0	4.0	0.2
MILWAUKEE, WIS.								
Type of Operation								
Merchant wholesalers	1,163	658,489	619,667	45.2	43.0	8.0	2.9	0.9
Manufacturers' sales branches, offices, total	249	554,943	552,008	19.0	61.4	18.5	0.2	0.9
Sales branches (with stocks)	144	266,524	264,626	34.9	42.9	20.4	0.5	1.3
Sales offices (without stocks)	105	288,419	287,382	4.3	78.4	16.8	(z)	0.5
Petroleum bulk stations, terminals	47	50,489	n.a.	...	...	...	...	...
Agents, brokers	291	237,523	229,701	6.0	56.2	37.7	(z)	0.1
Assemblers (mainly farm products)	9	2,708	2,648	51.5	35.0	13.2	0.3	...
Type by Kind of Business								
Merchant wholesalers, total	1,163	658,489	619,667	45.2	43.0	8.0	2.9	0.9
Groceries, confectionery, meats	123	65,004	60,137	64.8	26.2	6.6	2.4	...
Groceries (general line)	16	30,491	28,469	86.0	12.9	1.0	0.1	...
Confectionery	13	2,373	2,373	71.9	8.7	17.5	1.9	...
Fish, sea foods	6	1,543	1,543	48.6	31.4	1.9	18.1	...
Meats, meat products	37	15,194	14,705	45.2	33.9	15.4	5.5	...
Other grocery, food specialties	51	15,403	13,047	41.7	49.2	7.2	1.9	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
MILWAUKEE, WIS.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	84	61,464	60,572	63.9	10.6	16.3	9.2	...
Dairy, poultry products	34	35,423	35,205	54.3	17.6	12.6	15.5	...
Fruits, vegetables (fresh)	50	26,041	25,367	77.3	1.0	21.3	0.4	...
Beer, wines, distilled spirits	39	31,617	28,271	93.5	1.6	3.1	1.8	...
Beer, ale	16	3,883	3,845	87.1	8.9	...	4.0	...
Wines, distilled spirits	23	27,734	24,426	94.5	0.4	3.6	1.5	...
Drugs, chemicals, allied products	48	21,563	21,289	66.1	31.1	1.1	1.7	...
Drugs (general line)	4	12,677	12,677	97.7	1.9	0.1	0.3	...
Drugs, drug sundries (specialty lines)	15	1,897	1,787	34.7	62.8	...	2.5	...
Industrial chemicals, paints	29	6,989	6,825	15.8	77.2	3.1	3.9	...
Tobacco and products (exc. leaf)	21	23,811	23,811	89.4	0.3	9.8	0.5	...
Dry goods, apparel	42	9,119	7,163	80.7	6.2	10.2	2.9	...
Furniture, home furnishings	25	8,655	8,655	75.3	20.1	0.7	3.9	...
Furniture (household, office)	7	1,868	1,868	29.1	68.2	2.7	...	...
Home furnishings, floor coverings	18	6,787	6,787	87.9	6.9	0.2	5.0	...
Paper and its products	44	18,252	17,300	13.0	70.7	16.2	0.1	...
Wrapping paper, twine	3	2,006	2,006	35.5	64.4	0.1	(z)	...
Fine paper	5	3,611	3,611	...	100.0	...	...	...
Stationery, office supplies	12	1,434	631	(v)	(v)	(v)	(v)	(v)
Paper products, n.e.c.	24	11,201	11,052	13.2	61.4	25.3	0.1	...
Farm products (raw materials)	17	43,441	43,441	2.6	87.8	9.6	...	(z)
Automotive equipment, tires and tubes	64	14,822	14,259	37.5	33.2	25.6	3.7	...
Electrical goods	54	53,585	50,850	69.1	28.0	0.2	2.7	...
General line, apparatus, supplies	27	25,776	25,627	41.4	54.7	0.3	3.6	...
Electrical appliances, specialties	27	27,809	25,223	97.3	0.9	0.1	1.7	...
Hardware, plumbing, heating	49	42,216	41,776	63.1	35.7	(z)	1.2	...
Hardware	11	24,098	24,098	81.1	17.6	...	1.3	...
Plumbing, heating equipment, supplies	38	18,118	17,678	38.5	60.5	0.1	0.9	...
Lumber, construction materials	60	40,823	38,070	19.4	67.4	9.4	3.8	...
Lumber, millwork	25	24,942	24,942	18.9	63.4	13.5	4.2	...
Other construction materials	35	15,881	13,128	20.5	74.9	1.6	3.0	...
Machinery, equipment, supplies	257	83,587	81,166	15.3	77.4	6.4	0.7	0.2
Commercial machines, equipment	57	9,718	9,476	7.0	79.4	11.4	2.2	...
Farm-dairy machinery, equipment	10	11,247	11,247	64.9	11.7	21.6	0.9	0.9
Industrial machinery, equipment, supplies	96	33,107	32,594	6.7	89.1	3.8	0.2	0.2
Service establishment equipment, supplies	47	10,576	10,311	15.7	81.5	2.2	0.6	...
Other machinery, equipment, supplies	47	18,939	17,538	3.8	94.2	1.1	0.9	(z)
Metals, metal work (exc. scrap)	11	9,590	9,590	1.0	54.7	3.2	(z)	41.1
Waste materials	85	33,790	33,013	0.4	83.0	14.2	(z)	2.4
Iron, steel scrap	41	21,002	20,402	(z)	82.1	14.0	(z)	3.9
Other scrap, waste materials	44	12,788	12,611	1.0	84.5	14.5	...	...
Other merchant wholesalers	140	97,150	80,304	46.8	36.8	9.2	6.2	1.0
Automobiles, other motor vehicles	19	24,136	8,577	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	25	5,911	5,760	73.5	17.6	3.6	5.3	(z)
Books, periodicals, newspapers	12	3,796	3,796	79.9	10.7	9.0	0.3	0.1
Coal, coke	11	28,815	28,815	36.9	42.7	7.2	13.2	...
Farm supplies	10	15,125	15,125	46.3	35.8	11.9	0.8	5.2
Petroleum and products	8	869	722	12.9	76.3	10.4	0.4	...
Merchant wholesalers, n.e.c.	55	18,498	17,509	70.8	23.2	5.0	1.0	(z)
Manufacturers' sales branches (with stocks), total	144	266,524	264,626	34.9	42.9	20.4	0.5	1.3
Groceries, confectionery, meats	20	57,783	57,783	51.7	10.0	34.7	(z)	3.6
Drugs, chemicals, allied products	9	8,646	8,646	3.8	82.6	12.1	1.5	...
Paper and its products	4	537	537	59.4	27.4	1.5	11.7	...
Electrical goods	12	51,037	51,037	4.6	88.1	7.3	...	(z)
Hardware, plumbing, heating	8	6,759	6,320	13.9	66.6	18.6	0.1	0.8
Lumber, construction materials	6	8,426	8,142	20.6	54.5	24.6	0.3	...
Machinery, equipment, supplies	52	32,151	31,308	21.8	73.7	4.2	0.3	...
Manufacturers' sales branches, n.e.c.	33	101,185	100,853	49.6	23.6	24.4	1.1	1.3
Manufacturers' sales offices (without stocks), total	105	288,419	287,382	4.3	78.4	16.8	(z)	0.5
Drugs, chemicals, allied products	3	3,377	3,377	45.8	51.6	2.6	...	...
Hardware, plumbing, heating	5	5,137	5,137	(z)	15.5	84.5	...	...
Machinery, equipment, supplies	26	33,583	33,583	(z)	96.1	3.9	...	...
Manufacturers' sales offices, n.e.c.	71	246,322	245,285	4.5	77.6	17.3	(z)	0.6
Agents, brokers, total	291	237,523	229,701	6.0	56.2	37.7	(z)	0.1
Groceries, confectionery, meats	41	63,264	62,219	9.8	20.4	69.6	...	0.2
Farm products (edible)	11	15,561	14,876	22.8	...	77.2	...	...
Farm products (raw materials)	16	82,309	77,954	...	70.6	29.4	...	...
Lumber, construction materials	11	3,789	3,629	22.9	66.5	8.4	...	2.2
Agents and brokers, n.e.c.	212	72,600	71,023	5.0	82.7	12.2	0.1	(z)
MINNEAPOLIS - ST. PAUL, MINN.								
Type of Operation								
Merchant wholesalers	1,436	1,553,317	1,462,592	47.5	41.5	10.0	0.8	0.2
Manufacturers' sales branches, offices, total	394	876,926	848,044	49.1	28.2	22.4	0.2	0.1
Sales branches (with stocks)	241	504,347	494,454	55.0	24.4	20.2	0.4	(z)
Sales offices (without stocks)	153	372,579	353,590	40.8	33.5	25.5	(z)	0.2
Petroleum bulk stations, terminals	110	103,895	n.a.	...	...	...	...	...
Agents, brokers	456	1,011,520	891,511	5.1	57.3	37.1	0.5	(z)
Assemblers (mainly farm products)	34	107,043	78,000	38.2	51.5	7.8	0.9	1.6
Type by Kind of Business								
Merchant wholesalers, total	1,436	1,553,317	1,462,592	47.5	41.5	10.0	0.8	0.2
Groceries, confectionery, meats	106	119,852	117,571	77.1	17.3	5.3	0.2	0.1
Groceries (general line)	23	79,271	79,147	91.4	6.6	2.0	(z)	...
Confectionery	12	3,902	2,948	65.9	28.5	5.6	...	...
Fish, sea foods	9	1,455	1,247	23.1	8.1	68.8	...	...
Meats, meat products	21	11,215	10,482	33.6	61.5	3.1	1.8	...
Other grocery, food specialties	41	24,009	23,747	58.1	27.6	13.7	0.2	0.4
Farm products (edible)	99	63,093	60,218	68.4	6.1	19.0	6.5	...
Dairy, poultry products	37	23,688	21,896	50.4	12.8	19.2	17.6	...
Fruits, vegetables (fresh)	62	39,405	38,322	78.7	2.3	18.9	0.1	...
Beer, wines, distilled spirits	37	58,416	56,014	86.2	...	13.7	0.1	...
Beer, ale	27	6,895	6,593	92.4	...	7.5	0.1	...
Wines, distilled spirits	10	51,521	49,421	85.4	...	14.6	...	...
Drugs, chemicals, allied products	62	28,870	28,690	75.2	16.6	5.8	2.4	...
Tobacco and products (exc. leaf)	22	25,545	25,545	94.4	0.1	5.5	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
MINNEAPOLIS - ST. PAUL, MINN.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Dry goods, apparel	99	35,857	34,529	88.9	7.3	3.6	0.2	...
Clothing, furnishings, footwear	71	21,812	20,484	99.8	(z)	(z)	0.2	...
Dry goods	28	14,045	14,045	72.9	18.0	8.7	0.4	...
Furniture, home furnishings	29	12,636	10,822	88.6	10.0	1.0	0.4	...
Paper and its products	61	33,968	28,147	39.8	57.2	2.8	0.2	...
Farm products (raw materials)	61	334,557	312,131	0.2	74.3	25.1	0.1	0.3
Automotive equipment, tires and tubes	113	43,806	37,837	61.7	18.4	18.7	1.1	0.1
Electrical goods	63	86,704	85,409	66.7	29.7	3.1	0.3	0.2
General line, apparatus, supplies	32	44,376	44,376	38.7	55.7	5.2	0.1	0.3
Electrical appliances, specialties	31	42,328	41,033	97.1	1.4	0.9	0.6	...
Hardware, plumbing, heating	82	104,169	82,880	70.7	21.6	6.6	1.1	(z)
Hardware	27	77,720	56,939	82.2	12.4	4.3	1.0	0.1
Plumbing, heating equipment, supplies	55	26,449	25,941	45.4	41.9	11.4	1.2	0.1
Lumber, construction materials	63	109,231	102,826	75.2	21.7	2.8	0.2	0.1
Lumber, millwork	34	78,333	76,233	76.1	21.0	2.8	(z)	0.1
Other construction materials	29	30,898	26,593	72.7	23.8	2.8	0.7	...
Machinery, equipment, supplies	289	112,542	107,890	27.4	65.3	6.2	1.0	0.1
Commercial machines, equipment	62	15,616	14,343	9.0	82.0	8.3	0.3	0.4
Construction machinery, equipment	18	19,844	19,844	...	100.0	...	...	...
Farm-dairy machinery, equipment	27	26,240	26,018	76.4	12.9	9.6	1.1	(z)
Industrial machinery, equipment, supplies	88	28,314	27,472	17.0	73.4	8.7	0.7	0.2
Professional equipment, supplies	39	13,308	12,662	21.6	70.9	3.7	3.8	(z)
Other machinery, equipment, supplies	55	9,220	7,551	13.0	83.7	2.3	1.0	...
Waste materials	46	12,421	12,122	1.8	90.1	8.0	0.1	...
Iron, steel scrap	22	6,740	6,502	...	87.9	12.0	0.1	...
Other scrap, waste materials	24	5,681	5,620	3.9	92.6	3.5	(z)	...
Other merchant wholesalers	204	371,650	359,961	47.6	48.0	3.2	0.9	0.3
Automobiles, other motor vehicles	14	24,407	17,090	69.7	10.5	9.4	9.6	0.8
Amusement, aporting goods	30	5,900	5,692	70.4	14.8	13.1	1.7	...
Books, periodicals, newspapers	14	3,136	2,749	93.5	2.4	3.9	0.2	...
Farm supplies	20	33,343	33,038	73.9	14.7	10.1	1.1	0.2
Petroleum and products	10	35,679	35,403	97.0	2.5	0.5	...	...
Merchant wholesalers, n.e.c.	116	269,185	265,989	35.3	61.9	2.0	0.4	0.4
Manufacturers' sales branches (with stocks), total	241	504,347	494,454	55.0	24.4	20.2	0.4	(z)
Groceries, confectionery, meats	35	112,947	112,588	54.8	4.5	40.7	(z)	...
Drugs, chemicals, allied products	23	15,914	15,914	54.0	22.7	22.6	0.7	(z)
Dry goods, apparel	4	2,095	(x)	72.6	7.4	20.0	...	...
Paper and its products	7	2,464	(x)	(v)	(v)	(v)	(v)	(v)
Lumber, construction materials	4	6,429	6,429	44.9	39.5	13.1	2.5	...
Machinery, equipment, supplies	88	114,327	111,979	63.7	33.4	2.8	0.1	(z)
Commercial machines, equipment	33	14,774	13,328	0.1	95.5	4.2	0.2	...
Industrial machinery, equip., spls.	25	20,665	19,907	0.2	94.4	5.4	(z)	...
Other machinery, equipment, supplies	30	78,888	78,744	90.6	7.5	1.9	(z)	(z)
Manufactures' sales branches, n.e.c.	80	250,171	244,800	51.3	29.2	18.9	0.6	...
Manufacturers' sales offices (without stocks), total	153	372,579	353,590	40.8	33.5	25.5	(z)	0.2
Groceries, confectionery, meats	10	24,110	24,037	29.4	27.9	42.7	...	...
Drugs, chemicals, allied products	3	6,974	6,974	66.8	13.7	19.5	...	...
Furniture, home furnishings	10	14,942	14,831	69.6	0.2	30.2	...	...
Paper and its products	21	18,202	16,722	2.8	49.6	47.6	...	...
Hardware, plumbing, heating	12	8,328	8,328	10.3	9.5	80.2	...	...
Lumber, construction materials	10	24,522	24,522	55.6	6.8	37.5	0.1	...
Manufacturers' sales offices, n.e.c.	87	275,501	258,176	41.5	38.7	19.5	(z)	0.3
MINNEAPOLIS - ST. PAUL, MINN.--Continued								
Type by Kind of Business--Continued								
Agents, brokers, total	456	1,011,520	891,511	5.1	57.3	37.1	0.5	(z)
Groceries, confectionery, meats	58	89,111	75,342	14.2	6.8	79.0	(z)	...
Farm products (edible)	18	29,770	26,151	1.5	6.7	91.8	...	...
Drugs, chemicals, allied products	6	1,510	482	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	42	20,653	16,287	57.7	33.5	8.8	(z)	...
Clothing, furnishings, footwear	27	9,270	8,309	84.1	3.0	12.9	(z)	...
Dry goods specialties, piece goods, notions	15	11,383	7,978	30.0	65.5	4.5	...	...
Paper and its products	7	2,564	1,171	(v)	(v)	(v)	(v)	(v)
Farm products (raw materials)	57	757,617	681,835	1.9	68.5	29.0	0.6	...
Automotive equipment, tires and tubes	17	7,204	3,986	(v)	(v)	(v)	(v)	(v)
Lumber, construction materials	17	8,637	7,105	68.9	11.8	19.2	0.1	...
Machinery, equipment, supplies	54	12,897	8,177	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c.	180	81,557	70,975	8.6	35.0	56.3	0.1	...
NEW ORLEANS, LA.								
Type of Operation								
Merchant wholesalers	825	662,378	632,920	43.7	26.6	18.9	0.9	9.9
Manufacturers' sales branches, offices, total	227	474,809	467,547	33.4	26.7	37.9	1.6	0.4
Sales branches (with stocks)	149	322,652	316,687	46.6	23.5	27.2	2.2	0.5
Sales offices (without stocks)	78	152,157	150,860	6.1	33.4	60.3	(z)	0.2
Petroleum bulk stations, terminals	37	52,244	n.a.	...	...	...	...	...
Agents, brokers	193	209,761	152,995	9.4	21.8	65.8	(z)	3.0
Assemblers (mainly farm products)	10	5,874	5,718	37.4	42.5	15.2	0.1	4.8
Type by Kind of Business								
Merchant wholesalers, total	825	662,378	632,920	43.7	26.6	18.9	0.9	9.9
Groceries, confectionery, meats	138	139,871	135,622	38.5	17.4	39.1	0.5	4.5
Groceries (general line)	29	34,742	33,742	81.6	6.9	5.9	0.4	5.2
Confectionery	7	3,666	3,666	75.5	1.7	22.8	...	...
Fish, sea foods	29	4,723	3,609	53.2	4.8	24.7	4.8	12.5
Meats, meat products	24	18,615	18,524	83.9	10.7	2.3	1.8	1.3
Other grocery, food specialties	49	78,125	76,081	5.7	25.0	64.5	(z)	4.8
Farm products (edible)	76	69,031	65,727	67.5	7.1	23.2	1.8	0.4
Dairy, poultry products	27	25,326	23,922	58.4	15.4	20.2	4.9	1.1
Fruits, vegetables (fresh)	49	43,705	41,805	72.5	2.4	25.0	0.1	(z)
Beer, wines, distilled spirits	20	27,208	27,208	89.1	0.2	10.7	...	(z)
Beer, ale	6	3,136	3,136	97.7	(z)	2.2	...	0.1
Wines, distilled spirits	14	24,072	24,072	87.9	0.2	11.9	...	...
Drugs, chemicals, allied products	34	19,013	18,098	74.0	11.5	8.1	1.3	5.1
Drugs (general line)	3	11,516	11,516	99.3	...	0.4	0.3	(z)
Drugs, drug sundries (specialty lines)	9	830	830	100.0	...	...	...	...
Industrial chemicals, explosives	11	4,481	3,915	8.5	35.5	33.3	0.3	22.4
Paints, varnishes	11	2,186	1,837	43.2	37.6	6.3	10.2	2.7
Tobacco and products (exc. leaf)	16	17,493	17,241	92.7	3.6	3.6	0.1	...
Dry goods, apparel	42	22,481	22,227	82.4	10.6	1.5	0.2	5.3
Clothing, furnishings, footwear	21	6,928	6,674	99.8	...	...	...	0.2
Dry goods (general line)	3	9,094	9,094	93.5	1.9	0.2	0.2	4.2
Dry goods specialties, piece goods, notions	18	6,459	6,459	49.0	33.7	4.9	0.3	12.1
Furniture, home furnishings	23	9,932	8,414	76.1	12.8	1.1	3.6	6.4
Paper and its products	19	8,845	8,785	30.0	34.3	34.0	(z)	1.7

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments [1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
NEW ORLEANS, LA.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (raw materials)	27	99,946	99,946	0.4	47.9	16.4	(z)	35.3
Automotive equipment, tires and tubes	51	13,190	11,964	65.7	13.2	17.6	1.7	1.8
Electrical goods	31	48,824	44,533	72.4	17.8	7.5	2.3	(z)
General line, apparatus, supplies	16	27,849	23,660	51.4	31.0	13.7	3.9	(z)
Electrical appliances, specialties	15	20,975	20,873	96.1	2.9	0.4	0.6	(z)
Hardware, plumbing, heating	38	40,055	39,657	52.2	40.2	3.1	1.5	3.0
Hardware	12	30,740	30,586	50.4	45.1	0.5	0.4	3.6
Plumbing, heating equipment, supplies	26	9,315	9,071	58.1	23.6	11.9	5.2	1.2
Lumber, construction materials	43	21,048	16,864	33.7	26.4	10.0	0.2	29.7
Lumber, millwork	34	17,376	13,286	28.5	25.7	7.8	0.2	37.8
Other construction materials	9	3,672	3,578	52.8	28.7	18.4	0.1	...
Machinery, equipment, supplies	164	74,695	68,018	29.6	57.1	11.0	0.7	1.6
Commercial machines, equipment	35	10,196	5,799	(v)	(v)	(v)	(v)	(v)
Industrial machinery, equipment, supplies	61	40,505	39,687	34.1	51.7	11.0	0.6	2.6
Professional equipment, supplies	14	3,753	3,605	9.1	90.2	...	...	0.7
Service establishment equipment, supplies	27	5,887	5,061	5.7	48.7	45.3	0.2	0.1
Other machinery, equipment, supplies	27	14,354	13,866	37.9	57.2	3.9	1.0	(z)
Metals, metal work (exc. scrap)	11	6,308	6,121	4.6	58.1	1.6	(z)	35.7
Waste materials	22	12,372	12,323	0.6	57.3	41.9	0.2	(z)
Iron, steel scrap	12	10,157	10,157	0.7	53.8	45.4	(z)	0.1
Other scrap, waste materials	10	2,215	2,166	0.2	73.4	25.4	1.0	...
Other merchant wholesalers	70	32,066	30,172	39.4	11.1	18.2	2.9	28.4
Automobiles, other motor vehicles	9	9,588	9,232	27.0	20.1	47.5	5.4	...
Amusement, sporting goods	17	3,062	2,642	56.3	31.5	12.0	0.2	...
Books, periodicals, newspapers	3	2,416	2,416	95.4	4.6	...	...	...
Jewelry	9	3,574	3,574	96.8	2.0	(z)	0.4	0.8
Petroleum and products	3	532	532	21.4	3.4	45.9	1.9	27.4
Merchant wholesalers, n.e.c	29	12,894	11,776	17.4	3.9	4.4	3.0	71.3
Manufacturers' sales branches (with stocks), total	149	322,652	316,687	46.6	23.5	27.2	2.2	0.5
Groceries, confectionery, meats	28	127,081	127,003	44.2	8.0	42.1	4.8	0.9
Drugs, chemicals, allied products	18	15,779	15,663	41.4	33.1	24.5	1.0	...
Machinery, equipment, supplies	48	30,032	28,646	26.4	64.0	9.6	(z)	(z)
Commercial machines, equipment	20	7,965	6,667	8.0	90.9	1.0	0.1	...
Industrial machinery, equipment, supplies	20	13,349	13,261	0.4	81.2	18.4	...	(z)
Other machinery, equipment, supplies	8	8,718	8,718	79.9	17.2	2.8	...	0.1
Manufacturers' sales branches, n.e.c	55	149,760	145,375	52.9	28.1	18.0	0.6	0.4
Manufacturers' sales offices (without stocks), total	78	152,157	150,860	6.1	33.4	60.3	(z)	0.2
Groceries, confectionery, meats	5	7,530	7,530	30.3	7.5	62.0	...	0.2
Hardware, plumbing, heating	3	1,455	1,455	...	59.1	40.9	...	...
Lumber, construction materials	5	6,863	6,494	...	2.6	95.3	2.1	...
Machinery, equipment, supplies	18	22,912	22,912	3.4	85.0	10.6	0.2	0.8
Manufacturers' sales, offices, n.e.c	47	113,397	112,469	5.5	26.0	68.5	(z)	...
Agents, brokers, total	193	209,761	152,995	9.4	21.8	65.8	(z)	3.0
Groceries, confectionery, meats	63	100,140	88,879	8.5	22.2	69.1	...	0.2
Farm products (edible)	12	12,596	5,688	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	6	5,560	(x)	15.8	65.9	17.0	...	1.3
Furniture, home furnishings	4	1,283	1,283	72.3	11.7	16.0	...	...
Paper and its products	7	3,061	3,019	0.2	17.6	82.2	...	...
Farm products (raw materials)	18	46,858	22,509	12.9	0.2	86.5	0.4	...
Electrical goods	12	6,969	3,646	(v)	(v)	(v)	(v)	(v)
Lumber, construction materials	4	1,857	(x)	86.0	7.0	7.0	...	...
Machinery, equipment, supplies	38	9,935	7,781	1.5	53.9	40.9	...	3.7
Agents and brokers, n.e.c	29	21,502	13,159	(v)	(v)	(v)	(v)	(v)
NEW YORK - NORTHEASTERN NEW JERSEY								
Type of Operation								
Merchant wholesalers	32,643	18,344,704	17,841,334	32.1	30.0	19.9	0.7	17.3
Manufacturers' sales branches, offices, total	2,881	12,301,643	12,005,217	23.0	44.0	24.8	0.3	7.9
Sales branches (with stocks)	1,396	6,234,821	6,147,981	25.3	37.2	27.4	0.5	9.6
Sales offices (without stocks)	1,485	6,066,822	5,857,236	20.7	51.1	22.0	(z)	6.2
Petroleum bulk stations, terminals	247	840,189	n.s.	...	...	...	...	...
Agents, brokers	5,199	10,093,366	9,212,187	24.6	34.3	28.8	(z)	12.3
Assemblers (mainly farm products)	83	191,043	189,393	80.1	4.5	13.0	2.0	0.4
Type by Kind of Business								
Merchant wholesalers, total	32,643	18,344,704	17,841,334	32.1	30.0	19.9	0.7	17.3
Groceries, confectionery, meats	3,093	2,263,113	2,214,777	42.8	20.8	25.1	0.6	10.7
Groceries (general line)	189	336,574	330,924	75.0	16.9	2.3	0.2	5.6
Confectionery	238	41,692	40,020	84.1	3.8	10.9	0.2	1.0
Fish, sea foods	252	104,776	101,003	66.2	12.5	18.4	1.4	1.5
Meats, meat products	762	630,523	613,068	62.2	14.0	20.8	1.3	1.7
Other grocery, food specialties	1,652	1,149,548	1,129,762	19.1	27.1	35.3	0.2	18.3
Farm products (edible)	2,056	1,436,813	1,397,272	58.2	9.5	27.7	2.0	2.6
Dairy, poultry products	997	988,462	958,900	56.4	9.9	28.2	2.9	2.6
Fruits, vegetables (fresh)	1,059	448,351	438,372	62.5	8.6	26.5	(z)	2.4
Beer, wines, distilled spirits	351	550,272	540,203	70.2	0.3	27.8	0.2	1.5
Beer, ale	157	49,366	46,337	79.1	0.4	16.4	2.1	2.0
Wines, distilled spirits	194	500,906	493,926	69.4	0.3	28.9	(z)	1.4
Drugs, chemicals, allied products	1,316	672,492	665,497	29.2	27.6	13.8	0.5	28.9
Drugs (general line)	29	78,536	78,115	96.2	3.0	0.3	0.1	0.4
Drugs, drug sundries (specialty lines)	556	182,924	180,215	48.3	8.8	21.7	0.5	20.7
Industrial chemicals, explosives	520	374,578	372,023	4.6	40.6	13.5	0.1	41.2
Paints, varnishes	211	36,554	35,144	40.9	41.6	6.6	6.3	4.6
Tobacco and products (exc. leaf)	316	328,383	317,980	86.5	0.9	9.8	0.6	2.2
Dry goods, apparel	7,056	3,959,301	3,842,343	33.5	32.9	22.4	0.2	11.0
Clothing, furnishings, footwear	2,393	763,941	731,003	67.9	8.6	15.3	0.6	7.6
Dry goods (general line)	30	41,860	41,146	51.0	15.8	3.6	0.4	29.2
Dry goods specialties, piece goods, notions	3,620	1,501,147	1,443,266	34.6	26.8	20.5	0.2	17.9
Piece goods converters	1,013	1,652,353	1,626,928	16.6	49.7	27.7	(z)	6.0
Furniture, home furnishings	1,423	466,554	443,576	63.1	13.9	19.1	1.3	2.6
Furniture (household, office)	300	114,729	99,356	70.2	23.9	3.2	1.9	0.8
Home furnishings, floor coverings	1,123	351,825	344,220	61.1	11.0	23.7	1.1	3.1
Paper and its products	1,288	560,687	538,697	19.8	52.2	18.7	0.2	9.1
Wrapping paper, twine	134	56,526	53,689	22.3	46.3	30.8	(z)	0.6
Fine paper	133	120,570	119,525	9.1	59.2	24.7	(z)	7.0
Stationery, office supplies	304	54,390	49,692	35.2	42.1	16.5	0.6	5.6
Wallpaper	36	7,287	7,193	58.5	5.4	28.0	8.1	(z)
Other paper products	661	321,914	308,598	20.0	53.2	14.5	0.1	12.2

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
NEW YORK - NORTHEASTERN NEW JERSEY--Con.								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (raw materials)	809	1,027,501	1,015,752	3.2	40.6	21.6	(z)	34.6
Automotive equipment, tires and tubes	908	307,941	298,222	21.5	15.7	33.1	1.6	28.1
Electrical goods	948	682,187	655,722	39.8	19.3	15.9	1.9	23.1
General line, apparatus, supplies	548	340,497	330,070	16.9	30.8	14.3	1.4	36.6
Electrical appliances, specialties	400	341,690	325,652	63.0	7.6	17.5	2.5	9.4
Hardware, plumbing, heating	1,271	446,607	435,304	22.3	49.7	15.6	1.4	11.0
Hardware	549	162,142	157,743	35.1	28.3	18.2	1.4	17.0
Plumbing, heating equipment, supplies	722	284,465	277,561	15.1	61.8	14.1	1.4	7.6
Lumber, construction materials	860	515,095	497,688	37.2	50.3	10.2	1.1	1.2
Lumber, millwork	470	316,485	306,443	54.0	34.6	8.9	1.4	1.1
Other construction materials	390	198,610	191,245	10.4	75.3	12.2	0.6	1.5
Machinery, equipment, supplies	3,684	952,171	910,523	12.0	53.0	10.5	0.4	24.1
Commercial machines, equipment	690	145,298	128,487	24.3	48.6	11.1	0.4	15.6
Construction machinery, equipment	69	41,047	40,871	1.6	78.8	2.7	0.6	16.3
Farm-dairy machinery, equipment	64	28,295	27,782	23.9	16.3	1.0	0.5	58.3
Industrial machinery, equipment, supplies	1,174	377,260	366,403	4.3	52.6	9.6	0.2	33.3
Professional equipment, supplies	571	133,713	129,096	16.4	49.6	14.9	1.1	18.0
Service establishment equipment, supplies	979	161,236	156,818	18.2	60.5	14.7	0.4	6.2
Transportation (exc. automotive) equipment, supplies	137	65,322	61,066	9.0	51.0	4.7	0.2	35.1
Metals, metal work (exc. scrap)	548	915,535	911,813	1.3	40.2	9.9	(z)	48.6
Waste materials	1,406	321,897	313,209	2.0	72.3	18.5	(z)	7.2
Iron, steel scrap	236	125,654	123,793	1.4	80.8	13.2	(z)	4.6
Other scrap, waste materials	1,170	196,243	189,416	2.4	66.7	22.0	(z)	8.9
Other merchant wholesalers	5,310	2,938,155	2,842,696	24.0	29.5	17.5	0.9	28.1
Automobiles, other motor vehicles	187	195,524	180,842	25.1	15.1	7.3	2.8	49.7
Amusement, sporting goods	591	162,450	154,776	55.0	14.5	18.2	2.4	9.9
Books, periodicals, newspapers	323	127,277	123,986	59.6	10.5	24.9	1.7	3.3
Coal, coke	157	374,557	368,635	29.5	30.8	5.8	1.5	32.4
Farm supplies	86	60,931	58,732	11.8	43.3	17.1	0.9	26.9
Jewelry	1,882	447,578	431,137	54.3	5.4	34.8	1.1	4.4
Petroleum and products	202	334,691	321,262	14.7	21.3	8.0	0.9	55.1
Merchant wholesalers, miscellaneous products	1,882	1,235,147	1,203,326	6.8	45.1	18.0	0.2	29.9
Manufacturers' sales branches (with stocks), total	1,396	6,234,821	6,147,981	25.3	37.2	27.4	0.5	9.6
Groceries, confectionery, meats	184	980,917	980,917	50.9	16.8	24.0	0.1	8.2
Farm products (edible)	22	79,309	79,309	48.0	4.0	48.0	(z)	...
Beer, wines, distilled spirits	44	395,678	395,678	37.2	(z)	62.3	(z)	0.5
Drugs, chemicals, allied products	124	628,573	628,073	25.3	37.2	27.4	0.5	9.6
Drugs, drug sundries (specialty lines)	42	150,053	149,553	43.2	16.3	31.9	0.2	8.4
Industrial chemicals, explosives	42	425,942	425,942	3.0	72.2	13.6	(z)	11.2
Paints, varnishes	40	52,578	52,578	30.9	45.5	11.8	0.9	10.9
Furniture, home furnishings	49	161,695	161,146	62.9	15.3	21.1	0.1	0.6
Furniture (household, office)	23	49,237	49,237	69.7	26.8	1.7	(z)	1.8
Home furnishings, floor coverings	26	112,458	111,909	59.9	10.2	29.6	0.2	0.1
Paper and its products	35	26,562	25,970	48.2	26.2	21.3	2.0	2.3
Fine paper	4	3,496	3,496	21.4	76.3	0.5	...	1.8
Stationery, office supplies	18	15,034	14,442	51.5	24.6	16.6	3.5	3.8
Paper products, n.e.c.	13	8,032	8,032	53.9	7.4	38.7	(z)	...
Automotive equipment, tires and tubes	49	143,036	133,972	61.0	6.8	25.7	(z)	6.5
NEW YORK - NORTHEASTERN NEW JERSEY--Con.								
Type by Kind of Business--Continued								
Manufacturers' sales branches (with stocks)--Continued								
Electrical goods	55	438,509	436,355	6.9	82.5	10.0	0.4	0.2
Wiring supplies, apparatus	43	409,210	407,056	2.0	88.2	9.6	(z)	0.2
Electrical appliances, specialties	12	29,299	29,299	75.5	1.7	17.4	5.4	(z)
Hardware, plumbing, heating	63	92,583	90,279	20.2	22.0	43.6	(z)	14.2
Lumber, construction materials	25	56,764	56,664	8.8	37.9	45.0	6.0	2.3
Machinery, equipment, supplies	334	472,487	451,563	3.5	71.7	11.6	0.1	13.1
Commercial machines, equipment	95	119,101	110,768	3.2	84.5	5.4	0.1	6.8
Construction machinery, equipment	6	6,488	6,488	...	53.6	1.5	...	44.9
Farm-dairy machinery, equipment	5	3,121	3,121	11.4	86.0	0.3	1.7	0.6
Industrial machinery, equipment, supplies	152	274,656	265,045	0.9	68.0	14.2	(z)	16.9
Professional equipment, supplies	29	15,507	12,982	13.1	56.1	28.1	0.5	2.2
Service establishment equipment, supplies	40	45,153	44,698	16.2	68.1	7.8	...	7.9
Transportation (exc. automotive) equipment, supplies	7	8,461	8,461	7.1	74.6	17.2	0.2	0.9
Metals, metal work (exc. scrap)	50	129,138	128,137	1.3	68.6	21.3	0.3	8.5
Iron, steel and products	33	92,522	91,521	0.7	67.6	21.6	0.3	9.8
Nonferrous metals, metal work	17	36,616	36,616	2.8	71.1	20.5	0.4	5.2
Other manufacturers' sales branches	362	2,629,570	2,579,918	19.8	35.2	30.7	0.8	13.5
Amusement, sporting goods	20	69,069	69,069	7.8	65.4	7.3	16.0	3.5
Manufacturers' sales branches, n.e.c.	342	2,560,501	2,510,849	20.1	34.4	31.4	0.4	13.7
Manufacturers' sales offices (without stocks), total	1,485	6,066,822	5,857,236	20.7	51.1	22.0	(z)	6.2
Groceries, confectionery, meats	50	336,867	336,225	46.3	27.5	18.0	(z)	8.2
Drugs, chemicals, allied products	81	592,550	580,863	6.6	77.4	10.3	(z)	5.7
Furniture, home furnishings	70	106,439	100,933	45.3	4.2	49.5	0.2	0.8
Paper and its products	122	535,513	504,145	7.1	49.5	42.6	...	0.8
Electrical goods	75	295,102	282,290	3.4	58.4	28.4	(z)	9.8
Hardware, plumbing, heating	67	125,659	118,012	8.4	39.3	49.0	0.1	3.2
Lumber, construction materials	63	124,744	117,934	37.8	30.9	25.6	(z)	5.7
Machinery, equipment, supplies	262	513,103	506,609	3.6	72.8	11.2	(z)	12.4
Other manufacturers' sales offices	695	3,436,845	3,310,225	25.8	47.9	20.4	(z)	5.9
Agents, brokers, total	5,199	10,093,366	9,212,187	24.6	34.3	28.8	(z)	12.3
Groceries, confectionery, meats	523	1,519,476	1,377,470	8.4	32.1	47.6	(z)	11.9
Farm products (edible)	165	398,331	378,467	17.8	4.1	76.4	(z)	1.7
Dairy, poultry products	40	92,253	91,726	19.6	13.7	62.0	(z)	4.7
Fruits, vegetables (fresh)	125	306,078	286,741	17.1	1.1	81.0	...	0.8
Drugs, chemicals, allied products	172	198,956	195,627	6.4	48.5	23.0	(z)	22.1
Dry goods, apparel	1,520	4,394,019	3,958,440	36.6	36.6	22.8	(z)	4.0
Furniture, home furnishings	276	125,870	114,920	69.8	7.2	20.2	0.3	2.5
Furniture (household, office)	121	63,045	57,877	77.4	6.2	15.2	0.1	1.1
Home furnishings, floor coverings	155	62,825	57,043	62.2	8.2	25.3	0.5	3.8
Paper and its products	102	144,178	142,814	5.8	76.8	14.8	(z)	2.6
Farm products (raw materials)	231	461,505	411,990	2.3	49.0	37.1	(z)	11.6
Automotive equipment, tires and tubes	72	41,175	38,650	7.0	3.9	35.0	(z)	54.1
Electrical goods	208	133,402	130,826	14.5	28.8	37.5	(z)	19.2
Wiring supplies, apparatus	135	81,696	80,390	8.3	34.0	37.9	...	19.8
Electrical appliances, specialties	73	51,706	50,436	24.3	20.3	37.1	(z)	18.3
Hardware, plumbing, heating	150	57,436	55,543	17.7	19.0	54.2	(z)	9.1
Hardware, specialty lines	67	24,636	23,750	24.9	13.1	51.7	(z)	10.3
Plumbing, heating equipment, supplies	83	32,800	31,793	12.3	23.5	56.0	(z)	8.2

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments [1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
NEW YORK - NORTHEASTERN NEW JERSEY--Con.								
Type by Kind of Business--Continued								
Agents, brokers--Continued								
Lumber, construction materials	92	53,339	42,125	16.1	32.1	39.5	(z)	12.3
Lumber, millwork	47	26,884	20,563	16.8	25.9	55.9	...	1.4
Other construction materials	45	26,455	21,562	15.4	38.2	23.8	(z)	22.6
Machinery, equipment, supplies	563	321,805	309,392	2.9	43.3	8.0	(z)	45.8
Commercial machines, equipment	42	11,894	11,894	14.3	25.6	45.7	...	14.4
Industrial machinery, equipment, supplies	332	179,819	175,437	1.3	46.0	5.9	(z)	46.8
Other machinery, equipment, supplies	189	130,092	122,061	4.0	41.2	7.4	(z)	47.4
Metals, metal work (exc. scrap)	139	251,671	246,006	0.6	45.8	11.9	0.1	41.6
Iron, steel and products	119	140,368	134,928	0.7	26.4	8.0	0.1	64.8
Nonferrous metals, metal work	20	111,303	111,078	0.4	69.4	16.7	...	13.5
Waste materials	15	18,110	13,881	0.1	38.3	11.0	...	50.6
Other agents and brokers	971	1,974,093	1,796,036	26.7	28.9	22.2	(z)	22.2
PHILADELPHIA, PA.								
Type of Operation								
Merchant wholesalers	4,662	2,356,921	2,199,293	45.3	37.9	13.0	1.2	2.6
Manufacturers' sales branches, offices, total	859	2,416,704	2,327,594	23.6	52.1	21.5	0.4	2.4
Sales branches (with stocks)	444	1,227,564	1,203,603	32.6	46.4	19.8	0.8	0.4
Sales offices (without stocks)	415	1,189,140	1,123,991	13.8	58.3	23.3	(z)	4.6
Petroleum bulk stations, terminals	119	227,965	n.a.	...	...	...	...	...
Agents, brokers	840	712,776	567,416	22.1	41.2	33.1	0.8	2.8
Assemblers (mainly farm products)	23	22,315	18,663	36.5	11.2	51.8	0.5	...
Type by Kind of Business								
Merchant wholesalers, total	4,662	2,356,921	2,199,293	45.3	37.9	13.0	1.2	2.6
Groceries, confectionery, meats	481	269,886	260,480	67.1	21.1	10.8	0.9	0.1
Groceries (general line)	51	114,252	113,321	86.6	12.6	0.4	0.4	(z)
Confectionery	52	7,400	6,135	85.5	7.5	6.8	0.2	...
Fish, sea foods	35	11,509	11,398	63.6	12.8	20.2	3.4	...
Meats, meat products	147	75,457	72,018	42.8	34.5	20.8	1.8	0.1
Other grocery, food specialties	196	61,268	57,608	57.8	24.5	16.9	0.5	0.3
Farm products (edible)	385	219,178	202,782	65.3	8.5	25.4	0.8	...
Dairy, poultry products	152	118,781	106,315	58.0	10.1	30.6	1.3	...
Fruits, vegetables (fresh)	233	100,397	96,467	73.2	6.6	19.9	0.3	...
Beer, wines, distilled spirits	216	63,061	55,586	74.3	6.3	14.2	5.2	...
Drugs, chemicals, allied products	132	59,844	58,674	65.1	26.1	7.5	1.0	0.3
Drugs (general line)	5	29,140	29,140	98.2	1.3	...	0.5	...
Drugs, drug sundries (specialty lines)	55	10,741	10,352	73.4	14.9	10.2	1.5	(z)
Industrial chemicals, explosives	32	16,277	16,253	8.3	72.3	18.3	...	1.1
Paints, varnishes	40	3,686	2,929	23.1	54.2	14.0	8.7	...
Tobacco and products (exc. leaf)	117	79,695	77,646	80.7	2.9	15.5	0.9	...
Dry goods, apparel	491	137,572	126,755	74.3	13.8	10.8	0.7	0.4
Clothing, furnishings, footwear	245	52,132	48,549	91.9	3.2	3.6	1.2	0.1
Dry goods (general line)	4	7,950	7,950	98.1	1.9	...	(z)	...
Dry goods specialties, piece goods, notions	229	68,701	65,108	63.9	19.9	15.2	0.4	0.6
Piece goods converters	13	8,789	5,148	(v)	(v)	(v)	(v)	(v)
PHILADELPHIA, PA.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Furniture, home furnishings	175	51,716	49,033	74.5	11.4	11.1	1.4	1.6
Furniture (household, office)	51	8,919	7,870	60.5	31.7	4.4	3.4	...
Home furnishings, floor coverings	124	42,797	41,163	77.2	7.5	12.4	1.0	1.9
Paper and its products	182	67,035	58,314	25.8	48.8	23.8	1.0	0.6
Wrapping paper, twine	22	6,650	5,526	52.1	8.1	33.0	(z)	6.8
Fine paper	19	20,155	17,050	6.3	92.7	1.0	...	(z)
Stationery, office supplies	25	2,782	2,719	9.6	55.3	34.3	0.8	...
Wallpaper	42	5,346	4,773	36.9	34.3	23.1	5.7	...
Other paper products	74	32,102	28,246	32.1	32.0	35.0	0.9	(z)
Farm products (raw materials)	63	176,902	175,635	2.4	69.9	14.8	(z)	12.9
Automotive equipment, tires and tubes	240	47,699	44,138	47.1	22.4	27.5	1.2	1.8
Electrical goods	166	158,474	153,189	69.0	23.6	4.3	2.9	0.2
General line, apparatus, supplies	111	66,385	64,092	44.0	47.5	7.3	1.2	(z)
Electrical appliances, specialties	55	92,089	89,097	87.0	6.4	2.1	4.1	0.4
Hardware, plumbing, heating	239	116,434	105,556	33.2	44.9	17.8	1.8	2.3
Hardware	64	28,538	27,890	61.4	29.7	6.4	2.1	0.4
Plumbing, heating equipment, supplies	175	87,896	77,666	23.1	50.3	21.9	1.7	3.0
Lumber, construction materials	192	163,664	149,204	34.7	50.6	11.0	1.6	2.1
Lumber, millwork	111	103,389	93,799	43.6	47.2	7.8	1.4	(z)
Other construction materials	81	60,275	55,405	19.6	56.3	16.5	2.1	5.5
Machinery, equipment, supplies	579	168,063	151,783	18.7	67.0	11.0	0.3	3.0
Commercial machines, equipment	115	22,868	14,788	(v)	(v)	(v)	(v)	(v)
Construction machinery, equipment	19	16,565	15,972	40.4	54.7	4.4	...	0.5
Farm-dairy machinery, equipment	10	3,512	3,512	53.9	29.3	11.4	0.7	4.7
Industrial machinery, equipment, supplies	203	82,388	77,647	8.4	77.2	10.0	0.2	4.2
Professional equipment, supplies	67	15,190	13,979	15.5	65.2	11.0	1.1	7.2
Service establishment equipment, supplies	154	24,976	23,454	26.8	60.6	12.0	0.6	(z)
Transportation (exc. automotive) equipment, supplies	11	2,564	2,431	15.6	54.6	28.9	0.9	(z)
Metals, metal work (exc. scrap)	56	60,641	58,568	3.4	88.0	7.6	0.9	0.1
Iron, steel and products	44	48,331	46,258	4.3	86.2	8.3	1.1	0.1
Nonferrous metals, metal work	12	12,310	12,310	(z)	94.6	5.4	(z)	...
Waste materials	416	144,155	130,343	2.2	84.2	13.5	(z)	0.1
Iron, steel scrap	96	80,297	78,211	0.8	91.6	7.6	(z)	(z)
Other scrap, waste materials	320	63,858	52,132	4.1	73.0	22.6	(z)	0.3
Other merchant wholesalers	532	372,902	341,607	43.6	39.7	8.7	2.1	5.9
Automobiles, other motor vehicles	42	48,815	32,589	(v)	(v)	(v)	(v)	(v)
Amusement, sporting goods	65	29,125	24,058	79.4	11.8	7.4	1.1	0.3
Books, periodicals, newspapers	34	9,337	8,722	97.2	1.6	0.7	0.5	...
Coal, coke	70	174,870	172,861	28.9	52.1	7.9	0.9	10.2
Farm supplies	36	38,673	38,345	58.8	20.3	17.0	0.6	3.3
Jewelry	129	20,149	18,268	78.5	1.7	17.3	2.5	(z)
Petroleum and products	19	6,103	4,167	(v)	(v)	(v)	(v)	(v)
Merchant wholesalers, miscellaneous products	137	45,830	42,597	25.7	60.5	10.0	1.3	2.5
Manufacturers' sales branches (with stocks), total	444	1,227,564	1,203,603	32.6	46.4	19.8	0.8	0.4
Groceries, confectionery, meats	57	317,498	315,964	54.2	16.1	29.5	(z)	0.2
Confectionery	4	2,659	2,659	21.7	16.0	62.3	...	...
Meats, meat products	11	108,257	108,257	95.7	1.0	3.3	(z)	...
Other grocery, food specialties	42	206,584	205,050	32.7	24.0	43.0	(z)	0.3
Farm products (edible)	9	39,855	39,855	73.8	1.3	18.3	6.6	...
Drugs, chemicals, allied products	52	139,146	138,489	11.0	71.8	15.0	0.2	2.0
Dry goods, apparel	11	13,527	13,197	48.5	47.4	3.9	...	0.2

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
PHILADELPHIA, PA.--Continued								
Type by Kind of Business--Continued								
Manufacturers' sales branches (with stocks)--Continued								
Furniture, home furnishings	13	35,502	35,502	52.5	23.6	23.9	...	...
Furniture (household, office)	6	3,885	3,885	61.6	35.9	2.5	...	...
Home furnishings, floor coverings	7	31,617	31,617	51.4	22.1	26.5	...	...
Paper and its products	8	2,009	1,973	37.8	49.2	9.5	3.5	...
Automotive equipment, tires and tubes	27	58,634	49,386	70.9	6.3	22.8	...	...
Electrical goods	32	199,292	198,784	6.2	82.3	11.0	(z)	0.5
Wiring supplies, apparatus	22	188,428	187,920	1.9	86.9	10.8	(z)	0.4
Electrical appliances, specialties	10	10,864	10,864	82.2	2.5	13.9	1.4	...
Hardware, plumbing, heating	22	35,283	34,549	14.5	22.7	62.6	0.2	(z)
Lumber, construction materials	13	31,655	31,655	7.2	50.3	36.0	6.5	(z)
Machinery, equipment, supplies	135	129,939	123,568	6.8	81.1	11.1	(z)	1.0
Commercial machines, equipment	28	23,227	21,707	0.5	96.7	2.7	0.1	...
Farm-dairy machinery, equipment	3	11,938	11,938	49.6	30.2	20.0	...	0.2
Industrial machinery, equipment, supplies	71	74,286	70,065	0.8	85.2	13.2	(z)	0.8
Service establishment equipment, supplies	16	13,432	13,175	10.4	85.2	(z)	...	4.4
Other machinery, equipment, supplies	17	7,056	6,683	6.5	70.5	22.3	0.5	0.2
Metals, metal work (exc. scrap)	22	62,919	59,489	0.4	77.9	20.1	1.3	0.3
Iron, steel and products	16	40,769	37,339	0.7	74.4	22.7	2.0	0.2
Nonferrous metals, metal work	6	22,150	22,150	...	83.7	15.8	0.1	0.4
Other manufacturers' sales branches	43	162,305	161,192	54.6	33.7	9.9	1.8	(z)
Manufacturers' sales offices (without stocks), total	415	1,189,140	1,123,991	13.8	58.3	23.3	(z)	4.6
Groceries, confectionery, meats	18	55,054	54,177	44.7	15.2	40.1	...	...
Drugs, chemicals, sllied products	28	61,412	61,393	10.5	82.0	7.5	(z)	(z)
Furniture, home furnishings	12	10,843	10,635	25.2	4.0	70.8	...	...
Paper and its products	33	27,307	23,549	7.4	53.7	38.9	...	...
Electrical goods	35	102,654	99,636	3.7	17.0	79.3	(z)	...
Hardware, plumbing, heating	30	42,501	35,189	2.1	52.2	45.5	...	0.2
Lumber, construction materials	25	56,845	56,462	28.5	38.2	33.3	(z)	(z)
Machinery, equipment, supplies	103	107,902	105,432	3.2	85.0	11.5	(z)	0.3
Other manufacturers' sales offices	131	724,622	677,518	14.2	64.5	13.7	(z)	7.6
Agents, brokers, total	840	712,776	567,416	22.1	41.2	33.1	0.8	2.8
Groceries, confectionery, meats	118	140,647	100,646	18.3	10.5	71.1	...	0.1
Farm products (edible)	108	163,540	149,432	45.3	9.2	42.4	3.1	(z)
Dairy, poultry products	20	72,102	70,584	55.7	18.5	19.3	6.5	(z)
Fruits, vegetables (fresh)	88	91,438	78,848	35.9	1.0	63.1	(z)	...
Drugs, chemicals, allied products	16	6,586	2,494	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	39	24,301	22,490	29.8	58.1	12.1	...	(z)
Clothing, furnishings, footwear	11	4,750	4,669	46.3	36.6	17.1	...	...
Dry goods specialties, piece goods, notions	28	19,551	17,821	25.5	63.7	10.8	...	(z)
Furniture, home furnishings	23	6,453	5,230	77.1	2.2	13.4	0.2	7.1
Paper and its products	19	4,384	4,377	3.9	64.0	31.8	...	0.3
Farm products (raw materials)	54	80,707	50,824	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes	21	7,640	3,789	(v)	(v)	(v)	(v)	(v)
Electrical goods	68	35,606	30,341	0.2	62.1	35.6	...	2.1
Hardware, plumbing, heating	75	30,093	22,695	3.8	41.6	54.5	(z)	0.1
Hardware, specialty lines	24	11,573	9,862	6.5	70.7	22.7	...	0.1
Plumbing, heating equipment, supplies	51	18,520	12,833	(v)	(v)	(v)	(v)	(v)
Lumber, construction materials	16	3,551	3,285	21.0	72.4	5.7	0.6	0.3
Lumber, millwork	9	1,712	1,446	41.0	56.1	0.9	1.4	0.6
Other construction materials	7	1,839	1,839	5.3	85.2	9.5	...	...
Machinery, equipment, supplies	128	50,542	44,705	4.7	63.8	10.6	...	20.9
Metals, metal work (exc. scrap)	32	27,330	15,696	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c.	123	131,396	111,412	15.4	73.8	9.8	(z)	1.0
PITTSBURGH, PA.								
Type of Operation								
Merchant wholesalers	1,996	1,105,116	1,042,923	46.5	40.6	10.7	1.7	0.5
Manufacturers' sales branches, offices, total	521	1,531,607	1,505,733	24.4	58.2	16.0	0.8	0.6
Sales branches (with stocks)	288	717,721	704,706	38.9	45.0	14.0	1.5	0.6
Sales offices (without stocks)	233	813,886	801,027	11.5	69.9	17.8	(z)	0.8
Petroleum bulk stations, terminals	66	108,528	n.a.	...	...	...	...	...
Agents, brokers	333	324,920	287,619	12.9	59.2	23.8	0.2	3.9
Assemblers (mainly farm products)	7	37,247	37,199	4.8	0.2	95.0	...	...
Type by Kind of Business								
Merchant wholesalers, total	1,996	1,105,116	1,042,923	46.5	40.6	10.7	1.7	0.5
Groceries, confectionery, meats	230	129,987	122,627	74.3	18.7	5.3	1.6	0.1
Groceries (general line)	77	72,500	68,333	80.5	14.7	4.7	0.1	...
Confectionery	33	7,885	7,120	86.2	10.4	2.0	1.4	...
Fish, sea foods	7	5,966	5,804	86.0	1.3	6.6	6.1	...
Meats, meat products	34	12,483	11,284	75.0	19.9	1.9	1.8	1.4
Other grocery, food specialties	79	31,153	30,086	54.8	32.6	8.7	3.9	...
Farm products (edible)	160	96,650	87,427	71.9	10.1	16.6	1.4	...
Dairy, poultry products	47	27,302	21,360	70.9	14.2	10.2	4.7	...
Fruits, vegetables (fresh)	113	69,348	66,067	72.3	8.6	18.8	0.3	...
Beer, wines, distilled spirits	316	53,847	47,230	66.8	2.6	23.5	7.1	...
Drugs, chemicals, allied products	43	28,720	28,186	86.3	7.9	4.9	0.9	(z)
Drugs (general line)	5	21,437	21,437	98.4	1.6	...	(z)	...
Drugs, drug sundries(specialty lines)	17	2,968	2,908	59.2	9.3	30.8	0.7	(z)
Industrial chemicals, explosives	7	1,512	1,512	23.6	54.6	21.8	(z)	...
Paints, varnishes	14	2,803	2,329	48.9	34.3	6.1	10.7	...
Tobacco and products (exc. leaf)	40	36,998	31,599	91.6	1.6	6.7	0.1	...
Dry goods, apparel	102	38,908	36,225	95.4	1.3	1.0	2.3	(z)
Clothing, furnishings, footwear	75	25,628	23,478	95.6	0.2	1.4	2.8	(z)
Dry goods (general line)	3	9,595	9,595	100.0	(z)	...	...	...
Dry goods specialties, piece goods, notion	24	3,685	3,152	80.1	12.7	1.7	5.5	...
Furniture, home furnishings	51	19,572	19,020	85.4	12.4	1.5	0.7	(z)
Furniture (household, office)	13	4,490	3,938	88.5	11.2	...	0.3	...
Home furnishings, floor coverings	38	15,082	15,082	84.6	12.7	1.9	0.8	(z)

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
PITTSBURGH, PA.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Paper and its products	42	32,734	32,415	40.7	51.3	7.8	0.2	...
Wrapping paper, twine	6	3,202	3,202	20.4	11.7	66.7	1.2	...
Fine paper	5	10,185	10,185	1.6	96.9	1.5	...	...
Stationery, office supplies	8	371	285	14.4	75.8	5.3	4.5	...
Wallpaper	5	826	826	88.8	7.5	...	3.7	...
Other paper products	18	18,150	17,917	64.8	34.1	1.1	...	...
Farm products (raw materials)	6	4,514	4,514	15.1	58.9	26.0	...	...
Automotive equipment, tires and tubes	164	32,633	29,203	43.9	20.5	32.7	2.9	...
Electrical goods	69	83,457	82,132	56.5	31.5	6.3	1.1	4.6
General line, apparatus, supplies	40	39,381	38,125	19.9	57.0	12.8	0.6	9.7
Electrical appliances, specialties	29	44,076	43,007	89.9	8.2	0.3	1.6	...
Hardware, plumbing, heating	68	59,639	58,813	71.7	17.5	9.9	0.8	0.1
Hardware	20	33,392	33,270	88.0	9.9	1.0	0.9	0.2
Plumbing, heating equipment, supplies	48	26,247	25,543	50.4	27.4	21.5	0.7	(z)
Lumber, construction materials	94	78,398	76,101	29.5	50.1	15.3	5.1	...
Lumber, millwork	52	44,601	43,201	37.1	57.1	2.6	3.2	...
Other construction materials	42	33,797	32,900	19.6	40.8	31.9	7.7	...
Machinery, equipment, supplies	261	135,402	129,549	7.7	82.9	7.5	1.2	0.7
Commercial machines, equipment	58	12,790	10,160	40.3	46.1	12.6	1.0	...
Construction machinery, equipment	16	25,775	25,550	0.7	99.3	...	...	...
Farm-dairy machinery, equipment	7	6,302	6,302	26.8	16.1	57.1	...	(z)
Industrial machinery, equipment, supplies	91	66,688	65,820	2.1	90.2	6.2	0.3	1.2
Professional equipment, supplies	31	12,926	12,041	8.1	85.3	4.1	1.1	1.4
Service establishment equipment, supplies	52	9,848	8,676	13.8	72.2	2.6	11.4	(z)
Transportation (exc. automotive) equipment, supplies	6	1,073	1,000	44.3	46.9	...	8.8	(z)
Metals, metal work (exc. scrap)	27	39,778	39,538	0.4	89.8	9.5	...	0.3
Waste materials	117	124,772	121,333	0.8	84.9	14.1	0.1	0.1
Iron, steel scrap	62	112,915	110,161	0.1	87.0	12.7	0.1	0.1
Other scrap, waste materials	55	11,857	11,172	7.7	64.7	27.1	0.5	...
Other merchant wholesalers	206	109,107	97,011	48.4	40.1	9.3	1.6	0.6
Automobiles, other motor vehicles	27	13,883	12,145	67.8	17.5	8.6	6.1	...
Amusement, sporting goods	39	13,275	10,009	84.9	12.3	1.1	1.7	(z)
Books, periodicals, newspapers	9	4,341	4,320	98.4	1.6	...	...	...
Coal, coke	28	41,614	41,614	4.0	78.6	15.2	0.9	1.3
Farm supplies	9	7,449	7,273	96.3	2.3	...	0.5	0.9
Jewelry	38	10,295	8,666	93.1	3.6	1.2	2.1	...
Petroleum and products	19	6,003	1,376	(v)	(v)	(v)	(v)	(v)
Merchant wholesalers, miscellaneous products	37	12,247	11,608	73.7	15.5	10.5	0.3	(z)
Manufacturers' sales branches (with stocks), total	288	717,721	704,706	38.9	45.0	14.0	1.5	0.6
Groceries, confectionery, meats	47	171,790	170,997	59.5	8.2	32.3	(z)	...
Drugs, chemicals, allied products	28	41,179	41,179	21.8	66.8	9.7	1.7	...
Furniture, home furnishings	9	10,992	10,992	54.4	22.4	23.2	...	...
Paper and its products	11	4,394	4,394	8.7	84.7	4.6	2.0	...
Electrical goods	16	91,397	91,397	9.6	85.1	5.3	(z)	...
Hardware, plumbing, heating	11	13,106	12,350	8.8	75.8	15.2	0.1	0.1
Lumber, construction materials	8	13,471	13,471	29.5	40.9	22.5	6.3	0.8
Machinery, equipment, supplies	93	107,365	103,911	8.9	80.4	10.2	0.1	0.4
Commercial machines, equipment	25	15,500	13,983	0.3	98.1	1.5	0.1	...
Industrial machinery, equipment, supplies	50	73,817	71,880	...	...	...	...	...
Other machinery, equipment, supplies	18	18,048	18,048	48.5	43.6	7.1	0.8	...
Manufacturers' sales branches, n.e.c.	65	264,027	256,015	52.6	36.4	6.3	3.5	1.2
Manufacturers' sales offices (without stocks), total	233	813,886	801,027	11.5	69.9	17.8	(z)	0.8
Furniture, home furnishings	9	13,121	12,311	38.0	7.7	54.3	...	...
Paper and its products	20	7,264	6,605	2.9	92.2	4.9	...	...
Electrical goods	26	28,731	27,122	2.8	54.6	42.2	0.4	...
Lumber, construction materials	15	36,752	36,752	19.9	70.4	9.7	...	...
Machinery, equipment, supplies	74	94,723	94,514	2.4	87.2	9.8	...	0.6
Manufacturers' sales offices, n.e.c.	89	633,295	623,723	12.4	68.9	17.8	(z)	0.9
Agents, brokers, total	333	324,920	287,619	12.9	59.2	23.8	0.2	3.9
Groceries, confectionery, meats	52	50,941	36,328	46.5	17.0	36.5	(z)	(z)
Farm products (edible)	17	36,782	31,935	15.6	2.6	81.8	...	...
Drugs, chemicals, allied products	11	11,115	10,203	6.9	89.9	3.2	...	...
Drugs, drug sundries (specialty lines)	3	702	702	93.4	6.6	...	...	...
Industrial chemicals, paints	8	10,413	9,501	0.6	95.9	3.5	...	...
Paper and its products	7	2,012	974	(v)	(v)	(v)	(v)	(v)
Farm products (raw materials)	9	22,311	21,811	4.0	67.3	27.2	1.5	...
Hardware, plumbing, heating	31	9,973	9,105	7.8	64.5	26.9	0.8	(z)
Lumber, construction materials	13	8,244	5,774	...	90.2	9.8	...	...
Lumber, millwork	7	4,554	2,819	...	82.3	17.7	...	...
Other construction materials	6	3,690	2,955	...	97.7	2.3	...	...
Machinery, equipment, supplies	81	40,550	36,364	12.2	81.1	4.7	0.1	1.9
Commercial machines, equipment	6	1,488	1,488	0.2	98.6	...	1.2	...
Industrial machinery, equipment, supplies	65	33,947	30,006	8.9	84.9	3.9	0.1	2.2
Other machinery equipment, supplies	10	5,115	4,870	36.2	52.4	10.6	0.1	0.7
Metals, metal work (exc. scrap)	23	22,368	18,392	...	65.9	10.2	...	23.9
Agents and brokers, n.e.c.	89	120,624	116,733	7.2	73.8	13.7	(z)	5.3
PORTLAND, OREG.								
Type of Operation								
Merchant wholesalers	905	718,380	695,974	46.1	36.8	13.9	1.3	1.9
Manufacturers' sales branches, offices, total	193	364,879	346,169	56.1	31.0	12.5	0.4	(z)
Sales branches (with stocks)	154	264,457	259,235	63.0	26.7	9.7	0.6	(z)
Sales offices (without stocks)	39	100,422	86,934	35.4	44.1	20.4	0.1	(z)
Petroleum bulk stations, terminals	57	74,370	n.s.	...	...	...	...	...
Agents, brokers	187	204,126	175,280	44.0	20.0	32.6	0.1	3.3
Assemblers (mainly farm products)	34	46,644	38,874	7.9	30.6	58.8	2.7	...
Type by Kind of Business								
Merchant wholesalers, total	905	718,380	695,974	46.1	36.8	13.9	1.3	1.9
Groceries, confectionery, meats	78	74,839	73,597	83.5	8.2	4.2	1.1	3.0
Groceries (general line)	11	35,243	35,243	92.5	6.9	0.6	(z)	...
Confectionery	14	1,445	1,445	58.9	0.3	40.6	0.2	...
Fish, sea foods	8	4,007	3,282	53.8	15.0	24.4	6.8	...
Meats, meat products	12	9,152	9,059	62.2	21.3	10.4	6.1	...
Other grocery, food specialties	33	24,992	24,568	83.9	4.8	2.1	0.2	9.0

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
PORTLAND, OREG.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Farm products (edible)	46	40,984	39,745	61.8	6.5	24.2	7.5	(z)
Dairy, poultry products	21	21,686	20,497	53.5	8.5	23.5	14.5	...
Fruits, vegetables (fresh)	25	19,298	19,248	70.6	4.4	25.0	(z)	(z)
Beer, wines, distilled spirits	27	8,598	7,977	94.1	...	4.5	0.3	1.1
Beer, ale	20	8,027	7,684	94.6	...	4.0	0.3	1.1
Wines, distilled spirits	7	571	293	(v)	(v)	(v)	(v)	(v)
Tobacco and products (exc. leaf)	14	13,413	13,413	92.5	...	7.5	...	...
Paper and its products	19	9,999	9,593	63.9	29.1	5.9	1.1	(z)
Automotive equipment, tires and tubes	93	30,350	29,600	55.5	23.0	20.0	1.5	...
Electrical goods	43	59,735	59,127	61.0	25.0	12.8	0.4	0.8
General line, apparatus, supplies	19	34,155	33,606	41.8	41.4	15.2	0.2	1.4
Electrical appliances, specialties	24	25,580	25,521	86.1	3.6	9.7	0.6	...
Hardware, plumbing, heating	49	47,774	46,041	70.9	25.7	3.1	0.3	...
Hardware	20	28,557	26,824	80.0	19.3	0.3	0.4	...
Plumbing, heating equipment, supplies	29	19,217	19,217	58.1	34.7	7.1	0.1	...
Lumber, construction materials	91	130,555	125,913	37.5	33.4	25.5	0.8	2.8
Lumber, millwork	67	112,149	107,690	40.0	28.3	27.9	0.7	3.1
Other construction materials	24	18,406	18,223	22.7	63.2	12.0	1.0	1.1
Machinery, equipment, supplies	210	93,986	89,495	19.7	73.5	5.5	0.6	0.7
Commercial machines, equipment	39	10,736	9,300	6.4	82.3	10.8	0.5	...
Construction machinery, equipment	15	16,711	16,111	0.8	94.8	0.6	...	3.8
Farm-dairy machinery, equipment	20	15,531	15,313	61.4	33.0	4.7	0.9	(z)
Industrial machinery, equipment, supplies	77	36,078	34,659	11.5	79.7	8.6	0.1	0.1
Transportation (exc. automotive) equipment, supplies	14	3,795	3,255	63.1	30.3	4.7	1.9	(z)
Other machinery, equipment, supplies	45	11,135	10,857	13.5	84.5	0.1	1.9	...
Metals, metal work (exc. scrap)	16	10,477	9,896	10.0	76.5	13.5	(z)	(z)
Waste materials	13	2,679	2,184	1.9	91.5	6.6	...	...
Iron, steel scrap	6	1,285	936	2.2	92.3	5.5	...	...
Other scrap, waste materials	7	1,394	1,248	1.6	91.0	7.4	...	...
Other merchant wholesalers	206	194,991	189,393	30.6	49.4	15.2	1.5	3.3
Automobiles, other motor vehicles	21	23,004	20,054	33.6	13.3	41.8	11.3	...
Amusement, sporting goods	39	6,330	5,026	46.4	34.2	16.8	2.6	...
Books, periodicals, newspapers	3	1,926	1,926	100.0	...	...	...	...
Farm supplies	18	19,731	19,429	24.6	28.4	46.9	0.1	...
Jewelry	7	2,790	2,790	93.2	2.8	3.9	0.1	...
Merchant wholesalers, n.e.c.	118	141,210	140,168	28.3	59.5	7.5	0.3	4.4
Manufacturers' sales branches (with stocks), total	154	264,457	259,235	63.0	26.7	9.7	0.6	(z)
Groceries, confectionery, meats	15	41,779	41,779	69.0	9.7	21.2	0.1	...
Drugs, chemicals, allied products	18	10,786	10,786	63.6	27.8	5.2	2.0	1.4
Paper and its products	5	9,114	9,114	42.2	56.6	0.2	0.6	0.4
Electrical goods	9	32,430	32,430	5.4	87.0	7.6	...	...
Machinery, equipment, supplies	51	56,459	54,248	60.5	30.7	8.3	0.5	(z)
Manufacturers' sales branches, nec	56	113,889	110,878	80.5	10.8	8.1	0.6	(z)
Manufacturers' sales offices (without stocks), total	39	100,422	86,934	35.4	44.1	20.4	0.1	(z)
Groceries, confectionery, meats	4	3,713	3,713	21.9	19.1	58.5	...	0.5
Drugs, chemicals, allied products	4	1,067	1,067	...	99.3	...	...	0.7
Paper and its products	7	2,635	2,379	...	100.0	...	...	...
Manufacturers' sales offices, n.e.c.	24	93,007	79,775	37.6	42.8	19.6	(z)	...
Agents, brokers, total	187	204,126	175,280	44.0	20.0	32.6	0.1	3.3
Farm products (edible)	6	7,834	7,834	1.5	...	91.4	...	7.1
Drugs, chemicals, allied products	4	857	(x)	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	13	7,487	3,658	(v)	(v)	(v)	(v)	(v)
Paper and its products	4	670	(x)	0.4	35.4	64.2	...	...
Farm products (raw materials)	8	29,382	22,739	...	49.4	36.1	...	14.5
Electrical goods	14	5,248	3,010	(v)	(v)	(v)	(v)	(v)
Hardware, plumbing, heating	19	4,787	2,491	(v)	(v)	(v)	(v)	(v)
Hardware, specialty lines	7	1,902	1,346	(v)	(v)	(v)	(v)	(v)
Plumbing, heating equipment, supplies	12	2,885	1,145	(v)	(v)	(v)	(v)	(v)
Lumber, construction materials	20	76,086	75,486	85.4	5.1	8.2	...	1.3
Machinery, equipment, supplies	31	7,794	6,805	...	90.2	8.3	...	1.5
Agents and brokers, n.e.c.	68	63,981	52,024	17.4	23.3	57.6	(z)	1.7
PROVIDENCE, R. I.								
Type of Operation								
Merchant wholesalers	925	347,455	321,014	53.5	34.3	9.6	1.4	1.2
Manufacturers' sales branches, offices	98	193,041	191,975	26.0	66.0	6.8	0.2	1.0
Other operating types	81	164,963	69,994	(v)	(v)	(v)	(v)	(v)
Type by Kind of Business								
Merchant wholesalers, total	925	347,455	321,014	53.5	34.3	9.6	1.4	1.2
Groceries, confectionery, meats	118	50,781	49,473	75.6	14.3	9.1	1.0	...
Groceries (general line)	18	19,643	19,206	84.4	14.8	0.8	...	...
Fish, sea foods	18	3,401	2,725	27.5	38.0	30.8	3.7	...
Meats, meat products	30	16,799	16,799	83.4	3.3	12.1	1.2	...
Grocery, food specialties, n.e.c.	52	10,938	10,743	59.7	24.4	13.9	2.0	...
Tobacco and products (exc. leaf)	30	20,383	20,383	85.3	0.1	14.5	0.1	...
Dry goods, apparel	51	18,516	12,431	53.6	15.7	27.2	0.8	2.7
Clothing, furnishings, footwear	18	2,200	2,096	98.1	1.6	...	0.3	...
Dry goods	24	10,113	8,588	52.1	14.0	29.1	1.1	3.7
Piece goods converters	9	6,203	1,747	(v)	(v)	(v)	(v)	(v)
Furniture, home furnishings	19	6,618	6,323	89.0	7.3	2.6	1.1	...
Furniture (household, office)	5	1,088	793	60.9	18.9	20.2	...	...
Home furnishings, floor coverings	14	5,530	5,530	92.8	5.7	0.1	1.4	...
Automotive equipment, tires and tubes	64	10,702	8,636	57.9	21.7	15.3	5.1	...
Electrical goods	34	24,067	24,067	71.7	18.2	9.4	0.7	...
General line, apparatus, supplies	20	10,037	10,037	47.7	41.0	10.3	1.0	...
Electrical appliances, specialties	14	14,030	14,030	89.1	1.9	8.6	0.4	...
Metals, metal work (exc. scrap)	10	5,236	5,236	2.2	89.6	7.1	1.1	...
Iron, steel and products	7	3,710	3,710	3.1	91.8	3.5	1.6	...
Nonferrous metals, metal work	3	1,526	1,526	...	84.1	15.9	...	...
Merchant wholesalers, n.e.c.	599	211,152	194,465	42.3	46.2	8.2	1.5	1.8

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments [1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
ST. LOUIS, MO.								
Type of Operation								
Merchant wholesalers	2,178	1,475,862	1,429,107	50.2	32.1	15.2	1.5	1.0
Manufacturers' sales branches, offices, total	544	1,372,488	1,340,444	32.9	41.4	25.1	0.2	0.4
Sales branches (with stocks)	315	786,479	769,234	37.0	35.1	27.4	0.5	(z)
Sales offices (without stocks)	229	586,009	571,210	27.4	49.8	22.2	(z)	0.6
Petroleum bulk stations, terminals	110	107,789	n.a.	...	...	...	...	...
Agents, brokers	600	958,852	770,615	12.5	30.7	56.0	0.2	0.6
Assemblers (mainly farm products)	64	75,243	49,622	1.1	30.5	65.1	3.3	...
Type by Kind of Business								
Merchant wholesalers, total	2,178	1,475,862	1,429,107	50.2	32.1	15.2	1.5	1.0
Groceries, confectionery, meats	217	127,918	125,050	72.1	17.7	8.5	1.3	0.4
Groceries (general line)	37	67,321	66,700	86.6	10.0	2.9	0.5	...
Confectionery	21	4,065	3,989	72.3	0.3	24.6	2.8	...
Meats, meat products	59	18,145	17,257	51.4	44.0	1.8	2.8	...
Grocery food specialties, n.e.c.	100	38,387	37,104	55.7	21.3	19.6	2.0	1.4
Farm products (edible)	239	106,902	99,416	54.3	7.8	30.7	2.9	4.3
Dairy, poultry products	103	48,774	42,300	50.0	11.4	31.8	6.8	...
Fruits, vegetables (fresh)	136	58,128	57,116	57.4	5.1	30.1	0.1	7.3
Beer, wines, distilled spirits	58	45,784	40,726	90.3	0.3	9.4	(z)	...
Beer, ale	29	7,985	7,754	99.8	...	0.2	(z)	...
Wines, distilled spirits	29	37,799	32,972	88.0	0.4	11.6	(z)	...
Drugs, chemicals, allied products	75	31,155	30,574	69.7	10.1	18.8	1.4	(z)
Drugs, (general line)	4	16,042	16,042	95.7	4.1	(z)	0.2	...
Drugs, drug sundries (specialty lines)	32	5,192	5,151	58.9	4.2	36.9	(z)	...
Industrial chemicals, paints	39	9,921	9,381	31.2	23.6	41.0	4.0	0.2
Tobacco and products (exc. leaf)	44	45,805	45,729	75.3	0.4	17.0	0.7	6.6
Dry goods, apparel	163	174,463	173,416	92.0	2.0	4.2	0.4	1.4
Clothing, furnishings, footwear	116	36,295	35,674	96.8	0.3	1.7	1.2	(z)
Dry goods	47	138,168	137,742	90.7	2.5	4.8	0.2	1.8
Furniture, home furnishings	56	22,677	22,017	90.2	6.9	0.5	2.3	0.1
Furniture (household, office)	20	5,051	4,545	70.5	21.2	...	7.8	0.5
Home furnishings, floor coverings	36	17,626	17,472	95.3	3.2	0.6	0.9	(z)
Paper and its products	44	42,629	38,969	17.9	71.6	10.2	0.3	...
Fine paper	5	6,442	5,990	8.3	89.7	...	2.0	...
Stationery, office supplies	10	3,760	656	(v)	(v)	(v)	(v)	(v)
Wallpaper	5	439	439	20.0	64.3	12.6	3.1	...
Paper products, n.e.c.	24	31,988	31,884	19.8	68.0	12.2	(z)	...
Farm products (raw materials)	95	154,943	153,895	0.2	37.8	61.5	0.1	0.4
Automotive equipment, tires and tubes	164	44,829	42,499	50.2	24.5	21.4	3.7	0.2
Electrical goods	82	87,478	85,935	68.8	28.3	1.3	1.4	0.2
General line, apparatus, supplies	37	40,657	39,214	39.9	57.9	1.5	0.1	0.6
Electrical appliances, specialties	45	46,821	46,721	93.2	3.3	1.0	2.5	(z)
Hardware, plumbing, heating	75	87,021	86,288	67.0	25.8	4.9	1.1	1.2
Hardware	27	49,365	48,739	91.8	6.5	1.1	0.6	(z)
Plumbing, heating equipment, supplies	48	37,656	37,549	34.6	51.0	9.9	1.8	2.7
Lumber, construction materials	90	58,993	54,005	34.5	57.4	6.7	1.2	0.2
Lumber, millwork	44	41,939	38,808	32.8	59.9	6.2	0.9	0.2
Other construction materials	46	17,054	15,197	38.8	51.1	8.0	2.1	(z)
ST. LOUIS, MO.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Machinery, equipment, supplies	321	130,726	126,407	14.3	74.4	10.2	0.5	0.6
Commercial machines, equipment	75	32,280	30,072	5.8	85.1	8.4	0.7	...
Construction machinery, equipment	13	15,653	15,653	5.3	92.8	0.1	...	1.8
Farm-dairy machinery, equipment	10	12,939	12,939	63.6	17.7	18.5	0.2	...
Industrial machinery, equipment, supplies	96	36,908	35,160	7.7	75.7	15.4	0.7	0.5
Professional equipment, supplies	34	16,153	15,952	7.2	91.3	1.3	0.2	(z)
Service establishment equipment, supplies	82	13,723	13,561	15.9	67.3	14.2	0.4	2.2
Transportation (exc. automotive) equipment, supplies	11	3,070	3,070	45.5	41.6	9.6	3.1	0.2
Metals, metal work (exc. scrap)	33	48,577	47,556	20.9	73.1	4.3	0.5	1.2
Iron, steel and products	29	40,252	39,231	25.3	67.5	5.2	0.6	1.4
Nonferrous metals, metal work	4	8,325	8,325	(z)	99.6	0.1	0.3	(z)
Waste materials	149	72,854	72,348	0.6	88.6	10.4	0.4	(z)
Iron, steel scrap	59	48,184	48,184	0.4	94.4	4.7	0.5	(z)
Other scrap, waste materials	90	24,670	24,164	1.1	76.8	21.9	0.2	...
Other merchant wholesalers	273	193,108	184,277	58.6	29.4	6.7	4.5	0.8
Automobiles, other motor vehicles	38	39,808	37,233	71.0	11.5	3.0	14.5	...
Amusement, sporting goods	50	21,842	21,489	64.7	22.6	8.8	3.9	(z)
Books, periodicals, newspapers	14	4,487	4,094	89.3	9.6	0.2	0.9	...
Coal, coke	38	33,873	29,845	27.8	65.2	1.2	2.5	1.3
Farm supplies	19	19,406	19,277	41.4	15.8	38.9	0.3	3.6
Jewelry	45	11,252	10,970	95.8	(z)	0.2	4.0	...
Petroleum and products	9	5,814	5,093	58.2	35.4	...	6.4	...
Merchant wholesalers, miscellaneous products	60	56,626	56,276	60.8	36.2	1.5	0.5	1.0
Manufacturers' sales branches (with stocks), total	315	786,479	769,234	37.0	35.1	27.4	0.5	(z)
Groceries, confectionery, meats	46	92,670	92,573	47.0	12.5	40.0	0.5	...
Drugs, chemicals, allied products	32	39,920	39,782	18.9	53.2	27.3	0.6	...
Furniture, home furnishings	5	3,148	3,148	66.8	28.7	4.5	...	...
Paper and its products	8	1,353	1,353	24.0	76.0	...	...	...
Electrical goods	19	94,199	94,199	6.3	86.3	7.3	0.1	...
Hardware, plumbing, heating	12	16,649	15,552	33.9	44.9	20.9	0.3	...
Lumber, construction materials	13	29,860	26,603	16.1	47.7	30.0	4.0	2.2
Machinery, equipment, supplies	104	149,809	144,669	31.9	64.7	3.4	(z)	(z)
Commercial machines, equipment	24	19,457	18,414	1.9	94.3	3.5	0.1	0.2
Industrial machinery, equipment, supplies	44	53,713	49,616	(z)	92.3	7.6	...	0.1
Other machinery, equipment, supplies	36	76,639	76,639	59.8	39.7	0.5	...	(z)
Manufactures' sales branches, n.e.c.	76	358,871	351,355	48.1	11.7	39.8	0.4	(z)
Manufacturers' sales offices (without stocks), total	229	586,009	571,210	27.4	49.8	22.2	(z)	0.6
Groceries, confectionery, meats	7	6,305	6,305	48.5	3.3	48.2	...	...
Drugs, chemicals, allied products	16	36,099	36,099	11.9	67.1	21.0	(z)	...
Furniture, home furnishings	9	11,242	11,242	39.6	0.4	60.0	...	...
Paper and its products	20	13,215	12,074	4.0	61.6	34.4	...	...
Hardware, plumbing, heating	16	14,174	14,174	1.3	29.5	69.2	...	...
Machinery, equipment, supplies	56	66,470	65,298	3.4	86.4	10.2	...	(z)
Manufacturers' sales offices, n.e.c.	105	438,504	426,018	33.4	45.8	20.8	(z)	0.8
Agents, brokers, total	600	958,852	770,615	12.5	30.7	56.0	0.2	0.6
Drugs, chemicals, allied products	11	3,997	3,997	1.4	95.4	3.0	...	0.2
Dry goods, apparel	117	84,126	81,466	34.5	40.1	21.5	...	3.9
Clothing, furnishings, footwear	49	20,150	18,326	67.3	2.6	12.6	...	17.5
Dry goods specialties, piece goods, notions	68	63,976	63,140	25.0	51.0	24.0	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
ST. LOUIS, MO.--Continued								[a]
Type by Kind of Business--Continued								
Agents, brokers--Continued								
Furniture (home furnishings)	13	4,737	3,794	51.1	33.7	13.8	1.4	...
Furniture (household, office)	6	3,125	2,583	48.4	49.5	...	2.1	...
Home furnishings, floor coverings	7	1,612	1,211	56.6	...	43.4	...	...
Paper and its products	8	7,593	7,593	0.5	55.6	41.3	2.6	...
Farm products (raw materials)	69	558,603	392,602	6.7	11.2	82.0	0.1	...
Electrical goods	46	21,385	21,234	7.8	45.2	47.0	...	...
Wiring supplies, apparatus	37	18,521	18,370	6.8	51.1	42.1	...	...
Electrical appliances, specialties	9	2,864	2,864	14.2	7.8	78.0	...	...
Hardware, plumbing, heating	33	13,513	12,636	19.0	21.2	59.8	(z)	...
Hardware, specialty lines	14	6,477	6,346	24.7	29.7	45.6	...	...
Plumbing, heating equipment, supplies	19	7,036	6,290	13.2	12.7	74.1	(z)	...
Lumber, construction materials	20	9,600	9,150	40.2	56.1	3.7	...	...
Lumber, millwork	16	8,743	8,293	38.4	57.5	4.1	...	...
Other construction materials	4	857	857	57.2	42.8	...	...	...
Machinery, equipment, supplies	128	79,560	75,084	0.4	93.1	5.2	(z)	1.3
Commercial machines, equipment	9	2,071	2,071	11.5	36.2	25.1	...	27.2
Industrial machinery, equipment, supplies	59	15,053	14,668	0.2	89.2	10.1	...	0.5
Other machinery, equipment, supplies	60	62,436	58,345	(z)	96.1	3.2	(z)	0.7
Metals, metal work (exc. scrap)	27	22,884	22,534	1.7	96.7	1.6	(z)	...
Agents and brokers, n.e.c.	128	152,854	140,535	22.1	29.8	47.0	0.6	0.5
SAN DIEGO, CALIF.								
Type of Operation								
Merchant wholesalers	364	167,864	146,036	62.8	20.3	10.2	3.9	2.8
Manufacturers' sales branches, offices, total	50	25,788	25,357	49.0	30.0	19.8	1.1	0.1
Sales branches (with stocks)	40	18,742	18,311	64.0	30.7	3.6	1.5	0.2
Sales offices (without stocks)	10	7,046	7,046	10.0	28.1	61.9	...	...
Petroleum bulk stations, terminals	70	43,700	n.a.	...	...	...	...	...
Agents, brokers	17	9,024	7,322	31.6	4.1	64.1	0.1	0.1
Assemblers (mainly farm products)	14	13,550	13,521	29.6	1.9	57.2	9.6	1.7
Type by Kind of Business								
Merchant wholesalers, total	364	167,864	146,036	62.8	20.3	10.2	3.9	2.8
Groceries, confectionery, meats	55	40,018	30,558	65.1	5.9	21.0	0.8	7.2
Farm products (edible)	43	31,586	30,686	69.1	13.3	7.1	10.0	0.5
Dairy, poultry products	18	22,123	22,052	73.0	9.4	3.1	13.8	0.7
Fruits, vegetables (fresh)	25	9,463	8,634	59.2	23.3	17.2	0.1	0.2
Beer, wines, distilled spirits	20	18,022	18,022	99.9	0.1	(z)	(z)	...
Beer, ale	10	6,069	6,069	99.7	0.1	0.2	(z)	...
Wines, distilled spirits	10	11,953	11,953	100.0	(z)	...	...	...
Drugs, chemicals, allied products	10	5,531	5,531	80.2	18.1	0.8	0.6	0.3
Tobacco and products (exc. leaf)	3	4,285	(x)	(v)	(v)	(v)	(v)	(v)
Dry goods, apparel	9	1,104	944	62.1	22.7	11.3	1.8	2.1
Clothing, furnishings, footwear	3	552	552	90.3	6.1	...	2.9	0.7
Dry goods	6	552	392	22.5	45.9	27.3	0.3	4.0
SAN DIEGO, CALIF.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Furniture, home furnishings	4	455	(x)	(v)	(v)	(v)	(v)	(v)
Paper and its products	6	2,745	2,745	62.7	33.5	2.3	0.2	1.3
Automotive equipment, tires and tubes	54	7,231	5,428	45.2	24.0	22.1	6.8	1.9
Electrical goods	23	12,868	12,757	57.7	27.5	5.4	7.7	1.7
General line, apparatus, supplies	9	8,479	8,405	47.1	38.0	3.8	9.2	1.9
Electrical appliances, specialties	14	4,389	4,352	78.5	6.8	8.7	4.7	1.3
Hardware, plumbing, heating	15	13,851	13,761	53.5	36.3	3.5	0.6	6.1
Hardware	7	8,887	8,797	52.7	38.5	1.7	(z)	7.1
Plumbing, heating equipment, supplies	8	4,964	4,964	54.8	32.5	6.7	1.7	4.3
Lumber, construction materials	11	6,026	5,565	46.8	23.7	23.5	1.7	4.3
Lumber, millwork	5	4,111	3,650	52.3	7.4	34.7	1.2	4.4
Other construction materials	6	1,915	1,915	36.3	54.8	2.2	2.5	4.2
Machinery, equipment, supplies	51	10,443	8,842	10.9	66.0	15.4	4.0	3.7
Waste materials	11	2,088	(x)	(v)	(v)	(v)	(v)	(v)
Other merchant wholesalers	49	11,611	5,906	(v)	(v)	(v)	(v)	(v)
Manufacturers' sales branches (with stocks), total	40	18,742	18,311	64.0	30.7	3.6	1.5	0.2
Groceries, confectionery, meats	6	8,027	8,027	89.3	7.1	3.6	...	...
Drugs, chemicals, allied products	4	549	549	52.9	26.0	3.5	17.6	...
Machinery, equipment, supplies	16	2,624	2,355	11.4	85.8	2.7	0.1	(z)
Manufacturers' sales branches, n.e.c.	14	7,542	7,380	54.2	39.0	3.9	2.4	0.5
Agents, brokers, total	17	9,024	7,322	31.6	4.1	64.1	0.1	0.1
Groceries, confectionery, meats	8	6,419	5,012	45.6	1.0	53.3	...	0.1
Farm products (edible)	3	951	(x)	(v)	(v)	(v)	(v)	(v)
Agents and brokers, n.e.c.	6	1,654	(x)	(v)	(v)	(v)	(v)	(v)
SAN FRANCISCO-OAKLAND, CALIF.								
Type of Operation								
Merchant wholesalers	3,060	2,013,794	1,930,902	44.0	26.1	19.4	1.8	8.7
Manufacturers' sales branches, offices, total	821	1,992,190	1,882,159	28.0	38.7	30.2	0.4	2.7
Sales branches (with stocks)	573	1,219,485	1,139,934	36.6	32.5	28.3	0.7	1.9
Sales offices (without stocks)	248	772,705	742,225	14.8	48.0	33.2	(z)	4.0
Petroleum bulk stations, terminals	148	158,116	n.a.	...	...	...	...	...
Agents, brokers	987	776,011	717,885	24.2	21.1	46.1	(z)	8.6
Assemblers (mainly farm products)	36	66,523	65,661	45.1	27.0	27.2	0.2	0.5
Type by Kind of Business								
Merchant wholesalers, total	3,060	2,013,794	1,930,902	44.0	26.1	19.4	1.8	8.7
Groceries, confectionery, meats	348	338,624	327,335	47.1	14.7	28.8	0.6	8.8
Groceries (general line)	41	110,339	106,279	79.8	7.8	3.9	0.2	8.3
Confectionery	27	4,012	3,845	91.1	0.3	4.7	3.6	0.3
Fish, sea foods	38	15,481	15,385	66.4	3.9	27.4	0.1	2.2
Meats, meat products	54	47,960	46,180	53.2	29.4	14.1	2.7	0.6
Other grocery, food specialties	188	160,832	155,646	19.9	16.5	50.9	0.2	12.5
Farm products (edible)	247	244,361	242,205	53.3	9.9	21.2	5.9	9.7
Dairy, poultry products	93	146,284	145,436	53.6	10.9	17.9	9.7	7.9
Fruits, vegetables (fresh)	154	98,077	96,769	52.7	8.5	26.3	0.1	12.4
Beer, wines, distilled spirits	147	117,650	115,661	87.6	0.4	10.3	0.5	1.2
Beer, ale	61	27,275	26,856	95.4	0.7	0.4	0.3	3.2
Wines, distilled spirits	86	90,375	88,805	85.2	0.4	13.3	0.5	0.6

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
SAN FRANCISCO-OAKLAND, CALIF.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Drugs, chemicals, allied products	114	66,752	65,476	48.0	35.5	8.4	0.9	7.2
Drugs (general line)	4	20,474	20,474	96.4	1.9	0.8	0.8	0.1
Drugs, drug sundries (specialty lines)	47	16,630	16,049	54.3	34.8	7.6	0.4	2.9
Industrial chemicals, explosives	23	24,442	24,081	4.6	61.5	16.5	0.1	17.3
Paints, varnishes	40	5,206	4,872	38.8	50.8	2.3	7.5	0.6
Tobacco and products (exc. leaf)	40	47,394	47,394	81.3	3.1	10.3	0.5	4.8
Dry goods, apparel	173	55,027	53,573	78.9	12.6	4.4	1.7	2.4
Clothing, furnishings, footwear	111	27,402	26,292	92.7	2.2	2.2	2.3	0.6
Dry goods (general line)	6	9,345	9,345	79.7	4.8	12.6	1.7	1.2
Dry goods specialties, piece goods, notions	52	16,115	15,771	61.6	29.9	1.4	0.9	6.2
Piece goods converters	4	2,165	2,165	36.7	45.6	16.8	...	0.9
Furniture, home furnishings	86	44,545	41,196	84.1	6.8	3.4	1.1	4.6
Furniture (household, office)	17	8,401	5,319	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings	69	36,144	35,877	86.6	4.0	3.2	1.2	5.0
Paper and its products	63	44,139	40,552	46.6	30.4	18.0	3.8	1.2
Wrapping paper, twine	6	9,861	9,754	72.3	21.7	5.9	...	0.1
Fine paper	5	7,345	4,885	(v)	(v)	(v)	(v)	(v)
Stationery, office supplies	20	10,068	9,920	39.0	39.5	5.5	15.4	0.6
Wallpaper	4	465	465	84.8	10.5	...	4.7	...
Other paper products	28	16,400	15,528	48.4	18.9	32.3	(z)	0.4
Farm products (raw materials)	32	90,367	88,460	7.0	59.5	31.1	...	2.4
Automotive equipment, tires and tubes	266	68,100	65,006	25.4	18.3	42.7	4.3	9.3
Electrical goods	111	103,314	101,406	64.1	31.2	3.5	0.8	0.4
General line, apparatus, supplies	64	59,607	59,306	47.8	45.7	5.7	0.2	0.6
Electrical appliances, specialties	47	43,707	42,100	89.2	10.7	0.4	1.6	0.1
Hardware, plumbing, heating	130	102,120	91,082	44.7	45.5	7.9	1.1	0.8
Hardware	58	50,925	50,863	57.2	33.2	7.3	1.0	1.3
Plumbing, heating equipment, supplies	72	51,195	40,219	28.9	61.2	8.7	1.2	0.1
Lumber, construction materials	167	198,796	194,288	29.7	36.6	25.5	1.1	7.1
Lumber, millwork	113	166,005	164,886	32.0	30.5	28.1	1.0	8.4
Other construction materials	54	32,791	29,402	16.2	71.2	10.9	1.7	...
Machinery, equipment, supplies	548	158,070	144,027	18.0	63.0	11.0	1.5	6.5
Commercial machines, equipment	124	26,739	20,461	25.7	65.9	5.8	1.6	1.0
Construction machinery, equipment	34	22,259	21,618	7.4	76.9	1.0	0.2	14.5
Farm-dairy machinery, equipment	16	9,950	8,228	86.0	2.6	9.2	2.2	(z)
Industrial machinery, equipment, supplies	196	59,515	58,032	10.4	62.0	19.3	0.5	7.8
Professional equipment, supplies	57	12,744	11,134	14.1	80.1	0.6	3.9	1.3
Service establishment equipment, supplies	97	19,939	18,909	18.7	68.4	9.5	3.0	0.4
Transportation (exc. automotive) equipment, supplies	24	6,924	5,645	13.9	44.9	9.5	4.6	22.1
Metals, metal work (exc. scrap)	48	57,715	56,976	5.5	64.3	22.7	0.5	7.0
Waste materials	79	21,021	20,681	4.1	56.4	37.7	0.4	1.4
Iron, steel scrap	32	8,643	8,489	1.4	75.3	22.3	1.0	...
Other scrap, waste materials	47	12,378	12,192	5.9	43.2	48.4	(z)	2.5
Other merchant wholesalers	461	255,799	235,584	35.8	15.4	18.5	1.9	28.4
Automobiles, other motor vehicles	27	31,831	21,606	54.9	24.4	7.4	12.4	0.9
Amusement, sporting goods	62	14,001	12,209	63.2	20.7	7.4	2.3	6.4
Books, periodicals, newspapers	27	8,797	8,532	62.5	12.8	19.1	5.5	(z)
Farm supplies	35	57,638	56,718	22.6	20.7	47.6	0.3	8.8
Jewelry	75	17,508	13,872	83.8	9.7	3.5	2.0	1.0
Petroleum and products	18	6,664	6,408	18.7	10.8	1.9	(z)	68.6
Merchant wholesalers, n.e.c.	217	119,360	116,239	28.7	11.8	10.3	0.6	48.6
Manufacturers' sales branches (with stocks), total	573	1,219,485	1,139,934	36.6	32.5	28.3	0.7	1.9
Groceries, confectionery, meats	59	326,808	326,476	44.0	15.2	38.2	(z)	2.6
Confectionery	7	19,005	19,005	23.8	7.2	68.9	...	0.1
Meats, meat products	11	68,859	68,859	90.8	2.1	5.5	0.1	1.5
Other grocery, food specialties	41	238,944	238,612	32.1	19.6	45.2	(z)	3.1
Beer, wines, distilled spirits	16	67,925	67,925	16.5	0.1	81.5	0.3	1.6
Drugs, chemicals, allied products	76	77,026	76,695	29.5	40.9	23.7	1.5	4.4
Drugs, drug sundries (specialty lines)	20	30,074	30,074	56.5	7.8	35.0	0.3	0.4
Industrial chemicals, explosives	24	32,555	32,555	3.2	73.5	13.6	(z)	9.7
Paints, varnishes	32	14,397	14,066	33.0	36.1	22.6	7.7	0.6
Dry goods, apparel	24	25,805	25,805	92.1	5.3	2.0	(z)	0.6
Clothing, furnishings, footwear	12	16,551	16,551	98.3	0.6	1.1	...	...
Dry goods specialties, piece goods, notions	12	9,254	9,254	80.7	13.7	3.8	(z)	1.8
Furniture, home furnishings	16	32,650	32,650	69.1	11.7	16.4	...	2.8
Furniture (household, office)	6	13,570	13,570	65.3	17.3	10.8	...	6.6
Home furnishings, floor coverings	10	19,080	19,080	72.0	7.7	20.3	...	...
Paper and its products	21	25,549	24,092	32.0	62.2	5.4	0.4	...
Automotive equipment, tires and tubes	31	59,719	38,526	70.8	7.9	21.0	0.1	0.2
Electrical goods	37	154,040	152,031	7.6	80.4	11.4	0.2	0.4
Wiring supplies, apparatus	28	141,313	139,518	2.0	87.4	10.1	0.1	0.4
Electrical appliances, specialties	9	12,727	12,513	69.7	2.8	25.7	1.8	...
Hardware, plumbing, heating	23	20,657	19,996	35.5	25.8	31.9	1.5	5.3
Hardware, specialty lines	7	4,191	3,530	20.9	0.2	78.9	...	...
Plumbing, heating equipment, supplies	16	16,466	16,466	38.6	31.3	21.8	1.8	6.5
Lumber, construction materials	14	29,092	29,092	16.9	32.7	49.6	0.7	0.1
Machinery, equipment, supplies	179	156,373	150,462	28.4	54.6	13.9	0.1	3.0
Commercial machines, equipment	40	21,602	19,454	0.3	96.2	3.3	0.2	(z)
Construction machinery, equipment	7	5,930	5,930	0.4	84.6	5.8	(z)	9.2
Farm-dairy machinery, equipment	9	40,423	40,423	92.3	6.2	1.1	(z)	0.4
Industrial machinery, equipment, supplies	78	71,009	67,770	2.7	67.7	24.3	(z)	5.3
Professional equipment, supplies	23	10,111	9,587	32.8	41.4	24.1	0.4	1.3
Other machinery, equipment, supplies	22	7,298	7,298	5.7	83.3	9.9	(z)	1.1
Manufacturers' sales branches, n.e.c.	77	243,841	196,184	46.8	24.4	25.4	2.6	0.8
Manufacturers' sales offices (without stocks), total	248	772,705	742,225	14.8	48.0	33.2	(z)	4.0
Groceries, confectionery, meats	14	45,605	45,605	40.8	7.9	31.4	(z)	19.9
Drugs, chemicals, allied products	17	40,499	40,499	15.0	65.2	17.5	(z)	2.3
Furniture, home furnishings	13	16,589	16,489	56.7	0.5	42.8	(z)	...
Paper and its products	25	18,473	17,045	10.3	84.7	5.0	...	(z)
Electrical goods	16	87,080	86,108	3.4	6.1	90.5	...	(z)
Lumber, construction materials	15	39,743	37,614	19.6	41.8	33.1	...	5.5
Machinery, equipment, supplies	53	134,479	133,794	1.3	87.0	8.7	...	3.0
Manufacturers' sales offices, n.e.c.	95	390,237	365,071	16.9	48.0	31.4	(z)	3.7
Agents, brokers, total	987	776,011	717,885	24.2	21.1	46.1	(z)	8.6
Groceries, confectionery, meats	157	256,290	235,763	7.2	13.8	73.6	(z)	5.4
Farm products (edible)	23	33,176	32,098	1.0	8.1	82.8	...	8.1
Drugs, chemicals, allied products	33	21,677	21,437	11.0	50.0	33.4	...	5.6
Drugs, drug sundries (specialty lines)	15	7,025	7,025	33.7	...	64.1	...	2.2
Industrial chemicals, paints	18	14,652	14,412	(z)	74.2	18.6	...	7.2

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
SAN FRANCISCO-OAKLAND, CALIF.--Continued								
Type by Kind of Business--Continued								
Agents, brokers--Continued								
Furniture, home furnishings	117	33,810	32,278	83.0	1.0	14.9	(z)	1.1
Furniture (household, office)	65	19,801	19,259	95.1	1.3	3.6	(z)	...
Home furnishings, floor coverings	52	14,009	13,019	65.0	0.5	31.7	(z)	2.8
Paper and its products	22	9,458	8,822	17.7	50.5	25.4	0.2	6.2
Farm products (raw materials)	14	43,209	36,405	...	14.4	66.2	...	19.4
Electrical goods	66	21,292	18,761	10.4	27.7	56.3	1.0	4.6
Lumber, construction materials	29	20,010	17,986	52.7	9.7	35.2	(z)	2.4
Lumber, millwork	20	18,375	16,351	58.0	8.3	32.1	...	1.6
Other construction materials	9	1,635	1,635	0.1	24.0	65.9	0.1	9.9
Machinery, equipment, supplies	122	61,384	57,157	1.6	65.6	16.1	(z)	16.7
Agents and brokers, n.e.c.	404	275,705	257,178	44.1	20.0	25.8	(z)	10.1
SEATTLE, WASH.								
Type of Operation								
Merchant wholesalers	1,166	670,383	644,381	48.9	30.2	13.7	2.5	4.7
Manufacturers' sales branches, offices, total	320	434,958	426,770	26.8	37.8	34.6	0.3	0.5
Sales branches (with stocks)	233	293,083	286,612	36.8	31.8	30.7	0.4	0.3
Sales offices (without stocks)	87	141,875	140,158	6.2	50.4	42.6	(z)	0.8
Petroleum bulk stations, terminals	49	77,141	n.a.	...	...	...	...	...
Agents, brokers	328	287,931	253,042	9.6	12.5	70.3	0.2	7.4
Assemblers (mainly farm products)	7	16,000	16,000	53.3	...	46.0	0.7	...
Type by Kind of Business								
Merchant wholesalers, total	1,166	670,383	644,381	48.9	30.2	13.7	2.5	4.7
Groceries, confectionery, meats	111	99,678	93,672	67.9	15.5	11.2	1.3	4.1
Groceries (general line)	22	51,597	46,297	96.1	2.9	0.2	0.8	(z)
Confectionery	8	1,531	1,440	60.2	...	37.8	2.0	(z)
Fish, sea foods	11	7,006	7,006	69.0	0.2	25.9	3.9	1.0
Meats, meat products	17	16,878	16,547	46.9	48.0	2.4	1.6	1.1
Other grocery, food specialties	53	22,666	22,382	25.5	23.2	33.8	1.3	16.2
Farm products (edible)	64	70,167	67,021	58.8	10.2	19.5	8.3	3.2
Dairy, poultry products	31	42,473	39,493	48.4	15.3	22.0	13.9	0.4
Fruits, vegetables (fresh)	33	27,694	27,528	73.6	2.9	15.9	0.5	7.1
Beer, wines, distilled spirits	29	23,734	23,734	86.9	...	10.7	...	2.4
Beer, ale	18	11,687	11,687	100.0	...	...	...	...
Wines, distilled spirits	11	12,047	12,047	74.2	...	21.1	...	4.7
Drugs, chemicals, allied products	39	22,615	22,152	51.9	36.4	9.9	0.3	1.5
Drugs	13	12,408	12,290	88.6	4.4	6.9	0.1	...
Industrial chemicals, explosives	12	9,301	9,064	6.6	76.4	13.3	0.1	3.6
Paints, varnishes	14	906	798	1.8	73.7	17.3	5.1	2.1
Tobacco and products (exc. leaf)	9	11,911	11,911	85.8	4.3	5.9	3.9	0.1
Dry goods, apparel	55	15,844	15,422	80.5	11.6	7.0	0.8	0.1
Furniture, home furnishings	36	14,252	13,905	84.6	15.1	0.2	0.1	(z)
Paper and its products	23	10,607	10,393	42.5	52.6	2.8	0.2	1.9
Farm products (raw materials)	13	17,510	17,510	21.7	62.5	15.8	(z)	(z)
Automotive equipment, tires and tubes	94	19,516	18,096	44.0	33.8	18.0	3.8	0.4
Electrical goods	61	56,220	55,952	61.7	27.9	8.4	1.6	0.4
General line, apparatus, supplies	31	32,118	31,996	42.2	45.9	10.3	0.9	0.7
Electrical appliances, specialties	30	24,102	23,956	87.7	3.9	5.9	2.5	...

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
SEATTLE, WASH.--Continued								
Type by Kind of Business--Continued								
Merchant wholesalers--Continued								
Hardware, plumbing, heating	55	37,195	35,276	52.1	33.1	10.5	3.8	0.5
Hardware	28	20,878	19,131	65.1	25.1	3.3	6.3	0.2
Plumbing, heating equipment, supplies	27	16,317	16,145	36.7	42.5	19.1	1.0	0.7
Lumber, construction materials	101	86,979	80,373	41.1	25.7	23.4	1.9	7.9
Lumber, millwork	79	73,763	67,366	45.6	16.6	27.4	1.0	9.4
Other construction materials	22	13,216	13,007	17.7	72.9	2.8	6.6	..
Machinery, equipment, supplies	268	98,870	86,141	19.0	68.6	9.2	1.4	1.8
Commercial machines, equipment	54	11,051	10,215	12.2	79.9	6.5	0.6	0.8
Construction machinery, equipment	10	8,153	7,965	4.5	89.2	5.0	...	1.3
Farm-dairy machinery, equipment	12	8,965	8,865	85.8	9.4	4.6	0.2	...
Industrial machinery, equipment, supplies	102	34,034	33,364	12.2	70.3	13.9	0.9	2.7
Professional equipment, supplies	26	7,808	7,239	7.0	89.2	1.3	1.5	1.0
Service establishment equipment, supplies	43	6,399	6,080	10.7	83.3	3.8	2.2	...
Transportation equipment, supplies	21	12,560	12,413	15.7	64.3	12.6	4.6	2.8
Metals, metal work (exc. scrap)	23	19,580	19,498	13.7	67.9	14.1	1.7	2.6
Waste materials	29	7,339	7,055	4.2	64.2	29.6	0.3	1.7
Iron, steel scrap	9	4,648	4,607	6.1	57.2	35.7	0.1	0.9
Other scrap, waste materials	20	2,691	2,448	0.5	77.5	18.3	0.4	3.3
Other merchant wholesalers	156	68,366	66,270	36.7	20.2	18.2	3.0	21.9
Automobiles, other motor vehicles	21	13,378	12,984	33.5	35.7	19.7	10.6	0.5
Amusement, sporting goods	25	5,579	4,931	52.5	35.7	8.0	3.1	0.7
Books, periodicals, newspapers	7	3,729	3,681	98.9	1.1	...	...	...
Farm supplies	13	3,554	3,389	40.0	7.0	49.1	3.9	...
Jewelry	26	5,265	5,042	96.5	...	3.4	0.1	...
Merchant wholesalers, n.e.c.	64	36,861	36,243	20.8	18.5	20.1	0.7	39.9
Manufacturers' sales branches (with stocks), total	233	293,083	286,612	36.8	31.8	30.7	0.4	0.3
Groceries, confectionery, meats	31	92,829	92,829	50.2	7.2	42.2	0.1	0.3
Drugs, chemicals, allied products	30	17,628	17,581	42.7	38.3	17.1	1.7	0.2
Dry goods, apparel	3	2,342	2,342	100.0	...	...	...	...
Lumber, construction materials	5	8,189	8,189	12.5	28.1	59.1	...	0.3
Machinery, equipment, supplies	81	31,577	28,828	5.5	73.7	20.0	0.1	0.7
Commercial machines, equipment	21	6,047	5,074	0.5	91.2	8.0	0.3	...
Industrial machinery, equipment, supplies	41	18,756	17,783	4.9	68.4	25.7	(z)	1.0
Other machinery, equipment	19	6,774	5,971	11.7	74.7	13.2	...	0.4
Manufacturers' sales branches, n.e.c.	83	140,518	136,843	33.9	39.6	25.6	0.6	0.3
Manufacturers' sales offices (without stocks), total	87	141,875	140,158	6.2	50.4	42.6	(z)	0.8
Drugs, chemicals, allied products	3	3,709	3,709	52.8	47.0	0.2	...	...
Electrical goods	7	5,379	5,039	0.4	51.2	48.4	...	...
Hardware, plumbing, heating	6	6,390	6,390	2.4	8.0	89.3	...	0.3
Machinery, equipment, supplies	18	22,209	21,970	1.0	86.7	8.5	...	3.8
Manufacturers' sales offices, n.e.c.	53	104,188	103,050	6.2	45.3	48.2	0.1	0.2
Agents, brokers, total	328	287,931	253,042	9.6	12.5	70.3	0.2	7.4
Groceries, confectionery meats	79	104,283	93,371	5.4	8.7	74.5	...	11.4
Farm products (edible)	10	28,720	28,720	3.0	1.1	92.4	...	3.5
Drugs, chemicals, allied products	6	4,417	578	(v)	(v)	(v)	(v)	(v)
Furniture, home furnishings	25	6,120	5,032	50.1	1.6	48.3	...	...
Furniture (household, office)	9	1,768	1,503	91.9	2.8	5.3	...	...
Home furnishings, floor coverings	16	4,352	3,529	32.2	1.2	66.6	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments[1]		Establishments analyzing sales by class of customer					
				Sales (as percent of total sales analyzed)—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
SEATTLE, WASH.--Continued								
Type by Kind of Business--Continued								
Agents, brokers--Continued								
Paper and its products	5	1,100	1,100	...	17.7	82.3	...	...
Farm products (raw materials)	8	12,040	11,353	2.1	0.2	94.8	...	2.9
Automotive equipment, tires and tubes	6	1,250	1,250	44.0	...	56.0	...	...
Electrical goods	36	12,122	11,119	6.2	16.3	72.8	4.6	0.1
Wine supplies	26	7,767	7,123	2.2	14.2	76.5	7.1	(z)
Electrical appliances, specialties	10	4,355	3,996	13.4	20.1	66.0	0.1	0.4
Lumber, construction materials	16	22,264	20,905	15.3	10.6	50.6	...	23.5
Machinery, equipment, supplies	41	10,087	6,034	14.3	69.3	5.3	0.5	10.6
Agents and brokers, n.e.c.	96	85,528	73,580	13.3	19.8	65.4	(z)	1.5
WASHINGTON, D. C.								
Type of Operation								
Merchant wholesalers	808	535,260	511,042	59.5	31.2	4.4	2.9	2.0
Manufacturers' sales branches, offices	253	569,370	558,088	30.1	53.5	16.1	0.2	0.1
Petroleum bulk stations, terminals	27	66,186	n.a.	...	...	...	...	...
Agents, brokers	182	162,764	152,957	17.8	28.4	34.7	0.3	18.8
Assemblers (mainly farm products)	6	3,036	3,036	56.8	9.4	34.8	...	...
Type by Kind of Business								
Merchant wholesalers, total	808	535,260	511,042	59.5	31.2	4.4	2.9	2.0
Groceries, confectionery, meats	101	84,310	80,655	74.6	22.6	2.4	0.3	0.1
Fish, sea foods	8	2,792	2,792	35.6	55.4	6.5	2.5	...
Meats, meat products	31	35,529	33,654	65.3	30.3	4.2	0.2	...
Other grocery, food specialties	36	9,718	8,822	67.3	31.0	0.2	0.9	0.6
Grocery, food specialties, n.e.c.	26	36,271	35,387	88.7	10.5	0.8	(z)	...
Farm products (edible)	74	77,162	71,911	60.1	17.7	10.0	12.2	...
Beer, wines, distilled spirits	41	59,475	59,475	95.2	4.8	...	...	...
Dry goods, apparel	10	2,228	2,091	77.5	21.6	0.4	0.5	...
Furniture, home furnishings	25	11,103	10,532	27.6	63.1	7.8	1.5	...
Automotive equipment, tires and tubes	71	16,242	15,348	54.5	27.1	15.7	2.2	0.5
Electrical goods	50	51,431	51,173	72.9	23.6	2.3	0.7	0.5
Hardware, plumbing, heating	41	46,305	42,249	49.1	42.0	7.3	0.6	1.0
Lumber, construction materials	32	31,991	31,754	42.6	54.5	0.9	2.0	...
Lumber, millwork	17	24,387	24,150	54.0	43.3	(z)	2.2	...
Other construction materials	15	7,604	7,604	6.5	89.6	3.7	1.2	...
Machinery, equipment, supplies	141	29,429	27,584	7.1	81.1	4.2	1.8	5.8
Commercial machines, equipment	43	8,272	7,704	12.0	83.7	0.4	3.8	0.1
Construction machinery, equipment	5	937	(x)	0.2	99.8	...	...	...
Farm-dairy machinery, equipment	4	692	(x)	(v)	(v)	(v)	(v)	(v)
Industrial machinery, equipment, supplies	26	6,863	6,552	1.5	79.3	8.9	0.7	9.6
Transportation (exc. automotive) equipment, supplies	10	2,318	2,318	7.2	50.5	11.6	...	35.7
Other machinery, equipment, supplies	53	10,406	9,565	8.7	87.7	1.0	1.6	...
Waste materials	42	9,859	9,624	0.1	77.9	20.4	1.6	...
Iron, steel scrap	11	2,547	2,367	...	82.7	13.6	3.7	...
Other scrap, waste materials	31	7,312	7,257	0.2	76.3	22.6	0.9	...
Other merchant wholesalers	180	115,666	108,646	53.1	34.3	2.3	3.1	7.2
Automobiles, other motor vehicles	18	14,994	11,950	43.1	44.7	...	12.2	...
Amusement, sporting goods	17	4,109	3,706	53.3	24.3	0.2	22.0	0.2
Books, periodicals, newspapers	12	6,817	6,363	77.9	18.2	3.9	(z)	...
Jewelry	12	4,780	4,582	96.9	2.0	0.6	0.5	...
Merchant wholesalers, n.e.c.	121	84,966	82,045	50.3	36.3	2.7	1.2	9.5
WASHINGTON, D. C.--Continued								
Type by Kind of Business--Continued								
Agents, brokers, total	182	162,764	152,957	17.8	28.4	34.7	0.3	18.8
Groceries, confectionery, meats	34	44,187	37,901	53.8	0.2	42.4	...	3.6
Farm products (edible)	10	29,575	28,384	2.3	...	96.6	1.1	...
Furniture, home furnishings	4	1,275	1,275	38.2	57.5	4.0	0.3	...
Paper and its products	6	2,977	2,977	0.3	85.2	...	...	14.5
Farm products (raw materials)	4	7,328	7,328	...	26.3	47.6	...	26.1
Electrical goods	12	6,638	6,638	0.2	53.5	36.6	...	9.7
Wiring supplies, apparatus	8	3,723	3,723	0.3	77.3	5.2	...	17.2
Electrical appliances, specialties	4	2,915	2,915	...	26.2	73.6	...	0.2
Hardware, plumbing, heating	6	1,912	1,613	6.4	70.1	6.8	...	16.7
Lumber, construction materials	12	7,672	7,555	8.9	73.4	16.9	0.8	...
Agents and brokers, n.e.c.	94	61,200	59,286	8.4	47.2	3.5	0.2	40.7
YOUNGSTOWN, OHIO								
Type of Operation								
Merchant wholesalers	360	158,717	143,868	61.7	29.2	4.7	4.0	0.4
Manufacturers' sales branches, offices, total	52	80,213	78,698	33.4	63.2	1.7	0.4	1.3
Sales branches (with stocks)	42	36,385	34,870	67.3	28.1	3.8	0.8	...
Sales offices (without stocks)	10	43,828	43,828	6.5	91.0	0.1	...	2.4
Petroleum bulk stations, terminals	49	32,165	n.a.	...	...	...	...	...
Other operating types	17	4,591	3,002	13.4	21.2	65.4	...	...
Type by Kind of Business								
Merchant wholesalers, total	360	158,717	143,868	61.7	29.2	4.7	4.0	0.4
Groceries, confectionery, meats	48	33,335	29,216	88.6	8.8	0.7	1.9	...
Farm products (edible)	41	22,596	21,866	81.0	2.1	8.1	7.5	1.3
Beer, wines, distilled spirits	26	10,998	10,374	97.5	0.1	0.2	2.2	...
Drugs, chemicals, allied products	10	3,028	2,956	77.5	14.8	6.8	0.9	...
Tobacco and products (exc. leaf)	8	8,140	8,140	95.2	...	0.5	4.3	...
Dry goods, apparel	6	1,187	897	98.2	...	...	1.8	...
Furniture, home furnishings	6	862	436	(v)	(v)	(v)	(v)	(v)
Paper and its products	3	2,898	2,898	58.2	38.2	2.6	1.0	...
Automotive equipment, tires and tubes	38	6,553	6,275	51.6	27.4	15.2	5.8	...
Electrical goods	21	13,875	13,875	59.8	32.4	0.2	7.6	...
Hardware, plumbing, heating	14	3,915	3,915	78.5	20.9	0.1	0.5	...
Lumber, construction materials	12	6,782	6,782	18.5	53.6	8.9	19.0	...
Machinery, equipment, supplies	63	12,304	12,096	27.9	69.2	1.7	1.2	...
Metals, metal work (exc. scrap)	8	2,619	2,619	...	45.1	53.4	1.5	...
Waste materials	20	12,402	12,402	...	96.4	3.0	0.6	...
Other merchant wholesalers	36	17,223	9,121	(v)	(v)	(v)	(v)	(v)
Manufacturers' sales branches (with stocks), total	42	36,385	34,870	67.3	28.1	3.8	0.8	...
Groceries, confectionery, meats	13	19,704	19,704	89.6	6.0	4.3	0.1	...
Machinery, equipment, supplies	12	3,984	3,750	3.6	96.3	(z)	0.1	...
Manufacturers' sales branches, n.e.c.	17	12,697	11,416	49.9	43.7	4.1	2.3	...

v Insufficient analysis of sales by class of customer to show separately.
x Withheld to avoid disclosure.
z Less than 0.1 percent.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.
[1] Including establishments for which no analysis of sales by class of customer was obtained.
Note: See Explanatory Material for definitions of Standard Metropolitan Areas.

LEGAL FORM OF ORGANIZATION

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Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
United States, total	243,366	188,688,801	n.s.	7,990,713	163,490	2,382,789	153,223,967	10,167,005	167,802	115,843,995	9,708,633	8,979,371
Individual proprietorships	77,416	20,189,425	n.s.	630,313	67,440	257,072	12,493,298	772,991	44,431	8,907,111	716,781	682,221
Partnerships	42,815	24,150,901	n.s.	660,902	78,420	260,979	13,305,376	1,008,787	28,971	12,287,986	952,893	941,404
Corporations	121,418	142,861,846	n.s.	6,658,995	[2]17,412	1,848,719	126,644,775	8,309,653	93,129	98,619,786	7,967,097	7,284,167
Other forms of organization	1,717	1,486,629	n.s.	40,503	218	16,019	780,518	75,574	1,271	1,029,112	71,862	71,579
Merchant wholesalers, total	146,518	79,766,589	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834	112,481	68,107,266	6,883,145	6,419,017
Individual proprietorship	53,045	8,760,790	12.2	484,848	46,408	192,361	9,488,146	668,988	36,992	6,662,214	621,277	587,755
Partnerships	31,897	11,677,483	10.1	530,222	60,302	198,920	10,430,023	907,953	24,752	10,103,421	860,967	843,417
Corporations	61,148	58,852,588	11.9	4,033,070	...	1,111,134	75,439,111	5,594,012	50,366	50,883,476	5,365,616	4,952,081
Other forms of organization	428	475,728	6.1	16,241	113	5,575	294,691	35,881	371	458,155	35,285	35,764
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	1,749,770	13,948	26,767,985	1,690,947	1,462,341
Individual proprietorships	235	37,205	17.8	3,516	168	1,285	68,337	4,114	191	(x)	(x)	(x)
Partnerships	226	93,128	17.8	9,218	358	2,795	185,805	9,421	188	88,137	8,886	8,050
Corporations	15,216	29,079,699	9.9	1,487,371	...	407,330	28,854,889	1,732,126	13,548	26,627,699	1,674,012	1,448,170
Other forms of organization	39	19,685	12.3	1,308	1	315	22,720	4,109	21	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	4.3	420,241	254	89,890	8,111,889	...	...	...	...	...
Individual proprietorships	115	15,879	11.8	799	87	244	16,524	...	...	...	...	...
Partnerships	109	66,383	8.6	2,635	166	698	52,309	...	...	...	...	...
Corporations	7,806	23,405,025	4.3	416,138	...	88,823	8,030,746	...	...	...	...	...
Other forms of organization	22	21,573	11.4	669	1	125	12,310	...	...	...	...	...
Petroleum bulk stations, terminals, total	29,451	10,615,650	9.0	345,847	23,952	112,466	6,840,356	709,205	27,956	10,228,395	678,638	514,341
Individual proprietorships	3,913	642,148	10.6	23,293	3,511	10,068	467,644	30,841	3,321	573,127	28,515	25,197
Partnerships	1,808	411,234	10.3	13,577	3,017	5,706	275,172	19,040	1,572	370,648	17,846	15,872
Corporations	23,482	9,526,185	8.8	306,491	[2]17,412	95,849	6,048,510	656,356	22,838	9,253,303	629,502	471,016
Other forms of organization	248	36,083	12.0	2,486	12	843	49,030	2,968	225	31,317	2,775	2,256
Agents, brokers, total	24,361	34,610,092	2.6	350,148	21,820	101,650	6,761,190	68,829	2,699	4,082,513	60,816	63,094
Individual proprietorships	13,592	8,644,857	3.1	71,969	12,302	25,899	1,417,141	16,256	1,179	(x)	(x)	(x)
Partnerships	5,110	9,668,341	2.1	56,509	9,494	23,661	1,212,595	13,776	594	698,689	12,587	14,644
Corporations	5,611	16,127,749	2.6	220,547	...	51,668	4,107,609	38,788	925	2,806,773	34,232	36,049
Other forms of organization	48	169,145	1.1	1,123	24	422	23,845	9	1	(x)	(x)	(x)
Assemblers (mainly farm products), total	19,268	10,957,893	6.1	308,683	10,114	159,068	6,726,810	432,367	10,718	6,657,836	395,087	520,578
Individual proprietorships	6,516	2,088,546	5.2	45,888	4,964	27,215	1,035,506	52,792	2,748	1,060,797	49,058	53,233
Partnerships	3,665	2,234,332	5.5	48,741	5,083	29,199	1,149,472	58,597	1,865	1,027,091	52,607	59,421
Corporations	8,155	5,870,600	6.7	195,378	...	93,915	4,163,910	288,371	5,452	4,048,535	263,735	376,851
Other forms of organization	932	764,415	5.2	18,676	67	8,739	377,922	32,607	653	521,413	29,687	31,073
MERCHANT WHOLESALERS												
Groceries, Confectionery, Meats												
Groceries (general line):												
Not sponsoring cooperative, voluntary groups	2,963	3,378,567	8.7	174,773	1,839	59,541	3,308,364	354,853	2,858	3,084,676	348,044	372,119
Individual proprietorships	424	242,052	6.9	8,966	378	3,896	170,783	24,517	426	23,742	23,960	24,505
Partnerships	689	576,229	6.4	19,784	1,459	8,373	380,287	54,828	668	562,194	54,270	58,304
Corporations	1,821	2,551,158	9.4	145,551	...	47,102	2,748,494	274,353	1,755	2,489,612	268,659	288,103
Other forms of organization	9	9,128	9.3	472	2	170	8,800	1,155	9	9,128	1,155	1,207
Voluntary group wholesalers	635	1,633,954	8.3	85,413	163	26,941	1,607,433	172,136	622	1,611,534	169,319	180,630
Individual proprietorships	16	26,890	6.9	1,068	11	348	21,006	2,577	16	26,890	2,577	2,708
Partnerships	64	106,323	7.2	4,504	151	1,541	82,059	10,436	61	103,323	10,295	11,506
Corporations	552	1,495,765	8.4	79,609	...	24,996	1,500,435	158,495	542	1,476,345	155,819	165,805
Other forms of organization	3	4,976	6.9	232	1	56	3,933	628	3	4,976	628	611
Retailer-cooperative warehouses	211	582,340	4.6	16,722	1	5,421	321,683	54,182	198	574,353	53,503	52,721
Corporations	186	533,070	4.5	14,972	...	4,890	290,019	49,427	176	527,290	48,790	48,105
Unincorporated businesses	25	49,270	5.8	1,750	1	531	31,664	4,755	22	47,063	4,713	4,616
Cash-carry depots	405	146,829	4.9	3,565	50	1,282	66,783	10,753	338	131,353	9,251	9,118
Individual proprietorships	11	3,773	4.5	71	11	41	1,721	504	9	(x)	(x)	(x)
Partnerships	25	16,036	3.6	305	39	144	6,547	890	21	(x)	(x)	(x)
Corporations	369	127,020	5.0	3,189	...	1,097	58,515	9,359	308	112,806	8,019	8,108
Institutional wholesalers	51	57,431	13.8	4,941	38	1,249	88,464	6,849	48	56,984	6,804	6,508
Individual proprietorships	11	5,313	9.8	296	10	88	5,073	430	10	(x)	(x)	(x)
Partnerships	11	11,351	11.2	787	28	213	16,044	1,427	11	11,351	1,427	1,306
Corporations	29	40,767	15.0	3,858	...	948	67,347	4,992	27	(x)	(x)	(x)
Confectionery, total	2,077	377,047	11.9	24,438	2,004	9,609	493,017	25,086	1,706	347,851	23,292	22,612
Corporations	389	138,766	14.6	12,381	...	4,120	242,770	8,830	321	128,969	8,250	8,404
Unincorporated businesses	1,688	238,281	10.3	12,057	2,004	5,489	250,247	16,256	1,385	218,882	15,042	14,208
Fish, sea foods, total	1,233	393,682	15.6	30,070	1,138	11,167	594,595	16,274	661	305,460	14,895	14,907
Corporations	376	223,247	16.7	20,007	...	6,217	379,792	10,856	283	188,497	9,946	9,802
Unincorporated businesses	857	170,435	14.1	10,063	1,138	4,950	214,803	5,418	378	116,963	4,949	5,105
Meats, meat products, total	3,507	1,999,476	7.4	82,098	3,500	25,127	1,607,280	34,034	2,340	1,711,469	31,331	34,919
Individual proprietorships	1,589	479,797	7.0	16,557	1,412	6,208	334,866	6,550	907	360,708	5,831	6,603
Partnerships	1,013	498,607	6.5	15,980	2,087	5,591	328,624	7,136	705	419,147	6,216	6,905
Corporations	896	1,015,316	8.1	49,330	...	13,254	938,615	20,248	719	925,858	19,184	21,406
Other forms of organization	9	5,756	6.4	231	1	74	5,175	100	9	5,756	100	5

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS—Continued												
Groceries, Confectionery, Meats—Continued												
Other grocery, food specialties:												
Canned foods	1,138	408,505	10.5	18,965	1,029	6,642	377,587	44,002	894	369,742	41,488	37,320
Individual proprietorships	451	66,460	11.0	3,228	413	1,407	64,400	6,102	347	(x)	(x)	(x)
Partnerships	300	83,243	8.8	2,761	614	1,192	55,766	8,231	233	75,154	7,674	7,600
Corporations	383	257,130	10.9	12,936	...	4,030	256,740	29,614	311	234,737	28,054	24,107
Other forms of organization	4	1,672	5.0	40	2	13	681	55	3	(x)	(x)	(x)
Coffee, tea, spices	573	590,921	7.5	19,923	399	5,729	359,588	53,260	460	527,989	52,192	51,307
Corporations	261	473,834	8.0	17,590	...	4,839	314,843	48,174	221	452,833	47,357	46,404
Unincorporated businesses	312	117,087	5.4	2,333	399	890	44,745	5,086	239	75,156	4,835	4,903
Dried fruits, nuts	150	67,050	10.2	2,838	140	1,504	63,188	6,821	111	57,600	6,167	7,604
Individual proprietorships	71	11,584	10.7	454	68	322	11,780	839	51	10,373	804	1,004
Partnerships	36	15,296	8.7	585	72	506	17,129	1,537	25	12,124	1,089	1,200
Corporations	43	40,170	10.6	1,799	...	676	34,279	4,445	35	35,103	4,274	5,400
Flour	294	156,641	8.5	5,135	202	1,614	95,844	5,828	234	130,014	5,677	6,508
Corporations	129	95,479	9.8	3,658	...	1,070	67,647	3,539	105	79,895	3,526	4,200
Unincorporated businesses	165	61,162	6.4	1,477	202	544	28,197	2,289	129	53,119	2,151	2,308
Frosted, frozen foods	447	239,630	14.3	16,586	238	5,559	337,947	24,662	335	216,586	22,381	21,185
Corporations	264	189,323	14.5	13,636	...	4,370	279,243	20,329	204	172,718	18,268	17,173
Unincorporated businesses	183	50,307	13.3	2,950	238	1,189	58,704	4,333	131	43,868	4,113	4,012
Miscellaneous grocery specialties	3,661	1,324,645	9.8	63,575	3,048	21,462	1,230,038	81,464	2,353	990,849	77,698	81,819
Individual proprietorships	1,828	226,215	12.5	13,094	1,616	5,486	265,782	14,541	1,023	178,935	13,455	13,501
Partnerships	736	239,408	7.8	8,153	1,430	3,275	162,602	15,668	501	219,997	14,872	16,600
Corporations	1,090	857,066	9.6	42,261	...	12,671	800,296	51,083	822	589,961	49,199	51,705
Other forms of organization	7	1,956	6.8	67	2	30	1,358	172	7	1,956	172	13
Farm Products (Edible)												
Dairy, poultry products, total	6,668	4,278,748	13.0	305,494	5,823	103,476	6,014,543	92,119	3,919	3,623,957	88,648	93,124
Individual proprietorships	2,962	688,916	10.4	31,905	2,604	15,191	648,494	10,165	1,365	468,564	9,308	9,438
Partnerships	1,662	720,322	10.1	33,624	3,213	14,388	683,918	13,529	963	558,507	12,508	14,094
Corporations	2,007	2,849,068	14.3	238,536	...	73,324	4,655,337	67,961	1,561	2,578,382	66,350	71,197
Other forms of organization	37	20,442	13.2	1,429	6	573	26,794	464	30	18,504	482	395
Fruits, vegetables (fresh), total	6,871	3,222,193	9.8	158,057	7,637	52,457	2,964,884	52,405	3,738	2,567,588	48,956	50,401
Individual proprietorships	3,156	640,698	10.5	28,513	2,827	11,639	548,968	7,916	1,246	417,278	7,023	7,698
Partnerships	2,255	1,020,121	9.1	39,538	4,805	14,757	759,664	14,027	1,373	819,623	13,089	13,600
Corporations	1,448	1,559,060	10.0	89,767	...	25,986	1,652,787	30,341	1,110	1,328,710	28,765	29,011
Other forms of organization	12	2,314	18.1	239	5	75	3,465	121	9	1,977	79	92
Beer, Wines, Distilled Spirits												
Beer, ale, total	5,668	1,550,562	14.2	106,498	4,826	34,467	2,028,303	70,229	4,504	1,418,454	64,903	67,271
Individual proprietorships	3,021	543,572	14.0	31,441	2,553	11,434	605,386	23,119	2,302	482,855	21,311	22,032
Partnerships	1,329	373,283	12.4	20,606	2,264	7,459	398,679	17,416	1,091	(x)	(x)	(x)
Corporations	1,303	628,511	15.4	54,067	...	15,436	1,017,424	29,500	1,098	582,142	27,087	28,060
Other forms of organization	15	5,196	13.2	384	9	138	6,814	194	13	(x)	(x)	(x)
Wines, distilled spirits,[3] total	1,527	2,519,167	8.9	117,864	596	29,170	2,304,663	304,516	1,363	2,431,966	291,532	332,326
Corporations	993	2,075,643	9.4	104,635	...	24,607	2,033,402	258,719	886	2,008,502	247,501	279,643
Unincorporated businesses	534	443,524	6.4	13,229	596	4,563	271,261	45,797	477	423,464	44,031	52,683
Drugs, Chemicals, Allied Products												
Drugs (general line)[3], total	303	848,870	11.9	65,836	37	22,127	1,251,532	117,360	300	847,654	117,118	114,459
Individual proprietorships	4	6,157	9.8	402	4	146	7,386	499	4	6,157	499	417
Partnerships	15	18,211	10.8	1,115	33	442	22,469	2,261	15	18,211	2,261	2,123
Corporations	284	824,502	11.9	64,319	...	21,539	1,221,677	114,600	281	823,286	114,358	111,919
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries	802	207,069	29.8	25,144	556	7,768	507,887	24,617	621	180,859	23,583	23,255
Corporations	346	139,330	33.9	22,061	...	6,336	442,798	18,807	272	137,979	18,029	18,208
Unincorporated businesses	456	47,739	16.2	3,083	556	1,432	65,089	5,810	349	42,880	5,559	5,047
Retailer cooperatives-specialty lines	17	6,551	9.3	374	1	138	7,154	1,425	16	(x)	(x)	(x)
Corporations	13	5,333	9.4	304	...	113	5,915	1,120	12	(x)	(x)	(x)
Unincorporated businesses	4	1,218	8.4	70	1	25	1,239	305	4	1,218	305	217
Drug sundries	1,083	307,856	17.7	21,292	781	6,777	407,027	35,241	871	287,433	33,676	28,420
Corporations	454	221,485	19.1	16,732	...	4,819	317,742	25,128	359	208,148	24,086	19,311
Unincorporated businesses	629	86,371	14.0	4,560	781	1,958	89,285	10,113	512	79,285	9,590	9,109
Industrial chemicals, explosives, total	1,189	690,019	13.4	45,839	518	10,696	824,155	51,078	792	596,357	49,585	46,498
Individual proprietorships	290	33,392	15.7	1,823	254	698	36,167	2,154	167	25,509	2,062	2,273
Partnerships	143	46,057	11.5	1,660	264	484	30,122	2,586	88	40,534	2,420	2,242
Corporations	756	610,570	13.4	42,356	...	9,514	757,866	46,338	537	530,314	45,103	41,983
Paints, varnishes:												
With glass, wallpaper	516	108,041	23.9	15,000	260	4,741	275,999	19,765	476	103,706	19,144	18,420
Corporations	318	89,105	24.6	13,368	...	4,108	244,342	16,364	296	85,417	15,920	15,299
Unincorporated businesses	198	18,936	20.4	1,632	260	633	31,657	3,401	180	18,289	3,224	3,121
Without glass, wallpaper	761	113,820	21.3	12,992	484	3,795	246,326	15,131	573	96,391	14,286	13,152
Corporations	348	77,293	22.7	10,234	...	2,758	192,048	10,054	266	64,273	9,645	9,133
Unincorporated businesses	413	36,527	18.3	2,758	484	1,037	54,278	5,077	307	32,118	4,641	4,019

See footnotes at end of table.

Table 5A.— LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf)	3,019	2,529,576	5.2	75,456	2,743	26,143	1,427,348	115,748	2,708	2,424,067	110,952	106,607
Individual proprietorships	1,156	491,097	4.4	10,845	1,029	4,506	216,134	21,205	1,025	(x)	(x)	(x)
Partnerships	876	658,634	4.3	13,984	1,706	5,569	269,931	29,303	768	618,435	27,629	25,731
Corporations	974	1,368,590	5.9	50,333	...	15,942	935,127	64,784	904	1,329,603	62,957	62,222
Other forms of organization	13	11,255	4.6	294	8	126	6,156	456	11	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Clothing, furnishings (general line)	379	179,233	13.8	13,146	371	3,778	240,788	25,064	336	170,349	24,479	24,945
Corporations	159	114,781	14.6	9,525	...	2,461	171,843	17,024	141	108,241	16,667	16,572
Unincorporated businesses	220	64,452	12.4	3,621	371	1,317	68,945	8,040	195	62,308	7,812	8,373
Men's, boys' clothing, furnishings	1,454	402,531	14.2	29,634	1,253	8,094	554,801	55,448	1,203	371,452	52,781	54,836
Corporations	515	267,896	15.3	23,118	...	5,667	424,874	37,556	421	247,942	35,974	37,773
Unincorporated businesses	939	134,635	12.1	6,516	1,253	2,427	129,927	17,892	782	123,510	16,807	17,063
Women's, children's clothing, furnishings	1,435	424,697	15.3	32,447	1,197	8,223	596,630	39,506	1,115	376,311	36,664	33,699
Individual proprietorships	466	49,329	13.6	2,617	432	973	49,231	4,266	348	(x)	(x)	(x)
Partnerships	368	98,656	14.0	5,297	763	1,769	102,862	9,056	307	89,497	8,399	8,088
Corporations	597	275,778	16.0	24,470	...	5,462	443,477	26,109	457	243,169	24,244	21,535
Other forms of organization	4	934	13.8	63	2	19	1,060	75	3	(x)	(x)	(x)
Furs (dressed), fur clothing	544	155,052	10.7	7,155	528	1,766	142,208	29,666	454	139,206	27,851	29,224
Individual proprietorships	215	25,141	10.1	852	211	287	18,177	3,700	178	22,211	3,462	3,405
Partnerships	154	39,231	9.8	1,359	317	429	28,993	6,018	136	36,447	5,703	5,919
Corporations	175	90,680	11.3	4,944	...	1,050	95,038	19,948	140	80,548	18,686	19,900
Millinery, millinery supplies	475	102,796	18.1	9,590	408	2,792	178,230	11,087	372	94,711	10,744	9,499
Corporations	179	63,323	19.3	6,834	...	1,739	125,565	7,546	143	58,700	7,320	6,449
Unincorporated businesses	296	39,473	16.2	2,756	408	1,053	52,665	3,541	229	36,011	3,424	3,050
Shoes, other footwear	645	250,294	13.4	17,195	524	4,233	296,073	30,300	542	237,438	29,289	28,627
Corporations	271	175,993	14.4	14,034	...	3,135	235,388	20,577	235	167,453	19,951	19,778
Unincorporated businesses	374	74,301	11.0	3,161	524	1,098	60,685	9,723	307	69,985	9,338	8,849
Work clothing	201	43,933	11.4	2,165	209	692	41,723	6,126	177	42,199	5,964	5,911
Individual proprietorships	80	10,801	10.0	411	81	155	7,294	1,537	68	9,968	1,465	1,384
Partnerships	65	13,681	10.2	499	128	205	10,271	2,035	57	13,061	1,968	2,030
Corporations	56	19,451	13.1	1,255	...	332	24,158	2,554	52	19,170	2,531	2,497
Dry goods (general line), total	182	457,252	13.0	36,360	67	9,822	677,468	68,967	170	444,777	68,031	64,074
Individual proprietorships	13	7,632	7.2	268	9	123	4,557	701	11	(x)	(x)	(x)
Partnerships	28	24,873	11.2	1,315	58	429	26,217	2,993	26	(x)	(x)	(x)
Corporations	141	424,747	13.2	34,777	...	9,270	646,694	65,273	133	414,702	64,560	60,591
Dry goods specialties, piece goods, notions:												
Hosiery, underwear	702	208,443	10.8	11,271	618	3,268	217,433	17,399	546	175,671	16,124	15,104
Corporations	243	115,945	12.5	8,330	...	2,046	159,531	9,046	181	92,310	8,502	7,611
Unincorporated businesses	459	92,498	8.8	2,941	618	1,222	57,902	8,353	365	83,361	7,622	7,493
Piece goods (jobbers)	2,441	1,133,056	10.2	53,177	1,756	11,078	914,031	114,496	1,887	882,673	104,809	96,146
Corporations	1,177	837,935	10.8	45,270	...	8,544	774,033	84,783	919	635,102	78,576	71,219
Unincorporated businesses	1,264	295,121	8.4	7,907	1,756	2,534	139,998	29,713	968	247,571	26,233	24,927
Other dry goods, notions	2,141	606,299	16.3	52,616	1,876	13,459	1,003,031	83,987	1,749	564,974	81,013	76,267
Corporations	796	400,358	17.8	41,057	...	9,369	782,073	56,079	663	371,820	54,138	50,660
Unincorporated businesses	1,345	205,941	13.3	11,559	1,876	4,090	220,958	27,908	1,086	193,154	26,875	25,607
Piece goods converters, total	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511	190,499	939	1,623,614	182,948	158,023
Individual proprietorships	117	44,475	9.0	1,698	109	346	26,828	5,039	100	40,833	4,529	3,865
Partnerships	176	155,300	6.9	3,747	378	820	70,906	16,230	158	154,471	16,219	13,832
Corporations	841	1,564,368	9.1	76,530	...	11,080	1,284,777	169,230	681	1,428,310	162,200	140,326
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture	605	245,026	16.3	21,847	424	5,606	427,678	24,476	441	207,137	23,390	19,165
Individual proprietorships	189	16,740	19.2	1,336	181	486	26,317	1,753	124	12,736	1,614	1,367
Partnerships	121	29,497	13.5	1,521	243	579	26,995	2,572	92	24,010	2,492	2,153
Corporations	295	198,789	16.5	18,990	...	4,541	374,366	20,151	225	170,391	19,284	15,645
Office furniture	568	134,704	26.4	21,313	390	5,941	385,917	21,296	479	124,337	20,394	17,901
Corporations	259	89,484	28.2	16,292	...	4,249	287,007	14,399	227	84,858	13,823	12,317
Unincorporated businesses	309	45,220	22.9	5,021	390	1,692	98,910	6,897	252	39,479	6,571	5,584
Home furnishings, floor coverings:												
China, glassware, crockery	537	116,884	21.6	13,214	450	3,784	244,377	18,299	423	105,494	17,371	15,289
Corporations	207	81,117	22.8	10,799	...	2,833	194,306	13,736	169	73,985	13,156	11,277
Incorporated businesses	330	35,767	19.0	2,415	450	951	50,071	4,563	254	31,509	4,215	4,012
Floor coverings	649	416,112	12.0	28,357	366	6,715	515,524	58,343	565	400,001	56,973	40,850
Corporations	364	357,316	11.9	25,361	...	5,759	454,849	48,113	323	345,868	47,177	32,816
Unincorporated businesses	285	58,796	12.3	2,996	366	956	60,675	10,230	242	54,133	9,796	8,034
Antiques	271	13,208	25.2	1,423	262	423	28,123	4,530	203	11,639	4,187	4,051
Corporations	47	6,974	29.8	1,178	...	313	22,997	2,683	39	6,397	2,558	2,502
Unincorporated businesses	224	6,234	20.1	245	262	110	5,126	1,847	164	5,242	1,629	1,549
Miscellaneous home furnishings	1,183	389,011	16.6	32,208	850	9,718	629,919	36,296	898	290,312	34,514	30,333
Corporations	532	312,605	18.2	26,529	...	7,385	508,062	27,174	407	223,386	25,978	22,579
Unincorporated businesses	651	76,406	18.1	5,679	850	2,333	115,857	9,122	491	66,926	8,536	7,754

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Paper and Its Products												
Wrapping paper, twine, total	516	296,928	16.3	31,156	306	8,156	579,071	35,093	449	289,191	34,573	30,882
Corporations	296	257,594	16.5	28,252	...	7,168	521,384	30,512	272	253,509	30,297	26,835
Unincorporated businesses	220	39,334	15.0	2,904	306	988	57,687	4,581	177	35,682	4,276	4,047
Fine paper, total	447	462,359	13.6	39,993	116	9,197	742,006	44,436	389	62,359	43,941	38,829
Corporations	359	438,816	13.6	38,442	...	8,747	714,398	41,597	315	41,960	41,155	36,668
Unincorporated businesses	88	23,543	13.6	1,551	116	450	27,608	2,839	74	20,399	2,786	2,161
Stationery, office supplies, total	880	180,867	26.6	30,001	565	10,063	588,854	27,731	694	166,848	26,939	24,742
Corporations	408	135,047	28.4	24,929	...	7,914	488,475	20,848	319	124,429	20,291	18,895
Unincorporated businesses	472	45,820	21.4	5,072	565	2,149	100,379	6,883	375	42,419	6,648	5,847
Wallpaper, total	260	32,338	33.6	5,389	102	1,783	98,814	6,065	224	30,396	5,922	7,225
Individual proprietorships	37	1,594	25.1	147	32	63	2,792	428	36	(x)	(x)	(x)
Partnerships	42	6,066	25.4	680	70	292	14,356	1,061	36	(x)	(x)	(x)
Corporations	181	24,678	36.2	4,562	...	1,428	81,666	4,576	152	22,962	4,467	5,532
Miscellaneous paper products, total	1,941	929,255	13.4	73,110	1,312	19,868	1,374,189	81,504	1,566	823,639	79,033	70,735
Corporations	923	751,059	13.2	60,609	...	15,353	1,133,030	63,540	758	662,025	61,752	55,243
Unincorporated businesses	1,018	178,196	14.3	12,501	1,312	4,515	241,159	17,964	808	161,614	17,281	15,492
Farm Products (Raw Materials)												
Cotton, total	325	1,768,332	4.4	16,995	320	3,381	250,579	161,198	228	1,451,576	146,216	154,677
Individual proprietorships	92	141,473	4.0	779	72	279	14,864	18,879	58	110,518	16,055	21,905
Partnerships	123	652,484	2.6	3,276	248	919	55,703	60,300	93	585,984	58,107	75,876
Corporations	110	974,375	5.7	12,940	...	2,183	180,012	82,019	77	755,074	72,054	56,896
Grain, total	391	3,022,406	2.1	29,358	145	8,084	570,985	128,326	273	2,386,330	115,000	125,850
Corporations	265	2,778,886	2.1	27,251	...	7,360	532,681	122,174	193	2,215,884	109,069	119,901
Unincorporated businesses	126	243,520	2.4	2,107	145	724	38,304	6,152	80	170,446	5,931	5,949
Hides, skins, raw furs, total	858	504,212	5.9	12,997	735	3,318	226,605	50,952	713	461,857	48,869	52,564
Individual proprietorships	317	58,523	7.5	1,346	296	517	25,296	7,165	253	(x)	(x)	(x)
Partnerships	218	90,055	5.8	1,692	439	562	28,014	10,774	185	83,193	10,059	9,916
Corporations	320	355,464	5.6	9,938	...	2,234	172,966	32,957	273	327,309	31,928	35,779
Other forms of organization	3	170	28.2	21	...	5	329	56	2	(x)	(x)	(x)
Livestock (exc. horses, mules), total	413	491,306	1.8	2,707	428	800	51,025	4,486	78	172,699	4,174	1,771
Individual proprietorships	306	232,405	1.5	1,028	288	319	19,559	760	42	42,452	551	366
Partnerships	84	192,352	1.8	780	140	278	15,354	923	26	88,181	821	563
Corporations	23	66,549	3.1	899	...	203	16,112	2,803	10	42,066	2,802	842
Tobacco (leaf), total	148	225,576	9.7	10,182	76	5,584	200,339	27,574	111	143,931	26,869	28,414
Individual proprietorships	28	5,077	9.4	183	27	72	2,346	739	23	(x)	(x)	(x)
Partnerships	22	15,896	8.3	230	49	80	3,630	1,315	21	(x)	(x)	(x)
Corporations	98	204,603	9.8	9,769	...	5,432	194,363	25,520	67	123,275	24,817	25,995
Wool, mohair, total	271	513,313	4.9	11,920	191	1,918	173,947	63,887	223	487,854	62,609	67,066
Corporations	140	369,918	5.2	9,588	...	1,394	146,217	47,887	117	353,294	46,653	50,123
Unincorporated businesses	131	143,395	4.2	2,332	191	524	27,730	16,000	106	134,560	15,956	16,943
Miscellaneous inedible farm products, total	188	378,848	4.3	6,701	129	1,483	117,297	28,999	145	290,144	28,258	21,692
Corporations	86	293,942	4.6	5,738	...	1,109	99,611	25,768	72	265,639	25,656	19,411
Unincorporated businesses	102	84,906	3.3	963	129	374	17,686	3,231	73	24,505	2,602	2,281
Automotive												
Automobiles, other motor vehicles:												
Automobiles, new and used	730	902,083	6.8	31,397	516	9,331	619,207	52,565	556	780,410	47,163	38,838
Individual proprietorships	309	135,175	6.5	2,866	258	1,019	55,919	6,100	222	108,991	5,072	4,410
Partnerships	151	113,719	5.8	2,589	258	1,035	57,138	5,663	117	100,988	5,298	4,048
Corporations	270	653,189	7.0	25,942	...	7,277	506,150	40,802	217	570,431	36,793	30,380
Trucks, tractors (road type)	1,540	548,788	15.4	48,001	985	14,903	933,679	69,490	1,272	498,640	62,468	55,398
Corporations	687	339,890	15.9	32,177	...	9,175	607,949	43,155	564	309,956	38,696	34,425
Unincorporated businesses	853	208,898	14.7	15,824	985	5,728	325,730	26,335	708	188,684	23,772	20,973
Automotive equipment, tires and tubes:												
Automotive parts, accessories	11,059	2,325,491	22.4	315,227	7,632	102,795	6,096,959	439,857	9,766	2,193,990	419,592	385,035
Individual proprietorships	3,837	375,258	22.9	48,025	3,151	17,820	929,862	74,016	3,347	(x)	(x)	(x)
Partnerships	2,723	381,727	21.5	43,560	4,470	16,231	861,246	75,604	2,367	356,768	70,917	65,301
Corporations	4,483	1,563,291	22.5	222,888	...	68,483	4,289,606	288,958	4,038	1,481,131	277,196	254,345
Other forms of organization	16	5,215	23.6	754	11	261	16,245	1,279	14	(x)	(x)	(x)
Garage equipment, tools	390	76,967	22.4	9,995	243	2,978	194,480	12,138	336	71,100	11,600	10,872
Individual proprietorships	155	14,627	21.4	1,538	129	612	31,407	2,650	135	13,994	2,607	2,216
Partnerships	65	9,954	18.8	951	114	395	20,264	1,397	54	8,807	1,248	1,234
Corporations	170	51,386	23.4	7,506	...	1,971	142,809	8,091	147	48,299	7,745	7,422
Tires, tubes	974	239,260	17.8	20,014	754	6,322	389,571	32,600	818	204,766	30,756	30,236
Individual proprietorships	371	40,312	17.4	3,410	315	1,266	64,733	5,761	306	36,360	5,307	5,270
Partnerships	265	42,364	17.6	3,345	439	1,330	67,897	6,491	226	39,494	6,138	5,754
Corporations	338	156,584	18.0	13,259	...	3,726	256,941	20,348	286	128,912	19,311	19,212

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Electrical Goods												
Electrical goods (general line), total	540	1,521,874	10.2	92,550	33	26,305	1,790,540	180,193	521	1,506,515	177,826	141,733
Individual proprietorships	9	4,018	11.7	253	7	91	4,791	638	8	(x)	(x)	(x)
Partnerships	15	16,729	9.7	892	26	266	17,730	1,590	15	16,729	1,590	1,334
Corporations	516	1,501,127	10.3	91,405	...	25,948	1,768,019	177,965	498	(x)	(x)	(x)
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials	1,890	717,026	15.1	62,495	1,181	17,785	1,158,009	87,551	1,607	660,628	82,868	73,640
Corporations	962	537,041	15.5	50,600	...	13,584	928,536	63,880	829	492,360	60,495	54,465
Unincorporated businesses	928	179,985	13.8	11,895	1,181	4,201	229,473	23,671	778	168,268	22,373	19,175
Apparatus and equipment	495	147,646	21.7	18,931	320	5,366	353,041	21,304	399	129,700	19,909	18,323
Individual proprietorships	166	20,208	18.0	1,884	149	688	36,638	2,445	134	17,383	2,314	2,012
Partnerships	89	17,498	23.3	2,248	171	793	43,263	2,813	72	16,273	2,712	2,473
Corporations	240	109,940	22.1	14,799	...	3,885	273,140	16,046	193	96,044	14,883	13,838
Electrical appliances, specialties:												
Electrical appliances (general line)	365	769,714	12.8	55,162	107	14,407	1,067,636	85,416	335	750,918	84,177	63,197
Individual proprietorships	35	17,010	13.6	1,091	31	312	18,673	1,782	31	(x)	(x)	(x)
Partnerships	43	46,439	13.1	3,063	76	865	68,684	4,653	41	(x)	(x)	(x)
Corporations	287	706,265	12.7	51,008	...	13,230	980,279	78,981	263	688,352	77,825	58,637
Radios, television sets	1,210	491,215	15.4	41,213	781	12,157	803,109	56,858	1,005	449,530	52,822	46,233
Individual proprietorships	437	53,738	17.2	4,387	378	1,672	87,455	8,953	358	48,459	8,353	7,662
Partnerships	229	42,526	16.2	2,960	403	1,183	60,310	6,140	194	40,483	5,890	5,175
Corporations	544	394,951	15.0	33,866	...	9,302	655,344	41,765	453	360,588	38,579	33,396
Refrigerators, equipment (household)	239	443,158	9.5	24,185	73	6,661	476,300	44,765	204	434,265	43,884	31,128
Individual proprietorships	31	5,850	13.4	364	28	131	7,022	669	23	5,418	642	524
Partnerships	27	33,147	10.6	1,869	45	511	32,319	2,847	24	32,494	2,775	2,203
Corporations	181	404,161	9.4	21,952	...	6,019	436,959	41,249	157	396,353	40,467	28,401
Miscellaneous appliances, specialties	704	333,933	15.3	27,382	382	7,767	522,340	38,784	572	315,597	36,684	29,512
Individual proprietorships	221	32,097	15.8	2,152	192	754	41,506	3,354	172	28,750	2,981	2,469
Partnerships	112	34,584	14.0	2,139	190	780	48,635	3,907	86	31,786	3,696	3,025
Corporations	371	267,252	15.4	23,091	...	6,233	432,199	31,523	314	255,061	30,007	24,014
Hardware, Plumbing, Heating												
Hardware:												
General line (with industrial department)	361	1,196,485	15.1	122,712	28	35,173	2,238,494	221,391	353	1,192,543	220,251	198,502
Corporations	338	1,172,875	15.1	120,244	...	34,484	2,193,643	216,608	330	1,168,933	215,468	193,922
Unincorporated businesses	23	23,610	17.2	2,468	28	689	44,851	4,783	23	23,610	4,783	4,580
General line(without industrial department)	312	501,622	14.7	47,966	112	13,931	860,222	87,781	296	487,971	87,002	76,040
Corporations	238	459,296	14.7	44,301	...	12,774	794,273	79,417	226	446,524	78,682	68,453
Unincorporated businesses	74	42,326	14.9	3,665	112	1,157	65,949	8,364	70	41,447	8,320	7,587
Specialty lines	1,480	315,890	18.8	33,174	1,119	10,255	620,952	57,019	1,198	289,633	54,562	49,156
Corporations	636	205,682	20.2	24,782	...	7,280	456,984	38,083	529	190,923	36,793	33,575
Unincorporated businesses	844	110,208	16.2	8,392	1,119	2,975	163,968	18,936	669	98,710	17,769	15,581
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line)	1,963	1,215,932	13.9	99,354	896	27,208	1,808,967	174,468	1,764	1,175,360	169,494	141,244
Corporations	1,263	1,015,851	14.0	86,265	...	22,702	1,557,103	147,440	1,159	986,190	143,534	120,201
Unincorporated businesses	700	200,081	13.2	13,089	896	4,506	251,864	27,028	605	189,170	25,960	21,043
Heating (inc. stoves, ranges)	558	175,069	17.7	16,253	260	4,467	311,503	21,985	437	158,782	20,251	17,864
Corporations	335	139,974	18.2	13,834	...	3,578	260,729	18,145	269	129,966	16,788	14,963
Unincorporated businesses	223	35,095	15.8	2,419	260	889	50,774	3,840	168	28,816	3,463	2,901
Plumbing fixtures, supplies	902	325,501	16.0	29,097	574	7,890	544,617	49,148	748	298,282	46,737	38,190
Corporations	417	223,227	17.2	22,965	...	5,765	423,460	35,588	356	206,048	34,028	28,078
Unincorporated businesses	485	102,274	13.4	6,132	574	2,125	121,157	13,560	392	92,234	12,709	10,112
Air conditioning, ventilating equipment	325	96,458	21.9	13,128	149	3,816	261,254	15,024	262	88,371	14,176	13,110
Corporations	192	74,188	22.6	10,901	...	3,119	217,582	12,153	160	68,805	11,469	10,597
Unincorporated businesses	133	22,270	19.2	2,227	149	697	43,672	2,871	102	19,566	2,707	2,513
Lumber, Construction Materials												
Lumber, millwork:												
Direct mill shippers	965	1,055,673	5.4	26,814	615	5,192	483,947	3,444	123	177,495	2,706	2,507
Corporations	446	737,902	5.5	21,224	...	3,673	383,423	2,768	66	134,253	2,118	1,854
Unincorporated businesses	519	317,771	5.3	5,590	615	1,519	100,524	676	57	43,242	588	653
Distributors with yards	2,347	1,737,947	14.0	141,408	1,098	42,077	2,625,785	194,152	2,031	1,627,029	186,199	146,430
Individual proprietorships	513	138,515	14.2	9,921	412	4,037	184,802	13,731	425	124,476	12,617	10,020
Partnerships	408	179,260	13.8	10,990	686	4,559	218,509	15,802	329	155,341	13,813	12,489
Corporations	1,422	1,415,835	14.0	120,180	...	33,414	2,218,885	164,070	1,273	1,342,875	159,220	123,451
Other forms of organization	4	4,337	14.1	317	...	67	3,589	549	4	4,337	549	470
Other construction materials:												
Brick, tile, terra cotta	272	99,606	15.6	7,987	127	2,162	149,779	5,892	192	73,218	5,570	4,703
Corporations	160	78,261	16.1	6,842	...	1,726	126,342	4,609	116	56,061	4,379	3,761
Unincorporated businesses	112	21,345	13.9	1,145	127	436	23,437	1,283	76	17,157	1,191	942
Cement, lime, plaster	205	109,743	20.3	12,045	88	3,431	234,523	5,477	184	95,904	5,410	4,819
Individual proprietorships	39	9,182	15.5	684	32	242	13,171	421	33	(x)	(x)	(x)
Partnerships	27	11,834	17.7	895	56	301	17,018	669	25	(x)	(x)	(x)
Corporations	139	88,727	21.1	10,466	...	2,888	204,334	4,387	126	76,088	4,342	3,732

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Lumber, Construction Materials--Continued												
Other construction materials--Continued												
Glass (building)	343	109,964	28.4	20,750	221	5,787	381,605	13,129	299	107,052	12,884	10,088
Corporations	160	85,165	28.8	16,507	...	4,369	296,678	10,208	144	83,509	10,013	8,016
Unincorporated businesses	183	24,799	27.0	4,243	221	1,418	84,927	2,921	155	23,543	2,871	2,072
Sand, gravel, crushed stone	200	87,098	24.9	10,036	122	2,983	210,724	2,617	86	71,893	2,577	2,014
Corporations	94	75,940	23.4	8,420	...	2,414	177,052	2,339	57	67,199	2,311	1,765
Unincorporated businesses	106	11,158	35.1	1,616	122	569	33,672	278	29	4,694	266	249
Ready-mixed concrete distributors	358	175,403	33.7	30,098	170	9,104	617,505	4,219	231	149,276	3,987	3,548
Corporations	214	146,958	33.1	25,189	...	7,330	514,034	3,651	158	128,448	3,454	3,126
Unincorporated businesses	144	28,445	36.9	4,909	170	1,774	103,471	568	73	20,828	533	422
Roofing, siding, insulation	345	173,772	14.2	13,337	156	3,702	261,893	14,955	282	159,879	13,469	10,418
Individual proprietorships	68	13,360	12.4	738	56	258	14,112	1,223	51	10,577	1,042	883
Partnerships	48	17,214	19.7	1,267	100	572	24,860	1,555	38	13,210	1,273	944
Corporations	229	143,198	13.7	11,332	...	2,872	222,921	12,177	193	136,092	11,154	8,591
Miscellaneous construction materials	855	385,530	20.1	41,432	375	12,626	795,034	33,192	693	346,881	31,356	25,077
Individual proprietorships	181	30,214	20.7	3,040	139	1,159	66,875	2,724	134	(x)	(x)	(x)
Partnerships	137	40,851	17.2	3,486	235	1,313	70,141	3,599	105	38,143	3,377	2,739
Corporations	534	314,018	20.4	34,805	...	10,110	655,390	26,769	452	282,667	25,470	20,421
Other forms of organization	3	447	28.2	101	1	44	2,628	100	2	(x)	(x)	(x)
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment	1,223	219,930	24.0	28,564	824	8,067	530,781	32,443	973	201,241	30,127	31,285
Individual proprietorships	488	47,127	24.6	5,453	418	1,807	99,872	7,220	368	41,624	6,662	6,925
Partnerships	232	36,513	21.8	3,975	404	1,238	75,121	5,661	185	(x)	(x)	(x)
Corporations	499	135,656	24.4	19,025	...	4,992	354,135	19,468	417	126,847	18,325	19,066
Other forms of organization	4	634	26.6	111	2	30	1,653	94	3	(x)	(x)	(x)
Office machines, equipment	896	104,172	28.1	17,243	661	5,683	358,735	13,352	710	83,509	12,308	10,425
Corporations	216	56,576	25.6	9,167	...	2,710	195,470	6,611	186	41,760	6,021	5,167
Unincorporated businesses	680	47,596	31.1	8,076	661	2,973	163,265	6,741	524	41,749	6,287	5,258
Restaurant, hotel supplies (principally confood	835	194,807	22.4	24,273	638	7,075	456,614	32,117	682	185,371	31,060	29,489
Individual proprietorships	309	24,252	21.1	2,384	264	872	46,513	4,341	242	21,932	4,074	3,908
Partnerships	197	30,240	19.6	2,744	374	965	55,849	5,296	163	28,133	5,060	4,709
Corporations	329	140,315	23.3	19,145	...	5,238	354,252	22,480	277	135,306	21,926	20,872
Store machines, fixtures	1,480	271,086	23.1	33,347	1,119	9,489	615,033	33,347	1,171	238,259	30,519	31,878
Corporations	501	161,590	24.4	22,733	...	5,769	413,187	19,379	410	144,899	18,103	19,496
Unincorporated businesses	979	109,496	21.2	10,614	1,119	3,720	201,846	13,968	761	93,360	12,416	12,382
Other commercial machines, equipment	380	80,030	24.3	9,079	295	2,408	164,962	9,066	293	68,898	8,282	7,251
Corporations	141	51,219	27.2	6,770	...	1,511	122,184	5,837	108	46,123	5,382	4,518
Unincorporated businesses	239	28,811	19.8	2,309	295	897	42,778	3,229	185	22,775	2,900	2,733
Construction machinery, equipment, total	936	786,561	16.5	74,349	344	17,832	1,399,458	132,060	777	745,068	125,905	101,702
Individual proprietorships	165	44,144	14.6	2,931	137	840	54,170	5,844	120	(x)	(x)	(x)
Partnerships	115	61,469	15.6	4,325	206	1,297	85,803	9,275	96	56,638	8,605	6,930
Corporations	653	680,658	16.7	67,043	...	15,679	1,258,635	116,925	560	651,837	112,294	90,314
Other forms of organization	3	290	36.2	50	1	16	850	16	1	(x)	(x)	(x)
Farm-dairy machinery, equipment, total	883	485,297	11.6	28,568	521	8,152	544,941	57,762	707	435,187	53,100	39,292
Individual proprietorships	251	41,659	13.9	2,562	215	898	50,777	5,080	204	36,654	4,735	3,883
Partnerships	183	54,508	13.4	3,044	305	1,007	57,361	6,799	145	50,115	6,223	4,764
Corporations	442	386,217	11.0	22,732	...	6,063	431,982	44,478	351	345,505	40,737	29,735
Other forms of organization	7	2,913	15.7	230	1	184	4,821	1,405	7	2,913	1,405	910
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment(gen. line)	241	331,219	17.3	36,610	42	9,728	709,161	46,727	224	323,017	45,687	41,084
Industrial proprietorships	18	6,824	19.0	678	14	208	12,986	881	14	6,592	864	789
Partnerships	19	13,442	16.3	1,096	28	333	20,776	2,146	16	12,877	2,040	2,007
Corporations	204	310,953	17.3	34,836	...	9,187	675,399	43,700	194	303,548	42,783	38,288
Belting, hose, packing	233	60,311	21.5	8,183	112	1,921	145,883	7,330	195	55,982	6,794	6,615
Individual proprietorships	64	5,301	21.7	529	58	201	10,362	719	47	4,716	761	659
Partnerships	31	6,996	16.2	595	54	155	11,079	913	31	6,996	913	874
Corporations	138	48,014	22.2	7,059	...	1,565	124,442	5,698	117	44,270	5,120	5,082
Machine tools	528	178,675	16.6	17,048	399	3,687	302,878	16,489	395	135,087	15,693	14,782
Individual proprietorships	164	17,637	17.1	1,413	140	445	26,031	2,124	123	15,099	1,932	1,791
Partnerships	135	30,871	13.2	1,652	259	488	29,573	3,154	99	22,175	2,914	2,738
Corporations	229	130,167	17.4	13,983	...	2,754	247,274	11,211	173	97,813	10,847	10,253
Mine, mill supplies	639	332,594	16.4	31,884	372	8,770	592,628	44,507	521	301,864	42,110	35,899
Corporations	346	274,078	16.3	27,064	...	7,246	499,043	37,296	294	252,004	35,530	30,277
Unincorporated businesses	293	58,516	16.7	4,820	372	1,524	93,585	7,211	227	49,860	6,580	5,622
Oil well, oil refining supplies	1,027	718,051	9.2	30,798	272	9,099	630,114	102,217	870	652,654	94,264	72,001
Individual proprietorships	146	34,787	15.8	2,396	108	849	52,528	3,254	118	29,769	3,052	2,310
Partnerships	95	36,889	15.6	2,264	164	743	42,296	4,813	82	35,896	4,667	3,319
Corporations	786	646,375	8.5	26,138	...	7,507	535,290	94,150	670	586,989	86,545	66,372
Printing machinery, supplies (exc. paper)	215	52,001	21.3	6,132	119	1,443	111,359	5,587	159	46,930	5,284	4,428
Corporations	104	35,008	22.5	4,696	...	1,018	82,239	3,650	78	31,440	3,438	2,856
Unincorporated businesses	111	16,993	19.0	1,436	119	425	29,120	1,937	81	15,490	1,846	1,572

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Machinery, Equipment, Supplies--Continued												
Industrial machinery, equipment, supplies--Con.												
Rope, cordage	111	75,134	8.9	4,010	53	787	67,884	5,828	88	70,978	5,786	5,956
Corporations	70	50,533	11.2	3,485	...	651	59,602	4,843	55	47,436	4,805	5,110
Unincorporated businesses	41	24,601	4.4	525	53	136	8,282	985	33	23,542	981	846
Used machinery, equipment	176	41,728	23.1	4,513	146	1,174	79,630	10,443	128	33,619	6,393	4,754
Corporations	56	24,644	24.6	3,130	...	779	58,335	7,933	40	21,011	4,188	3,046
Unincorporated businesses	120	17,084	20.9	1,383	146	395	21,295	2,510	88	12,608	2,205	1,708
Miscellaneous industrial machinery, supplies	4,134	1,210,276	19.1	130,482	2,458	36,154	2,516,776	161,982	3,259	1,097,873	152,771	141,434
Individual proprietorships	1,319	143,138	19.0	12,103	1,133	4,227	243,557	17,389	962	(x)	(x)	(x)
Partnerships	768	172,357	16.6	13,441	1,320	4,353	264,170	22,236	608	152,785	20,402	18,225
Corporations	2,038	890,682	19.7	104,648	...	27,504	2,004,523	122,164	1,681	819,622	117,330	110,085
Other forms of organization	9	4,099	16.7	290	5	70	4,526	193	8	(x)	(x)	(x)
Professional equipment, supplies:												
Dental supplies	472	96,751	26.0	13,325	254	4,997	285,019	18,650	432	88,191	18,432	18,299
Corporations	251	78,961	27.1	13,377	...	4,182	248,860	15,357	234	70,902	15,229	15,220
Unincorporated businesses	221	17,790	21.4	1,948	254	815	36,159	3,293	198	17,289	3,203	3,079
Religious supplies	145	18,878	25.1	2,630	129	1,108	47,631	4,129	130	17,656	4,084	3,742
Corporations	49	11,091	29.2	1,996	...	781	35,463	2,236	47	(x)	(x)	(x)
Unincorporated businesses	96	7,787	19.4	634	129	327	12,168	1,893	83	(x)	(x)	(x)
School equipment, supplies	252	65,601	19.8	7,837	167	2,468	147,536	9,589	214	60,840	9,340	8,531
Corporations	111	46,860	21.6	6,440	...	1,918	120,160	6,744	98	43,898	6,573	6,021
Unincorporated businesses	141	18,741	15.4	1,397	167	550	27,376	2,845	116	16,942	2,767	2,510
Surgical, medical, hospital equipment, supplies	717	216,383	22.8	28,971	386	8,062	544,210	30,205	609	200,307	28,791	27,595
Corporations	391	173,691	23.6	24,783	...	6,599	464,970	24,022	340	161,153	22,994	22,111
Unincorporated businesses	326	42,692	19.7	4,188	386	1,463	79,240	6,183	269	39,154	5,797	5,484
Miscellaneous professional equipment, supplies	1,010	173,541	31.1	33,987	544	12,563	649,555	28,261	873	164,578	27,498	25,681
Individual proprietorships	243	18,764	26.1	2,757	214	1,138	53,153	2,400	190	(x)	(x)	(x)
Partnerships	204	25,059	29.0	4,258	330	1,731	84,877	3,779	166	23,015	3,462	3,118
Corporations	560	128,488	32.4	26,820	...	9,633	508,638	21,904	515	123,545	21,605	20,389
Other forms of organization	3	1,230	22.0	152	...	61	2,887	178	2	(x)	(x)	(x)
Service establishment equipment, supplies:												
Barber, beauty supplies	1,063	100,228	32.6	16,956	883	6,257	325,764	20,323	952	95,792	19,554	19,748
Corporations	316	50,607	36.8	10,512	...	3,558	199,708	9,812	298	48,998	9,618	9,724
Unincorporated businesses	747	49,621	28.4	6,444	883	2,699	126,056	10,511	654	46,794	9,936	10,024
Laundry, dry cleaning equipment, supplies	388	114,022	21.2	12,496	234	3,375	225,889	14,115	333	108,272	13,541	13,798
Corporations	202	90,504	21.5	10,580	...	2,722	190,860	11,284	181	86,444	10,890	11,182
Unincorporated businesses	186	23,518	19.7	1,916	234	653	35,029	2,831	152	21,828	2,651	2,616
Shoe findings	1,307	334,044	11.8	19,592	1,077	5,347	339,900	47,734	1,133	313,848	46,210	47,586
Corporations	454	198,806	12.8	14,072	...	3,345	236,461	29,962	385	185,743	29,045	29,746
Unincorporated businesses	853	135,238	10.5	5,520	1,077	2,002	103,439	17,772	748	128,105	17,165	17,840
Undertakers' supplies	102	10,083	28.1	1,527	73	505	28,347	1,740	83	8,981	1,723	1,604
Corporations	33	5,328	33.6	1,160	...	348	21,342	1,059	29	4,924	1,048	1,026
Unincorporated businesses	69	4,755	22.0	367	73	157	7,005	681	54	4,057	675	578
Upholsterers' supplies	190	45,504	18.3	4,354	137	1,301	77,626	7,724	163	42,377	7,136	6,047
Individual proprietorships	71	12,045	15.3	887	66	286	15,996	2,043	58	10,931	1,759	1,351
Partnerships	38	7,337	15.7	498	71	172	8,915	1,225	34	6,935	1,187	1,030
Corporations	81	26,122	20.4	2,969	...	849	52,715	4,456	71	24,511	4,190	3,666
Miscellaneous service equipment, supplies	1,190	163,261	23.2	20,715	908	6,272	395,427	19,677	924	148,353	18,756	16,860
Individual proprietorships	507	33,746	23.0	3,618	440	1,377	70,644	4,242	384	30,178	4,034	3,584
Partnerships	257	29,786	23.1	3,204	466	1,103	63,444	3,435	203	27,327	3,153	2,933
Corporations	421	98,983	23.3	13,743	...	3,746	258,689	11,951	332	90,102	11,520	10,304
Other forms of organization	5	746	27.7	150	2	46	2,650	49	5	746	49	39
Transportation (exc. automotive) equipment, supplies:												
Aircraft, aeronautical equipment, supplies	196	56,175	23.7	5,991	85	1,753	122,058	6,343	139	36,736	5,252	4,671
Corporations	117	47,044	23.6	5,189	...	1,433	104,287	4,812	81	29,218	3,884	3,404
Unincorporated businesses	79	9,131	24.0	802	85	320	17,771	1,531	58	7,518	1,368	1,267
Railroad equipment, supplies	84	69,910	17.6	5,597	29	828	98,647	5,324	53	50,111	5,195	4,198
Individual proprietorships	16	6,313	7.3	143	12	42	2,597	164	7	(x)	(x)	(x)
Partnerships	10	3,433	13.2	124	17	39	3,129	470	9	(x)	(x)	(x)
Corporations	58	60,164	19.0	5,330	...	747	92,921	4,690	37	45,754	4,566	3,713
Marine equipment, supplies	334	113,560	19.0	11,519	179	3,009	211,596	17,516	270	105,430	16,561	15,774
Corporations	191	84,744	19.6	9,263	...	2,270	168,593	13,510	156	79,441	12,859	12,050
Unincorporated businesses	143	28,816	17.2	2,256	179	739	43,003	4,006	114	25,989	3,702	3,724
Other transportation equipment, supplies	43	11,559	19.6	1,364	20	303	24,558	1,524	29	10,418	1,484	1,295
Individual proprietorships	11	541	16.4	48	9	13	748	41	7	460	38	31
Partnerships	6	1,346	16.4	142	11	46	2,397	221	3	873	221	159
Corporations	26	9,672	20.3	1,174	...	244	21,413	1,262	19	9,085	1,225	1,105

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Metals, Metal Work (Exc. Scrap)												
Iron, steel, and products, total	1,545	1,551,841	13.7	116,112	725	28,516	2,115,833	156,207	1,150	1,200,693	150,489	124,450
Corporations	989	1,342,702	13.8	103,750	...	24,967	1,889,986	137,311	774	1,025,479	132,452	109,316
Unincorporated businesses	556	209,139	13.0	12,362	725	3,549	225,847	18,896	376	175,214	18,037	15,134
Nonferrous metals, metal work, total	258	504,874	7.2	21,181	102	5,052	378,665	36,239	204	478,021	35,274	27,762
Individual proprietorships	45	13,853	11.2	665	43	189	12,001	1,042	37	12,178	1,009	1,015
Partnerships	34	15,979	11.7	877	59	242	14,113	1,930	27	15,355	1,912	1,998
Corporations	179	475,042	7.0	19,639	...	4,621	352,551	33,267	140	450,488	32,353	24,749
Waste Materials												
Iron, steel scrap, total	3,054	1,699,428	9.6	85,058	2,744	27,981	1,561,707	52,608	2,178	1,366,653	49,967	45,059
Individual proprietorships	1,581	173,910	15.6	12,516	1,258	5,864	241,078	9,528	1,013	146,491	9,005	7,702
Partnerships	803	271,384	11.7	14,963	1,483	6,486	299,021	11,574	627	244,102	10,776	10,015
Corporations	663	1,252,441	8.3	57,381	...	15,543	1,017,863	31,398	531	974,367	30,078	27,197
Other forms of organization	7	1,693	19.5	198	3	88	3,745	108	7	1,693	108	145
Other scrap, waste materials, total	4,663	999,872	15.6	82,488	4,666	31,836	1,531,018	50,470	3,070	880,862	47,692	45,272
Individual proprietorships	2,418	203,855	15.6	15,462	2,035	7,600	295,856	10,160	1,396	(x)	(x)	(x)
Partnerships	1,344	262,008	13.5	15,955	2,631	7,612	314,815	13,136	937	232,389	12,492	11,607
Corporations	893	525,612	16.8	50,585	...	16,437	912,159	26,914	731	477,347	25,417	24,589
Other forms of organization	8	8,397	10.8	486	...	187	8,188	260	6	(x)	(x)	(x)
Other Merchant Wholesalers												
Amusement, sporting goods:												
Cameras, photographic goods	459	173,329	16.9	14,328	250	4,378	278,566	18,727	373	167,230	18,267	16,274
Individual proprietorships	152	15,146	18.9	1,230	142	581	25,863	1,936	119	13,044	1,864	1,663
Partnerships	65	16,486	15.1	1,227	108	442	24,583	1,826	58	16,169	1,809	1,752
Corporations	236	141,697	16.9	11,871	...	3,355	228,120	14,965	196	138,017	14,594	12,859
Sporting goods, toys, games	1,727	386,073	17.4	35,166	1,455	11,511	662,165	52,130	1,369	356,133	48,853	43,691
Individual proprietorships	686	60,139	16.6	4,280	650	1,821	86,867	9,735	518	52,800	9,078	8,014
Partnerships	417	74,254	15.6	4,567	802	2,035	92,740	10,026	350	67,984	9,273	8,242
Corporations	620	249,815	18.2	26,124	...	7,621	479,041	32,188	497	233,484	30,321	27,265
Other forms of organization	4	1,865	18.0	195	3	34	3,517	181	4	1,865	181	170
Other recreation goods	40	7,352	16.5	550	37	205	11,135	541	29	(x)	(x)	(x)
Individual proprietorships	17	2,659	14.1	129	14	49	2,482	170	12	2,158	158	152
Partnerships	12	2,284	12.8	123	23	54	2,771	237	8	1,863	214	146
Corporations	11	2,409	22.7	298	...	102	5,882	134	9	(x)	(x)	(x)
Books, periodicals, newspapers, total	1,601	459,950	18.0	51,837	1,040	22,449	1,027,492	28,049	1,080	340,977	27,082	24,350
Individual proprietorships	649	78,619	15.2	6,320	569	3,749	129,360	3,479	358	(x)	(x)	(x)
Partnerships	264	70,876	16.2	6,835	469	3,623	139,669	2,708	182	54,921	2,589	2,377
Corporations	684	308,404	19.1	38,475	...	14,995	754,812	21,788	538	237,582	21,167	18,866
Other forms of organization	4	2,051	14.1	207	2	82	3,651	74	2	(x)	(x)	(x)
Coal, coke:												
Direct shippers (without yards)	640	1,471,620	3.2	25,531	161	5,174	462,749	2,540	52	109,326	2,133	1,158
Individual proprietorships	103	59,554	6.7	1,847	77	634	37,192	340	10	1,483	117	86
Partnerships	57	55,203	4.1	1,029	83	290	20,606	49	5	1,475	43	53
Corporations	477	1,355,872	3.0	22,638	...	4,242	404,632	2,151	37	106,368	1,973	1,019
Other forms of organization	3	991	10.4	17	1	8	319	...	...	...	...	...
Distributors with yards	342	605,664	6.6	20,772	100	6,137	384,317	62,090	298	595,007	61,545	41,134
Corporations	245	510,312	6.9	18,300	...	5,327	335,960	59,980	218	501,301	59,499	39,720
Unincorporated businesses	97	95,352	5.4	2,472	100	810	48,357	2,110	80	93,706	2,046	1,414
Farm supplies:												
Feed	857	609,325	6.3	18,289	671	6,321	339,019	22,620	695	449,246	21,316	20,449
Individual proprietorships	337	103,662	7.1	3,069	284	1,332	58,592	3,699	277	(x)	(x)	(x)
Partnerships	222	119,155	6.2	3,137	386	1,320	59,648	5,258	185	103,227	5,051	4,662
Corporations	289	383,012	6.0	11,871	...	3,539	216,478	13,259	226	272,566	12,369	11,391
Other forms of organization	9	3,496	13.2	212	1	130	4,301	404	7	(x)	(x)	(x)
Fertilizers, agricultural chemicals	244	149,336	11.8	7,516	124	2,295	141,322	10,550	168	92,829	10,167	8,839
Individual proprietorships	78	13,482	15.2	876	67	368	17,246	803	58	(x)	(x)	(x)
Partnerships	35	18,937	13.4	1,315	57	405	25,795	1,609	24	13,871	1,599	1,415
Corporations	128	114,594	11.1	5,093	...	1,429	93,782	7,831	85	66,591	7,522	6,501
Other forms of organization	3	2,323	17.0	232	...	93	4,499	307	1	(x)	(x)	(x)
Seeds	483	327,450	15.0	27,878	305	10,302	515,069	42,476	426	304,312	41,574	39,757
Corporations	254	243,202	16.5	24,176	...	8,673	433,155	31,820	232	230,506	31,111	28,487
Unincorporated businesses	229	84,248	10.7	3,702	305	1,629	81,914	10,656	194	73,806	10,463	11,270
Miscellaneous farm supplies	74	185,488	5.0	5,253	46	1,816	96,591	14,319	63	165,054	14,208	15,413
Corporations	39	119,231	4.6	3,335	...	1,092	60,828	11,659	35	99,810	11,659	13,176
Unincorporated businesses	35	66,257	5.8	1,918	46	724	35,763	2,660	28	65,244	2,549	2,237
Jewelry:												
Jewelry (general line)	387	204,586	16.3	18,666	301	4,580	349,207	37,040	361	197,404	36,111	32,680
Individual proprietorships	88	16,385	15.7	1,165	76	387	22,342	3,586	83	15,855	3,549	3,303
Partnerships	105	34,121	13.3	1,704	225	615	33,980	6,347	101	33,456	6,232	5,762
Corporations	194	154,080	17.0	15,797	...	3,578	292,885	27,107	177	148,093	26,330	23,615
Clocks, watches	443	108,598	16.7	9,134	375	2,145	173,093	21,405	371	98,560	20,530	17,539
Corporations	185	74,210	19.5	7,833	...	1,689	147,007	15,780	157	66,932	15,156	12,679
Unincorporated businesses	258	34,388	10.7	1,301	375	456	26,086	5,625	214	31,628	5,374	4,860

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Other Merchant Wholesalers--Continued												
Jewelry--Continued												
Precious stones, metals	526	205,200	7.1	6,675	519	1,152	117,049	43,580	466	189,459	40,147	40,444
Corporations	171	99,475	9.2	5,235	...	774	91,410	20,770	149	90,079	18,305	18,078
Unincorporated businesses	355	105,725	5.2	1,440	519	378	25,639	22,810	317	99,380	21,842	22,366
Watch materials, jewelers' tools, supplies	274	43,099	21.5	5,511	268	1,928	104,151	7,525	226	36,396	7,273	6,321
Corporations	61	19,892	26.7	3,432	...	1,100	64,503	3,927	52	18,903	3,829	3,464
Unincorporated businesses	213	23,207	17.0	2,079	268	828	39,648	3,598	174	17,493	3,444	2,857
Costume jewelry	441	71,834	20.8	7,895	401	2,412	160,477	9,853	351	67,306	9,623	8,733
Individual proprietorships	186	10,940	21.2	824	175	403	18,185	1,356	138	9,419	1,269	1,344
Partnerships	109	17,302	17.8	1,369	226	488	28,867	2,281	95	16,929	2,252	2,199
Corporations	146	43,592	22.0	5,702	...	1,521	113,425	6,216	118	40,958	6,102	5,190
Miscellaneous jewelry	1,320	165,695	18.3	15,062	1,319	4,289	286,033	37,379	1,087	151,825	35,583	34,346
Corporations	298	85,762	22.2	10,926	...	2,711	203,889	17,406	250	78,940	16,593	16,464
Unincorporated businesses	1,022	79,933	14.1	4,136	1,319	1,578	82,144	19,973	837	72,885	18,990	17,882
Petroleum and products, total	1,196	750,220	8.6	30,807	705	8,822	582,059	34,060	754	464,288	22,983	28,152
Corporations	518	599,743	8.0	24,576	...	6,619	461,243	27,414	345	357,977	16,770	22,298
Unincorporated businesses	678	150,477	11.3	6,231	705	2,203	120,816	6,646	409	106,311	6,213	5,854
Merchant wholesalers, miscellaneous products:												
Flowers (cut), potted plants	545	129,848	19.0	14,056	425	4,285	246,985	4,065	283	95,419	3,867	3,406
Corporations	223	88,080	18.8	10,249	...	2,791	176,545	2,675	138	68,390	2,560	2,295
Unincorporated businesses	322	41,768	19.3	3,807	425	1,494	70,440	1,390	145	27,029	1,307	1,111
Bulbs, plants	91	17,896	25.2	2,465	55	860	50,232	882	55	14,339	843	817
Individual proprietorships	33	2,277	27.8	332	28	234	8,971	243	18	1,908	240	237
Partnerships	16	1,546	26.8	201	27	112	5,313	70	6	1,179	65	64
Corporations	42	14,073	24.6	1,932	...	514	35,948	569	31	11,252	538	516
Forest products (exc. lumber)	393	147,673	14.1	11,376	309	4,481	228,368	10,497	233	86,252	9,756	7,681
Individual proprietorships	187	18,181	18.5	1,874	144	970	35,463	1,375	91	11,858	1,293	1,209
Partnerships	90	26,002	12.5	1,437	165	541	31,846	981	63	13,551	863	694
Corporations	116	103,490	13.7	8,065	...	2,970	161,059	8,141	79	60,843	7,600	5,778
General merchandise	183	720,247	10.0	41,870	70	12,347	753,879	68,397	157	678,033	68,291	64,115
Corporations	132	676,192	9.8	39,181	...	11,374	701,406	64,663	115	638,524	64,557	60,705
Unincorporated businesses	51	44,055	12.9	2,689	70	973	52,473	3,734	42	39,509	3,734	3,410
Lesther goods	115	17,302	21.0	1,897	101	677	36,526	2,814	84	13,660	2,216	2,257
Individual proprietorships	51	2,905	21.2	255	45	113	5,422	400	34	2,039	341	370
Partnerships	27	3,566	20.7	326	56	143	7,136	515	23	3,142	492	482
Corporations	37	10,831	21.0	1,316	...	421	23,968	1,899	27	8,479	1,383	1,405
Oils and fats (inedible)	68	181,070	6.4	5,817	36	1,541	105,799	12,243	53	78,466	12,206	6,461
Corporations	37	162,708	6.4	5,505	...	1,430	99,767	11,056	34	61,720	11,056	5,606
Unincorporated businesses	31	18,362	6.8	312	36	111	6,032	1,187	19	16,746	1,150	1,035
Textiles and materials, other than dry goods	636	264,872	11.1	15,502	503	5,515	279,714	24,849	477	242,518	23,191	26,071
Individual proprietorships	260	28,483	15.0	1,858	231	978	35,083	2,541	182	24,675	2,227	2,041
Partnerships	143	38,705	14.8	2,729	272	1,409	49,579	3,289	116	35,624	3,112	2,946
Corporations	233	197,684	9.9	10,915	...	3,128	195,052	19,019	179	182,219	17,852	21,084
Yarns (industrial)	236	154,823	7.2	5,385	132	1,124	95,767	14,706	176	132,217	11,782	11,542
Individual proprietorships	54	8,554	10.4	285	51	107	5,114	804	43	7,358	755	825
Partnerships	41	47,543	3.4	689	81	177	12,941	3,038	32	43,567	2,399	2,340
Corporations	141	98,726	8.7	4,411	...	840	77,712	10,864	101	81,292	8,628	8,377
Kinds of business, n. e. c.	2,367	855,190	10.0	39,727	1,769	11,786	758,901	72,574	1,502	692,223	67,873	67,810
Individual proprietorships	958	83,302	16.9	5,785	879	2,503	114,759	8,415	600	63,678	7,779	7,473
Partnerships	473	122,633	11.0	4,943	890	1,932	102,428	11,930	333	100,115	11,436	10,799
Corporations	933	648,699	9.0	28,948	...	7,335	540,754	52,140	566	527,874	48,569	49,437
Other forms of organization	3	556	14.9	51	...	16	960	89	3	556	89	101
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)												
Groceries, Confectionery, Meats												
Confectionery	133	355,338	12.0	14,924	6	4,210	298,915	15,820	121	347,964	15,548	10,839
Meats, meat products	734	2,770,342	4.2	65,731	6	22,769	1,354,270	70,576	723	2,751,841	69,961	59,398
Other grocery, food specialties:												
Canned foods	167	655,242	7.7	16,339	2	5,315	315,818	45,780	159	630,285	37,640	23,271
Coffee, tea, spices	54	228,572	7.2	4,951	...	1,452	96,906	9,970	52	(x)	(x)	(x)
Corporations	54	228,572	7.2	4,951	...	1,452	96,906	9,970	52	(x)	(x)	(x)
Flour	155	493,895	5.2	11,804	...	3,391	225,546	8,491	151	489,585	8,463	11,702
Corporations	155	493,895	5.2	11,804	...	3,391	225,546	8,491	151	489,585	8,463	11,702
Miscellaneous grocery specialties	1,895	2,298,747	9.2	98,814	2	28,729	1,947,030	81,167	1,309	2,222,016	79,954	81,087
Farm Products (Edible)												
Dairy, poultry products, total	707	880,074	13.4	60,977	12	17,682	1,162,426	32,932	650	863,908	32,407	32,042
Corporations	689	864,025	13.2	58,274	...	16,978	1,111,122	32,515	638	848,397	31,991	31,484
Unincorporated businesses	18	16,049	25.0	2,703	12	704	51,304	417	12	15,511	416	558

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Beer, Wines, Distilled Spirits												
Beer, ale	196	219,775	17.3	22,106	10	6,276	474,782	3,513	175	208,640	3,385	3,454
Wines, distilled spirits	58	528,571	7.4	10,059	6	2,102	188,311	19,094	54	424,565	18,811	24,103
Drugs, Chemicals, Allied Products												
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries	89	157,876	27.3	15,800	1	4,153	291,709	12,709	76	149,522	12,436	14,083
Drug sundries	160	344,957	19.0	30,809	...	8,251	584,147	30,905	153	337,145	29,801	30,351
Corporations	160	344,957	19.0	30,809	...	8,251	584,147	30,905	153	337,145	29,801	30,351
Industrial chemicals	478	1,472,119	8.7	48,002	8	10,512	908,015	62,824	436	1,128,035	62,284	51,133
Paints, varnishes:												
With glass, wallpaper	537	223,571	19.1	19,297	...	5,974	401,296	26,623	492	203,846	25,781	25,397
Without glass, wallpaper	162	130,146	18.4	11,362	3	2,835	206,592	14,831	147	126,672	14,522	13,803
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf)	41	797,902	6.7	7,896	8	2,460	155,475	25,368	40	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Men's, boys' clothing, furnishings	85	175,388	8.8	9,451	17	1,838	187,230	16,216	71	170,914	15,736	13,782
Corporations	74	168,453	8.8	9,161	...	1,744	181,855	15,315	61	(x)	(x)	(x)
Unincorporated businesses	11	6,935	9.5	290	17	94	5,375	901	10	(x)	(x)	(x)
Women's, children's clothing, furnishings	60	54,500	11.9	3,248	11	688	66,464	6,108	51	50,968	5,772	5,432
Shoes, other footwear	35	123,858	11.8	7,894	...	1,865	148,426	16,403	33	(x)	(x)	(x)
Clothing, furnishings, n.e.c.	16	30,752	12.1	2,271	3	375	39,813	2,290	15	(x)	(x)	(x)
Dry goods specialties, piece goods, notions:												
Hosiery, underwear	35	62,306	13.9	4,330	5	902	77,921	8,902	33	(x)	(x)	(x)
Piece goods	64	1,003,444	3.5	18,952	7	3,480	366,356	64,110	58	654,121	56,213	32,798
Other dry goods, notions	121	122,981	11.9	8,731	5	2,305	158,773	7,797	105	119,273	7,390	7,129
Furniture, Home furnishings												
Furniture (household, office):												
Household furniture	106	104,503	9.7	5,054	6	1,029	80,831	4,815	102	103,364	4,777	3,368
Office furniture	111	65,505	26.1	8,457	9	2,256	164,648	3,107	96	62,664	3,093	2,896
Home furnishings, floor coverings:												
Floor coverings	59	241,634	8.0	10,076	5	2,606	188,669	7,069	51	215,536	6,043	2,388
Miscellaneous home furnishings	100	122,493	9.4	5,510	11	1,467	105,893	7,512	82	112,411	6,994	5,340
Paper and Its Products												
Stationery, office supplies	184	60,680	21.8	8,256	...	2,340	156,504	6,591	170	55,889	6,580	5,518
Other paper products, total	121	131,706	12.8	9,909	13	2,778	188,935	13,884	114	129,548	13,825	12,705
Individual proprietorships	8	3,796	14.1	346	5	81	6,723	272	8	3,796	272	274
Partnerships	3	1,605	23.8	200	8	79	4,033	137	3	1,605	137	172
Corporations	110	126,305	12.7	9,363	...	2,618	178,179	13,475	103	124,147	13,416	12,259
Automotive Equipment, Tires and Tubes												
Automotive parts, accessories, total	359	792,829	13.2	57,900	26	19,544	1,273,242	163,379	348	784,978	149,025	150,192
Individual proprietorships	22	1,923	22.2	221	13	104	4,185	430	20	(x)	(x)	(x)
Partnerships	11	1,250	24.9	191	13	68	3,386	215	11	1,250	215	207
Corporations	326	789,656	13.1	57,488	...	19,372	1,265,671	162,734	317	(x)	(x)	(x)
Garage equipment, tools, total	106	30,458	28.0	4,420	2	979	85,499	3,186	89	26,144	3,061	2,691
Corporations	98	28,999	28.0	4,243	...	932	82,842	2,720	82	(x)	(x)	(x)
Unincorporated businesses	8	1,459	27.4	177	2	47	2,657	466	7	(x)	(x)	(x)
Tires, tubes, total	235	748,589	7.6	28,777	3	9,080	588,941	61,872	232	744,760	61,374	48,457
Corporations	230	748,135	7.6	28,747	...	9,070	588,529	61,773	227	744,306	61,275	48,376
Unincorporated businesses	5	454	13.9	30	3	10	412	99	5	454	99	81
Electrical Goods												
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials	168	394,731	6.6	11,128	4	2,851	230,763	39,179	150	376,304	37,228	29,948
Corporations	164	394,233	6.6	11,104	...	2,840	230,374	39,139	146	375,806	37,188	29,917
Unincorporated businesses	4	498	11.2	24	4	11	389	40	4	498	40	31
Apparatus and equipment	285	2,121,986	9.4	149,297	9	40,133	2,711,321	63,480	252	1,986,166	63,333	60,730
Electrical appliances, specialties:												
Radios, television sets	21	22,051	13.0	1,383	2	437	29,360	2,361	17	19,241	2,064	1,490
Individual proprietorships	6	1,645	20.0	201	2	74	4,270	305	5	(x)	(x)	(x)
Corporations	15	20,406	12.5	1,182	...	363	25,090	2,056	12	(x)	(x)	(x)
Electrical appliances, specialties, n.e.c.	195	189,040	8.8	8,603	4	2,531	169,202	17,858	164	176,716	17,542	14,403

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Hardware, Plumbing, Heating												
Hardware, total	110	78,050	17.1	8,150	9	1,609	148,041	7,964	108	(x)	(x)	(x)
Corporations	105	77,333	17.1	8,076	...	1,589	146,613	7,856	103	(x)	(x)	(x)
Unincorporated businesses	5	717	16.4	74	9	20	1,428	108	5	717	108	98
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line)	237	356,601	10.3	21,926	6	7,156	427,075	31,439	230	350,712	31,272	28,550
Corporations	230	353,580	10.3	21,692	...	7,079	422,447	31,111	225	(x)	(x)	(x)
Unincorporated businesses	7	3,021	12.0	234	6	77	4,628	328	5	(x)	(x)	(x)
Heating (inc. stoves, ranges)	157	129,003	14.8	10,365	8	2,658	203,444	9,793	127	120,425	9,233	4,748
Individual proprietorships	4	476	17.4	35	2	11	607	27	3	(x)	(x)	(x)
Partnerships	5	1,266	15.7	87	6	31	1,751	126	2	(x)	(x)	(x)
Corporations	148	127,261	14.8	10,243	...	2,616	201,086	9,640	122	119,174	9,112	4,631
Plumbing fixtures, supplies	49	29,762	13.2	2,116	8	465	39,384	2,637	39	24,613	2,314	1,587
Individual proprietorships	4	878	19.4	56	3	32	1,086	125	4	878	125	83
Partnerships	3	437	14.4	28	5	11	571	35	3	437	35	30
Corporations	42	28,447	13.0	2,032	...	422	37,727	2,477	32	23,298	2,154	1,474
Air conditioning, ventilating equipment	77	71,111	19.0	7,936	2	1,890	150,279	2,899	73	67,347	2,795	2,435
Lumber, Construction Materials												
Lumber, millwork, total	118	130,829	11.6	7,036	21	1,786	135,325	19,915	100	123,299	18,639	11,969
Corporations	108	126,540	11.7	6,826	...	1,693	131,514	19,335	93	119,230	18,187	11,634
Unincorporated businesses	10	4,289	10.6	210	21	93	3,811	580	7	4,069	452	335
Other construction materials:												
Brick, tile, terra cotta	40	31,317	11.3	1,945	2	462	39,698	1,996	37	26,071	1,910	1,338
Cement, lime, plaster	35	48,296	15.7	2,644	...	692	51,233	1,732	34	(x)	(x)	(x)
Glass (building)	131	135,479	17.5	17,915	2	6,190	363,733	23,749	126	135,020	23,512	18,834
Roofing, siding, insulation	35	48,582	13.8	3,950	...	871	71,155	1,289	33	(x)	(x)	(x)
Miscellaneous construction materials	98	218,573	20.7	22,595	29	5,785	459,194	4,536	85	216,344	4,110	3,479
Individual proprietorships	4	524	31.5	75	3	27	1,447	7	2	(x)	(x)	(x)
Partnerships	13	5,883	23.4	589	26	256	19,116	253	11	(x)	(x)	(x)
Corporations	81	212,166	20.6	21,931	...	5,502	438,631	4,276	72	210,518	3,853	3,269
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment	31	11,358	27.0	1,601	5	497	25,796	2,881	23	9,554	2,625	2,205
Corporations	25	10,570	26.6	1,462	...	457	23,471	2,738	18	(x)	(x)	(x)
Unincorporated businesses	6	788	31.7	139	5	40	2,325	143	5	(x)	(x)	(x)
Office machines, equipment	1,438	645,778	33.4	160,347	12	37,588	3,075,407	40,695	1,321	635,609	40,056	25,395
Corporations	1,419	644,016	33.4	159,928	...	37,443	3,066,724	40,544	1,303	(x)	(x)	(x)
Unincorporated businesses	19	1,762	35.1	419	12	145	8,683	151	18	(x)	(x)	(x)
Store machines, fixtures	222	62,408	25.9	11,928	9	2,872	238,872	3,771	204	61,048	3,714	3,054
Individual proprietorships	8	815	25.0	107	5	34	1,729	74	8	815	74	81
Partnerships	3	914	17.1	72	4	23	1,446	69	3	914	69	80
Corporations	211	60,679	26.0	11,749	...	2,815	235,697	3,628	193	59,319	3,571	2,893
Other commercial machines, equipment	68	20,504	25.6	2,512	4	602	46,691	2,839	53	19,919	2,792	2,794
Corporations	62	20,191	25.6	2,482	...	588	46,133	2,747	48	(x)	(x)	(x)
Unincorporated businesses	6	313	19.2	30	4	14	558	92	5	(x)	(x)	(x)
Construction machinery, equipment, total	57	45,807	14.5	3,012	4	670	56,821	5,945	43	42,743	5,639	4,347
Individual proprietorships	4	596	8.7	22	4	8	436	54	2	(x)	(x)	(x)
Corporations	53	45,211	14.6	2,990	...	662	56,385	5,891	41	(x)	(x)	(x)
Farm-dairy machinery, equipment, total	285	1,299,152	6.0	45,368	10	13,828	858,095	112,645	274	1,282,720	111,513	96,519
Corporations	273	1,295,786	6.0	45,255	...	13,763	855,171	112,345	267	1,279,687	111,288	96,324
Unincorporated businesses	12	3,366	9.1	113	10	65	2,924	300	7	3,033	225	195
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment	60	149,975	5.0	4,147	...	950	80,240	4,685	55	143,679	4,543	4,099
Corporations	60	149,975	5.0	4,147	...	950	80,240	4,685	55	143,679	4,543	4,099
Belting, hose, packing	178	197,693	12.3	11,645	...	2,903	215,207	15,101	172	196,071	14,961	12,131
Corporations	178	197,693	12.3	11,645	...	2,903	215,207	15,101	172	196,071	14,961	12,131
Machine tools	134	79,319	10.9	5,125	5	1,146	109,328	8,050	123	77,502	7,979	6,191
Corporations	129	78,529	10.8	5,082	...	1,128	108,441	7,966	119	(x)	(x)	(x)
Unincorporated businesses	5	790	18.0	43	5	18	887	84	4	(x)	(x)	(x)
Mine, mill supplies	146	201,943	7.8	9,176	9	1,907	154,851	8,011	137	200,565	7,949	6,115
Corporations	139	200,881	7.8	9,101	...	1,879	152,916	7,894	131	(x)	(x)	(x)
Unincorporated businesses	7	1,062	14.3	75	9	28	1,935	117	6	(x)	(x)	(x)
Oil well, oil refining supplies	242	191,314	8.8	8,633	10	2,076	161,552	16,794	200	154,976	15,640	11,410
Printing machinery, supplies (exc. paper)	119	78,439	13.7	6,678	1	1,484	129,343	5,208	115	78,123	5,169	4,969
Rope, cordage	22	32,505	7.1	1,111	...	204	20,622	1,509	22	32,505	1,509	1,366
Corporations	22	32,505	7.1	1,111	...	204	20,622	1,509	22	32,505	1,509	1,366
Miscellaneous industrial machinery, supplies	884	880,647	13.7	69,996	43	18,720	1,332,948	55,921	781	846,174	53,871	46,729
Individual proprietorships	29	3,504	23.8	442	15	148	8,147	453	21	(x)	(x)	(x)
Partnerships	14	3,497	23.2	419	28	105	6,144	345	12	(x)	(x)	(x)
Corporations	841	873,646	13.6	69,135	...	18,467	1,318,657	55,123	748	839,692	53,131	46,139

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Machinery, Equipment, Supplies--Continued												
Professional equipment, supplies, total	595	147,522	25.5	23,954	12	8,094	449,654	22,649	566	144,243	22,322	19,193
Corporations	576	145,149	25.5	23,518	...	7,973	441,259	22,144	549	(x)	(x)	(x)
Unincorporated businesses	19	2,373	24.4	436	12	121	8,395	505	17	(x)	(x)	(x)
Service establishment equipment, supplies:												
Laundry, dry cleaning equipment, supplies	50	51,481	17.9	5,185	6	1,044	89,950	4,220	42	46,895	4,179	3,447
Partnerships	3	657	16.4	70	6	28	1,939	91	2	(x)	(x)	(x)
Corporations	47	50,824	18.0	5,115	...	1,016	88,011	4,129	40	(x)	(x)	(x)
Shoe findings	58	150,320	4.2	3,826	1	736	71,661	6,293	47	124,002	6,280	4,706
Undertakers' supplies	53	22,911	21.2	2,556	3	784	45,705	4,147	46	22,731	4,104	3,010
Corporations	50	22,812	21.1	2,555	...	784	45,705	4,141	45	(x)	(x)	(x)
Unincorporated businesses	3	99	6.1	1	3	...	...	6	1	(x)	(x)	(x)
Miscellaneous service equipment, supplies	135	38,311	26.3	5,761	20	1,783	112,728	4,057	130	37,880	4,031	3,860
Individual proprietorships	16	474	32.1	39	16	23	834	104	14	(x)	(x)	(x)
Partnerships	4	390	43.1	79	4	29	1,402	72	4	390	72	58
Corporations	115	37,447	26.2	5,643	...	1,731	110,492	3,881	112	(x)	(x)	(x)
Transportation (exc. automotive) equipment, supplies:												
Aircraft, aeronautical equipment, supplies	7	3,199	17.5	269	1	81	5,515	632	5	(x)	(x)	(x)
Railroad equipment, supplies	15	77,738	15.0	5,742	...	1,431	114,819	15,437	15	77,738	15,437	14,347
Corporations	15	77,738	15.0	5,742	...	1,431	114,819	15,437	15	77,738	15,437	14,347
Marine equipment, supplies	48	12,940	25.8	2,152	3	576	43,798	2,819	45	12,843	2,802	2,780
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products, total	398	813,009	9.8	41,735	13	10,829	801,673	76,971	364	798,723	75,773	61,791
Corporations	391	807,318	9.8	41,018	...	10,623	788,885	75,961	359	(x)	(x)	(x)
Unincorporated businesses	7	5,691	15.4	717	13	206	12,788	1,010	5	(x)	(x)	(x)
Nonferrous metals, metal work, total	104	352,367	5.5	8,765	...	2,404	175,410	30,972	96	333,745	30,425	29,913
Corporations	104	352,367	5.5	8,765	...	2,404	175,410	30,972	96	333,745	30,425	29,913
Other Manufacturers' Sales Branches												
Amusement, sporting goods	173	283,129	13.0	20,154	9	6,500	415,931	29,857	165	282,351	29,799	24,998
Books, periodicals, newspapers, total	75	74,643	34.6	9,790	10	3,782	183,605	7,333	55	74,211	7,324	7,210
Corporations	50	71,295	34.7	9,139	...	3,565	173,018	6,746	49	(x)	(x)	(x)
Unincorporated businesses	25	3,348	31.1	651	10	217	10,587	587	6	(x)	(x)	(x)
Coal, coke, total	16	88,171	3.5	1,708	8	401	32,729	7,084	14	(x)	(x)	(x)
Corporations	12	85,861	3.4	1,623	...	372	31,431	7,006	12	85,861	7,006	4,704
Unincorporated businesses	4	2,310	7.0	85	8	29	1,298	78	2	(x)	(x)	(x)
Farm supplies:												
Feed	105	105,301	8.3	3,978	3	1,310	75,062	3,597	93	101,805	3,434	4,013
Corporations	102	104,266	8.3	3,948	...	1,301	74,546	3,559	90	100,770	3,396	3,968
Unincorporated businesses	3	1,035	7.6	30	3	9	516	38	3	1,035	38	45
Fertilizers, agricultural chemicals	83	99,162	10.2	4,521	...	1,170	77,868	4,342	70	89,196	4,313	5,088
Corporations	83	99,162	10.2	4,521	...	1,170	77,868	4,342	70	89,196	4,313	5,088
Jewelry	37	51,110	20.4	5,693	6	1,250	112,643	5,042	36	(x)	(x)	(x)
Petroleum and products	27	24,180	11.6	1,619	3	404	30,133	1,996	25	(x)	(x)	(x)
Manufacturers' sales branches, miscellaneous products	732	3,503,217	8.2	103,630	24	28,540	2,065,731	153,596	648	3,033,764	150,218	137,230
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)												
Groceries, Confectionery, Meats												
Confectionery	18	69,686	2.4	1,026	1	287	20,513	...	...	...	...	...
Meats, meat products	22	39,166	5.4	578	...	157	15,485	...	...	...	...	...
Corporations	22	39,166	5.4	578	...	157	15,485	...	...	...	...	...
Other grocery, food specialties, total	336	1,056,301	7.2	26,794	2	7,489	528,657	...	...	...	...	...
Corporations	326	1,055,057	7.2	26,733	...	7,461	527,051	...	...	...	...	...
Unincorporated businesses	10	1,244	10.0	61	2	28	1,606	...	...	...	...	...
Farm Products (Edible)												
Dairy, poultry products	16	74,049	7.8	1,965	1	581	42,427	...	...	...	...	...
Beer, Wines, Distilled Spirits												
Beer, wines, distilled spirits	101	982,848	5.6	14,038	...	2,894	279,682	...	...	...	...	...
Drugs, Chemicals, Allied Products												
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries	48	118,923	11.8	3,967	...	742	75,758	...	...	...	...	...
Corporations	48	118,923	11.8	3,967	...	742	75,758	...	...	...	...	...
Drug sundries	30	70,744	15.1	5,926	...	1,398	108,231	...	...	...	...	...
Corporations	30	70,744	15.1	5,926	...	1,398	108,231	...	...	...	...	...

See footnotes at end of table.

Table 5A.— LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MANUFACTURERS' SALES OFFICES--Continued												
Drugs, Chemicals, Allied Products--Continued												
Industrial chemicals	291	974,573	10.3	30,789	1	8,728	636,484	...	...	...	...	...
Paints, varnishes, total	75	133,031	11.6	5,712	...	1,396	117,640	...	...	...	...	...
Corporations	75	133,031	11.6	5,712	...	1,396	117,640	...	...	...	...	...
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf), total	200	897,100	2.6	6,203	...	1,875	121,724	...	...	...	...	...
Corporations	200	897,100	2.6	6,203	...	1,875	121,724	...	...	...	...	...
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Men's, boys' clothing, furnishings	118	204,141	8.9	9,192	30	1,560	169,662	...	...	...	...	...
Corporations	104	191,550	9.0	8,706	...	1,466	161,144	...	...	...	...	...
Unincorporated businesses	14	12,591	6.6	486	30	94	8,518	...	...	...	...	...
Women's, children's clothing, furnishings	133	133,181	9.2	6,580	33	1,141	122,472	...	...	...	...	...
Individual proprietorships	3	117	14.5	7	2	4	175	...	...	...	...	...
Partnerships	18	17,431	7.0	570	31	125	13,444	...	...	...	...	...
Corporations	112	115,633	9.6	6,003	...	1,012	108,853	...	...	...	...	...
Shoes, other footwear	29	22,122	9.7	1,217	6	380	22,304	...	...	...	...	...
Work clothing	17	69,149	5.0	1,799	...	315	24,350	...	...	...	...	...
Corporations	17	69,149	5.0	1,799	...	315	24,350	...	...	...	...	...
Clothing, furnishings, n.e.c.	21	31,139	6.6	883	...	125	14,963	...	...	...	...	...
Corporations	21	31,139	6.6	883	...	125	14,963	...	...	...	...	...
Dry goods, piece goods, notions:												
Hosiery, underwear	73	135,080	7.0	5,196	3	811	112,699	...	...	...	...	...
Piece goods	94	605,178	3.7	9,732	3	1,770	177,164	...	...	...	...	...
Corporations	90	601,649	3.7	9,676	...	1,759	176,085	...	...	...	...	...
Unincorporated businesses	4	3,529	5.7	56	3	11	1,079	...	...	...	...	...
Other dry goods, notions	127	201,739	4.9	5,734	16	996	109,378	...	...	...	...	...
Individual proprietorships	3	121	9.9	...	3	...	...	...	...	...	...	...
Partnerships	12	7,581	7.0	277	13	68	5,957	...	...	...	...	...
Corporations	112	194,037	4.8	5,457	...	928	103,421	...	...	...	...	...
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture	30	11,803	9.1	613	12	108	12,374	...	...	...	...	...
Corporations	24	7,719	10.4	461	...	72	8,948	...	...	...	...	...
Unincorporated businesses	6	4,084	6.6	152	12	36	3,426	...	...	...	...	...
Office furniture	21	7,317	6.6	294	...	62	5,671	...	...	...	...	...
Corporations	21	7,317	6.6	294	...	62	5,671	...	...	...	...	...
Home furnishings, floor coverings:												
China, glassware, crockery	31	16,074	6.3	720	...	120	15,640	...	...	...	...	...
Floor coverings	126	253,599	3.8	4,366	...	796	79,849	...	...	...	...	...
Corporations	126	253,599	3.8	4,366	...	796	79,849	...	...	...	...	...
Miscellaneous home furnishings	112	74,976	10.8	4,218	5	1,006	78,574	...	...	...	...	...
Paper and Its Products												
Fine paper	25	58,752	4.0	1,172	1	172	18,416	...	...	...	...	...
Stationery, office supplies, total	338	139,321	20.5	23,402	2	4,545	441,205	...	...	...	...	...
Corporations	327	136,806	20.5	23,038	...	4,485	434,541	...	...	...	...	...
Unincorporated businesses	11	2,515	17.6	364	2	60	6,664	...	...	...	...	...
Other paper products	405	1,013,092	4.3	18,932	4	3,691	367,309	...	...	...	...	...
Automotive Equipment, Tires and Tubes												
Automotive equipment, tires and tubes, total	143	268,091	7.2	8,052	7	2,029	156,705	...	...	...	...	...
Corporations	125	250,586	6.8	7,721	...	1,951	150,792	...	...	...	...	...
Unincorporated businesses	18	17,505	11.5	331	7	78	5,913	...	...	...	...	...
Electrical Goods												
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials	220	403,618	3.5	5,628	...	1,079	109,264	...	...	...	...	...
Corporations	220	403,618	3.5	5,628	...	1,079	109,264	...	...	...	...	...
Apparatus and equipment	336	521,605	3.3	9,343	...	1,954	175,704	...	...	...	...	...
Corporations	336	521,605	3.3	9,343	...	1,954	175,704	...	...	...	...	...
Electrical appliances, specialties	101	721,447	1.3	5,193	4	840	114,981	...	...	...	...	...

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MANUFACTURERS' SALES OFFICES—Continued												
Hardware, Plumbing, Heating												
Hardware, total	68	71,554	7.8	2,078	3	806	39,287	...	...	...	...	...
Corporations	65	70,768	7.8	2,072	...	805	39,187	...	...	...	...	...
Unincorporated businesses	3	786	6.2	6	3	1	100	...	...	...	...	...
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line)	69	257,519	2.3	3,295	2	668	64,169	...	...	...	...	...
Heating (inc. stoves, ranges)	57	39,961	10.2	1,671	2	277	32,977	...	...	...	...	...
Plumbing fixtures, supplies	93	49,402	7.1	1,912	...	380	37,365	...	...	...	...	...
Air conditioning, ventilating equipment	151	118,786	5.8	4,127	3	837	82,969	...	...	...	...	...
Lumber, Construction Materials												
Lumber, millwork, total	54	81,907	6.4	1,913	11	326	32,597	...	...	...	...	...
Individual proprietorships	3	2,332	3.4	21	3	7	403	...	...	...	...	...
Partnerships	7	6,967	12.3	218	8	43	4,160	...	...	...	...	...
Corporations	44	72,608	5.9	1,674	...	276	28,034	...	...	...	...	...
Other construction materials:												
Brick, tile, terra cotta	74	109,236	5.9	1,973	4	555	38,241	...	...	...	...	...
Cement, lime, plaster	88	258,868	12.6	8,553	...	2,076	153,445	...	...	...	...	...
Corporations	88	258,868	12.6	8,553	...	2,076	153,445	...	...	...	...	...
Glass (building)	37	164,350	1.0	926	...	199	18,754	...	...	...	...	...
Corporations	37	164,350	1.0	926	...	199	18,754	...	...	...	...	...
Roofing, siding, insulation	81	266,273	8.5	10,809	1	2,122	168,510	...	...	...	...	...
Miscellaneous construction materials	89	198,732	7.2	6,031	1	1,266	109,381	...	...	...	...	...
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment	31	14,763	5.8	569	4	125	10,030	...	...	...	...	...
Office machines, equipment	271	39,579	38.4	11,494	4	2,629	234,780	...	...	...	...	...
Corporations	266	39,384	38.5	11,457	...	2,612	233,803	...	...	...	...	...
Unincorporated businesses	5	195	27.2	37	4	17	977	...	...	...	...	...
Store machines, fixtures	36	12,269	14.4	1,129	5	143	17,268	...	...	...	...	...
Corporations	31	12,095	14.4	1,123	...	140	17,153	...	...	...	...	...
Unincorporated businesses	5	174	15.5	6	5	3	115	...	...	...	...	...
Other commercial machines, equipment	42	17,416	10.2	1,376	1	206	24,634	...	...	...	...	...
Construction machinery, equipment, total	49	63,220	8.0	1,605	...	268	26,971	...	...	...	...	...
Corporations	49	63,220	8.0	1,605	...	268	26,971	...	...	...	...	...
Farm-dairy machinery, equipment, total	17	210,828	3.9	3,281	...	737	61,219	...	...	...	...	...
Corporations	17	210,828	3.9	3,281	...	737	61,219	...	...	...	...	...
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment	16	13,208	5.3	331	...	79	6,716	...	...	...	...	...
Corporations	16	13,208	5.3	331	...	79	6,716	...	...	...	...	...
Belting, hose, packing	61	44,012	6.4	1,508	2	313	31,676	...	...	...	...	...
Machine tools	122	77,725	8.0	3,324	1	516	62,876	...	...	...	...	...
Mine, mill supplies	73	30,189	9.4	1,488	6	296	28,399	...	...	...	...	...
Corporations	68	28,810	9.4	1,432	...	283	27,537	...	...	...	...	...
Unincorporated businesses	5	1,379	9.9	56	6	13	862	...	...	...	...	...
Oil well, oil refining supplies	85	72,056	5.6	1,912	6	486	38,823	...	...	...	...	...
Corporations	79	70,501	5.5	1,848	...	466	37,597	...	...	...	...	...
Unincorporated businesses	6	1,555	8.7	64	6	20	1,226	...	...	...	...	...
Printing machinery, supplies (exc. paper)	53	56,486	8.2	2,881	...	467	54,834	...	...	...	...	...
Corporations	53	56,486	8.2	2,881	...	467	54,834	...	...	...	...	...
Miscellaneous industrial machinery, supplies	845	1,621,874	3.8	32,948	11	6,690	617,769	...	...	...	...	...
Professional equipment, supplies	81	67,882	5.7	2,609	4	516	51,463	...	...	...	...	...
Service establishment equipment, supplies	57	22,641	6.0	862	6	180	15,675	...	...	...	...	...
Transportation (exc. automotive) equipment, supplies:												
Railroad equipment, supplies	47	188,231	1.7	1,725	...	297	31,750	...	...	...	...	...
Corporations	47	188,231	1.7	1,725	...	297	31,750	...	...	...	...	...
Other transportation equipment, supplies	17	10,536	5.1	279	7	59	5,332	...	...	...	...	...
Corporations	12	10,218	5.0	274	...	57	5,239	...	...	...	...	...
Unincorporated businesses	5	318	9.4	5	7	2	93	...	...	...	...	...
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products	729	5,410,524	2.1	38,364	10	7,161	768,210	...	...	...	...	...
Nonferrous metals, metal work	218	844,282	3.4	10,686	5	2,571	212,018	...	...	...	...	...

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MANUFACTURERS' SALES OFFICES—Continued												
Other Manufacturers' Sales Offices												
Amusement, sporting goods, total	64	138,637	5.3	3,412	4	643	65,774	...	...	...	...	...
Partnerships	3	2,244	10.1	73	4	21	1,390	...	...	...	...	...
Corporations	61	136,393	5.2	3,339	...	622	64,384	...	...	...	...	...
Books, periodicals, newspapers	127	54,431	10.8	3,933	1	700	73,255	...	...	...	...	...
Coal, coke, total	64	361,539	2.2	3,464	...	677	77,793	...	...	...	...	...
Corporations	64	361,539	2.2	3,464	...	677	77,793	...	...	...	...	...
Farm supplies:												
Feed	19	68,934	6.3	1,297	1	343	26,010	...	...	...	...	...
Fertilizers, agricultural chemicals	17	45,821	7.4	1,065	...	227	18,069	...	...	...	...	...
Corporations	17	45,821	7.4	1,065	...	227	18,069	...	...	...	...	...
Jewelry	56	44,823	5.6	1,795	3	233	38,392	...	...	...	...	...
Manufacturers' sales office, miscellaneous products	357	3,052,521	2.4	24,352	12	4,769	458,873	...	...	...	...	...
PETROLEUM BULK STATIONS, TERMINALS												
Refiner-marketer stations, total	19,053	7,392,698	8.6	213,245	16,278	67,117	4,262,580	526,929	18,812	7,287,668	509,242	370,080
Individual proprietorships	8	1,830	18.1	179	5	107	4,026	106	6	(x)	(x)	(x)
Partnerships	9	1,410	6.2	33	10	13	650	13	2	(x)	(x)	(x)
Corporations	18,992	7,386,154	8.5	212,774	[2]16,262	66,925	4,252,011	526,431	18,763	7,283,563	508,768	369,748
Other forms of organization	44	3,304	16.4	259	1	72	5,893	379	41	3,028	363	220
Marketers without refining facilities, total	10,074	3,136,347	9.9	125,173	7,593	42,982	2,430,424	176,097	8,889	2,866,977	164,049	139,922
Individual proprietorships	3,867	635,064	10.5	22,790	3,476	9,822	456,757	30,458	3,287	568,207	28,156	24,930
Partnerships	1,780	406,433	10.2	13,245	2,973	5,583	268,049	18,768	1,554	367,323	17,590	15,688
Corporations	4,225	2,062,540	9.6	86,954	[2]1,133	26,817	1,663,222	124,317	3,866	1,903,627	115,926	97,301
Other forms of organization	202	32,310	11.5	2,184	11	760	42,396	2,554	182	27,820	2,377	2,003
Marketers of liquefied petroleum gas, total	324	86,605	20.0	7,429	81	2,367	147,352	6,179	255	73,750	5,347	4,339
Corporations	265	77,491	20.1	6,763	[2]17	2,107	133,277	5,608	209	66,113	4,808	3,967
Unincorporated businesses	59	9,114	18.6	666	64	260	14,075	571	46	7,637	539	372
AGENTS, BROKERS												
Groceries, Confectionery, Meats												
Groceries, foods (exc. as specified), total	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	8,551	199	536,346	6,328	7,441
Corporations	693	2,206,228	1.9	26,197	...	5,172	466,070	6,362	75	418,672	4,802	5,478
Unincorporated businesses	2,190	2,534,071	2.3	16,157	2,639	5,086	309,394	2,189	124	117,674	1,526	1,963
Confectionery, total	147	100,226	3.7	1,221	160	304	23,403	34	5	560	31	24
Individual proprietorships	91	57,175	3.9	670	84	164	12,909	28	4	(x)	(x)	(x)
Partnerships	41	36,782	3.3	349	76	93	6,407	...	...	...	...	...
Corporations	15	6,269	4.9	202	...	47	4,087	6	1	(x)	(x)	(x)
Fish, sea foods, total	58	32,460	4.3	616	49	165	11,137	376	14	12,180	317	560
Individual proprietorships	31	15,724	3.9	155	27	44	2,898	274	8	9,843	261	519
Partnerships	10	4,833	4.4	120	22	50	2,081	37	5	(x)	(x)	(x)
Corporations	17	11,903	4.8	341	...	71	6,158	65	1	(x)	(x)	(x)
Meats, meat products, total	83	614,117	0.6	1,094	90	235	22,365	41	8	13,464	38	61
Individual proprietorships	47	144,614	0.8	288	44	66	5,406	20	3	(x)	(x)	(x)
Partnerships	25	399,290	0.6	497	46	118	8,931	16	3	10,596	16	38
Corporations	11	70,213	0.8	309	...	51	8,028	5	2	(x)	(x)	(x)
Farm Products (Edible)												
Dairy, poultry products, total	195	387,457	1.5	2,523	161	786	53,394	705	26	92,263	662	804
Corporations	61	270,722	1.4	1,927	...	511	41,442	521	15	82,934	511	692
Unincorporated businesses	134	116,735	1.9	596	161	275	11,952	184	11	9,329	151	112
Fruits, vegetables (fresh), total	960	1,390,914	3.4	22,546	772	6,654	415,240	2,935	102	158,983	2,796	2,657
Individual proprietorships	407	251,315	3.1	2,675	358	923	49,817	256	29	(x)	(x)	(x)
Partnerships	219	244,089	3.3	2,839	414	855	50,830	437	35	37,671	410	274
Corporations	322	877,200	3.5	16,663	...	4,761	308,361	2,235	37	104,066	2,206	2,195
Other forms of organization	12	18,310	3.0	369	...	115	6,232	7	1	(x)	(x)	(x)
Beer, Wines, Distilled Spirits												
Beer, ale	17	11,839	5.4	124	14	36	2,714	136	6	4,664	113	244
Wines, distilled spirits, total	80	52,348	4.1	603	59	135	11,397	424	6	13,548	362	71
Individual proprietorships	40	12,176	5.7	176	39	58	4,000	28	3	609	15	18
Partnerships	10	7,119	4.3	13	20	6	259	25	...	...	...	...
Corporations	30	33,053	3.4	414	...	71	7,138	371	3	12,939	347	53

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
AGENTS, BROKERS--Continued												
Drugs, Chemicals, Allied Products												
Drugs, drug sundries, total	182	90,155	6.1	2,332	146	642	47,885	191	18	8,275	177	218
Individual proprietorships	100	23,315	7.3	499	94	169	10,673	26	6	301	22	21
Partnerships	23	9,943	6.5	152	52	54	2,950	91	4	969	91	115
Corporations	59	56,897	5.5	1,681	...	419	34,262	74	8	7,005	64	82
Industrial chemicals, total	251	270,335	3.9	4,409	168	842	79,615	1,120	54	66,023	1,028	1,152
Individual proprietorships	116	49,798	3.5	463	102	131	8,248	86	13	7,364	78	85
Partnerships	36	31,181	4.2	378	66	98	7,483	62	7	6,659	59	53
Corporations	99	189,356	4.0	3,568	...	613	63,884	972	34	52,000	891	1,014
Paints, varnishes, total	66	32,158	4.2	540	54	141	9,842	116	16	11,657	114	188
Individual proprietorships	44	11,841	5.1	169	40	45	3,388	23	7	(x)	(x)	(x)
Partnerships	7	7,262	3.4	75	14	24	1,542	49	2	(x)	(x)	(x)
Corporations	15	13,055	4.0	296	...	72	4,912	44	7	2,800	44	99
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf)	19	5,520	2.5	54	20	20	999	21	1	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings (general line), total	245	519,560	2.2	5,546	213	1,405	108,272	306	15	248,974	274	407
Individual proprietorships	133	48,237	4.6	527	127	170	10,504	42	8	(x)	(x)	(x)
Partnerships	44	76,451	3.8	964	86	231	18,674	4	2	(x)	(x)	(x)
Corporations	68	394,872	1.5	4,055	...	1,004	79,094	260	5	247,423	235	367
Men's, boys' clothing, furnishings, total	358	215,723	4.3	3,205	337	608	57,741	490	24	20,220	431	388
Individual proprietorships	244	72,253	4.8	507	236	141	9,167	138	6	2,474	134	85
Partnerships	54	41,048	5.3	524	101	130	9,490	179	10	6,111	179	190
Corporations	60	102,422	3.6	2,174	...	337	39,084	173	8	11,635	118	113
Women's, children's clothing, furnishings, total	824	721,486	3.3	8,407	867	2,252	166,018	458	32	16,800	430	412
Individual proprietorships	557	201,752	4.7	1,976	530	614	39,969	70	14	4,283	64	48
Partnerships	166	262,271	2.2	1,510	337	462	29,870	83	7	3,166	65	54
Corporations	101	257,463	3.3	4,921	...	1,176	96,179	305	11	9,351	301	310
Furs (dressed), fur clothing, total	94	56,627	3.2	642	95	183	10,896	111	11	11,320	103	111
Individual proprietorships	55	23,066	3.3	219	51	76	4,120	55	5	(x)	(x)	(x)
Partnerships	25	18,575	2.6	103	44	40	1,837	21	4	5,436	21	23
Corporations	14	14,986	4.1	320	...	67	4,939	35	2	(x)	(x)	(x)
Millinery, millinery supplies, total	135	57,494	5.1	964	156	252	18,641	9	3	897	8	17
Individual proprietorships	79	19,844	5.1	242	78	81	4,438	1	1	(x)	(x)	(x)
Partnerships	41	17,895	6.2	186	78	64	3,492	...	...	...	...	...
Corporations	15	19,755	4.2	536	...	107	10,711	8	2	(x)	(x)	(x)
Shoes, other footwear, total	182	78,229	4.6	509	180	111	10,065	33	2	(x)	(x)	(x)
Individual proprietorships	157	59,496	4.2	166	152	53	3,527	...	...	...	...	...
Partnerships	15	10,480	5.2	108	28	18	2,104	9	1	(x)	(x)	(x)
Corporations	10	8,253	6.6	235	...	40	4,434	24	1	(x)	(x)	(x)
Dry goods (exc. as specified), total	392	625,591	2.3	4,660	360	1,196	82,198	358	45	16,787	346	381
Individual proprietorships	265	105,699	3.8	797	246	242	14,814	118	25	5,461	112	107
Partnerships	56	112,513	2.0	815	114	120	9,793	96	8	5,902	90	109
Corporations	71	407,379	2.0	3,048	...	834	57,591	144	12	5,424	144	165
Hosiery, underwear, total	225	223,685	4.6	4,058	206	653	73,037	466	26	34,901	443	608
Individual proprietorships	107	66,369	4.8	964	99	156	16,310	141	11	20,075	140	169
Partnerships	55	51,013	4.3	529	107	124	9,541	187	7	8,656	179	287
Corporations	63	106,303	4.7	2,565	...	373	47,186	138	8	6,170	124	152
Piece goods, total	838	2,999,443	3.2	35,223	678	5,457	623,081	5,912	73	428,786	5,706	5,493
Corporations	284	2,101,883	3.6	30,268	...	4,475	535,434	4,508	31	376,673	4,350	3,872
Unincorporated businesses	554	897,560	2.2	4,955	678	982	87,647	1,404	42	52,113	1,356	1,621
Furniture, Home Furnishings												
Furniture (household, office), total	484	204,345	6.4	3,964	460	896	78,869	329	34	16,224	315	297
Corporations	75	53,480	6.6	2,072	...	366	41,808	83	14	8,866	77	80
Unincorporated businesses	409	150,865	6.3	1,892	460	530	37,061	246	20	7,358	238	217
Home furnishings, floor coverings, total	561	265,618	5.6	5,373	524	1,325	104,903	662	53	31,060	648	751
Individual proprietorships	347	102,004	6.4	1,749	323	561	34,571	205	19	12,283	195	214
Partnerships	112	52,712	6.9	994	201	248	21,517	149	14	6,486	149	253
Corporations	102	110,902	4.2	2,630	...	516	48,815	308	20	12,291	304	284
Paper and Its Products												
Stationery, office supplies, total	101	25,076	7.3	799	98	223	16,250	219	15	4,581	214	186
Individual proprietorships	74	13,252	7.4	352	67	109	7,273	58	8	1,606	53	60
Partnerships	18	7,279	6.6	189	31	55	4,029	112	4	2,266	112	71
Corporations	13	4,545	8.2	258	...	59	4,948	49	3	709	49	55
Other paper products, total	302	226,001	3.9	3,105	242	655	59,066	293	19	12,024	282	269
Individual proprietorships	194	63,722	5.0	666	173	220	13,407	88	10	3,127	81	84
Partnerships	39	33,816	4.2	255	69	66	5,278	76	3	3,480	76	84
Corporations	69	128,463	3.2	2,184	...	369	40,381	129	6	5,417	125	101

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
AGENTS, BROKERS--Continued												
Farm Products (Raw Materials)												
Cotton, total	362	835,198	0.8	2,303	353	763	43,604	5,074	39	126,284	4,321	4,697
Individual proprietorships	239	378,230	0.8	613	219	275	12,361	2,581	14	22,245	1,868	1,478
Partnerships	78	238,181	0.8	586	134	206	11,254	1,932	16	79,635	1,926	2,716
Corporations	45	218,787	1.0	1,104	...	282	19,989	561	9	24,404	527	503
Grain, total	356	1,616,616	0.9	6,101	260	1,479	106,069	2,869	21	206,340	2,795	2,289
Corporations	142	1,034,361	0.9	4,726	...	1,032	82,087	1,901	11	184,125	1,860	1,885
Unincorporated businesses	214	582,255	0.9	1,375	260	447	23,982	968	10	22,215	935	404
Hides, skins, raw furs, total	216	352,086	2.6	4,438	171	894	71,669	1,873	48	83,717	1,491	1,918
Individual proprietorships	91	55,221	2.3	343	87	108	6,389	435	12	3,676	179	192
Partnerships	37	64,177	2.3	299	84	94	4,712	282	9	4,544	274	204
Corporations	88	232,688	2.8	3,796	...	692	60,568	1,156	27	75,497	1,038	1,522
Livestock (exc. horses, mules), total	1,864	7,312,305	0.8	28,198	2,009	19,786	569,921	3,598	136	567,817	3,175	1,959
Individual proprietorships	729	1,707,118	1.0	6,699	599	5,789	133,682	1,377	55	134,356	1,319	1,042
Partnerships	716	2,990,887	0.8	8,945	1,396	7,226	188,748	887	50	149,055	736	396
Corporations	402	2,507,163	0.8	12,090	...	6,573	237,362	1,333	31	284,406	1,120	521
Other forms of organization	17	107,137	0.6	464	14	198	10,129	1	...	...	...	...
Tobacco (leaf), total	674	1,007,856	3.5	13,683	660	11,704	484,576	1,118	25	28,311	1,111	1,281
Corporations	154	325,852	4.5	7,016	...	5,431	201,551	975	16	20,920	975	1,109
Unincorporated businesses	520	682,004	3.1	6,667	660	6,273	283,025	143	9	7,391	136	172
Wool, mohair, total	171	407,319	1.3	2,280	166	487	35,450	2,118	34	112,259	1,952	1,509
Individual proprietorships	102	173,360	1.1	444	98	106	6,394	515	11	12,535	429	248
Partnerships	34	96,688	1.3	437	68	128	6,451	282	10	8,627	269	270
Corporations	35	137,271	1.6	1,399	...	253	22,605	1,321	13	91,097	1,254	991
Miscellaneous inedible farm products, total	101	208,522	1.4	1,284	86	379	26,878	1,538	16	53,260	1,067	1,965
Individual proprietorships	51	49,441	1.5	278	43	136	6,264	52	7	(x)	(x)	(x)
Partnerships	19	83,398	1.1	201	43	82	3,631	617	2	(x)	(x)	(x)
Corporations	31	75,683	1.6	805	...	161	16,983	869	7	25,698	406	551
Automotive												
Automobiles, other motor vehicles, total	62	86,535	2.2	791	57	252	13,636	233	13	16,225	204	210
Individual proprietorships	29	10,609	4.2	191	26	84	3,820	75	7	3,219	72	73
Partnerships	17	10,015	3.1	68	31	39	1,252	18	3	1,303	18	26
Corporations	16	65,911	1.8	532	...	129	8,564	140	3	11,703	114	111
Automotive equipment, tires and tubes, total	494	373,079	5.3	7,376	432	1,571	146,070	569	52	23,224	517	528
Individual proprietorships	333	223,629	5.0	3,616	284	860	69,876	299	32	15,451	263	257
Partnerships	76	59,059	5.6	817	148	218	18,398	63	8	1,213	56	79
Corporations	85	90,391	6.0	2,943	...	493	57,796	207	12	6,560	198	192
Electrical Goods												
Wiring supplies, apparatus, total	945	477,298	6.4	10,204	867	2,307	195,164	1,494	114	57,319	1,380	1,304
Individual proprietorships	624	242,621	6.5	3,970	554	1,042	74,553	478	59	17,393	454	436
Partnerships	165	108,271	6.7	1,552	313	467	31,328	326	25	16,289	322	268
Corporations	156	126,406	6.0	4,682	...	798	89,283	690	30	23,637	604	600
Electrical appliances, specialties, total	367	206,255	5.7	3,766	340	929	76,057	378	36	22,826	338	294
Individual proprietorships	227	102,087	5.6	1,544	209	412	31,948	139	19	10,298	107	102
Partnerships	77	61,550	6.0	930	131	207	16,589	127	7	10,588	126	117
Corporations	63	42,618	5.2	1,292	...	310	27,520	112	10	1,940	105	75
Hardware, Plumbing, Heating												
Hardware, total	497	227,178	6.2	4,782	470	1,168	88,137	487	60	18,940	452	403
Corporations	64	53,175	6.6	1,929	...	425	34,632	188	18	9,867	188	178
Unincorporated businesses	433	174,003	6.1	2,853	470	743	53,505	299	42	9,073	264	225
Plumbing, heating equipment, supplies, total	739	241,253	8.2	8,203	666	1,814	149,768	1,704	110	53,762	1,554	1,294
Corporations	131	67,076	7.9	4,337	...	746	73,735	865	41	30,805	764	650
Unincorporated businesses	608	174,177	8.3	3,866	666	1,068	76,033	839	69	22,957	790	644
Lumber, Construction Materials												
Lumber, millwork, total	528	432,518	4.1	4,786	439	1,073	96,713	1,768	33	87,751	1,597	2,042
Individual proprietorships	326	184,299	3.5	992	301	326	19,991	134	12	4,997	103	97
Partnerships	85	80,092	3.9	543	138	164	13,332	33	4	5,868	33	18
Corporations	117	168,127	5.0	3,251	...	583	63,390	1,601	17	76,886	1,461	1,927
Other construction materials, total	260	106,768	7.0	3,102	215	828	63,920	492	39	11,887	473	441
Individual proprietorships	141	37,920	6.5	837	120	241	16,471	111	15	5,244	101	90
Partnerships	48	28,978	7.8	1,005	95	265	22,853	290	7	2,999	290	269
Corporations	71	39,870	6.8	1,260	...	322	24,596	91	17	3,644	82	82
Machinery, Equipment, Supplies												
Commercial machines, equipment, total	339	75,938	8.5	3,068	302	956	63,193	868	122	20,163	771	786
Corporations	41	16,114	10.4	1,083	...	239	20,910	219	15	7,900	213	219
Unincorporated businesses	298	59,824	8.0	1,985	302	717	42,283	649	107	12,263	558	567

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
AGENTS, BROKERS--Continued												
Machinery, Equipment, Supplies--Continued												
Construction machinery, equipment, total	82	28,603	7.8	1,227	54	259	21,143	552	24	7,867	528	484
Individual proprietorships	46	10,466	6.9	278	39	69	4,314	106	12	2,489	93	75
Partnerships	9	1,906	7.6	33	15	11	622	52	3	627	42	48
Corporations	27	16,231	8.4	916	...	179	16,207	394	9	4,751	393	361
Farm-dairy machinery, equipment, total	64	28,993	5.7	814	48	176	16,396	353	13	7,637	295	392
Individual proprietorships	30	6,809	5.4	105	29	33	1,621	28	6	(x)	(x)	(x)
Partnerships	10	3,137	7.0	34	19	23	1,544	66	2	(x)	(x)	(x)
Corporations	24	19,047	5.6	675	...	120	13,231	259	5	5,894	232	357
Industrial machinery, equipment, supplies, total	2,191	827,266	7.8	26,480	1,867	5,639	494,528	4,951	418	171,966	4,412	4,051
Individual proprietorships	1,362	371,117	7.8	8,887	1,219	2,271	168,318	1,876	213	57,982	1,704	1,547
Partnerships	334	175,745	8.1	3,475	648	871	65,602	876	79	36,493	776	643
Corporations	495	280,404	7.8	14,118	...	2,497	260,608	2,199	126	77,491	1,932	1,861
Professional equipment, supplies, total	109	22,124	7.9	699	86	200	13,958	109	15	3,218	87	88
Individual proprietorships	72	13,546	7.0	239	65	85	4,836	80	11	2,928	67	65
Partnerships	13	2,716	7.0	32	21	11	496	10	1	(x)	(x)	(x)
Corporations	24	5,862	10.4	428	...	104	8,626	19	3	(x)	(x)	(x)
Service establishment equipment, supplies, total	380	258,169	4.0	3,606	344	757	64,721	866	60	33,694	816	803
Individual proprietorships	258	132,641	3.4	1,019	240	290	19,021	142	27	8,533	124	137
Partnerships	54	37,425	4.2	273	104	88	4,516	224	10	5,759	218	227
Corporations	68	88,103	4.7	2,314	...	379	41,184	500	23	19,402	474	439
Transportation (exc. automotive) equipment, supplies, total	200	181,331	4.0	2,775	140	538	55,005	267	26	28,578	233	304
Individual proprietorships	106	70,570	3.7	501	91	140	9,666	60	6	1,235	55	34
Partnerships	25	14,973	4.8	75	49	32	1,543	11	3	437	11	11
Corporations	69	95,788	4.0	2,199	...	366	43,796	196	17	26,906	167	259
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products, total	638	542,949	3.9	7,171	522	1,578	131,619	899	53	45,949	804	835
Individual proprietorships	393	181,756	4.4	1,478	353	437	27,842	193	19	4,029	176	144
Partnerships	91	122,231	3.3	1,081	169	271	21,422	253	10	9,978	234	121
Corporations	154	238,962	3.7	4,612	...	870	82,347	453	24	31,942	394	570
Nonferrous metal, metal work, total	105	183,344	1.9	1,406	86	265	27,274	190	4	4,191	19	39
Individual proprietorships	68	50,686	3.0	286	66	61	5,885	19	2	(x)	(x)	(x)
Partnerships	10	8,107	3.0	10	20	7	273	3	...	...	...	...
Corporations	27	124,551	1.4	1,110	...	197	21,116	168	2	(x)	(x)	(x)
Waste Materials												
Iron, steel scrap, total	50	164,613	3.2	2,313	34	348	34,148	461	8	34,089	260	292
Individual proprietorships	17	6,862	4.2	61	15	19	1,159	6	1	(x)	(x)	(x)
Partnerships	9	14,642	5.7	54	19	22	1,038	44	3	(x)	(x)	(x)
Corporations	24	143,109	2.9	2,198	...	307	31,951	411	4	27,823	217	266
Other scrap, waste materials, total	40	35,949	4.9	914	16	209	17,199	71	7	4,894	60	96
Corporations	21	29,773	5.1	845	...	183	15,743	64	4	4,258	53	88
Unincorporated businesses	19	6,176	4.3	69	16	26	1,456	7	3	636	7	8
Other Agents, Brokers												
Amusement, sporting goods, total	336	149,937	6.4	3,305	316	762	64,095	420	35	16,900	289	269
Individual proprietorships	196	58,652	6.5	953	191	273	18,695	233	19	2,134	174	120
Partnerships	62	34,363	7.1	523	125	132	10,034	57	7	6,309	51	71
Corporations	78	56,922	5.8	1,829	...	357	35,366	130	9	8,457	64	78
Books, periodicals, newspapers, total	118	57,782	11.6	2,839	112	989	50,368	160	12	4,408	154	149
Individual proprietorships	75	12,941	10.7	462	67	233	7,867	41	5	(x)	(x)	(x)
Partnerships	23	15,298	12.9	791	45	256	13,269	113	6	3,023	112	112
Corporations	20	29,543	11.3	1,586	...	500	29,232	6	1	(x)	(x)	(x)
Coal, coke, total	201	655,757	2.9	7,247	80	1,289	127,083	428	11	41,246	534	810
Individual proprietorships	56	42,615	3.9	360	47	111	6,724	89	2	(x)	(x)	(x)
Partnerships	27	41,893	4.6	323	33	95	5,988	2	...	...	...	...
Corporations	118	571,249	2.8	6,564	...	1,083	114,371	337	9	(x)	(x)	(x)
Farm supplies, total	220	457,339	1.6	3,316	173	776	55,796	1,309	37	124,270	1,158	924
Individual proprietorships	92	112,292	1.3	373	87	113	6,873	175	13	16,624	166	98
Partnerships	51	97,422	1.3	432	86	133	7,369	183	9	27,910	171	234
Corporations	77	247,625	2.0	2,511	...	530	41,554	951	15	79,736	821	592
Jewelry, total	369	121,966	4.2	854	389	237	16,852	3,210	93	36,395	2,992	3,153
Individual proprietorships	274	73,162	4.6	369	259	123	7,391	1,047	55	11,264	936	902
Partnerships	62	30,799	3.3	103	130	35	2,017	1,540	28	19,237	1,494	1,769
Corporations	33	18,005	4.5	382	...	79	7,444	623	10	5,894	562	482
Petroleum and products, total	124	373,605	1.9	2,432	74	401	46,209	173	11	7,778	150	81
Corporations	54	210,019	2.2	1,858	...	268	35,263	130	7	6,058	116	74
Unincorporated businesses	70	163,586	1.6	574	74	133	10,946	43	4	1,720	34	7
Agents and brokers, miscellaneous products, total	1,473	2,606,935	2.2	23,514	1,240	5,409	431,479	3,933	167	259,453	3,611	4,626
Corporations	387	1,305,982	2.4	17,269	...	3,655	317,640	2,870	73	221,013	2,638	3,621
Unincorporated businesses	1,086	1,300,953	2.0	6,245	1,240	1,748	113,839	1,063	94	38,440	973	1,005

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
ASSEMBLERS (MAINLY FARM PRODUCTS)												
Groceries, Confectionery, Meats												
Fish, sea foods, total	591	118,225	23.5	14,347	501	12,364	403,884	3,859	177	58,435	3,042	2,919
Individual proprietorships	299	33,048	22.9	3,813	220	3,777	113,734	538	68	(x)	(x)	(x)
Partnerships	169	30,716	23.4	3,486	280	3,743	117,910	957	51	13,718	923	672
Corporations	119	53,851	24.1	7,019	...	4,747	171,635	2,313	55	31,121	1,584	1,702
Other forms of organization	4	610	16.7	29	1	97	605	51	3	(x)	(x)	(x)
Dried fruits, nuts, total	165	170,372	13.0	10,181	90	9,871	367,050	15,383	95	129,298	14,302	16,960
Corporations	77	135,958	13.3	8,649	...	7,944	312,808	11,683	44	106,034	10,641	12,676
Unincorporated businesses	88	34,414	12.0	1,532	90	1,927	54,242	3,700	51	23,264	3,661	4,284
Miscellaneous grocery specialties, total	88	36,245	15.4	2,739	35	1,705	71,440	6,047	64	32,032	5,712	8,045
Corporations	51	27,551	15.9	2,178	...	1,293	56,678	5,227	39	26,427	4,878	7,026
Unincorporated businesses	37	8,694	14.0	561	35	412	14,762	820	25	5,605	834	1,019
Farm Products (Edible)												
Dairy, poultry products, total	3,939	1,618,011	7.1	51,525	2,756	23,977	1,058,747	36,277	1,510	987,815	34,374	40,908
Individual proprietorships	2,204	274,576	6.2	6,918	1,891	4,325	134,316	3,761	703	147,284	3,436	3,738
Partnerships	510	140,842	7.1	4,038	849	2,421	83,492	2,379	246	87,583	1,770	2,107
Corporations	1,115	991,091	7.3	34,785	...	14,306	704,345	18,602	501	600,482	18,271	23,628
Other forms of organization	110	211,502	6.6	5,784	16	2,925	136,594	11,535	60	152,466	10,897	11,435
Fruits, vegetables (fresh), total	2,137	1,102,832	23.1	121,800	1,352	64,848	2,680,956	33,777	913	575,930	31,398	32,965
Individual proprietorships	600	153,211	24.5	17,263	446	9,160	396,721	3,450	175	66,925	3,244	3,052
Partnerships	592	258,544	22.4	24,403	901	13,917	570,994	6,284	234	113,031	5,828	6,137
Corporations	863	637,654	23.0	74,034	...	38,903	1,604,785	23,144	467	371,946	21,463	22,870
Other forms of organization	82	53,423	23.2	6,100	5	2,868	108,456	899	37	24,028	863	906
Farm Products (Raw Materials)												
Cotton, total	1,238	920,720	2.7	8,393	938	5,074	234,610	43,953	432	559,138	41,322	52,087
Individual proprietorships	528	306,115	2.4	2,333	380	1,632	70,762	12,850	187	189,652	12,026	14,302
Partnerships	425	342,518	2.6	2,582	555	1,670	75,472	15,458	147	181,612	14,059	18,095
Corporations	265	263,764	3.1	3,305	...	1,681	83,523	15,614	91	185,562	15,209	19,660
Other forms of organization	20	8,323	4.3	173	3	91	4,853	31	7	2,312	28	30
Grain, total	8,380	4,192,851	3.5	71,569	2,427	28,636	1,359,151	193,213	6,413	3,427,517	177,246	190,202
Individual proprietorships	1,595	579,447	3.7	9,049	1,032	4,138	175,058	23,101	1,134	442,182	21,279	22,727
Partnerships	1,230	559,861	3.5	8,299	1,363	3,626	162,844	22,531	891	414,279	19,628	22,402
Corporations	4,936	2,675,639	3.6	48,752	...	18,815	918,744	128,516	3,878	2,249,334	119,498	127,254
Other forms of organization	619	377,904	2.9	5,469	32	2,057	102,505	19,065	510	321,722	16,841	17,819
Hides, skins, raw furs, total	166	44,139	8.4	1,930	137	795	36,358	2,599	98	27,775	2,383	2,409
Individual proprietorships	100	13,454	7.5	485	76	227	9,331	954	58	10,948	910	957
Partnerships	38	6,746	10.5	337	61	125	6,620	554	23	4,538	521	439
Corporations	28	23,939	8.3	1,108	...	443	20,407	1,091	17	12,289	952	1,013
Livestock (exc. horses, mules), total	1,532	2,233,335	1.3	10,188	1,273	4,814	199,530	6,895	379	430,438	6,212	5,439
Individual proprietorships	742	640,113	1.4	2,830	591	1,581	56,025	2,039	188	137,300	1,912	1,968
Partnerships	419	797,352	1.2	2,534	676	1,367	50,026	2,795	107	138,237	2,391	1,519
Corporations	311	700,229	1.3	4,299	...	1,584	82,838	1,885	70	143,331	1,735	1,796
Other forms of organization	60	95,641	1.0	525	6	282	10,641	176	14	11,570	174	156
Tobacco (leaf), total	75	128,105	2.6	1,840	56	716	27,085	54,767	38	116,692	54,732	138,236
Individual proprietorships	31	8,449	7.5	331	20	123	5,073	540	8	3,574	516	367
Partnerships	19	7,478	5.8	200	36	100	3,222	117	9	3,127	117	157
Corporations	25	112,178	2.0	1,309	...	493	18,790	54,110	21	109,991	54,099	137,712
Wool, mohair, total	82	62,015	5.8	1,296	69	380	19,208	3,093	58	54,276	2,956	2,289
Corporations	20	36,874	5.9	769	...	227	12,580	1,399	16	35,547	1,370	1,122
Unincorporated businesses	62	25,141	5.7	527	69	153	6,628	1,694	42	18,729	1,586	1,167
Miscellaneous inedible farm products, total	466	175,644	8.1	5,956	214	2,956	132,707	22,233	270	136,118	11,478	17,031
Individual proprietorships	135	22,340	8.8	735	90	504	21,743	1,947	64	14,299	1,774	1,897
Partnerships	100	26,031	7.2	614	122	429	17,410	1,625	49	21,093	1,528	1,700
Corporations	214	117,107	8.5	4,372	...	1,842	86,658	18,550	151	97,362	8,082	13,295
Other forms of organization	17	10,166	4.6	235	2	181	6,896	111	6	3,364	94	139
Other Assemblers												
Farm supplies:												
Feed	158	69,119	7.3	2,388	115	942	45,530	2,917	113	57,645	2,832	3,584
Individual proprietorships	75	15,650	7.5	480	70	178	8,712	652	48	11,610	643	873
Partnerships	32	9,762	8.3	344	44	129	6,777	477	25	8,780	477	600
Corporations	48	43,309	7.0	1,544	...	624	29,613	1,772	37	36,857	1,696	2,084
Other forms of organization	3	398	9.5	20	1	11	428	16	3	398	16	27
Seeds	163	60,689	11.5	3,299	83	1,501	71,100	6,254	117	51,051	6,063	6,551
Individual proprietorships	53	6,937	8.2	218	39	140	6,344	661	30	(x)	(x)	(x)
Partnerships	32	10,504	10.4	398	43	168	10,123	1,300	25	9,036	1,300	1,209
Corporations	66	38,232	13.0	2,495	...	1,020	50,402	3,793	52	32,859	3,641	4,442
Other forms of organization	12	5,016	7.0	188	1	173	4,231	500	10	(x)	(x)	(x)
Miscellaneous farm supplies	63	21,359	9.5	943	48	312	12,322	638	29	10,097	591	580
Individual proprietorships	33	7,794	9.8	242	22	104	4,479	164	18	3,246	164	171
Partnerships	15	2,621	13.0	122	26	53	2,042	8	2	(x)	(x)	(x)
Corporations	15	10,944	8.4	579	...	155	5,801	466	9	(x)	(x)	(x)
Assemblers, miscellaneous products, total	25	4,232	13.9	289	20	177	7,132	462	12	3,579	444	373
Corporations	5	2,558	14.5	186	...	81	4,393	209	4	(x)	(x)	(x)
Unincorporated businesses	20	1,674	12.9	103	20	96	2,739	253	8	(x)	(x)	(x)

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
n.a. Not available or not applicable.

[1] Entries for agents and brokers represent commission received expressed as a percent of sales.
[2] Operators of commission petroleum bulk plants on an agency basis.
[3] Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, [6] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
ALABAMA												
Total	2,597	1,677,829	n.s.	73,785	2,027	26,991	1,417,792	102,602	1,852	1,156,897	97,237	94,233
Individual proprietorships	837	243,804	n.s.	8,101	719	4,143	169,176	13,059	512	144,930	12,163	12,717
Partnerships	585	331,589	n.s.	10,397	1,025	5,035	203,612	20,930	397	233,457	19,430	22,504
Corporations	1,167	1,099,718	n.s.	55,169	[2]282	17,762	1,042,141	68,434	938	777,045	65,465	58,817
Other forms of organization	8	2,718	n.s.	118	1	51	2,863	179	5	1,465	179	195
Merchant wholesalers, total	1,524	783,012	11.6	51,426	1,271	19,014	973,861	73,240	1,162	667,074	68,137	67,259
Individual proprietorships	577	110,171	12.3	6,480	505	3,192	131,405	10,156	413	(x)	(x)	(x)
Partnerships	429	218,249	9.0	9,075	766	4,311	175,139	17,035	331	183,136	15,572	18,140
Corporations	514	453,178	12.7	35,776	...	11,478	665,384	45,950	415	391,855	43,131	40,161
Other forms of organization	4	1,414	13.4	95	...	33	1,933	99	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)	191	249,962	8.4	10,999	2	3,333	212,724	13,326	178	240,118	13,255	10,375
Manufacturers' sales offices (without stocks)	67	196,840	5.6	3,207	1	856	60,304	...	...	...	...	...
Petroleum bulk stations, terminals, total	434	150,856	9.9	4,636	388	1,891	92,723	9,199	406	147,184	9,063	7,904
Individual proprietorships	66	12,592	10.9	325	61	164	6,456	561	53	11,441	529	421
Partnerships	27	10,460	10.1	286	45	117	5,903	455	23	10,081	428	427
Corporations	341	127,804	9.8	4,025	[3]282	1,610	80,364	8,183	330	125,662	8,106	7,056
Agents and brokers, total	209	198,403	2.9	1,962	188	775	40,019	314	30	31,797	308	402
Corporations	40	56,527	2.8	818	...	222	16,261	118	6	6,084	112	136
Unincorporated businesses	169	141,876	2.9	1,144	188	553	23,758	196	24	25,713	196	266
Assemblers (mainly farm products), total	172	98,756	4.3	1,555	177	1,122	38,161	6,523	76	70,724	6,474	8,293
Corporations	22	16,182	6.5	427	...	295	8,308	963	12	13,748	958	1,183
Unincorporated businesses	150	82,574	3.8	1,128	177	827	29,853	5,560	64	56,976	5,516	7,110
ARIZONA												
Total	864	420,481	n.s.	24,023	605	8,087	458,214	29,938	651	322,140	28,643	27,413
Corporations	497	278,036	n.s.	17,648	[2]169	5,478	328,702	22,088	425	248,874	21,313	20,475
Unincorporated businesses	367	142,445	n.s.	6,375	436	2,609	129,512	7,850	226	73,266	7,330	6,938
Merchant wholesalers, total	489	228,391	13.0	16,195	319	5,175	317,496	25,099	379	206,537	23,932	23,058
Individual proprietorships	168	33,451	13.0	2,285	138	808	46,985	2,633	120	28,078	2,403	2,304
Partnerships	104	41,592	11.6	1,953	181	740	40,446	4,930	80	37,446	4,702	4,332
Corporations	217	153,348	13.3	11,957	...	3,627	230,065	17,536	179	141,013	16,827	16,422
Manufacturers' sales branches (with stocks), total	64	42,231	10.4	2,385	...	685	43,202	2,012	55	41,382	1,968	1,592
Corporations	64	42,231	10.4	2,385	...	685	43,202	2,012	55	41,382	1,968	1,592
Manufacturers' sales offices (without stocks), total	8	10,259	3.7	166	...	39	2,683	...	...	...	...	...
Corporations	8	10,259	3.7	166	...	39	2,683	...	...	...	...	...
Petroleum bulk stations, terminals, total	209	62,926	10.4	1,855	202	621	38,303	2,214	201	61,521	2,173	1,998
Individual proprietorships	16	3,297	11.6	135	12	58	2,960	117	10	2,354	78	63
Partnerships	10	3,322	10.9	187	21	80	4,379	109	9	(x)	(x)	(x)
Corporations	183	56,307	10.3	1,533	[2]169	483	30,964	1,988	182	(x)	(x)	(x)
Agents and brokers, total	49	49,945	2.6	377	50	174	8,826	26	1	(x)	(x)	(x)
Individual proprietorships	24	15,968	2.8	136	22	81	3,121	18	1	(x)	(x)	(x)
Partnerships	18	31,364	2.5	176	28	72	3,359	8	...	...	...	...
Corporations	7	2,613	4.0	65	...	21	2,346	...	...	...	...	...
Assemblers (mainly farm products), total	45	26,729	20.7	3,045	34	1,393	47,704	587	15	(x)	(x)	(x)
Corporations	18	13,278	18.5	1,542	...	623	19,442	552	9	(x)	(x)	(x)
Unincorporated businesses	27	13,451	22.8	1,503	34	770	28,262	35	6	1,909	30	102
ARKANSAS												
Total	2,147	851,613	n.s.	35,808	1,647	14,705	732,054	60,451	1,404	597,724	57,484	51,661
Individual proprietorships	680	185,004	n.s.	4,956	557	2,650	104,381	8,477	361	97,835	7,768	6,682
Partnerships	446	182,611	n.s.	4,872	733	2,505	102,533	8,994	257	101,204	8,115	7,293
Corporations	1,011	480,089	n.s.	25,906	[2]355	9,500	522,833	42,972	783	398,604	41,593	37,679
Other forms of organization	10	3,909	n.s.	74	2	50	2,307	8	3	81	8	7
Merchant wholesalers, total	1,008	418,065	11.3	25,379	760	9,970	505,988	47,476	800	383,157	45,368	42,370
Individual proprietorships	379	66,962	11.5	3,444	314	1,696	70,127	5,902	275	58,235	5,459	5,057
Partnerships	262	90,259	9.0	3,746	446	1,804	76,203	7,833	208	80,622	7,311	6,613
Corporations	367	260,844	12.0	18,189	...	6,470	359,658	33,741	317	244,300	32,598	30,700
Manufacturers' sales branches (with stocks)	77	52,651	12.5	3,582	...	1,134	71,936	3,597	66	51,668	3,490	2,895
Manufacturers' sales offices (without stocks), total	19	23,957	2.4	292	...	79	5,846	...	...	...	...	...
Corporations	19	23,957	2.4	292	...	79	5,846	...	...	...	...	...
Petroleum bulk stations, terminals, total	523	98,418	10.3	2,799	433	1,156	54,164	5,943	440	88,557	5,749	4,281
Corporations	452	87,015	10.3	2,463	[2]355	968	47,183	5,285	384	78,945	5,200	3,832
Unincorporated businesses	71	11,403	10.1	336	78	188	6,981	658	56	9,612	549	449

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
ARKANSAS--Continued												
Agents and brokers, total	134	88,122	2.2	544	165	439	13,007	272	12	9,867	251	263
Corporations	11	5,269	3.0	63	...	41	2,262	21	...	...	...	...
Unincorporated businesses	123	82,853	2.2	481	165	398	10,745	251	12	9,867	251	263
Assemblers (mainly farm products), total	386	170,400	5.9	3,212	289	1,927	81,113	3,163	86	64,475	2,626	1,852
Individual proprietorships	186	73,108	4.1	1,020	141	665	24,688	1,958	39	26,623	1,776	1,138
Partnerships	107	43,386	5.1	761	146	403	17,417	871	29	(x)	(x)	(x)
Corporations	86	51,353	8.9	1,369	...	823	36,948	332	17	24,691	309	256
Other forms of organization	7	2,553	7.3	62	2	36	2,060	2	1	(x)	(x)	(x)
CALIFORNIA												
Total	18,459	13,270,588	n.a.	732,122	14,337	212,131	14,412,539	867,687	12,279	9,130,886	824,446	779,498
Individual proprietorships	6,851	1,778,749	n.a.	77,275	6,155	26,682	1,580,151	80,596	3,819	823,833	73,966	72,746
Partnerships	3,910	1,673,180	n.a.	83,041	7,297	27,945	1,685,975	104,130	2,605	1,081,594	96,285	89,703
Corporations	7,625	9,747,603	n.a.	567,784	[2]856	155,813	11,085,483	681,166	5,808	7,201,352	652,448	615,484
Other forms of organization	73	71,056	n.a.	4,022	29	1,691	60,930	1,795	47	24,107	1,747	1,565
Merchant wholesalers, total	11,518	5,872,377	13.6	433,671	10,260	121,514	8,551,065	603,150	8,685	5,187,476	572,007	538,297
Individual proprietorships	4,750	850,302	14.3	56,375	4,224	18,757	1,140,424	74,628	3,392	683,566	68,415	66,618
Partnerships	3,162	1,097,169	12.5	64,546	6,007	20,947	1,310,891	97,623	2,368	944,992	90,536	83,848
Corporations	3,579	3,919,231	13.6	312,200	...	81,655	6,090,577	430,320	2,902	3,553,384	412,525	387,380
Other forms of organization	27	5,675	17.4	550	29	155	9,173	579	23	5,534	531	451
Manufacturers' sales branches (with stocks), total	1,579	2,420,977	11.3	141,524	68	37,339	2,722,882	199,025	1,411	2,349,183	195,058	178,985
Individual proprietorships	39	6,478	16.7	628	26	199	13,022	889	28	5,899	878	841
Partnerships	25	8,875	16.0	847	42	237	17,527	844	18	7,601	775	603
Corporations	1,511	2,404,168	11.3	139,980	...	36,889	2,691,066	197,107	1,361	2,334,227	193,220	177,367
Other forms of organization	4	1,456	12.6	69	...	14	1,267	185	4	1,456	185	174
Manufacturers' sales offices (without stocks), total	541	1,491,691	4.2	24,286	21	5,294	480,479	...	...	...	...	...
Corporations	518	1,487,786	4.2	24,108	...	5,251	476,686	...	...	...	...	...
Unincorporated businesses	23	3,905	10.0	178	21	43	3,793	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,529	836,728	10.1	30,107	1,154	8,265	625,751	24,498	1,465	813,307	27,633	26,138
Individual proprietorships	177	47,659	11.8	1,953	161	652	40,199	1,626	155	40,600	1,474	1,489
Partnerships	76	32,862	12.1	1,374	137	418	28,546	935	69	28,582	904	1,075
Corporations	1,276	756,207	9.9	26,780	[2]856	7,195	557,006	21,937	1,241	744,125	25,255	23,574
Agents and brokers, total	2,541	1,842,779	3.8	27,328	2,438	7,269	517,819	7,694	353	303,856	6,660	6,068
Corporations	356	635,900	3.5	14,294	...	3,385	267,153	4,027	84	183,557	3,737	3,093
Unincorporated businesses	2,185	1,206,879	3.9	13,034	2,438	3,884	250,666	3,667	269	120,299	2,923	2,975
Assemblers (mainly farm products), total	750	806,016	18.7	75,206	399	32,450	1,514,543	33,320	365	477,064	23,088	30,010
Individual proprietorships	148	76,011	27.3	10,043	118	4,618	227,900	1,654	55	30,396	1,644	2,066
Partnerships	178	122,149	20.1	11,391	281	4,883	234,192	2,860	70	43,492	2,702	2,934
Corporations	385	544,311	18.1	50,422	...	21,438	1,002,995	27,775	220	386,059	17,711	24,070
Other forms of organization	39	63,545	10.5	3,350	...	1,511	49,456	1,031	20	17,117	1,031	940
COLORADO												
Total	2,650	1,628,603	n.a.	75,028	1,826	25,483	1,442,332	97,063	1,836	1,054,556	91,750	83,479
Individual proprietorships	805	197,640	n.a.	6,585	675	2,883	132,703	7,767	457	99,550	6,978	7,218
Partnerships	487	284,020	n.a.	7,819	838	3,276	152,394	9,776	324	138,836	8,896	8,435
Corporations	1,339	1,133,732	n.a.	60,157	[2]309	19,098	1,148,467	79,191	1,041	811,768	75,565	67,518
Other forms of organization	19	13,211	n.a.	467	4	226	8,768	329	14	4,402	311	308
Merchant wholesalers, total	1,288	634,268	12.7	44,946	993	15,219	856,993	63,146	1,000	574,123	60,768	57,956
Individual proprietorships	475	80,553	12.0	4,588	411	1,909	91,084	6,173	326	57,620	5,554	5,745
Partnerships	324	128,162	10.2	5,744	580	2,159	106,768	8,340	253	111,826	7,781	7,474
Corporations	484	424,983	13.5	34,504	...	11,114	657,456	48,572	416	404,107	47,372	44,661
Other forms of organization	5	570	21.6	110	2	37	1,685	61	5	570	61	76
Manufacturers' sales branches (with stocks)	181	268,347	12.9	17,287	9	5,161	325,522	19,280	166	259,933	19,116	15,650
Manufacturers' sales offices (without stocks), total	74	113,763	5.2	2,311	...	543	46,286	...	...	...	...	...
Corporations	74	113,763	5.2	2,311	...	543	46,286	...	...	...	...	...
Petroleum bulk stations, terminals, total	473	98,082	9.9	2,581	432	985	51,773	7,340	445	94,720	5,745	4,115
Corporations	368	77,632	9.7	1,970	[2]309	716	38,855	6,446	362	77,329	5,002	3,412
Unincorporated businesses	105	20,450	10.4	611	123	269	12,918	894	83	17,391	743	703
Agents and brokers, total	261	332,724	2.2	2,811	239	1,087	56,706	407	24	14,174	319	193
Individual proprietorships	150	70,182	3.9	656	125	316	15,449	112	12	6,888	106	94
Partnerships	67	120,563	1.9	800	114	360	15,903	170	8	6,733	170	56
Corporations	44	141,979	1.5	1,355	...	411	25,354	125	4	553	43	43
Assemblers (mainly farm products), total	373	181,419	5.5	5,092	153	2,488	105,052	6,890	201	111,606	5,802	5,565
Individual proprietorships	101	33,610	6.3	917	65	452	16,985	864	57	23,357	787	868
Partnerships	64	27,047	8.5	996	86	646	23,927	767	38	13,795	586	557
Corporations	196	108,453	4.7	2,926	...	1,219	58,207	5,088	99	70,954	4,276	4,009
Other forms of organization	12	12,309	4.0	253	2	171	5,933	171	7	3,500	153	131

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
CONNECTICUT												
Total	2,361	1,374,925	n.a.	88,141	1,243	26,558	1,656,220	111,719	1,774	1,155,317	100,615	91,019
Individual proprietorships	631	101,372	n.a.	5,291	549	2,091	100,806	6,860	413	(x)	(x)	(x)
Partnerships	354	113,599	n.a.	4,830	684	1,744	87,116	6,911	252	82,534	6,577	6,281
Corporations	1,368	1,154,257	n.a.	77,894	[2]8	22,659	1,465,067	97,521	1,102	995,468	87,333	78,840
Other forms of organization	8	5,697	n.a.	126	2	64	3,231	427	7	(x)	(x)	(x)
Merchant wholesalers, total	1,827	789,145	13.9	62,748	1,129	19,307	1,159,569	77,430	1,445	715,327	74,565	69,598
Individual proprietorships	555	72,498	13.3	4,464	479	1,772	85,583	6,351	389	(x)	(x)	(x)
Partnerships	333	94,326	10.7	4,724	648	1,699	85,070	6,853	246	81,018	6,529	6,223
Corporations	932	619,950	14.5	53,477	...	15,793	986,811	63,867	804	569,398	61,891	57,926
Other forms of organization	7	2,371	8.5	83	2	43	2,105	359	6	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)	218	204,466	11.4	13,635	3	3,958	269,829	10,158	192	199,794	10,074	9,023
Manufacturers' sales offices (without stocks)	89	81,101	5.7	2,645	3	634	53,383	...	...	...	...	...
Petroleum bulk stations, terminals, total	118	218,574	7.4	7,694	24	2,153	145,846	23,707	115	216,820	15,600	12,087
Individual proprietorships	13	8,506	10.5	329	11	125	6,696	400	11	(x)	(x)	(x)
Partnerships	3	1,231	7.0	34	5	12	688	31	3	1,231	31	41
Corporations	102	208,837	7.3	7,331	[2]8	2,016	138,462	23,276	101	(x)	(x)	(x)
Agents and brokers, total	89	51,414	4.0	793	75	256	14,741	98	13	(x)	(x)	(x)
Individual proprietorships	56	19,360	6.2	420	53	164	7,018	86	10	1,222	75	62
Partnerships	11	15,569	1.5	27	22	11	559	6	1	(x)	(x)	(x)
Corporations	22	16,485	3.7	346	...	81	7,164	6	2	(x)	(x)	(x)
Assemblers (mainly farm products), total	20	30,225	4.4	626	9	250	12,852	326	9	21,660	292	241
Corporations	13	23,977	4.4	547	...	211	11,102	231	7	(x)	(x)	(x)
Unincorporated businesses	7	6,248	0.9	79	9	39	1,750	95	2	(x)	(x)	(x)
DELAWARE												
Total	370	483,721	n.a.	17,734	217	5,153	352,165	23,077	258	212,007	18,840	14,372
Corporations	192	427,281	n.a.	15,365	[2]20	4,010	302,724	19,938	142	181,034	15,892	11,645
Unincorporated businesses	178	56,440	n.a.	2,369	197	1,143	49,441	3,139	116	30,973	2,948	2,727
Merchant wholesalers, total	231	87,091	13.1	6,279	152	2,185	119,366	9,304	184	77,286	9,006	8,006
Corporations	92	52,392	13.6	4,302	...	1,361	80,832	6,351	79	48,074	6,173	5,356
Unincorporated businesses	139	34,699	12.4	1,977	152	824	38,534	2,953	105	29,212	2,833	2,650
Petroleum bulk stations, terminals, total	41	19,876	12.1	676	25	246	13,039	2,740	34	18,866	2,725	2,454
Corporations	37	19,721	12.1	669	[2]20	242	12,874	2,729	30	18,711	2,714	2,449
Unincorporated businesses	4	155	13.5	7	5	4	165	11	4	155	11	5
Other operating types, total	98	376,754	7.6	10,779	40	2,722	219,760	11,033	40	115,855	7,109	3,912
Individual proprietorships	22	7,766	5.6	170	13	102	4,107	83	3	247	26	22
Partnerships	13	13,820	5.6	215	27	213	6,635	92	4	1,359	78	50
Corporations	63	355,168	7.7	10,394	...	2,407	209,018	10,858	33	114,249	7,005	3,840
DISTRICT OF COLUMBIA												
Total	1,114	1,242,601	n.a.	62,327	585	17,106	1,187,366	50,815	689	751,119	49,028	47,515
Individual proprietorships	285	75,443	n.a.	3,047	245	1,015	55,454	2,616	158	(x)	(x)	(x)
Partnerships	165	100,065	n.a.	3,376	339	1,231	70,028	4,155	109	55,772	3,961	3,700
Corporations	661	1,064,070	n.a.	55,737	[2]3	14,799	1,058,813	43,977	420	656,251	42,481	41,456
Other forms of organization	3	3,023	n.a.	167	...	61	3,071	67	2	(x)	(x)	(x)
Merchant wholesalers, total	692	497,742	12.1	36,675	451	10,375	681,446	40,079	550	457,618	38,864	37,681
Corporations	359	399,167	12.2	30,696	...	8,242	563,774	33,347	295	366,996	32,423	31,716
Unincorporated businesses	333	98,575	11.5	5,979	451	2,133	117,672	6,732	255	90,622	6,441	5,965
Manufacturers' sales branches (with stocks)	123	251,734	13.4	18,719	...	5,153	366,109	8,752	111	231,555	8,451	8,480
Manufacturers' sales offices (without stocks)	116	306,287	2.9	3,942	1	780	76,048	...	...	...	...	...
Petroleum bulk stations, terminals, total	10	33,858	6.3	1,137	3	370	24,798	1,331	8	(x)	(x)	(x)
Individual proprietorships	3	1,250	8.2	32	2	12	649	43	3	1,250	43	32
Corporations	7	32,608	6.3	1,105	[2]1	358	24,149	1,288	5	(x)	(x)	(x)
Agents and brokers, total	170	151,190	3.1	1,807	130	410	38,144	632	18	34,360	499	371
Individual proprietorships	88	37,657	4.7	433	79	111	7,066	45	8	(x)	(x)	(x)
Partnerships	26	39,854	2.1	123	51	40	2,754	3	1	(x)	(x)	(x)
Corporations	56	73,679	2.8	1,251	...	259	28,324	584	9	32,459	451	329
Assemblers (mainly farm products)	3	1,790	4.6	47	...	18	821	21	2	(x)	(x)	(x)
FLORIDA												
Total	3,718	1,991,316	n.a.	125,376	2,234	49,856	2,526,547	145,354	2,641	1,517,601	138,974	122,725
Individual proprietorships	1,003	170,309	n.a.	9,011	832	4,562	195,716	8,980	551	87,421	7,783	7,519
Partnerships	599	199,640	n.a.	9,518	1,019	4,434	185,216	10,904	379	125,708	10,377	10,127
Corporations	2,095	1,600,435	n.a.	104,382	[2]379	39,489	2,094,471	125,187	1,702	1,300,083	120,535	104,819
Other forms of organization	21	20,932	n.a.	2,465	4	1,371	51,144	283	9	4,389	279	260
Merchant wholesalers, total	2,346	999,804	14.2	78,150	1,418	26,474	1,479,683	104,385	1,798	892,439	98,728	91,153
Individual proprietorships	739	101,987	14.7	7,005	604	3,244	147,254	8,493	492	(x)	(x)	(x)
Partnerships	474	136,453	11.1	6,828	812	2,949	134,335	10,265	348	111,893	9,764	9,722
Corporations	1,126	759,772	14.6	64,119	...	20,215	1,194,770	85,422	952	703,883	81,417	74,101
Other forms of organization	7	1,592	21.8	198	2	66	3,324	205	6	(x)	(x)	(x)

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
FLORIDA--Continued												
Manufacturers' sales branches (with stocks)	211	290,314	8.7	13,411	6	4,284	272,097	17,453	188	279,668	17,279	14,831
Manufacturers' sales offices (without stocks)	64	136,167	3.6	1,728	1	425	35,269	...	...	...	...	...
Petroleum bulk stations, terminals, total..	545	260,243	8.4	7,418	410	2,768	147,948	20,190	519	256,179	19,794	13,501
Individual proprietorships	21	4,336	11.2	171	20	78	3,383	121	16	(x)	(x)	(x)
Partnerships	7	1,798	11.6	89	11	61	1,746	60	6	(x)	(x)	(x)
Corporations	517	254,109	8.3	7,158	[2]379	2,629	142,819	20,009	497	250,617	19,628	13,355
Agents and brokers, total	249	175,512	4.2	3,905	210	1,529	73,365	791	47	27,440	769	756
Corporations	60	77,803	4.8	2,769	...	1,019	52,081	421	14	18,834	410	465
Unincorporated businesses	189	97,709	3.7	1,136	210	510	21,284	370	33	8,606	359	291
Assemblers (mainly farm products), total...	303	129,276	32.8	20,764	189	14,376	518,185	2,535	89	61,875	2,404	2,484
Individual proprietorships	98	13,197	23.1	1,261	78	947	33,966	88	13	(x)	(x)	(x)
Partnerships	67	21,122	26.0	2,229	109	1,255	41,914	409	17	8,788	398	215
Corporations	125	83,351	36.4	15,249	...	10,943	398,397	1,960	56	47,787	1,869	2,126
Other forms of organization	13	11,606	30.2	2,025	2	1,231	43,908	78	3	(x)	(x)	(x)
GEORGIA												
Total	3,844	3,264,294	n.a.	133,260	2,516	44,004	2,549,597	175,504	2,612	2,031,509	169,180	153,500
Individual proprietorships	1,103	328,216	n.a.	9,936	918	4,579	192,621	11,646	595	147,989	10,417	10,140
Partnerships	668	340,593	n.a.	10,051	1,166	4,441	188,439	17,461	428	192,006	16,684	17,246
Corporations	2,062	2,582,332	n.a.	112,605	[2]431	34,694	2,155,886	145,963	1,583	1,682,464	141,645	125,741
Other forms of organization	11	13,153	n.a.	668	1	290	12,651	434	6	9,050	434	373
Merchant wholesalers, total	1,973	1,084,654	11.7	67,305	1,412	22,904	1,266,809	102,859	1,553	989,077	98,426	94,257
Corporations	839	784,328	11.9	51,989	...	16,082	972,064	78,132	716	727,462	75,532	70,874
Unincorporated businesses	1,134	300,326	11.3	15,316	1,412	6,822	294,745	24,727	837	261,615	22,894	23,383
Manufacturers' sales branches (with stocks)	386	771,534	10.6	41,681	9	12,724	811,910	52,029	350	740,676	50,895	41,585
Manufacturers' sales offices (without stocks)	235	580,354	4.1	9,991	1	2,124	195,015	...	...	...	...	...
Petroleum bulk stations, terminals, total..	572	189,510	8.8	5,693	527	2,271	112,245	11,681	549	184,712	11,590	8,154
Individual proprietorships	53	12,429	9.1	371	42	173	7,238	452	42	10,032	394	356
Partnerships	31	7,726	9.2	201	54	110	4,171	277	25	6,512	246	193
Corporations	488	169,355	8.8	5,121	[2]431	1,988	100,836	10,952	482	168,168	10,950	7,605
Agents and brokers, total	449	503,491	2.9	4,813	398	1,514	83,984	441	44	31,246	406	416
Corporations	72	224,130	2.3	2,034	...	577	37,138	243	11	11,191	242	242
Unincorporated businesses	377	279,361	3.5	2,779	398	937	46,846	198	33	20,055	164	174
Assemblers (mainly farm products), total...	229	134,751	6.8	3,777	169	2,467	79,634	8,494	116	85,798	7,863	9,088
Individual proprietorships	128	45,820	5.3	832	102	635	18,988	1,970	57	25,916	1,957	2,038
Partnerships	43	22,808	5.2	414	66	318	8,178	1,447	24	(x)	(x)	(x)
Corporations	52	57,161	8.1	1,983	...	1,264	42,329	4,773	31	36,666	4,192	5,604
Other forms of organization	6	8,962	10.2	548	1	250	10,139	304	4	(x)	(x)	(x)
IDAHO												
Total	1,147	415,822	n.a.	19,561	734	8,999	436,770	26,960	876	286,596	24,105	22,711
Individual proprietorships	223	52,583	n.a.	3,120	180	1,758	78,894	2,461	145	35,601	2,217	2,209
Partnerships	165	105,282	n.a.	2,936	240	1,585	67,297	3,867	101	38,288	3,709	3,898
Corporations	755	254,759	n.a.	13,466	[2]314	5,632	289,740	20,287	626	209,509	17,834	16,299
Other forms of organization	4	3,198	n.a.	39	...	24	839	345	4	3,198	345	305
Merchant wholesalers, total	338	125,148	12.1	8,200	230	2,787	160,461	16,097	276	119,417	15,194	13,497
Corporations	136	85,160	11.5	5,665	...	1,797	110,573	11,383	123	83,281	10,716	9,545
Unincorporated businesses	202	39,988	13.4	2,535	230	990	49,888	4,714	153	36,136	4,478	3,952
Manufacturers' sales branches (with stocks)	52	18,233	12.2	1,167	...	332	22,927	1,534	40	17,272	1,451	1,142
Manufacturers' sales offices (without stocks), total	4	2,622	3.4	56	...	13	1,232	...	...	...	...	...
Corporations	4	2,622	3.4	56	...	13	1,232	...	...	...	...	...
Petroleum bulk stations, terminals, total..	371	59,858	11.3	1,522	345	543	31,936	3,032	364	59,302	3,004	2,657
Corporations	343	54,591	11.4	1,312	[2]314	464	27,599	2,741	338	(x)	(x)	(x)
Unincorporated businesses	28	5,267	10.1	210	31	79	4,337	291	26	(x)	(x)	(x)
Agents and brokers, total	30	77,890	1.4	469	27	383	10,649	46	4	8,653	19	32
Individual proprietorships	10	3,586	5.0	57	10	38	1,559	33	2	(x)	(x)	(x)
Partnerships	12	54,863	1.0	229	17	190	4,605	10	1	(x)	(x)	(x)
Corporations	8	19,441	1.9	183	...	155	4,485	3	1	(x)	(x)	(x)
Assemblers (mainly farm products), total...	352	132,071	11.4	8,147	132	4,941	209,565	6,251	192	81,952	4,437	5,383
Corporations	213	74,970	11.2	5,087	...	2,873	123,045	4,726	125	47,891	3,048	3,321
Unincorporated businesses	139	57,101	11.6	3,060	132	2,068	86,520	1,525	67	34,061	1,389	2,062

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses1 (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
ILLINOIS												
Total	17,454	18,136,506	n.s.	689,689	11,983	182,512	13,112,559	679,769	11,132	9,606,950	644,957	602,167
Individual proprietorships	5,725	2,078,112	n.s.	41,044	5,071	14,752	796,308	45,505	2,793	601,109	42,286	41,123
Partnerships	3,161	2,899,146	n.s.	49,400	5,826	16,951	971,267	61,061	2,073	932,291	56,933	57,013
Corporations	8,457	13,013,470	n.s.	596,304	21,069	149,862	11,289,295	569,194	6,184	7,956,950	541,953	500,777
Other forms of organization	111	145,778	n.s.	2,941	17	947	55,689	4,009	82	116,600	3,785	3,254
Merchant wholesalers, total	9,839	6,148,547	11.9	400,384	7,507	109,687	7,576,706	458,773	7,308	5,310,662	440,196	407,764
Individual proprietorships	3,593	666,012	10.2	30,771	3,189	11,329	596,736	39,790	2,327	(x)	(x)	(x)
Partnerships	2,260	855,200	10.0	40,460	4,314	14,147	801,356	53,146	1,732	722,941	50,034	49,327
Corporations	3,972	4,576,880	12.6	327,847	...	83,817	6,155,464	364,152	3,236	4,088,795	351,525	322,747
Other forms of organization	14	50,455	5.4	1,306	4	394	23,150	1,685	13	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total	1,175	3,035,877	10.5	163,920	34	42,579	3,143,973	165,391	1,035	2,911,907	152,718	143,200
Individual proprietorships	14	1,697	24.6	136	9	71	3,221	170	14	1,697	170	150
Partnerships	15	5,083	20.4	539	25	190	9,592	551	14	(x)	(x)	(x)
Corporations	1,143	3,027,047	10.5	163,179	...	42,306	3,129,951	164,616	1,005	2,905,027	151,944	142,456
Other forms of organization	3	2,050	10.5	66	...	12	1,209	54	2	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total	829	2,928,110	4.6	59,346	28	11,861	1,114,865	...	...	...	...	...
Individual proprietorships	17	1,840	13.5	89	15	25	1,844	...	...	...	...	...
Partnerships	10	2,348	11.9	86	13	23	1,926	...	...	...	...	...
Corporations	799	2,920,463	4.6	59,050	...	11,791	1,108,928	...	...	...	...	...
Other forms of organization	3	3,459	10.1	121	...	22	2,167	...	...	...	...	....
Petroleum bulk stations, terminals, total	1,741	550,942	10.1	20,220	1,381	5,987	396,163	27,611	1,691	535,905	27,204	22,083
Individual proprietorships	175	25,682	11.5	1,001	149	382	18,826	1,423	153	22,953	1,314	1,796
Partnerships	95	16,679	10.0	540	162	221	10,482	1,054	85	(x)	(x)	(x)
Corporations	1,459	503,863	10.0	18,324	21,069	5,290	359,470	24,828	1,442	493,648	24,554	19,155
Other forms of organization	12	4,718	12.6	355	1	94	7,390	306	11	(x)	(x)	(x)
Agents and brokers, total	2,437	4,469,002	2.1	33,129	2,279	7,165	636,273	3,978	167	233,124	3,695	3,813
Individual proprietorships	1,495	1,210,588	2.6	7,119	1,378	2,019	138,876	640	65	32,668	568	544
Partnerships	462	1,736,190	1.3	5,785	896	1,491	108,894	673	40	56,501	578	742
Corporations	476	1,519,880	2.6	20,204	...	3,650	388,234	2,664	62	143,955	2,549	2,527
Other forms of organization	4	2,344	2.5	21	5	5	269	1	...	...	...	...
Assemblers (mainly farm products), total	1,433	1,004,028	2.7	12,690	754	5,233	244,574	24,016	931	615,352	21,144	25,307
Individual proprietorships	431	172,293	2.9	1,928	331	926	36,805	3,482	234	95,299	3,271	4,438
Partnerships	319	283,646	1.7	1,990	416	879	39,017	5,637	202	132,009	4,740	5,520
Corporations	608	465,337	3.2	7,700	...	3,008	147,248	12,934	439	325,525	11,381	13,892
Other forms of organization	75	82,752	3.0	1,072	7	420	21,504	1,963	56	62,519	1,752	1,457
INDIANA												
Total	5,325	3,227,141	n.s.	144,878	3,586	45,056	2,748,616	182,159	3,991	2,093,990	169,923	153,168
Individual proprietorships	1,515	356,427	n.s.	14,155	1,269	5,717	355,778	13,500	918	173,282	13,041	11,480
Partnerships	875	545,853	n.s.	13,254	1,511	5,266	256,061	18,041	621	231,584	17,385	17,726
Corporations	2,912	2,310,403	n.s.	116,835	2795	33,881	2,124,563	150,164	2,439	1,682,482	139,083	123,563
Other forms of organization	23	14,458	n.s.	634	11	192	12,214	454	13	6,642	414	399
Merchant wholesalers, total	2,852	1,381,135	13.0	103,709	1,954	31,691	1,940,190	129,611	2,243	1,280,993	126,262	117,200
Individual proprietorships	1,060	145,341	14.7	11,042	886	4,266	292,326	11,488	742	(x)	(x)	(x)
Partnerships	611	189,917	11.7	10,685	1,066	4,148	207,072	14,696	476	173,732	14,183	14,757
Corporations	1,174	1,043,765	13.0	81,675	...	23,209	1,435,064	103,220	1,019	986,604	100,768	92,500
Other forms of organization	7	2,112	25.1	307	2	68	5,728	207	6	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total	304	271,582	10.3	17,032	10	4,982	339,223	25,228	238	257,457	16,989	14,075
Corporations	291	267,758	10.4	16,806	...	4,900	344,379	25,001	230	253,721	16,762	13,861
Unincorporated businesses	13	3,824	8.5	226	10	82	4,844	227	8	3,736	227	214
Manufacturers' sales offices (without stocks)	125	271,954	3.7	3,759	...	829	72,619	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,095	325,768	8.6	9,032	915	2,921	175,531	17,847	1,074	311,460	17,698	13,033
Corporations	991	304,627	8.4	8,161	2795	2,612	159,313	16,910	984	293,614	16,808	12,216
Unincorporated businesses	104	21,141	10.8	871	120	309	16,218	937	90	17,846	890	817
Agents and brokers, total	327	548,295	1.8	3,645	308	1,379	71,228	280	27	29,481	208	142
Corporations	77	242,917	1.2	1,762	...	492	32,217	138	8	22,968	86	40
Unincorporated businesses	250	305,378	2.3	1,883	308	887	39,011	142	19	6,513	122	102
Assemblers (mainly farm products), total	622	428,407	3.9	7,701	399	3,254	149,825	9,193	409	214,599	8,766	8,718
Individual proprietorships	200	56,109	5.4	1,291	163	650	26,286	1,326	102	39,896	1,274	1,153
Partnerships	160	189,595	2.1	1,568	234	696	29,114	2,915	106	48,152	2,799	2,577
Corporations	256	179,463	5.0	4,678	...	1,842	91,103	4,895	198	125,575	4,659	4,946
Other forms of organization	6	3,240	18.8	164	2	66	3,322	57	3	976	34	42

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
IOWA												
Total	5,980	3,361,733	n.s.	99,434	4,418	35,028	1,901,861	137,735	4,379	1,889,367	131,616	123,771
Individual proprietorships	1,893	596,132	n.s.	11,393	1,577	5,548	219,987	12,529	1,080	259,283	11,429	10,918
Partnerships	1,022	884,173	n.s.	11,773	1,647	5,090	231,429	16,019	669	274,068	15,299	15,030
Corporations	2,907	1,767,649	n.s.	74,409	[2]1,181	23,681	1,416,004	106,051	2,497	1,280,341	101,940	94,963
Other forms of organization	158	113,779	n.s.	1,859	13	709	34,441	3,136	133	75,675	2,948	2,860
Merchant wholesalers, total	1,975	960,879	11.9	61,470	1,447	20,575	1,172,281	83,438	1,532	856,272	79,330	75,075
Individual proprietorships	781	136,570	12.0	6,913	641	3,040	134,684	6,836	522	(x)	(x)	(x)
Partnerships	465	176,635	10.4	7,941	803	3,042	154,807	11,298	374	158,360	10,868	10,844
Corporations	720	641,852	12.4	46,379	...	14,398	879,680	65,166	628	583,406	61,996	58,174
Other forms of organization	9	5,822	7.0	237	3	95	3,110	138	8	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total	263	240,071	12.2	12,462	6	3,758	238,751	12,751	220	214,126	12,316	11,703
Corporations	257	238,641	12.2	12,390	...	3,738	237,444	12,630	215	(x)	(x)	(x)
UnIncorporated businesses	6	1,430	11.2	72	6	20	1,307	121	5	(x)	(x)	(x)
Manufacturers' sales offices (without stocks)	53	120,070	5.1	1,917	6	504	36,585	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,810	256,450	10.3	7,703	1,689	2,804	147,825	21,306	1,707	248,571	20,925	15,131
Individual proprietorships	302	35,213	10.1	1,223	286	553	23,592	2,032	253	31,258	1,885	1,644
Partnerships	139	19,632	9.7	568	222	262	11,246	1,147	125	18,240	1,088	998
Corporations	1,346	198,566	10.3	5,655	[2]1,181	1,910	109,003	17,907	1,306	196,034	17,732	12,300
Other forms of organization	23	3,039	13.6	257	...	79	3,984	220	23	3,039	220	189
Agents and brokers, total	285	728,292	1.2	3,592	271	1,907	68,783	1,107	29	82,059	1,067	1,594
Corporations	66	167,469	1.7	1,548	...	506	27,992	680	6	(x)	(x)	(x)
Unincorporated businesses	219	560,823	1.0	2,044	271	1,401	40,791	427	23	(x)	(x)	(x)
Assemblers (mainly farm products), total	1,594	1,055,971	2.6	12,290	999	5,480	237,636	19,133	891	488,339	17,978	20,273
Individual proprietorships	683	311,024	2.2	2,538	548	1,373	47,422	3,338	287	104,989	2,931	3,121
Partnerships	317	261,837	2.2	1,903	443	959	38,262	3,326	161	85,185	3,173	3,068
Corporations	471	401,671	3.2	6,562	...	2,639	126,155	9,745	342	231,356	9,337	11,594
Other forms of organization	123	81,439	2.9	1,287	8	509	25,797	2,724	101	66,809	2,537	2,490
KANSAS												
Total	4,640	2,094,230	n.s.	61,459	3,133	22,968	1,174,428	110,449	3,417	1,481,522	106,245	96,419
Individual proprietorships	1,510	342,207	n.s.	8,116	1,256	3,951	161,935	12,053	931	158,341	11,161	10,942
Partnerships	700	343,084	n.s.	6,506	1,041	3,210	125,014	9,130	476	142,561	8,592	8,172
Corporations	2,342	1,370,085	n.s.	45,871	[2]825	15,431	870,509	88,157	1,931	1,147,029	85,452	76,164
Other forms of organization	88	38,854	n.s.	966	11	376	16,970	1,109	79	33,591	1,040	1,141
Merchant wholesalers, total	1,370	809,270	8.6	37,814	1,003	13,052	719,446	64,797	1,089	692,940	62,069	55,183
Individual proprietorships	571	101,753	10.4	4,861	492	2,033	98,132	7,552	420	68,020	7,090	6,590
Partnerships	285	69,852	11.6	3,889	509	1,663	73,512	5,792	231	(x)	(x)	(x)
Corporations	508	633,124	7.9	28,823	...	9,263	544,383	51,317	434	564,699	49,337	43,383
Other forms of organization	6	4,541	14.8	241	2	93	3,419	136	4	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)	128	149,158	9.4	7,954	6	2,465	157,320	17,418	108	146,782	17,284	16,294
Manufacturers' sales offices (without stocks)	28	32,302	5.2	737	1	197	15,446	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,288	130,844	11.4	3,344	1,214	1,361	65,490	11,592	1,208	103,511	11,152	7,357
Individual proprietorships	281	26,108	9.9	850	246	404	16,658	1,619	229	3,244	1,356	1,226
Partnerships	93	11,792	10.7	418	140	185	8,426	748	67	8,513	639	597
Corporations	901	91,695	11.9	1,962	[2]825	739	38,260	9,120	900	(x)	(x)	(x)
Other forms of organization	13	1,249	14.6	114	3	33	2,146	105	12	(x)	(x)	(x)
Agents and brokers, total	164	369,687	1.3	1,620	188	1,402	35,198	313	16	78,897	279	206
Individual proprietorships	80	93,910	1.8	478	70	558	11,462	60	7	5,481	59	49
Partnerships	65	163,613	1.1	632	118	638	13,384	149	5	6,379	117	14
Corporations	19	112,164	1.1	510	...	206	10,352	104	4	67,037	103	143
Assemblers (mainly farm products), total	1,667	602,969	3.3	9,990	721	4,491	181,528	16,329	996	459,392	15,461	17,379
Individual proprietorships	475	120,266	3.2	1,916	446	948	35,468	2,813	273	81,444	2,648	3,069
Partnerships	251	97,235	3.8	1,421	269	686	26,917	2,438	171	68,982	2,286	2,477
Corporations	767	352,404	3.3	6,042	...	2,607	107,738	10,210	489	278,236	9,686	10,897
Other forms of organization	69	33,064	3.3	611	6	250	11,405	868	63	30,730	841	936
KENTUCKY												
Total	2,456	1,784,338	n.s.	74,471	1,854	26,690	1,396,846	104,626	1,707	1,047,770	100,799	92,364
Individual proprietorships	688	159,022	n.s.	5,578	593	2,904	113,949	7,215	403	79,525	6,891	5,980
Partnerships	554	383,064	n.s.	8,728	955	4,051	175,551	13,063	339	146,990	12,131	11,318
Corporations	1,205	1,226,776	n.s.	59,991	[2]301	19,676	1,104,416	84,106	960	818,740	81,535	74,874
Other forms of organization	9	15,476	n.s.	174	5	59	2,930	242	5	2,515	242	192
Merchant wholesalers, total	1,439	795,646	12.1	55,022	1,096	18,671	996,915	83,711	1,145	699,508	80,316	75,311
Individual proprietorships	502	82,959	12.8	4,605	439	2,171	87,506	6,582	353	66,533	6,332	5,529
Partnerships	363	166,839	9.0	6,848	652	2,838	136,291	12,462	286	124,930	11,557	10,746
Corporations	569	543,333	13.0	43,449	...	13,619	770,957	64,425	501	505,530	62,185	58,844
Other forms of organization	5	2,515	9.1	120	5	43	2,161	242	5	2,515	242	192
Manufacturers' sales branches (with stocks)	115	147,911	8.7	6,757	5	2,017	135,625	8,040	99	146,171	7,847	7,335
Manufacturers' sales offices (without stocks)	42	146,752	4.1	2,096	2	545	44,316	...	...	...	...	...

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
KENTUCKY—Continued												
Petroleum bulk stations, terminals, total....	433	155,917	8.7	4,481	378	1,817	88,856	11,576	394	150,270	11,393	7,883
Individual proprietorships.....	31	5,562	9.4	160	27	86	3,559	281	23	(x)	(x)	(x)
Partnerships.....	28	9,932	8.2	231	50	111	4,662	404	27	(x)	(x)	(x)
Corporations.....	374	140,423	8.7	4,090	[2]301	1,620	80,635	10,891	344	135,910	10,758	7,318
Agents and brokers, total.....	292	472,937	2.6	4,826	256	2,950	106,537	518	22	28,709	507	551
Corporations.....	90	228,474	2.7	2,930	...	1,621	61,993	328	13	19,066	326	391
Unincorporated businesses.....	202	244,463	2.6	1,896	256	1,329	44,544	190	9	9,643	181	160
Assemblers (mainly farm products), total.....	135	65,175	4.0	1,289	117	690	24,597	781	47	23,112	736	1,284
Corporations.....	24	20,416	5.9	[2]711	...	277	11,746	462	6	12,228	459	1,025
Unincorporated businesses.....	111	44,759	3.1	578	117	413	12,851	319	41	10,884	277	259
LOUISIANA												
Total.....	3,068	2,227,058	n.s.	103,918	2,007	36,187	1,989,004	165,523	2,189	1,695,024	158,748	135,346
Individual proprietorships.....	918	281,501	n.a.	10,381	746	5,037	209,875	12,989	539	(x)	(x)	(x)
Partnerships.....	571	298,397	n.a.	10,015	987	4,563	206,608	22,531	398	208,547	21,425	16,800
Corporations.....	1,573	1,645,717	n.a.	83,438	[2]270	26,519	1,570,881	129,989	1,248	1,335,369	125,382	106,943
Other forms of organization.....	6	1,443	n.a.	84	4	68	1,640	14	4	(x)	(x)	(x)
Merchant wholesalers, total.....	1,811	1,183,511	11.5	72,614	1,270	24,892	1,370,719	121,136	1,421	1,094,180	115,698	99,712
Corporations.....	780	839,499	11.9	55,669	...	17,640	1,038,406	88,916	665	794,007	85,226	73,970
Unincorporated businesses.....	1,031	344,012	10.7	16,945	1,270	7,252	332,313	32,220	756	300,173	30,472	25,742
Manufacturers' sales branches (with stocks)..	246	392,844	9.3	18,871	1	5,713	363,470	24,965	214	381,706	24,391	23,338
Manufacturers' sales offices (without stocks)	95	162,698	5.0	3,306	1	910	65,311	...	...	...	...	...
Petroleum bulk stations, terminals, total....	474	158,440	8.5	4,364	392	1,665	84,805	16,705	445	154,932	16,417	10,155
Individual proprietorships.....	77	14,303	10.2	519	65	243	10,688	641	63	13,611	590	548
Partnerships.....	40	9,112	10.2	236	57	104	5,323	413	33	7,427	246	248
Corporations.....	357	135,025	8.2	3,609	[2]270	1,318	68,794	15,651	349	133,894	15,581	9,359
Agents and brokers, total.....	271	275,785	2.5	2,594	228	876	44,568	574	43	40,666	469	566
Individual proprietorships.....	167	104,521	2.8	885	132	394	17,457	243	20	10,264	190	185
Partnerships.....	57	70,651	2.2	384	96	175	7,632	232	16	9,050	181	169
Corporations.....	47	100,613	2.3	1,325	...	307	19,479	99	7	21,352	98	212
Assemblers (mainly farm products), total.....	171	53,780	10.3	2,169	115	2,131	60,131	2,143	66	23,540	1,773	1,575
Individual proprietorships.....	63	24,444	8.0	744	50	787	20,318	1,042	25	11,250	962	945
Partnerships.....	49	12,136	15.1	616	64	595	21,958	626	21	6,389	610	450
Corporations.....	54	16,202	10.1	760	...	696	16,824	470	17	(x)	(x)	(x)
Other forms of organization.....	5	998	11.1	49	1	53	1,031	5	3	(x)	(x)	(x)
MAINE												
Total.....	927	490,529	n.s.	27,136	424	9,616	505,435	43,619	722	393,537	41,551	36,619
Individual proprietorships.....	263	46,203	n.a.	2,236	206	1,045	43,663	2,806	166	30,781	2,556	2,347
Partnerships.....	94	22,813	n.a.	1,295	174	627	24,992	1,633	71	16,064	1,262	1,187
Corporations.....	565	418,390	n.a.	23,505	[2]44	7,913	434,900	38,924	480	343,569	37,477	32,857
Other forms of organization.....	5	3,123	n.a.	100	...	31	1,880	256	5	3,123	256	228
Merchant wholesalers, total.....	590	250,576	13.3	18,346	290	6,617	337,000	27,871	462	227,919	26,978	25,157
Individual proprietorships.....	199	29,938	13.1	1,866	153	857	35,326	2,255	127	24,161	2,058	1,891
Partnerships.....	76	17,162	13.2	1,014	137	490	19,253	1,275	57	11,054	925	927
Corporations.....	310	200,353	13.5	15,366	...	5,239	280,541	24,085	273	189,581	23,739	22,111
Other forms of organization.....	5	3,123	5.0	100	...	31	1,880	256	5	3,123	256	228
Manufacturers' sales branches (with stocks), total.....	89	61,315	10.7	3,543	5	1,144	66,559	3,044	81	59,966	3,023	2,670
Corporations.....	85	60,207	10.7	3,476	...	1,119	65,304	3,003	77	58,858	2,982	2,628
Unincorporated businesses.....	4	1,108	11.7	67	5	25	1,255	41	4	1,108	41	42
Manufacturers' sales offices (without stocks), total.....	11	18,750	2.2	205	...	49	3,905	...	...	...	...	...
Corporations.....	11	18,750	2.2	205	...	49	3,905	...	...	...	...	...
Petroleum bulk stations, terminals, total....	153	98,420	8.3	3,375	82	1,049	63,664	11,804	141	91,079	10,793	7,918
Individual proprietorships.....	26	4,275	12.7	176	22	85	3,568	289	22	(x)	(x)	(x)
Partnerships.....	9	2,700	11.4	107	16	43	2,176	126	8	(x)	(x)	(x)
Corporations.....	118	91,445	8.0	3,092	[2]44	921	57,920	11,389	111	(x)	(x)	(x)
Agents and brokers, total.....	30	24,546	2.4	214	17	76	3,786	19	7	537	13	21
Individual proprietorships.....	19	8,363	1.8	58	17	24	1,136	16	6	(x)	(x)	(x)
Corporations.....	11	16,183	2.7	156	...	52	2,650	3	1	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	54	36,922	8.8	1,453	30	681	30,521	881	31	14,036	744	853
Individual proprietorships.....	16	3,394	7.9	131	13	76	3,528	213	8	2,201	211	162
Partnerships.....	8	2,076	12.5	112	17	72	2,413	224	5	1,868	224	168
Corporations.....	30	31,452	8.7	1,210	...	533	24,580	444	18	9,967	309	523

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MARYLAND												
Total	3,076	2,057,749	n.a.	99,943	2,130	33,639	1,931,957	121,668	2,052	1,409,587	117,052	107,034
Individual proprietorships	1,130	219,637	n.a.	9,230	952	4,591	190,873	9,690	621	(x)	(x)	(x)
Partnerships	607	258,017	n.a.	10,590	1,127	5,601	235,651	13,950	423	169,008	13,570	13,888
Corporations	1,325	1,571,604	n.a.	79,746	[2]49	23,317	1,498,044	97,623	995	1,121,031	93,815	84,223
Other forms of organization	14	8,491	n.a.	377	2	130	7,389	405	13	(x)	(x)	(x)
Merchant wholesalers, total	2,114	936,428	12.4	67,126	1,618	21,499	1,235,088	89,186	1,623	828,396	87,352	82,368
Individual proprietorships	822	120,102	12.8	7,408	698	3,276	143,698	8,460	560	94,421	8,088	7,582
Partnerships	486	164,209	10.3	8,118	918	3,407	153,279	13,329	393	146,408	12,998	12,970
Corporations	795	649,235	12.8	51,274	...	14,702	931,735	67,063	659	584,685	65,932	61,470
Other forms of organization	11	2,882	16.2	326	2	114	6,376	334	11	2,882	334	346
Manufacturers' sales branches (with stocks)	201	347,858	8.4	16,451	5	4,582	315,984	17,030	180	342,372	16,568	15,156
Manufacturers' sales offices (without stocks)	99	260,112	3.2	3,776	...	854	77,139	...	...	...	...	...
Petroleum bulk stations, terminals, total	162	171,419	7.3	5,517	82	1,986	113,673	12,825	149	162,456	10,923	7,105
Individual proprietorships	22	3,629	12.4	122	21	56	2,199	184	18	(x)	(x)	(x)
Partnerships	6	1,586	10.3	54	12	25	1,055	43	4	(x)	(x)	(x)
Corporations	134	166,204	7.1	5,341	[2]49	1,905	115,419	12,598	127	158,248	10,734	6,917
Agents and brokers, total	325	287,834	3.2	3,291	290	1,051	60,581	1,147	37	45,490	1,136	969
Individual proprietorships	198	83,624	3.5	782	179	293	15,265	863	18	10,604	855	230
Partnerships	57	74,471	3.4	657	111	239	12,315	206	6	14,114	203	568
Corporations	70	129,739	2.9	1,852	...	519	33,001	78	13	20,772	78	171
Assemblers (mainly farm products), total	175	54,098	13.6	3,782	135	3,667	124,492	1,480	63	30,873	1,073	1,436
Individual proprietorships	86	11,904	14.2	873	52	951	28,841	145	23	(x)	(x)	(x)
Partnerships	56	15,621	20.8	1,673	83	1,902	67,704	241	19	5,983	220	220
Corporations	30	20,964	11.0	1,185	...	798	26,934	1,023	19	16,909	672	644
Other forms of organization	3	5,609	2.3	51	...	16	1,013	71	2	(x)	(x)	(x)
MASSACHUSETTS												
Total	7,788	6,396,231	n.a.	290,915	3,791	81,884	5,275,514	367,208	5,114	4,333,803	355,993	332,456
Individual proprietorships	2,539	656,807	n.a.	17,221	2,164	7,209	325,221	17,154	1,286	232,717	15,594	13,662
Partnerships	832	542,570	n.a.	11,533	1,590	4,316	208,953	18,183	509	260,232	17,229	18,368
Corporations	4,375	5,116,542	n.a.	259,969	[2]31	69,866	4,706,960	325,761	3,288	3,775,343	317,064	294,210
Other forms of organization	42	80,312	n.a.	2,192	6	493	34,380	6,110	31	65,511	6,106	6,216
Merchant wholesalers, total	5,539	3,015,927	11.5	189,764	2,899	55,223	3,384,689	272,129	4,171	2,639,745	262,983	255,373
Individual proprietorships	1,872	271,239	11.9	14,120	1,574	6,129	266,744	16,174	1,201	206,531	14,779	12,971
Partnerships	693	294,436	8.4	9,867	1,319	3,810	180,676	17,947	487	249,528	17,042	18,166
Corporations	2,943	2,390,651	12.0	163,929	...	44,886	2,910,067	232,043	2,457	2,125,219	225,201	218,212
Other forms of organization	31	59,601	5.4	1,848	6	398	27,202	5,965	26	58,467	5,961	6,024
Manufacturers' sales branches (with stocks), total	664	1,227,077	9.2	62,106	13	16,948	1,165,068	65,891	610	1,181,528	65,430	56,111
Individual proprietorships	12	2,601	19.7	288	6	93	5,341	418	9	(x)	(x)	(x)
Partnerships	6	372	22.0	39	7	12	797	19	4	(x)	(x)	(x)
Corporations	646	1,224,104	9.2	61,779	...	16,843	1,158,930	65,454	597	1,178,988	65,068	55,849
Manufacturers' sales offices (without stocks), total	369	720,810	4.3	14,083	4	2,999	269,634	...	...	...	...	...
Corporations	358	717,614	4.3	13,967	...	2,973	267,269	...	...	...	...	...
Unincorporated businesses	11	3,196	11.9	116	4	26	2,365	...	...	...	...	...
Petroleum bulk stations, terminals, total	196	327,677	7.3	11,229	58	3,034	207,121	25,467	185	305,573	24,112	18,026
Corporations	165	319,919	7.2	10,959	[2]31	2,920	202,208	25,259	158	298,820	23,917	17,870
Unincorporated businesses	31	7,758	8.7	270	27	114	4,913	208	27	6,753	195	156
Agents and brokers, total	957	1,036,620	2.7	11,384	785	2,645	199,149	2,442	113	147,779	2,264	2,046
Corporations	231	412,371	3.2	7,636	...	1,508	132,747	1,989	54	126,040	1,923	1,665
Unincorporated businesses	726	624,249	2.4	3,748	785	1,137	66,402	453	59	21,739	341	381
Assemblers (mainly farm products), total	63	68,120	8.4	2,349	32	1,035	49,853	1,279	35	59,178	1,204	900
Individual proprietorships	16	3,266	13.5	212	8	127	5,482	55	6	(x)	(x)	(x)
Partnerships	10	6,392	20.6	293	24	110	5,205	71	3	5,177	57	60
Corporations	32	51,883	7.1	1,699	...	736	35,739	1,016	22	46,276	955	614
Other forms of organization	5	6,579	4.4	145	...	62	3,427	137	4	(x)	(x)	(x)
MICHIGAN												
Total	8,434	6,683,754	n.a.	304,771	5,878	84,766	5,915,238	326,746	5,907	4,078,443	306,678	290,765
Individual proprietorships	2,836	861,005	n.a.	28,947	2,455	9,642	552,781	25,631	1,615	377,292	24,104	22,329
Partnerships	1,530	623,076	n.a.	26,344	2,796	8,881	520,310	30,761	1,110	431,751	29,317	27,457
Corporations	3,966	5,050,425	n.a.	247,703	[2]623	65,450	4,806,773	261,868	3,086	3,123,115	244,771	231,002
Other forms of organization	102	149,248	n.a.	1,777	4	793	35,374	8,486	96	146,285	8,486	9,977
Merchant wholesalers, total	4,988	2,445,186	12.9	180,196	3,887	49,992	3,436,025	201,019	3,872	2,199,253	193,118	179,557
Individual proprietorships	1,914	351,428	12.7	22,158	1,654	7,583	427,641	22,564	1,338	(x)	(x)	(x)
Partnerships	1,208	425,818	11.5	23,384	2,230	7,879	460,001	27,843	937	374,302	26,484	24,517
Corporations	1,778	1,529,623	14.4	133,145	...	33,919	2,518,801	142,410	1,510	1,403,475	137,293	125,939
Other forms of organization	88	138,317	1.5	1,509	3	611	29,582	8,202	87	(x)	(x)	(x)

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
						Paid employees and pay roll, workweek ended nearest Nov. 15					Stocks on hand, at cost	
	Number	Sales, entire year	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Employees	Pay roll	Stocks on hand, end of year, at cost	Number	Sales, entire year	End of year	Beginning of year
		(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)		(Thousand dollars)	(Thousand dollars)	(Thousand dollars)
MICHIGAN--Continued												
Manufacturers' sales branches (with stocks), total	623	1,128,476	12.0	72,952	14	20,869	1,477,284	81,949	557	1,083,000	71,307	78,838
Individual proprietorships	7	468	21.4	45	7	26	1,144	90	6	(x)	(x)	(x)
Partnerships	3	601	19.5	46	7	11	907	67	1	(x)	(x)	(x)
Corporations	613	1,127,407	12.0	72,861	...	20,832	1,475,233	81,792	550	1,082,189	71,171	78,731
Manufacturers' sales offices (without stocks)	389	1,488,909	2.8	17,309	1	3,731	346,128	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,082	495,618	8.6	15,380	929	4,811	307,658	29,282	1,052	485,788	27,973	19,838
Corporations	836	442,966	8.4	13,638	[2]623	4,121	274,234	26,473	823	437,799	25,229	17,505
Unincorporated businesses	246	52,652	10.1	1,742	306	690	33,424	2,809	229	47,989	2,744	2,333
Agents and brokers, total	925	909,845	3.9	13,030	819	2,945	237,020	1,516	116	135,930	1,451	1,352
Corporations	161	313,169	4.0	6,640	...	1,310	116,634	690	36	71,684	657	657
Unincorporated businesses	764	596,676	3.9	6,390	819	1,635	120,386	826	80	64,246	794	695
Assemblers (mainly farm products), total	427	215,720	5.8	5,904	228	2,418	111,123	12,980	310	174,472	12,829	11,180
Individual proprietorships	151	26,696	7.6	776	120	381	15,196	847	78	(x)	(x)	(x)
Partnerships	73	29,302	6.0	736	107	315	14,144	1,363	51	20,784	1,311	1,687
Corporations	193	150,254	5.5	4,161	...	1,550	76,651	10,503	173	127,968	10,421	8,170
Other forms of organization	10	9,468	4.6	231	1	172	5,132	267	8	(x)	(x)	(x)
MINNESOTA												
Total	6,075	5,026,505	n.a.	166,428	3,632	53,355	3,235,060	273,157	4,407	2,913,486	262,719	234,505
Individual proprietorships	1,738	389,181	n.a.	9,441	1,396	4,115	184,967	12,526	991	208,198	11,635	10,343
Partnerships	847	417,980	n.a.	9,260	1,385	3,873	185,747	13,444	578	187,044	12,425	11,295
Corporations	3,351	4,081,429	n.a.	143,718	[2]845	43,753	2,776,520	234,312	2,725	2,398,034	225,914	199,649
Other forms of organization	139	137,915	n.a.	4,009	6	1,614	87,826	12,875	113	120,210	12,745	13,218
Merchant wholesalers, total	2,406	2,005,399	9.6	105,985	1,519	33,600	2,049,206	189,139	1,874	1,569,308	181,766	160,704
Individual proprietorships	862	140,716	10.9	6,772	685	2,821	133,031	9,000	592	(x)	(x)	(x)
Partnerships	434	148,497	10.7	6,991	834	2,886	140,768	10,788	384	124,673	10,030	8,989
Corporations	1,041	1,687,067	9.4	91,166	...	27,535	1,754,167	167,701	891	1,303,316	161,670	143,093
Other forms of organization	9	29,119	7.6	1,056	...	358	21,240	1,650	7	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total	332	567,654	9.8	27,146	6	8,184	530,270	34,691	290	536,860	33,422	27,416
Individual proprietorships	3	327	18.6	29	3	11	625	31	3	327	31	27
Partnerships	4	624	17.8	56	3	12	981	89	4	624	89	81
Corporations	325	566,703	9.8	27,061	...	8,161	528,664	34,571	283	535,909	33,302	27,308
Manufacturers' sales offices (without stocks)	161	382,837	3.9	6,097	2	1,344	118,785	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,468	268,951	9.7	7,842	1,231	2,801	151,762	20,415	1,413	260,683	20,157	14,685
Individual proprietorships	248	25,060	8.1	656	221	304	13,077	1,517	220	22,536	1,404	1,247
Partnerships	104	16,418	8.6	382	162	167	7,808	969	95	(x)	(x)	(x)
Corporations	1,079	221,585	9.9	6,422	[2]845	2,187	123,297	17,464	1,063	216,825	17,371	12,263
Other forms of organization	37	5,888	12.0	382	3	143	7,580	465	35	(x)	(x)	(x)
Agents and brokers, total	513	1,107,484	1.5	6,790	434	1,796	120,538	606	58	93,939	556	525
Corporations	117	804,454	1.1	4,981	...	1,130	86,101	317	16	77,275	295	246
Unincorporated businesses	396	303,030	2.7	1,809	434	666	34,437	289	42	16,664	261	279
Assemblers (mainly farm products), total	1,195	694,180	4.2	12,568	440	5,630	264,499	28,306	772	452,596	26,818	31,175
Individual proprietorships	339	108,236	3.1	1,113	244	632	21,851	1,818	152	63,111	1,644	1,766
Partnerships	134	68,030	3.6	902	193	492	18,291	1,469	77	38,718	1,258	1,278
Corporations	631	419,668	3.9	8,011	...	3,404	165,879	14,259	472	264,609	13,276	16,739
Other forms of organization	91	98,246	7.6	2,542	3	1,102	58,478	10,760	71	86,158	10,640	11,392
MISSISSIPPI												
Total	1,736	957,915	n.a.	32,119	1,336	13,697	628,374	66,915	1,324	685,409	63,955	61,427
Individual proprietorships	528	174,292	n.a.	4,181	427	2,300	84,120	13,977	338	(x)	(x)	(x)
Partnerships	393	276,071	n.a.	5,355	635	2,907	112,953	14,147	270	140,335	13,033	13,974
Corporations	810	498,892	n.a.	22,363	[2]274	8,328	425,858	38,624	713	432,781	37,334	33,846
Other forms of organization	5	8,660	n.a.	220	...	162	5,443	167	3	(x)	(x)	(x)
Merchant wholesalers, total	924	424,596	11.6	24,602	652	10,489	480,696	47,418	753	379,415	45,264	44,676
Corporations	356	253,742	12.1	16,552	...	6,080	310,555	28,352	312	228,582	27,169	26,503
Unincorporated businesses	568	170,854	10.8	8,050	652	4,409	170,141	19,066	441	150,833	18,095	18,173
Manufacturers' sales branches (with stocks)	60	43,460	10.5	2,416	3	769	47,617	2,012	51	41,966	1,808	1,656
Manufacturers' sales offices (without stocks), total	11	13,961	3.6	220	...	55	4,258	...	...	...	...	...
Corporations	11	13,961	3.6	220	...	55	4,258	...	...	...	...	...
Petroleum bulk stations, terminals, total	455	103,110	10.6	3,043	398	1,334	59,080	6,251	431	99,591	6,211	5,512
Individual proprietorships	70	10,332	10.1	311	64	147	6,289	576	62	9,865	564	471
Partnerships	44	8,476	10.0	249	60	119	4,473	511	40	7,863	489	410
Corporations	341	84,302	10.7	2,483	[2]274	1,068	48,318	5,164	329	81,863	5,158	4,631

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
MISSISSIPPI--Continued												
Agents and brokers, total	116	183,583	1.4	720	130	563	15,500	482	15	29,218	427	625
Individual proprietorships	56	52,938	1.6	205	49	202	4,463	182	7	10,383	140	250
Partnerships	43	96,708	1.0	271	81	244	5,999	113	6	(x)	(x)	(x)
Corporations	17	33,937	2.2	244	...	117	5,038	187	2	(x)	(x)	(x)
Assemblers (mainly farm products), total	170	189,205	1.6	1,118	153	487	21,223	10,752	74	135,219	10,245	8,958
Individual proprietorships	82	45,984	1.8	291	70	114	5,029	3,350	29	(x)	(x)	(x)
Partnerships	58	72,180	1.9	314	83	109	4,960	4,326	24	40,957	3,932	3,986
Corporations	27	70,200	1.2	503	...	258	10,954	3,067	20	65,146	3,048	817
Other forms of organization	3	841	2.1	10	...	6	280	9	1	(x)	(x)	(x)
MISSOURI												
Total	7,846	7,420,888	n.a.	281,276	5,341	87,016	5,387,578	365,582	5,282	4,032,675	358,950	316,607
Individual proprietorships	2,557	885,950	n.a.	16,997	2,239	7,397	335,606	20,179	1,350	256,848	18,677	17,273
Partnerships	1,268	864,837	n.a.	15,852	2,321	6,750	315,687	21,434	826	260,370	20,804	20,122
Corporations	3,961	5,600,128	n.a.	247,751	[2]774	72,639	4,722,492	323,298	3,057	3,509,748	318,814	278,682
Other forms of organization	60	69,973	n.a.	676	7	230	13,793	671	49	5,709	655	530
Merchant wholesalers, total	4,135	2,822,858	10.7	177,478	2,834	56,978	3,380,806	260,591	3,231	2,406,133	255,434	231,362
Individual proprietorships	1,502	258,925	10.2	12,185	1,285	5,360	242,454	15,642	1,020	178,657	14,351	13,540
Partnerships	841	275,678	9.6	12,616	1,542	5,295	250,282	19,140	661	212,126	18,609	17,946
Corporations	1,786	2,286,034	10.9	152,480	...	46,238	2,884,187	225,532	1,544	2,013,129	222,197	199,602
Other forms of organization	6	2,221	16.1	197	7	85	3,883	277	6	2,221	277	274
Manufacturers' sales branches (with stocks), total	614	1,315,199	10.3	64,814	10	18,294	1,264,780	82,255	546	1,146,371	81,287	66,446
Corporations	603	1,313,703	10.3	64,682	...	18,241	1,262,518	82,127	536	(x)	(x)	(x)
Unincorporated businesses	11	1,496	18.7	132	10	53	2,262	128	10	(x)	(x)	(x)
Manufacturers' sales offices (without stocks)	359	999,905	3.8	15,065	2	3,284	281,083	...	...	...	...	...
Petroleum bulk stations, terminals, total	1,167	260,742	10.1	7,781	1,110	2,745	154,325	13,508	1,118	246,328	13,324	9,977
Individual proprietorships	191	26,032	10.7	806	181	393	16,959	1,569	173	24,521	1,540	1,354
Partnerships	90	19,766	9.1	566	155	263	11,121	1,082	81	(x)	(x)	(x)
Corporations	844	212,161	10.1	6,187	[2]774	2,026	121,044	10,513	824	200,840	10,402	7,644
Other forms of organization	42	2,783	16.6	222	...	63	5,201	344	40	(x)	(x)	(x)
Agents, and brokers, total	1,052	1,702,173	1.8	11,289	1,021	3,298	208,365	1,520	95	80,377	1,427	1,274
Individual proprietorships	610	494,408	2.2	2,780	555	1,001	52,540	274	40	19,472	241	217
Partnerships	235	518,318	1.5	2,124	466	872	42,305	339	23	(x)	(x)	(x)
Corporations	203	649,087	1.9	6,267	...	1,389	111,401	907	32	(x)	(x)	(x)
Other forms of organization	4	40,360	0.6	118	...	36	2,119	...	...	...	...	...
Assemblers (mainly farm products), total	519	320,011	3.2	4,849	364	2,417	98,219	7,708	292	153,466	7,478	7,548
Individual proprietorships	244	104,807	2.6	1,102	212	606	21,515	2,620	112	33,624	2,488	2,096
Partnerships	98	50,376	2.7	498	152	297	11,012	837	57	(x)	(x)	(x)
Corporations	172	141,534	4.2	3,160	...	1,479	64,008	4,219	121	103,713	4,136	4,408
Other forms of organization	5	23,294	0.9	89	...	35	1,684	32	2	(x)	(x)	(x)
MONTANA												
Total	1,396	587,330	n.a.	21,779	657	7,470	429,461	49,770	1,171	437,742	48,012	41,110
Individual proprietorships	186	41,292	n.a.	1,398	158	498	27,500	2,038	126	22,551	1,849	1,694
Partnerships	109	60,205	n.a.	1,305	166	541	28,810	2,464	77	36,916	2,340	2,118
Corporations	1,056	466,647	n.a.	18,725	[2]325	6,284	365,725	43,044	932	360,690	41,757	34,076
Other forms of organization	45	19,186	n.a.	351	8	147	7,426	2,224	36	17,585	2,066	3,222
Merchant wholesalers, total	412	196,552	13.1	14,349	206	4,691	282,758	27,563	341	183,123	26,541	22,973
Corporations	241	160,241	13.3	12,307	...	3,961	240,604	24,288	217	152,409	23,512	20,215
Unincorporated businesses	171	36,311	12.1	2,042	206	730	42,154	3,275	124	30,714	3,029	2,758
Manufacturers' sales branches (with stocks)	57	47,472	13.1	2,338	1	709	45,150	3,614	50	39,260	3,586	2,838
Manufacturers' sales offices (without stocks), total	10	9,293	4.1	156	...	41	3,374	...	...	...	...	...
Corporations	10	9,293	4.1	156	...	41	3,374	...	...	...	...	...
Petroleum bulk stations, terminals, total	472	53,157	11.6	1,840	395	709	35,568	4,326	456	52,078	4,260	3,811
Individual proprietorships	43	5,187	11.6	214	44	95	4,499	354	38	4,960	336	305
Partnerships	16	2,081	8.3	49	26	23	1,099	99	14	(x)	(x)	(x)
Corporations	394	43,802	11.7	1,422	[2]325	537	26,942	3,581	387	43,413	3,550	3,146
Other forms of organization	19	2,087	11.6	155	...	54	3,028	292	17	(x)	(x)	(x)
Agents and brokers, total	39	95,815	1.3	704	14	312	15,913	199	4	24,921	188	66
Individual proprietorships	13	12,153	2.0	76	13	23	1,010	3	1	(x)	(x)	(x)
Partnerships	5	21,303	0.9	119	1	64	3,085	176	1	(x)	(x)	(x)
Corporations	21	62,359	1.4	509	...	225	11,818	20	2	(x)	(x)	(x)
Assemblers (mainly farm products), total	406	185,041	2.7	2,392	41	1,008	46,698	14,068	320	138,360	13,437	11,422
Individual proprietorships	30	7,138	3.6	86	17	43	1,975	432	16	4,452	373	428
Partnerships	17	17,391	2.0	117	18	61	2,488	172	8	(x)	(x)	(x)
Corporations	334	143,493	2.8	1,993	...	811	37,837	11,542	277	108,074	11,101	7,859
Other forms of organization	25	17,019	2.6	196	6	93	4,398	1,922	19	(x)	(x)	(x)

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
NEBRASKA												
Total	3,183	2,354,449	n.a.	64,866	2,072	23,178	1,259,534	98,097	2,273	1,292,205	94,500	89,193
Individual proprietorships	1,096	463,300	n.a.	6,693	927	3,397	137,818	8,408	609	142,407	7,548	7,023
Partnerships	480	506,285	n.a.	5,928	758	2,726	118,052	8,203	310	142,148	7,706	7,997
Corporations	1,538	1,333,681	n.a.	51,452	[2]383	16,703	984,934	80,500	1,295	976,642	78,327	73,216
Other forms of organization	69	51,183	n.a.	793	4	352	18,730	986	59	31,008	919	957
Merchant wholesalers, total	1,079	713,606	10.1	39,058	763	12,991	753,364	62,361	821	605,172	59,781	57,576
Individual proprietorships	423	96,560	7.5	3,262	369	1,350	65,861	4,845	264	47,171	4,246	3,932
Partnerships	225	107,471	8.3	3,902	394	1,485	75,228	6,617	182	74,368	6,377	6,489
Corporations	431	509,575	10.9	31,894	...	10,156	612,275	50,899	375	483,633	49,158	47,155
Manufacturers' sales branches (with stocks)	149	239,482	8.2	11,635	...	3,487	220,583	18,655	132	238,167	18,568	15,391
Manufacturers, sales offices (without stocks), total	30	50,278	3.8	900	...	213	16,904	...	...	...	...	...
Corporations	30	50,278	3.8	900	...	213	16,904	...	...	...	...	...
Petroleum bulk stations, terminals, total	656	100,154	10.7	3,202	532	1,259	63,186	6,454	625	95,251	6,281	5,102
Individual proprietorships	111	17,785	11.6	768	99	324	15,121	901	94	14,728	785	713
Partnerships	42	9,851	10.0	358	50	160	7,466	417	34	8,962	374	318
Corporations	493	71,551	10.6	2,014	[2]383	752	39,434	5,062	487	70,594	5,048	4,008
Other forms of organization	10	967	10.5	62	...	23	1,165	74	10	967	74	63
Agents and brokers, total	218	807,003	0.8	2,930	216	1,708	56,563	139	15	71,594	111	132
Corporations	42	270,608	0.9	1,313	...	423	22,984	85	4	39,353	66	45
Unincorporated businesses	176	536,395	0.8	1,617	216	1,285	33,579	54	11	32,241	45	87
Assemblers (mainly farm products), total	1,051	443,926	3.2	7,141	561	3,520	148,934	10,488	680	282,021	9,759	10,992
Individual proprietorships	455	125,415	3.1	1,887	372	1,065	41,002	2,631	246	71,155	2,490	2,349
Partnerships	140	92,916	2.0	779	185	431	16,949	1,123	85	35,689	921	1,114
Corporations	398	192,778	3.7	3,800	...	1,712	74,587	5,822	300	145,136	5,503	6,635
Other forms of organization	58	32,817	4.3	675	4	312	16,396	912	49	30,041	845	894
NEVADA												
Total	254	79,498	n.a.	4,614	191	1,326	89,212	7,399	223	73,998	7,128	6,875
Individual proprietorships	47	8,102	n.a.	670	38	193	12,216	746	32	5,929	720	621
Partnerships	46	13,150	n.a.	983	73	304	19,903	1,728	40	12,899	1,728	1,866
Corporations	161	58,246	n.a.	2,961	[2]80	829	57,093	4,925	151	55,170	4,680	4,388
Merchant wholesalers, total	144	54,904	13.2	3,696	100	1,051	71,229	6,272	115	49,451	6,001	5,863
Individual proprietorships	46	7,842	16.7	618	37	178	11,177	723	31	5,669	697	608
Partnerships	41	12,350	15.7	880	63	276	18,193	1,681	36	12,108	1,681	1,815
Corporations	57	34,712	11.5	2,198	...	597	41,859	3,868	48	31,674	3,623	3,440
Manufacturers' sales branches (with stocks)	16	3,924	16.2	316	1	84	5,707	381	15	(x)	(x)	(x)
Petroleum bulk stations, terminals, total	94	20,670	11.9	602	90	191	12,276	746	93	(x)	(x)	(x)
Corporations	89	20,187	11.6	540	[2]80	172	11,066	702	89	20,187	702	636
Unincorporated businesses	5	483	26.1	62	10	19	1,210	44	4	(x)	(x)	(x)
NEW HAMPSHIRE												
Total	518	188,998	n.a.	11,291	260	4,037	212,384	14,499	385	165,166	14,179	12,680
Individual proprietorships	190	24,212	n.a.	1,333	145	646	25,007	1,295	105	17,116	1,178	1,176
Partnerships	55	12,048	n.a.	616	97	282	11,636	884	44	11,668	880	840
Corporations	273	152,738	n.a.	9,342	[2]18	3,109	175,741	12,320	236	136,382	12,121	10,664
Merchant wholesalers, total	354	109,321	13.0	7,864	206	2,961	149,826	10,102	257	95,166	9,820	9,418
Individual proprietorships	157	19,136	12.3	1,128	123	540	21,348	1,177	89	13,751	1,068	1,054
Partnerships	47	10,857	11.3	555	83	250	10,634	842	40	10,740	838	809
Corporations	150	79,328	13.5	6,181	...	2,171	117,844	8,083	128	70,675	7,914	7,555
Manufacturers' sales branches, offices	53	34,414	9.6	1,836	...	529	33,269	1,519	42	27,146	1,504	1,260
Petroleum bulk stations, terminals, total	85	39,413	8.3	1,358	35	418	25,666	2,780	81	38,947	2,757	1,919
Individual proprietorships	13	2,686	12.1	125	10	54	2,383	94	13	2,686	94	98
Partnerships	4	928	12.1	42	7	16	814	42	4	928	42	31
Corporations	68	35,799	7.9	1,191	[2]18	348	22,469	2,644	64	35,333	2,621	1,790
Agents and brokers	4	457	8.1	14	2	8	255	5	1	(x)	(x)	(x)
Assemblers (mainly farm products)	22	5,393	8.4	219	17	121	3,368	93	4	(x)	(x)	(x)
NEW JERSEY												
Total	5,695	3,596,934	n.a.	204,040	3,794	58,812	3,889,931	233,725	4,071	2,913,148	224,165	200,649
Individual proprietorships	1,839	301,473	n.a.	14,062	1,624	5,390	268,466	16,470	1,120	203,912	15,654	14,419
Partnerships	1,029	294,642	n.a.	13,270	2,106	5,039	256,174	15,696	746	227,132	14,676	14,313
Corporations	2,815	2,985,841	n.a.	176,408	[2]62	48,244	3,359,744	201,080	2,196	2,477,428	193,356	171,548
Other forms of organization	12	14,978	n.a.	300	2	139	5,547	479	9	4,676	479	369
Merchant wholesalers, total	4,743	1,966,467	13.0	139,858	3,472	40,906	2,614,827	148,408	3,519	1,751,028	141,889	131,018
Individual proprietorships	1,665	239,599	11.6	12,840	1,469	4,938	243,198	15,847	1,071	190,133	15,055	13,849
Partnerships	971	265,234	10.6	12,462	2,002	4,671	240,083	15,414	726	221,731	14,419	14,074
Corporations	2,102	1,460,249	13.6	114,515	...	31,279	2,130,787	117,092	1,717	1,337,779	112,360	103,036
Other forms of organization	5	1,385	6.6	41	1	18	759	55	5	1,385	55	59

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
						Paid employees and pay roll, workweek ended nearest Nov. 15					Stocks on hand, at cost	
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Employees (Number)	Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	End of year (Thousand dollars)	Beginning of year (Thousand dollars)
NEW JERSEY--Continued												
Manufacturers' sales branches (with stocks), total	321	697,332	10.2	40,288	11	11,094	799,469	45,661	287	656,939	44,788	43,442
Corporations	310	694,419	10.2	40,091	...	11,019	795,384	45,130	277	(x)	(x)	(x)
Unincorporated businesses	11	2,913	23.3	197	11	75	4,085	531	10	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total	122	250,143	5.1	5,702	5	1,359	112,884	...	...	...	...	...
Corporations	115	247,961	5.0	5,555	...	1,325	110,511	...	...	...	...	...
Unincorporated businesses	7	2,182	11.8	147	5	34	2,373	...	...	...	...	...
Petroleum bulk stations, terminals, total	237	501,824	6.4	13,560	112	3,537	257,483	38,575	212	465,315	36,432	25,098
Individual proprietorships	27	7,142	11.1	329	24	129	6,614	259	24	(x)	(x)	(x)
Partnerships	12	3,373	11.6	129	26	46	2,455	133	11	(x)	(x)	(x)
Corporations	198	491,309	6.4	13,102	[2]62	3,362	248,414	38,183	177	455,130	36,052	24,771
Agents and brokers, total	220	149,101	4.2	2,768	162	642	52,700	726	36	28,646	717	761
Corporations	65	73,598	4.0	1,826	...	310	33,202	504	15	22,974	503	540
Unincorporated businesses	155	75,503	0.4	942	162	332	19,498	222	21	5,672	214	221
Assemblers (mainly farm products), total	52	32,067	10.0	1,864	32	1,274	52,568	355	17	11,220	339	330
Individual proprietorships	11	2,442	8.2	55	10	36	1,283	101	3	1,399	97	102
Partnerships	13	2,811	18.2	343	22	229	7,332	23	2	(x)	(x)	(x)
Corporations	25	18,305	12.1	1,319	...	949	41,446	171	10	(x)	(x)	(x)
Other forms of organization	3	8,509	3.5	347	...	60	2,507	60	2	(x)	(x)	(x)
NEW MEXICO												
Total	718	259,969	n.a.	12,452	566	4,508	251,236	26,280	601	203,071	25,205	22,625
Corporations	368	153,953	n.a.	8,423	[2]155	2,870	168,485	19,214	336	139,108	18,587	16,351
Unincorporated businesses	350	106,016	n.a.	4,029	411	1,638	82,751	7,066	265	63,963	6,618	6,274
Merchant wholesalers, total	403	153,525	12.2	9,702	294	3,505	197,865	22,738	335	142,507	21,842	19,639
Corporations	152	98,662	11.4	6,435	...	2,211	130,122	16,452	138	95,616	15,912	14,040
Unincorporated businesses	251	54,863	13.4	3,267	294	1,294	67,743	6,286	197	46,891	5,930	5,599
Manufacturers' sales branches (with stocks)	33	11,795	14.9	948	3	273	17,260	1,223	26	11,327	1,160	976
Manufacturers' sales offices (without stocks), total	3	607	9.4	35	...	8	840	...	...	...	...	...
Corporations	3	607	9.4	35	...	8	840	...	...	...	...	...
Petroleum bulk stations, terminals, total	230	41,631	10.4	1,179	231	474	23,148	1,821	224	39,547	1,799	1,610
Individual proprietorships	42	6,832	11.5	248	39	108	4,857	274	39	6,352	271	258
Partnerships	21	5,876	10.4	186	37	70	3,659	288	19	(x)	(x)	(x)
Corporations	167	28,923	10.2	745	[2]155	296	14,632	1,259	166	(x)	(x)	(x)
Agents and brokers	21	33,535	1.8	256	24	127	5,325	16	1	(x)	(x)	(x)
Assemblers (mainly farm products)	28	18,876	4.9	332	14	121	6,798	482	15	(x)	(x)	(x)
Individual proprietorships	11	3,383	5.3	52	8	21	1,187	137	6	(x)	(x)	(x)
Partnerships	4	2,088	5.0	15	6	12	400	36	1	(x)	(x)	(x)
Corporations	13	13,405	4.8	265	...	88	5,211	309	8	4,874	309	274
NEW YORK												
Total	43,786	43,140,120	n.a.	1,651,425	29,358	397,720	30,587,987	2,032,869	28,085	24,125,780	1,925,037	1,777,190
Individual proprietorships	13,749	2,947,180	n.a.	80,356	12,896	28,208	1,533,526	126,079	7,813	1,230,445	118,025	112,501
Partnerships	7,879	4,457,429	n.a.	99,184	16,286	31,671	1,890,544	187,584	5,347	2,159,405	179,269	178,693
Corporations	22,095	35,673,956	n.a.	1,469,284	[2]160	337,129	27,114,935	1,714,510	14,888	20,695,407	1,623,086	1,482,744
Other forms of organization	63	61,555	n.a.	2,601	16	712	48,982	4,696	37	40,523	4,657	3,252
Merchant wholesalers, total	33,599	18,869,076	10.7	1,047,363	24,105	258,474	19,204,522	1,597,117	24,901	15,568,921	1,508,651	1,436,232
Individual proprietorships	10,893	1,403,378	11.2	64,000	10,221	23,460	1,222,710	120,757	7,488	1,106,036	113,291	108,214
Partnerships	6,677	2,243,412	9.0	80,178	13,870	26,853	1,537,110	179,122	5,119	1,937,267	171,027	168,782
Corporations	15,982	15,200,791	10.9	901,880	...	207,795	16,420,973	1,295,925	12,264	12,510,749	1,223,057	1,157,911
Other forms of organization	47	21,495	10.8	1,305	14	366	23,729	1,313	30	14,869	1,276	1,325
Manufacturers' sales branches (with stocks), total	1,830	6,350,949	9.2	284,629	114	70,271	5,396,567	329,790	1,637	5,092,461	318,494	257,599
Individual proprietorships	25	6,583	15.3	509	27	136	9,423	557	21	6,362	553	665
Partnerships	45	23,706	13.8	1,409	87	384	30,618	2,108	41	23,283	2,037	2,106
Corporations	1,757	6,310,404	9.2	281,911	...	69,579	5,342,765	324,214	1,572	5,052,560	312,993	253,421
Other forms of organization	3	10,256	10.5	800	...	172	13,761	2,911	3	10,256	2,911	1,407
Manufacturers' sales offices (without stocks), total	1,665	6,454,477	5.7	149,964	129	30,498	2,863,532	...	...	...	...	...
Individual proprietorships	23	2,261	21.1	225	15	65	4,459	...	...	...	...	...
Partnerships	61	52,124	8.0	2,090	114	537	41,871	...	...	...	...	...
Corporations	1,578	6,395,965	5.7	147,502	...	29,870	2,814,486	...	...	...	...	...
Other forms of organization	3	4,127	10.0	147	...	26	2,716	...	...	...	...	...
Petroleum bulk stations, terminals, total	820	838,047	8.4	33,014	341	8,956	632,392	76,173	764	814,461	71,779	53,176
Individual proprietorships	116	22,923	11.0	864	109	367	17,640	1,259	102	21,435	1,222	997
Partnerships	44	10,795	11.1	426	72	184	8,617	612	38	10,129	581	438
Corporations	660	804,329	8.3	31,724	[2]160	8,405	606,135	74,302	624	782,897	69,976	51,741

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
NEW YORK—Continued												
Agents and brokers, total	5,494	10,247,762	2.8	124,848	4,549	25,228	2,256,722	23,617	594	2,473,824	19,834	23,496
Individual proprietorships	2,639	1,500,684	3.6	14,417	2,478	3,978	272,191	2,884	181	89,169	2,344	2,197
Partnerships	1,006	2,106,293	2.5	14,360	2,070	3,375	257,453	5,196	122	174,776	5,086	6,788
Corporations	1,844	6,634,294	2.8	96,021	...	17,858	1,726,135	15,537	291	2,209,879	12,404	14,511
Other forms of organization	5	6,491	1.2	50	1	17	943	...	...	...	...	...
Assemblers (mainly farm products), total	378	379,809	6.9	11,607	120	4,293	234,252	6,172	189	176,113	6,279	6,687
Individual proprietorships	53	11,351	10.6	341	46	202	7,103	622	21	(x)	(x)	(x)
Partnerships	46	21,099	10.7	721	73	338	14,875	546	27	13,950	538	579
Corporations	274	328,173	6.7	10,246	...	3,622	204,441	4,532	137	139,322	4,656	5,160
Other forms of organization	5	19,186	3.8	299	1	131	7,833	472	4	(x)	(x)	(x)
NORTH CAROLINA												
Total	3,962	3,129,686	n.a.	107,716	2,617	43,541	2,230,791	193,418	2,761	1,861,899	188,199	258,222
Individual proprietorships	1,139	376,440	n.a.	10,198	937	5,425	218,018	13,013	707	177,384	12,158	12,037
Partnerships	867	592,322	o.a.	12,592	1,441	8,063	346,971	16,160	507	206,470	15,470	15,609
Corporations	1,948	2,155,072	n.a.	84,798	[2]236	29,959	1,660,632	164,096	1,542	1,475,990	160,460	230,468
Other forms of organization	8	5,852	o.a.	128	3	94	5,170	149	5	2,055	111	108
Merchant wholesalers	2,141	1,065,944	12.0	68,950	1,329	25,938	1,300,981	96,042	1,776	940,692	92,023	84,098
Individual proprietorships	664	127,639	11.3	6,645	541	3,280	128,897	10,297	518	(x)	(x)	(x)
Partnerships	475	164,897	10.3	8,007	787	3,823	159,137	14,027	404	152,911	13,414	12,433
Corporations	998	772,685	12.4	54,232	...	18,796	1,011,450	71,625	851	675,915	68,927	62,229
Other forms of organization	4	723	13.3	66	1	39	1,497	93	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total	264	448,103	7.6	16,097	10	4,767	323,229	19,392	232	431,945	18,703	14,570
Corporations	258	447,398	7.6	16,024	...	4,727	321,856	19,319	226	431,240	18,630	14,500
Unincorporated businesses	6	705	19.6	73	10	40	1,373	73	6	705	73	70
Manufacturers' sales offices (without stocks)	92	278,199	2.8	2,570	3	623	52,748	...	...	...	...	...
Petroleum bulk stations, terminals, total	664	275,343	8.2	8,452	494	3,304	169,350	17,070	596	264,392	16,765	12,494
Individual proprietorships	150	29,351	11.0	1,077	134	566	22,260	1,022	123	25,500	940	722
Partnerships	73	22,483	11.4	854	124	412	17,223	713	57	20,160	688	560
Corporations	441	223,509	7.5	6,521	[2]236	2,326	129,867	15,335	416	218,732	15,137	11,212
Agents and brokers, total	558	834,777	3.0	8,801	555	6,679	317,195	743	51	39,840	667	575
Corporations	111	279,606	3.3	4,076	...	2,480	112,545	223	17	10,671	195	185
Unincorporated businesses	447	555,171	2.8	4,725	555	4,199	204,650	520	34	29,169	472	390
Assemblers (mainly farm products), total	243	227,320	3.2	2,846	226	2,230	67,288	60,171	106	185,030	60,041	146,485
Corporations	50	154,100	2.0	1,383	...	1,010	32,318	57,594	32	139,432	57,571	142,342
Unincorporated businesses	193	73,220	5.9	1,463	226	1,220	34,970	2,577	74	45,598	2,470	4,143
NORTH DAKOTA												
Total	2,261	939,420	n.a.	24,785	1,021	8,916	488,263	74,013	1,774	708,025	67,909	61,399
Individual proprietorships	365	65,046	n.a.	1,495	297	733	31,173	5,105	200	40,551	4,545	3,659
Partnerships	181	86,733	n.a.	2,373	251	977	48,704	5,899	132	62,372	5,669	4,931
Corporations	1,567	721,731	n.a.	19,839	[2]468	6,820	387,663	55,586	1,342	556,187	51,933	47,931
Other forms of organization	148	65,910	...	1,078	5	386	20,723	7,423	100	48,915	5,762	4,878
Merchant wholesalers, total	325	179,094	12.8	12,550	182	4,277	249,235	20,152	270	172,092	19,505	17,732
Individual proprietorships	86	11,049	14.8	734	73	339	15,210	960	66	(x)	(x)	(x)
Partnerships	65	23,867	12.7	1,503	109	583	31,027	2,939	55	23,083	2,894	2,678
Corporations	170	142,678	12.7	10,191	...	3,300	200,824	16,002	146	137,360	15,425	13,843
Other forms of organization	4	1,500	15.8	122	...	55	2,174	251	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)	39	70,771	7.2	2,879	2	856	56,383	5,703	31	69,865	5,269	4,682
Manufacturers' sales offices (without stocks), total	6	5,373	4.0	101	...	30	1,850	...	...	...	...	...
Corporations	6	5,373	4.0	101	...	30	1,850	...	...	...	...	...
Petroleum bulk stations, terminals, total	697	71,590	11.7	2,134	601	788	41,663	6,439	667	68,649	6,183	5,012
Individual proprietorships	85	6,692	10.9	234	89	112	4,866	650	73	6,285	604	508
Partnerships	22	2,303	8.2	54	42	21	1,066	185	20	(x)	(x)	(x)
Corporations	563	58,681	11.9	1,580	[2]468	557	30,397	5,215	553	57,209	5,099	4,093
Other forms of organization	27	3,914	12.0	266	2	98	5,334	389	21	(x)	(x)	(x)
Agents and brokers, total	38	103,113	1.2	523	21	213	11,061	45	5	23,514	44	41
Corporations	17	85,452	1.0	379	...	114	7,948	1	1	(x)	(x)	(x)
Unincorporated businesses	21	17,661	2.0	144	21	99	3,113	44	4	(x)	(x)	(x)
Assemblers (mainly farm products), total	1,156	509,479	3.1	6,598	215	2,752	128,071	41,674	801	373,905	36,908	33,932
Individual proprietorships	179	41,083	3.3	454	124	236	9,471	3,467	58	22,785	2,978	2,140
Partnerships	88	49,045	3.9	738	90	317	14,964	2,757	55	35,254	2,573	2,072
Corporations	773	359,025	3.0	4,718	...	1,967	90,441	28,667	612	271,368	26,141	25,306
Other forms of organization	116	60,326	2.9	688	1	232	13,195	6,783	76	44,498	5,216	4,414

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
OHIO												
Total	11,099	9,468,871	n.s.	421,175	6,652	120,922	8,042,258	426,219	7,553	5,663,627	415,412	385,042
Individual proprietorships	3,454	808,824	n.s.	29,564	3,012	11,617	572,823	27,430	1,932	365,483	25,890	24,014
Partnerships	1,679	733,454	n.s.	27,730	3,166	10,032	539,894	31,611	1,199	513,928	29,766	27,399
Corporations	5,887	7,841,502	n.a.	362,587	[2]470	98,728	6,904,429	363,818	4,370	4,734,216	356,410	329,951
Other forms of organization	79	85,091	n.s.	1,294	4	545	25,114	3,360	52	50,000	3,346	3,678
Merchant wholesalers, total	6,821	4,014,887	11.6	273,765	4,689	80,320	5,159,117	305,532	5,317	3,240,046	297,796	288,017
Individual proprietorships	2,441	375,859	13.7	23,964	2,125	9,511	464,371	24,507	1,682	288,204	23,145	21,438
Partnerships	1,318	503,279	10.4	24,955	2,560	8,958	478,868	29,162	1,047	455,734	27,654	25,355
Corporations	3,036	3,103,054	11.8	224,299	...	61,624	4,205,910	249,257	2,565	2,463,586	244,404	238,332
Other forms of organization	26	32,695	2.2	547	4	227	9,968	2,606	23	32,522	2,593	2,892
Manufacturers' sales branches (with stocks), total	956	1,625,973	9.9	83,773	26	22,709	1,646,608	84,308	843	1,537,861	82,752	66,394
Individual proprietorships	9	769	25.1	103	7	34	1,886	118	7	(x)	(x)	(x)
Partnerships	12	1,837	24.6	269	19	65	5,055	163	9	(x)	(x)	(x)
Corporations	925	1,623,156	9.9	83,374	...	22,600	1,639,163	84,027	827	1,535,685	82,538	66,245
Other forms of organization	10	211	19.0	27	...	10	504	...	...	...	...	...
Manufacturers' sales offices (without stocks)	658	1,735,586	3.2	24,675	11	5,292	482,597	...	...	...	...	...
Petroleum bulk stations, terminals, total	879	523,625	8.3	18,025	661	5,587	358,730	25,827	849	514,475	24,981	20,875
Corporations	719	491,040	8.2	16,912	[2]470	5,115	336,460	24,417	703	483,690	23,649	19,678
Unincorporated businesses	160	32,585	9.8	1,113	191	472	22,270	1,410	146	30,785	1,332	1,197
Agents and brokers, total	1,139	1,201,027	2.9	12,826	936	3,682	242,931	1,597	116	116,508	1,475	1,072
Individual proprietorships	688	346,486	3.9	3,393	638	1,146	65,859	434	48	17,241	397	302
Partnerships	168	157,899	3.8	1,172	298	436	30,779	150	14	18,686	93	104
Corporations	279	677,815	2.2	8,175	...	2,064	144,001	1,013	54	80,581	985	666
Other forms of organization	4	18,827	0.8	86	...	36	2,292	...	...	...	...	...
Assemblers (mainly farm products), total	646	367,773	4.4	8,111	329	3,332	152,275	8,955	428	254,737	8,408	8,684
Individual proprietorships	220	68,193	5.1	1,461	159	650	27,520	1,594	112	43,648	1,518	1,529
Partnerships	109	52,994	3.6	780	170	352	14,715	1,511	68	23,431	1,311	1,346
Corporations	281	216,519	4.4	5,285	...	2,071	98,492	5,104	221	170,674	4,834	5,030
Other forms of organization	36	30,067	3.5	585	...	259	11,548	746	27	16,984	745	779
OKLAHOMA												
Total	3,668	1,729,240	n.a.	72,717	2,540	25,188	1,427,262	109,907	2,696	1,168,440	104,295	95,208
Individual proprietorships	1,148	245,729	n.a.	8,224	967	4,107	164,820	10,428	707	119,335	9,676	10,058
Partnerships	694	315,081	n.a.	8,872	1,021	3,964	187,968	13,724	480	157,833	12,302	11,798
Corporations	1,771	1,143,421	n.a.	54,970	[2]548	16,857	1,061,034	84,925	1,468	870,615	81,821	72,843
Other forms of organization	55	25,009	n.a.	651	4	260	13,440	830	41	20,657	496	509
Merchant wholesalers, total	1,702	735,897	12.6	50,262	1,223	16,978	979,506	76,199	1,400	666,307	72,333	63,908
Individual proprietorships	642	93,223	14.3	6,024	557	2,796	119,727	8,608	486	(x)	(x)	(x)
Partnerships	436	121,730	13.1	7,031	666	2,967	151,092	10,848	353	112,373	10,168	9,391
Corporations	620	518,392	12.2	36,943	...	11,121	702,691	56,403	559	471,337	53,991	45,632
Other forms of organization	4	2,552	19.5	264	...	94	5,996	340	2	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)	210	218,993	9.5	11,700	4	3,383	233,563	16,569	182	210,739	16,138	12,877
Manufacturers' sales offices (without stocks)	67	114,128	3.9	1,559	1	392	30,702	...	...	...	...	...
Petroleum bulk stations, terminals, total	814	147,849	9.3	3,694	775	1,572	75,125	7,745	780	144,679	7,651	5,616
Individual proprietorships	138	19,759	12.0	859	118	391	17,116	946	112	17,459	892	806
Partnerships	65	11,359	10.6	413	109	187	8,568	598	61	11,256	590	553
Corporations	608	116,457	8.7	2,398	[2]548	984	49,034	6,177	604	115,690	6,145	4,235
Other forms of organization	3	274	14.6	24	...	10	407	24	3	274	24	22
Agents and brokers, total	171	279,372	1.6	1,545	178	892	31,310	61	13	8,623	41	42
Individual proprietorships	87	82,159	2.1	484	73	365	9,723	29	9	1,341	23	21
Partnerships	59	133,901	1.4	566	105	386	11,313	32	4	7,282	18	21
Corporations	25	63,312	1.4	495	...	141	10,274	...	...	...	...	...
Assemblers (mainly farm products), total	704	233,001	3.4	3,957	359	1,971	77,056	9,333	321	138,092	8,132	12,765
Individual proprietorships	280	50,564	3.9	854	218	554	18,199	845	100	(x)	(x)	(x)
Partnerships	132	44,728	3.4	700	137	380	14,187	1,958	60	23,559	1,238	1,638
Corporations	244	115,526	3.2	2,040	...	881	37,633	6,064	125	76,212	5,835	10,094
Other forms of organization	48	22,183	3.0	363	4	156	7,037	466	36	(x)	(x)	(x)
OREGON												
Total	2,561	1,891,251	n.a.	94,418	1,649	29,314	1,935,780	141,162	1,912	1,425,723	137,521	124,265
Individual proprietorships	641	180,763	n.a.	7,502	513	2,479	152,495	7,813	387	90,197	7,277	7,084
Partnerships	547	265,213	n.a.	12,462	858	4,459	278,144	15,496	391	172,063	14,898	13,063
Corporations	1,359	1,433,920	n.a.	73,851	[2]278	21,785	1,487,844	115,934	1,126	1,155,774	113,681	102,647
Other forms of organization	14	11,355	n.a.	603	...	591	17,297	1,919	8	7,689	1,661	1,471
Merchant wholesalers, total	1,494	953,632	12.0	62,889	1,036	18,027	1,248,654	91,037	1,165	787,443	88,477	78,832
Individual proprietorships	448	107,420	11.4	5,883	362	1,908	120,219	6,627	316	68,247	6,127	5,697
Partnerships	432	179,877	11.4	10,849	674	3,464	221,965	14,399	342	142,271	13,865	12,121
Corporations	610	662,075	12.2	45,863	...	12,375	900,375	68,494	503	572,665	66,968	59,867
Other forms of organization	4	4,260	12.7	294	...	280	6,095	1,517	4	4,260	1,517	1,147
Manufacturers' sales branches (with stocks)	189	273,046	8.9	13,182	3	3,735	261,107	24,376	172	261,916	23,805	20,790
Manufacturers' sales offices (without stocks)	42	102,502	2.8	1,188	...	313	24,606	...	...	...	...	...

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
OREGON—Continued												
Petroleum bulk stations, terminals, total....	437	168,255	11.0	5,561	346	1,649	117,200	12,270	419	164,695	12,199	9,601
Individual proprietorships.....	35	8,770	9.8	299	34	100	6,037	328	30	8,377	315	333
Partnerships.....	20	4,547	9.7	122	34	48	2,896	68	10	2,077	44	80
Corporations.....	382	154,938	11.2	5,140	[2]278	1,501	108,267	11,874	379	154,241	11,840	9,188
Agents and brokers, total.....	228	249,215	3.7	3,101	202	986	60,252	2,109	41	97,035	1,972	2,294
Individual proprietorships.....	116	53,523	4.2	783	91	268	15,408	281	19	7,137	267	390
Partnerships.....	61	64,571	3.6	604	111	323	12,557	104	10	12,333	75	70
Corporations.....	51	131,121	3.6	1,714	...	395	32,287	1,724	12	77,565	1,630	1,834
Assemblers (mainly farm products), total.....	171	144,601	12.0	8,497	62	4,604	223,961	11,370	115	114,634	11,068	12,748
Individual proprietorships.....	37	10,570	9.2	484	25	190	9,867	539	19	6,019	530	633
Partnerships.....	33	16,207	12.5	887	37	624	40,726	923	28	15,371	912	789
Corporations.....	91	110,729	12.5	6,817	...	3,479	162,166	9,506	64	89,815	9,482	11,002
Other forms of organization.....	10	7,095	7.6	309	...	311	11,202	402	4	3,429	144	324
PENNSYLVANIA												
Total.....	14,565	11,010,828	n.a.	499,853	11,373	153,681	9,587,302	542,289	10,064	7,024,450	527,005	476,529
Individual proprietorships.....	5,833	1,261,275	n.a.	54,321	5,141	22,391	1,050,696	62,690	3,705	739,110	59,028	54,295
Partnerships.....	3,085	1,368,513	n.a.	54,943	6,050	21,014	1,074,121	78,688	2,327	950,837	75,539	71,497
Corporations.....	5,608	8,348,868	n.a.	389,009	[2]174	109,695	7,434,305	399,424	4,002	5,307,996	390,951	349,319
Other forms of organization.....	39	32,172	n.a.	1,580	8	581	28,180	1,487	30	26,507	1,487	1,418
Merchant wholesalers, total.....	10,492	4,684,056	12.0	309,604	9,591	101,322	5,880,032	391,349	8,140	4,061,607	377,989	349,095
Individual proprietorships.....	4,828	817,720	12.4	47,843	4,242	20,047	923,627	60,014	3,495	681,216	56,496	52,310
Partnerships.....	2,723	986,165	10.5	47,370	5,345	18,715	936,057	74,986	2,205	857,556	71,981	68,050
Corporations.....	2,919	2,862,498	12.4	213,264	...	62,150	4,000,557	255,119	2,418	2,505,072	248,282	227,621
Other forms of organization.....	22	17,763	11.1	1,127	4	410	19,791	1,230	22	17,763	1,230	1,114
Manufacturers' sales branches (with stocks), total.....	1,110	2,250,088	9.2	118,452	41	32,794	2,304,890	117,089	1,009	2,188,935	115,759	100,714
Corporations.....	1,078	2,224,947	9.0	114,537	...	31,742	2,232,735	115,224	981	2,164,192	113,911	98,879
Unincorporated businesses.....	32	25,141	22.1	3,915	41	1,052	72,155	1,865	28	24,743	1,848	1,835
Manufacturers' sales offices (without stocks), total.....	716	2,110,128	3.4	29,774	12	6,873	590,906	...	...	...	...	...
Corporations.....	704	2,106,335	3.4	29,601	...	6,833	587,352	...	...	...	...	...
Unincorporated businesses.....	12	3,793	7.9	173	12	40	3,554	...	...	...	...	...
Petroleum bulk stations, terminals, total....	751	608,418	7.8	22,539	397	6,843	446,549	29,476	695	598,396	29,231	22,969
Corporations.....	573	560,918	7.6	20,825	[2]174	6,098	411,963	27,272	542	554,298	27,139	21,181
Unincorporated businesses.....	178	47,500	10.3	1,714	223	745	34,586	2,204	153	44,098	2,092	1,788
Agents and brokers, total.....	1,351	1,235,273	3.7	16,572	1,271	4,640	308,669	3,249	162	127,199	2,948	2,781
Individual proprietorships.....	820	397,058	4.2	4,732	740	1,629	93,098	755	82	26,061	660	553
Partnerships.....	262	332,500	3.4	3,087	528	976	54,716	999	43	47,373	960	858
Corporations.....	263	500,983	3.6	8,673	...	1,998	159,661	1,495	37	53,765	1,328	1,370
Other forms of organization.....	6	4,732	2.9	80	3	37	1,194	...	...	...	...	...
Assemblers (mainly farm products), total.....	145	122,865	5.2	2,912	61	1,209	56,256	1,126	58	48,313	1,078	970
Individual proprietorships.....	54	16,744	5.3	436	37	182	7,198	525	20	5,814	500	307
Partnerships.....	12	4,318	5.1	82	23	39	1,470	59	8	(x)	(x)	(x)
Corporations.....	71	93,277	5.1	2,109	...	874	42,037	314	24	30,669	291	268
Other forms of organization.....	8	8,526	6.8	285	1	114	5,551	228	6	(x)	(x)	(x)
RHODE ISLAND												
Total.....	1,136	722,552	n.a.	35,210	679	11,103	657,035	56,050	842	548,559	50,931	40,503
Individual proprietorships.....	418	61,319	n.a.	3,210	362	1,467	61,320	3,917	291	45,144	3,775	3,502
Partnerships.....	157	53,219	n.a.	1,945	314	826	36,656	2,946	112	38,040	2,814	2,661
Corporations.....	557	600,615	n.a.	29,805	[2]3	8,734	554,185	48,571	435	457,976	43,726	33,662
Other forms of organization.....	4	7,399	n.a.	250	...	76	4,874	616	4	7,399	616	678
Merchant wholesalers, total.....	946	356,054	13.0	25,525	624	8,398	466,657	33,572	728	317,036	31,884	28,430
Corporations.....	409	258,516	13.4	20,416	...	6,152	369,081	26,260	338	232,899	24,846	21,764
Unincorporated businesses.....	537	97,538	11.9	5,109	624	2,246	97,576	7,312	390	84,137	7,038	6,666
Manufacturers' sales branches (with stocks), total.....	75	128,901	7.7	5,056	...	1,455	103,463	6,489	72	128,138	6,481	5,234
Corporations.....	75	128,901	7.7	5,056	...	1,455	103,463	6,489	72	128,138	6,481	5,234
Manufacturers' sales offices (without stocks), total.....	26	66,080	3.5	666	...	150	12,896	...	...	...	...	...
Corporations.....	26	66,080	3.5	666	...	150	12,896	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	38	100,521	7.5	3,092	15	862	58,443	15,793	29	88,353	12,408	6,651
Individual proprietorships.....	4	543	5.9	11	3	7	275	9	4	543	9	10
Partnerships.....	5	2,585	7.2	66	9	28	1,313	55	4	(x)	(x)	(x)
Corporations.....	29	97,393	7.5	3,015	[2]3	827	56,855	15,729	21	(x)	(x)	(x)
Other operating types, total.....	51	70,996	3.2	871	40	238	15,576	196	13	15,032	158	188
Corporations.....	18	49,725	2.8	652	...	150	11,890	93	4	(x)	(x)	(x)
Unincorporated businesses.....	33	21,271	4.2	219	40	88	3,686	103	9	(x)	(x)	(x)

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, [6] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
SOUTH CAROLINA												
Total	1,609	1,008,042	n.a.	37,337	1,056	13,848	717,224	55,239	1,166	676,835	52,256	48,925
Individual proprietorships	433	144,101	n.a.	3,614	363	1,927	73,313	4,657	272	67,514	4,335	4,412
Partnerships	319	243,857	n.a.	4,002	559	1,683	66,494	8,555	179	101,459	7,640	8,125
Corporations	854	618,746	n.a.	29,560	[2]134	10,162	574,709	41,915	712	506,524	40,169	36,302
Other forms of organization	3	1,338	n.a.	161	...	76	2,708	112	3	1,338	112	86
Merchant wholesalers, total	896	467,203	10.7	26,286	571	9,770	492,887	38,237	703	412,783	36,343	34,709
Individual proprietorships	270	53,789	11.0	2,661	232	1,240	51,086	3,522	192	44,036	3,356	3,267
Partnerships	191	76,494	8.6	2,810	339	1,328	51,497	6,706	143	60,292	6,132	5,675
Corporations	432	335,582	11.1	20,654	...	7,126	387,596	27,897	365	307,117	26,743	25,681
Other forms of organization	3	1,338	23.8	161	...	76	2,708	112	3	1,338	112	86
Manufacturers' sales branches (with stocks)	93	76,344	10.4	4,366	...	1,364	99,543	3,653	85	74,648	3,323	2,555
Manufacturers' sales offices (without stocks), total	20	35,606	2.4	417	...	102	7,973	...	...	...	...	....
Corporations	20	35,606	2.4	417	...	102	7,973	...	...	...	....	...
Petroleum bulk stations, terminals, total	340	126,102	8.9	3,918	220	1,519	77,125	9,396	316	123,091	9,184	6,832
Individual proprietorships	53	9,960	10.9	419	43	209	8,969	302	48	9,509	297	243
Partnerships	26	5,786	12.1	210	43	93	4,242	168	19	5,135	154	127
Corporations	261	110,356	8.6	3,289	[2]134	1,217	63,914	8,926	249	108,447	8,733	6,462
Agents and brokers, total	160	230,085	1.9	1,560	170	528	20,164	422	15	17,907	382	520
Individual proprietorships	55	61,945	1.7	308	42	170	5,689	49	6	2,723	24	46
Partnerships	75	117,866	2.0	701	128	143	5,460	142	5	6,414	142	291
Corporations	30	50,274	1.8	551	...	215	9,015	231	4	8,770	216	183
Assemblers (mainly farm products), total	100	72,702	3.5	790	95	565	19,532	3,531	47	48,406	3,024	4,309
Individual proprietorships	54	18,344	3.8	224	46	307	7,537	780	25	11,183	654	851
Partnerships	27	43,711	2.7	281	49	119	5,295	1,539	12	29,618	1,212	2,032
Corporations	19	10,647	5.9	285	...	139	6,700	1,212	10	7,605	1,158	1,426
SOUTH DAKOTA												
Total	1,829	791,608	n.a.	21,306	1,014	8,038	405,100	40,884	1,391	473,350	38,474	37,692
Individual proprietorships	447	117,838	n.a.	2,068	355	995	41,497	3,527	270	46,587	3,223	2,939
Partnerships	192	156,319	n.a.	1,991	291	967	38,155	2,644	110	40,892	2,279	2,153
Corporations	1,111	471,612	n.a.	16,583	[2]363	5,819	312,586	33,190	953	359,400	31,571	31,218
Other forms of organization	79	45,839	n.a.	664	5	257	12,862	1,523	58	26,471	1,401	1,382
Merchant wholesalers, total	349	176,063	12.3	11,916	210	4,013	222,801	20,167	286	162,210	19,092	16,718
Corporations	168	143,069	12.2	9,948	...	3,231	186,635	17,434	152	134,145	16,563	14,632
Unincorporated businesses	181	32,994	12.9	1,968	210	782	36,166	2,733	134	28,065	2,529	2,086
Manufacturers' sales branches (with stocks), total	35	35,684	8.3	1,679	...	522	32,884	2,635	29	34,902	2,604	2,770
Corporations	35	35,684	8.3	1,679	...	522	32,884	2,635	29	34,902	2,604	2,770
Manufacturers' sales offices (without stocks), total	3	3,562	3.3	37	...	10	898	...	...	...	...	...
Corporations	3	3,562	3.3	37	...	10	898	...	...	...	...	...
Petroleum bulk stations, terminals, total	617	72,563	11.1	2,350	496	876	44,717	4,370	560	66,274	4,085	4,435
Individual proprietorships	115	10,865	8.3	304	98	133	5,791	812	90	8,998	723	590
Partnerships	19	2,504	8.0	71	34	30	1,414	156	15	2,230	127	106
Corporations	462	56,232	11.8	1,800	[2]363	651	34,190	3,128	438	52,526	2,998	3,538
Other forms of organization	21	2,962	10.7	175	1	62	3,322	274	17	2,520	237	201
Agents and brokers, total	57	179,152	1.0	808	45	616	16,832	28	3	5,538	23	3
Corporations	16	55,842	1.0	301	...	232	5,938	1	...	...	...	...
Unincorporated businesses	41	123,310	1.0	507	45	384	10,894	27	3	5,538	23	3
Assemblers (mainly farm products), total	768	324,584	3.0	4,516	263	2,001	86,968	13,684	513	204,426	12,670	13,766
Individual proprietorships	204	57,355	3.0	723	154	372	14,940	1,388	95	23,212	1,245	1,366
Partnerships	81	61,340	2.7	591	105	278	12,462	1,056	43	19,436	855	941
Corporations	427	177,223	3.2	2,818	...	1,173	52,041	9,992	334	137,827	9,406	10,278
Other forms of organization	56	28,666	2.9	384	4	178	7,525	1,248	41	23,951	1,164	1,181
TENNESSEE												
Total	3,529	3,477,171	n.a.	114,985	2,469	40,726	2,243,969	213,904	2,314	2,280,925	194,877	188,653
Individual proprietorships	1,076	467,509	n.a.	9,476	876	4,591	195,366	17,618	577	166,026	14,557	17,677
Partnerships	864	855,576	n.a.	12,297	1,401	6,016	266,631	41,312	494	549,132	39,029	47,989
Corporations	1,575	2,149,959	n.a.	93,014	[2]188	30,028	1,778,204	154,725	1,232	1,563,971	141,042	122,715
Other forms of organization	14	4,127	n.a.	198	4	91	3,768	249	11	1,796	249	272
Merchant wholesalers, total	2,002	1,798,886	8.7	81,753	1,440	28,016	1,548,128	174,229	1,565	1,567,942	157,192	154,373
Individual proprietorships	660	157,852	11.1	7,177	546	3,217	137,640	15,040	472	129,301	12,841	15,714
Partnerships	509	502,012	5.2	9,726	890	4,070	193,758	38,745	383	454,093	36,760	44,998
Corporations	825	1,137,398	9.8	64,701	...	20,658	1,214,175	120,214	702	982,924	107,361	93,408
Other forms of organization	8	1,624	18.9	149	4	71	2,555	230	8	1,624	230	253
Manufacturers' sales branches (with stocks), total	289	433,791	9.7	19,258	21	5,868	377,333	23,042	259	417,034	22,277	18,401
Corporations	270	430,208	9.6	18,902	...	5,723	370,229	22,750	243	413,716	22,004	18,149
Unincorporated businesses	19	3,583	18.0	356	21	145	7,104	292	16	3,318	273	252
Manufacturers' sales offices (without stocks)	85	207,431	3.1	2,449	2	537	45,460	...	...	...	...	...

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, [2] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
TENNESSEE--Continued												
Petroleum bulk stations, terminals, total.....	344	172,752	8.6	5,101	282	1,900	94,552	11,820	331	166,201	11,702	10,831
Individual proprietorships.....	46	10,637	8.4	296	38	137	5,515	525	38	(x)	(x)	(x)
Partnerships.....	35	10,693	9.0	315	56	143	6,744	550	31	9,587	533	381
Corporations.....	263	151,442	8.6	4,490	[2]188	1,620	82,293	10,745	262	(x)	(x)	(x)
Agents and brokers, total.....	432	736,050	2.0	4,503	447	2,669	117,581	1,701	32	74,400	1,064	1,537
Individual proprietorships.....	208	263,369	1.9	1,287	188	606	29,299	818	11	(x)	(x)	(x)
Partnerships.....	146	278,441	1.7	1,303	259	1,017	37,146	431	15	54,765	415	733
Corporations.....	78	194,240	2.4	1,913	...	1,046	51,136	452	6	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	377	128,261	4.3	1,921	277	1,736	60,915	3,112	127	55,348	2,642	3,511
Corporations.....	57	29,700	4.4	583	...	451	15,500	564	19	11,509	554	447
Unincorporated businesses.....	320	98,561	4.2	1,338	277	1,285	45,415	2,548	108	43,839	2,088	3,064
TEXAS												
Total.....	11,558	8,197,169	n.a.	336,166	8,296	116,920	6,637,938	548,277	8,264	5,524,231	521,331	473,857
Individual proprietorships.....	3,940	1,314,832	n.a.	39,771	3,236	17,435	864,405	56,483	2,377	668,600	51,901	49,529
Partnerships.....	2,124	1,331,034	n.a.	38,686	3,498	18,176	816,966	71,125	1,402	785,952	67,266	72,797
Corporations.....	5,434	5,524,351	n.a.	256,203	[2]1,552	80,709	4,928,306	419,947	4,459	4,057,348	401,557	350,762
Other forms of organization.....	60	26,952	n.a.	1,506	10	600	28,261	722	26	12,331	607	769
Merchant wholesalers, total.....	6,175	3,867,788	10.9	216,763	4,542	73,773	4,231,790	411,522	4,921	3,405,761	392,400	363,160
Individual proprietorships.....	2,528	563,706	11.8	29,937	2,092	12,441	661,288	47,095	1,905	462,157	43,025	41,377
Partnerships.....	1,433	677,807	9.5	29,266	2,448	11,941	589,630	62,128	1,129	(x)	(x)	(x)
Corporations.....	2,209	2,623,288	11.1	157,350	...	49,349	2,976,874	301,902	1,884	2,334,142	290,212	258,605
Other forms of organizatioc.....	5	2,987	11.2	210	2	42	3,998	397	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), totsl.....	894	1,172,903	10.4	64,956	51	19,182	1,274,141	82,018	802	1,124,574	79,479	66,509
Corporations.....	839	1,159,222	10.4	63,815	...	18,666	1,243,493	80,157	758	1,112,034	77,721	65,045
Unincorporated businesses.....	55	13,681	17.4	1,141	51	516	30,648	1,861	44	12,540	1,758	1,464
Manufacturers' sales offices (without stocks), total.....	342	834,071	4.0	13,111	10	2,992	254,954	...	...	...	...	...
Corporations.....	332	828,110	4.0	13,031	...	2,968	253,429	...	...	...	...	...
Unincorporated businesses.....	10	5,961	6.8	80	10	24	1,525	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	2,073	509,621	9.1	14,844	1,966	5,909	302,543	33,331	1,980	478,095	30,106	22,913
Individual proprietorships.....	269	44,558	11.4	1,853	232	818	38,164	1,654	213	39,397	1,558	1,435
Partnerships.....	110	25,074	10.5	940	181	400	20,668	1,020	92	21,408	917	802
Corporations.....	1,685	438,968	8.8	11,977	[2]1,552	4,659	242,272	30,584	1,669	416,648	27,567	20,615
Other forms of organization.....	9	1,021	12.3	74	1	32	1,439	73	6	642	64	61
Agents and brokers, total.....	986	1,177,020	2.4	9,020	981	3,641	187,140	3,801	115	114,356	3,698	2,671
Corporations.....	109	243,640	2.2	2,894	...	774	56,134	400	18	20,580	385	389
Unincorporated businesses.....	877	933,380	2.4	6,126	981	2,867	131,006	3,401	97	93,776	3,313	2,282
Assemblers (mainly farm products), total.....	1,088	635,766	7.5	17,472	746	11,423	387,370	17,605	446	401,445	15,648	18,604
Individual proprietorships.....	484	191,033	5.6	3,848	335	2,539	82,002	4,648	175	115,264	4,323	4,718
Partnerships.....	301	193,188	8.0	5,302	407	4,074	127,173	5,851	125	102,939	5,459	7,487
Corporations.....	260	231,123	8.3	7,136	...	4,293	156,104	6,904	130	173,944	5,672	6,108
Other forms of organization.....	43	20,422	12.3	1,186	4	517	22,091	202	16	9,298	194	291
UTAH												
Total.....	1,123	724,933	n.a.	37,298	726	12,150	743,416	53,059	865	546,437	51,563	46,586
Individual proprietorships.....	291	73,026	n.a.	2,786	243	1,228	58,068	3,134	184	30,872	2,888	2,642
Partnerships.....	191	104,005	n.a.	2,772	354	1,081	59,748	3,558	136	38,327	3,323	2,743
Corporations.....	635	540,153	n.a.	31,344	[2]129	9,656	616,683	46,292	542	470,221	45,277	41,129
Other forms of organization.....	6	7,749	n.a.	396	...	185	8,917	75	3	7,017	75	72
Merchant wholesalers, total.....	670	306,690	14.6	25,713	441	8,340	503,598	36,563	551	289,751	35,228	31,568
Individual proprietorships.....	212	27,531	18.0	2,317	169	996	48,212	2,651	158	23,748	2,430	2,166
Partnerships.....	148	34,766	13.6	2,216	272	880	49,970	3,361	121	31,893	3,135	2,570
Corporations.....	310	244,393	14.4	21,180	...	6,464	405,416	30,551	272	234,110	29,663	26,832
Manufacturers' sales branches (with stocks)...	108	132,612	9.4	6,905	2	2,105	140,917	10,639	98	131,996	10,621	7,586
Manufacturers' sales offices (without stocks), total.....	26	35,062	3.2	507	...	127	9,997	...	...	...	...	...
Corporations.....	26	35,062	3.2	507	...	127	9,997	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	180	46,720	12.3	1,521	150	488	29,785	2,192	175	45,874	2,179	2,027
Individual proprietorships.....	15	3,093	10.3	133	12	45	2,515	128	13	(x)	(x)	(x)
Partnerships.....	5	993	10.9	55	9	20	1,275	29	5	(x)	(x)	(x)
Corporations.....	160	42,634	12.5	1,333	[2]129	423	25,995	2,035	157	(x)	(x)	(x)
Agents and brokers, total.....	94	145,044	1.8	962	99	344	23,007	1,050	19	46,875	932	692
Individual proprietorships.....	51	35,229	2.2	178	50	93	3,955	30	6	834	10	12
Partnerships.....	28	50,519	1.8	323	49	113	5,774	99	8	2,400	99	90
Corporations.....	15	59,296	1.6	461	...	138	13,278	921	5	43,641	823	590
Assemblers (mainly farm products), total.....	45	58,805	7.2	1,690	34	746	36,112	2,615	22	31,941	2,603	4,713
Individual proprietorships.....	11	6,923	7.0	116	10	81	2,485	306	5	(x)	(x)	(x)
Partnerships.....	10	17,727	3.5	178	24	68	2,729	69	2	(x)	(x)	(x)
Corporations.....	18	26,406	8.2	1,000	...	412	21,981	2,165	12	18,739	2,162	4,250
Other forms of organization.....	6	7,749	12.4	396	...	185	8,917	75	3	7,017	75	72

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[6] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
VERMONT												
Total	393	168,216	n.a.	9,206	206	3,141	166,391	15,411	307	140,561	15,137	12,942
Individual proprietorships	142	29,234	n.a.	1,192	123	520	22,482	1,772	91	20,501	1,706	1,604
Partnerships	39	8,146	n.a.	483	63	180	8,897	705	31	(x)	(x)	(x)
Corporations	207	127,684	n.e.	7,462	[2]20	2,414	133,696	12,913	183	112,889	12,715	10,693
Other forms of organization	5	3,152	n.a.	69	...	27	1,316	21	2	(x)	(x)	(x)
Merchant wholesalers, total	239	80,901	14.1	6,403	149	2,190	111,996	9,501	188	73,712	9,262	8,563
Individual proprietorships	107	16,855	13.5	958	93	428	18,678	1,577	69	13,060	1,521	1,440
Partnerships	32	5,602	14.7	422	56	160	7,417	677	28	(x)	(x)	(x)
Corporations	97	57,116	14.3	4,979	...	1,588	85,076	7,231	90	55,168	7,058	6,512
Other forms of organization	3	1,328	11.8	44	...	14	825	16	1	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)	32	17,495	12.8	945	...	307	18,551	1,829	28	17,327	1,822	1,547
Manufacturers' sales offices (without stocks), total	4	1,794	7.3	43	...	13	1,143	...	...	...	...	...
Partnerships	4	1,794	7.3	43	...	13	1,143	...	...	...	...	...
Petroleum bulk stations, terminals, total	74	31,209	8.7	1,117	39	359	21,540	3,891	70	30,542	3,885	2,690
Corporations	60	27,791	8.7	1,026	[2]20	321	19,878	3,749	59	(x)	(x)	(x)
Unincorporated businesses	14	3,418	8.4	91	19	38	1,662	142	11	(x)	(x)	(x)
Agents and brokers, total	13	6,868	3.5	123	10	43	1,839	28	7	2,424	28	26
Individual proprietorships	10	6,043	3.0	86	10	30	1,128	16	5	(x)	(x)	(x)
Corporations	3	825	6.7	37	...	13	711	12	2	(x)	(x)	(x)
Assemblers (mainly farm products), total	31	29,949	5.8	575	8	229	11,322	162	14	16,556	140	116
Corporations	16	24,492	5.7	481	...	189	9,620	102	5	12,925	84	59
Unincorporated businesses	15	5,457	6.5	94	8	40	1,702	60	9	3,631	56	57
VIRGINIA												
Total	3,000	2,033,470	n.e.	99,126	1,856	39,625	2,037,457	132,280	2,118	1,383,641	128,065	120,452
Individual proprietorships	854	219,445	n.a.	8,939	720	5,089	201,391	9,769	489	105,219	9,263	8,296
Partnerships	542	261,448	n.a.	10,334	940	5,645	227,749	13,234	344	153,442	12,252	12,362
Corporations	1,597	1,548,732	n.a.	79,602	[2]195	28,762	1,603,134	108,547	1,278	1,121,135	105,820	99,197
Other forms of organization	7	3,845	n.a.	251	1	123	5,183	730	7	3,845	730	597
Merchant wholesalers, total	1,753	972,535	12.3	67,478	1,061	24,045	1,308,296	98,460	1,433	834,454	95,204	89,931
Individual proprietorships	554	101,639	13.3	6,349	452	2,924	125,376	8,966	424	84,114	8,569	7,628
Partnerships	356	136,109	12.0	7,898	608	3,314	144,722	11,579	288	122,762	11,021	10,825
Corporations	837	730,996	12.2	52,981	...	17,685	1,033,060	77,188	715	623,787	74,887	70,885
Other forms of organization	6	3,791	15.0	250	1	122	5,138	727	6	3,791	727	593
Manufacturers' sales branches (with stocks)	215	253,037	8.9	12,426	2	4,021	247,399	14,143	193	247,298	13,907	11,441
Manufacturers' sales offices (without stocks)	63	156,715	4.0	1,705	1	435	34,818	...	...	...	...	...
Petroleum bulk stations, terminals, total	410	212,000	8.5	6,441	286	2,307	131,211	13,414	386	207,360	13,184	10,643
Individual proprietorships	38	9,299	9.7	304	47	128	6,092	374	28	(x)	(x)	(x)
Partnerships	26	9,051	11.3	346	44	149	6,956	281	25	(x)	(x)	(x)
Corporations	346	193,650	8.4	5,791	[2]195	2,030	118,163	12,759	333	191,649	12,616	10,179
Agents and brokers, total	314	351,079	3.3	5,218	272	3,431	147,366	1,184	39	38,351	1,136	1,298
Individual proprietorships	134	92,132	3.2	952	117	468	23,915	226	15	10,049	225	228
Partnerships	83	92,418	2.4	721	155	688	38,440	110	7	8,420	110	144
Corporations	97	166,529	4.0	3,545	...	2,275	85,011	848	17	19,882	801	926
Assemblers (mainly farm products), total	245	88,104	12.9	5,858	234	5,386	168,367	5,079	67	56,178	4,634	7,139
Corporations	43	48,555	12.4	3,255	...	2,355	86,562	3,738	23	39,186	3,738	5,895
Unincorporated businesses	202	39,549	13.4	2,603	234	3,031	81,805	1,341	44	16,992	896	1,244
WASHINGTON												
Total	4,147	2,643,174	n.a.	145,511	2,734	45,658	2,987,135	188,998	3,009	1,881,612	179,407	171,127
Individual proprietorships	1,214	330,438	n.e.	15,419	1,117	5,015	306,801	17,505	748	204,713	16,513	16,251
Partnerships	641	287,502	n.a.	14,211	1,167	5,411	309,251	19,482	441	(x)	(x)	(x)
Corporations	2,279	1,994,832	n.e.	114,010	[2]445	34,707	2,335,830	149,096	1,809	1,465,630	141,565	135,176
Other forms of organization	13	30,402	n.a.	1,871	5	525	35,253	2,915	11	(x)	(x)	(x)
Merchant wholesalers, total	2,329	1,271,433	12.8	92,791	1,756	25,762	1,781,976	131,607	1,831	1,043,350	124,200	115,413
Individual proprietorships	880	200,231	12.6	12,477	818	3,868	241,683	15,130	652	155,816	14,278	13,595
Partnerships	495	172,797	12.2	10,536	933	3,199	195,581	15,503	382	135,736	14,566	13,753
Corporations	947	869,167	13.1	68,021	...	18,249	1,313,735	98,369	790	722,560	92,751	85,529
Other forms of organization	7	29,238	9.9	1,757	5	446	30,977	2,605	7	29,238	2,605	2,536
Manufacturers' sales branches (with stocks), total	355	367,657	12.1	21,329	4	5,932	419,806	28,056	321	345,826	27,456	24,603
Corporations	347	364,636	12.1	21,181	...	5,894	417,048	26,681	313	342,805	26,281	23,754
Unincorporated businesses	8	3,021	11.3	148	4	38	2,758	1,175	8	3,021	1,175	849
Manufacturers' sales offices (without stocks), total	105	155,517	3.6	2,858	3	647	52,446	...	...	...	...	...
Corporations	100	154,288	3.6	2,823	...	636	51,659	...	...	...	...	...
Unincorporated businesses	5	1,229	6.5	30	3	11	787	...	...	...	...	...

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,[*] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
WASHINGTON--Continued												
Petroleum bulk stations, terminals, total....	610	236,511	11.2	8,613	511	2,543	181,186	13,827	591	226,545	13,273	13,281
Individual proprietorships	41	12,860	11.4	559	37	176	11,298	492	32	11,220	428	443
Partnerships	16	7,435	7.7	191	29	62	3,687	217	11	6,691	211	227
Corporations	553	216,216	11.3	7,863	[2]445	2,305	166,201	13,118	548	208,634	12,634	12,611
Agents and brokers, total	414	378,688	3.2	4,679	333	1,291	86,057	2,049	65	102,391	1,896	1,917
Individual proprietorships	242	101,981	4.0	1,068	222	350	19,569	751	31	26,599	677	929
Partnerships	66	73,650	3.0	658	111	222	11,991	235	11	15,738	187	86
Corporations	106	203,057	2.9	2,953	...	719	54,497	1,063	23	60,054	1,032	902
Assemblers (mainly farm products), total.....	334	233,368	12.9	15,241	127	9,483	465,664	13,459	201	163,500	12,582	15,913
Individual proprietorships	44	14,507	15.7	1,250	36	602	32,852	1,074	29	(x)	(x)	(x)
Partnerships	59	30,359	19.8	2,729	91	1,901	96,178	2,455	34	20,406	2,379	2,125
Corporations	226	187,468	11.5	11,164	...	6,904	332,690	9,665	135	131,577	8,867	12,380
Other forms of organization	5	1,034	26.5	98	...	76	3,944	265	3	(x)	(x)	(x)
WEST VIRGINIA												
Total	1,737	1,076,754	n.a.	56,356	849	17,744	1,081,048	71,919	1,307	770,365	70,847	62,195
Individual proprietorships	471	98,677	n.a.	4,345	406	1,999	92,698	5,485	300	59,336	5,281	4,865
Partnerships	235	64,444	n.a.	2,654	388	1,169	51,949	3,895	171	(x)	(x)	(x)
Corporations	1,025	912,119	n.a.	49,317	[2]54	14,560	935,748	62,516	835	667,286	61,831	54,011
Other forms of organization	6	1,514	n.a.	40	1	16	653	23	1	(x)	(x)	(x)
Merchant wholesalers, total	1,234	578,203	13.0	42,982	689	13,474	816,151	60,351	998	520,008	59,417	52,616
Corporations	629	466,063	13.0	36,471	...	10,624	681,518	51,200	557	423,801	50,642	44,678
Unincorporated businesses	605	112,140	13.2	6,511	689	2,850	134,633	9,151	441	96,207	8,775	7,938
Manufacturers' sales branches (with stocks)..	144	155,770	8.6	6,683	1	1,190	129,462	6,179	131	154,298	6,099	5,104
Manufacturers' sales offices (without stocks), total	34	48,399	3.8	769	...	254	18,029	...	...	...	...	...
Corporations	34	48,399	3.8	769	...	254	18,029	...	...	...	...	...
Petroleum bulk stations, terminal, total.....	175	91,921	8.3	3,633	73	1,186	73,755	5,246	159	84,584	5,204	4,325
Individual proprietorships	13	1,848	10.7	68	10	32	1,121	80	11	(x)	(x)	(x)
Partnerships	9	2,282	8.7	68	9	34	1,434	89	8	(x)	(x)	(x)
Corporations	153	87,791	8.2	3,497	[2]54	1,120	71,200	5,077	140	80,887	5,035	4,167
Agents and brokers, total	118	190,992	3.1	2,132	63	690	39,931	80	11	9,833	65	64
Corporations	56	151,399	3.0	1,875	...	524	34,633	54	7	8,435	49	53
Unincorporated businesses	62	39,593	3.4	257	63	166	5,298	26	4	1,398	16	11
Assemblers (mainly farm products), total.....	32	11,469	3.2	157	23	150	3,720	63	8	1,642	62	86
Individual proprietorships	12	5,255	3.2	63	11	53	1,123	10	2	(x)	(x)	(x)
Partnerships	7	2,703	4.1	42	12	39	1,131	43	5	(x)	(x)	(x)
Corporations	10	2,845	2.7	46	...	55	1,379	10	1	(x)	(x)	(x)
Other forms of organization	3	666	1.5	6	...	3	87	...	...	...	...	...
WISCONSIN												
Total	5,100	2,829,271	n.a.	137,335	3,032	41,513	2,611,737	190,721	3,795	2,005,864	186,066	160,921
Individual proprietorships	1,520	283,663	n.a.	10,350	1,249	4,363	204,263	10,240	897	148,202	9,109	8,693
Partnerships	610	191,586	n.a.	7,227	1,120	✓ 3,121	154,429	10,353	434	137,986	10,058	9,851
Corporations	2,906	2,304,587	n.a.	118,317	[2]657	33,468	2,225,001	167,878	2,421	1,685,596	164,701	140,102
Other forms of organization	64	49,435	n.a.	1,441	6	561	28,044	2,250	43	34,080	2,198	2,275
Merchant wholesalers, total	2,788	1,411,050	11.8	97,142	1,637	29,392	1,832,458	136,076	2,194	1,282,976	132,343	115,091
Individual proprietorships	988	129,278	13.2	7,709	813	3,299	151,660	8,345	671	(x)	(x)	(x)
Partnerships	438	122,360	11.1	6,072	824	2,667	132,615	9,332	341	111,020	9,063	8,994
Corporations	1,342	1,143,674	11.8	82,569	...	23,120	1,532,837	116,564	1,164	1,055,428	114,114	97,237
Other forms of organization	20	15,738	8.4	792	...	306	15,346	1,835	18	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)..	291	358,015	9.1	18,727	7	5,451	373,033	22,745	240	332,970	22,238	21,088
Manufacturers' sales offices (without stocks)	121	344,662	3.0	3,959	1	914	74,848	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,225	263,389	9.9	9,946	930	3,372	193,668	26,438	1,181	249,743	26,155	18,262
Individual proprietorships	165	23,211	10.2	828	144	352	16,740	1,324	148	20,966	1,232	1,091
Partnerships	70	12,432	10.9	396	128	168	7,988	752	68	(x)	(x)	(x)
Corporations	971	223,284	9.8	8,447	[2]657	2,738	163,190	24,090	948	213,060	23,928	16,295
Other forms of organization	19	4,462	10.7	275	1	114	5,750	272	17	(x)	(x)	(x)
Agents and brokers, total	347	290,629	3.2	4,167	265	1,034	77,371	631	47	43,926	622	631
Corporations	102	167,098	2.5	2,674	...	569	47,157	435	20	33,569	433	460
Unincorporated businesses	245	123,531	4.3	1,493	265	465	30,214	196	27	10,357	189	171
Assemblers (mainly farm products), total.....	328	161,526	4.6	3,394	192	1,350	60,359	4,831	133	96,249	4,708	5,849
Individual proprietorships	158	46,495	3.8	674	110	348	12,071	412	56	21,260	394	515
Partnerships	60	17,704	4.2	266	77	139	4,556	137	16	8,397	131	110
Corporations	87	68,842	6.2	2,086	...	723	36,791	4,139	53	51,482	4,082	5,104
Other forms of organization	23	28,485	2.2	368	5	140	6,941	143	8	15,110	101	120

See footnotes at end of table.

Table 5B.— LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses [1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
WYOMING												
Total	463	153,477	n.a.	6,144	339	2,223	130,082	14,290	384	142,491	13,756	11,364
Corporations	270	108,018	n.a.	4,266	[2]105	1,473	90,177	9,987	232	101,697	9,515	7,625
Unincorporated businesses	193	45,459	n.a.	1,878	234	750	39,905	4,303	152	40,794	4,241	3,739
Merchant wholesalers, total	212	83,167	10.3	4,235	140	1,486	90,759	10,593	167	78,053	10,151	8,109
Corporations	96	52,085	10.3	2,830	...	961	60,559	6,815	82	49,311	6,417	4,843
Unincorporated businesses	116	31,082	10.4	1,405	140	525	30,200	3,778	85	28,742	3,734	3,266
Manufacturers' sales branches (with stocks)	23	13,677	8.6	692	3	204	14,123	1,311	14	13,335	1,263	1,036
Manufacturers' sales offices (without stocks)	6	985	13.6	59	1	21	1,544	...	...	...	...	...
Petroleum bulk stations, terminals, total	180	29,138	9.4	682	172	274	14,011	1,721	172	27,603	1,696	1,172
Corporations	125	22,075	9.0	461	[2]105	182	10,285	1,396	119	(x)	(x)	(x)
Unincorporated businesses	55	7,063	10.8	221	67	92	3,726	325	53	(x)	(x)	(x)
Agents and brokers	6	11,741	1.3	76	5	68	1,443	17	4	(x)	(x)	(x)
Assemblers (mainly farm products), total	36	14,769	5.3	400	18	170	8,202	648	27	(x)	(x)	(x)
Individual proprietorships	7	1,941	8.1	82	5	48	2,082	123	5	(x)	(x)	(x)
Partnerships	8	3,048	7.9	106	13	53	2,342	66	6	(x)	(x)	(x)
Corporations	21	9,780	3.9	212	...	69	3,778	459	16	8,451	456	900

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
n.a. Not available or not applicable.
[1] Entries for agents and brokers represent commissions received expressed as part of sales.
[2] Operators of commission bulk plants on an agency basis.

EMPLOYEE SIZE

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Idaho	6.15	New Hampshire	6.16	Vermont	6.17
Illinois	6.15	New Jersey	6.16	Virginia	6.17
Indiana	6.15	New Mexico	6.16	Washington	6.18
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Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
United States, total	243,366	188,688,801	7,990,713	163,490	2,382,789	153,223,967
No paid employees	36,682	4,630,719	25,071	42,607	...	...
1 paid employee	34,670	6,637,318	93,629	27,999	34,670	1,741,707
2 paid employees	29,489	8,628,639	171,163	21,173	58,978	3,292,486
3 paid employees	23,064	8,251,248	211,973	15,593	69,192	4,101,266
4 or 5 paid employees	30,566	14,741,208	439,857	19,092	136,055	8,412,611
6 or 7 paid employees	19,792	12,294,877	422,702	11,379	127,476	7,845,723
8 or 9 paid employees	12,493	9,447,767	364,380	6,279	105,304	6,889,547
10 to 19 paid employees	29,309	31,482,641	1,364,616	12,358	395,578	25,847,585
20 to 49 paid employees	19,463	40,452,979	1,983,515	5,806	577,568	38,158,901
50 to 99 paid employees	5,283	24,219,635	1,205,469	979	359,395	23,407,858
100 or more paid employees	2,555	27,901,770	1,708,338	225	518,573	33,526,283
Merchant wholesalers, total	146,518	79,766,589	5,064,381	106,823	1,507,990	95,651,971
No paid employees	18,291	1,243,127	9,434	23,005	...	...
1 paid employee	17,651	1,659,702	44,222	16,327	17,651	821,632
2 paid employees	15,984	2,380,384	87,473	13,280	31,968	1,697,963
3 paid employees	13,812	2,758,260	120,644	10,657	41,436	2,342,799
4 or 5 paid employees	19,670	5,406,399	272,237	14,151	87,660	5,203,155
6 or 7 paid employees	13,639	5,207,312	282,846	8,993	87,928	5,300,875
8 or 9 paid employees	8,782	4,364,292	248,512	5,152	74,038	4,663,220
10 to 19 paid employees	20,661	14,748,826	946,696	10,054	278,383	17,781,456
20 to 49 paid employees	13,229	19,430,471	1,356,679	4,439	390,467	25,569,659
50 to 99 paid employees	3,366	10,971,074	782,456	669	226,829	14,804,044
100 or more paid employees	1,433	11,596,742	913,182	96	271,630	17,467,168
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	1,501,413	527	411,725	29,131,751
No paid employees	158	17,633	1,382	68	...	...
1 paid employee	1,080	85,183	4,394	60	1,080	83,147
2 paid employees	904	179,239	7,260	45	1,808	141,978
3 paid employees	965	233,739	11,540	41	2,895	219,780
4 or 5 paid employees	1,719	578,349	29,623	70	7,702	562,887
6 or 7 paid employees	1,347	613,240	32,957	61	8,674	630,283
8 or 9 paid employees	1,080	648,775	35,232	28	9,149	667,570
10 to 19 paid employees	3,470	3,585,237	182,955	75	48,094	3,503,581
20 to 49 paid employees	3,235	7,757,893	357,815	57	98,530	6,950,392
50 to 99 paid employees	1,112	5,898,006	266,886	12	76,194	5,251,753
100 or more paid employees	646	9,632,423	571,369	10	157,599	11,120,380
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	420,241	254	89,890	8,111,889
No paid employees	99	16,549	491	54	...	...
1 paid employee	1,052	284,545	6,426	56	1,052	124,425
2 paid employees	1,402	825,185	15,140	40	2,804	285,712
3 paid employees	877	823,542	14,553	9	2,631	282,850
4 or 5 paid employees	1,176	1,844,891	28,437	37	5,234	549,242
6 or 7 paid employees	773	1,634,088	25,002	28	4,969	412,777
8 or 9 paid employees	540	1,549,855	23,782	4	4,549	461,832
10 to 19 paid employees	1,203	4,740,852	78,970	14	16,243	1,527,294
20 to 49 paid employees	647	5,229,474	89,524	10	18,981	1,779,956
50 to 99 paid employees	185	3,816,436	57,648	...	12,672	1,130,322
100 or more paid employees	98	2,743,443	80,268	2	20,755	1,557,479
Petroleum bulk stations, terminals, total	29,451	10,615,650	345,847	23,952	112,466	6,840,356
No paid employees	8,116	636,352	1,610	8,463	...	...
1 paid employee	6,271	835,504	15,639	5,266	6,271	302,761
2 paid employees	4,511	855,102	21,041	3,747	9,022	418,721
3 paid employees	3,060	783,223	23,036	2,374	9,180	463,318
4 or 5 paid employees	3,118	1,122,995	37,468	2,053	13,860	745,005
6 or 7 paid employees	1,460	746,463	26,991	850	9,375	459,011
8 or 9 paid employees	724	502,066	18,745	365	6,090	370,306
10 to 19 paid employees	1,297	1,460,761	56,449	524	17,123	1,104,531
20 to 49 paid employees	662	1,699,188	68,483	246	19,709	1,429,096
50 to 99 paid employees	163	1,062,025	38,482	46	10,928	760,675
100 or more paid employees	69	911,971	37,903	18	10,908	786,932
Agents, brokers, total	24,361	34,610,092	350,148	21,820	101,650	6,761,190
No paid employees	7,090	2,166,265	4,958	8,005	...	...
1 paid employee	4,853	2,724,974	13,400	4,518	4,853	248,566
2 paid employees	3,395	2,922,260	23,446	2,743	6,790	452,322
3 paid employees	2,256	2,458,563	26,831	1,636	6,768	515,259
4 or 5 paid employees	2,435	4,303,038	46,094	1,761	10,760	867,273
6 or 7 paid employees	1,263	3,077,043	34,899	877	8,108	662,430
8 or 9 paid employees	686	1,811,874	24,046	497	5,785	458,574
10 to 19 paid employees	1,451	5,764,339	62,489	1,104	19,547	1,211,286
20 to 49 paid employees	774	5,254,660	61,404	581	21,955	1,303,186
50 to 99 paid employees	106	1,847,665	20,392	84	6,926	408,902
100 or more paid employees	52	2,279,411	32,183	14	10,158	633,392
Assemblers (mainly farm products), total	19,268	10,957,893	308,683	10,114	159,068	6,726,810
No paid employees	2,928	550,793	7,196	3,012	...	...
1 paid employee	3,763	1,047,410	9,548	1,772	3,763	161,176
2 paid employees	3,293	1,466,469	16,803	1,318	6,586	295,790
3 paid employees	2,094	1,193,921	15,363	876	6,282	277,260
4 or 5 paid employees	2,448	1,485,536	25,998	1,020	10,839	485,049
6 or 7 paid employees	1,310	1,016,731	20,007	570	8,422	380,347
8 or 9 paid employees	681	570,905	14,063	233	5,693	268,045
10 to 19 paid employees	1,207	1,182,626	37,057	587	16,188	719,437
20 to 49 paid employees	916	1,081,293	49,610	473	27,926	1,126,612
50 to 99 paid employees	351	624,429	39,605	168	25,846	1,052,162
100 or more paid employees	257	737,780	73,433	85	47,523	1,960,932
MERCHANT WHOLESALERS						
Groceries, confectionery, meats:						
Groceries (general line)	4,265	5,799,121	285,414	2,091	94,434	5,392,727
No paid employees	28	8,928	227	38	...	...
1 paid employee	170	30,462	540	42	170	9,893
2 paid employees	214	61,470	1,294	100	428	25,119
3 paid employees	182	58,430	1,417	129	546	26,423
4 or 5 paid employees	353	135,666	4,034	295	1,615	77,373
6 or 7 paid employees	373	182,870	6,137	290	2,429	117,740
8 or 9 paid employees	338	199,905	7,350	224	2,873	140,996
10 to 19 paid employees	1,197	1,094,438	45,713	560	16,624	874,636
20 to 49 paid employees	1,055	1,886,396	90,978	377	31,431	1,693,939
50 to 99 paid employees	237	947,263	49,153	36	15,704	919,510
100 or more paid employees	118	1,193,293	78,571	...	22,614	1,507,098
Confectionery	2,077	377,047	24,438	2,004	9,609	493,017
No paid employees	433	23,027	122	540	...	...
1 paid employee	364	24,939	727	332	364	14,925
2 paid employees	248	25,207	1,056	236	496	20,505
3 paid employees	226	28,478	1,453	209	678	29,844
4 or 5 paid employees	291	53,274	3,073	283	1,303	63,106
6 or 7 paid employees	190	47,044	3,158	172	1,236	63,999
8 or 9 paid employees	92	27,882	1,932	70	772	38,784
10 to 19 paid employees	169	73,161	6,074	124	2,258	121,190
20 to 49 paid employees	49	32,566	3,314	35	1,335	69,933
50 or more paid employees	15	41,469	3,529	3	1,167	70,731
Fish, sea foods	1,233	393,662	30,070	1,138	11,167	594,595
No paid employees	159	8,375	136	226	...	...
1 paid employee	117	9,500	272	121	117	5,040
2 paid employees	121	13,177	586	130	242	10,853
3 paid employees	132	20,956	1,004	131	396	19,568
4 or 5 paid employees	152	27,370	1,690	138	685	33,215
6 or 7 paid employees	124	36,830	2,194	105	799	42,462
8 or 9 paid employees	81	26,826	1,824	62	664	36,445
10 to 19 paid employees	212	107,294	8,154	161	2,841	161,131
20 to 49 paid employees	111	100,454	8,599	57	3,326	177,517
50 or more paid employees	24	42,880	5,611	7	2,097	108,364
Meats, meat products	3,507	1,999,476	82,098	3,500	25,127	1,607,280
No paid employees	370	40,966	270	507	...	...
1 paid employee	508	84,580	1,234	579	508	23,832
2 paid employees	414	88,045	2,051	490	828	42,788
3 paid employees	356	94,613	2,704	423	1,068	55,336
4 or 5 paid employees	514	190,733	6,376	531	2,285	129,152
6 or 7 paid employees	357	191,824	6,811	343	2,301	139,001
8 or 9 paid employees	221	151,270	6,371	166	1,855	122,007
10 to 19 paid employees	499	524,708	22,334	328	6,601	436,915
20 to 49 paid employees	227	479,839	23,487	128	6,568	446,781
50 or more paid employees	41	152,898	10,460	5	3,113	211,468
Other grocery, food specialties	6,263	2,787,432	127,022	5,056	42,510	2,464,192
No paid employees	992	55,899	571	1,193	...	...
1 paid employee	1,050	85,114	2,486	967	1,050	46,914
2 paid employees	806	127,802	4,073	716	1,612	78,341
3 paid employees	613	125,568	4,903	530	1,839	96,101
4 or 5 paid employees	814	261,236	10,706	560	3,627	204,993
6 or 7 paid employees	546	242,256	10,329	402	3,529	204,121
8 or 9 paid employees	289	295,844	7,706	191	2,436	147,049
10 to 19 paid employees	678	520,393	26,686	341	8,862	506,298
20 to 49 paid employees	367	712,467	32,736	134	10,454	633,625
50 to 99 paid employees	87	236,300	17,225	17	5,586	351,908
100 or more paid employees	21	124,553	9,601	5	3,515	194,842
Farm products (edible):						
Dairy, poultry products	6,668	4,278,748	305,494	5,823	103,476	6,014,543
No paid employees	743	60,075	856	933	...	...
1 paid employee	769	94,139	1,629	802	769	30,419
2 paid employees	711	119,507	3,190	685	1,422	60,618
3 paid employees	574	142,164	4,020	518	1,722	78,770
4 or 5 paid employees	811	242,759	8,478	760	3,615	167,786
6 or 7 paid employees	594	266,259	9,453	567	3,837	189,612
8 or 9 paid employees	381	200,902	8,099	362	3,214	161,231
10 to 19 paid employees	885	648,257	32,010	694	11,944	620,628
20 to 49 paid employees	743	941,971	64,344	406	22,828	1,267,225
50 to 99 paid employees	285	635,515	58,280	77	19,637	1,163,991
100 or more paid employees	172	927,200	115,135	19	34,488	2,274,263
Fruits, vegetables (fresh)	6,871	3,222,193	158,057	7,637	52,457	2,964,884
No paid employees	887	59,204	482	1,245	...	...
1 paid employee	1,004	93,196	2,316	1,166	1,004	42,780
2 paid employees	811	128,628	3,841	944	1,622	73,734
3 paid employees	660	168,757	4,943	826	1,980	95,900
4 or 5 paid employees	961	312,994	11,462	1,156	4,280	218,397
6 or 7 paid employees	672	284,807	12,003	737	4,340	230,019
8 or 9 paid employees	381	205,938	9,670	369	3,198	179,347
10 to 19 paid employees	887	760,856	37,910	797	11,953	702,320
20 to 49 paid employees	484	722,128	43,977	328	13,904	807,850
50 to 99 paid employees	99	294,824	19,970	64	6,471	370,744
100 or more paid employees	25	190,861	11,483	5	3,705	243,793

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MERCHANT WHOLESALERS--Con.						
Beer, wines, distilled spirits:						
Beer, ale	5,668	1,550,562	106,498	4,826	34,467	2,028,303
No paid employees	545	28,567	226	685	...	...
1 paid employee	758	52,673	1,866	718	758	35,619
2 paid employees	737	76,865	3,551	659	1,474	69,205
3 paid employees	702	106,400	5,074	667	2,106	104,006
4 or 5 paid employees	977	192,080	11,564	848	4,330	223,669
6 or 7 paid employees	612	171,174	11,352	446	3,953	218,913
8 or 9 paid employees	365	139,292	9,468	242	3,070	180,063
10 to 19 paid employees	673	383,082	28,850	410	8,978	546,687
20 to 49 paid employees	266	310,981	26,101	144	7,447	487,232
50 or more paid employees	33	89,448	8,446	7	2,351	162,909
Wines, distilled spirits	1,527	2,519,167	117,854	596	29,170	2,304,663
No paid employees	40	3,352	118	43	...	...
1 paid employee	70	11,147	227	40	70	4,123
2 paid employees	111	21,139	671	46	222	12,698
3 paid employees	89	32,602	880	49	267	17,097
4 or 5 paid employees	123	47,213	1,816	87	539	35,838
6 or 7 paid employees	135	65,106	3,132	62	876	60,242
8 or 9 paid employees	119	98,398	3,481	47	1,009	66,184
10 to 19 paid employees	359	470,110	18,591	108	4,917	357,178
20 to 49 paid employees	366	969,377	44,883	102	11,097	890,483
50 to 99 paid employees	80	429,530	22,836	8	5,316	423,269
100 or more paid employees	35	371,193	21,229	4	4,857	437,551
Drugs, chemicals, allied products:						
Drugs (general line)	303	848,870	65,836	37	22,127	1,251,532
1 to 19 paid employees	32	18,999	1,208	12	414	21,840
20 to 49 paid employees	101	151,743	10,589	11	3,464	194,711
50 to 99 paid employees	108	292,034	22,261	13	7,774	434,782
100 or more paid employees	62	386,094	31,778	1	10,475	600,199
Drugs, drug sundries (specialty lines)	1,902	521,476	46,810	1,338	14,683	922,068
No paid employees	355	13,482	117	419	...	...
1 paid employee	280	13,911	691	196	280	11,991
2 paid employees	248	17,829	1,171	161	496	23,483
3 paid employees	210	24,380	1,635	151	630	34,318
4 or 5 paid employees	242	34,001	2,993	151	1,085	58,642
6 or 7 paid employees	155	30,902	2,844	96	985	55,983
8 or 9 paid employees	93	27,896	2,338	50	799	45,086
10 to 19 paid employees	173	71,663	6,668	85	2,283	132,850
20 to 49 paid employees	108	100,434	10,309	27	3,103	203,016
50 to 99 paid employees	23	45,183	5,467	2	1,529	104,063
100 or more paid employees	15	141,795	12,577	...	3,493	252,636
Industrial chemicals, explosives	1,189	690,019	45,839	518	10,696	824,155
No paid employees	137	6,239	72	157	...	...
1 paid employee	187	13,733	494	115	187	9,957
2 paid employees	163	21,473	1,081	79	326	20,130
3 paid employees	137	37,264	1,684	59	411	28,378
4 or 5 paid employees	161	56,954	3,363	39	716	59,624
6 or 7 paid employees	93	42,996	2,616	22	582	47,111
8 or 9 paid employees	52	29,750	1,905	13	442	33,443
10 to 19 paid employees	141	157,414	9,066	20	1,893	155,764
20 to 49 paid employees	85	171,900	10,647	14	2,606	198,321
50 to 99 paid employees	20	59,946	4,965	...	1,267	92,149
100 or more paid employees	13	92,350	9,946	...	2,266	179,278
Paints, varnishes	1,277	221,861	27,992	744	8,536	522,325
No paid employees	142	5,077	48	180	...	...
1 paid employee	169	10,027	425	145	169	8,180
2 paid employees	192	12,324	962	152	384	19,629
3 paid employees	143	12,639	1,258	71	429	24,631
4 or 5 paid employees	215	25,383	2,737	99	935	53,350
6 or 7 paid employees	125	22,774	2,665	43	806	49,358
8 or 9 paid employees	64	13,856	1,798	24	538	32,896
10 to 19 paid employees	144	49,037	6,762	29	1,944	122,640
20 to 49 paid employees	68	45,823	6,923	1	2,008	127,009
50 or more paid employees	15	24,921	4,414	...	1,323	84,632
Tobacco and products (exc. leaf), total	3,019	2,529,576	75,456	2,743	26,143	1,427,348
No paid employees	352	48,520	108	480	...	...
1 paid employee	304	60,368	663	358	304	12,648
2 paid employees	286	88,652	1,244	309	572	24,545
3 paid employees	278	100,405	1,882	291	834	37,710
4 or 5 paid employees	420	199,908	4,412	402	1,880	88,859
6 or 7 paid employees	337	223,442	5,537	271	2,166	80,901
8 or 9 paid employees	211	176,885	5,045	163	1,769	98,540
10 to 19 paid employees	527	667,492	19,660	335	7,020	380,197
20 to 49 paid employees	252	618,337	21,950	125	7,113	440,602
50 to 99 paid employees	38	228,364	9,285	7	2,764	169,183
100 or more paid employees	14	117,203	5,670	2	1,721	94,163
Dry goods, apparel:						
Clothing, furnishings, footwear	5,133	1,558,536	111,332	4,490	29,578	2,050,453
No paid employees	1,072	61,128	164	1,369	...	...
1 paid employee	786	72,587	2,017	782	786	37,112
2 paid employees	623	95,090	3,649	598	1,246	70,705
3 paid employees	509	103,921	4,889	425	1,527	91,764
4 or 5 paid employees	685	170,727	10,577	503	3,040	200,721
6 or 7 paid employees	394	150,179	10,253	249	2,546	187,801
8 or 9 paid employees	292	124,842	9,359	189	2,448	176,341
MERCHANT WHOLESALERS--Con.						
Dry goods, apparel--Continued						
Clothing, furnishings, footwear--Continued						
10 to 19 paid employees	473	292,048	24,281	267	6,247	449,131
20 to 49 paid employees	246	284,883	27,469	93	7,051	520,656
50 to 99 paid employees	41	115,159	9,895	13	2,584	184,922
100 or more paid employees	12	87,972	8,779	2	2,103	131,300
Dry goods (general line)	182	457,242	36,360	67	9,822	677,468
No paid employees	3	242	...	5	...	...
1 paid employee	5	662	19	3	5	364
2 paid employees	3	1,705	31	1	6	625
3 paid employees	6	2,531	75	4	18	1,479
4 or 5 paid employees	9	4,969	187	16	43	2,813
6 or 7 paid employees	13	9,421	347	3	86	6,118
8 or 9 paid employees	10	8,214	386	8	86	7,085
10 to 19 paid employees	27	34,479	1,638	17	397	28,494
20 to 49 paid employees	58	91,889	7,460	9	1,866	138,112
50 to 99 paid employees	28	72,813	6,910	1	1,937	132,265
100 or more paid employees	20	230,317	19,307	...	5,378	360,113
Dry goods specialties, piece goods, notions	5,284	1,947,798	117,064	4,250	27,805	2,134,495
No paid employees	1,151	72,019	250	1,468	...	...
1 paid employee	862	95,983	2,495	818	862	44,207
2 paid employees	701	130,229	4,922	521	1,402	87,059
3 paid employees	582	132,082	6,587	371	1,746	119,886
4 or 5 paid employees	661	212,342	12,084	393	2,946	216,873
6 or 7 paid employees	419	203,674	11,513	225	2,692	206,276
8 or 9 paid employees	226	157,399	8,913	129	1,898	162,235
10 to 19 paid employees	440	381,722	25,371	236	5,794	452,029
20 to 49 paid employees	195	299,721	24,398	72	5,551	455,082
50 to 99 paid employees	35	103,508	9,253	16	2,230	168,270
100 or more paid employees	12	159,119	11,278	1	2,684	222,578
Piece goods converters	1,134	1,764,143	81,975	487	12,246	1,382,511
No paid employees	47	5,730	10	68	...	...
1 paid employee	126	37,672	504	119	126	8,969
2 paid employees	156	59,377	1,664	74	312	29,314
3 paid employees	130	53,830	2,549	42	390	40,717
4 or 5 paid employees	169	122,609	4,739	57	748	84,922
6 or 7 paid employees	138	131,507	6,488	44	874	108,397
8 or 9 paid employees	86	96,894	4,919	31	712	88,297
10 to 19 paid employees	140	268,307	13,201	29	1,852	227,380
20 to 49 paid employees	105	424,422	20,819	19	3,066	332,089
50 to 99 paid employees	25	239,628	12,443	4	1,711	207,760
100 or more paid employees	12	324,167	14,639	...	2,455	254,666
Furniture, home furnishings.						
Furniture (household, office)	1,173	379,730	43,160	814	11,547	813,595
No paid employees	135	5,425	88	165	...	...
1 paid employee	134	7,925	386	123	134	6,303
2 paid employees	106	10,760	561	98	212	11,038
3 paid employees	111	16,336	1,106	69	333	20,474
4 or 5 paid employees	145	22,320	2,072	115	647	39,638
6 or 7 paid employees	118	24,951	2,463	71	766	48,973
8 or 9 paid employees	87	26,747	2,640	59	748	49,816
10 to 19 paid employees	192	70,952	9,508	75	2,593	175,817
20 to 49 paid employees	112	103,253	13,053	37	3,227	248,811
50 or more paid employees	33	91,061	11,283	2	2,887	212,725
Home furnishings, floor coverings	2,640	935,215	75,202	1,928	20,640	1,411,943
No paid employees	552	16,650	114	682	...	...
1 paid employee	358	20,347	853	315	358	15,906
2 paid employees	290	28,382	1,527	228	580	30,227
3 paid employees	239	31,463	2,187	169	717	45,679
4 or 5 paid employees	315	60,836	4,554	192	1,398	89,431
6 or 7 paid employees	198	58,885	4,169	134	1,272	81,646
8 or 9 paid employees	124	45,766	3,729	57	1,042	73,429
10 to 19 paid employees	318	174,289	15,775	103	4,265	293,372
20 to 49 paid employees	183	212,981	21,278	45	5,432	408,858
50 to 99 paid employees	45	124,999	11,402	3	2,964	209,466
100 or more paid employees	18	160,617	9,614	...	2,612	163,929
Paper and its products:						
Wrapping paper, twine	516	296,928	31,156	306	8,156	579,071
No paid employees	47	1,483	7	52	...	...
1 paid employee	44	3,212	132	46	44	2,664
2 paid employees	53	5,261	250	50	106	4,988
3 paid employees	32	3,646	272	27	96	5,252
4 or 5 paid employees	55	10,041	859	37	248	15,108
6 or 7 paid employees	37	9,629	947	34	241	18,206
8 or 9 paid employees	27	10,181	933	9	224	16,091
10 to 19 paid employees	104	50,236	5,327	31	1,415	102,794
20 to 49 paid employees	83	95,474	10,123	19	2,469	184,836
50 to 99 paid employees	22	55,599	6,205	1	1,427	111,960
100 or more paid employees	12	52,166	6,101	...	1,886	117,172
Fine paper	447	462,359	39,993	116	9,197	742,006
No paid employees	17	500	1	21	...	...
1 paid employee	29	2,572	111	19	29	2,102
2 paid employees	27	4,141	227	13	54	4,187
3 paid employees	28	7,978	408	8	84	7,253
4 or 5 paid employees	44	11,527	787	23	204	15,640
6 or 7 paid employees	36	13,039	975	5	232	17,970
8 or 9 paid employees	31	11,426	949	7	259	17,064
10 to 19 paid employees	87	51,172	5,138	12	1,266	96,770
20 to 49 paid employees	100	139,840	13,608	5	3,090	260,468
50 to 99 paid employees	38	148,403	11,811	3	2,641	212,444
100 or more paid employees	10	71,761	5,978	...	1,338	108,108

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALERS--Con.						
Dsper and its products--Con.						
Stationery, office supplies..	880	180,867	30,001	565	10,063	588,854
No paid employees	133	3,961	46	158	...	...
1 paid employee	106	4,716	236	80	106	4,755
2 paid employees	85	4,792	350	67	170	7,359
3 paid employees	74	4,926	504	52	222	10,249
4 or 5 paid employees	111	11,473	1,282	58	499	25,979
6 or 7 paid employees	70	9,457	1,354	35	464	27,846
8 or 9 paid employees	47	8,376	1,171	17	393	21,917
10 to 19 paid employees	139	37,888	6,132	62	1,894	114,810
20 to 49 paid employees	82	43,854	8,082	30	2,537	158,532
50 or more paid employees	33	51,424	10,844	6	3,778	217,407
Wallpaper	260	32,338	5,389	102	1,783	98,814
No paid employees	25	487	30	23	...	...
1 paid employee	12	355	32	9	12	517
2 paid employees	16	710	96	9	32	1,577
3 paid employees	63	3,714	479	17	189	8,624
4 or 5 paid employees	53	3,908	564	13	235	11,144
6 or 7 paid employees	28	3,858	493	13	173	9,846
8 or 9 paid employees	21	3,379	579	6	177	9,802
10 to 19 paid employees	23	5,633	986	5	282	17,646
20 or more paid employees	19	10,294	2,130	7	683	39,658
Other psper products	1,941	929,255	73,110	1,312	19,868	1,374,189
No paid employees	226	9,838	119	300	...	...
1 paid employee	222	17,354	540	201	222	10,179
2 paid employees	172	19,785	932	141	344	17,030
3 paid employees	180	35,015	1,736	132	540	33,955
4 or 5 paid employees	253	56,797	3,400	167	1,114	64,207
6 or 7 paid employees	170	58,592	3,383	107	1,079	64,026
8 or 9 paid employees	142	62,144	4,562	73	1,222	83,650
10 to 19 paid employees	310	179,554	16,164	141	4,314	302,511
20 to 49 paid employees	211	311,875	24,427	44	6,147	447,199
50 to 99 paid employees	45	111,080	11,481	6	2,950	219,052
100 or more paid employees	10	67,221	6,366	...	1,936	132,380
Farm products (rsw materials), total	2,594	6,903,993	90,860	2,024	24,568	1,590,777
No paid employees	585	158,806	262	711	...	...
1 paid employee	373	147,238	1,183	344	373	22,730
2 paid employees	314	224,742	2,217	238	628	40,626
3 paid employees	237	223,404	2,654	134	711	49,920
4 or 5 paid employees	312	526,957	6,222	204	1,396	107,097
6 or 7 paid employees	170	506,764	4,751	127	1,092	80,895
8 or 9 paid employees	121	305,318	4,563	73	1,025	77,553
10 to 19 paid employees	218	1,150,554	13,928	109	2,940	231,764
20 to 49 paid employees	163	1,347,681	20,627	63	4,807	342,079
50 to 99 paid employees	69	1,367,403	18,282	21	4,471	334,174
100 or more paid employees	32	945,126	16,171	...	7,125	303,939
Automotive:						
Automobiles, other motor vehicles	2,270	1,450,871	79,398	1,501	24,234	1,552,886
No paid employees	239	37,186	245	290	...	...
1 paid employee	221	42,519	654	182	221	11,366
2 paid employees	189	48,022	1,087	167	378	20,345
3 paid employees	158	40,196	1,449	114	474	28,082
4 or 5 paid employees	300	99,525	4,295	235	1,340	81,814
6 or 7 paid employees	205	61,434	4,098	131	1,323	77,873
8 or 9 paid employees	168	84,979	4,715	90	1,403	90,655
10 to 19 paid employees	457	263,348	20,066	191	6,252	394,485
20 to 49 paid employees	275	419,458	25,067	90	7,826	498,542
50 to 99 paid employees	46	194,262	10,652	9	3,170	212,292
100 or more paid employees	12	159,942	7,070	2	1,847	137,432
Automotive equipment, tires and tubes	12,423	2,640,718	345,236	8,629	112,095	6,681,010
No paid employees	1,054	38,062	682	1,395	...	...
1 paid employee	1,170	50,686	2,882	1,115	1,170	54,163
2 paid employees	1,328	81,629	6,804	1,100	2,656	134,675
3 paid employees	1,288	100,074	10,247	970	3,864	205,910
4 or 5 paid employees	1,953	217,684	24,792	1,293	8,722	484,623
6 or 7 paid employees	1,409	211,853	26,372	943	9,091	519,334
8 or 9 paid employees	900	168,025	23,005	521	7,604	446,282
10 to 19 paid employees	1,974	564,281	82,800	935	26,453	1,580,479
20 to 49 paid employees	1,105	635,099	102,520	332	31,580	1,970,914
50 to 99 paid employees	188	263,829	38,962	25	12,579	755,669
100 or more paid employees	54	309,496	26,170	...	8,376	528,961
Electricsl goods:						
Gensrsl line, spparatus, supplies	2,925	2,386,546	173,976	1,534	49,456	3,301,590
No paid employees	258	13,164	112	340	...	...
1 paid employee	227	15,106	592	197	227	10,818
2 paid employees	230	22,713	1,463	156	460	29,730
3 psid employees	224	27,567	1,753	152	672	36,018
4 or 5 paid employees	342	63,529	4,768	243	1,536	92,534
6 or 7 paid employees	269	66,182	5,443	126	1,743	107,980
8 or 9 paid employees	173	65,504	5,073	70	1,468	98,983
10 to 19 paid employees	524	380,876	25,457	161	7,202	481,754
20 to 49 paid employees	479	718,979	52,215	81	14,295	975,426
50 to 99 paid employees	121	364,324	30,823	6	8,272	561,472
100 or more paid employees	78	648,602	46,277	2	13,581	906,875

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALERS--Con.						
Electrical goods--Con.						
Electrical sppliances, specialties	2,518	2,038,020	147,942	1,343	40,992	2,869,385
No paid employees	190	11,849	253	218	...	...
1 paid employee	250	15,968	656	203	250	12,740
2 paid employees	258	24,095	1,365	182	516	27,164
3 psid employees	199	26,695	1,779	125	597	34,972
4 or 5 paid employees	328	60,970	4,623	204	1,463	93,073
6 or 7 paid employees	235	61,085	4,987	122	1,512	97,926
8 or 9 paid employees	126	39,142	3,561	69	1,061	70,420
10 to 19 paid employees	393	233,191	19,108	135	5,291	378,270
20 to 49 paid employees	343	511,867	39,043	74	10,507	749,014
50 to 99 paid employees	133	502,840	34,383	7	9,059	656,430
100 or more paid employees	63	550,318	38,184	4	10,736	749,376
Hardware, plumbing, hesting:						
Hardware	2,153	2,013,997	203,852	1,259	59,359	3,719,668
No paid employees	198	8,580	226	267	...	...
1 paid employee	191	10,316	433	211	191	8,685
2 paid employees	173	14,899	965	135	346	18,487
3 paid employees	176	19,485	1,498	130	528	29,092
4 or 5 paid employees	247	38,673	3,328	162	1,112	63,767
6 or 7 paid employees	159	37,102	3,443	98	1,027	61,987
8 or 9 paid employees	108	33,143	3,299	61	910	62,221
10 to 19 paid employees	336	158,463	16,333	142	4,671	301,497
20 to 49 paid employees	290	307,723	32,282	45	9,208	572,431
50 to 99 paid employees	144	332,416	35,206	8	9,875	641,072
100 or more paid employees	131	1,053,197	106,839	...	31,491	1,960,429
Plumbing, hesting equipment, supplies	3,748	1,812,960	157,832	1,879	43,381	2,926,341
No paid employees	245	13,158	181	295	...	...
1 paid employee	293	20,307	760	240	293	14,220
2 paid employees	349	36,572	2,028	261	698	39,106
3 paid employees	311	44,228	2,857	182	933	57,845
4 or 5 paid employees	544	111,674	8,325	324	2,439	162,349
6 or 7 paid employees	390	111,102	8,639	150	2,506	160,937
8 or 9 paid employees	294	106,861	8,835	112	2,487	168,069
10 to 19 paid employees	714	413,117	36,433	223	9,528	666,330
20 to 49 paid employees	480	576,205	52,729	61	13,935	963,357
50 to 99 paid employees	100	249,605	22,926	19	6,400	432,485
100 or more paid employees	28	130,131	14,119	12	4,162	261,643
Lumber, construction materials:						
Lumber, millwork	3,312	2,793,620	168,222	1,713	47,269	3,109,732
No paid employees	223	27,542	302	253	...	...
1 paid employee	323	69,624	1,008	243	323	17,923
2 paid employees	294	90,602	2,062	197	588	42,740
3 paid employees	229	100,430	2,728	165	687	53,520
4 or 5 paid employees	428	216,210	7,778	208	1,913	139,990
6 or 7 paid employees	332	236,079	8,825	150	2,141	164,668
8 or 9 paid employees	216	165,376	7,842	85	1,820	132,939
10 to 19 paid employees	606	642,826	33,100	229	8,363	617,755
20 to 49 paid employees	465	588,399	48,034	143	13,957	879,656
50 to 99 paid employees	148	415,003	31,420	39	10,009	604,659
100 or more paid employees	48	241,529	25,123	1	7,468	455,882
Other construction materials	2,578	1,141,116	135,685	1,259	39,795	2,651,063
No paid employees	129	7,453	111	164	...	...
1 paid employee	131	9,207	341	102	131	6,866
2 paid employees	209	23,543	1,200	143	418	25,480
3 paid employees	199	28,650	1,855	122	597	37,252
4 or 5 paid employees	362	75,232	5,394	197	1,611	105,056
6 or 7 paid employees	276	77,196	5,954	132	1,786	115,604
8 or 9 paid employees	203	63,580	6,024	91	1,720	114,504
10 to 19 paid employees	522	233,925	24,467	182	7,077	462,050
20 to 49 paid employees	404	307,547	41,675	100	12,371	807,715
50 to 99 paid employees	107	176,571	26,065	19	7,481	526,580
100 or more paid employees	36	138,212	22,599	7	6,603	449,956
Machinery, equipment, supplies:						
Commercial machines, equipment	4,814	870,025	112,506	3,537	32,722	2,126,125
No paid employees	617	21,079	381	730	...	...
1 paid employee	626	27,492	1,570	560	626	29,163
2 paid employees	618	40,045	3,288	513	1,236	68,113
3 paid employees	515	43,985	4,331	376	1,545	83,611
4 or 5 paid employees	719	84,237	9,813	514	3,201	185,703
6 or 7 paid employees	495	90,125	10,267	320	3,195	197,176
8 or 9 paid employees	299	61,641	8,566	142	2,514	161,378
10 to 19 paid employees	605	215,965	30,344	270	8,199	559,506
20 to 49 paid employees	263	171,284	25,928	102	7,348	497,158
50 to 99 psid employees	46	72,008	10,701	7	2,813	204,691
100 or more paid employees	11	42,164	7,317	3	2,045	139,626
Construction mschinery, equipment	936	786,561	74,349	344	17,832	1,399,458
No paid employees	34	2,239	46	33	...	...
1 paid employee	50	4,605	254	45	50	3,519
2 paid employees	77	10,288	584	44	154	11,018
3 paid employees	56	10,302	670	28	168	11,576
4 or 5 paid employees	110	27,201	1,880	46	497	36,558
6 or 7 paid employees	61	18,017	1,461	32	387	30,851
8 or 9 paid employees	54	23,867	1,921	24	453	33,160
10 to 19 paid employees	205	126,676	11,870	63	2,860	220,306
20 to 49 paid employees	198	279,737	25,999	20	6,148	498,824
50 to 99 paid employees	78	221,304	21,880	9	5,228	413,383
100 or more paid employees	13	62,325	7,784	...	1,887	140,263

See footnotes st end of tsble.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MERCHANT WHOLESALERS--Con.						
Machinery, equipment, supplies--Continued						
Farm-dairy machinery, equipment	883	485,297	28,568	521	8,152	544,941
No paid employees	77	5,338	38	98	...	...
1 paid employee	84	7,074	274	80	84	4,089
2 paid employees	90	9,476	505	75	180	10,563
3 paid employees	89	13,020	837	56	267	15,104
4 or 5 paid employees	157	31,754	2,217	78	694	40,420
6 or 7 paid employees	80	23,030	1,624	40	513	30,047
8 or 9 paid employees	58	22,784	1,787	22	514	31,667
10 to 19 paid employees	131	93,074	6,330	41	1,762	122,631
20 to 49 paid employees	100	219,504	11,053	31	2,940	207,745
50 or more paid employees	17	60,243	3,903	...	1,198	82,675
Industrial machinery, equipment, supplies	7,304	2,999,989	269,660	3,973	72,763	5,156,313
No paid employees	627	28,967	467	754	...	...
1 paid employee	809	52,819	2,200	679	809	40,012
2 paid employees	833	88,079	5,047	524	1,666	99,163
3 paid employees	779	128,421	7,281	415	2,337	143,576
4 or 5 paid employees	1,146	289,144	17,717	555	5,093	342,409
6 or 7 paid employees	805	271,496	18,944	352	5,198	362,134
8 or 9 paid employees	443	181,185	13,738	201	3,716	255,954
10 to 19 paid employees	1,026	603,228	53,689	340	13,855	1,015,183
20 to 49 paid employees	624	723,668	74,011	132	18,545	1,391,868
50 to 99 paid employees	142	323,931	37,455	21	9,600	691,140
100 or more paid employees	70	309,051	39,111	...	11,944	814,874
Professional equipment, supplies	2,596	571,154	88,750	1,480	29,198	1,673,951
No paid employees	259	7,220	65	303	...	...
1 paid employee	256	10,367	577	234	256	10,915
2 paid employees	238	13,511	1,168	165	476	23,352
3 paid employees	217	16,869	1,641	142	651	33,856
4 or 5 paid employees	294	31,019	3,718	181	1,308	71,252
6 or 7 paid employees	276	34,411	4,931	138	1,782	94,771
8 or 9 paid employees	195	34,289	4,670	81	1,649	91,889
10 to 19 paid employees	480	117,039	19,550	156	6,468	373,585
20 to 49 paid employees	298	165,438	27,845	71	8,788	519,304
50 to 99 paid employees	62	66,012	12,321	9	3,971	227,899
100 or more paid employees	21	74,979	12,264	...	3,849	227,128
Service establishment equipment, supplies	4,240	767,142	75,640	3,312	23,057	1,392,953
No paid employees	779	22,985	235	953	...	...
1 paid employee	676	32,905	1,462	638	676	28,532
2 paid employees	501	38,021	2,405	428	1,002	46,667
3 paid employees	365	35,841	3,011	281	1,095	57,246
4 or 5 paid employees	597	87,458	7,939	375	2,668	151,686
6 or 7 paid employees	384	75,112	7,628	225	2,471	145,591
8 or 9 paid employees	260	89,188	7,458	114	2,185	134,969
10 to 19 paid employees	478	161,126	20,388	236	6,197	380,260
20 to 49 paid employees	175	161,923	18,760	59	5,003	336,202
50 or more paid employees	25	62,583	6,354	3	1,760	111,800
Transportation (exc. automotive) equipment, supplies	657	251,204	24,471	313	5,893	456,859
No paid employees	58	3,477	27	66	...	...
1 paid employee	67	4,458	208	44	67	3,810
2 paid employees	72	10,865	521	41	144	9,615
3 paid employees	74	13,011	728	35	222	14,271
4 or 5 paid employees	120	29,359	2,014	35	532	40,272
6 or 7 paid employees	52	13,026	1,418	27	332	24,980
8 or 9 paid employees	43	12,583	1,337	14	364	23,685
10 to 19 paid employees	94	54,473	5,493	35	1,290	95,691
20 to 49 paid employees	64	75,337	8,070	16	1,975	151,907
50 or more paid employees	13	34,615	4,655	...	967	92,628
Metals, metal work (exc. scrap):						
Iron, steel and products	1,545	1,551,841	116,112	725	28,516	2,115,833
No paid employees	95	7,794	36	121	...	...
1 paid employee	129	16,297	365	102	129	6,881
2 paid employees	150	28,029	1,143	98	300	20,680
3 paid employees	129	36,580	1,857	67	387	33,237
4 or 5 paid employees	198	65,461	3,631	107	872	66,283
6 or 7 paid employees	126	70,366	3,613	52	814	62,788
8 or 9 paid employees	100	52,761	3,628	48	842	63,472
10 to 19 paid employees	251	225,623	15,636	58	3,362	278,038
20 to 49 paid employees	239	339,717	30,011	54	6,966	548,161
50 to 99 paid employees	87	345,936	25,755	13	6,265	472,953
100 or more paid employees	41	363,277	30,437	5	8,579	563,340
Nonferrous metals, metal work	258	504,874	21,181	102	5,052	378,665
No paid employees	18	1,555	1	24	...	...
1 paid employee	30	5,805	98	14	30	1,974
2 paid employees	24	5,385	196	10	48	3,428
3 paid employees	27	6,701	284	16	81	6,136
4 or 5 paid employees	19	9,810	339	11	84	6,946
6 or 7 paid employees	26	13,845	664	6	162	13,347
8 or 9 paid employees	11	8,432	436	2	93	7,189
10 to 19 paid employees	44	61,589	2,557	5	577	45,808
20 to 49 paid employees	38	103,456	4,872	14	1,209	86,111
50 or more paid employees	21	288,296	11,734	...	2,768	207,726
MERCHANT WHOLESALERS--Con.						
Waste materials:						
Iron, steel scrap	3,054	1,699,428	85,058	2,744	27,981	1,561,707
No paid employees	486	14,258	402	591	...	...
1 paid employee	392	16,737	767	379	392	13,558
2 paid employees	312	21,874	1,259	281	624	24,698
3 paid employees	259	44,816	1,735	220	777	34,738
4 or 5 paid employees	392	102,592	4,428	383	1,745	82,816
6 or 7 paid employees	267	100,444	4,409	242	1,723	84,591
8 or 9 paid employees	170	92,264	4,064	162	1,421	76,402
10 to 19 paid employees	401	307,225	15,590	314	5,457	287,459
20 to 49 paid employees	283	521,588	27,969	144	8,527	500,573
50 to 99 paid employees	74	304,763	15,748	28	4,799	301,421
100 or more paid employees	18	172,867	8,687	...	2,516	155,451
Other scrap, waste materials	4,663	999,872	82,488	4,666	31,836	1,531,018
No paid employees	945	26,827	173	1,192	...	...
1 paid employee	662	32,488	1,327	648	662	24,968
2 paid employees	577	41,461	2,546	622	1,154	47,712
3 paid employees	466	60,631	3,263	483	1,398	62,647
4 or 5 paid employees	569	102,962	6,113	617	2,529	119,544
6 or 7 paid employees	340	80,623	5,940	303	2,183	108,281
8 or 9 paid employees	237	62,033	5,090	217	1,987	92,335
10 to 19 paid employees	509	210,726	17,299	387	6,747	329,452
20 to 49 paid employees	270	222,785	21,732	154	7,955	394,160
50 to 99 paid employees	75	123,516	13,046	43	5,099	245,107
100 or more paid employees	13	35,820	5,959	...	2,122	106,812
Other merchant wholesalers:						
Amusement, sporting goods	2,226	566,754	50,044	1,742	16,094	951,866
No paid employees	376	14,349	232	450	...	...
1 paid employee	320	17,903	732	310	320	14,312
2 paid employees	247	20,068	1,151	217	494	23,038
3 paid employees	216	23,754	1,636	157	648	33,501
4 or 5 paid employees	305	49,476	4,079	235	1,372	80,752
6 or 7 paid employees	220	48,684	4,194	138	1,421	79,963
8 or 9 paid employees	114	33,822	3,013	57	964	59,667
10 to 19 paid employees	255	108,843	11,040	127	3,438	204,794
20 to 49 paid employees	129	139,450	12,207	40	3,601	226,729
50 or more paid employees	44	110,405	11,760	11	3,836	229,110
Books, periodicals, newspapers	1,601	459,950	51,837	1,040	22,449	1,027,492
No paid employees	139	4,131	45	174	...	...
1 paid employee	147	5,588	305	127	147	5,713
2 paid employees	127	7,779	532	108	254	10,538
3 paid employees	110	9,223	666	89	330	14,164
4 or 5 paid employees	198	22,449	1,862	140	894	37,620
6 or 7 paid employees	175	26,001	2,517	109	1,131	48,852
8 or 9 paid employees	127	24,128	2,434	56	1,075	51,084
10 to 19 paid employees	306	82,138	9,045	121	4,100	175,019
20 to 49 paid employees	190	118,736	13,151	83	5,590	262,637
50 to 99 paid employees	57	75,689	8,752	25	3,875	181,962
100 or more paid employees	25	84,088	12,528	8	5,053	239,903
Coal, coke	982	2,077,284	46,303	261	11,311	847,066
No paid employees	31	6,024	31	35	...	...
1 paid employee	80	25,943	242	39	80	4,433
2 paid employees	128	95,943	1,164	34	256	22,035
3 paid employees	135	103,105	1,832	30	405	33,899
4 or 5 paid employees	163	166,164	3,143	39	716	56,725
6 or 7 paid employees	97	127,195	3,137	19	625	50,587
8 or 9 paid employees	63	176,580	2,757	16	528	47,061
10 to 19 paid employees	138	314,682	7,828	33	1,841	139,510
20 to 49 paid employees	108	649,457	13,287	12	3,217	252,086
50 to 99 paid employees	28	205,052	7,057	4	1,872	134,621
100 or more paid employees	11	207,139	5,825	...	1,771	106,109
Farm supplies	1,658	1,271,599	58,936	1,146	20,734	1,092,001
No paid employees	128	10,729	114	167	...	...
1 paid employee	161	19,411	409	129	161	7,252
2 paid employees	172	44,919	899	129	344	18,544
3 paid employees	183	70,760	1,553	155	549	27,102
4 or 5 paid employees	242	103,795	2,641	170	1,069	52,134
6 or 7 paid employees	172	92,730	3,061	98	1,108	56,524
8 or 9 paid employees	120	88,599	3,132	52	1,007	57,079
10 to 19 paid employees	282	297,900	11,586	162	3,758	220,155
20 to 49 paid employees	136	194,008	11,107	63	3,808	212,546
50 to 99 paid employees	39	151,132	10,906	19	3,698	184,753
100 or more paid employees	23	197,616	13,528	2	5,232	255,912
Jewelry	3,391	799,012	62,943	3,183	16,506	1,190,010
No paid employees	986	66,069	278	1,282	...	...
1 paid employee	586	67,669	1,494	593	586	27,612
2 paid employees	429	60,131	2,477	396	858	49,297
3 paid employees	320	56,210	3,216	235	960	63,191
4 or 5 paid employees	343	90,406	5,914	272	1,516	107,842
6 or 7 paid employees	201	67,760	5,202	164	1,299	96,612
8 or 9 paid employees	118	42,164	3,978	60	985	71,347
10 to 19 paid employees	253	127,633	13,603	139	3,406	265,808
20 to 49 paid employees	117	116,295	13,727	36	3,451	258,320
50 to 99 paid employees	28	58,569	7,433	4	1,900	141,776
100 or more paid employees	10	46,106	5,621	2	1,545	108,205

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MERCHANT WHOLESALERS—Con.						
Other merchant wholesalers—Continued						
Petroleum and products	1,196	750,220	30,807	705	8,822	582,059
No paid employees	142	11,458	95	176	...	...
1 paid employee	196	21,686	519	162	196	9,805
2 paid employees	184	33,102	1,136	110	368	23,177
3 paid employees	125	36,488	1,235	74	375	23,865
4 or 5 paid employees	191	83,417	3,231	88	854	60,127
6 or 7 paid employees	109	67,396	2,662	44	700	49,666
8 or 9 paid employees	59	47,724	2,010	12	507	36,590
10 to 19 paid employees	123	105,348	5,888	35	1,624	107,548
20 to 49 paid employees	52	72,694	5,660	4	1,491	107,838
50 or more paid employees	15	270,907	8,371	...	2,707	163,443
Merchant wholesalers, miscellaneous products	4,634	2,488,921	138,095	3,400	42,616	2,556,171
No paid employees	782	133,654	212	966	...	...
1 paid employee	766	61,989	2,012	610	766	36,126
2 paid employees	567	82,241	3,281	399	1,134	62,215
3 paid employees	469	89,341	4,393	332	1,407	84,929
4 or 5 paid employees	555	151,488	8,195	310	2,457	152,801
6 or 7 paid employees	374	136,778	8,046	229	2,399	100,343
8 or 9 paid employees	220	127,365	6,396	131	1,871	117,890
10 to 19 paid employees	513	404,045	24,152	249	6,845	446,924
20 to 49 paid employees	267	480,646	25,779	147	7,751	533,816
50 to 99 paid employees	74	313,149	15,200	22	4,793	278,575
100 or more paid employees	47	508,225	40,429	5	13,193	742,552
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)						
Grocery, confectionery, meats:						
Confectionery	133	355,338	14,924	6	4,210	298,915
1 paid employee	11	2,343	44	...	11	929
2 paid employees	6	1,651	45	...	12	809
3 paid employees	6	2,640	88	...	18	1,648
4 or 5 paid employees	16	16,540	268	3	72	4,543
6 or 7 paid employees	10	5,099	281	2	66	5,805
8 or 9 paid employees	6	6,171	173	1	50	3,140
10 to 19 paid employees	25	67,669	1,294	...	369	24,025
20 to 49 paid employees	30	127,217	3,064	...	930	61,965
50 or more paid employees	23	126,008	9,667	...	2,682	196,051
Meats, meat products	734	2,770,342	65,731	6	22,769	1,354,270
1 to 3 paid employees	5	724	29	...	10	728
4 or 5 paid employees	11	14,735	244	...	50	4,351
6 or 7 paid employees	24	24,516	546	...	156	9,869
8 or 9 paid employees	47	64,604	1,245	...	402	24,609
10 to 19 paid employees	247	476,120	10,566	2	3,509	210,031
20 to 49 paid employees	284	1,143,673	25,177	4	8,653	513,744
50 to 99 paid employees	84	628,343	16,323	...	5,800	337,566
100 or more paid employees	32	417,627	11,601	...	4,189	253,372
Other grocery, food specialties	2,271	3,676,456	131,908	4	38,887	2,585,300
No paid employees	34	3,312	315	...	...	...
1 paid employee	526	27,432	1,790	...	526	35,507
2 paid employees	148	21,000	1,046	1	296	20,748
3 paid employees	125	31,340	1,310	...	375	24,716
4 or 5 paid employees	145	53,180	2,247	1	647	41,082
6 or 7 paid employees	116	64,838	2,445	1	745	46,212
8 or 9 paid employees	110	64,195	3,220	...	947	63,013
10 to 19 paid employees	459	463,467	22,197	...	6,516	442,824
20 to 49 paid employees	432	1,157,689	43,583	1	13,057	851,915
50 to 99 paid employees	130	1,291,480	30,162	...	8,763	593,823
100 or more paid employees	46	498,523	23,593	...	7,015	465,460
Farm products (edible):						
Dairy, poultry products	707	880,074	60,977	12	17,682	1,162,426
No paid employees	5	303	20	1	...	...
1 paid employee	20	1,568	79	...	20	1,165
2 paid employees	32	4,456	247	...	64	3,724
3 paid employees	34	8,110	330	1	102	6,737
4 or 5 paid employees	103	32,831	1,534	2	462	26,969
6 or 7 paid employees	88	29,315	1,741	...	574	33,696
8 or 9 paid employees	65	29,622	1,797	...	551	31,629
10 to 19 paid employees	157	108,576	6,686	8	2,095	125,055
20 to 49 paid employees	134	273,523	12,989	...	4,016	268,085
50 to 99 paid employees	45	159,039	10,530	...	3,138	206,606
100 or more paid employees	24	232,731	25,024	...	6,660	458,760
Beer, wines, distilled spirits:						
Beer, ale	196	219,775	22,106	10	6,276	474,782
No paid employees	3	874	19	2	...	...
1 paid employee	3	161	11	...	3	237
2 paid employees	18	3,620	136	2	36	2,659
3 paid employees	15	2,732	143	...	45	2,567
4 or 5 paid employees	30	5,216	382	4	130	6,560
6 or 7 paid employees	15	5,070	361	2	97	5,798
8 or 9 paid employees	6	2,586	182	...	50	3,125
10 to 19 paid employees	33	19,025	1,563	...	468	30,796
20 to 49 paid employees	42	55,309	4,608	...	1,303	93,477
50 to 99 paid employees	16	37,661	3,585	...	1,112	76,861
100 or more paid employees	15	87,521	11,116	...	3,032	252,702
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued						
Beer, wines, etc.—Con.						
Wines, distilled spirits	58	528,571	10,059	6	2,102	188,311
0 to 3 paid employees	5	4,280	84	...	9	777
4 or 5 paid employees	6	7,233	97	...	26	2,196
6 or 7 paid employees	8	38,990	245	3	55	4,607
8 or 9 paid employees	6	14,891	218	...	50	4,225
10 to 19 paid employees	11	59,276	801	...	166	14,130
20 to 49 paid employees	9	50,694	1,165	3	273	24,108
50 or more paid employees	13	353,207	7,449	...	1,523	138,268
Drugs, chemicals, allied products:						
Drugs, drug sundries	249	502,833	46,609	1	12,404	875,854
No paid employees	6	597	48	...	...	...
1 paid employee	11	1,419	66	...	11	948
2 paid employees	12	2,017	59	...	24	1,185
3 paid employees	9	1,238	86	1	27	1,578
4 or 5 paid employees	16	7,861	307	...	71	6,740
6 or 7 paid employees	16	7,983	346	...	100	8,209
8 or 9 paid employees	6	3,365	267	...	51	6,895
10 to 19 paid employees	34	43,611	1,818	...	496	38,162
20 to 49 paid employees	61	97,161	8,097	...	2,108	159,003
50 to 99 paid employees	48	127,534	11,890	...	3,203	235,116
100 or more paid employees	30	210,047	23,625	...	6,313	418,018
Industrial chemicals, explosives	478	1,472,119	48,002	8	10,512	908,015
1 paid employee	21	1,896	112	1	21	2,185
2 paid employees	44	17,801	424	1	88	7,687
3 paid employees	33	7,248	500	2	99	9,022
4 or 5 paid employees	71	39,590	1,343	...	316	25,393
6 or 7 paid employees	45	30,388	1,246	...	288	23,802
8 or 9 paid employees	39	45,357	1,396	...	328	25,525
10 to 19 paid employees	107	168,710	6,394	4	1,480	122,428
20 to 49 paid employees	82	330,275	10,118	...	2,422	189,846
50 or more paid employees	36	830,854	26,469	...	5,470	502,127
Paints, varnishes	699	353,717	30,659	3	8,809	607,888
No paid employees	5	125	23	...	...	...
1 paid employee	14	1,345	100	...	14	1,673
2 paid employees	36	3,591	238	...	72	4,647
3 paid employees	81	7,507	767	...	243	14,613
4 or 5 paid employees	150	19,944	2,116	...	672	42,228
6 or 7 paid employees	131	25,496	2,698	...	840	54,088
8 or 9 paid employees	71	17,155	1,838	3	596	36,571
10 to 19 paid employees	126	52,131	5,152	...	1,642	101,873
20 to 49 paid employees	56	67,553	5,706	...	1,562	111,084
50 to 99 paid employees	17	60,546	5,035	...	1,288	100,081
100 or more paid employees	12	98,324	6,986	...	1,880	141,030
Tobacco and products (exc. leaf)	41	797,902	7,896	8	2,460	155,475
Dry goods, apparel:						
Clothing, furnishings, footwear	196	384,498	22,864	31	4,766	441,933
No paid employees	3	278	...	3	...	...
1 paid employee	12	2,186	76	7	12	1,640
2 paid employees	12	5,334	113	4	24	2,284
3 paid employees	11	4,435	121	3	33	2,294
4 or 5 paid employees	21	7,972	419	6	94	9,177
6 or 7 paid employees	17	12,212	593	2	108	11,659
8 or 9 paid employees	12	11,208	603	1	105	12,911
10 to 19 paid employees	39	55,728	3,092	3	544	58,132
20 to 49 paid employees	41	101,260	6,122	2	1,300	121,657
50 or more paid employees	28	183,885	11,725	...	2,546	222,179
Dry goods, piece goods, notions	220	1,188,731	32,013	17	6,687	603,050
1 paid employee	28	3,902	214	...	28	3,683
2 paid employees	17	3,756	168	3	34	3,221
3 paid employees	19	21,493	379	1	57	8,163
4 or 5 paid employees	26	14,198	540	4	116	9,706
6 or 7 paid employees	18	10,201	764	3	123	12,794
8 or 9 paid employees	8	6,041	314	3	67	6,065
10 to 19 paid employees	38	64,226	3,420	3	498	57,970
20 to 49 paid employees	33	88,640	4,739	...	1,072	88,201
50 to 99 paid employees	15	60,374	3,393	...	1,038	66,578
100 or more paid employees	18	915,900	18,082	...	3,654	346,669
Furniture, home furnishings:						
Furniture (household, office)	217	170,008	13,511	15	3,285	245,479
1 paid employee	13	3,047	142	2	13	2,463
2 paid employees	4	698	36	...	8	552
3 paid employees	12	3,378	217	2	36	2,324
4 or 5 paid employees	47	18,982	961	2	214	15,145
6 or 7 paid employees	33	14,736	993	9	207	15,716
8 or 9 paid employees	23	7,913	733	...	194	11,403
10 to 19 paid employees	47	40,865	2,751	...	635	46,812
20 to 49 paid employees	26	22,333	2,519	...	669	46,931
50 or more paid employees	12	58,056	5,159	...	1,309	104,133

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Furniture, home furnishings--Continued						
Home furnishings, floor coverings	159	364,127	15,586	16	4,073	294,562
0 or 1 paid employee	4	782	4	3	1	50
2 paid employees	8	2,664	109	1	16	1,663
3 paid employees	10	4,988	193	...	30	3,013
4 or 5 paid employees	16	8,170	347	3	70	6,925
6 or 7 paid employees	15	11,482	339	...	96	6,229
8 or 9 paid employees	14	7,287	414	1	117	7,521
10 to 19 paid employees	36	57,768	1,750	...	522	35,085
20 to 49 paid employees	39	97,500	3,789	8	1,123	76,092
50 or more paid employees	17	173,486	8,641	...	2,098	157,984
Paper and its products:						
Stationery, office supplies	184	60,680	8,256	...	2,340	156,504
1 paid employee	13	404	39	...	13	694
2 paid employees	23	1,883	189	...	46	3,558
3 paid employees	14	702	149	...	42	2,702
4 or 5 paid employees	30	2,649	477	...	133	8,164
6 or 7 paid employees	14	1,848	364	...	89	6,809
8 or 9 paid employees	22	4,126	645	...	182	12,114
10 to 19 paid employees	43	16,440	2,310	...	594	45,334
20 to 49 paid employees	17	14,665	1,669	...	496	33,363
50 or more paid employees	8	17,963	2,414	...	745	43,766
Other paper products	121	131,706	9,909	13	2,778	191,710
0 or 1 paid employee	12	1,379	49	2	11	957
2 paid employees	14	3,191	138	...	28	2,843
3 paid employees	7	4,624	135	3	21	3,129
4 or 5 paid employees	14	4,564	274	1	61	5,354
6 or 7 paid employees	11	6,881	359	1	68	7,419
8 or 9 paid employees	9	3,309	295	...	75	5,905
10 to 19 paid employees	20	17,687	1,213	1	252	21,776
20 to 49 paid employees	22	30,071	2,172	2	666	43,324
50 or more paid employees	12	60,000	5,274	3	1,596	101,003
Automotive equipment, tires and tubes, total	700	1,571,876	91,097	31	29,603	1,947,682
No paid employees	6	219	5	5	...	...
1 paid employee	28	2,905	118	3	28	2,333
2 paid employees	49	7,190	351	6	98	6,743
3 paid employees	32	5,381	331	2	96	6,148
4 or 5 paid employees	55	9,529	762	10	248	14,783
6 or 7 paid employees	40	9,238	929	2	257	16,945
8 or 9 paid employees	47	13,151	1,290	...	391	25,462
10 to 19 paid employees	129	92,310	6,168	2	1,750	119,167
20 to 49 paid employees	181	422,495	19,028	1	5,710	386,695
50 to 99 paid employees	78	382,736	15,900	...	5,194	336,357
100 or more paid employees	55	626,722	46,215	...	15,831	1,033,049
Electrical goods:						
Wiring supplies, apparatus	453	2,516,717	160,425	13	42,984	2,942,084
No paid employees	4	431	11	5	...	...
1 paid employee	12	621	39	1	12	955
2 paid employees	30	10,403	296	2	60	5,546
3 paid employees	50	28,774	841	4	150	15,759
4 or 5 paid employees	49	44,873	1,093	...	217	20,045
6 or 7 paid employees	51	78,707	1,570	1	331	32,457
8 or 9 paid employees	34	43,879	1,288	...	286	25,654
10 to 19 paid employees	72	170,462	4,049	...	953	80,528
20 to 49 paid employees	65	277,531	8,098	...	2,083	157,288
50 to 99 paid employees	36	309,217	9,540	...	2,529	190,550
100 or more paid employees	50	1,551,819	133,600	...	36,363	2,413,302
Electrical appliances, specialties	216	211,091	9,986	6	2,968	198,562
No paid employees	5	299	36	...	...	...
1 paid employee	9	1,485	52	4	9	500
2 paid employees	8	2,431	59	...	16	1,074
3 paid employees	11	4,764	107	...	33	2,555
4 or 5 paid employees	50	13,562	679	...	227	15,015
6 or 7 paid employees	26	4,840	534	...	167	11,713
8 or 9 paid employees	20	13,458	561	...	173	13,562
10 to 19 paid employees	40	31,844	1,722	...	508	37,655
20 to 49 paid employees	40	93,983	4,266	2	1,196	78,998
50 or more paid employees	7	44,425	1,970	...	639	37,490
Hardware, plumbing, heating:						
Hardware	110	78,050	8,150	9	1,609	148,041
0 or 1 paid employee	6	805	26	1	5	492
2 paid employees	7	796	65	...	14	1,991
3 paid employees	10	1,171	144	...	30	2,631
4 or 5 paid employees	15	6,562	351	7	69	7,151
6 or 7 paid employees	14	7,400	397	1	90	7,499
8 or 9 paid employees	7	2,921	393	...	60	5,906
10 to 19 paid employees	19	10,860	1,490	...	275	25,131
20 to 49 paid employees	27	32,785	4,053	...	797	75,053
50 or more paid employees	5	14,750	1,231	...	269	22,187
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Hardware, plumbing, heating—Con.						
Plumbing, heating equipment, supplies	520	586,477	42,343	24	12,169	820,182
No paid employees	4	368	31	2	...	...
1 paid employee	13	1,492	60	7	13	1,124
2 paid employees	29	7,796	247	2	58	4,802
3 paid employees	22	6,065	246	2	66	5,082
4 or 5 paid employees	52	18,836	1,104	2	228	22,449
6 or 7 paid employees	33	15,338	833	2	215	16,243
8 or 9 paid employees	37	22,810	1,327	1	316	25,203
10 to 19 paid employees	145	118,565	7,410	3	2,017	138,588
20 to 49 paid employees	122	182,526	13,370	3	3,872	251,425
50 to 99 paid employees	51	138,327	11,375	...	3,362	223,000
100 or more paid employees	12	74,354	6,340	...	2,022	132,266
Lumber, construction materials:						
Lumber, millwork	118	130,829	7,036	21	1,786	135,325
0 or 1 paid employee	7	2,258	64	4	5	277
2 paid employees	6	1,308	51	...	12	1,041
3 paid employees	7	697	51	2	21	1,536
4 or 5 paid employees	13	2,656	264	...	61	4,488
6 or 7 paid employees	16	8,678	352	7	100	6,995
8 or 9 paid employees	10	4,815	304	3	85	6,056
10 to 19 paid employees	28	43,552	1,793	3	445	36,013
20 to 49 paid employees	26	46,888	2,682	2	718	51,107
50 or more paid employees	5	19,977	1,475	...	339	27,812
Other construction materials	339	482,247	49,049	33	14,000	985,013
0 or 1 paid employee	7	1,203	105	5	5	2,385
2 paid employees	11	1,131	93	...	22	1,843
3 paid employees	12	1,913	252	3	36	3,655
4 or 5 paid employees	27	6,781	508	2	120	9,074
6 or 7 paid employees	19	7,892	363	7	122	7,252
8 or 9 paid employees	17	10,871	484	...	145	9,416
10 to 19 paid employees	73	41,179	3,548	7	962	65,292
20 to 49 paid employees	92	119,108	10,438	6	2,875	195,406
50 to 99 paid employees	48	85,081	10,371	...	3,301	209,717
100 or more paid employees	33	207,088	22,887	3	6,412	480,973
Machinery, equipment, supplies:						
Commercial machines, equipment	1,759	740,048	176,388	30	41,559	3,386,766
No paid employees	13	1,891	516	2	...	...
1 paid employee	63	1,613	227	6	63	4,291
2 paid employees	100	3,228	678	...	200	14,733
3 paid employees	97	4,858	1,042	5	291	20,739
4 or 5 paid employees	171	14,495	3,024	1	766	57,857
6 or 7 paid employees	133	13,938	3,361	2	855	61,446
8 or 9 paid employees	116	16,711	4,054	3	986	74,871
10 to 19 paid employees	525	131,113	31,381	10	7,330	588,728
20 to 49 paid employees	384	209,076	50,720	1	11,631	963,029
50 to 99 paid employees	95	113,141	27,397	...	6,595	512,971
100 or more paid employees	62	229,984	53,988	...	12,842	1,088,101
Construction machinery, equipment	57	45,807	3,012	4	670	56,821
0 or 1 paid employee	3	329	14	1	1	190
2 paid employees	7	1,296	84	1	14	1,479
3 paid employees	3	371	18	2	9	522
4 or 5 paid employees	11	4,436	264	...	49	4,890
6 or 7 paid employees	5	4,551	228	...	34	3,754
8 or 9 paid employees	7	4,264	244	...	57	4,807
10 to 19 paid employees	12	17,636	740	...	153	14,454
20 or more paid employees	9	12,924	1,420	...	353	26,725
Farm-dairy machinery, equipment	285	1,299,152	45,368	10	13,828	858,095
No paid employees	3	88	...	3	...	...
1 paid employee	3	81	4	2	3	86
2 paid employees	4	340	23	...	8	384
3 paid employees	7	765	67	...	21	1,253
4 or 5 paid employees	24	7,491	275	2	108	5,473
6 or 7 paid employees	5	1,524	93	1	31	1,719
8 or 9 paid employees	13	6,724	383	1	109	7,024
10 to 19 paid employees	34	34,822	1,696	1	461	31,214
20 to 49 paid employees	94	391,178	12,007	...	3,227	218,704
50 to 99 paid employees	66	438,205	14,868	...	4,721	279,657
100 or more paid employees	32	417,934	15,952	...	5,139	312,581
Industrial machinery, equipment, supplies	1,785	1,811,835	116,511	68	29,390	2,204,091
No paid employees	14	2,153	73	10	...	...
1 paid employee	124	12,316	517	12	124	8,983
2 paid employees	147	22,132	1,255	11	294	22,802
3 paid employees	194	43,215	2,357	2	582	46,061
4 or 5 paid employees	303	86,856	5,634	8	1,365	108,810
6 or 7 paid employees	198	87,729	5,585	4	1,283	109,153
8 or 9 paid employees	163	115,542	6,399	6	1,376	118,460
10 to 19 paid employees	317	367,044	18,976	5	4,326	349,557
20 to 49 paid employees	219	538,966	27,314	10	6,396	508,110
50 to 99 paid employees	67	290,061	17,112	...	4,914	325,408
100 or more paid employees	39	245,791	31,289	...	8,730	606,747

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Mach., equipt, supplies--Con.						
Professional equipment, supplies	595	147,522	23,954	12	8,094	449,654
No paid employees	8	260	44	2	...	...
1 paid employee	25	1,451	106	2	25	1,810
2 paid employees	40	5,616	286	...	80	5,352
3 paid employees	48	5,784	489	...	144	9,830
4 or 5 paid employees	77	10,349	1,088	...	343	20,596
6 or 7 paid employees	95	11,412	1,851	...	612	34,551
8 or 9 paid employees	56	8,513	1,330	...	475	25,262
10 to 19 paid employees	158	35,730	6,088	4	2,148	116,706
20 to 49 paid employees	66	35,894	5,609	...	1,880	105,576
50 or more paid employees	22	32,513	7,063	4	2,387	129,971
Service establishment equipment, supplies	296	263,023	17,328	30	4,347	320,044
No paid employees	11	312	1	11	...	...
1 paid employee	26	6,004	124	3	26	2,312
2 paid employees	25	9,145	308	3	50	7,954
3 paid employees	19	10,804	257	2	57	4,629
4 or 5 paid employees	46	35,230	839	4	206	16,016
6 or 7 paid employees	31	11,904	846	4	194	14,639
8 or 9 paid employees	19	22,104	674	...	158	11,050
10 to 19 paid employees	56	47,729	3,001	...	755	55,243
20 to 49 paid employees	42	53,748	4,005	3	1,216	77,016
50 or more paid employees	21	66,043	7,273	...	1,685	131,185
Transportation (exc.automotive) equipment, supplies	70	93,877	8,163	4	2,088	164,132
1 paid employee	6	175	22	2	6	384
2 paid employees	3	1,712	23	...	6	442
3 paid employees	9	526	112	...	27	2,205
4 or 5 paid employees	10	2,586	209	2	45	4,066
6 or 7 paid employees	9	1,352	214	...	56	4,772
8 or 9 paid employees	5	4,412	338	...	42	7,253
10 to 19 paid employees	12	8,124	746	...	158	14,569
20 or more paid employees	16	74,990	6,499	...	1,748	130,441
Metals,metal work(exc. scrap):						
Iron, steel and products	398	813,009	41,735	13	10,829	801,673
0 or 1 paid employee	19	2,967	74	2	17	1,355
2 paid employees	15	8,317	149	2	30	3,139
3 paid employees	20	4,564	250	...	60	4,154
4 or 5 paid employees	36	15,715	673	...	165	13,224
6 or 7 paid employees	31	21,439	839	...	199	17,470
8 or 9 paid employees	33	34,686	1,193	...	285	23,271
10 to 19 paid employees	104	138,104	5,910	2	1,444	119,348
20 to 49 paid employees	96	264,956	11,032	...	2,889	210,776
50 to 99 paid employees	21	135,789	5,075	...	1,372	98,135
100 or more paid employees	23	186,472	16,540	7	4,368	310,801
Nonferrous metals,metal work	104	352,367	8,765	...	2,404	175,410
2 paid employees	8	1,733	59	...	16	1,357
3 paid employees	8	2,447	117	...	24	2,177
4 or 5 paid employees	9	7,585	180	...	42	3,554
6 or 7 paid employees	9	5,922	223	...	59	4,302
8 or 9 paid employees	8	7,024	228	...	68	5,059
10 to 19 paid employees	24	51,848	1,294	...	328	25,242
20 to 49 paid employees	30	225,001	3,270	...	881	65,935
50 or more paid employees	8	50,807	3,394	...	986	67,784
Other manufacturers' sales branches:						
Amusement, sporting goods	173	283,129	20,154	9	6,500	415,931
0 or 1 paid employee	5	419	6	5	1	133
2 paid employees	4	1,303	52	...	8	1,037
3 paid employees	3	671	22	...	9	611
4 or 5 paid employees	8	1,456	111	...	35	2,082
6 or 7 paid employees	12	1,724	245	2	76	4,625
8 or 9 paid employees	5	820	127	...	41	2,444
10 to 19 paid employees	33	14,179	1,582	2	471	31,039
20 to 49 paid employees	66	62,660	6,696	...	2,210	140,006
50 to 99 paid employees	26	73,509	5,650	...	1,723	115,705
100 or more paid employees	11	126,388	5,663	...	1,926	118,249
Books, periodicals, newspapers	75	74,643	9,790	10	3,782	183,605
1 paid employee	20	398	55	...	20	1,047
2 to 9 paid employees	6	518	75	...	30	1,447
10 to 19 paid employees	19	8,002	901	4	260	16,365
20 to 49 paid employees	14	10,347	1,348	2	417	23,659
50 or more paid employees	16	55,378	7,411	4	3,055	141,087
Coal, coke	16	88,171	1,708	8	401	32,729
Farm supplies	188	204,463	8,499	3	2,480	152,930
0 or 1 paid employee	12	898	44	...	11	645
2 paid employees	9	5,993	54	2	18	1,023
3 paid employees	9	1,914	74	...	27	1,457
4 or 5 paid employees	24	9,404	360	...	107	6,582
6 or 7 paid employees	28	12,831	533	1	181	10,089
8 or 9 paid employees	20	14,828	536	...	171	9,664
10 to 19 paid employees	56	58,576	2,598	...	776	44,813
20 to 49 paid employees	25	50,912	2,539	...	762	43,794
50 or more paid employees	5	49,107	1,761	...	427	34,863
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Other manufacturers' sales branches--Continued						
Jewelry	37	51,110	5,693	6	1,250	112,643
Petroleum and products	27	24,180	1,619	3	404	30,133
Manufacturers'sales branches, miscellaneous products	732	3,503,217	103,630	24	28,540	2,065,731
No paid employees	14	1,356	121	5	...	...
1 paid employea	11	2,356	41	2	11	781
2 paid employees	15	5,640	97	...	30	1,916
3 paid employees	21	5,842	266	4	63	4,874
4 or 5 paid employees	24	23,867	464	1	109	8,722
6 or 7 paid employees	24	7,799	507	2	155	9,315
8 or 9 paid employees	14	10,043	476	4	116	8,098
10 to 19 paid employees	156	378,219	8,735	6	2,300	179,390
20 to 49 paid employees	298	1,028,448	31,390	...	8,850	629,588
50 to 99 paid employees	96	710,246	23,699	...	6,666	480,532
100 or more paid employees	59	1,329,401	37,834	...	10,240	742,515
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)						
Groceries, confectionery, meats:						
Confectionery	18	69,686	1,026	1	287	20,513
Meats, meat products	22	39,166	578	...	157	15,485
Other grocery, food specialties	336	1,056,301	26,794	2	7,489	528,657
No paid employees	13	638	103	...	...	...
1 paid employee	20	5,864	93	1	20	1,476
2 paid employees	23	27,434	177	1	46	3,502
3 paid employees	17	15,341	212	...	51	3,859
4 or 5 paid employees	23	55,281	449	...	104	8,535
6 or 7 paid employees	19	23,657	494	...	121	8,701
8 or 9 paid employees	17	13,878	503	...	142	11,316
10 to 19 paid employees	105	165,235	5,092	...	1,494	102,820
20 to 49 paid employees	80	329,048	8,689	...	2,479	171,663
50 or more paid employees	19	419,925	10,982	...	3,032	216,785
Farm products (edible):						
Dairy, poultry products	16	74,049	1,965	1	581	42,427
Beer, wines, diatilled spirits	101	982,848	14,038	3	2,894	279,682
Drugs, chemicals, allied products:						
Drugs, drug sundries	78	189,667	9,893	...	2,140	183,989
0 or 1 paid employee	8	1,416	87	...	6	529
2 paid employees	7	3,009	72	...	14	1,378
3 paid employees	3	2,277	43	...	9	869
4 or 5 paid employees	6	7,977	133	...	26	2,445
6 or 7 paid employees	6	11,901	152	...	39	2,684
8 or 9 paid employees	5	12,912	274	...	43	6,577
10 to 19 paid employees	24	63,735	1,630	...	328	32,578
20 to 49 paid employees	8	26,149	1,007	...	223	20,131
50 or more paid employees	11	60,291	6,495	...	1,452	116,798
Industrial chemicals, explosives	291	974,573	30,789	1	8,728	636,484
0 or 1 paid employee	23	7,794	131	...	22	2,221
2 paid employees	53	28,398	522	...	106	10,070
3 paid employees	27	24,940	390	1	81	8,687
4 or 5 paid employees	30	50,995	679	...	137	13,761
6 or 7 paid employees	32	61,802	1,033	...	208	19,484
8 or 9 paid employees	19	38,495	752	...	163	15,074
10 to 19 paid employees	42	83,720	3,530	...	567	69,265
20 or more paid employees	65	678,429	23,752	...	7,444	497,922
Paints, varnishes	75	133,031	5,712	...	1,396	117,640
1 or 2 paid employees	13	4,068	123	...	24	2,167
3 paid employees	7	3,513	93	...	21	1,941
4 or 5 paid employees	11	13,355	334	...	50	5,874
6 or 7 paid employees	11	9,451	389	...	68	8,088
8 or 9 paid employees	6	5,687	255	...	49	4,949
10 to 19 paid employees	12	14,050	703	...	157	14,106
20 to 49 paid employees	7	33,667	1,016	...	251	20,365
50 or more paid employees	8	49,240	2,799	...	776	60,150
Tobacco and products (exc. leaf), total	200	897,100	6,203	...	1,875	121,724
2 paid employees	3	1,330	20	...	6	347
3 paid employees	11	9,783	102	...	33	1,877
4 or 5 paid employees	62	142,995	789	...	277	16,613
6 or 7 paid employees	64	255,995	1,153	...	411	23,873
8 or 9 paid employees	22	142,527	502	...	188	10,323
10 to 19 paid employees	32	282,625	1,039	...	353	21,837
20 or more paid employees	6	61,845	2,598	...	607	46,854

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued						
Dry goods, apparel:						
Clothing, furnishings, footwear	318	459,732	19,671	69	3,521	353,751
No paid employees	5	526	...	6	...	...
1 paid employee	59	9,431	326	11	59	5,781
2 paid employees	67	31,024	848	19	134	15,667
3 paid employees	33	27,275	730	3	99	13,264
4 or 5 paid employees	37	45,288	1,210	8	167	21,370
6 or 7 paid employees	24	29,787	1,084	6	152	18,980
8 or 9 paid employees	23	34,889	1,189	2	195	20,755
10 to 19 paid employees	37	88,013	3,770	6	548	67,101
20 to 49 paid employees	19	57,705	3,843	6	566	65,155
50 or more paid employees	14	135,794	6,671	2	1,601	125,678
Dry goods, piece goods, notions	294	941,997	20,662	22	3,577	399,541
No paid employees	5	562	...	6	...	...
1 paid employee	34	14,195	300	4	34	6,114
2 paid employees	59	33,100	689	4	118	13,476
3 paid employees	30	61,157	637	...	90	11,883
4 or 5 paid employees	41	59,855	1,228	4	183	23,601
6 or 7 paid employees	21	48,058	877	...	135	17,771
8 or 9 paid employees	23	50,514	1,214	2	196	22,778
10 to 19 paid employees	46	141,973	4,346	2	674	76,894
20 to 49 paid employees	21	143,173	3,881	...	585	74,563
50 or more paid employees	14	389,410	7,490	...	1,562	152,461
Furniture, home furnishings:						
Furniture (household,office)	51	19,120	907	12	170	18,045
0 or 1 paid employee	15	2,748	99	4	14	1,983
2 paid employees	12	3,124	123	2	24	2,388
3 paid employees	10	2,208	118	...	30	2,371
4 or 5 paid employees	8	2,897	172	2	37	3,516
6 or more paid employees	6	8,143	395	4	65	7,787
Home furnishings, floor coverings	269	344,649	9,304	5	1,922	174,063
No paid employees	6	3,561	83	2	...	...
1 paid employee	38	14,874	302	...	38	6,656
2 paid employees	53	35,454	665	...	106	11,803
3 paid employees	32	31,433	608	...	96	12,439
4 or 5 paid employees	17	13,686	393	1	74	7,856
6 or 7 paid employees	29	45,076	1,054	...	189	19,306
8 or 9 paid employees	26	46,063	971	...	217	19,683
10 to 19 paid employees	53	103,204	3,111	2	695	57,138
20 or more paid employees	15	51,298	2,117	...	507	39,182
Paper and its products:						
Fine paper	25	58,752	1,172	1	172	18,416
Stationery, office supplies	338	139,321	23,402	2	4,545	441,205
0 or 1 paid employee	43	3,290	279	...	42	5,537
2 paid employees	39	3,966	547	...	78	10,882
3 paid employees	18	2,037	313	...	54	5,973
4 or 5 paid employees	37	7,561	1,008	...	171	18,400
6 or 7 paid employees	27	7,496	1,029	2	177	19,585
8 or 9 paid employees	17	4,216	869	...	143	17,517
10 to 19 paid employees	72	29,761	4,701	...	1,007	94,863
20 to 49 paid employees	76	64,365	11,818	...	2,165	211,666
50 or more paid employees	9	16,629	2,838	...	708	56,782
Other paper products	405	1,013,092	18,932	4	3,691	367,309
No paid employees	5	424	6	2	...	...
1 paid employee	107	28,222	621	...	107	11,928
2 paid employees	76	61,399	835	...	152	15,491
3 paid employees	50	41,371	848	...	150	17,318
4 or 5 paid employees	53	105,040	1,498	...	230	28,100
6 or 7 paid employees	30	66,871	1,037	2	192	20,674
8 or 9 paid employees	20	45,133	840	...	169	17,917
10 to 19 paid employees	21	79,740	2,076	...	286	39,752
20 to 49 paid employees	26	359,709	4,187	...	832	79,940
50 or more paid employees	17	225,183	6,984	...	1,573	136,189
Automotive equipment, tires and tubes, total	143	268,091	8,052	7	2,029	156,705
No paid employees	5	211	21	3	...	...
1 paid employee	13	1,744	98	1	13	1,933
2 paid employees	14	4,027	145	...	28	2,908
3 paid employees	5	1,718	67	...	15	1,339
4 or 5 paid employees	24	25,477	503	3	108	9,527
6 or 7 paid employees	25	49,295	727	...	160	14,429
8 or 9 paid employees	10	14,218	315	...	83	6,459
10 to 19 paid employees	19	46,899	1,013	...	238	20,100
20 to 49 paid employees	20	65,417	2,694	...	693	50,305
50 or more paid employees	8	59,085	2,469	...	691	49,705
Electrical goods:						
Wiring supplies, apparatus	556	925,223	14,971	...	3,033	284,968
No paid employees	3	223	14	...	...	...
1 paid employee	90	24,705	512	...	90	10,184
2 paid employees	167	113,426	1,683	...	334	32,721
3 paid employees	80	67,038	1,234	...	240	24,114
4 or 5 paid employees	85	125,199	2,089	...	369	39,214
6 or 7 paid employees	35	48,480	1,135	...	225	21,335
8 or 9 paid employees	25	59,486	1,076	...	209	19,192
10 to 19 paid employees	48	169,431	2,871	...	604	53,894
20 to 49 paid employees	16	62,536	2,036	...	426	37,978
50 or more paid employees	7	254,699	2,321	...	536	46,336
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued						
Electrical goods--Continued						
Electrical appliances, specialties	101	721,447	5,193	4	840	114,981
0 or 1 paid employee	11	7,916	66	1	9	1,137
2 paid employees	13	13,110	121	...	26	2,486
3 paid employees	7	26,119	158	...	21	2,389
4 or 5 paid employees	18	81,725	492	1	78	10,777
6 or 7 paid employees	14	114,940	695	2	89	15,269
8 or 9 paid employees	14	93,211	1,005	...	120	22,657
10 or more paid employees	24	384,426	2,656	...	497	60,266
Hardware, plumbing, heating:						
Hardware	68	71,554	2,078	3	806	39,287
No paid employees	3	722	20	3	...	...
1 paid employee	10	3,086	64	...	10	1,251
2 paid employees	12	5,890	153	...	24	2,947
3 paid employees	10	2,728	118	...	30	2,436
4 or 5 paid employees	17	18,977	342	...	75	7,201
6 to 9 paid employees	4	2,628	164	...	26	3,137
10 or more paid employees	12	37,523	1,217	...	641	22,315
Plumbing, heating, equipment, supplies	370	465,668	11,005	7	2,162	217,480
No paid employees	5	842	21	4	...	...
1 paid employee	61	10,424	370	...	61	6,948
2 paid employees	66	20,199	683	2	132	13,694
3 paid employees	59	22,080	871	1	177	17,440
4 or 5 paid employees	62	42,904	1,480	...	274	29,568
6 or 7 paid employees	33	35,343	1,159	...	211	22,165
8 or 9 paid employees	23	66,065	1,064	...	195	20,863
10 to 19 paid employees	41	131,446	2,648	...	531	53,453
20 or more paid employees	20	136,365	2,709	...	581	53,349
Lumber, construction materials:						
Lumber, millwork	54	81,907	1,913	11	326	32,597
No paid employees	3	149	5	2	...	...
1 paid employee	7	1,291	28	3	7	545
2 paid employees	12	9,353	143	1	24	2,656
3 paid employees	5	3,387	69	...	15	1,338
4 or 5 paid employees	14	11,475	363	5	63	7,017
6 to 9 paid employees	5	10,174	221	...	34	4,912
10 or more paid employees	8	46,078	1,084	...	183	16,129
Other construction materials	369	997,459	28,292	6	6,218	488,331
0 or 1 paid employee	28	9,341	172	3	26	3,003
2 paid employees	28	13,570	284	1	56	5,223
3 paid employees	30	27,720	488	...	90	9,268
4 or 5 paid employees	40	64,580	943	2	174	18,525
6 or 7 paid employees	24	39,208	784	...	153	14,100
8 or 9 paid employees	35	107,123	1,408	...	296	25,681
10 to 19 paid employees	116	371,500	7,533	...	1,666	132,166
20 to 49 paid employees	49	212,263	6,417	...	1,356	114,088
50 or more paid employees	19	152,154	10,263	...	2,401	166,277
Machinery, equipment, supplies:						
Commercial machines, equipment	380	84,027	14,568	14	3,103	286,712
No paid employees	11	182	18	5	...	...
1 paid employee	34	2,627	158	1	34	2,963
2 paid employees	40	7,457	354	2	80	6,121
3 paid employees	23	3,233	348	...	69	7,258
4 or 5 paid employees	64	8,423	1,211	...	293	27,411
6 or 7 paid employees	71	10,407	2,006	6	458	38,351
8 or 9 paid employees	48	14,371	2,206	...	402	43,164
10 to 19 paid employees	53	15,299	3,038	...	671	59,218
20 or more paid employees	36	22,028	5,229	...	1,096	102,226
Construction machinery, equipment	49	63,220	1,605	...	268	26,971
1 or 2 paid employees	8	8,415	117	...	14	2,182
3 paid employees	16	10,812	344	...	48	6,209
4 or 5 paid employees	10	8,434	279	...	46	4,293
6 to 9 paid employees	7	9,083	274	...	47	4,687
10 or more paid employees	8	26,476	591	...	113	9,600
Farm-dairy machinery, equipment	17	210,828	3,281	...	737	61,219
Industrial machinery, equipment, supplies	1,255	1,915,550	44,392	26	8,847	841,093
No paid employees	10	1,166	63	3	...	...
1 paid employee	210	30,615	1,230	10	210	24,341
2 paid employees	263	84,307	2,939	5	526	53,430
3 paid employees	164	102,032	2,596	3	492	50,427
4 or 5 paid employees	201	226,946	5,095	3	888	96,809
6 or 7 paid employees	112	191,381	3,849	2	720	74,832
8 or 9 paid employees	89	189,175	3,928	...	750	75,199
10 to 19 paid employees	143	437,406	8,855	...	1,859	171,038
20 to 49 paid employees	43	242,778	5,543	...	1,211	104,309
50 or more paid employees	20	409,744	10,294	...	2,191	190,708
Professional equipment, supplies	81	67,882	2,609	4	516	51,463
1 paid employee	17	1,992	92	2	17	1,769
2 paid employees	16	3,520	162	...	32	3,063
3 paid employees	7	1,746	94	...	21	1,875
4 or 5 paid employees	12	3,460	211	2	56	4,181
6 to 9 paid employees	6	2,363	179	...	43	3,482
10 or more paid employees	23	54,801	1,871	...	347	37,093

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued						
Machinery, equipment, supplies--Continued						
Service establishment equipment, supplies.....	57	22,641	862	6	180	15,675
0 or 1 paid employee.....	24	2,128	136	1	23	2,470
2 paid employees.....	7	1,360	56	1	14	932
3 paid employees.....	5	5,045	114	...	15	2,169
4 or 5 paid employees.....	13	6,654	251	1	56	4,384
6 or more paid employees..	8	7,454	305	3	72	5,720
Transportation (exc. automotive) equipment, supplies.	64	198,767	2,004	7	356	37,082
No paid employees.....	3	90	...	4	...	...
1 paid employee.....	6	1,722	28	3	6	546
2 paid employees.....	16	12,174	158	...	32	3,175
3 paid employees.....	9	4,380	145	...	27	3,235
4 or 5 paid employees.....	11	39,559	297	...	46	5,192
6 or 7 paid employees.....	5	57,261	198	...	33	3,693
8 or 9 paid employees.....	4	18,331	202	...	33	3,902
10 or more paid employees.	10	65,250	976	...	179	17,339
Metals, metal work (exc. scrap):						
Iron, steel and products....	729	5,410,524	38,364	10	7,161	768,210
0 or 1 paid employee.....	63	44,254	457	8	61	8,326
2 paid employees.....	136	153,793	1,490	...	272	29,033
3 paid employees.....	98	160,070	1,839	...	294	35,455
4 or 5 paid employees.....	118	335,344	2,988	...	532	58,973
6 or 7 paid employees.....	78	261,882	2,466	2	500	49,730
8 or 9 paid employees.....	43	246,098	2,051	...	360	37,965
10 to 19 paid employees...	105	903,263	7,247	...	1,373	139,066
20 or more paid employees.	88	3,305,820	19,826	...	3,769	409,662
Nonferrous metals, metal work	218	844,282	10,686	5	2,571	212,018
0 or 1 paid employee	17	6,165	72	4	16	1,387
2 paid employees.....	57	57,871	479	...	114	9,877
3 paid employees.....	28	35,304	437	1	84	8,688
4 or 5 paid employees.....	41	97,540	853	...	178	17,094
6 or 7 paid employees.....	17	46,088	477	...	107	9,764
8 or 9 paid employees.....	10	35,177	421	...	85	8,473
10 to 19 paid employees...	11	42,049	575	...	137	12,459
20 to 49 paid employees...	23	175,125	2,472	...	640	49,987
50 or more paid employees.	14	348,963	4,900	...	1,210	94,289
Other manufacturers' sales offices:						
Amusement, sporting goods...	64	138,637	3,412	4	643	65,774
1 paid employee.....	7	737	36	...	7	687
2 paid employees.....	9	2,911	120	...	18	2,276
3 paid employees.....	3	4,012	51	...	9	983
4 or 5 paid employees.....	23	58,254	596	...	101	11,029
6 or 7 paid employees.....	4	9,940	111	4	26	2,234
8 or 9 paid employees.....	3	2,862	129	...	25	2,824
10 to 19 paid employees...	8	9,510	419	...	104	8,682
20 or more paid employees.	7	50,411	1,950	...	353	37,059
Books, periodicals, newspapers.....	127	54,431	3,933	1	700	73,255
1 paid employee.....	31	3,479	237	...	31	4,348
2 paid employees.....	23	4,203	331	1	46	6,331
3 paid employees.....	18	6,217	311	...	54	5,608
4 or 5 paid employees.....	12	4,037	343	...	53	5,780
6 or 7 paid employees.....	13	6,384	443	...	81	8,505
8 or 9 paid employees.....	10	3,556	399	...	82	5,662
10 or more paid employees.	20	26,555	1,869	...	353	37,021
Coal, coke.....	64	361,539	3,464	...	677	77,793
1 paid employee.....	3	2,492	15	...	3	295
2 paid employees.....	8	13,037	80	...	16	1,444
3 paid employees.....	10	20,836	129	...	30	2,564
4 or 5 paid employees.....	12	34,504	308	...	56	5,790
6 or 7 paid employees.....	9	32,731	272	...	59	6,276
8 or 9 paid employees.....	3	18,228	115	...	25	2,169
10 to 19 paid employees...	12	113,850	782	...	164	22,704
20 or more paid employees.	7	125,861	1,763	...	324	36,551
Farm supplies.....	36	114,755	2,362	1	570	44,079
0 to 3 paid employees.....	5	6,032	26	1	6	441
4 or 5 paid employees.....	5	14,006	138	...	23	2,381
6 or 7 paid employees.....	5	14,016	135	...	35	2,507
8 or 9 paid employees.....	3	10,851	87	...	25	1,885
10 to 19 paid employees...	12	27,996	491	...	153	9,357
20 or more paid employees.	6	41,854	1,485	...	328	27,508
Jewelry.....	56	44,823	1,795	3	233	38,392
0 or 1 paid employee.....	14	3,247	77	1	13	1,680
2 paid employees.....	13	2,385	149	...	26	2,825
3 paid employees.....	5	4,114	104	...	15	1,719
4 or 5 paid employees.....	9	9,089	350	...	37	7,130
6 or 7 paid employees.....	7	5,641	358	2	46	9,475
8 or more paid employees..	8	20,347	757	...	96	15,563
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued						
Other manufacturers' sales offices--Continued						
Manufacturers' sales offices, miscellaneous products....	357	3,052,521	24,352	12	4,769	458,873
No paid employees.....	3	3,400	10	2	...	...
1 paid employee.....	57	24,390	348	4	57	6,885
2 paid employees.....	73	40,685	712	1	146	12,229
3 paid employees.....	39	77,507	688	...	117	13,079
4 or 5 paid employees.....	39	80,754	933	5	177	18,130
6 or 7 paid employees.....	14	81,290	456	...	88	9,263
8 or 9 paid employees.....	15	196,196	724	...	126	13,804
10 to 19 paid employees...	58	698,281	3,957	...	816	77,102
20 to 49 paid employees...	43	1,124,791	5,507	...	1,249	107,042
50 or more paid employees.	16	725,227	11,017	...	1,993	201,339
AGENTS, BROKERS						
Groceries, confectionery, meats:						
Groceries, foods (exc. as specified).....	2,883	4,740,299	42,354	2,639	10,258	775,464
No paid employees.....	581	238,204	183	691	...	...
1 paid employee.....	625	480,277	1,588	623	625	29,810
2 paid employees.....	488	461,288	3,015	436	976	58,055
3 paid employees.....	338	447,104	3,504	285	1,014	66,496
4 or 5 paid employees.....	354	650,704	6,199	269	1,574	115,153
6 or 7 paid employees.....	207	563,924	5,886	149	1,323	113,084
8 or 9 paid employees.....	94	350,635	3,728	68	791	67,757
10 to 19 paid employees...	143	712,561	8,320	90	1,863	160,429
20 or more paid employees.	53	835,602	9,931	28	2,092	164,680
Confectionery.....	147	100,226	1,221	160	304	23,403
No paid employees.....	39	9,540	2	47	...	...
1 paid employee.....	31	11,245	79	28	31	1,508
2 paid employees.....	32	19,458	225	39	64	4,654
3 paid employees.....	15	12,021	204	18	45	3,649
4 or 5 paid employees.....	22	29,288	422	19	97	8,492
6 or more paid employees..	8	18,674	289	9	67	5,100
Fish, sea foods.....	58	32,460	616	49	165	11,137
No paid employees.....	16	1,862	...	19	...	...
1 paid employee.....	11	1,681	25	10	11	487
2 paid employees.....	12	5,453	71	9	24	1,601
3 paid employees.....	4	2,377	60	1	12	1,228
4 or 5 paid employees.....	8	4,746	113	3	37	2,364
6 or more paid employees..	7	16,341	347	7	81	5,457
Meats, meat products.....	83	614,117	1,094	90	235	22,365
No paid employees.....	27	43,128	3	30	...	...
1 paid employee.....	15	30,638	45	13	15	867
2 paid employees.....	13	57,847	133	12	26	2,414
3 paid employees.....	7	56,254	109	5	21	2,039
4 or 5 paid employees.....	10	124,833	274	10	44	6,693
6 or more paid employees..	11	301,417	530	20	129	10,352
Farm products (edible):						
Dairy, poultry products.....	195	387,457	2,523	161	786	53,394
No paid employees.....	56	22,953	27	59	...	...
1 paid employee.....	44	40,109	121	40	44	2,356
2 paid employees.....	22	28,855	167	22	44	3,209
3 paid employees.....	16	38,812	179	13	48	3,281
4 or 5 paid employees.....	22	36,097	369	14	96	7,126
6 or 7 paid employees.....	6	21,664	127	4	37	2,327
8 or 9 paid employees.....	6	45,508	240	3	48	4,460
10 to 19 paid employees...	15	70,094	733	4	197	13,028
20 or more paid employees.	8	83,365	560	2	272	17,607
Fruits, vegetables (fresh)..	960	1,390,914	22,546	772	6,654	415,240
No paid employees.....	194	70,575	231	235	...	...
1 paid employee.....	172	92,703	459	150	172	8,118
2 paid employees.....	161	185,527	1,176	110	322	20,159
3 paid employees.....	123	167,025	1,387	75	369	25,814
4 or 5 paid employees.....	121	195,084	2,293	92	534	42,963
6 or 7 paid employees.....	50	76,191	1,184	35	323	22,563
8 or 9 paid employees.....	30	51,283	1,078	13	247	18,781
10 to 19 paid employees...	51	103,976	2,705	34	682	45,645
20 to 49 paid employees...	36	123,570	3,700	28	1,001	69,279
50 or more paid employees.	22	324,980	8,333	...	3,004	161,918
Beer, wines, distilled spirits:						
Beer, ale.....	17	11,839	124	14	36	2,714
Wines, distilled spirits....	80	52,348	603	59	135	11,397
No paid employees.....	28	7,598	3	32	...	...
1 paid employee.....	17	8,017	75	11	17	1,154
2 paid employees.....	13	6,006	96	9	26	2,088
3 paid employees.....	14	13,942	194	4	42	4,336
4 or more paid employees..	8	16,785	235	3	50	3,819

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AGENTS, BROKERS--Continued						
Drugs, chemicals, allied products:						
Drugs, drug sundries	182	90,155	2,332	146	642	47,885
No paid employees	62	6,588	4	77	...	...
1 paid employee	33	8,556	91	26	33	1,652
2 paid employees	22	8,232	147	13	44	3,390
3 paid employees	14	3,830	187	6	42	3,822
4 or 5 paid employees	13	6,695	219	9	58	4,471
6 or 7 paid employees	7	2,835	156	3	44	3,705
8 or 9 paid employees	11	23,153	402	4	93	7,852
10 or more paid employees	20	30,266	1,126	8	328	22,993
Industrial chemicals, explosives	251	270,335	4,409	168	842	79,615
No paid employees	62	10,654	21	65	...	...
1 paid employee	53	15,877	155	45	53	2,902
2 paid employees	36	13,971	209	16	72	4,216
3 paid employees	37	35,430	471	21	111	8,690
4 or 5 paid employees	31	36,549	714	15	133	13,346
6 or 7 paid employees	10	20,275	375	3	64	6,366
8 or 9 paid employees	5	10,412	212	...	42	3,891
10 to 19 paid employees	12	28,787	864	3	168	16,345
20 or more paid employees	5	98,380	1,388	...	199	23,859
Paints, varnishes	66	32,158	540	54	141	9,842
No paid employees	24	1,841	2	23	...	...
1 paid employee	12	4,279	55	10	12	1,027
2 paid employees	11	2,620	80	7	22	1,661
3 paid employees	4	1,477	35	4	12	676
4 or more paid employees	15	21,941	368	10	95	6,478
Tobacco and products (exc. leaf)	19	5,520	54	20	20	999
Dry goods, apparel:						
Clothing, furnishings, footwear	1,838	1,649,119	19,273	1,846	4,811	371,633
No paid employees	841	183,482	63	954	...	...
1 paid employee	373	139,498	991	379	373	18,969
2 paid employees	205	111,993	1,298	193	410	25,493
3 paid employees	128	90,574	1,289	117	384	25,967
4 or 5 paid employees	107	114,890	2,062	82	483	39,137
6 or 7 paid employees	53	67,463	1,512	36	342	29,241
8 or 9 paid employees	32	80,501	1,160	23	270	22,265
10 to 19 paid employees	60	197,414	3,644	49	797	67,917
20 or more paid employees	39	663,304	7,254	13	1,752	142,644
Dry goods (general line)	392	625,591	4,660	360	1,196	82,198
No paid employees	172	31,770	2	193	...	...
1 paid employee	80	35,383	191	74	80	3,823
2 paid employees	51	30,985	370	52	102	6,734
3 paid employees	29	17,145	372	19	87	6,749
4 or 5 paid employees	24	17,546	505	10	105	9,716
6 or 7 paid employees	9	9,220	211	5	58	3,783
8 or 9 paid employees	7	10,419	290	1	59	6,594
10 to 19 paid employees	7	20,905	378	4	81	6,155
20 or more paid employees	13	452,218	2,339	2	624	38,644
Dry goods specialties, piece goods, notions	1,063	3,223,128	39,281	884	6,110	696,118
No paid employees	387	131,133	65	426	...	...
1 paid employee	179	127,756	576	157	179	10,984
2 paid employees	142	202,033	1,275	90	284	23,749
3 paid employees	98	208,900	1,902	43	294	34,463
4 or 5 paid employees	78	250,080	1,927	68	346	34,627
6 or 7 paid employees	38	130,691	1,400	16	244	25,537
8 or 9 paid employees	29	114,413	1,628	21	245	29,582
10 to 19 paid employees	58	366,227	4,933	34	759	85,751
20 to 49 paid employees	31	607,717	7,597	17	956	141,230
50 to 99 paid employees	13	404,896	5,928	12	857	101,247
100 or more paid employees	10	679,282	12,050	...	1,946	208,948
Furniture, home furnishings:						
Furniture (household, office)	484	204,345	3,964	460	896	78,869
No paid employees	213	44,074	39	236	...	...
1 paid employee	109	42,847	320	102	109	5,905
2 paid employees	51	18,309	329	40	102	6,760
3 paid employees	44	20,669	425	35	132	9,093
4 or 5 paid employees	31	25,806	523	33	135	10,051
6 or 7 paid employees	15	12,404	545	7	97	11,743
8 or 9 paid employees	6	5,173	257	3	51	4,661
10 to 19 paid employees	8	15,997	507	2	96	10,772
20 or more paid employees	7	19,066	1,019	2	174	19,884
Home furnishings, floor coverings	561	265,618	5,373	524	1,325	104,903
No paid employees	194	28,593	12	225	...	...
1 paid employee	127	32,718	384	118	127	7,228
2 paid employees	73	30,234	502	64	146	9,979
3 paid employees	51	22,640	515	35	153	11,295
4 or 5 paid employees	52	36,188	861	41	228	17,714
6 or 7 paid employees	31	23,984	934	21	199	16,916
8 or 9 paid employees	9	9,888	492	4	75	9,762
10 to 19 paid employees	18	74,055	1,053	14	228	17,926
20 or more paid employees	6	7,318	620	2	169	14,083
AGENTS, BROKERS--Continued						
Paper and its products:						
Stationery, office supplies	105	25,076	799	98	223	16,250
No paid employees	47	3,463	3	51	...	...
1 paid employee	22	4,354	40	19	22	846
2 paid employees	7	975	37	3	14	704
3 paid employees	9	4,701	90	9	27	1,658
4 or 5 paid employees	9	2,081	144	7	40	2,873
6 or 7 paid employees	5	2,539	142	4	31	3,185
8 or more paid employees	6	6,963	343	5	89	6,984
Other paper products	302	226,001	3,105	242	655	59,066
No paid employees	107	18,165	4	118	...	...
1 paid employee	82	33,422	267	64	82	4,420
2 paid employees	39	22,196	294	33	78	5,855
3 paid employees	25	10,479	259	8	75	4,900
4 or 5 paid employees	17	18,528	399	11	77	7,350
6 or 7 paid employees	13	40,547	557	1	82	10,079
8 or 9 paid employees	8	24,522	386	6	68	7,923
10 or more paid employees	11	58,142	939	1	193	18,539
Farm products (raw materials), total	3,744	11,739,902	58,287	3,705	35,492	1,338,167
No paid employees	770	710,193	3,487	841	...	...
1 paid employee	345	550,125	999	350	345	16,684
2 paid employees	323	715,920	1,972	296	646	36,302
3 paid employees	225	487,733	2,030	190	675	39,013
4 or 5 paid employees	391	1,483,256	5,455	379	1,755	95,982
6 or 7 paid employees	306	1,282,725	4,950	304	1,987	92,027
8 or 9 paid employees	191	637,534	3,071	217	1,623	65,652
10 to 19 paid employees	677	2,579,459	13,124	656	9,401	303,341
20 to 49 paid employees	443	2,294,741	14,208	407	12,138	439,083
50 to 99 paid employees	55	790,985	4,962	65	3,440	137,144
100 or more paid employees	18	207,231	4,029	...	3,482	112,939
Automotive:						
Automobiles, other motor vehicles	62	86,535	791	57	252	13,636
No paid employees	19	1,430	4	22	...	...
1 paid employee	12	2,439	23	12	12	602
2 paid employees	5	736	22	5	10	470
3 paid employees	5	3,487	53	3	15	1,069
4 or 5 paid employees	9	5,373	64	6	39	1,232
6 or 7 paid employees	7	4,665	220	5	47	3,740
8 or more paid employees	5	68,405	405	4	129	6,523
Automotive equipment, tires and tubes	494	373,079	7,376	432	1,571	146,070
No paid employees	113	19,181	66	131	...	...
1 paid employee	97	36,431	306	83	97	5,660
2 paid employees	78	45,831	645	72	156	13,153
3 paid employees	55	70,445	667	53	165	13,123
4 or 5 paid employees	71	92,931	1,741	42	308	33,886
6 or 7 paid employees	28	31,680	942	20	177	18,603
8 or 9 paid employees	19	15,963	785	10	164	16,409
10 to 19 paid employees	28	49,148	1,515	18	358	29,123
20 or more paid employees	5	11,469	709	3	146	16,113
Electrical goods:						
Wiring supplies, apparatus	945	477,298	10,204	867	2,307	195,164
No paid employees	246	43,993	55	280	...	...
1 paid employee	223	62,103	599	211	223	11,396
2 paid employees	156	67,976	1,079	134	312	22,084
3 paid employees	105	53,548	1,315	86	315	24,399
4 or 5 paid employees	118	100,249	2,402	85	519	46,055
6 or 7 paid employees	47	61,743	1,735	32	297	34,735
8 or 9 paid employees	16	18,239	660	6	135	13,290
10 or more paid employees	34	69,447	2,359	33	506	43,205
Electrical appliances, specialties	367	206,255	3,766	340	929	76,057
No paid employees	81	14,411	20	94	...	...
1 paid employee	86	27,055	274	88	86	4,969
2 paid employees	76	49,103	514	71	152	11,575
3 paid employees	37	20,408	450	27	111	8,524
4 or 5 paid employees	54	40,388	1,016	37	238	20,764
6 or 7 paid employees	14	16,428	490	11	91	10,390
8 or 9 paid employees	7	9,921	291	5	58	5,948
10 or more paid employees	12	28,541	711	7	193	13,887
Hardware, plumbing, heating:						
Hardware	497	227,178	4,782	470	1,168	88,137
No paid employees	177	29,666	35	199	...	...
1 paid employee	93	27,579	243	97	93	4,321
2 paid employees	82	46,551	562	64	164	10,731
3 paid employees	41	23,005	512	30	123	9,572
4 or 5 paid employees	57	45,191	1,201	49	252	22,511
6 or 7 paid employees	20	24,800	620	11	126	11,190
8 or 9 paid employees	9	5,770	340	6	77	6,449
10 to 19 paid employees	13	7,950	649	10	167	12,238
20 or more paid employees	5	16,666	620	4	166	11,125

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AGENTS, BROKERS--Continued						
Hardware, plumbing, heating--Continued						
Plumbing, heating, equipment, supplies	739	241,253	8,203	666	1,814	149,768
No paid employees	187	28,586	89	216	...	...
1 paid employee	188	38,546	530	183	188	9,922
2 paid employees	124	36,381	748	109	248	15,739
3 paid employees	91	28,296	1,147	69	273	23,130
4 or 5 paid employees	71	37,170	1,449	45	311	26,611
6 or 7 paid employees	38	22,703	1,209	26	244	22,784
8 or 9 paid employees	16	16,725	717	9	137	13,170
10 or more paid employees	24	32,846	2,314	9	413	38,412
Lumber, construction materials:						
Lumber, millwork	528	432,518	4,786	439	1,073	96,713
No paid employees	177	64,524	30	194	...	...
1 paid employee	143	91,282	356	129	143	7,024
2 paid employees	89	59,655	679	60	178	14,006
3 paid employees	33	16,919	380	20	99	8,479
4 or 5 paid employees	39	46,784	877	20	168	17,491
6 or 7 paid employees	26	51,702	815	12	165	17,098
8 or 9 paid employees	8	13,423	395	...	64	6,726
10 or more paid employees	13	88,229	1,254	4	256	25,889
Other construction materials	260	106,768	3,102	215	828	63,920
No paid employees	83	17,119	12	88	...	...
1 paid employee	60	18,384	197	53	60	3,043
2 paid employees	35	7,473	212	13	70	4,137
3 paid employees	22	6,584	210	16	66	4,605
4 or 5 paid employees	26	11,351	457	13	111	9,379
6 or 7 paid employees	11	6,512	301	9	72	6,237
8 or 9 paid employees	6	3,467	150	4	51	2,962
10 to 19 paid employees	10	13,418	538	4	124	9,616
20 or more paid employees	7	22,460	1,025	15	274	23,941
Machinery, equipment, supplies:						
Commercial machines, equipment	339	75,938	3,068	302	956	63,193
No paid employees	105	8,042	12	119	...	...
1 paid employee	54	9,796	153	47	54	2,743
2 paid employees	64	26,437	400	56	128	8,275
3 paid employees	32	6,786	306	23	96	5,848
4 or 5 paid employees	44	9,895	573	30	193	11,201
6 or 7 paid employees	14	1,606	203	10	89	5,309
8 or 9 paid employees	8	2,797	222	6	69	4,203
10 to 19 paid employees	13	7,871	657	8	176	13,380
20 or more paid employees	5	2,708	542	3	151	12,234
Construction machinery, equipment	82	28,603	1,227	54	259	21,143
No paid employees	20	1,316	9	22	...	...
1 paid employee	19	4,413	60	17	19	1,109
2 paid employees	14	5,010	203	8	28	3,224
3 paid employees	10	3,292	147	2	30	2,917
4 or 5 paid employees	6	4,042	121	3	27	2,186
6 or 7 paid employees	6	2,617	140	2	38	2,793
8 or more paid employees	7	7,913	547	...	117	8,914
Farm-dairy machinery, equipment	64	28,993	814	48	176	16,396
No paid employees	17	1,636	2	21	...	...
1 paid employee	19	2,786	37	17	19	692
2 paid employees	6	1,646	34	2	12	718
3 paid employees	7	3,434	69	1	21	1,175
4 or 5 paid employees	5	5,085	98	4	23	1,747
6 or 7 paid employees	3	3,684	108	1	19	2,058
8 or more paid employees	7	10,672	466	2	82	10,006
Industrial machinery, equipment, supplies	2,191	827,266	26,480	1,867	5,639	494,528
No paid employees	592	67,497	148	659	...	...
1 paid employee	517	117,371	1,488	452	517	27,673
2 paid employees	328	106,087	2,279	272	656	43,589
3 paid employees	238	96,771	3,180	172	714	59,952
4 or 5 paid employees	266	133,434	5,545	160	1,182	105,967
6 or 7 paid employees	110	86,695	3,712	72	707	71,184
8 or 9 paid employees	56	45,666	2,366	44	470	44,639
10 to 19 paid employees	62	117,952	4,612	25	792	82,887
20 or more paid employees	22	55,793	3,150	11	601	58,637
Professional equipment, supplies	109	22,124	699	86	200	13,958
No paid employees	39	3,723	7	42	...	...
1 paid employee	30	5,834	71	27	30	1,258
2 paid employees	17	3,622	99	9	34	2,165
3 paid employees	11	3,775	112	7	33	1,966
4 or 5 paid employees	4	885	59	...	19	1,140
6 or more paid employees	8	4,280	351	1	84	7,429
Service establishment equipment, supplies	380	258,169	3,606	344	757	64,721
No paid employees	138	28,175	10	164	...	...
1 paid employee	83	44,246	223	86	83	3,915
2 paid employees	55	43,260	337	47	110	6,183
3 paid employees	40	45,183	462	26	120	8,906
4 or 5 paid employees	33	23,645	737	12	141	13,050
6 or 7 paid employees	14	27,231	654	5	92	11,703
8 or 9 paid employees	8	12,742	427	...	68	7,713
10 or more paid employees	9	33,687	756	4	143	13,251

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AGENTS, BROKERS--Continued						
Mach., equipt, supplies--Con.						
Transportation (exc. automotive) equipment, supplies	200	181,331	2,775	140	538	55,005
No paid employees	52	9,378	1	58	...	...
1 paid employee	46	38,718	129	39	46	2,317
2 paid employees	36	25,857	288	22	72	5,509
3 paid employees	21	19,185	270	9	63	5,604
4 or 5 paid employees	25	37,326	435	8	106	8,273
6 or 7 paid employees	6	5,682	174	3	38	2,915
8 or 9 paid employees	4	12,384	242	1	35	6,379
10 or more paid employees	10	32,801	1,236	...	178	24,008
Metals, metal work (exc. scrap):						
Iron, steel products	638	542,949	7,171	522	1,578	131,619
No paid employees	202	44,341	35	222	...	...
1 paid employee	169	98,014	449	138	169	8,492
2 paid employees	100	63,004	691	68	200	13,344
3 paid employees	67	50,200	915	34	201	17,291
4 or 5 paid employees	44	49,174	1,145	31	193	19,545
6 or 7 paid employees	23	45,854	840	10	144	15,127
8 or 9 paid employees	6	19,935	439	1	52	8,080
10 to 19 paid employees	19	34,044	1,186	11	265	23,442
20 or more paid employees	8	138,383	1,471	7	354	26,298
Nonferrous metals, metal work	105	183,344	1,406	86	265	27,274
No paid employees	40	15,241	10	45	...	...
1 paid employee	25	22,140	59	27	25	1,493
2 paid employees	13	13,626	146	8	26	2,462
3 paid employees	9	8,410	150	2	27	3,436
4 to 9 paid employees	12	30,448	333	4	58	7,778
10 or more paid employees	6	93,479	708	...	129	12,105
Waste materials:						
Iron, steel scrap	50	164,613	2,313	34	348	34,148
No paid employees	7	2,938	...	9	...	...
1 paid employee	8	3,512	15	8	8	268
2 paid employees	7	7,648	85	5	14	1,620
3 paid employees	8	6,831	120	6	24	2,074
4 or 5 paid employees	7	15,632	204	4	30	3,572
6 or 7 paid employees	4	19,382	197	2	25	2,812
8 to 19 paid employees	3	21,151	383	...	27	7,145
20 or more paid employees	6	87,519	1,309	...	220	16,657
Other scrap, waste materials	40	35,949	914	16	209	17,199
No paid employees	4	409	...	4	...	...
1 paid employee	12	2,599	53	6	12	1,005
2 paid employees	7	1,414	44	2	14	990
3 paid employees	4	4,172	84	4	12	1,532
4 or 5 paid employees	3	2,576	41	...	12	797
6 or 7 paid employees	3	1,574	48	...	19	1,012
8 or more paid employees	7	23,205	644	...	140	11,863
Other agents, brokers:						
Amusement, sporting goods	336	149,937	3,305	316	762	64,095
No paid employees	114	16,053	27	129	...	...
1 paid employee	74	24,259	200	83	74	3,775
2 paid employees	52	20,929	422	35	104	7,974
3 paid employees	28	11,812	304	20	84	5,652
4 or 5 paid employees	28	19,548	552	29	117	10,521
6 or 7 paid employees	21	32,552	881	10	138	15,084
8 or 9 paid employees	7	6,804	187	5	59	4,441
10 or more paid employees	12	17,980	732	5	186	16,648
Books, periodicals, newspapers	118	57,782	2,839	112	989	50,368
No paid employees	44	3,188	13	47	...	...
1 paid employee	19	1,694	49	17	19	990
2 paid employees	9	548	31	7	18	656
3 paid employees	7	1,792	194	3	21	3,725
4 or 5 paid employees	9	1,615	87	5	38	1,686
6 or 7 paid employees	4	1,164	110	1	25	2,087
8 or 9 paid employees	4	1,403	89	6	33	1,891
10 to 19 paid employees	6	10,291	191	10	82	3,666
20 or more paid employees	16	36,087	2,075	16	753	35,667
Coal, coke	201	655,757	7,247	80	1,289	127,083
No paid employees	21	5,969	26	21	...	...
1 paid employee	32	15,614	83	24	32	1,640
2 paid employees	33	24,773	235	11	66	4,864
3 paid employees	23	32,116	345	6	69	7,212
4 or 5 paid employees	27	48,374	702	8	120	12,897
6 or 7 paid employees	12	47,987	441	2	75	8,043
8 or 9 paid employees	14	38,020	584	4	118	8,706
10 to 19 paid employees	28	177,448	2,881	2	394	46,092
20 or more paid employees	11	265,456	1,950	2	415	37,629
Farm supplies	220	457,339	3,316	173	776	55,796
No paid employees	54	15,304	43	67	...	...
1 paid employee	43	67,323	96	39	43	1,688
2 paid employees	46	86,313	358	34	92	6,864
3 paid employees	17	22,553	173	7	51	3,126
4 or 5 paid employees	29	58,857	553	16	129	10,834
6 or 7 paid employees	9	32,142	340	3	58	4,762
8 or 9 paid employees	7	33,091	311	2	60	4,679
10 or more paid employees	15	141,756	1,442	5	343	23,843

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
AGENTS, BROKERS--Continued						
Other agents, brokers--Con.						
Jewelry	369	121,966	854	389	237	16,852
No paid employees	242	39,353	9	280	...	...
1 paid employee	68	26,183	169	63	68	3,262
2 paid employees	29	28,803	156	25	58	3,087
3 paid employees	19	10,302	179	16	57	3,672
4 or more paid employees	11	17,325	341	5	54	6,831
Petroleum and products	124	373,605	2,432	74	401	46,209
No paid employees	17	9,072	3	16	...	...
1 paid employee	32	24,322	78	22	32	1,580
2 paid employees	24	23,668	200	14	48	3,521
3 paid employees	14	22,951	186	10	42	3,441
4 or 5 paid employees	16	32,452	259	7	71	5,927
6 or 7 paid employees	5	13,498	154	3	32	2,800
8 or 9 paid employees	9	107,811	725	2	74	11,488
10 or more paid employees	7	139,831	827	...	102	17,452
Agents and brokers, miscellaneous products	1,473	2,606,935	23,514	1,240	5,403	431,479
No paid employees	468	110,593	139	533	...	...
1 paid employee	363	251,860	985	326	363	18,722
2 paid employees	201	198,474	1,541	138	402	27,565
3 paid employees	127	240,015	1,654	92	381	30,903
4 or 5 paid employees	119	377,428	2,435	66	518	45,292
6 or 7 paid employees	61	172,217	1,815	20	385	34,063
8 or 9 paid employees	36	48,197	1,307	20	300	25,274
10 to 19 paid employees	58	464,139	3,496	37	756	61,407
20 to 49 paid employees	31	293,806	4,740	2	953	84,237
50 or more paid employees	9	450,206	5,402	6	1,345	104,016
ASSEMBLERS (MAINLY FARM PRODUCTS)						
Fish, sea foods, total	591	118,225	14,347	501	12,364	403,884
No paid employees	83	3,809	278	97	...	...
1 paid employee	45	2,289	120	34	45	1,839
2 paid employees	43	3,101	188	34	86	3,263
3 paid employees	29	5,016	218	30	87	3,428
4 or 5 paid employees	40	6,821	359	32	177	6,924
6 or 7 paid employees	42	7,085	486	33	269	11,227
8 or 9 paid employees	33	4,069	435	26	275	10,217
10 to 19 paid employees	83	15,016	1,412	80	1,088	36,179
20 to 49 paid employees	131	31,840	4,099	94	4,021	121,068
50 to 99 paid employees	38	16,766	2,792	26	2,472	80,635
100 or more paid employees	24	22,413	3,960	15	3,844	129,104
Other grocery, food specialties, total	253	206,617	12,920	125	11,576	438,490
No paid employees	24	2,550	157	16	...	...
1 paid employee	10	1,147	61	4	10	399
2 paid employees	12	1,008	47	4	24	1,100
3 paid employees	11	3,587	76	5	33	1,150
4 or 5 paid employees	25	8,567	185	10	114	4,253
6 or 7 paid employees	17	5,016	264	7	108	3,831
8 or 9 paid employees	11	3,535	181	5	91	4,076
10 to 19 paid employees	27	10,344	506	16	373	12,300
20 to 49 paid employees	63	40,344	2,118	42	1,939	63,968
50 to 99 paid employees	28	38,094	1,753	6	1,845	61,219
100 or more paid employees	25	92,425	7,572	10	7,039	286,194
ASSEMBLERS (MAINLY FARM PRODUCTS)--Continued						
Dairy, poultry products, total	3,939	1,618,011	51,525	2,756	23,977	1,058,747
No paid employees	1,103	59,831	867	1,217	...	...
1 paid employee	752	61,733	1,218	533	752	21,800
2 paid employees	490	76,290	1,651	312	980	31,997
3 paid employees	377	83,771	2,034	207	1,131	38,634
4 or 5 paid employees	436	162,664	3,825	179	1,929	73,045
6 or 7 paid employees	205	116,670	2,552	117	1,330	51,395
8 or 9 paid employees	132	69,822	2,190	39	1,082	43,882
10 to 19 paid employees	218	231,011	6,038	92	2,907	122,844
20 to 49 paid employees	138	254,350	8,873	44	4,261	182,461
50 to 99 paid employees	63	217,269	8,556	16	4,417	192,626
100 or more paid employees	25	284,600	13,721	...	5,188	300,063
Fruits, vegetables (fresh), total	2,137	1,102,832	121,800	1,352	64,848	2,680,956
No paid employees	334	52,858	3,570	293	...	...
1 paid employee	175	44,443	882	109	175	8,098
2 paid employees	121	43,345	2,071	94	242	14,258
3 paid employees	104	42,443	1,619	65	312	17,709
4 or 5 paid employees	172	70,512	4,089	124	771	41,380
6 or 7 paid employees	111	54,351	3,355	65	715	35,051
8 or 9 paid employees	71	42,118	2,991	37	610	31,545
10 to 19 paid employees	285	129,354	11,523	176	3,893	173,059
20 to 49 paid employees	394	228,836	22,864	221	12,269	518,862
50 to 99 paid employees	193	133,919	20,717	108	13,269	548,318
100 or more paid employees	177	260,653	48,119	60	32,592	1,292,676
Farm products (raw materials), total	11,939	7,756,809	101,172	5,114	43,371	2,008,649
No paid employees	1,317	425,644	2,197	1,314	...	...
1 paid employee	2,719	930,805	7,126	1,046	2,719	126,429
2 paid employees	2,580	1,330,106	12,635	833	5,160	240,722
3 paid employees	1,535	1,050,230	11,146	546	4,605	211,296
4 or 5 paid employees	1,720	1,222,355	16,965	644	7,601	347,294
6 or 7 paid employees	900	819,738	12,808	334	5,772	268,409
8 or 9 paid employees	415	441,684	7,905	119	3,476	169,056
10 to 19 paid employees	561	762,612	15,905	202	7,223	341,720
20 to 49 paid employees	164	492,709	9,682	66	4,610	200,350
50 or more paid employees	28	280,926	4,803	10	2,205	103,373
Farm supplies, total	384	151,167	6,630	246	2,755	128,952
No paid employees	63	5,991	127	71	...	...
1 paid employee	60	6,941	138	45	60	2,536
2 paid employees	42	11,986	194	35	84	3,982
3 paid employees	36	8,748	260	22	108	4,953
4 or 5 paid employees	51	14,236	540	28	228	11,235
6 or 7 paid employees	33	13,784	527	11	215	9,889
8 or 9 paid employees	19	9,677	361	7	159	9,269
10 to 19 paid employees	49	32,956	1,609	19	652	31,907
20 to 49 paid employees	24	31,704	1,829	6	751	36,295
50 or more paid employees	7	15,144	1,045	2	498	18,886
Assemblers, n.e.c., total	25	4,232	289	20	177	7,132
0 or 1 paid employee	6	162	3	5	2	75
2 or 3 paid employees	7	759	27	7	16	558
4 to 9 paid employees	6	468	50	6	32	1,463
10 or more paid employees	6	2,843	209	2	127	5,036

* Proprietors of unincorporated businesses.

[1] Based on total number of paid employees as of November 15, 1948.

n.e.c. Not elsewhere classified.

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
Alabama, total	2,597	1,677,829	73,785	2,027	26,991	1,417,792
No paid employees	246	31,375	191	300	...	...
1 paid employee	259	53,100	604	220	259	11,366
2 paid employees	336	88,733	1,493	312	672	29,454
3 paid employees	248	67,017	1,798	204	744	34,845
4 or 5 paid employees	363	165,541	3,923	301	1,622	81,670
6 or 7 paid employees	300	149,740	5,031	219	1,943	100,657
8 or 9 paid employees	139	88,218	2,887	98	1,165	56,850
10 to 19 paid employees	372	281,711	13,744	212	5,104	269,661
20 to 49 paid employees	241	372,307	20,033	127	6,981	377,684
50 to 99 paid employees	69	258,503	12,896	31	4,670	245,174
100 or more paid employees	24	121,584	11,185	3	3,831	210,431
Arizona, total	864	420,481	24,023	605	8,087	458,214
No paid employees	111	14,606	178	138	...	...
1 paid employee	118	18,288	318	101	118	6,166
2 paid employees	127	28,158	1,070	101	254	13,950
3 paid employees	71	22,081	621	41	213	12,637
4 or 5 paid employees	115	45,015	1,742	70	515	30,964
6 or 7 paid employees	56	21,196	1,129	31	357	21,925
8 or 9 paid employees	46	23,956	1,209	20	382	23,736
10 to 19 paid employees	103	74,439	4,295	67	1,354	86,121
20 to 49 paid employees	90	121,448	7,899	32	2,618	149,304
50 or more paid employees	27	51,294	5,562	4	2,276	113,411
Arkansas, total	2,147	851,613	35,808	1,647	14,705	732,054
No paid employees	278	37,986	119	291	...	...
1 paid employee	378	73,148	901	304	378	18,552
2 paid employees	320	78,471	1,403	264	640	29,090
3 paid employees	213	53,269	1,360	158	639	29,116
4 or 5 paid employees	283	80,263	2,677	216	1,239	53,894
6 or 7 paid employees	179	71,176	2,341	126	1,142	52,125
8 or 9 paid employees	96	49,466	1,777	73	811	37,414
10 to 19 paid employees	235	139,438	7,448	145	3,032	150,489
20 to 49 paid employees	127	159,885	9,331	67	3,606	195,248
50 or more paid employees	38	108,511	8,451	3	3,218	166,126
California, total	18,459	13,270,588	732,122	14,337	212,131	14,412,539
No paid employees	3,032	388,738	3,191	3,628	...	...
1 paid employee	2,503	484,054	8,256	2,265	2,503	153,659
2 paid employees	2,100	570,208	14,355	1,731	4,200	273,440
3 paid employees	1,700	528,627	17,545	1,380	5,100	343,869
4 or 5 paid employees	2,288	979,799	36,590	1,775	10,153	714,032
6 or 7 paid employees	1,386	734,653	33,316	960	8,914	642,784
8 or 9 paid employees	981	627,671	30,640	642	8,271	586,971
10 to 19 paid employees	2,189	2,143,881	114,233	1,194	29,331	2,167,765
20 to 49 paid employees	1,516	2,784,463	163,352	584	45,078	3,200,942
50 to 99 paid employees	462	1,806,422	107,046	144	33,347	2,192,746
100 or more paid employees	302	2,222,072	203,598	34	65,234	4,136,331
Colorado, total	2,650	1,628,603	75,028	1,826	25,483	1,442,332
No paid employees	418	45,078	466	468	...	...
1 paid employee	409	65,943	1,029	339	409	18,672
2 paid employees	321	84,771	1,801	219	642	32,554
3 paid employees	226	75,350	1,900	150	678	35,936
4 or 5 paid employees	331	151,585	4,358	224	1,458	84,607
6 or 7 paid employees	233	140,334	4,310	147	1,511	83,420
8 or 9 paid employees	111	91,679	3,075	52	934	60,748
10 to 19 paid employees	313	235,288	11,752	153	4,187	229,366
20 to 49 paid employees	215	433,481	19,508	68	6,515	381,772
50 to 99 paid employees	49	141,516	9,333	6	3,191	190,997
100 or more paid employees	24	163,578	17,496	...	5,958	324,260
Connecticut, total	2,361	1,374,925	88,141	1,243	26,558	1,656,220
No paid employees	227	14,444	199	273	...	...
1 paid employee	241	27,265	620	202	241	11,478
2 paid employees	253	41,663	1,394	193	506	26,400
3 paid employees	220	54,987	1,805	139	660	35,293
4 or 5 paid employees	284	75,246	3,705	173	1,258	72,303
6 or 7 paid employees	212	72,437	4,545	75	1,381	85,786
8 or 9 paid employees	142	64,978	3,960	41	1,193	73,291
10 to 19 paid employees	423	287,287	19,876	109	5,738	364,718
20 to 49 paid employees	285	483,554	30,044	33	8,401	566,685
50 to 99 paid employees	54	164,943	11,713	5	3,504	230,858
100 or more paid employees	20	88,121	10,280	...	3,676	189,408
Delaware, total	370	483,721	17,734	217	5,153	352,165
No paid employees	32	2,591	25	33	...	...
1 paid employee	43	6,349	102	20	43	1,770
2 paid employees	33	5,136	169	17	66	3,409
3 paid employees	36	7,235	280	26	108	5,528
4 or 5 paid employees	49	12,422	560	33	219	11,710
6 or 7 paid employees	43	11,990	737	26	282	14,126
8 or 9 paid employees	23	9,158	549	13	194	10,664
10 or more paid employees	111	428,840	15,312	49	4,241	304,958
District of Columbia, total	1,114	1,242,601	62,327	585	17,106	1,187,366
No paid employees	106	25,654	107	119	...	...
1 paid employee	120	22,352	362	92	120	7,207
2 paid employees	112	33,601	832	73	224	17,131
3 paid employees	95	28,390	1,091	59	285	22,141
4 or 5 paid employees	114	54,850	2,067	47	513	38,039
6 or 7 paid employees	93	74,792	2,087	67	599	41,784
8 or 9 paid employees	74	68,972	2,446	25	628	47,599
10 to 19 paid employees	196	188,764	8,983	68	2,547	174,982
20 to 49 paid employees	140	284,333	15,151	26	4,010	284,407
50 or more paid employees	64	460,893	29,201	9	8,180	554,076
Florida, total	3,718	1,991,316	125,376	2,234	49,856	2,526,547
No paid employees	399	39,253	432	466	...	...
1 paid employee	429	51,435	1,075	354	429	19,183
2 paid employees	401	73,131	2,013	281	802	38,453
3 paid employees	364	89,126	2,853	260	1,092	56,391
4 or 5 paid employees	486	145,100	6,084	292	2,168	119,794
6 or 7 paid employees	330	102,032	6,088	190	2,123	118,586
8 or 9 paid employees	190	81,437	5,053	74	1,608	88,863
10 to 19 paid employees	518	425,348	21,410	194	7,072	415,425
20 to 49 paid employees	402	473,876	35,194	90	12,119	678,710
50 to 99 paid employees	121	316,838	20,515	26	8,352	412,426
100 or more paid employees	78	193,740	24,659	7	14,091	578,716
Georgia, total	3,844	3,264,294	133,260	2,516	44,004	2,549,597
No paid employees	358	108,776	854	373	...	...
1 paid employee	415	81,259	1,041	349	415	19,588
2 paid employees	436	126,191	2,279	331	872	45,073
3 paid employees	399	134,157	3,105	307	1,197	62,122
4 or 5 paid employees	493	259,717	6,381	367	2,197	124,836
6 or 7 paid employees	422	279,284	8,139	288	2,744	154,080
8 or 9 paid employees	229	144,755	5,787	124	1,903	113,964
10 to 19 paid employees	566	610,656	23,170	247	7,719	450,276
20 to 49 paid employees	391	761,464	37,665	117	11,990	705,546
50 to 99 paid employees	93	353,977	18,609	13	6,197	369,680
100 or more paid employees	42	404,058	26,230	...	8,770	504,432
Idaho, total	1,147	415,822	19,561	734	8,999	436,770
No paid employees	198	18,893	332	207	...	...
1 paid employee	231	30,349	666	161	231	13,281
2 paid employees	142	27,619	763	91	284	16,235
3 paid employees	91	23,948	773	50	273	14,435
4 or 5 paid employees	91	25,959	1,162	55	399	22,691
6 or 7 paid employees	67	19,555	1,161	30	430	21,346
8 or 9 paid employees	55	21,168	1,287	21	468	24,920
10 to 19 paid employees	127	81,513	4,283	53	1,722	89,410
20 to 49 paid employees	126	109,524	6,575	58	3,643	162,004
50 or more paid employees	19	57,294	2,559	8	1,549	72,448
Illinois, total	17,454	18,136,506	689,689	11,983	182,512	13,112,559
No paid employees	2,964	441,775	1,053	3,404	...	...
1 paid employee	2,635	707,907	7,341	2,265	2,635	138,752
2 paid employees	2,099	872,700	13,494	1,485	4,198	262,621
3 paid employees	1,661	815,590	17,464	1,099	4,983	335,197
4 or 5 paid employees	2,265	1,680,184	36,574	1,452	10,098	704,544
6 or 7 paid employees	1,221	1,081,945	31,078	706	7,840	590,073
8 or 9 paid employees	813	799,598	26,005	425	6,859	489,920
10 to 19 paid employees	1,925	2,914,280	101,723	793	25,692	1,925,122
20 to 49 paid employees	1,231	3,385,176	145,366	286	37,104	2,771,285
50 to 99 paid employees	403	2,306,557	111,209	57	28,508	2,093,657
100 or more paid employees	237	3,130,794	198,382	11	54,595	3,801,388
Indiana, total	5,325	3,227,141	144,878	3,586	45,056	2,748,616
No paid employees	778	70,789	338	876	...	...
1 paid employee	764	122,611	1,948	592	764	37,692
2 paid employees	630	168,678	3,326	448	1,260	64,946
3 paid employees	477	148,900	3,840	360	1,431	75,684
4 or 5 paid employees	677	285,120	8,651	445	3,039	168,574
6 or 7 paid employees	493	323,893	9,195	311	3,187	180,589
8 or 9 paid employees	275	155,667	7,087	137	2,321	138,507
10 to 19 paid employees	685	713,233	29,548	267	9,160	556,756
20 to 49 paid employees	419	658,111	41,232	124	12,198	787,622
50 to 99 paid employees	92	414,033	22,483	12	6,453	416,076
100 or more paid employees	35	166,106	17,230	14	5,243	322,170
Iowa, total	5,980	3,361,733	99,434	4,418	35,028	1,901,861
No paid employees	1,570	209,042	578	1,726	...	...
1 paid employee	952	229,698	2,349	764	952	44,284
2 paid employees	730	252,663	3,506	495	1,460	68,372
3 paid employees	502	226,291	3,814	295	1,506	73,103
4 or 5 paid employees	647	425,849	7,697	394	2,880	146,184
6 or 7 paid employees	447	326,386	7,636	294	2,874	145,161
8 or 9 paid employees	242	178,169	5,483	130	2,036	105,694
10 to 19 paid employees	504	530,600	19,856	209	6,869	370,590
20 to 49 paid employees	282	598,533	24,607	101	8,302	476,913
50 or more paid employees	104	384,502	23,908	10	8,149	471,560
Kansas, total	4,640	2,094,230	61,459	3,133	22,968	1,174,428
No paid employees	1,206	87,700	178	1,261	...	...
1 paid employee	984	169,315	2,347	585	984	40,907
2 paid employees	580	1,164,555	2,693	290	1,160	51,005
3 paid employees	409	141,688	2,916	234	1,227	56,858
4 or 5 paid employees	463	220,364	4,932	241	2,037	95,666
6 or 7 paid employees	256	226,345	4,091	163	1,628	77,718
8 or 9 paid employees	148	97,198	3,086	76	1,241	60,834
10 to 19 paid employees	353	359,532	12,501	204	4,742	240,148
20 to 49 paid employees	187	388,397	14,860	72	5,363	294,304
50 or more paid employees	54	239,136	13,855	7	4,586	256,988

See footnotes at end of table.

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Pay roll (Dollars)
Kentucky, total	2,456	1,784,338	74,471	1,854	26,690	1,396,846
No paid employees	324	130,974	1,507	324	...	...
1 paid employee	272	45,611	673	241	272	11,194
2 paid employees	289	67,017	1,374	261	578	27,167
3 paid employees	241	62,552	1,655	213	723	33,057
4 or 5 paid employees	315	94,579	3,343	250	1,387	65,725
6 or 7 paid employees	190	178,652	2,970	159	1,225	57,772
8 or 9 paid employees	159	114,008	3,594	116	1,337	69,560
10 to 19 psid employees	342	267,418	13,041	169	4,687	252,524
20 to 49 paid employees	244	370,787	20,014	105	7,171	383,737
50 or more paid employees	80	452,740	26,300	16	9,310	496,110
Louisiana, total	3,068	2,227,058	103,918	2,007	36,187	1,989,004
No paid employees	298	43,912	387	358	...	...
1 paid employee	357	82,765	859	277	357	16,185
2 paid employees	360	102,560	1,691	274	720	33,367
3 psid employees	286	114,475	2,096	228	858	40,008
4 or 5 paid employees	393	146,154	4,639	229	1,743	91,669
6 or 7 psid employees	261	154,289	4,726	157	1,689	93,078
8 or 9 paid employees	189	107,181	4,326	97	1,588	85,078
10 to 19 paid employees	472	350,431	17,725	212	6,410	346,488
20 to 49 paid employees	314	498,171	26,721	145	9,295	510,065
50 to 99 paid employees	98	397,810	21,763	26	7,008	406,608
100 or more paid employees	40	229,310	18,985	4	6,519	366,458
Maine, total	927	490,529	27,136	424	9,616	505,435
No paid employees	80	6,915	69	77	...	...
1 paid employee	98	11,798	267	63	98	4,258
2 paid employees	72	13,972	361	48	144	7,427
3 psid employees	81	19,934	630	57	243	11,806
4 or 5 psid employees	126	36,469	1,540	54	568	28,915
6 or 7 psid employees	92	41,087	1,569	32	593	30,747
8 or 9 psid employees	78	34,803	1,975	23	654	37,646
10 to 19 psid employees	164	102,326	6,585	49	2,231	120,837
20 to 49 paid employees	113	159,965	9,105	21	3,208	169,653
50 or more paid employees	23	63,260	5,035	...	1,877	94,146
Maryland, total	3,076	2,057,749	99,943	2,130	33,639	1,931,957
No paid employees	361	41,716	344	410	...	...
1 paid employee	384	74,975	1,001	322	384	18,218
2 paid employees	355	78,590	1,893	271	710	34,378
3 psid employees	253	78,472	1,961	202	759	38,979
4 or 5 psid employees	391	121,214	5,001	289	1,750	93,310
6 or 7 psid employees	252	124,179	5,267	169	1,621	98,035
8 or 9 paid employees	165	92,952	4,965	90	1,382	90,669
10 to 19 psid employees	464	396,950	19,119	210	6,203	365,073
20 to 49 paid employees	326	448,052	28,610	121	9,657	552,720
50 to 99 psid employees	90	359,983	17,930	30	5,973	350,293
100 or more paid employees	35	240,666	13,852	16	5,200	290,282
Massachusetts, totsl	7,788	6,396,231	290,915	3,791	81,884	5,275,514
No paid employees	1,003	129,294	493	1,168	...	...
1 paid employee	889	159,972	2,469	615	889	44,757
2 paid employees	834	255,990	5,269	495	1,668	98,334
3 paid employees	723	268,195	6,915	367	2,169	129,026
4 or 5 paid employees	1,028	482,894	15,482	425	4,585	289,447
6 or 7 paid employees	664	384,499	15,647	212	4,278	282,033
8 or 9 paid employees	509	458,201	16,468	139	4,317	300,991
10 to 19 paid employees	1,168	1,169,004	56,592	252	15,703	1,020,980
20 to 49 paid employees	700	1,508,811	75,640	106	20,754	1,333,729
50 to 99 psid employees	181	877,429	43,438	8	12,521	811,059
100 or more paid employees	89	701,942	52,502	4	15,000	965,158
Michigan, total	8,434	6,683,754	304,771	5,878	84,766	5,915,238
No paid employees	1,153	133,152	593	1,356	...	...
1 paid employee	1,185	215,869	3,408	961	1,185	63,530
2 paid employees	999	280,819	6,235	755	1,998	124,673
3 psid employees	792	321,789	8,177	593	2,376	156,936
4 or 5 paid employees	1,115	519,833	17,816	769	4,981	333,592
6 or 7 paid employees	795	520,271	17,966	528	5,128	344,880
8 or 9 paid employees	459	401,667	14,188	223	3,843	267,613
10 to 19 psid employees	1,032	1,000,435	51,948	467	13,976	994,888
20 to 49 psid employees	660	1,477,058	72,216	197	19,409	1,376,868
50 to 99 paid employees	171	972,013	42,037	22	11,369	827,424
100 or more paid employees	73	840,848	70,187	7	20,501	1,424,834
Minnesota, total	6,075	5,026,505	166,428	3,632	53,355	3,235,060
No paid employees	1,264	134,983	496	1,390	...	...
1 paid employee	1,086	227,989	2,828	763	1,086	53,766
2 paid employees	792	237,658	4,134	431	1,584	80,448
3 psid employees	564	253,842	4,667	260	1,692	89,747
4 or 5 paid employees	606	336,099	7,703	286	2,682	148,302
6 or 7 paid employees	426	354,999	8,599	200	2,737	165,063
8 or 9 psid employees	250	227,149	6,575	87	2,095	125,842
10 to 19 psid employees	477	660,343	21,696	139	6,467	411,125
20 to 49 paid employees	407	890,578	38,396	65	11,974	754,348
50 to 99 paid employees	139	837,721	29,804	9	9,382	563,557
100 or more paid employees	64	865,144	41,530	2	13,656	842,862
Mississippi, total	1,736	957,915	32,119	1,336	13,697	628,374
No paid employees	168	35,560	176	201	...	...
1 psid employee	244	64,539	491	222	244	9,518
2 paid employees	248	94,719	992	216	496	19,669
3 paid employees	206	78,601	1,429	170	618	26,838
4 or 5 paid employees	263	150,096	2,647	186	1,167	54,650
Missiasippi—Continued						
6 or 7 paid employees	148	67,396	2,271	104	968	45,718
8 or 9 paid employees	92	53,195	1,789	52	771	35,141
10 to 19 paid employees	190	127,342	6,474	111	2,571	121,258
20 to 49 paid employees	141	169,840	10,068	62	4,153	196,629
50 or more paid employees	36	116,627	5,782	12	2,709	118,953
Missouri, total	7,846	7,420,888	281,276	5,341	87,016	5,387,578
No paid employees	1,351	170,350	470	1,514	...	...
1 paid employee	1,173	240,011	2,788	968	1,173	53,596
2 paid employees	859	345,992	4,451	694	1,718	87,122
3 paid employees	651	322,904	5,673	425	1,953	110,605
4 or 5 paid employees	920	558,981	12,532	601	4,102	234,926
6 or 7 paid employees	677	592,381	13,877	417	4,371	262,022
8 or 9 paid employees	390	366,515	11,134	194	3,278	210,782
10 to 19 paid employees	918	1,211,250	41,607	366	12,473	799,652
20 to 49 paid employees	586	1,386,263	58,710	137	17,041	1,092,928
50 to 99 paid employees	204	888,589	44,500	25	14,031	877,777
100 or more paid employees	117	1,337,652	85,534	...	26,876	1,658,168
Montana, total	1,396	587,330	21,779	657	7,470	429,461
No paid employees	250	21,477	46	261	...	...
1 paid employee	373	66,360	993	134	373	17,670
2 paid employees	217	72,093	1,177	81	434	21,729
3 paid employees	117	43,094	939	56	351	18,941
4 or 5 paid employees	120	49,152	1,595	50	535	31,211
6 or 7 paid employees	81	29,992	1,484	21	519	30,421
8 or 9 paid employees	43	23,724	1,216	13	365	23,510
10 to 19 paid employees	101	79,620	4,269	24	1,333	82,760
20 or more psid employees	94	201,818	10,060	17	3,560	203,219
Nebraska, total	3,183	2,354,449	64,866	2,072	23,178	1,259,534
No paid employees	693	95,507	313	727	...	...
1 paid employee	552	118,608	1,257	337	552	24,319
2 paid employees	436	166,100	1,920	256	872	37,804
3 paid employees	272	143,780	1,926	173	816	36,252
4 or 5 paid employees	353	259,971	4,047	214	1,574	80,229
6 or 7 paid employees	197	222,508	3,318	106	1,256	64,166
8 or 9 paid employees	117	118,355	2,747	47	980	54,973
10 to 19 paid employees	285	385,073	10,944	124	3,839	204,512
20 to 49 paid employees	209	489,943	17,716	85	6,321	350,465
50 or more paid employees	69	354,604	20,678	3	6,968	406,814
Nevsda, total	254	79,498	4,614	191	1,326	89,212
No paid employees	34	2,375	3	41	...	...
1 paid employee	53	5,700	167	46	53	3,340
2 paid employees	41	7,035	223	36	82	4,506
3 paid employees	23	4,457	214	15	69	4,586
4 or 5 paid employees	28	10,631	431	18	126	8,241
6 or 7 paid employees	23	9,536	554	13	153	10,590
8 or 9 paid employees	11	6,443	375	3	92	6,843
10 to 19 paid employees	27	20,927	1,267	12	366	25,916
20 or more paid employees	14	12,394	1,380	7	385	25,190
New Hampshire, total	518	188,998	11,291	260	4,037	212,384
No paid employees	62	1,777	47	67	...	...
1 paid employee	61	3,676	137	48	61	2,364
2 paid employees	53	13,076	229	22	106	4,668
3 paid employees	60	10,234	462	33	180	8,789
4 or 5 paid employees	68	16,635	736	43	299	14,263
6 or 7 paid employees	47	15,875	849	16	303	15,879
8 or 9 paid employees	32	8,559	745	7	272	13,872
10 to 19 paid employees	91	58,724	3,676	20	1,238	68,238
20 or more paid employees	44	60,442	4,410	4	1,578	84,311
New Jersey, total	5,695	3,596,934	204,040	3,794	58,812	3,889,931
No paid employees	722	74,357	1,096	859	...	...
1 paid employee	774	81,461	1,809	682	774	36,899
2 paid employees	626	108,498	3,419	544	1,252	64,361
3 paid employees	573	106,923	4,837	388	1,719	93,364
4 or 5 paid employees	729	223,851	10,756	469	3,249	195,541
6 or 7 paid employees	504	200,542	10,687	288	3,257	203,939
8 or 9 psid employees	329	172,854	9,621	159	2,869	179,098
10 to 19 psid employees	732	560,124	33,875	298	9,633	630,158
20 to 49 psid employees	506	863,147	55,784	96	15,046	1,044,666
50 to 99 paid employees	139	515,752	32,999	11	9,358	640,497
100 or more paid employees	61	689,425	39,157	...	11,655	801,408
New Mexico, total	718	259,969	12,452	566	4,508	251,236
No paid employees	110	8,755	47	123	...	...
1 paid employee	114	18,215	300	96	114	5,182
2 paid employees	89	21,413	462	81	178	9,547
3 psid employees	83	17,016	549	75	249	11,545
4 or 5 paid employees	101	26,885	1,241	64	448	25,220
6 or 7 paid employees	59	20,832	1,037	35	380	21,383
8 or 9 paid employees	34	14,236	718	23	284	15,964
10 to 19 paid employees	82	52,189	3,226	37	1,101	62,245
20 or more paid employees	46	80,428	4,872	32	1,754	100,150

See footnotes at end of table.

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
New York, total	43,786	43,140,120	1,651,425	29,358	397,720	30,587,987
No paid employees	7,543	835,715	2,684	9,465	...	...
1 paid employee	6,671	1,210,868	18,852	5,882	6,671	346,806
2 paid employees	5,518	1,465,532	37,275	3,853	11,036	706,341
3 paid employees	4,503	1,646,535	50,432	2,718	13,509	947,761
4 or 5 paid employees	5,316	2,822,189	95,494	2,737	23,575	1,763,227
6 or 7 paid employees	3,259	2,240,917	88,461	1,523	20,952	1,386,907
8 or 9 paid employees	2,171	2,090,052	78,758	917	18,300	1,446,185
10 to 19 paid employees	4,639	6,437,298	268,172	1,526	62,525	4,921,050
20 to 49 paid employees	2,914	8,542,610	368,204	652	85,779	7,043,121
50 to 99 paid employees	783	5,951,049	223,470	75	52,781	4,127,747
100 or more paid employees	469	9,897,355	419,623	10	102,592	7,898,842
North Carolina, total	3,962	3,129,686	107,716	2,617	43,541	2,230,791
No paid employees	334	120,467	816	420	...	...
1 paid employee	372	100,388	1,019	270	372	18,129
2 paid employees	415	152,436	2,131	288	830	42,941
3 paid employees	376	121,314	2,805	269	1,128	56,272
4 or 5 paid employees	627	296,869	7,287	411	2,812	143,543
6 or 7 paid employees	433	220,283	7,823	250	2,787	151,272
8 or 9 paid employees	224	187,249	5,447	122	1,879	105,459
10 to 19 paid employees	592	606,046	21,616	322	8,130	446,638
20 to 49 paid employees	458	734,635	33,890	226	13,355	741,519
50 to 99 paid employees	92	305,957	14,400	31	5,767	290,355
100 or more paid employees	39	284,042	10,482	8	6,481	234,663
North Dakota, total	2,261	939,420	24,785	1,021	8,916	488,263
No paid employees	553	46,249	128	564	...	...
1 paid employee	549	119,017	1,492	175	549	28,129
2 paid employees	477	190,878	2,388	76	954	46,340
3 paid employees	183	88,963	1,332	37	549	27,291
4 or 5 paid employees	172	87,405	1,816	51	748	34,908
6 or 7 paid employees	93	56,673	1,628	36	602	32,662
8 or 9 paid employees	35	17,286	822	19	296	15,857
10 to 19 paid employees	103	106,732	3,959	44	1,427	76,761
20 to 49 paid employees	78	163,850	7,036	17	2,378	137,514
50 or more paid employees	18	62,367	4,184	2	1,413	88,801
Ohio, total	11,099	9,468,871	421,175	6,652	120,922	8,042,258
No paid employees	1,198	131,702	759	1,356	...	...
1 paid employee	1,461	280,616	4,199	1,191	1,461	76,807
2 paid employees	1,358	428,079	8,409	1,011	2,716	162,247
3 paid employees	945	417,057	9,184	613	2,835	174,076
4 or 5 paid employees	1,448	707,937	21,454	823	6,474	407,219
6 or 7 paid employees	1,025	571,492	21,971	524	6,620	414,964
8 or 9 paid employees	655	494,424	20,372	299	5,524	371,655
10 to 19 paid employees	1,478	1,663,766	70,272	537	20,042	1,337,884
20 to 49 paid employees	1,104	2,458,645	116,865	246	32,686	2,225,993
50 to 99 paid employees	317	1,246,774	73,142	37	21,010	1,431,714
100 or more paid employees	110	1,068,379	74,548	15	21,554	1,439,699
Oklahoma, total	3,668	1,729,240	72,717	2,540	25,188	1,427,262
No paid employees	609	55,366	162	640	...	...
1 paid employee	609	83,424	1,343	468	609	24,682
2 paid employees	494	105,814	2,306	346	988	44,979
3 paid employees	371	96,843	2,646	251	1,113	53,095
4 or 5 paid employees	462	207,468	5,311	300	2,063	108,823
6 or 7 paid employees	289	153,600	4,810	192	1,861	97,653
8 or 9 paid employees	154	105,670	3,611	74	1,300	75,806
10 to 19 paid employees	402	377,328	16,153	182	5,416	305,739
20 to 49 paid employees	213	318,017	18,792	75	6,244	359,271
50 or more paid employees	65	225,710	17,583	12	5,594	357,214
Oregon, total	2,561	1,891,251	94,418	1,649	29,314	1,935,780
No paid employees	281	33,715	722	329	...	...
1 paid employee	338	51,899	1,033	298	338	19,963
2 paid employees	288	60,187	1,716	230	576	34,292
3 paid employees	263	64,453	2,507	170	789	51,346
4 or 5 paid employees	360	146,714	5,839	206	1,603	113,189
6 or 7 paid employees	222	145,050	5,176	100	1,434	106,214
8 or 9 paid employees	123	101,312	4,069	51	1,032	77,929
10 to 19 paid employees	341	346,578	15,865	140	4,511	313,784
20 to 49 paid employees	224	403,065	23,307	87	6,762	475,370
50 to 99 paid employees	85	323,097	18,454	35	5,752	367,296
100 or more paid employees	36	215,181	15,730	3	6,517	376,597
Pennsylvania, total	14,565	11,010,828	499,853	11,373	153,681	9,587,302
No paid employees	1,864	192,912	615	2,305	...	...
1 paid employee	1,777	299,374	4,522	1,629	1,777	83,867
2 paid employees	1,701	434,670	9,433	1,451	3,402	181,910
3 paid employees	1,364	421,800	11,794	1,162	4,092	232,626
4 or 5 paid employees	1,982	786,293	26,141	1,514	8,829	506,088
6 or 7 paid employees	1,276	640,882	24,688	939	8,212	473,803
8 or 9 paid employees	847	578,786	22,393	600	7,127	423,267
10 to 19 paid employees	2,006	2,041,418	89,274	1,159	26,890	1,676,819
20 to 49 paid employees	1,263	2,608,522	126,789	522	37,874	2,414,998
50 to 99 paid employees	310	1,304,302	70,882	77	21,464	1,376,173
100 or more paid employees	175	1,701,869	113,322	15	34,014	2,217,751
Rhode Island, total	1,136	722,552	35,210	679	11,103	657,035
No paid employees	146	7,706	25	182	...	...
1 paid employee	137	15,651	331	123	137	6,693
2 paid employees	135	21,636	796	83	270	14,231
3 paid employees	105	31,818	960	76	315	18,595
4 or 5 paid employees	124	39,524	1,554	78	561	28,944
Rhode Island--Continued						
6 or 7 paid employees	92	38,289	1,871	42	593	33,491
8 or 9 paid employees	50	21,122	1,341	13	422	26,194
10 to 19 paid employees	199	196,397	9,003	58	2,746	163,681
20 to 49 paid employees	110	200,600	11,488	13	3,462	218,114
50 or more paid employees	38	149,809	7,841	11	2,597	147,092
South Carolina, total	1,609	1,008,042	37,337	1,056	13,848	717,224
No paid employees	157	78,616	649	200	...	...
1 paid employee	160	59,514	399	141	160	7,251
2 paid employees	181	58,871	839	135	362	15,407
3 paid employees	176	61,211	1,320	124	528	24,047
4 or 5 paid employees	259	125,249	2,874	180	1,161	55,548
6 or 7 paid employees	162	84,826	2,498	95	1,055	50,764
8 or 9 paid employees	96	55,073	2,365	49	810	44,364
10 to 19 paid employees	241	185,907	8,887	96	3,341	172,114
20 to 49 paid employees	146	226,374	11,680	28	4,279	237,694
50 or more paid employees	31	72,401	5,826	8	2,152	110,035
South Dakota, total	1,829	791,608	21,306	1,014	8,038	405,100
No paid employees	428	33,677	90	440	...	...
1 paid employee	407	70,827	1,007	200	407	18,788
2 paid employees	327	97,001	1,596	108	654	29,812
3 paid employees	179	71,732	1,330	57	537	26,934
4 or 5 paid employees	148	66,287	1,615	65	648	31,418
6 or 7 paid employees	90	69,829	1,427	52	579	28,986
8 or 9 paid employees	50	41,533	1,164	23	417	20,401
10 to 19 paid employees	108	152,993	3,928	49	1,503	75,624
20 to 49 paid employees	79	142,664	6,420	19	2,355	123,754
50 or more paid employees	13	45,065	2,729	1	938	49,383
Tennessee, total	3,529	3,477,171	114,985	2,469	40,726	2,243,969
No paid employees	332	63,777	443	429	...	...
1 paid employee	334	138,161	862	270	334	15,097
2 paid employees	413	194,589	2,037	322	826	39,257
3 paid employees	347	124,191	2,575	281	1,041	51,267
4 or 5 paid employees	477	285,938	5,224	351	2,130	109,879
6 or 7 paid employees	389	268,921	5,958	247	2,513	128,189
8 or 9 paid employees	179	186,449	4,122	107	1,503	80,971
10 to 19 paid employees	526	608,225	19,974	281	7,106	396,088
20 to 49 paid employees	382	827,609	33,334	134	11,448	649,873
50 to 99 paid employees	110	487,462	21,986	42	7,427	432,247
100 or more paid employees	40	291,849	18,470	5	6,398	341,101
Texas, total	11,558	8,197,169	336,166	8,296	116,920	6,637,938
No paid employees	1,461	258,726	2,249	1,617	...	...
1 paid employee	1,625	318,969	4,100	1,380	1,625	77,477
2 paid employees	1,471	463,927	7,491	1,180	2,942	147,705
3 paid employees	1,136	429,537	8,797	874	3,408	175,707
4 or 5 paid employees	1,526	727,662	18,480	1,064	6,798	366,537
6 or 7 paid employees	933	521,615	17,248	586	5,978	344,011
8 or 9 paid employees	593	400,774	14,946	345	5,021	302,840
10 to 19 paid employees	1,443	1,493,774	57,400	737	19,661	1,130,135
20 to 49 paid employees	964	1,724,057	85,701	382	28,945	1,667,342
50 to 99 paid employees	270	999,832	51,767	92	17,974	1,053,319
100 or more paid employees	136	858,296	67,987	39	24,568	1,372,865
Utah, total	1,123	724,933	37,298	726	12,150	743,416
No paid employees	149	16,629	34	166	...	...
1 paid employee	141	22,474	396	121	141	7,314
2 paid employees	132	43,071	767	99	264	14,630
3 paid employees	88	24,179	745	65	264	14,415
4 or 5 paid employees	157	60,068	2,253	101	705	45,101
6 or 7 paid employees	96	70,235	1,917	56	620	37,863
8 or 9 paid employees	65	26,930	1,729	29	548	34,500
10 to 19 paid employees	139	127,415	6,040	48	1,923	114,071
20 to 49 paid employees	110	153,652	10,024	39	3,181	195,733
50 or more paid employees	46	180,280	13,393	2	4,504	279,789
Vermont, total	393	168,216	9,206	206	3,141	166,391
No paid employees	44	2,281	20	47	...	...
1 paid employee	50	5,535	137	37	50	2,049
2 paid employees	37	5,593	173	24	74	3,186
3 paid employees	40	9,310	318	16	120	6,125
4 or 5 paid employees	63	19,203	735	29	283	14,311
6 or 7 paid employees	42	23,298	726	20	268	14,498
8 or 9 paid employees	26	9,792	589	12	219	10,988
10 to 19 paid employees	55	34,719	2,223	17	775	42,170
20 or more paid employees	36	58,485	4,285	4	1,352	73,064
Virginia, total	3,000	2,033,470	99,126	1,856	39,625	2,037,457
No paid employees	170	31,045	328	184	...	...
1 paid employee	279	53,471	706	237	279	12,550
2 paid employees	320	80,742	1,666	230	640	35,224
3 paid employees	278	82,922	2,101	200	834	43,316
4 or 5 paid employees	416	169,460	5,025	286	1,872	96,041
6 or 7 paid employees	298	147,591	5,366	182	1,930	105,470
8 or 9 paid employees	186	109,137	4,384	109	1,567	85,471
10 to 19 paid employees	523	374,971	19,065	252	7,118	375,973
20 to 49 paid employees	401	613,874	32,321	148	11,925	653,809
50 to 99 paid employees	99	238,259	17,191	21	6,609	361,101
100 or more paid employees	30	131,998	10,973	7	6,851	268,502

See footnotes at end of table.

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Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)
Washington, total	4,147	2,643,174	145,511	2,734	45,658	2,987,103
No paid employees	527	59,419	400	612	...	...
1 paid employee	574	90,826	1,799	429	574	35,302
2 paid employees	518	153,016	3,459	400	1,036	64,091
3 paid employees	381	131,872	3,959	250	1,143	79,440
4 or 5 paid employees	555	244,094	9,279	338	2,483	172,474
6 or 7 paid employees	336	169,997	7,617	209	2,157	149,418
8 or 9 paid employees	220	144,558	6,802	118	1,849	126,484
10 to 19 paid employees	501	491,995	25,332	215	6,809	492,114
20 to 49 paid employees	339	543,155	35,642	130	10,498	716,174
50 to 99 paid employees	131	317,707	24,245	22	8,896	522,753
100 or more paid employees	65	296,535	26,977	11	10,213	628,853
West Virginia, total	1,737	1,076,754	56,356	849	17,744	1,081,048
No paid employees	123	12,121	173	141	...	...
1 paid employee	187	23,253	473	130	187	8,696
2 paid employees	189	50,758	999	117	378	18,851
3 paid employees	157	30,985	1,186	90	471	23,445
4 or 5 paid employees	253	73,386	3,015	148	1,133	60,774
6 or 7 paid employees	190	81,744	3,581	87	1,230	73,698
8 or 9 paid employees	113	45,989	2,673	48	951	53,257
10 to 19 paid employees	293	239,154	12,544	73	4,099	235,457
20 to 49 paid employees	185	333,803	17,593	15	5,290	330,550
50 or more paid employees	47	185,561	14,119	...	4,005	276,320
Wisconsin, total	5,100	2,829,271	137,335	3,032	41,513	2,611,737
No paid employees	855	73,623	410	945	...	...
1 paid employee	817	123,137	2,354	564	817	40,735
2 paid employees	567	130,323	2,943	379	1,134	57,538
3 paid employees	487	120,169	4,260	298	1,461	83,430
4 or 5 paid employees	673	219,750	9,388	361	2,996	178,685
6 or 7 paid employees	382	219,965	7,681	143	2,449	147,723
8 or 9 paid employees	262	122,056	7,458	98	2,205	139,618
10 to 19 paid employees	577	517,662	26,604	169	7,857	506,373
20 to 49 paid employees	358	723,185	37,063	57	10,944	702,179
50 to 99 paid employees	87	336,311	20,007	14	5,839	386,611
100 or more paid employees	35	243,090	19,167	4	5,811	368,845
Wyoming, total	463	153,477	6,144	339	2,223	130,082
No paid employees	112	9,169	24	126	...	...
1 paid employee	86	10,136	211	66	86	4,219
2 paid employees	58	9,706	318	45	116	6,171
3 paid employees	48	13,433	427	25	144	8,444
4 or 5 paid employees	43	14,410	461	17	190	11,153
6 or 7 paid employees	31	16,874	550	6	203	12,251
8 or 9 paid employees	23	7,643	568	22	193	10,744
10 to 19 paid employees	37	16,135	1,298	24	488	27,977
20 or more paid employees	25	55,971	2,287	8	803	49,123

* Proprietors of unincorporated businesses.
[1] Based on total number of paid employees as of November 15, 1948.

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TRUCKS

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Table 7A.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers												
					Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
						Manufacturers' rated capacity					Manufacturers' rated capacity				
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
United States, total	220,328	155,861,090	124,623	73,308,239	366,330	126,885	144,251	78,911	16,283	26,762	789	3,895	13,493	8,585	30,594
Administrative, auxiliary units	1,323	1,782,381	240	249,802	2,085	910	714	306	155	336	2	3	127	204	525
Wholesale establishments	219,005	154,078,709	124,383	73,058,437	364,245	125,975	143,537	78,605	16,128	26,426	787	3,892	13,366	8,381	30,069
WHOLESALE ESTABLISHMENTS															
Type of Operation															
Merchant wholesalers	146,518	79,766,589	78,910	43,938,123	237,774	95,037	84,411	49,169	9,157	14,503	604	2,368	7,545	3,986	17,003
Manufacturers' sales branches, offices, total	23,768	52,738,577	6,796	13,549,777	31,137	10,563	13,202	6,306	1,066	1,181	34	285	489	373	1,426
Sales branches (with stocks)	15,716	29,229,717	6,537	11,917,686	29,962	9,838	12,923	6,180	1,021	1,088	32	278	420	358	1,300
Sales offices (without stocks)	8,052	23,508,860	259	1,632,091	1,175	725	279	126	45	93	2	7	69	15	126
Petroleum bulk stations, terminals	29,451	10,615,650	29,451	10,615,650	73,444	13,618	36,009	18,357	5,460	8,761	96	836	4,153	3,676	9,066
Assemblers (mainly farm products)	19,268	10,957,893	9,226	4,954,887	21,890	6,757	9,915	4,773	445	1,981	53	403	1,179	346	2,574
Type by Kind of Business															
Merchant wholesalers, total	146,518	79,766,589	78,910	43,938,123	237,774	95,037	84,411	49,169	9,157	14,503	604	2,368	7,545	3,986	17,003
Groceries, confectionery, meats	17,345	11,356,738	13,334	8,533,583	41,653	14,904	16,388	9,132	1,229	3,567	106	574	2,089	798	4,031
Groceries (general line)	4,265	5,799,121	3,617	5,187,597	15,993	2,087	7,186	5,777	943	3,002	44	462	1,835	661	3,423
Confectionery	2,077	377,047	1,645	305,343	3,978	3,007	835	124	12	17	6	5	6	...	16
Fish, sea foods	1,233	393,662	891	272,175	3,460	1,264	798	345	53	126	8	20	66	32	128
Meats, meat products	3,507	1,999,476	2,919	1,532,421	3,944	3,558	2,411	911	64	98	23	14	43	18	102
Other grocery, food specialties	6,263	2,787,432	4,262	1,236,047	12,278	4,988	5,158	1,975	157	324	25	73	139	87	362
Farm products (edible)	13,539	7,500,941	11,137	5,863,441	56,346	22,425	22,424	10,586	911	2,875	91	353	1,495	936	3,202
Dairy, poultry products	6,668	4,278,748	5,698	3,479,673	38,684	17,566	14,905	5,886	327	1,241	60	128	492	561	1,506
Fruits, vegetables (fresh)	6,871	3,222,193	5,439	2,383,768	17,662	4,859	7,519	4,700	584	1,634	31	225	1,003	375	1,696
Beer, wines, distilled spirits	7,195	4,069,729	6,527	3,304,081	24,115	5,684	11,039	6,786	606	1,419	29	174	763	453	1,611
Beer, ale	5,668	1,550,562	5,480	1,508,681	20,269	4,721	9,444	5,614	490	1,290	22	165	698	405	1,463
Wines, distilled spirits	1,527	2,519,167	1,047	1,795,400	3,846	963	1,595	1,172	116	129	7	9	65	48	148
Drugs, chemicals, allied products	4,671	2,282,226	1,814	1,131,471	3,529	1,886	1,115	439	89	83	6	14	18	45	96
Drugs (general line)	303	848,870	237	634,898	785	316	349	110	10	3	...	...	2	1	3
Drugs, drug sundries (specialty lines)	1,902	521,476	579	162,808	990	689	254	42	5	8	2	4	...	2	9
Industrial chemicals, explosives	1,189	690,019	325	176,463	714	196	242	211	65	64	...	8	15	41	74
Paints, varnishes	1,277	221,861	673	157,302	1,040	685	270	76	9	8	4	2	1	1	10
Tobacco and products (exc. leaf)	3,019	2,529,576	2,588	2,363,597	7,765	5,163	2,165	425	12	71	9	15	36	11	73
Dry goods, apparel	11,733	5,727,719	647	470,448	896	594	229	66	7	12	...	1	3	8	12
Clothing, furnishings, footwear	5,133	1,558,536	303	191,608	403	262	100	38	3	8	...	1	1	6	8
Dry goods (general line)	182	457,242	67	134,767	120	67	42	11	...	2	...	...	2	...	2
Dry goods specialties, piece goods, notions	5,284	1,947,798	257	110,797	345	249	79	14	3	2	...	...	...	2	2
Piece goods, converters	1,134	1,764,143	20	33,276	28	16	8	3	1	...	...	...	...	...	...
Furniture, home furnishings	3,813	1,314,945	932	441,421	1,407	649	510	213	35	30	1	10	17	2	30
Furniture (household, office)	1,173	379,730	403	168,599	620	284	240	88	8	16	...	5	11	...	16
Home furnishings, floor coverings	2,640	935,215	529	272,822	787	365	270	125	27	14	1	5	6	2	14
Paper and its products	4,044	1,901,747	1,899	1,150,749	3,649	1,102	1,668	807	72	66	4	17	26	19	72
Paper (exc. stationery and wallpaper)	2,904	1,688,542	1,612	1,049,907	3,203	770	1,573	789	71	66	4	17	26	19	72
Stationery, office supplies	880	180,867	216	88,468	350	249	83	17	1	...	...	...	...	...	...
Wallpaper	260	32,338	71	12,374	96	83	12	1	...	...	...	...	...	...	...
Farm products (raw materials)	2,594	6,903,993	422	1,337,466	1,034	315	452	247	20	136	3	23	82	28	148
Automotive	14,693	4,091,589	8,948	2,510,392	16,505	12,608	2,844	969	84	358	94	67	148	49	337
Automobiles, other motor vehicles	2,270	1,450,871	966	663,545	1,918	1,130	412	342	34	125	10	24	62	29	127
Automotive equipment, tires and tubes	12,423	2,640,718	7,982	1,846,847	14,587	11,478	2,432	627	50	233	84	43	86	20	210
Electrical goods	5,443	4,424,566	2,399	2,568,765	4,522	3,037	1,124	340	21	76	23	15	26	12	71
General line, apparatus, supplies	2,925	2,386,546	1,436	1,463,083	2,615	1,664	741	197	13	27	8	4	13	2	19
Electrical appliances, specialties	2,518	2,038,020	963	1,105,682	1,907	1,373	383	143	8	49	15	11	13	10	52
Hardware, plumbing, heating	5,901	3,826,957	3,639	3,087,864	8,362	3,422	2,986	1,723	231	352	31	74	173	74	407
Hardware	2,153	2,013,997	1,152	1,614,523	3,038	1,212	1,085	630	111	201	9	44	107	41	240
Plumbing, heating equipment, supplies	3,748	1,812,960	2,487	1,473,341	5,324	2,210	1,901	1,093	120	151	22	30	66	33	167
Lumber, construction materials	5,890	3,934,736	3,704	2,128,585	17,878	2,254	5,446	7,009	3,169	1,232	32	279	597	324	1,605
Lumber, millwork	3,312	2,793,620	1,789	1,245,155	5,313	759	2,253	1,954	347	783	19	210	381	173	1,089
Other construction materials	2,578	1,141,116	1,915	883,430	12,565	1,495	3,193	5,055	2,822	449	13	69	216	151	516
Machinery, equipment, supplies	21,430	6,731,372	8,609	3,787,472	17,581	11,035	4,134	2,152	260	804	85	150	371	198	923
Commercial machines, equipment	4,814	870,025	2,102	470,962	3,818	2,919	709	173	17	44	22	7	7	8	45
Construction machinery, equipment	936	786,561	638	674,113	2,353	1,667	373	257	56	160	14	24	63	59	183
Farm-dairy machinery, equipment	883	485,297	503	322,317	1,011	612	251	127	21	77	18	16	23	20	81
Industrial machinery, equipment, supplies	7,304	2,999,989	3,029	1,739,863	6,989	3,415	2,047	1,389	138	467	20	88	256	103	552
Professional equipment, supplies	2,596	571,154	432	179,391	558	438	100	19	1	5	2	1	2	...	6
Service establishment equipment, supplies	4,240	767,142	1,635	293,929	2,375	1,743	488	129	15	27	8	7	9	3	26
Transportation (exc. automotive) equipment, supplies	657	251,204	270	106,897	477	241	166	58	12	24	1	7	11	5	30
Metals, metal work (exc. scrap)	1,803	2,056,715	805	881,222	2,128	409	691	707	321	407	14	65	207	121	488
Iron, steel and products	1,545	1,551,841	724	754,483	1,955	378	626	645	306	387	14	61	191	121	459
Nonferrous metals, metal work	258	504,874	81	126,739	173	31	65	62	15	20	...	4	16	...	29
Waste materials	7,717	2,699,300	6,094	1,879,753	15,225	2,661	6,754	4,639	1,171	1,801	51	410	844	496	2,524
Iron, steel scrap	3,054	1,699,428	2,628	1,132,949	7,220	1,203	3,122	2,298	597	850	29	197	420	204	1,272
Other scrap, waste materials	4,663	999,872	3,466	746,804	8,005	1,458	3,632	2,341	574	951	22	213	424	292	1,252
Other merchant wholesalers	15,688	8,413,740	5,412	2,497,813	15,179	6,889	4,442	2,929	919	1,214	25	127	650	412	1,373
Amusement, sporting goods	2,226	566,754	473	162,022	634	471	116	37	10	8	...	...	5	3	8
Books, periodicals, newspapers	1,601	459,950	969	340,750	4,064	3,129	697	227	11	7	2	3	...	2	7
Coal, coke	982	2,077,284	324	283,849	1,762	208	538	647	369	95	1	9	48	37	108
Farm supplies	1,658	1,271,599	1,136	732,314	2,971	941	1,194	705	131	437	3	46	216	172	513
Jewelry	3,391	799,012	53	39,326	64	47	14	3	...	3	...	2	1	...	3
Petroleum and products	1,196	750,220	844	319,654	2,331	538	784	699	310	452	6	37	247	162	490
Merchant wholesalers, miscellaneous products	4,634	2,488,921	1,613	619,898	3,353	1,555	1,099	611	88	212	13	30	133	36	244

See footnotes at end of table.

Table 7A.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers												
					Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
						Manufacturers' rated capacity					Manufacturers' rated capacity				
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
Type by Kind of Business--Continued															
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	6,537	11,917,686	29,962	9,838	12,923	6,180	1,021	1,088	32	278	420	358	1,300
Groceries, confectionery, meats	3,138	6,802,136	2,428	4,314,408	13,122	4,202	6,685	2,036	199	237	17	62	94	64	245
Confectionery	133	355,338	64	142,902	1,430	1,384	28	17	1	1	...	...	...	1	2
Meats, meat products	734	2,770,342	702	2,564,067	3,393	146	2,069	1,099	79	75	...	25	31	19	61
Other grocery, food specialties	2,271	3,676,456	1,662	1,607,439	8,299	2,672	4,588	920	119	161	17	37	63	44	182
Farm products (edible)	707	880,074	647	798,891	6,453	1,871	2,657	1,829	96	239	...	22	137	80	357
Beer, wines, distilled spirits	254	748,346	181	167,130	1,653	76	640	837	100	45	...	2	13	30	60
Beer, ale	196	219,775	171	164,262	1,641	73	631	837	100	45	...	2	13	30	60
Wines, distilled spirits	58	528,571	10	2,868	12	3	9	...	...	...	...	...	...	...	...
Drugs, chemicals, allied products	1,426	2,328,669	368	603,428	959	400	270	185	104	51	4	2	18	27	69
Drugs, drug sundries (specialty lines)	249	502,833	19	48,791	43	10	12	14	7	...	...	...	...	...	...
Industrial chemicals, explosives	478	1,472,119	147	430,801	519	142	128	153	96	39	1	...	11	27	54
Paints, varnishes	699	353,717	202	123,836	397	248	130	18	1	12	3	2	7	...	15
Tobacco and products (exc. leaf)	41	797,902	26	259,558	224	218	6	...	...	...	...	...	...	...	...
Dry goods, apparel	416	1,573,229	25	191,954	35	14	12	9	...	6	...	...	1	5	7
Clothing, furnishings, footwear	196	384,498	15	31,632	18	7	8	3	...	3	...	...	1	2	3
Dry goods, piece goods, notions	220	1,188,731	10	160,322	17	7	4	6	...	3	...	...	...	3	4
Furniture, home furnishings	376	534,135	95	154,800	157	14	90	53	...	2	...	1	1	...	3
Furniture (household, office)	217	170,008	58	80,318	91	7	51	33	...	2	...	1	1	...	3
Home furnishings, floor coverings	159	364,127	37	74,482	66	7	39	20	...	...	...	...	...	...	...
Paper and its products	305	192,386	47	92,743	174	23	26	103	22	10	...	3	5	2	18
Stationery, office supplies	184	60,680	6	9,779	17	5	2	9	1	...	...	...	...	...	...
Other paper products	121	131,706	41	82,964	157	18	24	94	21	10	...	3	5	2	18
Automotive equipment, tires and tubes	700	1,571,876	246	465,219	705	599	66	39	1	3	2	...	1	...	1
Electrical goods	669	2,727,808	94	722,203	168	98	40	26	4	4	...	1	3	...	4
Wiring supplies, construction materials, apparatus, and equipment	453	2,516,717	68	690,513	132	78	26	25	3	4	...	1	3	...	4
Electrical appliances, specialties	216	211,091	26	31,690	36	20	14	1	1	...	...	...	...	...	...
Hardware, plumbing, heating	630	664,527	243	365,334	497	170	248	65	14	9	1	2	6	...	9
Hardware	110	78,050	8	12,914	13	3	4	4	2	...	...	...	...	...	...
Plumbing, heating equipment, supplies	520	586,477	235	352,420	484	167	244	61	12	9	1	2	6	...	9
Lumber, construction materials	457	613,076	282	310,439	1,116	303	412	263	138	42	1	7	20	14	56
Lumber, millwork	118	130,829	74	82,098	218	56	60	87	15	23	1	6	13	3	30
Other construction materials	339	482,247	208	228,341	898	247	352	176	123	19	...	1	7	11	26
Machinery, equipment, supplies	4,847	4,401,264	1,106	1,709,134	2,989	1,384	1,300	268	37	79	4	10	42	23	95
Commercial machines, equipment	1,759	740,048	365	250,457	1,173	250	881	37	5	24	2	1	15	6	19
Construction machinery, equipment	57	45,807	18	18,008	32	21	7	3	1	1	1	...	...	...	1
Farm-dairy machinery, equipment	285	1,299,152	141	913,194	550	495	28	23	4	3	...	2	...	1	3
Industrial machinery, equipment, supplies	1,785	1,811,835	375	424,940	820	406	224	167	23	47	...	5	26	16	66
Professional equipment, supplies	595	147,522	67	19,648	94	35	42	16	1	...	...	...	...	...	...
Service establishment equipment, supplies	296	263,023	105	49,045	259	123	115	20	1	3	1	2	...	...	3
Transportation (exc. automotive) equipment, supplies	70	93,877	35	33,842	61	54	3	2	2	1	...	...	1	...	3
Metals, metal work (exc. scrap)	502	1,165,376	130	440,565	366	40	91	105	130	122	...	2	28	92	155
Iron, steel and products	398	813,009	102	303,137	317	35	49	89	144	122	...	2	28	92	155
Nonferrous metals, metal work	104	352,367	28	137,428	49	5	22	16	6	...	...	...	...	...	...
Other manufacturers' sales branches	1,248	4,228,913	619	1,321,880	1,344	426	400	362	156	39	3	164	51	21	221
Amusement, sporting goods	173	283,129	34	42,721	52	35	15	2	...	4	...	1	3	...	7
Books, periodicals, newspapers	75	74,643	2	(x)	Combined with "Manufacturers' sales branches, miscellaneous products"										
Coal, coke	16	88,171	8	26,846	171	28	22	21	100	...	...	...	...	...	...
Farm supplies	188	204,463	98	81,094	254	27	122	80	25	85	...	34	33	18	90
Jewelry	37	51,110	2	(x)	Combined with "Manufacturers' sales branches, miscellaneous products"										
Petroleum and products	27	24,180	10	6,411	36	9	13	14	...	...	...	...	...	...	...
Manufacturers' sales branches, miscellaneous products	732	3,503,217	465	1,160,020	831	327	228	245	31	150	3	129	15	3	124
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	259	1,632,091	1,175	725	279	126	45	93	2	7	69	15	126
Groceries, confectionery, meats	376	1,165,153	33	137,872	198	172	13	6	7	...	...	...	...	...	...
Farm products (edible)	16	74,049	12	46,348	170	15	148	5	2	8	...	...	8	...	22
Beer, wines, distilled spirits	101	982,848	2	(x)	Combined with "Other manufacturers' sales offices"										
Drugs, chemicals, allied products	444	1,297,271	9	67,411	35	3	2	27	3	11	...	...	1	10	11
Tobacco and products (exc. leaf)	200	897,100	83	126,470	423	423	...	...	...	...	...	...	...	...	...
Dry goods, apparel	612	1,401,729	7	8,618	8	4	2	2	...	...	...	...	...	...	...
Furniture, home furnishings	320	363,769	1	(x)	Combined with "Other manufacturers' sales offices"										
Paper and its products	768	1,211,165	5	46,828	16	2	6	7	1	2	...	...	2	...	4
Automotive equipment, tires and tubes	143	268,091	8	36,412	10	6	3	1	...	...	...	...	...	...	...
Electrical goods	657	1,646,670	10	25,092	19	10	8	1	...	3	1	...	2	...	4
Hardware, plumbing, heating	438	537,222	3	6,951	4	1	3	...	...	...	...	...	...	...	...
Lumber, construction materials	423	1,079,366	13	17,844	37	2	7	6	22	5	...	...	1	4	6
Machinery, equipment, supplies	1,903	2,562,915	27	180,915	38	29	5	4	...	1	1	...	...	...	1
Metals, metal work (exc. scrap)	947	6,254,806	22	86,247	99	32	44	15	8	51	...	4	47	...	64
Other manufacturers' sales offices	704	3,766,706	24	842,405	118	26	38	52	2	12	...	3	8	1	14

See footnotes at end of table.

Table 7A.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers												
					Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
						Manufacturers' rated capacity					Manufacturers' rated capacity				
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
Type by Kind of Business--Continued															
Assemblers (mainly farm products), total.	19,268	10,957,893	9,226	4,954,887	21,890	6,757	9,915	4,773	445	1,981	53	403	1,179	346	2,574
Fish, sea foods	591	118,225	416	89,980	827	313	312	167	35	39	1	7	5	26	55
Other grocery, food specialties	253	206,617	129	132,471	267	83	133	44	7	30	6	2	20	2	31
Dairy, poultry products	3,939	1,618,011	2,414	1,063,209	6,045	2,453	2,227	1,270	102	339	16	43	196	84	385
Fruits, vegetables (fresh)	2,137	1,102,832	1,220	683,044	4,905	1,222	2,485	1,108	96	698	10	178	432	78	1,166
Farm products (raw materials)	11,939	7,756,809	4,782	2,880,747	9,200	2,502	4,493	2,015	177	779	20	154	468	137	823
Farm supplies	384	151,167	250	103,481	617	175	250	164	28	93	...	18	56	19	111
Assemblers, miscellaneous products	25	4,232	15	1,955	29	9	15	5	...	3	...	1	2	...	3
ADMINISTRATIVE, AUXILIARY UNITS															
Total	1,323	1,782,381	240	249,802	2,085	910	714	306	155	336	2	3	127	204	525
Merchant wholesalers	275	49,174	53	10,838	622	200	263	109	50	50	...	...	15	35	82
Manufacturers' sales branches, offices, total	399	119,801	76	38,213	442	235	108	48	51	95	...	...	3	92	229
Sales branches (with stocks)	283	75,654	55	36,061	300	198	75	23	4	12	...	...	3	9	17
Sales offices (without stocks)	116	44,147	21	2,152	142	37	33	25	47	83	...	...	...	83	212
Petroleum bulk stations, terminals	607	1,586,628	103	189,672	981	466	333	134	48	181	...	3	108	70	211
Assemblers (mainly farm products)	42	26,778	8	11,079	40	9	10	15	6	10	2	...	1	7	3

x Withheld to avoid disclosure.
[1] Data for agents and brokers are not included in this table.

Table 7B.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—GEOGRAPHIC DIVISION AND STATE

[Administrative offices and auxiliary units included]

Geographic division and State	Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
	Total	Manufacturers' rated capacity				Total	Manufacturers' rated capacity				
		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
United States, total	366,330	126,885	144,251	78,911	16,283	26,762	789	3,895	13,493	8,585	30,594
New England	20,483	6,812	5,677	5,544	2,450	1,168	22	69	214	863	1,389
Maine	2,067	694	596	574	203	113	2	9	17	85	117
New Hampshire	1,261	387	426	342	106	57	...	3	11	43	61
Vermont	799	249	248	237	65	58	...	8	14	36	57
Massachusetts	9,249	3,052	2,860	2,388	949	527	5	22	86	414	704
Rhode Island	1,809	648	430	451	280	117	2	8	21	86	124
Connecticut	5,298	1,782	1,117	1,552	847	296	13	19	65	199	326
Middle Atlantic	68,731	21,893	21,023	18,493	7,322	3,543	98	288	1,052	2,105	4,141
New York	32,131	9,124	9,879	9,380	3,748	1,448	47	123	399	879	1,784
New Jersey	11,185	3,516	3,308	3,025	1,336	690	6	62	140	482	797
Pennsylvania	25,415	9,253	7,836	6,088	2,238	1,405	45	103	513	744	1,560
East North Central	74,898	25,749	31,572	15,537	2,040	6,553	193	1,110	3,315	1,935	7,888
Ohio	17,927	6,889	7,054	3,640	344	1,683	50	276	794	563	1,974
Indiana	11,161	4,270	5,174	1,648	69	972	30	209	574	159	1,040
Illinois	22,541	7,512	9,111	5,077	841	1,560	40	228	757	535	2,034
Michigan	14,234	4,365	6,358	3,119	392	1,809	56	335	917	501	2,253
Wisconsin	9,035	2,713	3,875	2,053	394	529	17	62	273	177	587
West North Central	41,581	13,285	20,471	7,272	553	2,949	85	327	1,925	612	3,189
Minnesota	7,967	2,145	4,248	1,512	62	541	14	84	330	113	567
Iowa	9,232	2,899	4,587	1,616	130	460	12	40	321	87	505
Missouri	10,529	3,642	4,935	1,765	187	957	38	137	534	248	1,051
North Dakota	2,133	580	1,105	419	29	82	4	5	37	36	83
South Dakota	2,074	593	1,111	354	16	134	3	9	102	20	144
Nebraska	3,947	1,477	1,720	675	75	369	3	22	251	93	388
Kansas	5,699	1,949	2,765	931	54	406	11	30	350	15	451
South Atlantic	47,424	16,903	20,063	9,557	901	3,631	109	589	1,946	987	3,921
Delaware	814	272	250	239	53	48	...	2	31	15	47
Maryland	4,803	1,687	1,795	1,118	203	309	13	47	156	93	335
District of Columbia	2,331	753	1,069	476	33	119	9	12	63	35	124
Virginia	6,642	2,324	2,672	1,530	116	340	6	41	222	71	352
West Virginia	4,125	1,421	1,622	1,058	24	236	17	25	154	40	226
North Carolina	8,282	2,902	3,729	1,527	124	699	11	71	335	282	708
South Carolina	3,618	1,249	1,418	841	110	379	5	42	180	152	381
Georgia	6,836	2,552	3,349	886	49	544	33	164	275	72	559
Florida	9,973	3,743	4,159	1,882	189	957	15	185	530	227	1,189
East South Central	20,241	7,547	8,949	3,426	319	1,653	39	346	966	302	1,788
Kentucky	5,096	2,033	2,248	759	56	347	6	71	204	66	377
Tennessee	6,396	2,578	2,440	1,256	122	533	14	72	350	97	592
Alabama	5,204	1,837	2,727	581	59	474	9	164	244	57	510
Mississippi	3,545	1,099	1,534	830	82	299	10	39	168	82	309
West South Central	36,738	14,362	14,743	6,975	658	3,707	93	674	2,277	663	3,978
Arkansas	3,674	1,449	1,716	492	17	531	21	151	323	36	563
Louisiana	6,169	2,137	2,380	1,416	236	578	14	79	299	186	627
Oklahoma	5,702	2,120	2,368	1,167	47	503	8	65	384	46	541
Texas	21,193	8,656	8,279	3,900	358	2,095	50	379	1,271	395	2,247
Mountain	13,928	5,579	5,627	2,455	267	852	31	111	539	171	870
Montana	1,712	627	806	273	6	60	4	5	35	16	60
Idaho	1,870	603	851	356	60	80	1	11	54	14	95
Wyoming	699	255	293	148	3	59	1	7	45	6	59
Colorado	3,888	1,658	1,561	638	31	229	7	28	162	32	246
New Mexico	1,449	579	541	294	35	152	7	22	95	28	149
Arizona	1,798	767	642	344	45	120	6	18	67	29	107
Utah	1,968	883	735	289	61	130	4	15	74	37	132
Nevada	544	207	198	113	26	22	1	5	7	9	22
Pacific	42,306	14,755	16,126	9,652	1,773	2,706	119	381	1,259	947	3,430
Washington	7,065	2,526	2,630	1,617	292	333	7	26	153	147	365
Oregon	4,427	1,517	1,402	1,252	256	184	8	18	76	82	213
California	30,814	10,712	12,094	6,783	1,225	2,189	104	337	1,030	718	2,852

[1] Data for agents and brokers are not included in this table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
ALABAMA											
Total	2,397	1,479,426	1,711	951,602	5,204	1,837	2,727	581	59	474	510
Administrative, auxiliary units	9	...	1	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	2,388	1,479,426	1,710	951,602	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,524	783,012	1,079	626,031	3,484	1,402	1,724	331	27	301	342
Groceries, confectionery, meats	280	169,877	255	163,686	864	275	480	109	...	109	120
Groceries (general line)	116	129,566	114	(x)	469	60	316	93	...	91	102
Confectionery	52	6,627	50	(x)	161	118	42	1	...	2	2
Meats, meat products	21	6,563	21	6,563	39	20	17	2	...	2	2
Other grocery, food specialties	91	27,121	70	22,963	195	77	105	13	...	14	14
Farm products (edible)	184	72,451	163	65,366	758	309	367	75	7	80	81
Dairy, poultry products	76	30,295	61	30,084	399	199	178	22	...	10	10
Fruits, vegetables (fresh)	108	42,156	102	35,282	359	110	189	53	7	70	71
Beer, wines, distilled spirits	48	18,619	46	(x)	174	17	144	13	...	1	1
Drugs, chemicals, allied products	36	17,318	19	16,320	37	23	14	...	...	...	...
Tobacco and products (exc. leaf)	28	33,418	28	33,418	154	99	49	6	...	...	...
Paper and its products	38	13,154	24	9,930	44	16	25	3	...	...	...
Farm products (raw materials)	29	42,404	15	20,247	28	7	19	2	...	6	7
Automotive equipment, tires and tubes	171	25,023	111	20,371	186	155	25	5	1	2	3
Electrical goods	63	45,851	34	41,527	58	40	17	1	...	...	...
Hardware, plumbing, heating	46	76,708	41	(x)	181	71	91	19	...	11	24
Hardware	25	63,259	24	(x)	137	50	72	15	...	10	23
Plumbing, heating equipment, supplies	21	13,449	17	13,068	44	21	19	4	...	1	1
Lumber, construction materials	111	78,610	61	32,950	283	51	188	44	...	28	28
Lumber, millwork	87	65,725	41	21,629	122	21	91	10	...	27	27
Other construction materials	24	12,885	20	11,321	161	30	97	34	...	1	1
Machinery, equipment, supplies	208	73,296	118	60,876	310	189	91	16	14	17	18
Commercial machines, equipment	58	8,975	32	7,158	63	47	13	3	...	...	...
Construction machinery, equipment	13	16,723	10	15,833	53	47	2	3	1	11	11
Industrial machinery, equipment, supplies	60	32,389	38	26,460	138	58	60	8	12	3	4
Service establishment equipment, supplies	35	3,932	19	2,936	24	18	6	...	...	1	1
Other machinery, equipment, supplies	42	11,277	19	8,489	32	19	10	2	1	2	2
Waste materials	67	39,446	54	30,881	180	27	128	22	3	32	38
Iron, steel scrap	39	31,256	30	24,342	127	15	91	19	2	28	33
Other scrap, waste materials	28	8,190	24	6,539	53	12	37	3	1	4	5
Other merchant wholesalers	215	76,837	110	36,487	227	123	86	16	2	15	22
Manufacturers' sales branches (with stocks), total	191	249,962	101	139,926	405	145	215	42	3	32	29
Groceries, confectionery, meats	41	76,809	39	(x)	220	81	124	14	1	15	12
Farm products (edible)	15	9,379	14	(x)	69	22	32	15	...	1	1
Machinery, equipment, supplies	60	41,933	13	21,612	39	21	18	...	...	...	...
Other manufacturers' sales branches	75	121,841	35	36,177	77	21	41	13	2	16	16
Manufacturers' sales offices (without stocks)	67	196,840	2	(x)	15	10	3	2	...	6	5
Petroleum bulk stations, terminals	434	150,856	434	150,856	1,134	228	706	172	28	124	123
Assemblers (mainly farm products), total	172	98,756	94	(x)	166	52	79	34	1	11	11
Farm products (edible)	21	6,964	9	(x)	15	6	7	2	...	3	3
Farm products (raw materials)	118	81,955	60	22,248	106	28	52	26	...	5	5
Other assemblers	33	9,837	25	8,961	45	18	20	6	1	3	3
ARIZONA											
Total	819	370,536	606	291,527	1,798	767	642	344	45	120	107
Administrative, auxiliary units	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	815	370,536	606	291,527	1,798	767	642	344	45	120	107
Merchant wholesalers, total	489	228,391	339	182,289	1,035	539	295	175	26	80	64
Groceries, confectionery, meats	59	44,923	48	42,415	186	67	76	37	6	20	18
Groceries (general line)	23	36,627	17	34,615	99	16	56	21	6	17	15
Confectionery	3	282	3	282	4	3	1	...	...	...	...
Meats, meat products	15	4,006	12	(x)	29	22	7	...	...	2	2
Other grocery, food specialties	18	4,008	16	(x)	54	26	12	16	...	1	1
Farm products (edible)	38	16,199	32	15,277	187	90	39	45	13	23	15
Dairy, poultry products	17	9,614	17	9,614	133	66	19	36	12	21	13
Fruits, vegetables (fresh)	21	6,585	15	5,663	54	24	20	9	1	2	2
Beer, wines, distilled spirits	47	25,233	44	24,751	155	64	70	20	1	3	3
Drugs, chemicals, allied products	14	7,501	8	6,546	13	5	6	2	...	2	2
Tobacco and products (exc. leaf)	10	7,486	10	7,486	24	15	8	1	...	...	...
Paper and its products	5	3,016	3	(x)	7	...	7	...	...	...	...
Farm products (raw materials)	8	21,978	2	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	78	15,150	57	13,425	102	81	18	3	...	...	...
Electrical goods	31	17,102	16	9,385	26	23	3	...	...	...	...
Hardware, plumbing, heating	21	15,073	17	14,567	44	29	11	4	...	6	6
Hardware	9	10,077	8	(x)	19	10	7	2	...	4	4
Plumbing, heating equipment, supplies	12	4,996	9	(x)	25	19	4	2	...	2	2
Lumber, construction materials	13	6,794	9	(x)	49	10	11	28	...	...	...
Lumber, millwork	6	4,686	3	2,886	13	5	4	4	...	...	...
Other construction materials	7	2,108	6	(x)	36	5	7	24	...	...	...
Machinery, equipment, supplies	81	21,894	47	16,258	103	80	12	10	1	8	7
Commercial machines, equipment	27	4,568	18	3,247	40	36	4	...	...	3	2
Construction machinery, equipment	4	(x)	4	(x)	5	2	3	...	...	...	...
Industrial machinery, equipment, supplies	22	10,322	14	9,576	47	32	4	10	1	5	5
Service establishment equipment, supplies	11	1,182	6	(x)	6	5	1	...	...	...	...
Other machinery, equipment, supplies	17	(x)	5	(x)	5	5	...	...	...	...	...
Waste materials	11	1,329	9	(x)	28	8	9	10	1	9	4
Iron, steel scrap	7	382	5	(x)	14	2	5	6	1	7	2
Other scrap, waste materials	4	947	4	947	14	6	4	4	...	2	2
Other merchant wholesalers	73	24,713	37	18,178	111	67	25	15	4	9	9

See footnotes at end of table.

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Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
ARIZONA--Continued											
Manufacturers' sales branches (with stocks), total	64	42,231	34	30,609	108	44	43	19	2	...	...
Groceries, confectionery, meats	14	16,809	14	16,809	49	25	17	7	...	...	...
Farm products (edible)	5	3,633	5	3,633	25	5	8	10	2	...	...
Machinery, equipment, supplies	20	3,613	5	1,106	14	5	9	...	...	...	...
Other manufacturers' sales branches	25	18,176	10	9,061	20	9	9	2	...	...	...
Manufacturers' sales offices (without stocks)	8	10,259	1	(x)	554	148	265	125	16	28	31
Petroleum bulk stations, terminals	209	62,926	209	62,926							
Assemblers (mainly farm products), total	45	26,729	23	(x)	101	36	39	25	1	12	12
Farm products (edible)	34	16,204	20	9,715	84	31	31	21	1	12	12
Farm products (raw materials)	6	6,748	3	(x)	17	5	8	4	...	...	...
Other assemblers	5	3,777	...	...	...	...	...	...	...	...	...
ARKANSAS											
Total	2,020	773,104	1,485	570,772	3,674	1,449	1,716	492	17	531	563
Administrative, auxiliary units	7	9,613	1	(x)	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments	2,013	763,491	1,484	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,008	418,065	738	356,216	2,111	1,004	844	257	6	299	323
Groceries, confectionery, meats	208	140,860	190	138,332	660	178	368	111	3	170	189
Groceries (general line)	119	118,138	115	116,474	441	59	278	102	2	161	180
Confectionery	24	3,502	22	(x)	53	44	6	2	1	...	...
Meats, meat products	33	10,055	28	9,870	74	42	30	2	...	1	1
Other grocery, food specialties	32	9,165	25	(x)	92	33	54	5	...	8	8
Farm products (edible)	95	30,746	88	30,439	422	266	132	24	...	52	48
Dairy, poultry products	54	15,456	52	(x)	274	214	53	7	...	13	13
Fruits, vegetables (fresh)	41	15,290	36	(x)	148	52	79	17	...	39	35
Beer, wines, distilled spirits	52	33,447	52	33,447	143	43	81	19	...	11	11
Drugs, chemicals, allied products	20	10,730	16	10,392	30	21	7	2	...	2	2
Tobacco and products (exc. leaf)	22	13,082	19	12,138	67	46	15	6	...	2	2
Paper and its products	10	3,681	7	(x)	10	8	2	...	...	1	1
Farm products (raw materials)	3	6,247	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	164	17,241	77	10,563	124	94	30	...	...	2	2
Electrical goods	32	23,304	25	17,067	42	35	6	1	...	2	2
Hardware, plumbing, heating	35	27,619	25	21,775	51	21	20	10	...	8	8
Hardware	13	18,871	10	13,925	26	8	11	7	...	7	7
Plumbing, heating equipment, supplies	22	8,748	15	7,850	25	13	9	3	...	1	1
Lumber, construction materials	41	14,130	31	9,280	77	18	41	16	2	15	19
Lumber, millwork	27	10,532	20	6,222	43	10	24	7	2	5	7
Other construction materials	14	3,598	11	3,058	34	8	17	9	...	10	12
Machinery, equipment, supplies	134	34,729	79	26,493	170	120	33	17	...	5	7
Commercial machines, equipment	31	2,594	14	1,974	28	22	6	...	...	1	1
Construction machinery, equipment	16	9,958	14	(x)	48	41	4	3	...	3	5
Industrial machinery, equipment, supplies	38	15,920	26	10,874	62	35	14	13	...	1	1
Service establishment equipment, supplies	24	2,377	12	(x)	13	10	3	...	...	...	...
Other machinery, equipment, supplies	25	3,880	13	2,746	19	12	6	1	...	...	...
Waste materials	40	7,136	32	6,699	90	29	41	19	1	8	11
Iron, steel scrap	26	4,178	22	3,857	54	19	27	7	1	2	2
Other scrap, waste materials	14	2,958	10	2,842	36	10	14	12	...	6	9
Other merchant wholesalers	152	55,113	96	35,820	225	125	68	32	...	21	21
Manufacturers' sales branches (with stocks), total	77	52,651	51	48,976	246	107	107	32	...	9	6
Groceries, confectionery, meats	28	26,477	28	26,477	164	90	64	10	...	6	3
Farm products (edible)	9	4,701	9	4,701	38	5	23	10	...	3	3
Machinery, equipment, supplies	23	12,720	5	10,741	17	5	12	...	...	...	...
Other manufacturers' sales branches	17	8,753	9	7,057	27	7	8	12	...	...	...
Manufacturers' sales offices (without stocks)	19	23,957	1	(x)	1,002	242	618	142	...	107	108
Petroleum bulk stations, terminals	523	98,418	523	98,418							
Assemblers (mainly farm products), total	386	170,400	171	(x)	315	96	147	61	11	116	126
Farm products (edible)	89	(x)	67	(x)	187	63	95	20	9	53	62
Farm products (raw materials)	295	144,111	103	34,752	128	33	52	41	2	63	64
Other assemblers	2	(x)	1	(x)							
CALIFORNIA											
Total	16,004	(x)	8,650	6,302,664	30,814	10,712	12,094	6,783	1,225	2,189	2,852
Administrative, auxiliary units	87	(x)	10	19,762	127	59	40	27	1	42	43
Wholesale establishments	15,917	11,427,789	8,640	6,282,902	30,687	10,653	12,054	6,756	1,224	2,147	2,809
Merchant wholesalers, total	11,518	5,872,377	6,180	3,854,404	21,110	8,479	8,284	3,659	688	1,112	1,362
Groceries, confectionery, meats	1,233	966,095	832	690,266	2,598	1,248	975	338	37	293	350
Groceries (general line)	209	464,715	97	364,449	390	73	151	141	25	187	222
Confectionery	81	13,455	56	11,746	132	67	60	5	...	4	4
Meats, meat products	303	161,300	278	154,611	782	484	215	79	4	10	11
Other grocery, food specialties	640	326,625	401	159,460	1,294	624	549	113	8	92	113
Farm products (edible)	1,087	757,331	924	652,985	6,582	1,895	3,515	1,105	67	315	428
Dairy, poultry products	424	448,860	387	414,599	4,936	1,460	2,783	693	15	204	292
Fruits, vegetables (fresh)	663	308,471	537	238,386	1,646	435	747	412	52	111	136
Beer, wines, distilled spirits	527	442,738	464	376,897	2,282	403	1,181	685	13	46	46
Drugs, chemicals, allied products	418	173,489	124	66,599	207	125	58	15	9	2	2
Tobacco and products (exc. leaf)	154	159,762	135	151,213	346	211	110	25	...	1	1
Paper and its products	241	118,252	120	87,560	307	95	165	41	6	7	12
Farm products (raw materials)	95	190,866	13	57,857	35	14	8	8	5	11	15
Automotive equipment, tires and tubes	1,251	233,378	809	172,435	1,447	1,226	162	51	8	36	24
Electrical goods	472	345,517	201	224,118	363	254	89	17	3	3	3

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
CALIFORNIA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	480	329,736	302	281,558	733	381	228	117	7	20	23
Hardware	181	174,968	93	157,356	234	116	77	35	6	7	7
Plumbing, heating equipment, supplies	299	154,768	209	124,202	499	265	151	82	1	13	16
Lumber, construction materials	562	421,235	356	216,664	1,617	235	460	575	347	78	87
Lumber, millwork	331	335,288	185	147,098	512	67	178	197	70	43	52
Other construction materials	231	85,947	171	69,566	1,105	168	282	378	277	35	35
Machinery, equipment, supplies	2,009	577,776	842	355,646	1,864	1,251	427	159	27	67	82
Commercial machines, equipment	473	90,414	205	48,579	406	334	60	12	...	2	3
Construction machinery, equipment	85	61,580	55	53,685	235	183	37	10	5	14	16
Industrial machinery, equipment, supplies	746	265,417	327	162,796	731	425	198	95	13	37	45
Service establishmeot equipment, supplies	318	60,336	108	28,009	189	117	61	11	...	...	...
Other machinery, equipment, supplies	387	100,029	147	62,577	303	192	71	31	9	14	18
Waste materials	318	68,095	265	60,485	698	166	314	167	51	67	78
Iron, steel scrap	127	31,133	111	28,469	302	69	117	86	30	29	41
Other scrap, waste materials	191	36,962	154	32,016	396	97	197	81	21	38	37
Other merchant wholesalers	2,671	1,088,107	793	460,121	2,031	975	592	356	108	166	211
Manufacturers' sales branches (with stocks), total	1,579	2,420,977	522	1,009,786	2,346	667	915	652	112	84	109
Groceries, confectionery, meats	185	561,497	125	283,031	760	168	397	189	6	36	44
Farm products (edible)	25	38,929	23	(x)	273	24	179	52	18	5	6
Machinery, equipment, supplies	486	328,300	125	(x)	336	151	152	31	2	5	7
Other manufacturers' sales branches	883	1,492,251	249	555,195	977	324	187	380	86	38	52
Manufacturers' sales offices (without stocks)	541	1,491,691	19	135,587	185	45	136	4	...	1	2
Petroleum bulk stations, terminals	1,529	836,728	1,529	836,728	4,903	928	1,777	1,853	345	639	761
Assemblers (mainly farm products), total	750	806,016	390	446,397	2,143	534	942	588	79	311	575
Farm products (edible)	607	559,277	330	355,037	1,936	481	874	524	57	298	551
Farm products (raw materials)	51	132,783	13	9,039	36	21	6	4	5	...	...
Other assemblers	92	113,956	47	82,321	171	32	62	60	17	13	24
COLORADO											
Total	2,410	1,327,105	1,529	757,676	3,888	1,658	1,561	638	31	229	246
Administrative, auxiliary units	21	31,226	3	...	11	10	...	1	...	...	...
Wholesale establishments	2,389	1,295,879	1,526	757,676	3,877	1,648	1,561	637	31	229	246
Merchant wholesalers, total	1,288	634,268	845	446,395	2,263	1,156	781	308	18	121	136
Groceries, confectionery, meats	151	92,279	123	79,275	333	156	120	57	...	24	27
Groceries (general line)	38	47,111	33	44,775	132	13	76	43	...	22	25
Confectionery	15	2,355	11	2,039	34	28	6	...	...	...	...
Meats, meat products	42	23,121	36	22,113	80	56	14	10	...	2	2
Other grocery, food specialties	56	19,692	43	10,348	87	59	24	4	...	...	...
Farm products (edible)	172	57,078	161	56,257	548	307	201	39	1	33	35
Dairy, poultry products	78	27,821	73	27,607	290	188	87	15	...	10	10
Fruits, vegetables (fresh)	94	29,257	88	28,650	258	119	114	24	1	23	25
Beer, wines, distilled spirits	64	40,684	60	34,985	206	54	108	39	5	11	11
Drugs, chemicals, allied products	30	19,646	18	7,644	32	22	8	2	...	1	1
Tobacco and products (exc. leaf)	30	27,339	29	(x)	99	60	18	21	...	...	...
Paper and its products	16	11,500	9	7,925	21	8	13	...	...	...	...
Farm products (raw materials)	20	59,788	4	8,108	8	4	4	...	...	...	...
Automotive equipment, tires and tubes	164	45,649	116	41,387	235	183	44	8	...	1	1
Electrical goods	46	34,518	27	17,547	41	33	5	3	...	...	...
Hardware, plumbing, heating	51	30,649	33	23,747	67	35	27	5	...	1	1
Hardware	17	14,677	12	12,287	28	14	14	...	...	...	...
Plumbing, heating equipment, supplies	34	15,972	21	11,460	39	21	13	5	...	1	1
Lumber, construction materials	48	43,491	32	31,043	181	29	79	68	5	9	14
Lumber, millwork	26	36,619	15	25,719	59	7	37	14	1	9	14
Other construction materials	22	6,872	17	5,324	122	22	42	54	4	...	...
Machinery, equipment, supplies	221	73,276	102	(x)	203	131	45	26	1	13	16
Commercial machines, equipment	56	7,268	23	3,803	32	29	3	...	...	...	...
Construction machinery, equipment	12	16,369	10	(x)	34	26	3	4	1	1	1
Industrial machinery, equipment, supplies	67	29,215	32	18,857	85	33	30	22	...	12	15
Service establishment equipment, supplies	34	6,577	21	4,811	30	27	3	...	...	...	...
Other machinery, equipment, supplies	52	13,847	16	8,273	22	16	6	...	...	...	...
Waste materials	48	6,265	39	6,008	78	28	33	16	1	4	5
Iron, steel scrap	29	2,940	25	2,797	49	21	24	4	...	3	3
Other scrap, waste materials	19	3,325	14	3,211	29	7	9	12	1	1	2
Other merchant wholesalers	227	92,106	92	58,614	211	106	76	24	5	24	25
Manufacturers' sales branches (with stocks), total	181	268,347	51	113,890	309	174	89	44	2	15	18
Groceries, confectionery, meats	29	31,571	13	8,070	70	49	19	2	...	...	...
Farm products (edible)	4	15,642	4	15,642	143	69	44	30	...	8	13
Machinery, equipment, supplies	60	54,196	11	34,046	36	17	15	3	1	1	1
Other manufacturers' sales branches	88	166,938	23	56,132	60	39	11	9	1	6	4
Manufacturers' sales offices (without stocks)	74	113,763	4	6,943	28	14	11	3	...	...	...
Petroleum bulk stations, terminals	473	98,082	473	98,082	976	207	558	201	10	70	72
Assemblers (mainly farm products), total	373	181,419	153	92,366	301	97	122	81	1	23	20
Farm products (edible)	122	47,116	66	(x)	130	55	58	16	1	2	2
Farm products (raw materials)	247	133,569	86	60,052	171	42	64	65	...	21	18
Other assemblers	4	734	1	(x)							

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
CONNECTICUT											
Total	2,290	1,324,294	1,492	990,002	5,298	1,782	1,117	1,552	847	296	326
Administrative, auxiliary units	18	783	1	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	2,272	1,323,511	1,491	990,002	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,827	789,145	1,231	610,696	3,685	1,443	800	1,020	422	127	146
Groceries, confectionery, meats	232	114,210	193	105,650	498	180	118	151	49	14	16
Groceries (general line)	47	44,763	40	40,325	132	11	22	65	34	5	5
Confectionery	30	5,408	22	4,930	38	22	10	5	1	1	1
Meats, meat products	65	50,283	61	48,978	178	84	39	46	9	7	9
Other grocery, food specialties	90	13,756	70	11,417	150	63	47	35	5	1	1
Farm products (edible)	185	85,143	174	78,638	888	390	196	207	95	25	34
Dairy, poultry products	56	42,690	51	39,954	486	256	98	107	25	12	18
Fruits, vegetables (fresh)	129	42,453	123	38,684	402	134	98	100	70	13	16
Beer, wines, distilled spirits	69	67,614	58	54,150	255	39	68	121	27	8	9
Drugs, chemicals, allied products	59	27,239	34	26,978	69	22	29	13	5	...	...
Tobacco and products (exc. leaf)	60	46,093	55	45,759	133	96	21	16	...	1	1
Paper and its products	63	19,294	33	(x)	52	14	12	24	2	...	...
Farm products (raw materials)	10	8,173	2	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	171	28,760	132	25,438	254	199	33	21	1	4	3
Electrical goods	90	64,375	41	33,350	55	33	16	6	...	2	1
Hardware, plumbing, heating	124	45,077	84	38,509	166	53	47	45	21	5	2
Hardware	26	9,219	12	6,990	23	6	7	1	9	1	1
Plumbing, heating equipment, supplies	98	35,858	72	31,519	143	47	40	44	12	4	1
Lumber, construction materials	71	36,695	57	23,142	244	37	40	93	74	14	9
Lumber, millwork	32	25,602	24	13,110	86	20	18	41	7	1	1
Other construction materials	39	11,093	33	10,032	158	17	22	52	67	13	8
Machinery, equipment, supplies	245	75,695	115	37,310	224	137	38	38	11	2	3
Commercial machines, equipment	66	8,339	35	5,117	68	50	12	5	1	1	1
Construction machinery, equipment	15	8,918	8	7,064	20	10	6	1	3	...	...
Industrial machinery, equipment, supplies	93	29,148	43	16,914	92	43	14	28	7	1	2
Service establishment equipment, supplies	40	4,114	19	1,910	29	25	4	...	...	...	...
Other machinery, equipment, supplies	31	25,176	10	6,305	15	9	2	4	...	...	...
Waste materials	135	44,517	123	43,615	368	37	100	157	74	29	38
Iron, steel scrap	47	26,202	43	26,051	148	6	17	71	54	15	20
Other scrap, waste materials	88	18,315	80	17,564	220	31	83	86	20	14	18
Other merchant wholesalers	313	126,260	130	80,236	479	206	82	128	63	23	30
Manufacturers' sales branches (with stocks), total	218	204,466	123	129,040	587	154	205	194	34	11	14
Groceries, confectionery, meats	58	94,358	55	75,570	230	77	90	57	6	...	...
Farm products (edible)	19	10,687	18	(x)	146	56	24	64	2	2	4
Machinery, equipment, supplies	68	19,836	13	(x)	26	8	18	...	...	...	...
Other manufacturers' sales branches	73	79,585	37	38,801	185	13	73	73	26	9	10
Manufacturers' sales offices (without stocks)	89	81,101	4	3,242	21	20	1	...	...	...	...
Petroleum bulk stations, terminals	118	218,574	118	218,574	931	146	107	305	373	149	154
Assemblers, (mainly farm products), total	20	30,225	15	28,450	74	19	4	33	18	9	12
Farm products (edible)	14	28,392	11	(x)	66	17	4	29	16	9	12
Farm products (raw materials)	6	1,833	4	(x)	8	2	...	4	2	...	...
DELAWARE											
Total	358	462,587	264	131,132	814	272	250	239	53	48	47
Administrative, auxiliary units	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	354	462,587	264	131,132	814	272	250	239	53	48	47
Merchant wholesalers, total	231	87,091	176	74,912	486	188	146	122	30	16	18
Groceries, confectionery, meats	32	11,488	31	(x)	97	31	39	27	...	9	9
Groceries (general line)	6	7,480	6	7,480	31	1	15	15	...	9	9
Confectionery	5	336	4	(x)	9	9	...	...	...	...	...
Meats, meat products	9	2,134	9	2,134	20	8	6	6	...	...	...
Other grocery, food specialties	12	1,538	12	1,538	37	13	18	6	...	...	...
Farm products (edible)	25	5,513	22	5,076	60	18	28	8	6	2	2
Dairy, poultry products	9	1,939	8	(x)	21	8	13	...	...	...	...
Fruits, vegetables (fresh)	16	3,574	14	(x)	39	10	15	8	6	2	2
Beer, wines, distilled spirits	16	15,105	16	15,105	56	14	18	23	1	...	...
Drugs, chemicals, allied products	4	651	4	651	5	4	...	1	...	...	...
Tobacco and products (exc. leaf)	10	10,172	7	8,217	14	14	...	...	...	...	...
Paper and its products	5	1,146	5	1,146	8	5	2	1	...	...	...
Farm products (raw materials)	1	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	21	3,679	13	2,920	23	16	6	1	...	...	...
Electrical goods	12	8,457	6	6,672	13	8	1	4	...	...	...
Hardware, plumbing, heating	15	8,278	13	(x)	27	10	9	5	3	...	...
Hardware	3	2,268	2	(x)	27	10	9	5	3	...	...
Plumbing, heating equipment, supplies	12	6,010	11	(x)							
Lumber, construction materials	15	9,366	9	5,310	68	4	13	31	20	1	2
Lumber, millwork	8	5,675	2	1,619	68	4	13	31	20	1	2
Other construction materials	7	3,691	7	3,691							
Machinery, equipment, supplies	27	2,399	14	1,472	20	13	7	...	...	...	...
Commercial machines, equipment	6	460	3	(x)	6	5	1	...	...	...	...
Construction machinery, equipment	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	4	(x)	1	(x)	14	8	6	...	...	...	...
Service establishment equipment, supplies	11	1,074	9	(x)							
Other machinery, equipment, supplies	6	(x)	1	(x)							
Waste materials	17	2,775	16	(x)	31	6	11	14	...	1	2
Iron, steel scrap	5	1,721	5	1,721	10	2	1	7	...	1	2
Other scrap, waste materials	12	1,054	11	(x)	21	4	10	7	...	...	...
Other merchant wholesalers	31	7,835	19	6,258	64	45	12	7	...	3	3

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
DELAWARE--Continued											
Manufacturers' sales branches (with stocks), total	44	(x)	25	(x)	108	38	46	17	7	6	3
Groceries, confectionery, meats	9	(x)	9	(x)	46	16	25	2	3	3	...
Farm products (edible)	5	(x)	5	(x)	38	11	15	9	3	3	3
Machinery, equipment, supplies	10	(x)	1	(x)	24	11	6	6	1	...	...
Other manufacturers' sales branches	20	(x)	10	(x)							
Manufacturers' sales offices (without stocks)	13	(x)	1	(x)	149	34	44	63	8	19	19
Petroleum bulk stations, terminals	41	19,876	41	19,876							
Assemblers (mainly farm products), total	25	(x)	21	(x)	71	12	14	37	8	7	7
Farm products (edible)	15	(x)	12	(x)	45	6	9	30	...	7	7
Farm products (raw materials)	8	(x)	7	(x)	26	6	5	7	8	...	...
Other assemblers	2	(x)	2	(x)							
DISTRICT OF COLUMBIA											
Total	963	1,091,411	521	546,934	2,331	753	1,069	476	33	119	124
Administrative, auxiliary units	19	...	2	...	Combined with "Manufacturers sales offices (without stocks)"						
Wholesale establishments	944	1,091,411	519	546,934	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	692	497,742	460	419,960	1,929	652	886	382	9	73	85
Groceries, confectionery, meats	90	79,514	78	73,336	278	128	116	32	2	18	18
Groceries (general line)	16	32,969	15	(x)	93	16	45	30	2	16	17
Confectionery	8	2,084	8	2,084	14	13	1	...	...	...	...
Meats, meat products	31	35,529	26	33,102	93	61	30	2	...	2	1
Other grocery, food specialties	35	8,932	29	(x)	78	38	40	...	...	...	...
Farm products (edible)	70	76,793	61	73,492	676	120	392	164	...	15	15
Dairy, poultry products	30	55,397	25	52,769	541	78	339	124	...	15	15
Fruits, vegetables (fresh)	40	21,396	36	20,723	135	42	53	40	...	...	...
Beer, wines, distilled spirits	27	54,313	23	50,872	127	11	77	39	...	3	5
Drugs, chemicals, allied products	27	13,349	11	10,001	32	23	9	...	...	...	...
Tobacco and products (exc. leaf)	10	21,958	10	21,958	42	31	11	...	...	...	...
Paper and its products	43	23,152	27	18,412	53	14	30	9	...	...	...
Farm products (raw materials)	2	(x)	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes	52	11,793	44	11,130	93	71	18	4	...	6	6
Electrical goods	44	50,286	33	47,384	85	46	30	9	...	...	...
Hardware, plumbing, heating	38	42,981	26	40,723	152	44	73	30	5	7	8
Hardware	11	11,293	6	11,216	51	6	29	15	1	...	...
Plumbing, heating equipment, supplies	27	31,688	20	29,507	101	38	44	15	4	7	8
Lumber, construction materials	21	25,619	14	22,977	77	10	17	49	1	15	21
Lumber, millwork	11	20,332	9	(x)	54	7	11	36	...	15	21
Other construction materials	10	5,287	5	(x)	23	3	6	13	1	...	...
Machinery, equipment, supplies	120	23,959	55	13,950	99	69	23	7	...	2	2
Commercial machines, equipment	40	7,282	21	5,826	36	22	13	1	...	...	...
Construction machinery, equipment	2	(x)	1	(x)	Combined with "Other machinery equipment, supplies"						
Industrial machinery, equipment, supplies	21	5,304	6	968	12	8	4	...	...	2	2
Service establishment equipment, supplies	35	5,982	21	4,689	41	29	6	...	...	...	...
Other machinery, equipment, supplies	22	(x)	6	(x)	10	10	...	...	...	...	...
Waste materials	32	8,129	26	7,625	73	13	40	20	...	5	8
Iron, steel scrap	5	1,406	5	1,406	17	...	3	14	...	...	...
Other scrap, waste materials	27	6,723	21	6,219	56	13	37	6	...	5	8
Other merchant wholesalers	116	(x)	52	(x)	142	72	50	19	1	2	2
Manufacturers' sales branches (with stocks), total	123	251,734	47	(x)	291	76	145	67	3	5	6
Groceries, confectionery, meats	12	42,819	11	(x)	129	40	78	11	...	...	...
Farm products (edible)	5	8,105	5	8,105	34	8	17	9	...	3	3
Machinery, equipment, supplies	46	24,618	6	4,229	13	3	9	1	...	...	...
Other manufacturers' sales branches	60	176,192	25	37,287	115	25	41	46	3	2	3
Manufacturers' sales offices (without stocks)	116	306,287	1	(x)	6	4	2	...	...	...	...
Petroleum bulk stations, terminals	10	33,858	10	33,858							
Assemblers (mainly farm products), total	3	1,790	1	(x)	105	21	36	27	21	41	33
Farm products (edible)	3	1,790	1	(x)							
FLORIDA											
Total	3,499	1,826,152	2,597	1,380,201	9,973	3,743	4,159	1,882	189	957	1,189
Administrative, auxiliary units	30	10,348	3	5,210	23	3	8	10	2	19	22
Wholesale establishments	3,469	1,815,804	2,594	1,374,991	9,950	3,740	4,151	1,872	187	938	1,167
Merchant wholesalers, total	2,346	999,804	1,690	829,889	5,986	2,768	2,115	1,017	86	330	361
Groceries, confectionery, meats	393	181,875	336	160,624	1,281	486	469	316	10	103	107
Groceries (general line)	90	105,737	75	89,941	404	86	199	119	...	60	63
Confectionery	41	5,698	37	5,297	130	108	22	...	...	...	...
Meats, meat products	41	21,466	37	21,037	135	54	52	29	...	...	...
Other grocery, food specialties	221	48,974	187	44,349	612	238	196	168	10	43	44
Farm products (edible)	242	125,794	204	99,664	1,323	711	469	136	7	95	104
Dairy, poultry products	73	56,623	68	54,959	927	577	258	92	...	46	48
Fruits, vegetables (fresh)	169	69,171	136	44,705	396	134	211	44	7	49	56
Beer, wines, distilled spirits	113	105,972	110	104,251	490	134	203	151	2	8	13
Drugs, chemicals, allied products	66	34,564	48	28,455	97	62	29	6	...	6	5
Tobacco and products (exc. leaf)	52	50,510	49	50,388	271	183	87	1	...	...	...
Paper and its products	58	17,834	45	16,893	119	28	82	9	...	1	1
Farm products (raw materials)	9	2,674	5	1,992	10	3	7	...	...	3	3
Automotive equipment, tires and tubes	240	41,474	172	33,034	330	274	48	8	...	6	6
Electrical goods	107	78,096	78	67,083	141	95	32	14	...	4	3

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)							
FLORIDA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	106	65,553	89	63,302	288	131	109	41	7	10	12
Hardware	26	21,756	22	21,588	73	30	30	13	...	5	5
Plumbing, heating equipment, supplies	80	43,797	67	41,714	215	101	79	28	7	5	7
Lumber, construction materials	150	80,066	115	64,198	666	107	295	219	45	30	33
Lumber, millwork	92	49,673	63	34,521	253	51	127	68	7	23	27
Other construction materials	58	30,393	52	29,677	413	56	168	151	38	7	6
Machinery, equipment, supplies	387	81,174	223	61,070	427	280	107	37	3	13	16
Commercial machines, equipment	126	15,349	69	12,174	113	80	31	2	...	...	...
Construction machinery, equipment	9	5,184	6	3,600	24	21	2	1	...	2	2
Industrial machinery, equipment, supplies	75	27,910	47	24,770	114	51	41	21	1	8	8
Service establishment equipment, supplies	77	6,644	46	4,775	67	53	13	1	...	...	...
Other machinery, equipment, supplies	100	26,087	55	15,751	109	75	20	12	2	3	6
Waste materials	49	15,987	43	14,905	122	25	63	26	8	15	18
Iron, steel scrap	24	9,501	19	(x)	51	9	24	15	3	11	12
Other scrap, waste materials	25	6,486	24	(x)	71	16	39	11	5	4	6
Other merchant wholesalers	374	118,231	173	64,030	421	249	115	53	4	36	40
Manufacturers' sales branches (with stocks), total	211	290,314	122	178,070	511	155	231	121	4	17	18
Groceries, confectionery, meats	55	147,201	46	117,934	278	47	152	77	2	8	8
Farm products (edible)	16	12,738	15	(x)	109	51	21	37	...	...	...
Machinery, equipment, supplies	59	26,188	20	(x)	50	22	27	...	1	...	...
Other manufacturers' sales branches	81	104,187	41	30,739	74	35	31	7	1	9	10
Manufacturers' sales offices (without stocks)	64	136,167	5	3,480	79	79	...	...	...	...	...
Petroleum bulk stations, terminals	545	260,243	545	260,243	1,647	406	791	371	79	335	331
Assemblers (mainly farm products), total	303	129,276	232	103,309	1,727	332	1,014	363	18	256	457
Farm products (edible)	254	122,490	195	98,282	1,644	300	978	348	18	256	457
Farm products (raw materials)	5	(x)	1	(x)	83	32	36	15	...	...	...
Other assemblers	44	(x)	36	(x)							
GEORGIA											
Total	3,423	2,827,694	2,195	1,397,849	6,836	2,552	3,349	886	49	544	559
Administrative, auxiliary units	28	66,891	2	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	3,395	2,760,803	2,193	1,397,849	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,973	1,084,654	1,325	790,821	4,095	1,854	1,811	421	9	311	322
Groceries, confectionery, meats	349	213,463	320	204,901	1,158	451	573	132	2	145	145
Groceries (general line)	167	156,996	157	152,921	594	92	395	105	2	109	110
Confectionery	58	10,771	57	(x)	187	163	24	...	...	...	...
Meats, meat products	22	6,386	22	6,386	59	41	13	5	...	2	2
Other grocery, food specialties	102	39,310	84	(x)	318	155	141	22	...	34	33
Farm products (edible)	194	78,125	161	68,321	724	332	291	99	2	80	87
Dairy, poultry products	56	27,244	51	26,477	336	207	101	28	...	21	23
Fruits, vegetables (fresh)	138	50,881	110	41,844	388	125	190	71	2	59	64
Beer, wines, distilled spirits	77	67,698	74	67,361	273	57	183	33	...	...	...
Drugs, chemicals, allied products	70	43,733	34	25,447	48	34	14	...	...	3	3
Tobacco and products (exc. leaf)	32	36,965	31	(x)	169	100	63	6	...	...	...
Paper and its products	40	13,548	31	13,085	62	15	44	3	...	2	2
Farm products (raw materials)	30	91,596	10	(x)	12	6	5	1	...	2	2
Automotive equipment, tires and tubes	228	51,091	132	36,073	289	234	49	6	...	9	4
Electrical goods	77	89,090	49	82,602	98	63	30	4	1	...	...
Hardware, plumbing, heating	86	61,356	61	55,401	150	73	54	23	...	8	8
Hardware	36	32,814	26	30,833	72	34	25	13	...	5	5
Plumbing, heating equipment, supplies	50	28,542	35	24,568	78	39	29	10	...	3	3
Lumber, construction materials	75	42,230	52	25,766	237	41	162	33	1	8	9
Lumber, millwork	46	30,479	24	(x)	63	8	40	15	...	4	4
Other construction materials	29	11,751	28	(x)	174	33	122	18	1	4	5
Machinery, equipment, supplies	283	99,570	144	74,158	305	206	77	20	2	23	23
Commercial machines, equipment	74	13,264	38	8,757	69	54	12	3	...	10	10
Construction machinery, equipment	17	19,034	16	(x)	77	58	14	3	2	6	6
Industrial machinery, equipment, supplies	77	35,049	47	29,155	99	53	34	12	...	6	6
Service establishment equipment, supplies	73	13,145	30	(x)	38	24	14	...	...	...	...
Other machinery, equipment, supplies	42	19,078	13	10,595	22	17	3	2	...	1	1
Waste materials	93	52,971	70	29,995	220	45	144	30	1	13	14
Iron, steel scrap	51	23,895	47	23,542	151	30	93	27	1	10	11
Other scrap, waste materials	42	29,076	23	6,453	69	15	51	3	...	3	3
Other merchant wholesalers	339	143,218	156	70,005	350	197	122	31	...	18	25
Manufacturers' sales branches (with stocks), total	386	771,534	137	257,477	595	162	344	83	6	42	42
Groceries, confectionery, meats	70	188,631	50	98,126	392	78	266	47	1	14	13
Farm products (edible)	7	6,758	7	6,758	35	12	9	14	...	...	...
Machinery, equipment, supplies	114	106,287	27	46,399	55	28	24	3	...	4	3
Other manufacturers' sales branches	195	469,858	53	106,194	113	44	45	19	5	24	26
Manufacturers' sales offices (without stocks)	235	580,354	5	64,735	31	18	7	6	...	3	6
Petroleum bulk stations, terminals	572	189,510	572	189,510	1,686	368	969	316	33	140	145
Assemblers (mainly farm products), total	229	134,751	154	95,306	429	150	218	60	1	48	44
Farm products (edible)	67	32,685	55	25,210	211	86	97	28	...	4	4
Farm products (raw materials)	95	63,094	53	44,368	124	24	77	22	1	25	20
Other assemblers	67	38,972	46	25,728	94	40	44	10	...	19	20

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
IDAHO											
Total	1,122	337,932	829	257,653	1,870	603	851	356	60	80	95
Administrative, auxiliary units	5	...	3	...	24	6	9	1	8	1	14
Wholesale establishments	1,117	337,932	826	257,653	1,846	597	842	355	52	79	81
Merchant wholesalers, total	338	125,148	252	104,212	691	311	227	135	18	39	39
Groceries, confectionery, meats	36	30,077	31	28,859	87	27	34	26	...	8	8
Groceries (general line)	19	25,987	15	(x)	55	5	27	23	...	8	8
Confectionery	7	2,110	7	2,110	14	13	1	...	...	...	...
Meats, meat products	6	1,125	5	(x)	8	3	4	1	...	...	...
Other grocery, food specialties	4	855	4	855	10	6	2	2	...	...	...
Farm products (edible)	37	11,828	34	11,693	148	67	46	32	3	13	13
Dairy, poultry products	24	4,552	21	4,417	97	58	26	12	1	1	1
Fruits, vegetables (fresh)	13	7,276	13	7,276	51	9	20	20	2	12	12
Beer, wines, distilled spirits	39	8,810	39	8,810	135	32	62	39	2	5	5
Drugs, chemicals, allied products	4	878	3	(x)	10	10	...	...	...	...	...
Tobacco and products (exc. leaf)	8	3,441	8	3,441	18	7	9	2	...	...	...
Paper and its products	3	845	3	845	5	4	1	...	...	...	...
Farm products (raw materials)	3	75	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes	72	8,990	46	6,772	65	50	11	4	...	...	...
Electrical goods	9	8,699	3	2,786	4	3	...	1	...	...	...
Hardware, plumbing, heating	12	11,907	9	10,113	21	11	4	1	5	...	...
Hardware	6	9,876	5	(x)	13	5	2	1	5	...	...
Plumbing, heating equipment, supplies	6	2,031	4	(x)	8	6	2	...	...	...	...
Lumber, construction materials	13	7,225	8	4,714	65	9	33	17	6	8	8
Lumber, millwork	5	3,773	1	(x)	} 65	9	33	17	6	8	8
Other construction materials	8	3,452	7	(x)							
Machinery, equipment, supplies	57	18,335	35	15,905	68	50	12	5	1	1	1
Commercial machines, equipment	8	570	4	360	7	6	...	1	...	...	...
Construction machinery, equipment	6	8,304	5	(x)	13	11	2	...	...	...	...
Industrial machinery, equipment, supplies	21	4,128	14	3,605	29	18	7	4	...	1	1
Service establishment equipment, supplies	5	(x)	3	(x)	5	5	...	...	...	...	...
Other machinery, equipment, supplies	17	(x)	9	3,713	14	10	3	...	1	...	...
Waste materials	11	1,538	10	(x)	22	9	10	3	...	1	2
Iron, steel scrap	4	604	4	604	12	5	5	2	...	...	...
Other scrap, waste materials	7	934	6	(x)	10	4	5	1	...	1	2
Other merchant wholesalers	34	12,500	23	8,769	43	32	5	5	1	3	2
Manufacturers' sales branches (with stocks), total	52	18,233	29	10,336	48	22	21	4	1	...	...
Groceries, confectionery, meats	15	3,986	14	(x)	17	4	11	2	...	...	...
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies	13	4,682	3	(x)	6	2	3	...	1	...	...
Other manufacturers' sales branches	24	9,565	12	5,790	25	16	7	2	...	...	...
Manufacturers' sales offices (without stocks)	4	2,622	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals	371	59,858	371	59,858	664	126	380	127	31	32	35
Assemblers (mainly farm products), total	352	132,071	174	83,247	443	138	214	89	2	8	7
Farm products (edible)	168	56,853	108	43,840	330	76	185	69	...	6	5
Farm products (raw materials)	162	66,404	49	31,883	80	39	22	17	2	2	2
Other assemblers	22	8,814	17	7,524	33	23	7	3	...	...	...
ILLINOIS											
Total	15,095	13,857,661	7,602	5,375,274	22,541	7,512	9,111	5,077	841	1,560	2,034
Administrative, auxiliary units	78	190,157	15	18,340	138	41	53	35	9	14	13
Wholesale establishments	15,017	13,667,504	7,587	5,356,934	22,403	7,471	9,058	5,042	832	1,546	2,021
Merchant wholesalers, total	9,839	6,148,547	4,727	3,152,664	14,437	5,613	5,194	3,249	381	862	1,217
Groceries, confectionery, meats	1,099	728,717	770	429,256	1,940	812	813	296	19	77	88
Groceries (general line)	148	244,686	102	159,850	377	72	202	99	4	66	77
Confectionery	121	43,459	84	18,437	190	133	48	5	4	1	1
Meats, meat products	335	192,762	269	148,515	504	220	204	76	4	3	2
Other grocery, food specialties	495	247,810	315	102,454	869	387	359	116	7	7	8
Farm products (edible)	1,117	938,120	849	655,901	4,824	2,062	1,629	1,075	58	167	263
Dairy, poultry products	650	606,127	515	439,927	3,839	1,866	1,166	772	35	134	230
Fruits, vegetables (fresh)	467	331,993	334	215,974	985	196	463	303	23	33	33
Beer, wines, distilled spirits	591	379,876	530	330,406	1,732	370	792	540	30	144	183
Drugs, chemicals, allied products	345	220,934	108	80,685	238	93	107	34	4	11	8
Tobacco and products (exc. leaf)	172	175,912	146	168,929	401	290	94	17	...	2	2
Paper and its products	302	186,851	105	118,958	217	36	113	64	4	6	6
Farm products (raw materials)	212	503,547	18	99,889	33	13	8	11	1	8	8
Automotive equipment, tires and tubes	733	152,164	421	93,035	696	541	129	26	...	6	4
Electrical goods	365	328,865	114	147,195	181	113	50	18	...	14	7
Hardware, plumbing, heating	325	162,106	152	110,854	280	118	87	61	14	8	9
Hardware	127	78,105	43	48,449	76	47	14	12	3	3	3
Plumbing, heating equipment, supplies	198	84,001	109	62,405	204	71	73	49	11	5	6
Lumber, construction materials	388	306,641	232	179,419	980	135	255	446	144	115	153
Lumber, millwork	212	218,789	113	109,751	288	34	122	127	5	83	130
Other construction materials	176	87,852	119	69,668	692	101	133	319	139	32	23
Machinery, equipment, supplies	1,380	461,812	386	178,007	719	445	185	84	5	38	42
Commercial machines, equipment	298	77,917	100	38,485	183	127	47	9	...	...	...
Construction machinery, equipment	39	26,022	22	21,785	68	50	12	6	...	8	9
Industrial machinery, equipment, supplies	485	186,165	129	81,265	274	131	87	53	3	19	22
Service establishment equipment, supplies	259	51,383	83	19,189	121	87	22	10	2	1	1
Other machinery, equipment, supplies	299	120,325	52	17,283	73	50	17	6	...	10	10
Waste materials	502	318,491	410	194,088	982	156	482	311	33	141	284
Iron, steel scrap	220	230,379	186	125,675	512	81	243	163	25	40	62
Other scrap, waste materials	282	88,112	224	68,413	470	75	239	148	8	101	222
Other merchant wholesalers	2,308	1,284,511	486	366,042	1,214	429	450	266	69	125	160

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
ILLINOIS--Continued											
Manufacturers' sales branches (with stocks), total	1,175	3,035,877	339	1,115,181	2,544	885	1,027	455	177	137	221
Groceries, confectionery, meats	211	642,123	132	394,464	698	217	342	105	34	16	17
Farm products (edible)	37	145,965	28	123,247	1,148	445	497	174	32	60	131
Machinery, equipment, supplies	318	606,196	58	151,153	193	86	81	22	4	9	12
Other manufacturers' sales branches	609	1,641,593	121	446,317	505	137	107	154	107	52	61
Manufacturers' sales offices (without stocks)	829	2,928,110	20	110,796	57	24	21	10	2	5	5
Petroleum bulk stations, terminals	1,741	550,942	1,741	550,942	3,845	507	2,076	1,017	245	412	419
Assemblers (mainly farm products), total	1,433	1,004,028	760	427,351	1,520	442	740	311	27	130	159
Farm products (edible)	239	74,173	164	39,228	327	149	130	46	2	23	29
Farm products (raw materials)	1,167	923,876	580	385,772	1,166	283	598	260	25	106	129
Other assemblers	27	5,979	16	2,351	27	10	12	5	...	1	1
INDIANA											
Total	5,031	2,713,663	3,810	1,772,450	11,161	4,270	5,174	1,648	69	972	1,040
Administrative, auxiliary units	33	34,817	11	8,673	105	53	41	8	3	43	42
Wholesale establishments	4,998	2,678,846	3,799	1,763,777	11,056	4,217	5,133	1,640	66	929	998
Merchant wholesalers, total	2,852	1,381,135	2,046	1,068,130	6,816	3,146	2,716	916	38	565	626
Groceries, confectionery, meats	323	189,615	273	177,089	908	328	414	163	3	132	148
Groceries (general line)	188	132,286	72	124,472	325	33	187	102	3	127	142
Confectionery	55	7,317	45	6,561	82	60	21	1	...	...	...
Meats, meat products	54	17,250	50	16,622	131	70	59	2	...	...	...
Other grocery, food specialties	126	32,762	106	29,434	370	165	147	58	...	5	6
Farm products (edible)	368	128,732	352	122,648	1,984	1,078	760	145	1	105	113
Dairy, poultry products	264	82,356	256	81,192	1,623	958	584	81	...	30	38
Fruits, vegetables (fresh)	104	46,376	96	41,456	361	120	176	64	1	75	75
Beer, wines, distilled spirits	191	112,674	182	108,327	702	208	389	103	2	104	118
Drugs, chemicals, allied products	82	39,121	47	38,493	102	55	37	10	...	2	2
Tobacco and products (exc. leaf)	77	67,674	76	(x)	320	282	32	6	...	7	7
Paper and its products	60	32,368	26	(x)	60	21	32	7	...	3	3
Farm products (raw materials)	24	109,506	19	46,008	45	16	21	8	...	1	1
Automotive equipment, tires and tubes	322	61,610	227	48,886	420	331	75	14	...	11	5
Electrical goods	116	93,164	65	58,403	112	86	23	3	...	1	1
Hardware, plumbing, heating	102	70,073	66	50,135	153	80	57	16	...	4	5
Hardware	31	39,655	19	24,408	50	21	23	6	...	3	4
Plumbing, heating equipment, supplies	71	30,418	47	25,727	103	59	34	10	...	1	1
Lumber, construction materials	154	85,901	104	53,131	607	79	256	252	20	32	54
Lumber, millwork	76	57,325	45	28,865	173	35	92	39	7	17	34
Other construction materials	78	28,576	59	24,266	434	44	164	213	13	15	20
Machinery, equipment, supplies	388	124,592	170	88,521	301	192	89	20	...	8	9
Commercial machines, equipment	90	16,383	44	10,248	72	60	10	2	...	2	2
Construction machinery, equipment	16	13,325	12	11,452	33	24	9	...	...	1	1
Industrial machinery, equipment, supplies	137	59,494	58	41,039	121	51	56	14	...	2	2
Service establishment equipment, supplies	74	7,691	32	4,006	38	34	4	...	...	1	1
Other machinery, equipment, supplies	71	27,699	24	21,776	37	23	10	4	...	2	3
Waste materials	244	63,259	228	57,946	633	104	403	121	5	105	101
Iron, steel scrap	125	36,497	115	31,491	327	51	206	65	5	40	55
Other scrap, waste materials	119	26,762	113	26,455	306	53	197	56	...	65	46
Other merchant wholesalers	401	202,846	211	128,568	469	286	128	48	7	50	59
Manufacturers' sales branches (with stocks), total	304	271,582	154	139,814	526	241	227	57	1	13	12
Groceries, confectionery, meats	94	46,568	77	(x)	212	80	120	12	...	3	3
Farm products (edible)	16	20,333	15	(x)	176	89	48	39	...	5	5
Machinery, equipment, supplies	88	76,391	17	38,893	54	28	25	1	...	...	...
Other manufacturers' sales branches	106	128,290	45	44,291	84	44	34	5	1	5	4
Manufacturers' sales offices (without stocks)	125	271,954	6	14,348	33	28	5	...	...	10	13
Petroleum bulk stations, terminals	1,095	325,768	1,095	325,768	2,458	405	1,518	511	24	277	287
Assemblers (mainly farm products), total	622	428,407	498	215,717	1,223	397	667	156	3	64	60
Farm products (edible)	172	52,536	138	(x)	323	166	125	31	1	15	12
Farm products (raw materials)	436	369,478	348	169,163	860	224	514	120	2	45	44
Other assemblers	14	6,393	12	(x)	40	7	28	5	...	4	4
IOWA											
Total	5,718	2,637,914	4,229	1,482,575	9,232	2,899	4,587	1,616	130	460	505
Administrative, auxiliary units	23	4,473	4	737	71	11	43	17	...	2	2
Wholesale establishments	5,695	2,633,441	4,225	1,481,838	9,161	2,888	4,544	1,599	130	458	503
Merchant wholesalers, total	1,975	960,879	1,326	656,630	3,933	1,612	1,490	780	51	240	278
Groceries, confectionery, meats	189	169,080	157	156,956	621	164	264	176	17	99	129
Groceries (general line)	77	142,979	69	135,576	368	39	179	137	13	99	129
Confectionery	33	4,572	27	3,928	70	35	31	4	...	...	...
Meats, meat products	26	7,690	17	5,851	38	29	6	3	...	...	...
Other grocery, food specialties	53	13,839	44	11,601	145	61	48	32	4	...	...
Farm products (edible)	355	136,934	333	134,099	1,247	572	446	221	8	49	53
Dairy, poultry products	310	(x)	289	(x)	967	530	330	102	5	16	21
Fruits, vegetables (fresh)	45	(x)	44	(x)	280	42	116	119	3	33	32
Beer, wines, distilled spirits	149	35,555	148	(x)	490	132	247	105	6	25	25
Drugs, chemicals, allied products	55	25,518	17	12,450	42	18	16	7	1	...	...
Tobacco and products (exc. leaf)	58	38,822	54	38,058	189	109	61	19	...	13	13
Paper and its products	37	13,235	16	(x)	23	5	12	6	...	...	...
Farm products (raw materials)	54	107,246	12	15,315	29	12	12	5	...	1	1
Automotive equipment, tires and tubes	243	52,432	140	34,057	214	174	35	5	...	2	2
Electrical goods	75	68,367	27	25,001	48	42	5	1	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
IOWA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	60	52,943	40	34,482	57	35	20	2	...	2	2
Hardware	19	27,096	12	14,994	15	6	8	1	...	...	...
Plumbing, heating equipment, supplies	41	25,847	28	19,488	42	29	12	1	...	2	2
Lumber, construction materials	65	31,882	29	11,011	153	13	47	88	5	5	5
Lumber, millwork	22	17,297	7	3,280	10	1	4	4	1	...	...
Other construction materials	43	14,585	22	7,731	143	12	43	84	4	5	5
Machinery, equipment, supplies	226	85,091	89	50,313	221	117	63	41	...	7	9
Commercial machines, equipment	59	9,151	20	4,287	46	39	7	...	...	...	...
Construction machinery, equipment	11	14,596	8	13,074	32	18	9	5	...	...	...
Industrial machinery, equipment, supplies	47	22,381	31	20,472	83	28	34	21	...	7	9
Service establishment equipment, supplies	38	(x)	12	(x)	16	13	2	1	...	...	...
Other machinery, equipment, supplies	71	(x)	18	(x)	44	19	11	14	...	...	...
Waste materials	149	29,674	133	28,914	306	79	172	49	6	7	8
Iron, steel scrap	84	18,791	78	18,669	185	46	105	28	6	3	3
Other scrap, waste materials	65	10,883	55	10,245	121	33	67	21	...	4	5
Other merchant wholesalers	260	114,100	131	71,638	293	140	90	55	8	30	31
Manufacturers' sales branches (with stocks), total	263	240,071	146	123,833	494	213	231	46	4	20	19
Groceries, confectionery, meats	71	29,339	62	(x)	171	56	103	12	...	4	4
Farm products (edible)	29	27,740	28	(x)	160	56	83	21	...	8	8
Machinery, equipment, supplies	80	75,501	18	42,581	63	47	15	1	...	...	...
Other manufacturers' sales branches	83	107,491	38	32,109	100	54	30	12	4	8	7
Manufacturers' sales offices (without stocks)	53	120,070	3	6,079	10	8	2	...	...	5	5
Petroleum bulk stations, terminals	1,810	256,450	1,810	256,450	2,996	387	2,106	461	42	135	138
Assemblers (mainly farm products), total	1,594	1,055,971	940	438,846	1,728	668	715	312	33	58	63
Farm products (edible)	454	105,213	373	89,980	667	377	232	52	6	13	16
Farm products (raw materials)	1,102	938,606	540	340,932	1,014	265	467	255	27	44	46
Other assemblers	38	12,152	27	7,934	47	26	16	5	...	1	1
KANSAS											
Total	4,485	1,724,543	2,863	1,023,049	5,699	1,949	2,765	931	54	406	451
Administrative, auxiliary units	9	...	2	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	4,476	1,724,543	2,861	1,023,049	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,370	809,270	884	530,034	2,571	1,116	946	471	38	233	268
Groceries, confectionery, meats	152	83,689	119	77,327	389	142	144	102	1	103	122
Groceries (general line)	57	64,784	38	59,272	178	13	79	86	...	95	114
Confectionery	10	863	6	810	13	12	1	...	...	...	...
Meats, meat products	29	5,335	24	5,076	48	36	8	4	...	1	1
Other grocery, food specialties	56	12,707	51	12,169	150	81	56	12	1	7	7
Farm products (edible)	151	51,956	135	50,581	584	287	194	89	14	35	35
Dairy, poultry products	102	26,868	88	(x)	396	236	108	40	12	7	7
Fruits, vegetables (fresh)	49	25,088	47	(x)	188	51	86	49	2	28	28
Beer, wines, distilled spirits	105	23,149	103	(x)	327	102	148	75	2	15	18
Drugs, chemicals, allied products	23	11,616	12	8,089	21	14	7	...	...	...	...
Tobacco and products (exc. leaf)	43	30,056	42	(x)	172	94	73	5	...	...	...
Paper and its products	19	6,602	15	6,237	22	14	7	1	...	...	...
Farm products (raw materials)	37	290,110	14	144,261	40	12	24	4	...	2	2
Automotive equipment, tires and tubes	214	39,586	107	27,123	161	120	32	9	...	3	3
Electrical goods	43	28,879	18	12,860	26	22	4	...	...	...	...
Hardware, plumbing, heating	38	33,631	22	25,840	45	30	13	2	...	...	...
Hardware	15	19,437	7	13,713	15	9	5	1	...	...	...
Plumbing, heating equipment, supplies	23	14,194	15	12,127	30	21	8	1	...	...	...
Lumber, construction materials	47	33,952	26	24,722	139	13	31	79	16	7	11
Lumber, millwork	18	22,047	11	16,541	25	3	18	4	...	7	11
Other construction materials	29	11,905	15	8,181	114	10	13	75	16	...	...
Machinery, equipment, supplies	235	80,875	97	36,688	239	122	76	39	2	19	29
Commercial machines, equipment	31	4,412	18	2,896	35	29	5	1	...	...	...
Construction machinery, equipment	14	13,974	9	12,342	38	28	4	4	2	8	10
Industrial machinery, equipment, supplies	111	49,642	42	16,892	132	39	60	33	...	11	19
Service establishment equipment, supplies	22	2,521	12	1,722	14	13	1	...	...	...	...
Other machinery, equipment, supplies	57	10,326	16	2,836	20	13	6	1	...	...	...
Waste materials	116	27,048	95	25,351	214	48	132	32	2	9	10
Iron, steel scrap	87	21,390	72	20,734	148	34	100	14	...	8	9
Other scrap, waste materials	29	5,658	23	4,617	66	14	32	18	2	1	1
Other merchant wholesalers	147	68,121	79	38,175	192	96	61	34	1	40	38
Manufacturers' sales branches (with stocks), total	128	149,158	60	82,771	232	92	94	44	2	3	3
Groceries, confectionery, meats	27	30,452	19	21,368	75	15	52	8	...	...	...
Farm products (edible)	9	4,931	8	(x)	38	13	10	15	...	1	2
Machinery, equipment, supplies	51	57,386	17	47,702	78	52	16	10	...	...	...
Other manufacturers' sales branches	41	56,389	16	(x)	41	12	16	11	2	2	1
Manufacturers' sales offices (without stocks)	28	32,302	5	3,784	28	18	9	1	...	5	10
Petroleum bulk stations, terminals	1,288	130,844	1,288	130,844	1,789	289	1,287	206	7	118	122
Assemblers (mainly farm products), total	1,662	602,969	624	275,616	1,079	434	429	209	7	47	48
Farm products (edible)	444	58,125	226	46,450	436	221	140	75	...	24	25
Farm products (raw materials)	1,189	535,675	379	220,579	600	201	277	120	2	16	16
Other assemblers	29	9,169	19	8,587	43	12	12	14	5	7	7

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
KENTUCKY											
Total	2,177	1,314,879	1,658	974,527	5,096	2,033	2,248	759	56	347	377
Administrative, auxiliary units	13	3,478	2	(x)		Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments	2,164	1,311,401	1,656	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,439	795,646	1,072	647,470	3,384	1,532	1,343	486	23	188	225
Groceries, confectionery, meats	241	162,179	221	157,397	884	272	464	144	4	38	42
Groceries (general line)	127	130,170	119	126,662	567	99	345	121	2	33	37
Confectionery	39	4,962	36	(x)	85	71	14	...	...	...	...
Meats, meat products	19	12,102	18	(x)	69	22	37	10	...	4	4
Other grocery, food specialties	56	14,945	48	14,232	163	80	68	13	2	1	1
Farm products (edible)	192	69,846	173	61,049	777	459	259	58	1	51	57
Dairy, poultry products	91	40,090	82	38,148	540	371	138	31	...	24	27
Fruits, vegetables (fresh)	101	29,756	91	22,901	237	88	121	27	1	27	30
Beer, wines distilled spirits	96	66,014	90	63,688	324	108	165	51	...	28	36
Drugs, chemicals, allied products	32	13,767	19	12,116	41	26	14	1	...	2	4
Tobacco and products (exc. leaf)	31	22,102	27	16,109	65	53	10	2	...	...	...
Paper and its products	24	9,561	15	7,776	30	15	13	1	1	...	...
Farm products (raw materials)	26	70,429	12	19,593	20	3	13	4	...	...	...
Automotive equipment, tires and tubes	176	28,577	112	22,281	179	144	30	5	...	...	...
Electrical goods	49	32,360	29	26,454	72	38	27	6	1	...	1
Hardware, plumbing, heating	53	94,069	44	92,192	108	42	47	19	...	11	14
Hardware	22	77,096	17	76,209	62	23	26	13	...	5	5
Plumbing, heating equipment, supplies	31	16,973	27	15,983	46	19	21	6	...	6	9
Lumber, construction materials	64	42,901	41	27,951	202	37	62	89	14	11	15
Lumber, millwork	39	28,473	19	14,229	54	13	32	2	7	3	3
Other construction materials	25	14,428	22	13,722	148	24	30	87	7	8	12
Machinery, equipment, supplies	179	60,332	114	51,571	288	184	66	36	2	16	19
Commercial machines, equipment	50	6,819	31	(x)	49	42	4	3	...	1	1
Construction machinery, equipment	9	13,645	8	(x)	54	39	10	3	2	6	6
Industrial machinery, equipment, supplies	66	24,112	45	19,753	128	58	43	27	...	8	11
Service establishment equipment, supplies	25	(x)	15	1,536	17	14	3	...	...	...	...
Other machinery, equipment, supplies	29	(x)	15	11,757	40	31	6	3	...	1	1
Waste materials	69	20,596	58	20,005	169	35	99	35	...	17	20
Iron, steel scrap	33	14,018	28	13,741	87	19	46	22	...	10	10
Other scrap, waste materials	36	6,578	30	6,264	82	16	53	13	...	7	10
Other merchant wholesalers	207	102,913	117	69,288	225	116	74	35	...	14	17
Manufacturers' sales branches (with stocks), total	115	147,911	66	70,797	284	160	86	30	8	4	4
Groceries, confectionery, meats	35	46,856	29	26,901	164	100	43	14	7	3	3
Farm products (edible)	7	7,109	6	(x)	37	8	19	10	...	1	1
Machinery, equipment, supplies	36	18,821	10	(x)	30	17	11	2	...	...	...
Other manufacturers' sales branches	37	75,125	21	26,493	53	35	13	4	1	...	...
Manufacturers' sales offices (without stocks)	42	146,752	3	68,903	22	17	4	1	...	2	2
Petroleum bulk stations, terminals	433	155,917	433	155,917	1,250	275	728	222	25	140	133
Assemblers (mainly farm products), total	135	65,175	82	30,780	156	49	87	20	...	13	13
Farm products (edible)	76	11,020	50	(x)	95	37	51	7	...	3	3
Farm products (raw materials)	55	53,941	30	22,658	61	12	36	13	...	10	10
Other assemblers	4	214	2	(x)							
LOUISIANA											
Total	2,821	1,972,828	1,982	1,288,528	6,169	2,137	2,380	1,416	236	578	627
Administrative, auxiliary units	24	21,555	5	9,604	11	8	2	1	...	2	3
Wholesale establishments	2,797	1,951,273	1,977	1,278,924	6,158	2,129	2,378	1,415	236	576	624
Merchant wholesalers, total	1,811	1,183,511	1,288	852,577	4,267	1,680	1,488	908	191	376	415
Groceries, confectionery, meats	363	276,632	316	225,250	1,194	314	442	402	36	115	130
Groceries (general line)	141	144,331	140	(x)	628	54	229	322	23	104	119
Confectionery	30	8,090	29	(x)	115	100	14	1	...	...	...
Meats, meat products	42	23,971	38	23,326	116	51	51	13	1	9	9
Other grocery, food specialties	150	100,240	109	50,561	335	109	148	66	12	2	2
Farm products (edible)	142	98,314	121	69,193	797	317	359	106	15	73	74
Dairy, poultry products	62	39,853	53	37,396	550	233	260	54	3	34	33
Fruits, vegetables (fresh)	80	58,461	68	31,797	247	84	99	52	12	39	41
Beer, wines, distilled spirits	84	82,865	78	73,045	276	56	123	75	22	19	19
Drugs, chemicals, allied products	72	33,144	59	30,076	125	67	40	12	6	8	10
Tobacco and products (exc. leaf)	49	34,171	48	(x)	137	106	28	3	...	...	...
Paper and its products	33	16,633	22	15,414	53	26	17	7	3	5	5
Farm products (raw materials)	33	112,925	8	(x)	27	5	12	4	6	...	...
Automotive equipment, tires and tubes	159	30,425	110	21,331	166	136	23	7	...	1	1
Electrical goods	60	71,350	31	55,267	103	69	28	6	...	3	6
Hardware, plumbing, heating	71	67,049	53	64,567	135	63	49	21	2	9	15
Hardware	24	48,988	21	48,526	68	23	28	15	2	7	13
Plumbing, heating equipment, supplies	47	18,061	32	16,041	67	40	21	6	...	2	2
Lumber, construction materials	82	42,651	48	26,867	230	36	74	55	65	53	59
Lumber, millwork	48	29,320	22	15,895	72	13	30	24	5	41	47
Other construction materials	34	13,331	26	10,972	158	23	44	31	60	12	12
Machinery, equipment, supplies	366	177,120	240	152,388	612	337	176	84	15	47	51
Commercial machines, equipment	65	14,301	49	12,549	99	76	20	3	...	...	...
Construction machinery, equipment	17	17,040	15	(x)	54	40	8	4	2	5	5
Industrial machinery, equipment, supplies	178	118,289	120	102,172	357	164	110	71	12	35	40
Service establishment equipment, supplies	45	7,295	19	(x)	32	19	10	3	...	4	4
Other machinery, equipment, supplies	61	20,195	37	15,836	70	38	28	3	1	3	2
Waste materials	53	20,530	45	19,102	150	12	45	73	20	19	22
Iron, steel scrap	33	17,272	29	15,997	104	4	30	50	20	15	17
Other scrap, waste materials	20	3,258	16	3,105	46	8	15	23	...	4	5
Other merchant wholesalers	244	119,702	109	59,232	262	136	72	53	1	24	23

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
LOUISIANA--Continued											
Manufacturers' sales branches (with stocks), total	246	392,844	116	243,159	605	159	274	169	3	37	40
Groceries, confectionery, meats	57	166,495	42	135,634	301	67	181	52	1	12	12
Farm products (edible)	12	6,292	10	(x)	37	6	18	13	...	1	1
Machinery, equipment, supplies	92	47,309	30	(x)	67	35	25	7	...	3	8
Other manufacturers' sales branches	85	172,748	34	74,564	200	51	50	97	2	21	19
Manufacturers' sales offices (without stocks)	95	162,698	3	1,697	9	9	...	...	...	...	...
Petroleum bulk stations, terminals	474	158,440	474	158,440	1,014	221	478	283	32	147	150
Assemblers (mainly farm products), total	171	53,780	96	23,051	263	60	138	55	10	16	19
Farm products (edible)	68	12,694	51	9,717	154	33	83	37	1	9	10
Farm products (raw materials)	58	28,753	12	4,111	25	6	17	2	...	...	...
Other assemblers	45	12,333	33	9,223	84	21	38	16	9	7	9
MAINE											
Total	906	465,983	663	357,769	2,067	694	596	574	203	113	117
Administrative, auxiliary units	9	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	897	465,983	663	357,769	2,067	694	596	574	203	113	117
Merchant wholesalers, total	590	250,576	405	190,477	1,168	476	315	273	104	40	44
Groceries, confectionery, meats	114	68,998	90	63,408	262	91	70	79	22	16	18
Groceries (general line)	23	43,290	22	(x)	115	21	31	41	22	16	18
Confectionery	14	1,840	12	(x)	17	14	2	1	...	...	...
Meats, meat products	21	12,237	19	(x)	40	20	11	9	...	...	...
Other grocery, food specialties	56	11,631	37	7,896	90	36	26	28	...	...	...
Farm products (edible)	42	17,916	39	14,589	136	54	47	30	5	2	2
Dairy, poultry products	10	2,478	9	(x)	39	18	9	12	...	...	...
Fruits, vegetables (fresh)	32	15,438	30	(x)	97	36	38	18	5	2	2
Beer, wines, distilled spirits	42	17,401	40	(x)	201	62	40	67	32	10	13
Drugs, chemicals, allied products	18	7,516	13	3,346	27	11	14	1	1	...	...
Tobacco and products (exc. leaf)	31	19,191	30	(x)	57	38	14	5	...	...	...
Paper and its products	16	6,704	9	5,224	14	9	4	1	...	...	...
Farm products (raw materials)	1	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	50	11,777	29	7,079	67	51	11	5	...	...	...
Electrical goods	27	18,126	7	6,254	16	11	5	...	...	...	...
Hardware, plumbing, heating	29	25,192	24	23,823	58	26	13	12	7	6	6
Hardware	12	13,730	11	(x)	36	17	6	8	5	3	3
Plumbing, heating equipment, supplies	17	11,462	13	(x)	22	9	7	4	2	3	3
Lumber, construction materials	38	12,411	26	5,307	83	5	15	37	26	4	3
Lumber, millwork	27	9,332	19	3,168	49	3	12	27	7	4	3
Other construction materials	11	3,079	7	2,139	34	2	3	10	19	...	...
Machinery, equipment, supplies	67	15,362	33	11,168	73	44	16	5	8	1	1
Commercial machines, equipment	16	1,503	4	714	13	11	1	1	...	...	...
Construction machinery, equipment	7	2,057	4	1,266	10	2	2	...	6	...	...
Industrial machinery, equipment	18	5,560	13	4,786	32	19	10	2	1	1	1
Service establishment equipment, supplies	12	1,170	3	281	3	3	...	...	...	...	...
Other machinery, equipment, supplies	14	5,072	9	4,121	15	9	3	2	1	...	...
Waste materials	34	6,346	30	5,673	84	14	47	21	2	1	1
Iron, steel scrap	13	2,008	12	(x)	44	5	28	10	1	1	1
Other scrap, waste materials	21	4,338	18	(x)	40	9	19	11	1	...	...
Other merchant wholesalers	81	(x)	34	(x)	90	60	19	10	1	...	...
Manufacturers' sales branches (with stocks), total	89	61,315	64	51,852	223	57	104	56	6	4	3
Groceries, confectionery, meats	39	39,810	39	39,810	120	34	59	26	1	2	...
Farm products (edible)	13	6,374	13	6,374	87	21	32	29	5	2	3
Machinery, equipment, supplies	21	5,738	4	799	7	...	7	...	...	...	...
Other manufacturers' sales branches	16	9,393	8	4,869	9	2	6	1	...	...	...
Manufacturers' sales offices (without stocks)	11	18,750	1	(x)	584	131	155	208	90	67	67
Petroleum bulk stations, terminals	153	98,420	153	98,420							
Assemblers (mainly farm products), total	54	36,922	40	(x)	92	30	22	37	3	2	3
Farm products (edible)	21	28,661	12	7,990	35	9	12	13	1	2	3
Farm products (raw materials)	4	490	3	(x)	4	1	2	1	...	...	...
Other assemblers	29	7,771	25	7,405	53	20	8	23	2	...	...
MARYLAND											
Total	2,776	1,795,881	1,604	1,001,338	4,803	1,687	1,795	1,118	203	309	335
Administrative, auxiliary units	25	25,966	5	...	14	10	2	2	...	...	...
Wholesale establishments	2,751	1,769,915	1,599	1,001,338	4,789	1,677	1,793	1,116	203	309	335
Merchant wholesalers, total	2,114	936,428	1,236	631,773	3,275	1,315	1,278	600	82	128	158
Groceries, confectionery, meats	282	132,912	220	114,125	589	221	257	101	10	43	55
Groceries (general line)	49	67,602	45	57,601	163	29	66	61	7	42	54
Confectionery	44	10,725	36	9,262	60	41	16	3	...	...	...
Meats, meat products	39	21,194	36	20,175	99	49	39	11	...	...	...
Other grocery, food specialties	150	33,391	103	27,087	267	102	136	26	3	1	1
Farm products (edible)	194	82,719	125	55,354	462	203	187	59	13	11	11
Dairy, poultry products	64	29,535	56	27,370	267	150	97	19	1	...	...
Fruits, vegetables (fresh)	130	53,184	69	27,984	195	53	90	40	12	11	11
Beer, wines, distilled spirits	109	73,186	99	69,962	300	55	166	77	2	9	9
Drugs, chemicals, allied products	59	19,927	31	8,636	45	29	12	4	...	1	2
Tobacco and products (exc. leaf)	53	44,634	44	43,355	108	87	18	3	...	2	2
Paper and its products	65	28,409	39	24,982	71	24	34	12	1	...	...
Farm products (raw materials)	22	36,595	6	6,843	19	7	8	3	1	1	1
Automotive equipment, tires and tubes	163	31,048	117	23,053	225	183	39	3	...	...	...
Electrical goods	75	60,777	51	50,554	126	80	42	4	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MARYLAND--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	93	42,627	68	39,320	163	60	75	28	...	2	2
Hardware	28	15,009	23	14,672	46	15	21	10	...	2	2
Plumbing, heating equipment, supplies	65	27,618	45	24,648	117	45	54	18	...	...	...
Lumber, construction materials	84	59,443	59	42,709	281	35	116	95	35	13	25
Lumber, millwork	57	48,397	36	32,932	158	24	62	64	8	13	25
Other construction materials	27	11,046	23	9,777	123	11	54	31	27	...	...
Machinery, equipment, supplies	318	75,378	141	49,825	260	157	78	24	1	5	5
Commercial machines, equipment	94	13,678	39	6,846	70	48	18	4	...	...	...
Construction machinery, equipment	14	13,259	11	12,304	52	30	18	3	1	...	...
Industrial machinery, equipment, supplies	75	22,229	31	15,340	59	28	19	12	...	...	...
Service establishment equipment, supplies	65	8,543	31	5,583	45	33	7	5	...	3	3
Other machinery, equipment, supplies	70	17,669	29	9,752	34	18	16	...	...	2	2
Waste materials	97	40,683	80	36,650	242	35	106	96	5	21	25
Iron, steel scrap	29	28,629	27	(x)	88	15	25	46	2	12	13
Other scrap, waste materials	68	12,054	53	(x)	154	20	81	50	3	9	12
Other merchant wholesalers	500	208,090	156	66,405	384	139	140	91	14	20	21
Manufacturers' sales branches (with stocks), total	201	347,858	93	163,041	405	140	173	88	4	7	9
Groceries, confectionery, meats	43	128,448	32	86,258	164	75	79	7	3	3	5
Farm products (edible)	11	9,953	11	9,953	119	30	56	33	...	3	3
Machinery, equipment, supplies	60	40,748	16	21,967	29	10	16	3	...	...	...
Other manufacturers' sales branches	87	168,709	34	44,863	93	25	22	45	1	1	1
Manufacturers' sales offices (without stocks)	99	260,112	3	6,318	14	6	4	4	...	3	2
Petroleum bulk stations, terminals	162	171,419	162	171,419	885	137	258	378	112	159	152
Assemblers (mainly farm products), total	175	54,098	105	28,787	210	79	80	46	5	12	14
Farm products (edible)	32	12,268	17	5,592	45	13	16	13	3	...	...
Farm products (raw materials)	28	20,078	19	7,974	45	8	21	16	...	1	1
Other assemblers	115	21,752	69	15,221	120	58	43	17	2	11	13
MASSACHUSETTS											
Total	6,887	(x)	3,030	2,292,614	9,249	3,052	2,860	2,388	949	527	704
Administrative, auxiliary units	56	(x)	11	25,701	73	25	4	19	25	...	14
Wholesale establishments	6,831	5,359,611	3,019	2,266,913	9,176	3,027	2,856	2,369	924	527	690
Merchant wholesalers, total	5,539	3,015,927	2,543	1,389,763	6,836	2,442	2,087	1,780	527	219	301
Groceries, confectionery, meats	709	438,073	464	299,748	1,274	464	448	288	74	19	24
Groceries (general line)	103	147,236	83	126,696	377	37	135	156	49	4	7
Confectionery	70	11,997	34	4,581	64	42	16	6	...	...	...
Meats, meat products	215	160,287	126	86,866	258	120	102	32	4	1	1
Other grocery, food specialties	321	118,553	221	81,605	575	265	195	94	21	14	16
Farm products (edible)	489	247,982	350	145,132	1,266	418	475	345	28	21	23
Dairy, poultry products	157	108,579	121	70,468	690	271	235	172	12	13	14
Fruits, vegetables (fresh)	332	139,403	229	74,664	576	147	240	173	16	8	9
Beer, wines, distilled spirits	127	149,909	109	136,046	554	64	219	215	56	28	33
Drugs, chemicals, allied products	146	71,650	50	28,680	112	47	33	24	8	2	2
Tobacco and products (exc. leaf)	135	114,019	96	102,284	262	160	89	13	...	...	...
Paper and its products	231	78,360	98	40,934	155	44	58	48	5	4	4
Farm products (raw materials)	197	451,784	9	12,024	27	2	3	21	1	2	1
Automotive equipment, tires and tubes	299	71,749	196	53,725	422	312	85	15	10	7	8
Electrical goods	182	129,064	67	69,950	103	78	20	4	1	1	1
Hardware, plumbing, heating	251	107,436	153	85,920	273	104	79	82	8	2	1
Hardware	75	36,048	37	27,913	70	33	20	17	...	...	...
Plumbing, heating equipment, supplies	176	71,388	116	58,007	203	71	59	65	8	2	1
Lumber, construction materials	154	102,901	95	47,580	380	44	84	156	96	21	35
Lumber, millwork	91	75,055	51	28,206	155	15	52	80	8	13	23
Other construction materials	63	27,846	44	19,374	225	29	32	76	88	8	12
Machinery, equipment, supplies	793	313,009	231	85,950	412	240	105	64	3	10	9
Commercial machines, equipment	135	36,203	42	19,302	87	62	15	9	1	...	...
Construction machinery, equipment	19	15,788	13	12,235	36	22	11	3	...	2	2
Industrial machinery, equipment, supplies	231	81,235	85	28,738	145	66	47	30	2	7	7
Service establishment equipment, supplies	305	152,964	70	13,970	107	63	26	18	...	1	...
Other machinery, equipment, supplies	103	26,819	21	11,705	37	27	6	4	...	...	...
Waste materials	492	121,658	327	79,097	667	87	184	261	135	57	96
Iron, steel scrap	104	36,750	87	21,110	234	31	30	106	67	16	27
Other scrap, waste materials	388	84,908	240	57,987	433	56	154	155	68	41	69
Other merchant wholesalers	1,334	618,333	298	202,693	929	378	205	244	102	45	64
Manufacturers' sales branches (with stocks), total	664	1,227,077	233	495,084	1,194	293	555	312	34	22	26
Groceries, confectionery, meats	133	390,095	102	237,973	598	120	317	145	16	3	3
Farm products (edible)	33	42,213	32	(x)	346	86	151	107	2	1	2
Machinery, equipment, supplies	209	197,700	32	(x)	80	24	40	14	2	1	1
Other manufacturers' sales branches	289	597,069	67	169,615	170	63	47	46	14	17	20
Manufacturers' sales offices (without stocks)	369	720,810	8	19,326	29	26	1	2	...	...	...
Petroleum bulk stations, terminals	196	327,677	196	327,677	1,031	236	189	246	360	276	342
Assemblers (mainly farm products), total	63	68,120	39	35,063	86	30	24	29	3	10	21
Farm products (edible)	24	20,774	15	18,950	33	12	5	16	...	...	...
Farm products (raw materials)	5	24,347	3	(x)	6	3	2	1	...	...	...
Other assemblers	34	22,999	21	(x)	47	15	17	12	3	10	21

See footnotes at end of table.

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Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MICHIGAN											
Total	7,559	5,810,906	4,929	2,928,680	14,234	4,365	6,358	3,119	392	1,809	2,253
Administrative, auxiliary units	50	36,997	11	11,584	189	72	104	12	1	3	4
Wholesale establishments	7,509	5,773,909	4,918	2,917,096	14,045	4,293	6,254	3,107	391	1,806	2,249
Merchant wholesalers, total	4,988	2,445,186	3,209	1,695,924	9,468	3,377	4,006	1,949	136	1,194	1,552
Groceries, confectionery, meats	661	364,290	532	327,632	1,544	597	647	286	14	213	260
Groceries (general line)	156	178,722	92	160,643	333	53	156	113	11	154	195
Confectionery	70	13,842	60	12,849	123	90	29	4	...	...	...
Meats, meat products	172	96,399	157	86,887	410	223	147	39	1	12	14
Other grocery, food specialties	263	75,327	223	67,253	678	231	315	130	2	47	51
Farm products (edible)	513	262,856	464	227,217	2,092	648	1,169	266	9	156	187
Dairy, poultry products	285	140,518	261	130,698	1,488	477	885	125	1	73	104
Fruits, vegetables (fresh)	228	122,338	203	96,519	604	171	284	141	8	83	83
Beer, wines, distilled spirits	371	218,718	275	92,007	1,234	164	610	446	14	236	268
Drugs, chemicals, allied products	139	59,575	61	50,165	151	72	41	37	1	5	8
Tobacco and products (exc. leaf)	127	120,906	119	114,177	316	171	91	53	1	6	6
Paper and its products	101	60,406	61	39,019	117	31	53	33	...	5	4
Farm products (raw materials)	33	46,958	20	30,070	48	12	20	15	1	12	16
Automotive equipment, tires and tubes	487	122,794	335	91,237	687	521	136	27	3	8	9
Electrical goods	193	158,718	101	90,110	199	130	60	8	1	...	...
Hardware, plumbing, heating	224	146,414	141	126,504	336	156	135	42	3	42	48
Hardware	75	76,144	41	65,921	104	58	39	5	2	32	36
Plumbing, heating equipment, supplies	149	70,270	100	60,583	232	98	96	37	1	10	12
Lumber, construction materials	240	145,658	171	90,856	619	87	260	239	33	94	147
Lumber, millwork	117	94,893	77	50,017	212	34	106	64	8	64	105
Other construction materials	123	50,765	94	40,839	407	53	154	175	25	30	42
Machinery, equipment, supplies	778	202,990	317	116,042	562	331	149	81	1	36	39
Commercial machines, equipment	173	26,626	87	16,998	139	103	28	8	...	1	1
Construction machinery, equipment	29	20,895	21	19,112	70	46	11	13	...	7	8
Industrial machinery, equipment, supplies	323	103,235	122	53,172	225	94	77	53	1	16	17
Service establishment equipment, supplies	98	16,171	49	8,309	63	46	15	2	...	5	4
Other machinery, equipment, supplies	155	36,063	38	18,451	65	42	18	5	...	7	9
Waste materials	361	174,784	314	151,805	801	114	372	283	32	279	455
Iron, steel scrap	183	125,950	166	107,137	479	50	206	200	23	160	302
Other scrap, waste materials	178	48,834	148	44,668	322	64	166	83	9	119	153
Other merchant wholesalers	760	360,119	298	149,083	762	343	263	133	23	102	105
Manufacturers' sales branches (with stocks), total	623	1,128,476	283	402,254	1,071	295	514	248	14	61	85
Groceries, confectionery, meats	149	211,701	116	117,035	557	133	329	95	...	5	8
Farm products (edible)	28	33,407	26	(x)	187	42	54	91	...	21	32
Machinery, equipment, supplies	189	154,228	38	(x)	81	31	44	5	1	1	1
Other manufacturers' sales branches	257	729,140	103	207,374	246	89	87	57	13	34	44
Manufacturers' sales offices (without stocks)	389	1,488,909	14	182,906	36	32	2	2	...	6	20
Petroleum bulk stations, terminals	1,082	495,618	1,082	495,618	2,726	399	1,382	724	221	459	483
Assemblers (mainly farm products), total	427	215,720	330	140,394	744	190	350	184	20	86	109
Farm products (edible)	108	32,057	79	24,497	197	39	61	92	5	54	69
Farm products (raw materials)	292	179,012	231	112,178	507	138	270	85	14	27	34
Other assemblers	27	4,651	20	3,719	40	13	19	7	1	5	6
MINNESOTA											
Total	5,613	3,969,751	3,386	1,782,128	7,967	2,145	4,248	1,512	62	541	567
Administrative, auxiliary units	51	50,730	8	7,223	49	18	25	6	...	1	1
Wholesale establishments	5,562	3,919,021	3,378	1,774,905	7,918	2,127	4,223	1,506	62	540	566
Merchant wholesalers, total	2,406	2,005,399	1,282	888,412	3,928	1,308	1,874	722	24	233	254
Groceries, confectionery, meats	236	191,478	184	141,519	564	146	278	139	1	86	93
Groceries (general line)	79	136,415	60	108,594	298	18	157	122	1	83	90
Confectionery	24	7,194	18	(x)	42	27	13	2	...	...	...
Meats, meat products	42	15,408	40	(x)	77	48	23	6	...	...	...
Other grocery, food specialties	91	32,461	66	12,509	147	53	85	9	...	3	3
Farm products (edible)	288	156,186	237	143,659	1,214	363	698	149	4	62	63
Dairy, poultry products	196	98,339	163	93,666	933	327	519	86	1	15	13
Fruits, vegetables (fresh)	92	57,847	74	49,993	281	36	179	63	3	47	45
Beer, wines, distilled spirits	202	91,276	193	73,510	578	115	277	179	7	20	21
Drugs, chemicals, allied products	68	33,065	21	16,207	30	24	6	...	...	...	...
Tobacco and products (exc. leaf)	65	48,583	56	40,321	179	86	79	14	...	3	3
Paper and its products	72	37,379	31	23,489	70	12	38	20	...	1	1
Farm products (raw materials)	74	402,154	11	35,546	27	7	17	3	...	4	7
Automotive equipment, tires and tubes	234	63,507	131	49,313	269	196	66	7	...	9	9
Electrical goods	78	99,189	25	40,530	52	34	12	6	...	1	...
Hardware, plumbing, heating	94	141,279	38	64,555	77	41	30	6	...	1	1
Hardware	32	111,717	12	46,343	28	14	12	2	...	...	...
Plumbing, heating equipment, supplies	62	29,562	26	18,212	49	27	18	4	...	1	1
Lumber, construction materials	88	122,419	41	27,121	247	9	130	103	5	11	14
Lumber, millwork	47	82,797	13	6,460	27	2	21	4	...	6	8
Other construction materials	41	39,622	28	20,661	220	7	109	99	5	5	6
Machinery, equipment, supplies	383	132,208	118	69,400	219	142	51	23	3	8	9
Commercial machines, equipment	92	17,951	35	9,995	55	44	11	...	...	4	4
Construction machinery, equipment	22	22,029	12	18,185	29	21	4	3	1	...	...
Industrial machinery, equipment, supplies	111	38,459	29	21,609	62	28	16	16	2	2	3
Service establishment equipment, supplies	58	9,173	15	1,680	17	13	4	...	...	...	...
Other machinery, equipment, supplies	100	44,596	27	17,931	56	36	16	4	...	2	2
Waste materials	121	38,005	100	29,863	205	37	124	42	2	5	7
Iron, steel scrap	74	30,604	63	24,539	136	27	74	33	2	4	6
Other scrap, waste materials	47	7,401	37	5,324	69	10	50	9	...	1	1
Other merchant wholesalers	403	448,671	96	133,379	197	96	68	31	2	22	26

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MINNESOTA--Continued											
Manufacturers' sales branches (with stocks), total	332	567,654	126	237,162	457	171	172	113	1	42	43
Groceries, confectionery, meats	71	131,330	45	83,919	238	111	96	31	...	2	2
Farm products (edible)	8	19,358	8	19,358	41	5	10	26	...	16	16
Machinery, equipment, supplies	105	133,789	21	74,891	35	16	16	3	...	1	1
Other manufacturers' sales branches	148	283,177	52	58,994	143	39	50	53	1	23	24
Manufacturers' sales offices (without stocks)	161	382,837	7	75,773	30	22	5	3	...	...	...
Petroleum bulk stations, terminals	1,468	268,951	1,468	268,951	2,574	358	1,703	486	27	156	158
Assemblers (mainly farm products), total	1,195	694,180	495	304,607	929	268	469	182	10	109	111
Farm products (edible)	357	160,015	200	121,312	445	154	217	74	...	59	57
Farm products (raw materials)	818	532,311	285	182,344	467	108	243	106	10	50	54
Other assemblers	20	1,854	10	951	17	6	9	2	...	...	...
MISSISSIPPI											
Total	1,626	774,332	1,259	516,211	3,545	1,099	1,534	830	82	299	309
Administrative, auxiliary units	6	...	3	...	6	4	2	...	...	...	...
Wholesale establishments	1,620	774,332	1,256	516,211	3,539	1,095	1,532	830	82	299	309
Merchant wholesalers, total	924	424,596	729	346,886	2,283	805	914	499	65	201	215
Groceries, confectionery, meats	202	146,016	195	145,340	805	175	350	251	29	84	91
Groceries (general line)	118	130,540	117	(x)	600	47	289	235	29	83	90
Confectionery	22	3,365	22	3,365	73	66	7	...	...	...	...
Meats, meat products	16	3,244	15	(x)	35	18	15	2	...	...	...
Other grocery, food specialties	46	8,867	41	8,712	97	44	39	14	...	1	1
Farm products (edible)	82	19,231	78	18,759	309	117	141	48	3	20	20
Dairy, poultry products	46	10,203	44	(x)	173	91	72	10	...	5	5
Fruits, vegetables (fresh)	36	9,088	34	(x)	136	26	69	38	3	15	15
Beer, wines, distilled spirits	53	10,582	52	(x)	126	9	74	41	2	2	2
Drugs, chemicals, allied products	17	6,488	13	6,307	26	19	6	1	...	...	...
Tobacco and products (exc. leaf)	31	23,057	31	23,057	117	81	31	5	...	...	...
Paper and its products	20	5,294	14	4,746	24	13	9	2	...	...	...
Farm products (raw materials)	12	39,566	2	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	135	18,675	83	13,995	124	98	23	3	...	2	2
Electrical goods	18	15,740	14	14,473	29	20	7	2	...	2	2
Hardware, plumbing, heating	38	22,206	35	22,080	141	41	66	29	5	16	19
Hardware	19	13,036	18	(x)	49	9	10	26	4	6	7
Plumbing, heating equipment, supplies	19	9,170	17	(x)	92	32	56	3	1	10	12
Lumber, construction materials	62	26,500	31	12,575	145	20	76	41	8	7	7
Lumber, millwork	51	24,214	21	(x)	73	9	42	14	8	7	7
Other construction materials	11	2,286	10	(x)	72	11	34	27	...	...	...
Machinery, equipment, supplies	107	34,792	68	28,415	155	107	31	15	2	16	17
Commercial machines, equipment	19	1,326	11	979	23	20	2	1	...	...	...
Construction machinery, equipment	16	12,041	15	(x)	54	36	15	3	...	12	13
Industrial machinery, equipment, supplies	42	16,019	28	11,241	53	33	8	10	2	2	2
Service establishment equipment, supplies	12	(x)	6	(x)	7	7	...	...	...	...	...
Other machinery, equipment, supplies	18	(x)	8	(x)	18	11	6	1	...	2	2
Waste materials	32	4,649	30	(x)	83	16	39	26	2	7	7
Iron, steel scrap	18	2,817	18	2,817	45	11	16	16	2	4	4
Other scrap, waste materials	14	1,832	12	(x)	38	5	23	10	...	3	3
Other merchant wholesalers	115	51,740	83	41,732	199	89	61	35	14	45	48
Manufacturer's sales branches (with stocks), total	60	43,460	43	39,954	195	62	98	30	5	9	6
Groceries, confectionery, meats	28	33,515	28	33,515	161	59	78	23	1	7	4
Farm products (edible)	3	1,609	3	1,609	10	1	5	4	...	...	...
Machinery, equipment, supplies	19	3,615	5	1,755	11	2	8	1	...	...	...
Other manufacturers' sales branches	10	4,721	7	3,075	13	...	7	2	4	2	2
Manufacturers' sales offices (without stocks)	11	13,961	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals	455	103,110	455	103,110	1,008	214	496	291	7	80	79
Assemblers (mainly farm products), total	170	189,205	29	26,261	53	14	24	10	5	9	9
Farm products (edible)	25	7,024	11	(x)	21	5	10	4	2	2	2
Farm products (raw materials)	139	179,938	14	20,369	19	8	6	5	...	4	4
Other assemblers	6	2,243	4	(x)	13	1	8	1	3	3	3
MISSOURI											
Total	6,853	5,802,016	3,894	2,518,889	10,529	3,642	4,935	1,765	187	957	1,051
Administrative, auxiliary units	59	83,301	10	24,623	393	168	195	27	3	7	7
Wholesale establishments	6,794	5,718,715	3,884	2,494,266	10,136	3,474	4,740	1,738	184	950	1,044
Merchant wholesalers, total	4,135	2,822,858	2,216	1,527,003	6,206	2,522	2,452	1,101	131	526	611
Groceries, confectionery, meats	439	283,066	346	223,[illegible]	1,025	438	350	214	23	110	126
Groceries (general line)	132	176,725	103	142,109	362	53	172	119	18	77	92
Confectionery	39	7,609	32	6,975	87	75	12	...	...	...	...
Meats, meat products	89	33,387	79	30,208	174	107	46	21	...	9	9
Other grocery, food specialties	179	65,345	132	44,463	402	203	120	74	5	24	25
Farm products (edible)	482	218,001	333	[illegible]	1,403	591	660	153	3	98	105
Dairy, poultry products	238	87,744	212	82,393	773	431	296	46	...	19	22
Fruits, vegetables (fresh)	244	130,257	221	118,857	636	162	364	107	3	79	83
Beer, wines, distilled spirits	184	104,532	163	79,944	572	156	273	133	10	54	56
Drugs, chemicals, allied products	136	61,436	48	37,407	95	67	16	7	5	5	5
Tobacco and products (exc. leaf)	77	74,496	61	71,884	211	127	78	6	...	11	11
Paper and its products	82	66,729	35	32,361	59	11	35	13	...	1	1
Farm products (raw materials)	106	490,264	19	202,503	49	19	26	4	...	2	2
Automotive equipment, tires and tubes	389	91,755	234	62,453	419	313	93	11	2	11	11
Electrical goods	152	157,117	49	55,033	86	66	18	2	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MISSOURI--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	158	153,696	86	136,697	180	86	69	24	1	1	3
Hardware	49	87,234	24	82,836	53	25	23	4	1	1	3
Plumbing, heating equipment, supplies	109	66,462	62	53,861	127	61	46	20	...	...	...
Lumber, construction materials	158	102,684	95	53,321	572	59	190	276	47	42	53
Lumber, millwork	76	72,405	39	29,967	100	20	44	33	3	23	35
Other construction materials	82	30,279	56	23,354	472	39	146	243	44	19	18
Machinery, equipment, supplies	616	230,045	217	117,266	441	246	122	72	1	40	42
Commercial machines, equipment	134	42,315	54	14,459	87	61	21	5	...	...	...
Construction machinery, equipment	36	34,963	26	29,565	94	59	20	14	1	7	10
Industrial machinery, equipment, supplies	176	66,001	59	33,799	149	46	58	45	...	31	31
Service establishment equipment, supplies	137	23,115	49	13,070	67	52	12	3	...	...	...
Other machinery, equipment, supplies	133	63,651	29	26,373	44	28	11	5	...	2	1
Waste materials	233	81,146	166	42,242	386	55	218	105	8	27	51
Iron, steel scrap	111	55,950	81	21,437	205	23	116	63	3	10	23
Other scrap, waste materials	122	25,196	85	20,805	181	32	102	42	5	17	28
Other merchant wholesalers	923	707,891	264	210,887	702	286	304	81	31	124	145
Manufacturers' sales branches (with stocks), total	614	1,315,199	188	392,270	1,059	422	542	81	14	65	75
Groceries, confectionery, meats	98	184,557	58	57,425	644	234	392	14	4	21	21
Farm products (edible)	14	22,473	14	22,473	128	52	54	22	...	22	26
Machinery, equipment, supplies	194	250,620	37	108,204	99	39	47	12	1	7	8
Other manufacturers' sales branches	308	857,549	79	204,168	188	97	49	33	9	15	20
Manufacturers' sales offices (without stocks)	359	999,905	8	196,943	30	17	3	10	...	3	3
Petroleum bulk stations, terminals	1,167	260,742	1,167	260,742	2,256	326	1,458	434	38	324	320
Assemblers (mainly farm products), total	519	320,011	305	117,308	585	187	285	112	1	32	35
Farm products (edible)	182	49,613	125	37,213	217	92	93	32	...	8	9
Farm products (raw materials)	302	249,093	154	68,174	302	75	163	63	1	23	25
Other assemblers	35	21,305	26	11,921	66	20	29	17	...	1	1
MONTANA											
Total	1,367	508,429	838	262,681	1,712	627	806	273	6	60	60
Administrative, auxiliary units	10	16,914	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments	1,357	491,515	837	262,681	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	412	196,552	297	158,231	867	430	276	156	5	41	43
Groceries, confectionery, meats	47	37,733	40	34,862	156	39	72	45	...	8	10
Groceries (general line)	26	33,423	24	(x)	109	15	53	41	...	5	5
Confectionery	8	1,944	6	(x)	19	14	5	...	...	...	...
Meats, meat products	5	1,606	4	(x)	14	6	5	3	...	3	5
Other grocery, food specialties	8	760	6	(x)	14	4	9	1	...	...	...
Farm products (edible)	47	16,120	46	(x)	171	99	53	16	3	11	11
Dairy, poultry products	28	5,840	27	(x)	94	79	14	1	...	...	...
Fruits, vegetables (fresh)	19	10,280	19	10,280	77	20	39	15	3	11	11
Beer, wines, distilled spirits	34	7,393	33	(x)	97	25	38	32	2	8	9
Drugs, chemicals, allied products	5	5,714	5	5,714	5	3	2	...	...	...	...
Tobacco and products (exc. leaf)	13	6,610	13	6,610	32	22	10	...	...	...	...
Paper and its products	11	4,489	7	2,583	9	5	2	2	...	...	...
Farm products (raw materials)	5	1,788	5	1,788	19	13	4	2	...	2	2
Automotive equipment, tires and tubes	59	12,038	37	8,467	59	41	18	...	...	...	...
Electrical goods	22	16,832	13	10,994	16	14	1	1	...	...	...
Hardware, plumbing, heating	27	19,248	16	16,688	38	16	20	2	...	...	...
Hardware	14	14,452	10	13,581	19	11	7	1	...	...	...
Plumbing, heating equipment, supplies	13	4,796	6	3,107	19	5	13	1	...	...	...
Lumber, construction materials	18	9,764	10	4,589	63	13	28	22	...	...	...
Lumber, millwork	9	7,650	4	2,854	6	1	5	...	...	...	...
Other construction materials	9	2,114	6	1,735	57	12	23	22	...	...	...
Machinery, equipment, supplies	72	29,372	43	21,708	110	84	13	13	...	6	5
Commercial machines, equipment	13	1,641	10	1,341	18	16	1	1	...	...	...
Construction machinery, equipment	9	7,669	8	(x)	37	27	5	5	...	1	1
Industrial machinery, equipment, supplies	21	8,480	10	5,491	23	16	4	3	...	...	...
Service establishment equipment, supplies	8	1,114	3	(x)	4	4	...	...	...	...	...
Other machinery, equipment, supplies	21	10,468	12	7,283	28	21	3	4	...	5	4
Waste materials	6	473	6	473	17	2	6	9	...	...	...
Iron, steel scrap	3	145	3	145	6	...	4	2	...	...	...
Other scrap, waste materials	3	328	3	328	11	2	2	7	...	...	...
Other merchant wholesalers	46	28,978	23	20,555	75	54	9	12	...	6	6
Manufacturers' sales branches (with stocks), total	57	47,472	20	22,258	68	36	25	7	...	2	2
Groceries, confectionery, meats	15	9,637	9	5,091	12	5	5	2	...	...	...
Farm products (edible)	3	3,936	3	3,936	26	7	14	5	...	2	2
Machinery, equipment, supplies	23	20,882	3	11,312	23	18	5	...	...	...	...
Other manufacturers' sales branches	16	13,017	5	1,919	7	6	1	...	...	...	...
Manufacturers' sales offices (without stocks)	10	9,293	1	(x)	706	129	474	102	1	13	13
Petroleum bulk stations, terminals	472	53,157	472	53,157							
Assemblers (mainly farm products), total	406	185,041	47	(x)	71	32	31	8	...	4	2
Farm products (edible)	7	1,354	3	1,121	Combined with "Other assemblers"						
Farm products (raw materials)	395	182,788	42	26,463	57	23	27	7	...	4	2
Other assemblers	4	899	2	(x)	14	9	4	1	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEBRASKA											
Total	2,979	1,558,050	1,807	829,445	3,947	1,477	1,720	675	75	369	388
Administrative, auxiliary units	14	10,604	2	(x)	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	2,965	1,547,446	1,805	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,079	713,606	619	442,060	1,757	781	633	295	48	192	210
Groceries, confectionery, meats	95	104,513	78	99,228	273	87	91	71	24	67	74
Groceries (general line)	37	87,720	35	(x)	165	36	50	55	24	66	72
Confectionery	11	1,302	5	1,049	11	5	5	1	...	...	...
Meats, meat products	16	7,921	15	(x)	38	23	9	6	...	1	2
Other grocery, food specialties	31	7,570	23	5,492	59	23	27	9	...	...	...
Farm products (edible)	79	43,057	71	42,064	387	171	159	54	3	42	42
Dairy, poultry products	41	25,998	35	(x)	270	146	104	19	1	16	16
Fruits, vegetables (fresh)	38	17,059	36	(x)	117	25	55	35	2	26	26
Beer, wines, distilled spirits	81	42,411	76	26,719	231	63	88	69	11	21	22
Drugs, chemicals, allied products	27	13,385	10	7,376	16	11	4	1	...	...	...
Tobacco and products (exc. leaf)	34	21,730	33	(x)	108	50	48	8	2	6	6
Paper and its products	16	11,394	12	11,260	21	7	11	3	...	...	...
Farm products (raw materials)	123	189,497	9	39,219	26	13	12	1	...	...	...
Automotive equipment, tires and tubes	150	30,358	85	21,992	126	104	15	7	...	...	...
Electrical goods	45	46,058	21	26,454	37	21	14	1	1	1	3
Hardware, plumbing, heating	33	29,188	17	(x)	38	23	13	2	...	2	2
Hardware	7	13,087	6	(x)	13	8	5	...	...	...	...
Plumbing, heating equipment, supplies	26	16,101	11	11,432	25	15	8	2	...	2	2
Lumber, construction materials	33	30,380	21	16,733	83	26	40	17	...	11	14
Lumber, millwork	15	23,707	8	11,509	23	8	12	3	...	2	2
Other construction materials	18	6,673	13	5,224	60	18	28	14	...	9	12
Machinery, equipment, supplies	156	63,940	65	46,109	162	108	25	27	2	9	10
Commercial machines, equipment	34	5,787	16	3,006	27	21	3	3	...	...	...
Construction machinery, equipment	12	12,027	8	10,025	46	35	2	8	1	2	2
Industrial machinery, equipment, supplies	29	20,186	15	15,001	51	21	13	16	1	2	3
Service establishment equipment, supplies	28	4,198	13	3,104	16	12	4	...	...	1	1
Other machinery, equipment, supplies	53	21,742	13	14,973	22	19	3	...	...	4	4
Waste materials	67	18,886	58	17,978	128	41	69	18	...	2	2
Iron, steel scrap	49	15,587	43	14,902	93	32	48	13	...	2	2
Other scrap, waste materials	18	3,299	15	3,076	35	9	21	5	...	...	...
Other merchant wholesalers	140	68,809	63	41,162	121	56	44	16	5	31	35
Manufacturers' sales branches (with stocks), total	149	239,482	67	(x)	251	144	67	39	1	14	15
Groceries, confectionery, meats	31	52,276	21	(x)	114	69	34	11	...	1	1
Farm products (edible)	11	7,356	10	(x)	48	15	11	22	...	5	6
Machinery, equipment, supplies	50	95,016	15	64,269	51	36	13	2	...	1	1
Other manufacturers' sales branches	57	84,834	21	26,339	38	24	9	4	1	7	7
Manufacturers' sales offices (without stocks)	30	50,278	1	(x)	21	21	...	...	...	...	...
Petroleum bulk stations, terminals	656	100,154	656	100,154	1,105	193	680	210	22	121	122
Assemblers (mainly farm products), total	1,051	443,926	462	171,876	813	338	340	131	4	42	41
Farm products (edible)	353	68,797	212	(x)	375	199	121	54	1	24	22
Farm products (raw materials)	682	369,666	236	119,196	407	128	203	73	3	14	15
Other assemblers	16	5,463	14	(x)	31	11	16	4	...	4	4
NEVADA											
Total	297	79,498	210	69,230	544	207	198	113	26	22	22
Administrative, auxiliary units	3	...	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments	254	79,498	209	69,230	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	144	54,904	103	44,897	280	145	64	54	17	17	17
Groceries, confectionery, meats	21	11,604	20	(x)	47	21	9	16	1	3	3
Groceries (general line)	8	6,245	7	(x)	17	4	2	10	1	3	3
Confectionery	...	...	...	...	...	...	...	...	...	...	...
Meats, meat products	7	4,436	7	4,436	15	9	4	2	...	...	...
Other grocery, food specialties	6	923	6	923	15	8	3	4	...	...	...
Farm products (edible)	14	6,498	12	(x)	70	26	25	16	3	4	4
Dairy, poultry products	10	4,021	8	(x)	49	23	18	7	1	2	2
Fruits, vegetables (fresh)	4	2,477	4	2,477	21	3	7	9	2	2	2
Beer, wines, distilled spirits	18	9,957	16	(x)	43	18	14	11	...	1	1
Drugs, chemicals, allied products	3	301	1	(x)	Combined with "Other merchant wholesalers"						
Tobacco and products (exc. leaf)	5	3,892	4	(x)	14	13	...	1	...	...	...
Paper and its products	1	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Farm products (raw materials)	...	...	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes	19	4,738	14	3,939	26	26	...	...	...	2	2
Electrical goods	5	1,841	1	(x)	Combined with "Other merchant wholesalers"						
Hardware, plumbing, heating	6	3,198	4	(x)	7	3	3	1	...	...	...
Hardware	3	(x)	3	(x)							
Plumbing, heating equipment, supplies	3	(x)	1	(x)							
Lumber, construction materials	9	5,609	5	2,219	24	5	4	2	13	...	...
Lumber, millwork	4	2,981	2	(x)							
Other construction materials	5	2,628	3	(x)							
Machinery, equipment, supplies	23	3,927	13	(x)	18	16	2	...	...	5	5
Commercial machines, equipment	6	859	3	789	3	3	...	...	...	...	...
Construction machinery, equipment	3	757	2	(x)	Combined with "Other machinery equipment supplies"						
Industrial machinery, equipment, supplies	11	2,076	5	1,627	9	8	1	...	...	...	...
Service establishment equipment, supplies	2	(x)	2	(x)							
Other machinery, equipment, supplies	1	(x)	1	(x)	6	5	1	...	...	5	5
Waste materials	7	576	6	(x)	9	3	5	1	...	2	2
Iron, steel scrap	2	(x)	2	(x)							
Other scrap, waste materials	5	(x)	4	(x)	9	3	5	1	...	2	2
Other merchant wholesalers	13	(x)	6	(x)	22	14	2	6	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEVADA--Continued											
Manufacturers' sales branches (with stocks), total	16	3,924	12	3,663	29	10	10	2	7	...	...
Groceries, confectionery, meats	5	1,675	5	1,675	8	6	2	...	...	...	...
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies	3	285	2	(x)	21	4	8	2	7	...	...
Other manufacturers' sales branches	8	1,964	5	(x)							
Manufacturers' sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals	94	20,670	94	20,670	235	52	124	57	2	5	5
Assemblers (mainly farm products), total	...	...	...	...	...	...	...	...	...	...	...
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	...	...	...	...	...	...	...	...	...	...	...
Other assemblers	...	...	...	...	...	...	...	...	...	...	...
NEW HAMPSHIRE											
Total	517	188,541	420	158,269	1,261	387	426	342	106	57	61
Administrative, auxiliary units	3	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	514	188,541	420	158,269	1,261	387	426	342	106	57	61
Merchant wholesalers, total	354	109,321	276	87,891	759	279	211	212	57	17	21
Groceries, confectionery, meats	50	28,186	44	22,445	103	23	45	32	3	3	4
Groceries (general line)	11	10,961	11	10,961	34	4	15	13	2	2	3
Confectionery	10	687	7	625	12	5	6	1	...	...	...
Meats, meat products	7	5,294	7	5,294	17	4	8	4	1	...	...
Other grocery, food specialties	22	11,244	19	5,565	40	10	16	14	...	1	1
Farm products (edible)	44	10,517	41	10,362	178	65	42	51	20	2	3
Dairy, poultry products	19	5,638	18	(x)	107	49	25	18	15	...	...
Fruits, vegetables (fresh)	25	4,879	23	(x)	71	16	17	33	5	2	3
Beer, wines, distilled spirits	19	11,818	19	11,818	110	20	28	52	10	9	9
Drugs, chemicals, allied products	8	1,767	5	1,527	7	5	2	...	...	...	...
Tobacco and products (exc. leaf)	18	11,431	15	10,583	37	21	11	5	...	...	2
Paper and its products	7	722	5	(x)	6	1	3	2	...	...	...
Farm products (raw materials)	1	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	30	5,469	21	4,768	44	35	6	3	...	...	...
Electrical goods	9	6,436	1	(x)	Combined with "Other merchant wholesalers"						
Hardware, plumbing, heating	18	8,245	17	(x)	31	10	10	11	...	...	...
Hardware	6	2,723	5	(x)	10	5	3	2	...	...	...
Plumbing, heating equipment, supplies	12	5,522	12	5,522	21	5	7	9	...	...	...
Lumber, construction materials	19	3,684	15	3,175	53	8	15	20	10	2	2
Lumber, millwork	10	1,835	7	(x)	15	1	8	6	...	...	1
Other construction materials	9	1,849	8	(x)	38	7	7	14	10	2	1
Machinery, equipment, supplies	37	5,158	18	4,105	30	16	10	4	...	...	...
Commercial machines, equipment	9	475	4	410	6	6	...	...	...	...	...
Construction machinery, equipment	8	2,621	5	2,231	9	5	2	2	...	...	...
Industrial machinery, equipment, supplies	5	953	4	(x)	9	2	6	1	...	...	...
Service establishment equipment, supplies	9	671	4	451	6	3	2	1	...	...	...
Other machinery, equipment, supplies	6	438	1	(x)							
Waste materials	43	2,113	40	1,985	78	15	28	22	13	...	...
Iron, steel scrap	16	1,070	15	(x)	32	7	14	11	...	...	...
Other scrap, waste materials	27	1,043	25	(x)	46	8	14	11	13	...	...
Other merchant wholesalers	51	(x)	34	4,529	82	60	11	10	1	1	1
Manufacturers' sales branches (with stocks), total	48	(x)	37	25,572	135	37	63	33	2	...	...
Groceries, confectionery, meats	23	17,762	23	17,762	70	23	33	14	...	...	...
Farm products (edible)	9	3,315	9	3,315	45	11	15	19	...	...	...
Machinery, equipment, supplies	10	(x)	2	(x)	20	3	15	...	2	...	...
Other manufacturers' sales branches	6	3,807	3	(x)							
Manufacturers' sales offices (without stocks)	5	(x)	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals	85	39,413	85	39,413	314	46	130	91	47	40	40
Assemblers (mainly farm products), total	22	5,393	22	5,393	53	25	22	6	...	...	...
Farm products (edible)	12	4,865	12	4,865	37	13	21	3	...	...	...
Farm products (raw materials)	3	303	3	303	7	3	1	3	...	...	...
Other assemblers	7	225	7	225	9	9	...	...	...	...	...
NEW JERSEY											
Total	5,502	3,480,709	3,715	2,401,330	11,185	3,516	3,308	3,025	1,336	690	797
Administrative, auxiliary units	27	32,876	15	9,212	85	43	5	4	33	...	...
Wholesale establishments	5,475	3,447,833	3,700	2,392,118	11,100	3,473	3,303	3,021	1,303	690	797
Merchant wholesalers, total	4,743	1,966,467	3,239	1,400,337	8,863	3,030	2,630	2,305	898	336	432
Groceries, confectionery, meats	642	258,236	545	217,355	1,349	465	532	275	77	12	12
Groceries (general line)	65	87,293	51	66,020	202	33	37	80	52	3	3
Confectionery	73	14,858	58	12,878	96	63	18	11	4	...	...
Meats, meat products	182	83,131	167	78,033	374	141	162	65	6	2	2
Other grocery, food specialties	322	72,954	269	60,424	677	228	315	119	15	7	7
Farm products (edible)	570	239,466	475	194,988	1,811	712	549	498	52	60	52
Dairy, poultry products	255	145,904	221	124,154	1,183	564	317	279	23	35	28
Fruits, vegetables (fresh)	315	93,562	254	70,834	628	148	232	219	29	25	24
Beer, wines, distilled spirits	163	176,683	145	130,232	729	100	270	325	34	13	18
Drugs, chemicals, allied products	175	76,364	81	53,445	155	64	44	37	10	16	24
Tobacco and products (exc. leaf)	118	125,052	98	115,836	258	153	100	5	...	...	...
Paper and its products	158	40,259	109	29,822	195	62	67	56	10	1	1
Farm products (raw materials)	15	18,019	7	3,759	21	8	6	6	1	3	4
Automotive equipment, tires and tubes	343	121,130	261	49,372	478	389	62	21	6	4	1
Electrical goods	180	133,420	100	71,292	171	86	58	26	1	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEW JERSEY--Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating	334	113,138	243	98,589	472	148	166	127	31	4	4
Hardware	93	21,795	51	14,852	95	52	18	18	7	...	...
Plumbing, heating equipment, supplies	241	91,343	192	83,737	377	96	148	109	24	4	4
Lumber, construction materials	246	170,749	187	134,389	776	58	151	283	284	37	69
Lumber, millwork	119	117,549	84	90,031	237	19	80	110	28	24	53
Other construction materials	127	53,200	103	44,358	539	39	71	173	256	13	16
Machinery, equipment, supplies	623	119,043	317	76,036	547	318	146	69	14	10	11
Commercial machines, equipment	136	20,150	82	15,768	150	103	33	12	2	...	...
Construction machinery, equipment	20	10,899	13	9,630	39	20	5	10	4	2	3
Industrial machinery, equipment, supplies	231	52,758	113	34,145	197	82	74	35	6	6	6
Service establishment equipment, supplies	137	14,985	76	8,063	112	80	24	8	...	...	...
Other machinery, equipment, supplies	99	20,251	33	8,430	49	33	10	4	2	2	2
Waste materials	371	89,320	321	81,177	901	124	248	301	228	117	168
Iron, steel scrap	107	47,923	94	42,479	268	40	55	104	69	28	53
Other scrap, waste materials	264	41,397	227	38,698	633	84	193	197	159	89	115
Other merchant wholesalers	805	285,588	350	144,045	1,000	343	231	276	150	59	68
Manufacturers' sales branches (with stocks), total	321	697,332	190	464,184	1,044	245	452	264	83	43	60
Groceries, confectionery, meats	80	199,691	75	173,730	489	140	237	106	6	...	...
Farm products (edible)	19	27,119	18	(x)	151	21	55	73	2	...	...
Machinery, equipment, supplies	88	65,307	33	(x)	86	40	36	7	3	7	5
Other manufacturers' sales branches	134	405,215	64	239,550	318	44	124	78	72	36	55
Manufacturers' sales offices (without stocks)	122	250,143	4	7,942	17	15	...	2	...	...	...
Petroleum bulk stations, terminals	237	501,824	237	501,824	1,100	170	192	433	305	308	301
Assemblers (mainly farm products), total	52	32,067	30	17,831	76	13	29	17	17	3	4
Farm products (edible)	25	26,044	12	14,182	45	7	13	8	17	2	3
Farm products (raw materials)	11	948	9	(x)	13	4	6	3	...	1	1
Other assemblers	16	5,075	9	(x)	18	2	10	6	...	...	...
NEW MEXICO											
Total	701	226,434	537	182,123	1,449	579	541	294	35	152	149
Administrative, auxiliary units	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	697	226,434	537	182,123	1,449	579	541	294	35	152	149
Merchant wholesalers, total	403	153,525	273	124,017	889	414	267	177	31	84	85
Groceries, confectionery, meats	49	27,957	46	27,763	148	57	55	33	3	9	9
Groceries (general line)	23	23,396	23	23,396	91	43	24	15	9	9	9
Confectionery	4	333	4	333	12	10	1	1	...	...	...
Meats, meat products	10	1,916	8	(x)	14	12	1	1	...	...	...
Other grocery, food specialties	12	2,312	11	(x)	31	22	7	2	...	...	...
Farm products (edible)	49	15,494	49	15,494	235	122	65	40	8	37	37
Dairy, poultry products	31	8,428	31	8,428	166	91	46	28	1	12	12
Fruits, vegetables (fresh)	18	7,066	18	7,066	69	31	19	12	7	25	25
Beer, wines, distilled spirits	32	17,219	32	17,219	100	38	36	26	...	9	9
Drugs, chemicals, allied products	9	1,827	5	1,677	9	4	4	1	...	...	...
Tobacco and products (exc. leaf)	11	6,122	11	6,122	35	28	7	...	...	...	...
Paper and its products	3	1,018	1	(x)	Combined with "Other merchant wholesalers"						
Farm products (raw materials)	5	6,723	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	69	8,120	36	5,345	47	42	5	...	...	...	...
Electrical goods	8	3,654	4	3,153	5	4	1	...	...	...	...
Hardware, plumbing, heating	17	7,830	7	(x)	9	4	3	2	...	1	1
Hardware	6	4,121	2	(x)	9	4	3	2	...	1	1
Plumbing, heating equipment, supplies	11	3,709	5	2,471							
Lumber, construction materials	12	8,519	9	7,831	67	7	17	23	20	6	6
Lumber, millwork	6	2,421	4	(x)	17	2	8	7	...	3	3
Other construction materials	6	6,098	5	(x)	50	5	9	16	20	3	3
Machinery, equipment, supplies	76	28,839	37	17,723	116	62	25	29	...	6	6
Commercial machines, equipment	15	1,414	6	830	12	10	...	2	...	...	...
Construction machinery, equipment	3	1,906	2	(x)	Combined with "Other machinery, equipment, supplies"						
Industrial machinery, equipment, supplies	42	23,107	24	14,754	91	41	23	27	...	6	6
Service establishment equipment, supplies	3	(x)	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies	13	(x)	5	(x)	13	11	2	...	...	...	...
Waste materials	10	1,065	8	(x)	31	7	20	4	...	8	8
Iron, steel scrap	4	518	3	(x)	11	1	6	4	...	2	2
Other scrap, waste materials	6	547	5	(x)	20	6	14	...	...	6	6
Other merchant wholesalers	53	19,138	27	16,275	87	39	29	19	...	8	9
Manufacturers' sales branches (with stocks), total	33	11,795	22	10,579	37	18	14	5	...	4	4
Groceries, confectionery, meats	7	4,274	6	(x)	12	6	5	1	...	...	...
Farm products (edible)	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies	11	3,533	6	(x)	13	5	6	2	...	1	1
Other manufacturers' sales branches	15	3,988	10	3,355	12	7	3	2	...	3	3
Manufacturers' sales offices (without stocks)	3	607	1	(x)	505	135	255	111	4	64	60
Petroleum bulk stations, terminals	230	41,631	230	41,631							
Assemblers (mainly farm products), total	28	18,876	11	(x)	18	12	5	1	...	...	...
Farm products (edible)	8	(x)	6	(x)	11	7	4	...	...	...	...
Farm products (raw materials)	18	15,377	5	3,418	7	5	1	1	...	...	...
Other assemblers	2	(x)	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEW YORK											
Total	38,446	(x)	11,092	8,146,811	32,131	9,124	9,879	9,380	3,748	1,448	1,784
Administrative, auxiliary units	154	(x)	24	36,447	235	77	57	50	51	109	262
Wholesale establishments	38,292	32,892,358	11,068	8,110,364	31,896	9,047	9,822	9,330	3,697	1,339	1,522
Merchant wholesalers, total	33,599	18,869,076	9,383	4,791,612	24,033	7,381	7,684	7,032	1,936	744	917
Groceries, confectionery, meats	3,195	2,312,090	1,791	888,243	4,258	1,377	1,589	1,073	219	59	76
Groceries (general line)	271	423,348	223	344,097	1,058	123	356	416	163	40	57
Confectionery	296	43,900	188	30,170	267	162	83	22	...	...	...
Meats, meat products	720	601,900	492	303,668	1,027	396	429	190	12	6	6
Other grocery, food specialties	1,908	1,242,942	888	210,308	1,906	696	721	445	44	13	13
Farm products (edible)	2,075	1,466,090	1,316	857,941	5,413	1,426	1,743	2,080	164	121	150
Dairy, poultry products	988	976,653	626	563,050	3,648	1,061	1,132	1,386	69	74	98
Fruits, vegetables (fresh)	1,087	489,437	690	294,891	1,765	365	611	694	95	47	52
Beer, wines, distilled spirits	526	560,942	394	305,903	1,695	237	690	682	86	51	58
Drugs, chemicals, allied products	1,292	658,214	250	115,423	395	177	123	81	14	2	2
Tobacco and products (exc. leaf)	389	346,880	263	319,652	576	355	186	35	...	3	3
Paper and its products	1,316	591,465	417	207,335	738	195	277	235	31	12	12
Farm products (raw materials)	831	1,173,847	25	34,737	34	17	13	4	...	...	1
Automotive equipment, tires and tubes	1,004	266,667	582	128,978	1,096	783	205	100	8	11	14
Electrical goods	1,031	713,593	292	271,566	501	292	135	70	4	10	11
Hardware, plumbing, heating	1,221	495,275	575	312,831	1,095	353	407	306	29	14	13
Hardware	535	202,930	160	97,478	321	132	107	80	2	2	2
Plumbing, heating equipment, supplies	686	292,345	415	215,353	774	221	300	226	27	12	11
Lumber, construction materials	858	468,183	516	242,284	2,057	189	490	689	689	130	154
Lumber, millwork	472	281,914	258	133,389	702	73	271	292	66	61	76
Other construction materials	386	186,269	258	108,895	1,355	116	219	397	623	69	78
Machinery, equipment, supplies	3,915	1,013,526	862	273,545	1,450	844	361	205	40	36	38
Commercial machines, equipment	791	154,445	226	52,217	374	240	97	31	6	4	5
Construction machinery, equipment	91	51,891	46	39,273	128	70	28	22	8	4	7
Industrial machinery, equipment, supplies	1,171	395,096	221	81,338	427	218	105	92	12	21	19
Service establishment equipment, supplies	1,028	171,102	247	42,118	337	226	68	32	11	2	2
Other machinery, equipment, supplies	834	240,992	122	58,599	184	90	63	28	3	5	5
Waste materials	1,478	376,986	963	201,084	1,952	230	686	763	273	187	270
Iron, steel scrap	292	162,985	237	84,380	617	69	204	230	114	65	111
Other scrap, waste materials	1,186	214,001	726	116,704	1,335	161	482	533	159	122	159
Other merchant wholesalers	14,468	8,425,318	1,137	632,090	2,773	906	779	709	379	108	115
Manufacturers' sales branches (with stocks), total	1,830	6,350,949	645	1,944,573	3,250	823	1,330	871	226	40	58
Groceries, confectionery, meats	296	1,103,663	220	676,807	1,292	361	626	261	44	13	20
Farm products (edible)	67	95,595	62	77,766	499	125	164	191	19	1	1
Machinery, equipment, supplies	469	537,241	87	117,553	239	75	131	24	9	2	2
Other manufacturers' sales branches	998	4,614,450	276	1,072,447	1,220	262	409	395	154	24	35
Manufacturers' sales offices (without stocks)	1,665	6,454,477	44	396,275	185	83	41	46	15	19	21
Petroleum bulk stations, terminals	820	838,047	820	838,047	3,859	633	622	1,109	1,495	515	507
Assemblers (mainly farm products), total	378	379,809	176	139,857	569	127	145	272	25	21	19
Farm products (edible)	259	325,974	114	114,497	455	99	101	236	19	14	12
Farm products (raw materials)	58	33,187	45	22,207	89	22	36	25	6	3	3
Other assemblers	61	20,648	17	3,153	25	6	8	11	...	4	4
NORTH CAROLINA											
Total	3,422	2,310,991	2,575	1,463,307	8,282	2,902	3,729	1,527	124	699	708
Administrative, auxiliary units	18	16,082	6	9,949	10	7	3	...	...	5	5
Wholesale establishments	3,404	2,294,909	2,569	1,453,358	8,272	2,895	3,726	1,527	124	694	703
Merchant wholesalers, total	2,141	1,065,944	1,594	820,661	5,225	2,184	2,170	793	78	351	356
Groceries, confectionery, meats	411	226,565	390	222,228	1,276	431	564	261	20	82	85
Groceries (general line)	208	173,883	206	(x)	736	143	356	220	17	66	69
Confectionery	72	12,824	65	12,002	198	157	35	6	...	2	2
Meats, meat products	27	10,781	26	(x)	80	49	28	3	...	...	...
Other grocery, food specialties	104	29,077	93	28,036	262	82	145	32	3	14	14
Farm products (edible)	196	92,199	184	82,130	1,341	436	708	180	17	160	165
Dairy, poultry products	97	46,100	93	45,806	887	302	483	98	4	117	116
Fruits, vegetables (fresh)	99	46,099	91	36,324	454	134	225	82	13	43	49
Beer, wines, distilled spirits	105	26,289	101	25,671	333	65	229	39	...	2	2
Drugs, chemicals, allied products	58	38,973	41	23,878	95	52	42	1	...	...	...
Tobacco and products (exc. leaf)	50	30,364	49	(x)	164	107	53	4	...	...	...
Paper and its products	38	20,293	29	19,246	61	29	30	2	...	7	8
Farm products (raw materials)	44	114,201	26	50,675	55	11	21	23	...	11	13
Automotive equipment, tires and tubes	297	64,805	215	49,747	454	400	43	10	1	9	5
Electrical goods	91	91,705	61	76,953	115	80	32	3	...	1	1
Hardware, plumbing, heating	85	73,313	68	68,256	166	67	64	33	2	8	9
Hardware	26	35,309	23	33,640	54	21	20	13	...	6	7
Plumbing, heating equipment, supplies	59	38,004	45	34,616	112	46	44	20	2	2	2
Lumber, construction materials	90	59,134	51	24,032	255	31	113	94	17	26	24
Lumber, millwork	67	49,610	31	14,929	110	15	63	19	13	14	14
Other construction materials	23	9,524	20	9,103	145	16	50	75	4	12	10
Machinery, equipment, supplies	293	91,450	147	71,233	355	196	87	65	7	24	22
Commercial machines, equipment	73	11,149	39	7,216	68	54	12	2	...	1	1
Construction machinery, equipment	11	10,644	8	10,361	66	31	4	31	...	4	4
Industrial machinery, equipment, supplies	92	37,556	59	32,099	149	70	51	21	7	18	16
Service establishment equipment, supplies	60	11,421	19	5,370	27	16	10	1	...	...	...
Other machinery, equipment, supplies	57	20,680	22	16,187	45	25	10	10	...	1	1
Waste materials	84	38,368	71	25,608	223	58	112	44	9	11	12
Iron, steel scrap	46	15,113	42	14,655	147	43	69	32	3	1	1
Other scrap, waste materials	38	23,255	29	10,953	76	15	43	12	6	10	11
Other merchant wholesalers	299	98,285	161	(x)	332	221	72	34	5	10	10

See footnotes at end of table.

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Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NORTH CAROLINA—Continued											
Manufacturers' sales branches (with stocks), total	264	448,103	143	187,994	588	214	274	97	3	17	12
Groceries, confectionery, meats	67	118,595	62	102,450	343	120	186	35	2	5	5
Farm products (edible)	23	8,356	22	(x)	106	32	24	50	...	...	...
Machinery, equipment, supplies	67	51,826	11	(x)	49	30	16	3	...	...	...
Other manufacturers' sales branches	107	269,326	48	55,380	90	32	48	9	1	12	7
Manufacturers' sales offices (without stocks)	92	278,199	5	2,886	26	21	4	1	...	2	2
Petroleum bulk stations, terminals	664	275,343	664	275,343	2,101	406	1,127	537	31	239	248
Assemblers (mainly farm products), total	243	227,320	163	166,474	332	70	151	99	12	85	85
Farm products (edible)	30	12,219	23	10,148	74	30	30	14	...	10	13
Farm products (raw materials)	132	198,579	76	142,436	142	12	77	45	8	66	63
Other assemblers	81	16,522	64	13,890	116	28	44	40	4	9	9
NORTH DAKOTA											
Total	2,236	836,307	1,107	359,136	2,133	580	1,105	419	29	82	83
Administrative, auxiliary units	13	...	2	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	2,223	836,307	1,105	359,136	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	325	179,094	225	134,930	746	265	253	220	8	53	54
Groceries, confectionery, meats	65	57,450	58	55,429	239	36	115	88	...	27	30
Groceries (general line)	33	50,322	31	(x)	169	8	83	78	...	23	26
Confectionery	7	3,260	6	(x)	24	7	12	5	...	2	2
Meats, meat products	7	1,736	6	(x)	8	6	2	...	...	...	...
Other grocery, food specialties	18	2,132	15	2,059	38	15	18	5	...	2	2
Farm products (edible)	14	2,676	10	2,502	49	30	14	5	...	...	...
Dairy, poultry products	13	(x)	9	(x)	49	30	14	5	...	...	...
Fruits, vegetables (fresh)	1	(x)	1	(x)							
Beer, wines, distilled spirits	43	18,135	35	11,498	114	32	31	49	2	15	15
Drugs, chemicals, allied products	6	4,541	5	(x)	16	13	3	...	...	...	...
Tobacco and products (exc. leaf)	6	2,924	6	2,924	14	6	5	3	...	...	...
Paper and its products	3	1,881	3	1,881	4	4	...	...	...	...	...
Farm products (raw materials)	6	6,769	5	(x)	24	12	10	2	...	...	...
Automotive equipment, tires and tubes	48	18,214	27	12,512	45	33	6	6	...	...	...
Electrical goods	14	12,963	8	5,161	9	8	1	...	...	...	...
Hardware, plumbing, heating	2	(x)	...	...	...	...	...	...	...	...	...
Hardware	1	(x)	...	...	...	...	...	...	...	...	...
Plumbing, heating equipment, supplies	1	(x)	...	...	...	...	...	...	...	...	...
Lumber, construction materials	12	5,885	6	3,492	53	3	5	42	3	...	...
Lumber, millwork	4	1,710	1	(x)	53	3	5	42	3	...	...
Other construction materials	8	4,175	5	(x)							
Machinery, equipment, supplies	43	18,431	21	15,578	48	37	5	6	...	8	6
Commercial machines, equipment	14	1,326	4	657	7	7	...	...	...	...	...
Construction machinery, equipment	6	9,536	6	9,536	15	15	...	...	...	1	1
Industrial machinery, equipment, supplies	6	3,701	6	3,701	20	11	3	6	...	7	5
Service establishment equipment, supplies	4	(x)	2	(x)	6	4	2	...	...	...	...
Other machinery, equipment, supplies	13	(x)	3	(x)							
Waste materials	22	5,185	19	4,911	67	21	38	8	...	...	...
Iron, steel scrap	10	1,228	8	(x)	27	8	19	...	...	...	...
Other scrap, waste materials	12	3,957	11	(x)	40	13	19	8	...	...	...
Other merchant wholesalers	41	(x)	22	12,826	64	30	20	11	3	3	3
Manufacturers' sales branches (with stocks), total	39	70,771	23	50,870	92	55	14	7	16	...	...
Groceries, confectionery, meats	12	12,325	7	11,493	9	1	6	2	...	...	...
Farm products (edible)	2	(x)	2	(x)	Combined with "Other manufacturers' sales branches"						
Machinery, equipment, supplies	12	34,563	6	(x)	24	20	3	1	...	...	...
Other manufacturers' sales branches	13	(x)	8	13,996	59	34	5	4	16	...	...
Manufacturers' sales offices (without stocks)	6	5,373	1	(x)	18	5	13	...	...	3	3
Petroleum bulk stations, terminals	697	71,590	697	71,590	1,000	154	704	137	5	15	15
Assemblers (mainly farm products), total	1,156	509,479	159	(x)	277	101	121	55	...	11	11
Farm products (edible)	151	18,561	39	8,965	79	39	30	10	...	1	1
Farm products (raw materials)	1,000	487,789	117	89,070	186	55	86	45	...	9	9
Other assemblers	5	3,129	3	(x)	12	7	5	...	...	1	1
OHIO											
Total	10,015	8,351,878	5,818	3,888,466	17,927	6,889	7,054	3,640	344	1,683	1,974
Administrative, auxiliary units	55	84,034	12	10,315	46	26	5	14	1	32	30
Wholesale establishments	9,960	8,267,844	5,806	3,878,151	17,881	6,863	7,049	3,626	343	1,651	1,944
Merchant wholesalers, total	6,821	4,014,887	4,046	2,379,117	12,285	5,199	4,492	2,396	198	840	1,041
Groceries, confectionery, meats	650	387,575	532	334,291	1,708	631	728	335	14	105	124
Groceries (general line)	158	234,728	123	205,525	606	79	287	230	10	99	117
Confectionery	104	17,183	89	15,564	146	116	24	6	...	...	...
Meats, meat products	119	53,075	110	50,743	278	140	95	43	...	3	3
Other grocery, food specialties	269	82,589	210	62,459	678	296	322	56	4	3	4
Farm products (edible)	720	360,558	660	315,913	3,000	1,547	1,064	379	10	112	111
Dairy, poultry products	370	173,996	345	167,762	2,087	1,248	639	200	...	42	45
Fruits, vegetables (fresh)	350	186,562	315	148,151	913	299	425	179	10	70	66
Beer, wines, distilled spirits	285	146,886	252	101,981	1,231	221	634	362	14	194	225
Drugs, chemicals, allied products	231	95,259	95	67,761	168	93	59	16	...	1	1
Tobacco and products (exc. leaf)	155	148,137	129	138,925	373	281	79	13	...	1	1
Paper and its products	155	110,060	81	85,586	185	38	114	33	...	1	2
Farm products (raw materials)	47	153,355	21	26,956	41	10	18	13	...	5	5
Automotive equipment, tires and tubes	700	191,716	455	123,979	804	631	135	35	3	17	22
Electrical goods	329	257,068	140	154,556	323	232	72	18	1	14	14

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
OHIO--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	280	191,134	169	159,205	399	165	136	77	21	15	18
Hardware	83	113,104	46	102,000	154	39	48	46	21	6	8
Plumbing, heating equipment, supplies	197	78,030	123	57,205	245	126	88	31	...	9	10
Lumber, construction materials	304	171,627	179	100,803	994	125	328	485	56	46	77
Lumber, millwork	139	104,791	66	42,142	157	15	72	67	3	17	18
Other construction materials	165	66,836	113	58,661	837	110	256	418	53	29	59
Machinery, equipment, supplies	1,138	305,005	442	191,462	799	503	183	108	5	16	24
Commercial machines, equipment	277	43,963	110	23,728	188	144	31	13	...	...	1
Construction machinery, equipment	50	30,162	27	23,922	79	53	12	12	2	4	4
Industrial machinery, equipment, supplies	419	152,474	149	95,245	319	146	101	69	3	6	13
Service establishment equipment, supplies	212	30,663	104	18,650	139	113	20	6	...	...	...
Other machinery, equipment, supplies	180	47,743	52	29,917	74	47	19	8	...	6	6
Waste materials	539	358,988	449	215,019	1,147	201	580	318	48	185	276
Iron, steel scrap	259	276,802	217	152,366	609	100	284	183	42	97	166
Other scrap, waste materials	280	82,186	232	62,653	538	101	296	135	6	88	110
Other merchant wholesalers	1,288	1,137,519	442	362,680	1,113	521	362	204	26	128	141
Manufacturers' sales branches (with stocks), total	956	1,625,973	377	660,726	1,516	588	698	208	22	66	68
Groceries, confectionery, meats	154	301,122	116	132,842	694	301	362	31	...	...	...
Farm products (edible)	43	48,726	33	40,249	261	80	94	87	...	26	24
Machinery, equipment, supplies	313	243,996	65	85,622	163	72	79	12	...	4	6
Other manufacturers' sales branches	446	1,032,129	163	402,013	398	135	163	78	22	36	38
Manufacturers' sales offices (without stocks)	658	1,735,586	13	40,068	49	40	7	2	...	4	5
Petroleum bulk stations, terminals	879	523,625	879	523,625	2,769	692	1,235	733	109	630	701
Assemblers (mainly farm products), total	646	367,773	491	274,615	1,262	344	617	287	14	111	129
Farm products (edible)	122	56,774	83	52,814	254	104	96	54	...	18	21
Farm products (raw materials)	488	305,047	378	216,056	935	223	485	213	14	60	69
Other assemblers	36	5,952	30	5,745	73	17	36	20	...	33	39
OKLAHOMA											
Total	3,521	1,459,828	2,342	844,765	5,702	2,120	2,368	1,167	47	503	541
Administrative, auxiliary units	24	9,960	5	4	54	24	16	12	2	21	21
Wholesale establishments	3,497	1,449,868	2,337	844,761	5,648	2,096	2,352	1,155	45	482	520
Merchant wholesalers, total	1,702	735,897	1,167	497,676	3,333	1,311	1,217	774	31	264	303
Groceries, confectionery, meats	166	114,954	155	113,712	584	169	219	195	1	93	108
Groceries (general line)	79	99,686	75	99,350	395	24	182	188	1	91	106
Confectionery	17	2,416	15	(x)	43	40	2	1	...	...	...
Meats, meat products	27	6,197	27	6,197	41	31	10	...	...	...	...
Other grocery, food specialties	43	6,655	38	(x)	105	74	25	6	...	2	2
Farm products (edible)	160	56,832	145	55,724	750	292	334	121	3	31	30
Dairy, poultry products	113	34,172	101	33,149	538	254	236	47	1	11	11
Fruits, vegetables (fresh)	47	22,660	44	22,575	212	38	98	74	2	20	19
Beer, wines, distilled spirits	78	24,966	75	24,518	293	54	167	70	2	15	15
Drugs, chemicals, allied products	44	19,167	28	9,731	44	32	11	1	...	...	...
Tobacco and products (exc. leaf)	74	32,444	69	31,689	189	113	66	9	1	...	...
Paper and its products	21	15,735	17	(x)	38	24	14	...	...	...	...
Farm products (raw materials)	19	58,717	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	258	36,042	147	26,563	198	146	47	5	...	3	3
Electrical goods	57	47,834	26	21,510	35	28	4	3	...	3	3
Hardware, plumbing, heating	55	31,677	37	27,578	72	45	18	9	...	8	7
Hardware	11	9,887	10	(x)	18	13	1	4	...	...	...
Plumbing, heating equipment, supplies	44	21,790	27	(x)	54	32	17	5	...	8	7
Lumber, construction materials	67	24,964	58	20,761	267	19	60	168	20	16	20
Lumber, millwork	26	14,632	21	11,171	43	6	15	20	2	16	20
Other construction materials	41	10,332	37	9,590	224	13	45	148	18	...	...
Machinery, equipment, supplies	403	170,287	206	81,824	398	213	104	78	3	37	55
Commercial machines, equipment	65	9,845	37	5,503	47	38	9	...	...	3	2
Construction machinery, equipment	18	15,031	14	11,650	37	27	7	2	1	2	2
Industrial machinery, equipment, supplies	218	129,901	97	56,198	235	80	78	75	2	30	49
Service establishment equipment, supplies	56	5,797	40	4,341	60	53	7	...	...	1	1
Other machinery, equipment, supplies	46	9,713	18	4,132	19	15	3	1	...	1	1
Waste materials	86	14,155	75	13,221	196	38	86	71	1	14	16
Iron, steel scrap	61	10,195	54	9,940	149	27	68	53	1	9	9
Other scrap, waste materials	25	3,960	21	3,281	47	11	18	18	...	5	7
Other merchant wholesalers	214	88,123	128	55,117	269	138	87	44	...	44	46
Manufacturers' sales branches (with stocks), total	210	218,993	102	(x)	380	207	118	55	...	20	20
Groceries, confectionery, meats	45	44,168	38	(x)	196	112	62	22	...	11	11
Farm products (edible)	4	4,494	3	(x)	23	2	8	13	...	1	1
Machinery, equipment, supplies	100	78,319	35	42,640	80	45	22	13	...	4	4
Other manufacturers' sales branches	61	92,012	26	39,682	81	48	26	7	...	4	4
Manufacturers' sales offices (without stocks)	67	114,128	2	(x)	1,547	390	865	283	9	169	166
Petroleum bulk stations, terminals	814	147,849	814	147,849							
Assemblers (mainly farm products), total	704	233,001	252	86,080	388	188	152	43	5	29	31
Farm products (edible)	270	22,588	120	14,637	173	105	57	10	1	6	7
Farm products (raw materials)	417	206,535	122	68,120	197	76	90	27	4	17	18
Other assemblers	17	3,878	10	3,323	18	7	5	6	...	6	6

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
OREGON											
Total	2,349	1,658,926	1,443	950,381	4,427	1,517	1,402	1,252	256	184	213
Administrative, auxiliary units	16	16,890	2	(x)	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	2,333	1,642,036	1,441	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,494	953,632	837	549,793	2,682	1,149	756	606	171	88	97
Groceries, confectionery, meats	136	108,957	106	95,304	376	139	90	115	32	28	32
Groceries (general line)	32	65,131	25	56,210	132	10	32	61	29	28	32
Confectionery	21	1,871	13	(x)	19	12	4	3	...	...	...
Meats, meat products	20	10,507	19	(x)	41	26	11	4	...	...	...
Other grocery, food specialties	63	31,448	49	27,524	184	91	43	47	3	...	...
Farm products (edible)	119	72,361	107	67,176	629	198	297	126	8	26	26
Dairy, poultry products	62	37,706	60	(x)	434	156	236	42	...	2	2
Fruits, vegetables (fresh)	57	34,655	47	(x)	195	42	61	84	8	24	24
Beer, wines, distilled spirits	57	15,770	52	15,347	191	31	110	39	11	2	2
Drugs, chemicals, allied products	30	17,241	12	11,597	22	17	3	2	...	...	...
Tobacco and products (exc. leaf)	37	26,149	35	(x)	111	53	45	12	1	...	...
Paper and its products	23	10,524	9	7,290	14	5	8	1	...	...	...
Farm products (raw materials)	11	80,194	2	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	205	44,409	115	32,667	211	186	17	7	1	7	6
Electrical goods	62	66,762	26	45,711	56	46	4	3	3	...	...
Hardware, plumbing, heating	67	57,720	35	38,825	50	30	11	8	1	1	1
Hardware	33	36,024	16	28,055	24	14	5	4	1	...	...
Plumbing, heating equipment, supplies	34	21,696	19	10,770	26	16	6	4	...	1	1
Lumber, construction materials	142	195,060	50	37,695	376	37	51	200	88	7	12
Lumber, millwork	101	172,912	16	19,326	47	13	13	19	2	1	1
Other construction materials	41	22,148	34	18,369	329	24	38	181	86	6	11
Machinery, equipment, supplies	341	134,236	169	87,712	374	259	67	38	10	10	11
Commercial machines, equipment	64	12,213	33	7,750	52	44	7	1	...	2	2
Construction machinery, equipment	31	29,303	24	24,275	88	73	7	5	3	1	1
Industrial machinery, equipment, supplies	138	54,336	74	35,798	170	102	36	26	6	5	5
Service establishment equipment, supplies	28	4,491	4	1,838	5	4	1	...	...	...	...
Other machinery, equipment, supplies	80	33,893	34	18,051	59	36	16	6	1	2	3
Waste materials	23	3,165	18	2,600	32	10	12	10	...	...	...
Iron, steel scrap	9	1,388	8	(x)	14	3	5	6	...	...	...
Other scrap, waste materials	14	1,777	10	(x)	18	7	7	4	...	...	...
Other merchant wholesalers	241	121,084	101	68,848	240	138	41	45	16	7	7
Manufacturers' sales branches (with stocks), total	189	273,046	59	118,346	186	67	62	46	11	7	7
Groceries, confectionery, meats	23	45,749	17	38,555	64	12	20	23	9	4	4
Farm products (edible)	5	6,848	5	6,848	44	6	25	13	...	...	...
Machinery, equipment, supplies	61	57,897	16	26,477	39	25	12	1	1	3	3
Other manufacturers' sales branches	100	162,552	21	46,466	39	24	5	9	1	...	...
Manufacturers' sales offices (without stocks)	42	102,502	3	5,426	16	6	3	2	5	13	13
Petroleum bulk stations, terminals	437	168,255	437	168,255	1,248	209	490	484	65	67	87
Assemblers (mainly farm products), total	171	144,601	105	97,652	295	86	91	114	4	9	9
Farm products (edible)	71	54,518	50	50,959	201	58	51	92	...	...	...
Farm products (raw materials)	64	66,489	33	29,745	57	20	23	13	1	8	8
Other assemblers	36	23,594	22	16,948	37	8	17	9	3	1	1
PENNSYLVANIA											
Total	13,300	9,849,186	7,863	4,659,032	25,415	9,253	7,836	6,088	2,238	1,405	1,560
Administrative, auxiliary units	86	73,631	21	9,027	113	74	17	19	3	8	12
Wholesale establishments	13,214	9,775,555	7,842	4,650,005	25,302	9,179	7,819	6,069	2,235	1,397	1,548
Merchant wholesalers, total	10,492	4,684,056	6,498	2,882,329	18,969	7,604	5,605	4,330	1,430	673	786
Groceries, confectionery, meats	1,278	649,216	1,065	572,917	3,105	1,101	1,020	758	226	85	100
Groceries (general line)	269	325,865	220	288,168	898	82	202	428	186	40	48
Confectionery	193	29,791	163	27,636	314	237	64	13	...	1	1
Meats, meat products	301	133,181	271	125,998	625	283	231	102	9	8	10
Other grocery, food specialties	515	160,379	411	131,115	1,268	499	523	215	31	36	41
Farm products (edible)	891	442,493	651	290,982	3,050	1,315	1,009	599	127	72	78
Dairy, poultry products	353	205,674	306	162,244	1,846	964	654	208	20	24	27
Fruits, vegetables (fresh)	538	236,819	345	128,738	1,204	351	355	391	107	48	51
Beer, wines, distilled spirits	1,120	194,549	1,060	181,924	3,267	1,361	1,160	658	88	96	120
Drugs, chemicals, allied products	259	110,907	135	85,356	279	118	108	42	11	1	1
Tobacco and products (exc. leaf)	301	193,987	251	181,382	565	407	130	24	4	6	6
Paper and its products	309	122,022	168	89,845	290	102	100	82	6	3	2
Farm products (raw materials)	83	189,072	17	23,732	30	8	8	14	...	2	2
Automotive equipment, tires and tubes	783	145,053	561	113,107	1,096	866	164	65	1	10	10
Electrical goods	363	333,151	174	209,267	392	233	85	70	4	4	3
Hardware, plumbing, heating	414	258,306	285	201,689	622	212	184	199	27	10	11
Hardware	132	102,092	78	68,333	217	70	58	76	13	6	7
Plumbing, heating equipment, supplies	282	156,214	207	133,356	405	142	126	123	14	4	4
Lumber, construction materials	425	288,769	271	172,930	1,776	160	332	622	662	103	139
Lumber, millwork	241	178,347	137	86,815	501	40	154	244	63	62	77
Other construction materials	184	110,422	134	86,115	1,275	120	178	378	599	41	62
Machinery, equipment, supplies	1,254	396,374	534	250,893	1,166	724	234	178	30	24	28
Commercial machines, equipment	289	48,483	133	23,908	246	186	52	8	...	...	...
Construction machinery, equipment	52	62,025	33	51,421	192	137	24	26	5	5	5
Industrial machinery, equipment, supplies	413	189,986	183	127,693	420	182	96	122	20	14	17
Service establishment equipment, supplies	293	40,645	145	22,551	233	176	47	8	2	2	2
Other machinery, equipment, supplies	207	55,235	40	25,320	75	43	15	14	3	3	4
Waste materials	806	328,768	627	182,503	1,695	349	603	614	129	178	199
Iron, steel scrap	297	240,083	249	112,981	691	93	232	288	78	63	85
Other scrap, waste materials	509	88,685	378	69,522	1,004	256	371	326	51	115	114
Other merchant wholesalers	2,206	1,031,389	699	325,802	1,636	648	468	405	115	79	87

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
PENNSYLVANIA--Continued											
Manufacturers' sales branches(with stocks),total	1,110	2,250,088	509	1,088,613	3,037	812	1,392	715	118	44	71
Groceries, confectionery, meats	228	619,951	180	415,254	1,112	307	543	250	12	3	5
Farm products (edible)	60	98,552	58	(x)	1,067	226	585	252	4	18	40
Machinery, equipment, supplies	331	288,374	73	(x)	185	72	97	14	2	...	...
Other manufacturers' sales branches	491	1,243,211	198	488,356	673	207	167	199	100	23	26
Manufacturers' sales offices (without stocks)	716	2,110,128	19	35,899	106	55	3	26	22	6	9
Petroleum bulk stations, terminals	751	608,418	751	608,418	2,950	593	738	964	655	660	668
Assemblers (mainly farm products), total	145	122,865	65	34,746	240	115	81	34	10	14	14
Farm products (edible)	88	101,774	27	25,533	159	85	53	18	3	10	9
Farm products (raw materials)	52	20,498	35	(x)	77	27	27	16	7	1	2
Other assemblers	5	593	3	(x)	4	3	1	...	...	3	3
RHODE ISLAND											
Total	1,096	(x)	651	416,921	1,809	648	430	451	280	117	124
Administrative, auxiliary units	7	...	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments	1,089	(x)	650	416,921	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	946	356,054	569	240,710	1,390	543	348	350	149	40	57
Groceries, confectionery, meats	128	52,182	116	49,858	319	136	106	53	24	11	13
Groceries (general line)	18	19,643	17	(x)	48	5	12	21	10	6	8
Confectionery	8	615	7	(x)	9	6	2	1	...	...	...
Meats, meat products	30	16,971	29	(x)	49	26	20	3	...	...	...
Other grocery, food specialties	72	14,953	63	13,976	213	99	72	28	14	5	5
Farm products (edible)	61	28,549	54	24,346	191	74	46	70	1	1	2
Dairy, poultry products	22	9,025	21	(x)	98	45	26	27	...	1	2
Fruits, vegetables (fresh)	39	19,524	33	(x)	93	29	20	43	1	...	...
Beer, wines, distilled spirits	34	28,240	31	25,996	123	8	31	41	43	1	4
Drugs, chemicals, allied products	43	23,883	18	14,258	47	22	11	6	8	1	1
Tobacco and products (exc. leaf)	30	20,295	20	12,582	37	33	4	...	...	...	...
Paper and its products	38	11,309	24	9,007	43	9	20	14	...	...	...
Farm products (raw materials)	7	7,672	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes	69	11,211	51	9,935	87	72	10	4	1	...	...
Electrical goods	34	24,067	20	13,028	31	25	6	...	...	...	...
Hardware, plumbing, heating	46	17,517	30	12,992	63	16	24	12	11	2	2
Hardware	14	6,523	9	4,884	31	9	8	3	11	...	...
Plumbing, heating equipment, supplies	32	10,994	21	8,108	32	7	16	9	...	2	2
Lumber, construction materials	28	14,587	21	10,065	73	7	5	46	15	2	3
Lumber, millwork	10	6,591	7	3,482	23	...	3	19	1	1	2
Other construction materials	18	7,996	14	6,583	50	7	2	27	14	1	1
Machinery, equipment, supplies	128	26,640	57	14,101	114	68	24	18	4	1	1
Commercial machines, equipment	26	3,578	11	2,359	33	24	6	3	...	...	...
Construction machinery, equipment	4	2,343	3	(x)	8	5	1	1	1	1	1
Industrial machinery, equipment, supplies	54	11,237	21	5,135	34	14	11	6	3	...	...
Service establishment equipment, supplies	21	4,674	15	2,169	27	18	2	7	...	...	...
Other machinery, equipment, supplies	23	4,808	7	(x)	12	7	4	1	...	...	...
Waste materials	75	18,387	56	15,865	120	12	22	53	33	16	28
Iron, steel scrap	10	5,799	9	(x)	40	2	5	13	20	10	15
Other scrap, waste materials	65	12,588	47	(x)	80	10	17	40	13	6	13
Other merchant wholesalers	225	71,515	71	28,677	142	61	39	33	9	5	3
Manufacturers'sales branches(with stocks),total	75	128,901	40	71,739	161	46	58	46	11	2	2
Groceries, confectionery, meats	19	43,872	19	43,872	85	28	27	24	6	...	...
Farm products (edible)	5	4,556	5	4,556	49	12	18	17	2	...	...
Machinery, equipment, supplies	21	10,035	3	2,326	5	...	5	...	...	1	1
Other manufacturers' sales branches	30	70,438	13	20,985	22	6	8	5	3	1	1
Manufacturers' sales offices (without stocks)	26	66,080	1	(x)							
Petroleum bulk stations, terminals	38	100,521	38	100,521							
Assemblers (mainly farm products), total	4	(x)	2	(x)	258	59	24	55	120	75	65
Farm products (edible)	2	(x)	2	(x)							
Farm products (raw materials)	1	(x)	...	...	...	...	...	...	...	...	...
Other assemblers	1	(x)	...	...	...	...	...	...	...	...	...
SOUTH CAROLINA											
Total	1,460	781,033	1,139	599,441	3,618	1,249	1,418	841	110	379	381
Administrative, auxiliary units	11	3,076	4	2,411	24	6	1	17	...	1	1
Wholesale establishments	1,449	777,957	1,135	597,030	3,594	1,243	1,417	824	110	378	380
Merchant wholesalers, total	896	467,203	674	387,041	2,208	899	777	464	68	225	224
Groceries, confectionery, meats	178	117,520	170	114,508	655	226	228	174	27	101	95
Groceries (general line)	78	94,241	77	(x)	347	66	146	116	19	87	82
Confectionery	42	6,225	41	(x)	122	98	20	3	1	...	...
Meats, meat products	10	3,963	9	(x)	36	22	13	1	...	...	...
Other grocery, food specialties	48	13,091	43	10,383	150	40	49	54	7	14	13
Farm products (edible)	78	34,765	72	(x)	432	158	173	82	19	68	70
Dairy, poultry products	25	10,903	24	(x)	204	94	83	22	5	19	19
Fruits, vegetables (fresh)	53	23,862	48	23,713	228	64	90	60	14	49	51
Beer, wines, distilled spirits	50	49,879	49	(x)	212	56	91	63	2	9	9
Drugs, chemicals, allied products	20	13,697	11	10,400	19	9	6	4	...	1	1
Tobacco and products (exc. leaf)	33	14,734	32	(x)	85	66	16	3	...	...	...
Paper and its products	17	6,000	15	(x)	19	10	8	1	...	...	...
Farm products (raw materials)	24	35,406	11	14,579	18	3	8	7	...	6	6
Automotive equipment, tires and tubes	104	15,951	69	12,927	146	110	31	4	1	...	...
Electrical goods	36	25,887	23	22,511	33	22	11	...	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
SOUTH CAROLINA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	41	37,953	34	37,372	91	25	21	38	7	8	8
Hardware	22	26,381	18	26,102	57	15	10	25	7	7	8
Plumbing, heating equipment, supplies	19	11,572	16	11,270	34	10	11	13	...	1	...
Lumber, construction materials	39	22,129	24	10,662	92	19	47	25	1	7	10
Lumber, millwork	22	16,011	10	4,822	39	8	21	9	1	6	9
Other construction materials	17	6,118	14	5,840	53	11	26	16	...	1	1
Machinery, equipment, supplies	118	38,991	70	32,013	169	103	41	20	5	12	12
Commercial machines, equipment	34	5,400	21	3,843	42	29	6	7	...	...	...
Construction machinery, equipment	6	6,147	4	(x)	17	15	2	...	...	3	3
Industrial machinery, equipment, supplies	26	20,565	22	18,521	75	33	27	12	3	9	9
Service establishment equipment, supplies	22	2,129	10	(x)	15	12	3	...	...	...	...
Other machinery, equipment, supplies	30	4,750	13	2,793	20	14	3	1	2	...	...
Waste materials	33	9,309	29	8,984	90	15	46	25	4	4	4
Iron, steel scrap	12	2,911	11	(x)	39	6	21	11	1	3	3
Other scrap, waste materials	21	6,398	18	(x)	51	9	25	14	3	1	1
Other merchant wholesalers	129	44,982	65	18,811	147	77	50	18	2	9	9
Manufacturers' sales branches (with stocks), total	93	76,344	57	(x)	223	59	113	46	5	6	6
Groceries, confectionery, meats	32	41,779	30	(x)	131	30	70	28	3	3	3
Farm products (edible)	9	(x)	9	(x)	54	15	21	18	...	...	...
Machinery, equipment, supplies	27	15,868	2	(x)	38	14	22	...	2	3	3
Other manufacturers' sales branches	25	(x)	16	(x)							
Manufacturers' sales offices (without stocks)	20	35,606	1	(x)	1,052	264	478	282	28	126	127
Petroleum bulk stations, terminals	340	126,102	340	126,102							
Assemblers (mainly farm products), total	100	72,702	63	30,152	111	21	49	32	9	21	23
Farm products (edible)	3	492	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	91	71,191	57	29,133	101	19	42	31	9	19	21
Other assemblers	6	1,019	6	1,019	10	2	7	1	...	2	2
SOUTH DAKOTA											
Total	1,779	612,456	1,107	343,381	2,074	593	1,111	354	16	134	144
Administrative, auxiliary units	7	...	2	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments	1,772	612,456	1,105	343,381	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	349	176,063	243	132,418	681	273	252	149	7	71	78
Groceries, confectionery, meats	46	40,862	39	38,182	150	25	78	47	...	32	34
Groceries (general line)	27	37,936	24	35,436	103	9	53	41	...	32	34
Confectionery	8	1,980	7	(x)	19	11	7	1	...	...	...
Meats, meat products	1	(x)	1	(x)	28	5	18	5	...	...	...
Other grocery, food specialties	10	(x)	7	694							
Farm products (edible)	33	8,021	31	(x)	114	76	23	15	...	4	4
Dairy, poultry products	25	5,054	24	(x)	93	72	16	5	...	...	...
Fruits, vegetables (fresh)	8	2,947	7	(x)	21	4	7	10	...	4	4
Beer, wines, distilled spirits	49	19,582	44	18,350	126	35	50	36	5	14	14
Drugs, chemicals, allied products	10	5,382	9	(x)	21	12	6	3	...	...	...
Tobacco and products (exc. leaf)	8	3,304	6	(x)	15	9	6	...	...	...	..
Paper and its products	3	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Farm products (raw materials)	3	408	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	48	15,935	27	13,836	46	30	14	2	...	1	1
Electrical goods	17	16,616	6	3,744	12	7	4	1	...	...	...
Hardware, plumbing, heating	13	9,625	9	6,830	25	11	5	9	...	3	4
Hardware	4	4,343	1	(x)	25	11	5	9	...	3	4
Plumbing, heating equipment, supplies	9	5,282	8	(x)							
Lumber, construction materials	9	6,050	8	(x)	31	6	10	15	...	...	...
Lumber, millwork	3	4,864	2	(x)	31	6	10	15	...	...	...
Other construction materials	6	1,186	6	1,186							
Machinery, equipment, supplies	36	18,724	14	8,410	31	16	8	6	1	...	...
Commercial machines, equipment	5	1,575	3	(x)	7	6	1	...	...	...	...
Construction machinery, equipment	6	6,912	3	4,480	8	5	2	1	...	...	...
Industrial machinery, equipment, supplies	7	1,695	3	(x)	8	1	2	5	...	...	...
Service establishment equipment, supplies	3	(x)	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies	15	(x)	5	1,904	8	4	3	...	1	...	...
Waste materials	29	4,699	25	4,610	59	17	32	10	...	9	12
Iron, steel scrap	15	1,282	13	(x)	26	8	11	7	...	6	5
Other scrap, waste materials	14	3,417	12	(x)	33	9	21	3	...	3	7
Other merchant wholesalers	45	(x)	23	16,227	51	29	16	5	1	8	9
Manufacturers' sales branches (with stocks), total	35	35,684	16	(x)	43	25	16	2	...	...	...
Groceries, confectionery, meats	9	(x)	6	5,411	11	3	7	1	...	...	...
Farm products (edible)	1	(x)	1	(x)	Combined with "Other manufacturers' sales branches"						
Machinery, equipment, supplies	14	23,384	5	18,057	15	12	3	...	...	...	...
Other manufacturers' sales branches	11	6,232	4	(x)	17	10	6	1	...	...	...
Manufacturers' sales offices (without stocks)	3	3,562	1	(x)	18	15	2	1	...	...	...
Petroleum bulk stations, terminals	617	72,563	617	72,563	947	113	701	126	7	42	42
Assemblers (mainly farm products), total	768	324,584	228	111,814	385	167	140	76	2	21	24
Farm products (edible)	178	25,099	91	(x)	179	87	62	29	1	4	7
Farm products (raw materials)	587	298,716	135	92,743	206	80	78	47	1	17	17
Other assemblers	3	769	2	(x)							

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
TENNESSEE											
Total	3,125	2,758,551	1,959	1,475,417	6,396	2,578	2,440	1,256	122	533	592
Administrative, auxiliary units	28	17,430	6	10,885	27	26	1	...	...	...	...
Wholesale establishments	3,097	2,741,121	1,953	1,464,532	6,369	2,552	2,439	1,256	122	533	592
Merchant wholesalers, total	2,002	1,798,886	1,318	1,004,989	4,584	2,075	1,606	799	104	348	401
Groceries, confectionery, meats	248	251,342	222	(x)	991	341	392	251	7	159	188
Groceries (general line)	102	181,503	101	(x)	621	94	287	237	3	131	164
Confectionery	51	10,189	41	8,073	141	127	13	...	1	3	2
Meats, meat products	31	7,383	28	7,172	52	39	11	2	...	4	...
Other grocery, food specialties	64	52,267	52	19,994	177	81	81	12	3	21	22
Farm products (edible)	243	94,896	215	89,435	1,317	649	484	170	14	82	79
Dairy, poultry products	114	51,673	106	50,249	899	536	301	59	3	3	2
Fruits, vegetables (fresh)	129	43,223	109	39,186	418	113	183	111	11	79	77
Beer, wines, distilled spirits	76	57,242	75	(x)	247	60	114	70	3	11	13
Drugs, chemicals, allied products	54	32,708	28	29,350	64	47	9	8	...	1	2
Tobacco and products (exc. leaf)	28	31,354	25	25,927	86	82	4	...	...	...	...
Paper and its products	36	26,813	28	26,345	76	16	47	13	...	2	3
Farm products (raw materials)	92	666,316	11	89,673	32	9	18	5	...	1	1
Automotive equipment, tires and tubes	222	50,169	149	40,204	287	224	56	7	...	4	4
Electrical goods	98	97,244	66	84,038	124	84	32	8	...	1	1
Hardware, plumbing, heating	59	90,226	48	87,508	149	47	63	37	2	12	16
Hardware	27	70,353	22	68,411	92	27	40	23	2	8	12
Plumbing, heating equipment, supplies	32	19,873	26	19,097	57	20	23	14	...	4	4
Lumber, construction materials	87	43,198	54	31,656	336	60	110	97	69	22	24
Lumber, millwork	60	25,740	31	15,081	79	20	42	17	...	15	17
Other construction materials	27	17,458	23	16,575	257	40	68	80	69	7	7
Machinery, equipment, supplies	318	114,462	185	91,716	369	233	91	40	5	17	23
Commercial machines, equipment	86	14,817	49	10,899	87	72	14	1	...	2	2
Construction machinery, equipment	23	22,494	20	19,893	72	37	8	25	2	8	13
Industrial machinery, equipment, supplies	76	40,205	58	37,476	137	74	47	13	3	6	7
Service establishment equipment, supplies	63	11,311	36	8,416	41	32	9	...	...	...	...
Other machinery, equipment, supplies	70	25,635	22	15,032	32	18	13	1	...	1	1
Waste materials	63	38,691	47	32,336	130	23	83	24	...	17	27
Iron, steel scrap	37	32,018	33	26,665	82	17	46	19	...	11	20
Other scrap, waste materials	26	6,673	14	5,671	48	6	37	5	...	6	7
Other merchant wholesalers	378	204,225	165	103,010	376	200	103	69	4	19	20
Manufacturers' sales branches (with stocks), total	289	433,791	145	182,846	542	195	237	103	7	23	26
Groceries, confectionery, meats	63	140,512	50	76,990	274	93	137	39	5	4	4
Farm products (edible)	11	12,809	11	12,809	80	29	19	32	...	6	6
Machinery, equipment, supplies	95	71,688	24	31,646	46	25	20	...	1	2	2
Other manufacturers' sales branches	120	208,782	60	61,401	142	48	61	32	1	11	14
Manufacturers' sales offices (without stocks)	85	207,431	3	68,683	12	10	1	1	...	...	...
Petroleum bulk stations, terminals	344	172,752	344	172,752	965	195	476	285	9	136	135
Assemblers (mainly farm products), total	377	128,261	143	35,262	266	77	119	68	2	26	30
Farm products (edible)	92	18,624	53	(x)	105	35	41	29	...	17	18
Farm products (raw materials)	278	108,911	84	23,542	148	36	76	34	2	9	12
Other assemblers	7	726	6	(x)	13	6	2	5	...	...	...
TEXAS											
Total	10,637	(x)	7,104	4,048,883	21,193	8,656	8,279	3,900	358	2,095	2,247
Administrative, auxiliary units	65	(x)	6	...	9	4	5	...	...	3	1
Wholesale establishments	10,572	7,020,149	7,098	4,048,883	21,184	8,652	8,274	3,900	358	2,092	2,246
Merchant wholesalers, total	6,175	3,867,788	4,139	2,640,088	13,370	6,327	4,432	2,380	231	1,275	1,398
Groceries, confectionery, meats	684	569,436	609	530,668	2,582	1,021	937	497	127	414	458
Groceries (general line)	279	443,163	267	419,379	1,295	155	618	396	126	397	439
Confectionery	75	20,340	65	19,216	350	316	32	2	...	1	1
Meats, meat products	112	39,177	96	36,240	250	187	51	11	1	1	1
Other grocery, food specialties	218	66,756	181	55,833	687	363	236	88	...	15	17
Farm products (edible)	515	265,804	477	247,459	3,164	1,409	1,178	549	28	182	193
Dairy, poultry products	261	140,186	249	138,806	2,165	1,085	774	290	16	49	54
Fruits, vegetables (fresh)	254	125,618	228	108,653	999	324	404	259	12	133	139
Beer, wines, distilled spirits	332	182,375	322	179,651	1,044	286	503	248	7	34	32
Drugs, chemicals, allied products	221	92,537	134	73,414	309	193	79	35	2	2	2
Tobacco and products (exc. leaf)	145	110,692	137	105,599	547	387	122	38	...	3	3
Paper and its products	120	67,509	72	43,958	153	57	80	16	...	...	...
Farm products (raw materials)	137	803,652	32	216,363	84	17	44	21	2	36	34
Automotive equipment, tires and tubes	798	154,686	487	118,443	889	679	164	43	3	16	20
Electrical goods	242	198,236	141	140,714	242	196	42	4	...	5	4
Hardware, plumbing, heating	266	218,713	180	191,037	469	236	171	59	3	76	84
Hardware	95	123,602	71	113,833	187	82	77	27	1	61	65
Plumbing, heating equipment, supplies	171	95,111	109	77,204	282	154	94	32	2	15	19
Lumber, construction materials	249	139,748	199	111,616	839	168	274	386	11	118	149
Lumber, millwork	152	101,536	114	79,016	330	54	181	91	4	99	130
Other construction materials	97	38,212	85	32,600	509	114	93	295	7	19	19
Machinery, equipment, supplies	1,313	574,184	689	378,614	1,447	980	282	167	18	118	124
Commercial machines, equipment	257	47,872	123	32,360	252	203	36	7	6	5	3
Construction machinery, equipment	68	61,765	53	49,372	139	116	17	6	...	13	10
Industrial machinery, equipment, supplies	620	386,306	337	250,328	786	455	173	146	12	88	100
Service establishment equipment, supplies	201	32,011	112	20,635	178	144	31	3	...	2	3
Other machinery, equipment, supplies	167	46,230	64	25,919	92	62	25	5	...	10	8
Waste materials	194	74,738	164	63,550	447	116	219	105	7	82	88
Iron, steel scrap	120	58,195	104	47,258	272	73	124	68	7	67	70
Other scrap, waste materials	74	16,543	60	16,292	175	43	95	37	...	15	18
Other merchant wholesalers	959	415,478	496	239,002	1,154	582	337	212	23	189	207

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
TEXAS--Continued											
Manufacturers' sales branches(with stocks),total	894	1,172,903	385	542,691	1,456	606	551	269	30	110	116
Groceries, confectionery, meats	150	306,694	113	191,166	709	274	322	96	17	16	16
Farm products (edible)	21	35,877	19	(x)	100	18	17	65	...	2	2
Machinery, equipment, supplies	360	295,884	108	(x)	303	162	95	45	1	20	26
Other manufacturers' sales branches	363	534,448	145	173,943	344	152	117	63	12	72	72
Manufacturers' sales offices (without stocks)	342	834,071	18	84,694	52	39	10	3	...	16	18
Petroleum bulk stations, terminals	2,073	509,621	2,073	509,621	5,308	1,337	2,835	1,057	79	583	607
Assemblers (mainly farm products), total	1,088	635,766	483	271,789	998	343	446	191	18	108	107
Farm products (edible)	357	131,636	207	87,769	488	189	216	78	5	22	23
Farm products (raw materials)	660	474,237	231	162,033	401	114	175	101	11	76	74
Other assemblers	71	29,893	45	21,987	109	40	55	12	2	10	10
UTAH											
Total	1,037	579,889	701	396,842	1,968	883	735	289	61	130	132
Administrative, auxiliary units	8	...	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments	1,029	579,889	700	396,842	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	670	306,690	455	252,986	1,331	729	411	158	33	79	86
Groceries, confectionery, meats	63	33,225	52	30,598	135	66	38	29	2	12	14
Groceries (general line)	16	24,186	13	22,629	42	3	22	16	1	11	13
Confectionery	15	2,000	10	1,446	23	18	2	3	...	...	...
Meats, meat products	9	3,939	8	(x)	19	16	2	1	...	...	...
Other grocery, food specialties	23	3,100	21	(x)	51	29	12	9	1	1	1
Farm products (edible)	68	40,390	65	37,585	390	222	121	43	4	26	29
Dairy, poultry products	28	22,872	27	(x)	260	169	72	19	...	4	6
Fruits, vegetables (fresh)	40	17,518	38	(x)	130	53	49	24	4	22	23
Beer, wines, distilled spirits	25	5,522	25	5,522	77	21	37	16	3	5	5
Drugs, chemicals, allied products	28	12,301	19	11,797	38	30	6	...	2	...	...
Tobacco and products (exc. leaf)	9	6,704	8	(x)	27	16	11	...	...	...	...
Paper and its products	13	5,027	9	4,768	11	8	3	...	...	...	...
Farm products (raw materials)	7	4,580	7	4,580	20	10	8	2	...	...	...
Automotive equipment, tires and tubes	97	15,123	68	13,503	131	102	23	6	...	6	5
Electrical goods	39	31,641	21	23,315	37	30	6	1	...	3	2
Hardware, plumbing, heating	28	32,858	18	30,815	70	45	18	7	...	...	...
Hardware	7	21,674	5	(x)	26	12	12	2	...	...	...
Plumbing, heating equipment, supplies	21	11,184	13	(x)	44	33	6	5	...	...	...
Lumber, construction materials	27	19,621	20	15,168	87	14	39	17	17	5	6
Lumber, millwork	16	16,815	12	13,110	45	10	28	6	1	3	4
Other construction materials	11	2,806	8	2,058	42	4	11	11	16	2	2
Machinery, equipment, supplies	130	43,679	67	36,218	145	96	42	7	...	2	3
Commercial machines, equipment	30	4,069	10	(x)	13	11	2	...	...	...	...
Construction machinery, equipment	7	4,857	6	(x)	12	9	3	...	...	...	...
Industrial machinery, equipment, supplies	34	17,708	22	16,409	77	45	26	6	...	1	2
Service establishment equipment, supplies	29	4,739	16	3,562	24	16	8	...	...	...	...
Other machinery, equipment, supplies	30	12,306	13	9,642	19	15	3	1	...	1	1
Waste materials	17	3,044	16	(x)	43	8	25	9	1	3	3
Iron, steel scrap	6	1,086	6	1,086	19	4	12	3	...	...	...
Other scrap, waste materials	11	1,958	10	(x)	24	4	13	6	1	3	3
Other merchant wholesalers	119	52,975	60	30,097	120	61	34	21	4	17	19
Manufacturers' sales branches(with stocks),total	108	132,612	41	62,368	132	44	50	30	8	...	...
Groceries, confectionery, meats	23	33,260	13	11,754	42	11	15	12	4	...	...
Farm products (edible)	1	(x)	1	(x)	Combined with "Other manufacturers' sales branches"						
Machinery, equipment, supplies	44	31,297	7	14,377	19	7	9	2	1	...	...
Other manufacturers' sales branches	40	(x)	20	(x)	71	26	26	16	3	...	...
Manufacturers' sales offices (without stocks)	26	35,062	1	(x)	414	83	239	74	18	45	39
Petroleum bulk stations, terminals	180	46,720	180	46,720							
Assemblers (mainly farm products), total	45	58,805	23	(x)	91	27	35	27	2	6	7
Farm products (edible)	22	(x)	17	(x)	69	24	21	24	...	4	5
Farm products (raw materials)	22	36,112	6	12,995	22	3	14	3	2	2	2
Other assemblers	1	(x)	...	...	...	...	...	...	...	...	...
VERMONT											
Total	384	161,348	289	132,784	799	249	248	237	65	58	57
Administrative, auxiliary units	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	380	161,348	289	132,784	799	249	248	237	65	58	57
Merchant wholesalers, total	239	80,901	174	70,313	439	169	143	116	11	31	27
Groceries, confectionery, meats	33	14,419	29	14,181	75	20	39	14	2	5	5
Groceries (general line)	9	11,538	9	11,538	42	5	24	11	2	5	5
Confectionery	9	1,044	8	(x)	9	4	5	...	...	...	...
Meats, meat products	3	806	2	(x)	24	11	10	3	...	...	...
Other grocery, food specialties	12	1,031	10	(x)							
Farm products (edible)	25	10,673	22	8,953	75	31	16	27	1	20	19
Dairy, poultry products	11	3,322	8	1,602	25	15	4	5	1	...	...
Fruits, vegetables (fresh)	14	7,351	14	7,351	50	16	12	22	...	20	19
Beer, wines, distilled spirits	17	3,930	17	3,930	64	14	22	26	2	4	2
Drugs, chemicals, allied products	5	(x)	4	(x)	4	2	2	...	...	...	...
Tobacco and products (exc. leaf)	6	5,822	4	(x)	11	5	4	2	...	...	...
Paper and its products	10	3,321	8	(x)	16	2	7	7	...	...	...
Farm products (raw materials)	2	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	28	6,023	19	5,102	41	31	6	4	...	...	...
Electrical goods	7	2,344	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
VERMONT--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	11	10,273	11	10,273	28	10	11	7	...	...	...
Hardware	5	5,831	5	5,831	17	6	5	6	...	...	...
Plumbing, heating equipment, supplies	6	4,442	6	4,442	11	4	6	1	...	...	...
Lumber, construction materials	9	1,715	6	590	17	2	5	9	1	...	...
Lumber, millwork	7	(x)	4	(x)	17	2	5	9	1	...	...
Other construction materials	2	(x)	2	(x)							
Machinery, equipment, supplies	32	4,911	14	3,724	26	16	7	3	...	1	1
Commercial machines, equipment	11	518	4	200	4	4	...	...	...	...	...
Construction machinery, equipment	6	1,864	3	1,611	11	6	3	2	...	...	...
Industrial machinery, equipment, supplies	8	2,153	5	1,820	11	6	4	1	...	1	1
Service establishment equipment, supplies	3	(x)	1	(x)							
Other machinery, equipment, supplies	4	(x)	1	(x)							
Waste materials	19	1,840	19	1,840	39	11	14	9	5	1	...
Iron, steel scrap	11	936	11	936	21	6	9	5	1	...	...
Other scrap, waste materials	8	904	8	904	18	5	5	4	4	1	...
Other merchant wholesalers	35	13,635	20	12,055	43	25	10	8	...	...	...
Manufacturers' sales branches (with stocks), total	32	17,495	26	16,811	72	20	38	12	2	1	1
Groceries, confectionery, meats	10	11,910	10	11,910	23	1	17	5	...	...	...
Farm products (edible)	9	2,151	9	2,151	34	11	16	5	2	1	1
Machinery, equipment, supplies	8	(x)	4	(x)	9	4	3	2	...	...	...
Other manufacturers' sales branches	5	(x)	3	(x)	6	4	2	...	...	...	...
Manufacturers' sales offices (without stocks)	4	1,794	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals	74	31,209	74	31,209	254	49	55	100	50	19	17
Assemblers (mainly farm products), total	31	29,949	15	14,451	34	11	12	9	2	7	12
Farm products (edible)	19	27,513	7	12,909	17	6	4	7	...	7	12
Farm products (raw materials)	12	2,436	8	1,542	17	5	8	2	2	...	...
Other assemblers	...	...	...	...	...	...	...	...	...	...	...
VIRGINIA											
Total	2,712	1,720,981	2,051	1,193,690	6,642	2,324	2,672	1,530	116	340	352
Administrative, auxiliary units	26	38,590	6	7,242	28	22	3	3	...	...	...
Wholesale establishments	2,686	1,682,391	2,045	1,186,448	6,614	2,302	2,669	1,527	116	340	352
Merchant wholesalers, total	1,753	972,535	1,349	729,511	4,360	1,808	1,637	875	40	164	178
Groceries, confectionery, meats	314	180,009	290	174,215	1,023	345	422	253	3	25	27
Groceries (general line)	134	127,562	128	125,037	541	82	249	208	2	18	20
Confectionery	59	9,840	52	(x)	159	122	35	2	...	...	...
Meats, meat products	28	14,516	27	(x)	89	35	42	12	...	...	...
Other grocery, food specialties	93	28,091	83	25,432	234	106	96	31	1	7	7
Farm products (edible)	170	71,533	158	65,099	877	443	286	135	13	48	57
Dairy, poultry products	83	40,542	77	37,684	563	327	169	58	9	19	23
Fruits, vegetables (fresh)	87	30,991	81	27,415	314	116	117	77	4	29	34
Beer, wines, distilled spirits	111	33,426	103	30,793	407	41	237	128	1	20	21
Drugs, chemicals, allied products	39	30,707	26	21,067	39	21	13	5	...	...	...
Tobacco and products (exc. leaf)	31	36,319	30	(x)	180	120	56	4	...	1	1
Paper and its products	28	19,576	24	19,044	54	16	17	21	...	3	3
Farm products (raw materials)	32	90,862	16	32,535	43	4	25	14	...	7	7
Automotive equipment, tires and tubes	182	43,213	148	37,757	312	244	57	11	...	9	8
Electrical goods	73	70,036	50	55,964	95	63	29	3	...	1	2
Hardware, plumbing, heating	73	69,257	61	64,063	183	56	78	48	1	...	...
Hardware	32	33,199	26	29,762	76	21	38	17	...	...	...
Plumbing, heating equipment, supplies	41	36,058	35	34,301	107	35	40	31	1	...	...
Lumber, construction materials	90	47,828	59	23,291	222	22	88	95	17	24	23
Lumber, millwork	55	35,659	29	11,870	72	14	29	28	1	13	13
Other construction materials	35	12,169	30	11,421	150	8	59	67	16	11	10
Machinery, equipment, supplies	256	89,966	154	77,396	355	213	107	33	2	8	8
Commercial machines, equipment	60	10,658	32	6,547	62	43	17	2	...	...	...
Construction machinery, equipment	18	15,217	16	(x)	61	39	19	3	...	3	3
Industrial machinery, equipment, supplies	62	34,964	41	32,094	111	50	43	17	1	...	...
Service establishment equipment, supplies	50	6,160	31	(x)	45	37	8	...	...	2	2
Other machinery, equipment, supplies	66	22,967	34	19,271	76	44	20	11	1	3	3
Waste materials	76	26,106	71	(x)	237	44	116	74	3	5	7
Iron, steel scrap	41	17,288	38	14,040	136	28	58	50	...	5	7
Other scrap, waste materials	35	8,818	33	(x)	101	16	58	24	3	...	...
Other merchant wholesalers	278	163,697	159	69,268	333	176	106	51	...	13	14
Manufacturers' sales branches (with stocks), total	215	253,037	128	129,707	536	139	315	80	2	18	17
Groceries, confectionery, meats	70	129,062	60	87,036	316	76	206	34	...	7	7
Farm products (edible)	23	10,828	20	10,386	128	29	70	29	...	5	5
Machinery, equipment, supplies	55	19,081	14	10,262	31	13	17	1	...	...	...
Other manufacturers' sales branches	67	94,066	34	22,023	61	21	22	16	2	6	5
Manufacturers' sales offices (without stocks)	63	156,715	4	64,981	16	13	3	...	...	...	...
Petroleum bulk stations, terminals	410	212,000	410	212,000	1,334	249	541	491	53	140	135
Assemblers (mainly farm products), total	245	88,104	154	50,249	368	93	173	81	21	18	22
Farm products (edible)	66	34,243	43	20,006	154	30	78	45	1	10	13
Farm products (raw materials)	29	12,395	15	5,246	31	10	13	6	2	4	4
Other assemblers	150	41,466	96	24,997	183	53	82	30	18	4	5

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
WASHINGTON											
Total	3,772	2,279,816	2,110	1,289,348	7,065	2,526	2,630	1,617	292	333	365
Administrative, auxiliary units	39	15,330	5	3,580	50	30	8	2	10	4	10
Wholesale establishments	3,733	2,264,486	2,105	1,285,768	7,015	2,496	2,622	1,615	282	329	355
Merchant wholesalers, total	2,329	1,271,433	1,248	764,950	4,456	1,949	1,447	891	169	208	224
Groceries, confectionery, meats	259	199,153	186	167,502	658	283	202	144	29	75	85
Groceries (general line)	61	122,848	44	109,861	214	28	58	113	15	74	83
Confectionery	24	4,116	13	2,421	42	20	22	...	...	...	...
Meats, meat products	59	33,189	52	32,605	151	96	28	17	10	...	...
Other grocery, food specialties	115	39,000	77	22,615	251	139	94	14	4	1	2
Farm products (edible)	176	130,744	156	115,246	1,290	545	538	186	21	43	48
Dairy, poultry products	89	67,043	86	64,308	923	455	361	100	7	11	13
Fruits, vegetables (fresh)	87	63,701	70	50,938	367	90	177	86	14	32	35
Beer, wines, distilled spirits	96	43,161	85	(x)	388	86	175	112	15	12	13
Drugs, chemicals, allied products	63	32,194	25	16,269	43	14	16	11	2	5	5
Tobacco and products (exc. leaf)	40	32,921	36	31,727	140	79	50	9	2	1	1
Paper and its products	41	19,867	21	15,907	34	18	13	...	..3	...	...
Farm products (raw materials)	22	45,082	6	(x)	25	5	5	15	...	...	...
Automotive equipment, tires and tubes	272	47,150	168	33,187	255	206	34	15	...	4	2
Electrical goods	109	87,510	35	58,289	83	63	19	1	...	...	...
Hardware, plumbing, heating	103	82,075	55	63,805	135	65	42	21	7	2	2
Hardware	53	55,798	36	52,252	103	46	40	10	7	2	2
Plumbing, heating equipment, supplies	50	26,277	19	11,553	32	19	2	11	...	...	...
Lumber, construction materials	206	231,925	86	51,991	580	73	157	286	64	12	14
Lumber, millwork	148	204,597	42	28,258	112	26	32	52	2	8	7
Other construction materials	58	27,328	44	23,733	468	47	125	234	62	4	7
Machinery, equipment, supplies	442	126,463	181	82,492	379	293	58	19	9	25	25
Commercial machines, equipment	123	19,810	57	11,280	117	103	12	1	1	...	...
Construction machinery, equipment	16	15,871	8	13,069	53	46	3	3	1	6	5
Industrial machinery, equipment, supplies	150	45,039	59	29,453	122	85	24	11	2	10	9
Service establishment equipment, supplies	64	9,975	20	5,053	27	20	7	...	...	...	...
Other machinery, equipment, supplies	89	35,768	37	23,637	60	39	12	4	5	9	11
Wsste materials	62	12,975	53	11,083	114	32	51	25	6	10	10
Iron, steel scrap	26	8,021	21	5,432	50	12	20	16	2	6	6
Other scrap, waste materials	36	4,954	32	5,651	64	20	31	9	4	4	4
Other merchant wholesalers	438	180,213	155	77,993	332	187	87	47	11	19	19
Manufacturers' sales branches (with stocks), total	355	367,657	102	156,092	402	116	213	62	11	8	8
Groceries, confectionery, mests	64	126,691	45	76,240	213	44	140	23	6	5	5
Fsrm products (edible)	9	8,423	9	8,423	64	7	39	16	2	...	...
Machinery, equipment, supplies	116	46,204	20	14,797	49	23	18	6	2	1	1
Other manufacturers' sales branches	166	186,339	28	56,632	76	42	16	17	1	2	2
Manufscturers' sales offices (without stocks)	105	155,517	2	(x)	1,822	308	833	596	85	94	98
Petroleum bulk stations, terminals	610	236,511	610	236,511							
Assemblers (mainly farm products), total	334	233,368	143	(x)	335	123	129	66	17	19	25
Farm products (edible)	170	119,842	79	67,534	201	58	86	40	17	16	23
Farm products (raw materials)	141	108,713	48	55,733	97	48	36	13	...	3	2
Other assemblers	23	4,813	16	(x)	37	17	7	13	...	...	...
WEST VIRGINIA											
Total	1,619	885,762	1,254	676,963	4,125	1,421	1,622	1,058	24	236	226
Administrative, auxiliary units	...	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	1,619	885,762	1,254	676,963	4,125	1,421	1,622	1,058	24	236	226
Merchant wholesalers, total	1,234	578,203	970	481,878	3,234	1,200	1,235	781	18	137	136
Groceries, confectionery, meats	199	120,175	176	112,490	698	192	267	237	2	9	15
Groceries (general line)	92	89,832	76	83,102	372	35	151	184	2	7	12
Confectionery	36	6,630	33	6,496	89	66	22	1	...	...	...
Mests, mest products	21	9,286	21	9,286	59	26	18	15	...	...	...
Other grocery, food specialties	50	14,427	46	13,606	178	65	76	37	...	2	3
Farm products (edible)	141	44,402	134	42,651	658	243	297	117	1	40	22
Dairy, poultry products	53	20,219	51	(x)	365	155	178	32	...	34	16
Fruits, vegetables (fresh)	88	24,183	83	(x)	293	88	119	85	1	6	6
Beer, wines, distilled spirits	105	19,865	103	(x)	374	93	167	111	3	36	38
Drugs, chemicals, allied products	25	12,156	17	11,266	37	14	20	3	...	...	...
Tobacco and products (exc. leaf)	33	33,171	32	(x)	90	61	22	7	...	...	...
Psper and its products	13	(x)	9	3,340	16	4	11	1	...	...	...
Farm products (raw materials)	2	(x)	2	(x)	Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes	142	23,969	109	21,550	218	159	47	12	...	1	1
Electrical goods	51	36,866	19	27,484	44	26	15	3	...	...	...
Hardware, plumbing, heating	46	52,704	43	51,183	138	37	54	47	...	2	1
Hardware	33	46,841	32	(x)	115	22	48	45	...	2	1
Plumbing, hesting equipment, supplies	13	5,863	11	(x)	23	15	6	2	...	...	...
Lumber, construction materials	48	22,816	33	13,825	184	24	68	83	9	7	5
Lumber, millwork	29	17,330	17	9,082	58	13	21	24	...	6	3
Other construction materials	19	5,486	16	4,743	126	11	47	59	9	1	2
Machinery, equipment, supplies	172	80,899	104	69,092	278	175	59	44	...	7	17
Commercial machines, equipment	43	6,049	29	4,997	62	45	15	2	...	...	...
Construction machinery, equipment	10	12,210	6	10,953	41	34	4	3	...	...	...
Industrial machinery, equipment, supplies	75	54,036	44	47,599	135	66	31	38	...	7	17
Service establishment equipment, supplies	25	4,163	17	2,906	29	21	8	...	...	...	...
Other machinery, equipment, supplies	19	4,441	8	2,637	11	9	1	1	...	...	...
Wsste materials	56	12,300	54	(x)	153	21	75	54	3	26	25
Iron, steel scrap	29	7,406	28	(x)	85	10	41	32	2	25	23
Other scrap, waste materials	27	4,894	26	(x)	68	11	34	22	1	1	2
Other merchant wholesalers	201	111,150	135	71,622	346	151	133	62	...	9	12

See footnotes at end of tsble.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
WEST VIRGINIA--Continued											
Manufacturers' sales branches (with stocks), total	144	155,770	91	92,795	343	105	155	80	3	6	5
Groceries, confectionery, meats	51	69,445	49	(x)	192	63	98	31	...	...	...
Farm products (edible)	24	10,692	15	5,527	76	25	21	30	...	3	3
Machinery, equipment, supplies	46	34,564	10	(x)	33	5	20	6	2	1	1
Other manufacturers' sales branches	23	41,069	17	32,375	42	12	16	13	1	2	1
Manufacturers' sales offices (without stocks)	34	48,399	4	1,851	13	10	1	1	1	...	...
Petroleum bulk stations, terminals	175	91,921	175	91,921	490	97	204	187	2	91	82
Assemblers (mainly farm products), total	32	11,469	14	8,518	45	9	27	9	...	2	3
Farm products (edible)	22	8,311	10	6,467	35	6	21	8	...	2	3
Farm products (raw materials)	10	3,158	4	2,051	10	3	6	1	...	...	...
Other assemblers	...	...	...	...	...	...	...	...	...	...	...
WISCONSIN											
Total	4,787	2,538,642	3,358	1,523,080	9,035	2,713	3,875	2,053	394	529	587
Administrative, auxiliary units	34	...	5	...	58	15	30	11	2	...	...
Wholesale establishments	4,753	2,538,642	3,353	1,523,080	8,977	2,698	3,845	2,042	392	529	587
Merchant wholesalers, total	2,788	1,411,050	1,798	989,162	5,256	1,977	1,771	1,221	287	383	439
Groceries, confectionery, meats	297	160,391	234	138,923	657	270	225	139	23	88	90
Groceries (general line)	68	103,014	50	87,723	198	21	59	97	21	86	88
Confectionery	38	5,186	28	4,440	51	33	17	1	...	...	...
Meats, meat products	68	25,253	63	24,647	152	95	43	12	2	1	1
Other grocery, food specialties	123	26,938	93	22,113	256	121	106	29	...	1	1
Farm products (edible)	272	193,446	242	169,172	1,253	411	487	327	28	94	95
Dairy, poultry products	180	137,905	159	116,664	953	328	358	239	28	42	51
Fruits, vegetables (fresh)	92	55,541	83	52,508	300	83	129	88	...	52	44
Beer, wines, distilled spirits	335	117,967	317	107,824	865	231	383	225	26	44	47
Drugs, chemicals, allied products	75	28,411	31	16,574	58	36	19	3	...	1	1
Tobacco and products (exc. leaf)	69	51,442	62	46,712	182	138	36	7	1	1	1
Paper and its products	79	32,789	35	20,248	57	19	26	12	...	1	1
Farm products (raw materials)	31	152,415	10	47,212	20	4	10	4	2	2	2
Automotive equipment, tires and tubes	240	41,460	159	30,903	267	211	44	12	...	3	3
Electrical goods	99	74,564	38	37,535	76	51	21	4	...	...	...
Hardware, plumbing, heating	101	80,547	54	59,327	124	55	51	17	1	4	7
Hardware	28	47,692	11	30,401	41	17	19	5	...	...	...
Plumbing, heating equipment, supplies	73	32,855	43	28,926	83	38	32	12	1	4	7
Lumber, construction materials	117	61,132	73	40,244	366	55	74	149	88	28	41
Lumber, millwork	44	33,890	22	20,395	70	14	20	31	5	24	32
Other construction materials	73	27,242	51	19,849	296	41	54	118	83	4	9
Machinery, equipment, supplies	460	127,590	188	86,621	366	249	71	44	2	11	21
Commercial machines, equipment	124	15,530	61	11,173	112	97	11	4	...	2	4
Construction machinery, equipment	24	20,816	12	18,106	47	38	4	4	1	4	10
Industrial machinery, equipment, supplies	147	42,963	62	28,090	123	51	39	32	1	4	5
Service establishment equipment, supplies	78	12,703	27	4,093	44	35	6	3	...	...	...
Other machinery, equipment supplies	87	35,578	26	25,159	40	28	11	1	...	1	2
Waste materials	213	62,790	185	53,702	451	70	246	120	15	45	62
Iron, steel scrap	107	36,417	95	29,071	237	33	125	70	9	19	34
Other scrap, waste materials	106	26,373	90	24,631	214	37	121	50	6	26	28
Other merchant wholesalers	400	226,106	170	134,165	514	177	78	158	101	61	68
Manufacturers' sales branches (with stocks), total	291	358,015	137	187,903	567	278	193	90	6	12	11
Groceries, confectionery, meats	84	78,944	67	(x)	265	143	96	26	...	2	2
Farm products (edible)	17	20,016	15	(x)	141	63	27	51	...	3	3
Machinery, equipment, supplies	87	65,134	16	51,564	67	34	31	2	...	...	...
Other manufacturers' sales branches	103	193,921	39	78,970	94	38	39	11	6	7	6
Manufacturers' sales offices (without stocks)	121	344,662	4	7,620	16	11	5	...	...	...	...
Petroleum bulk stations, terminals	1,225	263,389	1,225	263,389	2,748	329	1,711	623	85	102	99
Assemblers (mainly farm products), total	328	161,526	189	75,006	390	103	165	108	14	32	38
Farm products (edible)	150	93,225	78	43,184	162	43	78	32	9	8	9
Farm products (raw materials)	168	66,323	102	(x)	211	52	83	71	5	22	27
Other assemblers	10	1,978	9	(x)	17	8	4	5	...	2	2
WYOMING											
Total	457	141,736	345	104,469	699	255	293	148	3	59	59
Administrative, auxiliary units	...	...	...	...	...	...	...	...	...	...	...
Wholesale establishments	457	141,736	345	104,469	699	255	293	148	3	59	59
Merchant wholesalers, total	212	83,167	138	56,958	330	176	78	74	2	28	31
Groceries, confectionery, meats	18	13,582	17	(x)	48	12	15	20	1	7	7
Groceries (general line)	13	11,799	12	(x)	40	8	13	18	1	7	7
Confectionery	1	(x)	1	(x)		Combined with "Other grocery, food specialties"					
Meats, meat products	...	...	...	...	...	...	...	...	...	...	...
Other grocery, food specialties	4	(x)	4	(x)	8	4	2	2	...	...	...
Farm products (edible)	35	7,503	31	7,052	85	49	14	22	...	6	7
Dairy, poultry products	25	3,873	22	(x)	61	48	7	6	...	...	...
Fruits, vegetables (fresh)	10	3,630	9	(x)	24	1	7	16	...	6	7
Beer, wines, distilled spirits	21	9,552	18	2,821	42	19	16	7	...	3	3
Drugs, chemicals, allied products	1	(x)	1	(x)		Combined with "Other merchant wholesalers"					
Tobacco and products (exc. leaf)	11	3,247	9	(x)	18	12	5	1	...	1	1
Paper and its products	1	(x)	1	(x)		Combined with "Other merchant wholesalers"					
Farm products (raw materials)	4	(x)	1	(x)		Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes	40	8,742	21	6,948	27	25	2	...	...	...	...
Electrical goods	6	1,227	2	(x)		Combined with "Other merchant wholesalers"					

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE[1]—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments[1]		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks[a]					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
WYOMING--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating	5	1,283	1	(x)	Combined with "Other merchant wholesalers"						
Hardware	2	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Plumbing, heating equipment, supplies	3	(x)	...	...	...	...	...	...	...	...	...
Lumber, construction materials	2	(x)	1	(x)	Combined with "Other merchant wholesalers"						
Lumber, millwork	1	(x)	...	...	...	...	...	...	...	...	...
Other construction materials	1	(x)	1	(x)	Combined with "Othar merchant wholesalers"						
Machinery, equipment, supplies	43	29,566	17	17,258	34	23	3	8	...	9	11
Commercial machines, equipment	8	731	3	399	Combined with "Other machinery, equipment, supplies"						
Construction machinery, equipment	6	4,142	4	(x)	11	8	3	...	...	...	...
Industrial machinery, equipment, supplies	25	24,395	8	14,041	18	10	...	8	...	9	11
Service establishment equipment, supplies	...	...	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies	4	298	2	(x)	5	5	...	...	...	...	...
Waste materials	14	1,316	11	1,092	34	8	16	9	1	...	...
Iron, steel scrap	7	368	6	(x)	16	5	7	4	...	...	...
Other scrap, waste materials	7	948	5	(x)	18	3	9	5	1	...	...
Other merchant wholesalers	11	4,667	7	4,220	42	28	7	7	...	2	2
Manufacturers' sales branches (with stocks), total	23	13,677	10	9,506	29	15	7	7	...	...	...
Groceries, confectionery, meats	5	1,065	2	(x)	9	4	4	1	...	...	...
Farm products (edible)	1	(x)	1	(x)							
Machinery, equipment, supplies	15	11,933	7	8,368	20	11	3	6	...	...	...
Other manufacturers' sales branches	2	(x)	...	...	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)	6	985	2	(x)	314	47	201	65	1	28	25
Petroleum bulk stations, terminals	180	29,138	180	29,138							
Assemblers (mainly farm products), total	36	14,769	15	(x)	26	17	7	2	...	3	3
Farm products (edible)	3	(x)	2	(x)	26	17	7	2	...	3	3
Farm products (raw materials)	32	13,007	12	6,724							
Other assemblers	1	(x)	1	(x)							

x Withheld to avoid disclosure.
[1] Data for agents and brokers are not included in this table.

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Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
United States, total	243,366	188,688,801	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005
Cities of 500,000 or more	88,830	97,649,201	n.a.	3,919,702	59,723	1,001,481	73,841,637	n.a.
Cities of 250,000 to 499,999	20,116	22,523,306	n.a.	959,015	12,233	280,182	18,364,604	n.a.
Cities of 100,000 to 249,999	22,545	18,160,371	n.a.	930,688	12,766	286,934	17,883,530	n.a.
Cities of 50,000 to 99,999	15,303	10,293,528	n.a.	531,501	9,335	171,304	10,278,964	n.a.
Cities of 25,000 to 49,999	14,491	8,257,671	n.a.	440,418	9,059	146,750	8,458,405	n.a.
Cities of 10,000 to 24,999	17,684	8,041,189	n.a.	390,063	12,635	145,379	7,570,095	n.a.
Cities of 5,000 to 9,999	12,381	4,536,442	n.a.	188,582	9,500	77,745	3,772,125	n.a.
Cities of 2,500 to 4,999	10,178	3,439,857	n.a.	135,554	7,949	58,526	2,756,556	n.a.
Remainder of United States	41,838	15,787,236	n.a.	495,190	30,290	214,488	10,298,051	n.a.
Merchant wholesalers, total	146,518	79,766,589	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834
Cities of 500,000 or more	61,769	39,483,303	11.2	2,400,085	45,824	631,515	44,733,642	3,342,452
Cities of 250,000 to 499,999	13,031	9,900,112	11.2	618,100	9,082	184,700	11,684,528	829,336
Cities of 100,000 to 249,999	16,366	9,296,327	12.5	662,683	10,509	206,788	12,571,696	911,361
Cities of 50,000 to 99,999	11,402	5,652,156	12.6	399,189	7,708	129,789	7,614,250	555,819
Cities of 25,000 to 49,999	10,580	4,833,551	12.2	327,310	7,296	110,281	6,245,221	468,335
Cities of 10,000 to 24,999	11,426	3,965,358	12.4	261,122	8,551	94,891	4,999,046	399,953
Cities of 5,000 to 9,999	6,591	1,999,331	11.6	119,343	5,064	46,571	2,325,443	195,021
Cities of 2,500 to 4,999	4,040	1,180,935	10.8	62,688	3,239	24,276	1,228,377	104,766
Remainder of United States	11,313	3,455,516	12.3	213,861	9,550	79,179	4,249,768	299,791
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	1,749,770
Cities of 500,000 or more	6,185	17,826,354	9.7	880,506	228	228,139	16,921,555	995,760
Cities of 250,000 to 499,999	2,358	4,342,107	10.1	226,334	46	65,625	4,439,435	281,123
Cities of 100,000 to 249,999	2,533	3,491,287	9.5	177,946	66	51,880	3,515,096	196,294
Cities of 50,000 to 99,999	1,520	1,223,549	10.8	75,108	36	22,091	1,491,488	88,857
Cities of 25,000 to 49,999	1,196	947,842	10.8	57,010	15	17,118	1,092,057	66,845
Cities of 10,000 to 24,999	900	619,091	12.1	36,968	32	11,950	715,654	43,015
Cities of 5,000 to 9,999	333	144,717	13.8	9,056	24	2,905	194,599	13,525
Cities of 2,500 to 4,999	196	212,646	15.5	16,679	17	5,585	333,126	27,595
Remainder of United States	495	422,524	11.1	21,806	63	6,432	428,741	36,756
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	4.3	420,241	254	89,890	8,111,889	...
Cities of 500,000 or more	5,252	17,444,040	4.4	323,461	192	67,260	6,218,492	...
Cities of 250,000 to 499,999	1,254	2,185,387	4.2	52,605	17	11,981	1,021,208	...
Cities of 100,000 to 249,999	824	1,664,569	3.7	23,567	13	5,747	471,009	...
Cities of 50,000 to 99,999	293	520,532	4.0	8,389	9	2,041	166,735	...
Cities of 25,000 to 49,999	155	299,517	3.8	4,973	9	1,142	95,334	...
Cities of 10,000 to 24,999	121	162,601	3.9	3,171	2	818	64,978	...
Cities of 5,000 to 9,999	38	56,232	5.3	992	3	265	19,609	...
Cities of 2,500 to 4,999	14	7,275	7.5	300	2	66	5,660	...
Remainder of United States	101	168,707	4.3	2,783	7	570	48,864	...
Petroleum bulk stations, terminals, total	29,451	10,615,650	n.a.	345,847	23,952	112,466	6,840,356	709,205
Cities of 500,000 or more	501	1,540,840	n.a.	56,600	190	15,449	1,126,245	n.a.
Cities of 250,000 to 499,999	362	637,662	n.a.	23,637	232	6,928	480,787	n.a.
Cities of 100,000 to 249,999	791	1,054,474	n.a.	36,164	466	10,880	709,881	n.a.
Cities of 50,000 to 99,999	959	786,060	n.a.	28,675	611	8,652	562,592	n.a.
Cities of 25,000 to 49,999	1,545	973,263	n.a.	32,140	984	10,012	634,410	n.a.
Cities of 10,000 to 24,999	3,372	1,150,915	n.a.	37,843	2,720	12,746	746,494	n.a.
Cities of 5,000 to 9,999	3,665	892,128	n.a.	27,022	3,118	9,969	529,184	n.a.
Cities of 2,500 to 4,999	3,897	724,989	n.a.	20,763	3,327	7,936	408,456	n.a.
Remainder of United States	14,359	2,855,319	n.a.	83,003	12,304	29,894	1,642,307	n.a.
Agents, brokers, total	24,361	34,610,092	2.6	330,148	21,820	101,650	6,761,190	68,829
Cities of 500,000 or more	14,898	20,713,639	2.9	240,563	13,151	50,985	4,397,824	44,756
Cities of 250,000 to 499,999	2,901	4,009,898	2.3	32,097	2,698	8,410	610,917	7,844
Cities of 100,000 to 249,999	1,815	2,325,833	2.2	20,045	1,569	6,336	393,878	3,982
Cities of 50,000 to 99,999	858	1,519,644	1.8	10,199	790	4,102	228,021	2,264
Cities of 25,000 to 49,999	647	900,383	2.4	8,466	496	3,295	190,565	2,135
Cities of 10,000 to 24,999	745	1,204,744	2.0	10,888	616	6,030	253,622	3,473
Cities of 5,000 to 9,999	478	595,334	2.6	5,830	487	4,518	154,412	980
Cities of 2,500 to 4,999	365	397,828	2.8	3,956	371	2,744	83,285	804
Remainder of United States	1,654	2,942,789	1.5	18,104	1,642	15,230	448,666	2,591
Assemblers (mainly farm products), total	19,268	10,957,893	6.1	308,683	10,114	159,068	6,726,810	432,367
Cities of 500,000 or more	225	641,025	6.3	18,487	138	8,133	443,879	17,116
Cities of 250,000 to 499,999	210	448,140	2.9	6,242	158	2,538	127,729	9,029
Cities of 100,000 to 249,999	216	327,881	6.1	10,283	143	5,303	221,970	8,586
Cities of 50,000 to 99,999	271	591,587	3.4	9,941	181	4,629	215,878	62,435
Cities of 25,000 to 49,999	368	303,115	7.3	10,519	259	4,902	200,818	11,381
Cities of 10,000 24,999	1,120	938,480	9.1	40,071	714	18,944	790,301	47,907
Cities of 5,000 to 9,999	1,276	849,100	7.3	26,339	804	13,517	548,878	24,179
Cities of 2,500 to 4,999	1,666	916,184	7.2	31,168	993	17,919	697,652	31,086
Remainder of United States	13,916	5,942,381	5.6	155,633	6,724	83,183	3,479,705	220,648
MERCHANT WHOLESALERS								
Groceries, confectionery, meats:								
Groceries (general line)	4,265	5,799,121	8.1	285,414	2,091	94,434	5,392,727	598,773
Cities of 500,000 or more	580	1,218,333	10.5	77,839	386	21,439	1,498,860	132,489
Cities of 250,000 to 499,999	219	494,637	8.0	25,019	122	7,803	475,968	51,009
Cities of 100,000 to 249,999	419	743,018	7.9	35,285	177	11,713	649,016	76,054
Cities of 50,000 to 99,999	410	637,433	7.7	31,228	176	10,584	579,595	66,098
Cities of 25,000 to 49,999	511	685,943	7.8	34,016	151	11,680	631,068	73,759
Cities of 10,000 to 24,999	756	745,209	7.6	33,376	283	12,421	622,991	76,938
Cities of 5,000 to 9,999	621	558,668	7.1	23,151	318	8,839	432,554	55,952
Cities of 2,500 to 4,999	327	250,927	7.0	9,836	194	4,020	190,548	25,211
Remainder of United States	422	464,953	6.1	15,664	284	5,935	312,127	41,263

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS--Continued								
Groceries, confectionery, meats--Continued								
Confectionery	2,077	377,047	11.9	24,438	2,004	9,609	493,017	25,086
Cities of 500,000 or more	498	116,670	11.6	7,596	452	2,884	156,372	6,329
Cities of 250,000 to 499,999	121	32,250	14.8	2,898	105	993	56,569	1,857
Cities of 100,000 to 249,999	235	44,580	13.3	3,248	206	1,249	64,985	3,020
Cities of 50,000 to 99,999	201	38,041	11.3	2,395	194	965	49,340	2,703
Cities of 25,000 to 49,999	266	46,422	11.7	2,989	261	1,173	59,744	3,567
Cities of 10,000 to 24,999	296	43,513	11.4	2,471	321	1,074	49,017	3,563
Cities of 5,000 to 9,999	180	24,002	10.4	1,139	181	477	22,010	1,905
Cities of 2,500 to 4,999	95	11,489	10.5	545	102	262	10,883	892
Remainder of United States	185	20,080	11.2	1,157	182	532	24,097	1,250
Fish, sea foods	1,233	393,662	15.6	30,070	1,138	11,167	594,595	16,274
Cities of 500,000 or more	537	233,629	14.5	17,949	423	5,611	349,780	9,523
Cities of 250,000 to 499,999	79	37,941	15.1	2,692	75	915	54,628	2,432
Cities of 100,000 to 249,999	128	35,768	15.9	2,523	125	1,194	50,475	1,464
Cities of 50,000 to 99,999	75	15,896	15.6	1,216	66	521	22,879	529
Cities of 25,000 to 49,999	80	17,261	17.3	1,378	96	645	26,755	901
Cities of 10,000 to 24,999	70	12,607	21.2	1,037	61	423	19,874	395
Cities of 5,000 to 9,999	54	8,275	22.0	721	47	511	15,224	200
Cities of 2,500 to 4,999	39	7,997	14.7	484	52	260	13,317	66
Remainder of United States	171	24,288	20.3	2,070	193	1,087	41,653	764
Meats, meat products	3,507	1,999,476	7.4	82,098	3,500	25,127	1,607,280	34,034
Cities of 500,000 or more	1,573	1,205,291	7.0	46,560	1,522	12,671	903,462	18,763
Cities of 250,000 to 499,999	264	153,367	8.2	7,047	262	2,236	142,195	2,773
Cities of 100,000 to 249,999	369	196,116	7.7	8,698	362	2,789	165,769	4,139
Cities of 50,000 to 99,999	282	131,041	7.7	5,605	287	1,901	109,763	2,290
Cities of 25,000 to 49,999	233	86,395	8.7	4,048	238	1,490	81,703	1,640
Cities of 10,000 to 24,999	243	75,031	8.4	3,295	225	1,287	66,703	1,386
Cities of 5,000 to 9,999	122	31,926	7.5	1,203	137	532	27,247	656
Cities of 2,500 to 4,999	54	19,389	9.1	857	53	374	16,565	301
Remainder of United States	367	100,920	9.5	4,785	414	1,847	93,873	2,086
Other grocery, food specialties	6,263	2,787,432	9.7	127,022	5,056	42,510	2,464,192	216,037
Cities of 500,000 or more	2,834	1,903,660	8.5	72,665	2,239	21,441	1,384,170	143,568
Cities of 250,000 to 499,999	528	207,255	13.2	13,416	405	4,817	262,707	18,146
Cities of 100,000 to 249,999	613	183,513	11.8	10,968	461	4,084	218,140	13,437
Cities of 50,000 to 99,999	453	123,030	14.2	9,008	375	3,349	177,330	9,787
Cities of 25,000 to 49,999	400	95,867	11.4	5,761	312	2,263	115,288	8,149
Cities of 10,000 to 24,999	478	90,497	12.3	5,682	398	2,414	109,819	8,120
Cities of 5,000 to 9,999	261	48,535	10.7	2,501	232	1,155	55,254	4,554
Cities of 2,500 to 4,999	166	34,248	9.2	1,477	140	645	29,608	2,821
Remainder of United States	530	100,827	11.5	5,544	494	2,342	111,876	7,455
Farm products (edible):								
Dairy, poultry products	6,668	4,278,748	13.0	305,494	5,823	103,476	6,014,543	92,119
Cities of 500,000 or more	1,803	2,144,508	9.4	114,803	1,505	32,021	2,239,859	41,049
Cities of 250,000 to 499,999	410	335,700	16.3	32,627	373	10,749	645,639	10,514
Cities of 100,000 to 249,999	479	359,136	17.9	38,317	378	12,871	753,764	9,146
Cities of 50,000 to 99,999	422	252,742	17.6	25,297	336	8,756	493,504	5,204
Cities of 25,000 to 49,999	445	224,227	20.2	24,722	371	8,856	479,768	5,390
Cities of 10,000 to 24,999	661	256,599	19.1	25,433	542	10,134	504,334	6,021
Cities of 5,000 to 9,999	521	141,285	17.1	11,492	490	5,146	234,424	2,915
Cities of 2,500 to 4,999	411	114,032	14.0	7,443	358	3,391	149,440	2,706
Remainder of United States	1,508	450,519	12.2	25,360	1,470	11,552	513,811	9,174
Fruits, vegetables (fresh)	6,871	3,222,193	9.8	158,057	7,637	52,457	2,964,884	52,405
Cities of 500,000 or more	2,621	1,525,757	8.6	65,603	3,062	19,328	1,227,230	18,731
Cities of 250,000 to 499,999	754	405,201	9.3	19,146	903	6,338	363,567	5,672
Cities of 100,000 to 249,999	942	422,130	10.4	22,093	1,002	7,561	414,815	6,660
Cities of 50,000 to 99,999	649	259,472	12.1	16,035	675	5,593	300,655	5,540
Cities of 25,000 to 49,999	505	197,432	12.3	12,405	557	4,498	228,927	5,695
Cities of 10,000 to 24,999	562	184,940	12.7	11,108	558	4,168	204,199	4,493
Cities of 5,000 to 9,999	245	63,507	12.0	3,535	253	1,473	67,793	2,234
Cities of 2,500 to 4,999	139	38,146	11.4	1,920	140	800	35,250	711
Remainder of United States	454	125,608	10.9	6,212	487	2,698	122,448	2,669
Beer, wines, distilled spirits:								
Beer, ale	5,668	1,550,562	14.2	106,498	4,826	34,467	2,028,303	70,229
Cities of 500,000 or more	595	230,130	14.2	17,799	482	5,101	347,104	7,451
Cities of 250,000 to 499,999	164	114,833	14.2	9,002	118	2,631	169,387	5,321
Cities of 100,000 to 249,999	423	209,182	14.3	15,868	301	4,799	297,051	8,639
Cities of 50,000 to 99,999	614	225,906	14.3	16,392	467	5,075	304,926	10,722
Cities of 25,000 to 49,999	687	190,431	14.9	13,142	559	4,316	244,944	9,697
Cities of 10,000 to 24,999	1,148	260,225	13.7	15,855	1,004	5,507	305,578	12,624
Cities of 5,000 to 9,999	691	116,041	14.2	6,701	625	2,554	130,463	5,611
Cities of 2,500 to 4,999	449	70,077	14.8	4,066	420	1,560	78,543	3,250
Remainder of United States	897	133,737	14.0	7,673	850	2,924	150,307	5,914
Wines, distilled spirits	1,527	2,519,167	8.9	117,864	596	29,170	2,304,663	304,516
Cities of 500,000 or more	531	1,127,884	9.4	54,167	213	13,102	1,090,890	136,286
Cities of 250,000 to 499,999	175	360,586	8.2	15,527	67	3,766	292,506	44,115
Cities of 100,000 to 249,999	232	405,633	8.7	19,536	82	4,852	375,086	50,503
Cities of 50,000 to 99,999	169	242,459	8.8	10,921	70	2,759	210,267	28,585
Cities of 25,000 to 49,999	164	175,229	8.3	7,899	67	2,091	153,009	18,839
Cities of 10,000 to 24,999	111	95,613	7.6	3,959	48	1,160	73,944	12,501
Cities of 5,000 to 9,999	55	40,200	7.1	1,477	19	464	26,788	4,710
Cities of 2,500 to 4,999	36	19,542	8.3	913	17	235	16,831	2,247
Remainder of United States	54	52,021	11.7	3,465	13	741	65,342	6,730
Drugs, chemicals, allied products:								
Drugs (general line)	303	848,870	11.9	65,836	37	22,127	1,251,532	117,360
Cities of 500,000 or more	85	335,012	11.7	26,074	20	8,569	502,549	40,556
Cities of 250,000 to 499,999	41	147,457	11.9	11,261	4	3,827	207,949	20,200
Cities of 100,000 to 249,999	75	178,225	12.4	14,167	4	4,884	268,359	27,465
Cities of 50,000 to 99,999	50	95,759	11.6	7,133	3	2,468	136,445	14,322
Cities of 25,000 to 49,999	35	51,345	11.3	3,912	4	1,311	73,932	8,051
Cities of 10,000 to 24,999	12	14,273	13.1	1,100	2	419	20,261	2,711
Remainder of United States	5	26,799	11.4	2,189	...	649	42,037	4,055

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS--Continued								
Drugs, chemicals, allied products--Continued								
Drugs, drug sundries (specialty lines)	1,902	521,476	22.4	46,810	1,338	14,683	922,068	61,283
Cities of 500,000 or more	1,043	373,501	23.6	33,113	651	9,805	648,707	40,236
Cities of 250,000 to 499,999	208	44,202	18.7	3,995	159	1,387	76,899	5,933
Cities of 100,000 to 249,999	227	39,567	17.8	3,681	156	1,389	74,724	5,565
Cities of 50,000 to 99,999	141	21,940	20.4	1,988	120	691	40,183	3,264
Cities of 25,000 to 49,999	79	12,580	18.1	1,108	67	425	24,995	1,700
Cities of 10,000 to 24,999	94	13,861	17.6	894	78	378	17,228	2,382
Cities of 5,000 to 9,999	39	6,671	30.9	1,172	35	227	22,375	710
Cities of 2,500 to 4,999	14	1,540	14.2	95	21	55	1,838	187
Remainder of United States	57	7,614	20.5	764	51	326	15,119	1,306
Industrial chemicals, explosives	1,189	690,019	13.4	45,839	518	10,696	824,155	51,078
Cities of 500,000 or more	734	494,859	13.4	32,901	320	7,087	584,948	37,713
Cities of 250,000 to 499,999	108	52,612	14.5	4,308	52	1,144	83,185	3,690
Cities of 100,000 to 249,999	121	76,892	11.6	4,234	36	1,108	72,946	4,504
Cities of 50,000 to 99,999	56	22,160	11.7	1,223	21	338	22,882	1,629
Cities of 25,000 to 49,999	40	9,634	11.9	611	23	199	13,315	1,280
Cities of 10,000 to 24,999	35	8,527	20.2	827	15	225	13,803	435
Cities of 5,000 to 9,999	20	5,787	14.2	447	9	123	8,203	371
Cities of 2,500 to 4,999	11	2,237	14.1	175	6	44	2,541	123
Remainder of United States	64	17,311	15.6	1,113	36	428	22,332	1,333
Paints, varnishes	1,277	221,861	22.6	27,992	744	8,536	522,325	34,896
Cities of 500,000 or more	544	96,559	22.8	12,433	316	3,553	229,936	14,093
Cities of 250,000 to 499,999	161	29,815	20.1	3,079	94	991	56,644	4,001
Cities of 100,000 to 249,999	210	44,271	23.3	6,082	105	1,840	114,079	7,537
Cities of 50,000 to 99,999	148	23,072	21.7	2,892	97	936	51,988	4,549
Cities of 25,000 to 49,999	104	15,987	21.9	1,799	65	652	35,272	2,591
Cities of 10,000 to 24,999	60	6,415	23.2	713	35	269	14,503	1,482
Cities of 5,000 to 9,999	14	1,040	22.3	123	11	40	2,354	198
Cities of 2,500 to 4,999	9	1,718	22.1	198	1	55	3,944	81
Remainder of United States	27	2,984	36.9	673	20	200	13,605	364
Tobacco and products (exc. leaf), total	3,019	2,529,576	5.2	75,456	2,743	26,143	1,427,348	115,748
Cities of 500,000 or more	741	806,228	4.7	23,270	693	7,011	423,635	32,979
Cities of 250,000 to 499,999	198	277,013	5.0	8,343	164	2,835	157,873	11,005
Cities of 100,000 to 249,999	334	410,767	5.2	12,495	282	4,391	240,697	17,692
Cities of 50,000 to 99,999	345	306,683	5.4	9,552	296	3,413	183,682	14,102
Cities of 25,000 to 49,999	353	250,392	5.6	7,831	267	2,879	147,547	12,969
Cities of 10,000 to 24,999	477	254,680	5.8	7,715	435	3,053	153,053	14,557
Cities of 5,000 to 9,999	280	116,653	5.7	3,231	294	1,348	62,302	6,696
Cities of 2,500 to 4,999	130	41,796	6.0	1,139	160	476	22,220	2,429
Remainder of United States	161	65,364	5.4	1,880	152	737	36,339	3,319
Dry goods, apparel:								
Clothing, furnishings, footwear	5,133	1,558,536	14.2	111,332	4,490	29,578	2,050,453	197,197
Cities of 500,000 or more	4,136	1,263,408	14.3	90,453	3,613	22,934	1,666,567	158,482
Cities of 250,000 to 499,999	318	95,739	14.7	7,181	279	2,112	132,989	13,218
Cities of 100,000 to 249,999	289	84,226	13.0	5,723	265	1,856	100,725	10,663
Cities of 50,000 to 99,999	146	41,564	14.2	2,864	128	1,026	56,009	5,444
Cities of 25,000 to 49,999	96	30,058	13.5	2,378	75	743	45,171	4,290
Cities of 10,000 to 24,999	53	15,910	12.0	1,050	49	333	15,754	2,137
Cities of 5,000 to 9,999	35	10,408	14.2	701	22	248	13,422	1,649
Cities of 2,500 to 4,999	11	4,962	10.8	222	11	68	4,247	191
Remainder of United States	49	12,261	11.8	760	48	258	15,569	1,123
Dry goods (general line)	182	457,242	13.0	36,360	67	9,822	677,468	68,967
Cities of 500,000 or more	72	245,300	12.9	18,939	29	4,586	349,969	40,792
Cities of 250,000 to 499,999	25	73,584	13.0	6,097	4	1,989	110,425	9,717
Cities of 100,000 to 249,999	38	67,255	13.5	5,362	7	1,529	105,770	8,487
Cities of 50,000 to 99,999	19	39,788	13.7	3,550	12	1,043	67,052	5,855
Cities of 25,000 to 49,999	17	20,235	12.8	1,718	6	443	31,584	2,781
Cities of 10,000 to 24,999	4	1,785	10.6	134	3	36	2,103	196
Cities of 5,000 to 9,999	3	3,263	8.1	120	2	63	1,946	379
Remainder of United States	4	6,032	11.3	440	4	133	8,619	760
Dry goods specialties, piece goods, notions	5,284	1,947,798	12.2	117,064	4,250	27,805	2,134,495	215,882
Cities of 500,000 or more	4,626	1,801,455	12.1	106,817	3,712	24,368	1,937,157	195,455
Cities of 250,000 to 499,999	178	49,686	13.3	3,647	143	1,128	69,767	6,974
Cities of 100,000 to 249,999	192	36,677	14.4	2,579	151	871	48,413	5,335
Cities of 50,000 to 99,999	95	22,927	10.9	1,257	65	398	23,222	1,947
Cities of 25,000 to 49,999	59	9,290	11.6	589	56	217	11,492	1,122
Cities of 10,000 to 24,999	39	12,026	14.6	1,026	29	375	20,342	2,881
Cities of 5,000 to 9,999	33	5,856	13.9	498	29	184	11,026	823
Cities of 2,500 to 4,999	19	1,845	11.5	118	22	39	2,353	352
Remainder of United States	43	8,036	13.4	533	43	225	10,723	993
Piece goods converters	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511	190,499
Cities of 500,000 or more	1,098	1,735,402	8.9	81,018	475	11,987	1,364,020	186,543
Cities of 250,000 to 499,999	7	7,065	7.2	241	...	29	4,818	167
Cities of 100,000 to 249,999	12	5,769	9.6	117	8	32	2,300	523
Remainder of United States	17	15,907	9.1	599	4	198	11,373	3,266
Furniture, home furnishings:								
Furniture (household, office)	1,173	379,730	19.9	43,160	814	11,547	813,595	45,772
Cities of 500,000 or more	683	233,648	19.5	25,372	527	6,105	477,245	23,098
Cities of 250,000 to 499,999	137	50,452	21.4	6,585	89	1,925	112,705	7,728
Cities of 100,000 to 249,999	150	53,103	19.7	6,238	78	1,896	131,598	8,394
Cities of 50,000 to 99,999	74	23,805	19.5	2,754	39	768	48,119	3,478
Cities of 25,000 to 49,999	55	10,493	22.5	1,313	27	437	25,285	1,897
Cities of 10,000 to 24,999	40	3,421	24.3	454	36	231	9,402	588
Cities of 5,000 to 9,999	10	1,252	22.6	106	6	57	2,388	114
Remainder of United States	24	3,556	18.1	338	12	128	6,853	475

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS--Continued								
Furniture, home furnishings--Continued								
Home furnishings, floor coverings	2,640	935,215	15.3	75,202	1,928	20,640	1,411,943	117,468
Cities of 500,000 or more	1,912	690,311	15.4	55,078	1,457	14,605	1,032,910	83,384
Cities of 250,000 to 499,999	202	121,962	14.2	9,767	109	2,779	180,249	17,678
Cities of 100,000 to 249,999	218	74,893	14.6	6,124	103	1,736	111,877	9,847
Cities of 50,000 to 99,999	97	19,980	15.7	1,594	72	531	31,733	2,548
Cities of 25,000 to 49,999	58	10,273	17.6	972	39	315	20,604	1,702
Cities of 10,000 to 24,999	49	6,994	19.2	658	42	304	13,272	791
Cities of 5,000 to 9,999	23	1,457	17.5	68	26	27	1,295	108
Cities of 2,500 to 4,999	10	1,958	20.3	216	7	70	4,211	433
Remainder of United States	71	7,387	23.6	725	73	273	15,792	977
Paper and its products:								
Wrapping paper, twine	516	296,928	16.3	31,156	306	8,156	579,071	35,093
Cities of 500,000 or more	265	135,885	15.9	13,811	209	3,415	258,597	12,888
Cities of 250,000 to 499,999	39	43,992	15.3	4,399	15	1,204	79,207	5,955
Cities of 100,000 to 249,999	80	62,285	17.5	7,386	30	1,941	136,304	8,209
Cities of 50,000 to 99,999	59	33,191	16.0	3,365	19	898	63,043	4,842
Cities of 25,000 to 49,999	39	14,813	17.0	1,551	12	473	30,375	1,992
Cities of 10,000 to 24,999	23	4,696	19.1	449	11	160	8,877	897
Cities of 5,000 to 9,999	3	177	19.2	20	3	6	287	28
Remainder of United States	8	1,889	18.3	175	7	59	2,381	282
Fine paper	447	462,359	13.6	39,993	116	9,197	742,006	44,436
Cities of 500,000 or more	271	344,007	12.8	28,559	80	6,127	516,816	28,201
Cities of 250,000 to 499,999	60	47,047	15.5	4,582	16	1,277	96,110	6,415
Cities of 100,000 to 249,999	76	51,033	16.1	4,920	10	1,268	94,459	7,199
Cities of 50,000 to 99,999	18	9,111	14.9	802	2	229	15,246	897
Cities of 25,000 to 49,999	14	4,495	17.0	478	5	139	9,123	762
Remainder of United States	8	6,666	15.3	652	3	157	10,252	962
Stationery, office supplies	880	180,867	26.6	30,001	565	10,063	588,854	27,731
Cities of 500,000 or more	533	111,298	26.1	18,027	355	5,903	357,943	14,417
Cities of 250,000 to 499,999	86	21,400	27.0	3,681	50	1,204	71,936	3,987
Cities of 100,000 to 249,999	82	19,365	28.8	3,566	54	1,086	66,573	3,688
Cities of 50,000 to 99,999	47	11,427	26.0	1,964	26	709	36,112	2,201
Cities of 25,000 to 49,999	56	7,810	27.1	1,245	27	519	25,889	1,706
Cities of 10,000 to 24,999	38	4,248	28.4	713	23	317	14,259	853
Cities of 5,000 to 9,999	20	2,627	23.1	473	14	174	8,960	354
Cities of 2,500 to 4,999	5	162	14.8	10	6	8	244	18
Remainder of United States	13	2,530	31.6	322	10	143	6,938	507
Wallpaper	260	32,338	33.6	5,389	102	1,783	98,814	6,065
Cities of 500,000 or more	125	20,905	34.1	3,643	71	1,180	66,250	4,036
Cities of 250,000 to 499,999	39	5,089	28.1	651	12	204	11,859	752
Cities of 100,000 to 249,999	46	2,698	37.0	441	5	167	7,943	615
Cities of 50,000 to 99,999	26	1,347	41.8	268	7	115	5,465	295
Cities of 25,000 to 49,999	11	946	33.0	169	3	54	2,817	157
Cities of 10,000 to 24,999	5	547	31.8	68	...	19	1,583	78
Cities of 5,000 to 9,999	3	394	29.9	67	1	21	1,176	77
Remainder of United States	5	412	38.8	82	3	23	1,721	55
Other paper products	1,941	929,255	13.4	73,110	1,312	19,868	1,374,189	81,504
Cities of 500,000 or more	1,084	575,153	12.0	39,694	775	9,836	742,997	39,233
Cities of 250,000 to 499,999	156	86,314	14.8	8,373	84	2,372	160,360	10,103
Cities of 100,000 to 249,999	203	103,778	15.5	10,349	110	3,006	191,784	13,066
Cities of 50,000 to 99,999	171	55,951	18.1	6,055	116	1,727	115,333	7,213
Cities of 25,000 to 49,999	152	42,119	17.9	4,256	93	1,538	81,627	5,857
Cities of 10,000 to 24,999	95	37,307	12.4	2,291	79	716	42,533	3,157
Cities of 5,000 to 9,999	21	4,223	30.7	347	18	132	6,373	462
Cities of 2,500 to 4,999	15	9,975	8.9	535	11	166	8,414	604
Remainder of United States	44	14,435	16.1	1,210	26	375	24,768	1,809
Farm products (raw materials), total	2,594	6,903,993	3.6	90,860	2,024	24,568	1,590,777	465,422
Cities of 500,000 or more	1,383	3,041,772	4.1	48,553	1,028	9,442	802,315	237,085
Cities of 250,000 to 499,999	292	1,833,896	3.0	14,459	257	3,714	244,982	129,730
Cities of 100,000 to 249,999	240	617,345	3.0	7,163	183	2,446	129,299	32,788
Cities of 50,000 to 99,999	113	293,512	3.1	4,136	104	1,183	76,855	14,278
Cities of 25,000 to 49,999	83	444,098	2.4	5,172	55	2,351	104,300	18,063
Cities of 10,000 to 24,999	114	199,685	4.0	3,738	77	1,739	68,085	15,608
Cities of 5,000 to 9,999	67	123,554	6.8	2,820	51	1,865	67,838	8,090
Cities of 2,500 to 4,999	57	103,258	3.4	1,252	41	461	22,640	4,476
Remainder of United States	245	246,873	4.0	3,567	228	1,367	74,463	5,304
Automotive:								
Automobiles, other motor vehicles	2,270	1,450,871	10.0	79,398	1,501	24,234	1,552,886	122,055
Cities of 500,000 or more	450	513,417	7.4	20,555	296	5,369	395,610	35,155
Cities of 250,000 to 499,999	209	174,636	11.2	11,152	114	3,126	215,455	16,449
Cities of 100,000 to 249,999	315	242,464	11.4	15,813	185	4,756	302,919	21,724
Cities of 50,000 to 99,999	294	176,434	10.9	10,993	171	3,468	211,927	14,064
Cities of 25,000 to 49,999	257	118,769	11.6	7,138	175	2,485	148,741	11,308
Cities of 10,000 to 24,999	182	73,407	11.2	4,249	118	1,450	86,562	6,863
Cities of 5,000 to 9,999	120	32,484	12.0	1,951	98	768	39,860	3,491
Cities of 2,500 to 4,999	89	24,243	10.6	1,275	82	460	24,482	2,535
Remainder of United States	354	95,017	13.4	6,272	262	2,352	127,330	10,466
Automotive equipment, tires and tubes	12,423	2,640,718	22.0	345,236	8,629	112,095	6,681,010	484,595
Cities of 500,000 or more	2,529	784,609	21.2	96,808	1,706	28,149	1,862,018	122,822
Cities of 250,000 to 499,999	1,094	419,777	19.3	48,953	763	15,122	939,958	60,498
Cities of 100,000 to 249,999	1,363	322,413	23.9	48,388	931	16,068	932,018	60,967
Cities of 50,000 to 99,999	1,162	268,378	24.1	40,031	779	13,352	767,861	52,331
Cities of 25,000 to 49,999	1,288	245,985	24.5	36,834	842	12,511	719,051	51,138
Cities of 10,000 to 24,999	1,846	287,472	23.0	38,783	1,247	13,502	754,668	64,278
Cities of 5,000 to 9,999	1,311	144,774	21.8	17,648	890	6,543	340,437	33,648
Cities of 2,500 to 4,999	783	68,175	20.3	7,395	553	2,846	150,727	17,129
Remainder of United States	1,047	99,135	19.9	10,396	918	4,002	214,272	21,784

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS--Continued								
Electrical goods:								
General line, apparatus, supplies	2,925	2,386,546	12.4	173,976	1,534	49,456	3,301,590	289,048
Cities of 500,000 or more	1,208	1,038,945	13.5	82,518	749	22,414	1,553,340	116,246
Cities of 250,000 to 499,999	338	383,106	12.1	27,628	158	7,578	525,068	46,663
Cities of 100,000 to 249,999	501	481,782	10.8	30,769	190	9,179	611,283	61,511
Cities of 50,000 to 99,999	315	269,053	11.0	17,060	108	5,143	311,312	33,323
Cities of 25,000 to 49,999	244	123,096	13.1	9,409	108	2,927	172,420	18,131
Cities of 10,000 to 24,999	169	52,201	13.3	3,885	114	1,256	74,598	7,209
Cities of 5,000 to 9,999	36	9,302	11.4	563	23	204	10,173	1,237
Cities of 2,500 to 4,999	22	3,822	10.4	210	20	83	4,808	893
Remainder of United States	92	25,239	12.9	1,934	64	672	38,588	3,835
Electrical appliances, specialties	2,518	2,038,020	13.1	147,942	1,343	40,992	2,869,385	225,823
Cities of 500,000 or more	1,026	1,041,151	13.0	75,923	528	20,633	1,493,678	107,976
Cities of 250,000 to 499,999	342	366,798	12.5	25,898	160	7,055	493,329	40,890
Cities of 100,000 to 249,999	502	386,080	13.7	29,259	238	8,099	558,129	46,406
Cities of 50,000 to 99,999	276	112,471	13.8	7,850	177	2,397	153,172	13,755
Cities of 25,000 to 49,999	190	73,222	12.8	4,903	125	1,436	90,361	9,450
Cities of 10,000 to 24,999	88	23,903	13.2	1,584	63	581	30,698	3,085
Cities of 5,000 to 9,999	25	4,073	13.2	234	16	78	4,561	439
Cities of 2,500 to 4,999	8	6,213	8.4	376	5	137	7,792	795
Remainder of United States	61	24,109	14.6	1,915	31	576	37,665	3,027
Hardware, plumbing, heating:								
Hardware	2,153	2,013,997	15.6	203,852	1,259	59,359	3,719,668	366,191
Cities of 500,000 or more	993	721,548	16.8	77,150	703	21,847	1,418,776	115,492
Cities of 250,000 to 499,999	228	340,071	15.5	35,228	139	10,114	644,937	63,133
Cities of 100,000 to 249,999	239	326,816	14.9	32,210	96	9,230	587,279	60,192
Cities of 50,000 to 99,999	198	244,928	14.1	23,478	75	6,954	411,576	48,111
Cities of 25,000 to 49,999	198	193,735	14.7	18,049	66	5,523	327,984	37,734
Cities of 10,000 to 24,999	127	88,670	15.2	8,540	65	2,699	157,040	20,201
Cities of 5,000 to 9,999	60	39,273	15.8	3,867	22	1,228	72,711	8,329
Cities of 2,500 to 4,999	35	12,401	13.0	1,001	34	312	17,009	2,704
Remainder of United States	75	46,555	15.7	4,329	59	1,452	82,356	10,295
Plumbing, heating equipment, supplies	3,748	1,812,960	15.1	157,832	1,879	43,381	2,926,341	260,625
Cities of 500,000 or more	1,376	681,068	15.7	62,339	751	15,980	1,152,135	89,595
Cities of 250,000 to 499,999	415	215,159	15.0	18,077	242	4,970	323,682	29,889
Cities of 100,000 to 249,999	567	319,877	15.4	29,876	244	8,555	556,883	51,269
Cities of 50,000 to 99,999	435	235,852	14.5	19,386	171	5,403	364,784	35,975
Cities of 25,000 to 49,999	376	187,556	13.5	14,454	156	4,173	265,719	26,801
Cities of 10,000 to 24,999	260	81,792	15.0	6,578	139	2,045	123,368	12,955
Cities of 5,000 to 9,999	90	29,204	15.0	2,219	37	687	39,423	4,423
Cities of 2,500 to 4,999	46	12,082	15.3	1,025	24	350	24,497	1,983
Remainder of United States	183	50,370	15.2	3,878	115	1,218	75,850	7,735
Lumber, construction materials:								
Lumber, millwork	3,312	2,793,620	10.8	168,222	1,713	47,269	3,109,732	197,596
Cities of 500,000 or more	1,123	1,010,711	11.2	65,300	508	16,005	1,188,645	79,070
Cities of 250,000 to 499,999	414	543,229	8.1	23,258	242	5,765	427,351	25,262
Cities of 100,000 to 249,999	426	415,061	9.6	22,583	220	6,343	412,265	25,542
Cities of 50,000 to 99,999	226	206,223	11.8	12,589	96	3,652	234,808	13,635
Cities of 25,000 to 49,999	248	193,142	10.6	11,084	118	3,255	211,953	12,525
Cities of 10,000 to 24,999	220	156,839	11.0	9,815	121	3,249	179,368	11,484
Cities of 5,000 to 9,999	141	62,460	15.0	5,336	62	1,942	99,076	5,757
Cities of 2,500 to 4,999	88	40,134	12.7	2,556	48	1,030	50,463	3,507
Remainder of United States	426	165,821	16.6	15,701	298	6,028	305,803	20,814
Other construction materials	2,578	1,141,116	22.0	135,685	1,259	39,795	2,651,063	79,481
Cities of 500,000 or more	751	421,902	20.5	47,765	360	12,603	933,208	23,877
Cities of 250,000 to 499,999	269	171,552	22.0	20,857	117	6,092	411,386	11,723
Cities of 100,000 to 249,999	345	163,158	21.6	18,647	129	5,696	351,755	14,219
Cities of 50,000 to 99,999	259	105,872	21.6	12,555	104	3,833	240,164	9,382
Cities of 25,000 to 49,999	243	88,475	23.9	11,323	117	3,457	217,993	7,075
Cities of 10,000 to 24,999	232	63,856	22.8	7,734	135	2,596	159,294	4,864
Cities of 5,000 to 9,999	112	28,688	20.7	3,229	62	1,147	69,572	2,013
Cities of 2,500 to 4,999	56	12,221	23.5	1,544	30	531	28,836	904
Remainder of United States	311	85,392	28.6	12,031	205	3,840	238,855	5,424
Machinery, equipment, supplies:								
Commercial machines, equipment	4,814	870,025	23.9	112,506	3,537	32,722	2,126,125	120,325
Cities of 500,000 or more	1,870	440,775	22.8	54,376	1,374	14,697	1,030,031	51,862
Cities of 250,000 to 499,999	621	129,751	24.9	16,934	438	4,926	324,414	19,075
Cities of 100,000 to 249,999	859	140,267	25.3	20,288	556	5,956	374,292	23,326
Cities of 50,000 to 99,999	528	64,708	25.4	8,827	396	2,981	164,825	11,419
Cities of 25,000 to 49,999	399	39,480	25.2	5,299	306	1,816	102,942	6,697
Cities of 10,000 to 24,999	296	29,773	22.4	3,318	269	1,200	62,356	3,951
Cities of 5,000 to 9,999	78	9,867	23.1	1,249	73	439	25,067	1,663
Cities of 2,500 to 4,999	28	3,186	34.2	530	19	148	10,388	344
Remainder of United States	135	12,218	25.7	1,685	106	559	31,810	1,988
Construction machinery, equipment	936	786,561	16.5	74,349	344	17,832	1,399,458	132,060
Cities of 500,000 or more	225	192,220	17.5	19,151	110	4,190	358,987	28,459
Cities of 250,000 to 499,999	132	147,687	16.0	13,868	50	3,131	258,387	25,768
Cities of 100,000 to 249,999	143	115,887	16.4	10,914	43	2,741	202,632	20,566
Cities of 50,000 to 99,999	81	79,501	16.1	7,116	26	1,707	136,965	12,218
Cities of 25,000 to 49,999	80	65,701	14.7	5,579	24	1,461	110,954	11,173
Cities of 10,000 to 24,999	61	34,380	18.0	3,429	14	908	64,531	6,019
Cities of 5,000 to 9,999	34	30,731	16.3	3,300	12	864	53,658	4,994
Cities of 2,500 to 4,999	33	11,936	15.3	928	15	244	19,507	1,678
Remainder of United States	147	102,518	16.3	10,064	50	2,586	193,837	21,185

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
MERCHANT WHOLESALERS--Continued								
Machinery, equipment, supplies--Continued								
Farm-dairy machinery, equipment	883	485,297	11.6	28,568	521	8,152	544,941	57,762
Cities of 500,000 or more	160	98,422	12.6	6,486	75	1,601	112,129	9,875
Cities of 250,000 to 499,999	113	91,082	11.1	5,498	50	1,424	100,522	9,886
Cities of 100,000 to 249,999	116	67,325	11.6	4,343	64	1,241	94,636	8,104
Cities of 50,000 to 99,999	70	56,238	11.3	3,231	34	942	59,121	7,358
Cities of 25,000 to 49,999	54	35,564	8.5	1,519	38	450	30,613	3,836
Cities of 10,000 to 24,999	70	18,741	16.5	1,443	46	479	27,522	3,401
Cities of 5,000 to 9,999	42	9,389	16.2	752	26	217	13,165	1,414
Cities of 2,500 to 4,999	50	22,817	10.3	1,054	41	344	20,663	2,754
Remainder of United States	208	85,719	11.0	4,242	147	1,454	86,570	11,134
Industrial machinery, equipment, supplies	7,304	2,999,989	16.0	269,660	3,973	72,763	5,156,313	401,110
Cities of 500,000 or more	3,023	1,198,226	17.4	119,570	1,925	30,072	2,261,234	142,662
Cities of 250,000 to 499,999	862	321,936	18.6	35,434	499	9,666	683,735	45,719
Cities of 100,000 to 249,999	971	450,911	17.2	43,344	453	12,264	838,914	65,736
Cities of 50,000 to 99,999	505	205,170	16.4	19,270	225	5,237	348,955	28,546
Cities of 25,000 to 49,999	435	193,134	14.2	14,933	207	4,205	281,974	28,310
Cities of 10,000 to 24,999	475	195,180	11.2	10,691	222	3,463	214,198	30,743
Cities of 5,000 to 9,999	240	102,150	9.1	4,530	98	1,408	89,150	14,055
Cities of 2,500 to 4,999	193	82,130	10.6	4,900	80	1,464	97,957	11,195
Remainder of United States	600	251,152	13.3	16,988	264	4,984	340,196	34,144
Professional equipment, supplies	2,596	571,154	25.6	88,750	1,480	29,198	1,673,951	90,834
Cities of 500,000 or more	1,189	307,827	25.4	51,499	770	14,754	884,388	47,025
Cities of 250,000 to 499,999	339	83,481	25.2	12,952	156	4,416	250,967	14,938
Cities of 100,000 to 249,999	435	88,750	26.2	14,454	213	4,899	274,810	14,108
Cities of 50,000 to 99,999	269	48,954	24.3	2,961	145	2,431	133,285	7,584
Cities of 25,000 to 49,999	184	24,831	28.4	4,108	89	1,569	76,927	4,279
Cities of 10,000 to 24,999	114	9,951	29.3	1,606	66	660	30,898	1,621
Cities of 5,000 to 9,999	27	1,990	26.1	291	16	144	6,855	338
Cities of 2,500 to 4,999	9	1,388	22.3	214	4	60	3,212	251
Remainder of United States	30	3,982	29.6	665	21	265	12,609	690
Service establishment equipment, supplies	4,240	767,142	19.0	75,640	3,312	23,057	1,392,953	111,313
Cities of 500,000 or more	2,132	493,384	16.9	43,941	1,668	12,104	792,917	62,411
Cities of 250,000 to 499,999	547	97,084	24.1	12,543	387	3,960	233,707	15,879
Cities of 100,000 to 249,999	630	74,283	24.3	9,125	469	3,235	174,461	12,603
Cities of 50,000 to 99,999	399	39,681	22.9	4,326	343	1,681	80,511	7,278
Cities of 25,000 to 49,999	244	20,830	24.1	2,297	225	925	44,541	3,907
Cities of 10,000 to 24,999	166	33,389	12.2	2,026	126	638	39,266	7,575
Cities of 5,000 to 9,999	32	2,275	30.8	387	20	162	7,439	391
Cities of 2,500 to 4,999	17	843	24.0	96	8	49	1,873	187
Remainder of United States	73	5,373	28.0	899	66	303	18,238	1,082
Transportation (exc. automotive) equipment, supplies	657	251,204	19.7	24,471	313	5,893	456,859	30,707
Cities of 500,000 or more	327	151,275	19.1	14,056	147	2,950	256,650	15,273
Cities of 250,000 to 499,999	87	26,235	21.4	3,022	52	830	60,240	4,963
Cities of 100,000 to 249,999	80	25,677	20.0	2,904	32	836	54,438	4,420
Cities of 50,000 to 99,999	34	8,124	24.0	1,044	16	294	18,858	1,084
Cities of 25,000 to 49,999	29	17,737	15.4	1,080	18	265	21,213	1,293
Cities of 10,000 to 24,999	23	6,104	21.4	576	11	174	10,809	883
Cities of 5,000 to 9,999	4	240	44.6	17	...	7	366	77
Cities of 2,500 to 4,999	3	951	10.7	33	1	6	674	124
Remainder of United States	70	14,861	24.5	1,739	36	531	33,611	2,590
Metals, metal work (exc. scrap):								
Iron, steel and products	1,545	1,551,841	13.7	116,112	725	28,516	2,115,833	156,207
Cities of 500,000 or more	870	1,077,488	12.4	70,936	376	16,000	1,274,209	92,286
Cities of 250,000 to 499,999	161	139,081	17.0	14,331	74	4,138	262,316	19,442
Cities of 100,000 to 249,999	168	130,206	15.6	11,649	91	3,072	213,564	16,535
Cities of 50,000 to 99,999	88	61,174	14.7	5,069	38	1,355	94,830	6,219
Cities of 25,000 to 49,999	76	52,538	16.3	4,886	31	1,354	89,962	5,615
Cities of 10,000 to 24,999	55	23,045	17.6	2,281	38	689	45,063	3,434
Cities of 5,000 to 9,999	25	6,826	19.0	676	14	202	14,540	1,224
Cities of 2,500 to 4,999	21	7,340	17.6	706	13	234	13,520	1,179
Remainder of United States	81	54,143	18.3	5,578	50	1,472	107,829	10,273
Nonferrous metals, metal work	258	504,874	7.2	21,181	102	5,052	378,665	36,239
Cities of 500,000 or more	177	451,763	6.7	18,122	66	4,142	321,100	30,261
Cities of 250,000 to 499,999	29	23,321	12.6	1,634	15	441	30,794	3,204
Cities of 100,000 to 249,999	24	21,077	9.9	887	7	311	16,125	1,730
Cities of 50,000 to 99,999	4	420	15.5	17	1	9	375	119
Cities of 25,000 to 49,999	10	4,958	11.1	297	1	85	5,736	509
Cities of 10,000 to 24,999	4	496	12.3	23	5	13	602	68
Cities of 2,500 to 9,999	4	1,849	16.4	161	3	40	3,156	238
Remainder of United States	6	990	14.4	40	4	11	777	110
Waste materials:								
Iron, steel scrap	3,054	1,699,428	9.6	85,058	2,744	27,981	1,561,707	52,608
Cities of 500,000 or more	631	811,987	7.1	30,538	509	8,003	529,006	16,718
Cities of 250,000 to 499,999	204	158,073	9.4	8,255	194	2,602	146,026	5,271
Cities of 100,000 to 249,999	301	247,740	10.3	13,109	221	4,505	253,391	9,055
Cities of 50,000 to 99,999	214	112,039	14.3	7,834	167	2,735	152,699	4,587
Cities of 25,000 to 49,999	304	139,484	12.2	9,063	281	3,163	164,977	4,936
Cities of 10,000 to 24,999	400	80,582	13.6	5,566	396	2,527	108,047	4,319
Cities of 5,000 to 9,999	281	40,566	17.2	3,389	262	1,476	67,332	2,347
Cities of 2,500 to 4,999	174	36,123	8.6	1,307	177	615	26,051	1,240
Remainder of United States	545	72,834	15.4	5,997	537	2,355	114,178	4,135
Other scrap, waste materials	4,663	999,872	15.6	82,488	4,666	31,836	1,531,018	50,470
Cities of 500,000 or more	2,007	490,191	14.8	38,364	2,124	13,638	718,201	23,671
Cities of 250,000 to 499,999	344	110,114	16.1	9,973	332	3,805	179,092	4,686
Cities of 100,000 to 249,999	525	129,167	16.5	11,332	482	4,458	205,357	6,665
Cities of 50,000 to 99,999	365	62,700	19.1	6,530	340	2,711	115,234	3,603
Cities of 25,000 to 49,999	395	81,938	14.5	5,933	393	2,480	111,905	4,099
Cities of 10,000 to 24,999	373	61,652	15.5	4,910	374	2,196	94,929	3,678
Cities of 5,000 to 9,999	187	21,747	17.3	1,721	171	776	33,073	1,392
Cities of 2,500 to 4,999	127	8,343	14.6	594	112	287	11,141	495
Remainder of United States	340	34,020	18.6	3,131	338	1,485	62,086	2,181

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS--Continued								
Other merchant wholesalers:								
Amusement, sporting goods	2,226	566,754	17.2	50,044	1,742	16,094	951,866	71,398
Cities of 500,000 or more	1,278	360,112	17.2	32,771	986	10,005	631,128	40,812
Cities of 250,000 to 499,999	276	82,538	17.0	7,631	200	2,522	140,808	11,564
Cities of 100,000 to 249,999	267	40,292	19.4	3,956	209	1,506	76,784	7,037
Cities of 50,000 to 99,999	122	18,363	19.7	1,929	95	691	34,857	3,232
Cities of 25,000 to 49,999	88	14,581	16.9	1,357	85	525	24,949	1,905
Cities of 10,000 to 24,999	74	25,605	18.1	1,149	64	373	18,951	2,746
Cities of 5,000 to 9,999	39	3,352	18.2	246	32	108	4,610	724
Cities of 2,500 to 4,999	5	1,007	13.5	41	4	19	745	152
Remainder of United States	77	20,904	12.6	964	67	345	19,034	3,226
Books, periodicals, newspapers	1,601	459,950	18.0	51,837	1,040	22,449	1,027,402	28,049
Cities of 500,000 or more	565	213,753	20.0	26,951	389	10,270	520,015	17,429
Cities of 250,000 to 499,999	92	37,240	18.5	4,357	70	1,869	94,256	2,203
Cities of 100,000 to 249,999	174	67,691	15.3	6,650	95	2,999	128,970	2,998
Cities of 50,000 to 99,999	206	52,977	16.0	5,503	113	2,642	109,237	1,869
Cities of 25,000 to 49,999	239	44,024	16.3	4,403	131	2,472	93,895	1,429
Cities of 10,000 to 24,999	204	28,713	15.4	2,453	151	1,285	48,425	1,156
Cities of 5,000 to 9,999	69	7,671	16.2	679	53	472	15,797	389
Cities of 2,500 to 4,999	14	1,342	18.3	130	10	84	2,752	24
Remainder of United States	38	6,539	16.6	711	28	356	14,145	552
Coal, coke	982	2,077,284	4.2	46,303	261	11,311	847,066	64,630
Cities of 500,000 or more	510	1,449,937	3.8	29,210	73	6,448	513,086	30,817
Cities of 250,000 to 499,999	94	208,613	4.4	4,630	20	1,177	91,119	11,895
Cities of 100,000 to 249,999	122	202,701	3.6	3,949	46	989	72,246	2,671
Cities of 50,000 to 99,999	41	70,296	4.6	1,645	14	468	32,045	4,413
Cities of 25,000 to 49,999	55	48,843	10.3	2,686	19	731	52,993	9,439
Cities of 10,000 to 24,999	46	31,221	7.7	1,252	33	402	24,250	2,929
Cities of 5,000 to 9,999	28	18,132	7.2	702	11	267	14,497	666
Cities of 2,500 to 4,999	18	8,268	8.3	362	13	145	7,490	64
Remainder of United States	68	39,273	10.8	1,867	32	684	39,340	1,736
Farm supplies	1,658	1,271,599	9.0	58,936	1,146	20,734	1,092,001	89,965
Cities of 500,000 or more	275	405,181	8.0	17,310	130	5,147	321,905	24,806
Cities of 250,000 to 499,999	127	200,336	6.0	6,111	53	2,079	109,411	11,814
Cities of 100,000 to 249,999	146	105,797	12.2	6,334	73	2,374	116,801	9,554
Cities of 50,000 to 99,999	123	108,472	8.4	3,885	73	1,579	76,512	7,380
Cities of 25,000 to 49,999	119	87,606	7.4	3,443	78	1,285	64,016	5,963
Cities of 10,000 to 24,999	175	99,385	12.2	8,167	146	2,698	133,678	7,742
Cities of 5,000 to 9,999	141	51,584	10.7	2,603	129	1,123	51,534	4,956
Cities of 2,500 to 4,999	112	56,624	14.0	3,420	98	1,258	63,090	5,408
Remainder of United States	440	156,614	10.3	7,663	366	3,191	155,054	12,342
Jewelry	3,391	799,012	15.1	62,943	3,183	16,506	1,190,010	156,782
Cities of 500,000 or more	2,873	690,573	14.6	52,314	2,688	13,366	990,217	137,611
Cities of 250,000 to 499,999	210	48,801	18.3	4,969	206	1,428	93,396	9,339
Cities of 100,000 to 249,999	188	39,286	19.8	3,819	172	1,149	74,129	6,537
Cities of 50,000 to 99,999	51	13,496	14.7	1,289	45	314	20,946	2,038
Cities of 25,000 to 49,999	26	2,886	16.0	161	27	77	3,610	399
Cities of 10,000 to 24,999	23	1,328	19.0	106	31	61	1,978	413
Cities of 2,500 to 9,999	4	114	14.0	2	3	2	29	24
Remainder of United States	16	2,428	20.3	283	11	109	5,705	421
Petroleum and products	1,196	750,220	8.6	30,807	705	8,822	582,059	34,060
Cities of 500,000 or more	346	452,105	6.7	14,288	168	3,272	265,706	20,470
Cities of 250,000 to 499,999	101	95,646	8.1	4,390	54	1,632	83,514	2,238
Cities of 100,000 to 249,999	142	54,946	10.7	2,584	72	819	49,156	2,593
Cities of 50,000 to 99,999	97	24,779	13.4	1,402	69	439	27,023	1,774
Cities of 25,000 to 49,999	87	30,218	14.3	2,041	51	622	38,755	1,589
Cities of 10,000 to 24,999	111	26,661	14.0	1,858	77	596	33,691	1,514
Cities of 5,000 to 9,999	60	9,198	14.3	445	49	185	8,742	514
Cities of 2,500 to 4,999	55	11,467	12.9	607	34	228	11,362	472
Remainder of United States	197	45,200	15.6	3,192	131	1,029	64,110	2,896
Merchant wholesalers, miscellaneous products	4,634	2,488,921	10.6	138,095	3,400	42,616	2,556,171	211,027
Cities of 500,000 or more	2,948	1,974,068	9.6	99,108	2,030	27,745	1,795,035	156,391
Cities of 250,000 to 499,999	414	155,670	14.5	12,494	336	4,463	239,535	17,853
Cities of 100,000 to 249,999	384	109,448	13.8	8,334	297	2,950	151,508	9,654
Cities of 50,000 to 99,999	153	45,176	13.5	3,507	112	1,279	83,691	4,757
Cities of 25,000 to 49,999	170	51,443	16.1	3,569	149	1,322	66,503	4,238
Cities of 10,000 to 24,999	157	78,737	11.3	4,782	125	1,910	97,446	10,518
Cities of 5,000 to 9,999	75	17,273	12.7	1,134	60	451	21,028	1,709
Cities of 2,500 to 4,999	50	10,400	13.0	748	46	302	12,942	1,372
Remainder of United States	283	46,706	18.6	4,419	245	2,194	88,483	4,535
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)								
Groceries, confectionery, meats:								
Confectionery	133	355,338	12.0	14,924	6	4,210	298,915	15,820
Cities of 500,000 or more	77	271,572	10.7	8,875	...	2,413	175,924	13,346
Cities of 250,000 to 499,999	17	29,166	16.5	2,006	1	610	41,505	1,020
Cities of 100,000 to 249,999	18	41,316	10.8	2,003	1	570	38,542	950
Cities of 50,000 to 99,999	8	6,822	38.4	1,153	1	334	23,297	176
Cities of 25,000 to 49,999	4	262	20.2	37	1	10	674	6
Cities of 10,000 to 24,999	4	4,253	23.9	442	...	145	10,850	236
Remainder of United States	5	1,947	36.6	408	2	128	8,123	86
Meats, meat products	734	2,770,342	4.2	65,731	6	22,769	1,354,270	70,576
Cities of 500,000 or more	127	991,118	4.0	22,569	...	7,250	462,130	21,829
Cities of 250,000 to 499,999	51	300,795	4.8	8,250	...	3,167	183,164	8,837
Cities of 100,000 to 249,999	144	623,558	4.3	14,938	...	5,342	311,802	17,117
Cities of 50,000 to 99,999	140	343,183	4.4	8,222	2	2,893	164,746	9,194
Cities of 25,000 to 49,999	130	255,089	4.2	5,884	...	2,073	116,737	7,081
Cities of 10,000 to 24,999	103	185,842	4.1	4,188	4	1,435	82,354	4,452
Cities of 5,000 to 9,999	19	24,545	4.3	559	...	202	11,183	626
Cities of 2,500 to 4,999	4	7,258	4.6	189	...	65	3,649	341
Remainder of United States	16	38,954	4.8	932	...	342	18,505	1,099

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Groceries, confectionery, meats--Continued								
Other grocery, food specialties	2,271	3,676,456	8.3	131,908	4	38,887	2,385,300	145,408
Cities of 500,000 or more	473	2,194,007	6.8	58,930	1	16,545	1,132,124	79,443
Cities of 250,000 to 499,999	265	671,627	8.2	22,039	...	6,776	440,076	24,492
Cities of 100,000 to 249,999	428	441,431	10.1	22,561	...	6,890	446,617	17,183
Cities of 50,000 to 99,999	331	143,208	14.0	10,314	1	3,286	211,401	14,533
Cities of 25,000 to 49,999	306	80,394	17.8	7,549	...	2,239	147,311	4,436
Cities of 10,000 to 24,999	226	55,727	16.9	4,914	...	1,500	97,108	2,886
Cities of 5,000 to 9,999	95	14,825	19.1	1,374	...	402	28,122	321
Cities of 2,500 to 4,999	46	9,613	16.9	851	...	235	16,675	256
Remainder of United States	101	65,624	11.8	3,376	2	1,014	65,866	1,858
Farm products (edible):								
Dairy, poultry products	707	880,074	13.4	60,977	12	17,682	1,162,426	32,932
Cities of 500,000 or more	70	372,250	12.6	27,307	3	7,188	498,240	10,994
Cities of 250,000 to 499,999	39	113,301	10.4	6,076	...	1,729	116,914	4,805
Cities of 100,000 to 249,999	113	151,662	12.0	9,146	...	2,955	186,607	7,964
Cities of 50,000 to 99,999	95	65,873	16.8	5,325	...	1,634	114,394	2,956
Cities of 25,000 to 49,999	116	55,778	19.7	4,713	1	1,523	87,111	2,251
Cities of 10,000 to 24,999	127	51,893	18.2	4,210	3	1,338	77,015	1,336
Cities of 5,000 to 9,999	63	21,117	17.8	1,686	...	557	34,808	871
Cities of 2,500 to 4,999	39	14,197	12.2	669	3	238	12,739	217
Remainder of United States	45	34,003	12.4	1,845	2	520	34,598	1,538
Beer, wines, distilled spirits:								
Beer, ale	196	219,775	17.3	22,106	10	6,276	474,782	3,513
Cities of 500,000 or more	50	109,833	17.5	11,527	...	2,984	234,865	2,160
Cities of 250,000 to 499,999	12	28,079	17.0	2,925	...	1,025	91,008	359
Cities of 100,000 to 249,999	23	16,980	15.0	1,466	...	454	28,287	278
Cities of 50,000 to 99,999	23	13,218	15.3	1,093	6	304	17,834	219
Cities of 25,000 to 49,999	29	18,493	17.9	1,936	...	565	39,591	226
Cities of 10,000 to 24,999	22	11,809	22.1	1,291	...	379	26,446	84
Cities of 5,000 to 9,999	18	3,389	16.3	255	2	87	4,704	68
Cities of 2,500 to 4,999	3	825	13.0	47	...	16	910	9
Remainder of United States	16	17,149	16.7	1,566	2	462	31,137	110
Wines, distilled spirits	58	528,571	7.4	10,059	6	2,102	188,311	19,094
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines)	249	502,833	21.6	46,609	1	12,404	875,854	43,614
Cities of 500,000 or more	165	372,475	22.2	36,750	...	9,634	680,364	34,133
Cities of 250,000 to 499,999	72	115,307	19.5	8,425	1	2,394	167,088	8,562
Cities of 100,000 to 249,999	4	2,123	22.3	168	...	43	2,611	210
Cities of 50,000 to 99,999	4	8,804	20.9	762	...	212	16,430	505
Remainder of United States	4	4,124	31.3	504	...	121	9,361	204
Industrial chemicals, explosives	478	1,472,119	8.7	48,002	8	10,512	908,015	62,824
Cities of 500,00 or more	294	958,212	8.6	32,214	4	7,014	600,433	46,029
Cities of 250,000 to 499,999	57	75,234	12.2	2,943	...	757	57,279	3,504
Cities of 100,000 to 249,999	67	359,213	8.0	10,365	2	2,139	203,187	10,402
Cities of 50,000 to 99,999	17	24,376	7.4	496	...	133	10,037	1,071
Cities of 25,000 to 49,999	12	16,811	12.0	578	...	159	10,154	564
Cities of 10,000 to 24,999	12	5,504	12.0	285	2	71	5,430	476
Cities of 5,000 to 9,999	6	5,439	15.6	224	...	50	3,915	156
Cities of 2,500 to 4,999	4	889	14.7	38	...	12	705	97
Remainder of United States	9	26,441	8.5	859	...	177	16,875	525
Paints, varnishes	699	353,717	18.8	30,659	3	8,809	607,888	41,454
Cities of 500,000 or more	179	193,656	17.3	13,731	3	3,447	268,104	18,209
Cities of 250,000 to 499,999	111	68,490	18.3	5,721	...	1,592	111,818	6,966
Cities of 100,000 to 249,999	150	43,253	21.3	4,933	...	1,687	101,895	6,985
Cities of 50,000 to 99,999	93	19,685	23.1	2,594	...	840	53,926	3,846
Cities of 25,000 to 49,999	95	18,589	23.9	2,382	...	784	46,343	3,331
Cities of 10,000 to 24,999	57	8,195	21.8	1,081	...	381	21,706	1,823
Cities of 5,000 to 9,999	4	333	22.2	45	...	26	887	98
Remainder of United States	10	1,516	22.0	172	...	52	3,209	196
Tobacco and products (exc. leaf)	41	797,902	6.7	7,896	8	2,460	155,475	25,368
Dry goods, apparel:								
Clothing, furnishings, footwear	196	384,498	10.5	22,864	31	4,766	441,933	41,017
Cities of 500,000 or more	176	336,516	10.6	19,928	30	4,171	383,969	35,223
Cities of 250,000 to 499,999	11	17,794	8.8	837	...	156	17,661	819
Remainder of United States	9	30,188	9.8	2,099	1	439	40,303	4,975
Dry goods, piece goods, notions	220	1,188,731	4.9	32,013	17	6,687	603,050	80,809
Cities of 500,000 or more	189	1,162,503	4.8	30,669	16	6,220	578,749	78,149
Cities of 250,000 to 499,999	19	24,433	8.4	1,186	...	422	21,426	2,283
Cities of 100,000 to 249,999	5	709	10.6	39	...	12	839	125
Cities of 2,500 to 99,999	4	567	11.8	23	...	5	619	147
Remainder of United States	3	519	26.4	96	1	28	1,417	105
Furniture, home furnishings:								
Furniture (household, office)	217	170,008	16.0	13,511	15	3,285	245,479	7,922
Cities of 500,000 or more	84	92,356	15.6	7,092	6	1,638	132,030	4,377
Cities of 250,000 to 499,999	26	21,018	14.3	1,755	3	435	28,544	920
Cities of 100,000 to 249,999	60	43,587	15.5	3,112	5	802	55,924	1,895
Cities of 50,000 to 99,999	28	7,796	24.8	944	1	252	17,790	305
Cities of 25,000 to 49,999	11	1,871	21.2	211	...	62	3,838	67
Cities of 10,000 to 24,999	4	783	24.6	79	...	14	1,304	28
Remainder of United States	4	2,597	20.9	318	...	82	6,049	330
Home furnishings, floor coverings	159	364,127	8.5	15,586	16	4,073	294,562	14,581
Cities of 500,000 or more	100	283,733	8.7	12,188	13	3,089	230,936	10,282
Cities of 250,000 to 499,999	37	60,294	7.2	2,427	2	688	44,353	3,040
Cities of 100,000 to 249,999	9	8,691	8.7	325	...	114	6,738	577
Cities of 50,000 to 99,999	4	3,921	15.1	393	...	113	8,033	126
Cities of 25,000 to 49,999	3	1,883	9.7	101	...	28	1,770	228
Cities of 2,500 to 24,999	3	4,471	4.1	80	...	21	1,346	224
Remainder of United States	3	1,134	11.6	72	1	20	1,386	104

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Paper and its products:								
Stationery, office supplies	184	60,680	21.8	8,256	...	2,340	156,504	6,591
Cities of 500,000 or more	106	38,072	20.9	5,079	...	1,434	94,803	3,036
Cities of 250,000 to 499,999	46	7,387	27.6	1,149	...	308	22,837	343
Cities of 100,000 to 249,999	22	9,988	17.9	1,174	...	377	22,970	1,400
Cities of 50,000 to 99,999	7	2,587	26.8	411	...	125	7,996	240
Remainder of United States	3	2,646	28.3	443	...	96	7,898	1,572
Other paper products	121	131,706	12.8	9,909	13	2,778	191,710	13,884
Cities of 500,000 or more	77	77,768	12.9	5,794	9	1,660	114,909	7,211
Cities of 250,000 to 499,999	17	19,947	15.2	1,862	2	547	33,508	2,985
Cities of 100,000 to 249,999	7	4,718	15.8	481	...	124	9,023	652
Cities of 50,000 to 99,999	8	16,684	10.4	932	...	248	17,649	2,026
Cities of 10,000 to 49,999	5	2,504	7.7	141	1	35	3,327	104
Remainder of United States	7	10,085	11.2	699	1	164	13,294	906
Automotive equipment, tires and tubes, total	700	1,571,876	10.8	91,097	31	29,603	1,947,682	228,437
Cities of 500,000 or more	299	699,949	10.4	39,116	1	12,121	845,514	98,542
Cities of 250,000 to 499,999	173	351,194	9.1	15,735	3	5,060	331,861	47,371
Cities of 100,000 to 249,999	112	266,801	9.6	16,726	2	5,550	368,358	31,789
Cities of 50,000 to 99,999	21	38,492	9.3	1,606	2	412	32,866	6,314
Cities of 25,000 to 49,999	26	51,679	11.8	3,551	6	1,129	69,573	8,576
Remainder of United States	69	163,761	17.8	14,363	17	5,331	299,510	35,845
Electrical goods:								
Wiring supplies, apparatus	453	2,516,717	9.0	160,425	13	42,984	2,942,084	102,659
Cities of 500,000 or more	281	1,831,134	9.0	119,912	9	31,933	2,196,092	71,384
Cities of 250,000 to 499,999	92	476,999	9.4	30,479	...	8,474	565,893	21,959
Cities of 100,000 to 249,999	42	97,024	5.9	2,953	1	755	56,425	4,018
Remainder of United States	38	111,560	9.6	7,081	3	1,822	123,674	5,298
Electrical appliances, specialties	216	211,091	9.3	9,986	6	2,968	198,562	20,219
Cities of 500,000 or more	101	143,204	9.1	6,502	3	1,772	121,480	9,875
Cities of 250,000 to 499,999	37	29,908	8.8	1,364	...	428	26,510	2,042
Cities of 100,000 to 249,999	34	8,520	11.9	597	1	197	13,875	508
Cities of 50,000 to 99,999	24	14,294	8.1	530	...	182	16,188	525
Cities of 25,000 to 49,999	12	8,285	14.5	720	...	299	14,812	6,446
Cities of 10,000 to 24,999	4	2,253	13.8	138	...	48	3,133	252
Remainder of United States	4	4,627	5.6	135	2	42	2,564	571
Hardware, plumbing, heating:								
Hardware	110	78,050	17.1	8,150	9	1,609	148,041	7,964
Cities of 500,000 or more	81	68,973	14.7	6,336	3	1,247	117,341	7,001
Cities of 250,000 to 499,999	14	5,440	32.1	994	1	178	13,878	496
Cities of 100,000 to 249,999	7	1,635	50.0	504	...	118	10,215	227
Cities of 50,000 to 99,999	3	724	41.3	77	1	24	2,111	62
Remainder of United States	5	1,278	22.8	239	4	42	4,496	178
Plumbing, heating equipment, supplies	520	586,477	12.5	42,343	24	12,169	820,182	46,768
Cities of 500,000 or more	218	291,906	13.8	22,960	5	6,133	449,130	19,184
Cities of 250,000 to 499,999	92	107,530	12.0	7,767	4	2,348	149,894	8,189
Cities of 100,000 to 249,999	93	89,247	10.8	5,418	5	1,784	100,196	7,406
Cities of 50,000 to 99,999	54	49,162	10.4	2,879	1	916	54,733	4,902
Cities of 25,000 to 49,999	34	27,751	11.4	2,057	...	624	41,438	3,319
Cities of 10,000 to 24,999	19	14,886	9.4	812	6	263	16,012	2,759
Remainder of United States	10	5,995	13.1	450	3	101	8,779	1,009
Lumber, construction materials:								
Lumber, millwork	118	130,829	11.6	7,036	21	1,786	135,325	19,915
Cities of 500,000 or more	45	83,168	10.9	4,036	5	886	76,957	13,148
Cities of 250,000 to 499,999	14	16,988	13.4	1,061	...	309	20,348	3,068
Cities of 100,000 to 249,999	16	10,979	12.4	656	4	189	11,939	1,527
Cities of 50,000 to 99,999	6	1,392	12.4	99	2	24	1,829	138
Cities of 25,000 to 49,999	7	5,779	10.1	290	...	88	7,970	649
Cities of 10,000 to 24,999	10	6,310	12.1	413	1	114	7,593	508
Cities of 5,000 to 9,999	4	955	20.3	92	...	33	2,157	115
Cities of 2,500 to 4,999	4	2,839	11.2	180	...	52	3,138	359
Remainder of United States	12	2,419	21.0	209	9	91	3,394	403
Other construction materials	339	482,247	18.0	49,049	33	14,000	985,013	33,302
Cities of 500,000 or more	125	322,787	18.0	31,820	4	8,263	640,735	13,816
Cities of 250,000 to 499,999	47	53,377	15.8	5,232	3	1,665	102,977	5,461
Cities of 100,000 to 249,999	55	46,024	18.3	5,497	7	1,924	112,370	6,693
Cities of 50,000 to 99,999	45	21,595	18.3	2,722	2	995	55,674	3,744
Cities of 25,000 to 49,999	30	13,251	22.1	1,684	2	549	32,288	1,943
Cities of 10,000 to 24,999	16	14,993	13.6	1,038	3	246	19,335	1,192
Cities of 5,000 to 9,999	4	563	35.0	120	2	68	2,550	118
Remainder of United States	17	9,657	25.2	936	10	290	19,084	335
Machinery, equipment, supplies:								
Commercial machines, equipment	1,759	740,048	32.4	176,388	30	41,559	3,386,766	50,186
Cities of 500,000 or more	490	397,952	31.4	93,035	5	22,267	1,797,490	24,337
Cities of 250,000 to 499,999	313	115,993	33.7	28,425	5	6,954	535,278	7,990
Cities of 100,000 to 249,999	500	135,814	33.5	33,162	13	7,659	629,709	9,616
Cities of 50,000 to 99,999	284	60,153	33.9	14,919	4	3,268	290,578	4,389
Cities of 25,000 to 49,999	122	20,448	37.1	5,098	1	1,030	99,666	2,998
Cities of 10,000 to 24,999	36	7,285	30.9	1,466	2	317	28,008	715
Cities of 5,000 to 9,999	4	1,756	10.4	92	...	22	1,799	69
Remainder of United States	10	647	41.6	191	...	42	4,238	72
Construction machinery, equipment	57	45,807	14.5	3,012	4	670	56,821	5,945
Cities of 500,000 or more	29	23,987	14.5	1,865	2	448	36,416	3,943
Cities of 250,000 to 499,999	7	5,447	13.6	192	...	40	3,580	243
Cities of 100,000 to 249,999	4	3,154	15.7	209	...	51	3,456	383
Cities of 50,000 to 99,999	3	408	18.6	42	1	11	980	132
Cities of 10,000 to 49,999	7	7,137	13.0	305	...	50	6,203	643
Cities of 2,500 to 9,999	3	2,367	16.4	195	...	26	3,197	268
Remainder of United States	4	3,307	15.8	204	1	44	2,989	333

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Machinery, equipment, supplies--Continued								
Farm-dairy machinery, equipment	285	1,299,152	6.0	45,368	10	13,828	858,095	112,645
Cities of 500,000 or more	53	252,649	6.4	9,302	1	2,779	177,235	21,021
Cities of 250,000 to 499,999	67	363,186	6.0	12,160	...	3,667	227,574	34,342
Cities of 100,000 to 249,999	58	286,662	6.3	10,406	...	3,234	195,487	24,283
Cities of 50,000 to 99,999	39	164,135	5.5	5,427	1	1,640	104,725	13,242
Cities of 25,000 to 49,999	26	127,502	5.9	4,563	1	1,423	85,729	11,054
Cities of 10,000 to 24,999	16	49,760	4.9	1,642	...	534	32,775	3,668
Cities of 5,000 to 9,999	6	5,674	15.1	309	...	109	5,321	638
Cities of 2,500 to 4,999	5	532	8.3	28	2	17	616	79
Remainder of United States	15	49,052	5.6	1,531	5	425	28,633	4,318
Industrial machinery, equipment, supplies	1,785	1,811,835	11.4	116,511	68	29,390	2,204,091	115,279
Cities of 500,000 or more	944	1,218,995	11.1	78,579	39	19,151	1,480,503	62,474
Cities of 250,000 to 499,999	271	251,340	12.5	17,559	4	4,839	346,711	18,877
Cities of 100,000 to 249,999	184	117,739	11.2	7,094	13	1,805	129,920	10,236
Cities of 50,000 to 99,999	76	70,618	9.5	3,393	3	952	63,826	6,224
Cities of 25,000 to 49,999	54	46,699	12.6	2,954	...	781	53,732	4,203
Cities of 10,000 to 24,999	87	49,377	11.3	3,065	2	850	56,154	4,990
Cities of 5,000 to 9,999	44	14,210	14.3	792	4	246	17,240	2,604
Cities of 2,500 to 4,999	30	12,093	12.7	780	...	171	13,923	1,397
Remainder of United States	95	30,764	15.3	2,295	3	595	42,082	4,274
Professional equipment, supplies	595	147,522	25.5	23,954	12	8,094	449,654	22,649
Cities of 500,000 or more	184	78,111	23.6	12,002	7	3,729	227,783	12,615
Cities of 250,000 to 499,999	104	29,409	23.4	4,199	...	1,344	77,619	5,125
Cities of 100,000 to 249,999	103	20,024	27.0	3,533	4	1,271	65,644	2,383
Cities of 50,000 to 99,999	75	8,410	33.4	1,821	...	769	33,185	1,072
Cities of 25,000 to 49,999	82	8,199	34.2	1,671	...	671	31,607	1,011
Cities of 10,000 to 24,999	34	1,673	44.8	470	1	210	8,952	243
Cities of 5,000 to 9,999	3	381	27.8	37	...	13	730	20
Remainder of United States	10	1,315	30.5	221	...	87	4,134	180
Service establishment equipment, supplies	296	263,023	11.6	17,328	30	4,347	320,044	18,717
Cities of 500,000 or more	194	223,714	10.2	13,248	10	3,082	242,488	14,728
Cities of 250,000 to 499,999	48	19,538	20.1	1,940	3	591	37,909	1,668
Cities of 100,000 to 249,999	22	11,156	18.3	1,074	6	301	19,943	1,210
Cities of 50,000 to 99,999	12	2,013	29.8	364	2	133	6,982	380
Cities of 25,000 to 49,999	5	3,647	14.6	279	2	73	4,478	129
Cities of 10,000 to 24,999	5	2,228	12.3	127	2	33	2,352	170
Cities of 5,000 to 9,999	3	42	23.8	2	4	3	50	21
Remainder of United States	7	685	54.6	294	1	131	5,842	411
Transportation (exc. automotive) equipment, supplies	70	93,877	16.6	8,163	4	2,088	164,132	18,888
Cities of 500,000 or more	40	79,819	16.8	6,908	2	1,723	138,161	15,468
Cities of 250,000 to 499,999	9	4,814	14.8	422	...	131	8,065	681
Cities of 100,000 to 249,999	9	4,431	15.7	391	...	93	7,237	1,222
Cities of 50,000 to 99,999	3	278	48.9	71	...	16	1,418	74
Cities of 10,000 to 49,999	6	2,904	12.6	189	...	76	4,926	888
Remainder of United States	3	1,631	15.4	182	2	49	4,325	555
Metals, metal work (exc. scrap):								
Iron, steel and products	398	813,009	9.8	41,735	13	10,829	801,673	76,971
Cities of 500,000 or more	240	592,777	9.2	29,716	7	7,572	568,063	53,095
Cities of 250,000 to 499,999	66	71,551	11.7	3,905	3	1,071	73,211	9,216
Cities of 100,000 to 249,999	41	56,341	8.0	1,946	...	509	39,431	3,536
Cities of 50,000 to 99,999	12	30,622	13.3	2,264	...	522	42,011	2,232
Cities of 25,000 to 49,999	8	6,338	18.7	367	...	99	7,620	506
Cities of 10,000 to 24,999	13	23,912	12.6	1,534	...	454	31,425	2,519
Cities of 2,500 to 9,999	7	20,887	12.2	1,231	...	366	25,014	3,162
Remainder of United States	11	10,581	14.9	772	3	236	14,898	2,705
Nonferrous metals, metal work	104	352,367	5.5	8,765	...	2,404	175,410	30,972
Cities of 500,000 or more	83	311,427	5.7	7,933	...	2,181	159,070	26,324
Cities of 250,000 to 499,999	9	15,011	4.8	384	...	100	7,160	1,123
Cities of 100,000 to 249,999	6	14,987	2.6	223	...	68	4,475	757
Cities of 25,000 to 99,999	3	9,082	2.4	153	...	29	2,914	2,586
Cities of 2,500 to 24,999	3	1,860	6.3	72	...	26	1,791	182
Other manufacturers' sales branches:								
Amusement, sporting goods	173	283,129	13.0	20,154	9	6,500	415,931	29,857
Cities of 500,000 or more	108	243,007	11.6	15,726	2	5,003	323,644	22,700
Cities of 250,000 to 499,999	32	22,373	23.8	2,848	2	940	56,100	3,304
Cities of 100,000 to 249,999	19	7,333	23.6	865	2	309	18,804	1,562
Cities of 50,000 to 99,999	5	1,179	21.3	155	1	63	2,955	198
Cities of 10,000 to 49,999	4	2,718	12.0	229	...	84	6,850	884
Remainder of United States	5	6,519	14.5	331	2	101	7,578	1,209
Books, periodicals, newspapers	75	74,643	34.6	9,790	10	3,782	183,605	7,333
Cities of 500,000 or more	39	36,795	26.2	4,745	6	1,507	87,818	5,052
Remainder of United States	36	37,848	42.7	5,045	4	2,275	95,787	2,281
Coal, coke	16	88,171	3.5	1,708	8	401	32,729	7,084
Farm supplies	188	204,463	9.2	8,499	3	2,480	152,930	7,939
Cities of 500,000 or more	23	54,198	10.5	2,150	...	527	41,059	1,532
Cities of 250,000 to 499,999	19	46,581	7.4	1,436	...	416	27,094	1,235
Cities of 100,000 to 249,999	25	21,235	10.4	1,074	...	342	18,968	1,017
Cities of 50,000 to 99,999	31	36,986	8.3	1,581	...	466	26,977	2,236
Cities of 25,000 to 49,999	16	13,515	8.2	583	...	189	10,400	306
Cities of 10,000 to 24,999	27	11,293	11.5	609	...	203	10,841	556
Cities of 5,000 to 9,999	12	5,271	7.5	186	1	64	3,301	192
Cities of 2,500 to 4,999	10	4,400	6.5	151	...	48	2,323	146
Remainder of United States	25	10,984	12.7	729	2	225	11,967	719
Jewelry	37	51,110	20.4	5,693	6	1,250	112,643	5,042
Cities of 500,000 or more	29	46,221	19.5	4,911	5	1,000	96,736	4,155
Cities of 100,000 to 499,999	8	4,889	28.5	782	1	250	15,907	887
Petroleum and products	27	24,180	11.6	1,619	3	404	30,133	1,996
Cities of 500,000 or more	16	18,671	11.6	1,277	2	299	23,497	1,636
Cities of 100,000 to 499,999	5	2,960	5.8	82	...	22	1,444	109
Remainder of United States	6	2,549	18.2	260	1	83	5,192	251

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Other manufacturers' sales branches--Continued								
Manufacturers' sales branches, miscellaneous products	732	3,503,217	8.2	103,630	24	28,540	2,065,731	153,596
Cities of 500,000 or more	320	2,011,770	8.6	57,558	11	15,325	1,138,421	81,442
Cities of 250,000 to 499,999	130	777,350	7.5	21,218	1	5,996	423,738	37,590
Cities of 100,000 to 249,999	134	486,335	7.2	13,115	...	3,731	258,141	19,008
Cities of 50,000 to 99,999	54	41,359	14.1	3,683	2	1,114	72,846	4,174
Cities of 25,000 to 49,999	34	89,233	7.1	2,922	...	945	59,452	4,434
Cities of 10,000 to 24,999	18	20,285	10.6	1,587	...	470	30,479	2,404
Cities of 5,000 to 9,999	9	16,457	14.0	1,494	2	372	37,380	1,428
Cities of 2,500 to 4,999	7	16,632	4.9	497	2	131	9,421	499
Remainder of United States	26	43,796	9.1	1,556	6	456	35,853	2,617
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)								
Groceries, confectionery, meats:								
Confectionery	18	69,686	2.4	1,026	1	287	20,513	...
Meats, meat products	22	39,166	5.4	578	...	157	15,485	...
Other grocery, food specialties	336	1,056,301	7.2	26,794	2	7,489	528,657	...
Cities of 500,000 or more	171	694,558	7.7	18,409	...	5,152	362,556	...
Cities of 250,000 to 499,999	76	218,009	6.0	4,522	...	1,279	89,368	...
Cities of 100,000 to 249,999	53	104,122	5.1	2,499	...	690	50,875	...
Cities of 50,000 to 99,999	10	29,722	11.3	818	...	226	16,440	...
Cities of 25,000 to 49,999	13	7,227	9.9	345	1	86	6,205	...
Cities of 10,000 to 24,999	6	1,023	34.0	96	1	29	1,725	...
Cities of 5,000 to 9,999	3	395	27.8	15	...	5	151	...
Remainder of United States	4	1,245	15.3	90	...	22	1,337	...
Farm products (edible):								
Dairy, poultry products	16	74,049	7.8	1,965	1	581	42,427	...
Beer, wines, distilled spirits	101	982,848	5.6	14,038	3	2,894	279,682	...
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines)	78	189,667	13.0	9,893	...	2,140	183,989	...
Cities of 500,000 or more	63	149,703	15.0	8,746	...	1,916	161,005	...
Cities of 250,000 to 499,999	11	28,801	6.4	918	...	180	17,199	...
Cities of 100,000 to 249,999	4	11,163	4.0	229	...	44	5,785	...
Industrial chemicals, explosives	291	974,573	10.3	30,789	1	8,728	636,484	...
Cities of 500,000 or more	210	860,584	9.9	25,349	...	6,922	524,833	...
Cities of 250,000 to 499,999	33	69,415	13.3	3,569	...	1,057	68,076	...
Cities of 100,000 to 249,999	24	21,259	16.6	984	1	438	24,784	...
Cities of 50,000 to 99,999	7	3,938	26.1	230	...	131	6,368	...
Cities of 25,000 to 49,999	3	3,963	8.8	50	...	10	941	...
Cities of 10,000 to 24,999	7	8,235	6.9	389	...	89	7,039	...
Cities of 5,000 to 9,999	4	6,319	10.4	198	...	71	3,846	...
Remainder of United States	3	860	17.1	20	...	10	597	...
Paints, varnishes	75	133,031	11.6	5,712	...	1,396	117,640	...
Cities of 500,000 or more	51	102,970	11.0	4,205	...	1,061	88,235	...
Cities of 250,000 to 499,999	12	21,710	15.5	1,179	...	267	22,327	...
Cities of 100,000 to 249,999	8	6,258	9.0	241	...	50	5,363	...
Cities of 25,000 to 99,999	4	2,093	10.3	87	...	18	1,715	...
Tobacco and products (exc. leaf), total	200	897,100	2.6	6,203	...	1,875	121,724	...
Cities of 500,000 or more	45	358,971	3.7	3,646	...	972	68,435	...
Cities of 250,000 to 499,999	34	166,227	1.7	648	...	238	13,188	...
Cities of 100,000 to 249,999	64	213,418	2.1	1,080	...	387	22,848	...
Cities of 50,000 to 99,999	38	113,879	1.9	565	...	193	11,834	...
Cities of 25,000 to 49,999	12	30,003	1.4	161	...	52	3,333	...
Remainder of United States	7	14,602	3.2	103	...	33	2,086	...
Dry goods, apparel:								
Clothing, furnishings, footwear	318	459,732	8.3	19,671	69	3,521	353,751	...
Cities of 500,000 or more	304	444,203	8.4	19,247	66	3,448	346,670	...
Cities of 250,000 to 499,999	8	8,351	6.9	273	1	41	4,899	...
Remainder of United States	6	7,178	5.4	151	2	32	2,182	...
Dry goods, piece goods, notions	294	941,997	4.4	20,662	22	3,577	399,541	...
Cities of 500,000 or more	264	910,667	4.5	20,124	19	3,482	388,189	...
Cities of 250,000 to 499,999	24	29,211	2.1	399	...	73	8,926	...
Cities of 5,000 to 249,999	6	2,119	10.8	139	3	22	2,426	...
Furniture, home furnishings:								
Furniture (household, office)	51	19,120	8.1	907	12	170	18,045	...
Cities of 500,000 or more	39	16,360	8.2	800	8	143	16,066	...
Cities of 100,000 to 499,999	6	2,179	5.3	71	3	18	1,321	...
Cities of 50,000 to 99,999	3	427	10.5	18	...	5	294	...
Cities of 25,000 to 49,999	3	154	37.7	18	1	4	364	...
Home furnishings, floor coverings	269	344,649	5.5	9,304	5	1,922	174,063	...
Cities of 500,000 or more	192	280,115	5.5	7,330	4	1,465	137,131	...
Cities of 250,000 to 499,999	44	48,103	5.4	1,365	...	279	25,043	...
Cities of 100,000 to 249,999	21	10,484	5.5	303	...	102	6,304	...
Cities of 25,000 to 99,999	8	3,247	10.2	264	1	69	4,810	...
Remainder of United States	4	2,700	2.2	42	...	7	775	...
Paper and its products:								
Fine paper	25	58,752	4.0	1,172	1	172	18,416	...
Cities of 500,000 or more	22	58,186	4.0	1,144	1	168	17,937	...
Cities of 100,000 to 499,999	3	566	5.6	28	...	4	479	...

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued								
Paper and its products--Continued								
Stationery, office supplies	338	139,321	20.5	23,402	2	4,545	441,205	...
Cities of 500,000 or more	188	92,187	19.7	14,565	2	2,798	274,043	...
Cities of 250,000 to 499,999	82	28,787	22.7	5,647	...	1,145	105,429	...
Cities of 100,000 to 249,999	56	15,085	20.3	2,634	...	507	50,892	...
Cities of 25,000 to 99,999	12	3,262	22.5	556	...	95	10,841	...
Other paper products	405	1,013,092	4.3	18,932	4	3,691	367,309	...
Cities of 500,000 or more	280	921,915	4.2	16,782	4	3,272	325,764	...
Cities of 250,000 to 499,999	66	53,696	4.0	1,072	...	202	20,597	...
Cities of 100,000 to 249,999	35	22,788	4.0	436	...	84	8,872	...
Cities of 50,000 to 99,999	6	3,897	3.9	85	...	14	1,677	...
Cities of 25,000 to 49,999	5	1,288	10.6	85	...	13	1,239	...
Cities of 10,000 to 24,999	7	6,415	9.9	346	...	89	6,751	...
Remainder of United States	6	3,093	4.5	126	...	17	2,409	...
Automotive equipment, tires and tubes, total	143	268,091	7.2	8,052	7	2,029	156,705	...
Cities of 500,000 or more	94	196,172	6.9	6,041	4	1,488	117,245	...
Cities of 250,000 to 499,999	30	54,781	7.7	1,572	...	415	30,909	...
Cities of 100,000 to 249,999	11	14,363	8.1	357	...	102	6,996	...
Cities of 10,000 to 99,999	3	2,358	7.4	54	1	13	954	...
Remainder of United States	5	417	13.9	28	2	11	601	...
Electrical goods:								
Wiring supplies, apparatus	556	925,223	3.4	14,971	...	3,033	284,968	...
Cities of 500,000 or more	301	570,469	3.8	9,641	...	1,917	178,703	...
Cities of 250,000 to 499,999	91	105,191	3.4	1,969	...	392	39,425	...
Cities of 100,000 to 249,999	80	176,367	2.3	2,127	...	462	41,889	...
Cities of 50,000 to 99,999	42	53,157	1.9	608	...	127	12,236	...
Cities of 25,000 to 49,999	22	8,518	5.9	302	...	62	6,088	...
Cities of 10,000 to 24,999	9	6,430	4.6	95	...	21	2,037	...
Remainder of United States	11	5,091	9.6	229	...	52	4,590	...
Electrical appliances, specialties	101	721,447	1.3	5,193	4	840	114,981	...
Cities of 500,000 or more	73	522,299	1.4	4,032	2	669	89,007	...
Cities of 250,000 to 499,999	22	196,532	1.0	1,095	1	155	24,719	...
Remainder of United States	6	2,616	5.6	66	1	16	1,255	...
Hardware, plumbing, heating:								
Hardware	68	71,554	7.8	2,078	3	806	39,287	...
Cities of 500,000 or more	59	68,253	7.6	1,988	3	791	37,541	...
Cities of 250,000 to 499,999	5	1,328	6.5	64	...	9	1,223	...
Remainder of United States	4	1,973	14.0	26	...	6	523	...
Plumbing, heating equipment, supplies	370	465,668	4.4	11,005	7	2,162	217,480	...
Cities of 500,000 or more	241	358,050	4.4	8,403	3	1,623	166,359	...
Cities of 250,000 to 499,999	67	82,384	3.3	1,593	3	335	32,097	...
Cities of 100,000 to 249,999	33	16,655	5.7	512	...	114	9,746	...
Cities of 50,000 to 99,999	10	3,663	7.8	206	...	39	4,176	...
Cities of 25,000 to 49,999	4	735	6.8	33	...	7	726	...
Cities of 10,000 to 24,999	4	560	10.9	33	...	8	644	...
Cities of 2,500 to 9,999	4	1,921	15.8	141	1	19	2,112	...
Remainder of United States	7	1,700	10.3	84	...	17	1,620	...
Lumber, construction materials:								
Lumber, millwork	54	81,907	6.4	1,913	11	326	32,597	...
Cities of 500,000 or more	34	40,348	7.5	931	5	154	17,795	...
Cities of 25,000 to 499,999	16	38,866	5.1	905	6	139	12,970	...
Remainder of United States	4	2,693	8.0	77	...	33	1,832	...
Other construction materials	369	997,459	7.8	28,292	6	6,218	488,331	...
Cities of 500,000 or more	223	628,840	7.1	19,042	3	3,986	320,746	...
Cities of 250,000 to 499,999	75	220,730	9.4	5,547	1	1,321	100,683	...
Cities of 100,000 to 249,999	38	86,251	8.0	2,113	...	538	37,970	...
Cities of 50,000 to 99,999	10	30,354	10.6	815	1	187	14,038	...
Cities of 25,000 to 49,999	6	8,775	4.3	167	...	35	3,313	...
Cities of 10,000 to 24,999	7	10,198	4.6	244	...	55	4,772	...
Cities of 2,500 to 9,999	3	4,444	6.2	170	...	46	3,162	...
Remainder of United States	7	7,867	7.4	194	1	50	3,647	...
Machinery, equipment, supplies:								
Commercial machines, equipment	380	84,027	23.3	14,568	14	3,103	286,712	...
Cities of 500,000 or more	146	51,660	18.5	7,773	6	1,544	147,740	...
Cities of 250,000 to 499,999	69	17,317	28.6	2,707	1	587	54,633	...
Cities of 100,000 to 249,999	91	8,262	34.3	2,328	1	559	46,949	...
Cities of 50,000 to 99,999	45	4,741	33.8	1,203	5	266	25,534	...
Cities of 25,000 to 49,999	20	1,511	35.9	472	1	117	9,762	...
Cities of 10,000 to 24,999	4	257	25.3	48	...	17	1,189	...
Remainder of United States	5	279	17.6	37	...	13	905	...
Construction machinery, equipment	49	63,220	8.0	1,605	...	268	26,971	...
Cities of 500,000 or more	40	57,196	8.0	1,390	...	228	23,053	...
Cities of 250,000 to 499,999	5	5,131	7.1	166	...	30	3,096	...
Remainder of United States	4	893	13.5	49	...	10	822	...
Farm-dairy machinery, equipment	17	210,828	3.9	3,281	...	737	61,219	...
Industrial machinery, equipment, supplies	1,255	1,915,550	4.3	44,392	26	8,847	841,093	...
Cities of 500,000 or more	842	1,385,843	4.6	34,235	19	6,722	651,168	...
Cities of 250,000 to 499,999	171	291,260	3.1	4,565	2	965	86,796	...
Cities of 100,000 to 249,999	108	124,512	3.9	2,390	1	516	46,276	...
Cities of 50,000 to 99,999	46	57,948	3.2	999	1	243	20,542	...
Cities of 25,000 to 49,999	25	7,930	9.7	429	1	92	9,241	...
Cities of 10,000 to 24,999	35	26,126	5.3	661	...	145	11,970	...
Cities of 5,000 to 9,999	7	4,207	5.1	90	...	23	1,925	...
Cities of 2,500 to 4,999	3	402	4.7	10	...	5	189	...
Remainder of United States	18	17,322	7.1	1,013	2	136	12,986	...

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued								
Machinery, equipment, supplies--Continued								
Professional equipment, supplies	81	67,882	5.7	2,609	4	516	51,463	...
Cities of 500,000 or more	58	48,578	6.0	1,985	2	391	39,043	...
Cities of 250,000 to 499,999	11	15,295	4.2	454	...	85	8,864	...
Cities of 100,000 to 249,999	5	874	6.9	52	...	11	1,028	...
Cities of 50,000 to 99,999	3	2,464	4.7	65	...	13	1,333	...
Remainder of United States	4	671	13.8	53	2	16	1,195	...
Service establishment equipment, supplies	57	22,641	6.0	862	6	180	15,675	...
Cities of 500,000 or more	46	21,012	5.5	755	5	152	13,727	...
Cities of 250,000 to 499,999	6	1,027	8.4	51	...	11	956	...
Remainder of United States	5	602	16.3	56	1	17	992	...
Transportation (exc. automotive) equipment, supplies	64	198,767	1.9	2,004	7	356	37,082	...
Cities of 500,000 or more	53	192,507	1.7	1,821	6	312	33,567	...
Cities of 250,000 to 499,999	4	2,162	8.1	76	...	21	1,317	...
Cities of 50,000 to 249,999	4	1,966	6.0	54	...	12	1,136	...
Remainder of United States	3	2,132	6.0	53	1	11	1,062	...
Metals, metal work (exc. scrap):								
Iron, steel and products	729	5,410,524	2.1	38,364	10	7,161	768,210	...
Cities of 500,000 or more	497	4,627,033	2.0	30,703	7	5,586	612,384	...
Cities of 250,000 to 499,999	130	496,188	2.8	4,734	1	987	99,469	...
Cities of 100,000 to 249,999	65	204,262	2.6	1,778	2	372	34,323	...
Cities of 50,000 to 99,999	17	43,419	3.0	538	...	94	10,095	...
Cities of 25,000 to 49,999	8	20,074	2.7	218	...	44	4,066	...
Cities of 10,000 to 24,999	3	1,957	2.6	33	...	10	599	...
Cities of 2,500 to 9,999	4	11,514	9.1	245	...	47	4,999	...
Remainder of United States	5	6,077	6.1	115	...	21	2,275	...
Nonferrous metals, metal work	218	844,282	3.4	10,686	5	2,571	212,018	...
Cities of 500,000 or more	135	639,135	3.8	8,653	5	2,058	171,106	...
Cities of 250,000 to 499,999	44	114,014	2.2	1,354	...	347	26,642	...
Cities of 100,000 to 249,999	29	64,795	2.0	489	...	121	9,985	...
Cities of 50,000 to 99,999	7	19,708	2.6	138	...	31	3,163	...
Remainder of United States	3	6,630	1.2	52	...	14	1,122	...
Other manufacturers' sales offices:								
Amusement, sporting goods	64	138,637	5.3	3,412	4	643	65,774	...
Cities of 500,000 or more	46	98,278	6.6	2,919	4	535	55,136	...
Cities of 250,000 to 499,999	12	27,868	2.1	317	...	69	7,229	...
Remainder of United States	6	12,491	2.1	176	...	39	3,409	...
Books, periodicals, newspapers	127	54,431	10.8	3,933	1	700	73,255	...
Cities of 500,000 or more	101	48,154	10.6	3,453	1	598	64,300	...
Cities of 250,000 to 499,999	17	4,590	13.4	354	...	83	6,482	...
Cities of 100,000 to 249,999	6	637	13.8	74	...	11	1,662	...
Remainder of United States	3	1,050	6.4	52	...	8	811	...
Coal, coke	64	361,539	2.2	3,464	...	677	77,793	...
Cities of 500,000 or more	46	319,686	2.2	3,139	...	611	70,747	...
Cities of 250,000 to 499,999	4	9,209	1.6	94	...	15	1,861	...
Cities of 100,000 to 249,999	6	17,394	1.5	137	...	24	3,425	...
Cities of 10,000 to 99,999	5	12,241	1.4	70	...	19	1,294	...
Remainder of United States	3	3,009	4.8	24	...	8	466	...
Farm supplies	36	114,755	6.7	2,362	1	570	44,079	...
Cities of 500,000 or more	12	57,440	8.8	1,627	...	355	30,178	...
Cities of 250,000 to 499,999	4	5,375	11.5	126	...	38	2,272	...
Cities of 100,000 to 249,999	6	18,845	4.6	200	...	60	3,897	...
Cities of 50,000 to 99,999	5	18,139	3.0	183	...	49	3,138	...
Cities of 10,000 to 49,999	5	8,355	4.2	127	1	37	2,472	...
Remainder of United States	4	6,601	4.8	99	...	31	2,122	...
Jewelry	56	44,823	5.6	1,795	3	233	38,392	...
Cities of 500,000 or more	48	38,426	5.7	1,593	3	204	33,770	...
Cities of 100,000 to 499,999	8	6,397	4.8	202	...	29	4,622	...
Manufacturers' sales offices, miscellaneous products	357	3,052,521	2.4	24,352	12	4,769	458,873	...
Cities of 500,000 or more	224	1,695,872	2.4	17,618	8	3,134	315,507	...
Remainder of United States	133	1,356,649	2.3	6,734	4	1,635	143,366	...
AGENTS AND BROKERS								
Groceries, confectionery, meats:								
Groceries, foods (exc. as specified)	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	8,551
Cities of 500,000 or more	1,545	3,091,476	2.0	28,366	1,375	6,129	515,281	6,981
Cities of 250,000 to 499,999	444	584,429	2.4	5,309	426	1,429	98,803	492
Cities of 100,000 to 249,999	461	567,731	2.2	5,005	452	1,508	93,088	575
Cities of 50,000 to 99,999	199	249,992	1.8	1,768	183	591	34,091	99
Cities of 25,000 to 49,999	115	129,588	1.8	844	102	262	15,390	66
Cities of 10,000 to 24,999	58	45,258	2.4	390	48	133	7,398	149
Cities of 5,000 to 9,999	20	20,326	2.4	177	17	46	3,074	32
Cities of 2,500 to 4,999	10	16,025	2.7	177	15	52	2,552	8
Remainder of United States	31	35,474	2.3	318	21	108	5,787	149
Confectionery	147	100,226	3.7	1,221	160	304	23,403	34
Cities of 500,000 or more	88	61,624	3.6	724	86	192	13,435	9
Cities of 250,000 to 499,999	23	16,325	4.3	219	35	53	4,374	...
Cities of 100,000 to 249,999	13	5,894	4.0	54	15	17	1,249	3
Cities of 25,000 to 99,999	3	1,400	2.8	24	4	6	485	6
Cities of 10,000 to 24,999	9	7,851	2.6	63	8	15	1,183	10
Cities of 2,500 to 9,999	4	2,745	4.8	49	5	8	978	5
Remainder of United States	7	4,387	4.1	88	7	13	1,699	1

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
AGENTS AND BROKERS--Continued								
Groceries, confectionery, meats--Continued								
Fish, sea foods	58	32,460	4.3	616	49	165	11,137	376
Cities of 500,000 or more	36	19,908	4.6	411	26	101	7,098	107
Cities of 250,000 to 499,999	10	10,248	3.5	110	10	20	2,327	237
Cities of 50,000 to 249,999	3	1,245	5.5	77	5	36	1,345	9
Cities of 2,500 to 49,999	3	197	12.2	...	5	...	...	1
Remainder of United States	6	862	4.3	18	3	8	367	22
Meats, meat products	83	614,117	0.6	1,094	90	235	22,365	41
Cities of 500,000 or more	63	596,747	0.6	997	70	188	20,458	16
Cities of 250,000 to 499,999	7	3,060	2.3	27	6	14	604	...
Cities of 100,000 to 249,999	6	7,079	1.4	44	7	22	835	12
Remainder of United States	7	7,231	1.6	26	7	11	468	13
Farm products (edible):								
Dairy, poultry products	195	387,457	1.5	2,523	161	786	53,394	705
Cities of 500,000 or more	126	310,647	1.3	1,893	100	451	34,813	630
Cities of 250,000 to 499,999	14	28,033	1.4	162	12	58	3,663	3
Cities of 100,000 to 249,999	8	17,984	2.4	170	5	86	8,113	50
Cities of 50,000 to 99,999	7	14,900	2.7	99	10	30	1,931	1
Cities of 25,000 to 49,999	3	1,133	2.5	4	4	2	58	...
Cities of 10,000 to 24,999	4	2,320	1.2	12	4	3	238	...
Cities of 5,000 to 9,999	7	2,780	3.2	52	2	61	1,822	4
Cities of 2,500 to 4,999	4	528	2.5	3	4	3	56	1
Remainder of United States	22	9,132	3.8	128	20	92	2,700	16
Fruits, vegetables (fresh)	960	1,390,914	3.4	22,546	772	6,654	415,240	2,935
Cities of 500,000 or more	480	952,777	3.4	15,846	424	4,238	289,524	1,812
Cities of 250,000 to 499,999	87	122,271	2.8	1,153	61	281	21,455	22
Cities of 100,000 to 249,999	121	98,391	3.3	1,134	80	319	19,673	40
Cities of 50,000 to 99,999	48	26,512	4.0	405	30	159	8,604	65
Cities of 25,000 to 49,999	44	34,075	4.1	773	26	230	13,106	135
Cities of 10,000 to 24,999	50	59,357	4.6	2,177	38	1,028	43,149	577
Cities of 5,000 to 9,999	44	52,783	2.6	473	46	209	9,427	98
Cities of 2,500 to 4,999	16	5,758	4.4	107	13	37	1,913	56
Remainder of United States	70	38,990	3.3	478	54	153	8,389	130
Beer, wines, distilled spirits:								
Beer, ale	17	11,839	5.4	124	14	36	2,714	136
Wines, distilled spirits	80	52,348	4.1	603	59	135	11,397	424
Cities of 500,000 or more	54	29,533	4.3	334	43	76	6,597	413
Cities of 250,000 to 499,999	16	11,881	4.7	148	11	25	1,981	8
Cities of 100,000 to 249,999	4	9,528	2.0	64	1	10	1,140	...
Cities of 5,000 to 99,999	6	1,406	8.4	57	4	24	1,679	3
Drugs, chemicals, allied products:								
Drugs, drug sundries	182	90,155	6.1	2,332	146	642	47,885	191
Cities of 500,000 or more	147	76,252	5.8	1,772	124	468	35,260	124
Cities of 250,000 to 499,999	17	6,096	9.6	253	10	83	5,537	9
Cities of 100,000 to 249,999	6	2,029	5.4	85	6	26	2,052	54
Cities of 10,000 to 99,999	9	4,358	6.0	142	4	39	3,381	3
Remainder of United States	3	1,420	10.1	80	2	26	1,655	1
Industrial chemicals, explosives	251	270,335	3.9	4,409	168	842	79,615	1,120
Cities of 500,000 or more	191	218,029	4.0	3,405	129	671	61,210	637
Cities of 250,000 to 499,999	27	11,811	4.4	159	19	45	3,059	93
Cities of 100,000 to 249,999	14	27,394	2.6	402	9	66	7,045	55
Cities of 50,000 to 99,999	7	801	14.5	76	4	18	1,441	6
Cities of 10,000 to 49,999	7	11,161	3.9	324	3	33	6,034	327
Remainder of United States	5	1,139	9.5	43	4	9	826	2
Paints, varnishes	66	32,158	4.2	540	54	141	9,842	116
Cities of 500,000 or more	48	28,465	3.8	439	41	109	7,832	77
Cities of 250,000 to 499,999	10	1,374	8.9	27	7	10	554	...
Cities of 100,000 to 249,999	5	2,005	6.9	67	4	17	1,220	34
Remainder of United States	3	314	10.2	7	2	5	236	5
Tobacco and products (exc. leaf)	19	5,520	3.9	54	20	20	999	21
Dry goods, apparel:								
Clothing, furnishings, footwear	1,838	1,649,119	3.2	19,273	1,846	4,811	371,633	1,407
Cities of 500,000 or more	1,664	1,582,502	3.1	18,648	1,661	4,610	358,375	1,185
Cities of 250,000 to 499,999	120	42,361	4.7	359	132	120	7,738	170
Cities of 100,000 to 249,999	26	10,575	4.1	94	28	30	1,782	32
Cities of 50,000 to 99,999	6	4,891	3.3	60	6	9	1,170	...
Cities of 25,000 to 49,999	6	1,841	4.7	16	4	6	229	12
Cities of 10,000 to 24,999	11	3,697	4.0	8	12	5	210	2
Remainder of United States	5	3,252	5.2	88	3	31	2,129	6
Dry goods (general line)	392	625,591	2.3	4,660	360	1,196	82,198	358
Cities of 500,000 or more	352	585,252	2.0	3,835	320	909	67,481	337
Cities of 250,000 to 499,999	23	24,917	6.9	381	26	167	7,123	20
Cities of 100,000 to 249,999	4	4,077	6.6	171	4	34	2,454	...
Cities of 25,000 to 99,999	4	6,651	8.0	117	3	46	2,597	...
Cities of 2,500 to 24,999	9	4,694	10.0	156	7	40	2,543	1
Dry goods specialties, piece goods, notions	1,063	3,223,128	3.3	39,281	884	6,110	696,118	6,378
Cities of 500,000 or more	958	3,086,255	3.3	38,473	807	5,935	680,685	6,316
Cities of 250,000 to 499,999	70	100,387	3.2	449	55	91	8,419	29
Cities of 100,000 to 249,999	12	12,106	3.4	55	9	18	1,034	...
Cities of 50,000 to 99,999	6	15,838	3.4	89	4	27	1,721	1
Cities of 25,000 to 49,999	3	828	4.2	14	2	5	553	8
Cities of 10,000 to 24,999	8	4,442	7.4	120	3	19	2,421	11
Cities of 2,500 to 9,999	3	2,946	4.6	75	1	12	1,175	...
Remainder of United States	3	326	10.4	6	3	3	110	13

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS--Continued								
Furniture, home furnishings:								
Furniture (household, office)	484	204,345	6.4	3,964	460	896	78,869	329
Cities of 500,000 or more	373	167,728	6.3	3,080	360	679	59,692	222
Cities of 250,000 to 499,999	50	18,557	6.9	447	51	97	10,046	71
Cities of 100,000 to 249,999	25	5,361	8.7	222	10	69	4,675	26
Cities of 50,000 to 99,999	7	1,517	7.4	18	4	7	445	2
Cities of 25,000 to 49,999	13	3,833	6.6	17	17	9	393	1
Cities of 10,000 to 24,999	6	4,911	5.0	164	5	13	3,170	4
Cities of 2,500 to 9,999	4	2,096	5.0	7	6	9	292	...
Remainder of United States	6	342	7.3	9	7	13	156	3
Home furnishings, floor coverings	561	265,618	5.6	5,373	524	1,325	104,903	662
Cities of 500,000 or more	452	236,327	5.4	4,712	431	1,087	91,321	598
Cities of 250,000 to 499,999	69	22,371	7.1	476	57	147	9,372	24
Cities of 100,000 to 249,999	17	3,116	9.2	104	14	33	2,025	28
Cities of 50,000 to 99,999	7	2,395	3.9	33	5	18	469	...
Cities of 10,000 to 49,999	7	586	10.8	17	7	9	361	...
Cities of 2,500 to 9,999	4	223	13.0	7	4	1	50	12
Remainder of United States	5	600	10.0	24	6	30	1,305	...
Paper and its products:								
Stationery, office supplies	105	25,076	7.3	799	98	223	16,250	219
Cities of 500,000 or more	79	18,733	7.3	606	71	161	12,514	107
Cities of 250,000 to 499,999	13	1,210	9.2	25	12	12	456	5
Cities of 100,000 to 249,999	6	2,416	7.1	105	6	32	2,050	105
Cities of 25,000 to 99,999	3	1,128	5.7	12	3	4	242	...
Remainder of United States	4	1,589	7.7	51	6	14	988	2
Other paper products	302	226,001	3.9	3,105	242	655	59,066	293
Cities of 500,000 or more	240	194,542	3.9	2,678	193	553	51,613	291
Cities of 250,000 to 499,999	31	8,861	6.7	148	26	44	2,645	...
Cities of 100,000 to 249,999	14	3,953	4.9	62	11	19	959	2
Cities of 50,000 to 99,999	8	14,787	1.6	133	5	20	2,453	...
Cities of 10,000 to 49,999	6	3,351	4.3	68	5	16	1,148	...
Remainder of United States	3	507	8.7	16	2	3	248	...
Farm products (raw materials), total	3,744	11,739,902	1.2	58,287	3,705	35,492	1,338,167	18,188
Cities of 500,000 or more	726	2,796,449	1.0	13,704	664	3,114	227,754	6,721
Cities of 250,000 to 499,999	334	1,931,019	1.0	6,265	357	1,888	116,717	2,709
Cities of 100,000 to 249,999	207	1,102,226	0.9	4,360	164	1,957	91,632	1,318
Cities of 50,000 to 99,999	185	943,643	1.0	3,999	195	2,213	106,766	1,507
Cities of 25,000 to 49,999	154	491,155	1.5	2,781	112	1,829	80,515	1,077
Cities of 10,000 to 24,999	324	939,681	1.4	5,572	283	4,125	151,509	1,896
Cities of 5,000 to 9,999	301	468,572	2.3	4,096	342	3,883	118,820	693
Cities of 2,500 to 4,999	261	317,916	2.5	2,728	272	2,389	60,778	610
Remainder of United States	1,252	2,749,241	1.3	14,782	1,316	14,094	383,676	1,657
Automotive:								
Automobiles, other motor vehicles	62	86,535	2.2	791	57	252	13,636	233
Cities of 500,000 or more	23	69,400	1.8	523	18	125	8,343	137
Cities of 250,000 to 499,999	11	3,600	7.3	129	11	26	2,194	17
Cities of 100,000 to 249,999	5	1,074	7.4	33	4	25	1,205	15
Cities of 50,000 to 99,999	3	1,538	2.9	27	5	9	566	23
Cities of 25,000 to 49,999	3	811	3.8	4	4	12	70	4
Cities of 10,000 to 24,999	5	6,199	1.4	15	6	14	186	...
Remainder of United States	12	3,913	5.1	60	9	41	1,072	37
Automotive equipment, tires and tubes	494	373,079	5.3	7,376	432	1,571	146,070	569
Cities of 500,000 or more	306	272,245	4.8	4,428	261	885	85,674	268
Cities of 250,000 to 499,999	108	64,281	6.6	1,812	109	445	38,081	141
Cities of 100,000 to 249,999	26	16,745	7.5	665	18	126	12,893	32
Cities of 50,000 to 99,999	17	9,303	6.2	174	15	45	3,866	27
Cities of 25,000 to 49,999	11	2,514	10.4	89	9	18	1,720	7
Cities of 10,000 to 24,999	9	1,600	9.2	40	4	14	615	56
Cities of 5,000 to 9,999	4	1,242	8.1	36	4	12	714	...
Remainder of United States	13	5,149	5.1	132	12	26	2,507	38
Electrical goods:								
Wiring supplies, apparatus	945	477,298	6.4	10,204	867	2,307	195,164	1,494
Cities of 500,000 or more	646	338,968	6.4	7,354	594	1,619	139,745	1,112
Cities of 250,000 to 499,999	186	94,954	6.4	1,975	177	446	38,945	272
Cities of 100,000 to 249,999	61	26,590	6.2	536	55	141	10,319	62
Cities of 50,000 to 99,999	16	6,213	6.7	123	12	28	1,804	11
Cities of 25,000 to 49,999	10	4,230	7.9	88	9	29	1,877	20
Cities of 10,000 to 24,999	13	2,671	8.6	75	11	27	1,561	2
Cities of 2,500 to 9,999	3	284	9.2	9	2	4	167	1
Remainder of United States	10	3,388	5.6	44	7	13	746	14
Electrical appliances, specialties	367	206,255	5.7	3,766	340	929	76,057	378
Cities of 500,000 or more	251	144,703	5.5	2,520	236	624	50,244	105
Cities of 250,000 to 499,999	71	43,565	5.9	737	74	175	15,304	128
Cities of 100,000 to 249,999	20	7,418	6.3	231	13	56	4,724	56
Cities of 50,000 to 99,999	3	723	12.2	21	3	11	405	24
Cities of 25,000 to 49,999	4	1,398	7.6	58	1	20	1,399	18
Cities of 10,000 to 24,999	4	437	10.1	17	2	5	235	17
Cities of 2,500 to 9,999	3	1,119	6.5	31	2	8	629	1
Remainder of United States	11	6,892	5.9	151	9	30	3,117	29
Hardware, plumbing, heating:								
Hardware	497	227,178	6.2	4,782	470	1,168	88,137	487
Cities of 500,000 or more	341	168,076	6.2	3,799	317	911	68,797	348
Cities of 250,000 to 499,999	73	31,053	6.1	458	73	112	8,119	63
Cities of 100,000 to 249,999	44	17,394	6.0	281	45	75	5,912	23
Cities of 50,000 to 99,999	16	4,621	6.6	97	15	21	2,298	27
Cities of 25,000 to 49,999	9	2,036	7.6	60	8	24	1,363	14
Cities of 10,000 to 24,999	5	1,617	6.5	55	4	13	1,088	7
Remainder of United States	9	2,381	9.1	32	8	12	560	5

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS--Continued								
Hardware, plumbing, heating--Continued								
Plumbing, heating equipment, supplies	739	241,253	8.2	8,203	666	1,814	149,768	1,704
Cities of 500,000 or more	452	156,160	8.2	5,869	411	1,246	105,635	1,337
Cities of 250,000 to 499,999	153	46,307	8.3	1,243	134	308	22,640	230
Cities of 100,000 to 249,999	78	23,209	7.5	530	79	137	10,695	90
Cities of 50,000 to 99,999	21	6,012	9.2	235	21	52	5,298	15
Cities of 25,000 to 49,999	14	3,092	7.8	137	8	23	2,161	16
Cities of 10,000 to 24,999	12	3,992	8.5	137	6	31	2,228	9
Cities of 5,000 to 9,999	4	672	14.7	28	2	8	560	7
Remainder of United States	5	1,809	6.0	24	5	9	551	...
Lumber, construction materials:								
Lumber, millwork	528	432,518	4.1	4,786	439	1,073	96,713	1,768
Cities of 500,000 or more	218	153,064	3.9	1,779	181	412	37,075	745
Cities of 250,000 to 499,999	95	142,326	4.2	1,350	80	242	25,615	775
Cities of 100,000 to 249,999	74	40,637	3.8	472	61	124	10,290	84
Cities of 50,000 to 99,999	33	21,602	4.0	198	28	67	4,461	15
Cities of 25,000 to 49,999	51	36,200	5.0	551	43	111	10,396	1
Cities of 10,000 to 24,999	23	16,546	4.2	169	16	45	3,428	98
Cities of 5,000 to 9,999	15	12,519	5.6	130	8	28	2,479	8
Cities of 2,500 to 4,999	3	931	7.2	20	2	6	348	...
Remainder of United States	16	8,693	3.9	117	20	38	2,621	42
Other construction materials	260	106,768	7.0	3,102	215	828	63,920	492
Cities of 500,000 or more	146	61,951	7.4	2,082	128	548	43,416	385
Cities of 250,000 to 499,999	33	7,179	8.2	200	28	74	3,805	16
Cities of 100,000 to 249,999	30	7,617	6.9	228	23	68	4,424	26
Cities of 50,000 to 99,999	17	3,458	8.3	62	17	23	1,260	2
Cities of 25,000 to 49,999	15	20,191	5.9	424	8	84	8,428	52
Cities of 10,000 to 24,999	9	2,036	4.6	43	3	17	1,288	...
Cities of 5,000 to 9,999	3	3,380	3.9	45	4	7	979	...
Remainder of United States	7	956	7.4	18	4	7	320	11
Machinery, equipment, supplies:								
Commercial machines, equipment	339	75,938	8.5	3,068	302	956	63,193	868
Cities of 500,000 or more	173	56,836	7.5	2,019	151	528	39,419	439
Cities of 250,000 to 499,999	49	8,044	9.2	385	44	151	7,813	82
Cities of 100,000 to 249,999	47	4,747	10.9	240	45	102	5,280	111
Cities of 50,000 to 99,999	27	1,387	18.7	137	25	74	3,318	80
Cities of 25,000 to 49,999	18	1,894	10.9	83	15	36	2,796	60
Cities of 10,000 to 24,999	16	575	15.8	43	13	22	1,013	32
Cities of 2,500 to 9,999	5	2,301	14.9	159	5	43	3,554	61
Remainder of United States	4	154	16.2	2	4	...	...	3
Construction machinery, equipment	82	28,603	7.8	1,227	54	259	21,143	552
Cities of 500,000 or more	56	22,326	7.2	939	37	199	15,859	447
Cities of 250,000 to 499,999	12	3,172	9.2	115	7	31	2,131	47
Cities of 100,000 to 249,999	5	726	7.6	39	3	10	674	30
Cities of 50,000 to 99,999	5	1,571	11.0	72	4	14	1,324	22
Remainder of United States	4	808	13.0	62	3	5	1,155	6
Farm-dairy machinery, equipment	64	28,993	5.7	814	48	176	16,396	353
Cities of 500,000 or more	31	17,596	4.7	388	22	82	6,819	122
Cities of 250,000 to 499,999	4	541	17.6	17	7	7	340	30
Cities of 100,000 to 249,999	8	812	12.3	34	4	12	620	44
Cities of 50,000 to 99,999	6	2,865	9.6	156	2	29	1,693	14
Cities of 10,000 to 49,999	5	3,007	8.0	170	3	20	5,104	102
Cities of 2,500 to 9,999	4	192	8.8	12	4	5	210	8
Remainder of United States	6	3,980	2.8	37	6	21	1,610	33
Industrial machinery, equipment, supplies	2,191	827,266	7.8	26,480	1,867	5,639	494,528	4,951
Cities of 500,000 or more	1,432	609,572	7.7	19,668	1,186	3,951	361,185	3,125
Cities of 250,000 to 499,999	299	101,226	7.8	2,989	271	739	59,881	769
Cities of 100,000 to 249,999	223	57,355	9.0	1,895	201	470	37,255	611
Cities of 50,000 to 99,999	69	16,413	8.4	469	70	125	8,802	91
Cities of 25,000 to 49,999	52	12,486	7.7	450	41	118	8,867	148
Cities of 10,000 to 24,999	43	9,994	9.2	356	35	88	6,206	63
Cities of 5,000 to 9,999	17	4,105	9.3	134	13	35	2,729	17
Cities of 2,500 to 4,999	7	3,329	10.4	136	9	17	2,093	5
Remainder of United States	49	12,786	8.1	383	41	96	7,510	122
Professional equipment, supplies	109	22,124	7.9	699	86	200	13,958	109
Cities of 500,000 or more	79	14,498	8.2	394	68	119	7,506	60
Cities of 250,000 to 499,999	13	1,978	8.0	77	7	18	1,351	11
Cities of 100,000 to 249,999	6	3,119	5.1	41	2	20	1,136	9
Cities of 25,000 to 99,999	8	2,297	8.4	181	6	40	3,830	21
Remainder of United States	3	232	21.6	6	3	3	135	8
Service establishment equipment, supplies	380	258,169	4.0	3,606	344	757	64,721	866
Cities of 500,000 or more	294	234,435	3.8	3,164	252	613	56,333	646
Cities of 250,000 to 499,999	39	8,036	6.7	239	45	68	4,500	81
Cities of 100,000 to 249,999	12	1,670	6.6	34	11	19	673	23
Cities of 50,000 to 99,999	12	3,280	7.1	51	15	27	1,154	49
Cities of 25,000 to 49,999	12	4,087	5.2	49	10	16	1,187	49
Cities of 10,000 to 24,999	5	1,031	4.9	16	7	1	30	...
Remainder of United States	6	5,630	3.6	53	4	13	844	18
Transportation (exc. automotive) equipment, supplies	200	181,331	4.0	2,775	140	538	55,005	267
Cities of 500,000 or more	152	160,342	3.8	2,443	106	439	48,698	181
Cities of 250,000 to 499,999	15	5,291	6.6	106	11	27	1,961	5
Cities of 100,000 to 249,999	8	4,059	6.1	48	5	14	808	5
Cities of 50,000 to 99,999	8	475	12.8	23	5	9	469	22
Cities of 25,000 to 49,999	3	672	9.4	10	4	6	259	17
Cities of 10,000 to 24,999	6	8,588	1.5	56	5	14	1,119	6
Cities of 2,500 to 9,999	3	802	6.1	10	3	4	197	...
Remainder of United States	5	1,102	14.5	79	1	25	1,494	31

See footnotes at end of table.

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Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS--Continued								
Metals, metal work (exc. scrap):								
Iron, steel and products	638	542,949	3.9	7,171	522	1,578	131,619	899
Cities of 500,000 or more	481	465,654	3.8	6,024	407	1,280	109,562	585
Cities of 250,000 to 499,999	56	20,438	5.4	335	38	95	6,382	119
Cities of 100,000 to 249,999	43	22,679	4.6	395	32	100	7,614	118
Cities of 50,000 to 99,999	23	12,228	3.7	176	17	52	3,607	25
Cities of 25,000 to 49,999	11	9,516	4.1	106	7	22	2,046	21
Cities of 10,000 to 24,999	11	5,237	3.3	8	11	1	75	...
Cities of 5,000 to 9,999	5	5,006	3.5	91	3	18	1,686	17
Remainder of United States	8	2,191	5.8	36	7	10	647	14
Nonferrous metals, metal work	105	183,344	1.9	1,406	86	265	27,274	190
Cities of 500,000 or more	89	171,984	1.8	1,259	75	233	24,723	190
Cities of 250,000 to 499,999	8	2,312	7.3	86	5	15	1,375	...
Cities of 100,000 to 249,999	4	5,764	3.0	17	3	6	311	...
Remainder of United States	4	3,284	2.9	44	3	11	865	...
Waste materials:								
Iron, steel scrap	50	164,613	3.2	2,313	34	348	34,148	461
Cities of 500,000 or more	36	137,163	3.2	1,942	22	261	27,587	376
Cities of 250,000 to 499,999	3	9,545	3.0	72	4	15	1,284	10
Cities of 100,000 to 249,999	3	1,695	3.8	14	3	4	236	11
Cities of 25,000 to 99,999	4	10,257	2.9	209	2	54	3,861	38
Remainder of United States	4	5,953	4.4	76	3	14	1,180	26
Other scrap, waste materials	40	35,949	4.9	914	16	209	17,199	71
Cities of 500,000 or more	28	21,984	6.4	662	12	125	12,323	62
Cities of 100,000 to 499,999	5	3,546	3.5	82	3	16	1,591	2
Cities of 25,000 to 99,999	3	323	14.2	25	...	14	485	5
Remainder of United States	4	10,096	2.0	145	1	54	2,800	2
Other agents, brokers:								
Amusement, sporting goods	336	149,937	6.4	3,305	316	762	64,095	420
Cities of 500,000 or more	261	121,320	6.3	2,583	244	550	49,845	291
Cities of 250,000 to 499,999	31	10,948	6.5	170	29	56	3,114	12
Cities of 100,000 to 249,999	13	4,972	6.9	110	13	38	2,086	63
Cities of 50,000 to 99,999	13	6,266	7.3	216	17	55	4,010	33
Cities of 25,000 to 49,999	5	416	10.6	14	3	5	290	8
Cities of 10,000 to 24,999	4	1,901	4.9	19	4	9	349	...
Cities of 2,500 to 9,999	3	3,305	4.9	153	2	39	3,843	5
Remainder of United States	6	809	11.5	40	4	10	558	8
Books, periodicals, newspapers	118	57,782	11.6	2,839	112	989	50,368	160
Cities of 500,000 or more	78	40,695	11.2	1,959	80	582	34,582	49
Cities of 250,000 to 499,999	13	3,413	17.8	209	9	69	3,825	52
Cities of 100,000 to 249,999	9	3,787	11.8	273	9	116	4,041	12
Cities of 50,000 to 99,999	4	981	16.0	48	6	35	977	4
Cities of 25,000 to 49,999	5	4,107	8.2	73	3	19	1,327	4
Cities of 10,000 to 24,999	5	1,833	10.3	104	5	53	2,172	39
Remsinder of United States	4	2,966	13.6	173	...	115	3,444	...
Coal, coke	201	655,757	2.9	7,247	80	1,289	127,083	428
Cities of 500,000 or more	94	419,523	2.4	4,111	25	629	68,955	96
Cities of 250,000 to 499,999	36	62,811	5.1	1,112	16	216	20,114	318
Cities of 100,000 to 249,999	18	32,074	4.5	412	6	87	7,513	4
Cities of 50,000 to 99,999	14	56,080	2.3	552	7	119	10,313	...
Cities of 25,000 to 49,999	13	55,951	4.1	771	5	132	14,105	10
Cities of 10,000 to 24,999	12	12,731	3.6	151	9	61	3,390	...
Cities of 5,000 to 9,999	5	6,070	2.8	52	2	18	1,020	...
Cities of 2,500 to 4,999	6	9,195	3.5	44	8	19	810	...
Remainder of United States	3	1,322	7.6	42	2	8	863	...
Farm supplies	220	457,339	1.6	3,316	173	776	55,796	1,309
Cities of 500,000 or more	77	241,479	1.8	1,998	46	388	32,569	278
Cities of 250,000 to 499,999	46	156,750	1.2	704	39	146	10,977	568
Cities of 100,000 to 249,999	17	17,795	1.8	118	16	33	2,268	13
Cities of 50,000 to 99,999	11	7,950	1.7	20	9	10	340	24
Cities of 25,000 to 49,999	10	17,127	2.0	226	9	88	4,349	251
Cities of 10,000 to 24,999	9	4,545	1.8	39	10	17	734	42
Cities of 5,000 to 9,999	13	4,699	4.4	97	12	33	2,066	13
Cities of 2,500 to 4,999	8	3,129	3.4	39	9	14	803	20
Remainder of United States	29	3,865	7.2	75	23	47	1,690	100
Jewelry	369	121,966	4.2	854	389	237	16,852	3,210
Cities of 500,000 or more	349	114,125	4.2	793	369	219	15,699	3,201
Cities of 250,000 to 499,999	8	2,243	6.6	24	8	10	526	8
Cities of 100,000 to 249,999	5	632	9.0	...	4	...	...	...
Cities of 25,000 to 99,999	4	4,766	2.6	37	5	8	627	1
Cities of 10,000 to 24,999	3	200	10.5	...	3	...	...	...
Petroleum and products	124	373,605	1.9	2,432	74	401	46,209	173
Cities of 500,000 or more	64	320,693	1.7	1,545	45	203	31,148	115
Cities of 250,000 to 499,999	15	7,798	6.9	189	8	30	2,045	5
Cities of 100,000 to 249,999	7	10,340	2.1	75	6	20	1,451	4
Cities of 50,000 to 99,999	7	3,994	4.2	60	2	16	1,096	1
Cities of 25,000 to 49,999	7	3,135	3.7	50	2	17	976	19
Cities of 10,000 to 24,999	7	10,319	2.3	140	2	35	3,016	...
Cities of 2,500 to 9,999	9	10,130	2.4	160	4	43	2,918	21
Remainder of United States	8	7,196	4.3	213	5	37	3,559	8
Agents, brokers, miscellaneous products	1,473	2,606,935	2.2	23,514	1,240	5,403	431,479	3,933
Cities of 500,000 or more	1,102	2,115,659	2.2	20,337	916	4,520	374,105	3,452
Cities of 250,000 to 499,999	151	221,681	1.8	1,151	141	287	21,557	114
Cities of 100,000 to 249,999	90	125,242	2.9	996	76	226	17,972	165
Cities of 50,000 to 99,999	32	56,101	2.1	184	27	60	3,673	19
Cities of 25,000 to 49,999	18	33,987	1.0	167	16	25	1,603	4
Cities of 10,000 to 24,999	33	14,915	4.4	175	27	74	2,695	45
Cities of 5,000 to 9,999	12	6,272	5.1	154	9	90	3,230	65
Cities of 2,500 to 4,999	8	13,580	2.1	42	4	19	818	1
Remainder of United States	27	19,498	4.5	308	24	102	5,826	68

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ASSEMBLERS (MAINLY FARM PRODUCTS)								
Groceries, confectionery, meats:								
Fish, sea foods	591	118,225	23.5	14,347	501	12,364	403,884	3,859
Cities of 500,000 or more	30	12,748	13.2	988	25	806	39,628	699
Cities of 100,000 to 499,999	27	18,070	21.0	1,961	11	1,274	45,979	508
Cities of 50,000 to 99,999	10	3,536	19.4	399	2	175	9,271	128
Cities of 25,000 to 49,999	19	7,905	21.8	902	21	375	18,735	240
Cities of 10,000 to 24,999	27	6,910	29.7	1,010	27	650	20,361	454
Cities of 5,000 to 9,999	32	9,319	23.5	1,092	22	822	20,439	223
Cities of 2,500 to 4,999	56	9,685	25.4	946	52	1,135	28,367	193
Remainder of United States	390	50,052	26.4	7,049	341	7,127	221,104	1,414
Other grocery, food specialties	253	206,617	13.4	12,920	125	11,576	438,490	21,430
Cities of 500,000 or more	20	36,235	14.3	2,757	8	2,384	108,545	2,290
Cities of 250,000 to 499,999	13	8,292	12.9	445	8	335	8,895	1,399
Cities of 100,000 to 249,999	5	7,843	24.5	1,077	2	874	33,888	496
Cities of 50,000 to 99,999	13	8,796	29.5	1,266	9	856	27,839	1,441
Cities of 25,000 to 49,999	17	9,128	16.1	624	13	872	25,210	1,948
Cities of 10,000 to 24,999	23	33,088	8.1	1,191	15	982	31,838	3,375
Cities of 5,000 to 9,999	31	13,043	10.0	564	12	458	16,733	2,521
Cities of 2,500 to 4,999	29	18,340	9.2	800	12	1,053	28,929	1,744
Remainder of United States	102	71,852	13.8	4,196	46	3,762	156,613	6,216
Farm products (edible):								
Dairy, poultry products	3,939	1,618,011	7.1	51,525	2,756	23,977	1,058,747	36,277
Cities of 500,000 or more	46	361,534	6.8	11,141	4	3,713	227,126	11,633
Cities of 250,000 to 499,999	31	69,497	6.9	2,601	12	1,012	60,068	2,647
Cities of 100,000 to 249,999	51	88,697	7.4	3,184	14	1,282	67,463	2,374
Cities of 50,000 to 99,999	52	36,985	8.4	1,729	22	768	34,359	1,513
Cities of 25,000 to 49,999	87	46,074	7.3	1,561	49	755	32,420	1,923
Cities of 10,000 to 24,999	283	119,508	8.5	4,804	189	2,441	97,408	3,418
Cities of 5,000 to 9,999	355	141,896	7.6	5,027	248	2,551	104,297	1,964
Cities of 2,500 to 4,999	477	151,580	7.1	4,721	340	2,326	88,981	3,020
Remainder of United States	2,557	602,240	6.6	16,757	1,878	9,129	346,625	7,785
Fruits, vegetables (fresh)	2,137	1,102,832	23.1	121,800	1,352	64,848	2,680,956	33,777
Cities of 500,000 or more	59	37,261	13.6	1,837	56	717	35,622	534
Cities of 250,000 to 499,999	47	14,999	11.9	828	46	314	14,366	189
Cities of 100,000 to 249,999	41	16,241	23.6	2,024	42	1,181	37,288	269
Cities of 50,000 to 99,999	39	21,142	28.4	2,979	32	1,534	73,563	711
Cities of 25,000 to 49,999	75	50,606	20.8	5,132	64	2,050	77,373	1,580
Cities of 10,000 to 24,999	293	216,954	24.1	25,666	177	11,951	495,585	6,590
Cities of 5,000 to 9,999	187	139,625	19.3	11,223	111	5,796	232,907	2,588
Cities of 2,500 to 4,999	268	133,110	23.2	15,423	149	9,299	366,585	5,683
Remainder of United States	1,128	472,894	24.8	56,688	675	32,006	1,347,667	15,633
Farm products (raw materials), total	11,939	7,756,809	2.9	101,172	5,114	43,371	2,008,649	326,753
Cities of 500,000 or more	64	186,622	1.9	1,551	42	417	27,912	1,688
Cities of 250,000 to 499,999	109	345,554	1.5	2,277	87	848	42,353	4,586
Cities of 100,000 to 249,999	87	191,210	1.8	1,790	74	572	32,048	4,763
Cities of 50,000 to 99,999	152	516,190	1.4	3,347	110	1,212	66,477	58,358
Cities of 25,000 to 49,999	154	183,898	2.3	1,928	106	729	38,691	4,766
Cities of 10,000 to 24,999	450	534,283	2.8	5,958	291	2,316	117,355	31,853
Cities of 5,000 to 9,999	635	530,399	3.6	7,633	391	3,542	158,474	16,228
Cities of 2,500 to 4,999	790	589,489	3.2	8,546	412	3,717	171,781	19,685
Remainder of United States	9,498	4,679,164	3.2	68,142	3,601	30,018	1,353,558	184,826
Other assemblers:								
Farm supplies	384	151,167	9.3	6,630	246	2,755	128,952	9,809
Cities of 500,000 or more	4	6,454	5.9	193	1	87	4,619	200
Cities of 250,000 to 499,999	7	9,380	1.7	60	4	17	1,283	45
Cities of 100,000 to 249,999	5	5,507	7.8	221	1	75	3,798	147
Cities of 50,000 to 99,999	5	4,938	9.7	221	6	84	4,369	284
Cities of 25,000 to 49,999	15	5,470	14.3	368	4	119	8,269	924
Cities of 10,000 to 24,999	40	26,182	10.3	1,314	13	554	25,527	2,116
Cities of 5,000 to 9,999	34	14,724	9.9	790	18	341	15,804	649
Cities of 2,500 to 4,999	43	13,069	10.7	695	26	374	12,236	699
Remainder of United States	231	65,443	9.6	2,768	173	1,104	53,047	4,745
Assemblers, n.e.c.	25	4,232	13.9	289	20	177	7,132	462

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Firms	Establishments									
		Number	Sales, entire year	Operating expenses (inc. pay roll)		Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
				Amount	Percent of sales			Employees	Pay roll	
	(Number)		(Thousand dollars)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
United States, total	181,745	244,705	190,480,298	n.a.	n.a.	8,310,606	163,490	2,463,433	159,496,195	10,329,430
Wholesale establishments	...	243,366	188,688,801	n.a.	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005
Administrative offices, auxiliary units	...	1,339	1,791,497	n.a.	n.a.	319,893	...	80,644	6,272,228	162,425
1 wholesale establishment	172,142	172,254	93,830,590	n.a.	n.a.	4,312,730	141,070	1,340,092	82,240,451	5,540,346
Wholesale establishments	...	172,142	93,793,815	n.a.	n.a.	4,306,289	141,070	1,338,387	82,096,395	5,493,068
Administrative offices, auxiliary units	...	112	36,775	n.a.	n.a.	6,441	...	1,705	144,056	47,278
2 wholesale establishments	4,806	9,682	9,743,474	n.a.	n.a.	484,576	3,337	140,961	9,245,627	672,540
Wholesale establishments	...	9,612	9,734,882	n.a.	n.a.	479,607	3,337	139,698	9,152,953	667,331
Administrative offices, auxiliary units	...	70	8,592	n.a.	n.a.	4,969	...	1,263	92,674	5,209
3-5 wholesale establishments	3,015	10,750	14,692,012	n.a.	n.a.	666,527	1,456	184,144	12,614,088	870,200
Wholesale establishments	...	10,668	14,659,340	n.a.	n.a.	653,339	1,456	180,638	12,364,304	866,411
Administrative offices, auxiliary units	...	82	32,672	n.a.	n.a.	13,188	...	3,506	249,784	3,789
6-9 wholesale establishments	837	6,119	9,973,784	n.a.	n.a.	390,693	287	108,403	7,378,451	504,993
Wholesale establishments	...	6,055	9,940,785	n.a.	n.a.	376,250	287	104,693	7,097,471	490,729
Administrative offices, auxiliary units	...	64	32,999	n.a.	n.a.	14,443	...	3,710	280,980	14,264
10-14 wholesale establishments	387	4,599	8,164,445	n.a.	n.a.	309,803	157	83,453	5,935,187	353,681
Wholesale establishments	...	4,461	8,125,272	n.a.	n.a.	291,158	157	78,732	5,577,004	349,277
Administrative offices, auxiliary units	...	138	39,173	n.a.	n.a.	18,645	...	4,721	358,183	4,404
15-24 wholesale establishments	274	5,288	9,651,868	n.a.	n.a.	353,125	216	97,360	6,808,220	425,440
Wholesale establishments	...	5,177	9,613,641	n.a.	n.a.	336,318	216	93,411	6,490,424	416,786
Administrative offices, auxiliary units	...	111	38,227	n.a.	n.a.	16,807	...	3,949	317,796	8,654
25-49 wholesale establishments	151	5,257	10,416,764	n.a.	n.a.	456,931	359	129,789	8,723,260	379,805
Wholesale establishments	...	5,125	10,297,549	n.a.	n.a.	428,093	359	121,974	8,166,315	347,981
Administrative offices, auxiliary units	...	132	119,215	n.a.	n.a.	28,838	...	7,815	556,945	31,824
50-99 wholesale establishments	59	4,057	9,129,032	n.a.	n.a.	262,614	491	72,182	5,283,848	353,079
Wholesale establishments	...	4,011	9,096,836	n.a.	n.a.	249,062	491	69,005	4,997,014	342,113
Administrative offices, auxiliary units	...	46	32,196	n.a.	n.a.	13,552	...	3,177	286,834	10,966
100 or more wholesale establishments	74	26,699	24,878,329	n.a.	n.a.	1,073,607	16,117	307,049	21,267,063	1,229,346
Wholesale establishments	...	26,115	23,426,681	n.a.	n.a.	870,597	16,117	256,251	17,282,087	1,193,309
Administrative offices, auxiliary units	...	584	1,451,648	n.a.	n.a.	203,010	...	50,798	3,984,976	36,037
WHOLESALE ESTABLISHMENTS										
Merchant wholesalers, total	146,518	79,766,589	9,286,363	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834	
1 wholesale establishment	127,385	54,923,731	6,754,945	12.3	3,617,215	103,581	1,083,098	68,127,214	4,932,494	
2 wholesale establishments	6,027	5,608,667	653,625	11.6	367,335	2,161	104,599	6,949,602	548,790	
3-5 wholesale establishments	5,717	6,913,855	746,150	10.8	435,559	895	125,948	8,263,413	636,434	
6-9 wholesale establishments	2,482	3,535,807	378,281	10.7	210,206	99	60,066	3,864,020	332,428	
10-14 wholesale establishments	1,110	1,848,109	148,739	8.0	85,289	34	25,785	1,601,543	158,608	
15-24 wholesale establishments	1,149	2,065,100	187,695	9.1	105,573	11	32,415	2,030,683	186,420	
25-49 wholesale establishments	870	1,156,888	113,591	9.8	63,763	36	20,460	1,254,898	97,296	
50-99 wholesale establishments	730	1,117,082	80,099	7.2	43,398	3	12,477	869,803	91,971	
100 or more wholesale establishments	1,048	2,597,350	223,228	8.6	136,043	3	43,142	2,690,795	222,393	
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	2,909,299	10.0	1,501,413	527	411,725	29,131,751	1,749,770	
1 wholesale establishment	1,051	917,703	129,457	14.1	64,850	412	16,550	1,221,215	99,139	
2 wholesale establishments	545	670,241	88,384	13.2	35,431	63	10,202	690,355	55,493	
3-5 wholesale establishments	1,432	2,927,708	261,968	8.9	114,049	45	27,322	2,130,469	178,550	
6-9 wholesale establishments	1,170	1,856,123	181,628	9.8	83,771	7	22,658	1,656,008	127,618	
10-14 wholesale establishments	1,299	2,167,778	252,447	11.6	130,817	...	34,480	2,540,771	160,707	
15-24 wholesale establishments	1,902	3,117,576	312,938	10.0	165,849	...	45,256	3,186,007	199,276	
25-49 wholesale establishments	2,099	5,126,631	580,128	11.3	273,797	...	76,768	5,144,687	228,721	
50-99 wholesale establishments	1,568	2,858,367	268,712	9.4	142,188	...	40,827	2,828,955	223,898	
100 or more wholesale establishments	4,650	9,587,590	833,637	8.7	490,661	...	137,662	9,733,284	476,368	
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	1,021,132	4.3	420,241	254	89,890	8,111,889	...	
1 wholesale establishment	891	1,626,229	109,922	6.8	50,382	234	9,974	929,151	...	
2 wholesale establishments	405	695,083	49,561	7.1	21,413	10	3,849	406,726	...	
3-5 wholesale establishments	1,110	1,680,481	98,374	5.8	45,123	8	8,243	848,074	...	
6-9 wholesale establishments	1,046	2,002,892	100,808	5.0	43,677	...	8,657	809,000	...	
10-14 wholesale establishments	932	2,231,254	109,005	4.9	43,733	...	8,378	848,554	...	
15-24 wholesale establishments	1,218	3,641,813	119,923	3.3	51,400	1	10,626	994,885	...	
25 or more wholesale establishments	2,450	11,631,108	433,539	3.7	164,513	1	40,163	3,275,499	...	
Petroleum bulk stations, terminals, total	29,451	10,615,650	956,074	9.0	345,847	23,952	112,466	6,840,356	709,205	
1 wholesale establishment	7,416	2,105,641	226,579	10.8	90,864	6,269	31,801	1,770,271	108,389	
2 wholesale establishments	678	316,190	30,518	9.6	13,387	246	4,358	259,252	26,784	
3-5 wholesale establishments	632	337,942	29,403	8.7	14,880	144	4,619	284,654	21,345	
6-9 wholesale establishments	419	200,855	17,793	8.8	7,571	121	2,301	147,471	15,104	
10-14 wholesale establishments	262	163,451	9,599	5.9	3,816	81	1,301	79,648	15,176	
15-24 wholesale establishments	317	136,732	11,536	8.4	4,203	192	1,479	90,950	9,068	
25-49 wholesale establishments	530	173,745	14,736	8.5	5,330	297	1,804	105,602	14,903	
50-99 wholesale establishments	727	497,130	38,489	7.7	16,846	488	4,651	342,835	16,425	
100 or more wholesale establishments	18,440	6,683,964	577,421	8.6	188,950	16,114	60,152	3,759,673	482,011	
Agents and brokers, total	24,361	34,610,092	894,395	2.6	350,148	21,820	101,650	6,761,190	68,829	
1 wholesale establishment	22,468	26,954,957	715,608	2.6	267,954	21,207	79,979	5,261,022	51,125	
2 wholesale establishments	712	1,674,201	41,170	2.4	19,057	428	5,543	378,382	4,494	
3-5 wholesale establishments	593	2,120,380	45,793	2.2	22,368	164	4,682	401,833	5,841	
6-9 wholesale establishments	258	1,934,070	40,524	2.1	19,801	8	6,059	361,982	5,577	
10-14 wholesale establishments	156	1,258,811	34,479	2.7	15,703	4	3,969	264,574	1,737	
15-24 wholesale establishments	104	382,788	10,135	2.6	2,651	6	814	44,689	54	
25 or more wholesale establishments	70	284,885	6,686	2.3	2,614	3	604	48,708	1	

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
WHOLESALE ESTABLISHMENTS--Continued									
Assemblers, total	19,268	10,957,893	664,405	6.1	308,683	10,114	159,068	6,726,810	432,367
1 wholesale establishment	12,931	7,265,554	471,000	6.5	215,024	9,367	116,985	4,787,522	301,921
2 wholesale establishments	1,245	770,500	49,949	6.5	22,984	429	11,147	468,636	31,770
3-5 wholesale establishments	1,184	678,974	42,536	6.3	21,360	200	9,824	435,861	24,241
6-9 wholesale establishments	650	411,038	23,309	5.7	11,224	52	4,952	258,990	10,002
10-14 wholesale establishments	702	455,869	23 252	5.1	11,800	38	4,819	241,914	13,049
15-24 wholesale establishments	487	269,632	15,430	5.7	6,642	6	2,821	143,210	21,968
25-49 wholesale establishments	543	185,087	10,374	5.6	5,248	22	2,755	111,749	7,060
50-99 wholesale establishments	297	213,043	4,189	2.0	2,122	...	964	37,795	9,819
100 or more wholesale establishments	1,229	708,196	24,366	3.4	12,279	...	4,801	241,133	12,537
Merchant Wholesalers									
Groceries, confectionery, meats:									
Groceries (general line)	4,265	5,799,121	471,707	8.1	285,414	2,091	94,434	5,392,727	598,773
1 wholesale establishment	2,729	3,496,598	261,451	7.5	155,774	1,986	52,575	2,957,093	354,662
2 wholesale establishments	247	461,524	43,146	9.3	26,029	79	8,121	488,210	55,190
3-5 wholesale establishments	340	619,663	56,793	9.2	35,459	17	11,313	656,127	66.285
6-9 wholesale establishments	265	490,127	52,007	10.6	33,143	6	10,120	630,088	52,862
10-14 wholesale establishments	182	262,006	21,948	8.4	13,712	...	4,586	254,275	27,960
15-24 wholesale establishments	163	201,971	15,247	7.5	8,751	...	3,388	168,663	18,642
25 or more wholesale establishments	339	267,232	21,115	7.9	12,546	3	4,331	238,271	23,172
Confectionery	2,077	377,047	44,837	11.9	24,438	2,004	9,609	493,017	25,086
1 wholesale establishment	2,036	365,811	43,831	12.0	23,903	1,993	9,357	481,744	24,433
2 wholesale establishments	17	4,292	446	10.4	223	8	127	4,948	230
3 or more wholesale establishments	24	6,944	560	8.1	312	3	125	6,325	423
Fish, sea foods	1,233	393,662	61,361	15.6	30,070	1,138	11,167	594,595	16,274
1 wholesale establishment	1,181	369,615	57,076	15.4	27 771	1,118	10,390	548,624	14,769
2 wholesale establishments	32	13,053	1,895	14.5	1,031	18	389	21,669	938
3 or more wholesale establishments	20	10,994	2,390	21.7	1,268	2	388	24,302	567
Meats, meat products	3,507	1,999,476	149,139	7.4	82,098	3,500	25,127	1,607,280	34,034
1 wholesale establishment	3,413	1,882,766	140,032	7.4	76,346	3,471	23,568	1,499,625	32,189
2 wholesale establishments	60	56,138	5,524	9.8	3,455	25	1,057	65,598	1,215
3 or more wholesale establishments	34	60,572	3,583	5.9	2,297	4	502	42,057	630
Other grocery, food specialties	6,263	2,787,432	270,959	9.7	127,022	5,056	42,510	2,464,192	216,037
1 wholesale establishment	5,752	2,267,235	222,160	9.8	102,982	4,969	35,136	2,008,934	166,417
2 wholesale establishments	161	138,239	12,972	9.4	6,572	56	2,203	127,083	21,874
3-5 wholesale establishments	201	272,895	22,769	8.3	11,197	23	3,220	213,094	18,788
6-9 wholesale establishments	92	49,829	7,279	14.6	3,562	8	1,239	68,436	4,642
10 or more wholesale establishments	57	59,234	5,779	9.8	2,709	...	712	46,645	4,316
Farm products (edible):									
Dairy, poultry products	6,668	4,278,748	555,073	13.0	305,494	5,823	103,476	6,014,543	92,119
1 wholesale establishment	5,860	2,979,327	334,343	11.2	172,471	5,652	62,720	3,439,345	60,672
2 wholesale establishments	230	225,590	32,796	14.5	18,554	126	5,988	354,410	6,458
3-5 wholesale establishments	194	275,979	33,241	12.0	18,888	38	6,345	369,238	7,910
6-9 wholesale establishments	94	119,217	15,406	12.9	9,355	5	3,121	183,288	3,522
10-14 wholesale establishments	37	89,276	10,927	12.2	5,579	1	1,822	112,411	1,743
15-24 wholesale establishments	86	130,364	33,836	26.0	18,139	1	5,836	357,555	4,714
25 or more wholesale establishments	167	458,995	94,524	20.6	62,508	...	17,644	1,198,296	7,100
Fruits, vegetables (fresh)	6,871	3,222,193	317,416	9.8	158,057	7,637	52,457	2,964,884	52,405
1 wholesale establishment	6,432	2,611,720	263,911	10.1	128,970	7,511	43,051	2,408,435	39,211
2 wholesale establishments	137	120,341	13,620	11.3	7,187	96	2,191	126,189	2,478
3-5 wholesale establishments	100	96,299	12,555	13.0	6,678	27	2,172	122,322	2,756
6-9 wholesale establishments	39	51,945	5,766	11.1	3,716	...	1,224	69,593	1,685
10 or more wholesale establishments	163	341,888	21,564	6.3	11,506	3	3,819	238,345	6,275
Beer, wines, distilled spirits:									
Beer, ale	5,668	1,550,562	220,603	14.2	106,498	4,826	34,467	2,028,303	70,229
1 wholesale establishment	5,073	1,309,386	188,164	14.4	89,092	4,584	29,014	1,699,055	57,696
2 wholesale establishments	302	109,394	15,281	14.0	7,947	177	2,555	153,350	5,724
3-5 wholesale establishments	181	79,868	11,375	14.2	6,126	58	1,782	110,317	4,295
6-9 wholesale establishments	57	28,508	3,474	12.2	1,905	3	664	37,240	1,365
10-14 wholesale establishments	35	20,467	1,876	9.2	1,187	4	352	23,685	1,004
15 or more wholesale establishments	20	2,939	433	14.7	241	...	100	4,656	145
Wines, distilled spirits	1,527	2,519,167	224,153	8.9	117,864	596	29,170	2,304,663	304,516
1 wholesale establishment	1,061	1,445,607	140,520	9.7	74,509	541	18,435	1,435,538	172,942
2 wholesale establishments	130	297,678	23,730	8.0	13,440	37	3,201	272,702	34,815
3-5 wholesale establishments	108	223,653	22,022	9.8	11,716	18	2,786	234,819	31,146
6-9 wholesale establishments	59	167,858	13,574	8.1	5,327	...	1,337	99,031	15,504
10-14 wholesale establishments	55	156,697	14,166	9.0	7,238	...	1,659	141,501	22,646
15 or more wholesale establishments	114	227,674	10,141	4.4	5,634	...	1,752	121,072	27,463
Drugs, chemicals, allied products:									
Drugs (general line)	303	848,870	100,834	11.9	65,836	37	22,127	1,251,532	117,360
1 wholesale establishment	166	407,275	47,615	11.7	31,701	37	10,318	589,098	56,686
2 or more wholesale establishments	137	441,595	53,219	12.0	34,135	...	11,809	662,434	60,674
Drugs, drug sundries (specialty lines)	1,902	521,476	116,738	22.4	46,810	1,338	14,683	922,068	61,283
1 wholesale establishment	1,811	394,676	94,492	23.9	40,100	1,311	12,762	799,455	47,625
2 wholesale establishments	39	98,955	17,204	17.4	4,316	13	1,196	76,432	10,934
3-5 wholesale establishments	23	20,498	2,094	10.2	997	4	340	20,919	1,101
6 or more wholesale establishments	29	7,347	2,948	40.1	1,397	10	385	25,262	1,623

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers--Continued									
Drugs, chemicals, allied products--Continued									
Industrial chemicals, explosives	1,189	690,019	92,288	13.4	45,839	518	10,696	824,155	51,078
1 wholesale establishment	1,013	485,519	61,025	12.6	30,718	503	6,959	537,327	33,370
2 wholesale establishments	54	42,032	7,337	17.4	3,936	15	894	76,953	3,295
3-5 wholesale establishments	38	40,379	4,140	10.2	2,290	...	521	42,714	3,169
6-9 wholesale establishments	44	89,575	14,652	16.4	6,773	...	1,647	126,449	8,263
10 or more wholesale establishments	40	32,514	5,134	15.8	2,122	...	675	40,712	2,981
Paints, varnishes	1,277	221,861	50,042	22.6	27,992	744	8,536	522,325	34,896
1 wholesale establishment	1,093	178,934	39,994	22.4	22,086	709	6,720	411,501	28,119
2 wholesale establishments	69	14,402	3,358	23.3	2,094	32	594	37,752	2,564
3-5 wholesale establishments	75	17,834	4,642	26.0	2,641	3	893	53,410	3,197
6 or more wholesale establishments	40	10,691	2,048	19.2	1,171	...	329	19,662	1,016
Tobacco and products (exc. leaf), total	3,019	2,529,576	131,184	5.2	75,456	2,743	26,143	1,427,348	115,748
1 wholesale establishment	2,626	1,967,154	98,197	5.0	54,994	2,665	19,479	1,053,917	84,446
2 wholesale establishments	134	198,770	12,679	6.4	7,608	51	2,642	135,397	11,219
3-5 wholesale establishments	116	137,448	7,790	2.7	4,683	24	1,586	90,563	7,614
6-9 wholesale establishments	61	120,307	7,016	5.8	4,599	2	1,323	79,385	5,996
10 or more wholesale establishments	82	105,897	5,502	5.2	3,572	1	1,113	68,086	6,473
Dry goods, apparel:									
Clothing, furnishings, footwear	5,133	1,558,536	220,576	14.2	111,332	4,490	29,578	2,050,453	197,197
1 wholesale establishment	4,996	1,463,779	203,969	13.9	102,510	4,437	27,260	1,897,421	185,240
2 wholesale establishments	91	49,163	8,763	17.8	4,372	48	1,200	76,962	7,337
3 or more wholesale establishments	46	45,594	7,844	17.2	4,450	5	1,118	76,070	4,620
Dry goods (general line)	182	457,242	59,456	13.0	36,360	67	9,822	677,468	68,967
1 wholesale establishment	147	311,661	41,178	13.2	26,245	64	7,396	481,768	41,002
2 wholesale establishments	9	14,994	2,391	15.9	1,605	...	402	34,259	2,280
3 or more wholesale establishments	26	130,587	15,887	12.2	8,510	3	2,024	161,441	25,685
Dry goods specialties, piece goods, notions	5,284	1,947,798	236,716	12.2	117,064	4,250	27,805	2,134,495	215,882
1 wholesale establishment	5,098	1,836,334	215,411	11.7	105,478	4,213	25,031	1,896,000	197,424
2 wholesale establishments	75	37,046	7,340	19.8	3,929	31	923	69,828	5,911
3-5 wholesale establishments	56	23,542	3,991	17.0	2,200	5	537	38,218	3,578
6 or more wholesale establishments	55	50,876	9,974	19.6	5,457	1	1,314	130,449	8,969
Piece goods converters	1,134	1,764,143	157,546	8.9	81,975	487	12,246	1,382,511	190,499
1 wholesale establishment	1,039	1,347,311	120,355	8.9	60,643	472	9,091	1,009,250	155,137
2 wholesale establishments	25	63,788	7,668	12.0	4,229	13	579	70,029	8,227
3-5 wholesale establishments	40	194,217	13,433	6.9	8,302	2	1,368	136,411	22,418
6 or more wholesale establishments	30	158,837	16,090	10.1	8,801	...	1,208	166,821	4,717
Furniture, home furnishings:									
Furniture (household, office)	1,173	379,730	75,568	19.9	43,160	814	11,547	813,595	45,772
1 wholesale establishment	1,095	339,086	67,672	20.0	38,656	794	10,330	724,024	41,573
2 wholesale establishments	58	32,680	6,292	19.2	3,528	17	935	68,884	3,118
3 or more wholesale establishments	20	7,964	1,604	20.1	976	3	282	20,687	1,081
Home furnishings, floor coverings	2,640	935,215	143,060	15.3	75,202	1,928	20,640	1,411,943	117,468
1 wholesale establishment	2,340	666,404	109,485	16.4	55,923	1,887	15,637	1,075,015	82,613
2 wholesale establishments	90	51,160	6,988	13.6	4,008	32	959	82,585	5,788
3-5 wholesale establishments	95	59,520	8,321	14.0	4,084	9	1,016	76,801	7,580
6-9 wholesale establishments	40	67,579	7,553	11.2	4,686	...	1,224	83,082	11,529
10 or more wholesale establishments	75	90,552	10,713	11.8	6,501	...	1,804	94,460	9,958
Paper and its products:									
Wrapping paper, twine	516	296,928	48,338	16.3	31,156	306	8,156	579,071	35,093
1 wholesale establishment	398	172,316	28,620	16.6	17,779	297	4,662	329,316	18,636
2 wholesale establishments	24	11,137	1,918	17.2	1,214	7	302	20,692	1,360
3-5 wholesale establishments	32	37,096	5,965	16.1	4,247	2	908	82,353	3,852
6 or more wholesale establishments	62	76,379	11,835	15.5	7,916	...	2,284	146,710	11,245
Fine paper	447	462,359	62,686	13.6	39,993	116	9,197	742,006	44,436
1 wholesale establishment	295	252,292	35,547	14.1	22,132	115	4,670	402,423	21,593
2 wholesale establishments	23	18,488	2,732	14.8	1,874	1	416	35,559	2,452
3-5 wholesale establishments	45	52,237	7,138	13.7	4,657	...	1,145	83,811	5,321
6-9 wholesale establishments	31	73,193	8,014	10.9	5,416	...	1,282	102,153	5,742
10 or more wholesale establishments	53	66,149	9,255	14.0	5,914	...	1,684	118,060	9,328
Stationery, office supplies	880	180,867	48,154	26.6	30,001	565	10,063	588,854	27,731
1 wholesale establishment	775	141,614	37,208	26.3	22,986	561	7,889	451,902	22,540
2 wholesale establishments	20	16,006	4,313	26.9	2,839	3	923	55,408	2,665
3-5 wholesale establishments	28	12,741	3,735	29.3	2,369	1	746	48,782	1,436
6 or more wholesale establishments	57	10,506	2,898	27.6	1,807	...	505	32,762	1,090
Wallpaper	260	32,338	10,883	33.6	5,389	102	1,783	98,814	6,065
1 wholesale establishment	122	18,088	5,549	30.7	2,899	83	845	50,600	3,484
2 wholesale establishments	16	2,734	784	28.7	411	7	142	8,791	573
3-5 wholesale establishments	19	3,571	1,265	35.4	674	12	260	14,412	531
6 or more wholesale establishments	103	7,945	3,285	41.3	1,405	...	536	25,011	1,477
Miscellaneous paper products	1,941	929,255	124,400	13.4	73,110	1,312	19,868	1,374,189	81,504
1 wholesale establishment	1,756	703,230	96,477	13.7	55,573	1,282	15,085	1,030,043	61,733
2 wholesale establishments	65	60,704	9,961	16.4	6,328	15	1,577	128,346	5,821
3-5 wholesale establishments	63	81,400	9,033	11.1	5,147	15	1,356	93,225	5,014
6 or more wholesale establishments	57	83,921	8,929	10.6	6,062	...	1,850	122,575	8,936
Farm products (raw materials), total	2,594	6,903,993	245,516	3.6	90,860	2,024	24,568	1,590,777	465,422
1 wholesale establishment	2,209	3,318,618	132,918	4.0	49,290	1,900	12,911	852,559	283,325
2 wholesale establishments	109	561,839	15,703	2.8	5,957	34	1,523	105,064	32,444
3-5 wholesale establishments	105	934,866	26,629	2.8	9,886	78	3,428	186,316	42,155
6-9 wholesale establishments	50	565,873	35,288	6.2	10,085	10	1,824	130,572	32,959
10-14 wholesale establishments	41	310,168	8,608	2.8	3,784	2	1,547	75,117	13,888
15 or more wholesale establishments	80	1,212,629	26,370	2.2	11,858	...	3,335	241,149	60,651

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers--Continued									
Automotive:									
Automobiles, other motor vehicles	2,270	1,450,871	145,570	10.0	79,398	1,501	24,234	1,552,886	122,055
1 wholesale establishment	2,148	1,248,023	130,483	10.4	71,061	1,467	21,996	1,388,388	104,849
2 wholesale establishments	85	72,712	7,286	10.0	4,293	33	1,217	81,823	6,481
3 or more wholesale establishments	37	130,136	7,801	6.0	4,044	1	1,021	82,675	10,725
Automotive equipment, tires and tubes	12,423	2,640,718	580,752	22.0	345,236	8,629	112,095	6,681,010	484,595
1 wholesale establishment	9,522	1,735,264	393,458	22.7	230,134	8,006	75,239	4,444,816	319,529
2 wholesale establishments	916	267,975	50,205	18.7	31,260	370	9,894	613,995	38,452
3-5 wholesale establishments	932	249,347	60,134	24.1	38,075	207	12,128	744,046	48,528
6-9 wholesale establishments	530	127,572	29,938	23.5	19,028	23	6,079	363,694	25,741
10-14 wholesale establishments	224	58,771	14,457	24.6	9,124	21	2,737	169,326	10,864
15-24 wholesale establishments	156	116,588	18,132	15.6	10,923	...	4,104	215,384	28,838
25 or more wholesale establishments	143	85,201	14,428	16.9	6,692	2	1,914	129,749	12,643
Electrical goods:									
General line, apparatus, supplies	2,925	2,386,546	296,310	12.4	173,976	1,534	49,456	3,301,590	289,048
1 wholesale establishment	2,298	974,431	153,513	15.8	90,273	1,485	25,234	1,650,530	121,150
2 wholesale establishments	119	95,169	13,571	14.2	8,849	31	2,233	154,817	10,718
3-5 wholesale establishments	147	150,776	21,027	13.9	12,115	18	3,574	253,226	19,236
6-9 wholesale establishments	24	24,705	4,116	16.7	2,255	...	618	50,891	3,556
10 or more wholesale establishments	337	1,141,465	104,083	9.1	60,484	...	17,797	1,192,126	134,388
Electrical appliances, specialties	2,518	2,038,020	267,196	13.1	147,942	1,343	40,992	2,869,385	225,823
1 wholesale establishment	2,095	1,234,479	174,804	14.2	95,901	1,280	26,557	1,833,323	135,835
2 wholesale establishments	177	195,271	29,105	14.9	16,049	37	4,214	296,462	22,519
3-5 wholesale establishments	153	272,123	37,189	13.7	20,949	23	5,886	441,424	30,770
6-9 wholesale establishments	38	52,684	6,990	13.3	3,912	2	1,142	65,288	5,977
10 or more wholesale establishments	55	283,463	19,108	6.7	11,131	1	3,193	232,888	30,722
Hardware, plumbing, heating:									
Hardware	2,153	2,013,997	314,115	15.6	203,852	1,259	59,359	3,719,668	366,191
1 wholesale establishment	1,966	1,595,339	252,474	15.8	163,700	1,248	47,229	2,962,205	293,287
2 wholesale establishments	82	136,545	19,629	14.4	13,255	11	4,116	244,445	25,243
3 or more wholesale establishments	105	282,113	42,012	14.9	26,897	...	8,014	513,018	47,661
Plumbing, hesting equipment, supplies	3,748	1,812,960	273,952	15.1	157,832	1,879	43,381	2,926,341	260,625
1 wholesale establishment	3,109	1,218,977	195,227	16.0	111,509	1,794	30,103	2,082,162	171,820
2 wholesale establishments	222	141,366	21,365	15.1	12,476	59	3,572	228,455	20,283
3-5 wholesale establishments	218	182,788	25,192	13.8	15,042	22	3,905	278,664	28,754
6-9 wholesale establishments	79	68,388	10,240	15.0	5,665	4	1,528	98,297	11,334
10-14 wholesale establishments	36	46,627	6,097	13.1	3,359	...	1,069	58,647	6,208
15 or more wholesale establishments	84	154,814	15,831	10.2	9,781	...	3,204	180,116	22,226
Lumber, construction materials:									
Lumber, millwork	3,312	2,793,620	301,454	10.8	168,222	1,713	47,269	3,109,732	197,596
1 wholesale establishment	2,860	2,113,534	237,052	11.2	130,219	1,648	36,741	2,406,040	144,924
2 wholesale establishments	165	251,431	24,099	9.6	14,569	39	3,752	272,519	16,003
3-5 wholesale establishments	167	304,267	25,408	8.4	14,987	14	4,121	273,344	21,337
6-9 wholesale establishments	53	39,283	4,845	12.3	2,880	5	921	52,585	5,774
10 or more wholesale establishments	67	85,105	10,050	11.8	5,567	7	1,734	105,244	9,558
Other construction materials	2,578	1,141,116	251,246	22.0	135,685	1,259	39,795	2,651,063	79,481
1 wholesale establishment	2,217	908,328	204,328	22.5	109,047	1,223	32,001	2,123,831	59,834
2 wholesale establishments	139	81,846	15,060	18.4	8,634	31	2,562	175,742	7,724
3-5 wholesale establishments	186	130,854	28,708	21.9	16,696	2	4,795	322,479	10,216
6 or more wholesale establishments	36	20,088	3,150	15.7	1,308	3	437	29,011	1,707
Machinery, equipment, supplies:									
Commercial machines, equipment	4,814	870,025	207,947	23.9	112,506	3,537	32,722	2,126,125	120,325
1 wholesale establishment	4,346	690,380	170,481	24.7	91,588	3,455	27,105	1,743,291	97,335
2 wholesale establishments	188	57,584	13,370	23.2	6,939	60	1,819	124,978	8,314
3-5 wholesale establishments	177	66,814	13,493	20.2	7,292	17	1,944	130,201	5,869
6-9 wholesale establishments	43	22,268	5,108	229	3,678	5	975	71,786	3,550
10 or more wholesale estsblishments	60	32,979	5,495	16.7	3,009	...	879	55,869	5,257
Construction machinery, equipment	936	786,561	129,570	16.5	74,349	344	17,832	1,399,458	132,060
1 wholesale establishment	648	472,365	78,934	16.7	43,997	314	10,169	812,248	74,649
2 wholesale establishments	130	147,731	23,420	15.8	13,304	16	3,271	265,407	24,465
3-5 wholesale establishments	122	136,355	22,232	16.3	13,955	14	3,568	257,366	26,211
6 or more wholesale estsblishments	36	30,110	4,984	16.6	3,093	...	824	64,437	6,735
Farm-dairy machinery, equipment	883	485,297	56,052	11.6	28,568	521	8,152	544,941	57,762
1 wholesale establishment	762	384,332	44,147	11.5	22,526	497	6,315	422,980	43,149
2 wholesale establishments	62	48,397	6,587	13.6	3,216	15	947	74,146	6,888
3-5 wholesale establishments	26	14,752	1,571	10.6	1,004	2	275	18,143	2,919
6 or more wholesale estsblishments	33	37,816	3,747	9.9	1,822	7	615	29,672	4,806
Industrial machinery, equipment, supplies	7,304	2,999,989	480,193	16.0	269,660	3,973	72,763	5,156,313	401,110
1 wholesale establishment	5,694	1,899,010	346,501	18.2	194,444	3,801	51,765	3,676,148	243,705
2 wholesale establishments	409	192,993	35,276	18.3	20,658	111	5,801	393,599	28,252
3-5 wholesale establishments	476	311,660	49,760	16.0	31,130	29	8,417	606,809	36,559
6-9 wholesale establishments	105	90,139	13,706	15.2	8,065	...	2,083	142,648	10,847
10-14 wholesale estsblishments	34	12,979	1,799	13.9	1,002	...	277	16,861	1,998
15-24 wholesale estsblishments	86	72,416	8,072	11.1	4,097	...	1,107	82,082	12,284
25-49 wholesale establishments	126	98,859	7,555	7.6	3,770	32	1,131	103,598	15,328
50 or more wholesale estsblishments	374	321,933	17,524	5.4	6,494	...	2,182	134,568	52,137
Professional equipment, supplies	2,596	571,154	146,304	25.6	88,750	1,480	29,198	1,673,951	90,834
1 wholesale estsblishment	1,929	347,603	86,182	24.8	51,737	1,402	16,814	979,230	55,396
2 wholesale estsblishments	145	54,852	13,741	25.0	8,436	50	2,497	154,643	8,017
3-5 wholesale estsblishments	192	87,671	23,517	26.8	14,958	23	4,849	277,682	14,752
6-9 wholesale establishments	41	8,552	2,383	27.9	1,548	...	524	27,805	1,275
10-14 wholesale estsblishments	56	14,388	4,721	32.8	2,949	1	939	56,960	2,549
15 or more wholesale estsblishments	233	58,088	15,760	27.1	9,122	4	3,575	177,631	8,845

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers--Continued									
Machinery, equipment, supplies--Continued									
Service establishment equipment, supplies	4,240	767,142	145,579	19.0	75,640	3,312	23,057	1,392,953	111,313
1 wholesale establishment	3,869	607,394	119,513	19.7	61,633	3,249	18,991	1,146,281	86,566
2 wholesale establishments	118	52,804	7,428	14.1	4,138	48	1,158	71,033	7,365
3-5 wholesale establishments	92	23,395	7,008	30.0	3,771	15	1,109	67,440	3,779
6-9 wholesale establishments	48	33,936	3,840	11.3	1,970	...	515	36,930	7,163
10 or more wholesale establishments	113	49,613	7,790	15.7	4,128	...	1,284	71,269	6,440
Transportation (exc. automotive) equipment, supplies	657	251,204	49,528	19.7	24,471	313	5,893	456,859	30,707
1 wholesale establishment	574	210,228	40,734	19.4	19,833	297	4,800	359,003	25,776
2 wholesale establishments	50	31,112	5,783	18.6	2,991	15	624	65,543	3,619
3 or more wholesale establishments	33	9,864	3,011	30.5	1,647	1	469	32,313	1,312
Metals, metal work (exc. scrap):									
Iron, steel and products	1,545	1,551,841	212,304	13.7	116,112	725	28,516	2,115,833	156,207
1 wholesale establishment	1,278	907,411	139,531	15.4	73,225	682	17,423	1,331,001	88,610
2 wholesale establishments	79	108,170	17,772	16.4	10,499	21	2,473	191,923	14,504
3-5 wholesale establishments	100	187,060	30,110	16.1	18,549	18	4,792	328,402	32,726
6 or more wholesale establishments	88	349,200	24,891	7.1	13,839	4	3,828	264,507	20,367
Nonferrous metals, metal work	258	504,874	36,630	7.2	21,181	102	5,052	378,665	36,239
1 wholesale establishment	214	389,593	24,415	6.3	13,897	99	2,881	236,175	24,511
2 wholesale establishments	11	20,138	1,542	7.6	870	3	204	14,968	1,909
3 or more wholesale establishments	33	95,143	10,673	11.2	6,414	...	1,967	127,522	9,819
Waste materials:									
Iron, steel scrap	3,054	1,699,428	163,613	9.6	85,058	2,744	27,981	1,561,707	52,608
1 wholesale establishment	2,844	1,016,879	127,761	12.6	64,986	2,672	22,572	1,222,990	39,829
2 wholesale establishments	106	154,146	13,166	8.5	7,664	53	2,411	140,678	5,500
3-5 wholesale establishments	70	219,167	13,078	6.0	7,028	19	2,033	121,765	4,535
6 or more wholesale establishments	34	309,236	9,608	3.1	5,380	...	965	76,274	2,744
Other scrap, waste materials	4,663	999,872	156,558	15.6	82,488	4,666	31,836	1,531,018	50,470
1 wholesale establishment	4,483	863,018	132,937	15.4	69,808	4,581	27,550	1,294,261	43,344
2 wholesale establishments	89	49,779	7,127	14.3	3,642	45	1,244	67,112	2,053
3-5 wholesale establishments	49	33,029	5,591	16.9	3,051	38	1,096	57,999	2,376
6 or more wholesale establishments	42	54,046	10,903	20.2	5,987	2	1,946	111,646	2,697
Other merchant wholesalers:									
Amusement, sporting goods	2,226	566,754	97,808	17.2	50,044	1,742	16,094	951,866	71,398
1 wholesale establishment	2,098	455,765	82,136	18.0	42,631	1,702	14,143	812,090	60,516
2 wholesale establishments	68	55,231	8,672	15.7	3,161	25	804	60,289	4,965
3 or more wholesale establishments	60	55,758	7,000	12.6	4,252	15	1,147	79,487	5,917
Books, periodicals, newspapers	1,601	459,950	82,718	18.0	51,837	1,040	22,449	1,027,492	28,049
1 wholesale establishment	1,196	303,306	54,246	17.9	32,037	1,015	14,237	647,164	16,495
2 or more wholesale establishments	405	156,644	28,472	18.2	19,800	25	8,212	380,328	11,554
Coal, coke	982	2,077,284	87,872	4.2	46,303	261	11,311	847,066	64,630
1 wholesale establishment	634	808,675	47,379	5.8	24,613	251	6,386	449,700	30,355
2 wholesale establishments	54	147,620	6,600	4.5	3,604	4	944	67,812	7,868
3-5 wholesale establishments	135	467,498	15,151	3.2	8,346	5	1,778	151,292	10,877
6-9 wholesale establishments	103	341,034	11,712	3.4	6,262	...	1,617	119,891	13,571
10 or more wholesale establishments	56	312,457	7,030	2.2	3,478	1	586	58,371	1,959
Farm supplies	1,658	1,271,599	114,444	9.0	58,936	1,146	20,734	1,092,001	89,965
1 wholesale establishment	1,351	875,866	74,389	8.5	38,205	1,090	13,200	699,171	55,870
2 wholesale establishments	111	94,352	8,675	9.2	4,746	42	1,551	87,702	5,968
3-5 wholesale establishments	75	153,624	16,938	11.0	9,333	12	3,591	175,652	13,955
6-9 wholesale establishments	74	103,554	9,250	8.9	3,508	2	1,160	67,960	8,037
10 or more wholesale establishments	47	44,203	5,192	11.7	3,144	...	1,232	61,516	6,135
Jewelry	3,391	799,012	120,590	15.1	62,943	3,183	16,506	1,190,010	156,782
1 wholesale establishment	3,301	713,710	106,913	15.0	54,574	3,158	14,602	1,037,751	145,800
2 wholesale establishments	55	40,338	5,391	13.4	3,105	23	686	53,714	5,166
3 or more wholesale establishments	35	44 964	8,286	18.4	5,264	2	1,218	98,545	5,816
Petroleum and products	1,196	750,220	64,944	8.6	30,807	705	8,822	582,059	34,060
1 wholesale establishment	1,072	450,992	47,267	10.5	20,914	687	5,666	389,276	17,209
2 or more wholesale establishments	124	299,228	17,677	5.9	9,893	18	3,156	192,783	16,851
Merchant wholesalers, miscellaneous products	4,634	2,488,921	263,871	10.6	138,095	3,400	42,616	2,556,171	211,027
1 wholesale establishment	4,361	1,766,473	202,940	11.5	103,192	3,323	32,088	1,907,147	144,614
2 wholesale establishments	120	119,721	13,794	11.5	6,255	51	1,925	120,378	9,919
3-5 wholesale establishments	94	136,849	10,103	7.4	5,516	26	1,474	104,498	6,828
6 or more wholesale establishments	59	465,878	37,034	7.9	23,132	...	7,129	424,148	49,666
Manufacturers' Sales Branches (With Stocks)									
Groceries, confectionery, meats:									
Confectionery	133	355,338	42,791	12.0	14,924	6	4,210	298,915	15,820
1 wholesale establishment	6	5,980	1,604	26.8	444	...	151	7,678	659
2 wholesale establishments	8	5,697	815	14.3	158	...	67	3,227	330
3-5 wholesale establishments	25	88,537	12,158	13.7	2,930	...	759	61,088	2,864
6 or more wholesale establishments	94	255,124	28,214	11.0	11,392	6	3,233	226,922	11,967
Meats, meat products	734	2,770,342	116,928	4.2	65,731	6	22,769	1,354,270	70,576
1 wholesale establishment	11	11,986	803	6.7	483	5	164	8,606	172
2 wholesale establishments	6	20,760	1,185	5.7	274	1	85	5,605	315
3-5 wholesale establishments	16	19,912	1,809	9.1	876	...	210	18,655	240
6 or more wholesale establishments	701	2,717,684	113,131	4.2	64,098	...	22,310	1,321,404	69,849
Other grocery, food specialties	2,271	3,676,456	304,979	8.3	131,908	4	38,887	2,585,300	145,408
1 wholesale establishment	24	46 876	6,918	14.8	2,172	2	553	42,060	6,313
2 wholesale establishments	30	12,484	1,255	10.0	698	2	191	13,110	1,417
3-5 wholesale establishments	109	226,899	30,331	13.4	9,497	...	2,398	157,951	16,846
6-9 wholesale establishments	119	417,574	27,432	6.6	7,393	...	2,307	142,999	10,985
10-14 wholesale establishments	104	54,491	9,157	16.8	4,006	...	1,150	77,908	2,624
15-24 wholesale establishments	213	261,739	22,602	8.6	9,683	...	2,717	188,895	9,077
25 or more wholesale establishments	1,672	2,656,393	207,284	7.8	98,459	...	29,571	1,962,377	98,146

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED– UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Branches (With Stocks)--Continued									
Farm products (edible):									
Dairy, poultry products	707	880,074	118,299	13.4	60,977	12	17,682	1,162,426	32,932
1-2 wholesale establishments	29	35,945	2,234	6.2	974	12	334	15,844	496
3-5 wholesale establishments	27	25,292	2,220	8.8	1,034	...	396	21,257	332
6-9 wholesale establishments	34	34,541	3,348	9.7	1,645	...	569	27,554	850
10 or more wholesale establishments	617	784,296	110,497	14.1	57,324	...	16,383	1,097,771	31,254
Beer, wines, distilled spirits:									
Beer, ale	196	219,775	38,028	17.3	22,106	10	6,276	474,782	3,513
1 wholesale establishment	12	22,604	3,483	15.4	2,494	4	621	44,362	823
2 wholesale establishments	13	8,212	1,426	17.4	878	2	246	14,072	52
3-5 wholesale establishments	64	45,778	8,066	17.6	3,996	4	1,127	72,280	664
6-9 wholesale establishments	36	30,399	6,130	20.2	3,664	...	1,075	84,353	343
10 or more wholesale establishments	71	112,782	18,923	16.8	11,074	...	3,207	259,715	1,631
Wines, distilled spirits	58	528,571	39,403	7.4	10,059	6	2,102	188,311	19,094
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	249	502,833	108,764	21.6	46,609	1	12,404	875,854	43,614
1 wholesale establishment	13	21,582	6,386	29.6	1,990	...	387	37,603	1,207
2 wholesale establishments	21	21,472	4,074	19.0	2,000	...	556	41,066	1,698
3-5 wholesale establishments	44	67,523	14,478	21.4	6,419	1	1,462	101,549	7,962
6-9 wholesale establishments	33	73,109	12,137	16.6	4,927	...	1,773	101,544	9,923
10-14 wholesale establishments	54	112,590	22,769	20.2	10,801	...	2,754	215,466	7,042
15 or more wholesale establishments	84	206,557	48,920	23.7	20,472	...	5,472	378,626	15,782
Industrial chemicals, explosives	478	1,472,119	128,409	8.7	48,002	8	10,512	908,015	62,824
1 wholesale establishment	27	18,539	2,279	12.3	1,206	8	305	21,055	1,645
2-5 wholesale establishments	72	150,222	14,879	9.9	7,177	...	1,443	138,995	13,560
6-24 wholesale establishments	220	451,313	38,245	8.5	17,771	...	4,032	318,967	28,660
25 or more wholesale establishments	159	852,045	73,006	8.6	21,848	...	4,732	428,998	18,959
Paints, varnishes	699	353,717	66,520	18.8	30,659	3	8,809	607,888	41,454
1 wholesale establishment	26	22,859	6,161	27.0	3,287	3	875	59,169	3,240
2 wholesale establishments	14	4,463	1,218	27.3	578	...	148	9,648	744
3-5 wholesale establishments	41	15,699	3,787	24.1	1,920	...	514	34,628	2,966
6-9 wholesale establishments	54	26,251	4,991	19.0	2,364	...	553	43,406	2,782
10 or more wholesale establishments	564	284,445	50,363	17.7	22,510	...	6,719	461,037	31,722
Tobacco and products (exc. leaf)	41	797,902	53,439	6.7	7,896	8	2,460	155,475	25,368
Dry goods, apparel:									
Clothing, furnishings, footwear	196	384,498	40,270	10.5	22,864	31	4,766	441,933	41,017
1 wholesale establishment	100	129,873	16,547	12.7	9,234	23	1,834	169,869	15,765
2 wholesale establishments	35	50,044	5,794	11.6	3,243	2	577	67,513	6,199
3-5 wholesale establishments	32	83,792	8,391	10.0	5,722	6	1,275	119,185	13,662
6 or more wholesale establishments	29	120,789	9,538	7.9	4,665	...	1,080	85,366	5,391
Dry goods, piece goods, notions	220	1,188,731	58,809	4.9	32,013	17	6,687	603,050	80,809
1 wholesale establishment	79	143,456	16,111	11.2	8,211	15	1,514	137,706	20,844
2 wholesale establishments	15	14,212	1,990	14.0	1,061	2	237	19,976	965
3 or more wholesale establishments	126	1,031,063	40,708	3.9	22,741	...	4,936	445,368	59,000
Furniture, home furnishings:									
Furniture (household, office)	217	170,008	27,228	16.0	13,511	15	3,285	245,479	7,922
1 wholesale establishment	16	6,927	1,401	20.2	707	13	184	13,240	572
2-5 wholesale establishments	18	19,100	1,324	6.9	798	2	156	14,712	1,140
6 or more wholesale establishments	183	143,981	24,503	17.0	12,006	...	2,945	217,527	6,210
Home furnishings, floor coverings	159	364,127	30,940	8.5	15,586	16	4,073	294,562	14,581
1 wholesale establishment	20	54,502	3,800	7.0	1,737	15	398	34,732	913
2 wholesale establishments	16	15,071	1,457	9.7	634	...	174	11,953	1,890
3-5 wholesale establishments	30	19,090	2,160	11.3	1,155	1	271	23,064	1,529
6 or more wholesale establishments	93	275,464	23,523	8.5	12,060	...	3,230	224,813	10,249
Paper and its products:									
Stationery, office supplies	184	60,680	13,235	21.8	8,256	...	2,340	156,504	6,591
1-2 wholesale establishments	11	3,619	604	16.7	343	...	153	5,979	674
3-5 wholesale establishments	28	16,835	3,173	18.8	1,956	...	608	34,220	1,347
6 or more wholesale establishments	145	40,226	9,458	23.5	5,957	...	1,579	116,305	4,570
Other paper products	121	131,706	16,851	12.8	9,909	13	2,778	191,710	13,884
1 wholesale establishment	32	14,078	2,449	17.4	1,407	13	460	29,075	1,188
2 wholesale establishments	15	11,869	1,136	9.6	553	...	106	10,800	517
3-5 wholesale establishments	26	22,557	2,879	12.8	1,436	...	402	29,685	1,780
6 or more wholesale establishments	48	83,202	10,387	12.5	6,513	...	1,810	122,150	10,399
Automotive equipment, tires and tubes, total	700	1,571,876	169,773	10.8	91,097	31	29,603	1,947,682	228,437
1 wholesale establishment	65	30,248	5,272	17.4	2,669	29	888	54,931	4,971
2 wholesale establishments	16	3,209	637	19.8	405	1	156	8,780	515
3-5 wholesale establishments	45	13,113	3,102	23.6	1,774	...	521	38,383	2,274
6-9 wholesale establishments	34	8,041	1,016	12.6	522	1	199	8,895	1,746
10-14 wholesale establishments	53	221,108	35,243	15.9	16,952	...	5,816	336,976	38,757
15 or more wholesale establishments	487	1,296,157	124,503	9.6	68,775	...	22,023	1,499,717	180,174
Electrical goods:									
Wiring supplies, apparatus	453	2,516,717	225,556	9.0	160,425	13	42,984	2,942,084	102,659
1 wholesale establishment	22	5,125	962	18.8	585	13	168	10,849	525
2 wholesale establishments	12	12,790	809	6.3	392	...	115	7,858	1,151
3-5 wholesale establishments	35	37,961	3,124	8.2	1,639	...	328	31,152	1,208
6-9 wholesale establishments	41	44,371	3,213	7.2	1,618	...	412	33,904	2,323
10 or more wholesale establishments	343	2,416,470	217,448	9.0	156,191	...	41,961	2,858,321	97,452
Electrical appliances, specialties	216	211,091	19,591	9.3	9,986	6	2,968	198,562	20,219
1 wholesale establishment	12	7,512	1,221	16.2	524	5	215	11,053	651
2 wholesale establishments	10	6,102	968	15.9	473	1	158	13,245	745
3-5 wholesale establishments	15	40,304	3,877	9.6	1,644	...	445	33,851	2,398
6 or more wholesale establishments	179	157,173	13,525	8.6	7,345	...	2,150	140,413	16,425

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Branches (With Stocks)--Continued									
Hardware, plumbing, heating:									
Hardware	110	78,050	13,328	17.1	8,150	9	1,609	148,041	7,964
1 wholesale establishment	23	12,205	2,332	19.1	1,537	9	250	23,778	1,175
2 wholesale establishments	7	10,114	1,105	10.9	567	...	104	11,325	2,748
3-5 wholesale establishments	24	8,334	1,297	15.6	910	...	171	18,437	1,044
6 or more wholesale establishments	56	47,397	8,594	18.1	5,136	...	1,084	94,501	2,997
Plumbing, heating equipment, supplies	520	586,477	73,326	12.5	42,343	24	12,169	820,182	46,768
1 wholesale establishment	43	15,253	2,099	13.8	1,229	18	353	23,987	2,100
2 wholesale establishments	26	21,483	3,684	17.1	1,950	6	450	40,128	2,466
3-5 wholesale establishments	41	40,817	5,077	12.4	2,479	...	632	47,245	5,559
6-9 wholesale establishments	47	59,194	7,477	12.6	4,130	...	979	83,747	4,011
10-14 wholesale establishments	35	16,103	1,736	10.8	802	...	127	14,247	751
15 or more wholesale establishments	328	433,627	53,253	12.3	31,753	...	9,628	610,828	31,881
Lumber, construction materials:									
Lumber, millwork	118	130,829	15,229	11.6	7,036	21	1,786	135,325	19,915
1-2 wholesale establishments	38	37,804	4,372	13.3	2,353	21	613	44,045	6,586
3-5 wholesale establishments	19	10,604	1,003	9.4	529	...	166	12,777	1,885
6 or more wholesale establishments	61	82,421	9,854	12.0	4,154	...	1,007	78,503	11,444
Other construction materials	339	482,247	86,611	18.0	49,049	33	14,000	985,013	33,302
1 wholesale establishment	44	27,401	5,569	20.3	3,284	25	1,011	73,419	2,505
2 wholesale establishments	15	10,925	2,169	19.8	936	8	285	18,298	541
3-5 wholesale establishments	25	25,426	5,367	21.1	2,189	...	532	43,582	989
6-9 wholesale establishments	31	48,320	6,479	13.4	2,549	...	578	47,918	1,941
10 or more wholesale establishments	224	370,175	67,027	18.1	40,091	...	11,594	801,796	27,326
Machinery, equipment, supplies:									
Commercial machines, equipment	1,759	740,048	240,208	32.4	176,388	30	41,559	3,386,766	50,186
1 wholesale establishment	56	11,101	3,158	28.4	2,059	23	569	39,117	2,066
2 wholesale establishments	21	7,876	1,674	21.2	953	6	238	16,836	1,713
3-5 wholesale establishments	32	11,497	2,749	23.9	1,848	1	352	33,772	730
6-9 wholesale establishments	27	5,274	1,817	34.4	1,074	...	473	18,983	1,153
10-24 wholesale establishments	168	78,459	23,352	29.8	16,949	...	4,604	313,486	3,024
25 or more wholesale establishments	1,455	625,841	207,458	33.1	153,505	...	35,323	2,964,572	41,500
Construction machinery, equipment	57	45,807	6,640	14.5	3,012	4	670	56,821	5,945
Farm-dairy machinery, equipment	285	1,299,152	78,496	6.0	45,368	10	13,828	858,095	112,645
1 wholesale establishment	18	9,698	811	8.4	442	8	151	9,463	931
2 wholesale establishments	12	8,473	975	11.5	470	2	152	8,810	1,607
3-9 wholesale establishments	43	102,303	6,036	5.9	3,434	...	1,023	73,976	8,598
10 or more wholesale establishments	212	1,178,678	70,674	6.0	41,022	...	12,502	765,846	101,509
Industrial machinery, equipment, supplies	1,785	1,811,835	206,562	11.4	116,511	68	29,390	2,204,091	115,279
1 wholesale establishment	128	44,409	7,947	17.9	4,633	58	1,240	82,167	6,035
2 wholesale establishments	78	48,071	7,379	15.4	4,029	3	965	69,634	5,983
3-5 wholesale establishments	255	195,742	25,435	13.0	13,771	7	3,284	256,017	16,478
6-9 wholesale establishments	207	106,801	15,706	14.7	8,554	...	2,059	167,918	8,431
10-14 wholesale establishments	253	454,448	57,601	12.7	30,933	...	7,370	588,908	19,764
15-24 wholesale establishments	497	446,837	49,732	11.1	30,946	...	7,968	577,052	30,873
25 or more wholesale establishments	367	515,527	42,762	8.3	23,645	...	6,504	462,395	27,715
Professional equipment, supplies	595	147,522	37,571	25.5	23,954	12	8,094	443,654	22,649
1 wholesale establishment	18	6,343	1,561	24.6	918	7	416	22,629	912
2 wholesale establishments	22	7,211	1,589	22.0	847	1	267	16,085	1,050
3-5 wholesale establishments	53	23,101	5,036	21.8	3,324	4	1,001	56,281	4,128
6-14 wholesale establishments	61	11,137	2,412	21.6	1,308	...	327	25,169	1,149
15 or more wholesale establishments	441	99,730	26,973	27.0	17,557	...	6,083	329,490	15,410
Service establishment equipment, supplies	296	263,023	30,501	11.6	17,328	30	4,347	320,044	18,717
1 wholesale establishment	46	21,710	1,974	9.1	970	28	292	19,198	2,817
2 wholesale establishments	15	3,380	743	22.0	486	2	139	9,508	426
3-5 wholesale establishments	62	99,486	11,151	11.2	5,663	...	1,039	101,158	5,328
6-9 wholesale establishments	40	52,155	2,268	4.3	1,536	...	419	29,194	2,525
10-14 wholesale establishments	45	31,278	3,818	12.2	2,729	...	706	47,885	1,757
15 or more wholesale establishments	88	55,014	10,547	19.2	5,944	...	1,752	113,101	5,864
Transportation (exc. automotive) equipment, supplies	70	93,877	15,548	16.6	8,163	4	2,088	164,132	18,888
1 wholesale establishment	7	5,028	774	15.4	390	2	53	8,760	470
2 wholesale establishments	9	1,889	437	23.1	215	2	50	3,634	258
3 or more wholesale establishments	54	86,960	14,337	16.5	7,558	...	1,985	151,738	18,160
Metals, metal work (exc. scrap):									
Iron, steel and products	398	813,009	79,894	9.8	41,735	13	10,829	801,673	76,971
1 wholesale establishment	26	19,658	3,757	19.1	2,050	6	610	40,258	3,011
2 wholesale establishments	22	24,411	2,570	10.5	1,771	7	473	32,106	2,348
3-5 wholesale establishments	51	49,536	8,540	17.2	3,828	...	839	72,908	6,997
6-9 wholesale establishments	35	45,996	4,626	10.0	2,346	...	645	43,766	5,183
10-14 wholesale establishments	85	244,658	28,209	11.5	16,009	...	4,176	306,073	35,449
15 or more wholesale establishments	179	428,750	32,192	7.5	15,731	...	4,086	306,562	23,983
Nonferrous metals, metal work	104	352,367	19,295	5.5	8,765	...	2,404	175,410	30,972
1 wholesale establishment	8	17,115	1,658	9.7	1,125	...	324	23,656	3,620
2-5 wholesale establishments	33	60,096	4,968	8.3	2,889	...	774	55,338	7,271
6 or more wholesale establishments	63	275,156	12,669	4.6	4,751	...	1,306	96,416	20,081
Other manufacturers' sales branches:									
Amusement, sporting goods	173	283,129	36,885	13.0	20,154	9	6,500	415,931	29,857
1 wholesale establishment	12	6,538	987	15.1	567	8	232	14,572	725
2 wholesale establishments	6	952	193	20.3	85	1	22	1,397	85
3-5 wholesale establishments	16	9,768	1,735	17.8	947	...	231	18,429	1,925
6 or more wholesale establishments	139	265,871	33,970	12.8	18,555	...	6,015	381,533	27,122

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Branches (With Stocks)--Continued									
Other manufacturers' sales branches--Continued									
Books, periodicals, newspapers	75	74,643	25,793	34.6	9,790	10	3,782	183,605	7,333
1-2 wholesale establishments	12	34,645	15,222	43.9	4,544	...	2,150	88,622	1,433
3-5 wholesale establishments	23	17,317	4,786	27.6	2,493	10	818	43,435	2,370
6 or more wholesale establishments	40	22,681	5,785	25.5	2,753	...	814	51,548	3,530
Coal, coke	16	88,171	3,075	3.5	1 708	8	401	32,729	7,084
Farm supplies	188	204,463	18,894	9.2	8,499	3	2,480	152,930	7,939
1-2 wholesale establishments	22	20,400	2,757	13.5	1,054	3	268	21,462	1,654
3-5 wholesale establishments	17	19,072	2,566	13.4	826	...	200	15,334	665
6-9 wholesale establishments	29	24,331	2,306	9.5	1,242	...	461	22,504	969
10-14 wholesale establishments	57	28,962	4,851	16.7	2,112	...	542	34 676	3,258
15 or more wholesale establishments	63	111,698	6,414	5.7	3,265	...	1,009	58,954	1,393
Jewelry	37	51,110	10,402	20.4	5,693	6	1,250	112,643	5,042
Petroleum and products	27	24,180	2,797	11.6	1,619	3	404	30,133	1,996
Manufacturers' sales branches, miscellaneous products	732	3,503,217	288,431	8.2	103,630	24	28,540	2,065,731	153,596
1 wholesale establishment	47	80,290	7,418	9.2	1,792	24	511	34,471	3,128
2 wholesale establishments	13	12,662	1,723	13.6	809	...	185	13,976	1,173
3-5 wholesale establishments	61	187,942	13,285	7.1	6,492	...	1,648	133,934	10,013
6-14 wholesale establishments	28	35,863	1,496	4.2	1,062	...	278	20,344	2,970
15-24 wholesale establishments	89	327,019	13,247	4.0	9,146	...	2,776	189,950	14,326
25-49 wholesale establishments	143	602,473	144,916	24.0	17,088	...	4,462	341,256	19,090
50 or more wholesale establishments	351	2,256,968	106,346	4.7	67,241	...	18,680	1,331,800	102,896
Manufacturers' Sales Offices (Without Stocks)									
Groceries, confectionery, meats:									
Confectionery	18	69,686	1,712	2.4	1,026	1	287	20,513	...
Meats, meat products	22	39,166	2,134	5.4	578	...	157	15,485	...
Other grocery, food specialties	336	1,056,301	76,495	7.2	26,794	2	7,489	528,657	...
1 wholesale establishment	13	83,311	3,290	3.9	1,164	2	251	20,211	...
2 wholesale establishments	7	16,295	411	2.5	249	...	67	5,593	...
3-5 wholesale establishments	29	74,579	7,050	9.4	1,843	...	386	35,735	...
6-9 wholesale establishments	53	68,609	12,142	17.7	2,590	...	722	51,583	...
10 or more wholesale establishments	234	813,507	53,602	6.6	20,948	...	6,063	415,535	...
Farm products (edible):									
Dairy, poultry products	16	74,049	5,805	7.8	1,965	1	581	42,427	
Beer, wines, distilled spirits	101	982,848	55,437	5.6	14,038	3	2,894	279,682	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	78	189,667	24,701	13.0	9,893	...	2,140	183,989	...
1 wholesale establishment	5	14,513	5,391	37.1	666	...	110	11,502	...
2 wholesale establishments	12	17,545	5,083	29.0	2,104	...	470	42,257	...
3 or more wholesale establishments	61	157,609	14,227	9.0	7,123	...	1,560	130,230	...
Industrial chemicals, explosives	291	974,573	100,760	10.3	30,789	1	8,728	636,484	...
1 wholesale establishment	21	38,787	1,939	5.0	1,081	1	227	19,791	...
2 wholesale establishments	11	36,512	4,283	11.7	706	...	124	14,064	...
3-5 wholesale establishments	27	53,042	3,737	7.0	1,527	...	329	33,170	...
6-9 wholesale establishments	52	125,154	15,674	12.5	4,467	...	885	82,769	...
10-14 wholesale establishments	65	169,088	7,354	4.3	4,348	...	724	86,878	...
15 or more wholesale establishments	115	551,990	67,773	12.3	18,660	...	6,439	399,812	...
Paints, varnishes	75	133,031	15,495	11.6	5,712	...	1,396	117,640	...
Tobacco and products (exc. leaf)	200	897,100	23,728	2.6	6,203	...	1,875	121,724	...
Dry goods, apparel:									
Clothing, furnishings, footwear	318	459,732	38,127	8.3	19,671	69	3,521	353,751	...
1 wholesale establishment	219	263,883	22,121	8.4	12,225	67	2,281	223,208	...
2 wholesale establishments	34	24,298	1,752	7.2	1,059	2	135	17,324	...
3 or more wholesale establishments	65	171,551	14,254	8.3	6,387	...	1,105	113,219	...
Dry goods, piece goods, notions	294	941,997	41,538	4.4	20,662	22	3,577	399,541	...
1 wholesale establishment	102	414,717	20,927	5.0	9,790	20	1,696	187,600	...
2 wholesale establishments	37	100,411	4,544	4.5	2,501	...	399	46,342	...
3-5 wholesale establishments	67	141,418	5,851	4.1	3,184	2	520	62,781	...
6 or more wholesale establishments	88	285,451	10,216	3.6	5,187	...	962	102,818	...
Furniture, home furnishings:									
Furniture (household, office)	51	19,120	1,554	8.1	907	12	170	18,045	...
Home furnishings, floor coverings	269	344,649	18,905	5.5	9,304	5	1,922	174,063	...
1-2 wholesale establishments	40	47,315	3,286	6.9	1,627	4	255	29,789	...
3-5 wholesale establishments	45	55,712	4,629	8.3	1,683	...	251	31,966	...
6-9 wholesale establishments	37	30,039	1,794	6.0	943	...	202	17,722	...
10 or more wholesale establishments	147	211,583	9,196	4.3	5,051	1	1,214	94,586	...
Paper and its products:									
Fine paper	25	58,752	2,370	4.0	1,172	1	172	18,416	...
Stationery, office supplies	338	139,321	28,511	20.5	23,402	2	4,545	441,205	...
1 wholesale establishment	10	6,469	1,171	18.1	263	...	52	4,445	...
2 wholesale establishments	13	3,596	590	16.4	338	2	71	5,680	...
3-9 wholesale establishments	32	10,954	1,202	11.0	900	...	155	16,141	...
10-14 wholesale establishments	56	21,375	3,799	17.8	3,289	...	843	63,098	...
15-24 wholesale establishments	68	20,253	4,025	19.9	3,148	...	795	65,150	...
25 or more wholesale establishments	159	76,674	17,724	23.1	15,464	...	2,629	286,691	...
Other paper products	405	1,013,092	43,241	4.3	18,932	4	3,691	367,309	...
1 wholesale establishment	36	79,811	5,615	7.0	2,869	4	481	54,327	...
2 wholesale establishments	22	83,118	5,354	6.4	1,754	...	330	36,420	...
3-5 wholesale establishments	82	133,301	7,087	5.3	3,390	...	609	67,015	...
6-9 wholesale establishments	81	211,440	12,283	5.8	5,304	...	1,149	101,344	...
10 or more wholesale establishments	184	505,422	12,902	2.5	5,615	...	1,122	108,203	...

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Offices (Without Stocks)--Continued									
Automotive equipment, tires and tubes, total	143	268,091	19,200	7.2	8,052	7	2,029	156,705	...
1 wholesale establishment	16	27,698	1,510	5.4	755	6	188	15,222	...
2-5 wholesale establishments	17	40,482	2,270	5.4	1,168	1	250	22,367	...
6-9 wholesale establishments	23	27,475	2,450	8.9	569	...	131	10,731	...
10 or more wholesale establishments	87	172,436	12,970	5.6	5,560	...	1,460	108,385	...
Electrical goods:									
Wiring supplies, apparatus	556	925,223	31,393	3.4	14,971	...	3,033	284,968	...
1 wholesale establishment	14	21,551	1,249	5.8	705	...	120	13,129	...
2 wholesale establishments	9	3,107	270	8.7	204	...	32	3,784	...
3-5 wholesale establishments	61	40,042	2,559	6.4	1,363	...	262	26,123	...
6-9 wholeslle establishments	53	54,075	3,024	5.6	1,734	...	361	32,448	...
10-14 wholesale establishments	73	202,277	8,963	4.4	2,603	...	500	46,144	...
15-24 wholesale establishments	149	85,568	4,302	5.0	3,029	...	593	57,831	...
25 or more wholesale establishments	197	518,603	11,026	2.1	5,333	...	1,165	105,509	...
Electrical appliances, specialties	101	721,447	9,372	1.3	5,193	4	840	114,981	...
1 wholesale establishment	16	34,627	3,124	9.0	1,161	4	224	25,012	...
2-5 wholesale establishments	16	6,126	599	9.8	268	...	58	4,650	...
6 or more wholesale establishments	69	680,694	5,649	0.8	3,764	...	558	85,319	...
Hardware, plumbing, heating:									
Hardware	68	71,554	5,574	7.8	2,078	3	806	39,287	...
Plumbing, heating, equipment, supplies	370	465,668	20,454	4.4	11,005	7	2,162	217,480	...
1 wholesale establishment	24	16,628	1,809	10.9	550	7	97	10,049	...
2 wholesale establishments	15	4,381	469	10.7	337	...	60	7,085	...
3-5 wholesale establishments	33	20,567	1,969	9.6	978	...	182	19,738	...
6-9 wholesale establishments	63	71,896	5,086	7.1	2,123	...	366	43,971	...
10-14 wholesale establishments	55	99,795	3,039	3.0	1,676	...	297	32,267	...
15 or more wholesale establishments	180	252,401	8,082	3.2	5,341	...	1,160	104,370	...
Lumber, construction materials:									
Lumber, millwork	54	81,907	5,255	6.4	1,913	11	326	32,597	...
Other construction materials	369	997,459	77,579	7.8	28,292	6	6,218	488,331	...
1 wholesale establishment	36	32,372	3,584	11.1	1,379	6	495	26,339	...
2 wholesale establishments	24	61,991	7,744	12.5	2,269	...	497	44,093	...
3-5 wholesale establishments	43	47,460	3,508	7.4	1,769	...	370	33,492	...
6-14 wholesale establishments	129	315,205	28,503	9.0	9,437	...	2,036	162,390	...
15 or more wholesale establishments	137	540,431	34,240	6.3	13,438	...	2,820	222,017	...
Machinery, equipment, supplies:									
Commercial machines, equipment	380	84,027	19,617	23.3	14,568	14	3,103	286,712	...
1 wholesale establishment	21	2,553	566	22.2	313	12	75	5,307	...
2 wholesale establishments	8	1,818	189	10.4	104	2	29	2,429	...
3-5 wholesale establishments	19	8,625	1,207	14.0	865	...	96	13,638	...
6 or more wholesale establishments	332	71,031	17,655	24.8	13,286	...	2,903	265,338	...
Construction machinery, equipment	49	63,220	5,063	8.0	1,605	...	268	26,971	...
Farm-dairy machinery, equipment	17	210,828	8,321	3.9	3,281	...	737	61,219	...
Industrial machinery, equipment, supplies	1,255	1,915,550	82,538	4.3	44,392	26	8,847	841,093	...
1 wholesale establishment	81	40,688	3,578	8.8	2,116	23	364	33,499	...
2 wholesale establishments	59	45,527	3,148	6.9	1,972	1	334	34,483	...
3-5 wholesale establishments	267	261,469	15,069	5.8	7,610	2	1,448	141,554	...
6-9 wholesale establishments	176	106,509	8,532	8.0	5,419	...	964	99,484	...
10-14 wholesale establishments	163	139,933	8,169	5.8	4,567	...	795	89,813	...
15-24 wholesale establishments	255	283,592	11,521	4.1	6,985	...	1,369	131,433	...
25 or more wholesale establishments	254	1,037,832	32,521	3.1	15,723	...	3,573	310,827	...
Professional equipment, supplies	81	67,882	3,852	5.7	2,609	4	516	51,463	...
Service establishment equipment, supplies	57	22,641	1,350	6.0	862	6	180	15,675	...
Transporation (exc. automotive) equipment, supplies	64	198,767	3,759	1.9	2,004	7	356	37,082	...
1 wholesale establishment	15	9,792	1,247	12.7	547	7	113	9,478	...
2 or more wholesale establishments	49	188,975	2,512	1.3	1,457	...	243	27,604	...
Metals, metal work (exc. scrap):									
Iron, steel and products	729	5,410,524	115,163	2.1	38,364	10	7,161	768,210	...
1 wholesale establishment	20	12,675	558	4.4	355	6	70	7,078	...
2 wholesale establishments	24	36,278	1,102	3.0	742	...	148	13,865	...
3-5 wholesale establishments	56	146,196	4,614	3.2	1,945	3	298	30,334	...
6-9 wholesale establishments	83	246,132	4,648	1.9	2,031	...	389	37,041	...
10-14 wholesale establishments	112	241,053	6,696	2.8	3,341	...	658	67,111	...
15-24 wholesale establishments	159	1,229,421	23,603	1.9	7,046	1	1,424	130,175	...
25 or more wholesale establishments	275	3,498,769	73,942	2.1	22,904	...	4,174	482,606	...
Nonferrous metals, metal work	218	844,282	28,831	3.4	10,686	5	2,571	212,018	...
1 wholesale establishment	12	15,991	1,264	7.9	606	5	143	12,871	...
2-5 wholesale establishments	27	108,978	3,632	3.3	1,704	...	319	32,034	...
6 or more wholesale establishments	179	719,313	23,935	3.3	8,376	...	2,109	167,113	...
Other manufacturers' sales offices:									
Amusement, sporting goods	64	138,637	7,355	5.3	3,412	4	643	65,774	...
1 wholesale establishment	15	28,327	2,165	7.6	934	4	204	17,949	...
2 or more wholesale establishments	49	110,310	5,190	4.7	2,478	...	439	47,825	...
Books, periodicals, newspapers	127	54,431	5,858	10.8	3,933	1	700	73,255	...
1 wholesale establishment	11	3,789	686	18.1	177	1	37	3,335	...
2 wholesale establishments	14	9,348	736	7.9	478	...	79	9,308	...
3-5 wholesale establishments	32	22,458	1,745	7.8	1,256	...	195	22,312	...
6 or more wholesale establishments	70	18,836	2,691	14.3	2,022	...	389	38,300	...

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Offices (Without Stocks)--Continued									
Other manufacturers' sales offices--Continued									
Coal, coke	64	361,539	7,855	2.2	3,464	...	677	77,793	...
Farm supplies	36	114,755	7,745	6.7	2,362	1	570	44,079	...
Jewelry	56	44,823	2,515	5.6	1,795	3	233	38,392	...
Manufacturers' sales offices, miscellaneous products	357	3,052,521	71,970	2.4	24,352	12	4,769	458,873	...
1 wholesale establishment	53	130,174	6,185	4.8	3,664	12	535	66,843	...
2 wholesale establishments	23	77,855	2,317	3.0	1,271	...	149	21,750	...
3-5 wholesale establishments	60	116,959	5,115	4.4	2,010	...	326	35,781	...
6-9 wholesale establishments	29	105,800	2,875	2.7	1,979	...	272	27,547	...
10 or more wholesale establishments	192	2,621,733	55,478	2.1	15,428	...	3,487	306,952	...
Agents, Brokers									
Groceries, confectionery, meats:									
Groceries, food (exc. specified)	2,883	4,740,299	98,907	2.1	42,354	2,639	10,258	775,464	8,551
1 wholesale establishment	2,560	3,602,040	82,411	2.3	32,221	2,513	8,009	600,327	5,626
2 wholesale establishments	129	219,484	4,826	2.2	2,592	77	588	47,392	358
3-5 wholesale establishments	110	426,136	6,536	1.5	4,020	44	852	70,617	2,141
6 or more wholesale establishments	84	492,639	5,134	1.0	3,521	5	809	57,128	426
Confectionery	147	100,226	3,733	3.7	1,221	160	304	23,403	34
Fish, sea foods	58	32,460	1,401	4.3	616	49	165	11,137	376
Meat, meat products	83	614,117	4,038	0.6	1,094	90	235	22,365	41
Farm products (edible):									
Dairy, poultry products	195	387,457	5,930	1.5	2,523	161	786	53,394	705
1 wholesale establishment	181	376,819	5,723	1.5	2,411	156	755	51,257	700
2 or more wholesale establishments	14	10,638	207	1.9	112	5	31	2,137	5
Fruits, vegetables (fresh)	960	1,390,914	47,282	3.4	22,546	772	6,654	415,240	2,935
1 wholesale establishment	774	954,061	30,839	3.2	14,158	763	3,830	260,401	1,015
2 wholesale establishments	20	24,657	987	4.0	442	7	104	8,411	57
3-5 wholesale establishments	34	46,279	1,864	4.0	895	2	207	15,518	282
6 or more wholesale establishments	132	365,917	13,592	3.7	7,051	...	2,513	130,910	1,581
Beer, wines, distilled spirits:									
Beer, ale	17	11,839	639	5.4	124	14	36	2,714	136
Wines, distilled spirits	80	52,348	2,143	4.1	603	59	135	11,397	424
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	182	90,155	5,499	6.1	2,332	146	642	47,885	191
1 wholesale establishment	170	73,291	4,471	6.1	1,772	142	495	36,946	178
2 wholesale establishments	12	16,864	1,028	6.1	560	4	147	10,939	13
Industrial chemicals, explosives	251	270,335	10,646	3.9	4,409	168	842	79,615	1,120
1 wholesale establishment	227	200,881	6,931	3.4	3,516	158	658	63,031	961
2 or more wholesale establishments	24	69,454	3,715	5.3	893	10	184	16,584	159
Paints, varnishes	66	32,158	1,368	4.2	540	54	141	9,842	116
Tobacco and products (exc. leaf)	19	5,520	216	3.9	54	20	20	999	21
Dry goods, apparel:									
Clothing, furnishings, footwear	1,838	1,649,119	52,678	3.2	19,273	1,846	4,811	371,633	1,407
1 wholesale establishment	1,796	1,307,587	49,069	3.8	16,842	1,836	4,195	323,442	1,199
2 wholesale establishments	20	35,694	836	2.3	584	8	143	11,996	40
3 or more wholesale establishments	22	305,838	2,773	0.9	1,847	2	473	36,195	168
Dry goods (general line)	392	625,591	14,482	2.3	4,660	360	1,196	82,198	358
1 wholesale establishment	376	581,737	9,691	1.7	3,594	359	786	61,907	357
2 or more wholesale establishments	16	43,854	4,791	10.9	1,066	1	410	20,291	1
Dry goods specialties, piece goods, notions	1,063	3,223,128	106,832	3.3	39,281	884	6,110	696,118	6,378
1 wholesale establishment	918	1,821,513	56,052	3.1	19,517	872	3,071	349,579	3,667
2 wholesale establishments	17	111,035	3,376	3.0	1,204	3	170	20,856	521
3-5 wholesale establishments	40	266,435	11,732	4.4	4,767	9	652	90,951	517
6-9 wholesale establishments	50	576,679	17,724	3.1	7,143	...	1,184	121,172	1,651
10 or more wholesale establishments	38	447,466	17,948	4.0	6,650	...	1,033	113,560	22
Furniture, home furnishings:									
Furniture (household, office)	484	204,345	13,015	6.4	3,964	460	896	78,869	329
1 wholesale establishment	472	200,269	12,796	6.4	3,866	457	869	76,874	321
2 or more wholesale establishments	12	4,076	219	5.4	98	3	27	1,995	8
Home furnishings, floor coverings	561	265,618	14,764	5.6	5,373	524	1,325	104,903	662
1 wholesale establishment	521	185,268	12,527	6.8	4,223	510	1,101	87,244	519
2 wholesale establishments	16	13,619	811	6.0	538	7	90	7,614	44
3 or more wholesale establishments	24	66,731	1,426	2.1	612	7	134	10,045	99
Paper and its products:									
Stationery, office supplies	105	25,076	1,831	7.3	799	98	223	16,250	219
Other paper products	302	226,001	8,769	3.9	3,105	242	655	59,066	293
1 wholesale establishment	283	208,681	7,998	3.8	2,742	240	592	51,056	293
2 or more wholesale establishments	19	17,320	771	4.4	363	2	63	8,010	...
Farm products (raw materials), total	3,744	11,739,902	137,688	1.2	58,287	3,705	35,492	1,338,167	18,188
1 wholesale establishment	3,327	9,475,321	109,989	1.2	44,854	3,524	28,314	1,051,595	13,760
2 wholesale establishments	183	515,315	7,446	1.4	3,248	154	2,215	86,058	1,427
3-5 wholesale establishments	101	607,144	6,065	1.0	3,177	14	1,086	57,413	1,244
6-9 wholesale establishments	56	337,824	8,019	2.4	4,158	...	2,987	95,716	1,750
10 or more wholesale establishments	77	804,298	6,169	0.8	2,850	13	890	47,385	7

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Agents, Brokers--Continued									
Automotive:									
Automobiles, other motor vehicles	62	86,535	1,953	2.2	791	57	252	13,636	233
Automotive equipment, tires and tubes	494	373,079	19,906	5.3	7,376	432	1,571	146,070	569
1 wholesale establishment	481	365,862	19,368	5.3	7,176	426	1,528	142,012	569
2 wholesale establishments	13	7,217	538	7.4	200	6	43	4,058	...
Electrical goods:									
Wiring supplies, apparatus	945	477,298	30,509	6.4	10,204	867	2,307	195,164	1,494
1 wholesale establishment	877	430,132	27,642	6.4	8,790	841	2,038	169,126	1,284
2 wholesale establishments	26	16,667	1,166	7.0	343	15	79	6,137	63
3 or more wholesale establishments	42	30,499	1,701	5.6	1,071	11	190	19,901	147
Electrical appliances, specialties	367	206,255	11,700	5.7	3,766	340	929	76,057	378
1 wholesale establishment	343	197,622	11,071	5.6	3,418	331	840	70,032	316
2 or more wholesale establishments	24	8,633	629	7.3	348	9	89	6,025	62
Hardware, plumbing, heating:									
Hardware	497	227,178	14,167	6.2	4,782	470	1,168	88,137	487
1 wholesale establishment	456	201,451	11,973	5.9	3,887	460	961	72,989	450
2 wholesale establishments	17	17,202	1,075	6.2	458	7	122	8,345	37
3 or more wholesale establishments	24	8,525	1,119	13.1	437	3	85	6,803	...
Plumbing, heating equipment, supplies	739	241,253	19,765	8.2	8,203	666	1,814	149,768	1,704
1 wholesale establishment	700	216,347	18,207	8.4	6,742	655	1,565	127,944	1,411
2 or more wholesale establishments	39	24,906	1,558	6.2	1,461	11	249	21,824	293
Lumber, construction materials:									
Lumber, millwork	528	432,518	17,934	4.1	4,786	439	1,073	96,713	1,768
1 wholesale establishment	510	346,247	13,786	4.0	3,778	436	902	76,990	458
2 or more wholesale establishments	18	86,271	4,148	4.8	1,008	3	171	19,723	1,310
Other construction materials	260	106,768	7,468	7.0	3,102	215	828	63,920	492
Machinery, equipment, supplies:									
Commercial machines, equipment	339	75,938	6,464	8.5	3,068	302	956	63,193	868
1 wholesale establishment	330	72,367	6,279	8.7	2,905	301	920	58,600	828
2 or more wholesale establishments	9	3,571	185	5.2	163	1	36	4,593	40
Construction machinery, equipment	82	28,603	2,229	7.8	1,227	54	259	21,143	552
Farm-dairy machinery, equipment	64	28,993	1,664	5.7	814	48	176	16,396	353
Industrial machinery, equipment, supplies	2,191	827,266	64,928	7.8	26,480	1,867	5,639	494,528	4,951
1 wholesale establishment	2,054	769,575	59,960	7.8	24,029	1,809	5,146	449,069	4,479
2 wholesale establishments	81	34,980	2,753	7.9	1,295	54	265	24,117	367
3 or more wholesale establishments	56	22,711	2,215	9.8	1,156	4	228	21,342	105
Professional equipment, supplies	109	22,124	1,751	7.9	699	86	200	13,958	109
1 wholesale establishment	101	19,727	1,512	7.7	571	86	174	11,497	109
2 or more wholesale establishments	8	2,397	239	10.0	128	...	26	2,461	...
Service establishment equipment, supplies	380	258,169	10,205	4.0	3,606	344	757	64,721	866
1 wholesale establishment	367	243,346	9,638	4.0	3,422	336	719	61,586	734
2 or more wholesale establishments	13	14,823	567	3.8	184	8	38	3,135	132
Transportation (exc. automotive) equipment, supplies	200	181,331	7,176	4.0	2,775	140	538	55,005	267
1 wholesale establishment	193	159,177	6,283	3.9	2,286	139	454	46,203	229
2 or more wholesale establishments	7	22,154	893	4.0	489	1	84	8,802	38
Metals, metal work (exc. scrap):									
Iron, steel and products	638	542,949	20,964	3.9	7,171	522	1,578	131,619	899
1 wholesale establishment	609	446,451	17,927	4.0	5,853	510	1,400	109,600	849
2 wholesale establishments	15	10,941	623	5.7	301	10	60	5,906	50
3 or more wholesale establishments	14	85,557	2,414	2.8	1,017	2	118	16,113	...
Nonferrous metals, metal work	105	183,344	3,521	1.9	1,406	86	265	27,274	190
Waste materials:									
Iron, steel scrap	50	164,613	5,292	3.2	2,313	34	348	34,148	461
Other scrap, waste materials	40	35,949	1,778	4.9	914	16	209	17,199	71
Other agents, brokers:									
Amusement, sporting goods	336	149,937	9,566	6.4	3,305	316	762	64,095	420
Books, periodicals, newspapers	118	57,782	6,691	11.6	2,839	112	989	50,368	160
Coal, coke	201	655,757	19,289	2.9	7,247	80	1,289	127,083	428
1 wholesale establishment	158	499,838	13,576	2.7	4,768	80	882	90,837	185
2 wholesale establishments	8	14,581	495	3.4	173	...	35	3,204	2
3 or more wholesale establishments	35	141,338	5,218	3.7	2,306	...	372	33,042	241
Farm supplies	220	457,339	7,565	1.6	3,316	173	776	55,796	1,309
1 wholesale establishment	180	270,681	4,079	1.5	1,570	167	396	28,081	358
2 or more wholesale establishments	40	186,658	3,486	1.9	1,746	6	380	27,715	951
Jewelry	369	121,966	5,192	4.2	854	389	237	16,852	3,210
Petroleum and products	124	373,605	7,283	1.9	2,432	74	401	46,209	173
1 wholesale establishment	116	358,940	6,833	1.9	2,080	72	368	40,983	173
2 or more wholesale establishments	8	14,665	450	3.1	352	2	33	5,226	...
Agents, brokers, miscellaneous products	1,473	2,606,935	57,574	2.2	23,514	1,240	5,403	431,479	3,933
1 wholesale establishment	1,388	1,852,243	43,797	2.4	16,561	1,186	3,866	308,136	3,129
2 wholesale establishments	36	261,007	6,784	2.6	3,972	15	891	72,612	178
3 or more wholesale establishments	49	493,685	6,993	1.4	2,981	39	646	50,731	626

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Assemblers (Mainly Farm Products)									
Groceries, confectionery, meats:									
Fish, sea foods	591	118,225	27,823	23.5	14,347	501	12,364	403,884	3,859
1 wholesale establishment	545	110,271	25,628	23.2	13,018	468	11,118	373,746	3,675
2 wholesale estsblishments	32	5,641	1,508	26.7	894	31	774	21,477	109
3 or more wholesale estsblishments	14	2,313	687	29.7	435	2	472	8,661	75
Other grocery, food specialties	253	206,617	27,804	13.4	12,920	125	11,576	438,490	21,430
1 wholesale establishment	197	155,428	21,338	13.7	9,654	115	9,006	342,564	16,759
2 wholesale establishmeots	17	26,708	3,376	12.6	1,557	9	1,318	44,371	2,895
3 or more wholesale establishments	39	24,481	3,090	12.6	1,709	1	1,252	51,555	1,776
Farm products (edible):									
Dsiry, poultry products	3,939	1,618,011	114,249	7.1	51,525	2,756	23,977	1,058,747	36,277
1 wholesale estsblishment	2,979	873,172	57,341	6.6	25,416	2,683	13,609	533,124	14,117
2 wholesale estsblishments	157	99,576	6,794	6.8	2,752	58	1,350	55,955	1,989
3-5 wholesale establishments	102	91,104	6,996	7.7	3,300	9	1,644	75,530	4,094
6-9 wholesale establishments	136	89,164	7,512	8.4	3,749	2	1,235	60,963	1,404
10-14 wholessle establishments	95	118,200	11,501	9.7	4,828	4	1,469	91,451	1,598
15 or more wholesale establishments	470	346,795	24,105	7.0	11,480	...	4,670	241,724	13,075
Fruits, vegetables (fresh)	2,137	1,102,832	254,602	23.1	121,800	1,352	64,848	2,680,956	33,777
1 wholesale estsblishment	1,644	850,132	208,195	24.5	99,752	1,243	53,744	2,185,424	27,432
2 wholesale establishments	141	66,198	17,492	26.4	7,936	62	3,581	154,609	2,254
3-5 wholesale estsblishmeots	158	60,917	13,519	22.2	6,521	39	2,969	126,699	1,542
6-9 wholesale establishments	88	59,044	7,200	12.2	3,276	8	2,195	119,088	1,188
10 or more wholesale establishments	106	66,541	8,196	12.3	4,315	...	2,359	95,136	1,361
Farm products (raw materials), total	11,939	7,756,809	225,262	2.9	101,172	5,114	43,371	2,008,649	326,753
1 wholesale estsblishment	7,233	5,165,868	148,000	2.9	62,304	4,605	27,575	1,262,905	232,953
2 wholesale estsblishments	863	558,584	19,164	3.4	9,142	260	3,745	173,808	23,294
3-5 wholesale establishments	889	495,959	18,330	3.7	9,472	147	3,733	180,218	17,027
6-9 wholesale estsblishments	422	261,207	8,507	3.2	4,136	42	1,494	77,704	7,339
10-14 wholesale estsbliéhments	534	314,287	7,623	2.4	4,400	34	1,726	91,203	10,391
15-24 wholesale establishments	413	158,888	6,250	3.9	3,030	5	1,416	63,075	10,658
25-49 wholesale estsblishments	442	133,976	3,724	2.8	2,065	21	977	38,191	4,100
50 or more wholesale estsblishments	1,143	668,040	13,664	2.0	6,623	...	2,705	121,545	20,991
Other assemblers:									
Farm supplies	384	151,167	14,077	9.3	6,630	246	2,755	128,952	9,809
1 wholesale establishment	310	106,771	10,004	9.4	4,635	233	1,797	84,600	6,690
2 wholesale establishments	34	13,690	1,554	11.4	669	9	342	16,849	1,207
3-5 wholesale establishments	17	16,846	1,181	7.0	590	3	210	12,492	952
6 or more wholesale establishments	23	13,860	1,338	9.6	736	1	406	15,011	960
Assemblers, miscellaneous products	25	4,232	588	13.9	289	20	177	7,132	462

* Proprietors nf unicorporsted businesses.
n.a. Not availsble or not spplicable.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																			
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
United States, total.	243,366	188,688,801	19,162	5,918,811	48,025	25,423,463	31,131	17,853,254	25,725	15,555,289	21,113	17,195,553	17,083	14,895,160	30,560	32,226,084	17,640	25,680,798	2,976	7,153,090	29,951	26,787,299
TYPE OF OPERATION																						
Merchant wholesalers.....	146,518	79,766,589	13,486	2,739,854	34,603	13,138,957	21,034	8,447,406	16,308	7,211,644	12,819	7,306,973	9,362	5,885,544	14,876	13,179,096	8,807	10,620,328	1,890	3,456,689	13,333	7,780,098
Manufacturers' sales branches, offices:																						
Sales branches (with stocks).....	15,716	29,229,717	664	446,879	1,520	1,982,778	1,164	1,069,346	1,310	1,405,381	1,303	1,811,083	1,043	2,108,935	2,656	5,337,864	1,454	5,606,563	327	1,251,924	4,275	8,208,964
Sales offices (without stocks).....	8,052	23,508,860	381	452,651	960	1,706,113	764	1,919,922	579	1,624,431	705	2,977,148	443	1,315,437	1,162	3,670,773	926	3,396,463	153	836,300	1,979	5,609,622
Petroleum bulk atstions, terminals.....	29,451	10,615,650	946	188,805	2,568	683,973	1,878	601,735	2,509	880,270	2,606	1,095,042	3,452	1,430,834	7,072	2,686,760	2,900	1,630,466	271	410,035	5,249	1,007,730
Agents, brokers.....	24,361	34,610,092	2,418	1,704,613	5,440	6,487,010	3,611	4,481,121	2,890	3,240,948	2,111	3,125,164	1,715	3,273,003	2,544	5,621,953	1,240	2,904,378	167	1,081,155	2,225	2,690,747
Assemblers (mainly farm products).....	19,268	10,957,893	1,267	386,009	2,934	1,424,632	2,680	1,333,724	2,129	1,192,615	1,569	880,143	1,068	881,407	2,250	1,729,638	2,313	1,522,600	168	116,987	2,890	1,490,138
TYPE BY KIND OF BUSINESS																						
Merchant wholesalers, total.....	146,518	79,766,589	13,486	2,739,854	34,603	13,138,957	21,034	8,447,406	16,308	7,211,644	12,819	7,306,973	9,362	5,885,544	14,876	13,179,096	8,807	10,620,328	1,890	3,456,689	13,333	7,780,098
Groceries, confectionery, meats:																						
Groceries (general line).....	4,265	5,799,121	159	116,426	540	514,813	474	490,021	421	440,355	332	411,458	298	371,523	698	1,125,679	671	1,208,237	166	447,955	506	672,654
Confectionery.....	2,077	377,047	199	19,040	515	74,854	268	53,874	246	47,204	231	40,557	139	44,382	200	41,700	98	19,471	19	8,662	162	27,303
Fish, sea foods.....	1,233	393,662	90	18,475	250	55,332	180	51,674	172	55,736	116	48,006	78	35,142	113	40,832	90	45,113	18	6,182	126	37,170
Meats, meat products.	3,507	1,999,476	400	107,875	997	564,804	526	327,111	370	240,626	263	151,947	163	101,972	334	239,605	139	95,888	30	19,928	285	149,720
Other grocery, food specialties.....	6,263	2,787,432	648	89,183	1,423	494,762	880	321,714	771	239,854	545	233,631	363	177,133	642	561,993	353	375,332	75	95,604	563	198,226
Farm products (edible):																						
Dairy, poultry products.....	6,668	4,278,748	546	153,625	1,322	597,023	888	420,311	854	415,894	648	354,690	522	412,922	869	875,427	358	463,681	52	162,454	609	422,721
Fruits, vegetables (fresh).....	6,871	3,222,193	646	174,693	1,357	541,034	936	360,655	848	357,238	710	308,345	511	318,838	683	566,619	378	221,450	53	37,436	749	335,885
Beer, wines, distilled spirits:																						
Beer, ale.....	5,668	1,550,562	649	90,520	1,507	347,117	888	258,727	666	207,495	634	222,695	610	198,961	153	51,848	75	36,295	18	12,336	468	124,568
Wines, distilled spirits.....	1,527	2,519,167	116	93,302	352	575,831	287	392,632	130	187,528	304	525,488	148	353,904	41	70,795	35	112,742	12	36,343	102	170,602
Drugs, chemicals, allied products:																						
Drugs (general line).	303	848,870	5	3,996	16	30,488	17	33,794	9	15,756	13	25,090	15	44,477	104	333,710	61	178,504	47	158,274	16	24,781
Drugs, drug sundries (specialty lines)...	1,902	521,476	201	16,619	478	105,932	273	40,951	259	48,828	156	42,372	132	30,763	162	161,678	79	27,384	22	8,420	140	38,529
Industrial chemicals, explosives.....	1,189	690,019	100	24,127	318	102,402	161	64,950	133	66,542	97	52,053	72	59,397	134	143,268	76	113,175	13	15,293	85	48,812
Paints, varnishes....	1,277	221,861	125	6,141	317	37,492	154	21,460	120	17,184	114	15,690	84	19,975	131	31,190	108	43,213	24	8,349	100	21,167
Tobacco and products (exc. leaf).....	3,019	2,529,576	245	110,090	709	432,323	319	221,493	318	258,145	280	201,605	215	202,168	383	381,747	274	370,731	48	120,302	228	230,972
Dry goods, apparel:																						
Clothing, furnishings, footwear.....	5,133	1,558,536	429	62,000	1,170	311,377	888	234,872	598	167,649	431	152,555	345	96,359	450	218,755	264	133,683	50	39,784	508	141,502
Dry goods (general line).....	182	457,242	5	6,850	18	20,842	15	17,859	14	14,932	9	6,122	17	42,584	25	44,405	32	95,572	23	178,597	24	29,479
Dry goods specialties, piece goods, notions	5,284	1,947,798	462	93,030	1,457	509,099	936	257,820	619	182,354	352	126,598	264	124,756	408	189,594	242	109,393	49	62,008	495	293,146
Piece goods converters.....	1,134	1,764,143	70	40,634	311	336,992	164	159,066	145	185,926	74	119,289	57	113,598	106	241,867	54	250,768	6	20,440	147	295,563
Furniture, home furnishings:																						
Furniture (household, office).....	1,173	379,730	104	11,126	266	59,025	156	40,400	123	23,929	88	35,360	94	56,803	128	57,281	65	41,361	17	11,431	132	43,014
Home furnishings, floor coverings.....	2,640	935,215	329	37,740	681	160,411	412	157,223	268	61,068	199	104,114	131	62,015	207	129,289	111	81,097	30	43,360	272	98,898

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES. BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																	
			1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS--Con.																						
Merchant wholesalers--Continued																						
Paper and its products:																						
Wrapping paper, twine.	516	296,928	28	5,981	86	22,752	55	18,787	63	17,560	45	20,916	29	13,612	78	57,382	65	65,454	16	39,008	51	35,476
Fine paper	447	462,359	20	2,885	59	45,402	39	19,389	34	15,625	36	17,299	35	23,136	102	144,449	75	114,521	26	54,139	21	25,514
Stationery, office supplies	880	180,867	67	5,988	178	22,843	106	15,250	95	13,113	81	12,662	58	12,587	122	43,407	66	29,965	15	9,945	92	15,107
Wallpaper	260	32,338	19	974	57	5,984	29	3,244	22	2,301	59	5,306	18	4,849	24	2,907	14	(x)	4	(x)	14	2,532
Miscellaneous paper products	1,941	929,255	166	19,956	436	108,270	234	87,759	220	119,056	155	48,212	116	43,562	220	162,061	181	163,497	53	105,035	160	71,847
Farm products (raw materials)	2,594	6,903,993	155	121,354	451	810,918	351	617,120	340	953,059	207	849,362	172	369,126	285	1,290,694	193	1,040,022	30	102,065	410	750,273
Automotive:																						
Automobiles, other motor vehicles	2,270	1,450,871	301	120,017	699	546,517	377	232,127	215	109,631	166	82,295	91	41,226	147	122,374	44	(x)	1	(x)	229	139,575
Automotive equipment, tires and tubes	12,423	2,640,718	1,235	109,579	3,333	515,129	1,827	295,563	1,303	263,122	1,146	282,264	775	250,729	1,367	441,018	415	220,609	31	33,252	991	229,453
Electrical goods:																						
General line, apparatus, supplies	2,925	2,386,546	265	44,182	728	256,756	366	130,315	275	136,277	203	151,703	199	179,306	418	649,787	231	629,174	26	62,740	214	146,306
Electrical appliances, specialties	2,518	2,038,020	275	52,032	725	573,353	479	293,756	217	111,957	211	190,451	128	175,520	203	324,382	63	141,249	7	12,854	210	162,466
Hardware, plumbing, heating:																						
Hardware	2,153	2,013,997	202	28,687	456	159,162	275	87,562	126	64,209	138	66,263	94	47,834	258	242,754	262	517,700	169	574,080	173	225,746
Plumbing, heating equipment, supplies	3,748	1,812,960	353	57,832	945	306,612	491	194,059	360	139,148	318	146,663	271	150,463	488	418,044	235	210,624	49	68,328	238	121,187
Lumber, construction materials:																						
Lumber, millwork	3,312	2,793,620	331	118,331	748	524,806	405	307,637	343	213,059	258	191,664	184	259,697	378	442,638	297	387,040	88	111,667	280	237,081
Other construction materials	2,578	1,141,116	251	37,052	646	183,337	320	115,761	262	105,936	197	90,028	154	78,250	298	257,832	198	149,454	46	32,803	206	90,663
Machinery, equipment, supplies:																						
Commercial machines, equipment	4,814	870,025	523	42,966	1,340	213,139	767	121,774	542	90,222	379	73,629	281	67,008	364	107,791	130	52,995	27	18,165	461	82,336
Construction machinery, equipment	936	786,561	95	33,162	285	207,322	143	115,163	97	82,554	67	78,178	59	45,655	83	122,445	42	44,121	3	4,998	62	52,963
Farm-dairy machinery, equipment	883	485,297	112	41,971	282	161,925	142	82,619	90	38,779	56	23,197	33	22,259	66	41,798	34	30,625	8	9,023	60	33,101
Industrial machinery, equipment, supplies	7,304	2,999,989	740	128,868	1,809	515,591	1,196	369,414	774	273,505	601	309,137	389	186,775	683	429,537	442	435,570	91	125,610	579	225,982
Professional equipment, supplies	2,596	571,154	197	21,168	519	74,299	339	69,149	271	36,476	245	44,206	195	52,309	393	132,116	216	85,017	45	40,692	176	45,722
Service establishment equipment, supplies	4,240	767,142	352	30,632	894	118,442	678	92,454	450	59,088	409	95,046	320	55,828	473	149,837	268	96,528	48	14,040	348	55,247
Transportation (exc. automotive) equipment, supplies	657	251,204	82	15,422	222	73,249	98	26,019	46	13,811	37	17,924	23	19,309	52	35,187	45	27,547	12	13,261	40	9,475
Metals, metal work (exc. scrap):																						
Iron, steel and products	1,545	1,551,841	164	76,369	432	277,098	221	164,665	129	91,275	115	109,409	72	88,375	172	250,320	100	274,973	28	40,830	112	178,527
Nonferrous metals, metal work	258	504,874	26	7,238	71	35,788	32	57,229	28	37,247	21	91,642	16	19,954	26	106,027	18	137,312	6	9,121	14	3,316
Waste materials:																						
Iron, steel scrap	3,054	1,699,428	282	58,873	635	281,797	354	108,511	413	143,579	338	190,793	173	88,219	287	146,801	233	287,971	27	73,681	312	319,203
Other scrap, waste materials	4,663	999,872	331	40,320	870	172,925	604	105,634	708	126,046	520	104,510	273	86,240	469	109,166	403	118,850	37	16,350	448	119,831

See footnote at end of table.

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Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																	
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS--Con.																						
Merchant wholesalers--Continued																						
Other merchant wholesalers:																						
Amusement, sporting goods	2,226	566,754	269	27,483	679	126,057	336	54,749	235	93,834	146	36,590	103	45,729	161	56,818	101	69,993	21	13,146	175	42,355
Books, periodicals, newspapers	1,601	459,950	117	11,661	248	44,010	189	31,864	152	32,446	134	34,942	116	53,110	160	51,132	87	47,183	17	6,783	381	146,819
Coal, coke	982	2,077,284	47	28,741	102	93,914	93	137,202	98	111,366	116	285,048	84	171,782	155	365,312	152	602,004	34	149,096	101	132,819
Farm supplies	1,658	1,271,599	133	43,648	288	130,797	232	134,990	191	124,991	157	124,437	114	141,688	174	228,666	123	166,082	44	30,192	202	146,108
Jewelry	3,391	799,012	291	37,405	852	202,114	590	98,183	395	86,252	227	62,340	202	47,723	284	81,199	207	91,776	32	27,624	311	64,396
Petroleum and products	1,196	750,220	88	15,637	258	108,167	149	58,420	184	79,049	125	54,177	111	75,514	127	293,717	40	34,829	9	3,557	105	27,153
Merchant wholesalers, miscellaneous products	4,634	2,488,921	441	77,948	1,266	348,529	695	274,431	546	192,828	310	239,015	216	100,498	388	394,216	264	267,348	68	157,301	440	436,807
Manufacturers' sales branches (with stocks), total	15,716	29,229,717	664	446,879	1,520	1,982,778	1,164	1,069,346	1,310	1,405,381	1,303	1,811,083	1,043	2,108,935	2,656	5,337,864	1,454	5,606,563	327	1,251,924	4,275	8,208,964
Groceries, confectionery, meats:																						
Confectionery	133	355,338	8	4,763	16	115,474	5	5,246	6	1,806	7	19,882	3	6,629	16	82,661	7	7,783	...	...	65	111,094
Meats, meat products	734	2,770,342	5	3,196	12	15,541	8	23,878	12	34,623	22	114,014	16	49,568	58	223,215	55	174,772	18	79,787	528	2,051,748
Other grocery, food specialties	2,271	3,676,456	78	41,655	116	194,132	88	91,308	125	194,973	170	144,123	202	293,583	358	1,144,673	116	307,993	14	180,429	1,004	1,083,587
Farm products (edible):																						
Dairy, poultry products	707	880,074	33	6,152	90	49,821	34	19,520	78	109,637	92	134,108	66	89,696	220	313,718	9	(x)	1	(x)	84	149,022
Beer, wines, distilled spirits:																						
Beer, ale	196	219,775	13	16,332	6	(x)	17	35,950	41	35,384	47	48,950	26	41,683	4	14,195	17	13,046	1	(x)	24	10,595
Wines, distilled spirits	58	528,571	6	2,567	2	(x)	9	56,277	7	25,045	15	(x)	6	(x)	3	(x)	...	...	...	...	10	17,106
Drugs, chemicals, allied products:																						
Drugs, drug sundries (specialty lines)	249	502,833	12	2,866	25	39,794	25	26,591	29	39,263	34	68,535	17	63,868	29	64,248	25	69,274	8	37,431	45	90,963
Industrial chemicals, explosives	478	1,472,119	12	3,754	60	95,311	65	103,225	32	74,289	65	122,808	69	124,645	44	78,616	57	507,692	6	(x)	68	(x)
Paints, varnishes	699	353,717	36	4,671	70	14,205	60	11,919	126	34,970	85	34,090	62	27,218	80	65,967	41	75,988	10	18,237	129	66,452
Tobacco and products (exc. leaf)	41	797,902	...	...	1	(x)	3	(x)	3	(x)	3	(x)	4	(x)	15	(x)	10	(x)	2	(x)	...	...
Dry goods, apparel:																						
Clothing, furnishings, footwear	196	384,498	11	5,089	34	30,827	18	15,809	19	21,308	14	12,857	14	27,310	37	67,114	22	146,246	9	24,791	18	33,147
Dry goods, piece goods, notions	220	1,188,731	21	18,037	35	183,381	14	10,365	20	31,044	24	111,077	13	209,449	48	479,214	20	94,157	5	26,245	20	25,762
Furniture, home furnishings:																						
Furniture (household, office)	217	170,008	5	1,275	10	4,946	1	(x)	5	(x)	9	4,703	8	14,950	34	20,796	15	14,395	4	(x)	126	105,438
Home furnishings, floor coverings	159	364,127	8	1,497	16	9,896	9	(x)	27	62,119	13	58,434	9	21,965	16	24,007	26	46,859	2	(x)	33	126,225
Paper and its products:																						
Stationery, office supplies	184	60,680	...	...	11	1,414	25	4,090	11	1,579	16	1,695	17	3,749	55	22,312	34	14,707	12	10,867	3	267
Other paper products	121	131,706	4	3,148	16	2,684	7	5,807	8	4,134	19	23,322	13	9,189	19	14,094	17	55,625	6	6,813	12	6,890
Automotive equipment, tires and tubes	700	1,571,876	21	33,211	101	107,388	42	19,338	77	90,990	88	193,049	36	89,130	102	160,643	71	328,119	8	52,983	154	497,025
Electrical goods:																						
Wiring supplies, apparatus	453	2,516,717	21	14,753	37	52,335	15	7,212	30	72,618	32	28,940	13	56,034	66	284,580	70	842,270	3	8,571	166	1,149,404
Electrical appliances, specialties	216	211,091	17	3,190	96	51,369	44	49,022	15	57,812	5	6,829	5	5,421	10	18,518	7	12,712	...	...	17	6,218

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																	
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS—Con.																						
Manufacturers' sales branches (with stocks)—Continued																						
Hardware, plumbing, heating:																						
Hardware	110	78,050	3	438	8	1,728	13	6,393	14	16,722	15	9,045	8	11,896	18	6,968	12	7,136	4	5,107	15	12,617
Plumbing, heating equipment, supplies	520	586,477	29	7,994	35	17,446	16	5,629	29	17,635	18	19,897	25	34,966	122	155,492	73	114,474	30	78,615	143	134,329
Lumber, construction materials:																						
Lumber, millwork	118	130,829	13	4,630	26	17,989	6	6,073	14	15,018	9	12,905	6	8,663	16	20,523	14	27,864	3	2,910	11	14,254
Other construction materials	339	482,247	12	1,679	23	14,860	26	11,231	48	50,755	18	13,033	27	19,981	91	199,620	52	86,922	10	34,895	32	49,271
Machinery, equipment, supplies:																						
Commercial machines, equipment	1,759	740,048	79	7,609	184	39,513	283	116,059	137	55,448	73	24,242	115	152,711	285	115,170	169	105,940	11	8,434	423	114,922
Construction machinery, equipment	57	45,807	12	2,542	4	2,820	2	(x)	5	1,749	2	(x)	1	(x)	4	7,174	3	4,423	...	...	24	24,882
Farm-dairy machinery, equipment	285	1,299,152	11	9,237	20	35,881	12	14,482	15	18,001	9	21,452	8	33,697	38	119,678	25	135,062	32	164,912	115	746,750
Industrial machinery, equipment, supplies	1,785	1,811,835	89	29,013	220	134,196	141	66,119	128	64,952	100	48,141	90	78,391	258	251,262	231	427,873	51	53,264	477	658,624
Professional equipment, supplies	595	147,522	18	1,846	23	3,885	20	6,926	83	13,165	109	15,612	27	5,983	208	63,058	16	9,410	13	11,106	78	16,531
Service establishment equipment, supplies	296	263,023	8	602	30	4,294	19	6,096	17	7,499	29	13,086	17	9,577	63	67,903	31	33,504	17	20,919	65	99,543
Transportation (exc. automotive) equipment, supplies	70	93,877	6	(x)	16	17,344	10	20,590	7	5,087	1	(x)	7	2,922	16	9,329	5	13,829	...	...	2	(x)
Metals, metal work (exc. scrap):																						
Iron, steel and products	398	813,009	15	4,750	34	42,061	34	88,179	33	77,018	25	54,249	11	19,780	95	151,031	66	120,310	9	77,028	76	178,603
Nonferrous metals, metal work	104	352,367	5	1,060	19	54,037	6	8,046	4	9,837	10	16,856	8	13,983	27	115,496	4	23,923	...	...	21	109,129
Other manufacturers' sales branches:																						
Amusement, sporting goods	173	283,129	6	203	12	14,954	11	18,471	12	8,667	10	5,193	30	30,499	33	34,248	25	133,485	6	7,307	28	30,102
Books, periodicals, newspapers	75	74,643	1	(x)	5	(x)	6	895	20	11,477	11	13,712	...	...	14	20,399	13	13,313	5	8,998	...	...
Coal, coke	16	88,171	...	...	...	...	5	26,795	...	...	2	(x)	...	...	7	24,789	2	(x)	...	...	...	...
Farm supplies	188	204,463	4	566	19	11,273	8	1,659	19	12,313	27	13,921	11	7,008	40	78,958	6	21,334	19	23,505	35	33,926
Jewelry	37	51,110	...	...	2	(x)	8	8,960	4	854	5	4,432	2	(x)	5	5,421	6	11,347	1	(x)	4	(x)
Petroleum and products	27	24,180	1	(x)	2	(x)	6	11,981	3	1,981	1	(x)	...	...	3	(x)	3	1,836	2	(x)	6	3,049
Manufacturers' sales branches, miscellaneous products	732	3,503,217	41	206,850	84	547,173	43	148,412	47	124,006	69	189,494	51	329,058	99	780,096	79	822,366	5	3,152	214	352,610
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	381	452,651	960	1,706,113	764	1,919,922	579	1,624,431	705	2,977,148	443	1,315,437	1,162	3,670,773	926	3,396,463	153	836,300	1,979	5,609,622
Groceries, confectionery, meats:																						
Confectionery	18	69,686	...	...	7	48,115	...	...	1	(x)	...	...	1	(x)	1	(x)	...	...	...	...	8	18,249
Meats, meat products	22	39,166	1	(x)	...	...	...	...	2	(x)	11	13,918	1	(x)	5	8,112	...	...	...	...	2	(x)
Other grocery, food specialties	336	1,056,301	7	3,258	37	62,070	23	40,128	20	40,161	49	296,755	15	30,473	27	142,297	13	181,195	7	213	138	259,751
Farm products (edible):																						
Dairy, poultry products	16	74,049	2	(x)	5	26,407	...	...	4	4,489	1	(x)	1	(x)	2	(x)	...	...	...	...	1	(x)
Beer, wines, distilled spirits	101	982,848	2	(x)	4	19,797	26	136,390	15	208,163	28	331,818	5	(x)	1	(x)	1	(x)	...	...	19	157,147

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																			
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS--Con.																						
Manufacturers' sales offices (without stocks)--Continued																						
Drugs, chemicals, allied products:																						
Drugs, drug sundries (specialty lines)	78	189,667	4	3,846	13	21,162	14	49,677	5	2,419	20	69,026	5	16,554	3	(x)	2	(x)	3	14,915	9	7,728
Industrial chemicals, explosives	291	974,573	15	8,877	48	113,859	29	68,230	24	167,677	26	145,236	26	51,722	34	217,609	14	(x)	1	(x)	74	123,817
Paints, varnishes	75	133,031	5	1,989	9	6,976	10	11,995	1	(x)	2	(x)	4	6,839	10	28,785	4	9,102	...	...	30	65,503
Tobacco and products (exc. leaf)	200	897,100	...	...	...	...	...	...	3	(x)	...	...	...	...	1	(x)	4	(x)	...	...	192	(x)
Dry goods, apparel:																						
Clothing, furnishings, footwear	318	459,732	16	3,701	45	46,303	48	39,353	25	17,332	37	63,032	25	28,222	29	88,613	22	82,772	4	19,359	67	71,045
Dry goods, piece goods, notions	294	941,997	12	53,330	50	120,239	46	136,561	22	23,840	15	40,242	16	36,395	57	352,355	33	28,801	11	67,567	32	82,667
Furniture, home furnishings:																						
Furniture (household, office)	51	19,120	1	(x)	5	1,747	4	2,209	4	1,424	4	1,559	4	3,081	6	3,493	4	1,528	5	(x)	14	2,621
Home furnishings, floor coverings	269	344,649	10	6,584	54	46,561	30	17,079	28	34,178	25	33,306	23	41,054	19	40,156	34	57,419	3	2,412	43	65,900
Paper and its products:																						
Fine paper	25	58,752	1	(x)	1	(x)	...	...	4	7,223	10	19,267	1	(x)	1	(x)	1	(x)	3	566	3	5,097
Stationery, office supplies	338	139,321	12	2,352	26	7,612	14	1,932	17	3,463	8	1,658	2	(x)	28	6,170	77	40,973	2	(x)	152	73,607
Other paper products	405	1,013,092	18	4,947	28	41,386	19	19,856	20	28,706	50	73,030	23	33,329	45	139,112	40	114,678	18	104,886	144	453,162
Automotive equipment, tires and tubes	143	268,091	7	969	16	19,289	7	18,935	10	8,352	11	21,535	10	23,291	10	17,652	18	33,519	4	20,660	50	103,889
Electrical goods:																						
Wiring supplies, apparatus	556	925,223	34	(x)	65	50,205	49	29,248	41	28,105	60	67,971	35	160,011	92	115,179	57	91,056	2	(x)	121	370,838
Electrical appliances, specialties	101	721,447	18	78,788	24	111,060	31	179,188	13	(x)	2	(x)	4	(x)	5	3,136	4	30,553	...	...	...	...
Hardware, plumbing, heating:																						
Hardware	68	71,554	3	1,628	6	9,852	7	4,135	8	10,595	2	(x)	3	2,295	5	11,541	24	23,839	1	(x)	9	4,633
Plumbing, heating equipment, supplies	370	465,668	19	3,491	39	27,318	29	23,445	14	14,937	23	9,184	9	6,008	52	45,735	68	80,827	6	58,437	111	196,286
Lumber, construction materials:																						
Lumber, millwork	54	81,907	3	1,864	14	31,200	6	1,974	3	1,355	3	13,056	6	2,372	4	2,247	3	2,470	3	13,100	9	12,269
Other construction materials	369	997,459	10	14,690	19	26,157	17	23,001	24	72,642	44	107,041	32	84,056	83	278,398	57	138,107	8	5,025	75	248,342
Machinery, equipment, supplies:																						
Commercial machines, equipment	380	84,027	17	847	103	19,761	20	3,703	27	6,907	21	6,329	6	(x)	131	25,486	37	12,261	2	(x)	16	5,711
Construction machinery, equipment	49	63,220	2	(x)	2	(x)	2	(x)	...	...	1	(x)	1	(x)	5	7,488	7	6,542	7	5,027	22	39,524
Farm-dairy machinery, equipment	17	210,828	3	(x)	4	(x)	4	(x)	...	...	...	...	...	...	1	(x)	1	(x)	1	(x)	3	(x)
Industrial machinery, equipment, supplies	1,255	1,915,550	57	23,461	160	81,532	132	128,791	114	158,871	75	73,889	88	105,693	216	493,263	171	621,365	30	74,923	212	153,762
Professional equipment, supplies	81	67,882	8	2,854	10	3,937	12	14,867	3	(x)	3	1,284	9	16,053	23	23,677	6	2,018	1	(x)	6	925
Service establishment equipment, supplies	57	22,641	1	(x)	6	473	2	(x)	5	583	5	1,205	1	(x)	9	11,674	8	4,251	...	...	20	2,702
Transportation (exc. automotive) equipment, supplies	64	198,767	2	(x)	6	14,051	14	25,130	...	...	4	7,766	2	(x)	5	16,343	13	73,033	1	(x)	17	6,783

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																	
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS--Con.																						
Manufacturers' sales offices (without stocks)--Continued																						
Metals, metal work (exc. scrap):																						
Iron, steel and products	729	5,410,524	32	79,995	49	104,866	51	213,250	69	226,584	82	1,011,866	21	193,317	137	723,847	105	684,824	10	(x)	173	(x)
Nonferrous metals, metal work	218	844,282	24	19,956	29	58,584	18	44,599	14	27,407	11	15,430	16	48,339	24	152,466	27	286,367	5	(x)	50	(x)
Other manufacturers' sales offices:																						
Amusement, sporting goods	64	138,637	2	(x)	6	5,277	4	3,142	1	(x)	7	5,262	3	6,361	10	14,777	6	36,919	...	...	25	63,747
Books, periodicals, newspapers	127	54,431	9	646	8	10,557	4	6,277	5	970	10	4,122	9	4,191	12	4,264	13	6,231	6	2,744	51	14,429
Coal, coke	64	361,539	1	(x)	4	35,260	25	129,832	1	(x)	1	(x)	4	31,048	2	(x)	4	16,737	4	12,035	18	127,442
Farm supplies	36	114,755	5	8,879	1	(x)	3	5,628	5	12,714	5	24,738	...	...	7	27,728	7	19,964	1	(x)	2	(x)
Jewelry	56	44,823	2	(x)	9	10,941	...	...	3	1,764	8	7,634	4	1,340	5	783	15	4,363	2	(x)	8	17,455
Manufacturers' sales offices, miscellaneous products	357	3,052,521	16	(x)	48	339,527	64	535,868	24	198,566	41	472,177	28	195,237	55	642,019	26	534,402	2	(x)	53	30,010
Agents, brokers, total	24,361	34,610,092	2,418	1,704,613	5,440	6,487,010	3,611	4,481,121	2,890	3,240,948	2,111	3,125,164	1,715	3,273,003	2,544	5,621,953	1,240	2,904,378	167	1,081,155	2,225	2,690,747
Groceries, confectionery, meats:																						
Groceries, foods (exc. as specified)	2,883	4,740,299	238	230,101	569	706,756	415	490,939	345	397,970	274	462,849	217	358,164	356	1,080,863	231	579,466	35	139,087	203	294,104
Confectionery	147	100,226	12	3,330	33	18,708	32	14,330	16	7,383	7	7,944	8	8,101	13	21,950	11	6,611	...	...	15	11,869
Fish, sea foods	58	32,460	2	(x)	9	5,020	10	3,710	6	1,785	7	3,870	8	1,735	5	(x)	4	(x)	...	...	7	9,323
Meats, meat products	83	614,117	11	28,585	25	88,652	15	(x)	4	6,226	4	23,121	3	(x)	12	54,106	4	(x)	2	(x)	3	(x)
Farm products (edible):																						
Dairy, poultry products	195	387,457	23	20,508	36	55,192	25	56,751	21	21,474	16	59,762	17	61,114	23	66,761	13	24,020	4	2,239	17	19,636
Fruits, vegetables (fresh)	960	1,390,914	75	42,875	157	152,440	112	94,806	144	253,632	88	76,298	54	202,379	125	157,807	101	176,498	21	92,144	83	142,035
Beer, wines, distilled spirits:																						
Beer, ale	17	11,839	3	1,677	4	(x)	1	(x)	2	(x)	2	(x)	2	(x)	1	(x)	...	...	...	...	2	(x)
Wines, distilled spirits	80	52,348	12	2,507	22	22,711	12	7,032	12	2,938	11	11,224	3	1,043	...	...	...	...	...	...	8	4,893
Drugs, chemicals, allied products:																						
Drugs, drug sundries, (specialty lines)	182	90,155	21	4,330	43	15,961	27	11,715	27	9,418	10	4,012	11	6,413	15	10,471	8	(x)	2	(x)	18	7,903
Industrial chemicals, explosives	251	270,335	30	19,739	55	37,401	42	35,156	28	76,965	19	12,345	14	18,367	35	49,893	10	14,353	1	(x)	17	(x)
Paints, varnishes	66	32,158	8	741	16	12,327	9	3,196	9	2,660	1	(x)	5	2,623	8	2,796	4	4,608	...	...	6	(x)
Tobacco and products (exc. leaf)	19	5,520	3	696	2	(x)	4	(x)	3	529	4	2,939	...	...	...	...	...	...	1	(x)	2	(x)
Dry goods, apparel:																						
Clothing, furnishings, footwear	1,838	1,649,119	195	61,070	374	273,385	287	234,212	241	261,733	166	392,857	118	136,906	141	135,540	60	(x)	1	(x)	255	117,872
Dry goods (general line)	392	625,591	43	7,147	80	52,220	48	34,027	58	37,539	39	19,355	29	93,180	43	353,177	11	3,805	3	6,644	38	18,497
Dry goods specialties, piece goods, notions	1,063	3,223,128	94	89,953	269	937,398	139	369,764	124	192,082	67	167,508	101	321,599	102	473,339	51	145,932	13	(x)	103	(x)
Furniture, home furnishings:																						
Furniture (household, office)	484	204,345	44	14,172	114	31,853	64	24,140	48	20,486	44	26,136	27	8,153	61	26,365	19	(x)	2	(x)	61	38,180
Home furnishings, floor coverings	561	265,618	61	24,614	128	37,679	96	90,561	68	20,229	45	26,571	34	11,671	55	26,749	20	(x)	2	(x)	52	14,920

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																	
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS--Con.																						
Agents,brokers--Continued																						
Paper and its products:																						
Stationery, office supplies	105	25,076	6	122	23	6,480	19	3,312	11	3,348	14	3,404	7	1,128	15	4,979	3	432	...	...	7	1,871
Other paper products	302	226,001	17	4,788	62	49,997	43	25,038	39	18,898	36	9,652	32	20,134	31	35,085	17	43,740	...	...	25	18,669
Farm products (raw materials)	3,744	11,739,902	365	726,114	747	2,074,991	537	1,502,691	464	1,092,110	378	1,171,693	231	892,642	323	1,688,156	178	1,143,695	46	358,021	475	1,089,789
Automotive:																						
Automobiles, other motor vehicles	62	86,535	15	2,266	30	23,473	6	7,238	3	535	...	...	1	(x)	1	(x)	2	(x)	...	...	4	1,451
Automotive equipment, tires and tubes	494	373,079	44	15,439	120	59,736	69	38,790	57	35,864	45	38,395	40	32,322	66	99,962	13	15,250	...	...	40	37,321
Electrical goods:																						
Wiring supplies, apparatus	945	477,298	85	30,659	232	99,145	120	67,612	130	65,791	89	48,723	73	40,666	104	60,281	49	24,638	...	...	63	39,783
Electrical appliances, specialties	367	206,255	52	17,514	104	48,549	70	40,050	44	25,439	25	13,755	21	17,667	29	26,939	4	(x)	1	(x)	17	11,059
Hardware, plumbing, heating:																						
Hardware	497	227,178	49	14,064	84	36,205	72	23,664	69	25,671	35	20,055	39	14,498	71	48,848	29	23,584	5	7,433	44	13,156
Plumbing, heating equipment, supplies	739	241,253	70	12,382	170	59,387	109	39,842	77	22,918	71	21,517	70	21,125	89	27,287	32	22,831	...	...	51	13,964
Lumber, construction materials:																						
Lumber, millwork	528	432,518	60	28,328	112	81,818	60	35,587	66	48,339	46	29,774	44	30,741	77	69,758	33	27,775	3	1,361	27	79,037
Other construction materials	260	106,768	30	7,329	66	21,022	37	9,620	24	10,031	23	22,005	24	7,881	26	15,043	13	5,611	1	(x)	16	(x)
Machinery, equipment, supplies:																						
Commercial machines, equipment	339	75,938	48	7,893	90	17,458	66	11,716	41	24,322	33	5,490	15	2,739	20	3,138	9	968	...	...	17	2,214
Construction machinery, equipment	82	28,603	13	1,498	18	6,453	12	6,715	12	5,605	5	675	9	2,427	4	1,047	5	2,294	...	...	4	1,889
Farm-dairy machinery, equipment	64	28,993	8	989	21	10,933	16	7,196	2	(x)	3	773	1	(x)	6	2,946	2	(x)	2	(x)	3	1,248
Industrial machinery, equipment, supplies	2,191	827,266	232	36,881	556	150,698	343	131,637	247	96,272	169	98,102	164	80,442	238	122,769	78	50,893	4	1,441	160	58,131
Professional equipment, supplies	109	22,124	12	1,442	26	4,969	19	3,162	18	4,901	5	1,517	8	2,384	14	3,104	3	98	...	...	4	547
Service establishment equipment, supplies	380	258,169	35	5,321	74	37,115	56	28,859	53	24,791	35	20,653	26	23,636	46	65,861	28	31,981	2	(x)	25	(x)
Transportation (exc. automotive) equipment, supplies	200	181,331	23	16,571	52	42,445	31	40,880	11	21,569	21	18,891	10	4,483	31	23,333	11	8,424	1	(x)	9	(x)
Metals, metal work (exc. scrap):																						
Iron, steel and products	638	542,949	56	24,420	180	112,724	120	73,054	56	55,529	48	36,081	40	140,812	71	52,171	24	27,366	1	(x)	42	(x)
Nonferrous metals, metal work	105	183,344	8	3,648	31	53,909	20	27,841	9	5,888	11	14,792	6	3,088	9	39,816	3	(x)	...	...	8	(x)
Waste materials:																						
Iron, steel scrap	50	164,613	2	(x)	12	37,024	6	8,337	1	(x)	3	5,234	6	11,751	8	25,259	6	29,775	1	(x)	5	35,806
Other scrap, waste materials	40	35,949	6	682	10	11,576	5	6,436	4	3,038	3	481	2	(x)	3	3,186	5	1,419	...	...	2	(x)

See footnote at end table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																	
			1948		1946–1947		1942–1945		1938–1941		1934–1937		1930–1933		1920–1929		1900–1919		Prior to 1900		Not reported	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS--Con.																						
Agents, brokers--Continued																						
Other agents, brokers:																						
Amusement, sporting goods	336	149,937	47	11,863	96	43,413	56	34,188	30	13,160	19	6,442	15	7,473	25	13,023	13	(x)	1	(x)	34	10,140
Books, periodicals, newspapers	118	57,782	9	841	25	8,244	22	12,976	15	1,549	9	8,080	11	983	12	2,489	8	20,453	...	...	7	2,167
Coal, coke	201	655,757	23	39,554	32	63,400	21	42,233	26	51,777	19	28,682	18	(x)	30	82,020	17	54,879	3	7,442	12	(x)
Farm supplies	220	457,339	24	14,195	44	99,969	35	29,107	25	17,372	19	43,742	22	83,122	22	62,652	12	22,356	...	...	17	84,824
Jewelry	369	121,966	32	18,820	84	25,733	65	20,309	42	15,912	17	(x)	26	9,314	26	4,442	20	3,565	1	(x)	56	15,858
Petroleum and products	124	373,605	12	9,852	31	70,533	17	113,256	18	85,505	16	22,412	9	16,798	12	42,165	2	(x)	...	...	7	(x)
Agents, brokers, miscellaneous products	1,473	2,606,935	160	98,575	372	681,271	221	363,659	140	146,988	110	123,794	94	239,333	140	534,371	74	213,825	8	26,784	154	178,335
Assemblers (mainly farm products), total	19,268	10,957,893	1,267	386,009	2,934	1,424,632	2,680	1,333,724	2,129	1,192,615	1,569	880,143	1,068	881,407	2,250	1,729,638	2,313	1,522,600	168	116,987	2,890	1,490,138
Groceries, confectionery, meats:																						
Fish, sea foods	591	118,225	62	7,488	128	24,459	87	20,368	72	18,089	42	7,119	28	5,024	45	14,887	35	8,449	7	2,138	85	10,204
Other grocery, food specialties	253	206,617	20	9,544	49	29,114	34	29,830	22	(x)	27	(x)	17	(x)	22	(x)	18	50,572	2	(x)	42	17,384
Farm products (edible):																						
Dairy, poultry products	3,939	1,618,011	326	47,089	698	196,242	566	151,985	505	177,232	385	128,440	311	251,561	489	411,922	186	99,500	16	10,730	457	143,310
Fruits, vegetables (fresh)	2,137	1,102,832	167	41,951	334	109,986	366	166,594	239	94,010	196	120,317	116	84,427	250	165,051	168	127,735	27	42,538	274	150,223
Farm products (raw materials)	11,939	7,756,809	664	273,535	1,652	1,040,526	1,542	931,017	1,241	877,866	883	596,898	574	516,564	1,396	1,077,733	1,874	1,223,409	114	58,833	1,999	1,160,428
Other assemblers:																						
Farm supplies	384	151,167	28	6,402	63	23,019	81	33,730	49	15,029	33	14,526	22	(x)	47	24,558	29	11,423	2	(x)	30	8,564
Assemblers, miscellaneous products	25	4,232	...	...	10	1,286	4	200	1	(x)	3	(x)	...	...	1	(x)	3	1,512	...	...	3	25

x Withheld to avoid disclosure.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
Merchant wholesalers:						
Service wholesalers (domestic market):						
Wholesale merchants, jobbers	133,123	64,469,433	12.5	4,431,812	99,978	1,354,143
Converters (textile)	1,134	1,764,143	8.9	81,975	487	12,246
Industrial distributors	1,948	2,814,459	14.1	255,469	278	71,169
Foreign trade merchants:						
Exporters	3,596	3,906,484	7.6	112,044	1,772	25,707
Importers	2,203	2,817,100	6.3	80,206	1,374	17,155
Limited-function wholesalers:						
Cash-carry wholesalers	1,142	364,219	4.9	8,358	705	3,322
Drop or direct-mill shippers	1,769	2,781,999	4.4	59,859	892	11,906
Wagon, truck distributors	1,343	181,256	14.5	12,575	1,332	5,089
Retailer-cooperative warehouses	260	667,496	5.2	22,083	5	7,253
Manufacturers' sales branches, offices	Kind-of-business data presented in table 1E					
Sales branches (with stocks)						
Sales offices (without stocks)						
Petroleum bulk stations, terminals	Kind-of-business data presented in table 1E					
Agents, brokers:						
Auction companies	1,728	2,879,415	2.2	24,938	1,777	22,793
Brokers (merchandise):						
Representing sellers	5,042	8,734,577	1.9	61,316	4,678	14,462
Representing buyers	770	1,123,346	1.8	7,385	715	1,817
Commission merchants	2,403	7,544,234	1.3	49,303	2,243	15,184
Export agents	1,135	1,200,502	4.0	21,896	697	6,685
Import agents	308	707,226	2.2	4,912	191	1,078
Manufacturers' agents:						
With stocks	1,423	633,750	7.1	25,510	1,191	6,076
Without stocks	7,625	3,575,484	5.7	59,674	7,283	13,679
Selling agents	3,517	5,135,198	3.9	73,170	2,875	13,644
Purchasing agents, resident buyers	213	1,737,522	1.3	14,493	164	3,772
Cooperative buying agencies	23	83,383	2.3	858	5	176
Cooperative sales agencies	174	1,255,455	0.9	6,693	1	2,284
Assemblers (mainly farm products):						
Assemblers (dealing on own account)	5,156	2,312,596	4.3	38,957	4,318	22,374
Commission buyers	1,387	1,599,092	1.5	9,327	1,253	4,346
Cooperative marketing associations	1,131	1,843,689	9.3	81,572	31	38,212
Cream stations	1,212	289,146	7.1	8,734	574	3,959
Country grain elevators:						
Independent	2,618	1,126,773	4.3	21,553	2,014	8,997
Line	3,309	1,277,461	3.7	24,163	348	9,711
Cooperative	2,481	1,697,764	3.0	26,256	38	10,125
Packers, shippers	1,974	811,372	25.2	98,121	1,538	61,344
MERCHANT WHOLESALERS						
Wholesale merchants, jobbers, total	133,123	64,469,433	12.5	4,431,812	99,978	1,354,143
Groceries, confectionery, meats:						
Groceries (general line)	3,629	5,045,413	8.6	264,136	2,034	87,485
Confectionery	1,932	363,045	11.8	23,453	1,873	9,191
Fish, sea foods	1,183	384,340	15.6	29,363	1,091	10,923
Meats, meat products	3,334	1,963,509	7.4	80,592	3,328	24,462
Other grocery, food specialties	5,250	1,681,667	12.6	104,035	4,316	36,680
Farm products (edible):						
Dairy, poultry products	6,170	4,169,571	12.9	298,034	5,341	100,516
Fruits, vegetables (fresh)	6,360	3,113,985	9.8	153,628	7,112	50,867
Beer, wines, distilled spirits:						
Beer, ale	5,628	1,537,922	14.2	105,701	4,793	34,230
Wines, distilled spirits	1,387	2,207,770	9.3	111,960	587	27,696
Drugs, chemicals, allied products:						
Drugs (general line)	285	792,810	12.0	62,066	37	20,763
Drugs, drug sundries (specialty lines)	1,777	458,835	23.6	43,163	1,293	13,878
Industrial chemicals, explosives	927	486,080	14.9	38,357	416	9,400
Paints, varnishes	1,262	218,072	22.7	27,717	739	8,485
Tobacco and products (exc. leaf)	2,869	2,480,547	5.2	74,003	2,605	25,745
Dry goods, apparel:						
Clothing, furnishings, footwear	4,869	1,480,193	14.1	106,434	4,308	28,346
Dry goods (general line)	172	443,939	13.0	35,647	61	9,662
Dry goods, specialties, piece goods, notions	4,583	1,622,353	12.4	101,676	3,820	24,533
Furniture, home furnishings:						
Furniture (household, office)	1,144	371,015	19.9	42,360	791	11,387
Home furnishings, floor coverings	2,305	790,896	16.0	67,467	1,693	18,781

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
MERCHANT WHOLESALERS--Continued						
Wholesale merchants, jobbers--Continued						
Paper and its products:						
Wrapping paper, twine	512	295,869	16.3	31,143	305	8,147
Fine paper	430	447,867	13.7	39,175	113	9,075
Stationery, office supplies	857	177,852	26.8	29,779	547	10,006
Wallpaper	259	32,321	33.6	5,389	101	1,783
Miscellaneous paper products	1,891	849,026	13.9	70,911	1,283	19,471
Farm products (raw materials)	2,238	5,326,397	3.4	69,617	1,780	19,526
Automotive:						
Automobiles, other motor vehicles	2,231	1,320,906	10.6	77,171	1,486	23,530
Automotive equipment, tires and tubes	12,265	2,520,005	22.4	339,328	8,556	110,680
Electrical goods:						
General line, apparatus, supplies	2,824	2,217,251	12.6	165,275	1,486	47,099
Electrical appliances, specialties	2,436	1,997,382	13.1	145,525	1,315	40,408
Hardware, plumbing, heating:						
Hardware	1,721	840,488	16.4	84,121	1,178	25,250
Plumbing, heating equipment, supplies	3,547	1,523,488	15.6	135,414	1,836	37,105
Lumber, construction materials:						
Lumber, millwork	2,319	1,714,486	14.1	140,447	1,084	41,798
Other construction materials	2,544	1,110,264	22.1	133,825	1,241	39,295
Machinery, equipment, supplies:						
Commercial machines, equipment	4,761	854,036	24.1	111,544	3,508	32,491
Construction machinery, equipment	838	669,214	16.6	63,437	304	15,218
Farm-dairy machinery, equipment	838	463,139	11.5	27,259	513	7,859
Industrial machinery, equipment, supplies	5,740	1,626,810	18.5	164,401	3,666	44,534
Professional equipment, supplies	2,528	542,784	26.1	86,702	1,441	28,651
Service establishment equipment, supplies	4,183	749,147	19.1	74,701	3,277	22,866
Transportation (exc. automotive) equipment, supplies	604	210,063	20.7	21,784	294	5,341
Metals, metal work (exc. scrap):						
Iron, steel and products	1,333	1,164,182	16.0	104,348	661	25,626
Nonferrous metals, metal work	214	255,336	10.0	14,392	93	3,890
Waste materials:						
Iron, steel scrap	3,040	1,693,817	9.6	84,864	2,737	27,933
Other scrap, waste materials	4,603	971,542	15.8	80,978	4,634	31,495
Other wholesale merchants, jobbers:						
Amusement, sporting goods	2,130	543,381	17.2	48,174	1,686	15,598
Books, periodicals, newspapers	1,557	454,828	17.9	51,249	1,013	22,229
Coal, coke	343	597,654	6.7	20,724	100	6,112
Farm supplies	1,608	1,180,761	9.2	57,223	1,123	20,352
Jewelry	2,969	617,285	16.2	53,107	2,854	14,515
Petroleum and products	1,011	437,223	11.3	23,442	588	7,265
Wholesale merchants, jobbers, n.e.c.	3,683	1,452,667	13.4	106,571	2,937	35,965
Converters (textile)	1,134	1,764,143	8.9	81,975	487	12,246
Industrial distributors, total	1,948	2,814,459	14.1	255,469	278	71,169
Automotive equipment, tires and tubes	23	8,354	19.4	1,077	...	328
Electrical goods:						
General line, apparatus supplies	4	21,973	8.1	1,367	...	386
Wiring supplies, construction materials, apparatus and equipment	16	17,667	17.5	1,950	10	575
Hardware, plumbing, heating:						
Hardware	360	1,140,371	15.1	117,395	41	33,518
Plumbing heating equipment, supplies	161	268,919	12.6	21,380	15	6,063
Machinery, equipment, supplies:						
Construction machinery, equipment	74	109,980	15.9	10,641	26	2,546
Industrial machinery, equipment, supplies	1,270	1,198,482	13.2	95,887	181	25,944
Other machinery, equipment, supplies	12	12,585	19.6	1,574	3	407
Metals, metal work (exc. scrap)	19	26,438	17.8	3,367	2	1,165
Other industrial distributors	9	9,690	14.9	831	...	237
Exporters, total	3,596	3,906,484	7.6	112,044	1,772	25,707
Groceries, confectionery, meats	319	273,412	9.7	7,298	170	1,749
Farm products (edible):						
Dairy, poultry products	13	4,190	12.9	191	6	68
Fruits, vegetables (fresh)	20	17,768	12.2	616	9	140
Beer, wines, distilled spirits	10	8,520	10.7	161	5	29

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
MERCHANT WHOLESALERS--Continued						
Exporters--Continued						
Drugs, chemicals, allied products:						
Drugs, drug sundries (specialty lines)	77	39,110	13.2	2,074	23	442
Industrial chemicals, explosives	222	154,273	9.4	5,472	85	1,027
Paints, varnishes	7	1,134	19.4	111	1	22
Tobacco and products (exc. leaf)	15	9,233	7.2	318	6	36
Dry goods, apparel:						
Clothing, furnishings, footwear	154	42,818	15.6	2,628	114	705
Dry goods, piece goods, notions	479	249,882	9.6	9,570	285	1,969
Furniture, home furnishings:						
Furniture (household, office)	10	1,035	18.9	63	9	18
Home furnishings, floor coverings	46	12,502	12.8	601	26	159
Paper and its products	65	55,778	10.7	2,277	35	413
Farm products (raw materials)	155	1,090,246	4.6	14,090	103	3,882
Automotive:						
Automobiles, other motor vehicles	29	95,632	3.8	1,646	13	475
Automotive equipment, tires and tubes	126	111,175	13.1	4,672	65	1,050
Electrical goods	139	153,403	9.9	6,872	56	1,811
Hardware, plumbing, heating:						
Hardware	63	19,862	15.6	1,449	39	355
Plumbing, heating equipment, supplies	30	17,469	12.5	861	18	166
Lumber, construction materials:						
Lumber, millwork	61	46,056	8.9	1,320	29	352
Other construction materials	14	9,890	14.6	322	5	83
Machinery, equipment, supplies:						
Commercial machines, equipment	46	14,473	10.7	687	25	157
Construction machinery, equipment	15	5,799	14.8	246	4	59
Farm-dairy machinery, equipment	36	17,528	10.7	826	4	174
Industrial machinery, equipment, supplies	222	125,629	13.1	7,396	81	1,906
Professional equipment, supplies	47	23,324	14.0	1,387	25	355
Service establishment equipment, supplies	35	9,201	10.5	344	26	87
Transportation (exc. automotive) equipment, supplies	38	31,635	13.5	1,587	13	300
Metals, metal work (exc. scrap):						
Iron, steel and products	171	342,830	5.7	8,001	49	1,626
Nonferrous metals, metal work	25	85,309	4.4	2,195	9	225
Waste materials	39	15,151	10.3	704	21	140
Other exporters:						
Amusement, sporting goods	43	11,429	16.6	785	24	195
Books, periodicals, newspapers	12	960	24.5	116	8	42
Coal, coke	18	119,593	1.9	1,047	2	142
Farm supplies	17	13,580	6.2	290	6	61
Jewelry	47	21,168	9.0	747	27	155
Petroleum and products	48	231,468	4.5	5,285	16	1,040
Exporters, n.e.c	683	424,019	10.0	17,789	330	4,092
Importers, total	2,203	2,817,100	6.3	80,206	1,374	17,155
Groceries, confectionery, meats	337	777,719	3.9	13,655	234	3,241
Farm products (edible):						
Dairy, poultry products	15	9,734	8.1	361	5	116
Fruits, vegetables (fresh)	28	33,248	12.8	1,660	16	561
Beer, wines, distilled spirits:						
Beer, ale	17	8,291	20.9	584	14	171
Wines, distilled spirits	57	183,027	8.9	4,808	9	1,011
Drugs, chemicals, allied products:						
Drugs, drug sundries (specialty lines)	20	16,673	13.9	1,174	9	213
Industrial chemicals, explosives, paints	42	51,272	10.4	2,101	18	277
Tobacco and products (exc. leaf)	8	9,679	9.7	583	4	132
Dry goods, apparel:						
Clothing, furnishings, footwear	102	34,560	14.8	2,232	63	508
Dry goods	231	81,905	14.6	6,296	151	1,444
Furniture, home furnishings	288	61,793	20.2	6,067	215	1,546
Paper and its products	12	11,435	5.2	318	4	70
Farm products (raw materials)	189	421,089	3.6	6,568	136	1,098
Automotive	8	29,473	4.1	440	3	146
Electrical goods	15	6,449	12.4	400	6	81
Lumber, construction materials	27	6,828	16.3	408	17	129
Machinery, equipment, supplies	75	52,499	9.5	2,540	35	524
Metals, metal work (exc. scrap)	24	172,629	4.3	4,539	...	909
Waste materials	22	11,943	11.8	529	7	119
Other importers:						
Amusement, sporting goods	46	10,846	19.8	1,057	27	289
Books, periodicals, newspapers	20	1,636	32.8	281	9	86
Farm supplies	23	69,013	7.3	1,322	8	279
Jewelry	371	160,345	11.6	9,086	297	1,834
Importers, n.e.c	226	595,014	6.4	13,197	87	2,371
Cash-carry wholesalers, total	1,142	364,219	4.9	8,358	705	3,322
Groceries, confectionery, meats:						
Groceries (general line)	405	146,829	4.9	3,565	50	1,282
Confectionery	21	1,751	9.6	60	21	32
Fish, sea foods	13	870	16.3	49	14	92
Meats, meat products	64	10,642	8.7	459	67	187
Other grocery, food specialties	109	18,316	8.4	677	67	283
Farm products (edible):						
Dairy, poultry products	113	16,555	13.8	987	120	412
Fruits, vegetables (fresh)	177	20,549	10.8	846	206	328
Beer, wines, distilled spirits:						
Beer, ale	6	616	13.3	40	3	16
Wines, distilled spirits	78	121,820	1.1	992	...	441
Tobacco and products (exc. leaf)	81	17,620	5.1	235	78	124
Other cash-carry wholesalers	75	8,651	14.6	448	79	185
Drop or direct-mill shippers, total	1,769	2,781,999	4.4	59,859	892	11,906
Furniture, home furnishings	15	76,931	5.1	1,716	5	275
Hardware, plumbing, heating	11	4,984	9.9	305	6	91
Lumber, construction materials:						
Lumber, millwork	907	1,025,072	5.4	26,033	584	4,990
Other construction materials	10	13,439	27.2	930	9	239
Machinery, equipment, supplies	62	14,287	12.9	940	46	175
Metals, metal work (exc. scrap)	17	9,991	10.6	451	13	127
Other drop or direct-mill shippers:						
Coal, coke	620	1,359,907	3.4	24,524	156	5,056
Petroleum and products	31	57,516	4.9	1,196	11	221
Other drop or direct-mill shippers, n.e.c	96	219,872	3.6	3,764	62	732
Wagon, truck distributors, total	1,343	181,256	14.5	12,575	1,332	5,089
Groceries, confectionery, meats:						
Confectionery	109	9,672	14.9	720	103	308
Fish, sea foods	16	2,932	19.6	319	13	111
Meats, meat products	91	14,442	7.7	557	93	243
Other grocery, food specialties	313	32,442	16.5	2,781	311	1,100
Farm products (edible):						
Dairy, poultry products	353	60,376	19.4	5,762	350	2,335
Fruits, vegetables (fresh)	279	26,672	10.5	1,004	291	471
Tobacco and products (exc. leaf)	46	12,497	5.0	317	50	106
Other wagon, truck distributors:						
Books, periodicals, newspapers	8	2,055	13.1	165	6	76
Petroleum and products	105	17,878	12.1	821	90	290
Other wagon, truck distributors, n.e.c	23	2,290	11.6	129	25	49
Retailer-cooperative warehouses, total	260	667,496	5.2	22,083	5	7,253
Groceries, confectionery, meats:						
Groceries (general line)	211	582,340	4.6	16,722	1	5,421
Other grocery, food specialties	4	1,783	9.5	75	2	24
Farm products (edible)	6	5,640	7.2	276	2	87
Other retailer cooperative warehouses	39	77,733	9.3	5,010	...	1,721
AGENTS, BROKERS						
Auction companies, total	1,728	2,879,415	2.2	24,938	1,777	22,793
Farm products (edible)	25	223,753	2.1	2,386	7	719
Dry goods, apparel	10	9,118	4.8	198	12	46
Furniture, home furnishings	22	5,174	11.8	240	22	102

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
AGENTS, BROKERS--Continued						
Auction companies--Continued						
Farm products (raw materials):						
Livestock (exc. horses, mules)	994	1,697,922	1.6	10,755	1,057	12,892
Tobacco (leaf)	601	869,676	3.2	9,829	612	8,459
Misc. inedible farm products	22	31,670	4.8	833	17	249
Machinery, equipment, supplies	10	9,812	4.4	331	7	104
Other auction companies	44	32,290	2.9	366	43	222
Brokers (merchandise) representing sellers, total	5,042	8,734,577	1.9	61,316	4,678	14,462
Groceries, confectionery, meats	2,590	4,583,004	1.9	35,786	2,459	8,760
Farm products (edible):						
Dairy, poultry products	83	192,875	1.0	907	73	196
Fruits, vegetables (fresh)	397	379,007	2.6	3,444	328	925
Drugs, chemicals, allied products:						
Drugs, drug sundries	6	3,874	2.7	42	5	10
Industrial chemicals, paints	41	43,602	2.9	559	30	104
Dry goods, apparel:						
Clothing, furnishings, footwear	152	87,597	3.6	1,009	167	310
Dry goods, specialties, piece goods, notions	109	491,856	1.0	2,043	132	255
Furniture, home furnishings:						
Furniture (household, office)	18	6,148	7.2	145	18	32
Home furnishings, floor coverings	22	6,639	6.4	106	26	43
Paper and its products	59	21,240	4.7	410	55	100
Farm products (raw materials):						
Cotton	149	451,519	0.6	859	141	263
Grain	96	253,270	0.8	605	97	166
Hides, skins, raw furs	76	86,503	2.5	910	65	184
Livestock (exc. horses, mules)	21	107,594	0.5	192	24	101
Tobacco (leaf)	10	13,545	4.2	257	10	179
Wool, mohair	72	149,589	1.3	556	80	114
Miscellaneous inedible farm products	23	67,721	1.3	323	17	71
Automotive equipment, tires and tubes	9	3,397	7.2	48	12	11
Electrical goods	31	16,099	5.3	276	25	66
Hardware, plumbing, heating:						
Hardware	13	10,922	4.1	209	12	51
Plumbing, heating equipment, supplies	13	4,133	7.0	109	16	24
Lumber, construction materials:						
Lumber, millwork	169	175,838	4.4	2,177	145	421
Other construction materials	25	6,848	8.7	271	17	58
Machinery, equipment, supplies	165	78,430	4.6	1,230	139	303
Metals, metal work (exc. scrap)	65	42,097	3.5	576	47	136
Waste materials	34	36,148	5.8	881	13	151
Other brokers (representing sellers)	594	1,415,082	1.6	7,386	525	1,428
Brokers (merchandise) representing buyers, total	770	1,123,346	1.8	7,385	715	1,817
Groceries, confectionery, meats	74	75,557	2.3	676	73	158
Farm products (edible)	129	112,039	2.7	1,023	128	308
Dry goods, apparel:						
Clothing, furnishings, footwear	114	42,339	4.3	684	111	229
Dry goods, specialties, piece goods, notions	23	37,028	1.7	278	19	54
Paper and its products	12	12,728	2.6	152	6	38
Farm products (raw materials):						
Cotton	71	83,335	1.2	157	79	80
Grain	41	88,735	0.9	158	32	56
Hides, skins, raw furs	47	115,266	2.0	1,067	34	203
Livestock (exc. horses, mules)	19	58,009	0.8	199	23	70
Tobacco (leaf)	4	6,769	1.9	4	5	3
Wool, mohair	24	65,087	0.9	224	22	39
Miscellaneous inedible farm products	7	7,987	1.1	30	10	10
Lumber, construction materials	30	19,176	3.9	236	25	47
Machinery, equipment, supplies	30	5,793	7.4	85	30	21
Metals, metal work (exc. scrap)	17	7,679	3.6	90	15	22
Waste materials	21	85,392	3.3	958	18	147
Other brokers (representing buyers)	107	300,427	1.2	1,364	85	332
AGENTS, BROKERS--Continued						
Commission merchants, total	2,403	7,544,234	1.3	49,303	2,243	15,184
Groceries, confectionery, meats	81	153,957	1.4	1,039	68	244
Farm products (edible):						
Dairy, poultry products	55	46,777	3.3	644	54	253
Fruits, vegetables (fresh)	287	330,775	5.7	12,415	305	3,967
Drugs, chemicals, allied products:						
Drugs, drug sundries	9	923	9.6	26	8	14
Industrial chemicals, paints	13	8,425	4.1	145	6	33
Dry goods, apparel	146	198,995	4.1	2,874	121	546
Furniture, home furnishings	35	19,607	7.0	565	20	137
Paper and its products	11	10,962	3.3	214	9	33
Farm products (raw materials):						
Cotton	124	235,442	1.1	960	115	353
Grain	193	1,117,573	1.0	4,829	118	1,058
Hides, skins, raw furs	37	59,198	4.0	1,172	32	210
Livestock (exc. horses, mules)	745	4,617,313	0.6	13,495	896	5,321
Tobacco (leaf)	34	35,841	3.9	681	24	598
Wool, mohair	54	138,925	1.5	1,315	44	306
Miscellaneous inedible farm products	19	41,924	1.3	310	13	117
Automotive	14	2,699	9.2	107	17	44
Electrical goods	17	2,833	6.4	84	11	25
Hardware, plumbing, heating	16	3,860	10.1	221	10	44
Lumber, construction materials:						
Lumber, millwork	111	78,638	3.6	652	93	177
Other construction materials	8	1,996	7.7	12	8	6
Machinery, equipment, supplies	98	63,552	4.5	1,177	76	252
Metals, metal work (exc. scrap)	19	23,507	2.1	150	9	31
Waste materials	21	42,678	2.8	659	14	106
Other commission merchants	256	307,834	3.5	5,557	172	1,309
Export agents, total	1,135	1,200,502	4.0	21,896	697	6,685
Groceries, confectionery, meats	98	178,884	2.5	1,761	58	389
Farm products (edible)	9	4,394	4.9	131	5	36
Drugs, chemicals, allied products:						
Drugs, drug sundries	24	3,844	8.8	166	22	47
Industrial chemicals, paints	50	32,735	3.0	609	30	121
Dry goods, apparel:						
Clothing, furnishings, footwear	50	21,753	6.0	567	47	138
Dry goods, specialties, piece goods, notions	90	93,880	3.7	1,675	72	345
Furniture, home furnishings	19	3,284	8.0	109	12	29
Paper and its products	10	2,911	5.2	97	7	18
Farm products (raw materials):						
Cotton	10	18,036	2.0	108	7	22
Grain	7	9,402	2.6	77	7	27
Hides, skins, raw furs	13	9,344	2.7	107	7	27
Livestock (exc. horses, mules)	5	921	7.2	21	5	9
Tobacco (leaf)	15	71,915	7.9	2,766	4	2,396
Misc. inedible farm products	9	19,695	2.1	217	7	42
Automotive:						
Automobiles, other motor vehicles	10	51,880	1.6	343	8	86
Automotive equipment, tires and tubes	57	30,623	5.5	653	38	184
Electrical goods:						
Wiring supplies, apparatus	19	17,252	4.8	510	21	115
Electrical appliances, specialties	21	11,955	5.6	271	14	69
Hardware, plumbing, heating:						
Hardware	16	4,983	6.5	112	15	27
Plumbing, heating equipment, supplies	9	3,247	6.3	137	6	33
Lumber, construction materials	32	17,443	4.8	388	14	92
Machinery, equipment, supplies	264	177,954	5.4	4,542	124	956
Metals, metal work (exc. scrap)	54	103,833	2.9	1,497	25	391
Other export agents	244	310,334	3.8	5,032	142	1,086
Import agents, total	308	707,226	2.2	4,912	191	1,078
Groceries, confectionery, meats	55	128,906	1.5	1,060	42	203
Farm products (edible)	49	162,632	4.2	625	5	132
Drugs, chemicals, allied products:						
Drugs, drug sundries	5	1,912	4.3	32	2	9
Industrial chemicals, paints	7	11,495	2.3	96	5	25

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
AGENTS, BROKERS--Continued						
Import agents--Continued						
Dry goods, apparel:						
Clothing, furnishings, footwear...	12	4,750	2.8	44	14	22
Dry goods, specialties, piece goods, notions.....	20	5,729	4.5	101	18	25
Furniture, home furnishings.....	11	3,527	5.5	70	9	23
Farm products (raw materials).....	50	141,266	1.2	746	47	155
Lumber, construction materials.....	6	816	8.1	34	...	16
Metals, metal work (exc. scrap).....	7	69,864	1.0	359	...	69
Other import agents.....	86	176,329	1.9	1,745	49	399
Manufacturers' agents (with stocks), total.....	1,423	633,750	7.1	25,510	1,191	6,076
Groceries, confectionery, meats.....	8	10,826	5.7	398	5	89
Drugs, chemicals, allied products:						
Drugs, drug sundries.....	8	9,272	4.8	287	6	76
Industrial chemicals, paints.....	46	63,767	3.7	1,441	29	250
Dry goods, apparel:						
Clothing, furnishings, footwear...	49	18,836	5.9	513	55	144
Dry goods, specialties, piece goods, notions.....	46	23,535	4.2	453	50	107
Furniture, home furnishings:						
Furniture (household, office).....	22	7,558	6.2	227	20	56
Home furnishings, floor coverings.	40	18,814	6.7	650	31	184
Paper and its products.....	20	9,363	5.4	435	20	111
Automotive equipment, tires and tubes.....	52	21,382	7.1	787	51	228
Electrical goods:						
Wiring supplies, apparatus.....	113	49,824	8.0	1,925	101	444
Electrical appliances,specialties.	39	25,576	6.4	636	30	176
Hardware, plumbing, heating:						
Hardware.....	56	17,173	7.9	787	44	200
Plumbing, heating equipment, supplies.....	119	53,755	7.9	2,976	85	624
Lumber, construction materials:						
Lumber, millwork.....	8	3,975	6.9	182	2	47
Other construction materials.....	30	8,252	11.8	707	24	230
Machinery, equipment, supplies:						
Commercial machines, equipment....	88	17,455	12.4	1,290	67	400
Industrial machinery, equipment, supplies.....	409	146,931	9.2	7,706	349	1,710
Other machinery, equipment, supplies.....	93	46,739	6.5	1,920	73	399
Metals, metal work (exc. scrap).....	47	30,528	4.9	792	39	205
Other manufacturers' agents (with stocks).....	130	50,189	5.9	1,398	110	396
Manufacturers' agents (without stocks), total.....	7,625	3,575,484	5.7	59,674	7,283	13,679
Groceries, confectionery, meats.....	150	122,032	2.8	1,047	142	326
Drugs, chemicals, allied products:						
Drugs, drug sundries.....	82	38,033	7.6	1,207	63	329
Industrial chemicals, paints.....	95	38,731	5.3	710	83	181
Dry goods, apparel:						
Clothing, furnishings, footwear...	763	293,035	5.0	2,951	801	781
Dry goods, specialties, piece goods, notions.....	407	258,191	3.7	1,866	410	432
Furniture, home furnishings:						
Furniture (household, office).....	306	113,993	6.2	1,818	304	391
Home furnishings, floor coverings.	341	129,594	6.5	2,687	337	656
Paper and its products.....	177	62,954	5.6	987	160	254
Automotive:						
Automobiles, other motor vehicles.	4	3,163	2.7	29	3	10
Automotive equipment, tires and tubes.....	326	293,266	5.0	5,250	289	980
Electrical goods:						
Wiring supplies, apparatus.....	710	368,514	6.2	6,867	661	1,537
Electrical appliances,specialties.	252	146,403	5.6	2,545	241	590
Hardware, plumbing, heating:						
Hardware.....	343	156,558	6.1	2,836	346	682
Plumbing, heating equipment, supplies.....	498	149,387	8.3	3,753	484	883
AGENTS, BROKERS--Continued						
Manufacturers' agents(without stocks--Continued						
Lumber, construction materials:						
Lumber, millwork.....	102	59,123	4.4	549	95	155
Other construction materials.....	104	35,591	7.4	951	83	276
Machinery, equipment, supplies:						
Commercial machines, equipment...	123	41,489	5.7	794	116	213
Industrial machinery, equipment, supplies.....	1,180	417,156	8.2	11,288	1,093	2,261
Other machinery, equipment, supplies.....	342	166,548	5.1	2,399	305	522
Metals, metal work (exc. scrap):						
Iron, steel and products.....	351	237,916	4.3	2,866	314	564
Nonferrous metals, metal work....	63	42,393	3.8	448	59	82
Other manufacturers' agents(without stocks).....	906	401,414	5.3	5,826	894	1,574
Selling agents, total.....	3,517	5,135,198	3.9	73,170	2,875	13,644
Groceries, confectionery, meats....	100	167,602	2.1	1,758	88	384
Farm products (edible).....	26	24,755	2.8	392	16	79
Drugs, chemicals, allied products:						
Drugs, drug sundries.....	39	11,507	7.7	339	38	112
Industrial chemicals, paints.....	63	103,463	4.6	1,387	37	268
Dry goods, apparel:						
Clothing, furnishings, footwear..	509	372,879	4.7	5,563	482	1,088
Dry goods, specialties, piece goods, notions.....	664	2,399,817	3.9	34,374	470	5,485
Furniture, home furnishings:						
Furniture (household, office)....	93	61,007	6.3	1,319	82	265
Home furnishings, floor coverings	106	41,904	7.4	1,223	97	262
Paper and its products.....	114	124,345	3.6	1,534	83	313
Automotive:						
Automobiles, other motor vehicles	5	894	9.3	14	5	7
Automotive equipment, tires and tubes.....	36	16,261	7.4	505	28	118
Electrical goods:						
Wiring supplies, apparatus.....	67	28,853	6.3	632	56	147
Electrical appliances,specialties	36	15,407	5.8	205	41	58
Hardware, plumbing, heating:						
Hardware.....	59	31,167	6.3	554	48	113
Plumbing, heating equipment, supplies.....	83	27,854	8.2	1,054	65	218
Lumber, construction materials:						
Lumber, millwork.....	85	68,054	4.1	689	69	155
Other construction materials.....	70	47,386	5.5	952	71	201
Machinery, equipment, supplies:						
Commercial machines, equipment...	98	12,353	12.6	814	92	289
Industrial machinery, equipment, supplies.....	282	80,567	8.8	2,994	226	657
Other machinery, equipment, supplies.....	160	121,844	3.7	1,796	129	370
Metals, metal work (exc. scrap):						
Iron, steel and products.....	98	121,097	3.4	1,305	77	231
Nonferrous metals, metal work....	19	45,002	2.0	442	14	83
Other selling agents.....	705	1,211,180	3.0	13,325	561	2,741
Purchasing agents, resident buyers, total.....	213	1,737,522	1.3	14,493	164	3,772
Groceries, confectionery, meats....	10	35,378	4.2	1,378	3	329
Dry goods, apparel:						
Clothing, furnishings, footwear..	112	757,565	1.4	7,090	101	1,889
Dry goods, specialties, piece goods, notions.....	13	366,178	0.4	701	7	180
Farm products (raw materials).....	13	10,755	2.5	124	13	36
Machinery, equipment, supplies.....	16	35,258	1.5	267	12	60
Other purchasing agents, resident buyers.....	49	532,388	1.5	4,933	28	1,278
Cooperative buying agencies..	23	83,383	2.3	858	5	176

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
AGENTS, BROKERS--Continued						
Cooperative sales agencies, total	174	1,255,455	0.9	6,693	1	2,284
Farm products (edible):						
Dairy, poultry products	8	75,222	1.5	452	...	154
Fruits, vegetables (fresh)	71	173,590	1.8	2,145	...	539
Farm products (raw materials)	91	1,004,944	0.7	4,005	1	1,545
Other cooperative sales agencies	4	1,699	9.2	91	...	46
ASSEMBLERS (MAINLY FARM PRODUCTS)						
Assemblers (dealing on own account), total	5,156	2,312,596	4.3	38,957	4,318	22,374
Farm products (edible):						
Dairy, poultry products	1,969	428,778	6.3	11,217	1,816	6,884
Fruits, vegetables (fresh)	301	74,520	10.3	3,094	272	1,843
Farm products (raw materials):						
Cotton	1,069	679,969	3.0	6,691	844	4,310
Grain	119	60,781	4.5	1,285	81	578
Hides, skins, raw furs	144	30,610	9.7	1,552	116	649
Livestock (exc. horses, mules)	824	804,303	1.8	4,614	683	2,060
Tobacco (leaf)	55	19,222	10.4	1,052	38	399
Wool, mohair	46	15,487	6.6	425	42	143
Miscellaneous inedible farm products	209	47,099	9.9	1,969	139	1,265
Other assemblers:						
Farm supplies	238	85,500	10.4	4,155	168	1,638
Feed	70	30,975	6.5	973	62	321
Seeds	128	45,837	12.4	2,641	76	1,128
Miscellaneous farm supplies	40	8,688	13.8	541	30	189
Other assemblers (dealing on own account)	182	66,327	10.3	2,903	119	2,605
Fish, sea foods (fresh)	66	6,420	14.5	351	57	392
Assemblers (dealing on own account), n.e.c.	116	59,907	9.8	2,552	62	2,213
Commission buyers, total	1,387	1,599,092	1.5	9,327	1,253	4,346
Farm products (edible):						
Dairy, poultry products	337	54,856	5.8	1,301	310	669
Fruits, vegetables (fresh)	138	41,305	7.2	1,102	101	519
Farm products (raw materials):						
Cotton	109	119,092	1.1	473	91	207
Grain	62	51,400	2.0	442	41	180
Hides, skins, raw furs	20	8,427	5.8	205	21	94
Livestock (exc. horses, mules)	587	1,268,420	0.9	4,503	574	2,113
Tobacco (leaf)	17	17,782	5.0	553	18	233
Wool, mohair	19	12,318	4.1	142	27	42
Miscellaneous inedible farm products	43	12,803	5.5	331	19	125
ASSEMBLERS(MAINLY FARM PROD.)--Con.						
Commission buyers--Con.						
Other assemblers:						
Farm supplies	35	7,057	7.1	181	39	69
Feed	17	2,231	8.0	65	19	38
Seeds	7	676	8.3	7	6	3
Miscellaneous farm supplies	11	4,150	6.4	109	14	28
Commission buyers, n.e.c.	20	5,632	3.7	94	12	95
Cooperative marketing associations, total	1,131	1,843,689	9.3	81,572	31	38,212
Farm products (edible):						
Dairy, poultry products	357	804,806	7.3	28,130	6	11,110
Fruits, vegetables (fresh)	420	393,677	20.5	40,042	7	18,859
Farm products (raw materials):						
Cotton	60	121,659	2.2	1,229	3	557
Grain	51	95,734	5.8	2,140	1	742
Livestock (exc. horses, mules)	112	151,602	1.4	982	13	604
Tobacco (leaf)	3	91,101	0.5	235	...	84
Wool, mohair	17	34,210	6.0	729	...	195
Miscellaneous inedible farm products	24	34,752	8.9	588	...	332
Other assemblers:						
Farm supplies	48	35,253	7.4	1,353	1	656
Feed	16	16,980	6.5	579	...	260
Fertilizers, agricultural chemicals	3	1,685	14.5	120	...	52
Seeds	24	10,845	8.8	497	1	309
Miscellaneous farm supplies	5	5,743	4.9	157	...	35
Other cooperative marketing associations	39	80,895	15.9	6,144	...	5,073
Fish, sea foods (fresh)	5	1,834	10.7	89	...	46
Cooperative marketing associations, n.e.c.	34	79,061	16.0	6,055	...	5,027
Cream stations	1,212	289,146	7.1	8,734	574	3,959
Grain elevators (independent)	2,618	1,126,773	4.3	21,553	2,014	8,997
Grain elevators (line)	3,309	1,277,461	3.7	24,163	348	9,711
Grain elevators (cooperative)	2,481	1,697,764	3.0	26,256	38	10,125
Packers, shippers, total	1,974	811,372	25.2	98,121	1,538	61,344
Farm products (edible):						
Dairy, poultry products	65	41,284	11.2	2,153	49	1,359
Fruits, vegetables (fresh)	1,277	593,313	27.5	77,560	971	43,626
Other assemblers:						
Other packers, shippers	632	176,775	20.5	18,408	518	16,359
Fish, sea foods (fresh)	519	109,931	24.3	13,905	444	11,924
Packers, shippers, n.e.c.	113	66,844	14.3	4,503	74	4,435

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

Table 8E.—VOLUNTARY GROUP GROCERY WHOLESALERS—PERCENTAGE OF SALES TO GROUP MEMBERS—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and percent of sales to group members	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors, November* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total	635	1,633,954	135,673	8.3	85,413	163	26,941	1,607,433	172,136
90 percent or more	54	228,603	13,271	5.8	8,607	8	2,672	165,545	19,520
70--89.9 percent	70	204,014	13,999	6.9	9,682	15	2,990	179,359	22,239
50--69.9 percent	74	158,689	13,155	8.3	7,761	20	2,526	149,070	16,655
30--49.9 percent	74	158,740	12,785	8.0	7,621	9	2,405	143,143	15,699
10--29.9 percent	126	290,192	26,305	9.1	16,001	44	5,346	297,462	30,925
Less than 10 percent	24	98,837	10,021	10.1	6,990	5	2,240	127,080	16,439
Not reporting percentage	213	494,879	46,137	9.7	28,751	62	8,762	545,574	50,659
New England, total	73	133,358	12,092	9.1	7,039	9	2,300	129,235	14,611
90 percent or more	3	5,478	432	7.9	249	...	80	5,183	450
70--89.9 percent	3	4,421	371	8.4	206	2	65	3,869	434
50--69.9 percent	14	29,091	2,666	9.2	1,566	...	573	30,089	3,517
30--49.9 percent	10	15,502	1,353	8.7	792	...	247	13,945	1,907
10--29.9 percent	13	20,688	1,464	7.0	841	5	330	15,821	2,094
Less than 10 percent	6	9,542	1,034	10.8	727	1	225	13,333	1,267
Not reporting percentage	24	48,636	4,772	9.8	2,658	1	780	46,995	4,942
Middle Atlantic, total	135	324,615	30,715	9.5	18,979	79	5,549	355,300	36,754
90 percent or more	7	22,924	1,795	7.8	1,186	...	352	20,121	2,122
70--89.9 percent	15	36,993	2,585	7.0	1,745	10	583	34,764	6,051
50--69.9 percent	23	30,618	2,324	7.6	1,357	10	456	25,598	3,478
30--49.9 percent	14	44,485	3,717	8.4	2,145	7	594	40,779	4,226
Less than 30 percent	36	98,368	9,965	10.1	6,152	22	1,844	109,433	10,979
Not reporting percentage	40	91,227	10,329	11.3	6,394	30	1,720	124,605	9,898
East North Central, total	133	372,402	32,751	8.8	21,464	25	6,299	395,068	36,190
90 percent of more	14	55,101	3,800	6.9	2,564	1	631	41,666	4,546
70--89.9 percent	16	43,943	3,551	8.1	2,413	...	672	45,606	4,790
50--69.9 percent	13	22,341	1,909	8.5	1,270	2	364	22,965	2,423
30--49.9 percent	11	22,198	1,951	8.8	1,273	2	368	24,924	2,208
10--29.9 percent	10	26,820	2,285	8.5	1,485	4	459	30,141	2,910
Less than 10 percent	7	31,366	3,097	9.9	2,095	4	688	39,254	3,529
Not reporting percentage	62	170,633	16,158	9.5	10,364	12	3,117	190,512	15,784
West North Central, total	108	275,421	20,829	7.6	13,590	11	4,709	262,503	31,662
90 percent or more	12	65,879	2,953	4.5	1,947	...	745	46,448	6,114
70--89.9 percent	10	32,683	2,294	7.0	1,762	3	569	28,229	2,969
50--69.9 percent	15	34,259	2,866	8.4	1,678	3	598	32,268	3,176
30--49.9 percent	18	25,656	2,367	9.2	1,398	...	495	25,090	2,746
10--29.9 percent	32	61,482	5,486	8.9	3,268	1	1,163	58,062	6,264
Less than 10 percent	3	12,067	1,617	13.4	1,322	...	444	25,259	5,318
Not reporting percentage	18	43,395	3,246	7.5	2,215	4	695	47,147	5,075
South Atlantic, total	63	115,240	8,617	7.5	5,093	24	1,862	96,309	10,896
90 percent or more	5	18,345	933	5.1	572	2	175	10,890	1,589
70--89.9 percent	6	9,159	719	7.8	435	...	143	7,603	912
50--69.9 percent	5	9,137	604	6.6	264	5	112	4,699	523
30--49.9 percent	6	10,411	658	6.3	424	...	165	7,460	793
Less than 30 percent	7	10,307	850	8.3	566	8	198	11,058	1,130
Not reporting percentage	34	57,881	4,853	8.4	2,832	9	1,069	54,599	5,949
East South Central, total	14	56,680	3,753	6.6	2,285	...	790	44,183	4,277
70 percent or more	5	21,933	1,208	5.5	741	...	240	14,124	1,554
Less than 70 percent	3	20,411	1,420	7.0	835	...	317	16,446	1,321
Not reporting percentage	6	14,336	1,125	7.8	709	...	233	13,613	1,402
West South Central, total	47	155,040	12,162	7.8	7,299	11	2,667	143,252	14,575
90 percent or more	6	24,014	1,834	7.6	1,093	5	415	19,728	1,757
50--89.9 percent	5	55,009	3,864	7.0	2,392	...	712	50,419	4,729
30--49.9 percent	11	21,980	1,443	6.6	811	...	321	15,875	2,097
Less than 30 percent	20	46,131	4,252	9.2	2,566	4	1,040	50,004	5,408
Not reporting percentage	5	7,906	769	9.7	437	2	179	7,226	584
Mountain	17	35,774	3,540	9.9	2,461	1	744	45,535	4,644
Pacific, total	45	165,424	11,214	6.8	7,203	3	2,021	136,048	18,527
90 percent or more	4	31,966	1,065	3.3	655	...	184	15,892	2,455
70--89.9 percent	13	23,828	1,827	7.7	1,387	...	378	24,331	3,011
30--69.9 percent	5	22,621	1,354	6.0	802	...	213	14,839	2,738
10--29.9 percent	6	29,676	2,444	8.2	1,515	...	440	29,797	2,713
Less than 10 percent	3	20,404	2,131	10.4	1,431	...	369	22,681	3,846
Not reporting percentage	14	36,929	2,393	6.5	1,413	3	437	28,508	3,764

* Proprietors of unincorporated businesses.

Table 8F.—RETAILER-COOPERATIVE GROCERY WAREHOUSES—PERCENTAGE OF SALES TO RETAILER OWNERS—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and percent of sales to retailer owners	Establishments	Sales, entire year	Operating expenses (inc. pay roll)		Pay roll, entire year	Active proprietors, November*	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
			Amount	Percent of sales			Employees	Pay roll	
	(Number)	(Thousand dollars)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
United States, total	211	582,340	26,939	4.6	16,722	1	5,421	321,683	54,182
90 percent or more	132	421,071	17,564	4.2	11,010	...	3,538	214,790	37,092
80-89.9 percent	8	3,173	180	5.7	121	...	48	2,271	532
70-79.9 percent	6	21,362	1,551	7.3	1,025	...	274	19,087	1,984
Less than 70 percent	12	15,707	1,060	6.7	697	...	232	14,973	1,746
Not reporting percentage	53	121,027	6,584	5.4	3,869	...	1,329	70,562	12,828
New England, total	23	22,488	1,177	5.2	708	...	247	13,115	2,901
90 percent or more	16	18,180	898	4.9	527	...	183	9,912	2,167
Less than 90 percent	4	2,037	124	6.1	81	...	28	1,400	314
Not reporting percentage	3	2,271	155	6.8	100	...	36	1,803	420
Middle Atlantic, total	61	123,305	5,913	4.8	3,833	1	1,302	77,817	12,334
90 percent or more	38	90,010	3,913	4.3	2,671	...	913	55,319	8,308
70-89.9 percent	4	2,101	118	5.6	73	...	26	1,287	335
Less than 70 percent	7	10,232	666	6.5	433	1	137	8,166	1,061
Not reporting percentage	12	20,962	1,216	5.8	656	...	226	13,045	2,630
East North Central, total	43	101,766	6,223	6.1	3,985	...	1,151	70,073	11,965
90 percent or more	28	54,655	3,549	6.5	2,351	...	652	41,657	6,899
Less than 90 percent	4	2,958	156	5.3	103	...	37	2,524	334
Not reporting percentage	11	44,153	2,518	5.7	1,531	...	462	25,892	4,732
West North Central, total	17	53,776	2,643	4.9	1,669	...	567	31,495	6,439
90 percent or more	13	33,614	1,641	4.9	1,071	...	350	20,968	4,786
Not reporting percentage	4	20,162	1,002	5.0	598	...	217	10,527	1,653
South Atlantic, total	31	44,959	2,296	5.1	1,415	...	558	27,349	4,569
80 percent or more	18	33,054	1,722	5.2	1,073	...	399	20,401	3,191
Not reporting percentage	13	11,905	574	4.8	342	...	159	6,948	1,378
East South Central, total	9	15,980	735	4.6	451	...	180	8,914	1,399
80 percent or more	6	10,571	443	4.2	257	...	118	5,463	893
Not reporting percentage	3	5,409	292	5.4	194	...	62	3,451	506
West South Central	8	15,700	823	5.2	463	...	182	8,519	1,558
Mountain	5	9,904	458	4.6	261	...	78	4,866	1,145
Pacific	14	194,462	6,671	3.4	3,937	...	1,156	79,535	11,872

* Proprietors of unicorporated businesses.

Table 8G.—WHOLESALE AGENTS AND BROKERS—UNITED STATES, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Kind of business and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
United States, total	24,361	34,610,092	n.a.	n.a.	894,395
Negotiating for others only	17,976	26,843,397	26,843,397	...	663,274
Negotiating for others only and for own account	3,923	5,402,779	4,711,911	690,868	162,785
Not reporting analysis	2,462	2,363,916	n.a.	n.a.	68,336
GROCERIES, CONFECTIONERY, MEATS					
Groceries, foods (exc. as specified), total	2,883	4,740,299	n.a.	n.a.	98,907
Negotiating for others only	2,409	3,820,701	3,820,701	...	82,139
Negotiating for others and for own account	292	740,008	634,528	105,480	12,717
Not reporting analysis	182	179,590	n.a.	n.a.	4,051
Confectionery, total	147	100,226	n.a.	n.a.	3,733
Negotiating for others only	119	87,522	87,522	...	3,157
Negotiating for others and for own account	11	5,023	4,532	491	175
Not reporting analysis	17	7,681	n.a.	n.a.	401
Fish, sea foods, total	58	32,460	n.a.	n.a.	1,401
Negotiating for others only	30	13,745	13,745	...	652
Negotiating for others and for own account	18	16,780	14,912	1,868	620
Not reporting analysis	10	1,935	n.a.	n.a.	129
Meats, meat products, total	83	614,117	n.a.	n.a.	4,038
Negotiating for others only	68	587,453	587,453	...	3,669
Negotiating for others and for own account	10	17,535	15,821	1,714	246
Not reporting analysis	5	9,129	n.a.	n.a.	123
FARM PRODUCTS (EDIBLE)					
Dairy, poultry products, total	195	387,457	n.a.	n.a.	5,930
Negotiating for others only	151	271,805	271,805	...	4,378
Negotiating for others and for own account	25	58,231	48,620	9,611	682
Not reporting analysis	19	57,421	n.a.	n.a.	870
Fruits, vegetables (fresh), total	960	1,390,914	n.a.	n.a.	47,282
Negotiating for others only	700	1,042,212	1,042,212	...	30,061
Negotiating for others and for own account	172	246,303	197,230	49,073	12,745
Not reporting analysis	88	102,399	n.a.	n.a.	4,476
BEER, WINES, DISTILLED SPIRITS					
Beer, ale, total	17	11,839	n.a.	n.a.	639
Negotiating for others only	12	7,739	7,739	...	405
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
Wines, distilled spirits, total	80	52,348	n.a.	n.a.	2,143
Negotiating for others only	64	46,753	46,753	...	1,815
Negotiating for others and for own account	9	4,405	4,069	336	198
Not reporting analysis	7	1,190	n.a.	n.a.	130
DRUGS, CHEMICALS, ALLIED PRODUCTS					
Drugs, drug sundries, total	182	90,155	n.a.	n.a.	5,499
Negotiating for others only	143	80,315	80,315	...	4,766
Negotiating for others and for own account	25	7,935	7,353	582	572
Not reporting analysis	14	1,905	n.a.	n.a.	161
Industrial chemicals, total	251	270,335	n.a.	n.a.	10,646
Negotiating for others only	165	177,123	177,123	...	7,841
Negotiating for others and for own account	69	78,830	69,024	9,806	2,298
Not reporting analysis	17	14,382	n.a.	n.a.	507
Paints, varnishes, total	66	32,158	n.a.	n.a.	1,368
Negotiating for others only	44	21,303	21,303	...	845
Negotiating for others and for own account	17	10,378	9,533	845	518
Not reporting analysis	5	477	n.a.	n.a.	5
TOBACCO AND PRODUCTS (EXC. LEAF)					
Tobacco and products (exc. leaf), total	19	5,520	n.a.	n.a.	216
Negotiating for others only	13	4,649	4,649	...	197
Negotiating for others and for own acct.	3	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
DRY GOODS, APPAREL					
Clothing, furnishings, footwear, total	1,838	1,649,119	n.a.	n.a.	52,678
Negotiating for others only	1,560	1,496,541	1,496,541	...	46,646
Negotiating for others and for own account	133	105,352	9,814	8,538	3,694
Not reporting analysis	145	47,220	n.a.	n.a.	2,338
DRY GOODS, APPAREL--Continued					
Dry goods (general line), total	392	629,591	n.a.	n.a.	14,482
Negotiating for others only	299	557,920	557,920	...	8,253
Negotiating for others and for own account	60	59,703	57,144	2,559	5,651
Not reporting analysis	33	7,968	n.a.	n.a.	578
Dry goods specialties, piece goods, notions, total	1,063	3,223,128	n.a.	n.a.	106,832
Negotiating for others only	853	2,734,372	2,734,372	...	91,125
Negotiating for others and for own account	138	408,580	374,822	33,758	11,862
Not reporting analysis	72	80,176	n.a.	n.a.	3,845
FURNITURE, HOME FURNISHINGS					
Furniture (household, office), total	484	204,345	n.a.	n.a.	13,015
Negotiating for others only	395	164,163	164,163	...	10,324
Negotiating for others and for own account	54	23,775	21,255	2,520	1,666
Not reporting analysis	35	16,407	n.a.	n.a.	1,025
Home furnishings, floor coverings, total	561	265,618	n.a.	n.a.	14,764
Negotiating for others only	440	205,473	205,473	...	10,683
Negotiating for others and for own account	93	54,667	48,054	6,613	3,622
Not reporting analysis	28	5,478	n.a.	n.a.	459
PAPER AND ITS PRODUCTS					
Stationery, office supplies, total	105	25,076	n.a.	n.a.	1,831
Negotiating for others only	78	17,849	17,849	...	1,351
Negotiating for others and for own account	14	5,378	3,758	1,620	310
Not reporting analysis	13	1,849	n.a.	n.a.	170
Other paper products, total	302	226,001	n.a.	n.a.	8,769
Negotiating for others only	221	184,681	184,681	...	6,728
Negotiating for others and for own account	50	32,267	27,675	4,592	1,533
Not reporting analysis	31	9,053	n.a.	n.a.	508
FARM PRODUCTS (RAW MATERIALS)					
Cotton, total	362	835,198	n.a.	n.a.	7,077
Negotiating for others only	272	566,721	566,721	...	5,141
Negotiating for others and for own account	50	184,377	154,792	29,585	1,141
Not reporting analysis	40	84,100	n.a.	n.a.	795
Grain, total	356	1,616,616	n.a.	n.a.	14,974
Negotiating for others only	261	1,095,982	1,095,982	...	10,370
Negotiating for others and for own account	51	334,023	261,129	72,894	2,670
Not reporting analysis	44	186,611	n.a.	n.a.	1,934
Hides, skins, raw furs, total	216	352,086	n.a.	n.a.	9,303
Negotiating for others only	136	227,548	227,548	...	6,469
Negotiating for others and for own account	72	111,128	93,514	17,614	2,784
Not reporting analysis	8	13,410	n.a.	n.a.	50
Livestock (exc. horses, mules), total	1,864	7,312,305	n.a.	n.a.	62,384
Negotiating for others only	1,207	5,757,871	5,757,871	...	43,592
Negotiating for others and for own account	241	696,136	636,152	59,984	8,266
Not reporting analysis	416	858,298	n.a.	n.a.	10,526
Tobacco (leaf), total	674	1,007,836	n.a.	n.a.	35,695
Negotiating for others only	325	535,996	535,996	...	19,694
Negotiating for others and for own account	162	263,135	248,881	14,254	8,730
Not reporting analysis	187	208,725	n.a.	n.a.	7,271
Wool, mohair, total	171	407,319	n.a.	n.a.	5,351
Negotiating for others only	117	268,982	268,982	...	3,265
Negotiating for others and for own account	41	131,416	117,889	13,527	1,892
Not reporting analysis	13	6,921	n.a.	n.a.	194
Miscellaneous inedible farm products, total	101	208,522	n.a.	n.a.	2,904
Negotiating for others only	67	133,712	133,712	...	2,105
Negotiating for others and for own account	24	73,442	69,194	4,248	706
Not reporting analysis	10	1,368	n.a.	n.a.	93

See footnotes at end of table.

Table 8G.—WHOLESALE AGENTS AND BROKERS—UNITED STATES, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Kind of business and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
AUTOMOTIVE					
Automobiles, other motor vehicles, total.	62	86,535	n.a.	n.a.	1,953
Negotiating for others only.....	36	59,779	59,779	...	1,111
Negotiating for others and for own account.....	17	19,120	13,372	5,748	389
Not reporting analysis.....	9	7,636	n.a.	n.a.	453
Automotive equipment, tires, and tubes, total.....	494	373,079	n.a.	n.a.	19,906
Negotiating for others only.....	392	323,799	323,799	...	16,481
Negotiating for others and for own account.....	62	30,707	26,562	4,145	2,011
Not reporting analysis.....	40	18,573	n.a.	n.a.	1,414
ELECTRICAL GOODS					
Wiring supplies, apparatus, total.....	945	477,298	n.a.	n.a.	30,509
Negotiating for others only.....	719	372,180	372,180	...	23,606
Negotiating for others and for own account.....	137	71,799	61,152	10,647	4,618
Not reporting analysis.....	89	33,319	n.a.	n.a.	2,285
Electrical appliances, specialties, total.	367	206,255	n.a.	n.a.	11,700
Negotiating for others only.....	269	159,850	159,850	...	9,046
Negotiating for others and for own account.....	70	37,660	34,187	3,473	2,141
Not reporting analysis.....	28	8,745	n.a.	n.a.	513
HARDWARE, PLUMBING, HEATING					
Hardware, total.....	497	227,178	n.a.	n.a.	14,167
Negotiating for others only.....	370	178,657	178,657	...	11,035
Negotiating for others and for own account.....	79	23,044	20,235	2,809	1,818
Not reporting analysis.....	48	25,477	n.a.	n.a.	1,314
Plumbing, heating equipment, supplies, total.....	739	241,253	n.a.	n.a.	19,765
Negotiating for others only.....	488	146,800	146,800	...	12,040
Negotiating for others and for own account.....	190	80,334	66,949	13,385	6,196
Not reporting analysis.....	61	14,119	n.a.	n.a.	1,529
LUMBER, CONSTRUCTION MATERIALS					
Lumber, millwork, total.....	528	432,518	n.a.	n.a.	17,934
Negotiating for others only.....	402	281,159	281,159	...	10,988
Negotiating for others and for own account.....	61	60,885	55,445	5,440	2,304
Not reporting analysis.....	65	90,474	n.a.	n.a.	4,642
Other construction materials, total.....	260	106,768	n.a.	n.a.	7,468
Negotiating for others only.....	188	75,011	75,011	...	4,861
Negotiating for others and for own account.....	46	18,599	15,195	3,404	1,791
Not reporting analysis.....	26	13,158	n.a.	n.a.	816
MACHINERY, EQUIPMENT, SUPPLIES					
Commercial machines, equipment, total....	339	75,938	n.a.	n.a.	6,464
Negotiating for others only.....	198	52,163	52,163	...	3,479
Negotiating for others and for own account.....	96	15,529	11,683	3,846	1,595
Not reporting analysis.....	45	8,246	n.a.	n.a.	1,390
Construction machinery, equipment, total.	82	28,603	n.a.	n.a.	2,229
Negotiating for others only.....	55	19,776	19,776	...	1,610
Negotiating for others and for own account.....	20	6,369	5,195	1,174	373
Not reporting analysis.....	7	2,458	n.a.	n.a.	246
Farm-dairy machinery, equipment, total...	64	28,993	n.a.	n.a.	1,664
Negotiating for others only.....	45	16,775	16,775	...	1,071
Negotiating for others and for own account.....	15	11,552	8,100	3,452	541
Not reporting analysis.....	4	666	n.a.	n.a.	52
Industrial machinery, equipment, supplies, total.....	2,191	827,266	n.a.	n.a.	64,928
Negotiating for others only.....	1,432	551,457	551,457	...	42,800
Negotiating for others and for own account.....	558	224,872	193,852	31,020	17,662
Not reporting analysis.....	201	50,937	n.a.	n.a.	4,466
Professional equipment, supplies, total..	109	22,124	n.a.	n.a.	1,751
Negotiating for others only.....	83	16,632	16,632	...	1,345
Negotiating for others and for own account.....	17	4,728	3,630	1,098	344
Not reporting analysis.....	9	764	n.a.	n.a.	62
MACHINERY, EQUIPMENT, SUPPLIES--Con.					
Service establishment equipment, supplies, total.....	380	258,169	n.a.	n.a.	10,205
Negotiating for others only.....	273	199,900	199,900	...	7,577
Negotiating for others and for own account.....	72	47,278	41,156	6,122	2,070
Not reporting analysis.....	35	10,991	n.a.	n.a.	558
Transportation (exc. automotive) equipment, supplies, total.....	200	181,331	n.a.	n.a.	7,176
Negotiating for others only.....	150	125,802	125,802	...	4,671
Negotiating for others and for own account.....	37	51,405	48,545	2,860	2,211
Not reporting analysis.....	13	4,124	n.a.	n.a.	294
METALS, METAL WORK (EXC. SCRAP)					
Iron, steel and products, total.....	638	542,949	n.a.	n.a.	20,964
Negotiating for others only.....	480	429,892	429,892	...	16,321
Negotiating for others and for own account.....	112	94,818	79,640	15,178	3,573
Not reporting analysis.....	46	18,239	n.a.	n.a.	1,070
Nonferrous metals, metal work, total...	105	183,344	n.a.	n.a.	3,521
Negotiating for others only.....	88	133,270	133,270	...	2,549
Negotiating for others and for own account.....	11	47,059	46,254	805	869
Not reporting analysis.....	6	3,015	n.a.	n.a.	103
WASTE MATERIALS					
Iron, steel scrap, total.....	50	164,613	n.a.	n.a.	5,292
Negotiating for others only.....	34	88,571	88,571	...	2,824
Negotiating for others and for own account.....	12	73,660	63,139	10,521	2,333
Not reporting analysis.....	4	2,382	n.a.	n.a.	135
Other scrap, waste materials, total....	40	35,949	n.a.	n.a.	1,778
Negotiating for others only.....	30	26,589	26,589	...	1,565
Negotiating for others and for own account.....	6	8,985	7,566	1,419	183
Not reporting analysis.....	4	375	n.a.	n.a.	30
OTHER AGENTS, BROKERS					
Amusement, sporting goods, total.....	336	149,937	n.a.	n.a.	9,566
Negotiating for others only.....	252	115,459	115,459	...	7,010
Negotiating for others and for own account.....	62	28,926	26,180	2,746	2,197
Not reporting analysis.....	22	5,552	n.a.	n.a.	359
Books, periodicals, newspapers, total..	118	57,782	n.a.	n.a.	6,691
Negotiating for others only.....	96	46,879	46,879	...	5,495
Negotiating for others and for own account.....	6	2,879	2,552	327	531
Not reporting analysis.....	16	8,024	n.a.	n.a.	665
Coal, coke, total.....	201	655,757	n.a.	n.a.	19,289
Negotiating for others only.....	152	476,045	476,045	...	12,683
Negotiating for others and for own account.....	39	161,178	147,800	13,378	6,146
Not reporting analysis.....	10	18,534	n.a.	n.a.	460
Farm supplies, total.....	220	457,339	n.a.	n.a.	7,565
Negotiating for others only.....	150	319,123	319,123	...	5,162
Negotiating for others and for own account.....	47	120,229	89,564	30,665	2,125
Not reporting analysis.....	23	17,987	n.a.	n.a.	278
Jewelry, total.....	369	121,966	n.a.	n.a.	5,192
Negotiating for others only.....	288	92,772	92,772	...	4,110
Negotiating for others and for own account.....	49	24,283	20,963	3,320	742
Not reporting analysis.....	32	4,911	n.a.	n.a.	340
Petroleum and products, total.....	124	373,605	n.a.	n.a.	7,283
Negotiating for others only.....	100	358,686	358,686	...	6,801
Negotiating for others and for own account.....	17	8,226	6,400	1,826	302
Not reporting analysis.....	7	6,693	n.a.	n.a.	180
Agents and brokers, n.e.c., total.....	1,473	2,606,935	n.a.	n.a.	57,574
Negotiating for others only.....	1,057	2,067,240	2,067,240	...	41,362
Negotiating for others and for own account.....	249	459,249	399,415	59,834	12,407
Not reporting analysis.....	167	80,446	n.a.	n.a.	3,805

x Withheld to avoid disclosure.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.
[1] On sales (or purchases) negotiated for others.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	Sales (or purchases) negotiated, entire year: For others (Thousand dollars)	Sales (or purchases) negotiated, entire year: For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
BALTIMORE METROPOLITAN AREA					
Total	281	229,877	n.a.	n.a.	7,154
Negotiating for others only	227	147,064	147,064	...	5,324
Negotiating for others and for own account	37	58,404	49,493	8,911	1,248
Not reporting analysis	17	24,409	n.a.	n.a.	582
Groceries, confectionery, meats, total	52	53,900	n.a.	n.a.	1,463
Negotiating for others only	44	40,285	40,285	...	1,286
Negotiating for others and for own account	3	10,821	10,165	656	75
Not reporting analysis	5	2,794	n.a.	n.a.	102
Farm products (edible), total	25	45,842	n.a.	n.a.	1,237
Negotiating for others only	19	24,507	24,507	...	921
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	4	(x)	n.a.	n.a.	(x)
Drugs, chemicals, allied products	8	5,501	5,501	...	133
Dry goods, apparel, total	41	22,106	n.a.	n.a.	1,168
Negotiating for others only	32	11,826	11,826	...	514
Negotiating for others and for own account	6	7,501	6,461	1,040	526
Not reporting analysis	3	2,779	n.a.	n.a.	128
Furniture, home furnishings, total	10	2,447	n.a.	n.a.	193
Negotiating for others only	9	(x)	(x)	...	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Paper and its products, total	5	1,921	1,905	16	188
Negotiating for others only	4	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Farm products (raw materials), total	15	54,691	49,031	5,660	377
Negotiating for others only	9	26,091	26,091	...	191
Negotiating for others and for own account	6	28,600	22,940	5,660	186
Automotive equipment, tires and tubes, total	3	1,076	n.a.	n.a.	76
Negotiating for others only	1	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Hardware, plumbing, heating, total	20	10,326	10,245	81	671
Negotiating for others only	15	9,471	9,471	...	588
Negotiating for others and for own account	5	855	774	81	83
Lumber, construction materials, total	13	5,797	5,772	25	271
Negotiating for others only	11	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Machinery, equipment, supplies, total	47	10,291	n.a.	n.a.	745
Negotiating for others only	36	7,753	7,753	...	509
Negotiating for others and for own account	8	1,773	1,412	361	159
Not reporting analysis	3	765	n.a.	n.a.	77
Agents and brokers, n.e.c., total	42	15,979	15,432	547	632
Negotiating for others only	39	11,275	11,275	...	540
Negotiating for others and for own account	3	4,704	4,157	547	92
BOSTON METROPOLITAN AREA					
Total	887	1,008,069	n.a.	n.a.	26,867
Negotiating for others only	664	758,592	758,592	...	18,915
Negotiating for others and for own account	151	218,081	200,252	17,829	6,284
Not reporting analysis	72	31,396	n.a.	n.a.	1,668
Groceries, confectionery, meats, total	111	210,235	n.a.	n.a.	4,714
Negotiating for others only	88	195,768	195,768	...	4,021
Negotiating for others and for own account	16	10,518	8,555	1,963	572
Not reporting analysis	7	3,949	n.a.	n.a.	121
Farm products (edible), total	34	56,539	n.a.	n.a.	1,860
Negotiating for others only	21	29,276	29,276	...	810
Negotiating for others and for own account	10	23,484	20,621	2,863	750
Not reporting analysis	3	3,779	n.a.	n.a.	300
BOSTON METROPOLITAN AREA--Continued					
Furniture, home furnishings, total	26	8,801	n.a.	n.a.	808
Negotiating for others only	19	(x)	(x)	...	(x)
Negotiating for others and for own account	4	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
Paper and its products, total	29	6,684	n.a.	n.a.	444
Negotiating for others only	23	5,914	5,914	...	393
Negotiating for others and for own account	3	347	284	63	23
Not reporting analysis	3	423	n.a.	n.a.	28
Farm products (raw materials), total	134	395,609	n.a.	n.a.	4,858
Negotiating for others only	103	270,195	270,195	...	3,032
Negotiating for others and for own account	24	119,625	113,750	5,875	1,680
Not reporting analysis	7	5,789	n.a.	n.a.	146
Hardware, plumbing, heating:					
Hardware	16	4,736	4,448	288	355
Negotiating for others only	10	3,399	3,399	...	234
Negotiating for others and for own account	6	1,337	1,049	288	121
Plumbing, heating equipment, supplies	29	6,845	6,629	216	740
Negotiating for others only	20	4,561	4,561	...	510
Negotiating for others and for own account	9	2,284	2,068	216	230
Machinery, equipment, supplies, total	111	73,043	n.a.	n.a.	3,757
Negotiating for others only	71	47,581	47,581	...	2,380
Negotiating for others and for own account	27	20,355	17,595	2,760	1,087
Not reporting analysis	13	5,107	n.a.	n.a.	290
Metals, metal work (exc. scrap), total	31	25,707	25,064	643	1,031
Negotiating for others only	19	12,602	12,602	...	400
Negotiating for others and for own account	12	13,105	12,462	643	631
Waste materials, total	6	1,698	n.a.	n.a.	66
Negotiating for others only	4	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Agents and brokers, n.e.c., total	360	218,172	n.a.	n.a.	8,234
Negotiating for others only	286	183,350	183,350	...	6,668
Negotiating for others and for own account	39	23,274	20,457	2,817	838
Not reporting analysis	35	11,548	n.a.	n.a.	728
BUFFALO METROPOLITAN AREA					
Total	190	119,733	n.a.	n.a.	4,503
Negotiating for others only	155	102,855	102,855	...	3,575
Negotiating for others and for own account	28	10,181	8,726	1,455	752
Not reporting analysis	7	6,697	n.a.	n.a.	176
Groceries, confectionery, meats, total	34	35,512	35,442	70	923
Negotiating for others only	31	33,979	33,979	...	861
Negotiating for others and for own account	3	1,533	1,463	70	62
Farm products (edible)	5	10,403	10,403	...	286
Dry goods, apparel	4	443	n.a.	n.a.	43
Paper and its products, total	7	1,165	1,138	27	85
Negotiating for others only	6	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Farm products (raw materials), total	11	23,085	n.a.	n.a.	228
Negotiating for others only	7	17,002	17,002	...	138
Not reporting analysis	4	6,083	n.a.	n.a.	90
Automotive equipment, tires and tubes, total	3	642	n.a.	n.a.	32
Negotiating for others only	2	(x)	(x)	...	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Electrical goods, total	14	6,698	6,649	49	495
Negotiating for others only	11	5,746	5,746	...	400
Negotiating for others and for own account	3	952	903	49	95
Hardware, plumbing, heating, total	17	2,815	2,716	99	401
Negotiating for others only	11	(x)	(x)	...	(x)
Negotiating for others and for own account	6	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	Sales (or purchases) negotiated, entire year: For others (Thousand dollars)	Sales (or purchases) negotiated, entire year: For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
BUFFALO METROPOLITAN AREA--Continued					
Machinery, equipment, supplies, total...	50	10,944	10,806	138	997
Negotiating for others only.....	41	8,523	8,523	...	790
Negotiating for others and for own account.....	9	2,421	2,283	138	207
Metals, metal work (exc. scrap), total..	12	3,861	n.a.	n.a.	196
Negotiating for others only.....	10	(x)	(x)	...	(x)
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Waste materials.....	3	2,333	2,333	...	90
Agents and brokers, n.e.c., total.....	30	21,832	20,765	1,067	727
Negotiating for others only.....	25	17,490	17,490	...	429
Negotiating for others and for own account.....	5	4,342	3,275	1,067	298
CHICAGO METROPOLITAN AREA					
Total.....	2,232	3,610,075	n.a.	n.a.	87,406
Negotiating for others only.....	1,819	3,188,614	3,188,614	...	69,482
Negotiating for others and for own account.....	259	280,595	242,010	38,585	12,110
Not reporting analysis.....	154	140,866	n.a.	n.a.	5,814
Groceries, confectionery, meats, total..	202	791,154	n.a.	n.a.	10,787
Negotiating for others only.....	173	713,663	713,663	...	9,232
Negotiating for others and for own account.....	23	68,897	55,924	12,973	1,409
Not reporting analysis.....	6	8,594	n.a.	n.a.	146
Farm products (edible), total.....	70	229,235	n.a.	n.a.	4,453
Negotiating for others only.....	60	172,449	172,449	...	2,903
Negotiating for others and for own account.....	5	7,631	4,010	3,621	105
Not reporting analysis.....	5	49,155	n.a.	n.a.	1,445
Drugs, chemicals, allied products, total	51	31,075	n.a.	n.a.	1,837
Negotiating for others only.....	37	18,208	18,208	...	1,287
Negotiating for others and for own account.....	10	7,388	6,973	415	406
Not reporting analysis.....	4	5,479	n.a.	n.a.	144
Dry goods, apparel, total.....	461	332,494	n.a.	n.a.	13,519
Negotiating for others only.....	398	284,578	284,578	...	11,224
Negotiating for others and for own account.....	30	34,721	31,694	3,027	1,653
Not reporting analysis.....	33	13,195	n.a.	n.a.	642
Farm products (raw materials), total....	137	946,310	n.a.	n.a.	6,008
Negotiating for others only.....	124	917,993	917,993	...	5,454
Negotiating for others and for own account.....	6	9,539	7,660	1,879	248
Not reporting analysis.....	7	18,778	n.a.	n.a.	306
Lumber, construction materials, total...	55	35,247	n.a.	n.a.	1,525
Negotiating for others only.....	44	31,018	31,018	...	1,316
Negotiating for others and for own account.....	7	3,497	2,856	641	187
Not reporting analysis.....	4	732	n.a.	n.a.	22
Machinery, equipment, supplies, total...	298	157,468	n.a.	n.a.	11,028
Negotiating for others only.....	216	112,485	112,485	...	7,463
Negotiating for others and for own account.....	51	35,598	29,988	5,610	2,413
Not reporting analysis.....	31	9,385	n.a.	n.a.	1,152
Metals, metal work (exc. scrap), total..	83	112,958	n.a.	n.a.	3,866
Negotiating for others only.....	64	86,036	86,036	...	2,943
Negotiating for others and for own account.....	11	25,033	23,802	1,231	801
Not reporting analysis.....	8	1,889	n.a.	n.a.	122
Agents and brokers, n.e.c., total.....	875	974,134	n.a.	n.a.	34,383
Negotiating for others only.....	703	852,184	852,184	...	27,660
Negotiating for others and for own account.....	116	88,291	79,103	9,188	4,888
Not reporting analysis.....	56	33,659	n.a.	n.a.	1,835
CLEVELAND METROPOLITAN AREA					
Total.....	481	370,281	n.a.	n.a.	16,807
Negotiating for others only.....	384	265,235	265,235	...	11,979
Negotiating for others and for own account.....	81	101,279	95,514	5,765	4,492
Not reporting analysis.....	16	3,767	n.a.	n.a.	336
Groceries, confectionery, meats, total..	59	74,014	n.a.	n.a.	1,798
Negotiating for others only.....	57	(x)	(x)	...	(x)
Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)
Farm products (edible).....	10	19,841	19,841	...	671
Drugs, chemicals, allied products, total	13	15,052	14,156	896	636
Negotiating for others only.....	4	3,232	3,232	...	158
Negotiating for others and for own account.....	9	11,820	10,924	896	478
Dry goods, apparel, total.....	23	21,740	21,666	74	1,245
Negotiating for others only.....	21	(x)	(x)	...	(x)
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Furniture, home furnishings, total.....	14	3,818	3,675	143	343
Negotiating for others only.....	10	2,147	2,147	...	137
Negotiating for others and for own account.....	4	1,671	1,528	143	206
Paper and its products, total.....	6	1,828	1,694	134	115
Negotiating for others only.....	4	(x)	(x)	...	(x)
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Farm products (raw materials), total....	6	39,433	39,108	325	251
Negotiating for others only.....	2	(x)	(x)	...	(x)
Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)
Automotive equipment, tires and tubes, total.....	10	12,208	12,201	7	672
Negotiating for others only.....	8	(x)	(x)	...	(x)
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Electrical goods, total.....	46	26,595	26,048	547	1,646
Negotiating for others only.....	41	23,180	23,180	...	1,446
Negotiating for others and for own account.....	5	3,415	2,868	547	200
Hardware, plumbing, heating:					
Hardware.....	18	7,060	6,391	129	597
Negotiating for others only.....	13	5,435	5,435	...	436
Negotiating for others and for own account.....	5	1,625	1,496	129	161
Plumbing, heating equipment, supplies.	29	10,940	10,728	212	831
Negotiating for others only.....	23	7,672	7,672	...	573
Negotiating for others and for own account.....	6	3,268	3,056	212	258
Lumber, construction materials, total...	13	6,875	6,864	11	359
Negotiating for others only.....	12	(x)	(x)	...	(x)
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Machinery, equipment, supplies, total...	141	58,154	n.a.	n.a.	4,554
Negotiating for others only.....	106	39,452	39,452	...	3,368
Negotiating for others and for own account.....	26	16,659	15,255	1,404	939
Not reporting analysis.....	9	2,043	n.a.	n.a.	247
Metals, metal work (exc. scrap), total..	45	31,258	31,005	253	1,289
Negotiating for others only.....	40	28,273	28,273	...	1,177
Negotiating for others and for own account.....	5	2,985	2,732	253	112
Waste materials.....	3	2,364	2,364	...	84
Agents and brokers, n.e.c., total.....	45	39,101	n.a.	n.a.	1,716
Negotiating for others only.....	30	9,298	9,298	...	442
Negotiating for others and for own account.....	10	(x)	(x)	(x)	(x)
Not reporting analysis.....	5	(x)	n.a.	n.a.	(x)

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
DETROIT METROPOLITAN AREA					
Total	767	786,276	n.a.	n.a.	32,310
Negotiating for others only	619	644,687	644,687	...	26,756
Negotiating for others and for own account	95	104,617	90,241	14,376	3,567
Not reporting analysis	53	36,972	n.a.	n.a.	1,987
Groceries, confectionery, meats, total	54	82,024	n.a.	n.a.	2,016
Negotiating for others only	50	67,138	67,138	...	1,776
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
Farm products (edible), total	11	36,395	n.a.	n.a.	1,708
Negotiating for others only	7	(x)	(x)	...	(x)
Not reporting analysis	4	(x)	n.a.	n.a.	(x)
Paper and its products, total	15	5,975	5,296	679	285
Negotiating for others only	11	3,069	3,069	...	142
Negotiating for others and for own account	4	2,906	2,227	679	143
Electrical goods, total	59	35,863	n.a.	n.a.	2,093
Negotiating for others only	48	33,184	33,184	...	1,882
Negotiating for others and for own account	5	1,113	1,071	42	104
Not reporting analysis	6	1,566	n.a.	n.a.	107
Hardware, plumbing, heating:					
Hardware, specialty lines	38	35,460	n.a.	n.a.	1,365
Negotiating for others only	28	23,526	23,526	...	1,065
Negotiating for others and for own account	5	2,122	2,052	70	156
Not reporting analysis	5	9,812	n.a.	n.a.	144
Plumbing, heating equipment, supplies	37	7,475	6,764	711	835
Negotiating for others only	28	4,566	4,566	...	624
Negotiating for others and for own account	9	2,909	2,198	711	211
Lumber, construction materials, total	24	21,203	n.a.	n.a.	833
Negotiating for others only	22	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Machinery, equipment, supplies, total	220	117,900	n.a.	n.a.	8,538
Negotiating for others only	164	96,170	96,170	...	6,674
Negotiating for others and for own account	41	17,479	14,803	2,676	1,595
Not reporting analysis	15	4,251	n.a.	n.a.	269
Metals, metal work (exc. scrap), total	100	112,225	n.a.	n.a.	4,278
Negotiating for others only	85	105,282	105,282	...	3,958
Negotiating for others and for own account	11	3,721	2,556	1,165	181
Not reporting analysis	4	3,222	n.a.	n.a.	139
Agents and brokers, n.e.c., total	209	331,756	n.a.	n.a.	10,359
Negotiating for others only	176	265,076	265,076	...	9,066
Negotiating for others and for own account	18	(x)	(x)	(x)	(x)
Not reporting analysis	15	(x)	n.a.	n.a.	(x)
LOS ANGELES METROPOLITAN AREA					
Total	1,403	922,803	n.a.	n.a.	38,750
Negotiating for others only	987	648,489	648,489	...	24,908
Negotiating for others and for own account	221	186,850	154,949	31,901	9,692
Not reporting analysis	195	87,464	n.a.	n.a.	4,150
Groceries, confectionery, meats, total	109	139,187	n.a.	n.a.	4,253
Negotiating for others only	85	107,141	107,141	...	3,207
Negotiating for others and for own account	15	25,588	22,976	2,612	851
Not reporting analysis	9	6,458	n.a.	n.a.	195
Farm products (edible), total	71	109,504	n.a.	n.a.	5,450
Negotiating for others only	48	65,276	65,276	...	2,262
Negotiating for others and for own account	17	41,379	31,999	9,380	2,864
Not reporting analysis	6	2,849	n.a.	n.a.	324
LOS ANGELES METROPOLITAN AREA--Con.					
Dry goods, apparel, total	370	174,425	n.a.	n.a.	7,860
Negotiating for others only	269	139,364	139,364	...	5,958
Negotiating for others and for own account	29	14,015	12,327	1,688	804
Not reporting analysis	72	21,046	n.a.	n.a.	1,098
Furniture, home furnishings:					
Furniture (household, office)	36	10,959	n.a.	n.a.	753
Negotiating for others only	26	6,827	6,827	...	407
Negotiating for others and for own account	6	2,546	2,312	234	226
Not reporting analysis	4	1,586	n.a.	n.a.	120
Home furnishings, floor coverings	69	47,736	n.a.	n.a.	1,521
Negotiating for others only	53	37,077	37,077	...	1,026
Negotiating for others and for own account	12	9,755	9,263	492	437
Not reporting analysis	4	904	n.a.	n.a.	58
Paper and its products, total	27	7,693	n.a.	n.a.	471
Negotiating for others only	21	5,300	5,300	...	301
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	4	(x)	n.a.	n.a.	(x)
Farm products (raw materials), total	35	118,232	n.a.	n.a.	1,278
Negotiating for others only	28	91,542	91,542	...	860
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	5	(x)	n.a.	n.a.	(x)
Automotive equipment, tires and tubes, total	39	20,178	20,068	110	1,461
Negotiating for others only	33	18,454	18,454	...	1,280
Negotiating for others and for own account	6	1,724	1,614	110	181
Electrical goods:					
Wiring supplies, apparatus	72	27,578	n.a.	n.a.	2,095
Negotiating for others only	52	20,572	20,572	...	1,617
Negotiating for others and for own account	12	4,570	3,920	650	291
Not reporting analysis	8	2,436	n.a.	n.a.	187
Electrical appliances, specialties	30	12,193	n.a.	n.a.	809
Negotiating for others only	20	9,307	9,307	...	622
Negotiating for others and for own account	7	2,295	2,153	142	139
Not reporting analysis	3	591	n.a.	n.a.	48
Hardware, plumbing, heating:					
Hardware	38	13,385	n.a.	n.a.	935
Negotiating for others only	27	8,005	8,005	...	522
Negotiating for others and for own account	8	3,319	2,689	630	241
Not reporting analysis	3	2,061	n.a.	n.a.	172
Plumbing, heating equipment, supplies	32	16,379	n.a.	n.a.	886
Negotiating for others only	20	6,068	6,068	...	424
Negotiating for others and for own account	9	8,066	5,958	2,108	341
Not reporting analysis	3	2,245	n.a.	n.a.	121
Lumber, construction materials, total	40	34,762	n.a.	n.a.	1,437
Negotiating for others only	23	17,552	17,552	...	540
Negotiating for others and for own account	7	9,731	8,550	1,181	307
Not reporting analysis	10	7,479	n.a.	n.a.	590
Machinery, equipment, supplies, total	173	58,727	n.a.	n.a.	3,640
Negotiating for others only	101	19,663	19,663	...	1,508
Negotiating for others and for own account	53	34,453	31,630	2,823	1,816
Not reporting analysis	19	4,611	n.a.	n.a.	316
Metals, metal work (exc. scrap), total	28	15,534	n.a.	n.a.	528
Negotiating for others only	21	13,274	13,274	...	394
Negotiating for others and for own account	3	1,067	1,024	43	57
Not reporting analysis	4	1,193	n.a.	n.a.	77
Agents and brokers, n.e.c., total	234	116,331	n.a.	n.a.	5,373
Negotiating for others only	161	83,067	83,067	...	3,980
Negotiating for others and for own account	33	19,726	13,709	6,017	777
Not reporting analysis	40	13,538	n.a.	n.a.	616

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	Sales (or purchases) negotiated, entire year: For others (Thousand dollars)	Sales (or purchases) negotiated, entire year: For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
MINNEAPOLIS-ST.PAUL METROPOLITAN AREA					
Total	456	1,011,520	n.a.	n.a.	15,597
Negotiating for others only	329	805,841	805,841	...	12,167
Negotiating for others and for own account	62	187,261	147,899	39,362	2,471
Not reporting analysis	65	18,418	n.a.	n.a.	959
Groceries, confectionery, meats, total	58	89,111	n.a.	n.a.	1,961
Negotiating for others only	46	82,885	82,885	...	1,731
Negotiating for others and for own account	4	1,778	1,746	32	54
Not reporting analysis	8	4,448	n.a.	n.a.	176
Farm products (edible), total	18	29,770	n.a.	n.a.	775
Negotiating for others only	15	25,619	25,619	...	710
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Drugs, chemicals, allied products, total	6	1,510	n.a.	n.a.	108
Negotiating for others only	4	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Dry goods, apparel, total	42	20,653	n.a.	n.a.	821
Negotiating for others only	31	15,517	15,517	...	661
Negotiating for others and for own account	3	2,175	2,125	50	64
Not reporting analysis	8	2,961	n.a.	n.a.	96
Paper and its products, total	7	2,564	n.a.	n.a.	91
Negotiating for others only	4	1,638	1,638	...	60
Not reporting analysis	3	926	n.a.	n.a.	31
Farm products (raw materials), total	57	757,617	720,109	37,508	5,808
Negotiating for others only	47	597,784	597,784	...	4,544
Negotiating for others and for own account	10	159,833	122,325	37,508	1,264
Automotive equipment, tires and tubes, total	17	7,204	n.a.	n.a.	527
Negotiating for others only	14	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Lumber, construction materials, total	17	8,637	n.a.	n.a.	399
Negotiating for others only	10	7,015	7,015	...	302
Negotiating for others and for own account	3	597	533	64	48
Not reporting analysis	4	1,025	n.a.	n.a.	49
Machinery, equipment, supplies, total	54	12,897	n.a.	n.a.	1,122
Negotiating for others only	36	9,492	9,492	...	781
Negotiating for others and for own account	13	2,695	2,246	449	275
Not reporting analysis	5	710	n.a.	n.a.	66
Agents and brokers, n.e.c., total	180	81,557	n.a.	n.a.	3,985
Negotiating for others only	122	59,107	59,107	...	2,858
Negotiating for others and for own account	24	14,637	13,832	805	619
Not reporting analysis	34	7,813	n.a.	n.a.	508
NEW YORK-NORTHEASTERN NEW JERSEY METROPOLITAN AREA					
Total	5,199	10,093,366	n.a.	n.a.	283,254
Negotiating for others only	4,078	8,284,395	8,284,395	...	230,081
Negotiating for others and for own account	933	1,671,242	1,465,133	206,109	46,406
Not reporting analysis	188	137,729	n.a.	n.a.	6,767
Groceries, confectionery, meats, total	523	1,519,476	n.a.	n.a.	24,462
Negotiating for others only	429	1,147,030	1,147,030	...	19,965
Negotiating for others and for own account	77	356,208	304,277	51,931	4,185
Not reporting analysis	17	16,238	n.a.	n.a.	312
Farm products, (edible):					
Dairy, poultry products	40	92,253	85,003	7,250	1,603
Negotiating for others only	29	50,233	50,233	...	1,150
Negotiating for others and for own account	11	42,020	34,770	7,250	453
Fruits, vegetables (fresh)	125	306,078	n.a.	n.a.	9,605
Negotiating for others only	84	247,266	247,266	...	6,182
Negotiating for others and for own account	36	53,912	41,639	12,273	3,079
Not reporting analysis	5	4,900	n.a.	n.a.	344
NEW YORK-NORTHEASTERN NEW JERSEY METROPOLITAN AREA--Continued					
Drugs, chemicals, allied products, total	172	198,956	n.a.	n.a.	8,486
Negotiating for others only	128	162,987	162,987	...	7,411
Negotiating for others and for own account	40	35,533	32,336	3,197	1,047
Not reporting analysis	4	436	n.a.	n.a.	28
Dry goods, apparel, total	1,520	4,394,019	n.a.	n.a.	127,452
Negotiating for others only	1,289	3,871,866	3,871,866	...	110,439
Negotiating for others and for own account	189	448,293	413,564	34,729	13,507
Not reporting analysis	42	73,860	n.a.	n.a.	3,506
Furniture, home furnishings:					
Furniture (household, office)	121	63,045	n.a.	n.a.	3,951
Negotiating for others only	99	53,458	53,458	...	3,426
Negotiating for others and for own account	19	8,566	7,618	948	457
Not reporting analysis	3	1,021	n.a.	n.a.	68
Home furnishings, floor coverings	155	62,825	59,820	3,005	4,366
Negotiating for others only	122	44,252	44,252	...	3,108
Negotiating for others and for own account	33	18,573	15,568	3,005	1,258
Paper and its products, total	102	144,178	n.a.	n.a.	4,595
Negotiating for others only	74	128,376	128,376	...	3,864
Negotiating for others and for own account	18	12,400	10,787	1,613	427
Not reporting analysis	10	3,402	n.a.	n.a.	304
Farm products (raw materials), total	231	461,505	444,113	17,392	9,765
Negotiating for others only	162	318,846	318,846	...	7,423
Negotiating for others and for own account	69	142,659	125,267	17,392	2,342
Automotive equipment, tires and tubes, total	72	41,175	n.a.	n.a.	2,747
Negotiating for others only	56	30,475	30,475	...	2,182
Negotiating for others and for own account	13	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
Electrical goods:					
Wiring supplies, apparatus	135	81,696	n.a.	n.a.	5,098
Negotiating for others only	109	67,635	67,635	...	4,302
Negotiating for others and for own account	23	13,624	11,370	2,254	762
Not reporting analysis	3	437	n.a.	n.a.	34
Electrical appliances, specialties	73	51,706	51,223	483	2,676
Negotiating for others only	58	43,986	43,986	...	2,281
Negotiating for others and for own account	15	7,720	7,237	483	395
Hardware, plumbing, heating:					
Hardware	67	24,636	23,994	642	1,869
Negotiating for others only	53	18,837	18,837	...	1,423
Negotiating for others and for own account	14	5,799	5,157	642	446
Plumbing, heating equipment, supplies	83	32,800	n.a.	n.a.	2,576
Negotiating for others only	64	25,512	25,512	...	1,977
Negotiating for others and for own account	15	6,688	5,447	1,241	551
Not reporting analysis	4	600	n.a.	n.a.	48
Lumber, construction materials, total	92	53,339	n.a.	n.a.	2,682
Negotiating for others only	68	35,843	35,843	...	1,565
Negotiating for others and for own account	18	12,076	10,381	1,695	946
Not reporting analysis	6	5,420	n.a.	n.a.	171
Machinery, equipment, supplies, total	563	321,805	n.a.	n.a.	18,324
Negotiating for others only	396	241,579	241,579	...	13,137
Negotiating for others and for own account	141	74,156	66,289	7,867	4,644
Not reporting analysis	26	6,070	n.a.	n.a.	543
Metals, metal work (exc. scrap), total	139	251,671	n.a.	n.a.	5,823
Negotiating for others only	102	181,832	181,832	...	4,073
Negotiating for others and for own account	32	68,691	59,951	8,740	1,662
Not reporting analysis	5	1,148	n.a.	n.a.	88
Waste materials, total	15	18,110	n.a.	n.a.	965
Negotiating for others only	12	11,471	11,471	...	837
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Agents and brokers, n.e.c., total	971	1,974,093	n.a.	n.a.	46,209
Negotiating for others only	744	1,602,911	1,602,911	...	35,262
Negotiating for others and for own account	168	348,136	300,134	48,002	9,634
Not reporting analysis	59	23,046	n.a.	n.a.	1,313

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
PHILADELPHIA METROPOLITAN AREA					
Total	840	712,776	n.a.	n.a.	25,590
Negotiating for others only	624	547,758	547,758	...	18,081
Negotiating for others and for own account	124	122,185	102,938	19,247	5,233
Not reporting analysis	92	42,833	n.a.	n.a.	2,276
Groceries, confectionery, meats, total	118	140,647	n.a.	n.a.	3,553
Negotiating for others only	106	134,902	134,902	...	3,318
Negotiating for others and for own account	3	1,850	1,668	182	51
Not reporting analysis	9	3,895	n.a.	n.a.	184
Farm products (edible):					
Dairy, poultry products	20	72,102	71,938	164	796
Negotiating for others only	16	62,746	62,746	...	683
Negotiating for others and for own account	4	9,356	9,192	164	113
Fruits, vegetables (fresh)	88	91,438	85,853	5,585	3,200
Negotiating for others only	65	71,505	71,505	...	2,265
Negotiating for others and for own account	23	19,933	14,348	5,585	935
Drugs, chemicals, allied products, total	16	6,586	n.a.	n.a.	428
Negotiating for others only	14	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Dry goods, apparel, total	39	24,301	n.a.	n.a.	903
Negotiating for others only	35	23,441	23,441	...	820
Not reporting analysis	4	860	n.a.	n.a.	83
Furniture, home furnishings, total	23	6,453	6,333	120	476
Negotiating for others only	20	5,826	5,826	...	434
Negotiating for others and for own account	3	627	507	120	42
Paper and its products, total	19	4,384	n.a.	n.a.	412
Negotiating for others only	14	3,827	3,827	...	318
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
Farm products (raw materials), total	54	80,707	n.a.	n.a.	1,051
Negotiating for others only	40	53,991	53,991	...	633
Negotiating for others and for own account	9	20,608	19,545	1,063	333
Not reporting analysis	5	6,108	n.a.	n.a.	85
Automotive equipment, tires and tubes, total	21	7,640	n.a.	n.a.	693
Negotiating for others only	17	6,127	6,127	...	575
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	2	(x)	n.a.	n.a.	(x)
Electrical goods, total	68	35,606	n.a.	n.a.	1,944
Negotiating for others only	49	25,346	25,346	...	1,576
Negotiating for others and for own account	11	6,478	4,645	1,833	262
Not reporting analysis	8	3,782	n.a.	n.a.	106
Hardware, plumbing, heating:					
Hardware	24	11,573	n.a.	n.a.	863
Negotiating for others only	13	8,029	8,029	...	511
Negotiating for others and for own account	7	3,199	3,097	102	293
Not reporting analysis	4	345	n.a.	n.a.	59
Plumbing, heating equipment, supplies	51	18,520	n.a.	n.a.	1,318
Negotiating for others only	28	8,480	8,480	...	654
Negotiating for others and for own account	15	8,049	6,072	1,977	444
Not reporting analysis	8	1,991	n.a.	n.a.	220
Lumber, construction materials, total	16	3,551	n.a.	n.a.	201
Negotiating for others only	13	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Machinery, equipment, supplies, total	128	50,542	n.a.	n.a.	3,600
Negotiating for others only	79	24,275	24,275	...	1,739
Negotiating for others and for own account	24	20,461	17,996	2,465	1,299
Not reporting analysis	25	5,806	n.a.	n.a.	562
Metals, metal work (exc. scrap), total	32	27,330	n.a.	n.a.	1,063
Negotiating for others only	23	20,429	20,429	...	799
Negotiating for others and for own account	3	2,936	2,244	692	96
Not reporting analysis	6	3,965	n.a.	n.a.	168
Agents and brokers, n.e.c., total	123	131,396	n.a.	n.a.	5,089
Negotiating for others only	92	89,269	89,269	...	3,169
Negotiating for others and for own account	15	26,942	22,153	4,789	1,180
Not reporting analysis	16	15,185	n.a.	n.a.	740
PITTSBURGH METROPOLITAN AREA					
Total	333	324,920	n.a.	n.a.	15,816
Negotiating for others only	245	221,005	221,005	...	10,994
Negotiating for others and for own account	74	94,311	84,922	9,389	4,249
Not reporting analysis	14	9,604	n.a.	n.a.	573
Groceries, confectionery, meats, total	52	50,941	50,489	452	1,540
Negotiating for others only	47	49,954	49,954	...	1,512
Negotiating for others and for own account	5	987	535	452	28
Farm products (edible):					
Fruits, vegetables (fresh)	17	36,782	35,516	1,266	1,357
Negotiating for others only	14	32,060	32,060	...	1,146
Negotiating for others and for own account	3	4,722	3,456	1,266	211
Drugs, chemicals, allied products, total	11	11,115	n.a.	n.a.	293
Negotiating for others only	8	2,531	2,531	...	158
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Paper and its products, total	7	2,012	1,796	216	96
Negotiating for others only	4	(x)	(x)	...	(x)
Negotiating for others and for own account	3	(x)	(x)	(x)	(x)
Farm products (raw materials), total	9	22,311	22,146	165	238
Negotiating for others only	7	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Hardware, plumbing, heating, total	31	9,973	9,688	285	922
Negotiating for others only	22	7,250	7,250	...	696
Negotiating for others and for own account	9	2,723	2,438	285	226
Lumber, construction materials, total	13	8,244	n.a.	n.a.	545
Negotiating for others only	10	6,188	6,188	...	442
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Machinery, equipment, supplies, total	81	40,550	n.a.	n.a.	3,873
Negotiating for others only	53	21,999	21,999	...	2,325
Negotiating for others and for own account	25	12,804	11,063	1,741	1,267
Not reporting analysis	3	5,747	n.a.	n.a.	281
Metals, metal work (exc. scrap), total	23	22,368	22,134	234	1,022
Negotiating for others only	20	16,972	16,972	...	957
Negotiating for others and for own account	3	5,396	5,162	234	65
Agents and brokers, n.e.c., total	89	120,624	n.a.	n.a.	5,930
Negotiating for others only	60	64,890	64,890	...	3,513
Negotiating for others and for own account	20	(x)	(x)	(x)	(x)
Not reporting analysis	9	(x)	n.a.	n.a.	(x)
ST. LOUIS METROPOLITAN AREA					
Total	600	958,852	n.a.	n.a.	18,313
Negotiating for others only	511	876,301	876,301	...	14,573
Negotiating for others and for own account	83	70,898	58,616	12,282	3,496
Not reporting analysis	6	11,653	n.a.	n.a.	244
Drugs, chemicals, allied products, total	11	3,997	3,990	7	140
Negotiating for others only	10	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments (Number)	Sales (or purchases) negotiated, entire year: Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received[1] (Thousand dollars)
ST. LOUIS METROPOLITAN AREA--Con.					
Dry goods, apparel, total	117	84,126	83,570	556	3,381
Negotiating for others only	106	73,878	73,878	...	2,582
Negotiating for others and for own account	11	10,248	9,692	556	799
Furniture, home furnishings, total	13	4,737	4,525	212	394
Negotiating for others only	10	2,105	2,105	...	168
Negotiating for others and for own account	3	2,632	2,420	212	226
Paper and its products, total	8	7,593	7,373	220	384
Negotiating for others only	6	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Farm products (raw materials), total	69	558,603	n.a.	n.a.	2,822
Negotiating for others only	60	542,463	542,463	...	2,705
Negotiating for others and for own account	7	(x)	(x)	(x)	(x)
Not reporting analysis	2	(x)	n.a.	n.a.	(x)
Electrical goods, total	46	21,385	21,031	354	1,393
Negotiating for others only	40	19,088	19,088	...	1,212
Negotiating for others and for own account	6	2,297	1,943	354	181
Hardware, plumbing, heating, total	33	13,513	13,115	398	973
Negotiating for others only	26	10,922	10,922	...	735
Negotiating for others and for own account	7	2,591	2,193	398	238
Lumber, construction materials, total	20	9,600	n.a.	n.a.	356
Negotiating for others only	17	7,258	7,258	...	254
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Machinery, equipment, supplies, total	128	79,560	78,674	886	3,337
Negotiating for others only	103	70,305	70,305	...	2,622
Negotiating for others and for own account	25	9,255	8,369	886	715
Metal, metal work (exc. scrap), total	27	22,884	n.a.	n.a.	748
Negotiating for others only	24	15,754	15,754	...	597
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Not reporting analysis	1	(x)	n.a.	n.a.	(x)
Agents and brokers, n.e.c., total	128	152,854	145,188	7,666	4,385
Negotiating for others only	111	126,318	126,318	...	3,437
Negotiating for others and for own account	17	26,536	18,870	7,666	948
SAN FRANCISCO-OAKLAND METROPOLITAN AREA					
Total	987	776,011	n.a.	n.a.	26,821
Negotiating for others only	686	490,208	490,208	...	17,178
Negotiating for others and for own account	188	240,737	205,245	35,492	7,470
Not reporting analysis	113	45,066	n.a.	n.a.	2,173
Groceries, confectionery, meats, total	157	256,290	n.a.	n.a.	6,170
Negotiating for others only	108	166,647	166,647	...	4,189
Negotiating for others and for own account	28	71,628	60,933	10,695	1,549
Not reporting analysis	21	18,015	n.a.	n.a.	432
Farm products (edible), total	23	33,176	n.a.	n.a.	978
Negotiating for others only	16	25,109	25,109	...	647
Negotiating for others and for own account	4	7,785	6,701	1,084	325
Not reporting analysis	3	282	n.a.	n.a.	6
Drugs, chemicals, allied products, total	33	21,677	n.a.	n.a.	996
Negotiating for others only	19	7,201	7,201	...	406
Negotiating for others and for own account	11	11,819	10,001	1,818	521
Not reporting analysis	3	2,657	n.a.	n.a.	69
Furniture, home furnishings, total	117	33,810	n.a.	n.a.	2,119
Negotiating for others only	103	29,204	29,204	...	1,785
Negotiating for others and for own account	11	3,368	3,163	205	284
Not reporting analysis	3	1,238	n.a.	n.a.	50
SAN FRANCISCO-OAKLAND METROPOLITAN AREA--Con.					
Paper and its products, total	22	9,458	n.a.	n.a.	445
Negotiating for others only	14	5,280	5,280	...	232
Negotiating for others and for own account	5	2,776	2,458	318	146
Not reporting analysis	3	1,402	n.a.	n.a.	67
Farm products (raw materials), total	14	43,209	41,278	1,931	417
Negotiating for others only	9	26,994	26,994	...	226
Negotiating for others and for own account	5	16,215	14,284	1,931	191
Electrical goods, total	66	21,292	n.a.	n.a.	1,599
Negotiating for others only	49	15,803	15,803	...	1,203
Negotiating for others and for own account	14	5,155	4,228	927	367
Not reporting analysis	3	334	n.a.	n.a.	29
Lumber, construction materials, total	29	20,010	n.a.	n.a.	1,056
Negotiating for others only	18	12,936	12,936	...	594
Negotiating for others and for own account	5	2,628	2,217	411	134
Not reporting analysis	6	4,446	n.a.	n.a.	328
Machinery, equipment, supplies, total	122	61,384	n.a.	n.a.	2,919
Negotiating for others only	69	46,671	46,671	...	1,780
Negotiating for others and for own account	35	10,184	8,980	1,204	774
Not reporting analysis	18	4,529	n.a.	n.a.	365
Agents and brokers, n.e.c., total	404	275,705	n.a.	n.a.	10,122
Negotiating for others only	281	154,363	154,363	...	6,089
Negotiating for others and for own account	70	109,179	92,280	16,899	3,179
Not reporting analysis	53	12,163	n.a.	n.a.	854
WASHINGTON, D. C. METROPOLITAN AREA					
Total	182	162,764	n.a.	n.a.	5,192
Negotiating for others only	133	100,747	100,747	...	3,425
Negotiating for others and for own account	41	34,050	29,761	4,289	1,369
Not reporting analysis	8	27,967	n.a.	n.a.	398
Groceries, confectionery, meats, total	34	44,187	n.a.	n.a.	738
Negotiating for others only	27	35,584	35,584	...	593
Negotiating for others and for own account	4	(x)	(x)	(x)	(x)
Not reporting analysis	3	(x)	n.a.	n.a.	(x)
Farm products (edible), total	10	29,575	n.a.	n.a.	432
Negotiating for others only	8	(x)	(x)	(x)	(x)
Not reporting analysis	2	(x)	n.a.	n.a.	(x)
Furniture, home furnishings, total	4	1,275	1,267	8	96
Negotiating for others only	3	(x)	(x)	...	(x)
Negotiating for others and for own account	1	(x)	(x)	(x)	(x)
Paper and its products, total	6	2,977	2,704	273	112
Negotiating for others only	4	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Farm products (raw materials), total	4	7,328	6,858	470	217
Negotiating for others only	2	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Electrical goods, total	12	6,638	6,525	113	344
Negotiating for others only	9	4,080	4,080	...	169
Negotiating for others and for own account	3	2,558	2,445	113	175
Hardware, plumbing, heating, total	6	1,912	1,699	213	63
Negotiating for others only	4	(x)	(x)	...	(x)
Negotiating for others and for own account	2	(x)	(x)	(x)	(x)
Lumber, construction materials,	12	7,672	7,672	...	219
Agents and brokers, n.e.c., total	94	61,200	n.a.	n.a.	2,971
Negotiating for others only	64	45,077	45,077	...	2,066
Negotiating for others and for own account	27	15,319	12,626	2,693	833
Not reporting analysis	3	804	n.a.	n.a.	72

x Withheld to avoid disclosure.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.
[1] On sales (or purchases) negotiated for others.
Note: See explanatory material for definitions of Standard Metropolitan Areas.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
BARBER, BEAUTY SUPPLY HOUSES								
United States, total	1,063	100,228	32.6	16,956	883	6,257	325,764	20,323
New England	65	5,550	35.1	977	44	354	18,016	1,134
Maine	4	499	33.9	77	1	31	1,646	126
New Hampshire	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	33	2,940	38.5	642	18	221	11,216	615
Rhode Island	9	526	29.3	60	10	34	1,284	159
Connecticut	14	1,327	30.0	155	11	50	3,004	141
Middle Atlantic	288	25,040	33.3	4,208	266	1,576	79,579	4,737
New York	168	15,302	33.5	2,459	149	842	48,668	2,948
New Jersey	26	2,122	31.3	418	23	147	5,248	401
Pennsylvania	94	7,616	33.4	1,331	94	587	25,663	1,388
East North Central	200	19,951	32.9	3,760	155	1,246	70,591	3,752
Ohio	57	5,438	33.3	974	46	362	18,936	1,037
Indiana	29	2,228	32.0	409	19	141	7,882	474
Illinois	72	7,612	32.8	1,480	63	440	27,859	1,377
Michigan	25	3,307	32.4	639	17	215	11,626	603
Wisconsin	17	1,366	34.3	258	10	88	4,288	261
West North Central	81	9,943	30.8	1,533	51	580	29,528	2,006
Minnesota	15	2,593	24.3	244	9	100	4,477	429
Iowa	13	1,314	28.6	196	9	91	3,584	304
Missouri	32	4,009	34.4	736	20	261	14,654	845
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	7	746	37.7	174	2	55	3,273	134
Kansas	10	901	29.7	159	9	60	3,002	191
South Atlantic	137	11,611	31.9	1,892	109	740	36,354	2,351
Delaware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	16	1,003	29.6	151	15	57	2,978	197
District of Columbia	11	1,305	33.5	223	12	79	4,396	293
Virginia	18	1,404	33.6	263	15	114	5,093	296
West Virginia	9	940	31.7	174	4	65	2,890	225
North Carolina	23	1,915	31.6	268	19	110	5,392	343
South Carolina	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	23	1,864	31.7	300	20	120	5,636	377
Florida	26	2,123	28.2	299	16	129	5,799	441
East South Central	50	4,321	31.8	649	41	280	13,666	1,043
Kentucky	11	839	33.4	103	11	52	2,223	178
Tennessee	20	1,716	30.6	259	16	103	5,242	432
Alabama	12	1,174	33.0	215	7	93	4,609	288
Mississippi	7	592	30.6	72	7	32	1,592	145
West South Central	119	9,527	31.0	1,361	99	580	26,321	2,302
Arkansas	8	837	35.6	142	7	72	3,315	232
Louisiana	17	1,009	33.2	151	15	77	3,131	249
Oklahoma	21	1,279	33.7	191	16	87	3,469	266
Texas	73	6,402	29.4	877	61	344	16,406	1,555
Mountain	25	3,201	37.0	647	18	220	12,808	798
Montana	3	263	28.1	44	4	15	919	82
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	...	...	...	...	...	...	...	...
Colorado	8	1,210	44.2	311	3	106	6,338	314
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	4	650	32.3	119	4	31	2,054	111
Utah	6	724	39.8	136	1	55	2,820	199
Nevada	...	...	...	...	...	...	...	...
Pacific	98	11,084	32.2	1,929	100	681	38,901	2,200
Washington	14	1,501	33.9	309	15	105	6,056	374
Oregon	9	922	33.3	165	5	110	2,748	195
California	75	8,661	31.8	1,455	80	466	30,097	1,631
COMMERCIAL REFRIGERATION EQUIPMENT AND SUPPLY HOUSES								
United States, total	1,223	219,930	24.0	28,564	824	8,067	530,781	32,443
New England	57	9,777	26.6	1,546	28	443	25,179	1,658
Maine	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	25	5,693	27.6	989	16	263	14,700	910
Rhode Island	7	1,318	25.9	213	4	58	3,298	155
Connecticut	17	2,115	24.8	275	4	83	5,334	411
Middle Atlantic	235	46,093	24.4	6,321	147	1,736	116,990	6,230
New York	129	23,851	23.6	3,040	73	806	56,881	2,814
New Jersey	37	10,132	25.3	1,573	24	394	27,582	1,392
Pennsylvania	69	12,110	25.3	1,708	50	536	32,527	2,024
East North Central	248	38,428	27.7	6,092	164	1,674	113,727	6,530
Ohio	74	11,697	27.2	2,075	41	562	41,309	1,941
Indiana	18	2,583	25.1	343	12	104	6,355	441
Illinois	57	11,828	28.2	1,844	42	511	35,933	1,876
Michigan	54	7,170	28.2	1,121	44	292	17,997	1,195
Wisconsin	45	5,150	28.7	709	25	205	12,133	1,083
West North Central	112	31,738	15.4	2,611	70	694	47,681	2,663
Minnesota	27	3,554	24.6	487	13	128	10,954	548
Iowa	21	3,576	18.4	401	18	107	6,539	463
Missouri	38	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Dakota	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	7	1,382	20.3	168	4	40	2,887	218
Kansas	14	1,414	22.2	165	13	56	3,383	243

See footnotes at end of table.

Table 8J.– MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS–GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
COMMERCIAL REFRIGERATION EQUIPMENT AND SUPPLY HOUSES--Continued								
South Atlantic	150	23,027	25.9	3,098	76	929	56,756	4,040
Delaware	...	...	...	...	...	...	...	...
Maryland	15	3,108	29.2	605	3	170	10,988	688
District of Columbia	8	1,489	17.9	129	6	35	2,342	121
Virginia	13	2,931	25.6	359	4	138	7,122	495
West Virginia	17	1,896	29.7	288	12	73	5,056	366
North Carolina	28	3,214	28.8	410	13	124	7,152	504
South Carolina	9	1,602	23.8	153	5	47	3,402	239
Georgia	24	4,403	27.0	631	16	207	12,438	799
Florida	36	4,384	22.4	523	17	135	8,256	828
East South Central	61	11,339	22.8	1,339	46	471	26,334	1,914
Kentucky	15	2,290	23.9	237	9	107	5,096	411
Tennessee	22	5,160	22.8	651	13	217	13,328	730
Alabama	16	3,069	21.8	365	15	117	6,769	692
Mississippi	8	820	24.0	86	9	30	1,141	81
West South Central	125	23,559	25.0	2,397	98	738	45,420	2,714
Arkansas	11	1,230	21.8	130	10	44	2,710	204
Louisiana	25	4,744	27.6	829	17	195	14,898	695
Oklahoma	18	2,509	26.3	280	13	98	5,142	493
Texas	71	15,076	24.3	1,158	58	401	22,670	1,322
Mountain	45	4,497	25.4	584	30	170	10,170	792
Montana	7	708	22.2	74	5	19	1,515	119
Idaho	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	...	...	...	...	...	...	...	...
Colorado	14	1,568	26.5	243	5	72	4,306	275
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	8	769	23.3	73	6	22	1,274	103
Utah	8	598	30.8	83	6	27	1,641	162
Nevada	...	...	...	...	...	...	...	...
Pacific	190	31,472	25.0	4,576	165	1,212	88,524	5,902
Washington	37	3,789	29.0	611	27	171	12,600	859
Oregon	28	2,701	27.4	350	26	90	6,823	573
California	125	24,982	24.2	3,615	112	951	69,101	4,470
DENTAL SUPPLY HOUSES								
United States, total	472	96,751	26.0	15,325	254	4,997	285,019	18,650
New England	26	6,134	29.6	1,114	5	455	22,104	1,434
Maine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	...	...	...	...	...	...	...	...
Massachusetts	15	3,263	31.1	591	4	255	11,910	716
Rhode Island	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut	6	1,659	27.7	292	1	107	5,720	490
Middle Atlantic	142	30,722	25.9	4,706	102	1,395	84,825	4,621
New York	104	22,412	24.9	3,104	78	841	54,682	3,003
New Jersey	11	1,692	28.4	288	5	97	5,564	370
Pennsylvania	27	6,618	28.6	1,314	19	457	24,579	1,248
East North Central	100	17,308	25.4	2,777	41	886	52,635	3,582
Ohio	30	4,313	23.7	696	11	239	13,487	855
Indiana	10	1,699	27.2	289	3	104	5,707	469
Illinois	26	4,969	28.3	846	11	267	15,935	977
Michigan	24	4,428	23.1	649	12	189	11,673	940
Wisconsin	10	1,899	25.7	297	4	87	5,833	341
West North Central	44	9,687	25.8	1,623	23	548	29,371	2,140
Minnesota	13	2,626	23.6	411	5	139	7,856	464
Iowa	9	1,811	22.1	243	3	90	4,507	425
Missouri	11	3,188	27.2	545	11	169	8,937	751
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	4	956	21.1	116	1	47	2,164	203
Kansas	4	586	51.4	247	2	86	4,779	187
South Atlantic	42	8,498	24.9	1,255	24	456	23,719	1,672
Delaware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	6	1,147	30.1	212	5	71	3,841	233
District of Columbia	3	1,024	22.1	172	1	55	3,285	201
Virginia	7	1,173	24.1	184	1	69	3,403	317
West Virginia	4	538	22.7	60	4	22	1,175	102
North Carolina	4	1,064	24.0	150	...	47	3,047	289
South Carolina	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	5	1,606	20.2	197	6	68	3,057	177
Florida	9	1,543	28.2	213	1	96	4,504	276
East South Central	17	4,573	26.1	723	8	229	13,292	793
Kentucky	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee	8	2,121	27.2	363	5	121	6,804	411
Alabama	5	1,096	23.7	162	1	54	2,866	208
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	30	6,778	29.5	1,173	14	388	21,983	1,532
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	5	1,640	43.8	488	...	147	9,316	381
Oklahoma	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	19	3,951	24.1	501	10	173	9,189	861
Mountain	15	1,963	27.2	325	3	98	6,205	442
Montana	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	...	...	...	...	...	...	...	...
Colorado	5	639	31.3	112	2	38	1,897	160
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	4	549	29.3	108	...	30	2,108	106
Nevada	...	...	...	...	...	...	...	...
Pacific	56	11,088	24.2	1,629	34	542	30,885	2,434
Washington	7	2,127	19.6	276	3	80	5,885	393
Oregon	5	1,526	23.3	234	1	65	4,330	332
California	44	7,435	25.8	1,119	30	397	20,670	1,709

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ELECTRICAL MERCHANDISE WHOLESALERS (GENERAL LINE)								
United States, total	540	1,521,874	10.2	92,550	33	26,305	1,790,540	180,193
New England	39	69,760	10.0	4,090	6	1,274	76,352	9,974
Maine	5	8,625	4.8	240	...	70	4,621	1,309
New Hampshire	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	15	33,309	12.6	2,469	2	805	46,021	5,010
Rhode Island	4	6,698	8.6	368	...	102	6,481	917
Connecticut	11	14,970	9.4	811	4	232	15,382	1,821
Middle Atlantic	92	328,415	11.0	21,207	2	5,705	397,337	34,566
New York	50	204,834	11.1	12,798	1	3,346	245,482	21,263
New Jersey	11	26,111	11.3	1,792	...	549	34,140	3,006
Pennsylvania	31	97,470	10.6	6,617	1	1,810	117,715	10,297
East North Central	102	289,648	10.8	19,422	9	5,444	374,553	33,592
Ohio	37	99,149	10.9	7,132	3	2,028	138,914	11,401
Indiana	16	35,456	8.4	1,758	...	503	32,621	4,107
Illinois	19	76,748	11.3	5,279	4	1,362	98,903	7,988
Michigan	20	52,641	11.5	3,625	...	1,000	71,884	6,810
Wisconsin	10	25,654	11.2	1,628	2	551	32,231	3,286
West North Central	61	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	9	34,650	8.5	1,690	...	483	32,035	3,993
Iowa	20	37,294	10.1	1,946	...	521	33,028	5,524
Missouri	15	58,264	11.0	3,771	...	1,040	73,377	5,858
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	3	6,121	9.1	260	...	79	5,453	812
Nebraska	7	24,085	9.6	1,314	...	450	25,804	2,426
Kansas	5	9,421	6.5	367	...	109	7,352	973
South Atlantic	87	200,598	9.5	11,633	1	3,438	221,195	22,673
Delaware	4	6,593	11.3	401	...	140	8,583	1,150
Maryland	7	19,979	12.3	1,495	...	477	27,872	2,324
District of Columbia	4	16,208	10.1	1,052	...	307	19,415	2,318
Virginia	10	22,146	9.6	1,265	...	375	26,650	2,927
West Virginia	9	18,030	11.0	1,425	...	385	23,916	1,754
North Carolina	18	44,573	7.1	1,771	1	572	34,534	4,068
South Carolina	7	15,975	6.3	636	...	137	11,778	1,202
Georgia	13	28,353	11.0	1,930	...	553	36,598	3,426
Florida	15	28,741	9.5	1,658	...	492	31,849	3,504
East South Central	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	8	15,991	12.6	1,072	5	320	17,173	2,063
Tennessee	15	47,464	7.1	2,048	2	648	34,816	5,177
Alabama	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi	3	4,542	5.8	149	...	44	2,850	715
West South Central	53	131,106	9.6	7,576	4	2,254	159,942	16,615
Arkansas	3	4,135	7.1	168	...	56	3,138	419
Louisiana	9	34,756	11.8	2,416	...	776	58,177	5,311
Oklahoma	8	18,310	8.4	873	1	267	17,128	2,227
Texas	33	73,905	8.9	4,119	3	1,155	81,499	8,658
Mountain	22	50,206	9.8	2,669	2	792	50,311	6,270
Montana	5	8,750	8.5	421	...	125	8,247	1,188
Idaho	3	6,257	9.1	287	...	84	5,411	954
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico	3	3,074	10.2	177	...	61	4,002	445
Arizona	4	10,134	9.0	475	...	139	8,171	1,231
Utah	4	13,552	11.7	862	2	248	15,565	1,523
Nevada	...	...	...	...	...	...	...	...
Pacific	55	198,061	11.0	12,611	2	3,523	266,364	27,440
Washington	12	36,494	10.5	2,186	1	598	44,930	5,314
Oregon	9	30,472	9.7	1,834	...	518	39,143	4,364
California	34	131,095	11.5	8,591	1	2,407	182,291	17,762
ELECTRICAL WIRING SUPPLIES, EQUIPMENT DISTRIBUTORS								
United States, total	2,385	864,672	16.2	81,426	1,501	23,151	1,511,050	108,855
New England	163	39,765	18.5	4,274	73	1,279	75,267	5,847
Maine	5	1,242	32.0	214	...	58	3,782	246
New Hampshire	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	98	22,208	18.8	2,395	31	732	42,742	3,127
Rhode Island	16	3,339	22.2	512	15	170	3,940	636
Connecticut	39	11,298	16.1	1,024	26	285	17,212	1,613
Middle Atlantic	815	252,091	15.6	22,127	574	6,301	417,899	27,986
New York	519	154,697	15.1	13,333	359	3,609	251,323	15,697
New Jersey	109	34,350	17.9	3,303	65	850	60,910	3,690
Pennsylvania	187	63,044	15.4	5,491	150	1,842	105,666	8,599
East North Central	464	225,587	17.5	23,245	235	6,357	420,735	29,330
Ohio	127	51,478	18.3	5,720	44	1,683	104,557	6,808
Indiana	41	13,950	20.2	1,852	12	539	33,001	2,082
Illinois	165	99,910	16.8	9,442	98	2,397	164,046	12,781
Michigan	87	43,220	17.3	4,428	60	1,218	84,960	5,624
Wisconsin	44	17,029	17.1	1,803	21	520	34,171	2,035
West North Central	156	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	33	21,757	15.5	1,907	12	554	35,803	2,834
Iowa	23	8,587	15.7	717	19	210	13,107	925
Missouri	60	26,048	14.9	2,350	36	642	40,492	2,897
North Dakota	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	4	3,382	8.4	167	...	52	3,398	195
Nebraska	15	3,748	20.9	435	17	153	8,287	476
Kansas	17	5,495	12.0	353	7	134	7,208	760

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
ELECTRICAL WIRING SUPPLIES, EQUIPMENT DISTRIBUTORS—Continued								
South Atlantic	199	72,743	15.5	6,752	82	1,968	119,897	9,588
Delaware	5	1,539	14.4	127	6	45	2,490	182
Maryland	32	11,148	14.8	991	12	341	18,596	1,709
District of Columbia	13	4,552	18.4	563	4	155	10,115	710
Virginia	26	9,796	15.9	989	13	261	17,041	1,590
West Virginia	11	1,759	16.8	146	1	55	3,033	447
North Carolina	31	12,442	16.5	1,373	13	382	25,165	1,418
South Carolina	13	2,846	16.4	317	3	106	5,885	374
Georgia	25	13,173	13.9	893	8	258	16,489	1,464
Florida	43	15,488	15.1	1,353	22	365	21,083	1,694
East South Central	85	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	20	3,425	16.5	307	21	105	5,269	579
Tennessee	34	13,439	17.4	1,503	19	450	27,274	1,659
Alabama	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi	9	5,243	17.8	604	5	186	11,122	709
West South Central	147	63,737	13.7	4,678	114	1,523	91,615	8,377
Arkansas	7	3,654	15.6	320	4	106	5,485	455
Louisiana	21	12,006	13.9	1,004	6	303	21,722	1,232
Oklahoma	21	9,675	11.6	656	18	215	11,420	1,171
Texas	98	38,402	14.0	2,698	86	899	52,988	5,519
Mountain	52	13,684	15.9	1,289	39	376	26,146	1,812
Montana	8	2,655	11.3	170	2	50	3,413	496
Idaho	3	972	17.6	102	2	25	1,588	148
Wyoming	...	...	...	...	...	...	...	...
Colorado	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico	...	...	...	...	...	...	...	...
Arizona	12	2,498	16.6	271	11	85	6,922	286
Utah	11	1,368	35.4	273	8	93	6,806	257
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	304	95,489	17.4	10,046	236	2,655	193,401	13,416
Washington	49	20,158	16.9	2,198	31	568	40,455	3,016
Oregon	24	10,310	17.5	1,118	18	291	23,518	1,687
California	231	65,021	17.6	6,730	187	1,796	129,428	8,713
HARDWARE WHOLESALERS (GENERAL LINE)								
United States, total	673	1,698,107	15.0	170,678	140	49,104	3,098,716	309,172
New England	44	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine	8	12,556	15.8	1,218	...	431	20,533	3,147
New Hampshire	3	2,332	21.6	313	...	139	5,439	545
Vermont	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	16	22,167	19.8	3,069	1	857	53,212	3,761
Rhode Island	6	4,911	17.0	568	1	198	9,148	1,278
Connecticut	7	6,953	15.9	686	2	162	11,364	1,058
Middle Atlantic	142	222,682	17.4	24,974	48	7,258	444,881	34,681
New York	83	125,800	17.9	14,618	29	3,864	248,304	18,089
New Jersey	12	10,022	19.5	1,365	6	381	21,831	1,755
Pennsylvania	47	86,860	16.4	8,991	13	3,013	174,746	14,837
East North Central	108	307,903	14.9	32,816	10	9,043	589,716	54,559
Ohio	25	102,796	13.8	11,154	7	2,869	196,948	17,853
Indiana	14	37,125	15.7	4,148	...	1,248	79,403	7,584
Illinois	28	59,964	14.9	5,926	1	1,656	108,321	10,679
Michigan	27	64,534	17.1	7,570	2	2,087	128,960	10,803
Wisconsin	14	43,484	13.5	4,018	...	1,183	76,084	7,640
West North Central	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	13	107,519	14.4	9,345	...	2,786	178,643	14,603
Iowa	11	24,520	14.8	2,423	2	804	42,387	4,874
Missouri	11	79,519	14.8	8,707	...	2,625	164,820	14,354
North Dakota	...	...	...	...	...	...	...	...
South Dakota	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	3	11,137	12.1	922	...	382	17,244	2,001
Kansas	5	13,903	11.9	1,151	2	229	14,657	2,966
South Atlantic	100	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	9	11,020	15.4	1,150	5	330	17,972	2,069
District of Columbia	4	10,565	19.6	1,520	...	421	28,016	1,998
Virginia	19	28,548	14.0	2,847	2	711	46,373	6,646
West Virginia	20	42,475	14.1	3,850	...	1,027	74,568	7,635
North Carolina	13	30,921	13.0	2,669	...	704	47,081	4,574
South Carolina	13	21,890	10.2	1,573	...	466	26,568	3,171
Georgia	14	24,290	14.5	2,443	4	650	42,969	4,945
Florida	7	15,157	13.8	1,317	...	437	25,154	2,750
East South Central	53	212,079	14.1	20,292	19	6,138	363,099	38,107
Kentucky	11	74,819	16.7	8,013	13	2,464	137,516	13,277
Tennessee	17	67,186	12.7	6,028	...	1,753	108,282	12,207
Alabama	16	61,219	12.4	5,435	6	1,682	103,470	11,101
Mississippi	9	8,855	14.8	816	...	239	13,831	1,522
West South Central	59	169,842	13.2	14,737	8	4,312	262,650	29,460
Arkansas	6	16,164	12.6	1,440	...	427	26,752	3,271
Louisiana	13	46,363	13.2	3,968	1	1,142	68,338	7,610
Oklahoma	5	6,883	15.0	684	...	207	12,056	1,399
Texas	35	100,432	13.1	8,645	7	2,536	155,504	17,180
Mountain	35	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana	7	12,491	12.0	923	...	315	16,470	2,589
Idaho	6	9,876	13.6	855	...	222	18,078	1,924
Wyoming	...	...	...	...	...	...	...	...
Colorado	8	13,168	16.2	1,251	2	399	29,334	2,676
New Mexico	3	3,713	13.1	323	...	106	5,610	1,164
Arizona	4	7,781	15.2	739	...	285	14,576	1,407
Utah	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	86	232,814	16.1	24,167	32	6,603	450,052	53,504
Washington	23	51,758	15.0	5,288	7	1,503	99,820	11,352
Oregon	14	32,988	16.1	3,157	3	967	61,224	6,923
California	49	148,068	16.4	15,722	22	4,133	289,008	35,229

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
HARDWARE WHOLESALERS (SPECIALTY LINE)								
United States, total	1,480	315,890	18.8	33,174	1,119	10,255	620,952	57,019
New England	94	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine	4	1,174	20.0	138	1	57	2,876	348
New Hampshire	3	391	17.9	46	1	22	993	53
Vermont	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	59	13,881	22.4	1,625	24	614	30,434	2,476
Rhode Island	8	1,612	17.0	138	6	56	2,792	203
Connecticut	19	2,266	20.9	241	14	97	4,579	443
Middle Atlantic	618	104,135	19.0	11,049	487	3,257	202,555	15,779
New York	452	77,130	19.5	8,345	344	2,332	152,237	11,179
New Jersey	81	11,773	19.0	1,308	62	401	24,195	2,046
Pennsylvania	85	15,232	16.3	1,396	81	524	26,123	2,554
East North Central	236	46,797	20.4	5,522	190	1,481	100,287	7,996
Ohio	58	10,308	22.5	1,369	37	381	24,524	1,780
Indiana	17	2,530	21.1	266	11	89	5,020	573
Illinois	99	18,141	19.0	1,795	87	552	35,452	2,854
Michigan	48	11,610	22.1	1,690	53	347	28,051	1,878
Wisconsin	14	4,208	16.0	402	2	112	7,240	911
West North Central	81	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	19	4,198	21.9	520	10	193	10,273	779
Iowa	8	2,576	16.3	229	7	75	4,350	492
Missouri	38	7,715	17.8	707	29	256	13,761	1,924
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	4	1,950	19.9	191	1	69	2,861	395
Kansas	10	5,534	14.2	541	9	153	9,652	1,270
South Atlantic	117	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	19	3,989	17.9	389	12	124	7,029	927
District of Columbia	7	728	20.2	77	5	28	1,784	195
Virginia	13	4,651	18.0	490	3	158	9,021	1,004
West Virginia	13	4,366	16.5	424	3	128	7,276	804
North Carolina	13	4,388	13.6	395	7	126	7,233	633
South Carolina	9	4,491	12.7	354	4	86	7,058	513
Georgia	22	8,524	15.4	800	12	277	12,954	1,897
Florida	19	6,599	21.5	685	9	305	13,735	1,291
East South Central	40	11,665	20.0	1,273	22	430	25,103	3,157
Kentucky	11	2,277	20.6	287	8	98	6,370	559
Tennessee	10	3,167	20.7	339	5	107	6,584	491
Alabama	9	2,040	17.6	235	6	87	4,471	493
Mississippi	10	4,181	20.2	412	3	138	7,678	1,614
West South Central	84	31,506	17.2	3,084	65	1,032	61,514	6,372
Arkansas	7	2,707	17.8	292	5	105	6,794	531
Louisiana	11	2,625	14.6	207	6	70	3,604	495
Oklahoma	6	3,004	15.2	314	8	98	6,449	1,002
Texas	60	23,170	17.7	2,271	46	759	44,667	4,344
Mountain	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana	7	1,961	15.3	177	2	53	3,537	344
Idaho	...	...	...	...	...	...	...	...
Wyoming	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	9	1,509	20.4	152	1	65	3,740	268
New Mexico	3	408	15.0	29	5	10	592	106
Arizona	5	2,296	9.8	98	3	32	1,766	430
Utah	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	181	33,976	19.5	3,559	183	1,011	68,493	6,391
Washington	30	4,040	21.9	467	31	135	8,715	1,025
Oregon	19	3,036	18.3	268	15	84	5,121	640
California	132	26,900	19.3	2,824	137	792	54,657	4,726
HEATING EQUIPMENT WHOLESALERS								
United States, total	558	175,069	17.7	16,253	260	4,467	311,503	21,985
New England	46	12,405	20.2	1,385	10	398	23,392	1,558
Maine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	25	8,433	19.8	965	3	275	16,366	1,178
Rhode Island	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut	16	3,581	19.8	354	5	97	5,738	358
Middle Atlantic	147	47,578	19.0	4,556	81	1,193	81,099	6,179
New York	92	27,475	18.6	2,489	48	614	43,865	3,494
New Jersey	31	6,949	24.7	888	17	232	15,701	871
Pennsylvania	24	13,154	17.0	1,179	16	347	21,533	1,814
East North Central	137	31,503	20.4	3,502	57	983	73,121	3,886
Ohio	47	13,256	17.6	1,263	20	345	24,568	1,708
Indiana	13	1,224	22.1	145	8	50	2,706	189
Illinois	32	8,522	19.4	882	14	269	19,008	787
Michigan	29	5,754	25.9	799	12	207	18,022	823
Wisconsin	16	2,747	24.4	413	3	112	8,817	379
West North Central	61	19,323	15.0	1,567	25	455	28,922	1,983
Minnesota	12	2,349	18.9	234	6	84	4,119	161
Iowa	7	1,626	15.0	112	1	38	2,561	259
Missouri	27	6,017	15.7	498	12	150	10,216	778
South Dakota	4	2,995	10.3	139	1	47	2,948	158
Nebraska	5	1,435	14.1	117	2	27	2,177	177
Kansas	6	4,901	15.5	467	3	109	6,901	450

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
HEATING EQUIPMENT WHOLESALERS—Continued								
South Atlantic	46	11,918	16.0	976	19	340	22,309	1,127
Maryland	13	1,728	18.4	174	4	64	4,016	217
District of Columbia	7	1,611	21.7	207	3	58	4,040	124
Virginia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	9	4,300	12.6	220	4	68	4,505	391
South Carolina	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	5	1,973	14.3	174	1	27	3,235	138
Florida	6	1,580	16.0	123	4	91	4,644	150
East South Central	13	3,208	24.5	428	16	136	7,994	527
Kentucky	3	1,720	24.9	290	1	78	5,164	287
Tennessee	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama	5	678	25.2	93	7	39	2,010	85
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	28	18,346	13.8	1,217	10	329	22,035	2,102
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	7	2,367	27.3	346	1	104	6,472	456
Oklahoma	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	14	12,309	10.6	551	7	147	9,941	1,250
Mountain	24	8,357	12.9	603	9	175	10,860	1,168
Montana	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	13	4,803	12.9	333	3	113	6,702	756
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	5	1,555	15.6	119	3	33	2,322	152
Pacific	56	22,431	16.9	2,019	33	458	41,771	3,455
Washington	11	1,532	34.2	298	7	70	5,104	430
Oregon	9	1,556	12.8	103	5	32	2,432	235
California	36	19,343	15.9	1,618	21	356	34,235	2,790
HEATING-PLUMBING EQUIPMENT WHOLESALERS (GENERAL LINE)								
United States, total	1,963	1,215,932	13.9	99,354	896	27,208	1,808,967	174,468
New England	211	103,626	15.2	9,371	59	2,615	162,157	15,864
Maine	12	10,936	12.4	860	3	244	14,836	1,475
New Hampshire	12	5,522	17.2	533	2	155	9,754	791
Vermont	6	4,442	15.5	427	...	114	7,510	859
Massachusetts	104	50,501	15.1	4,501	29	1,254	79,321	7,701
Rhode Island	21	9,305	19.1	1,039	3	361	17,344	1,506
Connecticut	56	22,920	14.6	2,011	22	487	33,392	3,532
Middle Atlantic	717	367,592	13.6	28,806	359	7,789	525,967	49,771
New York	383	201,880	13.8	15,660	180	4,133	285,940	27,202
New Jersey	149	60,585	13.7	4,651	62	1,232	82,020	8,829
Pennsylvania	185	105,127	13.4	8,495	117	2,424	158,007	13,740
East North Central	325	191,522	15.4	18,084	177	4,664	327,870	27,094
Ohio	85	42,968	14.9	4,058	49	1,106	72,776	5,943
Indiana	27	22,452	15.4	2,160	21	610	38,743	3,145
Illinois	108	58,214	15.7	5,368	66	1,324	95,475	8,053
Michigan	73	44,785	15.5	4,238	37	1,057	77,041	6,625
Wisconsin	32	23,103	15.4	2,260	4	567	43,835	3,328
West North Central	125	102,153	14.7	8,687	47	2,352	169,094	15,370
Minnesota	27	21,637	15.9	1,857	16	476	36,837	3,293
Iowa	24	21,461	14.8	1,881	5	502	40,428	3,346
Missouri	45	36,741	15.1	3,256	15	891	57,686	5,513
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	14	12,401	13.3	976	5	274	18,490	1,889
Kansas	10	6,779	11.2	501	4	147	11,832	979
South Atlantic	207	180,339	11.9	12,774	72	3,826	221,177	23,791
Delaware	6	2,571	12.9	146	4	63	2,434	359
Maryland	37	23,143	14.2	2,094	17	549	33,752	3,759
District of Columbia	11	26,533	10.5	1,761	4	473	30,268	3,151
Virginia	33	34,304	10.8	2,220	7	703	38,942	3,832
West Virginia	8	3,669	21.2	411	2	121	8,366	711
North Carolina	39	31,238	12.0	2,054	10	649	37,348	3,927
South Carolina	11	10,070	10.0	567	3	169	9,180	1,080
Georgia	23	20,271	11.4	1,212	13	446	23,152	2,477
Florida	39	28,540	12.2	2,309	12	653	37,735	4,495
East South Central	58	46,687	13.0	3,225	27	1,011	60,164	5,833
Kentucky	17	10,714	14.7	796	9	234	15,152	1,394
Tennessee	18	16,642	12.0	1,202	6	376	20,711	2,036
Alabama	13	11,978	12.2	799	8	259	15,970	1,647
Mississippi	10	7,353	13.7	428	4	142	8,331	756
West South Central	118	76,035	14.2	6,218	46	1,741	114,900	11,914
Arkansas	11	5,511	14.6	443	5	126	8,366	827
Louisiana	13	9,219	15.9	932	3	220	15,551	1,024
Oklahoma	18	15,396	15.7	1,499	6	348	28,715	2,648
Texas	76	45,909	13.4	3,344	32	1,047	62,268	7,415
Mountain	52	26,882	14.4	2,042	29	595	39,113	4,147
Montana	7	2,579	14.1	172	1	63	3,634	447
Idaho	3	1,540	9.1	78	1	26	1,664	293
Wyoming	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	10	6,417	13.9	483	7	151	8,376	996
New Mexico	8	3,235	12.2	190	7	51	3,666	472
Arizona	6	3,540	17.4	214	3	55	3,994	352
Utah	13	8,040	16.2	815	9	222	15,868	1,295
Nevada	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	150	121,096	13.4	10,147	80	2,615	188,525	20,684
Washington	24	18,974	12.9	1,578	11	466	28,844	3,373
Oregon	16	17,300	12.2	1,322	14	266	21,128	2,407
California	110	84,822	13.8	7,247	55	1,883	138,553	14,904

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
HOSIERY, UNDERWEAR WHOLESALERS								
United States, total	702	208,443	10.8	11,271	618	3,268	217,433	17,399
New England	19	4,363	11.9	201	18	61	2,901	459
Massachusetts	11	3,269	11.2	144	14	37	1,760	231
Rhode Island	3	684	11.5	34	1	13	579	161
Connecticut	5	410	17.6	23	3	11	562	67
Middle Atlantic	480	162,256	10.2	8,230	423	2,337	156,529	12,242
New York	363	124,488	10.2	6,305	310	1,526	117,975	9,200
New Jersey	11	1,493	13.2	85	5	53	1,606	240
Pennsylvania	106	36,275	10.0	1,840	108	758	36,948	2,802
East North Central	78	19,095	15.1	1,538	62	422	31,887	2,067
Ohio	11	2,428	13.4	145	12	31	3,200	322
Indiana	5	470	11.1	17	6	13	392	86
Illinois	53	14,973	15.5	1,291	39	348	26,763	1,495
Michigan	6	594	16.3	28	5	.12	499	67
Wisconsin	3	630	15.9	57	...	18	1,033	97
West North Central	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	6	1,886	11.3	86	8	24	2,114	249
Missouri	13	3,362	11.0	208	12	62	4,126	293
Nebraska	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic	42	5,974	13.7	386	37	140	7,355	640
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	14	2,314	11.1	115	17	38	2,042	266
District of Columbia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	12	2,397	15.5	188	6	58	3,587	243
South Carolina	3	652	6.3	17	4	11	296	44
Georgia	3	85	29.4	9	2	5	143	6
Florida	6	353	15.0	19	4	12	575	51
East South Central	20	2,624	11.5	145	17	72	2,817	392
Kentucky	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee	12	1,450	12.6	98	10	49	1,910	250
Alabama	5	583	10.1	17	5	11	356	73
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	14	3,646	11.9	181	18	60	3,777	467
Arkansas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	4	1,190	10.5	66	7	22	1,251	65
Oklahoma	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	7	2,206	12.9	105	8	33	2,300	354
Mountain	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	26	4,635	11.0	236	21	75	4,747	532
LAUNDRY SUPPLY HOUSES								
United States, total	388	114,022	21.2	12,496	234	3,375	225,889	14,115
New England	20	5,134	20.9	547	14	172	10,321	502
Maine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	...	...	...	...	...	...	...	...
Massachusetts	16	4,380	20.7	445	11	150	8,683	440
Rhode Island	...	...	...	...	...	...	...	...
Connecticut	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	91	27,548	21.9	3,268	51	801	56,280	3,031
New York	62	16,700	22.2	2,001	40	479	35,782	1,740
New Jersey	13	2,990	28.2	443	4	121	7,361	445
Pennsylvania	16	7,858	18.9	824	7	201	13,137	846
East North Central	67	21,707	21.7	2,452	27	633	44,820	2,416
Ohio	25	7,538	20.4	880	7	218	14,631	891
Indiana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Illinois	20	8,955	22.6	970	8	256	19,019	914
Michigan	14	4,387	21.1	512	8	134	9,481	499
Wisconsin	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central	31	7,632	21.6	836	15	272	14,336	838
Minnesota	6	1,905	25.8	233	1	65	3,610	148
Iowa	...	...	...	...	...	...	...	...
Missouri	20	3,811	20.3	395	10	140	7,471	468
North Dakota	...	...	...	...	...	...	...	...
South Dakota	...	...	...	...	...	...	...	...
Nebraska	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic	56	19,560	20.3	1,920	28	564	33,764	2,602
Delaware	...	...	...	...	...	...	...	...
Maryland	5	1,847	18.5	139	5	55	2,044	320
District of Columbia	4	2,151	23.2	282	1	67	5,023	325
Virginia	5	1,832	25.5	263	2	84	4,469	186
West Virginia	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	13	5,311	19.0	502	4	131	8,742	652
South Carolina	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	14	5,343	19.2	457	8	140	8,653	709
Florida	8	1,286	22.1	103	4	37	2,089	230
East South Central	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	4	773	20.3	52	3	15	1,105	110
Tennessee	9	3,835	20.6	443	3	110	9,643	592
Alabama	5	1,492	22.6	170	3	45	3,321	271
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
LAUNDRY SUPPLY HOUSES--Continued								
West South Central	38	11,817	19.8	1,137	29	340	20,725	1,461
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	7	2,893	16.3	271	7	74	5,340	324
Oklahoma	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	22	7,418	21.6	745	13	226	12,829	942
Mountain	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana	...	...	...	...	...	...	...	...
Idaho	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	...	...	...	...	...	...	...	...
Colorado	5	1,202	25.1	154	4	44	2,285	177
New Mexico	...	...	...	...	...	...	...	...
Arizona	...	...	...	...	...	...	...	...
Utah	6	1,361	20.0	112	5	42	2,671	206
Nevada	...	...	...	...	...	...	...	...
Pacific	54	11,609	21.7	1,382	50	331	26,140	1,874
Washington	7	1,052	19.1	93	2	22	1,818	114
Oregon	3	1,375	24.2	153	...	38	2,783	249
California	44	9,182	21.7	1,136	48	271	21,539	1,511
LEATHER, SHOE FINDINGS JOBBERS								
United States, total	1,307	334,044	11.8	19,592	1,077	5,347	339,900	47,734
New England	242	142,380	7.7	5,486	143	1,285	90,956	17,830
Maine	6	422	16.6	40	1	17	814	209
New Hampshire	3	184	19.0	14	2	7	285	26
Vermont	...	...	...	...	...	...	...	...
Massachusetts	213	139,743	7.4	5,166	127	1,155	84,796	17,316
Rhode Island	6	1,019	28.4	159	2	73	3,123	115
Connecticut	14	1,012	19.1	107	11	33	1,938	164
Middle Atlantic	591	106,489	13.1	6,523	469	1,661	112,351	15,036
New York	470	92,168	13.1	5,671	335	1,353	96,841	12,666
New Jersey	42	5,014	9.9	259	37	83	4,453	629
Pennsylvania	79	9,307	15.0	593	97	225	11,057	1,741
East North Central	171	36,186	14.6	2,747	170	808	47,555	5,102
Ohio	40	6,292	23.9	749	40	234	12,773	1,345
Indiana	11	1,772	14.0	130	15	55	2,470	410
Illinois	71	18,914	10.9	1,084	73	327	20,670	2,052
Michigan	18	1,983	20.4	229	14	68	4,321	416
Wisconsin	31	7,225	14.9	555	28	124	7,321	879
West North Central	63	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	11	1,161	20.7	126	9	48	2,230	258
Iowa	10	859	20.8	65	11	27	1,149	180
Missouri	28	7,570	16.0	763	17	199	12,809	1,041
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	6	988	22.4	101	7	42	1,923	261
Kansas	6	899	17.4	78	14	30	1,336	292
South Atlantic	80	9,520	18.2	813	79	274	15,486	1,845
Delaware	3	154	10.4	5	2	2	100	34
Maryland	14	1,364	18.4	108	13	37	1,945	247
District of Columbia	6	865	19.2	113	10	29	1,965	133
Virginia	9	1,357	15.5	111	9	40	2,212	274
West Virginia	6	1,326	15.7	58	10	21	976	309
North Carolina	12	1,704	20.5	200	6	61	3,681	245
South Carolina	6	539	20.6	42	6	13	831	69
Georgia	9	857	16.4	63	12	26	1,144	188
Florida	15	1,354	20.5	113	11	45	2,632	346
East South Central	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	3	212	15.6	14	4	7	249	60
Tennessee	10	2,373	22.2	305	6	92	5,449	427
Alabama	5	741	15.1	41	8	20	970	103
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	44	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	6	1,195	21.5	133	3	41	2,026	223
Oklahoma	9	1,277	19.6	118	9	55	2,395	261
Texas	27	4,665	19.5	502	23	185	9,510	1,077
Mountain	16	2,791	23.7	323	11	114	5,629	626
Montana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	...	...	...	...	...	...	...	...
Wyoming	...	...	...	...	...	...	...	...
Colorado	4	570	25.8	66	3	27	1,365	130
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	5	1,314	19.3	169	5	55	2,561	317
Nevada	...	...	...	...	...	...	...	...
Pacific	80	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington	14	1,884	23.8	237	12	72	4,736	664
Oregon	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	64	10,791	18.2	957	79	320	19,153	2,062
OIL WELL SUPPLY HOUSES								
United States, total	1,027	718,051	9.2	30,798	272	9,099	630,114	102,217
New England	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	...	...	...	...	...	...	...	...
Vermont	...	...	...	...	...	...	...	...
Massachusetts	...	...	...	...	...	...	...	...
Rhode Island	...	...	...	...	...	...	...	...
Connecticut	...	...	...	...	...	...	...	...
Middle Atlantic	45	35,424	9.3	1,857	14	531	34,692	4,632
New York	18	23,308	7.3	816	4	193	15,068	2,301
New Jersey	...	...	...	...	...	...	...	...
Pennsylvania	27	12,116	13.1	1,041	10	338	19,624	2,331

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS–GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
OIL WELL SUPPLY HOUSES--Continued								
East North Central	92	47,604	8.0	1,895	16	593	37,788	5,970
Ohio	17	6,973	12.3	423	2	124	8,511	870
Indiana	10	3,567	10.1	181	6	56	3,720	527
Illinois	45	27,801	6.1	849	4	267	16,817	3,617
Michigan	20	9,263	9.7	442	4	146	8,740	956
Wisconsin	...	...	...	...	...	...	...	...
West North Central	66	39,353	9.2	1,658	18	493	32,705	5,335
Minnesota	...	...	...	...	...	...	...	...
Iowa	...	...	...	...	...	...	...	...
Missouri	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	...	...	...	...	...	...	...	...
Kansas	62	36,359	7.5	1,162	17	364	23,139	4,946
South Atlantic	19	5,450	15.0	464	1	145	8,789	905
Delaware	...	...	...	...	...	...	...	...
Maryland	...	...	...	...	...	...	...	...
District of Columbia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia	14	4,847	12.8	340	1	100	6,188	804
Nortb Carolina	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Soutb Carolina	...	...	...	...	...	...	...	...
Georgia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida	...	...	...	...	...	...	...	...
East South Central	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	13	3,733	8.8	128	5	64	2,540	531
Tennessee	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi	21	9,198	8.1	294	...	97	6,521	2,039
West South Central	572	444,688	9.0	18,038	144	5,361	364,914	62,638
Arkansas	19	7,549	8.2	230	6	88	5,384	1,231
Louisiana	80	65,957	10.4	3,174	18	1,052	65,741	9,205
Oklahoma	129	93,362	9.4	3,932	41	1,095	74,017	12,801
Texas	344	277,820	8.6	10,702	79	3,126	219,772	39,401
Mountain	57	45,711	6.8	1,202	19	364	26,616	7,290
Montana	6	2,483	4.9	50	2	15	958	397
Idaho	...	...	...	...	...	...	...	...
Wyoming	19	22,632	5.8	515	6	152	12,932	3,606
Colorado	10	6,722	6.6	165	5	48	3,083	1,146
New Mexico	22	13,874	9.0	472	6	149	9,643	2,141
Arizona	...	...	...	...	...	...	...	...
Utah	...	...	...	...	...	...	...	...
Nevada	...	...	...	...	...	...	...	...
Pacific	139	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oregon	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	137	85,632	11.9	5,092	54	1,404	112,390	12,689
OPTICAL GOODS WHOLESALERS[1]								
United States, total	1,051	148,142	35.2	33,383	398	12,997	636,360	26,894
New England	62	8,126	31.2	1,622	15	706	30,357	1,232
Maine	7	465	39.4	118	1	53	2,535	46
New Hampshire	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	36	5,090	28.4	907	12	387	16,606	905
Rhode Island	5	943	34.0	228	1	99	4,493	97
Connecticut	10	1,198	36.8	274	1	130	5,100	136
Middle Atlantic	233	35,684	30.5	7,033	128	2,593	131,911	6,067
New York	144	23,268	30.4	4,545	84	1,551	85,494	4,249
New Jersey	17	1,407	32.6	279	10	135	5,687	207
Pennsylvania	72	11,009	30.6	2,209	34	907	40,730	1,611
East North Central	236	33,126	38.4	8,527	93	3,157	164,597	5,832
Ohio	62	8,993	35.7	2,274	16	938	47,105	1,291
Indiana	22	2,535	33.2	581	9	235	11,429	337
Illinois	74	12,615	40.2	3,276	41	1,096	61,576	3,103
Michigan	52	5,179	36.5	1,248	25	466	23,747	620
Wisconsin	26	3,804	45.5	1,148	2	422	20,740	481
West North Central	131	18,239	39.6	4,645	43	1,881	88,552	3,045
Minnesota	22	4,211	38.2	1,005	2	431	19,590	531
Iowa	26	2,799	42.5	747	6	308	13,982	324
Missouri	38	6,231	38.5	1,632	12	579	30,839	1,677
North Dakota	6	885	40.4	199	1	90	3,716	92
South Dakota	7	652	43.7	175	...	82	3,303	75
Nebraska	15	1,859	43.9	517	2	204	9,823	179
Kansas	17	1,602	35.8	370	20	187	7,299	167
South Atlantic	102	13,567	36.3	3,044	21	1,322	59,556	2,841
Delaware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	9	1,726	29.4	338	4	153	6,120	294
District of Columbia	5	946	31.8	161	1	68	2,763	173
Virginia	16	2,168	32.6	422	4	208	9,181	416
West Virginia	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nortb Carolina	25	2,551	38.0	585	3	237	10,984	419
South Carolina	7	851	37.6	185	...	90	3,936	88
Georgia	11	2,249	43.0	638	1	252	12,128	958
Florida	21	2,070	39.7	501	8	211	10,321	337
East South Central	45	6,322	31.1	1,260	12	538	24,844	976
Kentucky	6	878	28.1	174	3	83	3,386	108
Tennessee	20	3,104	33.3	668	2	278	13,309	592
Alabama	12	1,928	27.1	323	6	134	6,188	225
Mississippi	7	412	39.6	95	1	43	1,961	51

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

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Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
OPTICAL GOODS WHOLESALERS[1]--Continued								
West South Central	87	11,068	35.4	2,464	31	1,073	46,635	2,037
Arkansas	6	432	42.8	107	1	55	2,083	58
Louisiana	15	1,369	37.6	329	5	154	5,894	153
Oklahoma	13	1,565	37.1	370	5	162	6,882	176
Texas	53	7,702	34.3	1,658	20	702	31,776	1,650
Mountain	45	4,669	38.3	1,052	10	429	19,389	649
Montana	8	527	42.7	126	...	50	2,275	59
Idaho	4	225	45.3	63	...	23	1,145	24
Wyoming	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	14	2,058	38.9	459	6	196	8,297	232
New Mexico	3	283	41.7	73	...	30	1,342	33
Arizona	3	349	42.7	84	...	31	1,482	38
Utah	10	1,113	29.7	205	4	81	4,046	243
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	110	17,341	35.2	3,736	45	1,298	70,519	4,215
Washington	22	1,951	37.0	425	8	153	7,898	274
Oregon	14	2,320	30.6	432	3	162	7,708	473
California	74	13,070	35.7	2,879	34	983	54,913	3,468
PAINT WHOLESALERS (WITH GLASS, WALLPAPER)								
United States, total	516	108,041	23.9	15,000	260	4,741	275,999	19,765
New England	32	6,033	28.4	1,014	11	346	18,720	933
Maine	5	1,243	28.6	223	...	69	3,830	197
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	...	...	...	...	...	...	...	...
Massachusetts	13	2,087	35.2	449	5	150	8,561	237
Rhode Island	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut	11	2,373	22.2	293	4	105	5,389	414
Middle Atlantic	137	24,517	22.3	3,101	72	1,021	56,451	4,518
New York	63	13,597	21.3	1,639	33	537	30,882	2,284
New Jersey	28	4,362	20.5	510	9	179	9,472	700
Pennsylvania	46	6,558	25.5	952	30	305	16,097	1,534
East North Central	154	30,383	25.6	4,716	69	1,439	86,659	5,979
Ohio	37	7,615	26.0	1,093	17	318	20,704	1,511
Indiana	17	5,275	26.6	886	8	282	16,967	1,156
Illinois	61	8,667	24.7	1,187	31	409	23,057	1,721
Michigan	24	6,294	25.6	1,130	11	263	17,243	1,128
Wisconsin	15	2,532	26.1	420	2	167	8,688	463
West North Central	59	18,869	22.2	2,541	30	777	46,633	3,218
Minnesota	15	2,872	26.7	479	6	145	9,424	629
Iowa	12	4,172	20.8	640	5	201	10,199	640
Missouri	13	2,743	22.6	356	11	94	5,661	234
North Dakota	3	3,702	21.3	411	...	142	8,234	613
South Dakota	3	2,461	19.8	275	...	83	5,608	487
Nebraska	10	2,859	22.9	377	4	110	7,430	599
Kansas	3	60	23.3	3	4	2	77	16
South Atlantic	28	8,459	24.2	1,186	12	299	20,845	1,264
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	5	1,217	26.6	115	4	43	2,701	132
District of Columbia	3	1,490	24.4	274	...	70	4,349	330
Virginia	7	2 153	17.6	218	4	57	3,692	239
West Virginia	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	4	2,420	31.0	443	1	84	7,810	294
South Carolina	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida	3	272	32.0	42	2	14	761	51
East South Central	18	2,565	26.2	351	4	131	6,435	489
Kentucky	5	364	26.9	54	3	24	1,148	99
Tennessee	5	1,028	30.0	171	...	61	3,407	224
Alabama	5	708	16.2	60	1	24	769	110
Mississippi	3	465	32.2	66	...	22	1,111	56
West South Central	30	8,253	21.1	969	17	389	19,760	1,816
Arkansas	...	...	...	...	...	...	...	...
Louisiana	6	1,513	21.8	188	2	56	3,227	325
Oklahoma	3	741	23.2	84	2	28	1,515	153
Texas	21	5,999	20.7	697	13	305	15,018	1,338
Mountain	14	2,999	28.9	427	9	153	9,043	673
Montana	...	...	...	...	...	...	...	...
Idaho	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	...	...	...	...	...	...	...	...
Colorado	5	1,474	29.4	183	...	63	3,550	356
New Mexico	...	...	...	...	...	...	...	...
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	6	1,028	28.9	151	7	56	2,978	193
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	44	5,963	22.1	695	36	186	11,453	875
Washington	5	419	26.0	57	5	14	1,063	79
Oregon	3	1,152	21.4	180	2	34	1,888	126
California	36	4,392	21.8	458	29	138	8,502	670
RESTAURANT, HOTEL EQUIPMENT SUPPLY HOUSES								
United States, total	835	194,807	22.4	24,273	638	7,075	456,614	32,117
New England	52	14,323	20.5	1,437	28	492	27,061	1,227
Maine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	25	10,985	17.9	913	13	303	16,690	684
Rhode Island	7	1,304	22.2	168	2	62	3,343	227
Connecticut	15	1,565	33.3	264	11	78	4,935	235
Middle Atlantic	261	44,887	21.1	5,318	201	1,544	97,409	5,648
New York	175	33,381	21.2	4,089	111	1,128	75,629	3,597
New Jersey	35	5,400	21.2	579	40	172	9,212	893
Pennsylvania	51	6,106	20.6	650	50	244	12,568	1,158

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
RESTAURANT, HOTEL EQUIPMENT SUPPLY HOUSES--Con.								
East North Central	176	45,834	23.8	6,380	145	1,745	121,340	6,674
Ohio	44	7,475	21.7	894	39	233	14,779	1,433
Indiana	12	4,207	28.1	392	11	132	6,879	501
Illinois	62	22,197	24.6	3,565	48	969	70,482	2,704
Michigan	37	9,285	22.4	1,185	34	307	21,886	1,584
Wisconsin	21	2,670	21.4	344	13	104	7,314	452
West North Central	45	10,503	23.3	1,365	29	395	25,668	1,913
Minnesota	13	3,633	21.5	362	6	78	6,940	593
Iowa	8	1,589	21.6	210	9	83	4,125	428
Missouri	16	4,513	24.3	660	8	187	11,970	777
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas	4	344	41.0	77	2	30	1,425	34
South Atlantic	83	18,909	22.1	2,276	61	689	43,818	3,234
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)
District of Columbia	8	2,203	20.2	239	7	60	5,056	215
Virginia	9	3,180	27.3	586	7	164	11,189	702
West Virginia	5	1,505	26.5	216	2	48	2,834	198
North Carolina	12	2,258	19.3	215	9	66	3,958	328
South Carolina	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	15	3,738	20.8	359	12	137	8,041	706
Florida	24	4,237	18.3	417	19	124	7,885	841
East South Central	21	4,172	26.3	569	11	174	10,938	866
Kentucky	6	888	23.0	93	3	25	1,366	148
Tennessee	9	1,497	31.7	226	4	75	4,717	358
Alabama	6	1,787	23.6	250	4	74	4,855	360
Mississippi	...	...	...	...	...	...	...	...
West South Central	56	13,410	21.4	1,554	44	493	30,349	2,646
Arkansas	6	773	28.3	97	8	43	1,939	126
Louisiana	7	2,638	19.4	341	4	87	7,935	615
Oklahoma	10	1,261	27.9	197	6	64	4,043	275
Texas	33	8,738	20.4	919	26	299	16,432	1,630
Mountain	30	5,415	22.4	695	23	209	12,445	1,085
Montana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	...	...	...	...	...	...	...	...
Wyoming	3	309	17.5	23	3	9	384	78
Colorado	10	2,091	25.2	318	9	88	5,678	526
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	6	1,337	14.8	99	2	33	1,952	205
Utah	4	999	24.3	158	2	49	3,040	145
Nevada	4	248	26.6	24	4	9	495	53
Pacific	111	37,354	22.9	4,679	96	1,334	87,586	8,824
Washington	14	4,603	31.1	893	5	242	15,843	1,683
Oregon	6	3,562	27.1	522	2	153	9,435	919
California	91	29,189	21.1	3,264	89	939	62,308	6,222
SCHOOL SUPPLY HOUSES								
United States, total	252	65,601	19.8	7,837	167	2,468	147,536	9,589
New England	7	4,962	21.6	625	...	164	9,276	651
Maine	...	...	...	...	...	...	...	...
New Hampshire	...	...	...	...	...	...	...	...
Vermont	...	...	...	...	...	...	...	...
Massachusetts	7	4,962	21.6	625	...	164	9,276	651
Rhode Island	...	...	...	...	...	...	...	...
Connecticut	...	...	...	...	...	...	...	...
Middle Atlantic	86	16,971	21.4	2,100	59	673	40,399	2,265
New York	69	13,065	20.3	1,491	48	458	28,455	1,589
New Jersey	8	2,626	27.4	457	4	160	9,413	467
Pennsylvania	9	1,280	20.6	152	7	55	2,531	209
East North Central	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Ohio	7	981	19.5	110	7	30	1,699	180
Indiana	8	1,016	21.6	132	9	36	2,474	175
Illinois	25	3,528	16.0	264	19	85	6,374	305
Michigan	7	1,872	18.2	240	5	66	4,526	278
Wisconsin	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central	22	7,599	19.9	969	11	380	16,467	1,263
Minnesota	...	...	...	...	...	...	...	...
Iowa	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri	7	2,042	20.3	235	3	73	4,388	338
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	3	1,195	25.1	176	4	103	3,018	292
Kansas	5	1,270	12.8	92	3	37	1,790	190
South Atlantic	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware	...	...	...	...	...	...	...	...
Maryland	4	1,135	17.3	140	5	27	2,006	103
District of Columbia	...	...	...	...	...	...	...	...
Virginia	3	2,162	16.1	247	1	51	5,127	113
West Virginia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	5	1,000	17.1	86	3	30	1,829	190
South Carolina	3	426	16.2	26	4	9	500	17
Georgia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida	4	455	16.7	43	2	17	894	57
East South Central	20	4,365	21.3	541	12	174	10,727	661
Kentucky	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee	4	1,910	20.5	255	3	71	4,875	249
Alabama	10	832	16.8	41	5	33	1,167	169
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
SCHOOL SUPPLY HOUSES--Continued								
West South Central	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	...	...	...	...	...	...	...	...
Oklahoma	5	1,317	19.5	128	2	52	2,858	212
Texas	5	1,377	18.8	149	3	45	3,018	372
Mountain	15	7,238	19.3	896	8	261	17,600	1,312
Montana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	...	...	...	...	...	...	...	...
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	6	2,902	21.8	450	2	119	9,186	509
Utah	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	...	...	...	...	...	...	...	...
Pacific	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington	4	2,539	15.9	251	6	79	4,789	385
Oregon	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	12	1,471	23.4	186	7	54	3,298	212
SHOE WHOLESALERS								
United States, total	645	250,294	13.4	17,195	524	4,233	296,073	30,300
New England	158	70,732	12.4	4,666	87	952	73,296	5,740
Maine	6	1,145	12.1	92	1	25	1,725	130
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	142	59,890	12.5	3,801	75	767	61,295	4,998
Rhode Island	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut	6	799	12.9	53	9	8	984	90
Middle Atlantic	241	76,082	13.2	5,188	232	1,234	90,243	7,782
New York	152	50,406	14.0	3,660	117	790	61,384	5,258
New Jersey	5	1,513	12.4	95	3	33	1,688	142
Pennsylvania	84	24,163	11.6	1,433	112	411	27,171	2,382
East North Central	66	26,556	14.0	1,872	54	518	33,960	4,835
Ohio	18	7,964	17.1	672	21	199	12,603	1,602
Indiana	4	409	16.9	38	2	13	744	125
Illinois	29	11,252	13.2	800	21	198	14,128	[illegible]
Michigan	7	1,067	13.2	77	7	20	1,086	[illegible]
Wisconsin	8	5,864	11.5	285	3	88	5,399	1,071
West North Central	46	16,077	15.3	1,082	32	354	20,[illegible]	2,825
Minnesota	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iowa	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri	36	12,595	13.2	860	25	264	13,985	1,560
North Dakota	...	...	...	...	...	...	...	...
South Dakota	...	...	...	...	...	...	...	...
Nebraska	...	...	...	...	...	...	...	...
Kansas	...	...	...	...	...	...	...	...
South Atlantic	50	28,500	13.0	1,861	41	506	33,133	3,523
Delaware	...	...	...	...	...	...	...	...
Maryland	19	11,285	12.8	707	17	178	11,390	1,408
District of Columbia	...	...	...	...	...	...	...	...
Virginia	9	7,969	13.0	539	5	150	10,974	1,027
West Virginia	3	3,145	15.0	257	...	52	3,469	426
North Carolina	3	701	7.4	23	1	15	554	50
South Carolina	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	11	4,782	12.6	322	11	103	6,486	500
Florida	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central	19	7,669	12.2	559	19	147	10,102	1,311
Kentucky	3	305	12.8	20	2	5	305	65
Tennessee	9	4,552	11.0	293	9	84	5,354	851
Alabama	7	2,812	14.3	246	8	58	4,443	395
Mississippi	...	...	...	...	...	...	...	...
West South Central	22	10,131	14.9	851	22	228	13,849	1,611
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma	...	...	...	...	...	...	...	...
Texas	15	6,132	15.8	542	16	132	8,004	968
Mountain	6	2,125	17.2	198	2	58	3,844	404
Montana	...	...	...	...	...	...	...	...
Idaho	...	...	...	...	...	...	...	...
Wyoming	...	...	...	...	...	...	...	...
Colorado	3	1,594	16.6	153	...	33	2,874	326
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	...	...	...	...	...	...	...	...
Nevada	...	...	...	...	...	...	...	...
Pacific	37	12,422	14.9	918	35	236	17,633	2,269
Washington	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oregon	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	34	11,755	15.0	864	33	224	16,595	2,153
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES								
United States, total	717	216,383	22.8	28,971	386	8,062	544,210	30,205
New England	40	19,065	23.8	2,953	13	896	54,733	1,822
Maine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	23	8,359	23.1	1,230	9	411	23,527	955
Rhode Island	4	1,085	18.4	127	2	49	2,214	240
Connecticut	8	8,482	24.9	1,435	1	378	25,913	410
Middle Atlantic	255	64,092	20.8	7,443	171	1,945	134,766	7,540
New York	185	49,619	20.3	5,772	113	1,437	104,442	5,330
New Jersey	32	9,529	23.1	1,155	17	339	20,231	1,500
Pennsylvania	38	4,944	21.1	516	41	169	10,093	710

See footnotes at end of table.

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ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES--Con.								
East North Central	114	44,709	22.3	6,068	67	1,633	118,875	5,550
Ohio	28	10,011	27.2	1,698	16	542	33,426	1,808
Indiana	9	1,970	23.6	262	4	89	4,909	401
Illinois	51	26,207	19.6	3,040	32	722	61,765	2,278
Michigan	15	4,638	23.2	754	11	181	13,336	715
Wisconsin	11	1,883	28.8	314	4	99	5,439	348
West North Central	59	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	12	6,118	29.2	1,047	4	300	20,565	1,025
Iowa	8	2,013	28.0	395	6	114	7,098	461
Missouri	24	11,824	31.2	2,068	13	644	39,233	2,139
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	6	1,141	22.3	146	3	57	3,246	295
Kansas	7	1,191	25.8	206	1	61	4,049	220
South Atlantic	64	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	8	2,191	21.7	299	4	83	5,907	332
District of Columbia	6	1,476	24.2	210	2	42	2,406	200
Virginia	3	1,186	19.2	147	1	36	2,756	255
West Virginia	5	2,303	18.7	278	1	69	4,909	374
North Carolina	9	2,642	20.1	319	4	82	6,228	441
South Carolina	6	870	20.6	101	...	43	1,793	147
Georgia	9	5,241	18.8	665	7	188	11,807	824
Florida	17	3,842	22.3	483	7	129	6,695	644
East South Central	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	5	636	20.3	51	1	31	1,185	151
Tennessee	9	3,587	20.0	371	1	137	6,288	574
Alabama	3	677	24.1	88	...	26	1,817	223
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	50	12,856	23.4	1,740	18	493	35,452	2,022
Arkansas	3	1,437	21.4	203	1	52	3,731	199
Louisiana	8	2,689	24.8	317	6	100	6,200	291
Oklahoma	8	1,512	22.9	191	4	62	3,689	237
Texas	31	7,218	23.4	1,029	7	279	21,832	1,295
Mountain	23	4,208	22.5	555	4	167	9,592	647
Montana	...	...	...	...	...	...	...	...
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	...	...	...	...	...	...	...	...
Colorado	8	1,518	21.8	203	1	62	3,776	265
New Mexico	5	393	24.9	41	1	19	781	68
Arizona	6	887	24.1	110	...	37	1,935	129
Utah	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	...	...	...	...	...	...	...	...
Pacific	93	23,450	24.4	3,225	56	847	62,861	4,093
Washington	14	2,818	24.6	408	6	104	7,426	603
Oregon	6	1,944	27.1	278	1	77	5,947	313
California	73	18,688	24.2	2,539	49	666	49,488	3,177
VOLUNTARY GROUP GROCERY WHOLESALERS								
United States, total	635	1,633,954	8.3	85,413	163	26,941	1,607,433	172,136
New England	73	133,358	9.1	7,039	9	2,300	129,235	14,611
Maine	13	33,125	8.6	1,616	5	595	31,004	3,627
New Hampshire	5	5,080	9.6	236	...	98	4,374	804
Vermont	5	7,635	7.9	374	1	128	6,795	952
Massachusetts	26	54,270	8.9	2,959	...	933	55,118	5,625
Rhode Island	6	9,021	7.3	377	1	130	6,198	887
Connecticut	18	24,227	10.9	1,477	2	416	25,746	2,716
Middle Atlantic	135	324,615	9.5	18,979	79	5,549	355,300	36,754
New York	64	151,470	10.5	10,111	32	2,722	185,326	16,241
New Jersey	9	49,234	8.1	2,346	2	652	44,662	4,498
Pennsylvania	62	123,911	8.7	6,522	45	2,175	125,312	16,015
East North Central	133	372,402	8.8	21,464	25	6,299	395,068	36,190
Ohio	34	110,108	8.8	6,654	6	2,091	131,120	11,600
Indiana	24	65,178	9.4	4,052	3	1,168	66,280	6,097
Illinois	39	82,714	10.5	5,462	8	1,561	100,061	9,158
Michigan	21	72,830	6.4	3,117	6	813	57,570	5,219
Wisconsin	15	41,572	8.4	2,179	2	666	40,037	4,116
West North Central	108	275,421	7.6	13,590	11	4,709	262,503	31,662
Minnesota	16	57,760	7.4	2,898	...	1,040	55,925	6,885
Iowa	25	53,624	7.6	2,591	4	863	48,578	4,815
Missouri	20	60,907	7.1	3,126	3	999	69,086	9,568
North Dakota	12	27,755	7.6	1,215	...	457	22,654	2,499
South Dakota	7	16,550	8.6	815	...	317	13,884	1,280
Nebraska	18	33,699	8.0	1,632	4	571	30,906	3,967
Kansas	10	25,126	7.4	1,313	...	462	21,470	2,648
South Atlantic	63	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	14	33,165	7.7	1,649	14	550	31,366	3,122
District of Columbia	3	9,174	6.6	396	...	118	7,293	830
Virginia	9	11,320	8.6	526	...	216	10,152	1,299
West Virginia	8	13,624	7.9	655	...	240	13,082	1,723
North Carolina	10	13,256	6.9	512	2	217	9,499	1,129
South Carolina	6	10,332	6.3	396	...	155	6,931	790
Georgia	6	8,131	9.4	287	4	140	5,876	767
Florida	6	14,311	6.7	566	4	188	10,490	1,089
East South Central	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	7	17,938	7.3	859	...	273	16,987	1,621
Tennessee	5	36,582	6.3	1,355	...	484	25,547	2,552
Alabama	...	...	...	...	...	...	...	...
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
VOLUNTARY GROUP GROCERY WHOLESALERS--Continued								
West South Central	47	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	6	9,473	9.6	506	...	193	7,722	642
Oklahoma	4	7,417	6.3	287	...	116	5,457	690
Texas	35	135,245	7.7	6,259	11	2,260	125,266	12,717
Mountain	17	35,774	9.9	2,461	1	744	45,535	4,644
Montana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	3	4,308	8.4	194	1	67	3,791	629
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	6	17,398	13.9	1,741	...	520	32,155	2,487
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	...	...	...	...	...	...	...	...
Utah	4	8,005	4.6	253	...	66	4,359	745
Nevada	...	...	...	...	...	...	...	...
Pacific	45	165,424	6.8	7,203	3	2,021	136,048	18,527
Washington	12	42,833	6.8	1,743	...	561	35,223	4,508
Oregon	9	29,506	7.1	1,315	3	377	25,573	3,159
California	24	93,085	6.7	4,145	...	1,083	75,252	10,860
WHOLESALE FLORISTS								
United States, total	636	147,744	19.7	16,521	480	5,145	297,217	4,947
Flower wholesalers	545	129,848	19.0	14,056	425	4,285	246,985	4,065
Bulb, plant wholesalers	91	17,896	25.2	2,465	55	860	50,232	882
New England	56	8,662	18.0	907	34	301	16,211	269
Maine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire	...	...	...	...	...	...	...	...
Vermont	...	...	...	...	...	...	...	...
Massachusetts	37	6,665	17.9	619	20	200	11,217	224
Rhode Island	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut	12	1,219	19.7	138	12	61	2,683	24
Middle Atlantic	179	41,789	23.4	5,547	104	1,649	99,235	1,399
New York	117	27,963	21.9	3,406	66	917	60,793	875
New Jersey	28	4,188	25.2	561	14	165	9,888	121
Pennsylvania	34	9,638	27.1	1,580	24	567	28,554	403
East North Central	87	35,644	17.0	3,552	50	910	57,340	976
Ohio	29	9,563	16.5	906	16	233	15,859	335
Indiana	13	2,804	18.2	269	12	106	4,552	134
Illinois	22	15,300	16.4	1,558	8	335	21,587	178
Michigan	18	4,927	20.6	534	13	150	9,943	251
Wisconsin	5	3,050	15.2	285	1	86	5,399	78
West North Central	31	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota	4	928	17.3	84	3	26	1,642	54
Iowa	3	612	19.6	74	4	79	3,163	30
Missouri	18	5,369	16.6	537	2	179	9,911	186
North Dakota	...	...	...	...	...	...	...	...
South Dakota	...	...	...	...	...	...	...	...
Nebraska	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas	4	506	15.0	36	4	19	704	28
South Atlantic	58	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	8	2,895	12.3	216	4	68	3,993	36
District of Columbia	3	1,235	17.6	131	...	36	2,209	13
Virginia	5	1,652	13.9	125	3	40	1,902	87
West Virginia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	8	1,144	17.2	100	7	35	2,085	59
South Carolina	3	332	29.5	35	2	18	533	23
Georgia	11	1,474	17.4	118	4	47	2,555	81
Florida	18	3,437	22.7	360	15	147	6,844	66
East South Central	23	5,794	19.0	472	13	157	8,950	284
Kentucky	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee	11	3,045	17.1	227	5	74	4,740	187
Alabama	5	1,179	25.8	113	5	39	1,794	62
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	40	7,304	18.6	698	30	259	14,208	424
Arkansas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	10	1,802	16.4	155	9	49	2,689	99
Oklahoma	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	24	3,863	16.7	336	12	125	7,568	238
Mountain	8	5,395	16.4	529	2	172	9,044	216
Montana	...	...	...	...	...	...	...	...
Idaho	...	...	...	...	...	...	...	...
Wyoming	...	...	...	...	...	...	...	...
Colorado	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico	...	...	...	...	...	...	...	...
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	4	720	45.3	175	1	58	2,981	36
Nevada	...	...	...	...	...	...	...	...
Pacific	154	22,898	21.3	2,961	197	988	55,970	698
Washington	10	2,772	17.1	228	9	71	4,410	186
Oregon	5	1,704	17.0	172	2	42	2,155	29
California	139	18,422	22.3	2,561	186	875	49,405	483

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
[1] Including sales branches of optical goods manufacturers maintained apart from plants for stocking and selling their products.

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Table 9A.—LEGAL FORM OF ORGANIZATION—TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
Alaska, total	111	32,216	11.7	1,451	77	460	27,484	3,575	89	28,726	3,543	4,162
Individual proprietorships[1]	22	5,657	10.2	298	14	74	5,381	377	12	3,348	370	367
Partnerships	13	1,314	21.0	109	23	43	1,771	149	6	604	124	127
Corporations	76	25,245	11.6	1,044	40	343	20,332	3,049	71	24,774	3,049	3,668
Merchant wholesalers, total	31	8,361	13.2	470	26	125	8,653	1,288	24	8,005	1,258	1,387
Individual proprietorships[1]	11	1,552	12.5	90	8	22	1,751	361	9	(x)	(x)	(x)
Partnerships	10	766	18.5	61	18	30	1,040	149	6	604	124	127
Corporations	10	6,043	12.7	319	...	73	5,862	778	9	(x)	(x)	(x)
Other operating types, total	80	23,855	11.2	981	51	335	18,831	2,287	65	20,721	2,285	2,775
Individual proprietorships	11	4,105	9.3	208	6	52	3,630	16	3	1,825	14	14
Partnerships	3	548	24.4	48	5	13	731	...	...	...	...	...
Corporations	66	19,202	11.2	725	40	270	14,470	2,271	62	18,896	2,271	2,761

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
[1] Includes "Other forms of organization."

Table 9B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
Alaska, total	111	32,216	1,451	77	460	27,484
No paid employees	36	1,132	12	40	...	...
1 paid employee	13	2,060	57	6	13	679
2 paid employees	15	2,793	117	10	30	1,682
3 paid employees	11	3,158	110	5	33	2,306
4 or 5 paid employees	13	2,868	269	6	58	4,023
6 or 7 paid employees	9	3,805	189	4	54	3,794
8 or 9 paid employees	5	4,926	135	2	42	2,097
10 to 19 paid employees	5	6,545	224	3	70	3,472
20 or more paid employees	4	4,929	338	1	160	9,431

* Proprietors of unincorporated businesses.
[1] Based on total number of paid employees as of Nov. 15, 1948.

Table 9C.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948, BY TYPE OF OPERATION

Type of operation	All establishments		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks: Total	Number of trucks: Manufacturers' rated capacity: Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	Number of truck-tractors	Number of semi-trailers and trailers
Alaska, total	111	32,216	80	25,607	131	36	71	24	...	19	19
Merchant wholesalers	31	8,361	13	5,895	32	19	11	2	...	...	...
Petroleum bulk stations, terminals	64	19,034	64	19,034	96	15	59	22	...	19	19
Other operating types	16	4,821	3	678	3	2	1	...	...	...	...

Table 9D.— PETROLEUM BULK STATIONS AND TERMINALS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales[1] (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll): Amount (Thousand dollars)	Operating expenses (inc. pay roll): Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—: March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	Pay roll, workweek ended nearest—: March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
Alaska	64	17,826	2,109	11.8	702	41	213	261	265	13,264	14,463	13,962	2,261

* Proprietors of unincorporated businesses.
[1] Includes commodities other than petroleum products.

Table 9E.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

Territory	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Alaska	64	17,826	99.0	34,515	4,451	32,647	22,831	32	1,312

[1] Includes commodities other than petroleum products.

Table 9F.— PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY : 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Alaska	64	17,826	36,910	16,519	41	14,194	6,156

[1] Includes commodities other than petroleum products.

Table 9G.—LEGAL FORM OF ORGANIZATION—TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses[1] (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost: End of year (Thousand dollars)	Stocks on hand, at cost: Beginning of year (Thousand dollars)
Hawaii, total	702	480,734	10.7	27,798	507	8,221	536,678	39,813	453	208,347	39,283	47,239
Individual proprietorships	271	32,419	12.0	1,412	253	601	28,863	2,138	137	19,216	1,961	1,987
Partnerships	119	28,712	10.2	998	241	409	19,386	1,623	72	(x)	(x)	(x)
Corporations	305	417,404	10.6	25,245	9	7,144	484,920	35,751	238	260,097	35,545	43,145
Other forms of organization	7	2,199	13.8	143	4	67	3,509	301	6	(x)	(x)	(x)
Merchant wholesalers, total	534	249,270	16.5	22,537	413	6,886	426,509	35,838	387	236,783	35,386	42,212
Individual proprietorships[2]	220	24,152	15.0	1,426	206	600	28,533	2,359	135	19,598	2,185	2,270
Partnerships	103	20,348	12.5	878	207	379	17,120	1,598	69	16,733	1,470	1,731
Corporations	214	204,770	17.1	20,233	...	5,907	380,856	31,881	183	200,452	31,731	38,211
Manufacturers' sales branches (with stocks)[3]	20	20,655	7.6	962	2	306	20,235	1,672	16	19,792	1,662	1,965
Manufacturers' sales offices (without stocks)[4]	11	22,254	1.1	94	1	20	2,106	...	...	...	...	...
Petroleum bulk stations, terminals (corporation)	34	38,823	8.2	1,172	9	317	23,828	2,137	32	(x)	(x)	(x)
Agents, brokers, total	95	147,954	3.4	2,932	82	631	61,591	124	12	(x)	(x)	(x)
Individual proprietorships	54	9,849	5.1	108	49	53	3,369	49	5	999	42	63
Partnerships	18	8,324	4.5	112	33	27	2 106	19	3	(x)	(x)	(x)
Corporations	23	129,781	3.3	2,712	...	551	56,116	56	4	2,410	38	93
Assemblers (mainly farm products)[5]	8	1,778	10.3	101	...	61	2,409	42	6	(x)	(x)	(x)

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
[1] Entries for agents and brokers represent brokerage or commission received.
[2] Includes 5 "Other forms of organization."
[3] Includes 1 "Industrial proprietorship"; 1 "Partnership"; and 18 "Corporations."
[4] Includes 1 "Industrial proprietorship" and 10 "Corporations."
[5] Includes 6 "Corporations" and 2 "Other forms of organization."

Table 9H.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Employee-size group[1]	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Employees (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15: Pay roll (Dollars)
Hawaii, total	702	480,734	27,798	507	8,221	536,678
No paid employees	137	8,247	67	162	...	...
1 paid employee	109	37,781	333	98	109	6,534
2 paid employees	81	11,878	432	67	162	8,571
3 paid employees	67	11,868	561	55	201	10,653
4 or 5 paid employees	85	20,073	997	59	374	21,411
6 or 7 paid employees	40	11,281	758	24	261	16,074
8 or 9 paid employees	26	8,949	629	13	222	12,217
10 to 19 paid employees	85	54,339	3,877	24	1,195	72,047
20 to 49 paid employees	36	47,854	3,733	3	1,162	74,809
50 or more paid employees	36	268,464	16,411	2	4,535	309,362

* Proprietors of unincorporated businesses.
[1] Based on total number of paid employees as of Nov. 15, 1948.

Table 9J.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948, BY TYPE OF OPERATION AND KIND OF BUSINESS

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments		Establishments operating trucks, truck-tractors, or trailers								
					Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
Hawaii, total	709	480,734	421	276,675	1,504	705	356	347	96	62	56
Administrative, auxiliary units	7	...	7	...	9	9	...	...	...	...	...
Wholesale establishments	702	480,734	414	276,675	1,495	696	356	347	96	62	56
Merchant wholesalers, total	534	249,270	362	221,888	1,300	661	293	262	84	51	40
Groceries, confectionery, meats	147	53,374	120	48,991	333	202	91	36	4	2	2
Groceries, (general line)	29	28,940	27	(x)	123	60	46	17	...	...	...
Confectionery	13	1,522	10	1,454	19	14	3	2	...	...	...
Meats, meat products	22	8,500	20	(x)	55	29	12	10	4	2	2
Other grocery, food specialties	83	14,412	63	12,136	136	99	30	7	...	...	...
Farm products (edible)	62	14,086	58	13,633	189	122	41	25	1	...	...
Dairy, poultry products	10	4,892	9	(x)	33	14	6	12	1	...	...
Fruits, vegetables (fresh)	52	9,194	49	(x)	156	108	35	13	...	...	...
Beer, wines, distilled spirits	26	14,362	18	9,200	32	19	8	5	...	...	...
Drugs, chemicals, allied products	26	5,492	11	4,804	15	10	5	...	...	...	...
Paper and its products	14	3,801	7	2,917	19	6	12	1	...	...	...
Automotive equipment, tires and tubes	27	4,522	15	3,668	36	27	9	...	...	...	...
Electrical goods	15	19,422	13	(x)	60	40	6	13	1	...	...
Hardware, plumbing, heating	14	17,442	9	15,967	113	33	14	45	21	8	10
Hardware	9	16,022	7	(x)	113	33	14	45	21	8	10
Plumbing, heating equipment, supplies	5	1,420	2	(x)							
Lumber, construction materials	12	10,611	10	(x)	80	13	18	15	34	33	10
Machinery, equipment, supplies	69	14,757	40	12,187	131	68	10	53	...	6	6
Commercial machines, equipment	21	6,937	14	6,540	33	21	6	6	...	...	...
Construction machinery, equipment	7	2,487	5	(x)	70	27	...	43	...	6	6
Industrial machinery, equipment, supplies	16	3,369	9	2,471	9	7	2	...	...	...	...
Service establishment equipment, supplies	14	839	9	571	13	9	2	2	...	...	...
Other machinery, equipment, supplies	11	1,125	3	(x)	6	4	...	2	...	...	...
Waste materials	9	1,836	8	(x)	21	8	9	4	...	...	...
Iron, steel scrap	3	402	2	(x)	21	8	9	4	...	...	...
Other scrap, waste materials	6	1,434	6	1,434							
Other merchant wholesalers	113	89,565	53	81,877	271	113	70	65	23	2	12
Manufacturers' sales branches (with stocks), total	20	20,655	10	14,130	16	4	7	1	4	...	...
Groceries, confectionery, meats	4	13,041	3	(x)	8	...	4	...	4	...	...
Machinery, equipment, supplies	7	1,005	2	(x)	8	4	3	1	...	...	...
Manufacturers' sales branches, n.e.c.	9	6,609	5	(x)							
Manufacturers' sales offices (without stocks)	11	22,254	2	(x)	166	24	52	82	8	11	16
Petroleum bulk stations, terminals	34	38,823	34	38,823							
Agents, brokers	95	147,954	...	...	...	...	...	...	...	...	...
Assemblers (mainly farm products)	8	1,778	6	(x)	13	7	4	2	...	...	...

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

Table 9K.— PETROLEUM BULK STATIONS AND TERMINALS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales[1] (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Hawaii	34	31,714	3,178	10.0	1,172	9	326	326	317	21,443	21,345	23,828	2,137

* Proprietors of unincorporated businesses.
[1] Includes commodities other than petroleum products.

Table 9L.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD, BY COUNTY: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

Territory and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Hawaii, total	34	31,714	100.0	91,169	7,538	2,667	22,583	284	18,045
Hawaii	13	4,141	100.0	11,160	1,890	462	4,490	45	1,492
Honolulu	9	22,570	100.0	66,061	3,370	1,631	8,355	175	14,206
Kalawao	...	...	...	...	...	...	...	...	...
Kauai	4	1,855	100.0	5,454	911	161	3,346	30	1,001
Maui	8	3,148	100.0	8,494	1,367	413	6,392	34	1,346

[1] Includes commodities other than petroleum products.

Table 9M.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY: 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Hawaii	34	31,714	60,570	27,754	3,649	...	29,167

[1] Includes commodities other than petroleum products.

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COMMODITY LINE SALES

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WHOLESALE TRADE—COMMODITY LINE SALES

INDEX TO KINDS OF BUSINESS IN TABLES 10, 11, 12, AND 13

[(x) indicates that a commodity line analysis is shown for the kind of business and area]

Kind of business	Table 10 United States				Table 11 Merchant wholesalers									Table 12 Manufacturers' sales branches									Table 13 Assemblers								
	Merchant wholesalers	Manufacturers' sales branches	Manufacturers' sales offices	Assemblers	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
Groceries, confectionery, meats			x																												
Groceries (general line)	x					x	x	x		x	x		x																		
Confectionery	x				x	x	x	x	x	x	x	x	x																		
Fish, sea foods	x			x	x	x	x	x	x	x	x	x	x										x	x			x	x			x
Meats, meat products	x	x			x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Other grocery, food specialties	x	x			x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Farm products (edible)		x													x	x		x		x										
Dairy, poultry products	x			x	x	x	x	x	x	x	x	x	x										x	x	x	x	x	x	x	x	x
Fruits, vegetables (fresh)	x			x	x	x	x	x	x	x	x	x	x										x	x	x	x	x	x	x	x	x
Beer, wines, distilled spirits:																															
Beer, ale	x				x	x	x	x	x	x	x	x	x																		
Wines, distilled spirits	x				x	x	x	x	x	x	x	x	x																		
Drugs, chemicals, allied products			x																												
Drugs (general line)	x				x	x	x	x	x	x	x	x	x																		
Drugs, drug sundries (specialty lines)	x	x			x	x	x	x	x	x	x	x	x		x	x	x	x		x		x									
Industrial chemicals, explosives	x	x			x	x	x	x	x		x		x	x	x	x	x					x									
Paints, varnishes	x	x			x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x									
Tobacco and products (exc. leaf)	x				x	x	x	x	x	x	x	x	x																		
Dry goods, apparel:																															
Clothing, furnishings, footwear	x	x	x		x	x	x	x	x	x	x	x	x		x	x						x									
Dry goods (general line)	x					x	x	x			x		x																		
Dry goods specialties, piece goods, notions	x	x	x		x	x	x	x	x		x	x	x		x	x															
Piece goods converters	x				x	x							x																		
Furniture, home furnishings			x																												
Furniture (household, office)	x	x			x	x	x	x	x	x	x		x	x	x	x	x	x		x		x									
Home furnishings, floor coverings	x	x			x	x	x	x	x	x	x	x	x		x	x						x									
Paper and its products			x																												
Wrapping paper, twine	x				x	x	x	x	x		x	x	x																		
Fine paper	x					x	x	x	x	x	x		x																		
Stationery, office supplies	x	x			x	x	x		x	x	x	x	x	x	x	x	x			x		x									
Wallpaper	x					x	x	x	x	x	x		x																		
Paper products, n.e.c.	x	x			x	x	x	x	x	x	x	x	x																		
Farm products (raw materials)	x			x	x	x	x	x	x	x	x	x	x											x	x	x	x	x	x	x	x
Automotive equipment, tires and tubes	x	x			x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Electrical goods			x																												
General line, apparatus, supplies	x	x			x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Electrical appliances, specialties	x	x			x	x	x	x	x	x	x	x	x		x	x	x	x		x		x									
Hardware, plumbing, heating			x																												
Hardware	x	x			x	x	x		x	x	x	x	x																		
Plumbing, heating equipment, supplies	x	x			x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Lumber, construction materials		x	x													x						x									
Lumber, millwork	x				x	x	x	x	x	x	x		x																		
Other construction materials	x				x	x	x	x	x	x	x	x	x																		
Machinery, equipment, supplies:																															
Commercial machines, equipment	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Construction machinery, equipment	x	x			x	x	x	x	x	x	x	x	x																		
Farm-dairy machinery, equipment	x	x			x	x	x	x	x			x	x		x	x	x	x	x	x	x	x									
Industrial machinery, equipment, supplies	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x									
Professional equipment, supplies	x	x			x	x	x	x	x	x	x	x	x		x	x	x		x												
Service establishment equipment, supplies	x	x			x	x	x	x	x	x	x	x	x	x	x	x						x									
Transportation (exc. automotive) equipment, supplies	x	x				x	x	x	x		x	x	x																		
Metals, metal work (exc. scrap):																															
Iron, steel and products	x	x			x	x	x	x	x	x	x	x	x	x	x	x	x	x		x		x									
Nonferrous metals, metal work	x	x			x	x	x	x	x				x		x	x						x									
Waste materials:																															
Iron, steel scrap	x				x	x	x	x	x	x	x	x	x																		
Other scrap, waste materials	x				x	x	x	x	x	x	x	x	x																		
Other kinds of business			x	x																					x	x	x	x	x	x	x
Automobiles, other motor vehicles	x				x	x	x	x	x	x	x	x	x																		
Amusement, sporting goods	x				x	x	x	x	x	x	x	x	x																		
Books, periodicals, newspapers	x				x	x	x	x	x	x	x	x	x																		
Coal, coke	x				x	x	x	x	x	x	x		x																		
Farm supplies	x	x			x	x	x	x	x	x	x	x	x			x	x	x	x	x		x									
Jewelry	x				x	x	x	x	x	x	x	x	x																		
Petroleum and products	x				x	x	x	x	x	x	x	x	x																		
Kinds of business, n.e.c.	x				x	x	x	x	x	x	x	x	x																		

LIST OF COMMODITY LINES

A complete list of the commodity lines, for which data are shown separately in the following tables, is shown below. The numbers on the left indicate the order in which the commodity lines are arranged under each kind of business or geographic division. Absence of a commodity line under a kind of business or geographic division indicates that the commodity line is not usually sold by estsblishments in that trade or division, and the amount, if any, was too small to be shown separately. Commodity descriptions, as given in the tables, are somewhat abbrevisted because of space limitstions.

Commodity number	Commodity name or description
	FOOD, BEVERAGES, SOAP, TOBACCO, RELATED PRODUCTS
1	Canned, bottled foods Canned baby foods Canned fruits, fruit juices Canned vegetables, vegetable juices Canned fish, sea food Canned meats Canned milk Other canned, bottled foods
2	Coffee
3	Confectionery Candy, including chocolate Chewing gum Fountain fruits, syrups; other confections
4	Frozen foods Frozen fruits Frozen vegetables Other frozen foods
5	Groceries, except as specified, (butter, See 6; canned food, See 1) Flour, related products Sugar Oleomargarine, butter substitutes Cooking oils (except lard, See 9) Breakfast cereals Bakery products Tea Dried fruits Other groceries
6	Dairy products, ice cream, ices Butter Cheese Ice cream, ices Milk, cream (fluid) Other dairy products (canned milk, See 1)
7	Eggs, poultry Eggs Poultry (live or dressed)
8	Fresh fruits, vegetables, berries Fresh fruits, berries Fresh vegetables
9	Meats, provisions Fresh meats (except sausages) Cured, boiled, smoked meats Sausages - loaves Lard (from hogs) Other meat including game (canned meat, See 1; poultry, See 7)
10	Fresh fish, sea food
11	Miscellaneous foods, related products (such as ice, sausage casings, malts, raw sugar, etc.)
12	Beer, fermented malt liquors
13	Soft drinks
14	Spirits (including neutral spirits and ethyl alcohol used in blending)
15	Wines
16	Soaps, toilet and other
17	Cigars, cigarettes, tobacco (except leaf)
18	Smokers' supplies, razor blades, playing cards, etc.
	FARM PRODUCTS (INEDIBLE), FEEDS, SEEDS, FLOWERS
19	Cotton (raw), including linters
20	Hay, straw, alfalfa
21	Feed (mixed and other)
22	Hides, skins, raw furs
23	Oilseeds, oil nuts, oil kernels
24	Leaf Tobacco
25	Vegetable oils (inedible)
26	Wool, related products (unmanufactured)
27	Flowers, nursery stock Cut, potted flowers Nursery stock
28	Grains Corn Wheat Oats Soybeans Other beans Rice (unpolished) Other grains
29	Livestock Cattle, calves Sheep, lambs Hogs Horses, mules Other livestock
30	Seeds (field, garden) Farm seeds Garden seeds (flower, vegetable)
31	Miscellaneous farm and marine products
	CLOTHING, DRY GOODS, TEXTILES
32	Men's, boys' clothing, furnishings (except shoes) Underwear, hosiery Suits, coats, trousers, overcoats Work clothing, work gloves Other clothing, furnishings (men's, boys')
33	Women's, misses', children's, infants' clothing, accessories (except shoes) Dresses Suits, coats (except fur) Furs, fur clothing Hosiery, underwear Corsets, allied garments Millinery and materials Children's, infants' wear (except footwear) Other apparel, accessories (except shoes)
34	Shoes, other footwear Men's, boys' shoes Women's, misses' shoes Childrens', infants' shoes Other footwear
35	Piece goods (woven) Cotton Rayon, nylon, other synthetic Silk Wool Other woven piece goods
36	Home furnishings (textile) Curtains, draperies Bedspreads, comfortables, blankets Sheets, pillow cases, towels Table linens Other textile home furnishings
37	Dry goods, except woven piece goods and home furnishings Knit fabrics, lace fabrics Notions, thread, buttons, closures Yarns Other dry goods
38	Other textile products (textile bags, canvas products, etc.)
	FURNITURE, HOME FURNISHINGS (EXCEPT TEXTILE), FLOOR COVERINGS
39	China, glassware, crockery
40	Kitchen utensils, kitchen tools, miscellaneous housewares
41	Musical instruments; phonographs, records (sheet music, See 117; radios and radio phonograph combinations, See 54)
42	Floor coverings Carpets, rugs Linoleum, other hard surface Other
43	Furniture (household, office, store, etc.) Household furniture Office furniture (wooden) Office furniture (metal) Mattresses, bed springs Other furniture (store, restaurants, etc.)
	DRUGS, CHEMICALS, ALLIED PRODUCTS
44	Drugs, drug sundries Drugs, pharmaceuticals Proprietary medicines, toiletries, cosmetics (soap, See 16) Druggist sundries
45	Paints, varnishes, lacquers
46	Fertilizer, fertilizer materials
47	Agricultural chemicals (except fertilizer)
48	Industrial chemicals not elsewhere classified
49	Other chemicals, related products
	AUTOMOTIVE, ELECTRICAL GOODS, PLUMBING AND HEATING, HARDWARE
50	Motor vehicles Passenger cars (new) Passenger cars (used) Trucks, truck-tractors, truck-trailers (farm tractors, See 81) Motorcycles, motor scooters Other motor vehicles
51	Automotive parts, supplies, accessories; garage, filling station service equipment Batteries, electrical parts Tires, tubes Parts (except batteries, electrical parts) Garage, filling station service equipment Accessories Other automotive supplies (anti-freeze, waxes, brushes, etc.)
52	Electrical wiring supplies, construction materials Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels, fuses; etc.) Outside construction materials (poles; cross arms; pole line hardware; outside wires, cables; etc.) Lighting fixtures (residential, commercial, industrial) Electric lamps (incandescent, fluorescent)
53	Electrical apparatus, equipment (motors, generators, switchboards, industrial heating equipment, industrial electronics, transformers, etc.)
54	Radios, television sets, home appliances and specialties Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations Television sets, tubes, parts, accessories, other allied television equipment Electric household refrigerators, home freezers (commercial refrigerators, See 55) Electric home laundry equipment (clothes dryers, electric ironing machines, etc.) Electric ranges Other electric kitchen equipment (water-heaters, electric sinks, etc.) All other electric appliances, specialties
55	Electric commercial equipment Water coolers Commercial refrigeration, food locker equipment Cooking, food service equipment
56	Hardware Builders' hardware Heavy hardware Shelf, light hardware Wire screening (wire fence, See 95) All other hardware (nails, See 95); (small arms, ammunition, See 119)
57	Plumbing, heating, air-conditioning equipment and supplies Air-conditioning equipment Boilers, radiators, connectors Furnaces (warm air) Oil burners Gas appliances, supplies Heating, cooking stoves and ranges (except electric, gas) Fans, blowers, unit heaters, accessory heating equipment Plumbing fixtures, equipment, supplies (including sanitary ware) Pipe fittings, valves, brass goods, specialties
	PROFESSIONAL, COMMERCIAL, RECREATIONAL, SERVICE BUSINESS EQUIPMENT, SUPPLIES (EXCEPT PAPER)
58	Boot, shoe cut stock and shoe findings Boot, shoe cut stock (leather) Rubber products (heels, soles, etc.) Other shoe findings
59	Barber, beauty shop equipment
60	Mortician goods, undertakers' supplies
61	Laundry, dry cleaning equipment, supplies
62	Tailors' supplies
63	Upholsterers' supplies
64	Janitors' supplies
65	Photographic goods, except processed motion picture films Cameras, parts, accessories, mounts Projection apparatus Motion picture studio, theater equipment (except projection apparatus) Developing, printing, dark-room apparatus and accessories Sensitized, unexposed photographic film Other photographic goods
66	Scientific optical instruments
67	Dental equipment, supplies
68	Surgical, medical, hospital equipment and supplies; orthopedic appliances
69	Fountain pens, mechanical pencils
70	Professional scientific instruments, equipment (not elsewhere classified)
71	Stationers', office supplies, artist materials
72	Indicating, recording, controlling instruments and accessories
73	School equipment, supplies
74	Church equipment, supplies

Commodity number	Commodity name or description
75	Office machines Accounting, statistical machines Duplicating machines Addressing, mailing machines Typewriters Other office machines
76	Store, service shop machines (except barber and beauty shops) (scales, See 77) Cash registers Coin-operated machines Other store and service shop machines
77	Scales, balances (except scientific) Store scales All others
78	Office, store fixtures and equipment, n.e.c.
79	Miscellaneous professional and service equipment
80	Farm, garden, dairy machinery and equipment (except tractors) Dairy equipment Garden equipment Farm machinery
81	Tractors and equipment (truck-tractors, See 50) Farm, garden tractors and equipment All other wheel type tractors and equipment
82	General purpose industrial machinery, equipment Compressors, pumps Crushing, pulverizing, screening machinery and equipment Conveyors, conveying equipment Cranes, derricks, hoists, winches Industrial trucks, tractors, trailers, stackers Fans, blowers (industrial equipment) Mechanical power transmission equipment Other general purpose industrial machinery
83	Metal-working machinery Machine tools, equipment Welding machinery, equipment Portable metal-working machinery (power driven) Miscellaneous metal-working machinery, equipment
84	Construction, mining, excavating machinery Road-building machinery Mining, quarrying, earth and rock boring, drilling machinery, accessories Excavating, dredging machinery, equipment Construction machinery (except road building)
85	Special industry machinery, equipment Food products machinery Textile industry machinery Printing trades machinery Wood-working machinery Shoe, shoe repair machinery Oil-well and oil-refining machinery, equipment (pipe, tubing, See 97) Miscellaneous special-purpose machinery, equipment
86	Industrial equipment, supplies Abrasives, abrasive material Industrial leather, belting, packing Mechanical rubber goods Rope, cordage, twine (wire rope, See 95) Misecellaneous industrial equipment, supplies
87	Rope, cordage twine (Form 34 special case)
88	Railroad transportation equipment (rails, tie-plates, etc., See 96)
89	Ship, boat, marine propulsion machinery
90	Miscellaneous transportation equipment
	METALS, ORES, METAL WORK
91	Metallic ores, concentrates-unrefined products
92	Scrap iron, steel (prepared, unprepared)
93	Iron, steel products (semifinished) (alloy, See 98; stainless, See 99) Sheet bars, tin plate bars Wire rods Rough castings, foundry products Forgings Other semifinished iron, steel products (pig iron, ingots, blooms, billets, skelp, etc.)
94	Iron, steel products (flat) (alloy, See 98; stainless, See 99) Plates Strip (hot, cold rolled) Sheets (cold rolled) Sheets (hot rolled) Black plate Sheets (galvanized, otherwise coated) Tin plate, terne plate Other flat iron, steel products
95	Iron, steel wire and wire products (alloy, See 98; stainless, See 99) Woven wire fence, gates and accessories Fence posts, fittings Barbed, twisted wire Nails (staples, tacks, brads) Wire rope, cable (except insulated) Strand, galvanized (including roadway guard cable) Reinforcement mesh Drawn wire Other iron, steel wire, wire products
96	Iron and steel finished products other than flat and wire, pipe and tubes (alloy, See 98; stainless, See 99) Rails, tie plates, splice bars, track spikes, axles, wheels Bars, bar size shapes (except reinforcement bars,) hot rolled Bars, bar size shapes, cold finished Concrete reinforcement bars, all types Tool steel Structural shapes (except bar size shapes) Piling, bearing piles Other finished products (except flat and wire, pipe and tubes)
97	Iron and steel pipe and tubes (alloy, See 98; stainless, See 99) Cast iron soil pipe Cast iron pressure pipe Steel pipe, tubing (except seamless) Seamless steel pipe, tubing
98	Alloy Steel Bars, hot rolled Bars, cold finished Tool steel Pipe and tubes Sheet and strip Other alloy steel
99	Stainless steel Strip Sheets Bars and bar size shapes Other stainless steel
100	Building metal work (n.e.c.)
101	Nonferrous metals Copper shapes, forms Aluminum and alloy shapes, forms Tin and tin base shapes, forms Precious metals Other nonferrous metals and basic shapes
	PETROLEUM, COAL, OTHER NONMETALLIC MINERALS
102	Petroleum and products Gasoline Kerosene, range oil, and No. 1 fuel Light heating oils, No. 2 to No. 4 Light diesel type fuel oils Other petroleum products
103	Coal, coke
104	Brick, tile, terra cotta
105	Building stone, slate, concrete products
106	Cement, lime, plaster, stucco
107	Crude nonmetallic minerals and products (agricultural limestone, See 46)
108	Sand, gravel, crushed stone
109	Glass (sheet and containers) Sheet glass (including window and plate glass) Glass containers
	WOOD, PAPER AND THEIR PRODUCTS
110	Logs, piles, poles, posts, ties, etc.
111	Lumber (rough, dressed and finished) Hardwood flooring Hardwood lumber, other than flooring Soft wood lumber, flooring
112	Plywood Hardwood Softwood
113	Millwork, veneer, other wood products
114	Wallpaper
115	Paper (basic materials, except wallpaper), paperboard Newsprint, groundwood, book paper Fine paper Wrapping paper Building paper, building board Miscellaneous paper, paperboard (tissue, absorbent, containerboard, boxboard, cardboard, etc.)
116	Converted paper products, pulp goods Envelopes, paper stationery, office supplies Paper bags Boxes, containers (paper, paperboard) Miscellaneous converted paper products, pulp goods
117	Books, magazines, printed materials Books, magazines, newspapers Sheet music Printed blanks, blank books, forms Miscellaneous products (engraved, lithographed, printed)
	COMMODITIES NOT GROUPED ELSEWHERE
118	Jewelry, silverware, trophies Clocks, watches Watch parts Costume jewelry Precious stones Silverware, plated ware Jewelers' findings Other jewelry items (including medals, trophies, etc.)
119	Toys, games, athletic goods, bicycles, etc. Small arms, ammunition Toys, games Bicycles Children's vehicles, except bicycles Athletic goods (sportswear reported under 32 and 33; sport shoes reported under 34)
120	Leather (boot, shoe cut stock, See under 58; shoes and other footwear, See 34; clothing, See 32; leather belting, See 86)
121	Luggage, saddlery, harness, etc.
122	Junk and scrap (scrap iron and steel, See 92) Scrap metals other than iron and steel Waste rags Waste rubber Other waste (paper, bottles, etc.)
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UNITED STATES

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Confectionery	10.06	...	...	...
Fish, sea foods	10.07	...	...	10.34
Meats, meat products	10.07	10.26	...	...
Other grocery, food specialties	10.07	10.26	...	...
Farm products (edible)	...	10.26	...	...
Dairy, poultry products	10.08	...	...	10.34
Fruits, vegetables (fresh)	10.08	...	...	10.34
Beer, wines, distilled spirits:				
Beer, ale	10.08	...	...	...
Wines, distilled spirits	10.09	...	...	...
Drugs, chemicals, allied products	...	...	10.31	...
Drugs (general line)	10.09	...	...	...
Drugs, drug sundries (specialty lines)	10.09	10.26	...	...
Industrial chemicals, explosives	10.09	10.26	...	...
Paints, varnishes	10.09	10.26	...	...
Tobacco and products (exc. leaf)	10.10	...	...	...
Dry goods, apparel:				
Clothing, furnishings, footwear	10.10	10.26	10.31	...
Dry goods (general line)	10.10	...	...	...
Dry goods specialties, piece goods, notions	10.11	10.27	10.31	...
Piece goods, converters	10.11	...	...	...
Furniture, home furnishings	...	...	10.31	...
Furniture (household, office)	10.11	10.27	...	...
Home furnishings, (floor coverings)	10.12	10.27	...	...
Paper and its products	...	...	10.31	...
Wrapping paper, twine	10.12	...	...	...
Fine paper	10.12	...	...	...
Stationery, office supplies	10.12	10.27	...	...
Wallpaper	10.13	...	...	...
Miscellaneous paper products	10.13	10.27	...	...
Farm products (raw materials)	10.13	...	...	10.34
Automotive equipment, tires and tubes	10.14	10.27	...	...
Electrical goods	...	...	10.31	...
General line, apparatus, supplies	10.14	10.27	...	...
Electrical appliances, specialties	10.14	10.28	...	...
Hardware, plumbing, heating	...	...	10.32	...
Hardware	10.15	10.28	...	...
Plumbing, heating equipment, supplies	10.16	10.28	...	...
Lumber construction materials	...	10.28	10.32	...
Lumber, millwork	10.16	...	...	...
Other construction materials	10.17	...	...	...
Machinery, equipment, supplies:				
Commercial machines, equipment	10.17	10.28	10.32	...
Construction machinery, equipment	10.18	10.28	...	...
Farm-dairy machinery, equipment	10.18	10.28	...	...
Industrial machinery, equipment, supplies	10.19	10.29	10.32	...
Professional equipment, supplies	10.20	10.29	...	...
Service establishment equipment, supplies	10.20	10.29	...	...
Transportation (exc. automotive) equipment, supplies	10.20	10.29	...	...
Metals, metal work (exc. scrap):				
Iron, steel and products	10.21	10.29	...	...
Nonferrous metals, metal work	10.22	10.30	...	...
Waste materials:				
Iron, steel scrap	10.22	...	...	...
Other scrap, waste materials	10.22	...	...	...
Other kinds of business	...	...	10.32	10.34
Automobiles, other motor vehicles	10.13	...	...	...
Amusement, sporting goods	10.22	...	...	...
Books, periodicals, newspapers	10.23	...	...	...
Coal, coke	10.23	...	...	...
Farm supplies	10.23	10.30	...	...
Jewelry	10.24	...	...	...
Petroleum and products	10.24	...	...	...
Kinds of business, n.e.c.	10.24	...	...	...

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	GENERAL-LINE GROCERY WHOLESALERS					
	All establishments	5,799,121	...	4,265	...	...
	Those analyzing commodity lines, total	4,884,215	100.0	3,496	...	...
1	Canned, bottled foods	1,706,620	34.9	3,441	4,764,764	35.8
	Canned baby foods	45,268	...	1,997	3,029,223	1.5
	Canned fruits, fruit juices	323,675	...	2,787	3,841,688	8.4
	Canned vegetables, vegetable juices	495,458	...	2,790	3,834,330	12.9
	Canned fish, sea foods	124,983	...	2,679	3,754,285	3.3
	Canned meats	94,880	...	2,591	3,607,249	2.6
	Canned milk	158,388	...	2,729	3,713,855	4.2
	Other canned foods	167,185	...	2,137	3,189,810	5.2
	Not analyzed in detail	296,783	...	563	839,198	35.4
2	Coffee	221,468	4.5	3,191	4,503,761	4.9
3	Confectionery	111,925	2.3	2,737	3,985,806	2.8
	Candy, including chocolate	58,030	...	2,066	2,982,916	1.9
	Chewing gum	17,674	...	1,797	2,638,844	0.7
	Fountain syrups, other confections	11,219	...	885	1,336,962	0.8
	Not analyzed in detail	25,002	...	556	861,114	2.9
4	Frozen foods	18,377	0.4	238	708,461	2.6
	Frozen fruits	3,978	...	141	368,253	1.1
	Frozen vegetables	4,530	...	123	320,287	1.4
	Other frozen foods	3,103	...	90	283,987	1.1
	Not analyzed in detail	6,766	...	71	294,914	2.3
5	Groceries (exc. as specified)	1,533,261	31.4	3,458	4,831,224	31.7
	Flour, related products	241,858	...	2,883	3,883,504	6.2
	Sugar	309,779	...	2,941	3,977,898	7.8
	Oleomargarine, butter substitutes	22,335	...	568	1,186,444	1.9
	Cooking oils (exc. lard)	87,007	...	2,118	3,100,502	2.8
	Breakfast cereals	146,517	...	2,718	3,802,977	3.8
	Bakery products	25,853	...	1,062	1,620,058	1.6
	Tea	41,440	...	2,503	3,630,643	1.1
	Dried fruits	51,895	...	2,327	3,457,517	1.5
	Other groceries	353,458	...	2,264	3,312,839	10.7
	Not analyzed in detail	253,119	...	381	645,247	39.2
6	Dairy products, ice cream, ices	54,475	1.1	1,206	1,813,839	3.0
	Butter	15,016	...	236	502,708	3.0
	Cheese	25,397	...	993	1,410,986	1.8
	Ice cream, ices	729	...	34	46,855	1.6
	Milk, cream (fluid)	1,436	...	29	38,266	3.8
	Other dairy products (exc. canned milk)	1,071	...	84	115,598	0.9
	Not analyzed in detail	10,826	...	154	264,696	4.1
7	Eggs, poultry	18,333	0.4	195	366,865	5.0
	Eggs	8,384	...	158	307,762	2.7
	Poultry (live or dressed)	6,916	...	62	147,235	4.7
	Not analyzed in detail	3,033	...	29	42,073	7.2
8	Fresh fruits, vegetables, berries	175,070	3.6	693	1,258,265	13.9
	Fresh fruits, berries	58,870	...	421	768,925	7.6
	Fresh vegetables	72,874	...	493	876,649	8.3
	Not analyzed in detail	43,326	...	172	352,670	12.3
9	Meats, provisions	82,691	1.7	921	1,192,534	6.9
	Fresh meats (exc. sausages)	22,840	...	115	194,797	11.7
	Cured, boiled, smoked meats	18,285	...	381	497,403	3.7
	Sausages-loaves	4,445	...	175	257,884	1.7
	Lard (from hogs)	17,473	...	662	830,553	2.1
	Other meats, including game	2,073	...	75	141,193	1.5
	Not analyzed in detail	17,575	...	144	206,089	8.5
12	Beer, fermented malt liquors	29,430	0.6	191	532,099	5.5
13	Soft drinks	5,751	0.1	259	597,420	1.0
14	Spirits	24,692	0.5	25	118,784	20.8
15	Wines	3,637	0.1	60	215,127	1.7
16	Soaps, toilet and other	262,296	5.4	2,836	3,974,407	6.6
17	Cigars, cigarettes, tobacco (exc. leaf)	376,598	7.7	2,359	3,384,414	11.1
18	Smokers' supplies, razor blades, etc	11,389	0.2	1,092	1,518,954	0.7
21	Feed (mixed, other)	48,508	1.0	441	476,997	10.2
30	Seeds (field, garden)	5,399	0.1	152	189,939	2.8
	Farm seeds	4,857	...	130	162,522	3.0
	Garden seeds	163	...	39	69,208	0.2
	Not analyzed in detail	379	...	15	16,932	2.2
32	Men's, boys' clothing, furn. (exc. shoes)	6,227	0.1	313	429,814	1.4
	Underwear, hosiery	969	...	93	153,395	0.6
	Suits, coats, overcoats	70	...	10	11,629	0.6
	Work clothing, gloves	3,564	...	256	345,440	1.0
	Other clothing, furnishings (men's, boys')	497	...	48	96,981	0.5
	Not analyzed in detail	1,127	...	30	39,832	2.8
37	Miscellaneous dry goods	3,229	0.1	218	285,657	1.1
	Knit fabrics, lace fabrics	74	...	6	9,292	0.8
	Notions, thread, buttons, closures	1,133	...	166	208,644	0.5
	Yarns	43	...	11	18,204	0.2
	Other dry goods	1,684	...	63	79,885	2.1
	Not analyzed in detail	295	...	18	26,630	1.1
40	Kitchen utensils, miscellaneous housewares	2,952	0.1	87	147,669	2.0
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
44	Drugs, drug sundries	34,006	0.7	1,635	2,318,204	1.5
	Drugs, pharmaceuticals	4,610	...	286	478,798	1.0
	Proprietary medicines, toiletries (exc. soap)	9,056	...	715	977,714	0.9
	Druggist sundries	8,088	...	519	759,669	1.1
	Not analyzed in detail	12,252	...	604	838,466	1.5
45	Paints, varnishes, lacquers	5,424	0.1	297	481,619	1.1
46	Fertilizer, fertilizer materials	6,850	0.1	239	345,927	2.0
51	Automotive parts, accessories, etc	3,042	0.1	117	233,620	1.3
	Batteries, electrical parts	133	...	14	36,148	0.4
	Tires, tubes	2,143	...	91	184,550	1.2
	Accessories	100	...	16	36,733	0.3
	Other automotive supplies	190	...	...	...	...
	Not analyzed in detail	476	...	17	31,872	1.5
56	Hardware	26,727	0.5	325	496,680	5.4
115	Paper (basic materials, paperboard)	9,622	0.2	499	809,030	1.2
	Fine paper	20	...	8	8,597	0.2
	Wrapping paper	3,823	...	425	669,931	0.6
	Building paper, board	696	...	38	54,870	1.3
	Miscellaneous paper, paperboard	3,911	...	...	...	...
	Not analyzed in detail	1,172	...	38	56,831	2.1
116	Converted paper products	16,400	0.3	578	873,306	1.9
	Paper stationery, office supplies	503	...	121	197,541	0.2
	Paper bags	6,949	...	507	632,312	1.0
	Boxes, containers (paper, paperboard)	411	...	41	58,581	0.7
	Miscellaneous converted paper products	7,828	...	140	336,409	2.3
	Not analyzed in detail	709	...	36	45,122	1.6
119	Toys, games, athletic goods	3,286	0.1	222	338,978	1.0
	Small arms, ammunition	2,737	...	206	310,186	0.9
	Toys, games	77	...	7	16,891	0.4
	Bicycles	121	...	10	40,462	0.3
	Children's vehicles (exc. bicycles)	102	...	8	20,423	0.5
	Other athletic goods	157	...	14	35,899	0.4
	Not analyzed in detail	92	...	4	9,465	1.0
	Commodities, n.e.c., and service receipts	76,530	1.6	...	...	...
	CONFECTIONERY WHOLESALERS					
	All establishments	377,047	...	2,077	...	...
	Those analyzing commodity lines, total	343,296	100.0	1,897	...	...
1	Canned, bottled foods	1,634	0.5	74	13,137	12.4
	Canned fruits, fruit juices	261	...	32	6,532	4.0
	Canned vegetables, vegetable juices	344	...	18	4,623	7.4
	Canned fish, sea foods	41	...	10	1,983	2.1
	Canned meats	438	...	33	6,160	7.1
	Canned milk	14	...	5	1,319	1.1
	Other canned foods	314	...	...	...	...
	Not analyzed in detail	222	...	11	1,799	12.3
2	Coffee	536	0.2	47	8,755	6.1
3	Confectionery	283,732	82.8	1,897	343,296	82.8
	Candy, including chocolate	169,198	...	1,330	253,921	66.6
	Chewing gum	22,122	...	986	204,600	10.8
	Fountain syrups, other confections	36,315	...	871	171,236	21.2
	Not analyzed in detail	56,097	...	363	65,740	85.3
4	Frozen foods	1,052	0.3	12	2,201	47.8
5	Groceries (exc. as specified)	5,638	1.6	159	26,076	21.6
	Flour, related products	319	...	7	1,751	18.2
	Oleomargarine, butter substitutes	668	...	18	3,954	16.9
	Cooking oils (exc. lard)	233	...	9	2,194	10.6
	Bakery products	1,608	...	68	10,204	15.8
	Tea	55	...	13	2,409	2.3
	Dried fruits	64	...	5	732	8.7
	Other groceries	2,691	...	...	...	...
6	Dairy products, ice cream, ices	705	0.2	32	5,653	12.5
	Cheese	290	...	20	3,432	8.4
	Ice cream, ices	297	...	8	1,320	22.5
	Other dairy products (exc. canned milk)	118	...	...	...	...
8	Fresh fruits, vegetables, berries	298	0.1	6	953	31.3
9	Meats, provisions	753	0.2	11	1,873	40.2
12	Beer, fermented malt liquors	875	0.2	11	3,483	25.1
13	Soft drinks	414	0.1	24	3,801	10.9
16	Soaps, toilet and other	487	0.1	42	10,560	4.6
17	Cigars, cigarettes, tobacco (exc. leaf)	26,226	7.6	396	122,468	21.4
18	Smokers' supplies, razor blades, etc	3,064	0.9	209	53,884	5.7
32	Men's, boys' clothing, furn. (exc. shoes)	553	0.2	62	11,022	5.0
	Underwear, hosiery	196	...	39	5,380	3.6
	Work clothing, gloves	223	...	37	7,428	3.0
	Other clothing, furnishings (men's, boys')	134	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	1,038	0.3	48	7,539	13.8

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CONFECTIONERY WHOLESALERS--Continued					
37	Miscellaneous dry goods	435	0.1	52	8,751	5.0
	Notions, thread, buttons, closures	370	...	50	8,408	4.4
	Other dry goods	65	...	...	...	...
39	China, glassware, crockery	213	0.1	11	2,120	10.0
44	Drugs, drug sundries	5,090	1.5	232	53,378	9.5
	Drugs, pharmaceuticals	794	...	31	8,416	9.4
	Proprietary medicines, toiletries (exc. soap)	1,435	...	82	18,660	7.7
	Druggist sundries	1,026	...	60	17,624	5.8
	Not analyzed in detail	1,835	...	84	20,486	9.0
73	School equipment, supplies	1,533	0.4	78	17,435	8.8
115	Paper (basic materials, paper board)	878	0.2	46	13,837	6.3
	Wrapping paper	581	...	38	11,276	5.2
	Miscellaneous paper, paper board	151	...	...	...	...
	Not analyzed in detail	146	...	4	2,035	7.2
116	Converted paper products	2,476	0.7	112	45,029	5.5
	Paper stationery, office supplies	256	...	43	10,861	2.4
	Paper bags	770	...	74	17,357	4.4
	Boxes, containers (paper, paper board)	328	...	15	4,086	8.0
	Miscellaneous converted paper products	822	...	33	27,767	3.0
	Not analyzed in detail	300	...	15	2,867	10.5
119	Toys, games, athletic goods	932	0.3	48	11,851	7.9
	Toys, games	669	...	37	9,645	6.9
	Other athletic goods	81	...	...	...	...
	Not analyzed in detail	182	...	8	1,580	11.5
	Commodities, n.e.c.	3,395	1.0	...	...	...
126	Service receipts	1,339	0.4	9	23,729	5.6
	FISH, SEA FOOD WHOLESALERS					
	All establishments	393,662	...	1,233	...	...
	Those analyzing commodity lines, total	361,354	100.0	1,160	...	...
1	Canned, bottled foods	3,169	0.8	73	34,180	9.3
	Canned fruits, fruit juices	25	...	10	4,313	0.6
	Canned vegetables, vegetable juices	53	...	14	5,402	1.0
	Canned fish, sea foods	2,080	...	66	32,687	8.8
	Canned meats	172	...	10	3,067	5.6
	Other canned foods	39	...	14	3,342	1.2
4	Frozen foods	24,262	6.4	144	85,597	28.3
	Frozen fruits	772	...	7	5,749	13.4
	Frozen vegetables	742	...	10	7,313	10.1
	Other frozen foods	16,793	...	102	64,034	26.2
	Not analyzed in detail	5,955	...	35	18,938	31.4
5	Groceries (exc. as specified)	360	0.1	22	6,376	5.6
6	Dairy products, ice cream, ices	672	0.2	15	5,297	12.7
	Cheese	630	...	12	4,891	13.3
	Other dairy products (exc. canned milk)	22	...	...	...	...
7	Eggs, poultry	1,620	0.4	25	7,205	22.5
9	Meats, provisions	358	0.1	12	2,833	12.6
10	Fresh fish, sea foods	349,466	91.6	1,160	381,354	91.6
102	Petroleum and products	290	0.1	15	3,999	7.2
	Commodities, n.e.c., and service receipts	1,157	0.3	...	...	...
	MEATS, MEAT PRODUCTS WHOLESALERS					
	All establishments	1,999,476	...	3,507	...	...
	Those analyzing commodity lines, total	1,963,347	100.0	3,356	...	...
1	Canned, bottled foods	16,326	0.8	398	271,902	6.0
	Canned baby foods	50	...	13	10,287	0.5
	Canned fruits, fruit juices	1,066	...	52	41,484	2.6
	Canned vegetables, vegetable juices	1,527	...	69	37,253	4.1
	Canned fish, sea foods	583	...	48	40,515	1.4
	Canned meats	8,680	...	269	217,840	4.0
	Canned milk	480	...	52	51,647	0.9
	Other canned foods	566	...	48	40,559	1.4
	Not analyzed in detail	3,374	...	67	22,822	14.8
4	Frozen foods	6,894	0.4	116	96,814	7.1
	Frozen fruits	1,820	...	53	54,028	3.4
	Frozen vegetables	2,021	...	57	48,545	4.2
	Other frozen foods	1,830	...	57	49,411	3.7
	Not analyzed in detail	1,223	...	26	15,249	8.0
5	Groceries (exc. as specified)	11,175	0.6	212	151,132	7.4
	Flour, related products	307	...	39	20,602	1.5
	Sugar	674	...	46	23,640	2.8
	Oleomargarine, butter substitutes	1,900	...	84	78,982	2.4
	Cooking oils (exc. lard)	3,432	...	83	87,101	3.9
	Breakfast cereals	96	...	24	14,035	0.7
	Bakery products	323	...	26	8,652	3.7
	Tea	57	...	18	8,461	0.7
	Dried fruits	115	...	6	2,662	4.3
	Other groceries	2,641	...	62	28,302	9.3
	Not analyzed in detail	1,630	...	34	11,457	14.2
	MEATS, MEAT PRODUCTS WHOLESALERS--Continued					
6	Dairy products, ice cream, ices	13,768	0.7	376	246,429	5.6
	Butter	5,710	...	279	197,675	2.9
	Cheese	7,506	...	323	223,687	3.4
	Ice cream, ices	79	...	34	14,639	0.5
	Milk, cream (fluid)	74	...	37	16,938	0.4
	Other dairy products (exc. canned milk)	399	...	35	21,294	1.9
7	Eggs, poultry	40,830	2.1	585	420,493	9.7
	Eggs	9,446	...	387	283,401	3.3
	Poultry (live or dressed)	31,384	...	517	393,775	8.0
8	Fresh fruits, vegetables, berries	8,476	0.4	92	49,782	17.0
	Fresh fruits, berries	2,856	...	33	22,008	13.0
	Fresh vegetables	4,624	...	47	36,489	12.7
	Not analyzed in detail	996	...	39	11,341	8.8
9	Meats, provisions	1,855,052	94.4	3,356	1,963,347	94.4
	Fresh meats (exc. sausages)	1,223,688	...	2,315	1,529,624	80.0
	Cured, boiled, smoked meats	185,288	...	1,550	905,850	20.4
	Sausages-loaves	81,585	...	1,204	700,880	11.6
	Lard (from hogs)	21,614	...	889	557,838	3.9
	Other meats, including game	26,654	...	392	273,563	9.7
	Not analyzed in detail	316,223	...	769	333,526	94.8
10	Fresh fish, sea foods	1,658	0.1	92	61,271	2.7
22	Hides, skins, raw furs	1,036	0.1	18	10,584	9.8
	Commodities, n.e.c., and service receipts	8,132	0.4	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS					
	All establishments	2,787,432	...	6,263	...	...
	Those analyzing commodity lines, total	2,668,053	100.0	5,580	...	...
1	Canned, bottled foods	360,223	13.5	1,723	694,213	51.9
	Canned baby foods	5,114	...	145	55,956	9.1
	Canned fruits, fruit juices	35,104	...	699	252,223	13.9
	Canned vegetables, vegetable juices	51,584	...	687	227,620	22.7
	Canned fish, sea foods	64,461	...	682	278,887	23.1
	Canned meats	51,158	...	496	215,053	23.8
	Canned milk	29,639	...	416	168,121	17.6
	Other canned foods	48,762	...	608	197,880	24.6
	Not analyzed in detail	74,381	...	394	141,841	52.4
2	Coffee	511,132	19.2	945	713,758	71.6
3	Confectionery	63,222	2.4	654	244,072	25.9
	Candy, including chocolate	10,996	...	540	168,397	6.5
	Chewing gum	2,130	...	302	93,417	2.3
	Fountain syrups, other confections	50,096	...	284	122,857	40.8
4	Frozen foods	210,148	7.9	524	329,577	63.8
	Frozen fruits	32,473	...	256	165,225	19.6
	Frozen vegetables	48,879	...	229	138,452	35.3
	Other frozen foods	100,500	...	339	240,156	41.8
	Not analyzed in detail	28,296	...	102	40,821	69.3
5	Groceries (exc. as specified)	1,042,640	38.9	3,444	1,493,728	69.8
	Flour, related products	149,839	...	774	354,504	42.3
	Sugar	229,699	...	548	416,840	55.1
	Oleomargarine, butter substitutes	39,965	...	331	161,445	24.8
	Cooking oils (exc. lard)	48,942	...	474	217,716	22.5
	Breakfast cereals	4,365	...	309	104,256	4.2
	Bakery products	84,993	...	682	171,595	49.5
	Tea	50,172	...	570	211,861	23.7
	Dried fruits	35,991	...	385	199,235	18.1
	Other groceries	284,238	...	1,556	611,759	46.5
	Not analyzed in detail	114,436	...	482	189,944	60.2
6	Dairy products, ice cream, ices	35,672	1.3	552	234,993	15.2
	Butter	5,761	...	143	88,610	6.5
	Cheese	25,282	...	469	179,681	14.1
	Ice cream, ices	1,682	...	79	37,178	4.5
	Milk, cream (fluid)	1,172	...	75	39,177	3.0
	Other dairy products (exc. canned milk)	1,775	...	95	55,585	3.2
7	Eggs, poultry	6,065	0.2	97	63,349	9.6
	Eggs	3,300	...	88	60,274	5.5
	Poultry (live or dressed)	2,765	...	44	24,488	11.3
8	Fresh fruits, vegetables, berries	12,581	0.5	153	91,455	13.8
	Fresh fruits, berries	4,331	...	66	46,545	9.3
	Fresh vegetables	4,699	...	77	54,413	8.6
	Not analyzed in detail	3,551	...	59	25,999	13.6
9	Meats, provisions	12,590	0.5	262	115,079	10.9
	Fresh meats (exc. ssusages)	2,104	...	38	21,866	9.6
	Cured, boiled, smoked meats	2,141	...	95	33,227	6.4
	Sausages-loaves	1,304	...	53	18,533	7.0
	Lard (from hogs)	1,952	...	94	43,107	4.5
	Other meats, including game	139	...	22	6,941	2.0
	Not analyzed in detail	4,950	...	54	28,559	17.3

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS--Continued					
10	Fresh fish, sea foods	16,001	0.6	120	87,268	18.3
11	Miscellaneous foods, related products	212,401	8.0	395	344,041	61.7
12	Beer, fermented malt liquors	4,723	0.2	88	26,889	17.6
13	Soft drinks	31,245	1.2	569	49,697	62.9
16	Soaps, toilet and other	18,588	0.7	399	114,484	16.2
17	Cigars, cigarettes, tobacco (exc. leaf)	13,391	0.5	232	90,007	14.9
21	Feed (mixed, other)	14,283	0.5	114	94,574	15.1
35	Piece goods (woven)	3,702	0.1	41	38,646	9.6
44	Drugs, drug sundries	3,979	0.1	191	117,152	3.4
48	Industrial chemicals, n.e.c.	1,791	0.1	47	25,405	7.0
54	Radios, television sets, home appliances, and specialties	2,152	0.1	48	23,938	9.0
	Radio sets, tubes, etc., public address systems	492	...	10	7,962	6.2
	Electric household refrigerators, freezers	822	...	21	13,453	6.1
	Electric home laundry equipment	32	...	8	6,798	0.5
	Other electric appliances, specialties	305	...	...	...	...
	Not analyzed in detail	501	...	5	2,478	20.2
56	Hardware	1,643	0.1	54	23,651	6.9
116	Converted paper products	2,417	0.1	85	38,530	6.3
	Paper stationery, office supplies	14	...	6	2,789	0.5
	Paper bags	819	...	54	20,332	4.0
	Boxes, containers (paper, paper board)	446	...	29	13,980	3.2
	Miscellaneous converted paper products	719	...	32	15,047	4.8
	Not analyzed in detail	419	...	7	5,639	7.4
	Commodities, n.s.c., and service receipts	87,464	3.3	...	...	...
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS					
	All establishments	4,278,748	...	6,668	...	...
	Those analyzing commodity lines, total	4,232,077	100.0	6,378	...	...
1	Canned, bottled foods	21,797	0.5	210	320,659	6.8
	Canned fruits, fruit juices	875	...	58	41,208	2.1
	Canned vegetables, vegetable juices	1,265	...	52	32,051	3.9
	Canned fish, sea foods	584	...	57	48,282	1.2
	Canned meats	5,316	...	109	117,603	4.5
	Canned milk	10,024	...	69	202,952	4.9
	Other canned foods	3,733	...	82	67,832	5.5
4	Frozen foods	20,719	0.5	200	359,320	5.8
	Frozen fruits	3,919	...	121	212,253	1.8
	Frozen vegetables	6,160	...	103	187,830	3.3
	Other frozen foods	6,701	...	100	197,708	3.4
	Not analyzed in detail	3,939	...	36	50,257	7.8
5	Groceries (exc. as specified)	34,380	0.8	348	408,214	8.4
	Flour, related products	714	...	75	26,103	2.7
	Sugar	2,099	...	76	35,668	5.9
	Oleomargarine, butter substitutes	12,572	...	201	312,030	4.0
	Cooking oils, (exc. lard)	3,691	...	107	83,957	4.4
	Breakfast cereals	120	...	55	17,002	0.7
	Bakery products	943	...	87	45,074	2.1
	Tea	133	...	64	37,208	0.4
	Dried fruits	221	...	59	21,957	1.0
	Other groceries	13,887	...	183	142,542	9.7
6	Dairy products, ice cream, ices	2,355,223	55.7	3,741	2,953,696	79.7
	Butter	413,337	...	1,882	2,061,664	20.0
	Cheese	207,692	...	1,622	1,709,401	12.1
	Ice cream, ices	212,895	...	1,348	1,036,038	20.5
	Milk, cream (fluid)	1,388,114	...	2,497	1,972,597	70.4
	Other dairy products (exc. canned milk)	133,185	...	1,121	1,325,767	10.0
7	Eggs, poultry	1,730,474	40.9	3,713	2,610,126	66.3
	Eggs	904,029	...	3,178	2,280,263	39.6
	Poultry (live or dressed)	826,445	...	2,515	1,497,783	55.2
8	Fresh fruits, vegetables, berries	5,344	0.1	74	41,477	12.9
	Fresh fruits, berries	1,110	...	38	18,747	5.9
	Fresh vegetables	2,166	...	42	17,247	12.6
	Not analyzed in detail	2,068	...	20	13,415	15.4
9	Meats, provisions	24,140	0.6	219	237,328	10.2
	Fresh meats (exc. sausages)	9,997	...	67	117,132	8.5
	Cured, boiled, smoked meats	6,383	...	85	48,405	13.2
	Sausages-loaves	535	...	32	14,417	3.7
	Lard (from hogs)	883	...	40	37,714	2.3
	Other meats, including game	336	...	16	16,652	2.0
	Not analyzed in detail	6,006	...	45	32,463	18.5
10	Fresh fish, sea foods	4,810	0.1	65	25,170	19.1
12	Beer, fermented malt liquors	4,973	0.1	35	70,001	7.1
21	Feed (mixed, other)	13,260	0.3	308	144,685	9.2
	Commodities, n.s.c., and service receipts	16,957	0.4	...	...	...

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FRUIT, VEGETABLE WHOLESALERS					
	All establishments	3,222,193	...	6,871	...	...
	Those analyzing commodity lines, total	3,126,969	100.0	6,463	...	...
1	Canned, bottled foods	29,760	1.0	218	212,023	14.0
	Canned baby foods	436	...	56	72,735	0.6
	Canned fruits, fruit juices	8,281	...	149	171,695	4.8
	Canned vegetables, vegetable juices	9,301	...	145	168,126	5.5
	Canned fish, sea foods	2,728	...	109	139,076	2.0
	Canned meats	1,206	...	98	117,600	1.0
	Canned milk	2,296	...	107	124,853	1.8
	Other canned foods	5,512	...	...	...	...
4	Frozen foods	18,997	0.6	157	151,934	12.5
	Frozen fruits	5,522	...	119	114,190	4.8
	Frozen vegetables	6,989	...	107	105,214	6.6
	Other frozen foods	2,530	...	57	60,963	4.2
	Not analyzed in detail	3,956	...	26	32,875	12.0
5	Groceries (exc. as specified)	25,678	0.8	282	245,112	10.5
	Flour, related products	1,703	...	99	111,803	1.5
	Sugar	7,338	...	113	114,457	6.4
	Oleomargarine, butter substitutes	2,206	...	60	79,364	2.8
	Cooking oils (exc. lard)	772	...	85	103,645	0.7
	Breakfast cereals	1,171	...	77	94,342	1.2
	Bakery products	861	...	47	53,848	1.6
	Tea	399	...	27	50,300	0.8
	Dried fruits	3,110	...	116	139,431	2.2
	Other groceries	4,178	...	108	101,491	4.1
	Not analyzed in detail	3,940	...	25	16,179	24.4
6	Dairy products, ice cream, ices	2,586	0.1	73	86,665	3.0
	Butter	306	...	21	27,595	1.1
	Cheese	1,492	...	64	80,035	1.9
	Milk, cream (fluid)	440	...	12	9,889	4.4
	Other dairy products (exc. canned milk)	348	...	9	11,708	3.0
7	Eggs, poultry	14,153	0.4	177	99,751	14.2
	Eggs	8,620	...	166	92,654	9.3
	Poultry (live or dressed)	5,533	...	64	33,168	16.7
8	Fresh fruits, vegetables, berries	2,977,863	95.2	6,463	3,126,969	95.2
	Fresh fruit, berries	1,021,998	...	4,054	2,081,583	49.1
	Fresh vegetables	1,343,334	...	4,382	2,263,672	59.3
	Not analyzed in detail	612,531	...	1,418	644,912	95.0
9	Meats, provisions	7,178	0.2	48	30,278	23.7
10	Fresh fish, sea foods	2,387	0.1	49	43,417	5.5
12	Beer, fermented malt liquors	17,453	0.6	81	82,511	21.2
14	Spirits	2,866	0.1	5	12,913	22.2
	Commodities, n.s.c.	21,642	0.7	...	...	...
126	Service receipts	6,406	0.2	24	35,351	18.1
	BEER, ALE DISTRIBUTORS					
	All establishments	1,550,562	...	5,668	...	...
	Those analyzing commodity lines, total	1,506,886	100.0	5,484	...	...
1	Canned, bottled foods	2,885	0.2	26	21,471	13.4
	Canned fruits, fruit juices	771	...	10	7,447	10.4
	Canned vegetables, vegetable juices	755	...	9	7,873	9.6
	Canned fish, sea foods	33	...	5	6,679	0.5
	Canned meats	27	...	7	7,391	0.4
	Canned milk	42	...	5	6,679	0.6
	Other canned foods	216	...	...	...	...
	Not analyzed in detail	1,041	...	8	8,127	12.8
3	Confectionery	2,505	0.2	58	28,214	8.9
	Candy, including chocolate	1,389	...	29	17,611	7.9
	Chewing gum	127	...	20	11,447	1.1
	Fountain syrups, other confections	486	...	23	13,114	3.7
	Not analyzed in detail	503	...	18	7,478	6.7
5	Groceries (exc. as specified)	1,835	0.1	37	21,571	8.5
	Flour, related products	145	...	10	9,723	1.5
	Sugar	402	...	12	9,829	4.1
	Oleomargarine, butter substitutes	203	...	9	8,277	2.4
	Cooking oils (exc. lard)	20	...	5	6,679	0.3
	Breakfast cereals	35	...	4	6,165	0.6
	Bakery products	143	...	8	7,222	2.0
	Tea	29	...	5	6,967	0.4
	Dried fruits	16	...	4	6,165	0.2
	Other groceries	427	...	13	10,722	4.0
	Not analyzed in detail	415	...	8	4,447	9.3
6	Dairy products, ice cream, ices	1,973	0.1	40	14,477	13.6
	Butter	251	...	21	5,122	4.9
	Cheese	502	...	22	10,371	4.8
	Ice cream, ices	537	...	19	4,455	12.0
	Milk, cream (fluid)	320	...	10	3,217	9.9
	Other dairy products (exc. canned milk)	363	...	7	2,784	13.0
8	Fresh fruits, vegetables, berries	2,636	0.2	24	15,379	17.1
12	Beer, fermented malt liquors	1,414,043	93.7	5,484	1,506,886	93.7
13	Soft drinks	22,292	1.5	1,137	272,075	8.2
14	Spirits	18,132	1.2	163	97,199	18.6
15	Wines	22,589	1.5	648	282,602	8.0
17	Cigars, cigarettes, tobacco (exc. leaf)	7,331	0.5	55	29,521	24.8
21	Feed (mixed, other)	1,012	0.1	14	6,163	16.4
103	Coal, coke	1,234	0.1	24	7,020	17.6
	Commodities, n.e.c., and service receipts	8,419	0.6	...	...	...

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	WINES, DISTILLED SPIRITS WHOLESALERS[1]					
	All establishments	2,519,167	...	1,527	...	...
	Those analyzing commodity lines, total	2,411,323	100.0	1,437	...	...
1	Canned, bottled foods	3,273	0.1	19	37,313	8.8
	Canned fruits, fruit juices	416	...	7	10,036	4.1
	Canned vegetables, vegetable juices	1,078	...	9	15,177	8.4
	Canned fish, sea foods	388	...	11	23,364	1.7
	Canned milk	136	...	4	7,591	1.8
	Other canned foods	293	...	...	...	...
	Not analyzed in detail	762	...	5	6,909	11.0
3	Confectionery	3,607	0.1	21	37,711	9.6
	Candy, including chocolate	1,559	...	13	21,617	7.2
	Chewing gum	321	...	7	13,660	2.3
	Fountain syrups, other confections	326	...	6	13,591	2.4
	Not analyzed in detail	1,401	...	7	15,807	8.9
5	Groceries (exc. as specified)	15,952	0.7	45	49,885	32.0
8	Fresh fruits, vegetables, berries	1,722	0.1	9	9,445	18.2
12	Beer, fermented malt liquors	65,181	2.7	340	448,763	14.5
13	Soft drinks	4,763	0.2	95	124,449	3.8
14	Spirits	2,042,969	84.7	1,175	2,320,741	88.0
15	Wines	259,232	10.8	1,105	1,858,650	13.9
17	Cigars, cigarettes, tobacco (exc. leaf)	10,768	0.4	43	46,208	23.3
	Commodities, n.e.c., and service receipts	3,916	0.2	...	...	...
	GENERAL-LINE DRUG WHOLESALERS[1]					
	All establishments	848,870	...	303	...	...
	Those analyzing commodity lines, total	826,646	100.0	290	...	...
1	Canned, bottled foods	546	0.1	12	26,843	2.0
	Canned baby foods	508	...	11	26,151	1.9
	Other canned foods	38	...	...	...	...
3	Confectionery	5,329	0.6	101	359,012	1.5
	Candy, including chocolate	3,540	...	86	322,564	1.1
	Chewing gum	752	...	87	301,081	0.2
	Other confections	1,037	...	...	...	...
16	Soaps, toilet and other	1,340	0.2	56	151,771	0.9
17	Cigars, cigarettes, tobacco (exc. leaf)	9,744	1.2	23	77,669	12.5
18	Smokers' supplies, razor blades, etc	2,266	0.3	42	118,338	1.9
44	Drugs, drug sundries	787,893	95.3	290	826,646	95.3
	Drugs, pharmaceuticals	373,297	...	243	708,165	38.6
	Proprietary medicines, toiletries (exc. soap)	272,650	...	237	677,491	40.2
	Druggist sundries	133,269	...	234	669,515	19.9
	Not analyzed in detail	108,677	...	46	116,361	93.4
45	Paints, varnishes, lacquers	1,649	0.2	10	24,936	6.6
48	Industrial chemicals, n.e.c.	2,489	0.3	12	25,359	9.8
54	Radios, television sets, home appliances, and specialties	878	0.1	10	30,575	2.9
65	Photographic goods	6,713	0.8	80	277,236	2.4
	Commodities, n.e.c., and service receipts	7,799	0.9	...	...	...
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS					
	All establishments	521,476	...	1,902	...	...
	Those analyzing commodity lines, total	505,326	100.0	1,764	...	...
3	Confectionery	1,995	0.4	63	22,57-	8.8
	Candy, including chocolate	1,203	...	39	10,049	12.0
	Chewing gum	212	...	31	10,393	2.0
	Fountain syrups, other confections	85	...	16	2,214	3.8
	Not analyzed in detail	495	...	10	7,956	6.2
5	Groceries (exc. as specified)	425	0.1	38	3,239	13.1
16	Soaps, toilet and other	3,045	0.6	151	43,326	7.0
17	Cigars, cigarettes, tobacco (exc. leaf)	3,002	0.6	32	14,519	20.7
18	Smokers' supplies, razor blades, etc	1,482	0.3	100	20,731	7.1
32	Men's, boys' clothing, furn. (exc. shoes)	1,584	0.3	76	15,172	10.4
	Underwear, hosiery	627	...	58	10,698	5.9
	Work clothing, gloves	468	...	47	11,029	4.2
	Other clothing, furnishings (men's, boys')	489	...	14	3,646	13.4
33	Women's, children's clothing, accessories (exc. shoes)	1,425	0.3	61	17,229	8.3
	Hosiery, underwear	559	...	48	8,648	6.5
	Other apparel, accessories (exc. shoes)	866	...	...	...	...
37	Miscellaneous dry goods	2,546	0.5	87	16,496	15.4
	Knit fabrics, lace fabrics	981	...	7	1,632	58.3
	Notions, thread, buttons, closures	1,415	...	76	14,673	9.6
	Yarns	32	...	6	1,622	2.0
	Other dry goods	118	...	19	2,511	4.7
38	Other textile products	1,394	0.3	7	7,709	18.1
40	Kitchen utensils, miscellaneous homewares	492	0.1	45	10,153	4.8
44	Drugs, drug sundries	451,378	89.3	1,764	505,326	89.3
	Drugs, pharmaceuticals	92,590	...	518	139,794	66.2
	Proprietary medicines, toiletries (exc. soap)	156,077	...	826	217,571	71.7
	Druggist sundries	145,957	...	581	214,921	67.9
	Not analyzed in detail	56,754	...	288	66,212	85.7
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS--Continued					
47	Agricultural chemicals (exc. fertilizer)	761	0.2	12	7,831	9.7
48	Industrial chemicals, n.e.c.	630	0.1	12	4,229	14.9
54	Radios, television sets, home appliances, and specialties	407	0.1	25	6,311	6.4
56	Hardware	428	0.1	22	3,757	11.4
68	Surgical, medical equipment and supplies	1,708	0.3	11	5,946	28.7
73	School equipment, supplies	1,294	0.2	75	15,562	8.3
79	Miscellaneous professional, service equipment	369	0.1	6	2,863	12.9
109	Glass (sheet and containers)	566	0.1	5	1,509	37.5
115	Paper (basic materials, paper board)	536	0.1	27	5,466	9.8
	Wrapping paper	330	...	19	4,568	7.2
	Miscellaneous paper, paper board	206	...	...	...	...
116	Converted paper products	705	0.1	62	11,971	5.9
	Paper stationery, office supplies	286	...	36	7,762	3.7
	Paper bags	228	...	27	5,251	4.3
	Miscellaneous converted paper products	120	...	...	...	...
	Not analyzed in detail	71	...	6	546	13.0
118	Jewelry, silverware, trophies	542	0.1	34	10,784	5.0
	Clocks, watches	227	...	26	8,881	2.6
	Costume jewelry	293	...	10	2,738	10.7
	Other jewelry items	22	...	...	...	...
119	Toys, games, athletic goods	2,433	0.5	77	18,416	13.2
	Small arms, ammunition	21	...	5	891	2.4
	Toys, games	1,881	...	61	14,865	12.6
	Bicycles	28	..	4	1,740	1.6
	Other athletic goods	98	...	...	...	...
	Not analyzed in detail	405	...	11	2,451	16.5
123	Rubber sundries, n.e.c.	15,231	3.0	97	22,008	69.2
	Commodities, n.e.c., and service receipts	10,948	2.2	...	...	...
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	All establishments	690,019	...	1,189	...	...
	Those analyzing commodity lines, total	681,127	100.0	1,114	...	...
16	Soaps, toilet and other	614	0.1	28	6,987	8.8
44	Drugs, drug sundries	2,616	0.4	55	22,562	11.6
45	Paints, varnishes, lacquers	2,507	0.4	49	25,106	10.0
46	Fertilizer, fertilizer materials	6,850	1.0	46	56,383	12.1
47	Agricultural chemicals (exc. fertilizer)	8,778	1.3	62	61,703	14.2
48	Industrial chemicals, n.e.c.	196,655	28.9	439	233,512	84.2
49	Other chemicals, related products	426,559	62.5	699	466,635	91.4
56	Hardware	555	0.1	18	14,933	3.7
61	Laundry, dry cleaning equipment, supplies	5,970	0.9	41	39,919	15.0
85	Special industry machinery, equipment	463	0.1	14	9,510	4.9
86	Industrial equipment, supplies	1,747	0.2	27	21,001	8.3
102	Petroleum and products	1,445	0.2	14	8,947	16.2
116	Converted paper products	622	0.1	10	10,893	5.7
	Commodities, n.e.c.	25,298	3.7	...	...	...
126	Service receipts	448	0.1	32	26,327	1.7
	PAINTS, VARNISHES WHOLESALERS					
	All establishments	221,861	...	1,277	...	...
	Those analyzing commodity lines, total	208,948	100.0	1,174	...	...
40	Kitchen utensils, miscellaneous homewares	461	0.2	19	3,104	14.8
42	Floor coverings	1,338	0.6	12	9,601	13.9
	Linoleum, other hard surface	1,034	...	8	6,523	15.8
	Other	304	...	...	...	...
45	Paints, varnishes, lacquers	164,030	78.6	1,174	208,948	78.6
47	Agricultural chemicals (exc. fertilizer)	307	0.1	6	8,182	3.8
48	Industrial chemicals, n.e.c.	482	0.2	4	2,702	17.8
51	Automotive parts, accessories, etc	691	0.3	25	4,072	17.0
	Garage, filling station service equipment	308	...	7	1,194	25.8
	Accessories	60	...	5	493	12.2
	Other automotive supplies (anti-freeze, waxes, brushes, etc.)	280	...	...	...	...
	Not analyzed in detail	43	...	4	323	13.3
54	Radios, television sets, home appliances, and specialties	1,075	0.5	14	9,310	11.5
56	Hardware	2,018	1.0	56	15,088	13.4
79	Miscellaneous professional, service equipment	602	0.3	29	6,198	9.7
86	Industrial equipment, supplies	959	0.5	39	7,601	12.6
109	Glass (sheet and containers)	11,313	5.4	85	35,290	32.0
114	Wallpaper	16,355	7.8	369	71,614	22.8
	Commodities, n.e.c.	8,940	4.3	...	...	...
126	Service receipts	377	0.2	24	4,838	7.8

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WHOLESALE TOBACCO DISTRIBUTORS					
	All establishments	2,529,576	...	3,019	...	...
	Those analyzing commodity lines, total	2,442,946	100.0	2,887	...	...
1	Canned, bottled foods	10,986	0.4	160	134,731	8.2
2	Coffee	3,008	0.1	110	90,811	3.3
3	Confectionery	278,150	11.4	2,214	1,874,892	14.8
	Candy, including chocolate	165,270	...	1,658	1,388,490	11.9
	Chewing gum	29,032	...	1,405	1,207,269	2.4
	Fountain syrups, other confections	16,660	...	784	859,753	1.9
	Not analyzed in detail	67,188	...	528	467,183	14.4
5	Groceries (exc. as specified)	8,859	0.4	150	124,768	7.1
	Flour, related products	1,023	...	34	39,180	2.6
	Sugar	1,471	...	53	47,733	3.1
	Oleomargarine, butter substitutes	226	...	5	4,111	5.5
	Cooking oils (exc. lard)	256	...	23	27,307	0.9
	Breakfast cereals	633	...	39	42,568	1.5
	Bakery products	206	...	18	11,241	1.8
	Tea	190	...	45	44,498	0.4
	Dried fruits	126	...	12	21,483	0.6
	Other groceries	2,083	...	59	50,137	4.2
	Not analyzed in detail	2,645	...	35	26,811	9.9
12	Beer, fermented malt liquors	13,301	0.5	97	76,625	17.4
14	Spirits	13,304	0.5	49	103,239	12.9
16	Soaps, toilet and other	2,471	0.1	146	135,344	1.8
17	Cigars, cigarettes, tobacco (exc. leaf)	1,949,721	80.0	2,887	2,442,946	80.0
18	Smokers' supplies, razor blades, etc.	98,825	4.0	1,707	1,706,984	5.8
44	Drugs, drug sundries	34,026	1.4	859	755,582	4.5
16	Converted paper products	3,615	0.1	227	180,392	2.0
	Paper stationery, office supplies	434	...	78	59,291	0.7
	Paper bags	1,274	...	150	128,251	1.0
	Boxes, containers (paper, paperboard)	280	...	23	20,394	1.4
	Miscellaneous converted paper products	897	...	53	55,495	1.6
	Not analyzed in detail	730	...	36	20,359	3.6
19	Toys, games, athletic goods	2,197	0.1	55	40,819	5.4
	Commodities, n.e.c., and service receipts	24,483	1.0	...	...	...
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS					
	All establishments	1,558,536	...	5,133	...	...
	Those analyzing commodity lines, total	1,504,769	100.0	4,746	...	...
32	Men's, boys' clothing, furn. (exc. shoes)	456,369	30.3	1,872	628,527	72.6
	Underwear, hosiery	105,747	...	779	289,278	36.6
	Suits, coats, overcoats	91,864	...	412	163,680	56.1
	Work clothing, gloves	59,115	...	593	186,787	31.6
	Other clothing, furnishings (men's, boys')	143,338	...	889	300,281	47.7
	Not analyzed in detail	56,305	...	338	75,269	74.8
33	Women's, children's clothing, accessories (exc. shoes)	727,242	48.4	2,747	879,457	82.7
	Dresses	110,436	...	617	227,063	48.6
	Suits, coats (exc. fur)	65,666	...	303	128,152	51.2
	Furs, fur clothing	150,112	...	520	166,934	89.9
	Hosiery, underwear	40,442	...	448	176,461	22.9
	Corsets, allied garments	1,547	...	72	37,043	4.2
	Millinery and materials	83,949	...	454	101,890	82.4
	Children's, infants' wear (exc. footwear)	79,489	...	531	203,180	39.1
	Other apparel, accessories (exc. shoes)	131,491	...	701	252,393	52.1
	Not analyzed in detail	64,110	...	269	81,655	78.5
34	Shoes, other footwear	246,977	16.4	799	331,881	74.4
	Men's, boys' shoes	46,091	...	349	149,971	30.7
	Women's, misses' shoes	104,425	...	363	189,010	55.2
	Children's, infants' shoes	25,152	...	275	147,427	17.1
	Other footwear	25,615	...	223	108,553	23.6
	Not analyzed in detail	45,694	...	172	58,602	78.0
35	Piece goods (woven)	13,786	0.9	180	94,971	14.5
	Cotton	7,710	...	111	72,486	10.6
	Rayon, nylon, other synthetic	2,263	...	61	45,352	5.0
	Silk	414	...	17	7,445	5.6
	Wool	492	...	28	20,037	2.4
	Other woven piece goods	1,209	...	28	19,212	6.3
	Not analyzed in detail	1,698	...	33	15,077	11.3
36	Home furnishings (textile)	9,723	0.6	212	87,904	11.1
	Curtains, draperies	650	...	64	34,333	1.9
	Bedspreads, comfortables, blankets	1,981	...	122	61,343	3.2
	Sheets, pillow cases, towels	3,379	...	158	74,100	5.4
	Table linens	732	...	64	31,354	2.3
	Other textile home furnishings	500	...	40	23,964	2.1
	Not analyzed in detail	1,881	...	20	8,535	22.0
37	Miscellaneous dry goods	7,978	0.5	184	66,949	11.9
	Knit fabrics, lace fabrics	543	...	29	17,767	3.0
	Notions, threads, buttons, closures	4,054	...	147	54,053	7.5
	Yarns	94	...	14	3,936	2.4
	Other dry goods	2,845	...	59	27,688	10.3
	Not analyzed in detail	442	...	13	4,134	10.7
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS--Continued					
38	Other textile products	1,607	0.1	41	15,959	11.5
42	Floor coverings	1,638	0.1	19	14,299	11.4
44	Drugs, drug sundries	974	0.1	41	10,137	9.6
58	Boot, shoe cut stock, shoe findings	877	0.1	16	5,680	15.4
	Boot, shoe cut stock (leather)	301	...	7	1,880	16.0
	Rubber products (heels, soles, etc.)	115	...	8	3,856	3.1
	Other shoe findings	461	...	...	...	...
117	Books, magazines, printed materials	1,003	0.1	18	11,339	8.8
	Books, magazines, newspapers	742	...	4	7,708	9.6
	Printed blanks, forms	95	...	4	8,012	1.2
	Miscellaneous engraved printed products	166	...	...	...	...
118	Jewelry, silverware, trophies	1,442	0.1	47	20,059	7.2
	Clocks, watches	161	...	13	6,449	2.5
	Costume jewelry	519	...	24	6,175	8.4
	Silverware, plated ware	9	...	4	1,616	0.6
	Other jewelry items	753	...	...	...	...
119	Toys, games, athletic goods	3,869	0.3	56	20,236	19.1
124	Second-hand merchandise	20,814	1.4	169	25,749	80.8
	Commodities, n.e.c., and service receipts	10,470	0.7	...	...	...
	GENERAL-LINE DRY GOODS WHOLESALERS					
	All establishments	457,242	...	182	...	...
	Those analyzing commodity lines, total	414,307	100.0	145	...	...
32	Men's, boys' clothing, furn. (exc. shoes)	95,404	23.0	98	359,585	26.5
	Underwear, hosiery	30,004	...	74	305,103	9.8
	Suits, coats, overcoats	2,209	...	24	135,180	2.0
	Work clothing, gloves	20,084	...	72	298,575	6.7
	Other clothing, furnishings (men's, boys')	24,380	...	51	263,934	9.2
	Not analyzed in detail	18,225	...	19	48,250	37.8
33	Women's, children's clothing, accessories (exc. shoes)	64,984	15.7	96	351,440	18.5
	Dresses	17,786	...	47	250,833	7.1
	Hosiery, underwear	23,912	...	73	293,593	8.1
	Corsets, allied garments	1,151	...	17	51,469	2.2
	Millinery and materials	766	...	8	83,893	0.9
	Children's, infants' wear (exc. footwear)	4,739	...	60	269,954	1.8
	Other apparel, accessories (exc. shoes)	11,055	...	...	...	...
	Not analyzed in detail	5,575	...	16	39,168	14.2
34	Shoes, other footwear	3,653	0.9	37	220,669	1.6
	Men's, boys' shoes	1,043	...	17	48,372	2.2
	Women's, misses' shoes	934	...	20	127,517	0.7
	Children's, infants' shoes	354	...	15	60,572	0.6
	Other footwear	674	...	14	97,126	0.7
	Not analyzed in detail	648	...	6	15,195	4.3
35	Piece goods (woven)	111,868	27.0	128	380,134	29.4
	Cotton	73,469	...	91	318,721	23.0
	Rayon, nylon, other synthetic	14,707	...	67	289,778	5.1
	Silk	1,304	...	17	43,995	3.0
	Wool	4,457	...	44	245,606	1.8
	Other woven piece goods	2,252	...	30	84,447	2.7
	Not analyzed in detail	15,679	...	30	56,334	27.8
36	Home furnishings (textile)	69,350	16.7	121	375,125	18.5
	Curtains, draperies	6,632	...	63	268,401	2.5
	Bedspreads, comfortables, blankets	14,932	...	79	290,863	5.1
	Sheets, pillow cases, towels	28,255	...	82	294,798	9.6
	Table linens	5,051	...	56	196,554	2.6
	Other textile home furnishings	5,118	...	35	144,417	3.5
	Not analyzed in detail	9,362	...	28	62,805	14.9
37	Miscellaneous dry goods	35,501	8.6	118	375,369	9.4
	Knit fabrics, lace fabrics	3,516	...	53	210,324	1.7
	Notions, thread, buttons, closures	18,363	...	82	321,012	5.7
	Yarns	2,668	...	36	90,965	2.9
	Other dry goods	6,239	...	48	171,356	3.6
	Not analyzed in detail	4,715	...	18	29,789	15.8
38	Other textile products	3,366	0.8	30	78,320	4.3
39	China, glassware, crockery	775	0.2	23	190,400	0.4
40	Kitchen utensils, miscellaneous homewares	1,296	0.3	14	102,390	1.3
42	Floor coverings	15,634	3.8	33	187,839	8.3
	Carpets, rugs	8,890	...	28	180,168	4.9
	Linoleum, other hard surface	6,060	...	28	175,586	3.4
	Other	684	...	13	116,531	0.6
43	Furniture (household, office, store)	1,077	0.2	12	151,802	0.7
44	Drugs, drug sundries	1,089	0.3	12	77,134	1.4
54	Radios, television sets, home appliances and specialties	1,957	0.5	8	87,067	2.2
118	Jewelry, silverware, trophies	518	0.1	7	84,272	0.6
119	Toys, games, athletic goods	3,815	0.9	15	184,679	2.1
121	Luggage, saddlery, harness	1,466	0.4	6	139,434	1.0
	Commodities, n.e.c., and service receipts	2,554	0.6	...	...	...

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DRY GOODS SPECIALTIES. PIECE GOODS, NOTIONS WHOLESALERS					
	All establishments	1,947,798	...	5,284	...	...
	Those analyzing commodity lines, total	1,919,171	100.0	4,742	...	...
5	Groceries (exc. as specified)	2,220	0.1	21	12,738	17.4
32	Men's, boys' clothing, furn. (exc. shoes)	21,114	1.1	288	120,548	17.5
	Underwear, hosiery	12,859	...	206	76,395	16.8
	Suits, coats, overcoats	1,158	...	24	8,911	13.0
	Work clothing, gloves	2,187	...	81	24,458	8.9
	Other clothing, furnishings (men's, boys')	1,961	...	78	31,604	6.2
	Not analyzed in detail	2,949	...	35	26,228	11.2
33	Wom[illegible] children's clothing, accessories [illegible] shoes)	206,748	10.8	847	332,526	62.2
	[illegible]resses	3,098	...	70	24,921	12.4
	Suits, coats (exc. fur)	120	...	15	4,347	2.8
	Furs, fur clothing	390	...	7	3,599	10.8
	Hosiery, underwear	171,964	...	671	263,588	65.2
	Corsets, allied garments	9,453	...	102	21,699	43.6
	Millinery and materials	212	...	15	3,396	6.2
	Children's, infants' wear (exc. footwear)	2,304	...	94	27,687	8.3
	Other apparel, accessories (exc. shoes)	7,284	...	86	48,507	15.0
	Not analyzed in detail	11,923	...	49	28,810	41.4
35	Piece goods (woven)	1,070,551	55.6	2,368	1,212,095	88.3
	Cotton	289,556	...	988	514,545	56.3
	Rayon, nylon, other synthetic	228,787	...	893	448,150	51.0
	Silk	35,973	...	230	90,580	39.7
	Wool	218,305	...	649	282,834	77.2
	Other woven piece goods	39,930	...	234	93,949	42.5
	Not analyzed in detail	258,000	...	496	308,684	83.6
36	Home furnishings (textile)	214,285	11.2	756	292,995	73.1
	Curtains, draperies	61,861	...	306	135,582	45.6
	Bedspreads, comfortables, blankets	24,377	...	313	121,949	20.0
	Sheets, pillow cases, towels	35,327	...	350	136,486	25.9
	Table linens	33,285	...	342	121,485	27.4
	Other textile home furnishings	21,740	...	215	75,908	28.6
	Not analyzed in detail	37,695	...	101	42,782	88.1
37	Miscellaneous dry goods	302,527	15.8	1,388	387,215	78.1
	Knit fabrics, lace fabrics	70,097	...	220	94,729	74.0
	Notions, thread, buttons, closures	152,141	...	880	200,877	75.7
	Yarns	6,315	...	88	44,961	14.0
	Other dry goods	34,117	...	239	65,552	52.0
	Not analyzed in detail	39,857	...	183	46,229	86.2
38	Other textile products	59,734	3.1	125	191,094	31.2
42	Floor coverings	3,774	0.2	47	45,367	8.3
	Carpets, rugs	3,347	...	37	39,720	8.4
	Linoleum, other hard surface	309	...	9	4,495	6.9
	Other	118	...	...	...	...
43	Furniture (household, office, store)	1,358	0.1	34	16,032	8.5
	Household furniture	810	...	19	10,775	7.5
	Office furniture (wooden)	10	...	4	2,066	0.5
	Office furniture (metal)	73	...	5	2,908	2.5
	Mattresses, bed springs	143	...	9	4,862	2.9
	Other furniture	322	...	...	...	...
44	Drugs, drug sundries	3,685	0.2	87	22,484	13.7
	Drugs, pharmaceuticals	348	...	16	6,597	5.3
	Proprietary medicines, toiletries (exc. soap)	1,408	...	42	12,498	11.3
	Druggist sundries	587	...	31	4,861	12.1
	Not analyzed in detail	742	...	15	2,532	29.3
54	Radios, television sets, home appliances, and specialties	2,653	0.1	60	25,810	10.3
	Radio sets, tubes, etc., public addreaa systems	384	...	14	9,772	3.9
	Electric household refrigerators, freezers	190	...	9	5,623	3.4
	Electric home laundry equipment	73	...	4	2,599	2.8
	Other electric appliances, specialties	1,922	...	...	...	...
	Not analyzed in detail	84	...	7	2,793	3.0
56	Hardware	1,437	0.1	43	21,836	6.6
118	Jewelry, silverware, trophies	1,552	0.1	51	18,479	8.4
	Clocks, watches	116	...	16	6,869	1.7
	Costume jewelry	891	...	27	7,999	11.1
	Precious stones	152	...	5	2,058	7.4
	Silverware, plated ware	182	...	12	5,713	3.2
	Jewelers' findings	36	...	4	270	13.3
	Other jewelry items	175	...	...	...	...
119	Toys, games, athletic goods	1,184	0.1	63	15,780	7.5
	Toys, games	874	...	49	13,717	6.4
	Bicycles	170	...	8	2,092	8.1
	Children's vehicles (exc. bicycles)	21	...	6	1,358	1.5
	Other athletic goods	14	...	...	...	...
	Not analyzed in detail	105	...	11	980	10.7
	Commodities, n.e.c., and service receipts	26,949	1.4	...	...	...
	PIECE GOODS CONVERTERS					
	All establishments	1,764,143	...	1,134	...	...
	Those analyzing commodity lines, total	1,747,502	100.0	1,092	...	...
35	Piece goods (woven)	1,710,061	97.9	1,092	1,747,502	97.9
	Cotton	676,720	...	457	964,722	70.1
	Rayon, nylon, other synthetic	861,098	...	700	1,304,545	66.0
	Silk	32,688	...	89	164,409	19.9
	Wool	19,149	...	46	87,256	21.9
	Other woven piece goods	9,207	...	35	59,934	15.4
	Not analyzed in detail	111,199	...	90	117,378	94.7
36	Home furnishings (textile)	5,982	0.3	14	36,435	16.4
	Curtains, draperies	2,998	...	10	33,554	8.9
	Bedspreads, comfortables, blankets	1,561	...	6	26,081	6.0
	Sheets, pillow cases, towels	821	...	5	13,513	6.1
	Other textile home furnishings	602	...	...	...	...
37	Miscellaneous dry goods	15,851	0.9	20	56,835	27.9
	Knit fabrics, lace fabrics	5,615	...	8	10,999	51.0
	Yarns	2,289	...	6	22,369	10.2
	Other dry goods	7,947	...	...	...	...
38	Other textile products	8,192	0.5	10	26,573	30.8
	Commodities, n.e.c.	5,577	0.3	...	...	...
126	Service receipts	1,839	0.1	...	...	...
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS					
	All establishments	379,730	...	1,173	...	...
	Those analyzing commodity lines, total	356,508	100.0	1,095	...	...
36	Home furnishings (textile)	263	0.1	12	5,509	4.8
39	China, glassware, crockery	389	0.1	18	8,339	4.7
40	Kitchen utensils, miscellaneous homewares	1,061	0.3	23	8,917	11.9
42	Floor coverings	9,317	2.6	73	46,215	20.2
	Carpets, rugs	4,977	...	44	30,211	16.5
	Linoleum, other hard surface	3,467	...	35	30,630	11.3
	Other	33	...	5	2,635	1.2
	Not analyzed in detail	840	...	15	5,078	16.5
43	Furniture (household, office, store)	312,768	87.7	1,095	356,508	87.7
	Household furniture	185,477	...	484	218,013	85.1
	Office furniture (wooden)	41,034	...	323	83,402	49.2
	Office furniture (metal)	34,043	...	301	71,615	47.5
	Mattresses, bed springs	7,639	...	144	78,269	9.8
	Other furniture	2,148	...	45	18,062	11.9
	Not analyzed in detail	42,427	...	204	49,441	85.8
52	Electrical wiring supplies, construction materials	430	0.1	11	4,121	10.4
54	Radios, television sets, home appliances, and specialties	5,962	1.7	44	36,656	16.3
	Radio sets, tubes, etc., public address systems	1,381	...	18	19,320	7.1
	Television sets, tubes, parts, etc	179	...	9	9,645	1.8
	Electric household refrigerators, freezers	1,726	...	18	18,131	9.5
	Electric home laundry equipment	1,001	...	15	18,005	5.6
	Electric ranges	213	...	10	13 120	1.6
	Other electric kitchen equipment	135	...	10	14,058	1.0
	Other electric appliances, specialties	876	...	22	26,456	3.3
	Not analyzed in detail	451	...	11	5,218	8.6
56	Hardware	598	0.2	5	4,025	14.8
57	Plumbing, heating, air-conditioning	738	0.2	12	3,835	19.2
71	Stationers', office supplies (exc. paper)	4,601	1.3	61	18,054	25.5
75	Office machines	2,385	0.7	97	23,847	10.0
	Accounting, statistical machines	163	...	21	3,061	5.3
	Duplicating machines	111	...	9	3,824	2.9
	Addressing, mailing machines	15	...	5	639	2.3
	Typewriters	671	...	52	10,916	6.1
	Other office machines	561	...	34	8,130	6.9
	Not analyzed in detail	864	...	32	9,097	9.5
78	Office, store fixtures, and equipment, n.e.c.	1,046	0.3	29	4,699	22.3
79	Miscellaneous professional, service equipment	367	0.1	9	2,463	14.9
115	Paper (basic materials, paperboard)	271	0.1	7	3,016	9.0
116	Converted paper products	4,883	1.4	95	25,486	19.2
	Paper stationery, office supplies	4,612	...	90	24,330	19.0
	Miscellaneous converted paper products	271	...	...	...	...
117	Books, magazines, printed materials	1,592	0.4	19	8,596	18.5
119	Toys, games, athletic goods	983	0.3	15	8,667	11.3
124	Second-hand merchandise	3,336	0.9	73	7,685	43.4
	Commodities, n.e.c.	3,689	1.0	...	...	...
126	Service receipts	1,829	0.5	97	25,222	7.2

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS					
	All establishments	935,215	...	2,640	...	...
	Those analyzing commodity lines, total	904,106	100.0	2,388	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	1,231	0.1	18	7,788	15.8
	Underwear, hosiery	665	...	8	6,563	10.1
	Work clothing, gloves	321	...	5	3,268	9.8
	Other clothing, furnishings (men's, boys')	245	...	...	...	...
35	Piece goods (woven)	25,224	2.8	22	84,197	30.0
	Cotton	24,112	...	14	83,259	29.0
	Rayon, nylon, other synthetic	829	...	11	76,083	1.1
	Other woven piece goods	283	...	...	...	...
36	Home furnishings (textile)	34,366	3.8	62	157,743	21.8
	Curtains, draperies	3,433	...	18	34,024	10.1
	Bedspreads, comfortables, blankets	14,339	...	19	86,800	16.5
	Sheets, pillow cases, towels	4,286	...	12	80,242	5.3
	Table linens	449	...	11	11,147	4.0
	Other textile home furnishings	11,859	...	...	...	...
37	Miscellaneous dry goods	32,791	3.6	15	78,609	41.7
39	China, glassware, crockery	105,391	11.6	619	164,463	64.1
40	Kitchen utensils, miscellaneous homewares	142,145	15.7	715	238,548	59.6
41	Musical instruments, phonograph records	88,247	9.8	315	98,009	90.0
42	Floor coverings	370,152	41.0	626	427,848	86.5
	Carpets, rugs	198,807	...	402	350,425	56.7
	Linoleum, other hard surface	117,662	...	315	328,812	35.8
	Other	22,711	...	151	179,645	12.6
	Not analyzed in detail	30,972	...	96	34,537	89.7
43	Furniture (household, office, store)	27,968	3.1	208	115,874	24.1
	Household furniture	15,331	...	112	90,242	17.0
	Mattresses, bed springs	5,748	...	50	32,566	17.6
	Other furniture	1,451	...	...	...	...
	Not analyzed in detail	5,438	...	43	9,416	57.8
45	Paints, varnishes, lacquers	626	0.1	26	10,474	6.0
52	Electrical wiring supplies, construction materials	2,126	0.2	44	35,257	6.0
	Interior wiring, construction materials	152	...	13	7,175	2.1
	Lighting fixtures (residential, commercial, industrial)	455	...	13	20,182	2.2
	Electric lamps (incandescent, fluorescent)	1,098	...	20	22,651	4.8
	Not analyzed in detail	421	...	10	2,131	19.8
54	Radios, television sets, home appliances, and specialties	21,194	2.3	109	96,913	21.9
	Radio sets, tubes, etc., public address systems	4,992	...	40	47,747	10.4
	Television sets, tubes, parts, etc	607	...	13	19,785	3.1
	Electric household refrigerators, freezers	3,028	...	17	36,027	8.4
	Electric home laundry equipment	2,531	...	20	43,078	5.9
	Electric ranges	781	...	14	28,796	2.7
	Other electric kitchen equipment	965	...	16	9,665	10.0
	Other electric appliances, specialties	6,538	...	65	69,764	9.4
	Not analyzed in detail	1,752	...	13	9,309	18.8
55	Electric commercial equipment	941	0.1	17	7,656	12.3
	Water coolers	15	...	4	1,157	1.3
	Commercial refrigeration, food locker equipment	277	...	7	3,951	7.0
	Cooking, food service equipment	462	...	11	3,518	13.1
	Not analyzed in detail	187	...	5	2,995	6.2
56	Hardware	5,045	0.6	55	28,224	17.9
57	Plumbing, heating, air-conditioning	1,297	0.1	29	16,437	7.9
86	Industrial equipment, supplies	812	0.1	10	3,586	22.6
	Rope, cordage, twine (exc. wire)	806	...	7	3,199	25.2
	Miscellaneous industrial equipment, supplies	6	...	...	...	...
113	Millwork, veneer, other wood products	684	0.1	9	3,651	18.7
115	Paper (basic materials, paper board)	913	0.1	19	7,762	11.8
	Wrapping paper	182	...	9	3,881	4.7
	Miscellaneous paper, paper board	731	...	...	...	...
116	Converted paper products	2,310	0.2	36	22,257	10.4
	Paper stationery, office supplies	103	...	7	6,673	1.5
	Paper bags	712	...	14	7,020	10.1
	Boxes, containers (paper, paper board)	588	...	8	6,757	8.7
	Miscellaneous converted paper products	907	...	...	...	..
117	Books, magazines, printed materials	812	0.1	15	15,165	5.4
	Sheet music	775	...	8	14,106	5.5
	Miscellaneous engraved, printed products	37	...	...	...	...
118	Jewelry, silverware, trophies	2,421	0.3	74	24,299	10.0
	Clocks, watches	429	...	2	11,906	3.6
	Costume jewelry	206	...	15	1,238	16.6
	Silverware, plated ware	957	...	27	11,273	8.5
	Other jewelry items	151	...	...	...	...
	Not analyzed in detail	678	...	14	1,836	36.9
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS--Continued					
119	Toys, games, athletic goods	8,005	0.9	71	42,822	18.7
	Small arms, ammunition	724	...	5	6,614	10.9
	Toys, games	5,244	...	54	34,368	15.2
	Bicycles	165	...	5	7,137	2.3
	Childrens' vehicles (exc. bicycles)	204	...	8	10,101	2.0
	Other athletic goods	669	...	6	5,861	11.4
	Not analyzed in detail	999	...	10	3,809	26.2
124	Second-hand merchandise	2,650	0.3	87	3,830	69.2
	Commodities, n.e.c.	25,393	2.8	...	...	...
126	Service receipts	1,362	0.2	54	19,891	6.8
	WRAPPING PAPER, TWINE MERCHANTS					
	All establishments	296,928	...	516	...	...
	Those analyzing commodity lines, total	291,658	100.0	473	...	...
32	Men's, boys' clothing, furn. (exc. shoes)	588	0.2	5	4,617	12.7
37	Miscellaneous dry goods	225	0.1	4	2,961	7.6
44	Drugs, drug sundries	426	0.1	13	5,769	7.4
54	Radios, television sets, home appliances, and specialties	397	0.1	4	3,307	12.0
56	Hardware	227	0.1	7	3,086	7.4
64	Janitors' supplies	980	0.3	10	6,663	14.7
71	Stationers', office supplies (exc. paper)	229	0.1	6	2,812	8.1
73	School equipment, supplies	1,043	0.4	12	7,258	14.4
86	Industrial equipment, supplies	3,309	1.1	34	22,339	14.8
	Rope, cordage, twine (exc. wire)	2,858	...	23	15,348	18.6
	Miscellaneous industrial equipment, supplies	451	...	...	...	...
115	Paper (basic materials, paper board)	229,680	78.7	473	291,658	78.7
	Newsprint, groundwood, book paper	4,024	...	61	51,518	7.8
	Fine paper	30,290	...	155	152,880	19.8
	Wrapping paper	178,328	...	459	287,715	62.0
	Building paper board	2,762	...	49	35,778	7.7
	Miscellaneous paper, paper board	14,276	...	157	120,568	11.8
116	Converted paper products	51,662	17.7	212	154,451	33.4
	Paper stationery, office supplies	9,401	...	98	102,115	9.2
	Paper bags	30,068	...	190	143,514	21.0
	Boxes, containers (paper, paper board)	5,068	...	109	97,692	5.2
	Miscellaneous converted paper products	7,125	...	93	79,871	8.9
117	Books, magazines, printed materials	231	0.1	6	1,954	11.8
119	Toys, games, athletic goods	460	0.2	10	7,031	6.5
	Commodities, n.e.c., and service receipts	2,201	0.8	...	...	...
	FINE PAPER MERCHANTS					
	All establishments	462,359	...	447	...	...
	Those analyzing commodity lines, total	452,117	100.0	427	...	...
71	Stationers', office supplies (exc. paper)	859	0.2	5	2,916	29.4
85	Special industry machinery, equipment	1,991	0.4	16	7,070	28.2
86	Industrial equipment, supplies	544	0.1	9	30,214	1.8
115	Paper (basic materials, paper board)	421,087	93.2	427	452,117	93.2
	Newsprint, groundwood, book paper	29,105	...	120	167,480	17.4
	Fine paper	342,020	...	408	433,266	78.9
	Wrapping paper	30,866	...	119	186,430	16.6
	Building paper, board	3,501	...	16	40,261	8.7
	Miscellaneous paper, paper board	15,595	...	...	...	...
116	Converted paper products	23,053	5.1	136	170,659	13.5
	Paper stationery, office supplies	10,678	...	113	136,742	7.8
	Paper bags	6,331	...	54	94,462	6.7
	Boxes, containers (paper, paper board)	1,620	...	32	45,768	3.5
	Miscellaneous converted paper products	4,424	...	...	...	...
	Commodities, n.e.c., and service receipts	4,583	1.0	...	...	...
	STATIONERY, OFFICE SUPPLIES WHOLESALERS					
	All establishments	180,867	...	880	...	...
	Those analyzing commodity lines, total	163,193	100.0	756	...	...
43	Furniture (household, office, store)	9,942	6.1	110	38,637	25.7
	Office furniture (wooden)	3,320	...	74	24,833	13.4
	Office furniture (metal)	5,114	...	89	33,113	15.4
	Other furniture	260	...	...	...	...
	Not analyzed in detail	1,248	...	11	3,731	33.4
54	Radios, television sets, home appliances, and specialties	620	0.4	6	6,576	9.4
65	Photographic goods	271	0.2	6	4,035	6.7
	Cameras, parts, accessories, mounts	110	...	4	2,942	3.7
	Other photographic goods	161	...	...	...	...
69	Fountain pens, pencils	7,226	4.4	75	23,220	31.1
70	Professional, scientific equipment, n.e.c.	321	0.2	5	3,035	10.6
71	Stationers', office supplies (exc. paper)	50,491	30.9	380	83,498	60.5

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS--Continued					
73	School equipment, supplies	3,444	2.1	70	27,304	12.6
74	Church equipment, supplies	106	0.1	10	3,215	3.3
75	Office machines	3,450	2.1	139	38,041	9.1
76	Stores, service shop machines	193	0.1	16	3,348	5.8
77	Scales, balances (exc. scientific)	296	0.2	5	2,287	12.9
78	Office, store fixtures and equipment, n.e.c.	2,444	1.5	41	9,812	24.9
79	Miscellaneous professional, service equipment	257	0.2	8	989	26.0
115	Paper (basic materials, paperboard)	4,478	2.7	54	18,410	24.3
	Newsprint, groundwood, book paper	554	...	9	5,264	10.5
	Fine paper	2,066	...	31	11,715	17.6
	Wrapping paper	878	...	29	9,167	9.6
	Miscellaneous converted paper products	980	...	...	...	...
116	Converted paper products	60,540	37.0	444	102,395	59.1
	Paper stationery, office supplies	57,405	...	417	95,090	60.4
	Paper bags	561	...	22	6,476	8.7
	Boxes, containers (paper, paperboard)	272	...	14	3,983	6.8
	Miscellaneous converted paper products	2,302	...	...	...	...
117	Books, magazines, printed materials	8,741	5.4	74	28,200	31.0
	Books, magazines, newspapers	268	...	8	3,009	8.9
	Printed blanks, forms	236	...	20	6,110	3.9
	Miscellaneous engraved, printed products	7,207	...	31	15,174	47.5
	Not analyzed in detail	1,030	...	26	9,136	11.3
118	Jewelry, silverware, trophies	110	0.1	5	1,939	5.7
119	Toys, games, athletic goods	3,442	2.1	50	19,120	18.0
	Commodities, n.e.c.	3,886	2.4	...	...	...
126	Service receipts	2,935	1.8	60	17,240	17.0
	WALLPAPER WHOLESALERS					
	All establishments	32,338	...	260	...	...
	Those analyzing commodity lines, total	31,806	100.0	255	...	...
45	Paints, varnishes, lacquers	1,919	6.0	96	7,589	25.3
56	Hardware	390	1.2	65	3,269	11.9
114	Wallpaper	27,888	87.8	255	31,806	87.8
	Commodities, n.e.c. and service receipts	1,609	5.0	...	...	...
	MISCELLANEOUS PAPER PRODUCTS WHOLESALERS					
	All establishments	929,255	...	1,941	...	...
	Those analyzing commodity lines, total	868,567	100.0	1,728	...	...
1	Canned, bottled foods	632	0.1	19	6,477	9.8
3	Confectionery	789	0.1	16	5,394	14.6
	Candy, including chocolate	408	...	8	4,089	10.0
	Chewing gum	65	...	9	4,167	1.6
	Other confections	316	...	...	...	...
5	Groceries (exc. as specified)	2,070	0.2	23	16,183	12.8
16	Soaps, toilet and other	716	0.1	37	12,669	5.6
35	Piece goods (woven)	573	0.1	9	11,216	5.1
37	Miscellaneous dry goods	829	0.1	33	11,263	7.4
40	Kitchen utensils, miscellaneous homewares	824	0.1	29	11,531	7.1
42	Floor coverings	2,107	0.2	10	10,433	20.2
44	Drugs, drug sundries	2,599	0.3	83	41,542	6.2
	Drugs, pharmaceuticals	527	...	11	16,412	3.2
	Proprietary medicines, toiletries (exc. soap)	327	...	25	8,139	4.0
	Druggist sundries	960	...	26	15,939	6.0
	Not analyzed in detail	785	...	36	12,273	6.4
48	Industrial chemicals, n.e.c.	528	0.1	8	11,897	4.4
52	Electrical wiring supplies, construction materials	894	0.1	47	29,984	3.0
54	Radios, television sets, home appliances, and specialties	4,103	0.5	25	24,695	16.6
	Radio sets, tubes, parts, etc.	1,178	...	14	16,752	7.0
	Electric household refrigerators, freezers	1,522	...	6	10,357	14.7
	Electric home laundry equipment	487	...	4	9,623	5.1
	Other electric appliances, specialties	916	...	...	...	...
56	Hardware	2,527	0.3	27	27,354	9.2
64	Janitors' supplies	3,030	0.3	59	25,940	11.7
71	Stationers', office supplies (exc. paper)	852	0.1	36	13,266	6.4
73	School equipment, supplies	3,008	0.3	70	30,528	9.8
79	Miscellaneous professional, service equipment	534	0.1	5	3,563	15.0
85	Special industry machinery, equipment	642	0.1	10	12,353	5.2
86	Industrial equipment, supplies	3,654	0.4	75	77,273	4.7
113	Millwork, veneer, other wood products	867	0.1	14	6,450	13.4
115	Paper (basic materials, paperboard)	419,721	48.2	1,041	665,984	63.0
	Newsprint, groundwood, bookpaper	127,360	...	217	283,967	44.8
	Fine paper	39,642	...	194	240,197	16.5
	Wrapping paper	86,794	...	709	433,367	20.0
	Building paper, board	4,489	...	53	50,570	8.9
	Miscellaneous paper, paperboard	108,590	...	572	353,299	30.7
	Not analyzed in detail	52,846	...	84	81,432	64.9

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	MISCELLANEOUS PAPER PRODUCTS WHOLESALERS--Continued					
116	Converted paper products	374,185	43.1	1,436	663,096	56.4
	Paper stationery, office supplies	20,166	...	354	242,789	8.3
	Paper bags	79,739	...	809	382,954	20.8
	Boxes, containers (paper, paperboard)	68,418	...	741	308,748	22.2
	Miscellaneous converted paper products	148,097	...	810	420,004	35.3
	Not analyzed in detail	57,765	...	183	79,412	72.7
117	Books, magazines, painted materials	3,446	0.4	37	18,054	19.1
	Printed blank, forms	324	...	11	6,510	5.0
	Miscellaneous engraved, printed products	1,819	...	...	...	...
	Not analyzed in detail	1,303	...	14	7,517	17.3
119	Toys, games, athletic goods	1,732	0.2	44	24,795	7.0
122	Junk and scrap (exc. iron and steel)	2,524	0.3	5	13,457	18.8
124	Second-hand merchandise	595	0.1	11	675	88.1
	Commodities, n.e.c., and service receipts	34,586	4.0	...	...	...
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS					
	All establishments	6,903,993	...	2,594	...	...
	Those analyzing commodity lines, total	6,839,321	100.0	2,403	...	...
1	Canned, bottled foods	6,256	0.1	13	46,868	13.3
5	Groceries (exc. as specified)	38,534	.0.6	28	310,790	12.4
19	Cotton (raw), including linters	1,746,032	25.5	321	1,839,661	94.9
20	Hay, straw, alfalfa	6,250	0.1	23	60,544	10.3
21	Feed (mixed, other)	34,281	0.5	56	242,178	14.2
22	Hides, skins, raw furs	411,118	6.0	739	442,449	92.9
23	Oilseeds, oil nuts, oil kernels	10,451	0.2	6	25,282	41.3
24	Leaf tobacco	217,623	3.2	138	218,141	99.8
26	Wool, related products	495,570	7.2	289	563,545	87.9
28	Grains	2,830,001	41.3	375	3,124,892	90.6
	Corn	491,502	...	151	2,004,873	24.5
	Wheat	1,159,098	...	168	2,309,545	50.2
	Oats	101,274	...	141	1,893,486	5.3
	Soybeans	110,322	...	71	1,102,360	10.0
	Other beans	33,613	...	17	52,224	64.4
	Other grains	332,469	...	...	...	...
	Not analyzed in detail	601,723	...	168	722,926	83.2
29	Livestock	485,149	7.1	406	494,520	98.1
	Cattle, calves	285,312	...	250	317,448	89.9
	Sheep, lambs	21,938	...	26	58,960	37.2
	Hogs	46,400	...	63	97,555	47.6
	Other livestock	1,190	...	...	...	...
	Not analyzed in detail	130,309	...	97	130,468	99.9
30	Seeds (field, garden)	14,541	0.2	49	113,914	12.8
31	Miscellaneous farm, marine products	297,647	4.4	176	407,934	73.0
35	Piece goods (woven)	13,956	0.2	8	199,637	7.0
46	Fertilizer, fertilizer materials	4,188	0.1	31	38,350	10.9
	Commodities, n.e.c.	213,552	3.1	...	...	...
126	Service receipts	14,172	0.2	117	927,146	1.5
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS					
	All establishments	1,450,871	...	2,270	...	...
	Those analyzing commodity lines, total	1,406,988	100.0	2,142	...	...
50	Motor vehicles	1,181,095	83.9	2,142	1,406,988	83.9
	Passenger cars (new)	520,695	...	425	767,362	67.8
	Passenger cars (used)	202,913	...	753	751,576	27.0
	Trucks, truck-tractors, truck-trailers	395,053	...	1,462	742,615	53.2
	Motorcycles, motor scooters	8,466	...	33	25,353	33.4
	Other motor vehicles	53,968	...	...	...	...
51	Automotive parts, accessories, etc.	149,502	10.6	1,370	1,091,975	13.7
	Batteries, electrical parts	2,543	...	158	119,822	2.1
	Tires, tubes	3,259	...	225	166,491	2.0
	Parts (exc. batteries, electrical parts)	66,514	...	771	546,511	12.2
	Garage, filling station equipment	3,183	...	145	80,544	4.0
	Accessories	11,341	...	333	278,488	4.1
	Other automotive supplies	2,890	...	182	165,135	1.8
	Not analyzed in detail	59,772	...	488	475,753	12.6
80	Farm, garden machinery (exc. tractors)	6,746	0.5	121	158,059	4.3
	Dairy equipment	68	...	11	5,753	1.2
	Garden equipment	60	...	8	6,014	1.0
	Farm machinery	5,682	...	99	119,423	4.8
	Not analyzed in detail	936	...	18	33,916	2.8
81	Tractors and equipment (exc. truck-tractors)	5,814	0.4	81	47,961	12.1
84	Construction, mining, excavating machinery	1,443	0.1	12	12,231	11.8
102	Petroleum and products	3,941	0.3	221	152,512	2.6
124	Second-hand merchandise	13,764	1.0	207	85,240	16.1
	Commodities, n.e.c.	16,189	1.2	...	...	...
126	Service receipts	28,494	2.0	783	570,334	5.0

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS					
	All establishments	2,640,718	...	12,423	...	...
	Those analyzing commodity lines, total	2,545,178	100.0	11,602	...	...
35	Piece goods (woven)	4,134	0.2	13	8,009	51.6
45	Paints, varnishes, lacquers	7,900	0.3	212	61,424	12.9
50	Motor vehicles	28,026	1.1	336	90,985	30.8
	Passenger cars (new)	6,642	...	45	29,256	22.7
	Passenger cars (used)	6,162	...	163	41,937	14.7
	Trucks, truck-tractors, truck-trailers	11,167	...	148	49,963	22.4
	Motorcycles, motor scooters	124	...	5	808	15.3
	Other motor vehicles	3,931	...	...	...	...
51	Automotive parts, accessories, etc.	2,285,660	89.8	11,602	2,545,178	89.8
	Batteries, electrical parts	236,136	...	5,646	1,440,090	16.4
	Tires, tubes	265,233	...	3,123	924,438	28.7
	Parts (exc. batteries, electrical parts)	893,403	...	6,813	1,550,670	57.6
	Garage, filling station equipment	139,521	...	3,788	960,141	14.5
	Accessories	202,962	...	4,752	1,198,707	16.9
	Other automotive supplies	131,416	...	4,172	1,071,037	12.3
	Not analyzed in detail	416,989	...	2,304	442,897	94.2
52	Electrical wiring supplies, construction materials	8,277	0.3	170	85,780	9.6
	Interior wiring, construction materials	3,008	...	67	42,898	7.0
	Outside construction materials	1,466	...	26	18,125	8.1
	Lighting fixtures (residential, commercial, industrial)	559	...	34	39,070	1.4
	Electric lamps (incandescent, fluorescent)	866	...	92	67,086	1.3
	Not analyzed in detail	2,378	...	38	13,986	17.0
53	Electrical apparatus, equipment	1,815	0.1	65	33,041	5.5
54	Radios, television sets, home appliances, and specialties	46,276	1.8	449	266,868	17.3
	Radio sets, tubes, etc., public address systems	13,341	...	290	204,114	6.5
	Television sets, tubes, parts, etc.	1,913	...	63	55,596	3.4
	Electric household refrigerators, freezers	14,676	...	198	168,886	8.7
	Electric home laundry equipment	2,493	...	97	76,643	3.2
	Electric ranges	1,627	...	106	65,139	2.5
	Other electric kitchen equipment	689	...	57	48,992	1.4
	Other electric appliances, specialties	5,166	...	157	104,755	4.9
	Not analyzed in detail	6,371	...	61	31,024	20.5
55	Electric commercial equipment	3,116	0.1	41	25,655	12.1
56	Hardware	16,387	0.6	85	95,666	17.1
57	Plumbing, heating, air-conditioning	4,717	0.2	79	49,297	9.6
63	Upholsterers' supplies	2,353	0.1	13	3,088	76.2
79	Miscellaneous professional, service equipment	2,187	0.1	14	4,834	45.2
80	Farm, garden machinery (exc. tractors)	2,757	0.1	36	23,286	11.8
82	General industrial machinery, equipment	3,201	0.1	86	28,517	11.2
	Compressors, pumps	847	...	43	12,305	6.9
	Conveyors, conveying equipment	236	...	8	2,353	10.0
	Cranes, derricks, hoists, winches	470	...	23	10,008	4.7
	Mechanical power transmission equipment	339	...	12	2,812	12.0
	Other general industrial machinery	757	...	...	...	...
	Not analyzed in detail	552	...	13	4,648	11.9
83	Metal-working machinery	1,864	0.1	60	23,974	7.8
	Machine tools, equipment	737	...	31	10,092	7.3
	Welding machinery, equipment	401	...	31	7,786	5.2
	Portable metal-working machinery (power-driven)	116	...	15	4,793	2.4
	Miscellaneous metal-working machinery	610	...	...	...	...
86	Industrial equipment, supplies	11,664	0.4	87	87,272	13.4
	Abrasives, abrasive material	340	...	30	21,075	1.6
	Industrial leather, belting, packing	213	...	15	9,265	2.3
	Mechanical rubber goods	7,474	...	24	64,922	11.5
	Rope, cordage, twine (exc. wire)	89	...	4	18,313	0.5
	Miscellaneous industrial equipment, supplies	2,656	...	48	17,890	14.8
	Not analyzed in detail	892	...	15	4,223	21.1
92	Scrap iron, steel	1,749	0.1	70	7,742	22.6
94	Iron, steel products	2,429	0.1	10	8,428	28.8
102	Petroleum and products	9,450	0.4	200	127,995	7.4
119	Toys, games, athletic goods	22,986	0.9	129	135,149	17.0
	Small arms, ammunition	522	...	14	13,891	3.8
	Toys, games	1,590	...	31	21,681	7.3
	Bicycles	7,130	...	49	78,371	9.2
	Children's vehicles (exc. bicycles)	93	...	20	18,336	0.5
	Other athletic goods	9,367	...	59	92,666	10.1
	Not analyzed in detail	4,234	...	52	32,364	13.1
124	Second-hand merchandise	10,431	0.4	206	22,775	45.8
	Commodities, n.e.c.	42,956	1.7	...	...	...
126	Service receipts	24,843	1.0	923	239,035	10.4

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS					
	All establishments	2,386,546	...	2,925	...	...
	Those analyzing commodity lines, total	2,325,545	100.0	2,761	...	...
51	Automotive parts, accessories, etc.	7,871	0.3	35	75,777	10.4
	Batteries, electrical parts	835	...	15	31,988	2.6
	Tires, tubes	378	...	12	13,709	2.8
	Parts (exc. batteries, electrical parts)	2,432	...	14	48,192	5.0
	Garage, filling station equipment	632	...	10	24,552	2.6
	Accessories	1,028	...	13	15,463	6.6
	Other automotive supplies	440	...	14	27,626	1.6
	Not analyzed in detail	2,126	...	4	18,891	11.2
52	Electrical wiring supplies, construction materials	1,230,550	53.1	2,336	2,173,902	56.6
	Interior wiring, construction materials	572,992	...	1,612	1,893,024	30.3
	Outside construction materials	224,619	...	1,045	1,670,671	13.4
	Lighting fixtures (residential, commercial, industrial)	167,349	...	1,575	1,819,942	9.2
	Electric lamps (incandescent, fluorescent)	105,751	...	1,422	1,790,516	5.9
	Not analyzed in detail	159,839	...	398	195,469	81.8
53	Electrical apparatus, equipment	312,074	13.4	1,127	1,497,558	20.8
54	Radios, television sets, home appliances, and specialties	651,359	28.0	921	1,700,278	38.3
	Radio sets, tubes, etc., public address systems	67,017	...	555	1,410,431	4.8
	Television sets, tubes, parts, etc.	28,851	...	230	605,824	4.8
	Electric household refrigerators, freezers	182,535	...	472	1,329,003	13.7
	Electric home laundry equipment	62,729	...	460	1,326,822	4.7
	Electric ranges	81,318	...	468	1,347,852	6.0
	Other electric kitchen equipment	47,747	...	497	1,368,294	3.5
	Other electric appliances, specialties	181,162	...	...	...	...
55	Electric commercial equipment	24,067	1.0	408	1,197,542	2.0
	Water coolers	4,063	...	273	933,348	0.4
	Commercial refrigeration, food locker equipment	11,610	...	125	441,019	2.6
	Cooking, food service equipment	934	...	31	146,868	0.6
	Not analyzed in detail	7,460	...	98	202,833	3.7
56	Hardware	4,210	0.2	87	26,672	15.8
57	Plumbing, heating, air-conditioning	17,791	0.8	153	423,085	4.2
	Air-conditioning equipment	1,972	...	26	133,059	1.5
	Boilers, radiators, connectors	794	...	15	16,949	4.7
	Furnaces (warm air)	1,395	...	23	37,029	3.8
	Oil burners	269	...	18	122,945	0.2
	Gas appliances, supplies	643	...	14	12,792	5.0
	Heating, cooking stoves (exc. electric, gas)	383	...	24	42,096	0.9
	Fans, blowers, unit heaters, and accessories	1,839	...	75	210,070	0.9
	Plumbing fixtures, equipment supplies	2,596	...	21	17,600	14.8
	Pipe fittings, valves, specialties	1,231	...	26	20,798	5.9
	Not analyzed in detail	6,669	...	29	44,750	14.9
80	Farm, garden machinery (exc. tractors)	4,253	0.2	129	423,715	1.0
	Dairy equipment	1,203	...	54	211,930	0.6
	Garden equipment	79	...	4	9,211	0.8
	Farm machinery	2,001	...	80	264,057	0.8
	Not analyzed in detail	970	...	36	106,505	0.9
82	General industrial machinery, equipment	5,461	0.2	162	498,745	1.1
	Compressors, pumps	674	...	29	31,314	2.2
	Cranes, derricks, hoists, winches	375	...	11	9,209	4.1
	Industrial trucks, tractors, stackers	69	...	4	14,778	0.5
	Fans, blowers (industrial equipment)	3,003	...	123	429,113	0.7
	Mechanical power transmission equipment	457	...	15	13,446	3.4
	Other general industrial machinery	663	...	...	...	...
	Not analyzed in detail	220	...	7	18,075	1.2
85	Special industry machinery, equipment	4,737	0.2	21	112,333	4.2
86	Industrial equipment, supplies	3,337	0.1	36	36,164	9.2
	Abrasives, abrasive material	229	...	11	11,919	1.9
	Industrial leather, belting, packing	153	...	8	8,458	1.8
	Mechanical rubber goods	74	...	5	6,496	1.1
	Miscellaneous industrial equipment, supplies	1,935	...	...	...	...
	Not analyzed in detail	946	...	6	12,782	7.4
119	Toys, games, athletic goods	2,772	0.1	23	40,312	6.9
124	Second-hand merchandise	2,653	0.1	17	5,170	51.3
	Commodities, n.e.c.	47,222	2.0	...	...	...
126	Service receipts	7,188	0.3	95	141,826	5.1
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS					
	All establishments	2,038,020	...	2,518	...	...
	Those analyzing commodity lines, total	1,989,004	100.0	2,330	...	...
40	Kitchen utensils, miscellaneous homewares	6,290	0.3	38	59,342	10.6
41	Musical instruments, phonograph records	34,152	1.7	80	299,392	11.4
42	Floor coverings	15,174	0.8	60	139,367	10.9
	Carpets, rugs	2,378	...	17	31,340	7.6
	Linoleum, other hard surface	8,266	...	39	94,689	8.7
	Other	288	...	9	19,708	1.5
	Not analyzed in detail	4,242	...	17	35,182	12.0

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS--Continued					
43	Furniture (household, office, store)	11,314	0.6	66	105,507	10.7
	Household furniture	9,364	...	55	93,557	10.0
	Other furniture	1,046	...	...	...	...
	Not analyzed in detail	904	...	6	6,386	14.2
45	Paints, varnishes, lacquers	1,651	0.1	27	36,851	4.5
51	Automotive parts, accessories, etc	27,957	1.4	85	126,744	22.0
	Batteries, electrical parts	3,767	...	39	78,075	4.8
	Tires, tubes	4,806	...	31	55,469	8.7
	Parts (exc. batteries, electrical parts)	7,407	...	18	52,603	14.1
	Garage, filling station equipment	1,787	...	19	43,885	4.1
	Accessories	4,794	...	41	64,621	7.4
	Other automotive supplies	2,075	...	28	76,892	2.7
	Not analyzed in detail	3,321	...	15	19,509	17.0
52	Electrical wiring supplies, construction materials	18,970	0.9	131	185,868	10.2
53	Electrical apparatus, equipment	2,844	0.1	50	20,226	14.1
54	Radios, television sets, home appliances, and specialties	1,723,874	86.8	2,330	1,989,004	86.8
	Radio sets, tubes, etc., public address systems	394,389	...	1,459	1,356,526	29.1
	Television sets, tubes, parts, etc	192,319	...	608	787,255	24.4
	Electric household refrigerators, freezers	501,893	...	715	1,471,256	34.1
	Electric home laundry equipment	199,583	...	692	1,410,145	14.2
	Electric ranges	93,932	...	522	1,204,497	7.8
	Other electric kitchen equipment	56,093	...	473	1,052,474	5.3
	Other electric appliances, specialties	175,352	...	945	1,402,644	12.5
	Not analyzed in detail	110,313	...	233	130,255	84.7
55	Electric commercial equipment	46,959	2.4	182	538,615	8.7
	Water coolers	2,202	...	61	296,774	0.7
	Commercial refrigeration, food lockers equipment	25,846	...	69	293,537	8.8
	Cooking, food service equipment	1,077	...	14	21,522	5.0
	Not analyzed in detail	17,834	...	93	216,687	8.2
56	Hardware	4,634	0.2	55	70,376	6.6
57	Plumbing, heating, air-conditioning	50,124	2.5	268	665,279	7.5
80	Farm, garden machinery (exc. tractors)	3,400	0.2	15	22,417	15.2
86	Industrial equipment, supplies	1,426	0.1	6	9,355	15.2
118	Jewelry, silverware, trophies	1,685	0.1	20	24,361	6.9
	Clocks, watches	757	...	14	22,193	3.4
	Costume jewelry	326	...	4	4,130	7.9
	Silverware, plated ware	261	..	6	2,369	11.0
	Other jewelry items	341	...	...	...	...
119	Toys, games, athletic goods	4,969	0.2	46	74,363	6.7
124	Second-hand merchandise	2,593	0.1	21	6,716	38.6
	Commodities, n.e.c	24,121	1.2	...	...	...
126	Service receipts	6,867	0.3	169	416,529	1.6
	HARDWARE WHOLESALERS					
	All establishments	2,013,997	...	2,153	...	...
	Those analyzing commodity lines, total	1,799,097	100.0	1,955	...	...
39	China, glassware, crockery	8,446	0.5	94	442,257	1.9
40	Kitchen utensils, miscellaneous homewares	30,728	1.7	91	346,122	8.9
41	Musical instruments, phonograph records	1,239	0.1	5	38,858	3.2
42	Floor coverings	18,392	1.0	58	336,344	5.5
43	Furniture (household, office, store)	21,716	1.2	79	383,975	5.6
	Household furniture	11,871	...	44	228,579	5.2
	Office furniture (wooden)	19	...	5	6,102	0.3
	Office furniture (metal)	14	...	5	4,667	0.3
	Mattresses, bed springs	627	...	23	104,276	0.6
	Other furniture	1,340	...	18	76,938	1.7
	Not analyzed in detail	7,845	...	21	137,676	5.7
45	Paints, varnishes, lacquers	26,680	1.5	250	625,539	4.3
46	Fertilizer, fertilizer materials	1,098	0.1	54	199,358	0.6
50	Motor vehicles	1,518	0.1	8	18,716	8.1
51	Automotive parts, accessories, etc	40,603	2.2	188	736,258	5.5
	Batteries, electrical parts	1,937	...	72	290,477	0.7
	Tires, tubes	4,611	...	85	456,926	1.0
	Parts (exc. batteries, electrical parts)	4,917	...	40	129,855	3.8
	Garage, filling station equipment	3,289	...	55	177,338	1.8
	Accessories	5,442	...	71	284,889	1.9
	Other automotive supplies	7,003	...	100	360,472	1.9
	Not analyzed in detail	13,404	...	39	185,074	7.2
52	Electrical wiring supplies, construction materials	47,520	2.6	352	815,385	5.8
	Interior wiring, construction materials	17,065	...	208	443,816	3.8
	Outside construction materials	3,123	...	63	187,748	1.7
	Lighting fixtures (residential, commercial, industrial)	4,238	...	112	356,466	1.2
	Electric lamps (incandescent, fluorescent)	4,484	...	191	467,251	1.0
	Not analyzed in detail	18,610	...	88	272,540	6.8
	HARDWARE WHOLESALERS--Continued					
53	Electrical apparatus, equipment	5,024	0.3	55	183,135	2.7
54	Radios, television sets, home appliances, and specialties	82,339	4.6	259	846,546	9.7
	Radio sets, tubes, parts, etc., public address systems	11,048	...	107	433,693	2.5
	Television sets, tubes, parts, etc	396	...	14	58,989	0.7
	Electric household refrigerators, freezers	17,256	...	89	380,165	4.5
	Electric home laundry equipment	5,826	...	96	404,955	1.4
	Electric ranges	6,064	...	80	328,742	1.8
	Other electric kitchen equipment	2,319	...	81	295,483	0.8
	Other electric appliances, specialties	17,883	...	152	521,733	3.4
	Not analyzed in detail	21,547	...	40	213,801	10.1
55	Electric commercial equipment	3,185	0.2	50	155,434	2.0
	Water coolers	452	...	16	87,975	0.5
	Commercial refrigeration, food locker equipment	616	...	12	47,194	1.3
	Cooking, food service equipment	950	...	15	32,597	2.9
	Not analyzed in detail	1,167	...	16	34,854	3.3
56	Hardware	1,039,506	57.7	1,955	1,799,097	57.7
57	Plumbing, heating, air-conditioning	106,126	5.9	408	862,525	12.3
63	Upholsterers' supplies	1,112	0.1	5	14,101	7.9
80	Farm, garden machinery (exc. tractors)	18,025	1.0	119	335,372	5.4
	Dairy equipment	1,944	...	32	155,823	1.2
	Garden equipment	3,506	...	78	182,626	1.9
	Farm machinery	7,770	...	59	202,335	3.8
	Not analyzed in detail	4,805	...	12	47,605	10.1
81	Tractors and equipment (exc. truck-tractors)	1,248	0.1	21	52,474	2.4
82	General industrial machinery, equipment	10,833	0.6	82	231,162	4.7
83	Metal-working machinery	6,503	0.4	94	203,613	3.2
	Machine tools, equipment	3,623	...	63	150,817	2.4
	Welding machinery, equipment	1,577	...	36	124,562	1.3
	Portable metal-working machinery (power driven)	543	...	31	79,981	0.7
	Miscellaneous metal-working machinery	210	...	17	52,262	0.4
	Not analyzed in detail	550	...	9	13,643	4.0
84	Construction, mining, excavating machinery	3,449	0.2	18	45,001	7.7
85	Special industry machinery, equipment	3,949	0.2	54	120,866	3.3
	Wood-working machinery	2,135	...	38	85,081	2.5
	Miscellaneous special machinery, equipment	1,814	...	...	...	...
86	Industrial equipment, supplies	39,788	2.2	209	444,423	9.0
	Abrasives, abrasive material	3,717	...	121	246,962	1.5
	Industrial leather, belting, packing	995	...	72	183,482	0.5
	Mechanical rubber goods	3,658	...	70	235,175	1.6
	Rope, cordage, twine, (exc. wire)	2,811	...	124	275,722	1.0
	Miscellaneous industrial equipment, supplies	19,505	...	86	258,913	7.5
	Not analyzed in detail	9,102	...	28	47,325	19.2
93	Iron, steel products (semi-finished)	3,358	0.2	24	36,403	9.2
	Sheet bars, tinplate bars	174	...	4	16,312	1.1
	Wire rods	54	...	9	21,943	0.2
	Rough castings, foundry products	60	...	7	15,442	0.4
	Other semi-finished products	2,874	...	...	...	...
	Not analyzed in detail	196	...	6	3,436	5.7
94	Iron, steel products (flat)	13,367	0.7	95	309,177	4.3
	Plates	1,554	...	25	128,440	1.2
	Strip (hot, cold rolled)	965	...	32	116,936	0.8
	Sheets (cold rolled)	431	...	21	46,756	0.9
	Sheets (hot rolled)	1,059	...	32	146,742	0.7
	Black plate	99	...	7	40,063	0.2
	Sheets (galvanized, other coated)	4,230	...	65	235,159	1.8
	Tin plate, terne plate	47	...	9	15,337	0.3
	Other flat iron, steel products	778	...	30	103,352	0.8
	Not analyzed in detail	4,204	...	12	53,337	7.9
95	Iron, steel wire and wire products	41,915	2.3	265	565,257	7.4
	Woven wire fence, gates	7,036	...	135	368,985	1.9
	Fence parts, fittings	1,035	...	78	263,364	0.4
	Barbed, twisted wire	3,977	...	121	355,973	1.1
	Nails (staples, tacks, brads)	14,461	...	202	416,342	3.5
	Wire rope, cable (exc. insulated)	1,904	...	110	244,453	0.8
	Strand, galvanized	150	...	22	75,350	0.2
	Reinforcement mesh	459	...	19	108,318	0.4
	Drawn wire	677	...	37	156,946	0.4
	Other iron, steel wire products	2,536	...	43	117,725	2.2
	Not analyzed in detail	9,680	...	24	102,929	9.4
96	Iron and steel finished products	21,721	1.2	90	291,061	7.5
	Rails, tieplates, splice bars, etc	1,037	...	19	73,657	1.4
	Bar-size shapes (exc. reinforcement), hot rolled	4,411	...	42	128,571	3.4
	Bar-size shapes, cold finished	1,152	...	30	133,948	0.9
	Concrete reinforcement bars	3,536	...	29	111,187	3.2
	Tool steel	797	...	27	118,622	0.7
	Structural shapes (exc. bar-size shapes)	3,613	...	23	85,535	4.2
	Other finished products	3,048	...	20	80,489	3.8
	Not analyzed in detail	4,127	...	11	46,211	8.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HARDWARE WHOLESALERS--Continued					
97	Iron and steel pipe and tubes	14,078	0.8	99	312,796	4.5
	Cast iron soil pipe	904	...	41	151,641	0.6
	Steel pipe, tubing (exc. seamless)	7,443	...	74	268,074	2.8
	Other iron, steel pipe	4,790	...	...	...	...
	Not analyzed in detail	941	...	4	13,087	7.2
99	Stainless steel	9,138	0.5	20	83,075	11.0
100	Building metal work, n.e.c.	3,516	0.2	19	64,128	5.5
101	Nonferrous metals	8,042	0.4	38	139,179	5.8
102	Petroleum and products	1,377	0.1	20	59,086	2.3
106	Cement, lime, plaster, stucco	1,090	0.1	34	52,574	2.1
109	Glass (sheet and containers)	2,309	0.1	67	239,164	1.0
	Sheet glass (including window, plate)	1,468	...	59	158,657	0.9
	Glass containers	113	...	5	8,570	1.3
	Not analyzed in detail	728	...	5	73,017	1.0
111	Lumber (rough, dressed, finished)	3,735	0.2	26	21,419	17.4
113	Millwork, veneer, other wood products	2,053	0.1	12	42,764	4.8
115	Paper (basic materials, paper board)	5,330	0.3	80	205,073	2.6
	Wrapping paper	400	...	33	130,071	0.3
	Building paper, board	4,126	...	65	192,296	2.1
	Miscellaneous paper, paper board	804	...	...	...	...
118	Jewelry, silverware, trophies	3,669	0.2	34	205,336	1.8
119	Toys, games, athletic goods	107,525	6.0	233	831,130	12.9
121	Luggage, saddlery, harness	2,215	0.1	36	205,405	1.1
	Commodities, n.e.c.	34,098	1.9	...	...	...
126	Service receipts	1,534	0.1	46	75,115	2.0
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS					
	All establishments	1,812,960	...	3,748	...	...
	Those analyzing commodity lines, total	1,731,178	100.0	3,506	...	...
42	Floor coverings	2,149	0.1	18	27,084	7.9
45	Paints, varnishes, lacquers	1,553	0.1	41	44,270	3.5
51	Automotive parts, accessories, etc.	5,014	0.3	20	23,113	21.7
	Tires, tubes	1,481	...	5	16,784	8.8
	Parts (exc. batteries, electrical parts)	1,592	...	5	12,320	12.9
	Garage, filling station equipment	781	...	5	13,191	5.9
	Other automotive supplies	753	...	...	...	...
	Not analyzed in detail	407	...	4	1,721	23.6
52	Electrical wiring supplies, construction materials	26,420	1.5	151	149,923	17.6
53	Electrical apparatus, equipment	1,915	0.1	62	49,964	3.8
54	Radios, television sets, home appliances, and specialties	23,698	1.4	205	158,266	15.1
	Radio sets, tubes, etc., public address systems	4,109	...	49	65,086	6.3
	Television sets, tubes, parts, etc.	458	...	9	16,206	2.8
	Electric household refrigerators, freezers	5,155	...	75	64,712	8.0
	Electric home laundry equipment	3,964	...	52	65,294	6.1
	Electric ranges	1,761	...	56	46,771	3.8
	Other electric kitchen equipment	2,946	...	103	80,874	3.6
	Other electric appliances, specialties	3,369	...	72	68,086	4.9
	Not analyzed in detail	1,936	...	18	13,199	14.7
55	Electric commercial equipment	5,702	0.3	88	61,347	9.3
	Water coolers	260	...	25	24,558	1.1
	Commercial refrigeration, food locker equipment	4,027	...	58	33,971	11.8
	Cooking, food service equipment	43	...	4	7,522	0.6
	Not analyzed in detail	1,372	...	19	14,279	9.6
56	Hardware	17,070	1.0	193	143,996	11.8
57	Plumbing, heating, air-conditioning	1,520,157	87.8	3,506	1,731,178	87.8
	Air-conditioning equipment	66,769	...	585	345,962	19.3
	Boilers, radiators, connectors	109,981	...	1,172	712,972	15.4
	Furnaces (warm air)	59,618	...	953	596,132	10.0
	Oil burners	31,041	...	956	565,610	54.8
	Gas appliances, supplies	55,777	...	770	453,703	12.3
	Heating, cooking stoves (exc. electric, gas)	9,133	...	205	120,040	7.6
	Fans, blowers, unit heaters and accessories	42,566	...	941	586,801	7.2
	Plumbing fixtures, equipment, supplies	350,404	...	1,459	877,082	40.0
	Pipe fittings, valves, specialties	346,460	...	1,639	936,870	37.0
	Not analyzed in detail	448,408	...	1,014	524,277	85.5
82	General industrial machinery, equipment	4,354	0.2	67	57,451	7.6
	Compressors, pumps	2,554	...	43	39,556	6.4
	Conveyors, conveying equipment	132	...	9	17,508	0.8
	Cranes, derricks, hoists, winches	139	...	18	29,267	0.5
	Fans, blowers (industrial equipment)	209	...	14	14,297	1.5
	Mechanical power transmission equipment	327	...	13	15,460	2.1
	Other general industrial machinery	498	...	...	...	...
	Not analyzed in detail	495	...	8	3,920	12.6
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
83	Metal-working machinery	2,347	0.1	48	60,831	3.8
	Machine tools, equipment	623	...	24	32,756	1.9
	Welding machinery, equipment	520	...	19	27,254	1.9
	Portable metal-working machinery (power-driven)	114	...	6	6,232	1.8
	Miscellaneous metal-working machinery	359	...	18	21,821	1.6
	Not analyzed in detail	731	...	10	13,895	5.3
84	Construction, mining, excavating machinery	2,251	0.1	10	9,058	24.8
85	Special industry machinery, equipment	2,614	0.2	19	26,598	9.8
	Wood-working machinery	112	...	6	4,654	2.4
	Oil-well and oil-refining machinery	2,320	...	6	10,778	21.5
	Miscellaneous special machinery, equipment	182	...	...	...	...
86	Industrial equipment, supplies	25,312	1.5	119	159,204	15.9
94	Iron, steel products (flat)	3,510	0.2	60	49,795	7.0
	Plates	40	...	4	3,898	1.0
	Strip (hot, cold rolled)	27	...	4	3,500	0.8
	Sheets (cold rolled)	68	...	4	3,194	2.1
	Sheets (hot rolled)	46	...	8	5,795	0.8
	Sheets (galvanized, other coated)	1,895	...	47	39,451	4.8
	Tin plate, terne plate	91	...	10	6,381	1.4
	Other flat iron, steel products	612	...	...	...	...
	Not analyzed in detail	731	...	4	6,115	12.0
95	Iron, steel wire and wire products	3,155	0.2	58	78,356	4.0
	Woven wire fence, gates	158	...	16	26,018	0.6
	Fence posts, fittings	231	...	4	6,336	3.6
	Barbed, twisted wire	40	...	5	8,261	0.5
	Nails (staples, tacks, brads)	276	...	21	25,012	1.1
	Wire rope, cable (exc. insulated)	886	...	28	41,125	2.2
	Other iron, steel wire products	1,564	...	...	...	...
96	Iron and steel finished products	3,109	0.2	24	35,866	8.7
	Bar-size shapes (exc. reinforcement), hot rolled	66	...	7	8,379	0.8
	Bar-size shapes, cold finished	15	...	5	5,966	0.2
	Concrete reinforcement bars	143	...	6	9,720	1.5
	Structural shapes (exc. bar-size shapes)	82	...	5	3,649	2.2
	Other finished products	2,723	...	...	...	...
	Not analyzed in detail	80	...	4	2,350	3.4
97	Iron and steel pipe and tubes	43,170	2.5	223	272,299	15.8
	Cast iron soil pipe	8,880	...	126	138,490	6.4
	Cast iron pressure pipe	947	...	24	33,025	2.9
	Steel pipe, tubing (exc. seamless)	22,219	...	179	223,090	10.0
	Seamless steel pipe, tubing	3,666	...	47	68,619	5.3
	Not analyzed in detail	7,458	...	20	28,849	25.8
99	Stainless steel	2,288	0.1	27	35,170	6.5
100	Building metal work, n.e.c.	2,237	0.1	26	23,387	9.6
101	Nonferrous metals	2,821	0.2	49	38,723	7.3
	Copper shapes, forms	1,501	...	35	30,575	4.9
	Aluminum, alloy shapes, forms	954	...	17	9,197	10.4
	Tin and tin-base shapes, forms	122	...	5	2,793	4.4
	Other nonferrous metals (basic shapes)	244	...	...	...	...
102	Petroleum and products	1,500	0.1	19	11,443	13.1
124	Second-hand merchandise	1,600	0.1	21	3,460	46.2
	Commodities, n.e.c.	19,989	1.2	...	...	...
126	Service receipts	7,243	0.4	79	32,808	22.1
	LUMBER, MILLWORK WHOLESALERS					
	All establishments	2,793,620		3,312	...	...
	Those analyzing commodity lines, total	2,640,836	100.0	3,050	...	...
45	Paints, varnishes, lacquers	5,291	0.2	151	125,312	4.2
46	Fertilizer, fertilizer materials	2,934	0.1	5	31,345	9.4
56	Hardware	13,886	0.5	309	282,086	4.9
57	Plumbing, heating, air-conditioning	2,650	0.1	47	31,854	8.3
95	Iron, steel wire and wire products	9,907	0.4	143	196,159	5.0
	Woven wire fence, gates	695	...	45	66,466	1.0
	Fence posts, fittings	339	...	32	51,887	0.6
	Barbed, twisted wire	449	...	46	63,328	0.7
	Nails (staples, tacks, brads)	3,969	...	121	161,372	2.4
	Wire rope, cable (exc. insulated)	12	...	4	3,024	0.4
	Reinforcement mesh	386	...	34	47,622	0.8
	Drawn wire	75	...	16	29,197	0.2
	Other iron, steel wire products	1,291	...	...	...	...
	Not analyzed in detail	2,691	...	13	20,292	13.3
100	Building metal work, n.e.c.	2,496	0.1	50	63,848	3.9
101	Nonferrous metals	1,374	0.1	19	37,213	3.7
102	Petroleum and products	2,959	0.1	27	31,611	9.4
103	Coal, coke	4,307	0.2	43	48,640	8.8
104	Brick, tile, terra cotta	2,081	0.1	71	62,390	3.3
105	Building stone, slate, concrete products	2,688	0.1	49	31,374	8.6
106	Cement, lime, plaster, stucco	8,266	0.3	143	107,181	7.7
109	Glass (sheet and containers)	2,934	0.1	109	99,483	2.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	LUMBER, MILLWORK WHOLESALERS--Continued					
110	Logs, piles, poles, posts, etc.	20,644	0.8	192	215,323	9.6
111	Lumber (rough, dressed, finished)	1,822,623	69.0	2,354	2,265,397	80.4
112	Plywood	229,836	8.7	1,011	1,150,283	20.0
	Hardwood	56,086	...	310	350,042	16.0
	Softwood	113,627	...	610	786,086	14.4
	Not analyzed in detail	60,123	...	324	281,584	21.4
113	Millwork, veneer, other wood products	433,836	16.4	1,269	1,234,711	35.1
115	Paper (basic materials, paper board)	21,918	0.8	223	275,501	8.0
	Wrapping paper	377	...	4	5,531	6.8
	Building paper, board	15,938	...	205	221,726	7.2
	Miscellaneous paper, paper board	4,037	...	...	...	...
	Not analyzed in detail	1,566	...	10	16,924	9.2
116	Converted paper products	2,439	0.1	40	43,174	5.6
124	Second-hand merchandise	4,417	0.2	60	5,380	82.1
	Commodities, n.e.c.	40,013	1.5	...	...	...
126	Service receipts	3,337	0.1	51	77,673	4.3
	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS					
	All establishments	1,141,116	...	2,578	...	...
	Those analyzing commodity lines, total	1,046,137	100.0	2,259	...	...
42	Floor coverings	3,413	0.3	17	12,477	27.4
	Linoleum, other hard surface	1,790	...	9	9,149	19.6
	Other	968	...	...	...	...
	Not analyzed in detail	655	...	7	3,235	20.2
45	Paints, varnishes, lacquers	8,071	0.8	145	100,308	8.0
46	Fertilizer, fertilizer materials	2,127	0.2	12	38,491	5.5
54	Radios, television sets, home appliances, and specialties	838	0.1	15	13,001	6.4
56	Hardware	13,172	1.2	133	91,345	14.4
	Builders' hardware	6,438	...	71	56,387	11.4
	Heavy hardware	1,364	...	13	7,572	18.0
	Shelf, light hardware	379	...	20	17,522	2.2
	Wire screening	212	...	21	10,623	2.0
	Other hardware	544	...	20	9,136	6.0
	Not analyzed in detail	4,235	...	43	26,494	16.0
57	Plumbing, heating, air-conditioning	8,570	0.8	82	56,248	15.2
86	Industrial equipment, supplies	863	0.1	27	17,844	4.8
94	Iron, steel products (flat)	2,918	0.3	61	39,559	7.4
95	Iron, steel wire and wire products	10,843	1.0	172	125,494	8.6
	Woven wire fence, gates	816	...	31	23,441	3.5
	Fence posts, fittings	448	...	20	19,080	2.3
	Barbed, twisted wire	483	...	27	22,568	2.1
	Nails (staples, tacks, brads)	3,085	...	107	81,954	3.8
	Wire rope, cable (exc. insulated)	105	...	8	5,739	1.8
	Reinforcement mesh	1,582	...	53	47,939	3.3
	Drawn wire	103	...	10	8,714	1.2
	Other iron, steel wire products	2,151	...	...	...	...
	Not analyzed in detail	2,070	...	20	15,563	13.3
96	Iron and steel finished products	4,947	0.5	75	64,572	7.7
	Bar-size shapes (exc. reinforcement), hot rolled	40	...	4	1,956	2.0
	Concrete reinforcement bars	2,635	...	42	37,989	6.9
	Structural shapes (exc. bar-size shapes)	629	...	11	10,974	5.7
	Other finished products	912	...	...	...	...
	Not analyzed in detail	731	...	9	7,563	9.7
97	Iron and steel pipe and tubes	1,068	0.1	21	15,090	7.1
	Cast iron soil pipe	379	...	7	4,669	8.1
	Steel pipe, tubing (exc. seamless)	167	...	6	3,132	5.3
	Seamless steel pipe, tubing	373	...	6	6,575	5.7
	Not analyzed in detail	149	...	...	...	...
100	Building metal work, n.e.c.	6,996	0.7	104	73,845	9.5
101	Nonferrous metals	3,886	0.4	75	48,017	8.1
	Copper shapes, forms	977	...	21	13,748	7.1
	Aluminum, alloy shapes, forms	2,436	...	56	38,274	6.4
	Tin and tin-base shapes, forms	169	...	10	6,581	2.6
	Other nonferrous metals, basic shapes	304	...	...	...	...
102	Petroleum and products	5,190	0.5	45	37,115	14.0
103	Coal, coke	11,768	1.1	107	94,503	12.4
104	Brick, tile, terra cotta	108,683	10.4	497	304,887	35.6
105	Building stone, slate, concrete products	222,658	21.3	699	390,328	57.0
106	Cement, lime, plaster, stucco	115,469	11.0	515	373,504	30.9
107	Crude non-metallic minerals, products	14,041	1.3	59	56,768	24.7
108	Sand, gravel, crushed stone	87,545	8.4	533	318,200	27.5
109	Glass (sheet and containers)	95,373	9.1	364	142,611	66.9
	Sheet glass (including window, plate)	86,714	...	310	123,385	70.2
	Glass containers	1,842	...	10	4,373	42.1
	Not analyzed in detail	6,817	...	49	16,127	42.3

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS--Continued					
111	Lumber (rough, dressed, finished)	11,535	1.1	117	84,927	13.6
	Hardwood flooring	1,481	...	51	39,173	3.8
	Hardwood lumber other than flooring	1,131	...	16	18,658	6.1
	Softwood lumber, flooring	4,485	...	47	41,157	10.9
	Not analyzed in detail	4,438	...	40	25,084	17.7
112	Plywood	4,237	0.4	96	72,621	5.8
	Hardwood	928	...	23	32,107	2.9
	Softwood	2,152	...	48	43,611	4.9
	Not analyzed in detail	1,157	...	35	18,412	6.3
113	Millwork, veneer, other wood products	10,638	1.0	116	83,688	12.7
114	Wallpaper	1,119	0.1	18	12,273	9.1
115	Paper (basic materials, paper board)	39,606	3.8	243	159,851	24.8
	Wrapping paper	335	...	8	6,570	5.1
	Building paper, board	36,483	...	223	144,653	25.2
	Miscellaneous paper, paper board	659	...	...	...	...
	Not analyzed in detail	2,129	...	14	12,946	16.4
124	Second-hand merchandise	1,554	0.1	10	3,000	51.8
	Commodities, n.e.c.	241,440	23.2	...	...	...
126	Service receipts	7,569	0.7	141	99,450	7.6
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS					
	All establishments	870,025	...	4,814	...	...
	Those analyzing commodity lines, total	790,132	100.0	4,182	...	...
1	Canned, bottled foods	487	0.1	17	4,342	11.2
3	Confectionery	660	0.1	19	5,683	11.6
5	Groceries (exc. as specified)	2,111	0.3	15	5,583	37.8
27	Flowers, nursery stock	965	0.1	13	4,127	23.4
35	Piece goods (woven)	570	0.1	9	8,605	6.6
36	Home furnishings (textile)	2,321	0.3	10	3,597	64.5
39	China, glassware, crockery	10,480	1.3	166	52,712	19.9
40	Kitchen utensils, miscellaneous housewares	3,044	0.4	52	19,262	15.8
42	Floor coverings	2,268	0.3	12	10,548	21.5
43	Furniture (household, office, store)	63,474	8.0	464	128,238	49.5
	Household furniture	2,198	...	22	11,566	19.0
	Office furniture (wooden)	3,369	...	85	21,839	15.4
	Office furniture (metal)	3,588	...	101	19,763	18.2
	Mattresses, bed springs	443	...	15	11,762	3.8
	Other furniture	48,914	...	299	91,317	53.6
	Not analyzed in detail	4,962	...	48	9,601	51.7
44	Drugs, drug sundries	575	0.1	9	3,685	15.6
51	Automotive parts, accessories, etc.	494	0.1	13	4,715	10.5
54	Radios, television sets, home appliances, and specialties	10,571	1.3	219	60,015	17.6
	Radio sets, tubes, etc., public address systems	1,147	...	41	10,136	11.3
	Television sets, tubes, parts, etc.	87	...	14	3,375	2.6
	Electric household refrigerators, freezers	3,573	...	115	31,203	11.4
	Electric home laundry equipment	416	...	25	5,463	7.6
	Electric ranges	401	...	42	10,606	3.8
	Other electric kitchen equipment	2,149	...	31	15,898	13.5
	Other electric appliances, specialties	1,123	...	52	9,479	11.8
	Not analyzed in detail	1,675	...	26	5,200	32.2
55	Electric commercial equipment	190,025	23.9	1,237	255,909	74.2
	Water coolers	3,473	...	118	29,931	11.6
	Commercial refrigeration, food locker equipment	135,832	...	902	183,181	74.2
	Cooking, food service equipment	12,006	...	175	47,032	25.5
	Not analyzed in detail	38,714	...	261	58,737	65.9
56	Hardware	1,828	0.2	56	15,703	11.6
57	Plumbing, heating, air-conditioning	11,084	1.4	188	56,535	19.6
	Air-conditioning equipment	6,475	...	111	31,257	20.7
	Boilers, radiators, connectors	34	...	8	2,754	1.2
	Furnaces (warm air)	82	...	13	3,687	2.2
	Oil burners	156	...	9	2,273	6.9
	Gas appliances, supplies	1,288	...	25	14,666	8.8
	Heating, cooking stoves (exc. electric, gas)	336	...	25	6,936	4.8
	Fans, blowers, unit heaters and accessories	291	....	19	5,754	5.0
	Plumbing fixtures, equipment, supplies	178	...	10	2,381	7.5
	Pipe fittings, valves, specialties	422	...	17	5,549	7.6
	Not analyzed in detail	1,822	...	28	6,250	29.2
64	Janitors' supplies	1,383	0.2	69	16,884	8.2
71	Stationers', office supplies (exc. paper)	8,818	1.1	195	31,152	28.3
72	Recording, controlling instruments, accessories	1,983	0.2	17	3,185	62.3
73	School equipment, supplies	903	0.1	36	6,615	13.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued					
75	Office machines	72,658	9.2	860	105,406	68.9
	Accounting, statistical machines	8,021	...	207	23,358	34.3
	Duplicating machines	6,769	...	153	17,139	39.5
	Addressing, mailing machines	2,950	...	57	6,970	42.3
	Typewriters	23,983	...	300	46,187	51.9
	Other office machines	17,189	...	329	35,692	48.2
	Not analyzed in detail	13,746	...	268	22,821	60.2
76	Store, service shop machines	113,751	14.4	620	136,254	83.5
	Cash registers	4,766	...	164	15,141	31.5
	Coin-operated machines	86,930	...	284	90,984	95.5
	Other machines	3,843	...	90	10,112	38.0
	Not analyzed in detail	18,212	...	114	23,059	79.0
77	Scales, balances (exc. scientific)	7,528	1.0	222	29,654	25.4
	Store scales	4,377	...	161	23,599	18.5
	All other	1,373	...	47	5,665	24.2
	Not analyzed in detail	1,778	...	45	4,734	37.6
78	Office, store fixtures and equipment, n.e.c.	164,337	20.8	1,147	211,531	77.7
79	Miscellaneous professional, service equipment	48,871	6.2	283	60,064	81.4
80	Farm, garden machinery (exc. tractors)	1,370	0.2	17	6,955	19.7
82	General industrial machinery, equipment	552	0.1	29	8,038	6.9
85	Special industry machinery, equipment	12,825	1.6	45	31,877	40.2
	Food products machinery	4,645	...	31	20,398	22.8
	Miscellaneous special machinery, equipment	8,180	...	...	...	...
86	Industrial equipment, supplies	1,201	0.2	21	6,838	17.6
	Mechanical rubber goods	106	...	6	1,575	6.7
	Rope, cordage, twine (exc. wire)	350	...	4	1,656	21.1
	Miscellaneous industrial equipment, supplies	745	...	...	...	...
94	Iron, steel products (flat)	642	0.1	4	3,383	19.0
95	Iron, steel wire and wire products	1,258	0.2	10	3,978	31.6
	Nails (staples, tacks, brads)	1,083	...	4	2,315	46.8
	Other iron, steel wire products	175	...	...	...	...
96	Iron and steel finished products	845	0.1	10	2,115	40.0
115	Paper (basic materials, paper board)	869	0.1	39	11,750	7.4
	Fine paper	98	...	10	1,177	8.3
	Wrapping paper	176	...	15	4,462	3.9
	Miscellaneous paper, paper board	595	...	...	...	...
116	Converted paper products	6,238	0.8	215	42,139	14.8
	Paper stationery, office supplies	4,463	...	137	25,874	17.2
	Paper bags	182	...	21	3,567	5.1
	Boxes, containers (paper, paper board)	358	...	20	5,141	7.0
	Miscellaneous converted paper products	513	...	41	9,801	5.2
	Not analyzed in detail	722	...	20	3,534	20.4
117	Books, magazines, printed materials	865	0.1	31	6,901	12.5
118	Jewelry, silverware, trophies	860	0.1	16	15,792	5.4
119	Toys, games, athletic goods	927	0.1	20	4,451	20.8
124	Second-hand merchandise	4,527	0.6	115	14,356	31.5
	Commodities, n.e.c.	22,971	2.9	...	...	...
126	Service receipts	12,993	1.6	725	126,603	10.3
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS					
	All establishments	786,561	...	936	...	...
	Those analyzing commodity lines, total	761,674	100.0	882	...	...
50	Motor vehicles	3,624	0.5	40	23,284	15.6
	Passenger cars (new)	232	...	4	2,230	10.4
	Trucks, truck-tractors, truck-trailers	3,208	...	34	19,191	16.7
	Other motor vehicles	184	...	...	...	...
51	Automotive parts, accessories, etc	4,252	0.6	46	27,980	15.2
	Batteries, electrical parts	111	...	7	4,317	2.6
	Tires, tubes	336	...	12	6,313	5.3
	Parts (exc. batteries, electrical parts)	2,921	...	26	18,325	15.9
	Accessories	92	...	7	3,338	2.8
	Other automotive supplies	97	...	...	...	...
	Not analyzed in detail	695	...	9	5,239	13.3
57	Plumbing, heating, air-conditioning	957	0.1	10	7,127	13.4
80	Farm, garden machinery (exc. tractors)	16,762	2.2	95	100,940	16.6
	Dairy equipment	54	...	5	1,684	3.2
	Garden equipment	36	...	8	3,101	1.2
	Farm machinery	14,236	...	80	88,779	16.0
	Not analyzed in detail	2,436	...	13	11,438	21.3
81	Tractors and equipment (exc. truck-tractors)	29,715	3.9	126	106,090	28.0
	Farm, garden tractors, equipment	4,315	...	66	67,425	6.4
	Other wheel-type tractors, equipment	23,631	...	84	62,140	38.0
	Not analyzed in detail	1,769	...	8	4,017	44.0
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS--Continued					
82	General industrial machinery, equipment	80,318	10.5	263	244,359	32.9
	Compressors, pumps	7,712	...	150	172,949	4.4
	Crushing, pulverizing machinery, equipment	5,240	...	82	110,642	4.7
	Conveyors, conveying equipment	2,369	...	73	81,314	2.9
	Cranes, derricks, hoists, winches	28,239	...	163	155,560	18.2
	Industrial trucks, tractors, stackers	16,979	...	84	100,596	16.9
	Fans, blowers (industrial equipment)	246	...	10	8,048	3.0
	Mechanical power transmission equipment	2,048	...	26	23,684	8.6
	Other general industrial machinery	10,052	...	91	102,155	9.8
	Not analyzed in detail	7,433	...	16	15,146	49.1
83	Metal-working machinery,	707	0.1	20	7,590	9.3
	Machine tools, equipment	113	...	8	2,535	4.4
	Welding machinery, equipment	259	...	10	3,080	8.4
	Portable metal-working machinery (power-driven)	90	...	4	3,263	2.8
	Miscellaneous metal-working machinery	245	...	...	...	...
84	Construction, mining, excavating machinery	584,336	76.6	738	673,751	86.7
	Road building machinery	310,305	...	503	514,031	60.4
	Mining, quarrying machinery, accessories	19,336	...	150	200,768	9.6
	Excavating, dredging machinery, equipment	62,839	...	223	265,278	23.7
	Construction machinery (exc. road)	106,477	...	358	341,966	31.1
	Not analyzed in detail	85,378	...	102	94,363	90.5
85	Special industry machinery, equipment	3,324	0.4	36	27,091	12.3
	Wood-working machinery	294	...	11	4,848	6.1
	Shoe, shoe repair machinery	150	...	4	2,916	5.1
	Miscellaneous special machinery, equipment	2,620	...	...	...	...
	Not analyzed in detail	260	...	4	3,915	6.6
86	Industrial equipment, supplies	8,898	1.2	55	53,796	16.5
	Abrasives, abrasive material	149	...	4	3,815	3.9
	Industrial leather, belting, packing	51	...	6	5,998	0.8
	Mechanical rubber goods	43	...	8	3,540	1.2
	Rope, cordage, twine (exc. wire)	30	...	7	3,564	0.8
	Miscellaneous industrial equipment, supplies	7,365	...	40	40,580	18.1
	Not analyzed in detail	1,260	...	6	8,185	15.4
95	Iron, steel wire and wire products	1,303	0.2	38	35,859	3.6
	Wire rope, cable (exc. insulated)	697	...	30	24,887	2.8
	Other iron, steel wire products	606	...	...	...	...
96	Iron and steel finished products	1,342	0.2	7	7,432	18.0
97	Iron and steel pipe and tubes	547	0.1	5	1,910	28.6
100	Building metal work, n.e.c.	918	0.1	7	7,965	11.5
124	Second-hand merchandise	3,781	0.5	46	54,697	6.9
	Commodities, n.e.c.	8,224	1.1	...	...	...
126	Service receipts	12,667	1.7	163	154,799	8.2
	FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS					
	All establishments	485,297	...	883	...	...
	Those analyzing commodity lines, total	445,693	100.0	814	...	...
30	Seeds (field, garden)	2,024	0.4	21	12,401	16.3
31	Miscellaneous farm, marine products	1,051	0.2	5	5,235	20.1
45	Paints, varnishes, lacquers	823	0.2	17	14,270	5.8
46	Fertilizer, fertilizer materials	651	0.1	21	12,205	5.3
47	Agricultural chemicals (exc. fertilizer)	882	0.2	15	11,468	7.7
50	Motor vehicles	2,259	0.5	42	12,216	18.5
	Passenger cars (new)	332	...	6	1,993	16.6
	Passenger cars (used)	326	...	10	3,953	8.2
	Trucks, truck-tractors, truck-trailers	1,444	...	33	9,826	14.7
	Other motor vehicles	157	...	...	...	...
51	Automotive parts, accessories, etc	4,624	1.0	64	34,833	13.3
	Batteries, electrical parts	192	...	11	9,438	2.0
	Tires, tubes	697	...	18	14,899	4.7
	Parts (exc. batteries, electrical parts)	2,188	...	27	16,539	13.2
	Garage, filling station equipment	167	...	7	3,702	4.5
	Accessories	652	...	20	10,638	6.1
	Other automotive supplies	117	...	10	8,078	1.4
	Not analyzed in detail	611	...	14	5,005	12.2
54	Radios, television sets, home appliances, and specialties	3,381	0.8	33	22,509	15.0
	Radio sets, tubes, etc., public address systems	418	...	4	6,745	6.2
	Electric household refrigerators, freezers	914	...	19	12,637	7.2
	Electric home laundry equipment	436	...	5	8,167	5.3
	Electric ranges	203	...	5	7,261	2.8
	Other electric kitchen equipment	104	...	4	2,866	3.6
	Other electric appliances, specialties	378	...	...	...	...
	Not analyzed in detail	928	...	6	3,646	25.4
56	Hardware	3,375	0.8	44	24,000	14.1
57	Plumbing, heating, air-conditioning	795	0.2	28	17,724	4.5
61	Laundry, dry cleaning equipment, supplies	593	0.1	4	4,256	13.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS—Continued					
80	Farm, garden machinery (exc. tractors)	249,843	56.2	668	344,061	72.6
	Dairy equipment	46,912	...	215	85,275	55.0
	Garden equipment	8,204	...	85	31,547	26.0
	Farm machinery	166,196	...	395	244,453	68.0
	Not analyzed in detail	28,531	...	88	42,195	67.6
81	Tractors and equipment (exc. truck-tractors)	153,182	34.4	316	251,388	60.9
	Farm, garden tractors, equipment	108,477	...	216	180,174	60.2
	Other wheel-type tractors, equipment	15,862	...	57	35,539	44.6
	Not analyzed in detail	28,843	...	82	49,317	58.5
82	General industrial machinery, equipment	4,482	1.0	44	23,105	19.4
84	Construction, mining, excavating machinery	2,412	0.5	22	10,717	22.5
85	Special industry machinery, equipment	419	0.1	12	2,868	14.6
86	Industrial equipment, supplies	793	0.2	22	10,996	7.2
95	Iron, steel wire and wire products	852	0.2	21	17,608	4.8
	Woven wire fence, gates	420	...	9	10,119	4.2
	Barbed, twisted wire	68	...	4	6,282	1.1
	Nails (staples, tacks, brads)	155	...	9	8,144	1.9
	Wire rope, cable (exc. insulated)	86	...	10	6,572	1.3
	Other iron, steel wire products	123	...	...	...	...
96	Iron and steel, finished products	305	0.1	6	4,826	6.3
102	Petroleum and products	789	0.2	16	9,188	8.6
116	Converted paper products	1,000	0.2	5	5,322	18.8
124	Second-hand merchandise	1,421	0.3	23	8,826	16.1
	Commodities, n.e.c.	7,797	1.7	...	...	...
126	Service receipts	1,940	0.4	85	39,035	5.0
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS					
	All establishments	2,999,989	...	7,304	...	...
	Those analyzing commodity lines, total	2,794,644	100.0	6,541	...	...
45	Paints, varnishes, lacquers	2,254	0.1	135	85,308	2.6
48	Industrial chemicals, n.e.c.	2,718	0.1	13	11,747	23.1
50	Motor vehicles	3,885	0.1	42	43,985	8.8
	Passenger cars (new)	304	...	6	9,947	3.0
	Passenger cars (used)	46	...	9	6,943	0.7
	Trucks, truck-tractors, truck-trailers	2,653	...	28	31,411	8.4
	Other motor vehicles	882	...	...	...	...
51	Automotive parts, accessories, etc.	16,693	0.6	167	104,963	15.9
	Batteries, electrical parts	1,769	...	28	35,942	4.9
	Tires, tubes	1,900	...	29	35,368	5.4
	Parts (exc. batteries, electrical parts)	5,233	...	85	51,360	10.2
	Garage, filling station equipment	1,430	...	36	37,333	3.8
	Accessories	1,376	...	21	31,515	4.4
	Other automotive supplies	1,204	...	30	37,002	3.2
	Not analyzed in detail	3,781	...	21	23,162	16.3
52	Electrical wiring supplies, construction materials	17,454	0.6	180	166,985	10.4
53	Electrical apparatus, equipment	8,753	0.3	230	177,795	4.9
54	Radios, television sets, home appliances, and specialties	4 962	0.2	47	57,318	8.6
55	Electric commercial equipment	3,525	0.1	30	39,720	8.9
56	Hardware	30,095	1.1	245	206,385	14.6
57	Plumbing, heating, air-conditioning	65,161	2.3	364	356,179	18.3
	Air-conditioning equipment	1,144	...	19	18,104	6.3
	Boilers, radiators, connectors	1,874	...	38	61,218	3.1
	Furnaces (warm air)	895	...	29	45,185	2.0
	Oil burners	465	...	26	52,403	0.9
	Gas appliances, supplies	134	...	11	15,225	0.9
	Heating, cooking stoves (exc.electric,gas)	40	...	5	7,019	0.6
	Fans, blowers,unit heaters,and accessories	1,859	...	62	87,084	2.1
	Plumbing fixtures, equipment, supplies	4,278	...	55	67,779	6.3
	Pipe fittings, valves, specialties	42,960	...	276	273,859	15.7
	Not analyzed in detail	11,512	...	43	60,479	19.0
78	Office, store fixtures and equipment, n.e.c.	2,311	0.1	13	6,219	37.2
79	Miscellaneous professional,service equipment	4,917	0.2	38	20,439	24.0
80	Farm, garden machinery (exc. tractor)	7,345	0.3	94	73,189	10.0
	Dairy equipment	520	...	12	14,820	3.5
	Garden equipment	79	...	13	13,288	0.6
	Farm machinery	5,332	...	60	53,952	9.9
	Not analyzed in detail	1,414	...	19	9,773	14.5
81	Tractors and equipment (exc. truck-tractors)	4,259	0.2	61	52,102	8.2
	Farm, garden tractors, equipment	1,687	...	40	32,558	5.2
	Other wheel-type tractors, equipment	1,525	...	25	22,751	6.7
	Not analyzed in detail	1,047	...	7	9,251	11.3
82	General industrial machinery, equipment	420,924	15.1	1,702	860,370	48.9
	Compressors, pumps	52,941	...	611	395,282	13.4
	Crushing, pulverizing machinery, equipment	8,811	...	106	118,409	7.4
	Conveyors, conveying equipment	29,225	...	301	247,073	11.8
	Cranes, derricks, hoists, winches	19,588	...	280	269,807	7.3
	Industrial trucks, tractors, stackers	54,458	...	255	188,880	28.8
	Fans, blowers (industrial equipment)	5,980	...	203	127,557	4.7
	Mechanical power transmission equipment	81,025	...	540	293,143	27.6
	Other general industrial machinery	82,606	...	598	307,029	26.9
	Not analyzed in detail	86,290	...	232	147,524	58.5
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
83	Metal-working machinery	292,317	10.4	1,441	610,067	47.9
	Machine tools, equipment	174,281	...	713	405,540	43.0
	Welding machinery, equipment	62,828	...	689	274,963	22.8
	Portable metal-working machinery (power-driven)	8,257	...	203	144,045	5.7
	Miscellaneous metal-working machinery	21,961	...	250	169,359	13.0
	Not analyzed in detail	24,990	...	130	56,683	44.1
84	Construction, mining, excavating machinery	106,877	3.8	338	298,980	35.7
	Road-building machinery	28,139	...	121	155,290	18.1
	Mining, quarrying machinery, accessories	41,969	...	166	144,949	29.0
	Excavating, dredging machinery, equipment	8,327	...	79	106,486	7.8
	Construction machinery (exc. road)	15,769	...	124	140,251	11.2
	Not analyzed in detail	12,673	...	56	42,749	29.6
85	Special industry machinery, equipment	717,714	25.6	2,218	1,184,569	60.6
	Food products machinery	37,578	...	195	61,584	61.0
	Textile industry machinery	48,318	...	204	58,942	82.0
	Printing trades machinery	46,483	...	153	53,279	87.2
	Wood-working machinery	38,049	...	291	167,148	22.8
	Shoe, shoe repair machinery	3,441	...	27	5,592	61.5
	Oil-well and oil-refining machinery	429,892	...	914	691,984	62.1
	Miscellaneous special machinery, equipment	89,802	...	483	214,599	41.8
	Not analyzed in detail	24,151	...	96	46,229	52.2
86	Industrial equipment, supplies	619,389	22.2	2,169	1,106,590	56.0
	Abrasives, abrasive material	49,603	...	533	394,117	12.6
	Industrial leather, belting, packing	15,663	...	425	277,118	5.6
	Mechanical rubber goods	53,124	...	599	376,551	14.1
	Rope, cordsge, twine (exc. wire)	60,264	...	419	338,316	17.8
	Miscellaneous industrial equipment, supplies	325,078	...	1,330	656,304	49.5
	Not analyzed in detail	115,657	...	282	171,515	67.4
89	Ship, marine propulsion machinery	1,713	0.1	25	12,084	14.2
90	Miscellaneous transportation equipment	2,615	0.1	20	17,012	15.4
92	Scrap iron, steel	3,229	0.1	67	38,773	8.3
93	Iron, steel products (semi-finished)	3,649	0.1	71	51,638	7.1
	Sheet bars, tinplate bars	190	...	11	6,394	3.0
	Wire rods	424	...	21	16,813	2.5
	Rough castings, foundry products	718	...	18	21,676	3.3
	Forgings	570	...	17	18,442	3.1
	Other semi-finished products	1,433	...	13	14,883	9.6
	Not analyzed in detail	314	...	9	4,492	7.0
94	Iron, steel products (flat)	13,397	0.5	128	139,291	9.6
	Plates	2,235	...	58	73,431	3.0
	Strip (hot, cold rolled)	911	...	39	32,940	2.8
	Sheets (cold rolled)	379	...	25	23,499	1.6
	Sheets (hot rolled)	873	...	42	61,803	1.4
	Black plate	380	...	14	14,470	2.6
	Sheets (galvanized, other coated)	968	...	40	61,042	1.6
	Tin plate, terne plate	281	...	6	6,449	4.4
	Other flat iron, steel products	1,491	...	47	55,177	2.7
	Not analyzed in detail	5,879	...	19	31,246	18.8
95	Iron, steel wire and wire products	21,891	0.8	614	484,452	4.5
	Woven wire fence, gates	617	...	45	63,739	1.0
	Fence posts, fittings	171	...	20	29,182	0.6
	Barbed, twisted wire	373	...	31	51,334	0.7
	Nails (staples, tacks, brads)	3,011	...	102	120,411	2.5
	Wire rope, cable (exc. insulated)	14,165	...	521	416,913	3.4
	Strand, galvanized	191	...	24	41,140	0.5
	Reinforcement mesh	418	...	25	32,174	1.3
	Drawn wire	228	...	17	20,929	1.1
	Other iron, steel wire products	1,050	...	46	42,826	2.4
	Not analyzed in detail	1,667	...	24	18,797	8.9
96	Iron and steel finished products	25,973	0.9	312	251,789	10.3
	Rails, tieplates, splice bars, etc.	1,606	...	21	32,459	4.9
	Bar-size shapes (exc. reinforcement),hot rolled	2,164	...	60	65,181	3.3
	Bar-size shapes, cold finished	1,680	...	53	66,403	2.5
	Concrete reinforcement bars	677	...	40	54,295	1.2
	Tool steel	652	...	39	52,432	1.2
	Structural shapes (exc. bar-size shapes)	2,421	...	57	73,614	3.3
	Other finished products	12,537	...	...	...	...
	Not analyzed in detail	4,236	...	30	21,923	19.3
97	Iron and steel pipe and tubes	201,082	7.2	783	733,726	27.4
	Cast iron soil pipe	2,971	...	34	38,544	7.7
	Cast iron pressure pipe	1,923	...	29	37,717	5.1
	Steel pipe, tubing (exc. seamless)	76,656	...	559	554,562	13.8
	Seamless steel pipe, tubing	97,968	...	533	516,712	19.0
	Not analyzed in detail	21,564	...	92	76,380	28.2
98	Alloy steel	7,250	0.2	139	127,303	5.7
	Bars, hot rolled	329	...	16	21,558	1.5
	Bars, cold finished	273	...	16	16,272	1.7
	Tool steel	187	...	16	22,125	0.8
	Pipe and tubes	5,732	...	97	82,012	7.0
	Sheet and strip	23	...	6	3,890	0.6
	Other alloy steel	296	...	11	16,368	1.8
	Not analyzed in detail	410	...	5	5,370	7.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
99	Stainless steel	3,327	0.1	41	43,574	7.6
	Strip	20	...	5	4,504	0.4
	Sheets	374	...	13	14,219	2.6
	Bars and bar-size shapes	197	...	7	8,355	2.4
	Other stainless steel	2,736	...	...	...	...
101	Nonferrous metals	7,695	0.3	115	107,221	7.2
	Copper shapes, forms	1,757	...	57	60,842	2.9
	Aluminum, alloy shapes, forms	3,246	...	25	20,758	15.6
	Tin and tin-base shapes, forms	213	...	6	2,989	7.1
	Precious metals	25	...	4	7,989	0.3
	Other nonferrous metals, basic shapes	2,064	...	36	34,533	6.0
	Not analyzed in detail	390	...	12	9,846	4.0
102	Petroleum and products	3,110	0.1	36	32,304	9.6
109	Glass (sheet and containers)	42,401	1.5	105	53,172	79.7
111	Lumber (rough, dressed, finished)	2,183	0.1	22	22,912	9.5
115	Paper (basic materials, paper board)	4,230	0.2	38	33,409	12.7
	Fine paper	3,285	...	4	11,365	28.9
	Wrapping paper	506	...	12	11,741	4.3
	Building paper, board	248	...	11	12,110	2.0
	Miscellaneous paper, paper board	191	...	...	...	...
118	Jewelry, silverware, trophies	2,591	0.1	6	9,352	27.7
122	Junk and scrap (exc. iron and steel)	2,114	0.1	49	22,056	9.6
123	Rubber sundries, n.e.c.	1,930	0.1	16	4,809	40.1
124	Second-hand merchandise	36,779	1.3	389	162,663	22.6
	Commodities, n.e.c.	62,938	2.2	...	...	...
126	Service receipts	12,994	0.5	413	224,085	5.8
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS					
	All establishments	571,154	...	2,596	...	...
	Those analyzing commodity lines, total	551,030	100.0	2,419	...	...
43	Furniture (household, office, store)	1,270	0.2	25	10,246	12.4
	Office furniture (wooden)	509	...	18	8,445	6.0
	Office furniture (metal)	501	...	15	7,910	6.3
	Other furniture	260	...	...	...	...
44	Drugs, drug sundries	10,713	1.9	82	34,649	30.9
54	Radios, television sets, home appliances, and specialties	413	0.1	10	2,981	13.8
64	Janitors' supplies	516	0.1	16	7,095	7.3
65	Photographic goods	1,032	0.2	23	11,236	9.2
66	Scientific optical instruments	2,317	0.4	51	10,757	21.5
67	Dental equipment, supplies	91,200	16.6	445	102,108	89.3
68	Surgical, medical equipment and supplies	189,225	34.3	665	212,147	89.2
70	Professional, scientific equipment, n.e.c.	54,507	9.9	216	83,576	65.2
71	Stationers', office supplies (exc. paper)	8,158	1.5	68	20,295	40.2
73	School equipment, supplies	47,430	8.6	226	60,361	78.6
74	Church equipment, supplies	18,017	3.3	152	35,348	51.0
75	Office machines	719	0.1	21	9,724	7.4
78	Office, store fixtures and equipment, n.e.c.	965	0.2	12	3,991	24.2
79	Miscellaneous professional, service equipment	13,664	2.5	92	21,067	64.8
86	Industrial equipment, supplies	499	0.1	8	2,182	22.9
101	Nonferrous metals	729	0.1	8	2,462	29.6
115	Paper (basic materials, paper board)	828	0.2	22	7,485	11.1
	Newsprint, groundwood, book paper	320	...	7	3,648	8.8
	Fine paper	356	...	10	3,763	9.5
	Wrapping paper	99	...	8	1,716	5.8
	Miscellaneous paper, paper board	53	...	5	721	7.4
116	Converted paper products	3,069	0.6	42	17,023	18.0
	Paper stationery, office supplies	1,410	...	34	12,373	11.4
	Paper bags	179	...	10	3,018	5.9
	Miscellaneous converted paper products	1,480	...	...	...	...
117	Books, magazines, printed materials	1,824	0.3	30	12,431	14.7
119	Toys, games, athletic goods	1,704	0.3	40	11,456	14.9
124	Second-hand merchandise	540	0.1	23	9,619	5.6
	Commodities, n.e.c.	99,795	18.1	...	...	...
126	Service receipts	1,896	0.3	56	21,511	8.8
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS					
	All establishments	767,142	...	4,240	...	...
	Those analyzing commodity lines, total	717,188	100.0	3,794	...	...
16	Soap, toilet and other	2,548	0.4	65	11,773	21.6
32	Men's, boys' clothing, furnishings (exc. shoes)	1,628	0.2	10	13,008	12.5
34	Shoes, other footwear	454	0.1	15	3,498	13.0
35	Piece goods (woven)	4,380	0.6	40	12,143	36.1
37	Miscellaneous dry goods	4,626	0.6	39	9,052	51.1
	Notions, thread, buttons, closures	1,368	...	27	3,953	34.6
	Other dry goods	2,748	...	...	...	...
	Not analyzed in detail	510	...	6	1,004	50.8
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS--Continued					
43	Furniture (household, office, store)	1,444	0.2	26	6,030	23.9
	Office furniture (metal)	32	...	6	1,897	1.7
	Other furniture	1,412	...	...	...	...
44	Drugs, drug sundries	3,063	0.4	42	6,035	50.8
45	Paints, varnishes, lacquers	867	0.1	37	7,759	11.2
48	Industrial chemicals, n.e.c.	3,677	0.5	28	8,620	42.6
51	Automotive parts, accessories, etc.	834	0.1	14	6,078	13.7
52	Electrical wiring supplies, construction materials	857	0.1	42	19,682	4.4
56	Hardware	3,849	0.5	37	13,357	28.8
57	Plumbing, heating, air-conditioning	1,042	0.1	44	18,467	5.6
	Air-conditioning equipment	640	...	30	15,563	4.1
	Plumbing fixtures, equipment, supplies	44	...	5	1,234	3.6
	Other plumbing, heating, equipment	45	...	...	...	...
	Not analyzed in detail	313	...	6	1,146	27.3
58	Boot, shoe cut stock, shoe findings	98,971	13.8	715	108,998	90.8
	Boot, shoe cut stock (leather)	31,196	...	421	62,196	50.2
	Rubber products (heels, soles, etc.)	17,278	...	379	49,086	35.2
	Other shoe findings	28,195	...	467	65,364	43.1
	Not analyzed in detail	22,302	...	159	23,500	94.9
59	Barber, beauty shop equipment	87,784	12.2	919	90,098	97.4
60	Mortician goods, supplies	9,530	1.3	91	9,582	99.4
61	Laundry, dry cleaning equipment, supplies	98,101	13.7	360	105,548	92.9
62	Tailors' supplies	7,436	1.0	100	13,387	55.5
63	Upholsterers' supplies	33,452	4.7	158	36,741	91.0
64	Janitors' supplies	58,422	8.1	625	82,600	70.7
65	Photographic goods	13,739	1.9	47	28,265	48.6
	Projection apparatus	2,116	...	29	15,213	13.9
	Other photographic goods	11,623	...	...	...	...
71	Stationers', office supplies (exc. paper)	918	0.1	7	1,608	57.1
78	Office, store fixtures, and equipment, n.e.c.	1,803	0.2	17	4,012	44.9
79	Miscellaneous professional, service equipment	43,876	6.1	281	53,918	81.4
82	General industrial machinery, equipment	777	0.1	6	1,913	40.6
85	Special industry machinery, equipment	1,671	0.2	44	11,389	14.7
	Food products machinery	346	...	5	1,973	17.5
	Shoe, shoe repair machinery	556	...	23	5,990	9.3
	Miscellaneous special machinery, equipment	326	...	...	...	...
	Not analyzed in detail	443	...	5	1,225	36.2
86	Industrial equipment, supplies	829	0.1	15	20,311	4.1
	Industrial leather, belting, packing	435	...	4	17,615	2.5
	Rope, cordage, twine (exc. wire)	49	...	5	1,043	4.7
	Miscellaneous industrial equipment, supplies	345	...	...	...	...
115	Paper (basic materials, paper board)	1,417	0.2	41	12,799	11.1
116	Converted paper products	2,887	0.4	64	13,048	22.1
	Paper bags	613	...	18	4,397	13.9
	Boxes, containers (paper, paperboard)	469	...	10	3,308	14.2
	Miscellaneous converted paper products	1,200	...	...	...	...
	Not analyzed in detail	605	...	9	1,842	32.8
119	Toys, games, athletic goods	476	0.1	17	3,063	15.5
120	Leather	204,900	29.0	509	218,170	93.9
121	Luggage, saddlery, harness	1,392	0.2	43	10,282	13.5
123	Rubber sundries, n.e.c.	1,337	0.2	14	4,518	29.6
	Commodities, n.e.c.	16,384	2.3	...	...	...
126	Service receipts	1,817	0.2	93	31,575	5.8
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS					
	All establishments	251,204	...	657	...	...
	Those analyzing commodity lines, total	226,217	100.0	562	...	...
1	Canned, bottled foods	2,279	1.0	15	11,525	19.8
5	Groceries (exc. as specified)	902	0.4	12	9,883	9.1
17	Cigars, cigarettes, tobacco (exc. leaf)	252	0.1	8	6,213	4.0
32	Men's, boys' clothing, furn. (exc. shoes)	306	0.1	5	2,787	11.0
43	Furniture, (household, office, store)	239	0.1	7	7,997	3.0
45	Paints, varnishes, lacquers	1,224	0.5	35	16,464	7.4
50	Motor vehicles	227	0.1	9	10,006	2.3
51	Automotive parts, accessories, etc.	827	0.4	20	14,091	5.9
	Batteries, electrical parts	55	...	8	2,100	2.6
	Tires, tubes	268	...	7	8,876	3.0
	Parts (exc. batteries, electrical parts)	126	...	4	2,938	4.3
	Accessories	119	...	5	1,479	8.0
	Other automotive supplies	24	...	...	...	...
	Not analyzed in detail	235	...	4	2,525	9.3
52	Electrical wiring supplies, construction materials	1,312	0.6	21	10,109	13.0
53	Electrical apparatus, equipment	836	0.4	12	6,647	12.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
54	Radios, television sets, home appliances, and specialties	352	0.2	18	10,912	3.2
	Radio sets, tubes, etc., public address systems	233	...	12	2,674	8.7
	Electric household refrigerators, freezers	19	...	5	7,656	0.2
	Other electrical appliances, specialties	100	...	...	...	...
56	Hardware	10,687	4.7	48	25,167	42.5
	Builders' hardware	526	...	6	3,710	14.2
	Heavy hardware	1,718	...	16	7,019	24.5
	Shelf, light hardware	80	...	6	2,903	2.8
	Other hardware	6,064	...	...	...	...
	Not analyzed in detail	2,299	...	12	4,321	53.2
57	Plumbing, heating, air-conditioning	653	0.3	19	6,640	9.8
	Boilers, radiators, connectors	132	...	4	2,747	4.8
	Pipe fittings, valves, specialties	297	...	11	4,838	6.1
	Other plumbing, heating equipment	224	...	...	...	...
79	Miscellaneous professional, service equipment	3,018	1.3	11	13,738	22.0
80	Farm, garden machinery (exc. tractors)	281	0.1	7	11,549	2.4
81	Tractors and equipment (exc. truck-tractors)	307	0.1	6	4,035	7.6
82	General industrial machinery, equipment	1,999	0.9	27	14,747	13.6
83	Metal-working machinery	197	0.1	6	3,420	5.8
84	Construction, mining, excavating machinery	1,085	0.5	10	5,382	20.2
85	Special industry machinery, equipment	811	0.4	10	4,399	18.4
86	Industrial equipment, supplies	5,839	2.6	38	23,405	24.9
	Abrasives, abrasive material	26	...	7	4,063	0.6
	Industrial leather, belting, packing	149	...	10	4,654	3.2
	Mechanical rubber goods	325	...	9	4,119	7.9
	Rope, cordage, twine (exc. wire)	2,715	...	22	17,833	15.2
	Miscellaneous industrial equipment, supplies	2,624	...	...	...	...
88	Railroad transportation equipment	60,882	26.9	70	70,026	86.9
89	Ship, marine propulsion machinery	46,356	20.5	197	66,763	69.4
90	Miscellaneous transportation equipment	61,606	27.2	228	76,305	80.7
93	Iron, steel products (semi-finished)	575	0.2	5	4,261	13.5
95	Iron, steel wire and wire products	1,876	0.8	21	15,390	12.2
	Nails, (staples, tacks, brads)	13	...	6	3,729	0.3
	Wire rope, cable (exc. insulated)	1,089	...	18	12,639	8.6
	Other iron, steel wire products	774	...	...	...	...
96	Iron and steel finished products	4,393	1.9	16	7,110	61.8
	Rails, tieplates, aplice bars, etc.	2,337	...	6	2,511	93.1
	Other finished products	2,056	...	...	...	...
101	Nonferrous metals	163	0.1	5	4,687	3.5
102	Petroleum and products	596	0.3	12	6,697	8.9
119	Toys, games, athletic goods	1,596	0.7	9	8,452	18.9
122	Junk and scrap (exc. iron and steel)	414	0.2	11	3,180	13.0
124	Second-hand merchandise	3,175	1.4	26	6,598	48.1
	Commodities, n.e.c	8,940	4.0	...	...	...
126	Service receipts	2,012	0.9	71	30,001	6.7
	IRON, STEEL AND PRODUCTS DISTRIBUTORS					
	All establishments	1,551,841	...	1,545	...	...
	Those analyzing commodity lines, total	1,465,819	100.0	1,409	...	...
45	Paints, varnishes, lacquers	1,007	0.1	40	39,685	2.5
56	Hardware	7,410	0.5	89	78,562	9.4
	Builders' hardware	1,362	...	25	26,324	5.2
	Heavy hardware	2,163	...	32	28,297	7.6
	Shelf, light hardware	324	...	13	17,420	1.8
	Wire screening	997	...	20	20,011	5.0
	Other hardware	1,862	...	31	39,139	4.8
	Not analyzed in detail	702	...	10	6,060	11.6
57	Plumbing, heating, air-conditioning	14,836	1.0	102	126,113	11.8
	Air-conditioning equipment	547	...	13	17,227	3.2
	Boilers, radiators, connectors	607	...	13	19,831	3.1
	Furnaces (warm air)	1,502	...	18	21,112	7.1
	Oil burners	197	...	13	19,433	1.0
	Gas appliances, supplies	641	...	11	16,006	4.0
	Heating, cooking stoves (exc. electric, gas)	450	...	6	4,644	9.7
	Fans, blowers, unit heaters, and accessories	529	...	13	12,696	4.2
	Plumbing fixtures, equipment, supplies	2,238	...	26	42,192	5.3
	Pipe fittings, valves, specialties	5,493	...	51	73,493	7.5
	Not analyzed in detail	2,632	...	14	11,329	23.2
80	Farm, garden machinery (exc. tractors)	1,062	0.1	15	16,368	6.5
82	General industrial machinery, equipment	4,610	0.3	52	75,688	6.1
	Compressors, pumps	821	...	17	25,679	3.2
	Conveyors, conveying equipment	1,307	...	15	36,096	3.6
	Cranes, derricks, hoists, winches	1,418	...	11	34,560	4.1
	Industrial trucks, tractors, stackers	172	...	6	8,692	2.0
	Mechanical power transmission equipment	71	...	5	8,760	0.8
	Other general industrial machinery	821	...	...	...	...
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued					
83	Metal-working machinery	6,476	0.4	51	75,964	8.5
	Machine tools, equipment	1,950	...	24	37,755	5.2
	Welding machinery, equipment	1,404	...	23	36,587	3.8
	Portable metal-working machinery (power-driven)	60	...	5	3,147	1.9
	Miscellaneous metal-working machinery	2,213	...	18	38,754	5.7
	Not analyzed in detail	849	...	8	8,450	10.0
84	Construction, mining, excavating machinery	1,322	0.1	15	26,592	5.0
	Mining, quarrying machinery, accessories	459	...	5	9,304	4.9
	Construction machinery (exc. road)	188	...	10	21,272	0.9
	Other construction etc., machinery	675	...	...	...	...
85	Special industry machinery, equipment	2,226	0.2	25	115,072	1.9
86	Industrial equipment, supplies	6,276	0.4	64	120,673	5.2
	Abrasives, abrasive material	216	...	14	26,899	0.8
	Industrial leather, belting, packing	194	...	8	12,669	1.5
	Mechanical rubber goods	160	...	12	6,790	2.4
	Rope, cordage, twine (exc. wire)	988	...	23	23,438	4.2
	Miscellaneous industrial equipment, supplies	4,718	...	...	...	...
92	Scrap iron, steel	20,944	1.4	104	401,851	5.2
93	Iron, steel products (semi-finished)	58,325	4.0	167	426,468	13.7
	Sheet bars, tinplate bars	9,367	...	33	42,530	22.0
	Wire rods	6,473	...	50	291,596	2.2
	Rough castings, foundry products	2,839	...	36	245,112	1.2
	Forgings	2,159	...	28	243,362	0.9
	Other semi-fioished products	22,346	...	44	307,847	7.3
	Not analyzed in detail	15,141	...	35	20,803	72.8
94	Iron, steel products (flat)	494,168	33.5	620	1,067,395	46.3
	Plates	87,587	...	290	729,680	12.0
	Strip (hot, cold rolled)	33,161	...	241	578,897	5.7
	Sheets (cold rolled)	72,047	...	265	740,468	9.7
	Sheets (hot rolled)	83,027	...	308	808,680	10.3
	Black plate	14,679	...	80	352,220	4.2
	Sheets (galvanized, other coated)	31,565	...	232	647,979	4.9
	Tin plate, terne plate	67,775	...	113	459,819	14.7
	Other flat iron, steel products	31,688	...	148	478,571	6.6
	Not analyzed in detail	72,639	...	98	99,347	73.1
95	Iron, steel wire and wire products	76,091	5.2	374	643,788	11.8
	Woven wire fence, gates	7,059	...	88	234,291	3.0
	Fence posts, fittings	1,932	...	49	284,542	0.7
	Barbed, twisted wire	6,105	...	81	324,010	1.9
	Nails (staples, tacks, brads)	18,178	...	143	394,583	4.6
	Wire rope, cable (exc. insulated)	6,528	...	97	319,941	2.0
	Strand, galvanized	944	...	28	237,886	0.4
	Reinforcement mesh	5,591	...	85	229,883	2.4
	Drawn wire	12,057	...	101	400,926	3.0
	Other iron, steel wire products	13,290	...	117	301,624	4.4
	Not analyzed in detail	4,407	...	33	23,325	18.9
96	Iron and steel finished products	341,384	23.3	554	880,598	38.8
	Rails, tieplates, splice bars, etc.	32,401	...	48	340,342	9.5
	Bar-size shapes (exc. reinforcement), hot rolled	73,097	...	243	658,782	11.1
	Bar-size shapes, cold finished	40,744	...	171	480,543	8.5
	Concrete reinforcement bars	40,425	...	182	480,300	8.4
	Tool steel	8,757	...	102	398,903	2.2
	Structural shapes (exc. bar-size shapes)	88,769	...	268	645,927	13.7
	Piling, bearing piles	7,586	...	13	238,148	3.2
	Other finished products	49,605	...	...	...	...
97	Iron and steel pipe and tubes	158,267	10.8	301	665,519	23.8
	Cast iron soil pipe	3,431	...	34	37,316	9.2
	Cast iron pressure pipe	5,746	...	26	30,318	19.0
	Steel pipe, tubing (exc. seamless)	54,374	...	213	555,539	9.8
	Seamless steel pipe, tubing	65,467	...	139	455,509	14.4
	Not analyzed in detail	29,249	...	38	40,263	72.6
98	Alloy steel	66,789	4.6	206	579,070	11.5
	Bars, hot rolled	14,670	...	106	459,311	3.2
	Bars, cold finished	5,182	...	77	324,984	1.6
	Tool steel	5,651	...	45	276,127	2.0
	Pipe and tubes	7,077	...	41	172,892	4.1
	Sheet and strip	11,564	...	47	249,550	4.6
	Other alloy steel	7,516	...	47	337,275	2.2
	Not analyzed in detail	15,129	...	22	21,910	69.0
99	Stainless steel	67,349	4.6	213	516,329	13.0
	Strip	4,394	...	50	271,637	1.6
	Sheets	31,972	...	127	449,984	7.1
	Bars and bar-size shapes	11,536	...	83	376,109	3.1
	Other stainless steel	15,586	...	89	373,917	4.2
	Not analyzed in detail	3,861	...	25	13,363	28.9
100	Building metal work, n.e.c	46,397	3.2	195	216,204	21.4

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued					
101	Nonferrous metals	38,175	2.6	193	401,574	9.5
	Copper shapes, forms	6,148	...	67	253,153	2.4
	Aluminum, alloy shapes, forms	25,289	...	136	226,008	11.2
	Tin and tin-base shapes, forms	209	...	8	6,695	3.1
	Other nonferrous metals, basic shapes	4,049	...	36	214,732	1.9
	Not analyzed in detail	2,480	...	18	16,786	14.8
102	Petroleum and products	1,350	0.1	6	9,919	13.6
104	Brick, tile, terra cotta	1,256	0.1	20	25,527	4.9
105	Building stone, slate, concrete products	1,016	0.1	12	8,174	12.4
106	Cement, lime, plaster, stucco	2,867	0.2	20	136,739	2.1
107	Crude nonmetallic minerals, products	1,459	0.1	9	12,572	11.6
115	Paper (basic materials, paper board)	2,762	0.2	30	29,038	9.5
	Building paper, board)	2,683	...	24	26,026	10.3
	Miscellaneous paper, paper board	79	...	...	...	...
122	Junk and scrap (exc. iron and steel)	973	0.1	21	27,140	3.6
	Scrap metals, nonferrous	665	...	10	12,645	5.2
	Waste rags	84	...	11	22,357	0.4
	Other waste materials	224	...	...	...	...
124	Second-hand merchandise	2,188	0.1	28	7,573	28.9
	Commodities, n.e.c	31,769	2.2	...	...	...
126	Service receipts	7,065	0.5	58	177,788	4.0
	NONFERROUS METALS, METAL WORK DISTRIBUTORS					
	All establishments	504,874	...	258	...	...
	Those analyzing commodity lines, total	503,867	100.0	244	...	...
56	Hardware	825	0.2	17	112,207	0.7
57	Plumbing, heating, air-conditioning	5,974	1.2	16	39,352	15.2
79	Miscellaneous professional,service equipment	1,130	0.2	5	24,672	4.6
91	Metallic ores, concentrates	24,258	4.8	11	193,266	12.6
92	Scrap iron, steel	3,536	0.7	9	26,862	13.2
93	Iron, steel products (semi-finished)	6,584	1.3	4	99,427	6.6
94	Iron, steel products (flat)	6,939	1.4	30	127,381	5.4
95	Iron, steel wire and wire products	5,574	1.1	21	143,736	3.9
96	Iron and steel finished products	2,845	0.6	11	66,938	4.2
97	Iron and steel pipe and tubes	4,341	0.9	15	87,285	5.0
	Steel pipe, tubing (exc. seamless)	791	...	11	66,741	1.2
	Seamless steel pipe, tubing	3,550	...	14	85,847	4.1
98	Alloy steel	390	0.1	8	77,312	0.5
99	Stainless steel	7,930	1.6	49	177,547	4.5
101	Nonferrous metals	413,059	81.8	242	501,607	82.3
	Copper shapes, forms	82,183	...	112	355,328	23.1
	Aluminum, alloy shapes, forms	82,394	...	122	277,893	29.6
	Tin and tin-base shapes, forms	15,344	...	35	126,928	12.1
	Precious metals	20,901	...	29	144,500	14.5
	Other nonferrous metals, basic shapes	212,237	...	...	...	...
122	Junk and scrap (exc. iron and steel)	5,016	1.0	6	55,501	9.0
	Scrap metals, nonferrous	5,016	...	6	55,501	9.0
	Commodities, n.e.c., and service receipts	15,466	3.1	...	...	...
	IRON, STEEL SCRAP DEALERS					
	All establishments	1,699,428	...	3,054	...	...
	Those analyzing commodity lines, total	1,673,794	100.0	2,875	...	...
22	Hides, skins, raw furs	3,740	0.2	63	31,200	12.0
51	Automotive parts, accessories, etc	2,134	0.1	121	15,898	13.4
	Batteries, electrical parts	77	...	18	3,554	2.2
	Tires, tubes	157	...	30	6,277	2.5
	Parts (exc. batteries, electrical parts)	1,292	...	83	10,195	12.7
	Garage, filling station equipment	54	...	4	963	5.6
	Accessories	133	...	21	4,426	3.0
	Other automotive supplies	29	...	6	1,801	1.6
	Not analyzed in detail	392	...	27	3,367	11.6
57	Plumbing, heating, air-conditioning	2,207	0.1	43	38,005	5.8
82	General industrial machinery equipment	1,516	0.1	23	33,885	4.5
83	Metal-working machinery	1,286	0.1	19	19,832	6.5
91	Metallic ores, concentrates	10,487	0.6	30	43,368	24.2
92	Scrap iron, steel	1,452,107	87.0	2,875	1,673,794	87.0
93	Iron, steel products (semi-finished)	9,840	0.6	66	56,404	17.4
94	Iron, steel products (flat)	16,760	1.0	84	161,124	10.4
95	Iron, steel wire and wire products	2,267	0.1	25	70,241	3.2
96	Iron and steel finished products	11,037	0.6	81	148,404	7.4
	Rails, tieplates, splice bars, etc	3,853	...	18	62,853	6.1
	Bar-size shapes (exc. reinforcement), hot rolled	1,149	...	19	56,569	2.0
	Bar-size shapes, cold finished	68	...	10	31,177	0.2
	Concrete reinforcement bars	187	...	19	47,511	0.4
	Structural shapes (exc. bar-size shapes)	3,429	...	56	94,708	3.6
	Other finished products	146	...	...	...	...
	Not analyzed in detail	2,205	...	11	25,901	8.5
	IRON, STEEL SCRAP DEALERS--Continued					
97	Iron and steel pipe and tubes	5,220	0.3	71	96,138	5.4
101	Nonferrous metals	23,222	1.4	109	131,304	17.7
122	Junk and scrap (exc. iron and steel)	117,117	7.0	1,148	490,990	23.8
	Scrap metals, nonferrous	74,241	...	810	418,629	17.7
	Waste rags	4,138	...	387	132,376	3.1
	Waste rubber	923	...	124	84,194	1.1
	Other waste materials	6,528	...	308	124,186	5.2
	Not analyzed in detail	31,287	...	253	52,460	59.6
124	Second-hand merchandise	3,850	0.2	122	38,902	9.9
	Commodities, n.e.c., and service receipts	11,004	0.6	...	...	...
	WASTE MATERIALS DEALERS					
	All establishments	999,872	...	4,663	...	...
	Those analyzing commodity lines, total	968,479	100.0	4,220	...	...
22	Hides, skins, raw furs	4,181	0.4	66	21,966	19.0
26	Wool, related products	1,586	0.2	21	9,358	16.9
51	Automotive parts, accessories, etc	813	0.1	55	8,021	10.1
	Batteries, electrical parts	141	...	11	2,810	5.0
	Tires, tubes	59	...	11	1,265	4.7
	Parts (exc. batteries, electrical parts)	504	...	32	4,842	10.4
	Accessories	35	...	5	914	3.8
	Other automotive supplies	74	...	...	...	...
92	Scrap iron, steel	90,012	9.3	969	226,397	39.8
93	Iron, steel products (semi-finished)	2,899	0.3	30	19,190	15.1
94	Iron, steel products (flat)	851	0.1	20	19,234	4.4
96	Iron and steel finished products	1,800	0.2	29	17,861	10.1
101	Nonferrous metals	18,050	1.9	47	38,952	46.3
	Copper shapes, forms	2,866	...	22	10,932	26.2
	Aluminum, alloy shapes, forms	2,819	...	21	17,092	16.5
	Tin and tin-base shapes, forms	754	...	8	7,677	9.8
	Other nonferrous metals, basic shapes	9,507	...	22	21,438	44.3
	Not analyzed in detail	2,104	...	12	4,916	42.8
115	Paper (basic materials, paper board)	686	0.1	10	5,168	13.3
122	Junk and scrap (exc. iron and steel)	826,655	85.2	4,220	968,479	85.2
	Scrap metals, nonferrous	249,886	...	1,779	417,595	59.8
	Waste rags	179,386	...	1,748	384,398	46.7
	Waste rubber	15,574	...	422	107,233	14.5
	Other waste materials	210,327	...	1,706	364,903	57.6
	Not analyzed in detail	171,482	...	1,049	183,671	93.4
124	Second-hand merchandise	5,455	0.6	84	15,990	34.1
	Commodities, n.e.c	14,417	1.5	...	...	...
126	Service receipts	1,074	0.1	76	39,073	2.7
	AMUSEMENT, SPORTING GOODS WHOLESALERS					
	All establishments	566,754	...	2,226	...	...
	Those analyzing commodity lines, total	545,962	100.0	2,025	...	...
3	Confectionery	472	0.1	18	5,327	8.9
18	Smokers' supplies, razor blades, etc	1,367	0.2	29	9,113	15.0
32	Men's, boys' clothing furn. (exc. shoes)	1,474	0.3	57	17,675	8.3
	Underwear, hosiery	243	...	18	3,814	6.4
	Work clothing, gloves	410	...	15	4,139	9.9
	Other clothing, furnishings (men's, boys')	821	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	619	0.1	30	7,322	8.4
	Hosiery, underwear	140	...	18	3,976	3.5
	Children's, infants' wear (exc. footwear)	342	...	10	1,161	29.4
	Other apparel, accessories (exc. shoes)	137	...	...	...	...
36	Home furnishings (textile)	1,433	0.3	17	12,071	11.9
37	Miscellaneous dry goods	1,464	0.3	51	11,635	12.6
	Notions, thread, buttons, closures	1,356	...	46	9,634	14.1
	Other dry goods	108	...	...	...	...
39	China, glassware, crockery	2,809	0.5	30	16,344	17.2
40	Kitchen utensils, miscellaneous homewares	4,325	0.8	59	20,790	20.8
42	Floor coverings	633	0.1	11	5,828	10.9
43	Furniture (household, office, store)	1,322	0.2	26	15,285	8.6
	Household furniture	452	...	15	8,895	5.1
	Mattresses, bed springs	77	...	8	6,653	1.2
	Other furniture	793	...	...	...	...
44	Drugs, drug sundries	2,412	0.4	60	16,812	14.3
	Drugs, pharmaceuticals	69	...	9	1,838	3.8
	Proprietary medicines, toiletries, (exc. soap)	535	...	22	5,887	9.1
	Druggist sundries	1,572	...	33	11,346	13.8
	Not analyzed in detail	236	...	10	2,531	9.3
45	Paints, varnishes, lacquers	443	0.1	16	4,981	8.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	AMUSEMENT, SPORTING GOODS WHOLESALERS--Continued					
51	Automotive parts, accessories, etc.	838	0.2	12	8,163	10.3
	Batteries, electrical parts	67	...	5	3,355	2.0
	Parts (exc. batteries, electrical parts)	186	...	5	1,983	9.4
	Accessories	145	...	5	4,374	3.3
	Other automotive supplies	440	...	...	...	...
52	Electrical wiring supplies, construction materials	380	0.1	30	11,681	3.2
54	Radios, television sets, home appliances, and specialties	7,986	1.5	81	55,431	14.4
	Radio sets, tubes, etc., public address systems	1,978	...	34	21,764	9.1
	Television sets, tubes, parts, etc.	372	...	8	11,065	3.4
	Electric household refrigerators, freezers	614	...	7	9,857	6.2
	Electric home laundry equipment	773	...	8	12,047	6.4
	Electric ranges	271	...	4	9,125	3.0
	Other electric appliances, specialties	2,395	...	...	...	...
	Not analyzed in detail	1,583	...	11	9,612	16.5
56	Hardware	3,997	0.7	37	26,230	15.2
65	Photographic goods	166,613	30.5	444	193,920	85.9
69	Fountain pens, pencils	896	0.2	66	23,414	3.8
71	Stationers', office supplies (exc. paper)	1,132	0.2	40	9,181	12.3
73	School equipment, supplies	2,538	0.5	83	18,410	13.8
79	Miscellaneous professional, service equipment	3,694	0.7	20	6,832	54.1
116	Converted paper products	1,892	0.3	57	13,533	14.0
	Paper stationery, office supplies	1,085	...	45	11,518	9.4
	Paper bags	214	...	21	4,723	4.5
	Boxes, containers (paper, paper board)	90	...	6	2,067	4.4
	Miscellaneous converted paper products	503	...	...	...	...
117	Books, magazines, printed materials	935	0.2	36	11,907	7.8
	Books, magazines, newspapers	385	...	13	4,783	8.0
	Printed blanks, forms	40	...	8	2,234	1.8
	Miscellaneous engraved, printed products	315	...	12	4,657	6.8
	Not analyzed in detail	195	...	8	3,189	6.1
118	Jewelry, silverware, trophies	3,608	0.7	83	37,340	9.7
	Clocks, watches	1,591	...	46	22,333	7.1
	Costume jewelry	553	...	26	9,115	6.1
	Silverware, plated ware	512	...	12	8,229	6.2
	Other jewelry items	387	...	...	...	...
	Not analyzed in detail	565	...	14	10,445	5.4
119	Toys, games, athletic goods	296,304	54.1	1,395	342,999	86.4
	Small arms, ammunition	17,754	...	103	48,332	36.7
	Toys, games	92,290	...	712	141,522	65.2
	Bicycles	23,117	...	138	59,389	38.9
	Children's vehicles (exc. bicycles)	4,551	...	106	43,911	10.4
	Other athletic goods	73,137	...	387	114,130	64.1
	Not analyzed in detail	85,455	...	324	99,890	8.5
120	Leather	393	0.1	21	6,422	6.1
124	Second-hand merchandise	355	0.1	13	2,975	11.9
	Commodities, n.e.c.	34,243	6.3	...	...	...
126	Service receipts	1,385	0.2	70	29,815	4.6
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS					
	All establishments	459,950	...	1,601	...	...
	Those analyzing commodity lines, total	448,222	100.0	1,500	...	...
41	Musical instruments, phonograph records	716	0.2	6	6,185	11.6
71	Stationers', office supplies (exc. paper)	7,562	1.7	39	40,138	18.8
115	Paper (basic materials, paper board)	391	0.1	25	2,814	13.9
	Fine paper	121	...	10	1,190	10.2
	Wrapping paper	180	...	20	2,382	7.6
	Miscellaneous paper, paper board	90	...	...	...	...
116	Converted paper products	928	0.2	45	8,442	11.0
	Paper stationery, office supplies	506	...	33	4,914	10.3
	Paper bags	37	...	4	489	7.6
	Boxes, containers (paper, paper board)	38	...	6	602	6.3
	Miscellaneous converted paper products	347	...	...	...	...
117	Books, magazines, printed materials	430,991	96.1	1,500	448,222	96.1
	Books, magazines, newspapers	343,069	...	983	359,486	95.4
	Sheet music	5,487	...	53	19,531	28.1
	Printed blanks, forms	1,333	...	36	3,266	40.8
	Miscellaneous engraved, printed products	30,414	...	271	39,109	77.8
	Not analyzed in detail	50,688	...	235	52,294	96.9
119	Toys, games, athletic goods	311	0.1	21	3,538	8.8
	Toys, games	257	...	15	2,736	9.4
	Other athletic goods	30	...	...	...	...
	Not analyzed in detail	24	...	4	516	4.6
	Commodities, n.e.c.	3,321	0.7	...	...	...
126	Service receipts	4,002	0.9	312	133,625	3.0
	COAL, COKE WHOLESALERS					
	All establishments	2,077,284	...	982	...	...
	Those analyzing commodity lines, total	2,067,044	100.0	943	...	...
57	Plumbing, heating, air-conditioning	1,321	0.1	27	53,331	2.5
102	Petroleum and products	15,826	0.8	53	79,764	19.8
103	Coal, coke	1,997,966	96.6	943	2,067,044	96.6
	Commodities, n.e.c.	50,634	2.4	...	...	...
126	Service receipts	1,297	0.1	32	74,717	1.7
	FARM SUPPLIES WHOLESALERS					
	All establishments	1,271,599	...	1,658	...	...
	Those analyzing commodity lines, total	1,213,823	100.0	1,528	...	...
1	Canned, bottled foods	7,036	0.6	43	46,637	15.1
	Canned fruits, fruit juices	178	...	14	23,548	0.8
	Canned vegetables, vegetable juices	1,369	...	19	24,946	5.5
	Canned fish, sea foods	3,117	...	12	23,390	13.3
	Canned meats	29	...	10	3,739	0.8
	Canned milk	78	...	15	4,648	1.7
	Other canned foods	21	...	...	...	...
	Not analyzed in detail	2,244	...	20	20,394	11.0
5	Groceries (exc. as specified)	14,010	1.2	147	76,795	18.2
	Flour, related products	8,872	...	104	51,194	17.3
	Sugar	1,387	...	34	14,454	9.6
	Cooking oils (exc. lard)	68	...	10	3,514	1.9
	Breakfast cereals	91	...	17	7,843	1.2
	Bakery products	208	...	5	2,694	7.7
	Tea	22	...	8	2,772	0.8
	Dried fruits	30	...	6	2,368	1.3
	Other groceries	1,065	...	...	...	...
	Not analyzed in detail	2,267	...	27	20,358	11.1
7	Eggs, poultry	5,528	0.4	64	86,250	6.4
	Eggs	4,072	...	37	80,186	5.1
	Poultry (live or dressed)	872	...	41	81,397	1.1
	Not analyzed in detail	584	...	13	3,167	18.4
8	Fresh fruits, vegetables, berries	2,062	0.2	17	12,048	17.1
19	Cotton (raw), including linters	5,554	0.4	7	20,038	27.7
20	Hay, straw, alfalfa	5,634	0.5	21	8,600	65.5
21	Feed (mixed, other)	499,616	41.0	874	746,545	66.9
28	Grains	46,177	3.8	56	158,704	29.1
	Corn	5,830	...	12	90,801	6.4
	Wheat	14,951	...	10	83,148	18.0
	Oats	1,782	...	10	88,915	2.0
	Soybeans	4,755	...	7	77,194	6.2
	Other grains	3,441	...	...	...	...
	Not analyzed in detail	15,418	...	38	58,504	26.4
30	Seeds (field, garden)	308,739	25.4	710	537,257	57.5
	Farm seeds	168,843	...	451	364,276	46.4
	Garden seeds	29,288	...	223	169,839	17.2
	Not analyzed in detail	110,608	...	205	158,544	69.8
31	Miscellaneous farm, marine products	2,644	0.2	22	18,329	14.4
44	Drugs, drug sundries	789	0.1	24	14,696	5.4
45	Paints, varnishes, lacquers	3,075	0.2	46	162,591	1.9
46	Fertilizer, fertilizer materials	119,023	9.8	379	394,980	30.1
47	Agricultural chemicals (exc. fertilizer)	31,725	2.6	211	272,206	11.6
48	Industrial chemicals, n.e.c.	4,557	0.4	16	18,222	25.0
49	Other chemicals, related products	4,447	0.4	53	65,539	6.8
51	Automotive parts, accessories, etc.	4,515	0.4	31	137,081	3.3
	Batteries, electrical parts	132	...	8	56,558	0.2
	Tires, tubes	2,426	...	24	74,345	3.3
	Accessories	461	...	12	62,112	0.7
	Other automotive supplies	902	...	...	...	...
	Not analyzed in detail	594	...	5	61,646	1.0
54	Radios, television sets, home appliances, and specialties	3,347	0.3	25	33,688	9.9
	Radio sets, tubes, etc., public address systems	194	...	9	11,973	1.6
	Electric household refrigerators, freezers	1,544	...	17	26,087	5.9
	Electric home laundry equipment	181	...	12	15,907	1.1
	Electric ranges	83	...	4	6,998	1.2
	Other electric kitchen equipment	187	...	12	16,772	1.1
	Other electric appliances, specialties	425	...	14	18,904	2.2
	Not analyzed in detail	733	...	4	7,045	10.4
56	Hardware	2,782	0.2	50	105,151	2.6
79	Miscellaneous professional, service equipment	901	0.1	6	1,984	45.4
80	Farm, garden machinery (exc. tractors)	19,362	1.6	215	204,962	9.4
	Dairy equipment	1,261	...	44	39,876	3.2
	Garden equipment	1,340	...	66	29,972	4.5
	Farm machinery	9,959	...	132	86,332	11.5
	Not analyzed in detail	6,802	...	49	105,311	6.4
81	Tractors and equipment (exc. truck-tractors)	2,917	0.2	18	88,665	3.3
82	General industrial machinery, equipment	963	0.1	6	14,833	6.5
86	Industrial equipment, supplies	2,151	0.2	21	55,448	3.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM SUPPLIES WHOLESALERS--Continued					
93	Iron, steel products (semi-finished)	953	0.1	4	15,386	6.2
95	Iron, steel wire and wire products	871	0.1	17	20,858	4.2
100	Building metal work, n.e.c.	6,196	0.5	18	146,976	4.2
102	Petroleum and products	38,658	3.2	27	146,976	26.3
103	Coal, coke	2,129	0.2	38	81,582	2.6
106	Cement, lime, plaster, stucco	1,134	0.1	18	17,495	6.5
111	Lumber (rough, dressed, finished)	1,155	0.1	6	67,271	1.7
113	Millwork, veneer, other wood products	1,060	0.1	11	18,717	5.7
116	Converted paper products	1,059	0.1	18	26,254	4.0
	Commodities, n.e.c.	59,634	4.9	...	...	...
126	Service receipts	3,420	0.3	85	181,521	1.9
	JEWELRY WHOLESALERS					
	All establishments	799,012	...	3,391	...	...
	Those analyzing commodity lines, total	777,376	100.0	3,112	...	...
35	Piece goods (woven)	1,036	0.1	5	8,424	12.3
39	China, glassware, crockery	580	0.1	9	18,824	3.1
40	Kitchen utensils, miscellaneous homewares	946	0.1	18	21,071	4.5
54	Radios, television sets, home appliances, and specialties	10,732	1.4	51	60,568	17.7
	Radio sets, tubes, etc., public address systems	544	...	18	19,568	2.8
	Other electric kitchen equipment	2,158	...	4	9,634	22.4
	Other electric appliances, specialties	7,292	...	...	...	...
	Not analyzed in detail	738	...	6	5,994	12.3
118	Jewelry, silverware, trophies	744,025	95.7	3,112	777,376	95.7
	Clocks, watches	156,329	...	1,031	336,235	46.5
	Watch parts	23,168	...	402	109,204	21.2
	Costume jewelry	119,333	...	928	286,665	41.6
	Precious stones	243,016	...	1,049	380,193	63.9
	Silverware, plated ware	42,208	...	468	192,048	22.0
	Jewelers' findings	8,680	...	238	60,951	14.2
	Other jewelry items	49,667	...	623	154,738	32.1
	Not analyzed in detail	101,624	...	689	102,504	99.1
119	Toys, games, athletic goods	1,672	0.2	15	14,318	11.7
	Toys, games	1,274	...	9	11,601	11.0
	Other athletic goods	398	...	...	...	...
120	Leather	542	0.1	18	5,172	10.5
121	Luggage, saddlery, harness	478	0.1	17	16,883	2.8
124	Second-hand merchandise	848	0.1	27	2,142	39.6
	Commodities, n.e.c.	15,015	1.9	...	...	...
126	Service receipts	1,502	0.2	100	36,420	4.1
	PETROLEUM AND PRODUCTS WHOLESALERS					
	All establishments	750,220	...	1,196	...	...
	Those analyzing commodity lines, total	738,274	100.0	1,100	...	...
45	Paints, varnishes, lacquers	639	0.1	24	203,264	0.3
51	Automotive parts, accessories, etc.	14,182	1.9	193	309,147	4.6
	Batteries, electrical parts	1,332	...	67	115,210	1.2
	Tires, tubes	3,952	...	72	120,131	3.3
	Parts (exc. batteries, electrical parts)	309	...	17	35,557	0.9
	Garage, filling station equipment	943	...	30	251,230	0.4
	Accessories	1,229	...	56	110,250	1.1
	Other automotive supplies	1,371	...	54	106,842	1.3
	Not analyzed in detail	5,046	...	74	19,909	25.3
54	Radios, television sets, home appliances, and specialties	1,475	0.2	21	248,545	0.6
56	Hardware	2,364	0.3	15	249,232	0.9
57	Plumbing, heating, air-conditioning	5,423	0.7	45	55,343	9.8
80	Farm, garden machinery (exc. tractor)	3,884	0.5	15	89,694	4.3
102	Petroleum and products	625,827	84.9	1,100	738,274	84.9
103	Coal, coke	6,559	0.9	34	98,679	6.6
	Commodities, n.e.c.	74,167	10.0	...	...	...
126	Service receipts	3,754	0.5	51	228,354	1.6
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES					
	All establishments	2,488,921	...	4,634	...	...
	Those analyzing commodity lines, total	2,311,168	100.0	3,588	...	...
1	Canned, bottled foods	18,850	0.8	129	322,335	5.8
	Canned baby foods	122	...	11	23,751	0.5
	Canned fruits, fruit juices	1,744	...	42	57,847	3.0
	Canned vegetables, vegetable juices	5,203	...	40	67,583	7.7
	Canned fish, sea foods	988	...	39	80,883	1.2
	Canned meats	1,434	...	33	35,233	4.1
	Canned milk	1,716	...	32	81,021	2.1
	Other canned foods	1,184	...	24	83,100	1.4
	Not analyzed in detail	6,459	...	47	179,513	3.6
2	Coffee	15,640	0.7	25	101,387	15.4
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
3	Confectionery	5,133	0.2	93	231,039	2.2
	Candy, including chocolate	3,304	...	68	178,320	1.8
	Chewing gum	1,173	...	48	206,065	0.6
	Fountain syrups, other confections	215	...	18	54,599	0.4
	Not analyzed in detail	441	...	14	4,655	9.5
5	Groceries (exc. as specified)	34,994	1.5	127	348,570	10.0
	Flour, related products	4,819	...	56	112,949	4.3
	Sugar	1,587	...	25	71,510	2.2
	Oleomargarine, butter substitutes	143	...	7	17,864	0.8
	Cooking oils (exc. lard)	7,333	...	24	63,722	11.5
	Breakfast cereals	450	...	16	27,809	1.6
	Bakery products	117	...	16	56,380	0.2
	Tea	1,347	...	19	76,079	1.8
	Dried fruits	283	...	25	43,004	0.6
	Other groceries	7,554	...	46	140,509	5.4
	Not analyzed in detail	11,361	...	29	145,750	7.8
9	Meats, provisions	2,334	0.1	37	80,756	2.9
	Fresh meats (exc. sausages)	1,225	...	6	4,319	28.4
	Cured, boiled, smoked meats	199	...	13	18,195	1.1
	Sausages-loaves	139	...	6	9,946	1.4
	Lard (from hogs)	491	...	25	64,468	0.8
	Other meats, including game	31	...	4	6,297	0.5
	Not analyzed in detail	249	...	6	1,931	12.9
12	Beer, fermented malt liquors	1,667	0.1	20	51,594	3.2
14	Spirits	2,519	0.1	10	53,079	4.7
16	Soaps, toilet and other	1,884	0.1	95	238,180	0.8
17	Cigars, cigarettes, tobacco (exc. leaf)	9,183	0.4	49	95,733	9.6
18	Smokers' supplies, razor blades, etc.	11,499	0.5	133	245,950	4.7
19	Cotton (raw), including linters	3,812	0.2	6	89,671	4.2
21	Feed (mixed, other)	25,815	1.1	24	158,447	16.3
22	Hides, skins, raw furs	15,650	0.7	17	66,541	23.5
25	Vegetable oils (inedible)	58,000	2.5	27	151,115	38.4
26	Wool, related products	5,404	0.2	11	128,393	4.2
27	Flowers, nursery stock	133,296	5.8	572	140,788	94.7
	Cut, potted flowers	100,146	...	444	112,031	89.4
	Nursery stock	14,428	...	117	30,729	47.0
	Not analyzed in detail	18,722	...	70	19,428	96.4
28	Grains	37,080	1.6	11	150,290	24.7
30	Seeds (field, garden)	2,513	0.1	35	168,894	1.5
31	Miscellaneous farm, marine products	44,630	1.9	49	312,536	14.3
32	Men's, boys' clothing, furnishings (exc. shoes)	24,128	1.0	230	392,139	6.2
	Underwear, hosiery	5,099	...	115	245,426	2.1
	Suits, coats, overcoats	1,460	...	33	165,891	0.9
	Work clothing, gloves	6,190	...	103	288,054	2.1
	Other clothing, furnishings (men's, boys')	8,194	...	79	284,629	2.9
	Not analyzed in detail	3,185	...	51	52,466	6.1
33	Women's, children's clothing, accessories (exc. shoes)	31,700	1.4	195	345,374	9.2
	Dresses	6,051	...	35	191,966	3.2
	Suits, coats (exc. fur)	1,228	...	18	157,300	0.8
	Furs, fur clothing	370	...	10	22,631	1.6
	Hosiery, underwear	8,801	...	130	269,912	3.3
	Corsets, allied garments	531	...	25	161,674	0.3
	Millinery and materials	1,173	...	15	146,254	0.8
	Children's, infants' wear (exc. footwear)	7,018	...	35	186,080	3.8
	Other apparel, accessories (exc. shoes)	4,363	...	57	203,890	2.1
	Not analyzed in detail	2,165	...	27	25,429	8.5
34	Shoes, other footwear	5,240	0.2	66	279,112	1.9
	Men's, boys' shoes	1,673	...	33	201,094	0.8
	Women's, misses' shoes	1,565	...	22	157,582	1.0
	Children's, infants' shoes	570	...	16	151,715	0.4
	Other footwear	199	...	14	67,891	0.3
	Not analyzed in detail	1,233	...	24	75,305	1.6
35	Piece goods (woven)	40,819	1.8	197	407,666	10.0
36	Home furnishings (textile)	12,435	0.5	94	230,763	5.4
	Curtains, draperies	2,387	...	22	156,076	1.5
	Bedspreads, comfortables, blankets	2,390	...	46	192,461	1.2
	Sheets, pillow cases, towels	5,767	...	61	209,937	2.7
	Table linens	534	...	22	165,318	0.3
	Other textile home furnishings	1,357	...	...	...	...
37	Miscellaneous dry goods	175,405	7.6	432	540,202	32.5
	Knit fabrics, lace fabrics	757	...	25	146,864	0.5
	Notions, thread, buttons, closures	12,796	...	155	260,041	4.9
	Yarns	133,659	...	227	331,400	40.3
	Other dry goods	3,936	...	57	218,283	1.8
	Not analyzed in detail	24,257	...	59	116,100	20.9
38	Other textile products	194,413	8.4	486	576,241	33.7
39	China, glassware, crockery	13,287	0.6	131	375,669	3.5
40	Kitchen utensils, miscellaneous homewares	27,739	1.2	155	412,367	6.7

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
42	Floor coverings	20,253	0.9	57	282,486	7.2
	Carpets, rugs	15,394	...	32	207,772	7.4
	Linoleum, other hard surface	2,740	...	24	211,810	1.3
	Other	251	...	10	180,165	0.1
	Not analyzed in detail	1,868	...	13	60,955	3.1
43	Furniture (household, office, store)	10,090	0.4	96	320,602	3.1
	Household furniture	9,001	...	55	301,844	3.0
	Office furniture (wooden)	157	...	9	15,295	1.0
	Office furniture (metal)	253	...	21	69,933	0.4
	Mattresses, bed springs	441	...	30	192,710	0.2
	Other furniture	238	...	...	...	...
44	Drugs, drug sundries	22,453	1.0	225	498,362	4.5
	Drugs, pharmaceuticals	4,736	...	61	238,193	2.0
	Proprietary medicines, toiletries (exc. soap)	7,156	...	96	247,607	2.9
	Druggist sundries	4,123	...	79	217,743	1.9
	Not analyzed in detail	6,438	...	72	188,789	3.4
45	Paints, varnishes, lacquers	12,868	0.6	108	393,470	3.3
46	Fertilizer, fertilizer materials	3,300	0.1	34	385,365	0.8
47	Agricultural chemicals (exc. fertilizer)	2,423	0.1	25	120,874	2.0
48	Industrial chemicals, n.e.c.	4,721	0.2	54	95,638	4.9
49	Other chemicals, related products	23,924	1.0	119	281,427	8.5
50	Motor vehicles	5,380	0.2	71	125,896	4.3
	Passenger cars (new)	1,927	...	33	94,401	2.0
	Passenger cars (used)	113	...	13	9,768	1.2
	Trucks, truck-tractors, truck-trailers	1,834	...	22	71,378	2.6
	Other motor vehicles	1,506	...	...	...	...
51	Automotive parts, accessories, etc.	37,944	1.6	147	484,151	7.8
	Batteries, electrical parts	7,278	...	53	222,382	3.3
	Tires, tubes	8,783	...	47	231,266	3.8
	Parts (exc. batteries, electrical parts)	3,769	...	70	344,895	1.1
	Garage, filling station equipment	742	...	15	94,716	0.8
	Accessories	6,860	...	56	315,705	2.2
	Other automotive supplies	1,200	...	30	202,703	0.6
	Not analyzed in detail	9,312	...	16	21,334	43.6
52	Electrical wiring supplies, construction materials	12,910	0.6	159	384,488	3.4
53	Electrical apparatus, equipment	1,468	0.1	17	43,056	3.4
54	Radios, television sets, home appliances, and specialties	34,905	1.5	190	512,955	6.8
	Radio sets, tubes, etc., public address systems	8,739	...	79	299,764	2.9
	Television sets, tubes, parts, etc.	198	...	8	68,339	0.3
	Electric household refrigerators, freezers	7,543	...	68	301,247	2.5
	Electric home laundry equipment	4,767	...	36	274,944	1.7
	Electric ranges	436	...	21	173,475	0.2
	Other electric kitchen equipment	267	...	30	203,180	0.1
	Other electric appliances, specialties	7,730	...	90	314,930	2.4
	Not analyzed in detail	5,225	...	18	50,701	10.3
56	Hardware	30,008	1.3	216	474,591	6.3
57	Plumbing, heating, air-conditioning	8,216	0.4	96	348,697	2.4
69	Fountain pens, pencils	1,967	0.1	118	203,910	1.0
71	Stationers', office supplies (exc. paper)	5,567	0.2	65	238,831	2.3
73	School equipment, supplies	4,201	0.2	83	166,759	2.5
75	Office machines	1,805	0.1	41	231,930	0.8
79	Miscellaneous professional, service equipment	8,584	0.4	125	94,373	9.1
80	Farm, garden machinery (exc. tractors)	9,694	0.4	61	317,466	3.0
81	Tractors and equipment (exc. truck-tractors)	2,141	0.1	28	89,088	2.4
82	General industrial machinery, equipment	11,230	0.5	44	174,971	6.4
84	Construction, mining, excavating machinery	1,797	0.1	17	73,730	2.4
85	Special industry machinery, equipment	5,866	0.2	36	126,306	4.6
	Food products machinery	395	...	6	7,255	5.4
	Textile industry machinery	1,160	...	10	20,615	5.6
	Printing trades machinery	49	...	7	6,207	0.8
	Wood-working machinery	143	...	5	19,621	0.7
	Oil-well and oil-refining machinery	34	...	4	4,549	0.7
	Miscellaneous special machinery, equipment	2,270	...	...	...	...
	Not analyzed in detail	1,815	...	5	43,222	4.2
86	Industrial equipment, supplies	4,820	0.2	45	55,361	8.7
	Abrasives, abrasive material	98	...	8	24,392	0.4
	Industrial leather, belting, packing	51	...	5	9,053	0.6
	Rope, cordage, twine (exc. wire)	2,881	...	14	17,676	16.3
	Miscellaneous industrial equipment, supplies	1,350	...	...	...	...
	Not analyzed in detail	440	...	6	2,003	22.0
88	Railroad transportation equipment	2,323	0.1	6	54,863	4.2
90	Miscellaneous transportation equipment	2,575	0.1	14	36,902	7.0
91	Metallic ores, concentrates	114,964	5.0	33	193,864	59.3
93	Iron, steel products (semi-finished)	5,856	0.2	20	135,980	4.3
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
94	Iron, steel products (flat)	7,244	0.3	30	162,123	4.5
	Plates	1,148	...	10	67,336	1.7
	Sheets (cold rolled)	179	...	8	32,734	0.5
	Sheets (hot rolled)	686	...	5	31,924	2.1
	Black plate	217	...	6	29,479	0.7
	Sheets (galvanized, other coated)	1,449	...	9	50,170	2.9
	Tin plate, terne plate	1,693	...	8	21,405	7.9
	Other flat iron, steel products	119	...	...	...	...
	Not analyzed in detail	1,753	...	6	57,934	3.0
95	Iron, steel wire and wire products	2,678	0.1	38	94,899	2.8
	Barbed, twisted wire	376	...	8	9,779	3.8
	Nails (staples, tacks, brads)	98	...	10	13,662	0.7
	Wire rope, cable (exc. insulated)	578	...	10	18,772	3.1
	Drawn wire	449	...	7	32,562	1.4
	Other iron, steel wire products	565	...	...	...	...
	Not analyzed in detail	612	...	9	43,162	1.4
96	Iron and steel finished products	6,855	0.3	58	78,613	8.7
97	Iron and steel pipe and tubes	1,774	0.1	27	68,434	2.6
	Cast iron soil pipe	620	...	6	6,980	8.9
	Steel pipe, tubing (exc. seamless)	404	...	13	24,999	1.6
	Other iron, steel pipe	69	...	...	...	...
	Not analyzed in detail	681	...	7	36,180	1.9
98	Alloy steel	2,494	0.1	7	50,527	4.9
101	Nonferrous metals	8,027	0.3	35	192,516	4.2
102	Petroleum and products	18,736	0.8	57	220,245	8.5
103	Coal, coke	23,397	1.0	19	172,965	13.5
107	Crude nonmetallic minerals, products	51,218	2.2	68	171,532	29.8
110	Logs, piles, poles, posts, etc.	87,047	3.8	182	171,263	50.8
111	Lumber (rough, dressed, finished)	10,087	0.4	71	199,529	5.0
113	Millwork, veneer, other wood products	8,691	0.4	79	139,212	6.2
115	Paper (basic materials, paper board)	8,781	0.4	128	331,223	2.6
	Newsprint, groundwood, book paper	1,536	...	15	73,924	2.1
	Fine paper	1,211	...	16	63,372	1.9
	Wrapping paper	1,961	...	66	226,408	0.9
	Building paper, board	1,710	...	12	85,414	2.0
	Miscellaneous paper, paper board	1,243	...	43	99,892	1.2
	Not analyzed in detail	1,120	...	15	52,320	2.1
116	Converted paper products	10,079	0.4	143	322,418	3.1
	Paper stationery, office supplies	3,284	...	76	226,376	1.4
	Paper bags	2,106	...	71	228,087	0.9
	Boxes, containers (paper, paper board)	506	...	20	16,654	3.0
	Miscellaneous converted paper products	1,843	...	41	107,858	1.7
	Not analyzed in detail	2,340	...	16	27,021	8.6
117	Books, magazines, printed materials	8,214	0.4	67	278,464	2.9
	Books, magazines, newspapers	5,591	...	26	217,048	2.6
	Printed blanks, forms	518	...	26	145,060	0.4
	Miscellaneous engraved, printed products	1,517	...	...	...	...
	Not analyzed in detail	588	...	16	48,559	1.2
118	Jewelry, silverware, trophies	13,013	0.6	162	352,740	3.7
	Clocks, watches	5,523	...	70	229,067	2.4
	Watch parts	15	...	4	9,150	0.2
	Costume jewelry	2,511	...	61	169,994	1.5
	Precious stones	972	...	9	15,882	6.1
	Silverware, plated ware	1,562	...	28	153,850	1.0
	Jewelers' findings	22	...	5	3,974	0.6
	Other jewelry items	1,230	...	25	26,816	4.6
	Not analyzed in detail	1,178	...	29	95,819	1.2
119	Toys, games, athletic goods	44,534	1.9	231	481,642	9.2
	Small arms, ammunition	2,349	...	25	215,009	1.1
	Toys, games	23,240	...	155	281,673	8.2
	Bicycles	1,126	...	30	196,587	0.6
	Children's vehicles (exc. bicycles)	3,984	...	36	214,455	1.8
	Other athletic goods	6,490	...	70	250,186	2.6
	Not analyzed in detail	7,345	...	44	116,283	6.3
120	Leather	4,954	0.2	40	122,537	4.0
121	Luggage, saddlery, harness	14,104	0.6	144	173,627	8.1
122	Junk and scrap (exc. iron and steel)	7,712	0.3	44	25,512	30.2
	Scrap metals, nonferrous	612	...	7	2,098	29.2
	Waste rags	176	...	12	2,012	8.7
	Waste rubber	4,293	...	5	16,208	26.5
	Other waste materials	1,590	...	14	17,186	9.2
	Not analyzed in detail	1,041	...	18	5,468	19.0
124	Second-hand merchandise	57,181	2.5	395	125,436	45.6
	Commodities, n.e.c.	534,956	23.3	...	...	...
126	Service receipts	10,070	0.4	130	187,722	5.4

n.e.c. Not elsewhere classified.

[1] Liquor houses or departments of drug wholesalers included with "Wines and distilled spirits wholesalers."

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Per cent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as per cent of col. 4 (5)
	CONFECTIONERY SALES BRANCHES (Not analyzed by commodity lines)					
	All establishments	2,770,342	...	734	...	...
	Those analyzing commodity lines, total	2,749,885	100.0	731	...	...
	MEATS, MEAT PRODUCTS SALES BRANCHES					
	All establishments	2,770,342	...	734	...	...
	Those analyzing commodity lines, total	2,749,885	100.0	731	...	...
1	Canned, bottled foods	156,157	5.7	675	2,624,208	6.0
4	Frozen foods	923	(e)	47	164,472	0.6
5	Groceries (exc. as specified)	120,813	4.4	644	2,438,409	5.0
	Oleomargerine, butter substitutes	37,428	...	587	2,260,473	1.6
	Cooking oils (exc. lard)	76,232	...	613	2,325,582	3.3
	Bakery products	657	...	7	22,601	2.9
	Other groceries	6,496	...	...	...	...
6	Dairy products, ice cream, ices	140,562	5.1	677	2,582,804	5.4
	Butter	86,935	...	656	2,494,423	3.5
	Cheese	51,196	...	660	2,536,726	2.0
	Other dairy products (exc. canned milk)	2,431	...	...	...	...
7	Eggs, poultry	207,880	7.6	659	2,525,780	8.2
	Eggs	74,820	...	631	2,420,485	3.1
	Poultry (live or dressed)	132,443	...	646	2,469,298	5.4
	Not analyzed in detail	617	...	...	...	3.4
9	Meats, provisions	2,081,543	75.7	731	2,749,885	75.7
	Fresh meats (exc. sausages)	1,239,238	...	688	2,633,952	47.0
	Cured, boiled, smoked meats	463,841	...	683	2,599,050	17.8
	Sausages-losves	186,548	...	690	2,602,773	7.2
	Lard (from hogs)	94,277	...	684	2,622,550	3.6
	Other meats, including game	10,203	...	110	434,971	2.3
	Not analyzed in detail	87,436	...	28	92,042	95.0
16	Soaps, toilet and other	24,110	0.9	592	2,249,181	1.1
31	Miscellaneous farm, marine products	1,482	(z)	81	400,054	0.4
	Commodities, n.e.c	16,414	0.6	...	...	...
126	Service receipts	1	(z)	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES					
	All establishments	3,676,456	...	2,271	...	...
	Those analyzing commodity lines, total	3,660,328	100.0	2,160	...	...
1	Canned, bottled foods	642,998	17.6	416	1,193,701	53.9
	Canned baby foods	31,643	...	83	276,793	11.4
	Canned fruits, fruit juices	87,652	...	116	351,145	25.0
	Canned vegetables, vegetable juices	49,514	...	288	481,864	10.3
	Canned fish, sea foods	16,458	...	50	203,080	8.1
	Canned meats	32,490	...	33	130,074	25.0
	Canned milk	298,057	...	68	400,806	74.4
	Other canned foods	127,184	...	...	...	...
2	Coffee	248,966	6.8	364	671,216	37.1
3	Confectionery	11,526	0.3	147	135,965	8.5
	Candy, including chocolate	10,093	...	98	120,117	8.4
	Chewing gum	31	...	5	3,731	0.8
	Fountain syrups, other confections	990	...	40	14,911	6.6
	Not analyzed in detail	412	...	7	2,811	14.6
4	Frozen foods	93,473	2.6	363	284,831	32.8
	Frozen fruits	8,861	...	236	257,242	3.4
	Frozen vegetables	34,901	...	92	186,876	18.7
	Other frozen foods	49,711	...	...	...	...
5	Groceries (exc. as specified)	2,026,243	55.4	1,774	3,074,551	65.9
	Flour, related products	448,558	...	308	1,003,087	43.8
	Sugar	301,138	...	16	321,351	93.7
	Oleomargerine, butter substitutes	61,438	...	258	235,640	26.1
	Cooking oils (exc. lard)	247,118	...	108	706,975	35.0
	Breakfast cereals	196,066	...	334	902,257	21.7
	Bakery products	477,379	...	995	605,117	78.9
	Tea	26,234	...	259	287,631	9.1
	Dried fruits	16,182	...	76	202,834	8.0
	Other groceries	252,130	...	...	...	...
6	Dairy products, ice cream, ices	10,769	0.3	238	359,062	3.0
	Butter	2,567	...	56	67,063	3.8
	Cheese	5,713	...	134	138,342	4.1
	Other dairy products (exc. canned milk)	2,489	...	...	...	...
7	Eggs, poultry	7,226	0.2	44	48,349	14.9
13	Soft drinks	11,910	0.3	69	18,797	63.4
16	Soaps, toilet and other	367,247	10.0	86	908,773	40.4
21	Feed (mixed, other)	63,888	1.7	107	301,625	21.2
40	Kitchen utensils, miscellaneous homewares	816	(z)	9	11,785	6.9
44	Drugs, drug sundries	6,948	0.2	61	612,359	1.1
	Drugs, pharmeceuticels	3,351	...	12	15,621	21.4
	Proprietary medicines, toiletries (exc. soap)	2,615	...	26	9,823	26.6
	Druggist sundries	982	...	50	603,312	0.2
116	Converted paper products	14,356	0.4	26	53,276	26.9
	Boxes, containers (peper, paperboard)	48	...	6	10,997	0.4
	Miscellaneous converted paper products	14,308	...	...	...	...
	Commodities, n.e.c	153,962	4.2	...	...	...
	FARM PRODUCTS (EDIBLE) SALES BRANCHES					
	All establishments	880,074	...	707	...	...
	Those analyzing commodity lines, total	868,981	100.0	679	...	...
1	Canned, bottled foods	8,025	0.9	106	381,642	2.1
	Canned vegetables, vegetable juices	129	...	11	30,179	0.4
	Canned meats	364	...	9	15,206	2.4
	Canned milk	6,708	...	87	339,782	2.0
	Other canned foods	824	...	...	...	...
2	Coffee	143	(z)	8	42,523	0.3
3	Confectionery	6,000	0.7	220	396,333	1.5
4	Frozen foods	13,421	1.5	109	146,094	9.2
	Frozen fruits	4,481	...	76	96,143	4.7
	Frozen vegetables	5,016	...	74	75,224	6.7
	Other frozen foods	1,885	...	71	77,282	2.4
	Not analyzed in detail	2,039	...	21	31,595	6.4
5	Groceries (exc. as specified)	148,511	17.1	114	404,741	36.7
6	Dairy products, ice cream, ices	664,603	76.6	676	867,539	76.6
	Butter	98,204	...	113	340,798	28.8
	Cheese	226,506	...	284	543,974	41.6
	Ice cream, ices	195,645	...	414	302,241	64.7
	Milk, cream (fluid)	89,174	...	89	184,195	48.4
	Other dairy products (exc. canned milk)	55,074	...	...	...	...
7	Eggs, poultry	25,345	2.9	48	216,330	11.7
	Eggs	16,854	...	47	215,141	7.8
	Poultry (live or dressed)	8,475	...	17	54,679	15.5
	Not analyzed in detail	16	...	...	...	...
13	Soft drinks	275	(z)	11	24,838	1.1
	Commodities, n.e.c	1,997	0.2	...	...	...
126	Service receipts	661	0.1	7	10,135	6.5
	BEER, WINES, DISTILLED SPIRITS SALES BRANCHES (Not analyzed by commodity lines)					
	DRUGS, DRUG SUNDRIES SALES BRANCHES					
	All establishments	502,833	...	249	...	...
	Those analyzing commodity lines, total	499,483	100.0	242	...	...
16	Soaps, toilet and other	2,662	0.5	31	68,317	3.9
44	Drugs, drug sundries	482,143	96.6	242	499,483	96.6
	Drugs, pharmaceuticals	289,572	...	131	316,192	91.6
	Proprietary medicines, toiletries (exc. soap)	139,475	...	90	188,677	73.9
	Druggist sundries	16,106	...	12	33,143	48.6
	Not analyzed in detail	36,990	...	30	37,815	97.8
	Commodities, n.e.c	14,678	2.9	...	...	...
	INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES					
	All establishments	1,472,119	...	478	...	...
	Those analyzing commodity lines, total	1,468,347	100.0	462	...	...
44	Drugs, drug sundries	16,337	1.1	17	99,185	16.5
45	Paints, varnishes, lacquers	16,169	1.1	32	333,732	4.8
46	Fertilizer, fertilizer materials	11,927	0.8	12	331,662	3.6
47	Agricultural chemicals (exc. fertilizer)	29,548	2.0	37	641,185	4.6
48	Industrial chemicals, n.e.c	1,005,650	68.6	299	1,280,351	78.5
51	Automotive parts, accessories, etc	41,078	2.8	33	538,202	7.6
82	General industrial machinery, equipment	1,424	0.1	9	12,164	11.7
83	Metal-working machinery	629	(z)	21	3,736	16.8
	Welding machinery, equipment	609	...	20	3,453	17.6
	Not analyzed in detail	20	...	...	...	...
	Commodities, n.e.c	345,562	23.5	...	...	...
126	Service receipts	23	(z)	5	4,840	0.5
	PAINTS, VARNISHES SALES BRANCHES					
	All establishments	353,717	...	699	...	...
	Those analyzing commodity lines, total	349,536	100.0	682	...	...
45	Paints, varnishes, lacquers	275,218	78.7	682	349,536	78.7
56	Hardware	4,502	1.3	320	67,587	6.7
114	Wallpaper	6,593	1.9	488	132,038	5.0
	Commodities, n.e.c. and service receipts	63,223	18.1	...	...	...
	CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
	All establishments	384,498	...	196	...	...
	Those analyzing commodity lines, total	378,006	100.0	189	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	179,896	47.7	92	198,719	90.5
	Underwear, hosiery	22,280	...	17	89,932	24.8
	Suits, coats, overcoats	23,189	...	18	28,813	80.5
	Work clothing, gloves	4,075	...	5	4,118	99.0
	Other clothing, furnishings (men's, boys')	130,352	...	...	...	...

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES--Continued					
33	Women's, children's clothing, accessories (exc. shoes)	73,050	19.3	74	83,102	87.9
	Dresses	12,902	...	16	13,062	98.8
	Suits, coats (exc. fur)	5,303	...	8	6,199	85.5
	Hosiery, underwear	4,373	...	4	9,258	47.2
	Corsets, allied garments	9,961	...	6	14,696	67.8
	Millinery and materials	5,085	...	4	5,494	92.6
	Children's, infants' wear (exc. footwear)	20,684	...	19	21,827	94.8
	Other apparel, accessories (exc. shoes)	14,742	...	...	...	...
34	Shoes, other footwear	123,948	32.8	36	124,310	99.7
	Men's, boys' shoes	54,630	...	14	83,833	65.2
	Women's, misses' shoes	18,130	...	14	84,803	21.4
	Children's, infants' shoes	6,843	...	13	83,381	8.2
	Other footwear	44,339	...	30	108,577	40.8
35	Piece goods (woven)	110	(z)	7	19,369	0.6
118	Jewelry, silverware, trophies	803	0.2	5	3,582	22.4
	Costume jewelry	803	...	5	3,582	22.4
	Commodities, n.e.c.	199	(z)	...	...	...
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES					
	All establishments	1,188,731	...	220	...	...
	Those analyzing commodity lines, total.	1,179,149	100.0	215	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	1,957	0.2	5	17,296	11.3
33	Women's, children's clothing, accessories (exc. shoes)	54,322	4.6	33	56,687	95.8
	Hosiery, underwear	37,217	...	22	42,923	86.7
	Corsets, allied garments	13,764	...	11	13,764	100.0
	Other apparel, accessories (exc. shoes)	3,341	...	...	...	...
35	Piece goods (woven)	959,396	81.3	63	1,019,922	94.1
	Cotton	309,272	...	12	357,084	86.6
	Rayon, nylon, other synthetic	296,832	...	32	546,137	54.4
	Silk	3,064	...	8	52,727	5.8
	Wool	278,892	...	13	321,171	86.8
	Other woven piece goods	24,379	...	10	60,788	40.1
	Not analyzed in detail	46,957	...	11	70,924	66.2
36	Home furnishings (textile)	29,486	2.5	27	254,393	11.6
	Curtains, draperies	5,221	...	17	15,837	33.0
	Bedspreads, comfortables, blankets	7,553	...	8	239,196	3.2
	Other textile home furnishings	16,712	...	...	...	...
37	Miscellaneous dry goods	105,210	8.9	103	424,159	24.8
	Knit fabrics, lace fabrics	18,123	...	9	51,924	34.9
	Notions, thread, buttons, closures	54,036	...	73	68,132	79.3
	Yarns	19,399	...	12	323,181	6.0
	Other dry goods	6,060	...	6	6,162	98.3
	Not analyzed in detail	7,592	...	11	10,362	73.3
	Commodities, n.e.c. and service receipts	28,778	2.5	...	...	...
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES					
	All establishments	170,008	...	217	...	...
	Those analyzing commodity lines, total.	169,806	100.0	215	...	...
43	Furniture (household, office, store)	153,472	90.4	215	169,806	90.4
	Household furniture	50,111	...	104	102,651	48.8
	Office furniture (wooden)	4,339	...	14	19,383	22.4
	Office furniture (metal)	25,720	...	38	28,480	90.3
	Other furniture	73,302	...	...	...	...
71	Stationers', office supplies (exc. paper)	911	0.5	59	28,246	3.2
116	Converted paper products	1,199	0.7	15	6,437	18.6
	Paper stationery, office supplies	1,199	...	15	6,437	18.6
	Commodities, n.e.c.	11,625	6.9	...	...	...
126	Service receipts	2,599	1.5	70	35,873	7.2
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES					
	All establishments	364,127	...	159	...	...
	Those analyzing commodity lines, total.	363,244	100.0	155	...	...
36	Home furnishings (textile)	39,851	11.0	17	58,175	68.5
39	China, glassware, crockery	2,440	0.7	9	2,526	96.6
40	Kitchen utensils, miscellaneous homewares	34,724	9.6	46	37,462	92.7
41	Musical instruments, phonograph records	12,394	3.4	13	12,493	99.2
42	Floor coverings	138,322	38.1	44	175,541	78.8
	Carpets, rugs	127,315	...	36	165,676	76.8
	Other	3,208	...	...	...	...
	Not analyzed in detail	7,799	...	5	8,228	94.8
43	Furniture (household, office, store)	11,795	3.2	28	24,845	47.5
	Household furniture	2,306	...	15	12,830	18.0
	Mattresses, bed springs	9,411	...	12	11,558	81.4
	Other furniture	78	...	...	...	...
64	Janitors' supplies	1,868	0.5	9	13,279	14.1
	Commodities, n.e.c.	121,732	33.5	...	...	...
126	Service receipts	118	(z)	14	12,313	1.0
	WRAPPING PAPER, TWINE SALES BRANCHES (Not analyzed by commodity lines)					
	FINE PAPER SALES BRANCHES (Not analyzed by commodity lines)					
	STATIONERY, OFFICE SUPPLIES SALES BRANCHES					
	All estsblishments	60,680	...	184	...	...
	Those analyzing commodity lines, total.	60,350	100.0	183	...	...
69	Fountain pens, pencils	4,382	7.3	7	4,845	90.4
71	Stationers', office supplies (exc. paper)	13,953	23.1	139	30,040	46.4
75	Office machines	243	0.4	11	7,967	3.0
116	Converted paper products	29,420	48.8	127	37,597	78.2
	Paper stationery, office supplies	27,086	...	124	36,857	73.5
	Miscellaneous converted paper products	2,334	...	...	...	...
117	Books, magazines, printed materials	8,170	13.5	9	8,170	100.0
	Commodities, n.e.c.	3,913	6.5	...	...	...
126	Service receipts	269	0.4	...	...	...
	OTHER PAPER PRODUCTS SALES BRANCHES					
	All establishments	98,105	...	105	...	...
	Those analyzing commodity lines, total.	95,794	100.0	99	...	...
71	Stationers', office supplies (exc. paper)	648	0.7	11	42,143	1.5
78	Office, store fixtures and equipment, n.e.c.	293	0.3	7	1,535	19.1
86	Industrial equipment, supplies	662	0.7	10	41,674	1.6
	Rope, cordage, twine (exc. wire)	662	...	10	41,674	1.6
115	Paper (basic materials, paperboard)	25,034	26.1	25	46,230	54.2
	Newsprint, groundwood, book paper	3,377	...	14	43,149	7.8
	Fine paper	8,399	...	14	43,508	19.3
	Wrapping paper	9,570	...	20	44,641	21.4
	Building paper, board	2,044	...	9	41,548	4.9
	Miscellaneous paper, paperboard	1,644	...	20	44,813	3.7
116	Converted paper products	64,867	67.7	92	92,800	69.9
	Paper stationery, office supplies	8,214	...	18	44,071	18.6
	Paper bags	4,435	...	28	52,077	8.5
	Boxes, containers (paper, paperboard)	15,895	...	34	61,699	25.8
	Miscellaneous converted paper products	36,323	...	76	79,959	45.4
	Commodities, n.e.c.	4,033	4.2	...	...	...
126	Service receipts	257	0.3	...	...	...
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES					
	All establishments	1,571,876	...	700	...	...
	Those analyzing commodity lines, total.	1,564,034	100.0	690	...	...
43	Furniture (household, office, store)	1,331	0.1	48	240,675	0.6
50	Motor vehicles	1,493	0.1	15	4,420	33.8
51	Automotive parts, accessories, etc.	1,358,145	86.8	690	1,564,034	86.8
52	Electrical wiring supplies, construction materials	9,313	0.6	46	256,351	3.6
53	Electrical apparatus, equipment	9,843	0.6	35	115,604	8.5
54	Radios, television sets, home appliances and specialties	50,445	3.2	133	578,649	8.7
56	Hardware	9,325	0.6	113	483,859	1.9
86	Industrial equipment, supplies	52,226	3.3	48	279,779	18.7
119	Toys, games, athletic goods	32,394	2.1	142	646,537	5.0
	Commodities, n.e.c.	38,286	2.5	...	...	...
126	Service receipts	1,233	0.1	21	7,672	16.1
	ELECTRICAL WIRING SUPPLIES, APPARATUS SALES BRANCHES					
	All establishments	2,516,717	...	453	...	...
	Those analyzing commodity lines, total.	2,515,947	100.0	451	...	...
52	Electrical wiring supplies, construction materials	602,628	24.0	261	1,894,378	31.8
	Interior wiring, construction materials	194,976	...	105	446,167	43.7
	Outside construction materials	200,074	...	64	845,306	23.7
	Lighting fixtures (residential, commercial industrial)	24,640	...	76	486,802	5.1
	Electric lamps (incandescent, fluorescent)	157,470	...	50	174,566	90.2
	Not analyzed in detail	25,468	...	12	28,178	90.4
53	Electrical apparatus, equipment	1,570,169	62.4	305	2,176,143	72.2
54	Radios, television sets, home appliances and specialties	9,220	0.4	11	28,459	32.4
	Radio sets, tubes, etc., public address systems	4,960	...	9	20,768	23.9
	Television sets, tubes, parts, etc.	1,787	...	7	20,282	8.8
	Other electric appliances, specialties	2,473	...	...	...	...
	Commodities, o.e.c. and service receipts	333,930	13.2	...	...	...

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES					
	All establishments	211,091	...	216	...	...
	Those analyzing commodity lines, total	209,858	100.0	210	...	...
51	Automotive parts, accessories, etc	3,527	1.7	5	9,567	36.9
53	Electrical apparatus, equipment	2,924	1.4	10	16,137	18.1
54	Radios, television sets, home appliances, and specialties	196,383	93.6	210	209,858	93.6
	Radio sets, tubes, etc., public address systems	6,717	...	16	22,309	30.1
	Television sets, tubes, parts, etc	10,267	...	9	17,867	57.5
	Electric household refrigerators, freezers	65,561	...	30	103,088	63.6
	Electric home laundry equipment	39,288	...	31	56,110	70.0
	Electric ranges	9,241	...	25	95,261	9.7
	Other electric kitchen equipment	3,810	...	23	79,133	4.8
	Other electric appliances, specialties	51,123	...	138	68,318	74.8
	Not analyzed in detail	10,376	...	16	10,820	95.9
55	Electric commercial equipment	2,319	1.1	17	73,367	3.2
57	Plumbing, heating, air-conditioning	1,916	0.9	7	11,762	16.3
	Commodities, n.e.c.	2,084	1.0	...	...	...
126	Service receipts	705	0.3	29	5,854	12.0
	HARDWARE, SALES BRANCHES					
	All establishments	78,050	...	110	...	...
	Those analyzing commodity lines, total	74,449	100.0	99	...	...
56	Hardware	69,988	94.0	99	74,449	94.0
	Builders' hardware	20,110	...	20	36,752	54.7
	Shelf, light hardware	3,391	...	10	12,823	26.4
	Other hardware	21,640	...	...	...	...
	Not analyzed in detail	24,847	...	54	25,568	97.2
	Commodities, n.e.c.	4,461	6.0	...	...	...
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES					
	All establishments	586,477	...	520	...	...
	Those analyzing commodity lines, total	585,790	100.0	517	...	...
57	Plumbing, heating, air-conditioning	434,324	74.2	472	548,567	79.2
	Air-conditioning equipment	28,038	...	53	73,285	38.2
	Boilers, radiators, connectors	49,869	...	236	350,830	14.2
	Furnaces (warm air)	13,434	...	92	113,588	11.8
	Oil-burners	1,595	...	55	73,705	2.2
	Gas appliances, supplies	36,510	...	80	117,950	31.0
	Heating, cooking stoves (exc. electric, gas)	16,793	...	13	25,148	66.8
	Fans, blowers, unit heaters and accessories	11,454	...	65	44,663	25.6
	Plumbing, fixtures, equipment, supplies	115,703	...	211	342,326	33.8
	Pipe fittings, valves, specialties	127,672	...	257	363,068	35.2
	Not analyzed in detail	33,256	...	70	35,527	93.6
97	Iron and steel pipe and tubes	65,864	11.2	184	310,682	21.2
	Cast iron soil pipe	18,342	...	181	304,261	6.0
	Seamless steel pipe, tubing	37,667	...	125	225,958	16.7
	Other iron, steel pipe	9,855	...	...	...	...
	Commodities, n.e.c. and service receipts	85,602	14.6	...	...	...
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES					
	All establishments	613,076	...	457	...	...
	Those analyzing commodity lines, total	607,396	100.0	430	...	...
45	Paints, varnishes, lacquers	37,348	6.1	142	171,972	21.7
53	Electrical apparatus equipment	124	(z)	10	1,641	7.6
56	Hardware	5,302	0.9	124	138,336	3.8
	Builders' hardware	262	...	4	4,420	5.9
	Shelf, light hardware	5,022	...	120	134,080	3.7
	Other hardware	18	...	...	...	...
57	Plumbing, heating, air-conditioning	45,135	7.4	22	159,277	28.3
86	Industrial equipment, supplies	8,605	1.4	15	158,657	5.4
101	Nonferrous metals	38,435	6.3	10	107,444	35.8
104	Brick, tile, terra cotta	26,895	4.4	49	77,439	34.7
105	Building stone, slate, concrete products	26,607	4.4	44	136,578	19.5
106	Cement, lime, plaster, stucco	51,660	8.5	57	71,217	72.5
107	Crude nonmetallic minerals, products	3,939	0.6	6	12,182	32.3
108	Sand, gravel, crushed stone	19,931	3.3	40	44,181	45.1
109	Glass (sheet and containers)	91,503	15.2	139	179,284	51.0
	Sheet glass (including window, plate)	88,192	...	134	141,265	62.4
	Glass containers	3,311	...	6	38,054	8.7
110	Logs, piles, poles, posts, etc	2,078	0.3	8	6,142	33.8
111	Lumber (rough, dressed, finished)	25,328	4.2	33	37,807	67.0
	Hardwood flooring	1,433	...	14	9,746	14.7
	Hardwood lumber other than flooring	4,767	...	12	7,657	62.2
	Softwood lumber, flooring	11,775	...	12	21,941	53.7
	Not analyzed in detail	7,353	...	14	10,892	67.5
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES--Continued					
112	Plywood	65,217	10.8	62	89,313	73.0
	Hardwood	16,214	...	42	71,394	22.7
	Softwood	48,643	...	...	...	...
	Not analyzed in detail	360	...	4	1,818	19.8
113	Millwork, veneer, other wood products	33,528	5.5	71	103,955	32.2
114	Wallpaper	471	0.1	52	25,269	1.9
115	Paper (basic materials, paperboard)	12,155	2.0	27	149,374	8.1
123	Rubber sundries, n.e.c.	52	(z)	5	38,019	0.1
	Commodities, n.e.c.	104,139	17.1	...	...	...
126	Service receipts	8,944	1.5	122	130,542	6.8
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES					
	All establishments	740,048	...	1,759	...	...
	Those analyzing commodity lines, total	737,631	100.0	1,743	...	...
43	Furniture (household, office, store)	22,262	3.0	215	153,836	14.5
55	Electric commercial equipment	9,208	1.2	32	11,123	82.8
71	Stationers', office supplies (exc. paper)	8,684	1.2	292	189,804	4.6
72	Recording, controlling instruments, accessories	8,470	1.1	189	163,793	5.2
75	Office machines	453,892	61.5	1,407	641,614	70.7
	Accounting, statistical machines	291,695	...	906	524,451	55.6
	Duplicating machines	18,068	...	93	30,876	58.5
	Addressing, mailing machines	14,101	...	75	22,155	63.6
	Typewriters	90,615	...	511	330,453	27.4
	Other office machines	39,413	...	...	...	...
76	Stove, service shop machines	76,584	10.4	491	155,930	49.1
77	Scales, balances (exc. scientific)	14,628	2.0	186	22,656	64.6
78	Office, store fixtures and equipment n.e.c.	25,140	3.4	71	42,032	59.8
79	Miscellaneous professional, service equipment	15,253	2.1	209	123,844	12.3
85	Special industry machinery, equipment	5,889	0.8	6	21,332	27.6
116	Converted paper products	30,867	4.2	460	305,957	10.1
	Paper, stationery, office supplies	10,612	...	308	142,416	7.4
	Boxes, containers (paper, paperboard)	537	...	4	4,008	13.4
	Miscellaneous converted paper products	19,718	...	149	160,095	12.3
124	Second-hand merchandise	1,239	0.2	128	86,323	1.4
	Commodities, n.e.c.	16,310	2.2	...	...	...
126	Service receipts	49,205	6.7	999	437,178	11.2
	CONSTRUCTION MACHINERY, EQUIPMENT SALES BRANCHES					
	All establishments	45,807	...	57	...	...
	Those analyzing commodity lines, total	45,807	100.0	57	...	...
80	Farm, garden machinery (exc. tractors)	229	0.5	11	2,790	8.2
82	General industrial machinery, equipment	10,929	23.9	31	27,408	39.9
	Compressors, pumps	275	...	5	2,541	10.8
	Cranes, derricks, hoists, winches	10,127	...	25	24,717	41.0
	Industrial trucks, tractors, stackers	188	...	5	5,687	3.3
	Other general industrial machinery	339	...	...	...	...
84	Construction, mining, excavating machinery	28,924	63.1	50	39,031	74.1
	Road-building machinery	10,972	...	39	32,173	34.1
	Mining, quarrying, machinery, accessories	5,568	...	26	21,862	25.5
	Excavating, dredging machinery, equipment	3,796	...	12	14,164	26.8
	Construction machinery (exc. road)	3,213	...	9	8,139	39.5
	Not analyzed in detail	5,375	...	6	5,375	100.0
	Commodities, n.e.c.	4,890	10.7	...	...	...
126	Service receipts	835	1.8	10	5,859	14.2
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES					
	All establishments	1,299,152	...	285	...	...
	Those analyzing commodity lines, total	1,295,007	100.0	283	...	...
50	Motor vehicles	96,113	7.4	50	377,067	25.5
	Trucks, truck-tractors, truck-trailers	96,100	...	50	377,067	25.5
	Other motor vehicles	13	...	...	...	...
51	Automotive parts, accessories, etc	20,577	1.6	49	384,399	5.4
	Batteries, electrical parts	768	...	46	365,676	0.2
	Parts (exc. batteries) electrical parts	17,867	...	46	364,363	4.9
	Accessories	897	...	46	364,363	0.2
	Other automotive supplies	1,045	...	...	...	...
53	Electrical apparatus, equipment	586	(z)	13	12,415	4.7
57	Plumbing, heating, air-conditioning	758	(z)	11	4,499	16.8
80	Farm, garden machinery (exc. tractors)	727,169	56.2	282	1,294,935	56.2
	Dairy equipment	62,688	...	119	588,729	10.6
	Garden equipment	5,355	...	12	11,763	45.5
	Farm machinery	646,404	...	230	1,209,236	53.4
	Not analyzed in detail	12,722	...	5	23,972	53.1

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES--Continued					
81	Tractors and equipment (exc. truck-tractors)	414,034	32.0	183	1,203,201	34.4
	Farm, garden tractors, equipment	202,305	...	121	779,358	26.0
	Other wheel-type tractors, equipment	54,119	...	82	561,806	9.6
	Not analyzed in detail	157,610	...	62	423,843	37.2
82	General industrial machinery, equipment	10,189	0.8	10	41,531	24.5
	Compressors, pumps	1,046	...	6	13,939	7.5
	Other general industrial machinery	9,143	...	...	...	...
	Commodities, n.e.c.	25,296	2.0	...	...	...
126	Service receipts	285	(z)	7	15,329	1.8
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES					
	All establishments	1,811,835	...	1,785	...	...
	Those analyzing commodity lines, total	1,790,400	100.0	1,695	...	...
48	Industrial chemicals, n.e.c.	3,602	0.2	13	21,333	16.9
51	Automotive parts, accessories, etc	35,060	2.0	69	100,232	35.0
	Tires, tubes	17,960	...	39	72,532	24.8
	Parts (exc. batteries, electrical parts)	4,917	...	49	73,120	6.7
	Accessories	11,376	...	44	78,293	14.5
	Other automotive supplies	807	...	...	...	...
52	Electrical wiring supplies, construction materials	776	(z)	8	6,823	11.4
53	Electrical apparatus, equipment	81,722	4.6	64	213,139	38.3
54	Radios, television sets, home appliances and specialties	3,087	0.2	20	71,587	4.3
56	Hardware	2,858	0.2	45	75,285	3.8
57	Plumbing, heating, air-conditioning	23,350	1.3	26	67,011	34.8
72	Recording, controlling instruments, accessories	44,802	2.5	31	45,544	98.4
80	Farm, garden machinery (exc. tractors)	12,276	0.7	25	63,853	19.2
82	General industrial machinery, equipment	374,180	20.9	416	702,493	53.3
	Compressors, pumps	104,548	...	176	423,306	24.7
	Crushing, pulverizing machinery, equipment	1,199	...	5	4,521	26.5
	Conveyors, conveying equipment	23,126	...	40	86,877	26.6
	Cranes, derricks, hoists, winches	4,610	...	44	119,286	3.9
	Industrial trucks, tractors, stackers	13,130	...	28	21,937	59.8
	Fans, blowers (industrial equipment)	15,019	...	86	263,756	5.7
	Mechanical power transmission equipment	60,771	...	157	222,698	27.3
	Other general industrial machinery	151,777	...	...	...	...
83	Metal-working machinery	104,451	5.8	249	186,686	56.0
	Machine tools, equipment	42,163	...	84	64,924	64.9
	Welding machinery, equipment	11,050	...	61	58,499	18.9
	Portable metal-working machinery (power driven)	38,650	...	91	59,820	64.6
	Miscellaneous metal-working machinery	12,588	...	...	...	...
84	Construction, mining, excavating machinery	101,495	5.7	137	264,814	38.3
	Road-building machinery	5,102	...	62	94,961	5.4
	Mining, quarrying machinery, accessories	91,034	...	126	257,438	35.4
	Construction machinery (exc. road)	3,824	...	60	88,225	4.3
	Not analyzed in detail	1,535	...	...	...	...
85	Special industrial machinery equipment	353,221	19.7	641	562,243	62.8
	Food products machinery	2,991	...	30	11,694	25.6
	Textile industry machinery	55,849	...	74	58,937	94.8
	Printing trades machinery	55,000	...	78	64,106	85.8
	Wood-working machinery	8,053	...	28	11,526	69.9
	Shoe, shoe repair machinery	32,765	...	40	54,905	59.7
	Oil-well and oil-refining machinery	150,155	...	238	192,161	78.1
	Miscellaneous special machinery, equipment	48,408	...	...	...	...
86	Industrial equipment, supplies	487,441	27.3	493	679,094	71.8
	Abrasives, abrasive material	65,675	...	49	76,557	85.8
	Industrial leather, belting, packing	26,175	...	78	33,293	78.6
	Mechanical rubber goods	130,311	...	121	171,410	76.0
	Rope, cordage, twine (exc. wire)	32,705	...	29	37,407	87.4
	Miscellaneous industrial equipment, supplies	232,575	...	...	...	...
88	Railroad transportation equipment	2,336	0.1	36	87,176	2.7
90	Miscellaneous transportation equipment	3,978	0.2	10	13,399	29.7
95	Iron, steel wire and wire products	783	(z)	24	19,623	4.0
	Wire rope, cable (exc. insulated)	497	...	17	18,333	2.7
	Other iron, steel wire products	286	...	...	...	...
96	Iron and steel finished products	2,172	0.1	8	3,729	58.2
97	Iron and steel pipe and tubes	10,618	0.6	65	61,881	17.2
	Steel pipe, tubing (exc. seamless)	2,826	...	29	31,275	9.0
	Seamless steel pipe, tubing	6,172	...	45	43,202	14.3
	Not analyzed in detail	1,620	...	11	14,865	10.9
101	Nonferrous metals	11,137	0.6	11	17,853	62.4
124	Second-hand merchandise	3,926	0.2	29	50,356	7.8
	Commodities, n.e.c.	81,293	4.5	...	...	...
126	Service receipts	45,836	2.6	151	221,238	20.7
	PROFESSIONAL EQUIPMENT, SUPPLIES SALES BRANCHES					
	All establishments	147,322	...	595	...	...
	Those analyzing commodity lines, total	142,366	100.0	577	...	...
68	Surgical, medical equipment and supplies	41,924	29.4	163	53,979	77.7
70	Professional, scientific equipment, n.e.c.	17,488	12.3	44	25,447	68.7
71	Stationers' office supplies (exc. paper)	334	0.2	4	1,159	28.8
72	Recording, controlling instruments, accessories	5,380	3.8	9	7,481	71.9
73	School equipment, supplies	3,776	2.6	11	5,310	71.1
79	Miscellaneous professional, service equipment	4,886	3.4	29	7,249	67.4
	Commodities, n.e.c.	67,958	47.9	...	...	...
126	Service receipts	620	0.4	20	7,921	7.8
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES					
	All establishments	263,023	...	296	...	...
	Those analyzing commodity lines, total	262,113	100.0	290	...	...
49	Other chemicals, related products	9,642	3.7	20	10,666	90.4
58	Boot, shoe cut stock, shoe findings	50,137	19.1	25	72,396	69.2
59	Barber, beauty shop equipment	483	0.2	10	483	100.0
60	Mortician goods, supplies	21,991	8.4	49	21,991	100.0
61	Laundry, dry cleaning equipment, supplies	49,650	18.9	51	52,221	95.1
63	Upholsterers' supplies	2,616	1.0	25	5,746	45.5
64	Janitors' supplies	3,166	1.2	34	3,244	97.6
79	Miscellaneous professional, service equipment	9,315	3.6	28	9,411	99.0
120	Leather	98,542	37.6	37	113,016	87.2
	Commodities, n.e.c.	15,659	6.0	...	...	...
126	Service receipts	912	0.3	11	18,011	5.1
	TRANSPORTATION (EXC. AUTOMOTIVE) EQUIPMENT, SUPPLIES SALES BRANCHES					
	All establishments	93,877	...	70	...	...
	Those analyzing commodity lines, total	93,877	100.0	70	...	...
88	Railroad transportation equipment	62,695	66.9	14	68,153	92.0
89	Ship, marine propulsion machinery	5,205	5.5	24	5,826	89.3
90	Miscellaneous transportation equipment	3,581	3.8	11	4,876	73.4
	Commodities, n.e.c.	17,390	18.5	...	...	...
126	Service receipts	5,006	5.3	32	31,281	16.0
	IRON, STEEL AND PRODUCTS SALES BRANCHES					
	All establishments	813,009	...	398	...	...
	Those analyzing commodity lines, total	804,246	100.0	381	...	...
57	Plumbing, heating, air-conditioning	4,619	0.6	9	41,864	11.0
83	Metal-working machinery	2,251	0.3	16	148,337	1.5
85	Special industry machinery, equipment	2,385	0.3	8	12,854	18.6
86	Industrial equipment, supplies	3,169	0.4	14	19,820	16.0
92	Scrap iron, steel	314	(z)	16	74,116	0.4
93	Iron, steel products (semifinished)	27,660	3.4	53	205,341	13.5
	Sheet bars, tin plate	669	...	4	19,648	3.4
	Wire rods	557	...	9	49,188	1.1
	Rough castings, foundry products	1,787	...	6	4,874	36.7
	Forgings	959	...	22	94,390	1.0
	Other semifinished products	23,688	...	...	...	...
94	Iron, steel products (flat)	152,820	19.0	138	534,433	28.6
	Plates	20,228	...	43	263,133	7.7
	Strip (hot, cold rolled)	31,555	...	78	401,025	7.9
	Sheets (cold rolled)	18,409	...	33	213,990	8.6
	Sheets (hot-rolled)	24,822	...	64	324,778	7.6
	Sheets (galvanized, other coated)	13,819	...	40	215,970	6.4
	Tin plate, terneplate	483	...	18	64,686	0.7
	Other flat iron, steel products	43,504	...	...	...	...
95	Iron, steel wire and wire products	98,011	12.2	207	490,351	20.0
	Woven wire fence, gates	3,312	...	25	80,376	4.1
	Fence posts, fittings	2,236	...	22	35,904	6.2
	Barbed, twisted wire	849	...	17	50,763	1.7
	Nails (staples, tacks, brads)	5,896	...	43	134,325	4.4
	Wire rope, cable (exc. insulated)	27,576	...	70	128,909	21.4
	Strand, galvanized	731	...	25	61,181	1.2
	Reinforcement mesh	3,220	...	48	97,436	3.3
	Drawn wire	22,192	...	81	286,016	7.8
	Other iron, steel wire products	31,999	...	...	...	...
96	Iron and steel finished products	156,244	19.5	151	530,691	29.4
	Rails, tieplates, splice bars, etc	627	...	16	124,248	0.5
	Bar-size shapes (exc. reinforcement), hot-rolled	28,566	...	53	283,669	10.1
	Bar-size shapes, cold finished	21,284	...	54	273,598	7.8
	Concrete reinforcement bars	29,823	...	58	236,529	12.6
	Tool steel	5,796	...	42	111,954	5.2
	Structural shapes (exc. bar-size shapes)	22,564	...	30	208,453	10.8
	Other finished products	47,584	...	...	...	...
97	Iron and steel pipe and tubes	48,922	6.1	51	249,349	19.6
	Cast iron soil pipe	15,152	...	6	21,685	69.9
	Steel pipe tubing (exc. seamless)	16,675	...	19	61,286	27.2
	Seamless steel pipe, tubing	12,110	...	33	167,431	7.2
	Other iron, steel pipe	4,985	...	...	...	...

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	IRON, STEEL AND PRODUCTS SALES BRANCHES--Continued					
98	Alloy steel	101,704	12.6	89	314,362	32.4
	Bars, hot-rolled	28,013	...	59	284,061	9.9
	Bars, cold finished	9,025	...	43	229,024	3.9
	Tool steel	46,365	...	85	302,662	15.3
	Sheet and strip	7,220	...	45	254,466	2.8
	Other alloy steel	11,081	...	47	260,190	4.2
99	Stainless steel	67,114	8.3	94	327,748	20.5
	Strip	20,213	...	44	158,768	12.7
	Sheets	14,111	...	52	276,607	5.1
	Bars and bar-size shapes	11,906	...	63	287,807	4.1
	Other stainless steel	20,884	...	...	...	...
100	Building metal work, n.e.c.	73,701	9.2	67	120,321	61.2
101	Nonferrous metals	18,110	2.2	38	210,597	8.6
	Copper shapes, forms	274	...	7	15,933	1.7
	Aluminum, alloy shapes, forms	7,081	...	13	36,486	19.4
	Other nonferrous metals, basic shapes	10,755	...	30	187,177	5.7
	Commodities, n.e.c.	42,391	5.3	...	...	...
126	Service receipts	4,831	0.6	79	176,366	2.7
	NONFERROUS METALS, METAL WORK SALES BRANCHES					
	All establishments	352,367	...	104	...	...
	Those analyzing commodity lines, total	349,371	100.0	101	...	...
57	Plumbing, heating, air-conditioning	6,030	1.7	31	116,075	5.2
86	Industrial equipment, supplies	455	0.1	5	17,218	2.6
	NONFERROUS METALS, METAL WORK SALES BRANCHES--Continued					
101	Nonferrous metals	333,660	95.6	101	349,371	95.6
	Copper shapes, forms	65,167	...	41	142,768	45.6
	Aluminum, alloy shapes, forms	48,801	...	19	62,425	78.2
	Tin and tin-base shapes, forms	160	...	12	20,854	0.8
	Precious metals	17,178	...	22	52,207	32.9
	Other nonferrous metals, basic shapes	202,354	...	71	271,802	74.4
	Commodities, n.e.c.	9,138	2.6	...	...	...
126	Service receipts	88	(z)	...	...	...
	AMUSEMENT, SPORTING GOODS SALES BRANCHES (Not analyzed by commodity lines)					
	FARM SUPPLIES SALES BRANCHES					
	All establishments	204,463	...	188	...	...
	Those analyzing commodity lines, total	202,635	100.0	185	...	...
5	Groceries (exc. as specified)	21,435	10.6	63	59,841	35.8
	Flour, releted products	18,950	...	61	58,212	32.6
	Other groceries	2,485	...	...	...	...
21	Feed (mixed, other)	80,593	39.8	102	103,348	78.0
30	Seeds (field, garden)	792	0.4	13	6,266	12.6
46	Fertilizer, fertilizer materials	69,409	34.2	59	82,089	84.6
47	Agricultural chemicals (exc. fertilizer)	17,073	8.4	25	25,014	68.2
	Commodities, n.e.c.	13,333	6.6	...	...	...
	MANUFACTURERS' SALES BRANCHES, MISCELLANEOUS PRODUCTS (Not analyzed by commodity lines)					

z Less than 0.1 percent.
n.e.c. Not elsewhere classified.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	GROCERIES, CONFECTIONERY, MEATS SALES OFFICES					
	All establishments	1,165,153	...	376	...	...
	Those analyzing commodity lines, total	1,158,393	100.0	368	...	...
1	Canned, bottled foods	171,941	14.8	104	319,541	53.8
	Canned baby foods	76,818	...	66	141,653	54.2
	Canned fruits, fruit juices	4,737	...	7	12,968	36.5
	Canned vegetables, vegetable juices	4,812	...	15	15,822	30.4
	Canned fish, sea foods	1,001	...	5	10,101	9.9
	Canned meats	11,572	...	24	37,743	30.6
	Other canned foods	73,001	...	...	...	...
2	Coffee	22,303	1.9	42	190,393	11.7
3	Confectionery	77,422	6.7	36	203,209	38.1
	Candy, including chocolate	46,183	...	17	151,483	30.5
	Chewing gum	14,431	...	11	38,807	37.2
	Fountain syrups, other confections	13,806	...	12	151,361	9.1
	Not analyzed in detail	3,002	...	...	...	...
4	Frozen foods	933	0.1	6	4,148	22.5
5	Groceries (exc. as specified)	390,566	33.7	219	869,056	44.9
	Flour, related products	39,061	...	31	76,450	51.1
	Cooking oils (exc. lard)	83,030	...	19	263,098	31.6
	Breakfast cereals	9,474	...	32	57,202	16.6
	Bakery products	6,282	...	18	8,350	75.2
	Tea	7,739	...	13	17,716	43.7
	Dried fruits	827	...	4	4,358	19.0
	Other groceries	244,153	...	...	...	...
9	Meats, provisions	26,624	2.3	11	28,834	92.3
	Fresh meats (exc. sausages)	9,850	...	10	28,535	34.5
	Cured, boiled, smoked meats	12,365	...	10	28,395	45.3
	Sausages-loaves	2,933	...	9	24,377	12.0
	Other meats, including game	976	...	...	...	...
13	Soft drinks	699	0.1	11	711	98.3
16	Soaps, toilet and other	311,616	26.9	69	397,404	78.4
21	Feed (mixed, other)	12,702	1.1	10	57,001	22.3
25	Vegetable oils (inedible)	4,546	0.4	5	39,820	11.4
	Commodities, n.e.c. and service receipts	139,041	12.0	...	...	...
	DRUGS, CHEMICALS, ALLIED PRODUCTS SALES OFFICES					
	All establishments	1,297,271	...	444	...	...
	Those analyzing commodity lines, total	1,286,966	100.0	426	...	...
16	Soaps, toilet and other	6,144	0.5	32	91,833	6.7
44	Drugs, drug sundries	152,939	11.9	66	165,083	92.6
	Drugs, pharmaceuticals	27,509	...	5	28,605	96.2
	Proprietary medicines, toiletries (exc. soap)	105,532	...	44	127,686	82.6
	Druggist sundries	13,803	...	9	18,481	74.7
	Not analyzed in detail	6,095	...	...	...	...
45	Paints, varnishes, lacquers	127,031	9.9	83	145,577	87.3
46	Fertilizer, fertilizer materials	17,002	1.3	7	58,908	28.9
47	Agricultural chemicals (exc. fertilizer)	12,534	1.0	45	139,382	9.0
48	Industrial chemicals, n.e.c.	618,038	48.0	188	692,999	89.2
49	Other chemicals, related products	278,428	21.6	112	300,687	92.6
101	Nonferrous metals	2,920	0.2	12	129,984	2.2
	Commodities, n.e.c. and service receipts	71,930	5.6	...	...	...
	CLOTHING, FURNISHINGS, FOOTWEAR SALES OFFICES					
	All establishments	459,732	...	318	...	...
	Those analyzing commodity lines, total	452,214	100.0	294	...	...
32	Men's, boys' clothing, furn. (exc. shoes)	289,367	64.0	144	300,780	96.2
	Underwear, hosiery	45,323	...	37	96,848	46.8
	Suits, coats, overcoats	23,036	...	19	47,565	48.4
	Work clothing, gloves	69,428	...	15	71,353	97.3
	Other clothing, furnishings (men's, boys')	151,580	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	137,590	30.4	141	158,032	87.1
	Dresses	51,071	...	47	53,842	94.8
	Suits, coats (exc. fur)	11,680	...	16	12,705	91.9
	Hosiery, underwear	1,246	...	7	21,344	5.8
	Corsets, allied garments	1,381	...	6	11,592	11.9
	Children's, infants' wear (exc. footwear)	26,689	...	32	49,672	53.7
	Other apparel, accessories (exc. shoes)	45,523	...	...	...	...
34	Shoes, other footwear	22,545	5.0	31	30,302	74.4
	Women's, misses' shoes	10,964	...	19	19,886	55.1
	Children's, infants' shoes	3,976	...	6	4,104	96.9
	Other footwear	2,571	...	...	...	...
	Not analyzed in detail	5,034	...	4	5,034	100.0
	Commodities, n.e.c.	2,712	0.6	...	...	...
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES OFFICES					
	All establishments	941,997	...	294	...	...
	Those analyzing commodity lines, total	826,305	100.0	268	...	...
32	Men's, boys' clothing, furn. (exc. shoes)	9,499	1.1	16	105,610	9.0
	Underwear, hosiery	5,164	...	14	96,762	5.3
	Other clothing, furnishings (men's, boys')	4,335	...	10	88,838	4.9
33	Women's, children's clothing, accessories (exc. shoes)	129,267	15.6	73	227,014	56.9
	Hosiery, underwear	109,765	...	57	190,143	57.7
	Corsets, allied garments	4,819	...	14	4,819	100.0
	Other apparel, accessories (exc. shoes)	14,683	...	...	...	...
35	Piece goods (woven)	476,278	57.7	101	574,277	82.9
	Cotton	148,587	...	38	268,482	55.3
	Rayon, nylon, other synthetic	106,097	...	34	261,668	40.5
	Silk	3,278	...	11	9,087	36.1
	Wool	66,379	...	24	99,662	66.6
	Other woven piece goods	24,002	...	21	65,685	36.5
	Not analyzed in detail	127,935	...	24	132,406	96.6
36	Home furnishings (textile)	83,285	10.1	58	284,189	29.3
	Curtains, draperies	23,376	...	20	223,703	10.4
	Bedspreads, comfortables, blankets	11,476	...	25	103,929	11.0
	Sheets, pillow cases, towels	29,628	...	21	146,456	20.2
	Other textile home furnishings	11,051	...	...	...	...
	Not analyzed in detail	7,754	...	...	...	...
37	Miscellaneous dry goods	80,743	9.8	64	181,726	44.4
38	Other textile products	26,867	3.2	12	155,746	17.2
	Commodities, n.e.c. and service receipts	20,366	2.5	...	...	...
	FURNITURE, HOME FURNISHINGS SALES OFFICES					
	All establishments	363,769	...	320	...	...
	Those analyzing commodity lines, total	358,292	100.0	304	...	...
37	Miscellaneous dry goods	6,023	1.7	15	27,531	21.9
	Yarns	6,023	...	15	27,531	21.9
39	China, glassware, crockery	14,144	3.9	30	14,695	96.2
40	Kitchen utensils, miscellaneous homewares	46,588	13.0	51	49,634	93.9
41	Musical instruments, phonograph records	15,148	4.2	36	15,208	99.6
42	Floor coverings	243,658	68.1	123	251,687	96.8
	Carpets, rugs	159,725	...	98	167,449	95.4
	Linoleum, other hard surface	67,090	...	15	67,690	99.1
	Other	854	...	24	25,895	3.3
	Not analyzed in detail	15,989	...	6	16,893	94.6
43	Furniture (household, office, store)	21,083	5.9	54	21,935	96.1
	Commodities, n.e.c.	11,648	3.2	...	...	...
	PAPER AND ITS PRODUCTS SALES OFFICES					
	All establishments	1,211,165	...	768	...	...
	Those analyzing commodity lines, total	1,190,317	100.0	749	...	...
71	Stationers', office supplies (exc. paper)	12,159	1.0	69	39,262	31.0
75	Office machines	2,843	0.2	110	49,492	5.7
114	Wallpaper	19,276	1.6	10	107,848	17.9
115	Paper (basic materials, paperboard)	567,667	47.8	115	683,034	83.1
	Newsprint, groundwood, book paper	198,091	...	27	328,422	60.3
	Fine paper	88,401	...	48	384,068	23.0
	Wrapping paper	106,624	...	54	447,215	23.8
	Building paper, board	1,208	...	12	30,448	4.0
	Miscellaneous paper, paperboard	173,343	...	...	...	...
116	Converted paper products	501,663	42.1	472	684,073	73.3
	Paper stationery, office supplies	44,261	...	183	74,244	59.6
	Paper bags	166,313	...	98	331,629	50.2
	Boxes, containers (paper, paperboard)	112,435	...	129	161,363	69.7
	Miscellaneous converted paper products	178,654	...	...	...	...
117	Books, magazines, printed materials	62,673	5.3	190	76,435	82.0
120	Leather	3,733	0.3	44	34,430	10.8
	Commodities, n.e.c.	20,303	1.7	...	...	...
	ELECTRICAL GOODS SALES OFFICES					
	All establishments	1,646,135	...	656	...	...
	Those analyzing commodity lines, total	1,621,354	100.0	643	...	...
51	Automotive parts, accessories, etc.	9,694	0.6	10	29,775	32.6
52	Electrical wiring supplies, construction materials	360,231	22.2	320	649,695	55.4
53	Electrical apparatus, equipment	490,986	30.3	377	606,876	80.9
54	Radios, television sets, home appliances, and specialties	685,662	42.3	112	720,279	95.2
	Radio sets, tubes, etc., public address systems	129,369	...	46	281,682	45.9
	Television sets, tubes, parts, etc.	49,283	...	37	230,740	21.4
	Electric household refrigerators, freezers	240,026	...	32	579,926	41.4
	Electric home laundry equipment	64,389	...	21	429,755	15.0
	Electric ranges	65,292	...	19	394,416	16.6
	Other electric kitchen equipment	47,672	...	21	395,513	12.0
	Other electric appliances, specialties	89,631	...	...	...	...
55	Electric commercial equipment	3,236	0.2	9	111,022	2.9
	Commodities, n.e.c. and service receipts	71,545	4.4	...	...	...

See footnote at end of table.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HARDWARE, PLUMBING, HEATING SALES OFFICES					
	All establishments	537,222	...	438	...	...
	Those analyzing commodity lines, total.	488,025	100.0	411	...	...
53	Electrical apparatus, equipment	4,421	0.9	51	52,310	8.4
55	Electric commercial equipment	7,861	1.6	20	25,852	30.4
56	Hardware	62,855	12.9	71	67,938	92.5
	Builders' hardware	5,939	...	22	6,642	89.4
	Shelf, light hardware	28,364	...	18	29,054	97.6
	Other hardware	13,116	...	...	...	...
	Not analyzed in detail	15,436	...	17	18,995	81.3
57	Plumbing, heating, air-conditioning	383,834	78.7	339	419,953	91.4
	Air-conditioning equipment	29,164	...	118	73,374	39.7
	Boilers, radiators, connectors	123,438	...	90	264,361	46.7
	Furnaces (warm air)	9,133	...	36	141,237	6.5
	Air burners	7,094	...	52	159,603	4.4
	Gas appliances, supplies	10,765	...	62	164,901	6.5
	Heating, cooking stoves, ranges (exc. electric, gas)	701	...	4	5,419	12.9
	Fans,blowers,unit heaters and accessories	15,862	...	144	185,154	8.6
	Plumbing fixtures, equipment, supplies	100,772	...	55	175,339	57.5
	Pipe fittings, valves, specialties	59,443	...	86	199,562	29.8
	Not analyzed in detail	27,462	...	28	27,578	99.6
82	General industrial machinery, equipment	15,812	3.2	77	40,656	38.9
	Fans, blowers (industrial equipment)	14,657	...	69	37,323	39.3
	Other general industrial machinery	1,155	...	...	...	...
85	Special industrial machinery, equipment	1,950	0.4	44	22,325	8.7
88	Railroad transportation equipment	755	0.2	30	18,435	4.1
90	Miscellaneous transportation equipment	1,109	0.2	31	21,647	5.1
	Commodities, n.e.c.	9,428	1.9	...	...	...
	LUMBER, CONSTRUCTION MATERIALS SALES OFFICES					
	All establishments	1,079,366	...	423	...	...
	Those analyzing commodity lines, total.	1,067,378	100.0	412	...	...
45	Paints, varnishes, lacquers	8,620	0.8	56	220,291	3.9
100	Building metal work, n.e.c.	11,995	1.1	67	213,565	5.6
104	Brick, tile, terra cotta	108,720	10.2	112	252,643	43.0
105	Building stone, slate, concrete products	16,885	1.6	23	36,554	46.2
106	Cement, lime, plaster, stucco	289,646	27.1	144	469,261	61.7
107	Crude noc-metallic minerals, products	23,772	2.2	33	152,226	15.6
108	Sand, gravel, crushed stone	6,368	0.6	12	14,194	44.9
109	Glass (sheet and conteiners)	157,927	14.8	36	157,927	100.0
111	Lumber (rough, dressed, finished)	24,339	2.3	24	48,493	50.2
	Hardwood flooring	1,797	...	12	17,939	10.0
	Hardwood lumber, other than flooring	6,716	...	9	23,001	29.2
	Softwood lumber, flooring	14,414	...	10	38,686	37.2
	Not analyzed in detail	1,412	...	4	1,420	99.4
112	Plywood	10,722	1.0	16	33,710	31.8
113	Millwork, veneer, other wood products	34,725	3.2	45	67,105	51.7
115	Paper (basic materials, paperboard)	40,487	3.8	60	246,285	16.4
	Commodities, n.e.c. and service receipts	333,172	31.3	...	...	...
	COMMERCIAL MACHINES, EQUIPMENT SALES OFFICES					
	All establishments	84,027	...	380	...	...
	Those analyzing commodity lines, total.	83,561	100.0	371	...	...
43	Furniture (household, office, store)	5,423	6.5	22	15,585	34.8
55	Electric commercial equipment	4,161	5.0	10	8,048	51.7
57	Plumbing, heating, air-conditioning	1,547	1.8	6	7,323	21.1
75	Office machines	25,831	31.0	244	31,679	81.5
	Accounting, statistical machines	24,875	...	222	30,680	81.1
	Other office machines	956	...	...	...	...
77	Scales, balances (exc. scientific)	2,437	2.9	12	2,493	97.8
78	Office, store fixtures and equipment,n.e.c.	13,237	15.8	79	30,852	42.9
79	Miscellaneous profesaional, service equipt.	1,657	2.0	14	1,659	99.9
82	General industrial machinery, equipment	3,168	3.8	19	20,051	15.8
	Compressors, pumps	2,984	...	5	6,957	42.9
	Other general industrial machinery	184	...	...	...	...
	Commodities, n.e.c.	20,253	24.2	...	...	...
126	Service receipts	5,847	7.0	233	30,389	19.2
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES					
	All establishments	1,915,550	...	1,255	...	...
	Those analyzing commodity lines, total.	1,87?,517	100.0	1,200	...	...
48	Industrial chemicals, n.e.c.	8,539	0.4	18	22,585	37.8
51	Automotive parts, accessories, etc	23,425	1.2	19	117,315	20.0
53	Electrical apparatus, equipment	7,146	0.4	41	64,946	11.0
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES--Continued					
57	Plumbing, heating, air-conditioning	27,424	1.4	45	60,299	45.5
	Air-conditioning equipment	1,490	...	13	22,871	6.5
	Boilers, radiators, connectors	181	...	8	11,673	1.6
	Furcaces (warm air)	815	...	6	12,943	6.3
	Gas appliances, supplies	227	...	5	12,757	1.8
	Fans,blowers,unit heaters,and accessories	478	...	9	13,273	3.6
	Plumbing fixtures, equipment, supplies	126	...	6	601	21.0
	Pipe fittings, valves, specialties	18,493	...	19	24,135	76.6
	Not anelyzed in detail	5,614	...	10	5,614	100.0
72	Recording, controlling instruments, accessories	10,281	0.5	28	11,777	87.3
82	General industrial machinery, equipment	234,811	12.5	330	303,475	77.4
	Compressors, pumps	20,164	...	75	58,952	34.2
	Crushing, pulverizing machinery, equipt.	4,559	...	21	34,331	13.3
	Conveyors, conveying equipment	40,815	...	78	95,525	42.7
	Cranes, derricks, hoists, winches	881	...	9	4,386	20.1
	Industrial trucks, tractors, stackers	9,377	...	34	16,745	56.0
	Fans, blowers (industrial equipment)	4,294	...	43	14,915	28.8
	Mechanical power transmisaion equipment	79,755	...	92	120,228	66.3
	Other general industrial machinery	74,966	...	...	...	...
83	Metal working machinery	99,326	5.3	196	156,929	63.3
	Machine tools, equipment	75,956	...	134	95,433	79.6
	Welding machinery, equipment	4,542	...	40	47,580	9.5
	Portable metal-working machinery (power-driven)	2,028	...	12	2,321	87.4
	Miscellaneous metal-working machinery	16,800	...	...	...	...
84	Construction, mining, excavating machinery	22,448	1.2	37	67,084	33.5
	Road-building machinery	2,806	...	20	28,881	9.7
	Mining, quarrying machinery, accessories	18,435	...	22	44,043	41.8
	Other construction etc., machinery	1,207	...	...	...	...
85	Special industrial machinery, equipment	212,391	11.3	300	273,048	77.8
	Food products machinery	1,822	...	17	8,005	22.8
	Textile industry machinery	60,094	...	20	63,149	95.2
	Printing trades machinery	50,744	...	50	52,134	97.3
	Wood-working machinery	8,019	...	8	8,588	93.4
	Oil-well and oil-refining machinery	28,666	...	70	69,652	41.2
	Miscellaneous special machinery, equipt.	63,046	...	...	...	...
86	Industrial equipment, supplies	143,588	7.6	220	354,700	40.5
	Abrasives, abrasive material	10,627	...	11	11,167	95.2
	Industrial leather, belting, packing	5,718	...	19	6,986	81.8
	Mechanical rubber goods	35,141	...	57	73,284	48.0
	Rope, cordage, twine (exc. wire)	2,204	...	8	9,919	22.2
	Miscellaneous industrial equipment, supplies	89,898	...	...	...	...
88	Railroad transportation equipment	5,490	0.3	9	16,613	33.0
95	Iron, steel wire and wire products	1,188	0.1	25	13,128	9.0
96	Iron and steel finished products	549,223	29.4	82	653,358	84.1
97	Iron and steel pipe and tubes	35,673	1.9	44	48,952	72.9
	Cast iron soil pipe	664	...	9	3,067	21.6
	Cast iron pressure pipe	127	...	10	3,113	4.1
	Steel pipe, tubing (exc. seamless)	4,154	...	32	44,793	9.3
	Seamless steel pipe, tubing	30,269	...	33	45,334	66.8
	Not analyzed in detail	459	...	...	...	...
98	Alloy steel	1,497	0.1	27	35,157	4.2
	Pipe and tubes	1,073	...	16	12,039	8.9
	Other alloy steel	424	...	...	...	...
109	Glass (sheet and conteiners)	277,183	14.7	99	299,984	92.4
116	Converted paper products	57,729	3.1	43	470,503	12.3
	Boxes, containers (paper, paperboard)	56,893	...	37	464,132	12.2
	Miscellaneous converted paper products	836	...	...	...	...
	Commodities, n.e.c. and service receipts	162,155	8.6	...	...	...
	OTHER MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES (Not anelyzed by commodity lines)					
	OTHER MANUFACTURERS' SALES OFFICES					
	All establishments	12,239,756	...	2,110	...	...
	Those analyzing commodity lines, total.	12,189,695	100.0	2,055	...	...
6	Dairy products, ice cream, ices	71,114	0.6	16	84,816	83.8
12	Beer, fermented malt liquors	113,949	0.9	10	116,582	97.7
14	Spirits	840,342	6.9	83	852,619	98.6
17	Cigars, cigarettes, tobacco (exc..leaf)	900,916	7.4	201	901,370	99.9
18	Smokers' supplies, razor blades, etc	20,086	0.2	12	41,084	48.9
21	Feed (mixed, other)	68,362	0.6	23	118,950	57.5
25	Vegetable oils (inedible)	106,691	0.9	13	127,220	83.9

See footnote at end of table.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)	
		(1)	(2)	(3)	(4)	(5)
	OTHER MANUFACTURERS' SALES OFFICES--Continued					
37	Miscellaneous dry goods	423,888	3.5	37	496,215	85.4
	Yarns	374,723	...	29	464,357	80.7
	Other dry goods	49,165	...	...	...	...
38	Other textile products	46,439	0.4	55	58,205	79.8
45	Paints, varnishes, lacquers	8,175	0.1	15	89,693	9.1
46	Fertilizer, fertilizer materials	50,221	0.4	40	496,822	10.1
50	Motor vehicles	1,914,869	15.5	89	2,022,312	94.7
	Passenger cars (new)	1,525,801	...	76	1,937,873	78.7
	Trucks, truck-tractors, truck-trailers	337,027	...	44	1,159,257	29.1
	Other motor vehicles	52,041	...	...	...	...
51	Automotive parts, accessories, etc	337,435	2.8	195	1,267,999	26.6
	Batteries, electrical parts	105,382	...	89	187,155	56.3
	Tires, tubes	37,905	...	21	62,215	60.9
	Parts (exc. batteries, electrical parts)	41,191	...	42	116,551	35.3
	Garage, filling station equipment	9,913	...	47	101,310	9.8
	Accessories	6,381	...	25	125,447	5.1
	Other automotive supplies	2,767	...	24	124,635	2.2
	Not analyzed in detail	133,896	...	62	980,216	13.6
52	Electrical wiring supplies, construction materials	36,336	0.3	28	274,397	13.2
53	Electrical apparatus, equipment	7,490	0.1	16	65,122	11.5
56	Hardware	10,588	0.1	34	95,908	11.0
57	Plumbing, heating, air-conditioning	9,946	0.1	30	161,541	6.2
65	Photographic goods	12,226	0.1	12	24,696	49.5
86	Industrial equipment, supplies	15,003	0.1	23	67,429	22.2
88	Railroad transportation equipment	37,440	0.3	14	827,586	4.5
91	Metallic ores, concentrates	17,283	0.1	5	352,891	4.9
93	Iron, steel products (semi-finished)	403,965	3.3	203	3,879,407	10.4
	Wire rods	41,396	...	72	1,902,781	2.2
	Rough castings, foundry products	44,178	...	40	1,391,878	3.2
	Forgings	46,736	...	65	2,000,268	2.3
	Other semi-finished products	271,655	...	...	...	...
94	Iron, steel products (flat)	1,909,693	15.7	345	4,516,341	42.3
	Plates	313,698	...	193	3,557,491	8.8
	Strip (hot, cold rolled)	171,897	...	171	2,946,807	5.8
	Sheets (cold rolled)	355,626	...	177	3,772,824	9.4
	Sheets (hot rolled)	350,437	...	197	3,887,201	9.0
	Black plate	53,380	...	101	3,032,014	1.8
	Sheets (galvanized, other coated)	119,019	...	135	3,419,880	3.5
	Tin plate, terne plate	284,223	...	115	3,202,002	8.9
	Other flat iron, steel products	237,444	...	...	...	...
	Not analyzed in detail	23,969	...	9	23,969	100.0
95	Iron, steel wire and wire products	403,416	3.3	272	2,971,868	13.6
	Woven wire fence, grates	32,023	...	117	1,947,455	1.6
	Fence posts, fittings	9,297	...	92	1,738,852	0.5
	Barbed, twisted wire	18,483	...	103	2,111,056	0.9
	Nails (staples, tacks, brads)	80,457	...	134	2,400,783	3.4
	Wire rope, cable (exc. insulated)	24,170	...	113	1,742,008	1.4
	Strand, galvanized	7,815	...	55	1,397,834	0.6
	Reinforcement mesh	18,897	...	77	559,943	3.4
	Drawn wire	166,244	...	154	2,594,632	6.4
	Other iron, steel wire products	46,030	...	...	...	...
96	Iron and steel finished products	1,130,398	9.3	329	4,515,532	25.0
	Rail, tieplates, splice bars, etc	227,970	...	145	3,655,748	6.2
	Bar-size shapes (exc. reinforcement), hot rolled	316,027	...	170	3,726,412	8.5
	Bar-size, cold finished	87,718	...	132	2,529,623	3.5
	Concrete reinforcement, bars	77,665	...	109	2,969,773	2.6
	Tool steel	1,856	...	32	1,032,559	0.2
	Structural shapes (exc. bar-size shapes)	239,483	...	122	2,759,238	8.7
	Piling, bearing piles	17,706	...	50	2,129,565	0.8
	Other finished products	157,368	...	...	...	...
	Not analyzed in detail	4,605	...	10	4,605	100.0
	OTHER MANUFACTURERS' SALES OFFICES--Continued					
97	Iron and steel pipe and tubes	668,736	5.5	247	3,020,570	22.1
	Cast iron soil pipe	13,853	...	14	438,469	3.2
	Cast iron pressure pipe	47,189	...	15	49,699	94.9
	Steel pipe, tubing (exc. seamless)	383,757	...	205	2,782,519	13.8
	Seamless steel pipe, tubing	222,476	...	135	2,316,694	9.6
	Not analyzed in detail	1,461	...	...	...	...
98	Alloy steel	391,974	3.2	244	4,141,780	9.5
	Bars, hot rolled	177,951	...	134	3,328,730	5.3
	Bars, cold finished	16,748	...	66	2,261,922	0.7
	Tool steel	9,860	...	46	958,050	1.0
	Pipe and tubes	27,767	...	53	573,113	4.8
	Sheet and strip	90,976	...	158	2,632,487	3.4
	Other alloy steel	68,672	...	...	...	...
99	Stainless steel	179,786	1.5	194	3,122,847	5.8
	Strip	64,957	...	92	1,935,974	3.4
	Sheets	54,462	...	97	1,919,612	2.8
	Bars and bar-size shapes	19,831	...	105	2,521,418	0.8
	Other stainless steel	40,536	...	...	...	...
100	Building metal work, n.e.c	132,378	1.1	135	1,452,871	9.1
101	Nonferrous metals	835,894	6.8	229	1,618,162	51.6
	Copper shapes, forms	28,696	...	47	789,552	3.6
	Aluminum, alloy shapes, forms	432,434	...	95	444,610	97.3
	Tin and tin-base shapes, forms	752	...	11	55,441	1.4
	Other nonferrous metals, basic shapes	330,392	...	...	...	...
	Not analyzed in detail	43,620	...	33	43,620	100.0
102	Petroleum and products	13,255	0.1	21	16,695	79.4
103	Coal, coke	369,939	3.0	87	1,521,868	24.3
107	Crude nonmetallic minerals, products	30,868	0.2	12	162,147	19.0
110	Logs, piles, poles, posts, etc	31,631	0.2	38	43,320	73.0
116	Converted paper products	7,466	0.1	16	26,056	28.6
	Paper bags	7,301	...	13	25,109	29.1
	Miscellaneous converted paper products	165	...	...	...	...
117	Books, magazines, printed materials	50,478	0.4	124	53,277	94.7
	Books, magazines, newspapers	10,644	...	12	12,851	82.8
	Printed blanks, forms	2,356	...	110	2,356	100.0
	Miscellaneous engraved, printed products	5,879	...	22	5,879	100.0
	Not analyzed in detail	31,599	...	80	32,191	98.2
118	Jewelry, silverware, trophies	33,782	0.3	48	35,209	95.9
	Clocks, watches	2,901	...	6	5,383	53.9
	Costume jewelry	8,317	...	118	9,645	86.2
	Silverware, plated ware	18,680	...	16	19,537	95.6
	Jewelers' findings	1,091	...	4	1,091	100.0
	Other jewelry items	2,793	...	...	...	...
119	Toys, games, athletic goods	116,642	1.0	60	179,818	64.9
	Small arms ammunition	46,194	...	15	46,472	99.4
	Toys, games	43,852	...	13	43,852	100.0
	Other athletic goods	2,251	...	...	...	...
	Not analyzed in detail	24,345	...	28	86,696	28.1
	Commodities, n.e.c	397,932	3.3	...	...	...
126	Service receipts	32,663	0.3	128	1,754,362	1.9

n.e.c. Not elsewhere classified.

Table 10D.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY, POULTRY PRODUCTS ASSEMBLERS					
	All establishments	1,618,011	...	3,939	...	...
	Those analyzing commodity lines, total	1,543,525	100.0	3,737	...	...
1	Canned, bottled foods	9,605	0.6	29	132,605	7.2
	Canned milk	9,573	...	26	132,400	7.2
	Other canned foods	32	...	...	...	...
5	Groceries (exc. as specified)	8,031	0.5	145	107,603	7.5
6	Dairy products, ice cream, ices	860,819	55.7	2,454	1,077,509	79.9
	Butter	90,471	...	263	465,182	19.4
	Cheese	53,918	...	147	416,097	13.0
	Ice cream, ices	6,430	...	117	81,165	7.9
	Milk, cream (fluid)	653,826	...	2,102	845,276	77.4
	Other dairy products (exc. canned milk)	56,174	...	...	...	...
7	Eggs, poultry	588,874	38.2	2,956	832,795	70.7
	Eggs	365,347	...	2,579	716,226	51.0
	Poultry (live or dressed)	190,653	...	2,482	663,904	28.7
	Not analyzed in detail	32,874	...	205	45,221	72.7
8	Fresh fruit, vegetables, berries	1,742	0.1	36	22,148	7.9
	Fresh fruits, berries	389	...	21	9,022	4.3
	Fresh vegetables	792	...	23	8,681	9.1
	Not analyzed in detail	561	...	7	9,395	6.0
20	Hay, straw, alfalfa	1,393	0.1	34	14,409	9.7
21	Feed (mixed, other)	48,767	3.2	1,258	328,414	14.8
22	Hides, skins, raw furs	1,418	0.1	250	60,544	2.3
28	Grains	1,402	0.1	54	37,650	3.7
29	Livestock	1,790	0.1	20	11,122	16.1
30	Seeds, (field, garden)	2,445	0.2	140	110,784	2.2
	Farm seeds	1,648	...	92	103,534	1.6
	Garden seeds	72	...	11	15,639	0.5
	Not analyzed in detail	725	...	45	6,677	10.8
46	Fertilizer, fertilizer materials	1,664	0.1	75	86,713	1.9
80	Farm, garden machinery (exc. tractors)	4,909	0.3	72	96,998	5.1
102	Petroleum and products	1,560	0.1	70	99,393	1.6
	Commodities, n.e.c	7,718	0.5	...	...	...
126	Service receipts	1,388	0.1	113	94,614	1.5
	FRUITS, VEGETABLES (FRESH) ASSEMBLERS					
	All establishments	1,102,832	...	2,137	...	...
	Those analyzing commodity lines, total	1,084,237	100.0	2,066	...	...
4	Frozen foods	932	0.1	13	4,806	19.4
5	Groceries (exc. as specified)	11,391	1.0	14	25,244	45.1
8	Fresh fruits, vegetables, berries	1,017,763	93.6	2,066	1,084,237	93.6
	Fresh fruits, berries	458,922	...	929	555,997	82.5
	Fresh vegetables	446,186	...	1,106	525,840	84.8
	Not analyzed in detail	112,655	...	230	119,201	94.5
20	Hay, straw, alfalfa	735	0.1	14	7,593	9.7
21	Feed (mixed, other)	919	0.1	17	16,095	5.7
28	Grains	4,182	0.4	57	33,693	12.4
	Corn	142	...	9	3,310	4.3
	Wheat	800	...	12	5,913	13.5
	Oats	52	...	5	1,967	2.6
	Soybeans	781	...	7	3,030	25.8
	Other beans	1,329	...	15	9,576	13.9
	Other grains	577	...	21	14,314	4.0
	Not analyzed in detail	501	...	5	3,294	15.2
29	Livestock	684	0.1	8	6,227	11.0
	Cattle, calves	426	...	7	6,117	7.0
	Other livestock	258	...	...	...	...
30	Seeds (field, garden)	3,458	0.3	96	63,181	5.5
	Farm seeds	2,514	...	72	42,528	5.9
	Garden seeds	162	...	5	9,497	1.7
	Not analyzed in detail	782	...	21	11,944	6.5
31	Miscellaneous farm, marine products	577	0.1	8	6,881	8.4
38	Other textile products	2,168	0.2	35	28,829	7.5
46	Fertilizer, fertilizer materials	9,545	1.0	244	169,128	5.6
47	Agricultural chemicals (exc. fertilizer)	3,011	0.3	131	106,512	2.8
80	Farm, garden machinery (exc. tractors)	1,604	0.1	32	28,558	5.6
113	Millwork, veneer, other wood products	1,478	0.1	24	19,685	7.5
	Commodities, n.e.c	13,212	1.2	...	...	...
126	Service receipts	12,578	1.3	143	104,251	12.1
	FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS					
	All establishments	7,756,809	...	11,939	...	...
	Those analyzing commodity lines, total	7,640,757	100.0	11,686	...	...
5	Groceries (exc. as specified)	15,590	0.2	263	172,960	9.1
	FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS--Continued					
7	Eggs, poultry	5,013	0.1	136	72,660	6.9
	Eggs	3,012	...	84	46,619	6.5
	Poultry (live or dressed)	1,632	...	103	52,934	3.1
	Not analyzed in detail	369	...	13	5,606	6.6
8	Fresh fruits, vegetables, berries	4,671	0.1	40	37,202	12.6
	Fresh fruits, berries	446	...	8	5,239	8.5
	Fresh vegetables	4,068	...	33	32,125	12.7
	Not analyzed in detail	157	...	...	...	...
19	Cotton (raw), including linters	854,750	11.2	1,295	927,542	92.2
20	Hay, straw, alfalfa	11,423	0.1	306	208,940	5.5
21	Feed (mixed, other)	197,181	2.6	4,511	2,448,608	8.0
22	Hides, skins, raw furs	41,923	0.5	218	76,493	54.8
23	Oilseeds, oil nuts, oil kernels	50,376	0.6	688	215,943	23.3
24	Leaf tobacco	128,052	1.7	77	129,124	99.2
26	Wool, related products	59,333	0.8	191	123,631	48.0
28	Grains	3,795,672	49.6	8,552	4,353,701	87.2
	Corn	816,652	...	4,752	2,538,579	32.2
	Wheat	1,545,684	...	6,586	3,317,532	46.6
	Oats	178,620	...	5,449	2,730,713	6.5
	Soybeans	315,667	...	2,847	1,612,628	19.6
	Other beans	121,205	...	394	270,614	44.8
	Rice (unpolished)	19,557	...	52	46,771	41.8
	Other grains	429,847	...	4,025	2,173,919	19.8
	Not analyzed in detail	368,440	...	738	423,913	86.9
29	Livestock	2,213,527	29.0	1,699	2,313,476	95.7
	Cattle, calves	684,991	...	944	1,225,184	55.9
	Sheep, lambs	91,763	...	455	751,939	12.2
	Hogs	956,302	...	1,007	1,400,287	68.3
	Horses, mules	13,297	...	179	123,598	10.8
	Other livestock	3,551	...	50	31,243	11.4
	Not analyzed in detail	463,623	...	328	481,145	96.4
30	Seeds (field, garden)	51,263	0.7	2,794	1,605,707	3.2
	Farm seeds	42,444	...	2,284	1,294,278	3.3
	Garden seeds	119	...	41	31,926	0.4
	Not analyzed in detail	8,700	...	503	309,017	2.8
31	Miscellaneous farm, marine products	11,596	0.2	133	69,363	16.7
46	Fertilizer, fertilizer materials	34,886	0.4	1,922	1,113,746	3.1
80	Farm, garden machinery (exc. tractors)	9,954	0.1	539	269,118	3.7
81	Tractors and equipment (exc. truck-tractors)	5,440	0.1	186	122,304	4.4
87	Rope, cordage, twine	2,674	(z)	1,029	560,177	0.5
102	Petroleum and products	20,864	0.3	641	427,986	4.9
103	Coal, coke	47,256	0.6	3,590	1,806,584	2.6
111	Lumber (rough, dressed, finished)	20,388	0.3	451	265,691	7.7
	Commodities, n.e.c	42,847	0.6	...	...	...
126	Service receipts	15,978	0.2	2,075	1,048,940	1.5
	FISH, SEA FOODS (FRESH) ASSEMBLERS					
	All establishments	118,225	...	591	...	...
	Those analyzing commodity lines, total	112,517	100.0	570	...	...
4	Frozen foods	3,970	3.5	56	25,003	15.9
5	Groceries (exc. as specified)	147	0.1	6	1,080	13.6
10	Fresh fish, sea food	104,997	93.4	570	112,517	93.4
102	Petroleum and products	569	0.5	12	4,194	13.6
	Commodities, n.e.c	2,504	2.2	...	...	...
126	Service receipts	330	0.3	17	9,540	3.4
	ALL OTHER ASSEMBLERS					
	All establishments	362,016	...	662	...	...
	Those analyzing commodity lines, total	356,959	100.0	648	...	...
5	Groceries (exc. as specified)	179,967	50.4	235	196,234	91.7
6	Dairy products, ice cream, ices	557	0.2	38	5,267	10.6
	Cheese	7	...	4	342	2.0
	Milk, cream (fluid)	518	...	33	4,748	10.9
	Other dairy products (exc. canned milk)	32	...	...	...	...
7	Eggs, poultry	2,524	0.7	56	11,090	22.8
	Eggs	1,022	...	44	10,493	9.7
	Poultry (live or dressed)	1,320	...	43	9,411	14.0
	Not analyzed in detail	182	...	6	597	30.5
8	Fresh fruits, vegetables, berries	2,874	0.8	17	6,164	46.6
	Fresh fruits, berries	1,159	...	7	3,244	35.7
	Fresh vegetables	964	...	8	1,778	54.2
	Not analyzed in detail	751	...	5	2,826	26.6
19	Cotton (raw), including linters	1,027	0.3	13	12,609	8.1
20	Hay, straw, alfalfa	21,701	6.1	81	34,965	62.1
21	Feed (mixed, other)	51,659	14.5	231	106,364	48.6
23	Oilseeds, oil nuts, oil kernels	2,536	0.7	11	8,062	31.4
25	Vegetable oils (inedible)	2,480	0.7	4	9,316	26.6
27	Flowers, nursery stock	660	0.2	10	3,181	20.7

See footnotes at end of table.

Table 10D —COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	ALL OTHER ASSEMBLERS—Continued					
28	Grains	15,280	4.3	142	66,233	23.1
	Corn	2,961	...	84	45,861	6.4
	Wheat	4,999	...	86	50,739	9.8
	Oats	1,508	...	83	45,692	3.3
	Soybeans	2,317	...	45	23,213	10.0
	Other beans	202	...	7	2,015	10.0
	Other grains	2,220	...	...	...	...
	Not analyzed in detail	1,073	...	19	9,068	11.8
29	Livestock	237	0.1	9	2,023	11.7
30	Seeds (field, garden)	52,772	14.8	248	107,087	49.3
	Farm seeds	43,447	...	173	82,554	52.6
	Garden seeds	1,302	...	23	14,471	9.0
	Not analyzed in detail	8,023	...	68	23,577	34.0
	ALL OTHER ASSEMBLERS—Continued					
31	Miscellaneous farm, marine products	508	0.1	6	4,622	11.0
46	Fertilizer, fertilizer materials	3,926	1.1	96	48,138	8.2
47	Agricultural chemicals (exc. fertilizer)	521	0.1	26	17,300	3.0
80	Farm, garden machinery (exc. tractors)	518	0.1	30	23,286	2.2
81	Tractors and equipment (exc. truck-tractors)	328	0.1	7	1,956	16.8
87	Rope, cordage, twine	217	0.1	14	4,878	4.4
102	Petroleum and products	422	0.1	12	8,404	5.0
103	Coal, coke	729	0.2	42	11,251	6.5
110	Logs, piles, poles, posts, etc	429	0.1	13	2,052	20.9
111	Lumber (rough, dressed, finished)	519	0.1	7	1,107	46.9
*	Commodities, n.e.c	13,547	3.8	...	...	...
126	Service receipts	1,021	0.3	66	42,810	2.4

z Less than 0.1 percent.
n.e.c. Not elsewhere classified.

MERCHANT WHOLESALERS

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Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Groceries, confectionery, meats:									
Groceries (general line)	...	11.02	11.02	11.03	...	11.03	11.04	...	11.04
Confectionery	11.05	11.05	11.05	11.05	11.05	11.06	11.06	11.06	11.06
Fish, sea foods	11.07	11.07	11.07	11.07	11.07	11.07	11.07	11.07	11.07
Meats, meat products	11.07	11.07	11.08	11.08	11.08	11.08	11.09	11.09	11.09
Other grocery, food specialties	11.09	11.10	11.10	11.10	11.11	11.11	11.12	11.12	11.12
Farm products (edible):									
Dairy, poultry products	11.13	11.13	11.13	11.13	11.14	11.14	11.14	11.14	11.14
Fruits, vegetables	11.15	11.15	11.15	11.15	11.15	11.16	11.16	11.16	11.16
Beer, wines, distilled spirits:									
Beer, ale	11.16	11.17	11.17	11.17	11.17	11.17	11.17	11.17	11.17
Wines, distilled spirits	11.17	11.17	11.17	11.17	11.17	11.17	11.18	11.18	11.18
Drugs, chemicals, allied products:									
Drugs (general line)	11.18	11.18	11.18	11.18	11.18	11.18	11.18	11.18	11.18
Drugs, drug sundries (specialty lines)	11.19	11.19	11.19	11.19	11.19	11.19	11.20	11.20	11.20
Industrial chemicals, explosives	11.20	11.20	11.20	11.20	11.20	...	11.21	...	11.21
Paints, varnishes	11.21	11.21	11.21	11.21	11.21	...	11.21	11.21	11.21
Tobacco and products (exc. leaf)	11.21	11.22	11.22	11.22	11.22	11.22	11.23	11.23	11.23
Dry goods, apparel:									
Clothing, furnishings, footwear	11.23	11.23	11.24	11.24	11.24	11.25	11.25	11.25	11.25
General-line dry goods	...	11.26	11.26	11.26	...	...	11.26	...	11.27
Dry goods specialties, piece goods, notions	11.27	11.27	11.27	11.28	11.28	...	11.28	11.28	11.28
Piece goods converters	11.29	11.29	...	...	...	...	...	...	11.29
Furniture, home furnishings:									
Furniture (household, office)	11.29	11.29	11.29	11.30	11.30	11.30	11.30	...	11.30
Home furnishings, floor coverings	11.30	11.31	11.31	11.31	11.31	11.31	11.32	11.32	11.32
Paper and its products:									
Wrapping paper, twine	11.32	11.32	11.32	11.32	11.32	...	11.32	11.33	11.33
Fine paper	...	11.33	11.33	11.33	11.33	11.33	11.33	...	11.33
Stationery, office supplies	11.33	11.34	11.34	...	11.34	11.34	11.34	11.34	11.35
Wallpaper	...	11.35	11.35	11.35	11.35	11.35	11.35	...	11.35
Miscellaneous paper products	11.35	11.35	11.36	11.36	11.36	11.36	11.36	11.36	11.36
Farm products (raw materials)	11.37	11.37	11.37	11.37	11.37	11.37	11.37	11.37	11.37
Automotive equipment, tires and tubes	11.39	11.39	11.39	11.40	11.40	11.40	11.40	11.41	11.41
Electrical goods:									
General line, apparatus, supplies	11.41	11.42	11.42	11.42	11.42	11.43	11.43	11.43	11.43
Electrical appliances, specialties	11.44	11.44	11.44	11.44	11.44	11.45	11.45	11.45	11.45
Hardware, plumbing, heating:									
Hardware	11.45	11.46	11.46	...	11.46	11.47	11.47	11.47	11.48
Plumbing, heating equipment, supplies	11.49	11.49	11.49	11.50	11.50	11.50	11.50	11.51	11.51
Lumber, construction materials:									
Lumber, millwork	11.51	11.51	11.51	11.52	11.52	11.52	11.52	...	11.52
Other construction materials	11.53	11.53	11.53	11.53	11.54	11.54	11.54	11.54	11.54
Machinery, equipment, supplies:									
Commercial machines, equipment	11.54	11.55	11.55	11.56	11.56	11.56	11.57	11.57	11.57
Construction machinery, equipment	11.58	11.58	11.58	11.58	11.58	11.58	11.59	11.59	11.59
Farm-dairy machinery, equipment	11.59	11.59	11.59	11.59	11.59	...	...	11.60	11.60
Industrial machinery, equipment, supplies	11.60	11.60	11.61	11.62	11.62	11.63	11.63	11.64	11.65
Professional equipment, supplies	11.65	11.65	11.65	11.66	11.66	11.66	11.66	11.66	11.66
Service establishment equipment, supplies	11.66	11.66	11.67	11.67	11.67	11.67	11.67	11.68	11.68
Transportation (exc. automotive) equipment, supplies	...	11.68	11.68	11.68	11.68	...	11.68	11.68	11.68
Metals, metal work (exc. scrap):									
Iron, steel and products	11.69	11.69	11.70	11.70	11.70	11.71	11.71	11.71	11.71
Nonferrous metals, metal work	11.72	11.72	11.72	11.72	11.72	...	...	...	11.72
Waste materials:									
Iron, steel scrap	11.73	11.73	11.73	11.73	11.73	11.74	11.74	11.74	11.74
Other scrap, waste materials	11.74	11.74	11.74	11.74	11.75	11.75	11.75	11.75	11.75
Other merchant wholesalers:									
Automobiles, other motor vehicles	11.38	11.38	11.38	11.38	11.38	11.38	11.38	11.38	11.39
Amusement, sporting goods	11.75	11.75	11.75	11.76	11.76	11.76	11.76	11.76	11.77
Books, periodicals, newspapers	11.77	11.77	11.77	11.77	11.77	11.77	11.77	11.77	11.78
Coal, coke	11.78	11.78	11.78	11.78	11.78	11.78	11.78	...	11.78
Farm supplies	11.78	11.78	11.78	11.78	11.79	11.79	11.79	11.79	11.79
Jewelry	11.79	11.80	11.80	11.80	11.80	11.80	11.80	11.80	11.80
Petroleum and products	11.80	11.80	11.81	11.81	11.81	11.81	11.81	11.81	11.81
Merchant wholesalers, miscellaneous trades	11.81	11.81	11.82	11.83	11.84	11.84	11.85	11.85	11.86

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	GENERAL-LINE GROCERY WHOLESALERS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	836,506	...	605	...	...
	Those analyzing commodity lines, total	707,333	100.0	494	...	...
1	Canned, bottled foods	302,415	43.0	485	699,073	43.2
	Canned baby foods	4,153	...	224	364,108	1.1
	Canned fruits, fruit juices	69,536	...	404	563,521	12.3
	Canned vegetables, vegetable juices	90,364	...	400	557,534	16.2
	Canned fish, sea foods	28,530	...	385	542,710	5.2
	Canned meats	12,512	...	340	513,500	2.4
	Canned milk	22,457	...	382	508,290	4.4
	Other canned foods	30,078	...	294	431,808	7.0
	Not analyzed in detail	44,785	...	60	110,357	40.6
2	Coffee	34,328	4.8	439	644,580	5.3
3	Confectionery	11,561	1.6	267	430,431	2.7
	Candy, including chocolate	7,536	...	214	321,215	2.3
	Chewing gum	1,354	...	129	208,234	0.6
	Fountain syrups, other confections	919	...	96	145,310	0.6
	Not analyzed in detail	1,752	...	40	94,269	1.8
4	Frozen foods	4,995	0.7	50	155,261	3.2
	Frozen fruits	1,071	...	34	114,411	0.9
	Frozen vegetables	1,768	...	32	106,347	1.7
	Other frozen foods	1,313	...	28	103,968	1.3
	Not analyzed in detail	843	...	8	32,695	2.6
5	Groceries (exc. as specified)	225,238	31.8	486	698,042	32.3
	Flour, related products	27,153	...	392	514,464	5.3
	Sugar	42,231	...	404	528,621	8.0
	Oleomargarine, butter substitutes	6,874	...	131	227,893	3.0
	Cooking oils (exc. lard)	11,871	...	286	432,080	2.7
	Breakfast cereals	23,358	...	356	536,840	4.4
	Bakery products	3,131	...	84	219,750	1.4
	Tea	8,634	...	356	526,653	1.6
	Dried fruits	8,956	...	301	488,887	1.8
	Other groceries	56,061	...	317	473,502	11.8
	Not analyzed in detail	36,969	...	42	80,363	4.6
6	Dairy products, ice cream, ices	22,547	3.2	189	292,217	7.7
	Butter	8,361	...	85	177,909	4.7
	Cheese	10,644	...	168	270,819	3.9
	Milk, cream (fluid)	662	...	9	11,240	5.9
	Other dairy products (exc. canned milk)	475	...	...	...	...
	Not analyzed in detail	2,405	...	11	14,184	17.0
7	Eggs, poultry	5,817	0.8	44	100,252	5.8
	Eggs	4,151	...	39	95,776	4.3
	Poultry (live or dressed)	1,549	...	6	21,173	7.3
	Not analyzed in detail	117	...	5	4,476	2.6
8	Fresh fruits, vegetables, berries	12,117	1.7	50	114,427	10.6
	Fresh fruits, berries	4,758	...	38	71,334	6.7
	Fresh vegetables	5,726	...	40	71,930	8.0
	Not analyzed in detail	1,633	...	10	42,497	3.8
9	Meats, provisions	7,310	1.0	80	107,270	6.8
	Fresh meats (exc. sausages)	2,216	...	12	13,586	16.3
	Cured, boiled, smoked meats	2,851	...	46	47,716	6.0
	Sausages - loaves	573	...	18	20,698	2.8
	Lard (from hogs)	870	...	40	73,150	1.2
	Other meats, including game	44	...	7	7,390	0.6
	Not analyzed in detail	756	...	6	6,248	12.1
12	Beer, fermented malt liquors	2,990	0.4	15	31,781	9.4
13	Soft drinks	1,119	0.2	42	119,315	0.9
16	Soaps, toilet and other	33,133	4.7	334	515,691	6.4
17	Cigars, cigarettes, tobacco (exc. leaf)	21,552	3.0	163	242,004	8.9
18	Smokers' supplies, razor blades, etc	443	0.1	48	90,332	0.5
21	Feed (mixed, other)	938	0.1	6	3,286	28.5
44	Drugs, drug sundries	4,493	0.6	111	195,805	2.3
	Drugs, pharmaceuticals	481	...	12	53,287	0.9
	Proprietary medicines, toiletries (exc. soap)	256	...	35	70,012	0.4
	Druggist sundries	3,109	...	18	55,281	5.6
	Not analyzed in detail	647	...	57	55,681	1.2
115	Paper (basic materials, paperboard)	735	0.1	45	39,969	1.8
	Wrapping paper	272	...	41	31,789	...
	Miscellaneous paper, paperboard	463	...	...	...	...
116	Converted paper products	662	0.1	49	50,310	1.3
	Paper bags	393	...	47	43,743	0.9
	Miscellaneous converted paper products	269	...	...	...	...
	Commodities, n.e.c., and service receipts	14,940	2.1	...	...	...

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
	East North Central Division					
	All establishments	893,436	...	618	...	...
	Those analyzing commodity lines, total	759,794	100.0	494	...	...
1	Canned, bottled foods	308,049	40.3	484	744,182	41.4
	Canned baby foods	9,843	...	237	463,259	2.1
	Canned fruits, fruit juices	63,214	...	323	560,357	11.3
	Canned vegetables, vegetable juices	87,589	...	319	558,180	15.7
	Canned fish, sea foods	17,781	...	303	541,910	3.3
	Canned meats	9,029	...	290	476,480	1.9
	Canned milk	20,216	...	307	517,820	3.9
	Other canned foods	23,863	...	256	444,914	5.4
	Not analyzed in detail	76,514	...	150	178,115	43.0
2	Coffee	42,377	5.6	451	690,259	6.1
3	Confectionery	19,491	2.6	391	630,726	3.1
	Candy, including chocolate	10,581	...	241	473,913	2.2
	Chewing gum	2,299	...	205	402,351	0.6
	Fountain syrups, other confections	1,557	...	93	168,214	0.9
	Not analyzed in detail	5,054	...	136	140,461	3.6
4	Frozen foods	2,793	0.4	46	99,839	2.8
	Frozen fruits	762	...	29	74,211	1.0
	Frozen vegetables	890	...	25	70 637	1.2
	Other frozen foods	661	...	17	57,435	1.2
	Not analyzed in detail	480	...	11	18,201	2.6
5	Groceries (exc. as specified)	212,503	28.0	486	748,750	28.4
	Flour, related products	35,174	...	405	588,736	6.0
	Sugar	52,220	...	405	617,612	8.4
	Oleomargarine, butter substitutes	4,121	...	83	192,919	2.1
	Cooking oils (exc. lard)	6,532	...	226	374,240	1.7
	Breakfast cereals	25,989	...	369	556,610	4.7
	Bakery products	3,045	...	83	159,240	1.9
	Tea	5,038	...	293	553,071	0.9
	Dried fruits	9,682	...	296	579,832	1.7
	Other groceries	42,713	...	292	487,167	8.8
	Not analyzed in detail	27,989	...	50	86,997	32.2
6	Dairy products, ice cream, ices	5,179	0.7	115	227,443	2.3
	Butter	1,111	...	30	65,614	1.7
	Cheese	3,049	...	99	197,019	1.5
	Ice cream, ices	15	...	4	1,673	0.9
	Milk, cream (fluid)	20	...	4	870	2.3
	Other dairy products (exc. canned milk)	196	...	12	23,940	0.8
	Not analyzed in detail	788	...	9	20,841	3.8
7	Eggs, poultry	2,208	0.3	27	49,876	4.4
	Eggs	666	...	19	38,580	1.7
	Poultry (live or dressed)	1,525	...	12	24,209	6.3
	Not analyzed in detail	17	...	4	1,531	1.1
8	Fresh fruits, vegetables, berries	23,921	3.1	50	137,401	17.4
9	Meats, provisions	5,932	0.8	41	57,181	10.4
	Fresh meats (exc. sausages)	3,471	...	15	25,160	13.8
	Cured, boiled, smoked meats	1,361	...	25	40,069	3.4
	Sausages - loaves	639	...	21	30,706	2.1
	Lard (from hogs)	261	...	23	31,310	0.8
	Other meats, including game	200	...	...	...	...
12	Beer, fermented malt liquors	3,016	0.4	18	36,322	8.3
13	Soft drinks	1,049	0.1	38	98,245	1.1
15	Wine	643	0.1	12	38,909	1.6
16	Soaps, toilet and other	50,399	6.6	390	582,963	8.6
17	Cigars, cigarettes, tobacco (exc. leaf)	56,010	7.4	316	478,604	11.7
18	Smokers' supplies, razor blades, etc	1,399	0.2	106	184,268	0.8
21	Feed (mixed, other)	2,262	0.3	11	16,191	14.0
32	Men's, boys' clothing, furnishings (exc. shoes)	1,384	0.2	24	63,707	2.2
	Underwear, hosiery	373	...	7	33,123	1.1
	Work clothing, gloves	810	...	22	48,636	1.7
	Other clothing, furnishings (men's, boys')	201	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	764	0.1	8	35,089	2.2
44	Drugs, drug sundries	2,750	0.4	138	279,610	1.0
	Drugs, pharmaceuticals	190	...	24	49,431	0.4
	Proprietary medicines, toiletries (exc. soap)	722	...	55	116,417	0.6
	Druggist sundries	818	...	41	88,289	0.9
	Not analyzed in detail	1,020	...	53	106,733	1.0
45	Paints, varnishes, lacquers	747	0.1	27	72,822	1.0
50	Hardware	1,582	0.2	7	26,764	5.9
115	Paper (basic materials, paperboard)	1,364	0.2	35	72,190	1.9
	Wrapping paper	223	...	29	42,318	0.5
	Miscellaneous paper, paperboard	1,141	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
	East North Central Division-Continued					
116	Converted paper products	1,569	0.2	41	78,982	2.0
	Paper stationery, office supplies	65	...	11	19,812	0.3
	Paper bags	400	...	32	45,718	0.9
	Boxes, containers (paper, paperboard)	85	...	4	1,961	4.3
	Miscellaneous converted paper products	904	...	14	42,760	2.1
	Not analyzed in detail	115	...	...	...	...
119	Toys, games, athletic goods	598	0.1	8	30,761	1.9
	Small arms, ammunition	343	...	8	30,761	1.1
	Other athletic goods	255	...	...	...	...
	Commodities, n.e.c., and service receipts	11,805	1.6	...	...	...
	West North Central Division					
	All establishments	696,881	...	442	...	...
	Those analyzing commodity lines, total	639,823	100.0	369	...	...
1	Canned, bottled foods	171,577	26.8	358	585,812	29.3
	Canned baby foods	4,361	...	228	406,708	1.1
	Canned fruits, fruit juices	35,879	...	280	480,380	7.5
	Canned vegetables, vegetable juices	53,161	...	281	478,656	11.1
	Canned fish, sea foods	9,486	...	267	468,650	2.0
	Canned meats	6,218	...	254	457,230	1.4
	Canned milk	11,487	...	278	478,220	2.4
	Other canned foods	22,335	...	241	448,452	5.0
	Not analyzed in detail	28,650	...	68	96,390	29.7
2	Coffee	42,477	6.6	334	588,409	7.2
3	Confectionery	19,302	3.0	322	549,741	3.5
	Candy, including chocolate	10,387	...	247	408,388	2.5
	Chewing gum	2,375	...	210	368,747	0.6
	Fountain syrups, other confections	1,739	...	121	233,929	0.7
	Not analyzed in detail	4,801	...	66	118,537	4.0
4	Frozen foods	2,060	0.3	38	121,052	1.7
5	Groceries (exc. as specified)	205,124	32.2	364	634,475	32.3
	Flour, related products	18,934	...	282	469,596	4.0
	Sugar	33,773	...	296	487,872	6.9
	Oleomargarine, butter substitutes	1,899	...	49	129,465	1.5
	Cooking oils (exc. lard)	6,251	...	207	373,150	1.7
	Breakfast cereals	19,805	...	286	480,420	4.1
	Bakery products	5,445	...	143	269,180	2.0
	Tea	4,699	...	268	452,214	1.0
	Dried fruits	7,754	...	271	467,432	1.6
	Other groceries	51,287	...	247	442,597	11.6
	Not analyzed in detail	55,277	...	60	140,916	39.2
6	Dairy products, ice cream, ices	4,315	0.7	139	270,731	1.6
	Cheese	2,397	...	92	196,214	1.2
	Ice cream, ices	628	...	13	28,195	2.2
	Milk, cream (fluid)	462	...	4	13,320	3.5
	Other dairy products (exc. canned milk)	341	...	...	...	...
	Not analyzed in detail	487	...	32	48,798	1.0
7	Eggs, poultry	1,024	0.2	11	50,022	2.0
	Eggs	633	...	10	48,143	1.3
	Poultry (live or dressed)	363	...	5	28,526	1.3
	Not analyzed in detail	28	...	...	...	...
8	Fresh fruits, vegetables, berries	71,731	11.2	147	298,837	24.0
	Fresh fruits, berries	25,360	...	110	223,510	11.3
	Fresh vegetables	31,158	...	113	227,574	13.7
	Not analyzed in detail	15,213	...	34	71,263	21.3
9	Meats, provisions	17,952	2.8	46	120,383	14.9
	Fresh meats (exc. sausages)	7,367	...	9	48,053	15.3
	Cured, boiled, smoked meats	3,469	...	20	57,953	6.0
	Sausages - loaves	1,076	...	10	49,652	2.2
	Lard (from hogs)	545	...	22	59,720	0.9
	Other meats, including game	703	...	8	44,520	1.6
	Not analyzed in detail	4,792	...	18	34,591	13.8
12	Beer, fermented malt liquors	4,569	0.7	46	86,407	5.3
13	Soft drinks	602	0.1	54	93,102	0.6
16	Soaps, toilet and other	34,943	5.5	311	540,033	6.5
17	Cigars, cigarettes, tobacco (exc. leaf)	42,515	6.6	276	488,738	8.7
18	Smokers' supplies, razor blades, etc	2,181	0.3	103	171,911	1.3
21	Feed (mixed, other)	2,557	0.4	17	15,865	16.1
32	Men's, boys' clothing, furnishings (exc. shoes)	872	0.1	48	57,290	1.5
33	Women's, children's clothing, accessories (exc. shoes)	443	0.1	11	13,722	3.2
34	Shoes, other footwear	517	0.1	4	5,479	9.4
35	Piece goods (woven)	794	0.1	10	12,211	6.5
37	Miscellaneous dry goods	898	0.1	22	31,391	2.9
	Notions, thread, buttons, closures	193	...	18	26,822	0.7
	Other dry goods	564	...	...	...	...
	Not analyzed in detail	141	...	4	4,569	3.1
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
	West North Central Division--Continued					
44	Drugs, drug sundries	1,135	0.2	98	161,630	0.7
	Drugs, pharmaceuticals	84	...	21	19,996	0.4
	Proprietary medicines, toiletries (exc. soap)	336	...	29	60,727	0.6
	Druggist sundries	377	...	22	60,167	0.6
	Not analyzed in detail	338	...	43	57,269	0.6
56	Hardware	7,107	1.1	13	46,637	15.2
116	Converted paper products	410	0.1	32	34,776	1.2
	Paper stationery, office supplies	12	...	7	13,708	0.1
	Paper bags	94	...	15	19,500	0.5
	Miscellaneous converted paper products	187	...	11	11,010	1.7
	Not analyzed in detail	117	...	10	8,397	1.4
	Commodities, n.e.c., and service receipts	4,718	0.7	...	...	...
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division					
	All establishments	571,779	...	463	...	...
	Those analyzing commodity lines, total	475,381	100.0	366	...	...
1	Canned, bottled foods	132,621	27.9	359	462,198	28.7
	Canned baby foods	2,718	...	171	259,643	1.0
	Canned fruits, fruit juices	18,470	...	299	378,362	4.9
	Canned vegetables, vegetable juices	40,106	...	301	378,746	10.6
	Canned fish, sea foods	10,848	...	291	373,589	2.9
	Canned meats	10,866	...	299	377,063	2.9
	Canned milk	14,168	...	291	366,897	3.9
	Other canned foods	12,434	...	201	299,862	4.1
	Not analyzed in detail	23,011	...	51	76,336	30.1
2	Coffee	19,504	4.1	346	453,044	4.3
3	Confectionery	11,130	2.3	323	429,293	2.6
	Candy, including chocolate	5,456	...	255	331,088	1.6
	Chewing gum	2,676	...	240	303,573	0.9
	Fountain syrups, other confections	1,004	...	78	111,096	0.9
	Not analyzed in detail	1,994	...	59	90,522	2.2
4	Frozen foods	1,108	0.2	18	28,650	3.9
	Frozen fruits	274	...	12	22,210	1.2
	Frozen vegetables	438	...	12	22,210	2.0
	Other frozen foods	307	...	7	16,795	1.8
	Not analyzed in detail	89	...	6	6,440	1.4
5	Groceries (exc. as specified)	149,726	31.9	363	472,930	31.6
	Flour, related products	34,837	...	305	393,475	8.8
	Sugar	30,752	...	314	408,461	7.5
	Oleomargarine, butter substitutes	1,438	...	53	104,734	1.4
	Cooking oils (exc. lard)	6,114	...	217	298,000	2.0
	Breakfast cereals	7,145	...	293	381,712	1.9
	Bakery products	1,816	...	155	211,371	0.8
	Tea	3,187	...	273	361,489	0.9
	Dried fruits	2,515	...	247	326,883	0.8
	Other groceries	34,172	...	229	320,489	10.7
	Not analyzed in detail	27,750	...	43	61,858	44.9
6	Dairy products, ice cream, ices	3,753	0.8	217	288,374	1.3
	Butter	247	...	16	27,267	0.9
	Cheese	2,624	...	191	251,341	1.0
	Other dairy products (exc. canned milk)	77	...	...	...	...
	Not analyzed in detail	805	...	24	35,267	2.3
7	Eggs, poultry	1,204	0.2	18	24,145	5.0
	Eggs	529	...	16	21,123	2.5
	Poultry (live or dressed)	500	...	11	18,407	2.7
	Not analyzed in detail	175	...	...	...	...
8	Fresh fruits, vegetables, berries	11,535	2.4	124	208,674	5.5
	Fresh fruits, berries	3,330	...	63	95,521	3.5
	Fresh vegetables	4,359	...	80	132,979	3.3
	Not analyzed in detail	3,846	...	30	59,066	6.5
9	Meats, provisions	18,295	3.8	241	321,252	5.7
	Fresh meats (exc. sausages)	2,012	...	20	37,094	5.4
	Cured, boiled, smoked meats	4,366	...	118	144,813	3.0
	Sausages - loaves	821	...	52	60,496	1.4
	Lard (from hogs)	8,487	...	201	250,376	3.4
	Other meats, including game	539	...	22	44,377	1.2
	Not analyzed in detail	2,070	...	32	47,363	4.4
16	Soaps, toilet and other	21,635	4.6	322	422,870	5.1
17	Cigars, cigarettes, tobacco (exc. leaf)	54,436	11.4	300	415,089	13.1
18	Smokers' supplies, razor blades, etc	2,089	0.4	189	283,078	0.7
21	Feed (mixed, other)	13,925	2.9	115	140,483	9.9

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
	East South Central Division--Continued					
30	Seeds (field, garden)	4,037	0.8	60	84,245	4.8
	Farm seeds	3,901	...	54	73,924	5.3
	Garden seeds	91	...	22	40,993	0.2
	Not analyzed in detail	45	...	...	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	627	0.1	60	75,407	0.8
37	Miscellaneous dry goods	399	0.1	57	73,428	0.5
	Notions, thread, buttons, closures	294	...	47	56,090	0.5
	Other dry goods	30	...	...	...	...
	Not analyzed in detail	75	...	9	15,554	0.5
44	Drugs, drug sundries	5,468	1.2	257	353,215	1.5
	Drugs, pharmaceuticals	1,200	...	64	123,379	1.0
	Proprietary medicines, toiletries (exc. soap)	1,823	...	132	188,138	1.0
	Druggist sundries	845	...	79	124,034	0.7
	Not analyzed in detail	1,600	...	89	115,417	1.4
45	Paints, varnishes, lacquers	2,040	0.4	106	157,377	1.3
46	Fertilizer, fertilizer materials	2,587	0.5	90	120,018	2.2
47	Agricultural chemicals (exc. fertilizer)	457	0.1	33	49,807	0.9
51	Automotive parts, accessories, etc.	1,562	0.3	51	105,288	1.5
	Batteries, electrical parts	61	...	6	8,799	0.7
	Tires, tubes	1,145	...	41	83,412	1.4
	Other automotive supplies	60	...	...	...	...
	Not analyzed in detail	296	...	9	19,431	1.5
52	Electrical wiring supplies, construction materials	328	0.1	53	96,122	0.3
56	Hardware	5,022	1.0	93	165,937	3.0
73	School equipment, supplies	335	0.1	62	95,854	0.3
115	Paper (basic materials, paperboard)	1,396	0.3	94	155,976	0.9
116	Converted paper products	1,304	0.3	107	138,742	0.9
	Paper stationery, office supplies	60	...	25	28,261	0.2
	Paper bags	621	...	90	113,734	0.5
	Miscellaneous converted paper products	523	...	...	...	...
	Not analyzed in detail	100	...	9	14,877	0.7
119	Toys, games, athletic goods	688	0.1	58	104,901	0.6
	Small arms, ammunition	609	...	56	98,338	0.6
	Other athletic goods	79	...	...	...	...
	Commodities, n.e.c., and service receipts	8,170	1.7	...	...	...
	West South Central Division					
	All establishments	805,318	...	618	...	...
	Those analyzing commodity lines, total	686,316	100.0	527	...	...
1	Canned, bottled foods	216,802	31.6	519	678,075	32.0
	Canned baby foods	6,250	...	343	508,557	1.2
	Canned fruits, fruit juices	34,111	...	419	561,258	6.1
	Canned vegetables, vegetable juices	67,017	...	428	568,003	11.8
	Canned fish, sea foods	15,249	...	417	561,099	2.7
	Canned meats	14,340	...	409	549,688	2.6
	Canned milk	24,273	...	425	564,752	4.3
	Other canned foods	25,063	...	347	479,450	5.2
	Not analyzed in detail	30,499	...	87	106,615	28.6
2	Coffee	23,381	3.4	470	637,704	3.7
3	Confectionery	14,379	2.1	467	629,292	2.3
	Candy, including chocolate	6,457	...	363	461,528	1.4
	Chewing gum	2,644	...	347	446,384	0.6
	Fountain syrups, other confections	1,457	...	162	218,162	0.7
	Not analyzed in detail	3,821	...	93	158,227	2.4
4	Frozen foods	2,289	0.3	17	80,999	2.8
5	Groceries (exc. as specified)	231,205	33.5	523	669,764	34.5
	Flour, related products	41,639	...	444	585,435	7.1
	Sugar	46,060	...	445	587,087	7.8
	Oleomargarine, butter substitutes	3,123	...	108	196,354	1.6
	Cooking oils (exc. lard)	22,358	...	384	528,791	4.2
	Breakfast cereals	18,867	...	427	572,711	3.3
	Bakery products	1,720	...	163	184,927	0.9
	Tea	6,654	...	409	558,053	1.2
	Dried fruits	6,301	...	391	537,829	1.2
	Other groceries	52,827	...	344	463,726	11.4
	Not analyzed in detail	31,656	...	70	72,101	43.9
6	Dairy products, ice cream, ices	6,844	1.0	132	221,034	3.1
7	Eggs, poultry	3,180	0.5	19	41,777	7.6
	Eggs	1,092	...	17	39,683	2.8
	Poultry (live or dressed)	2,062	...	7	24,325	8.5
	Not analyzed in detail	26	...	...	...	...
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
	West South Central Division--Continued					
8	Fresh fruits, vegetables, berries	25,692	3.7	182	286,159	9.0
	Fresh fruits, berries	7,875	...	98	166,030	4.7
	Fresh vegetables	10,061	...	120	193,947	5.2
	Not analyzed in detail	7,756	...	54	84,615	9.2
9	Meats, provisions	8,790	1.3	201	255,705	3.4
12	Beer, fermented malt liquors	2,834	0.4	13	28,191	10.0
14	Spirits	3,531	0.5	4	15,765	22.4
15	Wines	603	0.1	8	19,561	3.1
16	Soaps, toilet and other	41,031	6.0	469	612,623	6.7
17	Cigars, cigarettes, tobacco (exc. leaf)	52,944	7.7	417	548,418	9.6
18	Smokers' supplies, razor blades, etc.	1,628	0.2	196	270,805	0.6
21	Feed (mixed, other)	14,740	2.1	147	149,042	9.9
32	Men's, boys' clothing, furnishings (exc. shoes)	1,182	0.2	86	104,667	1.1
	Underwear, hosiery	177	...	8	14,832	1.2
	Work clothing, gloves	824	...	79	94,139	0.9
	Other clothing, furnishings (men's, boys')	181	...	...	...	...
35	Piece goods (woven)	444	0.1	8	12,197	3.6
	Cotton	287	...	4	797	36.0
	Other woven piece goods	157	...	...	...	...
37	Miscellaneous dry goods	630	0.1	65	77,434	0.8
	Notions, thread, buttons, closures	321	...	31	38,761	0.8
	Other dry goods	309	...	...	...	...
40	Kitchen utensils, miscellaneous housewares	1,450	0.2	39	67,427	2.2
44	Drugs, drug sundries	9,360	1.4	397	525,888	1.8
45	Paints, varnishes, lacquers	421	0.1	38	69,385	0.6
46	Fertilizer, fertilizer materials	2,474	0.4	57	79,586	3.1
56	Hardware	6,814	1.0	129	151,067	4.5
73	School equipment, supplies	513	0.1	107	114,821	0.4
102	Petroleum and products	436	0.1	11	12,994	3.4
115	Paper (basic materials, paperboard)	2,826	0.4	143	170,397	1.6
	Wrapping paper	1,167	...	135	161,440	0.7
	Building paper, board	340	...	7	7,002	4.8
	Miscellaneous paper, paperboard	1,319	...	...	...	...
116	Converted paper products	2,680	0.4	160	182,355	1.5
	Paper stationery, office supplies	191	...	31	34,859	0.5
	Paper bags	2,245	...	150	173,687	1.3
	Boxes, containers (paper, paperboard)	70	...	18	28,041	0.2
	Miscellaneous converted paper products	174	...	...	...	...
119	Toys, games, athletic goods	1,073	0.2	80	90,281	1.2
	Commodities, n.e.c., and service receipts	6,140	0.9	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	652,694	...	302	...	...
	Those analyzing commodity lines, total	595,084	100.0	273	...	...
1	Canned, bottled foods	221,505	37.3	271	593,819	37.3
	Canned baby foods	7,777	...	207	368,110	2.1
	Canned fruits, fruit juices	41,705	...	246	495,397	8.4
	Canned vegetables, vegetable juices	53,679	...	243	490,581	10.9
	Canned fish, sea foods	18,654	...	242	493,922	3.8
	Canned meats	16,896	...	224	472,240	3.6
	Canned milk	22,024	...	237	478,591	4.6
	Other canned foods	24,661	...	216	472,021	5.2
	Not analyzed in detail	36,109	...	23	98,147	36.8
2	Coffee	18,119	3.0	251	554,043	3.3
3	Confectionery	12,487	2.1	226	514,392	2.4
	Candy, including chocolate	5,763	...	181	367,255	1.6
	Chewing gum	1,937	...	163	350,582	0.6
	Fountain syrups, other confections	1,758	...	106	158,254	1.1
	Not analyzed in detail	3,029	...	28	118,108	2.6
4	Frozen foods	848	0.1	10	138,739	0.6
5	Groceries (exc. as specified)	188,104	31.6	272	594,984	31.6
	Flour, related products	23,800	...	248	521,597	4.6
	Sugar	36,532	...	245	520,016	7.0
	Oleomargarine, butter substitutes	1,556	...	18	157,941	1.0
	Cooking oils (exc. lard)	15,914	...	219	470,086	3.4
	Breakfast cereals	27,651	...	230	505,956	5.5
	Bakery products	6,069	...	131	244,722	2.5
	Tea	5,374	...	214	462,626	1.2
	Dried fruits	5,764	...	213	392,371	1.5
	Other groceries	45,923	...	228	488,585	9.4
	Not analyzed in detail	19,521	...	16	55,779	35.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	GENERAL-LINE GROCERY WHOLESALERS--Continued					
	Pacific Division--Continued					
6	Dairy products, ice cream, ices	1,497	0.2	26	90,125	1.7
	Butter	585	...	7	29,077	2.0
	Cheese	383	...	18	44,709	0.8
	Ice cream, ices	18	...	4	5,394	0.3
	Other dairy products (exc. canned milk)	197	...	...	...	...
	Not analyzed in detail	314	...	6	35,691	0.9
7	Eggs, poultry	492	0.1	9	13,889	3.5
8	Fresh fruits, vegetables, berries	7,888	1.3	18	33,905	23.3
	Fresh fruits, berries	3,825	...	15	30,250	...
	Fresh vegetables	3,600	...	15	30,165	...
	Not analyzed in detail	463	...	...	...	...
9	Meats, provisions	2,183	0.4	13	11,325	19.3
	Fresh meats (exc. sausages)	1,421	...	6	4,769	29.8
	Cured, boiled, smoked meats	232	...	6	4,769	4.9
	Sausages - loaves	91	...	6	4,769	1.9
	Lard (from hogs)	99	...	9	6,487	1.5
	Other meats, including game	340	...	...	...	...
12	Beer, fermented malt liquors	8,270	1.4	42	264,749	3.1
13	Soft drinks	2,177	0.4	16	172,178	1.3
14	Spirits	5,979	1.0	5	20,948	28.5
15	Wines	1,494	0.2	31	125,190	1.2
16	Soaps, toilet and other	30,448	5.1	224	489,653	6.2
17	Cigars, cigarettes, tobacco (exc. leaf)	52,678	8.8	219	506,473	10.4
18	Smokers' supplies, razor blades, etc	979	0.2	113	157,969	0.6
44	Drugs, drug sundries	4,271	0.7	157	295,929	1.4
	Drugs, pharmaceuticals	1,106	...	33	59,794	1.8
	Proprietary medicines, toiletries (exc. soap)	1,365	...	105	102,255	1.3
	Druggist sundries	453	...	83	100,028	0.4
	Not analyzed in detail	1,347	...	24	125,504	1.1
115	Paper (basic materials, paperboard)	1,840	0.3	40	200,470	0.9
	Wrapping paper	1,273	...	38	199,622	0.6
	Miscellaneous paper, paperboard	567	...	11	26,488	2.1
116	Converted paper products	7,755	1.3	44	223,834	3.5
	Paper bags	2,089	...	40	132,559	1.6
	Miscellaneous converted paper products	5,666	...	...	...	...
	Commodities, n.e.c., and service receipts	26,070	4.4	...	...	...
	CONFECTIONERY WHOLESALERS					
	New England Division					
	All establishments	21,591	...	141	....	...
	Those analyzing commodity lines, total	21,403	100.0	136	...	...
3	Confectionery	19,028	88.9	136	21,403	88.9
	Candy, including chocolate	9,702	...	83	13,397	72.4
	Chewing gum	1,143	...	54	10,585	10.8
	Fountain syrups, other confections	2,722	...	53	10,412	26.1
	Not analyzed in detail	5,461	...	35	5,816	93.9
5	Groceries (exc. as specified)	604	2.8	6	1,550	39.0
17	Cigars, cigarettes, tobacco (exc. leaf)	1,133	5.3	11	2,946	38.4
18	Smokers' supplies, razor blades, etc	46	0.2	8	2,457	1.9
44	Drugs, drug sundries	81	0.4	6	2,116	3.8
	Commodities, n.e.c	511	2.4	...	...	...
	Middle Atlantic Division					
	All establishments	88,549	...	562	...	...
	Those analyzing commodity lines, total	84,454	100.0	524	...	...
1	Canned, bottled foods	493	0.6	14	2,314	21.3
2	Coffee	73	0.1	6	872	8.4
3	Confectionery	72,879	86.4	524	84,454	86.4
	Candy, including chocolate	43,595	...	346	60,057	72.6
	Chewing gum	5,132	...	240	42,372	12.1
	Fountain syrups, other confections	7,830	...	227	41,011	19.1
	Not analyzed in detail	16,322	...	107	17,985	90.8
4	Frozen foods	166	0.2	5	637	26.0
5	Groceries (exc. as specified)	1,152	1.4	31	3,564	32.3
	Flour, related products	187	...	4	740	25.3
	Bakery products	321	...	11	1,423	22.6
	Other groceries	644	...	...	...	...
6	Dairy products, ice cream, ices	57	0.1	4	425	13.4
12	Beer, fermented malt liquors	370	0.4	4	1,028	36.0
13	Soft drinks	283	0.3	12	1,450	19.5
17	Cigars, cigarettes, tobacco (exc. leaf)	5,187	6.1	94	22,911	22.6
18	Smokers' supplies, razor blades, etc	212	0.2	27	5,613	3.8
	CONFECTIONERY WHOLESALERS--Continued					
	Middle Atlantic Division--Continued					
44	Drugs, drug sundries	960	1.1	26	7,577	12.7
73	School equipment, supplies	95	0.1	6	836	11.4
115	Paper (basic materials, paperboard)	164	0.2	9	2,407	6.8
116	Converted paper products	279	0.3	23	3,631	7.7
	Paper stationery, office supplies	24	...	6	1,090	2.2
	Paper bags	89	...	16	2,855	3.1
	Boxes, containers (paper, paperboard)	70	...	6	1,030	6.8
	Miscellaneous converted paper products	96	...	...	...	...
119	Toys, games, athletic goods	269	0.3	10	3,819	7.0
	Commodities, n.e.c	1,655	2.0	...	...	...
126	Service receipts	160	0.2	4	618	25.9
	East North Central Division					
	All establishments	86,987	...	388	...	...
	Those analyzing commodity lines, total	78,523	100.0	348	...	...
1	Canned, bottled foods	163	0.2	11	1,387	11.8
3	Confectionery	65,777	83.8	348	78,523	83.8
	Candy, including chocolate	40,958	...	233	62,100	66.0
	Chewing gum	6,385	...	177	55,759	11.4
	Fountain syrups, other confections	9,166	...	175	53,102	17.3
	Not analyzed in detail	9,268	...	62	10,364	89.4
5	Groceries (exc. as specified)	872	1.1	21	4,303	20.2
	Oleomargarine, butter substitutes	126	...	4	972	13.0
	Bakery products	139	...	5	844	16.5
	Other groceries	607	...	...	...	...
6	Dairy products, ice cream, ices	152	0.2	5	605	25.1
17	Cigars, cigarettes, tobacco (exc. leaf)	6,723	8.6	74	41,343	16.3
18	Smokers' supplies, razor blades, etc	526	0.7	44	12,341	4.3
44	Drugs, drug sundries	536	0.7	34	8,854	6.0
	Drugs, pharmaceuticals	100	...	9	2,565	3.9
	Proprietary medicines, toiletries (exc. soap)	180	...	12	3,697	4.9
	Druggist sundries	184	...	15	4,265	4.3
	Not analyzed in detail	72	...	7	1,464	4.9
73	School equipment, supplies	231	0.3	15	3,797	6.1
115	Paper (basic materials, paperboard)	271	0.3	12	3,890	7.0
	Wrapping paper	234	...	11	3,841	6.1
	Miscellaneous paper, paperboard	37	...	4	1,958	1.9
116	Converted paper products	863	1.1	23	27,293	3.2
	Paper stationery, office supplies	117	...	12	4,307	2.7
	Paper bags	218	...	16	4,648	4.7
	Miscellaneous converted paper products	528	...	...	...	...
119	Toys, games, athletic goods	160	0.2	7	2,098	7.6
	Commodities, n.e.c	1,288	1.6	...	...	...
126	Service receipts	961	1.2	...	...	...
	West North Central Division					
	All establishments	26,780	...	132	...	...
	Those analyzing commodity lines, total	23,706	100.0	119	...	...
2	Coffee	63	0.3	5	1,506	4.2
3	Confectionery	18,599	78.5	119	23,706	78.5
	Candy, including chocolate	11,802	...	83	17,774	66.4
	Chewing gum	1,010	...	60	13,338	7.6
	Fountain syrups, other confections	2,784	...	53	11,713	23.8
	Not analyzed in detail	3,003	...	25	4,465	67.2
5	Groceries (exc. as specified)	347	1.5	8	1,871	18.5
17	Cigars, cigarettes, tobacco (exc. leaf)	2,838	12.0	28	10,282	27.6
18	Smokers' supplies, razor blades, etc	156	0.6	14	5,345	2.9
44	Drugs, drug sundries	175	0.7	11	3,257	5.4
116	Converted paper products	51	0.2	5	1,286	4.0
	Commodities, n.e.c	1,274	5.4	...	...	...
126	Service receipts	203	0.8	...	...	...
	South Atlantic Division					
	All establishments	65,133	...	365	...	...
	Those analyzing commodity lines, total	57,868	100.0	328	...	...
1	Canned, bottled foods	548	0.9	30	6,392	8.6
	Canned fruits, fruit juices	108	...	16	3,974	2.7
	Canned vegetables, vegetable juices	94	...	8	2,152	4.4
	Canned fish, sea foods	13	...	4	1,008	1.3
	Canned meats	170	...	16	3,329	5.1
	Other canned foods	70	...	...	...	...
	Not analyzed in detail	93	...	4	678	13.7
2	Coffee	199	0.3	17	3,676	5.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CONFECTIONERY WHOLESALERS--Continued					
	South Atlantic Division--Continued					
3	Confectionery	43,357	75.2	328	57,868	75.2
	Candy, including chocolate	24,550	...	258	44,661	55.0
	Chewing gum	4,735	...	223	41,052	11.5
	Fountain syrups, other confections	5,845	...	135	29,471	19.8
	Not analyzed in detail	8,227	...	52	11,546	71.2
5	Groceries (exc. as specified)	1,285	2.2	45	7,255	17.7
	Oleomargarine, butter substitutes	197	...	5	1,118	17.6
	Bakery products	594	...	23	3,470	17.1
	Tea	26	...	7	1,513	1.7
	Other groceries	468	...	...	...	...
6	Dairy products, ice cream, ices	165	0.3	7	1,792	9.2
13	Soft drinks	85	0.1	4	916	9.3
16	Soaps, toilet and other	65	0.1	12	2,328	2.8
17	Cigars, cigarettes, tobacco (exc. leaf)	5,393	9.3	95	23,162	23.3
18	Smokers' supplies, razor blades, etc	1,299	2.2	64	16,314	8.0
32	Men's, boys' clothing, furnishings (exc. shoes)	332	0.6	26	4,139	8.0
	Underwear, hosiery	113	...	19	2,908	3.9
	Work clothing, gloves	100	...	10	1,464	6.8
	Other clothing, furnishings (men's, boys')	119	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	133	0.2	23	3,598	3.7
	Hosiery, underwear	83	...	21	3,323	2.5
	Other apparel, accessories (exc. shoes)	50	...	...	...	...
37	Miscellaneous dry goods	124	0.2	16	2,560	4.8
	Notions, thread, buttons, closures	67	...	14	2,217	3.0
	Other dry goods	57	...	...	...	...
44	Drugs, drug sundries	2,074	3.6	90	18,781	11.0
73	School equipment, supplies	640	1.1	29	6,754	9.5
115	Paper (basic materials, paperboard)	127	0.2	13	3,381	3.8
	Wrapping paper	48	...	10	2,673	1.8
	Miscellaneous paper, paperboard	79	...	...	...	...
116	Converted paper products	922	1.6	38	8,363	11.0
	Paper stationery, office supplies	79	...	15	3,334	2.4
	Paper bags	271	...	24	4,978	5.4
	Boxes, containers (paper, paperboard)	80	...	4	1,192	6.7
	Miscellaneous converted paper products	235	...	4	893	26.3
	Not analyzed in detail	257	...	9	2,110	12.2
119	Toys, games, athletic goods	180	0.3	10	2,345	7.7
	Commodities, n.e.c.	940	1.6	...	...	...
	East South Central Division					
	All establishments	25,143	...	164	...	...
	Those analyzing commodity lines, total	22,808	100.0	149	...	...
1	Canned, bottled foods	116	0.5	4	949	12.2
2	Coffee	136	0.6	8	1,105	12.3
3	Confectionery	19,043	83.5	149	22,808	83.5
	Candy, including chocolate	11,447	...	122	16,818	68.1
	Chewing gum	1,390	...	100	13,999	9.9
	Fountain syrups, other confections	2,631	...	38	8,170	32.2
	Not analyzed in detail	3,575	...	21	4,294	83.2
5	Groceries (exc. as specified)	358	1.6	18	2,468	14.5
	Bakery products	113	...	10	951	11.9
	Tea	26	...	5	792	3.3
	Other groceries	219	...	...	...	...
16	Soaps, toilet and other	38	0.2	7	1,466	2.6
17	Cigars, cigarettes, tobacco (exc. leaf)	708	3.1	23	4,184	16.9
18	Smokers' supplies, razor blades, etc	179	0.8	19	3,249	5.5
32	Men's, boys' clothing, furnishings (exc. shoes)	130	0.6	14	1,537	8.4
	Underwear, hosiery	64	...	13	1,487	4.3
	Work clothing, gloves	52	...	9	997	5.2
	Other clothing, furnishings (men's, boys')	14	...	5	527	2.6
33	Women's, children's clothing, accessories (exc. shoes)	111	0.5	15	1,837	6.0
	Hosiery, underwear	104	...	14	1,791	5.8
	Other apparel, accessories (exc. shoes)	7	...	...	...	...
37	Miscellaneous dry goods	214	0.9	18	2,881	7.4
	Notions, thread, buttons, closures	206	...	18	2,881	7.2
	Other dry goods	8	...	...	...	...
44	Drugs, drug sundries	696	3.0	30	5,393	12.9
	CONFECTIONERY WHOLESALERS--Continued					
	East South Central Division--Continued					
73	School equipment, supplies	152	0.7	12	1,567	9.7
115	Paper (basic materials, paperboard)	186	0.8	5	1,232	15.1
116	Converted paper products	52	0.2	10	1,453	3.6
119	Toys, games, athletic goods	31	0.1	7	942	3.3
	Toys, games	23	...	5	635	3.6
	Other athletic goods	8	...	...	...	...
	Commodities, n.e.c.	658	2.9	...	...	...
	West South Central Division					
	All establishments	34,348	...	146	...	...
	Those analyzing commodity lines, total	27,620	100.0	127	...	...
3	Confectionery	23,843	86.4	127	27,620	86.4
	Candy, including chocolate	13,185	...	97	18,447	71.5
	Chewing gum	1,408	...	74	15,146	9.3
	Fountain syrups, other confections	1,767	...	28	6,338	27.9
	Not analyzed in detail	7,483	...	24	7,789	96.1
5	Groceries (exc. as specified)	574	2.1	13	3,115	18.4
	Bakery products	144	...	8	2,010	7.2
	Other groceries	430	...	7	1,421	30.3
16	Soaps, toilet and other	28	0.1	7	1,224	2.3
17	Cigars, cigarettes, tobacco (exc. leaf)	1,403	5.1	33	8,036	17.4
18	Smokers' supplies, razor blades, etc	288	1.0	20	4,875	5.9
32	Men's, boys' clothing, furnishings (exc. shoes)	23	0.1	7	1,015	2.3
33	Women's, children's clothing, accessories (exc. shoes)	20	0.1	6	834	2.4
37	Miscellaneous dry goods	18	0.1	8	1,318	1.4
	Notions, thread, buttons, closures	18	...	8	1,318	1.4
44	Drugs, drug sundries	345	1.2	25	5,961	5.8
73	School equipment, supplies	369	1.3	12	3,158	11.7
116	Converted paper products	197	0.7	7	1,459	13.5
	Paper bags	49	...	5	1,308	3.7
	Miscellaneous converted paper products	148	...	...	...	...
	Commodities, n.e.c., and service receipts	512	1.8	...	...	...
	Mountain Division					
	All establishments	9,074	...	53	...	...
	Those analyzing commodity lines, total	8,351	100.0	50	...	...
3	Confectionery	5,812	69.6	50	8,351	69.6
	Candy, including chocolate	3,062	...	33	6,374	48.0
	Chewing gum	414	...	22	5,312	7.8
	Fountain syrups, other confections	1,313	...	27	5,587	23.5
	Not analyzed in detail	1,023	...	13	1,421	72.0
17	Cigars, cigarettes, tobacco (exc. leaf)	1,306	15.6	14	4,375	29.8
18	Smokers' supplies, razor blades, etc	333	4.0	8	2,542	13.1
44	Drugs, drug sundries	217	2.6	7	1,135	19.1
	Commodities, n.e.c.	683	8.2	...	...	...
	Pacific Division					
	All establishments	19,442	...	126	...	...
	Those analyzing commodity lines, total	18,563	100.0	116	...	...
1	Canned, bottled foods	67	0.4	8	851	7.9
3	Confectionery	15,394	82.9	116	18,563	82.9
	Candy, including chocolate	10,897	...	75	14,293	76.2
	Chewing gum	505	...	36	7,037	7.2
	Fountain syrups, other confections	2,257	...	35	5,432	41.6
	Not analyzed in detail	1,735	...	24	2,060	84.2
5	Groceries (exc. as specified)	327	1.8	14	1,554	21.0
	Oleomargarine, butter substitutes	160	...	5	877	18.2
	Bakery products	52	...	5	429	12.1
	Other groceries	115	...	...	...	...
6	Dairy products, ice cream, ices	115	0.6	8	1,408	8.2
17	Cigars, cigarettes, tobacco (exc. leaf)	1,535	8.3	24	5,229	29.4
18	Smokers' supplies, razor blades, etc	25	0.1	5	1,148	2.2
16	Converted paper products	20	0.1	4	480	4.2
119	Toys, games, athletic goods	89	0.5	6	515	17.3
	Commodities, n.e.c.	991	5.3	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as per cent of col. 4 (5)
	FISH, SEA FOODS WHOLESALERS					
	New England Division					
	All establishments	69,209	...	196	...	...
	Those analyzing commodity lines, total	66,279	100.0	184	...	...
1	Canned, bottled foods	472	0.7	6	5,968	7.9
	Canned fish, sea food	423	...	5	4,740	8.9
	Other canned foods	49	...	...	...	...
4	Frozen foods	5,470	8.2	14	17,851	30.6
10	Fresh fish, sea foods	59,412	89.7	184	66,279	89.7
102	Petroleum and products	145	0.2	5	1,265	11.5
	Commodities, n.e.c.	780	1.2	...	...	...
	Middle Atlantic Division					
	All establishments	134,391	...	371	...	...
	Those analyzing commodity lines, total	132,713	100.0	356	...	...
1	Canned, bottled foods	839	0.6	24	5,811	14.4
	Canned fish, sea foods	633	...	21	5,210	12.1
	Other canned foods	206	...	...	...	...
4	Frozen foods	5,069	3.8	47	26,634	19.0
5	Groceries (exc. as specified)	152	0.1	12	1,842	8.2
6	Dairy products, ice cream, ices	86	0.1	8	881	9.8
	Cheese	64	...	5	475	13.5
	Other dairy products (exc. canned milk)	22	...	...	...	...
9	Meats, provisions	91	0.1	8	1,441	6.3
10	Fresh fish, sea foods	126,216	95.1	356	132,713	95.1
	Commodities, n.e.c., and service receipts	260	0.2	...	...	...
	East North Central Division					
	All establishments	51,795	...	154	...	...
	Those analyzing commodity lines, total	50,998	100.0	146	...	...
1	Canned, bottled foods	212	0.4	16	6,059	3.5
	Canned fish, sea foods	191	...	13	5,533	3.4
	Other canned foods	21	...	...	...	...
4	Frozen foods	3,532	6.9	25	10,743	32.9
	Frozen fruits	484	...	4	3,340	14.5
	Frozen vegetables	489	...	4	3,142	15.6
	Other frozen foods	1,255	...	16	7,276	17.2
	Not analyzed in detail	1,304	...	7	3,149	41.4
10	Fresh fish, sea foods	46,607	91.4	146	50,998	91.4
	Commodities, n.e.c., and service receipts	647	1.3	...	...	...
	West North Central Division					
	All establishments	5,979	...	36	...	...
	Those analyzing commodity lines, total	5,836	100.0	34	...	...
1	Canned, bottled foods	356	6.1	7	2,213	16.1
4	Frozen foods	60	1.0	4	664	9.0
10	Fresh fish, sea foods	5,083	87.1	34	5,836	87.1
	Commodities, n.e.c.	337	5.8	...	...	...
	South Atlantic Division					
	All establishments	57,676	...	200	...	...
	Those analyzing commodity lines, total	52,734	100.0	183	...	...
1	Canned, bottled foods	47	0.1	4	1,610	2.9
4	Frozen foods	4,295	8.1	20	11,640	36.9
7	Eggs, poultry	434	0.8	6	2,670	16.3
10	Fresh fish, sea foods	47,462	90.1	183	52,734	90.1
102	Petroleum and products	79	0.1	4	1,052	7.5
	Commodities, n.e.c., and service receipts	417	0.8	...	...	...
	East South Central Division					
	All establishments	8,110	...	37	...	...
	Those analyzing commodity lines, total	7,706	100.0	35	...	...
4	Frozen foods	735	9.5	7	2,671	27.5
10	Fresh fish, sea foods	6,766	87.8	35	7,706	87.8
	Commodities, n.e.c.	205	2.7	...	...	...
	West South Central Division					
	All establishments	18,002	...	105	...	...
	Those anlayzing commodity lines, total	17,313	100.0	95	...	...
4	Frozen foods	1,892	10.9	12	4,556	41.5
7	Eggs, poultry	309	1.8	4	889	34.8
10	Fresh fish, sea foods	14,908	86.1	95	17,313	86.1
	Commodities, n.e.c.	204	1.2	...	...	...
	Mountain Division					
	All establishments	2,154	...	11	...	...
	Those analyzing commodity lines, total	2,154	100.0	11	...	...
1	Canned, bottled foods	40	1.8	4	1,429	2.8
10	Fresh fish, sea foods	2,024	94.0	11	2,154	94.0
	Commodities, n.e.c.	90	4.2	...	...	...
	FISH, SEA FOODS WHOLESALERS--Continued					
	Pacific Division					
	All establishments	46,346	...	123	...	...
	Those analyzing commodity lines, total	45,621	100.0	116	...	...
1	Canned, bottled foods	1,117	2.4	10	10,129	11.0
4	Frozen foods	3,194	7.0	14	10,785	29.6
10	Fresh fish, sea foods	40,988	89.9	116	45,621	89.9
	Commodities, n.e.c.	322	0.7	...	...	...
	MEATS, MEAT PRODUCTS WHOLESALERS					
	New England Division					
	All establishments	245,878	...	341	...	...
	Those analyzing commodity lines, total	238,643	100.0	322	...	...
1	Canned, bottled foods	993	0.4	44	34,134	2.9
	Canned vegetables, vegetable juices	47	...	7	4,701	1.0
	Canned meats	796	...	38	26,184	3.0
	Canned milk	15	...	9	9,411	0.2
	Other canned foods	135	...	...	...	...
4	Frozen foods	2,402	1.0	23	20,671	11.6
	Frozen fruits	868	...	16	17,545	4.9
	Frozen vegetables	1,110	...	16	15,562	7.1
	Other frozen foods	424	...	15	13,076	3.2
5	Groceries (exc. as specified)	1,992	0.8	24	20,328	9.8
	Flour, related products	89	...	4	1,865	4.8
	Sugar	351	...	5	3,488	10.1
	Oleomargarine, butter substitutes	218	...	8	8,626	2.5
	Cooking oils (exc. lard)	701	...	13	13,543	5.2
	Other groceries	633	...	...	...	...
6	Dairy products, ice cream, ices	2,585	1.1	65	49,004	5.3
	Butter	1,534	...	60	41,371	3.7
	Cheese	801	...	58	42,692	1.9
	Ice cream, ices	4	...	5	1,445	0.3
	Other dairy products (exc. canned milk)	246	...	4	5,052	4.9
7	Eggs, poultry	6,826	2.9	110	66,679	10.2
	Eggs	1,241	...	78	49,739	2.5
	Poultry (live or dressed)	4,818	...	104	59,365	8.1
	Not analyzed in detail	767	...	4	6,930	11.1
9	Meats, provisions	222,703	93.3	322	238,643	93.3
	Fresh meats (exc. sausages)	161,147	...	246	196,551	82.0
	Cured, boiled, smoked meats	14,223	...	157	111,321	12.8
	Sausages--loaves	8,911	...	123	88,685	10.0
	Lard (from hogs)	2,027	...	79	68,937	2.9
	Other meats, including game	3,082	...	34	24,420	12.6
	Not analyzed in detail	33,313	...	57	36,563	91.1
10	Fresh fish, sea foods	282	0.1	10	5,079	5.6
	Commodities, n.e.c., and service receipts	860	0.4	...	...	...
	Middle Atlantic Division					
	All establishments	818,212	...	1,203	...	...
	Those analyzing commodity lines, total	809,752	100.0	1,164	...	...
1	Canned, bottled foods	6,253	0.8	114	78,759	7.9
	Canned fruits, fruit juices	103	...	24	9,299	1.1
	Canned vegetables, vegetable juices	390	...	30	11,215	3.5
	Canned fish, sea foods	210	...	25	8,737	2.4
	Canned meats	5,475	...	99	73,544	7.4
	Canned milk	51	...	23	9,511	0.5
	Other canned foods	24	...	21	7,618	0.3
4	Frozen foods	1,582	0.2	25	27,028	5.8
5	Groceries (exc. as specified)	1,541	0.2	47	38,512	4.0
	Flour, related products	42	...	11	4,042	1.0
	Sugar	30	...	12	4,496	0.7
	Oleomargarine, butter substitutes	285	...	23	27,353	1.0
	Cooking oils (exc. lard)	268	...	20	19,752	1.4
	Breakfast cereals	19	...	8	2,979	0.6
	Bakery products	184	...	13	3,743	4.9
	Tea	23	...	10	3,130	0.7
	Other groceries	690	...	19	7,202	9.6
6	Dairy products, ice cream, ices	4,220	0.5	105	52,618	8.0
	Butter	1,666	...	80	42,344	3.9
	Cheese	2,530	...	87	45,745	5.5
	Other dairy products (exc. canned milk)	24	...	...	...	...
7	Eggs, poultry	16,357	2.0	184	147,811	11.1
	Eggs	1,752	...	100	67,310	2.6
	Poultry (live or dressed)	14,605	...	163	138,345	10.6
8	Fresh fruits, vegetables, berries	4,355	0.5	18	18,179	24.0
	Fresh fruits, berries	860	...	13	7,799	11.0
	Fresh vegetables	3,495	...	16	18,067	19.3

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MEATS, MEAT PRODUCTS WHOLESALERS--Continued					
	Middle Atlantic Division--Continued					
9	Meats, provisions	771,597	95.3	1,164	809,752	95.3
	Fresh meats (exc. sausages)	549,069	...	800	650,135	84.4
	Cured, boiled, smoked meats	87,178	...	497	323,974	26.9
	Sausages - loaves	18,694	...	293	186,290	10.0
	Lard (from hogs)	7,683	...	194	139,914	5.5
	Other meats, including game	11,460	...	115	99,683	11.5
	Not analyzed in detail	97,513	...	230	100,695	96.8
10	Fresh fish, sea foods	465	0.1	15	18,016	2.6
	Commodities, n.e.c., and service receipts	3,382	0.4	...	...	...
	East North Central Division					
	All establishments	384,739	...	748	...	...
	Those analyzing commodity lines, total	379,391	100.0	719	...	...
1	Canned, bottled foods	4,043	1.1	88	57,287	7.0
	Canned baby foods	27	...	5	4,137	0.6
	Canned fruits, fruit juices	687	...	13	20,196	3.4
	Canned vegetables, vegetable juices	666	...	17	10,444	6.4
	Canned fish, sea foods	221	...	9	17,885	1.2
	Canned meats	1,035	...	52	44,506	2.3
	Canned milk	196	...	8	8,014	2.4
	Other canned foods	312	...	13	19,797	1.6
	Not analyzed in detail	899	...	20	4,749	18.9
4	Frozen foods	808	0.2	17	7,930	10.2
	Frozen fruits	249	...	6	2,236	11.1
	Frozen vegetables	153	...	7	3,694	4.1
	Other frozen foods	162	...	11	3,144	5.2
	Not analyzed in detail	244	...	4	3,002	8.1
5	Groceries (exc. as specified)	1,346	0.4	36	25,197	5.3
	Flour, related products	38	...	7	3,338	1.1
	Sugar	90	...	9	4,987	1.8
	Oleomargarine, butter substitutes	167	...	12	4,819	3.5
	Cooking oils (exc. lard)	405	...	14	17,191	2.4
	Breakfast cereals	37	...	7	3,609	1.0
	Bakery products	51	...	9	3,519	1.4
	Tea	12	...	5	1,933	0.6
	Other groceries	263	...	...	...	...
	Not analyzed in detail	283	...	10	3,324	8.5
6	Dairy products, ice cream, ices	744	0.2	49	35,463	2.1
	Butter	229	...	29	25,821	0.9
	Cheese	336	...	37	2,929	11.5
	Milk, cream (fluid)	5	...	4	1,730	0.3
	Other dairy products (exc. canned milk)	174	...	...	...	...
7	Eggs, poultry	6,151	1.6	96	72,575	8.5
	Eggs	648	...	54	44,149	1.5
	Poultry (live or dressed)	5,503	...	92	71,425	7.7
8	Fresh fruits, vegetables, berries	1,383	0.4	25	11,642	11.9
	Fresh fruits, berries	217	...	8	5,261	4.1
	Fresh vegetables	799	...	10	6,426	12.4
	Not analyzed in detail	367	...	14	5,102	7.2
9	Meats, provisions	363,541	95.7	719	379,391	95.7
	Fresh meats (exc. sausages)	239,400	...	492	290,784	82.3
	Cured, boiled, smoked meats	24,670	...	315	163,179	15.1
	Sausages - loaves	25,243	...	282	150,712	16.7
	Lard (from hogs)	3,464	...	216	117,186	3.0
	Other meats, including game	2,253	...	70	51,625	4.4
	Not analyzed in detail	68,511	...	172	71,675	95.6
10	Fresh fish, sea foods	208	0.1	22	12,554	1.6
17	Cigars, cigarettes, tobacco (exc. leaf)	305	0.1	4	1,279	23.8
	Commodities, n.e.c., and service receipts	862	0.2	...	...	...
	West North Central Division					
	All establishments	71,555	...	210	...	...
	Those analyzing commodity lines, total	69,416	100.0	196	...	...
1	Canned, bottled foods	193	0.3	15	3,587	5.4
	Canned fruits, fruit juices	20	...	4	1,129	1.8
	Canned vegetables, vegetable juices	62	...	5	1,259	4.9
	Canned fish, sea foods	8	...	4	1,367	0.6
	Canned meats	52	...	9	2,483	2.1
	Other canned foods	51	...	...	...	...
4	Frozen foods	233	0.3	11	3,945	5.9
5	Groceries (exc. as specified)	698	1.0	15	7,291	9.6
6	Dairy products, ice cream, ices	199	0.3	19	7,950	2.5
	Butter	89	...	10	3,980	2.2
	Cheese	92	...	17	7,703	1.2
	Ice cream, ices	3	...	5	807	0.4
	Milk, cream (fluid)	7	...	5	1,183	0.6
	Other dairy products (exc. canned milk)	8	...	4	823	1.0
	MEATS, MEAT PRODUCTS WHOLESALERS--Continued					
	West North Central Division—Continued					
7	Eggs, poultry	838	1.2	23	11,095	7.6
	Eggs	225	...	16	7,703	2.9
	Poultry (live or dressed)	613	...	20	10,141	6.0
8	Fresh fruits, vegetables, berries	135	0.2	7	1,264	10.7
	Fresh fruits, berries	30	...	5	751	4.0
	Fresh vegetables	105	...	7	1,265	8.3
9	Meats, provisions	66,588	95.9	196	69,416	95.9
	Fresh meats (exc. sausages)	37,497	...	133	50,245	74.6
	Cured, boiled, smoked meats	6,081	...	95	34,319	17.7
	Sausages - loaves	4,744	...	92	34,759	13.6
	Lard (from hogs)	1,437	...	77	30,227	4.8
	Other meats, including game	1,269	...	28	13,278	9.6
	Not analyzed in detail	15,560	...	53	16,422	94.8
10	Fresh fish, sea foods	72	0.1	4	2,708	2.6
	Commodities, n.e.c.	399	0.6	...	...	...
126	Service receipts	61	0.1	5	711	8.6
	South Atlantic Division					
	All establishments	125,255	...	228	...	...
	Those analyzing commodity lines, total	123,850	100.0	219	...	...
1	Canned, bottled foods	1,630	1.3	54	45,150	3.6
	Canned baby foods	15	...	4	4,349	0.3
	Canned fruits, fruit juices	190	...	12	10,649	1.8
	Canned vegetables, vegetable juices	274	...	13	10,581	2.6
	Canned fish, sea foods	92	...	11	9,703	0.9
	Canned meats	517	...	36	32,455	1.6
	Canned milk	129	...	15	12,868	1.0
	Other canned foods	37	...	9	4,059	0.9
	Not analyzed in detail	376	...	7	6,071	6.2
2	Coffee	250	0.2	15	13,074	1.9
3	Confectionery	297	0.2	6	4,431	6.7
4	Frozen foods	752	0.6	15	13,114	5.0
	Frozen fruits	189	...	10	9,520	2.0
	Frozen vegetables	445	...	11	9,568	4.6
	Other frozen foods	118	...	...	...	...
5	Groceries (exc. as specified)	2,251	1.8	30	21,900	10.3
	Flour, related products	64	...	10	8,807	0.7
	Sugar	184	...	13	9,732	1.9
	Oleomargarine, butter substitutes	625	...	16	14,668	4.3
	Cooking oils (exc. lard)	257	...	13	11,302	2.3
	Breakfast cereals	30	...	10	7,881	0.4
	Bakery products	10	...	5	2,787	0.4
	Tea	15	...	9	5,655	0.3
	Dried fruits	2	...	5	2,149	0.1
	Other groceries	1,064	...	16	8,946	11.9
6	Dairy products, ice cream, ices	2,892	2.3	52	48,145	6.0
	Butter	1,233	...	41	43,391	2.8
	Cheese	1,594	...	48	45,966	3.5
	Ice cream, ices	9	...	5	5,387	0.2
	Milk, cream (fluid)	45	...	6	5,767	0.8
	Other dairy products (exc. canned milk)	11	...	6	7,884	0.1
7	Eggs, poultry	4,667	3.8	59	49,282	9.5
	Eggs	2,412	...	51	46,696	5.2
	Poultry (live or dressed)	2,255	...	48	43,206	5.2
8	Fresh fruits, vegetables, berries	1,962	1.6	12	10,036	19.5
9	Meats, provisions	108,324	87.5	219	123,850	87.5
	Fresh meats (exc. sausages)	58,288	...	161	95,850	60.8
	Cured, boiled, smoked meats	16,022	...	121	78,850	20.3
	Sausages - loaves	5,851	...	106	70,656	8.3
	Lard (from hogs)	2,565	...	88	65,425	3.9
	Other meats, including game	3,491	...	50	31,971	10.9
	Not analyzed in detail	22,107	...	44	24,521	90.2
10	Fresh fish, sea foods	101	0.1	8	7,740	1.3
11	Miscellaneous foods, related products	533	0.4	4	5,913	9.0
	Commodities, n.e.c.	113	0.1	...	...	...
126	Service receipts	78	0.1	...	...	...
	East South Central Division					
	All establishments	29,292	...	87	...	...
	Those analyzing commodity lines, total	28,795	100.0	85	...	...
1	Canned, bottled foods	458	1.6	13	4,737	9.7
4	Frozen foods	86	0.3	5	2,859	3.0
5	Groceries (exc. as specified)	167	0.6	9	4,665	3.6
	Oleomargarine, butter substitutes	57	...	5	3,396	1.7
	Other groceries	110	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MEATS, MEAT PRODUCTS WHOLESALERS--Continued					
	East South Central Division--Continued					
6	Dairy products, ice cream, ices	260	0.9	13	6,164	4.2
	Butter	114	...	9	5,439	2.1
	Cheese	144	...	9	5,050	2.8
	Other dairy products (exc. canned milk)	2	...	...	...	...
7	Eggs, poultry	148	0.5	16	5,911	2.5
	Eggs	49	...	13	5,473	0.9
	Poultry (live or dressed)	99	...	11	3,916	2.5
9	Meats, provisions	27,416	95.2	85	28,795	95.2
10	Fresh fish, sea foods	95	0.3	9	2,686	3.5
	Commodities, n.e.c.	165	0.6	...	...	...
	West South Central Division					
	All establishments	79,400	...	214	...	...
	Those analyzing commodity lines, total	78,182	100.0	206	...	...
1	Canned, bottled foods	880	1.1	26	17,692	5.0
	Canned vegetables, vegetable juices	33	...	4	761	4.3
	Canned meats	691	...	20	16,980	4.1
	Other canned foods	156	...	...	...	...
4	Frozen foods	208	0.3	4	9,510	2.2
5	Groceries (exc. as specified)	1,864	2.4	26	18,100	10.3
	Flour, related products	55	...	9	3,064	1.8
	Sugar	4	...	9	1,174	0.3
	Oleomargarine, butter substitutes	564	...	21	17,008	3.3
	Cooking oils (exc. lard)	1,151	...	20	14,882	7.7
	Breakfast cereals	1	...	7	881	0.1
	Bakery products	9	...	8	1,011	0.9
	Other groceries	80	...	11	3,283	2.4
6	Dairy products, ice cream, ices	2,088	2.7	37	22,039	9.5
	Butter	577	...	24	18,562	3.1
	Cheese	1,438	...	31	21,361	6.7
	Other dairy products (exc. canned milk)	73	...	...	...	...
7	Eggs, poultry	2,341	3.0	32	26,118	9.0
9	Meats, provisions	69,892	89.3	206	78,182	89.3
	Fresh meats (exc. sausages)	34,717	...	148	57,853	60.0
	Cured, boiled, smoked meats	10,034	...	113	52,042	19.3
	Sausages - loaves	6,078	...	94	46,152	13.2
	Lard (from hogs)	1,728	...	66	40,744	4.2
	Other meats, including game	807	...	27	11,996	6.7
	Not analyzed in detail	16,528	...	47	17,602	93.9
	Commodities, n.e.c., and service receipts	909	1.2	...	...	...
	Mountain Division					
	All establishments	40,149	...	94	...	...
	Those analyzing commodity lines, total	39,073	100.0	90	...	...
1	Canned, bottled foods	1,101	2.8	13	5,160	21.3
4	Frozen foods	30	0.1	5	977	3.1
5	Groceries (exc. as specified)	98	0.2	6	1,658	5.9
6	Dairy products, ice cream, ices	157	0.4	10	2,581	6.1
7	Eggs, poultry	278	0.7	15	4,387	6.3
8	Fresh fruits, vegetables, berries	204	0.5	7	2,616	7.8
9	Meats, provisions	36,760	94.2	90	39,073	94.2
	Fresh meats (exc. sausages)	13,471	...	48	25,167	53.5
	Cured, boiled, smoked meats	8,601	...	37	22,158	38.8
	Sausages - loaves	2,523	...	33	20,217	12.5
	Lard (from hogs)	159	...	22	9,256	1.7
	Other meats, including game	214	...	11	3,587	6.0
	Not analyzed in detail	11,792	...	39	13,412	87.9
10	Fresh fish, sea foods	157	0.4	8	3,678	4.3
	Commodities, n.e.c.	166	0.4	...	...	...
126	Service receipts	122	0.3	5	835	14.6
	Pacific Division					
	All establishments	204,996	...	382	...	...
	Those analyzing commodity lines, total	196,245	100.0	355	...	...
1	Canned, bottled foods	775	0.4	31	25,396	3.0
	Canned fruits, fruit juices	58	...	5	2,065	2.8
	Canned vegetables, vegetable juices	48	...	4	2,011	2.4
	Canned fish, sea foods	11	...	4	1,651	0.7
	Canned meats	357	...	18	21,626	1.6
	Canned milk	27	...	7	8,751	0.3
	Other canned foods	24	...	...	...	...
	Not analyzed in detail	250	...	7	1,765	14.2
4	Frozen foods	793	0.4	11	8,730	9.1
	Frozen fruits	78	...	4	7,212	1.1
	Frozen vegetables	113	...	5	7,634	1.5
	Other frozen foods	602	...	...	...	...
	MEATS, MEAT PRODUCTS WHOLESALERS--Continued					
	Pacific Division--Continued					
5	Groceries (exc. as specified)	1,218	0.6	19	13,481	9.0
	Flour, related products	18	...	5	1,801	1.0
	Sugar	18	...	5	1,801	1.0
	Cooking oils (exc. lard)	634	...	9	10,250	6.2
	Other groceries	141	...	...	...	...
	Not analyzed in detail	407	...	4	1,596	25.5
6	Dairy products, ice cream, ices	623	0.3	26	22,465	2.8
	Butter	43	...	11	11,784	0.4
	Cheese	290	...	17	19,681	1.5
	Milk, cream (fluid)	13	...	4	1,536	0.8
	Other dairy products (exc. canned milk)	45	...	...	...	...
	Not analyzed in detail	232	...	3	1,080	21.5
7	Eggs, poultry	3,224	1.6	50	36,635	8.8
	Eggs	1,203	...	32	26,504	4.5
	Poultry (live or dressed)	2,021	...	42	34,057	5.9
8	Fresh fruits, vegetables, berries	344	0.2	13	3,964	8.7
9	Meats, provisions	188,231	96.0	355	196,245	96.0
	Fresh meats (exc. sausages)	123,089	...	237	150,784	81.6
	Cured, boiled, smoked meats	15,593	...	179	108,030	14.4
	Sausages - loaves	7,651	...	145	91,434	8.4
	Lard (from hogs)	1,941	...	115	75,650	2.6
	Other meats, including game	3,554	...	44	31,662	11.2
	Not analyzed in detail	36,403	...	94	37,751	96.4
10	Fresh fish, sea foods	267	0.1	12	5,746	4.6
	Commodities, n.e.c., and service receipts	770	0.4	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS					
	New England Division					
	All establishments	101,959	...	377	...	...
	Those analyzing commodity lines, total	95,121	100.0	331	...	...
1	Canned, bottled foods	12,209	12.8	103	22,742	53.7
	Canned baby foods	56	...	12	1,872	3.0
	Canned fruits, fruit juices	1,401	...	42	7,742	18.1
	Canned vegetables, vegetable juices	1,280	...	37	6,667	19.2
	Canned fish, sea foods	3,415	...	42	8,295	41.2
	Canned meats	959	...	23	5,633	17.0
	Canned milk	325	...	22	3,701	8.8
	Other canned foods	1,704	...	37	7,725	22.0
	Not analyzed in detail	3,069	...	25	5,130	59.8
2	Coffee	11,311	11.9	69	21,714	52.1
3	Confectionery	6,541	6.9	34	13,515	48.4
	Candy, including chocolate	772	...	25	7,390	10.4
	Chewing gum	22	...	13	3,726	0.6
	Fountain syrups, other confections	5,747	...	21	9,800	58.6
4	Frozen foods	8,120	8.5	33	12,420	65.4
	Frozen fruits	1,527	...	22	8,467	18.0
	Frozen vegetables	1,936	...	21	7,518	25.8
	Other frozen foods	4,657	...	28	10,764	43.3
5	Groceries (exc. as specified)	44,895	47.3	204	64,193	69.9
	Flour, related products	10,463	...	52	19,424	53.9
	Sugar	2,644	...	36	11,125	23.8
	Oleomargarine, butter substitutes	524	...	13	4,451	11.8
	Cooking oils (exc. lard)	2,578	...	40	10,672	24.2
	Breakfast cereals	198	...	13	3,164	6.2
	Bakery products	5,472	...	42	8,070	67.8
	Tea	7,018	...	40	20,088	34.9
	Dried fruits	282	...	21	5,998	4.7
	Other groceries	6,487	...	66	16,310	39.8
	Not analyzed in detail	9,229	...	33	12,143	76.0
6	Dairy products, ice cream, ices	1,098	1.2	39	10,047	10.9
	Butter	234	...	7	2,414	9.7
	Cheese	493	...	25	4,778	10.3
	Other dairy products (exc. canned milk)	250	...	...	...	...
	Not analyzed in detail	121	...	6	2,552	4.7
7	Eggs, poultry	348	0.4	10	3,172	11.0
8	Fresh fruits, vegetables, berries	520	0.5	10	4,770	10.9
9	Meats, provisions	862	0.9	15	3,757	22.9
10	Fresh fish, sea foods	708	0.7	6	3,481	20.3
11	Miscellaneous foods, related products	2,476	2.6	20	5,321	46.5
13	Soft drinks	1,227	1.3	26	2,707	45.3
16	Soaps, toilet and other	332	0.3	21	2,840	11.7
17	Cigars, cigarettes, tobacco (exc. leaf)	243	0.2	7	1,357	17.9
	Commodities, n.e.c.	4,149	4.4	...	...	...
126	Service receipts	82	0.1	7	2,281	3.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued					
	Middle Atlantic Division					
	All establishments	1,341,884	...	2,374	...	...
	Those analyzing commodity lines, total	1,299,866	100.0	2,132	...	...
1	Canned, bottled foods	146,597	11.3	630	265,303	55.2
	Canned baby foods	1,587	...	31	10,717	14.8
	Canned fruits, fruit juices	15,814	...	251	98,907	16.0
	Canned vegetables, vegetable juices	22,210	...	239	87,536	25.4
	Canned fish, sea foods	24,291	...	269	104,436	23.2
	Canned meats	16,265	...	147	63,579	25.6
	Canned milk	17,529	...	135	64,104	27.3
	Other canned foods	21,854	...	218	76,926	28.4
	Not analyzed in detail	27,047	...	125	42,207	64.1
2	Coffee	273,175	21.0	309	363.903	75.1
3	Confectionery	4,080	0.3	133	44,818	9.1
	Candy, including chocolate	2,510	...	98	33,478	7.5
	Chewing gum	284	...	23	8,978	3.2
	Fountain syrups, other confections	813	...	30	9,903	8.2
	Not analyzed in detail	473	...	14	3,644	13.0
4	Frozen foods	72,762	5.6	150	98,480	73.9
	Frozen fruits	11,751	...	73	55,590	21.1
	Frozen vegetables	16,544	...	65	46,956	35.2
	Other frozen foods	35,396	...	99	67,110	52.7
	Not analyzed in detail	9,071	...	25	12,912	70.2
5	Groceries (exc. as specified)	532,918	40.9	1,287	730,146	73.0
	Flour, related products	82,772	...	455	224,214	36.9
	Sugar	180,832	...	347	305,421	59.2
	Oleomargarine, butter substitutes	8,584	...	225	121,374	7.1
	Cooking oils (exc. lard)	34,349	...	371	184,559	18.6
	Breakfast cereals	2,305	...	255	112,164	2.1
	Bakery products	38,409	...	417	145,621	26.4
	Tea	33,511	...	365	156,103	21.5
	Dried fruits	28,195	...	319	166,419	16.9
	Other groceries	123,961	...	693	341,207	36.3
6	Dairy products, ice cream, ices	14,901	1.1	174	83,273	17.9
	Butter	2,707	...	41	28,307	9.6
	Cheese	11,332	...	148	61,866	18.3
	Ice cream, ices	382	...	14	5,612	6.8
	Milk, cream (fluid)	202	...	12	5,010	4.0
	Other dairy products (exc. canned milk)	278	...	18	11,536	2.4
7	Eggs, poultry	2,717	0.2	29	23,065	11.8
	Eggs	1,465	...	28	21,835	6.7
	Poultry (live or dressed)	1,252	...	11	7,718	16.2
8	Fresh fruits, vegetables, berries	3,192	0.2	41	20,998	15.2
	Fresh fruits, berries	1,035	...	17	7,961	13.0
	Fresh vegetables	1,697	...	23	15,169	11.2
	Not analyzed in detail	460	...	10	2,177	21.1
9	Meats, provisions	6,065	0.5	95	46,034	13.2
	Fresh meats (exc. sausages)	1,286	...	12	7,741	16.6
	Cured, boiled, smoked meats	1,083	...	42	11,359	9.5
	Sausages - loaves	646	...	17	7,175	9.0
	Lard (from hogs)	1,194	...	34	21,203	5.6
	Other meats, including game	30	...	5	2,395	1.2
	Not analyzed in detail	1,826	...	13	9,062	20.2
10	Fresh fish, sea foods	4,686	0.4	41	27,063	17.3
11	Miscellaneous foods, related products	159,767	12.3	187	234,770	68.0
12	Beer, fermented malt liquors	1,338	0.1	31	8,198	16.3
13	Soft drinks	13,893	1.1	234	18,705	74.3
16	Soaps, toilet and other	10,082	0.8	91	32,065	31.4
17	Cigars, cigarettes, tobacco (exc. leaf)	1,350	0.1	22	11,426	11.8
21	Feed (mixed, other)	4,133	0.3	15	14,802	27.9
35	Piece goods (woven)	1,631	0.1	26	26,752	6.1
	Rayon, nylon, other synthetic	793	...	8	15,052	5.3
	Other woven piece goods	441	...	...	...	...
	Not analyzed in detail	397	...	9	9,341	4.2
44	Drugs, drug sundries	2,175	0.2	39	27,488	7.9
48	Industrial chemicals, n.e.c.	1,034	0.1	23	14,580	7.1
116	Converted paper products	823	0.1	21	11,210	7.3
	Paper bags	292	...	12	2,325	12.6
	Boxes, containers (paper, paperboard)	181	...	11	7,408	2.4
	Miscellaneous converted paper products	350	...	...	...	...
	Commodities, n.e.c., and service receipts	42,547	3.3	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued					
	East North Central Division					
	All establishments	413,631	...	1,122	...	...
	Those analyzing commodity lines, total	391,982	100.0	1,016	...	...
1	Canned, bottled foods	70,484	18.0	301	141,753	49.7
	Canned baby foods	1,332	...	23	6,031	22.1
	Canned fruits, fruit juices	6,312	...	117	39,469	16.0
	Canned vegetables, vegetable juices	6,065	...	113	28,383	21.4
	Canned fish, sea foods	4,077	...	100	27,346	14.9
	Canned meats	27,522	...	98	58,652	46.9
	Canned milk	1,499	...	65	23,449	6.4
	Other canned foods	9,276	...	116	30,306	30.6
	Not analyzed in detail	14,401	...	64	33,632	42.8
2	Coffee	53,136	13.6	177	81,444	65.2
3	Confectionery	2,169	0.6	127	30,392	7.1
	Candy, including chocolate	1,381	...	89	21,977	6.3
	Chewing gum	164	...	26	5,171	3.2
	Fountain syrups, other confections	227	...	31	5,713	4.0
	Not analyzed in detail	397	...	16	4,303	9.2
4	Frozen foods	56,286	14.4	102	110,007	51.2
	Frozen fruits	9,608	...	73	54,059	17.8
	Frozen vegetables	14,006	...	62	46,185	30.3
	Other frozen foods	32,672	...	85	96,403	33.9
5	Groceries (exc. as specified)	143,125	36.4	585	208,160	68.8
	Flour, related products	17,145	...	199	65,025	26.4
	Sugar	41,187	...	188	90,848	45.3
	Oleomargarine, butter substitutes	6,332	...	143	50,692	12.5
	Cooking oils (exc. lard)	5,783	...	142	50,865	11.4
	Breakfast cereals	521	...	126	33,245	1.6
	Bakery products	18,784	...	180	49,814	37.7
	Tea	7,383	...	172	60,794	12.1
	Dried fruits	1,673	...	128	43,647	3.8
	Other groceries	44,317	...	334	99,913	44.4
6	Dairy products, ice cream, ices	7,058	1.8	106	41,508	17.0
	Butter	1,615	...	16	16,548	9.8
	Cheese	4,272	...	88	34,664	12.3
	Other dairy products (exc. canned milk)	153	...	...	...	...
	Not analyzed in detail	1,018	...	9	2,023	50.3
7	Eggs, poultry	587	0.1	19	15,848	3.7
8	Fresh fruits, vegetables, berries	2,039	0.5	22	10,190	20.0
	Fresh fruits, berries	361	...	10	6,341	5.7
	Fresh vegetables	864	...	13	6,768	12.8
	Not analyzed in detail	814	...	9	3,422	23.8
9	Meats, provisions	2,837	0.7	35	16,790	16.9
10	Fresh fish, sea foods	3,849	1.0	18	15,334	25.1
11	Miscellaneous foods, related products	13,715	3.5	58	56,150	24.4
12	Beer, fermented malt liquors	589	0.2	15	1,620	36.4
13	Soft drinks	8,039	2.0	153	10,091	79.7
16	Soaps, toilet and other	4,201	1.1	68	12,227	34.4
17	Cigars, cigarettes, tobacco (exc. leaf)	2,071	0.5	39	10,997	18.8
21	Feed (mixed, other)	2,102	0.5	24	43,973	4.8
30	Seeds (field, garden)	321	0.1	8	3,432	9.4
54	Radios, television sets, home appliances, and specialties	717	0.2	7	2,946	24.3
116	Converted paper products	302	0.1	14	6,435	4.7
	Paper bags	91	...	10	3,583	2.5
	Boxes, containers (paper, paperboard)	94	...	6	3,167	3.0
	Miscellaneous converted paper products	117	...	...	...	...
	Commodities, n.e.c., and service receipts	18,355	4.7	...	...	...
	West North Central Division					
	All establishments	128,943	...	402	...	...
	Those analyzing commodity lines, total	122,831	100.0	366	...	...
1	Canned, bottled foods	14,796	12.0	85	36,094	41.0
	Canned baby foods	301	...	13	6,568	4.6
	Canned fruits, fruit juices	2,188	...	42	20,824	10.5
	Canned vegetables, vegetable juices	7,069	...	41	21,657	32.6
	Canned fish, sea foods	1,392	...	32	19,290	7.2
	Canned meats	324	...	26	14,155	2.3
	Canned milk	1,185	...	18	9,957	11.9
	Other canned foods	736	...	32	14,144	5.2
	Not analyzed in detail	1,601	...	16	3,942	40.6
2	Coffee	16,409	13.4	64	30,723	53.4
3	Confectionery	2,283	1.8	46	15,072	15.1
	Candy, including chocolate	834	...	31	10,298	8.1
	Chewing gum	776	...	14	7,176	10.8
	Fountain syrups, other confections	399	...	20	6,006	6.6
	Not analyzed in detail	274	...	6	1,458	18.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS--Continued					
	West North Central Division--Continued					
4	Frozen foods	12,879	10.5	36	19,038	67.6
	Frozen fruits	1,628	...	14	7,923	20.5
	Frozen vegetables	1,359	...	10	5,028	27.0
	Other frozen foods	5,990	...	22	11,712	51.1
	Not analyzed in detail	3,902	...	8	4,005	97.4
5	Groceries (exc. as specified)	61,484	50.2	221	83,603	73.5
	Flour, related products	16,486	...	47	30,214	54.6
	Sugar	13,462	...	29	23,350	57.6
	Oleomargarine, butter substitutes	3,906	...	41	13,993	27.9
	Cooking oils (exc. lard)	559	...	19	8,796	6.4
	Breakfast cereals	621	...	23	8,877	7.0
	Bakery products	4,227	...	43	9,688	43.6
	Tea	306	...	32	8,663	3.5
	Dried fruits	363	...	16	11,175	3.2
	Other groceries	14,618	...	126	39,995	36.5
	Not analyzed in detail	6,936	...	18	10,237	67.8
6	Dairy products, ice cream, ices	2,647	2.2	45	15,232	17.4
	Butter	35	...	5	1,777	2.0
	Cheese	2,429	...	37	12,350	19.7
	Other dairy products (exc. canned milk)	183	...	...	...	...
7	Eggs, poultry	288	0.2	6	4,380	6.6
8	Fresh fruits, vegetables, berries	479	0.4	5	3,750	12.8
9	Meats, provisions	116	0.1	8	3,089	3.8
10	Fresh fish, sea foods	1,547	1.2	12	7,153	21.6
11	Miscellaneous foods, related products	1,162	0.9	17	2,214	52.5
12	Beer, fermented malt liquors	384	0.3	12	2,822	13.6
13	Soft drinks	3,162	2.6	57	4,686	67.5
16	Soaps, toilet and other	258	0.2	23	6,246	4.1
17	Cigars, cigarettes, tobacco (exc. leaf)	173	0.1	9	2,512	6.9
21	Feed (mixed, other)	708	0.6	6	4,061	17.4
39	China, glassware, crockery	139	0.1	5	2,010	6.9
40	Kitchen utensils, miscellaneous homewares	217	0.2	5	3,087	7.0
43	Furniture (household, office, store)	166	0.1	4	834	19.9
44	Drugs, drug sundries	191	0.2	9	2,244	8.5
78	Office, store fixtures and equipment, n.e.c.	93	0.1	5	572	16.2
	Commodities, n.e.c.	2,833	2.3	...	...	...
126	Service receipts	417	0.3	8	3,384	12.3
	South Atlantic Division					
	All establishments	159,152	...	615	...	...
	Those analyzing commodity lines, total	154,622	100.0	540	...	...
1	Canned, bottled foods	39,471	25.5	217	79,399	49.7
	Canned baby foods	1,193	...	34	21,608	5.5
	Canned fruits, fruit juices	4,228	...	102	37,296	11.3
	Canned vegetables, vegetable juices	9,212	...	109	38,656	23.8
	Canned fish, sea foods	1,223	...	77	30,898	4.0
	Canned meats	2,172	...	92	35,735	6.1
	Canned milk	1,947	...	83	32,042	6.1
	Other canned foods	4,285	...	68	28,537	15.0
	Not analyzed in detail	15,211	...	61	26,930	56.5
2	Coffee	5,089	3.3	125	28,489	17.9
3	Confectionery	2,601	1.7	111	28,786	9.0
	Candy, including chocolate	1,477	...	82	23,505	6.3
	Chewing gum	361	...	59	17,724	2.0
	Fountain syrups, other confections	280	...	23	5,164	5.4
	Not analyzed in detail	483	...	18	4,273	11.3
4	Frozen foods	12,549	8.1	54	18,647	67.3
	Frozen fruits	2,252	...	30	10,694	21.0
	Frozen vegetables	3,268	...	30	9,853	33.2
	Other frozen foods	2,309	...	30	8,495	27.2
	Not analyzed in detail	4,720	...	16	6,846	68.9
5	Groceries (exc. as specified)	65,498	42.5	366	114,335	57.3
	Flour, related products	7,649	...	98	38,693	19.8
	Sugar	2,521	...	76	28,662	8.8
	Oleomargarine, butter substitutes	5,997	...	53	29,601	20.2
	Cooking oils (exc. lard)	2,229	...	46	23,702	9.4
	Breakfast cereals	608	...	52	23,354	2.6
	Bakery products	5,933	...	75	20,057	29.6
	Tea	2,661	...	88	31,427	8.5
	Dried fruits	1,136	...	45	23,244	4.9
	Other groceries	22,562	...	166	55,835	40.4
	Not analyzed in detail	14,202	...	71	25,444	55.8
6	Dairy products, ice cream, ices	5,331	3.4	71	34,289	15.5
	Butter	581	...	14	12,784	4.5
	Cheese	3,530	...	59	29,212	12.1
	Ice cream, ices	728	...	5	10,367	7.0
	Other dairy products (exc. canned milk)	492	...	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS--Continued					
	South Atlantic Division--Continued					
7	Eggs, poultry	1,803	1.2	12	12,999	13.9
	Eggs	729	...	11	12,718	5.7
	Poultry (live or dressed)	1,074	...	8	11,019	9.7
8	Fresh fruits, vegetables, berries	1,124	0.7	13	15,172	7.4
	Fresh fruits, berries	230	...	6	10,316	2.2
	Fresh vegetables	480	...	7	12,286	3.9
	Not analyzed in detail	414	...	5	2,684	15.4
9	Meats, provisions	1,204	0.8	40	19,980	6.0
	Fresh meats (exc. sausages)	165	...	4	9,518	1.7
	Cured, boiled, smoked meats	323	...	13	11,869	2.7
	Sausages - loaves	93	...	5	2,257	4.1
	Lard (from hogs)	333	...	23	6,621	5.0
	Other meats, including game	290	...	...	...	...
10	Fresh fish, sea foods	1,575	1.0	9	12,330	12.8
11	Miscellaneous foods, related products	1,344	0.9	28	3,335	40.3
12	Beer, fermented malt liquors	983	0.6	4	3,788	26.0
13	Soft drinks	1,985	1.3	31	3,002	66.1
16	Soaps, toilet and other	1,364	0.9	83	26,732	5.1
17	Cigars, cigarettes, tobacco (exc. leaf)	4,445	2.9	73	28,227	15.7
18	Smokers' supplies, razor blades, etc	385	0.2	30	12,383	3.1
21	Feed (mixed, other)	2,103	1.4	26	9,820	22.0
43	Furniture (household, office, store)	246	0.2	4	3,974	6.2
44	Drugs, drug sundries	395	0.2	46	18,515	2.1
45	Paints, varnishes, lacquers	186	0.1	11	5,550	3.4
46	Fertilizer, fertilizer materials	455	0.3	9	5,087	8.9
54	Radios, television sets, home appliances and specialties	722	0.5	6	3,793	19.0
56	Hardware	483	0.3	5	4,008	12.0
115	Paper (basic materials, paperboard)	80	(z)	4	951	8.4
116	Converted paper products	80	(z)	10	4,632	1.7
	Commodities, n.e.c.	2,943	1.9	...	...	...
126	Service receipts	118	0.1	...	...	...
	East South Central Division					
	All establishments	95,090	...	220	...	...
	Those analyzing commodity lines, total	84,610	100.0	188	...	...
1	Canned, bottled foods	6,691	7.9	60	16,165	41.4
	Canned baby foods	37	...	7	1,638	2.2
	Canned fruits, fruit juices	698	...	31	9,621	7.2
	Canned vegetables, vegetable juices	1,153	...	32	8,051	14.3
	Canned fish, sea foods	350	...	26	7,112	4.9
	Canned meats	466	...	27	6,828	6.8
	Canned milk	685	...	22	5,985	11.4
	Other canned foods	1,143	...	17	4,574	25.0
	Not analyzed in detail	2,159	...	18	4,472	48.3
2	Coffee	2,261	2.7	45	11,425	19.8
3	Confectionery	32,089	38.0	45	44,643	71.9
	Candy, including chocolate	369	...	29	8,853	4.2
	Chewing gum	153	...	28	8,858	1.7
	Fountain syrups, other confections	31,567	...	...	...	...
4	Frozen foods	4,694	5.5	21	6,847	68.6
	Frozen fruits	545	...	6	2,893	18.8
	Frozen vegetables	825	...	6	2,006	41.1
	Other frozen foods	1,987	...	11	3,534	56.2
	Not analyzed in detail	1,337	...	7	2,368	56.5
5	Groceries (exc. as specified)	28,720	33.9	136	41,969	68.4
	Flour, related products	5,800	...	33	16,711	34.7
	Sugar	897	...	26	8,476	10.6
	Oleomargarine, butter substitutes	3,750	...	16	8,186	45.8
	Cooking oils (exc. lard)	146	...	9	4,500	3.2
	Breakfast cereals	128	...	17	6,328	2.0
	Bakery products	2,948	...	35	7,813	37.7
	Tea	231	...	23	6,595	3.5
	Dried fruits	579	...	11	6,020	9.6
	Other groceries	7,364	...	55	15,609	47.2
	Not analyzed in detail	6,877	...	26	9,190	74.8
6	Dairy products, ice cream, ices	1,116	1.3	25	9,055	12.3
	Cheese	339	...	20	5,080	6.7
	Ice cream, ices	28	...	7	1,989	1.4
	Milk, cream (fluid)	15	...	5	3,033	0.5
	Other dairy products (exc. canned milk)	734	...	6	4,091	17.9
7	Eggs, poultry	70	0.1	4	782	9.0
8	Fresh fruits, vegetables, berries	550	0.6	12	5,279	10.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS--Continued					
	East South Central Division--Continued					
9	Meats, provisions	323	0.4	14	4,880	6.6
	Cured, boiled, smoked meats	96	...	9	2,199	4.4
	Lard (from hogs)	180	...	11	4,012	4.5
	Other meats, including game	47	...	...	...	...
13	Soft drinks	401	0.5	13	1,001	40.0
16	Soaps, toilet and other	410	0.5	29	8,748	4.7
17	Cigars, cigarettes, tobacco (exc. leaf)	1,543	1.8	27	10,240	15.1
21	Feed (mixed, other)	2,637	3.1	17	10,403	25.3
30	Seeds (field, garden)	80	0.1	5	2,291	3.5
44	Drugs, drug sundries	170	0.2	21	6,993	2.4
45	Paints, varnishes, lacquers	66	0.1	5	3,109	2.1
46	Fertilizer, fertilizer materials	99	0.1	7	2,859	3.5
56	Hardware	240	0.3	5	1,736	13.8
115	Paper (basic materials, paperboard)	54	0.1	5	2,623	2.0
116	Converted paper products	94	0.1	7	3,860	2.4
	Paper bags	29	...	7	3,860	...
	Miscellaneous converted paper products	65	...	...	...	...
	Commodities, n.e.c., and service receipts	2,302	2.7	...	...	...
	West South Central Division					
	All establishments	164,814	...	338	...	...
	Those analyzing commodity lines, total	150,445	100.0	300	...	...
1	Canned, bottled foods	10,307	6.8	96	28,707	35.9
2	Coffee	57,607	38.3	68	67,987	84.7
3	Confectionery	1,220	0.8	55	22,440	5.4
	Candy, including chocolate	606	...	31	10,016	6.0
	Chewing gum	233	...	25	10,259	2.3
	Fountain syrups, other confections	131	...	15	5,371	2.4
	Not analyzed in detail	250	...	14	8,316	3.0
4	Frozen foods	9,103	6.0	32	12,219	74.5
5	Groceries (exc. as specified)	47,077	31.3	206	70,711	74.6
	Flour, related products	5,576	...	48	16,697	33.4
	Sugar	2,520	...	29	11,567	21.8
	Oleomargarine, butter substitutes	2,340	...	26	9,256	25.3
	Cooking oils (exc. lard)	604	...	22	8,150	7.4
	Breakfast cereals	244	...	25	9,002	2.7
	Bakery products	6,234	...	35	12,167	51.2
	Tea	270	...	29	9,366	2.9
	Dried fruits	635	...	18	8,159	7.8
	Other groceries	20,404	...	107	34,766	58.7
	Not analyzed in detail	8,250	...	36	15,881	51.9
6	Dairy products, ice cream, ices	1,176	0.8	33	17,026	6.9
	Butter	247	...	7	2,809	8.8
	Cheese	572	...	17	5,039	11.4
	Milk, cream (fluid)	52	...	3	1,711	3.0
	Other dairy products (exc. canned milk)	207	...	...	...	...
	Not analyzed in detail	98	...	9	6,356	1.5
8	Fresh fruits, vegetables, berries	530	0.4	22	10,220	5.2
9	Meats, provisions	436	0.3	21	10,730	4.1
10	Fresh fish, sea foods	350	0.2	9	2,317	15.1
12	Beer, fermented malt liquors	544	0.4	6	3,689	14.7
13	Soft drinks	824	0.5	17	2,870	28.7
16	Soaps, toilet and other	1,338	0.9	35	14,795	9.0
17	Cigars, cigarettes, tobacco (exc. leaf)	2,815	1.9	32	18,050	15.6
18	Smokers' supplies, razor blades, etc	295	0.2	13	5,053	5.8
21	Feed (mixed, other)	1,495	1.0	14	6,351	23.5
43	Furniture (household, office, store)	134	0.1	4	1,040	12.9
44	Drugs, drug sundries	228	0.2	27	12,308	1.8
56	Hardware	204	0.1	6	1,154	17.7
116	Converted paper products	172	0.1	8	1,736	9.9
	Paper bags	55	...	5	916	...
	Miscellaneous converted paper products	117	...	...	...	...
	Commodities, n.e.c.	14,389	9.6	...	...	...
126	Service receipts	201	0.1	6	2,254	8.9
	Mountain Division					
	All establishments	31,229	...	120	...	...
	Those analyzing commodity lines, total	29,418	100.0	111	...	...
1	Canned, bottled foods	2,083	7.1	26	5,633	37.0
2	Coffee	6,464	22.0	13	7,405	87.3
3	Confectionery	466	1.6	23	4,392	10.6
4	Frozen foods	2,822	9.6	16	3,351	84.2
	Frozen fruits	1,624	...	12	2,602	62.4
	Frozen vegetables	472	...	10	1,315	35.9
	Other frozen foods	726	...	12	1,705	42.6
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS--Continued					
	Mountain Division--Continued					
5	Groceries (exc. as specified)	15,301	52.1	81	20,027	76.4
	Flour, related products	660	...	13	3,302	20.0
	Sugar	954	...	10	3,580	26.6
	Oleomargarine, butter substitutes	712	...	8	2,224	32.0
	Cooking oils (exc. lard)	66	...	6	1,246	5.3
	Breakfast cereals	20	...	5	1,257	1.6
	Bakery products	1,602	...	21	2,170	73.8
	Tea	81	...	8	1,762	4.6
	Dried fruits	325	...	4	1,401	23.2
	Other groceries	8,266	...	34	10,965	75.4
	Not analyzed in detail	2,615	...	14	3,512	74.4
6	Dairy products, ice cream, ices	386	1.3	10	2,424	15.9
	Cheese	254	...	7	1,432	17.7
	Other dairy products (exc. canned milk)	132	...	...	...	...
8	Fresh fruits, vegetables, berries	29	0.1	4	328	8.8
9	Meats, provisions	117	0.4	6	1,435	8.2
13	Soft drinks	230	0.8	8	635	36.2
17	Cigars, cigarettes, tobacco (exc. leaf)	252	0.8	4	1,476	17.1
21	Feed (mixed, other)	213	0.7	5	1,331	16.0
	Commodities, n.e.c.	984	3.3	...	...	...
126	Service receipts	71	0.2	...	...	...
	Pacific Division					
	All establishments	350,727	...	695	...	...
	Those analyzing commodity lines, total	339,158	100.0	596	...	...
1	Canned, bottled foods	57,585	17.0	205	98,417	58.5
	Canned baby foods	525	...	48	11,496	4.6
	Canned fruits, fruit juices	3,625	...	109	33,148	10.9
	Canned vegetables, vegetable juices	3,269	...	107	32,052	10.2
	Canned fish, sea foods	31,299	...	135	78,729	39.8
	Canned meats	3,323	...	83	29,069	11.4
	Canned milk	6,281	...	71	25,639	24.5
	Other canned foods	9,263	...	119	36,742	25.2
2	Coffee	85,680	25.3	75	100,668	85.1
3	Confectionery	11,773	3.5	80	40,014	29.4
	Candy, including chocolate	2,445	...	52	23,708	10.3
	Chewing gum	48	...	17	3,374	1.4
	Fountain syrups, other confections	9,280	...	...	...	...
4	Frozen foods	30,933	9.1	80	48,568	63.7
	Frozen fruits	3,542	...	48	27,801	12.7
	Frozen vegetables	10,183	...	48	25,208	40.4
	Other frozen foods	17,208	...	68	44,682	38.5
5	Groceries (exc. as specified)	103,622	30.6	358	160,584	64.5
	Flour, related products	13,099	...	113	53,761	24.4
	Sugar	4,075	...	91	47,348	8.6
	Oleomargarine, butter substitutes	10,081	...	90	35,205	28.6
	Cooking oils (exc. lard)	6,329	...	103	38,617	16.4
	Breakfast cereals	161	...	77	20,327	0.8
	Bakery products	6,862	...	118	29,477	23.3
	Tea	2,223	...	97	30,600	7.3
	Dried fruits	5,563	...	107	46,709	11.9
	Other groceries	55,229	...	259	110,696	49.9
6	Dairy products, ice cream, ices	1,959	0.6	49	22,139	8.8
	Butter	92	...	15	8,125	1.1
	Cheese	1,026	...	35	11,146	9.2
	Ice cream, ices	200	...	11	2,509	8.0
	Milk, cream (fluid)	394	...	14	4,770	8.2
	Other dairy products (exc. canned milk)	247	...	16	6,200	4.0
8	Fresh fruits, vegetables, berries	4,118	1.2	24	20,748	19.8
	Fresh fruits, berries	2,389	...	12	14,638	16.3
	Fresh vegetables	1,192	...	11	11,711	10.2
	Not analyzed in detail	537	...	7	2,712	19.8
9	Meats, provisions	630	0.2	28	8,384	7.5
	Fresh meats (exc. sausages)	106	...	5	1,356	7.8
	Cured, boiled, smoked meats	139	...	5	1,883	7.4
	Sausages - loaves	175	...	8	3,173	5.5
	Lard (from hogs)	76	...	6	1,710	4.4
	Other meats, including game	134	...	...	...	...
10	Fresh fish, sea foods	3,058	0.9	21	18,555	16.5
12	Beer, fermented malt liquors	471	0.1	15	4,408	10.7
13	Soft drinks	1,484	0.4	30	6,000	24.7
14	Spirits	467	0.1	7	5,637	8.3
16	Soaps, toilet and other	533	0.2	46	9,249	5.8
17	Cigars, cigarettes, tobacco (exc. leaf)	499	0.1	19	5,722	8.7
21	Feed (mixed, other)	585	0.2	4	2,364	24.7
35	Piece goods (woven)	1,955	0.6	10	10,618	18.4
	Cotton	48	...	5	5,072	0.9
	Other woven piece goods	1,907	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS--Continued					
	Pacific Division--Continued					
44	Drugs, drug sundries	521	0.2	20	10,296	5.1
	Drugs, pharmaceuticals	220	...	15	7,444	3.0
	Proprietary medicines, toiletries (exc. soap)	132	...	11	3,009	4.4
	Druggist sundries	169	...	10	5,561	3.0
47	Agricultural chemicals (exc. fertilizer)	269	0.1	5	2,775	9.7
48	Industrial chemicals, n.e.c.	484	0.1	11	7,409	6.5
55	Electric commercial equipment	319	0.1	7	2,258	14.1
78	Office, store fixtures and equipment, n.e.c.	239	0.1	6	2,128	11.2
102	Petroleum and products	477	0.1	4	6,145	7.8
116	Converted paper products	831	0.2	19	10,060	8.3
	Commodities, n.e.c., and service receipts	30,666	9.0	...	...	...
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS					
	New England Division					
	All establishments	171,732	...	275	...	...
	Those analyzing commodity lines, total	165,584	100.0	260	...	...
1	Canned, bottled foods	1,751	1.0	17	17,376	10.1
2	Coffee	273	0.2	5	6,425	4.2
3	Confectionery	111	0.1	8	4,603	2.4
4	Frozen foods	2,398	1.4	9	22,822	10.5
	Frozen fruits	247	...	6	12,979	1.9
	Frozen vegetables	359	...	5	12,124	3.0
	Other frozen foods	1,792	...	6	17,724	10.1
5	Groceries (exc. as specified)	2,207	1.3	25	23,929	9.2
	Oleomargarine, butter substitutes	463	...	11	19,684	2.4
	Cooking oils (exc. lard)	881	...	9	19,510	4.5
	Bakery products	75	...	6	4,220	1.8
	Other groceries	788	...	...	...	...
6	Dairy products, ice cream, ices	75,655	45.7	141	109,040	69.4
	Butter	8,246	...	50	75,463	10.9
	Cheese	4,032	...	52	65,134	6.2
	Ice cream, ices	3,689	...	31	18,323	20.1
	Milk, cream (fluid)	53,356	...	76	64,010	83.4
	Other dairy products (exc. canned milk)	6,332	...	...	...	...
7	Eggs, poultry	79,225	48.0	162	121,176	65.4
	Eggs	30,096	...	101	86,194	34.9
	Poultry (live or dressed)	47,829	...	94	74,208	64.4
	Not analyzed in detail	1,300	...	13	4,219	30.8
9	Meats, provisions	885	0.5	10	9,166	9.6
21	Feed (mixed, other)	703	0.4	4	3,110	22.6
	Commodities, n.e.c., and service receipts	2,376	1.4	...	...	...
	Middle Atlantic Division					
	All establishments	1,328,231	...	1,596	...	...
	Those analyzing commodity lines, total	1,323,869	100.0	1,528	...	...
1	Canned, bottled foods	6,655	0.5	74	87,749	7.6
	Canned fruits, fruit juices	388	...	22	17,727	2.2
	Canned vegetables, vegetable juices	202	...	17	6,547	3.1
	Canned fish, sea foods	212	...	23	33,380	0.6
	Canned meats	3,238	...	54	68,603	4.7
	Canned milk	1,561	...	20	39,293	4.0
	Other canned foods	1,054	...	28	19,286	5.4
4	Frozen foods	4,833	0.4	37	51,751	9.3
	Frozen fruits	545	...	22	23,533	2.3
	Frozen vegetables	845	...	13	8,978	9.4
	Other frozen foods	2,464	...	17	25,163	9.8
	Not analyzed in detail	979	...	5	8,129	12.0
5	Groceries (exc. as specified)	12,287	0.9	110	156,249	7.9
	Flour, related products	343	...	8	2,667	12.9
	Sugar	499	...	7	5,102	9.8
	Oleomargarine, butter substitutes	4,384	...	56	130,895	3.3
	Cooking oils (exc. lard)	1,379	...	26	18,908	7.3
	Breakfast cereals	7	...	4	824	0.8
	Bakery products	107	...	12	10,698	1.0
	Tea	49	...	9	13,687	0.4
	Other groceries	5,519	...	...	...	...
6	Dairy products, ice cream, ices	753,251	56.9	1,057	960,491	78.4
	Butter	189,872	...	583	628,056	30.2
	Cheese	94,443	...	520	493,222	19.1
	Ice cream, ices	42,442	...	188	131,601	32.2
	Milk, cream (fluid)	392,705	...	462	496,783	79.0
	Other dairy products (exc. canned milk)	33,789	...	232	324,076	10.4
7	Eggs, poultry	534,555	40.4	885	816,365	65.5
	Eggs	248,618	...	707	623,083	39.9
	Poultry (live or dressed)	285,937	...	374	399,297	71.6
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued					
	Middle Atlantic Division--Continued					
8	Fresh fruits, vegetables, berries	945	0.1	11	6,885	13.7
9	Meats, provisions	8,406	0.6	80	79,557	10.6
	Fresh meats (exc. sausages)	3,088	...	23	38,993	7.9
	Cured, boiled, smoked meats	2,083	...	39	15,164	13.7
	Sausages - loaves	110	...	8	4,305	2.6
	Lard (from hogs)	403	...	14	17,118	2.4
	Other meats, including game	2,722	...	...	...	...
	Commodities, n.e.c., and service receipts	2,937	0.2	...	...	...
	East North Central Division					
	All establishments	1,140,902	...	1,749	...	...
	Those analyzing commodity lines, total	1,129,896	100.0	1,683	...	...
1	Canned, bottled foods	2,545	0.2	44	66,426	3.8
	Canned fruits, fruit juices	107	...	13	5,085	2.1
	Canned vegetables, vegetable juices	49	...	7	4,856	1.0
	Canned fish, sea foods	46	...	6	817	5.6
	Canned meats	612	...	16	8,684	7.0
	Canned milk	399	...	6	42,157	0.9
	Other canned foods	790	...	17	9,735	8.1
	Not analyzed in detail	542	...	4	4,864	11.1
3	Confectionery	955	0.1	47	66,859	1.4
	Candy, including chocolate	304	...	19	17,291	1.7
	Chewing gum	4	...	4	929	0.4
	Fountain syrups, other confections	647	...	34	51,012	1.3
4	Frozen foods	1,357	0.1	28	72,312	1.9
	Frozen fruits	623	...	11	12,470	5.0
	Frozen vegetables	257	...	8	10,284	2.5
	Other frozen foods	258	...	16	52,093	0.5
	Not analyzed in detail	219	...	5	13,427	1.6
5	Groceries (exc. as specified)	9,817	0.9	88	126,319	7.8
	Flour, related products	137	...	18	7,035	1.9
	Sugar	1,426	...	27	19,224	7.4
	Oleomargarine, butter substitutes	1,837	...	45	80,659	2.3
	Cooking oils (exc. lard)	726	...	22	15,746	4.6
	Breakfast cereals	2	...	14	5,676	0.0
	Bakery products	133	...	21	16,186	0.8
	Tea	12	...	16	6,039	0.2
	Dried fruits	4	...	16	7,296	0.0
	Other groceries	5,540	...	53	40,248	13.8
6	Dairy products, ice cream, ices	590,374	52.2	911	745,883	79.2
	Butter	113,193	...	454	542,104	20.9
	Cheese	65,503	...	372	390,306	16.8
	Ice cream, ices	35,293	...	274	225,511	15.6
	Milk, cream (fluid)	323,644	...	577	479,988	67.4
	Other dairy products (exc. canned milk)	52,741	...	...	...	...
7	Eggs, poultry	506,558	44.8	1,013	720,800	70.3
	Eggs	281,609	...	895	677,602	41.6
	Poultry (live or dressed)	224,949	...	730	449,150	50.1
9	Meats, provisions	9,447	0.8	39	102,124	9.2
	Fresh meats (exc. sausages)	5,818	...	25	78,325	7.4
	Cured, boiled, smoked meats	3,405	...	20	20,249	16.8
	Sausages - loaves	77	...	16	10,822	0.7
	Lard (from hogs)	72	...	16	19,897	0.4
	Other meats, including game	75	...	16	16,263	0.5
10	Fresh fish, sea foods	1,027	0.1	15	2,675	38.4
12	Beer, fermented malt liquors	680	0.1	8	50,836	1.3
21	Feed (mixed, other)	2,106	0.2	77	20,165	10.4
80	Farm, garden machinery (exc. tractors)	768	0.1	11	12,285	6.2
	Commodities, n.e.c., and service receipts	4,262	0.4	...	...	...
	West North Central Division					
	All establishments	346,823	...	925	...	...
	Those analyzing commodity lines, total	341,917	100.0	889	...	...
1	Canned, bottled foods	1,424	0.4	14	18,155	7.8
3	Confectionery	445	0.1	25	17,531	2.5
	Candy, including chocolate	213	...	4	1,562	13.6
	Other confections	152	...	...	...	...
	Not analyzed in detail	80	...	4	2,417	3.3
5	Groceries (exc. as specified)	1,245	0.4	33	12,524	9.9
	Flour, related products	53	...	5	1,582	3.4
	Oleomargarine, butter substitutes	527	...	9	7,142	7.4
	Bakery products	38	...	5	880	4.3
	Other groceries	408	...	...	...	...
	Not analyzed in detail	219	...	10	1,506	14.5
6	Dairy products, ice cream, ices	129,066	37.7	442	181,959	70.9
	Butter	19,608	...	157	109,538	17.9
	Cheese	7,840	...	116	81,813	9.6
	Ice cream, ices	12,442	...	143	78,700	15.8
	Milk, cream (fluid)	80,387	...	340	136,249	59.0
	Other dairy products (exc. canned milk)	8,789	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued					
	West North Central Division--Continued					
7	Eggs, poultry	198,883	58.3	588	236,776	84.0
	Eggs	142,210	...	556	232,711	61.1
	Poultry (live or dressed)	56,673	...	527	189,319	29.9
8	Fresh fruits, vegetables, berries	328	0.1	12	8,136	4.0
	Fresh fruits, berries	128	...	5	6,678	1.9
	Fresh vegetables	73	...	4	680	10.7
	Not analyzed in detail	127	...	5	1,003	12.7
9	Meats, provisions	884	0.2	15	6,511	13.6
	Fresh meats (exc. sausages)	246	...	6	2,180	11.3
	Other meats, including game	364	...	...	...	...
	Not analyzed in detail	274	...	5	1,545	17.7
12	Beer, fermented malt liquors	1,190	0.3	14	4,360	27.3
17	Cigars, cigarettes, tobacco (exc. leaf)	250	0.1	4	949	26.3
21	Feed (mixed, other)	5,674	1.6	145	44,435	12.8
30	Seeds (field, garden)	236	0.1	17	8,378	2.8
46	Fertilizer, fertilizer materials	379	0.1	7	5,139	7.4
	Commodities, n.e.c., and service receipts	1,913	0.6	...	...	...
	South Atlantic Division					
	All establishments	288,502	...	490	...	...
	Those analyzing commodity lines, total	285,835	100.0	472	...	...
1	Canned, bottled foods	1,800	0.6	10	10,329	17.4
3	Confectionery	232	0.1	11	9,279	2.5
	Candy, including chocolate	194	...	6	3,433	5.6
	Fountain syrups, other confections	38	...	7	8,305	0.4
4	Frozen foods	3,373	1.2	29	39,589	8.5
	Frozen fruits	628	...	21	23,161	2.7
	Frozen vegetables	1,420	...	19	20,175	7.0
	Other frozen foods	375	...	15	19,132	2.0
	Not analyzed in detail	950	...	6	13,284	7.2
5	Groceries (exc. as specified)	2,847	1.0	33	27,067	10.5
	Flour, related products	122	...	4	3,923	3.1
	Oleomargarine, butter substitutes	1,311	...	18	19,923	6.6
	Cooking oils (exc. lard)	212	...	6	8,329	2.5
	Bakery products	478	...	5	4,131	11.6
	Other groceries	724	...	...	...	...
6	Dairy products, ice cream, ices	174,068	60.8	277	216,358	80.4
	Butter	11,703	...	112	124,674	9.4
	Cheese	7,539	...	102	126,007	6.0
	Ice cream, ices	31,267	...	133	111,395	28.1
	Milk, cream (fluid)	117,244	...	186	155,384	75.4
	Other dairy products (exc. canned milk)	6,315	...	...	...	...
7	Eggs, poultry	98,649	34.5	259	132,575	74.4
	Eggs	42,107	...	206	111,900	37.6
	Poultry (live or dressed)	56,542	...	204	97,321	58.1
8	Fresh fruits, vegetables, berries	1,071	0.4	14	5,130	20.9
9	Meats, provisions	1,510	0.5	23	11,340	13.3
10	Fresh fish, sea foods	446	0.2	12	2,829	15.8
21	Feed (mixed, other)	454	0.2	18	9,635	4.7
80	Farm, garden machinery (exc. tractors)	526	0.2	9	9,402	5.6
	Commodities, n.e.c., and service receipts	859	0.3	...	...	...
	East South Central Division					
	All establishments	132,261	...	327	...	...
	Those analyzing commodity lines, total	131,095	100.0	313	...	...
1	Canned, bottled foods	2,403	1.8	5	12,677	19.0
6	Dairy products, ice cream, ices	84,441	64.4	175	92,093	91.7
	Butter	3,327	...	52	47,541	7.0
	Cheese	2,230	...	50	45,529	4.9
	Ice cream, ices	11,292	...	87	55,810	20.2
	Milk, cream (fluid)	64,015	...	147	85,250	75.1
	Other dairy products (exc. canned milk)	3,577	...	48	43,047	8.3
7	Eggs, poultry	41,381	31.6	147	55,362	74.7
	Eggs	16,351	...	117	45,792	35.7
	Poultry (live or dressed)	17,033	...	120	35,749	47.6
	Not analyzed in detail	7,997	...	22	8,269	96.7
9	Meats, provisions	1,202	0.9	12	5,298	22.7
21	Feed (mixed, other)	633	0.5	10	2,458	25.8
	Commodities, n.e.c., and service receipts	1,035	0.8	...	...	...
	West South Central Division					
	All establishments	229,667	...	490	...	...
	Those analyzing commodity lines, total	228,325	100.0	474	...	...
1	Canned, bottled foods	316	0.1	8	6,851	4.6
3	Confectionery	152	0.1	7	1,601	9.5
4	Frozen foods	173	0.1	5	1,870	9.2
5	Groceries (exc. as specified)	1,359	0.6	22	19,288	7.0
	Oleomargarine, butter substitutes	703	...	10	10,214	6.9
	Other groceries	434	...	...	...	...
	Not analyzed in detail	222	...	5	2,498	8.9
6	Dairy products, ice cream, ices	146,552	64.1	278	168,872	86.8
	Butter	6,204	...	114	96,189	6.4
	Cheese	3,972	...	84	91,819	4.3
	Ice cream, ices	16,789	...	139	103,323	16.2
	Milk, cream (fluid)	114,283	...	248	145,299	78.6
	Other dairy products (exc. canned milk)	5,304	...	85	87,925	6.0
7	Eggs, poultry	73,915	32.4	234	94,255	78.4
	Eggs	37,962	...	206	89,759	42.3
	Poultry (live or dressed)	35,953	...	199	71,863	50.0
8	Fresh fruits, vegetables, berries	906	0.4	5	3,810	23.8
9	Meats, provisions	619	0.3	8	8,877	7.0
10	Fresh fish, sea foods	1,355	0.6	7	5,659	23.9
21	Feed (mixed, other)	513	0.2	14	2,283	22.5
	Commodities, n.e.c., and service receipts	2,465	1.1	...	...	...
	Mountain Division					
	All establishments	87,021	...	241	...	...
	Those analyzing commodity lines, total	83,535	100.0	222	...	...
3	Confectionery	193	0.2	8	4,915	3.9
4	Frozen foods	829	1.0	17	11,304	7.3
	Frozen fruits	126	...	10	6,875	1.8
	Frozen vegetables	230	...	9	6,535	3.5
	Other frozen foods	152	...	6	2,025	7.5
	Not analyzed in detail	321	...	6	4,206	7.6
5	Groceries (exc. as specified)	3,083	3.7	17	17,708	17.4
	Oleomargarine, butter substitutes	2,125	...	9	15,732	13.5
	Other groceries	958	...	...	...	...
6	Dairy products, ice cream, ices	51,778	62.0	153	63,446	81.6
	Butter	7,945	...	84	45,457	17.5
	Cheese	3,737	...	60	38,645	9.7
	Ice cream, ices	6,462	...	87	30,853	20.9
	Milk, cream (fluid)	30,723	...	131	48,527	63.3
	Other dairy products (exc. canned milk)	2,911	...	79	41,773	7.0
7	Eggs, poultry	25,366	30.4	103	46,582	54.4
	Eggs	19,049	...	90	45,058	42.3
	Poultry (live or dressed)	5,855	...	51	18,393	31.8
	Not analyzed in detail	462	...	5	492	93.9
8	Fresh fruits, vegetables, berries	1,186	1.4	9	4,420	26.8
9	Meats, provisions	302	0.4	12	4,041	7.5
	Fresh meats (exc. sausages)	141	...	5	1,837	7.7
	Other meats, including game	69	...	...	...	...
	Not analyzed in detail	92	...	4	1,169	7.9
10	Fresh fish, sea foods	283	0.3	5	2,379	11.9
21	Feed (mixed, other)	173	0.2	9	3,488	5.0
	Commodities, n.e.c., and service receipts	342	0.4	...	...	...
	Pacific Division					
	All establishments	553,609	...	575	...	...
	Those analyzing commodity lines, total	542,021	100.0	537	...	...
1	Canned, bottled foods	4,847	0.9	36	100,699	4.8
	Canned fish, sea foods	24	...	4	2,291	1.0
	Canned meats	571	...	8	13,406	4.2
	Canned milk	4,101	...	21	79,209	5.2
	Other canned foods	151	...	...	...	...
4	Frozen foods	7,419	1.4	61	137,094	5.4
	Frozen fruits	1,601	...	39	111,294	1.4
	Frozen vegetables	2,900	...	40	112,302	2.6
	Other frozen foods	1,479	...	32	75,418	2.0
	Not analyzed in detail	1,439	...	11	10,640	13.5
5	Groceries (exc. as specified)	1,413	0.3	17	21,344	6.6
	Oleomargarine, butter substitutes	840	...	8	16,501	5.1
	Cooking oils (exc. lard)	239	...	6	8,399	2.8
	Other groceries	334	...	...	...	...
6	Dairy products, ice cream, ices	350,038	64.5	307	415,554	84.2
	Butter	50,126	...	162	356,476	14.1
	Cheese	16,776	...	152	340,760	4.9
	Ice cream, ices	50,915	...	153	255,706	19.9
	Milk, cream (fluid)	199,481	...	216	324,555	61.5
	Other dairy products (exc. canned milk)	32,740	...	...	...	...
7	Eggs, poultry	171,942	31.7	322	386,235	44.5
	Eggs	80,698	...	260	355,184	22.7
	Poultry (live or dressed)	91,244	...	177	149,988	60.8
9	Meats, provisions	885	0.2	20	10,414	8.5
	Fresh meats (exc. sausages)	374	...	5	1,149	32.6
	Cured, boiled, smoked meats	193	...	6	5,153	3.7
	Lard (from hogs)	59	...	4	1,574	3.7
	Other meats, including game	259	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued					
	Pacific Division--Continued					
10	Fresh fish, sea foods	467	0.1	9	3,644	12.8
12	Beer, fermented malt liquors	937	0.2	6	5,486	17.1
21	Feed (mixed, other)	2,826	0.5	25	54,392	5.2
	Commodities, n.e.c., and service receipts	1,247	0.2	...	...	...
	FRUIT, VEGETABLE WHOLESALERS					
	New England Division					
	All establishments	229,048	...	571	...	...
	Those analyzing commodity lines, total	224,524	100.0	548	...	...
1	Canned, bottled foods	554	0.2	6	2,117	26.2
4	Frozen foods	1,743	0.8	9	8,057	21.6
	Frozen fruits	298	...	7	6,566	4.5
	Frozen vegetables	361	...	6	6,181	5.8
	Other frozen foods	1,084	...	...	...	...
5	Groceries (exc. as specified)	424	0.2	14	5,230	8.1
8	Fresh fruits, vegetables, berries	217,957	97.1	548	224,524	97.1
	Fresh fruits, berries	77,296	...	342	148,340	52.1
	Fresh vegetables	96,685	...	380	159,205	60.7
	Not analyzed in detail	43,976	...	120	46,336	94.9
12	Beer, fermented malt liquors	2,833	1.3	13	7,930	35.7
13	Soft drinks	272	0.1	8	3,179	8.6
	Commodities, n.e.c.	741	0.3	...	...	...
	Middle Atlantic Division					
	All establishments	819,818	...	1,940	...	...
	Those analyzing commodity lines, total	804,882	100.0	1,833	...	...
1	Canned, bottled foods	1,551	0.2	28	19,039	8.1
	Canned fruits, fruit juices	355	...	15	12,636	2.8
	Canned vegetables, vegetable juices	479	...	14	14,090	3.4
	Canned fish, sea foods	227	...	9	5,085	4.5
	Canned meats	73	...	6	3,645	2.0
	Canned milk	47	...	8	4,223	1.1
	Other canned foods	89	...	...	...	...
	Not analyzed in detail	281	...	7	3,280	8.6
4	Frozen foods	7,927	1.0	46	37,418	21.2
	Frozen fruits	2,072	...	37	30,877	6.7
	Frozen vegetables	3,860	...	37	30,497	12.6
	Other frozen foods	756	...	18	13,200	5.7
	Not analyzed in detail	1,239	...	4	4,949	25.0
5	Groceries (exc. as specified)	1,666	0.2	36	22,034	7.6
	Flour, related products	147	...	12	11,483	1.3
	Sugar	389	...	19	13,401	2.9
	Oleomargarine, butter substitutes	46	...	7	9,016	0.5
	Cooking oils (exc. lard)	131	...	12	6,661	2.0
	Breakfast cereals	12	...	9	4,440	0.3
	Bakery products	8	...	7	3,109	0.2
	Tea	144	...	10	11,481	1.2
	Dried fruits	674	...	17	15,214	4.4
	Other groceries	115	...	14	7,261	1.6
6	Dairy products, ice cream, ices	754	0.1	12	13,035	5.8
	Butter	144	...	7	9,937	1.4
	Cheese	560	...	10	12,550	4.5
	Other dairy products (exc. canned milk)	50	...	...	...	...
7	Eggs, poultry	2,017	0.2	29	18,076	11.2
	Eggs	791	...	28	17,286	4.6
	Poultry (live or dressed)	1,226	...	11	9,591	12.8
8	Fresh fruits, vegetables, berries	781,019	97.0	1,833	804,882	97.0
	Fresh fruits, berries	272,570	...	1,115	530,007	51.4
	Fresh vegetables	344,797	...	1,129	563,344	61.2
	Not analyzed in detail	163,652	...	423	166,395	98.4
9	Meats, provisions	1,557	0.2	10	3,814	40.8
10	Fresh fish, sea foods	1,217	0.2	14	10,848	11.2
12	Beer, fermented malt liquors	781	0.1	5	2,839	27.5
	Commodities, n.e.c., and service receipts	6,393	0.8	...	...	...
	East North Central Division					
	All establishments	742,810	...	1,241	...	...
	Those analyzing commodity lines, total	722,278	100.0	1,183	...	...
1	Canned, bottled foods	4,982	0.7	37	33,239	15.0
	Canned fruits, fruit juices	1,257	...	21	25,219	5.0
	Canned vegetables, vegetable juices	1,317	...	18	22,716	5.8
	Canned fish, sea foods	553	...	9	18,631	3.0
	Canned meats	58	...	8	10,743	0.5
	Canned milk	534	...	16	22,179	2.4
	Other canned foods	457	...	...	...	...
	Not analyzed in detail	806	...	6	4,997	16.1
	FRUIT, VEGETABLE WHOLESALERS--Continued					
	East North Central Division--Continued					
4	Frozen foods	2,369	0.3	37	24,101	9.8
	Frozen fruits	1,323	...	34	23,584	5.6
	Frozen vegetables	888	...	26	17,558	5.0
	Other frozen foods	158	...	21	15,463	1.0
5	Groceries (exc. as specified)	4,531	0.6	55	40,262	11.2
	Flour, related products	228	...	11	7,493	3.0
	Sugar	1,062	...	22	17,636	6.0
	Oleomargarine, butter substitutes	240	...	14	18,366	1.3
	Cooking oils (exc. lard)	150	...	10	11,998	1.2
	Breakfast cereals	38	...	5	7,149	0.5
	Tea	9	...	4	4,727	0.2
	Dried fruits	733	...	13	17,869	4.1
	Other groceries	804	...	...	...	...
	Not analyzed in detail	1,267	...	7	5,051	25.1
7	Eggs, poultry	1,815	0.2	27	12,866	14.1
	Eggs	872	...	25	11,951	7.3
	Poultry (live or dressed)	943	...	10	4,223	22.3
8	Fresh fruits, vegetables, berries	701,244	97.2	1,183	722,278	97.2
	Fresh fruits, berries	250,654	...	761	491,110	51.0
	Fresh vegetables	318,388	...	820	529,551	60.1
	Not analyzed in detail	132,202	...	256	140,240	94.3
9	Meats, provisions	862	0.1	8	2,195	39.3
12	Beer, fermented malt liquors	3,094	0.4	20	15,706	19.7
17	Cigars, cigarettes, tobacco (exc. leaf)	647	0.1	7	4,759	13.6
	Commodities, n.e.c., and service receipts	2,734	0.4	...	...	...
	West North Central Division					
	All establishments	270,008	...	477	...	...
	Those analyzing commodity lines, total	262,272	100.0	456	...	...
1	Canned, bottled foods	4,090	1.6	29	35,731	11.4
	Canned baby foods	153	...	13	15,735	1.0
	Canned fruits, fruit juices	1,047	...	25	30,021	3.5
	Canned vegetables, vegetable juices	1,300	...	25	32,473	4.0
	Canned fish, sea foods	410	...	18	25,989	1.6
	Canned meats	254	...	17	23,705	1.1
	Canned milk	399	...	20	24,107	1.6
	Other canned foods	527	...	17	22,790	2.3
2	Coffee	163	0.1	17	28,495	0.6
3	Confectionery	561	0.2	20	27,210	2.1
	Candy, including chocolate	342	...	17	22,279	1.5
	Other confections	219	...	...	...	...
4	Frozen foods	1,711	0.6	18	22,911	7.5
	Frozen fruits	932	...	15	22,220	4.2
	Frozen vegetables	638	...	10	18,940	3.4
	Other frozen foods	141	...	...	...	...
5	Groceries (exc. as specified)	7,897	3.0	40	49,993	15.8
	Flour, related products	382	...	16	22,880	1.7
	Sugar	2,224	...	18	25,720	8.6
	Oleomargarine, butter substitutes	329	...	10	14,015	2.3
	Cooking oils (exc. lard)	182	...	13	19,250	0.9
	Breakfast cereals	682	...	11	16,975	4.0
	Tea	102	...	9	12,803	0.8
	Dried fruits	323	...	17	24,583	1.3
	Other groceries	3,673	...	...	...	...
6	Dairy products, ice cream, ices	932	0.4	15	25,004	3.7
7	Eggs, poultry	645	0.2	14	3,122	20.6
8	Fresh fruits, vegetables, berries	238,246	90.9	456	262,272	90.9
	Fresh fruits, berries	92,752	...	331	204,119	45.4
	Fresh vegetables	123,919	...	351	224,764	55.1
	Not analyzed in detail	21,575	...	71	24,668	87.5
9	Meats, provisions	809	0.3	4	1,952	41.4
12	Beer, fermented malt liquors	2,114	0.8	9	11,623	18.2
16	Soaps, toilet and other	364	0.1	12	17,193	2.1
17	Cigars, cigarettes, tobacco (exc. leaf)	502	0.2	7	13,667	3.7
	Commodities, n.e.c.	4,238	1.6	...	...	...
	South Atlantic Division					
	All establishments	323,341	...	820	...	...
	Those analyzing commodity lines, total	313,280	100.0	776	...	...
1	Canned, bottled foods	2,862	0.9	37	34,504	8.3
	Canned fruits, fruit juices	531	...	22	22,376	2.4
	Canned vegetables, vegetable juices	1,117	...	21	21,080	5.3
	Canned fish, sea foods	209	...	13	14,219	1.5
	Canned meats	241	...	12	13,690	1.8
	Canned milk	82	...	7	3,640	2.2
	Other canned foods	70	...	9	7,529	0.9
	Not analyzed in detail	612	...	8	7,216	8.5
2	Coffee	189	0.1	8	7,885	2.4
3	Confectionery	277	0.1	8	5,978	4.6
	Candy, including chocolate	118	...	6	4,471	2.6
	Chewing gum	82	...	5	3,863	2.1
	Fountain syrups, other confections	77	...	5	4,209	1.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FRUIT, VEGETABLE WHOLESALERS--Continued					
	South Atlantic Division--Continued					
4	Frozen foods	1,524	0.5	18	15,673	9.7
5	Groceries (exc. as specified)	2,074	0.7	30	28,647	7.2
	Flour, related products	88	...	8	7,872	1.1
	Sugar	132	...	6	3,760	3.5
	Oleomargarine, butter substitutes	729	...	15	117,860	0.6
	Cooking oils (exc. lard)	97	...	8	11,455	0.8
	Breakfast cereals	11	...	5	3,740	0.3
	Tea	66	...	4	4,919	1.3
	Dried fruits	211	...	17	17,091	1.2
	Other groceries	740	...	...	...	...
6	Dairy products, ice cream, ices	389	0.1	16	17,200	2.3
	Cheese	342	...	13	15,176	2.2
	Other dairy products (exc. canned milk)	47	...	...	...	...
7	Eggs, poultry	2,528	0.8	43	29,122	8.7
	Eggs	2,099	...	40	27,077	7.8
	Poultry (live or dressed)	404	...	14	2,508	16.1
	Not analyzed in detail	25	...	...	...	...
8	Fresh fruits, vegetables, berries	298,307	95.1	776	313,280	95.1
	Fresh fruits, berries	96,603	...	494	219,058	44.1
	Fresh vegetables	145,515	...	571	239,191	60.8
	Not analyzed in detail	56,189	...	157	59,819	93.9
9	Meats, provisions	605	0.2	10	8,948	6.8
10	Fresh fish, sea foods	477	0.2	13	12,744	3.7
12	Beer, fermented malt liquors	1,725	0.6	13	12,560	13.7
	Commodities, n.e.c., and service receipts	2,323	0.7	...	...	...
	East South Central Division					
	All establishments	124,223	...	374	...	...
	Those analyzing commodity lines, total	117,200	100.0	344	...	...
1	Canned, bottled foods	819	0.7	12	7,304	11.2
	Canned fruits, fruit juices	223	...	9	6,452	3.4
	Canned vegetables, vegetable juices	255	...	11	7,007	3.6
	Canned fish, sea foods	259	...	10	6,749	3.8
	Canned meats	48	...	9	3,131	1.5
	Canned milk	17	...	7	1,857	0.9
	Other canned foods	17	...	4	1,206	1.4
5	Groceries (exc. as specified)	647	0.6	10	6,985	9.3
7	Eggs, poultry	197	0.2	13	2,679	7.4
8	Fresh fruits, vegetables, berries	113,400	96.7	344	117,200	96.7
	Fresh fruits, berries	37,382	...	226	75,259	49.7
	Fresh vegetables	42,260	...	238	78,222	54.0
	Not analyzed in detail	33,758	...	87	34,953	96.6
9	Meats, provisions	108	0.1	4	913	11.8
	Commodities, n.e.c., and service receipts	2,029	1.7	...	...	...
	West South Central Division					
	All establishments	222,029	...	422	...	...
	Those analyzing commodity lines, total	214,401	100.0	386	...	...
1	Canned, bottled foods	507	0.2	11	14,772	3.4
	Canned fruits, fruit juices	133	...	8	12,772	1.0
	Canned vegetables, vegetable juices	276	...	5	8,055	3.4
	Canned milk	23	...	4	6,879	0.3
	Other canned foods	75	...	...	...	...
3	Confectionery	166	0.1	8	3,518	4.7
	Candy, including chocolate	79	...	5	2,397	3.3
	Chewing gum	26	...	4	2,339	1.1
	Other confections	61	...	...	...	...
4	Frozen foods	958	0.4	7	18,443	5.2
	Frozen vegetables	376	...	7	18,443	2.0
	Other frozen foods	582	...	...	...	...
5	Groceries (exc. as specified)	996	0.5	25	19,958	5.0
	Flour, related products	41	...	4	1,239	3.3
	Sugar	47	...	5	1,651	2.8
	Oleomargarine, butter substitutes	697	...	15	16,974	4.1
	Breakfast cereals	3	...	4	6,51	(z)
	Tea	3	...	4	6,515	(z)
	Dried fruits	41	...	8	7,921	0.5
	Other groceries	164	...	9	2,314	7.1
7	Eggs, poultry	4,714	2.2	15	13,583	34.7
	Eggs	2,748	...	14	13,583	20.2
	Poultry (live or dressed)	1,966	...	9	6,779	29.0
8	Fresh fruits, vegetables, berries	190,970	89.1	386	214,401	89.1
	Fresh fruits, berries	81,792	...	241	126,878	48.7
	Fresh vegetables	72,246	...	259	138,585	52.1
	Not analyzed in detail	56,932	...	93	64,005	88.9
9	Meats, provisions	2,236	1.0	7	6,078	36.8
12	Beer, fermented malt liquors	5,110	2.4	13	24,042	21.2
	Commodities, n.e.c.	2,912	1.4	...	...	...
126	Service receipts	5,832	2.7	...	...	...
	FRUIT, VEGETABLE WHOLESALERS--Continued					
	Mountain Division					
	All establishments	84,089	...	219	...	...
	Those analyzing commodity lines, total	81,033	100.0	207	...	...
1	Canned, bottled foods	3,359	4.1	24	17,404	19.3
	Canned baby foods	38	...	15	12,245	0.5
	Canned fruits, fruit juices	1,072	...	23	17,264	6.2
	Canned vegetables, vegetable juices	1,266	...	23	17,264	7.3
	Canned fish, sea foods	111	...	21	16,930	0.6
	Canned meats	147	...	20	16,281	0.9
	Canned milk	329	...	22	17,219	1.9
	Other canned foods	376	...	...	...	...
2	Coffee	194	0.2	23	17,264	1.1
3	Confectionery	102	0.1	14	11,773	0.9
5	Groceries (exc. as specified)	2,132	2.6	28	21,418	10.0
	Flour, related products	164	...	22	17,219	1.0
	Sugar	801	...	18	15,496	5.2
	Cooking oils (exc. lard)	61	...	19	15,889	0.4
	Breakfast cereals	151	...	22	17,219	0.9
	Bakery products	57	...	14	10,657	0.5
	Dried fruits	96	...	18	13,200	0.7
	Other groceries	802	...	...	...	...
7	Eggs, poultry	1,217	1.5	22	7,783	15.6
8	Fresh fruits, vegetables, berries	72,228	89.3	207	81,033	89.3
	Fresh fruits, berries	25,432	...	132	60,260	42.2
	Fresh vegetables	31,820	...	152	62,532	50.9
	Not analyzed in detail	14,976	...	48	15,232	98.3
17	Cigars, cigarettes, tobacco (exc. leaf)	67	0.1	4	3,987	1.7
	Commodities, n.e.c.	1,734	2.1	...	...	...
	Pacific Division					
	All establishments	406,827	...	807	...	...
	Those analyzing commodity lines, total	387,099	100.0	730	...	...
1	Canned, bottled foods	11,055	2.8	34	48,935	22.6
	Canned baby foods	220	...	29	43,672	0.5
	Canned fruits, fruit juices	3,877	...	33	48,765	8.0
	Canned vegetables, vegetable juices	3,350	...	33	48,896	6.8
	Canned fish, sea foods	989	...	32	48,726	2.0
	Canned meats	428	...	30	43,839	1.0
	Canned milk	948	...	31	48,559	2.0
	Other canned foods	1,243	...	30	43,839	2.8
2	Coffee	486	0.1	29	40,759	1.2
4	Frozen foods	2,009	0.5	17	18,544	10.8
5	Groceries (exc. as specified)	5,311	1.4	44	50,585	10.5
	Flour, related products	471	...	32	45,743	1.0
	Sugar	2,481	...	27	37,408	6.6
	Oleomargarine, butter substitutes	9	...	4	2,357	0.4
	Cooking oils (exc. lard)	147	...	27	40,420	0.4
	Breakfast cereals	236	...	27	40,420	0.6
	Bakery products	244	...	24	38,450	0.6
	Dried fruits	937	...	26	40,200	2.3
	Other groceries	766	...	...	...	...
7	Eggs, poultry	965	0.2	10	11,326	8.5
	Eggs	109	...	8	6,866	1.6
	Poultry (live or dressed)	856	...	4	4,748	18.0
8	Fresh fruits, vegetables, berries	364,492	94.3	730	387,099	94.3
	Fresh fruits, berries	107,517	...	412	226,512	47.4
	Fresh vegetables	167,704	...	482	268,278	62.5
	Not analyzed in detail	89,271	...	163	93,264	95.7
12	Beer, fermented malt liquors	313	0.1	4	2,514	12.4
	Commodities, n.e.c., and service receipts	2,468	0.6	...	...	...
	BEER, ALE DISTRIBUTORS					
	New England Division					
	All establishments	(x)	...	197	...	...
	Those analyzing commodity lines, total	108,889	100.0	191	...	...
1	Canned, bottled foods	2,347	2.2	5	10,211	23.0
5	Groceries (exc. as specified)	635	0.6	5	8,755	7.2
12	Beer, fermented malt liquors	96,094	88.2	191	108,889	88.2
13	Soft drinks	1,941	1.8	52	28,862	6.7
14	Spirits	3,838	3.5	22	18,750	20.5
15	Wines	1,693	1.6	41	21,529	7.9
	Commodities, n.e.c.	2,341	2.1	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	BEER, ALE DISTRIBUTORS--Continued					
	Middle Atlantic Division					
	All establishments	319,882	...	1,540	...	...
	Those analyzing commodity lines, total	314,682	100.0	1,503	...	...
12	Beer, fermented malt liquors	302,956	96.3	1,503	314,682	96.3
13	Soft drinks	7,103	2.2	501	92,345	7.7
15	Wines	585	0.2	6	6,156	9.5
	Commodities, n.e.c., and service receipts	4,038	1.3	...	...	...
	East North Central Division					
	All establishments	393,751	...	1,325	...	...
	Those analyzing commodity lines, total	382,486	100.0	1,276	...	...
3	Confectionery	244	0.1	10	3,082	7.9
5	Groceries (exc. as specified)	346	0.1	7	2,662	13.0
8	Fresh fruits, vegetables, berries	651	0.2	8	3,754	17.3
12	Beer, fermented malt liquors	358,670	93.7	1,276	382,486	93.7
13	Soft drinks	5,271	1.4	238	57,466	9.2
14	Spirits	4,858	1.3	59	26,467	18.4
15	Wines	8,174	2.1	231	98,763	8.3
17	Cigars, cigarettes, tobacco (exc. leaf)	1,497	0.4	9	4,833	31.0
103	Coal, coke	372	0.1	5	1,613	23.1
	Commodities, n.e.c., and service receipts	2,403	0.6	...	...	...
	West North Central Division					
	All establishments	(x)	...	715	...	...
	Those analyzing commodity lines, total	139,494	100.0	688	...	...
3	Confectionery	366	0.3	10	2,715	13.5
6	Dairy products, ice cream, ices	1,198	0.8	22	4,800	25.0
	Cheese	447	...	15	2,403	18.6
	Ice cream, ices	142	...	5	1,383	10.3
	Milk, cream (fluid)	196	...	4	1,612	12.2
	Other dairy products (exc. canned milk)	413	...	...	...	...
8	Fresh fruits, vegetables, berries	471	0.3	7	1,801	26.2
12	Beer, fermented malt liquors	132,109	94.9	688	139,494	94.9
13	Soft drinks	2,851	2.0	132	23,159	12.3
14	Spirits	339	0.2	4	1,712	19.8
17	Cigars, cigarettes, tobacco (exc. leaf)	1,182	0.8	8	3,137	37.7
103	Coal, coke	101	0.1	6	1,086	9.3
	Commodities, n.e.c., and service receipts	877	0.6	...	...	...
	South Atlantic Division					
	All establishments	165,735	...	567	...	...
	Those analyzing commodity lines, total	164,455	100.0	556	...	...
2	Coffee	250	0.2	4	3,186	7.8
3	Confectionery	311	0.2	8	3,149	9.9
12	Beer, fermented malt liquors	154,388	93.9	556	164,455	93.9
13	Soft drinks	1,015	0.6	28	8,553	11.9
14	Spirits	1,172	0.7	7	4,084	28.7
15	Wines	4,603	2.8	110	41,760	11.0
17	Cigars, cigarettes, tobacco (exc. leaf)	982	0.6	5	2,230	44.0
	Commodities, n.e.c.	1,734	1.0	...	...	...
	East South Central Division					
	All establishments	58,856	...	212	...	...
	Those analyzing commodity lines, total	58,464	100.0	208	...	...
12	Beer, fermented malt liquors	58,197	99.5	208	58,464	99.5
13	Soft drinks	210	0.4	6	1,376	15.3
	Commodities, n.e.c., and service receipts	57	0.1	...	...	...
	West South Central Division					
	All establishments	123,187	...	456	...	...
	Those analyzing commodity lines, total	117,061	100.0	438	...	...
1	Canned, bottled foods	231	0.2	4	1,822	12.7
3	Confectionery	277	0.2	4	4,515	6.1
5	Groceries (exc. as specified)	253	0.2	4	1,597	15.8
12	Beer, fermented malt liquors	111,866	95.6	438	117,061	95.6
13	Soft drinks	595	0.5	21	7,941	7.5
15	Wines	659	0.6	17	7,821	8.4
17	Cigars, cigarettes, tobacco (exc. leaf)	872	0.7	7	5,449	16.0
21	Feed (mixed, other)	99	0.1	4	900	11.0
	Commodities, n.e.c., and service receipts	2,209	1.9	...	...	...
	Mountain Division					
	All establishments	(x)	...	215	...	...
	Those analyzing commodity lines, total	55,576	100.0	205	...	...
3	Confectionery	305	0.5	5	1,769	17.2
	Candy, including chocolate	216	...	5	1,769	12.2
	Other confections	89	...	...	...	...
5	Groceries (exc. as specified)	156	0.3	4	1,351	11.5
12	Beer, fermented malt liquors	48,162	86.7	205	55,576	86.7
13	Soft drinks	613	1.1	34	10,844	5.6
14	Spirits	3,618	6.5	29	13,982	25.9
15	Wines	942	1.7	29	12,590	7.5
17	Cigars, cigarettes, tobacco (exc. leaf)	358	0.6	7	2,163	16.6
	BEER, ALE DISTRIBUTORS--Continued					
	Mountain Division--Continued					
103	Coal, coke	385	0.7	6	1,575	24.4
	Commodities, n.e.c., and service receipts	1,037	1.9	...	...	...
	Pacific Division					
	All establishments	173,807	...	441	...	...
	Those analyzing commodity lines, total	165,779	100.0	419	...	...
1	Canned, bottled foods	127	0.1	5	4,324	2.9
3	Confectionery	527	0.3	16	7,404	7.1
	Candy, including chocolate	284	...	10	5,481	5.2
	Chewing gum	5	...	5	1,236	0.4
	Fountain syrups, other confections	238	...	10	5,646	4.2
5	Groceries (exc. as specified)	260	0.2	7	4,229	6.1
6	Dairy products, ice cream, ices	499	0.3	6	1,744	28.6
	Ice cream, ices	249	...	6	1,744	...
	Other dairy products (exc. canned milk)	250	...	...	...	...
12	Beer, fermented malt liquors	151,601	91.5	419	165,779	91.5
13	Soft drinks	2,693	1.6	125	41,529	6.5
14	Spirits	2,042	1.2	35	24,737	8.2
15	Wines	5,850	3.5	210	92,029	6.4
17	Cigars, cigarettes, tobacco (exc. leaf)	1,289	0.8	13	7,098	18.2
	Commodities, n.e.c., and service receipts	891	0.5	...	...	...
	WINES, DISTILLED SPIRITS WHOLESALERS					
	New England Division					
	All establishments	(x)	...	111	...	...
	Those analyzing commodity lines, total	157,038	100.0	101	...	...
12	Beer, fermented malt liquors	12,535	8.0	51	79,237	15.8
13	Soft drinks	1,781	1.1	16	17,842	10.0
14	Spirits	123,158	78.4	92	148,988	82.7
15	Wines	18,017	11.5	80	126,825	14.2
	Commodities, n.e.c.	1,547	1.0	...	...	...
	Middle Atlantic Division					
	All establishments	612,292	...	269	...	...
	Those analyzing commodity lines, total	576,267	100.0	247	...	...
12	Beer, fermented malt liquors	2,058	0.4	11	29,102	7.1
14	Spirits	491,525	85.3	152	539,474	91.1
15	Wines	79,712	13.8	194	450,459	17.7
	Commodities, n.e.c.	2,604	0.4	...	...	...
126	Service receipts	368	0.1	...	...	...
	East North Central Division					
	All establishments	582,370	...	448	...	...
	Those analyzing commodity lines, total	571,824	100.0	430	...	...
1	Canned, bottled foods	409	0.1	7	3,866	10.6
3	Confectionery	1,930	0.3	7	11,587	16.6
8	Fresh fruits, vegetables, berries	1,181	0.2	4	5,111	23.1
12	Beer, fermented malt liquors	11,353	2.0	90	95,041	11.9
13	Soft drinks	422	0.1	23	30,803	1.4
14	Spirits	494,994	86.6	365	556,441	89.0
15	Wines	52,828	9.2	321	427,055	12.4
17	Cigars, cigarettes, tobacco (exc. leaf)	7,599	1.3	9	21,901	34.7
	Commodities, n.e.c., and service receipts	1,108	0.2	...	...	...
	West North Central Division					
	All establishments	(x)	...	98	...	...
	Those analyzing commodity lines, total	180,697	100.0	92	...	...
12	Beer, fermented malt liquors	2,103	1.2	12	16,124	13.0
13	Soft drinks	207	0.1	4	6,763	3.1
14	Spirits	154,611	85.5	81	177,015	87.3
15	Wines	21,685	12.0	66	138,561	15.6
17	Cigars, cigarettes, tobacco (exc. leaf)	706	0.4	5	7,848	9.0
	Commodities, n.e.c., and service receipts	1,385	0.8	...	...	...
	South Atlantic Division					
	All establishments	279,998	...	146	...	...
	Those analyzing commodity lines, total	269,678	100.0	137	...	...
12	Beer, fermented malt liquors	4,373	1.6	26	45,441	9.6
14	Spirits	242,093	89.8	112	258,751	93.6
15	Wines	21,429	7.9	94	175,593	12.2
	Commodities, n.e.c.	1,783	0.7	...	...	...
	East South Central Division					
	All establishments	93,601	...	61	...	...
	Those analyzing commodity lines, total	91,773	100.0	58	...	...
14	Spirits	79,671	86.8	52	87,069	91.5
15	Wines	12,102	13.2	43	64,792	18.7

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WINES, DISTILLED SPIRITS WHOLESALERS--Continued					
	West South Central Division					
	All establishments	200,466	...	90	...	...
	Those analyzing commodity lines, total	176,122	100.0	80	...	...
12	Beer, fermented malt liquors	5,533	3.1	25	43,402	12.7
14	Spirits	156,403	88.9	75	174,302	89.7
15	Wines	13,106	7.4	59	124,385	10.5
	Commodities, n.e.c	1,080	0.6	...	...	...
	Mountain Division					
	All establishments	(x)	...	65	...	...
	Those analyzing commodity lines, total	65,547	100.0	63	...	...
12	Beer, fermented malt liquors	5,675	8.6	43	27,305	20.8
13	Soft drinks	373	0.6	12	8,588	4.3
14	Spirits	53,423	81.6	60	65,120	82.0
15	Wines	5,527	8.4	53	55,613	9.9
	Commodities, n.e.c	549	0.8	...	...	...
	Pacific Division					
	All establishments	327,862	...	239	...	...
	Those analyzing commodity lines, total	322,377	100.0	229	...	...
1	Canned, bottled foods	1,258	0.4	5	20,959	6.0
3	Confectionery	881	0.3	9	14,242	6.2
5	Groceries (exc. as specified)	12,928	4.0	12	33,127	39.0
12	Beer, fermented malt liquors	21,491	6.7	82	113,111	19.0
13	Soft drinks	350	0.1	27	26,702	1.3
14	Spirits	247,091	76.6	186	313,581	78.8
15	Wines	34,826	10.8	195	295,367	11.8
17	Cigars, cigarettes, tobacco (exc. leaf)	2,463	0.8	9	16,459	15.0
	Commodities, n.e.c., and service receipts	1,089	0.3	...	...	...
	GENERAL-LINE DRUG WHOLESALERS					
	New England Division					
	All establishments	54,707	...	23	...	...
	Those analyzing commodity lines, total	54,707	100.0	23	...	...
16	Soaps, toilet and other	221	0.4	5	16,032	1.4
44	Drugs, drug sundries	49,632	90.7	23	54,707	90.7
	Drugs, pharmaceuticals	18,643	...	17	43,806	42.6
	Proprietary medicines, toiletries (exc. soap)	14,428	...	17	43,806	32.9
	Druggist sundries	5,802	...	16	40,192	14.4
	Not analyzed in detail	10,759	...	6	10,901	98.7
	Commodities, n.e.c	4,854	8.9	...	...	...
	Middle Atlantic Division					
	All establishments	172,680	...	59	...	...
	Those analyzing commodity lines, total	172,104	100.0	58	...	...
3	Confectionery	470	0.3	13	42,608	1.1
16	Soaps, toilet and other	330	0.2	9	24,844	1.3
18	Smokers' supplies, razor blades, etc	166	0.1	4	13,950	1.1
44	Drugs, drug sundries	164,072	95.3	58	172,104	95.3
	Drugs, pharmaceuticals	62,038	...	43	141,219	43.9
	Proprietary medicines, toiletries (exc. soap)	59,866	...	41	121,463	49.3
	Druggist sundries	16,653	...	40	118,931	13.9
	Not analyzed in detail	25,515	...	13	30,031	85.0
	Commodities, n.e.c	7,066	4.1	...	...	...
	East North Central Division					
	All establishments	158,192	...	47	...	...
	Those analyzing commodity lines, total	155,719	100.0	45	...	...
3	Confectionery	826	0.5	14	69,194	1.2
16	Soaps, toilet and other	200	0.1	8	23,968	0.8
18	Smokers' supplies, razor blades, etc	109	0.1	4	14,242	0.8
44	Drugs, drug sundries	148,606	95.5	45	155,719	95.5
	Drugs, pharmaceuticals	42,255	...	39	128,261	32.9
	Proprietary medicines, toiletries (exc. soap)	51,731	...	38	121,912	42.4
	Druggist sundries	28,465	...	38	127,386	22.3
	Not analyzed in detail	26,155	...	7	27,458	95.2
	Commodities, n.e.c	5,978	3.8	...	...	...
	GENERAL-LINE DRUG WHOLESALERS--Continued					
	West North Central Division					
	All establishments	86,448	...	28	...	...
	Those analyzing commodity lines, total	85,463	100.0	26	...	...
3	Confectionery	1,240	1.5	13	54,237	2.3
44	Drugs, drug sundries	80,677	94.4	26	85,463	94.4
	Drugs, pharmaceuticals	26,860	...	22	72,889	36.8
	Proprietary medicines, toiletries (exc. soap)	23,899	...	22	72,889	32.8
	Druggist sundries	17,985	...	22	72,889	24.7
	Not analyzed in detail	11,933	...	4	12,309	96.9
	Commodities, n.e.c., and service receipts	3,546	4.1	...	...	...
	South Atlantic Division					
	All establishments	113,155	...	54	...	...
	Those analyzing commodity lines, total	108,033	100.0	52	...	...
1	Canned, bottled foods	281	0.3	7	13,955	2.0
	Canned baby foods	250	...	6	13,263	1.9
	Other canned foods	31	...	...	...	...
3	Confectionery	562	0.5	19	39,970	1.4
16	Soaps, toilet and other	298	0.3	15	31,779	0.9
17	Cigars, cigarettes, tobacco (exc. leaf)	1,145	1.1	5	8,238	13.9
18	Smokers' supplies, razor blades, etc	659	0.6	17	35,660	1.8
44	Drugs, drug sundries	103,182	95.5	52	108,033	95.5
	Drugs, pharmaceuticals	41,712	...	51	107,032	39.0
	Proprietary medicines, toiletries (exc. soap)	43,180	...	51	107,394	40.2
	Druggist sundries	18,290	...	50	106,393	17.2
48	Industrial chemicals, n.e.c	323	0.3	5	11,093	2.9
65	Photographic goods	665	0.6	14	26,738	2.5
118	Jewelry, silverware, trophies	137	0.1	8	18,092	0.8
	Clocks, watches	137	...	8	18,092	0.8
123	Rubber sundries, n.e.c	131	0.1	4	8,295	1.6
	Commodities, n.e.c	650	0.6	...	...	...
	East South Central Division					
	All establishments	48,363	...	20	...	...
	Those analyzing commodity lines, total	48,363	100.0	20	...	...
44	Drugs, drug sundries	47,444	98.1	20	48,363	98.1
	Drugs, pharmaceuticals	14,955	...	15	38,010	39.3
	Proprietary medicines, toiletries (exc. soap)	14,563	...	14	36,832	39.5
	Druggist sundries	7,573	...	14	35,320	21.4
	Not analyzed in detail	10,353	...	5	10,353	100.0
	Commodities, n.e.c	919	1.9	...	...	...
	West South Central Division					
	All establishments	85,177	...	36	...	...
	Those analyzing commodity lines, total	73,109	100.0	32	...	...
18	Smokers' supplies, razor blades, etc	132	0.2	5	6,841	1.9
44	Drugs, drug sundries	70,117	95.9	32	73,109	95.9
	Drugs, pharmaceuticals	26,128	...	28	63,256	41.3
	Proprietary medicines, toiletries (exc. soap)	21,214	...	27	62,766	33.8
	Druggist sundries	14,053	...	27	61,649	22.8
	Not analyzed in detail	8,722	...	4	9,853	88.5
	Commodities, n.e.c., and service receipts	2,860	3.9	...	...	...
	Mountain Division					
	All establishments	34,044	...	16	...	...
	Those analyzing commodity lines, total	34,044	100.0	16	...	...
3	Confectionery	610	1.8	10	19,300	3.2
	Candy, including chocolate	279	...	4	6,916	4.0
	Other confections	234	...	...	...	...
16	Soaps, toilet and other	32	0.1	4	6,075	0.5
18	Smokers' supplies, razor blades, etc	449	1.3	5	14,452	3.1
44	Drugs, drug sundries	31,933	93.8	16	34,044	93.8
	Drugs, pharmaceuticals	11,564	...	16	34,044	34.0
	Proprietary medicines, toiletries (exc. soap)	12,517	...	15	30,781	40.7
	Druggist sundries	7,852	...	16	34,044	23.1
	Commodities, n.e.c	1,020	3.0	...	...	...
	Pacific Division					
	All establishments	96,104	...	20	...	...
	Those analyzing commodity lines, total	95,104	100.0	18	...	...
16	Soaps, toilet and other	186	0.2	5	29,628	...
44	Drugs, drug sundries	92,230	97.0	18	95,104	97.0
	Commodities, n.e.c	2,688	2.8	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS					
	New England Division					
	All establishments	17,421	...	87	...	...
	Those analyzing commodity lines, total	16,534	100.0	83	...	...
16	Soaps, toilet and other	32	0.2	6	997	3.2
17	Cigars, cigarettes, tobacco (exc. leaf)	604	3.6	4	1,921	31.4
18	Smokers' supplies, razor blades, etc	75	0.4	8	1,862	4.0
37	Miscellaneous dry goods	192	1.2	5	1,215	15.8
	Notions, thread, buttons, closures	192	...	5	1,215	15.8
40	Kitchen utensils, miscellaneous homewares	44	0.3	5	1,015	4.3
44	Drugs, drug sundries	13,583	82.2	83	16,534	82.2
	Drugs, pharmaceuticals	6,742	...	34	9,650	69.9
	Proprietary medicines toiletries (exc. soap)	4,224	...	54	8,130	52.0
	Druggist sundries	2,617	...	38	6,299	41.5
52	Electrical wiring supplies, construction materials	47	0.3	4	984	4.8
69	Fountain pens, pencils	15	0.1	6	1,507	1.0
73	School equipment, supplies	19	0.1	5	999	1.9
119	Toys, games, athletic goods	101	0.6	4	1,039	9.7
123	Rubber sundries, n.e.c	453	2.7	8	487	93.0
	Commodities, n.e.c	1,359	8.2	...	...	...
126	Service receipts	10	0.1	...	...	...
	Middle Atlantic Division					
	All establishments	207,141	...	697	...	...
	Those analyzing commodity lines, total	201,508	100.0	651	...	...
3	Confectionery	129	0.1	7	2,428	5.3
16	Soaps, toilet and other	1,495	0.7	46	20,313	7.4
17	Cigars, cigarettes, tobacco (exc. leaf)	182	0.1	4	1,339	13.6
18	Smokers' supplies, razor blades, etc	457	0.2	16	4,630	9.9
33	Women's, children's clothing, accessories (exc. shoes)	621	0.3	5	6,689	9.3
37	Miscellaneous dry goods	1,189	0.6	13	2,426	49.0
	Notions, thread, buttons, closures	227	...	8	1,222	18.6
	Other dry goods	962	...	...	...	...
44	Drugs, drug sundries	179,284	89.0	651	201,508	89.0
	Drugs, pharmaceuticals	54,327	...	282	82,262	66.0
	Proprietary medicines, toiletries (exc. soap)	94,617	...	389	119,548	79.1
	Druggist sundries	30,340	...	293	63,946	47.4
48	Industrial chemicals, n.e.c	393	0.2	6	1,437	27.3
73	School equipment, supplies	157	0.1	7	1,510	10.4
118	Jewelry silverware, trophies	235	0.1	5	1,128	20.8
119	Toys, games, athletic goods	618	0.3	13	2,160	28.6
123	Rubber sundries, n.e.c	9,525	4.7	45	12,358	77.1
	Commodities, n.e.c	7,088	3.5	...	...	...
126	Service receipts	135	0.1	6	1,416	9.5
	East North Central Division					
	All establishments	157,345	...	349	...	...
	Those analyzing commodity lines, total	155,209	100.0	325	...	...
3	Confectionery	107	0.1	9	2,681	4.0
5	Groceries (exc. as specified)	167	0.1	14	1,574	10.6
16	Soaps, toilet and other	680	0.4	34	8,286	8.2
18	Smokers' supplies, razor blades, etc	385	0.2	19	3,736	10.3
32	Men's, boys' clothing, furnishings (exc. shoes)	103	0.1	9	1,348	7.6
	Underwear, hosiery	78	...	6	1,128	6.9
	Other clothing, furnishings (men's, boys')	25	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	185	0.1	9	1,615	11.4
37	Miscellaneous dry goods	318	0.2	11	3,742	8.5
44	Drugs, drug sundries	146,108	94.1	325	155,209	94.1
	Drugs, pharmaceuticals	13,322	...	138	36,942	36.1
	Proprietary medicines, toiletries (exc. soap)	33,584	...	197	56,735	59.2
	Druggist sundries	99,202	...	132	119,614	82.9
65	Photographic goods	116	0.1	4	1,189	9.8
68	Surgical, medical equipment and supplies	1,590	1.0	8	5,357	29.7
69	Fountain pens, pencils	125	0.1	6	1,807	6.9
73	School equipment, supplies	329	0.2	13	2,984	11.0
115	Paper (basic materials, paperboard)	287	0.2	6	1,422	20.2
	Wrapping paper	265	...	4	1,303	20.3
	Miscellaneous paper, paperboard	22	...	...	...	...
116	Converted paper products	142	0.1	14	2,050	6.9
	Paper stationery, office supplies	102	...	11	1,787	5.7
	Miscellaneous converted paper products	40	...	...	...	...
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS--Continued					
	East North Central Division--Continued					
118	Jewelry, silverware, trophies	102	0.1	7	2,747	3.7
119	Toys, games, athletic goods	545	0.4	14	4,104	13.3
123	Rubber sundries, n.e.c	2,092	1.3	21	2,371	88.2
	Commodities, n.e.c., and service receipts	1,828	1.2	...	...	...
	West North Central Division					
	All establishments	19,649	...	132	...	...
	Those analyzing commodity lines, total	19,098	100.0	127	...	...
3	Confectionery	145	0.8	7	2,005	7.2
16	Soaps, toilet and other	393	2.0	9	1,527	25.7
18	Smokers' supplies, razor blades, etc	101	0.5	12	1,626	6.2
32	Men's, boys' clothing furnishings (exc. shoes)	107	0.6	6	938	11.4
	Underwear, hosiery	67	...	5	637	10.5
	Work clothing, gloves	40	...	4	761	5.2
37	Miscellaneous dry goods	101	0.5	6	523	19.3
	Notions, thread, buttons, closures	101	...	6	523	19.3
44	Drugs, drug sundries	16,454	86.2	127	19,098	86.2
	Drugs, pharmaceuticals	4,627	...	49	8,371	55.3
	Proprietary medicines, toiletries (exc. soap)	4,196	...	59	8,320	50.4
	Druggist sundries	3,953	...	52	9,800	40.3
	Not analyzed in detail	3,678	...	16	4,171	88.2
119	Toys, games, athletic goods	194	1.0	4	1,195	16.2
	Commodities, n.e.c	1,603	8.4	...	...	...
	South Atlantic Division					
	All establishments	(x)	...	128	...	...
	Those analyzing commodity lines, total	20,981	100.0	114	...	...
3	Confectionery	208	1.0	9	1,619	12.8
	Candy, including chocolate	115	...	6	701	16.4
	Other confections	93	...	...	...	...
5	Groceries (exc. as specified)	41	0.2	4	226	18.1
16	Soaps, toilet and other	191	0.9	12	1,724	11.1
17	Cigars, cigarettes, tobacco (exc. leaf)	84	0.4	6	1,146	7.3
18	Smokers' supplies, razor blades, etc	62	0.3	11	1,689	3.7
32	Men's, boys' clothing, furnishings (exc. shoes)	211	1.0	14	1,983	10.6
	Underwear, hosiery	111	...	11	1,471	7.5
	Other clothing, furnishings (men's, boys')	100	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	95	0.4	13	2,084	4.6
	Hosiery, underwear	85	...	11	1,830	4.6
	Other apparel, accessories (exc. shoes)	10	...	...	...	...
37	Miscellaneous dry goods	169	0.8	9	1,870	9.0
44	Drugs, drug sundries	18,627	88.8	114	20,981	88.8
52	Electrical wiring supplies, construction materials	39	0.2	6	1,114	3.5
56	Hardware	185	0.9	4	1,094	16.9
115	Paper (basic materials, paperboard)	25	0.1	4	493	5.1
116	Converted paper products	106	0.5	12	2,090	5.1
	Paper stationery, office supplies	56	...	9	1,698	3.3
	Miscellaneous converted paper products	50	...	...	...	...
118	Jewelry, silverware, trophies	22	0.1	5	918	2.4
119	Toys, games, athletic goods	128	0.6	6	1,213	10.6
	Toys, games	128	...	6	1,213	10.6
	Commodities, n.e.c	768	3.7	...	...	...
126	Service receipts	20	0.1	...	...	...
	East South Central Division					
	All establishments	9,765	...	61	...	...
	Those analyzing commodity lines, total	9,019	100.0	57	...	...
16	Soaps, toilet and other	48	0.5	10	1,604	3.0
32	Men's, boys' clothing, furnishings (exc. shoes)	115	1.3	7	868	13.2
	Underwear, hosiery	64	...	7	868	7.4
	Other clothing, furnishings (men's, boys')	51	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	46	0.5	6	845	5.4
37	Miscellaneous dry goods	133	1.5	8	1,120	11.9
	Notions, thread, buttons, closures	52	...	6	899	5.8
	Other dry goods	81	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS--Continued					
	East South Central Division--Continued					
44	Drugs, drug sundries	7,925	87.9	57	9,019	87.9
	Drugs, pharmaceuticals	1,586	...	15	4,786	33.1
	Proprietary medicines, toiletries (exc. soap)	2,887	...	32	5,983	48.2
	Druggist sundries	1,584	...	26	5,659	28.0
	Not analyzed in detail	1,868	...	9	2,168	86.2
73	School equipment, supplies	37	0.4	4	686	5.4
	Commodities, n.e.c.	715	7.9	...	...	...
	West South Central Division					
	All establishments	29,267	...	176	...	...
	Those analyzing commodity lines, total	26,523	100.0	160	...	...
3	Confectionery	463	1.7	22	6,618	7.0
	Candy, including chocolate	300	...	15	3,287	9.1
	Chewing gum	70	...	14	5,420	1.3
	Other confections	93	...	...	...	...
16	Soaps, toilet and other	154	0.6	24	6,910	2.2
17	Cigars, cigarettes, tobacco (exc. leaf)	185	0.7	6	1,155	16.0
18	Smokers' supplies, razor blades, etc.	140	0.5	17	3,840	3.6
32	Men's, boys' clothing, furnishings (exc. shoes)	307	1.2	23	5,309	5.8
	Underwear, hosiery	247	...	19	4,293	5.8
	Other clothing, furnishings (men's, boys')	60	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	148	0.6	16	2,934	5.0
35	Piece goods (woven)	45	0.2	7	1,301	3.4
37	Miscellaneous dry goods	235	0.9	23	3,789	6.2
	Knit fabrics, lace fabrics	17	...	4	530	3.2
	Notions, thread, buttons, closures	181	...	21	3,454	5.2
	Other dry goods	37	...	...	...	...
39	China, glassware, crockery	103	0.4	8	1,833	5.6
40	Kitchen utensils, miscellaneous housewares	207	0.8	12	4,031	5.1
44	Drugs, drug sundries	22,274	83.9	160	26,523	83.9
	Drugs, pharmaceuticals	4,198	...	46	11,223	37.4
	Proprietary medicines, toiletries (exc. soap)	7,977	...	93	16,776	47.6
	Druggist sundries	5,879	...	89	17,562	33.5
	Not analyzed in detail	4,220	...	31	4,745	88.9
45	Paints, varnishes, lacquers	23	0.1	6	2,065	1.1
52	Electrical wiring supplies, construction materials	108	0.4	12	3,507	3.1
54	Radios, television sets, home appliances, and specialties	17	0.1	5	1,942	0.9
56	Hardware	36	0.1	5	493	7.3
73	School equipment, supplies	440	1.6	31	6,469	6.8
115	Paper (basic materials, paperboard)	126	0.5	11	2,662	4.7
116	Converted paper products	146	0.6	15	4,882	3.0
	Paper bags	99	...	10	2,409	4.1
	Miscellaneous converted paper products	47	...	...	...	...
118	Jewelry, silverware, trophies	75	0.3	7	4,065	1.8
119	Toys, games, athletic goods	277	1.0	19	5,653	4.9
	Toys, games	219	...	15	4,659	4.7
	Other athletic goods	58	...	...	...	...
123	Rubber sundries, n.e.c.	332	1.2	6	1,590	20.9
	Commodities, n.e.c.	682	2.6	...	...	...
	Mountain Division					
	All establishments	(x)	...	36	...	...
	Those analyzing commodity lines, total	5,695	100.0	33	...	...
18	Smokers' supplies, razor blades, etc.	37	0.6	4	985	3.8
32	Men's, boys' clothing, furnishings (exc. shoes)	35	0.6	4	960	3.6
33	Women's, children's clothing, accessories (exc. shoes)	56	1.0	4	708	7.9
37	Miscellaneous dry goods	89	1.6	4	932	9.5
44	Drugs, drug sundries	4,931	86.6	33	5,695	86.6
	Drugs, pharmaceuticals	1,720	...	9	2,597	66.2
	Proprietary medicines, toiletries, (exc. soap)	902	...	16	2,991	30.2
	Druggist sundries	1,203	...	11	1,949	61.7
	Not analyzed in detail	1,106	...	10	1,410	78.4
69	Fountain pens, pencils	8	0.1	4	932	0.8
	Commodities, n.e.c.	539	9.5	...	...	...
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS--Continued					
	Pacific Division					
	All establishments	52,276	...	236	...	...
	Those analyzing commodity lines, total	50,759	100.0	214	...	...
3	Confectionery	511	1.0	4	5,745	8.9
5	Groceries (exc. as specified)	36	0.1	5	239	15.1
16	Soaps, toilet and other	48	0.1	8	1,806	2.6
18	Smokers' supplies, razor blades, etc.	170	0.3	10	1,950	8.7
32	Men's, boys' clothing, furnishings (exc. shoes)	668	1.3	6	2,564	26.0
37	Miscellaneous dry goods	120	0.2	8	879	13.6
40	Kitchen utensils, miscellaneous housewares	57	0.1	6	1,272	4.5
44	Drugs, drug sundries	42,192	83.1	214	50,759	83.1
	Drugs, pharmaceuticals	8,809	...	71	11,627	75.8
	Proprietary medicines, toiletries (exc. soap)	16,065	...	87	21,079	76.2
	Druggist sundries	9,928	...	59	17,945	55.3
	Not analyzed in detail	7,390	...	33	10,680	69.2
69	Fountain pens, pencils	55	0.1	5	1,202	4.6
73	School equipment, supplies	176	0.3	7	1,213	14.5
116	Converted paper products	80	0.2	5	729	11.0
119	Toys, games, athletic goods	450	0.9	11	1,975	22.8
	Toys, games	312	...	8	1,499	20.8
	Other athletic goods	138	...	...	...	...
123	Rubber sundries, n.e.c.	1,663	3.3	11	3,499	47.5
	Commodities, n.e.c.	4,500	8.9	...	...	...
126	Service receipts	33	0.1	4	1,988	1.6
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	New England Division					
	All establishments	45,601	...	89	...	...
	Those analyzing commodity lines, total	45,465	100.0	87	...	...
45	Paints, varnishes, lacquers	393	0.9	4	3,127	12.6
48	Industrial chemicals, n.e.c.	12,485	27.5	32	13,577	92.0
49	Other chemicals, related products	31,652	69.6	58	33,417	94.7
	Commodities, n.e.c., and service receipts	935	2.0	...	...	...
	Middle Atlantic Division					
	All establishments	403,173	...	602	...	...
	Those analyzing commodity lines, total	398,379	100.0	565	...	...
16	Soaps, toilet and other	274	0.1	11	3,468	7.9
44	Drugs, drug sundries	2,462	0.6	43	18,026	13.6
45	Paints, varnishes, lacquers	1,228	0.3	25	9,493	12.9
46	Fertilizer, fertilizer materials	1,296	0.3	9	12,729	10.2
47	Agricultural chemicals (exc. fertilizer)	2,342	0.6	21	19,355	12.1
48	Industrial chemicals, n.e.c.	114,975	28.9	239	128,855	89.2
49	Other chemicals, related products	261,979	65.7	344	281,003	93.2
56	Hardware	235	0.1	10	5,473	4.3
86	Industrial equipment, supplies	464	0.1	66	3,756	12.4
102	Petroleum and products	805	0.2	7	5,636	14.3
	Commodities, n.e.c., and service receipts	12,319	3.1	...	...	...
	East North Central Division					
	All establishments	70,581	...	141	...	...
	Those analyzing commodity lines, total	69,864	100.0	133	...	...
46	Fertilizer, fertilizer materials	1,095	1.6	4	4,883	22.4
47	Agricultural chemicals (exc. fertilizer)	482	0.7	6	4,978	9.7
48	Industrial chemicals, n.e.c.	16,129	23.1	42	19,211	84.0
49	Other chemicals, related products	48,523	69.4	91	54,379	89.2
61	Laundry, dry cleaning equipment, supplies	2,354	3.4	9	9,314	25.3
	Commodities, n.e.c.	1,121	1.6	...	...	...
126	Service receipts	160	0.2	9	2,481	6.4
	West North Central Division					
	All establishments	25,855	...	65	...	...
	Those analyzing commodity lines, total	24,529	100.0	58	...	...
46	Fertilizer, fertilizer materials	864	3.5	11	9,841	8.8
47	Agricultural chemicals (exc. fertilizer)	2,940	12.0	11	12,643	23.2
48	Industrial chemicals, n.e.c.	8,837	36.0	19	13,422	65.8
49	Other chemicals, related products	9,614	39.2	39	11,106	86.6
61	Laundry, dry cleaning equipment, supplies	1,683	6.9	12	13,380	12.6
	Commodities, n.e.c.	591	2.4	...	...	...
	South Atlantic Division					
	All establishments	(x)	...	85	...	...
	Those analyzing commodity lines, total	50,291	100.0	82	...	...
16	Soaps, toilet and other	164	0.3	6	1,519	10.8
45	Paints, varnishes, lacquers	154	0.3	6	7,574	2.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS--Continued					
	South Atlantic Division--Continued					
48	Industrial chemicals, n.e.c.	9,049	18.0	33	10,310	87.8
49	Other chemicals, related products	38,192	75.9	51	40,745	93.7
	Commodities, n.e.c.	2,703	5.4	...	...	...
126	Service receipts	29	0.1	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	(x)	...	72	...	...
	Those analyzing commodity lines, total	22,191	100.0	64	...	...
46	Fertilizer, fertilizer materials	235	1.0	10	5,811	4.0
47	Agricultural chemicals (exc. fertilizer)	1,660	7.5	11	7,764	21.4
48	Industrial chemicals, n.e.c.	8,957	40.4	26	19,980	44.8
49	Other chemicals, related products	9,610	43.4	37	11,452	83.9
61	Laundry, dry cleaning equipment, supplies	186	0.8	7	3,665	5.1
64	Janitors' supplies	52	0.2	4	450	11.6
86	Industrial equipment supplies	856	3.8	11	3,246	26.4
	Commodities, n.e.c., and service receipts	635	2.9	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	58,960	...	103	...	...
	Those analyzing commodity lines, total	58,497	100.0	96	...	...
44	Drugs, drug sundries	31	0.1	4	1,626	1.9
45	Paints, varnishes, lacquers	620	1.0	8	3,398	18.2
46	Fertilizer, fertilizer materials	2,683	4.6	7	18,981	14.1
47	Agricultural chemicals (exc. fertilizer)	613	1.0	6	11,903	5.1
48	Industrial chemicals, n.e.c.	20,951	35.8	35	30,570	68.5
49	Other chemicals, related products	23,300	39.9	62	28,710	81.2
61	Laundry, dry cleaning equipment, supplies	804	1.4	4	7,815	10.3
82	General industrial machinery, equipment	146	0.2	4	5,426	2.7
85	Special industry machinery, equipment	265	0.4	4	5,533	4.8
86	Industrial equipment, supplies	350	0.6	6	12,047	2.9
	Commodities, n.e.c.	8,694	14.9	...	...	...
126	Service receipts	40	0.1	...	...	...
	PAINTS, VARNISHES WHOLESALERS					
	New England Division					
	All establishments	15,850	...	80	...	...
	Those analyzing commodity lines, total	15,201	100.0	77	...	...
45	Paints, varnishes, lacquers	11,536	75.9	77	15,201	75.9
54	Radios, television sets, home appliances, and specialties	36	0.2	4	1,005	3.6
109	Glass (sheet and containers)	653	4.3	4	1,005	65.0
114	Wallpaper	997	6.6	23	4,337	23.0
	Commodities, n.e.c., and service receipts	1,979	13.0	...	...	...
	Middle Atlantic Division					
	All establishments	62,491	...	368	...	...
	Those analyzing commodity lines, total	59,737	100.0	336	...	...
40	Kitchen utensils, miscellaneous homewares	50	0.1	10	1,041	4.8
45	Paints, varnishes, lacquers	50,033	83.8	336	59,737	83.8
56	Hardware	644	1.1	17	4,257	15.1
79	Miscellaneous professional, service equipment	66	0.1	5	851	7.8
86	Industrial equipment, supplies	155	0.2	11	2,307	6.7
109	Glass (sheet and containers)	1,430	2.4	15	7,312	19.6
114	Wallpaper	4,252	7.1	102	16,359	26.0
	Commodities, n.e.c., and service receipts	3,107	5.2	...	...	...
	East North Central Division					
	All establishments	57,182	...	335	...	...
	Those analyzing commodity lines, total	56,030	100.0	319	...	...
40	Kitchen utensils, miscellaneous homewares	55	0.1	4	713	7.7
45	Paints, varnishes, lacquers	42,637	76.1	319	56,030	76.1
49	Other chemicals, related products	263	0.5	12	2,458	10.7
51	Automotive parts, accessories, etc.	390	0.7	11	1,366	28.6
54	Radios, television sets, home appliances, and specialties	43	0.1	5	2,561	1.7
56	Hardware	488	0.9	12	3,760	13.0
79	Miscellaneous professional, service equipment	254	0.5	13	2,936	8.6
86	Industrial equipment, supplies	522	0.9	13	2,715	19.2
109	Glass (sheet and containers)	3,698	6.6	20	9,268	39.9
114	Wallpaper	6,073	10.8	122	22,322	27.2
	Commodities, n.e.c.	1,536	2.7	...	...	...
126	Service receipts	71	0.1	7	1,131	6.3
	PAINTS, VARNISHES WHOLESALERS--Continued					
	West North Central Division					
	All establishments	22,991	...	100	...	...
	Those analyzing commodity lines, total	19,476	100.0	88	...	...
42	Floor coverings	1,103	5.7	6	6,421	17.2
45	Paints, varnishes, lacquers	11,980	61.5	88	19,476	61.5
109	Glass (sheet and containers)	2,810	14.4	20	9,609	29.2
114	Wallpaper	1,500	7.7	39	12,039	12.4
	Commodities, n.e.c.	1,834	9.4	...	...	...
126	Service receipts	249	1.3	7	3,136	7.9
	South Atlantic Division					
	All establishments	(x)	...	101	...	...
	Those analyzing commodity lines, total	20,897	100.0	96	...	...
45	Paints, varnishes, lacquers	17,401	83.3	96	20,897	83.3
49	Other chemicals, related products	316	1.5	4	2,283	13.8
56	Hardware	112	0.5	5	404	27.7
109	Glass (sheet and containers)	1,658	7.9	8	4,893	33.9
114	Wallpaper	684	3.3	15	2,594	26.4
	Commodities, n.e.c.	726	3.5	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	(x)	...	73	...	...
	Those analyzing commodity lines, total	16,123	100.0	65	...	...
45	Paints, varnishes, lacquers	13,683	84.9	65	16,123	84.9
56	Hardware	35	0.2	5	389	9.0
114	Wallpaper	1,029	6.4	20	5,471	18.8
	Commodities, n.e.c., and service receipts	1,376	8.5	...	...	...
	Mountain Division					
	All establishments	4,214	...	28	...	...
	Those analyzing commodity lines, total	4,044	100.0	26	...	...
45	Paints, varnishes, lacquers	2,497	61.7	26	4,044	61.7
56	Hardware	236	5.8	4	1,012	23.3
109	Glass (sheet and containers)	351	8.7	5	1,025	34.2
114	Wallpaper	607	15.0	10	2,557	23.7
	Commodities, n.e.c.	330	8.2	...	...	...
126	Service receipts	23	0.6	...	...	...
	Pacific Division					
	All establishments	15,584	...	152	...	...
	Those analyzing commodity lines, total	14,370	100.0	133	...	...
45	Paints, varnishes, lacquers	12,178	84.7	133	14,370	84.7
49	Other chemicals, related products	40	0.3	4	416	9.6
56	Hardware	166	1.2	4	1,239	134
79	Miscellaneous professional, service equipment	160	1.1	5	1,498	10.7
109	Glass (sheet and containers)	93	0.6	6	696	13.4
114	Wallpaper	790	5.5	27	4,721	16.7
	Commodities, n.e.c.	943	6.6	...	...	...
	WHOLESALE TOBACCO DISTRIBUTORS					
	New England Division					
	All establishments	216,851	...	280	...	...
	Those analyzing commodity lines, total	214,825	100.0	269	...	...
1	Canned, bottled foods	2,646	1.2	21	16,423	16.1
2	Coffee	256	0.1	11	6,672	3.8
3	Confectionery	22,792	10.6	193	176,598	12.9
	Candy, including chocolate	11,286	...	120	108,215	10.4
	Chewing gum	1,908	...	107	102,603	1.8
	Fountain syrups, other confections	1,646	...	69	80,250	2.0
	Not analyzed in detail	7,952	...	68	64,533	12.3
5	Groceries (exc. as specified)	1,382	0.6	14	9,706	14.2
	Flour, related products	120	...	6	5,510	2.2
	Sugar	350	...	9	6,509	5.4
	Cooking oils (exc. lard)	48	...	4	3,320	1.4
	Breakfast cereals	101	...	6	4,940	2.0
	Tea	19	...	7	5,482	0.3
	Other groceries	266	...	...	...	...
	Not analyzed in detail	478	...	4	2,884	16.6
12	Beer, fermented malt liquors	1,410	0.6	7	8,526	16.5
16	Soaps, toilet and other	211	0.1	13	9,145	2.3
17	Cigars, cigarettes, tobacco (exc. leaf)	171,608	80.0	269	214,825	80.0
18	Smokers' supplies, razor blades, etc.	9,278	4.3	172	161,683	5.7
44	Drugs, drug sundries	2,734	1.3	89	77,256	3.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WHOLESALE TOBACCO DISTRIBUTORS--Continued					
	New England Division--Continued					
65	Photographic goods	196	0.1	6	8,596	2.3
	Commodities, n.e.c., and service receipts	2,312	1.1	...	...	...
	Middle Atlantic Division					
	All establishments	665,919	...	808	...	...
	Those analyzing commodity lines, total	654,746	100.0	779	...	...
1	Canned, bottled foods	830	0.1	9	5,595	14.8
2	Coffee	801	0.1	10	4,760	16.8
3	Confectionery	73,321	11.2	578	520,641	14.1
	Candy, including chocolate	43,309	...	399	364,850	11.9
	Chewing gum	5,821	...	308	288,656	2.0
	Fountain syrups, other confections	3,197	...	168	216,626	1.5
	Not analyzed in detail	20,994	...	173	152,373	13.8
4	Frozen foods	659	0.1	8	4,571	14.4
12	Beer, fermented malt liquors	395	0.1	5	4,080	9.7
13	Soft drinks	332	0.1	15	11,618	2.8
17	Cigars, cigarettes, tobacco (exc. leaf)	543,880	82.9	779	654,746	82.9
18	Smokers' supplies, razor blades, etc.	20,715	3.2	407	432,030	4.8
44	Drugs, drug sundries	8,392	1.3	139	140,390	6.0
116	Converted paper products	447	0.1	37	28,113	1.6
	Paper stationery, office supplies	69	...	8	14,256	0.5
	Paper bags	115	...	25	22,407	0.5
	Boxes, containers (paper, paperboard)	39	...	6	3,976	1.0
	Miscellaneous converted paper products	49	...	4	2,058	2.4
	Not analyzed in detail	175	...	8	3,543	4.9
	Commodities, n.e.c., and service receipts	4,974	0.8	...	...	...
	East North Central Division					
	All establishments	564,071	...	600	...	...
	Those analyzing commodity lines, total	531,025	100.0	567	...	...
1	Canned, bottled foods	2,211	0.4	31	34,630	6.4
2	Coffee	946	0.2	17	22,938	4.1
3	Confectionery	58,424	11.0	438	426,306	13.7
	Candy, including chocolate	33,079	...	324	317,460	10.4
	Chewing gum	6,118	...	281	280,282	2.2
	Fountain syrups, other confections	4,358	...	190	226,328	1.9
	Not analyzed in detail	14,869	...	109	107,045	13.9
4	Frozen foods	357	0.1	4	3,922	9.1
5	Groceries (exc. as specified)	2,404	0.4	22	27,772	8.6
	Flour, related products	357	...	8	14,405	2.5
	Sugar	346	...	12	15,855	2.2
	Cooking oils (exc. lard)	115	...	6	13,631	0.8
	Breakfast cereals	262	...	11	16,384	1.6
	Tea	79	...	7	14,110	0.6
	Dried fruits	105	...	5	13,517	0.8
	Other groceries	236	...	7	4,918	4.8
	Not analyzed in detail	904	...	6	9,321	9.7
12	Beer, fermented malt liquors	4,481	0.8	21	20,892	21.4
13	Soft drinks	279	0.1	14	9,896	2.8
14	Spirits	4,627	0.9	15	32,987	14.0
15	Wines	582	0.1	14	21,349	2.7
16	Soaps, toilet and other	688	0.1	38	46,202	1.5
17	Cigars, cigarettes, tobacco (exc. leaf)	426,487	80.4	567	531,025	80.4
18	Smokers' supplies, razor blades, etc.	17,642	3.3	341	370,282	4.8
44	Drugs, drug sundries	5,970	1.1	164	186,962	3.2
73	School equipment, supplies	465	0.1	31	21,715	2.1
115	Paper (basic materials, paperboard)	300	0.1	29	37,377	0.8
	Wrapping paper	201	...	24	34,537	0.6
	Miscellaneous paper, paperboard	99	...	...	...	...
116	Converted paper products	1,125	0.2	57	62,961	1.8
	Paper stationery, office supplies	73	...	18	14,103	0.5
	Paper bags	448	...	47	54,466	0.8
	Boxes, containers (paper, paperboard)	128	...	6	5,247	2.4
	Miscellaneous converted paper products	339	...	14	15,468	2.2
	Not analyzed in detail	137	...	4	4,036	3.4
119	Toys, games, athletic goods	608	0.1	13	8,687	7.0
	Toys, games	516	...	8	6,351	8.1
	Other athletic goods	92	...	...	...	...
	Commodities, n.e.c., and service receipts	3,429	0.6	...	...	...
	West North Central Division					
	All establishments	219,915	...	291	...	...
	Those analyzing commodity lines, total	215,371	100.0	275	...	...
1	Canned, bottled foods	699	0.3	22	12,772	5.5
2	Coffee	306	0.1	25	13,968	2.2
3	Confectionery	30,644	14.2	225	167,473	18.3
	Candy, including chocolate	18,938	...	171	122,162	15.5
	Chewing gum	3,655	...	147	111,764	3.3
	Fountain syrups, other confections	1,682	...	90	85,330	2.0
	Not analyzed in detail	6,369	...	51	38,640	16.5
5	Groceries (exc. as specified)	552	0.3	23	15,977	3.4
6	Dairy products, ice cream, ices	173	0.1	7	4,257	4.1
12	Beer, fermented malt liquors	2,529	1.2	26	11,295	22.4
13	Soft drinks	178	0.1	23	10,723	1.6
14	Spirits	3,037	1.4	9	11,695	26.0
16	Soaps, toilet and other	114	0.1	9	5,236	2.2
17	Cigars, cigarettes, tobacco (exc. leaf)	164,742	76.5	275	215,371	76.5
18	Smokers' supplies, razor blades, etc.	8,431	3.9	188	163,608	5.2
44	Drugs, drug sundries	2,037	0.9	66	49,888	4.1
116	Converted paper products	306	0.1	30	19,746	1.5
	Paper stationery, office supplies	58	...	11	6,831	0.8
	Paper bags	73	...	17	12,058	0.6
	Miscellaneous converted paper products	145	...	...	...	...
	Not analyzed in detail	30	...	10	6,327	0.5
	Commodities, n.e.c., and service receipts	1,623	0.8	...	...	...
	South Atlantic Division					
	All establishments	278,827	...	304	...	...
	Those analyzing commodity lines, total	267,443	100.0	293	...	...
1	Canned, bottled foods	2,302	0.9	49	42,405	5.4
	Canned fruits, fruit juices	389	...	31	30,079	1.3
	Canned vegetables, vegetable juices	678	...	25	18,309	3.7
	Canned fish, sea foods	73	...	18	12,133	0.6
	Canned meats	195	...	23	13,789	1.4
	Canned milk	403	...	19	11,218	3.6
	Other canned foods	273	...	...	...	...
	Not analyzed in detail	291	...	6	7,705	3.8
2	Coffee	423	0.2	30	24,534	1.7
3	Confectionery	27,212	10.2	226	184,630	14.7
	Candy, including chocolate	15,687	...	190	162,691	9.6
	Chewing gum	3,960	...	172	153,038	2.6
	Fountain syrups, other confections	2,978	...	93	111,871	2.7
	Not analyzed in detail	4,587	...	32	20,662	22.2
5	Groceries (exc. as specified)	2,033	0.8	41	35,806	5.7
	Flour, related products	87	...	9	5,862	1.5
	Sugar	255	...	16	9,062	2.8
	Cooking oils (exc. lard)	14	...	7	5,604	0.2
	Breakfast cereals	123	...	10	9,001	1.4
	Tea	42	...	18	13,965	0.3
	Other groceries	1,512	...	...	...	...
12	Beer, fermented malt liquors	904	0.3	10	9,780	9.2
14	Spirits	487	0.2	6	3,557	13.7
16	Soaps, toilet and other	445	0.2	37	27,015	1.6
17	Cigars, cigarettes, tobacco (exc. leaf)	208,996	78.0	293	267,443	78.0
18	Smokers' supplies, razor blades, etc.	13,117	4.9	173	190,615	6.9
32	Men's, boys clothing, furnishings (exc. shoes)	197	0.1	16	6,708	2.9
	Underwear, hosiery	97	...	11	5,237	1.8
	Work clothing, gloves	51	...	9	5,013	1.0
	Other clothing, furnishings (men's, boys')	49	...	...	...	...
44	Drugs, drug sundries	5,119	1.9	136	118,774	4.3
116	Converted paper products	1,053	0.4	43	46,681	2.2
	Paper stationery, office supplies	99	...	12	12,054	0.8
	Paper bags	282	...	28	23,551	1.2
	Boxes, containers (paper, paperboard)	57	...	4	3,748	1.5
	Miscellaneous converted paper products	349	...	15	25,273	1.4
	Not analyzed in detail	266	...	7	4,088	6.5
	Commodities, n.e.c.	5,155	1.9	...	...	...
	East South Central Division					
	All establishments	109,931	...	118	...	...
	Those analyzing commodity lines, total	97,378	100.0	108	...	...
1	Canned, bottled foods	453	0.5	11	5,344	8.5
	Canned fruits, fruit juices	47	...	5	2,810	1.7
	Canned vegetables, vegetable juices	56	...	5	2,594	2.2
	Canned fish, sea foods	59	...	4	2,310	2.6
	Canned meats	27	...	8	4,138	0.6
	Other canned foods	264	...	...	...	...
2	Coffee	83	0.1	8	9,679	0.8
3	Confectionery	8,694	8.9	81	66,607	13.0
	Candy, including chocolate	5,136	...	66	53,398	9.6
	Chewing gum	959	...	58	45,023	2.1
	Fountain syrups, other confections	798	...	20	22,357	3.6
	Not analyzed in detail	1,801	...	14	12,717	14.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WHOLESALE TOBACCO DISTRIBUTORS--Continued					
	East South Central Division--Continued					
5	Groceries (exc. as specified)	417	0.4	13	6,747	6.2
9	Meats, provisions	288	0.3	4	2,027	14.2
16	Soaps, toilet and other	239	0.2	10	10,816	2.2
17	Cigars, cigarettes, tobacco (exc. leaf)	78,699	80.9	108	97,378	80.9
18	Smokers' supplies, razor blades, etc.	6,382	6.6	67	69,270	9.2
44	Drugs, drug sundries	1,003	1.0	44	35,587	2.8
116	Converted paper products	97	0.1	9	3,728	2.6
	Paper bags	55	...	7	3,075	1.8
	Miscellaneous converted paper products	42	...	...	...	...
	Commodities, n.e.c.	1,023	1.0	...	...	...
	West South Central Division					
	All establishments	190,389	...	290	...	...
	Those analyzing commodity lines, total	186,018	100.0	283	...	...
1	Canned, bottled foods	135	0.1	5	3,666	3.7
3	Confectionery	19,668	10.6	213	125,959	15.6
	Candy, including chocolate	13,373	...	178	108,263	12.4
	Chewing gum	2,504	...	156	96,595	2.6
	Fountain syrups, other confections	620	...	61	42,764	1.4
	Not analyzed in detail	3,171	...	34	17,431	18.2
5	Groceries (exc. as specified)	790	0.4	11	5,038	15.7
6	Dairy products, ice cream, ices	263	0.1	4	1,559	16.9
12	Beer, fermented malt liquors	783	0.4	5	2,735	28.6
16	Soaps, toilet and other	369	0.2	17	10,753	3.4
17	Cigars, cigarettes, tobacco (exc. leaf)	148,472	79.9	283	186,018	79.9
18	Smokers' supplies, razor blades, etc.	6,837	3.7	152	116,355	5.9
32	Men's, boys' clothing, furnishings (exc. shoes)	228	0.1	14	5,734	4.0
44	Drugs, drug sundries	6,482	3.5	139	80,492	8.0
	Drugs, pharmaceuticals	89	...	9	2,967	3.0
	Proprietary medicines, toiletries (exc. soaps)	1,814	...	65	30,820	5.9
	Druggist sundries	2,489	...	59	40,593	6.1
	Not analyzed in detail	2,090	...	40	26,293	7.9
73	School equipment, supplies	245	0.1	25	11,011	2.2
116	Converted paper products	175	0.1	32	9,659	1.8
	Paper stationery, office supplies	99	...	20	6,051	1.6
	Paper bags	53	...	12	3,107	1.0
	Other converted paper products	23	...	...	...	...
	Commodities, n.e.c., and service receipts	1,571	0.8	...	...	...
	Mountain Division					
	All establishments	64,841	...	97	...	...
	Those analyzing commodity lines, total	63,545	100.0	92	...	...
1	Canned, bottled foods	1,162	1.8	5	8,644	13.4
3	Confectionery	8,758	13.8	76	53,213	16.4
	Candy, including chocolate	4,667	...	58	37,773	12.4
	Chewing gum	1,326	...	56	36,740	3.6
	Fountain syrups, other confections	248	...	23	13,418	1.8
	Not analyzed in detail	2,517	...	15	13,995	18.0
5	Groceries (exc. as specified)	481	0.8	8	9,652	5.0
17	Cigars, cigarettes, tobacco (exc. leaf)	46,387	73.1	92	63,545	73.1
18	Smokers' supplies, razor blades, etc.	3,466	5.4	55	41,290	8.4
44	Drugs, drug sundries	911	1.4	27	17,423	5.2
116	Converted paper products	62	0.1	4	3,779	1.6
	Paper bags	38	...	4	3,779	1.0
	Other converted paper products	24	...	...	...	...
	Commodities, n.e.c.	2,318	3.6	...	...	...
	Pacific Division					
	All establishments	218,832	...	231	...	...
	Those analyzing commodity lines, total	212,595	100.0	221	...	...
1	Canned, bottled foods	548	0.2	7	5,252	10.4
3	Confectionery	28,637	13.5	184	153,465	18.7
	Candy, including chocolate	19,795	...	152	113,678	17.4
	Chewing gum	2,781	...	120	92,568	3.0
	Fountain syrups, other confections	1,133	...	70	60,809	1.9
	Not analyzed in detail	4,928	...	32	39,787	12.4
	WHOLESALE TOBACCO DISTRIBUTORS--Continued					
	Pacific Division--Continued					
5	Groceries (exc. as specified)	639	0.3	11	5,189	12.3
12	Beer, fermented malt liquors	2,662	1.2	19	17,473	15.2
14	Spirits	3,124	1.5	15	42,051	7.4
15	Wines	310	0.1	11	13,720	2.2
16	Soaps, toilet and other	221	0.1	4	5,682	3.9
17	Cigars, cigarettes, tobacco (exc. leaf)	160,450	75.6	221	212,595	75.6
18	Smokers' supplies, razor blades, etc.	12,957	6.1	152	161,851	8.0
44	Drugs, drug sundries	1,378	0.6	56	49,830	2.8
	Drugs, pharmaceuticals	57	...	4	1,226	4.6
	Proprietary medicines, toiletries (exc. soap)	491	...	9	5,963	8.2
	Druggist sundries	415	...	27	33,651	1.2
	Not analyzed in detail	415	...	21	12,613	3.3
116	Converted paper products	260	0.1	7	2,842	9.1
	Paper bags	165	...	5	1,898	8.7
	Miscellaneous converted paper products	95	...	...	...	...
	Commodities, n.e.c., and service receipts	1,409	0.7	...	...	...
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS					
	New England Division					
	All establishments	150,527	...	421	...	...
	Those analyzing commodity lines, total	143,379	100.0	389	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	25,673	17.9	127	41,896	61.3
	Underwear, hosiery	8,519	...	49	26,538	32.1
	Suits, coats, overcoats	6,040	...	28	8,124	74.3
	Work clothing, gloves	3,029	...	39	10,313	29.4
	Other clothing, furnishings (men's, boys')	3,950	...	51	19,437	20.3
	Not analyzed in detail	4,135	...	24	4,838	85.5
33	Women's, children's clothing, accessories (exc. shoes)	46,586	32.5	148	56,323	82.7
	Dresses	10,907	...	40	14,793	73.7
	Suits, coats (exc. fur)	4,805	...	24	7,705	62.4
	Furs, fur clothing	3,804	...	23	4,460	85.3
	Hosiery, underwear	9,677	...	34	21,556	44.9
	Corsets, allied garments	24	...	4	481	5.0
	Millinery and materials	1,690	...	13	1,752	96.5
	Children's, infants' wear (exc. footwear)	5,625	...	35	21,384	26.3
	Other apparel, accessories (exc. shoes)	4,527	...	29	10,349	43.7
	Not analyzed in detail	5,527	...	14	6,815	81.1
34	Shoes, other footwear	69,138	48.3	148	71,212	97.1
	Men's, boys' shoes	8,007	...	59	19,449	41.2
	Women's, misses' shoes	35,246	...	80	48,287	73.0
	Children's, infants' shoes	4,420	...	30	32,372	13.6
	Other footwear	7,140	...	32	23,223	30.7
	Not analyzed in detail	14,325	...	33	15,467	92.6
36	Home furnishings (textile)	770	0.5	11	4,338	17.8
	Bedspreads, comfortables, blankets	97	...	6	2,757	3.5
	Sheets, pillowcases, towels	605	...	8	3,889	15.6
	Other textile home furnishings	68	...	...	...	...
37	Miscellaneous dry goods	427	0.3	8	3,590	11.9
124	Second-hand merchandise	475	0.3	9	546	87.0
	Commodities, n.e.c.	310	0.2	...	...	...
	Middle Atlantic Division					
	All establishments	877,444	...	2,848	...	...
	Those analyzing commodity lines, total	853,498	100.0	2,626	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	261,774	30.7	925	325,947	80.3
	Underwear, hosiery	54,281	...	322	101,650	53.4
	Suits, coats, overcoats	61,669	...	169	81,616	75.6
	Work clothing, gloves	20,303	...	192	56,794	35.7
	Other clothing, furnishings (men's, boys')	96,515	...	426	150,187	64.3
	Not analyzed in detail	29,006	...	175	38,725	74.9
33	Women's, children's clothing, accessories (exc. shoes)	476,244	55.7	1,601	537,247	88.6
	Dresses	55,199	...	283	84,284	65.5
	Suits, coats (exc. fur)	35,426	...	137	55,862	63.4
	Furs, fur clothing	119,228	...	347	122,793	97.1
	Hosiery, underwear	13,902	...	170	60,713	22.9
	Corsets, allied garments	468	...	29	7,998	5.8
	Millinery and materials	61,503	...	273	67,812	90.7
	Children's, infants' wear (exc. footwear)	48,332	...	264	88,936	54.3
	Other apparel, accessories (exc. shoes)	96,219	...	397	146,865	65.5
	Not analyzed in detail	45,969	...	164	53,173	86.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Continued					
	Middle Atlantic Division—Continued					
34	Shoes, other footwear	74,490	8.7	296	102,896	72.4
	Men's, boys' shoes	11,243	...	103	37,201	30.2
	Women's, misses' shoes	31,016	...	122	47,932	64.7
	Children's, infants' shoes	7,073	...	89	25,083	28.2
	Other footwear	10,045	...	78	22,944	43.8
	Not analyzed in detail	15,113	...	66	19,831	76.2
35	Piece goods (woven)	7,760	0.9	74	43,639	17.8
	Cotton	4,561	...	35	27,635	16.5
	Rayon, nylon, other synthetic	1,450	...	25	18,736	7.7
	Silk	203	...	6	1,477	13.7
	Wool	226	...	11	3,976	5.7
	Other woven piece goods	1,320	...	...	...	...
36	Home furnishings (textile)	3,438	0.4	70	26,961	12.8
	Curtains, dreperies	181	...	14	5,654	3.2
	Bedspreads, comfortables, blankets	566	...	26	10,364	5.5
	Sheets, pillowcases, towels	948	...	43	12,626	7.5
	Table linens	418	...	18	6,404	6.5
	Other textile home furnishings	143	...	11	5,358	2.7
	Not analyzed in detail	1,182	...	10	5,184	22.8
37	Miscellaneous dry goods	3,281	0.4	57	17,576	18.7
	Knit fabrics, lace fabrics	371	...	7	3,228	11.5
	Notions, thread, buttons, closures	1,182	...	40	8,860	13.3
	Yarns	43	...	4	774	5.6
	Other dry goods	1,321	...	14	7,138	18.5
	Not analyzed in detail	364	...	6	2,725	13.4
42	Floor coverings	529	0.1	4	1,876	28.2
117	Books, magazines, printed materials	495	0.1	9	5,876	8.4
118	Jewelry, silverware, trophies	571	0.1	21	7,910	7.2
	Costume jewelry	255	...	9	2,020	12.6
	Other jewelry items	316	...	...	...	...
119	Toys, games, athletic goods	1,599	0.2	22	8,170	19.6
124	Second-hand merchandise	18,822	2.2	132	22,763	82.7
	Commodities, n.e.c., and service receipts	4,495	0.5	...	...	...
	East North Central Division					
	All establishments	201,178	...	665	...	...
	Those analyzing commodity lines, total	194,621	100.0	625	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	69,421	35.7	287	90,914	76.4
	Underwear, hosiery	18,525	...	122	46,211	40.1
	Suits, coats, overcoats	11,681	...	84	26,899	43.4
	Work clothing, gloves	12,439	...	96	33,483	37.2
	Other clothing, furnishings (men's, boys')	16,199	...	142	39,997	40.5
	Not analyzed in detail	10,577	...	51	12,398	85.3
33	Women's, children's clothing, accessories (exc. shoes)	88,416	45.5	374	116,343	76.0
	Dresses	16,837	...	82	40,817	41.2
	Suits, coats (exc. fur)	8,240	...	35	21,375	38.5
	Furs, fur clothing	18,240	...	86	23,845	76.5
	Hosiery, underwear	6,305	...	68	29,252	21.6
	Corsets, allied garments	587	...	11	5,498	10.7
	Millinery and materials	9,811	...	65	11,792	83.2
	Children's, infants' wear (exc. footwear)	10,465	...	66	26,722	39.2
	Other apparel, accessories (exc. shoes)	17,931	...	...	...	...
34	Shoes, other footwear	26,308	13.5	97	37,914	69.4
	Men's, boys' shoes	6,821	...	49	22,956	29.7
	Women's, misses' shoes	9,351	...	40	22,972	40.7
	Children's, infants' shoes	2,999	...	41	22,876	13.1
	Other footwear	1,963	...	30	16,701	11.8
	Not analyzed in detail	5,174	...	21	7,160	72.3
35	Piece goods (woven)	1,167	0.6	11	12,304	9.5
36	Home furnishings (textile)	812	0.4	25	9,593	8.5
	Curtains, draperies	84	...	10	6,769	1.2
	Bedspreads, comfortables, blankets	160	...	17	8,748	1.8
	Sheets, pillowcases, towels	317	...	20	8,916	3.6
	Table linens	90	...	10	2,127	4.2
	Other textile home furnishings	161	...	...	...	...
37	Miscellaneous dry goods	1,060	0.5	15	7,714	13.7
	Notions, thread, buttons, closures	245	...	13	7,614	3.2
	Other dry goods	815	...	...	...	...
38	Other textile products	672	0.3	9	2,773	24.2
117	Books, magazines, printed materials	358	0.2	5	3,714	9.6
118	Jewelry, silverware, trophies	408	0.2	4	3,872	10.5
119	Toys, games, athletic goods	1,123	0.6	9	3,981	28.2
124	Second-hand merchandise	927	0.5	12	1,301	71.2
	Commodities, n.e.c.	3,683	1.9	...	...	...
126	Service receipts	266	0.1	5	1,051	25.3
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Continued					
	West North Central Division					
	All establishments	75,841	...	255	...	...
	Those analyzing commodity lines, total	74,619	100.0	247	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	24,981	33.5	101	32,110	77.8
	Underwear, hosiery	4,794	...	51	19,321	24.8
	Suits, coats, overcoats	3,525	...	29	10,198	34.6
	Work clothing, gloves	6,800	...	52	20,246	33.6
	Other clothing, furnishings (men's, boys')	7,148	...	52	20,945	34.1
	Not analyzed in detail	2,714	...	14	2,918	93.0
33	Women's, children's clothing, accessories (exc. shoes)	30,271	40.5	130	38,141	79.4
	Dresses	7,175	...	40	16,018	44.8
	Suits, coats (exc. fur)	4,038	...	19	8,234	49.0
	Furs, fur clothing	2,265	...	15	2,267	99.9
	Hosiery, underwear	2,218	...	25	9,102	24.4
	Millinery and materials	3,846	...	30	4,238	90.8
	Children's, infants' wear (exc. footwear)	4,455	...	27	11,113	40.1
	Other apparel, accessories (exc. shoes)	6,274	...	...	...	...
34	Shoes, other footwear	17,292	23.2	67	27,977	61.8
	Men's, boys' shoes	4,360	...	35	14,633	29.8
	Women's, misses' shoes	8,477	...	34	14,001	60.5
	Children's, infants' shoes	1,610	...	30	13,061	12.3
	Other footwear	2,845	...	...	...	...
35	Piece goods (woven)	416	0.6	12	4,407	9.4
36	Home furnishings (textile)	561	0.8	13	5,036	11.1
	Bedspreads, comfortables, blankets	175	...	8	4,432	3.9
	Sheets, pillowcases, towels	332	...	12	4,970	6.7
	Table linens	28	...	7	2,491	1.1
	Other textile home furnishings	26	...	...	...	...
37	Miscellaneous dry goods	408	0.5	12	4,278	9.5
	Knit fabrics, lace fabrics	60	...	4	1,764	3.4
	Notions, thread, buttons, closures	264	...	9	3,317	8.0
	Other dry goods	84	...	...	...	...
	Commodities, n.e.c., and service receipts	690	0.9	...	...	...
	South Atlantic Division					
	All establishments	86,653	...	290	...	...
	Those analyzing commodity lines, total	82,740	100.0	270	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	28,053	33.9	165	40,995	68.4
	Underwear, hosiery	6,330	...	90	22,530	28.1
	Suits, coats, overcoats	3,060	...	41	14,913	20.5
	Work clothing, gloves	5,809	...	82	19,541	29.7
	Other clothing, furnishings (men's, boys')	8,831	...	80	23,157	38.1
	Not analyzed in detail	4,023	...	29	6,665	60.4
33	Women's, children's clothing, accessories (exc. shoes)	21,666	26.2	133	38,420	56.4
	Dresses	6,196	...	51	18,987	32.6
	Suits, coats (exc. fur)	3,563	...	27	10,460	34.1
	Furs, fur clothing	45	...	6	1,903	2.4
	Hosiery, underwear	3,166	...	63	20,408	15.5
	Corsets, allied garments	47	...	9	3,786	1.2
	Millinery and materials	1,541	...	16	4,339	35.5
	Children's, infants' wear (exc. footwear)	3,444	...	49	17,894	19.2
	Other apparel, accessories (exc. shoes)	1,885	...	44	15,415	12.2
	Not analyzed in detail	1,779	...	16	3,951	45.0
34	Shoes, other footwear	27,154	32.8	71	34,596	78.5
	Men's, boys' shoes	6,494	...	40	22,741	28.6
	Women's, misses' shoes	10,528	...	37	24,354	43.2
	Children's, infants' shoes	3,800	...	30	21,068	18.0
	Other footwear	1,645	...	21	11,894	13.8
	Not analyzed in detail	4,687	...	14	6,301	74.4
35	Piece goods (woven)	1,877	2.3	30	13,969	13.4
	Cotton	888	...	23	9,984	8.9
	Rayon, nylon, other synthetic	340	...	11	6,363	5.3
	Wool	71	...	5	3,677	1.9
	Other woven piece goods	162	...	...	...	...
	Not analyzed in detail	416	...	6	3,953	10.5
36	Home furnishings (textile)	1,120	1.4	31	12,345	9.1
	Curtains, draperies	120	...	13	6,831	1.8
	Bedspreads, comfortables, blankets	161	...	21	9,214	1.7
	Sheets, pillowcases, towels	373	...	27	10,537	3.5
	Table linens	21	...	9	3,997	0.5
	Other textile home furnishings	445	...	...	...	...
37	Miscellaneous dry goods	940	1.1	32	11,207	8.4
	Knit fabrics, lace fabrics	16	...	4	1,162	1.4
	Notions, thread, buttons, closures	612	...	29	10,248	6.0
	Other dry goods	312	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS--Continued					
	South Atlantic Division--Continued					
38	Other textile products	384	0.5	6	2,673	14.4
42	Floor coverings	327	0.4	7	4,677	7.0
43	Furniture (household, office, store)	74	0.1	5	1,174	6.3
44	Drugs, drug sundries	199	0.2	8	2,634	7.6
119	Toys, games, athletic goods	181	0.2	6	2,270	8.0
	Commodities, n.e.c, and service receipts	765	0.9	...	...	...
	East South Central Division					
	All establishments	35,547	...	112	...	...
	Those analyzing commodity lines, total	32,879	100.0	96	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	9,594	29.2	59	20,114	47.7
	Underwear, hosiery	3,010	...	43	16,629	18.1
	Suits, coats, overcoats	1,297	...	17	10,668	12.2
	Work clothing, gloves	2,769	...	40	14,989	18.5
	Other clothing, furnishings (men's, boys')	1,697	...	33	13,152	12.9
	Not analyzed in detail	821	...	6	1,274	64.4
33	Women's, children's clothing, accessories (exc. shoes)	11,015	33.5	61	21,637	50.9
	Dresses	3,404	...	33	16,348	20.8
	Suits, coats (exc. fur)	1,156	...	12	7,280	15.9
	Hosiery, underwear	2,363	...	34	14,871	15.9
	Corsets, allied garments	140	...	7	7,224	1.9
	Millinery and materials	503	...	8	5,432	9.2
	Children's, infants' wear (exc. footwear)	812	...	30	13,607	6.0
	Other apparel, accessories (exc. shoes)	617	...	28	12,885	4.8
	Not analyzed in detail	2,020	...	10	2,418	83.5
34	Shoes, other footwear	8,649	26.3	28	14,536	59.5
	Men's, boys' shoes	2,988	...	17	12,651	23.6
	Women's, misses' shoes	2,731	...	13	12,135	22.5
	Children's, infants' shoes	1,585	...	15	12,254	12.9
	Other footwear	570	...	11	9,517	6.0
	Not analyzed in detail	775	...	6	820	94.5
35	Piece goods (woven)	805	2.4	21	9,651	8.3
	Cotton	560	...	18	8,600	6.5
	Rayon, nylon, other synthetic	124	...	11	6,843	1.8
	Silk	9	...	4	1,451	0.6
	Wool	40	...	6	2,182	1.8
	Other woven piece goods	72	...	...	...	...
36	Home furnishings (textile)	1,245	3.8	23	13,056	9.5
	Curtains, draperies	100	...	11	6,210	1.6
	Bedspreads, comfortables, blankets	252	...	19	11,957	2.1
	Sheets, pillowcases, towels	467	...	19	11,778	4.0
	Table linens	50	...	7	3,608	1.4
	Other textile home furnishings	376	...	...	...	...
37	Miscellaneous dry goods	546	1.7	21	8,771	6.2
	Knit fabrics, lace fabrics	18	...	4	1,036	1.7
	Notions, thread, buttons, closures	401	...	20	8,622	4.6
	Other dry goods	127	...	...	...	...
38	Other textile products	134	0.4	5	856	15.6
44	Drugs, drug sundries	189	0.6	7	1,726	11.0
124	Second-hand merchandise	287	0.9	5	330	87.0
	Commodities, n.e.c., and service receipts	415	1.2	...	...	...
	West South Central Division					
	All establishments	36,021	...	124	...	...
	Those analyzing commodity lines, total	34,196	100.0	117	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	8,733	25.5	65	16,975	51.4
	Underwear, hosiery	2,216	...	38	12,633	17.5
	Suits, coats, overcoats	286	...	8	1,998	14.3
	Work clothing, gloves	2,365	...	38	12,197	19.4
	Other clothing, furnishings (men's, boys')	2,453	...	36	11,444	21.4
	Not analyzed in detail	1,413	...	14	2,485	56.9
33	Women's, children's clothing, accessories (exc. shoes)	10,473	30.6	65	19,292	54.3
	Dresses	3,017	...	25	10,487	28.8
	Suits, coats (exc. fur)	1,147	...	12	3,768	30.4
	Hosiery, underwear	1,632	...	31	10,838	15.0
	Corsets, allied garments	101	...	6	4,226	2.4
	Millinery and materials	1,349	...	12	2,740	49.2
	Children's, infants' wear (exc. footwear)	936	...	24	9,724	9.6
	Other apparel, accessories (exc. shoes)	960	...	...	...	...
	Not analyzed in detail	1,331	...	11	2,400	55.4
34	Shoes, other footwear	10,498	30.9	39	15,843	66.3
	Men's, boys' shoes	2,279	...	18	10,501	21.7
	Women's, misses' shoes	3,942	...	14	9,993	39.4
	Children's, infants' shoes	1,592	...	16	11,043	14.4
	Other footwear	1,787	...	17	8,014	22.3
	Not analyzed in detail	898	...	7	1,291	69.6
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS--Continued					
	West South Central Division--Continued					
35	Piece goods (woven)	1,366	4.0	21	7,329	18.6
	Cotton	847	...	15	6,379	13.3
	Rayon, nylon, other synthetic	278	...	8	4,084	6.8
	Other woven piece goods	84	...	...	...	...
	Not analyzed in detail	157	...	5	873	18.0
36	Home furnishings (textile)	953	2.8	23	9,529	10.0
	Curtains, draperies	41	...	7	5,228	0.8
	Bedspreads, comfortables, blankets	174	...	15	7,388	2.4
	Sheets, pillowcases, towels	630	...	19	8,506	7.4
	Table linens	43	...	5	2,929	1.5
	Other textile home furnishings	65	...	...	...	...
37	Miscellaneous dry goods	970	2.8	25	9,191	10.6
	Knit fabrics, lace fabrics	56	...	7	2,888	1.9
	Notions, thread, buttons, closures	663	...	20	8,562	7.7
	Other dry goods	251	...	...	...	...
38	Other textile products	72	0.2	5	1,859	3.9
44	Drugs, drug sundries	98	0.3	4	2,008	4.9
118	Jewelry, silverware, trophies	24	0.1	4	1,539	1.6
119	Toys, games, athletic goods	287	0.8	5	2,146	13.4
	Commodities, n.e.c., and service receipts	722	2.0	...	...	...
	Mountain Division					
	All establishments	15,942	...	45	...	...
	Those analyzing commodity lines, total	14,284	100.0	37	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	3,130	21.9	15	6,387	49.0
	Underwear, hosiery	940	...	11	3,505	26.8
	Work clothing, gloves	585	...	11	3,643	16.0
	Other clothing, furnishings (men's, boys')	1,605	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	8,237	57.7	25	10,977	75.0
	Dresses	1,903	...	13	6,889	27.6
	Suits, coats (exc. fur)	2,117	...	8	5,335	39.7
	Hosiery, underwear	588	...	8	6,243	9.4
	Millinery and materials	340	...	4	340	100.0
	Children's, infants' wear (exc. footwear)	925	...	7	6,049	15.3
	Other apparel, accessories (exc. shoes)	2,364	...	...	...	...
34	Shoes, other footwear	1,828	12.8	10	3,258	56.1
	Men's, boys' shoes	879	...	6	2,361	37.2
	Women's, misses' shoes	230	...	4	1,608	14.3
	Other footwear	168	...	...	...	...
	Not analyzed in detail	551	...	4	897	61.4
36	Home furnishings (textile)	29	0.2	5	2,407	1.2
	Bedspreads, comfortables, blankets	15	...	4	2,193	0.7
	Other textile home furnishings	14	...	...	...	...
37	Miscellaneous dry goods	36	0.2	5	911	4.0
118	Jewelry, silverware, trophies	54	0.4	4	992	5.4
	Commodities, n.e.c	970	6.8	...	...	...
	Pacific Division					
	All establishments	79,383	...	373	...	...
	Those analyzing commodity lines, total	74,553	100.0	339	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	25,010	33.5	125	30,744	81.3
	Underwear, hosiery	7,132	...	52	17,796	40.1
	Suits, coats, overcoats	4,122	...	33	7,649	53.9
	Work clothing, gloves	5,016	...	43	15,581	32.2
	Other clothing, furnishings (men's, boys')	6,057	...	60	19,257	31.4
	Not analyzed in detail	2,683	...	24	3,653	73.4
33	Women's, children's clothing, accessories (exc. shoes)	34,334	46.1	210	41,077	83.6
	Dresses	5,797	...	50	11,240	51.6
	Suits, coats (exc. fur)	5,176	...	29	8,133	63.6
	Furs, fur clothing	6,311	...	40	7,162	88.1
	Hosiery, underwear	500	...	13	3,104	16.1
	Millinery and materials	3,366	...	33	3,445	97.7
	Children's, infants' wear (exc. footwear)	4,495	...	29	7,751	58.0
	Other apparel, accessories (exc. shoes)	8,689	...	...	...	...
34	Shoes, other footwear	11,620	15.6	43	14,564	79.8
	Men's, boys' shoes	3,020	...	22	7,478	40.4
	Women's, misses' shoes	2,904	...	19	7,728	37.6
	Children's, infants' shoes	1,918	...	20	8,062	23.8
	Other footwear	393	...	10	5,036	7.8
	Not analyzed in detail	3,385	...	13	5,464	62.0
35	Piece goods (woven)	266	0.4	8	3,025	8.8
	Cotton	151	...	4	2,452	6.2
	Other woven piece goods	115	...	...	...	...
36	Home furnishings (textile)	795	1.1	11	4,639	17.1
	Bedspreads, comfortables, blankets	381	...	6	4,290	8.9
	Sheets, pillowcases, towels	297	...	7	3,974	7.5
	Other textile home furnishings	117	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS--Continued					
	Pacific Division--Continued					
37	Miscellaneous dry goods	310	0.4	9	3,711	8.4
	Notions, thresd, buttons, closures	248	...	6	2,832	8.8
	Other dry goods	62	...	...	...	...
38	Other textile products	74	0.1	4	1,951	3.8
118	Jewelry, silverware, trophies	166	0.2	5	1,531	10.8
119	Toys, games, athletic goods	469	0.6	7	2,138	21.9
	Commodities, n.e.c.,and service receipts	1,509	2.0	...	...	...
	GENERAL-LINE DRY GOODS WHOLESALERS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	(x)	...	45	...	...
	Those analyzing commodity lines, totsl	65,892	100.0	33	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	8,125	12.3	11	32,989	24.6
	Underwear, hosiery	4,266	...	10	31,164	13.7
	Work clothing, gloves	1,423	...	7	21,071	6.8
	Other clothing, furnishings (men's, boys')	2,436	...	7	23,821	10.2
33	Women's, children's clothing, sccessories (exc. shoes)	6,170	9.4	12	34,308	18.0
	Dresses	925	...	6	20,601	4.5
	Hosiery, underwear	2,675	...	10	30,773	8.7
	Corsets, sllied garments	692	...	5	18,416	3.8
	Children's, infants' wear (exc. footwear).	1,010	...	9	31,757	3.2
	Other apparel, accessories (exc. shoes)	868	...	7	20,165	4.3
35	Piece goods (woven)	18,864	28.7	31	47,932	39.4
	Cotton	13,230	...	27	45,073	29.4
	Rayon, nylon, other synthetic	4,676	...	14	33,056	14.1
	Silk	376	...	9	10,363	3.6
	Wool	490	...	10	17,476	2.8
	Other woven piece goods	92	...	8	16,127	0.6
36	Home furnishings (textiles)	15,755	23.9	28	52,553	30.0
	Curtains, draperies	1,649	...	15	33,619	4.9
	Bedspreads, comfortables, blankets	3,238	...	21	38,129	8.5
	Sheets, pillowcases, towels	6,158	...	23	46,153	13.3
	Table linens	2,575	...	20	42,020	6.1
	Other textile home furnishings	2,135	...	8	17,125	12.5
37	Miscellaneous dry goods	11,397	17.3	26	48,264	23.6
	Knit fabrics, lace fabrics	967	...	7	15,677	6.2
	Notions, thread, buttons, closures	6,425	...	5	33,406	19.2
	Yarns	1,246	...	2	19,968	6.2
	Other dry goods	2,759	...	11	17,645	15.6
38	Other textile products	1,704	2.6	5	7,974	21.4
44	Drugs, drug sundries	168	0.2	4	3,040	5.5
	Commodities, n.e.c.	3,709	5.6	...	...	...
	East North Central Division					
	All estsblishments	34,460	...	16	...	...
	Those analyzing commodity lines, total	30,490	100.0	11	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	7,338	24.2	11	30,490	24.2
33	Women's, children's clothing, sccessories (exc. shoes)	7,210	23.6	9	26,624	27.1
	Dresses	2,053	...	8	24,106	8.5
	Suits, costs (exc. fur)	82	...	4	6,250	1.3
	Hosiery, underwear	3,610	...	9	26,624	13.6
	Corsets, allied garments	196	...	4	14,281	1.4
	Children's, infants' wear (exc. footwear).	672	...	9	26,624	2.5
	Other spparal, accessories (exc. shoes)	597	...	8	24,106	2.5
34	Shoes, other footwear	73	0.2	5	17,186	0.4
35	Piece goods (woven)	4,329	14.2	10	27,596	15.7
	Cotton	2,902	...	8	24,761	11.7
	Rayon, nylon, other synthetic	395	...	6	23,466	1.7
	Other woven piece goods	1,032	...	4	...	...
36	Home furnishings (textile)	6,447	21.1	9	26,624	24.2
	Curtsins, drsperies	752	...	9	26,624	2.8
	Bedspreads, comfortables, blankets	1,701	...	9	26,624	6.4
	Sheets, pillowcases, towels	2,870	...	9	26,624	10.8
	Table linens	468	...	6	22,340	2.1
	Other textile home furnishings	656	...	8	23,635	2.8
37	Miscellaneous dry goods	2,988	9.8	10	27,596	10.8
	Knit fabrics, lace fabrics	187	..	5	16,584	1.1
	Notions, thread, buttons, closures	1,297	...	9	27,352	4.7
	Yarns	209	...	4	17,959	1.2
	Other dry goods	1,295	...	7	21,772	5.9
	GENERAL-LINE DRY GOODS WHOLESALERS--Continued					
	Esst North Central Division--Continued					
42	Floor coverings	1,067	3.5	5	21,657	4.9
	Carpets, rugs	749	...	5	21,657	3.4
	Other	318	...	...	...	...
	Commodities, n.e.c	1,038	3.4	...	...	...
	West North Central Division					
	All establishments	158,969	...	14	...	...
	Those analyzing commodity lines, total	156,628	100.0	12	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	49,177	31.4	11	152,388	32.3
	Underwear, hosiery	14,297	...	9	145,581	9.8
	Suits, coats, overcoats	1,542	...	4	74,228	2.1
	Work clothing, gloves	11,500	...	9	145,581	7.9
	Other clothing, furnishings (men's, boys')	21,838	...	...	...	...
33	Women's, children's clothing, sccessories (exc. shoes)	25,193	16.1	10	147,296	17.1
	Dresses	10,460	...	9	145,374	7.2
	Suits, coats (exc. fur)	472	...	6	134,652	0.4
	Hoisery, underwear	6,905	...	8	142,885	4.8
	Millinery and materials	100	...	4	64,027	0.2
	Children's, infants' wear (exc. footwear).	1,807	...	9	145,231	1.2
	Other apparel, sccessories (exc. shoes)	5,449	...	...	...	...
34	Shoes, other footwear	307	0.2	4	128,130	0.2
35	Piece goods (woven)	51,190	32.6	11	151,152	33.9
36	Home furnishings (textile)	18,330	11.7	10	142,919	12.8
37	Miscellaneous dry goods	4,802	3.1	11	149,087	3.2
	Knit fsbrics, lace fabrics	1,044	...	5	129,751	0.8
	Notions, thread, buttons, closures	3,394	...	10	146,912	2.3
	Other dry goods	364	...	...	...	...
39	Chins, glassware, crockery	272	0.2	4	128,420	0.2
42	Floor coverings	3,340	2.1	4	81,837	4.1
	Commodities, n.e.c., and service receipts	4,017	2.6	...	...	...
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	(x)	...	19	...	...
	Those analyzing commodity lines, total	42,916	100.0	17	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	9,323	21.8	17	42,916	21.8
	Underwear, hosiery	3,199	...	13	35,740	9.0
	Suits, coats, overcoats	609	...	5	21,494	2.8
	Work clothing, gloves	1,805	...	12	34,950	5.2
	Other clothing, furnishings (men's, boys')	2,122	...	11	33,858	6.3
	Not analyzed in detsil	1,588	...	4	7,176	22.1
33	Women's, children's clothing, sccessories (exc. shoes)	8,800	20.6	17	42,916	20.6
	Dresses	2,853	...	14	37,361	7.6
	Suits, coats (exc. fur)	1,216	...	10	27,419	4.4
	Hosiery, underwear	3,153	...	17	42,916	7.3
	Corsets, allied garments	124	...	6	16,798	0.7
	Millinery and materials	155	...	4	12,980	1.2
	Children's, infants' wear (exc. footwear).	524	...	15	37,808	1.4
	Other apparel, sccessories (exc. shoes)	835	...	13	35,767	2.3
34	Shoes, other footwear	829	1.9	8	25,255	3.3
35	Piece goods (woven)	13,084	30.5	17	42,916	30.5
	Cotton	8,350	...	17	42,916	19.4
	Rayon, nylon, other synthetic	2,227	...	16	39,586	5.6
	Silk	637	...	9	25,323	2.5
	Wool	1,601	...	14	37,847	4.2
	Other woven piece goods	269	...	8	14,637	1.8
36	Home furnishings (textile)	6,818	15.9	17	42,916	15.9
	Curtains, draperies	538	...	11	33,858	1.6
	Bedspreads, comfortables, blankets	1,812	...	12	37,694	4.8
	Sheets, pillowcases, towels	3,205	...	12	34,950	9.2
	Table linens	233	...	8	25,937	0.9
	Other textile home furnishings	193	...	5	10,586	1.8
	Not analyzed in detail	837	...	4	4,636	18.0
37	Miscellaneous dry goods	3,402	7.9	16	41,824	8.1
	Knit fsbrics, lace fabrics	633	...	9	29,686	2.1
	Notions, thread, buttons, closures	1,169	...	12	34,648	3.4
	Yarns	107	...	4	7,752	1.4
	Other dry goods	1,493	...	...	...	...
42	Floor coverings	414	1.0	4	12,215	3.4
	Commodities, n.e.c	186	0.4	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	GENERAL-LINE DRY GOODS WHOLESALERS--Continued					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	(x)	...	17	...	...
	Those analyzing commodity lines, total	28,991	100.0	16	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	4,383	15.1	10	24,124	18.2
	Underwear, hosiery	1,901	...	8	21,971	8.6
	Work clothing, gloves	914	...	9	23,104	4.0
	Other clothing, furnishings (men's, boys')	1,568	...	7	20,951	7.5
33	Women's, children's clothing, accessories (exc. shoes)	5,372	18.5	10	24,352	22.0
	Hosiery, underwear	4,366	...	10	24,352	17.9
	Children's, infants' wear (exc. footwear)	424	...	10	24,352	1.7
	Other apparel, accessories (exc. shoes)	582	...	...	...	...
35	Piece goods (woven)	4,302	14.8	12	25,883	16.6
	Cotton	3,769	...	11	25,871	14.6
	Rayon, nylon, other synthetic	388	...	7	20,951	1.8
	Other woven piece goods	145	...	...	...	...
36	Home furnishings (textile)	5,402	18.7	12	26,899	20.1
37	Miscellaneous dry goods	3,989	13.8	14	27,235	14.6
	Knit fabrics, lace fabrics	168	...	4	6,444	2.6
	Notions, thread, buttons, closures	2,391	...	11	24,466	9.8
	Yarns	81	...	9	21,860	0.4
	Other dry goods	1,349	...	...	...	...
38	Other textile products	281	1.0	8	21,226	1.3
42	Floor coverings	5,176	17.8	6	18,013	28.7
	Carpets, rugs	3,105	...	6	18,013	17.2
	Linoleum, other hard surface	2,071	...	6	18,013	11.5
126	Service receipts	86	0.3	...	...	...
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS					
	New England Division					
	All establishments	(x)	...	191	...	...
	Those analyzing commodity lines, total	54,671	100.0	175	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	588	1.1	11	5,452	10.8
	Underwear, hosiery	282	...	7	3,730	7.6
	Other clothing, furnishings (men's, boys')	306	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	4,653	8.5	28	7,575	61.4
	Dresses	101	...	6	2,283	4.4
	Hosiery, underwear	4,033	...	18	6,310	63.9
	Corsets, allied garments	300	...	6	330	90.9
	Other apparel, accessories (exc. shoes)	219	...	...	...	...
35	Piece goods (woven)	30,561	55.9	93	35,276	86.6
36	Home furnishings (textile)	12,301	22.5	49	16,348	75.2
	Curtains, draperies	2,491	...	25	6,077	41.0
	Bedspreads, comfortables, blankets	1,216	...	23	7,059	17.2
	Sheets, pillowcases, towels	1,918	...	25	8,023	23.9
	Table linens	314	...	15	5,440	5.8
	Other textile home furnishings	1,760	...	17	5,810	30.3
	Not analyzed in detail	4,602	...	9	4,976	92.5
37	Miscellaneous dry goods	5,418	9.9	41	7,793	69.5
	Notions, thread, buttons, closures	3,267	...	28	5,235	62.4
	Other dry goods	1,022	...	...	...	...
	Not analyzed in detail	1,129	...	7	1,634	69.1
38	Other textile products	238	0.4	10	1,602	14.8
	Commodities, n.e.c., and service receipts	912	1.7	...	...	...
	Middle Atlantic Division					
	All establishments	(x)	...	3,955	...	...
	Those analyzing commodity lines, total	1,583,988	100.0	3,548	...	...
5	Groceries	2,192	0.1	19	12,345	17.8
32	Men's, boys' clothing, furnishings (exc. shoes)	10,984	0.7	144	70,682	15.5
	Underwear, hosiery	6,798	...	100	43,182	15.7
	Suits, coats, overcoats	872	...	12	5,018	17.4
	Work clothing, gloves	667	...	24	6,247	10.7
	Other clothing, furnishings (men's, boys')	1,256	...	42	17,550	7.2
	Not analyzed in detail	1,391	...	16	17,641	7.9
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS--Continued					
	Middle Atlantic Division--Continued					
33	Women's, children's clothing, accessories (exc. shoes)	162,233	10.2	536	259,102	62.6
	Dresses	2,573	...	36	12,889	20.0
	Suits, coats (exc. fur)	30	...	6	2,735	1.1
	Furs, fur clothing	387	...	6	3,478	11.1
	Hosiery, underwear	136,498	...	432	202,362	67.4
	Corsets, allied garments	6,631	...	53	12,137	54.6
	Millinery and materials	61	...	10	1,779	3.4
	Children's, infants' wear (exc. footwear)	1,153	...	43	12,920	8.9
	Other apparel, accessories (exc. shoes)	4,495	...	50	32,535	13.8
	Not analyzed in detail	10,405	...	28	22,310	46.6
35	Piece goods (woven)	918,356	58.0	1,835	1,019,500	90.1
	Cotton	245,004	...	722	416,932	58.6
	Rayon, nylon, other synthetic	212,081	...	706	385,401	55.0
	Silk	34,354	...	180	74,760	46.0
	Wool	182,454	...	450	217,413	83.9
	Other woven piece goods	35,291	...	163	70,023	50.4
	Not analyzed in detail	209,172	...	348	248,179	84.3
36	Home furnishings (textile)	160,113	10.1	465	202,518	79.1
	Curtains, draperies	50,744	...	168	92,037	55.1
	Bedspreads, comfortables, blankets	14,978	...	157	66,188	22.6
	Sheets, pillowcases, towels	22,541	...	188	76,444	29.5
	Table linens	28,917	...	214	72,362	40.0
	Other textile home furnishings	16,062	...	121	43,782	36.7
	Not analyzed in detail	26,871	...	61	29,163	92.1
37	Miscellaneous dry goods	252,939	16.0	1,004	303,001	83.5
	Knit fabrics, lace fabrics	68,118	...	170	83,274	81.8
	Notions, thread, buttons, closures	120,243	...	604	142,781	84.2
	Yarns	5,558	...	59	32,465	17.1
	Other dry goods	26,993	...	146	43,685	61.8
	Not analyzed in detail	32,027	...	125	33,340	96.1
28	Other textile products	51,299	3.2	72	169,330	30.3
42	Floor coverings	2,882	0.2	20	31,281	9.2
	Carpets, rugs	2,832	...	16	29,886	9.5
	Other	50	...	...	...	...
54	Radios, television sets, home appliances, and specialties	1,770	0.1	37	17,497	10.1
	Radio sets, tubes, etc., public address systems	317	...	9	6,005	5.3
	Electric household refrigerators, freezers	50	...	8	4,343	1.2
	Other electric appliances, specialties	1,385	...	...	...	...
	Not analyzed in detail	18	...	4	1,573	1.1
118	Jewelry, silverware, trophies	1,130	0.1	34	15,595	7.2
	Clocks, watches	58	...	7	4,939	1.2
	Costume jewelry	705	...	15	5,693	12.4
	Precious stones	152	...	5	2,058	7.4
	Silverware, plated ware	96	...	4	4,034	2.4
	Other jewelry items	119	...	...	...	...
	Commodities, n.e.c., and service receipts	20,090	1.3	...	...	...
	East North Central Division					
	All establishments	114,763	...	378	...	...
	Those analyzing commodity lines, total	110,926	100.0	354	...	...
32	Men's, boy's clothing, furnishings (exc. shoes)	1,863	1.7	31	10,220	18.2
	Underwear, hosiery	1,392	...	22	6,011	23.2
	Work clothing, gloves	226	...	10	3,085	7.3
	Other clothing, furnishings (men's, boys')	245	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	18,278	16.5	91	23,094	79.1
	Hosiery, underwear	13,992	...	66	18,353	76.2
	Corsets, allied garments	1,869	...	20	3,162	59.1
	Children's, infants' wear (exc. footwear)	271	...	7	2,097	12.9
	Other apparel, accessories (exc. shoes)	2,146	...	...	...	...
35	Piece goods (woven)	46,847	42.1	149	58,259	80.4
	Cotton	16,017	...	70	28,358	56.5
	Rayon, nylon, other synthetic	4,319	...	54	17,177	25.1
	Silk	605	...	19	3,082	19.6
	Wool	8,970	...	56	16,187	55.4
	Other woven piece goods	2,207	...	23	7,213	30.6
	Not analyzed in detail	14,729	...	23	19,058	77.3
36	Home furnishings (textile)	17,014	15.3	80	24,546	69.3
	Curtains, draperies	2,676	...	41	11,947	22.4
	Bedspreads, comfortables, blankets	2,735	...	45	15,693	17.4
	Sheets, pillowcases, towels	3,408	...	47	16,371	20.8
	Table linens	2,124	...	45	15,808	13.4
	Other textile home furnishings	1,845	...	30	9,054	20.4
	Not analyzed in detail	4,226	...	13	4,946	85.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Per cent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as per cent of col. 4 (5)
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS, WHOLESALERS--Continued					
	East North Central Division--Continued					
37	Miscellaneous dry goods	18,394	16.6	97	24,817	74.1
	Knit fabrics, lace fabrics	185	...	9	1,978	9.4
	Notions, thread, buttons, closures	15,560	...	70	19,856	78.4
	Yarns	219	...	7	3,224	6.8
	Other dry goods	1,376	...	22	4,287	32.1
	Not analyzed in detail	1,054	...	16	2,366	44.5
38	Other textile products	3,388	3.0	19	7,701	44.0
40	Kitchen utensils, miscellaneous homewares	191	0.2	6	2,189	8.7
42	Floor coverings	290	0.3	7	3,728	7.8
	Carpets, rugs	253	...	5	2,233	11.3
	Other	37	...	...	...	...
43	Furniture (household, office, store)	248	0.2	6	2,846	8.7
44	Drugs, drug sundries	790	0.7	7	2,735	28.9
54	Radios, television sets, home appliances, and specialties	334	0.3	8	3,757	8.9
73	School equipment, supplies	299	0.3	8	2,940	10.2
116	Converted paper products	74	0.1	4	773	9.6
119	Toys, games, athletic goods	168	0.2	7	2,568	6.5
	Commodities, n.e.c., and service receipts	2,748	2.5	...	...	...
	West North Central Division					
	All establishments	(x)	...	97	...	...
	Those analyzing commodity lines, total	23,102	100.0	86	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	1,360	5.9	15	5,033	27.0
	Underwear, hosiery	703	...	10	3,303	21.3
	Other clothing, furnishings (men's, boys')	657	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	4,392	19.0	26	7,421	59.2
	Hosiery, underwear	4,053	...	21	6,676	60.7
	Corsets, allied garments	37	...	4	395	9.4
	Children's, infants' wear (exc. footwear)	92	...	4	1,785	5.2
	Other apparel, accessories (exc. shoes)	210	...	...	...	...
35	Piece goods (woven)	8,691	37.6	32	12,969	67.0
	Cotton	2,554	...	19	8,213	31.1
	Rayon, nylon, other synthetic	2,127	...	13	5,658	37.6
	Wool	2,171	...	13	6,575	33.0
	Other woven piece goods	420	...	...	...	...
	Not analyzed in detail	1,419	...	8	2,053	69.1
36	Home furnishings (textile)	1,422	6.2	17	4,839	29.4
	Curtains, draperies	376	...	6	2,030	18.5
	Bedspreads, comfortables, blankets	298	...	8	2,771	10.8
	Sheets, pillowcases, towels	449	...	8	3,785	11.9
	Table linens	183	...	8	3,270	5.6
	Other textile home furnishings	116	...	...	...	...
37	Miscellaneous dry goods	4,732	20.5	40	8,548	55.4
	Notions, thread, buttons, closures	2,571	...	31	5,520	46.6
	Other dry goods	1,676	...	...	...	...
	Not analyzed in detail	485	...	4	684	70.9
44	Drugs, drug sundries	78	0.3	4	517	15.1
	Commodities, n.e.c.	2,250	9.7	...	...	...
126	Service receipts	177	0.8	...	...	...
	South Atlantic Division					
	All establishments	31,628	...	169	...	...
	Those analyzing commodity lines, total	28,621	100.0	147	...	...
3	Confectionery	30	0.1	4	452	6.6
32	Men's, boys' clothing, furnishings (exc. shoes)	1,138	4.0	26	4,705	24.2
	Underwear, hosiery	583	...	23	4,390	13.3
	Suits, coats, overcoats	79	...	5	835	9.5
	Work clothing, gloves	397	...	17	4,108	9.7
	Other clothing, furnishings (men's, boys')	79	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	5,163	18.0	57	9,817	52.6
	Dresses	20	...	8	1,238	1.6
	Suits, coats (exc. fur)	23	...	4	674	3.4
	Hosiery, underwear	4,314	...	48	9,167	47.1
	Corsets, allied garments	315	...	9	959	32.8
	Children's, infants' wear (exc. footwear)	243	...	10	1,884	12.9
	Other apparel, accessories (exc. shoes)	248	...	...	...	...
34	Shoes, other footwear	86	0.3	4	973	8.8
35	Piece goods (woven)	13,150	46.0	66	18,606	70.7
	Cotton	8,432	...	46	15,991	52.7
	Rayon, nylon, other synthetic	1,426	...	30	9,302	15.3
	Silk	487	...	11	5,317	9.2
	Wool	1,910	...	23	7,076	27.0
	Other woven piece goods	196	...	12	3,579	5.5
	Not analyzed in detail	699	...	9	1,381	50.6
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS, WHOLESALERS--Continued					
	South Atlantic Division--Continued					
36	Home furnishings (textile)	3,136	11.0	41	12,340	25.4
	Curtains, draperies	439	...	18	4,469	9.8
	Bedspreads, comfortables, blankets	899	...	26	9,377	9.6
	Sheets, pillowcases, towels	807	...	27	9,858	8.2
	Table linens	192	...	16	5,441	3.5
	Other textile home furnishings	633	...	18	4,038	15.7
	Not analyzed in detail	166	...	5	834	19.9
37	Miscellaneous dry goods	3,626	12.7	56	10,539	34.4
	Knit fabrics, lace fabrics	319	...	17	4,328	7.4
	Notions, thread, buttons, closures	2,142	...	45	7,858	27.2
	Yarns	52	...	6	1,614	3.2
	Other dry goods	1,113	...	...	...	...
38	Other textile products	174	0.6	6	1,775	9.8
39	China, glassware, crockery	36	0.1	4	1,164	3.1
40	Kitchen utensils, miscellaneous homewares	72	0.2	7	1,674	4.3
42	Floor coverings	274	1.0	5	2,490	11.0
44	Drugs, drug sundries	487	1.7	13	1,898	25.6
54	Radios, television sets, home appliances, and specialties	138	0.5	5	1,575	8.8
73	School equipment, supplies	38	0.1	4	462	8.2
119	Toys, games, athletic goods	47	0.2	5	1,355	3.5
	Commodities, n.e.c.	958	3.3	...	...	...
126	Service receipts	68	0.2	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	25,617	...	84	...	...
	Those analyzing commodity lines, total	23,996	100.0	76	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	1,148	4.8	20	7,377	15.6
33	Women's, children's clothing, accessories (exc. shoes)	4,254	17.7	30	9,543	44.6
	Dresses	138	...	5	2,261	6.1
	Hosiery, underwear	2,849	...	22	5,717	49.8
	Children's, infants' wear (exc. footwear)	69	...	6	1,920	3.6
	Other apparel, accessories (exc. shoes)	239	...	...	...	...
	Not analyzed in detail	959	...	7	3,791	25.3
35	Piece goods (woven)	11,586	48.3	33	16,041	72.2
36	Home furnishings (textile)	2,534	10.6	21	6,813	37.2
	Curtains, draperies	655	...	8	4,370	15.0
	Bedspreads, comfortables, blankets	412	...	12	3,341	12.3
	Sheets, pillowcases, towels	684	...	11	3,234	21.2
	Other textile home furnishings	171	...	...	...	...
	Not analyzed in detail	612	...	4	1,380	44.3
37	Miscellaneous dry goods	1,689	7.0	32	8,501	19.9
	Notions, thread, buttons, closures	1,063	...	23	5,906	18.0
	Other dry goods	322	...	...	...	...
	Not analyzed in detail	304	...	6	614	49.5
38	Other textile products	1,249	5.2	4	2,568	48.6
44	Drugs, drug sundries	364	1.5	12	1,809	20.1
73	School equipment, supplies	65	0.3	5	613	10.6
	Commodities, n.e.c.	1,107	4.6	...	...	...
	Mountain Division					
	All establishments	4,210	...	24	...	...
	Those analyzing commodity lines, total	3,470	100.0	18	...	...
35	Piece goods (woven)	535	15.4	4	727	73.6
36	Home furnishings (textile)	994	28.6	6	1,015	97.9
	Bedspreads, comfortables, blankets	297	...	5	904	32.8
	Other textile home furnishings	697	...	...	...	...
37	Miscellaneous dry goods	636	18.3	7	854	74.5
	Notions, thread, buttons, closures	465	...	4	689	67.5
	Other dry goods	171	...	...	...	...
	Commodities, n.e.c.	1,305	37.7	...	...	...
	Pacific Division					
	All establishments	79,786	...	306	...	...
	Those analyzing commodity lines, total	76,679	100.0	278	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	2,245	2.9	13	9,215	24.4
	Underwear, hosiery	1,910	...	10	8,448	22.6
	Work clothing, gloves	272	...	5	4,232	6.4
	Other clothing, furnishings (men's, boys')	63	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	5,122	6.7	43	9,882	51.8
	Dresses	91	...	6	4,262	2.1
	Hosiery, underwear	4,110	...	31	9,121	45.1
	Corsets, allied garments	239	...	7	3,355	7.1
	Children's, infants' wear (exc. footwear)	318	...	11	4,358	7.3
	Other apparel accessories (exc. shoes)	364	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS--Continued					
	Pacific Division--Continued					
35	Piece goods (woven)	37,180	48.5	136	43,543	85.4
	Cotton	8,400	...	63	20,546	40.9
	Rayon, nylon, other synthetic	6,173	...	49	16,829	36.7
	Silk	142	...	7	2,276	6.2
	Wool	12,591	...	58	19,115	65.9
	Other woven piece goods	755	...	14	6,163	12.2
	Not analyzed in detail	9,119	...	37	10,385	87.8
36	Home furnishings (textile)	15,615	20.4	65	21,926	71.2
	Curtains, draperies	3,923	...	31	12,370	31.7
	Bedspreads, comfortables, blankets	3,176	...	29	15,348	20.7
	Sheets, pillowcases, towels	5,029	...	32	15,805	31.8
	Table linens	1,363	...	31	13,392	10.2
	Other textile home furnishings	1,065	...	17	10,830	9.8
	Not analyzed in detail	1,059	...	7	1,323	80.0
37	Miscellaneous dry goods	12,416	16.2	79	18,561	66.9
	Knit fabrics, lace fabrics	1,101	...	10	2,580	42.7
	Notions, thread, buttons, closures	6,290	...	53	10,423	60.3
	Yarns	231	...	6	2,660	8.7
	Other dry goods	1,905	...	16	3,822	49.8
	Not analyzed in detail	2,889	...	12	5,174	55.8
38	Other textile products	2,268	3.0	10	5,023	45.2
40	Kitchen utensils, miscellaneous homewares	90	0.1	5	1,088	8.3
42	Floor coverings	185	0.2	9	4,604	4.0
	Carpets, rugs	171	...	8	4,354	3.9
	Other	14	...	...	...	...
43	Furniture (household, office, store)	183	0.2	6	1,900	9.6
44	Drugs, drug sundries	227	0.3	4	669	33.9
54	Radios, television sets, home appliances, and specialties	54	0.1	5	1,081	5.0
118	Jewelry, silverware, trophies	74	0.1	7	619	12.0
	Costume jewelry	22	...	6	537	4.1
	Silverware, plate ware	14	...	4	452	3.1
	Other jewelry items	38	...	...	...	...
	Commodities, n.e.c., and service receipts	1,020	1.3	...	...	...
	PIECE GOODS CONVERTERS					
	New England Division					
	All establishments	28,245	...	33	...	...
	Those analyzing commodity lines, total	22,974	100.0	29	...	...
35	Piece goods (woven)	20,544	89.4	29	22,974	89.4
	Cotton	9,132	...	14	14,592	62.6
	Rayon, nylon, other synthetic	4,030	...	13	58,666	6.9
	Other woven piece goods	3,849	...	...	...	...
	Not analyzed in detail	3,533	...	5	3,533	100.0
	Commodities, n.e.c	2,430	10.6	...	...	...
	Middle Atlantic Division					
	All establishments	1,661,142	...	1,026	...	...
	Those analyzing commodity lines, total	1,649,293	100.0	990	...	...
35	Piece goods (woven)	1,617,487	98.1	990	1,649,293	98.1
	Cotton	633,901	...	400	896,756	70.7
	Rayon, nylon, other synthetic	835,118	...	649	1,158,259	72.1
	Silk	31,297	...	73	139,988	22.4
	Wool	13,762	...	29	56,994	24.1
	Other woven piece goods	8,391	...	28	48,656	17.2
	Not analyzed in detail	95,018	...	74	101,197	93.9
36	Home furnishings (textile)	5,615	0.3	12	33,597	16.7
	Curtains, draperies	2,799	...	8	30,716	9.1
	Bedspreads, comfortables, blankets	1,393	...	5	23,273	6.0
	Sheets, pillowcases, towels	821	...	5	13,513	6.1
	Other textile home furnishings	602	...	...	...	...
37	Miscellaneous dry goods	15,018	0.9	17	49,570	30.3
	Knit fabrics, lace fabrics	5,615	...	8	10,999	51.0
	Yarns	1,927	...	4	17,583	11.0
	Other dry goods	7,476	...	...	...	...
38	Other textile products	5,965	0.4	7	24,167	24.7
	Commodities, n.e.c	3,369	0.2	...	...	...
126	Service receipts	1,839	0.1	...	...	...
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	PIECE GOODS CONVERTERS--Continued					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	(x)	...	30	...	...
	Those analyzing commodity lines, total	25,646	100.0	29	...	...
35	Piece goods (woven)	25,646	100.0	29	25,646	100.0
	Cotton	10,327	...	14	17,605	58.6
	Rayon, nylon, other synthetic	10,287	...	20	13,819	74.4
	Silk	336	...	7	7,933	4.9
	Wool	908	...	6	8,894	10.2
	Other woven piece goods	3,738	...	...	...	...
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS					
	New England Division					
	All establishments	(x)	...	83	...	...
	Those analyzing commodity lines, total	11,902	100.0	76	...	...
43	Furniture (household, office, store)	10,817	90.8	76	11,902	90.8
	Household furniture	5,477	...	37	5,928	92.4
	Office furniture (wooden)	1,320	...	20	3,223	41.0
	Office furniture (metal)	2,007	...	16	3,592	55.9
	Mattresses, bed springs	138	...	9	2,250	6.1
	Other furniture	105	...	5	780	13.5
	Not analyzed in detail	1,770	...	14	1,994	88.8
71	Stationers', office supplies (exc. paper)	200	1.7	4	849	23.6
75	Office machines	55	0.5	7	1,446	3.8
116	Converted paper products	273	2.3	6	4,051	6.7
124	Second-hand merchandise	225	1.9	8	1,339	16.8
	Commodities n.e.c	332	2.8	...	...	...
	Middle Atlantic Division					
	All establishments	135,663	...	412	...	...
	Those analyzing commodity lines, total	133,648	100.0	387	...	...
39	China, glassware, crockery	197	0.1	6	1,366	14.4
40	Kitchen utensils, miscellaneous homewares	107	0.1	4	777	13.8
42	Floor coverings	406	0.3	12	3,425	11.8
43	Furniture (household, office, store)	126,938	95.0	387	133,648	95.0
	Household furniture	81,695	...	186	87,572	93.3
	Office furniture (wooden)	14,791	...	99	27,367	54.0
	Office furniture (metal)	13,081	...	106	26,530	49.3
	Mattresses, bed springs	1,594	...	40	21,383	7.5
	Other furniture	859	...	24	7,170	11.9
	Not analyzed in detail	14,920	...	69	15,952	93.5
54	Radios, television sets, home appliances, and specialties	441	0.3	9	9,422	4.7
71	Stationers', office supplies (exc. paper)	471	0.4	9	2,923	16.1
75	Office machines	565	0.4	24	4,880	11.6
	Accounting, statistical machines	46	...	5	780	5.9
	Addressing, mailing machines	15	...	5	639	2.3
	Typewriters	175	...	14	2,309	7.6
	Other office machines	180	...	...	...	...
	Not analyzed in detail	149	...	5	1,640	9.1
116	Converted paper products	355	0.3	10	2,210	16.1
	Paper stationery, office supplies	355	...	10	2,210	16.1
124	Second-hand merchandise	1,511	1.1	26	1,889	80.0
	Commodities, n.e.c	2,381	1.8	...	...	...
126	Service receipts	276	0.2	25	6,742	4.1
	East North Central Division					
	All establishments	79,427	...	243	...	...
	Those analyzing commodity lines, total	73,277	100.0	229	...	...
39	China, glassware, crockery	56	0.1	4	471	11.9
40	Kitchen utensils, miscellaneous homewares	232	0.3	7	2,011	11.5
42	Floor coverings	2,704	3.7	16	10,287	26.3
	Carpets, rugs	1,493	...	14	9,771	15.3
	Other	1,211	...	...	...	...
43	Furniture (household, office, store)	63,347	86.5	229	73,277	86.5
	Household furniture	38,506	...	95	46,063	83.6
	Office furniture (wooden)	7,316	...	71	15,639	46.2
	Office furniture (metal)	7,521	...	67	15,413	48.8
	Mattresses, bed springs	1,083	...	28	13,243	8.2
	Other furniture	739	...	5	5,787	12.8
	Not analyzed in detail	8,282	...	38	9,572	86.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS--Continued					
	East North Central Division--Continued					
54	Radios, television sets, home appliances, and specialties	1,151	1.6	10	7,797	14.8
71	Stationers', office supplies (exc. paper)	1,064	1.5	13	3,905	27.2
75	Office machines	791	1.1	25	5,485	14.4
	Accounting, statistical machines	52	...	5	715	7.3
	Typewriters	241	...	16	3,428	7.0
	Other office machines	219	...	...	...	...
	Not analyzed in detail	279	...	8	1,867	14.9
78	Office, store fixtures and equipment, n.e.c.	178	0.2	8	1,836	9.7
116	Converted paper products	1,043	1.4	28	5,035	20.7
	Paper stationery, office supplies	988	...	25	4,656	21.2
	Miscellaneous converted paper products	55	...	...	...	...
117	Books, magazines, printed materials	168	0.2	5	1,058	15.8
124	Second-hand merchandise	956	1.3	24	1,867	51.2
	Commodities, n.e.c.	1,116	1.5	...	...	...
126	Service receipts	471	0.6	24	5,251	9.0
	West North Central Division					
	All establishments	(x)	...	77	...	...
	Those analyzing commodity lines, total	25,631	100.0	72	...	...
42	Floor coverings	2,942	11.5	8	9,868	29.8
	Carpets, rugs	2,064	...	5	6,497	31.8
	Other	878	...	...	...	...
43	Furniture (household, office, store)	20,227	78.8	72	25,631	78.8
	Household furniture	13,170	...	30	19,373	68.0
	Office furniture (wooden)	1,571	...	26	6,739	23.3
	Office furniture (metal)	2,585	...	23	4,779	54.1
	Other furniture	1,298	...	...	...	...
	Not analyzed in detail	1,603	...	10	1,809	88.6
54	Radios, television sets, home appliances, and specialties	1,513	5.9	4	3,652	41.4
71	Stationers', office supplies (exc. paper)	41	0.2	4	900	4.6
78	Office, store fixtures and equipment, n.e.c.	46	0.2	5	468	9.8
116	Converted paper products	276	1.1	6	1,042	26.5
	Paper stationery, office supplies	276	...	6	1,042	26.5
	Commodities, n.e.c., and service receipts	586	2.3	...	...	...
	South Atlantic Division					
	All establishments	(x)	...	109	...	...
	Those analyzing commodity lines, total	38,391	100.0	105	...	...
36	Home furnishings (textile)	28	0.1	4	1,947	1.4
42	Floor coverings	947	2.5	15	7,689	12.3
	Carpets, rugs	228	...	6	3,994	5.7
	Linoleum, other hard surface	508	...	8	6,419	7.9
	Other	211	...	...	...	...
43	Furniture (household, office, store)	33,413	87.0	105	38,391	87.0
	Household furniture	16,751	...	46	21,637	77.4
	Office furniture (wooden)	4,278	...	31	9,310	46.0
	Office furniture (metal)	2,206	...	29	6,521	33.8
	Mattresses, bed springs	2,542	...	28	15,383	16.5
	Other furniture	193	...	6	2,140	9.0
	Not analyzed in detail	7,443	...	25	8,143	91.4
54	Radios, television sets, home appliances, and specialties	873	2.3	11	6,390	13.7
	Radio sets, tubes, etc., public address systems	294	...	4	4,503	6.5
	Electric home laundry equipment	158	...	4	3,562	4.4
	Other electric appliances, specialties	421	...	...	...	...
57	Plumbing, heating, air-conditioning	210	0.5	5	1,230	17.1
71	Stationers', office supplies (exc. paper)	911	2.4	10	3,412	26.7
75	Office machines	264	0.7	15	4,002	6.6
116	Converted paper products	659	1.7	15	4,071	16.2
	Paper stationery, office supplies	659	...	15	4,071	16.2
117	Books, magazines, printed materials	197	0.5	6	1,512	13.0
124	Second-hand merchandise	285	0.7	5	450	63.3
	Commodities, n.e.c.	482	1.2	...	...	...
126	Service receipts	138	0.4	11	2,137	6.4
	East South Central Division					
	All establishments	(x)	...	37	...	...
	Those analyzing commodity lines, total	12,124	100.0	34	...	...
42	Floor coverings	1,076	8.9	5	6,609	16.3
	Carpets, rugs	337	...	4	3,554	9.5
	Linoleum, other hard surface	739	...	4	6,381	11.6
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS--Continued					
	East South Central Division--Continued					
43	Furniture (household, office, store)	8,609	71.0	34	12,124	71.0
	Household furniture	5,985	...	18	9,109	65.7
	Office furniture (wooden)	1,225	...	10	2,935	41.7
	Office furniture (metal)	562	...	8	1,948	28.8
	Mattresses, bed springs	470	...	10	7,680	6.1
	Other furniture	367	...	...	...	...
54	Radios, television sets, home appliances, and specialties	146	1.2	4	3,923	3.7
71	Stationers', office supplies (exc. paper)	398	3.3	5	1,125	35.4
75	Office machines	82	0.7	4	1,045	7.8
116	Converted paper products	251	2.1	4	1,637	15.3
	Paper stationery, office supplies	251	...	4	1,637	15.3
	Commodities, n.e.c.	1,541	12.7	...	...	...
126	Service receipts	21	0.1	...	...	...
	West South Central Division					
	All establishments	(x)	...	67	...	...
	Those analyzing commodity lines, total	29,133	100.0	61	...	...
42	Floor coverings	500	1.7	7	4,711	10.6
	Linoleum, other hard surface	114	...	6	4,241	2.7
	Other	386	...	...	...	...
43	Furniture (household, office, store)	23,301	79.9	61	29,133	79.9
	Household furniture	16,102	...	22	18,935	85.0
	Office furniture (wooden)	3,021	...	22	6,543	46.2
	Office furniture (metal)	1,601	...	17	4,379	36.6
	Mattresses, bed springs	346	...	4	3,226	10.7
	Not analyzed in detail	2,231	...	14	3,054	73.0
54	Radios, television sets, home appliances, and specialties	1,715	5.9	4	4,908	34.9
	Radio sets, tubes, etc., public address systems	816	...	4	4,908	16.7
	Electric home laundry equipment	120	...	4	4,908	2.4
	Other electric appliances, specialties	777	...	...	...	...
71	Stationers', office supplies (exc. paper)	770	2.6	7	2,216	34.7
75	Office machines	310	1.1	7	1,348	23.0
116	Converted paper products	1,100	3.8	16	4,775	23.0
	Commodities, n.e.c.	750	2.6	...	...	...
126	Service receipts	687	2.4	14	3,471	19.8
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	27,047	...	121	...	...
	Those analyzing commodity lines, total	25,743	100.0	110	...	...
42	Floor coverings	471	1.8	5	2,484	19.0
43	Furniture (household, office, store)	22,766	88.4	110	25,743	88.4
	Household furniture	7,326	...	44	8,813	83.1
	Office furniture (wooden)	7,013	...	38	10,319	68.0
	Office furniture (metal)	3,916	...	29	7,381	53.0
	Other furniture	388	...	...	...	...
	Not analyzed in detail	4,123	...	23	4,277	96.4
71	Stationers', office supplies (exc. paper)	647	2.5	8	2,481	26.1
75	Office machines	127	0.5	8	681	18.6
	Accounting, statistical machines	8	...	4	266	3.0
	Typewriters	56	...	6	479	11.7
	Other office machines	63	...	...	...	...
124	Second-hand merchandise	283	1.1	7	1,905	14.8
	Commodities, n.e.c.	1,279	5.0	...	...	...
126	Service receipts	170	0.7	12	4,063	4.2
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS					
	New England Division					
	All establishments	(x)	...	149	...	...
	Those analyzing commodity lines, total	39,484	100.0	138	...	...
39	China, glassware, crockery	3,596	9.1	28	5,889	61.1
40	Kitchen utensils, miscellaneous homewares	8,395	21.3	38	15,738	53.3
41	Musical instruments, phonograph records	1,861	4.7	8	1,861	100.0
42	Floor coverings	19,471	49.4	44	23,063	84.4
	Carpets, rugs	6,412	...	20	15,218	42.1
	Linoleum, other hard surface	6,597	...	21	15,923	41.4
	Other	1,292	...	10	11,780	11.0
	Not analyzed in detail	5,170	...	14	5,339	96.8

See footnote at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS--Continued					
	New England Division--Continued					
43	Furniture (household, office, store)	1,184	3.0	22	4,462	26.5
	Mattresses, bed springs	507	...	7	860	59.0
	Other furniture	430	...	...	...	...
	Not analyzed in detail	247	...	8	992	24.9
54	Radios, television sets, home appliances, and specialties	1,746	4.4	9	6,332	27.6
56	Hardware	288	0.7	4	3,588	8.0
124	Second-hand merchandise	316	0.8	12	344	91.9
	Commodities, n.e.c.	2,547	6.4	...	...	...
126	Service receipts	80	0.2	...	...	...
	Middle Atlantic Division					
	All establishments	440,437	...	1,381	...	...
	Those analyzing commodity lines, total	428,164	100.0	1,242	...	...
33	Women's, children's clothing, accessories (exc. shoes)	432	0.1	7	4,663	9.3
	Hosiery, underwear	162	...	5	3,380	4.8
	Other apparel, accessories (exc. shoes)	270	...	...	...	...
35	Piece goods (woven)	25,013	5.8	13	79,665	31.4
36	Home furnishings (textile)	21,754	5.1	23	86,042	25.3
	Curtains, draperies	2,477	...	7	5,424	45.7
	Bedspreads, comfortables, blankets	13,988	...	9	79,425	17.6
	Sheets, pillowcases, towels	3,787	...	7	77,724	4.9
	Table linens	346	...	6	9,890	3.5
	Other textile home furnishings	1,156	...	...	...	...
39	China, glassware, crockery	64,535	15.1	344	86,725	74.4
40	Kitchen utensils, miscellaneous homewares	70,759	16.5	384	94,549	74.8
41	Musical instruments, phonograph records	32,088	7.5	118	34,579	92.8
42	Floor coverings	146,423	34.3	308	156,113	93.8
	Carpets, rugs	83,249	...	215	119,326	69.8
	Linoleum, other hard surface	39,095	...	102	88,465	44.2
	Other	7,334	...	57	50,442	14.5
	Not analyzed in detail	16,745	...	46	18,335	91.3
43	Furniture (household, office, store)	7,373	1.7	96	24,093	30.6
	Household furniture	2,254	...	53	11,382	19.8
	Mattresses, bed springs	2,002	...	20	8,900	22.5
	Other furniture	437	...	...	...	...
	Not analyzed in detail	2,680	...	19	4,302	62.3
45	Paints, varnishes, lacquers	488	0.1	18	8,736	5.6
51	Automotive parts, accessories, etc.	489	0.1	4	1,409	34.7
52	Electrical wiring supplies, construction materials	580	0.1	21	8,476	6.8
54	Radios, television sets, home appliances, and specialties	3,669	0.8	36	21,591	17.0
55	Electric commercial equipment	554	0.1	7	3,714	14.9
56	Hardware	2,371	0.6	33	13,602	17.4
78	Office, store fixtures and equipment, n.e.c.	378	0.1	6	1,249	30.3
109	Glass (sheet and containers)	329	0.1	4	1,774	18.4
115	Paper (basic materials, paperboard)	753	0.2	12	4,899	15.4
116	Converted paper products	1,589	0.4	23	13,673	11.6
	Paper stationery, office supplies	68	...	5	1,610	4.2
	Paper bags	635	...	10	4,950	12.8
	Boxes, containers (paper, paperboard)	583	...	7	6,636	8.8
	Miscellaneous converted paper products	303	...	...	...	...
118	Jewelry, silverware, trophies	2,112	0.5	50	14,936	14.1
	Clocks, watches	352	...	14	9,194	3.8
	Costume jewelry	184	...	9	874	21.0
	Silverware, plated ware	860	...	21	5,630	15.3
	Other jewelry items	136	...	...	...	...
	Not analyzed in detail	580	...	10	1,121	51.7
119	Toys, games, athletic goods	3,042	0.7	30	15,105	20.1
	Toys, games	2,501	...	24	12,124	20.6
	Children's vehicles (exc. bicycles)	93	...	4	2,330	4.0
	Other athletic goods	448	...	...	...	...
124	Second-hand merchandise	1,438	0.3	43	1,897	75.8
	Commodities, n.e.c.	41,642	9.7	...	...	...
126	Service receipts	355	0.1	24	5,149	6.9
	East North Central Division					
	All establishments	172,993	...	402	...	...
	Those analyzing commodity lines, total	164,876	100.0	377	...	...
36	Home furnishings (textile)	538	0.3	5	4,235	12.7
	Bedspreads, comfortables, blankets	83	...	5	4,235	...
	Other textile home furnishings	455	...	...	...	...
39	China, glassware, crockery	15,333	9.3	95	23,787	64.4
40	Kitchen utensils, miscellaneous homewares	32,577	19.8	118	43,925	74.2
41	Musical instruments, phonograph records	24,955	15.1	69	25,713	97.0
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS--Continued					
	East North Central Division--Continued					
42	Floor coverings	74,784	45.5	87	80,939	92.4
	Carpets, rugs	43,880	...	54	70,493	62.2
	Linoleum, other hard surface	21,834	...	57	69,674	31.3
	Other	4,667	...	29	44,488	10.5
	Not analyzed in detail	4,403	...	13	5,213	84.5
43	Furniture (household, office, store)	4,060	2.5	26	10,456	38.8
	Household furniture	1,401	...	12	7,458	18.8
	Other furniture	1,074	...	...	...	...
	Not analyzed in detail	1,585	...	9	2,006	79.0
52	Electrical wiring supplies, construction materials	414	0.2	4	2,994	13.8
54	Radios, television sets, home appliances, and specialties	1,849	1.1	17	16,825	11.0
56	Hardware	896	0.5	6	5,884	15.2
57	Plumbing, heating, air-conditioning	340	0.2	6	4,968	6.8
116	Converted paper products	228	0.1	6	5,449	4.2
117	Books, magazines, printed materials	141	0.1	6	5,873	2.4
118	Jewelry, silverware, trophies	196	0.1	9	6,470	3.0
	Clocks, watches	43	...	4	716	6.0
	Silverware, plated ware	86	...	4	5,419	1.6
	Not analyzed in detail	67	...	...	...	...
119	Toys, games, athletic goods	2,386	1.4	8	10,448	22.8
124	Second-hand merchandise	429	0.3	12	607	70.7
	Commodities, n.e.c.	5,601	3.4	...	...	...
126	Service receipts	149	0.1	8	8,242	1.8
	West North Central Division					
	All establishments	(x)	...	105	...	...
	Those analyzing commodity lines, total	51,274	100.0	99	...	...
36	Home furnishings (textile)	1,034	2.0	4	8,425	12.3
39	China, glassware, crockery	3,874	7.6	20	5,377	72.0
40	Kitchen utensils, miscellaneous homewares	2,385	4.6	21	17,953	13.3
41	Musical instruments, phonograph records	6,957	13.6	22	11,939	58.3
42	Floor coverings	26,748	52.2	24	31,384	85.2
	Carpets, rugs	16,384	...	16	27,710	59.1
	Linoleum, other hard surface	9,457	...	21	30,056	31.5
	Other	907	...	...	...	...
43	Furniture (household, office, store)	3,227	6.3	17	18,349	17.6
	Household furniture	2,697	...	11	17,715	15.2
	Other furniture	530	...	...	...	...
119	Toys, games, athletic goods	109	0.2	5	799	13.6
124	Second-hand merchandise	84	0.2	8	84	100.0
	Commodities, n.e.c., and service receipts	6,856	13.3	...	...	...
	South Atlantic Division					
	All establishments	(x)	...	152	...	...
	Those analyzing commodity lines, total	42,309	100.0	137	...	...
36	Home furnishings (textile)	336	0.8	4	3,342	10.0
39	China, glassware, crockery	2,247	5.3	32	4,558	49.3
40	Kitchen utensils, miscellaneous homewares	4,490	10.6	34	9,114	49.3
41	Musical instruments	6,390	15.1	26	6,839	93.4
42	Floor coverings	22,883	54.1	54	25,294	90.5
	Carpets, rugs	8,049	...	26	16,978	47.4
	Linoleum, other hard surface	9,930	...	38	19,619	50.6
	Other	2,430	...	20	14,273	17.0
	Not analyzed in detail	2,474	...	10	3,416	72.4
43	Furniture (household, office, store)	1,204	2.8	9	5,440	22.1
54	Radios, television sets, home appliances, and specialties	1,945	4.6	12	8,552	22.7
119	Toys, games, athletic goods	242	0.6	6	1,648	14.7
	Commodities, n.e.c.	1,986	4.7	...	...	...
126	Service receipts	586	1.4	...	...	...
	East South Central Division					
	All establishments	(x)	...	39	...	...
	Those analyzing commodity lines, total	13,716	100.0	38	...	...
39	China, glassware, crockery	1,718	12.5	12	2,875	59.8
40	Kitchen utensils, miscellaneous homewares	1,329	9.7	8	6,959	19.1
41	Musical instruments, phonograph records	1,416	10.3	9	1,416	100.0
42	Floor coverings	4,766	34.8	11	8,679	54.9
	Carpets, rugs	1,497	...	7	7,679	9.7
	Linoleum, other hard surface	2,730	...	10	8,315	32.8
	Other	539	...	...	...	...
43	Furniture (household, office, store)	2,050	14.9	4	5,327	38.5
	Commodities, n.e.c.	2,424	17.7	...	...	...
126	Service receipts	13	0.1	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS--Continued					
	West South Central Division					
	All establishments	(x)	...	82	...	...
	Those analyzing commodity lines, total	41,684	100.0	76	...	...
36	Home furnishings (textile)	1,050	2.5	7	8,798	11.9
39	China, glassware, crockery	4,596	11.0	18	18,775	24.5
40	Kitchen utensils, miscellaneous homewares	3,266	7.8	23	22,125	14.8
41	Musical instruments, phonograph records	3,475	8.3	18	3,566	97.4
42	Floor coverings	16,304	39.3	25	29,333	55.6
	Carpets, rugs	6,936	...	13	23,792	29.2
	Linoleum, other hard surface	8,424	...	20	28,553	29.5
	Other	944	...	...	...	...
43	Furniture (household, office, store)	4,415	10.6	19	24,692	17.9
	Household furniture	3,253	...	11	22,589	14.4
	Other furniture	1,162	...	...	...	...
52	Electrical wiring supplies, construction materials	678	1.6	4	13,505	5.0
54	Radios, television sets, home appliances, and specialties	3,927	9.4	10	15,902	24.7
57	Plumbing, heating, air-conditioning	378	0.9	6	4,170	9.1
119	Toys, games, athletic goods	378	0.9	4	2,587	14.6
	Commodities, n.e.c.	3,122	7.5	...	...	...
126	Service receipts	95	0.2	4	603	15.8
	Mountain Division					
	All establishments	11,328	...	30	...	...
	Those analyzing commodity lines, total	11,151	100.0	27	...	...
39	China, glassware, crockery	411	3.7	6	729	56.4
40	Kitchen utensils, miscellaneous homewares	439	3.9	6	709	61.9
42	Floor coverings	6,674	59.9	15	9,236	72.3
	Carpets, rugs	3,315	...	9	8,521	38.9
	Other	2,951	...	...	...	...
	Not analyzed in detail	408	...	4	408	100.0
54	Radios, television sets, home appliances, and specialties	100	0.9	4	1,148	8.7
	Commodities, n.e.c., and service receipts	3,527	31.6	...	...	...
	Pacific Division					
	All establishments	115,510	...	300	...	...
	Those analyzing commodity lines, total	111,448	100.0	254	...	...
36	Home furnishings (textile)	8,388	7.5	14	40,624	20.6
39	China, glassware, crockery	9,081	8.1	64	15,748	57.7
40	Kitchen utensils, miscellaneous homewares	18,505	16.6	83	27,470	67.4
41	Musical instruments, phonograph records	10,018	9.0	42	10,998	91.1
42	Floor coverings	52,099	46.9	58	63,807	81.6
	Carpets, rugs	28,292	...	42	60,712	46.6
	Linoleum, other hard surface	17,690	...	38	59,836	29.6
	Other	6,117	...	...	...	...
43	Furniture (household, office, store)	3,131	2.8	13	18,402	17.0
52	Electrical wiring supplies, construction materials	222	0.2	7	8,348	2.6
54	Radios, television sets, home appliances, and specialties	2,820	2.5	16	14,617	19.3
56	Hardware	826	0.7	5	2,392	34.5
119	Toys, games, athletic goods	1,417	1.3	15	10,642	13.3
124	Second-hand merchandise	366	0.3	7	378	96.8
	Commodities, n.e.c., and service receipts	4,575	4.1	...	...	...
	WRAPPING PAPER, TWINE MERCHANTS					
	New England Division					
	All establishments	22,465	...	43	...	...
	Those analyzing commodity lines, total	22,101	100.0	41	...	...
115	Paper (basic materials, paperboard)	17,885	81.0	41	22,101	81.0
	Newsprint, groundwood, book paper	173	...	4	7,320	2.4
	Wrapping paper	15,210	...	36	19,581	77.7
	Miscellaneous paper, paperboard	2,502	...	...	...	...
116	Converted paper products	3,347	15.1	21	11,364	29.4
	Paper stationery, office supplies	36	...	5	7,255	0.5
	Paper bags	981	...	18	10,827	9.1
	Boxes, containers (paper, paperboard)	1,007	...	12	9,760	10.3
	Miscellaneous converted paper products	1,323	...	...	...	...
	Commodities, n.e.c.	869	3.9	...	...	...
	Middle Atlantic Division					
	All establishments	84,781	...	230	...	...
	Those analyzing commodity lines, total	81,828	100.0	200	...	...
73	School equipment, supplies	117	0.1	4	2,036	5.7
86	Industrial equipment, supplies	1,629	2.0	22	9,156	17.7
	Rope, cordage, twine (exc. wire)	1,300	...	15	4,221	30.8
	Miscellaneous industrial equipment, supplies	325	...	...	...	...
115	Paper (basic materials, paperboard)	70,320	86.0	200	81,828	86.0
	Newsprint, groundwood, book paper	935	...	25	12,488	7.5
	Fine paper	3,812	...	37	22,280	17.1
	Wrapping paper	57,294	...	192	80,119	71.5
	Building paper, board	1,693	...	23	14,342	11.8
	Miscellaneous paper, paperboard	6,586	...	66	32,580	20.2
116	Converted paper products	8,519	10.4	73	29,435	28.9
	Paper stationery, office supplies	678	...	17	7,913	8.6
	Paper bags	5,201	...	61	25,459	20.4
	Boxes, containers (paper, paperboard)	1,175	...	32	12,914	9.1
	Miscellaneous converted paper products	1,465	...	...	...	...
	Commodities, n.e.c., and service receipts	1,247	1.5	...	...	...
	East North Central Division					
	All establishments	60,315	...	95	...	...
	Those analyzing commodity lines, total	59,383	100.0	89	...	...
32	Men's, boys', clothing, furnishings (exc. shoes)	566	1.0	4	3,952	14.3
44	Drugs, drug sundries	180	0.3	5	2,646	6.8
73	School equipment, supplies	600	1.0	4	2,851	21.0
86	Industrial equipment, supplies	900	1.5	7	5,799	15.5
115	Paper (basic materials, paperboard)	45,655	76.8	89	59,383	76.8
	Newsprint, groundwood, book paper	406	...	12	12,235	3.3
	Fine paper	6,283	...	28	25,159	25.0
	Wrapping paper	36,937	...	86	58,111	63.6
	Building paper, board	641	...	16	15,045	4.3
	Miscellaneous paper, paperboard	1,388	...	32	24,007	5.8
116	Converted paper products	9,267	15.6	44	30,044	30.8
	Paper stationery, office supplies	760	...	13	8,295	9.2
	Paper bags	5,019	...	35	24,278	20.7
	Boxes, containers (paper, paperboard)	1,161	...	21	17,570	6.6
	Miscellaneous converted paper products	2,327	...	...	...	...
119	Toys, games, athletic goods	93	0.2	4	3,075	3.0
	Commodities, n.e.c., and service receipts	2,122	3.6	...	...	...
	West North Central Division					
	All establishments	20,262	...	27	...	...
	Those analyzing commodity lines, total	20,262	100.0	27	...	...
115	Paper (basic materials, paperboard)	14,533	71.7	27	20,262	71.7
	Fine papers	3,813	...	15	14,506	26.3
	Wrapping paper	9,587	...	27	20,262	47.3
	Miscellaneous paper, paperboard	1,133	...	...	...	...
116	Converted paper products	5,185	25.6	18	16,580	31.3
	Paper stationery, office supplies	635	...	15	14,846	4.3
	Paper bags	3,451	...	15	14,165	24.4
	Boxes, containers (paper, paperboard)	353	...	7	5,927	6.0
	Miscellaneous converted paper products	746	...	7	6,307	11.8
	Commodities, n.e.c.	544	2.7	...	...	...
	South Atlantic Division					
	All establishments	27,289	...	46	...	...
	Those analyzing commodity lines, total	27,236	100.0	44	...	...
115	Paper (basic materials, paperboard)	24,827	91.2	44	27,236	91.2
	Newsprint, groundwood, book paper	1,961	...	10	10,334	19.0
	Fine paper	4,662	...	25	16,781	27.8
	Wrapping paper	17,918	...	44	27,236	65.8
	Miscellaneous paper, paperboard	286	...	9	4,626	6.2
116	Converted paper products	2,080	7.6	12	6,284	33.1
	Paper bags	1,184	...	11	5,908	20.0
	Boxes, containers (paper, paperboard)	382	...	8	5,184	7.4
	Miscellaneous converted paper products	514	...	...	...	...
	Commodities, n.e.c.	329	1.2	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	18,152	...	16	...	...
	Those analyzing commodity lines, total	18,152	100.0	16	...	...
115	Paper (basic materials, paperboard)	13,528	74.5	16	18,152	74.5
	Fine paper	5,377	...	11	17,757	30.3
	Wrapping paper	7,740	...	15	17,991	43.0
	Miscellaneous paper, paperboard	411	...	...	...	...
116	Converted paper products	3,720	20.5	7	11,417	32.6
	Paper bags	2,359	...	7	11,417	20.7
	Miscellaneous converted paper products	1,361	...	...	...	...
	Commodities, n.e.c.	904	5.0	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WRAPPING PAPER, TWINE MERCHANTS--Continued					
	Mountain Division					
	All establishments	10,678	...	14	...	...
	Those analyzing commodity lines, total	10,308	100.0	12	...	...
115	Paper (basic materials, paperboard)	6,957	67.5	12	10,308	67.5
	Fine paper	2,144	...	12	10,308	20.8
	Wrapping paper	4,400	...	12	10,308	42.7
	Miscellaneous paper, paperboard	413	...	...	...	...
116	Converted paper products	3,351	32.5	10	7,890	42.5
	Paper stationery, office supplies	746	...	10	7,890	9.4
	Paper bags	2,483	...	10	7,890	31.5
	Miscellaneous converted paper products	122	...	...	...	...
	Pacific Division					
	All establishments	44,590	...	35	...	...
	Those analyzing commodity lines, total	43,992	100.0	32	...	...
115	Paper (basic materials, paperboard)	28,413	64.6	32	43,992	64.6
	Fine paper	2,287	...	14	37,955	6.0
	Wrapping paper	22,309	...	32	43 992	50.7
	Miscellaneous paper, paperboard	3,817	...	...	...	...
116	Converted paper products	15,373	34.9	23	39,569	38.8
	Paper stationery, office supplies	5,036	...	16	37,010	13.6
	Paper bags	8,074	...	21	38,937	20.7
	Boxes, containers (paper, paperboard)	139	...	15	36,780	0.4
	Miscellaneous converted paper products	2,124	...	...	...	...
	Commodities, n.e.c.	206	0.5	...	...	...
	FINE PAPER MERCHANTS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	168,971	...	178	...	...
	Those analyzing commodity lines, total	168,019	100.0	168	...	...
115	Paper (basic materials, paperboard)	163,885	97.6	168	168,019	97.6
	Newsprint, groundwood, book paper	11,946	...	37	65,899	18.1
	Fine paper	136,868	...	161	164,618	83.1
	Wrapping paper	6,306	...	28	51,830	12.2
	Building paper, board	1,979	...	4	19,206	10.3
	Miscellaneous paper, paperboard	6,786	...	...	...	...
116	Converted paper products	3,888	2.3	40	57,710	6.7
	Paper stationery, office supplies	2,353	...	34	51,594	4.6
	Paper bags	379	...	13	34,604	1.1
	Boxes, containers (paper, paperboard)	242	...	10	19,817	1.2
	Miscellaneous converted paper products	914	...	...	...	...
	Commodities, n.e.c., and service receipts	246	0.1	...	...	...
	East North Central Division					
	All establishments	143,472	...	84	...	...
	Those analyzing commodity lines, total	143,128	100.0	82	...	...
86	Industrial equipment, supplies	358	0.3	4	17,929	2.0
115	Paper (basic materials, paperboard)	132,539	92.6	82	143,128	92.6
	Newsprint, groundwood, book paper	8,021	...	22	48,263	16.6
	Fine paper	110,208	...	74	131,978	83.5
	Wrapping paper	9,418	...	24	52,119	18.1
	Miscellaneous paper, paperboard	4,892	...	...	...	...
116	Converted paper products	7,857	5.5	24	46,611	16.8
	Paper stationery, office supplies	2,805	...	18	28,785	9.7
	Paper bags	1,285	...	7	16,217	7.9
	Boxes, containers (paper, paperboard)	1,195	...	5	14,281	8.4
	Miscellaneous converted paper products	2,572	...	...	...	...
	Commodities, n.e.c.	2,374	1.6	...	...	...
	West North Central Division					
	All establishments	37,489	...	33	...	...
	Those analyzing commodity lines, total	35,618	100.0	31	...	...
85	Special industry machinery, equipment	640	1.8	6	2,955	21.6
115	Paper (basic materials, paperboard)	30,541	85.8	31	35,618	85.8
	Newsprint, groundwood, book paper	5,434	...	15	18,181	29.9
	Fine paper	18,663	...	29	32,099	58.1
	Wrapping paper	3,090	...	11	15,423	20.0
	Miscellaneous paper, paperboard	3,354	...	...	...	...

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FINE PAPER MERCHANTS--Continued					
	West North Central Division--Continued					
116	Converted paper products	3,323	9.3	15	19,494	17.0
	Paper stationery, office supplies	1,581	...	15	19,494	8.1
	Paper bags	1,667	...	8	13,611	12.2
	Miscellaneous,converted paper products	75	...	...	...	...
	Commodities, n.e.c.	954	2.7	...	...	...
126	Service receipts	160	0.4	...	...	...
	South Atlantic Division					
	All establishments	32,312	...	37	...	...
	Those analyzing commodity lines, total	32,312	100.0	37	...	...
115	Paper (basic materials, paperboard)	30,238	93.6	37	32,312	93.6
	Newsprint, groundwood, book paper	1,205	...	13	14,990	8.0
	Fine paper	23,849	...	36	31,831	74.9
	Wrapping paper	4,003	...	14	17,278	23.2
	Miscellaneous paper, paperboard	1,181	...	...	...	...
116	Converted paper products	1,025	3.2	14	8,884	11.5
	Paper stationery, office supplies	655	...	13	8,540	7.7
	Miscellaneous converted paper products	370	...	...	...	...
	Commodities, n.e.c.	1,049	3.2	...	...	...
	East South Central Division					
	All establishments	4,979	...	14	...	...
	Those analyzing commodity lines, total	4,979	100.0	14	...	...
115	Paper (basic materials, paperboard)	4,263	85.6	14	4,979	85.6
	Newsprint, groundwood, book paper	143	...	5	1,584	9.0
	Fine paper	3,839	...	14	4,979	77.1
	Wrapping paper	243	...	5	1,920	12.6
	Miscellaneous paper, paperboard	38	...	...	...	...
116	Converted paper products	579	11.6	9	3,678	15.7
	Paper stationery, office supplies	59	...	5	1,311	4.5
	Paper bags	315	...	4	2,551	12.3
	Miscellaneous converted paper products	205	...	...	...	...
	Commodities, n.e.c.	137	2.8	...	...	...
	West South Central Division					
	All establishments	21,721	...	28	...	...
	Those analyzing commodity lines, total	21,721	100.0	28	...	...
85	Special industry machinery, equipment	873	4.0	5	2,677	32.6
115	Paper (basic materials, paperboard)	16,020	73.9	28	21,721	73.9
	Newsprint, groundwood, book paper	1,168	...	11	7,034	16.6
	Fine paper	11,562	...	28	21,721	53.2
	Wrapping paper	2,981	...	18	18,025	16.5
	Miscellaneous paper, paperboard	309	...	...	...	...
116	Converted paper products	4,300	19.7	14	15,121	28.4
	Paper stationery, office supplies	2,254	...	11	13,656	16.5
	Paper bags	1,701	...	11	13,362	12.7
	Boxes, containers (paper, paperboard)	29	...	5	3,852	0.8
	Miscellaneous converted paper products	316	...	...	...	...
	Commodities, n.e.c., and service receipts	528	2.4	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	22,340	...	24	...	...
	Those analyzing commodity lines, total	22,136	100.0	22	...	...
115	Paper (basic materials, paperboard)	21,285	96.2	22	22,136	96.2
	Newsprint, groundwood, book paper	560	...	5	5,033	11.1
	Fine paper	18,301	...	21	21,842	83.8
	Wrapping paper	2,203	...	11	18,967	11.6
	Miscellaneous paper, paperboard	221	...	...	...	...
	Commodities, n.e.c.	851	3.8	...	...	...
	STATIONERY, OFFICE SUPPLIES WHOLESALERS					
	New England Division					
	All establishments	11,708	...	68	...	...
	Those analyzing commodity lines, total	9,807	100.0	55	...	...
43	Furniture (household, office, store)	567	5.8	11	4,091	13.8
	Office furniture (wooden)	252	...	7	3,134	8.0
	Office furniture (metal)	315	...	11	4,091	7.7
69	Fountain pens, pencils	243	2.5	4	989	24.6
71	Stationers', office supplies (exc. paper)	3,850	39.3	31	6,578	58.5
75	Office machines	241	2.4	9	2,496	9.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS--Continued					
	New England Division--Continued					
115	Paper (basic materials, paperboard)	520	5.3	8	2,818	18.4
	Fine paper	53	...	4	1,569	3.4
	Wrapping paper	213	...	6	2,339	9.1
	Miscellaneous paper, paperboard	254	...	...	...	...
116	Converted paper products	3,028	30.9	34	6,649	45.5
	Paper stationery, office supplies	2,654	...	31	5,978	44.4
	Paper bags	96	...	4	1,246	7.7
	Miscellaneous converted paper products	278	...	...	...	...
117	Books, magazines, printed materials	283	2.9	7	2,199	12.9
	Commodities, n.e.c.	1,033	10.5	...	...	...
126	Service receipts	42	0.4	4	1,596	2.6
	Middle Atlantic Division					
	All establishments	67,366	...	384	...	...
	Those analyzing commodity lines, total	58,680	100.0	319	...	...
43	Furniture (household, office, store)	1,111	1.9	18	4,403	25.2
	Office furniture (wooden)	363	...	10	3,490	10.4
	Office furniture (metal)	732	...	17	4,352	16.8
	Other furniture	16	...	...	...	...
52	Electrical wiring supplies, construction materials	33	0.1	4	1,288	2.6
69	Fountain pens, pencils	5,125	8.7	47	9,932	51.6
71	Stationers', office supplies (exc. paper)	21,384	36.5	155	31,307	68.3
73	School equipment, supplies	1,010	1.7	26	6,914	14.6
75	Office machines	546	0.9	25	6,121	8.9
78	Office, store fixtures and equipment, n.e.c.	630	1.1	4	2,856	22.0
115	Paper (basic materials, paperboard)	1,085	1.8	22	5,362	20.2
	Fine paper	597	...	12	3,228	18.5
	Wrapping paper	314	...	12	2,526	12.4
	Miscellaneous paper, paperboard	174	...	...	...	...
116	Converted paper products	19,294	32.9	172	32,806	58.8
	Paper stationery, office supplies	18,153	...	159	28,296	64.2
	Paper bags	149	...	8	1,853	8.0
	Boxes, containers (paper, paperboard)	32	...	4	279	11.5
	Miscellaneous converted paper products	960	...	...	...	...
117	Books, magazines, printed materials	3,959	6.7	26	8,530	46.4
	Printed blanks, forms	121	...	10	2,018	6.0
	Miscellaneous engraved, printed products	3,838	...	...	...	...
119	Toys, games, athletic goods	2,018	3.4	27	7,240	27.9
	Commodities, n.e.c.	1,858	3.2	...	...	...
126	Service receipts	627	1.1	12	2,844	22.0
	East North Central Division					
	All establishments	30,658	...	148	...	...
	Those analyzing commodity lines, total	28,935	100.0	132	...	...
43	Furniture (household, office, store)	2,222	7.7	21	6,708	33.1
	Office furniture (wooden)	858	...	17	5,512	15.6
	Office furniture (metal)	976	...	17	5,206	18.7
	Other furniture	388	...	...	...	...
69	Fountain pens, pencils	558	1.9	4	1,682	33.2
71	Stationers', office supplies (exc. paper)	8,372	28.9	65	12,799	65.4
73	School equipment, supplies	98	0.3	7	1,144	...
75	Office machines	573	2.0	18	4,192	13.7
	Duplicating machines	94	...	6	1,645	5.7
	Typewriters	75	...	6	819	9.2
	Other office machines	197	...	...	...	...
	Not analyzed in detail	207	...	8	1,950	10.6
78	Office, store fixtures and equipment, n.e.c.	199	0.7	11	1,226	16.2
115	Paper (basic materials, paperboard)	238	0.8	7	1,747	13.6
	Fine paper	126	...	4	1,360	9.3
	Miscellaneous paper, paperboard	112	...	...	...	...
116	Converted paper products	12,328	42.8	84	19,316	63.8
	Paper stationery, office supplies	12,131	...	81	19,024	63.8
	Miscellaneous converted paper products	197	...	...	..	...
117	Books, magazines, printed materials	2,833	9.8	8	4,251	66.6
119	Toys, games, athletic goods	182	0.6	4	752	24.2
	Commodities, n.e.c.	679	2.3	...	...	...
126	Service receipts	653	2.2	9	2,741	23.8
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division					
	All establishments	12,263	...	59	...	...
	Those analyzing commodity lines, total	11,452	100.0	50	...	...
43	Furniture (household, office, store)	1,845	16.1	17	5,108	36.1
	Office furniture (metal)	765	...	11	3,344	22.9
	Other furniture	564	...	...	...	...
	Not analyzed in detail	516	...	4	1,211	42.6
	STATIONERY, OFFICE SUPPLIES WHOLESALERS--Continued					
	South Atlantic Division--Continued					
71	Stationers', office supplies (exc. paper)	2,803	24.5	30	5,934	47.2
72	School equipment, supplies	87	0.8	5	1,482	5.9
75	Office machines	224	2.0	20	4,124	5.4
	Duplicating machines	31	...	6	842	3.7
	Typewriters	37	...	6	2,075	1.8
	Other office machines	99	...	...	...	...
	Not analyzed in detail	57	...	6	1,112	5.1
78	Office, store fixtures and equipment, n.e.c.	413	3.6	5	1,151	35.9
115	Paper (basic materials, paperboard)	1,515	13.2	5	3,125	48.5
116	Converted paper products	3,750	32.7	26	7,407	50.6
	Paper stationery, office supplies	2,943	...	25	6,507	45.2
	Miscellaneous converted paper products	807	...	...	...	...
117	Books, magazines, printed materials	83	.0.7	5	1,648	5.0
	Commodities, n.e.c.	388	3.4	...	...	...
126	Service receipts	344	3.0	8	1,790	19.2
	East South Central Division					
	All establishments	6,692	...	28	...	...
	Those analyzing commodity lines, total	6,511	100.0	26	...	...
43	Furniture (household, office, store)	496	7.6	9	2,408	20.6
	Office furniture (wooden)	153	...	7	1,497	10.2
	Office furniture (metal)	317	...	8	2,124	14.9
	Not analyzed in detail	26	...	...	...	...
71	Stationers', office supplies (exc. paper)	2,967	45.8	16	5,710	52.0
73	School equipment, supplies	524	8.0	8	3,559	14.7
75	Office machines	351	5.4	13	4,342	8.1
	Accounting, statistical machines	17	...	4	1,171	1.4
	Duplicating machines	67	...	4	1,275	5.2
	Typewriters	135	...	9	1,826	7.4
	Other office machines	35	...	...	...	...
	Not analyzed in detail	97	...	4	2,516	3.8
115	Paper (basic materials, paperboard)	175	2.7	4	1,381	12.7
116	Converted paper products	902	13.8	16	3,317	27.2
	Paper stationery, office supplies	882	...	15	3,250	27.1
	Miscellaneous converted paper products	20	...	...	...	...
117	Books, magazines, printed materials	134	2.0	6	1,394	9.6
	Commodities, n.e.c.	882	13.5	...	...	...
126	Service receipts	80	1.2	...	...	...
	West South Central Division					
	All establishments	12,373	...	52	...	...
	Those analyzing commodity lines, total	12,234	100.0	49	...	...
43	Furniture (household, office, store)	1,507	12.3	16	5,132	29.4
	Office furniture (wooden)	769	...	13	4,191	18.3
	Office furniture (metal)	572	...	13	4,536	12.6
	Other furniture	166	...	...	...	...
69	Fountain pens, pencils	83	0.7	4	2,319	3.6
71	Stationers', office supplies (exc. paper)	3,068	25.1	29	6,914	44.4
73	School equipment, supplies	187	1.5	4	1,875	10.0
75	Office machines	576	4.7	19	4,906	11.7
	Accounting, statistical machines	28	...	4	686	4.1
	Duplicating machines	165	...	7	2,048	8.0
	Typewriters	167	...	7	1,737	9.6
	Other office machines	9	...	...	...	...
	Not analyzed in detail	207	...	8	1,762	11.7
78	Office, store fixtures and equipment, n.e.c.	108	0.9	4	592	18.2
116	Converted paper products	4,171	34.1	29	7,668	54.4
117	Books, magazines, printed materials	311	2.5	8	2,864	10.8
119	Toys, games, athletic goods	146	1.2	5	2,348	6.2
	Commodities, n.e.c.	1,786	14.6	...	...	...
126	Service receipts	291	2.4	8	2,632	11.0
	Mountain Division					
	All establishments	(x)	...	15	...	...
	Those analyzing commodity lines, total	2,227	100.0	12	...	...
43	Furniture (household, office, store)	221	9.9	6	1,273	17.4
	Office furniture (wooden)	59	...	4	1,038	5.7
	Office furniture (metal)	117	...	5	1,080	10.8
	Not analyzed in detail	45	...	...	...	...
71	Stationers', office supplies (exc. paper)	662	29.7	9	1,909	34.7
73	School equipment, supplies	151	6.8	5	977	15.4
75	Office machines	297	13.3	8	1,395	21.3
76	Store, service shop machines	7	0.3	4	189	3.7
116	Converted paper products	567	25.5	10	1,776	31.9
	Commodities, n.e.c.	307	13.8	...	...	...
126	Service receipts	15	0.7	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS--Continued					
	Pacific Division					
	All establishments	27,882	...	83	...	...
	Those analyzing commodity lines, total	27,409	100.0	74	...	...
43	Furniture (household, office, store)	1,619	5.9	7	8,225	19.7
	Office furniture (wooden)	339	...	4	2,488	13.6
	Office furniture (metal)	1,280	...	6	8,125	15.8
69	Fountain pens, pencils	1,155	4.2	9	5,757	20.1
71	Stationers', office supplies (exc. paper)	5,871	21.4	30	9,968	58.9
73	School equipment, supplies	935	3.4	8	8,865	10.5
75	Office machines	408	1.5	14	6,970	5.8
	Duplicating machines	111	...	4	1,162	9.6
	Typewriters	54	...	7	1,796	3.0
	Other office machines	85	...	...	...	...
	Not analyzed in detail	158	...	4	4,513	3.5
78	Office, store fixtures and equipment, n.e.c.	372	1.4	7	1,883	19.8
116	Converted paper products	13,995	51.1	45	19,274	72.6
	Paper stationery, office supplies	13,633	...	42	18,741	72.7
	Miscellaneous converted paper products	362	...	...	...	...
117	Books, magazines, printed materials	907	3.3	8	5,063	17.9
119	Toys, games, athletic goods	754	2.8	5	4,815	15.6
	Toys, games	687	...	4	4,425	15.5
	Not analyzed in detail	67	...	...	...	...
	Commodities, n.e.c.	916	3.3	...	...	...
126	Service receipts	477	1.7	9	2,683	17.8
	WALLPAPER WHOLESALERS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	15,681	...	105	...	...
	Those analyzing commodity lines, total	15,581	100.0	102	...	...
45	Paints, varnishes, lacquers	319	2.0	16	1,493	21.4
114	Wallpaper	13,889	89.2	102	15,581	89.2
	Commodities, n.e.c.	1,361	8.7	...	...	...
126	Service receipts	12	0.1	...	...	...
	East North Central Division					
	All establishments	5,596	...	41	...	...
	Those analyzing commodity lines, total	5,596	100.0	41	...	...
45	Paints, varnishes, lacquers	385	6.9	19	1,557	24.7
114	Wallpaper	5,141	91.9	41	5,596	91.9
	Commodities, n.e.c.	70	1.2	...	...	...
	West North Central Division					
	All establishments	1,835	...	25	...	...
	Those analyzing commodity lines, total	1,808	100.0	22	...	...
45	Paints, varnishes, lacquers	243	13.4	14	927	26.2
114	Wallpaper	1,518	84.0	22	1,808	84.0
	Commodities, n.e.c.	47	2.6	...	...	...
	South Atlantic Division					
	All establishments	2,690	...	24	...	...
	Those analyzing commodity lines, total	2,523	100.0	22	...	...
45	Paints, varnishes, lacquers	471	18.7	15	1,561	30.2
114	Wallpaper	1,999	79.2	22	2,523	79.2
	Commodities, n.e.c.	53	2.1	...	...	...
	East South Central Division					
	All establishments	771	...	12	...	...
	Those analyzing commodity lines, total	771	100.0	12	...	...
45	Paints, varnishes, lacquers	128	16.6	9	644	19.9
114	Wallpaper	565	73.3	12	771	73.3
	Commodities, n.e.c.	78	10.1	...	...	...
	West South Central Division					
	All establishments	2,355	...	18	...	...
	Those analyzing commodity lines, total	2,355	100.0	18	...	...
45	Paints, varnishes, lacquers	236	10.0	15	815	29.0
114	Wallpaper	1,780	75.6	18	2,355	75.6
	Commodities, n.e.c.	339	14.4	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	WALLPAPER WHOLESALERS--Continued					
	Pacific Division					
	All establishments	1,455	...	17	...	...
	Those analyzing commodity lines, total	1,455	100.0	17	...	...
45	Paints, varnishes, lacquers	54	3.7	5	258	20.9
56	Hardware	19	1.3	5	258	7.4
114	Wallpaper	1,382	95.0	17	1,455	95.0
	MISCELLANEOUS PAPER PRODUCTS WHOLESALERS					
	New England Division					
	All establishments	59,456	...	195	...	...
	Those analyzing commodity lines, total	56,924	100.0	180	...	...
16	Soaps, toilet and other	41	0.1	6	2,571	1.6
40	Kitchen utensils, miscellaneous housewares	347	0.6	5	2,539	13.7
44	Drugs, drug sundries	243	0.4	10	3,218	7.6
64	Janitors' supplies	222	0.4	4	2,412	9.2
71	Stationers', office supplies (exc. paper)	101	0.2	5	2,765	3.6
73	School equipment, supplies	974	1.7	14	4,990	19.5
86	Industrial equipment, supplies	486	0.8	8	4,725	10.3
115	Paper (basic materials, paperboard)	21,634	38.0	122	42,448	51.0
	Newsprint, groundwood, book paper	3,046	...	25	12,664	24.0
	Fine paper	1,402	...	20	12,374	11.3
	Wrapping paper	5,719	...	93	27,822	20.6
	Building paper, board	377	...	6	3,425	11.0
	Miscellaneous paper, paperboard	9,294	...	73	28,498	32.6
	Not analyzed in detail	1,796	...	6	2,715	66.2
116	Converted paper products	30,373	54.2	159	46,177	66.8
	Paper stationery, office supplies	953	...	42	15,426	6.2
	Paper bags	7,027	...	109	27,629	25.4
	Boxes, containers (paper, paperboard)	5,368	...	98	25,661	20.9
	Miscellaneous converted paper products	9,774	...	99	27,224	35.9
	Not analyzed in detail	7,751	...	18	9,718	79.8
117	Books, magazines, printed materials	52	0.1	5	1,232	4.2
119	Toys, games, athletic goods	36	0.1	7	2,090	1.7
	Commodities, n.e.c.	1,880	3.3	...	...	...
126	Service receipts	35	0.1	...	...	...
	Middle Atlantic Division					
	All establishments	416,947	...	886	...	...
	Those analyzing commodity lines, total	395,050	100.0	801	...	...
1	Canned, bottled foods	244	0.1	8	2,108	11.6
3	Confectionery	292	0.1	4	1,025	28.5
5	Groceries (exc. as specified)	1,952	0.5	12	11,520	16.9
16	Soaps, toilet and other	243	0.1	12	2,498	9.7
35	Piece goods (woven)	449	0.1	6	10,266	4.4
44	Drugs, drug sundries	825	0.2	24	13,173	6.3
	Drugs, pharmaceuticals	430	...	4	9,719	4.4
	Proprietary medicines, toiletries, (exc. soap)	76	...	7	1,115	6.8
	Druggist sundries	46	...	4	765	6.0
	Not analyzed in detail	273	...	11	1,855	14.7
52	Electrical wiring supplies, construction materials	428	0.1	10	11,590	3.7
54	Radios, television sets, home appliances, and specialties	311	0.1	5	1,785	17.4
	Radio sets, tubes, etc., public address systems	177	...	4	1,632	10.8
	Other electric appliances, specialties	134	...	...	...	...
56	Hardware	474	0.1	6	13,143	3.6
71	Stationers', office supplies (exc. paper)	259	0.1	13	1,675	15.5
73	School equipment, supplies	737	0.2	18	7,571	9.7
85	Special industry machinery, equipment	516	0.1	8	11,316	4.6
86	Industrial equipment, supplies	886	0.2	25	15,529	5.7
115	Paper (basic materials, paperboard)	205,160	51.9	436	280,010	73.3
	Newsprint, groundwood, book paper	89,457	...	101	146,484	61.1
	Fine paper	11,556	...	63	86,351	13.4
	Wrapping paper	24,344	...	247	142,775	17.0
	Building paper, board	2,397	...	25	27,984	8.6
	Miscellaneous paper, paperboard	57,750	...	239	141,623	40.8
	Not analyzed in detail	19,656	...	34	36,320	54.1
116	Converted paper products	155,342	39.3	623	251,798	61.7
	Paper stationery, office supplies	3,278	...	97	46,680	7.0
	Paper bags	33,809	...	317	125,075	27.0
	Boxes, containers (paper, paperboard)	27,750	...	297	85,186	32.6
	Miscellaneous converted paper products	69,510	...	304	149,557	46.5
	Not analyzed in detail	20,995	...	80	23,354	89.9
117	Books, magazines, printed materials	1,673	0.4	15	3,760	44.5
119	Toys, games, athletic goods	374	0.1	13	7,036	5.3
124	Second-hand merchandise	285	0.1	6	325	87.7
	Commodities, n.e.c., and service receipts	24,600	6.2	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MISCELLANEOUS PAPER PRODUCTS WHOLESALERS--Continued					
	East North Central Division					
	All establishments	182,433	...	329	...	...
	Those analyzing commodity lines, total	164,796	100.0	289	...	...
3	Confectionery	281	0.2	5	1,344	20.9
18	Smokers' supplies, razor blades, etc.	126	0.1	7	2,468	5.1
32	Men's, boys' clothing, furnishings (exc. shoes)	161	0.1	11	7,966	2.0
33	Women's, children's clothing, accessories (exc. shoes)	176	0.1	6	4,543	3.9
37	Miscellaneous dry goods	434	0.3	9	4,952	8.8
39	China, glassware, crockery	274	0.2	5	3,881	7.1
40	Kitchen utensils, miscellaneous homewares	217	0.1	8	3,759	5.8
44	Drugs, drug sundries	842	0.5	17	10,402	8.1
52	Electrical wiring supplies, construction materials	105	0.1	13	10,034	1.0
54	Radios, television sets, home appliances, and specialties	3,110	1.9	10	18,477	16.8
56	Hardware	381	0.2	7	5,561	6.8
64	Janitors' supplies	347	0.2	15	6,444	5.4
73	School equipment, supplies	351	0.2	15	7,132	4.9
86	Industrial equipment, supplies	762	0.5	14	11,942	6.4
113	Millwork, veneer, other wood products	510	0.3	4	2,620	19.5
115	Paper (basic materials, paperboard)	78,438	47.6	179	133,076	58.9
	Newsprint, groundwood, book paper	13,127	...	27	39,562	33.2
	Fine paper	13,193	...	36	54,947	24.0
	Wrapping paper	23,250	...	128	102,754	22.6
	Miscellaneous paper, paperboard	15,666	...	...	...	...
	Not analyzed in detail	13,202	...	22	15,886	83.1
116	Converted paper products	71,175	43.2	249	145,462	48.9
	Paper stationery, office supplies	6,441	...	68	60,306	10.7
	Paper bags	12,179	...	124	68,798	17.7
	Boxes, containers (paper, paperboard)	18,605	...	128	68,201	27.3
	Miscellaneous converted paper products	23,668	...	151	82,730	28.6
	Not analyzed in detail	10,282	...	27	18,618	55.2
117	Books, magazines, printed materials	422	0.2	10	5,199	8.1
119	Toys, games, athletic goods	1,036	0.6	13	8,584	12.1
	Commodities, n.e.c., and service receipts	5,648	3.4	...	...	...
	West North Central Division					
	All establishments	69,789	...	104	...	...
	Those analyzing commodity lines, total	65,439	100.0	88	...	...
44	Drugs, drug sundries	246	0.4	9	3,803	6.5
52	Electrical wiring supplies, construction materials	232	0.4	6	2,735	8.5
64	Janitors' supplies	441	0.7	8	4,079	10.8
71	Stationers', office supplies (exc. paper)	41	0.1	4	2,445	1.7
73	School equipment, supplies	249	0.4	4	2,151	11.6
86	Industrial equipment, supplies	587	0.9	5	24,331	2.4
115	Paper (basic materials, paperboard)	33,777	51.5	56	57,494	58.7
	Newsprint, groundwood, book paper	9,904	...	15	37,341	26.5
	Fine paper	3,552	...	17	35,761	9.9
	Wrapping paper	12,413	...	43	45,910	27.0
	Miscellaneous paper, paperboard	7,908	...	...	...	...
116	Converted paper products	26,432	40.4	76	61,423	43.0
	Paper stationery, office supplies	2,313	...	31	41,436	5.6
	Paper bags	8,230	...	41	46,965	17.5
	Boxes, containers (paper, paperboard)	3,942	...	39	39,033	10.1
	Miscellaneous converted paper products	10,109	...	40	48,237	21.0
	Not analyzed in detail	1,838	...	13	3,681	49.9
	Commodities, n.e.c.	3,353	5.1	...	...	...
126	Service receipts	81	0.1	4	24,263	0.3
	South Atlantic Division					
	All establishments	59,277	...	141	...	...
	Those analyzing commodity lines, total	56,988	100.0	127	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	98	0.2	4	732	13.4
44	Drugs, drug sundries	35	0.1	6	2,184	1.6
64	Janitors' supplies	376	0.6	6	3,406	11.0
73	School equipment, supplies	116	0.2	7	2,686	4.3
115	Paper (basic materials, paperboard)	25,278	44.4	92	47,983	52.7
	Newsprint, groundwood, book paper	3,815	...	13	13,109	29.1
	Fine paper	3,969	...	15	14,340	27.7
	Wrapping paper	7,290	...	28	39,074	18.6
	Miscellaneous paper, paperboard	10,204	...	...	...	...
116	Converted paper products	29,306	51.4	115	49,779	58.9
	Paper stationery, office supplies	3,252	...	48	30,179	10.8
	Paper bags	7,405	...	87	39,089	18.9
	Boxes, containers (paper, paperboard)	4,060	...	69	27,295	14.9
	Miscellaneous converted paper products	11,543	...	78	38,428	30.0
	Not analyzed in detail	3,046	...	12	3,593	84.8
	Commodities, n.e.c.	1,728	3.0	...	...	...
126	Service receipts	51	0.1	4	1,874	2.7
	MISCELLANEOUS PAPER PRODUCTS WHOLESALERS--Continued					
	East South Central Division					
	All establishments	33,984	...	54	...	...
	Those analyzing commodity lines, total	29,589	100.0	44	...	...
44	Drug, drug sundries	92	0.3	7	4,038	2.3
52	Electrical wiring supplies, construction materials	55	0.2	6	2,376	2.3
56	Hardware	1,493	5.0	6	5,531	27.0
86	Industrial equipment, supplies	248	0.8	5	5,800	4.3
115	Paper (basic materials, paperboard)	14,677	49.7	34	27,916	52.6
	Newsprint, groundwood, book paper	3,488	...	13	15,035	23.2
	Fine paper	2,844	...	16	15,083	18.8
	Wrapping paper	3,377	...	31	24,033	14.0
	Building paper, board	418	...	7	6,618	6.3
	Miscellaneous paper, paperboard	3,074	...	19	19,540	15.7
	Not analyzed in detail	1,476	...	...	...	...
116	Converted paper products	10,831	36.6	41	28,427	38.1
	Paper stationery, office supplies	1,210	...	24	20,108	6.0
	Paper bags	3,245	...	32	23,429	13.8
	Boxes, containers (paper, paperboard)	1,954	...	24	20,996	9.3
	Miscellaneous converted paper products	2,693	...	24	18,894	14.2
	Not analyzed in detail	1,729	...	5	4,359	39.7
	Commodities, n.e.c., and service receipts	2,193	7.4	...	...	...
	West South Central Division					
	All establishments	48,957	...	70	...	...
	Those analyzing commodity lines, total	45,849	100.0	64	...	...
64	Janitors' supplies	191	0.4	4	1,636	11.7
73	School equipment, supplies	211	0.5	6	2,676	7.9
86	Industrial equipment, supplies	376	0.8	7	8,121	4.6
115	Paper (basic materials, paperboard)	23,553	51.3	45	37,556	62.7
116	Converted paper products	18,872	41.2	58	31,585	59.7
	Paper stationery, office supplies	1,442	...	21	13,529	10.6
	Paper bags	4,108	...	40	22,352	18.4
	Boxes, containers (paper, paperboard)	2,124	...	33	18,839	11.3
	Miscellaneous converted paper products	4,245	...	38	20,127	21.1
	Not analyzed in detail	6,953	...	9	7,025	99.0
	Commodities, n.e.c., and service receipts	2,646	5.8	...	...	...
	Mountain Division					
	All establishments	6,036	...	16	...	...
	Those analyzing commodity lines, total	5,851	100.0	14	...	...
64	Janitors' supplies	64	1.1	4	335	19.1
115	Paper (basic materials, paperboard)	2,850	48.7	11	5,729	49.7
	Fine paper	513	...	5	4,241	12.1
	Wrapping paper	888	...	10	5,637	15.8
	Miscellaneous paper, paperboard	1,449	...	...	...	...
116	Converted paper products	2,275	38.9	13	5,759	39.5
	Paper stationery, office supplies	309	...	6	5,148	6.0
	Paper bags	477	...	10	5,637	8.5
	Boxes, containers (paper, paperboard)	404	...	8	5,219	7.7
	Miscellaneous converted paper products	1,085	...	...	...	...
	Commodities, n.e.c., and service receipts	662	11.3	...	...	...
	Pacific Division					
	All establishments	52,376	...	146	...	...
	Those analyzing commodity lines, total	48,081	100.0	121	...	...
16	Soaps, toilet and other	326	0.7	6	2,160	15.1
44	Drugs, drug sundries	223	0.5	5	4,122	5.4
64	Janitors' supplies	1,149	2.4	9	6,063	19.0
86	Industrial equipment, supplies	172	0.4	6	3,362	5.1
113	Millwork, veneer, other wood products	261	0.5	6	2,995	8.7
115	Paper (basic materials, paperboard)	14,354	29.8	66	33,772	42.5
	Newsprint, groundwood, book paper	3,041	...	13	7,928	38.4
	Fine paper	962	...	13	9,118	10.6
	Wrapping paper	4,143	...	39	22,569	18.4
	Building paper, board	125	...	5	2,964	4.2
	Miscellaneous paper, paperboard	2,680	...	34	15,903	16.8
	Not analyzed in detail	3,403	...	9	6,569	51.8
116	Converted paper products	29,079	60.5	101	42,686	68.1
	Paper stationery, office supplies	968	...	17	9,977	9.7
	Paper bags	3,259	...	49	23,980	13.6
	Boxes, containers (paper, paperboard)	4,211	...	45	18,318	23.0
	Miscellaneous converted paper products	15,480	...	64	29,308	52.8
	Not analyzed in detail	5,161	...	18	9,054	57.0
	Commodities, n.e.c.	2,469	5.1	...	...	...
126	Service receipts	48	0.1	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS					
	New England Division					
	All establishments	469,696	...	218	...	...
	Those analyzing commodity lines, total	458,219	100.0	202	...	...
19	Cotton (raw), including linters	68,762	15.0	17	68,762	100.0
22	Hides, skins, raw furs	7,232	1.6	13	9,763	74.1
24	Leaf tobacco	8,304	1.8	11	8,304	100.0
26	Wool, related products	366,878	80.1	158	369,950	99.2
122	Junk and scrap (exc. iron and steel)	998	0.2	4	2,549	39.2
	Commodities, n.e.c., and service receipts	6,045	1.3	...	...	...
	Middle Atlantic Division					
	All establishments	1,380,938	...	929	...	...
	Those analyzing commodity lines, total	1,366,396	100.0	817	...	...
1	Canned, bottled foods	4,975	0.4	4	38,767	12.8
5	Groceries (exc. as specified)	35,554	2.6	10	293,166	12.1
19	Cotton (raw), including linters	24,639	1.8	15	104,462	23.6
21	Feed (mixed, other)	7,446	0.5	5	11,215	66.4
22	Hides, skins, raw furs	254,043	18.6	536	264,682	96.0
24	Leaf tobacco	36,990	2.7	49	37,091	99.7
26	Wool, related products	100,206	7.3	67	103,119	97.2
28	Grains	449,900	33.0	38	686,568	65.5
29	Livestock	5,642	0.4	5	5,642	100.0
30	Seeds (field, garden)	8,239	0.6	5	21,492	38.3
31	Miscellaneous farm, marine products	263,707	19.3	86	293,535	89.8
35	Piece goods (woven)	13,944	1.0	6	199,129	7.0
120	Leather	1,526	0.1	7	67,834	2.2
	Commodities, n.e.c.	157,931	11.6	...	...	...
126	Service receipts	1,654	0.1	21	212,601	0.8
	East North Central Division					
	All establishments	965,781	...	347	...	...
	Those analyzing commodity lines, total	956,910	100.0	332	...	...
21	Feed (mixed, other)	9,707	1.0	14	67,823	14.3
22	Hides, skins, raw furs	88,940	9.3	58	94,694	93.9
24	Leaf tobacco	1,773	0.2	11	1,773	...
26	Wool, related products	8,837	0.9	13	16,829	52.5
28	Grains	690,457	72.2	79	704,714	98.0
	Corn	196,053	...	40	544,851	...
	Wheat	194,912	...	40	551,936	...
	Oats	30,498	...	37	519,711	...
	Soybeans	90,984	...	25	351,489	...
	Other grains	47,896	...	...	...	...
	Not analyzed in detail	130,114	...	31	134,962	...
29	Livestock	129,015	13.5	145	129,280	99.8
31	Miscellaneous farm, marine products	5,931	0.6	30	14,737	40.2
	Commodities, n.e.c.	19,243	2.0	...	...	...
126	Service receipts	3,007	0.3	30	293,040	1.0
	West North Central Division					
	All establishments	1,486,448	...	403	...	...
	Those analyzing commodity lines, total	1,478,600	100.0	389	...	...
21	Feed (mixed, other)	8,671	0.6	17	111,313	7.8
22	Hides, skins, raw furs	16,445	1.1	44	21,879	75.2
26	Wool, related products	4,915	0.3	17	15,189	32.4
28	Grains	1,173,197	79.4	111	1,191,360	98.5
	Corn	191,071	...	62	773,548	24.7
	Wheat	663,596	...	77	1,058,673	62.7
	Oats	35,215	...	61	702,378	5.0
	Soybeans	14,962	...	34	415,792	3.6
	Other beans	10,714	...	5	10,714	100.0
	Other grains	178,796	...	...	...	...
	Not analyzed in detail	78,843	...	18	81,182	97.1
29	Livestock	256,276	17.3	219	265,142	96.6
	Cattle, calves	187,820	...	169	194,462	96.6
	Sheep, lambs	5,534	...	14	13,241	41.8
	Hogs	12,077	...	19	32,383	37.3
	Other livestock	846	...	...	...	...
	Not analyzed in detail	49,999	...	28	49,999	100.0
30	Seeds (field, garden)	1,222	0.1	9	18,583	6.6
31	Miscellaneous farm, marine products	3,288	0.2	10	8,249	39.8
	Commodities, n.e.c.	8,465	0.6	...	...	...
126	Service receipts	6,121	0.4	33	271,405	2.2
	South Atlantic Division					
	All establishments	387,886	...	166	...	...
	Those analyzing commodity lines, total	384,130	100.0	162	...	...
5	Groceries (exc. as specified)	558	0.1	4	3,970	14.0
19	Cotton (raw), including linters	180,817	47.1	63	181,750	99.5
21	Feed (mixed,other)	343	0.1	5	2,152	16.2
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS--Continued					
	South Atlantic Division--Continued					
22	Hides, skins, raw furs	3,729	1.0	13	4,390	84.9
24	Leaf tobacco	142,916	37.2	50	143,275	99.7
26	Wool, related products	4,204	1.1	7	4,884	86.1
28	Grains	30,530	7.9	23	33,620	90.8
29	Livestock	3,690	1.0	5	3,690	100.0
30	Seeds (field, garden)	509	0.1	6	5,598	9.1
31	Miscellaneous farm, marine products	14,345	3.7	17	37,805	37.9
	Commodities, n.e.c.	2,156	0.6	...	...	...
126	Service receipts	328	0.1	7	10,224	3.2
	East South Central Division					
	All establishments	818,715	...	159	...	...
	Those analyzing commodity lines, total	815,872	100.0	151	...	...
5	Groceries (exc. as specified)	693	0.1	4	3,577	19.4
19	Cotton (raw), including linters	693,959	85.1	100	694,654	99.9
22	Hides, skins, raw furs	5,290	0.6	12	6,706	78.9
24	Leaf tobacco	27,587	3.4	16	27,645	99.8
26	Wool, related products	1,943	0.2	6	4,956	39.2
28	Grains	39,777	4.9	10	42,026	94.6
	Corn	25,673	...	7	38,312	67.0
	Wheat	6,638	...	6	37,799	17.6
	Oats	2,162	...	5	27,359	7.9
	Other grains	5,304	...	...	...	...
29	Livestock	35,031	4.3	7	35,179	99.6
31	Miscellaneous farm, marine products	1,912	0.2	6	4,981	38.4
	Commodities, n.e.c., and service receipts	9,680	1.2	...	...	...
	West South Central Division					
	All establishments	981,541	...	192	...	...
	Those analyzing commodity lines, total	973,183	100.0	183	...	...
19	Cotton (raw), including linters	708,129	72.7	97	713,054	99.3
21	Feed (mixed, other)	3,039	0.3	7	16,722	18.2
22	Hides, skins, raw furs	15,667	1.6	21	16,999	92.2
26	Wool, related products	1,483	0.2	6	4,458	33.3
28	Grains	213,272	21.9	44	222,758	95.7
	Corn	9,266	...	12	129,732	7.1
	Wheat	142,774	...	21	188,336	75.8
	Oats	3,028	...	9	116,300	2.6
	Other grains	29,906	...	18	162,549	18.4
	Not analyzed in detail	28,298	...	22	30,323	93.3
29	Livestock	18,320	1.9	12	18,412	99.5
	Cattle, calves	9,113	...	9	9,851	92.5
	Hogs	296	...	4	5,337	5.5
	Other livestock	8,911	...	...	...	...
30	Seeds (field, garden)	,860	0.3	10	23,805	12.0
31	Miscellaneous farm, marine products	,612	0.6	13	12,157	46.2
	Commodities, n.e.c.	,156	0.3	...	...	...
126	Service receipts	,645	0.2	6	27,739	5.9
	Mountain Division					
	All establishments	96 846	...	52	...	...
	Those analyzing commodity lines, total	95 386	100.0	49	...	...
19	Cotton (raw), including linters	20, 01	21.4	6	20,422	99.9
22	Hides, skins, raw furs	8, 97	8.8	12	11,741	71.5
26	Wool, related products	4,039	4.8	8	12,320	37.6
28	Grains	17,9 2	18.8	9	18,261	98.4
	Corn	4,378	...	4	10,027	43.7
	Wheat	2,4 0	...	4	10,027	24.2
	Oats	1 6	...	4	10,027	1.4
	Other beans	8,6 8	...	5	10,432	82.9
	Other grains	2,3 0	...	...	...	...
29	Livestock	36,933	38.8	11	36,933	100.0
122	Junk and scrap (exc. iron and steel)	32	0.3	6	974	33.6
	Commodities, n.e.c., and service receipts	6,73	7.1	...	...	...
	Pacific Division					
	All establishments	316,14	...	128	...	...
	Those analyzing commodity lines, total	310,62	100.0	118	...	...
19	Cotton (raw), including linters	38,18	12.3	17	45,415	84.1
20	Hay, straw, alfalfa	1,18	0.4	5	18,727	6.3
21	Feed (mixed, other)	4,99	1.6	7	30,391	16.4
22	Hides, skins, raw furs	11,37	3.7	30	11,595	98.1
26	Wool, related products	2,47	0.8	7	31,840	7.8
28	Grains	213,22	68.6	59	223,794	95.3
30	Seeds (field, garden)	5,6	0.2	4	20,512	2.6
31	Miscellaneous farm, marine products	1,85	0.6	8	33,872	5.5
38	Other textile products	91	0.3	7	29,317	3.1
	Commodities, n.e.c.	34,88	11.2	...	...	...
126	Service receipts	1,00	0.3	10	45,276	2.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS					
	New England Division					
	All establishments	42,589	...	123	...	...
	Those analyzing commodity lines, total	39,642	100.0	110	...	...
50	Motor vehicles	33,309	83.9	110	39,642	83.9
	Passenger cars (new)	8,100	...	25	14,200	57.0
	Passenger cars (used)	9,459	...	43	22,786	41.5
	Trucks, truck-tractors, truck-trailers	12,249	...	86	19,885	61.6
	Other motor vehicles	1,200	...	...	...	...
	Not analyzed in detail	2,301	...	5	2,406	95.6
51	Automotive parts, accessories, etc	4,428	11.2	74	26,930	16.4
80	Farm, garden machinery (exc. tractors)	224	0.6	6	2,193	10.2
102	Petroleum and products	143	0.4	14	5,351	2.7
124	Second-hand merchandise	170	0.4	10	1,755	9.7
	Commodities, n.e.c	273	0.7	...	...	...
126	Service receipts	1,095	2.8	44	16,911	6.5
	Middle Atlantic Division					
	All establishments	327,832	...	449	...	...
	Those analyzing commodity lines, total	324,195	100.0	431	...	...
50	Motor vehicles	272,086	84.0	431	324,195	84.0
	Passenger cars (new)	138,225	...	69	213,834	64.6
	Passenger cars (used)	28,069	...	110	116,388	24.1
	Trucks, truck-tractors, truck-trailers	96,130	...	298	216,347	44.4
	Motorcycles, motor scooters	2,390	...	8	3,470	68.9
	Other motor vehicles	7,272	...	...	...	...
51	Automotive parts, accessories, etc	30,053	9.3	271	270,468	11.1
80	Farm, garden machinery (exc. tractors)	744	0.2	19	18,426	4.0
81	Tractors and equipment (exc. truck-tractors)	444	0.1	7	7,847	5.6
102	Petroleum and products	1,733	0.5	63	36,649	4.7
124	Second-hand merchandise	5,205	1.6	51	16,541	31.5
	Commodities, n.e.c	9,103	2.8	...	...	...
126	Service receipts	4,827	1.5	150	99,082	4.9
	East North Central Division					
	All establishments	332,045	...	531	...	...
	Those analyzing commodity lines, total	312,466	100.0	496	...	...
50	Motor vehicles	275,148	88.2	496	312,466	88.2
	Passenger cars (new)	112,795	...	69	155,363	72.6
	Passenger cars (used)	70,868	...	211	194,074	36.5
	Trucks, truck-tractors, truck-trailers	72,184	...	293	131,745	54.8
	Motorcycles, motor scooters	3,513	...	5	4,414	79.6
	Other motor vehicles	15,788	...	...	...	...
51	Automotive parts, accessories, etc	25,783	8.2	270	217,237	11.9
	Batteries, electrical parts	740	...	30	21,592	3.4
	Tires, tubes	417	...	44	39,984	1.0
	Parts (exc. batteries, electrical parts)	11,411	...	153	125,337	9.1
	Garage, filling station equipment	425	...	20	9,557	4.4
	Accessories	2,314	..	65	73,751	3.1
	Other automotive supplies	391	...	38	52,998	0.7
	Not analyzed in detail	10,085	...	95	81,056	12.4
80	Farm, garden machinery (exc. tractors)	1,078	0.3	19	38,123	2.8
81	Tractors and equipment (exc. truck-tractors)	320	0.1	8	3,433	9.3
102	Petroleum and products	731	0.2	41	35,249	2.1
124	Second-hand merchandise	2,517	0.8	48	17,640	14.3
	Commodities, n.e.c	1,485	0.5	...	...	...
126	Service receipts	5,404	1.7	158	109,371	4.9
	West North Central Division					
	All establishments	179,433	...	214	...	...
	Those analyzing commodity lines, total	177,768	100.0	205	...	...
50	Motor vehicles	153,657	86.4	205	177,768	86.4
	Passenger cars (new)	85,383	...	62	123,040	69.4
	Passenger cars (used)	25,779	...	105	128,523	20.0
	Trucks, truck-tractors, truck-trailers	39,446	...	126	75,433	52.3
	Motorcycles, motor scooters	183	...	4	10,583	1.7
	Other motor vehicles	2,866	...	...	...	...
51	Automotive parts, accessories, etc	17,654	10.0	130	146,245	12.1
	Batteries, electrical parts	392	...	20	38,090	1.0
	Tires, tubes	397	...	26	33,175	1.2
	Parts (exc. batteries, electrical parts)	9,930	...	79	85,118	11.7
	Garage, filling station equipment	92	...	5	3,816	2.4
	Accessories	1,286	...	31	48,371	2.6
	Other automotive supplies	641	...	19	31,854	2.0
	Not analyzed in detail	4,916	...	43	46,128	10.6
80	Farm, garden machinery (exc. tractors)	726	0.4	17	45,963	1.6
81	Tractors and equipment (exc. truck-tractors)	327	0.2	7	2,595	12.6
102	Petroleum and products	179	0.1	24	27,038	0.7
124	Second-hand merchandise	1,261	0.7	16	10,342	12.2
	Commodities, n.e.c	1,373	0.8	...	...	...
126	Service receipts	2,591	1.4	74	86,510	3.0
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS--Continued					
	South Atlantic Division					
	All establishments	147,292	...	286	...	...
	Those analyzing commodity lines, total	145,723	100.0	278	...	...
50	Motor vehicles	116,767	80.1	278	145,723	80.1
	Passenger cars (new)	39,788	...	52	59,758	66.6
	Passenger cars (used)	12,396	...	62	63,528	19.5
	Trucks, truck-tractors, truck-trailers	57,184	...	219	95,666	59.8
	Motorcycles, motor scooters	313	...	4	857	36.5
	Other motor vehicles	7,086	...	...	...	...
51	Automotive parts, accessories, etc	17,761	12.2	205	113,858	15.6
	Batteries, electrical parts	366	...	25	9,937	3.7
	Tires, tubes	678	...	30	14,891	4.6
	Parts (exc. batteries, electrical parts)	9,332	...	114	70,883	13.2
	Garage, filling station equipment	937	...	29	21,623	4.3
	Accessories	1,725	...	54	32,584	5.3
	Other automotive supplies	197	...	28	19,655	1.0
	Not analyzed in detail	4,526	...	72	32,169	14.1
80	Farm, garden machinery (exc. tractors)	1,864	1.3	25	22,576	8.2
81	Tractors and equipment (exc. truck-tractors)	1,386	1.0	23	9,544	14.5
102	Petroleum and products	317	0.2	34	19,639	1.6
124	Second-hand merchandise	931	0.6	30	17,843	5.2
	Commodities, n.e.c	2,220	1.5	...	...	...
126	Service receipts	4,477	3.1	127	72,972	6.1
	East South Central Division					
	All establishments	60,746	...	122	...	...
	Those analyzing commodity lines, total	58,049	100.0	112	...	...
50	Motor vehicles	45,369	78.2	112	58,049	78.2
	Passenger cars (new)	17,933	...	25	28,468	63.0
	Passenger cars (used)	7,306	...	43	34,797	21.0
	Trucks, truck-tractors, truck-trailers	18,343	...	83	36,459	50.3
	Motorcycles, motor scooters	20	...	4	1,691	1.2
	Other motor vehicles	1,767	...	...	...	...
51	Automotive parts, accessories, etc	9,016	15.5	76	47,654	18.9
	Batteries, electrical parts	157	...	9	6,814	2.3
	Tires, tubes	124	...	16	12,557	1.0
	Parts (exc. batteries, electrical parts)	4,079	...	43	28,294	14.4
	Garage, filling station equipment	312	...	16	8,384	3.7
	Accessories	658	...	19	12,196	5.4
	Other automotive supplies	334	...	12	11,145	3.0
	Not analyzed in detail	3,352	...	30	18,298	18.3
81	Tractors and equipment (exc. truck-tractors)	807	1.4	9	4,693	17.2
124	Second-hand merchandise	624	1.1	6	3,109	20.1
	Commodities, n.e.c	840	1.4	...	...	...
126	Service receipts	1,393	2.4	39	28,021	5.0
	West South Central Division					
	All establishments	120,876	...	224	...	...
	Those analyzing commodity lines, total	115,073	100.0	210	...	...
50	Motor vehicles	97,852	85.0	210	115,073	85.0
	Passenger cars (new)	28,850	...	62	48,672	59.3
	Passenger cars (used)	27,403	...	93	69,696	39.3
	Trucks, truck-tractors, truck-trailers	30,096	...	140	56,217	53.5
	Other motor vehicles	3,017	...	...	...	...
	Not analyzed in detail	8,486	...	13	10,276	82.6
51	Automotive parts, accessories, etc	12,108	10.5	138	71,287	17.0
	Batteries, electrical parts	385	...	23	11,877	3.2
	Tires, tubes	344	...	28	16,272	2.1
	Parts (exc. batteries, electrical parts)	6,202	...	83	44,785	13.8
	Garage, filling station equipment	257	...	18	12,222	2.1
	Accessories	1,386	...	42	24,633	5.6
	Other automotive supplies	274	...	18	7,411	3.7
	Not analyzed in detail	3,260	...	43	19,522	16.7
80	Farm, garden machinery (exc. tractors)	705	0.6	17	10,867	6.5
81	Tractors and equipment (exc. truck-tractors)	1,786	1.6	16	6,058	29.5
102	Petroleum and products	243	0.2	12	4,444	5.5
124	Second-hand merchandise	334	0.3	11	3,251	10.3
	Commodities, n.e.c	261	0.2	...	...	...
126	Service receipts	1,784	1.6	56	30,185	5.9
	Mountain Division					
	All establishments	65,896	...	82	...	...
	Those analyzing commodity lines, total	63,028	100.0	77	...	...
50	Motor vehicles	51,288	81.4	77	63,028	81.4
	Passenger cars (new)	30,784	...	26	43,369	71.0
	Passenger cars (used)	5,627	...	31	42,032	13.4
	Trucks, truck-tractors, truck-trailers	13,632	...	53	28,413	48.0
	Other motor vehicles	1,245	...	...	...	...
51	Automotive parts, accessories, etc	7,469	11.9	59	55,907	13.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS--Continued					
	Mountain Division--Continued					
80	Farm, garden machinery (exc. tractors)	383	0.6	7	4,841	7.9
102	Petroleum and products	135	0.2	12	10,878	1.2
124	Second-hand merchandise	380	0.6	8	3,679	10.3
	Commodities, n.e.c.	1,575	2.5	...	...	...
126	Service receipts	1,798	2.8	42	32,476	5.5
	Pacific Division					
	All establishments	174,162	...	239	...	...
	Those analyzing commodity lines, total	171,044	100.0	223	...	...
50	Motor vehicles	135,619	79.3	223	171,044	79.3
	Passenger cars (new)	58,837	...	35	80,658	72.9
	Passenger cars (used)	16,006	...	55	79,752	20.1
	Trucks, truck-tractors, truck-trailers	55,789	...	162	82,357	67.7
	Motorcycles, motor scooters	1,965	...	5	2,659	73.9
	Other motor vehicles	3,022	...	...	...	...
51	Automotive parts, accessories, etc.	25,230	14.8	145	141,718	17.8
80	Farm, garden machinery (exc. tractors)	946	0.6	6	11,357	8.3
81	Tractors and equipment (exc. truck-tractors)	594	0.3	6	6,530	9.1
102	Petroleum and products	430	0.2	15	11,981	3.6
124	Second-hand merchandise	2,342	1.4	27	11,080	21.1
	Commodities, n.e.c.	758	0.4	...	...	...
126	Service receipts	5,125	3.0	91	94,271	5.4
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS					
	New England Division					
	All establishments	134,989	...	647	...	...
	Those analyzing commodity lines, total	129,711	100.0	616	...	...
45	Paints, varnishes, lacquers	609	0.5	14	4,836	12.6
50	Motor vehicles	1,162	0.9	24	5,718	20.3
	Passenger cars (used)	88	...	15	2,835	3.1
	Trucks, truck-tractors, truck-trailers	465	...	9	3,112	14.9
	Other motor vehicles	609	...	...	...	...
51	Automotive parts, accessories, etc.	118,315	91.3	616	129,711	91.3
	Batteries, electrical parts	10,021	...	329	73,262	13.7
	Tires, tubes	15,397	...	220	52,393	29.4
	Parts (exc. batteries, electrical parts)	39,223	...	361	76,792	51.1
	Garage, filling station equipment	9,716	...	214	55,515	17.5
	Accessories	13,202	...	286	68,923	19.2
	Other automotive supplies	7,673	...	257	62,020	12.4
	Not analyzed in detail	23,083	...	105	24,765	93.2
52	Electrical wiring supplies, construction materials	51	(z)	9	5,216	1.0
54	Radios, television sets, home appliances, and specialties	2,135	1.6	28	15,125	14.1
	Radio sets, tubes, etc., public address systems	544	...	23	13,960	3.9
	Television sets, tubes, parts, etc.	182	...	12	7,950	2.3
	Electric household refrigerators, freezers	1,004	...	16	10,448	9.6
	Electric home laundry equipment	150	...	10	4,270	3.5
	Electric ranges	36	...	10	5,405	0.7
	Other electric appliances, specialties	219	...	...	...	...
56	Hardware	1,111	0.8	7	4,255	26.1
57	Plumbing, heating, air-conditioning	218	0.2	6	3,475	6.3
83	Metal-working machinery	109	0.1	7	3,679	3.0
86	Industrial equipment, supplies	255	0.2	8	3,659	7.0
	Abrasives, abrasive material	40	...	6	3,404	1.2
	Mechanical rubber goods	14	...	5	3,277	0.4
	Miscellaneous industrial equipment, supplies	201	...	7	3,532	5.7
102	Petroleum and products	633	0.5	14	5,325	11.9
119	Toys, games, athletic goods	1,261	1.0	17	9,440	13.4
	Toys, games	295	...	4	1,890	15.6
	Bicycles	393	...	6	4,048	9.7
	Other athletic goods	453	...	...	...	...
	Not analyzed in detail	120	...	8	3,817	3.1
124	Second-hand merchandise	529	0.4	10	987	53.6
	Commodities, n.e.c.	1,850	1.4	...	...	...
126	Service receipts	1,473	1.1	49	16,336	9.0
	Middle Atlantic Division					
	All establishments	532,850	...	2,130	...	...
	Those analyzing commodity lines, total	522,402	100.0	2,026	...	...
35	Piece goods (woven)	3,910	0.7	8	6,963	56.2
45	Paints, varnishes, lacquers	1,196	0.2	32	6,964	17.2
48	Industrial chemicals, n.e.c.	1,344	0.2	6	43,017	3.1
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS--Continued					
	Middle Atlantic Division--Continued					
50	Motor vehicles	3,327	0.6	51	11,252	29.6
	Passenger cars (new)	568	...	6	3,587	15.8
	Passenger cars (used)	514	...	23	4,289	12.0
	Trucks, truck-tractors, truck-trailers	1,795	...	25	5,524	32.5
	Other motor vehicles	201	...	...	...	...
	Not analyzed in detail	249	...	5	849	29.3
51	Automotive parts, accessories, etc.	471,875	90.6	2,026	522,402	90.6
	Batteries, electrical parts	59,070	...	907	317,051	18.6
	Tires, tubes	105,040	...	532	222,713	47.2
	Parts (exc. batteries, electrical parts)	144,480	...	1,071	296,200	48.8
	Garage, filling station equipment	19,333	...	558	190,390	10.2
	Accessories	45,548	...	822	285,736	15.9
	Other automotive supplies	28,614	...	684	237,261	12.1
	Not analyzed in detail	69,790	...	393	72,742	95.9
52	Electrical wiring supplies, construction materials	463	0.1	21	7,040	6.6
54	Radios, television sets, home appliances, and specialties	3,472	0.7	65	23,825	14.6
	Radio sets, tubes, etc., public address systems	960	...	44	20,437	4.7
	Television sets, tubes, parts, etc.	435	...	18	11,411	3.8
	Electric household refrigerators, freezers	646	...	35	11,629	5.6
	Electric home laundry equipment	205	...	15	8,147	2.5
	Electric ranges	83	...	23	8,562	1.0
	Other electric kitchen equipment	36	...	10	3,910	0.9
	Other electric appliances, specialties	1,107	...	...	...	...
56	Hardware	1,154	0.2	32	13,321	8.7
57	Plumbing, heating, air-conditioning	621	0.1	10	3,566	17.4
82	General industry machinery, equipment	783	0.1	13	5,772	13.6
	Compressors, pumps	303	...	6	2,389	12.7
	Other general industrial machinery	288	...	...	...	...
	Not analyzed in detail	192	...	4	2,085	9.2
85	Special industry machinery, equipment	1,570	0.3	4	6,942	22.6
86	Industrial equipment, supplies	6,099	1.2	8	42,899	14.2
102	Petroleum and products	1,152	0.2	32	6,238	18.5
119	Toys, games, athletic goods	1,721	0.3	30	16,520	10.4
	Small arms, ammunition	243	...	4	3,875	6.3
	Toys, games	776	...	17	10,290	7.5
	Bicycles	111	...	14	6,740	1.6
	Children's vehicles (exc. bicycles)	26	...	10	4,372	0.6
	Other athletic goods	565	...	...	...	...
124	Second-hand merchandise	3,229	0.6	54	5,973	54.0
	Commodities, n.e.c.	16,589	3.2	...	...	...
126	Service receipts	3,897	0.7	124	35,437	11.0
	East North Central Division					
	All establishments	569,744	...	2,482	...	...
	Those analyzing commodity lines, total	546,011	100.0	2,308	...	...
45	Paints, varnishes, lacquers	1,307	0.2	38	9,930	13.2
50	Motor vehicles	6,594	1.2	79	20,011	33.0
	Passenger cars (new)	553	...	5	2,361	23.4
	Passenger cars (used)	3,770	...	49	11,539	32.7
	Trucks, truck-tractors, truck-trailers	1,385	...	29	7,601	18.2
	Other motor vehicles	886	...	...	...	...
51	Automotive parts, accessories, etc.	493,493	90.5	2,308	546,011	90.5
	Batteries, electrical parts	46,768	...	1,120	275,359	17.0
	Tires, tubes	46,955	...	576	166,675	28.2
	Parts (exc. batteries, electrical parts)	224,903	...	1,373	336,187	66.9
	Garage, filling station equipment	23,296	...	694	162,130	14.4
	Accessories	40,909	...	923	228,200	17.9
	Other automotive supplies	33,519	...	841	202,650	16.5
	Not analyzed in detail	77,143	...	434	81,487	94.7
52	Electrical wiring supplies, construction materials	1,468	0.3	25	11,724	12.5
	Interior wiring, construction materials	741	...	14	7,095	10.4
	Outside construction materials	340	...	5	1,736	19.6
	Lighting fixtures (residential, commercial, industrial)	133	...	5	5,816	2.3
	Electric lamps (incandescent, fluorescent)	102	...	10	7,410	1.4
	Not analyzed in detail	152	...	7	3,232	4.7
54	Radios, television sets, home appliances, and specialties	8,900	1.6	81	44,442	20.0
	Radio sets, tubes, etc., public address systems	2,359	...	51	31,213	7.6
	Television sets, tubes, parts, etc.	612	...	14	6,049	10.1
	Electric household refrigerators, freezers	1,730	...	29	21,289	8.1
	Electric home laundry equipment	492	...	20	12,100	4.1
	Electric ranges	268	...	17	8,760	3.0
	Other electric kitchen equipment	115	...	8	5,560	2.1
	Other electric appliances, specialties	985	...	25	14,734	6.7
	Not analyzed in detail	2,339	...	18	9,734	24.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS--Continued					
	East North Central Division--Continued					
55	Electrical commercial equipment	1,530	0.3	4	12,404	12.3
56	Hardware	1,630	0.3	21	12,913	12.6
57	Plumbing, heating, air-conditioning	961	0.2	11	5,339	18.0
79	Miscellaneous professional,service equipment	1,794	0.3	7	3,212	55.8
80	Farm, garden machinery (exc. tractors)	824	0.2	10	9,641	8.5
82	General industrial machinery, equipment	406	0.1	14	4,894	8.3
	Compressors, pumps	147	...	8	2,502	5.9
	Other general industrial machinery	259	...	...	...	...
83	Metal-working machinery	1,177	0.2	15	7,810	15.1
	Machine tools, equipment	524	...	7	3,009	17.4
	Welding machinery, equipment	244	...	7	2,714	9.0
	Portable metal-working machinery (power-driven)	24	...	4	722	3.3
	Miscellaneous metal-working machinery	385	...	...	...	...
86	Industrial equipment, supplies	2,923	0.5	22	28,587	10.2
92	Scrap iron, steel	1,304	0.2	28	3,727	35.0
102	Petroleum and products	2,842	0.5	39	25,620	11.1
119	Toys, games, athletic goods	4,506	0.8	22	23,628	19.1
	Bicycles	1,329	...	8	15,411	8.6
	Other athletic goods	1,714	...	...	...	...
	Not analyzed in detail	1,463	...	10	7,634	19.2
122	Junk and scrap (exc. iron and steel)	637	0.1	25	4,615	13.8
124	Second-hand merchandise	1,940	0.4	37	2,905	66.8
	Commodities, n.e.c.	5,998	1.1	...	...	...
126	Service receipts	5,777	1.0	231	54,881	10.5
	West North Central Division					
	All establishments	311,787	...	1,326	...	...
	Those analyzing commodity lines, total	300,532	100.0	1,247	...	...
45	Paints, varnishes, lacquers	474	0.2	22	9,769	4.8
50	Motor vehicles	6,804	2.3	36	20,890	32.6
	Passenger cars (new)	2,655	...	8	13,361	19.9
	Passenger cars (used)	1,221	...	17	13,858	8.8
	Trucks, truck-tractors, truck-trailers	2,511	...	19	12,865	19.5
	Other motor vehicles	417	...	...	...	...
51	Automotive parts, accessories, etc.	266,949	88.8	1,247	300,532	88.8
	Batteries, electrical parts	22,789	...	685	194,028	11.7
	Tires, tubes	22,450	...	417	136,824	16.4
	Parts (exc. batteries, electrical parts)	116,208	...	805	212,933	54.6
	Garage, filling station equipment	19,553	...	495	137,862	14.2
	Accessories	27,198	...	560	156,807	17.3
	Other automotive supplies	17,255	...	512	146,403	11.8
	Not analyzed in detail	41,496	...	206	45,991	90.2
52	Electrical wiring supplies, construction materials	543	0.2	19	9,391	5.8
54	Radios, television sets, home appliances, and specialties	6,771	2.2	69	42,652	15.9
	Radio sets, tubes, etc., public address systems	1,981	...	45	30,021	6.6
	Electric household refrigerators, freezers	2,680	...	27	25,595	10.5
	Electric home laundry equipment	40	...	8	3,153	1.3
	Electric ranges	109	...	11	3,415	3.2
	Other electric kitchen equipment	58	...	6	2,501	2.3
	Other electric appliances, specialties	294	...	...	...	...
	Not analyzed in detail	1,609	...	9	7,578	21.3
56	Hardware	1,516	0.5	37	19,278	7.9
57	Plumbing, heating, air-conditioning	412	0.1	12	9,174	4.5
80	Farm, garden machinery (exc. tractors)	1,303	0.4	10	8,097	16.1
81	Tractors and equipment (exc. truck-tractors)	315	0.1	4	1,037	30.4
92	Scrap iron, steel	222	0.1	11	1,323	16.8
102	Petroleum and products	1,423	0.5	34	35,402	4.0
119	Toys, games, athletic goods	4,883	1.6	20	27,512	17.7
	Bicycles	1,567	...	5	14,412	10.9
	Other athletic goods	2,044	...	...	...	...
	Not analyzed in detail	1,272	...	11	7,834	16.2
124	Second-hand merchandise	860	0.3	28	3,952	21.8
	Commodities, n.e.c.	5,594	1.9	...	...	...
126	Service receipts	2,463	0.8	95	29,123	8.4
	South Atlantic Division					
	All establishments	287,023	...	1,429	...	...
	Those analyzing commodity lines, total	278,124	100.0	1,347	...	...
45	Paints, varnishes, lacquers	1,046	0.4	30	7,220	14.5
50	Motor vehicles	4,895	1.8	42	12,616	38.8
	Passenger cars (new)	2,356	...	12	6,796	34.7
	Passenger cars (used)	202	...	18	5,136	3.9
	Trucks, truck-tractors, truck-trailers	1,511	...	20	6,402	23.6
	Other motor vehicles	826	...	...	...	...
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS--Continued					
	South Atlantic Division--Continued					
51	Automotive parts, accessories, etc.	247,204	88.9	1,347	278,124	88.9
	Batteries, electrical parts	26,973	...	703	171,538	15.7
	Tires, tubes	25,163	...	402	102,868	24.5
	Parts (exc. batteries, electrical parts)	106,422	...	820	186,293	57.1
	Garage, filling station equipment	20,163	...	495	121,797	16.6
	Accessories	16,147	...	592	122,616	13.2
	Other automotive supplies	14,741	...	519	126,130	11.7
	Not analyzed in detail	37,595	...	237	39,037	96.3
54	Radios, television sets, home appliances, and specialties	7,046	2.5	70	39,976	17.6
	Radio sets, tubes, etc., public address systems	2,351	...	45	32,169	7.3
	Television sets, tubes, parts, etc.	188	...	9	3,746	5.0
	Electric household refrigerators, freezers	2,936	...	37	28,892	10.2
	Electric home laundry equipment	74	...	12	3,152	2.3
	Electric ranges	131	...	19	6,310	2.1
	Other electric kitchen equipment	97	...	10	4,225	2.3
	Other electric appliances, specialties	287	...	21	6,528	4.4
	Not analyzed in detail	982	...	10	4,131	23.8
56	Hardware	1,241	0.4	22	4,101	30.3
82	General industrial machinery, equipment	426	0.2	7	3,053	14.0
86	Industrial equipment, supplies	1,346	0.5	6	4,509	29.8
102	Petroleum and products	1,348	0.5	35	28,956	4.6
119	Toys, games, athletic goods	4,024	1.4	13	19,311	20.8
	Bicycles	1,768	...	6	17,070	10.4
	Other athletic goods	2,256	...	...	...	...
124	Second-hand merchandise	1,343	0.5	21	5,042	26.6
	Commodities, n.e.c.	4,769	1.7	...	...	...
126	Service receipts	3,436	1.2	113	30,398	11.3
	East South Central Division					
	All establishments	122,444	...	704	...	...
	Those analyzing commodity lines, total	114,668	100.0	635	...	...
45	Paints, varnishes, lacquers	1,008	0.9	17	6,111	16.5
50	Motor vehicles	963	0.8	17	3,915	24.6
	Passenger cars (used)	100	...	7	829	12.1
	Trucks, truck-tractors, truck-trailers	712	...	12	3,208	22.2
	Other motor vehicles	151	...	...	...	...
51	Automotive parts, accessories, etc.	105,822	92.5	635	114,668	92.5
	Batteries, electrical parts	9,379	...	290	60,821	15.4
	Tires, tubes	7,085	...	151	35,321	20.0
	Parts (exc. batteries, electrical parts)	41,857	...	379	68,300	61.3
	Garage, filling station equipment	7,516	...	233	46,112	16.3
	Accessories	9,543	...	252	52,554	18.2
	Other automotive supplies	4,534	...	233	47,563	9.5
	Not analyzed in detail	25,908	...	157	27,174	95.3
52	Electrical wiring supplies, construction materials	280	0.2	23	7,199	3.9
53	Electrical apparatus, equipment	145	0.1	5	1,654	8.8
54	Radios, television sets, home appliances, and specialties	1,828	1.6	22	12,004	15.2
	Radio sets, tubes, etc., public address systems	849	...	7	8,587	9.9
	Electric household refrigerators, freezers	605	...	7	8,866	6.8
	Electric home laundry equipment	83	...	4	2,944	2.8
	Electric ranges	42	...	4	3,174	1.3
	Other electric kitchen equipment	41	...	4	3,239	1.3
	Other electric appliances, specialties	208	...	...	...	...
55	Electric commercial equipment	387	0.3	8	2,657	14.6
56	Hardware	191	0.2	5	937	20.4
86	Industrial equipment, supplies	133	0.1	6	1,343	9.9
102	Petroleum and products	392	0.3	8	6,350	6.2
124	Second-hand merchandise	163	0.1	5	251	64.9
	Commodities, n.e.c.	2,552	2.2	...	...	...
126	Service receipts	804	0.7	76	10,509	7.6
	West South Central Division					
	All establishments	238,394	...	1,379	...	...
	Those analyzing commodity lines, total	228,066	100.0	1,291	...	...
45	Paints, varnishes, lacquers	616	0.3	20	10,327	6.0
50	Motor vehicles	1,025	0.4	27	3,678	27.9
	Passenger cars (new)	86	...	4	367	23.4
	Passenger cars (used)	91	...	11	960	9.5
	Trucks, truck-tractors, truck-trailers	381	...	11	1,932	19.7
	Other motor vehicles	467	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS--Continued					
	West South Central Division--Continued					
51	Automotive parts, accessories, etc.	199,518	87.5	1,291	228,066	87.5
	Batteries, electrical parts	23,075	...	649	124,993	18.5
	Tires, tubes	12,254	...	383	78,061	15.7
	Parts (exc. batteries, electrical parts)	79,890	...	800	135,229	59.1
	Garage, filling station equipment	14,008	...	472	90,150	15.5
	Accessories	17,297	...	552	96,757	17.9
	Other automotive supplies	8,719	...	496	92,8[illegible]3	9.4
	Not analyzed in detail	44,275	...	249	50,489	87.7
52	Electrical wiring supplies, construction materials	1,876	[illegible]	21	14,445	13.0
53	Electrical apparatus, equipment	168	0.1	5	445	37.8
54	Radios, television sets, home appliances, and specialties	6,618	2.9	46	31,047	21.3
	Radio sets, tubes, etc., public address systems	1,599	...	2[illegible]	23,650	[illegible]
	Television sets, tubes, parts, etc.	85	...	4	7,333	1.2
	Electric household refrigerators, freezers	2,36[illegible]	...	29	23,154	10.2
	Electric home laundry equipment	989	...	15	11,001	[illegible].0
	Electric ranges	34	...	8	2,677	[illegible].3
	Other electric kitchen equipment	31	...	7	1,952	1.6
	Other electric appliances specialties	1,516	...	...	...	...
55	Electric commercial equipment	208	0.1	5	3,088	6.7
56	Hardware	3,14[illegible]	1.4	20	17,544	17.9
63	Upholsterers' supplies	1,[illegible]31	0.5	4	1,300	94.7
81	Tractors and equipment (exc. truck-tractors)	233	0.1	8	3,829	6.1
82	General industrial machinery, equipment	[illegible]1	0.1	8	1,371	11.[illegible]
86	Industrial equipment, supplies	259	0.1	[illegible]	1,095	23.6
102	Petroleum and products	898	0.4	21	15,394	5.8
11[illegible]	Toys, games, athletic goods	4,510	2.0	13	28,374	15.[illegible]
	Bicycles	1,478	...	6	15,471	[illegible].6
	Other athletic goods	3,032	...	...	...	...
124	Second-hand merchandise	1,031	0.4	17	1,316	7[illegible].3
	Commodities, n.e.c.	[illegible]4,122	1.8	...	...	...
126	Service receipts	2,446	1.1	96	19,776	13.0
	Mountain Division					
	All establishments	11[illegible],550	...	598	...	...
	Those analyzing commodity lines, total	116,134	10[illegible].0	555	...	...
40	Kitchen utensils, miscellaneous homewares	163	0.1	4	3,820	4.3
45	Paints, varnishes, lacquers	341	0.3	9	2,110	16.2
50	Motor vehicles	866	0.7	17	3,574	24.2
	Passenger cars (used)	74	...	7	869	8.5
	Trucks, truck-tractors, truck-trailers	64[illegible]	...	7	2,[illegible]63	21.6
	Other motor vehicles	151	...	...	...	...
51	Automotive parts, accessories, etc.	92,25[illegible]	79.6	555	116,134	7[illegible].6
	Batteries, electrical parts	5,[illegible]82	...	274	69,584	[illegible].6
	Tires, tubes	7,378	...	164	47,784	15.4
	Parts (exc. batteries, electrical parts)	31,114	...	314	72,598	42.8
	Garage, filling station equipment	7,241	...	21[illegible]	5[illegible],22[illegible]	12.4
	Accessories	7,4[illegible]4	...	255	65,269	11.5
	Other automotive supplies	6,252	...	220	62,010	10.1
	Not analyzed in detail	26,797	...	154	28,315	94.6
52	Electrical wiring supplies, construction materials	3,356	2.9	24	24,974	13.4
	Interior wiring, construction materials	1,534	...	20	18,802	8.2
	Outside construction materials	1,098	...	15	15,565	7.0
	Lighting fixtures (residential, commercial, industrial)	357	...	14	17,461	2.0
	Electric lamps (incandescent, fluorescent)	367	...	16	23,718	1.5
53	Electrical apparatus, equipment	856	0.7	18	16,232	5.3
54	Radios, television sets, home appliances, and specialties	4,795	4.1	31	30,173	15.9
	Radio sets, tubes, etc., public address systems	1,518	...	19	23,283	6.5
	Electric household refrigerators, freezers	909	...	8	19,784	4.6
	Electric home laundry equipment	210	...	5	17,091	1.2
	Electric ranges	501	...	5	7,511	6.7
	Other electric kitchen equipment	136	...	6	17,168	0.[illegible]
	Other electric appliances, specialties	1,521	...	...	...	...
56	Hardware	5,751	5.0	19	18,473	31.1
	Builders' hardware	176	...	11	17,446	1.0
	Heavy hardware	855	...	18	18,268	4.7
	Shelf, light hardware	741	...	15	17,893	4.1
	Other hardware	3,979	...	...	...	...
57	Plumbing, heating, air-conditioning	2,136	1.9	19	20,711	10.6
80	Farm, garden machinery (exc. tractors)	255	0.2	4	1,655	15.4
102	Petroleum and products	293	0.2	7	1,345	21.8
119	Toys, games, athletic goods	418	0.4	5	2,966	14.1
124	Second-hand merchandise	126	0.1	7	948	13.3
	Commodities, n.e.c.	3,190	2.7	...	...	...
126	Service receipts	1,2[illegible]	1.1	42	11,780	10.[illegible]
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS--Continued					
	Pacific Division					
	All establishments	324,937	...	1,728	...	...
	Those analyzing commodity lines, total	309,530	100.0	1,577	...	...
45	Paints, varnishes, lacquers	1,303	0.4	30	4,157	31.3
50	Motor vehicles	2,326	0.8	42	8,951	26.0
	Passenger cars (used)	102	...	16	1,622	6.3
	Trucks, truck-tractors, truck-trailers	1,702	...	15	5,976	28.5
	Other motor vehicles	477	...	...	...	...
	Not analyzed in detail	45	...	5	158	28.5
51	Automotive parts, accessories, etc.	290,226	93.8	1,577	309,530	93.8
	Batteries, electrical parts	32,079	...	677	149,997	21.4
	Tires, tubes	23,511	...	270	79,071	29.7
	Parts (exc. batteries, electrical parts)	109,306	...	877	163,419	66.9
	Garage, filling station equipment	18,695	...	403	93,411	20.0
	Accessories	25,624	...	498	115,570	22.2
	Other automotive supplies	10,109	...	402	88,339	11.4
	Not analyzed in detail	70,902	...	361	72,897	97.3
54	Radios, television sets, home appliances, and specialties	4,711	1.5	37	27,624	17.0
	Radio sets, tubes, etc., public address systems	1,190	...	28	20,794	5.7
	Electric household refrigerators, freezers	1,802	...	10	1[illegible],229	9.4
	Electric home laundry equipment	250	...	5	14,634	1.7
	Electric ranges	423	...	9	19,254	2.2
	Other electric kitchen equipment	173	...	4	8,274	2.1
	Other electric appliances specialties	852	...	...	...	...
	Not analyzed in detail	31	...	4	543	5.7
56	Hardware	647	0.2	22	4,844	13.4
82	General industrial machinery, equipment	1,102	0.4	22	7,158	15.4
	Compressors, pumps	108	...	13	2,491	4.3
	Conveyors, conveying equipment	59	...	5	1,463	4.0
	Cranes, derricks, hoists, winches	103	...	6	2,590	4.0
	Mechanical power transmission equipment	274	...	7	2,185	12.5
	Other general industrial machinery	306	...	...	...	...
	Not analyzed in detail	252	...	4	1,855	13.6
85	Special industry machinery, equipment	263	0.1	9	2,335	11.3
86	Industrial equipment, supplies	392	0.1	19	3,350	11.7
	Abrasives, abrasive material	20	...	7	2,156	0.9
	Industrial leather, belting, packing	75	...	7	2,293	3.3
	Mechanical rubber goods	134	...	10	2,242	6.0
	Miscellaneous industrial equipment, supplies	163	...	...	...	...
102	Petroleum and products	469	0.2	10	3,365	13.9
109	Glass (sheet and containers)	430	0.1	4	471	91.3
119	Toys, games, athletic goods	441	0.1	7	8,437	18.1
124	Second-hand merchandise	1,210	0.4	27	1,401	86.4
	Commodities, n.e.c.	2,764	0.9	...	...	...
126	Service receipts	3,246	1.0	146	31,127	10.4
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS					
	New England Division					
	All establishments	109,525	...	202	...	...
	Those analyzing commodity lines, total	106,353	100.0	183	...	...
45	Paints, varnishes, lacquers	143	0.1	5	1,414	...
52	Electrical wiring supplies, construction materials	64,300	60.5	172	103,781	62.0
	Interior wiring, construction materials	33,038	...	127	94,388	35.0
	Outside construction materials	10,372	...	67	76,750	13.5
	Lighting fixtures (residential, commercial, industrial)	8,714	...	118	87,724	9.9
	Electric lamps (incandescent, fluorescent)	4,842	...	106	89,293	5.4
	Not analyzed in detail	7,334	...	34	8,172	89.7
53	Electrical apparatus, equipment	6,630	6.2	66	53,723	12.3
54	Radios, television sets, home appliances, and specialties	33,177	31.2	77	82,292	40.3
	Radio sets, tubes, etc., public address systems	3,610	...	59	70,195	5.1
	Television sets, tubes, parts, etc.	1,[illegible]	...	3[illegible]	44,881	4.4
	Electric household refrigerators, freezers	8,6[illegible]	...	40	61,190	14.2
	Electric home laundry equipment	2,561	...	41	65,653	3.9
	Electric ranges	3,698	...	33	62,290	5.9
	Other electric kitchen equipment	2,415	...	38	66,796	3.6
	Other electric appliances, specialties	10,235	...	...	...	...
55	Electric commercial equipment	345	0.4	24	43,282	0.9
57	Plumbing, heating, air-conditioning	144	0.1	6	1,150	12.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Per cent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as per cent of col. 4 (5)
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.					
	New England Division--Continued					
80	Farm, garden machinery (exc. tractors).....	104	0.1	12	25,151	0.4
82	General industrial machinery, equipment.....	453	0.4	19	26,966	1.7
	Fans, blowers (industrial equipment).....	194	...	15	26,081	0.7
	Mechanical power transmission equipment...	156	...	5	1,151	13.6
	Other general industrial machinery.....	103	...	...	...	...
	Commodities, n.e.c.....	617	0.6	...	...	...
126	Service receipts.....	390	0.4	7	1,832	21.3
	Middle Atlantic Division					
	All establishments.....	580,506	...	907	...	...
	Those analyzing commodity lines, total	560,251	100.0	854	...	...
52	Electrical wiring supplies, construction materials.....	283,457	50.6	718	530,332	53.4
	Interior wiring, construction materials...	128,521	...	449	447,245	28.7
	Outside construction materials.....	30,148	...	241	361,842	8.3
	Lighting fixtures (residential, commercial, industrial).....	48,038	...	441	424,078	11.3
	Electric lamps (incandescent, fluorescent)	34,849	...	405	420,820	8.3
	Not analyzed in detail.....	41,901	...	139	51,630	81.2
53	Electrical apparatus, equipment.....	111,700	19.9	282	353,777	31.6
54	Radios, television sets, home appliances, and specialties.....	122,829	21.9	234	379,397	32.4
	Radio sets, tubes, etc., public address systems.....	18,001	...	119	322,831	5.6
	Television sets, tubes, parts, etc.....	10,277	...	58	170,052	6.0
	Electric household refrigerators, freezers	30,000	...	88	288,195	10.4
	Electric home laundry equipment.....	10,127	...	84	290,696	3.5
	Electric ranges.....	10,303	...	82	277,046	3.7
	Other electric kitchen equipment.....	6,427	...	85	285,967	2.2
	Other electric appliances, specialties....	37,694	...	...	...	...
55	Electric commercial equipment.....	7,124	1.3	80	293,004	2.4
	Water coolers.....	1,033	...	54	250,833	0.4
	Commercial refrigeration,food locker equipment.....	4,452	...	25	154,581	2.9
	Cooking, food service equipment.....	228	...	8	100,381	0.2
	Not analyzed in detail.....	1,411	...	21	39,233	3.6
56	Hardware.....	1,083	0.2	24	6,591	16.4
57	Plumbing, heating, air-conditioning.....	5,357	1.0	40	170,285	3.1
80	Farm, garden machinery (exc. tractors).....	411	0.1	19	65,714	0.6
82	General industrial machinery, equipment.....	902	0.2	29	159,490	0.6
	Compressors, pumps.....	55	...	5	1,361	...
	Fans, blowers (industrial equipment).....	625	...	24	146,789	...
	Other general industrial machinery.....	222	...	...	...	...
86	Industrial equipment, supplies.....	1,959	0.3	12	16,621	11.8
119	Toys, games, athletic goods.....	580	0.1	4	4,433	13.1
124	Second-hand merchandise.....	898	0.2	5	1,609	55.8
	Commodities, n.e.c.....	21,618	3.8	...	...	...
126	Service receipts.....	2,333	0.4	22	109,812	2.1
	East North Central Division					
	All establishments.....	515,235	...	566	...	...
	Those analyzing commodity lines, total	510,112	100.0	538	...	...
40	Kitchen utensils, miscellaneous homewares...	866	0.2	7	16,143	5.4
51	Automotive parts, accessories, etc.....	2,838	0.6	9	19,233	14.8
52	Electrical wiring supplies, construction materials.....	277,496	54.5	435	462,384	60.0
	Interior wiring, construction materials...	137,701	...	308	392,280	35.1
	Outside construction materials.....	38,858	...	213	345,044	11.3
	Lighting fixtures (residential, commercial,industrial).....	38,243	...	299	371,354	10.3
	Electric lamps (incandescent, fluorescent)	26,913	...	280	367,331	7.3
	Not analyzed in detail.....	35,781	...	67	44,978	79.6
53	Electrical apparatus, equipment.....	75,327	14.8	250	350,177	21.5
54	Radios, television sets, home appliances, and specialties.....	127,751	25.0	186	346,902	36.8
	Radio sets, tubes, etc., public address systems.....	10,945	...	105	262,358	4.2
	Television sets, tubes, parts, etc.....	3,511	...	37	106,743	3.3
	Electric household refrigerators, freezers	34,559	...	87	244,402	14.1
	Electric home laundry equipment.....	10,871	...	81	241,218	4.5
	Electric ranges.....	17,357	...	83	238,856	7.3
	Other electric kitchen equipment.....	9,585	...	96	252,604	3.8
	Other electric appliances, specialties....	40,923	...	...	...	...
55	Electric commercial equipment.....	4,704	0.9	80	233,451	2.0
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.					
	East North Central Division--Continued					
56	Hardware.....	1,321	0.2	17	9,319	14.2
57	Plumbing, heating, air-conditioning.....	1,863	0.4	27	81,298	2.3
80	Farm, garden machinery (exc. tractors).....	1,164	0.2	25	83,757	1.4
82	General industrial machinery, equipment.....	1,537	0.3	32	83,364	1.8
	Compressors, pumps.....	116	...	6	3,152	...
	Fans, blowers (industrial equipment).....	970	...	25	78,564	...
	Other general industrial machinery.....	451	...	...	...	...
83	Metal-working machinery.....	625	0.1	7	4,927	12.7
	Machine tools, equipment.....	389	...	4	2,724	14.3
	Miscellaneous metal-working machinery.....	236	...	...	...	...
86	Industrial equipment, supplies.....	955	0.2	9	7,973	12.0
	Abrasives, abrasive material.....	111	...	5	3,783	2.9
	Miscellaneous industrial equipment, supplies.....	844	...	...	...	...
119	Toys, games, athletic goods.....	699	0.1	10	9,257	7.6
124	Second-hand merchandise.....	1,214	0.2	5	2,501	48.5
	Commodities, n.e.c.....	9,586	1.9	...	...	...
126	Service receipts.....	2,166	0.4	27	16,824	12.9
	West North Central Division					
	All establishments.....	249,132	...	217	...	...
	Those analyzing commodity lines, total	241,217	100.0	208	...	...
51	Automotive parts, accessories, etc.....	1,534	0.6	5	5,419	28.3
52	Electrical wiring supplies, construction materials.....	120,687	50.1	176	222,949	54.1
	Interior wiring, construction materials...	48,473	...	132	202,650	23.9
	Outside construction materials.....	39,042	...	108	196,920	19.8
	Lighting fixtures (residential, commercial, industrial).....	14,185	...	126	198,420	7.1
	Electric lamps (incandescent, fluorescent)	7,841	...	112	191,370	4.1
	Not analyzed in detail.....	11,186	...	20	15,662	71.4
53	Electrical apparatus, equipment.....	32,196	13.3	104	169,072	19.0
54	Radios, television sets, home appliances, and specialties.....	76,780	31.8	88	196,842	39.0
	Radio sets, tubes, etc., public address systems.....	7,135	...	58	171,265	4.2
	Television sets, tubes, parts, etc.....	618	...	14	50,637	1.2
	Electric household refrigerators, freezers	23,188	...	57	164,383	14.1
	Electric home laundry equipment.....	6,934	...	57	173,705	4.0
	Electric ranges.....	11,560	...	57	173,705	6.6
	Other electric kitchen equipment.....	6,045	...	63	169,339	3.6
	Other electric appliances, specialties....	21,300	...	...	...	...
55	Electric commercial equipment.....	2,172	0.9	43	138,602	1.6
57	Plumbing, heating, air-conditioning.....	3,744	1.6	9	19,526	19.2
80	Farm, garden machinery (exc. tractors).....	782	0.3	13	40,566	1.9
82	General industrial machinery, equipment.....	186	0.1	11	29,627	0.6
	Commodities, n.e.c.....	2,777	1.2	...	...	...
126	Service receipts.....	359	0.1	8	1,550	23.2
	South Atlantic Division					
	All establishments.....	273,341	...	286	...	...
	Those analyzing commodity lines, total	261,493	100.0	274	...	...
52	Electrical wiring supplies, construction materials.....	135,969	52.0	248	249,412	54.5
	Interior wiring, construction materials...	61,688	...	194	223,787	27.6
	Outside construction materials.....	32,829	...	150	210,802	15.6
	Lighting fixtures (residential, commercial, industrial).....	18,700	...	196	218,892	8.5
	Electric lamps (incandescent, fluorescent)	9,903	...	173	223,548	4.4
	Not analyzed in detail.....	12,849	...	30	14,455	88.9
53	Electrical apparatus, equipment.....	28,938	11.1	118	169,484	17.1
54	Radios, television sets, home appliances, and specialties.....	83,244	31.8	111	203,784	40.8
	Radio sets, tubes, etc., public address systems.....	9,538	...	74	158,996	6.0
	Television sets, tubes, parts, etc.....	2,233	...	17	48,208	4.6
	Electric household refrigerators, freezers	23,830	...	67	160,650	14.8
	Electric home laundry equipment.....	7,722	...	66	160,063	4.8
	Electric ranges.....	12,942	...	73	176,501	7.3
	Other electric kitchen equipment.....	6,633	...	76	176,825	3.8
	Other electric appliances, specialties....	20,346	...	...	...	...
55	Electric commercial equipment.....	4,197	1.6	64	153,058	2.7
56	Hardware.....	302	0.1	6	2,168	13.9
57	Plumbing, heating, air-conditioning.....	1,505	0.6	15	32,693	4.6
80	Farm, garden machinery (exc. tractors).....	257	0.1	16	53,366	0.5
82	General industrial machinery, equipment.....	612	0.2	21	36,985	1.6
	Fans, blowers (industrial equipment).....	350	...	11	31,491	1.1
	Other general industrial machinery.....	87	...	...	...	...
	Not analyzed in detail.....	175	...	6	17,961	1.0
	Commodities, n.e.c., and service receipts...	6,469	2.5	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.					
	East South Central Division					
	All establishments	106,524	...	114	...	...
	Those analyzing commodity lines, total	104,993	100.0	109	...	...
52	Electrical wiring supplies, construction materials	47,908	45.7	88	86,212	55.5
	Interior wiring, construction materials	20,687	...	66	79,894	25.9
	Outside construction materials	13,018	...	48	73,808	17.6
	Lighting fixtures (residential, commercial, industrial)	6,168	...	66	78,831	7.8
	Electric lamps (incandescent, fluorescent)	3,729	...	55	76,118	4.9
	Not analyzed in detail	4,306	...	15	4,769	90.3
53	Electrical apparatus, equipment	14,843	14.1	51	69,638	21.3
54	Radios, television sets, home appliances, and specialties	35,688	34.0	36	82,590	43.2
	Radio sets, tubes, etc., public address systems	2,829	...	27	70,840	4.0
	Television sets, tubes, parts, etc	551	...	11	31,853	1.7
	Electric household refrigerators, freezers	14,250	...	27	76,626	18.6
	Electric home laundry equipment	4,136	...	27	77,199	5.4
	Electric ranges	5,129	...	26	72,505	7.1
	Other electric kitchen equipment	3,791	...	28	76,688	4.9
	Other electric appliances, specialties	5,002	...	...	...	...
55	Electric commercial equipment	2,233	2.1	22	63,610	3.5
56	Hardware	164	0.2	4	878	18.7
	Heavy hardware	122	...	4	878	13.9
	Other hardware	42	...	...	...	...
57	Plumbing, heating, air-conditioning	871	0.8	7	13,238	6.6
	Fans, blowers, unit heaters, and accessories	43	...	4	907	4.7
	Plumbing fixtures, equipment, supplies	40	...	4	614	6.5
	Pipe fittings, valves, specialties	53	...	5	817	6.5
	Other plumbing, heating equipment	735	...	...	...	...
80	Farm, garden machinery (exc. tractors)	315	0.3	11	24,195	1.3
82	General industrial machinery equipment	253	0.2	11	24,077	1.0
	Fans, blowers (industrial equipment)	194	...	11	24,077	0.8
	Other general industrial machinery	59	...	...	...	...
	Commodities, n.e.c	2,512	2.4	...	...	...
126	Service receipts	206	0.2	5	912	22.6
	West South Central Division					
	All establishments	194,843	...	200	...	...
	Those analyzing commodity lines, total	191,398	100.0	190	...	...
51	Automotive parts, accessories, etc	1,768	0.9	4	14,091	12.5
52	Electrical wiring supplies, construction materials	104,655	54.8	158	181,298	57.7
	Interior wiring, construction material	49,801	...	117	155,720	32.0
	Outside construction materials	22,649	...	87	133,631	16.9
	Lighting fixtures (residential, commercial, industrial)	10,001	...	116	148,270	6.7
	Electric lamps (incandescent, flourescent)	4,633	...	103	133,362	3.5
	Not analyzed in detail	17,571	...	26	23,251	75.6
53	Electrical apparatus, equipment	19,129	10.0	92	115,593	16.5
54	Radios, television sets, home appliances, and specialties	56,401	29.5	76	142,339	39.6
	Radio sets, tubes, etc., public address systems	4,791	...	49	120,840	4.0
	Television sets, tubes, parts, etc	1,099	...	21	56,775	1.9
	Electric household refrigerators, freezers	18,571	...	45	108,779	17.1
	Electric home laundry equipment	6,977	...	43	109,162	6.4
	Electric ranges	4,805	...	43	110,978	4.3
	Other electric kitchen equipment	3,595	...	43	104,342	3.4
	Other electric appliances, specialties	16,563	...	...	...	...
55	Electric commercial equipment	2,228	1.2	51	115,994	1.9
57	Plumbing, heating, air-conditioning	1,814	0.9	20	21,023	8.6
	Air-conditioning equipment	446	...	9	8,183	5.4
	Furnaces (warm air)	124	...	6	7,269	1.7
	Fans, blowers, unit heaters, and accessories	185	...	5	13,200	1.4
	Pipe fittings, valves, specialties	165	...	6	4,182	3.9
	Other plumbing, heating equipment	333	...	...	...	...
	Not analyzed in detail	561	...	5	2,723	20.6
80	Farm, garden machinery (exc. tractors)	810	0.4	16	50,258	1.6
82	General industrial machinery, equipment	846	0.4	24	57,172	1.5
	Compressors, pumps	166	...	5	6,286	2.6
	Fans, blowers (industrial equipment)	521	...	16	49,585	1.1
	Other general industrial machinery	159	...	...	...	...
86	Industrial equipment, supplies	170	0.1	4	5,470	3.1
	Commodities, n.e.c	3,126	1.6	...	...	...
126	Service receipts	451	0.2	6	3,906	11.5
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.					
	Mountain Division					
	All establishments	63,890	...	74	...	...
	Those analyzing commodity lines, total	63,237	100.0	70	...	...
52	Electrical wiring supplies, construction materials	33,328	52.8	58	60,163	55.4
	Interior wiring, construction materials	14,877	...	45	55,912	26.6
	Outside construction materials	8,551	...	27	52,514	16.3
	Lighting fixtures (residential, commercial, industrial)	3,604	...	42	54,373	6.6
	Electric lamps (incandescent, fluorescent)	2,567	...	38	55,038	4.7
	Not analyzed in detail	3,729	...	10	3,945	94.5
53	Electrical apparatus equipment	4,331	6.8	33	48,765	8.9
54	Radios, television sets, home appliances, and specialties	23,906	37.8	31	53,683	44.5
	Radio sets, tubes, etc., public address systems	1,959	...	23	46,825	4.2
	Television sets, tubes, parts, etc	26	...	6	13,761	0.2
	Electric household refrigerators, freezers	7,276	...	22	48,592	15.0
	Electric home laundry equipment	2,507	...	23	48,975	5.1
	Electric ranges	3,756	...	21	48,347	7.8
	Other electric kitchen equipment	2,580	...	23	48,107	5.4
	Other electric appliances, specialties	5,802	...	...	...	...
55	Electric commercial equipment	516	0.8	19	39,088	1.3
57	Plumbing, heating, air-conditioning	207	0.3	8	16,820	1.2
80	Farm, garden machinery (exc. tractors)	211	0.3	7	18,001	1.2
82	General industrial machinery, equipment	121	0.2	7	11,981	1.0
	Commodities, n.e.c	378	0.6	...	...	...
126	Service receipts	239	0.4	...	...	...
	Pacific Division					
	All establishments	293,550	...	359	...	...
	Those anslyzing commodity lines, total	286,491	100.0	335	...	...
52	Electrical wiring supplies, construction materials	162,750	56.8	283	277,271	58.7
	Interior wiring, construction materials	78,206	...	174	241,148	32.4
	Outside construction materials	29,192	...	104	219,360	13.3
	Lighting fixtures (residential, commercial, industrial)	19,696	...	171	236,990	8.3
	Electric lamps (incandescent, fluorescent)	10,474	...	150	233,504	4.5
	Not analyzed in detail	25,182	...	57	28,607	88.0
53	Electrical apparatus, equipment	18,980	6.6	131	167,329	11.3
54	Radios, television sets, home appliances, and specialties	91,583	32.0	82	212,449	43.1
	Radio sets, tubes, etc., public address systems	8,209	...	50	186,281	4.4
	Television sets, tubes, parts, etc	8,567	...	18	109,164	7.8
	Electric household refrigerators, freezers	22,172	...	39	175,886	12.6
	Electric home laundry equipment	10,894	...	38	160,045	6.8
	Electric ranges	11,768	...	45	187,528	6.3
	Other electric kitchen equipment	6,676	...	45	187,526	3.6
	Other electric appliances, specialties	23,297	...	...	...	...
55	Electric commercial equipment	498	0.2	25	117,483	0.4
56	Hardware	1,126	0.4	19	8,436	13.3
	Builders' hardware	398	...	9	6,825	5.8
	Heavy hardware	138	...	7	6,253	2.2
	Shelf, light hardware	365	...	11	6,841	5.3
	Wire screening	13	...	4	5,648	0.2
	Other hardware	212	...	...	...	...
57	Plumbing, heating, air-conditioning	2,286	0.8	21	67,052	3.4
	Air-conditioning equipment	51	...	4	762	6.7
	Furnaces (warm air)	54	...	5	6,058	0.9
	Oil burners	47	...	5	6,058	0.8
	Heating, cooking stoves (exc. electric, gas)	9	...	5	5,681	0.1
	Fans, blowers, unit heaters, and accessories	602	...	16	64,850	0.9
	Plumbing fixtures, equipment, supplies	948	...	5	5,987	15.8
	Pipe fittings, valves, specialties	268	...	6	6,020	4.4
	Other plumbing, heating equipment	307	...	...	...	...
80	Farm, garden machinery (exc. tractors)	199	0.1	10	62,707	0.3
82	General industrial machinery, equipment	551	0.2	8	39,083	1.4
	Fans, blowers (industrial equipment)	69	...	7	1,325	5.2
	Other general industrial machinery	482	...	...	...	...
85	Special industry machinery, equipment	247	0.1	4	935	26.4
119	Toys, games, athletic goods	1,470	0.5	6	25,910	5.7
	Commodities, n.e.c	5,807	2.0	...	...	...
126	Service receipts	994	0.3	12	3,130	31.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS					
	New England Division					
	All establishments	134,887	...	147	...	...
	Those analyzing commodity lines, total	133,683	100.0	140	...	...
40	Kitchen utensils, miscellaneous homewares	1,869	1.4	4	14,003	13.3
45	Paints, varnishes, lacquers	232	0.2	4	2,213	10.5
51	Automotive parts, accessories, etc.	987	0.7	4	2,874	34.3
52	Electrical wiring supplies, construction materials	2,995	2.2	8	16,987	17.6
54	Radios, television sets, home appliances, and specialties	117,405	87.9	120	133,683	87.9
	Radio sets, tubes, etc., public address systems	24,943	...	81	70,772	35.2
	Television sets, tubes, parts, etc.	13,355	...	63	53,200	25.1
	Electric household refrigerators, freezers	36,125	...	46	94,541	38.2
	Electric home laundry equipment	15,433	...	50	94,422	16.3
	Electric ranges	5,156	...	37	83,402	6.2
	Other electric kitchen equipment	3,905	...	29	67,518	5.8
	Other electric appliances, specialties	8,653	...	43	86,289	10.0
	Not analyzed in detail	9,835	...	20	13,668	72.0
55	Electric commercial equipment	2,207	1.6	10	39,388	5.6
57	Plumbing, heating, air-conditioning	1,732	1.3	17	30,926	5.6
	Commodities, n.e.c.	6,147	4.6	...	...	...
126	Service receipts	109	0.1	6	31,071	0.4
	Middle Atlantic Division					
	All establishments	599,658	...	667	...	...
	Those analyzing commodity lines, total	580,883	100.0	607	...	...
39	China, glassware, crockery	631	0.1	4	3,827	16.5
40	Kitchen utensils, miscellaneous homewares	741	0.1	9	15,388	4.8
41	Musical instruments, phonograph records	10,284	1.8	21	106,205	9.7
42	Floor coverings	1,713	0.3	13	22,714	7.5
	Linoleum, other hard surface	1,341	...	9	17,227	7.8
	Other	372	...	...	...	...
43	Furniture (household, office, store)	529	0.1	11	26,658	2.0
	Household furniture	449	...	8	26,161	1.7
	Other furniture	80	...	...	...	...
51	Automotive parts, accessories, etc.	6,457	1.1	22	29,012	22.2
	Batteries, electrical parts	775	...	12	18,404	4.2
	Tires, tubes	235	...	7	10,933	2.1
	Garage, filling station equipment	259	...	5	13,143	2.0
	Accessories	2,149	...	[illegible]	14,545	14.8
	Other automotive supplies	1,509	...	...	...	...
	Not analyzed in detail	1,530	...	[illegible]	7,822	19.6
52	Electrical wiring supplies, construction materials	9,379	1.6	45	72,359	13.0
	Interior wiring, construction materials	4,653	...	20	28,527	16.3
	Outside construction materials	874	...	10	20,324	4.3
	Lighting fixtures (residential, commercial, industrial)	460	...	16	23,252	2.0
	Electric lamps (incandescent, fluorescent)	1,333	...	21	63,178	2.1
	Not analyzed in detail	2,059	...	9	6,232	33.0
53	Electric apparatus, equipment	636	0.1	13	3,363	18.9
54	Radios, television sets, home appliances, and specialties	512,569	88.2	607	580,883	88.2
	Radio sets, tubes, etc., public address systems	106,737	...	345	396,782	26.9
	Television sets, tubes, parts, etc.	100,917	...	178	284,191	35.5
	Electric household refrigerators, freezers	133,666	...	154	409,136	32.7
	Electric home laundry equipment	52,804	...	143	389,840	13.5
	Electric ranges	16,380	...	113	353,954	4.6
	Other electric kitchen equipment	11,915	...	96	272,645	4.4
	Other electric appliance specialties	54,570	...	231	401,269	13.6
	Not analyzed in detail	35,580	...	67	41,385	86.0
55	Electric commercial equipment	9,930	1.7	46	134,804	7.4
56	Hardware	1,546	0.3	17	11,125	13.9
57	Plumbing, heating, air-conditioning	10,944	1.9	49	165,895	6.6
65	Photographic goods	595	0.1	9	8,400	7.1
82	General industrial machinery, equipment	457	0.1	5	6,217	7.4
118	Jewelry, silverware, trophies	1,032	0.2	11	19,767	5.2
	Clocks, watches	680	...	7	18,326	3.7
	Other jewelry items	352	...	...	...	...
119	Toys, games, athletic goods	1,314	0.2	12	22,540	5.8
	Toys, games	826	...	5	15,655	5.3
	Other athletic goods	41	...	...	...	...
	Not analyzed in detail	448	...	4	6,406	7.0
124	Second-hand merchandise	1,815	0.3	13	1,929	94.1
	Commodities, n.e.c.	6,959	1.2	...	...	...
126	Service receipts	3,352	0.6	48	320,414	1.0
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS--Continued					
	East North Central Division					
	All establishments	397,144	...	536	...	...
	Those analyzing commodity lines, total	389,582	100.0	502	...	...
40	Kitchen utensils, miscellaneous homewares	565	0.1	9	11,399	5.0
41	Musical instruments, phonograph records	8,189	2.1	12	53,171	15.4
42	Floor coverings	1,855	0.5	6	12,241	15.2
43	Furniture (household, office, store)	1,044	0.3	16	16,799	6.2
	Household furniture	739	...	13	13,807	5.4
	Other furniture	305	...	...	...	...
45	Paints, varnishes, lacquers	373	0.1	7	7,448	5.0
51	Automotive parts, accessories, etc.	1,917	0.5	14	12,958	14.8
52	Electric wiring supplies, construction materials	1,674	0.4	24	31,558	5.3
54	Radios, television sets, home appliances, and specialties	347,950	89.3	502	389,582	89.3
	Radio sets, tubes, etc., public address systems	85,628	...	279	255,091	33.6
	Television sets, tubes, parts, etc.	39,892	...	133	178,173	22.4
	Electric household refrigerators, freezers	100,819	...	142	277,939	36.3
	Electric home laundry equipment	33,809	...	131	250,958	13.5
	Electric ranges	18,749	...	91	200,413	9.4
	Other electric kitchen equipment	8,303	...	78	172,513	4.8
	Other electric appliances, specialties	41,351	...	200	262,947	15.7
	Not analyzed in detail	19,399	...	50	22,174	87.5
55	Electric commercial equipment	7,295	1.9	20	78,477	9.3
56	Hardware	805	0.2	11	7,995	10.1
57	Plumbing, heating, air-conditioning	11,458	2.9	49	119,477	9.6
119	Toys, games, athletic goods	805	0.2	9	6,910	11.6
	Commodities, n.e.c.	4,597	1.2	...	...	...
126	Service receipts	1,055	0.3	42	75,447	1.4
	West North Central Division					
	All establishments	180,057	...	207	...	...
	Those analyzing commodity lines, total	177,217	100.0	197	...	...
41	Musical instruments, phonograph records	3,644	2.0	12	36,164	10.1
42	Floor coverings	2,087	1.2	7	22,339	9.3
43	Furniture (household, office, store)	1,456	0.8	6	8,166	17.8
51	Automotive parts, accessories, etc.	3,194	1.8	6	12,408	25.7
54	Radios, television sets, home appliances, and specialties	150,110	84.7	197	177,217	84.7
	Radio sets, tubes, etc., public address systems	40,129	...	132	133,158	30.1
	Television sets, tubes, parts, etc.	5,356	...	40	51,692	10.4
	Electric household refrigerators, freezers	51,926	...	75	147,660	35.2
	Electric home laundry equipment	14,375	...	73	143,908	10.0
	Electric ranges	12,032	...	55	124,720	9.6
	Other electric kitchen equipment	6,268	...	52	122,020	5.1
	Other electric appliances, specialties	20,024	...	...	...	...
55	Electric commercial equipment	4,476	2.5	23	56,482	7.9
56	Hardware	907	0.5	17	16,184	5.6
57	Plumbing, heating, air-conditioning	4,756	2.7	23	66,420	7.2
	Commodities, n.e.c.	5,950	3.4	...	...	...
126	Service receipts	637	0.4	16	39,959	1.6
	South Atlantic Division					
	All establishments	237,859	...	280	...	...
	Those analyzing commodity lines, total	231,017	100.0	268	...	...
39	China, glassware, crockery	212	0.1	4	9,679	2.2
40	Kitchen utensils, miscellaneous homewares	725	0.3	5	14,288	5.1
41	Musical instruments, phonograph records	2,463	1.1	7	27,920	8.8
42	Floor coverings	5,085	2.2	17	46,009	11.0
	Carpets, rugs	1,808	...	5	18,356	9.8
	Linoleum, other hard surface	1,523	...	9	27,903	5.4
	Other	96	...	4	10,611	0.9
	Not analyzed in detail	1,658	...	7	10,361	16.0
43	Furniture (household, office, store)	2,596	1.1	8	12,673	20.5
47	Agricultural chemicals (exc. fertilizer)	243	0.1	4	7,896	3.1
51	Automotive parts, accessories, etc.	3,582	1.6	15	22,029	16.3
	Batteries, electrical parts	351	...	6	9,842	3.6
	Tires, tubes	678	...	6	10,284	6.6
	Parts (exc. batteries, electrical parts)	991	...	4	8,478	11.7
	Garage, filling station equipment	190	...	4	7,364	2.6
	Accessories	838	...	9	13,008	6.4
	Other automotive supplies	534	...	...	...	...
52	Electrical wiring supplies, construction materials	196	0.1	11	8,024	2.3
53	Electrical apparatus, equipment	267	0.1	5	3,919	6.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS--Continued					
	South Atlantic Division--Continued					
54	Radios, television sets, home appliances, and specialties	195,183	84.4	268	231,017	84.4
	Radio sets, tubes, etc., public address systems	42,756	...	198	168,726	25.3
	Television sets, tubes, parts, etc.	11,654	...	58	77,433	15.0
	Electric household refrigerators, freezers	58,479	...	102	174,984	33.4
	Electric home laundry equipment	26,283	...	106	180,814	14.5
	Electric ranges	16,578	...	87	147,054	11.3
	Other electric kitchen equipment	10,737	...	82	148,727	7.2
	Other electric appliances, specialties	14,402	...	123	172,748	8.3
	Not analyzed in detail	14,294	...	27	16,349	87.4
55	Electric commercial equipment	9,401	4.1	30	92,616	10.2
56	Hardware	330	0.1	5	16,139	2.0
57	Plumbing, heating, air-conditioning	6,893	3.0	44	93,420	7.4
119	Toys, games, athletic goods	742	0.3	5	11,366	6.5
	Commodities, n.e.c.	2,713	1.2	...	...	...
126	Service receipts	396	0.2	18	40,482	1.0
	East South Central Division					
	All establishments	84,671	...	114	...	...
	Those analyzing commodity lines, total	83,837	100.0	109	...	...
42	Floor coverings	1,785	2.1	5	11,435	15.6
43	Furniture (household, office, store)	1,236	1.5	9	14,613	8.4
51	Automotive parts, accessories, etc.	1,917	2.3	4	5,843	32.8
52	Electrical wiring supplies, construction materials	2,079	2.5	8	10,818	19.2
53	Electrical apparatus, equipment	214	0.2	5	1,369	15.6
54	Radios, television sets, home appliances, and specialties	68,742	82.1	109	83,837	82.1
	Radio sets, tubes, etc., public address systems	13,570	...	75	54,897	24.7
	Television sets, tubes, parts, etc.	584	...	14	7,206	8.1
	Electric household refrigerators, freezers	20,430	...	44	55,814	36.6
	Electric home laundry equipment	8,010	...	46	54,944	14.6
	Electric ranges	5,798	...	38	45,092	12.8
	Other electric kitchen equipment	3,893	...	44	48,782	8.0
	Other electric appliances, specialties	5,371	...	47	50,557	10.6
	Not analyzed in detail	11,086	...	16	13,620	81.4
55	Electric commercial equipment	2,824	3.4	14	31,675	8.9
56	Hardware	285	0.3	4	7,452	3.8
57	Plumbing, heating, air-conditioning	3,068	3.6	22	36,387	8.4
	Commodities, n.s.c.	1,437	1.7	...	...	...
126	Service receipts	250	0.3	11	22,386	1.1
	West South Central Division					
	All establishments	145,881	...	191	...	...
	Those analyzing commodity lines, total	141,421	100.0	176	...	...
41	Musical instruments, phonograph records	1,668	1.2	9	16,871	9.9
42	Floor coverings	1,864	1.3	7	18,376	10.1
43	Furniture (household, office, store)	2,705	1.9	11	21,509	12.6
51	Automotive parts, accessories, etc.	6,522	4.6	11	23,181	28.1
	Batteries, electrical parts	615	...	7	16,712	3.7
	Tires, tubes	2,296	...	6	16,127	14.2
	Parts (exc. batteries, electrical parts)	2,037	...	4	16,089	12.7
	Garage, filling station equipment	619	...	4	17,840	3.5
	Other automotive supplies	955	...	...	...	...
52	Electrical wiring supplies, construction materials	1,859	1.3	18	14,444	12.9
54	Radios, television sets, home appliances, and specialties	109,827	77.8	176	141,421	77.8
	Radio sets, tubes, etc., public address systems	28,787	...	130	103,143	27.9
	Television sets, tubes, parts, etc.	1,131	...	32	31,204	3.6
	Electric household refrigerators, freezers	42,117	...	63	120,386	35.0
	Electric home laundry equipment	16,223	...	62	113,399	14.3
	Electric ranges	3,933	...	35	80,008	4.9
	Other electric kitchen equipment	2,636	...	31	74,780	3.5
	Other electric appliances, specialties	15,000	...	...	...	...
55	Electric commercial equipment	5,411	3.8	15	48,132	11.2
56	Hardware	545	0.4	6	5,428	10.0
57	Plumbing, heating, air-conditioning	7,145	5.0	32	77,611	9.2
	Commodities, n.e.c.	3,406	2.4	...	...	...
126	Service receipts	469	0.3	9	23,684	2.0
	Mountain Division					
	All establishments	51,624	...	92	...	...
	Those analyzing commodity lines, total	50,547	100.0	84	...	...
41	Musical instruments, phonograph records	1,365	2.7	4	6,584	20.7
53	Electric apparatus, equipment	1,266	2.5	4	6,462	19.6
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS--Continued					
	Mountain Division--Continued					
54	Radios, television sets, home appliances, and specialties	40,821	80.8	84	50,547	80.8
	Radio sets, tubes, etc., public address systems	7,785	...	55	28,784	27.0
	Television sets, tubes, parts, etc.	859	...	10	9,899	8.7
	Electric household refrigerators, freezers	12,011	...	29	34,613	34.7
	Electric home laundry equipment	6,403	...	29	36,044	17.8
	Electric ranges	3,585	...	22	30,334	11.8
	Other electric kitchen equipment	2,428	...	20	27,576	8.8
	Other electric appliances, specialties	2,496	...	29	22,327	11.2
	Not analyzed in detail	5,254	...	9	7,258	72.4
55	Electric commercial equipment	1,779	3.5	10	18,854	9.4
57	Plumbing, heating, air-conditioning	986	2.0	9	15,057	6.5
80	Farm, garden machinery (exc. tractors)	1,374	2.7	5	7,934	17.3
	Commodities, n.s.c., and service receipts	2,956	5.8	...	...	...
	Pacific Division					
	All establishments	206,239	...	284	...	...
	Those analyzing commodity lines, total	200,817	100.0	247	...	...
40	Kitchen utensils, miscellaneous housewares	595	0.3	5	5,144	11.6
41	Musical instruments, phonograph records	3,775	1.9	8	31,808	11.9
51	Automotive parts, accessories, etc.	2,854	1.4	6	15,105	18.9
	Batteries, electrical parts	538	...	5	14,421	3.7
	Tires, tubes	1,316	...	5	14,421	9.1
	Other automotive supplies	1,000	...	...	...	...
52	Electrical wiring supplies, construction materials	622	0.3	8	27,096	2.3
54	Radios, television sets, home appliances, and specialties	181,267	90.3	247	200,817	90.3
	Radio sets, tubes, etc., public address systems	44,054	...	164	145,173	30.3
	Television sets, tubes, parts, etc.	18,571	...	80	94,257	19.7
	Electric household refrigerators, freezers	46,320	...	60	156,183	29.6
	Electric home laundry equipment	26,243	...	52	142,816	18.4
	Electric ranges	11,721	...	44	139,520	8.4
	Other electric kitchen equipment	6,008	...	41	117,913	5.1
	Other electric appliances, specialties	21,267	...	108	159,637	13.3
	Not analyzed in detail	7,083	...	18	7,169	98.8
55	Electric commercial equipment	3,636	1.8	14	38,187	9.5
57	Plumbing, heating, air-conditioning	3,142	1.6	23	59,086	5.3
119	Toys, games, athletic goods	643	0.3	7	7,687	8.4
	Commodities, n.e.c.	3,706	1.8	...	...	...
126	Service receipts	577	0.3	16	39,164	1.5
	HARDWARE WHOLESALERS					
	New England Division					
	All establishments	(x)	...	138	...	...
	Those analyzing commodity lines, total	59,570	100.0	123	...	...
30	Seeds (field, garden)	505	0.8	5	3,932	12.8
40	Kitchen utensils, miscellaneous housewares	497	0.8	6	2,575	19.3
45	Paints, varnishes, lacquers	957	1.6	19	10,047	9.5
46	Fertilizer, fertilizer materials	66	0.1	6	2,318	2.8
51	Automotive parts, accessories, etc.	440	0.7	6	5,491	8.0
52	Electrical wiring supplies, construction materials	805	1.4	19	16,704	4.8
53	Electrical apparatus, equipment	191	0.3	4	4,608	4.1
54	Radios, television sets, home appliances, and specialties	2,976	5.0	14	14,648	20.3
	Electric household refrigerators, freezers	366	...	4	8,282	4.4
	Electric home laundry equipment	240	...	4	8,430	2.8
	Electric ranges	219	...	4	8,430	2.6
	Other electric kitchen equipment	399	...	5	8,464	4.7
	Other electric appliances, specialties	1,752	...	...	...	...
55	Electric commercial equipment	444	0.7	6	9,197	4.8
56	Hardware	44,514	74.9	123	59,570	74.9
57	Plumbing, heating, air-conditioning	877	1.5	14	5,164	17.0
	Plumbing fixtures, equipment, supplies	225	...	5	2,669	8.4
	Pipe fittings, valves, specialties	206	...	4	2,570	8.0
	Other plumbing, heating equipment	360	...	...	...	...
	Not analyzed in detail	86	...	5	1,314	6.5
80	Farm, garden machinery (exc. tractors)	140	0.2	7	2,625	5.3
82	General industrial machinery, equipment	241	0.4	5	2,950	8.2
83	Metal-working machinery	59	0.1	4	1,562	3.8
86	Industrial equipment, supplies	844	1.4	14	6,514	13.0
	Abrasives, abrasive material	311	...	11	5,174	6.0
	Industrial leather, belting, packing	144	...	8	4,428	3.2
	Mechanical rubber goods	38	...	5	1,159	3.3
	Rope, cordage, twine (exc. wire)	149	...	9	5,066	2.9
	Miscellaneous industrial equipment, supplies	202	...	6	2,126	9.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HARDWARE WHOLESALERS--Continued					
	New England Division--Continued					
95	Iron, steel wire and wire products	338	0.6	13	5,285	6.4
	Woven wire fence, getes	25	...	4	2,909	0.8
	Neils, (steples, tacks, brads)	213	...	10	4,614	4.6
	Wire rope, ceble (exc. insulated)	44	...	5	2,059	2.1
	Other iron, steel wire products	56	...	...	...	...
119	Toye, games, ethletic goods	2,021	3.4	14	14,087	14.3
	Commodities, n.e.c., and service receipts	3,655	6.1	...	...	...
	Middle Atlantic Division					
	All establishmenta	326,817	...	760	...	...
	Those anelyzing commodity lines, total	306,938	100.0	683	...	...
39	China, glessware, crockery	1,148	0.4	21	35,450	3.2
40	Kitchen utensils, miscellaneous homewares	5,476	1.8	22	43,313	12.6
42	Floor coverings	1,415	0.5	7	13,958	10.1
43	Furniture (housebold, office, store)	361	0.1	10	11,695	3.1
45	Peints, varnishes, lacquers	3,871	1.3	65	70,397	5.5
46	Fertilizer, fertilizer materiale	456	0.1	15	23,477	1.9
51	Automotive parts, eccessories, etc	4,538	1.5	28	48,943	9.3
	Betteries, electrical parts	122	...	11	27,682	0.4
	Tires, tubes	290	...	9	26,759	1.1
	Parts (exc. betteries, electrical parts)	412	...	7	9,286	4.4
	Garage, filling stetion equipment	946	...	11	25,278	3.7
	Accessories	1,287	...	14	32,023	4.0
	Other autometive supplies	444	...	15	21,725	2.0
	Not analyzed in detail	1,037	...	5	6,510	15.9
52	Electrical wiring supplies, construction meteriels	3,172	1.0	87	65,083	4.9
54	Radios, television sets, home appliances, and specialties	8,801	2.9	44	84,034	10.5
	Radio sets, tubes, etc., public address systems	1,418	...	13	30,081	4.7
	Electric household refrigeratora, freezers	686	...	11	17,869	3.8
	Electric home laundry equipment	1,270	...	11	27,705	4.6
	Electric ranges	273	...	9	22,784	1.2
	Othar electric kitchen equipment	83	...	9	20,927	0.4
	Other electric appliances, specialties	4,276	...	...	...	...
	Not analyzed in detail	795	...	4	6,684	11.9
55	Electric commercial equipment	246	0.1	7	3,659	6.7
56	Hardware	229,644	74.8	683	306,938	74.8
57	Plumbing, heating, air-conditioning	10,660	3.5	92	71,192	15.0
64	Janitors' supplies	440	0.1	15	16,796	2.6
80	Farm, garden machinery (exc. trsctors)	1,049	0.3	17	16,315	6.4
82	General industrial machinery, equipment	1,193	0.4	26	15,657	7.6
83	Metal-working machinery	1,055	0.3	29	14,797	7.1
	Machine tools, equipment	783	...	21	9,520	8.2
	Portable metal-working machinery (power-driven)	91	...	10	6,752	1.3
	Miscellaneous metal-working machinery	181	...	...	...	...
84	Construction, mining, excaveting machinery	652	0.2	7	4,079	16.0
85	Special industry machinery, equipment	384	0.1	12	7,370	5.2
86	Industriel equipment, supplies	3,184	1.0	50	35,800	8.9
	Abrasives, ebresive material	398	...	30	18,103	2.2
	Industrial lesther, belting, packing	155	...	14	8,182	1.9
	Mechanical rubber goods	1,060	...	15	20,697	5.1
	Rope, cordage, twine (exc. wire)	225	...	25	15,879	1.4
	Miscellaneous industrial equipment, supplies	1,346	...	...	...	...
93	Iron, stesl products (semi-finished)	2,898	0.9	10	10,765	26.9
94	iron, steel products (flat)	813	0.3	16	13,608	6.0
	Plates	86	...	4	3,755	2.3
	Strip (hot, cold rolled)	156	...	5	7,115	2.2
	Sheets (galvanized, other coated)	146	...	11	8,712	1.7
	Other flat iron, steel products	425	...	...	...	...
95	Iron, steel wire and wire products	3,015	1.0	59	46,532	6.5
	Woven wire fence, gates	660	...	23	33,336	2.0
	Fence posts, fittings	98	...	15	17,618	0.6
	Barbed, twisted wire	181	...	20	22,396	0.8
	Nsils (staples, tecks, brads)	1,364	...	48	42,022	3.2
	Wire rope, ceble (exc. insulated)	274	...	19	15,707	1.7
	Strand, galvanized	18	...	6	7,740	0.2
	Drewn wire	47	...	7	10,799	0.4
	Other iron, steel wire products	107	...	...	...	...
	Not analyzed in detail	266	...	4	1,283	20.7
96	Iron and steel finished products	890	0.3	17	16,622	5.4
	Bar-size shapes (exc. reinforcement), hot rolled	309	...	6	6,416	4.8
	Bar-eize shapes (cold finished)	177	...	7	10,194	1.7
	Concrete reinforcement bars	53	...	4	4,411	1.2
	Tool steel	15	...	5	3,500	0.4
	Other finished products	336	...	...	...	...
	HARDWARE WHOLESALERS--Continued					
	Middle Atlantic Division--Continued					
97	Iron and steel pipe and tubes	289	0.1	15	16,521	1.7
	Steel pipe, tubing (exc. seamless)	147	...	9	6,898	2.1
	Other iron, steel pipe	142	...	...	...	...
101	Nonferrous metals	192	0.1	8	5,452	3.5
109	Glass (aheet and conteiners)	372	0.1	22	18,469	2.0
115	Paper (basic materials, peperboard)	549	0.2	19	13,176	4.2
	Wrapping paper	138	...	8	3,599	3.8
	Building paper, board	228	...	13	11,585	2.0
	Miscellaneous paper, paperboard	183	...	...	...	...
116	Converted peper products	198	0.1	11	4,304	4.6
118	Jewelry, silverware, trophies	440	0.1	9	13,504	3.2
119	Toys, games, athletic goods	12,311	4.0	38	68,568	18.0
	Small arms, ammunition	2,557	...	12	39.547	6.5
	Toys, games	3,614	...	11	30,539	11.8
	Bicycles	895	...	10	36,487	2.4
	Children's vehicles (exc. bicycles)	259	...	6	24,433	1.1
	Other athletic goods	536	...	6	15,671	3.4
	Not analyzed in detail	4,450	...	22	26,391	16.9
123	Rubber sundries, n.e.c	222	0.1	5	12,218	1.8
	Commodities, n.e.c	6,370	2.1	...	...	...
126	Service receipts	634	0.2	14	8,379	7.6
	East North Central Division					
	All establishments	354,700	...	344	...	...
	Those analyzing commodity lines, total	314,515	100.0	319	...	...
39	China, glassware, crockery	485	0.2	8	39,247	1.2
40	Kitchen utensils, miscellaneous homewares	5,667	1.8	14	68,672	8.2
42	Floor coverings	7,334	2.3	9	63,952	11.5
43	Furniture (household, office, store)	5,127	1.6	5	60,817	8.4
45	Paints, varnishes, lacquers	2,997	1.0	31	79,434	3.8
51	Automotive parts, accessories, etc	7,720	2.4	26	134,471	5.7
52	Electrical wiring supplies, construction materials	13,029	4.1	64	171,900	7.6
54	Radios, television sets, home eppliances and specialties	18,727	6.0	42	178,533	10.5
55	Electric commercial equipment	384	0.1	8	40,514	0.9
56	Hardware	165,839	52.7	319	314,575	52.7
57	Plumbing, hesting, sir-conditioning	22,885	7.3	69	203,053	11.3
80	Farm, garden machinery (exc. tractors)	5,985	1.9	16	75,837	7.9
82	General industrial machinery, equipment	552	0.2	11	33,805	1.6
83	Metal-working machinery	447	0.1	12	13,133	3.4
85	Special industry machinery, equipment	1,036	0.3	8	14,449	7.2
86	Industrial equipment, supplies	17,016	5.4	30	107,509	15.8
	Abrasives, ebresive material	1,654	...	15	53,865	3.1
	Industrial leather, belting, pecking	106	...	9	42,029	0.2
	Mechanical rubber goods	135	...	7	31,218	0.4
	Rope, cordage, twine (exc. wire)	439	...	14	54,269	0.8
	Miscellaneous industrial equipment supplies	10,547	...	10	72,634	14.5
	Not analyzed in detail	4,135	...	8	24,275	17.0
94	Iron, steel products (flat)	1,138	0.4	5	17,464	6.5
95	Iron, steel wire and wire products	5,603	1.8	42	88,291	6.3
	Woven wire fence, gates	784	...	19	59,674	1.3
	Fence posts, fittings	89	...	11	51,278	0.2
	Barbed, twisted wire	406	...	12	53,475	0.8
	Nails (staples, tacks, brads)	2,512	...	28	75,351	3.3
	Wire rope, cable (exc. insulated)	106	...	17	30,858	0.3
	Drewn wire	85	...	4	14,052	0.6
	Other iron, steel wire products	210	...	...	...	...
	Not analyzed in detail	1,411	...	5	9,626	14.6
96	Iron and steel finished products	1,152	0.4	8	21,129	5.4
97	Iron and steel pipe and tubes	905	0.3	10	49,525	1.8
	Steel pipe, tubing (exc. seamless)	717	...	10	49,525	1.4
	Other iron, steel pipe	188	...	...	...	...
119	Toys, games, athletic goods	22,235	7.1	31	152,537	14.6
	Commodities, n.e.c., and service receipts	8,252	2.6	...	...	...
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division					
	All esteblishments	(x)	...	217	...	...
	Those anslyzing commodity lines, total	221,868	100.0	205	...	...
39	China, glassware, crockery	570	0.2	11	24,107	2.4
40	Kitchen utensils, miscellaneous homewares	568	0.2	11	26,734	2.1
42	Floor coverings	1,896	0.8	9	32,184	5.9
43	Furniture (household, office, store)	3,581	1.6	16	42,948	8.3
	Household furniture	1,831	...	9	28,640	6.4
	Mattresses, bed springs	47	...	5	3,870	1.2
	Other furniture	316	...	...	...	...
	Not analyzed in detail	1,387	...	4	11,940	11.6

See footnotes at end of teble.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distri-bution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	HARDWARE WHOLESALERS--Continued					
	South Atlantic Division--Continued					
45	Psints, varnishes, lscquers	4,168	1.9	43	69,637	6.0
51	Automotive parts, accessories, etc.	2,416	1.1	28	56,848	4.2
52	Electrical wiring supplies, construction materials	4,420	2.0	50	84,854	5.2
54	Radios, television sets, home sppliancea, and specialties	10,673	4.8	47	92,911	11.5
	Radio sets, tubes, etc., public address systems	2,468	...	18	43,419	5.7
	Electric household refrigerstors, freezers	2,614	...	15	47,334	5.5
	Electric home laundry equipment	624	...	19	48,596	1.3
	Electric ranges	1,497	...	14	34,738	4.3
	Other electric kitchen equipment	310	...	14	34,095	0.9
	Other electric appliances, specialties	1,230	...	...	...	...
	Not analyzed in detail	1,930	...	8	15,815	12.2
55	Electric commercial equipment	175	0.1	8	20,969	0.8
56	Hardware	147,812	66.9	205	221,868	66.9
57	Plumbing, heating, sir-conditioning	15,006	6.8	57	106,802	14.0
80	Farm, garden mschinery (exc. tractors)	2,599	1.2	27	49,773	5.2
81	Tractors and equipment (exc. truck-tractors)	197	0.1	5	5,922	3.3
82	General industrial machinery, equipment	2,319	1.0	7	15,212	15.2
83	Metal-working machinery	261	0.1	4	9,258	2.8
86	Industrial equipment, supplies	2,003	0.9	18	18,865	10.6
94	Iron, steel products (flst)	815	0.4	17	21,439	3.8
	Sheets (hot rolled)	58	...	4	3,529	1.6
	Sheets (galvanized, other costed)	325	...	11	13,095	2.5
	Other flst iron, steel products	432	...	...	...	...
95	Iron, steel wire and wire products	2,955	1.3	34	48,725	6.1
	Woven wire fence, gstes	633	...	24	38,619	1.6
	Fence posts, fittings	87	...	12	22,897	0.4
	Barbed, twisted wire	388	...	23	41,826	0.9
	Nsils (staples, tacks, brads)	1,291	...	30	45,006	2.9
	Wire rope, csble (exc. insulsted)	254	...	13	20,031	1.3
	Drswn wire	37	...	6	13,023	0.3
	Other iron, steel wire products	265	...	...	...	...
96	Iron snd steel finished products	1,858	0.8	11	19,569	9.5
	Rails, tieplates, splice bars, etc.	419	...	4	10,479	4.0
	Bar-size shspes (exc. reinforcement), hot rolled	101	...	5	7,596	1.3
	Concrete reinforcement bars	35	...	4	8,996	0.4
	Other finished products	1,303	...	...	...	...
97	Iron and steel pipe and tubes	574	0.2	17	20,863	2.8
	Cast iron soil pipe	191	...	7	12,634	1.5
	Steel pipe, tubing (exc. seamless)	286	...	13	12,544	2.3
	Other iron, steel pipe	97	...	...	...	...
111	Lumber (rough, dressed, finished)	252	0.1	4	2,746	9.2
115	Paper (basic materials, paperbosrd)	407	0.2	14	25,575	1.6
	Building paper, board	274	...	13	22,597	1.2
	Miscellaneous paper, psperboard	133	...	...	...	...
119	Toys, games, sthletic goods	6,190	2.8	39	80,781	7.7
	Commodities, n.e.c.	9,876	4.4	...	...	...
126	Service receipts	277	0.1	5	11,923	2.3
	East South Centrsl Division					
	All establishments	223,744	...	93	...	...
	Those analyzing commodity lines, totsl	182,228	100.0	78	...	...
39	China, glassware, crockery	2,529	1.4	12	108,295	2.3
40	Kitchen utensils, miscellaneous homewares	6,978	3.8	8	69,747	10.0
42	Floor coverings	1,651	0.9	6	73,950	2.2
43	Furniture (household, office, store)	4,022	2.2	15	116,775	3.4
45	Paints, varnishes, lscquers	5,656	3.1	21	130,257	4.3
51	Automotive parts, sccessories, etc.	3,276	1.8	16	133,752	2.4
52	Electrical wiring, supplies, construction materials	9,952	5.5	24	130,184	7.6
53	Electricsl apparstus, equipment	3,309	1.8	6	33,910	9.8
54	Rsdios, television sets, home appliances, and specisltie s	11,374	6.2	22	137,797	8.2
55	Electric commercial equipment	737	0.4	5	38,062	1.9
56	Hardware	76,227	41.9	78	182,228	41.9
57	Plumbing, heating, sir-conditioning	7,521	4.1	29	77,488	9.7
80	Farm, garden machinery (exc. tractors)	1,481	0.8	12	22,616	6.5
82	Generel industriel machinery, equipment	1,171	0.6	7	34,262	3.4
83	Metal-working machinery	592	0.3	8	34,419	1.7
85	Special industry machinery, equipment	514	0.3	6	41,730	1.2
86	Industrial equipment, supplies	4,165	2.3	14	46,156	9.0
94	Iron, steel products (flst)	797	0.4	10	43,284	1.8
95	Iron, steel wire and wire products	9,758	5.4	19	101,736	9.6
96	Iron and steel finished products	313	0.2	6	34,091	0.9
97	Iron and steel pipe snd tubes	1,376	0.8	10	42,499	3.2
	Cast iron soil pipe	133	...	8	40,964	0.3
	Steel pipe, tubing (exc. seamless)	1,203	...	8	41,980	2.9
	Other iron, steel pipe	40	...	...	...	...
109	Glass (sheet and containers)	1,233	0.7	8	88,995	1.4
111	Lumber (rough, dressed, finished)	585	0.3	4	1,950	30.0
	HARDWARE WHOLESALERS--Continued					
	East South Centrsl Division--Continued					
115	Paper (basic meterials, paperboard)	2,119	1.2	10	36,024	5.9
	Building psper, board	1,849	...	9	35,742	5.2
	Miscellaneous paper, psperboard	270	...	...	...	...
119	Toys, games, sthletic goods	14,651	8.0	23	140,895	10.4
121	Luggsge, ssddlery, harness	1,401	0.8	12	101,338	1.4
	Commodities, n.s.c., and service receipts	8,840	4.8	...	...	...
	West South Central Division					
	All establishments	201,348	...	143	...	...
	Those anslyzing commodity lines, totsl	184,386	100.0	127	...	...
39	China, glasswsre, crockery	921	0.5	8	57,094	1.6
40	Kitchen utensils, miscellaneous homewsres	1,433	0.8	7	18,315	7.8
42	Floor coverings	1,737	0.9	6	21,383	8.1
43	Furniture (household, office, store)	3,355	1.8	10	28,862	11.6
	Household furniture	2,297	...	7	24,337	9.4
	Msttresses, bed springs	220	...	4	14,226	1.5
	Other furniture	838	...	...	...	...
45	Psints, varnishes, lscquers	1,063	0.6	12	49,204	2.2
51	Automotive parts, sccessories, etc.	4,843	2.6	24	105,435	4.6
52	Electrical wiring supplies, construction materials	4,989	2.7	28	84,631	5.9
	Interior wiring, construction materials	1,920	...	17	32,340	5.9
	Outside construction materials	518	...	5	19,066	2.7
	Lighting fixture (residentisl, commercisl, industrial)	719	...	7	20,425	3.5
	Electric lamps (incandescent, fluorescent)	294	...	14	51,849	0.6
	Not anslyzed in detail	1,538	...	8	23,438	6.6
54	Rsdios, television sets, home sppliances, and specialties	9.024	4.9	22	101,523	8.9
	Radio sets, tubes, etc., public address systems	1,641	...	11	42,082	3.9
	Electric household refrigerators, freezers	2,194	...	6	29,570	7.4
	Electric home laundry equipment	258	...	5	46,278	0.6
	Electric ranges	717	...	6	23,190	3.1
	Other electric kitchen equipment	122	...	5	19,536	0.6
	Other electric appliances, specialties	1,334	...	11	57,807	2.3
	Not anslyzed in detail	2,758	...	5	27,048	10.2
55	Electric commercisl equipment	533	0.3	4	21,795	2.4
56	Hardware	93,254	50.8	127	184,387	50.8
57	Plumbing, heating, sir-conditioning	14,991	8.1	44	126,123	11.9
	Air-conditioning equipment	185	...	6	7,193	2.6
	Gss appliances, supplies	1,573	...	15	53,590	2.9
	Heating, cooking stoves (exc. electric, gas)	2,026	...	15	53,146	3.8
	Fans, blowers, unit heaters, and sccessories	70	...	8	11,547	0.6
	Plumbing fixtures, equipment, supplies	4,536	...	13	45,731	9.9
	Pipe fittings, valves, specialties	3,686	...	19	70,813	5.2
	Other plumbing, heating equipment	77	...	...	...	...
	Not analyzed in detail	2,838	...	14	24,807	11.4
80	Farm, garden machinery (exc. tractors)	696	0.4	9	22,222	3.1
82	General industrial machinery, equipment	2,437	1.3	8	53,433	4.6
83	Metal-working mschinery	2,253	1.2	9	62,137	3.6
	Machine tools, equipment	966	...	9	62,137	1.6
	Welding machinery, equipment	1,173	...	5	26,906	4.4
	Miscellaneous metal-working machinery	114	...	...	...	...
85	Speciel industry machinery, equipment	973	0.5	5	28,555	3.4
86	Industrial equipment, supplies	3,789	2.0	19	64,811	5.8
	Abrasives, sbresive mstericl	250	...	10	39,533	0.6
	Industrial lesther, belting, packing	113	...	7	38,077	0.3
	Mechanical rubber goods	722	...	9	59,659	1.2
	Rope, cordage, twine (exc. wire)	631	...	11	39,271	1.6
	Miscellaneous industrial equipment, supplies	1,490	...	10	31,715	4.7
	Not anslyzed in detail	583	...	4	3,007	19.4
94	Iron, steel products (flst)	5,016	2.7	7	56,795	8.8
95	Iron, steel wire and wire products	6,127	3.3	20	71,753	8.5
96	Iron and steel finished products	9,634	5.2	8	58,076	16.6
97	Iron and steel pipe and tubes	6,496	3.5	10	52,039	12.5
101	Nonferrous metals	250	0.1	5	40,343	0.6
111	Lumber (rough, dressed, finished)	117	0.1	4	1,412	8.3
114	Wallpaper	115	0.1	4	9,662	1.2
119	Toys, games, sthletic goods	6,605	3.6	21	83,793	7.9
	Commodities, n.e.c., and service receipts	3,735	2.0	...	...	...
	Mountain Division					
	All estsblishments	(x)	...	64	...	...
	Those analyzing commodity lines, total	74,430	100.0	62	...	...
39	China, glassware, crockery	456	0.6	11	28,890	1.6
40	Kitchen utensils, miscellaneous homewares	97	0.1	4	3,397	2.8
42	Floor coverings	1,250	1.7	10	29,727	4.2
43	Furniture (household, office, store)	234	0.3	4	7,425	3.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Per cent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as per cent of col. 4 (5)
	HARDWARE WHOLESALERS--Continued					
	Mountain Division--Continued					
45	Paints, varnishes, lacquers	727	1.0	15	32,316	2.2
51	Automotive parts, accessories, etc.	4,058	5.4	19	46,327	8.8
	Batteries, electrical parts	321	...	12	38,053	0.8
	Tires, tubes	515	...	12	39,478	1.3
	Parts (exc. batteries, electrical parts)	1,081	...	9	30,654	3.5
	Garage, filling station equipment	791	...	11	33,800	2.3
	Accessories	499	...	12	37,448	1.3
	Other automotive supplies	851	...	...	...	...
52	Electrical wiring supplies, construction materials	1,773	2.4	21	38,233	4.6
	Interior wiring, construction materials	587	...	13	27,173	2.2
	Outside construction materials	68	...	4	2,568	2.6
	Lighting fixtures (residential, commercial, industrial)	352	...	9	24,539	1.4
	Electric lamps, (incandescent, fluorescent)	155	...	15	32,879	0.5
	Not analyzed in detail	611	...	4	4,252	14.4
53	Electrical apparatus, equipment	153	0.2	4	3,258	4.7
54	Radios, television sets, home appliances, and specialties	4,016	5.4	22	45,834	8.8
	Radio sets, tubes, etc., public address systems	1,019	...	14	37,901	2.7
	Television sets, tubes, parts, etc.	85	...	5	24,136	0.4
	Electric household refrigerators, freezers	1,560	...	14	38,743	4.0
	Electric home laundry equipment	280	...	12	37,932	0.7
	Electric ranges	490	...	13	38,304	1.3
	Other electric kitchen equipment	280	...	13	38,815	0.7
	Other electric appliances, specialties	302	...	16	35,698	0.8
55	Electric, commercial equipment	287	0.4	5	6,611	4.3
56	Hardware	34,962	47.1	62	74,430	47.1
57	Plumbing, heating, air-conditioning	5,732	7.7	29	57,764	9.9
80	Farm, garden machinery (exc. tractors)	122	0.2	7	11,897	1.0
	Dairy equipment	5	...	4	7,755	0.1
	Garden equipment	55	...	6	11,857	0.5
	Farm machinery	62	...	4	7,090	0.9
82	General industrial machinery, equipment	613	0.8	7	23,141	2.6
	Compressors, pumps	368	...	5	18,416	2.0
	Fans, blowers (industrial equipment)	36	...	4	18,032	0.2
	Mechanical power transmission equipment	47	...	4	16,459	0.3
	Other general industrial machinery	162	...	...	...	...
83	Metal-working machinery	814	1.1	11	32,959	2.5
	Machine tools, equipment	394	...	7	22,318	1.8
	Welding machinery, equipment	65	...	6	22,772	0.3
	Miscellaneous metal-working machinery	355	...	...	...	...
84	Construction, mining, excavating machinery	696	0.9	6	22,613	3.1
85	Special industry machinery, equipment	457	0.6	8	18,889	2.4
	Wood-working machinery	286	...	5	13,669	2.1
	Miscellaneous special machinery equipment	171	...	...	...	...
86	Industrial equipment, supplies	840	1.1	11	32,653	2.6
	Abrasives, abrasive material	205	...	8	29,049	0.7
	Industrial leather, belting, packing	110	...	5	15,473	0.7
	Mechanical rubber goods	129	...	7	27,586	0.5
	Rope, cordage, twine, (exc. wire)	61	...	6	15,485	0.4
	Miscellaneous industrial equipment, supplies	335	...	7	24,829	1.3
93	Iron, steel products (semi-finished)	269	0.4	5	16,632	1.6
94	Iron, steel products (flat)	2,659	3.6	13	37,912	7.0
	Plates	248	...	5	21,951	1.1
	Strip (hot, cold rolled)	347	...	7	26,013	1.3
	Sheets (cold rolled)	227	...	8	28,154	0.8
	Sheets (hot rolled)	261	...	9	31,896	0.8
	Sheets (galvanized, other coated)	860	...	10	32,478	2.6
	Other flat iron, steel products	716	...	...	...	...
95	Iron, steel wire and wire products	2,295	3.1	14	37,419	6.1
	Woven wire fence, gates	467	...	9	31,015	1.5
	Fence posts, fittings	119	...	9	31,015	0.4
	Barbed, twisted wire	293	...	9	31,015	0.9
	Nails (staples, tacks, brads)	804	...	12	35,215	2.3
	Wire rope, cable (exc. insulated)	243	...	10	33,048	0.7
	Strand, galvanized	67	...	5	18,492	0.4
	Reinforcement mesh	70	...	5	20,378	0.3
	Drawn wire	63	...	7	22,283	0.3
	Other iron, steel wire products	169	...	...	...	...
96	Iron and steel finished products	1,609	2.2	12	31,324	5.1
	Rails, tieplates, splice bars, etc.	438	...	7	24,656	1.8
	Bar-size shapes (exc. reinforcement), hot rolled	244	...	7	22,551	1.1
	Bar-size shapes, cold finished	244	...	7	24,516	1.0
	Concrete reinforcement bars	146	...	6	24,124	0.6
	Tool steel	192	...	5	20,238	0.9
	Structural shapes (exc. bar-size shapes)	105	...	5	12,720	0.8
	Other finished products	240	...	8	21,313	1.1
97	Iron and steel pipe and tubes	983	1.3	11	34,670	2.8
	Cast iron soil pipe	152	...	5	20,378	0.7
	Steel pipe, tubing (exc. seamless)	681	...	10	33,315	2.0
	Other iron steel pipe	150	...	...	...	...
	HARDWARE WHOLESALERS--Continued					
	Mountain Division--Continued					
99	Stainless steel	167	0.2	7	21,338	0.8
101	Nonferrous metals	963	1.3	5	13,190	7.3
109	Glass (sheet and containers)	111	0.1	6	19,143	0.6
115	Paper (basic materials, paperboard)	442	0.6	10	26,881	1.6
	Building paper, board	256	...	8	25,213	1.0
	Miscellaneous papers, paperboard	186	...	...	...	...
118	Jewelry, silverware, trophies	227	0.3	7	16,570	1.4
	Clocks, watches	107	...	5	12,119	0.9
	Other jewelry items	120	...	...	...	...
119	Toys, games, athletic goods	4,650	6.2	20	45,135	10.3
	Commodities, n.e.c.	2,768	3.7	...	...	...
	Pacific Division					
	All establishments	266,790	...	267	...	...
	Those analyzing commodity lines, total	256,054	100.0	239	...	...
39	China, glassware, crockery	1,731	0.7	17	88,581	2.0
40	Kitchen utensils, miscellaneous homewares	6,170	2.4	12	64,477	9.6
43	Furniture (household, office, store)	301	0.1	9	40,276	0.7
45	Paints, varnishes, lacquers	2,564	1.0	23	87,048	2.9
46	Fertilizer, fertilizer materials	233	0.1	9	44,059	0.5
51	Automotive parts, accessories, etc.	4,490	1.8	23	101,004	4.4
	Batteries, electrical parts	188	...	12	45,154	0.4
	Tires, tubes	796	...	9	71,296	1.1
	Parts (exc. batteries, electrical parts)	357	...	4	3,179	11.2
	Garage, filling station equipment	162	...	9	16,012	1.0
	Accessories	1,282	...	14	54,073	2.4
	Other automotive supplies	1,705	...	...	...	...
52	Electrical wiring, supplies, construction materials	3,001	1.2	38	106,767	2.8
	Interior wiring, construction materials	1,858	...	28	91,140	2.0
	Outside construction materials	107	...	6	18,719	0.6
	Lighting fixtures (residential, commercial, industrial)	194	...	13	69,894	0.3
	Electric lamps (incandescent, fluorescent)	659	...	18	87,160	0.8
	Not analyzed in detail	183	...	6	13,705	1.3
53	Electrical apparatus, equipment	348	0.1	8	31,358	1.1
54	Radios, television sets, home appliances, and specialties	7,073	2.8	23	78,381	9.0
	Radio sets, tubes, etc., public address systems	871	...	10	55,816	1.6
	Electric household refrigerators, freezers	1,906	...	10	57,489	3.3
	Electric home laundry equipment	511	...	8	49,163	1.0
	Electric ranges	933	...	9	46,145	2.0
	Other electric kitchen equipment	105	...	8	25,140	0.4
	Other electric appliances, specialties	2,747	...	...	...	...
55	Electric commercial equipment	374	0.1	5	12,998	2.9
56	Hardware	151,621	59.2	239	256,054	59.2
57	Plumbing, heating, air-conditioning	12,349	4.8	50	112,132	11.0
80	Farm, garden machinery (exc. tractors)	1,338	0.5	12	57,472	2.3
	Dairy equipment	138	...	4	22,375	0.6
	Garden equipment	556	...	8	20,277	2.7
	Farm machinery	644	...	4	41,711	1.5
82	General industrial machinery, equipment	188	0.1	7	22,254	0.8
83	Metal-working machinery	842	0.3	11	14,557	5.8
	Machine tools, equipment	657	...	6	10,199	6.4
	Welding machinery, equipment	113	...	7	10,304	1.1
	Miscellaneous metal-working machinery	72	...	...	...	...
85	Special industry machinery, equipment	422	0.2	6	4,222	10.0
86	Industrial equipment, supplies	6,050	2.4	39	62,434	9.7
	Abrasives, abrasive material	230	...	16	21,425	1.1
	Industrial leather, belting, packing	133	...	7	7,679	1.7
	Mechanical rubber goods	139	...	9	19,361	0.7
	Rope, cordage, twine (exc. wire)	585	...	27	37,483	1.6
	Miscellaneous industrial equipment, supplies	4,963	...	...	...	...
94	Iron, steel products (flat)	1,563	0.6	15	45,032	3.5
	Plates	289	...	7	18,899	1.5
	Strip (hot, cold rolled)	74	...	8	17,787	0.4
	Sheets (hot rolled)	132	...	7	18,478	0.7
	Sheets (galvanized, other coated)	569	...	10	27,467	2.1
	Other flat iron, steel products	499	...	...	...	...
95	Iron, steel wire and wire products	5,592	2.2	44	69,928	8.0
	Woven wire fence, gates	543	...	19	32,304	1.7
	Fence posts, fittings	44	...	8	21,368	0.2
	Barbed, twisted wire	197	...	15	27,250	0.7
	Nails (staples, tacks, brads)	2,787	...	27	34,709	8.0
	Wire rope, cable (exc. insulated)	526	...	25	31,740	1.6
	Other iron, steel wire products	1,495	...	...	...	...
96	Iron and steel finished products	4,667	1.8	16	64,790	7.2
97	Iron and steel pipe and tubes	2,120	0.8	19	54,070	3.9
99	Stainless steel	8,578	3.4	7	26,375	32.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HARDWARE WHOLESALERS--Continued					
	Pacific Division--Continued					
100	Building metal work, n.e.c.	1,054	0.4	5	26,445	4.0
101	Nonferrous metals	6,101	2.4	11	44,749	13.6
102	Petroleum and products	606	0.2	5	16,141	3.8
115	Paper (basic materials, paperboard)	933	0.4	11	35,619	2.6
119	Toys, games, athletic goods	22,053	8.6	26	134,860	16.4
	Commodities, n.e.c.	3,391	1.3	...	...	...
126	Service receipts	301	0.1	6	8,310	3.6
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments	139,666	...	341	...	...
	Those analyzing commodity lines, total	135,986	100.0	322	...	...
45	Paints, varnishes, lacquers	380	0.3	5	5,490	6.9
52	Electrical wiring supplies, construction materials	3,297	2.4	20	18,237	18.1
53	Electrical apparatus, equipment	209	0.2	6	3,505	6.0
54	Radios, television sets, home appliances, and specialties	3,022	2.2	11	10,981	27.5
	Electric household refrigerators, freezers	876	...	5	9,447	9.3
	Electric home laundry equipment	546	...	4	9,231	5.9
	Other electric kitchen equipment	583	...	7	7,610	7.7
	Other electric appliances, specialties	1,017	...	...	...	...
55	Electric commercial equipment	714	0.5	5	3,903	18.3
56	Hardware	2,412	1.8	16	16,728	14.4
57	Plumbing, heating, air-conditioning	120,831	88.8	322	135,986	88.8
	Air-conditioning equipment	1,932	...	54	26,390	7.3
	Boilers, radiators, connectors	15,061	...	133	62,202	24.2
	Furnaces (warm air)	2,128	...	100	48,560	4.4
	Oil burners	3,830	...	126	56,031	6.8
	Gas appliances, supplies	1,845	...	55	25,153	7.3
	Heating, cooking stoves (exc. electric, gas)	1,322	...	15	5,298	25.0
	Fans, blowers, unit heating, and accessories	2,514	...	105	49,371	5.1
	Plumbing, fixtures, equipment, supplies	22,770	...	129	60,299	37.8
	Pipe fittings, valves, specialties	21,218	...	149	66,529	31.9
	Not analyzed in detail	48,211	...	130	59,325	81.3
86	Industrial equipment, supplies	341	0.2	4	2,863	11.9
97	Iron and steel pipe and tubes	1,231	0.9	13	6,576	18.7
	Cast iron pressure pipe	770	...	11	5,237	14.7
	Other iron, steel pipe	461	...	...	...	...
101	Nonferrous metals	222	0.2	4	1,073	20.7
	Commodities, n.e.c.	2,803	2.1	...	...	...
126	Service receipts	524	0.4	5	1,874	28.0
	Middle Atlantic Division					
	All estsblishments	539,902	...	1,209	...	...
	Those analyzing commodity lines, total	520,696	100.0	1,140	...	...
42	Floor coverings	593	0.1	9	12,413	4.8
45	Paints, varnishes, lacquers	616	0.1	16	22,253	2.8
52	Electrical wiring supplies, construction materials	4,440	0.8	36	31,700	14.0
53	Electrical apparatus, equipment	575	0.1	23	28,222	2.0
54	Radios, television sets, home appliances, snd specialties	3,446	0.7	52	39,609	8.7
	Radio sets, tubes, etc, public sddress syatems	273	...	10	11,889	2.3
	Electric household refrigerators, freezers	967	...	21	17,259	5.6
	Electric home laundry equipment	298	...	15	16,729	1.8
	Electric rangea	524	...	12	12,634	4.1
	Other electric kitchen equipment	714	...	29	29,835	2.4
	Other electric appliances, specialties	670	...	...	...	...
55	Electric commercial equipment	1,494	0.3	25	25,735	5.8
56	Hardware	4,208	0.8	64	44,935	9.4
	Builders' hardware	402	...	15	11,471	3.5
	Heavy hardware	316	...	10	3,447	9.2
	Shelf, light hardware	710	...	22	19,114	3.7
	Wire screening	28	...	7	1,031	2.7
	Other hardware	1,103	...	20	12,485	8.8
	Not analyzed in detail	1,649	...	26	9,838	16.8
57	Plumbing, heating, air-conditioning	470,681	90.5	1,140	520,696	90.5
	Air-conditioning equipment	17,929	...	173	112,326	16.0
	Boilers, radistors, connectors	51,003	...	501	268,756	19.0
	Furnaces (warm air)	15,150	...	317	193,301	7.8
	Oil burners	14,072	...	416	223,658	6.3
	Gas appliances, supplies	13,269	...	276	154,033	8.6
	Heating, cooking stoves (exc. electric, gas)	3,506	...	107	53,215	6.6
	Fans, blowers, unit heaters, and accessories	12,836	...	328	196,471	6.5
	Plumbing fixtures, equipment, supplies	107,629	...	534	292,107	36.8
	Pipe fittings, valves, specialties	121,841	...	576	306,345	39.8
	Not analyzed in detail	113,446	...	298	127,448	89.0
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Middle Atlantic Division--Continued					
82	General industrial machinery, equipment	410	0.1	17	23,426	1.8
	Compressors, pumps	160	...	10	13,706	1.2
	Cranes, derricks, hoists, winches	53	...	8	14,627	0.4
	Other general industrial machinery	197	...	...	...	...
83	Metal-working machinery	638	0.1	10	16,299	3.9
85	Special industry machinery, equipment	2,138	0.4	7	15,276	14.0
86	Industrial equipment, supplies	3,751	0.7	26	39,370	9.5
94	Iron, steel products (flat)	877	0.2	22	21,837	4.0
	Sheets (hot rolled)	9	...	4	2,406	0.4
	Sheets (galvanized, other coated)	559	...	18	18,631	3.0
	Tin plate, terne plate	49	...	6	3,367	1.4
	Other flat iron, steel products	260	...	...	...	...
95	Iron, steel wire and wire products	683	0.1	12	23,465	2.9
	Woven wire fence, gates	57	...	5	8,888	0.6
	Nails (staples, tacks, brads)	63	...	7	9,737	0.6
	Wire rope, cable (exc. insulated)	531	...	6	18,158	2.9
	Other iron, steel wire products	32	...	...	...	...
96	Iron and steel finished products	2,099	0.4	7	16,419	12.8
97	Iron and steel pipe and tubes	15,664	3.0	67	88,808	17.6
	Cast iron soil pipe	1,826	...	39	45,298	4.0
	Steel pipe, tubing (exc. seamless)	7,277	...	56	70,602	10.3
	Seamless steel pipe, tubing	1,398	...	14	23,787	5.9
	Other iron, steel pipes	5,163	...	...	...	...
100	Building metal work, n.e.c.	639	0.1	10	9,281	6.9
101	Nonferrous metals	370	0.1	12	13,087	2.8
	Copper shapes, forms	233	...	9	10,764	2.2
	Other nonferrous metals, basic shapes	137	...	...	...	...
	Commodities, n.e.c.	6,699	1.3	...	...	...
126	Service receipts	675	0.1	14	2,990	22.6
	East North Central Division					
	All establishments	295,574	...	688	...	...
	Those analyzing commodity lines, total	285,300	100.0	644	...	...
51	Automotive parts, accessories, etc	272	0.1	5	1,583	17.2
52	Electrical wiring supplies, construction materials	1,717	0.6	19	16,273	10.6
53	Electric apparatus, equipment	277	0.1	9	4,631	6.0
54	Radios, television sets, home appliances, and specialties	3,193	1.1	40	24,402	13.1
	Rsdio sets, tubes, etc., public address systems	916	...	10	9,805	9.3
	Electric household refrigerators, freezers	402	...	19	11,640	3.4
	Electric home laundry equipment	440	...	8	5,283	8.3
	Electric ranges	108	...	8	5,757	1.9
	Other electric kitchen equipment	169	...	17	11,988	1.4
	Other electric appliances, specialties	740	...	...	...	...
	Not analyzed in detail	418	...	5	1,723	24.3
55	Electric commercial equipment	1,348	0.5	23	11,038	12.2
	Water coolers	35	...	5	4,404	0.8
	Commercial refrigeration, food locker equipment	1,093	...	17	8,071	13.5
	Not analyzed in detail	220	...	5	2,580	8.5
56	Hardware	2,001	0.7	26	15,613	12.8
57	Plumbing, heating, air-conditioning	256,782	90.1	644	285,300	90.1
	Air-conditioning equipment	12,241	...	115	56,047	21.8
	Boilers, radiators, connectors	15,021	...	204	119,747	12.5
	Furnaces (warm air)	14,283	...	170	90,501	15.8
	Oil burners	4,637	...	163	93,602	5.0
	Gas eppliances, supplies	5,728	...	129	73,112	7.8
	Heating, cooking stoves (exc. electric, gas)	1,248	...	18	6,420	19.4
	Fans, blowers, unit heaters, and accessories	10,699	...	184	107,477	10.0
	Plumbing fixtures, equipment, supplies	59,703	...	240	145,240	41.1
	Pipe fittings, valves, specialties	60,953	...	286	162,358	37.5
	Not analyzed in detail	72,269	...	178	79,259	91.2
82	General industrial machinery equipment	855	0.3	18	14,349	6.0
	Compressors, pumps	360	...	13	11,123	3.2
	Cranes, derricks, hoists, winches	65	...	4	6,985	0.9
	Fans, blowers (industrial equipment)	22	...	5	4,265	0.5
	Mechanical power transmission equipment	137	...	6	6,015	2.3
	Other general industrial mschinery	271	...	...	...	...
83	Metel-working machinery	386	0.1	12	15,105	2.6
	Machine tools, equipment	146	...	8	9,374	1.6
	Welding machinery, equipment	88	...	7	9,812	0.9
	Portable metal-working machinery (power-driven)	64	...	4	4,631	1.4
	Miscellaneous metal-working machinery	88	...	5	5,857	1.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	East North Central Division--Continued					
86	Industrial equipment, supplies	5,235	1.8	28	28,528	18.4
	Abrasives, abrasive material	310	...	14	18,435	1.7
	Industrial leather, belting, packing	217	...	15	18,815	1.2
	Mechanical rubber goods	221	...	14	19,972	1.1
	Rope, cordage, twine (exc. wire)	456	...	8	11,266	4.0
	Miscellaneous industrial equipment supplies	4,031	...	...	...	...
94	Iron, steel products (flat)	1,347	0.5	16	11,324	11.9
	Sheets (galvanized, other coated)	1,056	...	14	11,204	9.4
	Other flat iron, steel products	291	...	...	...	...
95	Iron, steel wire and wire products	441	0.2	12	16,277	2.7
	Nails (staples, tacks, brads)	37	...	4	5,766	0.6
	Strand, galvanized	145	...	8	9,177	1.6
	Other iron, steel wire products	259	...	...	...	...
96	Iron and steel finished products	258	0.1	5	7,840	3.3
97	Iron and steel pipe and tubes	4,888	1.7	27	35,290	13.8
	Cast iron soil pipe	1,500	...	18	26,202	5.7
	Cast iron pressure pipe	258	...	6	12,000	2.2
	Steel pipe, tubing (exc. seamless)	2,943	...	25	34,885	8.4
	Seamless steel pipe, tubing	187	...	8	12,060	1.6
100	Building metal work, n.e.c.	740	0.2	6	7,312	10.1
101	Nonferrous metals	848	0.3	13	12,842	6.6
	Copper shapes, forms	716	...	12	12,749	5.6
	Other nonferrous metals, basic shapes	132	...	...	...	...
	Commodities, n.e.c.	4,134	1.4	...	...	...
126	Service receipts	578	0.2	19	4,914	11.8
	West North Central Division					
	All establishments	(x)	...	271	...	...
	Those analyzing commodity lines, total	141,710	100.0	246	...	...
52	Electrical wiring supplies, construction materials	455	0.3	4	2,772	16.4
54	Radios, television sets, home appliances and specialties	2,383	1.7	21	15,156	15.7
	Electric household refrigerators, freezers	88	...	6	2,831	3.1
	Electric ranges	195	...	5	4,827	4.0
	Other electric kitchen equipment	201	...	8	3,579	5.6
	Other electric appliances, specialties	1,899	...	...	...	...
55	Electric commercial equipment	404	0.3	6	5,899	6.8
56	Hardware	2,608	1.8	21	24,840	10.5
57	Plumbing, heating, air-conditioning	116,320	82.1	246	141,710	82.1
	Air-conditioning equipment	6,380	...	49	27,867	22.9
	Boilers, radiators, connectors	5,976	...	71	63,151	9.5
	Furnaces (warm air)	5,869	...	83	66,668	8.8
	Oil burners	2,107	...	70	56,243	3.7
	Gas appliances, supplies	4,901	...	66	40,440	12.1
	Heating, cooking stoves (exc. electric, gas)	231	...	17	18,630	1.2
	Fans, blowers, unit heaters, and accessories	3,350	...	68	47,260	7.1
	Plumbing fixtures, equipment, supplies	28,329	...	92	76,414	37.1
	Pipe fittings, valves, specialties	32,251	...	113	91,401	35.3
	Not analyzed in detail	26,926	...	64	29,406	91.6
82	General industrial machinery, equipment	130	0.1	4	1,411	9.2
86	Industrial equipment, supplies	3,926	2.8	15	23,686	16.6
94	Iron steel products (flat)	120	0.1	6	1,607	7.5
95	Iron, steel wire and wire products	1,470	1.0	12	19,903	7.4
97	Iron and steel pipe and tubes	6,050	4.3	22	39,926	15.2
	Cast iron soil pipe	1,641	...	16	21,209	7.7
	Other iron, steel pipe	4,409	...	...	...	...
101	Nonferrous metals	135	0.1	5	1,563	8.6
102	Petroleum and products	243	0.2	5	1,502	16.2
	Commodities, n.e.c.	3,416	2.4	...	...	...
126	Service receipts	4,050	2.8	5	11,519	35.2
	South Atlantic Division					
	All establishments	229,152	...	366	...	...
	Those analyzing commodity lines, total	217,283	100.0	345	...	...
51	Automotive parts, accessories, etc.	875	0.4	4	2,618	33.4
52	Electrical wiring supplies, construction materials	11,448	5.3	28	52,150	22.0
53	Electrical apparatus, equipment	157	0.1	8	5,413	2.9
54	Radios, television sets, home appliances, and specialties	2,401	1.1	29	19,894	12.1
55	Electric commercial equipment	709	0.3	13	8,362	8.5
56	Hardware	1,032	0.5	12	6,292	16.4
57	Plumbing, heating, air-conditioning	182,318	83.8	345	217,283	83.8
82	General industrial machinery, equipment	531	0.2	8	5,092	10.4
	Compressors, pumps	415	...	6	4,542	9.1
	Other general industrial machinery	116	...	...	...	...
86	Industrial equipment, supplies	6,043	2.8	14	33,277	18.2
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	South Atlantic Division--Continued					
94	Iron, steel products (flat)	217	0.1	4	3,345	6.5
95	Iron, steel wire and wire products	162	0.1	5	4,270	3.8
97	Iron and steel pipe and tubes	4,064	1.9	32	33,213	12.2
	Cast iron soil pipe	177	...	8	5,367	3.3
	Steel pipe, tubing (exc. seamless)	3,105	...	28	27,220	11.4
	Other iron, steel pipe	782	...	...	...	...
101	Nonferrous metal	405	0.2	4	2,733	14.8
	Commodities, n.e.c.	5,980	2.8	...	...	...
126	Service receipts	941	0.4	9	4,809	19.6
	East South Central Division					
	All establishments	59,465	...	103	...	...
	Those analyzing commodity lines, total	57,902	100.0	92	...	...
45	Paints, varnishes, lacquers	128	0.2	6	3,560	3.6
52	Electrical wiring supplies, construction materials	1,883	3.2	11	10,756	17.5
54	Radios, television sets, home appliances, and specialties	454	0.8	10	7,109	6.4
56	Hardware	241	0.4	8	3,934	6.1
57	Plumbing, heating, air-conditioning	50,059	86.6	92	57,902	86.6
86	Industrial equipment, supplies	2,735	4.7	7	9,255	29.6
97	Iron and steel pipe and tubes	726	1.2	9	4,836	15.0
	Cast iron soil pipe	217	...	6	2,540	8.5
	Steel pipe, tubing (exc. seamless)	392	...	5	4,121	9.5
	Other iron, steel pipe	117	...	...	...	...
	Commodities, n.e.c.	1,629	2.8	...	...	...
126	Service receipts	47	0.1	...	...	...
	West South Central Division					
	All establishments	143,710	...	284	...	...
	Those analyzing commodity lines, total	135,293	100.0	264	...	...
51	Automotive parts, accessories, etc.	3,730	2.8	6	17,617	21.2
52	Electrical wiring supplies, construction materials	1,586	1.2	17	10,905	14.5
53	Electrical apparatus, equipment	407	0.3	7	3,726	10.9
54	Radios, television sets, home appliances, and specialties	7,401	5.5	19	30,447	24.3
	Radio sets, tubes, etc., public address systems	1,882	...	12	25,891	7.3
	Electric household refrigerators, freezers	2,386	...	9	16,533	14.4
	Electric home laundry equipment	1,662	...	9	19,923	8.3
	Electric ranges	81	...	6	5,448	1.5
	Other electric kitchen equipment	392	...	6	8,367	4.7
	Other electric appliances, specialties	998	...	...	...	...
55	Electric commercial equipment	324	0.2	8	2,559	12.7
56	Hardware	3,062	2.3	20	14,322	21.4
	Builders' hardware	280	...	6	5,459	5.1
	Heavy hardware	189	...	8	4,101	4.6
	Shelf, light hardware	608	...	5	4,063	15.0
	Wire screening	192	...	4	6,550	2.9
	Other hardware	1,006	...	6	3,475	28.9
	Not analyzed in detail	787	...	6	3,901	20.2
57	Plumbing, heating, air-conditioning	108,920	80.3	264	135,293	80.3
	Air-conditioning equipment	13,751	...	68	43,097	31.9
	Boilers, radiators, connectors	1,752	...	44	32,081	5.5
	Furnaces (warm air)	2,412	...	55	34,245	7.0
	Oil burners	160	...	6	3,749	4.3
	Gas appliances, supplies	11,325	...	74	49,916	22.7
	Heating, cooking stoves (exc. electric, gas)	1,440	...	12	18,069	8.0
	Fans, blowers, unit heaters, and accessories	2,287	...	52	34,971	6.5
	Plumbing fixtures, equipment, supplies	31,093	...	109	59,597	52.2
	Pipe fittings, valves, specialties	17,326	...	116	60,604	28.6
	Not analyzed in detail	27,374	...	70	33,464	81.8
82	General industrial machinery, equipment	1,512	1.1	9	7,768	19.5
	Compressors, pumps	1,242	...	8	6,768	18.4
	Other general industrial machinery	270	...	...	...	...
83	Metal-working machinery	499	0.4	5	5,985	8.3
84	Construction, mining, excavating machinery	279	0.2	5	1,916	14.6
	Mining, quarrying, machinery, accessories	279	...	5	1,916	14.6
86	Industrial equipment, supplies	2,601	1.9	14	14,972	17.4
	Abrasives, abrasive material	88	...	6	9,784	0.9
	Industrial leather, belting, packing	26	...	4	6,051	0.4
	Mechanical rubber goods	107	...	5	6,666	1.6
	Rope, cordage, twine (exc. wire)	19	...	6	7,988	0.2
	Miscellaneous industrial equipment, supplies	2,361	...	...	...	...
95	Iron, steel wire and wire products	205	0.2	5	7,519	2.7

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	West South Central Division--Continued					
97	Iron and steel pipe and tubes	2,273	1.7	16	16,280	14.0
	Cast iron soil pipe	637	...	12	13,410	4.8
	Cast iron pressure pipe	233	...	6	8,782	2.7
	Steel pipe, tubing (exc. seamless)	1,191	...	14	15,604	7.6
	Other iron, steel pipe	212	...	...	...	...
	Commodities, n.e.c.	2,374	1.8	...	...	...
126	Service receipts	120	0.1	6	2,016	6.0
	Mountain Division					
	All establishments	(x)	...	103	...	...
	Those analyzing commodity lines, total	40,718	100.0	94	...	...
52	Electrical wiring supplies, construction materials	261	0.6	5	1,789	14.6
54	Radios, television sets, home appliances, and specialties	658	1.6	6	4,327	15.2
56	Hardware	224	0.6	5	2,810	8.0
57	Plumbing, heating, air-conditioning	37,154	91.3	94	40,718	91.3
	Air-conditioning equipment	1,182	...	24	13,643	8.7
	Boilers, radiators, connectors	1,462	...	30	18,111	8.1
	Furnaces (warm air)	3,806	...	35	19,496	19.5
	Oil burners	223	...	19	13,645	1.6
	Gas appliances, supplies	3,122	...	32	17,113	18.2
	Heating, cooking stoves (exc. electric, gas)	363	...	9	3,920	9.3
	Fans, blowers, unit heaters, and accessories	862	...	31	17,209	5.0
	Plumbing fixtures, equipment, supplies	8,962	...	34	19,976	44.9
	Pipe fittings, valves, specialties	6,421	...	38	20,788	30.9
	Not analyzed in detail	10,751	...	34	12,308	87.3
82	General industrial machinery, equipment	446	1.1	5	2,396	18.6
97	Iron and steel pipe and tubes	916	2.2	5	3,665	25.0
	Commodities, n.e.c.	885	2.2	...	...	...
126	Service receipts	174	0.4	...	...	...
	Pacific Division					
	All establishments	202,741	...	383	...	...
	Those analyzing commodity lines, total	196,290	100.0	359	...	...
52	Electrical wiring supplies, construction material	1,333	0.7	11	5,341	25.0
54	Radios, television sets, home appliances, and specialties	740	0.4	17	6,341	11.7
55	Electric commercial equipment	640	0.3	6	3,273	19.6
56	Hardware	1,282	0.6	21	14,522	8.8
	Builders' hardware	197	...	5	1,344	14.6
	Shelf, light hardware	24	...	4	1,184	2.0
	Other hardware	865	...	...	...	...
	Not analyzed in detail	196	...	6	1,441	13.6
57	Plumbing, heating, air-conditioning	177,092	90.2	359	196,290	90.2
	Air-conditioning equipment	3,249	...	43	36,276	9.0
	Boilers, radiators, connectors	3,742	...	49	50,717	7.4
	Furnaces (warm air)	7,996	...	75	60,063	13.3
	Oil burners	1,804	...	37	32,316	5.6
	Gas appliances, supplies	10,169	...	54	43,474	23.4
	Heating, cooking stoves (exc. electric, gas)	127	...	6	4,742	2.7
	Fans, blowers, unit heaters, and accessories	3,234	...	53	51,049	6.3
	Plumbing fixtures, equipment, supplies	46,213	...	145	112,313	41.1
	Pipe fittings, valves, specialties	52,616	...	184	119,164	44.2
	Not analyzed in detail	47,942	...	107	54,106	88.6
82	General industrial machinery, equipment	446	0.2	4	1,857	24.0
83	Metal-working machinery	519	0.3	11	17,400	3.0
86	Industrial equipment, supplies	450	0.2	8	5,130	8.8
94	Iron, steel products (flat)	172	0.1	5	4,457	3.8
97	Iron and steel pipe and tubes	7,358	3.7	32	43,705	16.8
	Cast iron soil pipe	2,285	...	14	17,996	12.7
	Steel pipe, tubing (exc. seamless)	3,699	...	17	23,604	15.7
	Other iron, steel pipe	1,374	...	...	...	...
99	Stainless steel	2,083	1.1	12	17,881	11.6
100	Building metal work, n.e.c.	304	0.2	4	2,314	13.1
101	Non-ferrous metals	780	0.4	7	6,520	12.0
124	Second-hand merchandise	1,002	0.5	8	1,590	63.0
	Commodities, n.e.c.	1,955	1.0	...	...	...
126	Service receipts	134	0.1	15	3,466	3.9
	LUMBER, MILLWORK WHOLESALERS					
	New England Division					
	All establishments	(x)	...	177	...	...
	Those analyzing commodity lines, total	111,638	100.0	162	...	...
56	Hardware	242	0.2	12	8,086	3.0
104	Brick, tile, terra cotta	68	0.1	4	891	7.6
106	Cement, lime, plaster, stucco	173	0.2	8	3,182	5.4
110	Logs, piles, poles, posts, etc.	1,936	1.7	16	8,702	22.2
111	Lumber (rough, dressed, finished)	79,710	71.4	117	88,051	90.5
112	Plywood	5,668	5.1	43	42,303	13.4
	Hardwood	1,773	...	13	9,280	19.1
	Softwood	3,468	...	29	27,776	12.5
	Not analyzed in detail	427	...	12	12,588	3.4
113	Millwork, veneer, other wood products	22,277	20.0	71	51,604	43.2
115	Paper (basic materials, paperboard)	143	0.1	6	2,613	5.5
	Commodities, n.e.c.	1,271	1.1	...	...	...
126	Service receipts	150	0.1	...	...	...
	Middle Atlantic Division					
	All establishments	577,810	...	832	...	...
	Those analyzing commodity lines, total	554,890	100.0	774	...	...
45	Paints, varnishes, lacquers	705	0.1	31	22,999	3.1
56	Hardware	1,892	0.3	51	43,393	4.4
	Builders' hardware	791	...	25	32,467	2.4
	Heavy hardware	153	...	5	1,979	7.7
	Shelf, light hardware	43	...	8	4,294	1.0
	Wire screening	78	...	10	11,176	0.7
	Other hardware	182	...	7	8,737	2.1
	Not analyzed in detail	645	...	22	9,541	6.8
57	Plumbing, heating, air-conditioning	376	0.1	7	3,151	11.9
	Plumbing fixtures, equipment, supplies	100	...	4	1,246	8.0
	Other plumbing, heating equipment	276	...	...	...	...
95	Iron, steel wire and wire products	478	0.1	15	15,880	3.0
	Nails (staples, tacks, brads)	344	...	13	13,996	2.4
	Other iron, steel wire products	134	...	...	...	...
102	Petroleum and products	635	0.1	5	7,375	8.6
103	Coal, coke	667	0.1	15	7,467	8.9
104	Brick, tile, terra cotta	523	0.1	11	9,467	5.5
105	Building stone, slate, concrete products	730	0.1	12	5,289	13.8
106	Cement, lime, plaster, stucco	1,167	0.2	32	12,198	9.6
110	Logs, piles, poles, posts, etc.	1,640	0.3	41	15,440	10.6
111	Lumber (rough, dressed, finished)	411,725	74.3	559	476,645	86.4
	Hardwood flooring	30,027	...	175	150,658	19.9
	Hardwood lumber, other than flooring	78,552	...	178	137,086	57.3
	Softwood lumber, flooring	147,425	...	239	249,033	59.2
	Not analyzed in detail	155,721	...	238	175,582	88.7
112	Plywood	37,232	6.7	236	226,865	16.4
	Hardwood	10,986	...	83	77,853	14.1
	Softwood	18,097	...	138	173,353	10.4
	Not analyzed in detail	8,149	...	81	44,954	18.1
113	Millwork, veneer, other wood products	87,716	15.8	333	238,207	36.8
115	Paper (basic materials, paperboard)	1,514	0.3	36	30,753	4.9
	Building paper, board	1,383	...	34	30,199	4.6
	Miscellaneous paper, paperboard	131	...	...	...	...
116	Converted paper products	667	0.1	6	2,567	26.0
124	Second-hand merchandise	2,129	0.4	28	2,325	91.6
	Commodities, n.e.c.	4,376	0.8	...	...	...
126	Service receipts	718	0.1	12	5,255	13.7
	East North Central Division					
	All establishments	509,688	...	588	...	...
	Those analyzing commodity lines, total	484,560	100.0	535	...	...
45	Paints, varnishes, lacquers	646	0.1	26	35,918	1.8
56	Hardware	2,163	0.4	48	51,075	4.2
57	Plumbing, heating, air-conditioning	773	0.2	8	6,691	11.6
95	Iron, steel wire and wire products	2,920	0.6	20	37,442	7.8
100	Building metals work, n.e.c.	333	0.1	7	16,080	2.1
102	Petroleum and products	984	0.2	7	9,501	10.4
103	Coal, coke	3,045	0.6	14	26,598	11.4
104	Brick, tile, terra cotta	709	0.1	12	21,405	3.3
105	Building stone, slate, concrete products	332	0.1	7	6,830	4.9
106	Cement, lime, plaster, stucco	1,406	0.3	18	24,502	5.7
110	Logs, piles, poles, posts, etc.	2,046	0.4	21	23,397	8.7
111	Lumber (rough, dressed, finished)	294,403	60.8	395	393,381	74.8
	Hardwood flooring	23,632	...	149	158,888	14.9
	Hardwood lumber, other than flooring	42,019	...	138	152,374	27.6
	Softwood lumber, flooring	122,225	...	179	214,895	56.9
	Not analyzed in detail	106,527	...	156	148,634	71.7
112	Plywood	68,656	14.2	185	225,253	30.5
	Hardwood	24,633	...	73	104,053	23.7
	Softwood	21,647	...	102	122,737	17.6
	Not analyzed in detail	22,376	...	63	69,305	32.3
113	Millwork, veneer, other wood products	83,240	17.2	260	218,377	38.1
114	Wallpaper	1,099	0.2	5	8,953	12.3
115	Paper (basic materials, paperboard)	8,669	1.8	48	81,597	10.6
	Building paper, board	7,004	...	46	77,401	9.0
	Miscellaneous paper, paperboard	1,665	...	...	...	...
124	Second-hand merchandise	1,029	0.2	13	1,029	100.0
	Commodities, n.e.c., and service receipts	12,107	2.5	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	LUMBER, MILLWORK WHOLESALERS--Continued					
	West North Central Division					
	All establishments	224,827	...	185	...	...
	Those analyzing commodity lines, total	215,011	100.0	170	...	...
45	Paints, varnishes, lacquers	1,099	0.5	7	11,177	9.8
56	Hardware	953	0.4	10	15,064	6.3
	Wire screening	55	...	5	7,337	0.7
	Other hardware	898	...	...	...	...
95	Iron, steel wire and wire products	529	0.2	6	10,202	5.2
	Woven wire fence, gates	68	...	6	10,202	0.7
	Barbed, twisted wire	110	...	6	10,202	1.1
	Nails (staples, tacks, brads)	302	...	5	5,944	5.1
	Other iron, steel wire products	49	...	...	...	...
109	Glass (sheet and containers)	252	0.1	9	10,008	2.6
110	Logs, piles, poles, posts, etc	3,272	1.5	22	39,741	8.2
111	Lumber (rough, dressed, finished)	163,258	76.1	129	193,040	84.6
	Hardwood flooring	5,349	...	38	59,694	9.0
	Hardwood lumber, other than flooring	26,338	...	42	57,608	45.7
	Softwood lumber, flooring	86,308	...	56	116,087	74.3
	Not analyzed in detail	45,263	...	53	52,349	86.5
112	Plywood	17,566	8.2	75	143,602	12.2
	Hardwood	3,772	...	24	44,317	8.5
	Softwood	9,963	...	45	109,973	9.0
	Not analyzed in detail	3,831	...	20	16,591	23.1
113	Millwork, veneer, other wood products	25,411	11.8	78	137,157	18.5
115	Paper (basic materials, paperboard)	680	0.3	8	8,228	8.3
	Building paper, board	680	...	8	8,228	8.3
	Commodities, n.e.c., and service receipts	1,981	0.9	...	...	...
	South Atlantic Division					
	All establishments	273,166	...	387	...	...
	Those analyzing commodity lines, total	266,141	100.0	358	...	...
45	Paints, varnishes, lacquers	1,294	0.5	30	22,544	5.7
56	Hardware	2,474	0.9	44	36,453	6.8
57	Plumbing, heating, air-conditioning	486	0.2	5	6,730	7.2
95	Iron, steel wire and wire products	189	0.1	15	8,847	2.1
	Nails (staples, tacks, brads)	110	...	12	7,256	1.5
	Other wire, steel wire products	79	...	...	...	...
103	Coal, coke	197	0.1	5	4,934	4.0
104	Brick, tile, terra cotta	601	0.2	25	16,918	3.6
105	Building stone, slate, concrete products	487	0.2	14	9,586	5.1
106	Cement, lime, plaster, stucco	1,832	0.7	33	20,172	9.1
108	Sand, gravel, crushed stone	194	0.1	10	5,679	3.4
109	Glass (sheet and containers)	278	0.1	14	12,258	2.3
110	Logs, piles, poles, posts, etc	2,461	0.9	22	19,712	12.5
111	Lumber (rough, dressed, finished)	177,503	66.7	285	221,688	80.1
112	Plywood	20,818	7.8	100	97,635	21.3
	Hardwood	4,915	...	43	39,576	12.4
	Softwood	7,781	...	65	57,198	13.6
	Not analyzed in detail	8,122	...	26	34,597	23.5
113	Millwork, veneer, other wood products	47,849	18.0	141	113,322	42.2
115	Paper (basic materials, paperboard)	1,109	0.4	24	18,963	5.8
	Building paper, board	655	...	22	15,775	4.2
	Miscellaneous paper, paperboard	454	...	...	...	...
	Commodities, n.e.c., and service receipts	8,369	3.1	...	...	...
	East South Central Division					
	All establishments, total	144,152	...	237	...	...
	Those analyzing commodity lines, total	123,707	100.0	210	...	...
45	Paints, varnishes, lacquers	206	0.2	8	3,521	5.8
56	Hardware	847	0.7	20	12,666	6.7
	Builders' hardware	538	...	7	4,484	12.0
	Shelf, light hardware	15	...	4	2,520	0.6
	Wire screening	74	...	5	3,687	2.0
	Other hardware	42	...	...	...	...
	Not analyzed in detail	178	...	9	3,594	5.0
57	Plumbing, heating, air-conditioning	314	0.2	4	2,872	10.9
95	Iron, steel wire and wire products	268	0.2	5	3,206	8.4
104	Brick, tile, terra cotta	75	0.1	4	2,227	3.4
106	Cement, lime, plaster, stucco	205	0.2	6	2,343	8.7
109	Glass (sheet and containers)	780	0.6	8	5,633	13.8
110	Logs, piles, poles, posts, etc	206	0.2	6	4,176	4.9
111	Lumber (rough, dressed, finished)	96,133	77.7	182	104,613	91.9
112	Plywood	4,099	3.3	32	18,283	22.4
	Hardwood	2,408	...	7	5,140	46.8
	Softwood	1,061	...	12	6,633	16.0
	Not analyzed in detail	630	...	18	10,151	6.2
	LUMBER, MILLWORK WHOLESALERS--Continued					
	East South Central Division--Continued					
113	Millwork, veneer, other wood products	18,200	14.7	43	29,405	61.9
115	Paper (basic materials, paperboard)	221	0.2	7	4,141	5.3
	Building paper, board	221	...	7	4,141	5.3
	Commodities, n.e.c., and service receipts	2,153	1.7	...	...	...
	West South Central Division					
	All establishments	156,020	...	253	...	...
	Those analyzing commodity lines, total	144,838	100.0	231	...	...
45	Paints, varnishes, lacquers	418	0.3	20	9,479	4.4
56	Hardware	1,098	0.8	61	53,050	2.1
	Builders hardware	440	...	44	39,111	1.1
	Heavy hardware	21	...	6	1,944	1.1
	Shelf, light hardware	61	...	10	3,435	1.8
	Wire screening	198	...	36	40,266	0.5
	Other hardware	148	...	12	5,917	2.5
	Not analyzed in detail	230	...	7	3,678	6.2
94	Iron, steel products (flat)	191	0.1	12	12,496	1.5
95	Iron, steel wire and wire products	3,298	2.3	49	47,808	6.9
	Woven wire fence, gates	207	...	31	33,371	0.6
	Fence posts, fittings	41	...	17	22,112	0.2
	Barbed, twisted wire	227	...	28	33,723	0.7
	Nails (staples, tacks, brads)	1,304	...	46	45,974	2.8
	Reinforcement mesh	310	...	26	31,800	1.0
	Drawn wire	34	...	13	17,715	0.2
	Other iron, steel wire products	1,175	...	...	...	...
96	Iron and steel finished products	263	0.2	10	8,778	3.0
100	Building metal work, n.e.c.	1,124	0.8	25	36,645	3.1
102	Petroleum and products	280	0.2	7	4,278	6.5
105	Building stone, slate, concrete products	369	0.2	8	5,222	7.1
106	Cement, lime, plaster, stucco	876	0.6	24	12,098	7.2
109	Glass (sheet and containers)	715	0.5	41	41,038	1.7
110	Logs, piles, poles, posts, etc	2,591	1.8	19	11,072	23.4
111	Lumber (rough, dressed, finished)	62,792	43.2	191	118,216	53.1
	Hardwood flooring	7,348	...	74	71,698	10.2
	Hardwood lumber, other than flooring	10,545	...	51	34,242	30.8
	Softwood lumber, flooring	21,622	...	93	77,428	27.9
	Not analyzed in detail	23,277	...	79	28,864	80.6
112	Plywood	11,584	8.0	114	87,719	13.2
	Hardwood	2,808	...	32	29,385	9.6
	Softwood	6,700	...	83	64,971	10.3
	Not analyzed in detail	2,076	...	23	13,855	15.0
113	Millwork, veneer, other wood products	42,159	29.1	117	93,667	45.0
115	Paper (basic materials, paperboard)	1,670	1.2	50	46,626	3.6
116	Converted paper products	321	0.2	19	27,200	1.2
	Commodities, n.e.c.	14,282	9.9	...	...	...
126	Service receipts	807	0.6	5	4,635	17.4
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	712,797	...	580	...	...
	Those analyzing commodity lines, total	682,570	100.0	551	...	...
45	Paints, varnishes, lacquers	524	0.1	18	9,685	5.4
56	Hardware	2,724	0.4	50	47,886	5.7
	Builders' hardware	1,164	...	26	17,453	6.7
	Shelf, light hardware	130	...	7	4,535	2.9
	Other hardware	797	...	...	...	...
	Not analyzed in detail	633	...	19	10,572	6.0
57	Plumbing, heating, air-conditioning	590	0.1	10	9,115	6.5
95	Iron, steel wire and wire products	1,739	0.2	26	65,365	2.7
	Barbed, twisted wire	16	...	6	6,194	2.2
	Nails (staples, tacks, brads)	1,410	...	20	58,682	2.4
	Other iron, steel wire products	313	...	...	...	...
101	Nonferrous metals	469	0.1	4	9,801	4.8
106	Cement, lime, plaster, stucco	1,621	0.2	11	12,856	12.6
110	Logs, piles, poles, posts, etc	5,979	0.9	33	79,456	7.5
111	Lumber (rough, dressed, finished)	503,127	73.7	447	616,520	81.6
112	Plywood	60,753	8.9	198	269,093	22.6
	Hardwood	4,480	...	29	34,795	12.9
	Softwood	43,055	...	126	209,435	20.6
	Not analyzed in detail	13,218	...	66	55,818	23.7
113	Millwork, veneer, other wood products	82,862	12.1	200	302,898	27.4
115	Paper (basic materials, paperboard)	4,654	0.7	31	55,997	8.3
	Building paper, board	1,557	...	27	22,586	6.9
	Miscellaneous paper, paperboard	3,097	...	...	...	...
116	Converted paper products	783	0.1	6	6,594	11.9
124	Second-hand merchandise	1,041	0.2	11	1,805	57.7
	Commodities, n.e.c.	14,556	2.1	...	...	...
126	Service receipts	1,149	0.2	12	32,205	3.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS					
	New England Division					
	All estsblishments	(x)	...	142	...	...
	Those analyzing commodity lines, total	44,436	100.0	127	...	...
57	Plumbing, hesting, air-conditioning	108	0.2	4	3,236	3.3
95	Iron, steel wire and wire products	526	1.2	10	8,791	6.0
100	Building metal work, n.e.c.	422	0.9	8	5,863	7.2
102	Petroleum and products	366	0.8	4	2,073	17.6
104	Brick, tile, terra cotta	4,781	10.8	24	8,012	59.7
105	Building stone, slate, concrete products	3,912	8.8	32	9,483	41.2
106	Cement, lime, plaster, stucco	4,537	10.2	21	8,051	56.4
108	Sand, gravel, crushed stone	1,879	4.2	24	3,119	60.2
109	Glass (sheet and containers)	4,324	9.7	24	5,151	83.9
111	Lumber (rough, dressed, finished)	654	1.5	6	4,153	15.7
112	Plywood	286	0.6	5	4,097	7.0
113	Millwork, veneer, other wood products	682	1.5	5	5,654	12.1
115	Paper (basic materials, paperboard)	3,765	8.5	16	9,523	39.5
	Commodities, n.e.c.	18,061	40.8	...	...	...
126	Service receipts	133	0.3	4	952	14.0
	Middle Atlantic Division					
	All establishments	349,891	...	697	...	...
	Those analyzing commodity lines, total	321,151	100.0	607	...	...
42	Floor coverings	323	0.1	4	2,061	15.7
45	Paints, varnishes, lacquers	1,308	0.4	31	24,390	5.4
56	Hardware	1,064	0.3	30	17,133	6.2
	Builders' hardware	498	...	16	13,111	3.8
	Heavy hardware	110	...	6	3,873	2.8
	Shelf, light hardware	92	...	5	2,416	3.8
	Wire screening	20	...	6	2,349	0.8
	Other hardware	88	...	8	2,474	3.6
	Not snalyzed in detail	256	...	6	1,668	15.3
57	Plumbing, hesting, sir-conditioning	2,631	0.8	23	21,847	12.0
86	Industrisl equipment, supplies	257	0.1	11	8,045	3.2
94	Iron, steel products (flst):	798	0.2	24	13,679	5.8
95	Iron, steel wire and wire products	2,479	0.8	44	27,584	9.0
	Woven wire fence, gstes	35	...	5	4,256	0.8
	Barbed, twisted wire	116	...	5	3,720	3.1
	Nails (staples, tacks, brads)	753	...	29	16,787	4.5
	Reinforcement mesh	262	...	11	6,271	4.2
	Drawn wire	27	...	4	3,434	0.8
	Other iron, steel wire products	1,286	...	...	...	...
96	Iron and steel finished products	544	0.2	16	8,965	6.1
97	Iron snd steel pipe and tubes	511	0.2	11	7,274	7.0
	Cast iron soil pipe	239	...	4	1,832	13.0
	Other iron, steel pipe	272	...	...	...	...
100	Building metsl work, n.e.c.	2,244	0.7	22	20,423	11.0
101	Nonferrous metals	1,485	0.5	26	13,860	10.7
	Copper shapes, forms	885	...	18	10,319	8.6
	Aluminum, slloy shapes, forms	457	...	15	8,099	5.6
	Other nonferrous metals, bsaic shapes	143	...	...	...	...
102	Petroleum and products	1,532	0.5	14	9,326	16.4
103	Coal, coke	1,259	0.4	23	16,789	7.5
104	Brick, tile, terra cotta	47,477	14.8	171	98,115	48.4
105	Building stone, slate, concrete products	64,826	20.2	155	109,601	59.1
106	Cement, lime, plaster, stucco	35,605	11.1	145	112,760	31.6
107	Crude nonmetsllic minerals, products	5,448	1.7	19	12,473	43.7
108	Sand, gravel, crushed stone	30,768	9.6	135	87,238	35.3
109	Glass (sheet and containers)	31,919	9.9	91	42,732	74.7
	Sheet glass (including window, plate)	30,924	...	77	36,815	84.0
	Glass containers	66	...	4	1,254	5.3
	Not analyzed in detail	929	...	11	4,968	18.7
111	Lumber (rough, dressed, finished)	2,471	0.8	25	14,032	17.6
	Hardwood flooring	264	...	8	8,380	3.2
	Hardwood lumber, other than flooring	344	...	5	8,569	4.0
	Softwood lumber, flooring	1,007	...	8	10,100	10.0
	Not analyzed in detail	856	...	9	2,187	39.1
112	Plywood	392	0.1	12	11,273	3.5
113	Millwork, veneer, other wood products	2,325	0.7	18	13,851	16.8
115	Paper (basic materials, paperboard)	12,340	3.8	55	44,809	27.5
	Building paper, board	12,071	...	53	44,458	27.2
	Miscellaneous paper, paperboard	269	...	...	...	...
124	Second-hsnd merchandise	1,265	0.4	6	2,269	55.8
	Commodities, n.e.c.	67,953	21.1	...	...	...
126	Service receipts	1,927	0.6	34	48,083	4.0
	East North Centrsl Division					
	All establishments	261,271	...	615	...	...
	Those analyzing commodity lines, total	243,660	100.0	558	...	...
42	Floor coverings	1,977	0.8	4	5,221	37.9
	Linoleum, other hard surface	1,114	...	4	5,221	21.3
	Other	863	...	...	...	...
	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS--Continued					
	East North Central Division--Continued					
45	Paints, vsrnishes, lacquers	1,929	0.8	32	17,171	11.2
56	Hardware	4,277	1.8	22	14,882	28.7
	Builders' hardware	3,356	...	8	7,704	43.6
	Other hardware	921	...	...	...	...
57	Plumbing, heating, sir-conditioning	1,381	0.6	19	9,136	15.1
	Furnaces (warm air)	784	...	7	5,035	15.6
	Oil burners	81	...	4	2,302	3.5
	Plumbing fixtures, equipment, supplies	169	...	6	1,534	11.0
	Other plumbing, heating equipment					
	Not analyzed in detail	195	...	4	1,535	12.7
93	Iron, steel products (semi-finished)	174	0.1	7	4,352	4.0
94	Iron, steel products (flat)	923	0.4	10	7,215	12.8
95	Iron, steel wire and wire products	788	0.3	30	16,372	4.8
	Woven wire fence, gates	102	...	6	3,693	2.8
	Fence posts, fittings	37	...	6	4,472	0.8
	Barbed, twisted wire	46	...	7	4,912	0.9
	Nails (staples, tacks, brads)	279	...	16	10,321	2.7
	Reinforcement mesh	260	...	10	4,102	6.3
	Other iron, steel wire products	64	...	...	...	...
96	Iron and steel finished products	274	0.1	10	7,543	3.6
	Concrete reinforcement bars	104	...	7	3,949	2.6
	Other finished products	170	...	...	...	...
100	Building metal work, n.e.c.	1,043	0.4	26	12,496	8.3
101	Nonferrous metals	1,066	0.4	15	11,549	9.2
	Aluminum, slloy shapes, forms	984	...	12	10,248	9.6
	Other nonferrous metals, basic shapes	82	...	...	...	...
102	Petroleum and products	573	0.2	7	3,933	14.6
103	Coal, coke	9,411	3.9	61	63,378	14.8
104	Brick, tile, terra cotta	26,641	10.9	120	87,560	30.4
105	Building stone, slate, concrete products	43,451	17.8	152	96,757	44.9
106	Cement, lime, plsster, stucco	24,660	10.1	117	88,642	27.8
107	Crude nonmetallic minerals, products	6,400	2.6	17	33,541	19.1
108	Sand, gravel, crushed stone	28,099	11.5	134	88,443	31.8
109	Glsss (sheet and containers)	22,237	9.1	75	35,782	62.1
111	Lumber (rough, dressed, finished)	2,023	0.8	20	11,728	17.2
	Hsrdwood lumber	697	...	13	11,171	6.2
	Softwood lumber, flooring	888	...	11	7,894	11.2
	Not analyzed in detail	438	...	7	2,487	17.6
112	Plywood	725	0.3	20	12,344	5.9
	Hardwood	255	...	4	3,671	6.9
	Softwood	309	...	9	6,247	4.9
	Not analyzed in detail	161	...	8	3,815	4.2
113	Millwork, veneer, other wood products	1,806	0.7	26	14,110	12.8
114	Wallpaper	209	0.1	7	6,975	3.0
115	Paper (basic materials, paperboard)	9,785	4.0	61	28,638	34.2
	Building paper, board	9,207	...	54	25,404	36.2
	Miscellaneous paper, paperboard	52	...	...	...	...
	Not snalyzed in detail	526	...	6	3,154	16.7
	Commodities, n.e.c.	52,220	21.7	...	...	...
126	Service receipts	1,588	0.6	39	11,970	13.3
	West North Central Division					
	All establishments	108,425	...	227	...	...
	Those analyzing commodity lines, total	102,048	100.0	200	...	...
45	Paints, vsrnishes, lacquers	1,895	1.8	21	12,654	15.0
54	Radios, television sets, home appliances, and specialties	465	0.4	4	3,610	12.9
56	Hardware	1,042	1.0	20	17,094	6.1
57	Plumbing, heating, air-conditioning	882	0.9	7	4,934	17.9
86	Industrial equipment, supplies	131	0.1	6	2,748	4.8
94	Iron, steel products (flat)	189	0.2	6	4,035	4.7
95	Iron, steel wire snd wire products	2,761	2.7	22	19,392	14.2
	Woven wire fence, gates	461	...	10	10,097	4.6
	Fence posts, fittings	352	...	8	8,973	3.9
	Barbed, twisted wire	242	...	10	10,097	2.4
	Nails (staples, tacks, brads)	452	...	12	10,962	4.1
	Reinforcement mesh	85	...	7	8,204	1.0
	Other iron, steel wire products	915	...	...	...	...
	Not analyzed in detail	254	...	5	3,314	7.7
96	Iron and steel finished products	506	0.5	8	4,153	12.2
	Concrete reinforcement bars	331	...	4	2,898	11.4
	Other finished products	175	...	...	...	...
100	Building metal work, n.e.c.	835	0.8	11	10,334	8.1
101	Nonferrous metals	226	0.2	6	3,453	6.5
	Aluminum, slloy shapes, forms	226	...	6	3,453	6.5

See footnotes st end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS—Continued					
	West North Central Division--Continued					
103	Coal, coke	302	0.3	6	2,867	10.5
104	Brick, tile, terra cotta	5,177	5.1	32	19,777	26.2
105	Building stone, slate, concrete products	19,417	19.0	69	28,103	69.1
106	Cement, lime, plaster, stucco	10,666	10.4	38	29,143	36.6
107	Crude nonmetallic minerals, products	315	0.3	4	1,648	19.1
108	Sand, gravel, crushed stone	4,665	4.6	35	17,804	26.2
109	Glass (sheet and containers)	6,603	6.5	33	11,217	58.9
111	Lumber (rough, dressed, finished)	1,097	1.1	16	14,861	7.4
112	Plywood	674	0.7	21	17,288	3.9
	Hardwood	98	...	5	5,506	1.8
	Softwood	371	...	10	10,250	3.6
	Not analyzed in detail	205	...	7	4,476	4.6
113	Millwork, veneer, other wood products	1,645	1.6	16	15,802	10.4
115	Paper (basic materials, paperboard)	4,913	4.8	26	21,534	22.8
	Commodities, n.e.c.	36,716	36.1	...	...	...
126	Service receipts	926	0.9	14	16,286	5.7
	South Atlantic Division					
	All establishments	95,465	...	225	...	...
	Those analyzing commodity lines, total	88,148	100.0	194	...	...
45	Paints, varnishes, lacquers	979	1.1	17	10,201	9.6
56	Hardware	1,498	1.7	18	9,984	15.0
57	Plumbing, heating, air-conditioning	417	0.5	9	3,179	13.1
94	Iron, steel products (flat)	225	0.2	7	3,781	6.0
	Sheets (galvanized, other coated)	111	...	5	2,410	4.6
	Other flat iron, steel products	114	...	...	...	...
95	Iron, steel wire and wire products	1,221	1.4	22	14,631	8.3
	Nails (staples, tacks, brads)	295	...	14	10,221	2.9
	Reinforcement mesh	294	...	7	7,456	3.9
	Other iron, steel wire products	632	...	...	...	...
96	Iron and steel finished products	897	1.0	14	15,868	5.6
99	Stainless steel	89	0.1	4	1,798	4.9
100	Building metal work, n.e.c.	852	1.0	13	8,780	9.7
101	Nonferrous metals	424	0.5	11	4,819	8.8
102	Petroleum and products	595	0.7	6	7,522	7.9
104	Brick, tile, terra cotta	9,606	10.9	59	35,767	26.8
105	Building stone, slate, concrete products	23,335	26.4	81	47,535	49.1
106	Cement, lime, plaster, stucco	13,301	15.1	63	45,825	29.0
107	Crude nonmetallic minerals, products	139	0.2	4	2,203	6.3
108	Sand, gravel, crushed stone	6,485	7.4	55	42,185	15.4
109	Glass (sheet and containers)	5,340	6.0	36	12,190	43.8
111	Lumber (rough, dressed, finished)	1,663	1.9	20	16,117	10.3
	Hardwood lumber	209	...	8	4,042	5.2
	Softwood lumber, flooring	1,202	...	10	10,792	11.1
	Not analyzed in detail	252	...	5	2,121	11.9
112	Plywood	752	0.8	15	7,196	10.4
113	Millwork, veneer, other wood products	731	0.8	16	7,309	10.0
115	Paper (basic materials, paper board)	2,212	2.5	25	16,600	13.3
	Building paper, board	1,882	...	22	13,404	14.0
	Miscellaneous paper, paperboard	330	...	...	...	...
	Commodities, n.e.c.	16,452	18.7	...	...	...
126	Service receipts	935	1.1	13	8,659	10.8
	East South Central Division					
	All establishments	47,057	...	87	...	...
	Those analyzing commodity lines, total	39,592	100.0	71	...	...
45	Paints, varnishes, lacquers	879	2.2	7	11,882	7.4
56	Hardware	1,854	4.7	9	11,399	16.3
57	Plumbing, heating, air-conditioning	656	1.6	6	3,738	17.5
95	Iron, steel wire and wire products	1,012	2.6	7	15,513	6.5
96	Iron and steel finished products	1,816	4.6	4	13,067	13.9
104	Brick, tile, terra cotta	3,662	9.2	12	17,604	20.8
105	Building stone, slate, concrete products	7,099	17.9	22	17,904	39.6
106	Cement, lime, plaster, stucco	4,222	10.7	16	19,236	21.9
108	Sand, gravel, crushed stone	2,938	7.4	16	16,383	17.9
109	Glass (sheet and containers)	3,106	7.8	15	7,436	41.8
111	Lumber (rough, dressed, finished)	701	1.8	6	5,391	13.0
112	Plywood	338	0.8	5	9,889	3.4
113	Millwork, veneer, other wood products	844	2.1	9	9,012	9.4
115	Paper (basic materials, paperboard)	1,254	3.2	9	7,877	15.9
	Commodities, n.e.c.	9,164	23.3	...	...	...
126	Service receipts	47	0.1	5	1,184	4.0
	West South Central Division					
	All establishments	65,473	...	186	...	...
	Those analyzing commodity lines, total	59,727	100.0	163	...	...
45	Paints, varnishes, lacquers	197	0.3	10	4,715	4.2
56	Hardware	754	1.3	9	5,021	15.0
	Builders' hardware	494	...	5	2,769	17.8
	Other hardware	260	...	...	...	...
	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS—Continued					
	West South Central Division--Continued					
57	Plumbing, heating, air-conditioning	465	0.8	4	2,758	16.9
94	Iron, steel products (flat)	252	0.4	6	4,539	5.6
95	Iron, steel wire and wire products	758	1.3	13	7,227	10.5
96	Iron and steel finished products	140	0.2	6	3,080	4.5
100	Building metal work, n.e.c.	350	0.6	7	3,382	10.3
101	Nonferrous metals	173	0.3	4	2,892	6.0
104	Brick, tile, terra cotta	6,105	10.2	27	11,096	55.0
105	Building stone, slate, concrete products	21,791	36.5	71	26,426	82.5
106	Cement, lime, plaster, stucco	4,232	7.1	33	16,848	25.1
108	Sand, gravel, crushed stone	2,541	4.2	33	11,432	22.2
109	Glass (sheet and containers)	6,446	10.8	28	9,283	69.4
111	Lumber (rough, dressed, finished)	468	0.8	10	5,420	8.6
112	Plywood	678	1.1	10	5,592	12.1
113	Millwork, veneer, other wood products	817	1.4	9	4,826	16.9
115	Paper (basic materials, paperboard)	586	1.0	11	7,322	8.0
	Building paper, board	586	...	11	7,322	8.0
	Commodities, n.e.c.	12,141	20.3	...	...	...
126	Service receipts	833	1.4	10	3,277	25.4
	Mountain Division					
	All establishments	(x)	...	69	...	...
	Those analyzing commodity lines, total	22,978	100.0	59	...	...
45	Paints, varnishes, lacquers	219	1.0	6	8,403	2.6
56	Hardware	1,296	5.6	8	7,190	18.0
95	Iron, steel wire and wire products	242	1.0	4	2,712	8.9
100	Building metal work, n.e.c.	235	1.0	4	1,555	15.1
104	Brick, tile, terra cotta	110	0.5	4	1,663	6.6
105	Building stone, slate, concrete products	6,704	29.2	23	7,495	89.4
106	Cement, lime, plaster, stucco	1,483	6.4	10	8,163	18.2
108	Sand, gravel, crushed stone	790	3.4	15	4,259	18.5
109	Glass (sheet and containers)	1,372	6.0	10	3,153	43.5
111	Lumber (rough, dressed, finished)	995	4.3	6	8,489	11.7
113	Millwork, veneer, other wood products	663	2.9	7	6,474	10.2
115	Paper (basic materials, paperboard)	1,636	7.1	8	7,097	23.0
	Commodities, n.e.c.	7,176	31.4	...	...	...
126	Service receipts	57	0.2	...	...	...
	Pacific Division					
	All establishments	135,423	...	330	...	...
	Those analyzing commodity lines, total	124,397	100.0	280	...	...
45	Paints, varnishes, lacquers	590	0.5	19	9,828	6.0
56	Hardware	701	0.6	14	6,976	10.0
57	Plumbing, heating, air-conditioning	359	0.3	7	3,161	11.4
94	Iron, steel products (flat)	159	0.1	4	2,472	6.4
95	Iron, steel wire and wire products	1,056	0.8	20	13,272	8.0
96	Iron and steel finished products	281	0.2	13	7,507	3.7
	Concrete reinforcement bars	180	...	10	5,477	3.3
	Other finished products	101	...	...	...	...
100	Building metal work, n.e.c.	523	0.4	11	6,857	7.6
101	Nonferrous metals	95	0.1	9	4,600	2.1
102	Petroleum and products	384	0.3	8	8,120	4.7
103	Coal, coke	236	0.2	6	4,060	5.8
104	Brick, tile, terra cotta	5,124	4.1	48	25,293	20.2
105	Building stone, slate, concrete products	32,123	25.8	94	47,024	68.3
106	Cement, lime, plaster, stucco	16,763	13.5	72	44,836	37.4
107	Crude nonmetallic minerals, products	408	0.3	6	2,591	15.7
108	Sand, gravel, crushed stone	9,380	7.5	86	47,337	19.8
109	Glass (sheet and containers)	14,026	11.3	52	15,667	89.5
111	Lumber (rough, dressed, finished)	1,463	1.2	8	4,736	30.9
112	Plywood	305	0.2	5	1,412	21.6
113	Millwork, veneer, other wood products	1,125	0.9	10	6,590	17.1
115	Paper (basic materials, paperboard)	3,115	2.5	32	16,451	18.9
	Building paper, board	2,801	...	30	14,984	18.7
	Miscellaneous paper, paperboard	314	...	...	...	...
	Commodities, n.e.c.	35,058	28.3	...	...	...
126	Service receipts	1,123	0.9	19	8,184	13.7
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments	50,616	...	263	...	...
	Those analyzing commodity lines, total	45,477	100.0	236	...	...
39	China, glassware, crockery	272	0.6	12	2,849	9.5
43	Furniture (household, office, store)	9,416	20.7	30	11,657	80.8
54	Radios, television sets, home appliances, and specialties	341	0.7	12	3,405	10.0
	Electric household refrigerators, freezers	78	...	7	2,169	3.6
	Electric ranges	25	...	5	1,414	1.8
	Other electric appliances, specialties	238	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued					
	New England Division--Continued					
55	Electric commercial equipment	7,308	16.1	60	10,832	67.5
	Water coolers	302	...	6	1,168	25.8
	Commercial refrigeration, food locker equipment	4,086	...	36	5,582	73.2
	Cooking, food service equipment	766	...	18	3,248	23.6
	Not analyzed in detail	2,154	...	11	2,517	85.6
57	Plumbing, heating, air-conditioning	581	1.3	13	2,603	22.3
	Air-conditioning equipment	469	...	6	1,924	24.4
	Other plumbing, heating equipment	112	...	...	...	...
71	Stationers', office supplies (exc. paper)	1,064	2.3	14	3,361	31.6
75	Office machines	3,539	7.8	46	6,041	58.6
	Accounting, statistical machines	147	...	8	495	29.7
	Duplicating machines	736	...	12	1,304	56.4
	Addressing, mailing machines	285	...	4	484	58.9
	Typewriters	249	...	16	2,088	11.9
	Other office machines	2,122	...	...	...	...
76	Store, service shop machines	6,183	13.6	33	7,396	83.6
77	Scales, balances (exc. scientific)	803	1.8	19	1,806	44.5
78	Office, store fixtures and equipment, n.e.c.	9,062	19.9	71	11,168	81.1
79	Miscellaneous professional, service equipment	3,440	7.6	20	3,798	90.6
116	Converted paper products	605	1.3	12	3,901	15.5
	Paper stationery, office supplies	496	...	7	2,025	24.5
	Boxes, containers (paper, paperboard)	79	...	4	2,138	3.7
	Miscellaneous converted paper products	30	...	...	...	...
124	Second-hand merchandise	70	0.2	4	422	16.6
	Commodities, n.e.c.	2,146	4.7	...	...	...
126	Service receipts	647	1.4	31	4,961	13.0
	Middle Atlantic Division					
	All establishments	223,078	...	1,216	...	...
	Those analyzing commodity lines, total	204,323	100.0	1,048	...	...
3	Confectionery	219	0.1	7	2,305	9.5
16	Soaps, toilet and other	157	0.1	4	1,329	11.8
39	China, glassware, crockery	3,902	1.9	52	16,914	23.1
40	Kitchen utensils, miscellaneous homewares	1,275	0.6	17	10,877	11.7
43	Furniture (household, office, store)	14,141	6.9	110	30,550	46.3
	Household furniture	317	...	9	2,302	13.8
	Office furniture (wooden)	270	...	9	2,445	11.0
	Office furniture (metal)	768	...	16	5,373	14.3
	Other furniture	12,786	...	...	...	...
44	Drugs, drug sundries	462	0.2	5	2,945	15.7
54	Radios, television sets, home appliances, and specialties	3,193	1.6	39	14,539	22.0
	Radio sets, tubes, etc., public address systems	106	...	7	1,299	8.2
	Television sets, tubes, parts, etc.	20	...	5	903	2.2
	Electric household refrigerators, freezers	226	...	14	2,385	9.5
	Electric home laundry equipment	133	...	4	901	14.8
	Electric ranges	30	...	5	733	4.1
	Other electric kitchen equipment	1,729	...	7	9,890	17.5
	Other electric appliances, specialties	80	...	6	1,130	7.1
	Not analyzed in detail	869	...	10	1,311	66.3
55	Electric commercial equipment	41,491	20.3	245	61,285	67.7
	Water coolers	1,400	...	21	5,574	25.1
	Commercial refrigeration, food locker equipment	27,427	...	163	35,820	76.6
	Cooking, food service equipment	3,760	...	38	9,840	38.2
	Not analyzed in detail	8,904	...	63	19,793	45.0
56	Hardware	203	0.1	10	2,629	7.7
57	Plumbing, heating, air-conditioning	2,642	1.3	40	13,935	19.0
	Air-conditioning equipment	1,640	...	25	9,196	17.8
	Heating, cooking stoves (exc. electric,gas)	106	...	7	2,324	4.6
	Plumbing fixtures, equipment, supplies	108	...	4	809	13.3
	Other plumbing, heating equipment	503	...	...	...	...
	Not analyzed in detail	285	...	6	1,232	23.1
64	Janitors' supplies	312	0.2	13	4,034	7.7
71	Stationers', office supplies (exc. paper)	3,225	1.6	42	11,819	27.3
72	Recording, controlling instruments, accessories	1,703	0.8	8	1,822	93.5
73	School equipment, supplies	189	0.1	8	1,092	17.3
75	Office machines	29,070	14.2	165	37,163	78.2
	Accounting, statistical machines	1,223	...	28	4,110	29.8
	Duplicating machines	962	...	25	2,778	34.6
	Addressing, mailing machines	991	...	13	2,736	36.2
	Typewriters	18,381	...	54	22,725	80.9
	Other office machines	4,329	...	60	8,507	50.9
	Not analyzed in detail	3,184	...	56	5,614	56.7
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS-- Continued					
	Middle Atlantic Division--Continued					
76	Store, service shop machines	23,948	11.7	133	28,254	84.8
	Cash registers	1,808	...	44	4,208	43.0
	Coin-operated machines	16,837	...	56	17,204	97.9
	Other machines	742	...	11	1,926	38.5
	Not analyzed in detail	4,561	...	27	5,327	85.6
77	Scales, balances (exc. scientific)	1,685	0.8	45	6,656	25.3
	Store scales	611	...	31	5,610	10.9
	All other	455	...	11	1,102	41.3
	Not analyzed in detail	619	...	10	743	83.3
78	Office, store fixtures and equipment, n.e.c.	41,753	20.5	300	47,007	88.8
79	Miscellaneous professional, service equipment	17,002	8.3	117	18,675	91.0
85	Special industry machinery, equipment	364	0.2	7	504	72.2
95	Iron, steel wire and wire products	1,152	0.6	6	3,464	33.2
115	Paper (basic materials, paperboard)	552	0.3	16	5,724	9.6
	Wrapping paper	40	...	7	1,232	3.2
	Miscellaneous paper, paperboard	512	...	...	...	...
116	Converted paper products	1,097	0.5	44	6,181	17.7
	Paper stationery, office supplies	412	...	20	3,560	11.6
	Paper bags	131	...	7	1,197	10.9
	Boxes, containers (paper, paperboard)	214	...	7	1,237	17.3
	Miscellaneous converted paper products	73	...	10	1,010	7.2
	Not analyzed in detail	267	...	7	950	28.1
117	Books, magazines, printed materials	313	0.2	11	1,620	19.3
118	Jewelry, silverware, trophies	663	0.3	4	11,042	6.0
119	Toys, games, athletic goods	311	0.2	5	900	34.6
124	Second-hand merchandise	1,461	0.7	40	3,220	45.4
	Commodities, n.e.c.	9,271	4.5	...	...	...
125	Service receipts	2,567	1.2	128	16,560	15.5
	East North Central Division					
	All establishments	180,419	...	962	...	...
	Those analyzing commodity lines, total	166,385	100.0	846	...	...
27	Flowers, nursery stock	573	0.3	8	2,861	20.0
35	Piece goods (woven)	214	0.1	4	1,523	14.0
39	China, glassware, crockery	2,076	1.2	37	9,633	21.6
40	Kitchen utensils, miscellaneous homewares	223	0.1	9	1,579	14.1
43	Furniture (household, office, store)	15,596	9.4	84	21,949	71.0
	Office furniture (wooden)	567	...	13	3,479	16.3
	Office furniture (metal)	611	...	15	3,859	15.8
	Other furniture	14,418	...	...	...	...
52	Electrical wiring supplies, construction materials	198	0.1	10	3,138	6.3
54	Radios, television sets, home appliances, and specialties	1,293	0.8	52	10,043	12.9
	Radio sets, tubes, etc., public address systems	223	...	11	3,080	7.2
	Electric household refrigerators, freezers	583	...	28	6,359	9.2
	Electric home laundry equipment	23	...	8	2,054	1.1
	Electric ranges	108	...	13	2,919	3.7
	Other electric kitchen equipment	176	...	8	1,431	12.3
	Other electric appliances, specialties	180	...	...	...	...
55	Electric commercial equipment	31,865	19.2	249	41,465	76.8
	Water coolers	616	...	28	8,337	7.4
	Commercial refrigeration, food locker equipment	22,926	...	184	31,242	73.4
	Cooking, food service equipment	2,157	...	43	7,512	28.7
	Not analyzed in detail	6,166	...	49	8,326	74.0
56	Hardware	257	0.2	13	1,941	13.2
57	Plumbing, heating, air-conditioning	2,907	1.7	41	12,273	23.7
	Air-conditioning equipment	2,178	...	28	8,766	24.8
	Furnaces (warm air)	27	...	4	1,458	1.8
	Gas appliances, supplies	129	...	4	1,651	7.8
	Fans, blowers, unit heaters, and accessories	161	...	6	2,675	6.0
	Other plumbing, heating equipment	412	...	...	...	...
64	Janitors' supplies	556	0.3	24	6,230	8.9
71	Stationers', office supplies (exc. paper)	1,407	0.8	30	3,866	36.4
75	Office machines	9,373	5.6	137	14,252	65.8
	Accounting, statistical machines	1,273	...	25	2,997	42.5
	Duplicating machines	964	...	25	2,121	45.4
	Addressing, mailing machines	338	...	12	631	53.6
	Typewriters	923	...	42	3,055	30.2
	Other office machines	3,311	...	47	4,440	74.6
	Not analyzed in detail	2,564	...	40	4,780	53.6
76	Store, service shop machines	27,256	16.4	110	30,332	89.8
	Cash registers	312	...	18	1,423	21.9
	Coin-operated machines	23,496	...	60	24,507	95.9
	Other machines	1,259	...	16	2,178	57.8
	Not analyzed in detail	2,189	...	22	3,005	72.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued					
	East North Central Division—Continued					
77	Scales, balances (exc. scientific)	1,036	0.6	31	3,559	29.1
	Store scales	439	...	20	2,097	20.9
	All other	223	...	5	516	43.2
	Not analyzed in detail	374	...	9	1,278	29.3
78	Office, store fixtures and equipment, n.e.c.	36,744	22.3	257	46,053	79.8
79	Miscellaneous professional, service equipment	14,881	8.9	59	18,023	82.6
85	Special industry machinery, equipment	7,586	4.6	8	8,064	94.1
86	Industrial equipment, supplies	197	0.1	5	1,250	15.8
116	Converted paper products	1,065	0.6	39	7,595	14.0
	Paper stationery, office supplies	760	...	19	3,464	21.9
	Paper bags	39	...	9	1,558	2.5
	Miscellaneous converted paper products	266	...	...	...	...
117	Books, magazines, printed materials	127	0.1	5	1,405	9.0
119	Toys, games, athletic goods	133	0.1	6	588	22.6
124	Second-hand merchandise	1,121	0.7	27	3,582	31.3
	Commodities, n.e.c.	7,347	4.4	...	...	...
126	Service receipts	2,354	1.4	144	24,497	9.6
	West North Central Division					
	All establishments	82,517	...	369	...	...
	Those analyzing commodity lines, total	75,265	100.0	323	...	...
3	Confectionery	146	0.2	4	1,539	9.5
39	China, glassware, crockery	576	0.8	8	2,511	22.9
40	Kitchen utensils, miscellaneous homewares	59	0.1	4	416	14.2
43	Furniture (household, office, store)	2,863	3.8	42	7,692	37.2
	Office furniture (wooden)	480	...	9	1,782	26.9
	Office furniture (metal)	508	...	15	2,043	24.9
	Other furniture	964	...	...	...	...
	Not analyzed in detail	911	...	7	1,717	53.0
53	Electrical apparatus, equipment	122	0.2	6	1,446	8.4
54	Radios, television sets, home appliances, and specialties	327	0.4	15	2,767	11.8
	Electric household refrigerators, freezers	178	...	9	1,894	9.4
	Electric ranges	11	...	4	341	3.2
	Other electric appliances, specialties	138	...	...	...	...
55	Electric commercial equipment	26,941	35.8	109	31,017	86.8
	Water coolers	64	...	7	2,330	2.7
	Commercial refrigeration, food locker equipment	21,932	...	85	24,790	88.5
	Cooking, food service equipment	586	...	9	1,800	32.6
	Not analyzed in detail	4,359	...	23	5,950	73.3
57	Plumbing, heating, air-conditioning	1,421	1.9	25	5,016	28.3
	Air-conditioning equipment	594	...	15	3,033	19.6
	Oil burners	128	...	4	946	13.5
	Other plumbing, heating equipment	175	...	...	...	...
	Not analyzed in detail	524	...	6	1,265	41.4
64	Janitors' supplies	147	0.2	8	837	17.6
71	Stationers' office supplies (exc. paper)	458	0.6	17	2,174	21.1
75	Office machines	5,214	6.9	78	7,745	67.3
	Accounting, statistical machines	559	...	23	2,009	27.8
	Duplicating machines	361	...	12	880	41.0
	Addressing, mailing machines	619	...	4	635	97.5
	Typewriters	631	...	29	2,657	23.7
	Other office machines	1,887	...	32	3,091	61.0
	Not analyzed in detail	1,157	...	20	1,949	59.4
76	Store, service shop machines	11,570	15.4	51	13,994	82.7
	Cash registers	277	...	14	1,289	21.5
	Coin-operated machines	8,746	...	22	8,880	98.5
	Other machines	32	...	5	820	3.9
	Not analyzed in detail	2,515	...	12	3,127	80.4
77	Scales, balances (exc. scientific)	388	0.5	24	3,122	12.4
	Store scales	182	...	17	2,314	7.9
	All other	70	...	4	383	18.3
	Not analyzed in detail	136	...	4	485	28.0
78	Office, store fixtures and equipment, n.e.c.	14,991	19.9	88	19,202	78.1
79	Miscellaneous professional, service equipment	2,638	3.5	19	4,171	63.2
116	Converted paper products	611	0.8	27	3,917	15.6
	Paper stationery, office supplies	386	...	18	1,667	23.2
	Miscellaneous converted paper products	225	...	...	...	...
117	Books, magazines, printed materials	149	0.2	4	1,716	8.7
124	Second-hand merchandise	152	0.2	5	624	24.4
	Commodities, n.e.c.	5,249	7.0	...	...	...
126	Service receipts	1,243	1.6	73	11,504	10.8
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued					
	South Atlantic Division					
	All establishments	83,289	...	550	...	...
	Those analyzing commodity lines, total	75,655	100.0	478	...	...
39	China, glassware, crockery	1,399	1.8	21	6,002	23.3
40	Kitchen utensils, miscellaneous homewares	159	0.2	6	1,390	11.4
42	Floor coverings	155	0.2	4	931	16.6
43	Furniture (household, office, store)	8,162	10.8	60	13,700	59.6
	Office furniture (wooden)	649	...	17	2,686	24.2
	Office furniture (metal)	509	...	16	2,359	21.6
	Other furniture	5,598	...	...	...	...
	Not analyzed in detail	1,406	...	6	2,192	64.1
54	Radios, television sets, home appliances, and specialties	1,157	1.5	35	7,391	15.6
	Radio sets, tubes, etc., public address systems	68	...	7	1,369	5.0
	Electric household refrigerators, freezers	495	...	17	3,384	14.6
	Other electric kitchen equipment	108	...	4	1,807	6.0
	Other electric appliances, specialties	486	...	...	...	...
55	Electric commercial equipment	19,289	25.7	153	25,545	75.5
	Water coolers	410	...	18	3,812	10.8
	Commercial refrigeration, food locker equipment	13,254	...	119	18,616	71.2
	Cooking, food service equipment	1,496	...	27	5,470	27.3
	Not analyzed in detail	4,129	...	27	5,717	72.2
56	Hardware	153	0.2	5	1,691	9.0
57	Plumbing, heating, air-conditioning	1,267	1.7	20	4,817	26.3
	Air-conditioning equipment	631	...	10	2,363	26.7
	Heating, cooking stoves (exc. electric, gas)	42	...	4	1,027	4.1
	Other plumbing, heating equipment	594	...	...	...	...
64	Janitors' supplies	166	0.2	6	1,672	9.9
71	Stationers', office supplies (exc. paper)	921	1.2	27	3,067	30.0
73	School equipment, supplies	182	0.2	6	1,346	13.5
75	Office machines	6,240	8.2	123	9,563	65.2
	Accounting, statistical machines	1,059	...	39	3,573	29.6
	Duplicating machines	736	...	22	2,527	29.1
	Addressing, mailing machines	119	...	7	1,031	11.5
	Typewriters	1,006	...	50	4,695	21.4
	Other office machines	1,566	...	43	3,550	44.1
	Not analyzed in detail	1,754	...	37	2,162	81.1
76	Store, service shop machines	9,176	12.1	70	12,590	72.9
	Cash registers	310	...	19	1,726	18.0
	Coin-operated machines	7,852	...	31	8,385	93.6
	Other machines	255	...	10	626	40.7
	Not analyzed in detail	759	...	13	2,121	35.8
77	Scales, balances (exc. scientific)	464	0.6	27	2,278	20.4
78	Office, store fixtures and equipment, n.e.c.	16,444	21.7	127	23,033	71.4
79	Miscellaneous professional, service equipment	2,849	3.8	23	3,742	76.1
82	General industrial machinery, equipment	50	0.1	4	918	5.4
116	Converted paper products	800	1.0	22	4,517	17.7
	Paper stationery, office supplies	573	...	15	3,077	18.6
	Miscellaneous converted paper products	227	...	...	...	...
124	Second-hand merchandise	1,111	1.5	13	1,570	70.8
	Commodities, n.e.c.	4,222	5.6	...	...	...
126	Service receipts	1,289	1.7	77	10,285	12.5
	East South Central Division					
	All establishments	31,937	...	213	...	...
	Those analyzing commodity lines, total	28,561	100.0	181	...	...
39	China, glassware, crockery	166	0.6	5	775	21.4
43	Furniture (household, office, store)	959	3.4	15	2,960	32.4
	Office furniture (wooden)	52	...	4	218	23.8
	Other furniture	907	...	...	...	...
53	Electrical apparatus, equipment	27	0.1	4	1,287	2.1
54	Radios, television sets, home appliances, and specialties	1,221	4.3	18	4,424	27.6
	Radio sets, tubes, etc., public address systems	528	...	4	1,010	52.3
	Electric household refrigerators, freezers	231	...	10	2,252	10.2
	Electric ranges	37	...	5	1,476	2.5
	Other electric appliances, specialties	425	...	...	...	...
55	Electric commercial equipment	9,559	33.5	63	13,307	71.8
	Water coolers	144	...	14	3,240	4.4
	Commercial refrigeration, food locker equipment	5,662	...	48	8,797	64.4
	Cooking, food service equipment	1,444	...	17	4,167	34.6
	Not analyzed in detail	2,309	...	9	3,407	67.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued					
	East South Central Division—Continued					
57	Plumbing, heating, air-conditioning	314	1.1	10	2,714	11.6
	Air-conditioning equipment	144	...	4	1,347	10.7
	Heating, cooking stoves (exc. electric,gas)	72	...	4	1,248	5.8
	Other plumbing, heating equipment	98	...	...	...	...
71	Stationers', office supplies (exc. paper)	157	0.5	7	757	20.7
75	Office machines	2,887	10.1	52	5,481	52.7
	Accounting, statistical machines	817	...	17	2,844	28.7
	Duplicating machines	545	...	14	1,579	34.5
	Typewriters	363	...	21	3,155	11.5
	Other office machines	796	...	...	...	...
	Not analyzed in detail	366	...	12	550	66.5
76	Store, service shop machines	4,079	14.3	39	6,868	59.4
	Cash registers	163	...	14	2,356	6.9
	Coin-operated machines	3,783	...	21	4,213	89.8
	Other machines	133	...	...	...	...
77	Scales, balances (exc. scientific)	837	2.9	12	1,970	42.5
78	Office, store fixtures and equipment, n.e.c.	5,535	19.4	40	7,650	72.4
79	Miscellaneous professional, service equipment	588	2.0	4	632	93.0
116	Converted paper products	284	1.0	7	2,048	13.9
	Paper stationery, office supplies	284	...	7	2,048	13.9
	Commodities, n.e.c.	1,235	4.3	...	...	...
126	Service receipts	713	2.5	37	6,719	10.6
	West South Central Division					
	All establishments	74,612	...	418	...	...
	Those analyzing commodity lines, total	69,000	100.0	374	...	...
39	China, glassware, crockery	521	0.8	9	2,772	18.8
43	Furniture (household, office, store)	2,315	3.4	30	5,584	41.4
	Office furniture (wooden)	329	...	11	1,557	21.1
	Office furniture (metal)	266	...	9	1,304	20.4
	Office furniture	1,720	...	...	...	...
50	Motor vehicles	173	0.2	4	1,584	10.9
54	Radios, television sets, home appliances, and specialties	302	0.4	16	3,229	9.4
	Electric household refrigerators, freezers	155	...	11	2,293	6.8
	Other electric appliances, specialties	147	...	...	...	...
55	Electric commercial equipment	22,137	32.2	127	26,833	82.5
	Water coolers	434	...	11	2,870	15.1
	Commercial refrigeration, food locker equipment	18,328	...	100	22,736	80.6
	Cooking, food service equipment	412	...	13	4,045	10.2
	Not analyzed in detail	2,963	...	21	3,629	81.6
56	Hardware	47	0.1	4	2,219	2.1
57	Plumbing, heating, air-conditioning	713	1.0	16	3,148	22.6
	Air-conditioning equipment	521	...	14	2,727	19.1
	Other plumbing, heating equipment	192	...	...	...	...
64	Janitors' supplies	130	0.2	6	2,832	4.6
65	Photographic goods	97	0.1	5	471	20.6
71	Stationers', office supplies (exc. paper)	695	1.0	24	2,195	31.7
73	School equipment, supplies	117	0.2	8	737	15.9
75	Office machines	3,986	5.8	84	7,642	52.2
76	Store, service shop machines	14,124	20.5	71	16,189	87.2
	Cash registers	1,217	...	16	1,553	78.4
	Coin-operated machines	12,091	...	37	13,009	92.9
	Other machines	816	...	...	...	...
77	Scales, balances (exc. scientific)	1,163	1.7	33	6,036	19.3
	Store scales	856	...	25	5,379	15.9
	All other	121	...	6	416	29.1
	Not analyzed in detail	186	...	7	610	30.5
78	Office, store fixtures and equipment, n.e.c.	14,367	20.8	89	18,842	76.2
79	Miscellaneous professional, service equipment	4,074	5.9	17	5,874	69.4
116	Converted paper products	653	0.9	21	4,382	14.9
	Paper stationery, office supplies	553	...	17	2,717	20.4
	Miscellaneous converted paper products	100	...	...	...	...
124	Second-hand merchandise	177	0.2	4	1,615	11.0
	Commodities, n.e.c.	1,522	2.2	...	...	...
126	Service receipts	1,687	2.4	61	16,390	10.3
	Mountain Division					
	All establishments	21,120	...	163	...	...
	Those analyzing commodity lines, total	17,116	100.0	134	...	...
39	China, glassware, crockery	509	3.0	5	1,301	39.1
40	Kitchen utensils, miscellaneous homewares	248	1.4	4	1,268	19.6
43	Furniture (household, office, store)	1,412	8.2	13	2,971	47.5
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued					
	Mountain Division-Continued					
55	Electric commercial equipment	4,296	25.2	42	4,621	93.0
56	Hardware	69	0.4	4	1,292	5.3
57	Plumbing, heating, air-conditioning	75	0.4	4	1,267	5.9
75	Office machines	1,383	8.1	32	2,024	68.3
76	Store, service shop machines	2,042	11.9	23	2,554	80.0
77	Scales, balances (exc. scientific)	252	1.5	10	878	28.7
78	Office, store fixtures and equipment, n.e.c.	4,145	24.5	32	6,270	66.1
79	Miscellaneous professional, service equipment	958	5.6	9	1,269	75.5
116	Converted paper products	204	1.2	8	1,334	15.3
	Paper, stationery, office supplies	178	...	4	1,034	17.2
	Miscellaneous converted paper products	26	...	...	...	...
	Commodities, n.e.c.	1,190	7.0	...	...	...
126	Service receipts	333	1.9	26	3,296	10.1
	Pacific Division					
	All establishments	122,437	...	660	...	...
	Those analyzing commodity lines, total	108,350	100.0	562	...	...
39	China, glassware, crockery	1,059	1.0	17	9,953	10.6
40	Kitchen utensils, miscellaneous homewares	911	0.8	7	2,909	31.3
42	Floor coverings	1,808	1.7	4	8,543	21.2
43	Furniture (household, office, store)	8,610	7.9	80	31,175	27.6
	Household furniture	1,652	...	7	7,803	21.2
	Office furniture (wooden)	766	...	19	9,086	8.4
	Office furniture (metal)	429	...	21	3,185	13.5
	Mattresses, bed springs	166	...	4	7,365	2.2
	Other furniture	4,872	...	45	19,163	25.4
	Not analyzed in detail	724	...	6	849	85.3
52	Electrical wiring supplies, construction materials	93	0.1	9	2,021	4.6
54	Radios, television sets, home appliances, and specialties	2,540	2.3	29	13,823	18.4
	Radio sets, tubes, etc., public address systems	81	...	6	1,711	4.7
	Electric household refrigerators, freezers	1,612	...	18	10,415	15.5
	Electric ranges	130	...	6	2,639	4.9
	Other electric kitchen equipment	64	...	5	1,342	4.8
	Other electric appliances, specialties	653	...	...	...	...
55	Electric commercial equipment	27,139	25.1	189	41,004	66.2
	Water coolers	100	...	12	2,535	3.9
	Commercial refrigeration, food locker equipment	19,396	...	141	32,526	59.6
	Cooking, food service equipment	1,384	...	17	10,917	12.7
	Not analyzed in detail	6,259	...	43	7,882	79.4
56	Hardware	722	0.7	12	4,058	17.8
57	Plumbing, heating, air-conditioning	1,164	1.1	19	10,762	10.8
	Air-conditioning equipment	278	...	8	1,542	18.0
	Gas appliances, supplies	483	...	4	7,361	6.6
	Other plumbing, heating equipment	41	...	...	...	...
	Not analyzed in detail	362	...	6	1,653	21.9
71	Stationers', office supplies (exc. paper)	830	0.8	31	3,650	22.7
72	Recording, controlling instruments, accessories	105	0.1	4	147	71.4
75	Office machines	10,966	10.1	143	15,495	70.8
	Accounting, statistical machines	2,396	...	37	4,710	50.9
	Duplicating machines	2,028	...	29	4,372	46.4
	Addressing, mailing machines	216	...	6	446	48.4
	Typewriters	1,588	...	43	4,762	33.3
	Other office machines	2,483	...	55	6,696	37.1
	Not analyzed in detail	2,255	...	53	3,662	61.6
76	Store, service shop machines	15,373	14.2	90	18,077	85.0
	Cash registers	508	...	21	1,214	41.8
	Coin-operated machines	11,633	...	40	12,139	95.8
	Other machines	399	...	15	1,085	36.8
	Not analyzed in detail	2,833	...	16	3,725	76.0
77	Scales, balances (exc. scientific)	900	0.8	21	3,349	26.9
78	Office, store fixtures and equipment, n.e.c.	21,296	19.6	143	32,306	65.9
79	Miscellaneous professional, service equipment	2,441	2.2	15	3,880	62.9
80	Farm, garden machinery (exc. tractors)	418	0.4	4	1,998	20.9
82	General industrial machinery, equipment	369	0.3	6	2,096	17.6
85	Special industry machinery, equipment	3,687	3.4	18	15,483	23.8
86	Industrial equipment supplies	208	0.2	4	1,389	15.0
115	Paper (basic materials, paperboard)	72	0.1	4	1,504	4.8
116	Converted paper products	919	0.8	35	8,264	11.1
	Paper stationery, office supplies	821	...	30	6,282	13.1
	Miscellaneous converted paper products	98	...	...	...	...
118	Jewelry, silverware, trophies	73	0.1	4	1,453	5.0
124	Second-hand merchandise	394	0.4	17	3,028	13.0
	Commodities, n.e.c.	4,093	3.8	...	...	...
126	Service receipts	2,160	2.0	148	32,391	6.7

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS					
	New England Division					
	All establishments	33,591	...	59	...	...
	Those analyzing commodity lines, total	33,591	100.0	59	...	...
51	Automotive parts, accessories, etc.	98	0.3	4	755	13.0
81	Tractors and equipment (exc. truck-tractors)	1,802	5.4	7	4,014	44.9
82	General industrial machinery, equipment	2,898	8.6	17	9,203	31.5
	Compressors, pumps	527	...	7	5,652	9.3
	Conveyors, conveying equipment	31	...	5	3,931	0.8
	Cranes, derricks, hoists, winches	999	...	11	6,645	15.0
	Industrial trucks, tractors, stackers	258	...	8	5,700	4.5
	Other general industrial machinery	1,083	...	...	...	...
84	Construction, mining, excavating machinery	27,221	81.0	50	30,166	90.2
	Road-building machinery	8,352	...	32	19,406	43.0
	Mining, quarrying machinery, accessories	343	...	5	5,601	6.1
	Excavating, dredging machinery, equipment	4,625	...	13	13,614	34.0
	Construction machinery (ex. road)	4,987	...	26	17,867	27.9
	Not analyzed in detail	8,914	...	14	9,360	95.2
86	Industrial equipment, supplies	598	1.8	6	3,084	19.4
	Commodities, n.e.c.	657	2.0	...	...	...
126	Service receipts	317	0.9	16	5,986	5.3
	Middle Atlantic Division					
	All establishments, total	124,815	...	163	...	...
	Those analyzing commodity lines, total	124,196	100.0	157	...	...
50	Motor vehicles	879	0.7	8	4,397	20.0
	Trucks, truck-tractors, truck-trailers	853	...	7	3,961	21.5
	Other motor vehicles	26	...	...	...	...
51	Automotive parts, accessories, etc.	631	0.5	5	3,777	16.7
80	Farm, garden machinery (exc. tractors)	3,278	2.6	9	9,943	33.0
81	Tractors and equipment (exc. truck-tractors)	5,012	4.0	11	12,945	38.7
82	General industrial machinery, equipment	26,170	21.1	50	47,085	55.6
	Compressors, pumps	1,014	...	21	28,937	3.5
	Crushing, pulverizing machinery, equipment	570	...	10	15,228	3.7
	Conveyors, conveying equipment	179	...	4	1,471	12.2
	Cranes, derricks, hoists, winches	10,643	...	37	34,730	30.6
	Industrial trucks, tractors, stackers	5,273	...	11	22,668	23.3
	Mechanical power transmission equipment	53	...	4	2,453	2.2
	Other general industrial machinery	2,778	...	12	20,228	13.7
	Not analyzed in detail	5,660	...	6	7,228	78.3
84	Construction, mining, excavating machinery	80,990	65.3	123	92,710	87.4
	Road-building machinery	30,154	...	67	59,936	50.3
	Mining, quarrying machinery, accessories	2,101	...	21	27,662	7.6
	Excavating, dredging machinery, equipment	12,241	...	34	39,168	31.2
	Construction machinery (exc. road)	16,522	...	60	47,236	35.0
	Not analyzed in detail	19,972	...	22	20,844	95.8
85	Special industry machinery, equipment	225	0.2	8	5,610	4.0
86	Industrial equipment, supplies	1,789	1.4	4	6,886	26.0
95	Iron, steel wire and wire products	205	0.2	4	1,339	15.3
124	Second-hand merchandise	227	0.2	5	3,662	6.2
	Commodities, n.e.c.	3,385	2.7	...	...	...
126	Service receipts	1,405	1.1	17	11,888	11.8
	East North Central Division					
	All establishments	111,220	...	158	...	...
	Those analyzing commodity lines, total	106,278	100.0	145	...	...
51	Automotive parts, accessories, etc.	1,050	1.0	10	6,285	16.7
	Parts (exc. batteries, elec. parts)	655	...	6	3,894	16.8
	Other automotive supplies	55	...	...	...	...
	Not analyzed in detail	340	...	4	2,391	14.2
80	Farm, garden machinery (exc. tractors)	721	0.7	7	7,755	9.3
81	Tractors and equipment (exc. truck tractors)	1,476	1.4	8	3,916	37.7
82	General industrial machinery, equipment	11,487	10.8	46	34,389	33.4
	Compressors, pumps	1,461	...	25	30,147	4.8
	Crushing, pulverizing machinery, equipment	1,033	...	16	23,097	4.5
	Conveyors, conveying equipment	384	...	16	15,344	2.5
	Cranes, derricks, hoists, winches	4,430	...	27	18,916	23.4
	Industrial trucks, tractors, stackers	3,129	...	23	19,270	16.2
	Other general industrial machinery	1,050	...	...	...	...
84	Construction, mining, excavating machinery	85,618	80.7	121	98,732	86.7
	Road-building machinery	36,214	...	76	64,912	55.8
	Mining, quarrying machinery, accessories	5,550	...	32	39,465	14.1
	Excavating, dredging machinery, equipment	13,520	...	37	42,214	32.0
	Construction machinery, (exc. road)	22,515	...	64	55,561	40.5
	Not analyzed in detail	7,819	...	10	8,592	91.0
85	Special industry machinery, equipment	1,099	1.0	7	6,913	15.9
86	Industrial equipment, supplies	1,939	1.8	11	9,546	20.3
95	Iron, steel wire and wire products	136	0.1	5	5,601	2.4
124	Second-hand merchandise	238	0.2	9	7,948	3.0
	Commodities, n.e.c.	463	0.4	...	...	...
126	Service receipts	2,051	1.9	30	25,319	8.1
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	West North Central Division					
	All establishments	114,037	...	107	...	...
	Those analyzing commodity lines, total	107,765	100.0	101	...	...
50	Motor vehicles	478	0.4	5	3,783	12.6
51	Automotive parts, accessories, etc.	1,394	1.3	6	7,030	19.8
80	Farm, garden machinery (exc. tractors)	1,687	1.6	11	16,159	10.4
81	Tractors and equipment (exc. truck-tractors)	600	0.6	10	9,245	6.5
	Farm, garden tractors, equipment	312	...	7	8,084	3.8
	Other wheel type tractors, equipment	288	...	7	5,597	5.1
82	General industrial machinery, equipment	14,976	13.9	32	47,702	31.4
	Compressors, pumps	1,262	...	23	39,354	3.2
	Crushing, pulverizing machinery, equipment	1,579	...	12	24,611	6.4
	Conveyors, conveying equipment	639	...	16	21,510	3.0
	Cranes, derricks, hoists, winches	4,748	...	23	39,449	12.0
	Industrial trucks, tractors, stackers	5,264	...	13	26,681	19.7
	Mechanical power transmission equipment	420	...	7	7,490	5.6
	Other general industrial machinery	1,064	...	...	...	...
84	Construction, mining, excavating machinery	84,132	78.0	86	95,556	88.0
	Road-building machinery	55,598	...	69	87,369	63.6
	Mining, quarrying machinery, accessories	1,865	...	23	35,869	5.2
	Excavating, dredging machinery, equipment	6,956	...	37	48,774	14.3
	Construction machinery (exc. road)	14,095	...	36	51,168	27.5
	Not analyzed in detail	5,618	...	8	5,766	97.4
86	Industrial equipment, supplies	1,304	1.2	9	9,886	13.2
95	Iron, steel wire and wire products	69	0.1	4	5,220	1.3
124	Second-hand merchandise	810	0.8	5	4,457	18.2
	Commodities, n.e.c.	1,293	1.2	...	...	...
126	Service receipts	1,022	0.9	17	17,871	5.7
	South Atlantic Division					
	All establishments	82,093	...	87	...	...
	Those analyzing commodity lines, total	79,878	100.0	81	...	...
51	Automotive parts, accessories, etc.	178	0.2	4	2,359	7.5
80	Farm, garden machinery (exc. tractors)	356	0.4	7	10,148	3.5
81	Tractors and equipment (exc. truck-tractors)	1,264	1.6	14	14,154	8.9
82	General industrial machinery, equipment	7,739	9.7	30	34,328	22.5
	Compressors, pumps	1,216	...	21	25,364	4.8
	Crushing, pulverizing machinery, equipment	273	...	9	17,987	1.5
	Conveyors, conveying equipment	575	...	13	23,472	2.4
	Cranes, derricks, hoists, winches	2,198	...	19	23,570	9.3
	Industrial trucks, tractors, stackers	771	...	9	12,858	6.0
	Other general industrial machinery	2,706	...	...	...	...
84	Construction, mining, excavating machinery	66,932	83.7	70	76,378	87.6
	Road-building machinery	42,540	...	53	65,745	64.7
	Mining, quarrying machinery, accessories	2,960	...	24	37,115	8.0
	Excavating, dredging machinery, equipment	6,481	...	26	34,903	18.6
	Construction machinery (exc.road)	8,309	...	38	44,612	18.6
	Not analyzed in detail	6,642	...	12	8,361	79.4
85	Special industry machinery, equipment	1,183	1.5	4	4,451	26.6
95	Iron, steel wire and wire products	55	0.1	4	7,089	0.8
	Commodities, n.e.c.	288	0.4	...	...	...
126	Service receipts	1,883	2.4	8	8,996	20.9
	East South Central Division					
	All establishments	64,903	...	61	...	...
	Those analyzing commodity lines, total	63,410	100.0	57	...	...
50	Motor vehicles	352	0.6	4	4,002	8.8
51	Automotive parts, accessories, etc.	167	0.2	5	1,138	14.7
80	Farm, garden machinery (exc. tractors)	273	0.4	7	1,865	14.6
81	Tractors and equipment (exc. truck-tractors)	692	1.1	10	2,395	28.9
82	General industrial machinery, equipment	4,004	6.3	16	15,870	25.2
	Compressors, pumps	406	...	10	9,653	4.2
	Crushing, pulverizing machinery, equipment	700	...	7	7,876	8.9
	Cranes, derricks, hoists, winches	588	...	6	6,008	9.8
	Other general industrial machinery	2,310	...	...	...	...
84	Construction, mining, excavating machinery	51,112	80.6	46	59,793	85.5
	Road-building machinery	29,632	...	30	44,789	66.2
	Mining, quarrying machinery, accessories	3,131	...	7	15,042	20.8
	Excavating, dredging machinery, equipment	3,605	...	13	20,877	17.3
	Construction machinery (exc. road)	9,014	...	19	27,445	32.8
	Not analyzed in detail	5,730	...	9	8,310	69.0
85	Special industry machinery, equipment	150	0.2	5	2,562	5.8
86	Industrial equipment, supplies	1,310	2.1	7	11,627	11.3
95	Iron, steel wire and wire products	546	0.9	4	4,818	11.3
100	Building metal work, n.e.c.	578	0.9	5	6,393	9.0
	Commodities, n.e.c.	2,397	3.8	...	...	...
126	Service receipts	1,329	2.9	16	19,193	9.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS--Con.					
	West South Central Division					
	All establishments	103,794	...	119	...	...
	Those analyzing commodity lines, total	98,157	100.0	112	...	...
50	Motor vehicles	191	0.2	5	1,520	12.6
51	Automotive parts, accessories, etc.	126	0.1	5	1,526	8.2
80	Farm, garden machinery (exc. tractors)	5,952	6.1	16	19,881	29.9
81	Tractors and equipment (exc. truck-tractors)	7,406	7.5	20	17,649	42.0
	Farm, garden tractors, equipment	885	...	7	4,941	17.9
	Other wheel type tractors, equipment	6,521	...	17	15,519	42.0
82	General industrial machinery, equipment	5,785	5.9	26	22,404	25.8
	Compressors, pumps	790	...	21	17,179	4.6
	Crushing, pulverizing machinery, equipment	400	...	9	9,452	4.2
	Conveyors, conveying equipment	411	...	8	7,557	5.4
	Cranes, derricks, hoists, winches	2,565	...	16	13,682	18.7
	Industrial trucks, tractors, stackers	234	...	5	2,530	9.2
	Fans, blowers (industrial equipment)	50	...	4	3,572	1.4
	Mechanical power transmission equipment	463	...	5	6,131	7.6
	Other general industrial machinery	872	...	...	...	...
83	Metal-working machinery	200	0.2	4	2,773	7.2
84	Construction, mining, excavating machinery	75,385	76.8	99	86,034	87.6
	Road-building machinery	42,397	...	79	69,581	60.9
	Mining, quarrying machinery, accessories	875	...	18	16,313	5.4
	Excavating, dredging machinery, equipment	9,000	...	35	38,787	23.2
	Construction machinery (exc. road)	9,581	...	44	38,583	24.8
	Not analyzed in detail	13,532	...	8	13,532	100.0
85	Special industry machinery, equipment	92	0.1	5	2,984	3.1
86	Industrial equipment, supplies	1,549	1.6	7	8,732	17.7
	Commodities, n.e.c.	551	0.6	...	...	...
126	Service receipts	920	0.9	13	11,795	7.8
	Mountain Division					
	All establishments	45,354	...	50	...	...
	Those analyzing commodity lines, total	42,794	100.0	44	...	...
50	Motor vehicles	1,277	3.0	5	4,611	27.7
51	Automotive parts, accessories, etc.	602	1.4	5	4,835	12.4
80	Farm, garden machinery (exc. tractors)	2,507	5.8	11	12,589	19.9
81	Tractors and equipment (exc. truck-tractors)	145	0.3	4	3,109	4.7
82	General industrial machinery, equipment	877	2.0	8	6,831	12.8
	Compressors, pumps	243	...	4	5,718	4.2
	Crushing, pulverizing machinery, equipment	240	...	6	2,286	10.5
	Other general industrial machinery	394	...	...	...	...
84	Construction, mining, excavating machinery	34,924	81.9	42	40,859	85.5
	Road-building machinery	17,483	...	29	28,191	62.0
	Mining, quarrying machinery, accessories	1,309	...	7	11,150	11.7
	Excavating, dredging machinery, equipment	2,062	...	10	11,143	18.5
	Construction machinery (exc. road)	3,749	...	18	15,002	25.0
	Not analyzed in detail	10,321	...	11	12,355	83.5
86	Industrial equipment, supplies	320	0.7	7	3,101	10.3
95	Iron, steel wire and wire products	46	0.1	5	2,410	1.9
	Wire rope, cable (exc. insulated)	46	...	5	2,410	1.9
124	Second-hand merchandise	167	0.4	7	13,203	1.3
	Commodities, n.e.c.	1,391	3.2	...	...	...
126	Service receipts	538	1.2	14	19,439	2.8
	Pacific Division					
	All establishments	106,754	...	132	...	...
	Those analyzing commodity lines, total	105,605	100.0	126	...	...
50	Motor vehicles	110	0.1	4	1,700	6.5
80	Farm, garden machinery (exc. tractors)	1,901	1.8	24	20,326	9.4
81	Tractors and equipment (exc. truck-tractors)	11,318	10.7	42	38,663	29.3
	Farm, garden tractors, equipment	2,124	...	28	31,979	6.6
	Other wheel type tractors, equipment	9,194	...	25	19,723	46.6
82	General industrial machinery, equipment	6,382	6.0	38	26,547	24.0
	Compressors, pumps	793	...	18	10,945	7.2
	Crushing, pulverizing machinery, equipment	424	...	11	8,900	4.8
	Conveyors, conveying equipment	95	...	7	3,530	2.7
	Cranes, derricks, hoists, winches	2,006	...	22	11,826	17.0
	Industrial trucks, tractors, stackers	1,236	...	10	5,893	21.0
	Mechanical power transmission equipment	340	...	5	3,432	9.9
	Other general industrial machinery	1,483	...	...	...	...
84	Construction, mining, excavating machinery	78,021	73.8	101	93,523	83.4
	Road-building machinery	47,935	...	68	74,102	64.7
	Mining, quarrying machinery, accessories	1,202	...	13	12,551	9.6
	Excavating, dredging machinery, equipment	4,349	...	18	15,798	27.5
	Construction machinery (exc. road)	17,705	...	53	44,492	39.8
	Not analyzed in detail	6,830	...	8	7,243	94.3
85	Special industry machinery, equipment	195	0.2	4	2,893	6.7
95	Iron, steel wire and wire products	174	0.2	7	6,138	2.8
	Wire rope, cable (exc. insulated)	174	...	7	6,138	2.8
124	Second-hand merchandise	2,087	2.	16	22,050	9.5
	Commodities, n.e.c.	2,715	2.6	...	...	...
126	Service receipts	2,702	2.6	32	34,312	7.9

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments	8,438	...	23	...	...
	Those analyzing commodity lines, total	8,168	100.0	21	...	...
80	Farm, garden machinery (exc. tractors)	3,029	37.1	16	3,709	81.7
81	Tractors and equipment (exc. truck-tractors)	4,739	58.0	9	5,533	85.6
	Commodities, n.e.c., and service receipts	400	4.9	...	...	...
	Middle Atlantic Division					
	All establishments	56,982	...	127	...	...
	Those analyzing commodity lines, total	52,984	100.0	115	...	...
45	Paints, varnishes, lacquers	159	0.3	4	4,011	4.0
80	Farm, garden machinery (exc. tractors)	31,623	59.8	90	38,269	82.6
	Dairy equipment	8,357	...	38	13,031	64.1
	Garden equipment	1,526	...	18	6,933	22.0
	Farm machinery	17,132	...	42	24,080	71.1
	Not analyzed in detail	4,608	...	15	5,163	89.2
81	Tractors and equipment (exc. truck-tractors)	18,171	34.3	38	26,147	69.5
82	General industrial machinery, equipment	344	0.6	7	3,288	10.5
84	Construction, mining, excavating machinery	428	0.8	4	2,888	14.8
86	Industrial equipment, supplies	134	0.2	5	3,405	3.9
	Commodities, n.e.c., and service receipts	2,125	4.0	...	...	...
	East North Central Division					
	All establishments	105,006	...	180	...	...
	Those analyzing commodity lines, total	99,174	100.0	165	...	...
30	Seeds (field, garden)	73	0.1	4	2,167	3.4
46	Fertilizer, fertilizer materials	185	0.2	8	1,012	18.3
50	Motor vehicles	493	0.5	9	1,474	33.4
51	Automotive parts, accessories, etc.	433	0.4	11	2,953	14.7
54	Radios, television sets, home appliances, and specialties	571	0.6	7	2,601	22.0
56	Hardware	1,009	1.0	12	3,889	25.9
80	Farm, garden machinery (exc. tractors)	69,283	69.9	139	93,832	73.8
	Dairy equipment	8,583	...	50	17,183	50.0
	Garden equipment	1,750	...	13	9,056	19.3
	Farm machinery	50,199	...	79	74,123	67.7
	Not analyzed in detail	8,751	...	20	11,006	79.5
81	Tractors and equipment (exc. truck-tractors)	24,357	24.6	58	50,664	48.1
	Farm, garden tractors, equipment	20,476	...	39	41,337	49.5
	Other wheel type tractors, equipment	92	...	6	638	14.4
	Not analyzed in detail	3,789	...	17	9,096	41.6
86	Industrial equipment, supplies	303	0.3	7	1,515	20.0
124	Second-hand merchandise	227	0.2	4	654	34.7
	Commodities, n.e.c.	1,821	1.8	...	...	...
126	Service receipts	419	0.4	18	10,549	4.0
	West North Central Division					
	All establishments	121,072	...	155	...	...
	Those analyzing commodity lines, total	108,153	100.0	144	...	...
50	Motor vehicles	507	0.5	12	3,549	14.3
51	Automotive parts, accessories, etc.	2,677	2.5	16	18,049	14.8
	Batteries, electrical parts	125	...	5	8,012	1.6
	Parts (exc. batteries, electrical parts)	1,567	...	5	11,096	14.1
	Accessories	501	...	9	8,422	5.9
	Other automotive supplies	484	...	...	...	...
54	Radios, television sets, home appliances, and specialties	1,615	1.5	10	9,389	17.2
	Electric household refrigerators, freezers	530	...	6	6,645	8.0
	Other electric appliances, specialties	1,085	...	...	...	...
56	Hardware	186	0.2	7	4,602	4.0
80	Farm, garden machinery (exc. tractors)	59,489	54.8	123	74,147	80.2
	Dairy, equipment	9,213	...	35	13,267	69.4
	Garden equipment	659	...	7	1,160	56.8
	Farm machinery	41,846	...	80	54,003	77.5
	Not analyzed in detail	7,771	...	14	9,416	82.5
81	Tractors and equipment (exc. truck-tractors)	40,108	37.1	39	58,863	68.1
84	Construction, mining, excavating machinery	289	0.3	4	1,309	22.1
102	Petroleum and products	194	0.2	4	1,340	14.5
124	Second-hand merchandise	318	0.3	6	2,509	12.7
	Commodities, n.e.c.	2,591	2.4	...	...	...
126	Service receipts	179	0.2	14	9,959	1.8
	South Atlantic Division					
	All establishments	43,324	...	82	...	...
	Those analyzing commodity lines, total	42,985	100.0	79	...	...
30	Seeds (field, garden)	665	1.5	4	3,491	19.0
45	Paints, varnishes, lacquers	323	0.8	6	5,911	5.5
46	Fertilizer, fertilizer materials	143	0.3	4	3,508	4.2

See footnote at end of table

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM-DAIRY MACHINERY EQUIPMENT DISTRIBUTORS—Continued					
	South Atlantic Division—Continued					
50	Motor vehicles	471	1.1	6	2,512	18.8
	Trucks, truck-tractors, truck trailers	313	...	5	2,362	13.2
	Other motor vehicles	158	...	...	...	...
51	Automotive parts, accessories, etc.	554	1.3	8	2,950	18.8
	Tires, tubes	23	...	4	1,427	1.6
	Parts (exc. batteries, electrical parts)	422	...	5	2,419	17.4
	Other automotive supplies	109	...	...	...	...
56	Hardware	643	1.5	6	6,159	10.4
57	Plumbing, heating, air-conditioning	362	0.8	9	5,876	6.2
61	Laundry, dry cleaning equipment, supplies	593	1.4	4	4,256	13.9
80	Farm, garden machinery (exc. tractors)	20,638	48.2	59	34,367	60.0
	Dairy equipment	4,089	...	22	10,451	39.1
	Garden equipment	652	...	12	5,074	12.8
	Farm machinery	15,509	...	39	25,280	61.3
	Not analyzed in detail	388	...	4	746	52.0
81	Tractors and equipment (exc. truck-tractors)	15,070	35.0	45	26,667	56.5
	Farm, garden tractors, equipment	10,557	...	32	18,962	55.7
	Other wheel type tractors, equipment	2,809	...	13	7,661	36.7
	Not analyzed in detail	1,704	...	9	2,916	58.4
95	Iron, steel wire and wire products	359	0.8	5	7,420	4.8
124	Second-hand merchandise	349	0.8	4	2,112	16.5
	Commodities, n.e.c.	2,498	5.8	...	...	...
126	Service receipts	312	0.7	12	4,733	6.6
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division					
	All establishments	29,904	...	61	...	...
	Those analyzing commodity lines, total	26,928	100.0	50	...	...
47	Agricultural chemicals (exc. fertilizer)	346	1.3	4	1,059	32.7
51	Automotive parts, accessories, etc.	214	0.8	6	2,798	7.6
80	Farm, garden machinery (exc. tractors)	13,586	50.5	48	26,083	52.1
	Dairy equipment	1,070	...	8	2,143	49.9
	Garden equipment	92	...	4	683	13.5
	Farm machinery	11,961	...	32	22,516	53.1
	Not analyzed in detail	463	...	8	1,598	29.0
81	Tractors and equipment (exc. truck-tractors)	8,919	33.1	22	20,164	44.2
82	General industrial machinery, equipment	377	1.4	7	3,668	10.3
	Commodities, n.e.c.	3,371	12.5	...	...	...
126	Service receipts	115	0.4	6	1,629	7.0
	Pacific Division					
	All establishments	70,292	...	140	...	...
	Those analyzing commodity lines, total	68,037	100.0	131	...	...
51	Automotive parts, accessories, etc.	233	0.3	4	2,997	7.8
54	Radios, television sets, home appliances, and specialties	342	0.5	4	1,988	17.2
56	Hardware	273	0.4	6	2,893	9.4
80	Farm, garden machinery (exc. tractors)	31,072	45.8	104	44,742	69.4
	Dairy equipment	6,265	...	27	17,000	36.8
	Garden equipment	1,763	...	17	4,480	39.4
	Farm machinery	17,935	...	59	26,645	67.3
	Not analyzed in detail	5,109	...	16	10,164	50.3
81	Tractors and equipment (exc. truck-tractors)	29,733	43.7	59	45,702	65.0
	Farm, garden tractors, equipment	17,001	...	42	26,269	64.7
	Other wheel type tractors, equipment	4,492	...	9	9,371	47.9
	Not analyzed in detail	8,240	...	14	12,884	64.0
82	General industrial machinery, equipment	1,726	2.5	14	7,840	22.0
	Compressors, pumps	830	...	10	4,903	16.9
	Other general industrial machinery	896	...	...	...	...
84	Construction, mining, excavating machinery	1,238	1.8	5	4,345	28.5
95	Iron, steel wire and wire products	310	0.4	4	6,123	5.1
124	Second-hand merchandise	135	0.2	4	1,702	7.9
	Commodities, n.e.c.	2,249	3.3	...	...	...
126	Service receipts	726	1.1	18	7,648	9.5
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments	130,286	...	409	...	...
	Those analyzing commodity lines, total	124,280	100.0	367	...	...
45	Paints, varnishes, lacquers	95	0.1	5	1,310	7.2
51	Automotive parts, accessories, etc.	860	0.7	8	4,446	19.3
53	Electrical apparatus, equipment	448	0.4	6	1,792	25.0
56	Hardware	2,415	1.9	16	9,431	25.6
	Heavy hardware	320	...	5	3,261	9.8
	Shelf, light hardware	773	...	7	4,281	18.0
	Other hardware	1,322	...	...	...	...
57	Plumbing, heating, air-conditioning	447	0.4	11	2,331	19.2
	Pipe fittings, valves, specialties	363	...	5	1,428	25.4
	Other plumbing, heating equipment	84	...	...	...	...
79	Miscellaneous professional, service equipment	289	0.2	6	1,012	28.6
80	Farm, garden machinery (exc. tractors)	311	0.2	5	4,256	7.3
81	Tractors and equipment (exc. truck-tractors)	155	0.1	4	3,284	4.7
82	General industrial machinery, equipment	13,294	10.7	77	24,042	55.3
	Compressors, pumps	1,071	...	23	7,861	13.6
	Conveyors, conveying equipment	908	...	13	3,383	26.8
	Cranes, derricks, hoists, winches	382	...	13	7,440	5.1
	Industrial trucks, tractors, stackers	1,657	...	13	6,030	27.5
	Fans, blowers (industrial equipment)	280	...	9	2,490	11.2
	Mechanical power transmission equipment	4,708	...	24	9,318	50.5
	Other general industrial machinery	2,363	...	...	...	...
	Not analyzed in detail	1,925	...	10	2,714	70.9
83	Metal-working machinery	20,162	16.2	91	26,662	75.6
	Machine tools, equipment	15,296	...	50	20,154	75.9
	Welding machinery, equipment	2,229	...	31	2,507	88.9
	Portable metal-working machinery (power-driven)	340	...	8	3,142	10.8
	Miscellaneous metal-working machinery	787	...	10	2,410	32.6
	Not analyzed in detail	1,510	...	10	2,346	64.4
84	Construction, mining, excavating machinery	2,017	1.6	9	5,482	36.8
	Road-building machinery	910	...	5	4,282	21.2
	Mining, quarrying machinery, accessories	563	...	4	2,383	23.6
	Excavating, dredging machinery, equipment	397	...	4	2,601	15.3
	Other construction, etc., machinery	147	...	...	...	...
85	Special industry machinery, equipment	29,961	24.1	80	35,043	85.5
	Food products machinery	5,232	...	6	5,232	100.0
	Textile industry machinery	16,389	...	25	16,516	99.2
	Printing trades machinery	1,798	...	9	1,817	99.0
	Wood-working machinery	1,137	...	12	2,840	40.0
	Shoe, shoe repair machinery	699	...	8	830	84.2
	Miscellaneous special machinery, equipment	4,706	...	...	...	...
86	Industrial equipment, supplies	36,030	29.2	134	50,793	70.9
	Abrasives, abrasive material	2,774	...	40	12,993	21.3
	Industrial leather, belting, packing	759	...	37	13,426	5.6
	Mechanical rubber goods	1,975	...	30	11,308	17.5
	Rope, cordage, twine (exc. wire)	10,342	...	21	23,390	44.2
	Miscellaneous industrial equipment, supplies	16,187	...	91	25,830	62.7
	Not analyzed in detail	3,993	...	18	4,650	85.9
92	Scrap iron, steel	133	0.1	5	1,080	12.3
94	Iron, steel products (flat)	147	0.1	7	2,934	5.0
95	Iron, steel wire and wire products	240	0.2	12	6,521	3.7
96	Iron and steel finished products	845	0.7	9	4,561	18.5
109	Glass (sheet and containers)	2,058	1.6	14	2,665	77.2
122	Junk and scrap (exc. iron and steel)	250	0.2	5	1,783	14.0
123	Rubber sundries, n.e.c.	503	0.4	4	1,001	50.2
124	Second-hand merchandise	4,365	3.5	27	5,492	79.5
	Commodities, n.e.c.	9,001	7.2	...	...	...
126	Service receipts	254	0.2	19	18,843	1.3
	Middle Atlantic Division					
	All establishments	637,840	...	1,815	...	...
	Those analyzing commodity lines, total	597,951	100.0	1,608	...	...
45	Paints, varnishes, lacquers	418	0.1	20	13,532	3.1
50	Motor vehicles	1,031	0.2	13	16,273	6.3
51	Automotive parts, accessories, etc.	3,165	0.5	38	14,035	22.6
	Batteries, electrical parts	495	...	10	7,485	6.6
	Tires, tubes	602	...	7	4,948	12.2
	Parts (exc. batteries, electrical parts)	945	...	15	5,232	18.1
	Garage, filling station equipment	287	...	10	3,708	7.7
	Other automotive supplies	836	...	...	...	...
52	Electrical wiring supplies, construction materials	1,698	0.3	36	25,165	6.7
53	Electrical apparatus, equipment	1,657	0.3	49	27,877	5.9
54	Radios, television sets, home appliances, and specialties	1,306	0.2	19	15,895	8.2
56	Hardware	6,456	1.1	93	34,998	18.4
57	Plumbing, heating, air-conditioning	15,631	2.6	66	60,609	25.8
	Boilers, radiators, connectors	228	.	7	9,829	2.3
	Furnaces (warm air)	212	..	7	9,551	2.2
	Oil burners	196	...	7	7,935	2.5
	Gas appliances, supplies	64	...	5	2,206	2.9
	Fans, blowers, unit heaters, and accessories	252	...	12	10,311	2.4
	Plumbing fixtures, equipment, supplies	738	...	14	14,268	5.5
	Pipe fittings, valves, specialties	12,986	...	47	49,080	26.4
	Other plumbing, heating equipment	115	...	...	...	...
	Not analyzed in detail	795	...	5	2,930	27.1

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Middle Atlantic Division--Continued					
79	Miscellaneous professional, service equipment	1,009	0.2	11	1,482	68.1
81	Tractors and equipment (exc. truck-tractors)	845	0.1	10	13,152	6.4
82	General industrial machinery, equipment	86,980	14.5	371	158,918	54.7
	Compressors, pumps	11,457	...	134	72,625	15.8
	Crushing, pulverizing machinery, equipment	2,955	...	17	14,857	19.9
	Conveyors, conveying equipment	6,607	...	51	41,871	15.8
	Cranes, derricks, hoists, winches	2,851	...	48	45,147	6.3
	Industrial trucks, tractors, stackers	10,309	...	55	33,244	31.0
	Fans, blowers (industriel equipment)	2,125	...	58	24,872	8.5
	Mechanical power transmission equipment	16,280	...	108	60,305	27.0
	Other general industrial machinery	19,689	...	139	58,683	33.6
	Not analyzed in detail	14,707	...	41	23,140	63.6
83	Metal-working machinery	79,016	13.2	325	131,252	60.2
	Machine tools, equipment	57,301	...	196	97,953	58.5
	Welding machinery, equipment	11,393	...	120	48,109	23.7
	Portable metal-working machinery (power-driven)	1,300	...	40	28,650	4.5
	Miscellaneous metal-working machinery	4,621	...	55	32,762	14.1
	Not analyzed in detail	4,401	...	27	9,623	45.7
84	Construction, mining, excavating machinery	26,750	4.5	62	53,313	50.2
	Road-building machinery	5,890	...	22	29,787	19.8
	Mining, quarrying machinery, accessories	14,957	...	33	26,292	56.9
	Excavating, dredging machinery, equipment	1,713	...	15	17,292	9.9
	Construction machinery (exc. road)	3,070	...	20	22,458	13.7
	Not analyzed in detail	1,120	...	7	5,030	22.3
85	Special industry machinery, equipment	134,539	22.5	490	196,724	68.4
	Food products machinery	14,394	...	63	21,015	68.5
	Textile industry machinery	22,260	...	120	25,004	89.0
	Printing trades machinery	25,776	...	60	27,103	95.1
	Wood-working machinery	5,302	...	56	28,441	18.6
	Shoe, shoe repair machinery	768	...	12	1,540	49.9
	Oil-well and oil-refining machinery	23,491	...	36	32,130	73.1
	Miscellaneous special machinery, equipment	29,584	...	137	48,884	60.5
	Not analyzed in detail	12,964	...	35	22,887	56.6
86	Industrial equipment, supplies	167,456	28.2	511	229,774	72.9
	Abrasives, abrasive material	16,534	...	120	86,583	19.1
	Industrial leather, belting, packing	4,332	...	92	52,180	8.3
	Mechanical rubber goods	11,441	...	98	51,026	22.4
	Rope, cordage, twine (exc. wire)	22,040	...	82	53,841	40.9
	Miscellaneous industrial equipment, supplies	79,841	...	304	136,809	58.4
	Not analyzed in detail	33,268	...	72	39,891	83.4
89	Ship, marine propulsion machinery	501	0.1	5	6,129	8.2
93	Iron, steel products (semi-finished)	614	0.1	18	15,999	3.8
	Sheet bars, tinplate bars	71	...	4	1,072	6.6
	Wire rods	168	...	9	13,849	1.2
	Other semi-finished products	375	...	...	...	...
94	Iron, steel products (flat)	845	0.1	22	16,846	5.0
	Strip (hot, cold rolled)	294	...	7	8,776	3.4
	Sheets (hot rolled)	64	...	4	2,131	3.0
	Sheets (galvanized, other coated)	67	...	7	3,603	1.8
	Other flat iron, steel products	420	...	...	...	...
95	Iron, steel wire and wire products	3,081	0.5	74	58,783	5.2
	Woven wire fence, gates	97	...	9	9,590	1.0
	Barbed, twisted wire	64	...	7	10,663	0.6
	Nails (staples, tacks, brads)	1,003	...	29	29,885	3.4
	Wire rope, cable (exc. insulated)	1,479	...	52	46,038	3.2
	Other iron, steel wire products	307	...	...	...	...
	Not analyzed in detail	131	...	4	1,496	8.8
96	Iron and steel finished products	2,842	0.5	35	21,867	13.0
	Rails, tieplates, splice bars, etc.	717	...	5	7,060	10.2
	Bar-size shapes (exc. reinforcement), hot rolled	634	...	12	9,205	6.9
	Bar-size shapes, cold finished	211	...	11	10,362	2.0
	Tool steel	183	...	7	6,754	2.7
	Structural shapes (exc. bar-size shapes)	93	...	8	6,646	1.4
	Other finished products	448	...	...	...	...
	Not analyzed in detail	556	...	4	1,879	29.6
97	Iron and steel pipe and tubes	10,387	1.7	62	63,280	16.4
	Cast iron soil pipe	216	...	4	855	25.3
	Cast iron pressure pipe	189	...	6	2,666	7.1
	Steel pipe, tubing (exc. seamless)	4,927	...	40	47,317	10.4
	Seamless steel pipe, tubing	3,627	...	25	29,429	12.3
	Not analyzed in detail	1,428	...	9	10,375	13.8
99	Stainless steel	1,268	0.2	12	8,425	15.0
101	Nonferrous metals	1,991	0.3	22	14,423	13.8
	Copper shapes, forms	508	...	5	2,651	19.2
	Aluminum, alloy shapes, forms	548	...	8	2,344	23.4
	Other nonferrous metals, basic shapes	935	...	...	...	...
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Middle Atlantic Division--Continued					
109	Glass (sheet and containers)	12,125	2.0	36	14,613	83.0
115	Paper (basic materials, paperboard)	3,534	0.6	15	15,676	22.5
116	Converted paper products	535	0.1	11	4,325	12.4
118	Jewelry, silverware, trophies	2,552	0.4	4	9,148	27.9
122	Junk and scrap (exc. iron and steel)	423	0.1	9	2,539	16.7
124	Second-hand merchandise	11,938	2.0	103	17,588	67.9
	Commodities, n.e.c.	15,804	2.6	...	...	...
126	Service receipts	1,554	0.2	67	21,265	7.3
	East North Central Division					
	All establishments	544,331	...	1,511	...	...
	Those analyzing commodity lines, total	511,667	100.0	1,371	...	...
45	Paints, varnishes, lacquers	497	0.1	18	10,827	4.6
51	Automotive parts, accessories, etc.	4,231	0.8	34	24,293	17.4
52	Electrical wiring supplies, construction materials	2,476	0.5	33	29,075	8.5
53	Electrical apparatus, equipment	891	0.2	25	13,018	6.8
54	Radios, television sets, home appliances, and specialties	2,102	0.4	7	13,926	15.1
55	Electric commercial equipment	514	0.1	7	6,999	7.3
56	Hardware	3,854	0.8	38	29,543	13.0
	Builders' hardware	130	...	8	6,467	2.0
	Heavy hardware	1,206	...	15	12,606	9.6
	Shelf, light hardware	333	...	15	8,255	4.0
	Wire screening	13	...	5	3,350	0.4
	Other hardware	784	...	12	8,190	9.6
	Not analyzed in detail	1,388	...	8	7,020	19.8
57	Plumbing, heating, air-conditioning	11,052	2.2	60	76,953	14.4
79	Miscellaneous professional, service equipment	1,389	0.3	8	4,541	30.6
80	Farm, garden machinery (exc. tractor)	923	0.2	16	8,171	11.3
81	Tractors and equipment (exc. truck-tractors)	396	0.1	8	4,595	8.6
82	General industrial machinery, equipment	76,386	14.9	300	140,776	54.3
	Compressors, pumps	8,297	...	93	57,536	14.4
	Crushing, pulverizing machinery, equipment	1,308	...	12	18,902	6.9
	Conveyors, conveying equipment	8,665	...	46	43,394	20.0
	Cranes, derricks, hoists, winches	6,682	...	46	47,980	13.9
	Industrial trucks, tractors, stackers	8,426	...	37	28,550	29.5
	Fans, blowers (industrial equipment)	1,231	...	34	22,780	5.4
	Mechanical power transmission equipment	20,221	...	105	46,891	43.1
	Other general industrial machinery	13,862	...	99	49,192	28.2
	Not analyzed in detail	7,694	...	36	12,340	62.4
83	Metal-working machinery	89,851	17.6	403	147,275	61.0
	Machine tools, equipment	54,347	...	201	96,288	56.4
	Welding machinery, equipment	16,029	...	164	45,013	35.6
	Portable metal-working machinery (power-driven)	2,869	...	50	31,786	9.0
	Miscellaneous metal-working machinery	8,430	...	63	44,990	18.7
	Not analyzed in detail	8,176	...	36	14,871	55.0
84	Construction, mining, excavating machinery	13,856	2.7	49	47,327	29.3
	Road-building machinery	3,306	...	14	29,427	11.2
	Mining, quarrying machinery, accessories	3,005	...	23	11,231	26.8
	Excavating, dredging machinery, equipment	1,415	...	9	11,228	12.6
	Construction machinery (exc. road)	2,041	...	19	15,010	13.6
	Not analyzed in detail	4,089	...	10	8,716	46.9
85	Special industry machinery, equipment	79,668	15.6	287	125,233	63.6
	Food products machinery	5,485	...	33	7,746	70.8
	Textile industry machinery	1,144	...	10	1,189	96.2
	Printing trades machinery	12,994	...	35	13,701	94.8
	Wood-working machinery	9,059	...	45	26,390	34.3
	Oil-well and oil-refining machinery	34,371	...	81	44,560	77.1
	Miscellaneous special machinery, equipment	15,176	...	...	...	...
	Not analyzed in detail	1,439	...	18	5,201	27.7
86	Industrial equipment, supplies	162,824	31.8	518	238,345	68.3
	Abrasives, abrasive material	18,245	...	147	102,232	17.8
	Industrial leather, belting, packing	2,969	...	96	55,185	5.4
	Mechanical rubber goods	19,208	...	136	76,955	25.0
	Rope, cordage, twine (exc. wire)	9,480	...	77	54,880	17.3
	Miscellaneous industrial equipment, supplies	87,759	...	324	142,731	61.5
	Not analyzed in detail	25,163	...	71	36,181	69.5
90	Miscellaneous transportation equipment	637	0.1	6	2,436	26.1
94	Iron, steel products (flat)	2,350	0.4	14	16,929	13.9
95	Iron, steel wire and wire products	2,885	0.6	85	46,794	6.2
	Woven wire fence, gates	32	...	5	4,101	0.8
	Nails (staples, tacks, brads)	690	...	21	13,080	5.3
	Wire rope, cable (exc. insulated)	1,652	...	67	39,140	4.2
	Strand, galvanized	44	...	5	3,000	1.5
	Drawn wire	59	...	4	973	6.1
	Other iron, steel wire products	240	...	...	...	...
	Not analyzed in detail	168	...	4	3,867	4.3

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Per cent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as per cent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	East North Central Division—Continued					
96	Iron and steel finished products	2,729	0.5	35	17,667	15.4
	Bar-size shapes (exc. reinforcement), hot rolled	408	...	5	5,835	7.0
	Structural shapes (exc. bar-size shapes)	123	...	5	5,720	2.2
	Other finished products	1,853	...	...	...	...
	Not analyzed in detail	345	...	5	4,197	8.2
97	Iron and steel pipe and tubes	14,783	2.9	92	71,326	20.7
	Steel pipe, tubing (exc. seamless)	4,730	...	71	53,356	8.9
	Seamless steel pipe, tubing	6,131	...	62	39,950	15.3
	Other iron, steel pipe	1,139	...	...	...	...
	Not analyzed in detail	2,783	...	10	12,858	21.6
98	Alloy steel	1,560	0.3	25	17,958	8.7
	Pipe and tubes	1,034	...	19	10,990	9.4
	Other alloy steel	526	...	...	...	...
99	Stainless steel	604	0.1	8	5,166	11.7
101	Nonferrous metals	536	0.1	14	6,069	8.8
	Copper shapes, forms	111	...	4	1,867	5.9
	Aluminum, alloy shapes, forms	166	...	4	1,019	16.3
	Other nonferrous metals, basic shapes	259	...	...	...	...
109	Glass (sheet and containers)	11,721	2.3	21	11,966	98.0
123	Rubber sundries, n.e.c.	1,296	0.2	5	2,471	52.4
124	Second-hand merchandise	6,943	1.4	70	18,255	38.0
	Commodities, n.e.c.	12,938	2.5	...	...	...
126	Service receipts	1,775	0.3	73	25,494	7.0
	West North Central Division					
	All establishments	202,065	...	487	...	...
	Those analyzing commodity lines, total	189,842	100.0	441	...	...
51	Automotive parts, accessories, etc.	1,649	0.9	13	15,152	10.9
	Parts (exc. batteries, electrical parts)	282	...	10	13,418	2.1
	Garage, filling station equipment	297	...	6	13,693	2.2
	Accessories	234	...	5	12,235	1.9
	Other automotive supplies	836	...	...	...	...
52	Electrical wiring supplies, construction materials	1,007	0.5	10	9,102	11.1
53	Electrical apparatus, equipment	1,581	0.8	23	20,050	7.9
54	Radios, television sets, home appliances, and specialties	146	0.1	4	5,403	2.7
56	Hardware	755	0.4	10	9,965	7.6
	Builders' hardware	15	...	4	5,066	0.3
	Heavy hardware	201	...	4	6,350	3.2
	Shelf, light hardware	247	...	8	9,614	2.6
	Other hardware	292	...	...	...	...
57	Plumbing, heating, air-conditioning	3,654	1.9	20	23,872	15.3
	Air-conditioning equipment	132	...	4	2,185	6.0
	Fans, blowers, unit heaters, and accessories	119	...	9	15,850	0.8
	Plumbing fixtures, equipment, supplies	485	...	6	12,165	4.0
	Pipe fittings, valves, specialties	2,084	...	15	21,490	9.7
	Other plumbing, heating equipment	834	...	...	...	...
80	Farm, garden machinery (exc. tractors)	656	0.3	5	11,982	5.5
82	General industrial machinery, equipment	31,598	16.6	137	69,457	45.5
	Compressors, pumps	6,265	...	49	35,644	17.6
	Crushing, pulverizing machinery, equipment	864	...	7	14,640	5.9
	Conveyors, conveying equipment	2,658	...	28	29,286	9.1
	Cranes, derricks, hoists, winches	1,121	...	30	20,337	5.5
	Industrial trucks, tractors, stackers	1,404	...	21	16,304	8.6
	Fans, blowers (industrial equipment)	511	...	23	16,209	3.2
	Mechanical power transmission equipment	5,464	...	39	23,461	23.3
	Other general industrial machinery	4,341	...	46	18,572	23.4
	Not analyzed in detail	8,970	...	20	13,929	64.4
83	Metal-working machinery	22,236	11.7	115	47,030	47.3
	Machine tools, equipment	12,650	...	60	34,610	36.6
	Welding machinery, equipment	6,148	...	67	27,590	22.3
	Portable metal-working machinery (power-driven)	469	...	19	12,449	3.8
	Miscellaneous metal-working machinery	1,676	...	23	12,659	13.2
	Not analyzed in detail	1,293	...	10	2,707	47.8
84	Construction, mining, excavating machinery	13,646	7.2	25	28,566	47.8
	Road-building machinery	3,465	...	9	12,753	27.2
	Mining, quarrying machinery, accessories	5,737	...	11	17,489	32.8
	Excavating, dredging machinery, equipment	729	...	8	14,733	4.9
	Construction machinery (exc. road)	1,814	...	10	11,024	16.4
	Not analyzed in detail	1,901	...	4	3,739	50.8
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	West North Central Division—Continued					
85	Special industry machinery, equipment	37,342	19.7	146	77,083	48.4
	Food products machinery	3,382	...	18	6,515	51.9
	Printing trades machinery	850	...	4	850	100.0
	Wood-working machinery	1,675	...	24	13,940	12.0
	Oil-well and oil-refining machinery	24,467	...	61	38,242	64.0
	Miscellaneous special machinery, equipment	6,035	...	...	...	...
	Not analyzed in detail	933	...	7	3,053	30.6
86	Industrial equipment, supplies	48,608	25.8	161	92,456	52.6
	Abrasives, abrasive materials	2,192	...	42	37,336	5.9
	Industrial leather, belting, packing	1,358	...	39	35,677	3.8
	Mechanical rubber goods	4,326	...	51	38,878	11.1
	Rope, cordage, twine (exc. wire)	3,400	...	41	40,084	8.5
	Miscellaneous industrial equipment, supplies	31,740	...	105	61,670	51.5
	Not analyzed in detail	5,592	...	14	7,524	74.3
92	Scrap iron, steel	505	0.3	6	3,406	14.8
93	Iron, steel products (semi-finished)	433	0.2	9	5,833	7.4
94	Iron, steel products (flat)	1,412	0.7	8	14,452	9.8
95	Iron, steel wire and wire products	1,420	0.7	42	34,816	4.1
	Wire rope, cable (exc. insulated)	806	...	37	30,205	2.7
	Strand, galvanized	30	...	4	8,618	0.3
	Reinforcement mesh	245	...	4	10,831	2.3
	Other iron, steel wire products	339	...	...	...	...
96	Iron and steel finished products	1,875	1.0	16	13,606	13.8
97	Iron and steel pipe and tubes	10,631	5.6	58	43,619	24.4
	Steel pipe, tubing (exc. seamless)	4,649	...	46	33,537	13.9
	Seamless steel pipe, tubing	5,231	...	41	34,312	15.2
	Other iron, steel pipe	751	...	...	...	...
98	Alloy steel	197	0.1	9	8,087	2.4
101	Nonferrous metals	170	0.1	11	11,660	1.4
109	Glass (sheet and containers)	1,861	1.0	10	7,962	23.4
124	Second-hand merchandise	1,876	1.0	26	13,555	13.8
	Commodities, n.e.c.	5,036	2.6	...	...	...
126	Service receipts	1,548	0.8	35	21,286	7.3
	South Atlantic Division					
	All establishments	238,103	...	507	...	...
	Those analyzing commodity lines, total	207,913	100.0	435	...	...
45	Paints, varnishes, lacquers	333	0.2	6	4,742	7.0
51	Automotive parts, accessories, etc.	2,257	1.1	16	19,081	11.8
	Batteries, electrical parts	160	...	5	11,198	1.4
	Tires, tubes	628	...	5	11,745	5.3
	Parts (exc. batteries, electrical parts)	641	...	9	12,032	5.3
	Garage, filling station equipment	93	...	4	8,709	1.1
	Accessories	136	...	5	9,247	1.5
	Other automotive supplies	599	...	...	...	...
52	Electrical wiring supplies, construction materials	4,004	1.9	24	33,275	12.0
53	Electrical apparatus, equipment	1,595	0.8	22	33,254	4.8
54	Radios, television sets, home appliances, and specialties	1,210	0.6	7	13,089	9.2
56	Hardware	7,577	3.6	28	35,841	21.1
57	Plumbing, heating, air-conditioning	6,603	3.2	34	50,514	13.1
	Boilers, radiators, connectors	312	...	5	11,852	2.6
	Furnaces (warm air)	46	...	5	12,032	0.4
	Fans, blowers, unit heaters, and accessories	292	...	10	19,657	1.5
	Plumbing fixtures, equipment, supplies	698	...	8	15,927	4.4
	Pipe fittings, valves, specialties	2,990	...	26	38,670	7.7
	Other plumbing, heating equipment	114	...	...	...	...
	Not analyzed in detail	2,151	...	8	11,741	18.3
80	Farm, garden machinery (exc. tractors)	844	0.4	8	8,016	10.5
81	Tractors and equipment (exc. truck-tractors)	430	0.2	5	5,373	8.0
82	General industrial machinery, equipment	48,100	23.1	167	127,029	37.9
	Compressors, pumps	5,947	...	79	80,388	7.4
	Crushing, pulverizing machinery, equipment	799	...	19	27,649	2.9
	Conveyors, conveying equipment	3,359	...	49	53,413	6.3
	Cranes, derricks, hoists, winches	1,290	...	41	52,813	2.4
	Industrial trucks, tractors, stackers	4,464	...	22	29,002	15.4
	Fans, blowers (industrial equipment)	829	...	31	31,652	2.6
	Mechanical power transmission equipment	5,615	...	61	43,125	13.0
	Other general industrial machinery	7,744	...	69	57,428	13.5
	Not analyzed in detail	18,053	...	31	31,194	57.9

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	South Atlantic Division—Continued					
83	Metal-working machinery	13,348	6.4	114	76,443	17.5
	Machine tools, equipment	4,694	...	55	51,840	9.0
	Welding machinery, equipment	4,432	...	66	49,184	9.0
	Portable metal-working machinery (power-driven)	1,152	...	26	26,019	4.4
	Miscellaneous metal-working machinery	713	...	22	27,340	2.6
	Not analyzed in detail	2,357	...	15	9,502	24.8
84	Construction, mining, excavating machinery	15,334	7.4	50	67,339	22.8
	Road-building machinery	5,630	...	18	29,958	18.8
	Mining, quarrying machinery, accessories	3,819	...	24	43,955	8.7
	Excavating, dredging machinery, equipment	1,050	...	13	24,372	4.3
	Construction machinery (exc. road)	2,038	...	22	36,722	5.5
	Not analyzed in detail	2,797	...	16	15,086	18.5
85	Special industry machinery, equipment	22,801	11.0	152	65,122	35.0
	Food products machinery	1,922	...	12	5,181	37.1
	Textile industry machinery	5,957	...	27	11,253	52.9
	Printing trades machinery	1,398	...	18	4,434	31.5
	Wood-working machinery	3,775	...	51	35,250	10.7
	Oil-well and oil-refining machinery	4,300	...	19	13,576	31.7
	Miscellaneous special machinery, equipment	4,677	...	48	26,446	17.7
	Not analyzed in detail	772	...	6	791	97.6
86	Industrial equipment, supplies	56,036	26.9	163	121,415	46.2
	Abrasives, abrasive material	3,312	...	59	54,311	6.1
	Industrial leather, belting, packing	2,163	...	52	52,938	4.1
	Mechanical rubber goods	4,216	...	59	53,623	7.9
	Rope, cordage, twine (exc. wire)	3,068	...	48	48,251	6.4
	Miscellaneous industrial equipment, supplies	30,466	...	111	85,460	35.6
	Not analyzed in detail	12,811	...	21	19,364	66.2
93	Iron, steel products (semi-finished)	198	0.1	6	5,364	3.7
94	Iron, steel products (flat)	5,317	2.6	21	38,208	13.9
95	Iron, steel wire and wire products	3,538	1.7	41	47,726	7.4
	Woven wire fence, gates	211	...	14	24,886	0.8
	Fence posts, fittings	17	...	5	10,950	0.2
	Barbed, twisted wire	124	...	9	17,390	0.7
	Nails (staples, tacks, brads)	587	...	16	30,986	1.9
	Wire rope, cable (exc. insulated)	1,549	...	34	44,346	3.5
	Strand, galvanized	43	...	7	15,037	0.3
	Reinforcement mesh	26	...	4	10,983	0.2
	Drawn wire	43	...	6	7,427	0.6
	Other iron, steel wire products	938	...	...	...	...
96	Iron and steel finished products	1,534	0.7	23	27,975	5.5
	Rails, tieplates, splice bars, etc	412	...	5	14,558	2.8
	Bar-size shapes (exc. reinforcement), hot rolled	200	...	11	16,116	1.2
	Bar-size shapes, cold finished	300	...	9	14,228	2.1
	Concrete reinforcement bars	172	...	6	14,650	1.2
	Tool steel	113	...	12	18,206	0.6
	Structural shapes (exc. bar-size shapes)	191	...	9	16,372	1.2
	Other finished products	146	...	...	...	...
97	Iron and steel pipe and tubes	6,719	3.2	37	46,973	14.3
	Steel pipe, tubing (exc. seamless)	2,728	...	31	41,934	6.5
	Seamless steel pipe, tubing	3,681	...	19	20,785	17.7
	Other iron, steel pipe	310	...	...	...	...
98	Alloy steel	232	0.1	8	12,696	1.8
	Tool steel	58	...	4	10,280	0.6
	Pipe and tubes	125	...	4	2,910	4.3
	Other alloy steel	49	...	...	...	...
99	Stainless steel	1,291	0.6	8	20,134	6.4
101	Nonferrous metals	3,039	1.5	6	11,693	26.0
102	Petroleum and products	211	0.1	4	5,837	3.6
124	Second-hand merchandise	1,197	0.6	14	2,678	44.7
	Commodities, n.e.c.	3,457	1.7	...	...	...
126	Service receipts	708	0.3	24	16,165	4.4
	East South Central Division					
	All establishments	112,725	...	244	...	...
	Those analyzing commodity lines, total	97,594	100.0	211	...	...
45	Paints, varnishes, lacquers	61	0.1	9	5,359	1.1
51	Automotive parts, accessories, etc	581	0.6	10	5,802	10.0
52	Electrical wiring supplies, construction materials	1,219	1.2	13	11,811	10.3
53	Electrical apparatus, equipment	208	0.2	11	7,793	2.7
56	Hardware	2,304	2.4	16	16,878	13.6
57	Plumbing, heating, air-conditioning	2,587	2.6	26	18,512	14.0
	Fans, blowers, unit heaters, and accessories	42	...	5	2,983	1.4
	Plumbing fixtures, equipment, supplies	389	...	4	2,346	16.6
	Pipe fittings, valves, specialties	898	...	17	12,110	7.4
	Other plumbing, heating equipment	1,258	...	...	...	...

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	East South Central Division—Continued					
80	Farm, garden machinery (exc. tractor)	417	0.4	7	4,525	9.2
82	General industrial machinery, equipment	21,526	22.0	79	45,619	47.2
	Compressors, pumps	2,682	...	32	15,595	17.2
	Crushing, pulverizing machinery, equipment	112	...	5	5,378	2.1
	Conveyors, conveying equipment	1,320	...	19	10,571	12.5
	Cranes, derricks, hoists, winches	133	...	11	8,141	1.6
	Industrial trucks, tractors, stackers	2,410	...	10	3,655	65.9
	Fans, blowers (industrial equipment)	197	...	8	4,375	4.5
	Mechanical power transmission equipment	2,122	...	22	11,050	19.2
	Other general industrial machinery	4,065	...	22	14,975	27.1
	Not analyzed in detail	8,485	...	18	16,889	50.2
83	Metal-working machinery	4,031	4.1	52	21,610	18.6
	Machine tools, equipment	700	...	14	8,199	8.5
	Welding machinery, equipment	2,102	...	32	12,755	16.5
	Portable metal-working machinery (power-driven)	71	...	8	4,308	1.6
	Miscellaneous metal-working machinery	143	...	6	4,980	2.9
	Not analyzed in detail	1,015	...	7	4,675	21.7
84	Construction, mining, excavating machinery	7,128	7.3	22	15,218	46.8
	Mining, quarrying machinery, accessories	5,809	...	14	7,583	76.6
	Other construction, etc., machinery	626	...	...	...	...
	Not analyzed in detail	693	...	5	6,479	10.7
85	Special industry machinery, equipment	17,898	18.3	66	29,703	60.2
	Wood-working machinery	2,039	...	13	2,977	68.5
	Oil-well and oil-refining machinery	8,680	...	36	13,977	62.1
	Miscellaneous special machinery, equipment	7,179	...	...	...	...
86	Industrial equipment, supplies	22,157	22.9	79	51,964	42.6
	Abrasives, abrasive material	478	...	24	15,984	3.0
	Industrial leather, belting, packing	1,360	...	22	16,358	8.3
	Mechanical rubber goods	917	...	30	17,026	5.4
	Rope, cordage, twine (exc. wire)	310	...	22	14,915	2.1
	Miscellaneous industrial equipment, supplies	10,427	...	49	23,135	45.1
	Not analyzed in detail	8,665	...	12	20,658	41.9
93	Iron, steel products (semi-finished)	291	0.3	6	6,984	4.2
94	Iron, steel products (flat)	779	0.8	12	10,962	7.1
	Plates	141	...	5	4,771	3.0
	Sheets (galvanized, other coated)	163	...	5	5,348	3.0
	Other flat iron, steel products	475	...	...	...	...
95	Iron, steel wire and wire products	1,663	1.7	31	22,233	7.5
	Nails (staples, tacks, brads)	239	...	7	6,109	3.9
	Wire rope, cable (exc. insulated)	762	...	26	14,616	5.2
	Other iron, steel wire products	662	...	...	...	...
96	Iron and steel finished products	1,803	1.8	21	17,090	10.6
	Bar-size shapes (exc. reinforcement), hot rolled	44	...	5	3,378	1.3
	Bar-size shapes, cold finished	130	...	6	6,300	2.1
	Structural shapes (exc. bar-size shapes)	274	...	4	3,677	7.4
	Other finished products	1,355	...	...	...	...
97	Iron and steel pipe and tubes	4,521	4.6	44	27,462	16.5
	Steel pipe, tubing (exc. seamless)	2,078	...	33	17,088	12.2
	Seamless steel pipe, tubing	1,904	...	28	12,849	14.8
	Other iron, steel pipe	539	...	...	...	...
98	Alloy steel	126	0.1	8	7,277	1.7
101	Nonferrous metals	170	0.2	5	4,175	4.1
124	Second-hand merchandise	343	0.4	13	3,268	10.5
	Commodities, n.e.c.	6,822	7.0	...	...	...
126	Service receipts	959	1.0	19	9,322	10.3
	West South Central Division					
	All establishments	650,416	...	1,054	...	...
	Those analyzing commodity lines, total	613,377	100.0	975	...	...
45	Paints, varnishes, lacquers	485	0.1	50	31,837	1.5
50	Motor vehicles	807	0.1	5	3,667	22.0
51	Automotive parts, accessories, etc	1,147	0.2	12	7,095	16.2
	Parts (exc. batteries, electrical parts)	542	...	5	2,108	25.7
	Other automotive supplies	605	...	...	...	...
52	Electrical wiring supplies, construction materials	3,441	0.6	41	41,834	8.2
53	Electrical apparatus, equipment	507	0.1	49	39,542	1.3
56	Hardware	2,456	0.4	35	35,957	6.8
	Builders' hardware	373	...	8	7,588	4.9
	Heavy hardware	30	...	7	934	3.2
	Shelf, light hardware	808	...	20	25,053	3.2
	Wire screening	77	...	9	16,648	0.5
	Other hardware	762	...	11	12,971	5.9
	Not analyzed in detail	406	...	9	6,506	6.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	West South Central Division—Continued					
57	Plumbing, heating, air-conditioning	17,099	2.8	80	78,204	21.9
	Air-conditioning equipment	255	...	4	4,686	5.4
	Boilers, radiators, connectors	321	...	6	15,524	2.1
	Furnaces (warm air)	257	...	6	12,168	2.1
	Oil burners	140	...	8	18,647	0.8
	Fans, blowers, unit heaters, and accessories	748	...	13	28,199	2.6
	Plumbing fixtures, equipment, supplies	1,427	...	9	17,441	8.2
	Pipe fittings, valves, specialties	13,271	...	71	71,020	18.7
	Other plumbing, heating equipment	680	...	...	...	...
80	Farm, garden machinery (exc. tractor)	2,439	0.4	11	14,931	16.3
82	General industrial machinery, equipment	60,229	9.8	197	123,900	48.6
	Compressors, pumps	7,853	...	81	65,175	12.0
	Crushing, pulverizing machinery, equipment	486	...	9	7,865	6.2
	Conveyors, conveying equipment	2,422	...	33	29,141	8.3
	Cranes, derricks, hoists, winches	3,236	...	37	42,584	7.6
	Industrial trucks, tractors, stackers	11,584	...	26	22,761	50.9
	Fans, blowers (industrial equipment)	586	...	20	18,303	3.2
	Mechanical power transmission equipment	9,569	...	59	53,521	17.9
	Other general industrial machinery	16,449	...	66	41,776	39.4
	Not analyzed in detail	8,044	...	28	14,522	55.4
83	Metal-working machinery	25,162	4.1	134	69,316	36.3
	Machine tools, equipment	8,415	...	52	40,728	20.7
	Welding machinery, equipment	12,651	...	97	53,326	23.7
	Portable metal-working machinery (power-driven)	858	...	22	26,716	3.2
	Miscellaneous metal-working machinery	1,490	...	27	25,784	5.8
	Not analyzed in detail	1,748	...	9	4,301	40.6
84	Construction, mining, excavating machinery	8,410	1.4	33	21,450	39.2
	Road-building machinery	2,574	...	13	10,172	25.3
	Mining, quarrying machinery, accessories	2,868	...	14	10,195	28.1
	Excavating, dredging machinery, equipment	882	...	10	10,113	8.7
	Construction machinery (exc. road)	1,448	...	11	10,763	13.4
	Not analyzed in detail	638	...	4	1,186	53.8
85	Special industry machinery, equipment	286,233	46.6	596	459,343	62.3
	Food products machinery	2,185	...	13	2,428	90.0
	Textile industry machinery	211	...	4	851	24.8
	Printing trades machinery	811	...	7	979	82.8
	Wood-working machinery	2,995	...	36	27,752	10.8
	Oil-well and oil-refining machinery	265,844	...	504	421,053	63.1
	Miscellaneous special machinery, equipment	14,187	...	...	...	...
86	Industrial equipment, supplies	46,546	7.6	228	136,058	34.2
	Abrasives, abrasive material	1,482	...	32	38,954	3.8
	Industrial leather, belting, packing	1,062	...	27	28,009	3.8
	Mechanical rubber goods	3,046	...	88	54,455	5.6
	Rope, cordage, twine (exc. wire)	3,068	...	76	63,699	4.8
	Miscellaneous industrial equipment, supplies	27,213	...	112	77,745	35.0
	Not analyzed in detail	10,675	...	29	18,659	57.2
92	Scrap iron, steel	694	0.1	16	10,206	6.8
93	Iron, steel products (semi-finished)	540	0.1	4	2,544	21.2
94	Iron, steel products (flat)	1,052	0.2	19	24,278	4.3
	Plates	256	...	12	19,185	1.3
	Sheets (hot rolled)	266	...	9	17,491	1.5
	Sheets (galvanized, other coated)	335	...	10	19,284	1.7
	Other flat iron, steel products	195	...	...	...	...
95	Iron, steel wire and wire products	5,786	0.9	211	182,295	3.2
	Woven wire fence, gates	193	...	9	16,758	1.2
	Fence posts, fittings	124	...	5	12,059	1.0
	Barbed, twisted wire	156	...	8	14,561	1.1
	Nails (staples, tacks, brads)	315	...	10	24,313	1.3
	Wire rope, cable (exc. insulated)	4,820	...	189	162,967	3.0
	Reinforcement mesh	14	...	7	4,188	0.3
	Other iron, steel wire products	83	...	...	...	...
	Not analyzed in detail	81	...	7	3,568	2.3
96	Iron and steel finished products	8,889	1.4	115	98,704	9.0
	Bar-size shapes (exc. reinforcement), hot rolled	344	...	12	17,425	2.0
	Bar-size shapes, cold finished	289	...	13	19,456	1.5
	Concrete reinforcement bars	65	...	8	15,326	0.4
	Tool steel	90	...	7	14,862	0.6
	Structural shapes (exc. bar-size shapes)	447	...	9	16,748	2.7
	Other finished products	5,829	...	...	...	...
	Not analyzed in detail	1,825	...	9	3,779	48.3
97	Iron and steel pipe and tubes	113,951	18.6	367	365,847	31.1
	Cast iron soil pipe	1,039	...	9	17,573	5.9
	Cast iron pressure pipe	1,074	...	12	18,813	5.7
	Steel pipe, tubing (exc. seamless)	35,855	...	242	260,568	13.8
	Seamless steel pipe, tubing	61,067	...	275	297,188	20.5
	Not analyzed in detail	14,916	...	56	36,685	40.6
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	West South Central Division—Continued					
98	Alloy steel	2,360	0.4	53	52,108	4.5
	Bars, cold finished	110	...	8	4,056	2.7
	Pipe and tubes	2,078	...	40	42,270	4.9
	Other alloy steel	172	...	...	...	...
102	Petroleum and products	1,770	0.3	5	8,350	21.2
109	Glass (sheet and containers)	510	0.1	7	1,140	44.7
124	Second-hand merchandise	4,140	0.7	87	75,922	5.4
	Commodities, n.e.c.	16,806	2.7	...	...	...
126	Service receipts	1,918	0.3	65	46,866	4.1
	Mountain Division					
	All establishments	119,431	...	243	...	...
	Those analyzing commodity lines, total	112,058	100.0	214	...	...
50	Motor vehicles	604	0.5	5	2,933	20.6
51	Automotive parts, accessories, etc.	2,048	1.8	10	9,523	21.5
52	Electrical wiring supplies, construction materials	3,434	3.1	9	10,930	31.4
53	Electrical apparatus, equipment	164	0.1	10	15,107	1.1
56	Hardware	887	0.8	13	13,283	6.7
57	Plumbing, heating, air-conditioning	1,406	1.2	13	8,678	16.2
	Fans, blowers, unit heaters, and accessories	338	...	4	6,711	5.0
	Pipe fittings, valves, specialties	342	...	10	2,900	11.8
	Other plumbing, heating equipment	726	...	...	...	...
79	Miscellaneous professional, service equipment	1,332	1.2	4	9,478	14.0
80	Farm, garden machinery (exc. tractors)	624	0.6	10	6,346	9.8
81	Tractors and equipment (exc. truck-tractors)	790	0.7	9	7,407	10.7
82	General industrial machinery, equipment	19,551	17.4	74	55,875	35.0
	Compressors, pumps	1,411	...	28	23,274	6.1
	Crushing, pulverizing machinery, equipment	631	...	14	16,805	3.8
	Conveyors, conveying equipment	369	...	17	17,445	2.1
	Cranes, derricks, hoists, winches	627	...	13	18,883	3.3
	Industrial trucks, tractors, stackers	7,150	...	23	25,336	28.2
	Mechanical power transmission equipment	2,131	...	23	11,761	18.1
	Other general industrial machinery	2,925	...	...	...	...
	Not analyzed in detail	4,307	...	11	13,192	32.6
83	Metal-working machinery	4,403	3.9	44	19,100	23.0
	Machine tools, equipment	1,901	...	17	13,825	13.8
	Welding machinery, equipment	2,398	...	35	9,388	25.5
	Portable metal-working machinery (power-driven)	30	...	6	2,268	1.3
	Miscellaneous metal-working machinery	74	...	...	...	...
84	Construction, mining, excavating machinery	8,671	7.7	33	25,070	34.6
	Road-building machinery	3,191	...	16	19,552	16.3
	Mining, quarrying machinery, accessories	2,157	...	18	12,585	17.1
	Excavating, dredging machinery, equipment	1,066	...	9	12,567	8.5
	Construction machinery (exc. road)	1,032	...	13	17,056	6.0
	Not analyzed in detail	1,225	...	6	1,489	82.3
85	Special industry machinery, equipment	29,693	26.8	85	54,844	54.1
	Food products machinery	454	...	5	1,047	43.4
	Printing trades machinery	138	...	4	1,295	10.6
	Wood-working machinery	596	...	7	1,978	30.1
	Oil-well and oil-refining machinery	23,334	...	51	41,680	56.0
	Miscellaneous special machinery, equipment	5,171	...	...	...	...
86	Industrial equipment, supplies	13,846	12.4	77	54,996	25.2
	Abrasives, abrasive material	388	...	13	4,665	8.3
	Industrial leather, belting, packing	266	...	17	7,444	3.6
	Mechanical rubber goods	1,078	...	32	29,253	3.7
	Rope, cordage, twine (exc. wire)	231	...	15	15,196	1.5
	Miscellaneous industrial equipment, supplies	8,458	...	46	21,209	39.9
	Not analyzed in detail	3,425	...	6	9,707	35.3
92	Scrap iron, steel	137	0.1	5	9,981	1.4
94	Iron, steel products (flat)	321	0.3	6	4,545	7.1
95	Iron, steel wire and wire products	975	0.9	44	36,457	2.7
	Wire rope, cable (exc. insulated)	911	...	43	36,207	2.5
	Strand, galvanized	3	...	4	9,015	0.0
	Other iron, steel wire products	61	...	...	...	...
96	Iron and steel finished products	3,295	2.9	23	20,915	15.8
97	Iron and steel pipe and tubes	13,251	11.8	52	45,059	29.4
	Cast iron soil pipe	341	...	5	1,533	22.2
	Steel pipe, tubing (exc. seamless)	6,224	...	40	39,704	15.7
	Seamless steel pipe, tubing	6,332	...	38	38,791	16.3
	Other iron, steel pipe	354	...	...	...	...
98	Alloy steel	2,059	1.8	10	9,072	22.7
	Pipe and tubes	2,014	...	8	7,719	26.1
	Other alloy steel	45	...	...	...	...
124	Second-hand merchandise	379	0.3	11	8,030	4.7
	Commodities, n.e.c.	2,741	2.4	...	...	...
126	Service receipts	1,447	1.3	29	29,833	4.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Pacific Division					
	All estsblishments	364,792	...	1,034	...	...
	Those analyzing commodity lines, total	339,958	100.0	919	...	...
45	Psints, varnishes, lacquers	289	0.1	11	3,967	7.3
50	Motor vehicles	870	0.2	6	3,359	25.9
51	Automotive parts, accessories, etc	755	0.2	26	5,536	13.6
	Parts (exc. batteries, electrical parts)	551	...	14	3,778	14.6
	Garage, filling ststion equipment	26	...	6	1,179	2.2
	Accessories	111	...	5	480	23.1
	Other automotive supplies	67	...	...	...	...
53	Electrical spparstus, equipment	1,702	0.5	35	19,362	8.8
56	Nardware	3,391	1.0	36	20,489	16.6
57	Plumbing, hesting, air-conditioning	6,682	2.0	54	36,506	18.3
	Pipe fittings, valves, specialties	6,550	...	46	35,450	18.5
	Other plumbing, heating equipment	132	...	...	...	...
80	Farm, garden machinery (exc. trsctors)	994	0.3	19	11,136	8.9
81	Trsctors and equipment (exc. truck-trsctors)	1,099	0.3	15	10,126	10.8
82	General industrisl mschinery, equipment	63,260	18.6	300	114,754	55.1
	Compressors, pumps	7,958	...	92	37,184	21.4
	Crushing, pulverizing machinery, equipment	1,629	...	22	11,683	13.9
	Conveyors, conveying equipment	2,917	...	45	18,569	15.7
	Cranes, derricks, hoists, winches	3,266	...	41	26,252	12.4
	Industrial trucks, trsctors, stackers	7,054	...	48	23,761	29.7
	Fans, blowers (industrial equipment)	219	...	18	6,288	3.5
	Mechanical power transmission equipment	14,922	...	99	33,711	44.3
	Other generel industrisl mschinery	11,199	...	97	34,017	32.9
	Not analyzed in deteil	14,096	...	37	19,604	71.9
83	Metsl-working mschinery	34,108	10.0	163	71,379	47.8
	Machine tools, equipment	18,977	...	68	41,943	45.2
	Welding machinery, equipment	5,446	...	77	27,091	20.1
	Portable metsl-working machinery (power-driven)	1,168	...	24	8,707	13.4
	Miscellaneous metsl-working machinery	4,033	...	37	15,101	26.7
	Not snslyzed in detail	4,484	...	15	8,606	52.1
84	Construction, mining, excsvsting mschinery	11,065	3.2	55	35,215	31.4
	Road-building mschinery	2,743	...	21	17,604	15.6
	Mining, quarrying mschinery, accessories	3,054	...	25	13,236	23.1
	Excsvating, dredging machinery, equipment	1,075	...	11	13,580	7.9
	Other construction, etc., machinery	4,193	...	...	...	...
85	Spscial industry machinery, equipment	79,579	23.7	316	141,474	56.2
	Food products mschinery	4,139	...	43	11,945	34.6
	Textile industry mschinery	931	...	12	1,209	77.0
	Printing trades machinery	2,602	...	15	2,932	88.7
	Wood-working machinery	11,471	...	47	27,325	42.0
	Oil-well and oil-refining machinery	45,121	...	125	86,140	52.4
	Miscellaneous special machinery, equipment	13,259	...	...	...	...
	Not snslyzed in detail	2,056	...	15	3,238	63.5
86	Industrial equipment, supplies	65,886	19.4	298	130,789	50.4
	Abrasives, sbrasive materisl	4,198	...	56	41,059	10.2
	Industrial leather, belting, pscking	1,394	...	43	15,901	8.8
	Mechanical rubber goods	6,917	...	75	44,027	15.7
	Rope, cordage, twine (exc. wire)	8,325	...	37	23,625	35.2
	Miscellaneous industrial equipment, supplies	32,987	...	188	79,915	41.3
	Not analyzed in detsil	12,065	...	39	14,881	81.1
89	Ship, marine propulsion machinery	670	0.2	12	3,516	19.0
90	Miscellaneous transportstion equipment	895	0.3	5	7,414	12.1
92	Scrap iron, steel	1,200	0.4	18	9,882	12.1
93	Iron, steel products (semi-finished)	1,340	0.4	15	9,703	13.8
	Rough castings, foundry products	192	...	7	7,861	2.4
	Forgings	342	...	7	7,494	4.6
	Other semi-finished products	806	...	...	...	...
94	Iron, steel products (flst)	1,174	0.3	19	10,137	11.6
	Plates	279	...	10	5,604	5.0
	Strip (hot, cold rolled)	144	...	6	2,867	5.0
	Sheets (cold rolled)	92	...	7	3,024	3.0
	Sheets (hot rolled)	80	...	6	3,650	2.2
	Other flat iron, steel products	579	...	...	...	...
95	Iron, steel wire and wire products	2,303	0.7	74	48,827	4.7
	Nails (staples, tacks, brads)	99	...	11	5,495	1.8
	Wire rope, csble (exc. insulated)	2,127	...	67	40,189	5.3
	Other iron, steel wire products	77	...	...	...	...
96	Iron and steel finished products	2,161	0.6	35	29,404	7.3
	Bar-size shapes (exc. reinforcement), hot rolled	199	...	7	4,128	4.8
	Concrete reinforcement bars	190	...	8	9,639	2.0
	Structural shapes (exc. bar-size shapes)	437	...	9	5,247	8.3
	Other finished products	610	...	...	...	...
	Not snslyzed in deteil	725	...	6	4,730	15.3
97	Iron and steel pipe and tubes	26,837	7.9	70	68,865	39.0
	Steel pipe, tubing (exc. seamless)	15,465	...	56	61,058	25.3
	Seamless steel pipe, tubing	9,995	...	45	43,155	23.2
	Other iron, steel pipe	1,377	...	...	...	...
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Pacific Oivision--Continued					
98	Alloy steel	492	0.1	14	13,403	3.7
	Bars, hot rolled	191	...	6	6,025	3.2
	Pipe and tubes	191	...	8	7,748	2.5
	Other slloy steel	110	...	...	...	...
101	Nonferrous metals	1,487	0.4	20	17,001	8.7
	Copper shspes, forms	805	...	12	14,623	5.5
	Aluminum, slloy shapes, forms	570	...	7	4,406	12.9
	Other nonferrous metsls, basic shapes	112	...	...	...	...
102	Petroleum and products	635	0.2	8	5,271	12.0
109	Glsss (sheet and contsiners)	13,635	4.0	12	13,749	99.2
122	Junk and scrap (exc. iron and steel)	849	0.2	15	4,873	17.4
124	Second-hand merchandise	5,598	1.6	38	17,875	31.3
	Commodities, n.e.c	8,171	2.4	...	...	...
126	Service receipts	2,831	0.8	82	35,011	8.1
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS					
	New England Oivision					
	All establishments	37,910	...	137	...	...
	Those analyzing commodity lines, total	36,117	100.0	128	...	...
44	Drugs, drug sundries	362	1.0	6	1,412	25.6
49	Other chemicals, relsted products	86	0.2	4	1,200	7.2
67	Dentsl equipment, supplies	5,849	16.2	26	6,698	87.3
68	Surgical, medicsl equipment, supplies	17,352	48.0	38	19,108	90.8
70	Professional, scientific equipment, n.e.c	621	1.7	7	1,519	40.9
73	School equipment, supplies	4,838	13.4	7	4,962	97.5
74	Church equipment, supplies	1,879	5.2	14	1,887	99.6
79	Miscellaneous professional,service equipment	167	0.5	4	167	100.0
	Commodities, n.e.c	4,941	13.7	...	...	...
126	Service receipts	22	0.1	...	...	...
	Middle Atlantic Division					
	All estsblishments	188,249	...	849	...	...
	Those analyzing commodity lines, total	182,450	100.0	780	...	...
65	Photogrsphic goods	144	0.1	4	2,856	5.0
66	Scientific optical instruments	766	0.4	14	4,239	18.1
67	Dental equipment, supplies	28,717	15.7	136	30,327	94.7
68	Surgicel, medicsl equipment and supplies	52,089	28.7	236	63,911	81.5
69	Fountsin pens, pencils	153	0.1	16	2,177	7.0
70	Professional, scientific equipment, n.e.c	27,227	14.9	69	38,095	71.5
71	Ststioners', office supplies (exc. psper)	4,167	2.3	31	8,359	49.8
73	School equipment, supplies	11,769	6.4	68	14,763	79.7
74	Church equipment, supplies	7,735	4.2	56	8,418	91.9
79	Miscellaneous professional,service equipment	5,691	3.1	31	9,628	66.0
86	Industrial equipment, supplies	325	0.2	5	1,630	19.9
115	Psper (bssic materials, paperboard)	177	0.1	7	735	24.1
116	Converted psper products	962	0.5	13	3,937	24.4
	Paper stationery, office supplies	336	...	11	1,684	...
	Miscellaneous converted psper products	626	...	...	...	...
117	Books, magazines, printed materials	300	0.2	7	2,096	14.3
119	Toys, games, athletic goods	362	0.2	18	1,424	25.4
	Toys, games	323	...	14	1,277	...
	Other sthletic goods	39	...	...	...	...
	Commodities, n.e.c	41,033	22.5	...	...	...
126	Service receipts	833	0.4	14	6,152	13.5
	East North Central Division					
	All establishments	108,294	...	530	...	...
	Those anslyzing commodity lines, total	103,225	100.0	501	...	...
43	Furniture (household, office, store)	77	0.1	6	2,222	3.5
44	Drugs, drug sundries	1,441	1.4	16	5,342	27.0
65	Photographic goods	153	0.1	4	962	15.9
66	Scientific optical instruments	430	0.4	11	2,083	20.6
67	Dental equipment, supplies	16,262	15.8	90	22,209	73.2
68	Surgical, medical equipment and supplies	38,694	37.5	106	41,786	92.6
70	Professional, scientific equipment, n.e.c	6,079	5.9	42	11,607	52.4
71	Stationers', office equipment (exc. psper)	1,466	1.4	12	3,404	43.1
73	School equipment, supplies	6,487	6.3	52	9,372	69.2
74	Church equipment, supplies	4,442	4.3	36	5,591	79.4
79	Miscellaneous professional,service equipment	1,741	1.7	14	3,335	52.2
115	Paper (basic materials, paperboard)	226	0.2	5	1,580	14.3
116	Converted paper products	944	0.9	12	5,732	16.5
	Paper stationery, office supplies	171	...	7	3,366	5.1
	Paper bags	99	...	4	1,496	6.6
	Miscellaneous converted paper products	674	...	...	...	...
117	Books, magazines, printed materials	355	0.3	8	2,413	14.7
119	Toys, games, athletic goods	83	0.1	9	2,890	2.9
	Commodities, n.e.c	24,169	23.4	...	...	...
126	Service receipts	176	0.2	12	5,735	3.1

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	West North Central Division					
	All establishments	60,394	...	257	...	...
	Those analyzing commodity lines, total	58,703	100.0	239	...	...
44	Drugs, drug sundries	928	1.6	6	3,135	29.6
49	Other chemicals, related products	180	0.3	4	1,310	13.7
64	Janitors' supplies	106	0.2	4	2,646	4.0
65	Photographic goods	90	0.2	4	3,001	3.0
66	Scientific optical instruments	77	0.1	10	1,235	6.2
67	Dental equipment, supplies	9,562	16.3	42	9,643	99.2
68	Surgical, medical equipment and supplies	20,933	35.6	55	22,156	94.5
70	Professionel, scientific equipment, n.e.c.	4,364	7.4	11	5,919	73.7
73	School equipment, supplies	5,680	9.7	21	7,379	77.0
74	Church equipment, supplies	1,807	3.1	11	4,691	38.5
79	Miscellaneous professional,service equipment	1,536	2.6	12	1,693	90.7
115	Paper (basic materials, paperboard)	98	0.2	5	2,686	3.6
116	Converted paper products	304	0.5	4	1,978	15.4
117	Books, magazines, printed materials	689	1.2	5	3,341	20.6
	Commodities, n.e.c., and service receipts	12,349	21.0	...	...	...
	South Atlantic Division					
	All establishments	47,037	...	215	...	...
	Those analyzing commodity lines, total	45,709	100.0	204	...	...
44	Drugs, drug sundries	556	1.2	7	3,261	17.0
66	Scientific optical instruments	40	0.1	4	750	5.3
67	Dental equipment, supplies	8,454	18.5	43	10,023	84.3
68	Surgical, medical equipment and supplies	17,355	38.0	55	18,563	93.5
70	Professional, scientific equipment, n.e.c.	2,431	5.3	20	6,048	40.2
71	Stationers', office equipment (exc. paper)	253	0.6	5	1,466	17.2
73	School equipment, supplies	5,242	11.5	20	5,977	87.7
74	Church equipment, supplies	278	0.6	5	2,585	10.8
79	Miscellaneous professional,service equipment	2,717	5.9	12	3,108	87.4
	Commodities, n.e.c	8,341	18.2	...	...	...
126	Service receipts	42	0.1	4	352	11.9
	East South Central Division					
	All establishments	19,075	...	95	...	...
	Those analyzing commodity lines, total	17,428	100.0	86	...	...
44	Drugs, drug sundries	629	3.6	4	2,455	25.6
67	Dental equipment, supplies	3,533	20.3	16	3,902	90.5
68	Surgical, medical equipment and supplies	4,599	26.4	21	6,527	70.5
70	Professional, scientific equipment, n.e.c.	836	4.8	7	2,909	28.7
73	School equipment, supplies	3,635	20.8	18	4,138	87.8
74	Church equipment, supplies	201	1.2	6	2,419	8.3
	Commodities, n.e.c	3,995	22.9	...	...	...
	West South Central Division					
	All establishments	38,199	...	169	...	...
	Those analyzing commodity lines, total	37,199	100.0	163	...	...
43	Furniture (household, office, store)	202	0.5	4	1,154	17.5
44	Drugs, drug sundries	30	0.1	5	1,169	2.6
67	Dental equipment, supplies	6,155	16.5	29	6,498	94.7
68	Surgical, medical equipment and supplies	12,437	33.3	49	13,296	93.5
70	Professional, scientific equipment, n.e.c.	7,347	19.8	21	8,628	85.2
71	Stationers', office supplies (exc. paper)	1,102	3.0	9	2,913	37.8
73	School equipment, supplies	1,446	3.9	13	2,759	52.4
74	Church equipment, supplies	132	0.4	5	561	23.5
75	Office machines	138	0.4	4	2,155	6.4
79	Miscellaneous professional,service equipment	591	1.6	8	2,377	24.9
117	Books, magazines, printed materials	205	0.6	5	1,928	10.6
	Commodities, n.e.c	6,842	18.4	...	...	...
126	Service receipts	572	1.5	8	1,774	32.2
	Mountain Division					
	All establishments	16,339	...	80	...	...
	Those analyzing commodity lines, total	16,173	100.0	76	...	...
43	Furniture (household, office, store)	429	2.6	6	3,506	12.2
64	Janitors' supplies	317	2.0	5	3,185	10.0
65	Photographic goods	245	1.5	5	2,392	10.2
67	Dental equipment, supplies	1,953	12.1	14	1,953	100.0
68	Surgical, medical equipment and supplies	3,996	24.8	21	4,062	98.4
70	Professional, scientific equipment, n.e.c.	344	2.1	7	773	44.5
73	School equipment, supplies	2,974	18.4	11	5,032	59.1
74	Church equipment, supplies	788	4.9	7	4,155	19.0
75	Office machines	469	2.9	5	2,748	17.1
116	Converted paper products	713	4.4	5	3,260	21.9
119	Toys, games, athletic goods	784	4.8	8	3,392	23.1
	Commodities, n.e.c	3,009	18.6	...	...	...
126	Service receipts	152	0.9	8	3,158	4.8
	Pacific Division					
	All establishments	55,657	...	264	...	...
	Those analyzing commodity lines, total	54,026	100.0	242	...	...
66	Scientific optical instruments	382	0.7	4	618	61.8
67	Dental equipment, supplies	10,715	19.8	49	10,855	98.7
68	Surgical, medicel equipment and supplies	21,770	40.4	84	22,738	95.7
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	Pacific Division—Continued					
70	Professional, scientific equipment, n.e.c.	5,258	9.7	32	8,078	65.1
71	Stationers', office supplies (exc. paper)	1,004	1.8	6	1,394	72.0
73	School equipment, supplies	5,359	9.9	16	5,979	89.6
74	Church equipment, supplies	755	1.4	12	5,041	15.0
79	Miscellaneous professional,service equipment	1,040	1.9	9	1,578	65.9
	Commodities, n.e.c	7,655	14.2	...	...	...
126	Service receipts	88	0.2	6	1,393	6.3
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments	163,642	...	390	...	...
	Those analyzing commodity lines, total	155,442	100.0	354	...	...
58	Boot, shoe cut stock, shoe findings	26,204	16.8	132	30,591	86.6
	Boot, shoe cut stock (lesther)	8,244	...	66	13,549	60.8
	Rubber products (heels, soles, etc.)	1,851	...	37	4,228	43.8
	Other shoe findings	8,245	...	65	10,505	78.5
	Not analyzed in detail	7,864	...	27	7,880	99.8
59	Barber, beauty shop equipment	4,674	3.0	54	4,719	99.0
60	Mortician goods, supplies	1,153	0.7	7	1,158	99.6
61	Laundry, dry cleaning equipment, supplies	4,417	2.8	17	4,466	98.9
62	Tailors' supplies	227	0.1	4	762	29.8
63	Upholsterers' supplies	538	0.3	6	538	100.0
64	Janitors' supplies	1,280	0.8	20	2,119	60.4
65	Photographic goods	2,873	1.8	5	3,437	83.6
79	Miscellaneous professional, service equipment	2,574	1.7	13	2,897	88.8
120	Lesther	105,400	68.1	95	110,972	95.0
121	Luggage, saddlery, harness	156	0.1	7	1,083	14.4
	Commodities, n.e.c	5,183	3.3	...	...	...
126	Service receipts	763	0.5	11	12,603	6.0
	Middle Atlantic Division					
	All establishments	226,732	...	1,458	...	...
	Those anslyzing commodity lines, totsl	214,292	100.0	1,297	...	...
16	Soaps, toilet and other	172	0.1	14	2,386	7.2
35	Piece goods (woven)	990	0.5	12	1,760	56.2
	Cotton	331	...	9	1,247	26.5
	Rayon, nylon, other synthetic	361	...	7	997	36.2
	Other woven piece goods	298	...	...	...	...
37	Miscellaneous dry goods	1,889	0.9	19	3,111	60.7
	Notions, thread, buttons, closures	625	...	13	1,696	36.8
	Other dry goods	1,264	...	...	...	...
43	Furniture (household, office, store)	975	0.4	8	2,671	36.5
44	Drugs, drug sundries	375	0.2	9	1,937	32.7
48	Industrial chemicals, n.e.c	885	0.4	10	2,739	32.3
52	Electrical wiring supplies, construction materials	254	0.1	11	4,292	5.9
54	Radios, television sets, home eppliances, and specialties	215	0.1	7	1,369	15.7
56	Hardware	347	0.2	7	1,046	33.2
57	Plumbing, hesting, sir-conditioning	431	0.2	11	4,156	10.4
58	Boot, shoe cut stock, shoe findings	28,267	13.2	271	30,458	92.8
	Boot, shoe cut stock (leather)	11,367	...	151	16,935	67.1
	Rubber products (heels, soles, etc.)	4,212	...	130	12,167	34.6
	Other shoe findings	6,377	...	161	16,471	38.7
	Not analyzed in detsil	6,311	...	67	6,905	91.4
59	Barber, besuty shop equipment	22,585	10.5	254	23,199	97.4
60	Mortician goods, supplies	4,057	1.9	37	4,071	99.6
61	Laundry, dry cleaning equipment, supplies	23,753	11.1	84	24,883	95.4
62	Tsilors' supplies	4,226	2.0	52	4,738	89.2
63	Upholsterers' supplies	10,262	4.8	68	11,567	88.7
64	Janitors' supplies	16,474	7.7	139	20,447	80.6
65	Photographic goods	4,385	2.0	12	7,714	56.8
	Projection apparatus	763	...	8	3,776	20.2
	Other photogrsphic goods	3,622	...	...	...	...
71	Stationers', office supplies (exc. paper)	909	0.4	5	1,438	63.2
79	Miscellaneous professional, service equipment	12,347	5.8	92	14,867	83.0
115	Paper (basic materials, psperboard)	256	0.1	7	1,320	19.4
	Wrapping psper	112	...	4	754	14.8
	Miscellaneous paper, psperboard	144	...	...	...	...
116	Converted psper products	1,333	0.6	19	4,606	28.9
	Paper bags	361	...	5	1,989	18.1
	Boxes, containers (pspar, psperboard)	454	...	4	1,958	23.2
	Miscellaneous converted paper products	518	...	...	...	...
118	Jewelry, silverware, trophies	163	0.1	7	1,044	15.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued					
	Middle Atlantic Division—Continued					
120	Leather	70,716	32.9	276	72,647	97.3
121	Luggage, saddlery, harness	420	0.2	13	1,874	22.4
123	Rubber sundries, n.e.c.	1,014	0.5	4	1,531	66.2
124	Second-hand merchandise	137	0.1	6	473	29.0
	Commodities, n.e.c.	6,172	2.9	...	...	...
126	Service receipts	283	0.1	21	7,720	3.7
	East North Central Division					
	All establishments	118,611	...	721	...	...
	Those analyzing commodity lines, total	110,499	100.0	653	...	...
16	Soaps, toilet and other	365	0.3	16	1,640	22.2
34	Shoes, other footwear	196	0.2	4	1,090	18.0
35	Piece goods (woven)	1,013	0.9	6	2,826	35.8
37	Miscellaneous dry goods	171	0.2	6	602	28.4
	Notions, thread, buttons, closures	134	...	5	417	32.1
	Other dry goods	37	...	...	...	...
43	Furniture (household, office, store)	210	0.2	4	1,053	19.9
44	Drugs, drug sundries	1,050	1.0	10	1,549	67.8
45	Paints, varnishes, lacquers	169	0.2	9	972	17.4
52	Electrical wiring supplies, construction materials	249	0.2	10	3,756	6.6
54	Radios, television sets, home appliances, and specialties	67	0.1	4	405	16.5
56	Hardware	1,851	1.7	7	2,747	67.4
57	Plumbing, heating, air-conditioning	129	0.1	11	3,347	3.8
58	Boot, shoe cut stock, shoe findings	13,518	12.2	109	14,368	94.1
	Boot, shoe cut stock (leather)	3,674	...	70	9,950	36.9
	Rubber products (heels, soles, etc.)	3,545	...	71	9,412	37.7
	Other shoe findings	3,869	...	84	11,435	33.8
	Not analyzed in detail	2,430	...	23	2,502	97.1
59	Barber, beauty shop equipment	17,691	16.0	174	18,344	96.4
60	Mortician goods, supplies	1,697	1.5	15	1,711	99.2
61	Laundry, dry cleaning equipment, supplies	19,137	17.3	63	20,814	91.9
62	Tailors' supplies	1,905	1.7	21	3,727	51.1
63	Upholsterers' supplies	8,234	7.4	30	8,375	98.3
64	Janitors' supplies	11,571	10.5	137	17,099	67.7
65	Photographic goods	2,569	2.3	10	5,328	48.2
	Projection apparatus	348	...	5	2,500	13.9
	Other photographic goods	2,221	...	...	...	...
73	School equipment, supplies	88	0.1	8	761	11.6
78	Office, store fixtures and equipment, n.e.c.	215	0.2	7	898	23.9
79	Miscellaneous professional, service equipment	6,315	5.7	42	7,434	84.9
85	Special industry machinery, equipment	227	0.2	7	1,691	13.4
115	Paper (basic materials, paperboard)	234	0.2	6	1,428	16.4
116	Converted paper products	120	0.1	8	1,042	11.5
120	Leather	19,151	17.4	55	21,170	90.5
121	Luggage, saddlery, harness	257	0.2	8	1,100	23.4
	Commodities, n.e.c.	1,840	1.7	...	...	...
126	Service receipts	260	0.2	19	3,766	6.9
	West North Central Division					
	All establishments	43,116	...	290	...	...
	Those analyzing commodity lines, total	38,797	100.0	258	...	...
16	Soaps, toilet and other	329	0.8	9	1,815	18.1
35	Piece goods (woven)	395	1.0	4	499	79.2
43	Furniture (household, office, store)	53	0.1	4	840	6.3
44	Drugs, drug sundries	504	1.3	4	734	68.7
45	Paints, varnishes, lacquers	27	0.1	5	844	3.2
52	Electrical wiring supplies, construction materials	54	0.1	4	1,668	3.2
57	Plumbing, heating, air-conditioning	37	0.1	5	1,925	1.9
58	Boot, shoe cut stock, shoe findings	7,580	19.5	46	8,281	91.5
	Boot, shoe cut stock (leather)	2,156	...	31	5,872	36.7
	Rubber products (heels, soles, etc.)	1,433	...	30	4,946	29.0
	Other shoe findings	3,149	...	36	7,164	44.0
	Not analyzed in detail	842	...	9	973	86.5
59	Barber, beauty shop equipment	8,992	23.0	74	9,036	99.5
60	Mortician goods, supplies	914	2.4	9	916	99.8
61	Laundry, dry cleaning equipment, supplies	7,423	19.1	31	8,045	92.3
63	Upholsterers' supplies	1,769	4.6	8	1,980	89.3
64	Janitors' supplies	4,545	11.7	62	7,260	62.6
65	Photographic goods	646	1.7	5	2,101	30.7
78	Office, store fixtures and equipment, n.e.c.	104	0.3	4	395	26.3
79	Miscellaneous professional, service equipment	2,976	7.7	20	3,412	87.2
85	Special industry machinery, equipment	336	0.9	5	1,595	21.1
115	Paper (basic materials, paperboard)	65	0.2	6	704	9.2
	Wrapping paper	25	...	4	415	6.0
	Miscellaneous paper, paperboard	40	...	...	...	...
116	Converted paper products	142	0.4	7	1,313	10.8
120	Leather	880	2.3	12	1,581	55.7
	Commodities, n.e.c.	955	2.5	...	...	...
126	Service receipts	71	0.2	9	867	8.2
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued					
	South Atlantic Division					
	All establishments	59,261	...	418	...	...
	Those analyzing commodity lines, total	56,213	100.0	377	...	...
16	Soaps, toilet and other	195	0.3	9	764	25.5
35	Piece goods (woven)	960	1.7	7	2,198	43.7
37	Miscellaneous dry goods	479	0.8	4	687	69.7
44	Drugs, drug sundries	445	0.8	9	835	53.3
48	Industrial chemicals, n.e.c.	1,622	2.9	4	2,939	55.2
56	Hardware	976	1.7	4	1,670	58.4
57	Plumbing, heating, air-conditioning	179	0.3	5	2,243	8.0
58	Boot, shoe cut stock, shoe findings	6,948	12.4	62	7,501	92.6
	Boot, shoe cut stock (leather)	2,206	...	44	5,685	38.8
	Rubber products (heels, soles, etc.)	1,853	...	43	5,511	33.6
	Other shoe findings	2,121	...	46	6,488	32.7
	Not analyzed in detail	768	...	14	967	79.4
59	Barber, beauty shop equipment	9,529	17.0	112	9,799	97.2
60	Mortician goods, supplies	838	1.5	11	855	98.0
61	Laundry, dry cleaning equipment, supplies	16,733	29.9	49	18,602	90.0
62	Tailors' supplies	156	0.3	5	1,266	12.3
63	Upholsterers' supplies	1,686	3.0	10	1,814	92.9
64	Janitors' supplies	6,186	11.0	79	8,508	72.7
65	Photographic goods	854	1.5	4	2,291	37.3
79	Miscellaneous professional, service equipment	4,015	7.1	26	5,594	71.8
80	Farm, garden machinery (exc. tractors)	376	0.7	4	1,695	22.2
85	Special industry machinery, equipment	409	0.7	8	2,398	17.0
	Shoe, shoe repair machinery	62	...	4	756	8.2
	Miscellaneous special machinery, equipment	347	...	...	...	...
115	Paper (basic materials, paperboard)	128	0.2	5	919	13.9
116	Converted paper products	312	0.6	9	1,389	22.5
120	Leather	1,716	3.0	14	2,044	84.0
	Commodities, n.e.c.	1,423	2.5	...	...	...
126	Service receipts	48	0.1	5	536	9.0
	East South Central Division					
	All establishments	18,948	...	135	...	...
	Those analyzing commodity lines, total	17,264	100.0	121	...	...
16	Soaps, toilet and other	218	1.3	4	1,722	12.6
48	Industrial chemicals, n.e.c.	954	5.5	4	2,316	41.2
49	Other chemicals, related products	337	2.0	4	965	34.9
58	Boot, shoe cut stock, shoe findings	2,576	14.9	17	2,661	96.8
	Boot, shoe cut stock (leather)	624	...	11	1,616	38.6
	Rubber products (heels, soles, etc.)	841	...	13	2,225	37.8
	Other shoe findings	1,111	...	...	...	...
59	Barber, beauty shop equipment	3,921	22.7	46	3,949	99.3
61	Laundry, dry cleaning equipment, supplies	4,835	28.0	16	5,252	92.1
64	Janitors' supplies	2,055	11.9	29	3,409	60.3
	Commodities, n.e.c.	2,368	13.7	...	...	...
	West South Central Division					
	All establishments	47,480	...	326	...	...
	Those analyzing commodity lines, total	42,038	100.0	294	...	...
16	Soaps, toilet and other	126	0.3	4	481	26.2
45	Paints, varnishes, lacquers	354	0.8	6	2,495	14.2
57	Plumbing, heating, air-conditioning	86	0.2	4	1,608	5.3
	Air-conditioning equipment	86	...	4	1,608	5.3
58	Boot, shoe cut stock, shoe findings	4,962	11.8	28	5,145	96.4
	Boot, shoe cut stock (leather)	1,087	...	15	1,972	55.1
	Rubber products (heels, soles, etc.)	1,149	...	20	3,577	32.1
	Other shoe findings	1,500	...	21	3,661	41.0
	Not analyzed in detail	1,226	...	6	1,259	97.4
59	Barber, beauty shop equipment	7,879	18.7	102	8,017	98.3
60	Mortician goods, equipment	311	0.7	4	311	100.0
61	Laundry, dry cleaning equipment, supplies	9,305	22.3	39	10,031	92.8
62	Tailors' supplies	158	0.4	5	899	17.6
63	Upholsterers' supplies	4,126	9.8	16	5,144	80.2
64	Janitors' supplies	5,112	12.2	61	7,070	72.3
65	Photographic goods	644	1.5	4	1,991	32.3
79	Miscellaneous professional, service equipment	4,437	10.6	33	6,254	70.9
85	Special industry machinery, equipment	117	0.3	8	2,036	5.7
116	Converted paper products	50	0.1	5	501	10.0
120	Leather	2,113	5.0	17	2,347	90.0
	Commodities, n.e.c.	2,071	4.9	...	...	...
126	Service receipts	187	0.4	13	2,341	8.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued					
	Mountain Division					
	All establishments	14,550	...	92	...	...
	Those analyzing commodity lines, total	13,253	100.0	83	...	...
58	Boot, shoe cut stock, shoe findings	1,305	9.8	11	1,400	93.2
59	Barber, beauty shop equipment	3,041	23.1	23	3,078	98.8
61	Laundry, dry cleaning equipment, supplies	2,125	16.0	12	2,215	95.9
64	Janitors' supplies	1,803	13.6	18	2,657	67.8
79	Miscellaneous professional, service equipment	1,298	9.8	9	1,412	91.9
120	Leather	900	6.8	6	1,698	53.0
	Commodities, n.e.c.	2,737	20.6	...	...	...
126	Service receipts	44	0.3	...	...	...
	Pacific Division					
	All establishments	74,802	...	410	...	...
	Those analyzing commodity lines, total	69,390	100.0	357	...	...
16	Soaps, toilet and other	1,143	1.6	9	2,965	38.5
35	Piece goods (woven)	920	1.3	6	4,467	20.6
37	Miscellaneous dry goods	1,876	2.7	6	3,567	52.6
44	Drugs, drug sundries	317	0.4	6	568	55.8
45	Paints, varnishes, lacquers	182	0.3	10	2,384	7.6
48	Industrial chemicals, n.e.c.	94	0.1	4	220	42.7
52	Electrical wiring supplies, construction materials	219	0.3	7	4,564	4.8
56	Hardware	462	0.7	10	6,354	7.3
58	Boot, shoe cut stock, shoe findings	7,611	11.0	39	8,593	88.6
	Boot, shoe cut stock (leather)	1,574	...	27	5,773	27.3
	Rubber products (heels, soles, etc.)	2,109	...	29	6,176	34.1
	Other shoe findings	1,987	...	33	6,519	30.5
	Not analyzed in detail	1,941	...	6	2,074	93.6
59	Barber, beauty shop equipment	9,472	13.6	80	9,957	95.1
60	Mortician goods, supplies	134	0.2	4	134	100.0
61	Laundry, dry cleaning equipment, supplies	10,373	15.2	49	11,240	92.3
62	Tailors' supplies	328	0.5	7	672	48.8
63	Upholsterers' supplies	5,404	7.8	15	5,830	92.7
64	Janitors' supplies	9,396	13.5	80	14,031	67.0
65	Photographic goods	1,605	2.3	5	3,855	41.6
79	Miscellaneous professional, service equipment	9,207	13.3	43	11,088	83.0
85	Special industry machinery, equipment	420	0.6	7	1,891	22.2
86	Industrial equipment, supplies	320	0.5	5	1,673	19.1
115	Paper (basic materials, paperboard)	698	1.0	12	6,994	10.0
116	Converted paper products	458	0.6	9	1,865	24.6
120	Leather	3,786	5.4	31	5,288	71.6
121	Luggage, saddlery, harness	419	0.6	9	4,398	9.5
	Commodities, n.e.c.	4,385	6.3	...	...	...
126	Service receipts	161	0.2	12	3,463	4.6
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	71,247	...	164	...	...
	Those analyzing commodity lines, total	62,479	100.0	134	...	...
1	Canned, bottled foods	297	0.5	5	2,640	11.2
5	Groceries (exc. as specified)	164	0.3	4	2,626	6.2
43	Furniture (household, office, store)	105	0.2	4	4,059	2.6
45	Paints, varnishes, lacquers	138	0.2	6	2,505	5.5
50	Motor vehicles	90	0.1	5	8,223	1.1
51	Automotive parts, accessories, etc.	452	0.7	4	9,856	4.6
52	Electrical wiring supplies, construction materials	59	0.1	5	3,209	1.8
54	Radios, television sets, home appliances, and specialties	44	0.1	5	6,714	0.6
56	Hardware	2,860	4.6	12	7,220	39.6
	Heavy hardware	972	...	5	3,663	26.5
	Other hardware	1,888	...	...	...	...
80	Farm, garden machinery (exc. tractors)	274	0.4	6	10,868	2.5
81	Tractors and equipment (exc. truck-tractors)	292	0.5	4	3,733	7.8
82	General industrial machinery, equipment	254	0.4	6	3,077	8.2
86	Industrial equipment, supplies	529	0.8	8	3,894	13.6
	Rope, cordage, twine (exc. wire)	368	...	5	3,104	11.8
	Miscellaneous industrial equipment, supplies	161	...	...	...	...
88	Railroad transportation equipment	14,410	23.1	16	20,658	69.8
89	Ship, marine propulsion machinery	15,080	24.1	44	18,699	80.6
90	Miscellaneous transportation equipment	16,526	26.5	53	19,415	85.1
95	Iron, steel wire and wire products	307	0.5	7	4,945	6.2
	Wire rope, cable (exc. insulated)	248	...	5	2,680	9.2
	Other iron, steel wire products	59	...	...	...	...
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	Middle Atlantic Division—Continued					
96	Iron and steel finished products	1,880	3.0	4	1,888	99.6
122	Junk and scrap (exc. iron and steel)	85	0.1	5	1,841	4.6
124	Second-hand merchandise	833	1.3	7	2,204	37.8
	Commodities, n.e.c.	7,676	12.3	...	...	...
126	Service receipts	124	0.2	8	1,902	6.5
	East North Central Division					
	All establishments	54,108	...	82	...	...
	Those analyzing commodity lines, total	52,772	100.0	76	...	...
88	Railroad transportation equipment	42,767	81.0	35	43,592	98.1
89	Ship, marine propulsion machinery	2,368	4.5	14	2,436	97.2
90	Miscellaneous transportation equipment	4,167	7.9	20	5,268	79.1
	Commodities, n.e.c.	3,060	5.8	...	...	...
126	Service receipts	410	0.8	8	2,603	15.8
	West North Central Division					
	All establishments	6,113	...	30	...	...
	Those analyzing commodity lines, total	5,269	100.0	26	...	...
89	Ship, marine propulsion machinery	1,567	29.8	6	1,569	99.9
90	Miscellaneous transportation equipment	2,378	45.1	15	3,105	76.6
	Commodities, n.e.c.	1,117	21.2	...	...	...
126	Service receipts	207	3.9	4	736	28.1
	South Atlantic Division					
	All establishments	30,679	...	115	...	...
	Those analyzing commodity lines, total	28,164	100.0	99	...	...
1	Canned, bottled foods	1,887	6.7	5	5,348	35.3
45	Paints, varnishes, lacquers	249	0.9	7	1,948	12.8
52	Electrical wiring supplies, construction materials	576	2.0	6	2,321	24.8
56	Hardware	972	3.4	11	2,365	41.1
82	General industrial machinery, equipment	161	0.6	7	1,713	9.4
84	Construction, mining, excavating machinery	56	0.2	4	1,453	3.8
86	Industrial equipment, supplies	1,490	5.3	10	5,756	25.9
	Industrial leather, belting, packing	101	...	4	1,376	7.3
	Rope, cordage, twine (exc. wire)	1,201	...	7	4,930	24.4
	Miscellaneous industrial equipment, supplies	188	...	...	...	...
88	Railroad transportation equipment	419	1.5	5	1,232	34.0
89	Ship, marine propulsion machinery	9,982	35.5	51	16,024	62.3
90	Miscellaneous transportation equipment	8,242	29.3	36	11,272	73.1
124	Second-hand merchandise	260	0.9	6	858	30.3
	Commodities, n.e.c.	3,446	12.2	...	...	...
126	Service receipts	424	1.5	15	4,671	9.1
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	18,927	...	66	...	...
	Those analyzing commodity lines, total	15,592	100.0	56	...	...
45	Paints, varnishes, lacquers	317	2.0	6	1,395	22.7
56	Hardware	457	2.9	4	1,113	41.1
82	General industrial machinery, equipment	980	6.3	4	1,825	53.7
86	Industrial equipment, supplies	558	3.6	7	2,028	27.5
	Rope, cordage, twine (exc. wire)	227	...	5	1,475	15.4
	Miscellaneous industrial equipment, supplies	331	...	...	...	...
89	Ship, marine propulsion machinery	4,865	31.2	19	6,109	79.6
90	Miscellaneous transportation equipment	6,782	43.5	30	7,570	89.6
95	Iron, steel wire and wire products	262	1.7	5	1,475	17.8
	Commodities, n.e.c.	1,168	7.5	...	...	...
126	Service receipts	203	1.3	8	1,779	11.4
	Mountain Division					
	All establishments	2,190	...	14	...	...
	Those analyzing commodity lines, total	2,092	100.0	12	...	...
89	Ship, marine propulsion machinery	502	24.0	4	548	91.6
90	Miscellaneous transportation equipment	1,248	59.6	9	1,544	80.8
	Commodities, n.e.c.	309	14.8	...	...	...
126	Service receipts	33	1.6	...	...	...
	Pacific Division					
	All establishments	43,741	...	152	...	...
	Those analyzing commodity lines, total	39,071	100.0	128	...	...
45	Paints, varnishes, lacquers	335	0.8	13	8,695	3.8
51	Automotive parts, accessories, etc.	156	0.4	5	1,211	12.9
52	Electrical wiring supplies, construction materials	379	1.0	4	974	38.9
53	Electrical apparatus, equipment	325	0.8	5	1,112	29.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	Pacific Division—Continued					
54	Radios, television sets, home appliances, and specialties	112	0.3	8	2,250	5.0
	Radio sets, tubes, [illegible], public address systems	64	...	5	1,959	3.3
	Electric household refrigerators, freezers	16	...	4	1,650	1.0
	Other electric appliances, specialties	32	...	...	...	...
56	Hardware	4,809	12.3	13	10,861	44.3
57	Plumbing, heating, air-conditioning	550	1.4	11	3,119	17.6
79	Miscellaneous professional, service equipment	1,732	4.4	4	10,433	16.6
82	General industrial machinery, equipment	268	0.7	6	5,877	4.6
	Compressors, pumps	135	...	4	5,011	2.7
	Other general industrial machinery	133	...	...	...	...
85	Special industry machinery, equipment	551	1.4	4	2,024	27.2
86	Industrial equipment, supplies	848	2.2	7	5,903	14.4
88	Railroad transportation equipment	2,113	5.4	7	2,267	93.2
89	Ship, marine propulsion machinery	9,229	23.6	48	18,303	50.4
90	Miscellaneous transportation equipment	11,753	30.2	59	17,584	66.8
95	Iron, steel wire and wire products	369	0.9	4	5,155	7.2
119	Toys, games, athletic goods	1,447	3.7	4	7,520	19.2
124	Second-hand merchandise	1,395	3.6	7	1,739	80.2
	Commodities, n.e.c.	2,205	5.6	...	...	...
126	Service receipts	495	1.3	19	4,352	11.4
	IRON, STEEL AND PRODUCTS DISTRIBUTORS					
	New England Division					
	All establishments	(x)	...	91	...	...
	Those analyzing commodity lines, total	67,529	100.0	82	...	...
56	Hardware	476	0.7	5	3,151	15.1
57	Plumbing, heating, air-conditioning	999	1.5	7	11,533	8.7
83	Metal-working machinery	1,904	2.8	7	16,140	11.8
86	Industrial equipment, supplies	1,298	1.9	8	10,558	12.3
93	Iron, steel products (semi-finished)	1,681	2.5	9	7,524	22.3
94	Iron, steel products (flat)	19,196	28.5	33	43,386	44.2
	Plates	3,493	...	19	27,610	12.6
	Strip (hot, cold rolled)	2,682	...	18	28,177	9.5
	Sheets (cold rolled)	3,425	...	19	36,858	9.3
	Sheets (hot rolled)	3,027	...	21	34,760	8.7
	Black plate	252	...	5	7,778	3.2
	Sheets (galvanized, other coated)	1,632	...	20	37,145	4.4
	Tin plate, terne plate	194	...	6	17,432	1.1
	Other flat iron, steel products	698	...	7	12,933	5.4
	Not analyzed in detail	3,793	...	8	4,649	81.6
95	Iron, steel wire and wire products	1,203	1.8	19	15,120	8.0
	Nails (staples, tacks, brads)	386	...	8	3,909	10.0
	Wire rope, cable (exc. insulated)	276	...	7	10,655	2.6
	Drawn wire	164	...	6	4,708	3.5
	Other iron, steel wire products	377	...	...	...	...
96	Iron and steel finished products	15,260	22.6	40	42,293	36.1
	Bar-size shapes (exc. reinforcement), hot rolled	4,451	...	21	30,839	14.4
	Bar-size shapes, cold finished	4,253	...	19	29,048	14.6
	Concrete reinforcement bars	851	...	14	15,265	5.6
	Tool steel	1,716	...	20	23,364	7.3
	Structural shapes (exc. bar-size shapes)	3,221	...	21	28,505	11.3
	Other finished products	768	...	...	...	...
97	Iron and steel pipe and tubes	2,969	4.4	12	16,218	18.3
	Steel pipe, tubing (exc. seamless)	568	...	9	15,605	3.6
	Seamless steel pipe, tubing	2,199	...	6	10,640	20.7
	Other iron, steel pipe	202	...	...	...	...
98	Alloy steel	2,121	3.1	15	20,943	10.1
	Bars, hot rolled	421	...	10	16,984	2.5
	Bars, cold finished	98	...	5	6,973	1.4
	Tool steel	359	...	7	7,079	5.1
	Other alloy steel	1,243	...	...	...	...
99	Stainless steel	11,379	16.8	19	38,064	29.9
	Strip	630	...	6	20,882	3.0
	Sheets	4,943	...	12	32,180	15.4
	Bars and bar-size shapes	3,569	...	7	25,137	14.2
	Other stainless steel	2,237	...	...	...	...
100	Building metal work, n.e.c.	3,694	5.5	13	6,066	60.9
101	Nonferrous metals	3,018	4.5	18	24,471	12.3
	Copper shapes, forms	1,602	...	10	22,572	7.1
	Other nonferrous metals, basic shapes	1,416	...	...	...	...
	Commodities, n.e.c., and service receipts	2,331	3.4	...	...	...
	Middle Atlantic Division					
	All establishments	676,766	...	577	...	...
	Those analyzing commodity lines, total	658,849	100.0	534	...	...
56	Hardware	2,015	0.3	42	33,366	6.0
	Builders' hardware	138	...	8	6,976	2.0
	Heavy hardware	840	...	13	7,923	10.6
	Wire screening	441	...	13	12,870	3.4
	Other hardware	596	...	...	...	...
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued					
	Middle Atlantic Division—Continued					
57	Plumbing, heating, air-conditioning	2,555	0.4	28	25,952	9.8
	Heating, cooking stoves (exc. electric, gas)	448	...	5	4,420	10.1
	Plumbing fixtures, equipment, supplies	604	...	13	14,590	4.1
	Pipe fittings, valves, specialties	1,293	...	12	11,530	11.2
	Other plumbing, heating equipment	210	...	...	...	...
82	General industrial machinery, equipment	3,122	0.5	22	37,179	8.4
	Conveyors, conveying equipment	1,380	...	5	24,952	5.5
	Cranes, derricks, hoists, winches	1,094	...	5	16,335	6.7
	Other general industrial machinery	648	...	...	...	...
83	Metal-working machinery	3,421	0.5	15	31,020	11.0
85	Special industry machinery, equipment	699	0.1	13	98,529	0.7
86	Industrial equipment, supplies	1,301	0.2	17	31,636	4.1
	Abrasives, abrasive material	11	...	4	14,087	0.1
	Rope, cordage, twine (exc. wire)	702	...	8	3,404	20.6
	Miscellaneous industrial equipment, supplies	588	...	...	...	...
92	Scrap iron, steel	5,289	0.8	27	251,537	2.1
93	Iron, steel products (semi-finished)	40,677	6.2	96	325,986	12.5
	Sheet bars, tinplate bars	3,132	...	20	24,522	12.8
	Wire rods	4,892	...	36	275,229	1.8
	Rough castings, foundry products	1,395	...	22	234,384	0.6
	Forgings	1,729	...	13	228,982	0.8
	Other semi-finished products	20,077	...	32	277,392	7.2
	Not analyzed in detail	9,452	...	17	10,441	90.5
94	Iron, steel products (flat)	234,519	35.7	246	516,351	45.4
	Plates	36,695	...	120	396,060	9.3
	Strip (hot, cold rolled)	12,591	...	82	263,306	4.8
	Sheets (cold rolled)	21,471	...	86	382,773	5.6
	Sheets (hot rolled)	31,421	...	105	401,257	7.8
	Black plate	11,159	...	40	279,427	4.0
	Sheets (galvanized, other coated)	9,695	...	79	334,247	2.9
	Tin plate, terne plate	61,949	...	62	407,809	15.2
	Other flat iron, steel products	22,079	...	62	317,798	6.9
	Not analyzed in detail	27,459	...	34	37,340	73.5
95	Iron, steel wire and wire products	34,511	5.2	153	379,776	9.1
	Woven wire fence, gates	1,101	...	29	160,968	0.7
	Fence posts, fittings	186	...	10	221,006	0.1
	Barbed, twisted wire	4,140	...	35	265,638	1.6
	Nails (staples, tacks, brads)	6,876	...	60	283,024	2.4
	Wire rope, cable (exc. insulated)	3,581	...	32	243,336	1.5
	Strand, galvanized	616	...	10	215,170	0.3
	Reinforcement mesh	1,970	...	17	144,647	1.4
	Drawn wire	8,989	...	50	294,628	3.0
	Other iron, steel wire products	7,052	...	...	...	...
96	Iron and steel finished products	158,718	24.1	210	443,205	35.8
	Rails, tieplates, splice bars, etc.	26,423	...	17	256,871	10.3
	Bar-size shapes (exc. reinforcement), hot rolled	27,920	...	79	349,687	8.0
	Bar-size shapes, cold finished	8,543	...	52	225,565	3.8
	Concrete reinforcement bars	17,203	...	65	293,974	5.8
	Tool steel	3,414	...	36	271,280	1.2
	Structural shapes (exc. bar-size shapes)	42,872	...	99	331,253	12.9
	Piling, bearing piles	5,831	...	7	220,370	2.6
	Other finished products	26,512	...	...	...	...
97	Iron and steel pipe and tubes	68,858	10.4	102	355,894	19.3
	Cast iron soil pipe	769	...	10	13,847	5.6
	Cast iron pressure pipe	666	...	4	3,377	19.7
	Steel pipe, tubing (exc. seamless)	24,455	...	76	320,228	7.6
	Seamless steel pipe, tubing	25,415	...	48	286,061	8.9
	Not analyzed in detail	17,553	...	13	20,291	86.5
98	Alloy steel	26,723	4.0	74	330,076	8.1
	Bars, hot rolled	4,763	...	37	273,781	1.7
	Bars, cold finished	1,826	...	23	178,059	1.0
	Tool steel	3,166	...	20	237,472	1.3
	Pipe and tubes	2,050	...	18	151,656	1.4
	Sheet and strip	2,324	...	19	166,047	1.4
	Other alloy steel	3,541	...	23	262,050	1.4
	Not analyzed in detail	9,053	...	10	12,435	72.8
99	Stainless steel	28,969	4.4	84	255,880	11.3
	Strip	1,491	...	19	173,018	0.9
	Sheets	13,790	...	47	238,792	5.8
	Bars and bar-size shapes	4,086	...	33	204,167	2.0
	Other stainless steel	7,230	...	32	203,787	3.5
	Not analyzed in detail	2,372	...	14	7,605	31.2
100	Building metal work, n.e.c.	15,277	2.3	57	149,840	10.2
101	Nonferrous metals	10,015	1.5	71	217,080	4.6
	Copper shapes, forms	2,226	...	23	163,993	1.4
	Aluminum alloy shapes, forms	6,891	...	46	77,630	8.9
	Other nonferrous metals basic shapes	898	...	...	...	...
106	Cement, lime, plaster, stucco	2,004	0.3	9	127,560	1.6
115	Paper (basic materials, paperboard)	685	0.1	7	7,265	9.4
124	Second-hand merchandise	1,121	0.2	8	1,708	65.6
	Commodities, n.e.c.	17,934	2.7	...	...	...
126	Service receipts	436	0.1	14	105,725	0.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued					
	East North Central Division					
	All establishments	395,612	...	353	...	...
	Those analyzing commodity lines, total	365,535	100.0	320	...	...
56	Hardware	908	0.2	6	5,469	16.6
57	Plumbing, heating, air-conditioning	4,042	1.1	15	29,160	13.9
	Furnaces (warm air)	926	...	6	9,109	10.2
	Oil burners	54	...	4	6,861	0.8
	Fans, blowers,unit heaters and accessories	191	...	5	5,835	3.3
	Pipe fittings, valves, specialties	1,410	...	6	15,700	9.0
	Other plumbing, heating equipment	1,461	...	...	...	...
82	General industrial machinery, equipment	319	0.1	7	5,762	5.5
83	Metal-working machinery	247	0.1	8	7,476	3.3
	Machine tools, equipment	173	...	5	6,995	2.5
	Miscellaneous metal-working machinery	74	...	...	...	...
86	Industrial equipment, supplies	2,540	0.7	13	38,089	6.7
92	Scrap iron, steel	7,042	1.9	27	69,160	10.2
93	Iron, steel products (semi-finished)	9,571	2.6	23	24,820	38.6
	Sheet bars, tinplate bars	5,316	...	4	9,534	55.8
	Wire rods	1,251	...	4	5,215	24.0
	Rough castings, foundry products	307	...	5	2,249	13.6
	Other semi-finished products	744	...	...	...	...
	Not analyzed in detail	1,953	...	5	3,038	64.3
94	Iron, steel products (flat)	158,619	43.4	148	270,188	58.7
	Plates	24,112	...	54	153,264	15.7
	Strip (hot, cold rolled)	13,783	...	62	150,676	9.1
	Sheets (cold rolled)	39,163	...	82	189,505	20.7
	Sheets (hot rolled)	35,060	...	88	205,248	17.1
	Black plate	1,629	...	13	25,910	6.3
	Sheets (galvanized, other coated)	9,438	...	46	127,279	7.4
	Tin plate, terne plate	3,153	...	20	87,477	3.6
	Other flat iron, steel products	4,945	...	28	79,438	6.2
	Not analyzed in detail	27,336	...	24	32,402	84.4
95	Iron, steel wire and wire products	15,036	4.1	61	90,620	16.6
	Woven wire fence, gates	1,530	...	14	20,147	7.6
	Fence posts, fittings	131	...	9	16,626	0.8
	Barbed, twisted wire	532	...	11	17,697	3.0
	Nails (staples, tacks, brads)	6,663	...	26	51,006	13.1
	Wire rope, cable (exc. insulated)	821	...	14	22,597	3.6
	Reinforcement mesh	305	...	9	8,418	3.6
	Drawn wire	1,151	...	13	42,493	2.7
	Other iron, steel wire products	3,903	...	...	...	...
96	Iron and steel finished products	67,183	18.4	111	168,658	39.8
	Rails, tieplates, splice bars, etc.	2,837	...	9	35,611	8.0
	Bar-size shapes (exc. reinforcement), hot rolled	20,798	...	54	129,245	16.1
	Bar-size shapes, cold finished	19,366	...	41	121,787	15.9
	Concrete reinforcement bars	2,389	...	20	40,787	5.8
	Tool steel	2,978	...	24	71,577	4.2
	Structural shapes (exc. bar-size shapes)	12,232	...	49	129,032	9.5
	Other finished products	6,583	...	...	...	...
97	Iron and steel pipe and tubes	31,706	8.7	51	121,484	26.1
	Cast iron soil pipe	710	...	4	3,867	18.4
	Cast iron pressure pipe	1,909	...	6	6,275	30.4
	Steel pipe, tubing (exc. seamless)	6,842	...	33	95,242	7.2
	Seamless steel pipe, tubing	16,210	...	23	63,048	25.7
	Not analyzed in detail	6,035	...	7	7,813	77.2
98	Alloy steel	20,937	5.7	49	106,797	19.6
	Bars, hot rolled	4,862	...	27	89,193	5.4
	Bars, cold finished	1,993	...	21	78,896	2.5
	Tool steel	619	...	5	1,453	42.6
	Pipe and tubes	330	...	5	1,152	28.6
	Sheet and strip	7,067	...	9	39,101	18.1
	Other alloy steel	2,680	...	9	36,158	7.4
	Not analyzed in detail	3,386	...	6	3,580	94.6
99	Stainless steel	17,983	4.9	47	117,707	15.3
	Strip	1,881	...	11	47,630	3.9
	Sheets	8,716	...	21	95,488	9.1
	Bar and bar-size shapes	2,779	...	21	92,692	3.0
	Other stainless steel	4,607	...	...	...	...
100	Building metal work, n.e.c.	6,488	1.8	29	10,805	60.0
101	Nonferrous metals	14,529	4.0	28	70,135	20.7
	Copper shapes, forms	1,317	...	12	38,749	3.4
	Aluminum, alloy shapes forms	8,504	...	18	57,824	14.7
	Other nonferrous metals, basic shapes	4,708	...	...	...	...
105	Building stone, slate concrete products	242	0.1	4	1,743	13.9
122	Junk and scrap (exc. iron and steel)	345	0.1	4	9,109	3.8
	Commodities, n.e.c.	6,000	1.6	...	...	...
126	Service receipts	1,798	0.5	11	34,246	5.2
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued					
	West North Central Division					
	All establishments	(x)	...	83	...	...
	Those analyzing commodity lines, total	84,912	100.0	80	...	...
45	Paints, varnishes, lacquers	104	0.1	5	6,048	1.7
57	Plumbing, heating, air-conditioning	742	0.9	6	6,090	12.2
86	Industrial equipment, supplies	269	0.3	4	7,477	3.6
92	Scrap iron, steel	4,892	5.8	10	23,116	21.2
93	Iron, steel products (semi-finished)	1,279	1.5	7	16,125	7.9
94	Iron, steel products (flat)	22,498	26.3	31	56,350	39.9
	Plates	5,896	...	9	34,681	17.0
	Strip (hot, cold rolled)	591	...	10	36,313	1.6
	Sheets (cold rolled)	2,565	...	12	38,168	6.7
	Sheets (hot rolled)	5,716	...	11	40,469	14.1
	Sheets (galvanized, other coated)	2,050	...	12	40,188	5.1
	Other flat iron, steel products	1,209	...	...	...	...
	Not analyzed in detail	4,471	...	9	6,976	64.1
95	Iron, steel wire and wire products	5,493	6.5	17	42,759	12.8
	Woven wire fence, gates	918	...	7	8,450	10.9
	Fence posts, fittings	415	...	8	20,761	2.0
	Barbed, twisted wire	363	...	6	7,458	4.9
	Nails (staples, tacks, brads)	934	...	7	8,450	11.0
	Wire rope, cable (exc. insulated)	137	...	7	7,035	1.9
	Reinforcement mesh	966	...	10	14,292	6.8
	Drawn wire	103	...	6	7,458	1.4
	Other iron, steel wire products	1,332	...	...	...	...
	Not analyzed in detail	325	...	4	15,056	2.2
96	Iron and steel finished products	18,352	21.6	28	53,082	34.6
	Rails, tieplates, splice bars, etc.	1,353	...	5	21,472	6.3
	Bar-size shapes (exc. reinforcement), hot rolled	2,649	...	7	24,357	10.9
	Bar-size shapes, cold finished	2,242	...	6	22,274	10.1
	Concrete reinforcement bars	3,455	...	11	38,369	9.0
	Structural shapes (exc. bar-size shapes)	4,829	...	10	36,240	13.3
	Other finished products	3,824	...	...	...	...
97	Iron and steel pipe and tubes	16,872	19.9	18	32,191	52.4
	Steel pipe, tubing (exc. seamless)	8,023	...	14	30,006	26.7
	Seamless steel pipe, tubing	7,719	...	9	17,970	43.0
	Other iron, steel pipe	1,130	...	...	...	...
98	Alloy steel	1,873	2.2	10	24,250	7.7
	Bars, hot rolled	213	...	5	21,834	1.0
	Bars, cold finished	16	...	4	9,523	0.2
	Sheet and strip	1,133	...	4	8,356	13.6
	Other alloy steel	511	...	...	...	...
99	Stainless steel	468	0.6	7	11,676	4.0
	Sheets	356	...	6	11,066	3.2
	Other stainless steel	112	...	...	...	...
100	Building metal work, n.e.c.	4,556	5.4	19	10,646	42.8
101	Nonferrous metals	945	1.1	11	12,480	7.6
	Aluminum, alloy shapes, forms	547	...	8	10,359	5.3
	Other nonferrous metals, basic shapes	398	...	...	...	...
115	Paper (basic materials, paperboard)	395	0.5	6	7,331	5.4
	Commodities, n.e.c.	6,038	7.1	...	...	...
126	Service receipts	136	0.2	5	2,036	6.7
	South Atlantic Division					
	All establishments	(x)	...	86	...	...
	Those analyzing commodity lines, total	40,193	100.0	79	...	...
45	Paints, varnishes, lacquers	41	0.1	4	2,086	2.0
56	Hardware	943	2.3	6	3,390	27.8
57	Plumbing, heating, air-conditioning	1,165	2.9	8	3,972	29.3
82	General industrial machinery, equipment	376	0.9	4	3,144	12.0
83	Metal-working machinery	67	0.2	5	2,643	2.5
86	Industrial equipment, supplies	362	0.9	7	5,806	6.2
92	Scrap iron, steel	180	0.4	5	5,824	3.1
94	Iron, steel products (flat)	10,547	26.2	35	25,258	41.8
	Plates	1,600	...	11	8,414	19.0
	Strip (hot, cold rolled)	262	...	12	11,463	2.3
	Sheets (cold rolled)	2,176	...	17	16,696	13.0
	Sheets (hot rolled)	1,281	...	17	14,932	8.6
	Black plate	232	...	5	5,075	4.6
	Sheets (galvanized, other coated)	3,306	...	16	14,552	22.7
	Tin plate, terne plate	199	...	5	6,530	3.0
	Other flat iron, steel products	663	...	12	8,939	7.4
	Not analyzed in detail	828	...	5	2,660	31.1
95	Iron, steel wire and wire products	3,709	9.2	32	23,186	16.0
	Woven wire fence, gates	603	...	7	5,596	10.8
	Barbed, twisted wire	89	...	5	4,121	2.2
	Nails (staples, tacks, brads)	885	...	10	8,638	10.2
	Wire rope, cable (exc. insulated)	250	...	6	4,110	6.1
	Reinforcement mesh	517	...	11	7,041	7.3
	Drawn wire	354	...	4	4,326	8.2
	Other iron, steel wire products	1,011	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued					
	South Atlantic Division—Continued					
96	Iron and steel finished products	11,892	29.8	39	25,469	46.7
	Bar-size shapes (exc. reinforcement), hot rolled	2,000	...	14	13,201	15.2
	Bar-size shapes, cold finished	918	...	10	10,601	8.6
	Concrete reinforcement bars	3,241	...	15	9,012	36.0
	Tool steel	195	...	8	8,104	2.4
	Structural shapes (exc. bar-size shapes)	3,357	...	19	14,508	23.1
	Other finished products	2,181	...	...	...	...
97	Iron and steel pipe and tubes	1,303	3.2	12	14,398	9.0
98	Alloy steel	1,317	3.2	9	7,387	17.8
99	Stainless steel	1,673	4.2	11	13,577	12.3
	Sheets	1,200	...	10	12,663	9.5
	Bar and bar-size shapes	128	...	4	6,433	2.0
	Other stainless steel	345	...	...	...	...
100	Building metal work, n.e.c.	3,699	9.2	22	7,667	48.2
101	Nonferrous metals	1,411	3.5	16	13,604	10.4
	Copper shapes, forms	406	...	5	6,109	6.6
	Aluminum, alloy shapes, forms	737	...	11	9,935	7.4
	Other nonferrous metals, basic shapes	110	...	...	...	...
	Not analyzed in detail	158	...	4	2,200	7.2
104	Brick, tile, terra cotta	244	0.6	4	1,474	16.6
	Commodities, n.e.c.	1,121	2.8	...	...	...
126	Service receipts	143	0.4	...	...	...
	East South Central Division					
	All establishments	17,045	...	30	...	...
	Those analyzing commodity lines, total	15,331	100.0	25	...	...
93	Iron and steel products (semi-finished)	2,018	13.2	5	6,537	30.9
94	Iron and steel products (flat)	2,004	13.1	7	8,868	22.6
95	Iron, steel wire and wire products	746	4.9	4	4,090	18.2
96	Iron and steel finished products	6,209	40.4	11	11,800	52.6
	Bar-size shapes (exc. reinforcement), hot rolled	534	...	4	8,223	6.5
	Concrete reinforcement bars	1,654	...	6	9,074	18.2
	Structural shapes (exc. bar-size shapes)	2,455	...	4	8,223	29.8
	Other finished products	1,566	...	...	...	...
97	Iron and steel pipe and tubes	789	5.1	5	8,586	9.2
100	Building metal work, n.e.c.	1,389	9.1	6	1,780	78.0
	Commodities, n.e.c.	1,907	12.4	...	...	...
126	Service receipts	269	1.8	...	...	...
	West South Central Division					
	All establishments	(x)	...	108	...	...
	Those analyzing commodity lines, total	63,422	100.0	96	...	...
45	Paints, varnishes, lacquers	709	1.1	10	16,612	4.3
52	Electrical wiring supplies, construction materials	54	0.1	5	12,254	0.4
56	Hardware	1,408	2.2	11	16,677	8.4
	Builders' hardware	184	...	5	5,742	3.2
	Heavy hardware	440	...	6	12,068	3.6
	Shelf, light hardware	280	...	6	12,685	2.2
	Other hardware	504	...	...	...	...
57	Plumbing, heating, air-conditioning	1,992	3.1	10	17,506	11.4
	Plumbing fixtures, equipment, supplies	660	...	4	6,795	9.7
	Pipe fittings, valves, specialties	927	...	8	15,750	5.9
	Other plumbing, heating equipment	405	...	...	...	...
80	Farm, garden machinery (exc. tractors)	433	0.7	4	9,390	4.6
82	General industrial machinery, equipment	282	0.4	5	9,479	3.0
83	Metal-working machinery	227	0.4	6	9,920	2.3
84	Construction, mining, excavating machinery	202	0.3	4	9,390	2.2
85	Special industry machinery, equipment	823	1.3	6	10,701	7.7
86	Industrial equipment, supplies	276	0.4	7	12,730	2.2
92	Scrap iron, steel	1,138	1.8	7	4,880	23.3
93	Iron, steel products (semi-finished)	999	1.6	4	10,909	9.2
94	Iron, steel products (flat)	7,480	11.8	29	36,795	20.3
	Plates	2,689	...	11	13,918	19.3
	Strip (hot, cold rolled)	203	...	10	8,629	2.4
	Sheets (cold rolled)	360	...	8	6,280	5.7
	Sheets (hot rolled)	593	...	14	20,814	2.8
	Black plate	155	...	5	9,532	1.6
	Sheets (galvanized, other coated)	936	...	14	21,605	4.3
	Other flat iron, steel products	2,544	...	...	...	...
95	Iron, steel wire and wire products	4,403	6.9	25	28,687	15.3
	Woven wire fence, gates	924	...	12	17,373	5.3
	Fence posts, fittings	153	...	6	6,405	2.4
	Barbed, twisted wire	330	...	9	8,994	3.7
	Nails (staples, tacks, brads)	570	...	10	13,956	4.1
	Wire rope, cable (exc. insulated)	86	...	7	12,787	0.7
	Strand, galvanized	35	...	5	7,785	0.4
	Reinforcement mesh	348	...	13	19,430	1.8
	Drawn wire	456	...	8	16,292	2.8
	Other iron, steel wire products	1,501	...	...	...	...
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued					
	West South Central Division—Continued					
96	Iron and steel finished products	12,519	19.7	37	33,272	37.6
	Bar-size shapes (exc. reinforcement), hot rolled	2,444	...	16	22,586	10.8
	Bar-size shapes, cold finished	806	...	5	6,571	12.3
	Concrete reinforcement bars	2,953	...	19	22,674	13.0
	Structural shapes (exc. bar-size shapes)	4,738	...	20	23,358	20.3
	Other finished products	1,578	...	...	...	...
97	Iron and steel pipe and tubes	15,045	23.9	38	34,171	44.0
	Cast iron soil pipe	736	...	8	10,443	7.0
	Cast iron pressure pipe	495	...	4	10,117	4.9
	Steel pipe, tubing (exc. seamless)	6,195	...	26	20,934	29.6
	Seamless steel pipe, tubing	5,051	...	18	24,632	20.5
	Not analyzed in detail	2,568	...	4	2,604	98.6
98	Alloy steel	3,075	4.8	16	22,340	13.8
	Bars, hot rolled	1,028	...	4	7,555	13.6
	Bars, cold finished	121	...	6	13,823	0.9
	Pipe and tubes	258	...	6	3,557	7.2
	Other alloy steel	1,668	...	...	...	...
99	Stainless steel	820	1.3	12	17,201	4.8
100	Building metal work, n.e.c.	5,498	8.7	21	7,955	69.1
101	Nonferrous metals	1,277	2.0	12	15,591	8.2
	Copper shapes, forms	141	...	7	10,137	1.4
	Aluminum, alloy shapes, forms	796	...	5	4,129	19.3
	Other nonferrous metals, basic shapes	340	...	...	...	...
104	Brick, tile, terra cotta	59	0.1	4	8,602	0.7
106	Cement, lime, plaster, stucco	393	0.6	4	5,076	7.7
109	Glass (sheet and containers)	128	0.2	4	3,554	3.6
113	Millwork, veneer, other wood products	329	0.5	5	4,208	7.8
115	Paper (basic materials, paperboard)	327	0.5	4	4,032	8.1
	Building paper, board	327	...	4	4,032	8.1
116	Converted paper products	120	0.2	4	4,807	2.5
	Commodities, n.e.c.	3,109	4.9	...	...	...
126	Service receipts	297	0.5	7	9,002	3.3
	Mountain Division					
	All establishments	13,997	...	29	...	...
	Those analyzing commodity lines, total	13,828	100.0	27	...	...
57	Plumbing, heating, air-conditioning	2,155	15.6	7	5,517	39.1
92	Scrap iron, steel	292	2.1	4	5,181	5.6
94	Iron, steel products (flat)	953	6.9	9	6,437	14.8
	Plates	151	...	4	1,100	13.7
	Other flat iron, steel products	802	...	...	...	...
95	Iron, steel wire and wire products	762	5.5	10	8,566	8.9
	Woven wire fence, gates	79	...	4	3,978	2.0
	Reinforcement mesh	250	...	6	7,547	3.3
	Other iron, steel wire products	433	...	...	...	...
96	Iron, steel finished products	4,072	29.4	11	10,162	40.1
	Bar-size shapes (exc. reinforcement), hot rolled	535	...	5	3,882	13.8
	Concrete reinforcement bars	2,572	...	5	6,904	37.2
	Structural shapes (exc. bar-size shapes)	279	...	6	1,275	21.9
	Other finished products	686	...	...	...	...
97	Iron and steel pipe and tubes	2,908	21.0	9	9,507	30.6
	Steel pipe, tubing (exc. seamless)	901	...	5	6,995	12.9
	Other iron, steel pipe	2,007	...	...	...	...
100	Building metal work, n.e.c.	1,487	10.8	8	4,720	31.5
	Commodities, n.e.c.	1,199	8.7	...	...	...
	Pacific Division					
	All establishments	173,283	...	188	...	...
	Those analyzing commodity lines, total	156,220	100.0	166	...	...
52	Electrical wiring supplies, construction material	148	0.1	5	3,488	4.2
56	Hardware	1,277	0.8	13	13,846	9.2
	Builders' hardware	521	...	6	9,518	5.5
	Heavy hardware	614	...	7	5,229	11.7
	Other hardware	142	...	...	...	...
57	Plumbing, heating, air-conditioning	1,172	0.8	19	25,713	4.6
	Plumbing fixtures, equipment, supplies	10	...	4	3,921	0.2
	Pipe fittings, valves, specialties	1,038	...	14	21,490	4.8
	Other plumbing, heating equipment	124	...	...	...	...
82	General industrial machinery, equipment	252	0.2	9	9,079	2.8
	Compressors, pumps	187	...	4	7,111	2.6
	Other general industrial machinery	65	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Con.					
	Pacific Division--Continued					
86	Industrial equipment, supplies	96	0.1	7	13,757	0.7
92	Scrap iron, steel	1,321	0.8	19	25,753	5.1
93	Iron, steel products (semi-finished)	1,985	1.3	21	32,410	6.1
94	Iron, steel products (flat)	38,352	24.5	82	103,759	37.0
	Plates	12,468	...	59	87,854	14.2
	Strip (hot, cold rolled)	2,878	...	42	72,675	4.0
	Sheets (cold rolled)	2,864	...	40	69,984	4.1
	Sheets (hot rolled)	5,673	...	47	83,577	6.8
	Black plate	957	...	8	4,709	20.3
	Sheets (galvanized, other coated)	4,077	...	40	68,215	6.0
	Tin plate, terne plate	1,269	...	15	22,316	5.7
	Other flat iron, steel products	2,340	...	23	31,529	7.4
	Not analyzed in detail	5,826	...	11	8,115	71.8
95	Iron, steel wire and wire products	10,228	6.5	53	50,984	20.1
	Woven wire fence, gates	1,860	...	13	16,744	11.1
	Fence posts, fittings	1,027	...	11	17,213	6.0
	Barbed, twisted wire	618	...	12	19,054	3.2
	Nails (staples, tacks, brads)	1,795	...	18	21,206	8.5
	Wire rope, cable (exc. insulated)	1,356	...	21	18,500	7.3
	Reinforcement mesh	1,032	...	14	25,198	4.1
	Drawn wire	812	...	13	28,091	2.9
	Other iron, steel wire products	1,106	...	...	...	...
	Not analyzed in detail	622	...	5	632	98.4
96	Iron and steel finished products	47,179	30.2	67	92,657	50.9
	Rails, tieplates, splice bars, etc	1,345	...	11	15,413	8.7
	Bar-size shapes (exc. reinforcement), hot rolled	11,766	...	43	76,762	15.3
	Bar-size shapes, cold finished	4,588	...	36	63,807	7.2
	Concrete reinforcement bars	6,107	...	27	44,241	13.8
	Tool steel	415	...	10	12,361	3.4
	Structural shapes (exc. bar-size shapes)	14,786	...	40	73,533	20.1
	Other finished products	8,172	...	...	...	...
97	Iron and steel pipe and tubes	17,817	11.4	54	73,070	24.4
	Cast iron soil pipe	164	...	4	1,726	9.5
	Cast iron pressure pipe	1,269	...	5	3,053	41.6
	Steel pipe, tubing (exc. seamless)	7,049	...	39	49,941	14.1
	Seamless steel pipe tubing	7,885	...	27	43,583	18.1
	Not analyzed in detail	1,450	...	5	2,367	61.2
98	Alloy steel	10,486	6.7	30	60,516	17.3
	Bars, hot rolled	2,953	...	18	41,163	7.2
	Bars, cold finished	895	...	15	34,464	2.6
	Tool steel	826	...	6	15,702	5.3
	Pipe and tubes	4,107	...	7	12,700	32.3
	Sheet and strip	634	...	9	23,926	2.6
	Other alloy steel	1,071	...	...	...	...
99	Stainless steel	6,057	3.9	33	62,224	9.7
	Strip	348	...	10	18,699	1.9
	Sheets	2,770	...	24	47,732	5.8
	Bars and bar-size shapes	843	...	14	34,984	2.4
	Other stainless steel	2,096	...	...	...	...
100	Building metal work, n.e.c	4,309	2.8	20	16,725	25.8
101	Nonferrous metals	6,444	4.1	33	44,351	14.5
	Copper shapes, forms	322	...	7	8,199	3.9
	Aluminum, alloy shapes, forms	6,035	...	29	40,937	14.7
	Other nonferrous metals, basic shapes	87	...	...	...	...
103	Coal, coke	231	0.1	4	6,417	3.6
106	Cement, lime, plaster, stucco	412	0.3	4	3,385	12.2
115	Paper (basic materials, paperboard)	647	0.4	7	4,982	13.0
122	Junk and scrap (exc. iron and steel)	353	0.2	6	6,049	5.8
	Scrap metals, nonferrous	319	...	4	3,382	9.4
	Other waste materials	34	...	...	...	...
124	Second-hand merchandise	425	0.3	7	4,888	8.7
	Commodities, n.e.c	3,883	2.5	...	...	...
126	Service receipts	3,146	2.0	16	22,178	14.2
	NONFERROUS METALS, METAL WORK DISTRIBUTORS					
	New England Division					
	All establishments	(x)	...	17	...	...
	Those analyzing commodity lines, total	18,658	100.0	16	...	...
99	Stainless steel	176	0.9	8	11,521	1.5
101	Nonferrous metals	15,515	83.2	16	18,658	83.2
	Copper shapes, forms	3,012	...	8	13,697	22.0
	Aluminum, alloy shapes, forms	5,093	...	10	14,292	35.6
	Other nonferrous metals, basic shapes	7,410	...	...	...	...
	Commodities, n.e.c	2,967	15.9	...	...	...
	Middle Atlantic Division					
	All establishments	376,384	...	126	...	...
	Those analyzing commodity lines, total	376,125	100.0	119	...	...
56	Hardware	394	0.1	9	99,413	0.4
91	Metallic ores, concentrates	24,140	6.4	9	191,682	12.6
93	Iron, steel products (semi-finished)	6,584	1.8	4	99,427	6.6
	NONFERROUS METALS, METAL WORK DISTRIBUTORS--Continued					
	Middle Atlantic Division--Continued					
94	Iron, steel products (flat)	546	0.1	7	74,291	0.7
95	Iron, steel wire and wire products	3,554	0.9	7	99,296	3.6
96	Iron and steel finished products	1,462	0.4	6	43,697	3.3
99	Stainless steel	1,344	0.4	11	102,776	1.3
101	Nonferrous metals	316,076	84.0	117	373,865	84.5
	Copper shapes, forms	59,629	...	56	263,705	22.6
	Aluminum, alloy shapes, forms	51,685	...	47	181,678	28.4
	Tin and tin-base shapes, forms	14,508	...	25	120,667	12.0
	Precious metals	19,442	...	22	121,916	15.9
	Other nonferrous metals, basic shapes	170,812	...	...	...	...
122	Junk and scrap (exc. iron and steel)	4,888	1.3	4	54,192	9.0
	Scrap metals, nonferrous	4,888	...	4	54,192	9.0
	Commodities, n.e.c., and service receipts	17,137	4.6	...	...	...
	East North Central Division					
	All establishments	60,849	...	48	...	...
	Those analyzing commodity lines, total	60,711	100.0	46	...	...
57	Plumbing, heating, air-conditioning	1,977	3.2	6	14,129	14.0
79	Miscellaneous professional, service equipment	526	0.9	4	12,203	4.3
92	Scrap iron, steel	3,311	5.4	5	10,249	32.3
94	Iron, steel products (flat)	4,809	7.9	8	26,805	17.9
95	Iron, steel wire and wire products	1,509	2.5	7	32,873	4.6
97	Iron and steel pipe and tubes	1,951	3.2	6	31,273	6.2
	Steel pipe, tubing (exc. seamless)	211	...	4	12,203	1.7
	Seamless steel pipe, tubing	1,740	...	5	29,835	5.8
99	Stainless steel	1,715	2.8	9	35,073	4.9
101	Nonferrous metals	43,707	72.1	46	60,711	72.1
	Copper shapes, forms	7,596	...	21	44,208	17.2
	Aluminum, alloy shapes, forms	10,103	...	24	44,441	22.7
	Tin and tin-base shapes, forms	183	...	5	1,559	11.7
	Precious metals	1,208	...	5	21,198	5.7
	Other nonferrous metals, basic shapes	18,497	...	21	41,131	45.0
	Not analyzed in detail	6,120	...	7	9,506	64.4
	Commodities, n.e.c	1,206	2.0	...	...	...
	West North Central Division					
	All establishments	(x)	...	12	...	...
	Those analyzing commodity lines, total	15,438	100.0	11	...	...
94	Iron, steel products (flat)	252	1.6	4	6,943	3.6
99	Stainless steel	1,166	7.6	4	6,943	16.8
101	Nonferrous metals	12,074	78.2	11	15,438	78.2
	Copper shapes, forms	4,582	...	7	13,039	35.1
	Aluminum, alloy shapes, forms	5,727	...	9	12,662	45.2
	Other nonferrous metals, basic shapes	1,765	...	...	...	...
	Commodities, n.e.c	1,946	12.6	...	...	...
	South Atlantic Division					
	All establishments	(x)	...	18	...	...
	Those analyzing commodity lines, total	6,114	100.0	15	...	...
101	Nonferrous metals	4,566	74.7	15	6,114	74.7
	Copper shapes, forms	1,740	...	7	5,145	33.8
	Aluminum, alloy shapes, forms	1,644	...	10	5,610	29.3
	Other nonferrous metals, basic shapes	1,182	...	...	...	...
	Commodities, n.e.c	1,548	25.3	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	14,116	...	25	...	...
	Those analyzing commodity lines, total	14,116	100.0	25	...	...
99	Stainless steel	1,501	10.6	8	8,861	16.9
101	Nonferrous metals	10,782	76.4	25	14,116	76.4
	Copper shapes, forms	2,541	...	5	5,189	49.0
	Aluminum, alloy shapes, forms	4,903	...	13	8,383	58.5
	Other nonferrous metals, basic shapes	3,338	...	...	...	...
	Commodities, n.e.c	1,833	13.0	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	IRON, STEEL SCRAP DEALERS					
	New England Division					
	All estsblishments	72,765	...	201	...	...
	Those anslyzing commodity lines, total	71,537	100.0	192	...	...
92	Scrap iron, steel	60,709	84.8	192	71,537	84.8
94	Iron, steel products (flat)	71	0.1	4	1,019	7.0
101	Nonferrous metsls	1,049	1.5	9	2,990	35.1
122	Junk and scrap (exc. iron and steel)	8,842	12.4	82	27,561	32.1
	Scrap metals, nonferrous	6,694	...	58	24,823	27.0
	Waste rags	311	...	27	3,802	8.2
	Waste rubber	13	...	6	2,752	0.5
	Other wsste msterials	424	...	19	3,283	12.9
	Not analyzed in detail	1,400	...	19	2,032	68.9
	Commodities, n.e.c., and service receipts	866	1.2	...	...	...
	Middle Atlantic Division					
	All estsblishments	450,991	...	696	...	...
	Those analyzing commodity lines, total	445,278	100.0	657	...	...
57	Plumbing, heating, air-conditioning	578	0.1	5	6,054	9.5
82	Genersl industrial machinery, equipment	596	0.1	7	2,971	20.1
91	Metallic ores, concentrstes	1,234	0.3	10	24,411	5.0
92	Scrap iron, steel	395,468	88.9	657	445,278	88.9
93	Iron, steel products (semi-finished)	2,000	0.4	12	21,627	9.2
94	Iron, steel products (flat)	3,343	0.8	17	47,468	7.0
	Plates	783	...	12	41,179	1.9
	Strip (hot, cold rolled)	152	...	5	34,676	0.4
	Sheets (cold rolled)	422	...	4	20,914	2.0
	Sheets (hot rolled)	1,401	...	4	24,561	5.7
	Other flat iron, steel products	585	...	...	...	...
95	Iron, steal wire and wire products	1,896	0.4	7	40,078	4.7
96	Iron and steel finished products	3,000	0.7	17	42,047	7.1
	Rails, tieplates, splice bars, etc	724	...	5	23,202	3.1
	Bar-size shapes (exc. reinforcements), hot rolled	688	...	5	23,407	2.9
	Concrete reinforcement bars	126	...	6	23,663	0.5
	Structurel shapes (exc. bar-size shapes)	1,431	...	15	41,793	3.4
	Other finished products	31	...	...	...	...
97	Iron and steel pipe and tubes	516	0.1	13	40,133	1.3
	Cast iron soil pipe	49	...	5	7,602	0.6
	Steel pipe, tubing (exc. seamless)	345	...	10	39,984	0.9
	Other iron, steel pipe	122	...	...	...	...
101	Nonferrous metsls	6,226	1.4	20	45,183	13.8
	Copper shapes, forms	751	...	10	5,144	14.6
	Aluminum, alloy shapes, forms	3,233	...	10	37,366	8.6
	Tin and tin-base shapes, forms	459	...	6	18,732	2.4
	Other nonferrous metals, basic shapes	1,686	...	10	8,332	20.2
	Not anslyzed in detail	97	...	4	5,780	1.7
122	Junk and scrap (exc. iron and steel)	26,462	5.9	241	117,640	22.5
	Scrap metals, nonferrous	16,236	...	164	103,949	15.6
	Waste rags	831	...	80	17,411	4.8
	Waste rubber	166	...	36	10,670	1.6
	Other waste materials	1,308	...	64	16,319	8.0
	Not analyzed in detail	7,921	...	52	11,024	71.8
124	Second-hand merchandise	1,226	0.3	27	13,042	9.4
	Commodities, n.e.c	2,343	0.5	...	...	...
129	Service receipts	390	0.1	13	12.239	3.2
	East North Centrel Division					
	All establishments	706,045	...	894	...	...
	Those anelyzing commodity lines, totel	699,469	100.0	843	...	...
51	Automotive parts, accessories, etc	570	0.1	38	4,006	14.2
	Tires, tubes	70	...	15	2,663	2.6
	Parts (exc. batteries, electrical parts)	352	...	31	2,553	13.8
	Accessories	51	...	8	674	7.6
	Other automotive supplies	65	...	...	...	...
	Not anelyzed in detail	32	...	6	176	18.2
57	Plumbing, heating, air-conditioning	623	0.1	16	19,050	3.3
83	Metel-working machinery	1,086	0.2	5	16,778	6.5
91	Metsllic ores, concentrates	6,890	1.0	8	14,442	47.7
92	Scrap iron, steel	630,696	90.2	843	699,469	90.2
93	Iron, steel products (semi-finished)	2,903	0.4	17	18,730	15.5
94	Iron, steel products (flat)	11,158	1.6	30	83,829	13.3
96	Iron and steel finished products	4,906	0.7	30	70,233	7.0
	Rails, tieplates, splice bars, etc	3,070	...	5	30,093	10.2
	Bar-size shspes (exc. reinforcements), hot rolled	346	...	6	25,428	1.4
	Bar-size shapes, cold finished	17	...	4	3,163	0.5
	Structural shapes (exc. bar-size shapes)	582	...	18	29,986	1.9
	Other finished products	28	...	...	...	...
	Not enelyzed in detsil	863	...	6	13,516	6.4
	IRON, STEEL SCRAP DEALERS—Continued					
	East North Central Division—Continued					
97	Iron and steel pipe and tubes	773	0.1	19	27,495	2.8
	Steel pipe tubing (exc. seamless)	182	...	14	19,107	1.0
	Seamless steel pipe, tubing	346	...	4	2,990	11.6
	Other iron, steel pipe	245	...	...	...	...
101	Nonferrous metals	4,521	0.6	30	38,728	11.7
111	Lumber (rough, dressed, finished)	868	0.1	5	4,015	21.6
122	Junk and scrsp (exc. iron and stesl)	30,778	4.4	355	157,722	19.5
	Scrap metals, nonferrous	16,081	...	263	132,273	12.2
	Waste regs	1,561	...	153	61,156	2.6
	Waste rubber	320	...	47	38,215	0.8
	Other waste materials	3,664	...	148	64,247	5.7
	Not analyzed in detail	9,152	...	62	13,315	68.7
	Commodities, n.e.c., and service receipts	3,697	0.5	...	...	...
	West North Central Division					
	All estsblishments	144,832	...	430	...	...
	Those analyzing commodity lines, total	143,435	100.0	412	...	...
22	Hides, skins, raw furs	2,232	1.6	23	11,831	18.9
26	Wool, relsted products	153	0.1	12	9,970	1.5
50	Motor vehicles	138	0.1	13	883	15.6
	Passenger cars (used)	126	...	12	876	14.4
	Other motor vehicles	12	...	...	...	...
51	Automotive parts, sccessories, etc	841	0.6	38	4,033	20.8
	Batteries, electrical parts	24	...	4	651	3.7
	Tires, tubes	21	...	6	992	2.1
	Parts (exc. batteries, electrical parts)	625	...	26	3,239	19.3
	Accessories	41	...	5	917	4.5
	Other automotive supplies	29	...	...	...	...
	Not analyzed in detail	101	...	9	663	15.2
57	Plumbing, heating, air-conditioning	108	0.1	8	1,929	5.6
92	Scrap iron, steel	118,296	82.4	412	143,435	82.4
93	Iron, steel products (semi-finished)	1,984	1.4	15	3,163	62.7
94	Iron, steel products (flat)	822	0.6	10	4,337	19.0
95	Iron, steel wire and wire products	195	0.1	4	1,259	15.5
96	Iron and steel finished products	255	0.2	8	3,114	8.2
	Bar-size shapes (exc. reinforcement), hot rolled	65	...	4	1,711	3.8
	Structural shapes (exc. bar-size shspes)	117	...	5	1,873	6.2
	Other finished products	73	...	...	...	...
97	Iron and steel pipe and tubes	1,413	1.0	15	6,388	22.1
	Cast iron soil pipe	277	...	6	1,590	17.4
	Steel pipe, tubing (exc. seamless)	552	...	9	5,081	10.9
	Seamless steel pipe, tubing	555	...	6	4,707	11.8
	Other iron, steel pipe	29	...	...	...	...
101	Nonferrous metals	466	0.3	12	4,149	11.2
103	Cosl, coke	107	0.1	6	1,076	9.9
122	Junk and scrap (exc. iron and steel)	15,649	10.9	174	54,800	28.6
	Scrsp metals, conferrous	12,893	...	127	46,908	27.5
	Waste rags	284	...	39	14,657	1.9
	Waste rubber	8	...	5	8,572	0.1
	Other waste meterials	179	...	29	6,752	2.6
	Not analyzed in detail	2,285	...	39	7,440	30.7
124	Second-hand merchandise	129	0.1	19	1,461	8.8
	Commodities, n.e.c., and service receipts	647	0.4	...	...	...
	South Atlantic Division					
	All estsblishments	107,870	...	242	...	...
	Those analyzing commodity lines, totsl	102,209	100.0	225	...	...
22	Hides, skins, raw furs	117	0.1	5	749	15.6
51	Automotive parts, accessories, etc	294	0.3	14	5,174	5.7
	Parts (exc. batteries, electrical parts)	126	...	10	3,148	4.0
	Accessories	27	...	5	2,544	1.1
	Other automotive supplies	141	...	...	...	...
57	Plumbing, heating, air-conditioning	740	0.7	6	3,924	18.8
92	Scrap iron, steel	81,689	80.0	225	102,209	80.0
96	Iron and steel finished products	338	0.3	8	5,185	6.5
97	Iron and steel pipe and tubes	86	0.1	4	3,542	2.4
101	Nonferrous metals	6,682	6.5	11	23,095	28.9
122	Junk and scrap (exc. iron and steel)	9,354	9.2	91	37,099	25.2
	Scrap metals, nonferrous	6,075	...	63	31,642	19.2
	Waste rags	356	...	36	15,601	2.3
	Waste rubber	37	...	8	7,297	0.5
	Other waste materials	360	...	19	8,067	4.5
	Not enelyzed in detail	2,526	...	22	3,921	64.4
124	Second-hand merchandise	841	0.8	12	6,499	12.9
	Commodities, n.e.c., and service receipts	2,068	2.0	...	...	...

See footnotes at end of teble.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	IRON, STEEL SCRAP DEALERS—Continued					
	East South Central Division					
	All establishments	80,109	...	127	...	...
	Those analyzing commodity lines, total	79,016	100.0	121	...	...
22	Hides, skins, raw furs	910	1.2	8	13,718	6.6
92	Scrap iron, steel	68,927	87.3	121	79,016	87.3
96	Iron and steel finished products	1,357	1.7	4	15,616	8.7
101	Nonferrous metals	1,672	2.1	6	7,716	21.7
122	Junk and scrap (exc. iron and steel)	4,455	5.6	50	33,571	13.3
	Scrap metal, nonferrous	2,840	...	32	29,354	9.7
	Waste rags	142	...	17	8,412	1.7
	Waste rubber	23	...	11	10,833	0.2
	Other waste materials	244	...	8	13,268	1.8
	Not analyzed in detail	1,206	...	16	3,257	37.0
124	Second-hand merchandise	84	0.1	4	593	14.2
	Commodities, n.e.c.	1,611	2.0	...	...	...
	West South Central Division					
	All establishments	89,840	...	240	...	...
	Those analyzing commodity lines, total	88,256	100.0	228	...	...
22	Hides, skins, raw furs	202	0.2	4	1,874	10.8
51	Automotive parts, accessories, etc.	59	0.1	8	786	7.5
83	Metal-working machinery	75	0.1	5	989	7.6
92	Scrap iron, steel	64,706	73.3	228	88,256	73.3
93	Iron, steel products (semi-finished)	2,154	2.4	8	11,217	19.2
94	Iron, steel products (flat)	670	0.8	13	15,798	4.2
	Plates	182	...	8	15,006	1.2
	Sheets (hot rolled)	97	...	4	2,739	3.5
	Other flat iron, steel products	391	...	...	...	...
96	Iron and steel finished products	1,156	1.3	9	11,410	10.1
97	Iron and steel pipe and tubes	2,090	2.4	12	16,145	12.9
99	Stainless steel	96	0.1	4	4,990	1.9
101	Nonferrous metals	1,426	1.6	10	5,569	25.6
	Copper shapes, forms	71	...	6	4,608	1.5
	Aluminum, alloy shapes, forms	1,058	...	5	4,558	23.2
	Tin and tin-base shapes, forms	69	...	4	1,410	4.9
	Other nonferrous metals, basic shapes	228	...	...	...	...
122	Junk and scrap (exc. iron and steel)	14,620	16.6	81	45,586	32.1
	Scrap metals, nonferrous	11,929	...	66	42,312	28.2
	Waste rags	306	...	18	6,172	5.0
	Waste rubber	19	...	7	4,402	0.4
	Other waste materials	193	...	14	9,575	2.0
	Not analyzed in detail	2,173	...	13	3,071	70.8
124	Second-hand merchandise	291	0.3	6	3,721	7.8
	Commodities, n.e.c., and service receipts	711	0.8	...	...	...
	Mountain Division					
	All establishments	6,434	...	62	...	...
	Those analyzing commodity lines, total	5,946	100.0	54	...	...
92	Scrap iron, steel	4,582	77.1	54	5,946	77.1
122	Junk and scrap (exc. iron and steel)	1,066	17.9	25	2,872	37.1
	Scrap metals, nonferrous	387	...	18	1,756	22.0
	Other waste materials	281	...	...	...	...
	Not analyzed in detail	398	...	5	685	58.1
	Commodities, n.e.c., and service receipts	298	5.0	...	...	...
	Pacific Division					
	All establishments	40,542	...	162	...	...
	Those analyzing commodity lines, total	38,648	100.0	143	...	...
50	Motor vehicles	31	0.1	4	437	7.1
51	Automotive parts, accessories, etc.	85	0.2	6	506	16.8
57	Plumbing, heating, air-conditioning	65	0.2	4	1,467	4.4
92	Scrap iron, steel	27,034	69.9	143	38,648	69.9
93	Iron, steel products (semi-finished)	620	1.6	7	1,246	49.8
94	Iron, steel products (flat)	308	0.8	6	2,275	13.5
97	Iron and steel pipe and tubes	269	0.7	5	1,490	18.0
101	Nonferrous metals	1,100	2.8	9	3,409	32.3
122	Junk and scrap (exc. iron and steel)	5,900	15.3	49	14,139	41.7
124	Second-hand merchandise	857	2.2	20	4,595	18.6
	Commodities, n.e.c., and service receipts	2,379	6.2	...	...	...
	WASTE MATERIALS DEALERS					
	New England Division					
	All establishments	122,096	...	597	...	...
	Those analyzing commodity lines, total	119,935	100.0	568	...	...
92	Scrap iron, steel	4,994	4.2	98	17,042	29.3
122	Junk and scrap (exc. iron and steel)	111,778	93.2	568	119,935	93.2
	Scrap metals, nonferrous	32,778	...	219	44,523	73.6
	Waste rags	32,344	...	294	51,245	63.1
	Waste rubber	1,704	...	61	8,824	19.3
	Other waste materials	25,058	...	223	38,200	65.6
	Not analyzed in detail	19,894	...	95	20,039	99.3
	WASTE MATERIALS DEALERS—Continued					
	New England Division—Continued					
124	Second-hand merchandise	123	0.1	4	423	29.1
	Commodities, n.e.c.	2,948	2.4	...	...	...
126	Service receipts	92	0.1	7	3,166	2.9
	Middle Atlantic Division					
	All establishments	344,083	...	1,959	...	...
	Those analyzing commodity lines, total	335,551	100.0	1,783	...	...
82	General industrial machinery equipment	325	0.1	4	2,621	12.4
92	Scrap iron, steel	22,407	6.7	282	54,635	41.0
93	Iron, steel products (semi-finished)	767	0.2	10	3,643	21.0
101	Nonferrous metals	12,790	3.8	23	24,606	52.0
	Copper shapes, forms	2,046	...	13	8,358	24.5
	Aluminum, alloy shapes, forms	1,499	...	11	7,951	18.8
	Tin and tin-base shapes, forms	411	...	4	6,871	6.0
	Other nonferrous metals, basic shapes	8,834	...	...	...	...
115	Paper (basic materials, paperboard)	380	0.1	8	2,643	14.4
122	Junk and scrap (exc. iron and steel)	290,137	86.5	1,783	335,551	86.5
	Scrap metals, nonferrous	76,038	...	617	124,267	61.2
	Waste rags	65,128	...	712	118,784	54.8
	Waste rubber	4,395	...	136	25,088	17.5
	Other waste materials	81,075	...	732	123,157	65.8
	Not analyzed in detail	63,501	...	471	65,921	96.3
124	Second-hand merchandise	2,256	0.7	15	3,567	63.2
	Commodities, n.e.c.	6,132	1.8	...	...	...
126	Service receipts	357	0.1	24	11,024	3.2
	East North Central Division					
	All establishments	272,267	...	965	...	...
	Those analyzing commodity lines, total	262,119	100.0	868	...	...
22	Hides, skins, raw furs	868	0.3	17	4,531	19.2
51	Automotive parts, accessories, etc.	291	0.1	17	3,415	8.5
	Parts (exc. batteries, electrical parts)	159	...	10	1,302	12.2
	Other automotive supplies	132	...	...	...	...
92	Scrap iron, steel	32,528	12.4	307	79,065	41.1
93	Iron, steel products (semi-finished)	1,754	0.7	9	10,367	16.9
94	Iron, steel products (flat)	465	0.2	4	7,228	6.4
96	Iron and steel finished	1,092	0.4	10	7,643	14.3
101	Nonferrous metals	1,791	0.7	10	7,898	22.7
	Aluminum, alloy shapes, forms	1,019	...	4	6,822	14.9
	Other nonferrous metals, basic shapes	572	...	...	...	...
	Not analyzed in detail	200	...	6	1,076	18.6
103	Coal, coke	262	0.1	7	2,224	11.8
122	Junk and scrap (exc. iron and steel)	217,934	83.2	868	262,119	83.2
	Scrap metals, nonferrous	83,531	...	487	146,374	57.1
	Waste rags	34,487	...	404	110,499	31.2
	Waste rubber	6,929	...	129	42,434	16.3
	Other waste materials	66,137	...	421	123,970	53.3
	Not analyzed in detail	26,850	...	181	31,169	86.1
124	Second-hand merchandise	1,302	0.5	21	4,825	27.0
	Commodities, n.e.c.	3,463	1.3	...	...	...
126	Service receipts	369	0.1	17	11,457	3.2
	West North Central Division					
	All establishments	59,811	...	307	...	...
	Those analyzing commodity lines, total	57,332	100.0	272	...	...
22	Hides, skins, raw furs	1,672	2.9	26	9,339	17.9
26	Wool, related products	292	0.5	11	4,759	6.1
51	Automotive parts, accessories, etc.	114	0.2	10	1,173	9.7
	Parts (exc. batteries, electrical parts)	79	...	7	1,092	7.2
	Other automotive supplies	35	...	...	...	...
82	General industrial machinery, equipment	127	0.2	4	2,061	6.2
86	Industrial equipment, supplies	205	0.4	4	2,838	7.2
92	Scrap iron, steel	7,952	13.9	83	18,127	43.9
96	Iron and steel finished products	356	0.6	4	2,539	14.0
122	Junk and scrap (exc. iron and steel)	45,431	79.2	272	57,332	79.2
	Scrap metals, nonferrous	16,977	...	135	27,445	61.8
	Waste rags	5,452	...	93	23,942	22.8
	Waste rubber	171	...	23	5,445	3.1
	Other waste materials	9,036	...	97	21,064	42.9
	Not analyzed in detail	13,795	...	79	16,189	85.2
	Commodities, n.e.c., and service receipts	1,183	2.1	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WASTE MATERIALS DEALERS--Continued					
	South Atlantic Division					
	All establishments	98,758	...	295	...	...
	Those analyzing commodity lines, total	96,594	100.0	273	...	...
22	Hides, skins, raw furs	531	0.5	7	2,563	20.7
51	Automotive parts, accessories, etc.	139	0.1	6	1,324	10.5
	Parts (exc. batteries, electrical parts)	102	...	4	1,048	9.7
	Other automotive supplies	37	...	...	...	...
57	Plumbing, hesting, air-conditioning	204	0.2	5	1,003	20.3
92	Scrap iron, steel	7,213	7.5	71	17,613	41.0
93	Iron, steel products (semi-finished)	223	0.2	6	799	27.9
94	Iron, steel products (flat)	104	0.1	4	1,695	6.1
96	Iron and steel finished products	85	0.1	4	1,050	8.1
122	Junk and scrap (exc. iron and steel)	85,528	88.7	273	96,594	88.7
	Scrap metals, nonferrous	14,658	...	127	24,386	60.1
	Waste rags	32,368	...	112	48,137	67.2
	Wsste rubber	202	...	25	6,312	3.2
	Other waste materials	19,323	...	108	31,647	61.0
	Not analyzed in detail	18,977	...	63	19,702	96.3
	Commodities, n.e.c., and service receipts	2,567	2.6	...	...	...
	Esst South Centrsl Division					
	All estsblishments	23,273	...	104	...	...
	Those analyzing commodity lines, total	22,461	100.0	90	...	...
22	Hides, skins, rsw furs	204	0.9	4	1,131	18.0
92	Scrap iron, steel	5,924	26.4	23	10,800	54.8
122	Junk and scrsp (exc. iron and steel)	14,888	66.2	90	22,461	66.2
	Scrap metals, nonferrous	4,547	...	38	13,597	33.4
	Waste rsgs	2,785	...	32	9,623	28.9
	Waste rubber	978	...	12	5,414	18.1
	Other waste msterials	2,819	...	32	7,965	35.4
	Not anslyzed in detail	3,759	...	27	4,373	86.0
124	Second-hand merchandise	220	1.0	6	717	30.7
	Commodities, n.e.c	1,189	5.3	...	...	...
126	Service receipts	36	0.2	...	...	...
	West South Centrsl Division					
	All establishments	26,719	...	133	...	...
	Those analyzing commodity lines, total	25,350	100.0	116	...	...
51	Automotive accessories, etc	54	0.2	5	505	10.7
92	Scrap iron, steel	3,688	14.5	33	11,182	33.0
122	Junk and scrap (exc. iron and steel)	20,748	82.0	116	25,350	82.0
124	Second-hand merchandise	51	0.2	4	137	37.2
	Commodities, n.e.c	723	2.8	...	...	...
126	Service receipts	86	0.3	4	4,583	1.9
	Mountsin Division					
	All estsblishments	9,172	...	62	...	...
	Those anslyzing commodity lines, total	8,787	100.0	51	...	...
22	Hides, skins, rsw furs	190	2.1	4	872	21.8
92	Scrap iron, steel	1,542	17.5	19	3,836	40.2
122	Junk and scrsp (exc. iron and steel)	6,548	74.6	51	8,787	74.6
	Scrsp metals, nonferrous	2,394	...	26	4,804	49.8
	Waste rsgs	181	...	16	2,801	6.5
	Waste rubber	53	...	4	299	17.7
	Other waste msterisls	1,504	...	13	2,835	53.0
	Not analyzed in detail	2,416	...	19	2,766	87.3
124	Second-hand merchandise	207	2.4	6	951	21.8
	Commodities, n.e.c., and service receipts	300	3.4	...	...	...
	Pacific Division					
	All estsblishments	43,693	...	241	...	...
	Those anslyzing commodity lines, totsl	40,350	100.0	199	...	...
22	Hides, skins, rsw furs	118	0.3	4	2,208	5.3
50	Motor vehicles	51	0.1	4	234	21.8
51	Automotive parts, accessories, etc	72	0.2	7	501	14.4
92	Scrsp iron, steel	3,764	9.3	53	14,097	26.7
101	Nonferrous metsls	278	0.7	5	538	51.7
122	Junk and scrsp (exc. iron and steel)	33,663	83.4	199	40,350	83.4
	Scrsp metals, nonferrous	10,096	...	77	18,577	54.3
	Waste rags	5,583	...	57	15,627	35.7
	Waste rubber	1,049	...	21	7,870	13.3
	Other waste materisls	3,696	...	54	11,858	31.2
	Not analyzed in detail	13,239	...	72	14,112	93.8
124	Second-hand merchandise	1,215	3.0	18	4,536	26.8
	Commodities, n.e.c	1,110	2.8	...	...	...
126	Service receipts	79	0.2	7	4,362	1.8
	AMUSEMENT, SPORTING GOODS WHOLESALERS					
	New England Division					
	All estsblishments	(x)	...	137	...	...
	Those analyzing commodity lines, totsl	30,263	100.0	130	...	...
32	Men's boys' clothing, furnishings (exc. shoes)	40	0.1	4	575	7.0
37	Miscellaneous dry goods	150	0.5	7	1,465	10.2
40	Kitchen utensils, miscellaneous homewares	64	0.2	5	1,682	3.8
43	Furniture (household, office, store)	303	1.0	4	1,585	19.1
44	Drugs, drug sundries	59	0.2	6	1,671	3.5
65	Photogrsphic goods	6,509	21.5	22	9,253	70.3
73	School equipment, supplies	187	0.6	9	1,764	10.6
116	Converted paper products	151	0.5	7	1,346	11.2
	Psper bags	88	...	5	1,062	8.3
	Miscellaneous converted paper products	63	...	...	...	...
117	Books, magszines, printed materials	23	0.1	6	983	2.3
119	Toys, games, athletic gooda	19,671	65.0	101	23,525	83.6
	Small arms, ammunition	337	...	7	1,142	29.5
	Toys, games	6,736	...	49	9,385	71.8
	Bicyclea	1,367	...	15	3,314	41.2
	Children's vehicles (exc. bicycles)	189	...	12	2,703	7.0
	Other athletic goods	7,145	...	35	8,571	83.4
	Not analyzed in detsil	3,897	...	19	6,305	61.8
	Commodities, n.e.c., and service receipts	3,106	10.3	...	...	...
	Middle Atlantic Division					
	All estsblishments	228,946	...	801	...	...
	Those anslyzing commodity lines, totsl	222,242	100.0	720	...	...
3	Confectionery	167	0.1	7	1,760	9.5
	Candy, including chocolste	110	...	4	616	17.8
	Other confections	57	...	...	...	...
18	Smokers' supplies, rszor blades, etc	1,049	0.5	10	3,210	32.7
32	Men's, boys' clothing, furnishings (exc. shoes)	713	0.3	8	3,480	20.5
35	Piece goods (woven)	139	0.1	6	721	19.3
37	Miscellaneous dry goods	729	0.3	12	3,142	23.2
39	China, glssswsre, crockery	2,084	0.9	12	7,062	29.5
40	Kitchen utensils, miscellaneous homewares	1,541	0.7	11	3,693	41.7
44	Drugs, drug sundries	395	0.2	13	3,509	11.2
54	Radios, television sets, home appliances, and specialties	1,421	0.6	26	18,978	7.5
	Radio sets, tubes, etc., public address system	613	...	12	4,552	13.5
	Other electric appliances, specialties	451	...	...	...	...
	Not analyzed in detsil	357	...	4	1,711	20.9
56	Nardware	2,226	1.0	7	11,799	18.9
65	Photogrsphic goods	69,101	31.1	130	73,799	93.6
69	Fountsin pens, pencils	393	0.2	30	8,307	4.7
71	Ststioners', office supplies (exc. paper)	758	0.3	19	4,159	18.2
73	School equipment, supplies	1,011	0.4	32	7,218	14.0
79	Miscellaneous professional, service equipment	2,261	1.0	6	3,438	65.8
116	Converted paper products	539	0.2	24	4,870	11.1
	Psper ststionery, office supplies	373	...	21	4,561	8.2
	Psper bags	86	...	9	2,228	3.8
	Boxes, containers (paper, paperboard)	45	...	4	1,487	3.0
	Miscellaneous converted paper products	35	...	...	...	...
117	Books, magazines, printed msterisls	387	0.2	11	4,238	9.1
	Books, magazines, newspapers	332	...	6	2,895	11.5
	Miscellaneous engraved, printed products	55	...	...	...	...
118	Jewelry, silverware, trophies	904	0.4	28	7,465	12.1
	Clocks, watches	424	...	13	5,027	8.4
	Costume jewelry	222	...	7	2,828	7.8
	Other jewelry items	209	...	...	...	...
	Not analyzed in detail	49	...	4	212	23.1
119	Toys, games, athletic goods	125,649	56.7	516	139,982	89.8
	Small arms, ammunition	6,364	...	26	10,924	58.2
	Toys, games	49,074	...	304	61,920	79.2
	Bicycles	4,671	...	39	12,655	36.9
	Children's vehicles (exc. bicycles)	1,770	...	31	12,306	14.4
	Other athletic goods	21,296	...	115	35,810	59.5
	Not analyzed in detsil	42,474	...	110	46,376	91.6
120	Leather	257	0.1	9	2,285	11.2
124	Second-hand merchandise	236	0.1	7	535	44.1
	Commodities, n.e.c	9,911	4.4	...	...	...
126	Service receipts	371	0.2	16	8,481	4.4
	Esat Nortb Central Division					
	All estsblishments	97,970	...	411	...	...
	Those snalyzing commodity lines, totsl	95,029	100.0	377	...	...
18	Smokers' supplies, rszor blades, etc	174	0.2	7	2,548	6.8
32	Men's, boys' clothing, furnishings (exc. shoes)	224	0.2	15	4,639	4.8
	Underwear, hosiery	54	...	4	802	6.7
	Other clothing, furnishinga (men's,boys')	170	...	...	...	...

See footnotes st end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	AMUSEMENT, SPORTING GOODS WHOLESALERS--Continued					
	East North Central Division--Continued					
33	Women's, children's clothing, accessories (exc. shoes)	85	0.1	8	2,240	3.8
	Hosiery, underwear	24	...	4	1,561	1.5
	Other apparel, accessories (exc. shoes)	61	...	...	...	...
36	Home furnishings (textile)	1,273	1.3	5	5,356	23.8
37	Miscellaneous dry goods	176	0.2	11	3,875	4.5
40	Kitchen utensils, miscellaneous homewares	935	1.0	16	6,407	14.6
43	Furniture (household, office, store)	518	0.5	5	5,110	10.1
44	Drugs, drug sundries	576	0.6	14	4,052	14.2
52	Electrical wiring supplies, conatruction materials	120	0.1	7	4,901	2.4
54	Radios, television sets, home appliances, and specialties	1,687	1.8	23	12,269	13.8
56	Hardware	228	0.2	10	5,416	4.2
65	Photographic goods	29,823	31.4	86	33,592	88.8
69	Fountain pens, pencils	181	0.2	9	4,862	3.7
71	Stationers', office supplies (exc. paper)	67	0.1	4	876	7.6
73	School equipment, supplies	291	0.3	14	2,556	11.4
116	Converted paper products	659	0.7	8	3,232	20.4
	Paper stationery, office supplies	375	...	6	2,802	13.4
	Miscellaneous converted paper products	284	...	...	...	...
117	Books, magazines, printed materials	259	0.3	7	2,585	10.0
118	Jewelry, silverware, trophies	634	0.7	17	8,723	7.3
	Clocks, watches	217	...	11	5,144	4.2
	Costume jewelry	144	...	7	3,386	4.2
	Silverware, plated ware	69	...	4	2,692	2.6
	Other jewelry items	204	...	...	...	...
119	Toys, games, athletic goods	47,965	50.4	256	55,031	87.2
	Small arms, ammunition	381	...	10	4,956	7.7
	Toys, games	13,360	...	137	23,683	56.4
	Bicycles	6,196	...	23	11,974	51.7
	Children's vehicles (exc. bicycles)	723	...	18	7,443	9.7
	Other athletic goods	15,554	...	77	22,914	67.9
	Not analyzed in detail	11,751	...	57	12,734	92.3
120	Leather	103	0.1	6	2,649	3.9
121	Luggage, saddlery, harness	93	0.1	5	3,796	2.4
123	Rubber sundries, n.e.c.	79	0.1	7	2,377	3.3
	Commodities, n.e.c.	8,247	8.7	...	...	...
126	Service receipts	632	0.7	17	4,933	12.8
	West North Central Division					
	All establishments	44,430	...	178	...	...
	Those analyzing commodity lines, total	42,836	100.0	167	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	195	0.4	11	4,621	4.2
	Work clothing, gloves	83	...	4	1,081	7.7
	Other clothing, furnishings (men's, boys')	112	...	...	...	...
36	Home furnishings (textile)	106	0.2	4	4,390	2.4
37	Miscellaneous dry goods	83	0.2	4	1,010	8.2
39	China, glassware, crockery	158	0.4	5	4,647	3.4
40	Kitchen utensils, miscellaneous homewares	1,382	3.2	10	5,578	24.8
44	Drugs, drug sundries	631	1.5	10	3,709	17.0
54	Radios, television sets, home appliances, and specialties	652	1.5	10	8,277	7.9
	Radio sets, tubes, etc., public address system	76	...	4	4,393	1.7
	Other electric appliances	576	...	...	...	...
65	Photographic goods	8,160	19.0	32	14.090	57.9
69	Fountain pens, pencils	101	0.2	8	5,177	2.0
73	School equipment, supplies	240	0.6	5	1,371	17.5
116	Converted paper products	101	0.2	6	835	12.1
	Paper bags	24	...	4	648	3.7
	Miscellaneous converted paper products	77	...	...	...	...
117	Books, magazines, printed materials	105	0.2	4	991	10.6
118	Jewelry, silverware, trophies	932	2.2	11	8,414	11.1
	Clocks, watches	467	...	9	6,358	7.3
	Other jewelry items	465	...	...	...	...
119	Toys, games, athletic goods	24,417	57.2	114	31.048	78.6
	Small arms, ammunition	7,588	...	17	15,735	48.2
	Toys, games	3,724	...	48	11,742	31.7
	Bicycles	1,478	...	14	7,342	20.1
	Children's vehicles (exc. bicycles)	217	...	6	4,363	5.0
	Other athletic goods	5,843	...	33	11,241	52.0
	Not analyzed in detail	5,567	...	34	6,896	80.7
	Commodities, n.e.c.	5,506	12.8	...	...	...
126	Service receipts	67	0.2	8	7,592	0.9
	AMUSEMENT, SPORTING GOODS WHOLESALERS--Continued					
	South Atlantic Division					
	All establishments	29,201	...	148	...	...
	Those analyzing commodity lines, total	28,680	100.0	142	...	...
40	Kitchen utensils, miscellaneous homewares	179	0.6	4	1,102	16.2
44	Drugs, drug sundries	221	0.8	5	737	30.0
54	Radios, television sets, home appliances, and specialties	530	1.8	4	1,727	30.7
65	Photographic goods	8,635	30.1	41	9,199	93.9
	Cameras, parts, accessories, mounts	371	...	9	1,056	35.1
	Projection apparatus	2,073	...	15	4,762	43.5
	Motion picture studio, theatre equipment	2,610	...	8	4,312	60.5
	Developing, dark room apparatus, accessories	421	...	5	931	45.2
	Sensitized, unexposed film	375	...	4	740	50.7
	Other photographic goods	225	...	4	830	27.1
	Not analyzed in detail	2,560	...	17	2,903	88.2
73	School equipment, supplies	343	1.2	5	1,278	26.8
119	Toys, games, athletic goods	14,292	49.9	84	16,849	84.8
	Toys, games	3,997	...	37	8,088	49.4
	Bicycles	2,777	...	15	6,467	42.9
	Children's vehicles (exc. bicycles)	318	...	5	1,293	24.6
	Other athletic goods	3,223	...	...	...	...
	Not analyzed in detail	3,977	...	24	4,477	88.8
	Commodities, n.e.c.	4,368	15.2	...	...	...
126	Service receipts	112	0.4	6	1,091	10.3
	East South Central Division					
	All establishments	17,447	...	58	...	...
	Those analyzing commodity lines, total	17,298	100.0	55	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	117	0.7	6	972	12.0
37	Miscellaneous dry goods	101	0.6	6	1,093	9.2
	Notions, thread, buttons, closures	60	...	6	1,093	5.5
	Other dry goods	41	...	...	...	...
40	Kitchen utensils, miscellaneous homewares	35	0.2	4	883	4.0
44	Drugs, drug sundries	106	0.6	4	784	13.5
54	Radios, television sets, home appliances, and specialties	2,217	12.8	6	5,700	38.9
56	Hardware	64	0.4	4	1,041	6.1
65	Photographic goods	3,213	18.6	15	7,925	40.5
73	School equipment, supplies	93	0.5	5	1,013	9.2
118	Jewelry, silverware, trophies	117	0.7	6	5,888	2.0
119	Toys, games, athletic goods	8,265	47.7	32	11,790	70.1
	Commodities, n.e.c.	2,970	17.2	...	...	...
	West South Central Division					
	All establishments	26,875	...	124	...	...
	Those analyzing commodity lines, total	24,097	100.0	107	...	...
37	Miscellaneous dry goods	198	0.8	5	771	25.7
40	Kitchen utensils, miscellaneous homewares	104	0.4	5	788	13.2
43	Furniture (household, office, store)	44	0.2	4	1,258	3.5
52	Electrical wiring supplies, construction materials	137	0.6	4	2,142	6.4
54	Radios, television sets, home appliances, and specialties	168	0.7	4	1,208	13.9
56	Hardware	833	3.4	6	3,775	22.1
65	Photographic goods	6,436	26.7	32	8,493	75.8
69	Fountain pens, pencils	17	0.1	4	661	2.6
118	Jewelry, silverware, trophies	63	0.3	4	1,964	3.2
119	Toys, games, athletic goods	14,217	59.0	71	16,994	83.6
	Small arms, ammunition	941	...	10	7,099	13.2
	Toys, games	4,070	...	29	8,332	48.8
	Bicycles	1,312	...	9	7,319	17.9
	Children's vehicles (exc. bicycles)	295	...	7	5,919	5.0
	Other athletic goods	5,101	...	25	9,795	52.1
	Not analyzed in detail	2,498	...	17	2,611	95.7
	Commodities, n.e.c.	1,858	7.7	...	...	...
126	Service receipts	22	0.1	4	793	2.8
	Mountain Division					
	All establishments	(x)	...	78	...	...
	Those analyzing commodity lines, total	13,875	100.0	68	...	...
65	Photographic goods	2,039	14.7	15	2,464	82.8
	Cameras, parts, accessories, mounts	265	...	7	1,190	22.3
	Projection apparatus	501	...	9	1,686	29.7
	Motion picture studio, theatre equipment	573	...	4	1,128	50.8
	Other photographic goods	355	...	...	...	...
	Not analyzed in detail	345	...	4	345	100.0
118	Jewelry, silverware, trophies	533	3.8	5	1,678	31.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	ADJUSTMENT, SPORTING GOODS WHOLESALERS--Continued					
	Mountain Division--Continued					
119	Toys, games, athletic goods	8,340	60.2	46	10,632	78.4
	Small arms, ammunition	160	...	9	1,786	9.0
	Toys, games	1,999	...	20	2,545	78.5
	Bicycles	1,084	...	6	2,393	45.3
	Children's vehicles (exc. bicycles)	60	...	4	1,079	5.6
	Other athletic goods	3,193	...	19	3,695	86.4
	Not analyzed in detail	1,844	...	10	3,349	55.1
	Commodities, n.e.c., and service receipts	2,961	21.3	...	...	...
	Pacific Division					
	All establishments	76,056	...	291	...	...
	Those analyzing commodity lines, total	71,644	100.0	259	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	159	0.2	9	3,163	5.0
33	Women's, children's clothing, accessories (exc. shoes)	135	0.2	5	1,992	6.8
34	Shoes, other footwear	80	0.1	5	2,457	3.2
42	Floor coverings	45	0.1	4	2,592	1.7
	Carpets, rugs	45	...	4	2,592	1.7
44	Drugs, drug sundries	341	0.5	5	1,565	21.8
65	Photographic goods	32,656	45.6	68	33,739	96.8
69	Fountain pens, pencils	154	0.2	6	1,946	7.9
71	Stationers', office supplies (exc. paper)	241	0.3	5	1,764	13.7
73	School equipment, supplies	163	0.2	7	2,087	7.8
79	Miscellaneous profesional, service equipment	422	0.6	6	1,380	30.6
116	Converted paper products	109	0.2	4	607	18.0
	Paper stationery, office supplies	109	...	4	607	18.0
118	Jewelry, silverware, trophies	290	0.4	8	1,667	17.4
119	Toys, games, athletic goods	33,488	46.7	175	37,148	90.1
	Small arms, ammunition	1,766	...	16	5,057	34.9
	Toys, games	8,566	...	73	13,232	64.7
	Bicycles	2,503	...	14	5,635	44.4
	Children's vehicles (exc. bicycles)	888	...	17	5,771	15.4
	Other athletic goods	10,605	...	51	13,666	77.6
	Not analyzed in detail	9,160	...	42	10,162	90.1
121	Luggage, saddlery, harness	56	0.1	4	2,201	2.5
	Commodities, n.e.c.	3,147	4.4	...	...	...
126	Service receipts	158	0.2	12	4,529	3.5
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS					
	New England Division					
	All establishments	46,539	...	152	...	...
	Those analyzing commodity lines, total	42,861	100.0	145	...	...
3	Confectionery	59	0.1	4	628	9.4
71	Stationers', office supplies (exc. paper)	892	2.1	4	3,111	28.7
115	Paper (basic materials, paperboard)	32	0.1	4	649	4.9
116	Converted paper products	35	0.1	4	755	4.6
117	Books, magazines, printed materials	40,775	95.1	145	42,861	95.1
	Books, magazines, newspapers	35,198	...	107	37,051	95.0
	Sheet music	199	...	6	905	22.0
	Miscellaneous engraved, printed products	1,116	...	...	...	...
	Not analyzed in detail	4,262	...	22	4,309	98.9
	Commodities, n.e.c.	138	0.3	...	...	...
126	Service receipts	930	2.2	27	14,699	6.3
	Middle Atlantic Division					
	All establishments	182,965	...	513	...	...
	Those analyzing commodity lines, total	180,527	100.0	468	...	...
71	Stationers', office supplies (exc. paper)	2,542	1.4	14	20,553	12.4
115	Paper (basic materials, paperboard)	155	0.1	7	644	24.1
	Wrapping paper	77	...	7	644	12.0
	Miscellaneous paper, paperboard)	78	...	...	...	...
116	Converted paper products	271	0.2	14	1,575	17.2
	Paper stationery, office supplies	115	...	11	1,249	9.2
	Miscellaneous converted paper products	156	...	...	...	...
117	Books, magazines, printed materials	174,234	96.4	468	180,527	96.4
	Books, magazines, newspapers	138,161	...	252	145,565	94.9
	Sheet music	2,562	...	16	7,119	36.0
	Printed blanks, forms	617	...	18	1,206	51.2
	Miscellaneous engraved, printed products	18,348	...	123	19,405	94.6
	Not analyzed in detail	14,546	...	79	15,108	96.3
	Commodities, n.e.c.	1,600	0.9	...	...	...
126	Service receipts	1,725	1.0	58	46,296	3.7

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS--Continued					
	East North Central Division					
	All establishments	86,267	...	334	...	...
	Those analyzing commodity lines, total	83,329	100.0	315	...	...
3	Confectionery	65	0.1	6	740	8.8
17	Cigars, cigarettes, tobacco (exc. leaf)	105	0.1	11	1,191	8.8
43	Furniture (household, office, store)	143	0.2	4	1,429	10.0
69	Fountain pens, pencils	51	0.1	4	745	6.8
71	Stationers', office supplies (exc. paper)	898	1.1	5	3,496	25.7
116	Converted paper products	322	0.4	5	837	38.5
117	Books, magazines, printed materials	80,000	95.9	315	83,329	95.9
	Books, magazines, newspapers	62,547	...	209	64,665	96.7
	Sheet music	1,796	...	9	3,589	50.0
	Printed blanks, forms	341	...	8	427	79.8
	Miscellaneous engraved, printed products	6,025	...	58	10,164	59.3
	Not analyzed in detail	9,291	...	44	9,556	97.2
119	Toys, games, athletic goods	127	0.2	5	1,182	10.7
	Commodities, n.e.c.	997	1.2	...	...	...
126	Service receipts	621	0.7	72	22,825	2.7
	West North Central Division					
	All establishments	21,963	...	115	...	...
	Those analyzing commodity lines, total	21,499	100.0	110	...	...
71	Stationers', office supplies (exc. paper)	715	3.3	7	2,603	27.5
73	School equipment, supplies	94	0.4	4	467	20.1
115	Paper (basic materials, paperboard)	14	0.1	4	283	4.9
116	Converted paper products	54	0.2	6	839	6.4
117	Books, magazines, newspapers	20,197	94.0	110	21,499	94.0
	Books, magazines, newspapers	14,967	...	74	16,285	91.9
	Sheet music	566	...	4	1,824	31.0
	Miscellaneous engraved, printed products	2,223	...	...	...	...
	Not analyzed in detail	2,441	...	18	2,802	87.1
	Commodities, n.e.c.	321	1.5	...	...	...
126	Service receipts	104	0.5	22	-6,950	1.5
	South Atlantic Division					
	All establishments	36,254	...	137	...	...
	Those analyzing commodity lines, total	35,294	100.0	130	...	...
116	Converted paper products	136	0.4	6	1,130	12.0
117	Books, magazines, printed materials	34,451	97.6	130	35,294	97.6
	Books, magazines, newspapers	27,970	...	100	28,688	97.5
	Miscellaneous engraved, printed products	776	...	...	...	...
	Not analyzed in detail	5,705	...	21	5,769	98.9
	Commodities, n.e.c.	553	1.6	...	...	...
126	Service receipts	154	0.4	38	11,294	1.4
	East South Central Division					
	All establishments	12,616	...	44	...	...
	Those analyzing commodity lines, total	12,510	100.0	42	...	...
117	Books, magazines, printed materials	12,238	97.8	42	12,510	97.8
	Books, magazines, newspapers	10,172	...	36	10,295	98.8
	Miscellaneous engraved, printed products	25	...	...	...	...
	Not analyzed in detail	2,041	...	6	2,215	92.1
	Commodities, n.e.c.	210	1.7	...	...	...
126	Service receipts	62	0.5	15	4,150	1.5
	West South Central Division					
	All establishments	21,065	...	83	...	...
	Those analyzing commodity lines, total	21,065	100.0	83	...	...
117	Books, magazines, printed materials	20,429	97.0	83	21,065	97.0
	Books, magazines, newspapers	15,521	...	59	16,209	95.8
	Sheet music	54	...	5	1,545	3.5
	Miscellaneous engraved, printed products	172	...	...	...	...
	Not analyzed in detail	4,682	...	18	4,682	100.0
	Commodities, n.e.c.	531	2.5	...	...	...
126	Service receipts	105	0.5	24	7,605	1.4
	Mountain Division					
	All establishments	9,057	...	51	...	...
	Those analyzing commodity lines, total	9,037	100.0	49	...	...
117	Books, magazines, printed materials	8,920	98.7	49	9,037	98.7
	Books, magazines, newspapers	6,979	...	35	7,020	99.4
	Miscellaneous engraved, printed products	699	...	...	...	...
	Not analyzed in detail	1,242	...	8	1,306	95.1
	Commodities, n.e.c.	78	0.9	...	...	...
126	Service receipts	39	0.4	12	3,152	1.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS--Continued					
	Pacific Division					
	All establishments	43,224	...	172	...	...
	Those analyzing commodity lines, total	42,100	100.0	158	...	...
18	Smokers' supplies, razor blades, etc.	56	0.1	4	708	7.9
71	Stationers', office supplies (exc. paper)	1,759	4.2	4	6,210	28.3
115	Paper (basic materials, paperboard)	82	0.2	4	456	18.0
	Fine paper	45	...	4	456	9.9
	Miscellaneous paper, paperboard	37	...	...	...	...
116	Converted paper products	84	0.2	7	3,196	2.6
	Paper stationery, office supplies	58	...	4	318	18.2
	Miscellaneous converted paper products	26	...	...	...	...
117	Books, magazines, printed materials	39,747	94.4	158	42,100	94.4
	Books, magazines, newspapers	31,554	...	111	33,708	93.6
	Sheet music	286	...	7	2,060	13.9
	Miscellaneous engraved, printed products	1,429	...	...	...	...
	Not analyzed in detail	6,478	...	19	6,547	98.9
	Commodities, n.e.c.	110	0.3	...	...	...
126	Service receipts	262	0.6	44	16,654	1.6
	COAL, COKE WHOLESALERS					
	New England Division					
	All establishments	182,724	...	53	...	...
	Those analyzing commodity lines, total	182,059	100.0	49	...	...
102	Petroleum and products	6,948	3.8	8	29,942	23.2
103	Coal, coke	174,375	95.8	49	182,059	95.8
	Commodities, n.e.c.	228	0.1	...	...	...
126	Service receipts	508	0.3	5	13,471	3.8
	Middle Atlantic Division					
	All establishments	737,429	...	387	...	...
	Those analyzing commodity lines, total	732,823	100.0	371	...	...
102	Petroleum and products	3,222	0.4	24	19,860	16.2
103	Coal, coke	726,698	99.2	371	732,823	99.2
	Commodities, n.e.c., and service receipts	2,903	0.4	...	...	...
	East North Central Division					
	All establishments	782,019	...	279	...	...
	Those analyzing commodity lines, total	778,147	100.0	268	...	...
57	Plumbing, heating, air-conditioning	575	0.1	7	9,504	6.0
103	Coal, coke	729,948	93.7	268	778,147	93.7
104	Brick, tile, terra cotta	579	0.1	7	3,922	14.8
105	Building stone, slate, concrete products	610	0.1	8	4,538	13.4
106	Cement, lime, plaster, stucco	607	0.1	7	3,922	15.5
	Commodities, n.e.c., and service receipts	45,828	5.9	...	...	...
	West North Central Division					
	All establishments	134,221	...	89	...	...
	Those analyzing commodity lines, total	133,537	100.0	85	...	...
102	Petroleum and products	888	0.7	7	7,507	11.8
103	Coal, coke	131,971	98.8	85	133,537	98.8
	Commodities, n.e.c., and service receipts	678	0.5	...	...	...
	South Atlantic Division					
	All establishments	149,908	...	80	...	...
	Those analyzing commodity lines, total	149,640	100.0	77	...	...
102	Petroleum and products	4,281	2.9	5	4,916	87.1
103	Coal, coke	144,906	96.8	77	149,640	96.8
	Commodities, n.e.c.	307	0.2	...	...	...
126	Service receipts	146	0.1	4	1,578	9.2
	East South Central Division					
	All establishments	58,886	...	49	...	...
	Those analyzing commodity lines, total	58,886	100.0	49	...	...
103	Coal, coke	58,785	99.8	49	58,886	99.8
	Commodities, n.e.c.	101	0.2	...	...	...
	West South Central Division					
	All establishments	5,235	...	15	...	...
	Those analyzing commodity lines, total	5,090	100.0	13	...	...
103	Coal, coke	4,833	95.0	13	5,090	95.0
	Commodities, n.e.c.	257	5.0	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	(x)	...	15	...	...
	Those analyzing commodity lines, total	19,710	100.0	14	...	...
103	Coal, coke	19,367	98.3	14	19,710	98.3
	Commodities, n.e.c.	343	1.7	...	...	...
	FARM SUPPLIES WHOLESALERS					
	New England Division					
	All establishments	43,670	...	40	...	...
	Those analyzing commodity lines, total	43,670	100.0	40	...	...
21	Feed (mixed, other)	19,181	44.0	21	20,087	95.5
30	Seeds (field, garden)	15,809	36.2	14	17,096	92.5
46	Fertilizer, fertilizer materials	2,032	4.6	7	3,058	66.4
80	Farm, garden machinery (exc. tractors)	76	0.2	4	472	16.1
	Commodities, n.e.c., and service receipts	6,572	15.0	...	...	...
	Middle Atlantic Division					
	All establishments	233,321	...	256	...	...
	Those analyzing commodity lines, total	232,008	100.0	245	...	...
5	Groceries (exc. as specified)	1,597	0.7	15	8,002	20.0
	Flour, related products	924	...	10	5,709	16.2
	Other groceries	673	...	...	...	...
20	Hay, straw, alfalfa	994	0.4	5	1,294	76.8
21	Feed (mixed, other)	138,018	59.7	124	159,702	86.4
28	Grains	1,288	0.6	5	20,884	6.2
30	Seeds (field, garden)	27,987	12.1	94	54,735	51.1
	Farm seeds	16,466	...	45	41,417	39.8
	Garden seeds	6,034	...	35	9,694	62.2
	Not analyzed in detail	5,487	...	26	7,426	73.9
44	Drugs, drug sundries	321	0.1	4	4,144	7.7
45	Paints, varnishes, lacquers	660	0.3	11	30,410	2.2
46	Fertilizer, fertilizer materials	18,853	8.1	47	53,407	35.3
47	Agricultural chemicals (exc. fertilizer)	9,981	4.3	29	36,537	27.3
51	Automotive parts, accessories, etc.	1,982	0.8	9	12,439	15.9
	Tires, tubes	932	...	8	12,207	7.6
	Accessories	371	...	8	12,207	3.0
	Other automotive supplies	679	...	9	12,439	5.4
54	Radios, television sets, home appliances, and specialties	1,832	0.8	9	12,512	14.6
	Radio sets, tubes, etc., public address systems	192	...	7	10,136	1.9
	Electric household refrigerators, freezers	822	...	7	10,136	8.1
	Electric home laundry equipment	119	...	6	9,168	1.3
	Other electric kitchen equipment	133	...	6	7,096	1.9
	Other electric appliances, specialties	566	...	...	...	...
80	Farm, garden machinery (exc. tractors)	3,119	1.3	29	34,929	8.9
	Dairy equipment	302	...	9	11,470	2.6
	Garden equipment	95	...	5	1,713	5.5
	Farm machinery	1,819	...	20	14,413	12.6
	Not analyzed in detail	903	...	4	18,803	4.8
86	Industrial equipment, supplies	1,468	0.6	8	12,207	12.0
100	Building metal work, n.e.c.	2,590	1.1	8	12,207	21.2
106	Cement, lime, plaster, stucco	727	0.3	10	12,531	5.8
	Commodities, n.e.c.	19,539	8.4	...	...	...
126	Service receipts	1,052	0.4	8	40,921	2.6
	East North Central Division					
	All establishments	306,048	...	268	...	...
	Those analyzing commodity lines, total	284,785	100.0	244	...	...
5	Groceries (exc. as specified)	4,475	1.6	25	18,231	24.5
	Flour, related products	3,360	...	19	16,940	19.8
	Sugar	532	...	7	4,494	11.8
	Breakfast cereals	48	...	5	4,050	1.2
	Other groceries	535	...	...	...	...
8	Fresh fruits, vegetables, berries	784	0.3	4	4,560	17.2
21	Feed, (mixed, other)	80,087	28.1	138	182,009	44.0
28	Grains	23,247	8.2	13	78,394	29.6
30	Seeds (field, garden)	93,627	32.7	137	179,936	52.0
45	Paints, varnishes, lacquers	1,350	0.5	8	104,770	1.3
46	Fertilizer, fertilizer materials	18,504	6.5	52	132,600	14.0
47	Agricultural chemicals (exc. fertilizer)	2,140	0.8	29	113,999	1.9
54	Radios, television sets, home appliances, and specialties	171	0.1	4	920	18.6
56	Hardware	911	0.3	12	66,854	1.4
80	Farm, garden machinery (exc. tractors)	4,995	1.8	40	71,130	7.0
102	Petroleum and products	32,731	11.5	7	103,262	31.7
103	Coal, coke	933	0.3	13	63,988	1.4
	Commodities, n.e.c.	20,294	7.1	...	...	...
126	Service receipts	536	0.2	18	67,401	0.8
	West North Central Division					
	All establishments	191,787	...	272	...	...
	Those analyzing commodity lines, total	184,367	100.0	247	...	...
1	Canned, bottled foods	140	0.1	6	1,616	8.7
5	Groceries, (exc.es specified)	1,761	1.0	23	10,488	16.8
	Flour related products	1,437	...	18	9,433	15.2
	Sugar	197	...	4	2,132	9.2
	Other groceries	127	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM SUPPLIES WHOLESALERS--Continued					
	West North Central Division--Continued					
7	Eggs, poultry	842	0.4	19	4,727	17.8
21	Feed (mixed, other)	83,862	45.5	156	107,596	77.9
28	Grains	7,423	4.0	7	15,689	47.3
30	Seeds (field, garden)	61,364	33.3	114	84,245	72.8
	Farm seeds	48,745	...	81	65,843	74.0
	Garden seeds	3,434	...	28	27,502	12.5
	Not analyzed in detail	9,185	...	30	17,455	52.6
46	Fertilizer, fertilizer materials	6,582	3.6	47	33,334	19.7
47	Agricultural chemicals (exc. fertilizer)	4,230	2.3	27	23,071	18.3
54	Radios, television sets, home appliances, and specialties	252	0.1	4	3,680	6.8
56	Hardware	435	0.2	7	5,113	8.5
80	Farm, garden machinery (exc. tractors)	3,208	1.7	33	31,046	10.3
	Dairy equipment	28	...	4	3,679	0.8
	Garden equipment	48	...	5	4,547	1.0
	Farm machinery	2,854	...	25	23,028	12.4
	Not analyzed in detail	278	...	7	7,878	3.5
95	Iron, steel wire and wire products	160	0.1	5	3,922	4.1
102	Petroleum and products	556	0.3	8	5,667	9.8
103	Coal, coke	278	0.2	9	4,824	5.8
	Commodities, n.e.c.	13,047	7.1	...	...	...
126	Service receipts	227	0.1	14	10,312	2.2
	South Atlantic Division					
	All establishments	(x)	...	214	...	...
	Those analyzing commodity lines, total	102,206	100.0	203	...	...
1	Canned, bottled foods	453	0.4	15	7,665	5.9
5	Groceries (exc. as specified)	1,672	1.6	33	13,796	12.1
	Flour, related products	837	...	19	5,187	16.1
	Sugar	57	...	8	1,893	3.0
	Cooking oils (exc. lard)	13	...	4	1,181	1.1
	Breakfast cereals	16	...	4	1,155	1.4
	Tea	15	...	4	1,155	1.3
	Other groceries	138	...	...	...	...
	Not analyzed in detail	596	...	12	6,651	9.0
7	Eggs, poultry	802	0.8	11	2,695	29.8
8	Fresh fruits, vegetables, berries	630	0.6	5	2,414	26.1
16	Soaps, toilet and other	117	0.1	7	2,256	5.2
17	Cigars, cigarettes, tobacco (exc. leaf)	213	0.2	4	1,304	16.3
21	Feed (mixed, other)	37,480	37.0	132	51,888	72.2
28	Grains	612	0.6	6	2,228	27.5
30	Seeds (field, garden)	18,515	18.1	95	43,198	42.9
	Farm seeds	11,386	...	69	34,708	32.8
	Garden seeds	2,213	...	34	19,606	11.3
	Not analyzed in detail	4,916	...	25	8,169	60.2
31	Miscellaneous farm, marine products	163	0.2	5	696	23.4
44	Drugs, drug sundries	277	0.3	6	2,178	12.7
45	Paints, varnishes, lacquers	663	0.6	12	11,917	5.6
46	Fertilizer, fertilizer materials	24,180	23.6	54	41,143	58.8
47	Agricultural chemicals (exc. fertilizer)	3,295	3.2	23	22,200	14.8
51	Automotive parts, accessories, etc.	560	0.5	5	9,997	5.6
54	Radios, television sets, home appliances, and specialties	642	0.6	5	9,997	6.4
56	Hardware	147	0.1	10	10,622	1.4
80	Farm, garden machinery (exc. tractors)	2,188	2.1	30	23,125	9.5
100	Building metal work, n.e.c.	2,084	2.0	6	10,367	20.1
106	Cement, lime, plaster, stucco	366	0.4	5	1,975	18.5
113	Millwork, veneer, other wood products	91	0.1	4	6,611	1.4
	Commodities, n.e.c.	6,841	6.7	...	...	...
126	Service receipts	215	0.2	9	4,882	4.4
	East South Central Division					
	All establishments	87,472	...	133	...	...
	Those analyzing commodity lines, total	86,550	100.0	124	...	...
5	Groceries (exc. as specified)	677	0.8	15	4,403	15.4
	Flour, related products	496	...	10	3,801	13.0
	Sugar	86	...	4	1,093	7.9
	Other groceries	95	...	...	...	...
21	Feed (mixed, other)	18,851	21.8	75	41,103	45.9
28	Grains	5,874	6.8	7	18,256	32.2
30	Seeds (field, garden)	34,833	40.3	72	62,924	55.4
45	Paints, varnishes, lacquers	274	0.3	5	6,886	4.0
46	Fertilizer, fertilizer materials	16,862	19.5	37	33,198	50.8
47	Agricultural chemicals (exc. fertilizer)	726	0.8	12	15,457	4.7
51	Automotive parts, accessories, etc.	160	0.2	6	7,957	2.0
	Tires, tubes	96	...	4	6,879	1.4
	Other automotive supplies	64	...	...	...	...
56	Hardware	1,057	1.2	7	9,703	10.9
80	Farm, garden machinery (exc. tractors)	567	0.6	13	11,711	4.8
	Commodities n.e.c.	6,378	7.4	...	...	...
126	Service receipts	291	0.3	10	14,415	2.0
	FARM SUPPLIES WHOLESALERS--Continued					
	West South Central Division					
	All establishments	91,287	...	180	...	...
	Those analyzing commodity lines, total	85,418	100.0	163	...	...
1	Canned, bottled foods	213	0.2	9	2,660	8.0
2	Coffee	52	0.1	7	2,337	2.2
5	Groceries (exc. as specified)	2,473	2.9	30	10,921	22.6
	Flour, related products	1,728	...	25	9,286	18.6
	Sugar	408	...	6	3,952	10.3
	Other groceries	182	...	...	...	...
	Not analyzed in detail	155	...	4	1,546	10.0
6	Dairy products, ice cream, ices	109	0.1	5	919	11.9
7	Eggs, poultry	224	0.3	7	1,388	16.1
21	Feed (mixed, other)	51,087	59.8	123	66,718	76.6
27	Flowers, nursery stock	70	0.1	5	1,929	3.6
28	Grains	3,268	3.8	6	11,771	27.8
30	Seeds (field, garden)	16,370	19.2	76	34,020	48.1
	Farm seeds	10,976	...	54	25,491	43.0
	Garden seeds	1,565	...	26	11,004	14.2
	Not analyzed in detail	3,829	...	18	6,908	55.4
46	Fertilizer, fertilizer materials	4,985	5.8	41	17,921	27.8
47	Agricultural chemicals (exc. fertilizer)	1,768	2.1	19	6,666	26.5
56	Hardware	71	0.1	7	1,522	4.7
80	Farm, garden machinery (exc. tractors)	2,948	3.4	28	13,776	21.4
	Dairy equipment	95	...	4	1,463	6.5
	Garden equipment	37	...	6	3,466	1.1
	Farm machinery	2,571	...	17	8,349	30.8
	Not analyzed in detail	245	...	8	4,233	5.8
	Commodities, n.e.c.	1,679	2.0	...	...	...
126	Service receipts	101	0.1	10	3,207	3.1
	Mountain Division					
	All establishments	(x)	...	54	...	...
	Those analyzing commodity lines, total	20,590	100.0	47	...	...
21	Feed (mixed, other)	9,601	46.7	23	12,859	74.7
27	Flowers, nursery stock	186	0.9	4	1,081	17.2
30	Seeds (field, garden)	6,543	31.8	23	10,338	63.3
	Farm seeds	4,688	...	15	7,042	66.6
	Garden seeds	841	...	11	3,066	27.4
	Not analyzed in detail	1,014	...	5	3,019	33.6
46	Fertilizer, fertilizer materials	988	4.8	10	4,402	22.4
47	Agricultural chemicals (exc. fertilizer)	894	4.3	10	2,518	35.5
80	Farm, garden machinery (exc. tractors)	359	1.7	10	4,546	7.9
	Commodities, n.e.c., and service receipts	2,019	9.8	...	...	...
	Pacific Division					
	All establishments	188,748	...	241	...	...
	Those analyzing commodity lines, total	174,229	100.0	215	...	...
20	Hay, straw, alfalfa	1,177	0.7	5	1,866	63.1
21	Feed (mixed, other)	61,449	35.4	82	104,583	58.8
27	Flowers, nursery stock	184	0.1	9	4,062	4.5
28	Grains	1,440	0.8	8	7,064	20.4
30	Seeds (field, garden)	33,691	19.3	85	50,765	66.4
46	Fertilizer, fertilizer materials	26,037	14.9	84	75,917	34.3
47	Agricultural chemicals (exc. fertilizer)	8,668	5.0	60	51,701	16.8
48	Industrial chemicals, n.e.c.	2,121	1.2	4	10,392	20.4
56	Hardware	128	0.1	4	10,690	1.2
80	Farm, garden machinery (exc. tractors)	1,902	1.1	28	15,227	12.5
86	Industrial equipment, supplies	464	0.3	4	19,406	2.4
93	Iron, steel products (semi-finished)	953	0.5	4	15,386	6.2
102	Petroleum and products	189	0.1	4	10,641	1.8
103	Coal, coke	780	0.4	7	9,976	7.8
116	Converted paper products	937	0.5	4	11,153	8.4
	Commodities, n.e.c.	33,271	19.1	...	...	...
126	Service receipts	838	0.5	13	36,102	2.3
	JEWELRY WHOLESALERS					
	New England Division					
	All establishments	(x)	...	182	...	...
	Those analyzing commodity lines, total	32,214	100.0	170	...	...
118	Jewelry, silverware, trophies	31,623	98.2	170	32,214	98.2
	Clocks, watches	4,185	...	53	14,197	29.5
	Watch parts	538	...	20	2,696	20.0
	Costume jewelry	7,801	...	72	18,589	42.0
	Precious stones	5,545	...	55	14,858	37.3
	Silverware, plated ware	2,384	...	29	12,180	19.6
	Jewelers' findings	2,000	...	18	4,574	43.7
	Other jewelry items	3,975	...	49	11,293	35.2
	Not analyzed in detail	5,195	...	39	5,495	94.5
	Commodities n.e.c., and service receipts	591	1.8	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	JEWELRY WHOLESALERS--Continued					
	Middle Atlantic Division					
	All establishments	501,709	...	2,134	...	...
	Those analyzing commodity lines, total	488,231	100.0	1,943	...	...
35	Piece goods (woven)	1,035	0.2	4	8,319	12.4
39	China, glassware, crockery	390	0.1	4	16,227	2.4
40	Kitchen utensils, miscellaneous homewares	649	0.1	7	16,534	3.9
54	Radios, television sets, home appliances, and specialties	5,358	1.1	17	29,897	17.9
	Radio sets, tubes, etc., public address systems	64	...	6	9,461	0.7
	Other electric appliances, specialties	5,294	...	...	...	...
118	Jewelry, silverware, trophies	472,210	96.7	1,943	488,231	96.7
	Clocks, watches	94,056	...	525	160,123	58.7
	Watch parts	11,277	...	195	50,285	22.4
	Costume jewelry	64,668	...	435	122,875	52.6
	Precious stones	190,806	...	601	223,528	85.4
	Silverware, plated ware	17,836	...	195	67,020	26.6
	Jewelers' findings	3,004	...	99	21,176	14.2
	Other jewelry items	25,583	...	307	57,884	44.2
	Not analyzed in detail	64,980	...	447	65,362	99.4
119	Toys, games, athletic goods	1,270	0.3	7	11,440	11.1
124	Second-hand merchandise	789	0.2	23	1,948	40.5
	Commodities, n.e.c.	5,906	1.2	...	...	...
126	Service receipts	624	0.1	45	19,568	...
	East North Central Division					
	All establishments	115,585	...	404	...	...
	Those analyzing commodity lines, total	112,405	100.0	385	...	...
40	Kitchen utensils, miscellaneous homewares	201	0.2	6	2,438	8.2
54	Radios, television sets, home appliances, and specialties	1,928	1.7	13	12,933	14.9
65	Photographic goods	118	0.1	4	4,289	2.8
118	Jewelry, silverware, trophies	101,801	90.6	385	112,405	90.6
	Clocks, watches	26,259	...	183	66,380	39.6
	Watch parts	4,050	...	56	18,697	21.7
	Costume jewelry	21,300	...	167	59,260	35.9
	Precious stones	20,606	...	154	55,941	36.8
	Silverware, plated ware	8,598	...	95	43,124	19.9
	Jewelers' findings	1,176	...	33	12,491	9.4
	Other jewelry items	8,568	...	97	31,791	27.0
	Not analyzed in detail	11,244	...	71	11,345	99.1
119	Toys, games, athletic goods	340	0.3	5	2,187	15.5
120	Leather	118	0.1	5	1,374	8.6
121	Luggage, saddlery, harness	93	0.1	4	1,930	4.8
	Commodities, n.e.c.	7,567	6.7	...	...	...
126	Service receipts	239	0.2	20	6,133	3.9
	West North Central Division					
	All establishments	(x)	...	125	...	...
	Those analyzing commodity lines, total	30,991	100.0	116	...	...
118	Jewelry, silverware, trophies	30,179	97.4	116	30,991	97.4
	Clocks, watches	5,966	...	69	23,355	25.5
	Watch parts	1,343	...	28	5,617	23.9
	Costume jewelry	6,140	...	60	19,879	30.9
	Precious stones	6,357	...	51	20,424	31.1
	Silverware, plated ware	2,776	...	33	12,616	22.0
	Jewelers' findings	865	...	19	6,047	14.3
	Other jewelry items	1,928	...	43	14,124	13.6
	Not analyzed in detail	4,804	...	21	4,814	99.8
	Commodities, n.e.c.	582	1.9	...	...	...
126	Service receipts	230	0.7	8	1,643	14.0
	South Atlantic Division					
	All establishments	26,058	...	106	...	...
	Those analyzing commodity lines, total	25,732	100.0	101	...	...
54	Radios, television sets, home appliances, and specialties	1,996	7.8	7	7,972	25.0
118	Jewelry, silverware, trophies	23,222	90.2	101	25,732	90.2
	Clocks, watches	6,450	...	51	21,008	30.7
	Watch parts	1,656	...	28	10,574	15.7
	Costume jewelry	4,537	...	53	18,471	24.6
	Precious stones	3,025	...	37	17,839	17.0
	Silverware, plated ware	2,696	...	38	19,542	13.8
	Jewelers' findings	395	...	23	7,626	5.2
	Other jewelry items	2,468	...	32	13,460	18.3
	Not analyzed in detail	1,995	...	17	2,014	99.0
	Commodities, n.e.c.	361	1.4	...	...	...
126	Service receipts	153	0.6	5	438	34.9
	JEWELRY WHOLESALERS--Continued					
	East South Central Division					
	All establishments	6,020	...	33	...	...
	Those analyzing commodity lines, total	5,835	100.0	31	...	...
118	Jewelry, silverware, trophies	5,419	92.9	31	5,835	92.9
	Clocks, watches	844	...	16	4,280	19.7
	Watch parts	1,049	...	15	2,971	35.3
	Costume jewelry	983	...	15	4,173	23.6
	Precious stones	397	...	12	3,147	12.6
	Silverware, plated ware	292	...	12	3,048	9.6
	Jewelers' findings	46	...	7	845	5.4
	Other jewelry items	796	..	9	2,256	35.3
	Not analyzed in detail	1,012	...	9	1,020	99.2
	Commodities, n.e.c.	416	7.1	...	...	...
	West South Central Division					
	All establishments, total	20,425	...	76	...	...
	Those analyzing commodity lines, total	19,897	100.0	71	...	...
118	Jewelry, silverware, trophies	19,288	96.9	71	19,897	96.9
	Clocks, watches	2,587	...	32	9,583	27.0
	Watch parts	978	...	17	5,543	17.6
	Costume jewelry	3,427	...	26	11,261	30.4
	Precious stones	3,821	...	26	11,091	34.4
	Silverware, plated ware	1,284	...	20	9,362	13.7
	Jewelers' findings	294	...	8	1,013	29.0
	Other jewelry items	2,633	...	23	10,955	24.0
	Not analyzed in detail	4,264	...	20	4,265	100.0
	Commodities, n.e.c.	609	3.1	...	...	...
	Mountain Division					
	All establishments	(x)	...	37	...	...
	Those analyzing commodity lines, total	4,616	100.0	34	...	...
118	Jewelry, silverware, trophies	4,298	93.1	34	4,616	93.1
	Clocks, watches	712	...	12	2,751	25.9
	Watch parts	465	...	10	1,916	24.3
	Costume jewelry	370	...	16	2,121	17.4
	Precious stones	947	...	11	2,781	34.0
	Silverware, plated ware	408	...	8	2,019	20.2
	Jewelers' findings	214	...	7	1,568	13.6
	Other jewelry items	411	...	6	1,371	30.0
	Not analyzed in detail	771	...	9	823	93.7
	Commodities, n.e.c.	318	6.9	...	...	...
	Pacific Division					
	All establishments	59,192	...	294	...	...
	Those analyzing commodity lines, total	58,455	100.0	261	...	...
54	Radios, television sets, home appliances, and specialties	887	1.5	7	4,861	18.2
118	Jewelry, silverware, trophies	55,985	97.6	261	57,455	97.5
	Clocks, watches	15,270	...	90	34,558	44.2
	Watch parts	1,812	...	33	10,905	16.6
	Costume jewelry	10,107	...	84	30,036	33.6
	Precious stones	11,512	...	102	30,584	37.6
	Silverware, plated ware	5,934	...	38	23,137	25.6
	Jewelers' findings	686	...	24	5,611	12.2
	Other jewelry items	3,305	...	57	11,604	28.5
	Not analyzed in detail	7,359	...	56	7,366	99.9
121	Luggage, saddlery, harness	66	0.1	4	993	6.6
	Commodities, n.e.c.	388	0.7	...	...	...
126	Service receipts	129	0.2	10	4,133	3.1
	PETROLEUM AND PRODUCTS WHOLESALERS					
	New England Division					
	All establishments	29,164	...	83	...	...
	Those analyzing commodity lines, total	27,444	100.0	78	...	...
51	Automotive parts, accessories, etc.	559	2.0	12	4,814	11.6
	Batteries, electrical parts	40	...	6	2,870	1.4
	Tires, tubes	216	...	8	3,304	6.5
	Accessories	149	...	5	2,121	7.0
	Other automotive supplies	154	...	...	...	...
57	Plumbing, heating, air-conditioning	162	0.6	8	4,238	3.8
102	Petroleum and products	23,390	85.3	78	27,444	85.3
103	Coal, coke	1,717	6.2	8	6,503	26.4
	Commodities, n.e.c.	1,378	5.0	...	...	...
126	Service receipts	238	0.9	6	3,750	6.3
	Middle Atlantic Division					
	All establishments	375,985	...	351	...	...
	Those analyzing commodity lines, total	374,848	100.0	324	...	...
44	Drugs, drug sundries	371	0.1	5	4,500	8.2
51	Automotive parts, accessories, etc.	5,434	1.4	42	186,266	2.9
57	Plumbing, heating, air-conditioning	514	0.1	14	6,660	7.7
102	Petroleum and products	310,524	82.9	324	374,848	82.9
103	Coal, coke	3,292	0.9	16	9,685	34.0
	Commodities, n.e.c.	54,713	14.6	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	PETROLEUM AND PRODUCTS WHOLESALERS--Con.					
	East North Central Division					
	All establishment	77,483	...	189	...	...
	Those analyzing commodity lines, total	74,886	100.0	170	...	...
45	Psints, varnishes, lscquers	97	0.1	4	2,206	4.4
51	Automotive parts, sccessories, etc	1,482	2.0	33	11,442	13.0
	Batteries, electrical parts	75	...	8	3,205	2.3
	Tires, tubes	791	...	10	6,644	11.9
	Accessories	157	...	6	4,772	3.3
	Other automotive supplies	207	...	...	...	...
	Not anslyzed in detsil	252	...	17	3,689	6.8
57	Plumbing, heating, air-conditioning	370	0.5	8	4,924	7.5
102	Petroleum and products	70,590	94.3	170	74,886	94.3
103	Coal, coke	542	0.7	4	3,217	16.8
	Commodities, n.e.c	1,603	2.1	...	...	...
126	Service receipts	202	0.3	12	9,256	2.2
	West North Centrsl Division					
	All establishments	(x)	...	98	...	...
	Those anslyzing commodity lines, total	121,334	100.0	93	...	...
5	Groceries (exc. as specified)	292	0.2	4	32,249	0.9
21	Feed (mixed, other)	8,660	7.1	4	77,548	11.2
45	Paints, varnishes, lacquers	226	0.2	7	33,461	0.7
51	Automotive parts, accessories, etc	3,159	2.6	21	83,682	3.8
	Batteries, electrical parts	487	...	12	82,086	0.6
	Tires, tubes	1,390	...	13	82,272	1.7
	Garsge, filling station equipment	371	...	7	78,624	0.5
	Accessories	456	...	13	82,074	0.6
	Other sutomotive supplies	269	...	...	...	...
	Not analyzed in detail	186	...	4	864	21.5
56	Hardware	915	0.8	4	77,545	1.2
57	Plumbing, heating, air-conditioning	3,115	2.6	4	33,158	9.4
80	Farm, garden machinery (exc. tractore)	3,247	2.7	8	79,231	4.1
102	Petroleum and products	91,650	75.5	93	121,334	75.5
	Commodities, n.e.c., snd service receipts	10,070	8.3	...	...	...
	South Atlantic Division					
	All establishments	(x)	...	139	...	...
	Those analyzing commodity lines, total	31,334	100.0	125	...	...
51	Automotive psrts, accessories, etc	901	2.9	31	5,411	16.6
57	Plumbing, heating, air-conditioning	281	0.9	6	2,300	12.2
102	Petroleum and products	28,757	91.7	125	31,334	91.7
	Commodities, n.e.c	997	3.2	...	...	...
126	Service receipts	398	1.3	4	8,119	4.9
	Esst South Centrsl Division					
	All estsblishments	7,458	...	29	...	...
	Those analyzing commodity lines, totsl	7,083	100.0	27	...	...
51	Automotive parts, sccessories, etc	612	8.6	12	3,300	18.5
	Bstteries, electrical psrts	88	...	5	941	9.4
	Accessories	81	...	5	821	9.9
	Other sutomotive supplies	232	...	...	...	...
	Not analyzed in detsil	211	...	4	1,486	14.2
102	Petroleum and products	6,015	85.0	27	7,083	85.0
	Commodities, n.e.c	433	6.1	...	...	...
126	Service receipts	23	0.3	...	...	...
	West South Central Division					
	All estsblishments	39,551	...	151	...	...
	Those analyzing commodity lines, totsl	37,196	100.0	138	...	...
51	Automotive psrts, accessories, etc	1,010	2.7	24	8,120	12.4
	Bstteries, electrical parts	221	...	5	6,174	3.6
	Tires, tubes	508	...	7	5,892	8.6
	Garsge, filling ststion equipment	40	...	4	620	6.4
	Accessories	77	...	6	5,825	1.3
	Other sutomotive supplies	49	...	...	...	...
	Not anslyzed in detail	115	...	9	811	14.2
102	Petroleum and products	34,183	91.9	138	37,196	91.9
	Commodities, n.e.c	1,980	5.3	...	...	...
126	Service receipts	23	0.1	5	7,450	0.3
	Mountain Oivision					
	All establishments	6,673	...	28	...	...
	Those analyzing commodity lines, total	5,821	100.0	25	...	...
51	Automotive psrts, accessories, etc	264	4.5	4	893	29.6
102	Petroleum and products	4,505	77.5	25	5,821	77.5
	Commodities, n.e.c	1,044	17.9	...	...	...
126	Service receipts	8	0.1	...	...	...
	Pscific Division					
	All establishments	59,198	...	128	...	...
	Those anslyzing commodity lines, totsl	58,328	100.0	120	...	...
51	Automotive parts, sccessories, etc	761	1.3	5	6,219	12.2
102	Petroleum and products	56,213	96.4	120	58,328	96.4
	Commodities, n.e.c	1,209	2.1	...	...	...
126	Service receipts	145	0.2	4	4,672	3.1
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES					
	New England Division					
	All estsblishments	67,920	...	277	...	...
	Those analyzing commodity lines, total	56,367	100.0	223	...	...
18	Smokers'-supplies, razor blsdes, etc	39	0.1	4	390	10.0
27	Flowers, nursery stock	7,754	13.8	53	8,160	95.0
	Cut, potted flowers	5,762	...	43	6,909	83.4
	Nursery stock	932	...	10	2,324	40.1
	Not analyzed in detail	1,060	...	6	1,083	97.9
32	Men's, boys' clothing, furnishings (exc. shoes)	177	0.3	5	830	21.3
37	Miscellaneous dry goods	8,342	14.8	28	8,884	93.9
	Yarns	5,712	...	17	5,878	97.2
	Other dry goods	69	...	...	...	...
	Not analyzed in detail	2,561	...	8	2,631	97.3
38	Other textile products	12,081	21.4	35	15,710	76.9
44	Drugs, drug sundries	216	0.4	4	1,064	20.3
79	Miscellaneous professional, service equipment	384	0.7	9	1,892	20.3
110	Logs, pilee, poles, posts, etc	1,366	2.4	7	1,489	91.7
113	Millwork, veneer, other wood products	351	0.6	8	391	89.8
119	Toys, games, sthletic goods	304	0.5	5	1,151	26.4
121	Luggage, saddlery, harness	806	1.4	6	876	92.0
124	Second-hand merchandise	4,326	7.7	30	5,103	84.8
	Commodities. n.e.c	20,114	35.7	...	...	...
126	Service receipts	107	0.2	4	842	12.7
	Middle Atlantic Division					
	All estsblishments	1,324,555	...	2,218	...	...
	Those anslyzing commodity lines, total	1,245,846	100.0	1,659	...	...
1	Canned, bottled foods	9,671	0.8	64	139,594	6.9
	Canned fruits, fruit juices	991	...	17	25,394	3.9
	Canned vegetables, vegetsble juices	3,518	...	16	32,614	10.8
	Canned fish, sea foods	222	...	18	49,514	0.4
	Canned meats	985	...	14	10,004	9.8
	Canned milk	1,335	...	18	57,548	2.3
	Other canned foods	830	...	...	...	...
	Not analyzed in detail	1,790	...	16	38,905	4.6
2	Coffee	14,483	1.2	9	71,413	20.3
5	Groceries (exc. as specified)	24,785	2.0	83	275,811	9.0
	Flour, relsted products	4,037	...	37	80,692	5.0
	Sugar	822	...	10	47,321	1.7
	Cooking oils (exc. lard)	7,106	...	11	35,445	20.0
	Bakery products	53	...	6	42,845	0.1
	Tea	1,281	...	9	52,169	2.4
	Dried fruits	166	...	8	13,801	1.2
	Other groceries	5,032	...	...	...	...
	Not analyzed in detail	6,288	...	16	11,287	55.7
17	Cigars, cigarettes, tobacco (exc. leaf)	6,173	0.5	23	60,538	10.2
18	Smokers' supplies, razor blsdes, etc	4,964	0.4	46	70,162	7.1
19	Cotton (raw), including linters	3,688	0.3	5	78,368	4.7
22	Hides, skins, rsw furs	14,473	1.2	8	63,011	23.0
25	Vegetable oils (inedible)	9,827	0.8	16	31,076	31.6
26	Wool, relsted products	5,377	0.4	8	127,969	4.2
27	Flowers, nursery stock	36,984	3.0	158	38,845	95.2
	Cut, potted flowers	21,544	...	108	23,876	90.2
	Nursery stock	4,993	...	33	7,126	70.1
	Not analyzed in detail	10,447	...	29	10,865	96.2
28	Grains	4,104	0.3	5	26,391	15.6
31	Miscellaneous farm, marine products	25,736	2.1	29	176,723	14.6
32	Men's, boys' clothing, furnishings (exc. shoes)	6,529	0.5	94	106,287	6.1
	Underwear, hosiery	1,046	...	42	75,754	1.4
	Suits, costs, overcoats	535	...	13	13,364	4.0
	Work clothing, gloves	1,127	...	23	56,223	2.0
	Other clothing, furnishings (men's,boys')	1,562	...	36	75,453	2.1
	Not analyzed in detail	2,259	...	23	23,073	9.8
33	Women's, children's clothing, accessories (exc. shoes)	9,876	0.8	93	135,481	7.3
	Dresses	2,536	...	17	31,291	8.1
	Furs, fur clothing	167	...	5	7,003	2.4
	Nosiery, underwear	2,637	...	56	83,438	3.2
	Corsets, sllied garments	178	...	13	16,989	1.0
	Millinery and materials	590	...	6	11,507	5.1
	Children's, infants' wear (exc. footwear)	1,070	...	11	24,415	4.4
	Other apparel, accessories (exc. shoes)	1,134	...	...	...	...
	Not analyzed in detail	1,564	...	10	13,922	11.2
34	Shoes, other footwear	1,004	0.1	22	56,354	1.8
	Men's, boys' shoes	347	...	12	53,468	0.6
	Women's, misses' shoes	529	...	6	10,710	4.9
	Other footwear	78	...	...	...	...
	Not analyzed in detail	50	...	6	1,453	3.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Middle Atlantic Division--Continued					
35	Piece goods (woven)	29,273	2.3	145	230,891	12.7
36	Home furnishings (textile)	2,297	0.2	34	34,833	6.6
	Curtains, draperies	444	...	4	4,582	9.7
	Bedspreads, comfortables, blankets	915	...	16	22,973	4.0
	Sheets, pillow cases, towels	613	...	20	27,065	2.3
	Table linens	191	...	5	9,650	2.0
	Other textile home furnishings	134	...	...	...	...
37	Miscellaneous dry goods	145,026	11.6	272	263,911	55.0
	Knit fabrics, lace fabrics	422	...	11	6,597	6.4
	Notions, thread, buttons, closures	2,662	...	64	81,960	3.2
	Yarns	121,790	...	172	174,033	70.0
	Other dry goods	3,244	...	30	74,346	4.4
	Not analyzed in detail	16,908	...	30	35,657	47.4
38	Other textile products	129,094	10.4	261	350,569	36.8
39	China, glassware, crockery	5,006	0.4	63	102,745	4.9
40	Kitchen utensils, miscellaneous homewares	2,327	0.2	64	123,918	1.9
44	Drugs, drug sundries	9,083	0.7	92	200,906	4.5
45	Paints, varnishes, lacquers	7,876	0.6	42	113,161	7.0
46	Fertilizer, fertilizer materials	1,618	0.1	12	103,539	1.6
47	Agricultural chemicals (exc. fertilizer)	1,004	0.1	15	71,698	1.4
48	Industrial chemicals, n.e.c.	4,346	0.3	42	76,131	5.7
49	Other chemicals, related products	17,188	1.4	85	217,624	7.9
50	Motor vehicles	3,968	0.3	50	103,134	3.8
	Passenger cars (new)	1,835	...	31	78,931	2.3
	Passenger cars (used)	96	...	7	5,002	1.9
	Trucks, truck-tractors, truck-trailers)	997	...	12	69,222	1.4
	Other motor vehicles	971	...	...	...	...
	Not analyzed in detail	69	...	7	796	8.7
51	Automotive parts, accessories, etc.	11,551	0.9	77	173,416	6.7
	Batteries, electrical parts	600	...	21	77,573	0.8
	Tires, tubes	1,659	...	19	86,089	1.9
	Parts (exc. batteries, electrical parts)	2,408	...	43	127,242	1.9
	Garage, filling station equipment	88	...	7	53,777	0.2
	Accessories	4,235	...	17	72,453	5.8
	Other automotive supplies	22	...	7	7,302	0.3
	Not analyzed in detail	2,539	...	7	6,976	36.4
52	Electrical wiring supplies, construction materials	4,762	0.4	72	134,982	3.5
	Interior wiring, construction materials	2,036	...	37	69,684	2.9
	Outside construction materials	435	...	11	54,737	0.8
	Lighting fixtures (residential, commercial, industrial)	711	...	17	57,559	1.2
	Electric lamps (incandescent, fluorescent)	523	...	26	69,306	0.8
	Not analyzed in detail	1,057	...	8	29,423	3.6
53	Electrical apparatus, equipment	1,348	0.1	12	23,553	5.7
54	Radios, television sets, home appliances, and specialties	8,568	0.7	104	170,121	5.0
	Radio sets, tubes, etc., public address systems	3,149	...	32	39,778	7.9
	Television sets, tubes, parts, etc	65	...	4	42,584	0.2
	Electric household refrigerators, freezers	1,238	...	45	110,271	1.1
	Electric home laundry equipment	692	...	12	59,174	1.2
	Electric ranges	81	...	7	43,788	0.2
	Other electric kitchen equipment	84	...	12	50,495	0.2
	Other electric appliances, specialties	3,237	...	44	95,665	3.4
	Not analyzed in detail	22	...	5	6,175	0.4
55	Electric commercial equipment	969	0.1	20	63,198	1.5
56	Hardware	12,265	1.0	103	149,427	8.2
57	Plumbing, heating, air-conditioning	2,346	0.2	52	103,389	2.3
69	Fountain pens, pencils	784	0.1	50	33,940	2.3
75	Office machines	1,232	0.1	30	92,283	1.3
79	Miscellaneous professional, service equipment	2,031	0.2	30	54,888	3.7
80	Farm, garden machinery (exc. tractors)	820	0.1	20	69,946	1.2
81	Tractors and equipment (exc. truck-tractors)	1,578	0.1	15	71,977	2.2
82	General industrial machinery, equipment	9,967	0.8	33	147,411	6.8
83	Metal-working machinery	817	0.1	9	29,260	2.8
	Machine tools, equipment	709	...	7	17,806	4.0
	Miscellaneous metal-working machinery	108	...	...	...	...
84	Construction, mining, excavating machinery	1,733	0.1	14	72,562	2.4
85	Special industry machinery, equipment	5,021	0.4	28	119,452	4.2
	Textile industry machinery	1,160	...	10	20,615	5.6
	Printing trades machinery	39	...	6	5,631	0.7
	Wood-working machinery	35	...	4	16,683	0.2
	Miscellaneous special machinery, equipment	2,322	...	...	...	...
	Not analyzed in detail	1,465	...	4	42,296	3.5
86	Industrial equipment, supplies	1,530	0.1	22	38,545	4.0
	Abrasives, abrasive material	98	...	8	24,392	0.4
	Industrial leather, belting, packing	51	...	5	9,053	0.6
	Rope, cordage, twine (exc. wire)	120	...	5	8,674	1.4
	Miscellaneous industrial equipment, supplies	1,261	...	...	...	...
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Middle Atlantic Division--Continued					
88	Railroad transportation equipment	1,223	0.1	5	52,667	2.3
90	Miscellaneous transportation equipment	2,448	0.2	8	34,529	7.1
91	Metallic ores, concentrates	71,087	5.7	24	127,163	55.9
93	Iron, steel products (semi-finished)	5,853	0.5	19	135,970	4.3
94	Iron, steel products (flat)	5,428	0.4	24	121,157	4.5
	Plates	1,097	...	8	47,539	2.3
	Strip (hot, cold rolled)	47	...	4	6,554	0.7
	Sheets (cold rolled)	129	...	7	13,459	1.0
	Black plate	117	...	5	10,204	1.1
	Sheets (galvanized, other coated)	541	...	7	41,180	1.3
	Tin plate, terne plate	1,693	...	8	21,405	7.9
	Other flat iron, steel products	55	...	...	...	...
	Not analyzed in detail	1,749	...	5	57,008	3.1
95	Iron, steel wire and wire products	2,192	0.2	28	81,151	2.7
	Barbed, twisted wire	374	...	7	9,619	3.9
	Nails (staples, tacks, brads)	85	...	8	13,452	0.6
	Wire rope, cable (exc. insulated)	533	...	5	17,070	3.1
	Drawn wire	449	...	7	32,562	1.4
	Other iron, steel wire products	240	...	...	...	...
	Not analyzed in detail	511	...	8	35,580	1.4
96	Iron and steel finished products	4,640	0.4	36	74,349	6.2
97	Iron and steel pipe and tubes	1,627	0.1	22	66,728	2.4
	Cast iron soil pipe	619	...	5	6,820	9.1
	Steel pipe, tubing (exc. seamless)	380	...	11	24,426	1.6
	Other iron, steel pipe	66	...	...	...	...
	Not analyzed in detail	562	...	5	35,207	1.6
98	Alloy steel	2,494	0.2	7	50,527	4.9
101	Nonferrous metals	6,626	0.5	28	171,843	3.8
102	Petroleum and products	3,467	0.3	20	85,084	4.1
103	Coal, coke	1,202	0.1	10	72,294	1.7
107	Crude nonmetallic minerals, products	45,534	3.6	46	154,676	29.4
109	Glass (sheet and containers)	1,025	0.1	17	105,517	1.0
	Sheet glass (including window, plate)	263	...	8	93,898	0.3
	Glass containers	762	...	11	53,690	1.4
110	Logs, piles, poles, posts, etc	20,890	1.7	38	30,913	67.6
111	Lumber (rough, dressed, finished)	3,333	0.3	19	96,784	3.4
113	Millwork, veneer, other wood products	3,109	0.2	31	66,511	4.7
115	Paper (basic materials, paperboard)	2,858	0.2	60	128,719	2.2
	Newsprint, groundwood, book paper	701	...	11	52,884	1.3
	Fine paper	673	...	9	55,348	1.2
	Wrapping paper	175	...	24	56,534	0.3
	Building paper, board	54	...	5	53,140	0.1
	Miscellaneous paper, paperboard	273	...	24	60,452	0.4
	Not analyzed in detail	982	...	7	50,883	1.9
116	Converted paper products	2,041	0.2	46	79,268	2.6
	Paper stationery, office supplies	531	...	23	67,072	0.8
	Paper bags	902	...	22	66,140	1.4
	Boxes, containers (paper, paperboard)	71	...	9	2,979	2.4
	Miscellaneous converted paper products	537	...	...	...	...
117	Books, magazines, printed materials	1,058	0.1	20	52,009	2.0
	Printed blanks, forms	55	...	9	4,561	1.2
	Miscellaneous engraved, printed products	1,003	...	...	...	...
118	Jewelry, silverware, trophies	5,203	0.4	68	93,000	5.6
	Clocks, watches	1,688	...	24	60,091	2.8
	Costume jewelry	1,779	...	32	18,977	9.4
	Silverware, plated ware	471	...	5	4,296	11.0
	Other jewelry items	1,199	...	...	...	...
	Not analyzed in detail	66	...	5	13,511	0.5
119	Toys, games, athletic goods	4,516	0.4	95	151,739	3.0
120	Leather	2,863	0.2	20	74,672	3.8
121	Luggage, saddlery, harness	7,626	0.6	64	27,265	28.0
122	Junk and scrap (exc. iron and steel)	3,658	0.3	13	12,260	29.8
124	Second-hand merchandise	18,220	1.5	140	35,050	52.0
	Commodities, n.e.c.	398,435	31.9	...	...	...
126	Service receipts	14,088	1.1	62	199,884	7.0
	East North Central Division					
	All establishments	333,395	...	620	...	...
	Those analyzing commodity lines, total	309,462	100.0	516	...	...
1	Canned, bottled foods	2,409	0.8	13	35,396	6.8
3	Confectionery	1,115	0.4	16	39,098	2.8
	Candy, including chocolate	584	...	9	35,749	1.6
	Other confections	243	...	...	...	...
	Not analyzed in detail	288	...	5	2,331	12.4
5	Groceries (exc. as specified)	973	0.3	9	8,257	11.8
16	Soaps, toilet and other	313	0.1	19	43,427	0.7

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	East North Central Division--Continued					
17	Cigars, cigarettes, tobacco (exc. leaf).....	299	0.1	4	3,411	8.8
18	Smokers' supplies razor blades, etc.....	1,869	0.6	23	45,855	4.1
21	Feed (mixed, other).....	881	0.3	5	4,962	17.8
22	Hides, skins, raw furs.....	1,082	0.3	4	2,894	37.4
27	Flowers, nursery stock.....	33,264	10.7	84	34,672	95.9
	Cut, potted flowers.....	28,335	...	72	29,967	94.6
	Nursery stock.....	1,301	...	13	4,436	29.3
	Not analyzed in detail.....	3,628	...	7	3,729	97.3
31	Miscellaneous farm, marine products.....	8,747	2.8	7	9,894	88.4
32	Men's, boys' clothing, furnishings (exc. shoes).....	3,542	1.1	25	68,278	5.2
	Underwear, hosiery.....	833	...	12	37,838	2.2
	Work clothing, gloves.....	883	...	14	53,694	1.6
	Other clothing, furnishings (men's,boys').	1,702	...	...	...	...
	Not analyzed in detail.....	124	...	4	2,656	4.7
33	Women's, children's clothing, accessories (exc. shoes).....	4,176	1.3	15	44,436	9.4
	Hosiery, underwear.....	1,280	...	12	43,413	2.9
	Other apparel, accessories (exc. shoes)...	2,896	...	...	...	...
34	Shoes, other footwear.....	437	0.1	5	49,244	0.9
35	Piece goods (woven).....	3,385	1.1	5	34,277	9.9
36	Home furnishings (textile).....	2,417	0.8	13	43,343	5.6
	Bedspreads, comfortables, blankets.....	493	...	7	42,089	1.2
	Sheets, pillow cases, towels.....	1,104	...	7	42,143	2.6
	Table linens.....	106	...	4	40,911	0.2
	Other textile home furnishings.....	637	...	...	...	...
	Not analyzed in detail.....	77	...	4	1,011	7.6
37	Miscellaneous dry goods.....	9,578	3.1	31	64,407	14.9
	Notions, thread, buttons, closures.....	2,218	...	19	34,393	6.4
	Yarns.....	4,236	...	6	35,157	12.0
	Other dry goods.....	214	...	...	...	...
	Not analyzed in detail.....	2,910	...	6	22,212	13.1
38	Other textile products.....	13,865	4.5	54	16,726	82.9
39	China, glassware, crockery.....	2,367	0.8	16	76,734	3.1
40	Kitchen utensils, miscellaneous homewares...	7,240	2.3	23	80,943	8.9
42	Floor coverings.....	3,719	1.2	10	56,511	6.6
	Carpets, rugs.....	2,790	...	5	38,186	7.3
	Linoleum, other hard surface.....	378	...	4	37,808	1.0
	Other.....	551	...	...	...	...
43	Furniture (household, office, store).....	2,524	0.8	12	60,598	4.2
	Household furniture.....	2,247	...	10	60,365	3.7
	Mattresses, bed springs.....	152	...	6	38,250	0.4
	Other furniture.....	125	...	...	...	...
44	Drugs, drug sundries.....	2,610	0.8	26	65,174	4.0
	Drugs, pharmaceuticals.....	140	...	6	32.093	0.4
	Proprietary medicines, toiletries (exc. soap).....	1,297	...	11	41,721	3.1
	Druggist sundries.....	634	...	13	35,453	1.8
	Not analyzed in detail.....	539	...	9	20,508	2.6
45	Paints, varnishes, lacquers.....	1,262	0.4	13	55,458	2.3
51	Automotive parts, accessories, etc.....	9,234	3.0	12	64,294	14.4
52	Electrical wiring supplies, construction materials.....	1,650	0.5	17	57,720	2.8
54	Radios, television sets, home appliances, and specialties.....	10,177	3.3	20	93,330	10.9
	Radio sets, tubes, etc., public address systems.....	1,524	...	11	78,787	1.9
	Electric household refrigerators, freezers	1,754	...	4	51,164	3.4
	Electric home laundry equipment.....	1,084	...	5	57,726	1.9
	Other electric appliances, specialties....	2,369	...	...	...	...
	Not analyzed in detail.....	3,446	...	4	13,226	26.0
56	Hardware.....	3,173	1.0	25	74,093	4.3
57	Plumbing, heating, air-conditioning.....	1,184	0.4	6	49,575	2.4
65	Photographic goods.....	327	0.1	7	39,566	0.8
69	Fountain pens, pencils.....	315	0.1	18	44,456	0.7
71	Stationers', office supplies (exc. paper)...	2,291	0.7	7	47,312	4.8
73	School equipment, supplies.....	817	0.3	13	33,729	2.4
75	Office machines.....	468	0.2	4	44,252	1.0
79	Miscellaneous professional, service equipment.....	1,477	0.5	25	10,301	14.3
80	Farm, garden machinery (exc. tractors).....	1,221	0.4	4	51,164	2.4
86	Industrial equipment, supplies.....	2,679	0.9	7	7,838	34.2
96	Iron and steel finished products.....	733	0.2	8	1,032	71.0
102	Petroleum and products.....	843	0.3	6	22,832	3.7
107	Crude nonmetallic materials, products.....	1,187	0.4	7	1,682	70.6
110	Logs, piles, poles, posts, etc.....	19,622	6.3	32	81,010	24.2
111	Lumber (rough, dressed, finished).....	509	0.2	14	67,591	0.8
112	Plywood.....	267	0.1	4	2,573	10.4
113	Millwork, veneer, other wood products.....	1,084	0.4	13	19,106	5.7
115	Paper (basic materials, paperboard).....	824	0.3	24	36,913	2.2
	Wrapping paper.....	539	...	14	35,034	1.5
	Miscellaneous paper, paperboard.....	285	...	...	...	...
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	East North Central Division—Continued					
116	Converted paper products.....	3,375	1.1	28	58,325	5.8
117	Books, magazines, printed materials.....	5,505	1.8	12	69,430	7.9
	Books, magazines, newspapers.....	4,846	...	6	53,599	9.0
	Printed blanks, forms.....	84	...	4	31,880	0.3
	Miscellaneous engraved, printed products..	575	...	...	...	...
118	Jewelry, silverware, trophies.....	3,925	1.3	27	82,577	4.8
	Clocks, watches.....	1,336	...	10	45,794	2.9
	Costume jewelry.....	598	...	8	42,660	1.4
	Silverware, plated ware.....	848	...	8	42,802	2.0
	Other jewelry items.....	715	...	...	...	...
	Not analyzed in detail.....	428	...	8	34,795	1.2
119	Toys, games, athletic goods.....	14,155	4.6	35	86,489	16.4
	Small arms, ammunition.....	491	...	4	40,980	1.2
	Toys, games.....	6,137	...	22	64,496	9.5
	Bicycles.....	147	...	6	44,743	0.3
	Children's vehicles (exc. bicycles).....	1,168	...	7	53,767	2.2
	Other athletic goods.....	2,122	...	14	63,219	3.4
	Not analyzed in detail.....	4,090	...	7	17,204	23.8
120	Leather.....	458	0.1	9	23,490	1.9
121	Luggage, saddlery, harness.....	1,565	0.5	24	38,019	4.1
122	Junk and scrap (exc. iron and steel).....	2,295	0.7	9	6,576	34.9
123	Rubber sundries, n.e.c.....	297	0.1	10	33,017	0.9
124	Second-hand merchandise.....	9,843	3.2	68	11,465	85.8
	Commodities, n.e.c.....	99,289	32.1	...	...	...
126	Service receipts.....	599	0.2	10	2,923	20.5
	West North Central Division					
	All establishments.....	278,300	...	218	...	...
	Those analyzing commodity lines, total	272,544	100.0	176	...	...
1	Canned, bottled foods.....	612	0.2	11	71,692	0.8
3	Confectionery.....	1,229	0.4	5	43,057	2.8
16	Soaps, toilet and other.....	177	0.1	7	51,495	0.3
18	Smokers', supplies, razor blades, etc.....	666	0.2	10	50,672	1.3
21	Feed (mixed, other).....	22,682	8.3	7	132,497	17.1
27	Flowers, nursery stock.....	6,751	2.5	30	7,460	90.5
30	Seeds (field, garden).....	310	0.1	4	67,270	0.5
32	Men's, boys' clothing furnishings (exc. shoes).....	6,141	2.2	18	87,819	7.0
	Underwear, hosiery.....	1,158	...	10	45,986	2.5
	Work clothing, gloves.....	2,037	...	15	87,026	2.3
	Other clothing, furnishings (men's,boys').	2,946	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	9,110	3.3	11	54,327	16.8
	Hosiery, underwear.....	2,048	...	9	53,943	3.8
	Children's, infants' wear (exc. shoes)....	2,605	...	6	52,036	5.0
	Other apparel, accessories (exc. shoes)...	4,457	...	...	...	...
34	Shoes, other footwear.....	2,124	0.8	10	83,833	2.5
36	Home furnishings (textile).....	3,286	1.2	8	53,895	6.1
	Curtains, draperies.....	718	...	5	53,163	1.4
	Bedspreads, comfortables, blankets.....	318	...	4	44,259	0.7
	Sheets, pillow cases, towels.....	1,919	...	7	53,750	3.6
	Other textile home furnishings.....	331	...	...	...	...
37	Miscellaneous dry goods.....	3,785	1.4	19	86,030	4.4
	Notions, thread, buttons, closures.....	2,548	...	10	44,584	5.7
	Yarns.....	271	...	5	42,964	0.6
	Other dry goods.....	233	...	...	...	...
	Not analyzed in detail.....	733	...	7	41,207	1.8
39	China, glassware, crockery.....	1,903	0.7	14	83,333	2.3
40	Kitchen utensils, miscellaneous homewares...	6,237	2.3	16	84,930	7.3
42	Floor coverings.....	4,733	1.7	11	77,654	6.1
	Carpets, rugs.....	3,596	...	5	44,829	8.0
	Other.....	299	...	...	...	...
	Not analyzed in detail.....	838	...	6	32,825	2.6
43	Furniture (household, office, store).....	2,062	0.8	11	85,519	2.4
	Household furniture.....	1,777	...	9	75,344	2.4
	Other furniture.....	285	...	...	...	...
44	Drugs, drug sundries.....	2,566	0.9	21	90,070	2.8
45	Paints, varnishes, lacquers.....	2,191	0.8	12	105,973	2.1
46	Fertilizer, fertilizer materials.....	1,174	0.4	4	168,675	0.7
51	Automotive parts, accessories, etc.....	10,833	4.0	13	107,837	10.0
	Batteries, electrical parts.....	2,812	...	9	63,084	4.4
	Tires, tubes.....	4,363	...	9	62,090	7.0
	Parts (exc. batteries, electrical parts)..	721	...	9	76,845	0.9
	Accessories.....	1,426	...	13	107,837	1.3
	Other automotive supplies.....	1,511	...	...	...	...
52	Electrical wiring supplies, construction materials.....	2,745	1.0	13	78,325	3.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	West North Central Division--Continued					
54	Radios, television sets, home appliances, and specialties	8,898	3.3	16	113,195	7.9
	Radio sets, tubes, etc., public address systems	2,470	...	10	77,071	3.2
	Electric household refrigerators, freezers	2,931	...	8	57,244	5.1
	Electric home laundry equipment	1,894	...	8	75,225	2.5
	Other electric appliances, specialties	1,603	...	...	...	...
56	Hardware	4,300	1.6	14	105,536	4.1
57	Plumbing, heating, air-conditioning	2,472	0.9	9	75,344	3.3
58	Boot, shoe cut stock, shoe findings	508	0.2	5	44,819	1.1
69	Fountain pens, pencils	269	0.1	9	52,234	0.5
71	Stationers', office supplies (exc. paper)	1,143	0.4	6	75,612	1.5
73	School equipment	1,556	0.6	8	49,948	3.1
79	Miscellaneous professional, service equipment	585	0.2	7	1,888	31.0
80	Farm, garden machinery (exc. tractors)	5,382	2.0	11	104,518	5.1
	Dairy equipment	188	...	5	71,693	0.3
	Garden equipment	1,011	...	9	75,879	1.3
	Farm machinery	4,183	...	8	61,464	6.8
102	Petroleum and products	13,018	4.8	10	62,300	20.9
110	Logs, piles, poles, posts, etc	18,849	6.9	17	23,165	81.4
113	Millwork, veneer, other wood products	1,268	0.5	11	36,939	3.4
115	Paper (basic materials, paperboard)	953	0.3	6	49,948	1.9
116	Converted paper products	730	0.3	11	50,806	1.4
	Paper stationery, office supplies	569	...	6	50,286	1.1
	Paper bags	70	...	5	49,443	0.1
	Miscellaneous converted paper products	91	...	...	...	...
117	Books, magazines, printed materials	545	0.2	15	81,356	0.7
	Books, magazines, newspapers	206	...	7	55,041	0.4
	Miscellaneous engraved, printed products	181	...	...	...	...
	Not analyzed in detail	158	...	6	25,715	0.6
118	Jewelry, silverware, trophies	991	0.4	13	84,353	1.2
	Clocks, watches	521	...	7	51,528	1.0
	Other jewelry items	78	...	...	...	...
	Not analyzed in detail	392	...	6	32,825	1.2
119	Toys, games, athletic goods	12,732	4.7	22	89,964	14.2
	Toys, games	7,498	...	17	85,133	8.8
	Bicycles	185	...	5	54,302	0.3
	Children's vehicles (exc. bicycles)	1,866	...	11	82,656	2.2
	Other athletic goods	3,183	...	...	...	...
121	Luggage, saddlery, harness	1,173	0.4	11	46,765	2.5
124	Second-hand merchandise	3,278	1.2	23	29,030	11.3
	Commodities, n.e.c.	98,145	36.1	...	...	...
126	Service receipts	4,432	1.6	11	45,376	9.8
	South Atlantic Division					
	All establishments	91,708	...	278	...	...
	Those analyzing commodity lines, total	85,160	100.0	234	...	...
3	Confectionery	469	0.6	7	24,531	1.9
16	Soaps, toilet and other	166	0.2	5	24,716	0.7
18	Smokers' supplies, razor blades, etc	581	0.7	11	25,928	2.2
21	Feed (mixed, other)	228	0.3	5	2,253	10.1
27	Flowers, nursery stock	10,792	12.7	53	11,679	92.4
	Cut, potted flowers	9,411	...	44	10,548	89.2
	Nursery stock	890	...	13	2,578	34.5
	Not analyzed in detail	491	...	5	524	93.7
32	Men's, boys' clothing, furnishings (exc. shoes)	1,789	2.1	16	25,208	7.1
	Underwear, hosiery	538	...	10	24,721	2.2
	Work clothing, gloves	425	...	10	24,276	1.8
	Other clothing, furnishings (men's,boys')	712	...	...	...	...
	Not analyzed in detail	114	...	5	470	24.2
33	Women's, children's clothing, accessories (exc. shoes)	2,295	2.7	15	25,099	9.1
	Hosiery, underwear	825	...	12	25,066	3.3
	Other apparel, accessories (exc. shoes)	1,470	...	...	...	...
34	Shoes, other footwear	385	0.4	4	22,617	1.7
35	Piece goods (woven)	1,574	1.8	5	30,774	5.1
36	Home furnishings (textile)	1,664	2.0	7	31,404	5.3
	Bedspreads, comfortables, blankets	258	...	5	30,221	0.8
	Sheets, pillow cases, towels	715	...	5	30,817	2.3
	Other textile home furnishings	691	...	...	...	...
37	Miscellaneous dry goods	2,864	3.4	22	27,172	10.5
	Notions, thread, buttons, closures	1,362	...	14	25,598	5.3
	Yarns	737	...	8	23,863	3.1
	Other dry goods	765	...	...	...	...
38	Other textile products	12,405	14.6	33	20,388	60.8
39	China, glassware, crockery	767	0.9	5	23,583	3.2
40	Kitchen utensils, miscellaneous homewares	2,552	3.0	6	24,126	10.6
43	Furniture (household, office, store)	342	0.4	4	22,103	1.5
44	Drugs, drug sundries	1,257	1.5	17	26,540	4.7
45	Paints, varnishes, lacquers	227	0.3	9	23,816	1.0
51	Automotive parts, accessories, etc	228	0.3	6	23,400	1.0
52	Electrical wiring supplies, construction materials	350	0.4	8	24,885	1.4
54	Radios, television sets, home appliances, and specialties	324	0.4	5	22,946	1.4
56	Hardware	951	1.1	14	25,982	3.7
69	Fountain pens, pencils	109	0.1	9	24,397	0.4
73	School equipment, supplies	444	0.5	11	24,520	1.8
79	Miscellaneous professional, service equipment	1,764	2.1	14	10,753	16.4
110	Logs, piles, poles, posts, etc	5,658	6.6	24	8,126	69.6
111	Lumber (rough, dressed, finished)	1,552	1.8	10	5,114	30.3
113	Millwork, veneer, other wood products	1,598	1.9	5	2,137	74.8
115	Paper (basic materials, paperboard)	385	0.4	6	31,131	1.2
	Wrapping paper	291	...	4	30,358	1.0
	Miscellaneous paper, paperboard	94	...	...	...	...
116	Converted paper products	770	0.9	10	31,223	2.5
	Paper stationery, office supplies	234	...	6	23,731	1.0
	Paper bags	127	...	5	24,030	0.5
	Miscellaneous converted paper products	409	...	...	...	...
117	Books, magazines, printed materials	248	0.3	5	23,498	1.0
118	Jewelry, silverware, trophies	338	0.4	4	24,035	1.4
	Clocks, watches	283	...	4	24,035	1.2
	Other jewelry items	55	...	...	...	...
119	Toys, games, athletic goods	2,917	3.4	11	24,956	11.7
	Toys, games	2,027	...	7	23,886	8.5
	Other athletic goods	890	...	...	...	...
121	Luggage, saddlery, harness	456	0.5	5	22,885	2.0
124	Second-hand merchandise	3,283	3.8	26	3,985	82.4
	Commodities, n.e.c.	23,262	27.3	...	...	...
126	Service receipts	166	0.2	9	2,045	8.1
	East South Central Division					
	All establishments	46,860	...	124	...	...
	Those analyzing commodity lines, total	39,779	100.0	94	...	...
3	Confectionery	442	1.1	8	2,693	16.4
	Candy, including chocolate	342	...	8	2,693	12.7
	Other confections	100	...	...	...	...
5	Groceries (exc. as specified)	115	0.3	5	936	12.3
16	Soaps, toilet and other	201	0.5	6	3,377	6.0
18	Smokers' supplies, razor blades, etc	611	1.5	10	3,450	17.7
27	Flowers, nursery stock	5,549	13.9	23	5,794	95.8
32	Men's, boys' clothing, furnishings (exc. shoes)	484	1.2	19	3,707	13.0
	Underwear, hosiery	138	...	15	2,268	6.1
	Work clothing, gloves	122	...	15	2,552	4.8
	Other clothing, furnishings (men's,boys')	224	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	298	0.7	17	3,143	9.5
	Hosiery, underwear	155	...	16	2,164	7.2
	Other apparel, accessories (exc. shoes)	143	...	...	...	...
35	Piece goods (woven)	220	0.6	7	2,241	9.8
36	Home furnishings (textile)	92	0.2	8	2,111	4.4
37	Miscellaneous dry goods	688	1.7	16	4,606	14.9
	Notions, thread, buttons, closures	361	...	14	3,447	10.5
	Other dry goods	327	...	...	...	...
38	Other textile products	3,829	9.6	6	4,541	84.3
39	China, glassware, crockery	1,067	2.7	5	12,273	8.7
40	Kitchen utensils, miscellaneous homewares	664	1.7	9	13,763	4.8
44	Drugs, drug sundries	751	1.9	18	16,230	4.6
	Drugs, pharmaceuticals	133	...	4	13,034	1.0
	Proprietary medicines, toiletries (exc. soap)	306	...	11	14,451	2.1
	Druggist sundries	65	...	4	1,751	3.7
	Not analyzed in detail	247	...	4	1,310	18.8
45	Paints, varnishes, lacquers	69	0.2	4	12,222	0.6
51	Automotive parts, accessories, etc	219	0.6	10	12,561	1.7
52	Electrical wiring supplies, construction materials	974	2.4	9	13,194	7.4
54	Radios, television sets, home appliances, and specialties	1,264	3.2	5	12,756	9.9
56	Hardware	1,597	4.0	9	13,293	12.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	East South Central Division--Continued					
69	Fountain pens, pencils	40	0.1	10	1,586	2.5
73	School equipment, supplies	139	0.3	13	2,726	5.1
79	Miscellaneous professional, service equipment	245	0.6	7	2,341	10.5
110	Logs, piles, poles, posts, etc.	3,318	8.3	13	4,612	71.9
111	Lumber (rough, dressed, finished)	278	0.7	4	1,629	17.1
115	Paper (basic materials, paperboard)	92	0.2	7	1,159	7.9
	Wrapping paper	84	...	6	1,144	7.3
	Miscellaneous paper, paperboard	8	...	...	...	...
116	Converted paper products	266	0.7	13	15,304	1.7
	Paper stationery, office supplies	24	...	6	1,094	2.2
	Paper bags	163	...	9	2,685	6.1
	Miscellaneous converted paper products	79	...	...	...	...
118	Jewelry, silverware, trophies	38	0.1	8	2,581	1.5
	Clocks, watches	12	...	4	1,122	1.1
	Other jewelry items	26	...	...	...	...
119	Toys, games, athletic goods	136	0.3	11	14,039	1.0
	Toys, games	20	...	7	1,422	1.4
	Bicycles	37	...	4	11,878	0.3
	Other athletic goods	79	...	...	...	...
121	Luggage, saddlery, harness	142	0.4	6	1,501	9.5
123	Rubber sundries, n.e.c.	45	0.1	5	532	8.4
124	Second-hand merchandise	2,545	6.4	10	2,923	87.1
	Commodities, n.e.c. and service receipts	13,361	33.8	...	...	...
	West South Central Division					
	All establishments	76,871	...	218	...	...
	Those analyzing commodity lines, total	62,228	100.0	167	...	...
1	Canned, bottled foods	46	0.1	5	3,974	1.2
3	Confectionery	710	1.1	7	16,154	4.4
	Candy, including chocolate	546	...	7	16,154	3.4
	Other confections	164	...	...	...	...
5	Groceries (exc. as specified)	297	0.5	4	2,075	14.3
18	Smokers' supplies, razor blades, etc.	146	0.2	10	15,833	0.9
27	Flowers, nursery stock	6,542	10.5	39	7,267	90.0
	Cut, potted flowers	5,372	...	34	6,267	85.7
	Nursery stock	457	...	8	1,107	41.3
	Not analyzed in detail	713	...	...	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	1,374	2.2	13	17,957	7.6
	Underwear, hosiery	538	...	8	17,456	3.1
	Work clothing, gloves	319	...	5	14,145	2.2
	Other clothing, furnishings (men's, boys')	452	...	...	...	...
	Not analyzed in detail	65	...	4	402	16.2
33	Women's, childrens' clothing, accessories (exc. shoes)	1,896	3.0	12	20,381	9.3
	Hosiery, underwear	678	...	8	16,961	4.0
	Other apparel, accessories (exc. shoes)	1,126	...	...	...	...
	Not analyzed in detail	92	...	4	3,420	2.7
35	Piece goods (woven)	1,386	2.2	8	20,232	6.8
	Cotton	769	...	5	16,084	4.8
	Other woven piece goods	617	...	...	...	...
36	Home furnishings (textile)	1,031	1.6	6	17,056	6.0
	Bedspreads, comfortables, blankets	142	...	4	15,342	0.9
	Sheets, pillow cases, towels	634	...	4	16,386	3.9
	Other textile home furnishings	255	...	...	...	...
37	Miscellaneous dry goods	1,158	1.9	11	18,274	6.3
	Notions, thread, buttons, closures	1,090	...	11	18,274	6.0
	Other dry goods	68	...	...	...	...
38	Other textile products	4,383	7.0	18	6,366	68.8
39	China, glassware, crockery	569	0.9	7	19,048	3.0
40	Kitchen utensils, miscellaneous homewares	1,898	3.0	8	15,512	12.2
41	Musical instruments, phonograph records	264	0.4	4	15,108	1.7
43	Furniture (household, office, store)	928	1.5	7	18,500	5.0
	Household furniture	884	...	6	18,343	4.8
	Other furniture	44	...	...	...	..
44	Drugs, drug sundries	1,944	3.1	14	17,249	11.3
	Drugs, pharmaceuticals	79	...	5	14,299	0.6
	Proprietary medicines, toiletries (exc. soap)	1,127	...	8	16,338	6.9
	Druggist sundries	432	...	7	16,267	2.6
	Not analyzed in detail	306	...	5	852	35.9
51	Automotive parts, accessories, etc.	1,395	2.2	7	20,236	6.9
52	Electrical wiring supplies, construction materials	352	0.6	12	16,882	2.1
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	West South Central Division- Continued					
54	Radios, television sets, home appliances, and specialties	1,139	1.8	10	19,014	6.0
	Radio sets, tubes, etc., public address systems	159	...	6	15,871	1.0
	Other electric appliances, specialties	980	...	...	...	...
56	Hardware	1,134	1,8	8	19,160	5.9
57	Plumbing, heating, air-conditioning	467	0.8	4	18,374	2.5
69	Fountain pens, pencils	73	0.1	5	15,321	0.5
71	Stationers', office supplies (exc. paper)	367	0.6	5	13,697	2.7
73	School equipment, supplies	243	0.4	6	14,104	1.7
79	Miscellaneous professional, service equipment	843	1.4	19	3,069	27.5
102	Petroleum and products	851	1.4	4	5,486	15.5
110	Logs, piles, poles, posts, etc.	6,717	10.8	18	7,880	85.2
111	Lumber (rough, dressed, finished)	806	1.3	6	6,900	11.7
115	Paper (basic materials, paperboard)	165	0.3	5	15,302	1.1
116	Converted paper products	566	0.9	9	16,482	3.4
	Paper stationery, office supplies	362	...	8	15,871	2.3
	Paper bags	84	...	6	15,487	0.5
	Miscellaneous converted paper products	120	...	...	...	...
117	Books, magazines, printed materials	194	0.3	4	14,436	1.3
118	Jewelry, silverware, trophies	300	0.5	8	16,393	1.8
	Clocks, watches	224	...	4	14,506	1.5
	Other jewelry items	76	...	...	...	...
119	Toys, games, athletic goods	2,265	3.6	12	18,036	12.6
	Toys, games	1,360	...	10	16,779	8.1
	Children's vehicles (exc. bicycles)	71	...	6	14,375	0.5
	Other athletic goods	834	...	...	...	...
122	Junk and scrap (exc. iron and steel)	443	0.7	5	1,235	35.9
123	Rubber sundries, n.e.c.	68	0.1	4	14,060	0.5
124	Second-hand merchandise	3,705	6.0	22	4,415	83.9
	Commodities, n.e.c.	15,458	25.0	...	...	...
126	Service receipts	105	0.2	8	5,626	1.9
	Mountain Division					
	All establishments	(x)	...	71	...	...
	Those analyzing commodity lines, total	43,097	100.0	55	...	...
1	Canned, bottled foods	2,277	5.3	7	28,725	7.9
	Canned baby foods	77	...	4	18,849	0.4
	Canned fruits, fruit juices	474	...	4	18,849	2.5
	Canned vegetables, vegetable juices	738	...	5	18,860	3.9
	Canned fish, sea foods	210	...	4	18,849	1.1
	Canned meats	284	...	4	18,849	1.5
	Canned milk	326	...	4	18,849	1.7
	Other canned foods	168	...	...	...	...
2	Coffee	87	0.2	4	18,849	0.5
3	Confectionery	291	0.7	6	19,021	1.5
	Candy, including chocolate	239	...	6	19,021	1.2
	Other confections	52	...	...	...	...
5	Groceries (exc. as specified)	3,033	7.0	4	18,849	16.1
	Flour, related products	475	...	4	18,849	2.5
	Sugar	513	...	4	18,849	2.7
	Cooking oils (exc. lard)	188	...	4	18,849	1.0
	Breakfast cereals	331	...	4	18,849	1.8
	Tea	39	...	4	18,849	0.2
	Dried fruits	54	...	4	18,849	0.3
	Other groceries	1,433	...	...	...	...
16	Soaps, toilet and other	441	1.0	4	18,849	2.3
17	Cigars, cigarettes, tobacco (exc. leaf)	1,686	3.9	4	18,849	8.9
27	Flowers, nursery stock	4,725	11.0	8	5,395	87.6
32	Men's, boys' clothing, furnishings (exc. shoes)	1,058	2.4	12	29,550	3.6
	Underwear, hosiery	174	...	6	19,317	0.9
	Work clothing, gloves	510	...	11	29,514	1.7
	Other clothing, furnishings (men's, boys')	374	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	1,271	2.9	10	25,865	4.9
	Dresses	309	...	5	25,065	1.2
	Hosiery, underwear	280	...	7	19,384	1.4
	Children's, infants' wear (exc. footwear)	140	...	5	23,896	0.6
	Other apparel, accessories (exc. shoes)	542	...	...	...	...
34	Shoes, other footwear	468	1.1	8	29,124	1.6
	Men's, boys' shoes	137	...	5	19,109	0.7
	Women's, misses' shoes	132	...	4	18,849	0.7
	Children's, infants' shoes	73	...	4	18,849	0.4
	Other footwear	126	...	...	...	...
35	Piece goods (woven)	211	0.5	6	19,173	1.1
	Cotton	89	...	6	19,173	0.5
	Rayon, nylon, other synthetic	86	...	4	18,849	0.4
	Other woven piece goods	36	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Mountain Division--Continued					
36	Home furnishings (textile)	281	0.6	9	25,716	1.1
	Bedspreads, comfortables, blankets	60	...	5	18,866	0.3
	Sheets, pillow cases, towels	98	...	6	19,223	0.5
	Other textile home furnishings	123	...	...	...	...
37	Miscellaneous dry goods	117	0.3	11	29,406	0.4
	Notions, thread, buttons, closures	92	...	7	17,858	0.5
	Yarns	10	...	4	10,729	0.1
	Other dry goods	15	...	...	...	...
38	Other textile products	1,172	2.7	11	10,261	11.4
39	China, glassware, crockery	365	0.8	5	27,540	1.3
40	Kitchen utensils, miscellaneous homewares	660	1.5	5	27,540	2.4
42	Floor coverings	809	1.9	5	27,540	2.9
43	Furniture (household, office, store)	1,373	3.2	6	20,999	6.5
	Household furniture	1,328	...	4	20,858	6.4
	Other furniture	45	...	...	...	...
44	Drugs, drug sundries	371	0.9	7	19,156	1.9
45	Paints, varnishes, lacquers	603	1.4	6	28,714	2.1
51	Automotive parts, accessories, etc.	2,044	4.7	6	27,576	7.4
	Batteries, electrical parts	631	...	5	27,540	2.3
	Tires, tubes	706	...	5	19,994	3.5
	Parts (exc. batteries, electrical parts)	209	...	4	19,958	1.0
	Accessories	370	...	6	27,576	1.3
	Other automotive supplies	128	...	...	...	...
52	Electrical wiring supplies, construction materials	983	2.3	10	27,986	3.5
54	Radios, television sets, home appliances, and specialties	2,695	6.2	6	27,701	9.7
	Radio sets, tubes, etc., public address systems	703	...	5	27,540	2.6
	Electric household refrigerators, freezers	991	...	5	27,540	3.6
	Electric home laundry equipment	798	...	5	27,540	2.9
	Other electric appliances, specialties	203	...	...	...	...
56	Hardware	2,832	6.6	10	31,254	9.1
57	Plumbing, heating, air-conditioning	768	1.8	6	27,576	2.8
79	Miscellaneous professional, service equipment	669	1.6	4	5,085	13.2
80	Farm, garden machinery (exc. tractors)	788	1.8	7	28,132	2.8
116	Converted paper products	276	0.6	4	8,347	3.3
118	Jewelry, silverware, trophies	156	0.4	6	17,926	0.9
119	Toys, games, athletic goods	1,554	3.6	10	28,300	5.5
121	Luggage, saddlery, harness	236	0.5	7	18,128	1.3
124	Second-hand merchandise	720	1.7	9	8,357	8.6
	Commodities, n.e.c.	7,999	18.7	...	...	...
126	Service receipts	78	0.2	7	11,603	0.7
	Pacific Division					
	All establishments	(x)	...	610	...	...
	Those analyzing commodity lines, total	196,685	100.0	464	...	...
1	Canned, bottled foods	3,378	1.7	22	40,434	8.4
2	Coffee	960	0.5	4	6,030	15.9
3	Confectionery	402	0.2	17	25,323	1.6
	Candy, including chocolate	265	...	13	24,971	1.1
	Other confections	122	...	...	...	...
	Not analyzed in detail	15	...	4	352	4.3
5	Groceries (exc. as specified)	5,279	2.7	17	36,517	14.4
16	Soaps, toilet and other	230	0.1	14	26,416	0.9
17	Cigars, cigarettes, tobacco (exc. leaf)	159	0.1	8	7,306	2.2
18	Smokers' supplies, razor blades, etc.	2,570	1.3	16	23,260	11.0
27	Flowers, nursery stock	20,935	10.6	124	21,516	97.3
	Cut, potted flowers	14,973	...	93	17,684	84.7
	Nursery stock	4,776	...	29	8,750	54.6
	Not analyzed in detail	1,186	...	13	1,258	94.3
30	Seeds (field, garden)	354	0.2	4	567	62.4
31	Miscellaneous farm, marine products	4,786	2.4	6	15,481	30.9
32	Men's, boys' clothing, furnishings (exc. shoes)	3,034	1.5	28	52,503	5.8
	Underwear, hosiery	672	...	10	21,675	3.1
	Suits, coats, overcoats	79	...	6	18,159	0.4
	Work clothing, gloves	729	...	8	20,273	3.6
	Other clothing, furnishings (men's, boys')	1,181	...	9	23,423	5.0
	Not analyzed in detail	373	...	10	24,592	1.5

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Pacific Division—Continued					
33	Women's, children's clothing, accessories (exc. shoes)	2,757	1.4	19	36,315	7.6
	Dresses	201	...	5	17,788	1.1
	Suits, coats (exc. fur)	43	...	5	18,040	0.2
	Hosiery, underwear	892	...	8	25,255	3.5
	Other apparel, accessories (exc. shoes)	1,292	...	...	...	...
	Not analyzed in detail	329	...	4	5,537	5.9
34	Shoes, other footwear	576	0.3	13	24,362	2.4
	Men's, boys' shoes	234	...	7	19,436	1.2
	Women's, misses' shoes	183	...	7	19,373	0.9
	Children's, infants' shoes	109	...	5	19,190	0.6
	Other footwear	50	...	...	...	...
35	Piece goods (woven)	1,971	1.0	17	27,221	7.2
	Cotton	1,213	...	6	22,062	5.5
	Rayon, nylon, other synthetic	279	...	5	19,686	1.4
	Other woven piece goods	201	...	...	...	...
	Not analyzed in detail	278	...	9	3,061	9.1
36	Home furnishings (textile)	1,367	0.7	9	22,405	6.1
	Curtains, draperies	200	...	4	18,095	1.1
	Bedspreads, comfortables, blankets	184	...	4	18,106	1.0
	Sheets, pillow cases, towels	668	...	6	19,479	3.4
	Other textile home furnishings	315	...	...	...	...
37	Miscellaneous dry goods	3,847	2.0	22	37,512	10.2
	Notions, thread, buttons, closures	2,442	...	13	33,552	7.3
	Yarns	769	...	9	23,249	3.3
	Other dry goods	636	...	...	...	...
38	Other textile products	14,958	7.6	47	46,699	32.0
39	China, glassware, crockery	1,239	0.6	14	30,233	4.1
40	Kitchen utensils, miscellaneous homewares	6,150	3.1	22	41,284	14.9
42	Floor coverings	3,100	1.6	8	20,232	15.3
	Carpets, rugs	2,892	...	4	18,614	15.5
	Other	208	...	...	...	...
43	Furniture (household, office, stores)	721	0.4	16	21,998	3.3
	Household furniture	613	...	8	20,992	2.9
	Mattresses, bed springs	85	...	8	18,659	0.4
	Other furniture	23	...	...	...	...
44	Drugs, drug sundries	3,655	1.8	26	61,973	5.9
	Drugs, pharmaceuticals	509	...	5	23,182	2.2
	Proprietary medicines, toiletries (exc. soap)	1,291	...	14	34,256	3.8
	Druggist sundries	1,586	...	13	27,219	5.8
	Not analyzed in detail	269	...	5	20,640	1.3
45	Paints, varnishes, lacquers	531	0.3	18	40,331	1.3
48	Industrial chemicals, n.e.c.	212	0.1	9	7,815	2.7
50	Motor vehicles	362	0.2	7	16,674	2.2
	Trucks, truck-tractors, truck-trailers	248	...	4	1,102	22.5
	Other motor vehicles	114	...	...	...	...
51	Automotive parts, accessories, etc.	2,435	1.2	15	54,656	4.4
	Batteries, electrical parts	2,155	...	6	30,415	7.1
	Tires, tubes	166	...	5	25,406	0.6
	Parts (exc. batteries, electrical parts)	45	...	5	30,937	0.1
	Other automotive supplies	69	...	...	...	...
52	Electrical wiring supplies, construction materials	1,090	0.6	17	30,401	3.6
54	Radios, television sets, home appliances, and specialties	1,829	0.9	22	53,603	3.4
	Radio sets, tubes, etc., public address systems	473	...	9	26,461	1.8
	Other electric appliances, specialties	656	...	...	...	...
	Not analyzed in detail	700	...	5	3,595	19.5
56	Hardware	3,333	1.7	30	54,384	6.1
57	Plumbing, heating, air-conditioning	377	0.2	14	40,153	0.9
65	Photographic goods	291	0.1	10	35,052	0.8
69	Fountain pens, pencils	358	0.2	10	23,752	1.5
71	Stationers', office supplies (exc. paper)	715	0.4	6	26,562	2.7
73	School equipment, supplies	192	0.1	4	17,715	1.1
79	Miscellaneous professional, service equipment	586	0.3	10	4,156	14.1
80	Farm, garden machinery (exc. tractors)	740	0.4	12	24,814	3.0
81	Tractors and equipment (exc. truck-tractors)	197	0.1	4	1,389	14.2
82	General industrial machinery, equipment	453	0.2	6	21,656	2.1
86	Industrial equipment, supplies	303	0.2	10	3,402	8.9
	Rope, cordage, twine (exc. wire)	259	...	5	1,913	13.5
	Miscellaneous industrial equipment, supplies	44	...	...	...	...
94	Iron, steel products (flat)	1,798	0.9	5	40.806	4.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Pacific Division--Continued					
96	Iron and steel finished products	594	0.3	8	2,187	27.2
102	Petroleum and products	181	0.1	9	29,323	0.6
107	Crude nonmetallic minerals, products	953	0.5	6	9,741	9.8
110	Logs, piles, poles, posts, etc	10,511	5.3	31	13,921	75.5
111	Lumber (rough, dressed, finished)	2,949	1.5	11	12,648	23.3
112	Plywood	204	0.1	4	3,609	5.6
113	Millwork, veneer, other wood products	435	0.2	6	2,205	19.7
115	Paper (basic materials, paperboard)	3,313	1.7	16	59,545	5.6
	Wrapping paper	549	...	7	31,537	1.7
	Miscellaneous paper, paperboard	2,764	...	...	...	...
116	Converted paper products	2,008	1.0	20	62,363	3.2
	Paper stationery, office supplies	767	...	10	25,802	3.0
	Paper bags	270	...	4	23,488	1.1
	Miscellaneous converted paper products	901	...	...	...	...
	Not analyzed in detail	70	...	5	1,239	5.6
117	Books, magazines, printed materials	607	0.3	4	23,475	2.6
118	Jewelry, silverware, trophies	2,041	1.0	24	31,403	6.5
	Clocks, watches	1,443	...	11	23,477	6.1
	Costume jewelry	63	...	8	19,786	0.3
	Silverware, plated ware	86	...	5	19,777	0.4
	Other jewelry items	243	...	...	...	...
	Not analyzed in detail	206	...	4	3,560	5.8
119	Toys, games, athletic goods	5,955	3.0	30	66,968	8.9
	Toys, games	4,062	...	19	33,338	12.2
	Children's vehicles (exc. bicycles)	109	...	4	22,334	0.5
	Other athletic goods	668	...	...	...	...
	Not analyzed in detail	1,116	...	8	32,333	3.4
120	Leather	628	0.3	4	20,826	3.0
121	Luggage, saddlery, harness	1,474	0.7	18	4,010	36.8
122	Junk and scrap (exc. iron and steel)	498	0.2	6	2,130	23.4
124	Second-hand merchandise	11,261	5.7	67	25,108	44.8
	Commodities, n. e. c.	54,404	28.0	...	...	...
126	Service receipts	439	0.2	15	17,399	2.5

x Withheld to avoid disclosure.
z Less than 0.1 percent.
n.e.c. Not elsewhere classified.

MANUFACTURERS' SALES BRANCHES

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Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Groceries, confectionery, meats:									
Meats, meat products	12.02	12.02	12.02	12.02	12.02	12.03	12.03	12.03	12.03
Other grocery, food specialties	12.03	12.03	12.04	12.04	12.04	12.04	12.05	12.05	12.05
Farm products (edible)	...	12.05	12.05	...	12.05	...	12.06	...	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	...	12.06	12.06	12.06	12.06	...	12.06	...	12.06
Industrial chemicals, explosives	12.06	12.06	12.06	12.06	...	...	...	...	12.07
Paints, varnishes	12.07	12.07	12.07	12.07	12.07	12.07	12.07	12.07	12.07
Dry goods, apparel:									
Clothing, furnishings, footwear	...	12.07	12.07	...	...	...	...	...	12.07
Dry goods	...	12.08	12.08	...	...	...	...	...	12.08
Furniture, home furnishings:									
Furniture (household, office)	12.08	12.08	12.08	12.08	12.08	...	12.08	...	12.08
Home furnishings, floor coverings	...	12.08	12.09	...	...	...	...	...	12.09
Paper and its products:									
Stationery, office supplies	12.09	12.09	12.09	12.09	...	...	12.09	...	12.09
Automotive equipment, tires and tubes	12.10	12.10	12.10	12.10	12.10	12.10	12.10	12.10	12.10
Electrical goods:									
General line, apparatus, supplies	12.10	12.11	12.11	12.11	12.11	12.11	12.11	12.11	12.11
Electrical appliances, specialties	...	12.11	12.11	12.11	12.11	...	12.12	...	12.12
Hardware, plumbing, heating:									
Plumbing, heating equipment, supplies	12.12	12.12	12.12	12.12	12.12	12.12	12.13	12.13	12.13
Lumber, construction materials	...	...	12.13	...	...	...	...	...	12.13
Machinery, equipment, supplies:									
Commercial machines, equipment	12.13	12.14	12.14	12.14	12.14	12.14	12.14	12.15	12.15
Farm-dairy machinery, equipment	...	12.15	12.15	12.15	12.15	12.15	12.15	12.15	12.15
Industrial machinery, equipment, supplies	12.16	12.16	12.16	12.16	12.17	12.17	12.17	12.17	12.18
Professional equipment, supplies	...	12.18	12.18	12.18	...	12.18	...	...	...
Service establishment equipment, supplies	12.18	12.18	12.18	...	...	...	...	...	12.19
Metals, metal work (exc. scrap):									
Iron, steel and products	12.19	12.19	12.19	12.20	12.20	...	12.20	...	12.20
Nonferrous metals, metal work	...	12.20	12.20	...	...	...	...	...	12.21
Other manufacturers' sales branches:									
Farm supplies	...	...	12.21	12.21	12.21	12.21	12.21	...	12.21

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	CONFECTIONERY SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Centrsl Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Centrsl Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not anslyzed by commodity lines)					
	Pscific Division (Not analyzed by commodity lines)					
	MEATS, MEAT PRODUCTS SALES BRANCHES					
	New England Division					
	All establishments	347,503	...	111	...	...
	Those analyzing commodity lines, total	347,503	100.0	111	...	...
1	Canned, bottled foods	13,456	3.9	108	339,142	4.0
4	Frozen foods	138	(z)	8	20,959	0.6
5	Groceries (exc. as specified)	10,808	3.1	104	293,599	3.7
	Oleomargarine, butter substitutes	4,957	...	98	285,003	1.7
	Cooking oils (exc. lsrd)	5,002	...	98	284,635	1.8
	Other groceries	849	...	...	...	...
6	Dairy products, ice cream, ices	21,273	6.1	107	333,259	6.4
	Butter	17,200	...	106	332,372	5.2
	Cheese	3,898	...	106	332,384	1.2
	Other dairy products (exc. canned milk)	175	...	...	...	...
7	Eggs, poultry	29,148	8.5	106	329,682	8.8
	Eggs	7,808	...	104	324,538	2.4
	Poultry (live or dressed)	21,334	...	105	327,429	6.5
	Not anslyzed in detail	6	...	...	...	...
9	Meats, provisions	267,592	77.0	111	347,503	77.0
	Fresh meats (exc. ssusages)	179,037	...	104	321,303	55.7
	Cured, boiled, smoked meats	53,182	...	107	329,595	16.1
	Sausages-loaves	17,098	...	107	327,520	5.2
	Lard (from bogs)	6,736	...	104	317,187	2.1
	Other meats, including game	11,539	...	...	...	...
16	Soaps, toilet and other	3,035	0.9	99	276,351	1.1
31	Miscellaneous farm, marine products	143	(z)	11	49,931	0.3
	Commodities, n.e.c	1,909	0.5	...	...	...
126	Service receipts	1	(z)	...	...	...
	Middle Atlantic Division					
	All establishments	806,010	...	172	...	...
	Those analyzing commodity lines, total	806,010	100.0	172	...	...
1	Canned, bottled foods	34,846	4.3	167	777,160	4.5
4	Frozen foods	460	(z)	19	72,281	0.6
5	Groceries (exc. as specified)	26,558	3.3	155	712,212	3.7
	Oleomargarine, butter substitutes	9,856	...	143	677,022	1.4
	Cooking oils (exc. lard)	15,269	...	149	679,707	2.2
	Other groceries	1,433	...	...	...	...
6	Dairy products, ice cream, ices	41,451	5.1	162	753,224	5.5
	Butter	30,283	...	162	753,224	4.0
	Cheese	10,326	...	160	744,536	1.4
	Other dairy products (exc. canned milk)	842	...	...	...	...
7	Eggs, poultry	71,759	9.1	166	769,550	9.3
	Eggs	19,958	...	155	726,042	2.7
	Poultry (live or dressed)	51,671	...	165	767,540	6.7
	Not analyzed in detsil	130	...	...	...	...
9	Meats, provisions	615,916	76.4	172	806,010	76.4
	Fresh meats (exc. sausages)	420,354	...	167	780,569	53.8
	Cured, boiled, smoked meats	111,426	...	165	765,692	14.6
	Sausages-loaves	44,380	...	165	764,818	5.8
	Lard (from bogs)	13,413	...	166	775,813	1.7
	Other meats, including game	26,343	...	...	...	...
11	Miscellaneous foods, related products	2,312	0.3	125	660,977	0.3
	MEATS, MEAT PRODUCTS SALES BRANCHES—Continued					
	Middle Atlantic Division--Continued					
16	Soaps, toilet and other	7,570	0.9	152	700,769	1.1
31	Miscellaneous farm, marine products	289	(z)	18	75,174	0.4
	Commodities, n.e.c	4,849	0.6	...	...	...
	East North Centrsl Division					
	All establishments	(x)	...	109	...	...
	Those analyzing commodity lines, totsl	415,885	100.0	108	...	...
1	Canned, bottled foods	24,130	5.9	92	395,094	6.1
4	Frozen foods	47	(z)	6	18,353	0.2
5	Groceries (exc. as specified)	16,909	4.1	88	366,623	4.6
	Oleomargarine, butter substitutes	7,887	...	80	344,938	2.3
	Cooking oils (exc. lard)	7,954	...	85	355,275	2.2
	Other groceries	1,068	...	...	...	...
6	Dairy products, ice cream, ices	13,777	3.3	94	377,534	3.6
	Butter	8,803	...	86	352,813	2.5
	Cheese	4,325	...	87	352,738	1.2
	Other dairy products (exc. canned milk)	649	...	...	...	...
7	Eggs, poultry	21,820	5.2	89	370,367	5.9
	Eggs	7,923	...	83	344,858	2.3
	Poultry (live or dressed)	13,416	...	87	353,409	3.8
	Not analyzed in detsil	481	...	...	...	...
9	Mests, provisions	329,967	79.3	108	415,885	79.3
	Fresh mests (exc. ssusages)	210,823	...	102	408,583	51.6
	Cured, boiled, smoked mests	68,623	...	103	405,015	16.9
	Ssusages-loaves	31,555	...	104	393,132	8.0
	Lard (from hogs)	14,227	...	100	403,848	3.5
	Other meats, including game	4,739	...	...	...	...
11	Miscellaneous foods, related products	1,231	0.3	63	283,089	0.4
16	Soaps, toilet and other	5,217	1.2	75	339,912	1.5
31	Miscellaneous farm, marine products	375	0.1	16	79,695	0.5
	Commodities, n.e.c	2,412	0.6	...	...	...
	West North Central Division					
	All estsblishments	122,328	...	35	...	...
	Those analyzing commodity lines, total	122,328	100.0	35	...	...
1	Canned, bottled foods	6,101	5.0	26	103,852	5.9
4	Frozen foods	49	(z)	5	27,256	0.2
5	Groceries (exc. as specified)	3,179	2.6	25	99,780	3.2
	Oleomargarine, butter substitutes	1,400	...	20	87,382	1.6
	Cooking oils (exc. lard)	1,606	...	23	93,214	1.7
	Other groceries	173	...	...	...	...
6	Dairy products, ice cream, ices	3,761	3.1	34	121,558	3.1
	Butter	2,258	...	30	113,285	2.0
	Cheese	1,474	...	33	117,953	1.2
	Other dairy products (exc. canned milk)	29	...	6	39,084	0.1
7	Eggs, poultry	3,877	3.2	26	103,852	3.7
	Eggs	864	...	23	97,182	0.9
	Poultry (live or dressed)	3,013	...	25	102,029	3.0
9	Mests, provisions	103,668	84.7	35	122,328	84.7
	Fresh mests (exc. ssusages)	53,630	...	26	103,852	51.6
	Cured, boiled, smoked mests	16,381	...	26	103,852	15.8
	Ssusages-loaves	10,273	...	27	104,622	9.8
	Lard (from hogs)	5,362	...	26	103,852	5.2
	Other mests, including game	478	...	11	33,794	1.4
	Not analyzed in detail	17,544	...	8	17,706	99.1
11	Miscellaneous foods, relsted products	182	0.1	21	92,364	0.2
16	Sosps, toilet and other	694	0.6	19	85,964	0.8
31	Miscellaneous farm, marine products	449	0.4	7	46,726	1.0
	Commodities, n.e.c	368	0.3	...	...	...
	South Atlantic Division					
	All establishments	452,634	...	136	...	...
	Those analyzing commodity lines, total	452,634	100.0	136	...	...
1	Canned, bottled foods	29,872	6.6	133	445,619	6.7
4	Frozen foods	194	(z)	8	20,399	1.0
5	Groceries (exc. as specified)	29,878	6.6	134	446,663	6.7
	Oleomargarine, butter substitutes	4,841	...	121	416,398	1.2
	Cooking oils (exc. lard)	23,819	...	128	429,977	5.5
	Other groceries	1,218	...	60	198,995	0.6
6	Dsiry products, ice cream, ices	30,516	6.7	134	446,663	6.8
	Butter	15,044	...	134	446,663	3.4
	Cheese	15,211	...	133	444,418	3.4
	Other dsiry products (exc. canned milk)	261	...	...	...	...
7	Eggs, poultry	45,161	10.1	134	446,663	10.1
	Eggs	20,376	...	134	446,663	4.6
	Poultry (live or dressed)	24,785	...	131	434,508	5.7

See footnotes st end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	MEATS, MEAT PRODUCTS SALES BRANCHES--Continued					
	South Atlantic Division--Continued					
9	Meats, provisions	311,754	68.9	136	452,634	68.9
	Fresh meats (exc. sausages)	170,593	...	134	446,409	38.2
	Cured, boiled, smoked meats	78,590	...	131	432,363	18.2
	Sausages-loaves	33,310	...	133	442,265	7.5
	Lard (from hogs)	21,612	...	134	446,663	4.8
	Other meats, including game	7,649	...	...	...	...
16	Soaps, toilet and other	3,887	0.8	123	402,390	1.0
31	Miscellaneous farm, marine products	62	(z)	10	47,229	0.1
	Commodities, n.e.c.	1,310	0.3	...	...	...
	East South Central Division					
	All establishments	(x)	...	47	...	...
	Those analyzing commodity lines, total	144,944	100.0	46	...	...
1	Canned, bottled foods	9,778	6.7	42	130,174	7.5
5	Groceries (exc. as specified)	6,944	4.8	42	123,413	5.6
	Oleomargarine, butter substitutes	1,318	...	40	116,098	1.1
	Cooking oils (exc. lard)	5,304	...	41	120,372	4.4
	Other groceries	322	...	...	...	...
6	Dairy products, ice cream, ices	9,080	6.3	45	135,142	6.7
	Butter	3,533	...	45	135,142	2.6
	Cheese	5,504	...	44	135,142	4.1
	Other dairy products (exc. canned milk)	43	...	11	44,615	0.1
7	Eggs, poultry	11,443	8.0	45	135,142	8.5
	Eggs	5,872	...	45	135,142	4.3
	Poultry (live or dressed)	5,571	...	42	124,012	4.5
9	Meats, provisions	105,696	72.9	46	144,944	72.9
	Fresh meats (exc. sausages)	45,564	...	43	133,215	34.2
	Cured, boiled, smoked meats	23,309	...	42	130,174	17.9
	Sausages-loaves	13,709	...	42	128,404	10.7
	Lard (from hogs)	11,985	...	43	133,215	9.0
	Other meats, including game	11,129	...	...	...	...
11	Miscellaneous foods, related products	67	(z)	11	29,577	0.2
16	Soaps, toilet and other	1,433	1.0	40	117,636	1.2
31	Miscellaneous farm, marine products	85	(z)	8	35,434	0.2
	Commodities, n.e.c.	418	0.3	...	...	...
	West South Central Division					
	All establishments	(x)	...	63	...	...
	Those analyzing commodity lines, total	239,668	100.0	62	...	...
1	Canned, bottled foods	18,367	7.7	61	238,893	7.7
5	Groceries (exc. as specified)	14,393	6.0	57	225,327	6.4
	Oleomargarine, butter substitutes	3,320	...	53	202,904	1.6
	Cooking oils (exc. lard)	9,998	...	51	193,418	5.2
	Other groceries	1,075	...	...	...	...
6	Dairy products, ice cream, ices	12,154	5.1	56	219,821	5.5
	Butter	5,726	...	54	208,795	2.7
	Cheese	6,248	...	54	213,952	2.9
	Other dairy products (exc. canned milk)	180	...	...	...	...
7	Eggs, poultry	13,539	5.6	51	195,279	6.9
	Eggs	7,943	...	50	190,304	4.2
	Poultry (live or dressed)	5,596	...	50	187,374	3.0
9	Meats, provisions	178,894	74.7	62	239,668	74.7
	Fresh meats (exc. sausages)	77,988	...	61	235,275	33.1
	Cured, boiled, smoked meats	62,076	...	58	229,259	27.1
	Sausages-loaves	24,097	...	62	239,667	10.0
	Lard (from hogs)	12,765	...	61	238,893	5.3
	Other meats, including game	1,968	...	11	47,100	4.2
16	Soaps, toilet and other	1,454	0.6	50	188,284	0.8
31	Miscellaneous farm, marine products	40	0.0	9	53,214	0.1
	Commodities, n.e.c.	827	0.3	...	...	...
	Mountain Division					
	All establishments	31,401	...	14	...	...
	Those analyzing commodity lines, total	31,401	100.0	14	...	...
1	Canned, bottled foods	2,279	7.2	14	31,401	7.2
5	Groceries (exc. as specified)	2,173	6.9	11	25,394	8.6
	Oleomargarine, butter substitutes	652	...	10	24,314	2.7
	Cooking oils (exc. lard)	1,260	...	11	25,394	5.0
	Other groceries	261	...	9	18,878	1.4
6	Dairy products, ice cream, ices	1,528	4.9	14	31,401	4.9
	Butter	621	...	14	31,401	2.0
	Cheese	836	...	14	31,401	2.7
	Other dairy products	71	...	7	15,816	0.4
7	Eggs, poultry	2,373	7.6	14	31,401	7.6
	Eggs	992	...	12	29,773	3.3
	Poultry (live or dressed)	1,381	...	13	29,153	4.7
9	Meats, provisions	22,808	72.6	14	31,401	72.6
	Fresh meats (exc. sausages)	12,639	...	14	31,401	40.2
	Cured, boiled, smoked meats	5,330	...	14	31,401	17.0
	Sausages-loaves	2,890	...	14	31,401	9.2
	Other meats, including game	1,949	...	...	...	...
16	Soaps, toilet and other	157	0.5	11	27,525	0.6
	Commodities, n.e.c.	83	0.3	...	...	...
	Pacific Division					
	All establishments	189,512	...	47	...	...
	Those analyzing commodity lines, total	189,512	100.0	47	...	...
1	Canned, bottled foods	17,328	9.1	32	162,873	10.6
5	Groceries (exc. as specified)	9,971	5.3	28	145,398	6.8
	Oleomargarine, butter substitutes	3,197	...	22	106,414	3.0
	Cooking oils (exc. lard)	6,020	...	27	143,590	4.2
	Other groceries	754	...	...	...	...
6	Dairy products, ice cream, ices	7,022	3.7	31	164,202	4.3
	Butter	3,467	...	25	120,728	2.9
	Cheese	3,374	...	31	164,202	2.0
	Other dairy products (exc. canned milk)	181	...	14	86,212	0.2
7	Eggs, poultry	8,760	4.6	28	143,844	6.1
	Eggs	3,084	...	25	125,983	2.4
	Poultry (live or dressed)	5,676	...	28	143,844	3.9
9	Meats, provisions	145,248	76.8	47	189,512	76.8
	Fresh meats (exc. sausages)	68,610	...	37	173,345	39.6
	Cured, boiled, smoked meats	44,924	...	37	171,699	26.2
	Sausages-loaves	9,236	...	36	170,944	5.4
	Other meats, including game	6,541	...	...	...	...
	Not analyzed in detail	15,937	...	9	16,146	98.7
11	Miscellaneous foods, related products	93	(z)	12	87,918	0.1
16	Soaps, toilet, and other	663	0.3	23	110,350	0.6
	Commodities, n.e.c.	427	0.2	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES					
	New England Division					
	All establishments	(x)	...	164	...	...
	Those analyzing commodity lines, total	216,424	100.0	163	...	...
1	Canned, bottled foods	27,983	12.9	28	74,343	37.6
	Canned baby foods	1,258	...	6	13,671	9.2
	Canned fruits, fruit juices	4,199	...	8	19,096	22.0
	Canned vegetables, vegetable juices	3,106	...	14	30,713	10.1
	Canned fish, sea foods	2,556	...	4	26,080	9.8
	Canned milk	6,016	...	4	14,573	41.3
	Other canned foods	10,848	...	...	...	...
2	Coffee	13,048	6.0	10	34,862	37.4
4	Frozen foods	13,558	6.3	17	30,878	43.9
	Frozen fruits	512	...	8	17,010	3.0
	Frozen vegetables	2,673	...	8	17,010	15.7
	Other frozen foods	10,373	...	10	18,652	55.6
5	Groceries (exc. as specified)	119,600	55.2	138	179,970	66.4
	Flour, related products	18,425	...	29	61,835	29.8
	Oleomargarine, butter substitutes	3,605	...	16	19,859	18.2
	Breakfast cereals	12,485	...	31	58,035	21.5
	Bakery products	38,167	...	78	44,810	85.2
	Tea	1,146	...	8	14,595	7.8
	Dried fruits	692	...	5	10,537	6.6
	Other groceries	45,080	...	...	...	...
6	Dairy products, ice cream, ices	2,104	1.0	17	24,113	8.7
7	Eggs, poultry	2,100	1.0	7	12,226	17.2
13	Soft drinks	1,218	0.6	9	1,395	87.3
	Commodities, n.e.c.	36,813	17.0	...	...	...
	Middle Atlantic Division					
	All establishments	1,037,625	...	406	...	...
	Those analyzing commodity lines, total	1,036,154	100.0	394	...	...
1	Canned, bottled foods	169,694	16.4	60	334,935	50.7
	Canned baby foods	11,253	...	16	94,195	11.9
	Canned fruits, fruit juices	40,780	...	20	116,854	34.9
	Canned vegetables, vegetable juices	15,007	...	36	143,184	10.5
	Canned fish, sea foods	3,162	...	7	50,638	6.2
	Canned meats	3,783	...	4	23,786	15.9
	Canned milk	59,798	...	13	97,121	61.6
	Other canned foods	35,911	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued					
	Middle Atlantic Division--Continued					
2	Coffee	71,897	6.9	48	222,127	32.4
3	Confectionery	1,445	0.1	17	46,000	3.1
	Candy, including chocolate	1,243	...	9	42,906	2.9
	Other confections	202	...	...	...	...
4	Frozen foods	38,837	3.7	58	117,591	33.0
	Frozen fruits	4,410	...	41	115,565	3.8
	Frozen vegetables	17,745	...	37	97,094	18.3
	Other frozen foods	16,682	...	45	64,936	25.7
5	Groceries (exc. as specified)	589,177	57.1	315	898,253	65.6
	Flour, related products	165,634	...	58	342,570	48.4
	Oleomargarine, butter substitutes	14,265	...	37	65,308	21.8
	Cooking oils (exc. lard)	53,833	...	15	168,093	32.0
	Breakfast cereals	58,793	...	63	256,164	23.0
	Bakery products	106,916	...	164	137,649	77.7
	Tea	4,343	...	35	102,098	4.2
	Dried fruits	7,231	...	14	76,361	9.5
	Other groceries	178,162	...	...	...	...
6	Dairy products, ice cream, ices	4,640	0.4	35	111,510	4.2
	Butter	1,020	...	16	28,103	3.6
	Cheese	3,329	...	15	65,396	5.1
	Other dairy products (exc. canned milk)	291	...	...	...	...
7	Eggs, poultry	4,680	0.4	14	33,252	14.1
13	Soft drinks	5,406	0.5	22	8,982	60.2
16	Soaps, toilet and other	85,916	8.3	14	226,104	38.0
21	Feed (mixed, other)	4,981	0.5	7	35,829	13.9
44	Drugs, drug sundries	4,184	0.4	11	153,025	2.7
116	Converted paper products	2,629	0.2	6	20,923	12.6
	Commodities, n.e.c.	52,668	5.1	...	...	...
	East North Central Division					
	All establishments	732,799	...	544	...	...
	Those analyzing commodity lines, total	732,196	100.0	511	...	...
1	Canned, bottled foods	112,845	15.4	106	229,888	49.1
	Canned baby foods	6,451	...	16	45,823	14.1
	Canned fruits, fruit juices	12,899	...	27	66,442	19.4
	Canned vegetables, vegetable juices	10,999	...	74	101,630	10.8
	Canned fish, sea foods	3,554	...	11	33,019	10.8
	Canned meats	2,085	...	4	16,065	13.0
	Canned milk	50,523	...	17	75,342	67.0
	Other canned foods	26,334	...	...	...	...
2	Coffee	52,610	7.2	80	137,154	38.4
3	Confectionery	1,448	0.2	39	15,780	9.2
	Candy, including chocolate	1,348	...	28	13,379	10.1
	Other confections	100	...	...	...	...
4	Frozen foods	16,284	2.2	90	53,140	30.6
	Frozen fruits	1,591	...	57	50,461	3.2
	Frozen vegetables	6,072	...	12	24,162	25.1
	Other frozen foods	8,621	...	...	...	...
5	Groceries (exc. as specified)	416,848	57.1	431	639,453	65.2
	Flour, related products	95,107	...	49	201,556	47.2
	Oleomargarine, butter substitutes	23,626	...	69	49,157	48.1
	Cooking oils (exc. lard)	65,094	...	11	168,530	38.6
	Breakfast cereals	39,436	...	50	161,668	24.4
	Bakery products	88,327	...	243	125,145	70.6
	Tea	9,509	...	53	53,343	17.8
	Dried fruits	3,772	...	21	50,613	7.4
	Other groceries	91,977	...	...	...	...
6	Dairy products, ice cream, ices	1,018	0.1	58	69,110	1.5
	Butter	165	...	26	26,467	0.6
	Cheese	100	...	12	4,999	2.0
	Other dairy products (exc. canned milk)	556	...	5	27,892	2.0
	Not analyzed in detail	197	...	15	9,752	2.0
7	Eggs, poultry	206	0.0	11	1,404	14.7
13	Soft drinks	936	0.1	8	1,681	55.7
16	Soaps, toilet and other	78,361	10.7	15	205,852	38.1
21	Feed (mixed, other)	12,019	1.6	17	80,747	14.9
44	Drugs, drug sundries	627	0.1	15	143,453	0.4
	Commodities, n.e.c.	38,994	5.3	...	...	...
	West North Central Division					
	All establishments	295,204	...	276	...	...
	Those analyzing commodity lines, total	294,015	100.0	257	...	...
1	Canned, bottled foods	62,772	21.3	55	107,213	58.5
	Canned baby foods	2,696	...	10	22,447	12.0
	Canned fruits, fruit juices	4,694	...	12	24,891	18.8
	Canned vegetables, vegetable juices	3,694	...	38	38,694	9.5
	Canned fish, sea foods	1,121	...	4	13,007	8.6
	Canned milk	38,000	...	9	49,489	76.8
	Other canned foods	12,567	...	...	...	...
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES--Continued					
	West North Central Division--Continued					
2	Coffee	11,195	3.8	42	48,045	23.3
3	Confectionery	1,657	0.6	21	15,516	10.7
	Candy, including chocolate	1,618	...	10	13,854	11.7
	Fountain syrups, other confections	39	...	11	1,662	2.3
4	Frozen foods	6,721	2.3	50	21,131	31.8
	Frozen fruits	772	...	31	19,620	3.9
	Frozen vegetables	2,374	...	10	17,536	13.5
	Other frozen foods	3,575	...	...	...	...
5	Groceries (exc. as specified)	144,290	49.2	200	228,844	63.0
	Flour, related products	31,831	...	19	76,911	41.4
	Oleomargarine, butter substitutes	2,140	...	29	14,990	14.3
	Breakfast cereals	25,069	...	34	79,723	31.4
	Bakery products	46,033	...	128	60,956	75.5
	Tea	963	...	31	15,844	6.1
	Dried fruits	879	...	9	14,405	6.1
	Other groceries	37,375	...	...	...	...
6	Dairy products, ice cream, ices	655	0.2	35	31,081	2.1
	Cheese	279	...	23	14,005	2.0
	Other dairy products (exc. canned milk)	376	...	...	...	...
7	Eggs, poultry	139	(s)	9	1,058	13.1
13	Soft drinks	662	0.2	7	662	100.0
16	Soaps, toilet and other	45,338	15.4	11	89,945	50.4
21	Feed (mixed, other)	6,420	2.2	10	32,134	20.0
116	Converted paper products	2,601	0.9	4	7,309	35.6
	Commodities, n.e.c.	11,565	3.9	...	...	...
	South Atlantic Division					
	All establishments	402,265	...	260	...	...
	Those analyzing commodity lines, total	402,295	100.0	258	...	...
1	Canned, bottled foods	79,635	19.8	65	138,079	57.7
	Canned baby foods	2,658	...	10	29,483	9.0
	Canned fruits, fruit juices	5,902	...	13	31,521	18.7
	Canned vegetables, vegetable juices	4,344	...	53	50,199	8.6
	Canned fish, sea foods	1,049	...	6	20,678	5.1
	Canned meats	6,509	...	5	18,945	34.4
	Canned milk	48,832	...	9	63,321	77.1
	Other canned foods	10,341	...	17	68,565	15.1
2	Coffee	30,213	7.5	51	65,431	46.2
3	Confectionery	1,074	0.3	19	16,417	6.5
	Candy, including chocolate	792	...	15	12,806	6.2
	Other confections	282	...	...	...	...
4	Frozen foods	6,814	1.7	55	23,657	28.8
	Frozen fruits	735	...	44	22,699	3.2
	Frozen vegetables	2,221	...	14	15,617	14.2
	Other frozen foods	3,858	...	55	23,657	16.3
5	Groceries (exc. as specified)	232,839	57.8	222	322,359	72.2
	Flour, related products	34,697	...	41	96,083	36.1
	Oleomargarine, butter substitutes	6,182	...	49	33,970	18.2
	Cooking oils (exc. lard)	25,697	...	38	83,013	31.0
	Breakfast cereals	20,591	...	54	98,121	21.0
	Bakery products	78,541	...	151	95,694	82.1
	Tea	1,178	...	46	29,181	4.0
	Dried fruits	1,053	...	7	12,453	8.4
	Other groceries	64,900	...	...	...	...
6	Dairy products, ice cream, ices	933	0.2	48	50,743	1.8
	Cheese	468	...	34	14,687	3.2
	Other dairy products (exc. canned milk)	465	...	...	...	...
16	Soaps, toilet and other	35,211	8.8	13	99,805	35.3
21	Feed (mixed, other)	3,518	0.9	22	23,850	14.8
116	Converted paper products	2,785	0.7	5	7,808	35.7
	Commodities, n.e.c.	9,173	2.3	...	...	...
	East South Central Division					
	All establishments	142,942	...	113	...	...
	Those analyzing commodity lines, total	142,942	100.0	113	...	...
1	Canned, bottled foods	38,828	27.2	28	58,058	66.9
	Canned baby foods	1,109	...	5	9,092	12.2
	Canned fruits, fruit juices	913	...	5	9,092	9.9
	Canned vegetables, vegetable juices	771	...	24	18,140	4.2
	Canned milk	30,149	...	4	33,667	89.6
	Other canned foods	5,886	...	...	...	...
2	Coffee	9,195	6.4	21	20,102	45.7
3	Confectionery	157	0.1	7	2,869	5.5
4	Frozen foods	1,515	1.0	23	9,442	16.0
	Frozen fruits	90	...	18	8,925	1.0
	Other frozen foods	1,425	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES--Continued					
	East South Central Division--Continued					
5	Groceries (exc. as specified)	61,505	43.1	98	105,728	58.2
	Flour, related products	8,116	...	18	25,285	32.1
	Oleomargarine, butter substitutes	1,377	...	19	9,048	15.2
	Cooking oils (exc. lard)	12,380	...	19	44,170	28.0
	Breakfast cereals	4,915	...	18	29,099	16.9
	Bakery products	28,236	...	69	36,031	78.4
	Tea	547	...	27	10,706	5.1
	Dried fruits	443	...	4	5,641	7.8
	Other groceries	5,491	...	42	40,356	13.6
6	Dairy products, ice cream, ices	293	0.2	20	12,707	2.3
21	Feed (mixed, other)	2,955	2.1	10	7,394	40.0
	Commodities, n.e.c.	28,494	19.9	...	...	...
	West South Central Division					
	All establishments	282,030	...	208	...	...
	Those analyzing commodity lines, total	270,607	100.0	175	...	...
1	Canned, bottled foods	36,448	13.5	26	65,880	55.3
	Canned baby foods	1,924	...	9	23,399	8.2
	Canned fruits, fruit juices	5,373	...	10	24,213	22.2
	Canned vegetables, vegetable juices	3,071	...	20	27,769	11.0
	Canned fish, sea foods	1,355	...	6	17,399	7.8
	Canned meats	4,578	...	4	16,125	28.4
	Other canned foods	20,147	...	...	...	...
2	Coffee	12,119	4.5	19	307,037	3.9
3	Confectionery	2,525	0.9	18	15,145	16.7
4	Frozen foods	2,430	0.9	27	5,949	40.8
	Frozen fruits	188	...	10	4,656	4.0
	Other frozen foods	2,242	...	...	...	...
5	Groceries (exc. as specified)	174,141	64.5	129	233,367	74.6
	Flour, related products	31,466	...	31	60,782	51.8
	Oleomargarine, butter substitutes	1,528	...	11	10,732	14.2
	Cooking oils (exc. lard)	19,455	...	12	62,992	30.9
	Breakfast cereals	9,362	...	39	64,242	14.6
	Bakery products	40,102	...	72	45,288	88.5
	Tea	6,341	...	17	19,691	32.2
	Dried fruits	714	...	6	8,088	8.8
	Other groceries	65,173	...	...	...	...
6	Dairy products, ice cream, ices	402	0.1	10	15,634	2.6
13	Soft drinks	869	0.3	10	928	93.6
16	Soaps, toilet and other	34,693	12.8	6	77,093	45.0
21	Feed (mixed, other)	1,236	0.4	16	18,631	6.6
	Commodities, n.e.c.	5,744	2.1	...	...	...
	Mountain Division					
	All establishments	(x)	...	97	...	...
	Those analyzing commodity lines, total	66,594	100.0	88	...	...
1	Canned, bottled foods	17,364	26.1	16	27,646	62.8
	Canned fruits, fruit juices	1,285	...	5	6,410	20.0
	Canned vegetables, vegetable juices	441	...	11	8,393	5.2
	Canned milk	11,025	...	4	11,173	98.7
	Other canned foods	4,613	...	...	...	...
2	Coffee	7,728	11.6	33	17,760	43.5
3	Confectionery	424	0.6	6	2,825	15.0
4	Frozen foods	616	0.9	16	3,247	19.0
	Frozen fruits	46	...	9	2,329	2.0
	Other frozen foods	480	...	...	...	...
	Not analyzed in detail	90	...	1	285	31.6
5	Groceries (exc. as specified)	32,994	49.6	78	50,453	65.4
	Flour, related products	5,925	...	21	16,843	35.2
	Oleomargarine, butter substitutes	305	...	8	2,143	14.2
	Breakfast cereals	4,530	...	13	22,787	19.9
	Bakery products	11,518	...	35	14,102	81.7
	Tea	469	...	21	8,191	5.7
	Other groceries	10,247	...	...	...	...
6	Dairy products, ice cream, ices	95	0.1	8	8,624	1.1
16	Soaps, toilet and other	5,170	7.8	7	17,404	29.7
21	Feed (mixed, other)	175	0.3	5	5,390	3.2
44	Drugs, drug sundries	213	0.3	4	7,835	2.7
	Commodities, n.e.c.	1,815	2.7	...	...	...
	Pacific Division					
	All establishments	499,658	...	203	...	...
	Those analyzing commodity lines, total	499,201	100.0	201	...	...
1	Canned, bottled foods	97,429	19.5	32	157,659	61.8
	Canned baby foods	3,950	...	9	36,152	10.9
	Canned fruits, fruit juices	11,607	...	16	52,626	22.0
	Canned vegetables	8,081	...	18	63,142	12.8
	Canned fish, sea foods	3,155	...	8	34,929	9.0
	Canned meats	8,650	...	7	29,251	29.6
	Canned milk	41,309	...	7	43,582	95.2
	Other canned foods	20,477	...	15	86,152	23.8
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES--Continued					
	Pacific Division--Continued					
2	Coffee	40,961	8.2	60	88,698	46.2
3	Confectionery	2,039	0.4	17	15,441	13.2
4	Frozen foods	6,698	1.3	27	19,796	33.8
	Frozen fruits	517	...	18	15,977	3.2
	Other frozen foods	6,181	...	...	...	...
5	Groceries (exc. as specified)	254,849	51.2	163	416,124	61.2
	Flour, related products	57,357	...	42	141,222	40.6
	Oleomargarine, butter substitutes	8,410	...	20	30,433	27.6
	Cooking oils (exc. lard)	42,638	...	5	79,065	53.9
	Breakfast cereals	20,885	...	32	132,418	15.8
	Bakery products	39,539	...	55	45,442	87.0
	Tea	1,738	...	27	33,982	5.1
	Dried fruits	1,226	...	8	22,205	5.5
	Other groceries	83,056	...	...	...	...
6	Dairy products, ice cream, ices	629	0.1	7	35,540	1.8
13	Soft drinks	2,662	0.5	8	3,831	69.5
16	Soaps, toilet and other	36,798	7.4	14	104,305	35.3
21	Feed (mixed, other)	32,331	6.5	19	92,717	34.9
44	Drugs, drug sundries	634	0.1	9	64,342	1.0
	Commodities, n.e.c.	24,171	4.8	...	...	...
	FARM PRODUCTS (EDIBLE) SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	221,266	...	146	...	...
	Those analyzing commodity lines, total	220,111	100.0	144	...	...
1	Canned, bottled foods	1,229	0.6	18	80,061	1.5
3	Confectionery	885	0.4	50	73,156	1.2
4	Frozen foods	911	0.4	15	39,184	2.3
	Frozen fruits	256	...	14	34,113	0.8
	Frozen vegetables	211	...	13	10,941	1.9
	Other frozen foods	444	...	13	15,892	2.8
5	Groceries (exc. as specified)	21,572	9.8	14	61,408	35.1
6	Dairy products, ice cream, ices	187,217	85.1	144	220,111	85.1
	Butter	32,994	...	29	117,600	28.0
	Cheese	52,918	...	54	132,311	40.0
	Ice cream, ices	63,611	...	87	82,527	77.1
	Milk, cream (fluid)	22,268	...	22	60,734	36.7
	Other dairy products (exc. canned milk)	15,426	...	...	...	...
7	Eggs, poultry	7,612	3.4	11	73,837	10.3
13	Soft drinks	39	(z)	4	16,505	0.2
	Commodities, n.e.c.	635	0.3	...	...	...
126	Service receipts	11	(z)	...	...	...
	East North Central Division					
	All establishments	268,447	...	141	...	...
	Those analyzing commodity lines, total	265,550	100.0	132	...	...
1	Canned, bottled foods	4,727	1.8	21	82,924	5.7
3	Confectionery	1,500	0.6	40	89,589	1.7
4	Frozen foods	5,150	1.9	18	42,219	12.2
	Frozen fruits	2,745	...	9	25,403	10.8
	Frozen vegetables	1,683	...	11	32,953	5.1
	Other frozen foods	262	...	8	30,779	0.8
	Not analyzed in detail	460	...	5	6,156	7.5
5	Groceries (exc. as specified)	33,539	12.6	23	105,851	31.7
6	Dairy products, ice cream, ices	209,844	79.1	131	265,143	79.1
	Butter	35,885	...	23	117,249	30.6
	Cheese	58,756	...	68	142,116	41.3
	Ice cream, ices	41,322	...	68	96,273	42.9
	Milk, cream (fluid)	52,986	...	23	83,553	63.4
	Other dairy products (exc. canned milk)	20,895	...	42	185,611	11.2
7	Eggs, poultry	9,866	3.7	16	105,700	9.3
	Eggs	8,994	...	16	105,700	8.5
	Poultry (live or dressed)	872	...	5	20,061	4.3
	Commodities, n.e.c.	640	0.2	...	...	...
126	Service receipts	284	0.1	...	...	...
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division					
	All establishments	75,194	...	123	...	...
	Those analyzing commodity lines, total	69,485	100.0	110	...	...
1	Canned, bottled foods	332	0.5	13	31,362	1.0
3	Confectionery	291	0.4	22	31,155	0.9

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM PRODUCTS (EDIBLE) SALES BRANCHES—Continued					
	South Atlantic Division—Continued					
4	Frozen foods	4,362	6.3	35	17,368	25.1
	Frozen fruits	728	...	21	12,564	5.8
	Frozen vegetables	2,232	...	20	11,559	19.3
	Other frozen foods	710	...	20	12,464	5.7
	Not analyzed in detail	692	...	13	3,783	18.3
5	Groceries (exc. as specified)	14,780	21.3	16	33,471	44.2
6	Dairy products, ice cream, ices	47,666	68.5	108	67,848	70.2
	Butter	1,431	...	10	10,315	13.9
	Cheese	21,200	...	39	42,797	49.5
	Ice cream, ices	22,633	...	71	26,595	85.1
	Milk, cream (fluid)	968	...	4	3,001	32.2
	Other dairy products (exc. canned milk)	1,434	...	22	34,961	4.1
7	Eggs, poultry	1,924	2.8	5	4,578	42.0
	Commodities, n.e.c.	130	0.2	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	(x)	...	46	...	...
	Those analyzing commodity lines, total	50,991	100.0	45	...	...
1	Canned, bottled foods	457	0.9	11	43,030	1.1
	Canned milk	457	...	11	43,030	1.1
3	Confectionery	754	1.5	13	43,229	1.7
5	Groceries (exc. as specified)	20,122	39.5	11	43,030	46.8
6	Dairy products, ice cream, ices	29,223	57.3	45	50,991	57.3
	Cheese	21,198	...	19	44,689	47.4
	Ice cream, ices	4,305	...	25	4,818	89.4
	Milk, cream (fluid)	1,753	...	6	2,457	71.3
	Other dairy products (exc. canned milk)	1,967	...	...	...	...
	Commodities, n.e.c.	435	0.8	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	BEER, WINES, DISTILLED SPIRITS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	DRUGS, DRUG SUNDRIES SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	175,731	...	54	...	...
	Those analyzing commodity lines, total	174,596	100.0	50	...	...
16	Soaps, toilet and other	183	0.1	7	31,833	0.6
44	Drugs, drug sundries	168,141	96.3	50	174,596	96.3
	Commodities, n.e.c.	6,272	3.6	...	...	...
	DRUGS, DRUG SUNDRIES SALES BRANCHES—Continued					
	East North Central Division					
	All establishments	96,268	...	49	...	...
	Those analyzing commodity lines, total	96,064	100.0	47	...	...
16	Soaps, toilet and other	1,092	1.1	5	11,145	9.8
44	Drugs, drug sundries	93,180	97.0	47	96,064	97.0
	Commodities, n.e.c.	1,792	1.9	...	...	...
	West North Central Division					
	All establishments	46,982	...	30	...	...
	Those analyzing commodity lines, total	46,982	100.0	30	...	...
16	Soaps, toilet and other	35	0.1	4	6,633	0.5
44	Drugs, drug sundries	46,446	98.8	30	46,982	98.8
	Commodities, n.e.c.	501	1.1	...	...	...
	South Atlantic Division					
	All establishments	50,736	...	23	...	...
	Those analyzing commodity lines, total	50,736	100.0	23	...	...
44	Drugs, drug sundries	49,685	97.9	23	50,736	97.9
	Commodities, n.e.c.	1,051	2.1	...	...	...
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	30,372	...	18	...	...
	Those analyzing commodity lines, total	30,372	100.0	18	...	...
44	Drugs, drug sundries	29,634	97.6	18	30,372	97.6
	Commodities, n.e.c.	738	2.4	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	(x)	...	55	...	...
	Those analyzing commodity lines, total	72,368	100.0	54	...	...
16	Soaps, toilet and other	686	0.9	9	10,717	6.4
44	Drugs, drug sundries	70,877	98.0	54	72,368	98.0
	Drugs, pharmaceuticals	50,864	...	32	56,162	90.6
	Proprietary medicines, toiletries, (exc. soap)	12,334	...	16	20,382	60.5
	Druggists sundries	4,852	...	5	10,663	45.5
	Not analyzed in detail	2,827	...	8	2,827	100.0
	Commodities, n.e.c.	805	1.1	...	...	...
	INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES					
	New England Division					
	All establishments	(x)	...	43	...	...
	Those analyzing commodity lines, total	74,495	100.0	42	...	...
48	Industrial chemicals, n.e.c.	64,618	86.7	31	68,054	95.0
	Commodities, n.e.c.	9,877	13.3	...	...	...
	Middle Atlantic Division					
	All establishments	555,524	...	98	...	...
	Those analyzing commodity lines, total	555,066	100.0	96	...	...
47	Agricultural chemicals (exc. fertilizer)	5,791	1.0	9	237,954	2.4
48	Industrial chemicals, n.e.c.	351,162	63.3	62	461,669	76.1
	Commodities, n.e.c.	198,110	35.7	...	...	...
126	Service receipts	3	(z)	...	...	...
	East North Central Division					
	All establishments	323,706	...	119	...	...
	Those analyzing commodity lines, total	323,127	100.0	115	...	...
47	Agricultural chemicals (exc. fertilizer)	9,860	3.0	11	101,132	9.7
48	Industrial chemicals, n.e.c.	234,583	72.7	78	281,259	83.4
83	Metal-working machinery	116	(z)	5	1,233	9.4
	Welding machinery, equipment	116	...	5	1,233	9.4
	Commodities, n.e.c.	78,567	24.3	...	...	...
126	Service receipts	1	(z)	...	...	...
	West North Central Division					
	All establishments	(x)	...	37	...	...
	Those analyzing commodity lines, total	41,788	100.0	36	...	...
47	Agricultural chemicals (exc. fertilizer)	2,515	6.0	5	7,389	34.0
48	Industrial chemicals, n.e.c.	29,169	69.8	25	32,734	89.1
	Commodities, n.e.c.	10,104	24.2	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES--Continued					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	69,594	...	72	...	...
	Those analyzing commodity lines, total	68,817	100.0	70	...	...
47	Agricultural chemicals (exc. fertilizer)	2,325	3.4	7	7,715	30.1
48	Industrial chemicals, n.e.c.	47,952	69.7	48	54,676	87.7
	Commodities, n.e.c.	18,523	26.9	...	...	...
126	Service receipts	17	(z)	...	...	...
	PAINTS, VARNISHES SALES BRANCHES					
	New England Division					
	All establishments	11,796	...	37	...	...
	Those analyzing commodity lines, total	11,796	100.0	37	...	...
45	Paints, varnishes, lacquers	10,748	91.1	37	11,796	91.1
56	Hardware	204	1.7	23	2,561	8.0
114	Wallpaper	207	1.8	28	8,567	2.4
	Commodities, n.e.c., and service receipts	637	5.4	...	...	...
	Middle Atlantic Division					
	All establishments	105,309	...	109	...	...
	Those analyzing commodity lines, total	104,876	100.0	107	...	...
45	Paints, varnishes, lacquers	83,372	79.5	107	104,876	79.5
56	Hardware	602	0.6	55	16,137	3.7
114	Wallpaper	633	0.6	60	15,764	4.0
	Commodities, n.e.c., and service receipts	20,269	19.3	...	...	...
	East North Central Division					
	All establishments	76,682	...	101	...	...
	Those analyzing commodity lines, total	75,967	100.0	99	...	...
45	Paints, varnishes, lacquers	66,146	87.1	99	75,967	87.1
56	Hardware	580	0.8	50	8,950	6.5
114	Wallpaper	1,398	1.8	64	13,758	10.2
	Commodities, n.e.c., and service receipts	7,843	10.3	...	...	...
	West North Central Division					
	All establishments	22,258	...	54	...	...
	Those analyzing commodity lines, total	22,258	100.0	54	...	...
45	Paints, varnishes, lacquers	18,402	82.7	54	22,258	82.7
56	Hardware	249	1.1	27	4,063	6.1
114	Wallpaper	432	1.9	36	5,633	7.7
	Commodities, n.e.c., and service receipts	3,175	14.3	...	...	...
	South Atlantic Division					
	All establishments	33,206	...	72	...	...
	Those analyzing commodity lines, total	32,224	100.0	67	...	...
45	Paints, varnishes, lacquers	24,467	75.9	67	32,224	75.9
56	Hardware	564	1.8	40	10,179	5.5
114	Wallpaper	396	1.2	49	20,687	1.9
	Commodities, n.e.c., and service receipts	6,797	21.1	...	...	...
	East South Central Division					
	All establishments	(x)	...	28	...	...
	Those analyzing commodity lines, total	8,313	100.0	27	...	...
45	Paints, varnishes, lacquers	6,083	73.2	27	8,313	73.2
56	Hardware	473	5.7	18	5,360	8.8
114	Wallpaper	383	4.6	24	6,065	6.3
	Commodities, n.e.c., and service receipts	1,374	16.5	...	...	...
	West South Central Division					
	All establishments	22,340	...	57	...	...
	Those analyzing commodity lines, total	20,535	100.0	52	...	...
45	Paints, varnishes, lacquers	16,170	78.8	52	20,535	78.8
56	Hardware	486	2.4	20	8,572	5.7
114	Wallpaper	358	1.7	32	10,611	3.4
	Commodities, n.e.c., and service receipts	3,521	17.1	...	...	...
	PAINTS, VARNISHES SALES BRANCHES--Continued					
	Mountain Division					
	All establishments	(x)	...	37	...	...
	Those analyzing commodity lines, total	10,596	100.0	36	...	...
45	Paints, varnishes, lacquers	6,890	65.1	36	10,596	65.1
56	Hardware	112	1.0	9	1,576	7.1
114	Wallpaper	519	4.9	32	9,413	5.5
	Commodities, n.e.c.	3,075	29.0	...	...	...
	Pacific Division					
	All establishments	(x)	...	204	...	...
	Those analyzing commodity lines, total	62,971	100.0	203	...	...
45	Paints, varnishes, lacquers	42,940	68.2	203	62,971	68.2
56	Hardware	1,232	2.0	78	10,189	12.1
114	Wallpaper	2,267	3.6	163	41,540	5.4
	Commodities, n.e.c.	16,532	26.2	...	...	...
	CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	206,822	...	109	...	...
	Those analyzing commodity lines, total	202,238	100.0	103	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	101,662	50.3	50	111,951	90.8
	Underwear, hosiery	13,852	...	11	38,517	36.0
	Suits, coats, overcoats	19,236	...	15	25,404	75.7
	Other clothing, furnishings (men's, boys')	68,574	...	37	90,808	75.5
33	Women's, children's clothing, accessories (exc. shoes)	53,598	26.5	44	58,573	91.5
	Dresses	9,546	...	9	9,546	100.0
	Children's, infants' wear (exc. footwear)	19,029	...	15	19,654	96.8
	Other apparel, accessories (exc. shoes)	25,023	...	...	...	...
34	Shoes, other footwear	46,551	23.0	13	46,551	100.0
	Men's, boys' shoes	20,874	...	6	33,666	62.0
	Women's, misses' shoes	9,666	...	7	35,088	27.5
	Children's, infants' shoes	3,336	...	6	33,666	9.9
	Other footwear	12,675	...	10	42,052	30.1
	Commodities, n.e.c.	427	0.2	...	....	...
	East North Central Division					
	All establishments	62,374	...	27	...	...
	Those analyzing commodity lines, total	62,374	100.0	27	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	26,288	42.1	12	32,820	80.1
33	Women's, children's clothing, accessories (exc. shoes)	13,019	20.9	13	17,304	75.2
34	Shoes, other footwear	22,923	36.8	6	22,923	100.0
	Commodities, n.e.c.	144	0.2	...	...	...
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	31,083	...	32	...	...
	Those analyzing commodity lines, total	31,083	100.0	32	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	22,451	72.2	20	24,405	92.0
	Underwear, hosiery	5,035	...	5	14,685	34.3
	Other clothing, furnishings (men's, boys')	17,416	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes)	2,856	9.2	10	3,648	78.3
34	Shoes, other footwear	5,283	17.0	7	5,645	93.6
	Commodities, n.e.c.	493	1.6	...	...	...
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES--Continued					
	Middle Atlantic Division					
	All establishments	1,090,978	...	122	...	...
	Those analyzing commodity lines, total	1,084,208	100.0	120	...	...
32	Men's, boys' clothing, furnishings (exc. shoes)	1,937	0.2	4	17,258	11.2
33	Women's, children's clothing, accessories (exc. shoes)	37,009	3.4	19	39,354	94.0
	Hosiery, underwear	31,987	...	18	37,673	84.9
	Other apparel, accessories (exc. shoes)	5,022	...	...	...	...
35	Piece goods (woven)	939,829	86.7	53	996,021	94.4
	Cotton	309,272	...	12	357,084	86.6
	Rayon, nylon, other synthetic	294,254	...	28	542,833	54.2
	Silk	2,783	...	6	49,918	5.6
	Wool	278,892	...	13	321,171	86.8
	Other woven piece goods	21,725	...	8	57,932	37.5
	Not analyzed in detail	32,903	...	6	52,939	62.2
36	Home furnishings (textile)	22,520	2.1	14	247,224	9.1
	Curtains, draperies	4,090	...	8	10,056	40.7
	Bedspreads, comfortables, blankets	7,154	...	7	238,797	3.0
	Other textile home furnishings	11,276	...	...	...	...
37	Miscellaneous dry goods	62,061	5.7	45	377,208	16.4
	Knit fabrics, lace fabrics	18,123	...	9	51,924	34.9
	Notions, thread, buttons, closures	22,823	...	25	34,207	66.7
	Other dry goods	18,104	...	...	...	...
	Not analyzed in detail	3,011	...	5	3,011	100.0
	Commodities, n.e.c., and service receipts	20,852	1.9	...	...	...
	East North Central Division					
	All establishments	44,206	...	27	...	...
	Those analyzing commodity lines, total	44,206	100.0	27	...	...
33	Women's, children's clothing, accessories (exc. shoes)	11,814	26.7	4	11,814	100.0
37	Miscellaneous dry goods	17,965	40.7	17	20,170	89.1
	Commodities, n.e.c., and service receipts	14,427	32.6	...	...	...
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	16,308	...	29	...	...
	Those analyzing commodity lines, total	13,496	100.0	26	...	...
33	Women's, children's clothing, accessories (exc. shoes)	3,036	22.5	5	3,036	100.0
35	Piece goods (woven)	1,508	11.2	4	1,911	78.9
36	Home furnishings (textile)	1,943	14.4	6	2,146	90.5
37	Miscellaneous dry goods	6,846	50.7	14	7,142	95.8
	Notions, thread, buttons, closures	6,024	...	12	6,726	89.6
	Other dry goods	822	...	...	...	...
	Commodities, n.e.c., and service receipts	163	1.2	...	...	...
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES					
	New England Division					
	All establishments	7,960	...	17	...	...
	Those analyzing commodity lines, total	7,960	100.0	17	...	...
43	Furniture (household, office, store)	6,926	87.0	17	7,960	87.0
	Household furniture	1,544	...	5	3,634	42.5
	Other furniture	5,382	...	...	...	...
71	Stationers', office supplies (exc. paper)	76	1.0	6	1,915	4.0
	Commodities, n.e.c.	727	9.1	...	...	...
126	Service receipts	231	2.9	9	2,143	10.8
	Middle Atlantic Division					
	All establishments	(x)	...	53	...	...
	Those analyzing commodity lines, total	61,669	100.0	52	...	...
43	Furniture (household, office, store)	59,324	96.2	52	61,669	96.2
	Household furniture	28,016	...	26	44,454	63.0
	Office furniture (metal)	9,979	...	14	10,631	93.9
	Other furniture	21,329	...	...	...	...
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES--Continued					
	Middle Atlantic Division--Continued					
71	Stationers', office supplies (exc. paper)	128	0.2	10	2,377	5.4
116	Converted paper products	561	0.9	7	2,369	23.7
	Paper stationery, office supplies	561	...	7	2,369	23.7
	Commodities, n.e.c.	1,154	1.9	...	...	...
126	Service receipts	502	0.8	12	6,589	7.6
	East North Central Division					
	All establishments	31,746	...	50	...	...
	Those analyzing commodity lines, total	31,746	100.0	50	...	...
43	Furniture (household, office, store)	26,824	84.5	50	31,746	84.5
	Household furniture	6,381	...	21	13,416	47.6
	Office furniture (wooden)	2,286	...	5	3,328	68.7
	Office furniture (metal)	5,599	...	9	6,039	92.7
	Other furniture	12,558	...	...	...	...
71	Stationers', office supplies (exc. paper)	254	0.8	17	9,082	2.8
	Commodities, n.e.c.	3,860	12.2	...	...	...
126	Service receipts	808	2.5	19	11,450	7.0
	West North Central Division					
	All establishments	8,189	...	16	...	...
	Those analyzing commodity lines, total	8,189	100.0	16	...	...
43	Furniture (household, office, store)	7,531	91.9	16	8,189	91.9
	Household furniture	2,233	...	8	5,672	39.4
	Other furniture	5,298	...	...	...	...
71	Stationers', office supplies (exc. paper)	33	0.4	5	1,049	3.1
	Commodities, n.e.c.	472	5.8	...	...	...
126	Service receipts	153	1.9	6	1,224	12.5
	South Atlantic Division					
	All establishments	22,151	...	24	...	...
	Those analyzing commodity lines, total	22,151	100.0	24	...	...
43	Furniture (household, office, store)	19,159	86.5	24	22,151	86.5
	Household furniture	4,209	...	14	10,531	40.0
	Other furniture	14,950	...	...	...	...
71	Stationers', office supplies (exc. paper)	236	1.1	6	8,766	2.7
	Commodities, n.e.c.	2,391	10.8	...	...	...
126	Service receipts	365	1.6	7	8,980	4.1
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	(x)	...	16	...	...
	Those analyzing commodity lines, total	7,026	100.0	15	...	...
43	Furniture (household, office, store)	6,213	88.4	15	7,026	88.4
	Household furniture	1,388	...	10	5,035	27.6
	Other furniture	4,825	...	...	...	...
71	Stationers', office supplies (exc. paper)	73	1.0	4	1,106	6.6
	Commodities, n.e.c.	637	9.1	...	...	...
126	Service receipts	103	1.5	4	1,106	9.3
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	25,780	...	24	...	...
	Those analyzing commodity lines, total	25,780	100.0	24	...	...
43	Furniture (household, office, store)	22,800	88.5	24	25,780	88.5
	Household furniture	4,998	...	9	15,794	31.6
	Office furniture (metal)	5,476	...	6	5,586	98.0
	Other furniture	12,326	...	...	...	...
71	Stationers', office supplies (exc. paper)	63	0.2	6	2,945	2.1
	Commodities, n.e.c.	2,601	10.1	...	...	...
126	Service receipts	316	1.2	7	3,211	9.8
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	(x)	...	42	...	...
	Those analyzing commodity lines, total	158,041	100.0	41	...	...
36	Home furnishings (textile)	34,658	21.9	5	51,692	67.0
39	Chins, glassware, crockery	2,145	1.4	6	2,231	96.1
40	Kitchen utensils, miscellaneous homewares	13,067	8.3	11	13,496	96.8

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES--Continued					
	Middle Atlantic Division--Continued					
42	Floor coverings	52,381	33.1	13	88,559	59.1
	Carpets, rugs	48,785	...	11	85,140	57.3
	Other	608	...	...	...	...
	Not analyzed in detail	2,988	...	...	...	...
43	Furniture (household, office, store)	4,834	3.0	6	12,300	39.3
	Commodities, n.e.c.	50,859	32.2	...	...	...
126	Service receipts	97	0.1	...	...	...
	East North Central Division					
	All establishments	75,104	...	40	...	...
	Those analyzing commodity lines, total	74,686	100.0	38	...	...
40	Kitchen utensils, miscellaneous homewares	8,729	11.7	13	10,494	83.2
41	Musical instruments, phonograph records	9,264	12.4	6	9,264	100.0
42	Floor coverings	31,908	42.8	11	32,193	99.1
	Carpets, rugs	28,084	...	7	28,755	97.7
	Other	990	...	...	...	3.4
	Not analyzed in detail	2,834	...	3	2,834	100.0
43	Furniture (household, office, store)	2,781	3.7	5	4,097	67.9
	Commodities, n.e.c.	21,999	29.4	...	...	...
126	Service receipts	5	(z)	...	...	...
	West North Central Division (Not analyzed by commodity lines					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	50,644	...	27	...	...
	Those analyzing commodity lines, total	50,644	100.0	27	...	...
40	Kitchen utensils, miscellaneous homewares	4,330	8.5	7	4,477	96.7
42	Floor coverings	27,028	53.4	8	27,457	98.4
	Carpets, rugs	24,365	...	8	27,457	88.7
	Other	686	...	4	14,485	4.7
	Not analyzed in detail	1,977	...	1	2,406	82.2
43	Furniture (household, office, store)	1,666	3.3	6	2,581	64.5
	Commodities, n.e.c.	17,616	34.8	...	...	...
126	Service receipts	4	(z)	...	...	...
	WRAPPING PAPER, TWINE SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	FINE PAPER SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	FINE PAPER SALES BRANCHES--Continued					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	STATIONERY, OFFICE SUPPLIES SALES BRANCHES					
	New England Division					
	All establishments	1,650	...	12	...	...
	Those analyzing commodity lines, total	1,650	100.0	12	...	...
71	Stationers', office supplies (exc. paper)	528	32.0	9	1,066	49.5
116	Converted paper products	619	37.5	8	885	69.9
	Paper stationery, office supplies	619	...	8	885	69.9
	Commodities, n.e.c.	496	30.1	...	...	...
126	Service receipts	7	0.4	...	...	...
	Middle Atlantic Division					
	All establishments	(x)	...	37	...	...
	Those analyzing commodity lines, total	17,421	100.0	36	...	...
71	Stationers', office supplies (exc. paper)	5,961	34.2	28	8,742	68.2
116	Converted paper products	8,189	47.1	25	9,688	84.5
	Commodities, n.e.c.	3,195	18.3	...	...	...
126	Service receipts	76	0.4	...	...	...
	East North Central Division					
	All establishments	13,440	...	37	...	...
	Those analyzing commodity lines, total	13,440	100.0	37	...	...
71	Stationers', office supplies (exc. paper)	3,765	28.0	31	7,091	53.1
116	Converted paper products	6,209	46.2	26	7,651	81.2
	Commodities, n.e.c.	3,389	25.2	...	...	...
126	Service receipts	77	0.6	...	...	...
	West North Central Division					
	All establishments	1,583	...	17	...	...
	Those analyzing commodity lines, total	1,583	100.0	17	...	...
71	Stationers', office supplies (exc. paper)	859	54.3	16	1,432	60.0
116	Converted paper products	724	45.7	13	1,008	71.8
	Paper stationery, office supplies	724	...	13	1,008	71.8
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	1,766	...	18	...	...
	Those analyzing commodity lines, total	1,766	100.0	18	...	...
71	Stationers', office supplies (exc. paper)	368	20.8	14	752	48.9
116	Converted paper products	755	42.8	14	1,199	63.0
	Commodities, n.e.c.	643	36.4	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	17,382	...	33	...	...
	Those analyzing commodity lines, total	17,382	100.0	33	...	...
71	Stationers', office supplies (exc. paper)	1,723	9.9	19	7,379	23.4
75	Office machines	139	0.8	7	5,937	2.3
116	Converted paper products	9,903	57.0	19	12,727	77.8
	Commodities, n.e.c.	5,508	31.7	...	...	...
126	Service receipts	109	0.6	...	...	...
	OTHER PAPER PRODUCTS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	OTHER PAPER PRODUCTS SALES BRANCHES—Continued					
	Middle Atlantic Division					
	(Not analyzed by commodity lines)					
	East North Central Division					
	(Not analyzed by commodity lines)					
	West North Central Division					
	(Not analyzed by commodity lines)					
	South Atlantic Division					
	(Not analyzed by commodity lines)					
	East South Central Division					
	(Not analyzed by commodity lines)					
	West South Central Division					
	(Not analyzed by commodity lines)					
	Mountain Division					
	(Not analyzed by commodity lines)					
	Pacific Division					
	(Not analyzed by commodity lines)					
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES					
	New England Division					
	All establishments	57,789	...	31	...	...
	Those analyzing commodity lines, total	57,789	100.0	31	...	...
51	Automotive parts, accessories, etc.	47,917	82.9	31	57,789	82.9
54	Radios, television sets, home appliances and specialties	1,403	2.4	5	21,876	6.4
56	Hardware	223	0.4	4	16,498	1.4
119	Toys, games, athletic goods	1,037	1.8	6	26,080	4.0
	Commodities, n.e.c.	7,109	12.3	...	...	...
126	Service receipts	100	0.2	...	...	...
	Middle Atlantic Division					
	All establishments	(x)	...	128	...	...
	Those analyzing commodity lines, total	288,709	100.0	127	...	...
43	Furniture (household, office, store)	282	0.1	9	52,009	0.5
51	Automotive parts, accessories, etc.	245,827	85.1	127	288,709	85.1
52	Electrical wiring supplies, construction materials	1,886	0.6	8	58,746	3.2
53	Electrical apparatus, equipment	1,385	0.5	7	27,837	5.0
54	Radios, television sets, home appliances and specialties	8,130	2.8	24	102,623	7.9
56	Hardware	1,394	0.5	20	78,967	1.8
86	Industrial equipment, supplies	14,696	5.1	10	65,510	22.4
119	Toys, games, athletic goods	5,653	2.0	27	119,129	4.7
	Commodities, n.e.c.	9,206	3.2	...	...	...
126	Service receipts	250	0.1	9	1,494	16.7
	East North Central Division					
	All establishments	(x)	...	131	...	...
	Those analyzing commodity lines, total	379,518	100.0	130	...	...
43	Furniture (household, office, store)	189	(z)	7	44,951	0.4
51	Automotive parts, accessories, etc.	336,319	88.8	130	379,518	88.8
52	Electrical wiring supplies, construction materials	2,439	0.6	9	58,421	4.2
53	Electrical apparatus, equipment	3,302	0.9	7	27,713	11.9
54	Radios, television sets, home appliances and specialties	9,270	2.4	23	104,693	8.8
56	Hardware	1,605	0.4	19	83,917	1.9
86	Industrial equipment, supplies	13,991	3.7	11	63,904	21.9
119	Toys, games, athletic goods	5,488	1.4	24	119,533	4.6
	Commodities, n.e.c.	6,486	1.7	...	...	...
126	Service receipts	429	0.1	...	...	...
	West North Central Division					
	All establishments	206,674	...	90	...	...
	Those analyzing commodity lines, total	206,366	100.0	87	...	...
43	Furniture (household, office, store)	161	0.1	7	32,435	0.5
51	Automotive parts, accessories, etc.	180,571	87.6	87	206,366	87.6
52	Electrical wiring supplies, construction materials	1,113	0.5	8	37,949	2.9
53	Electrical apparatus, equipment	1,623	0.8	6	18,615	8.7
54	Radios, television sets, home appliances and specialties	5,489	2.6	19	85,668	6.4
56	Hardware	1,259	0.6	15	68,996	1.8
86	Industrial equipment, supplies	7,314	3.5	6	35,514	20.6
119	Toys, games, athletic goods	3,330	1.6	19	88,689	3.8
	Commodities, n.e.c.	5,505	2.7	...	...	...
126	Service receipts	1	(z)	...	...	...
	South Atlantic Division					
	All establishments	173,182	...	79	...	...
	Those analyzing commodity lines, total	173,182	100.0	79	...	...
43	Furniture (household, office, store)	203	0.1	6	30,286	0.7
50	Motor vehicles	432	0.2	4	1,071	40.3
51	Automotive parts, accessories, etc.	149,231	86.2	79	173,182	86.2
52	Electrical wiring supplies, construction materials	528	0.3	4	23,745	2.2
54	Radios, television sets, home appliances and specialties	7,537	4.4	15	69,320	10.9
56	Hardware	1,232	0.7	14	62,212	2.0
86	Industrial equipment, supplies	3,661	2.1	5	36,244	10.1
119	Toys, games, athletic goods	4,985	2.9	16	80,189	6.2
	Commodities, n.e.c.	5,065	2.9	...	...	...
126	Service receipts	308	0.2	...	...	...
	East South Central Division					
	All establishments	(x)	...	32	...	...
	Those analyzing commodity lines, total	63,711	100.0	31	...	...
51	Automotive parts, accessories, etc.	56,927	89.4	31	63,711	89.4
54	Radios, television sets, home appliances and specialties	3,323	5.2	6	28,631	11.6
56	Hardware	653	1.0	6	28,631	2.3
119	Toys, games, athletic goods	2,452	3.8	7	29,416	8.3
	Commodities, n.e.c.	356	0.6	...	...	...
	West South Central Division					
	All establishments	169,821	...	75	...	...
	Those analyzing commodity lines, total	169,821	100.0	75	...	...
43	Furniture (household, office, store)	154	0.1	6	25,838	0.6
51	Automotive parts, accessories, etc.	147,428	86.8	75	169,821	86.8
52	Electrical wiring supplies, construction materials	291	0.2	4	21,372	1.4
54	Radios, television sets, home appliances and specialties	8,139	4.8	16	74,557	10.9
56	Hardware	1,421	0.8	15	67,016	2.1
86	Industrial equipment, supplies	3,546	2.1	5	22,706	15.6
119	Toys, games, athletic goods	4,593	2.7	17	81,338	5.6
	Commodities, n.e.c.	4,249	2.5	...	...	...
	Mountain Division					
	All establishments	43,110	...	35	...	...
	Those analyzing commodity lines, total	42,923	100.0	32	...	...
51	Automotive parts, accessories, etc.	36,758	85.8	32	42,923	85.8
54	Radios, television sets, home appliances and specialties	1,737	4.0	7	19,721	8.8
56	Hardware	403	0.9	6	17,408	2.3
119	Toys, games, athletic goods	1,078	2.5	7	20,871	5.2
	Commodities, n.e.c.	2,848	6.6	...	...	...
126	Service receipts	99	0.2	...	...	...
	Pacific Division					
	All establishments	(x)	...	99	...	...
	Those analyzing commodity lines, total	182,015	100.0	98	...	...
43	Furniture (household, office, store)	237	0.1	6	30,409	0.8
51	Automotive parts, accessories, etc.	157,167	86.4	98	182,015	86.4
52	Electrical wiring supplies, construction materials	2,000	1.1	7	34,009	5.9
53	Electrical apparatus, equipment	1,297	0.7	6	13,363	9.7
54	Radios, television sets, home appliances and specialties	5,417	3.0	18	71,560	7.6
56	Hardware	1,135	0.6	14	60,214	1.9
86	Industrial equipment, supplies	5,136	2.8	7	35,223	14.6
119	Toys, games, athletic goods	3,778	2.1	19	81,292	4.6
	Commodities, n.e.c.	5,802	3.2	...	...	...
126	Service receipts	46	(z)	...	...	...
	WIRING SUPPLIES, APPARATUS SALES BRANCHES					
	New England Division					
	All establishments	141,438	...	27	...	...
	Those analyzing commodity lines, total	141,438	100.0	27	...	...
52	Electrical wiring supplies, construction materials	37,858	26.8	17	110,019	34.4
53	Electrical apparatus, equipment	85,887	60.7	17	123,245	69.7
	Commodities, n.e.c., and service receipts	17,693	12.5	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	WIRING SUPPLIES, APPARATUS SALES BRANCHES—Continued					
	Middle Atlantic Division					
	All establishments	(x)	...	93	...	...
	Those analyzing commodity lines, total	715,752	100.0	92	...	...
52	Electrical wiring supplies, construction materials	151,869	21.2	45	519,145	29.2
	Interior wiring, construction materials	47,361	...	19	267,521	17.7
	Outside construction materials	33,859	...	11	169,723	19.9
	Lighting fixtures (residentiel, commercial, industrial)	4,418	...	10	165,674	2.7
	Electric lamps (incandescent, fluorescent)	66,231	...	15	78,479	84.4
53	Electrical apparatus, equipment	438,739	61.3	61	618,831	70.9
	Commodities, n.e.c., and service receipts	125,144	17.5	...	...	...
	East North Central Division					
	All establishments	622,671	...	111	...	...
	Those analyzing commodity lines, total	622,671	100.0	111	...	...
52	Electrical wiring supplies, construction materials	163,685	26.3	64	454,069	36.0
	Interior wiring, construction materials	79,048	...	38	149,507	52.9
	Outside construction materials	35,644	...	13	174,681	20.4
	Lighting fixtures (residential, commercial, industriel)	7,112	...	15	112,463	6.3
	Electric lamps (incandescent, fluorescent)	41,881	...	18	50,857	82.4
53	Electrical apparatus, equipment	384,013	61.7	71	505,177	76.0
	Commodities, n.e.c., and service receipts	74,973	12.0	...	...	...
	West North Central Division					
	All establishments	224,738	...	53	...	...
	Those analyzing commodity lines, total	224,738	100.0	53	...	...
52	Electrical wiring suppliea, construction materials	61,607	27.4	31	182,286	33.8
	Interior wiring, construction materials	15,151	...	10	20,674	73.3
	Outside construction materials	29,241	...	11	108,668	26.9
	Lighting fixtures (residential, commercial, industrial)	2,510	...	9	45,420	5.5
	Electric lamps (incandescent, fluorescent)	14,705	...	6	15,816	93.0
53	Electrical apparatus, equipment	131,549	58.6	39	192,420	68.4
	Commodities, n.e.c., and service receipts	31,582	14.0	...	...	...
	South Atlantic Division					
	All establishments	258,337	...	36	...	...
	Those analyzing commodity lines, total	258,337	100.0	36	...	...
52	Electrical wiring supplies, construction materials	61,643	23.9	25	215,542	28.6
	Interior wiring, construction materials	21,174	...	8	73,877	28.7
	Outside construction materials	26,487	...	8	96,686	27.4
	Lighting fixtures (residential, commercial, industrial)	1,481	...	11	39,107	3.8
	Electric lamps (incandescent, fluorescent)	12,501	...	...	...	...
53	Electrical apparatus, equipment	159,823	61.8	27	239,378	66.8
	Commodities, n.e.c., and service receipts	36,871	14.3	...	...	...
	East South Central Division					
	All establishments	37,096	...	10	...	...
	Those analyzing commodity lines, total	37,096	100.0	10	...	...
52	Electrical wiring supplies, construction materials	5,554	15.0	4	17,913	31.0
53	Electrical apparatus, equipment	28,975	78.1	9	37,016	78.3
	Commodities, n.e.c., and service receipts	2,567	6.9	...	...	...
	West South Central Division					
	All establishments	(x)	...	32	...	...
	Those analyzing commodity lines, total	131,280	100.0	31	...	...
52	Electrical wiring supplies, construction materials	36,734	28.0	19	100,020	36.7
53	Electrical apparatus, equipment	82,984	63.2	23	116,875	71.0
	Commodities, n.e.c., and service receipts	11,562	8.8	...	...	...
	Mountain Division					
	All establishments	69,601	...	14	...	...
	Those analyzing commodity lines, total	69,601	100.0	14	...	...
52	Electrical wiring supplies, construction materials	7,135	10.2	10	48,337	14.8
53	Electrical apparatus, equipment	54,744	78.7	11	67,133	81.5
	Commodities, n.e.c., and service receipts	7,722	11.1	...	...	...
	WIRING SUPPLIES, APPARATUS SALES BRANCHES—Continued					
	Pacific Division					
	All establishments	315,034	...	77	...	...
	Those analyzing commodity lines, total	315,034	100.0	77	...	...
52	Electrical wiring supplies, construction materials	76,543	24.3	46	248,047	30.8
	Interior wiring, construction materials	19,746	...	24	28,743	68.7
	Outside construction materials	33,084	...	15	147,182	22.5
	Ligbting fixtures (residential, commercial, industrial)	5,806	...	18	73,676	7.9
	Electric lamps (incandescent, fluorescent)	17,907	...	10	21,768	82.3
53	Electrical apparatus, equipment	203,455	64.6	47	276,068	73.7
	Commodities, n.e.c., and service receipts	35,036	11.1	...	...	...
	ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	49,874	...	35	...	...
	Those analyzing commodity lines, total	48,898	100.0	30	...	...
54	Radios, televisioo sets, home appliances and specialties	47,409	96.9	30	48,898	96.9
	Electric household refrigeretors, freezers	16,471	...	5	26,551	62.0
	Electric home laundry equipment	9,698	...	7	10,879	89.1
	Electric ranges	1,179	...	4	24,713	4.8
	Other electric appliances, specialties	20,061	...	...	...	...
	Commodities, n.e.c	1,401	2.9	...	...	...
126	Service receipts	88	0.2	...	...	...
	East North Central Division					
	All establishments	80,947	...	65	...	...
	Those analyzing commodity lines, total	80,947	100.0	65	...	...
51	Automotive parts, accessories, etc	3,353	4.1	4	9,138	36.7
54	Radios, television sets, home appliancea and specialties	73,452	90.8	65	80,947	90.8
	Radio sets, tubes, etc., public address systems	2,489	...	6	8,287	30.0
	Electric household refrigerators, freezers	21,044	...	9	33,804	62.2
	Electric home laundry equipment	13,393	...	12	23,411	57.2
	Electric ranges	3,534	...	8	32,151	11.0
	Other electric kitchen equipment	1,160	...	6	23,896	4.8
	Other electric appliances, specialties	23,472	...	...	...	...
	Not analyzed in detail	8,360	...	4	8,476	98.6
55	Electric commercial equipment	608	0.8	5	22,314	2.7
	Commodities, n.e.c	3,273	4.0	...	...	...
126	Service receipts	261	0.3	11	2,813	9.3
	West North Central Division					
	All establishments	19,014	...	31	...	...
	Those analyzing commodity lines, total	19,014	100.0	31	...	...
54	Radios, television sets, home appliances and specialties	17,237	90.6	31	19,014	90.6
	Electric household refrigerators, freezers	8,017	...	6	14,835	54.0
	Electric home laundry equipment	2,173	...	4	4,729	46.0
	Other electric kitchen equipment	713	...	4	10,612	6.7
	Other electric appliances, specialties	6,334	...	...	...	...
	Commodities, n.e.c	1,702	9.0	...	...	...
126	Service receipts	75	0.4	4	610	12.3
	South Atlantic Division					
	All establishments	14,889	...	17	...	...
	Those analyzing commodity lines, total	14,889	100.0	17	...	...
54	Redios, television sets, home appliances and specialties	13,285	89.3	17	14,889	89.3
	Electric household refrigerators, freezers	7,944	...	6	13,492	58.9
	Electric ranges	1,929	...	6	13,492	14.3
	Other electric kitchen equipment	492	...	5	12,125	4.1
	Other electric appliances, specialties	2,920	...	...	...	...
	Commodities, n.e.c	1,555	10.4	...	...	...
126	Service receipts	49	0.3	...	...	...
	East South Central Division (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS. BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES—Continued					
	West South Central Division					
	All establishments	9,538	...	15	...	...
	Those analyzing commodity lines, total	9,538	100.0	15	...	...
54	Radios, television sets, home appliances and specialties	9,218	96.7	15	9,538	96.7
	Other electric kitchen equipment	416	...	4	8,057	5.2
	Other electric appliances, specialties	8,802	...	...	...	...
	Commodities, n.e.c.	297	3.1	...	...	...
126	Service receipts	23	0.2	...	...	. .
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	22,698	...	30	...	...
	Those analyzing commodity lines, total	22,698	100.0	30	...	...
54	Radios, television sets, home appliances and specialties	22,362	98.6	30	22,698	98.6
	Radio sets, tubes, etc., public address systems	760	...	4	1,558	48.8
	Electric home laundry equipment	8,801	...	5	8,801	100.0
	Other electric appliances, specialties	12,801	...	...	...	...
	Commodities, n.e.c.	195	0.8	...	...	...
126	Service receipts	141	0.6	5	500	28.2
	HARDWARE, SPECIALTY LINES SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES					
	New England Division					
	All establishments	34,463	...	31	...	...
	Those analyzing commodity lines, total	34,463	100.0	31	...	...
57	Plumbing, heating, air-conditioning	28,537	82.8	28	32,001	89.2
	Air-conditioning equipment	3,387	...	4	6,790	49.9
	Boilers, radiators, connectors	6,635	...	15	19,174	34.6
	Plumbing fixtures, equipment, supplies	5,930	...	10	12,984	45.7
	Pipe fittings, valves, specialties	5,295	...	14	14,846	35.7
	Other plumbing, heating equipment	1,801	...	...	...	...
	Not analyzed in detail	5,489	...	...	...	...
97	Iron and steel pipe and tubes	1,669	4.8	7	7,634	21.9
	Seamless steel pipe, tubing	947	...	5	5,723	16.5
	Other iron, steel pipe	722	...	...	...	...
	Commodities, n.e.c., and service receipts	4,257	12.4	...	...	...
	Middle Atlantic Division					
	All establishments	128,420	...	95	...	...
	Those analyzing commodity lines, total	128,420	100.0	95	...	...
57	Plumbing, heating, air-conditioning	96,524	75.2	87	118,756	81.3
	Air-conditioning equipment	8,232	...	7	25,012	32.9
	Boilers, radiators, connectors	12,549	...	36	56,926	22.0
	Furnaces (warm air)	3,390	...	14	21,249	16.0
	Oil burners	452	...	8	8,291	5.4
	Gas appliances, supplies	8,224	...	12	15,527	53.0
	Heating, cooking stoves (exc. electric, gas)	5,017	...	5	9,294	54.0
	Fans, blowers, unit heaters, and accessories	4,502	...	16	12,014	37.5
	Plumbing fixtures, equipment, supplies	17,510	...	28	55,582	31.5
	Pipe fittings, valves, specialties	29,054	...	42	65,228	44.5
	Not analyzed in detail	7,594	...	12	7,870	96.5
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES—Continued					
	Middle Atlantic Division—Continued					
97	Iron and steel pipe and tubes	5,792	4.5	18	47,699	12.1
	Cast iron soil pipe	1,087	...	17	43,187	2.5
	Steel pipe, tubing (exc. seamless)	486	...	4	6,061	8.0
	Seamless steel pipe, tubing	4,219	...	14	41,638	10.1
	Commodities, n.e.c., and service receipts	26,104	20.3	...	...	...
	East North Central Division					
	All establishments	(x)	...	122	...	...
	Those analyzing commodity lines, total	138,853	100.0	121	...	...
57	Plumbing, heating, air-conditioning	105,140	75.7	110	127,274	82.6
	Air-conditioning equipment	4,640	...	11	10,849	42.8
	Boilers, radiators, connectors	13,615	...	68	95,317	14.3
	Furnaces (warm air)	5,309	...	35	37,390	14.2
	Oil-burners	504	...	27	35,691	1.4
	Gas appliances, supplies	10,956	...	25	44,086	24.8
	Heating, cooking stoves (exc. electric, gas)	2,317	...	2	5,004	46.3
	Fans, blowers, unit heaters and accessories	3,651	...	21	21,175	17.2
	Plumbing fixtures, equipment, supplies	24,437	...	52	86,673	28.2
	Pipe fittings, valves, specialties	37,209	...	69	91,824	40.5
	Not analyzed in detail	2,502	...	12	2,502	100.0
97	Iron and steel pipe and tubes	15,082	10.9	47	76,464	19.7
	Cast iron soil pipe	5,223	...	46	75,915	6.9
	Steel pipe, tubing (exc. seamless)	3,401	...	21	31,440	10.8
	Seamless steel pipe, tubing	6,458	...	27	47,030	13.7
	Commodities, n.e.c., and service receipts	18,631	13.4	...	...	...
	West North Central Division					
	All establishments	(x)	...	57	...	...
	Those analyzing commodity lines, total	66,219	100.0	56	...	...
57	Plumbing, heating, air-conditioning	47,700	72.0	50	61,347	77.8
	Air-conditioning equipment	2,661	...	4	6,461	41.2
	Boilers, radiators, connectors	4,336	...	24	37,864	11.4
	Furnaces (warm air)	1,150	...	8	11,501	10.0
	Gas appliances, supplies	5,463	...	7	16,000	34.1
	Fans, blowers, unit heaters and accessories	717	...	4	717	100.0
	Plumbing fixtures, equipment, supplies	12,623	...	21	37,063	34.0
	Pipe fittings, valves, specialties	10,566	...	23	37,549	28.1
	Other plumbing, heating equipment	4,094	...	...	...	...
	Not analyzed in detail	6,090	...	14	6,830	89.2
97	Iron and steel pipe and tubes	8,207	12.4	20	36,652	22.4
	Cast iron soil pipe	2,531	...	20	36,652	6.9
	Steel pipe, tubing (exc. seamless)	1,366	...	6	11,418	12.0
	Seamless steel pipe, tubing	4,310	...	14	25,234	17.1
	Commodities, n.e.c., and service receipts	10,312	15.6	...	...	...
	South Atlantic Division					
	All establishments	50,502	...	55	...	...
	Those analyzing commodity lines, total	50,502	100.0	55	...	...
57	Plumbing, heating, air-conditioning	35,932	71.2	51	47,625	75.4
	Air-conditioning equipment	3,308	...	8	8,514	38.8
	Boilers, radiators, connectors	3,568	...	26	25,454	14.0
	Furnaces (warm air)	394	...	7	4,342	9.1
	Gas appliances, supplies	2,424	...	6	6,021	40.2
	Fans, blowers, unit heaters and accessories	752	...	8	4,717	15.9
	Plumbing fixtures, equipment, supplies	9,779	...	23	23,791	41.1
	Pipe fittings, valves, specialties	7,516	...	25	25,876	29.0
	Other plumbing, heating equipment	3,778	...	...	...	...
	Not analyzed in detail	4,413	...	8	5,589	79.0
97	Iron and steel pipe and tubes	4,977	9.8	20	22,007	22.6
	Seamless steel pipe, tubing	2,969	...	18	19,848	15.0
	Other iron, steel pipe	2,008	...	...	...	...
	Commodities, n.e.c., and service receipts	9,593	19.0	...	...	...
	East South Central Division					
	All establishments	26,618	...	22	...	...
	Those analyzing commodity lines, total	26,618	100.0	22	...	...
57	Plumbing, heating, air-conditioning	18,687	70.2	20	26,136	71.5
	Boilers, radiators, connectors	1,646	...	14	23,533	7.0
	Furnaces (warm air)	1,032	...	6	10,684	9.6
	Gas appliances, supplies	810	...	6	10,684	7.6
	Plumbing fixtures, equipment, supplies	7,890	...	14	23,533	33.5
	Pipe fittings, valves, specialties	5,927	...	14	23,533	25.2
	Other plumbing, heating equipment	882	...	...	...	...
	Not analyzed in detail	500	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	East South Central Division--Continued					
97	Iron and steel pipe and tubes	5,302	19.9	14	23,533	22.5
	Cast iron soil pipe	1,981	...	14	23,533	8.4
	Steel pipe, tubing (exc. seamless)	1,077	...	6	10,684	10.1
	Seamless steel pipe, tubing	2,244	...	8	12,849	17.5
	Commodities, n.e.c., and service receipts	2,629	9.9	...	...	...
	West South Central Division					
	All establishments	51,429	...	52	...	...
	Those analyzing commodity lines, total	51,429	100.0	52	...	...
57	Plumbing, heating, air-conditioning	38,045	74.0	48	49,919	76.2
	Air-conditioning equipment	2,137	...	7	6,579	32.5
	Boilers, radiators, connectors	1,867	...	19	32,883	5.7
	Furnaces (warm air)	615	...	9	12,715	4.8
	Gas appliances, supplies	2,102	...	13	14,782	14.2
	Plumbing fixtures, equipment, supplies	15,466	...	29	39,588	39.1
	Pipe fittings, valves, specialties	12,783	...	28	39,060	32.7
	Other plumbing, heating equipment	186	...	...	...	...
	Not analyzed in detail	2,889	...	7	2,914	99.1
97	Iron and steel pipe and tubes	7,536	14.6	25	37,664	20.0
	Cast iron soil pipe	2,109	...	24	36,304	5.8
	Seamless steel pipe, tubing	3,640	...	14	24,634	14.8
	Other iron, steel pipe	1,787	...	...	...	...
	Commodities, n.e.c., and service receipts	5,848	11.4	...	...	...
	Mountain Division					
	All establishments	22,651	...	28	...	...
	Those analyzing commodity lines, total	22,651	100.0	28	...	...
57	Plumbing, heating, air-conditioning	15,429	68.1	26	22,022	70.1
	Boilers, radiators, connectors	2,294	...	19	19,824	11.6
	Furnaces (warm air)	168	...	4	4,173	4.0
	Plumbing fixtures, equipment, supplies	7,465	...	18	19,591	38.1
	Pipe fittings, valves, specialties	4,144	...	19	19,824	20.9
	Other plumbing, heating equipment	1,358	...	...	...	...
97	Iron and steel pipe and tubes	5,425	24.0	18	19,591	27.7
	Cast iron soil pipe	1,166	...	18	19,591	6.0
	Seamless steel pipe, tubing	3,558	...	14	14,777	24.1
	Other iron, steel pipe	701	...	...	...	...
	Commodities, n.e.c., and service receipts	1,797	7.9	...	...	...
	Pacific Division					
	All establishments	(x)	...	58	...	...
	Those analyzing commodity lines, total	66,635	100.0	57	...	...
57	Plumbing, heating, air-conditioning	48,330	72.6	52	63,487	76.1
	Air-conditioning equipment	2,305	...	7	5,546	41.6
	Boilers, radiators, connectors	3,359	...	15	39,855	8.4
	Furnaces (warm air)	1,106	...	6	8,848	12.5
	Gas appliances, supplies	5,834	...	9	7,273	80.2
	Plumbing fixtures, equipment, supplies	14,603	...	16	43,521	33.6
	Pipe fittings, valves, specialties	15,178	...	23	45,328	33.5
	Other plumbing, heating equipment	2,693	...	...	...	...
	Not analyzed in detail	3,252	...	9	3,252	100.0
97	Iron and steel pipe and tubes	11,874	17.8	15	39,438	30.1
	Seamless steel pipe, tubing	9,322	...	12	34,225	27.2
	Other iron, steel pipe	2,552	...	...	...	...
	Commodities, n.e.c., and service receipts	6,431	9.6	...	...	...
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division					
	All establishments	207,742	...	122	...	...
	Those analyzing commodity lines, total	206,804	100.0	116	...	...
45	Paints, varnishes, lacquers	10,132	4.9	41	47,823	21.2
56	Hardware	1,281	0.6	32	36,391	3.5
	Shelf, light hardware	1,281	...	32	36,391	3.5
57	Plumbing, heating, air-conditioning	16,426	7.9	5	49,140	33.4
	Plumbing fixtures, equipment, supplies	16,426	...	5	49,140	33.4
86	Industrial equipment, supplies	5,335	2.6	5	70,903	7.5
104	Brick, tile, terra cotta	7,629	3.7	15	38,324	19.9
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES--Continued					
	East North Central Division--Continued					
105	Building stone, slate, concrete products	3,418	1.6	4	41,245	8.3
106	Cement, lime, plaster, stucco	25,562	12.4	18	26,434	96.7
109	Glass (sheet and containers)	30,846	14.9	43	72,712	42.4
111	Lumber (rough, dressed, finished)	2,384	1.2	4	8,366	28.5
112	Plywood	21,715	10.5	16	26,021	83.4
	Hardwood	5,956	...	14	23,493	25.4
	Softwood	15,734	...	15	25,132	62.6
	Not analyzed in detail	25	...	...	...	...
113	Millwork, veneer, other wood products	9,814	4.7	12	26,493	37.0
114	Wallpaper	197	0.1	21	9,151	2.2
115	Paper (basic materials, paperboard)	6,819	3.3	5	47,472	14.4
	Building paper, board	6,819	...	5	47,472	14.4
	Commodities, n.e.c.	62,576	30.3	...	...	...
126	Service receipts	2,670	1.3	33	36,398	7.3
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	74,350	...	60	...	...
	Those analyzing commodity lines, total	73,250	100.0	56	...	...
104	Brick, tile, terra cotta	4,633	6.3	7	9,022	51.4
105	Building stone, slate, concrete products	12,294	16.8	21	32,494	37.8
106	Cement, lime, plaster, stucco	1,396	1.9	14	11,666	12.0
108	Sand, gravel, crushed stone	3,249	4.4	16	11,412	28.5
111	Lumber (rough, dressed, finished)	10,901	14.9	7	13,287	82.0
	Hardwood lumber	1,287	...	...	...	...
	Softwood lumber, flooring	9,353	...	5	11,553	81.0
	Not analyzed in detail	261	...	...	...	...
112	Plywood	16,538	22.6	18	23,279	71.0
	Hardwood	3,565	...	12	15,984	22.3
	Softwood	12,973	...	18	23,279	55.7
113	Millwork, veneer, other wood products	5,209	7.1	17	30,842	16.9
115	Paper (basic materials, paperboard)	1,020	1.4	9	27,172	3.8
	Building paper, board	1,020	...	9	27,172	3.8
	Commodities, n.e.c.	18,010	24.6	...	...	...
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES					
	New England Division					
	All establishments	44,282	...	145	...	...
	Those analyzing commodity lines, total	44,262	100.0	143	...	...
43	Furniture (household, office, store)	845	1.9	15	7,251	11.6
71	Stationers', office supplies (exc. paper)	421	1.0	25	9,702	4.3
72	Recording, controlling instruments, accessories	1,000	2.2	19	11,844	8.4
75	Office machines	28,586	64.7	116	40,468	70.6
	Accounting, statistical machines	18,354	...	67	32,930	55.7
	Duplicating machines	1,380	...	8	2,651	52.0
	Addressing, mailing machines	1,311	...	8	2,155	60.8
	Typewriters	4,839	...	43	19,714	24.5
	Other office machines	2,702	...	...	...	...
76	Store, service shop machines	4,711	10.6	35	9,841	47.9
77	Scales, balances (exc. scientific)	975	2.2	13	1,470	66.3
79	Miscellaneous professional, service equipment	1,117	2.5	15	8,416	13.3
116	Converted paper products	2,051	4.6	37	20,279	10.1
	Paper stationery, office supplies	671	...	27	8,845	7.6
	Miscellaneous converted paper products	1,380	...	10	11,434	12.1
124	Second-hand merchandise	75	0.2	12	5,278	1.4
	Commodities, n.e.c.	1,245	2.8	...	...	...
126	Service receipts	3,236	7.3	84	25,893	12.5

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued					
	Middle Atlantic Division					
	All establishments	201,121	...	325	...	...
	Those analyzing commodity lines, total	200,917	100.0	321	...	...
43	Furniture (household, office, store)	3,939	2.0	37	35,251	11.2
55	Electric commercial equipment	2,887	1.4	7	3,189	90.5
71	Stationers', office supplies	2,975	1.5	46	42,867	6.9
72	Recording, controlling instruments, accessories	2,185	1.1	38	47,293	4.6
75	Office machines	119,770	59.7	258	165,960	72.2
	Accounting, statistical machines	77,039	...	168	135,099	57.0
	Duplicating machines	6,103	...	22	10,340	59.0
	Addressing, mailing machines	3,950	...	12	6,582	60.0
	Typewriters	23,428	...	95	88,903	26.4
	Other office machines	9,250	...	...	...	...
76	Store, service shop machines	18,250	9.1	78	37,011	49.3
77	Scales, balances (exc. scientific)	2,920	1.4	22	4,247	68.8
78	Office, store fixtures and equipment, n.e.c.	9,826	4.9	20	14,017	70.1
79	Miscellaneous professional, service equipment	6,319	3.1	40	35,421	17.8
116	Converted paper products	8,437	4.2	84	78,137	10.8
	Paper stationery, office supplies	2,974	...	56	31,477	9.4
	Miscellaneous converted paper products	5,463	...	28	46,660	11.7
124	Second-hand merchandise	251	0.1	19	17,434	1.4
	Commodities, n.e.c.	9,825	4.9	...	...	...
126	Service receipts	13,333	6.6	177	113,323	11.8
	East North Central Division					
	All establishments	177,676	...	368	...	...
	Those analyzing commodity lines, total	177,229	100.0	366	...	...
43	Furniture (household, office, store)	4,529	2.6	40	29,655	15.3
55	Electric commercial equipment	2,857	1.6	9	3,161	90.4
71	Stationers', office supplies (exc. paper)	1,399	0.8	57	37,427	3.7
72	Recording, controlling instruments, accessories	2,536	1.4	38	43,858	5.8
75	Office machines	105,960	59.7	288	146,918	72.1
	Accounting, statistical machines	67,084	...	175	116,597	57.5
	Duplicating machines	5,550	...	26	10,457	53.1
	Addressing, mailing machines	5,143	...	21	7,794	66.0
	Typewriters	18,421	...	101	74,272	24.8
	Other office machines	9,762	...	...	...	...
76	Store, service shop machines	19,428	11.0	99	37,356	52.0
77	Scales, balances (exc. scientific)	3,830	2.2	39	5,462	70.1
78	Office, store fixtures and equipment, n.e.c.	8,990	5.1	19	15,686	57.3
79	Miscellaneous professional, service equipment	2,836	1.6	38	24,859	11.4
116	Converted paper products	8,281	4.7	97	72,690	11.4
	Paper stationery, office supplies	2,588	...	67	29,464	8.8
	Miscellaneous converted paper products	5,693	...	...	...	...
124	Second-hand merchandise	261	0.1	26	18,197	1.4
	Commodities, n.e.c.	6,247	3.5	...	...	...
126	Service receipts	10,075	5.7	194	88,315	11.4
	West North Central Division					
	All establishments	67,309	...	189	...	...
	Those analyzing commodity lines, total	67,309	100.0	189	...	...
43	Furniture (household, office, store)	3,091	4.6	23	18,873	16.4
71	Stationers', office supplies (exc. paper)	783	1.2	33	22,471	3.5
72	Recording, controlling instruments, accessories	476	0.7	16	10,902	4.4
75	Office machines	39,338	58.4	150	56,929	69.1
	Accounting, statistical machines	25,293	...	99	47,292	53.5
	Duplicating machines	1,195	...	9	1,745	68.5
	Addressing, mailing machines	756	...	9	1,160	65.2
	Typewriters	8,932	...	53	28,166	31.7
	Other office machines	3,162	...	...	...	...
76	Store, service shop machines	6,250	9.3	62	13,239	47.2
77	Scales, balances (exc. scientific)	1,807	2.7	26	2,541	71.1
78	Office, store fixtures and equipment, n.e.c.	2,914	4.3	6	5,891	49.5
79	Miscellaneous professional, service equipment	961	1.4	27	9,588	10.0
116	Converted paper products	2,600	3.9	45	26,861	9.7
	Paper stationery, office supplies	1,196	...	30	15,991	7.5
	Miscellaneous converted paper products	1,404	...	...	...	...
124	Second-hand merchandise	162	0.2	14	11,503	1.4
	Commodities, n.e.c.	4,107	6.1	...	...	...
126	Service receipts	4,820	7.2	116	43,017	11.2
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued					
	South Atlantic Division					
	All establishments	77,609	...	225	...	...
	Those analyzing commodity lines, total	77,276	100.0	222	...	...
43	Furniture (household, office, store)	2,429	3.1	31	17,121	14.2
71	Stationers', office supplies (exc. paper)	940	1.2	41	21,166	4.4
72	Recording, controlling instruments, accessories	691	0.9	26	19,225	3.6
75	Office machines	49,119	63.7	195	72,499	67.8
	Accounting, statistical machines	33,392	...	130	60,185	55.5
	Duplicating machines	1,300	...	10	2,563	50.7
	Addressing, mailing machines	1,279	...	9	2,020	63.3
	Typewriters	8,692	...	72	36,251	24.0
	Other office machines	4,456	...	...	...	...
76	Store, service shop machines	9,382	12.1	62	19,793	47.4
77	Scales, balances (exc. scientific)	1,875	2.4	16	2,916	64.3
78	Office, store fixtures and equipment, n.e.c.	1,211	1.6	7	1,282	94.5
79	Miscellaneous professional, service equipment	1,535	2.0	31	15,552	9.9
116	Converted paper products	4,119	5.3	71	36,258	11.4
	Paper stationery, office supplies	1,223	...	48	17,039	7.2
	Miscellaneous converted paper products	2,896	...	23	19,219	15.1
124	Second-hand merchandise	157	0.2	20	10,603	1.5
125	Miscellaneous lines of merchandise	195	0.2	24	19,283	1.0
126	Service receipts	5,623	7.3	139	50,255	11.2
	East South Central Division					
	All establishments	25,173	...	93	...	...
	Those analyzing commodity lines, total	25,173	100.0	93	...	...
43	Furniture (household, office, store)	1,074	4.3	16	7,779	13.8
55	Electric commercial equipment	945	3.8	4	962	98.2
71	Stationers', office supplies (exc. paper)	371	1.5	23	10,211	3.6
72	Recording, controlling instruments, accessories	328	1.3	13	3,584	9.2
75	Office machines	15,541	61.6	78	23,152	67.1
	Accounting, statistical machines	10,533	...	50	19,912	52.9
	Typewriters	3,466	...	31	11,312	30.6
	Other office machines	1,542	...	...	...	...
76	Store, service shop machines	2,821	11.2	26	5,969	47.3
77	Scales, balances (exc. scientific)	702	2.8	8	1,023	68.6
79	Miscellaneous professional, service equipment	346	1.4	12	4,722	7.3
116	Converted paper products	795	3.2	26	11,840	6.7
	Paper stationery, office supplies	281	...	15	7,203	3.9
	Miscellaneous converted paper products	514	...	11	4,637	11.1
124	Second-hand merchandise	74	0.3	9	5,186	1.4
	Commodities, n.e.c.	111	0.4	...	...	...
126	Service receipts	2,065	8.2	57	18,248	11.3
	West South Central Division					
	All establishments	(x)	...	172	...	...
	Those analyzing commodity lines, total	51,978	100.0	170	...	...
43	Furniture (household, office, store)	2,360	4.5	23	15,781	15.0
55	Electric commercial equipment	1,674	3.2	6	1,679	99.7
71	Stationers', office supplies (exc. paper)	724	1.4	29	18,703	3.9
72	Recording, controlling instruments, accessories	598	1.2	18	9,135	6.5
75	Office machines	33,614	64.7	125	48,129	69.8
	Accounting, statistical machines	21,355	...	83	40,434	52.8
	Duplicating machines	615	...	5	615	100.0
	Addressing, mailing machines	191	...	5	329	58.1
	Typewriters	8,146	...	46	24,930	32.7
	Other office machines	3,307	...	...	...	...
76	Store, service shop machines	5,757	11.1	58	11,727	49.1
77	Scales, balances (exc. scientific)	875	1.7	30	1,359	64.4
78	Office, store fixtures and equipment, n.e.c.	163	0.3	5	669	24.4
79	Miscellaneous professional, service equipment	657	1.3	18	8,987	7.3
116	Converted paper products	1,613	3.1	39	22,808	7.1
	Paper stationery, office supplies	684	...	25	13,806	5.0
	Miscellaneous converted paper products	929	...	...	...	...
124	Second-hand merchandise	124	0.2	12	8,684	1.4
	Commodities, n.e.c.	214	0.4	...	...	...
126	Service receipts	3,605	6.9	95	36,280	9.9

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued					
	Mountain Division					
	All establishments	(x)	...	72	...	...
	Those analyzing commodity lines, total	16,302	100.0	71	...	...
43	Furniture (household, office, store)	698	4.3	9	4,768	14.6
71	Stationers', office supplies (exc. paper)	198	1.2	11	5,532	3.6
72	Recording, controlling instruments, accessories	161	1.0	7	2,128	7.6
75	Office machines	9,786	60.2	57	14,998	65.2
	Accounting, statistical machines	6,348	...	40	12,732	49.8
	Typewriters	2,268	...	21	6,582	34.4
	Other office machines	1,170	...	...	...	...
76	Store, service shop machines	2,124	13.0	24	4,341	48.9
77	Scales, balances (exc. scientific)	270	1.6	12	721	37.4
79	Miscellaneous professional, service equipment	266	1.6	9	3,664	7.2
116	Converted paper products	472	2.9	21	7,275	6.5
	Paper stationery, office supplies	213	...	14	4,606	4.6
	Miscellaneous converted paper products	259	...	...	...	...
124	Second-hand merchandise	37	0.2	5	2,605	1.4
	Commodities, n.e.c.	890	5.4	...	...	...
126	Service receipts	1,400	8.6	39	11,946	11.7
	Pacific Division					
	All establishments	77,439	...	170	...	...
	Those analyzing commodity lines, total	77,185	100.0	168	...	...
43	Furniture (household, office, store)	3,297	4.3	21	17,357	19.0
71	Stationers', office supplies (exc. paper)	873	1.1	27	21,725	4.0
72	Recording, controlling instruments, accessories	495	0.6	14	15,824	3.1
75	Office machines	52,178	67.9	140	72,561	71.9
	Accounting, statistical machines	32,297	...	94	59,270	54.5
	Duplicating machines	1,500	...	7	2,045	73.3
	Addressing, mailing machines	1,195	...	8	1,794	66.6
	Typewriters	12,423	...	49	40,323	30.8
	Other office machines	4,763	...	...	...	...
76	Store, service shop machines	7,861	10.2	47	16,653	47.2
77	Scales, balances (exc. scientific)	1,374	1.8	20	2,917	47.1
78	Office, store fixtures and equipment, n.e.c.	975	1.1	9	3,093	31.5
79	Miscellaneous professional, service equipment	1,216	1.6	19	12,635	9.6
116	Converted paper products	2,499	3.2	40	29,809	8.4
	Paper stationery, office supplies	782	...	26	13,985	5.6
	Miscellaneous converted paper products	1,717	...	14	15,824	10.8
124	Second-hand merchandise	98	0.1	11	6,833	1.4
	Commodities, n.e.c.	1,271	1.6	...	...	...
126	Service receipts	5,048	6.5	98	49,901	10.1
	CONSTRUCTION MACHINERY, EQUIPMENT SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES—Continued					
	Middle Atlantic Division					
	All establishments	97,521	...	37	...	...
	Those analyzing commodity lines, total	97,521	100.0	37	...	...
80	Farm, garden machinery (exc. tractors)	60,731	62.2	37	97,521	62.2
81	Tractors and equipment (exc. truck-tractors)	33,413	34.3	18	81,607	40.9
	Commodities, n.e.c.	3,297	3.4	...	...	...
126	Service receipts	80	0.1	...	...	...
	East North Central Division					
	All establishments	291,865	...	54	...	...
	Those analyzing commodity lines, total	291,865	100.0	54	...	...
80	Farm, garden machinery (exc. tractors)	158,271	54.3	54	291,865	54.3
81	Tractors and equipment (exc. truck-tractors)	92,027	31.5	36	263,438	34.9
	Farm, garden tractors, equipment	47,318	...	26	168,517	28.1
	Other wheel type tractors, equipment	11,334	...	18	110,962	10.2
	Not analyzed in detail	33,375	...	10	94,921	35.2
82	General industrial machinery, equipment	8,547	2.9	4	25,243	33.8
	Commodities, n.e.c.	32,870	11.3	...	...	...
126	Service receipts	150	0.0	...	...	...
	West North Central Division					
	All establishments	431,093	...	75	...	...
	Those analyzing commodity lines, total	431,093	100.0	75	...	...
80	Farm, garden machinery (exc. tractors)	254,442	59.0	75	431,093	59.0
	Dairy equipment	12,476	...	31	157,340	7.9
	Garden equipment	32	...	4	2,489	1.3
	Farm machinery	241,934	...	68	423,217	57.2
81	Tractors and equipment (exc. truck-tractors)	146,437	34.0	54	412,288	35.5
	Commodities, n.e.c.	30,214	7.0	...	...	...
	South Atlantic Division					
	All establishments	96,769	...	26	...	...
	Those analyzing commodity lines, total	96,769	100.0	26	...	...
80	Farm, garden machinery (exc. tractors)	48,835	50.5	25	96,697	50.5
81	Tractors and equipment (exc. truck-tractors)	31,587	32.6	19	92,514	34.1
	Commodities, n.e.c.	16,347	16.9	...	...	...
	East South Central Division					
	All establishments	57,477	...	14	...	...
	Those analyzing commodity lines, total	57,477	100.0	14	...	...
80	Farm, garden machinery (exc. tractors)	27,127	47.2	14	57,477	47.2
81	Tractors and equipment (exc. truck-tractors)	18,091	31.5	9	55,633	32.5
	Farm, garden tractors, equipment	13,771	...	7	54,978	25.0
	Other wheel type tractors, equipment	4,320	...	...	...	...
	Commodities, n.e.c.	12,259	21.3	...	...	...
	West South Central Division					
	All establishments	(x)	...	34	...	...
	Those analyzing commodity lines, total	147,440	100.0	33	...	...
80	Farm, garden machinery (exc. tractors)	71,725	48.7	33	147,440	48.7
81	Tractors and equipment (exc. truck-tractors)	42,204	28.6	21	139,823	30.2
	Farm, garden tractors, equipment	22,815	...	15	106,417	21.4
	Other wheel type tractors, equipment	5,688	...	10	78,422	7.2
	Not analyzed in detail	13,701	...	6	33,406	41.0
	Commodities, n.e.c.	33,459	22.7	...	...	...
126	Service receipts	52	(z)	...	...	...
	Mountain Division					
	All establishments	53,290	...	13	...	...
	Those analyzing commodity lines, total	53,290	100.0	13	...	...
80	Farm, garden machinery (exc. tractors)	27,563	51.7	13	53,290	51.7
81	Tractors and equipment (exc. truck-tractors)	15,501	29.1	11	52,012	29.8
	Commodities, n.e.c.	10,226	19.2	...	...	...
	Pacific Division					
	All establishments	(x)	...	27	...	...
	Those analyzing commodity lines, total	108,257	100.0	26	...	...
80	Farm, garden machinery (exc. tractors)	69,973	64.7	26	108,257	64.7
81	Tractors and equipment (exc. truck-tractors)	32,739	30.2	14	98,744	33.2
	Farm, garden tractors, equipment	15,761	...	10	67,673	23.3
	Other wheel type tractors, equipment	5,484	...	7	54,072	10.1
	Not analyzed in detail	11,494	...	4	31,071	37.0
	Commodities, n.e.c.	5,545	5.1	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES					
	New England Division					
	All establishments	96,305	...	107	...	...
	Those analyzing commodity lines, total	94,490	100.0	99	...	...
82	General industrial machinery, equipment	15,470	16.4	20	24,308	63.6
	Compressors, pumps	5,570	...	7	14,642	38.0
	Mechanical power transmission equipment	2,722	...	9	9,700	28.1
	Other general industrial machinery	7,178	...	...	...	...
83	Metal-working machinery	10,487	11.1	18	15,093	69.5
	Machine tools, equipment	6,150	...	9	9,591	64.1
	Portable metal-working machinery (power driven)	1,175	...	4	1,699	69.2
	Miscellaneous metal-working machinery	3,162	...	...	...	...
84	Construction mining, excavating machinery	1,904	2.0	6	10,284	18.5
	Mining, quarrying machinery, accessories	1,650	...	6	10,284	16.0
	Other construction, etc., machinery	254	...	...	...	...
85	Special industry machinery, equipment	21,359	22.6	36	37,040	57.7
	Textile industry machinery	5,526	...	7	5,798	95.3
	Printing trades machinery	1,370	...	4	1,823	75.2
	Shoe, shoe repair machinery	9,686	...	7	15,392	62.9
	Miscellaneous special machinery, equipment	4,777	...	...	...	...
86	Industrial equipment, supplies	25,153	26.6	33	30,208	83.3
	Abrasives, abrasive material	4,893	...	4	5,516	88.7
	Industrial leather, belting, packing	1,780	...	6	2,331	76.4
	Mechanical rubber goods	2,404	...	7	2,930	82.0
	Rope, cordage, twine (exc. wire)	4,077	...	5	4,077	100.0
	Miscellaneous industrial equipment, supplies	11,999	...	15	17,249	69.6
	Commodities, n.e.c.	17,344	18.4	...	...	...
126	Service receipts	2,773	2.9	5	10,602	26.2
	Middle Atlantic Division					
	All establishments	473,095	...	346	...	...
	Those analyzing commodity lines, total	467,056	100.0	330	...	...
51	Automotive parts, accessories, etc.	2,217	0.5	10	10,809	20.5
	Tires, tubes	878	...	5	5,117	17.2
	Accessories	968	...	5	5,757	16.8
	Other automotive supplies	371	...	...	...	...
52	Electrical wiring supplies, construction materials	154	(z)	5	3,202	4.8
53	Electrical apparatus, equipment	25,235	5.4	12	61,901	40.8
56	Hardware	231	0.0	5	4,599	5.0
57	Plumbing, heating, air-conditioning	5,110	1.1	4	18,599	27.5
72	Recording, controlling instruments, accessories	9,999	2.1	7	10,466	95.5
80	Farm, garden machinery (exc. tractors)	2,177	0.5	4	14,237	15.3
82	General industrial machinery, equipment	116,696	25.0	85	225,427	51.8
	Compressors, pumps	31,575	...	36	128,617	24.5
	Conveyors conveying equipment	10,447	...	4	24,091	43.4
	Cranes, derricks, hoists, winches	1,566	...	12	43,389	3.6
	Industrial trucks, tractors, stackers	2,307	...	7	4,780	48.3
	Fans, blowers (industrial equipment)	4,780	...	21	83,644	5.7
	Mechanical power transmission equipment	11,316	...	31	61,038	18.5
	Other general industrial machinery	54,705	...	...	...	...
83	Metal-working machinery	25,877	5.5	53	50,339	51.4
	Machine tools, equipment	9,875	...	22	14,149	69.8
	Welding machinery, equipment	3,907	...	9	17,249	22.6
	Portable metal-working machinery (power driven)	9,363	...	19	19,002	49.3
	Miscellaneous metal-working machinery	2,732	...	...	...	...
84	Construction, mining, excavating machinery	30,325	6.5	30	80,126	37.8
	Road-building machinery	1,528	...	13	31,238	4.9
	Mining, quarrying machinery, accessories	26,640	...	27	77,348	34.4
	Construction machinery (exc. road)	1,358	...	8	26,803	5.1
	Not analyzed in detail	799	...	...	...	...
85	Special industry machinery, equipment	79,281	17.0	106	148,610	53.3
	Textile industry machinery	12,101	...	21	12,217	99.1
	Printing trades machinery	13,587	...	18	19,178	70.8
	Wood-working machinery	824	...	5	1,648	50.0
	Shoe, shoe repair machinery	8,934	...	13	15,583	57.3
	Oil-well and oil-refining machinery	31,720	...	13	48,405	65.5
	Miscellaneous special machinery, equipment	12,115	...	...	...	...
86	Industrial equipment, supplies	125,625	27.1	114	174,172	72.1
	Abrasives, abrasive material	16,685	...	12	18,199	91.7
	Industrial leather, belting, packing	8,806	...	18	10,137	86.9
	Mechanical rubber goods	28,495	...	27	32,400	87.9
	Rope, cordage, twine (exc. wire)	12,393	...	7	14,170	87.4
	Miscellaneous industrial equipment, supplies	59,246	...	60	105,079	56.4
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	Middle Atlantic Division--Continued					
88	Railroad transportation equipment	1,040	0.2	8	27,161	3.8
95	Iron, steel wire, and wire products	160	(z)	4	11,759	1.4
97	Iron and steel pipe and tubes	1,932	0.4	6	12,973	14.9
	Commodities, n.e.c.	26,820	5.7	...	...	...
126	Service receipts	14,177	3.0	32	62,793	22.6
	East North Central Division					
	All establishments	520,752	...	397	...	...
	Those analyzing commodity lines, total	515,303	100.0	379	...	...
48	Industrial chemicals, n.e.c.	1,343	0.3	4	8,149	16.5
51	Automotive parts, accessories, etc.	12,192	2.4	17	37,359	32.6
	Tires, tubes	8,302	...	7	23,288	35.6
	Parts (exc. batteries, electrical parts)	1,959	...	10	16,826	11.6
	Accessories	1,423	...	9	25,398	5.6
	Other automotive supplies	508	...	...	...	...
53	Electrical apparatus, equipment	25,976	5.0	12	60,652	42.8
54	Radios, television sets, home appliances and specialties	1,014	0.2	6	27,113	3.7
56	Hardware	339	0.1	8	25,207	1.3
57	Plumbing, heating, air-conditioning	8,896	1.7	7	21,176	42.0
72	Recording, controlling instruments, accessories	5,228	1.0	6	5,228	100.0
80	Farm, garden machinery (exc. tractors)	1,827	0.4	5	9,853	18.5
82	General industrial machinery, equipment	81,259	15.8	90	169,737	47.9
	Compressors, pumps	20,267	...	32	97,803	20.7
	Conveyors, conveying equipment	2,504	...	7	13,935	18.0
	Cranes, derricks, hoists, winches	936	...	6	23,394	4.0
	Industrial trucks, tractors, stackers	4,137	...	6	6,193	66.8
	Fans, blowers (industrial equipment)	4,132	...	15	64,431	6.4
	Mechanical power transmission equipment	18,780	...	31	67,695	27.7
	Other general industrial machinery	30,503	...	...	...	...
83	Metal-working machinery	43,733	8.5	75	67,896	64.4
	Machine tools, equipment	21,924	...	33	32,531	67.4
	Welding machinery, equipment	2,950	...	14	17,532	16.8
	Portable metal-working machinery (power driven)	13,520	...	22	17,262	78.3
	Miscellaneous metal-working machinery	5,339	...	...	...	...
84	Construction, mining, excavating machinery	18,707	3.6	26	55,725	33.6
	Road-building machinery	1,041	...	12	21,717	4.8
	Mining, quarrying machinery, accessories	17,069	...	25	55,664	30.7
	Construction machinery (exc. road)	597	...	13	20,199	3.0
85	Special industry machinery, equipment	62,461	12.1	104	107,368	58.2
	Food products machinery	1,254	...	6	4,287	29.2
	Textile industry machinery	5,044	...	11	5,158	97.8
	Printing trades machinery	16,793	...	19	17,983	93.4
	Wood-working machinery	2,103	...	6	3,024	69.5
	Shoe, shoe repair machinery	4,865	...	10	9,163	53.1
	Oil-well and oil-refining machinery	20,690	...	23	30,941	66.9
	Miscellaneous special machinery, equipment	11,712	...	...	...	...
86	Industrial equipment, supplies	204,975	39.8	124	274,052	74.8
	Abrasives, abrasive material	36,214	...	19	44,053	82.2
	Industrial leather, belting, packing	8,142	...	16	9,968	81.7
	Mechanical rubber goods	54,725	...	25	67,857	80.6
	Rope, cordage, twine (exc. wire)	11,246	...	4	11,246	100.0
	Miscellaneous industrial equipment, supplies	94,648	...	...	...	...
88	Railroad transportation equipment	672	0.1	5	14,427	4.6
95	Iron, steel wire, and wire products	264	(z)	5	1,358	19.4
97	Iron and steel pipe and tubes	864	0.2	9	5,306	16.3
	Steel pipe, tubing (exc. seamless)	486	...	8	5,050	9.6
	Seamless steel pipe, tubing	348	...	6	4,359	8.0
	Not analyzed in detail	30	...	...	...	...
124	Second-hand merchandise	2,483	0.5	6	6,569	37.8
	Commodities, n.e.c.	31,030	6.0	...	...	...
126	Service receipts	12,040	2.3	44	47,503	25.3
	West North Central Division					
	All establishments	113,608	...	126	...	...
	Those analyzing commodity lines, total	113,228	100.0	122	...	...
51	Automotive parts, accessories, etc.	2,322	2.0	8	5,285	43.9
53	Electrical apparatus, equipment	6,755	6.0	7	25,783	26.2
82	General industrial machinery, equipment	26,420	23.5	37	52,064	50.7
	Compressors, pumps	7,281	...	16	38,209	19.0
	Conveyors, conveying equipment	895	...	4	4,444	20.1
	Fans, blowers (industrial equipment)	965	...	7	16,691	5.8
	Mechanical power transmission equipment	3,343	...	15	11,131	30.0
	Other general industrial machinery	13,936	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	West North Central Division--Continued					
83	Metal-working machinery	3,201	2.8	10	4,465	71.7
	Portable metal-working machinery (power driven)	2,487	...	7	3,688	67.4
	Miscellaneous metal-working machinery	714	...	...	...	...
84	Construction, mining, excavating machinery	5,584	4.9	9	12,426	44.9
	Road-building machinery	366	...	5	3,546	10.3
	Mining, quarrying machinery, equipment	4,944	...	9	12,426	39.8
	Construction machinery (exc. road)	274	...	5	3,546	7.7
85	Special industry machinery, equipment	21,336	18.8	41	35,223	60.6
	Textile industry machinery	3,362	...	5	3,405	98.7
	Printing trades machinery	1,830	...	6	1,930	94.8
	Shoe, shoe repair machinery	6,537	...	4	10,102	64.7
	Oil-well and oil-refining machinery	5,331	...	14	6,283	84.8
	Miscellaneous special machinery, equipment	4,276	...	...	...	...
86	Industrial equipment, supplies	24,957	22.0	41	36,362	68.6
	Industrial leather, belting, packing	1,859	...	11	3,457	53.8
	Mechanical rubber goods	6,404	...	10	8,621	74.3
	Rope, cordage, twine (exc. wire)	9	...	4	1,088	0.8
	Miscellaneous industrial equipment, supplies	16,685	...	...	...	...
88	Railroad transportation equipment	274	0.2	7	20,806	1.3
95	Iron, steel wire and wire products	69	0.1	6	1,380	5.0
	Wire, rope, cable (exc. insulated)	40	...	5	1,281	3.1
	Other iron, steel wire products	29	...	...	...	...
96	Iron and steel finished products	659	0.6	5	1,281	51.4
97	Iron and steel pipe and tubes	529	0.5	9	3,170	16.7
124	Second-hand merchandise	531	0.5	9	19,253	2.8
	Commodities, n.e.c.	16,575	14.6	...	...	...
126	Service receipts	4,016	3.5	14	29,704	13.5
	South Atlantic Division					
	All establishments	117,223	...	126	...	...
	Those analyzing commodity lines, total	116,701	100.0	118	...	...
51	Automotive parts, accessories, etc.	1,543	1.3	6	3,543	43.6
53	Electrical apparatus, equipment	3,649	3.1	5	13,051	28.0
57	Plumbing, heating, air-conditioning	3,370	2.9	4	8,413	40.0
82	General industrial machinery, equipment	21,025	18.0	26	48,782	43.1
	Compressors, pumps	3,018	...	9	33,420	9.0
	Conveyors, conveying equipment	4,552	...	8	23,857	19.1
	Fans, blowers (industrial equipment)	366	...	4	24,663	1.5
	Mechanical power transmission equipment	5,017	...	14	16,975	29.6
	Other general industrial machinery	8,072	...	...	...	...
83	Metal-working machinery	2,564	2.2	19	8,689	29.5
	Welding machinery, equipment	936	...	13	6,745	13.9
	Portable metal-working machinery (power driven)	1,620	...	7	2,044	79.2
	Miscellaneous metal-working machinery	8	...	...	...	...
84	Construction, mining, excavating machinery	22,740	19.5	11	31,878	71.3
	Mining, quarrying machinery, accessories	22,414	...	10	31,351	71.5
	Other construction, etc., machinery	326	...	...	...	...
85	Special industry machinery, equipment	28,934	24.8	37	33,318	86.8
	Textile industry machinery	22,081	...	16	23,315	94.7
	Printing trades machinery	2,649	...	7	2,690	98.5
	Miscellaneous special machinery, equipment	4,204	...	...	...	...
86	Industrial equipment, supplies	20,437	17.5	31	28,090	72.8
	Industrial leather, belting, packing	392	...	4	1,571	25.0
	Mechanical rubber goods	3,928	...	10	5,667	69.3
	Miscellaneous industrial equipment, supplies	16,117	...	...	...	...
	Commodities, n.e.c.	8,518	7.3	...	...	...
126	Service receipts	3,921	3.4	14	19,305	20.3
	East South Central Division					
	All establishments	(x)	...	59	...	...
	Those analyzing commodity lines, total	36,694	100.0	54	...	...
82	General industrial machinery, equipment	7,617	20.8	14	16,777	45.4
	Compressors, pumps	2,762	...	8	10,968	25.2
	Fans, blowers (industrial equipment)	906	...	6	9,808	9.2
	Mechanical power transmission equipment	699	...	4	4,786	14.6
	Other general industrial machinery	3,250	...	...	...	...
83	Metal-working machinery	1,293	3.5	6	1,890	68.4
84	Construction, mining, excavating machinery	6,141	16.7	10	11,024	55.7
	Mining, quarrying machinery, accessories	5,927	...	10	11,024	53.8
	Other construction, etc., machinery	214	...	...	...	...
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	East South Central Division--Continued					
85	Special industry machinery, equipment	7,969	21.7	24	15,124	52.7
	Wood-working machinery	255	...	4	307	83.1
	Oil-well and oil-refining machinery	1,681	...	10	2,086	80.6
	Miscellaneous special machinery, equipment	6,033	...	...	...	...
86	Industrial equipment, supplies	8,001	21.9	13	13,008	61.5
	Mechanical rubber goods	5,231	...	4	5,877	89.0
	Miscellaneous industrial equipment, supplies	2,770	...	...	...	...
	Commodities, n.e.c.	5,670	15.4	...	...	...
126	Service receipts	3	(z)	...	...	...
	West South Central Division					
	All establishments	206,435	...	274	...	...
	Those analyzing commodity lines, total	204,186	100.0	259	...	...
51	Automotive parts, accessories, etc.	2,356	1.2	10	5,457	43.2
53	Electrical apparatus, equipment	7,192	3.5	12	15,851	45.4
56	Hardware	247	0.1	11	5,009	4.9
72	Recording, controlling instruments, accessories	15,250	7.5	6	15,348	99.4
80	Farm, garden machinery (exc. tractors)	1,015	0.5	4	5,540	18.3
82	General industrial machinery, equipment	47,875	23.4	50	69,860	68.5
	Compressors, pumps	15,400	...	25	41,203	37.4
	Conveyors, conveying equipment	1,084	...	4	7,521	14.4
	Cranes, derricks, hoists, winches	311	...	6	16,967	1.8
	Fans, blowers (industrial equipment)	2,388	...	13	26,985	8.8
	Mechanical power transmission equipment	10,002	...	19	22,657	44.1
	Other general industrial machinery	18,690	...	...	...	...
83	Metal-working machinery	3,045	1.5	12	6,114	49.8
	Portable metal-working machinery (power driven)	1,749	...	6	2,905	60.2
	Miscellaneous metal-working machinery	1,296	...	...	...	...
84	Construction, mining, excavating machinery	5,005	2.4	16	29,044	17.2
	Road-building machinery	629	...	9	9,671	6.5
	Mining, quarrying machinery, equipment	3,732	...	15	28,762	13.0
	Construction machinery (exc. road)	644	...	9	10,600	6.1
85	Special industry machinery, equipment	84,840	41.7	161	111,395	76.2
	Food products machinery	170	...	5	1,782	9.5
	Printing trades machinery	3,952	...	5	4,023	98.2
	Oil-well and oil-refining machinery	72,975	...	127	81,436	89.6
	Miscellaneous special machinery, equipment	7,743	...	...	...	...
86	Industrial equipment, supplies	25,841	12.6	56	43,457	59.5
	Industrial leather, belting, packing	912	...	7	1,080	84.4
	Mechanical rubber goods	7,051	...	14	9,847	71.6
	Rope, cordage, twine (exc. wire)	3,486	...	5	4,465	78.1
	Miscellaneous industrial equipment, supplies	14,392	...	...	...	...
88	Railroad transportation equipment	228	0.1	4	4,156	5.5
95	Iron, steel wire and wire products	179	0.1	4	3,450	5.2
	Wire rope, cable (exc. insulated)	179	...	4	3,450	5.2
97	Iron and steel pipe and tubes	4,332	2.1	32	30,410	14.2
	Steel pipe, tubing (exc. seamless)	424	...	8	4,368	9.7
	Seamless steel pipe, tubing	2,721	...	23	17,182	15.8
	Not analyzed in detail	1,187	...	7	13,002	9.1
124	Second-hand merchandise	63	(z)	4	5,683	1.1
	Commodities, n.e.c.	3,450	1.7	...	...	...
126	Service receipts	3,268	1.6	12	16,508	19.8
	Mountain Division					
	All establishments	(x)	...	68	...	...
	Those analyzing commodity lines, total	55,881	100.0	67	...	...
82	General industrial machinery, equipment	6,560	11.7	22	14,839	44.2
	Compressors, pumps	3,484	...	17	14,219	24.5
	Cranes, derricks, hoists, winches	576	...	5	4,273	13.5
	Fans, blowers (industrial equipment)	274	...	6	9,625	2.8
	Mechanical power transmission equipment	895	...	9	5,374	16.6
	Other general industrial machinery	1,331	...	...	...	...
83	Metal-working machinery	1,086	1.9	7	2,073	52.4
	Portable metal-working machinery (power driven)	986	...	6	1,380	71.4
	Miscellaneous metal-working machinery	100	...	...	...	...
84	Construction, mining, excavating machinery	5,694	10.2	13	10,178	55.9
	Road-building machinery	314	...	6	2,953	10.6
	Mining, quarrying machinery, accessories	5,021	...	12	9,964	50.4
	Construction machinery (exc. road)	165	...	7	3,091	5.3
	Not analyzed in detail	194	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	Mountain Division--Continued					
85	Special industry machinery, equipment	8,694	15.6	33	14,699	59.1
	Oil-well and oil-refining machinery	7,891	...	22	9,822	80.3
	Miscellaneous special machinery, equipment	803	...	...	...	...
86	Industrial equipment, supplies	16,197	29.0	15	31,944	50.7
	Industrial leather, belting, packing	1,067	...	5	1,467	72.7
	Mechanical rubber goods	14,383	...	7	27,746	51.8
	Miscellaneous industrial equipment, supplies	747	...	6	3,828	19.5
	Commodities, n.e.c.	17,560	31.4	...	...	...
126	Service receipts	90	0.2	5	4,082	2.2
	Pacific Division					
	All establishments	190,422	...	282	...	...
	Those analyzing commodity lines, total	186,861	100.0	267	...	...
51	Automotive parts, accessories, etc.	2,139	1.1	8	7,348	29.1
53	Electrical apparatus, equipment	7,532	4.0	9	22,228	33.9
54	Radios, television sets, home appliances, and specialties	14	(z)	4	11,270	0.1
56	Hardware	319	0.2	5	5,381	5.9
57	Plumbing, heating, air-conditioning	3,183	1.7	6	9,742	32.7
72	Recording, controlling instruments, accessories	6,200	3.3	4	6,280	98.7
80	Farm, garden machinery (exc. tractors)	1,619	0.9	4	11,840	13.7
82	General industrial machinery, equipment	51,258	27.5	72	80,699	63.5
	Compressors, pumps	15,191	...	26	44,225	34.3
	Conveyors, conveying equipment	2,143	...	7	4,816	44.5
	Cranes, derricks, hoists, winches	288	...	6	11,766	2.4
	Industrial trucks, tractors, stackers	4,596	...	9	6,322	72.7
	Fans, blowers (industrial equipment)	748	...	11	19,371	3.9
	Mechanical power transmission equipment	7,997	...	25	23,342	34.3
	Other general industrial machinery	20,295	...	...	...	...
83	Metal-working machinery	13,165	7.0	49	30,127	43.7
	Machine tools, equipment	2,955	...	16	6,923	42.7
	Welding machinery, equipment	2,676	...	14	9,495	28.2
	Portable metal-working machinery (power driven)	6,497	...	16	9,990	65.0
	Miscellaneous metal-working machinery	1,037	...	...	...	...
84	Construction, mining, excavating machinery	5,395	2.9	16	24,129	22.4
	Road-building machinery	716	...	10	13,852	5.2
	Mining, quarrying machinery, accessories	3,637	...	12	20,615	17.6
	Construction machinery (exc. road)	500	...	9	12,053	4.1
	Not analyzed in detail	542	...	...	...	...
85	Special industry machinery, equipment	38,347	20.5	99	59,466	64.5
	Food products machinery	631	...	9	1,302	48.5
	Textile industry machinery	2,889	...	7	2,960	97.6
	Printing trades machinery	14,545	...	17	16,205	89.8
	Wood-working machinery	4,125	...	8	5,261	78.4
	Shoe, shoe-repair machinery	654	...	5	1,089	60.0
	Oil-well and oil-refining machinery	9,620	...	28	12,633	76.1
	Miscellaneous special machinery, equipment	5,883	...	...	...	...
86	Industrial equipment, supplies	36,255	19.4	66	47,801	75.8
	Abrasives, abrasive material	2,154	...	9	2,773	77.7
	Industrial leather, belting, packing	2,078	...	9	2,078	100.0
	Mechanical rubber goods	7,690	...	17	10,465	73.5
	Miscellaneous industrial equipment, supplies	24,333	...	...	...	...
88	Railroad transportation equipment	54	(z)	5	13,968	0.4
	Commodities, n.e.c.	15,833	8.5	...	...	...
126	Service receipts	5,548	3.0	24	30,169	18.4
	PROFESSIONAL EQUIPMENT, SUPPLIES, SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	27,285	...	79	...	...
	Those analyzing commodity lines, total	26,773	100.0	76	...	...
68	Surgical, medical equipment and supplies	8,115	30.3	30	12,351	65.7
70	Professional, scientific equipment, n.e.c.	3,859	14.4	9	5,961	64.7
79	Miscellaneous professional, service equipment	891	3.3	5	1,124	79.3
	Commodities, n.e.c.	13,593	50.8	...	...	...
126	Service receipts	315	1.2	6	1,504	20.9
	East North Central Division					
	All establishments	32,305	...	100	...	...
	Those analyzing commodity lines, total	31,983	100.0	96	...	...
68	Surgical, medical equipment and supplies	9,343	29.2	32	11,711	79.8
70	Professional, scientific equipment, n.e.c.	7,225	22.6	6	8,563	84.4
79	Miscellaneous professional, service equipment	1,330	4.2	6	1,453	91.5
	Commodities, n.e.c.	13,951	43.6	...	...	...
126	Service receipts	134	0.4	4	2,371	5.6
	West North Central Division					
	All establishments	20,145	...	81	...	...
	Those analyzing commodity lines, total	16,517	100.0	76	...	...
68	Surgical, medical equipment and supplies	5,779	35.0	25	6,602	87.5
70	Professional, scientific equipment, n.e.c.	1,119	6.8	5	1,952	57.3
79	Miscellaneous professional, service equipment	952	5.8	6	952	100.0
	Commodities, n.e.c.	8,560	51.8	...	...	...
126	Service receipts	107	0.6	4	1,685	6.4
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division					
	All establishments	(x)	...	32	...	...
	Those analyzing commodity lines, total	7,487	100.0	31	...	...
68	Surgical, medical equipment and supplies	4,502	60.1	13	4,681	96.2
	Commodities, n.e.c.	2,985	39.9	...	...	...
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES					
	New England Division					
	All establishments	75,396	...	34	...	...
	Those analyzing commodity lines, total	75,396	100.0	34	...	...
58	Boot, shoe cut stock, shoe findings	32,112	42.6	9	51,254	62.6
60	Mortician goods, supplies	2,733	3.6	9	2,733	100.0
120	Leather	37,046	49.2	8	46,812	79.1
	Commodities, n.e.c.	3,500	4.6	...	...	...
126	Service receipts	5	(z)	...	...	...
	Middle Atlantic Division					
	All establishments	69,846	...	79	...	...
	Those analyzing commodity lines, total	69,846	100.0	79	...	...
58	Boot, shoe cut stock, shoe findings	5,395	7.7	6	8,512	63.4
60	Mortician goods, supplies	12,116	17.3	22	12,116	100.0
61	Laundry, dry cleaning equipment, supplies	18,192	26.0	13	18,720	97.2
63	Upholsterers' supplies	1,831	2.6	6	2,601	70.4
64	Janitors' supplies	1,214	1.7	9	1,242	97.7
79	Miscellaneous professional, service equipment	1,298	1.8	5	1,326	97.9
120	Leather	22,382	32.3	14	27,090	82.6
	Commodities, n.e.c.	6,886	9.8	...	...	...
126	Service receipts	532	0.8	4	10,476	5.1
	East North Central Division					
	All establishments	(x)	...	61	...	...
	Those analyzing commodity lines, total	57,274	100.0	60	...	...
58	Boot, shoe cut stock, shoe findings	3,917	6.8	5	3,917	100.0
60	Mortician goods, supplies	2,496	4.3	8	2,496	100.0
61	Laundry, dry cleaning equipment, supplies	17,083	29.8	12	18,241	93.6
63	Upholsterers' supplies	318	0.6	6	1,205	26.4
64	Janitors' supplies	622	1.1	6	671	92.7
79	Miscellaneous professional, service equipment	3,663	6.4	6	3,698	99.0
120	Leather	22,387	39.2	10	22,387	100.0
	Commodities, n.e.c.	6,612	11.5	...	...	...
126	Service receipts	176	0.3	...	...	...
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	15,256	...	47	...	...
	Those analyzing commodity lines, total	14,882	100.0	44	...	...
61	Laundry, dry cleaning equipment, supplies	6,731	45.3	12	6,930	97.1
64	Janitors' supplies	164	1.1	6	164	100.0
79	Miscellaneous professional, service equipment	2,711	18.2	10	2,711	100.0
	Commodities, n.e.c.	5,126	34.4	...	...	...
126	Service receipts	150	1.0	...	...	...
	TRANSPORTATION (EXC. AUTOMOTIVE) EQUIPMENT, SUPPLIES SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	IRON, STEEL AND PRODUCTS SALES BRANCHES					
	New England Division					
	All establishments	43,847	...	26	...	...
	Those analyzing commodity lines, total	41,615	100.0	24	...	...
94	Iron, steel products (flat)	9,051	21.7	12	29,263	30.9
	Strip (hot, cold rolled)	3,348	...	9	24,206	13.8
	Sheets (cold rolled)	2,245	...	4	16,381	13.7
	Sheets (hot rolled)	1,244	...	8	20,175	6.2
	Other flat iron, steel products	2,214	...	...	...	...
95	Iron, steel wire and wire products	2,668	6.4	10	20,056	13.3
	Drawn wire	554	...	5	13,106	4.2
	Other iron, steel wire products	2,114	...	...	...	...
96	Iron and steel finished products	6,002	14.4	13	27,154	22.1
	Bar-size shapes (exc. reinforcement), hot rolled	1,204	...	6	13,575	8.9
	Bar-size shapes, cold finished	520	...	6	13,575	3.8
	Tool steel	690	...	7	9,116	7.6
	Other finished products	3,588	...	...	...	...
98	Alloy steel	10,771	26.0	13	23.567	45.7
	Bars, hot rolled	3,078	...	10	21,350	14.4
	Bars, cold finished	344	...	6	13,854	2.5
	Tool steel	6,512	...	13	23,567	27.6
	Sheet and strip	531	...	6	17,636	3.0
	Other alloy steel	306	...	7	18,268	1.7
99	Stainless steel	5,848	14.0	12	23,485	24.9
	Strip	1,348	...	9	15,349	8.8
	Sheets	1,031	...	7	18,268	5.6
	Bars and bar-size shapes	1,816	...	9	20,403	8.9
	Other stainless steel	1,653	...	7	18,268	9.0
100	Building metal work, n.e.c.	2,530	6.1	4	6,125	41.3
	Commodities, n.e.c.	4,563	11.0	...	...	...
126	Service receipts	182	0.4	7	9,892	1.8
	IRON, STEEL AND PRODUCTS SALES BRANCHES--Continued					
	Middle Atlantic Division					
	All estsblishments	197,937	...	78	...	...
	Those analyzing commodity lines, total	195,312	100.0	75	...	...
57	Plumbing, heating, air-conditioning	1,510	0.8	4	9,669	15.6
93	Iron, steel products (semi-finished)	13,518	6.9	14	73,145	18.5
	Forgings	227	...	5	28,912	0.8
	Other semi-finished products	13,291	...	...	...	...
94	Iron, steel products (flat)	40,086	20.4	28	121,896	32.9
	Plates	6,267	...	12	68,642	9.1
	Strip (hot, cold rolled)	4,471	...	20	97,794	4.6
	Sheets (cold rolled)	6,516	...	11	58,773	11.1
	Sheets (hot rolled)	7,660	...	17	84,630	9.0
	Sheets (galvanized, other coated)	2,879	...	11	50,240	5.7
	Tin plate, terne plate	213	...	5	15,309	1.4
	Other flat iron, steel products	12,080	...	...	...	...
95	Iron, steel wire and wire products	31,953	16.4	38	130,780	24.4
	Nails (staples, tacks, brads)	1,196	...	9	28,691	4.2
	Wire rope, cable (exc. insulated)	6,935	...	8	48,849	14.2
	Strand, galvanized	171	...	5	23,964	0.7
	Reinforcement mesh	312	...	5	11,429	2.7
	Drawn wire	7,485	...	16	73,625	10.2
	Other iron, steel wire products	15,854	...	...	...	...
96	Iron and steel finished products	34,727	17.8	32	118,921	29.2
	Bar-size shapes (exc. reinforcement), hot rolled	8,001	...	11	63,427	12.6
	Bar-size shapes, cold finished	4,784	...	17	65,857	7.3
	Concrete reinforcement bars	4,524	...	10	54,745	8.3
	Tool steel	615	...	7	19,997	3.1
	Structural shapes (exc. bar-size shapes)	6,650	...	8	70,786	9.4
	Other finished products	10,153	...	...	...	...
97	Iron and steel pipe and tubes	10,280	5.3	15	52,514	19.6
	Steel pipe, tubing (exc. seamless)	48	...	5	2,911	1.6
	Seamless steel pipe, tubing	2,655	...	12	42,933	6.2
	Other iron, steel pipe	7,577	...	...	...	...
98	Alloy steel	10,164	5.2	16	55,915	18.2
	Bars, hot rolled	2,736	...	10	50,749	5.4
	Bars, cold finished	1,117	...	10	49,781	2.2
	Tool steel	4,786	...	15	54,020	8.8
	Sheet and strip	203	...	9	44,826	0.4
	Other alloy steel	1,322	...	10	49,212	2.7
99	Stainless steel	13,626	7.0	19	61,811	22.0
	Strip	1,255	...	8	21,892	5.7
	Sheets	3,786	...	11	52,015	7.3
	Bars and bar-size shapes	1,598	...	11	49,899	3.2
	Other stainless steel	6,987	...	12	54,064	12.9
100	Building metal work, n.e.c.	18,984	9.7	16	31,713	59.9
101	Nonferrous metals	5,596	2.9	9	56,411	9.9
	Commodities, n.e.c.	12,943	6.6	...	...	...
126	Service receipts	1,925	1.0	20	56,580	3.4
	East North Central Division					
	All establishments	347,413	...	119	...	...
	Those analyzing commodity lines, total	344,786	100.0	111	...	...
92	Scrap iron, steel	206	(z)	9	45,388	0.4
93	Iron, steel products (semi-finished)	8,961	2.6	15	88,553	10.1
	Wire rods	360	...	4	25,647	1.4
	Forgings	493	...	7	38,446	1.3
	Other semi-finished products	8,108	...	...	...	...
94	Iron, steel products (flat)	66,902	19.4	39	244,493	27.4
	Plates	9,017	...	15	140,381	6.4
	Strip (hot, cold rolled)	21,740	...	25	212,101	10.2
	Sheets (cold rolled)	7,037	...	11	95,042	7.4
	Sheets (hot rolled)	12,505	...	22	142,885	8.8
	Sheets (galvanized, other coated)	3,666	...	13	92,946	3.9
	Other flat iron, steel products	12,937	...	...	...	...
95	Iron, steel wire and wire products	24,456	7.1	47	180,828	13.5
	Woven wire fence, gates	613	...	4	9,546	6.4
	Fence posts, fittings	638	...	5	4,674	13.6
	Nails (staples, tacks, brads)	288	...	9	28,531	1.0
	Wire rope, cable (exc. insulated)	4,780	...	8	26,563	18.0
	Strand, galvanized	219	...	4	18,114	1.2
	Reinforcement mesh	798	...	10	18,196	4.4
	Drawn wire	8,649	...	23	116,577	7.4
	Other iron, steel wire products	8,471	...	...	...	...
96	Iron and steel finished products	64,393	18.7	54	258,238	24.9
	Rails, tieplates, splice bars, etc.	479	...	7	73,551	0.6
	Bar-size shapes (exc. reinforcement), hot rolled	12,891	...	17	151,281	8.5
	Bar-size shapes, cold finished	13,980	...	21	152,528	9.2
	Concrete reinforcement bars	10,064	...	18	101,617	9.9
	Tool steel	4,045	...	18	64,935	6.2
	Structural shapes (exc. bar-size shapes)	10,305	...	9	88,637	11.6
	Other finished products	12,629	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	IRON, STEEL AND PRODUCTS SALES BRANCHES--Continued					
	East North Central Division--Continued					
97	Iron and steel pipe and tubes	21,821	6.3	17	121,060	18.0
	Steel pipe, tubing (exc. seamless)	14,718	...	7	33,273	44.2
	Seamless steel pipe, tubing	6,790	...	13	89,684	7.6
	Other iron, steel pipe	313	...	...	...	...
98	Alloy steel	73,080	21.2	42	201,217	36.3
	Bars, hot rolled	20,403	...	25	180,326	11.3
	Bars, cold finished	7,197	...	17	139,634	5.2
	Tool steel	32,200	...	40	196,659	16.4
	Sheet and strip	4,629	...	18	166,614	2.8
	Other alloy steel	8,651	...	19	167,130	5.2
99	Stainless steel	37,224	10.8	35	194,847	19.1
	Strip	16,623	...	17	106,327	15.6
	Sheets	6,311	...	18	166,614	3.8
	Bars and bar-size shapes	7,030	...	27	182,466	3.8
	Other stainless steel	7,260	...	22	175,843	4.1
100	Building metal work, n.e.c.	22,034	6.4	19	33,968	64.9
101	Nonferrous metals	5,423	1.6	11	98,109	5.5
	Aluminum, alloy shapes, forms	2,789	...	4	15,935	17.5
	Other nonferrous metals, basic shapes	2,634	...	...	...	...
	Commodities, n.e.c.	19,148	5.6	...	...	...
126	Service receipts	1,138	0.3	18	80,177	1.4
	West North Central Division					
	All establishments	(x)	...	24	...	...
	Those analyzing commodity lines, total	45,656	100.0	23	...	...
94	Iron, steel products (flat)	8,358	18.3	11	38,740	21.6
	Plates	1,200	...	4	18,105	6.6
	Strip (hot, cold rolled)	701	...	5	20,860	3.4
	Sheets (hot rolled)	1,027	...	6	27,218	3.8
	Sheets (galvanized, other coated)	2,624	...	7	29,413	8.9
	Tin plate, terne plate	50	...	5	19,216	0.3
	Other flat iron, steel products	2,756	...	...	...	...
95	Iron, steel wire and wire products	2,720	6.0	14	36,551	7.4
	Nails (staples, tacks, brads)	471	...	7	24,323	1.9
	Reinforcement mesh	420	...	8	20,726	2.0
	Drawn wire	57	...	5	18,183	0.3
	Other iron, steel wire products	1,772	...	...	...	...
96	Iron and steel finished products	13,824	30.3	13	38,559	35.8
	Bar-size shapes (exc. reinforcement) hot rolled	2,114	...	4	18,105	11.7
	Concrete reinforcement bars	2,615	...	6	16,019	16.3
	Other finished products	9,095	...	...	...	...
98	Alloy steel	3,685	8.1	4	11,326	32.5
	Bars, hot rolled	818	...	4	11,326	7.2
	Other alloy steel	2,867	...	...	...	...
99	Stainless steel	2,985	6.5	5	18,844	15.8
	Sheets	937	...	4	18,432	5.1
	Other stainless steel	2,048	...	...	...	...
100	Building metal work, n.e.c.	7,514	16.4	7	14,629	51.4
101	Nonferrous metals	1,322	2.9	4	17,872	7.4
	Commodities, n.e.c.	4,827	10.6	...	...	...
126	Service receipts	421	0.9	7	4,873	8.6
	South Atlantic Division					
	All establishments	30,006	...	23	...	...
	Those analyzing commodity lines, total	29,374	100.0	21	...	...
94	Iron, steel products (flat)	3,608	12.3	10	20,888	17.3
	Sheets (hot rolled)	85	...	4	13,115	0.6
	Other flat iron, steel products	3,523	...	...	...	...
95	Iron, steel wire and wire products	2,924	10.0	12	20,691	14.1
96	Iron and steel finished products	7,131	24.3	9	18,941	37.6
100	Building metal work, n.e.c.	11,083	37.7	6	16,811	65.9
	Commodities, n.e.c.	4,127	14.0	...	...	...
126	Service receipts	501	1.7	7	8,646	5.8
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division					
	All establishments	40,613	...	35	...	...
	Those analyzing commodity lines, total	40,613	100.0	35	...	...
94	Iron, steel products (flat)	10,226	25.2	12	28,008	36.5
95	Iron, steel wire and wire products	8,221	20.2	24	34,352	23.9
	Woven wire fence, gates	168	...	4	18,442	0.9
	Nails (staples, tacks, brads)	885	...	4	20,507	4.3
	Wire rope, cable (exc. insulated)	4,546	...	13	6,535	69.6
	Reinforcement mesh	473	...	7	19,767	2.4
	Drawn wire	1,140	...	6	24,444	4.7
	Other iron, steel wire products	1,009	...	...	...	...
	IRON, STEEL AND PRODUCTS SALES BRANCHES--Continued					
	West South Central Division--Continued					
96	Iron and steel finished products	13,680	33.7	8	27,276	50.2
	Concrete reinforcement bars	3,715	...	7	25,171	14.8
	Other finished products	9,965	...	...	...	...
97	Iron and steel pipe and tubes	2,359	5.8	7	24,582	9.6
	Steel pipe, tubing (exc. seamless)	1,041	...	4	13,603	7.6
	Other iron, steel pipe	1,318	...	...	...	...
100	Building metal work, n.e.c.	2,671	6.6	4	4,808	55.6
	Commodities, n.e.c.	3,220	7.9	...	...	...
126	Service receipts	236	0.6	5	4,926	4.8
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	(x)	...	74	...	...
	Those analyzing commodity lines, total	74,450	100.0	73	...	...
93	Iron, steel products (semi-finished)	3,545	4.8	11	18,096	19.6
	Rough casting, foundry products	1,785	...	5	4,863	36.7
	Other semi-finished products	1,760	...	...	...	...
94	Iron, steel products (flat)	10,023	13.5	17	34,290	29.2
	Strip (hot, cold rolled)	1,122	...	10	24,355	4.6
	Other flat iron, steel products	8,901	...	...	...	...
95	Iron, steel wire and wire products	21,174	28.4	51	54,256	39.0
	Woven wire fence, gates	469	...	5	8,846	5.3
	Barbed, twisted wire	153	...	4	8,630	1.8
	Nails (staples, tacks, brads)	1,825	...	5	9,244	19.7
	Wire rope, cable (exc. insulated)	8,734	...	29	27,883	31.3
	Strand, galvanized	209	...	9	9,074	2.3
	Reinforcement mesh	757	...	9	16,071	4.7
	Drawn wire	3,694	...	20	30,093	12.3
	Other iron, steel wire products	5,333	...	...	...	...
96	Iron and steel finished products	10,497	14.1	14	28,997	36.2
	Bar-size shapes (exc. reinforcement), hot rolled	1,107	...	6	17,016	6.5
	Bar-size shapes, cold finished	522	...	4	13,814	3.8
	Concrete reinforcement bars	5,408	...	7	20,385	26.5
	Tool steel	171	...	4	6,438	2.6
	Other finished products	3,289	...	...	...	...
97	Iron and steel pipe and tubes	1,662	2.2	6	17,767	9.4
98	Alloy steel	2,418	3.2	10	18,993	12.7
	Bars, hot rolled	569	...	7	17,413	3.3
	Bars, cold finished	134	...	5	14,699	0.9
	Tool steel	1,254	...	10	18,993	6.6
	Sheet and strip	244	...	7	17,413	1.4
	Other alloy steel	217	...	6	17,016	1.3
99	Stainless steel	6,947	9.3	17	25,355	27.4
	Strip	393	...	4	3,647	10.8
	Sheets	1,832	...	8	17,934	10.2
	Bars and bar-size shapes	1,031	...	9	18,510	5.6
	Other stainless steel	1,446	...	10	16,262	8.9
	Not analyzed in detail	2,245	...	4	4,342	51.7
100	Building metal work, n.e.c.	6,552	8.8	8	8,419	77.8
101	Nonferrous metals	1,170	1.6	6	18,108	6.5
	Commodities, n.e.c.	10,050	13.5	...	...	...
126	Service receipts	412	0.6	14	10,098	4.1
	NONFERROUS METALS, METAL WORK SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	97,945	...	28	...	...
	Those analyzing commodity lines, total	95,048	100.0	26	...	...
101	Nonferrous metals	91,091	95.8	26	95,048	95.8
	Copper shapes, forms	21,485	...	11	41,208	52.1
	Aluminum, alloy shapes, forms	1,297	...	6	4,076	31.8
	Tin and tin-base shapes, forms	30	...	4	6,047	0.5
	Precious metals	5,680	...	8	11,676	48.6
	Other nonferrous metals, basic shapes	62,599	...	16	78,954	79.3
	Commodities, n.e.c.	3,957	4.2	...	...	...
	East North Central Division					
	All establishments	176,035	...	36	...	...
	Those analyzing commodity lines, total	176,035	100.0	36	...	...
101	Nonferrous metals	170,584	97.0	36	176,035	97.0
	Copper shapes, forms	24,810	...	11	53,513	46.4
	Precious metals	8,919	...	8	33,366	26.7
	Other nonferrous metals, basic shapes	136,855	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per-cent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	NONFERROUS METALS, METAL WORK SALES BRANCHES--Continued					
	East North Central Division--Continued					
	Commodities, n.e.c.	5,363	3.0	...	...	...
126	Service receipts	88	...	...	...	...
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	(x)	...	18	...	...
	Those analyzing commodity lines, total	37,274	100.0	17	...	...
101	Nonferrous metals	33,963	91.1	17	37,274	91.1
	Copper shapes, forms	4,631	...	7	17,649	26.2
	Aluminum, alloy shapes, forms	15,692	...	5	24,626	63.7
	Tin and tin-base shapes, forms	117	...	4	7,654	1.5
	Other nonferrous metals, basic shapes	13,523	...	...	...	...
	Commodities, n.e.c.	3,311	8.9	...	...	...
	AMUSEMENT, SPORTING GOODS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					
	FARM SUPPLIES SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division					
	All establishments	29,420	...	21	...	...
	Those analyzing commodity lines, total	29,420	100.0	21	...	...
21	Feed (mixed, other)	12,012	40.8	7	12,223	98.3
46	Fertilizer, fertilizer materials	12,601	42.9	10	15,252	82.6
47	Agricultural chemicals (exc. fertilizer)	979	3.3	4	5,375	18.2
	Commodities, n.e.c.	3,828	13.0	...	...	...
	West North Central Division					
	All establishments	32,456	...	28	...	...
	Those analyzing commodity lines, total	32,456	100.0	28	...	...
5	Groceries (exc. as specified)	9,697	29.9	10	22,928	42.3
	Flour, related products	8,244	...	10	22,928	36.0
	Other groceries	1,453	...	...	...	...
	FARM SUPPLIES SALES BRANCHES--Continued					
	West North Central Division--Continued					
21	Feed (mixed, other)	19,558	60.2	23	29,501	66.3
30	Seeds (filled garden)	572	1.8	4	2,294	24.9
	Commodities, n.e.c.	2,629	8.1	...	...	...
	South Atlantic Division					
	All establishments	45,999	...	55	...	...
	Those analyzing commodity lines, total	44,299	100.0	53	...	...
5	Groceries (exc. as specified)	3,840	8.7	19	11,224	34.2
	Flour, related products	3,840	...	19	11,224	34.2
21	Feed (mixed, other)	11,346	25.6	26	1,5822	71.7
46	Fertilizer, fertilizer materials	26,348	59.4	26	2,776	94.8
47	Agricultural chemicals (exc. fertilizer)	1,988	4.5	5	2,331	85.3
	Commodities, n.e.c.	777	1.8	...	...	...
	East South Central Division					
	All establishments	17,488	...	17	...	...
	Those analyzing commodity lines, total	17,488	100.0	17	...	...
5	Groceries (exc. as specified)	2,043	11.7	8	6,765	30.2
	Flour, related products	2,043	...	8	6,765	30.2
21	Feed (mixed, other)	5,916	33.8	11	8,120	72.8
46	Fertilizer, fertilizer materials	9,174	52.5	6	9,594	95.6
	Commodities, n.e.c.	355	2.0	...	...	...
	West South Central Division					
	All establishments	13,759	...	25	...	...
	Those analyzing commodity lines, total	13,759	100.0	25	...	...
5	Groceries (exc. as specified)	2,957	21.5	21	11,580	25.5
	Flour, related products	2,502	...	21	11,580	21.6
	Other groceries	455	...	6	5,619	8.1
21	Feed (mixed, other)	8,623	62.7	21	11,580	74.5
	Commodities, n.e.c.	2,179	15.8	...	...	...
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	15,561	...	21	...	...
	Those analyzing commodity lines, total	15,561	100.0	21	...	...
21	Feed (mixed, other)	5,271	33.9	11	5,386	97.9
47	Agricultural chemicals (exc. fertilizer)	9,162	58.9	9	9,980	91.8
	Commodities, n.e.c.	1,126	7.2	...	...	...
	MANUFACTURERS' SALES BRANCHES, MISCELLANEOUS PRODUCTS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)					

x Withheld to avoid disclosure.
z Less than 0.1 percent.
n.e.c. Not elsewhere classified.

ASSEMBLERS

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INDEX TO KINDS OF BUSINESS AND GEOGRAPHIC DIVISION: TABLE 13

Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Dairy, poultry products	13.02	13.02	13.02	13.02	13.02	13.02	13.02	13.03	13.03
Fruits, vegetables (fresh)	13.03	13.03	13.03	13.03	13.03	13.03	13.03	13.03	13.04
Farm products (raw materials)	...	13.04	13.04	13.04	13.04	13.05	13.05	13.05	13.05
Fish, sea foods (fresh)	13.05	13.05	...	...	13.06	13.06	...	...	13.06
Other assemblers	...	...	13.06	13.06	13.06	13.06	13.06	13.06	13.07

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY, POULTRY PRODUCTS ASSEMBLERS					
	New England Division					
	All establishments	(x)	...	64	...	...
	Those analyzing commodity lines, total	81,210	100.0	63	...	...
1	Canned, bottled foods	203	0.2	4	11,615	1.7
	Canned milk	203	...	4	11,615	1.7
	Dairy products, ice cream, ices	54,239	66.9	35	59,313	91.4
	Butter	6,212	...	11	20,531	30.2
	Cheese	1,572	...	14	35,072	4.5
	Milk, cream (fluid)	45,732	...	30	47,139	97.0
	Other dairy products (exc. canned milk)	723	...	...	...	...
7	Eggs, poultry	25,889	31.9	35	34,853	74.3
	Eggs	14,546	...	19	27,745	52.4
	Poultry (live or dressed)	11,343	...	26	28,233	40.2
80	Farm, garden machinery (exc. tractors)	186	0.2	4	9,596	1.9
	Commodities, n.e.c., and service receipts	693	0.8	...	...	...
	Middle Atlantic Division					
	All establishments	403,526	...	280	...	...
	Those analyzing commodity lines, total	402,776	100.0	275	...	...
5	Groceries (exc. as specified)	705	0.2	8	19,270	3.6
6	Dairy products, ice cream, ices	351,228	87.2	233	358,258	98.0
	Butter	13,654	...	20	163,951	8.3
	Cheese	4,725	...	25	163,281	2.9
	Ice cream, ices	2,599	...	8	9,456	27.5
	Milk, cream (fluid)	316,285	...	215	327,799	96.5
	Other dairy products (exc. canned milk)	13,965	...	...	...	...
7	Eggs, poultry	47,631	11.8	50	66,805	71.3
	Eggs	41,242	...	45	65,280	63.2
	Poultry (live or dressed)	5,190	...	20	41,247	12.6
	Not analyzed in detail	1,199	...	...	...	...
	Commodities, n.e.c., and service receipts	3,212	0.8	...	...	...
	East North Central Division					
	All establishments	279,827	...	651	...	...
	Those analyzing commodity lines, total	265,670	100.0	622	...	...
5	Groceries (exc. as specified)	340	0.1	11	2,960	11.5
6	Dairy products, ice cream, ices	174,874	65.7	349	200,028	87.4
	Butter	26,886	...	55	72,983	36.8
	Cheese	28,614	...	26	54,987	52.0
	Ice cream, ices	211	...	8	2,737	7.7
	Milk, cream (fluid)	110,430	...	300	137,280	80.4
	Other dairy products (exc. canned milk)	7,962	...	46	57,416	13.9
	Not analyzed in detail	771	...	10	1,695	45.5
7	Eggs, poultry	82,366	31.0	449	107,014	77.0
	Eggs	52,923	...	396	95,526	55.4
	Poultry (live or dressed)	24,694	...	353	84,494	29.2
	Not analyzed in detail	4,749	...	30	5,035	94.3
21	Feed (mixed, other)	2,934	1.1	116	23,061	12.7
22	Hides, skins, raw furs	251	0.1	35	8,367	3.0
28	Grains	190	0.1	5	1,494	12.7
30	Seeds (field, garden)	196	0.1	11	5,472	3.6
31	Miscellaneous farm, marine products	309	0.1	4	1,319	23.4
46	Fertilizer, fertilizer materials	209	0.1	10	6,889	3.0
80	Farm, garden machinery (exc. tractors)	229	0.1	11	17,349	1.3
102	Petroleum and products	495	0.2	10	7,460	6.6
	Commodities, n.e.c.	3,081	1.2	...	...	...
126	Service receipts	196	0.1	22	9,843	2.0
	West North Central Division					
	All establishments	449,827	...	2,030	...	...
	Those analyzing commodity lines, total	425,322	100.0	1,921	...	...
5	Groceries (exc. as specified)	2,052	0.5	60	55,440	3.7
6	Dairy products, ice cream, ices	133,817	31.5	1,329	276,389	48.4
	Butter	23,862	...	103	108,014	22.1
	Cheese	5,447	...	40	72,871	7.5
	Ice cream, ices	1,540	...	62	26,083	5.9
	Milk, cream (fluid)	84,022	...	1,140	193,682	43.4
	Other dairy products (exc. canned milk)	18,946	...	...	...	...
7	Eggs, poultry	251,843	59.2	1,735	359,523	70.0
	Eggs	174,244	...	1,576	333,512	52.2
	Poultry (live or dressed)	66,527	...	1,511	314,753	21.1
	Not analyzed in detail	11,072	...	...	20,830	53.2
8	Fresh fruits, vegetables, berries	413	0.1	12	9,147	4.5
	Fresh fruits, berries	34	...	6	4,192	0.8
	Fresh vegetables	296	...	6	3,533	8.4
	Not analyzed in detail	83	...	...	...	...
9	Meats, provisions	322	0.1	17	8,005	4.0
21	Feed (mixed, other)	22,192	5.2	902	192,059	11.6
22	Hides, skins, raw furs	423	0.1	122	33,122	1.3
	DAIRY, POULTRY PRODUCTS ASSEMBLERS--Continued					
	West North Central Division--Continued					
26	Wool, related products	294	0.1	43	8,320	3.5
30	Seeds (field, garden)	1,789	0.4	102	67,121	2.7
	Farm seeds	1,135	...	64	61,511	1.8
	Garden seeds	4	...	4	590	0.7
	Not analyzed in detail	650	...	36	5,382	12.1
46	Fertilizer, fertilizer materials	1,197	0.3	52	59,952	2.0
80	Farm, garden machinery (exc. tractors)	4,156	1.0	32	47,690	8.7
102	Petroleum and products	623	0.1	42	42,762	1.4
	Commodities, n.e.c.	5,263	1.2	...	...	...
126	Service receipts	938	0.2	70	69,890	1.3
	South Atlantic Division					
	All establishments	82,466	...	135	...	...
	Those analyzing commodity lines, total	76,378	100.0	120	...	...
6	Dairy products, ice cream, ices	23,370	30.6	27	24,572	95.1
	Butter	3,556	...	7	10,448	34.0
	Cheese	3,754	...	5	10,213	36.8
	Ice cream, ices	186	...	4	4,242	4.4
	Milk, cream (fluid)	13,706	...	21	14,503	94.5
	Other dairy products (exc. canned milk)	2,168	...	...	...	...
7	Eggs, poultry	45,389	59.4	97	60,070	75.6
	Eggs	6,596	...	40	22,193	29.7
	Poultry (live or dressed)	30,917	...	77	48,963	63.1
	Not analyzed in detail	7,876	...	11	8,960	87.9
21	Feed (mixed, other)	6,479	8.5	45	22,859	28.3
46	Fertilizer, fertilizer materials	187	0.2	4	2,051	9.1
80	Farm, garden machinery (exc. tractors)	57	0.1	5	3,339	1.7
	Commodities, n.e.c., and service receipts	896	1.2	...	...	...
	East South Central Division					
	All establishments	27,023	...	146	...	...
	Those analyzing commodity lines, total	26,349	100.0	137	...	...
5	Groceries (exc. as specified)	90	0.3	5	1,223	7.4
6	Dairy products, ice cream, ices	6,777	25.7	71	10,953	61.9
	Ice cream, ices	71	...	4	1,525	4.6
	Milk, cream (fluid)	4,724	...	53	6,390	73.9
	Other dairy products (exc. canned milk)	1,982	...	...	...	...
7	Eggs, poultry	17,929	68.1	102	21,720	82.5
	Eggs	8,183	...	90	18,221	44.9
	Poultry (live or dressed)	7,828	...	95	19,599	39.9
	Not analyzed in detail	1,918	...	6	1,941	98.8
8	Fresh fruits, vegetables, berries	348	1.3	7	1,960	17.8
	Fresh fruits, berries	147	...	6	1,725	8.5
	Fresh vegetables	201	...	5	1,656	12.1
21	Feed (mixed, other)	844	3.2	23	4,280	19.7
22	Hides, skins, raw furs	76	0.3	13	2,985	2.5
26	Wool, related products	28	0.1	6	1,388	2.0
	Commodities, n.e.c.	257	1.0	...	...	...
	West South Central Division					
	All establishments	87,009	...	491	...	...
	Those analyzing commodity lines, total	83,113	100.0	467	...	...
5	Groceries (exc. as specified)	1,340	1.6	54	11,484	11.7
6	Dairy products, ice cream, ices	24,663	29.7	329	44,573	55.3
	Butter	2,264	...	26	9,535	23.7
	Cheese	269	...	8	4,191	6.4
	Ice cream, ices	355	...	11	2,075	17.1
	Milk, cream (fluid)	20,400	...	274	35,606	57.3
	Other dairy products (exc. canned milk)	739	...	23	6,968	10.6
	Not analyzed in detail	636	...	28	3,066	20.7
7	Eggs, poultry	49,856	59.8	411	68,493	72.8
	Eggs	21,139	...	348	50,609	41.8
	Poultry (live or dressed)	22,846	...	349	56,512	40.4
	Not analyzed in detail	5,871	...	43	6,804	86.3
8	Fresh fruits, vegetables, berries	303	0.4	4	2,002	15.1
20	Hay, straw, alfalfa	799	1.0	9	3,314	24.1
21	Feed (mixed, other)	4,334	5.2	137	20,456	21.2
22	Hides, skins, raw furs	557	0.7	73	14,051	4.0
28	Grains	313	0.4	16	2,695	11.6
29	Livestock	87	0.1	6	1,168	7.4
30	Seeds (field, garden)	238	0.3	17	2,573	9.2
	Farm seeds	151	...	11	1,826	8.3
	Garden seeds	17	...	4	638	2.7
	Not analyzed in detail	70	...	6	747	9.4
102	Petroleum and products	102	0.1	4	1,123	9.1
	Commodities, n.e.c.	460	0.6	...	...	...
126	Service receipts	61	0.1	10	4,250	1.4

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY, POULTRY PRODUCTS ASSEMBLERS—Continued					
	Mountain Division					
	All establishments	26,936	...	64	...	...
	Those analyzing commodity lines, total	26,296	100.0	58	...	...
6	Dairy products, ice cream, ices	8,303	31.6	38	9,032	91.9
	Butter	635	...	15	7,238	8.8
	Cheese	75	...	9	5,421	1.4
	Milk, cream (fluid)	7,292	...	34	8,740	83.4
	Other dairy products (exc. canned milk)	301	...	...	...	...
7	Eggs, poultry	16,810	63.9	34	19,391	86.7
	Eggs	6,697	...	28	9,077	73.8
	Poultry (live or dressed)	10,113	...	24	16,450	61.5
21	Feed (mixed, other)	775	2.9	13	5,663	13.7
	Commodities, n.e.c.	387	1.5	...	...	...
126	Service receipts	21	0.1	...	...	...
	Pacific Division					
	All establishments	180,056	...	78	...	...
	Those analyzing commodity lines, total	156,411	100.0	74	...	...
1	Canned, bottled foods	6,289	4.0	12	53,601	11.7
	Canned milk	6,289	...	12	53,601	11.7
4	Frozen foods	192	0.1	5	23,841	0.8
6	Dairy products, ice cream, ices	83,548	53.6	43	94,391	88.5
	Butter	13,376	...	23	71,841	18.6
	Cheese	9,332	...	18	69,673	13.4
	Ice cream, ices	1,349	...	16	34,055	4.0
	Milk, cream (fluid)	51,235	...	35	74,137	69.1
	Other dairy products (exc. canned milk)	8,256	...	...	...	...
7	Eggs, poultry	51,161	32.7	43	94,926	53.9
	Eggs	39,776	...	37	94,063	42.3
	Poultry (live or dressed)	11,196	...	27	53,653	20.9
	Not analyzed in detail	189	...	...	...	...
21	Feed (mixed, other)	10,330	6.6	17	50,248	20.6
28	Grains	391	0.2	7	23,780	1.6
30	Seeds (field, garden)	142	0.1	4	29.237	0.5
80	Farm, garden machinery (exc. tractors)	157	0.1	6	10,734	1.5
102	Petroleum and products	214	0.1	7	35,976	0.6
	Commodities, n.e.c., and service receipts	3,987	2.5	...	...	...
	FRUITS, VEGETABLES (FRESH) ASSEMBLERS					
	New England Division					
	All establishments	31,503	...	28	...	...
	Those analyzing commodity lines, total	31,503	100.0	28	...	...
8	Fresh fruits, vegetables, berries	30,463	96.7	28	31,503	96.7
	Fresh fruits, berries	1,000	...	4	1,180	84.7
	Fresh vegetables	29,240	...	20	29,798	98.1
	Not analyzed in detail	223	...	...	...	...
	Commodities, n.e.c.	1,040	3.3	...	...	...
	Middle Atlantic Division					
	All establishments	50,266	...	92	...	...
	Those analyzing commodity lines, total	50,266	100.0	92	...	...
8	Fresh fruits, vegetables, berries	43,393	86.4	92	50,266	86.4
	Fresh fruits, berries	4,922	...	20	7,557	65.1
	Fresh vegetables	37,468	...	72	43,501	86.1
	Not analyzed in detail	1,003	...	...	...	...
30	Seeds (field, garden)	1,271	2.5	17	14,105	9.0
46	Fertilizer, fertilizer materials	1,555	3.1	21	18,850	8.2
47	Agricultural chemicals (exc. fertilizer)	861	1.7	17	14,821	5.8
80	Farm, garden machinery (exc. tractors)	1,100	2.2	6	7,418	14.8
81	Tractors and equipment (exc. truck-tractors)	244	0.5	6	8,358	2.9
	Commodities, n.e.c.	1,717	3.4	...	...	...
126	Service receipts	125	0.2	...	...	...
	East North Central Division					
	All establishments	28,938	...	140	...	...
	Those analyzing commodity lines, total	27,515	100.0	134	...	...
8	Fresh fruits, vegetables, berries	26,049	94.7	134	27,515	94.7
	Fresh fruits, berries	7,765	...	44	12,354	62.8
	Fresh vegetables	14,958	...	97	19,431	77.0
	Not analyzed in detail	3,326	...	12	3,467	95.9
28	Grains	283	1.0	5	1,317	21.5
46	Fertilizer, fertilizer materials	170	0.6	10	6,387	2.7
47	Agricultural chemicals (exc. fertilizer)	119	0.4	6	5,281	2.2
	Commodities, n.e.c.	818	3.0	...	...	...
126	Service receipts	76	0.3	4	1,367	5.6
	FRUITS, VEGETABLES (FRESH) ASSEMBLERS—Continued					
	West North Central Division					
	All establishments	35,596	...	89	...	...
	Those analyzing commodity lines, total	34,608	100.0	83	...	...
8	Fresh fruits, vegetables, berries	32,528	93.9	83	34,608	93.9
	Fresh fruits, berries	1,260	...	13	1,715	73.5
	Fresh vegetables	29,513	...	65	31,032	95.1
	Not analyzed in detail	1,755	...	8	2,372	74.0
28	Grains	398	1.2	4	2,160	18.4
30	Seeds (field, garden)	124	0.4	4	2,909	4.3
46	Fertilizer, fertilizer materials	176	0.5	6	4,152	4.2
80	Farm, garden machinery (exc. tractors)	181	0.5	5	2,244	8.1
	Commodities, n.e.c., and service receipts	1,201	3.5	...	...	...
	South Atlantic Division					
	All establishments	159,993	...	357	...	...
	Those analyzing commodity lines, total	158,233	100.0	350	...	...
3	Fresh fruits, vegetables, berries	142,832	90.3	350	158,233	90.3
	Fresh fruits, berries	76,464	...	195	106,149	72.0
	Fresh vegetables	55,348	...	155	72,433	76.4
	Not analyzed in detail	11,020	...	46	12,636	87.2
28	Grains	324	0.2	6	2,077	15.6
30	Seeds (field, garden)	484	0.3	11	16,285	3.0
38	Other textile products	235	0.1	4	8,190	2.9
46	Fertilizer, fertilizer materials	3,764	2.4	27	30,793	12.2
47	Agricultural chemicals (exc. fertilizer)	313	0.2	11	14,319	2.2
	Commodities, n.e.c.	7,574	4.8	...	...	...
126	Service receipts	2,707	1.7	16	16,842	16.1
	East South Central Division					
	All establishments	16,609	...	68	...	...
	Those analyzing commodity lines, total	16,097	100.0	64	...	...
8	Fresh fruits, vegetables, berries	14,566	90.5	64	16,097	90.5
	Fresh fruits, berries	1,780	...	22	4,357	40.8
	Fresh vegetables	10,629	...	46	13,125	81.0
	Not analyzed in detail	2,157	...	11	2,229	96.8
28	Grains	633	3.9	4	1,693	37.4
30	Seeds (field, garden)	58	0.4	4	811	7.2
46	Fertilizer, fertilizer materials	392	2.4	8	3,508	11.2
	Commodities, n.e.c.	404	2.5	...	...	...
126	Service receipts	44	0.3	4	1,834	2.4
	West South Central Division					
	All establishments	106,145	...	291	...	...
	Those analyzing commodity lines, total	102,532	100.0	278	...	...
5	Groceries (exc. as specified)	5,100	5.0	4	14,936	34.1
7	Eggs, poultry	181	0.2	8	1,146	15.8
	Eggs	80	...	5	790	10.1
	Poultry (live or dressed)	99	...	5	943	10.5
	Not analyzed in detail	2	...	...	...	...
8	Fresh fruits, vegetables, berries	94,871	92.7	278	102,332	92.7
	Fresh fruits, berries	36,546	...	85	52,787	69.2
	Fresh vegetables	48,901	...	210	63,434	77.1
	Not analyzed in detail	9,424	...	33	10,014	94.1
21	Feed (mixed, other)	115	0.1	4	1,457	7.9
28	Grains	84	0.1	4	796	10.6
30	Seeds (field, garden)	150	0.1	21	4,768	3.1
46	Fertilizer, fertilizer materials	419	0.4	20	7,227	5.8
	Commodities, n.e.c.	1,139	1.1	...	...	...
126	Service receipts	273	0.3	12	5,052	5.4
	Mountain Division					
	All establishments	120,201	...	300	...	...
	Those analyzing commodity lines, total	117,462	100.0	291	...	...
8	Fresh fruits, vegetables, berries	110,883	94.4	291	117,462	94.4
	Fresh fruits, berries	13,306	...	60	23,284	57.1
	Fresh vegetables	94,449	...	236	104,589	90.3
	Not analyzed in detail	3,128	...	16	3,198	97.8
28	Grains	1,595	1.4	17	11,796	13.5
	Wheat	489	...	7	4,236	11.5
	Other beans	1,047	...	9	5,899	17.7
	Other grains	59	...	...	...	...
30	Seeds (field, garden)	243	0.2	23	12,255	2.0
38	Other textile products	1,120	1.0	21	10,311	10.9
46	Fertilizer, fertilizer materials	771	0.6	53	25,160	3.1
47	Agricultural chemicals (exc. fertilizer)	389	0.3	34	20,664	1.9
80	Farm garden machinery (exc. tractors)	154	0.1	11	8,398	1.8
87	Rope, cordage, twine	87	0.1	7	4,462	1.9
113	Millwork, veneer, other wood products	596	0.5	8	4,518	13.2
	Commodities, n.e.c.	1,138	1.0	...	...	...
126	Service receipts	486	0.4	18	8,331	5.8

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FRUITS, VEGETABLES (FRESH) ASSEMBLERS--Continued					
	Pacific Division					
	All establishments	553,581	...	770	...	...
	Those analyzing commodity lines, total	546,221	100.0	746	...	...
4	Frozen foods	707	0.1	5	2,871	24.6
5	Groceries (exc. as specified)	509	0.1	7	3,931	12.9
8	Fresh fruits, vegetables, berries	522,178	95.7	746	546,221	95.7
	Fresh fruits, berries	315,879	...	486	346,614	91.1
	Fresh vegetables	125,680	...	205	148,497	84.6
	Not analyzed in detail	80,619	...	100	84,030	95.9
28	Grains	659	0.1	15	11,887	5.5
29	Livestock	618	0.1	5	5,814	10.6
30	Seeds (field, garden)	921	0.2	12	10,613	8.7
31	Miscellaneous farm, marine products	489	0.1	5	5,976	8.2
46	Fertilizer, fertilizer materials	2,251	0.4	99	73,909	3.0
47	Agricultural chemicals (exc. fertilizer)	1,215	0.2	56	45,148	2.7
113	Millwork, veneer, other wood products	505	0.1	10	6,902	7.3
	Commodities, n.e.c.	7,306	1.3	...	...	...
126	Service receipts	8,863	1.6	84	68,140	13.0
	FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments	54,633	...	121	...	...
	Those analyzing commodity lines, total	51,073	100.0	117	...	...
5	Groceries (exc. as specified)	5,721	11.2	4	6,389	89.5
6	Dairy products, ice cream, ices	46	0.1	4	1,080	4.2
20	Hay, straw, alfalfa	198	0.4	8	2,433	8.1
21	Feed (mixed, other)	713	1.4	13	3,285	21.7
22	Hides, skins, raw furs	1,294	2.5	10	1,506	85.9
24	Leaf tobacco	3,814	7.5	7	3,814	100.0
28	Grains	18,174	35.6	44	20,757	87.6
	Corn	490	...	9	1,896	25.8
	Wheat	6,676	...	28	15,596	42.8
	Oats	113	...	9	2,565	4.4
	Other beans	9,614	...	27	13,866	69.3
	Other grains	1,281	...	...	...	...
29	Livestock	18,959	37.0	54	19,026	99.6
	Cattle, calves	12,468	...	45	16,256	76.7
	Sheep, lambs	1,219	...	10	6,103	20.0
	Hogs	2,285	...	17	10,395	22.0
	Horses, mules	503	...	12	4,323	11.6
	Other livestock	1,071	...	7	3,489	30.7
	Not analyzed in detail	1,413	...	5	1,413	100.0
30	Seeds (field, garden)	590	1.2	16	7,846	7.5
31	Miscellaneous farm, marine products	211	0.4	6	1,345	15.7
46	Fertilizer, fertilizer materials	283	0.6	13	3,388	8.4
103	Coal, coke	370	0.7	12	5,779	6.4
	Commodities, n.e.c.	491	1.0	...	...	...
126	Service receipts	209	0.4	8	7,304	2.9
	East North Central Division					
	All establishments	1,843,736	...	2,551	...	...
	Those analyzing commodity lines, total	1,810,748	100.0	2,484	...	...
5	Groceries (exc. as specified)	2,930	0.2	22	15,974	18.3
7	Eggs, poultry	1,194	0.1	44	27,523	4.3
	Eggs	660	...	22	14,868	4.4
	Poultry (live or dressed)	432	...	26	14,971	2.9
	Not analyzed in detail	102	...	...	...	...
9	Meats, provisions	1,729	0.1	8	25,523	6.8
20	Hay, straw, alfalfa	3,266	0.2	87	74,744	4.4
21	Feed (mixed, other)	70,124	3.9	1,207	684,445	10.2
22	Hides, skins, raw furs	13,646	0.8	42	17,967	76.0
24	Leaf tobacco	7,286	0.4	18	7,548	96.5
26	Wool, related products	2,003	0.1	52	33,706	5.9
28	Grains	926,151	51.0	1,988	1,114,036	83.1
	Corn	375,141	...	1,662	968,262	38.7
	Wheat	165,775	...	1,469	878,542	18.9
	Oats	52,586	...	1,543	916,591	5.7
	Soybeans	200,363	...	1,514	860,400	23.3
	Other beans	32,960	...	153	105,274	31.3
	Rice (unpolished)	375	...	6	4,407	8.5
	Other grains	9,714	...	...	...	...
	Not analyzed in detail	89,237	...	214	108,870	82.0
29	Livestock	695,193	38.4	473	724,768	95.9
	Cattle, calves	185,196	...	288	365,807	50.6
	Sheep, lambs	20,805	...	174	242,136	8.6
	Hogs	351,950	...	297	457,965	76.8
	Horses, mules	2,108	...	29	20,480	10.3
	Other livestock	303	...	12	5,512	5.5
	Not analyzed in detail	134,831	...	95	140,302	96.1
	FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS--Continued					
	East North Central Division--Continued					
30	Seeds (field, garden)	13,008	0.7	939	538,873	2.4
	Farm seeds	10,427	...	733	422,305	2.5
	Garden seeds	39	...	9	7,472	0.5
	Not analyzed in detail	2,542	...	203	115,669	2.2
31	Miscellaneous farm, marine products	1,766	0.1	33	15,973	11.0
46	Fertilizer, fertilizer materials	16,977	0.9	833	463,335	3.7
80	Farm, garden machinery (exc. tractors)	3,462	0.2	125	74,675	4.6
81	Tractors and equipment (exc. truck-tractors)	2,100	0.1	60	44,165	4.8
102	Petroleum and products	3,418	0.2	130	102,666	3.3
103	Coal, coke	20,946	1.2	1,063	597,596	3.5
111	Lumber (rough, dressed, finished)	7,678	0.4	183	115,249	6.7
	Commodities, n.e.c.	14,888	0.8	...	...	...
126	Service receipts	2,983	0.2	485	265,721	1.1
	West North Central Division					
	All establishments	3,411,856	...	5,680	...	...
	Those analyzing commodity lines, totsl	3,376,762	100.0	5,603	...	...
7	Eggs, poultry	3,261	0.1	69	34,490	9.4
	Eggs	2,126	...	53	26,993	7.9
	Poultry (live or dressed)	955	...	59	29,549	3.2
	Not analyzed in detail	180	...	6	2,226	8.1
19	Cotton (rsw), including linters	7,421	0.2	31	13,653	54.4
20	Hay, straw, alfalfa	3,860	0.1	100	57,444	6.7
21	Feed (mixed, other)	93,853	2.8	2,571	1,327,405	7.1
22	Hides, skins, raw furs	7,574	0.2	89	26,565	28.5
23	Oilseeds, oil nuts, oil kernels	7,523	0.2	121	47,045	16.0
26	Wool, relsted products	12,611	0.4	60	25,503	49.4
28	Grains	1,988,479	59.0	4,802	2,254,600	88.2
	Corn	398,949	...	2,675	1,297,537	30.7
	Wheat	851,215	...	3,753	1,714,615	49.6
	Oats	115,927	...	3,226	1,534,137	7.6
	Soybeans	108,281	...	1,257	706,736	15.3
	Other beans	7,215	...	64	35,144	20.5
	Rice (unpolished)	3,423	...	27	18,942	18.1
	Other grains	326,601	...	2,829	1,408,595	23.2
	Not anslyzed in detail	176,868	...	345	199,256	88.8
111	Lumber (rough, dressed, finished)	11,929	0.4	244	135,447	8.8
	Commodities, n.e.c.	20,610	0.6	...	...	...
126	Service receipts	5,965	0.2	1,153	553,977	1.1
29	Livestock	1,136,483	33.6	805	1,182,832	96.1
	Cattle, calves	311,372	...	391	585,327	53.2
	Sheep, lambs	39,892	...	184	371,304	10.7
	Hogs	539,127	...	535	754,985	71.4
	Horses, mules	6,735	...	54	51,156	13.2
	Other livestock	1,294	...	17	12,257	10.6
	Not analyzed in detail	238,063	...	141	243,295	97.8
30	Seeds (field, garden)	21,469	0.6	1,502	840,842	2.6
	Farm seeds	17,689	...	1,268	699,583	2.5
	Garden seeds	59	...	18	14,035	0.4
	Not analyzed in detail	3,721	...	231	140,263	2.6
46	Fertilizer, fertilizer materials	7,984	0.2	804	435,596	1.8
80	Farm, garden machinery (exc. tractors)	4,781	0.1	340	152,029	3.1
81	Tractors and equipment (exc. truck-tractors)	2,622	0.1	105	65,856	4.0
87	Rope, cordage, twine	2,323	0.1	883	469,691	0.5
102	Petroleum and products	14,177	0.4	397	244,018	5.8
103	Coal, coke	23,837	0.7	2,291	1,083,261	2.2
	South Atlantic Division					
	All establishments	376,798	...	398	...	...
	Those analyzing commodity lines, totsl	369,872	100.0	385	...	...
5	Groceries (exc. as specified)	1,011	0.3	16	6,207	16.3
8	Fresh fruits, vegetables, berries	313	0.1	4	3,640	8.6
19	Cotton (raw), including linters	184,572	49.7	215	194,599	94.8
21	Feed (mixed, other)	1,331	0.4	35	14,227	9.4
22	Hides, skins, raw furs	4,081	1.1	11	6,778	60.2
23	Oilseeds, oil nuts, oil kernels	3,724	1.0	30	11,852	31.4
24	Leaf tobacco	102,878	27.8	33	102,894	100.0
26	Wool, related products	1,310	0.4	12	6,850	19.1
28	Grains	14,675	4.0	35	18,355	80.0
	Corn	5,736	...	28	14,561	39.4
	Wheat	3,359	...	21	12,488	26.9
	Oats	655	...	12	8,493	7.7
	Soybeans	2,288	...	13	10,251	22.3
	Other grains	364	...	...	...	...
	Not analyzed in detail	2,273	...	...	...	...
29	Livestock	48,872	13.2	98	58,606	83.4
	Cattle, calves	17,158	...	53	40,980	41.9
	Sheep, lambs	810	...	16	5,702	14.2
	Hogs	16,335	...	39	29,093	56.1
	Horses, mules	1,792	...	33	6,425	27.9
	Other livestock	545	...	4	3,743	14.6
	Not analyzed in detail	12,232	...	20	13,762	88.9

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales: Amount (Thousand dollars) (1)	Commodity line sales: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales (Thousand dollars) (4)	Col. 1 as percent of col. 4 (5)
	FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS--Continued					
	South Atlantic Division--Continued					
30	Seeds (field, garden)	773	0.2	25	10,804	7.2
31	Miscellaneous farm, marine products	317	0.1	4	4,146	7.6
46	Fertilizer, fertilizer materials	3,944	1.1	67	39,379	10.0
103	Coal, coke	297	0.1	15	5,914	5.0
	Commodities, n.e.c.	1,546	0.4	...	...	...
126	Service receipts	228	0.1	17	12,831	1.8
	East South Central Division					
	All establishments	424,745	...	590	...	...
	Those analyzing commodity lines, total	421,885	100.0	576	...	...
5	Groceries (exc. as specified)	649	0.2	11	7,122	9.1
8	Fresh fruits, vegetables, berries	522	0.1	5	5,937	8.8
19	Cotton (raw), including linters	309,478	73.6	440	326,566	94.8
21	Feed (mixed, other)	916	0.2	27	12,148	7.5
22	Hides, skins, raw furs	491	0.1	5	829	59.2
23	Oilseeds, oil nuts, oil kernels	9,030	2.1	152	37,466	24.1
24	Leaf tobacco	12,413	2.9	12	12,413	100.0
25	Vegetable oils (inedible)	348	0.1	4	4,700	7.4
28	Grains	17,080	4.0	43	24,220	70.5
	Corn	12,252	...	36	22,267	55.0
	Wheat	951	...	17	7,630	12.5
	Oats	845	...	13	5,414	15.6
	Soybeans	1,344	...	19	7,116	18.9
	Other grains	1,688	...	...	...	...
29	Livestock	65,182	15.4	81	67,836	96.1
	Cattle, calves	26,426	...	58	52,971	49.9
	Sheep, lambs	5,099	...	26	42,290	12.0
	Hogs	19,293	...	49	44,773	43.1
	Other livestock	1,397	...	...	...	...
	Not analyzed in detail	12,967	...	12	14,422	89.9
30	Seeds (field, garden)	1,279	0.3	25	13,943	9.2
46	Fertilizer, fertilizer materials	3,100	0.7	60	73,658	4.2
	Commodities, n.e.c.	1,096	0.2	...	...	...
126	Service receipts	301	0.1	17	9,130	3.3
	West South Central Division					
	All establishments	853,636	...	1,430	...	...
	Those analyzing commodity lines, total	833,999	100.0	1,396	...	...
5	Groceries (exc. as specified)	602	0.1	14	8,495	7.1
8	Fresh fruits, vegetables, berries	635	0.1	4	2,166	29.3
19	Cotton (raw), including linters	317,995	38.1	597	356,738	89.1
20	Hay, straw, alfalfa	1,307	0.2	55	23,774	5.5
21	Feed (mixed, other)	13,816	1.6	276	183,717	7.5
22	Hides, skins, raw furs	10,628	1.3	30	14,295	74.3
23	Oilseeds, oil nuts, oil kernels	29,701	3.6	372	115,287	25.8
25	Vegetable oils (inedible)	1,285	0.2	23	10,527	12.2
26	Wool, related products	11,425	1.4	33	17,056	67.0
28	Grains	338,937	40.4	663	383,110	88.5
	Corn	11,388	...	154	102,039	11.2
	Wheat	206,035	...	497	263,176	78.3
	Oats	3,421	...	136	71,633	4.8
	Soybeans	2,879	...	28	10,947	26.3
	Other beans	8,255	...	11	13,130	62.9
	Rice (unpolished)	15,415	...	8	18,919	81.5
	Other grains	34,602	...	238	154,080	22.4
	Not analyzed in detail	56,942	...	77	65,618	86.8
29	Livestock	91,533	11.0	88	100,908	90.7
30	Seeds (field, garden)	4,536	0.5	157	102,814	4.4
	Farm seeds	3,335	...	115	64,315	5.2
	Garden seeds	6	...	4	1,754	0.3
	Not analyzed in detail	1,195	...	41	37,982	3.1
31	Miscellaneous farm, marine products	1,434	0.2	16	7,724	18.6
46	Fertilizer, fertilizer materials	1,580	0.2	83	51,501	3.1
80	Farm, garden machinery (exc. tractors)	449	0.1	13	9,574	4.7
102	Petroleum and products	1,568	0.2	51	36,048	4.3
	Commodities, n.e.c.	3,178	0.4	...	...	...
126	Service receipts	3,390	0.4	147	81,666	4.2
	Mountain Division					
	All establishments	454,005	...	882	...	...
	Those analyzing commodity lines, total	440,271	100.0	848	...	...
5	Groceries (exc. as specified)	2,927	0.7	85	60,547	4.8
19	Cotton (raw), including linters	7,832	1.8	4	7,974	98.2
20	Hay, straw, alfalfa	498	0.1	23	21,351	2.3
21	Feed (mixed, other)	13,191	3.0	309	169,384	7.8
22	Hides, skins, raw furs	1,915	0.4	18	5,044	38.0
23	Oilseeds, oil nuts, oil kernels	354	0.1	9	2,361	15.0
26	Wool, related products	4,169	0.9	18	9,729	42.8
	FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS--Continued					
	Mountain Division--Continued					
28	Grains	322,521	73.3	784	353,961	91.1
	Corn	11,948	...	175	108,578	11.0
	Wheat	204,700	...	656	293,583	69.7
	Oats	3,639	...	261	146,008	2.5
	Soybeans	251	...	7	13,880	1.8
	Other beans	42,376	...	121	77,086	55.0
	Rice (unpolished)	250	...	5	1,483	16.8
	Other grains	33,647	...	534	253,623	13.3
	Not analyzed in detail	25,710	...	66	28,270	90.9
29	Livestock	71,862	16.3	45	73,917	97.2
	Cattle, calves	47,456	...	26	54,467	87.1
	Sheep, lambs	18,314	...	16	30,790	59.5
	Hogs	3,686	...	17	17,337	21.3
	Other livestock	2,406	...	...	...	...
30	Seeds (field, garden)	5,444	1.2	105	63,974	8.5
	Farm seeds	5,371	...	96	60,910	8.8
	Garden seeds	10	...	7	6,900	0.1
	Not analyzed in detail	63	...	9	3,064	2.0
31	Miscellaneous farm, marine products	297	0.1	6	2,013	14.8
46	Fertilizer, fertilizer materials	367	0.1	47	24,018	1.5
80	Farm, garden machinery (exc. trsctors)	391	0.1	36	16,169	2.4
81	Tractors and equipment (exc. truck-tractors)	338	0.1	9	6,884	4.9
102	Petroleum and products	1,479	0.3	47	37,492	3.9
103	Coal, coke	1,390	0.3	132	62,001	2.2
	Commodities, n.e.c.	3,810	0.9	...	...	...
126	Service receipts	1,486	0.3	202	82,038	1.8
	Pacific Divisioo					
	All establishments	307,985	...	256	...	...
	Those analyzing commodity lines, total	306,769	100.0	253	...	...
19	Cotton (raw), including linters	27,392	8.9	7	27,952	98.0
20	Hay, straw, alfalfa	1,970	0.6	14	12,305	16.0
21	Feed (mixed, other)	3,158	1.0	72	53,597	5.9
22	Hides, skins, raw furs	2,285	0.7	12	3,500	65.3
26	Wool, related products	3,714	1.2	11	6,383	58.2
28	Grains	169,314	55.3	190	184,221	91.9
	Corn	748	...	13	23,439	3.2
	Wheat	106,973	...	145	131,902	81.1
	Oats	1,434	...	49	45,872	3.1
	Other beans	20,715	...	13	25,108	82.5
	Rice (unpolished)	69	...	5	2,120	3.2
	Other grains	23,911	...	...	...	...
	Not analyzed in detail	15,464	...	27	16,817	92.0
29	Livestock	81,760	26.6	33	81,850	99.9
	Cattle, calves	54,316	...	24	65,121	83.4
	Sheep, lambs	4,338	...	13	40,706	10.6
	Hogs	6,750	...	14	53,905	12.5
	Other livestock	42	...	...	...	...
	Not analyzed in detail	16,314	...	8	16,359	99.7
30	Seeds (farm, garden)	4,161	1.4	24	26,211	15.9
31	Miscellaneous farm, marine products	5,555	1.8	10	9,482	58.6
46	Fertilizer, fertilizer materials	651	0.2	15	22,871	2.8
80	Farm, garden machinery (exc. tractors)	472	0.2	10	8,196	5.8
81	Tractors and equipment (exc. truck-tractors)	232	0.1	5	2,965	7.8
	Commodities, n.e.c.	4,689	1.5	...	...	...
126	Service receipts	1,416	0.5	46	36,273	3.9
	FISH, SEA FOODS (FRESH) ASSEMBLERS					
	New England Division					
	All establishments	27,800	...	65	...	...
	Those analyzing commodity lines, total	27,800	100.0	65	...	...
4	Frozen foods	501	1.8	10	6,122	8.2
10	Fresh fish, sea food	26,838	96.6	65	27,800	96.6
	Commodities, n.e.c.	424	1.5	...	...	...
126	Service receipts	37	0.1	4	4,852	0.8
	Middle Atlantic Division					
	All establishments	5,782	...	27	...	...
	Those analyzing commodity lines, total	5,782	100.0	27	...	...
10	Fresh fish, sea food	5,768	99.8	27	5,782	99.8
	Commodities, n.e.c., and service receipts	14	0.2	...	...	...
	East North Central Division (Not analyzed by commodity lines)					
	West North Central Division (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued.

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	FISH, SEA FOODS (FRESH) ASSEMBLERS--Continued					
	South Atlantic Division					
	All establishments	55,213	...	373	...	...
	Those analyzing commodity lines, total	54,015	100.0	363	...	...
4	Frozen foods	1,341	2.5	22	11,062	12.1
8	Fresh fruits, vegetables, berries	259	0.5	2	1,047	24.7
10	Fresh fish, sea food	52,176	96.6	363	54,015	96.6
	Commodities, n.e.c., and service receipts	239	0.4	...	...	...
	East South Central Division					
	All establishments	788	...	15	...	...
	Those analyzing commodity lines, total	788	100.0	15	...	...
10	Fresh fish, sea food	788	100.0	15	763	100.0
	West South Central Division (Not analyzed by commodity lines)					
	Mountian Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments	9,349	...	26	...	...
	Those analyzing commodities lines, total	9,246	100.0	23	...	...
4	Frozen foods	922	10.0	8	3,506	26.3
10	Fresh fish, sea food	6,291	68.1	23	9,240	68.1
	Commodities, n.e.c.	1,811	19.6	...	...	...
126	Service receipts	216	2.3	4	3,224	6.7
	ALL OTHER ASSEMBLERS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)					
	East North Central Division					
	All establishments	23,299	...	105	...	...
	Those analyzing commodity lines, total	21,007	100.0	101	...	...
5	Groceries (exc. as specified)	1,054	5.0	9	1,123	93.8
6	Dairy products, ice cream, ices	57	0.3	5	281	20.3
	Milk, cream (fluid)	57	...	5	281	20.3
7	Eggs, poultry	120	0.6	7	996	12.0
	Eggs	70	...	5	875	8.0
	Poultry (live or dressed)	37	...	...	...	...
	Not analyzed in detail	13	...	...	...	...
20	Hay, straw, alfalfa	3,333	15.9	25	4,458	74.8
21	Feed (mixed, other)	7,413	35.3	49	12,508	59.3
26	Wool, re ated products	31	0.1	5	831	3.7
28	Grains	3,256	15.5	41	12,507	26.0
	Corn	564	...	21	8,764	6.4
	Wheat	1,279	...	27	10,127	12.6
	Oats	210	...	21	8,097	2.6
	Soybeans	700	...	16	5,683	12.3
	Other beans	32	...	5	1,390	2.4
	Other grains	197	...	10	3,713	5.3
	Not analyzed in detail	273	...	6	1,068	25.6
30	Seeds (field, garden)	4,074	19.4	39	11,205	36.4
	Farm seeds	3,902	...	33	9,953	39.2
	Garden seeds	44	...	4	1,107	4.0
	Not analyzed in detail	128	...	5	1,212	10.6
46	Fertilizer, fertilizer materials	363	1.7	26	6,845	5.3
47	Agricultural chemicals (exc. fertilizer)	51	0.2	6	694	7.3
87	Rope, cordage, twine	22	0.1	4	542	4.0
102	Petroleum and products	73	0.3	5	894	8.2
103	Coal, coke	267	1.3	17	3,826	7.0
110	Logs, piles, poles, posts, etc	99	0.5	7	621	15.9
	Commodities, n.e.c.	677	3.2	...	...	...
126	Service receipts	117	0.6	13	3,731	3.1
	West North Central Division					
	All establishments	(x)	...	142	...	...
	Those analyzing commodity lines, total	53,354	100.0	141	...	...
5	Groceries (exc. as specified)	3,655	6.8	8	5,705	64.1
6	Dairy products, ice cream, ices	392	0.7	21	4,034	9.7
	Milk, cream (fluid)	380	...	19	3,941	9.6
	Other dairy products (exc. canned milk)	12	...	...	...	...
7	Eggs, poultry	1,354	2.5	37	6,597	20.5
	Eggs	878	...	32	6,308	13.9
	Poultry (live or dressed)	391	...	30	5,848	6.7
	Not analyzed in detail	85	...	...	...	...
	ALL OTHER ASSEMBLERS--Continued					
	West North Central Division--Continued					
20	Hay, straw, alfalfa	3,110	5.8	15	5,705	54.5
21	Feed (mixed, other)	18,917	35.6	93	32,693	57.9
28	Grains	7,346	13.8	53	25,377	28.9
	Corn	1,664	...	39	22,755	7.3
	Wheat	2,647	...	27	20,972	12.6
	Oats	572	...	34	20,280	2.8
	Soybeans	1,536	...	22	15,981	9.6
	Other grains	927	...	...	...	...
30	Seeds (field, garden)	14,759	27.7	74	23,722	62.2
	Farm seeds	14,036	...	61	21,349	65.7
	Garden seeds	163	...	6	3,763	4.3
	Not analyzed in detail	560	...	10	2,373	23.6
46	Fertilizer, fertilizer materials	407	0.8	26	12,993	3.1
47	Agricultural chemicals (exc. fertilizer)	176	0.3	8	9,330	1.9
80	Farm, garden machinery (exc. tractors)	309	0.6	16	9,356	3.3
81	Tractors and equipment (exc. truck-tractors)	242	0.4	4	1,023	23.6
87	Rope, cordage, twine	137	0.2	7	1,892	7.2
103	Coal, coke	249	0.5	15	5,097	4.9
	Commodities, n.e.c.	2,177	4.1	...	...	...
126	Service receipts	124	0.2	17	19,004	0.6
	South Atlantic Division					
	All establishments	70,051	...	92	...	...
	Those analyzing commodity lines, total	70,051	100.0	92	...	...
5	Groceries (exc. as specified)	57,811	82.6	64	63,620	90.9
7	Eggs, poultry	971	1.4	5	2,886	33.6
8	Fresh fruits, vegetables, berries	90	0.1	4	610	14.8
19	Cotton (raw), including linters	264	0.4	7	8,364	3.2
21	Feed (mixed, other)	2,553	3.6	14	9,161	27.9
23	Oilseeds, oil nuts, oil kernels	2,336	3.3	5	6,504	35.9
28	Grains	586	0.8	11	2,600	22.5
	Corn	161	...	8	1,838	8.8
	Wheat	332	...	8	2,261	14.7
	Oats	78	...	6	2,037	3.8
	Other grains	15	...	...	...	...
30	Seeds (field, garden)	1,877	2.7	21	12,310	15.2
46	Fertilizer, fertilizer materials	897	1.3	14	10,298	8.7
103	Coal, coke	112	0.2	4	996	11.2
	Commodities, n.e.c.	2,464	3.5	...	...	...
126	Service receipts	90	0.1	4	1,320	6.8
	East South Central Division					
	All establishments	(x)	...	35	...	...
	Those analyzing commodity lines, total	12,104	100.0	34	...	...
5	Groceries (exc. as specified)	6,078	50.3	19	6,723	90.4
30	Seeds (field, garden)	2,421	20.0	9	5,034	48.1
46	Fertilizer, fertilizer materials	1,850	15.3	6	4,427	41.8
	Commodities, n.e.c.	1,725	14.2	...	...	...
126	Service receipts	30	0.2	...	...	...
	West South Central Division					
	All establishments	29,405	...	64	...	...
	Those analyzing commodity lines, total	27,510	100.0	60	...	...
5	Groceries (exc. as specified)	13,247	48.1	41	14,150	93.6
6	Dairy products, ice cream, ices	97	0.4	9	678	14.3
7	Eggs, poultry	79	0.3	7	611	12.9
	Eggs	38	...	6	569	6.7
	Poultry (live or dressed)	40	...	5	451	7.2
	Not analyzed in detail	1	...	...	...	...
21	Feed (mixed, other)	6,473	23.5	14	9,696	66.8
22	Hides, skins, raw furs	26	0.1	6	578	4.5
28	Grains	329	1.2	7	3,581	9.2
	Wheat	220	...	5	3,425	6.4
	Other grains	109	...	...	...	...
30	Seeds (field, garden)	1,704	6.2	10	4,369	39.0
	Commodities, n.e.c.	5,534	20.1	...	...	...
126	Service receipts	21	0.1	...	...	...
	Mountain Division					
	All establishments	15,907	...	38	...	...
	Those analyzing commodity lines, total	15,907	100.0	38	...	...
21	Feed (mixed, other)	525	3.3	7	2,643	19.9
28	Grains	599	3.8	2	2,400	25.0
30	Seeds (field, garden)	13,441	84.5	36	15,164	88.6
	Farm seeds	9,926	...	21	10,784	92.0
	Garden seeds	790	...	8	3,133	25.2
	Not analyzed in detail	2,725	...	10	3,745	72.8

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	ALL OTHER ASSEMBLERS--Continued					
	Mountain Division--Continued					
46	Fertilizer, fertilizer materials	12	0.1	5	2,828	0.4
47	Agricultural chemicals (exc. fertilizer)	37	0.2	4	1,766	2.1
	Commodities, n.e.c.	1,241	7.8	...	...	...
126	Service receipts	52	0.3	7	1,921	2.7
	Pacific Division					
	All establishments	133,014	...	125	...	...
	Those analyzing commodity lines, total	132,533	100.0	121	...	...
5	Groceries (exc. as specified)	88,183	66.6	61	88,649	99.5
8	Fresh fruits, vegetables, berries	1,580	1.2	5	3,276	48.2
20	Hay, straw, alfalfa	13,976	10.5	20	20,401	68.5
	ALL OTHER ASSEMBLERS--Continued					
	Pacific Division--Continued					
21	Feed (mixed, other)	11,452	8.6	23	25,154	45.5
28	Grains	2,674	2.0	19	17,571	15.2
	Corn	228	...	6	8,147	2.8
	Wheat	277	...	11	10,449	2.6
	Oats	509	...	12	10,806	4.7
	Other grains	1,441	...	...	...	...
	Not analyzed in detail	219	...	4	5,476	4.0
30	Seeds (field, garden)	10,692	8.1	32	22,655	47.2
46	Fertilizer, fertilizer materials	263	0.2	15	7,786	3.4
	Commodities, n.e.c.	3,285	2.5	...	...	...
126	Service receipts	428	0.3	19	12,837	3.3

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

PETROLEUM BULK STATIONS

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Arkansas	14.08	Massachusetts	14.22	Oregon	14.35
California	14.09	Michigan	14.22	Pennsylvania	14.35
Colorado	14.09	Minnesota	14.23	Rhode Island	14.36
Connecticut	14.10	Mississippi	14.24	South Carolina	14.36
Delaware	14.10	Missouri	14.26	South Dakota	14.37
District of Columbia	14.10	Montana	14.27	Tennessee	14.38
Florida	14.10	Nebraska	14.28	Texas	14.39
Georgia	14.11	Nevada	14.29	Utah	14.42
Idaho	14.13	New Hampshire	14.29	Vermont	14.43
Illinois	14.14	New Jersey	14.29	Virginia	14.43
Indiana	14.15	New Mexico	14.30	Washington	14.44
Iowa	14.16	New York	14.30	West Virginia	14.45
Kansas	14.18	North Carolina	14.31	Wisconsin	14.45
Kentucky	14.19	North Dakota	14.32	Wyoming	14.46
Louisiana	14.21				

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Table 14A.— PETROLEUM BULK STATIONS AND TERMINALS—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division and State	Establishments (Number)	Sales (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll) Amount (Thousand dollars)	Operating expenses (inc. pay roll) Percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest— March 15 (Number)	Paid employees, workweek ended nearest— July 15 (Number)	Paid employees, workweek ended nearest— Nov. 15 (Number)	Pay roll, workweek ended nearest— March 15 (Dollars)	Pay roll, workweek ended nearest— July 15 (Dollars)	Pay roll, workweek ended nearest— Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)
United States, total	29,127	8,914,291	938,781	10.5	338,418	23,871	109,534	108,728	110,099	6,350,893	6,505,730	6,693,004	703,026
Geographic divisions:													
New England	651	725,029	61,136	8.4	27,609	253	7,653	7,245	7,791	485,260	479,716	517,558	83,222
Middle Atlantic	1,783	1,693,046	148,123	8.7	68,349	846	19,124	18,592	19,109	1,258,583	1,295,295	1,321,717	142,944
East North Central	5,957	1,838,775	191,153	10.4	70,414	4,806	21,881	21,600	22,017	1,341,394	1,346,707	1,388,221	125,700
West North Central	7,599	995,835	116,877	11.7	32,495	6,862	12,060	11,958	12,037	610,347	628,379	633,346	81,913
South Atlantic	2,908	1,101,244	113,976	10.3	42,426	2,117	15,620	15,587	15,771	813,101	844,614	858,108	93,453
East South Central	1,656	451,159	54,071	12.0	17,131	1,443	6,837	6,888	6,883	315,135	329,051	332,571	38,674
West South Central	3,841	725,221	81,121	11.2	24,622	3,545	9,804	9,999	9,955	469,002	492,237	494,784	63,430
Mountain	2,195	342,011	44,153	12.9	11,631	2,006	4,126	4,260	4,232	220,389	231,186	233,609	23,220
Pacific	2,537	1,041,971	128,171	12.3	43,741	1,993	12,429	12,599	12,304	837,682	858,545	913,090	50,470
New England:													
Maine	148	81,440	7,961	9.8	3,287	82	1,050	1,038	1,014	61,504	62,200	61,906	11,704
New Hampshire	84	34,496	3,273	9.5	1,356	35	421	415	417	24,986	26,082	25,601	2,777
Vermont	71	26,096	2,673	10.2	1,100	39	359	348	352	20,699	21,834	21,219	3,870
Massachusetts	192	294,561	23,369	7.9	11,080	58	2,769	2,562	2,993	179,762	172,552	204,543	25,371
Rhode Island	38	90,616	7,568	8.4	3,092	15	890	864	862	57,928	58,143	58,443	15,793
Connecticut	118	197,820	16,292	8.2	7,694	24	2,164	2,018	2,153	140,381	138,905	145,846	23,707
Middle Atlantic:													
New York	805	731,421	69,584	9.5	32,712	339	8,719	8,436	8,859	587,119	599,245	626,923	75,864
New Jersey	234	451,276	31,513	7.0	13,258	112	3,552	3,520	3,462	243,460	259,910	251,254	37,914
Pennsylvania	744	510,349	47,026	9.2	22,379	395	6,853	6,636	6,788	428,004	436,140	443,540	29,166
East North Central:													
Ohio	871	430,742	42,689	9.9	17,556	660	5,389	5,475	5,453	329,708	347,138	350,007	25,508
Indiana	1,083	275,094	27,162	9.9	8,661	913	2,809	2,829	2,808	164,352	167,740	167,161	17,591
Illinois	1,725	476,621	54,460	11.4	19,649	1,379	5,812	5,666	5,840	375,441	364,649	385,354	27,345
Michigan	1,069	432,531	41,566	9.6	15,038	927	4,717	4,489	4,683	292,601	283,986	300,431	29,072
Wisconsin	1,209	223,787	25,276	11.3	9,510	927	3,154	3,141	3,233	179,292	183,194	185,268	26,184
West North Central:													
Minnesota	1,441	232,012	24,814	10.7	7,313	1,231	2,637	2,602	2,622	137,729	137,482	141,607	19,921
Iowa	1,789	216,387	25,414	11.7	7,216	1,689	2,659	2,639	2,663	133,724	138,319	138,976	20,856
Missouri	1,155	231,226	26,108	11.3	7,605	1,107	2,704	2,594	2,689	143,875	145,169	151,066	13,238
North Dakota	688	60,575	7,780	12.8	1,951	600	698	736	737	33,564	39,094	38,412	5,967
South Dakota	608	60,981	7,768	12.7	2,187	495	861	841	828	42,165	43,889	41,693	4,230
Nebraska	640	82,263	10,176	12.4	2,951	531	1,177	1,187	1,164	56,988	57,722	57,505	6,190
Kansas	1,278	112,391	14,817	13.2	3,272	1,209	1,324	1,359	1,334	62,302	66,704	64,087	11,511
South Atlantic:													
Delaware	41	16,635	2,411	14.5	676	25	248	243	246	12,763	12,784	13,039	2,740
Maryland	162	142,615	12,457	8.7	5,517	82	2,007	1,880	1,986	116,399	113,836	118,673	12,825
District of Columbia	10	27,720	2,144	7.7	1,137	3	356	320	370	22,416	20,814	24,798	1,331
Virginia	410	168,899	18,124	10.7	6,441	286	2,229	2,255	2,307	122,994	127,725	131,211	13,414
West Virginia	175	72,092	7,605	10.5	3,633	73	1,187	1,196	1,186	66,734	70,455	73,755	5,246
North Carolina	661	222,719	21,843	9.8	8,100	494	2,962	3,115	3,168	146,203	156,943	161,758	16,714
South Carolina	334	100,344	10,853	10.8	3,824	217	1,437	1,489	1,474	70,374	80,870	74,931	9,312
Georgia	572	147,965	16,785	11.3	5,693	527	2,284	2,287	2,271	108,356	111,955	112,245	11,681
Florida	543	202,255	21,754	10.8	7,405	410	2,910	2,802	2,763	146,862	149,232	147,698	20,190
East South Central:													
Kentucky	429	121,965	13,512	11.1	4,450	377	1,786	1,789	1,801	83,362	86,215	88,191	11,528
Tennessee	343	133,505	14,850	11.1	5,056	282	1,905	1,922	1,884	88,876	93,746	93,672	11,793
Alabama	432	115,903	14,924	12.9	4,626	386	1,849	1,858	1,886	87,221	90,563	92,522	9,121
Mississippi	452	79,786	10,785	13.5	2,999	398	1,297	1,319	1,312	55,676	58,527	58,186	6,232
West South Central:													
Arkansas	519	74,548	9,806	13.2	2,682	431	1,103	1,096	1,119	49,905	51,038	51,857	5,921
Louisiana	469	119,826	13,418	11.2	4,321	390	1,655	1,657	1,650	82,034	83,755	83,960	16,689
Oklahoma	806	119,944	13,416	11.2	3,566	773	1,500	1,547	1,527	69,116	72,500	72,462	7,704
Texas	2,047	410,903	44,481	10.8	14,053	1,951	5,546	5,699	5,659	267,947	284,944	286,505	33,116
Mountain:													
Montana	467	45,582	6,041	13.2	1,781	394	689	724	683	34,493	36,951	34,282	4,286
Idaho	371	49,674	6,755	13.6	1,522	345	525	542	543	29,645	30,921	31,936	3,032
Wyoming	179	25,265	2,722	10.8	668	172	264	266	268	13,274	13,926	13,631	1,700
Colorado	465	77,526	9,495	12.2	2,503	422	965	995	964	47,116	50,965	50,248	7,229
New Mexico	230	33,794	4,353	12.9	1,179	231	480	506	474	23,181	24,320	23,148	1,821
Arizona	209	51,527	6,565	12.7	1,855	202	543	550	621	32,573	32,633	38,303	2,214
Utah	180	41,178	5,757	14.0	1,521	150	475	495	488	28,506	30,150	29,785	2,192
Nevada	94	17,465	2,465	14.1	602	90	185	182	191	11,601	11,320	12,276	746
Pacific:													
Washington	609	198,913	26,388	13.3	8,601	509	2,576	2,566	2,539	166,676	168,869	180,886	13,810
Oregon	436	143,337	18,585	13.0	5,560	346	1,611	1,653	1,648	104,922	109,381	117,125	12,270
California	1,492	699,721	83,198	11.9	29,580	1,138	8,242	8,380	8,117	566,084	580,295	615,079	24,390

* Proprietors of unincorporated businesses.

Table 14B.—PETROLEUM BULK STATIONS AND TERMINALS—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Commodity line No.	Geographic division and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
	UNITED STATES					
	All establishments	9,000,370	...	29,451	...	...
	Those analyzing commodity lines, total	8,433,238	100.0	26,105	...	...
102	Petroleum and its products	8,068,500	95.8	26,105	8,433,238	95.8
51	Tires, batteries, accessories, etc	230,666	2.7	16,643	5,731,491	4.0
57	Heating equipment (oil burners, furnaces, tanks, etc.)	24,628	0.3	2,076	1,392,371	1.8
	Miscellaneous merchandise	88,183	1.0	15,030	5,008,427	1.8
126	Receipts from services and sources other than sale of merchandise	21,261	0.2	3,278	1,980,322	1.1
	NEW ENGLAND DIVISION					
	All establishments	728,538	...	664	...	...
	Those analyzing commodity lines, total	697,202	100.0	595	...	...
102	Petroleum and its products	661,740	94.9	595	697,202	94.9
51	Tires, batteries, accessories, etc	13,527	1.9	367	464,378	2.9
57	Heating equipment (oil burners, furnaces, tanks, etc.)	4,286	0.6	110	175,138	2.4
	Miscellaneous merchandise	16,445	2.4	265	368,579	4.5
126	Receipts from services and sources other than sale of merchandise	1,204	0.2	94	194,448	0.6
	MIDDLE ATLANTIC DIVISION					
	All establishments	1,704,287	...	1,808	...	...
	Those analyzing commodity lines, total	1,609,970	100.0	1,519	...	...
102	Petroleum and its products	1,560,978	97.0	1,519	1,609,970	97.0
51	Tires, batteries, accessories, etc	32,047	2.0	917	1,114,341	2.9
57	Heating equipment (oil burners, furnaces, tanks, etc.)	5,794	0.3	311	516,580	1.0
	Miscellaneous merchandise	6,554	0.4	796	928,355	0.7
126	Receipts from services and sources other than sale of merchandise	4,997	0.3	401	656,687	0.8
	EAST NORTH CENTRAL DIVISION					
	All establishments	1,860,940	...	6,022	...	...
	Those analyzing commodity lines, total	1,743,337	100.0	5,360	...	...
102	Petroleum and its products	1,657,844	95.1	5,360	1,743,337	95.1
51	Tires, batteries, accessories, etc	51,010	2.9	3,784	1,253,919	4.1
57	Heating equipment (oil burners, furnaces, tanks, etc.)	6,290	0.4	485	149,577	4.2
	Miscellaneous merchandise	22,845	1.3	3,754	1,240,871	1.8
126	Receipts from services and sources other than sale of merchandise	5,348	0.3	953	415,626	1.3
	WEST NORTH CENTRAL DIVISION					
	All establishments	1,020,162	...	7,703	...	...
	Those analyzing commodity lines, total	900,026	100.0	6,662	...	...
102	Petroleum and its products	838,822	93.3	6,662	900,026	93.3
51	Tires, batteries, accessories, etc	32,168	3.6	4,446	572,820	5.6
57	Heating equipment (oil burners, furnaces, tanks, etc.)	3,014	0.3	282	70,314	4.3
	Miscellaneous merchandise	22,925	2.5	4,066	515,509	4.4
126	Receipts from services and sources other than sale of merchandise	3,097	0.3	707	116,006	2.7
	SOUTH ATLANTIC DIVISION					
	All establishments	1,104,813	...	2,919	...	...
	Those analyzing commodity lines, total	1,048,975	100.0	2,591	...	...
102	Petroleum and its products	1,006,112	96.0	2,591	1,048,975	96.0
51	Tires, batteries, accessories, etc	32,484	3.1	1,577	715,558	4.5
57	Heating equipment (oil burners, furnaces, tanks, etc.)	3,574	0.3	517	349,480	1.0
	Miscellaneous merchandise	4,208	0.4	1,233	526,368	0.8
126	Receipts from services and sources other than sale of merchandise	2,597	0.2	542	316,562	0.8
	EAST SOUTH CENTRAL DIVISION					
	All establishments	452,306	...	1,666	...	...
	Those analyzing commodity lines, total	420,883	100.0	1,463	...	...
102	Petroleum and its products	402,599	95.6	1,463	420,883	95.6
51	Tires, batteries, accessories, etc	14,958	3.6	1,056	318,115	4.7
57	Heating equipment (oil burners, furnaces, tanks, etc.)	776	0.2	214	91,808	0.8
	Miscellaneous merchandise	2,000	0.5	646	204,940	1.0
126	Receipts from services and sources other than sale of merchandise	550	0.1	128	48,838	1.1
	WEST SOUTH CENTRAL DIVISION					
	All establishments	738,654	...	3,884	...	...
	Those analyzing commodity lines, total	681,936	100.0	3,486	...	...
102	Petroleum and its products	658,102	96.6	3,486	681,936	96.6
51	Tires, batteries, accessories, etc	17,264	2.5	2,016	385,819	4.5
57	Heating equipment (oil burners, furnaces, tanks, etc.)	354	0.0	82	12,884	2.7
	Miscellaneous merchandise	5,416	0.8	1,880	323,458	1.7
126	Receipts from services and sources other than sale of merchandise	800	0.1	183	65,424	1.2
	MOUNTAIN DIVISION					
	All establishments	343,665	...	2,209	...	...
	Those analyzing commodity lines, total	312,614	100.0	1,994	...	...
102	Petroleum and its products	298,481	95.6	1,994	312,614	95.6
51	Tires, batteries, accessories, etc	10,086	3.2	948	187,920	5.4
57	Heating equipment (oil burners, furnaces, tanks, etc.)	355	0.1	17	6,268	5.7
	Miscellaneous merchandise	2,904	0.9	777	161,044	1.8
126	Receipts from services and sources other than sale of merchandise	788	0.2	121	28,141	2.8
	PACIFIC DIVISION					
	All establishments	1,047,005	...	2,576	...	...
	Those analyzing commodity lines, total	1,018,295	100.0	2,435	...	...
102	Petroleum and its products	983,822	96.6	2,435	1,018,295	96.6
51	Tires, batteries, accessories, etc	27,122	2.7	1,532	718,621	3.8
57	Heating equipment (oil burners, furnaces, tanks, etc.)	585	0.0	58	20,322	2.9
	Miscellaneous merchandise	4,886	0.5	1,613	739,303	0.7
126	Receipts from services and sources other than sale of merchandise	1,880	0.2	149	138,590	1.4

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales[1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)
United States, total	29,127	8,914,291	92.8	47,940,405	32,288,487	4,564,748	7,614,184	1,739,590	1,733,396
Refiner-marketer stations	19,053	6,044,269	99.3	34,871,678	24,790,812	2,685,117	4,742,986	1,107,299	1,545,464
Other stations	10,074	2,870,022	79.1	13,068,727	7,497,675	1,879,631	2,871,198	632,291	187,932
New England	651	725,029	92.5	4,506,425	1,873,240	939,712	1,530,672	93,152	69,649
Refiner-marketer stations	362	466,925	99.8	3,071,265	1,502,666	515,830	977,694	75,075	...
Other stations	289	258,104	79.2	1,435,160	370,574	423,882	552,978	18,077	69,649
Middle Atlantic	1,783	1,693,046	93.6	10,145,958	5,598,930	792,659	3,276,057	278,334	199,978
Refiner-marketer stations	967	1,178,339	99.5	7,548,131	4,845,172	494,118	1,925,507	102,365	180,969
Other stations	816	514,707	80.4	2,597,827	753,758	298,541	1,350,550	175,969	19,009
East North Centrsl	5,957	1,838,775	93.4	9,012,653	6,733,380	774,526	791,101	136,354	577,292
Refiner-marketer stations	3,934	1,263,675	99.2	6,524,185	4,984,305	413,218	493,310	91,454	541,898
Other stations	2,023	575,100	80.8	2,488,468	1,749,075	361,308	297,791	44,900	35,394
West North Central	7,599	995,835	87.1	4,687,379	3,434,606	441,116	324,082	77,168	410,407
Refiner-marketer stations	4,670	523,768	99.5	2,733,866	2,018,894	180,338	123,349	35,068	376,217
Other stations	2,929	472,067	73.4	1,953,513	1,415,712	260,778	200,733	42,100	34,190
South Atlantic	2,908	1,101,244	93.4	6,250,707	4,325,296	749,268	736,601	298,729	140,813
Refiner-marketer stations	1,724	727,955	97.8	4,553,639	3,273,874	451,388	515,248	180,957	132,172
Other stations	1,184	373,289	84.8	1,697,068	1,051,422	297,880	221,353	117,772	8,641
East South Central	1,656	451,159	92.9	2,358,765	1,848,326	222,300	94,385	115,712	78,042
Refiner-marketer stations	868	247,208	98.9	1,444,724	1,175,242	125,328	31,663	34,600	77,891
Other stations	788	203,951	85.6	914,041	673,084	96,972	62,722	81,112	151
West South Central	3,841	725,221	91.7	4,053,172	3,452,535	291,380	67,497	192,995	48,765
Refiner-marketer stations	2,928	541,108	99.9	3,303,230	2,866,877	236,997	16,425	136,961	45,970
Other stations	913	184,113	67.9	749,942	585,658	54,383	51,072	56,034	2,795
Mountain	2,195	342,011	90.0	1,574,305	1,224,488	75,725	108,341	105,260	60,491
Refiner-marketer stations	1,543	227,841	99.0	1,154,545	904,238	41,643	78,319	74,411	55,934
Other stations	652	114,170	72.0	419,760	320,250	34,082	30,022	30,849	4,557
Pacific	2,537	1,041,971	96.8	5,351,041	3,797,686	278,062	685,448	441,886	147,959
Refiner-marketer stations	2,057	867,450	99.8	4,538,093	3,219,544	226,257	581,471	376,408	134,413
Other stations	480	174,521	81.9	812,948	578,142	51,805	103,977	65,478	13,546
New England:									
Maine	148	81,440	95.9	519,717	237,015	155,223	110,255	8,224	...
Refiner-marketer stations	85	56,647	100.0	386,193	182,901	103,774	92,062	7,456	...
Other stations	63	24,793	86.6	133,524	54,114	51,449	27,193	768	...
New Hampshire	84	34,496	97.2	242,735	94,712	54,156	77,078	16,789	...
Refiner-marketer stations	52	27,242	100.0	201,281	77,945	42,055	64,558	16,723	...
Other stations	32	7,254	86.8	41,454	16,767	12,101	12,520	66	...
Vermont	71	26,096	99.0	158,855	80,186	34,663	41,599	2,407	...
Refiner-marketer stations	51	19,593	100.0	128,819	62,947	28,920	34,580	2,372	...
Other stations	20	6,503	95.9	30,036	17,239	5,743	7,019	35	...
Masschusetts	192	294,561	96.9	1,910,642	753,075	396,605	721,713	35,490	3,759
Refiner-marketer stations	100	197,169	100.0	1,220,814	606,241	172,830	411,604	30,139	...
Other stations	92	97,392	90.7	689,828	146,834	223,775	310,109	5,351	3,759
Rhode Island	38	90,616	99.5	600,263	248,879	132,368	215,139	3,877	...
Refiner-marketer stations	18	73,338	100.0	474,475	214,285	90,409	166,494	3,287	...
Other stations	20	17,278	97.4	125,788	34,594	41,959	48,645	590	...
Connecticut	118	197,820	79.5	1,074,213	459,373	166,697	355,888	26,365	65,890
Refiner-marketer stations	56	92,936	99.1	659,683	358,347	77,842	208,396	15,098	...
Other stations	62	104,884	62.1	414,530	101,026	88,855	147,492	11,267	65,890
Middle Atlantic:									
New York	805	731,421	90.5	4,324,309	2,267,489	350,657	1,439,288	185,420	81,455
Refiner-marketer stations	396	445,031	99.9	2,997,107	1,928,123	209,883	737,654	48,742	72,705
Other stations	409	286,390	75.8	1,327,202	339,366	140,774	701,634	136,678	8,750
New Jersey	234	451,276	96.9	2,777,917	1,207,575	324,292	1,168,242	27,391	50,417
Refiner-marketer stations	131	322,439	99.0	1,999,304	1,078,365	195,742	664,294	10,486	50,417
Other stations	103	128,837	91.6	778,613	129,210	128,550	503,948	16,905	...
Pennsylvsnia	744	510,349	95.3	3,043,732	2,123,866	117,710	668,527	65,523	68,106
Refiner-marketer stations	440	410,869	99.4	2,551,720	1,838,684	88,493	523,559	43,137	57,847
Other stations	304	99,480	78.7	492,012	285,182	29,217	144,968	22,386	10,259
Esst North Centrsl:									
Ohio	871	430,742	96.1	2,228,585	1,831,933	148,380	196,068	30,415	21,789
Refiner-marketer stations	561	332,970	99.9	1,805,283	1,496,998	102,972	160,202	28,700	16,411
Other stations	310	97,772	83.0	423,302	334,935	45,408	35,866	1,715	5,378
Indiana	1,083	275,094	96.5	1,386,274	995,271	120,694	124,495	42,999	102,815
Refiner-marketer stations	840	217,101	100.0	1,127,895	816,743	82,206	95,228	33,886	99,832
Other stations	243	57,993	83.3	258,379	178,528	38,488	29,267	9,113	2,983
Illinois	1,725	476,621	92.2	2,195,364	1,610,632	187,243	189,984	27,932	179,573
Refiner-marketer stations	1,139	292,359	99.3	1,389,834	1,065,799	66,547	80,023	15,979	161,486
Other stations	586	184,262	80.9	805,530	544,833	120,696	109,961	11,953	18,087

See footnote st end of table.

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales[1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)
East North Central--Continued									
Michigan	1,069	432,531	93.2	2,167,429	1,581,109	206,375	175,050	22,694	182,201
Refiner-marketer stations	661	283,989	99.8	1,546,470	1,132,288	111,706	114,942	9,774	177,760
Other stations	408	148,542	80.4	620,959	448,821	94,669	60,108	12,920	4,441
Wisconsin	1,209	223,787	87.7	1,035,001	714,435	111,834	105,504	12,314	90,914
Refiner-marketer stations	733	137,256	94.5	654,703	472,477	49,787	42,915	3,115	86,409
Other stations	476	86,531	77.0	380,298	241,958	62,047	62,589	9,199	4,505
West North Central:									
Minnesota	1,441	232,012	88.1	1,108,553	746,622	132,506	94,396	18,265	116,764
Refiner-marketer stations	840	118,143	99.6	625,261	405,008	61,599	55,381	10,804	92,469
Other stations	601	113,869	76.2	483,292	341,614	70,907	39,015	7,461	24,295
Iowa	1,789	216,387	82.0	960,221	689,135	100,816	65,664	9,553	95,053
Refiner-marketer stations	1,114	118,882	98.2	630,895	465,170	42,217	25,241	5,716	92,551
Other stations	675	97,505	62.3	329,326	223,965	58,599	40,423	3,837	2,502
Missouri	1,155	231,226	93.3	1,233,913	958,377	99,021	87,778	12,418	76,319
Refiner-marketer stations	759	118,539	100.0	624,834	483,974	35,482	26,229	7,072	72,077
Other stations	396	112,687	86.2	609,079	474,403	63,539	61,549	5,346	4,242
North Dakota	688	60,575	83.2	222,472	164,934	13,794	6,798	5,233	31,713
Refiner-marketer stations	446	32,830	100.0	149,127	112,694	4,451	1,780	1,640	28,562
Other stations	242	27,745	63.4	73,345	52,240	9,343	5,018	3,593	3,151
South Dakota	608	60,981	81.0	240,440	176,327	21,687	13,249	5,612	23,565
Refiner-marketer stations	349	29,956	100.0	146,129	108,513	8,000	4,200	1,851	23,565
Other stations	259	31,025	62.6	94,311	67,814	13,687	9,049	3,761	...
Nebraska	640	82,263	84.0	365,461	248,936	29,348	42,728	14,630	29,759
Refiner-marketer stations	387	41,249	99.8	209,103	157,922	9,001	9,426	2,995	29,759
Other stations	253	41,014	68.1	156,358	91,074	20,347	33,302	11,635	...
Kansas	1,278	112,391	90.0	556,319	450,215	43,944	13,469	11,457	37,234
Refiner-marketer stations	775	64,169	99.9	348,517	285,613	19,588	1,092	4,990	37,234
Other stations	503	48,222	76.6	207,802	164,602	24,356	12,377	6,467	...
South Atlantic:									
Delaware	41	16,635	96.7	117,497	74,253	12,668	27,913	940	1,723
Refiner-marketer stations	29	12,830	100.0	95,866	60,446	10,014	22,743	940	1,723
Other stations	12	3,805	85.5	21,631	13,807	2,654	5,170	...	...
Maryland	162	142,615	98.7	977,763	535,383	95,887	322,638	23,855	...
Refiner-marketer stations	89	116,099	100.0	802,795	462,386	67,850	252,854	19,705	...
Other stations	73	26,516	93.0	174,968	72,997	28,037	69,784	4,150	...
District of Columbia	10	27,720	100.0	201,024	121,750	6,781	51,565	1,583	19,345
Refiner-marketer stations	5	25,395	100.0	182,610	116,960	2,389	42,333	1,583	19,345
Other stations	5	2,325	100.0	18,414	4,790	4,392	9,232	...	...
Virginia	410	168,899	91.8	979,853	670,763	112,974	140,230	34,834	21,052
Refiner-marketer stations	285	130,238	93.4	774,960	552,358	74,414	98,588	28,548	21,052
Other stations	125	38,661	86.3	204,893	118,405	38,560	41,642	6,286	...
West Virginia	175	72,092	88.6	353,714	313,132	16,859	5,072	17,605	1,046
Refiner-marketer stations	122	58,561	96.2	304,664	278,091	5,600	3,453	16,474	1,046
Other stations	53	13,531	55.7	49,050	35,041	11,259	1,619	1,131	...
North Carolina	661	222,719	92.2	1,346,117	894,835	274,411	93,721	50,114	33,036
Refiner-marketer stations	308	140,356	100.0	953,062	646,932	170,781	60,266	45,661	29,422
Other stations	353	82,363	78.8	393,055	247,903	103,630	33,455	4,453	3,614
South Carolina	334	100,344	91.7	556,239	404,715	83,726	30,688	17,108	20,002
Refiner-marketer stations	188	70,641	99.9	434,859	325,764	56,212	19,466	15,665	17,752
Other stations	146	29,703	72.1	121,380	78,951	27,514	11,222	1,443	2,250
Georgia	572	147,965	95.1	773,555	604,232	65,186	29,979	58,360	15,798
Refiner-marketer stations	315	75,246	99.4	458,037	361,685	26,270	6,066	18,218	15,798
Other stations	257	72,719	90.6	345,518	242,547	38,916	23,913	40,142	...
Florida	543	202,255	92.6	944,945	706,233	80,776	34,795	94,330	28,811
Refiner-marketer stations	383	98,589	95.4	576,786	469,252	37,858	9,479	34,163	26,034
Other stations	160	103,666	89.9	368,159	236,981	42,918	25,316	60,167	2,777
East South Central:									
Kentucky	429	121,965	95.2	655,393	477,872	46,402	40,660	33,678	56,781
Refiner-marketer stations	230	60,797	99.9	358,785	265,009	20,102	11,360	5,533	56,781
Other stations	199	61,168	90.4	296,608	212,863	26,300	29,300	28,145	...
Tennessee	343	133,505	94.2	727,263	585,042	10,950	24,644	18,647	12,980
Refiner-marketer stations	230	97,889	100.0	587,256	478,408	66,696	14,127	15,196	12,829
Other stations	113	35,616	78.4	140,007	106,634	19,254	10,517	3,451	151
Alabama	432	115,903	91.9	595,213	473,976	57,247	23,003	33,129	7,858
Refiner-marketer stations	198	54,485	98.4	311,336	268,509	24,040	3,244	7,685	7,858
Other stations	234	61,418	86.2	283,877	205,467	33,207	19,759	25,444	...
Mississippi	452	72,786	88.5	380,894	311,436	15,701	6,078	30,258	423
Refiner-marketer stations	210	34,037	94.4	187,347	163,316	14,490	2,932	6,186	423
Other stations	242	45,749	84.1	193,549	148,120	18,211	3,146	24,072	...

See footnote at end of table.

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales[1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)
West South Central:									
Arkansas	519	74,548	93.3	387,316	293,451	52,204	10,499	25,326	5,836
Refiner-marketer stations	418	57,812	99.9	325,153	250,996	43,606	6,647	18,073	5,836
Other stations	101	16,736	70.8	62,158	42,455	8,598	3,852	7,253	...
Louisiana	469	119,826	90.4	607,874	438,612	49,625	18,992	88,189	12,456
Refiner-marketer stations	315	87,543	99.9	493,790	365,507	35,877	8,959	70,991	12,456
Other stations	154	32,283	64.6	114,084	73,105	13,748	10,033	17,198	...
Oklahoma	806	119,944	90.7	626,658	547,646	57,516	1,085	15,038	5,373
Refiner-marketer stations	564	82,163	99.8	463,253	397,398	47,795	100	12,587	5,373
Other stations	242	37,781	70.8	163,405	150,248	9,721	985	2,451	...
Texas	2,047	410,903	92.2	2,431,324	2,172,826	132,035	36,921	64,442	25,100
Refiner-marketer stations	1,631	313,590	99.9	2,021,029	1,852,976	109,719	719	35,310	22,305
Other stations	416	97,313	67.4	410,295	319,850	22,316	36,202	29,132	2,795
Mountain:									
Montana	467	45,582	84.0	184,383	141,015	12,435	12,922	8,983	3,028
Refiner-marketer stations	263	24,493	99.9	120,649	95,774	4,107	9,268	5,219	6,281
Other stations	204	21,089	65.5	63,734	45,241	8,328	3,654	3,764	2,747
Idaho	371	49,674	93.9	230,210	156,777	15,545	24,679	21,021	12,188
Refiner-marketer stations	290	35,635	100.0	172,415	121,577	12,433	14,611	12,773	11,021
Other stations	81	14,039	78.4	57,795	35,200	3,112	10,068	8,248	1,167
Wyoming	179	25,265	81.5	103,451	82,935	2,847	6,339	6,573	4,757
Refiner-marketer stations	112	15,769	86.6	69,896	56,809	696	3,787	3,847	4,757
Other stations	67	9,496	73.1	33,555	26,126	2,151	2,552	2,726	...
Colorado	465	77,526	91.6	371,267	303,547	17,074	19,955	17,935	12,756
Refiner-marketer stations	311	43,807	100.0	233,446	196,269	4,447	13,369	7,248	12,113
Other stations	154	33,719	80.6	137,821	107,278	12,627	6,586	10,687	643
New Mexico	230	33,794	81.9	147,423	130,314	9,424	906	5,447	1,332
Refiner-marketer stations	154	18,673	99.6	101,898	90,911	6,238	160	3,257	1,332
Other stations	76	15,121	60.1	45,525	39,403	3,186	746	2,190	...
Arizona	209	51,527	93.3	252,613	199,743	10,670	12,069	24,739	5,392
Refiner-marketer stations	178	42,710	100.0	219,980	172,222	9,077	10,832	22,457	5,392
Other stations	31	8,817	60.9	32,633	27,521	1,593	1,237	2,282	...
Utah	180	41,178	92.8	189,869	153,054	4,492	12,824	8,802	10,697
Refiner-marketer stations	147	29,992	100.0	145,206	114,174	1,524	10,662	8,149	10,697
Other stations	33	11,186	73.6	44,663	38,880	2,968	2,162	653	...
Nevada	94	17,465	98.9	95,089	57,103	3,238	18,647	11,760	4,341
Refiner-marketer stations	88	16,762	100.0	91,055	56,502	3,121	15,630	11,461	4,341
Other stations	6	703	72.4	4,034	601	117	3,017	299	...
Pacific:									
Washington	609	198,913	98.3	1,158,765	623,941	98,852	258,864	117,110	59,998
Refiner-marketer stations	516	168,178	99.9	984,762	535,994	77,304	224,028	100,416	47,020
Other stations	93	30,735	89.3	174,003	87,947	21,548	34,836	16,694	12,978
Oregon	436	143,337	97.5	749,633	460,503	43,138	155,875	64,638	25,479
Refiner-marketer stations	362	122,321	99.9	652,307	397,379	30,974	144,136	54,339	25,479
Other stations	74	21,016	82.8	97,326	63,124	12,164	11,739	10,299	...
California	1,492	699,721	96.2	3,442,643	2,713,242	136,072	270,709	260,138	62,482
Refiner-marketer stations	1,179	576,951	99.7	2,901,024	2,286,171	117,979	213,307	221,653	61,914
Other stations	313	122,770	77.9	541,619	427,071	18,093	57,402	38,485	568

[1] Including items other than petroleum products.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
United States, total	29,127	8,914,291	92.8	32,288,487	(2)	[3]15,651,918	(2)	188,253	6,483,301
Alabama	432	115,903	91.9	473,976	(2)	[3]121,237	(2)	2,897	86,280
Autauga	1	(x)	(x)	(x)	(x)	(x)	(x)	24	646
Baldwin	10	1,928	100.0	8,775	(2)	[3]1,873	(2)	76	1,800
Barbour	6	811	100.0	3,411	(2)	[3]944	(2)	22	455
Bibb	5	453	100.0	2,133	(2)	[3]261	(2)	17	421
Blount	6	1,114	(v)	(v)	(v)	(v)	(v)	34	714
Bullock	3	414	100.0	1,841	164	29	184	7	(x)
Butler	6	749	100.0	3,438	(2)	[3]786	(2)	28	530
Calhoun	10	2,111	100.0	10,509	(2)	[3]1,902	(2)	92	2,690
Chambers	2	(x)	(x)	(x)	(x)	(x)	(x)	37	923
Cherokee	4	400	93.5	1,649	204	43	131	18	297
Chilton	8	1,436	83.6	5,858	(2)	[3]780	(2)	33	717
Choctaw	4	445	85.6	1,729	162	86	176	17	421
Clarke	8	1,326	100.0	6,349	(2)	[3]1,042	(2)	27	820
Clay	4	458	100.0	2,321	190	36	236	13	256
Cleburne	1	(x)	(x)	(x)	(x)	(x)	(x)	12	184
Coffee	6	970	79.5	3,315	628	144	250	22	296
Colbert	8	2,045	77.6	6,789	(2)	[3]1,715	(2)	28	1,256
Conecuh	4	639	100.0	2,817	328	2	410	17	440
Coosa	3	(x)	(x)	(x)	(x)	(x)	(x)	14	319
Covington	10	1,599	70.7	4,921	(2)	[3]1,213	(2)	29	728
Crenshaw	3	(x)	(x)	(x)	(x)	(x)	(x)	20	374
Cullman	8	1,818	75.0	5,909	(2)	[3]1,237	(2)	36	1,237
Dale	4	622	100.0	2,775	(2)	[3]690	(2)	44	511
Dallas	10	2,040	85.5	7,519	(2)	[3]1,085	(2)	41	1,540
De Kalb	9	1,452	88.2	5,654	(2)	[3]1,169	(2)	70	1,196
Elmore	4	(x)	(x)	(x)	(x)	(x)	(x)	36	974
Escambia	9	1,652	100.0	7,998	923	120	476	43	925
Etowah	8	3,042	88.0	11,714	(2)	[3]1,513	(2)	90	2,764
Fayette	3	418	100.0	1,885	(2)	[3]351	(2)	16	371
Franklin	5	779	78.6	2,406	359	6	414	29	589
Geneva	6	886	100.0	3,708	763	65	230	24	521
Greene	3	(x)	(x)	(x)	(x)	(x)	(x)	9	278
Hale	5	524	100.0	2,341	260	...	273	18	490
Henry	4	534	100.0	2,300	375	27	278	15	348
Houston	10	2,182	86.9	8,281	(2)	[3]2,564	(2)	46	1,332
Jackson	3	568	100.0	2,405	344	156	296	22	473
Jefferson	28	27,639	95.5	113,098	(2)	[3]38,821	(2)	532	19,065
Lamar	3	(x)	(x)	(x)	(x)	(x)	(x)	21	357
Lauderdale	5	1,517	(v)	(v)	(v)	(v)	(v)	35	1,086
Lawrence	2	(x)	(x)	(x)	(x)	(x)	(x)	12	232
Lee	8	(x)	(x)	(x)	(x)	(x)	(x)	27	1,297
Limestone	4	1,067	100.0	4,103	1,155	552	396	17	666
Lowndes	2	(x)	(x)	(x)	(x)	(x)	(x)	13	248
Macon	7	748	79.8	2,859	(2)	[3]437	(2)	27	714
Madison	10	2,535	95.2	8,925	(2)	[3]4,720	(2)	52	1,807
Marengo	6	487	100.0	2,018	(2)	[3]479	(2)	17	450
Marion	6	964	100.0	3,712	308	108	361	36	825
Marshall	8	2,231	100.0	9,622	2,055	98	518	69	1,402
Mobile	18	15,073	94.6	67,411	10,571	635	6,827	225	8,608
Monroe	7	906	83.1	2,910	(2)	[3]679	(2)	19	320
Montgomery	12	6,268	92.9	30,668	(2)	[3]3,543	(2)	110	5,558
Morgan	11	2,435	77.9	8,304	(2)	[3]2,263	(2)	44	1,379
Perry	7	716	88.7	2,585	(2)	[3]653	(2)	10	348
Pickens	7	800	98.5	3,594	325	69	203	28	703
Pike	8	1,302	82.6	4,864	(2)	[3]1,181	(2)	28	649
Randolph	4	596	89.8	2,340	183	57	240	20	404
Russell	2	(x)	(x)	(x)	(x)	(x)	(x)	27	(x)
St. Clair	5	743	85.3	3,055	407	1	222	37	756
Shelby	4	(x)	(x)	(x)	(x)	(x)	(x)	46	891
Sumter	6	476	100.0	2,204	(2)	[3]326	(2)	22	555
Talladega	12	2,312	94.3	9,680	(2)	[3]2,134	(2)	57	1,913
Tallapoosa	8	1,063	98.9	4,737	(2)	[3]835	(2)	34	792
Tuscaloosa	8	2,780	100.0	11,823	(2)	[3]1,447	(2)	74	3,382
Walker	11	2,445	92.8	9,019	(2)	[3]2,200	(2)	71	2,078
Washington	3	354	100.0	1,626	148	...	86	17	298
Wilcox	3	357	100.0	1,539	181	35	122	16	330
Winston	4	635	100.0	2,747	(2)	[3]726	(2)	28	465
Arizona	209	51,527	93.3	199,743	(2)	[3]52,870	(2)	1,126	40,671
Apache	3	(x)	(x)	(x)	(x)	(x)	(x)	13	471
Cochise	20	1,845	94.6	7,036	(2)	[3]1,177	(2)	69	2,262
Coconino	15	2,584	100.0	9,850	(2)	[3]3,723	(2)	58	2,671
Gila	12	1,556	93.0	5,550	(2)	[3]2,260	(2)	41	1,338
Graham	6	1,207	70.0	3,144	(2)	[3]807	(2)	22	507
Greenlee	5	(x)	(x)	(x)	(x)	(x)	(x)	15	630
Maricopa	53	23,492	92.0	96,242	(2)	[3]18,510	(2)	457	17,475
Mohave	9	1,092	100.0	4,725	(2)	[3]1,590	(2)	47	1,582
Navajo	12	2,289	82.7	6,638	(2)	[3]3,058	(2)	48	1,926
Pima	15	6,733	98.1	28,938	(2)	[3]5,369	(2)	163	5,972

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Arizona--Continued									
Pinal	21	3,554	96.5	11,902	(2)	[3]5,930	(2)	68	2,107
Santa Cruz	6	698	100.0	2,322	329	563	513	8	341
Yavapai	16	2,544	89.0	8,788	(2)	[3]4,024	(2)	67	1,748
Yuma	16	2,870	100.0	12,290	(2)	[3]3,792	(2)	50	1,641
Arkansas	519	74,548	93.3	293,451	(2)	[3]93,865	(2)	2,401	59,357
Arkansas	18	1,607	80.7	4,103	(2)	[3]2,340	(2)	24	1,149
Ashley	7	659	100.0	2,939	(2)	[3]775	(2)	29	904
Baxter	5	593	100.0	2,255	(2)	[3]1,042	(2)	16	361
Benton	14	1,709	100.0	8,676	(2)	[3]1,825	(2)	73	1,431
Boone	8	1,220	100.0	5,463	731	74	396	41	805
Bradley	8	599	79.6	2,169	(2)	[3]401	(2)	17	384
Calhoun	...	...	...	...	...	...	...	7	104
Carroll	6	352	100.0	1,721	(2)	[3]472	(2)	16	269
Chicot	8	982	100.0	4,122	716	284	296	19	512
Clark	10	1,096	100.0	4,259	(2)	[3]2,106	(2)	41	1,011
Clay	17	1,680	(x)	(x)	(x)	(x)	(x)	23	246
Cleburne	2	(x)	(x)	(x)	(x)	(x)	(x)	12	282
Cleveland	...	...	...	...	...	...	...	12	208
Columbia	8	1,382	100.0	6,068	(2)	[3]1,164	(2)	22	703
Conway	5	315	100.0	1,347	(2)	[3]423	(2)	16	349
Craighead	14	3,232	87.1	9,091	(2)	[3]5,155	(2)	73	1,583
Crawford	1	(x)	(x)	(x)	(x)	(x)	(x)	39	938
Crittenden	10	1,630	91.8	6,024	(2)	[3]2,776	(2)	27	1,097
Cross	9	1,208	(v)	(v)	(v)	(v)	(v)	19	496
Dallas	6	598	100.0	2,733	(2)	[3]362	(2)	12	411
Desha	6	684	100.0	2,713	(2)	[3]1,275	(2)	21	570
Drew	5	(x)	(x)	(x)	(x)	(x)	(x)	17	285
Faulkner	9	1,187	100.0	5,719	(2)	[3]1,394	(2)	32	792
Franklin	3	279	100.0	1,280	137	28	19	25	557
Fulton	2	(x)	(x)	(x)	(x)	(x)	(x)	10	188
Garland	10	1,781	100.0	8,517	(2)	[3]702	(2)	75	2,096
Grant	2	(x)	(x)	(x)	(x)	(x)	(x)	13	272
Greene	7	1,135	70.7	2,996	(2)	[3]1,974	(2)	23	459
Hempstead	7	1,094	100.0	5,308	(2)	[3]958	(2)	29	653
Hot Spring	6	610	82.6	2,049	(2)	[3]661	(2)	48	813
Howard	7	620	100.0	2,684	(2)	[3]757	(2)	20	285
Independence	9	1,278	88.5	4,561	(2)	[3]1,218	(2)	40	603
Izard	2	(x)	(x)	(x)	(x)	(x)	(x)	16	118
Jackson	9	1,260	100.0	4,523	(2)	[3]2,265	(2)	29	697
Jefferson	12	2,188	90.8	9,276	(2)	[3]2,004	(2)	64	2,070
Johnson	7	439	77.2	1,417	(2)	[3]415	(2)	16	490
Lafayette	4	455	100.0	1,897	393	11	109	10	315
Lawrence	5	816	100.0	3,232	599	424	123	45	896
Lee	6	856	100.0	2,696	1,586	288	189	12	260
Lincoln	3	293	100.0	1,178	193	1	311	18	235
Little River	3	(x)	(x)	(x)	(x)	(x)	(x)	17	359
Logan	10	668	100.0	2,959	(2)	[3]615	(2)	34	439
Lonoke	15	1,302	89.3	4,145	(2)	[3]2,617	(2)	47	951
Madison	...	...	...	...	...	...	...	13	168
Marion	1	(x)	(x)	(x)	(x)	(x)	(x)	15	242
Miller	6	963	100.0	4,621	(2)	[3]750	(2)	45	1,796
Mississippi	16	3,425	100.0	11,494	(2)	[3]8,060	(2)	46	1,262
Monroe	5	815	100.0	3,106	1,110	5	473	21	522
Montgomery	2	(x)	(x)	(x)	(x)	(x)	(x)	14	203
Nevada	3	537	100.0	1,378	108	194	1,401	24	381
Newton	...	...	...	...	...	...	...	11	96
Ouachita	10	1,319	90.6	5,010	(2)	[3]936	(2)	39	1,030
Perry	2	(x)	(x)	(x)	(x)	(x)	(x)	7	74
Phillips	11	2,328	97.2	9,422	3,661	178	1,517	22	849
Pike	4	191	92.7	756	(2)	[3]265	(2)	23	397
Poinsett	11	1,737	78.4	3,878	(2)	[3]3,692	(2)	41	1,411
Polk	7	587	100.0	2,567	(2)	[3]770	(2)	31	566
Pope	10	1,380	100.0	5,833	580	123	427	36	610
Prairie	6	589	100.0	1,826	(2)	[3]2,260	(2)	20	445
Pulaski	18	(x)	(x)	(x)	(x)	(x)	(x)	237	9,659
Randolph	4	607	70.3	1,824	(2)	[3]563	(2)	17	383
St. Francis	9	1,167	100.0	3,849	(2)	[3]3,323	(2)	30	938
Saline	4	746	100.0	3,094	271	20	361	42	752
Scott	5	243	100.0	1,026	(2)	[3]311	(2)	19	270
Searcy	3	157	100.0	619	(2)	[3]208	(2)	15	178
Sebastian	17	3,841	95.5	18,010	(2)	[3]1,578	(2)	117	3,509
Sevier	6	700	100.0	2,867	786	22	148	26	380
Sharp	1	(x)	(x)	(x)	(x)	(x)	(x)	20	168
Stone	1	(x)	(x)	(x)	(x)	(x)	(x)	5	37
Union	16	2,795	91.3	12,130	(2)	[3]2,559	(2)	67	2,042
Van Buren	2	(x)	(x)	(x)	(x)	(x)	(x)	16	220
Washington	15	2,041	89.2	8,818	(2)	[3]1,801	(2)	77	1,413
White	10	1,587	96.1	6,580	(2)	[3]1,645	(2)	61	998
Woodruff	7	428	94.6	1,522	(2)	[3]860	(2)	19	341
Yell	2	(x)	(x)	(x)	(x)	(x)	(x)	26	371

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
California	1,492	699,721	96.2	2,713,242	(2)	[3]729,401	(2)	14,297	593,421
Alameda	41	45,298	99.3	197,835	(2)	[3]31,555	(2)	853	35,595
Alpine	...	...	...	...	...	...	...	3	60
Amador	6	1,298	100.0	4,601	(2)	[3]2,091	(2)	16	485
Butte	21	5,538	98.2	20,231	(2)	[3]7,109	(2)	100	3,286
Calaveras	7	627	100.0	1,762	169	367	691	19	430
Colusa	11	1,623	100.0	5,909	(2)	[3]2,382	(2)	26	1,056
Contra Costa	29	21,374	97.5	65,040	(2)	[3]24,281	(2)	265	12,494
Del Norte	8	1,504	100.0	4,872	(2)	[3]2,881	(2)	19	821
El Dorado	9	1,873	100.0	5,784	(2)	[3]3,313	(2)	37	1,005
Fresno	72	21,360	93.6	83,316	(2)	[3]18,686	(2)	393	15,434
Glenn	10	1,890	100.0	6,300	(2)	[3]2,844	(2)	19	936
Humboldt	22	7,258	100.0	24,747	(2)	[3]12,760	(2)	99	4,296
Imperial	28	6,529	96.2	24,720	(2)	[3]8,186	(2)	120	5,771
Inyo	14	2,069	100.0	7,162	(2)	[3]3,238	(2)	41	1,735
Kern	58	19,903	96.8	80,371	(2)	[3]25,262	(2)	346	14,632
Kings	17	3,797	94.0	12,955	(2)	[3]6,598	(2)	53	1,731
Lake	11	1,467	100.0	4,571	(2)	[3]2,777	(2)	29	1,001
Lassen	15	1,932	100.0	5,789	(2)	[3]3,989	(2)	22	645
Los Angeles	198	249,534	97.2	977,926	(2)	[3]290,807	(2)	5,787	248,488
Madera	14	3,019	98.2	12,330	(2)	[3]2,868	(2)	64	1,818
Marin	12	4,482	100.0	17,765	(2)	[3]6,975	(2)	85	3,698
Mariposa	5	714	100.0	2,702	(2)	[3]512	(2)	18	673
Mendocino	27	3,579	88.1	10,878	(2)	[3]5,213	(2)	76	2,706
Merced	25	5,216	97.5	20,617	(2)	[3]5,950	(2)	108	3,959
Modoc	7	1,149	100.0	3,796	(2)	[3]2,008	(2)	16	646
Mono	2	(x)	(x)	(x)	(x)	(x)	(x)	18	432
Monterey	40	9,437	92.9	35,869	(2)	[3]7,954	(2)	174	7,343
Napa	14	3,137	92.8	13,327	(2)	[3]1,476	(2)	61	2,323
Nevada	13	2,319	88.4	6,759	(2)	[3]3,761	(2)	37	1,345
Orange	31	12,256	80.9	47,706	(2)	[3]4,329	(2)	392	14,129
Placer	17	3,465	98.6	13,608	(2)	[3]2,718	(2)	78	2,882
Plumas	9	1,440	100.0	4,163	(2)	[3]3,187	(2)	35	899
Riverside	46	11,772	93.3	47,961	(2)	[3]10,926	(2)	361	12,373
Sacramento	28	16,524	96.5	70,239	(2)	[3]14,138	(2)	319	13,785
San Benito	8	1,187	100.0	4,920	(2)	[3]786	(2)	19	728
San Bernardino	69	20,267	94.0	86,161	(2)	[3]18,287	(2)	551	18,968
San Diego	69	37,852	99.0	135,733	(2)	[3]56,237	(2)	650	25,563
San Francisco	17	39,235	99.9	158,200	(2)	[3]13,398	(2)	552	32,259
San Joaquin	45	14,451	97.4	57,913	(2)	[3]13,106	(2)	276	10,224
San Luis Obispo	25	4,094	100.0	17,272	(2)	[3]3,200	(2)	116	3,988
San Mateo	22	12,729	100.0	60,990	(2)	[3]3,897	(2)	218	11,400
Santa Barbara	32	7,166	95.8	29,647	(2)	[3]4,490	(2)	180	7,221
Santa Clara	36	16,329	91.5	62,054	(2)	[3]10,766	(2)	351	14,930
Santa Cruz	17	4,537	90.6	16,546	(2)	[3]3,546	(2)	96	3,827
Shasta	13	4,975	100.0	18,530	(2)	[3]8,878	(2)	84	4,111
Sierra	1	(x)	(x)	(x)	(x)	(x)	(x)	4	90
Siskiyou	21	3,463	100.0	10,722	(2)	[3]6,283	(2)	53	2,070
Solano	27	8,007	100.0	23,959	(2)	[3]17,513	(2)	110	5,597
Sonoma	35	6,964	99.2	30,951	(2)	[3]4,634	(2)	177	6,274
Stanislaus	37	10,243	82.6	36,651	(2)	[3]6,959	(2)	201	7,869
Sutter	12	3,220	70.7	9,040	402	332	1,945	31	962
Tehama	11	2,412	100.0	8,277	(2)	[3]3,708	(2)	43	1,510
Trinity	3	(x)	(x)	(x)	(x)	(x)	(x)	9	264
Tulare	48	12,287	88.3	43,989	(2)	[3]11,886	(2)	203	6,098
Tuolumne	8	1,392	99.3	4,049	(2)	[3]1,933	(2)	26	795
Ventura	41	6,916	91.7	29,250	(2)	[3]6,053	(2)	155	5,630
Yolo	22	6,447	71.4	19,709	(2)	[3]5,711	(2)	61	2,541
Yuba	6	1,572	100.0	5,295	(2)	[3]2,359	(2)	42	1,590
Colorado	465	77,526	91.6	303,547	(2)	[3]67,720	(2)	2,123	78,418
Adams	12	963	83.0	3,673	(2)	[3]792	(2)	66	2,161
Alamosa	11	1,901	94.6	6,152	(2)	[3]1,961	(2)	18	840
Arapahoe	5	466	100.0	1,930	(2)	[3]666	(2)	69	2,574
Archuleta	1	(x)	(x)	(x)	(x)	(x)	(x)	3	146
Baca	11	1,428	(v)	(v)	(v)	(v)	(v)	12	413
Bent	3	320	100.0	1,469	(2)	[3]354	(2)	22	481
Boulder	18	2,100	86.2	8,294	(2)	[3]1,676	(2)	96	2,664
Chaffee	9	(x)	(x)	(x)	(x)	(x)	(x)	34	796
Cheyenne	4	(x)	(x)	(x)	(x)	(x)	(x)	13	761
Clear Creek	4	344	100.0	1,209	211	329	53	20	442
Conejos	3	(x)	(x)	(x)	(x)	(x)	(x)	15	548
Costilla	2	(x)	(x)	(x)	(x)	(x)	(x)	5	120
Crowley	5	374	(v)	(v)	(v)	(v)	(v)	7	157
Custer	1	(x)	(x)	(x)	(x)	(x)	(x)	5	189
Delta	9	802	100.0	3,901	(2)	[3]360	(2)	30	1,111
Denver	32	24,408	97.0	100,209	(2)	[3]16,728	(2)	459	20,544
Dolores	2	(x)	(x)	(x)	(x)	(x)	(x)	3	112
Douglas	3	209	100.0	903	(2)	[3]360	(2)	10	364
Eagle	4	251	100.0	967	(2)	[3]384	(2)	13	234
Elbert	5	234	100.0	949	(2)	[3]433	(2)	11	390

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Colorado--Continued									
El Paso	16	3,287	92.6	14,954	(2)	3 2,578	(2)	115	3,992
Fremont	7	1,059	82.0	3,431	(2)	3 393	(2)	39	1,018
Garfield	13	1,117	90.2	4,472	(2)	3 1,004	(2)	29	1,030
Gilpin	...	...	...	...	...	...	...	3	(x)
Grand	7	730	100.0	2,682	(2)	3 1,684	(2)	28	666
Gunnison	4	325	100.0	1,500	(2)	3 261	(2)	13	498
Hinsdale	...	...	...	...	...	...	...	1	(x)
Huerfano	6	539	74.0	1,795	(2)	3 188	(2)	25	511
Jackson	3	188	100.0	755	(2)	3 235	(2)	7	170
Jefferson	6	1,008	100.0	3,942	(2)	3 2,496	(2)	78	2,569
Kiowa	5	352	76.4	1,217	(2)	3 183	(2)	7	320
Kit Carson	10	810	100.0	3,209	(2)	3 1,075	(2)	21	489
Lake	6	549	76.1	1,347	(2)	3 326	(2)	6	154
La Plata	5	1,775	100.0	7,922	137	...	671	21	567
Larimer	23	2,855	98.6	12,481	(2)	3 3,040	(2)	92	2,740
Las Animas	10	1,030	88.0	3,985	(2)	3 536	(2)	42	1,026
Lincoln	7	960	94.2	4,198	(2)	3 1,046	(2)	26	1,052
Logan	16	2,123	70.3	6,354	(2)	3 2,139	(2)	36	1,674
Mesa	11	2,168	85.6	8,127	(2)	3 2,387	(2)	52	1,970
Mineral	1	(x)	(x)	(x)	(x)	(x)	(x)	3	39
Moffat	8	1,247	84.1	3,665	(2)	3 1,318	(2)	24	758
Montezuma	5	1,324	100.0	4,049	406	723	624	11	701
Montrose	8	790	100.0	3,474	(2)	3 926	(2)	26	1,086
Morgan	12	1,402	90.4	5,701	(2)	3 1,762	(2)	42	2,307
Otero	17	1,435	78.2	5,029	(2)	3 889	(2)	44	1,398
Ouray	...	...	...	...	...	...	...	5	185
Park	3	(x)	(x)	(x)	(x)	(x)	(x)	10	228
Phillips	10	758	100.0	2,808	(2)	3 1,304	(2)	13	619
Pitkin	...	...	...	...	...	...	...	1	(x)
Prowers	12	2,868	90.6	13,759	(2)	3 2,135	(2)	25	877
Pueblo	17	3,137	84.1	11,763	(2)	3 1,721	(2)	98	3,844
Rio Blanco	2	(x)	(x)	(x)	(x)	(x)	(x)	8	386
Rio Grande	6	1,343	(v)	(v)	(v)	(v)	(v)	17	749
Routt	6	501	100.0	1,992	(2)	3 472	(2)	20	889
Saguache	2	(x)	(x)	(x)	(x)	(x)	(x)	15	340
San Juan	2	(x)	(x)	(x)	(x)	(x)	(x)	3	133
San Miguel	2	(x)	(x)	(x)	(x)	(x)	(x)	6	185
Sedgwick	6	472	100.0	1,980	174	252	245	11	375
Summit	1	(x)	(x)	(x)	(x)	(x)	(x)	6	93
Teller	3	(x)	(x)	(x)	(x)	(x)	(x)	10	165
Washington	4	426	100.0	1,913	(2)	3 579	(2)	16	839
Weld	28	3,505	91.8	14,478	(2)	3 2,702	(2)	130	5,815
Yuma	11	789	100.0	3,253	(2)	3 1,019	(2)	27	871
Connecticut	118	197,820	79.5	459,373	(2)	3 614,840	(2)	2,668	94,588
Fairfield	35	42,851	92.3	104,977	35,384	98,709	6,837	599	23,827
Hartford	23	49,314	99.3	159,599	(2)	3 176,303	(2)	641	24,410
Litchfield	7	4,168	79.6	8,440	2,709	6,096	...	171	5,306
Middlesex	8	7,787	98.2	20,613	(2)	3 41,089	(2)	115	3,582
New Haven	27	80,045	(v)	(v)	(v)	(v)	(v)	692	24,508
New London	14	12,559	100.0	34,946	17,345	21,480	593	246	7,216
Tolland	1	(x)	(x)	(x)	(x)	(x)	(x)	81	2,153
Windham	3	(x)	(x)	(x)	(x)	(x)	(x)	123	3,586
Delaware	41	16,635	96.7	74,253	(2)	3 43,244	(2)	434	16,382
Kent	14	2,344	97.4	10,239	(2)	3 5,349	(2)	70	1,819
New Castle	8	10,309	100.0	48,935	7,108	23,016	537	228	11,521
Sussex	19	3,982	87.6	15,079	(2)	3 7,234	(2)	136	3,042
District of Columbia	10	27,720	100.0	121,750	(2)	3 79,274	(2)	429	36,129
Florida	543	202,255	92.6	706,233	(2)	3 238,712	(2)	3,950	134,251
Alachua	14	2,926	91.4	11,225	(2)	3 3,779	(2)	80	2,766
Baker	5	393	100.0	1,829	(2)	3 405	(2)	10	170
Bay	11	6,576	72.3	26,191	(2)	3 9,165	(2)	58	2,213
Bradford	5	904	87.3	3,512	(2)	3 849	(2)	14	518
Brevard	12	1,790	100.0	8,213	(2)	3 1,340	(2)	76	2,096
Broward	15	17,320	100.0	49,746	(2)	3 23,570	(2)	135	5,122
Calhoun	3	474	100.0	1,973	343	...	225	10	241
Charlotte	4	318	100.0	1,467	129	3	100	8	316
Citrus	5	482	100.0	2,296	144	45	142	23	568
Clay	2	(x)	(x)	(x)	(x)	(x)	(x)	27	640
Collier	3	(x)	(x)	(x)	(x)	(x)	(x)	16	458
Columbia	9	1,682	87.1	6,822	(2)	3 1,633	(2)	36	1,349
Dade	29	31,402	96.4	119,745	(2)	3 21,606	(2)	566	27,124
De Sota	6	489	100.0	1,950	358	94	197	21	396
Dixie	3	520	100.0	2,746	117	20	124	12	440
Duval	22	43,806	87.5	94,827	(2)	3 51,353	(2)	339	12,466

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Florida--Continued									
Escambia	15	4,949	92.0	20,667	(2)	[3]5,350	(2)	83	3,505
Flagler	5	219	100.0	928	(2)	[3]350	(2)	16	487
Franklin	3	(x)	(x)	(x)	(x)	(x)	(x)	8	190
Gadsden	6	1,108	100.0	4,151	(2)	[3]1,889	(2)	31	927
Gilchrist	1	(x)	(x)	(x)	(x)	(x)	(x)	6	142
Glades	1	(x)	(x)	(x)	(x)	(x)	(x)	6	188
Gulf	2	(x)	(x)	(x)	(x)	(x)	(x)	9	233
Hamilton	3	264	100.0	1,140	354	53	51	18	325
Hardee	6	546	100.0	2,415	(2)	[3]624	(2)	28	598
Hendry	4	609	100.0	2,556	244	8	827	5	213
Hernando	4	419	100.0	1,830	(2)	[3]363	(2)	17	660
Highlands	6	898	100.0	4,072	(2)	[3]985	(2)	26	589
Hillsborough	26	22,014	85.5	67,626	(2)	[3]40,482	(2)	359	11,526
Holmes	2	(x)	(x)	(x)	(x)	(x)	(x)	19	361
Indian River	4	590	100.0	2,562	(2)	[3]612	(2)	32	1,025
Jackson	8	1,367	100.0	5,771	(2)	[3]1,849	(2)	46	710
Jefferson	6	592	100.0	2,417	(2)	[3]902	(2)	20	430
Lafayette	...	...	...	...	...	...	...	5	109
Lake	16	2,137	100.0	9,899	(2)	[3]1,963	(2)	97	2,329
Lee	9	1,420	94.6	6,260	(2)	[3]893	(2)	45	1,368
Leon	9	2,199	92.2	8,549	(2)	[3]2,293	(2)	53	2,456
Levy	9	906	100.0	5,539	(2)	[3]912	(2)	34	752
Liberty	1	(x)	(x)	(x)	(x)	(x)	(x)	5	35
Madison	6	695	100.0	2,404	(2)	[3]828	(2)	21	521
Manatee	8	1,612	79.2	5,789	(2)	[3]1,281	(2)	56	1,710
Marion	11	1,838	100.0	8,675	(2)	[3]1,433	(2)	57	1,989
Martin	5	568	100.0	2,501	(2)	[3]469	(2)	24	462
Monroe	6	864	100.0	4,173	(2)	[3]648	(2)	19	599
Nassau	6	713	100.0	3,045	(2)	[3]1,367	(2)	36	1,061
Okaloosa	3	648	100.0	2,781	548	...	171	26	683
Okeechobee	3	261	100.0	1,076	73	65	112	11	357
Orange	16	6,341	94.7	25,169	(2)	[3]9,633	(2)	139	5,110
Osceola	6	848	100.0	3,929	(2)	[3]779	(2)	39	652
Palm Beach	23	5,648	97.1	24,441	(2)	[3]6,738	(2)	174	5,672
Pasco	7	910	100.0	3,996	(2)	[3]1,073	(2)	41	938
Pinellas	23	5,435	93.7	25,061	(2)	[3]2,396	(2)	206	7,377
Polk	35	5,867	94.6	23,607	(2)	[3]8,428	(2)	178	5,762
Putnam	11	2,184	100.0	9,969	(2)	[3]2,594	(2)	55	1,434
St. Johns	8	1,392	100.0	6,144	(2)	[3]1,972	(2)	53	1,389
St. Lucie	7	1,413	100.0	6,338	(2)	[3]1,234	(2)	28	1,331
Santa Rosa	3	471	100.0	1,985	522	4	104	27	526
Sarasota	7	1,211	92.0	4,966	303	396	205	54	1,666
Seminole	10	1,776	100.0	8,166	(2)	[3]2,512	(2)	38	1,098
Sumter	3	296	100.0	1,273	266	35	112	28	596
Suwannee	6	1,116	100.0	4,628	(2)	[3]1,713	(2)	24	659
Taylor	6	700	100.0	3,098	(2)	[3]512	(2)	25	839
Union	1	(x)	(x)	(x)	(x)	(x)	(x)	7	156
Volusia	18	3,330	100.0	16,310	(2)	[3]3,238	(2)	141	4,609
Wakulla	2	(x)	(x)	(x)	(x)	(x)	(x)	10	180
Walton	7	1,683	(v)	(v)	(v)	(v)	(v)	20	654
Washington	2	(x)	(x)	(x)	(x)	(x)	(x)	14	180
Georgia	572	147,965	95.1	604,232	(2)	[3]169,323	(2)	4,148	120,295
Appling	5	662	100.0	2,907	(2)	[3]728	(2)	17	571
Atkinson	...	...	...	...	...	...	...	13	161
Bacon	2	(x)	(x)	(x)	(x)	(x)	(x)	18	232
Baker	1	(x)	(x)	(x)	(x)	(x)	(x)	4	53
Baldwin	4	686	100.0	3,403	(2)	[3]376	(2)	15	532
Banks	...	...	...	...	...	...	...	6	52
Barrow	3	442	100.0	1,765	423	49	260	27	526
Bartow	6	1,449	100.0	5,887	(2)	[3]1,825	(2)	41	996
Ben Hill	6	1,100	100.0	4,756	(2)	[3]1,570	(2)	18	524
Berrien	3	619	100.0	2,349	(2)	[3]1,023	(2)	23	440
Bibb	12	5,594	99.5	24,313	1,403	2,168	1,562	118	4,266
Bleckley	2	(x)	(x)	(x)	(x)	(x)	(x)	11	287
Brantley	1	(x)	(x)	(x)	(x)	(x)	(x)	9	212
Brooks	7	648	70.3	1,957	(2)	[3]615	(2)	17	411
Bryan	2	(x)	(x)	(x)	(x)	(x)	(x)	18	407
Bulloch	6	1,099	(v)	(v)	(v)	(v)	(v)	48	1,057
Burke	9	884	93.8	3,322	(2)	[3]1,047	(2)	18	427
Butts	3	653	100.0	2,787	274	75	312	11	234
Calhoun	...	...	...	...	...	...	...	12	155
Camden	3	(x)	(x)	(x)	(x)	(x)	(x)	15	489
Candler	3	345	100.0	1,576	289	220	30	10	115
Carroll	7	1,588	100.0	7,053	(2)	[3]891	(2)	44	906
Catoosa	...	...	...	...	...	...	...	19	358
Charlton	2	(x)	(x)	(x)	(x)	(x)	(x)	15	305
Chatham	17	13,615	97.6	41,240	(2)	[3]31,554	(2)	200	6,985
Chattahoochee	...	...	...	...	...	...	...	4	(x)
Chattooga	1	(x)	(x)	(x)	(x)	(x)	(x)	26	740

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Georgia--Continued									
Cherokee	4	889	100.0	3,943	182	65	237	28	470
Clarke	10	2,409	78.0	8,035	(2)	[3]3,466	(2)	43	2,171
Clay	1	(x)	(x)	(x)	(x)	(x)	(x)	6	74
Clayton	1	(x)	(x)	(x)	(x)	(x)	(x)	30	689
Clinch	3	(x)	(x)	(x)	(x)	(x)	(x)	10	259
Cobb	7	2,204	100.0	10,241	(2)	[3]1,808	(2)	76	2,132
Coffee	6	1,053	100.0	4,489	(2)	[3]1,234	(2)	27	705
Colquitt	7	1,366	84.8	4,011	(2)	[3]2,511	(2)	31	1,154
Columbia	2	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Cook	2	(x)	(x)	(x)	(x)	(x)	(x)	14	427
Coweta	8	1,306	91.2	4,628	(2)	[3]775	(2)	28	793
Crawford	1	(x)	(x)	(x)	(x)	(x)	(x)	6	151
Crisp	5	892	100.0	4,135	(2)	[3]599	(2)	26	798
Dade	1	(x)	(x)	(x)	(x)	(x)	(x)	8	86
Dawson	...	...	...	...	...	...	...	8	72
Decatur	7	1,175	99.1	5,125	(2)	[3]1,132	(2)	31	936
De Kalb	8	9,631	100.0	47,805	(2)	[3]21,561	(2)	117	4,772
Dodge	4	660	75.4	2,095	289	12	214	20	365
Dooly	3	(x)	(x)	(x)	(x)	(x)	(x)	19	399
Dougherty	9	2,512	99.4	9,834	(2)	[3]2,203	(2)	40	2,129
Douglas	2	(x)	(x)	(x)	(x)	(x)	(x)	8	180
Early	5	745	100.0	3,204	(2)	[3]902	(2)	15	426
Echols	...	...	...	...	...	...	...	2	(x)
Effingham	3	(x)	(x)	(x)	(x)	(x)	(x)	16	333
Elbert	7	1,154	80.5	4,104	(2)	[3]1,045	(2)	28	469
Emanuel	5	656	100.0	3,088	(2)	[3]604	(2)	43	514
Evans	4	519	100.0	2,309	(2)	[3]537	(2)	12	176
Fannin	2	(x)	(x)	(x)	(x)	(x)	(x)	19	292
Fayette	1	(x)	(x)	(x)	(x)	(x)	(x)	6	145
Floyd	10	3,033	99.4	15,614	(2)	[3]2,658	(2)	70	2,370
Forsyth	...	...	...	...	...	...	...	16	157
Franklin	2	(x)	(x)	(x)	(x)	(x)	(x)	25	429
Fulton	16	20,414	98.2	89,322	(2)	[3]10,855	(2)	486	22,325
Gilmer	2	(x)	(x)	(x)	(x)	(x)	(x)	11	172
Glascock	...	...	...	...	...	...	...	2	(x)
Glynn	10	2,904	90.2	11,497	(2)	[3]5,988	(2)	44	2,552
Gordon	3	602	100.0	2,666	207	105	212	22	509
Grady	2	(x)	(x)	(x)	(x)	(x)	(x)	20	616
Greene	2	(x)	(x)	(x)	(x)	(x)	(x)	15	438
Gwinnett	4	979	100.0	4,384	(2)	[3]1,025	(2)	70	911
Habersham	4	763	100.0	3,163	350	171	342	35	627
Hall	8	2,560	100.0	12,062	(2)	[3]2,351	(2)	63	1,512
Hancock	2	(x)	(x)	(x)	(x)	(x)	(x)	8	190
Haralson	2	(x)	(x)	(x)	(x)	(x)	(x)	19	466
Harris	1	(x)	(x)	(x)	(x)	(x)	(x)	15	286
Hart	2	(x)	(x)	(x)	(x)	(x)	(x)	17	363
Heard	...	...	...	...	...	...	...	7	113
Henry	1	(x)	(x)	(x)	(x)	(x)	(x)	21	415
Houston	3	478	100.0	2,229	203	17	149	23	847
Irwin	...	...	...	...	...	...	...	10	216
Jackson	4	652	100.0	2,861	(2)	[3]802	(2)	38	543
Jasper	1	(x)	(x)	(x)	(x)	(x)	(x)	11	173
Jeff Davis	1	(x)	(x)	(x)	(x)	(x)	(x)	11	195
Jefferson	6	779	100.0	3,324	(2)	[3]886	(2)	38	611
Jenkins	3	309	100.0	1,567	177	...	52	11	226
Johnson	3	(x)	(x)	(x)	(x)	(x)	(x)	10	120
Jones	3	377	100.0	1,474	110	80	220	13	199
Lamar	2	(x)	(x)	(x)	(x)	(x)	(x)	17	366
Lanier	1	(x)	(x)	(x)	(x)	(x)	(x)	7	144
Laurens	8	1,313	100.0	5,463	(2)	[3]995	(2)	39	937
Lee	...	...	...	...	...	...	...	7	73
Liberty	3	712	100.0	3,388	229	...	370	20	627
Lincoln	1	(x)	(x)	(x)	(x)	(x)	(x)	9	185
Long	...	...	...	...	...	...	...	13	123
Lowndes	7	1,128	87.8	4,401	(2)	[3]1,023	(2)	54	1,568
Lumpkin	...	...	...	...	...	...	...	18	256
McDuffie	4	546	100.0	2,557	265	2	193	16	450
McIntosh	2	(x)	(x)	(x)	(x)	(x)	(x)	11	190
Macon	2	(x)	(x)	(x)	(x)	(x)	(x)	18	414
Madison	...	...	...	...	...	...	...	13	172
Marion	2	(x)	(x)	(x)	(x)	(x)	(x)	7	70
Meriwether	4	451	100.0	1,907	200	29	240	18	377
Miller	1	(x)	(x)	(x)	(x)	(x)	(x)	7	146
Mitchell	8	1,107	88.9	4,429	(2)	[3]1,212	(2)	23	813
Monroe	2	(x)	(x)	(x)	(x)	(x)	(x)	11	312
Montgomery	...	...	...	...	...	...	...	13	176
Morgan	2	(x)	(x)	(x)	(x)	(x)	(x)	14	434
Murray	...	...	...	...	...	...	...	21	444
Muscogee	8	4,866	100.0	19,006	(2)	[3]3,243	(2)	88	4,483
Newton	5	872	100.0	3,783	505	100	315	18	653

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Georgia--Continued									
Oconee	...	...	...	...	...	...	...	11	150
Oglethorpe	1	(x)	(x)	(x)	(x)	(x)	(x)	9	204
Paulding	2	(x)	(x)	(x)	(x)	(x)	(x)	15	267
Peach	4	680	100.0	3,209	(2)	3601	(2)	16	558
Pickens	5	1,299	100.0	4,271	(2)	3715	(2)	13	232
Pierce	...	...	...	...	...	...	...	5	81
Pike	1	(x)	(x)	(x)	(x)	(x)	(x)	14	189
Polk	5	1,054	100.0	4,546	(2)	31,038	(2)	28	911
Pulaski	5	804	77.6	3,048	(2)	3333	(2)	12	271
Putnam	2	(x)	(x)	(x)	(x)	(x)	(x)	8	252
Quitman	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Rabun	2	(x)	(x)	(x)	(x)	(x)	(x)	11	165
Randolph	5	816	72.4	2,187	(2)	3579	(2)	13	359
Richmond	10	4,292	87.5	16,937	(2)	33,128	(2)	111	3,960
Rockdale	1	(x)	(x)	(x)	(x)	(x)	(x)	8	141
Sahley	1	(x)	(x)	(x)	(x)	(x)	(x)	5	90
Screven	5	536	82.1	1,963	(2)	3438	(2)	20	207
Seminole	2	(x)	(x)	(x)	(x)	(x)	(x)	12	339
Spalding	9	1,883	85.4	7,331	(2)	31,148	(2)	37	1,366
Stephens	5	940	100.0	4,027	(2)	3922	(2)	27	398
Stewart	3	349	100.0	1,422	142	53	422	12	354
Sumter	8	1,307	90.0	4,811	(2)	31,335	(2)	29	879
Talbot	3	370	100.0	1,696	(2)	3354	(2)	9	186
Taliaferro	1	(x)	(x)	(x)	(x)	(x)	(x)	7	92
Tattnall	4	459	93.5	2,052	283	25	...	30	537
Taylor	2	(x)	(x)	(x)	(x)	(x)	(x)	11	142
Telfair	3	406	100.0	1,891	158	7	16	24	654
Terrell	2	(x)	(x)	(x)	(x)	(x)	(x)	17	610
Thomas	5	1,013	100.0	4,404	(2)	31,192	(2)	50	1,256
Tift	8	1,495	72.0	4,626	(2)	31,575	(2)	31	930
Toombs	7	1,112	90.5	4,486	(2)	3813	(2)	26	531
Towns	...	...	...	...	...	...	...	8	43
Treutlen	2	(x)	(x)	(x)	(x)	(x)	(x)	5	139
Troup	10	2,294	87.6	8,511	(2)	31,975	(2)	60	1,911
Turner	3	451	100.0	1,936	276	...	222	16	409
Twiggs	1	(x)	(x)	(x)	(x)	(x)	(x)	8	129
Union	...	...	...	...	...	...	...	10	171
Upson	6	844	100.0	3,869	(2)	3592	(2)	27	818
Walker	10	2,432	100.0	12,255	(2)	33,534	(2)	43	1,125
Walton	4	931	100.0	3,667	664	171	429	23	494
Ware	9	2,092	98.6	10,035	(2)	31,782	(2)	51	1,312
Warren	4	450	100.0	2,029	(2)	3401	(2)	9	229
Washington	5	675	100.0	2,982	(2)	3721	(2)	29	559
Wayne	5	1,050	71.4	3,512	(2)	31,064	(2)	21	288
Webster	...	...	...	...	...	...	...	6	113
Wheeler	2	(x)	(x)	(x)	(x)	(x)	(x)	7	105
White	...	...	...	...	...	...	...	9	88
Whitfield	8	2,033	70.3	6,199	(2)	31,278	(2)	56	1,134
Wilcox	1	(x)	(x)	(x)	(x)	(x)	(x)	13	199
Wilkes	4	604	100.0	2,723	(2)	3705	(2)	11	275
Wilkinson	3	302	100.0	1,277	(2)	3406	(2)	13	180
Worth	3	471	100.0	1,987	(2)	3728	(2)	11	283
Idaho	371	49,674	93.9	156,777	(2)	373,433	(2)	1,009	36,068
Ada	17	7,524	100.0	26,762	(2)	316,622	(2)	97	4,194
Adams	3	(x)	(x)	(x)	(x)	(x)	(x)	12	315
Bannock	16	2,531	96.0	8,408	(2)	32,828	(2)	65	2,399
Bear Lake	5	487	100.0	1,875	(2)	3490	(2)	13	435
Benewah	6	477	100.0	1,630	255	106	414	15	523
Bingham	11	1,280	100.0	4,558	(2)	31,425	(2)	35	1,075
Blaine	8	583	70.1	1,375	(2)	3342	(2)	11	422
Boise	1	(x)	(x)	(x)	(x)	(x)	(x)	6	114
Bonner	11	939	100.0	3,185	(2)	31,393	(2)	23	548
Bonneville	15	3,281	87.3	9,161	(2)	33,856	(2)	42	1,657
Boundary	7	490	100.0	1,614	(2)	3875	(2)	11	351
Butte	3	170	100.0	587	(2)	3194	(2)	8	167
Camas	4	178	100.0	457	(2)	3356	(2)	1	(x)
Canyon	24	3,814	89.5	10,825	(2)	34,587	(2)	77	3,481
Caribou	5	404	100.0	1,428	(2)	3524	(2)	7	276
Cassia	13	1,671	83.1	4,769	(2)	31,192	(2)	33	1,120
Clark	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Clearwater	6	576	100.0	1,727	480	229	510	7	200
Custer	7	456	(v)	(v)	(v)	(v)	(v)	11	146
Elmore	9	841	100.0	2,844	(2)	31,253	(2)	26	557
Franklin	7	736	100.0	2,732	(2)	3923	(2)	17	410
Fremont	8	647	100.0	2,285	(2)	3620	(2)	31	764
Gem	7	584	100.0	1,928	(2)	3738	(2)	17	336
Gooding	8	935	100.0	3,305	(2)	3954	(2)	17	531
Idaho	8	944	100.0	2,732	(2)	32,104	(2)	21	472
Jefferson	6	370	77.3	1,010	80	290	107	21	665

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments	Sales [1] (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil	Number	Sales, entire year
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		(Thousand dollars)
Idaho--Continued									
Jerome	6	536	100.0	1,793	[2]	[3]849	[2]	16	681
Kootenai	14	1,654	100.0	6,298	[2]	[3]2,042	[2]	48	1,800
Latah	20	1,790	98.2	5,299	[2]	[3]3,893	[2]	25	904
Lemhi	7	526	90.0	1,571	[2]	[3]625	[2]	10	259
Lewis	8	586	70.4	954	261	215	373	4	152
Lincoln	5	422	100.0	1,703	[2]	[3]211	[2]	7	303
Madison	5	513	100.0	1,776	[2]	[3]545	[2]	16	454
Minidoka	4	359	100.0	1,082	[2]	[3]726	[2]	17	439
Nez Perce	14	2,985	70.2	6,425	[2]	[3]2,985	[2]	42	2,295
Oneida	5	333	100.0	1,186	[2]	[3]393	[2]	9	220
Owyhee	5	345	100.0	1,076	[2]	[3]455	[2]	11	409
Payette	3	424	100.0	1,329	[2]	[3]654	[2]	31	1,146
Power	4	353	100.0	1,112	[2]	[3]526	[2]	13	290
Shoshone	11	1,613	100.0	4,749	[2]	[3]3,102	[2]	31	1,156
Teton	4	276	100.0	952	[2]	[3]291	[2]	5	99
Twin Falls	21	4,898	96.8	16,356	[2]	[3]8,037	[2]	73	3,240
Valley	9	874	100.0	2,578	[2]	[3]1,448	[2]	12	478
Washington	9	953	100.0	3,312	[2]	[3]1,215	[2]	12	410
Yellowstone National Park (part)[4]	...	...	...	...	...	...	...	...	...
Illinois	1,725	476,621	92.2	1,610,632	[2]	[3]584,732	[2]	9,164	392,505
Adams	16	3,092	97.4	11,568	[2]	[3]3,384	[2]	95	3,263
Alexander	8	1,062	100.0	4,735	[2]	[3]1,393	[2]	28	1,368
Bond	7	556	100.0	2,385	[2]	[3]542	[2]	30	494
Boone	8	961	78.9	3,181	[2]	[3]1,022	[2]	33	1,468
Brown	5	271	100.0	1,229	[2]	[3]316	[2]	15	455
Bureau	23	2,912	85.2	9,494	[2]	[3]3,267	[2]	82	2,385
Calhoun	3	254	100.0	805	[2]	[3]357	[2]	15	281
Carroll	14	1,204	72.8	3,062	[2]	[3]1,337	[2]	34	1,860
Cass	9	1,264	(v)	(v)	(v)	(v)	(v)	34	1,009
Champaign	38	5,146	97.6	20,000	[2]	[3]6,820	[2]	123	5,354
Christian	22	2,444	96.1	9,859	[2]	[3]2,487	[2]	81	2,818
Clark	13	1,446	82.6	4,804	[2]	[3]1,254	[2]	32	1,330
Clay	13	2,119	78.5	6,173	[2]	[3]1,718	[2]	40	1,151
Clinton	9	1,092	83.0	3,173	[2]	[3]1,047	[2]	33	924
Coles	24	2,966	94.5	11,751	[2]	[3]2,932	[2]	69	2,453
Cook	144	216,217	92.4	672,655	[2]	[3]281,792	[2]	2,691	152,311
Crawford	7	1,289	100.0	4,255	[2]	[3]1,137	[2]	41	1,252
Cumberland	6	512	(v)	(v)	(v)	(v)	(v)	16	412
De Kalb	22	3,867	78.4	11,746	[2]	[3]4,209	[2]	67	3,281
De Witt	16	2,298	93.3	7,099	[2]	[3]2,599	[2]	35	1,104
Douglas	22	1,655	95.4	6,523	[2]	[3]1,683	[2]	44	995
Du Page	16	3,126	86.3	10,357	[2]	[3]6,026	[2]	153	6,759
Edgar	13	1,844	100.0	7,395	[2]	[3]1,883	[2]	48	1,816
Edwards	8	553	72.9	1,321	[2]	[3]592	[2]	21	1,656
Effingham	18	1,990	91.6	7,269	[2]	[3]1,664	[2]	41	1,359
Fayette	14	1,925	71.0	4,887	[2]	[3]1,154	[2]	41	1,179
Ford	10	3,051	100.0	15,868	[2]	[3]4,475	[2]	42	2,023
Franklin	16	2,140	92.0	8,047	[2]	[3]1,701	[2]	87	2,330
Fulton	22	2,231	96.2	8,753	[2]	[3]3,238	[2]	86	2,699
Gallatin	5	354	100.0	1,393	[2]	[3]361	[2]	23	836
Greene	16	1,978	100.0	7,801	[2]	[3]1,968	[2]	36	1,003
Grundy	14	2,127	70.0	5,899	[2]	[3]1,497	[2]	44	1,322
Hamilton	5	554	100.0	2,349	[2]	[3]635	[2]	24	476
Hancock	25	2,714	81.8	8,660	[2]	[3]2,990	[2]	60	1,098
Hardin	2	(x)	(x)	(x)	(x)	(x)	(x)	10	189
Henderson	4	(x)	(x)	(x)	(x)	(x)	(x)	22	917
Henry	23	2,010	83.2	7,138	[2]	[3]1,675	[2]	74	2,467
Iroquois	25	3,212	90.2	11,610	[2]	[3]3,595	[2]	69	2,381
Jackson	15	3,416	96.5	14,651	[2]	[3]2,358	[2]	68	1,826
Jasper	5	483	100.0	2,017	[2]	[3]541	[2]	28	583
Jefferson	9	2,468	100.0	11,421	[2]	[3]2,159	[2]	51	1,543
Jersey	6	851	100.0	3,595	[2]	[3]950	[2]	19	671
Jo Daviess	14	919	100.0	3,412	[2]	[3]1,513	[2]	35	1,558
Johnson	4	462	100.0	2,161	[2]	[3]230	[2]	17	324
Kane	33	7,761	92.6	28,071	[2]	[3]8,834	[2]	179	9,958
Kankakee	20	4,080	79.8	14,184	[2]	[3]3,367	[2]	98	4,569
Kendall	6	514	100.0	2,092	[2]	[3]739	[2]	17	722
Knox	22	3,103	97.8	12,950	[2]	[3]3,994	[2]	89	2,836
Lake	28	8,118	98.3	28,890	[2]	[3]18,375	[2]	220	10,585
La Salle	44	8,959	95.0	32,566	[2]	[3]12,672	[2]	151	5,297
Lawrence	8	927	100.0	4,106	[2]	[3]717	[2]	48	2,472
Lee	16	1,549	70.5	4,323	[2]	[3]1,510	[2]	52	2,361
Livingston	31	3,032	99.2	12,253	[2]	[3]3,038	[2]	71	2,175
Logan	20	2,340	100.0	9,569	[2]	[3]3,063	[2]	56	1,805
McDonough	23	2,534	95.5	10,076	[2]	[3]3,291	[2]	58	1,385
McHenry	13	2,040	88.1	5,830	[2]	[3]3,648	[2]	85	3,875
McLean	35	5,081	100.0	20,647	[2]	[3]9,343	[2]	122	5,496
Macon	25	6,755	93.7	25,691	[2]	[3]6,658	[2]	150	6,388
Macoupin	23	2,290	81.2	7,745	[2]	[3]2,053	[2]	79	2,310

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments	Sales [1] (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil	Number	Sales, entire year
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		(Thousand dollars)
Illinois—Continued									
Madison	30	7,001	90.6	24,817	(2)	[3]6,879	(2)	239	9,390
Marion	20	2,665	99.2	9,681	(2)	[3]3,428	(2)	90	3,113
Marshall	13	1,565	86.4	4,412	(2)	[3]1,452	(2)	25	678
Mason	15	1,126	100.0	5,993	(2)	[3]1,420	(2)	38	1,043
Massac	6	778	100.0	3,496	(2)	[3]573	(2)	17	611
Menard	9	858	90.8	3,491	(2)	[3]1,195	(2)	15	359
Mercer	14	1,047	96.6	3,866	(2)	[3]1,979	(2)	35	1,523
Monroe	4	461	100.0	1,818	(2)	[3]617	(2)	9	275
Montgomery	23	2,016	71.2	5,782	(2)	[3]1,209	(2)	64	1,633
Morgan	15	2,045	93.7	8,319	(2)	[3]2,150	(2)	55	2,257
Moultrie	11	848	91.7	3,101	(2)	[3]1,013	(2)	28	1,028
Ogle	28	3,432	74.6	9,182	(2)	[3]2,955	(2)	69	2,182
Peoria	19	8,498	97.1	28,810	(2)	[3]5,530	(2)	197	8,614
Perry	8	730	100.0	3,043	(2)	[3]648	(2)	45	1,160
Piatt	18	1,115	81.9	3,608	(2)	[3]1,508	(2)	24	1,094
Pike	21	1,819	95.2	7,714	(2)	[3]2,007	(2)	47	1,067
Pope	2	(x)	(x)	(x)	(x)	(x)	(x)	4	68
Pulaski	4	286	100.0	1,029	(2)	[3]112	(2)	20	324
Putnam	3	(x)	(x)	(x)	(x)	(x)	(x)	11	155
Randolph	18	2,279	85.1	7,730	(2)	[3]1,992	(2)	55	1,541
Richland	8	1,052	100.0	4,092	(2)	[3]1,476	(2)	25	767
Rock Island	18	4,827	96.0	16,457	(2)	[3]8,652	(2)	173	7,915
St. Clair	24	10,050	95.9	36,958	(2)	[3]11,006	(2)	241	9,785
Saline	15	1,967	99.2	9,017	(2)	[3]1,523	(2)	59	1,746
Sangamon	36	7,385	91.8	27,627	(2)	[3]5,204	(2)	191	8,047
Schuyler	6	1,043	100.0	4,338	(2)	[3]1,118	(2)	20	458
Scott	4	360	100.0	1,410	(2)	[3]426	(2)	16	345
Shelby	21	1,709	98.2	6,732	(2)	[3]2,222	(2)	48	1,049
Stark	9	868	100.0	3,170	(2)	[3]1,376	(2)	16	483
Stephenson	21	3,855	(v)	(v)	(v)	(v)	(v)	65	2,071
Tazewell	25	10,952	93.0	55,926	(2)	[3]10,640	(2)	97	3,784
Union	11	1,296	78.2	3,904	(2)	[3]802	(2)	29	914
Vermilion	33	4,483	95.4	18,350	(2)	[3]4,409	(2)	142	4,851
Wabash	9	1,299	95.7	5,261	(2)	[3]1,533	(2)	26	713
Warren	12	1,360	88.8	5,246	(2)	[3]2,007	(2)	48	1,958
Washington	8	649	(v)	(v)	(v)	(v)	(v)	23	900
Wayne	7	917	100.0	3,274	(2)	[3]1,480	(2)	38	1,522
White	14	1,695	100.0	4,167	(2)	[3]2,188	(2)	50	1,468
Whiteside	23	5,264	92.4	18,085	(2)	[3]6,848	(2)	70	2,750
Will	22	8,614	98.4	27,006	(2)	[3]10,012	(2)	188	6,585
Williamson	12	2,010	100.0	8,580	(2)	[3]1,634	(2)	81	2,119
Winnebago	28	13,697	98.5	34,552	(2)	[3]24,006	(2)	188	8,104
Woodford	13	1,756	83.1	5,685	(2)	[3]1,838	(2)	31	839
Indiana	1,083	275,094	96.5	995,271	(2)	[3]391,003	(2)	5,745	208,141
Adams	12	1,782	70.1	4,455	(2)	[3]1,514	(2)	34	1,240
Allen	24	12,551	95.7	43,521	(2)	[3]15,655	(2)	242	10,728
Bartholomew	14	1,870	100.0	7,601	(2)	[3]2,489	(2)	62	1,927
Benton	14	1,318	100.0	4,909	(2)	[3]2,407	(2)	27	564
Bleckford	7	686	100.0	2,549	(2)	[3]978	(2)	31	803
Boone	10	1,086	72.4	3,460	(2)	[3]1,052	(2)	53	1,974
Brown	1	(x)	(x)	(x)	(x)	(x)	(x)	6	101
Carroll	12	1,510	(v)	(v)	(v)	(v)	(v)	24	894
Cass	15	2,200	85.4	7,074	(2)	[3]2,902	(2)	71	2,296
Clark	8	1,050	100.0	3,982	(2)	[3]1,163	(2)	62	2,397
Clay	8	1,001	100.0	4,123	(2)	[3]1,374	(2)	47	1,366
Clinton	17	2,552	90.6	9,296	(2)	[3]2,613	(2)	48	1,646
Crawford	3	(x)	(x)	(x)	(x)	(x)	(x)	20	567
Daviess	8	1,228	100.0	5,615	(2)	[3]976	(2)	38	1,173
Dearborn	12	2,518	93.9	9,536	(2)	[3]5,901	(2)	34	1,758
Decatur	10	968	89.2	3,884	(2)	[3]748	(2)	21	999
DeKalb	13	1,691	95.9	6,244	(2)	[3]1,735	(2)	47	1,551
Delaware	16	5,025	99.0	20,078	(2)	[3]3,952	(2)	105	3,905
Dubois	10	1,615	94.4	6,932	(2)	[3]1,216	(2)	36	1,013
Elkhart	21	5,469	97.0	18,970	(2)	[3]8,911	(2)	144	5,289
Fayette	5	799	100.0	2,221	(2)	[3]1,031	(2)	25	1,191
Floyd	5	1,480	90.2	6,062	(2)	[3]1,060	(2)	62	2,312
Fountain	13	1,290	100.0	5,350	(2)	[3]1,440	(2)	44	1,302
Franklin	6	314	100.0	1,284	(2)	[3]406	(2)	25	839
Fulton	12	1,386	100.0	5,444	(2)	[3]1,917	(2)	49	1,361
Gibson	13	1,617	88.4	6,068	(2)	[3]1,503	(2)	57	1,576
Grant	21	4,169	100.0	15,604	(2)	[3]5,904	(2)	99	3,381
Greene	13	1,399	100.0	6,031	(2)	[3]1,359	(2)	58	1,618
Hamilton	10	887	79.2	3,083	(2)	[3]891	(2)	57	1,891
Hancock	8	715	93.3	3,000	(2)	[3]948	(2)	28	1,049
Harrison	8	844	100.0	3,322	(2)	[3]1,037	(2)	23	433
Hendricks	12	1,391	86.4	5,195	(2)	[3]1,280	(2)	43	1,417
Henry	15	1,989	89.6	7,106	(2)	[3]2,328	(2)	73	2,332
Howard	11	2,826	100.0	10,333	(2)	[3]2,687	(2)	80	2,902
Huntington	12	1,627	100.0	6,271	(2)	[3]2,174	(2)	64	2,350

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage[a] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Indiana—Continued									
Jackson	15	1,913	100.0	8,678	(2)	[3]1,614	(2)	56	1,583
Jasper	12	1,506	100.0	5,948	(2)	[3]2,214	(2)	31	999
Jay	10	1,374	100.0	5,413	(2)	[3]1,480	(2)	49	1,326
Jefferson	8	1,075	100.0	4,229	(2)	[3]1,382	(2)	34	797
Jennings	2	(x)	(x)	(x)	(x)	(x)	(x)	18	647
Johnson	11	1,156	74.0	3,678	(2)	[3]1,146	(2)	41	1,414
Knox	14	2,410	94.8	9,673	(2)	[3]1,430	(2)	85	2,346
Kosciusko	23	2,715	100.0	10,079	(2)	[3]3,674	(2)	66	1,980
Lagrange	11	1,052	75.8	3,460	(2)	[3]1,417	(2)	22	651
Lake	32	66,811	99.2	218,286	(2)	[3]135,888	(2)	393	15,801
La Porte	21	4,883	100.0	17,652	(2)	[3]7,504	(2)	116	3,970
Lawrence	11	1,415	91.7	5,369	(2)	[3]1,325	(2)	56	1,945
Madison	30	4,880	93.2	17,269	(2)	[3]6,432	(2)	159	4,930
Marion	31	36,185	99.5	139,413	(2)	[3]50,199	(2)	554	30,290
Marshall	13	2,360	100.0	8,999	(2)	[3]3,059	(2)	60	2,199
Martin	3	(x)	(x)	(x)	(x)	(x)	(x)	18	542
Miami	14	1,711	88.7	6,019	(2)	[3]1,892	(2)	61	1,911
Monroe	10	2,072	100.0	8,833	(2)	[3]2,082	(2)	46	1,823
Montgomery	18	1,886	100.0	8,283	(2)	[3]2,089	(2)	55	1,614
Morgan	14	1,142	100.0	5,038	(2)	[3]1,471	(2)	48	1,345
Newton	11	1,561	100.0	5,918	(2)	[3]2,512	(2)	44	1,043
Noble	17	1,645	97.3	5,865	(2)	[3]2,088	(2)	52	2,074
Ohio	...	...	...	...	...	...	...	5	210
Orange	6	895	100.0	3,624	(2)	[3]1,060	(2)	32	748
Owen	5	430	100.0	1,840	(2)	[3]494	(2)	21	576
Parke	7	482	100.0	2,238	(2)	[3]434	(2)	46	798
Perry	3	(x)	(x)	(x)	(x)	(x)	(x)	23	525
Pike	5	647	100.0	2,388	(2)	[3]921	(2)	25	490
Porter	15	2,892	100.0	12,843	(2)	[3]4,293	(2)	70	1,975
Posey	10	920	100.0	3,275	(2)	[3]1,787	(2)	35	801
Pulaski	11	1,263	90.3	4,425	(2)	[3]1,752	(2)	25	710
Putnam	18	1,538	100.0	6,473	(2)	[3]1,549	(2)	40	1,021
Randolph	14	1,480	100.0	5,796	(2)	[3]1,879	(2)	43	1,724
Ripley	10	886	79.7	3,127	(2)	[3]878	(2)	34	985
Rush	12	1,404	93.1	5,647	(2)	[3]1,422	(2)	28	1,061
St. Joseph	26	12,338	97.4	39,360	(2)	[3]13,654	(2)	256	11,675
Scott	8	713	84.2	1,941	(2)	[3]1,294	(2)	24	715
Shelby	16	3,704	79.8	13,077	(2)	[3]8,364	(2)	49	1,693
Spencer	4	(x)	(x)	(x)	(x)	(x)	(x)	33	822
Starke	8	1,042	100.0	3,907	(2)	[3]1,626	(2)	25	835
Steuben	10	1,273	100.0	5,393	(2)	[3]1,969	(2)	47	1,355
Sullivan	11	1,167	87.7	4,601	(2)	[3]744	(2)	49	1,073
Switzerland	1	(x)	(x)	(x)	(x)	(x)	(x)	20	287
Tippecanoe	17	3,822	100.0	14,875	(2)	[3]3,525	(2)	84	3,565
Tipton	8	1,179	100.0	4,021	(2)	[3]1,462	(2)	26	849
Union	2	(x)	(x)	(x)	(x)	(x)	(x)	11	450
Vanderburgh	13	6,346	94.5	25,056	(2)	[3]3,490	(2)	153	6,667
Vermillion	6	589	100.0	2,441	(2)	[3]656	(2)	46	993
Vigo	17	7,195	98.5	28,906	(2)	[3]7,129	(2)	149	4,876
Wabash	20	1,913	91.0	6,658	(2)	[3]2,369	(2)	48	1,539
Warren	6	499	100.0	2,117	(2)	[3]781	(2)	16	257
Warrick	5	1,504	83.1	4,524	(2)	[3]1,295	(2)	21	497
Washington	7	748	100.0	3,073	(2)	[3]1,062	(2)	30	647
Wayne	15	3,101	89.1	9,868	(2)	[3]2,533	(2)	93	3,793
Wells	13	1,564	80.6	4,572	(2)	[3]1,903	(2)	35	1,208
White	16	1,584	100.0	6,079	(2)	[3]2,626	(2)	57	1,642
Whitley	8	1,505	100.0	5,980	(2)	[3]2,429	(2)	43	1,704
Iowa	1,789	216,387	82.0	689,135	(2)	[3]271,086	(2)	4,557	153,022
Adair	10	771	83.4	2,594	(2)	[3]1,011	(2)	21	637
Adams	4	312	(v)	(v)	(v)	(v)	(v)	20	698
Allamakee	14	1,220	97.0	4,153	(2)	[3]2,035	(2)	36	777
Appanoose	14	1,166	84.6	3,821	(2)	[3]1,430	(2)	43	875
Audubon	8	376	100.0	1,443	(2)	[3]612	(2)	24	1,302
Benton	23	2,328	89.6	7,280	(2)	[3]2,898	(2)	45	1,215
Black Hawk	22	4,820	98.0	18,330	(2)	[3]5,708	(2)	120	5,472
Boone	19	1,939	93.8	6,995	(2)	[3]3,784	(2)	49	1,392
Bremer	20	1,806	74.4	4,986	(2)	[3]2,514	(2)	30	1,056
Buchanan	17	1,292	90.6	4,567	(2)	[3]1,969	(2)	45	1,178
Buena Vista	19	2,684	94.3	11,157	(2)	[3]4,927	(2)	47	1,927
Butler	17	1,544	91.8	5,131	(2)	[3]2,379	(2)	38	1,222
Calhoun	20	2,227	86.0	6,837	(2)	[3]2,225	(2)	39	1,049
Carroll	30	2,196	70.8	4,903	(2)	[3]2,835	(2)	47	1,874
Cass	18	1,482	78.6	4,123	(2)	[3]1,922	(2)	38	1,312
Cedar	21	1,362	89.9	4,548	(2)	[3]1,775	(2)	40	967
Cerro Gordo	20	4,031	95.3	12,380	(2)	[3]3,524	(2)	76	2,380
Cherokee	12	1,803	90.0	5,345	(2)	[3]2,088	(2)	36	1,497
Chickasaw	14	1,224	(v)	(v)	(v)	(v)	(v)	30	1,104
Clarke	11	866	100.0	3,432	(2)	[3]1,153	(2)	16	497
Clay	21	2,099	87.3	7,105	(2)	[3]2,938	(2)	39	1,254
Clayton	24	1,802	95.6	5,933	(2)	[3]3,820	(2)	50	791

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Iowa—Continued									
Clinton	26	2,869	90.9	8,305	(2)	[3]4,627	(2)	73	2,403
Crawford	24	1,616	90.7	5,742	(2)	[3]2,443	(2)	43	1,397
Dallas	30	2,918	85.2	9,652	(2)	[3]3,577	(2)	67	1,970
Davis	5	708	(v)	(v)	(v)	(v)	(v)	16	484
Decatur	10	716	86.7	2,427	(2)	[3]1,202	(2)	23	382
Delaware	17	1,547	96.5	5,389	(2)	[3]2,580	(2)	33	935
Des Moines	12	2,936	98.4	11,000	(2)	[3]2,836	(2)	57	2,102
Dickinson	14	940	84.9	2,874	(2)	[3]1,417	(2)	34	794
Dubuque	21	6,623	87.2	22,387	(2)	[3]13,454	(2)	91	2,856
Emmet	18	1,752	71.1	4,433	(2)	[3]1,451	(2)	25	925
Fayette	25	2,371	82.6	5,771	(2)	[3]2,577	(2)	52	1,452
Floyd	18	1,909	91.5	6,093	(2)	[3]3,691	(2)	44	1,161
Franklin	17	1,486	84.4	4,630	(2)	[3]2,037	(2)	33	865
Fremont	9	587	(v)	(v)	(v)	(v)	(v)	29	906
Greene	18	1,146	88.8	3,907	(2)	[3]1,597	(2)	36	1,040
Grundy	17	1,143	93.0	3,683	(2)	[3]1,887	(2)	35	1,058
Guthrie	17	1,113	95.2	4,049	(2)	[3]1,653	(2)	44	961
Hamilton	14	1,276	87.8	4,200	(2)	[3]2,391	(2)	34	1,279
Hancock	16	1,598	96.5	6,359	(2)	[3]2,303	(2)	29	620
Hardin	30	2,337	93.1	8,206	(2)	[3]3,721	(2)	53	1,360
Harrison	25	1,587	70.4	3,480	(2)	[3]1,751	(2)	48	1,743
Henry	21	1,671	70.9	4,281	(2)	[3]1,618	(2)	41	1,389
Howard	11	1,445	90.6	4,556	(2)	[3]2,420	(2)	32	827
Humboldt	19	1,439	80.5	4,433	(2)	[3]2,006	(2)	27	783
Ida	16	999	71.7	2,495	(2)	[3]1,212	(2)	22	582
Iowa	14	1,159	95.9	3,990	(2)	[3]2,419	(2)	33	1,793
Jackson	24	1,742	81.6	4,783	(2)	[3]2,523	(2)	39	876
Jasper	26	2,437	87.8	7,675	(2)	[3]3,208	(2)	54	1,841
Jefferson	11	996	80.5	2,642	(2)	[3]1,668	(2)	28	815
Johnson	18	2,271	97.1	8,131	(2)	[3]3,830	(2)	50	2,602
Jones	21	1,909	90.4	5,850	(2)	[3]2,754	(2)	31	824
Keokuk	20	1,457	70.3	3,593	(2)	[3]1,436	(2)	40	1,014
Kossuth	26	2,258	91.6	7,834	(2)	[3]3,119	(2)	47	1,830
Lee	18	2,357	76.8	6,336	(2)	[3]3,125	(2)	54	1,853
Linn	29	6,809	77.5	18,765	(2)	[3]6,088	(2)	128	5,766
Louisa	11	725	(v)	(v)	(v)	(v)	(v)	27	743
Lucas	10	895	100.0	3,857	(2)	[3]1,386	(2)	26	638
Lyon	12	6,110	97.4	41,709	(2)	[3]7,059	(2)	31	1,268
Madison	16	1,125	(v)	(v)	(v)	(v)	(v)	28	671
Mahaska	15	1,745	73.2	5,169	(2)	[3]1,261	(2)	45	1,331
Marion	15	1,399	83.5	4,983	(2)	[3]1,560	(2)	50	1,144
Marshall	19	2,234	87.3	8,225	(2)	[3]2,766	(2)	55	1,737
Mills	12	1,217	70.8	3,203	(2)	[3]1,855	(2)	32	966
Mitchell	10	867	100.0	3,053	(2)	[3]1,297	(2)	32	917
Monona	20	1,457	(v)	(v)	(v)	(v)	(v)	33	1,251
Monroe	10	591	92.6	2,439	(2)	[3]655	(2)	22	473
Montgomery	18	2,229	77.8	5,688	(2)	[3]2,784	(2)	20	617
Muscatine	20	2,043	85.6	7,230	(2)	[3]2,279	(2)	59	1,686
O'Brien	25	2,462	70.0	6,327	(2)	[3]2,462	(2)	40	1,363
Osceola	5	338	100.0	1,307	(2)	[3]590	(2)	22	1,235
Page	21	2,256	75.8	5,629	(2)	[3]3,331	(2)	45	1,816
Palo Alto	20	1,397	94.3	4,460	(2)	[3]2,022	(2)	35	1,235
Plymouth	25	2,410	94.5	9,151	(2)	[3]5,421	(2)	48	1,666
Pocahontas	25	1,806	89.0	5,367	(2)	[3]2,446	(2)	30	753
Polk	38	21,354	73.0	66,138	(2)	[3]21,783	(2)	279	12,055
Pottawattamie	28	3,777	79.4	11,919	(2)	[3]3,213	(2)	118	4,197
Poweshiek	22	1,833	89.0	5,917	(2)	[3]2,362	(2)	34	902
Ringgold	7	574	(v)	(v)	(v)	(v)	(v)	18	596
Sac	20	1,232	73.1	3,418	(2)	[3]1,607	(2)	43	1,397
Scott	22	16,195	(v)	(v)	(v)	(v)	(v)	119	5,207
Shelby	18	1,484	70.8	3,460	(2)	[3]1,157	(2)	27	763
Sioux	14	1,308	82.8	4,373	(2)	[3]2,022	(2)	40	2,635
Story	32	3,084	89.2	11,216	(2)	[3]4,000	(2)	80	2,554
Tama	25	1,788	84.2	5,864	(2)	[3]2,197	(2)	46	1,226
Taylor	17	1,617	90.8	4,740	(2)	[3]3,258	(2)	20	590
Union	21	1,293	77.0	4,152	(2)	[3]1,296	(2)	29	530
Van Buren	11	548	91.2	1,868	(2)	[3]827	(2)	29	567
Wapello	15	2,026	70.4	5,167	(2)	[3]2,142	(2)	74	2,184
Warren	12	1,175	84.0	3,869	(2)	[3]1,382	(2)	43	1,450
Washington	22	2,171	85.8	6,285	(2)	[3]2,858	(2)	37	1,518
Wayne	8	550	100.0	2,128	(2)	[3]1,028	(2)	26	613
Webster	24	3,243	91.3	11,672	(2)	[3]2,597	(2)	69	2,322
Winnebago	7	475	100.0	1,967	(2)	[3]677	(2)	30	1,819
Winneshiek	16	1,454	82.1	4,644	(2)	[3]1,909	(2)	34	989
Woodbury	35	6,410	95.5	21,474	(2)	[3]10,060	(2)	170	5,048
Worth	8	500	(v)	(v)	(v)	(v)	(v)	26	891
Wright	23	1,513	89.7	5,754	(2)	[3]1,682	(2)	32	1,495

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage * (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Kansas	1,278	112,391	90.0	450,215	(2)	[3]106,104	(2)	3,692	121,126
Allen	14	830	70.3	2,630	(2)	[3]460	(2)	38	1,136
Anderson	11	569	87.0	2,261	(2)	[3]557	(2)	26	489
Atchison	12	889	77.2	2,921	(2)	[3]908	(2)	33	794
Barber	15	1,602	92.8	8,360	(2)	[3]1,048	(2)	17	600
Barton	22	1,786	90.3	6,116	(2)	[3]1,639	(2)	51	3,259
Bourbon	15	1,066	92.4	4,353	(2)	[3]739	(2)	47	1,108
Brown	21	1,157	93.4	5,123	(2)	[3]2,713	(2)	41	953
Butler	27	1,654	89.1	6,935	(2)	[3]979	(2)	67	2,166
Chase	3	159	100.0	804	(2)	[3]143	(2)	15	392
Chautauqua	7	331	100.0	1,679	(2)	[3]191	(2)	23	436
Cherokee	11	887	100.0	4,237	(2)	[3]869	(2)	58	1,175
Cheyenne	9	604	100.0	2,190	(2)	[3]680	(2)	14	390
Clark	8	383	100.0	1,887	(2)	[3]450	(2)	16	441
Clay	17	922	(y)	(y)	(y)	(y)	(y)	25	727
Cloud	13	1,341	(y)	(y)	(y)	(y)	(y)	36	1,523
Coffey	11	449	95.3	2,053	(2)	[3]619	(2)	35	967
Comanche	9	(x)	(x)	(x)	(x)	(x)	(x)	11	476
Cowley	22	1,574	93.4	6,216	(2)	[3]463	(2)	81	2,187
Crawford	20	1,958	92.8	8,013	(2)	[3]1,717	(2)	94	2,073
Decatur	7	327	100.0	1,238	(2)	[3]478	(2)	16	764
Dickinson	22	1,070	100.0	4,945	(2)	[3]876	(2)	52	1,212
Doniphan	9	540	99.1	1,954	(2)	[3]911	(2)	20	460
Douglas	14	1,620	88.5	7,555	(2)	[3]952	(2)	48	1,523
Edwards	10	511	70.7	1,566	(2)	[3]337	(2)	19	411
Elk	5	196	100.0	977	(2)	[3]159	(2)	16	399
Ellis	12	1,076	100.0	4,775	(2)	[3]708	(2)	37	1,315
Ellsworth	6	237	100.0	1,174	(2)	[3]220	(2)	20	1,177
Finney	12	1,232	96.8	5,030	(2)	[3]1,555	(2)	23	1,572
Ford	12	1,589	87.4	6,348	(2)	[3]1,396	(2)	42	1,908
Franklin	15	1,288	(y)	(y)	(y)	(y)	(y)	48	1,351
Geary	5	362	100.0	1,658	(2)	[3]188	(2)	28	1,036
Gove	7	539	100.0	1,958	(2)	[3]807	(2)	14	487
Graham	4	193	100.0	813	(2)	[3]317	(2)	12	630
Grant	6	616	96.9	2,053	(2)	[3]927	(2)	8	498
Gray	12	812	95.0	2,986	(2)	[3]793	(2)	10	269
Greeley	4	314	100.0	1,395	(2)	[3]239	(2)	7	426
Greenwood	20	1,161	100.0	5,763	(2)	[3]1,802	(2)	47	1,246
Hamilton	10	763	91.5	3,542	(2)	[3]938	(2)	14	528
Harper	26	1,321	73.0	3,545	(2)	[3]1,719	(2)	11	273
Harvey	12	707	100.0	3,080	(2)	[3]500	(2)	45	1,739
Haskell	5	270	100.0	1,071	(2)	[3]232	(2)	7	163
Hodgeman	3	(x)	(x)	(x)	(x)	(x)	(x)	7	405
Jackson	6	403	73.2	1,219	(2)	[3]405	(2)	32	1,047
Jefferson	13	565	100.0	2,519	(2)	[3]801	(2)	36	803
Jewell	7	337	100.0	1,437	(2)	[3]409	(2)	31	693
Johnson	17	1,561	83.2	6,473	(2)	[3]1,009	(2)	89	2,447
Kearny	5	(x)	(x)	(x)	(x)	(x)	(x)	6	210
Kingman	15	527	100.0	2,469	(2)	[3]554	(2)	32	836
Kiowa	10	639	100.0	2,897	(2)	[3]599	(2)	15	583
Labette	15	698	92.0	3,248	(2)	[3]461	(2)	63	1,633
Lane	4	633	100.0	1,470	(2)	[3]454	(2)	5	331
Leavenworth	10	787	100.0	3,615	(2)	[3]885	(2)	38	1,127
Lincoln	8	284	100.0	1,087	(2)	[3]373	(2)	14	409
Linn	10	553	77.2	1,693	(2)	[3]680	(2)	25	506
Logan	13	591	95.4	2,664	(2)	[3]647	(2)	16	476
Lyon	22	1,407	90.2	5,237	(2)	[3]1,829	(2)	62	2,120
McPherson	23	5,230	99.6	30,054	(2)	[3]13,821	(2)	53	2,336
Marion	10	509	70.5	1,781	(2)	[3]324	(2)	49	1,727
Marshall	20	965	79.7	3,206	(2)	[3]860	(2)	46	1,251
Meade	7	565	100.0	2,444	(2)	[3]651	(2)	7	393
Miami	14	764	88.6	2,610	(2)	[3]471	(2)	38	796
Mitchell	8	416	96.6	1,557	(2)	[3]261	(2)	33	1,334
Montgomery	21	1,542	73.8	5,550	(2)	[3]807	(2)	102	2,603
Morris	13	490	88.8	2,197	(2)	[3]505	(2)	27	572
Morton	5	314	100.0	1,371	(2)	[3]330	(2)	9	552
Nemaha	27	1,365	80.6	4,713	(2)	[3]1,767	(2)	37	829
Neosho	11	884	100.0	4,279	(2)	[3]842	(2)	38	935
Ness	9	371	74.9	1,037	(2)	[3]487	(2)	14	542
Norton	11	919	88.6	2,902	(2)	[3]990	(2)	19	779
Osage	12	611	84.0	2,178	(2)	[3]790	(2)	41	689
Osborne	10	803	80.9	2,755	(2)	[3]882	(2)	23	509
Ottawa	10	427	100.0	1,651	(2)	[3]358	(2)	15	416
Pawnee	8	625	100.0	2,454	(2)	[3]718	(2)	15	667
Phillips	10	810	74.8	1,796	(2)	[3]410	(2)	24	822
Pottawatomie	16	778	81.6	2,602	(2)	[3]803	(2)	35	757
Pratt	13	854	70.0	2,670	(2)	[3]474	(2)	24	959
Rawlins	10	516	93.2	1,910	(2)	[3]510	(2)	14	404
Reno	23	3,208	91.4	17,987	(2)	[3]1,663	(2)	98	3,447
Republic	6	233	100.0	738	(2)	[3]366	(2)	28	1,132
Rice	21	1,644	100.0	6,827	(2)	[3]1,768	(2)	27	1,014

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage * (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Kansas--Continued									
Riley	16	1,439	94.8	5,829	(2)	[3]1,189	(2)	40	1,400
Rooks	10	766	100.0	3,294	(2)	[3]620	(2)	29	1,303
Rush	6	170	100.0	638	(2)	[3]260	(2)	19	837
Russell	14	1,221	89.4	4,402	(2)	[3]1,591	(2)	34	1,403
Saline	18	2,331	93.5	9,497	(2)	[3]1,779	(2)	65	2,190
Scott	3	328	100.0	1,479	(2)	[3]350	(2)	8	395
Sedgwick	34	9,767	94.4	41,147	(2)	[3]4,151	(2)	305	11,867
Seward	8	864	73.3	3,250	(2)	[3]313	(2)	15	961
Shawnee	26	4,960	88.5	17,774	(2)	[3]4,030	(2)	168	6,049
Sheridan	3	128	100.0	490	(2)	[3]226	(2)	13	419
Sherman	10	563	100.0	2,928	(2)	[3]516	(2)	18	761
Smith	10	354	94.4	1,457	(2)	[3]402	(2)	18	721
Stafford	17	655	89.6	2,144	(2)	[3]760	(2)	17	410
Stanton	1	(x)	(x)	(x)	(x)	(x)	(x)	4	129
Stevens	6	435	100.0	1,799	(2)	[3]339	(2)	6	323
Sumner	23	969	92.3	4,226	(2)	[3]1,162	(2)	49	1,626
Thomas	14	1,108	94.0	4,846	(2)	[3]822	(2)	18	841
Trego	5	255	100.0	1,198	(2)	[3]192	(2)	13	502
Wabaunsee	5	180	100.0	803	(2)	[3]327	(2)	13	446
Wallace	5	272	100.0	1,210	(2)	[3]294	(2)	8	308
Washington	24	996	(v)	(v)	(v)	(v)	(v)	30	530
Wichita	4	326	75.2	1,091	(2)	[3]362	(2)	3	217
Wilson	13	977	100.0	4,316	(2)	[3]459	(2)	44	748
Woodson	7	263	100.0	1,370	(2)	[3]227	(2)	15	331
Wyandotte	18	12,712	95.7	48,574	(2)	[3]11,184	(2)	181	6,639
Kentucky	429	121,965	95.2	477,872	(2)	[3]177,521	(2)	2,646	79,205
Adair	2	(x)	(x)	(x)	(x)	(x)	(x)	15	260
Allen	2	(x)	(x)	(x)	(x)	(x)	(x)	9	228
Anderson	2	(x)	(x)	(x)	(x)	(x)	(x)	9	255
Ballard	1	(x)	(x)	(x)	(x)	(x)	(x)	17	202
Barren	7	1,947	(v)	(v)	(v)	(v)	(v)	32	1,122
Bath	...	...	...	...	...	...	...	12	195
Bell	7	1,257	100.0	5,827	(2)	[3]588	(2)	27	1,035
Boone	...	...	...	...	...	...	...	16	460
Bourbon	3	305	100.0	1,470	(2)	[3]228	(2)	22	772
Boyd	4	1,841	100.0	7,877	186	235	241	36	1,033
Boyle	6	1,843	100.0	8,200	784	42	215	24	1,387
Bracken	...	...	...	...	...	...	...	15	213
Breathitt	1	(x)	(x)	(x)	(x)	(x)	(x)	8	271
Breckinridge	6	639	84.4	2,389	(2)	[3]683	(2)	13	299
Bullitt	1	(x)	(x)	(x)	(x)	(x)	(x)	16	382
Butler	2	(x)	(x)	(x)	(x)	(x)	(x)	9	154
Caldwell	3	541	100.0	2,492	266	5	141	19	427
Calloway	5	921	100.0	3,599	587	156	269	26	551
Campbell	1	(x)	(x)	(x)	(x)	(x)	(x)	49	1,651
Carlisle	2	(x)	(x)	(x)	(x)	(x)	(x)	11	208
Carroll	4	655	100.0	2,878	370	106	43	15	489
Carter	3	505	100.0	1,951	271	88	18	8	169
Casey	1	(x)	(x)	(x)	(x)	(x)	(x)	11	131
Christian	10	2,285	100.0	9,570	(2)	[3]1,798	(2)	52	1,575
Clark	2	(x)	(x)	(x)	(x)	(x)	(x)	20	880
Clay	3	608	100.0	2,512	205	58	254	5	165
Clinton	...	...	...	...	...	...	...	4	130
Crittenden	3	675	100.0	2,736	420	91	319	7	169
Cumberland	1	(x)	(x)	(x)	(x)	(x)	(x)	7	128
Daviess	16	3,987	91.3	15,020	(2)	[3]4,792	(2)	59	1,382
Edmonson	1	(x)	(x)	(x)	(x)	(x)	(x)	10	154
Elliott	...	...	...	...	...	...	...	3	(x)
Estill	3	308	100.0	1,390	(2)	[3]159	(2)	10	172
Fayette	11	5,456	98.2	24,294	(2)	[3]2,909	(2)	89	4,405
Fleming	1	(x)	(x)	(x)	(x)	(x)	(x)	17	372
Floyd	5	1,325	100.0	6,155	108	671	163	36	865
Franklin	4	1,019	100.0	4,271	277	38	124	25	1,110
Fulton	6	1,681	100.0	6,543	2,087	126	1,102	22	537
Gallatin	3	(x)	(x)	(x)	(x)	(x)	(x)	5	56
Garrard	3	353	100.0	1,481	(2)	[3]417	(2)	15	229
Grant	4	609	100.0	2,789	447	56	25	13	327
Graves	8	1,145	92.4	4,420	(2)	[3]1,298	(2)	36	789
Grayson	4	634	72.4	1,969	342	84	71	14	516
Green	2	(x)	(x)	(x)	(x)	(x)	(x)	13	273
Greenup	3	(x)	(x)	(x)	(x)	(x)	(x)	19	243
Hancock	3	(x)	(x)	(x)	(x)	(x)	(x)	7	155
Hardin	9	1,796	100.0	7,961	(2)	[3]1,494	(2)	48	1,155
Harlan	7	2,699	70.1	7,354	655	1,681	284	43	1,350
Harrison	4	586	100.0	2,784	(2)	[3]543	(2)	18	416

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Kentucky--Continued									
Hart	8	864	89.7	3,618	(2)	[3]649	(2)	26	691
Henderson	7	1,486	100.0	6,384	814	414	291	44	1,010
Henry	5	330	89.7	1,193	281	134	4	14	347
Hickman	1	(x)	(x)	(x)	(x)	(x)	(x)	10	184
Hopkins	8	2,041	100.0	7,756	744	393	1,311	50	1,200
Jackson	...	...	...	...	...	...	...	12	163
Jefferson	18	34,565	100.0	131,017	(2)	[3]85,214	(2)	358	17,129
Jessamine	1	(x)	(x)	(x)	(x)	(x)	(x)	15	372
Johnson	3	1,142	100.0	4,492	241	205	94	19	519
Kenton	5	(x)	(x)	(x)	(x)	(x)	(x)	69	2,623
Knott	...	...	...	...	...	...	...	6	115
Knox	2	(x)	(x)	(x)	(x)	(x)	(x)	19	429
Larue	1	(x)	(x)	(x)	(x)	(x)	(x)	19	388
Laurel	4	961	100.0	4,479	(2)	[3]921	(2)	17	832
Lawrence	2	(x)	(x)	(x)	(x)	(x)	(x)	6	182
Lee	3	(x)	(x)	(x)	(x)	(x)	(x)	5	42
Leslie	...	...	...	...	...	...	...	4	33
Letcher	4	987	100.0	3,987	113	61	330	28	1,021
Lewis	1	(x)	(x)	(x)	(x)	(x)	(x)	10	101
Lincoln	4	490	100.0	1,928	370	63	123	29	494
Livingston	...	...	...	...	...	...	...	15	224
Logan	8	1,123	90.6	4,502	(2)	[3]895	(2)	22	914
Lyon	1	(x)	(x)	(x)	(x)	(x)	(x)	8	130
McCracken	10	3,553	100.0	14,956	2,287	3,103	4,411	56	1,694
McCreary	1	(x)	(x)	(x)	(x)	(x)	(x)	11	165
McLean	1	(x)	(x)	(x)	(x)	(x)	(x)	13	208
Madison	6	1,460	100.0	6,677	556	312	244	31	1,065
Magoffin	...	...	...	...	...	...	...	2	(x)
Marion	3	376	100.0	1,217	415	152	45	15	246
Marshall	2	(x)	(x)	(x)	(x)	(x)	(x)	20	330
Martin	...	...	...	...	...	...	...	5	98
Mason	6	1,496	100.0	7,019	(2)	[3]1,705	(2)	17	339
Meade	1	(x)	(x)	(x)	(x)	(x)	(x)	14	283
Menifee	...	...	...	...	...	...	...	3	35
Mercer	5	554	100.0	2,408	(2)	[3]809	(2)	15	246
Metcalfe	...	...	...	...	...	...	...	7	116
Monroe	2	(x)	(x)	(x)	(x)	(x)	(x)	15	187
Montgomery	5	1,264	100.0	5,714	583	165	108	11	329
Morgan	...	...	...	...	...	...	...	3	44
Muhlenberg	8	1,517	89.0	5,456	678	169	687	46	979
Nelson	4	1,317	92.0	5,307	1,018	65	234	22	518
Nicholas	2	(x)	(x)	(x)	(x)	(x)	(x)	8	127
Ohio	4	598	91.6	2,227	265	191	395	25	365
Oldham	2	(x)	(x)	(x)	(x)	(x)	(x)	11	200
Owen	3	(x)	(x)	(x)	(x)	(x)	(x)	12	256
Owsley	...	...	...	...	...	...	...	2	(x)
Pendleton	6	654	76.4	1,829	(2)	[3]560	(2)	9	294
Perry	6	1,588	94.8	6,420	(2)	[3]591	(2)	24	760
Pike	7	2,378	73.4	7,018	163	332	151	47	1,542
Powell	1	(x)	(x)	(x)	(x)	(x)	(x)	4	50
Pulaski	8	1,937	81.5	7,081	(2)	[3]762	(2)	42	1,045
Robertson	...	...	...	...	...	...	...	5	80
Rockcastle	3	309	100.0	1,384	117	19	171	15	436
Rowan	3	(x)	(x)	(x)	(x)	(x)	(x)	5	122
Russell	3	(x)	(x)	(x)	(x)	(x)	(x)	14	300
Scott	3	474	100.0	2,374	349	93	34	29	822
Shelby	5	1,249	100.0	5,151	1,423	593	109	22	697
Simpson	2	(x)	(x)	(x)	(x)	(x)	(x)	18	532
Spencer	1	(x)	(x)	(x)	(x)	(x)	(x)	8	157
Taylor	7	1,136	82.4	3,859	362	17	214	20	479
Todd	4	(x)	(x)	(x)	(x)	(x)	(x)	15	364
Trigg	2	(x)	(x)	(x)	(x)	(x)	(x)	11	190
Trimble	1	(x)	(x)	(x)	(x)	(x)	(x)	6	108
Union	6	871	100.0	3,670	599	758	175	26	578
Warren	14	3,872	100.0	20,093	(2)	[3]1,513	(2)	42	1,580
Washington	5	736	71.3	1,813	425	83	117	9	265
Wayne	1	(x)	(x)	(x)	(x)	(x)	(x)	10	180
Webster	4	433	100.0	1,911	328	100	15	30	548
Whitley	6	1,706	92.3	5,949	197	28	170	32	1,088
Wolfe	...	...	...	...	...	...	...	6	62
Woodford	1	(x)	(x)	(x)	(x)	(x)	(x)	12	325

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and parish	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Louisiana	469	119,826	90.4	438,612	(2)	[3]169,262	(2)	2,320	79,487
Acadia	19	2,121	83.4	7,205	(2)	[3]3,273	(2)	44	847
Allen	7	705	89.8	3,063	(2)	[3]738	(2)	24	594
Ascension	7	1,271	90.6	4,751	745	77	972	25	572
Assumption	1	(x)	(x)	(x)	(x)	(x)	(x)	11	233
Avoyelles	6	814	100.0	3,945	(2)	[3]984	(2)	43	640
Beauregard	4	528	100.0	2,547	(2)	[3]625	(2)	17	610
Bienville	7	531	100.0	2,462	(2)	[3]464	(2)	29	548
Bossier	5	2,508	100.0	12,467	(2)	[3]1,039	(2)	36	1,420
Caddo	18	7,397	84.3	31,384	(2)	[3]6,028	(2)	160	4,969
Calcasieu	18	6,380	96.3	27,798	(2)	[3]12,290	(2)	101	4,028
Caldwell	3	(x)	(x)	(x)	(x)	(x)	(x)	13	251
Cameron	2	(x)	(x)	(x)	(x)	(x)	(x)	7	(x)
Catahoula	2	(x)	(x)	(x)	(x)	(x)	(x)	9	245
Claiborne	8	861	100.0	3,740	371	28	179	29	733
Concordia	4	592	100.0	2,288	(2)	[3]777	(2)	13	513
De Soto	7	585	85.0	2,460	(2)	[3]307	(2)	19	551
East Baton Rouge	11	6,774	91.1	31,413	(2)	[3]7,565	(2)	131	7,615
East Carroll	4	322	100.0	976	(2)	[3]905	(2)	8	165
East Feliciana	2	(x)	(x)	(x)	(x)	(x)	(x)	12	427
Evangeline	6	534	(v)	(v)	(v)	(v)	(v)	24	441
Franklin	7	841	88.2	3,367	(2)	[3]967	(2)	21	812
Grant	3	(x)	(x)	(x)	(x)	(x)	(x)	20	409
Iberia	10	2,316	77.2	7,080	1,155	81	1,300	34	1,197
Iberville	6	1,023	86.7	3,971	(2)	[3]1,396	(2)	24	424
Jackson	3	215	100.0	1,022	118	4	55	16	353
Jefferson	15	5,853	98.3	34,964	(2)	[3]11,471	(2)	73	3,528
Jefferson Davis	19	2,289	90.0	9,521	(2)	[3]3,729	(2)	29	946
Lafayette	11	2,403	99.0	9,120	(2)	[3]3,360	(2)	46	1,451
Lafourche	14	2,585	98.5	9,605	(2)	[3]4,561	(2)	47	1,406
La Salle	3	353	100.0	1,811	68	79	1	16	326
Lincoln	6	862	100.0	4,362	(2)	[3]454	(2)	34	1,197
Livingston	1	(x)	(x)	(x)	(x)	(x)	(x)	24	374
Madison	4	739	(v)	(v)	(v)	(v)	(v)	7	318
Morehouse	9	788	98.8	3,555	(2)	[3]660	(2)	25	860
Natchitoches	8	1,196	100.0	5,446	(2)	[3]1,156	(2)	36	879
Orleans	18	11,224	90.1	45,150	(2)	[3]12,163	(2)	355	16,092
Ouachita	10	3,380	78.4	12,776	(2)	[3]1,027	(2)	69	3,082
Plaquemines	3	361	100.0	1,661	220	137	519	13	304
Pointe Coupee	5	576	91.3	2,276	(2)	[3]735	(2)	16	491
Rapides	12	3,038	70.6	10,006	(2)	[3]1,440	(2)	101	3,334
Red River	3	104	100.0	434	(2)	[3]124	(2)	8	287
Richland	8	1,216	100.0	4,907	(2)	[3]898	(2)	22	810
Sabine	6	617	85.7	2,417	249	25	119	23	552
St. Bernard	4	23,555	100.0	49,688	7,693	5,338	38,841	13	556
St. Charles	2	(x)	(x)	(x)	(x)	(x)	(x)	14	310
St. Helena	...	...	...	...	...	...	...	6	130
St. James	2	(x)	(x)	(x)	(x)	(x)	(x)	10	506
St. John the Baptist	3	(x)	(x)	(x)	(x)	(x)	(x)	17	565
St. Landry	17	2,858	80.6	9,676	(2)	[3]3,876	(2)	56	1,518
St. Martin	5	397	82.4	1,005	(2)	[3]1,149	(2)	15	183
St. Mary	13	2,574	80.3	4,734	(2)	[3]6,784	(2)	33	776
St. Tammany	7	744	70.8	2,506	(2)	[3]482	(2)	36	709
Tangipahoa	13	2,286	70.2	8,131	(2)	[3]1,272	(2)	59	1,738
Tensas	4	365	100.0	1,640	235	...	282	10	227
Terrebonne	9	1,607	73.9	5,108	(2)	[3]2,089	(2)	31	1,262
Union	4	644	100.0	3,226	239	56	147	18	414
Vermilion	21	3,434	80.0	9,270	(2)	[3]7,748	(2)	40	1,038
Vernon	7	706	100.0	3,456	339	32	303	22	398
Washington	9	1,686	100.0	7,892	(2)	[3]1,121	(2)	34	1,015
Webster	10	1,077	100.0	5,156	(2)	[3]683	(2)	50	1,535
West Baton Rouge	1	(x)	(x)	(x)	(x)	(x)	(x)	11	641
West Carroll	4	463	100.0	1,396	327	64	199	10	265
West Feliciana	3	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Winn	6	555	80.9	2,186	(2)	[3]222	(2)	19	556

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Maine	148	81,440	95.9	237,015	155,223	119,255	8,224	1,425	41,294
Androscoggin	7	2,669	93.0	9,752	3,161	2,940	...	96	3,060
Aroostook	25	8,534	87.5	21,524	12,308	3,711	154	109	3,263
Cumberland	16	35,090	96.4	93,744	70,133	66,802	5,662	250	8,092
Franklin	2	(x)	(x)	(x)	(x)	(x)	(x)	41	1,146
Hancock	6	2,070	100.0	6,850	3,290	1,935	80	57	1,484
Kennebec	13	5,884	97.3	19,782	9,210	7,730	103	118	4,127
Knox	9	2,938	98.6	10,282	4,066	2,527	996	46	1,439
Lincoln	1	(x)	(x)	(x)	(x)	(x)	(x)	46	938
Oxford	10	2,538	100.0	8,178	3,520	2,452	12	71	1,916
Penobscot	16	10,977	98.2	36,089	28,122	17,692	499	169	5,438
Piscataquis	9	926	89.0	2,751	1,613	609	...	35	957
Sagadahoc	4	1,380	91.9	3,124	4,014	3,399	10	34	1,151
Somerset	12	2,243	100.0	7,472	3,691	2,850	112	74	1,884
Waldo	4	(x)	(x)	(x)	(x)	(x)	(x)	53	1,045
Washington	8	3,212	98.5	8,153	6,491	3,461	528	71	1,487
York	6	1,089	86.6	3,335	1,858	1,994	...	155	3,867
Maryland	162	142,615	98.7	535,383	95,887	322,638	23,855	2,076	81,475
Allegany	10	3,537	94.5	17,297	963	779	519	118	3,494
Anne Arundel	8	19,049	100.0	64,176	8,625	60,701	8,307	126	4,715
Baltimore	3	751	100.0	3,381	830	1,119	14	266	10,454
Baltimore city (Not part of Baltimore County)	19	80,743	99.9	293,619	50,645	213,853	13,556	547	27,445
Calvert	2	(x)	(x)	(x)	(x)	(x)	(x)	14	408
Caroline	5	1,163	100.0	5,125	1,120	876	...	42	1,202
Carroll	8	1,887	83.2	6,818	1,268	2,701	10	59	1,722
Cecil	7	1,113	85.6	4,029	1,075	1,287	13	50	1,426
Charles	4	2,528	100.0	11,173	2,288	2,450	2	21	833
Dorchester	8	1,845	91.8	7,089	2,694	1,736	...	32	820
Frederick	13	4,850	100.0	19,779	3,135	6,067	134	90	3,139
Garrett	2	(x)	(x)	(x)	(x)	(x)	(x)	31	890
Harford	10	2,448	98.6	10,144	2,167	3,560	9	69	2,478
Howard	1	(x)	(x)	(x)	(x)	(x)	(x)	35	1,064
Kent	7	1,295	100.0	5,814	1,347	1,334	...	25	479
Montgomery	5	3,689	100.0	15,401	1,437	8,604	280	85	5,295
Prince Georges	1	(x)	(x)	(x)	(x)	(x)	(x)	119	6,231
Queen Annes	2	(x)	(x)	(x)	(x)	(x)	(x)	19	409
St. Marys	1	(x)	(x)	(x)	(x)	(x)	(x)	24	666
Somerset	2	(x)	(x)	(x)	(x)	(x)	(x)	35	888
Talbot	6	1,614	100.0	7,354	2,879	2,639	2	41	900
Washington	15	3,911	94.4	16,537	2,764	3,882	64	100	2,822
Wicomico	14	7,167	100.0	29,856	7,294	6,586	691	75	2,399
Worcester	9	2,510	71.9	8,036	2,100	1,186	8	53	1,296
Massachusetts	192	294,561	96.9	753,075	(2)	[3]1,157,567	(2)	4,886	165,208
Barnstable	13	4,966	100.0	18,646	4,632	6,173	1,085	139	3,564
Berkshire	13	5,405	93.6	18,537	3,207	10,961	130	192	5,689
Bristol	19	20,213	94.8	48,208	(2)	[3]85,302	(2)	471	15,010
Dukes	2	(x)	(x)	(x)	(x)	(x)	(x)	9	196
Essex	25	16,066	97.8	41,500	33,876	47,388	4,182	577	20,685
Franklin	9	2,645	88.5	9,422	1,442	2,185	27	107	3,051
Hampden	13	20,843	100.0	63,646	23,090	53,258	648	436	15,424
Hampshire	4	1,073	81.2	3,495	1,309	1,842	5	98	2,933
Middlesex	25	59,924	99.4	141,765	58,342	144,392	6,373	980	35,142
Nantucket	1	(x)	(x)	(x)	(x)	(x)	(x)	3	77
Norfolk	7	12,059	99.1	32,388	26,444	44,495	515	404	13,991
Plymouth	8	4,190	87.7	9,802	1,827	5,723	...	289	7,495
Suffolk	23	123,637	95.8	284,491	187,783	313,645	15,871	511	20,372
Worcester	30	22,992	97.9	79,692	24,561	44,517	260	670	21,579
Michigan	1,069	432,531	93.2	1,581,109	(2)	[3]586,320	(2)	8,526	347,888
Alcona	2	(x)	(x)	(x)	(x)	(x)	(x)	21	422
Alger	5	(x)	(x)	(x)	(x)	(x)	(x)	19	484
Allegan	19	2,966	91.6	10,069	(2)	[3]5,815	(2)	88	2,447
Alpena	7	1,895	87.0	6,086	(2)	[3]1,609	(2)	36	1,164
Antrim	7	(x)	(x)	(x)	(x)	(x)	(x)	31	778
Arenac	5	1,718	(v)	(v)	(v)	(v)	(v)	31	932
Baraga	6	479	90.8	1,431	(2)	[3]515	(2)	20	472
Barry	11	1,223	76.4	3,829	(2)	[3]1,740	(2)	36	1,358
Bay	22	10,391	87.0	44,188	(2)	[3]10,470	(2)	121	5,399
Benzie	3	(x)	(x)	(x)	(x)	(x)	(x)	19	481
Berrien	32	14,306	89.0	55,292	(2)	[3]20,455	(2)	197	7,765
Branch	13	2,091	90.6	8,070	(2)	[3]2,684	(2)	63	2,061
Calhoun	17	6,177	97.2	23,905	(2)	[3]10,421	(2)	164	7,125
Cass	11	1,762	100.0	6,240	(2)	[3]3,381	(2)	46	1,448
Charlevoix	7	1,388	94.0	5,192	(2)	[3]1,209	(2)	30	695
Cheboygan	7	1,370	100.0	5,200	(2)	[3]1,727	(2)	40	1,630
Chippewa	16	2,680	70.0	5,824	(2)	[3]2,338	(2)	46	1,132
Clare	5	628	100.0	2,748	(2)	[3]814	(2)	34	890
Clinton	16	1,545	(v)	(v)	(v)	(v)	(v)	54	1,466
Crawford	2	(x)	(x)	(x)	(x)	(x)	(x)	19	418

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Michigan--Continued									
Delta	12	2,182	90.2	7,869	(2)	3 1,839	(2)	65	1,426
Dickinson	12	1,939	87.0	6,847	(2)	3 2,824	(2)	54	1,514
Eaton	17	2,361	95.8	8,298	(2)	3 4,946	(2)	77	2,301
Emmet	8	1,503	88.8	5,099	(2)	3 1,736	(2)	35	1,196
Genesee	24	17,140	96.3	68,523	(2)	3 27,285	(2)	383	15,271
Gladwin	5	553	100.0	2,303	(2)	3 894	(2)	21	524
Gogebic	10	1,562	82.3	4,843	(2)	3 1,922	(2)	55	1,311
Grand Traverse	8	1,755	100.0	6,618	(2)	3 2,556	(2)	41	1,658
Gratiot	16	2,706	(v)	(v)	(v)	(v)	(v)	55	2,146
Hillsdale	13	2,442	100.0	9,819	(2)	3 6,094	(2)	76	1,898
Houghton	13	2,646	90.7	9,640	(2)	3 2,993	(2)	85	2,024
Huron	18	1,987	82.9	6,062	(2)	3 3,508	(2)	77	3,323
Ingham	24	10,109	87.8	31,008	(2)	3 14,739	(2)	223	9,943
Ionia	22	2,567	87.4	8,680	(2)	3 3,445	(2)	69	2,061
Iosco	6	873	85.0	2,249	(2)	3 1,883	(2)	32	920
Iron	10	1,064	99.3	4,444	(2)	3 1,681	(2)	31	1,194
Isabella	10	2,170	89.1	10,777	(2)	3 1,123	(2)	42	1,354
Jackson	19	8,057	100.0	36,038	(2)	3 9,613	(2)	145	6,606
Kalamazoo	15	5,686	83.8	18,372	(2)	3 6,605	(2)	172	7,841
Kalkaska	3	(x)	(x)	(x)	(x)	(x)	(x)	15	309
Kent	34	19,590	96.4	75,951	(2)	3 25,092	(2)	401	16,973
Keweenaw	...	...	...	...	...	...	...	9	106
Lake	2	(x)	(x)	(x)	(x)	(x)	(x)	12	219
Lapeer	19	2,851	92.6	9,994	(2)	3 3,882	(2)	55	1,626
Leelanau	6	2,791	(v)	(v)	(v)	(v)	(v)	17	451
Lenawee	28	4,635	88.8	15,743	(2)	3 6,438	(2)	133	4,256
Livingston	8	1,100	96.4	3,812	(2)	3 1,928	(2)	58	1,821
Luce	3	(x)	(x)	(x)	(x)	(x)	(x)	8	272
Mackinac	5	676	86.5	2,589	(2)	3 682	(2)	27	533
Macomb	21	6,808	98.3	27,013	(2)	3 12,844	(2)	257	10,667
Manistee	8	1,158	70.5	3,161	(2)	3 1,027	(2)	40	925
Marquette	14	2,792	93.8	7,892	(2)	3 2,905	(2)	69	1,861
Mason	9	1,672	78.7	5,297	(2)	3 2,507	(2)	36	951
Mecosta	8	844	83.5	2,970	(2)	3 987	(2)	39	1,470
Menominee	12	1,987	95.7	8,006	(2)	3 2,204	(2)	54	1,135
Midland	6	1,610	84.5	5,299	(2)	3 3,345	(2)	41	1,643
Missaukee	3	(x)	(x)	(x)	(x)	(x)	(x)	21	535
Monroe	15	2,925	98.6	11,470	(2)	3 6,284	(2)	122	5,289
Montcalm	20	2,528	70.1	6,244	(2)	3 2,715	(2)	80	2,633
Montmorency	2	(x)	(x)	(x)	(x)	(x)	(x)	10	241
Muskegon	16	8,730	98.2	37,471	(2)	3 12,050	(2)	173	7,390
Newaygo	7	1,117	97.4	4,334	(2)	3 2,071	(2)	31	1,299
Oakland	35	13,982	92.8	46,970	(2)	3 36,718	(2)	536	23,358
Oceana	3	(x)	(x)	(x)	(x)	(x)	(x)	26	934
Ogemaw	8	1,041	85.8	3,262	(2)	3 1,663	(2)	29	748
Ontonagon	10	878	96.9	2,872	(2)	3 983	(2)	24	636
Osceola	6	(x)	(x)	(x)	(x)	(x)	(x)	35	1,370
Oscoda	1	(x)	(x)	(x)	(x)	(x)	(x)	9	355
Otsego	6	853	(v)	(v)	(v)	(v)	(v)	22	719
Ottawa	21	7,102	93.6	36,060	(2)	3 6,599	(2)	121	4,384
Presque Isle	4	(x)	(x)	(x)	(x)	(x)	(x)	23	588
Roscommon	3	826	100.0	3,822	(2)	3 1,372	(2)	36	1,023
Saginaw	26	9,268	86.7	30,103	(2)	3 5,407	(2)	164	7,575
St. Clair	24	4,827	92.3	16,969	(2)	3 7,743	(2)	155	5,137
St. Joseph	17	2,782	98.0	11,872	(2)	3 4,530	(2)	93	2,788
Sanilac	24	2,163	71.6	5,735	(2)	3 3,130	(2)	73	1,864
Schoolcraft	8	1,117	100.0	4,142	(2)	3 1,373	(2)	22	616
Shiawassee	20	2,870	81.2	9,762	(2)	3 3,138	(2)	70	2,192
Tuscola	14	1,516	94.2	5,904	(2)	3 2,606	(2)	79	3,370
Van Buren	20	2,299	100.0	9,538	(2)	3 4,466	(2)	84	2,380
Washtenaw	24	9,596	100.0	34,964	(2)	3 19,338	(2)	157	7,866
Wayne	63	180,054	97.9	665,091	(2)	3 224,929	(2)	2,163	112,855
Wexford	8	1,231	93.0	4,058	(2)	3 1,810	(2)	44	1,447
Minnesota	1,441	232,012	88.1	746,622	(2)	3 361,931	(2)	4,598	173,090
Aitkin	10	677	92.2	2,533	(2)	3 866	(2)	40	885
Anoka	10	1,098	88.2	4,178	(2)	3 1,720	(2)	35	1,361
Becker	15	1,507	92.5	5,282	(2)	3 2,061	(2)	33	1,300
Beltrami	10	1,403	85.9	4,364	(2)	3 1,966	(2)	40	1,605
Benton	10	1,760	80.3	5,120	(2)	3 2,528	(2)	39	1,654
Big Stone	9	577	93.4	1,996	(2)	3 917	(2)	23	1,332
Blue Earth	28	4,168	94.4	10,573	(2)	3 3,834	(2)	65	2,796
Brown	16	1,527	92.7	5,237	(2)	3 2,139	(2)	46	1,896
Carlton	14	1,841	78.5	4,738	(2)	3 1,953	(2)	44	982
Carver	14	1,103	70.0	2,654	(2)	3 1,470	(2)	34	1,200
Cass	13	908	(v)	(v)	(v)	(v)	(v)	41	867
Chippewa	19	1,995	81.6	5,325	(2)	3 4,120	(2)	33	959
Chisago	8	714	79.1	2,039	(2)	3 1,003	(2)	25	781
Clay	27	4,736	88.1	17,397	(2)	3 7,418	(2)	48	2,762
Clearwater	5	(x)	(x)	(x)	(x)	(x)	(x)	13	504

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Minnesota--Continued									
Cook	1	(x)	(x)	(x)	(x)	(x)	(x)	7	566
Cottonwood	18	1,275	87.7	3,876	(2)	[3] 2,132	(2)	26	889
Crow Wing	18	2,475	76.1	6,885	(2)	[3] 3,562	(2)	76	2,230
Dakota	16	2,241	92.9	7,406	(2)	[3] 3,433	(2)	74	2,758
Dodge	10	685	92.7	2,592	(2)	[3] 1,335	(2)	33	959
Douglas	17	1,351	92.4	4,700	(2)	[3] 2,415	(2)	55	1,793
Faribault	28	2,404	91.9	7,620	(2)	[3] 3,887	(2)	59	1,617
Fillmore	20	1,859	76.6	4,809	(2)	[3] 3,833	(2)	58	1,769
Freeborn	20	1,960	100.0	8,459	(2)	[3] 2,972	(2)	56	1,699
Goodhue	30	2,363	83.0	7,291	(2)	[3] 3,673	(2)	63	2,165
Grant	8	496	90.3	1,507	(2)	[3] 784	(2)	19	788
Hennepin	54	56,907	92.5	208,633	(2)	[3] 80,791	(2)	774	34,479
Houston	12	896	73.9	2,367	(2)	[3] 1,222	(2)	27	741
Hubbard	7	686	100.0	2,476	(2)	[3] 865	(2)	29	670
Isanti	4	464	100.0	1,322	(2)	[3] 898	(2)	20	678
Itasca	18	2,505	77.9	6,339	(2)	[3] 3,564	(2)	52	1,890
Jackson	18	1,285	100.0	4,776	(2)	[3] 1,593	(2)	38	816
Kanabec	2	(x)	(x)	(x)	(x)	(x)	(x)	12	729
Kandiyohi	21	2,390	88.5	8,170	(2)	[3] 3,771	(2)	55	1,848
Kittson	18	1,418	76.6	3,154	(2)	[3] 1,760	(2)	14	544
Koochiching	11	1,235	78.6	2,949	(2)	[3] 1,743	(2)	32	1,005
Lac qui Parle	13	1,068	100.0	3,408	(2)	[3] 2,465	(2)	39	997
Lake	4	451	100.0	1,812	(2)	[3] 526	(2)	15	520
Lake of the Woods	5	451	77.8	1,115	(2)	[3] 479	(2)	8	404
Le Sueur	9	553	100.0	2,187	(2)	[3] 635	(2)	34	1,476
Lincoln	14	882	100.0	3,016	(2)	[3] 1,538	(2)	27	659
Lyon	19	1,846	80.8	5,612	(2)	[3] 3,235	(2)	44	2,303
McLeod	24	2,418	74.8	5,660	(2)	[3] 3,286	(2)	38	1,661
Mahnomen	3	234	100.0	848	(2)	[3] 413	(2)	10	621
Marshall	26	2,174	84.0	6,254	(2)	[3] 2,741	(2)	28	551
Martin	22	1,969	90.2	6,489	(2)	[3] 2,376	(2)	44	1,409
Meeker	17	1,472	70.1	3,601	(2)	[3] 1,970	(2)	38	1,005
Mille Lacs	14	1,137	(v)	(v)	(v)	(v)	(v)	33	1,457
Morrison	17	1,419	93.3	4,674	(2)	[3] 2,854	(2)	55	1,231
Mower	24	2,276	94.2	7,736	(2)	[3] 3,478	(2)	58	1,772
Murray	16	1,312	88.8	4,152	(2)	[3] 2,083	(2)	25	466
Nicollet	11	1,070	90.3	3,610	(2)	[3] 1,220	(2)	24	1,156
Nobles	17	1,301	100.0	5,250	(2)	[3] 1,986	(2)	36	2,119
Norman	23	1,456	70.0	2,789	(2)	[3] 1,363	(2)	19	467
Olmsted	16	2,432	(v)	(v)	(v)	(v)	(v)	57	3,050
Otter Tail	30	3,924	71.1	8,408	(2)	[3] 3,688	(2)	72	2,856
Pennington	10	1,327	88.2	3,393	(2)	[3] 2,011	(2)	16	819
Pine	12	1,054	87.0	3,440	(2)	[3] 895	(2)	48	1,171
Pipestone	22	2,195	(v)	(v)	(v)	(v)	(v)	39	1,033
Polk	33	2,894	70.0	5,721	(2)	[3] 3,229	(2)	63	3,080
Pope	11	1,029	95.9	2,986	(2)	[3] 2,255	(2)	26	545
Ramsey	25	31,911	98.5	110,474	(2)	[3] 79,842	(2)	392	17,237
Red Lake	9	765	(v)	(v)	(v)	(v)	(v)	7	181
Redwood	35	2,514	97.6	9,095	(2)	[3] 3,851	(2)	50	1,450
Renville	24	1,963	83.5	5,677	(2)	[3] 2,968	(2)	51	1,902
Rice	18	1,569	92.3	5,663	(2)	[3] 2,081	(2)	47	1,800
Rock	10	1,134	100.0	3,840	(2)	[3] 2,220	(2)	22	848
Roseau	12	1,413	(v)	(v)	(v)	(v)	(v)	15	739
St. Louis	61	14,664	93.9	44,702	(2)	[3] 19,473	(2)	280	9,473
Scott	15	914	100.0	3,303	(2)	[3] 1,225	(2)	35	1,188
Sherburne	7	521	(v)	(v)	(v)	(v)	(v)	24	644
Sibley	11	923	93.6	2,891	(2)	[3] 1,248	(2)	35	959
Stearns	43	4,436	84.3	11,977	(2)	[3] 7,751	(2)	90	2,670
Steele	17	2,357	72.0	6,442	(2)	[3] 2,534	(2)	38	2,153
Stevens	12	1,394	(v)	(v)	(v)	(v)	(v)	17	762
Swift	18	1,374	85.1	3,975	(2)	[3] 2,189	(2)	46	1,792
Todd	12	1,025	81.8	2,792	(2)	[3] 1,261	(2)	40	1,453
Traverse	11	947	82.9	2,860	(2)	[3] 1,579	(2)	21	642
Wabasha	13	1,025	78.4	2,782	(2)	[3] 1,668	(2)	34	1,165
Wadena	12	1,062	79.3	3,225	(2)	[3] 1,144	(2)	37	1,390
Waseca	10	1,191	90.3	4,638	(2)	[3] 1,085	(2)	27	1,045
Washington	8	984	100.0	3,488	(2)	[3] 2,113	(2)	57	2,134
Watonwan	21	1,613	100.0	5,668	(2)	[3] 2,594	(2)	34	859
Wilkin	9	564	(v)	(v)	(v)	(v)	(v)	23	1,224
Winona	19	4,737	89.4	20,416	(2)	[3] 7,178	(2)	50	1,486
Wright	25	2,071	88.7	6,356	(2)	[3] 3,921	(2)	56	1,621
Yellow Medicine	13	1,030	(v)	(v)	(v)	(v)	(v)	36	1,928
Mississippi	452	79,786	88.5	311,436	(2)	[3] 69,460	(2)	1,999	60,635
Adams	8	1,555	91.4	5,680	(2)	[3] 1,322	(2)	32	952
Alcorn	10	1,563	82.1	5,277	985	144	238	41	1,106
Amite	1	(x)	(x)	(x)	(x)	(x)	(x)	6	273
Attala	8	791	91.0	3,152	351	11	160	28	538
Benton	1	(x)	(x)	(x)	(x)	(x)	(x)	9	97

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Mississippi--Continued									
Bolivar	14	2,364	72.8	7,223	1,503	79	856	45	1,574
Calhoun	4	444	100.0	1,822	272	2	344	15	241
Carroll	2	(x)	(x)	(x)	(x)	(x)	(x)	9	302
Chickasaw	4	473	100.0	2,065	319	37	162	23	373
Choctaw	4	433	(v)	(v)	(v)	(v)	(v)	14	332
Claiborne	4	(x)	(x)	(x)	(x)	(x)	(x)	6	271
Clarke	3	(x)	(x)	(x)	(x)	(x)	(x)	12	328
Clay	5	579	(v)	(v)	(v)	(v)	(v)	11	299
Coahoma	11	2,158	90.8	8,321	1,415	224	837	42	2,123
Copiah	8	968	76.0	3,509	280	9	224	25	669
Covington	4	830	100.0	5,729	287	...	138	24	384
De Soto	4	(x)	(x)	(x)	(x)	(x)	(x)	18	408
Forrest	9	2,393	100.0	11,093	884	20	254	61	1,748
Franklin	3	(x)	(x)	(x)	(x)	(x)	(x)	14	260
George	3	(x)	(x)	(x)	(x)	(x)	(x)	10	373
Greene	3	(x)	(x)	(x)	(x)	(x)	(x)	14	213
Grenada	7	851	83.1	3,060	466	65	215	22	701
Hancock	3	351	100.0	1,131	157	54	63	20	508
Harrison	12	3,415	94.6	13,350	1,455	524	3,077	97	3,011
Hinds	16	7,086	99.2	26,958	1,126	871	1,791	121	5,461
Holmes	11	1,018	80.3	3,498	367	71	325	29	852
Humphreys	4	478	100.0	1,989	251	16	199	19	892
Issaquena	...	...	...	...	...	...	...	1	(x)
Itawamba	...	...	...	...	...	...	...	10	137
Jackson	3	746	100.0	3,263	409	9	328	42	1,406
Jasper	3	(x)	(x)	(x)	(x)	(x)	(x)	13	366
Jefferson	...	...	...	...	...	...	...	6	(x)
Jefferson Davis	2	(x)	(x)	(x)	(x)	(x)	(x)	10	212
Jones	11	2,332	85.2	8,295	601	254	131	64	2,089
Kemper	...	...	...	...	...	...	...	11	207
Lafayette	5	664	83.4	1,726	490	57	154	15	514
Lamar	1	(x)	(x)	(x)	(x)	(x)	(x)	17	449
Lauderdale	11	4,204	92.4	25,064	874	272	1,388	56	2,581
Lawrence	1	(x)	(x)	(x)	(x)	(x)	(x)	10	157
Leake	4	428	100.0	1,947	225	15	146	16	276
Lee	9	2,029	95.6	9,062	(2)	[3]1,551	(2)	39	1,364
Leflore	12	3,583	93.7	13,951	710	442	352	44	2,104
Lincoln	6	1,582	100.0	7,366	546	286	618	17	807
Lowndes	7	1,254	85.3	5,587	330	56	240	38	1,276
Madison	5	500	76.6	1,731	174	60	135	21	539
Marion	3	(x)	(x)	(x)	(x)	(x)	(x)	16	631
Marshall	7	774	93.2	2,877	631	111	170	28	445
Monroe	8	1,000	70.5	2,906	279	61	356	26	529
Montgomery	5	493	75.2	1,665	233	3	148	24	426
Neshoba	5	746	100.0	3,541	374	29	227	11	361
Newton	4	659	100.0	3,101	347	8	175	20	367
Noxubee	5	658	70.4	2,047	189	6	253	11	261
Oktibbeha	4	509	70.6	1,628	83	13	25	24	996
Panola	8	1,144	100.0	4,509	697	57	413	29	779
Pearl River	10	1,009	84.1	3,579	295	86	314	36	938
Perry	2	(x)	(x)	(x)	(x)	(x)	(x)	11	184
Pike	8	1,461	82.3	5,875	404	19	290	45	1,274
Pontotoc	2	(x)	(x)	(x)	(x)	(x)	(x)	15	264
Prentiss	5	511	100.0	2,161	334	75	211	21	404
Quitman	4	485	75.3	1,289	456	1	211	20	339
Rankin	1	(x)	(x)	(x)	(x)	(x)	(x)	25	401
Scott	5	(x)	(x)	(x)	(x)	(x)	(x)	23	363
Sharkey	7	604	70.2	1,651	310	85	243	9	295
Simpson	7	1,047	94.8	4,963	403	75	175	26	325
Smith	1	(x)	(x)	(x)	(x)	(x)	(x)	8	117
Stone	4	405	(v)	(v)	(v)	(v)	(v)	16	516
Sunflower	10	1,683	71.8	5,664	1,037	63	258	40	1,364
Tallahatchie	8	704	74.4	2,032	651	34	269	25	508
Tate	5	629	87.8	2,210	1,037	403	239	14	387
Tippah	4	439	80.0	1,462	363	52	163	23	252
Tishomingo	3	(x)	(x)	(x)	(x)	(x)	(x)	26	419
Tunica	5	915	100.0	3,453	638	13	394	11	393
Union	6	704	100.0	3,480	504	41	162	19	474
Walthall	3	316	100.0	1,190	103	17	107	7	207
Warren	9	3,316	93.9	8,742	781	22	2,176	34	1,992
Washington	22	4,810	89.1	22,274	2,603	91	5,641	58	2,216
Wayne	3	489	100.0	2,142	178	...	324	12	391
Webster	2	(x)	(x)	(x)	(x)	(x)	(x)	14	322
Wilkinson	3	510	100.0	2,423	248	40	169	11	605
Winston	5	642	70.3	1,730	195	98	32	16	491
Yalobusha	5	474	100.0	1,549	263	37	528	23	483
Yazoo	8	1,006	100.0	4,384	494	136	346	25	1,012

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Missouri	1,155	231,226	93.3	958,377	(2)	[3]275,536	(2)	6,157	173,401
Adair	11	1,211	95.2	5,306	(2)	[3]1,201	(2)	31	715
Andrew	7	586	74.4	1,631	(2)	[3]884	(2)	24	531
Atchison	11	1,431	(x)	(x)	(x)	(x)	(x)	26	775
Audrain	15	1,578	100.0	6,995	(2)	[3]1,665	(2)	44	1,096
Barry	13	895	98.1	4,112	(2)	[3]1,436	(2)	55	1,004
Barton	12	899	90.3	3,683	(2)	[3]1,282	(2)	27	544
Bates	14	976	93.8	4,123	(2)	[3]1,247	(2)	46	1,003
Benton	8	651	100.0	2,658	(2)	[3]642	(2)	21	267
Bollinger	2	(x)	(x)	(x)	(x)	(x)	(x)	18	150
Boone	13	2,163	91.4	8,640	(2)	[3]2,239	(2)	75	2,146
Buchanan	18	7,300	90.4	25,913	(2)	[3]9,407	(2)	132	3,394
Butler	10	1,835	97.5	8,630	(2)	[3]1,363	(2)	56	1,496
Caldwell	14	855	94.3	2,665	(2)	[3]1,237	(2)	23	575
Callaway	11	987	76.8	3,575	(2)	[3]535	(2)	41	1,022
Camden	1	(x)	(x)	(x)	(x)	(x)	(x)	37	498
Cape Girardeau	15	4,081	95.7	19,641	(2)	[3]4,177	(2)	63	1,940
Carroll	18	1,087	70.0	2,501	(2)	[3]775	(2)	34	671
Carter	1	(x)	(x)	(x)	(x)	(x)	(x)	10	187
Cass	16	954	100.0	4,322	(2)	[3]1,617	(2)	49	1,640
Cedar	4	324	100.0	1,366	(2)	[3]536	(2)	16	276
Chariton	9	706	71.0	1,843	(2)	[3]709	(2)	25	551
Christian	6	462	86.4	1,772	(2)	[3]645	(2)	30	491
Clark	5	380	100.0	1,384	(2)	[3]498	(2)	27	648
Clay	17	1,983	94.4	8,014	(2)	[3]3,486	(2)	93	3,378
Clinton	11	1,359	96.5	6,267	(2)	[3]1,714	(2)	26	550
Cole	9	1,344	100.0	5,237	(2)	[3]1,631	(2)	44	1,682
Cooper	14	1,106	100.0	4,848	(2)	[3]1,025	(2)	34	790
Crawford	5	702	(v)	(v)	(v)	(v)	(v)	22	647
Dade	7	424	100.0	1,951	(2)	[3]761	(2)	21	283
Dallas	1	(x)	(x)	(x)	(x)	(x)	(x)	34	398
Daviess	8	442	(v)	(v)	(v)	(v)	(v)	26	542
De Kalb	12	514	95.5	1,989	(2)	[3]917	(2)	27	463
Dent	5	638	100.0	2,717	(2)	[3]1,293	(2)	26	353
Douglas	3	240	100.0	1,085	(2)	[3]352	(2)	10	157
Dunklin	22	3,112	97.0	11,711	(2)	[3]4,938	(2)	59	1,984
Franklin	18	1,716	83.3	5,860	(2)	[3]1,896	(2)	68	1,361
Gasconade	11	873	81.7	3,127	(2)	[3]908	(2)	23	467
Gentry	15	1,039	70.0	2,693	(2)	[3]1,480	(2)	30	653
Greene	24	8,440	98.7	31,897	(2)	[3]8,564	(2)	195	4,925
Grundy	7	691	(v)	(v)	(v)	(v)	(v)	32	1,055
Harrison	11	1,498	(v)	(v)	(v)	(v)	(v)	40	1,504
Henry	22	1,414	91.2	5,591	(2)	[3]2,329	(2)	40	1,057
Hickory	1	(x)	(x)	(x)	(x)	(x)	(x)	23	275
Holt	9	470	90.2	2,210	(2)	[3]1,175	(2)	23	768
Howard	7	379	87.1	1,407	(2)	[3]438	(2)	23	599
Howell	9	1,011	100.0	4,352	(2)	[3]1,642	(2)	48	794
Iron	6	466	90.1	1,908	(2)	[3]495	(2)	21	321
Jackson	46	25,751	95.4	100,963	(2)	[3]26,330	(2)	634	23,487
Jasper	28	5,894	99.0	28,148	(2)	[3]5,362	(2)	180	4,642
Jefferson	16	4,782	92.5	28,257	(2)	[3]3,620	(2)	68	1,901
Johnson	18	1,131	98.0	5,587	(2)	[3]1,495	(2)	48	1,056
Knox	5	364	100.0	1,481	(2)	[3]625	(2)	19	341
Laclede	8	1,014	100.0	4,632	(2)	[3]928	(2)	50	866
Lafayette	20	1,408	100.0	5,912	(2)	[3]1,753	(2)	65	1,457
Lawrence	11	650	100.0	2,965	(2)	[3]1,175	(2)	67	923
Lewis	7	1,477	96.5	7,516	(2)	[3]1,834	(2)	28	505
Lincoln	9	789	100.0	3,304	(2)	[3]1,034	(2)	29	480
Linn	18	1,052	79.8	3,050	(2)	[3]1,405	(2)	48	1,683
Livingston	9	612	100.0	2,778	(2)	[3]590	(2)	30	1,432
McDonald	5	963	100.0	4,539	(2)	[3]2,226	(2)	35	1,044
Macon	13	1,319	76.7	4,905	(2)	[3]1,185	(2)	46	860
Madison	4	335	100.0	1,651	(2)	[3]177	(2)	27	408
Maries	1	(x)	(x)	(x)	(x)	(x)	(x)	12	184
Marion	11	1,341	94.5	5,871	(2)	[3]1,264	(2)	49	1,766
Mercer	4	183	100.0	688	(2)	[3]340	(2)	16	571
Miller	7	638	100.0	2,953	(2)	[3]590	(2)	36	600
Mississippi	8	3,446	(v)	(v)	(v)	(v)	(v)	27	1,014
Moniteau	9	704	86.1	2,531	(2)	[3]817	(2)	23	408
Monroe	7	593	100.0	2,363	(2)	[3]841	(2)	25	677
Montgomery	7	583	76.3	1,800	(2)	[3]707	(2)	23	640
Morgan	4	247	100.0	1,142	(2)	[3]220	(2)	26	682
New Madrid	12	3,969	96.6	24,341	(2)	[3]8,917	(2)	42	1,244
Newton	11	1,238	72.2	4,901	(2)	[3]738	(2)	79	1,168
Nodaway	21	1,686	85.9	5,220	(2)	[3]3,384	(2)	46	1,339
Oregon	3	273	100.0	1,140	(2)	[3]389	(2)	14	297
Osage	8	446	100.0	1,847	(2)	[3]461	(2)	18	244
Ozark	...	...	...	...	...	...	...	17	198
Pemiscot	13	2,174	96.4	7,971	(2)	[3]3,596	(2)	55	1,458
Perry	8	646	(v)	(v)	(v)	(v)	(v)	24	675
Pettis	13	1,617	100.0	7,088	(2)	[3]1,575	(2)	53	1,376

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Missouri--Continued									
Phelps	13	2,069	100.0	8,678	(2)	3 2,563	(2)	39	905
Pike	11	1,003	100.0	4,145	(2)	3 1,118	(2)	46	839
Platte	15	1,109	100.0	4,166	(2)	3 1,868	(2)	34	758
Polk	12	1,548	75.6	5,274	(2)	3 1,526	(2)	33	369
Pulaski	8	600	100.0	2,646	(2)	3 762	(2)	27	558
Putnam	4	428	100.0	1,577	(2)	3 872	(2)	13	187
Ralls	3	(x)	(x)	(x)	(x)	(x)	(x)	16	211
Randolph	10	998	77.6	3,361	(2)	3 574	(2)	40	850
Ray	6	329	100.0	1,203	(2)	3 679	(2)	32	831
Reynolds	2	(x)	(x)	(x)	(x)	(x)	(x)	14	197
Ripley	3	724	100.0	3,790	(2)	3 1,050	(2)	27	278
St. Charles	13	1,486	77.7	4,684	(2)	3 1,403	(2)	47	1,184
St. Clair	6	435	100.0	1,707	(2)	3 590	(2)	26	411
St. Francois	10	1,456	92.8	5,993	(2)	3 1,242	(2)	59	1,490
St. Louis	16	15,313	98.8	55,010	(2)	3 8,476	(2)	530	24,372
St. Louis city (Not part of St. Louis County)	26	62,058	99.6	295,447	(2)	3 89,372	(2)	774	26,975
Ste. Genevieve	5	437	100.0	1,970	(2)	3 488	(2)	19	506
Saline	18	1,533	99.0	6,827	(2)	3 2,098	(2)	61	1,255
Schuyler	3	(x)	(x)	(x)	(x)	(x)	(x)	17	292
Scotland	7	406	(v)	(v)	(v)	(v)	(v)	19	376
Scott	13	2,542	95.6	10,263	(2)	3 3,307	(2)	55	1,360
Shannon	4	251	100.0	1,145	(2)	3 254	(2)	16	175
Shelby	11	820	78.0	2,807	(2)	3 774	(2)	30	682
Stoddard	11	1,008	81.8	3,677	(2)	3 1,081	(2)	44	788
Stone	4	360	100.0	1,620	501	67	...	19	166
Sullivan	7	412	(v)	(v)	(v)	(v)	(v)	26	585
Taney	5	617	100.0	2,598	346	11	...	26	372
Texas	9	1,477	90.2	4,645	(2)	3 709	(2)	34	509
Vernon	12	1,014	100.0	5,086	(2)	3 960	(2)	46	1,064
Warren	8	450	77.8	1,442	(2)	3 510	(2)	9	433
Washington	4	(x)	(x)	(x)	(x)	(x)	(x)	15	468
Wayne	3	207	100.0	856	(2)	3 328	(2)	23	263
Webster	6	433	83.8	1,525	(2)	3 734	(2)	41	612
Worth	4	703	100.0	3,027	(2)	3 1,536	(2)	12	257
Wright	11	922	100.0	4,377	(2)	3 1,223	(2)	31	571
Montana	467	45,582	84.0	141,015	(2)	3 43,368	(2)	968	37,760
Beaverhead	5	424	100.0	1,771	(2)	3 315	(2)	13	627
Big Horn	8	864	72.2	2,465	(2)	3 798	(2)	16	655
Blaine	10	570	100.0	2,025	(2)	3 747	(2)	10	283
Broadwater	3	226	100.0	710	(2)	3 489	(2)	8	320
Carbon	16	780	70.3	2,274	(2)	3 494	(2)	28	658
Carter	1	(x)	(x)	(x)	(x)	(x)	(x)	6	163
Cascade	17	3,073	86.3	9,027	(2)	3 2,700	(2)	68	2,849
Chouteau	16	813	70.0	1,622	(2)	3 782	(2)	9	296
Custer	6	803	89.2	2,776	(2)	3 481	(2)	14	1,828
Daniels	9	917	88.1	1,936	548	246	211	3	(x)
Dawson	9	864	100.0	3,016	(2)	3 795	(2)	11	611
Deer Lodge	3	237	100.0	847	(2)	3 123	(2)	10	432
Fallon	4	380	100.0	1,712	(2)	3 492	(2)	8	327
Fergus	19	1,442	86.2	4,333	(2)	3 2,215	(2)	29	838
Flathead	15	1,983	94.7	6,053	(2)	3 3,061	(2)	49	1,848
Gallatin	18	2,344	96.5	7,980	(2)	3 3,457	(2)	44	1,945
Garfield	1	(x)	(x)	(x)	(x)	(x)	(x)	7	226
Glacier	8	826	75.5	1,883	(2)	3 541	(2)	19	994
Golden Valley	1	(x)	(x)	(x)	(x)	(x)	(x)	7	115
Granite	8	362	70.2	790	(2)	3 576	(2)	7	143
Hill	20	1,527	88.2	5,136	(2)	3 1,541	(2)	19	472
Jefferson	4	146	100.0	531	(2)	3 244	(2)	8	355
Judith Basin	7	386	70.1	678	(2)	3 237	(2)	9	274
Lake	9	703	83.1	2,278	(2)	3 850	(2)	26	770
Lewis and Clark	12	1,445	90.6	5,089	(2)	3 1,064	(2)	40	1,242
Liberty	3	(x)	(x)	(x)	(x)	(x)	(x)	4	265
Lincoln	9	452	100.0	1,453	(2)	3 910	(2)	19	452
McCone	4	379	100.0	1,569	(2)	3 669	(2)	4	(x)
Madison	6	295	(v)	(v)	(v)	(v)	(v)	15	361
Meagher	3	(x)	(x)	(x)	(x)	(x)	(x)	5	178
Mineral	2	(x)	(x)	(x)	(x)	(x)	(x)	12	286
Missoula	9	2,100	80.0	7,098	(2)	3 809	(2)	52	1,853
Musselshell	6	455	93.0	1,341	(2)	3 424	(2)	9	313
Park	11	878	100.0	3,610	(2)	3 900	(2)	40	1,289
Petroleum	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Phillips	13	840	100.0	2,390	(2)	3 889	(2)	8	205
Pondera	5	344	100.0	1,302	(2)	3 468	(2)	11	691
Powder River	3	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Powell	7	435	100.0	1,911	(2)	3 423	(2)	10	254
Prairie	6	378	79.6	1,203	(2)	3 183	(2)	6	187

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Montana--Continued									
Ravalli	10	(x)	(x)	(x)	(x)	(x)	(x)	21	436
Richland	10	941	74.3	3,205	(2)	[3]1,018	(2)	11	695
Roosevelt	18	1,508	(v)	(v)	(v)	(v)	(v)	13	561
Rosebud	6	603	70.2	1,737	(2)	[3]656	(2)	14	393
Sanders	10	536	100.0	1,929	(2)	[3]794	(2)	14	187
Sheridan	12	893	(v)	(v)	(v)	(v)	(v)	9	410
Silver Bow	9	2,046	(v)	(v)	(v)	(v)	(v)	42	2,045
Stillwater	8	260	92.2	846	(2)	[3]305	(2)	16	560
Sweet Grass	3	75	100.0	366	(2)	[3]71	(2)	13	550
Teton	9	568	100.0	1,722	(2)	[3]1,110	(2)	13	601
Toole	7	708	100.0	3,251	(2)	[3]946	(2)	15	795
Treasure	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Valley	14	1,419	(v)	(v)	(v)	(v)	(v)	21	516
Wheatland	10	446	100.0	1,689	(2)	[3]854	(2)	9	170
Wibaux	2	(x)	(x)	(x)	(x)	(x)	(x)	3	93
Yellowstone	19	5,883	94.1	21,991	(2)	[3]4,661	(2)	83	4,368
Yellowstone National Park (part) [4]	...	...	...	...	...	...	...	...	...
Nebraska	640	82,263	84.0	248,996	(2)	[3]116,465	(2)	2,298	100,045
Adams	7	855	100.0	3,446	(2)	[3]773	(2)	44	2,402
Antelope	8	558	100.0	1,862	(2)	[3]1,226	(2)	34	1,192
Arthur	...	...	...	...	...	...	...	2	(x)
Banner	1	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Blaine	2	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Boone	4	(x)	(x)	(x)	(x)	(x)	(x)	24	1,008
Box Butte	12	2,249	(v)	(v)	(v)	(v)	(v)	15	787
Boyd	3	(x)	(x)	(x)	(x)	(x)	(x)	11	319
Brown	3	(x)	(x)	(x)	(x)	(x)	(x)	12	896
Buffalo	16	1,657	87.8	5,327	(2)	[3]2,230	(2)	54	2,401
Burt	6	623	75.9	1,912	(2)	[3]964	(2)	23	1,213
Butler	12	842	(v)	(v)	(v)	(v)	(v)	22	492
Cass	13	820	87.9	2,474	(2)	[3]1,628	(2)	28	830
Cedar	7	444	100.0	1,238	(2)	[3]878	(2)	38	1,395
Chase	5	289	100.0	1,143	(2)	[3]376	(2)	11	721
Cherry	8	446	100.0	1,494	(2)	[3]750	(2)	17	1,025
Cheyenne	15	1,180	100.0	4,119	(2)	[3]1,745	(2)	28	1,101
Clay	4	(x)	(x)	(x)	(x)	(x)	(x)	19	744
Colfax	3	(x)	(x)	(x)	(x)	(x)	(x)	28	2,291
Cuming	9	572	93.0	1,854	(2)	[3]760	(2)	25	1,827
Custer	17	922	95.0	2,608	(2)	[3]1,605	(2)	40	1,616
Dakota	3	659	100.0	1,587	(2)	[3]1,476	(2)	24	784
Dawes	9	715	100.0	2,044	(2)	[3]1,604	(2)	21	869
Dawson	12	1,724	(v)	(v)	(v)	(v)	(v)	45	3,636
Deuel	8	560	100.0	1,878	(2)	[3]729	(2)	13	477
Dixon	4	241	100.0	830	(2)	[3]431	(2)	13	452
Dodge	18	2,161	70.2	5,752	(2)	[3]2,030	(2)	48	1,924
Douglas	24	16,589	86.3	44,359	(2)	[3]27,333	(2)	273	10,970
Dundy	3	(x)	(x)	(x)	(x)	(x)	(x)	9	659
Fillmore	4	243	100.0	733	(2)	[3]478	(2)	22	600
Franklin	5	474	100.0	1,730	(2)	[3]1,000	(2)	23	692
Frontier	1	(x)	(x)	(x)	(x)	(x)	(x)	9	486
Furnas	7	548	70.2	1,086	(2)	[3]798	(2)	24	1,444
Gage	11	1,174	85.7	4,154	(2)	[3]2,145	(2)	52	2,059
Garden	3	(x)	(x)	(x)	(x)	(x)	(x)	13	469
Garfield	1	(x)	(x)	(x)	(x)	(x)	(x)	7	523
Gosper	1	(x)	(x)	(x)	(x)	(x)	(x)	5	275
Grant	2	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Greeley	5	277	100.0	850	(2)	[3]736	(2)	12	419
Hall	16	2,211	83.4	7,779	(2)	[3]3,429	(2)	44	1,976
Hamilton	4	684	70.8	1,658	(2)	[3]1,906	(2)	24	971
Harlan	7	1,378	87.2	4,645	379	400	2,653	17	464
Hayes	...	...	...	...	...	...	...	6	196
Hitchcock	4	(x)	(x)	(x)	(x)	(x)	(x)	11	597
Holt	10	1,101	74.6	2,576	(2)	[3]1,863	(2)	33	1,257
Hooker	1	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Howard	2	(x)	(x)	(x)	(x)	(x)	(x)	18	781
Jefferson	6	417	(v)	(v)	(v)	(v)	(v)	32	900
Johnson	4	(x)	(x)	(x)	(x)	(x)	(x)	21	816
Kearney	6	381	(v)	(v)	(v)	(v)	(v)	17	524
Keith	11	1,219	82.8	3,588	(2)	[3]1,115	(2)	17	862
Keya Paha	...	...	...	...	...	...	...	3	105
Kimball	9	793	91.3	2,507	(2)	[3]1,147	(2)	11	397
Knox	10	783	100.0	2,523	(2)	[3]1,472	(2)	28	858
Lancaster	20	5,535	97.4	20,606	(2)	[3]3,493	(2)	149	6,657
Lincoln	10	1,960	83.9	6,502	(2)	[3]1,699	(2)	48	2,796
Logan	2	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Loup	...	...	...	...	...	...	...	2	(x)
McPherson	...	...	...	...	...	...	...	...	...
Madison	7	661	76.4	1,829	(2)	[3]992	(2)	55	2,714

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Nebraska--Continued									
Merrick	3	(x)	(x)	(x)	(x)	(x)	(x)	34	1,535
Morrill	9	728	85.3	2,185	(2)	[3]905	(2)	18	575
Nance	4	135	100.0	457	(2)	[3]285	(2)	12	648
Nemaha	8	875	77.9	2,404	(2)	[3]1,459	(2)	29	814
Nuckolls	6	3,489	100.0	23,490	(2)	[3]2,783	(2)	16	554
Otoe	11	1,007	100.0	3,610	(2)	[3]3,123	(2)	29	1,317
Pawnee	4	413	100.0	1,620	(2)	[3]710	(2)	15	472
Perkins	8	830	(v)	(v)	(v)	(v)	(v)	9	226
Phelps	8	720	78.3	2,522	(2)	[3]678	(2)	16	773
Pierce	3	(x)	(x)	(x)	(x)	(x)	(x)	28	1,482
Platte	10	1,277	75.4	3,112	(2)	[3]1,309	(2)	36	1,458
Polk	4	(x)	(x)	(x)	(x)	(x)	(x)	16	928
Red Willow	9	1,318	87.0	3,242	(2)	[3]1,145	(2)	20	1,274
Richardson	8	795	70.7	1,918	(2)	[3]1,207	(2)	32	1,379
Rock	2	(x)	(x)	(x)	(x)	(x)	(x)	7	268
Saline	11	622	76.4	1,601	(2)	[3]978	(2)	29	1,283
Sarpy	2	(x)	(x)	(x)	(x)	(x)	(x)	12	385
Saunders	25	1,513	73.3	3,591	(2)	[3]2,077	(2)	39	1,098
Scotts Bluff	20	3,521	99.2	11,908	(2)	[3]5,068	(2)	64	3,067
Seward	10	776	85.7	2,565	(2)	[3]799	(2)	33	1,234
Sheridan	15	1,267	76.3	2,628	(2)	[3]1,780	(2)	17	595
Sherman	2	(x)	(x)	(x)	(x)	(x)	(x)	14	426
Sioux	2	(x)	(x)	(x)	(x)	(x)	(x)	3	84
Stanton	1	(x)	(x)	(x)	(x)	(x)	(x)	10	513
Thayer	11	1,793	87.1	6,801	(2)	[3]3,816	(2)	26	651
Thomas	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Thurston	3	(x)	(x)	(x)	(x)	(x)	(x)	13	936
Valley	9	485	(v)	(v)	(v)	(v)	(v)	15	566
Washington	9	788	(v)	(v)	(v)	(v)	(v)	16	601
Wayne	3	(x)	(x)	(x)	(x)	(x)	(x)	19	968
Webster	4	178	100.0	663	(2)	[3]266	(2)	13	580
Wheeler	...	...	...	...	...	...	...	4	136
York	10	601	86.5	1,678	(2)	[3]967	(2)	21	829
Nevada	94	17,465	98.9	57,103	(2)	[3]37,986	(2)	348	14,230
Churchill	7	893	100.0	3,122	(2)	[3]1,676	(2)	13	385
Clark	11	3,906	95.4	13,770	(2)	[3]6,243	(2)	88	4,076
Douglas	3	442	100.0	1,493	(2)	[3]745	(2)	6	176
Elko	14	1,828	100.0	5,799	(2)	[3]4,020	(2)	28	1,520
Esmeralda	1	(x)	(x)	(x)	(x)	(x)	(x)	7	44
Eureka	3	(x)	(x)	(x)	(x)	(x)	(x)	6	(x)
Humboldt	7	961	100.0	3,465	(2)	[3]1,640	(2)	21	945
Lander	5	403	100.0	1,242	(2)	[3]821	(2)	10	348
Lincoln	4	(x)	(x)	(x)	(x)	(x)	(x)	7	217
Lyon	5	473	100.0	1,719	(2)	[3]632	(2)	15	355
Mineral	3	(x)	(x)	(x)	(x)	(x)	(x)	14	321
Nye	6	410	100.0	1,375	(2)	[3]461	(2)	12	180
Ormsby	3	512	100.0	1,796	119	875	366	7	353
Pershing	5	539	100.0	1,913	(2)	[3]924	(2)	12	595
Storey	...	...	...	...	...	...	...	1	(x)
Washoe	10	5,111	100.0	16,245	(2)	[3]13,963	(2)	83	3,766
White Pine	7	984	100.0	3,020	(2)	[3]1,719	(2)	18	798
New Hampshire	84	34,496	97.2	94,712	54,156	77,078	16,789	858	22,629
Belknap	9	1,939	94.5	7,927	567	1,600	14	51	1,312
Carroll	5	1,464	100.0	3,513	1,882	1,675	13	52	1,106
Cheshire	8	6,025	100.0	6,998	6,161	18,083	15,343	69	1,925
Coös	6	(x)	(x)	(x)	(x)	(x)	(x)	57	1,570
Grafton	13	3,582	100.0	11,386	3,211	3,599	59	116	2,652
Hillsborough	16	5,671	97.9	21,084	5,622	7,905	110	184	5,273
Merrimack	7	2,782	94.8	7,903	14,328	18,620	223	111	2,817
Rockingham	12	9,464	99.2	26,017	18,353	22,281	1,005	103	2,663
Strafford	3	(x)	(x)	(x)	(x)	(x)	(x)	72	2,044
Sullivan	5	1,566	81.7	3,158	1,828	1,671	...	43	1,267
New Jersey	234	451,276	96.9	1,207,575	(2)	[3]1,570,342	(2)	6,378	195,914
Atlantic	18	8,194	99.9	30,148	(2)	[3]28,974	(2)	238	6,307
Bergen	15	(x)	(x)	(x)	(x)	(x)	(x)	789	24,483
Burlington	5	3,736	85.4	17,719	(2)	[3]5,666	(2)	210	5,720
Camden	12	20,030	98.6	73,591	(2)	[3]61,669	(2)	361	11,847
Cape May	6	1,985	100.0	6,326	(2)	[3]6,376	(2)	130	2,482
Cumberland	14	7,986	85.8	28,423	(2)	[3]18,940	(2)	163	4,767
Essex	15	69,210	98.4	200,102	43,102	239,149	874	804	28,297
Gloucester	9	5,552	97.1	20,420	5,918	14,777	108	166	3,803
Hudson	14	42,952	100.0	97,808	35,898	101,860	17,090	455	18,219
Hunterdon	12	4,201	92.0	14,966	(2)	[3]10,393	(2)	96	2,507
Mercer	13	17,150	94.6	55,232	(2)	[3]49,937	(2)	281	9,201
Middlesex	16	129,395	96.6	250,133	(2)	[3]494,105	(2)	448	12,500
Monmouth	17	8,279	95.7	36,465	(2)	[3]19,564	(2)	352	10,466
Morris	12	4,566	100.0	15,107	(2)	[3]16,515	(2)	305	8,352
Ocean	12	3,082	88.8	11,285	(2)	[3]8,322	(2)	151	3,995

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
New Jersey--Continued									
Passaic	7	20,426	100.0	28,575	21,740	97,403	26	469	13,347
Salem	5	(x)	(x)	(x)	(x)	(x)	(x)	83	2,421
Somerset	2	(x)	(x)	(x)	(x)	(x)	(x)	169	4,917
Sussex	9	2,948	71.5	9,937	(2)	[3]3,837	(2)	87	1,695
Union	9	58,835	100.0	150,046	(2)	[3]147,754	(2)	507	16,442
Warren	12	2,897	83.4	11,151	(2)	[3]4,909	(2)	114	4,146
New Mexico	230	33,794	81.9	130,314	(2)	[3]17,109	(2)	1,077	35,682
Bernalillo	14	6,494	78.3	23,404	(2)	[3]1,198	(2)	165	7,325
Catron	...	...	...	...	...	...	...	16	254
Chaves	13	2,366	70.4	7,381	(2)	[3]560	(2)	57	2,067
Colfax	13	807	87.0	3,206	(2)	[3]480	(2)	39	1,230
Curry	14	2,096	80.7	8,931	(2)	[3]1,061	(2)	33	919
De Baca	3	147	100.0	843	102	...	...	8	165
Dona Ana	14	2,402	80.9	9,744	(2)	[3]1,417	(2)	65	1,809
Eddy	14	2,186	78.9	7,400	(2)	[3]637	(2)	45	2,368
Grant	6	967	100.0	3,685	(2)	[3]1,258	(2)	32	1,078
Guadalupe	9	649	92.9	3,437	(2)	[3]294	(2)	43	816
Harding	3	95	100.0	430	109	...	...	6	233
Hidalgo	3	(x)	(x)	(x)	(x)	(x)	(x)	24	883
Lea	13	2,739	70.8	7,217	(2)	[3]1,255	(2)	66	2,768
Lincoln	3	201	100.0	907	161	17	10	28	465
Los Alamos	...	...	...	...	...	...	...	...	...
Luna	9	(x)	(x)	(x)	(x)	(x)	(x)	26	892
McKinley	9	1,824	92.5	7,957	(2)	[3]1,750	(2)	41	1,847
Mora	2	(x)	(x)	(x)	(x)	(x)	(x)	9	148
Otero	5	612	100.0	3,077	(2)	[3]221	(2)	28	818
Quay	14	1,194	76.9	4,731	(2)	[3]488	(2)	42	1,159
Rio Arriba	4	756	100.0	3,545	763	...	126	17	526
Roosevelt	8	1,166	100.0	5,326	(2)	[3]519	(2)	28	722
Sandoval	2	(x)	(x)	(x)	(x)	(x)	(x)	12	283
San Juan	3	(x)	(x)	(x)	(x)	(x)	(x)	13	394
San Miguel	9	990	80.8	3,478	(2)	[3]1,090	(2)	31	658
Santa Fe	6	1,330	100.0	6,656	(2)	[3]795	(2)	35	1,791
Sierra	4	312	100.0	1,586	228	...	12	22	508
Socorro	7	534	100.0	2,742	(2)	[3]221	(2)	33	596
Taos	2	(x)	(x)	(x)	(x)	(x)	(x)	23	572
Torrance	9	543	72.9	1,948	(2)	[3]390	(2)	31	729
Union	7	421	(v)	(v)	(v)	(v)	(v)	21	890
Valencia	8	537	100.0	2,623	329	...	177	38	769
New York	805	731,421	90.5	2,267,489	(2)	[3]2,056,820	(2)	12,536	441,979
Albany	12	30,702	98.6	84,682	(2)	[3]146,869	(2)	254	9,465
Allegany	10	1,502	93.3	6,652	(2)	[3]3,136	(2)	60	1,768
Bronx	6	21,278	100.0	21,855	(2)	[3]76,712	(2)	428	20,967
Broome	14	9,664	96.8	47,311	(2)	[3]12,450	(2)	225	7,257
Cattaraugus	19	4,292	80.7	15,811	(2)	[3]4,440	(2)	123	3,517
Cayuga	20	4,514	90.6	15,901	(2)	[3]8,799	(2)	110	2,901
Chautauqua	25	5,503	97.6	24,077	(2)	[3]5,314	(2)	216	7,125
Chemung	15	7,957	97.8	33,957	6,034	10,603	25	117	3,901
Chenango	10	2,140	70.1	6,219	(2)	[3]2,424	(2)	76	1,588
Clinton	11	4,371	92.8	15,658	7,009	6,556	433	86	1,941
Columbia	7	2,003	(v)	(v)	(v)	(v)	(v)	99	1,832
Cortland	9	1,295	(v)	(v)	(v)	(v)	(v)	55	1,774
Delaware	14	,2526	70.6	6,610	(2)	[3]3,949	(2)	102	2,487
Dutchess	14	6,123	88.0	19,963	(2)	[3]16,092	(2)	230	6,197
Erie	44	53,088	94.6	227,945	(2)	[3]90,154	(2)	939	33,572
Essex	6	1,427	100.0	5,341	1,973	2,138	84	67	1,169
Franklin	15	3,303	80.4	9,916	3,245	3,557	39	74	1,882
Fulton	5	1,047	83.6	2,519	(2)	[3]2,346	(2)	77	1,980
Genesee	10	3,423	81.1	15,408	(2)	[3]4,595	(2)	84	2,582
Greene	3	1,070	100.0	5,117	1,144	699	49	71	3,301
Hamilton	...	...	...	...	...	...	...	30	383
Herkimer	7	1,562	88.5	4,886	1,574	2,589	19	106	3,141
Jefferson	19	6,133	94.3	20,381	(2)	[3]13,878	(2)	156	3,987
Kings	28	146,219	79.1	353,608	(2)	[3]405,364	(2)	995	49,744
Lewis	7	1,099	83.4	3,271	596	804	6	50	1,008
Livingston	8	1,503	(v)	(v)	(v)	(v)	(v)	85	2,069
Madison	7	2,044	92.3	8,314	1,258	2,128	...	86	2,431
Monroe	30	31,239	98.6	122,596	(2)	[3]80,127	(2)	492	19,117
Montgomery	14	4,882	89.7	19,500	4,484	6,167	160	96	3,368
Nassau	27	49,775	99.1	180,719	(2)	[3]174,930	(2)	820	29,670
New York	3	20,851	100.0	44,856	2,860	55,773	16,075	290	20,708
Niagara	14	4,221	87.9	10,998	(2)	[3]13,747	(2)	241	8,027
Oneida	25	16,060	93.4	67,520	(2)	[3]20,027	(2)	291	9,952
Onondaga	30	30,789	98.2	132,758	(2)	[3]74,472	(2)	393	14,603
Ontario	10	3,430	83.9	13,221	(2)	[3]8,483	(2)	95	3,415
Orange	25	13,498	85.4	50,247	(2)	[3]36,262	(2)	227	5,989
Orleans	8	2,005	80.7	5,371	(2)	[3]3,500	(2)	53	1,113
Oswego	19	6,006	93.7	21,940	(2)	[3]6,872	(2)	138	3,598
Otsego	9	2,662	(v)	(v)	(v)	(v)	(v)	110	2,553
Putnam	1	(x)	(x)	(x)	(x)	(x)	(x)	58	1,107

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
New York--Continued									
Queens	10	57,768	87.5	144,441	13,270	161,575	2,765	817	41,649
Rensselaer	15	22,146	95.6	85,556	18,721	52,978	7,093	179	5,588
Richmond	6	21,963	100.0	27,928	7,567	49,176	5,561	158	4,691
Rockland	8	3,524	(v)	(v)	(v)	(v)	(v)	124	2,981
St. Lawrence	22	7,211	88.0	19,762	8,672	9,944	204	193	4,121
Saratoga	12	3,608	91.6	11,266	(2)	3 11,848	(2)	135	3,093
Schenectady	7	4,487	81.9	13,479	4,115	11,600	164	159	6,595
Schoharie	6	1,047	81.3	2,598	1,539	677	24	46	1,063
Schuyler	2	(x)	(x)	(x)	(x)	(x)	(x)	31	887
Seneca	6	2,464	100.0	12,901	2,516	2,855	148	51	1,627
Steuben	13	3,271	83.0	12,906	(2)	3 3,642	(2)	134	4,084
Suffolk	30	14,135	81.0	43,489	(2)	3 42,858	(2)	556	14,378
Sullivan	12	3,181	100.0	13,874	(2)	3 7,933	(2)	161	3,004
Tioga	3	(x)	(x)	(x)	(x)	(x)	(x)	61	1,138
Tompkins	10	4,056	91.4	17,930	(2)	3 6,257	(2)	72	2,654
Ulster	13	6,423	96.7	25,088	(2)	3 23,915	(2)	226	4,665
Warren	7	1,841	72.0	5,322	2,334	1,544	148	73	2,053
Washington	6	2,034	81.1	6,551	2,261	2,506	124	78	1,839
Wayne	11	2,817	92.1	10,597	(2)	3 6,517	(2)	86	2,378
Westchester	36	55,536	97.9	154,307	(2)	3 188,583	(2)	811	28,219
Wyoming	7	1,131	(v)	(v)	(v)	(v)	(v)	48	1,332
Yates	3	(x)	(x)	(x)	(x)	(x)	(x)	32	751
North Carolina	661	222,719	92.2	894,835	(2)	3 451,282	(2)	6,164	140,200
Alamance	9	3,604	83.6	14,790	(2)	3 5,666	(2)	116	2,655
Alexander	3	(x)	(x)	(x)	(x)	(x)	(x)	25	539
Alleghany	...	...	...	...	...	...	...	23	298
Anson	8	1,486	78.0	5,210	948	335	82	31	700
Ashe	3	885	100.0	3,483	343	290	23	39	583
Avery	...	...	...	...	...	...	...	22	275
Beaufort	12	2,169	77.1	7,260	(2)	3 3,921	(2)	58	887
Bertie	5	1,025	(v)	(v)	(v)	(v)	(v)	54	876
Bladen	7	1,542	73.3	4,810	1,707	171	46	54	758
Brunswick	2	(x)	(x)	(x)	(x)	(x)	(x)	40	437
Buncombe	10	5,238	73.1	17,484	(2)	3 4,993	(2)	158	5,092
Burke	5	1,243	74.8	4,067	718	149	85	51	1,055
Cabarrus	7	2,958	89.4	8,873	(2)	3 4,181	(2)	104	2,880
Caldwell	5	1,184	100.0	4,750	(2)	3 1,860	(2)	40	943
Camden	...	...	...	...	...	...	...	3	(x)
Carteret	4	3,501	100.0	10,979	(2)	3 12,165	(2)	29	632
Caswell	1	(x)	(x)	(x)	(x)	(x)	(x)	42	585
Catawba	12	5,806	96.0	23,255	(2)	3 9,090	(2)	146	3,185
Chatham	4	1,062	100.0	4,906	1,209	612	194	43	557
Cherokee	4	658	100.0	3,068	(-)	3 452	(2)	18	316
Chowan	2	(x)	(x)	(x)	(x)	(x)	(x)	17	595
Clay	...	...	...	...	...	...	...	5	109
Cleveland	5	2,256	86.3	8,410	(2)	3 2,512	(2)	81	1,909
Columbus	11	1,666	95.8	6,556	(2)	3 5,073	(2)	78	1,010
Craven	8	3,784	93.1	16,067	(2)	3 3,937	(2)	79	1,556
Cumberland	13	4,854	100.0	22,231	(2)	3 12,672	(2)	97	3,930
Currituck	3	(x)	(x)	(x)	(x)	(x)	(x)	13	(x)
Dare	2	(x)	(x)	(x)	(x)	(x)	(x)	14	214
Davidson	8	2,151	81.4	7,874	(2)	3 3,196	(2)	134	2,877
Davie	3	280	100.0	1,042	536	52	22	32	473
Duplin	12	1,819	90.1	6,001	3,263	193	113	60	685
Durham	13	6,374	96.3	23,563	(2)	3 11,669	(2)	127	4,464
Edgecombe	11	2,655	70.9	6,860	(2)	3 3,734	(2)	43	1,089
Forsyth	13	8,050	98.7	31,819	(2)	3 13,196	(2)	155	4,139
Franklin	4	578	100.0	1,727	1,160	140	...	57	724
Gaston	10	4,268	89.6	17,579	(2)	3 6,485	(2)	124	3,398
Gates	2	(x)	(x)	(x)	(x)	(x)	(x)	10	128
Graham	...	...	...	...	...	...	...	7	163
Granville	2	(x)	(x)	(x)	(x)	(x)	(x)	51	981
Greene	2	(x)	(x)	(x)	(x)	(x)	(x)	20	256
Guilford	24	18,014	97.6	91,393	(2)	3 39,458	(2)	275	8,842
Halifax	15	3,676	76.4	11,817	(2)	3 4,675	(2)	65	1,799
Harnett	13	2,340	100.0	7,586	(2)	3 6,098	(2)	69	1,585
Haywood	4	1,069	100.0	4,690	(2)	3 1,287	(2)	43	1,211
Henderson	6	2,201	100.0	10,068	(2)	3 4,250	(2)	46	1,204
Hertford	6	1,179	89.5	4,837	(2)	3 2,326	(2)	30	850
Hoke	...	...	...	...	...	...	...	20	448
Hyde	2	(x)	(x)	(x)	(x)	(x)	(x)	10	208
Iredell	12	3,150	100.0	15,231	3,860	363	148	123	2,477
Jackson	5	1,312	(v)	(v)	(v)	(v)	(v)	25	327
Johnston	13	2,764	96.8	8,374	(2)	3 6,805	(2)	128	2,078
Jones	1	(x)	(x)	(x)	(x)	(x)	(x)	15	187
Lee	8	1,779	100.0	8,264	(2)	3 3,081	(2)	52	1,153
Lenoir	16	2,997	92.7	9,243	(2)	3 7,721	(2)	63	1,301
Lincoln	3	720	100.0	2,795	(2)	3 1,739	(2)	44	793

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
North Carolina--Continued									
McDowell	5	876	79.8	3,187	[2]	[3]808	[2]	30	768
Macon	1	(x)	(x)	(x)	(x)	(x)	(x)	18	401
Madison	2	(x)	(x)	(x)	(x)	(x)	(x)	28	529
Martin	8	1,253	70.0	3,199	[2]	[3]3,058	[2]	51	755
Mecklenburg	20	17,872	98.2	92,287	[2]	[3]30,658	[2]	220	9,021
Mitchell	4	1,133	100.0	5,187	597	345	192	14	226
Montgomery	5	1,054	100.0	5,020	894	315	167	32	641
Moore	5	1,117	90.4	4,351	[2]	[3]1,637	[2]	77	1,587
Nash	9	3,081	81.9	8,691	[2]	[3]9,307	[2]	92	1,912
New Hanover	20	21,437	99.0	98,774	[2]	[3]81,597	[2]	108	3,295
Northampton	3	524	100.0	2,130	885	221	7	65	1,053
Onslow	6	820	87.8	2,350	1,419	112	9	37	780
Orange	4	395	100.0	2,389	715	502	...	53	1,265
Pamlico	2	(x)	(x)	(x)	(x)	(x)	(x)	14	214
Pasquotank	7	2,196	100.0	10,044	[2]	[3]3,985	[2]	28	872
Pender	...	...	...	...	...	...	...	18	264
Perquimans	3	702	100.0	2,687	[2]	[3]2,023	[2]	19	314
Person	5	983	70.4	3,033	[2]	[3]1,139	[2]	59	1,050
Pitt	15	3,233	93.6	10,518	[2]	[3]7,892	[2]	152	2,488
Polk	...	...	...	...	...	...	...	12	307
Randolph	7	1,598	95.3	6,928	[2]	[3]2,317	[2]	99	2,057
Richmond	8	2,310	87.3	5,263	[2]	[3]9,310	[2]	69	1,820
Robeson	18	3,407	91.1	12,162	[2]	[3]8,785	[2]	116	2,720
Rockingham	9	2,174	87.9	8,805	1,200	227	281	139	2,660
Rowan	11	6,015	97.7	24,862	[2]	[3]12,342	[2]	120	3,053
Rutherford	7	2,884	100.0	14,138	[2]	[3]2,754	[2]	103	1,500
Sampson	11	1,866	71.8	5,638	[2]	[3]2,616	[2]	84	928
Scotland	3	579	100.0	2,158	915	38	82	41	937
Stanly	6	1,416	100.0	6,193	[2]	[3]2,065	[2]	67	1,674
Stokes	1	(x)	(x)	(x)	(x)	(x)	(x)	40	512
Surry	15	3,322	93.1	12,511	[2]	[3]4,979	[2]	85	1,665
Swain	2	(x)	(x)	(x)	(x)	(x)	(x)	13	282
Transylvania	1	(x)	(x)	(x)	(x)	(x)	(x)	15	375
Tyrrell	1	(x)	(x)	(x)	(x)	(x)	(x)	6	113
Union	7	1,580	90.5	6,871	[2]	[3]2,314	[2]	55	1,254
Vance	10	3,729	96.1	12,995	[2]	[3]6,949	[2]	55	1,274
Wake	26	8,562	89.5	29,999	[2]	[3]17,728	[2]	210	5,656
Warren	1	(x)	(x)	(x)	(x)	(x)	(x)	31	573
Washington	3	535	100.0	1,532	[2]	[3]1,379	[2]	17	355
Watauga	1	(x)	(x)	(x)	(x)	(x)	(x)	33	764
Wayne	19	4,081	78.3	12,011	[2]	[3]10,396	[2]	97	1,346
Wilkes	6	1,757	94.7	8,366	[2]	[3]2,104	[2]	85	1,431
Wilson	10	2,243	93.5	6,585	[2]	[3]5,126	[2]	76	1,730
Yadkin	1	(x)	(x)	(x)	(x)	(x)	(x)	55	662
Yancey	...	...	...	...	...	...	...	18	364
North Dakota	688	60,575	83.2	164,934	[2]	[3]57,538	[2]	938	38,981
Adams	3	(x)	(x)	(x)	(x)	(x)	(x)	8	777
Barnes	23	1,496	100.0	4,900	[2]	[3]1,987	[2]	35	1,358
Benson	18	1,222	76.1	3,121	[2]	[3]1,224	[2]	18	443
Billings	...	...	...	...	...	...	...	1	(x)
Bottineau	24	1,767	(v)	(v)	(v)	(v)	(v)	22	396
Bowman	5	388	100.0	1,470	[2]	[3]280	[2]	12	621
Burke	11	692	75.0	1,765	[2]	[3]486	[2]	11	216
Burleigh	7	1,383	95.8	4,557	[2]	[3]829	[2]	29	1,962
Cass	39	6,124	95.0	13,609	[2]	[3]8,503	[2]	58	2,878
Cavalier	21	1,372	77.4	3,461	[2]	[3]1,540	[2]	27	1,044
Dickey	8	853	100.0	3,081	[2]	[3]1,072	[2]	11	614
Divide	5	367	100.0	1,036	[2]	[3]469	[2]	9	327
Dunn	5	358	100.0	1,414	[2]	[3]213	[2]	7	343
Eddy	8	575	(v)	(v)	(v)	(v)	(v)	5	196
Emmons	9	538	97.6	1,932	[2]	[3]478	[2]	15	618
Foster	8	760	100.0	2,610	[2]	[3]719	[2]	10	340
Golden Valley	6	473	100.0	2,274	[2]	[3]537	[2]	10	221
Grand Forks	22	2,484	83.4	6,375	[2]	[3]2,497	[2]	33	2,000
Grant	4	(x)	(x)	(x)	(x)	(x)	(x)	11	742
Griggs	9	817	100.0	1,938	[2]	[3]843	[2]	8	206
Hettinger	10	654	87.2	2,115	[2]	[3]419	[2]	12	1,232
Kidder	8	455	100.0	1,727	[2]	[3]445	[2]	13	295
La Moure	13	963	100.0	3,134	[2]	[3]1,090	[2]	17	1,152
Logan	8	653	(v)	(v)	(v)	(v)	(v)	11	299
McHenry	22	1,315	73.6	3,685	[2]	[3]800	[2]	28	731
McIntosh	11	632	(v)	(v)	(v)	(v)	(v)	14	492
McKenzie	6	337	100.0	1,346	[2]	[3]256	[2]	12	619
McLean	22	1,575	73.6	4,063	[2]	[3]1,348	[2]	49	1,181
Mercer	11	860	(v)	(v)	(v)	(v)	(v)	11	468
Morton	15	1,530	(v)	(v)	(v)	(v)	(v)	26	1,382
Mountrail	16	1,461	84.7	4,789	[2]	[3]1,649	[2]	15	566
Nelson	19	1,120	78.6	2,848	[2]	[3]1,446	[2]	15	501
Oliver	1	(x)	(x)	(x)	(x)	(x)	(x)	4	103
Pembina	28	1,854	70.0	3,862	[2]	[3]1,706	[2]	33	1,492
Pierce	8	695	74.8	2,037	[2]	[3]533	[2]	8	291

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
North Dakota--Continued									
Ramsey	23	2,039	76.4	5,277	(2)	[3]1,761	(2)	23	528
Ransom	11	940	91.7	3,159	(2)	[3]981	(2)	11	295
Renville	7	593	100.0	2,047	(2)	[3]846	(2)	9	209
Richland	25	1,952	93.0	6,153	(2)	[3]2,273	(2)	28	1,146
Rolette	12	1,049	(v)	(v)	(v)	(v)	(v)	14	269
Sargent	14	979	90.4	2,733	(2)	[3]1,225	(2)	14	255
Sheridan	7	(x)	(x)	(x)	(x)	(x)	(x)	8	322
Sioux	4	(x)	(x)	(x)	(x)	(x)	(x)	5	102
Slope	...	...	...	...	...	...	...	5	(x)
Stark	12	981	100.0	4,035	(2)	[3]480	(2)	24	1,786
Steele	3	(x)	(x)	(x)	(x)	(x)	(x)	9	380
Stutsman	25	2,038	84.4	5,908	(2)	[3]2,545	(2)	38	1,350
Towner	12	1,017	75.9	2,292	(2)	[3]816	(2)	16	425
Traill	18	1,794	84.0	4,221	(2)	[3]2,135	(2)	8	210
Walsh	26	1,777	79.5	4,752	(2)	[3]2,167	(2)	24	832
Ward	23	5,882	89.1	16,192	(2)	[3]3,631	(2)	47	2,110
Wells	18	1,096	84.0	3,223	(2)	[3]1,110	(2)	24	670
Williams	15	957	100.0	3,135	(2)	[3]629	(2)	23	1,895
Ohio	871	430,742	96.1	1,831,933	(2)	[3]396,652	(2)	8,992	378,914
Adams	6	1,846	85.2	6,942	669	747	164	37	695
Allen	15	9,184	100.0	42,344	(2)	[3]7,670	(2)	92	4,278
Ashland	4	946	100.0	4,203	351	463	94	57	2,307
Ashtabula	12	3,864	94.8	16,559	(2)	[3]3,728	(2)	106	4,476
Athens	10	2,146	95.3	9,456	(2)	[3]1,936	(2)	84	2,204
Auglaize	8	1,425	91.3	5,308	682	760	98	60	2,340
Belmont	10	2,656	92.2	11,309	(2)	[3]2,130	(2)	109	3,319
Brown	7	1,388	81.0	4,838	795	405	61	46	1,332
Butler	15	4,489	97.6	18,160	(2)	[3]6,231	(2)	137	6,229
Carroll	3	(x)	(x)	(x)	(x)	(x)	(x)	27	900
Champaign	5	1,064	100.0	4,778	807	406	83	41	1,308
Clark	9	7,005	100.0	32,183	(2)	[3]5,184	(2)	115	5,846
Clermont	7	1,417	97.4	5,936	772	974	104	69	1,947
Clinton	11	2,289	100.0	10,194	(2)	[3]2,678	(2)	30	1,215
Columbiana	15	6,314	94.6	35,420	(2)	[3]3,530	(2)	125	5,189
Coshocton	8	1,686	100.0	7,290	(2)	[3]1,694	(2)	46	1,512
Crawford	8	1,856	100.0	7,791	(2)	[3]1,615	(2)	55	2,157
Cuyahoga	34	72,589	98.8	298,961	(2)	[3]54,914	(2)	1,209	57,952
Darke	19	2,664	79.4	9,165	1,600	939	151	68	2,333
Defiance	10	1,705	97.9	6,706	(2)	[3]1,718	(2)	41	1,280
Delaware	8	1,601	91.5	6,364	(2)	[3]1,804	(2)	42	1,457
Erie	7	3,183	83.4	10,883	815	924	152	51	2,810
Fairfield	12	2,140	96.7	9,454	(2)	[3]1,620	(2)	79	2,834
Fayette	8	1,781	100.0	7,930	(2)	[3]1,697	(2)	23	1,076
Franklin	21	24,813	98.8	118,559	(2)	[3]16,760	(2)	463	22,821
Fulton	12	2,437	86.2	8,128	(2)	[3]3,065	(2)	35	1,637
Gallia	3	(x)	(x)	(x)	(x)	(x)	(x)	43	1,152
Geauga	4	(x)	(x)	(x)	(x)	(x)	(x)	33	1,201
Greene	5	1,589	97.4	6,313	(2)	[3]2,514	(2)	54	2,691
Guernsey	9	2,232	90.2	8,957	(2)	[3]1,797	(2)	65	1,956
Hamilton	28	34,780	97.7	157,186	(2)	[3]30,298	(2)	618	29,696
Hancock	9	2,894	100.0	10,203	(2)	[3]3,168	(2)	56	2,390
Hardin	9	1,253	94.4	5,422	602	538	167	41	1,446
Harrison	3	1,625	100.0	7,241	492	1,013	250	39	985
Henry	11	2,773	93.8	9,779	(2)	[3]4,238	(2)	48	1,451
Highland	10	1,757	100.0	7,412	(2)	[3]2,238	(2)	51	1,161
Hocking	4	820	100.0	3,695	398	280	110	29	812
Holmes	4	1,053	100.0	4,540	(2)	[3]1,386	(2)	23	630
Huron	11	3,060	92.8	12,224	(2)	[3]3,153	(2)	55	2,630
Jackson	7	1,542	100.0	7,002	(2)	[3]1,480	(2)	40	1,161
Jefferson	5	2,743	94.5	12,107	(2)	[3]2,744	(2)	102	3,953
Knox	6	1,703	96.2	6,866	(2)	[3]1,832	(2)	57	2,157
Lake	10	2,205	100.0	10,295	658	1,169	40	95	4,348
Lawrence	6	1,857	100.0	8,208	(2)	[3]1,717	(2)	52	2,140
Licking	10	3,386	82.2	12,737	(2)	[3]2,527	(2)	118	4,098
Logan	9	1,554	88.1	6,144	756	962	98	56	1,872
Lorain	14	6,383	97.0	27,838	(2)	[3]6,660	(2)	152	6,990
Lucas	21	33,316	99.3	133,517	(2)	[3]57,627	(2)	414	21,541
Madison	6	1,766	92.9	6,943	852	766	168	33	1,259
Mahoning	19	18,037	100.0	78,793	(2)	[3]9,000	(2)	273	10,665
Marion	10	3,218	95.2	13,795	(2)	[3]2,633	(2)	67	2,232
Medina	9	3,343	100.0	14,709	1,021	1,536	287	73	3,042
Meigs	6	1,040	100.0	4,479	409	538	164	41	1,311
Mercer	11	2,589	90.6	10,101	1,354	1,101	208	48	1,758
Miami	10	3,416	93.0	14,475	(2)	[3]2,950	(2)	98	4,022
Monroe	1	(x)	(x)	(x)	(x)	(x)	(x)	27	533
Montgomery	19	17,221	95.8	74,863	(2)	[3]14,412	(2)	365	20,465
Morgan	5	582	89.9	2,272	173	222	46	16	375
Morrow	4	495	100.0	2,140	198	343	30	34	845
Muskingum	11	3,818	98.1	16,324	(2)	[3]3,454	(2)	101	3,725

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments	Sales [1] (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2–4)	Light Diesel type fuel oil	Number	Sales, entire year
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		(Thousand dollars)
Ohio--Continued									
Noble	2	(x)	(x)	(x)	(x)	(x)	(x)	16	600
Ottawa	10	3,254	(v)	(v)	(v)	(v)	(v)	34	1,671
Paulding	9	1,364	73.5	3,966	(2)	[3]1,292	(2)	29	1,145
Perry	6	1,433	100.0	5,481	412	861	537	59	1,225
Pickaway	7	2,446	89.5	10,080	(2)	[3]1,965	(2)	45	1,359
Pike	1	(x)	(x)	(x)	(x)	(x)	(x)	17	390
Portage	8	2,325	100.0	10,382	(2)	[3]2,409	(2)	76	2,949
Preble	11	1,506	98.1	6,678	(2)	[3]2,203	(2)	47	1,510
Putnam	15	1,401	(v)	(v)	(v)	(v)	(v)	43	1,123
Richland	21	5,076	99.3	23,727	(2)	[3]3,085	(2)	101	4,988
Ross	9	3,310	85.7	11,665	(2)	[3]2,669	(2)	68	2,326
Sandusky	7	3,587	72.4	10,481	(2)	[3]2,207	(2)	55	3,192
Scioto	8	3,290	91.6	13,068	1,178	1,259	452	99	3,649
Seneca	12	2,988	83.6	10,633	(2)	[3]2,362	(2)	77	2,922
Shelby	9	(x)	(x)	(x)	(x)	(x)	(x)	35	1,205
Stark	20	13,167	99.7	60,595	(2)	[3]8,737	(2)	308	12,735
Summit	20	24,659	99.8	118,125	(2)	[3]21,846	(2)	409	18,539
Trumbull	10	3,681	94.3	14,824	1,604	2,917	357	189	6,866
Tuscarawas	12	3,567	100.0	15,352	(2)	[3]2,429	(2)	108	3,624
Union	8	1,467	75.7	4,997	(2)	[3]1,188	(2)	39	1,469
Van Wert	14	2,469	93.8	10,516	(2)	[3]2,748	(2)	47	2,254
Vinton	2	(x)	(x)	(x)	(x)	(x)	(x)	14	222
Warren	5	1,387	83.9	4,738	851	715	116	51	2,040
Washington	9	3,560	100.0	18,723	(2)	[3]2,261	(2)	81	2,958
Wayne	14	3,207	92.7	13,763	(2)	[3]3,038	(2)	84	2,960
Williams	17	5,173	87.1	21,920	(2)	[3]3,691	(2)	64	2,018
Wood	7	2,207	100.0	7,955	2,757	1,030	216	104	3,701
Wyandot	5	985	94.6	3,909	459	602	127	29	1,127
Oklahoma	806	119,944	90.7	547,646	(2)	[3]79,012	(2)	3,813	100,125
Adair	4	349	100.0	1,768	(2)	[3]475	(2)	23	319
Alfalfa	11	508	89.2	2,141	(2)	[3]419	(2)	25	756
Atoka	5	444	100.0	2,093	241	...	43	20	433
Beaver	9	388	100.0	1,775	349	...	71	17	383
Beckham	12	1,277	100.0	7,019	(2)	[3]891	(2)	60	1,643
Blaine	11	893	87.9	3,757	(2)	[3]795	(2)	32	930
Bryan	11	1,563	100.0	7,201	(2)	[3]780	(2)	35	772
Caddo	22	1,800	82.3	6,740	(2)	[3]1,327	(2)	81	2,031
Canadian	18	1,087	85.2	4,752	(2)	[3]426	(2)	48	1,498
Carter	15	1,842	99.7	9,442	(2)	[3]892	(2)	71	1,433
Cherokee	4	464	(v)	(v)	(v)	(v)	(v)	20	327
Choctaw	9	508	100.0	2,409	(2)	[3]558	(2)	24	435
Cimarron	7	703	(v)	(v)	(v)	(v)	(v)	8	374
Cleveland	8	1,063	92.5	4,597	(2)	[3]377	(2)	50	1,152
Coal	1	(x)	(x)	(x)	(x)	(x)	(x)	15	198
Comanche	14	1,869	(v)	(v)	(v)	(v)	(v)	67	1,738
Cotton	7	719	87.2	3,549	456	...	197	22	365
Craig	9	631	100.0	3,472	(2)	[3]484	(2)	31	752
Creek	16	6,143	99.5	29,004	(2)	[3]15,253	(2)	101	2,019
Custer	21	2,309	81.1	9,397	(2)	[3]741	(2)	54	1,512
Delaware	3	175	100.0	784	(2)	[3]357	(2)	24	348
Dewey	6	278	100.0	1,449	(2)	[3]335	(2)	26	533
Ellis	11	386	93.8	1,760	363	...	63	17	331
Garfield	19	17,666	97.4	67,109	(2)	[3]17,045	(2)	75	2,872
Garvin	10	1,195	96.0	5,341	(2)	[3]1,035	(2)	45	1,323
Grady	20	2,307	81.2	8,924	(2)	[3]1,433	(2)	69	1,456
Grant	6	440	(v)	(v)	(v)	(v)	(v)	26	768
Greer	8	480	100.0	2,416	(2)	[3]403	(2)	24	640
Harmon	5	560	(v)	(v)	(v)	(v)	(v)	10	427
Harper	8	517	80.8	2,305	191	...	88	20	439
Haskell	3	401	100.0	1,594	324	36	63	25	291
Hughes	10	718	100.0	3,780	(2)	[3]439	(2)	40	630
Jackson	19	1,619	70.6	5,455	(2)	[3]861	(2)	32	897
Jefferson	8	516	(v)	(v)	(v)	(v)	(v)	43	531
Johnston	2	(x)	(x)	(x)	(x)	(x)	(x)	23	239
Kay	20	1,841	74.3	6,591	(2)	[3]600	(2)	69	2,110
Kingfisher	12	801	96.9	3,796	(2)	[3]754	(2)	31	1,195
Kiowa	13	802	93.8	3,904	(2)	[3]523	(2)	53	1,540
Latimer	3	129	100.0	596	(2)	[3]137	(2)	14	271
Le Flore	13	1,069	97.8	4,690	(2)	[3]1,292	(2)	62	903
Lincoln	9	924	81.4	3,949	(2)	[3]580	(2)	59	1,317
Logan	14	993	96.0	4,817	(2)	[3]578	(2)	48	1,144
Love	3	201	100.0	1,124	(2)	[3]163	(2)	17	169
McClain	8	480	100.0	2,412	(2)	[3]511	(2)	29	514
McCurtain	9	858	100.0	6,335	(2)	[3]1,165	(2)	25	501
McIntosh	9	560	71.4	2,106	(2)	[3]292	(2)	29	501
Major	6	348	100.0	1,818	(2)	[3]307	(2)	31	912
Marshall	4	390	100.0	1,578	(2)	[3]210	(2)	23	229
Mayes	8	832	100.0	4,459	(2)	[3]654	(2)	48	648
Murray	5	500	100.0	2,621	258	...	90	27	642

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Oklahoma--Continued									
Muskogee	18	2,370	82.2	10,378	[2]	[3]1,035	[2]	108	2,265
Noble	12	822	90.0	3,865	[2]	[3]658	[2]	32	1,140
Nowata	3	394	100.0	2,168	[2]	[3]268	[2]	20	503
Okfuskee	8	764	(v)	(v)	(v)	(v)	(v)	34	524
Oklahoma	38	16,298	97.2	102,430	[2]	[3]5,517	[2]	446	15,033
Okmulgee	15	1,357	87.0	6,280	[2]	[3]437	[2]	64	1,870
Osage	12	999	94.1	4,734	[2]	[3]510	[2]	69	1,643
Ottawa	9	1,059	100.0	5,344	[2]	[3]1,022	[2]	59	1,353
Pawnee	3	474	100.0	2,755	[2]	[3]199	[2]	33	836
Payne	15	1,613	100.0	8,753	[2]	[3]1,004	[2]	58	1,721
Pittsburg	13	1,303	72.9	5,053	[2]	[3]478	[2]	72	1,593
Pontotoc	14	3,899	100.0	23,908	[2]	[3]865	[2]	57	1,295
Pottawatomie	14	1,927	75.4	7,144	[2]	[3]741	[2]	95	2,473
Pushmataha	4	333	100.0	1,381	[2]	[3]277	[2]	16	311
Roger Mills	7	389	100.0	1,868	[2]	[3]501	[2]	13	268
Rogers	7	662	100.0	3,719	294	...	85	37	666
Seminole	18	1,854	88.6	7,494	[2]	[3]558	[2]	67	1,794
Sequoyah	5	325	100.0	1,718	232	...	78	27	573
Stephens	12	2,963	(v)	(v)	(v)	(v)	(v)	84	2,280
Texas	17	1,114	76.5	4,286	[2]	[3]575	[2]	29	1,094
Tillman	10	824	100.0	4,124	[2]	[3]732	[2]	33	1,182
Tulsa	25	11,754	94.4	47,093	[2]	[3]2,256	[2]	330	12,309
Wagoner	5	415	100.0	2,138	[2]	[3]479	[2]	21	453
Washington	6	1,033	100.0	5,693	[2]	[3]464	[2]	47	988
Washita	3	(x)	(x)	(x)	(x)	(x)	(x)	44	1,407
Woods	19	1,548	94.1	6,787	[2]	[3]894	[2]	22	606
Woodward	6	466	100.0	2,591	[2]	[3]214	[2]	28	554
Oregon	436	143,337	97.5	460,503	[2]	[3]289,130	[2]	2,411	90,341
Baker	14	1,708	81.9	4,485	[2]	[3]2,096	[2]	34	1,071
Benton	9	2,821	100.0	9,461	[2]	[3]5,864	[2]	39	1,987
Clackamas	14	3,916	100.0	15,026	[2]	[3]6,438	[2]	110	3,568
Clatsop	16	3,291	98.3	8,672	[2]	[3]11,072	[2]	57	1,426
Columbia	13	1,876	90.8	5,275	[2]	[3]2,637	[2]	37	1,031
Coos	18	4,627	96.8	15,176	[2]	[3]8,687	[2]	61	2,249
Crook	3	812	100.0	2,533	[2]	[3]1,492	[2]	9	425
Curry	3	356	100.0	1,291	[2]	[3]590	[2]	17	610
Deschutes	13	2,852	100.0	10,003	[2]	[3]3,780	[2]	51	2,064
Douglas	21	5,043	91.3	16,236	[2]	[3]8,029	[2]	86	3,455
Gilliam	9	799	100.0	3,036	[2]	[3]1,205	[2]	7	386
Grant	5	575	100.0	1,654	159	649	364	17	433
Harney	8	1,066	100.0	3,763	[2]	[3]1,273	[2]	10	336
Hood River	6	1,029	100.0	3,692	[2]	[3]1,946	[2]	29	695
Jackson	13	4,472	94.7	16,228	[2]	[3]5,520	[2]	98	3,400
Jefferson	6	571	100.0	2,164	[2]	[3]917	[2]	9	277
Josephine	9	2,807	100.0	10,452	[2]	[3]4,419	[2]	51	2,152
Klamath	19	5,082	100.0	17,852	[2]	[3]8,643	[2]	90	3,230
Lake	7	825	100.0	2,593	[2]	[3]1,605	[2]	12	464
Lane	26	10,930	96.3	40,308	[2]	[3]18,370	[2]	188	8,401
Lincoln	12	(x)	(x)	(x)	(x)	(x)	(x)	55	1,577
Linn	17	4,509	77.2	13,189	[2]	[3]5,710	[2]	96	4,221
Malheur	21	2,228	97.0	7,437	[2]	[3]2,592	[2]	44	2,084
Marion	19	5,688	98.4	19,744	[2]	[3]9,807	[2]	142	5,542
Morrow	5	(x)	(x)	(x)	(x)	(x)	(x)	11	423
Multnomah	21	52,518	99.7	152,384	[2]	[3]131,541	[2]	690	25,619
Polk	13	3,016	100.0	10,861	[2]	[3]5,401	[2]	28	1,552
Sherman	7	383	100.0	1,104	[2]	[3]1,137	[2]	5	67
Tillamook	10	1,674	90.0	5,279	[2]	[3]3,432	[2]	32	1,175
Umatilla	20	3,687	100.0	12,354	[2]	[3]7,906	[2]	75	2,919
Union	13	1,629	80.3	4,956	[2]	[3]2,806	[2]	32	1,041
Wallowa	6	839	100.0	2,311	[2]	[3]1,275	[2]	14	450
Wasco	11	1,713	100.0	6,037	[2]	[3]3,058	[2]	31	1,052
Washington	9	3,265	100.0	12,337	[2]	[3]6,260	[2]	80	2,681
Wheeler	4	635	100.0	2,083	[2]	[3]1,012	[2]	8	145
Yamhill	16	3,621	95.9	12,073	[2]	[3]6,238	[2]	56	2,133
Pennsylvania	744	510,349	95.3	2,123,866	[2]	[3]919,866	[2]	12,117	360,576
Adams	4	(x)	(x)	(x)	(x)	(x)	(x)	81	2,002
Allegheny	25	49,880	97.8	222,830	[2]	[3]17,916	[2]	1,253	48,187
Armstrong	7	3,964	86.3	13,918	[2]	[3]6,018	[2]	140	3,437
Beaver	10	20,980	100.0	144,726	[2]	[3]7,933	[2]	233	6,771
Bedford	10	3,880	93.7	19,698	[2]	[3]2,238	[2]	74	3,377
Berks	23	16,594	98.1	70,141	[2]	[3]45,375	[2]	328	9,934
Blair	21	10,505	96.4	59,242	[2]	[3]10,450	[2]	191	4,947
Bradford	14	3,009	81.8	10,973	[2]	[3]3,589	[2]	94	1,743
Bucks	10	3,373	87.7	11,249	[2]	[3]6,838	[2]	196	5,850
Butler	13	6,813	93.7	26,167	[2]	[3]2,633	[2]	203	5,650
Cambria	18	7,368	100.0	36,415	[2]	[3]5,667	[2]	237	5,962
Cameron	...	...	...	...	...	...	...	17	362
Carbon	6	1,078	(v)	(v)	(v)	(v)	(v)	106	1,651
Centre	10	3,584	90.2	14,087	[2]	[3]4,976	[2]	109	2,628
Chester	20	10,580	95.2	42,055	[2]	[3]20,856	[2]	212	6,704

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Pennsylvania--Continued									
Clarion	5	1,610	93.1	6,491	272	667	80	85	1,601
Clearfield	11	3,650	100.0	14,742	(2)	[3]5,860	(2)	170	3,572
Clinton	6	965	100.0	4,701	(2)	[3]1,698	(2)	58	1,311
Columbia	8	2,252	81.7	8,899	518	2,443	...	88	1,839
Crawford	13	2,777	70.3	8,547	(2)	[3]2,566	(2)	128	3,455
Cumberland	6	2,414	100.0	8,585	(2)	[3]10,229	(2)	136	7,731
Dauphin	16	17,066	97.3	77,061	(2)	[3]29,406	(2)	205	7,199
Delaware	9	10,502	77.2	20,357	(2)	[3]18,272	(2)	364	13,025
Elk	4	1,014	(v)	(v)	(v)	(v)	(v)	48	1,098
Erie	23	12,171	94.5	45,636	(2)	[3]15,559	(2)	266	9,876
Fayette	10	3,467	86.9	14,844	(2)	[3]1,860	(2)	245	6,107
Forest	...	...	...	...	...	...	...	17	271
Franklin	12	4,692	100.0	23,194	(2)	[3]6,338	(2)	117	3,609
Fulton	1	(x)	(x)	(x)	(x)	(x)	(x)	20	509
Greene	2	(x)	(x)	(x)	(x)	(x)	(x)	65	1,569
Huntingdon	8	2,154	93.0	10,277	(2)	[3]3,432	(2)	71	1,436
Indiana	9	5,028	98.5	31,648	(2)	[3]2,494	(2)	171	3,538
Jefferson	11	2,046	70.8	6,438	(2)	[3]1,457	(2)	94	1,972
Juniata	...	...	...	...	...	...	...	27	478
Lackawanna	18	8,245	76.2	32,237	481	3,233	5,531	305	6,888
Lancaster	26	14,812	93.9	65,674	(2)	[3]29,433	(2)	284	8,972
Lawrence	7	2,309	93.5	11,225	351	741	...	177	4,449
Lebanon	10	4,018	96.5	18,065	(2)	[3]10,863	(2)	147	4,480
Lehigh	11	18,075	100.0	59,321	(2)	[3]31,967	(2)	251	7,426
Luzerne	36	15,663	87.4	74,611	(2)	[3]11,392	(2)	494	11,110
Lycoming	14	9,733	95.9	37,611	(2)	[3]21,975	(2)	173	4,457
McKean	15	4,765	93.2	16,832	(2)	[3]11,725	(2)	98	2,693
Mercer	20	5,059	82.7	21,365	929	2,474	128	166	4,462
Mifflin	10	2,206	100.0	9,524	(2)	[3]3,408	(2)	62	1,664
Monroe	10	2,563	94.9	11,507	(2)	[3]3,397	(2)	91	2,133
Montgomery	25	19,098	96.3	48,153	3,262	43,998	717	424	16,230
Montour	...	...	...	...	...	...	...	20	281
Northampton	12	3,412	88.6	11,208	(2)	[3]8,733	(2)	230	6,470
Northumberland	11	5,766	94.7	25,495	(2)	[3]11,665	(2)	167	4,083
Perry	4	624	95.5	2,950	(2)	[3]1,430	(2)	54	1,693
Philadelphia	29	123,098	99.5	430,272	(2)	[3]422,980	(2)	1,114	40,264
Pike	1	(x)	(x)	(x)	(x)	(x)	(x)	25	397
Potter	3	398	100.0	2,380	179	83	...	33	720
Schuylkill	24	9,770	97.6	46,550	(2)	[3]7,671	(2)	298	6,847
Snyder	2	(x)	(x)	(x)	(x)	(x)	(x)	43	798
Somerset	6	3,387	97.9	22,525	(2)	[3]1,816	(2)	166	3,975
Sullivan	1	(x)	(x)	(x)	(x)	(x)	(x)	23	200
Susquehanna	7	1,150	89.8	5,348	(2)	[3]1,241	(2)	64	1,025
Tioga	15	2,351	90.8	9,663	(2)	[3]1,831	(2)	81	1,700
Union	2	(x)	(x)	(x)	(x)	(x)	(x)	32	866
Venango	9	5,566	96.6	33,180	4,297	831	...	112	3,159
Warren	12	2,188	95.2	9,178	(2)	[3]2,884	(2)	74	1,975
Washington	13	10,809	98.3	57,661	838	2,516	832	289	7,671
Wayne	8	1,748	(v)	(v)	(v)	(v)	(v)	60	1,620
Westmoreland	17	9,223	100.0	51,812	(2)	[3]8,006	(2)	435	13,314
Wyoming	3	241	100.0	805	(2)	[3]900	(2)	43	780
York	18	7,236	95.4	31,845	(2)	[3]10,691	(2)	233	8,373
Rhode Island	38	90,616	99.5	248,879	132,368	215,139	3,877	1,065	30,646
Bristol	1	(x)	(x)	(x)	(x)	(x)	(x)	39	816
Kent	1	(x)	(x)	(x)	(x)	(x)	(x)	129	3,731
Newport	5	5,162	100.0	6,887	12,619	18,600	...	77	2,354
Providence	30	84,841	99.6	239,093	119,459	196,217	3,876	730	21,207
Washington	1	(x)	(x)	(x)	(x)	(x)	(x)	90	2,538
South Carolina	334	100,344	91.7	404,715	(2)	[3]151,524	(2)	2,519	66,905
Abbeville	2	(x)	(x)	(x)	(x)	(x)	(x)	45	502
Aiken	8	1,996	89.0	6,772	(2)	[3]4,060	(2)	86	1,629
Allendale	3	457	100.0	2,187	(2)	[3]415	(2)	13	311
Anderson	17	4,974	99.6	21,444	(2)	[3]8,532	(2)	117	3,364
Bamberg	6	647	92.9	2,764	(2)	[3]693	(2)	30	603
Barnwell	2	(x)	(x)	(x)	(x)	(x)	(x)	33	476
Beaufort	2	(x)	(x)	(x)	(x)	(x)	(x)	13	468
Berkeley	4	615	79.7	2,347	381	88	297	9	191
Calhoun	3	(x)	(x)	(x)	(x)	(x)	(x)	11	239
Charleston	14	16,965	89.2	53,391	(2)	[3]35,880	(2)	169	5,433
Cherokee	5	853	78.5	2,721	(2)	[3]1,326	(2)	39	1,026
Chester	4	616	86.4	2,326	(2)	[3]768	(2)	37	1,299
Chesterfield	9	1,694	(v)	(v)	(v)	(v)	(v)	48	1,295
Clarendon	3	416	100.0	1,784	(2)	[3]842	(2)	23	854
Colleton	5	1,222	100.0	6,104	(2)	[3]1,373	(2)	34	828
Darlington	5	1,026	(v)	(v)	(v)	(v)	(v)	54	1,215
Dillon	5	939	(v)	(v)	(v)	(v)	(v)	37	678
Dorchester	4	510	100.0	2,576	(2)	[3]705	(2)	34	785
Edgefield	4	829	100.0	3,766	(2)	[3]1,080	(2)	23	359
Fairfield	4	936	100.0	4,769	906	485	276	16	370

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage * (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
South Carolina--Continued									
Florence	18	4,735	82.7	18,440	(2)	3 7,390	(2)	98	2,386
Georgetown	7	1,349	96.3	5,175	(2)	3 2,147	(2)	33	957
Greenville	16	7,405	93.2	34,015	(2)	3 8,324	(2)	184	6,803
Greenwood	10	2,483	100.0	9,724	(2)	3 3,121	(2)	71	1,790
Hampton	5	921	93.3	4,271	508	33	273	28	333
Horry	12	2,741	80.0	8,378	(2)	3 4,387	(2)	87	1,668
Jasper	3	398	100.0	2,045	(2)	3 282	(2)	16	350
Kershaw	9	1,511	89.8	5,726	745	254	145	43	1,173
Lancaster	8	1,851	90.3	6,482	1,904	1,182	137	35	953
Laurens	6	1,516	95.0	5,709	(2)	3 1,944	(2)	61	1,407
Lee	3	(x)	(x)	(x)	(x)	(x)	(x)	21	428
Lexington	8	931	(v)	(v)	(v)	(v)	(v)	67	1,484
McCormick	2	(x)	(x)	(x)	(x)	(x)	(x)	8	150
Marion	10	1,781	87.1	5,760	(2)	3 3,117	(2)	44	741
Marlboro	9	1,323	86.8	4,627	(2)	3 1,676	(2)	48	1,031
Newberry	6	1,031	90.1	4,412	(2)	3 1,113	(2)	49	987
Oconee	8	1,542	100.0	6,790	(2)	3 2,060	(2)	49	898
Orangeburg	16	3,174	95.2	14,867	(2)	3 3,200	(2)	90	2,043
Pickens	4	656	100.0	3,018	(2)	3 855	(2)	56	1,279
Richland	14	7,549	96.8	33,072	(2)	3 11,610	(2)	139	6,545
Saluda	2	(x)	(x)	(x)	(x)	(x)	(x)	28	343
Spartanburg	20	12,969	94.2	68,338	(2)	3 19,673	(2)	207	5,413
Sumter	8	2,326	81.1	8,719	(2)	3 1,622	(2)	48	1,958
Union	5	856	85.4	3,092	778	...	201	36	1,018
Williamsburg	6	1,347	94.1	5,977	(2)	3 2,334	(2)	37	755
York	10	2,826	93.4	10,579	(2)	3 4,807	(2)	65	2,087
South Dakota	608	60,981	81.0	176,327	(2)	3 64,113	(2)	1,236	43,179
Armstrong	...	...	...	...	...	...	...	...	...
Aurora	9	915	(v)	(v)	(v)	(v)	(v)	13	303
Beadle	15	1,706	86.2	5,982	(2)	3 1,251	(2)	30	1,046
Bennett	1	(x)	(x)	(x)	(x)	(x)	(x)	6	370
Bon Homme	15	1,152	(v)	(v)	(v)	(v)	(v)	20	402
Brookings	13	1,761	77.6	4,782	(2)	3 2,302	(2)	27	989
Brown	28	2,890	100.0	9,763	(2)	3 3,946	(2)	47	2,135
Brule	11	1,655	100.0	4,768	(2)	3 1,868	(2)	12	534
Buffalo	...	...	...	...	...	...	...	1	(x)
Butte	10	988	100.0	3,714	(2)	3 929	(2)	28	1,125
Campbell	2	(x)	(x)	(x)	(x)	(x)	(x)	7	167
Charles Mix	13	1,131	73.8	3,064	(2)	3 1,191	(2)	21	866
Clark	10	561	82.2	1,627	(2)	3 722	(2)	18	1,082
Clay	5	391	100.0	1,667	(2)	3 456	(2)	20	661
Codington	11	1,212	96.2	4,446	(2)	3 1,532	(2)	28	1,983
Corson	7	536	92.5	2,083	(2)	3 716	(2)	10	406
Custer	5	388	80.2	1,080	(2)	3 395	(2)	20	398
Davison	12	2,610	80.0	5,633	(2)	3 2,044	(2)	31	1,099
Day	10	547	100.0	1,933	(2)	3 804	(2)	29	1,660
Deuel	6	704	100.0	2,362	(2)	3 1,208	(2)	16	312
Dewey	7	358	73.5	1,027	(2)	3 191	(2)	12	319
Douglas	10	635	92.0	1,601	(2)	3 787	(2)	12	188
Edmunds	11	555	85.6	1,549	(2)	3 524	(2)	14	434
Fall River	11	947	100.0	3,623	(2)	3 1,181	(2)	24	691
Faulk	16	894	100.0	3,276	(2)	3 1,017	(2)	10	276
Grant	11	909	(v)	(v)	(v)	(v)	(v)	16	465
Gregory	11	976	81.4	2,331	(2)	3 1,318	(2)	20	494
Haakon	5	462	100.0	1,635	(2)	3 394	(2)	7	249
Hamlin	9	833	(v)	(v)	(v)	(v)	(v)	21	681
Hand	8	586	86.3	1,707	(2)	3 722	(2)	7	484
Hanson	6	404	84.2	1,007	(2)	3 495	(2)	7	106
Harding	2	(x)	(x)	(x)	(x)	(x)	(x)	5	51
Hughes	11	1,212	85.1	3,782	(2)	3 1,200	(2)	14	666
Hutchinson	14	1,281	(v)	(v)	(v)	(v)	(v)	24	463
Hyde	3	171	100.0	645	(2)	3 172	(2)	7	226
Jackson	6	322	81.7	1,040	(2)	3 275	(2)	19	547
Jerauld	7	664	(v)	(v)	(v)	(v)	(v)	6	156
Jones	5	419	84.5	1,509	(2)	3 288	(2)	11	332
Kingsbury	12	1,215	(v)	(v)	(v)	(v)	(v)	30	893
Lake	11	1,389	92.2	4,353	(2)	3 1,745	(2)	26	686
Lawrence	10	998	88.7	4,239	(2)	3 851	(2)	36	1,025
Lincoln	5	430	100.0	1,407	(2)	3 801	(2)	29	1,329
Lyman	11	723	(v)	(v)	(v)	(v)	(v)	14	278
McCook	13	887	89.7	2,377	(2)	3 1,193	(2)	18	504
McPherson	9	664	70.0	1,932	(2)	3 593	(2)	10	394
Marshall	10	588	100.0	1,927	(2)	3 942	(2)	25	781
Meade	6	486	(v)	(v)	(v)	(v)	(v)	23	742
Mellette	3	(x)	(x)	(x)	(x)	(x)	(x)	7	158
Miner	11	1,221	(v)	(v)	(v)	(v)	(v)	13	328
Minnehaha	30	6,428	87.4	21,801	(2)	3 7,400	(2)	94	3,718

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
South Dakota--Continued									
Moody	9	824	(v)	(v)	(v)	(v)	(v)	12	544
Pennington	22	3,970	70.0	9,675	(2)	3 1,714	(2)	73	2,698
Perkins	4	799	100.0	3,619	(2)	3 890	(2)	15	376
Potter	10	680	84.0	2,237	(2)	3 621	(2)	9	224
Roberts	15	963	70.1	2,382	(2)	3 1,149	(2)	33	900
Sanborn	6	358	100.0	1,143	(2)	3 699	(2)	7	328
Shannon	...	...	...	...	...	...	...	7	156
Spink	23	1,703	91.9	5,444	(2)	3 2,746	(2)	24	790
Stanley	...	...	...	...	...	...	...	3	75
Sully	4	(x)	(x)	(x)	(x)	(x)	(x)	5	120
Todd	1	(x)	(x)	(x)	(x)	(x)	(x)	7	98
Tripp	8	899	70.7	2,510	(2)	3 1,510	(2)	17	1,142
Turner	13	1,128	87.3	3,599	(2)	3 1,803	(2)	22	597
Union	7	743	(v)	(v)	(v)	(v)	(v)	22	835
Walworth	10	683	85.2	2,154	(2)	3 750	(2)	9	273
Washabaugh	...	...	...	...	...	...	...	2	(x)
Yankton	8	1,481	(v)	(v)	(v)	(v)	(v)	21	618
Ziebach	1	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Tennessee	343	133,505	94.2	585,042	(2)	3 142,221	(2)	3,211	112,731
Anderson	2	(x)	(x)	(x)	(x)	(x)	(x)	39	2,077
Bedford	5	1,242	79.9	4,214	858	45	263	30	786
Benton	1	(x)	(x)	(x)	(x)	(x)	(x)	15	214
Bledsoe	...	...	...	...	...	...	...	6	167
Blount	7	2,042	100.0	9,006	(2)	3 1,833	(2)	54	1,855
Bradley	6	2,066	(v)	(v)	(v)	(v)	(v)	45	1,113
Campbell	3	635	100.0	2,930	(2)	3 369	(2)	25	662
Cannon	...	...	...	...	...	...	...	9	126
Carroll	4	835	100.0	3,674	(2)	3 853	(2)	33	837
Carter	...	...	...	...	...	...	...	36	1,019
Cheatham	...	...	...	...	...	...	...	10	311
Chester	1	(x)	(x)	(x)	(x)	(x)	(x)	8	181
Claiborne	2	(x)	(x)	(x)	(x)	(x)	(x)	26	518
Clay	...	...	...	...	...	...	...	10	122
Cocke	3	600	100.0	2,374	321	125	52	26	568
Coffee	6	1,447	(v)	(v)	(v)	(v)	(v)	32	842
Crockett	1	(x)	(x)	(x)	(x)	(x)	(x)	18	418
Cumberland	2	(x)	(x)	(x)	(x)	(x)	(x)	17	434
Davidson	17	21,849	100.0	110,536	(2)	3 28,713	(2)	303	13,892
Decatur	...	...	...	...	...	...	...	9	265
De Kalb	...	...	...	...	...	...	...	13	178
Dickson	7	1,171	83.3	4,434	(2)	3 1,179	(2)	24	610
Dyer	9	2,456	91.0	8,989	(2)	3 6,840	(2)	28	1,380
Fayette	3	322	100.0	1,431	(2)	3 716	(2)	19	463
Fentress	1	(x)	(x)	(x)	(x)	(x)	(x)	12	194
Franklin	2	(x)	(x)	(x)	(x)	(x)	(x)	37	999
Gibson	11	2,772	82.7	8,945	(2)	3 3,831	(2)	57	1,714
Giles	6	1,515	100.0	6,325	(2)	3 1,856	(2)	33	934
Grainger	...	...	...	...	...	...	...	9	263
Greene	7	1,451	100.0	6,447	(2)	3 1,143	(2)	35	1,401
Grundy	1	(x)	(x)	(x)	(x)	(x)	(x)	15	420
Hamblen	8	2,929	83.1	10,252	(2)	3 2,604	(2)	32	1,172
Hamilton	14	11,918	91.2	48,741	(2)	3 13,056	(2)	237	9,898
Hancock	...	...	...	...	...	...	...	1	(x)
Hardeman	3	476	100.0	1,821	546	33	122	23	518
Hardin	1	(x)	(x)	(x)	(x)	(x)	(x)	21	442
Hawkins	1	(x)	(x)	(x)	(x)	(x)	(x)	23	643
Haywood	3	(x)	(x)	(x)	(x)	(x)	(x)	20	873
Henderson	4	902	100.0	3,827	(2)	3 1,470	(2)	11	283
Henry	6	980	88.0	3,331	800	289	435	32	867
Hickman	1	(x)	(x)	(x)	(x)	(x)	(x)	9	229
Houston	...	...	...	...	...	...	...	5	134
Humphreys	1	(x)	(x)	(x)	(x)	(x)	(x)	14	333
Jackson	...	...	...	...	...	...	...	5	54
Jefferson	...	...	...	...	...	...	...	24	393
Johnson	...	...	...	...	...	...	...	11	290
Knox	14	12,287	99.7	64,463	(2)	3 7,024	(2)	231	10,630
Lake	3	299	100.0	1,149	619	...	32	12	461
Lauderdale	1	(x)	(x)	(x)	(x)	(x)	(x)	20	670
Lawrence	3	478	100.0	1,793	666	15	114	36	765
Lewis	2	(x)	(x)	(x)	(x)	(x)	(x)	9	137
Lincoln	4	889	100.0	4,053	(2)	3 908	(2)	26	688
Loudon	2	(x)	(x)	(x)	(x)	(x)	(x)	38	784
McMinn	5	1,051	100.0	4,918	(2)	3 809	(2)	40	1,084
McNairy	5	964	100.0	4,568	(2)	3 841	(2)	26	756
Macon	...	...	...	...	...	...	...	8	87
Madison	12	3,040	100.0	13,425	(2)	3 2,569	(2)	61	2,367
Marion	3	413	100.0	2,056	(2)	3 406	(2)	34	1,005
Marshall	3	(x)	(x)	(x)	(x)	(x)	(x)	20	816
Maury	7	1,658	92.9	6,384	(2)	3 1,883	(2)	44	1,371

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Tennessee--Continued									
Meigs	...	...	...	...	...	...	...	4	121
Monroe	2	(x)	(x)	(x)	(x)	(x)	(x)	25	745
Montgomery	7	1,689	71.6	5,504	(2)	[3]1,266	(2)	32	1,023
Moore	...	...	...	...	...	...	...	3	88
Morgan	1	(x)	(x)	(x)	(x)	(x)	(x)	9	262
Obion	7	1,167	100.0	4,309	1,862	103	241	37	934
Overton	...	...	...	...	...	...	...	16	454
Perry	1	(x)	(x)	(x)	(x)	(x)	(x)	4	64
Pickett	...	...	...	...	...	...	...	1	(x)
Polk	2	(x)	(x)	(x)	(x)	(x)	(x)	12	302
Putnam	5	1,790	100.0	7,570	(2)	[3]2,060	(2)	47	1,401
Rhea	3	527	100.0	2,415	(2)	[3]492	(2)	14	458
Roane	6	2,081	100.0	5,368	(2)	[3]1,173	(2)	41	1,262
Robertson	7	1,055	91.6	3,854	(2)	[3]1,475	(2)	33	697
Rutherford	8	1,536	100.0	6,447	(2)	[3]1,681	(2)	52	1,710
Scott	1	(x)	(x)	(x)	(x)	(x)	(x)	9	260
Sequatchie	1	(x)	(x)	(x)	(x)	(x)	(x)	8	146
Sevier	3	636	100.0	2,417	484	146	75	25	857
Shelby	20	21,005	95.8	103,538	(2)	[3]20,592	(2)	353	17,176
Smith	4	661	75.6	2,254	334	59	20	12	256
Stewart	1	(x)	(x)	(x)	(x)	(x)	(x)	17	215
Sullivan	6	3,059	100.0	13,907	(2)	[3]2,614	(2)	71	3,489
Sumner	4	1,024	73.1	3,115	(2)	[3]1,146	(2)	36	743
Tipton	8	1,472	93.5	5,717	(2)	[3]1,869	(2)	23	759
Trousdale	1	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Unicoi	...	...	...	...	...	...	...	11	301
Union	...	...	...	...	...	...	...	3	77
Van Buren	...	...	...	...	...	...	...	1	(x)
Warren	3	590	100.0	2,695	328	31	78	24	564
Washington	9	4,664	100.0	20,768	(2)	[3]3,414	(2)	59	2,340
Wayne	...	...	...	...	...	...	...	12	277
Weakley	4	902	100.0	3,367	(2)	[3]1,673	(2)	33	862
White	5	931	100.0	5,150	(2)	[3]455	(2)	22	461
Williamson	4	628	100.0	2,916	697	159	88	21	649
Wilson	7	1,341	91.0	5,281	(2)	[3]1,515	(2)	34	1,010
Texas	2,047	410,903	92.2	2,172,826	(2)	[3]258,498	(2)	11,292	349,809
Anderson	7	755	100.0	4,277	(2)	[3]417	(2)	52	894
Andrews	1	(x)	(x)	(x)	(x)	(x)	(x)	8	172
Angelina	7	1,612	100.0	9,169	(2)	[3]1,323	(2)	44	1,588
Aransas	2	(x)	(x)	(x)	(x)	(x)	(x)	10	249
Archer	6	443	73.6	1,675	76	...	262	22	326
Armstrong	4	284	88.0	1,455	85	...	89	8	288
Atascosa	7	1,120	100.0	6,009	(2)	[3]1,097	(2)	31	644
Austin	8	644	93.5	3,612	(2)	[3]378	(2)	33	688
Bailey	9	1,449	92.7	6,096	497	1,920	102	13	425
Bandera	1	(x)	(x)	(x)	(x)	(x)	(x)	9	211
Bastrop	10	702	100.0	3,997	(2)	[3]515	(2)	28	728
Baylor	7	938	(v)	(v)	(v)	(v)	(v)	28	612
Bee	8	1,065	100.0	5,899	(2)	[3]531	(2)	30	582
Bell	16	2,398	96.5	13,818	(2)	[3]1,451	(2)	99	2,812
Bexar	18	13,030	96.2	76,254	(2)	[3]7,143	(2)	427	16,552
Blanco	2	(x)	(x)	(x)	(x)	(x)	(x)	14	309
Borden	...	...	...	...	...	...	...	3	28
Bosque	9	703	100.0	4,008	379	...	104	34	722
Bowie	12	2,515	100.0	13,424	1,010	42	228	77	2,510
Brazoria	16	2,253	96.1	12,967	(2)	[3]1,311	(2)	73	2,611
Brazos	7	1,209	96.5	7,507	(2)	[3]670	(2)	33	1,321
Brewster	5	(x)	(x)	(x)	(x)	(x)	(x)	10	357
Briscoe	5	313	(v)	(v)	(v)	(v)	(v)	7	136
Brooks	5	706	100.0	4,126	(2)	[3]389	(2)	10	643
Brown	11	1,547	92.0	8,356	(2)	[3]357	(2)	78	1,304
Burleson	5	388	100.0	2,135	(2)	[3]386	(2)	22	314
Burnet	6	530	100.0	3,060	(2)	[3]486	(2)	22	550
Caldwell	10	1,069	100.0	7,051	(2)	[3]810	(2)	36	862
Calhoun	6	435	100.0	2,868	125	...	283	11	271
Callahan	4	307	100.0	1,809	135	...	31	31	402
Cameron	31	8,619	(v)	(v)	(v)	(v)	(v)	96	3,627
Camp	4	259	76.1	982	146	...	28	12	253
Carson	7	385	(v)	(v)	(v)	(v)	(v)	28	838
Cass	9	987	92.7	4,961	(2)	[3]722	(2)	39	860
Castro	5	516	100.0	2,095	133	...	225	9	346
Chambers	2	(x)	(x)	(x)	(x)	(x)	(x)	13	359
Cherokee	12	1,677	100.0	10,452	(2)	[3]1,421	(2)	45	1,301
Childress	7	860	78.2	3,502	(2)	[3]309	(2)	30	861
Clay	5	425	83.3	1,986	96	...	125	30	544
Cochran	4	400	100.0	2,006	169	...	100	14	393

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage * (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Texas--Continued									
Coke	5	326	(v)	(v)	(v)	(v)	(v)	15	269
Coleman	13	898	89.1	4,289	(2)	[3]657	(2)	52	696
Collin	16	2,074	89.4	10,405	(2)	[3]1,851	(2)	68	1,477
Collingsworth	5	584	100.0	3,126	368	...	63	16	669
Colorado	12	1,204	100.0	7,011	(2)	[3]927	(2)	41	919
Comal	6	749	100.0	4,421	(2)	[3]398	(2)	24	605
Comanche	7	778	96.3	4,221	(2)	[3]556	(2)	33	411
Concho	5	357	100.0	1,568	232	...	4	14	375
Cooke	11	1,471	84.9	6,962	(2)	[3]701	(2)	46	1,505
Coryell	8	880	100.0	5,117	(2)	[3]662	(2)	35	406
Cottle	5	622	100.0	3,176	215	...	84	16	573
Crane	...	...	...	...	...	...	...	7	332
Crockett	2	(x)	(x)	(x)	(x)	(x)	(x)	4	201
Crosby	14	1,360	82.4	6,035	(2)	[3]373	(2)	22	589
Culberson	4	404	100.0	1,388	90	83	186	16	529
Dallam	6	555	100.0	3,210	117	...	165	24	827
Dallas	27	19,528	95.0	116,287	(2)	[3]4,456	(2)	606	27,403
Dawson	8	1,674	91.8	7,792	(2)	[3]720	(2)	40	1,539
Deaf Smith	7	1,090	(v)	(v)	(v)	(v)	(v)	13	585
Delta	3	391	100.0	1,978	(2)	[3]616	(2)	14	205
Denton	15	1,689	98.5	9,663	(2)	[3]715	(2)	92	2,433
De Witt	12	903	100.0	5,514	(2)	[3]948	(2)	37	1,006
Dickens	4	463	79.7	1,990	263	...	38	20	549
Dimmit	6	558	100.0	2,700	(2)	[3]921	(2)	13	278
Donley	6	415	100.0	2,361	(2)	[3]373	(2)	19	573
Duval	5	381	100.0	1,924	144	...	31	23	599
Eastland	16	1,394	97.3	7,833	(2)	[3]478	(2)	89	1,514
Ector	8	3,159	70.0	13,025	582	...	518	52	3,150
Edwards	...	...	...	...	...	...	...	5	100
Ellis	17	2,195	87.6	11,435	(2)	[3]1,551	(2)	97	2,470
El Paso	23	9,721	97.6	47,591	(2)	[3]7,654	(2)	188	5,845
Erath	10	1,082	100.0	6,215	(2)	[3]683	(2)	41	984
Falls	12	938	100.0	5,327	(2)	[3]840	(2)	32	642
Fannin	15	1,659	100.0	8,998	(2)	[3]2,064	(2)	71	1,112
Fayette	13	967	100.0	5,790	(2)	[3]774	(2)	53	1,186
Fisher	5	462	72.1	1,954	196	...	...	24	424
Floyd	11	1,193	75.0	4,590	(2)	[3]966	(2)	19	517
Foard	3	199	100.0	1,036	199	50	30	10	184
Fort Bend	10	1,405	95.4	8,430	(2)	[3]495	(2)	43	1,490
Franklin	...	...	...	...	...	...	...	11	189
Freestone	5	308	100.0	1,695	(2)	[3]252	(2)	30	553
Frio	6	438	100.0	2,550	(2)	[3]367	(2)	13	433
Gaines	9	994	(v)	(v)	(v)	(v)	(v)	26	937
Galveston	14	5,045	100.0	29,737	(2)	[3]3,106	(2)	104	5,742
Garza	3	361	100.0	2,073	197	...	72	13	381
Gillespie	8	886	100.0	5,192	(2)	[3]952	(2)	30	799
Glasscock	...	...	...	...	...	...	...	3	102
Goliad	4	222	100.0	1,247	(2)	[3]138	(2)	12	316
Gonzales	11	876	100.0	4,485	(2)	[3]1,601	(2)	33	764
Gray	11	1,377	74.3	5,372	(2)	[3]407	(2)	58	1,716
Grayson	19	2,857	96.4	15,842	(2)	[3]1,800	(2)	128	3,453
Gregg	11	3,362	70.2	14,131	(2)	[3]862	(2)	116	3,251
Grimes	7	570	100.0	3,562	(2)	[3]396	(2)	23	378
Guadalupe	6	825	100.0	4,837	(2)	[3]562	(2)	43	1,353
Hale	21	(x)	(x)	(x)	(x)	(x)	(x)	42	2,448
Hall	12	1,033	76.6	4,114	486	...	108	26	602
Hamilton	8	926	100.0	5,361	561	...	118	27	555
Hansford	6	206	100.0	1,149	(2)	[3]157	(2)	12	806
Hardeman	11	688	70.9	2,650	(2)	[3]319	(2)	32	567
Hardin	5	693	92.5	3,460	235	...	132	35	956
Harris	36	73,868	98.3	443,914	(2)	[3]22,548	(2)	790	34,563
Harrison	9	1,661	94.9	9,508	(2)	[3]609	(2)	67	2,054
Hartley	1	(x)	(x)	(x)	(x)	(x)	(x)	4	89
Haskell	7	739	87.1	3,380	361	...	98	34	722
Hays	9	889	100.0	5,484	(2)	[3]509	(2)	43	1,146
Hemphill	5	411	100.0	2,203	(2)	[3]270	(2)	8	231
Henderson	6	815	100.0	4,041	(2)	[3]827	(2)	46	994
Hidalgo	37	5,394	86.5	28,325	(2)	[3]3,288	(2)	126	4,563
Hill	17	1,897	82.6	8,819	(2)	[3]1,348	(2)	71	1,393
Hockley	8	2,241	70.8	7,796	1,011	...	477	41	1,288
Hood	5	406	100.0	2,393	(2)	[3]291	(2)	22	338
Hopkins	8	1,145	85.2	4,954	(2)	[3]828	(2)	31	356
Houston	9	789	100.0	4,469	(2)	[3]488	(2)	30	631
Howard	10	2,887	84.3	11,213	(2)	[3]2,792	(2)	55	1,607
Hudspeth	1	(x)	(x)	(x)	(x)	(x)	(x)	18	329
Hunt	13	1,636	96.6	8,537	(2)	[3]1,519	(2)	87	1,699
Hutchinson	7	1,541	96.8	7,596	194	...	603	39	1,737
Irion	2	(x)	(x)	(x)	(x)	(x)	(x)	8	172
Jack	7	658	90.6	2,443	(2)	[3]890	(2)	30	590
Jackson	4	526	100.0	2,917	165	...	254	16	565

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Texas--Continued									
Jasper	9	1,063	94.4	5,183	(2)	3744	(2)	21	742
Jeff Davis	...	...	...	...	...	...	...	5	99
Jefferson	20	11,218	98.5	67,836	(2)	32,838	(2)	236	7,937
Jim Hogg	6	684	100.0	3,223	(2)	3380	(2)	11	254
Jim Wells	9	1,814	100.0	9,791	(2)	31,147	(2)	42	1,543
Johnson	18	2,059	70.0	7,167	(2)	3947	(2)	66	1,354
Jones	15	1,061	87.2	5,258	(2)	3529	(2)	59	1,176
Karnes	10	1,216	92.6	6,820	(2)	3859	(2)	20	554
Kaufman	13	1,426	100.0	7,522	(2)	31,616	(2)	61	1,439
Kendall	6	535	100.0	3,239	(2)	3378	(2)	16	389
Kenedy	...	...	...	...	...	...	...	...	...
Kent	1	(x)	(x)	(x)	(x)	(x)	(x)	6	52
Kerr	7	964	100.0	5,562	(2)	31,175	(2)	26	676
Kimble	...	...	...	...	...	...	...	11	403
King	...	...	...	...	...	...	...	3	(x)
Kinney	1	(x)	(x)	(x)	(x)	(x)	(x)	5	135
Kleberg	5	846	100.0	5,002	(2)	3399	(2)	17	688
Knox	6	519	79.0	2,250	240	...	53	27	551
Lamar	9	1,973	100.0	11,120	(2)	31,970	(2)	61	1,389
Lamb	13	1,706	70.2	6,824	(2)	3635	(2)	34	1,257
Lampasas	7	683	100.0	4,010	(2)	3718	(2)	23	502
La Salle	5	255	100.0	1,562	(2)	3311	(2)	12	323
Lavaca	13	865	100.0	4,956	(2)	3718	(2)	36	780
Lee	6	492	100.0	2,931	(2)	3406	(2)	16	359
Leon	6	384	100.0	2,189	196	...	17	28	777
Liberty	16	1,725	96.4	9,708	(2)	31,163	(2)	57	1,674
Limestone	11	1,219	100.0	7,389	(2)	31,004	(2)	43	917
Lipscomb	9	629	70.5	2,263	(2)	3231	(2)	12	299
Live Oak	6	657	100.0	3,657	237	...	258	19	477
Llano	6	467	85.0	2,447	(2)	3408	(2)	16	317
Loving	...	...	...	...	...	...	...	...	...
Lubbock	18	6,370	98.0	34,063	(2)	33,206	(2)	136	5,985
Lynn	17	1,279	73.2	4,577	(2)	3469	(2)	22	477
McCulloch	13	1,128	99.5	5,331	(2)	31,028	(2)	43	498
McLennan	23	5,715	98.9	32,581	(2)	35,908	(2)	167	6,078
McMullen	...	...	...	...	...	...	...	2	(x)
Madison	6	507	100.0	3,432	(2)	3311	(2)	17	265
Marion	2	(x)	(x)	(x)	(x)	(x)	(x)	18	373
Martin	1	(x)	(x)	(x)	(x)	(x)	(x)	7	126
Mason	2	(x)	(x)	(x)	(x)	(x)	(x)	14	337
Matagorda	9	1,263	100.0	7,423	(2)	3431	(2)	34	1,162
Maverick	4	492	100.0	2,948	447	...	162	11	317
Medina	10	1,199	100.0	7,220	(2)	31,234	(2)	38	815
Menard	4	406	100.0	2,673	225	...	13	13	404
Midland	7	1,484	93.4	6,556	(2)	31,291	(2)	31	1,889
Milam	12	1,157	87.6	6,331	(2)	3906	(2)	54	1,126
Mills	4	352	100.0	2,005	278	...	50	24	339
Mitchell	8	830	89.9	4,388	(2)	3641	(2)	29	674
Montague	11	905	100.0	4,552	(2)	31,016	(2)	70	1,281
Montgomery	6	909	100.0	5,357	(2)	3644	(2)	35	1,169
Moore	4	(x)	(x)	(x)	(x)	(x)	(x)	14	638
Morris	3	(x)	(x)	(x)	(x)	(x)	(x)	11	207
Motley	6	316	75.9	1,276	188	...	54	10	206
Nacogdoches	9	1,275	99.8	7,271	(2)	3946	(2)	36	812
Navarro	15	1,798	96.3	9,668	(2)	31,341	(2)	70	1,616
Newton	2	(x)	(x)	(x)	(x)	(x)	(x)	17	376
Nolan	8	1,177	100.0	7,107	(2)	3598	(2)	48	1,504
Nueces	28	16,658	96.6	88,629	(2)	345,452	(2)	158	5,904
Ochiltree	7	618	92.7	2,872	(2)	3382	(2)	14	1,073
Oldham	5	393	73.5	1,761	100	...	37	13	390
Orange	6	1,350	100.0	7,380	(2)	3862	(2)	60	2,013
Palo Pinto	8	875	100.0	5,367	(2)	3390	(2)	59	940
Panola	6	870	100.0	4,604	(2)	3532	(2)	42	1,236
Parker	8	1,076	100.0	6,250	(2)	3584	(2)	58	904
Parmer	7	701	100.0	3,915	346	120	192	13	525
Pecos	6	581	75.9	2,178	65	...	134	29	899
Polk	7	913	90.1	4,215	(2)	3749	(2)	29	742
Potter	13	6,629	81.4	23,551	(2)	3523	(2)	138	6,390
Presidio	5	360	100.0	1,614	250	...	211	9	250
Rains	...	...	...	...	...	...	...	8	95
Randall	6	356	91.0	1,745	57	...	5	25	941
Reagan	3	(x)	(x)	(x)	(x)	(x)	(x)	6	364
Real	2	(x)	(x)	(x)	(x)	(x)	(x)	8	160
Red River	9	818	96.0	4,109	(2)	31,119	(2)	35	527
Reeves	11	1,729	93.2	5,914	420	20	1,485	27	762
Refugio	7	527	100.0	3,064	(2)	3419	(2)	18	634
Roberts	1	(x)	(x)	(x)	(x)	(x)	(x)	5	134
Robertson	11	750	77.3	3,424	(2)	3404	(2)	31	873
Rockwall	2	(x)	(x)	(x)	(x)	(x)	(x)	12	222
Runnels	16	1,472	86.0	6,835	(2)	31,238	(2)	35	704

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Texas--Continued									
Rusk	8	1,086	100.0	6,230	(2)	[3]473	(2)	89	1,856
Sabine	2	(x)	(x)	(x)	(x)	(x)	(x)	11	166
San Augustine	3	362	100.0	2,030	(2)	[3]240	(2)	11	239
San Jacinto	...	...	...	...	...	...	...	9	161
San Patricio	15	1,763	97.3	9,497	(2)	[3]2,057	(2)	62	1,908
San Saba	5	417	100.0	2,353	(2)	[3]408	(2)	21	355
Schleicher	3	189	100.0	1,014	136	...	1	10	223
Scurry	8	994	94.8	4,226	(2)	[3]538	(2)	26	757
Shackelford	8	531	77.0	1,936	95	...	114	17	374
Shelby	9	1,130	100.0	6,349	578	62	86	40	712
Sherman	6	451	100.0	2,265	134	...	355	4	379
Smith	13	2,294	92.2	11,569	(2)	[3]1,353	(2)	105	3,209
Somervell	...	...	...	...	...	...	...	8	158
Starr	4	479	100.0	2,393	219	...	300	17	391
Stephens	8	1,108	79.5	4,649	(2)	[3]598	(2)	27	736
Sterling	3	148	100.0	843	71	...	11	6	109
Stonewall	5	446	(v)	(v)	(v)	(v)	(v)	8	221
Sutton	3	412	100.0	1,965	170	...	300	7	270
Swisher	12	1,241	(v)	(v)	(v)	(v)	(v)	12	600
Tarrant	28	13,108	87.3	67,009	(2)	[3]7,385	(2)	537	16,897
Taylor	15	2,990	82.6	14,666	(2)	[3]788	(2)	112	3,427
Terrell	2	(x)	(x)	(x)	(x)	(x)	(x)	7	339
Terry	8	1,518	76.5	6,044	303	...	36	21	944
Throckmorton	3	189	100.0	965	147	...	59	12	284
Titus	9	(x)	(x)	(x)	(x)	(x)	(x)	30	735
Tom Green	10	2,934	73.9	12,698	(2)	[3]1,670	(2)	108	3,000
Travis	15	5,523	85.1	31,693	(2)	[3]1,742	(2)	172	6,222
Trinity	6	364	100.0	.2,136	(2)	[3]267	(2)	17	341
Tyler	5	586	84.1	2,538	223	...	228	21	591
Upshur	4	423	100.0	2,342	314	...	50	23	501
Upton	5	789	100.0	4,043	168	...	256	10	327
Uvalde	10	1,274	99.3	7,372	(2)	[3]1,062	(2)	30	883
Val Verde	5	753	100.0	4,369	(2)	[3]544	(2)	30	911
Van Zandt	7	537	100.0	2,848	(2)	[3]623	(2)	38	852
Victoria	8	1,729	100.0	12,117	(2)	[3]598	(2)	49	2,059
Walker	6	699	100.0	4,417	227	...	103	24	669
Waller	4	426	100.0	2,501	(2)	[3]232	(2)	17	474
Ward	6	1,433	100.0	6,193	(2)	[3]893	(2)	28	968
Washington	7	706	100.0	4,420	(2)	[3]525	(2)	32	757
Webb	9	2,129	73.4	9,629	(2)	[3]1,198	(2)	55	1,378
Wharton	12	1,876	(v)	(v)	(v)	(v)	(v)	46	1,571
Wheeler	8	932	100.0	5,121	281	...	139	33	874
Wichita	18	4,476	99.8	24,302	(2)	[3]1,907	(2)	166	5,148
Wilbarger	12	1,096	76.6	4,025	(2)	[3]345	(2)	46	1,152
Willacy	5	897	100.0	5,297	355	15	285	26	509
Williamson	16	2,002	100.0	11,570	(2)	[3]1,813	(2)	73	2,379
Wilson	7	583	100.0	3,358	(2)	[3]459	(2)	19	380
Winkler	2	(x)	(x)	(x)	(x)	(x)	(x)	14	836
Wise	8	721	94.4	3,818	(2)	[3]506	(2)	53	1,093
Wood	13	1,376	100.0	7,391	(2)	[3]1,154	(2)	45	1,086
Yoakum	...	...	...	...	...	...	...	12	375
Young	11	1,215	84.8	5,599	(2)	[3]263	(2)	51	1,155
Zapata	...	...	...	...	...	...	...	5	70
Zavala	4	306	100.0	1,657	195	20	166	12	236
Utah	180	41,178	92.8	153,054	(2)	[3]36,815	(2)	1,070	40,033
Beaver	5	473	82.2	1,398	(2)	[3]405	(2)	13	395
Box Elder	12	1,276	90.9	4,337	(2)	[3]1,438	(2)	54	1,611
Cache	12	1,653	93.5	5,850	(2)	[3]1,424	(2)	52	1,399
Carbon	8	1,287	100.0	4,992	(2)	[3]511	(2)	35	1,429
Daggett	...	...	...	...	...	...	...	...	...
Davis	3	2,028	100.0	9,451	(2)	[3]1,024	(2)	35	2,501
Duchesne	5	837	100.0	3,087	(2)	[3]687	(2)	23	734
Emery	3	229	100.0	996	(2)	[3]81	(2)	19	453
Garfield	1	(x)	(x)	(x)	(x)	(x)	(x)	9	184
Grand	3	537	100.0	2,039	(2)	[3]419	(2)	2	(x)
Iron	7	1,048	100.0	3,407	(2)	[3]1,543	(2)	22	777
Juab	7	554	100.0	2,093	(2)	[3]592	(2)	18	586
Kane	3	439	100.0	1,517	(2)	[3]406	(2)	14	369
Millard	8	872	100.0	3,142	(2)	[3]1,036	(2)	28	669
Morgan	1	(x)	(x)	(x)	(x)	(x)	(x)	4	(x)
Piute	2	(x)	(x)	(x)	(x)	(x)	(x)	8	85
Rich	...	...	...	...	...	...	...	5	234
Salt Lake	29	14,924	84.7	51,620	(2)	[3]13,046	(2)	331	14,115
San Juan	...	...	...	...	...	...	...	5	255
Sanpete	8	668	87.0	2,375	(2)	[3]445	(2)	26	601
Sevier	6	820	100.0	3,234	(2)	[3]636	(2)	28	810
Summit	8	531	100.0	1,906	(2)	[3]766	(2)	21	375
Tooele	11	1,204	100.0	4,713	(2)	[3]1,067	(2)	33	979
Uintah	3	550	100.0	1,957	(2)	[3]745	(2)	16	797
Utah	12	4,860	100.0	18,707	(2)	[3]4,794	(2)	118	4,546
Wasatch	6	537	100.0	2,439	(2)	[3]379	(2)	18	344
Washington	6	733	100.0	2,552	(2)	[3]1,171	(2)	32	902
Wayne	...	...	...	...	...	...	...	5	106
Weber	11	4,614	100.0	20,480	(2)	[3]3,859	(2)	96	4,485

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Vermont	71	26,096	99.0	80,186	34,663	41,599	2,407	663	17,638
Addison	2	(x)	(x)	(x)	(x)	(x)	(x)	32	1,143
Bennington	10	1,848	96.5	5,292	2,617	3,278	105	48	1,307
Caledonia	4	1,345	100.0	3,925	1,450	1,499	208	51	1,188
Chittenden	8	8,738	100.0	22,318	14,793	19,116	1,692	76	2,593
Essex	1	(x)	(x)	(x)	(x)	(x)	(x)	9	202
Franklin	3	740	100.0	3,114	395	954	28	58	1,499
Grand Isle	1	(x)	(x)	(x)	(x)	(x)	(x)	6	121
Lamoille	3	(x)	(x)	(x)	(x)	(x)	(x)	26	641
Orange	3	(x)	(x)	(x)	(x)	(x)	(x)	39	716
Orleans	6	1,232	100.0	3,901	1,047	1,373	23	39	836
Rutland	7	2,712	100.0	10,103	3,009	3,795	60	86	2,357
Washington	9	3,294	100.0	11,620	3,415	4,007	172	62	1,759
Windham	5	1,221	100.0	3,924	2,095	2,373	25	54	1,415
Windsor	9	2,922	100.0	9,751	3,243	3,611	49	77	1,861
Virginia	410	168,899	91.8	670,763	(2)	[3]309,090	(2)	4,083	125,686
Accomack	7	2,476	88.2	7,889	1,871	1,524	266	59	1,311
Albemarle	4	952	100.0	4,098	489	1,289	...	29	617
Alleghany	7	1,268	100.0	5,576	(2)	[3]609	(2)	42	1,145
Amelia	...	...	...	...	...	...	...	10	318
Amherst	...	...	...	...	...	...	...	25	393
Appomattox	1	(x)	(x)	(x)	(x)	(x)	(x)	23	425
Arlington[5]	6	15,711	70.7	55,429	1,129	3,854	130	69	4,933
Augusta	3	955	100.0	4,465	242	830	...	62	1,215
Bath	1	(x)	(x)	(x)	(x)	(x)	(x)	9	179
Bedford	3	436	100.0	2,054	234	317	...	36	831
Bland	...	...	...	...	...	...	...	14	191
Botetourt	1	(x)	(x)	(x)	(x)	(x)	(x)	31	652
Brunswick	2	(x)	(x)	(x)	(x)	(x)	(x)	41	683
Buchanan	2	(x)	(x)	(x)	(x)	(x)	(x)	21	465
Buckingham	1	(x)	(x)	(x)	(x)	(x)	(x)	8	168
Campbell	7	1,682	82.8	6,634	929	811	39	42	1,015
Caroline	2	(x)	(x)	(x)	(x)	(x)	(x)	25	630
Carroll	4	(x)	(x)	(x)	(x)	(x)	(x)	14	378
Charles City	...	...	...	...	...	...	...	1	(x)
Charlotte	2	(x)	(x)	(x)	(x)	(x)	(x)	27	417
Chesterfield	2	(x)	(x)	(x)	(x)	(x)	(x)	69	2,163
Clarke	1	(x)	(x)	(x)	(x)	(x)	(x)	15	331
Craig	1	(x)	(x)	(x)	(x)	(x)	(x)	8	124
Culpeper	7	1,275	73.3	4,310	(2)	[3]1,125	(2)	26	639
Cumberland	...	...	...	...	...	...	...	8	114
Dickenson	...	...	...	...	...	...	...	10	263
Dinwiddie	...	...	...	...	...	...	...	30	492
Elizabeth City	4	1,292	91.1	5,308	1,904	1,200	610	35	1,277
Essex	2	(x)	(x)	(x)	(x)	(x)	(x)	13	410
Fairfax	2	(x)	(x)	(x)	(x)	(x)	(x)	85	3,865
Fauquier	7	1,786	87.0	7,668	(2)	[3]2,128	(2)	22	622
Floyd	...	...	...	...	...	...	...	12	223
Fluvanna	2	(x)	(x)	(x)	(x)	(x)	(x)	9	220
Franklin	2	(x)	(x)	(x)	(x)	(x)	(x)	25	538
Frederick	4	(x)	(x)	(x)	(x)	(x)	(x)	18	802
Giles	3	584	100.0	2,680	164	330	145	21	632
Gloucester	3	(x)	(x)	(x)	(x)	(x)	(x)	14	245
Goochland	...	...	...	...	...	...	...	14	239
Grayson	2	(x)	(x)	(x)	(x)	(x)	(x)	45	977
Greene	...	...	...	...	...	...	...	5	86
Greensville	8	1,318	100.0	4,814	1,152	634	2	27	611
Halifax	7	1,520	100.0	6,096	1,395	581	...	65	1,546
Hanover	1	(x)	(x)	(x)	(x)	(x)	(x)	27	564
Henrico	5	3,867	91.8	19,808	1,344	2,155	...	49	1,437
Henry	4	633	(v)	(v)	(v)	(v)	(v)	46	898
Highland	...	...	...	...	...	...	...	8	129
Isle of Wight	2	(x)	(x)	(x)	(x)	(x)	(x)	28	532
James City	1	(x)	(x)	(x)	(x)	(x)	(x)	9	287
King and Queen	...	...	...	...	...	...	...	6	80
King George	...	...	...	...	...	...	...	9	253
King William	5	846	100.0	4,119	877	423	73	11	333
Lancaster	7	883	100.0	3,650	(2)	[3]1,779	(2)	22	230
Lee	1	(x)	(x)	(x)	(x)	(x)	(x)	32	693
Loudoun	4	649	100.0	2,444	783	767	11	28	702
Louisa	4	539	100.0	2,940	(2)	[3]526	(2)	21	424
Lunenburg	...	...	...	...	...	...	...	25	400
Madison	...	...	...	...	...	...	...	8	135
Mathews	4	605	100.0	2,884	(2)	[3]1,777	(2)	9	175
Mecklenburg	11	1,492	83.4	5,673	(2)	[3]2,030	(2)	93	1,965
Middlesex	1	(x)	(x)	(x)	(x)	(x)	(x)	10	151
Montgomery	2	(x)	(x)	(x)	(x)	(x)	(x)	27	946
Nansemond	2	(x)	(x)	(x)	(x)	(x)	(x)	37	623
Nelson	2	(x)	(x)	(x)	(x)	(x)	(x)	18	354
New Kent	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Norfolk	7	9,741	100.0	42,100	16,061	20,681	727	86	2,801
Northampton	2	(x)	(x)	(x)	(x)	(x)	(x)	43	559
Northumberland	2	(x)	(x)	(x)	(x)	(x)	(x)	25	479
Nottoway	4	1,009	100.0	5,371	534	357	43	17	449
Orange	3	(x)	(x)	(x)	(x)	(x)	(x)	25	534
Page	3	(x)	(x)	(x)	(x)	(x)	(x)	24	641

See footnotes at end of table.

Table 14D. PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Virginia--Continued									
Patrick	2	(x)	(x)	(x)	(x)	(x)	(x)	25	424
Pittsylvania	2	(x)	(x)	(x)	(x)	(x)	(x)	94	2,071
Powhatan	...	...	...	...	...	...	...	9	170
Prince Edward	6	865	100.0	4,326	(2)	[3]1,081	(2)	33	865
Prince George	...	...	...	...	...	...	...	22	314
Prince William	...	...	...	...	...	...	...	19	880
Princess Anne	3	493	100.0	2,082	531	906	11	49	1,651
Pulaski	5	922	100.0	4,119	446	223	77	33	1,127
Rappahannock	...	...	...	...	...	...	...	13	187
Richmond	2	(x)	(x)	(x)	(x)	(x)	(x)	15	387
Roanoke	...	...	...	...	...	...	...	46	1,509
Rockbridge	7	1,092	100.0	5,202	438	349	52	46	976
Rockingham	2	(x)	(x)	(x)	(x)	(x)	(x)	59	1,332
Russell	1	(x)	(x)	(x)	(x)	(x)	(x)	21	516
Scott	2	(x)	(x)	(x)	(x)	(x)	(x)	32	684
Shenandoah	5	913	100.0	4,643	(2)	[3]1,039	(2)	39	1,183
Smyth	4	793	100.0	3,975	172	267	28	41	1,124
Southampton	5	1,474	89.4	4,383	1,027	587	...	41	1,004
Spotsylvania	5	2,203	100.0	10,885	(2)	[3]2,843	(2)	19	355
Stafford	...	...	...	...	...	...	...	18	460
Surry	1	(x)	(x)	(x)	(x)	(x)	(x)	3	23
Sussex	4	967	100.0	4,283	524	338	...	20	365
Tazewell	6	2,030	100.0	8,975	207	83	934	25	995
Warren	5	1,438	89.8	3,317	762	2,565	174	23	821
Warwick	1	(x)	(x)	(x)	(x)	(x)	(x)	39	1,344
Washington	3	795	100.0	4,533	(2)	[3]321	(2)	47	1,223
Westmoreland	3	(x)	(x)	(x)	(x)	(x)	(x)	20	306
Wise	6	2,632	100.0	11,990	(2)	[3]1,486	(2)	49	1,988
Wythe	4	778	75.8	2,825	105	178	46	59	1,317
York	2	(x)	(x)	(x)	(x)	(x)	(x)	13	343
Independent cities (Not parts of counties)									
Alexandria	3	6,510	100.0	34,059	3,105	5,741	509	45	3,521
Bristol	4	931	100.0	4,570	(2)	[3]827	(2)	30	1,715
Buena Vista	...	...	...	...	...	...	...	10	127
Charlottesville	8	1,443	88.9	6,293	(2)	[3]1,691	(2)	39	1,746
Clifton Forge	2	(x)	(x)	(x)	(x)	(x)	(x)	10	310
Danville	8	3,120	100.0	15,218	(2)	[3]4,736	(2)	43	1,849
Fredericksburg	6	844	82.0	3,859	370	77	12	29	1,075
Hampton	1	(x)	(x)	(x)	(x)	(x)	(x)	10	334
Harrisonburg	5	1,518	100.0	7,408	906	350	59	17	660
Hopewell	2	(x)	(x)	(x)	(x)	(x)	(x)	16	450
Lynchburg	8	2,661	100.0	11,175	(2)	[3]4,064	(2)	45	2,314
Martinsville	3	1,095	100.0	5,177	435	820	164	32	924
Newport News	11	5,414	95.2	20,626	(2)	[3]15,461	(2)	59	1,507
Norfolk	4	(x)	(x)	(x)	(x)	(x)	(x)	163	7,401
Petersburg	7	2,925	100.0	12,196	2,795	3,298	24	41	1,621
Portsmouth	6	3,995	100.0	10,267	(2)	[3]17,665	(2)	58	2,546
Radford	4	803	100.0	3,577	(2)	[3]892	(2)	9	327
Richmond	16	23,784	96.0	94,277	(2)	[3]74,253	(2)	288	12,610
Roanoke	17	5,106	99.7	23,313	(2)	[3]7,523	(2)	127	4,885
South Norfolk	2	(x)	(x)	(x)	(x)	(x)	(x)	12	324
Staunton	6	1,548	100.0	7,355	(2)	[3]1,094	(2)	36	946
Suffolk	3	539	100.0	2,682	(2)	[3]849	(2)	19	790
Waynesboro	2	(x)	(x)	(x)	(x)	(x)	(x)	24	867
Williamsburg	2	(x)	(x)	(x)	(x)	(x)	(x)	12	360
Winchester	6	1,791	93.8	8,773	828	1,054	93	28	1,344
Washington	609	198,913	98.3	623,941	(2)	[3]534,824	(2)	3,550	122,659
Adams	16	1,144	100.0	3,639	(2)	[3]2,315	(2)	17	827
Asotin	2	(x)	(x)	(x)	(x)	(x)	(x)	14	412
Benton	8	2,915	96.0	9,369	(2)	[3]5,274	(2)	45	3,143
Chelan	21	3,617	91.4	10,985	(2)	[3]8,188	(2)	74	2,457
Clallam	14	2,783	100.0	8,582	(2)	[3]3,300	(2)	49	1,380
Clark	13	4,380	92.6	15,270	(2)	[3]9,431	(2)	118	3,926
Columbia	7	(x)	(x)	(x)	(x)	(x)	(x)	10	157
Cowlitz	14	5,220	97.2	13,856	(2)	[3]9,546	(2)	85	3,269
Douglas	4	341	100.0	868	(2)	[3]853	(2)	13	231
Ferry	3	(x)	(x)	(x)	(x)	(x)	(x)	5	41
Franklin	10	1,898	100.0	6,817	(2)	[3]3,664	(2)	21	1,021
Garfield	4	(x)	(x)	(x)	(x)	(x)	(x)	7	(x)
Grant	21	2,107	100.0	6,346	(2)	[3]4,826	(2)	48	1,832
Grays Harbor	22	5,837	100.0	17,937	(2)	[3]15,102	(2)	107	2,828
Island	5	575	100.0	1,883	(2)	[3]1,750	(2)	15	385
Jefferson	5	572	95.3	1,806	(2)	[3]1,643	(2)	15	407
King	49	64,326	99.0	199,334	(2)	[3]214,633	(2)	980	36,854
Kitsap	15	4,524	100.0	13,644	(2)	[3]14,539	(2)	90	2,741
Kittitas	18	3,127	83.4	8,677	(2)	[3]4,177	(2)	59	2,167
Klickitat	11	1,479	100.0	5,149	(2)	[3]2,730	(2)	24	784
Lewis	19	3,681	100.0	12,930	(2)	[3]6,724	(2)	87	2,412
Lincoln	25	1,940	100.0	5,865	(2)	[3]4,218	(2)	28	1,554
Mason	6	1,110	100.0	3,641	(2)	[3]2,437	(2)	28	737
Okanogan	16	2,065	100.0	7,114	(2)	[3]3,514	(2)	41	1,612
Pacific	16	2,046	90.3	6,340	(2)	[3]4,557	(2)	39	947
Pend Oreille	8	687	100.0	2,402	(2)	[3]1,135	(2)	19	276
Pierce	33	20,809	100.0	59,840	(2)	[3]65,453	(2)	352	11,348

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage [2] (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Washington--Continued									
San Juan	8	360	100.0	1,002	(2)	[3]1,302	(2)	1	
Skagit	19	3,899	99.9	13,483	(2)	[3]9,078	(2)	84	2,578
Skamania	3	345	100.0	1,242	(2)	[3]818	(2)	9	173
Snohomish	28	10,109	100.0	26,941	(2)	[3]30,586	(2)	202	5,654
Spokane	31	17,547	96.6	60,674	(2)	[3]37,848	(2)	299	10,937
Stevens	14	1,281	100.0	4,518	(2)	[3]1,637	(2)	31	652
Thurston	11	3,115	97.7	12,102	(2)	[3]6,275	(2)	84	2,641
Wahkiakum	3	229	100.0	851	(2)	[3]556	(2)	8	280
Walla Walla	15	3,030	100.0	10,431	(2)	[3]6,367	(2)	62	2,502
Whatcom	16	4,943	100.0	16,381	(2)	[3]11,566	(2)	106	3,222
Whitman	37	3,078	100.0	8,673	(2)	[3]6,855	(2)	50	1,750
Yakima	39	12,582	97.8	41,929	(2)	[3]23,089	(2)	224	8,006
West Virginia	175	72,092	88.6	313,132	(2)	[3]40,582	(2)	2,198	64,139
Barbour	1	(x)	(x)	(x)	(x)	(x)	(x)	29	640
Berkeley	6	1,254	100.0	6,011	(2)	[3]2,356	(2)	37	1,025
Boone	4	917	88.8	3,840	59	...	381	35	1,067
Braxton	2	(x)	(x)	(x)	(x)	(x)	(x)	20	485
Brooke	2	(x)	(x)	(x)	(x)	(x)	(x)	26	807
Cabell	9	5,185	100.0	28,718	3 7	38	293	106	3,542
Calhoun	...	...	...	...	...	...	...	10	113
Clay	...	...	...	...	...	...	...	12	292
Doddridge	...	...	...	...	...	...	...	11	248
Fayette	4	3,760	98.9	20,292	157	13	1,023	75	2,598
Gilmer	...	...	...	...	...	...	...	10	170
Grant	4	705	100.0	5,161	296	...	15	21	335
Greenbrier	4	1,340	87.6	5,010	228	117	713	57	1,717
Hampshire	...	...	...	...	...	...	...	28	471
Hancock	2	(x)	(x)	(x)	(x)	(x)	(x)	30	1,054
Hardy	1	(x)	(x)	(x)	(x)	(x)	(x)	12	213
Harrison	9	3,141	93.9	13,551	(2)	[3]2,629	(2)	102	3,330
Jackson	...	...	...	...	...	...	...	23	515
Jefferson	3	(x)	(x)	(x)	(x)	(x)	(x)	24	581
Kanawha	14	12,424	87.9	55,670	747	60	3,978	247	9,426
Lewis	4	787	83.6	3,172	129	43	69	24	639
Lincoln	...	...	...	...	...	...	...	23	468
Logan	5	2,412	100.0	9,457	258	451	499	57	2,285
McDowell	4	1,381	100.0	5,337	80	18	284	53	2,428
Marion	6	3,769	94.7	16,448	(2)	[3]2,126	(2)	91	2,699
Marshall	2	(x)	(x)	(x)	(x)	(x)	(x)	47	987
Mason	2	320	92.2	1,663	92	3	96	26	587
Mercer	7	2,500	100.0	10,084	341	546	599	77	2,744
Mineral	3	(x)	(x)	(x)	(x)	(x)	(x)	34	577
Mingo	4	1,038	100.0	4,274	83	137	31	48	1,095
Monongalia	6	3,479	100.0	17,611	(2)	[3]1,548	(2)	65	2,017
Monroe	1	(x)	(x)	(x)	(x)	(x)	(x)	21	427
Morgan	1	(x)	(x)	(x)	(x)	(x)	(x)	13	257
Nicholas	4	968	100.0	4,065	102	218	424	26	888
Ohio	9	5,707	98.1	29,355	(2)	[3]10,073	(2)	79	2,603
Pendleton	...	...	...	...	...	...	...	23	348
Pleasants	1	(x)	(x)	(x)	(x)	(x)	(x)	11	288
Pocahontas	2	(x)	(x)	(x)	(x)	(x)	(x)	30	489
Preston	2	(x)	(x)	(x)	(x)	(x)	(x)	50	1,045
Putman	...	...	...	...	...	...	...	18	406
Raleigh	9	3,789	90.7	14,099	375	10	1,857	81	2,869
Randolph	7	1,611	100.0	7,758	(2)	[3]996	(2)	52	1,077
Ritchie	2	(x)	(x)	(x)	(x)	(x)	(x)	18	347
Roane	4	399	100.0	1,981	82	...	15	31	546
Summers	2	(x)	(x)	(x)	(x)	(x)	(x)	19	398
Taylor	...	...	...	...	...	...	...	21	614
Tucker	...	...	...	...	...	...	...	16	241
Tyler	1	(x)	(x)	(x)	(x)	(x)	(x)	21	368
Upshur	2	(x)	(x)	(x)	(x)	(x)	(x)	24	499
Wayne	2	(x)	(x)	(x)	(x)	(x)	(x)	28	58
Webster	1	(x)	(x)	(x)	(x)	(x)	(x)	13	401
Wetzel	4	335	100.0	1,710	(2)	[3]161	(2)	35	769
Wirt	...	...	...	...	...	...	...	6	120
Wood	8	4,081	83.9	18,518	506	25	418	77	2,574
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	25	624
Wisconsin	1,209	223,787	87.7	714,435	(2)	[3]320,566	(2)	4,560	152,155
Adams	2	(x)	(x)	(x)	(x)	(x)	(x)	13	212
Ashland	11	1,397	84.0	4,335	(2)	[3]1,755	(2)	31	761
Barron	28	3,805	77.2	9,897	(2)	[3]4,679	(2)	59	1,454
Bayfield	7	480	100.0	1,757	(2)	[3]859	(2)	18	340
Brown	22	8,673	100.0	32,477	(2)	[3]11,087	(2)	129	5,115
Buffalo	10	1,252	(v)	(v)	(v)	(v)	(v)	18	420
Burnett	8	573	(v)	(v)	(v)	(v)	(v)	15	3
Calumet	13	1,768	90.3	5,431	(2)	[3]2,339	(2)	21	08
Chippewa	22	2,001	82.5	5,[illegible]	(2)	[3]2,[illegible]	(2)	47	1,98[illegible]
Clark	20	1,669	9[illegible].4	5,938	(2)	[3]2,[illegible]04	(2)	53	96[illegible]
Columbia	23	3,176	98.0	11,305	(2)	[3]4,637	(2)	72	2,49[illegible]
Crawford	9	1,024	89.8	[illegible],186	(2)	[3]1,655	(2)	36	27
Dane	40	14,558	70.1	35,099	(2)	[3]9,143	(2)	224	[illegible],725
Dodg [illegible]	23	3,439	74.8	8,2[illegible]	(2)	[3]3,478	(2)	81	2,111
Door	12	1,729	98.0	6,017	(2)	[3]2,887	(2)	35	963
Douglas	9	1,[illegible]07	92.5	5,43[illegible]	(2)	[3]3,[illegible]69	(2)	76	2,395

See footnotes at [illegible]nd of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold						
	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Number	Sales, entire year (Thousand dollars)
Wisconsin--Continued									
Dunn	22	2,913	70.0	5,535	(2)	[3]2,366	(2)	47	1,542
Eau Claire	17	4,200	92.4	11,818	(2)	[3]6,453	(2)	64	2,306
Florence	1	(x)	(x)	(x)	(x)	(x)	(x)	8	159
Fond du Lac	32	5,218	98.8	18,382	(2)	[3]14,599	(2)	86	2,971
Forest	7	686	73.2	1,884	(2)	[3]679	(2)	17	405
Grant	35	4,097	86.4	13,104	(2)	[3]6,476	(2)	71	1,684
Green	21	2,873	90.2	9,545	(2)	[3]3,282	(2)	42	1,284
Green Lake	12	1,350	84.0	4,155	(2)	[3]1,916	(2)	26	634
Iowa	14	1,241	88.6	4,029	(2)	[3]1,710	(2)	40	854
Iron	4	656	100.0	2,326	(2)	[3]1,228	(2)	23	404
Jackson	9	1,206	85.6	3,883	(2)	[3]1,079	(2)	31	793
Jefferson	25	3,858	83.3	10,664	(2)	[3]6,632	(2)	67	2,057
Juneau	14	1,767	87.6	5,707	(2)	[3]2,802	(2)	39	1,230
Kenosha	12	3,003	82.6	7,587	(2)	[3]3,735	(2)	92	3,031
Kewaunee	10	1,111	100.0	3,698	(2)	[3]1,579	(2)	13	344
La Crosse	18	4,921	83.8	13,550	(2)	[3]4,999	(2)	82	3,425
Lafayette	15	1,427	85.1	4,160	(2)	[3]2,376	(2)	35	1,107
Langlade	10	1,541	100.0	5,738	(2)	[3]2,213	(2)	37	1,221
Lincoln	12	1,526	94.6	4,934	(2)	[3]2,684	(2)	37	1,226
Manitowoc	27	3,988	84.5	11,097	(2)	[3]4,550	(2)	66	2,188
Marathon	27	4,766	98.6	16,580	(2)	[3]7,886	(2)	98	3,143
Marinette	16	2,039	74.1	5,223	(2)	[3]1,901	(2)	47	1,397
Marquette	5	470	73.2	1,258	(2)	[3]473	(2)	25	364
Milwaukee	47	43,559	90.8	170,670	(2)	[3]47,202	(2)	797	32,830
Monroe	20	2,693	83.6	8,141	(2)	[3]3,159	(2)	52	1,748
Oconto	12	1,277	100.0	4,218	(2)	[3]1,673	(2)	49	1,251
Oneida	16	1,986	93.2	6,786	(2)	[3]2,969	(2)	59	1,358
Outagamie	19	4,147	100.0	13,103	(2)	[3]7,495	(2)	86	3,850
Ozaukee	9	1,522	100.0	5,427	(2)	[3]2,696	(2)	33	1,151
Pepin	9	885	83.3	2,577	(2)	[3]1,223	(2)	11	317
Pierce	13	1,455	88.3	3,918	(2)	[3]2,765	(2)	35	900
Polk	23	1,982	74.1	5,193	(2)	[3]2,674	(2)	59	1,371
Portage	12	2,040	96.9	7,136	(2)	[3]3,360	(2)	52	1,187
Price	13	1,493	91.1	4,403	(2)	[3]1,717	(2)	24	677
Racine	26	6,787	88.7	20,584	(2)	[3]9,212	(2)	130	5,428
Richland	8	946	100.0	3,325	(2)	[3]1,229	(2)	37	722
Rock	36	6,053	80.0	14,99	(2)	[3]18,529	(2)	122	4,533
Rusk	9	1,050	70.1	2,626	(2)	[3]1,138	(2)	25	442
St. Croix	19	1,992	79.1	5,546	(2)	[3]3,207	(2)	37	1,024
Sauk	22	2,799	84.7	8,161	(2)	[3]3,868	(2)	67	1,766
Sawyer	7	705	7 .6	2,298	(2)	[3]548	(2)	21	419
Shawano	21	2,107	97.6	8,308	(2)	[3]4,092	(2)	54	1,315
Sheboygan	24	4,335	95.2	12,754	(2)	[3]8,335	(2)	102	3,536
Taylor	10	988	90.9	3,164	(2)	[3]1,519	(2)	26	580
Trempealeau	21	1,842	82.0	7,194	(2)	[3]2,358	(2)	48	1,105
Vernon	15	2,157	92.8	6,579	(2)	[3]2,677	(2)	52	1,255
Vilas	6	687	100.0	2,335	(2)	[3]1,236	(2)	31	663
Walworth	28	3,459	92.1	11,190	(2)	[3]6,478	(2)	71	2,895
Washburn	10	914	92.9	3,090	(2)	[3]1,089	(2)	32	652
Washington	23	3,364	94.0	10,663	(2)	[3]4,979	(2)	44	1,402
Waukesha	26	6,339	84.4	17,617	(2)	[3]9,955	(2)	130	3,987
Waupaca	25	2,939	88.9	9,256	(2)	[3]3,701	(2)	74	2,922
Waushara	12	881	94.8	3,305	(2)	[3]1,213	(2)	34	834
Winnebago	20	4,277	96.0	11,951	(2)	[3]8,473	(2)	100	4,285
Wood	24	3,645	97.3	13,716	(2)	[3]5,218	(2)	65	2,415
Wyoming	179	25,265	81.5	82,935	(2)	[3]20,516	(2)	635	28,008
Albany	6	856	94.7	4,159	95	74	88	42	1,869
Big Horn	9	1,061	90.8	2,299	(2)	[3]704	(2)	30	1,124
Campbell	4	311	100.0	1,264	169	109	251	16	997
Carbon	12	2,609	96.5	10,378	(2)	[3]2,207	(2)	38	2,110
Converse	7	502	88.2	2,144	(2)	[3]422	(2)	21	782
Crook	2	(x)	(x)	(x)	(x)	(x)	(x)	12	1,074
Fremont	15	2,224	89.5	6,755	(2)	[3]2,164	(2)	42	1,458
Goshen	10	833	95.4	3,063	(2)	[3]1,250	(2)	26	1,206
Hot Springs	6	680	100.0	2,490	(2)	[3]988	(2)	12	359
Johnson	4	218	100.0	991	(2)	[3]128	(2)	15	476
Laramie	14	2,914	91.5	10,600	(2)	[3]1,938	(2)	50	2,722
Lincoln	12	1,146	76.8	2,906	(2)	[3]1,285	(2)	37	1,009
Natrona	11	3,629	(v)	(v)	(v)	(v)	(v)	58	2,491
Niobrara	5	426	100.0	1,750	(2)	[3]406	(2)	23	1,143
Park	9	1,186	(v)	(v)	(v)	(v)	(v)	30	1,687
Platte	12	824	85.1	2,599	(2)	[3]991	(2)	33	1,089
Sheridan	10	1,372	100.0	5,954	(2)	[3]1,087	(2)	42	1,518
Sublette	2	(x)	(x)	(x)	(x)	(x)	(x)	12	299
Sweetwater	9	1,839	88.2	6,674	(2)	[3]691	(2)	38	2,029
Teton	6	345	84.9	1,076	(2)	[3]221	(2)	10	577
Uinta	4	348	100.0	1,037	(2)	[3]208	(2)	24	735
Washakie	6	494	77.5	1,693	(2)	[3]579	(2)	12	630
Weston	4	1,214	90.4	3,584	805	1,172	252	12	624
Yellowstone National Park (part)[4]	...	...	...	...	...	...	...	...	...

* Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.
v Insufficient analysis of gallonage sales to show separately.
x Withheld to avoid disclosure.
[1] Includes commodities other than petroleum products.
[2] Included under heading "Light heating oils."
[3] Includes: a, Kerosene, range oil, No. 1 fuel oil; b, Light heating oils; and c, Light Diesel type fuel oil.
[4] Located in Idaho, Montana, and Wyoming.
[5] Classified as urban under special rule.

Table 14E.—DISTRIBUTING TERMINALS AND DISTRICT OFFICES—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division and State	Distributing terminals (exc. liquefied petroleum gas terminals)									District office sales
	Total		Reporting number of gallons sold							
	Number	Sales (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)	(Thousand dollars)
United States, total	733	2,160,579	94.2	12,767,065	7,088,180	1,565,065	3,313,439	597,869	202,512	1,586,628
Refiner-marketer terminals	494	1,458,723	99.3	9,148,973	5,695,224	1,014,603	1,906,822	394,206	138,118	n.a.
Other terminals	239	701,856	83.5	3,618,092	1,392,956	550,462	1,406,617	203,663	64,394	n.a.
New England	69	(x)	88.9	2,137,701	790,588	499,492	774,434	51,437	21,750	128,214
Maine	11	31,981	100.0	223,070	93,365	67,083	57,538	5,084	...	...
New Hampshire	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rhode Island	10	58,997	100.0	393,196	146,972	88,827	154,296	3,101	...	...
Connecticut	20	100,129	64.2	441,506	200,653	71,984	140,802	6,317	21,750	783
Middle Atlantic	223	719,828	94.3	4,361,713	2,037,657	409,356	1,668,965	179,938	65,797	479,887
New York	106	312,277	89.4	1,826,539	790,021	147,841	734,853	145,128	8,696	377,308
New Jersey	39	228,740	96.9	1,372,355	408,021	229,197	689,983	13,614	31,540	(x)
Pennsylvania	78	178,811	100.0	1,162,819	839,615	32,318	244,129	21,196	25,561	(x)
East North Central	128	380,066	96.4	1,943,809	1,396,995	172,669	307,273	63,875	2,997	272,051
Ohio	41	123,288	100.0	647,844	547,577	22,824	69,978	6,035	1,430	58,930
Indiana	13	40,509	100.0	301,637	158,720	45,570	65,788	31,429	130	(x)
Illinois	28	76,791	88.4	311,385	173,962	48,960	79,806	7,508	1,149	(x)
Michigan	35	124,914	96.1	592,293	441,730	51,370	81,696	17,319	178	(x)
Wisconsin	11	14,564	100.0	90,650	75,006	3,945	10,005	1,584	110	...
West North Central	38	115,982	91.8	787,598	581,611	98,367	73,658	15,025	18,937	135,748
Minnesota	11	49,859	100.0	323,592	209,713	44,712	41,527	8,703	18,937	43,091
Iowa	11	18,850	65.6	92,594	74,132	12,194	5,029	1,239	...	4,473
Missouri	10	37,968	93.3	297,996	241,426	25,377	26,896	4,297	...	(x)
North Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic	117	215,195	92.5	1,304,757	809,303	172,780	205,402	80,668	36,604	142,460
Delaware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	11	26,249	100.0	194,386	82,017	18,993	88,547	4,829	...	(x)
District of Columbia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia	18	38,621	93.6	247,391	123,536	42,049	50,920	21,886	9,000	(x)
West Virginia	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Caroline	20	43,084	96.1	327,657	218,052	60,181	31,037	16,103	2,284	(x)
South Caroline	10	21,574	100.0	132,547	88,961	24,081	7,920	4,604	6,981	(x)
Georgia	10	14,526	100.0	83,824	52,518	10,504	14,436	6,366	...	(x)
Florida	36	48,164	82.7	202,150	143,158	14,835	8,187	22,330	13,640	(x)
East South Central	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky	13	14,540	100.0	102,090	62,286	2,736	4,169	2,346	30,553	(x)
Tennessee	15	30,660	100.0	189,782	158,409	20,292	3,350	7,731	...	(x)
Alabama	9	13,013	93.8	96,116	67,654	15,421	200	12,841	...	...
Mississippi	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	49	137,986	97.6	845,009	660,268	64,174	33,213	73,092	14,262	131,612
Arkansas	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	17	38,624	100.0	215,186	132,897	18,299	3,863	53,207	6,920	(x)
Oklahoma	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	24	77,429	95.8	505,574	437,038	15,984	29,350	15,860	7,342	91,853
Mountain	7	7,520	98.3	36,596	32,787	2,372	1,993	2,189	...	32,794
Montana	...	...	...	...	...	...	...	...	...	...
Idaho	...	...	...	...	...	...	...	...	...	...
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	...	...	...	...	...	...	...	...	...	...
Pacific	52	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington	15	30,959	100.0	232,777	83,552	34,205	65,629	49,185	206	15,158
Oregon	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	33	111,286	98.1	588,231	335,120	66,144	129,696	45,895	11,406	213,590

* Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.
x Withheld to avoid disclosure.
n.a. Not available or not applicable.

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
United States, total	29,127	8,914,291	7,766,617	3,651,527	1,079,220	1,880,498	1,155,372
Refiner-marketer stations	19,053	6,044,269	6,048,364	2,987,855	852,043	1,390,540	817,926
Other stations	10,074	2,870,022	1,718,253	663,672	227,177	489,958	337,446
New England	651	725,029	885,046	261,689	212,471	311,615	99,271
Refiner-marketer stations	362	466,925	639,797	218,086	160,207	217,064	44,440
Other stations	289	258,104	245,249	43,603	52,264	94,551	54,831
Middle Atlantic	1,783	1,693,046	1,724,362	650,263	208,869	629,090	236,140
Refiner-marketer stations	967	1,178,339	1,358,964	580,145	155,583	484,631	138,605
Other stations	816	514,707	365,398	70,118	53,286	144,459	97,535
East North Central	5,957	1,838,775	1,209,396	654,358	164,496	308,835	81,707
Refiner-marketer stations	3,934	1,263,675	916,549	534,572	140,649	205,784	35,544
Other stations	2,023	575,100	292,847	119,786	23,847	103,051	46,163
West North Central	7,599	995,835	705,888	348,458	135,734	175,399	46,297
Refiner-marketer stations	4,670	523,768	464,379	224,363	107,297	107,446	25,273
Other stations	2,929	472,067	241,509	124,095	28,437	67,953	21,024
South Atlantic	2,908	1,101,244	1,321,058	703,684	193,947	224,744	198,683
Refiner-marketer stations	1,724	727,955	1,032,898	557,185	154,722	188,875	132,116
Other stations	1,184	373,289	288,160	146,499	39,225	35,869	66,567
East South Central	1,656	451,159	354,056	226,946	50,967	30,363	45,780
Refiner-marketer stations	868	247,208	220,443	145,822	32,083	18,487	24,051
Other stations	788	203,951	133,613	81,124	18,884	11,876	21,729
West South Central	3,841	725,221	639,159	361,419	81,344	44,147	152,249
Refiner-marketer stations	2,928	541,108	569,954	324,350	73,432	30,657	141,515
Other stations	913	184,113	69,205	37,069	7,912	13,490	10,734
Mountain	2,195	342,011	121,804	76,401	8,555	21,760	15,088
Refiner-marketer stations	1,543	227,841	89,297	56,870	6,516	15,097	10,814
Other stations	652	114,170	32,507	19,531	2,039	6,663	4,274
Pacific	2,537	1,041,971	805,848	368,309	22,837	134,545	280,157
Refiner-marketer stations	2,057	867,450	756,083	346,462	21,554	122,499	265,568
Other stations	480	174,521	49,765	21,847	1,283	12,046	14,589
New England:							
Maine	148	81,440	157,459	58,103	45,454	46,517	7,385
Refiner-marketer stations	85	56,647	145,205	54,606	40,052	43,250	7,297
Other stations	63	24,793	12,254	3,497	5,402	3,267	88
New Hampshire	84	34,496	38,635	14,460	9,592	13,914	669
Refiner-marketer stations	52	27,242	35,274	13,067	8,700	12,863	644
Other stations	32	7,254	3,361	1,393	892	1,051	25
Vermont	71	26,096	46,548	15,630	12,271	18,451	196
Refiner-marketer stations	51	19,593	45,197	14,958	11,978	18,068	193
Other stations	20	6,503	1,351	672	293	383	3
Massachusetts	192	294,561	264,316	71,764	66,589	101,129	24,834
Refiner-marketer stations	100	197,169	172,652	51,487	40,937	63,998	16,230
Other stations	92	97,392	91,664	20,277	25,652	37,131	8,604
Rhode Island	38	90,616	142,993	46,251	40,643	38,987	17,112
Refiner-marketer stations	18	73,338	126,041	41,174	34,604	33,176	17,087
Other stations	20	17,278	16,952	5,077	6,039	5,811	25
Connecticut	118	197,820	235,095	55,481	37,922	92,617	49,075
Refiner-marketer stations	56	92,936	115,428	42,794	23,936	45,709	2,989
Other stations	62	104,884	119,667	12,687	13,986	46,908	46,086
Middle Atlantic:							
New York	805	731,421	921,160	350,666	137,285	346,655	86,554
Refiner-marketer stations	396	445,031	710,081	304,050	96,459	257,048	52,524
Other stations	409	286,390	211,079	46,616	40,826	89,607	34,030
New Jersey	234	451,276	460,007	122,441	49,777	157,734	130,055
Refiner-marketer stations	131	322,439	336,304	111,139	40,645	116,558	67,962
Other stations	103	128,837	123,703	11,302	9,132	41,176	62,093
Pennsylvania	744	510,349	343,195	177,156	21,807	124,701	19,531
Refiner-marketer stations	440	410,869	312,579	164,956	18,479	111,025	18,119
Other stations	304	99,480	30,616	12,200	3,328	13,676	1,412
East North Central:							
Ohio	871	430,742	230,068	150,253	27,120	40,377	12,318
Refiner-marketer stations	561	332,970	181,401	132,141	21,956	25,342	1,962
Other stations	310	97,772	48,667	18,112	5,164	15,035	10,356
Indiana	1,083	275,094	216,998	120,822	35,288	46,905	13,983
Refiner-marketer stations	840	217,101	196,922	111,545	32,979	39,402	12,996
Other stations	243	57,993	20,076	9,277	2,309	7,503	987
Illinois	1,725	476,621	217,346	104,086	30,669	60,665	21,926
Refiner-marketer stations	1,139	292,359	122,529	58,068	21,730	27,599	15,132
Other stations	586	184,262	94,817	46,018	8,939	33,066	6,794
Michigan	1,069	432,531	284,267	150,574	17,135	86,150	30,408
Refiner-marketer stations	661	283,989	205,861	126,254	13,579	62,103	3,925
Other stations	408	148,542	78,406	24,320	3,556	24,047	26,483
Wisconsin	1,209	223,787	260,717	128,623	54,284	74,738	3,072
Refiner-marketer stations	733	137,256	209,836	106,564	50,405	51,338	1,529
Other stations	476	86,531	50,881	22,059	3,879	23,400	1,543

See footnote at end of table.

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948—Continued

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
West North Central:							
Minnesota	1,441	232,012	182,810	77,335	24,626	61,327	19,522
Refiner-marketer stations	840	118,143	110,256	41,521	17,567	38,979	12,189
Other stations	601	113,869	72,554	35,814	7,059	22,348	7,333
Iowa	1,789	216,387	220,216	104,856	51,459	55,102	8,799
Refiner-marketer stations	1,114	118,882	158,543	74,878	41,666	35,801	6,198
Other stations	675	97,505	61,673	29,978	9,793	19,301	2,601
Missouri	1,155	231,226	96,249	53,481	18,506	18,282	5,980
Refiner-marketer stations	759	118,539	55,085	30,699	13,261	9,440	1,685
Other stations	396	112,687	41,164	22,782	5,245	8,842	4,295
North Dakota	688	60,575	39,168	22,201	7,155	6,512	3,300
Refiner-marketer stations	446	32,830	23,976	13,879	5,981	3,024	1,092
Other stations	242	27,745	15,192	8,322	1,174	3,488	2,208
South Dakota	608	60,981	46,184	25,092	10,171	9,247	1,674
Refiner-marketer stations	349	29,956	31,676	17,073	8,701	5,359	543
Other stations	259	31,025	14,508	8,019	1,470	3,888	1,131
Nebraska	640	82,263	53,417	23,288	9,611	16,751	3,767
Refiner-marketer stations	387	41,249	37,201	16,812	8,000	10,796	1,593
Other stations	253	41,014	16,216	6,476	1,611	5,955	2,174
Kansas	1,278	112,391	67,844	42,205	14,206	8,178	3,255
Refiner-marketer stations	775	64,169	47,642	29,501	12,121	4,047	1,973
Other stations	503	48,222	20,202	12,704	2,085	4,131	1,282
South Atlantic:							
Delaware	41	16,635	43,439	27,014	2,435	11,123	2,867
Refiner-marketer stations	29	12,830	31,690	18,599	2,023	8,201	2,867
Other stations	12	3,805	11,749	8,415	412	2,922	...
Maryland	162	142,615	202,972	95,692	24,448	68,422	14,410
Refiner-marketer stations	89	116,099	166,965	76,724	19,924	60,866	9,451
Other stations	73	26,516	36,007	18,968	4,524	7,556	4,959
District of Columbia	10	27,720	18,044	6,326	1,303	9,131	1,284
Refiner-marketer stations	5	25,395	14,851	5,198	1,008	7,361	1,284
Other stations	5	2,325	3,193	1,128	295	1,770	...
Virginia	410	168,899	226,770	104,224	31,776	54,752	36,018
Refiner-marketer stations	285	130,238	207,845	93,794	29,687	49,056	35,308
Other stations	125	38,661	18,925	10,430	2,089	5,696	710
West Virginia	175	72,092	44,031	32,145	1,725	742	9,419
Refiner-marketer stations	122	58,561	33,643	30,372	1,461	546	1,264
Other stations	53	13,531	10,388	1,773	264	196	8,155
North Carolina	661	222,719	213,700	116,835	54,979	18,408	23,478
Refiner-marketer stations	308	140,356	190,587	106,159	47,086	14,999	22,343
Other stations	353	82,363	23,113	10,676	7,893	3,409	1,135
South Carolina	334	100,344	124,649	69,525	20,832	16,776	17,516
Refiner-marketer stations	188	70,641	117,244	66,046	18,510	15,742	16,946
Other stations	146	29,703	7,405	3,479	2,322	1,034	570
Georgia	572	147,965	136,430	74,936	19,596	20,345	21,553
Refiner-marketer stations	315	75,246	66,374	36,384	9,213	12,892	7,885
Other stations	257	72,719	70,056	38,552	10,383	7,453	13,668
Florida	543	202,255	311,023	176,987	36,853	25,045	72,138
Refiner-marketer stations	383	98,589	203,699	123,909	25,810	19,212	34,768
Other stations	160	103,666	107,324	53,078	11,043	5,833	37,370
East South Central:							
Kentucky	429	121,965	104,716	67,746	14,216	11,189	11,565
Refiner-marketer stations	230	60,797	55,071	33,877	7,803	8,875	4,516
Other stations	199	61,168	49,645	33,869	6,413	2,314	7,049
Tennessee	343	133,505	102,132	68,660	16,845	7,047	9,580
Refiner-marketer stations	230	97,889	89,141	62,550	14,066	5,200	7,325
Other stations	113	35,616	12,991	6,110	2,779	1,847	2,255
Alabama	432	115,903	92,500	57,029	12,212	7,569	15,690
Refiner-marketer stations	198	54,485	56,571	35,157	7,081	3,817	10,516
Other stations	234	61,418	35,929	21,872	5,131	3,752	5,174
Mississippi	452	79,786	54,708	33,511	7,694	4,558	8,945
Refiner-marketer stations	210	34,037	19,660	14,238	3,133	595	1,694
Other stations	242	45,749	35,048	19,273	4,561	3,963	7,251
West South Central:							
Arkansas	519	74,548	25,985	15,367	5,858	2,298	2,462
Refiner-marketer stations	418	57,812	20,074	12,263	4,681	1,317	1,813
Other stations	101	16,736	5,911	3,104	1,177	981	649
Louisiana	469	119,826	155,435	67,368	26,204	6,410	55,453
Refiner-marketer stations	315	87,543	143,287	61,415	24,380	4,380	53,112
Other stations	154	32,283	12,148	5,953	1,824	2,030	2,341
Oklahoma	806	119,944	91,865	38,859	15,665	8,766	28,575
Refiner-marketer stations	564	82,163	82,513	32,170	14,110	8,227	28,006
Other stations	242	37,781	9,352	6,689	1,555	539	569
Texas	2,047	410,903	365,874	239,825	33,617	26,673	65,959
Refiner-marketer stations	1,631	313,590	324,080	218,502	30,261	16,733	58,584
Other stations	416	97,313	41,794	21,323	3,356	9,940	7,175

See footnote at end of table.

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948—Continued

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales [1] (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Mountain:							
Montana	467	45,582	23,960	14,792	1,438	4,864	2,866
Refiner-marketer stations	263	24,493	14,442	9,389	984	2,572	1,497
Other stations	204	21,089	9,518	5,403	454	2,292	1,369
Idaho	371	49,674	21,673	12,743	325	4,764	3,841
Refiner-marketer stations	290	35,635	17,107	10,345	254	3,637	2,871
Other stations	81	14,039	4,566	2,398	71	1,127	970
Wyoming	179	25,265	7,854	5,151	558	1,229	916
Refiner-marketer stations	112	15,769	5,295	3,285	468	914	628
Other stations	67	9,496	2,559	1,866	90	315	288
Colorado	465	77,526	25,565	16,609	2,651	4,517	1,788
Refiner-marketer stations	311	43,807	17,505	11,627	2,057	2,794	1,027
Other stations	154	33,719	8,060	4,982	594	1,723	761
New Mexico	230	33,794	10,142	7,173	2,038	385	546
Refiner-marketer stations	154	18,673	6,451	4,686	1,443	104	218
Other stations	76	15,121	3,691	2,487	595	281	328
Arizona	209	51,527	15,447	9,188	1,181	2,366	2,712
Refiner-marketer stations	178	42,710	13,598	8,156	992	2,047	2,403
Other stations	31	8,817	1,849	1,032	189	319	309
Utah	180	41,178	10,146	6,898	229	1,898	1,121
Refiner-marketer stations	147	29,992	8,518	5,705	193	1,618	1,002
Other stations	33	11,186	1,628	1,193	36	280	119
Nevada	94	17,465	7,017	3,847	135	1,737	1,298
Refiner-marketer stations	88	16,762	6,381	3,677	125	1,411	1,168
Other stations	6	703	636	170	10	326	130
Pacific:							
Washington	609	198,913	273,408	107,353	2,865	58,708	104,482
Refiner-marketer stations	516	168,178	265,580	103,547	2,622	57,254	102,157
Other stations	93	30,735	7,828	3,806	243	1,454	2,325
Oregon	436	143,337	191,280	84,814	2,409	32,954	71,103
Refiner-marketer stations	362	122,321	181,621	79,935	2,336	30,563	68,787
Other stations	74	21,016	9,659	4,879	73	2,391	2,316
California	1,492	699,721	341,160	176,142	17,563	42,883	104,572
Refiner-marketer stations	1,179	576,951	308,882	162,980	16,596	34,682	94,624
Other stations	313	122,770	32,278	13,162	967	8,201	9,948

[1] Including items other than petroleum products.

Table 14G.—PETROLEUM BULK STATIONS AND TERMINALS—TYPE OF STATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS AND SALES

Geographic division and State	All stations and terminals, total		Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								Distributing terminals	
			Independent stations		Commission stations		Salary stations		Cooperative stations			
	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)
United States, total	29,127	8,914,291	7,241	1,630,292	16,286	2,045,541	3,815	2,920,189	1,052	157,690	733	2,160,579
New England	651	725,029	241	111,781	125	32,170	215	222,365	1	(x)	69	(x)
Maine	148	81,440	59	20,782	49	11,126	29	17,551	...	...	11	31,981
New Hampshire	84	34,496	27	5,944	25	(x)	28	11,582	...	...	4	(x)
Vermont	71	26,096	17	3,764	23	(x)	28	13,552	...	...	3	(x)
Massachusetts	192	294,561	73	28,514	18	5,339	79	106,668	1	(x)	21	(x)
Rhode Island	38	90,616	16	9,031	1	(x)	11	(x)	...	...	10	58,997
Connecticut	118	197,820	49	43,746	9	(x)	40	(x)	...	...	20	100,129
Middle Atlantic	1,783	1,693,046	616	215,485	326	75,575	554	667,498	64	14,660	223	719,828
New York	805	731,421	296	109,687	131	28,060	224	270,598	48	10,799	106	312,277
New Jersey	234	451,276	68	32,381	57	14,783	64	173,619	6	1,753	39	228,740
Pennsylvania	744	510,349	252	73,417	138	32,732	266	223,281	10	2,108	78	178,811
East North Central	5,957	1,838,775	1,462	355,173	3,141	421,643	998	636,363	228	45,530	128	380,066
Ohio	871	430,742	258	73,597	321	75,668	235	156,341	16	1,848	41	123,288
Indiana	1,083	275,094	153	35,147	710	86,247	180	107,805	27	5,386	13	40,509
Illinois	1,725	476,621	368	84,612	971	108,331	279	185,335	79	21,552	28	76,791
Michigan	1,069	432,531	343	102,912	548	85,259	131	117,489	12	1,957	35	124,914
Wisconsin	1,209	223,787	340	58,905	591	66,138	173	69,393	94	14,787	11	14,564
West North Central	7,599	995,835	2,029	288,784	4,556	340,011	366	173,940	610	77,118	38	115,982
Minnesota	1,441	232,012	423	56,237	818	70,615	55	37,473	134	17,828	11	49,859
Iowa	1,789	216,387	477	60,462	1,058	81,614	114	33,867	129	21,594	11	18,850
Missouri	1,155	231,226	327	73,886	690	58,020	75	58,051	53	3,301	10	37,968
North Dakota	688	60,575	124	12,451	461	30,310	10	(x)	92	12,187	1	(x)
South Dakota	608	60,981	150	16,451	359	27,354	22	(x)	76	10,234	1	(x)
Nebraska	640	82,263	167	31,578	380	27,478	26	(x)	65	5,826	2	(x)
Kansas	1,278	112,391	361	37,719	790	44,620	64	(x)	61	6,148	2	(x)
South Atlantic	2,908	1,101,244	814	200,918	1,428	273,354	523	407,961	26	3,816	117	215,195
Delaware	41	16,635	8	1,531	16	3,795	13	9,035	2	(x)	2	(x)
Maryland	162	142,615	53	19,236	43	11,411	43	84,180	12	1,539	11	26,249
District of Columbia	10	27,720	5	2,325	...	...	4	(x)	...	...	1	(x)
Virginia	410	168,899	97	29,405	168	32,073	119	67,501	8	1,299	18	38,621
West Virginia	175	72,092	43	8,395	56	12,129	65	31,156	2	(x)	9	(x)
North Carolina	661	222,719	318	71,747	204	49,494	117	(x)	2	(x)	20	43,084
South Carolina	334	100,344	129	27,224	150	29,392	45	22,154	...	...	10	21,574
Georgia	572	147,965	104	23,465	409	72,364	49	37,610	...	...	10	14,526
Florida	543	202,255	57	17,590	382	62,696	68	73,805	...	...	36	48,164
East South Central	1,656	451,159	433	95,819	989	176,784	178	112,590	6	(x)	50	(x)
Kentucky	429	121,965	77	20,036	274	50,093	60	36,723	5	573	13	14,540
Tennessee	343	133,505	106	31,302	158	35,839	64	35,704	...	...	15	30,660
Alabama	432	115,903	116	23,893	272	47,772	35	31,225	...	...	9	13,013
Mississippi	452	79,786	134	20,588	285	43,080	19	8,938	1	(x)	13	(x)
West South Central	3,841	725,221	820	143,763	2,671	300,541	270	139,936	31	2,995	49	137,986
Arkansas	519	74,548	90	14,874	363	40,310	59	17,580	4	(x)	3	(x)
Louisiana	469	119,826	136	27,645	265	31,904	51	21,653	...	...	17	38,624
Oklahoma	806	119,944	212	32,413	531	44,303	48	21,713	10	(x)	5	(x)
Texas	2,047	410,903	382	68,831	1,512	184,024	112	78,990	17	1,629	24	77,429
Mountain	2,195	342,011	418	83,088	1,569	172,889	122	68,901	79	9,613	7	7,520
Montana	467	45,582	71	9,081	313	24,465	22	5,263	61	6,773	...	...
Idaho	371	49,674	34	8,048	306	33,690	27	7,593	4	343	...	...
Wyoming	179	25,265	48	8,157	124	13,538	5	(x)	1	(x)	1	(x)
Colorado	465	77,526	129	26,212	310	30,663	17	15,870	7	(x)	2	(x)
New Mexico	230	33,794	69	13,334	148	16,140	7	(x)	5	527	1	(x)
Arizona	209	51,527	30	8,690	159	24,560	19	(x)	...	...	1	(x)
Utah	180	41,178	31	8,863	131	18,343	15	11,008	1	(x)	2	(x)
Nevada	94	17,465	6	703	78	11,490	10	5,272	...	...	...	...
Pacific	2,537	1,041,971	408	135,481	1,481	252,574	589	490,635	7	(x)	52	(x)
Washington	609	198,913	65	17,545	425	64,504	101	85,394	3	511	15	30,959
Oregon	436	143,337	59	17,587	285	45,929	84	59,296	4	(x)	4	(x)
California	1,492	699,721	284	100,349	771	142,141	404	345,945	...	...	33	111,286

x Withheld to avoid disclosure.

APPENDIXES

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APPENDIX A

THE CENSUS ACT OF JUNE 19, 1948

(PUBLIC LAW 671--80TH CONGRESS)
(CHAPTER 502--2D SESSION)
(S.554)

AN ACT

To provide for the collection and publication of statistical information by the Bureau of the Census.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That (a) the Director of the Bureau of the Census, hereinafter referred to as the Director and the Bureau, respectively, is authorized and directed to take, compile, and publish the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with a designated regulatory body), in the year 1949 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the census of manufacturers shall not be taken in 1949. The censuses herein provided for shall include the United States and its Territories and such possessions as may be determined by the Director with the approval of the Secretary of Commerce.

(b) That the Director is further authorized to make such surveys as are deemed necessary to furnish annual and other interim current data on the subjects covered by the censuses provided for in this and other Acts.

Sec. 2. That the following sections of the Act of June 18, 1929 (46 Stat. 21), shall apply to the censuses and surveys authorized by this Act: Section 3, as amended by section 404 of Reorganization Plan Numbered II (53 Stat. 1436), and sections 5, 7, 8, 9, 10, 11, 12, and 15, except that the Director may also authorize the expenditure of necessary sums for travel expenses for attendance at training courses held by the Bureau: Provided, That in connection with any survey conducted by the Director pursuant to section 1 (b) of this Act, the provisions of sections 9 and 10 of the Act of June 18, 1929 (46 Stat. 21), with respect to the answering of questions and furnishing of information, shall apply only to such inquiries as are within the scope of the schedules and of the type and character heretofore used in connection with the taking of complete censuses under the Act of June 18, 1929 (46 Stat. 21), or in connection with any censuses hereafter taken pursuant to section 1 (a) of this Act and the Act of June 18, 1929: Provided further, (a) That sections 9 and 10 of the Act of June 18, 1929 (46 Stat. 21), shall apply to surveys conducted pursuant to section 1 (b) of this Act only after publication of a determination with reasons therefor certified by the Director with the approval of the Secretary of Commerce that the information called for is needed to aid or permit the efficient performance of essential governmental functions or services; or has significant application to the needs of the public, business, or industry and is not publicly available from nongovernmental or other governmental sources; (b) that in the case of any new survey said sections 9 and 10 shall apply only after public notice, given by the Director at least thirty days in advance of requesting a return, that such survey is under consideration; (c) that the provisions of said sections 9 and 10 shall not apply to any survey more frequent than annual conducted pursuant to section 1 (b) of this Act; and (d) that the provisions for imprisonment provided by said sections 9 and 10 shall not apply in connection with any survey conducted pursuant to section 1 (b) of this Act.

Sec. 3. That inquiries, and the number, form, and subdivisions thereof for the censuses and surveys provided for in this Act, shall be determined by the Director, with the approval of the Secretary of Commerce. To the extent that the provisions of this Act conflict with the provisions of any other Act, pertaining to the Bureau of the Census, the provisions of this Act shall control: Provided, That nothing herein shall be deemed to revoke or impair the authority of any other Federal agency with respect to the collection or release of information.

Approved June 19, 1948.

APPENDIX B

TYPE-OF-OPERATION DESCRIPTIONS

Each wholesale establishment is classified, for Census purposes, on two bases, first, by type of operation--as merchant wholesaler, manufacturers' sales branch or office, petroleum bulk station, agent or broker, assembler--on the basis of the character of the business or the nature of functions performed; and second, by kind of business or trade--as drugs, dry goods, hardware, groceries, construction materials, etc., primarily on the basis of commodity lines sold. Establishments whose operations overlap types of operation or kinds of business are classified according to their major activity during the census year and all of the business is included in the one classification.

Wholesale establishments are divided into five major type-of-operation classifications, each of which is further subdivided with the result that data are presented for a total of 36 different types of operation.

Type-of-operation groups and their subdivisions are outlined below:

I. Merchant wholesalers
  - Service wholesalers (domestic market)
    - Wholesale merchants, jobbers
    - Converters (textile)
    - Industrial distributors
  - Service wholesalers (foreign trade merchants)
    - Exporters
    - Importers
  - Limited-function wholesalers
    - Cash-carry wholesalers
    - Drop or direct-mill shippers
    - Wagon, truck distributors
    - Retailer-cooperative warehouses

II. Manufacturers' sales branches, sales offices
  - Sales branches (with stocks)
  - Sales offices (without stocks)

III. Petroleum bulk stations, terminals
  - Bulk stations
    - Independent bulk stations
    - Commission stations
    - Salary stations
    - Cooperative bulk stations
  - Distributing terminals

IV. Agents, brokers
  - Auction companies
  - Brokers (merchandise):
    - Representing sellers
    - Representing buyers
  - Commission merchants
  - Export agents
  - Import agents
  - Manufacturers' agents:
    - With stocks
    - Without stocks
  - Selling agents
  - Purchasing agents, resident buyers
  - Cooperative buying agencies
  - Cooperative sales agencies

V. Assemblers (mainly farm products)
  - Assemblers (dealing on own account)
  - Commission buyers
  - Cooperative marketing associations
  - Cream stations
  - Country grain elevators:
    - Independent
    - Line
    - Cooperative
  - Packers, shippers

Types of Operation Described

I. Merchant wholesalers

This major group, which in the 1939 Business Census wa. known as "Service and limited-function wholesalers," consists of establishments usually known as wholesalers, distributors, jobbers, supply houses, etc. They are primarily engaged in buying, taking title to, and where customary, physically storing and handling goods, and selling the goods at wholesale principally to retailers, to industrial and commercial users, and to other wholesalers. Establishments in this group may perform operations on the goods incidental to the wholesale trading and delivery, such as installing machinery, equipment, and fixtures. Separately incorporated sales subsidiaries of manufacturing and mining companies, buying and selling merchandise on their own account, are included in this major group.

Service wholesalers (domestic market):

Wholesale merchants, jobbers.--Merchant wholesalers primarily engaged in buying and selling in the domestic market, who perform all of the principal wholesale functions. They sell goods principally to retailers or to industrial, commercial, or professional users; buy and sell merchandise on their own account; carry stocks; assemble in large lots and redistribute in smaller quantities usually through salesmen; extend credit to customers; make deliveries; and render advice to the trade.

Converters (textile).--Included here are those special types of merchants in the textile trade that purchase textiles in the gray from mills or manufacturers, have them dyed and finished, usually on a contract or commission basis, and sell to the cutting-up trade, garment makers, wholesalers, or large-scale retailers. Plants engaged in finishing, dyeing, printing, etc., are included in the Census of Manufactures.

Industrial distributors.--Included here are establishments dealing in a fairly complete line of materials, equipment, and supplies for mines, factories, oil wells, public utilities, or similar industries, and selling primarily to industrial users. Establishments primarily engaged in selling machinery are included under "Wholesale merchants."

Service wholesalers (foreign trade merchants):

Exporters.--Merchant wholesalers that are primarily engaged in selling in the foreign rather than the domestic market.

Importers.--Merchant wholesalers whose chief distinction lies in the source of their purchases which is primarily foreign.

Limited function wholesalers:

Cash-carry wholesalers.--Establishments that generally carry only a limited line of products, mostly staples and fast moving items, and usually do not extend credit to their customers nor make deliveries. Retailer-cooperative warehouses and voluntary group grocery wholesalers selling on a cash-and-carry basis are included in their respective classifications and not here. Cash-and-carry depots owned by service wholesalers and operated as separate establishments are included here.

Drop or direct-mill shippers.--Merchants primarily engaged in filling orders by having shipment made directly from the manufacturer or other source of supply to the drop-shippers' customer. As drop shippers they do not perform warehouse, storage, or delivery functions.

Wagon, truck distributors.--Merchant wholesalers that are distinguished by the following characteristics: (1) They combine the functions of salesmen with those of deliverymen. Usually no separate sales force is employed, the work of selling and delivering being carried out by salesmen-drivers. (2) They normally carry a limited assortment of merchandise consisting of nationally advertised fast moving items of a perishable or semiperishable nature. (3) Their practice is to sell for cash and in the original package.

It should be noted that only those wagon distributors with recognizable places of business, or who have paid employees, are included in the census.

Retailer-cooperative warehouses.--Establishments owned and operated cooperatively by groups of independent retailers buying collectively. The establishment functions as a separate wholesale house selling chiefly to members. Informal buying groups or clubs without warehousing facilities and having no paid employees were not enumerated in the census. Cooperative buying organizations with established places of business and purchasing for others on a commission basis are classified as "Cooperative buying agencies" and are included under "Agents and brokers."

II. Manufacturers' sales branches, offices

Establishments maintained apart from manufacturing plants by manufacturing and mining companies primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales branches or offices located at manufacturing plants or at general administrative offices of manufacturers are excluded unless operated as separate and distinct businesses. Separately incorporated subsidiaries of manufacturing and mining companies identified with parent company and selling its products only are included, whereas these establishments are classified as "Merchant wholesalers" in the Standard Industrial Classification Manual.

Manufacturers' sales branches (with stocks).--Are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Manufacturers' sales offices (without stocks).--Are distinguished from manufacturers' sales branches by the fact that sales offices do not maintain facilities for the physical storage, handling, and delivery of merchandise.

III. Petroleum bulk stations, terminals

Distinguished primarily by their physical properties for transferring, storing, and distributing gasoline, fuel oil, and other bulk petroleum products at wholesale. Distributors selling packaged, rather than bulk, petroleum goods and those without stationary storage facilities who sell in bulk from tank trucks are classified as merchant wholesalers, not as bulk stations.

In addition to types of operation mentioned below, petroleum bulk stations and terminals are also classified (in tables 14C and 14F) on the basis of ownership as "Refiner-marketer" and "Other."

Bulk stations.--Maintain storage facilities on railroad or other transportation lines and sell, usually from trucks, to gasoline service stations and other retailers; to commercial and industrial users; and, in agricultural areas, to farmers. As a rule they do not have drive-in facilities for the accommodation of automobiles. Stations set up in a manner to service automobiles are classified in Retail Trade. Stations conducting both wholesale and retail businesses are classified according to their major activity during the Census year.

Bulk stations are classified on the basis of type or character of operation as follows:

Independent bulk stations--Owned and operated independent of any other bulk station. This classification includes any single-unit bulk stations operated under the same ownership with filling stations but not under the same ownership with other bulk stations.

Commission stations--Owned by multiunit concerns (concerns operating more than one bulk station) but whose operators have a proprietary interest in the business. Operators of these stations are as a rule paid commissions which include unspecified amounts to cover overhead, delivery costs, and pay roll. Personnel are considered as employees of the operator, rather than of the owner of the bulk plant.

Salary stations--Owned and operated by multiunit concerns, concerns operating more than one bulk plant. Personnel of salary stations are generally considered as employees of companies owning the plants.

Cooperative bulk stations--Owned and operated by cooperative associations. Many sell primarily to farmers via tank trucks.

Distributing terminals.--Places of business located at water, pipe line, or other transportation terminal points with special equipment for the transfer of petroleum products from one type of transportation to another. Although many terminals are similar in their operation to bulk plants, they are generally distinguished by their location, their larger operations, the character of their facilities, and in the class of customers served. Terminals are largely engaged in selling to bulk stations and industrial accounts, although some sales are made to retailers. Bulk stations on the other hand are primarily engaged in selling to retailers and commercial accounts.

Only those terminals are included in Wholesale Trade that make a practice of selling petroleum products to other concerns. Facilities used solely in making intra-company transfers are not considered as separate establishments for the purpose of the Census of Business.

IV. Agents and brokers

Establishments, the operators of which are in business for themselves, negotiating for others sales or purchases of merchandise in domestic or foreign trade, but who do not, as a rule, take title to the merchandise. They may represent a single client or a group of clients, either buyers or sellers but not both in the same transaction, and compensation is usually in the form of commissions or brokerage. Sales as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated and include some approximation as many of them do not maintain records of the dollar sales. In such cases carefully prepared estimates are included.

In the agents and brokers field it is often difficult to distinguish the various detailed types of operation. This is particularly true of brokers, commission merchants, manufacturers' agents, and selling agents.

Auction companies.--Concerns that sell by the auction method at wholesale. Sales are conducted under definite rules and are usually made to the highest or best bidder. These establishments provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, livestock, fruits and vegetables, and other farm products. Auctioneers and so-called "community sales" are not included in Wholesale Trade.

Brokers (merchandise).--Negotiate transactions between buyers and sellers without having direct physical control of the goods and without taking title or assuming the risk of price fluctuations. They act as agents for their principals, who usually are producers or manufacturers. Although some brokers represent wholesalers or retailers, this latter is usually as a purchasing function. Their powers as to prices and terms of sale are usually limited by their principals.

Brokers often are not bound to any set of clients. Their relations with any one client may not be continuous. In addition to negotiating purchases or sales, their chief function consists of advising their clients as to market conditions. Normally, brokers do not handle the invoices.

In some trades it is difficult to distinguish brokers from selling agents and manufacturers' agents, the terms frequently being used to describe similar methods of operation. This is particularly true in the food industry where brokers almost exclusively represent producers (sellers). Brokers primarily engaged in representing buyers are distinguished in Census statistics from those representing sellers.

Commission merchants.--Handle commodities or merchandise consigned to them for sale on a commission basis. As commission merchants they do not take title to the goods they sell for their clients. They have considerable latitude in regard to price and terms of sale. When the goods require it, they maintain places of business suitable for the handling, conditioning, warehousing, and selling of merchandise. Only commission merchants selling principally on a consignment basis are included here, whereas those dealing principally on their own account but doing some consignment business are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw cotton trade. Factors are located, as a rule, in central markets and receive the cotton on consignment from the producing areas. Their functions consist of advancing funds to shippers, who may be growers; warehousing and storing the goods; grading; and selling.

Export agents.--Includes commission houses, and agents and brokers who specialize in the purchase of goods for, or sale of goods to, foreign buyers.

Import agents.--Includes commission merchants, manufacturers' agents, and selling agents who represent foreign sellers in the domestic market. In addition to negotiating sales, they usually attend to customs formalities.

Manufacturers' agents.--Customarily sell part of the output of certain manufacturers, usually two or more whose goods are noncompeting, on an extended contractual basis. They usually are limited with respect to sales territory, prices, and terms of sale. Their principal duty is selling, although some of them warehouse goods for their principals.

A segregation is made, for Census purposes,between those manufacturers' agents who own stocks and those who do not.

Selling agents.--Are independent operators whose principal function is to sell the entire output of a given line of goods for one or more manufacturers with whom they maintain continuous contractual relationships. Selling agents differ from manufacturers' agents in the following respects: (1) They normally sell all of the output of one or more products of the clients they serve; (2) they are less limited in sales territory;(3) they have considerable latitude with regard to prices, terms of sale,etc., whereas the authority of the manufacturers' agent is limited; and, (4) they frequently finance their clients and offer assistance in connection with the advertising and other sales-promotion activities.

Purchasing agents, resident buyers.--Purchasing agents, sometimes referred to as syndicate buyers, are independent operators buying merchandise for their clients. They are to be distinguished from manufacturers' purchasing agents who are not in business for themselves but work for a single employer. Frequently they combine orders from a number of relatively small manufacturers, wholesalers or retailers, and buy on a larger scale than would be possible for the individual concerns whom they represent.

Resident buyers are purchasing agents operating primarily in the dry goods trade. They are located in central markets and are in close contact with manufacturers in these markets and with wholesalers and retailers at outlying points. Normally they represent the interests of buyers although they may also occasionally represent sellers. Purchasing agents and resident buyers maintain more continuous relationship with clients than is the case with buying brokers.

Cooperative buying agencies.--Buying agencies maintained cooperatively by a group of purchasers with common interests.

Cooperative sales agencies.--Include both the sales agencies and the central marketing associations set up by cooperatives to facilitate the sale of the products of the members.

V. Assemblers (mainly farm products)

Consists of establishments primarily engaged in purchasing and assembling farm products and sea foods in local growers' markets, at local producing points, or in the cities of producing regions. They assemble farm products, produced on a relatively small scale, in lots for shipment to other wholesale buyers. In addition to buying and wholesale distribution of farm products, they frequently grade, pack, and store the commodities handled.

Assemblers (dealing on own account).--Are distinguished by the fact that they are independent buyers who deal on their own account. Some maintain offices at a central point and have a group, line, or chain of buying stations.

Quantities of agricultural commodities may be purchased locally by retail, service,or other business or industrial establishments and sold or used for productive purposes. Such establishments are not included here since classification for Census purposes is based on primary activities during the Census year.

Commission buyers.--Assemblers that are distinguished by the fact that they are engaged as agents in the buying of agricultural products, rather than dealing on their own account.

Cooperative marketing associations.--Are cooperative associations formed largely by farmers primarily for the purpose of disposing of their products. They frequently also buy for their members various supplies such as feed, seed, fertilizer, and fuel.

The term "cooperative marketing association" includes local cooperatives--both those disposing of their products direct and those marketing through a central association or agency. Cooperative cream stations and cooperative elevators are covered under their respective designations and not here. Farmers' cooperatives engaged primarily in buying supplies for members are included in Retail Trade.

Cream stations.--Include buying stations, located in milk producing regions, that buy fluid cream from farmers. They may be maintained by creamery companies, by cooperative associations, or by independent firms. Cream stations operated in conjunction with, and secondary to,other businesses such as retail stores, service establishments, elevators, etc., are not included here.

Country grain elevators.--Include independent, line, and cooperative concerns which purchase and handle grain and have properties commonly referred to as "elevators." Business concerns in producing areas, buying and selling grain, who do not have "elevators" are included under "assemblers (dealing on own account)" or "commission buyers," depending on how they operate. Terminal elevators in central markets engaged primarily in selling grain are considered, for Census purposes, as merchant wholesalers.

Independent elevators--Are, for Census purposes, limited to a single elevator under one ownership.

Line elevators--Are two or more elevators (other than cooperatives) under one ownership. Two or more elevators operated by a cooperative association are included under cooperative elevators. Many line elevators are owned by milling concerns which buy grain for their own use; or by merchandising concerns which purchase the grain through the elevators but which sell only from central points. For elevators performing the buying but not the selling function, "sales," as reported to the Census, represent the value of the grain purchased.

Cooperative elevators--Are owned and operated cooperatively by farmers. No distinction is made between single and multiple elevators operated by cooperative associations.

Packers and shippers.--Production-point assemblers, packing, shipping and selling fruits, vegetables, or sea foods. Operators who do some growing but who perform primarily a commercial business for other producers are included. Excluded from the Census of Business are packing houses operated as integral parts of farms, and contract packers performing no selling functions. Commercial and cooperative houses packing and shipping sea foods are included here, but those maintained by fishermen for packing and marketing their own catch are excluded.

APPENDIX C

KIND-OF-BUSINESS DESCRIPTIONS

Each wholesale establishment was assigned a kind-of-business classification. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales classified into individual commodity lines. As lines handled by a single wholesale establishment frequently are quite broad and may overlap classifications--e.g., tobacco and confectionery, groceries and wines and liquors, hardware and automotive supplies--kind-of-business classification is determined by the predominant activity as shown by the commodity line sales analysis, and all of the business of the establishment is included in the one classification. For some kinds of business, such as mill supply, industrial supply, heating and plumbing,and school supply businesses, usual trade designations, rather than predominant merchandise lines, determine classification.

The kind-of-business classification of each warehouse, administrative office, and auxiliary unit is based on the classification of the wholesale establishments in the parent organization which it services or to which it is auxiliary.

Wholesale establishments are classified into 145 kinds of business. These 145 detailed classifications are grouped into 53 trade classifications which are further arranged according to 17 major groups.

KIND-OF-BUSINESS DESCRIPTIONS

I. Groceries, confectionery, meats

1.--Groceries (general line).--Wholesale establishments handling a general line of dry groceries and processed foods usually sold in retail grocery stores, such as canned foods, flour, sugar, coffee, tea, spices, as well as nonfood grocery items, including matches, household chemicals, soap powders, paper products, brooms, brushes, etc. Establishments are included in this group primarily on the basis of the usual trade designation rather than the more strict interpretation based on the commodities handled. This classification includes five general types of establishments:

Not sponsoring cooperative or voluntary groups--Wholesale establishments (except cash-and-carry depots and institutional wholesalers) not sponsoring or affiliated with voluntary or cooperative groups.

Voluntary group wholesalers--Wholesale establishments sponsoring or affiliated with sponsors of voluntary organizations of independent retailers performing joint advertising or other sales promotion activities. All wholesalers sponsoring such groups are included regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative warehouses--Wholesale establishments owned and operated cooperatively by groups of independent retailers buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members but sometimes doing a regular wholesale business.

Cash-and-carry depots--Wholesale establishments who extend little or no credit and usually do not make deliveries. They generally warehouse limited stocks of canned foods, staples, and other fast moving items.

Institutional wholesalers--Wholesale establishments selling a general line of foods primarily to hotels, restaurants, cafeterias, and similar types of commercial users.

2.--Confectionery.--Wholesale establishments primarily engaged in selling candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.

3.--Fish, sea foods.--Wholesale establishments primarily engaged in selling fresh and cured fish, crustacea, and mollusks. Establishments engaged in buying, cleaning or shucking, shipping and selling fish, crustacea, and mollusks are also included.

4.--Meats, meat products.--Wholesale establishments primarily engaged in selling fresh, frozen,cured or processed (but not canned) meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

5.--Other grocery, food specialties:

Canned foods--Wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, milk, and the like.

Coffee, tea, spices--Wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are not included in Wholesale Trade.

Dried fruits, nuts--Wholesale establishments primarily engaged in selling dried fruits and nuts.

Flour--Wholesale establishments primarily engaged in selling flour, including prepared and packaged flour. Prepared foods and breakfast cereals are frequently handled.

Frosted, frozen foods--Wholesale establishments primarily engaged in selling quick frozen foods, such as frozen fruits, vegetables, and sea foods.

Miscellaneous grocery specialties--This classification includes two general types of wholesale establishments: (a) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (b) those primarily engaged in selling specialized lines of grocery and food specialties such as bakery products, packaged breakfast cereals, cocoa, sugar, table salt, yeast, oleomargarine, household soaps, and soap powders, starch, cooking oils and shortening, matches, soft drinks, and the like.

II. Farm products (edible)

6.--Dairy, poultry products.--Wholesale establishments primarily engaged in selling (or buying, as in the case of assemblers) one or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese,butter, ice cream, live or dressed poultry, eggs, and related products. Pasteurizing and bottling operations incidental to the wholesale distribution of milk and cream are included in this classification. Establishments engaged chiefly in distributing milk and other dairy products by daily delivery to homes are classified in the Retail Census.

7.--Fruits, vegetables (fresh).--Wholesale establishments primarily engaged in selling (or buying) fresh fruits, vegetables, berries, melons, and the like.

III. Beer, wines, distilled spirits

8.--Beer, ale.--Wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and spirits are frequently handled as secondary lines.

9.--Wines, distilled spirits.--Wholesale establishments primarily engaged in selling wines, whiskey, gin, rum, brandy, and other distilled alcoholic beverages. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included. State depots supplying State liquor stores are not included in Wholesale Trade but are included in Retail Trade.

IV. Drugs, chemicals, allied products

10.--Drugs (general line).--Wholesale establishments engaged in selling a full line of drugs and drug sundries, including pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Cooperatives and voluntary group wholesalers handling a full line of drugs are also included in this classification. Liquor departments of drug wholesalers, however, were reported as separate establishments and are included with "Wines and distilled spirits" under Group III.

11.--Drugs, drug sundries (specialty lines):

Proprietary medicines, toiletries--Wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Retailer cooperatives-specialty lines--Wholesale establishments owned and operated cooperatively by groups of independent drug stores buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members a limited line of such items as drugs, proprietary medicines, toilet articles and preparations, sick room supplies, sanitary supplies, and related drug sundries.

Drug sundries--Wholesale establishments primarily engaged in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products. See also "Surgical, medical, hospital equipment and supplies" under Group XIV.

12.--Industrial chemicals.--Wholesale establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Concerns engaged primarily in selling fireworks and ammunition for small arms are included in "Amusement, sporting goods" under Group XVII.

13.--Paints, varnishes:

Paints, with glass, wallpaper--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are frequently handled.

Paints, without glass, wallpaper--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels,calcimines, shellac, stains, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

V. Tobacco and products (except leaf)

14.--Tobacco and products (except leaf).--Wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, and snuff. Confectionery, smokers' articles, razor blades, playing cards, etc., are frequently handled.

VI. Dry goods apparel

15.--Clothing, furnishings, footwear:

Clothing, furnishings, (general line)--Wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories, millinery, and shoes.

Men's, boys' clothing, furnishings--Wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, work clothing, hats and caps, shirts, ties, underwear,and other furnishings except shoes.

Women's, children's clothing, furnishings--Wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and other outerwear; infants' and children's wear; and miscellaneous furnishings and accessories except shoes.

Furs (dressed), fur clothing--Wholesale establishments primarily engaged in selling dressed furs,fur clothing, and fur cuttings.

Millinery, millinery supplies--Wholesale establishments primarily engaged in selling women's hats and other millinery, millinery trimmings, and millinery supplies.

Shoes, other footwear--Wholesale establishments primarily engaged in selling men's, boys',· women's, children's, and infants' footwear of leather, rubber, and other materials.

Work clothing--Wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoes, other footwear."

16.--Dry goods (general line).--Wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods and general merchandise stores, including piece goods, home furnishings, notions, and hosiery. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.

17.--Dry goods specialties, piece goods, notions:

Hosiery, underwear--Wholesale establishments primarily engaged in selling women's hosiery, underwear,corsets, and allied garments.

Piece goods--Wholesale establishments primarily engaged in selling textiles in the piece or bolt.

Other dry goods, notions--Wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, miscellaneous knit and lace goods, fancy linen and needlework, cloth labels, etc., and notions, including sewing thread, tapes, needles, pins,buttons, hair accessories, zippers, shoe laces, etc.

18.--Piece goods converters.--Wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

VII. Furniture, home furnishings

19.--Furniture (household, office):

Household furniture--Wholesale establishments primarily engaged in selling living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber.

Office furniture--Wholesale establishments primarily engaged in selling wood, metal, or fiber office furniture, such as chairs, desks, tables, filing cabinets and bookcases, etc. Establishments primarily selling office machines and equipment are classified as "Office machines, equipment" and those primarily selling store fixtures as "Store machines, fixtures," under Group XIV.

20.--Home furnishings, floor coverings:

China, glassware, crockery--Wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified as "Restaurant, hotel supplies (principally nonfood)" under Group XIV.

Floor coverings--Wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Antiques--Wholesale establishments primarily engaged in selling antique furniture, home furnishings,and objects of art. Reproductions of period furniture are classified as household furniture, and establishments primarily engaged in furniture restoration and repair are included in Service Trade.

Miscellaneous home furnishings--Wholesale establishments primarily engaged in selling a specialized line of home furnishings,such as brooms,brushes,curtains,draperies, pictures and picture frames, window shades, kitchen utensils, phonograph records, musical instruments, and similar types of furnishings for the home.

VIII. Paper and its products

21.--Wrapping paper, twine.--Wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing) and wrapping twine.

22.--Fine paper.--Wholesale establishments primarily engaged in selling writing papers, reproduction paper stock, cover, text, thin, and other fine papers.

23.--Stationery, office supplies.--Wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes,file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, greeting cards, erasers, calendars, paper clips, and similar office supplies.

24.--Wallpaper.--Wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

25.--Miscellaneous paper products.--Wholesale establishments primarily engaged in selling newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products such as bags,boxes, cups,dishes, towels, napkins, tissues, and bottle caps, etc. Establishments selling a combination of lines of paper and its products,no one line predominating, are also included here.

IX. Farm products (raw materials)

26.--Farm products (raw materials):

Cotton--Wholesale establishments primarily engaged in selling (or buying) raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

Grain--Wholesale establishments primarily engaged in selling (or buying) corn, wheat, oats, rye, barley, and other grains.

Hides, skins, raw furs--Wholesale establishments primarily engaged in selling (or buying) untanned hides, skins, raw furs, such as cattle hides, sheep skins, goat skins, etc., and pelts of fur-bearing animals.

Livestock (except horses, mules)--Wholesale establishments primarily engaged in selling (or buying) cattle, hogs, sheep, goats, and other livestock (except horses and mules).

Tobacco (leaf)--Wholesale establishments primarily engaged in selling leaf tobacco to (or buying for) manufacturers, export concerns, or other dealers.

Wool, mohair--Wholesale establishments primarily engaged in selling (or buying) raw wool (tops, noils, clippings, etc.), and mohair.

Miscellaneous inedible farm products--Wholesale establishments primarily engaged in selling (or buying) such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, raw silk, raw sugar, etc.

X. Automotive

27.--Automobiles, other motor vehicles:

Automobiles, new and used--Wholesale establishments primarily engaged in selling new and used passenger automobiles and motor vehicles. Distributors selling chiefly to individual consumers and selling limited amounts of new and used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Trucks, tractors (road type)--Wholesale establishments primarily engaged in selling new or used road type commercial trucks, truck-tractors, buses, trailers, semitrailers, and related vehicles and parts. Truck and truck-tractor dealers are included here, rather than in Retail Trade, regardless of class of customer.

28.--Automotive equipment, tires and tubes:

Automotive parts,accessories--Wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used, as well as new parts, are included.

Garage equipment, tools--Wholesale establishments primarily engaged in selling garage and service station equipment such as hydraulic jacks and lifts, brake service equipment, compressors, electrical testing equipment, lubricating equipment, and other types of equipment employed in the servicing and repair of automotive vehicles. In Standard Industrial Classification Manual these establishments were included in the classification "Commercial machinery and equipment."

Tires, tubes--Wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, motorcycles, and bicycles.

XI. Electrical goods

29.--Electrical goods (general line).--Wholesale establishments engaged in selling a general line of electrical goods such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

30.--Wiring supplies, construction materials, apparatus and equipment:

Wiring supplies, construction materials--Wholesale establishments primarily engaged in selling interior wiring supplies and construction materials(conduits and fittings, interior wires and cables, wiring devices,safety switches, panels, etc.); outside construction materials (poles,cross arms, pole line hardware, outside wires and cables, etc.); lighting fixtures (residential,commercial, and industrial); and incandescent and fluorescent lamps.

Apparatus and equipment--Wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation,transmission, or utilization of electric energy.

31.--Electrical appliances, specialties:

Electrical appliances (general line)--Wholesale establishments primarily engaged in selling a full line of household electrical appliances including radios, television sets, dish washers,electric refrigerators, electric ranges, washing machines,ironers, and other types of electrical appliances used in the home.

Radios, television sets--Wholesale establishments primarily engaged in selling radio sets, television sets, tubes, parts, and accessories; public address systems; and radio-phonograph combinations.

Refrigerators, equipment (household)--Wholesale establishments primarily engaged in selling electric household refrigerators, home freezers, accessories, and parts.

Miscellaneous appliances, specialties--Wholesale establishments primarily engaged in selling a limited line of electrical appliances (other than radios, television sets,and refrigerators) such as household sewing and washing machines, ironers, ranges, hot water heaters, dish washers, etc., and specialties such as electric irons, percolators, clocks, hotplates, vacuum cleaners, etc.

XII. Hardware, plumbing, heating

32.--Hardware:

General line (with industrial department)--Wholesale establishments engaged in selling a general line of mer-

chandise sufficiently broad to service retail hardware stores and the hardware departments of other outlets. In addition to handling a general line of hardware, including builders' hardware, heavy hardware, shelf and light hardware,and hardware specialties,a rather broad line of mine, mill, and industrial supplies is handled. Additional lines such as plumbing and heating equipment and supplies, electrical goods,paints and varnishes,iron and steel products, and sporting goods are also frequently handled.

General line(without industrial department)--Wholesale establishments engaged in selling a general line of hardware but with little emphasis on industrial type of hardware lines. In addition to handling a general line of hardware including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, these establishments frequently handle additional lines such as plumbing and heating equipment and supplies,sporting goods, electrical goods, and paints and varnishes.

Specialty lines--Wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

33.--Plumbing, heating equipment supplies:

Plumbing and heating (general line)--Wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures, including sanitary ware; steam and hot water heating boilers, radiators, parts, and fittings; stoves, ranges, furnaces, and other types of heating apparatus (except electric);oil burners; air-conditioning equipment; gas appliances and supplies;pipe,valves, and fittings,etc.

Heating (including stoves, ranges)--Wholesale establishments primarily engaged in selling heating equipment and supplies (except electric), including boilers, radiators, steam fittings, oil burners, stoves, ranges, gas appliances, etc.

Plumbing fixtures, supplies--Wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

Air conditioning, ventilating equipment--Wholesale establishments primarily engaged in selling air conditioning and ventilating equipment and supplies, including fans, blowers, and accessories.

XIII. Lumber, construction materials

34.--Lumber, millwork:

Direct mill shippers--Wholesale establishments primarily engaged in selling lumber and millwork, such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes,frames, interior woodwork and trim. These establishments buy and sell on their own account but order the material shipped direct from producers to customers, thus eliminating the warehousing.

Distributors with yards--Wholesale establishments primarily engaged in selling lumber and millwork such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames,interior woodwork and trim. These establishments perform warehousing or storage functions and usually make deliveries.

35.--Other construction materials:

Brick, tile,terra cotta--Wholesale establishments primarily engaged in selling common and hollow brick; tile, including hollow; roofing and drain tile; and glazed and unglazed terra cotta.

Cement, lime, plaster--Wholesale establishments primarily engaged in selling cement, hydrated and quicklime, plaster, and stucco.

Glass (building)--Wholesale establishments primarily engaged in selling plate, window, and other flat glass. Paints and varnishes are frequently handled.

Sand, gravel, crushed stone--Wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Ready-mixed concrete distributors--Wholesale establishments primarily engaged in mixing and delivering ready-mixed concrete.

Roofing, siding, insulation--Wholesale establishments primarily engaged in selling nonmetallic roofing and siding (except lumber) and rigid and nonrigid thermal insulation.

Miscellaneous construction materials--Wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating; or such building materials as building stone, slate, concrete products, building board, etc.

XIV. Machinery, equipment, supplies

36.--Commercial machines, equipment:

Commercial refrigeration equipment--Wholesale establishments primarily engaged in selling refrigeration equipment (including electric) such as refrigerators, display cases, freezers, dispensers, water coolers, food locker equipment, etc. Establishments specializing in the sale of commercial refrigeration components and accessories are also included in this classification.

Office machines, equipment--Wholesale establishments primarily engaged in selling office machines and equipment (except furniture) such as adding machines, typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including supplies and parts for such machines.

Restaurant, hotel supplies (principally nonfood)--Wholesale establishments primarily engaged in selling such supplies and equipment as coffee urns, steam tables,china, glassware, silverware, linens, and related items.

Store machines, fixtures--Wholesale establishments primarily engaged in selling display fixtures, show racks, pricing equipment, and other store fixtures; and such store machines as cash registers, scales, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment--Wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters, etc.

37.--Construction machinery, equipment.--Wholesale establishments primarily engaged in selling to contractors and other industrial users such construction and road building machinery as excavating and dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials.

38.--Farm-dairy machinery, equipment.--Wholesale establishments primarily engaged in selling to dealers and distributors, farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to agriculture; dairy machinery and equipment such as milking machines and cream separators, etc., and poultry equipment such as incubators, brooders, feeders, etc.

39.--Industrial machinery, equipment, supplies:

Industrial machinery, equipment (general line)--Wholesale establishments engaged in selling a broad line of industrial machinery, equipment and supplies, including industrial machines of various kinds, belting, hose, packing, specialized tools, abrasives, rope, etc.

Belting, hose, packing--Wholesale establishments primarily engaged in selling industrial belting, hose, packing, and mechanical rubber goods.

Machine tools--Wholesale establishments primarily engaged in selling power driven threading, boring, drilling, broaching, grinding, milling and rifling machines; lathes, shapers, slotters, and the necessary cutting tools, attachments and accessories for machine tools, and replacement parts.

Mine, mill supplies--Wholesale establishments primarily engaged in selling mining, quarrying, drilling, pumping, and rock boring machinery, and all forms of industrial supplies that are used in the installation, repair, and

maintenance of mines and mill equipment. This classification also includes safety devices and equipment used in mines and mills.

Oil well, oil refining supplies--Wholesale establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations.

Printing machinery, supplies (except paper)--Wholesale establishments primarily engaged in selling printing and lithographing machinery, printing ink, and other equipment and supplies, but not paper.

Rope, cordage--Wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Used machinery, equipment--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Miscellaneous industrial machinery, supplies--Wholesale establishments primarily engaged in selling such general purpose industrial machinery as materials-handling equipment (including conveyor systems), welding equipment, and power transmission equipment, machinery and equipment for such industries as food products, wood-working, shoe manufacturing, tanning, textile, and paper and pulp; and such industrial supplies and related items as abrasives, tin cans, glass bottles, industrial diamonds, decalcomanias, etc.

40.--Professional equipment, supplies:

Dental supplies--Wholesale establishments primarily engaged in selling equipment and supplies used by dentists such as chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth, and the like.

Religious supplies--Wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials, etc.

School equipment, supplies--Wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, wall and globe maps, and the like.

Surgical, medical, hospital equipment, supplies--Wholesale establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals.

Miscellaneous professional equipment, supplies--Wholesale establishments primarily engaged in selling such items as optical and ophthalmic goods, engineering instruments and supplies, artists' supplies, etc. Wholesale establishments selling optical or ophthalmic goods and also grinding lenses for doctors on individual prescriptions are included.

41.--Service establishments equipment, supplies:

Barber, beauty supplies--Wholesale establishments primarily engaged in selling such items as chairs, dryers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, barber soaps, and the like.

Laundry, dry cleaning equipment, supplies--Wholesale establishments primarily engaged in selling such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps, and chemicals; dry cleaning fluids; marking equipment; laundry trays and baskets; etc.

Leather and shoe findings--Wholesale establishments primarily engaged in selling leather, boot and shoe cut stock, rubber heels and soles, and other shoe findings such as eyelets, supports, ornaments, and metal heel and toe plates.

Undertakers' supplies--Wholesale establishments primarily engaged in selling caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supplies--Wholesale establishments primarily engaged in selling upholstery fabrics, leather and fillings, tacks, nails, wire springs, and similar types of supplies used in the upholstery trade.

Miscellaneous service equipment, supplies--Wholesale establishments primarily engaged in selling such service equipment and supplies as janitors' supplies, furriers' supplies, bootblacks' supplies and hat cleaners' supplies, and the like.

42.--Transportation (except automotive) equipment, supplies:

Aircraft, aeronautical equipment, supplies--Wholesale establishments primarily engaged in selling all forms of aircraft engines and parts, aeronautical instruments, equipment, accessories, and parts.

Railroad equipment, supplies--Wholesale establishments primarily engaged in selling all forms of equipment and supplies that enter into the operation, maintenance, and repair of railroad track and rolling stock.

Marine equipment, supplies--Wholesale establishments primarily engaged in selling motor, sail and other boats; marine engines; and various kinds of equipment and supplies used in the operation, maintenance, and repair of boats and ships.

Other transportation equipment, supplies--Wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists, horse-drawn vehicles, etc.

XV. Metals, metal work (exc. scrap)

43.--Iron, steel and products.--Wholesale establishments primarily engaged in selling iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, etc.

44.--Nonferrous metals, metal work.--Wholesale establishments primarily engaged in selling nonferrous metals and metal work such as aluminum, copper, tin, brass, lead, zinc, etc.

XVI. Waste materials

45.--Iron, steel scrap.--Wholesale establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of iron and steel scrap.

46.--Other scrap, waste materials.--Wholesale establishments primarily engaged in assembling, sorting, and selling such waste materials as nonferrous scrap metals, waste paper, rags, wiping cloths, textile wastes, scrap rubber, and other waste and salvage materials.

XVII. Other kinds of business

47.--Amusement, sporting goods:

Cameras, photographic goods--Wholesale establishments primarily engaged in selling cameras, parts and accessories, projection apparatus, enlargers, and accessories; developing, printing and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment.

Sporting goods, toys, games--Wholesale establishments primarily engaged in selling games, toys, novelties, fireworks, bicycles, sporting goods, and athletic goods.

Other recreation goods--Wholesale establishments primarily engaged in selling such recreation goods as playground equipment, billiard and bowling equipment and supplies, and other recreational and hobby goods.

48.--Books, periodicals, newspapers.--Wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

49.--Coal, coke:

Direct shippers (without yards)--Wholesale establishments primarily engaged in selling coal and coke, and have producers ship direct from mine to customers.

Distributors with yards--Wholesale establishments which operate yards and make deliveries therefrom, and are primarily engaged in selling coal and coke.

50.--Farm supplies:

Feed--Wholesale establishments primarily engaged in selling prepared feed and related products.

Fertilizers, agricultural chemicals--Wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seeds--Wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Miscellaneous farm supplies--Wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, straw, alfalfa, etc.

51.--Jewelry:

Jewelry (general line)--Wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches--Wholesale establishments primarily engaged in selling clocks and watches of all types.

Precious stones, metals--Wholesale establishments primarily engaged in selling diamonds and other precious stones (cut or uncut), and precious metals.

Watch materials, jewelers' tools, supplies--Wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Costume jewelry--Wholesale establishments primarily engaged in selling costume and ornamental jewelry made principally of materials other than precious metals or stones.

Miscellaneous jewelry--Wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies,semiprecious stones,insignias, etc., or specialty jewelry items.

52. Petroleum and products.--Wholesale establishments primarily engaged in selling petroleum products such as gasoline, lubricants, fuel oils, etc.

53.--Other kinds of business:

Flowers (cut), potted plants--Wholesale establishments primarily engaged in selling cut flowers, greens, and potted plants. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture.

Bulbs, plants--Wholesale establishments primarily engaged in selling bulbs, plants, cuttings, seeds, etc. Establishments engaged primarily in selling vegetables and flower seeds are included in "Seeds."

Forest products (except lumber)--Wholesale establishments primarily engaged in selling timber products such as ties, logs, poles, posts, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, box shooks, etc.

General merchandise--Wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating; food and related products, dry goods and apparel, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export establishments.

Leather goods--Wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Oils and fats (inedible)--Wholesale establishments primarily engaged in selling inedible animal and vegetable oils and greases, such as essential oils, cottonseed and linseed oil, tallow and fat, fish oils, etc.

Textiles and materials other than dry goods--Wholesale establishments primarily engaged in selling such textile products as burlap and other textile bags, canvas, felt, etc.

Yarns (industrial)--Wholesale establishments primarily engaged in selling to dealers and industrial users cotton, rayon, silk, woolen, worsted, and other yarns.

Kinds of business, n.e.c.--Wholesale establishments primarily engaged in selling commodities not elsewhere classified, such as crude rubber, ores, sponges,wood pulp, artificial leather, ice, artificial flowers, etc.

APPENDIX D

TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS: 1948, 1939, AND 1929

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5, and 6, 1929)
Total, all wholesale establishments	Total wholesale trade Less motion picture film exchanges and coffee roasting, spice grinding	Total wholesale trade Less chain store warehouses and motion picture films
TYPE-OF-OPERATION GROUPS		
Merchant wholesalers	Service and limited-function wholesalers* Less motion picture film exchanges and coffee roasting, spice grinding	Wholesalers only Less motion picture films
Manufacturers' sales branches (with stocks)	Manufacturers' sales branches (with stocks)* Less motion picture film exchanges	Manufacturers' sales branches Less motion picture films Plus wholesaling manufacturers, district sales offices and general sales offices
Manufacturers' sales offices (without stocks)	Manufacturers' sales offices (without stocks) Less motion picture film exchanges	
Petroleum bulk stations, terminals	Petroleum bulk stations, terminals	Bulk tank stations
Agents and brokers	Agents and brokers Less motion picture films Plus cooperative sales agencies	Agents and brokers Less motion picture films Plus cooperative sales agencies
Assemblers (mainly farm products)	Assemblers (mainly farm products) Less cooperative sales agencies	Assemblers and country buyers
KIND OF BUSINESS		
I Groceries, confectionery, meats		
Groceries (general line)	Groceries (general line)	Groceries (general line)
Confectionery	Confectionery	Confectionery; plus confectionery and soft drinks (general line)
Fish, sea foods	Fish and sea foods	Fish and sea foods
Meats, meat products	Meat and provisions	Meats and meat products
Other groceries, food specialties	Groceries and foods (specialty lines, except as specified above) Less coffee roasting and spice grinding	Food and grocery specialties Plus soft drinks
II Farm products (edible)		
Dairy, poultry products	Dairy products; dairy and poultry products; and poultry and poultry products	Dairy products; poultry and poultry products; dairy and poultry products
Fruits, vegetables (fresh)	Fruits, vegetables; and all other edible farm products	Fruits, vegetables (fresh)
III Beer, wines, distilled spirits	Beer, wines, liquors	(Prohibition era)
Beer, ale	Beer and ale	
Wines, distilled spirits	Wines and liquors	
IV Drugs, chemicals, allied products		Chemicals, drugs, allied products
Drugs (general line)	Drugs (general line)	Drugs and drug sundries (general line)
Drugs, drug sundries (specialty lines)	Drugs, drug sundries (specialty lines)	Drugs and drug sundries (specialty) Toilet articles, preparations
Industrial chemicals	Dyestuffs; explosives; industrial chemicals; naval stores; and all other chemicals	Chemicals
Paints, varnishes	Paints, with and without wallpaper	Paints, varnishes, lacquers, enamels
V Tobacco and products (except leaf)	Tobacco and products (except leaf)	Tobacco and products (except leaf)

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5 and 6, 1929)
VI Dry goods, apparel		Dry goods and apparel
Clothing, furnishings, footwear	Clothing and furnishings	Clothing and furnishings Plus millinery and millinery supplies; and shoes and other footwear
Dry goods (general line)	Dry goods (general line)	Dry goods (general line)
Dry goods specialties, piece goods, notions, hosiery, underwear	Dry goods (specialty lines) Less converters (type of operation)	Dry goods (specialties) notions, piece goods, less converters
Converters (piece goods)	Converters	Converters
VII Furniture, home furnishings	Furniture and house furnishings	Furniture and house furnishings
Furniture (household, office)	Furniture (general line); furniture (household); and furniture (office)	Furniture
Home furnishings, floor coverings	China; glassware; crockery; floor coverings; house furnishings (except as specified); musical instruments; sheet music	House furnishings; and musical instruments and sheet music
VIII Paper and its products	Paper and its products	Paper and paper products
Paper (except stationery and wallpaper)	Wrapping or coarse paper and products; printing and writing papers	Paper and paper products (general line); paper and paper products (specialty, other than specified)
Stationery, office supplies	Stationery and stationery supplies	Stationery and stationery supplies
Wallpaper	Wallpaper	Wallpaper
IX Farm products, raw materials	Farm products - raw materials	Farm products (n.e.c.) Less flowers and nursery stock
Cotton	Cotton	Cotton
Grain	Grains	Grain
Hides, skins, raw furs	Hides, skins, raw furs	Hides, skins and furs
Livestock (except horses,mules)	Livestock	Livestock (other than horses and mules)
Tobacco (leaf)	Tobacco (leaf)	Tobacco (leaf)
Wool, mohair	Wool, mohair	Wool and mohair
Other inedible farm products	Horses and mules; silk (raw); all other	Horses and mules; silk (raw); other farm products
X Automotive	Automotive	Automotive
Automobiles, other motor vehicles	Automobiles, trucks, tractors*	Automobiles and other motor vehicles
Automotive accessories, parts, equipment	Automotive accessories and equipment; and automotive parts	Automotive equipment; and automobile parts (new and used)
Tires, tubes	Tires and tubes	Tires and tubes
XI Electrical goods	Electrical goods	Electrical
Electrical goods (general line)	Electrical merchandise (general line)	Electrical merchandise (general line)
Wiring supplies, construction materials, apparatus and equipment	Wiring supplies and construction materials; and apparatus and equipment	Electrical equipment and supplies
Electrical appliances and specialities	Radios; refrigerators; all other	Radios, refrigerators; and electrical appliances
XII Hardware, plumbing, heating	Hardware; and plumbing and heating equipment and supplies	Hardware; and plumbing and heating equipment and supplies
Hardware (general line)	Hardware (general line)	Hardware (general line)
Hardware (specialty line)	Hardware (specialty line)	Hardware (specialty)
Plumbing, heating, equipment, supplies	Plumbing and heating equipment and supplies	Plumbing and heating equipment and supplies

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5, and 6, 1929)
XIII Lumber, construction materials	Lumber and construction materials	Lumber and building materials (other than metal)
Lumber, millwork	Lumber; lumber and millwork; millwork	Lumber and millwork
Other construction materials	Building supplies (general line); brick, tile, terra cotta; cement, lime and plaster; glass; all other	Construction and building materials (other than metal and wood)
XIV Machinery, equipment, supplies	Machinery, equipment, supplies	Machinery, equipment and supplies
Commercial machines, equipment	Commercial equipment, supplies	Commercial equipment and supplies
Construction machinery, equipment	Construction	Construction equipment and supplies
Farm-dairy machinery, equipment	Farm and dairy	Farm machinery and equipment
Industrial machinery, equipment, supplies	Industrial machinery, equipment, supplies (less construction)	Manufacturing, mining, and drilling machinery, equipment and supplies
Professional equipment, supplies	Professional equipment and supplies plus optical goods	Professional equipment and supplies plus optical goods
Service establishment equipment and supplies	Service equipment and supplies plus leather and shoe findings	Service equipment and supplies plus shoe findings and cut stock
Transportation equipment, supplies	Transportation equipment and supplies	Transportation equipment and supplies
XV Metals, metal work (except scrap)	Metals, metal work (except scrap)	
Iron, steel and products	Building metal work	Iron and steel (except scrap)
	Iron and steel products (general line)	
	Iron and steel products (semi-finished)	
	Iron and steel products (flat)	
	Wire and wire products	
	Iron and steel finished products (n.e.c.)	
Nonferrous metals, metal work	Copper; all other	Metals and metal work (other than iron and steel)
XVI Waste materials	Waste materials	Iron and steel scrap and other waste materials
XVII Other merchant wholesalers		
Amusement, sporting goods	Amusement, sporting goods less motion picture film exchanges	Amusement and sporting goods less motion picture films
Books, periodicals, newspapers	Books, periodicals, newspapers	Books, periodicals and newspapers
Coal, coke	Coal and coke	Coal
Farm supplies	Farm supplies	Farm supplies (except machinery and equipment)
Jewelry	Jewelry	Jewelry
Petroleum and products	Petroleum and products	Petroleum and petroleum products
Miscellaneous kinds of business	All other products Less books, periodicals, newspapers; optical goods; and leather and shoe findings	All other Less books, periodicals and newspapers Plus forest products (except lumber); general merchandise; leather and leather goods (except shoe findings and cut stock); and flowers and nursery stock

*Also some individual companies were reclassified for purposes of comparison as shown in tables 1C and 1D.

APPENDIX E

PRINCIPAL CENSUS TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS FOR 1948, WITH STANDARD INDUSTRIAL CLASSIFICATION EQUIVALENTS

Wholesale trade as defined for Census purposes conforms with the field as outlined in Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, a manual published by the Executive Office of the President, Bureau of the Budget, May 1949. Census type-of-operation and kind-of-business classifications differ from those outlined in the SIC Manual primarily in that the former are in more detail. Census classifications together with their equivalents in the SIC Manual are shown below.

1948 Census of Business Classification	SIC Code
Total Wholesale Trade	50,51
Type-of-Operation Groups	
Merchant wholesalers	50
Manufacturers' sales branches, offices:	
Sales branches (with stocks) } Sales offices (without stocks) }	511
Petroleum bulk stations, terminals	512
Agents, brokers	513
Assemblers (mainly farm products)	514
Type-of-Operation Groups, by Kind of Business	
Merchant wholesalers	50
Groceries, confectionery, meats	504
Groceries (general line)	5042
Confectionery	5045
Fish, sea foods	5046
Meats, meat products	5047
Other grocery, food specialties:	
Canned foods	5043
Coffee, tea, spices	5044
Dried fruits, nuts, Flour, Frosted, frozen foods, Miscellaneous grocery specialties	5049
Farm products (edible)	505
Dairy, poultry products	5052-5054
Fruits, vegetables (fresh)	5055,5059
Beer, wines, distilled spirits	5095
Drugs, chemicals, allied products	502
Drugs (general line)	5022
Drugs, drug sundries (specialty lines):	
Proprietary medicines, toiletries	part of 5023
Retailer-cooperatives	part of 5023, part of 5024
Drug sundries	part of 5024, part of 5029
Industrial chemicals	5025-5027, part of 5029
Paints, varnishes	5028
Tobacco and products (except leaf)	5094
Dry goods, apparel	503
Clothing, furnishings, footwear:	
Clothing, furnishings (general line)	5036
Men's, boys' clothing, furnishings	part of 5037
Women's, children's clothing, furnishings, Furs (dressed), fur clothing, Millinery, millinery supplies	5038
Shoes, other footwear	5039
Work clothing	part of 5037
Dry goods (general line)	5032
Dry goods specialties, piece goods, notions:	
Hosiery, underwear	5035
Piece goods jobbers	part of 5033
Other dry goods, notions	5034
Piece goods converters	part of 5033
Furniture, home furnishings	5097
Paper and its products	5092
Farm products (raw materials)	5096

1948 Census of Business Classification	SIC Code
Merchant wholesalers--Continued	
Automotive:	
Automobiles, other motor vehicles	5012
Automotive equipment, tires, tubes:	
Automotive parts, accessories	5013
Garage equipment, tools	part of 5082
Tires, tubes	5014
Electrical goods	506
Electrical goods (general line)	5062
Wiring supplies, construction materials, apparatus and equipment	5063
Electrical appliances, specialties	5064
Hardware, plumbing, heating	507
Hardware:	
General line (with and without industrial dept.)	5072
Specialty lines	5073
Plumbing, heating equipment, supplies:	
Plumbing, heating (general line)	5074
Heating (including stoves, ranges)	5075
Plumbing fixtures, supplies	5076
Air conditioning, ventilating equipment	5077
Lumber, construction materials	5098
Machinery, equipment, supplies	508
Commercial machines, equipment	part of 5082
Construction machinery, equipment	part of 5084
Farm-dairy machinery, equipment	5083
Industrial machinery, equipment, supplies	
Industrial machinery, equipment (general line)	part of 5084
Belting, hose, packing	part of 5084
Machine tools	part of 5084
Mine, mill supplies	part of 5084
Oil well, oil refining supplies	5085
Printing machinery, supplies (except paper)	part of 5084
Rope, cordage	part of 5084
Miscellaneous industrial machinery, supplies	part of 5084
Professional equipment, supplies	5086
Service establishment equipment, supplies	5087
Transportation (except automotive) equipment, supplies	5088
Metals, metal work (except scrap)	part of 5091
Waste materials	5093
Other merchant wholesalers:	
Amusement, sporting goods	part of 5099
Books periodicals, newspapers	part of 5099
Coal, coke	part of 5091
Farm supplies	part of 5099
Jewelry	part of 5099
Petroleum and products	part of 5099
Other kinds of business	part of 5099
Manufacturers' sales branches, offices (with stocks, without stocks)	511
Groceries, confectionery, meats, Farm products (edible)	5114
Beer, wines, distilled spirits	part of 5119
Drugs, chemicals, allied products	5112
Tobacco and products (except leaf)	5115
Dry goods, apparel	5113
Furniture, home furnishings	part of 5119
Paper and its products	part of 5119
Automotive	5111
Electrical goods	5116
Hardware, plumbing, heating	part of 5119
Lumber, construction materials	part of 5119

1948 Census of Business Classification	SIC Code
Manufacturers' sales branches, offices--Continued	
Machinery, equipment, supplies	5118
Metals,metal work (except scrap)	part of 5117
Other kinds of business:	
Amusement, sporting goods	part of 5119
Books, periodicals, newspapers	part of 5119
Coal, coke	part of 5117
Farm supplies	part of 5119
Jewelry	part of 5119
Petroleum and products	part of 5119
All other products	part of 5119
Petroleum bulk stations, terminals	512
Agents and brokers	513
Groceries, confectionery, meats	5133
Farm products (edible)	5134
Beer, wines, distilled spirits	part of 5139
Drugs, chemicals, allied products	part of 5139
Tobacco and products (except leaf)	part of 5139
Dry goods, apparel	5132
Agents and brokers--Continued	
Furniture and house furnishings	part of 5139
Paper and its products	part of 5139
Farm products (raw materials)	5135
Automotive	part of 5139
Electrical goods	part of 5139
Hardware, plumbing, heating	part of 5139
Lumber, construction materials	5138
Machinery, equipment, supplies	5136
Metals, metal work (except scrap)	part of 5137
Waste materials	part of 5139
Other kinds of business:	
Amusement, sporting goods	part of 5139
Books, periodicals, newspapers	part of 5139
Coal, coke	part of 5137
Farm supplies	part of 5139
Jewelry	part of 5139
Petroleum and products	part of 5139
All other products	part of 5139
Assemblers (mainly farm products)	514
All kinds of business	5141

APPENDIX F

EXPLANATION OF TERMS

City size

Data are presented in table 8A by "City-Size," based on advance 1950 estimates of population of the places in which the establishments are located. Data are presented for nine groups, as follows:

Cities of 500,000 inhabitants or more
Cities of 250,000 to 499,999 inhabitants
Cities of 100,000 to 249,999 inhabitants
Cities of 50,000 to 99,999 inhabitants
Cities of 25,000 to 49,999 inhabitants
Cities of 10,000 to 24,999 inhabitants
Cities of 5,000 to 9,999 inhabitants
Cities of 2,500 to 4,999 inhabitants
Remainder of the United States

Commissions received

Represents earnings received by the reporting establishment during the year 1948 from sales made on an agency basis for the account of others. It does not include profits, if any, on sales for the account of the reporting establishment.

Commodity line

The term "commodity line," as used in this report, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for Census purposes, in consultation with representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for analytical information.

All commodity or merchandise items were grouped, for Census purposes, into 126 principal commodity lines. Fifty-eight of the principal or major lines were further subdivided into 274 detailed lines, giving a total of 400 classifications. It should be noted that retail sales of wholesale establishments are not separately shown, but are included along with wholesale sales in the commodity classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line (No. 126), hence the sum of all commodity-line sales items is equivalent to total sales.

Credit terms

Credit sales.--Include all sales during the year except those strictly on a cash or c.o.d. basis.

Establishments doing credit business.--Included under this heading are all merchant wholesalers and manufacturers' sales branches, except those indicating that all of their business was strictly on a cash or c.o.d. basis.

Credit sales as percent of all sales.--Includes all sales during the year 1948, except those strictly on a cash or c.o.d. basis, expressed as a percent of total sales of establishments reporting credit sales.

End-of-year accounts and notes receivable as percent of credit sales.--Represents the amount of outstanding accounts and notes receivable as of the end of the year 1948 expressed as a percent of credit sales. Includes only the accounts and notes receivable resulting from the sale of merchandise and held by the reporting establishments. Notes and accounts sold or discounted to banks, finance companies, or factors are not included even though sold "with recourse." These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Percent change in accounts and notes receivable, beginning to end of year 1948.--Represents the change in amount of accounts and notes receivable from the beginning to end of year 1948, expressed as percent of accounts and notes receivable at the beginning of the year. These figures are based on establishments reporting both beginning and end-of-year receivables.

Bad debt losses as percent of credit sales.--Represents the amount of receivables written off during the Census year, expressed as percent of credit sales. Bad debt losses includes all receivables written off during 1948 as uncollectible, even though the credit may have been extended on sales made in 1947 or earlier. These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Credit accounts per establishment.--Represents average number of credit accounts as of December 31, 1948, per establishment doing credit business. These figures are derived by dividing the number of credit accounts by the number of establishments doing credit business.

Credit sales per account.--Represents average annual credit sales per credit account. Derived by dividing the total amount of credit sales for the year by the number of credit accounts.

Employment and pay roll terms

Pay roll.--Pay roll includes all compensation (salaries, wages, commissions, and bonuses) paid during the specified period to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Pay roll is reported before deductions for Social Security, income tax withholding, insurance, dues, etc.

Pay roll--entire year--All amounts paid during the census year to employees are included in this item.

Pay roll--specified workweeks--All amounts paid to employees on pay rolls for the workweek ending nearest March 15, July 15, and November 15 are included in these items. Provision was made for reporting pay roll adjusted to the workweek where the pay period was on other than a workweek basis, and also for reporting on a workweek basis commission and bonus payments. However, for a number of establishments annual pay roll figures included amounts not allocated to weekly pay rolls.

Paid employees.--Paid employees consist of the number of employees including salaried officers and executives of corporations who were on the pay roll for the specified workweeks.

Employee size.--In tables 6A and 6B wholesale establishments are classified by employee-size groups, based on the total number of paid employees for the workweek ended nearest November 15, 1948. Data are presented for eleven employee-size groups, as follows:

100 or more employees	6 or 7 employees
50 to 99 employees	4 or 5 employees
20 to 49 employees	3 employees
10 to 19 employees	2 employees
8 or 9 employees	1 employee

No paid employees

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business during November 1948.

Establishments

Establishments consist of all wholesale places of business as well as administrative offices, central warehouses, and other units of multiunit organizations which service, or are auxiliary to, the wholesale establishments of the organization. The count represents the number of establishments in business at the end of 1948.

Administrative offices and auxiliary units.--These include locations of a multiunit organization which service, or are auxiliary to, the wholesale establishments within

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the organization. They are not primarily engaged in selling merchandise. Included are such locations as district offices, purchasing offices, central warehouses, garages, etc., primarily engaged in performing administrative or other auxiliary functions. Chain-store warehouses and central warehouses which service the retail establishments of their own organization are classified in Retail Trade.

Wholesale establishments.--These are separate places of business primarily engaged in selling, or acting as an agent in selling merchandise to (or buying for) business concerns, regardless of whether the latter purchased for resale or for business use. The place of business may be a warehouse from which sales are made at wholesale, a sales or brokerage office, or part of an office that may be shared with others. Each establishment of organizations operating at more than one place of business is counted separately.

Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude data for those that operated during the entire year 1948 but had sales of less than $5,000. In 1939 the corresponding figure for exclusion from the tabulations was $500.

Expense terms

Operating expenses.--Total operating expenses, sometimes referred to as "overhead," includes all expenses incurred during the census year by the reporting establishment. It includes pay roll as well as other overhead expenses, but not the cost of merchandise sold, nor does it include withdrawals by owners of unincorporated businesses. For agents, brokers, and commission petroleum bulk stations the entries under the heading "operating expenses" represent the amount of brokerage or commissions received rather than overhead expenses incurred.

For establishments with total sales of $200,000 or more, operating expenses are further classified into administrative, selling, delivery, warehouse, occupancy, and "other" expenses.

Administrative expenses--Includes the general administrative expenses not chargeable directly to any one division or function. Included here are executives' and officers' salaries and expenses; office salaries; office supplies and stationery; postage; telephone and telegraph; professional services; depreciation on furniture and fixtures; dues, subscriptions, and donations; collection expenses; etc.

Selling expenses--Includes direct expenses incurred in selling merchandise; covers such items as salesmen's salaries, commissions, and bonuses; salesmen's traveling expenses; advertising; and insurance and depreciation on alesmen's automobiles. Delivery expenses (as defined below) are shown separately.

Shipping, delivery expenses--Includes costs incurred in transferring the merchandise from the warehouse or other place of storage to the customer; covers items such as deliverymen's salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.

Warehouse expenses--The cost of operating the warehouse or stock room. Covers such items as salaries and wages of warehouse employees, boxing and packing costs, etc.

Occupancy expenses--Includes all expenses arising from the use and maintenance of the premises and the buildings, fixtures and equipment; covers maintenance labor, heat, light, power and water. Where the premises are not owned, rent is included. For firms owning the premises it covers such items as building repairs and supplies, insurance and taxes on building, and depreciation on buildings. Because a number of firms experienced difficulty in differentiating between "warehouse" and "occupancy" expenses, data for these two items should be used with care.

Other expenses--Included here are those operating expenses not classified above, such as interest on bank loans, losses from bad debts, etc.

Expense to sales ratios.--Operating expenses (including pay roll) expressed as a percent of sales.

Firm size

Data are presented in table 8B by "Firm Size," based on the number of wholesale establishments, not counting administrative offices and auxiliary units, under a single ownership. Ownerships are grouped into the following nine size classifications:

1 wholesale establishment only
2 wholesale establishments
3 to 5 wholesale establishments
6 to 9 wholesale establishments
10 to 14 wholesale establishments
15 to 24 wholesale establishments
25 to 49 wholesale establishments
50 to 99 wholesale establishments
100 or more wholesale establishments

Legal form of organization

In tables 5A and 5B wholesale establishments are classified into the following legal forms of organization:

Individual proprietorships.--Unincorporated businesses owned by one individual or person who may or may not actively participate in its operations.

Partnerships.--Unincorporated businesses owned by two or more persons, having a financial interest in and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.--Businesses owned by legally incorporated organizations or companies. Cooperative associations incorporated under either regular corporation laws or under the special association laws are included in this legal form.

Other legal forms.--Establishments having ownerships under legal forms not defined above. Included here are all establishments owned or operated by cooperative associations not incorporated under the regular corporation laws or under special cooperative association laws, and other miscellaneous ownership types such as receiverships, estates, etc.

Period established or acquired

Each respondent was requested to report the date the 1948 owner acquired or started the business within the city. The date reported reflected the last change in ownership, if any, prior to December 31, 1948. Mere change of name without a change of the actual owners was not considered a change of ownership. Neither was a change of location of the establishment within the city considered a new business if it continued at the new location under the same ownership.

Table 8C presents data for wholesale establishments classified by date of establishment or acquisition. Establishments are grouped for presentation purposes as follows:

Acquired or established:

1948	1930 to 1933
1946 or 1947	1920 to 1929
1942 to 1945	1900 to 1919
1938 to 1941	Prior to 1900
1934 to 1937	Year not reported

Sales terms

Sales, entire year.--Sales include receipts from merchandise sold during 1948 together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on a commission basis are included as well as sales for the account of the reporting establishment. Local and State sales taxes or Federal excise taxes collected by the wholesale establishment directly from customers and paid directly to local, State, or Federal taxing agencies are included. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer or supplier

and passed along to the wholesale establishment are also included in the sales figures.

Sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include sales by manufacturing plants, general administrative offices of manufacturers, retailers, and other businesses whose primary activity is other than wholesale trade.

Some establishments included in Wholesale Trade (such as buying brokers, purchasing agents, syndicate buyers, country grain elevators, and cream stations) are engaged chiefly in buying from the trade or public for clients or for parent organizations, selling being incidental or nonexistent. These establishments reported purchases in lieu of sales. Sales as shown for agents and brokers represent the selling value of the goods in the transactions negotiated.

Sales by class of customer:

Sales to retailers--Represents sales to all classes of retailers including chains, mail order houses, department stores, independent stores, restaurants, and other establishments included in Retail Trade.

Sales to industrial users--Represents sales to industrial, commercial, professional, institutional, and other similar end users. They represent goods bought for business use such as machinery, equipment, supplies, raw materials, components, etc., rather than goods bought for resale in the same form as purchased.

Sales to wholesale organizations--Represents the volume of business done by one type of wholesale establishment with another, thus providing a measure of the volume of duplication in wholesale sales.

Sales to household consumers--Included here are sales to household consumers, individual users, and to farmers. This inquiry measures the volume of retail sales by wholesale establishments.

Sales for export--Represents the domestic value of goods exported by wholesale establishments, including sales through their agents in this country. Wholesale organizations maintaining foreign branches were requested to include here the value of goods shipped to such branches.

Sales size.--In tables 2A and 2B, service wholesalers and manufacturers' sales branches (with stocks) are classified by size of establishment based upon 1948 sales. Establishments starting in business in 1948 are included on the same basis as other establishments, even though they may not have been in operation the full twelve months. In table 2A, United States Summary, nine sales-size groups were used as follows:

$5,000,000 and over	$300,000 to $499,999
$2,000,000 to $4,999,999	$200,000 to $299,999
$1,000,000 to $1,999,999	$100,000 to $199,999
$500,000 to $999,999	$50,000 to $99,999
Under $50,000	

In table 2B, geographic division and standard metropolitan area data are presented by five sales-size groups as follows:

$5,000,000 and over	$500,000 to $999,999
$1,000,000 to $4,999,999	$200,000 to $499,999
Under $200,000	

In table 3C, credit data for merchant wholesalers are analyzed by size of establishment, using four sales-size-classifications as follows:

$1,000,000 and over	$200,000 to $499,999
$500,000 to $999,999	Under $200,000

Stocks on hand

Stocks are defined as the inventory, at cost value, of merchandise on hand for sale as of the end of 1948. Goods owned and out-on-consignment are included but not the value of merchandise of others held for sale on consignment.

Storage capacity--petroleum bulk stations and terminals

Represents capacity in gallons of stationary facilities for bulk storage of gasoline and distillate and residual fuel oils. Includes all such capacity at bulk stations, distributing terminals and relay (or lockup) points. Data represent capacity assigned to each of the specified products as of December 31, 1948.

Truck terms

Trucks and truck-tractors.--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas, in the case of the truck-tractor, it is towed in a semitrailer.

Trailers and semitrailers.--A semitrailer is distinguished from a trailer in that the former is a two-wheeled vehicle which connects with a truck-tractor by means of a fifth wheel arrangement which transmits a portion of the weight on the towing vehicle. A trailer is a towed vehicle which carries the entire load on its own axles.

Manufacturers' rated capacity.--This is the rating assigned by truck manufacturers. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and also between different kinds of business.

CONFIDENTIAL Your report is required by Act of Congress (62 Stat. 478; 13 USC 121–123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

Form approved
Budget Bureau No. 41-4833.

Enumerator's Use Only

S. D. No.	E. D. No.	Line No.

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner .....

Have you obtained a separate report for each place of business?

Check ☐ Yes ☐ No (If "No" is checked, explain in "Remarks" on page 10.)

FORM BC **30**

CONSUMER GOODS
Wholesalers
Jobbers
Export Merchants
Import Merchants
Limited-Function Wholesalers
Manufacturers' Sales Branches
Manufacturers' Sales Offices

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

INSTRUCTIONS.—This form is to be used for reporting the various classes of merchant wholesalers, manufacturers' sales branches, and manufacturers' sales offices primarily engaged in selling consumer goods such as:

Foods	Furniture	Beverages	Stationery
Tobacco	Ophthalmic goods	Drugs	Petroleum (except bulk plants and terminals)
Clothing	Paints and varnishes	Farm supplies	
Dry goods		House furnishings	Etc.
	Books, magazines	Jewelry	

A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948.

Distributors primarily engaged in selling industrial goods should report on Form BC–31; bulk petroleum distributors should report on Form BC–32; agents and brokers should report on Form BC–33; assemblers of farm products should report on Form BC–34.

Prepare report by..... **and hold for collection.**

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(*a*) Name of establishment .....

.....

(*b*) Name of owner(s) .....

(*c*) Location of establishment:

Street and number .....

Name of city, town, or village .....

County ..... State .....

Is above street number located within the corporate limits of this city, town, or village?

Check ☐ Yes ☐ No

(*d*) Business address of owner (if same as 1 (*c*) write "Same"):

Street and number .....

P. O. box or rural route number .....

City ..... State .....

(*e*) Date of acquiring or establishing this business in this city under present ownership ..... (Month) ..... (Year)

(*f*) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check ☐ Yes ☐ No

(*g*) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3.
Are such sales included in inquiry 3 of this report?

Check ☐ Yes ☐ No

Census Use Only	B, C, D, H, I	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	I Date	J Pt. Yr.	K
		_ _	_ _ _	_ _ _	_	_ _ _	_ _	_	_ _ _ _	_	_	

● **NOTE.—Answer all inquiries on pages 1, 2, and 3. Select only applicable items, Inquiry 9 (pages 4–8) for entries.**

2. DESCRIPTION OF BUSINESS:

(*a*) Kind of business .....

.....

(Give usual designation by which the business is known to the trade or public. EXAMPLES: Full-line groceries; fresh fruits and vegetables; confectionery; beer; wines and spirits; meats; dairy products; coffee; full-line dry goods; men's and boys' clothing; shoes; full-line drugs; toiletries; household furniture; carpets and rugs; jewelry; automobiles; automotive equipment; farm supplies; etc.)

(*b*) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship.
2 ☐ Partnership.
3 ☐ Corporation.
4 ☐ Cooperative association (non-incorporated).
5 ☐ Other (specify) .....

.....

(*c*) Does this establishment sponsor or is it affiliated with a voluntary group of retailers?

Check ☐ Yes ☐ No

If yes,
1. Give name of group .....
2. What percentage of your 1948 sales was to retail members of this group? ....%

(*d*) Is this establishment operated by a cooperating group of retailers?

Check ☐ Yes ☐ No

If yes,
1. Give name, if any, of group .....
2. What percentage of your 1948 sales was to retail members of this group? ....%

(*e*) Did you maintain a warehouse or other storage facility in 1948?

Check ☐ Yes ☐ No

(*f*) Type of operation:
(Check principal type of operation or function performed; i. e., the basis on which *more than 50 percent* of your business was conducted in 1948.) CHECK ONLY ONE

Service Wholesaler

☐ Wholesale merchant, jobber. ☐ Export merchant. ☐ Industrial distributor.
☐ Converter (textile). ☐ Import merchant. ☐ Supply house.

Limited-Function Wholesaler

☐ Cash-and-carry wholesaler. ☐ Mail-order wholesaler. ☐ Retailer-owned wholesaler.
☐ Drop shipper. ☐ Wagon or truck distributor. ☐ Consumer-cooperative wholesaler.

Manufacturers' Sales Branches (Owned by manufacturer)

☐ Carrying stock for delivery. ☐ Not carrying stock for delivery.

Other Types

☐ Other types of operation (describe): .....

.....

.....

3. NET SALES, 1948 (After deducting returns and allowances):

(*a*) **Net Sales** and any other operating receipts (including sales taxes). $.....
(Include at selling value any merchandise sold on a commission basis.)

Of total net sales reported in 3(*a*) above, give the amount* of—

Domestic Sales:

To users or consumers

(1) Sales to institutional, commercial, professional, industrial, and other similar types of end users (governmental bodies, institutions, manufacturers, service businesses, railroads, utilities, contractors, etc.) ..... $.....

(2) Sales to household consumers and individual users, including your own employees ..... $.....

For resale

(3) Sales to retailers (including sales to retail chains, mail-order houses, department stores, independent stores, State liquor stores, and restaurants) ..... $.....

(4) Sales to wholesale organizations (including subjobbers, institution supply houses, wholesale commissaries, and export concerns) ..... $.....

Export Sales:

(5) Sales direct to buyers in foreign countries, or through their agents in this country (including sales through your own foreign branches, if any) ..... $.....
(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3(*a*).)

*If book figures are not available, give best possible approximations.

4. CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES:

(*a*) How much of 1948 sales, inquiry 3(*a*) above, was on credit? ..... $.....
(Report as credit all sales except strictly cash and c. o. d. sales.)

(*b*) Accounts and notes receivable outstanding as of—
December 31, 1948 ..... $.....
December 31, 1947 ..... $.....

(*c*) *Number* of credit accounts
December 31, 1948 ..... (*Number*)

(*d*) Bad debt losses, 1948 ..... $.....
(Receivables written off during 1948 as uncollectible)

Census Use Only

L Legal	M Vol. Coop.	N Class
—	—	—
		A-1
		B-1
		C-1
		D-1
		H-1
		I-1
X		A-2
		B-2
		B-3
		B-4
		B-5
		B-6
		B-7
		B-8
		B-9
		B-10
		B-11

5. PAY ROLL AND EMPLOYMENT:

(*a*) Total pay roll for year 1948..... $.....

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses *do not* include here withdrawals by proprietor-owners.)

Census Use Only — A-5, C-9

(*b*) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported in 5 (*c*) below, but *include* paid officers and executives of corporations):

	WORKWEEK ENDED NEAREST—						A-6 to A-11
	MARCH 15		JULY 15		NOVEMBER 15		
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	
Full-time and part-time combined		$		$		$	

* Where pay-roll period is other than a week, *adjust the figures to a weekly basis.* Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(*c*) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business..... — A-12, C-10

6. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc.)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY					1
	Total	Under 1½ tons	1½ tons	Over 1½ tons, under 5 tons	5 tons and over	
(*a*) Number of trucks—total						
(1) Refrigerated bodies						
(2) Other body types						
(*b*) Number of truck-tractors—total						

	TOTAL	REFRIGERATED BODIES	OTHER BODY TYPES
(*c*) Number of semi-trailers and trailers			

7. STOCKS ON HAND:

Census Use Only — A-3, B-12, B-13

(*a*) Inventory of merchandise on hand:

(Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948..... $.....

December 31, 1947..... $.....

8. OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

Census Use Only — A-4, C-2, I-2

(*a*) TOTAL operating expenses, including pay roll (but not cost of merchandise or excise taxes)..... $.....

ANALYSIS of expenses **(to be answered if 1948 sales exceeded $200,000):**

(1) Administrative expenses (such as officers' salaries and traveling expenses, office salaries, professional services, office supplies and stationery, postage, depreciation on office furniture and equipment, etc.)..... $..... — C-3

(2) Selling expenses (such as salesmen's salaries, commissions, and expenses; house salesmen's salaries; advertising; etc.)..... $..... — C-4

(3) Shipping, delivery expenses (such as salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.)..... $..... — C-5

(4) Warehouse expenses (such as warehouse salaries and wages, boxing and packing, etc.)... $..... — C-6

(5) Occupancy expenses (such as rent; maintenance labor; heat, light, power, and water; building repairs and supplies; insurance, taxes, and depreciation on buildings; etc.). $..... — C-7

(6) Other expenses (such as interest on bank loans, losses from bad debts, etc.)..... $..... — C-8

(The sum of (1), (2), (3), (4), (5), and (6) above must equal the amount reported in 8 (a).)

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES: D

Most concerns will find that only a few of the items listed below pertain to their business. Select the particular ones that do apply and report the dollar volume of sales of each for the year 1948. **If book figures are not available give best possible approximations.**

The following table of contents may prove helpful in locating commodity lines.

Merchandise Lines	Page	Commodity Number
Foods, Beverages, Soap, Tobacco, Drugs, Paints, Chemicals	4–5	1–24
Clothing, Dry Goods, Textiles, Furniture, Home Furnishings	6–7	25–36
Hard Goods—Automotive, Electrical, Hardware, Plumbing, Heating	7	37–43
Motion Picture Films, Photographic-Ophthalmic Goods, Office-Church-School Supplies, Shoe Findings	8	44–54
Petroleum, Coal, Glass, Lumber, Paper, Printed Materials	8	55–64
Jewelry, Sporting Goods, Flowers, Seeds, Farm Supplies, Second-Hand Goods, Receipts From Services, Miscellaneous Merchandise	9	65–78

Total Commodity Sales (Same as inquiry 3 (*a*)) ..... $.....

MERCHANDISE LINES	SALES 1948	MERCHANDISE LINES	SALES 1948

FOODS, BEVERAGES, SOAP, TOBACCO, DRUGS, PAINTS, CHEMICALS

Food

1. Canned, bottled foods, total (sum of *a–g*) ..... 000 $.....
   - *a.* Canned baby foods ..... $.....
   - *b.* Canned fruits, fruit juices ..... $.....
   - *c.* Canned vegetables, vegetable juices ..... $.....
   - *d.* Canned fish, sea foods ..... $.....
   - *e.* Canned meats ..... $.....
   - *f.* Canned milk ..... $.....
   - *g.* Other canned, bottled foods ..... $.....
2. Coffee ..... 011 $.....
3. Confectionery, total (sum of *a–c*) ..... 020 $.....
   - *a.* Candy, including chocolate ..... $.....
   - *b.* Chewing gum ..... $.....
   - *c.* Fountain fruits, syrups; other confections ..... $.....
4. Frozen foods (sum of *a–c*) ..... 030 $.....
   - *a.* Frozen fruits ..... $.....
   - *b.* Frozen vegetables ..... $.....
   - *c.* Other frozen foods ..... $.....

Food—Continued

5. Groceries (except as specified), total (sum of *a–i*) ..... 040 $.....
   (Report butter under 6, canned foods under 1)
   - *a.* Flour, related products ..... $.....
   - *b.* Sugar ..... $.....
   - *c.* Oleomargarine, butter substitutes ..... $.....
   - *d.* Cooking oils (including vegetable and animal shortening) ..... $.....
     (Report lard under 10)
   - *e.* Breakfast cereals ..... $.....
   - *f.* Bakery products ..... $.....
   - *g.* Tea ..... $.....
   - *h.* Dried fruits ..... $.....
   - *i.* Other groceries ..... $.....
6. Dairy products, ice cream, ices, total (sum of *a–e*) ..... 050 $.....
   - *a.* Butter ..... $.....
   - *b.* Cheese ..... $.....
   - *c.* Ice cream, ices ..... $.....
   - *d.* Milk, cream (fluid) ..... $.....
     (Report quantities under inquiry 10, page 10)
   - *e.* Other dairy products ..... $.....
     (Report canned milk under 1)

MERCHANDISE LINES	SALES 1948		MERCHANDISE LINES	SALES 1948	
FOODS, BEVERAGES, SOAP, TOBACCO, DRUGS, PAINTS, CHEMICALS—Continued					
Food—Continued			**Soap**		
7. Eggs, poultry, total (sum of *a* and *b*)	060	$	16. Soaps, toilet and other	097	$
a. Eggs		$	**Tobacco**		
b. Poultry (live, dressed)		$	17. Cigars, cigarettes, tobacco (except leaf)	111	$
8. Fish, sea foods (Report canned under 1, frozen under 4)	091	$	18. Smokers' supplies, razor blades, playing cards, etc	112	$
9. Fresh fruits, vegetables, berries, total (sum of *a* and *b*)	070	$	**Drugs**		
a. Fresh fruits, berries		$	19. Drugs, drug sundries, total (sum of *a*–*c*)	350	$
b. Fresh vegetables		$	*a.* Drugs, pharmaceuticals		$
10. Meats provisions, total (sum of *a*–*e*)	080	$	*b.* Proprietary medicines, toiletries, cosmetics (Report soap under 16)		$
a. Fresh meats (except sausage)		$	*c.* Druggist sundries		$
b. Cured, boiled, smoked meats (except sausage)		$	**Paints—Chemicals**		
c. Sausages (loaves)		$	20. Paints, varnishes, lacquers, enamels, etc	361	$
d. Lard (from hogs)		$	21. Fertilizers, fertilizer materials	362	$
e. Other meat products including game (Report canned meats under 1, poultry under 7)		$	22. Agricultural chemicals (except fertilizers)	363	$
11. Other food, related products (such as ice, sausage casings, malts, raw sugar, etc.)	092	$	23. Industrial chemicals not elsewhere classified	364	$
Beverages			24. Other chemicals, related products (specify kind)	365	$
12. Beer, fermented malt liquors	093	$			$
13. Soft drinks	094	$			$
14. Spirits (including neutral spirits and ethyl alcohol used in blending)	095	$			
15. Wines	096	$			

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES		SALES 1948
CLOTHING, DRY GOODS, TEXTILES, FURNITURE, HOME FURNISHINGS					
Clothing			**Dry Goods—Home Furnishings**		
25. Men's, boys' clothing, furnishings (except shoes), total (sum of *a–d*)	210	$	28. Piece goods (woven), total (sum of *a–e*)	240	$
a. Underwear, hosiery		$	*a.* Cotton		$
b. Suits, coats, trousers, overcoats		$	*b.* Rayon, nylon, other synthetic		$
c. Work clothing, work gloves		$	*c.* Silk		$
d. Other clothing, furnishings (men's, boys')		$	*d.* Wool		$
26. Women's, misses', children's, infants' clothing, accessories (except shoes), total (sum of *a–h*)	220	$	*e.* Other woven piece goods		$
a. Dresses		$	29. Home furnishings (textile), total (sum of *a–e*)	250	$
b. Suits, coats (except fur)		$	*a.* Curtains, draperies		$
c. Furs, fur clothing		$	*b.* Bedspreads, comfortables, blankets		$
d. Hosiery, underwear		$	*c.* Sheets, pillow cases, towels		$
e. Corsets, allied garments		$	*d.* Table linens		$
f. Millinery and materials		$	*e.* Other textile home furnishings		$
g. Children's, infants' wear (except footwear)		$	30. Dry goods, except woven piece goods and home furnishings, total (sum of *a–d*)	260	$
h. Other apparel, accessories (except shoes)		$	*a.* Knit fabrics, lace fabrics		$
Shoes			*b.* Notions, thread, buttons, closures		$
27. Shoes, other footwear, total (sum of *a–d*)	230	$	*c.* Yarns		$
a. Men's, boys' shoes		$	*d.* Other dry goods		$
b. Women's, misses' shoes		$	31. Other textile products (textile bags, canvas products, etc.)	271	$
c. Children's, infants' shoes		$			
d. Other footwear		$			

MERCHANDISE LINES		SALES 1948

CLOTHING, DRY GOODS, TEXTILES, FURNITURE, HOME FURNISHINGS—Continued

Home Furnishings—Floor Coverings

32. China, glassware, crockery	301	$
33. Floor coverings, total (sum of *a–c*)	310	$
a. Carpets, rugs		$
b. Linoleum, other hard surface		$
c. Other		$
34. Kitchen utensils, kitchen tools, miscellaneous homewares	302	$
35. Musical instruments; phonographs, records (Report sheet music under 64; radios and radio-phonograph combinations under 40)	303	$

Furniture

36. Furniture (household, office, store, etc.), total (sum of *a–e*) (Report second-hand under 76)	320	$
a. Household furniture		$
b. Office furniture (wooden)		$
c. Office furniture (metal)		$
d. Mattresses, bed springs		$
e. Other furniture (store, restaurant, etc.)		$

HARD GOODS—AUTOMOTIVE, ELECTRICAL, HARDWARE, PLUMBING, HEATING

Automotive

37. Motor vehicles, total (sum of *a–e*)	400	$
a. Passenger cars (new)		$
b. Passenger cars (used)		$
c. Trucks, truck-tractors, truck-trailers (Report farm tractors under 71)		$
d. Motorcycles, motor scooters		$
e. Other motor vehicles		$
38. Automotive parts, supplies, accessories; garage, filling station service equipment, total (sum of *a–f*)	410	$
a. Batteries, electrical parts		$
b. Tires, tubes		$
c. Parts (except batteries, electrical parts)		$
d. Garage, filling station service equipment		$
e. Accessories		$
f. Other automotive supplies (anti-freeze, waxes, brushes, etc.)		$

Electrical

39. Electrical wiring supplies, construction materials, total (sum of *a–d*)	420	$
a. Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels; fuses; etc.)		$
b. Outside construction materials (poles; cross arms; pole-line hardware; outside wires, cables; etc.)		$
c. Lighting fixtures (residential, commercial, industrial)		$
d. Electric lamps (incandescent, fluorescent)		$

Electrical—Continued

40. Radios, television sets, home appliances and specialties, total (sum of *a–g*)	440	$
a. Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations		$
b. Television sets, tubes, parts, accessories, allied television equipment		$
c. Electric household refrigerators, home freezers (Report commercial refrigerators under 41)		$
d. Electric home laundry equipment (clothes driers, ironing machines, etc.)		$
e. Electric ranges		$
f. Other electric kitchen equipment (water heaters, electric sinks, etc.)		$
g. All other electric appliances, specialties		$
41. Electric commercial equipment	450	$

Hardware—Plumbing—Heating

42. Hardware	460	$
43. Plumbing, heating, air conditioning equipment and supplies	470	$

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MOTION PICTURE FILMS, PHOTOGRAPHIC-OPHTHALMIC GOODS, OFFICE-CHURCH-SCHOOL SUPPLIES, SHOE FINDINGS

MERCHANDISE LINES	SALES 1948	
44. Motion picture film rentals, total (sum of *a* and *b*)	520	$
a. Rental receipts from commercial theaters	$	
b. Rental receipts other than from theaters	$	
45. Ophthalmic products, total (sum of *a–c*)	540	$
a. Prescription sales	$	
b. Merchandise sales	$	
c. Specialties	$	
46. Photographic goods, except processed motion picture film (cameras, sensitized film, etc.)	530	$
47. Scientific optical instruments	551	$
48. Fountain pens, mechanical pencils	554	$
49. Stationers', office supplies, artist materials (except paper, see 63)	556	$
50. School equipment, supplies	558	$
51. Church equipment, supplies	559	$
52. Office machines	560	$
53. Boot, shoe cut stock and shoe findings, total (sum of *a–c*)	500	$
a. Boot, shoe cut stock (leather)	$	
b. Rubber products (heels, soles, etc.)	$	
c. Other shoe findings	$	
54. Miscellaneous professional and service equipment (specify kind)	592	$
----	$	
----	$	

PETROLEUM, COAL, GLASS, LUMBER, PAPER, PRINTED MATERIALS

MERCHANDISE LINES	SALES 1948	
Petroleum, Coal, Glass		
55. Petroleum and products	811	$
56. Coal, coke	812	$
57. Glass (sheet and containers), total (sum of *a* and *b*)	820	$
a. Sheet glass (including window and plate glass)	$	
b. Glass containers	$	
Lumber		
58. Lumber (rough, dressed and finished)	840	$
59. Plywood	850	$
60. Millwork, veneer, other wood products	861	$
Paper		
61. Wallpaper	862	$
62. Paper (basic materials except wallpaper), paperboard, total (sum of *a–e*)	870	$
a. Newsprint, groundwood, book paper	$	
b. Fine paper	$	
c. Wrapping paper	$	
d. Building paper, building board	$	
e. Miscellaneous paper, paperboard (tissue, absorbent, containerboard, boxboard, cardboard, etc.)	$	
63. Converted paper products, pulp goods, total (sum of *a–d*)	880	$
a. Envelopes, paper stationery, office supplies (see 49)	$	
b. Paper bags	$	
c. Boxes, containers (paper, paperboard)	$	
d. Miscellaneous converted paper products, pulp goods	$	
Printed Materials		
64. Books, magazines, printed materials, total (sum of *a–d*)	890	$
a. Books, magazines, newspapers	$	
b. Sheet music	$	
c. Printed blanks, blank books, forms	$	
d. Miscellaneous products (engraved, lithographed, printed)	$	

MERCHANDISE LINES	SALES 1948	MERCHANDISE LINES	SALES 1948

JEWELRY, SPORTING GOODS, FLOWERS, SEEDS, FARM SUPPLIES, MISCELLANEOUS MERCHANDISE

Jewelry

65. Jewelry, silverware, trophies, total (sum of *a–g*) ..... 910 $.....
- *a.* Clocks, watches ..... $.....
- *b.* Watch parts ..... $.....
- *c.* Costume jewelry ..... $.....
- *d.* Precious stones, metals ..... $.....
- *e.* Silverware, plated ware ..... $.....
- *f.* Jewelers' findings ..... $.....
- *g.* Other jewelry items (including medals, trophies, etc.) ..... $.....

Sporting Goods, Toys and Games

66. Toys, games, athletic goods, bicycles, etc., total (sum of *a–e*) ..... 920 $.....
- *a.* Small arms, ammunition ..... $.....
- *b.* Toys, games ..... $.....
- *c.* Bicycles ..... $.....
- *d.* Children's vehicles, except bicycles ..... $.....
- *e.* Athletic goods ..... $.....

(Report sportswear under 25, 26, or 27)

Farm, Garden Supplies

67. Feed (mixed, other) ..... 133 $.....
68. Flowers, nursery stock, total (sum of *a* and *b*) ..... 140 $.....
- *a.* Cut, potted flowers ..... $.....
- *b.* Nursery stock ..... $.....

69. Seeds (field, garden), total (sum of *a* and *b*) ..... 170 $.....
- *a.* Farm seeds ..... $.....
- *b.* Garden seeds (flower, vegetable) ..... $.....

Farm, Garden Supplies—Continued

70. Farm, garden, dairy machinery and equipment (except tractors), total (sum of *a–c*) ..... 600 $.....
- *a.* Dairy equipment ..... $.....
- *b.* Garden equipment ..... $.....
- *c.* Farm machinery, equipment ..... $.....

Miscellaneous Merchandise

71. Tractors and equipment ..... 610 $.....
(Report truck-tractors under 37)
72. Leather (except boot, shoe cut stock; clothing; belting) ..... 931 $.....
73. Luggage, saddlery, harness, etc ..... 932 $.....
74. Junk and scrap ..... 940 $.....
75. Rubber sundries, not elsewhere classified ..... 951 $.....
76. Second-hand merchandise (specify kind) ..... 952 $.....
..... $.....
..... $.....
77. Miscellaneous lines of merchandise (specify kind) ..... 961 $.....
..... $.....
..... $.....
78. Receipts from services and sources other than sale of merchandise (specify) ..... 971 $.....
..... $.....
..... $.....

10. FLUID MILK AND CREAM:
(To be filled out by all distributors and dealers reporting an entry on Line 6 *d*, inquiry 9)

Census Use Only H-2

	NUMBER OF QUARTS			
	Milk		Cream	
(*a*) Quantity sold during 1948:				
Total (sum of (1)-(5) below)		H-3		H-9
(1) Retail on routes (including any over-counter sales)		H-4		H-10
(2) Wholesale on routes		H-5		H-11
(3) To plants of other companies for fluid use		H-6		H-12
(4) To manufacturing plants		H-7		H-13
(5) Other sales		H-8		H-14

(*b*) Do you make other dairy products in this establishment? Check ☐ Yes ☐ No

11. REMARKS:

This report is correct and complete to the best of my knowledge and covers the period from ....., 19..... to ....., 19.....

By .....
(Signature and title of person furnishing the information)

Date .....
(Month) (Day) (Year)

.....
(Signature of enumerator)

Field Office Use Only

Action	Date	Initials

FORM BC-30

U. S. GOVERNMENT PRINTING OFFICE 1948 O - 809007

CONFIDENTIAL Your report is required by Act of Congress (62 Stat. 478; 13 USC 121–123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

Form approved
Budget Bureau No. 41–4834.

FORM BC **31**

INDUSTRIAL, COMMERCIAL, PROFESSIONAL GOODS

(Electrical goods, hardware, plumbing and heating, machinery, trucks, tractors, truck-tractors, mine and mill supplies, contractors' equipment, barber and beauty supplies, shoe findings, morticians' goods, church supplies, coal and coke, industrial and commercial papers, metals, etc.)

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

Enumerator's Use Only

S. D. NO.	E. D. NO.	LINE NO.

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner .....

Have you obtained a separate report for each place of business?
Check ☐ Yes ☐ No
(If "No" is checked, explain in "Remarks" on page 10.)

INSTRUCTIONS.—This form is to be used for reporting the various classes of distributors, merchant wholesalers, manufacturers' sales branches, manufacturers' sales offices, supply houses, and dealers primarily engaged in distributing goods destined for industrial, commercial, professional, or institutional use, such as:

Electrical merchandise
Trucks and tractors
Lumber and lumber products
Metals and metal work
Machinery
Oil-well supplies
School, church supplies
Plumbing, heating goods
Building materials
Coal and coke
Theater equipment, supplies
Professional, scientific instruments
Industrial, commercial papers
Hardware
Mine, mill supplies
Contractors' equipment
Upholsterers' equipment, supplies
Motion picture films
Office, store, and garage equipment
Waste materials
Etc.

A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948.

Merchant wholesalers and manufacturers' sales branches or offices primarily engaged in selling consumer goods should report on Form BC–30; bulk petroleum distributors should report on Form BC–32; agents and brokers should report on Form BC–33; assemblers of farm products should report on Form BC–34.

Prepare report by ..... and hold for collection.

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(*a*) Name of establishment .....

(*b*) Name of owner(s) .....

(*c*) Location of establishment:

Street and number .....

Name of city, town, or village .....

County ..... State .....

Is above street number located within the corporate limits of this city, town or village?

Check ☐ Yes ☐ No

(*d*) Business address of owner (if same as 1(*c*) write "Same"):

Street and number .....

P. O. box or rural route number .....

City ..... State .....

(*e*) Date of acquiring or establishing this business in this city under present ownership ..... (Month) ..... (Year)

(*f*) If the year given above is 1948, was there a previous occupant at these premises in 1948?

Check ☐ Yes ☐ No

(*g*) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report?

Check ☐ Yes ☐ No

Census Use Only		A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	I Date	J Pt. Yr.	K
	B C D I	_ _	_ _ _	_ _ _	_	_ _ _	_ _	_	_ _ _ _	_	_	

● **NOTE.—Answer all inquiries on pages 1, 2, and 3. Select only applicable items, inquiry 9 (pages 4–9), for entries.**

2. DESCRIPTION OF BUSINESS:

(*a*) Kind of business .....

(Give usual designation by which the business is known to the trade or public. EXAMPLES: Hardware wholesaler, steel warehouse, lumber wholesaler, full-line electrical merchandise, plumbing and heating goods, mine and mill supplies, oil-well supplies, shoe findings jobber, school supplies, dental equipment and supplies, hospital equipment, laundry supplies, farm machinery, trucks and tractors, printing paper, etc.)

(*b*) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship.
2 ☐ Partnership.
3 ☐ Corporation.
4 ☐ Cooperative association (nonincorporated).
5 ☐ Other (specify) .....

(*c*) Is this establishment operated by a cooperating group of customers?

Check ☐ Yes ☐ No

(*d*) Did you maintain a warehouse or storage yard in 1948?

Check ☐ Yes ☐ No

(*e*) Type of operation:

(Check principal type of operation or function performed; i. e., the basis on which more than 50 percent of your business was conducted in 1948.) CHECK ONLY ONE.

Merchant, Distributor, or Wholesaler

☐ Industrial distributor.
☐ Steel warehouse.
☐ Heavy goods dealer.
☐ Supply house.
☐ Wholesale merchant or jobber.
☐ Export merchant.
☐ Import merchant.
☐ Drop shipper.
☐ Direct mill shipper.

Manufacturers' Sales Branches (Owned by manufacturer)

☐ Carrying stock for delivery
☐ Not carrying stock for delivery.

Other Types

☐ Other types of distributor (describe): .....

.....

.....

.....

3. NET SALES, 1948 (After deducting returns and allowances):

(*a*) **Net Sales** and any other operating receipts (including sales taxes) ..... $.....

(Include at selling value any merchandise sold on a commission basis.)

Of total net sales reported in 3 (*a*) above, give the amount * of—

Domestic Sales:

To users or consumers

(1) Sales to industrial, commercial, professional, and other similar types of end users (governmental bodies, institutions, manufacturers, service businesses, railroads, utilities, contractors, etc.) ..... $.....

(2) Sales to household consumers and individual users, including your own employees ..... $.....

For resale

(3) Sales to retailers (including sales to retail chains, mail-order houses, department stores, independent stores, State liquor stores, and restaurants) ..... $.....

(4) Sales to wholesale organizations (including subjobbers, institution supply houses, wholesale commissaries, and export concerns) ..... $.....

Export Sales:

(5) Sales direct to buyers in foreign countries, or through their agents in this country (including sales through your own foreign branches, if any) ..... $.....

(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (*a*).)

*If book figures are not available, give best possible approximations.

4. CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES:

(*a*) How much of 1948 sales, inquiry 3 (*a*) above, was on credit? ..... $.....

(Report as credit all sales except strictly cash and c. o. d. sales)

(*b*) Accounts and notes receivable outstanding as of—

December 31, 1948 ..... $.....

December 31, 1947 ..... $.....

(*c*) *Number* of credit accounts, December 31, 1948 ..... (*Number*)

(*d*) Bad debt losses, 1948 ..... $.....

(Receivables written off during 1948 as uncollectible)

Census Use Only

	L Legal	M Vol. Coop.	N Class
	—	—	—
A-1			
B-1			
C-1			
D-1			
I-1			
A-2	X		
B-2			
B-3			
B-4			
B-5			
B-6			
B-7			
B-8			
B-9			
B-10			
B-11			

5. PAY ROLL AND EMPLOYMENT:

(*a*) Total pay roll for year 1948 ..... $.....

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses DO NOT include here withdrawals by proprietor-owners.)

Census Use Only — A-5, C-9

(*b*) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported in 5 (*c*) below, but *include* paid officers and executives of corporations):

	WORKWEEK ENDED NEAREST—						
	March 15		July 15		November 15		
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	
Full-time and part-time combined		$		$		$	A-6 to A-11

*Where pay-roll period is other than a week, *adjust the figures to a weekly basis.* Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(*c*) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business A-12, C-10

6. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc., and vehicles held for sale.)

I

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY				
	Total	Under 1½ Tons	1½ Tons	Over 1½ Tons, Under 5 Tons	5 Tons and Over
(*a*) Number of trucks—total					
(1) Dump bodies					
(2) Flat or platform bodies					
(3) Other body types					
(*b*) Number of truck-tractors—total					

	Total	Dump Bodies	Flat or Platform Bodies	Other Body Types
(*c*) Number of semitrailers and trailers				

7. STOCKS ON HAND:

Census Use Only — A-3, B-12, B-13

(*a*) Inventory of merchandise on hand:

(Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948 ..... $.....

December 31, 1947 ..... $.....

8. OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(*a*) TOTAL operating expenses, including pay roll (but not cost of merchandise or excise taxes) ..... $..... A-4, C-2, I-2

ANALYSIS of expenses **(to be answered if 1948 sales exceeded $200,000):**

(1) Administrative expenses (such as officers' salaries and traveling expenses, office salaries, professional services, office supplies and stationery, postage, depreciation on office furniture and equipment, etc.) ..... $..... C-3

(2) Selling expenses (such as salesmen's salaries, commissions, and expenses; house salesmen's salaries; advertising; etc.) ..... $..... C-4

(3) Shipping, delivery expenses (such as salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.) ..... $..... C-5

(4) Warehouse expenses (such as warehouse salaries and wages, boxing and packing, etc.) .. $..... C-6

(5) Occupancy expenses (such as rent; maintenance labor; heat, light, power, and water; building repairs and supplies; insurance, taxes, and depreciation on buildings; etc.) . $..... C-7

(6) Other expenses (such as interest on bank loans, losses from bad debts, etc.) ..... $..... C-8

(The sum of (1), (2), (3), (4), (5), and (6) above must equal the amount reported in 8 (a).)

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D

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Most concerns will find that only a few of the items listed below pertain to their business. Select the particular ones that do apply and report the dollar volume of sales of each for the year 1948. **If book figures are not available, give best possible approximations.**

The following table of contents may prove helpful in locating commodity lines:

MERCHANDISE LINES	PAGE	COMMODITY NO.
Automotive, electrical goods, hardware, plumbing and heating	4–5	1– 8
Machinery and equipment—Agricultural, construction, industrial, transportation	5	9–18
Metals, metal work, coal, other minerals	6–7	19–37
Lumber, paper, furniture, home furnishings	7	38–47
Professional, commercial, recreational, service business equipment and supplies	8	48–70
Miscellaneous lines—foods, dry goods, drugs, farm products, waste materials, leather goods, etc	9	71–97

TOTAL COMMODITY SALES (Same as inquiry 3 (*a*)) ..... $.....

MERCHANDISE LINES	SALES 1948	MERCHANDISE LINES	SALES 1948

AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING

Automotive

1. Motor vehicles, total (sum of (*a*)–(*e*)) ..... 400 $.....
   - (*a*) Passenger cars (new) ..... $.....
   - (*b*) Passenger cars (used) ..... $.....
   - (*c*) Trucks, truck-tractors, truck trailers ..... $..... **(Report farm tractors under 10.)**
   - (*d*) Motorcycles, motor scooters ..... $.....
   - (*e*) Other motor vehicles ..... $.....
2. Automotive parts, supplies, accessories; garage, filling station service equipment, total (sum of (*a*)–(*f*)) ..... 410 $.....
   - (*a*) Batteries, electrical parts ..... $.....
   - (*b*) Tires, tubes ..... $.....
   - (*c*) Parts (except batteries, electrical parts) ..... $.....
   - (*d*) Garage, filling station service equipment ..... $.....
   - (*e*) Accessories ..... $.....
   - (*f*) Other automotive supplies (antifreeze, waxes, brushes, etc.) ..... $.....

Electrical Goods

3. Electrical wiring supplies, construction materials, total (sum of (*a*)–(*d*)) ..... 420 $.....
   - (*a*) Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels; fuses; etc.) ..... $.....
   - (*b*) Outside construction materials (poles; cross arms; pole line hardware; outside wires, cables; etc.) ..... $.....
   - (*c*) Lighting fixtures (residential, commercial, industrial) ..... $.....
   - (*d*) Electric lamps (incandescent, fluorescent) ..... $.....

Electrical Goods—Continued

4. Electrical apparatus, equipment (motors, generators, switchboards, industrial heating equipment, industrial electronics, transformers, etc.) ..... 431 $.....
5. Radios, television sets, home appliances and specialties, total (sum of (*a*)–(*g*)) ..... 440 $.....
   - (*a*) Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations ..... $.....
   - (*b*) Television sets, tubes, parts, accessories, allied television equipment ..... $.....
   - (*c*) Electric household refrigerators, home freezers ..... $..... **(Report commercial refrigerators under 6.)**
   - (*d*) Electric home laundry equipment (clothes dryers, ironing machines, etc.) ..... $.....
   - (*e*) Electric ranges ..... $.....
   - (*f*) Other electric kitchen equipment (water-heaters, electric sinks, etc.) ..... $.....
   - (*g*) All other electric appliances, specialties ..... $.....
6. Electric commercial equipment, total (sum of (*a*)–(*c*)) ..... 450 $.....
   - (*a*) Water coolers ..... $.....
   - (*b*) Commercial refrigeration, food locker equipment ..... $.....
   - (*c*) Cooking, food service equipment ..... $.....

Hardware

7. Hardware, total (sum of (*a*)–(*e*)) ..... 460 $.....
   - (*a*) Builders' hardware ..... $.....
   - (*b*) Heavy hardware ..... $.....
   - (*c*) Shelf, light hardware ..... $.....
   - (*d*) Wire screening ..... $..... **(Report wire fence under 23.)**
   - (*e*) All other hardware ..... $..... **(Report nails under 23; small arms, ammunition under 94.)**

AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING—Continued

Plumbing and Heating

8. Plumbing, heating, air-conditioning equipment and supplies, total (sum of (a)–(i)) .. 470 $.....
   - (a) Air-conditioning equipment ..... $.....
   - (b) Boilers, radiators, connectors ..... $.....
   - (c) Furnaces (warm air) ..... $.....
   - (d) Oil burners ..... $.....
   - (e) Gas appliances, supplies ..... $.....

Plumbing and Heating—Continued

- (f) Heating, cooking stoves and ranges (except electric, gas) ..... $.....
- (g) Fans, blowers, unit heaters, accessory heating equipment ..... $.....
- (h) Plumbing fixtures, equipment, supplies (including sanitary ware) ..... $.....
- (i) Pipe fittings, valves, brass goods, specialties ..... $.....

MACHINERY AND EQUIPMENT—AGRICULTURAL, CONSTRUCTION, INDUSTRIAL, TRANSPORTATION

Agricultural Machinery

9. Farm, garden, dairy machinery and equipment (except tractors), total (sum of (a)–(c)) ..... 600 $.....
   - (a) Dairy equipment ..... $.....
   - (b) Garden equipment ..... $.....
   - (c) Farm machinery, equipment ..... $.....

10. Tractors and equipment, total (sum of (a) and (b)) .. 610 $.....
    (Report truck-tractors under 1.)
    - (a) Farm, garden tractors and equipment ..... $.....
    - (b) All other wheel-type tractors and equipment ..... $.....

Machinery—General, Special

11. General purpose industrial machinery, equipment, total (sum of (a)–(h)) ..... 620 $.....
    - (a) Compressors, pumps ..... $.....
    - (b) Crushing, pulverizing, screening machinery and equipment ..... $.....
    - (c) Conveyors, conveying equipment ..... $.....
    - (d) Cranes, derricks, hoists, winches ..... $.....
    - (e) Industrial trucks, tractors, trailers, stackers ..... $.....
    - (f) Fans, blowers (industrial equipment) ..... $.....
    - (g) Mechanical power transmission equipment ..... $.....
    - (h) Other general purpose industrial machinery ..... $.....

12. Metal-working machinery, total (sum of (a)–(d)) ..... 630 $.....
    - (a) Machine tools, equipment, etc ..... $.....
    - (b) Welding machinery, equipment ..... $.....
    - (c) Portable metal-working machinery (power-driven) ..... $.....
    - (d) Miscellaneous metal-working machinery, equipment ..... $.....

Machinery—General, Special—Continued

13. Construction, mining, excavating machinery, total (sum of (a)–(d)) ..... 640 $.....
    - (a) Road-building machinery ..... $.....
    - (b) Mining, quarrying, earth and rock boring, drilling machinery, accessories ..... $.....
    - (c) Excavating, dredging machinery, equipment ..... $.....
    - (d) Construction machinery (except road building) ..... $.....

14. Special industry machinery, total (sum of (a)–(g)) ..... 650 $.....
    - (a) Food products machinery ..... $.....
    - (b) Textile industry machinery ..... $.....
    - (c) Printing trades machinery ..... $.....
    - (d) Wood-working machinery ..... $.....
    - (e) Shoe, shoe repair machinery ..... $.....
    - (f) Oil-well and oil-refining machinery, equipment ..... $.....
      (Report pipe, tubing under 25, 26, or 27.)
    - (g) Miscellaneous special-purpose machinery, equipment ..... $.....

Industrial Equipment

15. Industrial equipment, supplies, total (sum of (a)–(e)) ..... 660 $.....
    - (a) Abrasives, abrasive material ..... $.....
    - (b) Industrial leather, belting, packing ..... $.....
    - (c) Mechanical rubber goods ..... $.....
    - (d) Rope, cordage, twine ..... $.....
      (Report wire rope under 23.)
    - (e) Miscellaneous industrial equipment, supplies ..... $.....

Transportation Equipment

16. Railroad transportation equipment ..... 681 $.....
    (Report rails, tie plates, etc., under 24.)
17. Ship, boat, marine propulsion machinery ..... 682 $.....
18. Miscellaneous transportation equipment ..... 683 $.....

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES	SALES 1948	MERCHANDISE LINES	SALES 1948

METALS, METAL WORK, COAL, OTHER MINERALS

Metals, Ores, Metal Work

19. Metallic ores, concentrates—unrefined products ..... 701 $.....

20. Scrap iron, steel (prepared, unprepared) ..... 702 $.....

21. Iron, steel products (semifinished), total (sum of (a)–(e)) ..... 710 $.....
(Report alloy under 26 and stainless under 27.)
- (a) Sheet bars, tinplate bars ..... $.....
- (b) Wire rods ..... $.....
- (c) Rough castings, foundry products ..... $.....
- (d) Forgings ..... $.....
- (e) Other semifinished iron, steel products (pig iron, ingots, blooms, billets, skelp, etc.) ..... $.....

22. Iron, steel products, flat, total (sum of (a)–(h)) ..... 720 $.....
(Report alloy under 26 and stainless under 27.)
- (a) Plates ..... $.....
- (b) Strip (hot-, cold-rolled) ..... $.....
- (c) Sheets (cold-rolled) ..... $.....
- (d) Sheets (hot-rolled) ..... $.....
- (e) Black plate ..... $.....
- (f) Sheets (galvanized, otherwise coated) ..... $.....
- (g) Tin plate, terne plate ..... $.....
- (h) Other flat iron, steel products ..... $.....

23. Iron, steel wire and wire products, total (sum of (a)–(i)) ..... 730 $.....
(Report alloy under 26 and stainless under 27.)
- (a) Woven wire fence, gates and accessories ..... $.....
- (b) Fence posts, fittings ..... $.....
- (c) Barbed, twisted wire ..... $.....
- (d) Nails (staples, tacks, brads) ..... $.....
- (e) Wire rope, cable (except insulated) ..... $.....
- (f) Strand, galvanized (including roadway guard cable) ..... $.....

Metals, Ores, Metal Work—Continued

23. Iron, steel wire and wire products, etc.—Continued
- (g) Reinforcement mesh ..... $.....
- (h) Drawn wire ..... $.....
- (i) Other iron, steel wire, wire products ..... $.....

24. Iron and steel finished products other than flat, wire, pipe, and tubes, total (sum of (a)–(h)) ..... 740 $.....
(Report alloy under 26 and stainless under 27.)
- (a) Rails, tie plates, splice bars, track spikes, axles, wheels ..... $.....
- (b) Bars (except reinforcement bars), bar-size shapes, hot-rolled ..... $.....
- (c) Bars, bar-size shapes, cold-finished ..... $.....
- (d) Concrete reinforcement bars, all types ..... $.....
- (e) Tool steel ..... $.....
- (f) Structural shapes (except bar-size shapes) ..... $.....
- (g) Piling, bearing piles ..... $.....
- (h) Other finished products (except flat, wire, pipe and tubes) ..... $.....

25. Iron and steel pipe and tubes, total (sum of (a)–(d)) ..... 750 $.....
(Report alloy under 26 and stainless under 27.)
- (a) Cast iron soil pipe ..... $.....
- (b) Cast iron pressure pipe ..... $.....
- (c) Steel pipe, tubing (except seamless) ..... $.....
- (d) Seamless steel pipe, tubing ..... $.....

26. Alloy steel, total (sum of (a)–(f)) ..... 760 $.....
- (a) Bars (hot-rolled) ..... $.....
- (b) Bars (cold-finished) ..... $.....
- (c) Tool steel ..... $.....
- (d) Pipes and tubes ..... $.....
- (e) Sheet and strip ..... $.....
- (f) Other alloy steel ..... $.....

METALS, METAL WORK, COAL, OTHER MINERALS—Continued

Metals, Ores, Metal Work—Continued

27. Stainless steel, total (sum of (a)–(d))	770	$
(a) Strip		$
(b) Sheets		$
(c) Bars, bar-size shapes		$
(d) Other stainless steel		$
28. Building metal work (not elsewhere classified)	781	$
29. Nonferrous metals, total (sum of (a)–(e))	790	$
(a) Copper shapes, forms		$
(b) Aluminum and alloy shapes, forms		$
(c) Tin, tin base shapes, forms		$
(d) Precious metals		$
(e) Other nonferrous metals, basic shapes		$

Nonmetallic Minerals

30. Petroleum and products	811	$
31. Coal, coke	812	$
32. Brick, tile, terra cotta	813	$
33. Building stone, slate, concrete products	814	$
34. Cement, lime, plaster, stucco	815	$
35. Crude nonmetallic minerals and products (Report agricultural limestone under 82.)	816	$
36. Glass (sheet and containers), total (sum of (a) and (b))	820	$
(a) Sheet glass (including window, plate glass)		$
(b) Glass containers		$
37. Sand, gravel, crushed stone	817	$

LUMBER, PAPER, FURNITURE, HOME FURNISHINGS

Lumber

38. Logs, piles, poles, posts, ties, etc	831	$
39. Lumber (rough, dressed and finished), total (sum of (a)–(c))	840	$
(a) Hardwood flooring		$
(b) Hardwood lumber other than flooring		$
(c) Softwood lumber, flooring		$
40. Plywood, total (sum of (a) and (b))	850	$
(a) Hardwood		$
(b) Softwood		$
41. Millwork, veneer, other wood products	861	$

Paper

42. Wallpaper	862	$
43. Paper (basic materials, except wallpaper), paperboard, total (sum of (a)–(e))	870	$
(a) Newsprint, groundwood, book paper		$
(b) Fine paper		$
(c) Wrapping paper		$
(d) Building paper, building board		$
(e) Miscellaneous paper, paperboard (tissue absorbent, containerboard, boxboard, cardboard, etc.)		$

Paper—Continued

44. Converted paper products, pulp goods, total (sum of (a)–(d))	880	$
(a) Envelopes, paper stationery, office supplies (see 62)		$
(b) Paper bags		$
(c) Boxes, containers (paper, paperboard)		$
(d) Miscellaneous converted paper products, pulp goods		$
45. Books, magazines, printed materials	890	$

Furniture, Home Furnishings

46. China, glassware, crockery	301	$
47. Furniture (household, office, store, etc.), total (sum of (a)–(e)) (Report second-hand under 95.)	320	$
(a) Household furniture		$
(b) Office furniture (wooden)		$
(c) Office furniture (metal)		$
(d) Mattresses, bed springs		$
(e) Other furniture (store, restaurant, etc.)		$

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES	SALES 1948	MERCHANDISE LINES	SALES 1948

PROFESSIONAL, COMMERCIAL, RECREATIONAL, SERVICE BUSINESS EQUIPMENT AND SUPPLIES

48. Barber, beauty shop equipment	511	$	60. Surgical, medical, hospital equipment and supplies; orthopedic appliances	553	$
49. Boot, shoe cut stock and shoe findings, total (sum of (a)–(c))	500	$	61. Professional, scientific instruments, equipment (not elsewhere classified)	555	$
(a) Boot, shoe cut stock (leather)		$	62. Stationers', office supplies, artist materials (except paper, see 44)	556	$
(b) Rubber products (heels, soles, etc.)		$	63. Indicating, recording, controlling instruments and accessories	557	$
(c) Other shoe findings		$	64. School equipment, supplies	558	$
50. Mortician goods, undertaker supplies	512	$	65. Church equipment, supplies	559	$
51. Laundry, dry cleaning equipment, supplies	513	$	**Offics–Store Machines**		
52. Tailors' supplies	514	$	66. Office machines, total (sum of (a)–(e))	560	$
53. Upholsterers' supplies	515	$	(a) Accounting, statistical machines	$	
54. Janitors' supplies	516	$	(b) Duplicating machines	$	
55. Motion picture film rentals, total (sum of (a) and (b))	520	$	(c) Addressing, mailing machines	$	
(a) Rental receipts from commercial theaters	$		(d) Typewriters	$	
(b) Rental receipts other than from theaters	$		(e) Other office machines	$	
56. Photographic goods, except processed motion picture films, total (sum of (a)–(f))	530	$	67. Store, service shop (except barber, beauty shop) machines, total (sum of (a)–(c)) **(Report scales under 88.)**	570	$
(a) Cameras, parts, accessories, mounts	$		(a) Cash registers	$	
(b) Projection apparatus	$		(b) Coin-operated machines	$	
(c) Motion picture studio, theater equipment (except projection apparatus)	$		(c) Other store, service shop machines	$	
(d) Developing, printing, dark-room apparatus and accessories	$		68. Scales, balances (except scientific), total (sum of (a) and (b))	580	$
(e) Sensitized, unexposed photographic film	$		(a) Store scales	$	
(f) Other photographic goods	$		(b) All other	$	
57. Ophthalmic products, total (sum of (a)–(c))	540	$	69. Office, store fixtures and equipment (not elsewhere classified)	591	$
(a) Prescription sales	$		70. Miscellaneous professional and service equipment (specify kind)	592	$
(b) Merchandise sales	$			$	
(c) Specialties	$			$	
58. Scientific optical instruments	551	$			
59. Dental equipment, supplies	552	$			

MISCELLANEOUS LINES—FOODS, DRY GOODS, DRUGS, FARM PRODUCTS, WASTE MATERIALS, LEATHER GOODS, ETC.

Foods—Tobacco

71. Canned, bottled foods	000	$
72. Groceries (except canned foods)	040	$
73. Other food, related products	092	$
74. Cigars, cigarettes, tobacco (except leaf)	111	$

Clothing, Dry Goods

75. Men's, boys' clothing, furnishings (except shoes)	210	$
76. Women's, misses', children's, infants' clothing, accessories	220	$
77. Shoes, other footwear	230	$
78. Piece goods (woven)	240	$
79. Other textile products	271	$

Drugs, Chemicals

80. Drugs, drug sundries	350	$
81. Paints, varnishes, lacquers, enamels	361	$
82. Fertilizers, fertilizer materials	362	$
83. Agricultural chemicals (except fertilizers)	363	$
84. Other chemicals, related products (specify kind)	365	$
		$
		$

Farm Products, Seed

85. Cotton (raw) including linters	131	$
86. Grains	150	$
87. Seeds (field, garden)	170	$
88. Wool, related products (unmanufactured)	138	$

Farm Products, Seed—Continued

89. Miscellaneous farm and marine products (specify kind)	181	$
		$
		$

Leather Goods

90. Leather (Report boot, shoe cut stock under 49; clothing under 75 or 76; belting under 15; shoes and other footwear under 77.)	931	$
91. Luggage, saddlery, harness, etc	932	$

Waste Materials

92. Junk and scrap, total (sum of (a)–(d)) (Report scrap iron and steel under 20.)	940	$
(a) Scrap metals other than iron and steel		$
(b) Waste rags		$
(c) Waste rubber		$
(d) Other waste (paper, bottles, etc.)		$

Miscellaneous

93 Rubber sundries	951	$
94. Toys, games, bicycles, athletic goods, etc	920	$
95. Second-hand merchandise (specify kind)	952	$
		$
		$
96. Miscellaneous lines of merchandise (specify kind)	961	$
		$
		$
97. Receipts from services and sources other than sale of merchandise (specify)	971	$
		$
		$

10. **REMARKS:** ----------

This report is correct and complete to the best of my knowledge and covers the period from ----------, 19-----, to ----------, 19-----

By ----------
(Signature and title of person furnishing the information)

(Signature of enumerator)

Date ----------
(Month) (Day) (Year)

Field Office Use Only

ACTION	DATE	INITIALS

Form BC–31

U. S. GOVERNMENT PRINTING OFFICE: 1948—O–809267

CONFIDENTIAL

Your report is required by Act of Congress (62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

Form approved
Budget Bureau No. 41-4846.

Enumerator's Use Only

S. D. No.	E. D. No.	Line No.

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner _____

Have you obtained a separate report for each place of business?

Check ☐ Yes ☐ No

(If "No" is checked, explain in "Remarks," inquiry 9.)

FORM BC **32**

PETROLEUM BUSINESS

Bulk Plants
Distributing Terminals

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

INSTRUCTIONS.—This form is to be used for reporting petroleum bulk plants and distributing terminals.

A separate report must be prepared for each place of business which you owned or operated in 1948.

The Census of Business covers operations for the full year 1948.

Merchant wholesalers primarily engaged in selling consumer goods should report on Form BC–30; distributors of industrial goods should report on Form BC–31; agents and brokers should report on Form BC–33; assemblers of farm products should report on Form BC–34.

Prepare report by _____ and hold for collection.

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(*a*) Name of establishment _____

_____

(*b*) Name of owner(s) _____

(*c*) Location of establishment:

Street and number _____

Name of city, town, or village _____

County _____

State _____

Is above street number located within the corporate limits of this city, town, or village?

Check ☐ Yes ☐ No

(*d*) Business address of owner (if same as 1(*c*), write "Same"):

Street and number _____

P. O. box or rural route number _____

City _____

State _____

(*e*) Date of acquiring or establishing this business in this city under present ownership:

_____ (Month) _____ (Year)

(*f*) If the year given above is 1948, was there a previous occupant at these premises in 1948?

Check ☐ Yes ☐ No

(*g*) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3.

Are such sales included in inquiry 3 of this report?

Check ☐ Yes ☐ No

Census Use Only	E F I	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	I Date	J Pt. Yr.	K
		_ _	_ _ _	_ _ _	_	_ _ _	_ _	_	_ _ _ _	_	_	

16—50858-1

2. DESCRIPTION OF BUSINESS:

(*a*) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship.
2 ☐ Partnership.
3 ☐ Corporation.
4 ☐ Cooperative association (nonincorporated).
5 ☐ Other (specify) _____

(*b*) Type of operation (check type covered by this report):

Bulk plants:

☐ Independent station.
☐ Commission station.
☐ Salary station.
☐ Cooperative bulk station (owned by customers).

Distributing terminals and others:

☐ Distributing terminal.
☐ Others (specify) _____

5. PAY ROLL AND EMPLOYMENT:

(*a*) Total pay roll for year 1948 _____ $_____

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses *do not* include here withdrawals by proprietor-owners.)

Census Use Only — A-5

(*b*) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported in 5 (*c*) below, but *include* paid officers and executives of corporations):

	Workweek ended nearest— March 15		July 15		November 15		A-6 to A-11
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	
Full-time and part-time combined		$		$		$	

*Where pay-roll period is other than a week, *adjust the figures to a weekly basis.* Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(*c*) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business _____ — A-12

Census Use Only

L Legal	M Vol. Coop.	N Class	O No. Est.
—	—	—	— — —

3. NET SALES, 1948:

(*a*) Net sales and other operating receipts, *excluding* taxes on gasoline, oil, and other items (after deducting returns and allowances) _____ $_____ — A-1 E-1 F-1 I-1

Of total net sales reported in 3 (*a*) above, give the amount* of—

(1) Sales to resellers _____ $_____ — E-2

(2) Sales to users or consumers _____ $_____ — E-3

(The sum of (1) and (2) above must equal the amount reported in 3 (a).)

*If book figures are not available, give best possible approximations.

(*b*) Total amount of gasoline, oil, and other sales or turn-over taxes (local, State, and Federal) paid directly by you to any governmental taxing agency _____ $_____ — A-2 E-4

4. STOCKS ON HAND AND BULK STORAGE CAPACITY:

(*a*) Inventory of merchandise on hand (excluding all sales or turn-over taxes):

(Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948 _____ $_____ — A-3 E-5

December 31, 1947 _____ $_____ — E-6

Storage Capacity (gallons)

(*b*) Bulk storage capacity December 31, 1948, total _____ — E-7

(1) Gasoline _____ — E-8

(2) Kerosene _____ — E-9

(3) Distillate fuel oils _____ — E-10

(4) Diesel fuel oils and residual fuel oils _____ — E-11

6. TOTAL OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above): — A-4 I-2

(*a*) Total operating expenses, including pay roll (but not cost of merchandise or excise taxes) _____ $_____

(Pay roll, rent, supplies, heat, light, power, telephone, interest on borrowed money, depreciation, and all other business expenses. Do not include income taxes or cost of merchandise.)

7. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Excludo fork-lift trucks, busses, industrial tractors, etc.)

I

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY				
	Total	Under 1½ tons	1½ tons	Over 1½ tons, under 5 tons	5 tons and over
(a) Number of trucks—total					
(1) Tank bodies					
(2) Other body types					
(b) Number of truck-tractors—total					

	TOTAL	TANK BODIES	OTHER BODY TYPES
(c) Number of semitrailers and trailers			

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

F

Total commodity sales (same as inquiry 3 (a)) ... $_____

MERCHANDISE LINES	1948 SALES	
	Gallons	Dollars
10. Petroleum and its products, total (sum of 11–15)	x x x x x x x	$_____
11. Gasoline	_____	$_____
12. Kerosene, range oil, and No.1 fuel oil	_____	$_____
13. Light heating oils, No. 2 to No. 4	_____	$_____
14. Light Diesel-type fuel oils	_____	$_____
15. Other petroleum products	x x x x x x x	$_____

MERCHANDISE LINES	1948 SALES
20. Tires, batteries, accessories, etc	$_____
30. Heating equipment (oil burners, furnaces, tanks, etc.)	$_____
40. Miscellaneous merchandise, total (specify kind)	$_____
_____	$_____
_____	$_____
50. Receipts from services and sources other than sale of merchandise	$_____

9. REMARKS:

This report is correct and complete to the best of my knowledge and covers the period from _____, 19____, to _____, 19____

By _____
(Signature and title of person furnishing the information)

_____
(Signature of enumerator)

Date _____
(Month) (Day) (Year)

Field Office Use Only

ACTION	DATE	INITIALS

CONFIDENTIAL Your report is required by Act of Congress (62 Stat. 478; 13 USC 121–123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

Form Approved
Budget Bureau No. 41–4836.

FORM BC **33**

AGENTS AND BROKERS
Auction Companies
Buying Agents
Commission Merchants
Export Agents
Import Agents
Selling Agents

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

Enumerator's Use Only

S. D. NO.	E. D. NO.	LINE NO.

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner.....

Have you obtained a separate report for each place of business? Check ☐ Yes ☐ No
(If "No" is checked, explain in "Remarks.")

INSTRUCTIONS: This form is to be used for reporting the various classes of agents and brokers acting for principals in selling, or buying, merchandise.

A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948.

Merchant wholesalers and manufacturers' sales branches or offices primarily engaged in selling consumer goods should report on Form BC–30; distributors of industrial goods should report on Form BC–31; petroleum distributors should report on Form BC–32; assemblers of farm products should report on Form BC–34.

Prepare report by ..... **and hold for collection.**

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(*a*) Name of establishment .....

.....

(*b*) Name of owner(s) .....

(*c*) Location of establishment:

Street and number .....

Name of city, town, or village .....

County .....

State .....

Is above street number located within the corporate limits of this city, town, or village? Check ☐ Yes ☐ No

(*d*) Business address of owner (if same as 1 (*c*), write "Same"):

Street and number .....

P. O. box or rural route number .....

City ..... State .....

(*e*) Date of acquiring or establishing this business in this city under present ownership ..... (Month) ..... (Year)

(*f*) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check ☐ Yes ☐ No

(*g*) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3.

Are such sales included in inquiry 3 of this report?
Check ☐ Yes ☐ No

Census Use Only	G	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	Date	J Pt. Yr.	K

16—56859-1

2. DESCRIPTION OF BUSINESS:

(*a*) Kind of business .....
(Give usual designation by which the business is known to the trade or public)

Name below the principal commodities sold, or bought, during 1948, and estimate the percentage of your total transactions accounted for by each:

(1st) ....%

(2d) ....%

(3d) ....%

(4th) ....%

EXAMPLES: Canned foods; livestock; piece goods (specify kind); grains; coal and coke; fruits and vegetables; women's, children's, men's, boys' clothing; leaf tobacco; lumber; meats and provisions; etc.

(*b*) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship. 4 ☐ Cooperative association (nonincorporated).

2 ☐ Partnership.

3 ☐ Corporation. 5 ☐ Other (specify) .....

.....

(*c*) Is this establishment owned by or affiliated with a cooperative group of customers?

Check ☐ Yes ☐ No

If yes—

1. Give name, if any, of group .....

2. What percentage of your 1948 sales (or purchases) was to (or for) members of the group? ....%

(*d*) Type of operation:

(Check principal type of operation or function performed, i. e., the basis on which MORE THAN 50 PERCENT of your business was conducted in 1948.)

CHECK ONLY ONE

☐ Auction company.	☐ Selling agent.
☐ Broker (representing sellers).	☐ Cooperative buying agency.
☐ Broker (representing buyer).	☐ Purchasing agent.
☐ Commission merchant.	☐ Resident buyer.
☐ Export agent.	☐ Buying syndicate.
☐ Import agent.	☐ Other (specify)
☐ Manufacturer's agent.	.....

3. NET SALES, 1948:

(Report here SELLING VALUE of goods in transactions negotiated, not commissions received or earnings. Include sales of any merchandise handled for your own account. Purchasing agents, or resident buyers and others performing buying functions should report here the value of goods bought.)

Census Use Only	L Legal	M Vol. Coop.	N Class	
				A-1
(*a*) Sales (or purchases) during 1948, including any sales taxes ..... $				G-1
(1) Value of goods involved in sales (or purchases) negotiated by you for others during 1948, excluding value of merchandise handled by you for your own account ..... $	X			A-2
				G-2
(2) Sales made *for your own account* during 1948 ..... $				G-3
(*b*) Of the total reported in 3 (*a*) above, give the amount* of—				
Domestic sales (or purchases):				
To, or for, users				
(1) Sales to—or purchases for—industrial, institutional, professional, commercial, and other similar types of end users (manufacturers, railroads, governmental bodies, hospitals, theaters, institutions, service shops, etc.) ..... $				G-4
(2) Sales, if any, to household consumers and individual users, including your own employees ..... $				G-5
For resale				
(3) Sales to—or purchases for—retailers (including retail chains, mail-order houses, department stores, restaurants, and independent stores) ..... $				G-6
(4) Sales to—or purchases for—wholesalers, distributors, supply houses, export concerns, etc. ..... $				G-7
Export:				
(5) Sales direct to—or purchases for—buyers in foreign countries, or their agents in this country (including sales through your own foreign branches, if any) ... $				G-8

(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (*a*).)

*If book figures are not available, give best possible approximations.

4. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948 ..... $.....

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses DO NOT include here withdrawals by proprietor-owners.)

Census Use Only — A-5, G-12

(b) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported under 4(c) below, but *include* paid officers and executives of corporations):

	WORKWEEK ENDED NEAREST—						
	MARCH 15		JULY 15		NOVEMBER 15		
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	A-6 to A-1
Full-time and part-time combined		$		$		$	

*Where pay-roll period is other than a week, *adjust the figures to a weekly basis.* Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses — November 1948 — generally devoting major portion of their time to this business ..... — A-12

5. STOCKS ON HAND:

(a) Inventory of merchandise for resale on hand:
(Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948 ..... $.....

December 31, 1947 ..... $.....

Census Use Only — A-3, G-9, G-10

6. BROKERAGE OR COMMISSIONS RECEIVED:

(a) Amount of brokerage or commissions received during 1948 (exclude transactions for your own account) ..... $.....

Census Use Only — A-4, G-11

7. REMARKS:

.....

This report is correct and complete to the best of my knowledge and covers the period from ....., 19....., to ....., 19.....

By .....
(Signature and title of person furnishing the information)

Date .....
(Month) (Day) (Year)

.....
(Signature of enumerator)

Field Office Use Only

ACTION	DATE	INITIALS

Form BC 33

16—56859-1 U. S. GOVERNMENT PRINTING OFFICE

CONFIDENTIAL Your report is required by act of Congress (62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

Form approved.
Budget Bureau No. 41-4837.

Enumerator's Use Only

S. D. No.	E. D. No.	Line No.

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner..... ----------

Have you obtained a separate report for each place of business?
Check ☐ Yes ☐ No
(If "No" is checked, explain in "Remarks.")

FORM BC **34**

Assemblers
Commission Buyers
Cream Stations
Cooperative Marketing Associations
Cooperative Sales Agencies
Packers and Shippers (including sea-food packers)

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

INSTRUCTIONS.—This form is to be used for reporting the various classes of assemblers, buyers, grain elevators, and cooperatives engaged in assembling and marketing farm products and sea foods in the initial stages of distribution. Establishments to be reported on this form are located for the most part in production areas.

A separate report must be prepared for each place of business which you owned or operated in 1948.

The Census of Business covers operations for the full year 1948.

Merchant wholesalers primarily engaged in selling consumer goods should report on Form BC–30; distributors of industrial goods should report on Form BC–31; petroleum distributors should report on Form BC–32; agents and brokers should report on Form BC–33.

Prepare report by ..... and hold for collection.

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(*a*) Name of establishment .....

.....

(*b*) Name of owner(s) .....

(*c*) Location of establishment:

Street and number .....

Name of city, town, or village .....

County ..... State .....

Is above street number located within the corporate limits of this city, town, or village?

Check ☐ Yes ☐ No

(*d*) Business address of owner (if same as 1 (*c*) write "Same"):

Street and number .....

P. O. box or rural route number .....

City ..... State .....

(*e*) Date of acquiring or establishing this business in this city under present ownership ..... ----------
(Month) (Year)

(*f*) If the year given above is 1948, was there a previous occupant at these premises in 1948?
Check ☐ Yes ☐ No

(*g*) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report?

Check ☐ Yes ☐ No

Census Use Only	B, D H, I	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	I Date	J Pt. Yr.	K
		_ _	_ _ _	_ _ _	_	_ _ _	_ _	_	_ _ _ _	. _	_	

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2. DESCRIPTION OF BUSINESS:

(*a*) Kind of business .....

.....

(Give usual designation by which the business is known to the trade or public. EXAMPLES: Cotton, grain, leaf tobacco, livestock, dairy products, poultry, fruits, vegetables, etc. If highly specialized indicate specific commodity, such as: citrus fruits, eggs, potatoes, wheat, etc.)

(*b*) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship.

2 ☐ Partnership.

3 ☐ Corporation.

4 ☐ Cooperative association (nonincorporated).

5 ☐ Other (specify) .....

.....

(*c*) Type of operation:

(Check the principal type of operation or function performed; i. e., the type or function that accounted for more than 50 percent of the business of the establishment in 1948.)

CHECK ONLY ONE

☐ Assembler (on own account).

☐ Commission buyer of farm products.

☐ Cooperative marketing association (mainly farm products).

☐ Cooperative sales agency.

☐ Cream station.

☐ Milk receiving station.

Elevator (grain):

☐ Independent.

☐ Operated by cooperative association.

☐ Line elevator.

☐ Terminal elevator.

☐ Packer and shipper.

☐ Other (specify) .....

.....

3. NET SALES, 1948 (Include any sales taxes. Concerns engaged only in buying for others should report purchases in lieu of sales):

		Census Use Only L Legal	M Vol. Coop.	N Class
(*a*) **Net sales** and any other operating receipts (including value of any goods bought or sold by you on a commission basis for others)	$.....			A–1 B–1 D–1 H–1 I–1
Of total net sales or purchases reported in 3 (*a*) above, give the amount* of—				
Domestic Sales (or Purchases): *To, or for, users*				
(1) Sales to, or purchases for, industrial, institutional, and other similar types of end users (mills, processors, manufacturers, railroads, governmental bodies, utilities, etc.)	$.....	X		A–2
(2) Sales to household consumers, farmers, and individual users, including your own employees	$.....			B–2 B–3
For resale				
(3) Sales to, or purchases for, retailers (including retail chains, mail-order houses, department stores, restaurants, and independent stores)	$.....			B–4
(4) Sales to, or purchases for, wholesale organizations (including wholesale merchants, jobbers, terminal elevators, export concerns, etc.)	$.....			B–5
Export:				
(5) Sales direct to, or purchases for, buyers in foreign countries or their agents in this country (including sales through your own foreign branches, if any)	$.....			B–6
(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (*a*).)				B–7 to B–11
*If book figures are not available, give best possible approximations.		X		

4. STOCKS ON HAND:

(*a*) Inventory of merchandise on hand: (Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31 or nearest inventory date.)				A–3 B–12
December 31, 1948	$.....			
December 31, 1947	$.....			B–13

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948 ..... $.....

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation include amount paid to officers and executives; for unincorporated businesses DO NOT include here withdrawals by proprietor-owners.)

Census Use Only — A–5

(b) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported in 5 (c) below, but *include* paid officers and executives of corporations):

	WORKWEEK ENDED NEAREST—						
	MARCH 15		JULY 15		NOVEMBER 15		
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	
Full-time and part-time combined		$		$		$	A–6 to A–11

*Where pay-roll period is other than a week, *adjust the figures to a weekly basis.* Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business A–12

6. TOTAL OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(a) Total operating expenses, including pay roll (but not cost of merchandise or excise taxes) ..... $.....

(Pay roll, rent, advertising, supplies, heat, light, power, telephone, interest on borrowed money, depreciation, overhead, and all other business expenses.)

Census Use Only — A–4 I–2

7. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948: (Exclude fork-lift trucks, industrial tractors, etc.) — I

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY				
	Total	Under 1½ tons	1½ tons	Over 1½ tons, under 5 tons	5 tons and over
(a) Number of trucks—total					
(1) Refrigerated bodies					
(2) Other body types					
(b) Number of truck-tractors—total					

(c) Number of semi-trailers and trailers	TOTAL	REFRIGERATED BODIES	OTHER BODY TYPES

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Select the particular items that apply and report the dollar volume of sales of each during 1948. If book figures are not available, give best possible approximations.

Total commodity sales (same as inquiry 3 (a)) ..... $.....

MERCHANDISE LINES		SALES 1948
FARM PRODUCTS—INEDIBLE		
1. Cotton (raw) including linters	131	$
2. Hay, straw, alfalfa	132	$
3. Feed (mixed, other)	133	$
4. Flowers, nursery stock	140	$
5. Grains, total (sum of *a–g*)	150	$
a. Corn		$
b. Wheat		$
c. Oats		$
d. Soybeans		$
e. Other beans		$
f. Rice (unpolished)		$
g. Other grains		$
6. Hides, skins, raw furs	134	$
7. Livestock, total (sum of *a–e*)	160	$
a. Cattle, calves		$
b. Sheep, lambs		$
c. Hogs		$
d. Horses, mules		$
e. Other livestock		$
8. Oilseeds, oil nuts, oil kernels	135	$
9. Seeds (field, garden), total (sum of *a* and *b*)	170	$
a. Farm seeds		$
b. Garden seeds (flower, vegetable)		$
10. Leaf tobacco	136	$
11. Wool, related products (unmanufactured)	138	$
12. Other inedible farm products (specify kind)	181	$
.....		$
.....		$

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948
FOOD—RELATED PRODUCTS		
13. Dairy products, ice cream, ices, total (sum of *a–e*)	050	$
a. Butter		$
b. Cheese		$
c. Ice cream, ices		$
d. Milk, cream (fluid) (Report quantities in inquiry 9 below.)		$
e. Other dairy products		$
14. Eggs, poultry, total (sum of *a* and *b*)	060	$
a. Eggs		$
b. Poultry (live, dressed)		$
15. Fish, sea foods (report frozen under 17)	091	$
16. Fresh fruits, vegetables, berries, total (sum of *a* and *b*)	070	$
a. Fresh fruits, berries		$
b. Fresh vegetables		$
17. Frozen foods	030	$
18. Meats, provisions	080	$
19. Groceries, nuts, honey, cider	040	$
20. Soft drinks	094	$
OTHER LINES OF MERCHANDISE		
21. Vegetable oils (cottonseed, linseed)	137	$
22. Farm, garden, dairy machinery and equipment (except tractors)	600	$
23. Tractors, equipment (farm, garden)	610	$
24. Logs, piles, poles, posts, ties, etc	831	$
25. Lumber (rough, dressed and finished)	840	$
26. Plywood	850	$
27. Millwork, veneer, other wood products	861	$
28. Paints, varnishes, lacquers, enamels	361	$
29. Coal, coke	812	$

MERCHANDISE LINES		SALES 1948
OTHER LINES OF MERCHANDISE—Continued		
30. Gasoline, oils, greases	811	$
31. Fertilizers, fertilizer materials	362	$
32. Agricultural chemicals (except fertilizers)	363	$
33. Rope, cordage, twine	671	$
34. Miscellaneous lines of merchandise (specify kind)	961	$
		$
		$
35. Receipts from services and sources other than sales of merchandise (specify)	971	$
		$
		$

9. FLUID MILK AND CREAM (to be filled in by all distributors and dealers reporting an entry on Line 13 *(d)*, inquiry 8):

Census Use Only H–2

	MILK (*Number of quarts*)		CREAM (*Number of quarts*)	
(*a*) Quantity sold during 1948: Total (sum of (1)–(5) below)		H–3		H–9
(1) Retail on routes (including any over-counter sales)		H–4		H–10
(2) Wholesale on routes		H–5		H–11
(3) To plants of other companies for fluid use		H–6		H–12
(4) To manufacturing plants		H–7		H–13
(5) Other sales		H–8		H–14

(*b*) Do you make other dairy products in this establishment? Check ☐ Yes ☐ No

10. REMARKS: _____

This report is correct and complete to the best of my knowledge and covers the period from _____, 19____, to _____, 19____.

By _____
(Signature and title of person furnishing the information)

Date _____
(Month) (Day) (Year)

_____
(Signature of enumerator)

Field Office Use Only

ACTION	DATE	INITIALS

981322 O - 52 - 4

CONFIDENTIAL Your report is required by act of Congress (62 Stat. 478; 13 USC 121–123). This act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

Form approved
Budget Bureau No. 41-4844.

FORM BC **10**

GENERAL OFFICE FORM FOR MULTIUNIT FIRMS
(for reporting administrative, district, executive, and general offices; warehouses; auxiliary units)

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

Enumerator's Use Only

S. D. No.	E. D. No.	Line No.

INSTRUCTIONS.—Multiunit organizations engaged primarily in activities within the scope of the Census of Business should use Form BC–10 in reporting certain activities not covered on other Census of Business reports. For such organizations a separate Form BC–10 should be used for reporting activities of each administrative, district, executive, or general office, and for each warehouse having administrative and/or buying functions ("chain store warehouses"). The form also should be used in reporting activities of certain auxiliary units, such as buying offices, garages, receiving or shipping offices, and storage warehouses where such units have not been included on other Census of Business reports.

Units of your organization primarily engaged in activities outside the scope of the Census of Business, such as manufacturing, or in servicing such out-of-scope activities, should not be reported on this or other Census of Business reports.

The Census of Business covers operations for the full year 1948.

Prepare report by _____ **and hold for collection.**

1. IDENTIFICATION OF ESTABLISHMENT:

(*a*) Name of establishment _____

_____

(*b*) Name of owner(s) _____

(*c*) Location of establishment:

Street and number _____

Name of city, town, or village _____

County _____

State _____

Is above street number located within the corporate limits of this city, town, or village? Check ☐ Yes ☐ No

(*d*) Business address of owner (if same as 1 (*c*) write "Same"):

Street and number _____

P. O. box or rural route number _____

City _____ State _____

(*e*) Type of establishment covered by this report (such as district office, general office, "chain store warehouse," storage warehouse, etc.):

_____
(Specify type)

(*f*) Number of units or establishments operated by this firm. (This inquiry is to be answered only in the report for the central office of the organization):

	Number of units
(1) Establishments reported on Forms BC–21, 30, 31, 32, 33, 34, 40, 41, 42, 43, and 47	
(2) Administrative, district, executive or general offices, warehouses, and auxiliary units (reported on Form BC–10; the report for this unit should be included in the count of such units)	
(3) Other establishments or units outside the scope of the Census of Business	

J

Census Use Only	A State	B County	C City	D City Size	E Type	F Firm Size	G A. D. Unit	H Other	I K. B.
	_ _	_ _ _	_ _ _	_	_	_	_	_	_ _ _

16—56827-1

2. PAY ROLL AND EMPLOYMENT:

Census Use Only: G-1, H-1, I-1

(*a*) Total pay roll for the year 1948..... $.....

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives. Do not include value of payments in kind, such as free meals, lodgings, etc., or amounts received by employees as tips, etc.)

(*b*) Employment and pay roll for selected workweeks in 1948:

PAY ROLL CLASSIFICATION OF EMPLOYEE	WORKWEEK ENDED NEAREST— MARCH 15		JULY 15		NOVEMBER 15		G
	Number of employees	Pay roll for the workweek [1]	Number of employees	Pay roll for the workweek [1]	Number of employees	Pay roll for the workweek [1]	
(1) Total employees		$		$		$	
(2) Executives, salaried corporation employees, managers and supervisory employees [2] paid for at least the full workweek [3]		$		$		$	
(3) All others paid for at least the full workweek [3] including office, clerical, maintenance, and service employees		$		$		$	
(4) Employees paid for less than the full workweek [3]		$		$		$	

[1] Where your pay-roll period is longer than a week, *adjust the figures to a weekly basis.* Commissions paid on other than a weekly basis should be adjusted to a weekly basis.
[2] Includes buyers or department managers, subexecutives, and chain-store managers.
[3] The full workweek is defined as the number of hours typically worked in a week by employees of your establishment.

3. SALES AND BILLINGS THROUGH THIS OFFICE OR WAREHOUSE:

Census Use Only: H-2, H-3

(*a*) Cost value (not retail price) of merchandise billed to stores of this company through this office or warehouse during 1948..... $.....

(*b*) Net sales from this office or warehouse to other concerns during 1948..... $.....

4. MERCHANDISE ON HAND:

(*a*) Inventory of merchandise on hand:

(Report cost value. If inventory records are maintained on other than cost basis, report only cost equivalent or wholesale value of stocks on hand. Do not include here inventories accounted for in the reports of the retail establishments of this firm. Also do not include fixtures or equipment used in your business. Report inventories as of December 31 or nearest inventory date.)

Census Use Only: H-4, H-5

December 31, 1948..... $.....

December 31, 1947..... $.....

5. TRUCKS, TRUCK-TRACTORS, AND TRAILERS—DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc., and vehicles held for sale) — I

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	TOTAL	MANUFACTURER'S RATED CAPACITY: UNDER 1½ TONS	1½ TONS	OVER 1½ TONS, UNDER 5 TONS	5 TONS AND OVER
(*a*) Number of trucks—total					
(1) Refrigerated bodies					
(2) Dump bodies					
(3) All other body types					
(*b*) Number of truck-tractors—total					

	TOTAL	REFRIGERATED BODIES	DUMP BODIES	ALL OTHER BODY TYPES
(*c*) Number of semitrailers and trailers				

6. REMARKS

This report is correct and complete to the best of my knowledge and covers the period from ....., 19....., to ....., 19.....

By .....
(Signature and title of person furnishing the information)

.....
(Signature of enumerator)

Date .....
(Month) (Day) (Year)

Field Office Use Only

ACTION	DATE	INITIALS

Form BC-10

16—56827-1 U. S. GOVERNMENT PRINTING OFFICE

SECTION IV — LISTING SHEET

Line No.	A: Block or Road Reference	A: Address No. (1)	B: Street or Road Name (Also enter highway or road number for rural roads) (2)	C: Additional Location Information If Necessary (Building name, room number, location on rural road, etc.)	D: (1) Name of Business (2) Name of Owner (Print clearly)	E: Leased Department In This Establishment — Yes	E: No	E: LD	F: FIELD OFFICE USE ONLY — E. I. Number, If Matched
1					(1) (2)				
2					(1) (2)				
3					(1) (2)				
4					(1) (2)				
5					(1) (2)				
6					(1)				

Line No.	G	H: Retail (Including gasoline service stations) BC-20 (1)	H: Retail BC-21 (2)	H: Service BC-43 Automotive Repair or Service (3)	H: Service BC-47 Cleaning and Laundering (4)	H: Service BC-40 Other Service (5)	H: BC-41 Hotel, Tourist Camp or Court (6)	H: BC-42 Amusement (7)	H: Wholesaler; Industrial Goods Distributor; Agent, Broker; Mfgrs. Sales Office, Sales Branch; Assembler; Petroleum Bulk Plant (8)	H: Administrative Office (9)	H: Other (Specify in "Remarks") (10)	J: Will This Unit Report For Any Other Place Of Business — Yes	J: No	K: Part of Multi-Unit Organization (If "YES" complete Cols. Q-V in Section V) — Yes	K: No	L: If Report is Left With Respondent — Date Left (1)	L: Date to be Picked up (2)	M: Date Report Obtained	N: Remarks — Always show: (a) Name of person to contact if report form is left. (b) Type of activity of establishment if "X" in column H (9) or H (10). (c) Source of report if "X" in LD section of column E. (d) Address of plant for plant operated outlets—"X" in column H (4).	P: FIELD OFFICE USE ONLY — Date Report Mailed To Washington
1																				
2																				
3																				
4																				
5																				
6		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	Yes	No	Yes	No	(1)	(2)			
7																				

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Table 15F Sales for resale--United States,by kind of business: 1948
Table 15G Wholesale Trade--Sales to household consumers, farmers, and other individual users--United States, by type of operation and kind of business: 1948

Chapter 16.--Merchandise Line Sales--Food Group

Table 16A Merchandise line sales--Food group--United States, by kind of business: 1948
Table 16B Merchandise line sales--Food group--Kind of business, by geographic division: 1948
Table 16C Merchandise line sales of large stores and multiunits,and small stores sample--Food group--Kind of business, by geographic division: 1948
Table 16D Merchandise line sales of large stores and multiunits--Food group--Kind of business, by State: 1948
Table 16E Merchandise line sales of large stores and multiunits--Food group--Kind of business, for selected standard metropolitan areas: 1948
Table 16F Bakery products stores with baking on premises--Value of on-premise production--United States and geographic divisions: 1948

Each of the following chapters contains five tables similar to those described in Chapter 16 above as tables 16A, B, C, D, and E. Additional tables appear in Chapters 21 and 23 and are listed below.

Chapter 17.--Merchandise Line Sales--Eating and Drinking Places

Chapter 18.--Merchandise Line Sales--General Merchandise Group, General Stores

Chapter 19.--Merchandise Line Sales--Apparel Group

Chapter 20.--Merchandise Line Sales--Furniture,Furnishings, Appliance Group

Chapter 21.--Merchandise Line Sales--Automotive Group and Gasoline Service Stations

Table 21F Motor vehicle and farm equipment dealers--Cars and trucks sold--United States and geographic divisions: 1948
Table 21G Motor vehicle and farm equipment dealers--Cars and trucks sold by large dealers and multiunits, and small store sample--United States and geographic divisions: 1948
Table 21H Motor vehicle and farm equipment dealers--Cars and trucks sold by large dealers and multiunits, by State: 1948

Chapter 22.--Merchandise Line Sales--Lumber, Building, Hardware Group

Chapter 23.--Merchandise Line Sales--Drug and Proprietary Stores

Table 23F Drug stores--Prescription sales in all stores, stores with sales of $100,000 or more, and multiunit stores--United States and geographic divisions: 1948
Table 23G Drug stores--Prescription sales in large stores and multiunits, and in small store sample--United States and geographic divisions: 1948
Table 23H Drug stores--Prescription sales in large stores and multiunits, by State: 1948
Table 23J Drug stores--Number of registered pharmacists--United States and geographic divisions: 1948
Table 23K Drug stores--Number of registered pharmacists in large stores and multiunits, and in small store sample--United States and geographic divisions: 1948
Table 23L Drug stores--Number of registered pharmacists in large stores and multiunits, by State: 1948
Table 23M Drug stores--Number of registered pharmacists in large stores and multiunits, by selected standard metropolitan area: 1948

Chapter 24.--Merchandise Line Sales--Miscellaneous Kinds of Business

VOLUME III: RETAIL TRADE--AREA STATISTICS

United States Summary--Tables appearing here are identical with those appearing in Chapter 1 of Volume I.

Area Statistics--(The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii):
Table 101 The State
Table 102 Standard metropolitan areas
Table 103 Counties and cities of 2,500 inhabitants or more
Table 104 Counties with 200 establishments or more
Table 105 Cities with 200 stores or more

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Chapter 1.--United States Summary

Table 1A Wholesale establishments and administrative offices--United States, by type of operation and kind of business: 1948
Table 1B Wholesale establishments and administrative offices--Geographic division and State: 1948
Table 1C Wholesale establishments--United States, by type of operation and kind of business: 1948, 1939, and 1929
Table 1D Wholesale establishments--Geographic division and State: 1948, 1939, and 1929
Table 1E Wholesale establishments--United States, by type of operation and kind of business: 1948
Table 1F Wholesale establishments--Type of operation, by geographic division and State: 1948
Table 1G Merchant wholesalers--Kind of business, by geographic division and State: 1948
Table 1H Merchant wholesalers--Kind of business, by selected standard metropolitan areas: 1948

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Table 2A Sales size--Service wholesalers and manufacturers' sales branches--United States, by kind of business: 1948
Table 2B Sales size--Service wholesalers, by kind of business--Geographic divisions and selected standard metropolitan areas: 1948
Table 2C Operating expense ratios of service wholesalers--United States, by kind of business, by sales size, by corporate status: 1948
Table 2D Operating expense ratios of service wholesalers--Kind of business, by selected standard metropolitan area: 1948
Table 2E Operating expense ratios of manufacturers' sales branches--United States, by kind of business: 1948
Table 2F Frequency distribution of operating expense ratios of service wholesalers--United States, by kind of business, by sales size: 1948

Chapter 3.--Credit

Table 3A Credit sales--Merchant wholesalers and manufacturers' sales branches--United States, by kind of business: 1948
Table 3B Credit sales--Merchant wholesalers--Selected standard metropolitan areas, by kind of business: 1948
Table 3C Merchant wholesalers reporting credit sales and number of credit accounts--United States, by kind of business and sales size: 1948

Chapter 4.--Sales by Class of Customer

Table 4A Sales by class of customer--United States, by type of operation and kind of business: 1948
Table 4B Sales by class of customer--Selected standard metropolitan area, by type of operation and kind of business: 1948

Chapter 5.--Legal Form of Organization

Table 5A Legal form of organization--United States, by type of operation and kind of business: 1948
Table 5B Legal form of organization--State, by type of operation: 1948

Chapter 6.--Employee Size

Table 6A Employee size of wholesale establishments--United States, by type of operation and kind of business: 1948
Table 6B Employee size of wholesale establishments, by State: 1948

Chapter 7.--Trucks

Table 7A Wholesale trade--Trucks, truck-tractors, and trailers operated, December 1948--Type of operation, by kind of business
Table 7B Wholesale trade--Trucks, truck-tractors, and trailers operated, December 1948--Geographic division and State
Table 7C Wholesale trade--Trucks, truck-tractors, and trailers operated, December 1948--State, by type of operation, by kind of business

Chapter 8.--Miscellaneous

Table 8A City size--United States, by type of operation and kind of business: 1948
Table 8B Size by number of wholesale establishments operated--United States, by type of operation and kind of business: 1948

Table 8C Wholesale establishments--Period established or acquired--United States, by type of operation and kind of business: 1948
Table 8D Wholesale establishments--Detailed type of operation, by kind of business: 1948
Table 8E Voluntary group grocery wholesalers--Percentage of sales to group members--United States and geographic divisions: 1948
Table 8F Retailer-cooperative grocery warehouses--Percentage of sales to retailer owners--United States and geographic divisions: 1948
Table 8G Wholesale agents and brokers--United States, by kind of business and class of agent, broker: 1948
Table 8H Wholesale agents and brokers--Selected standard metropolitan areas, by kind of business and class of agent, broker: 1948
Table 8J Merchant wholesalers--Selected kinds of business --Geographic division and State: 1948

Chapter 9.--Territories

Data for Alaska and Hawaii: Includes tables similar to those presented for continental United States, except that tables were omitted where there was an insufficient number of establishments to permit publication.

Chapter 10.--Commodity Line Sales--United States

Table 10A Commodity line sales--Merchant wholesalers-United States, by kind of business: 1948
Table 10B Commodity line sales--Manufacturers' sales branches (with stocks)--United States, by kind of business: 1948
Table 10C Commodity line sales--Manufacturers' sales offices (without stocks)--United States, by kind of business: 1948
Table 10D Commodity line sales--Assemblers (mainly farm products)--United States, by kind of business: 1948

Chapter 11.--Commodity Line Sales--Merchant Wholesalers

Table 11 Commodity line sales--Merchant wholesalers--Kind of business, by geographic division: 1948

Chapter 12.--Commodity Line Sales--Manufacturers' Sales Branches

Table 12 Commodity line sales--Manufacturers' sales branches (with stocks)--Kind of business, by geographic division: 1948

Chapter 13.--Commodity Line Sales--Assemblers

Table 13. Commodity line sales--Assemblers (mainly farm products)--Kind of business, by geographic division: 1948

Chapter 14.--Petroleum Bulk Stations and Terminals

Table 14A Petroleum bulk stations and terminals--Geographic division and State: 1948
Table 14B Petroleum bulk stations and terminals--Commodity line sales--United States and geographic divisions: 1948
Table 14C Petroleum bulk stations and terminals--Total dollar sales and gallons of petroleum products sold--Geographic division and State, by type of establishment: 1948
Table 14D Petroleum bulk stations and terminals--Total dollar sales and gallons of petroleum products sold--State, by county and type of establishment: 1948
Table 14E Distributing terminals and district office--Total dollar sales and gallons of petroleum products sold--Geographic division and State: 1948
Table 14F Petroleum bulk stations and terminals--Storage capacity--United States, by geographic division, State, and type of establishment: 1948
Table 14G Petroleum bulk stations and terminals--Type of station,by geographic division and State: 1948

VOLUME V: WHOLESALE TRADE--AREA STATISTICS

United States Summary--Tables appearing here are identical with those appearing in Chapter 1 of Volume IV.

Area Statistics--(The following tables appear,where applicable, for each State, the District of Columbia, Alaska, and Hawaii):

Table 101 The State
Table 102 Standard metropolitan areas
Table 103 Counties and cities of 5,000 inhabitants or more
Table 104 Counties with 50 establishments or more

VOLUME VI: SERVICE TRADE--GENERAL STATISTICS

Chapter 1.--United States Summary

Table 1A Selected services--United States, by kind of business: 1948 and 1939
Table 1B Amusements--United States, by kind of business: 1948 and 1939
Table 1C Personal, business, and repair services--Geographic division and State: 1948 and 1939
Table 1D Amusements--Geographic division and State: 1948 and 1939
Table 1E Hotels--Geographic division and State: 1948 and 1939
Table 1F Tourist courts--Geographic division and State: 1948 and 1939
Table 1G Selected services--United States, by kind of business: 1948
Table 1H Amusements--United States, by kind of business: 1948
Table 1J Selected services--Geographic division, by kind of business: 1948
Table 1K Amusements--Geographic division,by kind of business: 1948
Table 1L Personal, business, and repair services--Geographic division and State: 1948
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Table 1N Hotels--Geographic division and State: 1948
Table 1P Tourist courts--Geographic division and State: 1948
Table 1Q Selected services--Kind of business, by geographic division and State: 1948
Table 1R Amusements--Kind of business, by geographic division and State: 1948
Table 1S Selected services--Kind-of-business groups, by standard metropolitan area: 1948

Chapter 2.--Receipts Size

Table 2A Receipts size--Selected services--United States, by kind of business: 1948
Table 2B Receipts size--Amusements--United States, by kind of business: 1948
Table 2C Receipts size--Personal, business, and repair services--Geographic division and State: 1948
Table 2D Receipts size--Amusements--Geographic division and State: 1948
Table 2E Receipts size--Personal, business, and repair services--Selected kinds of business, by geographic division and State: 1948
Table 2F Receipts size--Motion picture theaters (regular) --Geographic division and State: 1948
Table 2G Receipts size--Bowling alleys--Geographic division and State: 1948

Table 2H Receipts size--Billiard and pool parlors--Geographic division and State: 1948
Table 2J Receipts size--Hotels--Geographic division and State: 1948
Table 2K Receipts size--Tourist courts--Geographic division and State: 1948
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Table 2M Receipts size--Amusements--Selected standard metropolitan areas: 1948
Table 2N Receipts size--Hotels--Selected standard metropolitan areas: 1948

Chapter 3.--Employee Size

Table 3A Employee size of establishments--Personal, business, and repair services--United States, by kind of business: 1948
Table 3B Employee size of establishments--Personal, business, and repair services--Geographic division and State: 1948
Table 3C Employee size of establishments--Personal, business, and repair services--Selected kinds of business, by geographic division and State: 1948
Table 3D Employee size of establishments--Year-round hotels--Geographic division and State: 1948

Chapter 4.--City Size

Table 4A City size--Selected services--United States, by kind of business: 1948
Table 4B City size--Personal, business, and repair services, by geographic division: 1948
Table 4C City size--Personal, business, and repair services--Selected kinds of business, by geographic division: 1948
Table 4D City size--Hotels--United States and geographic divisions: 1948
Table 4E City size--Amusements--Total for the United States, and for selected kinds of business, by geographic division: 1948

Chapter 5.--Legal Form of Organization

Table 5A Legal form of organization--Selected services--United States, by kind of business: 1948
Table 5B Legal form of organization--Amusements--United States, by kind of business: 1948
Table 5C Legal form of organization--Personal, business, and repair services--Geographic division and State: 1948
Table 5D Legal form of organization--Amusements--Geographic division and State: 1948
Table 5E Legal form of organization--Hotels--Geographic division and State: 1948
Table 5F Legal form of organization--Tourist courts--Geographic division and State: 1948

Chapter 6.--Trucks

Table 6A Trucks and truck-tractors operated by laundries, cleaning and dyeing plants, and related services, December 1948--United States, by kind of business
Table 6B Trucks and truck-tractors operated by laundries, cleaning and dyeing plants, and related services, December 1948--Geographic division and State
Table 6C Trucks and truck-tractors operated by automobile repair services and garages, December 1948--United States, by kind of business
Table 6D Trucks and truck-tractors operated by automobile repair services and garages, December 1948--Geographic division and State

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Table 7A Advertising agencies--Selected cities of 100,000 inhabitants or more: 1948
Table 7B Automobile storage and parking--Selected cities of 25,000 inhabitants or more: 1948
Table 7C Barber shops--Selected cities of 5,000 inhabitants or more: 1948
Table 7D Barber and beauty shops combined--Selected cities of 100,000 inhabitants or more: 1948
Table 7E Beauty shops--Selected cities of 5,000 inhabitants or more: 1948
Table 7F Cleaning and dyeing plants (exc. rug cleaning)--Selected cities of 10,000 inhabitants or more: 1948
Table 7G Diaper service--Selected cities of 50,000 inhabitants or more: 1948
Table 7H Electrical repair shops--Selected cities of 25,000 inhabitants or more: 1948
Table 7J Funeral service--Selected cities of 10,000 inhabitants or more: 1948
Table 7K General automobile repair shops--Selected cities of 5,000 inhabitants or more: 1948
Table 7L Linen supply service--Selected cities of 50,000 inhabitants or more: 1948
Table 7M Photographic studios (inc. commercial photography)--Selected cities of 50,000 inhabitants or more: 1948
Table 7N Power laundries--Selected cities of 50,000 inhabitants or more: 1948
Table 7P Pressing, alteration, garment repair shops (inc. fur)--Selected cities of 5,000 inhabitants or more: 1948
Table 7Q Self-service laundries--Selected cities of 50,000 inhabitants or more: 1948
Table 7R Shoe repair shops--Selected cities of 5,000 inhabitants or more: 1948
Table 7S Upholstery, furniture repair shops--Selected cities of 50,000 inhabitants or more: 1948
Table 7T Watch, clock, jewelry repair shops--Selected cities of 25,000 inhabitants or more: 1948
Table 7U Hotels--Selected cities of 10,000 inhabitants or more: 1948

Chapter 8.--Laundries, Cleaning and Dyeing Plants, and Related Services

Table 8A Laundries with power facilities--Geographic division and State: 1948
Table 8B Laundries with power facilities--Selected standard metropolitan areas: 1948
Table 8C Laundries, cleaning and dyeing plants, and related services--Geographic division and State, by kind of business: 1948
Table 8D Laundries, cleaning and dyeing plants, and related services--Selected standard metropolitan areas, by kind of business: 1948
Table 8E Laundries with power facilities--Total receipts, by major sources--Geographic division and State: 1948
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Table 8G Laundries, cleaning and dyeing plants, and related services--Total receipts, by major sources--Geographic division and State, by kind of business: 1948
Table 8H Laundries, cleaning and dyeing plants, and related services--Total receipts, by major sources--Selected standard metropolitan areas, by kind of business: 1948
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Table 8K Laundries with power facilities--Wholesale receipts, by major sources--Selected standard metropolitan areas: 1948

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Table 8L Laundries, cleaning and dyeing plants, and related services--Wholesale receipts, by major sources--Geographic division and State, by kind of business: 1948
Table 8M Laundries, cleaning and dyeing plants, and related services--Wholesale receipts, by major sources--Selected standard metropolitan areas, by kind of business: 1948
Table 8N Establishments reporting receipts of $50,000 or more from laundry work (bundle, flat, and family services)--Receipts, by major sources--Geographic division and State, by kind of business: 1948
Table 8P Establishments reporting receipts of $50,000 or more from laundry work (bundle, flat, and family services)--Receipts, by major sources--Selected standard metropolitan areas, by kind of business: 1948
Table 8Q Establishments reporting receipts of $50,000 or more from laundry work (bundle, flat, and family services)--Retail, by method of delivery, and wholesale--Geographic division and State, by kind of business: 1948
Table 8R Establishments reporting receipts of $50,000 or more from laundry work (bundle, flat, and family services)--Retail, by method of delivery, and wholesale--Selected standard metropolitan areas, by kind of business: 1948
Table 8S Establishments reporting receipts from cleaning and dyeing work--Receipts, by major sources--Geographic division and State, by kind of business: 1948
Table 8T Establishments reporting receipts from cleaning and dyeing work--Receipts, by major sources--Selected standard metropolitan areas, by kind of business: 1948
Table 8U Rug cleaning establishments--Receipts, by major sources--Geographic division and State: 1948

Chapter 9.--Amusements

Table 9A Amusements--Receipts by major sources--United States, by kind of business: 1948
Table 9B Amusements--Receipts by major sources--Geographic division and State: 1948
Table 9C Motion picture theaters (regular)--Receipts by major sources--Geographic division and State: 1948
Table 9D Bowling alleys--Receipts, by major sources--Geographic division and State: 1948
Table 9E Billiard and pool parlors--Receipts by major sources--Geographic division and State: 1948
Table 9F Motion picture theaters (regular)--Geographic division and State: 1948

Chapter 10.--Hotels

Table 10A Hotels--Geographic division and State: 1948
Table 10B Year-round hotels--Geographic division and State: 1948
Table 10C Seasonal hotels--Geographic division and State: 1948
Table 10D Hotels--Receipts by major sources--Geographic division and State: 1948
Table 10E Year-round hotels--Receipts by major sources--Geographic division and State: 1948
Table 10F Seasonal hotels--Receipts by major sources--Geographic division and State: 1948
Table 10G Hotels--Receipts by major sources--Cities of 10,000 inhabitants or more: 1948
Table 10H Hotels reporting separate data for receipts from room rentals and sales of meals--Receipts by major sources--Geographic division and State: 1948
Table 10J Year-round hotels reporting separate data for receipts from room rentals and sales of meals--Receipts by major sources--Geographic division and State: 1948
Table 10K Hotels reporting separate data for receipts from room rentals and sales of meals--Receipts by major sources--Cities of 10,000 inhabitants or more: 1948
Table 10L Year-round hotels with 25 guest rooms or more--Supplemental compensation of employees for workweek ended nearest November 15, 1948--Geographic division and State: 1948
Table 10M Year-round hotels with 25 guest rooms or more--Supplemental compensation of employees for workweek ended nearest November 15, 1948--Cities of 10,000 inhabitants or more: 1948
Table 10N Year-round hotels with 25 guest rooms or more--Percentage of occupancy--Geographic division and State: 1948
Table 10P Year-round hotels with 25 guest rooms or more--Percentage of occupancy--United States, by city size, by number of guest rooms: 1948
Table 10Q Year-round hotels with 25 guest rooms or more--Percentage of occupancy--Selected standard metropolitan areas: 1948
Table 10R Hotels--Size by number of guest rooms--Geographic division and State: 1948
Table 10S Hotels--Size by number of guest rooms--Selected standard metropolitan areas: 1948
Table 10T Year-round hotels--Employee size--Geographic division and State: 1948
Table 10U Year-round hotels with 25 guest rooms or more--Guest rooms available for transient and residential use, by number-of-guest-rooms size--Geographic division and State: 1948
Table 10V Year-round hotels with 25 guest rooms or more--Guest rooms available for transient and residential use, by number-of-guest-rooms size--Selected standard metropolitan areas: 1948
Table 10W Comparative statistics for all hotels--Geographic division and State: 1948 and 1939
Table 10X Comparative statistics for all year-round hotels--Geographic division and State: 1948 and 1939
Table 10Y Comparative statistics for year-round hotels with 25 guest rooms or more--Geographic division and State: 1948 and 1939
Table 10Z Comparative statistics for seasonal hotels--Geographic division and State: 1948 and 1939

Chapter 11.--Tourist Courts

Table 11A Tourist courts--Geographic division and State: 1948
Table 11B Tourist courts--Receipts by major sources--Geographic division and State: 1948
Table 11C Tourist courts--Size by number of rental units--Geographic division and State: 1948

Chapter 12.--Automobile Repair Services and Garages

Table 12A Automobile repair services and garages--Receipts by major sources--United States, by kind of business: 1948
Table 12B Automobile repair services and garages--Receipts by major sources--Geographic division and State: 1948
Table 12C Automobile repair services and garages--Receipts by major sources--Selected standard metropolitan areas: 1948

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Table 13A Personal, business, and repair services--Analysis of source of receipts--United States, by kind of business: 1948
Table 13B Service receipts of retail stores--United States, by kind of business: 1948
Table 13C Selected services--Period established or acquired--United States, by kind of business: 1948
Table 13D Amusements--Period established or acquired--United States, by kind of business: 1948

Table 13E Personal, business, and repair services--Period established or acquired--Geographic division and State: 1948
Table 13F Amusements--Period established or acquired--Geographic division and State: 1948
Table 13G Hotels--Period established or acquired--Geographic division and State: 1948
Table 13H Tourist courts--Period established or acquired--Geographic division and State: 1948
Table 13J Personal, business, and repair services--Annual pay roll and employment for selected workweeks --United States, by kind of business: 1948 and 1939
Table 13K Personal, business, and repair services--Annual pay roll and employment for selected workweeks --Geographic division and State: 1948 and 1939
Table 13L Amusements--Annual pay roll and employment for selected workweeks--United States, by kind of business: 1948 and 1939
Table 13M Amusements--Annual pay roll and employment for selected workweeks--Geographic division and State: 1948 and 1939

Chapter 14.--Territories

Data for Alaska and Hawaii: Includes tables similar to those presented for continental United States, except that tables were omitted where there was an insufficient number of establishments to permit publication.

VOLUME VII: SERVICE TRADE--AREA STATISTICS

United States Summary--Tables appearing here are identical with those appearing in Chapter 1 of Volume VI.

Area Statistics--The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii:
Table 101A Selected services--The State
Table 101B Amusements--The State
Table 102A Selected services--Standard metropolitan areas
Table 102B Amusements--Standard metropolitan areas
Table 103A Personal, business, and repair services--Counties and cities of 2,500 inhabitants or more
Table 103B Amusements--Counties and cities of 2,500 inhabitants or more
Table 103C Hotels--Counties and cities of 2,500 inhabitants or more
Table 103D Tourist courts--Counties
Table 104 Personal, business, and repair services--Counties with 400 establishments or more
Table 105 Personal, business,and repair services--Cities with 400 establishments or more

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